



## MEET DR. DINO

*Dean Nicholas, 2021 CDS President*

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156th Midwinter Meeting Preview  
Remembering 'Papa Joe' Discipio  
Branch News



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# Virtual meeting can bring office together

## Group viewing doesn't mean group CE!

**W**HEN A PANDEMIC HANDS YOU LEMONS, MICHAEL BIASIELLO LOOKS FOR A WAY TO MAKE LIMONCELLO.

The coronavirus threat has forced the annual CDS Midwinter Meeting to forgo its regular three-day in-person event for a virtual meeting.



Since it's traditional for many dental offices to have the entire team head to McCormick Place for the meeting, Dr. Biasiello, who served as General Chair of the meeting in 2018, decided he would continue the tradition by bringing the 156th Midwinter Meeting, with the theme of *Heart of Dentistry*, into his Park Ridge office, along with the camaraderie and festive mood that

the Midwinter Meeting creates.

"I was thinking, how can we essentially replicate, as close as possible, what it's like to go to the Midwinter Meeting," Dr. Biasiello said.

So, Dr. Biasiello decided to take the three days of the live virtual Midwinter Meeting, from Thursday, Feb. 25, to Saturday, Feb. 27, and block off time for his staff to take courses selected in advance and visit with exhibitors.

"I have a large-screen TV in my waiting room and I'm going to have my IT guy link up my laptop to that and we're going to space ourselves out and watch each of the presentations," he said.

His staff – three dental hygienists and six office staff, including dental assistants and front desk employees – perused the course offerings and selected courses they all want to take together. He said if a staff member wants to take a different course, they have the option to go into one of the other rooms to do so.

Each staff member, however, will need to be registered for the Midwinter Meeting. To get continuing education credit, each individual participant will need to pay for that course, even if it is being viewed in a group setting. That means each person will need to sign in using a separate computer or mobile device. The actual viewing can be done as a group.

The best value all-access package allows access to any courses during the live portion of the meeting as well as all courses and exhibits from March 1 – 15. Attendees may also choose courses a la carte at \$50 each.

To mimic the festive atmosphere of Midwinter Meeting, Dr. Biasiello said the group would share a different lunch offering each meeting day. Staff planned the menu: one day will include

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*Remember, each individual participant needs to be registered for the Midwinter Meeting and signed into the course to earn CE.*

*Enjoying some togetherness time and sharing a screen does not mean sharing CE credit!*

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special Italian sub sandwiches and "have a little bit of Italian wine and other beverages, so we can wash our lunch down," he said.

Experiencing the Midwinter Meeting together will also be an advantage when visiting exhibitors. Dr. Biasiello said staff will discuss and make a list of needed items and supplies and as a group they can visit different exhibitors when no classes are scheduled. Of course, attendees can visit exhibits any meeting day during exhibit hours.

The virtual meeting is also allowing more of his staff to participate in Midwinter Meeting activities. Because most of his staff lives in close proximity to his suburban office, they do not have to worry about scheduling childcare or making travel arrangements to head to McCormick Place.

Plus, since it is a CE year in Illinois, he said staff is also looking forward to being able to take courses on-demand following the three-day event.

"Just in case we did miss one (class) that everyone says was great, we can go back and view that one," he said. "That's really a nice option."

Having the entire staff participate in the Midwinter Meeting will also let each dental team member get a better perspective of each other's on-the-job challenges, he said.

"It gives us the opportunity to go through each of these steps together, whereas in the office we're always doing our own jobs," Dr. Biasiello said.

"If we watch something specific to hygiene, then maybe the front desk (staff) might have a better appreciation for what the hygienist is doing, or if we watch a class on root canal therapy, the hygienist or front desk will have a better understanding of what I have to go through," Dr. Biasiello said. ■

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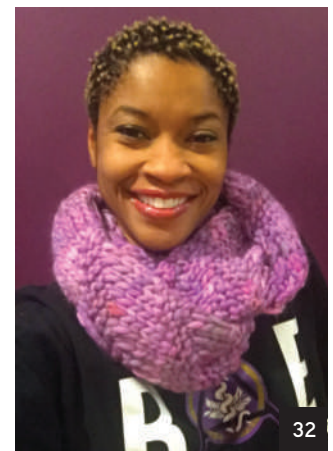


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# Greetings from CDS!

## 2021: 'HEART OF DENTISTRY' BRINGS HOPE, LOVE AND OPTIMISM

**T**HIS YEAR IS OUR TIME TO REBUILD AND FOCUS ON EVERY ASPECT OF OUR LIVES. I HOPE THAT WE CAN MOVE FORWARD TO LIVING OUR BEST LIFE and enjoying cherished activities that we have all known and loved.

Each day we have many different roles in our lives. Sometimes we must be more than just our titles; sometimes we need to be ourselves, all the while we must find balance.

There are days where I have been all five of these people pictured on the cover. At the end of the day, I get to go home as a husband and Daddy and receive unconditional love. Celeste, Mickey and Buddy provide the balance in my personal life that keeps me grounded and optimistic. Regardless of your roles in life, we all must reach in and find the passion within our heart to define who we really are.

What is in your heart? What keeps you going, especially now? How do you find balance?

I am blessed that I can be everybody. I am honored and humbled that I get to represent you as CDS president.

As your leader, I am also part of a team on all levels of organized dentistry striving for the same goal for our membership. We share and can achieve more together than we can do on our own.

Are we helping each other with all these different roles that we find ourselves in? On certain days, it might just be the smallest thing that makes you wonder how you are going to survive this craziness. What are we doing to help each other get through life?

Kindness and love go a long way, especially now. It is amazing when a patient, a colleague, a friend or even a stranger thanks you for making their day better. No matter how well you know someone, you do not know what they are going through in life. The smallest deed is better than the grandest intention as some would say; I find truth and love in this statement.

During this pandemic, we have learned how to appreciate what we have and who was there when we needed them most in life.

We have also been given the gift of time to reflect and look inward to find what our passion is and what makes our heart beat.

As we start this year together, I hope that the challenges we face through the roles that we live give us reason to keep the faith and promise of better times to come.

May you recognize your blessings in the days ahead and appreciate the gift of life.

One person's life touches so many other lives.

Thank you for touching my heart by giving me this opportunity of a lifetime to be your CDS president. ■

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# Q&A

Our conversation with

## 2021 CDS President **Dean Nicholas**

by Walter Lamacki, CDS Editor

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**This has been a year like no other. How will CDS remain relevant to its members?**

CDS will bring the high standards as we have for the last 155 years, adding our new virtual platforms, texting, and social media with our members. Communication is key to staying relevant, and we hope that our members feel like they can reach out to us with their concerns now and in the future.

**Since the 2021 Midwinter Meeting will be virtual, will that become the standard for CDS providing CE?**

I hope that we will be able to have in-person classes for future Midwinter Meetings; however, I do believe that regardless of what happens, all meetings will have a virtual component based on what we have learned this past year. This virtual format will allow us to connect with colleagues all over the world who might not have had the opportunity to be in-person with us. Our team has worked extremely hard scouting the best of the best speakers to provide an all-star lineup for this Midwinter Meeting.

**Will our exhibitors return when the pandemic has subsided?**

Our exhibitors absolutely will return as they miss the one-on-one personal experience at our CDS Midwinter Meeting. Midwinter has always set the standard and introduced new products for the new year in dentistry. Our exhibitors have told me personally that they cannot wait to come back and hope that a vaccine and some time will help achieve this goal.

**What are you most looking forward to during this year's Midwinter Meeting?**

While we cannot meet in-person this year, I am really looking forward to hearing from our attendees, speakers and exhibitors on what *Heart of Dentistry* means to them. More than ever, we need to “feel” the love and connections we have with each other. Our theme this year is more relevant now than when we chose it. I want to bring the human aspect to our virtual meeting. While we cannot do anything about the past, I am optimistic about the future and that our hearts will go on! ■



# Dr. Dean Nicholas installed as the 156th CDS president

by Will Conkis

**I**N THE MIDST OF THE COVID-19 PANDEMIC, DEAN “DINO” NICHOLAS BECAME THE 156TH PRESIDENT of the Chicago Dental Society and the first president to take the oath of office in ceremonies watched by members on Zoom.

The virtual installation took place Nov. 8 at the Oak Brook Hills Resort with limited attendees in concert with state restrictions for gatherings.

In his acceptance speech, Dr. Nicholas pointed out the importance of family support, self-determination and courage. He also stressed the value of the camaraderie in the profession. Here is an excerpt of his speech:

“Today I consider myself the luckiest man on the face of the earth! Some say I might have been given a bad break – but I’ve got an awful lot to live for. Thank you!”

These were the words spoken by Lou Gehrig on July 4, 1939. Words spoken by a man fighting a disease that would

later bear his name. A man who took 272 words to thank the press, the fans, and the batboys.

He recognized his teammates past and present, his managers, his parents and lastly his wife.

He never said why me; he only expressed gratitude for everyone around him.

272 words, unscripted – unrehearsed. Spoken from his heart, the same number of words as in the *Gettysburg Address*. The difference back then was Lou Gehrig was fighting a disease all by himself and now we are all fighting one together!

I do not want to focus on that. I want us to focus on the comeback! Like they said in the movie *Shawshank Redemption*: “Get busy living – or get busy dying.” I wouldn’t be here or be the person I am today without these influences in my life.

It started early. . . our first week in dental school, a very wise professor told us a story. It was our first encounter

with endodontics. His name was Marshall Smulson; he wrote the book on Endo, literally!

He told us the function and the purpose of the heart is to pump blood to the pulp of the tooth. We were all confused but as time went on, we understood what he meant. Your heart is important in this profession for multiple reasons. Marshall was a very wise man. The heart was a recurring theme for me, even back then.”

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*To read more of Dr. Nicholas’ acceptance speech, please turn to page 12.*

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Other CDS officers installed were: Thomas Schneider Jr., president-elect; Michael Durbin, secretary; David Lewis, Jr., vice president; and Denise Hale, treasurer.

Also installed were new members of the Board of Directors. They are Sherece Thompson, Kenwood/Hyde Park



## Incoming Officers

(clockwise) Dean Nicholas (foreground), Michael Durbin, Denise Hale, David Lewis Jr. and Thomas Schneider Jr.

Branch; Kamal Vibhakar, West Side Branch; and D. Spencer Pope, South Suburban Branch.

Newly installed branch presidents were recognized: Neil Singh, Englewood Branch; Brittaney Hill, Kenwood/Hyde Park Branch; Ashley Kauffman, North Side Branch; Kelley Burseth Gyllenhaal, North Suburban Branch; Larisa Spirtovic, Northwest Side Branch; Michael Unti, Northwest Suburban Branch; W. Brent Stanford, South Suburban Branch; Blase Brown, West Side Branch; and Marmar Modarressi, West Suburban Branch.

Retiring CDS President Terri Tiersky was recognized and commended for her leadership skills and her efforts for organized dentistry in the midst of the COVID-19 pandemic.

Retiring branch directors recognized at the installation were Yetta McCullom, Kenwood/Hyde Park Branch; Brian Caraba, West Side Branch; and Ronald Waryjas, South Suburban Branch.

Also recognized were the retiring branch presidents Brian Bailey, Englewood Branch; Patrick Smith, Kenwood/Hyde Park Branch; Chelsea Jones, North Side Branch; David Rosenbaum, North Suburban Branch; Robert Busan, Northwest Side Branch; Melissa Davis, Northwest Suburban Branch; Richard Bona Jr., South Suburban Branch; Satish Alapati, West Side Branch; and Mary Ann Hollis, West Suburban Branch.

The retiring Academic Chapter directors Morgan McCall, Midwestern University College of Dental Medicine, and Stephanie Bollow, University of Illinois at Chicago College of Dentistry, were recognized.

The ceremonies included the honoring of jubilarians, members who graduated from dental school 50 years ago and have been members of organized dentistry since graduating dental school.

The Jubilarians honored were Abdul Ahed, James Arient, Barry Baker, William Bennett, James Bergschneider,

Harold Birky Jr., Gerald Connors, John Crawford, H. Todd Cubbon, David Evaskus, F. Wayne Gedutis, John Gerdling, Richard Gilbert, Stuart Goldblatt, Douglas Gorin, Bruce Gronner, Matthew Gryzlo, Roy Guster, Stephen Hertzberg, Owen Hilding, Steven Kahn, Thomas Leischner Sr., Nolen Levine, Ronald Luzzo, Daniel Mackey, Joseph Maggio, Ronald Mazukelli, Norman Mills, Barbara Myers, Charles Neach, Richard Neis, Carl Pignotti, Richard Pittner, Michael Primack, Stuart Schwartz, Robert Smith, Maria Sofil, Adam Solano, James Swiatek, Robert Thomas, John Vlach, Thomas Wagner and Lawrence Wallace.

Alice Boghosian, president of the Illinois State Dental Society, served as the installing officer. ■

# Dr. Dino's Installation Speech

The following is an excerpt from the installation address. Find complete text at [on.cds.org/Dino](https://on.cds.org/Dino).

*"Today I consider myself the luckiest man on the face of the earth! Some say I might have been given a bad break-but I've got an awful lot to live for. Thank you!"*

These were the words spoken by Lou Gehrig, July 4, 1939; words spoken by a man fighting a disease that would later bear his name. A man who took 272 words to thank the press, the fans, and the bat boys.

He recognized his teammates past and present, his managers, his parents and, lastly, his wife.

He never said, why me! He only expressed gratitude for everyone around him.

272 words, unscripted, unrehearsed! Spoken from his heart, the same number of words as in the *Gettysburg Address*. The difference back then was that Lou Gehrig was fighting a disease all by himself and now, we are all fighting one altogether!

I do not want to focus on that – I want us to focus on the comeback!

Like they said in the movie *Shawshank Redemption*, "Get busy living – or get busy dying"

I wouldn't be here or be the person I am today without these influences in my life.

It started early. . . our first week in dental school, a very wise professor told us a story. It was our first encounter with endodontics. His name was Marshall Smulson, he wrote the book on Endo, literally!

He told us the function and the purpose of the heart is to pump blood to the pulp of the tooth. We were all confused but as time went on, we understood what he meant. Your heart is important in this profession, for multiple reasons. Marshall was a very wise man. The heart was a recurring theme for me, even back then!

## FAMILY FIRST!

To our nieces and nephews, who I know are all watching this virtual installation, your attendance is noted and will be reflected with your Christmas gifts this year. To our family, who have ALWAYS been there for me, THANK YOU! To Ernie and Jody, Nancy and Frank, Carol and Rich for their generosity and letting us spend so much time with their children.

Celeste and I could not have given our time to organized dentistry without our family picking up the slack with family functions, holidays, and birthdays, and always there when I need them. There is so much more that I want to say but I cannot express my gratitude and thanks to them but since I am saying it now, I will not be buying them a card.

