


cds review

JANUARY/FEBRUARY 2022 WWW.CDS.ORG



MEET 2022 CDS PRESIDENT
Thomas Schneider Jr.
and your CDS Officers

157th Midwinter Meeting Preview
UIC Dental Student becomes Social Media Star
Branch News

**POST YOUR PICTURE
WITH DR. ANIME
GET A FREE SAMPLE!
VISIT BOOTH 2807**

**OUR PATIENTS DESERVE THE BETTER CHOICE
THAT'S WHY WE ONLY USE SHOFU'S
ANTI-BACTERIAL BIOACTIVE
GIOMER RESTORATIVES!**

Anti-Bacterial Protection

Prevents Secondary Decay*

Acid Neutralization

Up to 30% Savings Over Other Brands

Universal Composite



Beautifil II
Value-Priced Nano-Hybrid,
Aesthetic, Durable, Smooth Handling

Flowable Composite



Beautifil Flow Plus
Value-Priced, All Indications,
Strength, Two Viscosities

Self-Adhesive Flowable



FIT SA
Self-Adhesive Flowable,
Great for Peds PRR, Two Viscosities

Sealant



BeautiSealant
Eliminates Acid Etching,
High Bond Strength



Beautifil II LS
Nano-Hybrid Strength,
Premium Aesthetics, Firm Handling



Beautifil Flow Plus X
All Indications, Strength,
Effortless Polishing, Two Viscosities

Gingival Composite



Beautifil II Gingiva
Restore Gingival Symmetry
without Surgery

Resin Cement



BeautiCem
Self-Etch & Self-Adhesive,
Dual Cure, Low Film Thickness

**DISINFECT BETWEEN PATIENTS
PREVENT CROSS-CONTAMINATION**

EyeSpecial

DIGITAL DENTAL CAMERA

**VISIT
2807!**

FOR AN
EXCLUSIVE
DISCOUNT
ON THE
EYESPECIAL



**PERFECT
PICTURES
EVERY TIME!**



Visit shofu.com
Call 800.827.4638

Shofu Dental Corporation | San Marcos, CA

Content is copyright protected and provided for personal use only - not for reproduction or retransmission.
For reprints please contact the Publisher.

Get ready for the 2022 Midwinter Meeting

REGISTRATION CONTINUES THROUGH FEB. 26

The Chicago Dental Society is very excited to present the 157th Midwinter Meeting as an in-person event on Feb. 24-26. There are many scientific course offerings yet available; review the online program to secure your seat for the course of your choice.

The Midwinter Meeting Exhibit Hall will again be the hub to see first-hand the products and services available to the doctor and dental team. More than 400 companies are eagerly returning to McCormick Place. Like you in your dental office, these manufacturers also have dealt with the pandemic. Express your appreciation by visiting the exhibitors during the three days of the meeting.

With the January surge of the latest COVID-19 variant, we all are facing a challenging and unpredictable environment. Given that mandates from the City of Chicago may change and affect requirements related to McCormick Place and the Midwinter Meeting, continue to check your email and www.cds.org for the latest health and safety updates about the meeting. ■



Photo from the 2020 Midwinter Meeting.

Founded by dentists. Focused on you.

The logo for TDIC (The Dentists Insurance Company) features the lowercase letters "tdic" in white on a red square background, with a stylized yellow sunburst icon above the "i".

**Discover professional insurance built
to protect Illinois dentists.**

Visit **The Dentists Insurance Company** in **booth 2043** at the
Chicago Dental Society Midwinter Meeting, February 24–26, 2022.

Come talk with an insurance expert and explore your dentist-centric
coverage options.

- Professional Liability
- Commercial Property
- Cyber Suite Liability
- Employment Practices Liability

Request your free quote and get a **\$50 Visa® gift card**.*

Already a policyholder? Stop by the booth to set up your online account
in minutes or schedule a free coverage review when it works for you.

Explore your coverage options online any time at **tdicinsurance.com**.

Protecting dentists. It's all we do.®

tdicinsurance.com | @TDICinsurance

* THIS PROMOTION IS FOR THE PURPOSE OF SOLICITING SALES
OF INSURANCE PRODUCTS. NO PURCHASE NECESSARY.
Void where prohibited. For full rules, visit
tdicinsurance.com/quoteincentive. Limit one registration per
participant per promotion per consecutive 12-month period.

Content is copyright protected and provided for personal use only - not for reproduction or transmission.
For reprints please contact the Publisher.

FEATURES

- Installation of CDS Officers**10
 We profile 2022 CDS President Thomas Schneider Jr. and introduce our members to the CDS Officers and Directors.
- 2022 Midwinter Meeting Preview**28
 Highlights and updates.

COLUMNS

- President's Perspective**6
 by Thomas Schneider Jr., DDS: All good things must come to an end
- It's the Law**30
 by John M. Green, DDS, JD: Independent contractor or employee?



10



28



Photo by Randy Belice

DEPARTMENTS

- Directory4
- Meeting Place32
- Snap Shots34
- Branch News36
- Classified Advertising45



34



36

COPYRIGHT 2022 by the Chicago Dental Society. *CDS Review* (USPS 573-520) January/February 2022, Vol. 115, No. 1. The *CDS Review* is published seven times a year, bi-monthly (every other month) and November and December by the Chicago Dental Society, 401 N. Michigan Ave, Suite 200, Chicago, IL 60611-5585.

Circulation: 7,000
 Periodicals postage paid at Chicago, IL, and at additional mailing offices.

POSTMASTER: Send address changes to CDS Review, Member Services, 401 N. Michigan Ave., Suite 200, Chicago, IL 60611-5585.

STAFF

Director of Publications/Managing Editor: Will Conkis
Publications Coordinator/Graphic Designer: Tom Long
Director of Communications: Rachel Schafer
Assistant Director of Communications: Stephanie Sisk
Staff Writer: Joseph DeRosier

ADVERTISING INDEX

- Andrews Construction, Inc.5
- Chicago Dental Broker31, back cover
- DDSMatch.com39
- Delta Dental of Illinois23
- DentalPost8
- First Midwest Bank7
- Eric Fudala Wealth Management/Merrill Lynch25
- Glidewell Laboratories9
- Great Lakes Dental Partners8
- Office Anesthesiology and Dental Consultants, PC33
- PayDent41
- Shofu Dentalinside front cover
- TDIC - The Dentists Insurance Company2
- Vitality Dental Arts27

PURCHASE INFORMATION

Subscriptions and individual issues are available for purchase through our secure website at www.cds.org/store/cds-store.

directory

STAFF DIRECTORY

ADMINISTRATION

Executive Director

Randall Grove, 312.836.7308, rgrove@cds.org

Associate Executive Director

Barry Ranallo, 312.836.7314, branallo@cds.org

Office Manager

Lennoree Cleary, 312.836.7310, lcleary@cds.org

Financial and Information Services Manager

Mohammed Adil, 312.836.7316, mkadil@cds.org

COMMUNICATIONS

Director

Rachel Schafer, 312.836.7330, rschafer@cds.org

Assistant Director

Stephanie Sisk, 312.836.7332, ssisk@cds.org

EXHIBITOR SERVICES

Director

Lisa Girardi, 312.836.7327, lgirardi@cds.org

Administrative Assistant

Nathan Pease, 312.836.7315, npease@cds.org

MEMBER SERVICES

Director

Joanne Girardi, 312.836.7320, jgirardi@cds.org

Assistant Director

Lisa Hosley, 312.836.7321, lhosley@cds.org

PUBLICATIONS

Director

William Conkis, 312.836.7325, wconkis@cds.org

Publications Coordinator & Graphic Designer

Tom Long, 312.836.7326, tlong@cds.org

Staff Writer

Joseph DeRosier, 312.836.7324, jderosier@cds.org

SCIENTIFIC PROGRAMS

Director

Ted Borris, DDS, 312.836.7312, tborris@cds.org

Administrative Assistant

Angela Powell, 312.836.7311, apowell@cds.org

CDS OFFICERS

President: Thomas Schneider Jr., 773.794.1332, tschneider@cds.org

President-elect: Michael Durbin, 847.824.0154, mdurbin@cds.org

Secretary: David Lewis Jr., 847.525.9194, dlewis@cds.org

Vice President: Denise Hale, 708.599.7090, dhale@cds.org

Treasurer: Philip Schefke, 708.567.0342, pschefke@cds.org

New Dentist Director: Neil Singh, 305.607.7039, nsingh@cds.org

BRANCH OFFICERS

ENGLEWOOD

Director: Joseph Unger, 773.582.8129, junger@cds.org

President: Paul DiFranco, 847.707.8365, pdifra2@gmail.com

Correspondent: Genaro Romo Jr., 773.247.3345, drgeneromo@gmail.com

KENWOOD/HYDE PARK

Director: Sherece Thompson, 773.519.9777, sthompson@cds.org

President: Nichol Houston, 773.469.2372, nicholhouston@gmail.com

Correspondent: Lori Lightfoot, 708.753.5241, llightfoot1@cookcountyhhs.org

NORTH SIDE

Director: Jun Lim, 773.556.0133, jlim@cds.org

President: William Simon, 773.663.3800, drwsimon@citysmiles.com

Correspondent: Jun Lim, edgebrookperia@yahoo.com

NORTH SUBURBAN

Director: Theodore Constantine, 312.213.5553, tconstantine@cds.org

President: Karen Benedetto, 847.256.1070, karen.kasinski@gmail.com

Correspondent: Rafael Peña, 847.818.9292, rafaelfpena@gmail.com

NORTHWEST SIDE

Director: Gordon Ziols, 847.951.6166, gziols@cds.org

President: Patrick Fitzgerald, 847.823.4161, drfitz11@hotmail.com

Correspondent: Paul Muhr, 773.205.1188, pmuhrmd@gmail.com

NORTHWEST SUBURBAN

Director: Victoria Ursitti, 847.870.0475, vursitti@cds.org

President: Jeff Langefeld, 847.255.2968, jdlangefeld@gmail.com

Correspondent: Sylvia Deek, 708.527.8992, drsdeek@gmail.com

SOUTH SUBURBAN

Director: D. Spencer Pope, 773.469.3908, spope@cds.org

President: Robin Gallardi, 708.755.0800, drgallardi@gmail.com

Correspondent: Kevin Patterson, kpattersondds@aol.com

WEST SIDE

Director: Kamal Vibhakar, 630.747.1199, kvibhakar@cds.org

President: Lawrence Jacobs, 708.453.0250, ltjident4@aol.com

Correspondents: Richard Kohn, 708.579.0488, trainset8505@yahoo.com; and Michelle Jennings, 708.354.4545, lagrangeperia@yahoo.com

WEST SUBURBAN

Director: Paul Kempf Jr., 630.605.7215, pkempf@cds.org

President: Andrew Wiers, 630.369.2020, andywiers@yahoo.com

Correspondent: Lynse Briney, 630.743.6700, brineydds@gmail.com

CORRESPONDENCE & CONTRIBUTIONS

Address editorial correspondence to:

Chicago Dental Society

CDS Review

401 N. Michigan Ave., Suite 200

Chicago, IL 60611-5585

Phone: 312.836.7300

Fax: 312.836.7337

Email: review@cds.org

All material submitted for consideration must be emailed or typewritten, not handwritten. Original articles published herein become the property of the *CDS Review*. Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.

MEETING ANNOUNCEMENTS

CDS provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations in the *CDS Review* and on our website, www.cds.org. Publication of such notices is at the sole discretion of CDS.

Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. CDS reserves the right to edit material for space and style.

Email meeting information to review@cds.org.

ADVERTISING

Email Fox Associates at adinfo.cds@foxrep.com or contact one of the following regional offices:

Chicago: 800.440.0231 or 312.644.3888,

Fax: 312.644.8718

New York: 212.725.2106, Fax: 212.779.1928

Los Angeles: Jack Friend: 805.522.0501;

Fax: 312.644.8718;

Patrick Carriglio: 312.644.3888, ext. 120;

Fax: 312.644.8718

Detroit: 248.626.0511, Fax: 248.626.0512

AFFILIATED ORGANIZATIONS

AMERICAN DENTAL ASSOCIATION

312.440.2500 or 800.621.8099; www.ada.org

CHICAGO DENTAL SOCIETY FOUNDATION

Kristen Weber, Executive Director

312.836.7301, kweber@cdsfound.org;

Fax: 312.836.7337; www.cdsfound.org

ILLINOIS STATE DENTAL SOCIETY

217.525.1406, 800.475.4737; www.isds.org



Founded in 1984, Andrews Construction has established itself as a leader in the field of medical, particularly dental office construction.

Whether remodeling, building out, or building from the ground up, from affordable start-ups to award winning showcase offices, we concentrate all of our efforts into making sure that our customers have a stress-free and pleasant experience. We take pride in giving you the best value, while ensuring that your new office is completed in a professional and timely manner.



- Architecture and Engineering*
- Design and Decorating Services
- Financing and Appraisals
- Custom Cabinetry
- Total Turn Key Construction

* Done by license. Content is copyright protected and provided for personal use only - not for reproduction or retransmission.

For reprints please contact the Publisher.



Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society. Write to Dr. Schneider at tschneider@cds.org.

157th Midwinter Meeting a 'family affair' for many

I AM HONORED TO BE WRITING MY FIRST PRESIDENT'S PERSPECTIVE. I look forward to this coming year and welcoming you to the *157th Midwinter Meeting, A Dental Tradition*.

I am proud to be a third-generation dentist.

My grandfather, William Schoen, and his two brothers graduated from the Chicago College of Dental Surgery in the late 1920s.

In 1930, Dr. Schoen accepted a position on their faculty and continued teaching for nearly 50 years. During his tenure, the college was renamed Loyola University, Chicago School of Dentistry. He accepted the position of dean in 1956, an office he held for 17 years.

My uncle, Dr. Jerome Schoen, is a retired oral surgeon.

My father, Thomas Schneider Sr., was a periodontist and inspired me to follow in his footsteps.

My brother-in-law, Timothy Tishler, is also a dentist practicing in Door County, WI.

You can see a dental tradition runs deep in my family.

Tradition is so very important to me. This year the Chicago Dental Society is hosting the 157th Midwinter Meeting. What an amazing Dental Tradition our meeting is! I am proud to have been able to take part in the planning of this year's *Midwinter Meeting, A Dental Tradition*.

We have built on that tradition to bring you what we believe is an outstanding scientific dental meeting. Michelle Jennings, Midwinter Meeting general chair, and Mary Starsiak, Midwinter Meeting program chair, with the guidance of Ted Borris, Director of Scientific Programs, have put together an amazing group of speakers.

More than 130 speakers will be presenting more than 200 courses. You can choose from hands-on workshops, 3-hour courses and a number of 1.5-hour classes. The 90-minute classes allow you to increase the variety of topics you can experience.

We are pleased to have 47 speakers who are new to the Midwinter Meeting. There is something for everyone on your team.

Register for the meeting at CDS.org. Register before February and qualify for the CDS member rebate that you can redeem when you make purchases in the Exhibit Hall. You will find more than 400 companies exhibiting and you can earn one hour of CE each day you visit the exhibitors.

New this year: we will keep the exhibit hall open an hour longer Friday, Feb. 25, to host **Brews & Bargains**. Enjoy our "Happy Hour" from 4:30 to 6:30 p.m.

On Friday morning, we will host a **Keynote Session** starting with a short reception where you can get coffee and pastries. The Gordon J. Christensen Distinguished Lecturer Award will be presented as well as the CDS Foundation Vision award. The session will close with a presentation by Scott Swank, curator of the Dr. Samuel D. Harris National Dental Museum in Baltimore.

If you are a young dentist or dental student, we have receptions specific for you. These events allow you to visit with colleagues and provide a valuable networking opportunity. The Chicago Dental Society is forever committed to your success.

The meeting will be topped off with our traditional dinner dance. **All are welcome** to attend. Please join my wife, Sarah, and me as we celebrate our wonderful profession with a great meal, music and dancing.

The only thing that could make the Midwinter Meeting better is **your participation**. I look forward to seeing you there. ■



Michael J. Helsdingen
Senior Vice President, Group Head
708.576.7108



Mark P. Oganovich
Senior Vice President
708.576.7122



Mohammed Abunada
Senior Vice President
708.576.7091

Local expertise to give your dental practice momentum

With a dedicated team of healthcare bank professionals, First Midwest Bank serves local dentists and group practices. By making decisions locally, we provide faster turnaround and the help you need to maintain momentum without interruptions in patient service.

- Practice Acquisitions
- Start-up Financing
- Refinancing/Consolidation of Practice Debt
- New Construction/Expansion
- Commercial Mortgages



First Midwest Bank

MOMENTUM MAKERS

FirstMidwest.com

*Subject to credit approval. Property insurance may be required.

Member FDIC 



The Midwest's Premier
Dental Support Organization

GREAT LAKES DENTAL PARTNERS



Take your career to the next level!

