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page one

CDS Shout-Out to 'the' Lightfoots

You can't choose your relatives, and Lori Lightfoot wouldn't have it any other way.

Dr. Lightfoot is related to "the" Lori Lightfoot, who was inaugurated on May 20 as Chicago's first black female mayor.

"We always planned to use our middle initials early on (in our careers)," Dr. Lightfoot said with a laugh.

Over the years, Dr. Lightfoot said she would field calls from people in need of legal work, while people contacted then-federal prosecutor Lightfoot for dental care.

But after Ms. Lightfoot began her mayoral run last year, the number of twilight zone moments exploded. Dr. Lightfoot laughed recollecting an encounter with a man who asked her name: "You're not Lori Lightfoot. I know Lori Lightfoot!" he insisted.

She also fielded any number of requests to speak before different organizations during the primary run and received big envelopes at home that she assumed were election materials or donations. "I stopped opening the mail,"



Dr. Lightfoot said, chuckling.
At February's Midwinter Meeting,
many CDS members stopped Dr.
Lightfoot to offer best wishes on her
mayoral bid. "Oh, they definitely
thought I was running for mayor," said

Dr. Lightfoot, who works in the oral health department at the Cottage Grove Health Center in Ford Heights, part of the Cook County Health and Hospital System. She's also the newly minted correspondent for the CDS Kenwood/Hyde Park Branch.

Dr. Lightfoot was on hand at Ms. Lightfoot's election night headquarters to celebrate the win and said she is delighted to "be a part of her-story – that's what I call history."

The two have known each other for about 30 years and text now and then. Their great-great-grandfathers were brothers in Arkansas before the "clans" moved north, Dr. Lightfoot's clan to Chicago and Mayor Lightfoot's to Ohio.

"She's a sweetheart," Dr. Lightfoot said of her high-profile relative. With residents' support and cooperation, "I think it's going to go well for Chicago. I'm so proud of her."

Flight 191 crash leaves lasting lessons

Reading the names of some of the victims at a 40th anniversary commemorating the crash of American Airlines Flight 191 May 25, retired Park Ridge pediatric dentist Dr. John Kenney once again was transported to the chaos and coincidences and somber camaraderie of those hectic, gruesome days.

Dr. Kenny flew in from Nashville for the gathering, held at a memorial wall and garden in Des Plaines, to remember the victims after the crash, which took 273 lives on May 25, 1979.

Dr. Kenney, who along with a handpicked group of some 20 others, spent nearly eight weeks methodically reviewing records and identifying the victims in a sobering task that created a "tight-knit group," Dr. Kenney said. He described the work as "like being in a war zone." The psychological effects of the undertaking left lasting marks on the forensic team, who became a brotherhood of sorts that bonds them to this day.

When Dr. Kenney learned of the 40th anniversary commemoration, he was then "knocked off my feet" when he was asked to read victims' names. "I was more than honored to do that," he said, noting that the day's service provided some "closure" for himself and others on that difficult chapter. So much more is known today about how victims and first-responders are affected by disaster response, with the early seeds of understanding planted in that 1979 crash. "This is why we have stress debriefing now," Dr. Kenny said.

As he walked the site just hours after the crash, Dr. Kenney saw debris that looked intact and "innocent" against the devastation at the scene. Another image with him was the sight of hundreds of caskets being delivered to the hangar that was the command center for the identification work. The "rows and rows" of caskets brought home the "enormity" of the loss.

Dr. Kenney, who has worked as a consultant on numerous forensic identification cases, retired from his Park Ridge practice two years ago and now supervises dental residents in Nashville, TN.

For the whole story, see https://on.cds.org/flight191



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inside







FEATURES

Measles	8	
Keith Suchy named as nonprofit		
volunteer of the year	12	
CDS members win		
Golden Toothbrush awards	14	
COLUMNS		
President's Perspective	6	
Practice Smarts Joanna Brown: First impressions make lasting impressions	16	
It's the Law	18	
From the Ground Up	20	
Final Impressions	48	

DEPARTMENTS

Directory	2
Snap Shots	22
Meeting Place	24
New Members	28
Classified Advertising	30



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ADVERTIONAL INDEX	
ACOA, Ltd	
AFTCO	
Apex Design Build	7
Andrews Construction	
Chicago Dental Broker	15
Chicagoland Smile Group	17
Dental Post	19
The Dentists Insurance Co	2
DDS Match Chicago	28
Office Anesthesiology	
and Dental Consultants PC	

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EOPLE OFTEN ASK ME HOW I DO IT.

How do I practice dentistry, run a private practice, have a husband, three children, two dogs and be very involved in organized dentistry?

The easy answer is that I love what I do, but the truth is, as for many working parents, it is truly a balancing act. It involves teamwork and a buy-in by everyone in your home and professional life that what you are doing is worthwhile. When our children were young and I was having a particularly difficult week balancing all of the pieces to my life puzzle, I stopped and asked them if they would prefer I be a stay-athome mom. They all categorically said "no." They said they liked that I was a dentist, and that my patients needed me, too. Our children accompanied me to work many times; they met my staff and a number of patients. Even though they were only between 4 and 8 years old, I could see they were proud of me and they understood how important my profession was to me. I believe a career and motherhood can coexist in a positive, invigorating manner. We owe it to our children, our partners and ourselves to be multidimensional human beings. It not only establishes an understanding that humans by nature are multifaceted and driven to pursue and succeed in many different aspects of life, but it also encourages children to become self-sufficient and independent, skills that will serve them well in the long run.

Through my experience raising a family and running a business, I've found a core set of guiding principles to help integrate work and life outside of work.

First and foremost, establish a strong support system both at home and at work. Building strong supports on both ends allowed me to solely focus on whatever environment I was in and

know that things are being taken care of on the other end as well. **Hire an associate.** As a dental practice owner, it was really important for me to hire an associate I could trust to take care of my patients and help maintain standards of service when my children were younger and required more of my time and attention.

Secure dependable childcare with back-up options. Instead of worrying about the person taking care of my children, I was able to really focus on work when I was in the office and then be a presence in my home and in my family's life.

Making our children a part of the decision and letting them be my compass also helped lessen the guilt of being away from home. Here is one way to test your decisions. If your family is doing well, if your kids are happy and well-adjusted, don't get caught up in what you think you're supposed to be doing. You need to be confident that your arrangement works for you and is the right thing for your family.

Two working parents helped our children to quickly build self-sufficiency at home and beyond. And when each of my children went away to college, they appreciated that they knew how to take care of themselves.

Lastly, and probably most important to me, was learning to be OK with not doing it all. Because the reality is that it is impossible to do it all. Did I always get it perfect or right? Definitely not, but one of the main reasons I decided to be a dentist was so I could have more control over my work schedule in case I had a family. Little did I know that I would develop a passion to advocate for dentistry.

Fortunately, I have been able to continue to practice dentistry, be involved in my profession and enjoy watching my family thrive.

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OFFICE VIGILANCE IS KEY TO LIMITING MEASLES EXPOSURE

by Joseph DeRosier

ENTISTS ROUTINELY TAKE SAFETY CONCERNS SERIOUSLY IN THE OFFICE, BUT THE RECENT NATIONWIDE OUTBREAK OF MEASLES IS A STARK REMINDER that the consequences of not doing so can be perilous.

As of late-June, the Centers for Disease Control and Prevention reported 1,077 cases of measles in the U.S., compared to 372 for all of 2018 and 120 in 2017.

There have been nine reported cases in Illinois so far this year, an increase from a total of five in 2018. Illinois saw a measles-free year in 2017.





SO FAR A SPIKE IN CASES HAS NOT BEEN SEEN IN COOK COUNTY OR ADJACENT AREAS

As of late-June, there has been one case reported in Chicago and one in suburban Cook County.

Kane County also has had only one case reported.

A study published in early May in the medical journal *The Lancet Infectious Diseases*, with research done by a University of Chicago-educated professor at the University of Texas at Austin, showed Cook County was at the top of 25 "atrisk" counties vulnerable to a widespread measles outbreak.

So far a spike in cases has not been seen in Cook County or adjacent areas.

As of late-June, there has been one case reported in Chicago and one in suburban Cook County. Kane County in the far western suburbs also has one case reported.

Sahorta Sarkar, the professor who did the study, told the *Chicago Tribune* that the presence of O'Hare International Airport is the main reason for concern about the disease's spread. The airport has flights connected to more than 60 foreign destinations, according to O'Hare's website.

And that exposure is what is behind the increase in measles cases, according to the CDC, which indicated the majority of those with measles are unvaccinated. And with unvaccinated people traveling in parts of the world where measles is still common, travelers are bringing the disease back to the United States and spreading it to communities where other groups of people are unvaccinated, the website warned.

According to the ADA website, measles is a "highly contagious acute viral respiratory illness that is transmitted by direct contact with infectious droplets that are be released into the air when an infected person breathes, coughs or sneezes."

Measles is so contagious because it can remain infectious in the air for as long as two hours after an infected person has left the area. And a contagious person might not know up to four days before a rash appears that they are infected, and they can remain contagious four days after the rash is noticed.

Before the national measles vaccine program began in 1963, virtually everyone acquired measles before adulthood. An estimated 500 people died every year from measles, and the disease put 48,000 people into the hospital with 1,000 annually having permanent brain damage from measles encephalitis, according to the CDC.

Jessica Y. Lee, MPH, PhD, vice president and spokesperson for the American Academy of Pediatric Dentistry, told the ADA that common first signs of possible measles include malaise, slight fever and loss of appetite – all of which are consistent with a viral infection.

Vaccinations are key, she told the ADA.

"As far as the dental office is concerned, most of your patients and staff will be protected if they are vaccinated," Dr. Lee told the *ADA News*.

Microbiology researcher Rella Christensen, RDH, PhD, who lectures on clinical dental issues, said getting vaccinated against infectious diseases is important but some don't follow that advice.

Measles cases nationwide

2019 2018 2017 1.077* 372 120

*Through late-June

Source.

Centers for Disease Control and Prevention

How your dental team can help

From a practical standpoint, Nancy Dewhirst, RDH, dental hygienist adjunct faculty at West Coast University in California, said most dentists are "laser-focused" on treating patients and might not take the time for proper screening, but that at the very least they need to deal quickly with anyone who shows symptoms of any infectious diseases.

It's important for clinicians to recognize the risk factors, Ms. Dewhirst said. Because the disease can spread rapidly, it is key for dentists to assess patients thoroughly to identify potential problems. Your dental team should:

- Communicate with patients in the appointment reminder call to notify the office if they have had a recent fever or any other illness.
 - Assess a patient's status such as recent travel and vaccination.
- Take the patient's temperature. While taking temperatures is not normally done in the dentist's office, it does indicate fever, which combined with respiratory problems or a rash is symptomatic of measles and other diseases.
- Send the patient home if symptoms indicate the patient could be contagious, for the health of other patients and dental staff. The patient should be encouraged to see a physician and then rescheduled for a later appointment.

"It is a controversial issue," Dr. Christensen said. "Because with those who are contracting measles, there has been a conscious decision by someone not to have received the vaccine, and it becomes difficult because people believe that they have the right to make that decision, many times not realizing that it goes beyond their wishes."

Dr. Christensen knows the danger of measles first-hand.

"The disease almost took the life of my baby, who was under 6 months old and contracted the measles," Dr. Christensen said of her then 4-month-old son in 1961. "We took him out, and he was exposed and honestly he just about lost his life. He was too young and had no immunity to the disease."

The scare solidified Dr. Christensen's support for vaccinations.

"When people don't get the recommended vaccines, I know they have reasons that are personal; on the other hand, they need to understand that their decision impacts many people in addition to just themselves and their family," she said.

Fortunately her son, Michael, sur-

vived and became a dentist who works in Canada.

The CDC recommends that everyone working in health-care facilities should have presumptive evidence of immunity to measles and that information should be documented and available at the workplace.

That evidence can include written documentation of vaccination with two doses of live measles or MMR vaccine administered 28 days apart, laboratory evidence of immunity, laboratory confirmation of disease or birth before 1957.

Nancy Dewhirst, RDH, dental hygienist adjunct faculty at West Coast University in California who teaches and lectures about infection control, said people's fears about vaccines has led to fewer children being vaccinated and a breakdown of "herd immunity."

The CDC defines herd immunity, also called community immunity, as a state in which even those not vaccinated are protected because the higher percentage of vaccinated people means the disease has little opportunity to spread.

Measles was a topic of conversation among dental infection control profes-

sionals at a recent Organization for Safety, Asepsis and Prevention conference, Ms. Dewhirst said.

A decision needs to be made if the patient should be treated or sent home.

Taking a patient's temperature is not normally done in the dentist office, but it could give an insight to potential problems since a fever, combined with respiratory problems or a rash, is symptomatic of measles and other diseases.

But even patients who don't have symptoms might be contagious, which is why good screening is so important, she said.

"The whole office needs to be included in an improved assessment of patient status in terms of respiratory diseases and communicable diseases," she said. "There should be a system in place for gathering that information and educating patients in providing that information."

Communication with patients is key, and they should be reminded when confirming an appointment to notify the office if they have a fever or any illness

The concern for dentists, Ms. Dewhurst stressed, is that a normal stan-

"When people don't get the recommended vaccines, I know they have reasons that are personal; on the other hand, they need to understand that their decision impacts many people in addition to just themselves and their family."

dard precaution regimen will not protect health care professionals when facing measles and some other diseases.

Dentists gain a false sense of security because they wear masks, face shields and gloves, Ms. Dewhirst said.

Medical treatment masks have clear limitations, the main one being that they can't be fit-tested, she said.

"There were interesting discussions and differences of opinions (at the conference) because in dentistry we are sold masks for patient care, and we put them on our face and we mistakenly think they give us respiratory protection when in fact there are levels of efficiency of the masks," she said.

Although masks are rated on fluid

penetration and moisture intrusion, she said the CDC and Food and Drug Administration make no claims for respiratory protection for typical medical masks.

"Even though the mask companies have measured particle filtration efficiency and a number of factors that would lead you to think you have respiratory protection ... you actually don't," she said. "It's an unknown level of protection."

"When you talk to dentists about protecting themselves from measles, they think of PPE because that's the first thing they think of to protect themselves, when in fact it is the least effective method of protecting us," she

warned. Instead the most effective thing we can do is avoid exposure and control our risk using various other methods besides what we put on our bodies for personal protective equipment."

Ms. Dewhirst said the best protection is having people vaccinated and having a thorough screening process.

"The effort is to fully educate people about the value of vaccination and the real threat of contracting measles because it can leave long-lasting effects on the person. . . and it kills a certain number of people," she warned.

Joseph DeRosier is the CDS staff writer.
Photo by solidcolours / www.istockphoto.com.

Measles information available online

Centers for Disease Control and Prevention (Specific) https://www.cdc.gov/measles/index.html

(General) https://www.cdc.gov

U.S. Food and Drug Administration
(Specific) https://www.fda.gov/vaccines-blood-biologics
(General) https://www.fda.gov

World Health Organization https://www.who.int

Department of Labor, Occupational Safety and Health Administration

https://www.osha.gov

Illinois Department of Public Health http://www.dph.illinois.gov/

Chicago Health Alert Network https://www.chicagohan.org/measles

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Keith Suchy named as nonprofit volunteer of the year

EITH SUCHY, 2004 CHICAGO DENTAL SOCIETY PRESIDENT, IS THE 2019 NONPROFIT VOLUNTEER OF THE YEAR OF the West Suburban Philanthropic Network.

Dr. Suchy received the honor for his work with the CDS Foundation.

Dr. Suchy was one of five people nominated for the prestigious award. It was presented at the organization's 17th Annual Philanthropy Awards Luncheon May 21 in Glen Ellyn attended by almost 400 people.

Dr. Suchy, who serves as a CDS Foundation Trustee and has served as Chair of the Board of Managers of the CDS Foundation Clinic in Wheaton since it opened, said he didn't know he was being given the honor beforehand and was surprised that he was this year's award winner given the high quality of the other nominees.

"It was quite a shock and a surprise," Dr. Suchy said. "It was quite an honor as well."

He said the experience was akin to the Academy Awards with a large group waiting in suspense for the final award to be handed out to the volunteer of the year.