## DADDY!

Celeste's Dad has been like a father in-law to me. . . He gave me his eldest daughter and at the altar said NO RETURNS! He also tells everyone I am a funny guy. My father-in law has ALWAYS been the first one there to help, no matter what. His words of wisdom to me every week are not to do anything electrical. (I do not know why this is a problem, it was only a couple of small fires) Thanks Daddy, for always being on my side!

My mother in law also loved me and was such a special person who treated me almost as good as my brother in law Ernie, and that is saying a lot!

## AUNT ANNAMARIE

Next is everybody's favorite, Aunt Annamarie. She loves crossword puzzles, word searches, Steve Harvey, and ice cream. Aunt Annamarie has helped us for years, first by watching Sammy and now by watching Mickey and Buddy. She has the kindest heart and is always ready to help us out. She is like an older sister to Celeste and her siblings, and her only major flaw is that she is very honest and

has no filter, which is why, you never ask her how your jeans look on you. But we love her anyway and we could not have traveled for CDS without her.

## MARIE

The very first person I met in the family when she was about 4 or 5 years old. She was with Aunt Celeste at our condo pool. She is the leader, the oldest and the wisest of the cousins. Everybody loves and respects Marie. Together with her husband Gered, they have two beautiful daughters, Gianna and Marissa who live for dance.

## MICHAEL

Next in line is our nephew Michael. He is always the voice of reason and ready at any time for great conversations. He could be seen in his youth in a pile with any combination of his two younger brothers. Michael is an excellent father and coach, raising three boys, Mission, Auden, and Crue. He continually sets a great example for his boys.

## JONATHAN

There was a time when we ALL feared him. Jon is that ONE that everyone turns to when they need help.

He is the first one to come over and help you because he is smart and can fix anything. Jon has a special kindness in his heart. We are all very proud of Jon, together with his wife Audra, who have a beautiful daughter Monroe who is almost a year old.

## KEVIN

Last but not least, Kevin, the youngest of Ernie and Jody's children. Kevin decided it would be easier to be in charge of the cousins that would follow, instead of dealing with Marie and his brothers. He is very generous and loves talking sports and movies with his Uncle Dino. Kevin and his wife Shyrene have a beautiful daughter, Ariella, who just turned one this week.

## PAULINA

Nancy and Frank's oldest child is Paulina, my goddaughter, and my special bond! She not only is a nurse practitioner and educator, she also works with her sister choreographing dance for the high school. Paulina is a beautiful soul, very thoughtful and always thinks of others first. She has a boyfriend Chris. He is the "NEW GUY" Chris is still on the family trial period. We are running background checks on him because he has been telling us that he works from home and we do not know what that means. The good news is, he is my pen pal!

## FRANKIE

Frankie, known as DJ Frankie Fresh, yes ladies, he is currently single and is working on his CPA. He loves the White Sox, beef jerky and the music of Yanni. Frankie is always the last call on my birthday and although he does not say much, he is an excellent listener, probably because he has two sisters and his mother. I love you, Frankie.

## ANGELINA

The youngest, prettiest and the wisest of the group (I think she wrote this). She is kind and considerate and always seems to know when to send you a friendly text to pick up your day. Angelina is a recreational therapist, and her disposition is perfect for the field that she works in. Angelina is very passionate about her patients and promised me Netflix and Aurelios pizza next week.

## PAULA

Paula and Anthony are watching with their two boys, Oliver and Elliott. Paula finds a way to keep us updated with pictures and videos of the boys. Paula is also a nurse with her master's and working on her PhD, an educator as well. She is known for her humor and quick wit; hold on, that was still about Paulina. . . The two of them are BFFs and both even funnier when they are together.

## ANNA

My Anna Banana, she cried the first two years of her life. We thought it was

because she was born breach, but I think it was because she found out who her father was. Anna has her master's and teaches special needs children. Also, my goddaughter, Anna has a pure heart and writes beautiful birthday cards. She also has a boyfriend, Dave Something or another; we are still doing background checks on him as well.

As you can tell, we are a very close family, and we are very blessed.

Jimmy Valvano said you should do three things every day. You should laugh, you should cry, and you should submerge yourself in deep thought. I do this every day by 9 a.m. because I am living with Celeste during quarantine. This brings me to my parents. My mom Vickie was tough but fair. As the youngest I was, of course, her favorite. We got along like roommates when I was in high school. She was great to my friends from church, the neighborhood and from work. She came from Greece, worked hard, met my father, and had two boys. I get from her my work ethic, compassion, and common sense. I lost her when she was 55; I was just a sophomore in dental school, and I miss her every day.

My father Lou was also tough but reasonable. He could get me to laugh or cry within a three-minute period. He was a smart man with a master's in chemistry but was able to explain complicated things with everyone. He taught me work ethics and how to fix things around the house. I learned a lot from him and still remember what he taught me, even though I lost him when I was 13; he was only 46. My father's lessons are still relevant to me today and I use them often. He taught me how to be objective and always look at both sides. Two of my dad's favorite things to say to me were, "The worst thing in life is wasted talent" and "A C student is an A student who doesn't study." I miss them both, more now than ever.

You've heard of the song "Over the Rainbow," which brings me to the scarecrows.

Scarecrows are the people you meet first along your journey, like Dorothy did in

*The Wizard of Oz*. Here are a few of mine.

I started my career in Villa Park because of the faith of two men. Rick Battistoni and his late dad, Jack, spoke on my behalf without ever meeting me. It was because of these two guys that I got my one and only job interview in dentistry. I was hired based on their recommendation, and I am eternally grateful for this.

So, when I started my dental career in 1986 in Villa Park, I met two dentists that would change my life forever.

The first was Mark Wolf, an oral surgeon and gentleman beyond belief. We went out for Chinese food the first month I started working, and we remain friends to this day. A Greek guy and a Jewish guy go to a Chinese restaurant. . . sounds like a joke, but it's the beginning of a great story. Mark never refused to see any of my patients and on a last-minute notice; he would see everyone. He has always treated my family like his own. His son, Rob, is there now along with Tony Dohse, who follow Mark's example; we remain close. I will always remember Mark for his kindness, thoughtfulness and sense of humor when I needed a friend most.

Jim Gianakakis, who is a good-looking Greek man, which I know is redundant, is an endodontist extraordinaire and has become a true friend, who not only sees my patients but treats me as well. His kind and gentle ways make him perfect for what he does. I always say that Jimmy has the disposition of an air traffic controller, and he always puts his patients at ease. Jimmy has always been there for me along with Jeff Hembrough (another classmate); they have shown that it's more than just Oakbrook Endodontics, where our motto is "Every tooth has four canals." Even the front ones!

The only problem with Jimmy and Mark is that when you have an endodontist and oral surgeon covering for you while you are away at a meeting, it is likely that when you come back, the tooth is either gone or has a root canal, even if it's on a buccal pit. I love you both and will never forget your kindness.

Read more at [on.cds.org/Dino](https://on.cds.org/Dino). ■

# 2021 CDS Officers

Thomas Schneider Jr. | PRESIDENT-ELECT



**Education:** Dr. Schneider earned his dental degree at the University of Illinois at Chicago College of Dentistry in 1986.

**Family:** Dr. Schneider and his wife, Sarah, have a son, Peter, and daughter, Margaret.

**If you could be the host of a TV Game Show, which show would it be and why?** *Cash Cab*, because the contestants are truly surprised, happy and usually get to leave a little bit wealthier.

**What would you be doing if you had to choose a different profession?** Being the captain of a charter fishing boat somewhere warm, maybe the Florida Keys.

**If you could only eat the same meal every day what would it be?** A PBJ sandwich, I never get tired of it.

**What does *Heart of Dentistry* mean to you?** Organized dentistry is the lifeblood of our profession. We need to stay strong to maintain the health of our profession.

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Michael Durbin | SECRETARY



**Education:** Dr. Durbin earned his dental degree at the University of Illinois at Chicago College of Dentistry in 1988.

**Family:** Dr. Durbin is married to Dr. Renee Pappas, who is also a dentist. Their children are Kristen, 29, a physician and second-year resident in pediatrics and child psychiatry at the University of Utah; and Peter, 28, a dentist and a second year resident in orthodontics at the University of Illinois Chicago College of Dentistry.

**If you could be the host of a TV Game Show, which show would it be and why?** Even before Alex Trebek passed away, I would have said *Jeopardy!* It is the smartest of the game shows and I would just love to be able to say “potent potables.”

**What would you be doing if you had to choose a different profession?** My mom always told me that I was really good at arguing with her and that I would make a great lawyer because of that, so I suppose that would be what I would be doing if I wasn't a dentist.

**If you could only eat the same meal every day what would it be?** Pizza, hands down. And I would alternate between Lou Malnati's and Nino's, our local pizza joint.

**What does *Heart of Dentistry* mean to you?** *Heart of Dentistry* speaks to the love I have for my profession and the joy I get in making a difference in the lives of my patients. It also refers to how generous the dental profession and dentists are to their patients and their communities, in our offices, in the numerous low-income clinics that exist, and in our outside activities.

## David Lewis Jr. | VICE PRESIDENT



**Education:** Dr. Lewis earned his dental degree at the University of Illinois at Chicago College of Dentistry in 1981. He completed his General Practice Residency at Illinois Masonic Medical Center in 1982.

**Family:** Dr. Lewis and his wife, Dr. Christine Culp, have two married daughters, Anne (David) and Kathleen (Casey).

**If you could be the host of a TV Game Show, which show would it be and why?**  
*The Amazing Race.* The travel, diverse cultures, individual and team dynamics and skill sets. It checks all the boxes.

**What would you be doing if you had to choose a different profession?**  
I would be a teacher in biological sciences. I always enjoyed observing nature and wondering why.

**If you could only eat the same meal every day what would it be?**  
Filet, medium rare, grilled veggies, salad and flourless chocolate cake.

**What does *Heart of Dentistry* mean to you?** “Nobody cares how much you know until they know how much you care.” – Theodore Roosevelt. You’ve got to have heart.

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## Denise Hale | TREASURER



**Education:** Dr. Hale earned her dental degree at the University of Illinois at Chicago College of Dentistry in 1988.

**Family:** Dr. Hale and her husband, Robert Sorpassa, have a son, Christian, and a daughter, Sara.

**If you could be the host of a TV Game Show, which show would it be and why?**  
*Guy’s Grocery Games* on the Food Network. I love grocery shopping and cooking!

**What would you be doing if you had to choose a different profession?** Pharmaceutical sales. That was always my Plan B.

**If you could only eat the same meal every day what would it be?** Tacos, tacos, tacos.

**What does *Heart of Dentistry* mean to you?** It symbolizes love; my love for my profession, my love for people, and my love for my colleagues all enveloped by the love of God.

# New Branch Directors



**Sherece Thompson**  
KENWOOD/HYDE PARK BRANCH

**Education:** Dr. Thompson earned her dental degree at the University of Detroit Mercy School of Dentistry in 1995.

**Family:** Dr. Thompson and her husband, Darren, have twin children, son, Jacob and daughter, Faith.

**If you could be the host of a TV Game Show, which show would it be and why?** If I could be a game show host, I would be the host of *Family Feud*. Why? I began watching this game show at the age of 10. I enjoyed the family rivalry, risqué questions and family fun. Most importantly, I dreamed of my family as contestants and winning!

**What would you be doing if you had to choose a different profession?** If I had to choose a different profession it would be a flight attendant. Prior to pursuing dentistry, I wanted to be an airline attendant to travel and be adventurous. I was confident I had the personality and skill of an air hostess to keep passengers safe, comfortable and stress free. Sounds much like what I do now!

**If you could only eat the same meal every day what would it be?** My choice meal would be pizza, with change of toppings from meat to meatless.

**What does *Heart of Dentistry* mean to you?** I would like to describe the meaning by using three adjectives: whole, unique, and uncritical. The heart of dentistry means I play a vital role in its function and purpose. No heart means no life.



**D. Spencer Pope**  
SOUTH SUBURBAN BRANCH

**Education:** Dr. Pope earned his dental degree at Northwestern University Dental School in 1995 where he also earned his Orthodontics certificate in 1997.

**Family:** Dr. Pope and his wife, Lydia, have two sons, Ethan and Ian.

**If you could be the host of a TV Game Show, which show would it be and why?** *Match Game*. It was a total 1970s show, but everyone was always having so much fun on that show. Although I admit I missed most of the double entendres jokes as a kid.

**What would you be doing if you had to choose a different profession?** I would have been a marine biologist or a cowboy. It would be great spending my day outdoors, either in the ocean or out west, with no set schedule.

**If you could only eat the same meal every day what would it be?** Breakfast, it's the most important meal of the day. Plus, it's another excuse to have bacon.

**What does *Heart of Dentistry* mean to you?** Besides the obvious connection of having the heart to care for our patients as we would for our own family, the heart pumps oxygen and nutrients to the body and is the main life sustaining organ of the human body, much as CDS serves as the lifeblood of our practices and professional lives.



**Kamal Vibhakar**  
WEST SIDE BRANCH

**Education:** Dr. Vibhakar earned his dental degree at Nair Hospital Dental College in Mumbai, India, and completed his boards at the University of Illinois at Chicago College of Dentistry.

**Family:** Dr. Vibhakar and his wife, Dr. Charu Vibhakar, have a son, Neil, and a daughter, Dr. Bindi Vibhakar.

**If you could be the host of a TV Game Show, which show would it be and why?** *Wheel of Fortune* and get a chance to work with Vanna White.

**What would you be doing if you had to choose a different profession?** Accounting, I am good with numbers.

**If you could only eat the same meal every day what would it be?** Biryani, an Indian dish similar to Spanish paella.

**What does *Heart of Dentistry* mean to you?** Dentistry brought me to this country in 1977, and, in turn, allowed me to meet you all and pay back to the Chicago Dental Society. Just like the real, beating heart, dentistry beats in my heart. ■



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# Joseph V. Discipio

## CDS President, 1990-91

1927 – 2020

*"A true gentleman and kind soul."*

**J**OSEPH V. DISCIPPIO, WHO SERVED IN MULTIPLE CAPACITIES FOR THE CHICAGO DENTAL SOCIETY, including as President in 1990-91, and was active in organized dentistry his entire professional life, has passed away at the age of 93.

Dr. Discipio passed away peacefully at his home in Oak Brook on Dec. 20, 2020, following a short illness.

Dr. Discipio was a familiar presence at CDS functions including the Midwinter Meeting. He was elected as permanent Secretary of the CDS Past Presidents' Club in 1991, helping organize the group's annual luncheon held in conjunction with the Midwinter Meeting. He was only the third person to hold that position since the club was organized in 1959.

He also served as general chairman for the 119th Midwinter Meeting in 1982 as well as serving on a number of committees. He was also past president of the West Suburban Branch and on the CDS Board of Directors 1976-79.

