MAKE THE MOST OF YOUR VIRTUAL MIDWINTER MEETING EXPERIENCE

Branch News
Planning is better than complaining
A snail slogging through molasses
The 2021 Midwinter Meeting will be virtual, and while that brings exciting new changes, sharing this experience together will also strengthen our bonds as a CDS Family!

My belief behind the theme “Heart of Dentistry” is that each one of us has a passion within that is guided by our heart, which ultimately is driven by a higher power.

Please share your thoughts on what HEART OF DENTISTRY means to you and send them by email to heart@cds.org.

We will share what is in your heart from time to time in our Journey to the Midwinter Meeting e-newsletter.

I really look forward to hearing from you, as our hearts will go on in 2021 together!

Sincerely,

Dr. Dino
Dean P. Nicholas, DDS
President – 2021
Chicago Dental Society
Sept. 23, 2020 Regional Meeting Minutes

The Regional Meeting of the Chicago Dental Society, convened via Zoom at 1:30 p.m., local time, with Dr. Terri S. Tiersky, President presiding.

With no objection, the minutes of the Sept. 25, 2019, Regional Meeting and the Nov. 6, 2019, Regional Meeting were approved as published.

• There were no reports of the Board or Standing Committees.
• There were no reports of Special Committees.
• There was no unfinished business to report.
• There was no new business to report.

Dr. Tiersky announced that the 2021 CDS Midwinter Meeting would be a virtual meeting. The 2021 Midwinter Meeting, Heart of Dentistry, will be held Thursday – Saturday, Feb. 25 – 27, 2021. In addition, the Midwinter Meeting platform will be available through March 15 for exhibits and on-demand sessions. Dr. Tiersky reminded everyone that 2021 is a CE reporting year for Illinois.

Dr. Tiersky also encouraged everyone to visit the CDS website for information on Text Messaging and how to opt-in to receive text messages from CDS and to sign up to receive texts from CDS by texting DENTAL to 69922.

Dr. Tiersky announced that the educational program was being co-sponsored by Crest + Oral B. She then introduced Tyler Lubore, Territory Account Executive, who gave a brief presentation.

With no further business, Dr. Tiersky called upon Regional Meeting Program Chair, Dr. James Frett, who provided a few housekeeping items and information on the Zoom webinar before introducing the speaker. He added that Dr. Ted Borris, CDS Director of Scientific Programs, would be assisting with the Q&A and fielding questions to present to the speaker.

Dr. Frett then introduced Tim Caruso, PT, MBA, MS, to present the webinar on ergonomics for dental professionals entitled: Chairside Fitness

The meeting was adjourned near 4 p.m.

Correction:
Due to a programming glitch, a few Friday afternoon classes listed an incorrect time in the printed edition of the Preliminary Program.

Classes V229 through V239 will be held 2 – 3:30 p.m. on Friday, Feb. 26.

Correct times are presented in the digital edition of the Preliminary Program, which is found at www.cds.org.
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FEATURES

Make the most of your virtual Midwinter Meeting experience .....................8
The 2021 Midwinter Meeting is just around the corner. We offer advice to help you prepare for a new learning experience.

COLUMNS

President’s Perspective ..............................................................6
Terri Tiersky, DDS, JD: Through the Kaleidoscope – the Final Turn

Practice Smarts .........................................................................12
Joanna Brown: Recommendations for successful online learning

It’s the Law ................................................................................14
John M. Green, DDS, JD: Planning is better than complaining

From the Ground Up .................................................................16
Trucia Drummond, DDS: Join our Legacy Society

Final Impressions .......................................................................40
Walter Lamacki, DDS: A snail slogging through molasses

DEPARTMENTS

Branch News ............................................................................19
Classified Advertising .........................................................28
Directory ..................................................................................4
New Members ...........................................................................18

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ADVERTISING INDEX
ACOA, Ltd. ................................................................................11
AFTCO ....................................................................................24
Andrews Construction, Inc. .....................................................5
Chicago Dental Broker ............................................................17
Chicagoland Smile Group ........................................................27
DDSMatch.com ........................................................................24
DentalPost ...............................................................................11
Joseph Rossi & Associates .......................................................13
Office Anesthesiology and Dental Consultants, PC ...............18
TDIC – The Dentists Insurance Company ...............................2
Vitality Dental Arts ..................................................................15

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I knew the day would eventually arrive when I would be given one last opportunity to share my thoughts with you.

Alas, that time has come, and this is my final President’s Perspective. The pieces of the kaleidoscope came together in a vastly different pattern than I expected this year, but they certainly created a unique view.

Although there were moments when time seemed to stand still, it now feels as though the year passed in the blink of an eye. It is such an interesting phenomenon.

Some of you may recall when I was installed as CDS president last year, I cited a quote by Eleanor Roosevelt: “You must do the thing you think you cannot do.”

I still find inspiration in that quote, but I couldn’t possibly have predicted how telling those words would be for me this year. Nonetheless, I think that I abided by their premise, navigating through uncharted waters.

In looking at some of Mrs. Roosevelt’s other insightful quotes, I came across another that exemplifies 2020 even more distinctly than the one above.

“You have to accept whatever comes, and the only important thing is that you meet it with the best you have to give.”

Indeed!

It has been an exceedingly challenging year due to circumstances completely out of anyone’s control. As a result, the CDS Board of Directors has been faced with issues unlike any that we have been presented with before, not the least of which was determining the fate of the 2021 Midwinter Meeting.

I am confident in the decision to hold an all virtual meeting, and I am certain that the 2021 meeting will set the bar high for all subsequent major dental meetings. I wish Dino Nicholas, 2021 CDS president, and the entire CDS Board all the best for a successful meeting and a great year.

I will remain eternally grateful to my fellow officers, the board of directors and our staff for their ongoing support and their commitment to ensuring that the Chicago Dental Society remains the world-class leader in scientific dental meetings.

I must admit that there were times during my tenure as your president that I questioned my leadership. Perhaps dealing with strife makes that more common. But I can assure you that I never questioned whether I was giving the best that I could, because I always gave it my all.

I do not feel weak admitting my uncertainty, but instead I’m human, and I believe that I became a better leader because of the challenges that I faced.

I believe it safe for me to assume that all of you have also faced unique challenges in both your personal and professional lives due to the pandemic. None of us had any choice this year but to accept what came our way. It is how we met those challenges that will ultimately define us.

I am certain that you, too, are stronger and more insightful as a result of the way you chose to deal with the unforeseen, and that you gave it your all.

I want you all to remember to always look through the kaleidoscope with it pointed toward the light. I know that I will. I also know that I will see the pieces in a different hue now, settling into a pattern that I hadn’t noticed before, or perhaps one that I hadn’t realized existed. But now it is time for me to lay my kaleidoscope down for a while to let the pieces settle where they may.

It has been an honor serving as your president.

I wish you all health, happiness and peace.

“You have to accept whatever comes, and the only important thing is that you meet it with the best you have to give.”

— Eleanor Roosevelt
Oct. 28, 2020 Regional Meeting Minutes

The Regional Meeting of the Chicago Dental Society convened via Zoom at 12:45 p.m.

Inasmuch as the official minutes of the meeting of Sept. 23, 2020, had not yet been published, Dr. Tiersky said she would forego the reading and approving of the minutes at this time until everyone had an opportunity to review them.

- There were no reports of the Board or Standing Committees.
- There were no reports of Special Committees.
- There was no unfinished business to report.

**Proposed CDS Bylaws Change:** Dr. Tiersky reported that the proposed modification to the CDS Constitution and Bylaws, Article XII of the Bylaws, Non-Elected Officials, Section 3: New Dentist Board Member, was published in the September/October 2020 issue of the *CDS Review* as well as published on the CDS website in accordance with the CDS Bylaws.

After reading the proposed Bylaws change, she then entertained a motion to accept the proposed modification to Article XII of the Bylaws, Non-Elected Officials, Section 3: New Dentist Board Member:

With no objection, the following proposed modification to Article XII of the Bylaws, Non-Elected Officials, Section 3 was approved.

**New Dentist Board Member:** The Board of Directors shall approve the appointment of a New Dentist (a CDS member under the age of 40) to serve on the CDS Board of Directors for a one-year term. The New Dentist would be a non-voting member of the Board and could receive an honoraria/per diem in an amount to be determined by the Board during the annual budgeting process.

**2021 CDS Officer Nominations:** Dr. Tiersky reported that nominating petitions for the 2021 officers have been duly filed in the CDS central office, and their names duly published in previous issues of the *CDS Review* as well as in the digital version of the *CDS Review*, in accordance with the bylaws.

Since not more than one candidate has been nominated for each elective office, in accordance with CDS Bylaws, Dr. Tiersky directed the Secretary to cast a single unanimous ballot on behalf of all the respective candidates for office.

With no objection, a single unanimous ballot was recorded. Dr. Tiersky then congratulated Dr. Denise D. Hale, Treasurer-elect, Dr. David B. Lewis, Jr., Vice President-elect; Dr. Michael G. Durbin, Secretary-elect; and Dr. Thomas F. Schneider, Jr., President-elect.

She noted that these officers would be installed on Nov. 8, along with Dr. Dean P. Nicholas, who will assume the office of CDS President.

These officers will assume their respective duties on Jan. 1, 2021, and will continue through Dec. 31, 2021, in accordance with the fiscal year. She extended an open invitation to all to be a part of this special occasion via Zoom and to welcome the new 2021 CDS Officers and Branch Directors to their respective positions.

Dr. Tiersky reminded everyone that the 2021 virtual Midwinter Meeting, *Heart of Dentistry*, will be held Thursday – Saturday, Feb. 25 – 27, 2021, and that the Midwinter Meeting platform will be available through March 15 for exhibits and on-demand sessions. Dr. Tiersky also reminded everyone that 2021 is a CE reporting year for Illinois.

Dr. Tiersky again encouraged everyone to visit the CDS website for information on text messaging and how to opt-in to receive text messages from CDS and to sign up to receive texts from CDS by texting DENTAL to 69922.

Dr. Tiersky commented that the educational program was being co-sponsored by Crest + Oral B. She then introduced Marina Smolov, from Crest + Oral B, who gave a brief presentation.

With no further business, Dr. Tiersky called upon Regional Meeting Program Chair, Dr. James Frett, who provided a few housekeeping items and information on the Zoom webinar before introducing the speaker.

Dr. Frett then introduced Karen Baker, RPh, MS, who presented a 3-hour program on Opioids.

Dr. Ted Borris, CDS Director of Scientific Programs, assisted with the Q&A and fielding questions that were presented to the speaker. The meeting was adjourned near 4:30 p.m.
Heart of Dentistry
MAKE THE MOST OF YOUR VIRTUAL MIDWINTER MEETING EXPERIENCE

by Joseph DeRosier

THERE IS NO STOPPING THE CHICAGO DENTAL SOCIETY’S 156th Midwinter Meeting.

Faced with the obstacle of limitations for in-person events, the annual meeting that brings together almost 30,000 dental professionals for a three-day happening is still being held as planned. The first virtual Midwinter Meeting will run Thursday – Saturday, Feb. 25 – 27, 2021.

On-demand classes, as well as access to exhibitors, will also be available March 1 – 15.

There will still be great continuing education lectures, an exhibition with the dental industry’s top players showcasing their goods and services, as well as ways for participants to “meet up” with friends and former dental school classmates. But the interaction will take place via computer or mobile device instead of in-person.