Career opportunities for general dentists,
dental specialists, and clinical/support staff.

To learn more about open positions,
email careers@gldpdental.com.

Check us out at the
Midwinter Meeting!

greatlakesdentalpartners.com

Hiring? Find better candidates, faster.

Introducing **Match by DentalPost**.
Save time screening candidates.



Find a Match today.



DOWNLOAD THE MOBILE APP

DENTALPOST.NET

INVEST IN THE FUTURE OF YOUR PRACTICE



*glidewell.io™ boosted production so much that we purchased two additional mills to keep up with demand for same-visit crowns. Each mill added about \$1,000 in revenue per day. **Investing in glidewell.io is the best financial decision we've ever made.*** ”

– Dr. Joshua Prentice | Bend, OR
Graduate of the University of Oklahoma College of Dentistry
Dr. Prentice has been a glidewell.io user since 2020.



Explore the glidewell.io difference:

- **Skip staining, glazing and firing.** Deliver BruxZir® NOW crowns straight from the mill — just cement and move on.
- With intuitive CrownAI™ technology, you get **one-click designs** and don't have to learn anything you don't already know.
- Enjoy a **direct connection to the Glidewell lab** for training and support at any time.
- **Connect your preferred intraoral scanner** to create the workflow you need.

Pair your intraoral scanner
with glidewell.io for only

\$49,995

Contact us for current promotional trade-in offers and payment plans. Packages that include an intraoral scanner are also available.



We'll show you how easy same-visit crowns should be! **Scan the code for a virtual demo of glidewell.io.**

www.glidewell.io/promotions/watch-demo

glidewell.io™
IN-OFFICE SOLUTION

www.glidewell.io | **888-683-2063**

Family tradition led **THOMAS SCHNEIDER JR.** to role as 157th CDS president

by Joseph DeRosier

DESPITE THE LINGERING CLOUD OF COVID-19, Thomas Schneider's installation address as the 157th president of the Chicago Dental Society featured an air of optimism as he recalled the dental tradition of his family and the tradition of the CDS Midwinter Meeting.

The installation of Dr. Schneider, 2022 CDS officers, four incoming Board directors and branch presidents was Nov. 14 at The Drake Oak Brook Hotel. While observing all COVID-19 health and safety protocols, approximately 200 attendees witnessed the ceremonies.

"Tradition has always been important to me, Whether it is family traditions we practice on holidays like barbeque, bon-

fires and fireworks on the Fourth of July to the tradition of dentistry in my family. I am very proud to be a third-generation dentist. My grandfather, William P. Schoen, and his two brothers were all dentists as well as my uncle Jerry Schoen, who is a retired oral surgeon. My father Thomas Schneider Sr. was a periodontist, inspiring me to follow in his footsteps, and my brother-in-law Tim Tishler, who is the local dentist in Door County, Wisconsin," Dr. Schneider said in his acceptance speech.

(To read Dr. Schneider's acceptance speech, please turn to page 13.)

Other CDS officers installed were: Michael Durbin, president-elect; David Lewis Jr., secretary; Denise Hale, vice

president; and Philip Schefke, treasurer.

Also installed were new Branch Directors: Jun Lim, North Side; Gordon Ziols, Northwest Side; Paul Kempf Jr., West Suburban; and New Dentist Director Neil Singh.

Dr. Singh, from the Englewood Branch, is the first member to hold the position of New Dentist Director. He will serve for one year.

Retiring branch directors were recognized: Janet Kuhn (North Side), Michael Biasiello (Northwest Side) and Donald Kipper (West Suburban).

Retiring branch presidents who served from 2020-21 were recognized: Neil Singh (Englewood), Brittaney Hill (Kenwood/Hyde Park), Ashley Kauffman (North Side), Kelley Burseth Gyllenhaal (North Suburban), Larisa Spirtovic (Northwest Side), Michael Unti (Northwest Suburban), W. Brent Stanford (South Suburban), Blase Brown (West Side), and Marmar Modarressi (West Suburban).

The retiring Academic Chapter directors Margaret Eastham, Midwestern University College of Dental Medicine, and Patrick Magner, University of Illinois at Chicago College of Dentistry, were recognized for their service in 2020-21.

2021 CDS President Dean Nicholas, the first president to preside over a virtual Midwinter Meeting, gave a farewell address. The COVID-19 pandemic brought a temporary end to in-person events.

Illinois State Dental Society President Stacey Van Scoyoc served as the installing officer.





Dr. Schneider continues his family tradition

Growing up, 2022 CDS President Thomas Schneider Jr. knew it was a given that he would become a dentist.

He selected as his meeting theme, *157th Midwinter Meeting, A Dental Tradition*, for a specific reason: the tradition of dentistry runs deep in his life.

“Tradition is something that is very important to me. I am very proud to be a third-generation dentist: my grandfather and his two brothers are alumnus of the Chicago College of Dental Surgery, which became Loyola’s dental school.”

His grandfather graduated from the school in 1929 and taught at Loyola’s dental school close to 50 years. He spent 17 of those years as its dean, being named to that position on 1956.

“The tradition of dentistry goes back three generations in my family. I have

an uncle who is a retired oral surgeon, my father was a periodontist, and I had the pleasure of working with him and eventually taking over his practice,” Dr. Schneider explained. “And I have a brother-in-law who is a dentist, so there is definitely a dental tradition in our family, and that’s where the theme comes from.”

Being a dental educator is also an extension of his family’s tradition.

After receiving his dental degree at the University of Illinois at Chicago College of Dentistry in 1986, he started his graduate studies at Loyola University College of Dentistry and became a full-time instructor following his graduation in 1988 until the school closed in 1993.

“I enjoyed every minute of it,” he said. “The students are remarkable. If

that school were still open, that’s where I would probably be.”

When Loyola closed, the head of the periodontal department at the University of Illinois at Chicago called and persuaded him to start teaching there, and he has done so ever since, teaching part-time in the periodontics clinic with undergraduate students.

“Actually I haven’t left school since I was 5 years old,” Dr. Schneider joked.

Dr. Schneider has been in private practice as a periodontist on Irving Park Road in Chicago since completing his graduate studies at Loyola’s dental school. Since 2006, he has also been a part-time associate with a practice in Chicago’s Loop.

Dr. Schneider and his wife, Sarah, have been married for 35 years. They have a son, Peter, and a daughter, Margaret.



THE SCHNEIDER FAMILY:

(Front row) Margaret Schneider, PhD, Physical Therapy; Peter Schneider.

(Middle row) Cathy Schneider, JD; Sarah Schneider; Susan Tishler; Tom Schneider; Christine Schneider; Alexis Marsden-Schneider.

(Back row) Dean Kennedy; Timothy Tishler, DDS; Bill Schneider.

Dr. Schneider's Installation Address

I would like to welcome everyone here this afternoon and thank you for participating in this celebration. It is so good to be together in person with so many friends.

My congratulations go out to all our Jubilarians. Thank you for making the effort to be here this afternoon. You are all truly inspirational. Each of you is responsible for helping shape dentistry into the amazing profession that each of us in this room love so much and are proud to be part of. Thank you for your continued membership and volunteerism to the Chicago Dental Society. I am so very pleased to be here to celebrate with you this afternoon.

Our gratitude goes out to all the outgoing CDS Branch presidents, the outgoing CDS Board directors and our outgoing CDS President Dr Dean Nicholas. Your years of service to the Chicago Dental Society have certainly made a difference and helped us continue to pursue our mission: "To encourage the improvement of the health of the public, to promote the art and science of dentistry and to represent the interest of the members of the profession and the public that it serves". This afternoon we recognize the culmination of the time you have spent as an officer and CDS board director. This may seem like a celebration of the end of your service to organized dentistry. However, I challenge each one of you to see this as a new beginning. Ask yourself what is next for me. How can I make my profession better for myself as well as those who are to follow? I challenge you to be a mentor. Continue to engage our younger dentists and continue to inspire all of us.

Congratulations to the incoming branch presidents as well as the new CDS branch directors including our New Dentist member Dr Neil Singh. I wish you all well during your tenure in office and please know that if you ever need help or some direction just reach out to me or any other board member. Help and guidance is just a call, text or email away.

I am truly honored to be standing here poised to be your 2022 Chicago Dental Society president. This coming February we will be hosting the 157th Midwinter Meeting, A Dental Tradition. The Chicago Dental Society was organized in 1864 and has been representing Chicago's dentists ever since. The first Midwinter Meeting was hosted the very next year in 1865. Over the past 156 years our meeting has grown to be one of the finest scientific dental meetings in the country and become a true dental tradition. This includes our very first Virtual meeting held this past February, which attracted nearly 9,000 attendees. This was a monumental task and I would like to thank our CDS staff, led by our executive director Randy Grove and our 2021 President Dean Nicholas for guiding us through the process. To me, there is no doubt the Midwinter Meeting is a Chicago Dental Society tradition.

Tradition has always been important to me. Whether it is family traditions we practice on holidays like barbeque, bon fires and fireworks on the Fourth of July to the tradition of dentistry in my family. I am very proud to be a third-generation dentist. My grandfather, William P. Schoen, and his two brothers were all dentists as well as my uncle Jerry Schoen, who is a retired oral surgeon, my father Thomas Schneider, Sr. was a periodontist, inspiring me to follow in his footsteps and my brother-in-law Tim Tishler, who is the local dentist in Door County, Wisconsin.

In 1929, my grandfather graduated from the Chicago College of Dental Surgery, which was renamed Loyola University School of Dentistry, Chicago College of Dental Surgery, in the fifties. He accepted a position on the College's faculty in 1930 and became the first Chairman of the department of dental materials. He continued his career in dental education and went on to be the dean in 1956, a position he held for 17 years until 1973. During that time, he

was instrumental in building a new dental school in Maywood. His career in education spanned nearly 50 years. For many of those early and later years, he did have a private dental practice. He was always a strong proponent of organized dentistry and served as the editor of the CDS Fortnightly Review from 1942 to 1976 a span of 34 years. *The Fortnightly Review* was the predecessor to the *CDS Review*. He was also an active member and officer of The Odontographic Society of Chicago.

My father Thomas Schneider Sr. was a graduate of Loyola's Dental School in 1961. I am sure that his interest in dentistry was encouraged by his future father-in-law. After a two-year stint in the military, he went back to Loyola to train as a periodontist. Following graduation, he spent a number of years teaching part-time at Loyola and established his periodontal practice in Chicago.

Mentors are so very important to our profession and our dental society. I was blessed with two who happened to be family members, something I have never taken for granted. The value of organized dentistry was instilled in me by the example of my grandfather and father. Not only were they tripartite members they were also active members of The Odontographic Society. They both served on its board and eventually as the president of the society. As a boy I remember joining my father at the Midwinter Meeting when it was held in The Hilton Hotel. I sat with him as he presented a table clinic and then we wandered around the multiple rooms of exhibits. I remember being impressed with all the people, dental products and the vastness of it all. I had known for a long time that I wanted to be a dentist, but it was experiences like this that made me sure.

Installation Address continues on the following page.

Fast-forward more than 40 years. I am amazed to be standing here in front of you today. When I started my career in dentistry, I certainly did not think that I could ever be the president of the Chicago Dental Society. As a young dentist I had the opportunity to accompany my dad to many dental meetings. It was rare that we missed a Northwest Side Branch or Odontographic Society meeting and of course the Midwinter Meeting. I volunteered for some committees and some chair positions at the branch. At the time, I was happy with that level of commitment. Like all of you I was busy with my career and my family. Then one evening at one of our branch meetings Pat Hann came up to me and suggested, no actually told me, I should go up the ladder at the branch and become an officer. I remember saying to him "I'm not sure I am ready for that. Are you sure you think I can do it?" Then I thought to myself if he thinks that I can do it, maybe I can. He assured me by saying he would be there to help when I needed it. "You can always reach out with any questions or concerns," he said. So, I just said Yes. It took someone to ask me to get more involved, and it has been the support and encouragement of our dental community that has kept me involved. The rewards of being involved in our great dental society far outweigh the time and effort put in. So, when the day comes and you are asked to help out, serve on a committee, become an officer of your branch or mentor a young dentist, please just say yes. You will be richer for it. ■

Gala Reception



CDS TRAVELING TROPHY

This award is presented to the branch that has the highest percentage of its members rejoin the CDS after a lapse or non-renewal of their membership. For 2021, it returned to the Northwest Side Branch. (L-R) Dean Nicholas, Thomas Schneider, Michael Biasiello, Larisa Spirtovic, Gordon Ziols and Sam Cascio.





Jubilarians

The Installation of CDS Officers ceremonies included the recognition of jubilarians, members who graduated from dental school 50 years ago and have been members of organized dentistry since graduating dental school.

The Jubilarians honored are:

Jeffrey Arnold
Imad Bahrani
Jeffrey Beuttell
William Bleecker
Lester Chernick
Philip Cook
Michael Cowan
Richard Del Carlo
Martin Dettmer
William Dobrin
Lee Graber
Wayne Helge
Gary Jacobson
Walter Janis
Herbert Kanter
Thomas King, Jr.
Michael Kirshenbaum
Martin Kornak
Martin LaPidus
Luh Yuan Lin
Richard Marinello
James McCormick
Dennis Miller
Dennis Nowak
John Paige Jr.
Ronald Petrucci
Raymond Pollina
Thomas Resnick
Martin Sanders
Irwin Seidman
Terry Sellke
Thomas Wallen
Thomas Wells

Terri Tiersky honored with first Loren Feldner Leadership Award



During the awards presentation portion of November's CDS Installation of Officers, the first recipient of the newly established Loren J. Feldner Leadership Award was presented. 2020 CDS President Terri Tiersky was recognized with the inaugural award.

The award was established by the CDS Board of Directors on the recommendation of the CDS Ethics and Special Issues Committee, in memory of Dr. Feldner, who died in January 2019. He was an active member of organized dentistry and served on the CDS Board of Directors from 2012 to 2014, representing the South Suburban Branch. He was also the 2020 Midwinter Meeting General Chair and served as chair of the CDS Government Affairs and Advocacy Committee.

"I was deeply honored to receive the first Loren J. Feldner award that was given by the Chicago Dental Society," Dr. Tiersky said later. "Loren continues to be someone that I aspire to emulate, as he embodied the characteristics of a true leader. I will look to this award as inspiration to continue to have a positive influence on the future of our profession."

The award named for Dr. Feldner recognizes his dedication to organized dentistry as well as his exceptional leadership traits in both his personal life as well as his dental life.

According to the award's criteria, the honor is to be presented to a CDS member-dentist or a non-dentist who possesses the ethics, leadership, passion and spirit that Dr. Feldner brought to the dental profession, his patients, organized dentistry and the dental community at large.

The following description of leadership and leadership traits were used as the criteria for nomination:

- Leadership is the art of motivating a group of people to act toward achieving a common objective.
- A leader is someone who others look to, learn from and thrive with.
- A leader is proactive rather than reactive.
- A leader is someone who is visionary, confident, charismatic and inspirational.

A \$500 donation was made in Dr. Tiersky's name to the Dental Lifeline Heroes Challenge Initiative to help veterans receive needed comprehensive dental treatment.

Appreciation



RETIRING BRANCH DIRECTORS

2021 CDS President Dean Nicholas with Michael Biasiello (Northwest Side), Janet Kuhn (North Side) and Donald Kipper (West Suburban)



RETIRING BRANCH PRESIDENTS

2021 CDS President Dean Nicholas with Neil Singh (Englewood), Larisa Spirtovic (Northwest Side), Michael Unti (Northwest Suburban), W. Brent Stanford (South Suburban), Blase Brown (West Side), and Patrick Magner (Academic Chapter – UIC)

Not pictured: Brittaney Hill (Kenwood/Hyde Park Branch), Ashley Kauffman (North Side), Kelley Burseth Gyllenhaal (North Suburban), and Marmar Modarressi (West Suburban)

Wally Lamacki remembered as ‘one-of-a-kind’

CDS paid tribute to long-time editor of the CDS Review, Walter F. Lamacki, who died July 27 at age 85.

Dr. Lamacki was the longest serving editor of the CDS publication and also served as CDS president in 1985-86. As editor he wrote the Final Impressions opinion column for the CDS Review. He was remembered as someone who was dedicated to the dental profession and to his patients.

Dr. Lamacki’s widow, Gloria, attended the ceremony and received a warm reception. They were married for 60 years. Mrs. Lamacki was a constant companion of Dr. Lamacki as he attended the many organized dentistry functions throughout his career.

Besides his CDS presidency, Dr. Lamacki also held every elected office of the Englewood Branch, was program chairman of the 1977 Midwinter Meeting and was elected in 1990 to the ADA Board of Trustees, representing the 8th District (Illinois). He also ran for ADA president in 1994.

Before asking for a moment of silence to honor Dr. Lamacki, outgoing CDS President Dean Nicholas noted that the stage included an arrangement of Ruby Red Roses, Dr. Lamacki’s favorite flower.