In his acceptance address as president at the 1990 CDS Installation of officers and board members, Dr. Discipio told the gathering: "Nothing in this world remains status quo. Change is certain. This can be negative or positive; it can mean advancement or regression. When we look at the history of the Chicago Dental Society, there is no doubt as to the direction of change."

In 1991, the theme for the 126th Midwinter Meeting was *Priority '91: Advancement through Education*.

Much of the time at CDS functions



Dr. Discipio could be found along side his friend of 72 years, fellow CDS member Sam Cascio, as well as his son, fellow CDS member James Discipio.

Dr. Joseph Discipio was born in Chicago in 1927, to an Italian-immigrant father, the late Joseph, and Chicago-native mother, the late Rose. He was

proud of his Italian heritage and was given "Man of the Year" honors from both the Arcolian Dental Arts Society and the Italian American Executives of Transportation.

He grew up with his family in Chicago and moved to Stickney in 1932 where his family ran a 40-acre truck

farm. The Discipio family moved to Berwyn around 1943, where Dr. Discipio attended J. Sterling Morton High School in Cicero, and moved to Westchester 10 years later where the family opened a farm stand on Wolf Road, which was run by the family for 50 years. Drafted in 1946, Dr. Discipio served one year as medical technician in Korea for the U.S. Army. He then returned home and graduated from Morton Junior College in 1948 and earned his dental degree at the Loyola University School of Dentistry in 1952.

From 1952 to 1954, Dr. Discipio served again in the military as a U.S. Air Force dental officer in Spokane, WA, receiving an honorable discharge at the rank of captain. He joined Loyola as a part-time faculty member in 1955, serving in the operative, pedodontic and fixed prosthodontics departments until 1984.

Dr. Discipio also opened his Berwyn dental practice where he treated patients for the next 56 years. He couldn't have been prouder than when his son, Jim, graduated from Loyola, his alma mater, and practiced together with him for the next 32 years, building a bond that few have had the privilege of experiencing.

With an ever-present smile and winning personality, Dr. Discipio participated in multiple CDS committees as well as other civic and dental organizations. He was director of the Illinois State Academy of General Dentistry, a member of the Illinois State Dental Board of Examiners and North East Regional Board of Dental Examiners. Dr. Discipio was also a member of the American Academy of Orthodontics for the General Practitioner, the Odontographic Society of Chicago and Omicron Kappa Upsilon Honorary Society and was a fellow of the International College of Dentists and the American Academy of General Dentistry. He was also chairman of the Local Arrangements committee for the 1988 AGD Annual Session in Chicago.

He was also Director of the Morton College Dental Assisting Program, and served as chairman of the MacNeal Hospital Dental Staff as well as being active in the Illinois State Dental Society. Dr. Discipio was also generous with his time



## Gentleman Joe left a legacy of mentoring and love

**J**OE DISCIPIO DIED A FEW DAYS BEFORE THE ITALIAN TRADITIONAL CHRISTMAS EVE FEAST OF LA VIGILIA, (VIGIL) OF THE FEAST OF SEVEN FISHES. He relished the observance of this sacred day. He welcomed guests to his home with open arms, plied them with vino and led the group in singing the familiar carols and songs accompanied by him on his accordion. There was never enough seating, but the floor was carpeted by a tender, loving mass warmed by Joe's love for them.

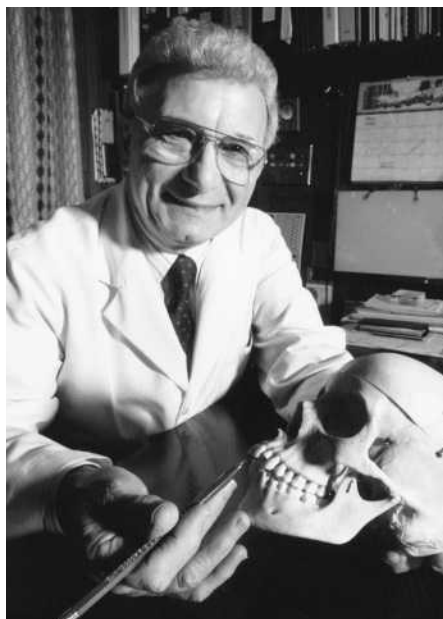
Joe was a 1952 alum of Loyola's Dental School, a storied class that produced three CDS presidents – James Ridlen, Edward Bonk and Joe – and one ISDS president Samuel Casio. That class also yielded a hoard of board members of both organizations.

Two of his associates also became CDS presidents and many others served organized dentistry. I could envision Joe's gentle guidance (in some cases, a tad more than friendly persuasion).

It is hard to imagine Joe unaccompanied by Sam, his classmate and friend of 72 years. They lived on the same floor of their condominium building. Both widowers, they double dated, dined, travelled, and attended numerous dental society social functions and, of course, danced, often with a new partner.

We are all lessened by his death. Remember him in your thoughts and prayers and leave a little room for Sam.

– Dr. Walter Lamacki, Editor



for other civic organizations as he was involved in the American Cancer Society, the Berwyn Public Health Dental Program and the South Berwyn Business and Professional Association.

Dr. Discipio was the husband of the late Darlene (Mrnka) and brother of the late Olympia (Walter) Rempert, Frank (Mary) Discipio, Anthony (Mary) Discipio, and Beatrice (Roy) DeNeault. Dr. Discipio is survived by his children, Joseph Laddie (Lori) Discipio, Dr. James (Nancy) Discipio, the late Jeffrey (Nancy) Discipio and his loving sister, Annette (Ben) Palmieri.

His grandchildren are: Jacquie Discipio (Eric Coppersmith), Joseph Vito II, Monica (Keith) Kopperud, Nicholas (Amanda) Discipio, Jake (Meredith) Discipio, Jenna Darlene (Tanner) Ellis, David (Carly) Discipio, Michael Discipio. His great grandchildren are Franklynn Jo, Otis James, Sadie, Jack, Remi.

He had many nieces and nephews, and dear friends Dr. Sam Cascio and Anita Cosenza. Dr. Discipio's dental family is Mary Adduci, Kathy Turner, Karla Larios, and Cecilia Garcia. ■

The Chicago Dental Society received many outpourings of sadness at the news of past president Joseph V. Discipio's passing. The following are some of the comments CDS has received:

You do not meet many people like Joe Discipio in your life! I met Dr. Joe at the beginning of my dental career and at my start in organized dentistry. His encouraging words guided me throughout my life. Dr. Joe was instrumental in me running for CDS President and supported me along the way. While he is not here physically, I know that he will remain in my heart always.

He was the first to say hello and give me a big hug and although he will be missed, you can find him in his son Jim. Dr. Joe said he liked me because I was Greek, but he loved me because my wife Celeste is Italian. He was a kind soul and filled the world with love.

— CDS President Dino Dean Nicholas

Joe was truly one of a kind. A gentleman in every sense of the word, with a perpetual smile on his face.

Our dental family has lost a leader, mentor and friend to countless numbers amongst us. May his memory be for a blessing, and may he rest in peace.

— Terri Tiersky, 2020 president

Dr. Discipio was always an advocate for organized dentistry, encouraging new dentists to get involved at all levels. His infectious smile and laugh always put everyone around in a great mood. But nothing could match his dance moves at the Midwinter Meeting President's Dinner Dance. Watching him dance with his partner was always a highlight for me.

— Cheryl Watson-Lowry, 2019 president

Having gone to dental school with Dr. Jim Discipio, I first met Dr. Joe when I was a dental student. As a student, he always would remember my name and would make me feel like I was an equal. It made a mark on me that really set the pattern for my whole professional career.

It was because of him that I wanted to join organized dentistry, and it really was because of him that I set my sights on being CDS president. Not only was he a positive person, he had a way that would inspire a person to help them think positive as well. He never dealt in negatives. Dr. Joe had a contagious smile on his face. I was lucky to know him.

— Louis Imburgia, 2018 president

I met Dr. Discipio in May of 1986; he was my operative board examiner for the North East Regional Board exam we had to take to get our license. Dr. Discipio was a class act, professional, nurturing, made the exam way more tolerable, and he passed me! When I got into officer leadership in CDS, he took me under his wing and treated me like a family member, and Jim and I have known each other since dental school.

Joe Discipio had an impact on so many people – all positive. He was a gentleman first, a professional and a friend, and I will never forget him.

— Philip Fijal, 2017 president

Dr. Discipio was the first to welcome me to Berwyn as a dentist. He was a wonderful mentor to me and so many. I will miss him dearly, and he will forever be in my thoughts and prayers.

— George Zehak, 2016 president

What I especially admired about Dr. Discipio was his zest for life and his on-going engagement with CDS celebrations. Too many past presidents simply stop participating after their terms end. Not Joe! I have so many happy memories of his supportive presence at installations and dancing the night away at the Midwinter Meeting Dinner Dance.

— Susan Becker Doroshow, 2015 president

Joe was a wonderful mentor and lived a life filled with examples of how kindness and empathy can impact those lucky enough to know him. I am glad I was one of them! God bless and rest in peace, Joe.

— David Fulton Jr., 2013 president

As one of the fortunate ones who got to be an associate of Joe's, I am deeply saddened at the news of his passing. He could not have been a greater mentor or more wonderful friend through these many years, and the lack of his smile, energy and vivacious personality will be felt by all at our future dental and social gatherings.

He was a true gentleman and kind soul with a dynamic impact on all of those lucky enough to have known him. Now he brings his grace and charm and bubbling personality to the heavens above as we mourn his loss here on earth.

— John Gerding, 2012 president

Joe was an icon, the poster boy for grace and congeniality. He will be missed.

— Todd Cubbon, 2008 president

Joe was a genuine husband, father, farmer, musician, mentor, educator, and a dentist without peer. He was a giver and not a taker with a great zest for life. He brought enthusiasm and energy to every task he undertook. Our profession and dental society are diminished with his passing. It was an honor to know him.

— Thomas Machnowski, 2006 president

Very sad to hear. He always had a smile on his face. He will surely be missed. Prayers for Jim and Nancy.

— Kenneth Yonan, 2003 president

Joe was a great guy. He will be missed.

— Paul Landman, 2002 president



(top) with William Kort.

(middle) with then Chicago Mayor Richard M. Daley and James Ridlen.

(bottom) on the set of Bozo's Circus.



# Midwinter Meeting theme can be a powerful motivator

The CDS office is buzzing with anticipation as the 2021 Midwinter Meeting approaches. The theme of the Meeting – *Heart of Dentistry* – is a powerful motivator in this most unusual business environment.

“While our world is changing, our profession now compels us to look even deeper into our hearts for the passion and commitment to move forward,” explained CDS President Dean Nicholas in his invitation to attend the first-ever virtual Midwinter Meeting.

But like everyone else, my level of motivation ebbs and flows. There are days that I wake up ready to tackle the world and crush any obstacles in my way, and there are days that I would rather...well, I would just rather not.

My state of mind is certainly not unique right now. Burnout is so common, in fact, that the World Health Organization (WHO) included it in the 11th Revision of the International Classification of Diseases. Employee burnout is described by WHO as a “syndrome conceptualized as resulting from chronic workplace stress that has not been successfully managed.”

Watching for signs that you and your team members are starting to have more ebbs than flows is an important part of leading an office. A recent Gallup poll found that 76% of employees experience burnout on the job at least sometimes. Acting to improve morale and relieve workplace stress is time well-spent.

Know, though, that employee burnout comes from a variety of sources. One of Gallup’s findings in its aforementioned poll was that the number of hours an employee works has less to do with burnout than does how people experience their workload.

Add to that the impact of this “new normal” that COVID-19 has forced upon us. One study from Saskatchewan’s University of Regina found that “the percentage of the population affected by COVID stress syndrome is substantial, with the mental health footprint of COVID-19 exceeding the medical footprint.”

For your least motivated days in the office, know that there are things you can do to help yourself – and support team

members working alongside you. “(R)esearch shows that intrinsic motives predict achievement and success better than extrinsic ones do. . . Self-motivation is one of the hardest skills to learn, but it’s critical to your success,” the *Harvard Business Review* (HBR) reported in its November/December 2018 issue.

Author Ayelet Fishbach offers these tips for strengthening your self-motivation:

**Focus on elements of the day that make it enjoyable.** In other words, look for the silver lining. I don’t like filing my bills and invoices, but I appreciate the time for podcasts while I’m working; I bask in the appearance and functionality of my uncluttered workspace when the filing is complete. In your office, pair up team members who will enjoy conversation while they work together to complete a dreaded task.

**Measure small successes along the way.** On the days I tackle my filing, I start by separating documents into piles of like items. With the office floor as my obstacle course, I tiptoe out to warm up my tea; I get a breath of fresh air with a walk to the mailbox (AARGH! More paper to file!). And then I return to my piles.

In your office, remember that the only way to eat an elephant is one bite at a time. Make sure big office projects are broken into manageable sizes over multiple sessions that have team members feeling satisfied with their progress each day.

**Encourage mentorship.** HBR reported, “Interestingly, giving advice rather than asking for it may be an even more effective way to overcome motivational deficits, because it boosts confidence and thereby spurs action.”

In the office, encourage a team member who is struggling to stay motivated to teach a colleague how to complete one of their tasks “just in case.” It may remind the former of how important her work is, while also highlighting how the boss values her contributions and expertise. Those feelings will grow most anyone’s internal motivation. ■

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. CDS presents Practice Smarts, a column addressing practice management issues dentists and staff members experience in the office. Practice Smarts is prepared by Joanna Brown, a freelance journalist. Email suggestions for topics to be covered to [joanna@tjbrown.com](mailto:joanna@tjbrown.com).

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**Dr. Angela Landrowski**  
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"It was great working with Joe Rossi & Associates. I met Joe through some real estate dealings in the past and when it became time to sell, I knew he'd be the best to facilitate the transaction. I worked closely with Jerry West who not only did most of the legwork but also introduced me to my legal team who were fantastic. Had it not been for Jerry, the sale would never have gone through. I was under contract in 7 days and closed in under 60!"



**Dr. Justin Welke**  
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"Joe Rossi and his team were fantastic when it came to finding the right real estate situation for my start up specialty practice. I was very particular with the exact setup I wanted (neighborhood, visibility, parking, etc.) and they were very patient in letting me evaluate all of the options that they found and presented to me. When it came to negotiating the lease, they were very knowledgeable and worked hard to achieve an agreement that was in line with comparable spaces. I recommend Joe to all of my colleagues who are looking to start a practice, he definitely knows the Chicagoland real estate landscape when it comes to dental practices - he is the source!"



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# Payment for unfinished treatment can be vexing

**T**HE PATIENT'S INSURANCE HAS PAID ITS PORTION FOR THE CROWN ON TOOTH #29 BUT SHE REFUSES TO RETURN FOR THE CEMENTATION AND YOU HAVE A LAB BILL. What do you do?