While a virtual meeting can never replicate the experience of attending the Midwinter Meeting in person, many dental professionals have gotten used to using videoconferencing for meetings and a way to keep in touch with coworkers.

“Just as we have adjusted our lives, we are finding a new way of providing excellence to our membership,” 2021 CDS President Dean Nicholas wrote to members in the CDS Review. “We are proud to have an amazing array of speakers who were chosen specifically for this virtual format.”

Since virtual meetings took over in-person events, Dr. Nicholas said he has attended many dental-related virtual meetings as well as other meetings to get a feel of what will work best for the Midwinter Meeting.

He said the exhibits are “very interesting.”

He said he has heard comments from other CDS members who have attended virtual events, and, he added, they had good things to say about their experience.

“I’ve had members call me and say they liked the format on the exhibitor side because they were able to shop for the things they needed, didn’t feel pressure, and if the format allowed for an in-person chat, they were very pleased with how it went,” Dr. Nicholas said.

As for the continuing education, Dr. Nicholas said the courses being available on-demand after the meeting is a real plus.

“Once you buy the package you can see a multitude of classes; by us having classes being available through March 15, it helps as well. You can jam in as many classes as you can during the three days, but if there is something you want to see after the meeting that’s a great option.”

Dr. Nicholas said he believes that even after pandemic-related restrictions are lifted, there will continue to be some type of virtual element to future CDS meetings.

“I feel personally, regardless of what happens in the future, that the virtual component will become a staple of all of our meetings,” Dr. Nicholas said. “As the largest component in the country, it is our responsibility to offer as much great CE as we can and that’s a way of doing it, not only during the meeting but a week or two after the meeting and subsequently throughout the year, and not just at the regional meetings.”

And even though participants will not be in the same location, Dr. Nicholas said the virtual format still allows interaction between the presenter and lecture attendees as well as contact with exhibitors.

“The more interactive the better; this facilitates discussion between people, if you have the question, probably five or six other people have the same question, so the more people who are involved, the more people feel comfortable,” he said of his experience.

2021 CDS Vice President Michael Durbin said he has also participated in several virtual events over the past months as pandemic restrictions have pushed in-person events online.

His first virtual event was the American Association of Orthodontists meeting in May. Since then he also participated in the ADA meeting as well as the ADA and Illinois State Dental Society House of Delegates sessions, which were all held in a virtual format.

Dr. Durbin said he gained valuable experience on how to best attend a vir-
One advantage of attending a virtual event is that you can stand up and move about without disrupting the lecture. Follow the 20-20-20 rule, every 20 minutes look at something 20 feet away for 20 seconds.

Plan ahead. Check out the courses that are available ahead of time. “Live” courses are presented in three different 1.5-hour time slots.
- morning courses: 8 – 9 a.m.
- mid-day courses: 11 a.m. – 12:30 p.m.
- afternoon courses: 2 – 3:30 p.m.

That leaves time in between to visit the virtual exhibits, which are open 9 a.m. – 5 p.m. during the three live days of the meeting. (On-demand versions of the lectures will be available March 1 – 15 for you to catch up on lectures not viewed in the “live” time-frame. You can also schedule an appointment with an exhibitor you missed during “live” time-frame.)

Experience the meeting to the fullest. A virtual Midwinter Meeting has much to offer, and the 118 course selections cover a wide array of topics. The best way to participate is to take advantage of the package deal being offered by CDS instead of paying the $50 a la carte price per lecture.

Limit distractions. Many advise to take the virtual meeting as seriously as you would if you were attending a live event, even if your commute entails a stroll between your kitchen and your office. That means don’t try to fit work in-between courses or visiting exhibitors. Trying to fit in the lectures between patients is not a good idea. If you do attend while at the office, make sure you don’t take phone calls or do paperwork during that time frame.

Keep engaged and listen to instructions. Each speaker might have different sets of instructions on how to ask questions. Take note of how best to do so properly. Using a computer also allows you to take a screen shot of a slide or information for future reference.

Experience the meeting to the fullest. A virtual Midwinter Meeting has much to offer, and the 118 course selections cover a wide array of topics. The best way to participate is to take advantage of the package deal being offered by CDS instead of paying the $50 a la carte price per lecture.

Participate. There will be plenty of opportunities to connect via chat rooms and special events. The fun part of the meeting will include giveaways, scavenger hunts and other participatory activities. Don’t miss out on the fun.

Don’t forget the exhibitors. Dr. Durbin said while there is obviously no hands-on element to visiting exhibitors, it was his experience that interacting with exhibitors was a good experience.

“I think our members are going to be pleasantly surprised,” he said of the virtual exhibit experience. “They can still take advantage of special deals that will be available during the meeting and can still learn about new products.”
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Recommendations for successful online learning

The 156th Midwinter Meeting’s transition from the in-person event that attendees have long enjoyed to a virtual event in 2021 has been a long, deliberate, thoughtful process taken on to protect the health of all participants. Rest assured that virtual participants will have unparalleled access to top-notch continuing education opportunities and state-of-the-art interactive exhibits beginning Feb. 25.

There is no way that your 2021 Midwinter Meeting experience will be “the same” as your 2020 Midwinter Meeting memories. But your advance planning and virtual engagement will make your experience similarly enriching.

Consider these recommendations for successful online learning. Dedicate space for online learning, the University of Colorado Denver suggests. “Find an environment that works best for you to be productive,” whether at home or at the office. Clear the space of other distractions in advance, and set it up with the items you’ll need for a day of online learning: your computer’s power cord, a coaster for your coffee, a snack, pen and paper for any notes you plan to take, and your schedule of courses so that you log into the right place at the right time.

Toward that same end, dedicate time to online learning. Dress for business. Arrange for childcare and cancel your patients, as if you were attending the Midwinter Meeting at McCormick Place West. Invest this time in yourself, for true professional development.

Test drive the technology before your courses begins. Old Dominion University in Norfolk, VA, suggests. Make sure your workspace has a strong Internet connection and run recommended software updates. Have a list of your confirmed logins and passwords at hand.

Stay engaged throughout your course. Indiana’s Manchester University recommends. Put off to another day the temptation to use this time at your desk to catch up on your filing. Take notes during your Midwinter Meeting courses not because you think you’ll look back at them a year from now, but because the act of writing down the most important parts of the lecture force your mind to stay focused on the course material – and not get distracted by the other activities happening around you. “Set a goal to ask a question or contribute to the conversation each lecture,” the university recommends to its remote learners.

The same is true of your time with exhibitors. The Midwinter Meeting exhibitors have – like you – cleared their calendars to participate fully in the Midwinter Meeting. The virtual platform will allow attendees to efficiently navigate between exhibitors to explore new products, speak with company representatives, and engage with colleagues.

Ask the exhibitors all the questions you have about the products they offer. Examine their handouts and videos that go along with their products, and ask follow-up questions. Tell them about the challenges in your practice of dentistry and let them brainstorm solutions with you – just as they do every year. Keep an open mind, says the University of Illinois at Springfield. “Feel that high quality learning can take place without going to a traditional classroom.”

The Midwinter Meeting has conquered innumerable changes over 155 years; the move to a virtual platform in 2021 is just another piece in that tradition of success. Your thoughtful, whole-hearted participation in this celebration of Heart of Dentistry ensures your success, too.
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Testimonials

Dr. Kulpana Kandimalla
Innovia Family Dentistry

"Working with Peter Cangialosi at Joseph Rossi & Associates was the best business decision I could have made. He helped navigate me through the entire process of starting my dental practice and today I am now the proud owner of Innovia Family Dentist in Battle Creek. Peter and his group are much more than just commercial real estate advisors. They went above and beyond to help me in this process of opening my first practice. Their level of service and attention to detail is amazing. Pete was able to negotiate my lease and the finer details that were specific to me as a dentist. If you are a dental professional needing any real estate services I highly recommend Joseph Rossi & Associates. Thank you for everything!"

Dr. Angela Landrowski
Peacock Dental

"It was great working with Joe Rossi & Associates, I met Joe through some real estate dealings in the past and when it became time to sell, I knew he'd be the best to facilitate the transaction. I worked closely with Jerry West who not only did most of the legwork but also introduced me to my legal team who were fantastic. I had it not been for Jerry the sale would never have gone through I was under contract in 7 days and closed in under 60!"

Dr. Justin Welke
Chicago Pediatric Dentistry & Orthodontics

"Joe Rossi and his team were fantastic. When it came to finding the right real estate situation for my start-up specialty practice, I was very particular with the exact setup I wanted (neighborhood, visibility, parking, etc) and they were very patient in letting me evaluate all of the options that they found and presented to me. When it came to negotiating the lease, they were very knowledgeable and worked hard to achieve an agreement that was in line with comparable spaces. I recommend Joe to all of my colleagues who are looking to start a practice; he definitely knows the Chicagoland real estate landscape when it comes to dental practices - he is the source!"

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Dental offices have been up and running following the initial wave of the pandemic. In addition to dealing with occasional patient complaints about treatments and bills, the dental professional now must add COVID-19 to the list. However, if the dental office has a plan to address patient concerns—ranging from infection control to sensitive teeth following crown placement—then a dentist’s stress may be reduced and it may lower liability for the following reasons:

• Staff must let the dentist know (preferably at the end of the day) about any negative (and positive) aspect of the patient’s experience in the dental office. Why? Because it alerts the dentist to issues that, perhaps, he or she may need to address directly with the patient and staff. For example, if a patient is unhappy with a hygienist’s chair-side manner, then the dentist should discuss with the patient and hygienist.

• A good dental office plan makes sure the dentist and staff are on the same page when dealing with patient complaints. For instance, if a patient calls complaining about significant swelling following a routine extraction, this situation must be addressed immediately by the dentist directly with the patient rather than the dentist finding out later that a staff member went rogue by telling the patient to “tough it out.”

• When it comes to COVID-related concerns, the office plan should be consistent in informing the patient that all CDC infection control measures are being followed and in instructing non-compliant staff to adhere to proper protocol to allay patient concerns.

• A dental office plan in addressing a complaint must always be empathetic to the patient, even if it sounds trivial to the dentist or staff. A small dispute over a bill, for instance, if not promptly addressed, can lead to bigger problems if a lawsuit is eventually filed.

A dental office should have a plan for addressing patient complaints that shows empathy, that implements corrective office policies, when necessary, and that informs the dentist, thereby, creating an environment that enhances a patient’s experience and that reduces liability.

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 28 years. Find more information on Dr. Green at www.greenlawoffice.net.
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From the Ground Up
Inside the CDS Foundation by Trucia Drummond, DDS

For more information about the CDS Foundation, visit www.cdsfound.org.

Join our Legacy Society

“The things you do for yourself are gone when you are gone, but the things you do for others remain as your legacy.”
― Kalu Ndubwe Kalu

Throughout my career, I have been actively involved in professional and charitable organizations. Twenty years ago, I was installed as the first woman president of the Illinois State Dental Society.

Somewhere it was imbued into my DNA that it was important and necessary to participate in one’s professional organization. More than that, I always believed that in order to receive benefits, you had to give something. You did not just sit on the sidelines.

So, 10 years ago, my friends urged me to join the board of the Chicago Dental Society Foundation. I joined at a momentous time when the board was considering adopting a dental clinic in the western suburbs. When the CDS Foundation was formed, it was basically a formalization of the Grants and Donations Committee of CDS to have a charitable arm to disperse that money through. However, the idea of having a clinic of our own sparked a flame and took on a life of its own, and the CDS Foundation became the first component dental society in the country to operate a free dental clinic.

