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Friday, JUNE 14 9 – 11 a.m. (WEBINAR FORMAT)

SURVIVAL OF THE FITTEST:

Navigating the Next Decade's Economic Landscape

Presented by Dr. Richard Huot, DDS

ABOUT OUR PROGRAM:

Course Description:

Like most other types of small businesses, dentistry has not escaped the consequences of Covid and the inflation now officially entrenched in this economy. This lecture will touch on how to make your practice more effective in these financial times, what you can expect to see in the economic near future, and basic financial steps you can take to ensure that you will able to be successful throughout your entire dental practice career.

Dr. Huot will go over the basic requirements you will need to ensure practice financial stability, including steps to take now to monitor your practice goals with Key Practice Indicators (KPI).

Steps to ensure your retirement is on track, your family needs are met and protected, including financing for college, what financial "traps" to avoid, and how the economy and health care reform will influence the future of dentistry will all be outlined in a fast-paced discussion with time allowed at each section to ask questions.

Topics such as associateships, mergers, buying and selling practices will be discussed, as well as what you can do with your current office to position it for the next decade and beyond.

The last 10 minutes will discuss financial benchmarks you and your practice should be following for financial security, risk management, and retirement goals along your practice career path.

Course Objectives:

- Attendee will be able to identify basic economic business cycles, and how it affects dentistry. Attendee will gain knowledge on how to identify key office financial indicators that enable productivity and profit.
- Attendee will have a clear understanding of the financial and insurance options are available to the dentist for their retirement and estate planning needs.
- Attendee will be able to identify if their practice is a candidate for merger or acquisition for growth and/or transition

ABOUT OUR SPEAKER:

Richard Huot, DDS:



Dr. Huot is an opinion leader, lecturing at many meetings on topics such as leadership, career transitioning, financial planning, and buying/selling dental practices. After retiring from serving in the U.S. Air Force for 30 years, Dr. Huot ran a private practice from 1985 to 2008 and still practices today on a per diem basis.

Dr. Huot earned his dental degree from Northwestern University, and graduated from the College of Financial Planning in 1996, and the Chartered Financial Consultant program at the American College of Financial Services.

Dr. Huot recently completed his term as Chair of the ADA Council on Member's Insurance and Retirement Plans.

No commercial support. No financial conflicts of interest for this program. This course is approved for continuing education in Illinois.

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For 2024, CDS Regional Meetings will be sponsored by:

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ABOUT REGIONAL MEETING WEBINARS:

• Earn 2 CE hours

for the current year.

- Regional Meetings are free to CDS members and their staffs, as well as dental hygienist members of the Illinois State Dental Society.
 A fee of \$75 is charged to nonmember dentists. The fee may be applied to membership
- Register no later than a day in advance of the webinar. You must be registered in order to receive an email from CDS with the link to the Zoom meeting.
- No partial credit issued
- CE credit verification will be emailed to registered attendees after each meeting.
- Cancellations accepted until one week before the program.
- For refunds and additional information, email Lisa Hosley at lhosley@cds.org



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amazon business





page one

From the Board Room

The CDS Board of Directors met on March 14. The board:

- Voted to establish a standing DEI committee that will consider providing resources and educational opportunities to develop training for leadership and members. Committee members are charged with developing strategic outcomes and will be selected through an open call for volunteers.
- Approved a motion that members serving on the Illinois State Dental Society Board of Trustees, in full or partial terms, are ineligible to serve on CDS Standing committees, which include Membership, Finance, Communications, Mediation/Peer Review and the Scientific Programs Sub-Committee, beginning in 2025.
- Approved Dr. Jason Rogers as the 2025 CDS New Dentist Director. Dr. Rogers is from the North Suburban Branch, where he served as branch president in 2022-23.
- Approved an Honorary Past President Award to Barry J. Ranallo, who retired Dec. 31 as associate executive director of CDS after 29 years. The award will be presented at the 2025 Midwinter Meeting.
- Referred a request to the Policy Manual Committee to review the use of complimentary hotel accommodations at the Midwinter Meeting for past presidents, spouses and leaders to ensure financial diligence.