“We truly lost a one-of-a-kind human being who cannot be replaced,” Dr. Nicholas said.



2022 CDS Officers



Michael Durbin | PRESIDENT-ELECT

Education: Dr. Durbin earned his dental degree at the University of Illinois at Chicago College of Dentistry in 1988.

Family: Dr. Durbin is married to fellow CDS member Renee Pappas. Their children are Kristen, a physician, and Peter, who is also a dentist.

What is one of your family's favorite traditions? We love to end our Christmas evening with my brother playing piano and our family joining in a sing-along session. The night is not complete until my son, Peter, and I belt out a rousing rendition of "O Holy Night." Mic drop!

You've just had a nice dinner at a top-flight restaurant. . . what do you order for dessert? Anything that includes ice cream and a cup of coffee.

What was your first car and what you liked best about it? 1990 Toyota Camry – boring but reliable. What I liked best about it was it took me from place to place with no issues.

How can organized dentistry continue its strong tradition of helping younger dentists? We as leaders in organized dentistry need to continue to listen to our younger members and develop resources and programs that best address the concerns and issues that they have in practice. I am very excited to work with Neil Singh, who will be joining the CDS Board of Directors as the inaugural New Dentist Director. This is a great opportunity for new dentists to have their voices heard directly at the Board table.



David Lewis Jr. | SECRETARY

Education: Dr. Lewis earned his dental degree at the University of Illinois at Chicago College of Dentistry in 1981.

Family: Dr. Lewis is married to fellow CDS member, Christine Culp. They have two married daughters, Anne Rhine (David) and Kathleen Lewis (Casey).

What is one of your family's favorite traditions? We would go into the city on Christmas Eve day to have a nice lunch, see a play or musical, and wander through the stores and hotel lobbies that were decorated for Christmas. We'd then head home after enjoying the festivities and decide on which service to attend that evening and what to have for dinner.

You've just had a nice dinner at a top-flight restaurant. . . what do you order for dessert? I almost always go to the dark side and seek a dark chocolate dessert. A flourless chocolate cake always fills the bill. You know, it's wonderful when the first bite is like a great story that you know you have to finish.

What was your first car and what you liked best about it? Toyota Camry. Not very exciting, but very reliable and comfortable.

How can organized dentistry continue its strong tradition of helping younger dentists? I feel that organized dentistry needs to continue speaking with and listening to the younger dentists to see what assistance they feel they need. Working on solutions together that empowers the younger dentists to help create their future and the future of the dental profession with integrity is significant. Mentorship with Inclusion serves practitioners and the public in preserving the ideals of the profession.



Denise Hale | VICE PRESIDENT

Education: Dr. Hale earned her dental degree at the University of Illinois at Chicago College of Dentistry in 1988.

Family: Dr. Hale and her husband, Robert Sorpassa, have a son, Christian, and a daughter, Sara.

What is one of your family’s favorite traditions? Singing to “Fam Jams” which is a compilation of songs my husband put together from music he played throughout our children’s childhood and on.

You’ve just had a nice dinner at a top-flight restaurant. . . what do you order for dessert? Anything with fruit; a tart, crostata, pie, etc.

What was your first car and what you liked best about it? 1969 Opel Kadett. The best thing was the color; bright orange. Otherwise it was a total lemon!

How can organized dentistry continue its strong tradition of helping younger dentists? To continue helping younger dentists we need them to be involved so we can benefit from their input.



Philip Schefke | TREASURER

Education: Dr. Schefke received his dental degree at the University of Illinois at Chicago College of Dentistry in 1987.

Family: Dr. Schefke is married to Sandy. He has three children, Claudia, Madeline and Luke. And is step-father to Sandy’s daughters, Kristine and Karyn, who, along with her husband, Dan, recently welcomed a baby, Everleigh.

What is one of your family’s favorite traditions? We like to go to the Wisconsin State Fair every year in early August. It is a spectacle not to be missed. The cream puffs are legendary.

You’ve just had a nice dinner at a top-flight restaurant. . . what do you order for dessert? That’s easy, tiramisu! I have yet to find the “perfect” tiramisu, but I’ll keep looking.

What was your first car and what you liked best about it? 1968 Chevy Bel Air. My neighbor sold it to me for \$25. I drove it for a year, then took it to the junkyard and they gave me \$25 for it.

How can organized dentistry continue its strong tradition of helping younger dentists? We must continue to foster a useful and meaningful mentoring program for our young dentists. We owe it to our profession to help each new dentist meet or exceed the joys and benefits that dentistry has provided us.

Directors for 2022-24



Jun Lim

NORTH SIDE BRANCH

Education:

Dr. Lim earned his dental degree at Columbia University College of Dental Medicine in 1991 and received a master's degree and certification in periodontics in 1994 at The Ohio State University, College of Dentistry.

Family: Dr. Lim and his wife, Julie Hahn, have one daughter, Milena.

What is one of your family's favorite traditions? New Year's Day, eating rice cake soup at my mom's. Teokguk is a traditional Korean meal for good luck in the new year.

You've just had a nice dinner at a top-flight restaurant. . .

what do you order for dessert? Being lactose-intolerant and always forgetting to have lactase with me, I get the old standby crème brûlée.

What was your first car and what you liked best about it? A 1976 Green Volvo 262. Most Volkos were 4-door sedans. Mine was a rare coupe. Safe and stylish. Just like me.

How can organized dentistry continue its strong tradition of helping younger dentists? I think mentoring young dentists is the best way to help. There are many aspects of dental practice that are not taught in school. Sharing our experiences and guiding young dentists throughout the early stages will instill sense of community and responsibility to pass on this tradition.



Gordon Ziols

NORTHWEST SIDE BRANCH

Education: Dr. Ziols earned his dental degree at Loyola University School of Dentistry in 1983.

Family: Dr. Ziols and his wife, Therese, have three sons, Jon, whose family includes Dr. Ziols' daughter-in-law Nina and grandson Matthew; Phil and Vince.

What is one of your family's favorite traditions? An all-day affair of making home-made pizzas and fresh pasta. The whole family comes together in the kitchen.

You've just had a nice dinner at a top-flight restaurant. . .

what do you order for dessert? A plate of assorted cheeses and a nice bottle of dessert wine, Dolce.

What was your first car and what you liked best about it? A red Mercury Capri sports car, and it was extremely maneuverable.

How can organized dentistry continue its strong tradition of helping younger dentists? We can work directly to train and help them navigate the things that we more experienced dentists learned the hard way. I actually wrote a book on this subject, it is entitled "Starting with your mouth. An insiders guide to getting started in dentistry."



Paul Kempf Jr.

WEST SUBURBAN BRANCH

Education:

Dr. Kempf earned his dental degree at the University of Illinois at Chicago College of Dentistry in 1981.

Family:

Dr. Kempf is married to Carole.

What is one of your family's favorite traditions? We love to go to St. John in the U.S. Virgin Islands and take in the sunrises and sunsets. We're looking forward to the time when we can get back there.

You've just had a nice dinner at a top-flight restaurant. . . what do you order for dessert? Tiramisu.

What was your first car and what you liked best about it? A 1975 orange Opel GT. It had a 5-speed manual transmission and was my transportation from Park Ridge to Loyola's dental school (in Maywood) for three years.

How can organized dentistry continue its strong tradition of helping younger dentists?

Our profession is changing on many levels. Organized dentistry is committed to the future. It provides the structure and gives members the opportunity to network. Organized dentistry is all about being involved and having a voice to protect the integrity of our profession.



Neil Singh named as first New Dentist Director

A new board director position, set aside for a New Dentist (a CDS member under the age of 40), was approved by the CDS Board of Directors in 2020, and its inaugural office-holder has been sworn in to serve in 2022.

Neil Singh, an endodontist who is a member of the Englewood Branch, was selected to serve in the one-year term in a position created to recognize the importance of getting younger dentists involved in leadership early.

Dr. Singh had served as president of the Englewood Branch and was nominated by Englewood Branch Director Joseph G. Unger with consultation of fellow Englewood member and incoming CDS Treasurer Denise Hale.

In his nomination letter, Dr. Unger wrote that Dr. Singh had shown himself to be “an enthusiastic go-getter and problem-solver” in his time as branch president and officer and is a “team player and has a very strong desire to continue to give back to our profession.”

Dr. Singh earned his DMD degree at Nova Southeastern University, College of Dental Medicine, in June 2014. He earned a Bachelor of Science degree in biology from the University of Miami.

The one-year, non-voting term will rotate through the nine CDS branches with the nomination being approved by the CDS Board of Directors at its summer retreat. Duties include attending the Illinois State Dental Society annual session and Capital Conference and serving on the CDS Membership Committee.

In keeping with his “go-getter” reputation, Dr. Singh opened his endodontic practice at the start of the COVID-19 pandemic and has worked hard to make it successful. He grew up in the northwest suburbs and moved back to the Chicago area from Florida.

Being away for 12 years meant he did not have any professional connections and saw it as imperative for him to become involved in organized dentistry, Dr. Singh said. That move led to his first associate position, and he decided to strike out on his own in 2020.

“The more and more I’ve gotten involved (in CDS), it’s done nothing but help me, help me spread my roots and make new friends,” he said. “I’m happy to be part of it.”

Although there is a positive social aspect to being involved in CDS, he said the benefits help him professionally.

“The more I got involved the more I realized that this is more than just a place to grab dinner and drinks with a colleague in the same field,” he observed.

That is one of the selling points he thinks some early career dentists are missing, but he sees things changing. With heavy student debt to consider, some recent graduates focused on making money to pay them off as quickly as possible. But his generation is also becoming more socially aware, he noticed, and that will bode well for organized dentistry to attract younger dentists.

“I feel like things are starting to take a turn more toward social media, more people getting involved,” Dr. Singh said. “There was a small lull where nobody knew what anybody was doing, everybody graduated with \$100,000 to \$200,000 loans and the whole culture became about ... forget the CDS, forget all these memberships ... you don’t need that, you just need to make money.”

If younger dentists do that, he said, they won’t find happiness and will miss out on the camaraderie component of dentistry, which he sees as “a big part of the profession” and helps with career growth.

“I think a big message that needs to be sent to the newer grads is that it’s actually fun to get involved, and not only is it fun, but it helps your career grow quite a bit,” Dr. Singh said. ■



TRUST THE TOOTH

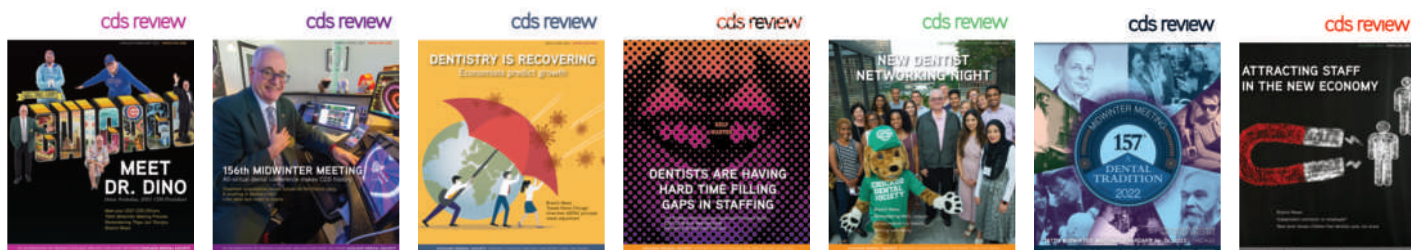
to value your partnership.

Delta Dental of Illinois is committed to every dentist who chooses to join our network. Together, we share a common goal of improving the oral and overall health of the Illinois communities you serve.

Learn more about our programs and the benefits of network participation at deltadentalil.com.



2021 Index of Articles & Authors



The CDS Review was published seven times in 2020: January/February (1), March/April (2), May/June (3), July/August (4), September/October (5), November (6) and December (7). **KEY:** 4/32 = article published in the July/August issue on page 32

A

ADVERTISING INDEX

1/3, 2/3, 3/3, 4/3, 5/3, 6/116, 7/3

B

BRANCH NEWS

1/32, 3/28, 5/30, 7/22

C

CHICAGO DENTAL SOCIETY

2021 CDS Officers. 1/14
CDS Foundation endowment announced. 3/1
CDS to launch podcast. 4/1
Changes to the CDS Constitution and Bylaws. 3/20
Dr. Dean Nicholas Installed as the 156th CDS President. Conkis, W. 1/10
Dr. Dino's Installation Speech. 1/12
Election of CDS officers is Nov. 10. 3/1, 4/1
Gentleman Joe left a legacy of mentoring and love. Lamacki, W. 1/19
Heart of Dentistry: 156th Midwinter Meeting was like no other. DeRosier, J. 2/10
Joseph V. Discipio, CDS President, 1990-1991. 1/18
Kenneth F. Schmitt, 1927-2021. DeRosier, J. 4/14
No shortage of challenges for dentists starting out. Sisk, S. 7/18
New Branch Directors. 1/16
Proposed changes to the CDS Constitution and Bylaws. 2/1
Q&A: Our conversation with 2021 CDS President Dean Nicholas. Lamacki, W. 1/8
Regional Meeting Minutes. 7/43
Sum of its parts makes CDS. Nicholas, D. 4/6
The times summon a leader. Lamacki, W. 1/52

CHICAGO DENTAL SOCIETY FOUNDATION

CDS Foundation endowment announced. 3/1
CDS Foundation volunteers show their best during challenging times. Drummond, T. 1/26
Dr. Bluit's legacy lives on in her society. Drummond, T. 4/19
Heart of Dentistry: 156th Midwinter Meeting was like no other. DeRosier, J. 2/10

CDS FOUNDATION CLINIC

CDS Foundation volunteers show their best during challenging times. Drummond, T. 1/26
Volunteer Spotlight: Nevin Brittain. Drummond, T. 7/14
Volunteer Spotlight: Tish Nihill. Drummond, T. 3/16

CLASSIFIED ADVERTISING

1/42, 2/21, 3/36, 4/27, 5/42, 6/130, 7/30

COMMUNICATIONS

Let your staff know you appreciate their efforts. Brown, J. 7/10
Treatment consultations should include Do Not Disturb parts. Brown, J. 2/14

D

DECEASED MEMBERS

1/39, 2/20, 5/27, 7/21
Dr. Lamacki, longest serving CDS Editor, remembered by his peers. 5/16
Gentleman Joe left a legacy of mentoring and love. Lamacki, W. 1/19
In Memoriam. 4/14
Joseph V. Discipio, CDS President, 1990-1991. 1/18
Richard Perry was our West Side brother (Vox Pop). Jennings, M. 2/7
Walter F. Lamacki, 1936-2021. DeRosier, J. 5/14

DENTISTRY

Dentists look back at challenging time. DeRosier, J. 3/8
Dr. Dino's Installation Speech. 1/12
Good intentions can be complex, burdensome. Brown, J. 4/16
Licensure exams are still needed (Vox Pop). Williams, J. 2/6
New licensure exam utilizes 3D models. 2/1
No shortage of challenges for dentists starting out. Sisk, S. 7/18
Optimism abounds at New Dentist Networking Night. DeRosier, J. 5/8

F

FINAL IMPRESSIONS

Are some members finding organized dentistry lacking relevance? Lamacki, W. 4/40
Little plans lack magic to inspire. Lamacki, W. 2/32
The times summon a leader. Lamacki, W. 1/52
Unwritten ADPAC principle needs adjustment. Lamacki, W. 3/52

FROM THE BOARD ROOM

4/1, 7/1

FROM THE GROUND UP

CDS Foundation volunteers show their best during challenging times. Drummond, T. 1/26
Dr. Bluit's legacy lives on in her society. Drummond, T. 4/19
Healthier Smiles Grants help CDS members make a difference. Drummond, T. 2/18
Volunteer Spotlight: Nevin Brittain. Drummond, T. 7/14
Volunteer Spotlight: Tish Nihill. Drummond, T. 3/16

G

GOVERNMENT ACTION

ADPAC supports dentists in Congress regardless of party affiliation (Vox Pop). Economos, J. 4/8
Final Impressions was 'spot on' (Vox Pop). Furusho, C. 4/8
Good intentions can be complex, burdensome. Brown, J. 4/16
January 6 presented a dilemma for ADPAC supporters. Drummond, T. 4/8
Little plans lack magic to inspire. Lamacki, W. 2/32
Unwritten ADPAC principle needs adjustment. Lamacki, W. 3/52
Writer says 'keep up the good work' (Vox Pop). Murphy, N. 4/8

I

INSURANCE

British survey shows patients 'comfortable' with teledentistry. Brown, J. 3/12
Payment for unfinished treatment can be vexing. Green, J. 1/24

IT'S THE LAW

Computer-generated progress notes can be problematic. Green, J. 4/18
Dental malpractice lawsuits have many roots. Green, J. 5/20
Independent contractor or employee? Green, J. 7/12
Is anything in dentistry free? Green, J. 2/16
It is a debt of ingratitude? Green, J. 3/14
Payment for unfinished treatment can be vexing. Green, J. 1/24

M

MEDICARE

Little plans lack magic to inspire. Lamacki, W. 2/32

MEETING PLACE

4/20, 5/24, 6/126, 7/29

MEMBER PROFILE

Andrew Wiers, West Suburban Branch. 5/40
Jeff Langefeld, Northwest Suburban Branch. 5/36
Karen Benedetto, North Suburban Branch. 5/34
Lawrence Jacobs, West Side Branch. 5/39
Nichol Houston, Kenwood/Hyde Park Branch. 5/31

Fudala & Associates Wealth Management



Serving dentists for more than 20 years

We are committed to helping dentists build wealth management strategies tailored to address their needs. We can assist you with wealth management, retirement income planning, and wealth transfer

to future generations, as well as provide access to Bank of America for your lending needs. We welcome the opportunity to work with you.