My first assignment upon joining the board of trustees was to be on the grants committee. This effort was rewarding because I learned a lot and met so many dedicated individuals who run these clinics and organizations across our area. Every time someone’s pain is eased, their ability to eat restored or their self-esteem reinforced by the smile on their face, the CDS Foundation can be proud of the contribution we make. It touches my heart and restores my faith in our efforts.

My decision to become chair of the CDS Foundation was encouraged by those around me. I thought I was too old, a “has-been,” so to speak, but sometimes others see more than you do yourself. Once I adjusted to the fact that indeed I still had more to offer, I accepted the position with relish. Most of the members of our board were not my immediate friends until we began working together. Now they are a major part of my support system. There is never a question that they won’t have my back.

My goal for the CDS Foundation is to serve the community. To set an example of care and caring to the public at large, I see the CDS Foundation as the “face” of CDS. When we serve in an exemplary way, our members and the public see dentists and the Chicago Dental Society in a positive light. I am always encouraged by how remarkable dentists are. Their fortitude is without measure. Even while they are trying to catch up with their own patients’ needs, they are somehow finding time to volunteer at the clinic. My thanks and kudos to all of you.

One of my personal goals for the CDS Foundation was to establish a Legacy Society. We formalized that effort only recently. As I work and rework my own will, I try to figure out where I can have the most impact. A trip to the western suburbs will tell the story of how the free clinic changes the lives of so many patients. Oral health is essential to overall well-being. Without good health, we cannot live up to our potential. While I like to see the immediate return on my investment, I also want to provide for the sustained good health of my favorite charity and the patients we help. Obviously, that is why the CDS Foundation is a named recipient of my estate.

I am happy to be a charter member of our Legacy Society and I encourage anyone who is capable of doing the same to help provide smiles for beyond our lifetime.

“The things you do for yourself are gone when you are gone, but the things you do for others remain as your legacy.”
― Kalu Ndubwe Kalu
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• 4 op starter. All FFS and gross over $300K in ‘18. Building also available.

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• Great 4 chair practice grossing approx. $400K. Priced to sell.

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new members  
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Berquist, Donald  
Arizona School of Dentistry & Oral Health, 2020  
Chicago  
Kenwood/Hyde Park Branch

Bond, Charles  
Tufts University, 2017  
Homewood  
South Suburban Branch

Duarte, Danielle  
Marquette University, 2019  
Glenview  
North Suburban Branch

Lunsford, Tristan  
University of Detroit-Mercy, 2020  
Chicago  
Kenwood/Hyde Park Branch

McGrail, Kerri  
Marquette University, 2019  
Skokie  
North Side Branch

Mohs, Austin  
Creighton University, 2016  
North Chicago  
North Suburban Branch

Montoya, Jonathan  
University of North Carolina  
Chapel Hill, 2020  
Chicago  
North Side Branch

Neduvelil, Deepak  
Creighton University, 2009  
Chicago  
West Side Branch

Parker, Michael  
University of Iowa, 2020  
Vernon Hills  
North Suburban Branch

Tandon, Rahul  
University of Kentucky, 2011  
Orland Park  
South Suburban Branch

Tomar, Scott  
Temple University, 1984  
Chicago  
West Side Branch

Deceased members

Conn, Phillip  
Indiana University, 1978  
Danville  
Associate Member  
Died July 31

Fifield, Charles Jr.  
Marquette University, 1953  
Galesburg  
Associate Member  
Died Sept. 1

Jagmin, Larry  
University of Illinois at Chicago, 1977  
Chicago Heights  
South Suburban Branch  
Died Oct. 21

Maly, Mark  
Loyola University, 1987  
Orangeville  
Associate Member  
Died July 20

Pawlowski, Leonard  
Loyola University, 1944  
McHenry  
Associate Member  
Died July 17

Ryan, Hugh  
Northwestern University, 1952  
Downers Grove  
West Suburban Branch  
Died July 25

Schmidt, Jeffrey  
University of Detroit, 1967  
Saint Joseph, MI  
Associate Member  
Died May 13

Shock, Frank Jr.  
Loyola University, 1977  
Woodridge  
West Suburban Branch  
Died May 8

Willey, James  
University of Illinois at Chicago, 1979  
Elburn  
Associate Member  
Died Aug. 23

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Englewood Branch
by Genaro Romo Jr., DDS

Susan Rowan and Daniel Rowan welcomed the addition of two grandchildren. Liam Daniel Lysaught was born in May, and Naomi Marie Connolly was born in June.

Wally Lamacki is proud of his two granddaughters. Ali Lamacki is a senior at the University of Illinois College of Medicine. Her older sister, Amanda Lamacki, is a nurse anesthetist and has plans to get married in the spring. She also serves as a first lieutenant in the Army Reserve.

As part of its commemoration of National Hispanic Heritage Month in September, Delta Dental of Illinois interviewed Genaro Romo – a member of its Board of Directors and practicing dentist – to highlight not only his own achievements as a dentist, but also his work in aiding the advancement of fellow Hispanic dentists and improving the oral health and overall health in Hispanic communities on Chicago’s Southwest Side. Gene has served on its board since 2017 and is the current chair of the Grants Committee of Delta Dental of Illinois Foundation, as well as the incoming vice chair of its board of directors.
Kenwood/Hyde Park Branch
by Lori Lightfoot, DDS

What’s keeping you and your family sane during this time of COVID-19?

Yetta McCullom has taken up solving jigsaw puzzles.

Kimberley Bolden has been creating beautiful needlepoint art.

Lori Lightfoot has a new puppy – T’Challa Wick (Storm Delta) a Labradoodle. He is currently learning English: “sit,” “down,” “watch,” “yes,” and “no.”
North Side Branch
by Ray Tsou, DDS

2020 has been an exceptional year for our branch, as numerous members served in leadership positions and were recipients of prestigious awards.

We congratulate Terri Tiersky for a difficult but successful term as the CDS president. Great leaders rise to the challenge. You have made us proud.

Alice Boghosian was installed as ISDS president for the 2020-21 term on Sept. 25. We wish her an exciting and auspicious presidency.

Trucia Drummond is the Chair of the CDS Foundation. She has been instrumental in raising awareness of the works of the CDS Foundation.

William Simon, an ISDS trustee and our branch president-elect, was honored with the President’s Award. Ashley Kauffman, our branch President, received the Greek Leadership Award during the 2020 ISDS Annual Session.

Due to COVID-19, our branch has scheduled virtual meetings for all of the 2020-21 season. Despite trepidations, our first meeting in September was a massive success; 65 attendees enjoyed a tremendous presentation by Ron Jacobson. His topic of virtual reality in medicine and dentistry was eye-opening and mind-expanding.

In consideration of the difficulties we face this year, our branch has waived all meeting fees. In lieu of these fees, we encourage our members to donate to the CDS Foundation. Please visit www.cds-found.org to do so.

Ron Jacobson and Ray Tsou welcomed a new associate – Sherry Deol – to their orthodontic practice. Sherry recently graduated from the orthodontic program at the University of Detroit Mercy School of Dentistry. She is excited to settle into Chicagoland area.

North Suburban Branch
by Rafael Peña, DDS

MaLu Simón reports that her daughter Lauren Simón earned her DMD degree from the Roseman University of Health Sciences College of Dental Medicine in April.

Although MaLu was unable to be with her daughter at graduation, she did get to walk her down the aisle during the pandemic. Lauren married her dental school classmate, Zachary SeJan, on Simón’s Old Town Farm in August. Lauren is currently a pediatric dental resident at the University of Michigan and Zach is in private practice.

Northwest Side Branch
by Paul Muhr, DDS

Michele Bogacki, our Dent-IL-PAC director, was presented with the 2020 Chauncey Cross Award at the Illinois State Dental Society Annual Session, held virtually, in September. The award is given to the branch or ISDS component with the highest percentage of PAC members. This is the fifth consecutive year our branch has received the award. Quite an accomplishment and commitment by the branch.

New is our key word. Our new branch president, Larisa Spirtovic, started our
President Profile

Kelley Gyllenhaal Burseth, DDS, MS | NORTH SUBURBAN BRANCH

Editor’s note: The following profile is being re-published, due to an editorial error that incorrectly stated where Dr. Gyllenhaal practices. It was originally published in the September/October CDS Review.

Education: Kelley Gyllenhaal Burseth earned her bachelor’s degree from Northwestern University and earned her dental degree in 2013 from the University of Illinois at Chicago College of Dentistry. She went on to earn her orthodontics certification in 2015 from the University of Minnesota School of Dentistry.

Family and Practice: Kelley lives with her husband, Brian Burseth, a general dentist. Their two-year-old son, Jack, is an aspiring dentist. She is a board-certified orthodontist and practice owner of Graber & Gyllenhaal Orthodontics in Glenview and Vernon Hills.

Outside of dentistry, my interests include being a mom of a very energetic toddler! He doesn’t leave me much time for any additional hobbies at the moment.

When I proudly talk about our branch with new members, I tell them I am excited to be the new president of the North Suburban branch and very proud to be part of such a fine group. I truly treasure the camaraderie and professional relationships that have blossomed through the North Suburban Branch.

THE GYLLENHAAL BURSETH FAMILY: Kelley with her husband, Brian Burseth, and son, Jack.
new year, with a new style of meeting – Zoom, giving us a new experience in how we can learn and share, as these new norms become our new standard practices.

Larisa held a great meeting with 43 members in attendance. Our new branch officers were introduced, giving a short background about themselves. The evening’s presentation *Obstructive Sleep Apnea in Children and Adults*, was very interesting and informative, including videos of the surgical procedures to treat these issues. Open discussion and questions rounded out our Zoom meeting.

For the foreseeable future, our meetings will continue as virtual gatherings. We encourage more members to participate in our upcoming meetings. It’s a great way to learn what is happening in our branch and earn CE credits from the comfort of your home.

A second PPE distribution event was held at the office of Tom Schneider. His wife Sarah, Larisa Spirtovic and Paul Muhr helped distribute PPE to fellow members. The event not only provided much needed PPE, but was a great venue for fellow dentists to meet in person. “How are you? and Good to see you” were wonderful greetings to hear, in the parking lot, as all were social distancing while waiting to enter Tom’s office, one at a time.

Imad Bahrani, Sam Cascio, Russ Cecala, Pete DiChristofano, Vincent Gasparaitis, David Herrmann, Lori Luksha, Paula Rosenberger and Linh Tran, among many others, participated. Conversations abounded, topics of concern included employees not wanting to return during the COVID-19 pandemic, the dilemma of finding and training new employees, reduction in patient load, difficulty in obtaining PPE and associated costs, and future regulations, timeframe and requirements of the various COVID-19 vaccines that will be coming onto the market.

At the time, a common concern was “keeping oneself healthy, eating right and sleeping well are more important now, than ever before.” Stay well. Stay connected!

Northwest Suburban Branch
by Sylvia Deek, DDS

Congratulations to Brian Homann, who was one of the recipients this year of the ADA’s 10 Under 10 Awards, which recognizes new dentists who demonstrate excellence early in their careers. An adjunct professor at the University of Illinois at Chicago College of Dentistry, Brian started a “Free Dental Day” for those in need in his community. In addition, he created a mobile dentistry operation that serves those who cannot leave their homes. Brian is currently the dental team leader for Refugee One, where he started a dental clinic that serves new refugees from Burma (Myanmar), Bhutan, Iraq, Somalia, South Sudan and Syria. The new Refugee One dental clinic opened in October.