Member Advantage program expands

In case you missed it, the CDS Member Advantage program has grown to five partners who offer special services and ordering discounts just for CDS members. Our latest partners are Safco Dental Supply and Torch Dental, who negotiate preferred pricing with manufacturers that offer savings up to 30% off products.



Learn more about them and our other partners – Amazon Business, Treloar & Heisel and Southpoint Insurance – at on.cds.org/advantage. Take full advantage of this CDS membership value!

Social events coming for dental students, **Early Career dentists**

Summer will be a time for celebration for CDS members!

On the evening of Thursday, June 13, graduates of local dental schools are invited to a celebration at Kaiser Tiger beer garden, 1415 W Randolph St, Chicago. CDS branch leaders will be there to make connections and answer questions for these newly minted professionals in a relaxed, fun-filled atmosphere. D4s and AS4s, see the ad on page 7 for more details and register by June 6.

The popular Early Career & New Dentist Networking Rooftop reception is set for 6:30 – 9 p.m., Thursday, Aug. 15, at the Loews Hotel Streeterville, 455 N. Park Dr., Chicago. The weather always comes through for a beautiful evening that celebrates Early Career dentists. See the ad on page 30.

Save the date and watch your email for more details and registration information.

Password update ahead for ADA web assets

This summer, the ADA will introduce a new login process for ADA web properties. The simplified login experience will allow users to log in to a variety of ADA web properties – including ADA.org, the ADA Member App and JADA – and websites on the ADA Branded Web Templates using the same email address and password. ADA member numbers will no longer be used for login.

Starting July 8, users must reset their password the first time they log into ADA.org. Members will log in using the email address on file for their account. In March, the ADA Member Service Center contacted a small number of members who were missing a unique, valid email address on file. Members without a unique, valid email address on file by June 30 will need to contact the ADA member center to access their account starting July 8.

Answers to frequently asked questions can be found at ADA.org/LoginFAQ or by contacting the ADA Member Service Center at msc@ada.org or 312.440.2500.

ADA Lobby Day sets record

More than 1,200 dentists and dental students gathered in Washington, D.C., on April 7 – 9 for the seventh annual ADA Dentist and Student Lobby Day, marking the largest turnout to date.

Attendees discussed issues like student loan reform, dental benefit fees and workforce challenges through conversations, panels and visits to lawmakers on Capitol Hill.

Joined by students from Illinois' three dental schools, CDS President Dr. David Lewis, Jr., attended the event and wrote of the experience in his President's Perspective (page 6). ■

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cds review

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STAFF

Director of Publications: Stephanie Sisk

Publications Coordinator/Graphic Designer: Tom Long

Staff Writer: Joseph DeRosier

Director of Marketing and Communications: Rachel Schafer

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STAFF DIRECTORY

ADMINISTRATION

Chief Executive Officer: Heather Nash, hnash@cds.org, 312.836.7308

Office Manager: Lennoree Cleary, lcleary@cds.org, 312.836.7310

Chief Financial Officer: Keith Tristano, ktristano@cds.org, 312.836.7322

Financial and Information Services Manager:

 $Mohammed\ Adil,\ \textbf{mkadil@cds.org},\ 312.836.7316$

Accounting Manager: Ebenezer Antwi-Nsiah, eantwinsiah@cds.org, 312.836.7316

MARKETING & COMMUNICATIONS

Director: Rachel Schafer, rschafer@cds.org, 312.836.7330

Digital Communications Assistant:

Sara Robinson, **srobinson@cds.org**, 312.836.7323

EXHIBITOR SERVICES

Director: Lisa Girardi, lgirardi@cds.org, 312.836.7327

Administrative Assistant: Nathan Pease,

MEMBER SERVICES

Director: Joanne Girardi, jgirardi@cds.org, 312.836.7320

npease@cds.org, 312.836.7315

Assistant Director: Lisa Hosley, lhosley@cds.org, 312.836.7321

PUBLICATIONS

Director: Stephanie Sisk, ssisk@cds.org, 312.836.7332

Publications Coordinator/Graphic Designer:

Tom Long, tlong@cds.org, 312.836.7326

Staff Writer: Joseph DeRosier, jderosier@cds.org, 312.836.7324

SCIENTIFIC PROGRAMS

Director: Dr. Cheryl Mora, cmora@cds.org, 312.836.7312

Administrative Assistant: Angela Powell, apowell@cds.org, 312.836.7311

CDS OFFICERS

President: Dr. David Lewis Jr., dlewis@cds.org, 847.525.9194
President-elect: Dr. Denise Hale, dhale@cds.org, 708.337.1514
Secretary: Dr. Philip Schefke, pschefke@cds.org, 708.567.0342
Vice President: Dr. Victoria Ursitti, vursitti@cds.org, 312.882.9881
Treasurer: Dr. Mark Ploskonka, mploskonka@cds.org, 630.926.3920
New Dentist Director: Dr. Sara Imtiaz, simtiaz@cds.org, 773.588.8200

BRANCH OFFICERS

KENWOOD/HYDE PARK

Director: Dr. Lori Lightfoot, llightfoot@cds.org, 773.791.5338

President: Dr. Maama Ama Antwi, mantwi03@gmail.com

Correspondent: Dr. Imani Behrens, imanibehrens15@gmail.com

NORTH SIDE

Director: Dr. Jun Lim, jlim@cds.org, 773.556.0133

President: Dr. Raymond Tsou, drray@jtortho.com

Correspondent: Dr. Jun Lim, edgebrookperio@yahoo.com

NORTH SUBURBAN

Director: Dr. David Rosenbaum, drosenbaum@cds.org, 847.757.3036

President: Dr. Joshua Gilbert, joshgilbert88@gmail.com Correspondent: Dr. Kathy Jean, zerocalculus@yahoo.com

NORTHWEST SIDE

Director: Dr. Gordon Ziols, gziols@cds.org, 847.951.6166

President: Dr. Robert DiChristofano, bob.dichristofano@gmail.com

Correspondent: Dr. Paul Muhr, pmuhrdmd@gmail.com

NORTHWEST SUBURBAN

Director: Dr. Joseph Baldassano, jbaldassano@cds.org, 708.220.1163

President: Dr. Christopher Colby, Christopherjcolby@gmail.com

Correspondent: Dr. Sylvia Deek, sylviadeek@gmail.com

SOUTH SUBURBAN

Director: Dr. W. Brent Stanford, bstanford@cds.org, 708.334.3349

President: Dr. Christopher Coffey, christopher.coffey11@gmail.com

Correspondent: Dr. Celia Mimms, c.mimms.dds@gmail.com

SOUTHWEST

Director: Dr. Neil Singh, nsingh@cds.org, 305.607.7039 **President:** Dr. Angelica Sanchez, ang.sanchez1024@gmail.com

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WEST SIDE

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President: Dr. Carla Delafuente, cdelafuentedds@gmail.com

Correspondents: Dr. Richard Kohn, drrichardkohn@yahoo.com,
and Dr. Michelle Jennings, lagrangeperio@yahoo.com

WEST SUBURBAN

Director: Dr. Paul Kempf Jr., pkempf@cds.org, 630.605.7215

President: Dr. Matthew Drescher, mjd.dds12@gmail.com

Correspondent: Dr. Brett Turek, brettrturek@gmail.com

MISSION STATEMENT

The Chicago Dental Society was organized in 1864 and incorporated in 1878. The mission statement of CDS, updated in 2022, is to create and deliver high-quality, innovative programs that promote the art and science of dentistry and are responsive to the interests and needs of our members, the dental profession and the public we serve. Our core values are:

- Education
- Collegiality
- · Diversity
- Leadership

CORRESPONDENCE & CONTRIBUTIONS

Address editorial correspondence to:

Chicago Dental Society

CDS Review

401 N. Michigan Ave., Suite 200

Chicago, IL 60611-5585

Phone: 312.836.7300

Email: review@cds.org

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AFFILIATED ORGANIZATIONS

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312.440.2500 or 800.621.8099; www.ada.org

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Kristen Weber, Executive Director, kweber@cdsfound.org; 312.836.7301 Fax: 312.836.7337; www.cdsfound.org

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Illinois dentists and dental students traveled to Washington, D.C., to meet with congressional representatives for the ADA's Lobby Day. Pictured are (from left) Jonathan Constantine, Bhavik Patel, Alexander Dolinar, ISDS Treasurer Doug Chang, U.S. Rep. Bill Foster (IL-11th District), Aban Yaqub, Yosra Anjum, and CDS President David Lewis, Jr.