This scenario (or a similar one) has caused many a headache, not to mention can spawn an investigation by the insurance company that can lead to a dental board complaint. How do you handle unfinished dental treatment that has been paid in full or in part?

The first rule of thumb is do not keep the insurance check. Why?

Using the above example, you have, in essence, told the insurance company you have placed a permanent crown on #29, when, in fact, you have not. That is insurance fraud. And, no, you cannot justify hanging onto the money by convincing yourself that you "deserve it" because, after all, the patient is to blame. Moreover, some insurance companies require the treatment be finished before submitting a claim.

However, before returning the check, you must first try and find out why the patient does not want to come back. Perhaps the patient cannot pay the co-pay at the cementation appointment, but by agreeing to monthly payments for the balance, you can complete the treatment. If, however, the problem runs much deeper and cannot be resolved, then, using the Tooth #29 example, you should consider doing the following to stay on the right side of ethics and the law:

- Let the patient know, in writing, that she must seek treatment elsewhere as Tooth #29 needs a permanent crown;
- Return the check to the insurance company (or if you have already deposited it then send a dental office check) with an explanation that she refused to return for cementation;
- Submit an insurance claim (if no insurance, then send her a bill) for a provisional crown. If her insurance does not pay, then bill her;
- Regarding the lab bill for #29, you may pass that on to her. However, I recommend you eat it...I know this may be met with resistance in some dental quarters, but some outcomes may not always be perfect for the dentist. On the other hand, if the lab bill is thousands of dollars then you certainly have the legal right to collect it from the patient, but good luck;
- For other "unfinished" dental treatment, such as a root canal, there is an insurance code for a pulpectomy. However, some uncompleted work is more difficult to determine what you are owed, such as for orthodontic or implant treatment. In those cases, estimate what the "fair market" value of your dental services are to date and submit a bill, with a narrative, to the insurance company or to the patient.

How to handle payment issues for unfinished dental treatment can be a vexing problem for the dental professional. However, keeping money for treatment that has not been completed can result in problems for the dentist, as unfair as it may seem. ■

*Keeping money for treatment that has not been completed can result in problems for the dentist.*

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 29 years. Find more information on Dr. Green at [www.greenlawoffice.net](http://www.greenlawoffice.net).



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# CDS Foundation volunteers show their best during challenging times

THINK IT IS SAFE TO SAY THAT MANY PEOPLE WOULD VIEW 2020 AS THE WORST OF TIMES. HOWEVER, EVEN IN THE WORST OF TIMES, WE FIND THE BEST IN SO MANY COLLEAGUES. This is our opportunity to recognize and thank all of our clinic volunteers for their work and support of the clinic. We cannot express our gratitude enough.

Below are your colleagues who gave their time. We ask that you to thank them and join their efforts in the future.

Shafa Amirsoltani	Brett Gilbert	Denise Murmann	Tushar Shah
David Behm	Lorelei Grise	Peter Neuhaus	Elizabeth Spence
Spencer Bloom	Yihsiung Huang	Patricia Nihill	Sama Srilekha
Margaret Buell	Kathy Jean	Cristina Olarov	Alexander Stokowski
Erla Calderon	Cris Jerreissat	Anna Orland	Samantha Synenberg
Barbara Chang	Paul Kempf	Krizia Pallarca	Michael Tauber
Douglas Chang	Hammad Khan	Cristian Pavel	Alex Upwards
Hwai Yin Chang	Kevin King	Ilie Pavel	Nai Annie Walter
Steven Collins	James Kouracos	Keith Petranek	Darryn Weinstein
Rachel Cuadros	Theresa Lao	Thomas Piazza	Kenneth Yerkes
Greg Cygan	Richard Leyba	Mini Raina	James Zajac
Dhruv Dang	Helen Lo	Peggy Richardson	Katarzyna Zelichowski
Martina DeLaurentis	Brendan McGraw	Timothy Robieson	
Sajan Desai	Marcus Mercer	Sima Sam	
Albert Diepstra	Robert Moll	Ausrine Schneider	
Meredith Gantos	Nermeen Moussa	Katarzyna Sekowska	

In the past, the clinic has often hosted group weeks. Branches have signed up; political groups (now known as leadership groups) have joined forces; many ethnic dental groups have volunteered. It is a great way to interact with your favorite colleagues while providing services for the underserved. Rally your groups and pick a week in 2021.

Thank you in advance. Your name will appear here next year. ■

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# GETTING TO THE HEART OF THE MATTER VIRTUAL MIDWINTER MEETING PREVIEW

by Joseph DeRosier

**W**HEN CDS PRESIDENT DINO DEAN P. NICHOLAS AND HIS WIFE, CELESTE, WERE FORMULATING THE THEME FOR THE 156TH ANNUAL MIDWINTER MEETING, THEY COULD NOT HAVE IMAGINED THE CIRCUMSTANCES THE WORLD WOULD FACE COME MEETING TIME.

Putting on an event with the scope and breadth of the Midwinter Meeting and deciding on a theme is always a challenge. But organizing a meeting with the fallout of a pandemic that precludes an in-person event is another matter. It turns out the theme encompassed the situation.

"I didn't realize at the time when Celeste and I were coming up with the theme of Heart of Dentistry how relevant it would be now," Dr. Nicholas said. "I believe that the theme and the effort, and everything behind it, is extremely important, especially now with what we are going through."

He said the theme goes deep into the meaning behind the dental profession.

"It (Heart of Dentistry) has touched a lot of people, it means a lot to me and Celeste and it means a lot to those in dentistry, it's not just the meaning of the logo but what the heart and the hands mean to our members," Dr. Nicholas said.

The 2021 Midwinter Meeting was intended to be a three-day meeting that brings together the dental world for a multitude of continuing education classes and an Exhibit Hall with hundreds of exhibitors showing the latest in technology and services.

## LECTURES

- Morning virtual lectures  
8 – 9:30 a.m.
- Mid-day virtual lectures  
11 a.m. – 12:30 p.m.
- Afternoon virtual lectures  
2 – 3:30 p.m.

## EXHIBITS

- Morning virtual exhibits  
9:30 – 11 a.m.
- Mid-day virtual exhibits  
12:30 – 2 p.m.
- Afternoon virtual exhibits  
3:30 – 5 p.m.

Instead, the coronavirus pandemic disrupted those plans; this year's gathering will happen in a virtual environment with 118 90-minute classes and more than 150 exhibitors.

Live courses are offered over three days, Thursday, Feb. 25, to Saturday, Feb. 27, and almost 150 exhibitors will staff virtual booths during regular hours. There will also be at least eight Corporate Learning Theater events with some offering CE. All of the 118 90-minute courses will be available for on-demand viewing following the meeting from March 1 – 15. Exhibits will also be available for follow-up contact. Each course will provide 1.5 hours of CE.

All participants in the meeting must be registered. Courses are \$50 each, or available on an unlimited basis through a package plan, the price for which varies by attendee category.

"Once you buy the package then you can see a multitude of classes, there is no limit on room sizes. And for us to

have the classes available (on-demand) through March 15 helps as well," Dr. Nicholas said. "You can jam as much as you want in the three days (of the meeting) but if there is something you want to see or re-see, that is a great option."

Dr. Nicholas said in working with the meeting's General Chair Genaro Romo Jr. and Program Chair Cheryl Mora as well as CDS Scientific Director Ted Boris, the focus was to make the experience for attendees as close to what they are familiar with at an in-person Midwinter Meeting.

"We're trying to make the classes interactive, we want them to be able to engage with the speakers and be able to ask questions so that they feel like they're there," Dr. Nicholas said. "The fact that there is no limit to class size helps."

Of course that interaction extends to the exhibitors as well. The virtual exhibits will allow participants to interact with exhibitors and set up opportunities for video chats.

“We’re trying to make it more personal. I want people to think like they’re there, I want people to feel that part of it, and that’s where the heart comes in,” Dr. Nicholas said.

“During this time people are questioning a lot of things, they’re questioning their faith, their profession and they are looking for some guidance and some kind of beacon and I hope this helps them in some way to stabilize themselves,” Dr. Nicholas said.

With that concept in mind, Dr. Nicholas said he is looking forward to hearing from everyone involved in the meeting to express what the Heart of Dentistry means to them.

The website landing page for the meeting will have a section in which attendees can share their thoughts on social media during the meeting.

“My mentors taught me that the hands provide the service but you do dentistry with your heart,” Dr. Nicholas said. “A higher power is what guides us, and you can’t be in this profession for the money. It doesn’t work that way; your heart has to be in this.”

Although this is the first time the Midwinter Meeting will be held virtually, Dr. Nicholas predicts it won’t be the last time the concept will be used.

“I feel personally that regardless of what happens in the future that the virtual component will become a staple of all of our meetings,” Dr. Nicholas said.

“As the largest component in the country, it is our responsibility to offer as much great CE as we can and I think that is a way of doing it.” ■

Get a peek of the Virtual Midwinter Meeting Platform on the following page.

## VMWM VIRTUAL PLATFORM

The Chicago Dental Society virtual Midwinter Meeting Landing Page is the jumping off point to enjoy all the virtual meeting has to offer. From this page, you can link to any of the 118 “live” 90-minute lectures, head to our exhibitor platform and check out and visit with the almost 150 exhibitors participating in the meeting, network with other attendees and much more. The virtual platform will be available to all registrants 24/7 beginning 7:30 a.m. on Thursday, Feb. 25, through March 15. The official “LIVE” dates of the Midwinter Meeting are Feb. 25 – 27. Use the left-hand navigation list to quickly access where you want to go. And don’t forget click the link to tell us what this year’s theme “Heart of Dentistry” means to you.

## PLATFORM & FEATURE OPTIONS

- Log in and update your profile, control your contacts, upload a photo, review your “Connect Now” questions, link to your social media accounts, browse attendee lists and request to connect directly.
- Choose from scheduled networking sessions on-going throughout the meeting and chat with your colleagues.
- Looking for a job or looking to hire? Visit the Job Board and link to options to upload a resume or post a job opening.
- Visit with exhibitors, download product information, email the sales team or you can even schedule private video chats “live.”
- Visit the Corporate Learning Theater and watch new product demonstrations as well as other educational content for your practice. Corporate Learning Theater sessions also will be available on-demand.
- Each day, earn CE hours on the exhibit floor, in “live” lectures, on-demand lectures or in the Corporate Learning Theater. The CE code will be displayed each day on the exhibitor platform and in push notifications on the exhibit floor.
- While visiting the exhibits, participate in our Leaderboard game and win prizes.
- Donate to the American Heart Association or the Chicago Dental Society Foundation.
- Choose from Virtual Health Screening packages, available for purchase from blueApple Health. Just click the link in the left navigation bar and complete the form. BlueApple Health staff will contact you promptly.
- Not necessarily tech savvy? Visit the help desk and we will get you to your destination.

## VMOBILE APP

Be sure to download your virtual MWM Mobile App to get the most up-to-date information to the platform. Login will include your unique email address and your eight-digit sequence number. Be able to view your personal lecture(s) and event(s) schedule, social media, and current news from the Chicago Dental Society. Stay tuned for further information from CDS regarding the mobile app.

## EXHIBIT FLOOR REBATE PROGRAM:

All current Chicago Dental Society member dentists who pre-register before February are eligible for the Annual MWM Rebate Program. November value \$100, December value \$35, January value \$25. Make your purchase on the Virtual Exhibit Floor between Feb. 25 and Feb. 27 and CDS will issue a check the value of the rebate (or sale price if less than rebate value) after the meeting. Proof of purchase required. For 2021 only, as an added value to your membership, CDS will extend the Rebate Program purchase window from Feb. 25 through March 15.



# CHICAGO DENTAL SOCIETY™ MIDWINTER MEETING

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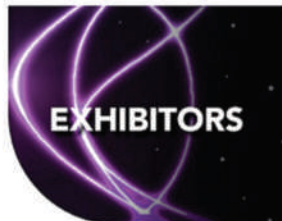


Tweets by 2021 CDS Virtual  
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- Profitable 3 chair/4 plum bed practice in strip center. FFS/PPO blend. \$775K gross. Seller will transition. Won't last.
- 4 op starter. All FFS and gross over \$300K in '18. Building also available.

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- **NEW** 4-op Fine Practice. Doing \$425 on 3 days/wk. Increase hours and watch it grow.
- **NEW** 3-op and efficient with room to grow. Doing \$625K, seller will assist with transition. Call now.

## **ROCKFORD**

- Amazing \$3M Giant. One-of-a-kind C & B practice. Over 1M in your pocket a year. Call for details.

## **KANKAKEE/BOURBONAIS**

- Great 4 chair practice grossing approx. \$400K. Priced to sell.

## **ORTHO PRACTICE**

- Southern suburbs with 2 locations. Grossing \$500K+, well-established and a great starter.
- Northwest Suburbs. 4 op beauty. PPO/FFS and grossed \$875K in 2019. Priced to sell!

## **PEDODONTICS**

- 3 new listings: NW Suburban, West Suburban, and South Suburban. Call for details.

*Many more about to come into market with additional private sales not listed here. Call me for those details.*

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# branch news

Reports from our nine branches

## Kenwood/Hyde Park Branch

by Lori Lightfoot, DDS

Branch Director **Sherece Thompson**, along with her husband Darren, celebrated when their twins Jacob and Faith became teenagers on Dec. 28.

The Thompson twins enjoyed a drive-by birthday parade and teen photo shoot for their 13th birthday.

**Nichol Houston** has revived two of her talents during the pandemic – sewing and knitting. Each requires focus and is a great stress reliever.

**Kimberley Bolden** was one of the fortunate ones that received the COVID-19 vaccine in December.



KENWOOD/HYDE PARK: (top) Nichol Houston has used the pandemic to turn lemons into lemonade by reviving her sewing and knitting skills.

(bottom right) Kimberley Bolden received the COVID-19 vaccine. (bottom left) Sherece Thompson celebrated the 13th birthday of her twins, Jacob and Faith.

## Northwest Side Branch

by Paul Muhr, DDS

### THREE DENTISTS, ONE PRACTICE AND THEIR UNIQUE RELATIONSHIP

**Reshma Dhake** is a general dentist at Forever Dental. She treats patients of all ages. She owns two offices, one in the Belmont-Cragin neighborhood on the Northwest Side of Chicago, and one in the Brighton Park neighborhood on the Southwest Side. She graduated from the University of Illinois at Chicago in 2004. In what free time she has, Reshma loves spending time and staying active with her family, which includes 7-year-old twins – a boy and girl.

**Alex Upwards** is a 2019 graduate from the Midwestern University College of Dental Medicine – Illinois in Downers Grove.