"They announced the five nominees and where we were from and a brief explanation of who we were, and then lo and behold to all of our surprise they pulled out an envelope, just like we were on the Academy Awards, and opened it up and pulled out the card and said, 'And the winner is ..."

Dr. Suchy said hearing his name announced as the award recipient left him "speechless."

CDS Foundation Executive Director Kristen Weber concurred. "I think it's one of the few times I've seen Dr. Suchy at a loss for words - with a big smile on his face! He gave a wonderful acceptance speech."

Numerous well-wishers congratulated Dr. Suchy through the CDS Facebook page and by email.

"Another example of a member of Loyola Dental School Class of 1982 making a positive difference. Way to go, Keith!" wrote CDS member Brian Schoenrock.

"Congratulations Keith! One of the most giving, caring persons I have ever been honored to know. You are a role model," wrote another CDS member Steve Palatinus.



"I am so very happy to see your outstanding commitment to the CDS Foundation Clinic recognized by the West Suburban Philanthropic Network," wrote CDSF Chair Patrick Hann, "I know you are humbled but you should be very proud."

Dr. Suchy has a long history of philanthropy and said he is heartened to see a younger generation continue to contribute.

"A couple years back I would have lamented to you that unfortunately I was seeing humanitarianism and volunteerism waning," he said. "To the credit of the Millennials, while they are a different thinking group of young people, I think they are really very strong in community involvement, and I have seen a little bit of an uptick (in volunteerism)."

He said people involved in philanthropic endeavors have a continuous fight against greed.

He said the good news is that many dentists are willing to give up their time and talent to help those who do not have resources to afford dental services.

"I'm proud to say there is a good, strong volunteer and humanitarian core out there, and I think we are in a small, friendly way battling with greed on the flip side of that," Dr. Suchv said.

The West Suburban Philanthropic Network was established in 1986 and brings together the philanthropic community in Chicago's western suburbs.



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CDS members win Golden Toothbrush awards

Several women dental directors who are also Chicago Dental Society members were honored at the annual May luncheon of the nonprofit Erie Family Health Centers. Corporate, civic and healthcare leaders all came together to honor the group for their innovative work and dedication. The following Chicago Dental Society members received the Golden Toothbrush awards as Trailblazing Women Leaders of Oral Health:



Lisa Beaudette Nguyen of the AHS Family Health Center. Dr. Beaudette Nguyen joined the center then the organization opened its first dental clinic. She oversaw the expansion of the dental program to four sites in Chicago and the Near Northwest Suburbs, increasing access to oral health care for the underserved in the community, with a special focus on immigrants and refugees. She is a member of the National Network for Oral Health Access and is vice-chair for the Illinois Primary Health Care Association's compliance and risk management committee.



Alina Catana Macovei of the Near North Health Services Corp. As Near North's dental director Dr. Macovei, has initiated a same day open door policy for patients up to 5 years old who a have a well child visit with the pediatrician, to facilitate same-day dental exam and fluoride varnish. She became interested in community health while a dental student at the University of Illinois at Chicago College of Dentistry.



Sodabeh Etminan of the Mile Square Health Center. Dr. Etminan is dental director of Mile Square Health Center. She is a former National Health Service Corps member and mentors recent dentists in the program. She has primarily practiced in community health settings and also holds a Master's Degree in Public Health from the University of Illinois at Chicago.



Lisa Kearney of the Erie Family Health Centers. Dr. Kearney worked as an associate in a family practice in Tinley Park before joining Erie Family Health Centers. She accepted the position of clinical director of oral health at Erie in 2012. She strongly believes in Erie's vision to see all people living their healthiest lives. Dr. Kearney also works as an adjunct faculty preceptor at the University of Illinois at Chicago College of Dentistry.



Dipa Thakkar of the PrimeCare Community Health. Dr. Thakkar has served as PrimeCare's director of oral health since July 2018. She has practiced dental care in underserved Chicago areas. She is also a former adjunct faculty member at Midwestern University College of Dental Medicine in Downers Grove, teaching in the preclinics for the predoctoral program. She is also a member of the National Network for Oral Health Access and the American Academy of General Dentistry.



Ryan Tuscher of the PCC Community Wellness Center. Dr. Tuscher began her role as dental director at PCC in 2011 and has helped expand the program to meet oral health needs of PCC's patients in Chicago's West Side and Near West Suburbs. She is a member of the medical staff at Advocate Illinois Masonic Medical Center where she has spent time teaching and working with dental residents and students. She is also an adjunct faculty member at the University of Illinois at Chicago College of Dentistry.





Other dentists receiving the award were Cheitali Bhansali of the Heartland Health Centers and Jasmin Guzman of the Lawndale Christian Health Center.

Erie Family Health Centers bring health care to 12,500 dental patients as well as 75,000 medical patients in community clinics to provide quality care and help patients lead healthy lives.



Chicago Dental Broker

THE ONLY LOCAL DENTAL BROKERAGE OWNED AND OPERATED BY A DENTIST AND CDS MEMBER

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 Great starter practice. 3 ops and low overhead. Priced to sell.

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Many more about to come into market with additional private sales not listed here.

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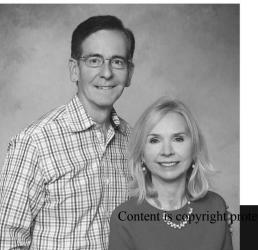


Call Dr. Rob Uhland at (847) 814-4149 for listing details

or a complimentary consultation for sellers.

CDB is locally owned and operated by a dentist and CDS member.

Robert Uhland, DDS and Mary Anne Thometz Uhland, DDS



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FRIEND OF MINE IS LOOKING FOR A NEW DENTIST AND FAST, SHE RECENTLY ANNOUNCED IN A TEXT MESSAGE TO A GROUP of local moms. She wasn't unhappy with her old dentist, but the distance she was driving to see this gentleman was becoming burdensome as she made increasingly frequent appointments for herself and now her young children.

Several moms responded with rave reviews of their dentists and ideas on what she could expect at her first appointment – everything from a sleepy-sounding receptionist to parking conditions and billing policies.

My friends and I responded as best we could to help our friend find a dentist closer to home, and our advice aimed to soften the edges of her first appointment with the new doctor. But our friend's success and good health still depends on the dental staff's ability to make a good first impression.

Whether you are accepting new patients in your practice, or you are the new associate in an established practice and meeting your patients for the first time, consider these recent updates in the library of research on first impressions.

It happens quickly

A 2018 study of 2,000 Americans found that most people form their first impression of you within 27 seconds - often before you even speak. The study, commissioned by Dollar

Shave Club, found that the two most powerful contributors to a good first impression were a smile and being polite. Other attributes in the top 10 were being well-spoken, making eye contact, being a good listener, smelling nice, holding conversation well, body language, tone of voice, and being well dressed.

In your office, make sure the front desk staff looks up from the desk (when possible) when the door opens and isn't lazy with their phone manners. Hygiene staff should review charts before they walk out to greet patients face-to-face. And all chairside staff should be putting on masks and loupes at the last possible minute so that you can look patients in the eye as you exchange pleasantries and gather health information.

They take effort

A 2018 article from the Association for Psychological Science reported that, after we have conversations with new people, our conversation partners like us more than we think.

Researchers from Cornell University and Harvard University call it the "Liking Gap" and suggested that we underestimate how much our new acquaintance likes us because we are too focused on what we say and do to notice our partner's behavioral signals indicating interest and enjoyment. This disconnect greatly influences our personal and professional lives.

Lower your mask, too, when possible to show more emotion while you speak. It's a tiny gesture with a big effect on your practice success.

In the office, go out of your way to be sure that patients hear that they are welcome to return. It may feel repetitive to you and the staff, but the research says your patients are missing many of your non-verbal messages.

Your face matters

A 2017 study on first impressions focused on emotions and viewpoint: whether you see a person's face straight on or in profile. Researchers from Australia and England reported in the *British Journal of Psychology* that happy faces were thought to be more trustworthy (and angry and disgusted faces less trustworthy) when a person was viewing a forward-looking face compared with a side view or profile of the face.

This reinforces the importance of looking at the patient when you speak with them. Your phone, your fitness watch, the patient's chart and nearest computer screen can all wait until after you have attended to the patient before you.

Lower your mask, too, when possible to show more emotion while you speak. It's a tiny gesture with a big effect on your practice success. ■

photo by: filmstudio / istockphoto.com





Advice on working with unhappy patients

VERY DENTAL PROFESSIONAL HAS ENCOUNTERED AN UNHAPPY PATIENT, RANGING FROM THE PERSON WHO IS UPSET WITH THE dental fees to the individual who complains about the dental treatment. Here are some scenarios with risk management advice:

1. Mrs. Jones is dissatisfied with the upper right bridge that you recently placed because it "doesn't feel right" and she does not like the shade. While wearing the provisional and at the time of the cementation of the permanent bridge, she voiced no complaints. What do you do?

First, be objective. Perhaps the occlusion is off and/or the color too white. In other words, see if the patient's complaints have validity. You could ask a dental colleague in your office to look at the bridge work for a second opinion. And if there are indeed corrections to be made, then do so, even knowing that to replace a permanent bridge can be an undertaking.

However, if the bridge looks good and fits well, tell the patient so. Don't remove good dental work simply at the insistence of the patient as it can cause more harm than help, not only to the teeth, but also it can set a problematic precedent in which the dentist may never be able to appease this patient.

If you reach an impasse with the patient over the bridge, then consider, as a last resort, refunding the patient and terminating the relationship.

2. Mr. Smith is unhappy because his implant #30 failed two years after your placement and you want to charge him for a new implant but the patient objects. How do you resolve this issue?

Listen to the patient's point of view and evaluate whether replacing the implant at no charge might be a reasonable resolution. On the other hand, if the implant failed due to inadequate oral hygiene and failure to return for maintenance appointments, then explain that to the patient.

3. If parents complain about paying the bill because their daughter developed a post-extraction infection, calmly say: "Your daughter's well-being is my main concern. What can I do to resolve this issue because I want to keep your family as patients?" By acknowledging the problem and offering a solution you may deescalate the issue and keep them in your practice.

In summary, the key points to consider when dealing with the unhappy patient are:

Try and be objective and empathetic to the patient's point of view. Listening to the patient's complaint instead of being defensive is valuable in resolving a conflict.

Stay professional and avoid becoming upset. It's inevitable that the dental professional will come across situations in which a patient's unhappiness, whether legitimate or not, needs to be addressed. By controlling your emotions, the dental professional will better control the dispute.

By acknowledging a patient's complaint and offering a solution, the dental professional also reduces the risk of having a patient go to the dental board or file a lawsuit.

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 27 years. Find more information on Dr. Green at www.greenlawoffice.net.





For more information about the CDS Foundation, visit www.cdsfound.org.

Healing smiles can change lives

MEMBERS, DONORS AND **VOLUNTEERS LIKE YOU MAKE A** DIFFERENCE.

ITH YOUR SUPPORT, THE CDS FOUNDATION HAS MADE A POSITIVE IMPACT ON ACCESS TO DENTAL CARE AND EDUCATION.

Since 2002, CDS and its philanthropic arm, the CDS Foundation, have donated more than \$1 million to local dental care clinics and increased access to oral health care. In 2007. CDS invested \$1.5 million to establish the CDS Foundation. In 2013, the foundation opened a free clinic, whose dedicated volunteers have donated more than 8,000 hours and \$2.8 million in oral health care to date. These numbers are quite impressive, but what do they really mean?

To people like Aniea C. of Chicago, your support means better health and even a second chance in life. With a host of dental problems, Aniea came to the CDSF Clinic in Wheaton. She had lost a number of teeth, dropped out of school and wasn't able to work.

"I wasn't comfortable talking to people, or just being around anyone, because I knew people would look at my smile and judge me," she says.

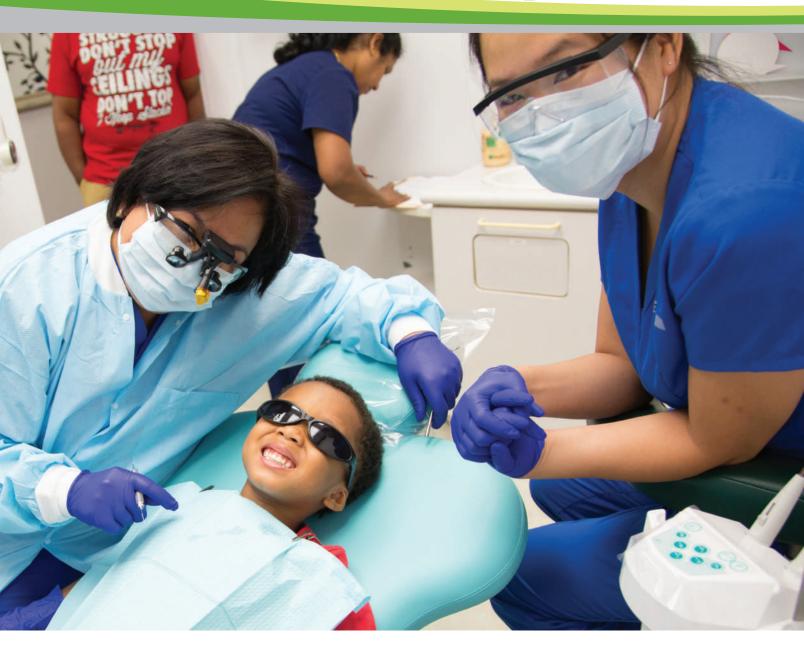
Dr. Nai Annie Walter, other clinic volunteers and staff provided professional, compassionate dental care, including a partial denture.



"It was just overwhelming and exciting for me. Lifechanging," says Aniea. "I felt ashamed of my smile. Now I'm not ashamed and I'm happy and I'm able to talk to people freely."

This is just one of many success stories created by your support. To learn more, watch our video at youtu.be/39UXnuhKGN0 or visit cdsfound.org. I personally encourage everyone to get involved by participating in CDS Foundation programs and events, making a donation, volunteering at the CDSF Clinic or giving to CDSF when you shop on smile.amazon.com. Your support can make a significant difference in someone's life. ■





The CDS Foundation Clinic needs you

COME IN AND DO WHAT YOU DO BEST - PROVIDE EXCELLENT DENTAL CARE!

The CDS Foundation Clinic treats patients of all ages, including children. We are looking for volunteer dentists, hygienists and assistants to care for patients. To volunteer, please contact the clinic.

phone: 630.260.8530 email: clinic@cdsfound.org

Located in Wheaton, the CDS Foundation Clinic offers free basic dental care to residents of Cook, Lake and DuPage counties whose incomes are at or below 200 percent of the poverty level. Our three-operatory clinic is modern and professional. All qualified patients are scheduled in advance and volunteers are matched with the patient population of their interest. All a volunteer needs is the desire to help.

Snap shots Profiles of people in our profession



Doctor finds 'hot yoga' spiritual, physical

by Joseph DeRosier

AMIN MEDHAT HAS ALWAYS ENJOYED ACTIVITIES INVOLVING FAST ACTION AND FORWARD MOVEMENT.

Recently the Chicago Dental Society member has taken on hobbies that keep him in one place but still entail straining and strengthening muscles.

After graduating from Loyola University School of Dentistry in 1991, Dr. Medhat worked at a large group practice for nine years before venturing on his own in Evanston. He then bought the practice of a retiring dentist in 2005 and now has two Chicago offices, one on the northwest side and another in Chicago's Loop.

He decided on a career in dentistry because many of family members are in medicine, and he didn't want to be a "slave to a hospital."

"I saw, as a kid, the amount of time and hours my family members were investing, so then I decided that the next best thing would be to be my own boss and to do this," he said.

When not working, he enjoys a physical lifestyle.

Skiing, both water and snow, was an early pursuit.

Growing up in Chicago, his first forays on snow started down gentle, hard-packed Midwest runs. He later became a fan of the powdery wonder of Colorado skiing and is now a regular there.

"A friend of mine moved out to Telluride, CO, and then I started going out there from '93 to '97 consistently and just skied my brains out," Dr. Medhat said. With all the sporting opportunities in Colorado, "there was a point when I wanted to move out there."

The outdoors and the environment are important to Dr. Medhat.