110 North Wacker Drive • Floor 17 • Chicago, IL 60606
312.696.2130 • www.fa.ml.com/fudala-associates/

Eric J. Fudala, CRPC®

Senior Vice President • Senior Financial Advisor
312.696.2130 • Eric.Fudala@ml.com

John L. Weinzalbaum

Financial Advisor
312.814.9012 • John.Weinzalbaum@ml.com

Bridget T. Moran

Registered Wealth Management
Client Associate
312.696.2133 • Bridget_Moran@ml.com



Merrill Lynch, Pierce, Fenner & Smith Incorporated (also referred to as "MLPF&S" or "Merrill") makes available certain investment products sponsored, managed, distributed or provided by companies that are affiliates of Bank of America Corporation ("BoFA Corp."). MLPF&S is a registered broker-dealer, registered investment adviser, Member SIPC, and a wholly-owned subsidiary of BoFA Corp.

Banking products offered by Bank of America, N.A., and affiliated banks, Members FDIC and wholly owned subsidiaries of Bank of America Corporation.

Investment products: **Are Not FDIC Insured** **Are Not Bank Guaranteed** **May Lose Value**

Merrill and the Bull Symbol are trademarks of Bank of America Corporation.

Chartered Retirement Planning CounselorSM and CRPC[®] are trademarks or registered service marks of the College for Financial Planning in the United States and/or other countries.

© 2021 Bank of America Corporation. All rights reserved. | 3736185 | 09/2021

No shortage of challenges for dentists starting out. Sisk, S. 7/18
Patrick Fitzgerald, Northwest Side Branch. 5/35
Paul DeFranco, Englewood Branch. 5/30
Robin Gallardi, South Suburban Branch. 5/38
William Simon, North Side Branch. 5/33

MIDWINTER MEETING

Getting to the heart of the matter: Virtual Midwinter Meeting Preview. DeRosier, J. 1/28
Heart of Dentistry: 156th Midwinter Meeting was like no other. DeRosier, J. 2/10
Make plans to return to Chicago in 2022. 2/13
Midwinter Meeting theme can be a powerful motivator. Brown, J. 1/22
President's Invitation. Schneider, T. 6/1
Q&A: Our conversation with 2021 CDS President Dean Nicholas. Lamacki, W. 1/8
Reflections on the 156th Midwinter Meeting, "Heart of Dentistry." Nicholas, D. 2/8
The times summon a leader. Lamacki, W. 1/52
Virtual Meeting can bring office together. 1/1

N

NEW MEMBERS

1/39, 2/20, 5/26, 7/20

O

ORGANIZED DENTISTRY

Are some members finding organized dentistry lacking relevance? Lamacki, W. 4/40
No shortage of challenges for dentists starting out. Sisk, S. 7/18
Optimism abounds at New Dentist Networking Night. DeRosier, J. 5/8

P

PANDEMIC (COVID-19)

British survey shows patients 'comfortable' with teledentistry. Brown, J. 3/12
CDS members answer governor's call for vaccine volunteers. 4/13
Dentists look back at challenging time. DeRosier, J. 3/8

PRACTICE MANAGEMENT

All in the family works when duties are defined. Brown, J. 5/18
Attracting staff in the new economy. DeRosier, J. 7/8
British survey shows patients 'comfortable' with teledentistry. Brown, J. 3/12

Computer-generated progress notes can be problematic. Green, J. 4/18

Dentists are having hard time filling gaps in staffing. DeRosier, J. 4/10
Dentists look back at challenging time. DeRosier, J. 3/8
Independent contractor or employee? Green, J. 7/12
Is anything in dentistry free? Green, J. 2/16
Is it a debt of ingratitude? Green, J. 3/14
Let your staff know you appreciate their efforts. Brown, J. 7/10
Midwinter Meeting theme can be a powerful motivator. Brown, J. 1/22
Payment for unfinished treatment can be vexing. Green, J. 1/24
Treatment consultations should include Do Not Disturb parts. Brown, J. 2/14
Virtual Meeting can bring office together. 1/1

PRACTICE SMARTS

All in the family works when duties are defined. Brown, J. 5/18
British survey shows patients 'comfortable' with teledentistry. Brown, J. 3/12
Good intentions can be complex, burdensome. Brown, J. 4/16
Let your staff know you appreciate their efforts. Brown, J. 7/10
Midwinter Meeting theme can be a powerful motivator. Brown, J. 1/22
Treatment consultations should include Do Not Disturb parts. Brown, J. 2/14

PRESIDENT'S PERSPECTIVE

All good things must come to an end. Nicholas, D. 7/6
Greetings from CDS. Nicholas, D. 1/6
Keeping your perspective of life keeps you moving forward. Nicholas, D. 3/6
Reflections on the 156th Midwinter Meeting, "Heart of Dentistry." Nicholas, D. 2/8
Sum of its parts makes CDS. Nicholas, D. 4/6
The most unforgettable people. Nicholas, D. 5/6

S

SNAP SHOTS

Brian Caraba carries a torch. DeRosier, J. 5/22
CDS members pay tribute to 'Sweet Home Chicago.' DeRosier, J. 3/18, 4/24
David Markiewicz book shows children that dentists care, not scare. DeRosier, J. 7/16

V

VIRTUAL LEARNING

Getting to the heart of the matter: Virtual Midwinter Meeting Preview. DeRosier, J. 1/28
Heart of Dentistry: 156th Midwinter Meeting was like no other. DeRosier, J. 2/10
Office enjoys virtual Midwinter Meeting together. 2/12
Q&A: Our conversation with 2021 CDS President Dean Nicholas. Lamacki, W. 1/8
The times summon a leader. Lamacki, W. 1/52
Virtual Meeting can bring office together. 1/1

VOLUNTEERISM

CDS Foundation volunteers show their best during challenging times. Drummond, T. 1/26
CDS members answer governor's call for vaccine volunteers. 4/13
Healthier Smiles Grants help CDS members make a difference. Drummond, T. 2/18
Little plans lack magic to inspire. Lamacki, W. 2/32
Volunteer Spotlight: Nevin Brittain. Drummond, T. 7/14
Volunteer Spotlight: Tish Nihill. Drummond, T. 3/16

VOX POP

2/6, 4/8

Index of Authors

Brown, J. 1/22, 2/14, 3/12, 4/16, 5/18, 7/10
Conkis, W. 1/10
Deek, S. 3/32, 5/37, 7/26
DeRosier, J. 1/28, 2/10, 3/8, 3/18, 4/10, 4/14, 4/24, 5/8, 5/14, 5/22, 7/8, 7/16
Drummond, T. 1/26, 2/18, 3/16, 4/8, 4/19, 7/14
Economos, J. 4/8
Furusho, C. 4/8
Green, J. 1/24, 2/16, 3/14, 4/18, 5/20, 7/12
Jennings, M. 2/7, 7/27
Kohn, R. 3/33, 5/39, 7/27
Lamacki, W. 1/8, 1/19, 1/52, 2/32, 3/52, 4/40
Lightfoot, L. 1/32, 3/29, 5/31, 7/23
McCormick, M. 1/26, 3/34, 5/41, 7/28
Muhr, P. 1/33, 3/31, 5/36, 7/25
Murphy, N. 4/8
Nicholas, D. 1/6, 1/12, 2/8, 3/6, 4/6, 5/6, 7/6
Patterson, K. 1/34, 3/32, 5/38, 7/27
Pena, R. 5/34, 7/25
Romo, G. 5/30, 7/22
Schneider, T. 6/1
Sisk, S. 7/18
Tsou, R. 3/29, 5/32, 7/23
Williams, J. 2/6



Vitality DENTAL ARTS
 DIGITAL DESIGNS. BEAUTIFUL SMILES.
 The Nation's Premier Dental Laboratory

GET STARTED TODAY!
www.vitalitydentalarts.com/starter-kit



IMPLANTS

EXCEEDING EXPECTATIONS



VITALITYDENTALARTS.COM * CALL FOR A PICKUP (800) 399-0705 * SHIP TO US FOR FREE

CUSTOM ABUTMENT

\$199 per unit

Retail Price \$299 per unit
 COUPON CODE:IL620



SCREW-RETAINED CROWN

\$199 per unit

Retail Price \$299 per unit
 COUPON CODE:IL620



ALL-ON-4 HYBRID ZIRCONIA

\$500 OFF

Starting at \$4299 per unit
 COUPON CODE:IL620



Content is copyright protected and provided for personal use only - not for reproduction or retransmission.
 For reprints please contact the Publisher.

WE WELCOME YOU BACK **IN PERSON** to the 2022 MIDWINTER MEETING

THE CHICAGO DENTAL SOCIETY MIDWINTER MEETING IS BACK, live and in-person in 2022.

The three-day event, which brings the world's dental community to Chicago, will again be presented live from Thursday, Feb. 24, to Saturday, Feb. 26, at the McCormick Place West Building, 2301 S. Indiana Ave., Chicago.

Registration is free to CDS members who have paid their 2022 dues.

Attendees can earn continuing education credit at some of the more than 200 courses presented at the meeting, as well as visit with more than 400 exhibitors showing the latest in dental technology and products.

With a theme of 157th Midwinter Meeting, A Dental Tradition, CDS President Thomas Schneider Jr. will welcome back participants to an in-person event a year after COVID-19 protocols forced the meeting to be held in a virtual format in 2021. This year's General Chair is Michelle Jennings and the Program Chair is Mary Starsiak.

Dr. Schneider, who is a third-generation dentist, said his family's history inspired his theme selection.

Beyond his own family though, Dr. Schneider said the Midwinter Meeting is part of the Chicago Dental Society's identity and has been a tradition that stretches back more than a century-and-a-half.

"You don't do something for 157 years and not consider that traditional," he observed.

The Midwinter Meeting continues its tradition of offering a wide array of continuing education courses, ranging from short lectures of 1.5 hours to workshops, lectures, panel lectures, and donor lectures at 3 hours. All-day programs offering 6 hours of credit are also available.



An expanded Corporate Learning Theater, located in the Exhibit Hall, will also be offered this year. These are free one-hour presentations on products, services or techniques.

One hour of CE credit is awarded for each of the three days of the meeting for visiting the Exhibit Hall.

The Exhibit Hall is located on Level 3, in Hall F. the hours of operation are:

- Thursday: 9 a.m. – 5:30 p.m.
- Friday: 10 a.m. – 6:30 p.m.
- Saturday : 9 a.m. – 3 p.m.

"This year we will have more than

400 exhibitors at our meeting, and you will have the opportunity to experience the latest in dental technology. There is no doubt that that technology will be able to help you in your everyday practice," Dr. Schneider said.

GET THE MOBILE APP

An easy way to make your visit to the expansive Exhibit Hall efficient and fruitful is to plan your days in advance.

A handy tool is the Midwinter Meeting Mobile App. The app allows you to set up a 3-D adaptive map to plot your

City mandates affect McCormick Place

With a changing and challenging environment around COVID-19, the Chicago Dental Society's Midwinter Meeting will follow all federal, state and City of Chicago mandates. Currently, attendees are not required to be vaccinated, though CDS strongly encourages registrants to be vaccinated and boosted. City and state mandates require all attendees and vendors to wear masks inside McCormick Place West Building, regardless of vaccination status. Additionally, Chicago has mandated that patrons of food vendors offering sit-down service must show a vaccination card and valid photo ID. Visit www.cds.org for details on health and safety measures in place for the meeting.

Course start times are staggered to allow for sanitizing rooms between sessions.

The CDS registration profile page requires attendees to complete and submit the COVID-19 Liability Release Waiver. Badges will not be mailed until the waiver is submitted.

CDS thanks Medicom for sponsoring individually sealed facemasks for your use during the meeting.



route. The app is available for download or updating in the Apple App Store and in Google Play. The app also allows attendees to view PDF handouts from speakers.

EVENTS

This year's meeting also will feature a number of special events, including a slight break with tradition from the usual opening session. Instead of a Thursday evening event, there will be an hour-long **Keynote Address & Awards Presentation** Friday, Feb. 25 at 8 a.m., preceded by a Continental Breakfast Reception at 7:30 a.m.

The keynote speaker will be Scott D. Swank, DDS, curator of the Dr. Samuel D, Harris National Museum of Dentistry in Baltimore.

He will bring his passion for how dentistry has evolved, explain seminal moments in dental history and regale the crowd with dental trivia.

The event is open to all attendees and exhibitors and requires a \$10 registration fee.

Prior to Dr. Swank's talk, the Gordon J. Christensen Lecturer Recognition Award will be presented. The award honors the contribution to dental education by the recipient, and the CDS Foundation Vision Award, which honors outstanding volunteer achievement, will be presented.

Also on Friday there are two events for early career and soon-to-be dentists.



Scott Swank presents the keynote address.



"Brews & Bargains" Happy Hour in Exhibit Hall.

New Dentists (those who have been a dentist for 10 years or less) are invited to unwind and catch up with former classmates and peers while enjoying beverages and light food at the **New Dentist Reception**, that takes place from 5 to 6:30 p.m. Friday, Feb. 25, in the West Lobby next to the Exhibit Hall. Cost is \$20 prior to February and \$25 in February or on site.

Dental students will also gather from 5 to 6:30 p.m. on Friday, Feb. 25, behind the Overlook Café in the Exhibit Hall for the annual **Dental Student Reception**, which will include light food and refreshments.

Registration is required for the complimentary event for student registrants (Categories HD, HF and HI).

A new event scheduled for this year will let attendees experience the Exhibit Hall in a casual and festive atmosphere during a Happy Hour called **Brews & Bargains** from 4:30 to 6:30 p.m., Friday, Feb. 25.

Colleagues can meet up in the Exhibit Hall do some shopping while enjoying beverages and camaraderie. There is no fee, but registration is requested.

The **President's Dinner Dance**, held at the Hyatt Regency Chicago Crystal Ballroom, caps off the events. A reception from 7 to 7:30 p.m. will precede dinner seating followed by an evening of dancing to a live orchestra. Tickets are \$150 per person purchased prior to February and \$175 per person in February. ■



Brain teasers to start your New Year

WITH THE START OF A NEW YEAR, LET'S LOOK BACK AT THE "IT'S THE LAW" COLUMNS FROM 2021 TO SEE WHAT WE LEARNED.

1. Can an Illinois dental practice advertise free dental services?

- a) No, as offering free dental services violates the *ADA Principles of Ethics and Code of Conduct* as a way to attract new patients
- b) Yes, as long as the dentist does not charge a fee for a cleaning or other services to the new patient at the time a free exam and X-rays are provided
- c) No, because it constitutes illegal advertising pursuant to the *Illinois Dental Practice Act*
- d) Yes, and a dentist may charge a fee to a new patient for other dental services at the time of a free exam and X-rays as long as the patient signs a waiver

2. A periodontist sends a gift card to an existing patient requesting new referrals. Is that legal in Illinois?

- a) Yes, because the gift is to an existing patient
- b) No, because it constitutes improper inducement for new patients

3. The common reason(s) for most dental malpractice lawsuits involving root canal therapy is (are):

- a) Operator error and failing to advise the patient of the error
- b) Tackling a tooth beyond a dentist's expertise resulting in, for example, missed canals or inadequate canal debridement
- c) Failure to treat or refer when root canal failure is seen radiographically and/or clinically
- d) All of the above

4. When doing a root canal, the use of a rubber dam is optional.

- a) True
- b) False

5. If a patient fails to return to have the permanent crown on Tooth No. 29 permanently cemented, it is most prudent to do the following:

- a) Keep the insurance payment and bill the patient for the balance
- b) If insurance has already paid for the crown, then return the check and resubmit a claim for a provisional crown
- c) Sue the patient for breach of contract
- d) Send the patient the crown to have cemented by another dentist

6. Per Illinois law, a dental practice can be vicariously liable for a negligent act by an independent contractor dentist (ICD) working at the owner's office.