Alex feels fortunate that he has been involved with the CDS since the beginning of dental school and looks forward to continuing that relationship throughout his career. Originally from Indianapolis, he now lives on the Northwest Side of Chicago. Alex has a wide range of interests including travel, fitness, music and spending time with his cat Juno. After dental school, he began practicing at Forever Dental with Reshma, at both locations.

Rounding out the trio, is **George Frayn**, who “retired” last year. Or so he thought. He is now transitioning out of



NORTHWEST SIDE (L-R): George Frayn, Alex Upwards and Reshma Dhake.

a full retirement into a more flexible retirement. George merged his practice with Reshma and Forever Dental. Alex began treating George’s patients during this time. Together they will continue to care for George’s patients with the same compassion and quality George provided. Having all three dentists available, George’s patients couldn’t ask for more.

**Brett Gilbert** and **Samantha Synenberg** at King Endodontics are excited to welcome **Kinnary Desai** to their practice. She was born and raised in the

western suburbs of Chicago. Kinnary earned her DMD degree as well as a Master’s in Health Services Administration degree at LECOM School of Dental Medicine in Bradenton, FL.

Following completion of her DMD/MHSA degrees, Kinnary completed a general practice residency with the U.S. Department of Veterans Affairs in Green Bay and Milwaukee. After two years of general practice, she earned her specialty certificate in endodontics from the University of Pittsburgh School of Dental Medicine. Kinnary is “thrilled to



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Kinnary Desai



Sebastian Przybylo

be back in Chicago, serving patients in the area.” She looks forward to meeting the members of the Northwest Side Branch when it is safe to do so.

**Sebastian Przybylo** recently joined Park Ridge Endodontics as an associate with Dr. Patrick Fitzgerald. Sebastian is a proud, lifelong Chicagoan and first generation Polish-American. He had the privilege of earning his BS in Biology, DMD and Certificate in Endodontics at the University of Illinois at Chicago. Sebastian met his wife Karen at UIC, where she is currently an orthodontic resident. They live in Little Italy and enjoy exploring the city with their dog, Bijou. Sebastian said he is “excited to join fellow members in the Northwest Side dental community.”

**Stuart Goldblatt** and **Adam Solano** were honored as Jubilarians on Nov. 8 at the CDS Installation of Officers. This special recognition is for those who graduated from dental school 50 years ago and have been CDS members throughout.

## South Suburban Branch

by Kevin Patterson, DDS

I don’t think I’ve ever welcomed a New Year as enthusiastically as I did this year. I wish all of you a healthy and prosperous 2021.

When I asked branch members what they have been doing during the pandemic, several replied, “hanging out with my dog.” So here’s to pet therapy! Pictured are **Phil Schefke** and his wife, Sandy, with their dog, Bailey. Also pictured are **Mike Hoffman** and his wife, Bernie, with their dog, Klara. My wife Jean is pictured with our two dogs, Cooper and Mickey. Cheers to 2021.



Bob Moll at the CDS Foundation Clinic.

**Rebecca Testa** is surviving the pandemic with her dogs Rocco and Lucky.

**Robert Moll** recently volunteered at the CDS Foundation Clinic and he reminds us all that we should do likewise.

Bob is pictured below with the AED at the Foundation Clinic provided by SCARF (Sudden Cardiac Arrest Research Foundation). The AED is dedicated to our late friend and colleague Loren Feldner and features a plaque bearing Loren’s name.

I recently checked in on Loren’s daughter, Alexandra Feldner. I’m happy to report that she is doing well and is now a fourth-year medical student at Rush University. She has applied for a residency in anesthesiology and is waiting for a residency match in March. I know that all of Loren’s colleagues share in the pride of her accomplishments.

**Umang Patel** has a new associate dentist. **Saba Sheikh** is joining him at his Romeoville and Palos Heights offices. Saba earned her dental degree at the University of Illinois and grew up in nearby Tinley Park. We look forward to welcoming her when our branch meetings resume.

**Bill Earley** and his wife Carolyn enjoyed the holidays with their three children. They wish everyone a healthy and Happy New Year.



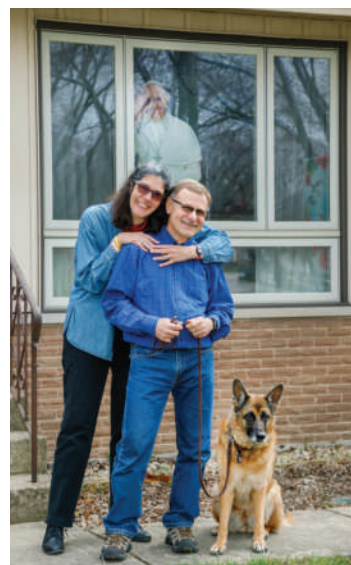
**SOUTH SUBURBAN:**

(top left) Rebecca Testa with her dogs Rocco and Lucky.

(top right) Phil and Sandy Schefke with their dog Bailey.

(left) Jean Patterson with the Patterson family dogs, Cooper and Mickey.

(below) Mike and Bernie Hoffman with their dog, Klara.





**SOUTH SUBURBAN:**  
 (above) Saba Sheikh has joined the practice of Umang Patel.  
 (right) Bill Earley enjoyed the holidays with his three children and wife, Carolyn.



## West Suburban Branch

by Michael McCormick, DDS

**Summer Totonchi** announced the birth of her son Samuel in July.

**Brian Del Carlo** has been working with the Choctaw Native Americans in Mississippi.

Brian tells me that he enjoys a picturesque drive in the morning with no traffic. Strangely, during his commute, Brian reports that the cows are white on the right and brown on the left. His drive features majestic trees along the winding road. Farms and horses are the major landscapes.

**Robert Pick** was included as one of the Top 240 Leaders in Dentistry in *Dentistry Today*.



**WEST SUBURBAN:**  
 (left) Summer Totonchi with her youngest son Samuel.  
 (right) Samuel with his older siblings, Enrico and Dalia.



WEST SUBURBAN:  
(left) Dean Nicholas was installed as 2021 CDS president.  
(above) Don Provenzale and Brian Del Carlo celebrated Christmas in Paducah, KY.



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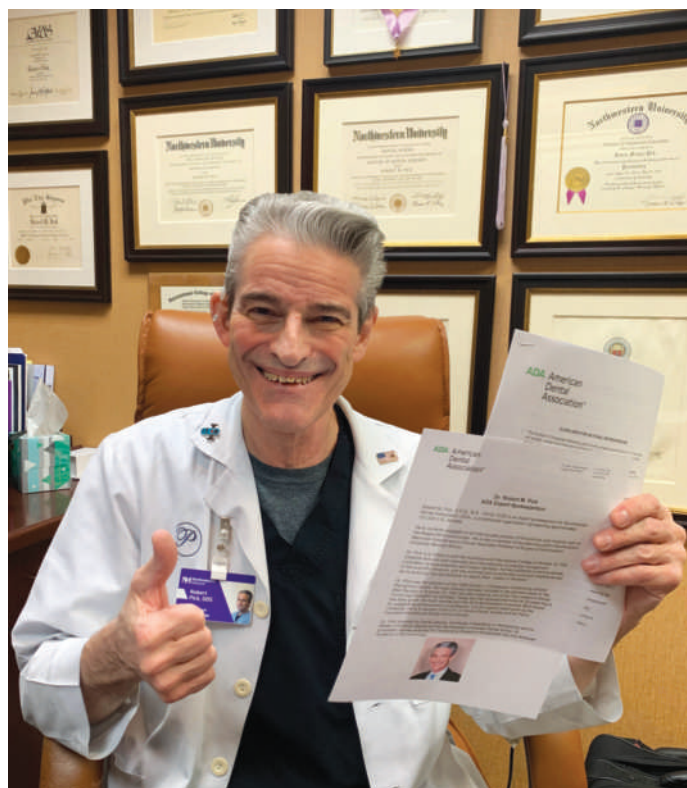
\* IA, KS, MO, NC, TN, TX and WI do not allow for the 5% up-front discount due to state filings.

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#### WEST SUBURBAN:

(left) Anna Orland drives her 1959 Ford tractor while she cleans up on her farm in Dixon.

(right) Robert Pick was included as one of the Top 240 Leaders in Dentistry in *Dentistry Today*.

"I am always honored and humbled when a recognition comes my way. I love what I do, I love my profession, and I love helping others in a big way! What an awesome honor to be recognized by *Dentistry Today* in its December issue. I have no words as I have been on the list all 23 years. It is also quite an honor to be on the list with the other 240 amazing colleagues! Many are my friends and some of my original mentors!"

Bob has been a spokesperson for the ADA for the past 35 years. "I have always been so proud, honored, and humbled to be an official American Dental Association media spokesperson. It all started when I pioneered lasers in 1984."

"Today I officially handle dental implants, lasers and emergencies. Over

time, the ADA has had awesome training for us, second to none. It has landed me in many, many places from the *New York Times*, *Good Morning America*, *Fortune*, *Self*, *Cosmopolitan*, *The Wall Street Journal*, *CBS*, *NBC*, *ABC*, *The Chicago Tribune*, *Chicago Sun-Times*, *Self*, *Men's Health*, and even the *National Enquirer*! It is a year-to-year appointment and I just got my 2021 appointment. I am honored!"

**Glenn DeWeirdt** was inducted as a Fellow of the International College of Dentists. In addition, he has rejoined the Board of Managers for the Chicago Dental Society Foundation Clinic. ■

# new members

CDS welcomes you

## Alnabhan, Ridab

University at Buffalo, 2020  
Richton Park, South Suburban

## Augend, Arsalan

University of Colorado, 2015  
Chicago, North Side

## Gannon, Nellie

University of Louisville, 2018  
Palos Heights, South Suburban

## Hong, Julienne

University of Detroit-Mercy, 2019  
Chicago, West Side

## Kim, Doo Hyun

New York University, 2020  
Chicago, West Side

## Lakomy, Bartlomiej

New York University, 2020  
Palatine, Northwest Suburban

## Li, Lu

University of Illinois at Chicago,  
2020  
Chicago, Kenwood/Hyde Park

## Liu, Jasmine

University of Illinois at Chicago,  
2020  
Lisle, West Suburban

## Mackesey, Brittany

Touro College at NYMC, 2020  
Chicago, North Side

## Madrigal, Robert

Marquette University, 2020  
Wilmette, North Suburban

## Malakoff, Amy

University of Pennsylvania, 2020  
Chicago, North Side

## McCallum, Alexandra

University of Texas, 2019  
Chicago, North Side

## Monin, David

Midwestern University – IL, 2020  
Melrose Park, West Side

## Mosoof, Samer

University of Illinois at Chicago,  
2020  
Streamwood, Northwest Suburban

## Patel, Nolan

University of Michigan, 2020  
Chicago, Kenwood/Hyde Park

## Patel, Shivani

Midwestern University – AZ, 2019  
Chicago, Kenwood/Hyde Park

## Polpornvitoon, Phennatda

LECOM College, 2020  
Chicago, West Side

## Ramnani, Pooja

Boston University, 2020  
Addison, West Suburban

## Reardon, Kevin

Creighton University, 2020  
Elmhurst, West Suburban

## Rogers, Taylor

Indiana University, 2020  
Chicago, Northwest Side

## Saleh Hassan, Lina

University of Illinois at Chicago,  
2020, West Side

## Shim, Ji Hyun

New York University, 2020  
Chicago, West Side

## Singh, Ramneek

Temple University, 2020  
Chicago, Englewood

## Tjiptowidjojo, Fransiskus

University of Airlangga, 2007  
Chicago, Kenwood/Hyde Park

## Vastlik, Brendan

Marquette University, 2020  
Chicago, Kenwood/Hyde Park

## Wassif, Shady

University of Illinois at Chicago,  
2020  
Chicago, Kenwood/Hyde Park

## Winfield, Jonathan

University of the Pacific, 2019  
Chicago, West Side

## Wisinski, Jacqueline

University of Illinois at Chicago,  
2020  
Chicago, Kenwood/Hyde Park

## Woo, Connie

University of Illinois at Chicago,  
2020  
Park Ridge, Northwest Side

## Deceased members

### Coberley, Robert

University of Illinois at Chicago,  
1955  
Dayton, OH, Northwest Suburban  
September 2015

### Discipio, Joseph

Chicago College of Dental Surgery,  
1952  
Oak Brook, West Suburban  
Dec. 20

### Janzen, Ernst

Northwestern University, 1965  
Northbrook, North Suburban  
Dec. 24

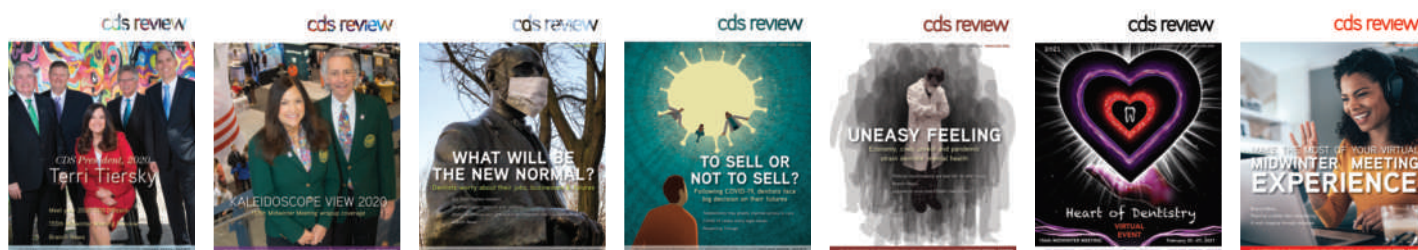
### Perry, Richard

University of Illinois at Chicago,  
1968  
Forest Park, West Side  
Jan. 18

### Weidman, Douglas

University of Illinois at Chicago,  
1976  
Glencoe, North Suburban  
March 18, 2020

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# classifieds

Place your ad online at CDS.org

## DEADLINES

January/February .....December 10, 2021  
March/April.....February 3, 2021  
May/June.....April 9, 2021  
July/August.....June 12, 2021  
September/October .....August 3, 2021  
November .....September 14, 2021  
December .....November 2, 2021

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

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### PRIME NORTH SHORE LOCATION:

Approximately 1,000 square-foot dental suite for rent in downtown Winnetka. Two plumbed operatories, private office, business office, sterilization room, and large shared reception area. Contact [nshoreds@gmail.com](mailto:nshoreds@gmail.com).

### DEKALB, TURNKEY SPACE AVAILABLE:

Great opportunity. Huge savings. Completely built out location with excellent visibility next to Starbucks. Six treatment rooms, cabinetry included. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions.

### DOWNTOWN GLEN ELLYN, FORMER DENTAL

OFFICE FOR LEASE: Prime location for medical or general office. 2,250 square feet of space available now at \$22 per square foot gross, plus utilities. Contact Mark Levy, 630.424.8902 ext. 107, [mlevy@sequoiarg.com](mailto:mlevy@sequoiarg.com) with Sequoia Realty Group.