"Mentally, physically and spiritually it's very important for me to get back into nature through hiking and with skiing," Dr. Medhat said.

The search for spirituality and calmness, at a time in his life when he was being stressed following a relationship break-up, also led Dr. Medhat about nine years ago to start practicing Bikram Yoga, also known as "Hot Yoga."

"I wanted to make sure I kept my health, my sanity, and I needed to keep the office running," he said.

A patient told him he looked stressed out and suggested Hot Yoga. He was familiar with yoga, having taken a few classes but was not heavily involved in it.

"I don't know if I've always been a spiritual person, but I really tapped into it when I started this whole journey with Bikram Yoga, the Hot Yoga. ... 105 degrees in the room with 40 percent humidity and it really tapped into a zone for me that was a real necessity at the time," he said.

Being able to stay in that hot, humid, confined space was a challenge.

"The first few classes I was going to I would walk into it, I would stay about a half-hour and just have a panic attack and walk out, but I would keep going back until I could stay in the room for a half-hour then an hour, all the way up to 90 minutes," he said.

During the 90 minutes, the instructor leads the class through 26 poses and two breathing exercises at the start and end.

Dr. Medhat takes classes about four times a week and sometimes goes twice in one day if his stress level is high. He also seeks out Bikram Yoga classes while on one of his many travels.

He said he has taken yoga classes in Finland, Spain, France and The Netherlands as well as domestically in Florida and Colorado.

He said yoga's focus is on breathing, which has a calming effect, and the poses help release toxins in the body.

"It was really a pretty fantastic investment," he said.

The yoga experience led him to another journey, which also has spiritual underpinnings. He has hiked the Camino de Santiago, also known as the Way of St. James, a network of pilgrimages that begins in the Pyrenees Mountains in France and ends at the shrine of the apostle St. James the Great in Galicia, Spain.

He didn't have time to do the entire 500-mile route at once so he spread out the adventure over several years, starting in 2011 and ending in 2017. During that time he lost 40 pounds.

"I grabbed two of my friends, and we started doing little snippets at a time," Dr. Medhat said. "It was really profound and moving and just a great period of my life, just through the walking and the meditation and breathing while walking for hours and hours and just reflecting on where I was, where I'm going, how I'm going there. ... it was just really quite something."

He credits yoga as helping him complete the hikes as well as helping him in some other pursuits such as Olympic weight training and kettle bell competitions. He said kettle bell and Olympic lifting contracts the muscles and tightens the body whereas yoga allows the body to relax and become more limber

"The wonderful thing about it (yoga) and dentistry is you don't put any strain on your wrists, but remarkably it builds a great amount of strength and taps into muscles that you had no idea existed and it really tightens and puts your organs back to where they need to be ... it's good stuff," he said. "In dentistry, because we're in this static posture, it really helps you tap into your core and keeps your shoulders stable and healthy, it keeps your arms healthy, it keeps your neck healthy."

The benefits are not all physical, he said

"It reduces the chatter that is constantly in your head, and it helps to acknowledge it and note that it's there and just lets it pass," he explained.

"I wish I had tapped into this type of yoga when I was in my teens. I would have been a far better tennis player growing up, I would have been a remarkable skier and I think I would have done much better in my schooling," he said with a laugh. ■

Mr. DeRosier is the CDS staff writer. Photo Courtesy of Tricia Koning.

meeting place Social & Educational opportunities

BRANCH & REGIONAL MEETINGS SCHEDULE

Englewood

Unless otherwise noted, meetings are at: Louie's Chophouse 4642 W. 103rd St., Oak Lawn Cocktails: 6 p.m. Dinner and Program: 7 p.m.

For information, contact Brian Bailey, 708.974.0278 or baileydental1@agmail.com.

Tuesday, October 15

Staff Appreciation Night Location TBA

Tuesday, November 12

Office Infrastructure/Data Security
Presented by Jordan Dunteman

December 2019

social event TBA

Tuesday, January 14, 2020

Ask the Experts:

Multiple specialists will answer your dental questions

Tuesday, **March 10, 2020** *HIPAA/OSHA Update*presented by John Cordes, DDS, PA

Tuesday, April 14, 2020

Speaker and topic TBA

Kenwood/Hyde Park

Unless otherwise noted, meetings are at: Norman's Bistro 1001 E. 43rd St., Chicago Cocktails: 6:30 p.m. Dinner and Program: 7 p.m.

For information, contact Patrick Smith, 773.493.1663 or pdsmith11@qmail.com.

Tuesday, October 1

Cervical Invasive Root Resorption
Presented by Milton Davenport, DMD

Tuesday, November 5

Dental Therapists
Presented by Caswell Evans, DDS, MPH

Tuesday, December 3

Pulp Therapy and Management of Young Immature Permanent Teeth: Use of Contemporary Bioactive Materials Presented by Satish Alapati, DDS, MS, PhD

Tuesday, March 3, 2020 CPR

Speaker TBA

Tuesday, April 7, 2020

Incidental Sinonasal Pathology on In-office Imaging

Presented by Bobby Tajudeen, MD

Tuesday, **May 5, 2020**

Practice Management Success
Presented by Ozzie Smith, III, DDS

North Side

Location varies. Unless otherwise noted:

Cocktails: 6 p.m. Dinner: 7 p.m.; Program: 8 p.m.

For information, contact Chelsea Jones, 773.725.8818 or chelseaj290@qmail.com.

Tuesday, September 24

Business & Financial Planning, Selling, Buying or Financing a Dental Practice Presented by Eric Fudala, John Bertagni and Ross Niekamp

Maggiano's Little Italy Old Orchard 4999 Old Orchard Shopping Center, Skokie

Tuesday, November 19

Contemporary Oral Surgery And How It Impacts Dentistry Today Presented by Lawrence Zager, DDS

Wildfire 159 W Erie St., Chicago

Tuesday, January 14, 2020

Top 10 Secrets to Make Your Practice Thrive

Presented by Kirk Behrendt of ACTdental

Maggiano's Little Italy Old Orchard 4999 Old Orchard Shopping Center, Skokie

Tuesday, March 17, 2020

Master Your Stress, Master Your Life! Presented by Cristian Pavel, DDS, and Danielle Cascioli, DDS

Sunda New Asian 110 W Illinois St, Chicago

North Suburban

Unless otherwise noted, meetings are at: Exmoor Country Club 700 Vine Ave., Highland Park

Cocktails: 6 p.m. Dinner: 7 p.m. Program: 8 p.m.

For information, contact David Rosenbaum, 847.480.1578 or dsrosenbaum@amail.com.

Tuesday, October 15

Powerful Management Secrets of the Super Successful Dental Business: New Patients, Growth & Wealth Creation Presented by Robert Pick, DDS, MS

Tuesday, November 12

Sinusitis:

Dental problems and the paranasal sinuses Presented by Joseph Mishell, MD

Thursday, December 12

What Would You Do?
Presented by Sergio Rubinstein, DDS

Tuesday, January 7, 2020

A New Approach to Molar Replacement with Dental Implants:

The Use of Sub-Crestal Angle Correction and Short Wide Dental Implants in Full Arch Therapy

Presented by Gary Morris, DDS, MS, and Mark Steinberg, DDS, MD

Tuesday, March 10, 2020

Pharmacology and Concepts for the Multimodal Pain Management of Acute and Post-operative pain Presented by Michael Higgins, DDS

June 2020

Suburban Scramble 2020: Annual Branch Golf Outing Date and time TBA

Northwest Side

Unless otherwise noted, meetings are at: Gene & Georgetti Rosemont 9421 W. Higgins Rd., Rosemont Cocktails: 6:30 p.m. Dinner: 7 p.m. Program: 7:30 p.m.

For information, contact Robert Busan, 312.588.0112 or robert.busan@gmail.com.

Tuesday, October 1

Surgically Facilitated Orthodontic Therapy Presented by Brian Shah, DDS, MD

Tuesday, November 5

Utilization of 3D Modeling in Treatment Planning the Alveolar Complex Presented by Iwei Huang, DDS, MS

Tuesday, **December 3** *Holiday Party*6 – 10 p.m.
Pinstripes Northbrook
1150 Willow Rd., Northbook

Tuesday, March 3, 2020

Use of Provisional Restorations for Soft Tissue Molding Around Implant Restorations Presented by Sahand Zomorrodian, DMD, MS

Tuesday, April 7, 2020

Technological Advances and Nerve Repair in Head and Neck Surgery Presented by Nick Callahan, DMD, MD, MPH

Northwest Suburban

Unless otherwise noted, meetings are at: Cooper's Hawk Winery & Restaurant 798 W. Algonquin Rd., Arlington Heights Cocktails: 6 p.m.

Dinner: 7 p.m.
Program: 8 p.m.

For information, contact Melissa Davis, 847.255.2968 or mdavisdds@gmail.com.

Tuesday, October 1

From Bumps to Babes
Presented by Lynse Briney, DDS, MS

Tuesday, November 5

Oral Cancer for the General Dentist
Presented by Mohammed Qaisi, DMD, MD

Tuesday, January 7, 2020

Sexual Harassment
Presented by Robert Smeltzer, JD

Tuesday, March 3, 2020

Opioids

Presented by Michael Higgins, DDS

June 2020

Suburban Scramble 2020: Annual Branch Golf Outing Date and time TBA

South Suburban

Unless otherwise noted, meetings are at: Glenwood Oaks Restaurant 106 N. Main St., Glenwood Cocktails: 6 p.m.

Dinner: 7 p.m. Program: 8 p.m.

For information, contact Richard Bona Jr., 708.895.6189 or drrickbona@yahoo.com.

Tuesday, October 15

Multimodal Pain Management Presented by Michael Higgins, DDS

Tuesday, November 12

Bioactive Materials for Pulp Therapy for Immature and Permanent Teeth Presented by Satish Alapati, DDS, MS, PhD

Tuesday, January 14, 2020

Dentistry and Substance Abuse Presented by William Hamel III, DDS

Tuesday, March 10, 2020

Wealth Management from the Start of Your Career to the Rewards of Your Career Presented by Eric Fudala, CRPC Cooper's Hawk Winery & Restaurant 15690 S. Harlem Ave., Orland Park

Tuesday, April 14, 2020

CBCT - Optimal Diagnosis for Optimal Patient Care Presented by Richard Monahan, DDS, MS

West Side

Unless otherwise noted, meetings are at: Barclay's American Grille at The Carleton of Oak Park 1120 Pleasant St., Oak Park Cocktails: 6:15 p.m. Dinner and Program: 7 p.m.

For information, contact Satish Alapati, 312.996.2033 or satish.alapati@gmail.com.

Tuesday, September 17

Practice Transitions Presented by Robert Uhland, DDS

Tuesday, October 15

Wealth Management Presented by Eric Fudala, CRPC

Tuesday, November 12

Periodontal Diagnosis and AAP Classification Presented by Seema Ashrafi, DDS, MS

Tuesday, December 10

Office Sedation Presented by Michael Higgins, DDS

Tuesday, January 14, 2020

Hyposalivation / Xerostomia and Caries Management

Presented by Adriana Semprum, DDS

Tuesday, March 10, 2020

West Side Members Favorite Cases: Short Talks

Presented by Blase Brown, DDS, MS; Michelle Jennings, DDS, MS; Richard Kohn, DDS, MS; John Perna, DDS, and Constantine Politis, DDS, MS

Tuesday, April 14, 2020

Opioids in Dentistry Presented by Larry Williams, DDS, MS

June 2020

Annual West Side/West Suburban Branch Golf Outing Date and time TBA

West Suburban

Unless otherwise noted, meetings are at: Maggiano's Little Italy 1847 Freedom Dr., Naperville Branch Board Meeting: 5 p.m. Cocktails: 6 p.m. Dinner and Program: 7 p.m.

For information, contact Mary Ann Hollis, 630.627.4680 or ddshollis@comcast.net.

Tuesday, October 1

Powerful Management Secrets of the Super Successful Dental Business: New Patients. Growth & Wealth Creation Presented by Robert Pick, DDS, MS

Tuesday, November 12

Dental Solutions for Sleep Disorders Barry Freydberg DDS

Tuesday, January 14, 2020

Anesthesia

Presented by Michael Higgins, DDS

Tuesday, March 10, 2020

Clinic Night

Tuesday, April 14, 2020

Topic and speaker TBA

Tuesday, May 12, 2020

Installation Night Location TBA

Regional Meetings

Regional Meetings are held Wednesdays, 9 a.m. – 2 p.m., at Drury Lane in Oakbrook Terrace. Attendees earn 5 hours of CE credit. Register online at *www.cds.org*. On-site registration begins at 8 a.m.

2019

Wednesday, **September 25**10 Elements for Practice Success
Presented by Wayne Kerr, DDS

Wednesday, **November 6** *Esthetics*Presented by Robert Margeas, DDS

2020

Wednesday, **April 15**Sleep Medicine
Presented by Ken Berley, DDS, JD

Wednesday, **September 23** *Fitness*Presented by Tim Caruso, PT, MBA, MS

Wednesday, **October 28** *Pharmacology*Presented by Karen Baker, RPh, MS

Meeting dates, locations, speakers and topics are subject to change. View updated information throughout the year at www.cds.org.

Study Clubs

Central Lake County Dental Study Club

Meets the third Tuesday of every month at noon, January – November, Park Street Restaurant, 14 E. Park St., Mundelein.
Contact Kimberly Zizic, 847.367.6654.

Chicago Aesthetic Masters, A Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Dr. Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago.

Email smilechicago2@aol.com or call 312.644.4321 for specific dates.

Dental Arts Club of Chicago

Dinner meetings are held on the last Tuesday of each month, from October to May at Alpine Banquets, 11141 W. Roosevelt Rd., Westchester. Cocktails: 6 – 6:30 p.m.; Dinner: 7:15 – 9 p.m.; Educational speakers: 8 – 9 p.m. Email Douglas Bork, dougbork1@comcast.net.

Greater Evanston Dentists Association

Meets first Monday of every month, noon – 1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact MT Murphy, DMD, 847.869.9303.

Hellenic American Dental Society

The Hellenic American Dental Society (HADS) holds several dinner CE seminars throughout the year. Visit www.hads.com for more info, including information on HADS philanthropic endeavors. HADS was founded in 1963 and is mostly comprised of Chicago-area dentists and dental specialists of Greek descent.

Waukegan Dental Study Group

Semi-monthly meeting for lunch, from noon – 2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd. Contact Robert Stanuch, 847.336.8080 or Ellis Neiburger, 847.244.0292.

NON-PROFITS STUDY CLUBS

Submit your meeting information online at on.cds.org/MyEvent

new members CDS welcomes you

Albert, Cassandra

Southern Illinois University, 2019 21 N. Delaplaine Rd., Riverside West Side Branch

Markiewicz, David

University of Illinois at Chicago, 2019 852 N. Rt. 83, Mundelein North Suburban Branch

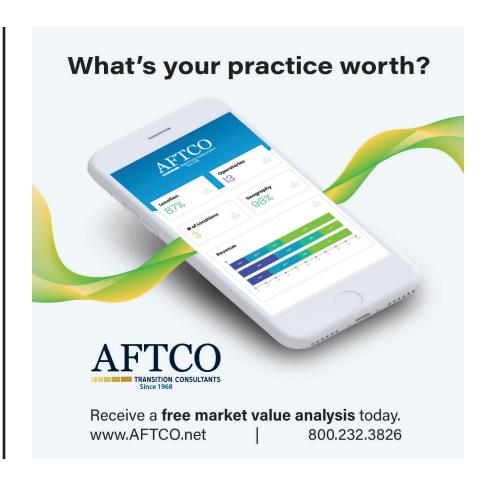
DECEASED MEMBERS

Arnstein, Samuel

Loyola University, 1935 4501 Concord Ln., Northbrook Englewood Branch Died May 11

Basile, Rudolph

Chicago College of Dental Surgery, 1952 812 N. Merrill St., Park Ridge Northwest Suburban Branch Died May 4, 2018





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classifieds Place your ad online at CDS.org

DEADLINES

September/October	August 2, 2019
November	September 14, 2019
December	November 1, 2019
January/February	December 10, 2020
March/April	February 3, 2020
May/June	April 10, 2020
July/August	June 10, 2020

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

PAYMENT

Advance payment must accompany your ad. Make checks payable to Chicago Dental Society.