- a) True because the ICD is considered an apparent agent of the practice
- b) False if the owner has a contract with the ICD

7. Your patient refuses to pay for scaling and root planing. Your best option(s) is (are):

- a) Have your dental office continue to send monthly statements supplemented by phone calls
- b) Hire a collection agency
- c) Write it off
- d) All of the above

8. What problem(s) could a dental professional encounter by using pre-set digital templates regarding dental procedures:

- a) They may not accurately reflect the actual treatment that was provided
- b) They may fail to be tailored to the specific discussions that the dental professional had with the patient
- c) They may create legal problems for the dental professional if the template is not tailored to the specific treatment provided
- d) All the above

ANSWERS: 1(a), 2(b), 3(d), 4(b), 5(b), 6(a), 7(d), 8(d)

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 29 years. Find more information on Dr. Green at www.greenlawoffice.net.



Chicago Dental Broker

THE ONLY LOCAL DENTAL BROKERAGE OWNED AND OPERATED BY A DENTIST AND CDS MEMBER

Many more coming and private sales – ask me about them!

BUYERS: interest rates are increasing.

BUY NOW AND SAVE!

SOUTHWEST SUBURBAN

- 4 op starter. All FFS and real estate also for sale.

SOUTH SUBURBAN

- Beautiful 4 chair FFS/PPO blend grossing \$475K. Great visibility and priced to sell.

WEST SUBURBAN

- Great starter practice grossing \$300K+ with 3 chairs. Ready to go now, seller will help with transition.

NORTHWEST SUBURBAN

- 4 op starter. All FFS and gross over \$300K in '18. Building also available.
- **NEW** Beautiful FFS practice. Don't miss this opportunity for a great practice and the real estate as well. 5 chairs and grossing over \$700K. Hurry!

NORTHWEST SUBURBAN

- Profitable 3 chair/4 plumbed practice in strip center. FFS/PPO blend. \$775K gross. Seller will transition. Won't last.

NORTH SHORE

- **NEW** Great starter with 3 chairs and grossing \$425K on just 3 days/week. Almost all FFS.
- 4-op Fine Practice. Doing \$425 on 3 days/wk. Increase hours and watch it grow.
- 3-op and efficient with room to grow. Doing \$625K, seller will assist with transition. Call now.

NORTHWEST SIDE

- **NEW** Very well established with 1,800 actives!! All FFS and 6 chairs, milling machines and scanners and more. So much referred out! Lets talk!

Many more about to come into market with additional private sales not listed here. Call me for those details.

“I HELP FELLOW DENTISTS BECAUSE I AM A DENTIST.”



Complimentary consultation for sellers.

CDB is locally owned and operated by a dentist and CDS member.

CALL Dr. Rob Uhland, (847) 814-4149 for listing details

meeting place

SOCIAL & EDUCATIONAL OPPORTUNITIES

March

1: Northwest Suburban Branch

3D Printing and Digital Dentistry: Presented by Petar Tofovic, DMD, MPH. At Meridian Banquet & Conference Center, 1701 W. Algonquin Rd., Rolling Meadows. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Jeff Langefeld, jdlangefeld@gmail.com, or call 847.255.2968.

1: Kenwood/Hyde Park Branch

CPR: Presented by Richard Wood from Chicago South EMS Education. At Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Nichol Houston, nicholhouston@gmail.com, or call 773.469.2372.

8: Englewood Branch

Practice Transitions: Presented by Robert Uhland, DDS, and Parker Mathers, JD. At Francesca's on 95th, 6248 95th St., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Paul DiFranco, pdifra2@gmail.com or call 708.761.4255.

8: North Suburban Branch

The People Side of Success: Presented by William Simon, DMD. At Exmoor Country Club, 700 Vine Ave., Highland Park. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Karen Benedetto, karen.kasinski@gmail.com, or call 847.256.1070.

8: South Suburban Branch

Grow Your Dental Practice Using The 3 Rs Of Social Media Marketing: Presented by Blake Hadley from Catapult Education. At Crystal Tree Country Club, 10700 W. 153rd St., Orland Park. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Robin Gallardi, DDS, MS, 708.755.0800, or face2facesurgeryoffice@gmail.com.

8: West Side Branch

Understanding Legal Tools: Keys to Lawsuit Prevention, Tax Reductions and License Protection: Presented by Pam Thacker from Legallymine.com. At La Notte Ristorante Italiano in the Carleton Hotel, 1120 Pleasant St., Oak Park. Cocktails: 6:15 p.m.; Dinner and Program: 7 p.m. Contact Lawrence Jacobs, ltjdent4@aol.com, or call 708.453.0250.

8: West Suburban Branch

Clinic Night. At Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Branch Board Meeting: 5 p.m.; Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Dottie Mackie, damr1953@gmail.com, or call 630.750.1409.

15: North Side Branch

Past President's Night. Is Everyone Smiling but You? How to Build the Practice and Life You Dreamt Of:

Presented by David Rice, DDS, Founder of IgniteDDS. At Aba at the Dalcy, 302 N. Green St., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Bill Simon at northsidecdds@gmail.com.

EVENTS MAY BE SUBJECT TO CHANGE:

Rapidly changing developments may impact CDS events and branch meetings. Watch your email for updates in case new state or local mitigation requirements prompt last-minute changes to branch schedules or conditions for meeting attendance.

Study Clubs

Central Lake County Dental Study Club

Meets the third Tuesday of every month at noon, January – November, Park Street Restaurant, 14 E. Park St., Mundelein. Contact Kimberly Zizic, 847.367.6654.

Chicago Aesthetic Masters, A Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Dr. Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. Email smilechicago2@aol.com or call 312.644.4321 for specific dates.

Dental Arts Club of Chicago

Dinner meetings are held on the last Tuesday of each month, from October to May at Alpine Banquets, 11141 W. Roosevelt Rd., Westchester. Cocktails: 6 – 6:30 p.m.; Dinner: 7:15 – 9 p.m.; Educational speakers: 8 – 9 p.m. Email Douglas Bork, dougbork1@comcast.net.

Greater Evanston Dentists Association

Meets first Monday of every month, noon – 1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact MT Murphy, DMD, 847.869.9303.

Hellenic American Dental Society

The Hellenic American Dental Society (HADS) holds several dinner CE seminars throughout the year. Visit www.hads.com for more info, including information on HADS philanthropic endeavors. Contact HADS at info@hads.com. HADS was founded in 1963 and is mostly comprised of Chicago-area dentists and dental specialists of Greek descent.

Waukegan Dental Study Group

Semi-monthly meeting for lunch, from noon – 2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd. Contact Robert Stanuch, 847.336.8080 or Ellis Neiburger, 847.244.0292.

NON-PROFITS & STUDY CLUBS: Submit your meeting information online at on.cds.org/MyEvent.

General Anesthesia and Sedation in Your Office
by an Accredited Anesthesia Provider.
Accredited by the Accreditation Association
for Ambulatory Health Care (AAAHC)
For Pediatric, Special Needs and Adult Patients.
Dr. Zak Messieha a Nationally recognized Dentist
Anesthesiologist assisted by experienced nurses.
Adhering to nationally set standards for safety
and quality improvement.
PALS/ACLS Certified instructor by the American
Heart Association.

Contact us for information
www.officeanesthesiology.com
info@officeanesthesiology.com
drzak@officeanesthesiology.com
630-620-9199



Dr. Zak Messieha
Board Certified Dentist Anesthesiologist

Imagine Comfort

Office Anesthesiology & Dental Consultants, PC

Accredited by the



ACCREDITATION
ASSOCIATION
for AMBULATORY

snap shots

Profiles of people in our profession



UIC dental student becomes a social media star

By Joseph DeRosier

UNIVERSITY OF ILLINOIS AT CHICAGO COLLEGE OF DENTISTRY STUDENT ANTHONY BAROUD is a media star.

He doesn't appear in a soap opera or a play a character in a sit-com or even on a reality TV show. His fame comes from a much more modern twist – he's a social media celebrity.

The third-year student launched his YouTube channel called *Dental Digest* in September 2020 and has branched out into other social media platforms such as Instagram and TikTok.

In a short, snappy video format, he reviews toothbrushes and toothpastes and obviously has fun doing it. He has a routine down pat using plaque disclosing tablets and cheek retractors to show before and after results and give out an elongated “fat blob” as he slathers the toothpaste onto the brush.

By September 2021, he amassed 5 million subscribers to his YouTube channel, three months after reaching the 1 billion views mark.

But he doesn't take that acclaim too seriously; in fact he had a little fun with

his early fame.

After receiving the YouTube Golden PlayButton award in July, he took the large gold-colored metal plaque, which many YouTubers hold in high esteem, melted it down and made it into a toothbrush that he then reviewed.

The fun has a serious side, however, and that is to bring the importance of dental care to the masses, especially younger people who are his biggest fans. It also gives Mr. Baroud an outlet for his creative side.

“I didn't have a background in video

“It is about finding your market, and my market was very luckily everybody, because everybody brushes their teeth.”

editing, but creation-wise my whole life I've been a creator, whether it's messing around building a rocket when I was in middle school or building (with) Legos. I've always been a creator at heart and will always be a creator,” he said.

Mr. Baroud said the past year has seen a shift in how video content is consumed, moving toward a vertical format video with short-form content, meaning videos about a narrow topic with quick-hitting presentations.

“I'm in a unique situation with timing, content and producing the content,” Mr. Baroud said. “I was at the start of that consumption, so I really hit a goldmine of timing and recognized that was really critical to the success of my channel, Dental Digest.” That effort, though, did not happen without planning and a vision.

He started brainstorming branding ideas in his first year in dental school. One idea, which he decided against, was a play on his name, AB Esthetic. In all he came up with about 50 ideas, he said. One was Dental Digest and he was surprised to learn that the name had no copyright or trademark.

Because he is an avid golfer, he said knew about *Golf Digest* magazine as well as well-known publications such as *Reader's Digest* and *Architectural Digest*, so grabbing a good brand name with the word digest in it made sense.

He quickly moved to trademark the name and has greater plans for his “brand” beyond just a YouTube channel.

“I have this huge vision for Dental Digest and this is the start of it,” he said.

Having a creative outlet is one of the

reasons he decided to enter dental school.

“It's really rewarding,” he said about dentistry, “You have this goal in mind, this vision, of what you want to see be done to the teeth and you just bring it to life. That's the best part,” he explained.

He said the hand skills and creative process required in dentistry is rewarding.

“There's a lot to love (about dentistry), from creativity to the business side of it, the ability to improve, there are a lot of fun aspects about dentistry,” he said.

The video component of his life is challenging but a well-organized day helps him keep on track with both his side interest and his schoolwork.

A typical day finds Mr. Baroud waking up at about 6 a.m., working out for an hour and editing video, creating content or answering emails for another hour. Then it's off to class from 9 to 11 a.m. He only lives about 5 minutes from the UIC campus so he takes a lunch break at home, chowing down on a premade meal and doing some video editing in between bites. He then heads back to UIC for clinical work from noon until 4 p.m.

“After clinic I'm brain dead,” he joked. “So for a half-hour I clean or walk around or hop on the bike.”

Filming, editing, holding business meetings, studying other content creators, and figuring out scripting takes up the rest of the day until about 11 p.m.

“I'm either in a school mindset or a content mindset; there's no room for other things in the world, but I try to find a good balance,” he said, “I really enjoy the work. For me I enjoy the work so much it is my balance, it's creative

freedom for me to do it.”

It took about three months for his videos to start gaining traction. His first video was a review of blue light whitening kits and was about six minutes long. It took him more than a month for him to put it together.

“I can't tell you the rush that I had, the amount of adrenaline I had, uploading that first video,” he remembers. “It was amazing.”

He said when he looks back he remembers how nervous he was, and the video format has changed tremendously since then. Now, he's putting out two or three videos a week (about 140 total so far) and gaining more and more followers. He also started branching out to other dental-related longer form videos such as trying to escape a prison using floss.

“I had this vision from Day 1 on how big it's going to be. I knew it was going to be as big as it is today. On YouTube I have little over 6 million subscribers, on TikTok I have 10 million and on Instagram I have about 37,000,” he revealed.

He said he knew his effort would be successful but didn't anticipate it happening quite this quickly. His YouTube channel has a worldwide audience and at one point was the fastest growing channel in the world.

“I have this very unique style of content that is educational and entertainment,” he explained. “It is about finding your market, and my market was very luckily everybody, because everybody brushes their teeth.” ■

branch news

Reports from our nine branches



Englewood Branch

by Genaro Romo Jr., DDS

Members from the Englewood Branch and their families (pictured above) celebrated the holidays at the Morton Arboretum Lights Illumination in Lisle.

Gene Romo celebrated the holidays with his staff (pictured left) by going to a performance by the Blue Man Group followed by dinner at a Peruvian restaurant in Wicker Park.





Kenwood/Hyde Park Branch

by Lori Lightfoot, DDS

Kenwood/Hyde Park Branch members enjoyed a night of fellowship and learning Dec. 7 at Norman's Bistro. Kara Davis, MD, presented an interactive discussion called Dentistry/Medicine: You Can't Have One Without the Other.

1. Kara Davis, MD, from UChicago Medicine was the guest speaker. She is pictured with her husband, Bishop Lance Davis. She discussed how certain chronic diseases can impact dental treatment.
2. We welcomed Tasia Walker, RDH (left), from Manus Dental in Hyde Park, and Lasorda Harris, RDH, a clinical instructor at Malcolm X College. We thank our sponsors, including, Gena Jones from Jones Tax Group, Inc., Business Boss LLC. (right).
3. **Ronald Cheng** joined us on a cold and windy night with Pat Leung, RDH, and Shirley Tang, PharmD.
4. Mentoring has always been a passion for **David Maclin**. He has added Nanna Mensah, (Marquette, 2017) as an associate at his practice, Kenwood Dental. Nanna moved from St. Paul, MN, to Chicago with her husband.



NORTH SIDE:
 (L-R) Jessica Halpin, holding her daughter, Lillian, Kevin Halpin, and their son, Sean; newlyweds, Dan and Jill Bell, Janet Kuhn and Jeffrey Kramer.

North Side Branch

by Jun Lim, DDS

Jeffrey Kramer and **Janet Kuhn** are happy for their daughter, Jill, who married Dan Bell in Beverly Hills in September. The newlyweds live in Venice, CA, with their French bulldog, Pierre. They plan to honeymoon in Thailand.

Continuing on with family news, **Dan Uditsky** is proud of his son, **Jordan Uditsky**, who is scheduled to present two lectures at the 2022 Midwinter Meeting. Our branch has numerous members scheduled to present courses at the meeting, including **Cissy Furusho, Bill Simon, Charles Czerepak, Mona Van Kanegan, Nader Sharifi, Maria Therese Galang-Boquiren**, and **Peter Cabrera**.

I encourage you to come to the 2022 Midwinter Meeting and support our members.

Speaking of how proud we are of our members, **Terri Tiersky** received the inaugural *Loren J. Feldner Leadership Award*. The award is presented to an individual that demonstrates ethics, leadership, passion and spirit as embodied by the late **Loren Feldner**.

Charles Czerepak received the Golden Toothbrush Award by the Erie Family Health Center during their virtual gala on Oct. 20. Charlie was recognized for his commitment to advancing equity and opportunity for communities.

Jun Lim volunteered at the Heal Elgin. The annual health clinic event, with Dental Director **George Zehak**, a past president of CDS, served more than 450 patients and provided more than \$170,000 in dental procedures.

It was a joy to gather together in person at our holiday and networking event at the Eris Brewery and Cider House in December. Branch members enjoyed playing trivia and the ugly sweater contest. The white elephant gift exchange provided plenty to do and many opportunities to socialize with members who are not always able to make it to the weekday evening meetings.

In November, we had one of our largest gatherings at a branch meeting in quite some time. The meeting was held at Aba at the Dalcy in Chicago. Michael Unthank, NCARB, DDS, presented the lecture, "Dental Office Design: Where Architecture and Dentistry Merge." Past ISDS President **Chris Larsen** made the long drive from Moline to join us.



North Suburban Branch

by Rafael Peña, DDS

Congratulations to **Farzad Saed** and his son, Nathaniel Aaron Saed (pictured above), who earned a certificate of excellence while completing his Residency in General Dentistry at St. Barnabus Hospital in Bronx, NY.

Marie and **Paul Fischl** celebrated the wedding of their son, Brad, to Mackenzie Kerrigan in Middleburg, VA, in April 2021.



Thinking about Selling Your Practice?
Transition on *your terms* with
ddsmatch's Trusted Transition Process™

- Practice Sales
- Succession Planning Tools
- Practice Appraisals
- Associate Recruitment
- Mergers/Partnerships

*Are you ready? You only have one transition. When the time is right, partner with **ddsmatch**, the largest dental brokerage in the U.S.*



Rex W. Plamann,
 ddsmatch Chicago
 rplamann@ddsmatch.com
 Phone: 1-855-546-0044

Northwest Side Branch

by Paul Muhr, DDS

MARK YOUR CALENDARS NOW FOR OUR GALA CENTENNIAL EVENT

On April 9, the Northwest Side Branch will celebrate 100 Years!