In September, Mike Unti joined a road rally with the Audi Club of North Carolina for three days and drove the famed “Tail of the dragon” and “The Snake.” Mike enjoyed his time and said he put the car through some serious paces.
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NORTHWEST SUBURBAN: Brian Homann and his son, Dexter, at Wrigley Field for the 2019 Family Day. Dexter got to run the bases and visit the clubhouse.
West Side Branch
by Richard Kohn, DDS, and Michelle Jennings, DDS

As our 2020-21 branch meeting schedule begins, there is only one word to describe it, “virtual.” And virtually every branch officer stepped up in West Side fashion, bonding together to make our first meetings a virtual success!

Blase Brown led the helm with our September Zoom meeting – complete with sponsors, officer reports, a 2021 CDS Midwinter Meeting video and a raffle. Larry Williams presented the first of a two-part series on Opioids.

October featured more virtual fun and education, starting with a Halloween costume contest. Kamal Vibhakar won the scariest costume – try to visualize Kamal as a clown! Monica Vukovich won the funniest costume! She wore a face mask with a scrolling neon message saying “West Side is the Best Side.” Kate Quinlan gave a terrific presentation on anterior implants, titled “The Essentials of Aesthetics.”

The Illinois State Dental Society annual meeting was also held in a virtual format. Our branch was well represented. Susan Zelazo-Smith was installed as an ISDS trustee giving our branch three 3 trustees, including Shafa Amirsooltani and Michelle Jennings. Congratulations to Sue!

Shafa Amirsooltani announced her candidacy for 2021 ISDS Secretary along with John Kozal (Englewood Branch).

Shafa Amirsooltani and Sharon Perlman were both part of the virtual ADA delegation and have been instrumental in helping with the business of the ADA.

Frank Orland and Carla Orland, like many others, had to cancel their trip to the ADA meeting, which was also going to be a three-week family vacation to Disney World. Instead, they have been playing babysitter to their grandchildren who are the lights of their life! Grandsons Joseph and John are Gina Orland’s pride and joy!

Richard Perry is slowly adjusting to total retirement thanks to COVID-19 after 52 years of practice, I guess he has practiced long enough and should know everything by now.

On the good news side Eleanora and Dick became great-grandparents in September. Their granddaughter, Caitlin, blessed them with a baby girl named Maeve. She is adored. The rest of the Perry family is keeping active and staying safe.

Another happy note: Two clinics are opening at UIC College of Dentistry staffed by Pediatric Dentistry and Oral Surgery to treat children who need care

WEST SIDE: (left) Dick and Eleanora Perry welcomed the birth of their great-granddaughter, Maeve, in September. (center) Larry Jacobs celebrated the wedding of his daughter, Deanna, to Andrew Hazen Sept. 25 in Traverse City, MI. (right) The happy couple settled into their new home in Mattawan, MI, with a new Bernese Mountain puppy, named Bentley.
South Suburban Branch
by Kevin Patterson, DDS

I hope this finds you all safe and healthy. This has certainly been an unusual year. Jean and I celebrated Thanksgiving together, but without our family.

We spent a lot of time reflecting on all that we have to be thankful for, most of all, each other.

I am so looking forward to our post-COVID-19 branch meetings. I have a renewed sense of appreciation for a real handshake and the unmasked faces of my friends.

I hope we have record attendance when this is all over. It’s easy to take people and organizations for granted; this pandemic time out is a blunt reminder that we shouldn’t.

Rich Mantoan and his wife Karen spent Thanksgiving with family. Two of his three children and their families were able to attend. The Mantous are excitedly expecting the arrival of their third grandchild sometime around the New Year.

Ben Hoekstra reports that he is doing fine. He sends greetings to all of his friends. He said that he expects to come out of hibernation once this pandemic is over.

Congratulations to Keyur Shah. He recently moved his practice to 21104 Kildare Ave. in Matteson.

Keyur had a surprise visit from Rob Manasse, who stopped by to see the new place on the first day it opened.

Generand Algenio made a quick trip to Disney World and was there the first week it opened. He said it was strange to see the park with so few people.

The upside was that he and his kids were able to ride as much as they wanted.

Mike Hoffman and his wife Berne recently travelled to the Jasper-Pulaski Wildlife Area in Medaryville, IN. They were able to view hundreds of sandhill cranes. They enjoyed watching the wild birds in their natural habitat.

Congratulations to Phil Schefke and his wife Sandy on the engagement of their daughter, Kristine.

And finally, our sincere condolences to the family of Larry Jagmin. Larry was a past president of our branch. He died unexpectedly on Oct. 20.

Larry was a co-owner of Jagmin Dental Clinic with his brother, Gary, for more than 40 years. Larry was a stalwart member of the South Suburban Branch. We will miss him dearly.
under anesthesia. Delta Dental of Illinois was one of the supporters and received the naming rights. The DDIL Board honored Dick Perry by naming one of the clinics after him for his 19 years of service. Dick said he feels so thankful for the many people who entered his life along the way to make this possible.

**Larry Jacob** announced that his daughter, Deanna, is now Mrs. Andrew Hazen. The wedding took place Sept. 25 in Traverse City, MI. It was a beautiful fall day, 80 degrees, sunny blue skies. The original date May 15 was cold and rainy. They were able to have it indoors as restrictions were lifted about 10 days prior and they took down the tent. The venue was The Blue Bridge Event Center! Andy and Deanna bought a home and are living in Mattawan, MI, with their 11-month-old Bernese Mountain dog, Bentley.

On behalf of the West Side Branch we extend gratitude to all of our officers who worked tirelessly on behalf of dentistry and our branch, especially during the summer. **Brian Caraba** has really shown his dedication as branch director.

Branch President **Blase Brown** has led our team of officers that includes **Larry Jacobs**, vice president; **John Polivka**, secretary; **Sharon Perlman**, treasurer and **Carla Delafuente**, librarian.

**Jim Bryniarski** reports that his daughter, Amelia, started as a dental assistant in Brahms Clinic at the UIC College of Dentistry in June and she is thriving there.

**WEST SIDE**: Jim and Amelia Bryniarski.
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WOODRIDGE PRACTICE FOR SALE: Excellent starter/satellite four-operatorie digital practice. Includes a digital Panorex. Dentist retiring. Collections $445,000 on three days. All fee-for-service. Excellent hygiene program. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.


PRACTICES FOR SALE: La Salle County. Motivated seller. Very profitable satellite practice. $317,000 income, one day a week. Five ops, digital, all fee-for-service. Exceptional net per day. visit www.paragon.us.com for all listings.

CRYSTAL LAKE PRACTICE SALE: Excellent opportunity. Dentist looking to retire. Freestanding building with great visibility and parking. Three operatories with room for four. Collections, $426,000 on three days. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

LASALLE COUNTY, PRACTICES FOR SALE: Awesome listing. General practices for sale. Collections, $1.2 million. PPO/fee-for-service. Four digital operatories in each location. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

RARELY AVAILABLE, RIVER NORTH DENTAL BUILDING FOR SALE: Excellent visibility on State Street in Downtown Chicago. The first two floors include four operatories, two reception areas, two lab areas, two bathrooms, plus full basement with kitchenette, bathroom, laundry and ample storage. Third floor is income-generating two-bedroom apartment. Asking $1.6 million. Ready to learn more? Contact Jessica Coulson 847.334.3356, jessica.coulson@compass.com.

INDIANA PRACTICE FOR SALE: Looking for a life style change, favorable taxes and population growth area? Consider this beautifully appointed practice in Northwest Indiana. Features low overhead, fee-for-service with room to expand. $460,000. For information, contact Dan Pesavento, 708.310.6742.

NILES PRACTICE FOR SALE: Excellent buy-in opportunity leading to 100% ownership. Five operatories with three equipped in a busy storefront location. Collections, $694,000. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

CRETE, PRACTICE SALE: Priced to sell. Dentist retiring soon. Three treatment rooms with room to expand. Part-time collections, $400,000. Asking price, $150,000. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.


BERWYN PRACTICE SALE: Owner is retiring and selling established practice in a prime storefront location. Five operatories, mainly PPO patient base. Collections, $396,000. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

CRISTAL LAKE PRACTICE SALE: Established practice, dentist looking to retire. Freestanding building with great visibility and parking. Three operatories with room for four. Collections, $426,000 on three days. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

HOFFMAN ESTATES: Premier, family oriented fee-for-service general dental practice seeks dentist to purchase practice. This health-centered, state-of-the-art restorative practice is located in a professional building on a major hospital campus. Office condominium also available for purchase. The practice is committed to excellence and seeks a dentist interested in an exceptional practice purchase opportunity. Motivated owner is willing to assist with quality introduction period to ensure a smooth transition. Wonderful patients and growth opportunity with an exceptional dental team. Please reply in confidence with a cover letter and Curriculum Vitae to pam@lifetransitions.com.


CRYSTAL LAKE PRACTICE Sale:

Excellent listing. General practices for sale. Collections, $1.2 million. PPO/fee-for-service. Four digital operatories in each location. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

WESTERN SUBURBS: Established practice, dentist looking to retire. Freestanding building with great visibility and parking. Three operatories with room for four. Collections, $426,000 on three days. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.


BERWYN PRACTICE SALE: Owner is retiring and selling established practice in a prime storefront location. Five operatories, mainly PPO patient base. Collections, $396,000. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

CRISTAL LAKE PRACTICE SALE: Established practice, dentist looking to retire. Freestanding building with great visibility and parking. Three operatories with room for four. Collections, $426,000 on three days. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

HOFFMAN ESTATES: Premier, family oriented fee-for-service general dental practice seeks dentist to purchase practice. This health-centered, state-of-the-art restorative practice is located in a professional building on a major hospital campus. Office condominium also available for purchase. The practice is committed to excellence and seeks a dentist interested in an exceptional practice purchase opportunity. Motivated owner is willing to assist with quality introduction period to ensure a smooth transition. Wonderful patients and growth opportunity with an exceptional dental team. Please reply in confidence with a cover letter and Curriculum Vitae to pam@lifetransitions.com.

NORTHERN CHICAGO, GENERAL PRACTICE
FOR SALE: Chicago is consistently rated as one of the best places to live in Illinois – and this location is truly the best of the best. Current doctor would prefer to sell to an individual. Six operatories with expansion opportunity. Collections of $600,000, seller’s discretionary earnings of nearly $180,000, 750 active patients with over 10 new patients per month. Great location in desirable community. To learn more about this excellent general practice, contact Kaile Vierstra with Professional Transition Strategies via email kailedprofessionaltransition.com or give us a call: 719.694.8320. We look forward to hearing from you.

DDSMATCH CHICAGO, TRANSITION ON YOUR TERMS: ddsmatch Chicago, please contact Rex Plamann at rplamann@ddsmatch.com or call 1.855.546.0044 to start a free and confidential conversation.

SOUTH SUBURBS – General practice, $180,000, great location, possible merger, fee-for-service/PPO.

WEST SUBURBS – Pediatric practice with GP expansion opportunity. 5 ops, real estate available, great space. Call to discuss.

WEST SUBURBS – General practice, three operatories, $250,000 in collections, PPO, busy thoroughfare.

WEST SUBURBS – General practice, fee-for-service, membership program, $700,000 collections, low overhead, Real estate available.

WEST SUBURBS – General practice, fee-for-service/PPO, $400,000 collections, fantastic location.

WEST SUBURBS – Oral surgery, $1 million collections, 5,000 square feet, immaculate design, AAAHC accredited surgery suite, real estate available, attractive location.