RATES

Standard Classified: \$95 for the first 30 words plus \$4 for each additional word. Display Classified: \$115 per column inch. Minimum ad size is one column inch.

Premium Standard Classified: \$105 for the first 30 words plus \$4 per each additional word.

Member discount: CDS members are entitled to a 10 percent discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.

Changes or edits to ads: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

RESTRICTIONS

For Sale ads: Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

Disclaimer: Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

FOR RENT

Great office space in Rockford (364 Financial Court). Over 5,000 Square feet with four operatories equipped with A-dec chairs and room to expand. Send inquires to Dr. Gary Sexson II at drsexson@comcast.net or call 815.347.1701.

Dental office condominium (1,750 square feet) for rent or sale, River Road - Des Plaines. Three operatories in place expandable to six. Owner financing possible. 847.910.0947.

PREMIER NORTH SHORE DENTAL SUITE: Two fully equipped operatories with private office and business office, sterilization room, large reception area, private parking, four-minute walk to train. Contact nshoredds@gmail.com.

DENTAL CLINIC FOR LEASE: Dental clinic for lease in business commercial area of Clark Street. Fully furnished, two dental chairs. Accessible to public transportation. Free parking for customers. Inquire 847.489.4434.

THREE-CHAIR DENTAL SUITE IN LISLE: Ogden Avenue between I-355 and I-88. Three-chair suite with reception, lab, four offices, private restroom. Street sign 32,000 car counts/day. Call Matthew Rasche at 630.244.8589. Floorplan at https://www.thepinnacleoffice.com/uploads/5/5/0/ 0/55000535/3080_ste_305.pdf.

DENTAL OFFICE PROPERTIES FOR SALE AND RENT: Can't find a practice to purchase or don't want to start from scratch? Browse our database of existing dental office spaces and save. www.jrossiandassociates.com/ opportunities/. Contact Peter at 630.885.3994 or pete@jrossiandassociates.com.

EXISTING DENTAL OFFICE FOR LEASE IN TINLEY PARK: Existing dental office for lease in Tinley Park. 1,000 square feet - receptionist and storage areas, exam/lab rooms built in with compressor, plumbing and electric in floor. 708.489.0300 or atucker@jjct.net.

DENTAL OFFICE SPACE AVAILABLE:

New construction on Lincoln Avenue near new Whole Foods superstore. Space has 57 feet of frontage on Lincoln Avenue for great exposure. Approximately 2,195 square feet, Lake View was ranked No. 3 in Money Magazine's Top 10 Big-City Neighborhoods for Best Places to live in 2013. The property has a 93 Walk Score and 76 Transit Score, making this a walker's paradise with excellent transit. Average household income is \$154,443 in half-mile radius. Contact Hunter 773.220.4821. hcannon@jameson.com.

CHICAGO DENTAL OFFICE FOR RENT: Clean. tastefully decorated, 1,000 square feet, twooperators (third operatory possible) dental office available on Chicago's northwest side. For photos and more information, please visit georgefrayn.com.

FOR SALE BY OWNER

SATELLITE OFFICE FOR SALE - STARTER PRACTICE: For sale-Addison, two ops; For new graduate/second location, busy Lake Street; Spanish-, Polish-, Italian-speaking base; Antique oak dental cabinet for sale:

chicago.craiqslist.org/chc/hab/d/oak-antique-dentalcabinet-barber-chair/6855357962.html.

NORTHWEST SIDE CHICAGO DENTAL OFFICE FOR FAST SALE: Northwest Chicago dental office for sale. Endodonics, surgery, restorative, cosmetic, orthodontry. Fully equipped, three exam rooms, digital, panoramic and cephalometric X-ray. Private insurance and All Kids accepted. Photos – https://belmontaustindental.tumblr.com. 708.439.8985. Ask for Grace. gnowicka2853@gmail.com.

SMALL TOWN GP GEM – SOUTHEAST ILLINOIS: Practice without the pressures of PPOs. This practice has it all, 4700:1 doctor/patient ratio, 260-plus new patients per year, \$875,000 revenue, six ops, Motivated seller. https://roadmappracticesales.com/se-illinois-general-dentistry-practice/.

EQUIPMENT: Cavitron/Jet combo SPS132, \$1,650; Gendex Expert DC X-ray, \$2,250; MidmarkM9 sterilizer, \$2,650; ProCartII mobile self-contained unit, \$5,750; Pro Select Piezo electric – new, \$3,800; two Demetron curing lights, \$175; Orthophos Pan Ceph TMJ, Dexis Titanium Sensor – new, best offer, and other items, call Kathleen 708.848.4488.

SOUTHWEST SUBURBAN OFFICE FOR SALE: All digital, turn-key. Fee-for-service, PPO and All Kids. Low overhead and low initial investment. Start earning from day one. Asking only \$95,000. Email *asamee7@qmail.com*.

KANKAKEE-BOURBONNAIS AREA:

Kankakee-Bourbonnais area practice for sale by owner. Three fully equiped operatories all digital gross \$360,000 priced to sell \$300,000, includes real estate. Call 815.932.0022 or contact me at *williammitsos@yahoo.com*.

NORTH LAKE COUNTY DENTAL OFFICE FOR SALE: Great opportunity for a starter practice. \$150.000 collections on light schedule. Low expenses. Ample room for growth. Satellite or merger possible. Price negotiable. ryanfamilydentallv@gmail.com.

DENTAL OFFICE FOR SALE: Dental office for sale in west suburb. Great location on Irving Park Road. Office equipment, three new units, chairs, and lights, new lab cabinets, each operatory has an intraoral X-ray, and the office has a panoramic X-ray. There is also room for a fourth operatory. Retiring dentist. Great opportunity for a new graduate or a second office. Call 815.451.1574.

PANORAMIC X-RAY FOR SALE: For sale, Ortopantomograph Op200 D, about 3 years old, used 30-50 times, like new, \$11,000. Call Dr. Kletsel at 847.942.1215 or email alexkletsel@amail.com.

SKOKIE DENTAL OFFICE FOR SALE ON DEMPSTER: Thinking about retirement, two operatories, lab, office, reception area, low overhead, great opportunity for a new graduate with assistant staying on, price negotiable. Contact antiquemike1952@yahoo.com.

CABINETRY, X-RAY UNIT, AND PATIENT/DENTIST/ASSISTANT CHAIRS FOR

SALE: We have matching cabinetry in great condition for the front office, sterilization area, and two operatories. We also have two X-ray units available, three dental patient chairs, and three sets of dentist/assistant chairs. Please email if you'd like more pictures or to schedule a visit to see the equipment. Thank you. jwansten@gmail.com.

ELMWOOD PARK/OAK PARK/RIVER FOREST DENTAL PRACTICE FOR SALE: Great location on busy corner of three towns. Fully digital with three ops. Fee-for-service/PPO only. Active patients, 400; collections, \$220,000. \$104,000 firm. westgate1@sbcglobal.net.

ORLAND PARK AREA: Orland Park area practice for sale by owner. Gross \$380,000, four operatories, three fully equipped, all digital. great area. Priced to sell at \$235,000, owner retiring. Call 708.226.6700 or email at williammitsos@yahoo.com.

EXCELLENT OPPORTUNITY NORTHWEST SUBURB CHICAGO/O'HARE: Established general practice for sale near O'Hare. Located 18 miles from Downtown Chicago. Excellent revenue and excellent location. Newer equipment, all digital. Doctor is looking to relocate family, three operatories - \$530,000 collections fee-for-service and PPO, 35 percent hygiene - Doctor working three full days and one half day, experienced staff. kandyms333@gmail.com.

FREE DENTAL PRACTICE: Gem of a town of 9,000. Net has increased yearly. 2018 Net: \$255,000. For building and equipment, motivated seller will consider all offers. Email ruraldentistrylives@gmail.com.

DIGITAL DENTAL OFFICE NEAR O'HARE: Projecting over \$700,000 in 2019. Currently over 5,000 active patients. Experienced friendly staff staying. Close to 25 percent fee-for-service, 50 percent insurance and 25 percent Medicaid. Busy major intersection, ample free parking, great visibility, and five operatories. Recently new server and 10 PCs. Digital Panorex, Eaglesoft 19. Serious inquiries only. Email *janeta@att.net*.

GREAT LOCATION IN THE WEST LOOP FOR SALE: Modern practice in the heart of West Loop (opened May 2016), digital X-rays, ICAT scan on site. Three operatories expandable to six. Collected \$420,000 last year (four working days), 2,600 active patients. Inquires 1eliteinvestment@qmail.com.

RETIRING: Priced to sell this turnkey three-op fully equipped office. All digital and paperless, newly renovated. Located in busy residential area in free standing building with no dental clinic within a 2-mile radius. Collection of \$225,000 effortlessly (without any advertisement) with 3.5 short days. Contact newsmile88@aol.com.

BLUEX PANORAMIC CHICAGO X-RAY: Gently used PantOs DG XP from BlueX Chicago, standing base. Owner upgraded to a Planmeca3D. \$10,000 or best offer. Contact 414.223.4778.

WEST SUBURBAN OFFICE FOR SALE: Fouroperatory updated and digital practice for sale. No patient base. Two years left on lease. Come in and start practicing right away. We are moving to a larger space. Email jarquetadds@amail.com.

OWNERSHIP AVAILABLE:

\$480,000 income after expenses, 30- to 32-hour week. Refers most specialty work. Emphasizes quality care, patient communication, low stress, time off. Western suburbs. Proof of funds/preapproval required. chicagolanddentaloffice@gmail.com.

SOUTH ELGIN: Four operatories, Great location. Anchored by shopping center. Great for merger or second office. Practice doing around \$15,000 a month collections. 3,200 square feet. Pano. Modern. Asking \$225,000. sdp0514@yahoo.com.

JEFFERSON PARK DENTAL PRACTICE: Compact two-operatory office with digital X-ray system and practice software on busy Milwaukee Avenue near Lawrence Avenue, with or without patients. Flexible options 847.254.4507.OFFICE AVAILABLE IN AURORA DENTAL

OFFICE FOR SALE: Three-Operatory office with two equipped with Dental EZ in Glenview for sale for \$70,000. Ready to practice. Owner to retire. 847.219.8561, byungocheon@yahoo.com.

DENTAL OFFICE FOR SALE: Newly build practice available in Brookfield - gross \$240,000 - doctor works 3.5 days. Five fully equipped operatories (only two in use) on major intersection, near Metra. Turn-key satellite office - begin practicing tomorrow. Free standing building also for sale. Email 123909@sbcglobal.net.

Great 3D printer used in an orthodontic lab, has around 400 operational hours. Includes software, washing station, base. Start printing your own 3D models, \$9,300, negotiable. mmortholab@gmail.com.

EQUIPMENT FOR SALE: Excellent condition Pelton & Crane unit with Vistaclear water filtration system, monitor mount, center island cabinetry with mounted overhead light, dental chair, doctor's and assistant's chair, Microetcher, Sonicfill handpicks, handpiece flush unit, Schick X-ray sensors, HuFriedy instruments, cassettes, Dell server rack, filing office cabinets. Email cdal2371@qmail.com.

FOR SALE BY OWNER: Portage Park, digital. Immediate sale, health problems. Two ops with option to add more. Mix fee-for-service, PPO and HMO (optional). Net \$150,000 with 25 hours per week. spsikos@gmail.com.

SUBURB: Easily accessible, first floor, 900-square-foot condominium has three operatories and features recent new roof, heating and air conditioning, and parking lot. 25 years practice at this location. Owner is retiring. Contact

dentalofficeforsale2019@gmail.com

State-of-the-art digital orthodontic practice with dramatic views of Lake Michigan and Millennium Park. Four patient chairs and ortho lab, which can easily be converted into an additional operatory. Exceptional long-term lease. Tremendous referral opportunities, with few orthodontists in the immediate area, and a multitude of general dentists in close proximity. Unlimited growth potential, with gross of \$500,000 working only 2.5 days/week. Practice valued at \$362,000, with valuation available upon request. Price reduced to sell now. Doctor retiring. For more information, contact attorney Richard Crane at 847.279.8521, or

rcrane@r-cranelaw.com.

FOR SALE BY BROKER

ADS Midwest - ENDORSED by ISDS. Contact Peter J. Ackerman, CPA, CVA at 312.240.9595 peter@adsmidwest.com or adsmidwest.com. Sellers needed. Never has the market been stronger, never have values been higher. Call for a free consultation if you are considering a transition or sale.

PERIO - North suburbs, \$2 million, fee-for-service, paperless, i-cat, beautiful facility with the latest tech. Seller will stay to transition.

PERIO - CHICAGO \$1.3 million, FFS, beautiful office in a great neighborhood. Seller will stay. PERIO -4 ops in the northwest suburbs. \$750,000 collections. Real estate available. Must sell now. ORAL SURGERY - South Suburbs, pending. ORAL SURGERY - Western suburbs, \$1 million collections.

CHICAGO - \$3 million Fee-for-service/PPO, 7 ops, paperless new facility.

BERWYN - \$300,000, ideal merger.

CHICAGO LOOP - \$325,000 collections, 3 digital op facility with room to grow.

NEAR NORTHWEST SUBURB - \$800,000 in restorative Fee-for-service collections. 4 ops with room to expand, high visibility strip center. NORTHWEST SUBURB - \$800,0000 in implant based Fee-for-service collections. 6 ops, high visibility strip center.

CRYSTAL LAKE - 4 ops paperless office, purchase practice for \$100,000, \$139,900 for real estate. Bargain of the year.

NORTH SUBURBS - \$450,000, Fee-forservice/PPO, beautiful, low overhead, seller would

NORTH SHORE - \$630,000, sold. FAR NORTH SUBURBS - \$575,000 FFS/PPO

digital modern office with cone beam.

SOUTH SUBURBS - \$640,000, conservative, FFS, outstanding hygiene, digital, E4D, free standing building. Seller would stay.

FAR SOUTH SUBURBS - \$1.2 million collections over 4,000 prophies/year.

BARRINGTON - 3 ops, \$450,000 3 days per week. I ow overhead

SCHAUMBURG - \$425.000 collections, \$250.000 net. Fee-for-service/PPO, 3 ops in a strip center. BUFFALO GROVE - \$300.000 collections real estate available

ROCKFORD - \$460,000, low overhead, real estate available

ROCKFORD AREA - \$650,000 collections, Feefor-service/PPO building for sale with the practice.

CHICAGO PRACTICE SALES:

773.502.6000 or www.chicagopracticesale.com. Considering a partnership but not sure what to do next? We can help. Visit us in Booth 1714 and 1715 at the CDS Midwinter Meeting. Buying an office through another broker or FSBO? Have peace of mind with Due Diligence Assistance. Reasonable rates, fast turnaround. Visit

www.DentalDueDiligence.com for more info.ILLINOIS PRACTICES FOR SALE:

CHICAGO - Coming soon.

CHICAGO, BRIGHTON PARK - Five ops. Collections \$900,000-plus. Fee-for-service and PPO. Building available. Associate driven. Turnkey.

CHICAGO, LAKEVIEW - NEW! 5 ops at street level. Collections \$1.15 million. Fee-for-service and PPO. Beautiful build! Associate driven. Heavy foot traffic!

CHICAGO, MIDWAY - Sold.

CHICAGO, MOUNT GREENWOOD - Sold.

CRYSTAL LAKE - Under contract. Four ops with five more plumbed. Fee-for-service, PPO.

Medicaid. Collections \$800,000. Beautiful newer build. Must see.

DEERFIELD - Price reduced. Four ops in a professional complex. 100% FFS. Collections \$250k. Motivated seller.

ELMWOOD PARK - 3 ops at street level. 100% FFS. Busy area.

EVANSTON - NEW! 3 ops at street level. FFS, PPO, and MED. Collections \$400k. Associate driven. Building available!

NAPERVILLE - NEW! Patient base collecting \$400,000-plus available for purchase. Fee-forservice and PPO patients. Seller will transition. NEW LENOX - BEAUTIFUL! Four ops expandable to five. Fee-for-service and PPO. Newer buildout. Collections \$800,000-plus.