Advocacy: Our commitment to our profession

N EARLY APRIL, I TRAVELED TO MY FIRST ADA Dentist and Student Lobby Days in Washington, D.C. It was an amazing opportunity to support the profession and to encourage others to do the same. More than 1,200 dentists, dental students, and state societies and ADA staff members attended the three-day event this year, setting a new attendance record.

Approximately 80+ of those were residents from Illinois. The CDS proudly supported three students from each dental school in Illinois (University of Illinois Chicago, Midwestern University in Downers Grove and Southern Illinois University) to attend the event and share their experience. The positive energy was contagious and seeing the dental students and younger dentists there excited about the opportunity made for a fantastic experience.

Advocacy is the public support of a particular cause; in our case dentistry and the public we serve. For attendees it was a minicourse on how to share information with our representatives at the state and national level. I was both a student, learning more about the legislative process, and mentor, emphasizing the importance of sharing dentistry's voice

with legislators. No one knows what is better for dental care and the public it serves than dentistry. Advocacy is for the profession, for all practice modalities from private practice to academics. If it affects DENTISTRY, it affects ALL of us.

Over three days, we learned how to speak with our government officials more effectively, what to expect when we visited their offices, the complexity of how the laws are made (or not made), along with constant networking with attendees from across the country. The ADA chose three active bills for attendees to discuss with congressional members: "Student Loans and Postgraduate Educational Debt", "Dental and Optometric Care (DOC) Access Act", and "Dental Workforce."

After the ADA lobbyists briefed us on each issue, we were split into teams of dental students and dentists for visits with our congressional leaders on Monday afternoon and Tuesday. The team I was on visited the offices of Illinois lawmakers U.S. Sen. Tammy Duckworth, Rep. Bradley Schneider, Rep. Jan Schakowsky, and Rep. Bill Foster. For the most part we shared dentistry's concerns about the bills with staffers, but also were fortunate enough to have Reps. Schakowsky and Foster present.

To my surprise, often staffers were unaware of the depth of the problem or why it was a problem until dentistry shared its story of the trickle-down effect to their constituents' dental health care in Illinois. The dental students did extremely well communicating the effects of the high student and postgraduate loan debt that they are facing and the impact it has on their practice modality choices and others considering dentistry as a career.

The takeaways from the ADA Lobby Day experience are many.

- You don't have to be politically inclined to be an advocate for your profession. We dental professionals make up the "Tooth Party," and it is our obligation to explain what we do best to those who make the laws that govern what we do (and who rarely understand it the way we do). Tell your story and how it affects you, your family, friends and community, who are all constituents of a legislative representative somewhere.
- Become the local face of dentistry whom legislators trust and become their go-to person for information. Stay involved

with advocacy at some level throughout your career. Start by responding to the legislative text alerts that the ADA and ISDS send on advocacy issues, as numbers garner attention. Protect and represent your profession with pride, as you have worked too hard at it not to. Remember the words of the late Dr. Loren Feldner, "If you are not at the table, you are on the plate."

For me, this event was also a learning experience on "how the sausage is made" by the legislative branch. If nothing else, it reminds one to be proactive regarding one's profession. As my late physician father said about professional advocacy, "If I don't do it, who will?"

The Latin motto on the U.S. Great Seal, "E Pluribus Unum," translates to "Out of Many, One". Out of our varied social backgrounds and dental practice modalities, we should commit to one shared voice for dentistry and the public it serves.

Class of 2024 Celebration THE CHICAGO DENTAL SOCIETY

invites you to join your fellow dental school graduates for a special reception. Launch your career and learn all that CDS branches and membership offer you. Mingle with your new colleagues and CDS leaders. Enjoy the evening and try your hand at bocce, cornhole, yard dice, giant Jenga and more when CDS takes over the bar and beer garden at Kaiser Tiger.

Thursday, June 13

6:30 - 9:30 p.m.