NORTHWEST INDIANA – Pediatric practice, $2.1 Million in collections, low overhead, strong staff.

WEST SUBURBS – Pediatric practice, $520,000 collections, great location, ample space to grow. New opportunities on the horizon. Call to discuss your future practicing plan, 1.855.546.0044. Email rplamann@ddsmatch.com or visit our website to learn more about our Trusted Transition Process, www.ddsmatch.com.

CHICAGO DENTAL BROKER: The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland, chicagodentalbroker@gmail.com, 847.814.4149, www.chicagodentalbroker.net.

CHICAGO, NORTH SIDE – New. Great starter, no dentist for 2 miles. $225,000 with no marketing. Priced to sell.

WEST SUBURBAN – Awesome four-op practice. All digital, paperless, Dentrix/Dexis, newer build out, new Cerac, two new operatories and more. $700,000 on just 10 days per month. Nothing like it in the market. See to believe.

NORTH SUBURBAN – Beautiful four-op practice with low overhead. Grossing $600,000, fee-for-service, well-established. Won’t last.

NORTHWEST SUBURBAN – 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale. 2) Three-op practice doing $180,000 on 15 days per week. Almost all fee-for-service, new technology, priced to sell. 3) Brand new build-out but has to sell. Doing $450,000-plus and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN – 1) Four-op giant doing over $1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be $2 million. Real estate available.

Four-op starter doing $250,000, all fee-for-service. Well-established, real estate also, great price.

SOUTH SIDE CHICAGO – Six-op beauty. Doing $570,000, real estate available. And priced to sell. Make an offer.

SOUTH SUBURBAN – 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing $225,000. 2) Three-op and fee-for-service. Doing $400,000 without trying, well-established, real estate also. Motivated seller.

Many new ones coming this spring. I will find you a practice. Call me.

CHICAGO DENTAL BROKER: The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland, chicagodentalbroker@gmail.com, 847.814.4149, www.chicagodentalbroker.net.

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Many new ones coming this spring. I will find you a practice. Call me.

CHICAGO MIDWEST: ADS Midwest is ENDORSED by ISDS. Contact Peter J. Ackerman, CPA, CVA at 312.240.9595 peter@adsmidwest.com or adsmidwest.com. Sellers needed. Never have values been higher. Call for a free consultation if you are considering a transition or sale.

ORTH – Highly desirable Chicago neighborhood, $1 million fee-for-service and growing.

ORTH – North suburbs, $700,000 in fee-for-service collections. Seller would stay.

ORTH – Western suburbs, $1 million high tech, high net.

ORAL SURGERY – Western suburbs $1.6 million.

NORTHWEST INDIANA – $1.2 million, CBCT, pending.

ORTH – $1.35 million-plus, fee-for-service in Illinois. See to believe.

NEAR MIDWAY – $1.3 million-plus, fee-for-service/PPO, CBCT, high tech, high visibility.

HIGHLAND PARK – $1.7 million, fee-for-service/PPO, CBCT, CEREC, beautiful.

NEAR NORTH SHORE – $600,000, low overhead, modern, paperless.

NORTHWEST SUBURB – $1 million collections, implant-based, real estate for sale.

PALATINE – $1.2 million, CBCT, pending.

NORTHWEST SUBURB – $500,000, fee-for-service/PPO, CEREC, pending.

BUFFALO GROVE – $300,000 on three days, real estate available. Price reduced.

FAR NORTHWEST SUBURB – $600,000 100% fee-for-service, freestanding building.

CRYSTAL LAKE – Four ops, real estate.

WESTCHESTER – $350,000, fee-for-service/PPO 3-plus ops, priced to sell.

NEAR WESTERN SUBURBS – 1) Two million collections, freestanding building.

ADDISON – $500,000, pending.

DUPAGE COUNTY – $700,000-plus, pending.

ELMHURST – $570,000, sold.

WHEATON/GLEN ELLYN – $600,000, low overhead, digital, CBCT, $500,000 net on four days.

NAPERVILLE – $1.2 million, six ops, fee-for-service, low overhead, digital, CBCT, $500,000 net on four days.

NAPERVILLE – $450,000, all specialties referred, pending.

ROCKFORD – $1.8 million collections, fee-for-service, freestanding building.

NORTH CENTRAL ILLINOIS – $800,000-plus collections, priced to sell.
Illinois Practices for Sale:
Chicago, Brighten Park – 5 ops, expandable to eight. Street level storefront. Adjacent parking lot. Associate driven.
Chicago, Edgewater – 3 ops at street level. Great city location with free parking. Fee-for-service and PPO. Low overhead. A great second or starter office.
Chicago, Mt. Greenwood – 4 ops, expandable. Street level storefront on a busy corner with ample parking. Fee-for-service and PPO. Seller can stay. Great signage and high visibility.
Chicago, Norwood Park – 3 ops expandable to four. Busy corner storefront location. Seller can stay. Fee-for-service and PPO. Onsite lab a plus.
Chicago, Portage Park – 3 ops at street level. Heavy walk by traffic, busy area. Fee-for-service and PPO. Associate can stay. Motivated seller.
 Evanston – 2 ops expandable to three. Highly profitable. Fee-for-service and PPO. Great location. Lots of natural light. Must see to appreciate.
Melo Park – New. 4 ops at street level with ample staff and patient parking. Great visibility. Fee-for-service and PPO. Turnkey and ready to go.
Lombard – New. Data pending.
New Lenox – 4 ops, expandable to five. Fee-for-service/PPO. Stunning modern build, full of natural light. High tech all digital.
Niles – 4 ops, expandable to six. Street level dedicated building and parking lot. Fee-for-service and PPO. Seller can stay. Immediate cash flow opportunity.
Rockford – New. 8 ops in a standalone building with a parking lot. High collections. 100% fee-for-service. Beautiful and modern. High tech and digital. Won’t find many like this on the market.
North Shore – 3 ops in professional building. Low overhead. Motivated seller. Must see.
Woodridge – 3 ops in a street level storefront. Great access to I-355. Ample parking. 100% Fee-for-service. Low rent. Must see.
Worth – 6 ops, expandable. Corner location with parking. High collections. CBCT. Fee-for-service and PPO. Specialists on staff. A rare opportunity.


North/Northwest Suburbs – Below market sale price - motivated sell. Three ops, modern office on corner of two major roads and open only 2.5 days per week. Excellent growth potential.

South suburbs – A real “gem” in Will County 35 miles from downtown Chicago. Main four-, five-op practice plus a two-op high-growth satellite office. Newer equipment including Intra oral cameras, Digital X-ray. #IL147

Chicago South West Side – Family-oriented practice in very stable community which is home to many Chicago police, fire, and city employees. Revenues $544,000, four ops, digital X-ray, intra-oral camera. Higher than average net income. #IL150

North/Northwest Suburbs – Perfect starter office or satellite with part-time associate in place if desired. Close to downtown Chicago and on busy Cicero Avenue. This $415,000 revenue, 3-1 op practice with multiple large windows at intersection of two major roads. Revenue $415,000 on only 24 hours a week ... growth potential for a buyer wishing to add hours/ days. #IL151

Chicago South West Side – Family-oriented practice in very stable community which is home to many Chicago police, fire, and city employees. Revenues $544,000, four ops, digital X-ray, intra-oral camera. Higher than average net income. #IL150

North/Northwest Suburbs – Perfect starter office or satellite with part-time associate in place if desired. Close to downtown Chicago and on busy Cicero Avenue. This $415,000 revenue, two-op practice with intra-oral camera and digital X-ray refers out most specialties. #IL153

Kankakee County – General practice with four equipped treatment rooms established for 30 years. Practice is digital, high tech, runs Dentrix software, and has been updated. Gross receipts $350,000. Specialists are required. #IL154

Bloomington/Normal Area – Established practice located on busy main road in a stand-alone building with parking. This seven-operator facility is paperless using Dentrix and has digital X-rays. #IL155

West Suburbs – Perfect turnkey office with huge growth potential. Doctor retiring from $450,000 revenue, three- to four-op practice on only 2.5 patient days. Condo also for sale in business park on major street. #IL156

Northwest Suburbs, Chicago – Very desirable two-op, fee-for-service, $200,000-revenue location, perfect for first/satellite office.

Office for Sale:
Office for sale. By owner. Gross $305,000. All digital, three fully equipped operatories in Orland Park. $180,000. 708.287.3887. williammitos@yahoo.com.

Oswego Office for Sale:
1,000 square-foot, three-op office in rented space. Collections average $500,000 last three years on two-day week, all specialty work sent out. dentistoffice123@yahoo.com

Office for Sale:
16-year-old clinic for sale in Chicago, north side. Busy business neighborhood. Four ops. Completely digital. Free parking. $150,000 or best offer. rabehsalamah@yahoo.com.

Well-Established Practice for Sale in Southern Will County: Only dental office in town of 6,000. Doctor retiring. Good starter or satellite with plenty of growth possibilities. Real estate available. Email southwillpractice@gmail.com.

FOR SALE BY OWNER:
For sale by owner, for medical reasons. Three fully equipped operatorys in Kankakee. All digital. Gross, $280,000. Includes building, $225,000. williammitos@yahoo.com.

NORTHERN ILLINOIS PRACTICE FOR SALE:
Long-established general dental/specialty office in the Rockford area for sale. Multi-location and multi-doctor practice with a large patient base made up of PPO/fee-for-service patients. The practice is currently collecting $2 million with potential for much more. For more information contact northernillinoisidental@yahoo.com.

GREAT OFFICE FOR NEW GRADS, SECOND LOCATION:
Established office in the south side Roseland area within free-standing medical center. Good mix of fee-for-service, PPO, cash, and Medicaid, no HMO. Grossing $70,000 on only two days. Rent only $500/month or may buy building. Reply confidentially. josef.doctor@drfamilydental.com.

ASSOCIATE DENTIST POSITION IN MULTISPECIALTY PRACTICE:
Associate needed in southwest suburb practice. Microscope, CBCT and fully digital practice. Huge opportunity for the right minded person. Mentorship by owner and full patient load from Day One after training is complete. Please email resume to pdc.orland@gmail.com.

DENTIST:
North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at toothgroup.chicago@gmail.com.

DENTAL DREAMS is actively seeking motivated, quality-oriented associate dentists for our offices in Chicago, IL and surrounding suburbs. We provide the ultimate in quality general dentistry to the entire family in a modern, technologically-advanced setting with experienced support staff. Our highly valued associates enjoy top tier compensation. Compensation includes: Sign-on bonus up to $30,000. Average compensation of full-time dentists in excess of $220,000 per annum. Guaranteed base pay. Clinical Practice includes: Complete autonomy over treatment planning. Mentoring by top rated, experienced clinicians. Benefits include: health insurance, malpractice insurance, three weeks’ vacation, continuing education, relocation expenses, Visa and permanent residency sponsorship, and dental coverage for Associates and immediate family members. Make Dental Dreams a reality for you. Please contact us to learn more about rewarding associate dentist opportunities with Dental Dreams. We offer full-time, part-time and Saturday only schedules. Phone: 312.274.4598. Email: recruiting@DentalDreams.com. Website: http://www.dentaldreams.com.

GENERAL DENTIST NEEDED:
Full-time/part-time dentist needed for busy, fully digital, state-of-the-art, modern office located in far west suburbs. Daily minimum guarantee, paid malpractice, paid CE, experienced staff and excellent pay. New graduates welcome. Email dentist2235@gmail.com.