PARK RIDGE - Collections \$360,000. Fee-forservice and PPO. Building for sale. Will separate natients and building

SCHAUMBURG - Under contract.

FAR SOUTH SUBURBS - Three ops expandable to six. Collections \$800,000-plus. Building with parking lot for sale.

WORTH - New. Six 6 ops, expandable. Storefront location. Collections \$800,000-plus. Fee-forservice and PPO. 3D imaging.

WARRENVILLE - New.Two ops plus one plumbed. Strip center location. 100 percent fee-for-service. WINNETKA - New. Desirable North Shore location. Three ops. Collections \$520,000. Fee-for-service and PPO.

CHICAGO DENTAL BROKER:

The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland, chicagodentalbroker@amail.com, 847.814.4149, www.chicagodentalbroker.net.

CHICAGO, NORTH SIDE - New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell.

WEST SUBURBAN - Awesome four-op practice. All digital, paperless, Dentrix/Dexis, newer build out, new Cerac, two new operatories and more. \$700,000on just 10 days per month. Nothing like it in the market.

NORTH SUBURBAN - Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last.

NORTHWEST SUBURBAN - 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale. 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell. 3) Brand new build-out but has to sell. Doing \$450,000-plus and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN: 1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available. 2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price. SOUTH SIDE CHICAGO - Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make an offer.

SOUTH SUBURBAN - 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000.

2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also.

Many new ones coming this spring. I will find you a practice. Call me.

PRACTICE ACQUISITION OPPORTUNITIES:

Joseph Rossi & Associates - "Your Healthcare Real Estate and Transition Advisor." Browse our database of practices for sale at www.jrossiandassociates.com/ opportunities. Contact Joseph Rossi at 312.953.3553 or jrossi@jrossiandassociates.com.

Gorgeous fully equipped turnkey digital two-operatory office expandable to three. Excellent location in a busy storefront. Contact Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074 Professional Practice Transitions.

NORTHERN SUBURB PRACTICE: Successful decades-long practice, 650 loyal patients. Three operatories; \$300,000 collections part-time; mainly PPO; Eaglesoft. Flexible storefront lease. Can stay or relocate. Contact John Kiener, kiener@aptus.ae, 847.764.6447.

NAPERVILLE PATIENT BASE FOR PURCHASE:

Naperville dentist retiring. Patient base available for purchase. Collecting \$400,000.

Fee-for-service and PPO patients. Grow your practice with this patient base. Contact Wendy at Chicago Practice Sales, 773.502.6000, www.chicagopracticesale.com.

Three operatories shared with pediatrician, family physician, podiatrist. Excellent street exposure in a modern freestanding professional building. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

PARK RIDGE PRACTICE FOR SALE: Park Ridge practice for sale. Great start practice, established over 40 years ago, fee-for-service, revenue \$200,000, three operatories. Call Dan Pesavento at 708.310.6742.

OAK BROOK PRACTICE FOR SALE: New listing. Great facility with plenty of parking. Turnkey, stable operation. Four operatories. Collections \$740,000. 75 percent fee-for-service. Contact George Bozonelos, 847.306.6223, bozonelos@aptus.ae, Aptus Exchange.

Busy storefront location. Four operatories. PPO and fee-for-service. Average collections \$433,000. Owner moving out of state. Contact Jim Plescia, jplescia@e-ppc.com. 630.890.6074. Professional Practice Transitions.

Price reduced. Free standing dental building with four operatories. Located in Cathedral area, near Interstate 80 Joliet Mall. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

BEAUTIFUL CHICAGO NORTHSIDE OFFICE FOR SALE: New Northside three-op practice for sale. No other dentist for 2 miles. No marketing and doing \$220,000 with huge upside. Extend hours and Saturdays and watch it grow. Very nice presentation and possible real estate sale also. Won't last and priced to sell. Dr. Uhland 847.814.4149, chicagodentalbroker@gmail.com.

Priced to sell. Dentist retiring. Three treatment rooms with room to expand. Part-time average collections, \$459,000. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

1 Tiffany Point Place. Prestigious address, Schick and Bloomingdale roads. Approximately 1,500 square feet. Turn-key, beautifully equipped facility. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Ideal specialist location.

PRIME FOX VALLEY OFFICE FOR SALE: Prime location off Randall Road, halfway between Elgin and St.Charles. Turnkey endcap, four-five exam rooms, conference/break, private offices, lab, high-end finishes. (Video) dentalcondo.com. Mike Williamson 847.732.0504.

Dentist retiring. Storefront location 25 miles south of the Loop. Four operatories, Panorex, digital. Collections \$490,000. Contact Jim Plescia jplescia@e-ppc.com. 630.890.6074. Professional Practice Transitions.

HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS— HELPING BUYERS AND SELLERS: For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, al.brown@henryschein.com. SOUTH SUBURBS - Perfect starter or second office on major four-lane street. Collecting \$234,000 on 10 a.m.-5 p.m. hours Monday -Thursday...room for growth. Nice office with intra oral camera and digital X-ray. #IL127 SOUTH SUBURBS - Well-kept practice with building on major four-lane street next to large church and community center. Doctorr retiring from four-op, \$334,000 revenue practice on 3.5 days that also refers out approx. \$50,000 -\$60,000 per year. #IL136

SOUTH SUBURBS - Four-op office in town, hightraffic main shopping center with revenues around \$200,000 on less than 25 hours a week. Digital Xrays, Eaglesoft, newer chairs and sterilization area. For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, al.brown@henryschein.com. #IL139 SOUTHWEST SUBURB - Excellent location with signage on major highway in high-growth community. Well-established practice with next generation families. Solid hygiene program. Three ops - fourth possible, collections approximately \$600,000-plus per year. #IL140 NORTH SUBURBS - One dentist retiring from

eight-op, \$1.4 million revenue, two-partner practice. Great opportunity to step into long time established practice with senior partner staying on along with experienced staff. #IL142

WEST SUBURBS - Satellite or Starter three-op practice available in busy location near Metra train station. Street-level condo unit also for sale. Priced to sell for health reasons. #IL143 SOUTH SUBURBS CHICAGO - Established six-op

\$750,000 revenue practice located in one of the nicest towns in the area. Digital, Dentrix and only about 30 minutes from downtown Chicago. #IL145 SOUTH SUBURBS - Established six-op \$750,000 revenue practice located in one of the nicest towns in the area. Digital, Dentrix and only about 30 minutes from downtown Chicago. #IL145 WEST SUBURBS - Well-established four-op practice with desirable 50 percent net on revenues of \$780,000. Digital Pan, Intra-oral cameras, Dentrix in nicely kept 1,350 square-foot office. #IL146

NORTH/NORTHWEST SUBURBS - Below market sale price - motivated sell. Three ops, modern office on corner of two major roads and open only 2.5 days per week. Excellent growth potential. #IL147

SOUTH SUBURBS - A real "gem" in Will County 35 miles from downtown Chicago. Main four-, five-op practice plus a two-op high-growth satellite office. Newer equipment including Intra oral cameras, Digital X-ray. #IL149

MATURE PRACTICE FOR SALE IN OLD ORCHARD MALL: High quality, mature practice in Old Orchard Mall. Fee-for-service and PPO. High active patient count, Collecting an average of \$630,000 over the last two years. Tremendous room for growth. For further information, Email thepracticepros@gmail.com.

DDSMATCH CHICAGO - MARKET

OPPORTUNITIES: Pediatric practice(s)- south suburbs/Northwest Indiana - Impressive operations, high cash-flow, \$2 million revenues. Practice in Loop - Large space, impressive location, great potential, \$600,000 revenues. Dental shell - northwest suburbs, 2,000 square feet, recently renovated. Best offer. West suburbs - GP, \$275,000 collections, 2,500 square-foot building available, terrific location. Please contact Rex Plamann to discuss at 1-844-546-0044 or rplamann@ddsmatch.com.

Excellent satellite location. Three operatories in free standing professional building shared with pediatrician, physician, podiatrist. Contact Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074 Professional Practice Transitions.

NORTH SHORE PRACTICE FOR SALE: New listing. Great location. Turnkey. Five operatories, only two in use. Collections \$1,025,000 part-time. 100 percent fee-for-service. Contact George Bozonelos, 847.306.6223, bozonelos@aptus.ae, Aptus Exchange.

Busy storefront location with four operatories, pan/ceph, Eaglesoft. PPO collections near \$300,000 on 26 hours. Owner will transition. Contact Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074. Professional Practice Transitions.

NORTHWEST INDIANA PRACTICE SALE

Dentist retiring. Priced to Sell. Well established three operatories located in a free-standing medical building. Average collections: \$335,000. Contact Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074 Professional Practice Transitions.

LASALLE COUNTY - PRACTICE SALE

Well-established practice. Freestanding building with great exposure. Three digital operatories. Average collections: \$452,000 – part time. Contact Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074. Professional Practice Transitions.

SPACE SHARING

DENTAL OFFICE SPACE SHARING IN GLENVIEW: Modern, gorgeous dental office in Glenview, in The Glen retail space, ample parking, busy foot traffic available for space sharing. Terms negotiable. Please contact 312.613.7816 or email to smile@dentalstudioglenviev.com for details.

SPACE SHARING – SKOKIE: Westfield Old Orchard, ideal for a dentist, with an existing practice, to expand into an existing established dental office or a senior dentist wishing to practice and have the opportunity for service coverage. friedstatdds@gmail.com.

DENTAL OFFICE SPACE SHARING IN

NAPERVILLE: Modern, gorgeous dental office in Naperville medical office building, busy foot traffic available for space sharing. Terms negotiable. Please contact at 630.808.9691 for details.

OPPORTUNITIES

DENTAL ASSOCIATE OPPORTUNITY:

Our dental teams are looking for a part-time and/or full-time dental associate to join our Glamour Dental office located in Chicago Heights. Our team is paperless, digital and our office is established. We treat patients without insurance, we also accept most PPO insurances as well as Medicaid. An ideal associate will be comfortable with patients of all ages, must be committed to patient care, and must be goal oriented. Please email resume to <code>icyanqdds@yahoo.com</code>.

GREAT DENTISTS WANTED - SIGNING BONUS: Midwest Dental is seeking a great dentist to lead our Midwest Dental practice. This position offers excellent compensation and benefits, a great work-life balance and unlimited opportunity for professional development. Our support team handles the administrative details, allowing you to lead your team while focusing on dentistry. If you possess a passion for providing quality care and are looking for a rewarding career opportunity, please contact Kelly Gilmour at 715.590.2467 or kgilmour@midwest-dental.com.

DENTIST: North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at toothgroup.chicago@gmail.com.

PART-TIME PEDIATRIC SPECIALISTS WANTED: Chicago and suburb locations. Generous per diem compensation. Half- or full-day every week or every two weeks. Flexible schedule.
Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. dimitri_h@hotmail.com.

ASSOCIATE DENTIST, GREAT OPPORTUNITY

Well-established privately owned, fee-for-service dental practice with a brand new office in downtown Naperville is in search of a general dentist. Our office is centrally located in the busy downtown area. We are looking for an associate dentist that will treat our patients fairly and with compassion. Our practice is growing and we are looking to expand our team. Please email your resume to

patientcare@riverwalkfamilydental.com

OUTSTANDING OPPORTUNITY: Family Dental Care is expanding and seeking general dentists, specialists and residents. Currently six locations and growing. A dental group owned by dentists. Our partners earn at the top 1 percent of dentists. Come and talk to them. Highly competitive salary with no Public Aid. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full-time or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. 773.978.7801 (ask for Laura) or email personnel@familydentalcare.com. http://www.familydentalcare.com.

PERIODONTIST: Excellent opportunity to join a four-chair (with room for expansion) fee-for-service Periodontal practice in the northwest suburbs of Chicago. Must have experience performing all aspects of periodontics and implant surgery. Our practice is looking for a caring, hardworking associate to to three days per week with future potential for partnership. We are an established practice with unlimited growth potential. Candidates should be self-motivated and willing to expand the practice's existing referral network by marketing to the local dental community. Please forward CV along with mission statement to <code>lscahc@agmail.com</code>.

PART-TIME/FULL-TIME ASSOCIATE

DENTIST – NAPERVILLE: We are seeking an ambitious, outgoing associate with exceptional clinical skills to fill an immediate opening at our fast-paced PPO/fee-for-service family and cosmetic practice located in Naperville to perform surgical extractions, ridge preservation and implant placement. At least two years of experience preferred. Please send resume/CV to Tracey at manager@mapleparkdentalcare.com.

SEEKING A RUSSIAN SPEAKING ASSOCIATE: Looking for a motivated associate who wants to join our modern, high tech, growing office. Parttime. Russian speaking. Possibility of future buy-in. alexkletsel@gmail.com.

UIC COLLEGE OF DENTISTRY IS RECRUITING: The University Of Illinois at Chicago's, College Of Dentistry is recruiting for the following positions. To see details click on links. Health Care Administrator I - University of Illinois College of Dentistry. This position will monitor insurance claim processing, allocations, collections and denial work. The Health Care Administrator will lead communication with Medicaid administrators, assist with coordination of third party insurance providers, and build reports to track outcomes and their respective efficiencies, https://jobs.uic.edu/job-board/jobdetails?jobID=107587&job=health-careadministrator-i-office-of-financial-affairs; Central Sterile Supply Technician. https://jobs.uic.edu/job-board/jobdetails?jobID=87324&job=central-sterile-supplytechnical-dental-sterlization-tech-college-of-dentistr y Dental Assistant II, https://jobs.uic.edu/jobboard/job-details?jobID=86372&job=dental-

assistant-ii. Dental Clinic Clerk I, https://jobs.uic.edu/jobboard/job-details?jobID=87323&job=dental-clinicclerk-i-bilingual-spanish-english-college-of-dentistry , Dental X-Ray Technician II, https://jobs.uic.edu/job-board/jobdetails?jobID=90925&job=dental-x-ray-technicianii-oral-medicine-and-diagnostic-sciences.

ENTHUSIASTIC GENERAL DENTIST NEEDED: Associate needed for our Kenwood /Hyde Park office delivering general care to our diverse patient base. At least two years of experience is required. Associate must have a great chair side manner and efficient with all aspects of general dentistry. Compensation is based on production and schedule

is flexible. ivorydentaldocs@gmail.com.

PEDIATRIC DENTIST: Western suburbs, multispecialty office with busy pedo practice looking to add another pediatric dentist to our two locations. Fee-for-service and PPO practice. Email resume to dentaljobssds@gmail.com.

ORTHODONTIST: Excellent opportunity for an orthodontist to join our well-established multispecialty group practice in central Wisconsin. We are looking for an orthodontist to join our current staff to help serve an increasing patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership after three years of employment. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email neil.armitage@dentalclinicofmarshfield.com for additional information.

FULL-TIME DENTISTS WANTED - CHICAGOLAND OFFICES: Gain lots of experience in a digital, chartless office. We see everyone from kids to seniors. Hit the ground running without waiting to build your own clientele. We love to help train new dentists. Recent graduates welcomed. Sign-on bonus and guaranteed base rate. Malpractice insurance paid. Free CE offered. No HMOs. Please email resume to director@allstardentalclinic.com.

ASSOCIATE DENTIST FOR DOOR COUNTY GENERAL PRACTICE: Have you ever dreamed of moving to Door County? Well, here is your chance. Busy northern Door County general practice looking for a part-time/full-time associate to join our practice. All digital, no PPOs, no nights or weekends. Compensation based on production. Partnership potential for the right individual. Send your CV or inquiry to tishlerdds@yahoo.com.

ASSOCIATE DENTIST: Aurora, general dentistry, accepting dental insurance and All Kids, part-time two to three days a week and two Saturdays a month. New graduates welcome. Send resume to ngdentalctr@yahoo.com.

GENERAL DENTAL ASSOCIATE - WISCONSIN: Long-term general dentist needed in Southeast Wisconsin. Candidate must be interested in owning or partnering potential. Must be proficient in all phases of dentistry — implants and sedation required. Excellent support staff to help you do the dentistry. Mondays, Wednesdays, and Fridays, occasional Saturdays. Email CV to teeth4u@ecinet.net.