The CDS Board of Directors approved the formation of our branch in April 1922. We were the 6th branch of CDS to be created. The proposed name was the Logan Square Branch, but with the inclusion of Edison Park and Norwood Park within our boundaries, a more inclusive name became the Northwest Side Branch.

CDS President **Tom Schneider** is excited to welcome not only the Northwest Side Branch members, but all back to McCormick Place for the 157th Chicago *Midwinter Meeting: A Dental Tradition*. Not able to meet in-person last year, due to the worldwide outbreak of COVID-19, he looks forward to the return of hands-on workshops, engaging lectures, visiting the Exhibit Hall and meeting up with friends and colleagues at social events.

The CDS traveling trophy, a “Stanley Cup” style trophy, returned to the Northwest Side. Presented at the Installation of Officers in November, this award is given to the branch who has the highest percentage of its members rejoin the CDS after a lapse or non renewal of their membership. It represents the commitment a branch has to bringing back previous members.

We thank our past Branch Director **Mike Biasiello** for his dedication to our branch and welcome **Gordon Ziols**, who begins his three-year position.

Imad Bahrani, Martin LaPidus and Raymond Pollina were honored Nov. 14 as Jubilarians at the Installation of CDS Officers. This special recognition is for those members who graduated from dental school 50 years ago and have been CDS members throughout.

Our members stayed busy traveling. In October, **Mary Starsiak** attended her 41st class reunion at the Saint Mary’s University of Minnesota in Winona. Her sister, Donna, celebrated her 50th class reunion. Both received a degree in nursing and did their training at the Mayo Clinic. To their surprise, they learned **Sam Casio** was previously on campus for an unrelated event – the dedication of the Science and Learning Center.

In November, Sam headed to Marco Island, FL. During the flight, a passenger in first class noticed that Sam was a veteran. Wanting to pay tribute for Sam’s service, the passenger offered his seat to Sam, exchanging it for Sam’s seat in the main cabin. Sam was honored.

Linda and **Paul Muhr** traveled to Door County In November to enjoy the fall colors. It seemed to last longer this season. But overnight, an unexpected lake effect snow dropped 3 inches of snow, creating an instant winter wonderland.



Northwest Suburban Branch

by Sylvia Deek, DDS

Michael Mora and **Cheryl Mora** are proud that their daughter, **Cassie Mora**, joined their practices in Vernon Hills and Arlington Heights in July after completing her residency program at Illinois Masonic Medical Center. Cassie will be getting married in June in Colorado to **Stephen Patterson** – her classmate from dental school. Stephen practices in Elgin.



NORTHWEST SUBURBAN:
Michael, Cassie and Cheryl Mora.



SOUTH SUBURBAN:
Arianna Jane Testa.

South Suburban Branch

by Kevin Patterson, DDS

Congratulations to **Phil Schefke** on his installation as CDS Treasurer. I know you'll make our branch proud. Phil also joined overachievers **Ron Waryjas** (ISDS Trustee) and **Rick Bona** (ISDS Treasurer) as Delegates to the ADA

Annual Session. Hats off to you all.

Rebecca Testa gave birth to a beautiful baby girl named Arianna Jane on Aug. 23. Barb and **Ron Testa** are proud grandparents and enjoyed the holidays with their newest family member.

Clinical faculty at Midwestern's Dental School share an office with a partner. To my great surprise, I learned that my office partner is also a South Suburban Branch member, **Celia Mimms**. She has helped me tremendously and I have greatly enjoyed getting to know her better.

PAYDENT
Helping Everyone Afford High-Quality, Hassle-Free Dental Care



Take a Bite Out of Dental Insurance Pain

A new alternative to dental insurance that takes a bite out of the pain insurance causes, **PayDent**:

1. Eliminates *all* insurance hassles for dentists and patients.
2. Gives dentists fair compensation, and charges patients fair prices.
3. Provides patients a regular, monthly way to accumulate funds to pay for their dental care.

©2021 PayDent

Sign up for free by going to
paydent.com
or using this QR code.



Visit us at **Booth 1701**,
CDS Midwinter Meeting

- **Designed by a dentist**
- **No cost or risk**
- **No competition over treatment money**
- **Opt out at any time for any reason**

paydent.com | 312-505-3636 | info@paydent.com

Those of you who haven't made it to a branch meeting this season are missing out. Crystal Tree Country Club in Orland Park is a beautiful venue and I encourage you to check it out. Dinner and drinks with your friends and CE all in one evening is too good to miss.

Robin Gallardi is doing an awesome job as Branch President.

In closing, a shout out to **Robert Moll** and **Jim Fletcher**. Both are stalwarts of the South Suburban Branch and we hope to have them back with us soon.

West Side Branch

by Richard Kohn, DDS, and Michelle Jennings, DDS

Bryan Erce and his wife welcomed their second daughter, Quinn Camille Erce, in October.

The grandson of Sue and **Frank Catrambone**, Pauly Roque, was chosen to be featured on the NADS (National Association for Downs Syndrome) Holiday Card for 2021. His mother, Lisa, is a hygienist and works with Frank at his office.

It's been a while since we have seen **Zach Soiya** at our West Side Branch meetings. He is still around, but he has been working at Emergency Dental of St. Louis, where he is truly seeing anything and everything and loving the experiences they bring. He is only a four-hour ride away and visitors are welcome. Zach and his wife Sue spent his birthday in the Bahamas in December.

Kamal Vibhakar was a marshal at the Hero World Challenge golf tournament in the Bahamas. It was sponsored by the Tiger Woods Foundation. Kamal had the opportunity to see Tiger Woods and watch 20 top international golfers up close. On another note, Kamal and **Charu Vibhakar** spent the Thanksgiving holiday in Palm Springs and had a family brunch at Parkers.



WEST SIDE:

(top left) Bryan Erce welcomed a new daughter to his family. Baby Quinn Camille is pictured with older sister, Chloe.

(top right) Pauly Roque. (bottom left) Zach and Sue Soiya. (bottom right) Michelle Jennings.

Richard Kohn retired after a rewarding 40-year career performing root canals. He will miss his patients but also the professional relationships he formed with the wonderful dentists in the Chicagoland area. As a celebration, Rick and **Michelle Jennings** took a trip and spent a week in breathtaking Arches National Park in Moab, UT. They hiked Arches, Canyonlands and Horseshoe Canyon National Parks and the sur-

rounding areas. They also went off-roading in an ATV. Thanksgiving brought treasured time with family and a family retirement party at La Dolce Vita in Lemont.

Mike Santucci and his wife, Barb, went to Disney World in December with their family. Beth (their daughter, a pediatric dentist) and Chad Pfohl (their son-in-law, an oral surgeon), and grandkids



WEST SIDE: Kamal Vibhakar.



WEST SUBURBAN: (left) Robert Pick and Marmar Modarressi. (right) Robert Pick and Paul Goodman. (below) Lynse Briney with her husband, Zack Widler, and sons, Brent and Lucas.



Charlie and Rainie truly made it a magical vacation. Mike, Beth and Chad created their own dental meeting. Poor Barb was really outnumbered by dentists.

Frank Orland and **Carla Orland** got their COVID-19 vaccine booster shots in November and then headed out to visit their son, Geoff in Florida. He made sure all their meals were healthy since he cooked them himself. Geoff just completed an Iron Man Triathlon in Utah with a great finishing time for his age group. The family also had a great time when they went to Edwards Orchard for apple-picking this fall.

West Suburban Branch by Lynse Briney, DDS

Robert Pick had a busy fall lecturing in person and online. This is our new reality. His lectures are based on in his all-day program, *Purple Cow Wow – Unprecedented Practice Action for Unprecedented Times*.

He presented virtual webinars for the Global Summit, Dental Nachos with **Paul Goodman**, the Nifty Thrifty Dentists Facebook Groups, and the Philippine Dental Association. He presented lectures in person at The Premiere Dental Festival in Hollywood, FL, and locally, at the Odontographic Society of Chicago. On top of that he runs the Pur-



ple Cow Wow! Facebook Group to help dentists and their teams to do better with ethics always first. There are awesome weekly interviews with dental leaders and those pioneering the way into the future.

Bob is also scheduled to present management lectures designed for dentists and their teams on Feb. 26 at the Mid-winter Meeting.

In October, **Lynse Briney** traveled to Jackson Hole, WY with her family for the College of Diplomates of the American Board of Pediatric Dentistry course on dental trauma. ■

JOIN US IN CHICAGO

CHICAGO DENTAL SOCIETY MIDWINTER MEETING™
FEBRUARY 24 – 26, 2022

Register Now • CDS.org

Join us in person at McCormick Place West



THE MIDWINTER MEETING BRINGS YOU UNPARALLELED OPPORTUNITIES TO LEARN from the leading dental clinicians and industry experts. Visit with hundreds of exhibitors, where you can try out the latest innovations in dental products and services and attend the Corporate Learning Theater for free CE and demonstrations. Meet up with friends and colleagues at social receptions. Engage in valuable team building with your staff. Learn more at CDS.org.



CHICAGO DENTAL SOCIETY™
MIDWINTER MEETING

Content is copyright protected and provided for personal use only - not for reproduction or retransmission.
For reprints please contact the Publisher.

classifieds

Place your ad online at CDS.org

DEADLINES

January/FebruaryDecember 10, 2021
March/April.....February 3, 2022
May/June.....April 9, 2022
July/August.....June 12, 2022
September/OctoberAugust 3, 2022
NovemberSeptember 1, 2022
DecemberNovember 2, 2022

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

CDS MEMBER RATES:

- **Standard Ad:** \$115 base price (30 words), \$5 per extra word.
- **Premium Ad:** \$145 base price, (30 words) \$6 per extra word.

NON-MEMBER RATES:

- **Standard Ad:** \$175 base price (30 words), \$6 per extra word.
- **Premium Ad:** \$225 base price (30 words), \$7 per extra word.

RESTRICTIONS

For Sale ads: Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

Changes or edits to ads: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

Disclaimer: Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

OPPORTUNITIES

NORTHWEST INDIANA DENTIST WANTED: Our multi-location practice is looking for a motivated and patient-orientated dentist to join our amazing team. This position is immediately open and will cover Crown Point, Portage, Chesterton and Dyer Indiana. We are looking forward to meeting with you to share all of the benefits that this opportunity holds. drdhayes@comcast.net.

DENTIST: North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at toothgroup.chicago@gmail.com.

FULL-TIME DENTISTS WANTED – CHICAGOLAND offices: Gain lots of experience in a digital, chart-less office. We see everyone from kids to seniors. Hit the ground running without waiting to build your own clientele. We love to help train new dentists. Recent graduates welcomed. Sign-on bonus and guaranteed base rate. Malpractice insurance paid. Free CE offered. No HMOs. Please email resume to director@allstardentalclinic.com.

ASSOCIATE DENTIST: Immediate opening for an experienced associate for two to three days a week or full-time at our north suburban office. We are a PPO/ fee-for-service with excellent team and technology. Looking to add an associate who likes working in a well-structured busy office and able to take home a great income without much stress, Please email resume to generaldentist22@gmail.com.

ORTHODONTIST NEEDED:
AB Dental Center in Chicago is looking for an orthodontist to join their practice in a part-time position.
Email resume to office@abdentalchicago.com.

PART-TIME PEDIATRIC SPECIALISTS WANTED: Chicago and suburb locations. Generous per diem compensation. Half- or full-day every week or every two weeks. Flexible schedule. Digital/chart-less offices. Malpractice insurance paid. New grads welcome. No HMOs. dimitri_h@hotmail.com.

ORAL SURGEON NEEDED: Carol Stream and Elgin Dental Associates. Skilled, professional oral surgeon needed for general/specialty practice in Carol Stream and Elgin. Modern office, supportive team, competitive pay. Starting with Fridays alternating offices.
Contact tnardi@brightdirectiondental.com.

ASSOCIATE DENTIST, PART TIME: Western suburbs location, new office, Flexible schedule, room to grow. Ownership opportunity associate to partnership. PPO/Medicaid. No games or nonsense. Teamwork centered. CVs to dstld3@gmail.com.

OUTSTANDING OPPORTUNITY: Family Dental Care is a dental group owned by dentists (over 150 employees) and is expanding and seeking general dentists, specialists and residents. Currently seven locations and growing. Our partners earn at the top 1 percent of dentists. Come and talk to them. Highly competitive salary. No Public Aid or HMOs. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full-time or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. 773.978.7801 (ask for Peter) or email personnel@familydentalcare.com. www.familydentalcare.com.

PART-TIME DENTIST: Seeking to join our private established office in northwest suburbs. Days are flexible, great compensation very friendly environment, no HMO. New graduates welcome to apply. Inquire at dentalon45@gmail.com.

GENERAL DENTIST NEEDED: We are seeking full-time/part-time general dentist for our busy, fully digital and modern office located near city of Chicago. Competitive pay, daily guarantee \$700, plus paid malpractice, CE, bonus, and mentoring. Excellent support staff.
Email westdentaljobs@gmail.com.

GENERAL DENTIST, PART TIME: Our established practice located in far north suburban location, close to Six Flags Great America, needs a part time general dentist. Two days a week. We are only half-an-hour drive from areas like, Buffalo Grove, Northbrook, Wheeling and Mundelein. We have been in business for 10 years and we have a solid patient base. Our staff is professional, friendly and fully trained. Compensation is based on 37% of production or \$800/day guaranteed minimum, whichever is higher. Our current doctors on average make \$1,000 to \$1,500 per day. We are looking for a friendly, personable and a team player dentist who keeps our patient care as their top priority. We offer medical, dental and vision insurance, paid malpractice and \$5,000 signing bonus even for a part-time position. bestpaiddental@gmail.com.

PEDIATRIC SPECIALIST NEEDED: We are looking for a pediatric specialist for our practice in Barrington. Fee-for-service/PPO only, \$1,500 daily minimum, 50/50 production split.
aiwasz1023@gmail.com.

LOOKING FOR DENTIST:
Our busy north side and west side offices are looking for a pediatric dentist and general dentist to join our team. Please email resume to dentalwish12@gmail.com.

DENTAL ASSOCIATES, ORLAND PARK:
Full-time/part-time general dentist opportunity. Attractive compensation and benefit packages. Our dental associates Orland Park clinic provides dental care with the latest technology. Visit www.dentalassociatesorlandpark.com.
Email kherman@dentalassociates.com.

GENERAL DENTIST NEEDED, PARTNERSHIP possible: General dentist with excellent clinical skills and chairside manner is needed in a busy all-on-4, implant, cosmetic, and restorative practice. Polish speaking is a must. Partnership/ownership possible.
Email resume/CV to dentpol@dentpol.com.

FULL-TIME DENTIST WANTED for Chicago neighborhood practice. Full-time dentist wanted for established Northwest Side Chicago practice on the . Practice has an established patient base and team, and offers the potential to earn over \$250,000. In addition to great earning potential, the position comes with a full benefit package, free CE opportunities, and mentorship for those younger doctors looking for it. If interested please contact toothdoc1209@gmail.com.

PART-TIME DENTIST IN PALOS HEIGHTS:
Seeking for general dentist for our well-established office in Palos Heights. New graduates welcome.
Email 123909@sbcglobal.net.

ASSOCIATE DENTIST NEEDED in northwest Chicago suburbs. We are a general dental office in Barrington looking for a kind, compassionate, gentle and honest associate dentist. We hold ourselves to a high standard of integrity and we have no production goals, and a no pushy sales, conservative practice style. New grads welcome, mentorship available. PPO/fee-for-service only. Polish language a plus. \$750 to \$1,000 daily minimum or 35% collections/no lab, W9 and W2 options, PTO, paid holidays, health insurance, 401(k) matching, CE assistance; negotiable hours, pay and days. aiwasz1023@gmail.com.

ENDODONTIST WANTED: Looking for an endodontist to join our team in our busy office in Aurora one to three times per month. Please call 630.362.5128.

FULL-TIME GENERAL DENTIST and part-time pedodontist and oral surgeon wanted. Shining Smiles seeks full-time general dentist associate for our Bolingbrook, Plainfield and Joliet locations. Our Bolingbrook location is looking to hire a part-time pedodontist and oral surgeon. Beautiful office with great income potential and an awesome work environment. Check out our website www.shiningsmiles.com and come work with the best.
Send resume to yongkim1029@gmail.com.

GENERAL DENTIST NEEDED:
General dentist needed at new state-of-the-art dental practice in Schaumburg. Family-owned practice. Part time or full time available with mentorship. New graduates welcome.
info@salemdentalco.com.

ASSOCIATE DENTIST OPPORTUNITIES: Bloomington, IL, full-time general dentist opportunity up to \$40,000 sign-on; Munster/Crown Point, IN, full-time or part-time options for a general dentist in northwest Indiana; South Bend, IN, full-time pediatric dentist opportunity, up to \$50,000 sign-on; Peoria, full-time or part-time options for an orthodontist in Central Illinois. Dental Care Alliance has over 320 allied practices in 20 states. Experienced or new grads welcome. Email resume to bames@dentalcarealliance.com or learn more and apply online at www.dentalcarealliance.net.