## PAYMENT

Advance payment must accompany your ad. **Make checks payable to Chicago Dental Society.**

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**Display Classified:** \$115 per column inch. Minimum ad size is one column inch.

**Premium Standard Classified:** \$105 for the first 30 words plus \$4 per each additional word.

**Member discount:** CDS members are entitled to a 10 percent discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.

**Changes or edits to ads:** \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

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**For Sale ads:** Dental practices listed for sale within this section of the *CDS Review* are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

**Disclaimer:** Although CDS believes that advertisements published in the *CDS Review* are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

### IMMACULATE SURGICAL SUITE, LINCOLN

**PARK:** This suite was built out to maximize the patient experience while supporting a surgical dental specialist with state of the art tools and equipment, including CBCT. The current tenant is consolidating and seeks a motivated dental professional to move into this turn key space. Located in an attractive neighborhood next to the heart of DePaul University. Call Rex Plamann at ddsmatch to learn more, 1.855.546.0044 or email [rplamann@ddsmatch.com](mailto:rplamann@ddsmatch.com).

**DENTAL OFFICE FOR RENT:** Fully equipped three-unit dental office in Chicago with multiple parking spaces available for rent immediately. Please contact Abraham at 312.671.3375.

## SPACE SHARING

**SPACE SHARING, NEWLY RENOVATED DOWNTOWN OFFICE:** Four-op practice available 10 to 15 days a month. Flexible arrangements. Great option for a satellite downtown location, new dentist, or specialist. Contact [chicagodontist312@gmail.com](mailto:chicagodontist312@gmail.com).

**SPACE SHARING/MERGING PRACTICES:** The COVID-19 pandemic has forced us dentists to re-evaluate the economics of practicing as a solo practitioner. Private practice space sharing within a group practice environment is a strong economic alternative to practicing as a solo practitioner; especially now and in the foreseeable future. We are a private practice with nine operatories on Michigan Avenue, across from the Art Institute of Chicago in downtown Chicago. The practice was established in 1911. We are seeking a general dentist or a specialist to merge or associates as an independent contractor or renter or to buy in as an equity owner treating their own patients and those patients of our group whom we refer to them. The doctor's compensation would be based upon a percentage of their collections. We are also seeking a dentist to work Saturdays or Sundays or both and some evenings to build their own private practice within our group from referrals from the group and from outside sources. If this may be of interest to you, please contact our office manager, Linda, at 312.922.9595.

**SEEKING TO SHARE/RENT IN AN OFFICE SPACE:** Losing lease. Want to share space with existing dental practice on far north side of Chicago. Will bring patients from 30-year practice. Am adaptable and agreeable to variety of situations. Call Ray at 773.793.4176.

## FOR SALE BY OWNER

### OFFICE FOR SALE:

Office for sale in Kankakee. Fire sale. Gross \$240,000. Three fully equipped operatories, all digital. \$150,000 includes building. Call 708.287.3887 or email me at [williammitsos@yahoo.com](mailto:williammitsos@yahoo.com).

### OFFICE FOR SALE:

State-of-the-art, profitable general practice for sale in western suburbs. Collection \$1.5 million-plus. PPO and fee-for-service only. Owner retiring but can stay on for a short transition. Send inquiries to [dentaloffice2006@yahoo.com](mailto:dentaloffice2006@yahoo.com).

### MEDICAL/DENTAL OFFICE BUILDING FOR SALE:

6,000-square-foot medical/dental building for sale with existing four-operator dental office on main level. We have the chairs and X-ray machines Carestream 3100 3D and a 2D functional implant set up in a turn-key condition. The building has main level expansion suite and five other suites available with 22 Parking spaces in a busy intersection. Call Mike at 847.769.4132.

### SHORT SALE REAL ESTATE AND PRACTICE:

Three chairs with full equipment and space to expand to six rooms. Working two days, but has ability for five days/week. Collection over \$300,000. Digital. [raymonddredington304@gmail.com](mailto:raymonddredington304@gmail.com).

### HIGHLY PROFITABLE GENERAL PRACTICE:

Extremely profitable 12-year-old general practice for sale in a Chicago south suburb, 25 minutes to Downtown Chicago. Nice and family oriented neighborhood. Four ops, digital, ideal plaza location on major street. Office collected \$1.05 million for 2019 and getting close to \$1.2 million for 2020 despite working only on 20% capacity in March and April this year due to COVID. Very low overhead, small staff, easy to manage practice. Only basic dentistry being performed, all specialty referred out. mostly PPO, cash and some Public Aid. No advertising. Owner staying for six months to help with transition. Serious inquiries only, [sam1980sas@gmail.com](mailto:sam1980sas@gmail.com).

### OFFICE FOR SALE BY OWNER:

Office for sale by owner, for medical reasons, in Orland Park. Four operatories, three fully equipped. All digital. Gross \$310,000. \$190,000. Call 708.287.3887.

ORTHODONTIC PRACTICE FOR SALE: Owner is retiring and selling orthodontic practice and condo in Naperville. Updated turnkey office. Fee-for-service only. \$220,000. 3,800 square feet appraised at \$675,000. [orthomjp48@gmail.com](mailto:orthomjp48@gmail.com).

PRACTICE AND REAL ESTATE AVAILABLE: 40-year-old, three-chair digital practice located in Back-of-the Yards area of Chicago. Include 5,500 square-foot medical center. priced to sell. Send inquiries to [zaffarsaab786@aol.com](mailto:zaffarsaab786@aol.com).

JUSTICE PRACTICE FOR SALE OR RENT-TO-OWN: Fully-equipped dental office with five to six operatories. Great location. Ideal for start-up or second location. Selling Price, \$95,000. Contact [harrismgt@gmail.com](mailto:harrismgt@gmail.com) or 630.920.0992.

### OFFICE FOR SALE:

Office for sale. By owner. Gross \$305,000. All digital, three fully equipped operatories in Orland Park. \$180,000. 708.287.3887. [williammitsos@yahoo.com](mailto:williammitsos@yahoo.com).

WELL-ESTABLISHED PRACTICE FOR SALE IN SOUTHERN WILL COUNTY: Only dental office in town of 6,000. Doctor retiring. Good starter or satellite with plenty of growth possibilities. Real estate available. Email [southwillpractice@gmail.com](mailto:southwillpractice@gmail.com).

### FOR SALE BY OWNER:

Rochester, MN, Mayo Clinic, small-town safety, above-average income. Respected 45-plus year practice. Long-term patients. Owner retiring. 1,700 square feet, four ops, all equipment, Pano/CT. Condo plus practice. Stand alone building plus private parking lot. Near public transportation. \$1.2 million gross. Send inquiries/CV to [paula@thulldental.com](mailto:paula@thulldental.com).

### FOR SALE BY OWNER:

For sale by owner, for medical reasons. Three fully equipped operatories in Kankakee. All digital. Gross, \$280,000. Includes building, \$225,000. [williammitsos@yahoo.com](mailto:williammitsos@yahoo.com).

## FOR SALE BY BROKER

HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS— HELPING BUYERS AND SELLERS:

For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, [al.brown@henryschein.com](mailto:al.brown@henryschein.com). NORTH/NORTHWEST SUBURBS – Below market sale price - motivated sell. Three ops, modern office on corner of two major roads and open only 2.5 days per week. Excellent growth potential. #IL147

SOUTH SUBURBS – A real "gem" in Will County 35 miles from downtown Chicago. Main four-, five-op practice plus a two-op high-growth satellite office. Newer equipment including Intra oral cameras, Digital X-ray. #IL149

CHICAGO –Great starter or satellite three-operator practice in the heart of the financial district. Doctor retiring, fee-for-service. Only working 25 hours a week to spend more time with family. Plenty of growth possibilities. Seller is motivated. #IL150

NORTHWEST SUBURBS – Doctor retiring from nice open layout 3-plus-1 op practice with multiple large windows at intersection of two major roads. Revenue \$415,000 on only 24 hours a week ... growth potential for a buyer wishing to add hours/days. #IL151

CHICAGO SOUTHWEST SIDE – Family-oriented practice in very stable community which is home to many Chicago police, fire, and city employees. Revenues \$544,000, four ops, digital X-ray, intra-oral camera. Higher than average net income. #IL152

NORTH-NORTHWEST SUBURBS – Perfect starter office or satellite with part-time associate in place if desired. Close to downtown Chicago and on busy Cicero Avenue. This \$400,000-revenue, two-op practice with intra-oral camera and digital X-ray refers out most specialties. #IL153

KANKAKEE COUNTY – General practice with four equipped treatment rooms established for 30 years. Practice is digital, high tech, runs Dentrix software, and has been updated. Gross receipts \$350,000. Specialties are referred out. #IL154 BLOOMINGTON/NORMAL AREA – Established practice located on busy main road in a stand-alone building with parking. This seven-operator facility is paperless using Dentrix and has digital X-rays. #IL155

WEST SUBURBS – Perfect turnkey office with huge growth potential. Doctor retiring from \$450,000 revenue, three- to four-op practice on only 2.5 patient days. Condo also for sale in business park on major street. #156

NORTHWEST SUBURBS, CHICAGO – Very desirable two-op, fee-for-service, \$200,000-revenue location, perfect for first/satellite office. Good growth potential as doctor chooses to work around 25 hours per week plus takes eight weeks vacation. #IL159

#### ADS MIDWEST:

ADS Midwest - ENDORSED by ISDS. Contact Peter J. Ackerman, CPA, CVA at 312.240.9595 [peter@adsmidwest.com](mailto:peter@adsmidwest.com) or [adsmidwest.com](http://adsmidwest.com).

Sellers needed. Never have values been higher. Call for a free consultation if you are considering a transition or sale.

PERIO – Western Suburbs \$660,000 collections low overhead low stress five digital ops

ORTHO – Highly desirable Chicago neighborhood, \$1million fee-for-service and growing.

ORTHO –North suburbs, \$700,000 in fee-for-service collections.

ORTHO – Western suburbs, \$1 million high tech, high net.

ORAL SURGERY – Western suburbs, \$1.6 million.

NORTHWEST INDIANA – \$1.2 million, pending.

NORTHWEST INDIANA – \$1.35 million, pending.

ROCKFORD – \$1.8 million Fee-for-service, free-standing building.

NORTH CENTRAL ILLINOIS – \$800,000 and growing.

CHICAGO LOOP – \$1 million, sold.

CHICAGO OLD TOWN – \$750,000, four ops, fee-for-service, digital, street level.

NEAR MIDWAY – \$1.35 million-plus, fee-for-service/PPO, CBCT, high tech, high visibility.

HIGHLAND PARK – \$1.7 million, fee-for-service/PPO CBCT, CEREC, beautiful.

NEAR NORTH SHORE – \$600,000, pending.

NORTHWEST SUBURB – \$1 million, implant-based.

ARLINGTON HEIGHTS – \$500,000, sold.

BUFFALO GROVE – \$300,000, real estate available. Price reduced.

FAR NORTHWEST SUBURB – \$600,000 100% fee-for-service, freestanding building.

CRYSTAL LAKE – Pending.

WESTCHESTER – \$350,000, fee-for-service/PPO 3-plus ops, priced to sell.

ADDISON – Sold.

DUPAGE COUNTY – \$700,000-plus, pending.

WHEATON/GLEN ELLYN – \$600,000, low overhead, modern, paperless.

NAPERVILLE – \$1.2 million, pending.

CHICAGO DENTAL BROKER: The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland, [chicagodentalbroker@gmail.com](mailto:chicagodentalbroker@gmail.com), 847.814.4149, [www.chicagodentalbroker.net](http://www.chicagodentalbroker.net).

CHICAGO, NORTH SIDE – New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell.

WEST SUBURBAN – Awesome four-op practice. All digital, paperless, Dentrrix/Dexis, newer build out, new Cerac, two new operatories and more. \$700,000 on just 10 days per month. Nothing like it in the market. See to believe.

NORTH SUBURBAN – Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last.

NORTHWEST SUBURBAN – 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale. 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell. 3) Brand new build-out but has to sell. Doing \$450,000-plus and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN: 1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available. 2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price.

SOUTH SIDE CHICAGO – Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make an offer.

SOUTH SUBURBAN – 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000.

2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also. Motivated seller. Many new ones coming this spring. I will find you a practice. Call me.

#### CHICAGO PRACTICE SALES

773.502.6000 or [www.chicagopracticesale.com](http://www.chicagopracticesale.com).

Thinking about a move or a start up? Need a great location? No cost office location services available. Call Sharon at 847.370.9131.

#### ILLINOIS PRACTICES FOR SALE:

ADDISON– New. Three ops with windows. Highly profitable. Turnkey. Fee-for-service and PPO. Associate Driven. Must see.

CHICAGO, EDGEWATER – Three ops at street level. Free parking. Fee-for-service and PPO. Priced to move.

CHICAGO, MT. GREENWOOD – Four ops, expandable. Street level storefront on a busy corner with ample parking. Fee-for-service and PPO.

CHICAGO, NORWOOD PARK – Three ops expandable to four. Busy corner storefront location. Seller can stay. Fee-for-service and PPO. Onsite lab a plus.

CHICAGO, NORWOOD PARK – Four ops at street level. Awesome location near train. Fee-for-service and PPO. Building for purchase.

CHICAGO, PORTAGE PARK – Three ops at street level. Heavy walk by traffic, busy area. Fee-for-service and PPO. Associate can stay. Great opportunity.

CRYSTAL LAKE – Pending.

EVANSTON – Turnkey. Three ops. Highly profitable. Fee-for-service and PPO. Great location. Must see to appreciate.

MELROSE PARK – Four ops at street level.

Expandable. Ample parking. Great visibility. Fee-for-service and PPO. Building for purchase.

NEW LENOX – Four ops, expandable. Fee-for-service/PPO. High annual gross. Stunning modern build, full of natural light. High tech.

NILES – Four ops, expandable. Street level dedicated building and parking lot. Fee-for-service and PPO. Must see.

NORTH AURORA – New. Four ops expandable to five. Modern new build. Great strip location. Beautiful. Must see.

ROCKFORD AREA – Eight ops in a standalone building with a parking lot. High collections, low overhead. 100% fee-for-service. Beautiful and modern. High tech and digital. Won't find many like this on the market.

WOODRIDGE – Three ops in a street level storefront. Ample parking. 100% Fee-for-service. Low rent. Must see.

WORTH – Six ops, expandable. Corner location with parking. CBCT. Fee-for-service and PPO. Specialists on staff.

WINNETKA – Three ops in desirable Winnetka. High tech. Motivated seller.

ILLINOIS DENTAL SPACES FOR LEASE, CALL 847.370.9131

MORTON GROVE – Five ops plus equipment.