DENTAL DREAMS is actively seeking motivated, quality-oriented associate dentists for our offices in Chicago, IL and surrounding suburbs. We provide the ultimate in quality general dentistry to the entire family in a modern, technologically advanced setting with experienced support staff. Our highly valued associates enjoy top tier compensation. Compensation includes: Sign-on bonus up to \$30,000. Average compensation of full-time dentists in excess of \$220,000 per annum. Guaranteed base pay. Clinical Practice includes: Complete autonomy over treatment planning. Mentoring by top rated, experienced clinicians. Benefits include: health insurance, malpractice insurance, three weeks' vacation, continuing education, relocation expenses, Visa and permanent residency sponsorship, and dental coverage for associates and immediate family members. Make Dental Dreams a reality for you. Please contact us to learn more about rewarding associate dentist opportunities with Dental Dreams. We offer full-time, part-time and Saturday only schedules. Phone: 312.274.4598. Email: recruiting@DentalDreams.com. Website: http://www.dentaldreams.com.

PEDIATRIC DENTIST:

Excellent opportunity for a pediatric dentist to join our well-established multispecialty group practice in central Wisconsin. We are looking for a pediatric dentist to assume a very active patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership after three years of employment. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI, 54449, Attention Mr. Neil Armitage or call 715.3871702 or email

neil.armitage@dentalclinicofmarshfield.com for additional information.

GENERAL DENTIST, PART-TIME: Beautiful well-established practice in Oak Brook looking for experienced general dentist for Thursdays and alternating Saturdays. Proficiency in molar endo required. Great work environment with well trained staff. PPO and fee-for-service. Please email resume to rsbdental@sbcglobal.net.

ENDODONTIST NEEDED: Multi-location group practice needs full-scope endodontist one to two Wednesday nights per month. Microscope available, Dentsply products (Vortex-Calamus). Please send resume to <code>cdsclassifiedads@gmail.com</code>.

PART-TIME OPPORTUNITY FOR A GENERAL DENTIST: Part-time general dentist needed in Merrillville and Munster, IN, with potential for full-time in the future. *mendeetaylor@yahoo.com*.

GENERAL DENTIST NEEDED IN GLENVIEW – FULL-/PART-TIME: Very busy, state-of-the-art office located in Glenview. Looking for energetic, motivated associate both full- and part-time experience recommended but not required. Willing to tutor young associates. Korean speaking preferred. Base pay plus health insurance plus bonus based on collections offered. Please submit resume to <code>samdds80@gmail.com</code>.

DENTIST WANTED: Western suburbs.

State-of-the-art, busy multispecialty, dental office looking for dental associate. Part-time or full-time opportunity available. Email resume to dentaljobssds@qmail.com.

ASSOCIATE GENERAL DENTIST: Part-time/full-time needed. Well-established Chicago, Jefferson Park area office is looking for an ambitious, motivated, clinically skilled, personable dentist. Feefor-service, some PPO. Great opportunity. Please send resume to 5650smile@agmail.com.

GENERAL DENTIST: Looking for general dentist to work in our established busy dental offices, multiple locations in western suburbs. Looking for three to four days a week, evenings and weekends, PPO and fee-for-service office. Must be proficient in all phases of dentistry. Looking to fill this position immediately. drsud.dds@gmail.com.

PART-TIME GENERAL DENTIST

Experienced part-time general dentist needed for growing office in Lombard. We are a PPO/fee-for-service office providing exceptional dentistry and experiences. Looking for two ays a week (flexible) and willing to add more later if desired. 114dds@gmail.com.

Privately owned dental practice in search of a general dentist. Our fee-for-service office focuses on providing the best care for our patients while educating them on the importance of their oral health. Current Illinois Dental Board license is required. Comprehensive patient

treatment in all aspects of general dentistry.

pr@smilemoredental.com.

GENERAL DENTIST NEEDED IN AURORA:

SEEKING GENERAL DENTIST TO TAKE OVER FOR RETIRING DENTIST IN AURORA: General dentist needed ASAP to replace a retiring dentist in Aurora. Come join our friendly, family-owned and operated (62-year-old) practice. The ideal candidate would have three-plus years experience, be dependable, friendly, patient focused, and able to deliver quality dental care to the whole family. nina@youngdentalcare.com.

GENERAL DENTIST – WESTERN SUBURBS: For a beautiful modern office for Mondays and one to two Saturdays a month. Guaranteed per diem/33 percent collections, whichever is higher. Must be proficient in fillings and crowns, starting ASAP. Please email your profile with contact information for immediate consideration. thefamilydentalgroup@gmail.com.

ASSOCIATE DENTIST - OSWEGO:

graduates welcome to apply.

PPO/fee-for-service family general practice looking for a full-time general dentist to treat patients of all ages. Must be comfortable with all phases of dentistry, including children. Please email CV to dentaloffice2006@yahoo.com. New

GENERAL DENTIST: Located in Rockford area, accepting dental insurance and All Kids, implant dentistry, ortho patients, rotary endo, associate dentist office room, good potential to bring home \$100,000 in three days a week and 45 percent compensation. New graduates welcome, contact samw2136@amail.com.

POSITION PERFECT FOR A RECENT GRADUATE: General dentist position available for busy Westmont practice. Opportunity to become partner and eventually take over practice in near future. Email for details, ttrefil@comcast.net.

DENTIST:

General dentist needed for a well established office in Calumet City. The office is digital with CBCT, friendly staff and great potential. Position available two to three days leading to full time. Will mentor. Please send resume to besmadi@yahoo.com.

ASSOCIATE DENTIST IN SOUTHWEST SUBURBS: We are looking for confident, quality oriented individual to join our practice. Great long-term opportunity, unlimited income potential with minimum guarantee. Advanced general dentistry, latest technologies, variety of dental procedures. PPO/fee-for-service adult oeiented

practice. dentalmanagement7118@gmail.com.

GENERAL DENTIST.

Associate with some private practice experience desired for established north suburban office. Office is located in a large shopping plaza next door to Jewel-Osco; right off of Skokie Highway (US Route 41) in the Waukegan/Gurnee area. Staff is well-trained and efficient. Preferred days are Wednesdays/Thursdays 10 a.m. - 6 p.m. and Saturdays 9 a.m. - 1 p.m.; but open to discussion. Compensation based on production. Thank you and please email CV/resume to *ilgeneraldentist@gmail.com*.

GENERAL DENTIST NEEDED – BATAVIA:

General dentist needed for our modern digital practice with CBCT and iTero in Batavia.

Part-time or full-time. Partnership option available. Send CV to vijaymanoj@yahoo.com.

WHO WANTS TO GROW WITH US?: Looking for a pediatric dentist to join our growing family. We are a pedo-ortho office in a prominent western suburb needing full-time help (includes Saturdays). Candidates with work experience preferred but not required. Benefits available and compensation starting at \$300,000. Ownership available for the right fit. Email management@dpdsmiles.com with your CV and to take the first step towards the best decision of your career.

OPENING: Oral surgeon opportunity for busy, multi-specialty practices in the Chicago Area. 30-plus-year history of quality patient care. Recently renovated - Digital plus Dentrix. Competitive compensation package and flexible contract options. Send resume or referrals to

whitney.schemmel@dentalonepartners.com.

DENTAL ASSOCIATE: Full-time and part-time positions available in our growing, busy Aurora and Joliet locations. Work on a diverse patient population and practice all phases of dentistry. Associates earn between \$225,000 and \$275,000 annually. Email jfdental825@gmail.com.

EXPERIENCED ASSOCIATE DENTIST NEEDED - GREAT COMPENSATION: VIP

Dental Lounge is looking for a part-time associate for one weekday per week and one Saturday per month. Must be comfortable with molar endo and some extractions. Our office boasts state-of the-art equipment and a Rock Star support staff. For more details contact management@vipdentallounge.com.

FULL-TIME OR PART-TIME DENTIST. NORTHWEST SUBURBS: Enjoy where you work. Be proud and enjoy where you work. We are a modern, growing dental office with all the technology, CEREC, CBCT, etc. Looking for dentist who is willing to learn, grow, be mentored, teach with us. Breakaway style office and not your average dental office. Please apply to hpfdentistry@amail.com.

SEEKING PART-TIME GENERAL DENTIST: Streeterville office seeking part-time general dentist. Five years experience required. Molar endo proficiency a plus. Great work environment with well-trained staff. PPO and fee-for-service. Email resume to office@magmiledds.com, Attention: Sharon.

ASSOCIATE WANTED:

New office expansion. Negotiated PPO fees. Third office, 30 minutes from Downtown. isaacq@gmail.com.

PART-TIME GENERAL DENTIST - ORLAND

PARK: Come join our team at our modern and well established dental office in Orland Park. General dentist needed with excellent clinical skills covering most areas of dentistry. The opportunity is part time with potential full-time for our busy office. Excellent compensation. Two years experience preferred.

silverlakedentalmarketing@gmail.com.

FULL-TIME ENDODONTIST: Southwest Endodontics has an immediate opening for a full time-endodontist. Please contact Dr. Damas or Dr. Tismensky at 708.460.9191 and email resume to southwestendo@gmail.com.

GENERAL DENTIST NEEDED FOR PROSPEROUS OFFICE: Part-time dentist needed for office located Lansing, IL. 40 percent collections, 50 percent lab fees, it will be your office, doctor. Please send resume to bdc.tnc@gmail.com.

Periodontist/oral surgeon needed for a fastgrowing dental practice located in Lisle, Orland Park and Chicago. We are looking for someone who has experience with all-on-4 and implant overdentures, grafting and wisdom teeth. Please send resume to maria@smiledentalcenters.com.

FULL-TIME/PART-TIME OR SATURDAY ONLY: General dentist opportunities. United Dental Partners is hiring across our network locations in Chicago, Rockford, near suburbs, and Northwest Indiana. PPO/fee-for-service offices and PPO/feefor-service/All kids offices. Base pay/bonus pay plus benefits. Please send CV to recruiting@uniteddentalpartners.com and include exactly what you are looking for.

OPPORTUNITY: Excellent part-time opportunity for an associate dentist. Single doctor, no hygiene, two days a week, Great compensation. PPO, fee-for-service and Medicaid accepted. Practice located in the growing Pilsen neighborhood. Please email your resume to jobsareo@gmail.com.

WEBSTER DENTAL CARE OPENINGS:

Webster Dental Care, named a Top Workplace eight years in a row by the Chicago Tribune, is looking to ad staff as we have expanded by over 45 ops the last two years. General dentists: Hoffman Estates - full-time. La Grange – part time. Berwyn - part-time. Specialists: Pedodontists - full-time and part-time in several locations. Oral surgeon – Skokie, experienced in all-on-fours. Orthodontist - part-time, Schaumburg. Endodontist – several locations, full-time or part-time. Send your resume to drsteve@webster.dental.

GENERAL DENTIST: We are a modern, family practice seeking an ambitious general dentist with exceptional clinical skills to fill an immediate opening at our fast-paced practice. We are located in Lombard, Lisle and Orland Park. Please send resume to maria@smiledentalcenters.com.

DENTAL ASSOCIATE NEEDED - BARTLETT:

Come join our team at our modern dental office in Bartlett. General dentist needed with excellent clinical skills covering most areas of dentistry. Part-time to start two days a week, may lead to full-time. Partnership/owner possible. rp315@yahoo.com.

Full-time associate role with our affiliated Maple Shade Dental practice in Peoria. Well-established, modern practice. Outstanding earnings, full benefit package, and relocation assistance. New graduates or experienced dentists welcome. Email resume to

bames@dentalcarealliance.com. Learn more at www.dentalcarealliance.com.

GENERAL DENTIST NEEDED: General dentist needed for busy Saint Charles office, 24-30 hours per week. New graduates welcome to apply. Salary commensurate with experience. Please email resume to dukeycappy@sbcglobal.net.

FULL-TIME DENTIST WANTED FOR

ESTABLISHED SOUTH SIDE PRACTICE: Full-time dentist wanted for a busy, established practice in Olympia Fields. This position offers a great base salary, with the potential to make much more. Work alongside a doctor with decades of experience. Other benefits this position offers are medical benefits, 401(k), disability and malpractice insurance, CE, as well as mentoring. If you are interested in this fantastic opportunity, please email 1699dental@gmail.com for more details.

DENTAL HYGIENIST: Universal Dental Clinics is looking for full-time or part-time or dental hygienist in Burbank, Elgin, Orland Park, and Albany Park. Two years experience is a must. Please email or call/text Raya at 201.423.3203, raya@udclinics.com.

GENERAL DENTIST:

Modern dental office looking for a friendly part-time general dentist to join our team.

Must be familiar with all aspects of dentistry.

Recent graduates are welcomed, good compensation. Please email CV to

jsmile2018@gmail.com.

ORAL SURGEON: Well-established practice located in western suburbs of Chicago (near Bloomingdale) is looking to add an oral surgeon to our office. Office is fully equipped along with our highly-trained staff. Full range of oral surgery procedures required. Please email CV to dental0821@gmail.com. This is an excellent opportunity to join a high quality, well-established and respected surgical practice with an over 35-year history.

ASSOCIATE DENTIST: Looking for part-time or full-time or dentist in Burbank, minimum three years of experience is a must. Please email or call Raya at raya@udclinics.com, 201.423.3203.

FULL-TIME ASSOCIATE DENTIST

Full-time opportunity for associate in busy state-of-the-art dental practice in Bolingbrook. PPO/fee-for-service/child Medicaid patients. Ambitious and friendly dentist would be a great fit. Please email CV to dentalpointe@gmail.com.

PART-TIME/FULL-TIME ASSOCIATE DENTIST:

We are a modern, family practice seeking an ambitious general dentist with exceptional clinical skills to fill an immediate opening at our fast-paced PPO/fee-for-service. Polish speaking a plus. We are located in Lemont and Palos Hills. Please send your resume/CV to dentalsolution@comcast.net.

GENERAL DENTIST NEEDED – PARTNERSHIP POSSIBLE: General dentist with excellent clinical skills, chairside manner is needed in a busy AO4 implant, cosmetic and restorative practice. Great opportunity to get experience. Polish speaking is a plus. Partnership/owner possible. dentalspecialists74/@qmail.com.

PART-TIME DENTIST: Well-established, modern dental office is looking for a part-time dentist to join our friendly, dedicated and experienced team. The right candidate must be comfortable with all aspects of dentistry and skillful to expand existing referral network. Future partnership possible, if interested. Email CV to magdastanek@yahoo.com.

PART-TIME GENERAL DENTIST NEEDED: Established and busy practice in South Plainfield. All new equipment. Seeking GP to work every Thursday, two Fridays and two Saturdays/month. Must be competent in extractions/endodontics. Send CV to <code>raunakp1@yahoo.com</code>.

PEDIATRIC DENTIST:

Excellent opportunity for a pediatric dentist to join our well-established multispecialty group practice in the heart of Lincoln Park, Chicago. Our pedodontist relocated to a different state. Please email your resume to <code>drsharma@atooth.com</code>.

GENERAL DENTIST NEEDED: Part-time GP needed. Two offices in south side Chicago. Tuesday and Wednesday each week. Compensation 40 percent of collection. Fresh graduates welcome. Email CV to smilingdental2019@gmail.com.

PART-TIME TO FULL-TIME GENERAL DENTIST: Seeking GP for a newly built practice and transition into a full-time role as patient base grows. Practice is in a building (separate office) with an existing orthodontist for consistent referral source. This is a great opportunity for a GP who wants to grow a practice and facilitate their own work environment. Practice is dentist owned and operated. Email resume if interested. bracesbybarnes@gmail.com.

FULL-/PART-TIME DENTIST NEEDED:

Offering 40 percent collections. Part-time dentist needed/possible full-time position. Office located near Oak Lawn/Bridgeview area. Please send your resume to bridgeviewsmiles@gmail.com.

HYGIENIST, PART-TIME, AMAZING OPPORTUNITY, ROCKFORD AREA: Flexible schedule, great pay, amazing opportunity. Seeking part-time hygienist to service patients in nursing homes. Very flexible schedule and great pay. Immediate availability. Rockford area. Please contact zfeiger@nationalpscorp.com.