GENERAL DENTIST NEEDED:
Full-time/part-time dentist needed for busy, modern, digital state-of-the-art office located in far west suburb. Daily minimum guarantee, paid malpractice, paid CE, experienced staff and excellent pay. New graduates welcome. Email at dentist2235@gmail.com.

PART-TIME PEDIATRIC SPECIALISTS WANTED:
Chicago and suburb locations. Generous per diem compensation. Half- or full-day every week or every two weeks. Flexible schedule. Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. dimitri_h@hotmail.com.

SONRISA FAMILY DENTAL NEEDS TWO FULL-TIME DENTISTS:
Sonrisa Family Dental is pleased to offer a qualifying candidate, a full-time general dentist position. The position entails four- to five-day work week in our Archer location and also our Evergreen Park location. Starting salary at $250,000 a year depending on experience. Benefits included 401(k), health insurance offered, paid time off. Please email judithabeam@gmail.com with your CV. Full-time applicants only, please.

FULL-TIME DENTISTS WANTED – CHICAGO-LAND OFFICES:
Gain lots of experience in a digital, chartless office. We see everyone from kids to seniors. Hit the ground running without waiting to build your own clientele. We love to help train new dentists. Recent graduates welcomed. Sign-on bonus and guaranteed base rate. Malpractice insurance paid. Free CE offered. No HMOs. Please email resume to director@allstardentalclinic.com.

ASSOCIATE DENTIST POSITION IN SW CHICAGO:

OUTSTANDING OPPORTUNITY: Family Dental Care is a dental group owned by dentists (over 150 employees) and is expanding and seeking general dentists, specialists and residents. Currently six locations and growing. Our partners earn at the top 1 percent of dentists. Come and talk to them. Highly competitive salary with no Public Aid and 95 percent fee-for-service. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full-time or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. 773.978.7801 (ask for Peter) or email personnel@familydentalcare.com. http://www.familydentalcare.com.

DEAL FOR SALE OR TRANSFER:

FOR SALE BY OWNER:

FOR SALE BY OWNER:
For sale by owner, for medical reasons. Three fully equipped operatorys in Kankakee. All digital. Gross, $280,000. Includes building, $225,000. williammitos@yahoo.com.

FOR SALE BY OWNER:
Established office in the south side Roseland area within free-standing medical center. Good mix of fee-for-service, PPO, cash, and Medicaid, no HMO. Grossing $70,000 on only two days. Rent only $500/month or may buy building. Reply confidentially. josef.doctor@drfamilydental.com.

LOCATION: Established office in the south side Roseland area within free-standing medical center. Good mix of fee-for-service, PPO, cash, and Medicaid, no HMO. Grossing $70,000 on only two days. Rent only $500/month or may buy building. Reply confidentially. josef.doctor@drfamilydental.com.

GENERAL DENTIST NEEDED: Full-time/part-time dentist needed for busy, fully digital, state-of-the-art, modern office located in far west suburbs. Daily minimum guarantee, paid malpractice, paid CE, experienced staff and excellent pay. New graduates welcome. Email dentist2235@gmail.com.

FULL-TIME DENTISTS WANTED – CHICAGO-LAND OFFICES: Gain lots of experience in a digital, chartless office. We see everyone from kids to seniors. Hit the ground running without waiting to build your own clientele. We love to help train new dentists. Recent graduates welcomed. Sign-on bonus and guaranteed base rate. Malpractice insurance paid. Free CE offered. No HMOs. Please email judithabeam@gmail.com with your CV. Full-time applicants only, please.

DENTAL DREAMS is actively seeking motivated, quality-oriented associate dentists for our offices in Chicago, IL and surrounding suburbs. We provide the ultimate in quality general dentistry to the entire family in a modern, technologically-advanced setting with experienced support staff. Our highly valued associates enjoy top tier compensation. Compensation includes: Sign-on bonus up to $30,000. Average compensation of full-time dentists in excess of $220,000 per annum. Guaranteed base pay. Clinical Practice includes: Complete autonomy over treatment planning. Mentoring by top rated, experienced clinicians. Benefits include: health insurance, malpractice insurance, three weeks’ vacation, continuing education, relocation expenses, Visa and permanent residency sponsorship, and dental coverage for associates and immediate family members. Make Dental Dreams a reality for you. Please contact us to learn more about rewarding associate dentist opportunities with Dental Dreams. We offer full-time, part-time and Saturday only schedules. Phone: 312.274.4598. Email: recruiting@DentalDreams.com. Website: http://www.dentaldreams.com.

GENERAL DENTIST NEEDED: Full-time/part-time dentist needed for busy, fully digital, state-of-the-art, modern office located in far west suburbs. Daily minimum guarantee, paid malpractice, paid CE, experienced staff and excellent pay. New graduates welcome. Email dentist2235@gmail.com.

OUTSTANDING OPPORTUNITY: Family Dental Care is a dental group owned by dentists (over 150 employees) and is expanding and seeking general dentists, specialists and residents. Currently six locations and growing. Our partners earn at the top 1 percent of dentists. Come and talk to them. Highly competitive salary with no Public Aid and 95 percent fee-for-service. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full-time or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. 773.978.7801 (ask for Peter) or email personnel@familydentalcare.com. http://www.familydentalcare.com.

FOR SALE BY OWNER:
For sale by owner, for medical reasons. Three fully equipped operatorys in Kankakee. All digital. Gross, $280,000. Includes building, $225,000. williammitos@yahoo.com.

GREAT OFFICE FOR NEW GRADS, SECOND LOCATION:
Established office in the south side Roseland area within free-standing medical center. Good mix of fee-for-service, PPO, cash, and Medicaid, no HMO. Grossing $70,000 on only two days. Rent only $500/month or may buy building. Reply confidentially. josef.doctor@drfamilydental.com.

DENTAL PRACTICE FOR SALE:
Owner is retiring and selling general family practice and office condo. Lisle area. Collections for 2019, $200,000 for 20 and selling general family practice and office condo. Josef.doctor@drfamilydental.com.

DENTIST:
North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at toothgroup.chicago@gmail.com.

DENTAL DREAMS is actively seeking motivated, quality-oriented associate dentists for our offices in Chicago, IL and surrounding suburbs. We provide the ultimate in quality general dentistry to the entire family in a modern, technologically-advanced setting with experienced support staff. Our highly valued associates enjoy top tier compensation. Compensation includes: Sign-on bonus up to $30,000. Average compensation of full-time dentists in excess of $220,000 per annum. Guaranteed base pay. Clinical Practice includes: Complete autonomy over treatment planning. Mentoring by top rated, experienced clinicians. Benefits include: health insurance, malpractice insurance, three weeks’ vacation, continuing education, relocation expenses, Visa and permanent residency sponsorship, and dental coverage for associates and immediate family members. Make Dental Dreams a reality for you. Please contact us to learn more about rewarding associate dentist opportunities with Dental Dreams. We offer full-time, part-time and Saturday only schedules. Phone: 312.274.4598. Email: recruiting@DentalDreams.com. Website: http://www.dentaldreams.com.

GENERAL DENTIST NEEDED: Full-time/part-time dentist needed for busy, fully digital, state-of-the-art, modern office located in far west suburbs. Daily minimum guarantee, paid malpractice, paid CE, experienced staff and excellent pay. New graduates welcome. Email dentist2235@gmail.com.

GENERAL DENTIST NEEDED: Full-time/part-time dentist needed for busy, modern, digital state-of-the-art office located in far west suburb. Daily minimum guarantee, paid malpractice, paid CE, experienced staff and excellent pay. New graduates welcome. Email at dentist2235@gmail.com.
**PEDIATRIC DENTIST NEEDED:**
Northwest Indiana dental practice seeking exceptional pediatric dentist to join our amazing professional team. The ideal candidate has a strong commitment to outstanding patient care. Qualified applicants in search of extraordinary career opportunity are encouraged to apply. Please send your resume to drsim@live.com.

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**FULL-TIME DENTIST NEEDED FOR BEAUTIFUL NORTHBROOK AREA PRACTICE:**
Beautiful, modern office in the Northbrook area is looking for a great dentist to join the team. This single doctor, predominantly fee-for-service office is a fantastic opportunity for a skilled clinician looking to offer patients a high level of care. In addition to excellent compensation, the position provides a full benefits package, as well as CE and mentorship opportunities. If you are interested, please email 1250dental@gmail.com.

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**ASSOCIATE DENTIST, FULL-TIME:**
Royal Dental Care located in Norridge and Schaumburg is looking for full-time, Polish-speaking associate to serve patients in both locations. Candidate must be compassionate, friendly, and possess excellent clinical skills. Implant restorative experience, cosmetic dentistry experience and some endodontics preferred. GFR/AEGD or one-plus year of private practice experience. CBCT, digital scanning, lab on site, fee-for-service, some PPOs, no HMOS or Public Aid. This is not a mill, quality is a must. On the job clinical support is available as our senior doctors have over 50 years of combined experience across all fields of dentistry. Pay, $190,000 to $290,000 per year. royaldentalcare@gmail.com.

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**ASSOCIATE DENTIST NEEDED FOR HIGH-VOLUME RIVER NORTH PRACTICE:**
Excellent opportunity for a general dentist to join a modern, private, multi-site group practice in the Chicagoland area. We are an extremely high volume practice. Associate must have at least four to years of experience as a practicing dentist, be proficient in CEREC and have three-plus years experience with Invisalign. Please send resume to jamie@thechicagodontalstudio.com.

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**ASSOCIATE GENERAL DENTIST, EAST PEORIA, IL:**
Maple Shade Dental in East Peoria, IL, (a DCA affiliated practice), is currently seeking a full-time general dentist. Great earnings, benefits, CE, relocation, and more. Experienced or new grads welcome! Email resume to bames@dentalcarealliance.com. Learn more at www.dentalcarealliance.com.

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**FEE-FOR-SERVICE OFFICE IN NAPERVILLE AREA:**
This eight-operator, stand-alone beautiful practice has been a part of the Oswego (just south of Naperville) community for decades. This fee-for-service office is looking for a great doctor to help transition the retiring doctor away from the practice and eventually make the office your own. The office has a CBCT and capabilities to place implants if that is an area of practice that interests you. The position offers a guaranteed salary, along with an earning potential of $250,000-plus. In addition to great compensation, the position offers health insurance, 401(k), disability and malpractice insurance, CE, and mentorship opportunities. If you are great doctor looking for a career home, contact 1250dental@gmail.com.

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**ENDODONTIST NEEDED, PART TIME:**
Part-time endodontist, Elmhurst. Busy Elmhurst practice seeking part-time endodontist one day a week. Our practice is state-of-the-art, and we are looking for an experience endodontist to join our professional and fast-pace environment. For more information, please email krh@elmhurstdental.com.

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**FULL-TIME DENTIST NEEDED FOR MODERN FEE-FOR-SERVICE OFFICE IN NAPERVILLE AREA:**
This stand-alone practice located near South loop in Chicago needs full-time/part-time general dentist. Daily guarantee, paid malpractice, bonus, experienced staff and excellent pay. New graduates welcome. No corporate red tape. Email westdentaljobs@gmail.com.

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**GENERAL DENTISTS – FREEPORT, LINCOLN, KEWANEE & BELVIDERE:**
We are looking for a caring, driven and confident general dentists to join our Freeport, Lincoln, Kewanee and Belvidere practices full time. The practices have a long track record of success as a private practice and a loyal patient base in place. In addition to a strong compensation and benefits package, this position also includes paid for CE opportunities and a sign on bonus. Send resume to cbixler@midwest-dental.com.