WILMETTE – Three ops

HIGHLAND PARK – Vacated office

BUFFALO GROVE – Six ops

BOLINGBROOK – Five ops  
SCHAUMBURG – Three ops  
INDIANA PRACTICE FOR SALE  
HAMMOND – Three ops, expandable to four. New build I a strip mall. High visibility and signage. Low overhead and high profitability. Awesome.

DDSMATCH CHICAGO, TRANSITION ON YOUR TERMS: DDSMatch Chicago, please email Rex Plamann [rplamann@ddsmatch.com](mailto:rplamann@ddsmatch.com) or call 855.546.0044 to start a free and confidential conversation.  
SOUTH SUBURBS – General practice, \$180,000, great location, possible merger, fee-for-service/PPO.  
WEST SUBURBS – Pediatric practice with GP expansion opportunity, 5 ops, real estate available, great space. Call to discuss.  
WEST SUBURBS – General practice, three operatories, \$215,000 in collections, PPO, busy thoroughfare.  
WEST SUBURBS – General practice, fee-for-service, membership program, \$700,000 collections, low overhead, Real estate available.  
WEST SUBURBS – General practice, fee-for-service/PPO, \$800,000 collections, fantastic location.  
WEST SUBURBS – Oral surgery, \$1 million collections, 5,000 square feet, immaculate design, AAAHC-accredited surgery suite, real estate available, attractive location.  
NORTHWEST INDIANA – Pediatric practice, \$2.1 million in collections, low overhead, strong staff.  
WEST SUBURBS – Pediatric practice, \$520,000 collections, great location, ample space to grow. New opportunities on the horizon. Call to discuss your future practicing plan, 855.546.0044. Email [rplamann@ddsmatch.com](mailto:rplamann@ddsmatch.com) or visit our website to learn more about our Trusted Transition Process, [www.ddsmatch.com](http://www.ddsmatch.com).

#### CHINATOWN PRACTICE FOR SALE:

Huge savings. Special pandemic pricing. Dentist retiring. Three operatories, all digital practice with digital pan. Cantonese-speaking a plus. Collections \$428,000. Asking price, \$75,000 Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074.

GENERAL DENTISTRY PRACTICE FOR SALE, EVANSTON: Well-established, four ops. fee-for-service. Collections, \$300,000. Storefront location with real estate and parking. Motivated seller. <https://buildout.com/website/698169-sale>. Contact Jerry West, [jerry@jrossiandassociates.com](mailto:jerry@jrossiandassociates.com), 716.936.3081.

GENERAL DENTISTRY PRACTICE FOR SALE, CHICAGO/LAKEVIEW: Well-established, four ops, fee-for-service, strong hygiene, conservative restorative dentistry. Collections, \$690,000. Flexible transition. Net income, \$232,000. <https://buildout.com/website/748249-sale>. Contact George Bozonelos, [george@jrossiandassociates.com](mailto:george@jrossiandassociates.com), 630.440.4644.

GENERAL DENTISTRY PRACTICE FOR SALE, SKOKIE: Established, three ops, fee-for-service, strong hygiene, refers a lot out. Collections, \$500,000. Low overhead. \$221,000 net income. <https://buildout.com/website/803937-sale>. Contact Jerry West, [jerry@jrossiandassociates.com](mailto:jerry@jrossiandassociates.com), 716.936.3081.

GENERAL DENTISTRY PRACTICE FOR SALE, PARK RIDGE: Beautiful new build-out. Three fully equipped ops. CBCT, Schick Sensors, Nomad, Weave. EBITDA, \$260,000 on three days. <https://buildout.com/website/803669-sale>. Contact Jerry West, [jerry@jrossiandassociates.com](mailto:jerry@jrossiandassociates.com), 716.936.3081.

#### MOKENA PRACTICE FOR SALE:

New. State-of-the-art practice. Positioned in a premier storefront location. Four Adec operatories, three equipped. Mostly PPO, fee-for-service. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. [www.e-ppc.com](http://www.e-ppc.com). Professional Practice Transitions.

SKOKIE PRACTICE AND BUILDING FOR SALE: Located near Old Orchard. Why rent when you can own. Freestanding building with three operatories, expandable. Part-time average collections \$270,000. Mainly fee-for-service. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074.

#### OAK LAWN PRACTICE FOR SALE:

New Listing. Perfect starter office or satellite opportunity in a prime storefront location. Three operatories, expandable. Collections: \$264,000. Fee-for-service/PPO Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions.

ARLINGTON HEIGHTS OPPORTUNITY: Two practices in one facility with collections of \$1 million. Immediate ownership, with affordable real estate in a desirable west suburb. Cash flow exceeds \$550,000. Contact Blake Ring, [blake@legacypacticetransitions.com](mailto:blake@legacypacticetransitions.com).

#### OAK LAWN, PRACTICE SALE:

Well-established practice with three operatories, expandable, in a busy storefront location. PPO/fee-for-service. Collections, \$270,000. Dentist is retiring. Will help transition. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions.

HOFFMAN ESTATES: Premier, family oriented fee-for-service general dental practice seeks dentist to purchase practice. This health-centered, state-of-the-art restorative practice is located in a professional building on a major hospital campus. Office condominium also available for purchase. The practice is committed to excellence and seeks a dentist interested in an exceptional practice purchase opportunity. Motivated owner is willing to assist with quality introduction period to ensure a smooth transition. Wonderful patients and growth opportunity with an exceptional dental team. Please reply in confidence with a cover letter and Curriculum Vitae to [pam@lifetransitions.com](mailto:pam@lifetransitions.com).

## OPPORTUNITIES

FULL-TIME DENTISTS WANTED – CHICAGOLAND OFFICES: Gain lots of experience in a digital, chartless office. We see everyone from kids to seniors. Hit the ground running without waiting to build your own clientele. We love to help train new dentists. Recent graduates welcomed. Sign-on bonus and guaranteed base rate. Malpractice insurance paid. Free CE offered. No HMOs. Please email resume to [director@allstardentalclinic.com](mailto:director@allstardentalclinic.com).

**DENTIST:** North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at [toothgroup.chicago@gmail.com](mailto:toothgroup.chicago@gmail.com).

**DENTAL DREAMS** is actively seeking motivated, quality-oriented associate dentists for our offices in Chicago and surrounding suburbs. We provide the ultimate in quality general dentistry to the entire family in a modern, technologically advanced setting with experienced support staff. Our highly valued associates enjoy top tier compensation. Compensation includes: Sign-on bonus up to \$30,000. Average compensation of full-time dentists in excess of \$220,000 per annum. Guaranteed base pay. Clinical Practice includes: Complete autonomy over treatment planning. Mentoring by top rated, experienced clinicians. Benefits include: health insurance, malpractice insurance, three weeks' vacation, continuing education, relocation expenses, Visa and permanent residency sponsorship, and dental coverage for associates and immediate family members. Make Dental Dreams a reality for you. Please contact us to learn more about rewarding associate dentist opportunities with Dental Dreams. We offer full-time, part-time and Saturday only schedules. Phone: 312.274.4598. Email: [recruiting@DentalDreams.com](mailto:recruiting@DentalDreams.com). Website: <http://www.dentaldreams.com>.

**OUTSTANDING OPPORTUNITY:** Family Dental Care is a dental group owned by dentists (over 150 employees) and is expanding and seeking general dentists, specialists and residents. Currently six locations and growing. Our partners earn at the top 1 percent of dentists. Come and talk to them. Highly competitive salary with no Public Aid and 95 percent fee-for-service. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full-time or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. 773.978.7801 (ask for Peter) or email [personnel@familydentalcare.com](mailto:personnel@familydentalcare.com). <http://www.familydentalcare.com>.

**POSITION AVAILABLE FOR GENERAL DENTIST IN THE LOOP:** Established private practice 15 years, 9 ops, new equipment. Earning potential over \$200,000. Full-time, four to five days a week. Five-plus years experience preferred. [chicagosmiles@hotmail.com](mailto:chicagosmiles@hotmail.com).

**FULL-TIME ASSOCIATE WANTED WITH FUTURE PARTNERSHIP OPPORTUNITY:** Busy PPO and private pay office in western suburbs looking for a full-time dentist with two years experience. Office is state of the art and open 5.5 days/week. Non-corporate, low pressure setting, patient centric. Applicant should be proficient in general dentistry, but most specialty dentistry referred. Please contact [ikhare2@gmail.com](mailto:ikhare2@gmail.com).

**IDEAL ASSOCIATE OPPORTUNITY:** Our state-of-the-art, busy, modern and established office located in the Round Lake area needs a full-time or part-time general dentist. Must have experience in all phases of general dentistry. Relaxed working environment with trained friendly staff. For full-time position we offer up to \$20,000 signing bonus; and for part-time position, we offer up to \$10,000 signing bonus. Ideal compensation as it's based off of 35% on production or \$850/day daily minimum, whichever is higher. We offer medical, dental and vision insurance, paid malpractice and CE allowance. We do not micromanage and you will have complete discretion on your cases. We sponsor H-1B and Green Card. We have top-notch PPE and we follow all CDC guidelines. [northwestdentalpc@gmail.com](mailto:northwestdentalpc@gmail.com).

**PART-TIME GENERAL DENTIST, WHEELING:** Modern, busy dental practice in Wheeling is searching for a general dentist for two to three Saturdays a month. Mix of PPO and Public Aid. Send your CV to [nextgentalcenter@gmail.com](mailto:nextgentalcenter@gmail.com).

**NAPERVILLE AREA FEE-FOR-SERVICE OFFICE NEEDING FULL-TIME DENTIST:** Beautiful eight-operatory stand-alone office just south of Naperville is looking for a personable and skilled full-time doctor. This single doctor fee-for-service office has an established patient base and team, and is looking for the next doctor to join the team. The office produced over \$1.5 million last year, and has the earning potential of over \$300,000. The position offers a guaranteed base salary and a full range of benefits. If interested please email [1250dental@gmail.com](mailto:1250dental@gmail.com).

**EXPAND YOUR SKILLS AT PRECISION DENTAL CARE:** Go beyond basic dentistry and learn CT guided implant placement, partial/full bony extractions, molar endo, comprehensive orthodontics. Looking for full-time and part-time at office in West Lawn. Earn \$200,000 to \$300,000 annually seeing 10-15 patients daily. \$600 daily minimum. Out-of-network PPO, private, no adult Medicaid. Prefer some experience but have hired new grads with great results. Email [precision4317@gmail.com](mailto:precision4317@gmail.com).

**LOOKING FOR GENERAL DENTIST IN AURORA/NAPERVILLE FEE-FOR-SERVICE OFFICE:** Looking for part-time general dentist, potentially moving to full time. Current part-time associate will be transitioning out. Flexible schedule to start. Must be able to build relationships. Our patient base needs a trusting/caring relationship. Compensation based on collection. [www.shanahancheungdds.com](http://www.shanahancheungdds.com). Send resume to [jeffcheung80@gmail.com](mailto:jeffcheung80@gmail.com).

**FULL-TIME DENTIST WANTED FOR ESTABLISHED CHICAGO NEIGHBORHOOD PRACTICE:** Successful, multi-doctor practice in Chicago is looking for a full-time dentist to join the team. This wonderful office has an established team and patient base, and is looking for a hardworking doctor with great personal skills. We are offering a guaranteed minimum and a full package of benefits, including CE and mentorship opportunities. If you are interested in learning more, please email [1250dental@gmail.com](mailto:1250dental@gmail.com).

**ASSOCIATE DENTIST:** Established office that is state-of-the-art, digital, modern, has well-trained staff, and is located in Palatine. Position available for immediate hire. [office@mayadentalcare.com](mailto:office@mayadentalcare.com). 847.358.9800.

**ASSOCIATE DENTIST:** Immediate opening for an associate dentist at our locations in Chicago and Bolingbrook. Part-time or full-time. Email resume to [hanadentalcenter@hotmail.com](mailto:hanadentalcenter@hotmail.com).

#### JANUARY HIRING FOR DENTISTS:

Webster Dental Care has January openings for family oriented general dentists for both city and suburban locations. We have excellent safety protocols in place and offer excellent benefits. Our highly competitive fee schedules insure great compensation. We are also seeking part time endodontists and orthodontists too. Send your resume to Dr. Steve Rempas, [drsteve@webster.dental](mailto:drsteve@webster.dental).

GENERAL DENTIST NEEDED: Private office looking for an associate dentist for growing practice located near the City of Chicago. State-of-the-art office, fully digital, well-trained staff, established patient base. We offer excellent pay and benefits, daily guarantee, paid malpractice, CE, sign-on bonus. Complete autonomy over treatment planning. New grads welcome. Email [westdentaljobs@gmail.com](mailto:westdentaljobs@gmail.com).

#### GENERAL DENTIST:

Seeking dedicated and enthusiastic dentist for well-established, high end practice on Chicago's north side. Full-time, alternating Saturdays. Good communication, clinical skills required. [medgjob@gmail.com](mailto:medgjob@gmail.com).

ASSOCIATE DENTIST: Associate dentist needed at fee-for-service/PPO suburban practice. High daily guaranteed minimum with previous associates averaging daily production of \$5,000/day. Great opportunity for young doctor, with buy-in potential. Send resume to [nrfdental5@gmail.com](mailto:nrfdental5@gmail.com).

PART-TIME DENTAL ASSOCIATE: Seeking a smart, outgoing, and friendly associate to join our growing private practice (PPOs, fee-for-service) team part-time (two to three weekdays, two Saturdays) for our office. Office is digital, paperless with a well-trained, friendly and efficient staff. Applicant must possess strong work ethic and willingness to learn with a commitment to quality. Perfect opportunity for someone looking for a long-term commitment and growth. Email [info@pilsensmiles.com](mailto:info@pilsensmiles.com).

DENTIST ASSOCIATE WANTED: Doctor, are you committed to excellent patient care? Are you seeking a full-time position with an incredible team? Are you searching for a place to call home? Please forward your resume and inquiry to Dr. Joseph Gruber for consideration. [joegruberjjj@gmail.com](mailto:joegruberjjj@gmail.com).

GENERAL DENTIST, ST. CHARLES/BARTLETT OFFICE: Busy St. Charles practice seeking a full-time general dentist. Our practice is state-of-the-art, and we are looking for a dentist with two or more years of experience to join our professional and fast-paced environment. For more information, please email [hr@elmhurstdental.com](mailto:hr@elmhurstdental.com).

ENDODONTIST FOR A LARGE GROUP PRACTICE 1-2 DAYS A WEEK: Endodontist to join our group practice. One to two days a week resident or endodontist, excellent compensation. Great support team. Just come in and do what you love and treat our amazing patients. [psjobs@comcast.net](mailto:psjobs@comcast.net).