HIGH INCOME POTENTIAL

Immediate opening for a part-time associate in the South Suburbs (A 30-minute commute from Downtown Chicago) leading to eventual ownership. Well-established, modern, digital office with CBCT. Highly trained, friendly, and vibrant staff. No Medicaid or HMOs. General dentistry, as well as orthodontics, and implant dentistry on site. This is a lucrative opportunity for the right individual to perform quality dentistry. Please email resume to *hynekdent@aol.com*.

IMPLANT SPECIALIST AND FULL-TIME GENERAL DENTIST NEEDED ASAP: Two busy locations near Grayslake looking for an experienced implant placement specialist one day a week. Also, a full-time general dentist needed in Elk Grove and downtown Arlington Heights. All locations are brand new, CBCT/3D equipped and modern. Please forward resume or CV to lakemoordental@gmail.com.

PEDIATRIC DENTIST NEEDED: Excellent opportunity for a pediatric dentist to join our well-established multispecialty group practice in Naperville. We are looking for a pediatric dentist to join our current staff to help serve an increasing patient load. We offer our associates an outstanding wage and benefit package, please email CV to drsud.dds@gmail.com www.woodlakefamilydental.com.

ASSOCIATE DENTIST POSITION: Part-time opening for a friendly, outgoing and motivated associate in Joliet, experience preferred but new graduates welcome and willing to mentor. Please send your resume to hkhan1123@yahoo.com.

SUBURBS: Unlimited income potential with daily guarantee. Work independently in privately owned office. Great location, beautiful facilities, friendly people. Medical insurance and CE allowances. Part-time or full-time. *pedoptft@yahoo.com*.

ORAL HYGIENIST NEDEED: Arlington Heights Dental Care office looking for part-time or full-time oral hygienist. We are friendly multilingual (Russian, Ukrainian, Polish) office planning to expand. Please send resume to alexkletsel@gmail.com or call 847.222.0003.

OUTSTANDING GENERAL DENTIST

OPPORTUNITY: Experienced associate needed for our growing Plainfield and Frankfort offices. Qualified candidate must be confident and skillful enough to become top earner and expand the practice's existing referral network. Compensation is based on collection percentage, daily minimum guaranteed. Dentist will be taught techniques so they can perform productive procedures such as implant placement, extraction of impacted 3rds, etc. To learn more, email your CV to dentalgenix.info@gmail.com.

ASSOCIATE GENERAL DENTIST, SOUTH BEND. IN: The Dental Center of South Bend, a DCAaffiliated practice, is a well-established and modern practice. Full-time general dentist opportunity. Outstanding earnings and full benefits. Experienced or new grads welcome. Email resume to bames@dentalcarealliance.com. Learn more at www.dentalcarealliance.com.

ASSOCIATE DENTIST IN PLAINFIELD:

Limitless income potential. Daily guarantee. We are a well-established, privately owned dental office in Plainfield seeking a talented and enthusiastic dentist to join us part time with unlimited potential to grow. Newest, most advanced instruments and procedures. Full support and in-practice training. Medical insurance and CE allowances.

dentalposition33@yahoo.com.

Full-time/part-time position open for highly motivated and quality oriented dentist. Our office in Joliet has a well-trained staff, all digital, \$500 daily guarantee. Please send your resume to hiredds2410@gmail.com.

POSITIVE ENERGY AND CHANGING LIVES EVERY DAY: Successful dental practice in the southwest suburbs looking for enthusiastic dentist with high standards to take over productive schedule. Proven systems and best team in place. Multispecialty. Advanced technology. Spanish a plus. Please email highpointdental5x@gmail.com. Look forward to meeting you.

ASSOCIATE DENTIST: Busy five-op paperless practice in Brookfield is looking for a friendly, motivated dentist to join our great team two to three days per week. Great working environment with state-of-the-art equipment. Fee-for-service, PPO, Medicaid patients. Perfect opportunity for new graduates. Please send your resume to ddsresume1@gmail.com.

GENERAL DENTIST ASSOCIATE NEEDED:

Busy two-location Chicago family practice seeking a motivated, personable associate to work independently in 1 or both locations. Full-time or part-time available. Located in Uptown and Cragin. Office is fully digital. Friendly, family-owned and operated practice. Great compensation. Minimum two years experience. Please email CV to clarkdentalcare@gmail.com.

FULL-TIME GENERAL DENTIST ASSOCIATE: Our office has been around for three generations and there is a reason for that. That reason will become your mission. Your mission, if you choose to accept it, is to be authentic in providing compassionate care that exceeds expectations. The tools you will be given to achieve your mission are an amazing fully trained staff, paperless charting, digital radiographs, Pan/CBCT machine, intra-oral cameras, Velscopes, and a team of on-site specialists to work with and learn from. Your reward is great income potential with the knowledge that you've done your part to better the lives of others using the skills you have worked so hard to attain. Our practice is located in the southern suburbs of Chicago, close to the Northwest Indiana border. Please indicate your favorite ice cream flavor in the subject line of your email and contact us at info.pallottodc@amail.com.

GENERAL DENTAL ASSOCIATE WANTED: We are looking for a part time associate to start ASAP. Looking to expand our practice with someone who enjoys doing more surgeries and placing implants. Located 15 minutes south of the Loop. New grads welcome. Please send your resume to mmganger@gmail.com.

Searching for full-time general dentist to join our busy, state-of-the art, multispecialty practice located in Aurora and Chicago. Great opportunity and earning potential, with paid benefits. We are a PPO, fee-for-service, and All Kids practice with very well-established patient base. Offering \$550 minimum per day. We sponsor H-1B visa and Green Card for the right candidate. Email CV to dentalclinic333@gmail.com.

GENERAL DENTIST NEEDED: Busy, state-of-the-art office looking for general dentist for office located in Addison/Villa Park area. Great compensation, daily minimum guaranteed, highly trained staff, Paid malpractice. Fresh graduates welcome. Email dentistjobs12@gmail.com.

PART-TIME GENERAL DENTIST NEEDED: General dentist needed for digital office in western suburbs to treat kids to seniors. Competitive salary for two days a week. PPO, fee-for-service, All Kids. Send resume brkdds@mail.com.

GENERAL DENTIST

Established, modern offices (Orland Park and Worth) with all dental specialties. Looking for part-time/full-time general dentist. Excellent compensation 35 percent to 40 percent. Email asfourse@aol.com.

PART-TIME GENERAL DENTIST: Associate needed part-time (Monday and Friday) for busy, ultra modern office in south suburbs. Seeking a team player with enthusiasm, great work ethic. Experienced staff, great environment. Applicant currently enrolled in certain PPO networks beneficial. New graduates encouraged to apply. Submit resume to *marshalldental9719@gmail.com* or fax to 708.423.3076.

GENERAL DENTIST: The Dental Clinic of Marshfield currently has an opportunity for a general dentist to join our multispecialty practice. This is an excellent opportunity to build your practice with the support of colleagues, staff, and our excellent reputation for high quality care. In addition to a competitive salary, we provide a generous benefit package. For further information contact Dental Clinic of Marshfield, 306 W. McMillan Road., P.O. Box 929, Marshfield, WI, 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email neil.armitage@dentalclinicofmarshfield.com.

SPECIALISTS NEEDED AT WEBSTER DENTAL

CARE: Webster Dental Care needs some specialists for our expanding Skokie location as well as some of our other 10 offices, We are looking for oral surgeons and prosthodontists, experienced with All-on-Fours as well as endodontists and pedodontists. Full-time and part-time openings. We have premium reimbursements, beautiful offices and a great team. If you are interested in joining our team send your resume and availability to Dr. Rempas. Email is drsteve@webster.dental.

GENERAL DENTIST: Part-time general dentist need at our office in north side of Chicago. Please contact Mr. Alexan at 312.671.3375, youbertalexan@att.net.

EXPERIENCED PERIODONTIST:

Great opportunity in high-paying, very productive dental practice with two locations. Email resume to

anthonylombardi@sbcglobal.net.

PART-TIME GENERAL DENTIST: Part-time general dentist needed for state-of-the-art dental office in Algonquin. Fee-for-service/PPO patient base and experienced staff. 847.658.3400.

GENERAL LICENSED DENTIST: Interviewing for a dentist who is available three days a week for a busy family dental office, must be able to cover for vacations and away time for the owner. We shall consider adding more days once you are established. There is the option to purchase in the future. We are in-network with Cigna Dental and out-of-network for all other insurances, no HMOs or reduced plans. We have great staff and most importantly great patients. Our office has the latest technology includes, digital X-rays, Cerec, iTero scanning, and WaveOne root canal system. Our office has a friendly atmosphere and great working conditions. If you feel this is the place for you please email your resume to frontdesk@cityoflightsdental.com.

PART-TIME DENTISTS:

Immediate opening for part-time dentists at pediatric clinic located in Elgin. Day, evening and Saturday (flexible) shifts available. Send resume to bfuller@wellchildcenter.org or troth@wellchildcenter.org.

GENERAL DENTIST – PART-TIME/FULL-TIME POSITION: Multilocation Chicago based dental group looking for a general dentist for a part-time/full-time position. Competitive salary, guaranteed base rate. Send CV/resume to careers@metrosmilesdental.com.

FULL-TIME/PART-TIME OR SATURDAY ONLY GP OPPORTUNITIES: United Dental Partners (UDP) 2019's emerging dental group to watch is hiring. Join our team of 40 dentists and 32 dental specialists across 26 locations. Base pay plus bonus. Send resume with what you are looking for to recruiting@uniteddentalpartners.com.

GENERAL DENTIST ASSOCIATE

An associate is needed in the Tinley Park area, three to five days per week. Any general dentist who is looking for an associate position and has experience in all facets of general dentistry is encouraged to apply. The opportunity for growth and partnership is available. Please send CV to drginn@sbcglobal.net.

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SMILES: Shining Smiles seeks full-time and part-time associate for our offices in Bolingbrook, Riverside, and Franklin Park locations. All modern offices with great income potential and awesome work environment. Check out our website www.shiningsmiles.com and come work with the best. Send resume to milad312@gmail.com.

GENERAL DENTIST: Full-time experienced general dentist needed in the northwest suburbs of Chicago (near Roselle/Carol Stream area). Experience in all phases of dentistry and able to lead a team in offering the highest quality care to our loyal patients. Must have at least three years experience. Well-established office and benefit package offered. Send CV to dental0821@gmail.com.

EXPERIENCED PERIODONTIST NEEDED:

Periodontist needed for a fast-growing dental practice located in Buffalo Grove. We are looking for someone who has experience with all-on-4 procedure, grafting and wisdom teeth. smilesofbuffalogrove@gmail.com.

LOOKING FOR GENERAL DENTIST PROFICIENT IN IMPLANT PLACEMENT:

Dental center, north suburbs, looking for general dentist proficient in implant placement/restoration/extractions. PPO and fee-for-service. Start immediately. Submit resume *dentalcenternw@yahoo.com*.

GENERAL DENTAL ASSOCIATE NEEDED IN SOUTH CHICAGO HEIGHTS: Our dental teams are looking for a part-time and/or full-time dental associate to join our Glamour Dental office location in Chicago Heights. Our team is paperless, digital and our office is established. We treat patients that are fee-for-service and we also accept most insurance. An ideal associate will be comfortable with patients of all ages, must be committed to patient care, excellence and must be goal oriented. Newly graduated dentists are welcome. Please email your resume to icyangdds@yahoo.com for consideration.

Full-time associate needed experienced preferred high paying, high productive Dental practice with two locations. Email resume to anthonylombardi@sbcglobal.net.

DOCTOR NEEDED TO DO ENDO ON FRIDAYS:

We are a busy fee-for-service/PPO private practice looking to keep endo in-house. We are referring out a lot of endo every week. It would be every Friday from 9 a.m.-2 p.m. If interested email miswak2333@gmail.com.

COMPETENT IN ENDO: Looking for an endodontist or GP competent in endo for our Logan Square/Bucktown office. Looking for someone one to two days a month. nkdds29@gmail.com.

PART-TIME DENTIST, NAPERVILLE: Looking for a motivated, quality oriented dentist to work in Naperville office two days and alternate Saturdays. Modern friendly, PPO/fee-for-service office. Proficient in all aspects of general dentistry. smilesbythemile77@gmail.com.

ASSOCIATE DENTIST: Located east of Rockford area, accepting dental insurance and All Kids, implant dentistry, ortho patients, rotary endo, associate dentist office room, good potential to bring home \$100,000 in three days a week and 45 percent compensation. New graduates welcome, contact samw2136@gmail.com.

PART-TIME AND FULL-TIME ASSOCIATE NEEDED: Universal Dental Albany Park is looking for full-time and part-time associate dentists. Please email your resume to raya@udclinics.com call or text Raya at 201.423.3203.

GENERAL DENTIST: Full-time or part-time opportunity for general dentist for Palos Heights and Brookfield offices. Immediate buy-in possible. Experience preferred but will mentor the right person. 123909@sbcglobal.net.

Immediate opening for full-time/part-time associate dentist in one of our three locations in Chicago. Experience with Medicaid a plus. Send resume to *info@hanadentalcenter.com*.

ORAL SURGEON: Well-established practice located in western suburbs of Chicago is looking to add a board-certified oral surgeon to our office. Office is fully equipped along with our highly-trained staff. Full range of oral surgery procedures required. Please email CV to hr@elmhurstdental.com.

Progressive Lake County, IL, office that does most everything is looking for an associate who is skillful, enthusiastic and compassionate. We are non-amalgam, place and restore implants, do molar endo, complete ortho treatment, remove 99 percent of the 3rds we see as well as other surgery. CBCT to help with surgery and implants, and iTero digital impressions. Happy to mentor with all that we do. New associates are not fed basic care. If you diagnose and treatment plan it, and you can do it-you do it. CE courses paid for. Send resume to

dencaresmilecenter@sbcglobal.net, phone 1.847.den.tist.

EXPERIENCED GENERAL DENTIST FOR OUR KENWOOD OFFICE: We are look for friendly and experienced general dentist for our Kenwood/Hyde Park location. Applicant should have at least one year of an advanced residency/GPR or two years of clinical experience. We will need at least two days a week which are flexible. Please submit resume to ivorydentaldocs@gmail.com.

SEEKING DENTIST: For Mondays, Wednesdays, and Fridays plus one to two Saturdays per month in northwest side Chicago practice. We accept PPOs and Medicaid (kids only). We focus on mentorship and growth with our team. Bilingual in Spanish or Polish is a plus. For details, visit https://www.forever-dental.com/about-us-andcareers/. Email resume to rdhake@foreverdental.com.

GENERAL DENTIST: Looking for a motivated associate who wants to join our modern, high tech, growing PPO office in northern suburbs. Part-time. Korean-speaking. Please email resume to tsdental2014@gmail.com.

GENERAL DENTIST: Well-established PPO/ fee-for-service practice about 30 miles southwest of downtown Chicago is ready to add on another associate. If you love working in a group environment and want to have access to the latest technology, including cone beam imaging, then look no further. If you are confident in all phases of dentistry, have a fun personality and have at least three years private practice experience, send your resume to doctorsws@gmail.com.

PART-TIME ENDODONTISTS NEEDED: Endodontic practice is looking for a part-time associate potentially leading to full-time position. Modern, paperless, digital office with Zeiss microscopes and CBCT in the near north suburbs. Please forward your resume to dentalofficechicago@gmail.com.

Progressive cosmetic family practice seeks a part-time associate to join our dedicated and highly trained team. A minimum of one year experience is required, with excellent communication skills and great chair side manner. Candidates must be comfortable with molar endodontics and extractions. Our state-of-the-art facility is equipped with CBCT, Pano, iTero Digital Scanner and Intra/Extra oral cameras. We accept PPO and fee-for-service. Part-time two to three days a week including alternating Saturdays. Please email cover letter and resume to apply@modernessencedentistry.com.

\$250,000 - \$350,000-PLUS, FULL-TIME DENTIST NEEDED: Current associates performing and increasing competency in molar endo (including retreats), surgical extractions (including impacted 3rds), comprehensive ortho (class I, II, III, open/deep bites, impaction), fearful/anxious pts, etc. See mostly PPO and fee-for-service, approximately 10-15 patients daily. Offices close 7 p.m. during the week and 2 p.m. weekends. Prefer some experience but will consider new grads. Recent hires with limited experience earning \$20,000/month. Email precision4317@gmail.com before positions are filled. Thank you.