PERIODONTIST WANTED in Northwest Suburbs: CBCT on site. Laser available for use. 50/50 split on procedures and supplies. \$1,500 daily minimum. We refer to the periodontist about four to six patients a day for sinus augmentation, implant placements, soft tissue grafting, block grafting, ridge split procedures, and management of periodontitis – you will be busy. Laser available for use. Office in Barrington.
aiwasz1023@gmail.com.

ASSOCIATE DENTIST NEEDED in northwest Chicago suburbs. We are a general dental office in Barrington looking for a kind, compassionate, gentle and honest associate dentist. We hold ourselves to a high standard of integrity and we have no production goals, and a no pushy sales, conservative practice style. New grads welcome, mentorship available. PPO/fee-for-service only. Polish language a plus. \$750 to \$1,000 daily minimum or 35% collections/no lab, W9 and W2 options, PTO, paid holidays, health insurance, 401(k) matching, CE assistance; negotiable hours, pay and days. aiwasz1023@gmail.com.

GENERAL DENTIST NEEDED: Successful general practice in St. Charles, IL, seeks associate to work approximately 31 hours per week. Please send resume to docd@thwestgatedental.com.

ASSOCIATE DENTIST NEEDED PART TIME OR FULL TIME: We are a busy general dental office in Barrington looking for an associate general dentist for either part time or full time with flexible hours. We are a PPO/fee-for-service office. New grads welcome, mentorship available. \$750-plus daily minimum or 35% collections/no lab, W9/1099 or W2 options with paid holidays, health insurance, 401(k) matching, CE assistance; negotiable hours, pay and days; paid time off; flexible schedule; employee discount; professional development assistance. Polish language a plus. aiwasz1023@gmail.com.

GENERAL DENTIST, BOLINGBROOK:

We are seeking a full-time or part-time (minimum of three days), motivated and quality oriented general dentist to join us in our new state-of-the-art practice in Bolingbrook. Prefer one to two years experience or experience with CBCT-guided implants and Invisalign. Comp based on percentage of production/collection plus \$600 per day minimum guarantee, plus sign-on bonus, and more. Great reputation with patients. Excellent support staff, amazing work environment and great compensation. Email dentist3@myntdental.com.

ENDODONTIST AND ORAL SURGEON NEEDED:

Office in northwest suburbs is looking for endodontist or oral surgeon (or GP who enjoys root canals or surgical procedures). One to four times a month. Please reply via email gelena66@yahoo.com.

ORTHODONTIST OPPORTUNITY IN LAKEVIEW:

Brushin' on Belmont in Chicago is looking for an orthodontist to join our established ortho/pedo/general, fee-for-service, practice in the family, friendly Roscoe Village neighborhood. Great opportunity to step in to a full ortho schedule with endless potential for growth. Practice with full autonomy while having the support of experienced doctors and staff. Send CV to drgovoni@gmail.com.

GENERAL DENTIST: Join an established top rated private practice in Kenosha, WI, and become a co-owner. Kenosha Dentist LLC is seeking a personable general dentist with a minimum two years of experience. We are offering 35% of production, \$600 daily guarantee and benefits. Email hr@mykenoshadentist.com.

PEDO, ORTHO, ORAL SURGEON SPECIALISTS needed: We are looking for a pediatric dentist, orthodontist and oral surgeon to join our expanding multi-specialty practices in the western suburbs. Great support staff and systems with clinical autonomy when treating patients. Patients lining up to be seen and start treatment with us due to our great reputation. Competitive compensation package available with a sign-on bonus. Email resume to management@dpsmiles.com.

ASSOCIATE GENERAL DENTIST: Calling all dentists. Great Lakes Dental Partners has job openings for associate dentists. We offer a very generous compensation package and highly favorable benefits. Crest Hill, four days per week (can add additional one to two days at Plainfield); Frankfort, two days per week; Naperville, four days per week; Shorewood, Tuesday/Friday or Wednesday. For more information, please email sahmed@gldpdental.com.

SOUTH SUBURBAN MULTI-DOCTOR

practice needing full-time doctor. Successful PPO/fee-for-service practice in the south suburbs is looking for a full-time dentist to join the established team. This multi-doctor office is a staple of its community, and due to its reputation, consistently has 50 or more new patients a month. The position comes with a very competitive compensation structure, full array of benefits, mentorship opportunities, and free accredited CE. If interested, please email 1699dental@gmail.com.

LOCUM TENENS GENERAL DENTIST:

Relocating? In between jobs? Or maybe just want to practice part-time? Looking on a short-term basis for a dentist for an office located near Chicago for the months of December-January. Robust patients base along with competitive pay, experienced staff. Daily minimum guarantee. Email dclinic33@gmail.com.

GENERAL DENTIST, PART TIME, WORTH: A fast-growing practice with strong patient base located in Worth (near Palos Heights) is looking for part-time general dentist. We offer great working environment with state-of-the-art equipment. Accepting only PPOs/All Kids/fee-for-service. mnair@creekpointdental.com.

SEEKING GENERAL DENTIST interested in treating orthodontics: Seeking general dentist with a passion for orthodontics. Multiple locations. The opportunity comes with very competitive compensation structure, guidance and support at start, and working with great and fun team members. No ortho experience required. New grads welcome. If interested email us at dentalhr7533@gmail.com.

PART-TIME PEDODONTIST: Up to \$1,500 daily minimum or 50% of collection. Negotiable based on experience. Looking for once-a-week or every other week. Send resume to param.vijay@yahoo.com.

TINLEY PARK ASSOCIATE DENTIST: My name is Dr. Jason Crescenzo and I am the owner of Amazing Smiles Family Dental in Tinley Park. We are currently looking for an associate with at least two years experience. Our ideal candidate would be comfortable with performing comprehensive dentistry including pediatrics. We are anti-corporate. We are a one location group practice aspiring to deliver the highest level of quality care and customer service ever seen. We practice in a collegial environment and keep most procedures in house. Our facility is equipped with the latest in dental technology. We utilize paperless digital software's, digital radiographs, cone beam technology, intra-oral scanner, Intra-oral cameras in each op, 3D printer, and a fully guided implant system. We have 454 5-star Google reviews. Look up Amazing Smiles to see what our wonderful patients are saying about us. Please reply with resume and a cover letter explaining interests outside of dentistry to jrc304@nyu.edu.

GENERAL DDS NEEDED IN BERWYN:

Our office in Berwyn is looking for a general dentist to practice on Tuesdays and or Saturdays in the future starting in January. Mainly PPO office, great patient base, RDH available. We are a fast paced office, established more than 25+ years. Please apply by sending your resume as we will immediately hire. berwyndr@gmail.com.

BILINGUAL GENERAL DENTIST: Seeking general dentist to provide oral health care services to the patients of Pillars Community Health in La Grange. Email resume and cover letter to jobs@pchcares.org.

DENTIST: Looking for dental associate for South Elgin practice. Great salary, \$225,000-plus. Full-time or part-time. Very busy dental office with state-of-the-art office. Please send resume to sonibrardentistry@gmail.com.

PART-TIME DENTIST WANTED

for multi-doctor Schaumburg practice. Part-time dentist wanted for newly remodeled and modern practice in Schaumburg. This multi-doctor office with an established team and patient base is looking for a great dentist to join the team on Tuesdays and Wednesdays. If interested, please email toothdoc1209@gmail.com.

ASSOCIATE DENTIST, PART-TIME: VIP Dental Lounge, a modern PPO practice in Portage Park, Chicago is looking for a general associate dentist. Our office boasts all the greatest dental technology and a team that is well trained and helpful. Our ideal candidate is comfortable with all procedures including endodontics, periodontics, oral surgery and is willing to perform hygiene procedures as well. Hours will be Monday, 9:30 a.m. to 6:30 p.m., and one Saturday per month, 9:30 a.m. to 3 p.m. Compensation is 33% of your daily production or a daily minimum (whichever is higher). If you are a skilled professional with a warm chairside manner please email your resume with a paragraph about yourself to management@vipdentallounge.com.

GENERAL DENTIST NEEDED, PILSEN CHICAGO: Our Pilsen dental office is seeking a dental associate for three days a week, one Saturday a month. Hours are flexible. We will work with the right candidate to make it the perfect fit, including new graduates. Please send resume to dentalartofnorthbrook@gmail.com.

PART-TIME GENERAL DENTIST WANTED:

We are looking for a part-time bilingual dentist (English-Spanish). Private office located in Little Village community. Our office is very busy year long. We work with PPO and fee-for-service only. Please send resume to jitchandentaloffice@gmail.com.

FULL-TIME ASSOCIATE DENTIST: Flossmoor multi-doctor fee-for-service private general practice. Join a respected, growing modern practice and be surrounded by professionals who know how to over deliver on patient service. Send resume to southlandsmiles@gmail.com.

PART-TIME ORTHODONTIST:

We are seeking an orthodontist for a part-time to full-time potential role who is interested in being mentored and coached. Someone who brings their very best to the office every day and wishes to partner with a successful team. We take care of all the business aspects of running a practice so that you can focus on the patient in front of you and perform your craft to the best of your ability. Together we build and develop winning, patient-focused, state-of-the-art dental practices which are beloved by our staff and the community. Our team-driven culture is fun, friendly, and filled with positivity. This is a traveling role within our Chicagoland suburbs. We're located in Aurora, Channahon, Franklin Park, Lake Zurich, Lockport, Naperville, Sycamore, and Wilmington. Our orthodontists lead the industry in earnings. We offer benefits including medical insurance, 401(k), EAP, discounted dental services and more. We would love to meet you, please email your CV to dlaveau@granddentalgroup.com.

EXPERIENCED ASSOCIATE DENTIST: A busy dental office seeking an associate dentist with minimum of one year experience to work full time or part time in our group practice. We are a fee-for-service, PPO office with CBCT and digital dentistry in north suburbs of Chicago. Great work environment and support team with a busy patient base from day one. Please reply with resume to northsuburbdentist@gmail.com.

PEDIATRIC DENTIST - WEST SUBURBS:

Band & Wire is seeking a part-time pediatric dentist to join the fastest growing practice in Chicago's west suburbs. We are a fee-for-service ortho-pedo practice where patient care is most important. Email your resume to admin@bandandwire.com.

ASSOCIATE NEEDED: Busy PPO/fee-for-service office in western suburbs looking for a full-time/part-time dentist with a minimum of one year of experience. Great work environment. Paperless, All digital, CBCT, Cerec and microscope on site. Looking to fill position as soon as possible. No Medicaid/HMO. Dentist should be proficient in all aspects of general dentistry. Please contact drsud.dds@gmail.com.

EXPERIENCED ASSOCIATE DENTIST: We are a busy fee-for-service /PPO dental office located in north suburbs of Chicago, seeking an associate dentist with minimum of one year experience. Office has great work environment, CBCT, digital dentistry and a highly efficient support team. This can be a part-time or a full-time opportunity where you will be busy with a good patient base from Day One. Please send resume to northsuburbdentist@gmail.com.

ENDODONTIST OPPORTUNITY: A well-established endodontic specialty practice located in the western suburbs is looking to add a part-time endodontist. The position is for one to two days a week. Contact 215.perj@gmail.com.

SEEKING PATIENT-ORIENTED RESTORATIVE dentist: A top-of-the-line general practice looking to add a full-time restorative dentist to help care for our growing patient base. Patients are not shared between our associates. You are in charge of your patients. Part time is accepted as well. One to two years of experience are desired so is a GPR or AEGD training. Please email with any questions to searchdds@yahoo.com.

FOR RENT

LIBERTYVILLE DENTAL OFFICE FOR RENT: Excellent exposure on Milwaukee Avenue, professionally designed modern space, one of four medical suites, 1,650 square feet with basement for easy access to equipment/maintenance/laundry/storage, five-plus operatories, ample parking, private entrance. Call 847.404.6458.

DENTAL OFFICE: PRINTERS ROW, CHICAGO: 20-year dental office location for rent. 1,800-square-foot ground floor office with big retail windows bustling with residential and retail foot traffic. Mixed retail and residential premium neighborhood. Located within a mile of all major Chicagoland highways, commuter train stations and public transport. Live and work in the best downtown neighborhood centrally located for sports venues, entertainment, museum campuses and lakefront recreation. Strong community loyalty and downtown location makes this a unique opportunity. Long term lease available. gapltd@gmail.com.

SPACE SHARING

LOMBARD: MERGER /SPACE SHARING: Lombard office seeking interested practices for a potential merger or space sharing opportunity. Office has five ops with CBCT/Ceph in place. Email ddslombard@gmail.com for details.

FOR SALE BY OWNER

FEE-FOR-SERVICE PRACTICE FOR SALE, ELGIN: Prime location off I-90. Four ops, paperless. \$402,000 collections on 2.5 days per week. Must have bank approval if not buying cash. Asking \$195,000. randalldental@yahoo.com.

GREAT STARTER OFFICE IN DES PLAINES:

Located in professional building, turn key office space with three ops, has great potential. Will get existing patients, \$65,000. Contact Mike at 847.878.9085 for details.

EQUIPMENT FOR SALE: Equipment for sale, including, chairs, X-ray, Schick sensors, intraoral cameras, autoclave, lab equipment, cabinetry, electric handpieces, all in good condition, must sell, owner moving. Please email dentalofficejp@gmail.com.

DENTAL PRACTICE SALE: Palos Heights.

Fantastic opportunity for fresh graduate to start and own first practice (or satellite). Professional building, first floor, three ops, 1,000 square feet. Rent: \$1,875 (utilities included). 2021 gross: \$385,000 as a today. Dentist has to sell, \$85,000. Call 773.297.2012 or email -123909@sbcglobal.net.

OFFICE FOR SALE BY OWNER: Orland Park,

three fully equipped operatories, all digital. Pre-Covid, \$310,000 gross; post-Covid, \$200,000 gross. Fourth operatorium plumbed. \$120,000. Call Bill at 708.287.3887.

PRIVATE PRACTICE FOR SALE: Practice for sale in Mundelein. Well-established practice. Motivated seller due to unexpected circumstances. Great opportunity. Experienced staff, strong patient base. Serious inquiries only contact Don, dldntdental@yahoo.com or 414.801.7500.

7-OPERATORY DENTAL PRACTICE FOR SALE:

Seven equipped operatorium dental practice located in a big strip mall in Mt. Prospect for sale. Averaging 30-plus new patients per month. Yearly average collection \$600,000-plus with 2.5 days open/week. Only fee-for-service and PPO insurance patients. Great opportunity to expand and open more days. Inquiries email tleeper@alchemy-gold.com or call 630.363.5006.

PRIME SKOKIE LOCATION: Three full operatories. Primarily fee-for-service. Built new 2014, immaculate. Great building/landlord, near I-94, retail; elevator, on-site parking. Walk in and practice on Day One. dentaldoc93@gmail.com.

FOR SALE BY BROKER

SOUTH HOLLAND PRACTICE SALE:

Well-established practice. Dentist looking to retire. Building for sale, which hosts excellent visibility and signage. Four operatories, expandable to six. Collections, \$662,000 on 3 days. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

GENERAL DENTISTRY PRACTICE FOR SALE:

Well-established Orland Park practice, four ops, PPO/fee-for-service, new build-out. Collections, \$350,000. Refers out nearly all major procedures. <https://buildout.com/website/992703-sale>. Contact Jerry West, jerry@jrossiandassociates.com, 716.936.3081.

LAKEVIEW PRACTICE FOR SALE:

Established high end state-of-the-art legacy practice. Great street visibility. Four equipped operatories, expandable. Recently remodeled, updated computers and equipment. PPO/fee-for-service. Average collections \$1.2 million. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

CHICAGO DENTAL BROKER: The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland, chicagodentalbroker@gmail.com, 847.814.4149, www.chicagodentalbroker.net. CHICAGO, NORTH SIDE: New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell.

WEST SUBURBAN: Awesome four-op practice. All digital, paperless, Dentrix/Dexis, newer build out, new Cerec, two new operatories and more. \$700,000 on just 10 days per month. Nothing like it in the market. See to believe.

NORTH SUBURBAN: Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last.

NORTHWEST SUBURBAN: 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale. 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell. 3) Brand new build-out but has to sell. Doing \$450,000-plus and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN: 1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available.

2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price.

SOUTH SIDE CHICAGO: Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make an offer.

SOUTH SUBURBAN: 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000.

2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also. Motivated seller.

Many new ones coming this spring. I will find you a practice. Call me.

NORTHWEST SUBURBS, PERIODONTAL

practice for sale: Excellent opportunity. The doctor is looking to retire. Will help transition with excellent referral base.

Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074. www.e-ppc.com.

Professional Practice Transitions.