Kaiser Tiger Beer Garden 1415 W. Randolph St., Chicago

RSVP by June 6 at on.cds.org/2024grads or scan the QR code to register.



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short takes

2024 ILLINOIS MISSION OF MERCY IS JUNE 28- 29 IN PEORIA

Looking to make a difference in the lives of those who can't afford regular oral health care?

The Illinois Mission of Mercy, led by the Illinois State Dental Society Foundation, provides free dental care to more than 2,000 patients who otherwise do not have the means or access to care.

The 2024 event starts at 8 a.m. both days and is held in the Peoria Civic Center. Dental services are first-come, firstserved and include cleanings, fillings, and extractions. It takes 1,000 volunteers to run the clinic. No one is paid for his/her time or talents.

Visit the Illinois State Dental Society website at on.cds.org/MOM2024 for more information and to sign up or donate supplies.

DOUGLAS AWARD APPLICATIONS OPEN FOR UIC HEALTH SCIENCE STUDENTS

Looking to raise awareness of oral health and senescence (the process of aging), UIC is offering a \$3,000 award to all students in UIC health science colleges, including the dental college.

The goal of the award is to stress how

dental care is an important front-line intervention in preventing and controlling disease as people get older.

The portal for essay submissions opened April 19. The submission deadline is July 31, and on Oct. 1, the winner will be announced.

The award is named for Dr. Bruce Douglas, a CDS member and a member of the faculty of UIC's dental college since 1962. He established the UIC. School of Public Health and became its first faculty member.

For more information, contact Dr. Scott Tomar, an associate dean at UIC's dental school, at stomar@uic.edu.

UIC NAMES ROWAN AS DEAN

The University of Illinois Chicago appointed Dr. Susan Rowan, DDS, as dean of its dental school.

Dr. Rowan has served as the interim dean of the dental school since 2022 and was previously the executive associate dean and associate dean for clinical affairs at the College of Dentistry, according to a March 21 news release.

The appointment is for a two-year term and is effective April 16, pending approval from the university's board.

DENTAL LICENSE PORTABILITY LEGISLATION MOVES FORWARD

Maine became the sixth state to join the Dentist and Dental Hygienist Compact in April, joining Kansas, Virginia, Iowa, Washington, Tennessee and Wisconsin in passing the legislation.

The Illinois General Assembly is considering the Compact this year as well. Introduced by State Rep. Camille Lilly, the bill was assigned to the Rules Committee for a second time on April 5.

The interstate occupational licensure compact supports license portability by providing a legal pathway through which dental professionals can practice in all states participating in the compact instead of obtaining an individual license in every state they want to practice. The compact would streamline the licensing process and eliminate waiting periods that many people experience when it comes to obtaining licensure. Other states considering the bill are Alabama, Colorado, Indiana, Maine, Minnesota, Missouri, Nebraska, New Jersey, Ohio and Pennsylvania. ■



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Zak Messieha, DDS **Dentist Anesthesiologist**

Advocate Illinois Masonic Medical Center to open new dental facility this fall

HE ADVOCATE ILLINOIS Masonic Medical Center Department of Dentistry has simply outgrown its current space in Chicago's Lakeview East neighborhood, and construction of a new state-of-theart dental facility is underway and expected to be completed and up and running by this fall, says Dr. James Benz, the department's chair.

The new dental facility will have 14 operatories, including three rooms for anesthesia, two surgical procedure rooms, and a three-bay recovery area. The updated facility is expected to better serve the increasing number of special needs and pediatric patients seen at the clinic. It will be located on the first floor of the hospital's Pediatric Development Center.

Demand for dental care by special needs adults and children has expanded over the years. According to a hospital publication the clinic has served more than 100,000 special needs patients in its 50-plus-year history.

In 2021 the clinic saw a total of 2,300 patient visits with a quarter of those under 18 years old. And in 2022 the clinic provided sedation/anesthesia services for 306 special needs and pediatric cases.

The expansion will double the capacity to provide sedation/anesthesia services, meaning less reliance on the more costly operating rooms at the hospital. An outpatient case handled in the dental anesthesia suite would cost an estimated \$2,500 as compared with a minimum of \$20,000 in the OR setting.