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**GENERAL DENTIST NEEDED for multiple far west and northwest areas of Chicagoland.**
Are you tired of working for or being recruited by DSOs? If so, look no further. Our offices are modern, established, and fast-growing with friendly, experienced staff. Daily guarantee plus incentive, paid malpractice and CE courses, and annual bonus. New grads welcome and H-1(b) offered if needed. Email chicagolanddentistry@yahoo.com.

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**GENERAL DENTIST NEEDED FOR MODERN, BUSY, FULLY DIGITAL PRACTICE IN THE NORTHWEST AREA:**
Chicagoland area. We are an extremely high volume practice. Associate must have at least four to years of experience as a practicing dentist, be proficient in CEREC and have three-plus years experience with Invisalign. Please send resume to jamie@thechicagodontalstudio.com.

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**GENERAL DENTIST, FULL-TIME ASSOCIATE ROLE:**
Looking for a full-time role which offers clinical autonomy and rewarding pay package? This private general practice in Rockford (just off I-90 and within 40 minutes of Schaumburg), possesses impressive new patient flow, diverse patient base, and great incentives to satisfy an ambitious general dentist. Call to learn more. Please reach out to Rex Plamann at dsdmatch Chicago. Call 1.855.546.0044.
EXPERIENCED DENTIST: Established, growing and a multispecialty dental office is seeking an experienced provider in north suburbs of Chicago to work a few days a week with a potential to be full time. This position will offer minimum per diem with a great income and a strong support staff. We are looking for someone who does not want to worry about the headache of administration or staffing and enjoys dentistry. Please email resume to dentalteam840@gmail.com.

EXCELLENT DENTISTS NEEDED: Webster Dental Care is seeking general dentists for our very busy Skokie and Schaumburg offices. These are both full-time jobs and include Saturday hours. Our excellent fee schedules and benefits package make this an attractive job for a high-producing and Cerec-trained doctor. Our offices have great safety measures and plenty of PPE. Send your resume to Dr. Steve Rempas at drsteve@webster.dental.

FULL-TIME OR PART-TIME ASSOCIATE POSITION NORTHWEST SUBURBS: Looking for full-time or part-time associate to grow with our growing organization. Fee-for-service/PPO with great patient flow. Work in a great culture with highly trained staff, modern equipment, and enjoy where you work. Please apply and email resumes to highpointsmiles@gmail.com.

GENERAL DENTIST WANTED: Seeking general dentist for newly remodeled office expansion. Higher negotiated PPO fees and fee-for-service patients. State-of-the-art digital office. Please email resume to isaacq@gmail.com. La Grange, close to the city.

FULL-TIME GENERAL DENTIST: Full-time general dentist to join the team in a fee-for-service practice. High-tech office with very friendly staff. Please send resume to dental1946@gmail.com.

ORLAND PARK ASSOCIATE POSITION: Established practice in Orland Park is seeking a part-time associate. Dentist retiring. Great ownership opportunity. Three to five years of experience required. Email resume to jplescia@e-ppc.com. 630 890 6074. Professional Practice Transitions.

FULL-TIME DENTIST WANTED FOR ESTABLISHED ARLINGTON HEIGHTS PRACTICE: We are a thriving, family-owned dental practice in Arlington Heights that continues to grow. We are looking for a dentist who is talented, positive and coachable. This person should have excellent communication skills with a natural ability to build long-term relationships with patients and team members, becoming part of the community. We handle the marketing and office management, and currently generate 200 new patients per month. We pride ourselves on delivering excellence in both service and care to our patients, and the owner dentist will work with this motivated person to uphold this level of excellence. Please apply if you have at least three years of clinical experience and truly care about treating people. Guaranteed salary plus incentive bonuses. Learn about us at www.westgatedentalcare.net. Email CV and resume to personnel@westgatedentalcare.net.

ASSOCIATE DENTIST: Busy general dental office in southwest suburbs in search of associate part-time with full time potential. Fee-for-service/PPO practice. Daily guaranteed minimum. Send resume to dmdent16@gmail.com.

GENERAL DENTIST NEEDED: Full-time or part-time, busy, state-of-the-art, fully digital practice located city of Chicago. Daily guaranteed, paid malpractice, bonus, experienced staff and mentoring. H-1B provided. Email dentistjobs12@gmail.com.

GENERAL DENTIST PART-TIME, AURORA: A fast-growing practice with strong patient base located in Aurora and Worth is looking for a part-time general dentist. Great working environment. dentalresume303@gmail.com.

GENERAL DENTIST NEEDED: Full-time or part-time, busy, state-of-the-art, fully digital practice located city of Chicago. Daily guaranteed, paid malpractice, bonus, experienced staff and mentoring. H-1B provided. Email dentistjobs12@gmail.com.

ASSOCIATE NEEDED: Well-established office in Calumet City that is fully digital, CBCT. All procedures done in office. Well-trained staff. PPO and Medicaid. $750/day or collection percentage. besmaid@yahoo.com.

ASSOCIATED DENTIST: Associate general dentist needed. Well-established, busy office with cutting edge technology in Orland Park/Lisle area is looking for a long-term, associate general dentist with at least two years of experience to work. Must be comfortable with all aspects of general dentistry. CBCT available. Office is fee-for-service/PPO only. Please email licchae198@aol.com.

GENERAL DENTIST WANTED FOR ESTABLISHED GREATER NAPERVILLE AREA PRACTICE: Established practice in the Naperville/Aurora area is looking for a full-time dentist to join the team. This single doctor fee-for-service/PPO practice has been a part of the community for decades, and is looking for the next great doctor to take care of its patients. The position offers a great minimum salary with additional income potential, as well as other benefits like health insurance, 401(k), disability, and malpractice insurance. If you are interested in learning more, please email 1250dental@gmail.com.

IMMEDIATE OPPORTUNITY FOR GENERAL DENTIST: Part-time associate needed at our newly built office in Oak Lawn. New graduates are welcome. PPO, private and Public Aid patients. Daily pay. Email intdentallouis@gmail.com or ramsey.ata@gmail.com.
IMMEDIATE OPENING FOR ASSOCIATE DENTIST: Looking for associate dentist for Milwaukee and Racine area in Wisconsin. Must have good chairside manner, excellent communication with patients and team, and provide the highest quality of dentistry. Benefits and H1 sponsorship available for right candidate. Please contact us at wisconsinsmiles4915@gmail.com.

ASSOCIATE GENERAL DENTIST NEEDED: Well-established, busy office with cutting edge technology in Crystal Lake/Mchenry area in Illinois is looking for a long term, associate general dentist with at least two years of experience to work Fridays, some Saturdays and one afternoon a week. Must be comfortable with all aspects of general dentistry. Cerec trained is a plus. CBCT available. Office is fee-for-service/PPO only. Please email to mchenrydentist@gmail.com.

GENERAL DENTIST: Looking for full-time general dentist to work at Rockford location. This is an established full-service general dentistry practice. We seek to add a confident, compassionate and personable dentist with excellent clinical skills to join our team. $700 per day or 35% of collection whichever is higher. Please send your resume to rebeho398@yahoo.com.

ORTHODONTIST: Excellent opportunity for an orthodontist to join our well-established multispecialty group practice in central Wisconsin. We are looking for an orthodontist to join our current staff to help serve an increasing patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI 54449, Attn. Mr. Neil Armitage or call 715.381.7702 or email neil.armitage@dentalcliconemarshfield.com for additional information.


ENDODONTIST ASSOCIATE OPPORTUNITY: Looking for full-time or part-time endodontist to join endodontic and periodontic specialty practice. Contact drtonygrigilone@endoperio.com if interested.
IMMEDIATE OPENING: Full-time/part-time associate needed for our Chicago and Bolingbrook locations. Fully digital. Busy practices with all insurances. No HMO. Base pay and excellent commission. Email info@infinitesmilesbolingbrook.com.

ASSOCIATE DENTIST: Busy five-op paperless office with CBCT in Brookfield is looking for a friendly, motivated dentist to join our great team two to three days per week. Fee-for-service/PPO/Medicaid (kids only) patients. Perfect opportunity for someone looking for long-term commitment and growth. Please send your resume to ddsresume1@gmail.com.

PART-TIME GENERAL DENTIST ASSOCIATE: Our office has been around for three generations and there is a reason for that. That reason will become your mission. Your mission, if you choose to accept it, is to be authentic in providing compassionate care that exceeds expectations. The tools you will be given to achieve your mission are an amazing fully trained staff, paperless charting, digital radiographs, Pan/CBCT machine, intra-oral cameras, Velscopes, and a team of on-site specialists to work with and learn from. Your reward is great income potential with the knowledge that you’ve done your part to better the lives of others using the skills you have worked so hard to attain. Your practice is located in the southern suburbs of Chicago, close to the Northwest Indiana border. Please indicate your favorite ice cream flavor in the subject line of your email and be sure to include your resume and available days. info.pallottodc@gmail.com.

EARN $150,000 OR MORE WORKING PART-TIME: Independent and motivated associate general dentist desired for established/busy north side Chicago office. Office is fully digital and paperless with well-trained and efficient staff. We accept all PPO and Medicaid (20 years old and younger). No HMO accepted. We provide comprehensive general dentistry including molar endo and surgical extractions. Please have some private practice experience. Preferred days are Monday, Tuesday, Wednesday and every other Saturday. Saturdays are half days. Please email resume to ilgeneraldentist@gmail.com.

ASSOCIATE DENTIST: Northwestern Indiana dental practice seeking an exceptional associate to join our amazing professional team. The ideal candidate has a strong commitment to outstanding patient care. Qualified applicants in search of extraordinary career opportunities are encouraged to apply. Please send your resume to drsim@live.com.

ENDODONTIST WANTED, ALGONQUIN: Associate endodontist wanted -- one day per week at robust practice offering state-of-the-art, new operators and CBCT. Great pay package and opportunity for additional days. Experience, strong communication, and leadership skills needed. Call Rex Plamann at ddsmatch Chicago at 1.855.546.0044 or email torplamann@ddsmatch.com.

GENERAL DENTIST, PEDIODONTIST, AND ENDODONTIST wanted for office in Addison. We are looking for a general dentist, a pedodontist, and an endodontist to join our growing office in Addison. Opportunity for full time or part time. We have CBCT and anything needed to support our associates. Please contact Alex at smilesinaddison@gmail.com.

BEST PAID DENTAL: Our established, fast-paced, digital practice needs a full-time general dentist. Must be comfortable in all aspects of general dentistry. We are located in Belvidere which is about a half-hour commute from northwest and far west suburbs like, Elgin, Barrington, Schaumburg, Hoffman Estates and Rockford area, along I-90 corridor. We have over 15,000 active patients and we are in business for over 10 years. We do not micromanage and you will have complete discretion on your cases. We have digital X-rays and trained staff. We compensate way higher on percentage of production then the industry standard or a guaranteed minimum whichever is higher. We offer medical, dental and vision insurance, paid malpractice, $10,000 signing bonus and yearly retention bonus. We compensate towards your relocation and we sponsor H-1B and green card. We accept most insurance, no HMOs. Our doctors on average make $1,000 to $1,500 a day. Rest assured that you will be the best paid dental in town, providing best dental care to our patients. bestpaiddental@gmail.com.

ENDODONTIST NEEDED: Great Lakes Dental Partners, seeking highly skilled endodontist for Downtown Chicago practice. Offering full-time hours, health insurance, guarantees, plus more. Please email hr@cssgsmiles.com for more information.