GENERAL DENTISTRY PRACTICE FOR SALE:

Well-established Hickory Hills family practice, four ops, PPO/fee-for-service, collecting \$350,000, motivated doctor, excellent merger opportunity.

<https://buildout.com/website/991623-sale>.

Contact Jerry West,

jerry@jrossiandassociates.com, 716.936.3081.

CHICAGO PRACTICE SALES: 773.502.6000 or www.chicagopracticesale.com. Thinking about a move or a start up? Need a great location? No cost office location services available. Call Sharon at 847.370.9131.

ILLINOIS PRACTICES FOR SALE:

ADDISON: New. Three ops with windows. Highly profitable. Turnkey. Fee-for-service and PPO. Associate Driven. Must see.

CHICAGO, MOUNT GREENWOOD: Four ops, expandable. Street level storefront on a busy corner with ample parking. Fee-for-service and PPO.

CHICAGO, NORWOOD PARK: Three ops expandable to four. Busy corner storefront location. Seller can stay. Fee-for-service and PPO. On-site lab a plus.

CHICAGO, NORWOOD PARK: Four ops at street level. Awesome location near train. Fee-for-service and PPO. Building for purchase. Motivated seller.

CHICAGO, PORTAGE PARK: Three ops at street level. Heavy walk by traffic, busy area. Fee-for-service and PPO. Associate can stay. Great opportunity.

GLENVIEW: New. Two ops, expandable. Modern build, highly profitable. Digital and paperless. Digital pan. Fee-for-service, PPO, Medicaid for kids.

LANSING: Three ops. Highly visible street level location. Fee-for-service and PPO. Priced to sell.

NEW LENOX: Four ops, expandable to five. Fee-for-service/PPO. High annual gross. Stunning modern build, full of natural light. High tech.

NILES: Four ops, expandable. Street-level dedicated building and parking lot. Fee-for-service and PPO. Must see. Building available for sale.

WOODRIDGE: Three ops in a street level storefront. Ample parking. 100% Fee-for-service. Low rent. Must see.

WORTH: Six ops, expandable. Corner location with signage and parking lot. CBCT. Turnkey.

WINNETKA: Three ops in desirable Winnetka. High tech. Motivated seller wants to make a deal.

ILLINOIS DENTAL SPACES FOR LEASE:

MORTON GROVE: Five ops, leased.

WILMETTE: Three ops.

HIGHLAND PARK: Vacated office for sale or rent.

BUFFALO GROVE: Six ops.

DDSMATCH CHICAGO, Transition on your terms: ddsmatch Chicago, please contact Rex Plamann. eEmail rplamann@ddsmatch.com or call 1.855.546.0044 to start a free and confidential conversation.

SOUTHWEST SUBURBS: Periodontal practice, \$1.8 million in collections, five operatories, transition options.

ROCKFORD: General Practice, \$900,000 in collections, cosmetic, fee for service, real estate available.

SOUTHWEST SUBURBS: Periodontal practice, \$1.8 million in collections, five ops, transition options.

LAKE COUNTY: General Practice, 10 operatories, new equipment, large parking lot, real estate available. Asking \$625,000.

SOUTH SUBURBS: General practice in Will County, \$400,000 in collections, three operatories, real estate available.

WEST SUBURBS: General practice, three operatories, \$215,000 in collections, PPO, busy thoroughfare, real estate available, DuPage County.

WEST SUBURBS: Specialty practice, state of the art equipment, impressive décor, three operatories with expansion available. Jump start.

WEST SUBURBS: Oral surgery, \$1 million collections, 5,000 square feet, immaculate design, AAAHC accredited surgery suite, real estate available, attractive location.

SOUTH SUBURBS: \$160,000 in collections, two operatories, sale or merger, motivated seller.

NORTHWEST INDIANA: General Practice, \$800,000 in collections, five operatories with expansion opportunity, real estate available.

NORTHWEST INDIANA: General practice, \$425,000 in collections, newly renovated, four operatories, good location.

WEST SUBURBS: Pediatric practice, \$520,000 in collections, great location, ample space to grow.

WEST SUBURBS: Jump start opportunity. Three equipped operatories, busy thoroughfare, great visibility.

New opportunities on the horizon. Call to discuss your future practicing plan, 1.855.546.0044. Email to rplamann@ddsmatch.com or visit our website to learn more about our Trusted Transition Process, www.ddsmatch.com.

ADS MIDWEST: ADS Midwest – Endorsed by ISDS. Contact Peter J. Ackerman, CPA, CVA at 312.240.9595, peter@adsmidwest.com or adsmidwest.com.

Sellers needed. Never have values been higher. Call for a free consultation if you are considering a transition or sale.

NORTH SHORE: \$1 million fee-for-service, restorative/preventative 50% overhead.

PALOS: Four ops, high visibility building with income producing tenant, \$400,000. Fee-for-service/PPO.

DESIRABLE SOUTH SUBURB: High quality, fee-for-service, modern, \$700,000-plus.

FRANKFORT: High quality fee-for-service, modern, \$700,000. Sold.

SOUTHWEST SUBURB: \$1.2 million collections, 5 ops. Pending.

NEAR WESTERN SUBURB: \$800,00 fee-for-service, four ops, high visibility with income-producing tenant.

WHEATON: \$700,000, fee-for-service, 5 ops, paperless, CEREC.

WESTERN SUBURB: \$2.6 million. Sold.

FAR WESTERN SUBURB: \$1 million fee-for-service/PPO five+ beautiful ops, free standing building.

BUFFLO GROVE: Four newer ops, \$300,000, fee-for-service/PPO, bargained priced.

NORTHWEST SUBURB: \$1 million collections, implant based, real estate for sale.

NORTHWEST SUBURB: \$900,000, fee-for-service. Pending.

MCHENRY COUNTY: \$700,000, fee-for-service/PPO, 50% overhead, six ops, modern paperless facility.

NORTH CENTRAL IL: \$1.4 million, 5 ops-plus, hygiene 38% of revenue, four days/week.

LASALLE COUNTY: 2,300 square feet, four ops free with the purchase of real estate.

PERIO: North Central Il, \$400,000 with real estate.

Henry Schein Professional Practice Transitions—helping buyers and sellers: For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, al.brown@henryschein.com.

NORTHWEST/WESTERN SUBURB: Well-kept fee-for-service practice with four operatories. In a very busy, newly renovated “Town Center” type location within a residential area. #IL1981

SOUTHWEST SUBURB: One-doctor owner/two practices with combined historical revenue of \$450,000 on total of approximately 32 hours a week. #IL 2635.

WEST SUBURB: Very profitable, updated, fee-for-service, four-op practice \$350,000-plus range revenue on only 16 patient hours a week...by design. Perfect as second office for extra income or main office that you can easily grow. #IL 2649.

CENTRAL ILLINOIS: Established \$900,000+ revenue GP practice in the Eastern Illinois University area. Paperless, digital nine- to 12-op practice including newer Conebeam. Great location for multi-specialties. #IL141.

CHICAGO, WEST SUBURB: Modern, digital three-op practice \$350,000-plus range revenue on only three days a week. Great location in outlet from Home Depot and other major retailers on very busy Ogden Avenue. #IL2750.

SOUTHWEST SUBURB: Well maintained practice in one-story professional building with signage right on high traffic Route 30 (Lincoln Highway). This profitable practice can be kept at current limited patient hours or increased for growth. #IL2889.

SERVICES

PROFESSIONAL PRACTICE CONSULTANTS,

INC: Buying or selling a practice. Practice appraisals, associateships. New office start-up consultation. Accounting, tax planning.

Contact: Jim Plescia, jplescia@e-ppc.com. 630.890.6074. www.e-ppc.com, Professional Practice Transitions.

TIRED OF RUNNING YOUR OWN PRACTICE?: Want to learn how to make things easier? Upstat Dental Solutions can help. We can buy your practice or be your partner using our outstanding dental management technology. Come and see our offices in Chicago and Northwest Indiana and talk to our partners. Call Peter at 708.807.5526 to start the conversation.

RICHARD A. CRANE

THE DENTIST'S PREMIER ATTORNEY
Get the high-quality, cost-effective legal advice that dentists deserve.

30-plus years representing dentists in the purchase and sale of practices; purchase, sale and lease of dental offices office condominiums and buildings; formation of professional, C- and S-corporations and limited liability companies; Employment and independent contractor agreements; advising start-ups; counseling new, young and established dentists. Flexible hours. Contact Rich for a confidential consultation.

rcrane@r-cranelaw.com, <http://www.r-cranelaw.com>, 847.279.8521.

rcrane@r-cranelaw.com • 847.279.8521



Dental Start - Ups
Post-Transition Consulting
Practice Management
Marketing Consulting
Dental Due Diligence
Dental Leasing
Dental Building Sales 

For General Dentists, Dental Specialists & DSOs
www.CuttingEdgePractice.com

Visit us in Booth 1505

OR

Call Wendy Pesavento (773) 502-6000
Sharon Kantor Bogetz (847) 370-9131
Century 21 Commercial Real Estate Broker
Universal Real Estate

MEDICAL WASTE DISPOSAL:

Save up to 83.6 percent on your medical waste disposal,

www.biomedicalwastesolutions.com/medical-waste-disposal/ and sharps container disposal,

www.biomedicalwastesolutions.com/sharps-container-disposal/ with BioMedical Waste Solutions.

Request a free quote in 10 seconds.

DENTISTS' ATTORNEY - STEVEN H. JESSER:

Representing Illinois and Wisconsin dental practitioners in all legal aspects of dental practice, including practice purchases and sales, IDFP/R/WDS/PS discipline, licensing, litigation, contracts, and real estate. No charge for initial consultation. Highly experienced. Reasonable fees. Glenview office.

Call 847.424.0200 or 847.212.5620 (cell) (7-days, including evenings). shj@sjesser.com. www.sjesser.com.



DENTAL AUXILIARY PLACEMENT SERVICE, INC.

Providing staffing solutions for permanent or temporary needs for Dental Practices

- Dentists
- Registered Dental Hygienists
- Chair Side Assistants
- Receptionists/ Office Managers
- Exhibitor Booth Personnel

847.696.1988

info@daps-inc.com

DDSMATCH CHICAGO - LOOKING FOR A

trusted partner to support your ownership transition? Successfully connecting dentists' present with their future. . . ddsmatch, the fastest growing brokerage in the U.S. dental market. Now celebrating 10 years supporting dentists with unique tools and valuable services supporting practice sales, partnerships/mergers, associate recruitment, and practice appraisals. Call us for a confidential conversation about your future transition. Call 1.855.546.0044 or email [Rex Plamann, ddsmatch Chicago at rplamann@ddsmatch.com](mailto:rplamann@ddsmatch.com).

HUNTINGTON PRACTICE FINANCE FOR

dental professionals: 100% financing available for dental practices with up to 15-year terms. Get the money you need for start-ups, acquisitions, buildout, expansion, partner buy-in, refinance, equipment, real estate or ground-up construction. We also do financing for recent graduates. Quick approval and closing times. Contact Sam Zanayed, VP Practice Finance. Call/text 773.415.2999 or email sam.zanayed@huntington.com.



CHICAGO PRACTICE SALES.COM

Thinking about selling
your practice?

Call Wendy Pesavento
(773) 502-6000
Chicago Practice Sales

- ✓ FREE Confidential Consultation
- ✓ Ready Pool Of Buyers
- ✓ Predictable Sales Process
- ✓ Transition Coaching
- ✓ Hundreds Of Practices Sold
- ✓ More Than 20 Years As A Broker

www.ChicagoPracticeSales.com

KEEP ENDO IN-HOUSE: I'm a GP who loves doing molar endo. Available Tuesdays and can increase days based on demand. I bring my own equipment. If you want to stop referring your patients out then call, text, or email me. 703.599.0878. endo.treated@gmail.com.



Buyer's
Assistance

- Are you buying a dental practice?
- Need help interpreting the dental reports?
- Not sure how to do a chart audit?
- Wondering if you should buy the receivables?

Call The
Due Diligence
Experts

Wendy Pesavento (773) 502-6000
Sharon Kantor Bogetz (847) 370-9131
www.DentalDueDiligence.com

For General Dentists &
Dental Specialists

New Members

Giuliano, Michael

University of Illinois at Chicago, 2021
Chicago, Kenwood/Hyde Park Branch

Deceased Members

Hawkins, Robert

Northwestern University, 1968
Glen Ellyn, West Suburban Branch
January 1

Musil, Robert

Loyola University of Chicago, 1954
Downers Grove, West Suburban Branch
April 5, 2021

STAY CONNECTED TO CDS BY TEXT UPDATES

Sign up to receive CDS text updates at on.cds.org/textme, or
Text **DENTAL** to **877.497.7237** or **877.497.7CDS**



DOWNLOAD NOW!

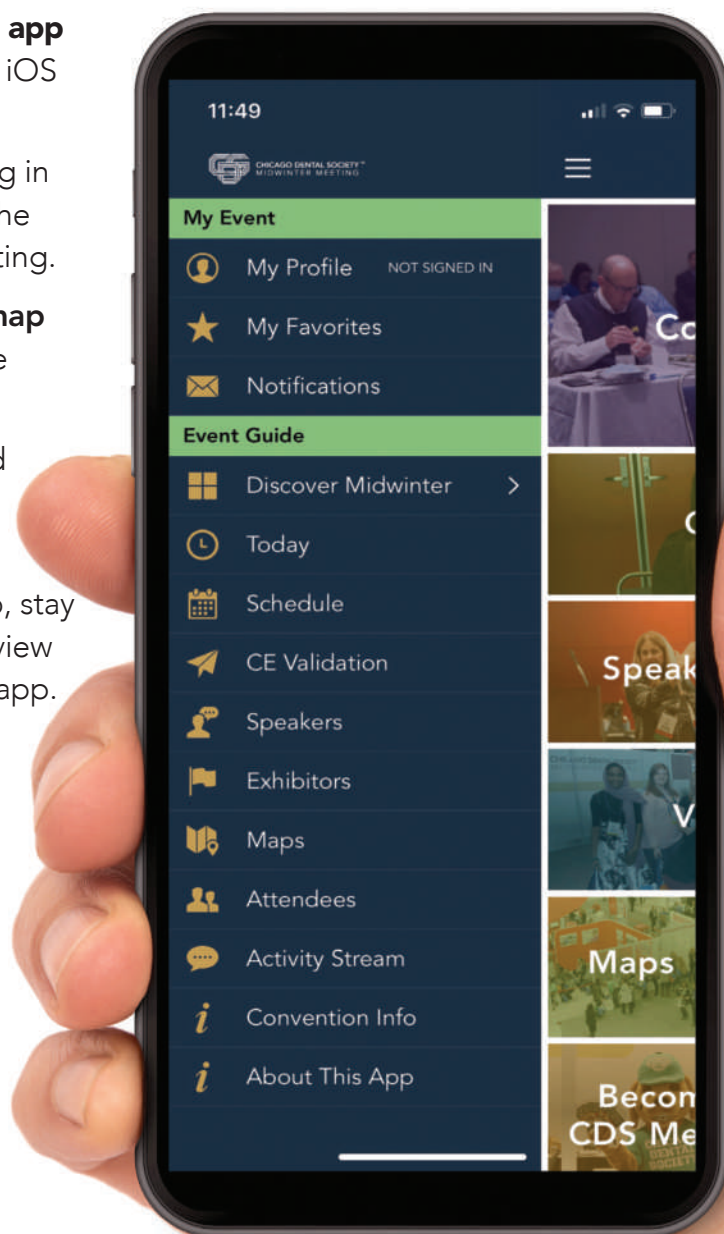
PLAN YOUR VISIT

with the 2022 Midwinter Meeting Mobile App

The **2022 MIDWINTER MEETING** mobile app update is compatible with all Android and iOS phones. It enables you to:

- **Access your course schedule** by logging in and registering your badge number with the app after you have registered for the meeting.
- **Navigate the Exhibit Hall with the 3D map** and plot your route to visit any of the more than 400 exhibitors.
- **View PDF handouts from speakers** and take notes that you can email directly to yourself.
- **Network with attendees** within the app, stay connected via social media channels and view all your favorites in one easy place on the app.

Be sure to download the update when it is released in January.



CHICAGO DENTAL SOCIETY
THE RESPECTED LEADER IN SCIENTIFIC DENTAL MEETINGSSM

Content is copyright protected and provided for personal use only - not for reproduction or retransmission.
For reprints please contact the Publisher.

THE ONLY LOCAL DENTAL BROKERAGE OWNED
AND OPERATED BY A DENTIST AND CDS MEMBER

Chicago Dental Broker



Chicago's fastest growing
dental brokerage!

- Sales
- Mergers
- Partnerships
- Negotiations

Call Dr. Rob Uhland
(847) 814-4149
for listing details
chicagodentalbroker@gmail.com

Content is copyright protected and provided for personal use only - not for reproduction or retransmission.
For reprints please contact the Publisher.