Dr. Benz said this spring that permitting, and construction issues were taking longer that he would like, but plans are being made to physically move in late summer with a Grand Opening tentatively set for September.

The clinic's construction, he said, is a





(above) An architectural rendering of the new dental facility being built at the Advocate Illinois Masonic Medical Center.

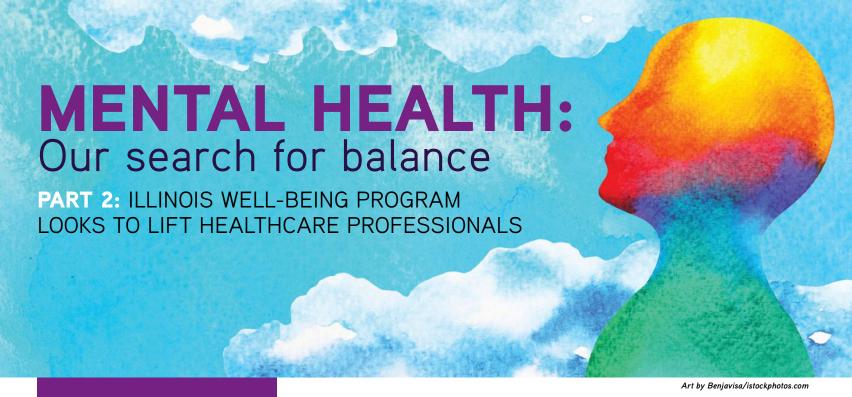
(left) Construction began this past January.

separate project from the massive \$645 million expansion and modernization of the main Medical Center, which is expected to be done in stages with the first part ready for occupancy in 2025 and subsequent work being finished by 2030.

The \$4.9 million facility is being funded through grants from Delta Dental of Illinois Foundation, the Illinois Children's Healthcare Foundation, along with state and federal funding.

A virtual tour of the planned Dental Clinic is available on YouTube and can be viewed at

on.cds.org/il-masonic-dental.



MAY IS MENTAL HEALTH

AWARENESS MONTH and has for decades been recognized as a time to increase awareness of both mental health concerns and the resources available to improve your state of mind. It has been only in the last few years, however, that mental health has drawn the spotlight as an integral part of whole-body wellness and professional success.

Dentists and their teams must be a part of the conversation.

The American Dental Association's 2021 Dentist Health and Well-Being Survey found that 16% of dentists experienced anxiety and 13% experienced depression - more than reported headaches (12%), arthritis (10%) or ringing in the ears (9%).

In 2024, the CDS Review will explore with experts the issues around mental health: its effects, its treatments, and available resources for support.

Watch for the July/August issue when reporter Joanna Brown revisits this important issue.

By Joanna Brown

MAGINE WALKING THROUGH an unfamiliar neighborhood after a long and lazy dinner party. As you move along the sidewalk, your pace quickens. Your head seems to pivot on a swivel, mind racing to identify the sounds and catalogue movements around you as you walk toward your destination.

Your body's natural reaction to those moments of uncertainty is normal and will help keep you safe as you move through life.

But when you experience a similar physical reaction to normal circumstances - running errands in a familiar neighborhood on a spring day, for example - that, Terry Lavery said, is cause for concern.

"When there's a persistence of these feelings, and they're interfering with everyday life or you find you're just not able to go to work, that's of concern," said Lavery, a licensed clinical professional counselor and clinical care advocate at the Illinois Professionals Health Program (IPHP). "When that happens one day, it's probably not the end of the world. But if it persists over consecutive days, then that's something to consider."

IPHP, www.illinoisphp.com, is a statewide program for dentists, hygienists and other healthcare professionals facing health and well-being concerns. Its programs address stress and burnout, substance abuse, and a host of other physical and emotional challenges through programs recognized by the Federation of State Physician Health Programs (FSPHP). It is the approved physician health program for Illinois.

ANXIETY

Among the IPHP's areas of expertise are anxiety disorders, the world's most common mental disorder. The World Health Organization estimates that anxiety disorders including social anxiety, panic disorder and specific phobias affect 301 million people worldwide. on.cds.org/anxiety

That's roughly 4% of the world population - nearly twice the number of people currently living in Russia.