DENTIST NEEDED: General dentist. Experienced general dentist needed in Lansing, IL. All phases of dentistry treated. Pay, 35-40 percent of collections. Must have at least two years experience. Email CV to meghan.bdc@gmail.com.

PART-TIME GP IN PLAINFIELD:

Progressive, well-equipped, strategically located office in Plainfield looking for a part-time associate. Available days are Monday, Friday and Saturday. Proficient in all aspects of general dentistry or willing to learn. ptdentaljob@yahoo.com.

PART-TIME GENERAL DENTIST - HOFFMAN

ESTATES: We are searching for a part-time associate dentist to join our team. We are a busy, well-established, digital, general dental office that was completely renovated and expanded five years ago. Non-corporate office providing care for PPO/fee-for-service patients. Mondays, 8 a.m. - 6 p.m.; Wednesdays, 9 a.m. - 6 p.m.; alternating Saturdays, 8 a.m. - 1 p.m. Email resume to larsjohnsondds@yahoo.com.

SUMMER OPENINGS AT WEBSTER DENTAL

CARE: Webster Dental Care, named a Chicago Tribune Top Workplace for eight years in a row has the following summer openings: Full-time general dentists needed in Lakeview, La Grange, Skokie and Hoffman Estates. Pediatric dentist: Various locations in the city and suburbs. Oral surgeon: Skokie. Endodontist: Various locations in the city and suburbs. We have beautiful offices, premium reimbursements and great working environment. Come join our team. Send your resumes to: drsteve@webster.dental.

DENTIST NEEDED: A well-established office in Calumet City looking for an associate. The office is digital, Eaglesoft, CBCT. Owner will mentor. besmadi@yahoo.com.

FULL-TIME/PART-TIME ASSOCIATE, JOLIET:

Full-time/part-time position open for highly motivated and quality oriented dentist.

Well-trained staff, all-digital, \$500 daily guarantee. Please send your resume to hiredds2410@gmail.com.

GENERAL DENTIST: Naperville dental office seeking a motivated, caring general dentist associate to join our growing, well-established practice. Candidate should be comfortable working with children and quality oriented. The practice is paperless and digital. Great opportunity for recent graduates. Please email your CV to basseldds@yahoo.com.

PART-TIME DENTIST POSITION OPEN: Looking for part-time general dentist. Office is located in Lisle, next to Benedictine University. New graduates welcome. Brand new state-of-the-art office. Compensation negotiable. Send resume to infosteeplerundentist.com.

ASSOCIATE GENERAL DENTIST – PEORIA: Full-time associate role with our affiliated Maple Shade Dental in Peoria. Well-established, modern practice. Outstanding earnings and full benefit package. New graduates or experienced dentists welcome. Email resume to bames@dentalcarealliance.com. Learn more at www.dentalcarealliance.com.

SATURDAY PART-TIME GENERAL DENTIST WANTED: Saturday part-time general dentist wanted for a busy, modern private practice in Palatine. Two to three Saturdays a month. At least two years experience preferred. Please email resume ydmoon82@gmail.com.

GREAT GENERAL DENTIST POSITION

AVAILABLE: Value Dental Center is a full service private general dental practice, providing excellent dental care to patients of all ages. We are looking for a confident, compassionate, ambitious and personable dentist to join our team. Whether you are a recent dental school graduate or currently working in another practice, joining our team is a great step in a successful future. We are also willing to sponsor if necessary. info@valuedentalcicero.com.

GENERAL DENTIST: Part-time experienced general dentist needed in Bloomingdale. Experience in all phases of dentistry and able to lead a team in offering the highest quality care to our loyal patients. Must have at least two years experience. Email CV to hr@elmhurstdental.com.

ASSOCIATE DENTIST NEEDED – CHICAGO NORTHSIDE: Thriving family practice grossing \$650,000. Seeking an outgoing comprehensive general dentist. Ful-time. Ownership opportunities. Please email resume to Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

WEST SUBURBAN DENTAL PRACTICE SEEKING FULL-TIME OR PART-TIME ASSOCIATE: Busy West Suburban dental office is seeking full- or part-time dental associate. New graduates welcome. Sign-on bonus with compensation based on experience. Looking for motivated, positive and energetic doctor that wants equity stake in the practice. Work at your own pace. Low pressure environment. Email your information to hpbhm123@gmail.com.

GENERAL DENTIST: Well-established general dentistry practice seeking for a part-time associate two to three days a week. Experienced preferred. Please email resume to pristinedentistry@gmail.com.

PART-TIME ASSOCIATE DENTIST

OPPORTUNITY: We are looking for someone to work one to two days a week (preferably Tuesdays and/or Fridays). Flexible hours. Lincoln Park. PPO/fee-for-service/Medicaid. Please submit resume to syed@guidedstaffing.com.

DENTIST, PART-TIME: Flexible schedule, great pay, amazing opportunity. Champaign or Bloomington area. Amazing opportunity. Seeking part-time dentist to service patients in nursing homes. Basic services consisting of exams and dentures. Very flexible schedule and great pay. Immediate availability. Champaign or Bloomington area. zfeiger@nationalpscorp.com.

GENERAL DENTIST: Searching for full-time general dentist to join our busy, state of the art, multi-specialty practice located in Aurora. Great opportunity and earning potential, with paid benefits. We are a PPO, fee-for-service, and All Kids practice with very well-established patient base. Offering \$550 minimum per day. Email CV to dentalclinic333@gmail.com.

DAYS/ WEEK, EVERY OTHER SATURDAY:

We are a PPO/fee-for-service practice dedicated to high quality patient care. Our focus is developing long-lasting relationships with our patients and community. We give the dentist autonomy to practice how they would like and have systems to promote high quality, productive dentistry. We provide comprehensive treatment including implant placement, Invisalign, full mouth rehab, cosmetics, lumineers, laser-therapy, and more. Mentorship is available. The ability to learn systems and grow into a highly productive, high-quality dentist is available. Email your resume to allsmiles910@gmail.com.

Family Dental Care is expanding and seeking general dentists, specialists and residents. Currently six locations and growing. A dental group owned by dentists. Our partners earn at the top 1 percent of dentists. Come and talk to them.No Public Aid. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full-time or part-time positions available. Very busy quality-oriented practice. We offer a unique mentorship program for new graduates. 773.978.7801 (ask for Laura) or email personnel@familydentalcare.com. http://www.familydentalcare.com.

MISCELLANEOUS

EQUIPMENT FOR SALE: Equipment for sale. DCI Edge full package, compressor, vacuum amalgam separator and more. Email for pricing and pictures. epipsale@gmail.com.

SERVICES

DEVELOPER/CONTRACTOR: Pyra-Med makes your dreams a reality. Ppyra-Med designs,

builds and delivers turnkey, high-quality and cost effective construction projects. Pyra-Med specializes in new constructions built from the ground-up, complete interior build-outs, expansions, and renovations/facelifts. See for yourself: www.pyra-med.com.

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BOARD CERTIFIED TRAVELING ORTHODONTIST AVAILABLE FOR YOUR OFFICE: Experienced orthodontist seeking busy general/multispecialty offices and keep referrals in-house. One to two days a month. Bring assistant, supplies and pliers. No unfinished case. haoortho@gmail.com.

Representing Illinois and Wisconsin dental practitioners in all legal aspects of dental practice, including practice purchases and sales, IDFPR/WDSPS discipline, licensing, litigation, contracts, and real estate. No charge for initial consultation. Highly experienced. Reasonable fees. Glenview office. Call 847.424.0200 or 847.212.5620 (cell) (7-days, including evenings). shj@sjesser.com. www.sjesser.com.

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John Bertagni, Michael Errin Rios, Bruce J. Lowy, Jerry West, Dodje Kelley, and Emily Mustafa. Aptus Exchange (AE) is a health care brokerage firm. Since 1972, we have successfully helped hundreds of health care practice owners transition their practice at the right time for maximum value. Our experienced team of valuation experts, management consultants, and transition specialists will help get the best end result for you and your family. If you need to start planning for your next steps, connect with us and we'll help you get there. Contact AE for more information: info@aptus.ae, www.aptusexchange.com, 312.275.2000.

PROFESSIONAL PRACTICE CONSULTANTS,

INC: Buying or selling a practice. Practice appraisals, associateships. New office start-up consultation. Accounting, tax planning. Contact: Jim Plescia, *jplescia@e-ppc.com*. 630.890.6<mark>074. http://www.e-ppc.com</mark> -Professional Practice Transitions.

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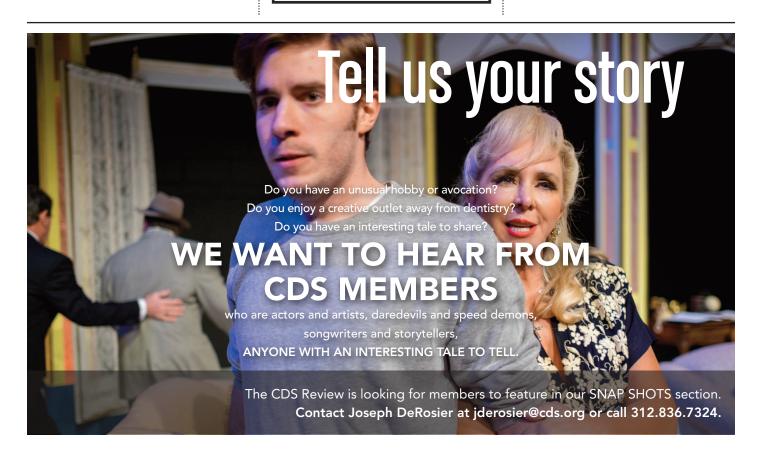
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Oral Cancer Foundation 5K Walk at UIC

LES MILLER FIELD AT CURTIS GRANDERSON STADIUM

(UIC Baseball/Recreation fields) located at 901 W. Roosevelt Road, Chicago

Saturday, September 14

Onsite registration

8 – 9 a.m.

Register online on.cds.org/oralcancerwalk2019





Please join CDS member Josephine Chang Pallotto, fellow CDS member dentists, staff, family and friends for the Third Annual Oral Cancer Walk to raise money for the Oral Cancer Foundation.

The walk will commence at 10 a.m.

We will be providing FREE oral cancer screenings starting at 8 a.m.

Please come and bring your family and friends.

If you cannot physically participate, please make a team page and encourage others to donate. Let's work together to help to find a cure to oral cancer! Make a donation at on.cds.org/oralcancerwalk2019.

To learn more about the Oral Cancer Foundation, please visit **oralcancerfoundation.org** or contact Kaitlyn Oefinger at **kaitlyn@oralcancerfoundation.org**.

For questions about the walk itself, please email Dr. Chang Pallotto at josephine.ocf.il@gmail.com.

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The Chicago Dental Society Officers and Directors cordially invite you and your guest to attend the

Installation of 2020 CDS Officers

and celebration of 50-year members

Sunday, November 17

Four Season's Hotel Chicago

120 E. Delaware Pl., Chicago

- Welcome Reception: 6:15 p.m., Pre-Assembly Area, 8th Floor
- Installation of Officers: 7 p.m., Grand Ballroom, 8th Floor
- Gala Dessert Reception: 8 p.m., Pre-Assembly Area, 8th Floor

The election will be held Nov. 6, during the Regional Meeting at the Drury Lane, 100 Drury Lane, Oakbrook Terrace.



2020 OFFICER NOMINEES:

Terri S. Tiersky, DDS, JD • President

Dean P. Nicholas, DDS • President-elect

Dean P. INICHOIAS, DDS • President-elect

Thomas F. Schneider Jr., DDS • Secretary

Michael G. Durbin, DDS, MS • Vice President

David B. Lewis Jr., DDS • Treasurer

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FINAL IMPRESSIONS by Walter Lamacki, DDS

Write to Dr. Lamacki at wlamacki@cds.org.



Reduce unsolicited emails



EXT TO ROBOCALLS, THE MOST ANNOYING INTRUSION INTO MY PRIVACY IS THE INBOX ON emails.

Under the law, you may stop receiving them by unsubscribing using an opt-out function at the bottom of the email, but it's loosely enforced. The size of font of the notice is the smallest known to mankind and forces you to squint tightly and peer like a myope at your screen or use a magnifying glass to read the fine print. To add insult to injury, many emails require you to enter your email address to complete the function even though they already have your email. Yes, you can opt out, but by the time you do, your email is sold to other business venture advertising things you don't need or want.

Sadly, a high percentage of the emails come from some selfappointed dental practice management guru, who promises to lead the naïve dentist to a more profitable practice at a price that will drop you to your knees.

Some of the solicitations sell a whole bag of software that will make the dental practice double its gross income in a year. Some will introduce you to their treatment of sleep apnea courses or offer a "secret" method of crown lengthening without laying a flap.

And other emails push complete management packages. Basically the packages offer treatment plans and whatnots to sell to your patients, who put their trust in you to do the best for their oral health. Of course, you will make lots of money.

Somebody is making a goodly profit, but it ain't going to be you.

Annually, the Midwinter Meeting offers more than 200 courses from lectures to hands-on courses in every discipline; more than 40% at no cost. During the year, three Regional Meetings each with five hours of no-cost continuing education credits are provided by CDS at The Drury Lane Theater in Oakbrook Terrace.

The courses just don't happen but are the result of intensive scouting and vetting of the prospective clinicians by your board and their program committees coordinated by Dr. Ted Borris, director of Scientific Programs. Sometimes the scouting and vetting is done over a three-year period.

And there is also CE through your branch.

Typically each branch has at least four or five meetings with a continuing education speaker on a dental subject. Often the speaker is recommended by Dr. Borris. To me, one of the best resources we enjoy for up-to-date information on dentistry is connecting with our colleagues at branch, ethnic and dental social meetings, and we can receive credit for them.

As a member of CDS, ISDS, and ADA you have an array of continuing education available to you at a reasonable to no cost and is offered with no commercial strings attached.

G.V. Black set the standard when he famously said, "The professional man has no right to be other than a continuous student."

Are you? ■

Illustration by: Chris Reckling

Regional Meeting

Elements for Practice Success

presented by: Wayne Kerr, DDS

WEDNESDAY, SEPTEMBER 25

9 a.m. - 2 p.m. • Drury Lane, 100 Drury Ln, Oakbrook Terrace Register online at *on.cds.org/regional* 5 CE HOURS

Dr. Kerr earned Mastership in the Academy of General Dentistry and was honored in 2011 with its presentation of the Life Long Learning and Service Recognition Award.

He has been awarded Fellowship in both the American and International Colleges of Dentistry, as well as the Pierre Fauchard Academy.

Additionally, he is a member of the Hinman Dental Society, an Honored Fellow of the Georgia Dental Association, and an Adjunct Associate Professor for the University of Alabama's School of Dentistry in Birmingham.

Dr. Kerr practiced for 38 years, and used his successful small-town practice as a community partner, and established a clinic for the indigent in 1994.

He has been recognized by state and local organizations as Dentist of the Year, Small Business Person of the Year, and

Citizen and Professional of the Year. Whether he's in the operatory or speaking to other professionals, his goal is to advance the profession to better serve his fellow man. Learn more about Dr. Kerr at **www.kerrspeak.com**.



ABOUT CDS MEETINGS

Regional Meetings are free to CDS members and their staffs, as well as dental hygienist members of the Illinois State Dental Society. A fee of \$250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

Advance registration is not required to attend. On-site registration begins at 8 a.m. Registration for Regional Meetings ends 30 minutes after the start of the program.

Each attendee is issued a badge with a barcode that captures the time of entry. Badges are scanned at the end of the program as attendees leave. No partial credit will be issued. CE credit forms will be emailed to registered attendees after each meeting.









New Dentist Riverfront Reception

CDS MEMBER DENTISTS IN PRACTICE FOR 10 YEARS OR LESS ARE INVITED TO JOIN US

along Chicago's scenic downtown riverfront for a special networking reception

Thursday, Aug. 22

6:30 – 9 p.m.

Westin Chicago River North, Riverfront Room, 320 Riverfront Bar

320 N. Dearborn St., Chicago

RSVP BY AUG. 20

Joanne Girardi, CDS Director of Member Services, jgirardi@cds.org

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