#### BEST PART-TIME OPPORTUNITY:

Our fast-paced, established office located in far west suburban location needs a part-time general dentist. Ideal working environment. You will be the only doctor working for the days that you will be coming in, so all patients on those days are yours. We give you full autonomy of your cases and you will dictate the treatment plan for your patients. Great income potential as compensation is based on 35% on production or \$800/day guaranteed minimum. For working only three-and-a-half-days a week, your guaranteed salary is more than \$165,000 per year. We offer medical, dental and vision insurance, \$10,000 signing bonus, paid malpractice and CE allowance. [bestparttimeopportunity@gmail.com](mailto:bestparttimeopportunity@gmail.com).

GENERAL DENTIST ASSOCIATE: Is a volume-driven DSO or corporate dental office not for you? Independently owned fee-for-service practice seeking an associate to join our team, with potential for partnership/buy-in. In business 30-plus years, we focus on high-end patient care and value our strong patient/doctor relationships. Great location in downtown Chicago with up to date technology. Ideal candidate is comfortable with all aspects of general dentistry, a team player and holds strong interpersonal skills. Compensation is based on collections. Please send resume to [dr.kdow@gmail.com](mailto:dr.kdow@gmail.com).

EXCELLENT FULL-TIME OPPORTUNITY: Our state-of-the-art, established office located in Round Lake area, needs a full-time general dentist. Must be comfortable in all phases of general dentistry. We have a solid patient base with an incredible staff. We do not micro manage and you will have a complete discretion on your cases. We offer \$10,000 signing bonus. Medical, dental and vision insurance, paid malpractice and CE allowance. Compensation is based on 35% of production or a daily minimum of \$750/day, whichever is higher, which means your base salary is higher than \$230,000 per year, guaranteed. We sponsor H1-B and green card. [northwestdentalpc@gmail.com](mailto:northwestdentalpc@gmail.com).

#### GENERAL DENTIST, \$750 OR 35 PERCENT:

Up to \$40,000 sign-on bonus. We are looking for general dentist to join our team. Our dentists have clinical freedom and autonomy like in traditional private practice without the administrative and financial burdens of practice management. We believe our dentists are highly skilled professionals, so we have no production requirements. New grads welcome. [carolina@efdentalcare.com](mailto:carolina@efdentalcare.com).

#### PART-TIME OR FULL-TIME:

Universal Dental Clinics looking for a Spanish-speaking associate for our Albany Park office, please call/text Raya at 201.423.3203 or email [raya@udclinics.com](mailto:raya@udclinics.com).

PEDODONTIST (OR EQUIVALENT) FOR OFFICE IN ADDISON: Looking for specialist (will consider general dentist that is comfortable with pediatric patients). Competitive compensation. Please email or call our office for more information. [eshadental1409@gmail.com](mailto:eshadental1409@gmail.com). 630.339.3100.

#### EXCELLENT FULL-TIME OPPORTUNITY IN CHICAGO NEIGHBORHOOD PRACTICE:

Established, multi-doctor office in the popular Edison Park neighborhood of Chicago is looking for a great full-time dentist to join the team. This office has been an integral part of the community for decades, and has a large, established patient base. It offers great compensation, benefits, and the opportunity to learn from a successful doctor and team. Email [1250dental@gmail.com](mailto:1250dental@gmail.com) if interested.

**FULL-TIME DENTIST NEEDED:** Looking for a full-time dentist in a busy practice in Des Plaines. PPO and fee-for-service. Great compensation, room to grow. If you are interested contact Rod at 630.440.0600.

**ASSOCIATE OPPORTUNITY IN THE FAR WEST/SOUTHWEST SUBURBS:** We are a large multi-office practice with a great reputation and an awesome team. If you love to do all phases of dentistry and have incredible interpersonal skills with both patients and fellow team members, then you may be a great fit. Must have at least three years of private practice experience and a GPR is a bonus. No HMO or Medicaid/Public Aid. Send resume to [doctorsws@gmail.com](mailto:doctorsws@gmail.com).

**ASSOCIATE DENTIST:** Associate dentist needed at busy general office in southwest suburbs. Position would be part-time to start. Daily minimum included. Send resume to [pdlds41@gmail.com](mailto:pdlds41@gmail.com).

**WILL COUNTY, ASSOCIATESHIP POSITION:** Full-time position available. Exceptional dentist needed. Great culture with a highly skilled team and wonderful patients. PPO/fee-for-service. Practice in a beautiful office the way you have always imagined. Collections, \$1.4 million. Email resume to [jplscia@e-ppc.com](mailto:jplscia@e-ppc.com), 630.890.6074.

**IMMEDIATE HIRE DDS OPPORTUNITY IN LINCOLN PARK AND THE LOOP:** Looking for an office you can be proud of and call your dental home? LPS has an aesthetically-driven patient base where you can perform ideal dentistry. Lincoln Park Smiles is seeking a talented and driven associate with a minimum of three to five years of experience to join our team. Your position includes a presence in both our Lincoln Park and Loop locations with a mix of fee-for-service and PPO patients. Our team includes a boarded perio/prosth DDS who is happy to collaborate. Apply to [drjackm@me.com](mailto:drjackm@me.com).

**PEDIATRIC DENTIST:** Western suburbs. Busy, multi-specialty office looking for a part-time pediatric dentist one to two days per week. Please email resume to [dentaljobssds@gmail.com](mailto:dentaljobssds@gmail.com).

**FULL-TIME DENTIST NEEDED FOR AMAZING WILL COUNTY PRACTICE:** Beautiful and modern single doctor practice in the heart of downtown Manhattan is looking for a full-time dentist to join this established team. This fee-for-service/PPO five-operator facility has an incredibly large and loyal patient base. It is an amazing opportunity for a south suburbs dentist. Guaranteed base salary with the opportunity to make \$250,000-plus. If you are interested in learning more, please contact [jgenta@decisiononedental.com](mailto:jgenta@decisiononedental.com).

**FULL-TIME DOCTOR WANTED FOR ESTABLISHED SOUTH SIDE PRACTICE:** Established two-doctor practice in the wonderful south side community of Olympia Fields is looking for a full-time dentist to join the team. This PPO/fee-for-service practice has a large and growing patient base. In addition to great compensation, the position offers a full array of benefits, mentoring, and CE. If interested please email [1250dental@gmail.com](mailto:1250dental@gmail.com).

**ASSOCIATE DENTIST POSITION IN MULTISPECIALTY PRACTICE:** Associate needed in southwest suburb practice. Microscope, CBCT and fully digital practice. Huge opportunity for the right minded person. Mentorship by owner and full patient load from Day One after training is complete. Please email resume to [pdic.orland@gmail.com](mailto:pdic.orland@gmail.com).

**LEHIGH DENTAL CARE, 6420 N. LEHIGH AVE. CHICAGO, 60646:** Dentist with private, general practice seeking a part-time general dentist. Endodontic skills a bonus. Contact Dr. Tatiana Paunescu DDS. By email at [dds.tatiana@gmail.com](mailto:dds.tatiana@gmail.com) or by phone, 773.405.7864.

**SPECIALTY OPPORTUNITY, CHICAGOLAND:** GP looking for ondo/OMFS/perio to see our patients. Opportunity to space-share or open your own practice. Six ops ready to build out with plumbing. Call Max @847.222.3325.

**ASSOCIATE GENERAL DENTIST, EAST PEORIA, IL:** Maple Shade Dental in East Peoria, IL, (a DCA affiliated practice), is currently seeking a full-time general dentist. Great earnings, benefits, CE, relocation, and more. Experienced or new grads welcome! Email resume to [bames@dentalcarealliance.com](mailto:bames@dentalcarealliance.com). Learn more at [www.dentalcarealliance.com](http://www.dentalcarealliance.com).

**DENTIST NEEDED ASAP:** Exciting opportunity for a general dentist to join a team in a fee-for-service practice. State-of-the-art equipment, established patient base with continual new patient growth. This position will initially be part time but could lead to full time. Conversation regarding compensation will be conducted on an individual basis. Please forward your CV, professional references and availability to be considered. Four-plus years experience. [lakecountysmile@gmail.com](mailto:lakecountysmile@gmail.com).

**PART-TIME PEDIATRIC DENTIST NEEDED:** Established PPO/fee-for-service office seeking Pediatric Dentist two to three days a week. Large pediatric patient base, Western Suburbs, Position available immediately. State-of-the-art office, great staff. Please email CV to [drsud.dds@gmail.com](mailto:drsud.dds@gmail.com).

**ORTHODONTIST:** Excellent opportunity for an orthodontist to join our well-established multispecialty group practice in central Wisconsin. We are looking for an orthodontist to join our current staff to help serve an increasing patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email [neil.armitage@dentalclinicofmarshfield.com](mailto:neil.armitage@dentalclinicofmarshfield.com) for additional information.

**PART-TIME PERIODONTIST:** An extremely well-established general dental practice located in the heart of Hyde Park is looking for an experienced periodontist to join our team. Looking to hire initially for one day a week. Thursday 8 a.m. to 5 p.m. Please send an email to [loukauf@gmail.com](mailto:loukauf@gmail.com).

**ENDODONTIST ASSOCIATE OPPORTUNITY:** Looking for full-time or part-time endodontist to join endodontic and periodontic specialty practice. Contact [drtonygriglione@endoperio.com](mailto:drtonygriglione@endoperio.com) if interested.

**FULL-TIME ASSOCIATE DENTIST OPPORTUNITY:** Busy family practice located in Morris seeking associate dentist three to five days per week. Occasional nights and Saturdays. One year of experience desired. Expense account. Pay on production. Mentorship available for a younger dentist. [drbelldmd@hotmail.com](mailto:drbelldmd@hotmail.com). 815.942.0182.

#### ENDODONTIST WANTED, ALGONQUIN:

Associate endodontist wanted -- one day per week at robust practice offering state-of-the-art, new operatories and CBCT. Great pay package and opportunity for additional days. Experience, strong communication, and leadership skills needed. Call Rex Plamann at [ddsmatch Chicago at 1.855.546.0044](tel:18555460044) or email to [rplamann@ddsmatch.com](mailto:rplamann@ddsmatch.com).

**ASSOCIATE POSITION IN SOUTHWEST SUBURBS:** Mokena general dental office seeking associate. Position will initially be part time, but can lead to full time. Hours will include one evening until 7 o'clock, no Saturdays. Ideal candidate will have two to three years of experience and comfortable with all aspects of restorative dentistry. Compensation will be based on production with a daily minimum guarantee. Send CV to [mokenadentaljob@gmail.com](mailto:mokenadentaljob@gmail.com).

#### ENDODONTIST WANTED, WEST SUBURBS:

Experienced endodontist wanted to join a specialty practice in the near western suburbs of Chicago. Two to three days per week available. CBCT and all the tools to support your clinical efforts. Conveniently located next to Metra station. Competitive package offered. Call to Rex Plamann at [ddsmatch](tel:18555460044) to discuss, 1.855.546.0044.

**SUPERSTAR GENERAL DENTIST NEEDED:** Our busy, fee-for-service practices will give you the opportunity to provide care while also receiving mentorship, and a place to learn and grow. We are looking for an experienced dentist, with the ability to do extractions and root canals. Email [jenxi@uspdental.com](mailto:jenxi@uspdental.com).

#### GENERAL DENTIST:

General dentist full-time and part-time opportunity in our well-established and very busy Aurora, Naperville, West Chicago, Bolingbrook and Joliet locations. Practice all aspects of Dentistry on a diverse patient base. Email [alikhands@gmail.com](mailto:alikhands@gmail.com).

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## The times summon a leader

I'M A HISTORY BUFF, MOSTLY AMERICAN HISTORY, ESPECIALLY BIOGRAPHIES OF OUR PRESIDENTS. We Americans are fortunate to have a cadre of brilliant historians that enrich our understanding of crucial historical events and the persons who managed them. My favorite writer is Pulitzer Prize winner Doris Kearns Goodwin. Her latest book, *Leadership in Turbulent Times*, examines the actions of four presidents and their decisive actions in resolving tumultuous periods in our nation.

Presidents Abraham Lincoln, Theodore Roosevelt, Franklin Roosevelt and Lyndon Baines Johnson displayed uncommon leadership in managing dramatic reversals in their lives, emerging stronger to lead the country in critical times. These men faced great challenges that parallel today's COVID-19 crisis. Their unflagging leadership is what the doctor ordered then and is pertinent today. The public needs strong guidance from our national and local leaders, especially healthcare leaders like us.

Early in March, it became evident that COVID-19 had grown into a pandemic threatening our patients, doctors and staff. The CDS Board of Directors, led by 2020 CDS President Terri Tiersky, first mandated that all CDS and its branch boards meet by Zoom technology. In rapid order, CDS board members, aided by our talented staff, oversaw the donation of personal protection equipment to our local dental schools and health clinics. CDS, ADA and ISDS became vendors for hard-to-acquire PPE.

Our tripartite organizations disseminated pertinent scientific data to the profession generated by the Centers for Disease Control (CDC) and the World Health Organization (WHO) among others.

Dr. Tiersky was interviewed for print and electronic media, which quelled the public's fears that it was "unsafe" to go the dentist.

Unfortunately, CDS was facing a problem unique to it, holding a physical Midwinter Meeting.

At an August meeting of the CDS board, the directors heard from the general manager of McCormick Place by Zoom. The ensuing discussion was robust, with board members examining every possibility from cancellation of the meeting to some limited live participation. Finally, then-President-elect Dean Nicholas, who is leading the 156th Midwinter Meeting, stepped in and addressed the elephant in the room saying, "It has to be a virtual meeting."

This was no small undertaking. By August, a large part of the meeting had already been scheduled. Continuing education sessions had to be canceled along with exhibits. A new format for the meeting had to be devised. CE courses rescheduled, the opening session, always a highlight of the meeting, had to be reconfigured, the November *CDS Review* containing the Preliminary Program revamped along with a myriad of other details.

Well, our leadership and staff pulled it off, never missed a beat. Drs. Tiersky and Nicholas, demonstrated great leadership and our talented staff performed to their usual high standard.

I believe leadership is not inherent but acquired by preparation, nurtured by resilience. But Ms. Goodwin says it better, "Do leaders shape the times or do the times summon their leader?" I vote for the latter. ■

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# The CDS Foundation Clinic needs you

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The CDS Foundation Clinic treats patients of all ages, including children. We are looking for volunteer dentists, hygienists and assistants to care for patients. To volunteer, please contact the clinic.

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Located in Wheaton, the CDS Foundation Clinic offers free basic dental care to residents of Cook, Lake and DuPage counties whose incomes are at or below 200 percent of the poverty level. Our three-operatory clinic is modern and professional. All qualified patients are scheduled in advance and volunteers are matched with the patient population of their interest. All a volunteer needs is the desire to help.

**CDS Foundation Clinic** 416 E. Roosevelt Rd., Suite 102, Wheaton, IL 60187



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