Feelings of fear and worry, doom and danger, are intense and excessive. People with an anxiety disorder might have trouble concentrating or sleeping. They might sweat, tremble, feel nauseous, or just generally feel restless and irritable. It affects family life, interpersonal relationships and workplace performance.

301 MILLION

The number of people worldwide affected by anxiety disorders including social anxiety, panic disorder and specific phobias, according to the World Health Organization.

DEPRESSION

Anxiety is often described in tandem with depression, which affects an estimated 3.8% of the population,

on.cds.org/whodepression. This includes peripartum depression, seasonal depression and bipolar disorders.

Depression is a feeling of sadness, according to the American Psychiatric Association (APA), that lasts for at least two weeks, on.cds.org/apadepression. This is what separates depression from the prolonged grief felt after the death of a loved one. People who are grieving feel sadness in waves, mixed with fond memories of happy times, and they maintain their sense of self-esteem throughout these ups and downs. A person experiencing depression feels persistently worthless, unable to experience the lift of a happy memory.

Depression may be the reason you

THE NATIONAL ALLIANCE ON MENTAL ILLNESS is celebrating May as Mental Health Awareness Month with its Take a Moment campaign. "Join us in fostering open dialogues, cultivating empathy and understanding," the organization encouraged.

But encouraging a colleague or friend to pursue mental health support can be uncomfortable.

"In a perfect world, someone wakes up and decides to seek treatment," said Terry Lavery, clinical care advocate at the Illinois Professionals Health Program. "But we don't live in a perfect world."

Especially when you initiate such a conversation with a professional colleague, he recommended leading with a complement of their strengths: "You're a very smart person and I know that you understand what's happening in your head, but I don't know if you can see what's happening the way I do. It's like a blind spot on a car."

Call attention to the idea that the practice isn't running as smoothly as it could, and that outside resources and coaches could improve communications among the staff; there are ways to identify the frustrations they're feeling at home before they spill over into the workplace.

"There is still a stigma around therapy and mental health, so don't lead with that," Lavery said. "But you can't play tennis on both sides of the net. At some point, you have to let the ball sit there."

Learn more about NAMI events this month at www.nami.org.

lose interest in your regular activities or have trouble making decisions and functioning at work. Depression can change your appetite and sleep habits (either too much or too little). Depression might be the reason for suicidal thoughts.

Though anxiety and depression are two separate conditions that operate independently, Mr. Lavery said they feed off each other and may be treated similarly.

"Let's say you are dealing with social anxiety and you are avoiding activities, that loneliness and isolation feeds depression," he explained. "And if you start in a state of depression, the feelings that come with returning eventually to your social activities can present as anxiety."

TREATMENT

As such, remedies and treatments for anxiety and depression sound similar. The first step is to see a physician to rule out medical causes of your symptoms, as something as common as a vitamin defi-

Story continues on following page

ANXIETY & DEPRESSION SURVEY

From the U.S. Centers for Disease Control and Prevention

Anxiety

7.4% - 8.6%

Range of average monthly percentages of U.S. adults reporting symptoms of anxiety, January - December 2019.

28.2% - 37.2%

Range of average submonthly percentages of U.S. adults reporting symptoms of anxiety, April 2020 - August 2021.

Depression

5.9% - 7.5%

Range of average monthly percentages of U.S. adults reporting symptoms of depression, January - December 2019.

20.2% - 31.1%

Range of average submonthly percentages of U.S. adults reporting symptoms of depression, April 2020 - August 2021. ciency can mimic the symptoms of depression, the APA reports.

Recommendations for self-care include exercise, a healthy diet, sufficient sleep on a regular schedule, and breathing exercises to relax your body. With professional intervention, a counselor can recommend other coping strategies, individual or group therapy, or medications to regulate your brain chemistry.

"If you can say that something good came out of COVID, it's that we're identified so many online and telehealth options for therapy and they're so readily available," Lavery said. Whether downloadable meditation apps or group therapy is right for you, Lavery compared it to buying a new pair of shoes.

"Whatever it is, it has to feel comfortable for sure, because you are going to put in some long-term work together."