DENTAL HYGIENIST: Dental hygienist needed for busy Westmont Office, part-time, Tuesday, Thursday. Polish and/or Lithuanian language a plus. 630.515.9717. jttrefil@comcast.net.

SOUTH SUBURBS, GENERAL DENTIST: General dentist wanted to join this enthusiastic south suburban practice in Will County. Four days per week offered. Great pay package, mentorship, strong support staff. Call Rex Plamann at ddsmatch Chicago to learn more, 1.855.546.0044 or email rplamann@ddsmatch.com.
ASSOCIATE POSITION IN SOUTH-WEST SUBURBS: Mokena general dental office seeking associate. Position will initially be part time, but can lead to full time. Hours will include one evening until 7 o’clock, no Saturdays. Ideal candidate will have two to three years of experience and comfortable with all aspects of restorative dentistry. Compensation will be based on production with a daily minimum guarantee. Send CV to mokenadentaljobs@gmail.com.

ENDODONTIST WANTED, WEST SUBURBS: Experienced endodontist wanted to join a specialty practice in the near western suburbs of Chicago. Two to three days per week available. CBCT and all the tools to support your clinical efforts. Conveniently located next to Metra station. Competitive package offered. Call to Rex Plamann at ddsmatch to discuss, 1.855.546.0044.

FULL-TIME DENTIST WANTED FOR GREAT PRACTICE IN ELGIN: Great fee-for-service/PPO practice in Elgin looking for a full-time doctor to join the team. This opportunity comes with a competitive guaranteed base salary, the ability to earn much more, and a full benefits package. If you are interested in learning more, please contact 1250dental@gmail.com.

ORTHODONTISTS, ENDODONTISTS, AND ORAL SURGEONS WANTED FOR DECISION-ONE DENTAL PARTNERS: DecisionOne Dental Partners is looking for great full or part-time orthodontists, endodontists, and oral surgeons to join our growing group. DecisionOne currently has 31 fee-for-service/PPO locations in the Chicagoland region, and is looking to further expand its treatment scope into specialty. We are offering very competitive pay, benefits, and ownership opportunities. If you are interested in learning more, please contact Dr. Jason Genta at jgenta@decisiononedental.com.

PART-TIME GENERAL DENTIST NEEDED: Seeking a friendly, motivated dentist to join our state of the art PPO/fee-for-service practice located in western suburbs for two days a week and one Saturday a month. Minimum of three years experience required. Please email your resume at ddsdental1@gmail.com.

ORTHODONTIST: Excellent opportunity for an orthodontist to join our well-established multispecialty group practice in central Wisconsin. We are looking for an orthodontist to join our current staff to help serve an increasing patient load. We offer a new associate an outstanding wage and benefits package with the potential of ownership. This is an excellent opportunity to step into an active practice and become an equal partner in a large group. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email neil.armitage@dentalclinicofmarshfield.com for additional information.


PART-TIME PERIODONTIST: An extremely well-established general dental practice located in the heart of Hyde Park is looking for an experienced periodontist to join our team. Looking to hire initially for one day a week. Thursday 8 a.m. to 5 p.m. Please send an email to loukauf@gmail.com.

ASSOCIATE DENTIST: An experienced associate dentist is currently needed in a busy practice. This office is located in Springfield, MO. Full-time position with great benefits and compensation. Please email chevijana@gmail.com to inquire.

ASSOCIATE DENTIST, WISCONSIN: Dental provider in Madison, WI, is seeking an associate dentist to join our team. We are 100% owned by current, practicing dentists and our associates are encouraged along the path towards partnership. Our doctors have the autonomy to develop their practice while having full support of administrative staff and a group of colleagues to collaborate with. With a team of over 30 dentists and specialists, our associates can enjoy a cooperative work environment as they begin to establish themselves in their dental career. Founded on a conservative patient approach, we are consistently putting the patient first and approaching dentistry with integrity, we have been able to grow the practice in both staffing and footprint in the Madison community. Currently we have several clinics throughout the Madison area and a tight-knit team of dentists that work together to serve Madison, Dane County, and the surrounding area. With great working conditions, benefits, salary, and exceptional staff, we are fortunate to retain an experienced team of professionals for a long-term career within our group practice. If you’re looking to join a well-established practice that supports the community and encourages associates’ path to partnership, then we look forward to meeting with you. Please contact clbguppy@yahoo.com for more details. All discussions are confidential.

SOUTH SUBURBAN PART-TIME ORTHODONTIST: Our orthodontic practice is looking for a part-time orthodontist. Our team is highly experienced, expertly trained and an energetic and supportive group. We are seeking a confident orthodontist recently out of residency or a seasoned orthodontist looking to practice with supportive colleagues. If you are a good communicator with a commitment to clinical excellence you may be a great fit for our practice. Email your resume to: doctors@redandritcheyortho.com.

SUPERSTAR GENERAL DENTIST NEEDED: Our busy, fee-for-service practices will give you the opportunity to provide care while also receiving mentorship, and a place to learn and grow. We are looking for an experienced dentist, with the ability to do extractions and root canals. Email jenx@uspdental.com.

SEEKING A PART-TIME GENERAL DENTIST: Seeking a part-time general dentist who is compassionate, motivated and has great communication skills. Candidate must be willing to travel throughout the Chicagoland area and surrounding suburbs. One-plus years’ experience required. Please contact us to learn more about this unique opportunity. Email resume to cmmed1500@hotmail.com.
ASSOCIATE GENERAL DENTIST FOR CARPENTERSVILLE PRACTICE: Carpenterstville practice is looking for a general dentist to work two to three days per week. Mix of fee-for-service/PPO/Medicaid patients. Great earnings, benefits, CE, relocation money, and more. Experienced or new grads welcome. Email resume to bames@dentalcarealliance.com. Learn more at www.dentalcarealliance.com.

ASSOCIATE GENERAL DENTIST, PEORIA AREA: Maple Shade Dental in Dunlap, IL, (a DCA affiliated practice), is currently seeking a full-time general dentist. Established, growing, state-of-the-art, fee-for-service periodontal specialty practice seeking motivated, highly skilled, caring periodontist looking for a long-term position who will help this practice continue to expand. Recently moved into a beautiful new office. Starting two days per week. Transition into full-time as patient base grows. Email resume to drc@napervilleperio.com.

PEDIATRIC DENTIST: Western suburbs. Busy, multi-specialty office looking for a part-time pediatric dentist one to two days per week. Please email resume to dentaljobssds@gmail.com.

ENDODONTIST, PART-TIME: Endodontic specialty practice is looking to add a part-time endodontist. The position is for one to two days a week. The practice is located in the western suburbs. Contact ecklund.endo@gmail.com.

GENERAL DENTIST: General dentist full-time and part-time opportunity in our well-established and very busy Aurora, Naperville, West Chicago, Bolingbrook and Joliet locations. Practice all aspects of Dentistry on a diverse patient base. Email alikhandds@gmail.com.

ASSOCIATE GENERAL DENTIST: An experienced associate dentist is currently needed in a busy fee-for-service/PPO office with some Dentastar kids a few days a week including some Saturday hours. This is a busy dental office in northern suburbs (45 minutes away from the city), digital office along with excellent compensation being offered. Please respond with your resume to generaldentist222@gmail.com.

PEDDICAL DENTIST: Our state-of-the-art dental practice located in western suburbs is looking for a full-time/part-time dental associate. Very busy practice with great earning potential. Digital pan and X-rays with lots more. We have friendly staff and nice patients. Please email resume to mydentalassociate@gmail.com.

SEEKING A GENERAL DENTIST: Seeking a full-time/part-time general dentist for one to five days per week in a fast-paced environment for our multiple locations in the Chicago area, salary will be discussed on contact. Email CV to ahscare@gmail.com.


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A Snail Slogging Through Molasses

A MAY 18 ARTICLE IN JADA TRUMPETED THE NEWS that the Joint Commission on National Dental Examinations’ Dental Licensure Objective Structured Clinical Examinations (classic bureaucratese) is providing, in essence, manikin-based exams that provide state dental boards alternatives when addressing health concerns caused by COVID-19.

It took a bug 70- to 90-nanometers wide to move the bureaucrats in “educators” garb to do what has been obvious and the right thing to do for generations: the elimination of live patient dental licensure exams.

In 1929 the National Board of Dental Examiners developed a three-part examination for initial dental licensure. The first two parts are written tests that were modified as new materials and dental techniques were adopted by the profession. The third part was a clinical exam using a live person; aye, therein lies the rub.

In the ensuing 90 years, dental licensure testing grew into a Kafka-esque nightmare. From 1928 to 1967, each state administered its own clinical exam — some occasionally in state prisons. In 1967, the Northeast Regional Board Examination was formed to administer clinical exams. Multiple states eagerly accepted the results, freeing them from devising suitable parameters for testing. For some unfathomable reason, four other regional dental testing agencies formed to do the same thing except “different.” The differences are minuscule, hardly justifying their existence. (I have not listed their full names or acronyms lest I reaggravate my carpal tunnel issues.) The JADA article on testing cited eight agencies who have their fingers in the licensure pie. Oh, did I mention that Delaware and the Virgin Islands do not accept the results of any testing agency? Google them if you feel the need. Adding to the chaos, candidates for dental licensure scramble for appropriate patients to sit for the exam — most often paying them out of their pockets, plus forking over a hefty fee to the testing agency.

I’m on record, as is the ADA, many dental school deans and dental educators in opposing clinical testing for licensure on live patients because, in my opinion, it is unethical. Although adverse outcomes for patients are rare in live patient dental licensure exams, anecdotal information raised in dental literature and by licensees is familiar.

All schools teach that a dentist must treat the whole patient. A two-day exam falls far short of that objective. Further, doesn’t testing imply that some of the 6,500 applicants for licensure are incompetent and might harm the patient? This sham, in the name of protecting the public’s health, adds considerable cost to dental care that is paid by the public in the end.

I firmly believe that dental licensure should be granted by degree, and the results universally accepted by all states and licensing jurisdictions. Who better to judge the competence of the new dentist than those who educated them for four years?
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Michael C. DiTolla, DDS, FAGD
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Monolithic Materials Masterclass:
Working with Lithium Disilicate and Zirconia
Thursday, Feb. 25, 11:00 a.m. - 12:30 p.m.
1.5 CE Credits, Course V126

Learning Objectives
• Be familiar with the strengths and weaknesses of monolithic and bi-layered restorations, especially including indications, contraindications and prep design.
• Learn the different types of zirconia oxide restorations and their indications, and why polished zirconia is preferable to glazed zirconia.
• Be prepared to de-contaminate these restorations, select the correct primers, and determine the most appropriate cement.
• Learn how to adjust contacts and occlusion, learn the safest way to cut off these restorations, and be familiar with the specialty burs and polishers for these restorations.
• Understand which monolithic materials are more appropriate as a veneer material and understand the relationship between flexural strength and esthetics.

Beautiful Crown Preps and Impressions Made Easy
Thursday, Feb. 25, 2:00 p.m. – 3:30 p.m.
1.5 CE Credits, Course V138

Intended Audience:
Doctors, dental assistants
lab technicians

Learning Objectives
• Learn to select specific burs based on the chosen restorative material to ensure adequate reduction where needed.
• Understand where under-reduction of tooth preparations leads to anterior restorations that are clearly fake.
• See why a high-torque handpiece run at super slow speeds give you the smoothest prep margins, leading to more closed restorative margins.
• Learn to use a logical, scientific shade guide to help ensure highly acceptable esthetic results.

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