Just one of myriad options greater than an app but less intense than individual therapy, Lavery called attention to the online and in-person options offered by Emotions Anonymous, found at on.cds.org/emoanon, It's a self-help group based on a 12-step program, but it is not facilitated by a counselor the way that group therapy is.

"It's about sharing the human experience and being vulnerable with others

'A fog of uncertainty'

"WE MOVE THROUGH LIFE IN A FOG of uncertainty," author and business owner John Jennings wrote on his blog The Interesting Fact of the Day (IFOD). When that uncertainty gives rise to anxiety, he calls on a six-word mantra Australian physician Claire Weekes published in 1962: Face, Accept, Float, Let Time Pass.

Jennings explained it this way:

- Face your feelings of anxiety and uncertainty. Acknowledge them. Don't run from them.
- Accept what is happening and that you are experiencing uncertainty and anxiety.
- Float: Let your feelings of anxiety, panic, and fear float by observe your emotions but stay above them. Step away from your own thoughts and observe them as a third party.
- Let Time Pass: don't be impatient or upset that things aren't better. Just sit in your discomfort and let things play out.

"It's about owning what you feel and going through the process to do that," Jennings said. His book, The Uncertainty Principle, offers this as one strategy for investors facing unpredictable financial markets, but he personally called on the strategy while he was waiting for test results after a health scare.

"It doesn't solve it, but it helps to quell some of that anxiety," said Jennings, who is so proud of the work he's put into individual therapy that he pays the therapist through Venmo, labels it "Therapy" and marks it as public. "So much of uncertainty can't be resolved, but we can accept it with time, so let's train our brains to do things that are productive instead of counterproductive. I still find it challenging, but we all have to continue to do hard things."

Learn more about Jennings and his blog at on.cds.org/jennings-blog.

Loren J. Feldner Leadership Award

Submit your nomination for the Loren J. Feldner Leadership Award

The Loren J. Feldner Leadership Award is presented to a CDS member dentist who exhibits the qualities that endeared Dr. Feldner to so many: professional drive, dedication to dentistry and support to colleagues, friends and family.

The following description of leadership and leadership traits will be used as the criteria when nominating a candidate for this award:

- A leader who can motivate people to achieve a common objective.
- A mentor who others look to, learn from and thrive with.
- A leader who is proactive rather than reactive. One of Loren's favorite quotes helps to define this: "If you're not at the table, you'll be on the plate."
- A person who is visionary, confident, charismatic and inspirational.

The Loren J. Feldner Leadership Award will be presented at the CDS Installation of Officers. The award will feature an engraved statue and a \$500 donation to the Dental Lifeline Network Heroes Challenge Fund, donated in the recipient's name in honor of Dr. Feldner. It will be presented by the CDS President and the Chair of the Ethics and Special Issues Committee at the Installation of Officers ceremony in November.

Scan the QR code and submit the nomination form. Email your completed nomination form to Lennoree Cleary at Icleary@cds.org, or print the form and mail it to Ms. Cleary's attention at: Chicago Dental Society, 401 N. Michigan Ave., Suite 200, Chicago, IL 60611.

Be sure to include the nominee's name in the subject line of your email. CDS Board officers are not eligible. Submissions must be received by July 12.







Artwork from stock.adobe.com

By Joseph DeRosier

YBERSECURITY has been on the dental professional's radar since the emergence of the Digital Age.

It wasn't that long ago that sensitive patient information and management operations were safely kept and stored in a locked file cabinet in a secure office. Even appointments were kept in a bound calendar schedule book, written in pencil. and tucked inside a locked drawer.

That world, of course, changed years ago. Now everything is in electronic form, accessible by computer.

Keeping that data safe and secure is a

challenge for even the largest companies (see what happened to Change Healthcare, page 15) but the impact of not doing so for smaller operations such as dental practices can be devastating, with the loss of revenue, reputation and, ultimately, patients.

Tom Terronez started the dental IT security firm Medix Dental in 2003 and has several hundred clients that range from single practices to DSOs with more than 100 locations. In his 20-plus years in the dental field, he said practice owners would be wise to take cybersecurity seriously.

"I'm not really into being a fear monger," Terronez said, "but it is important (for practice owners) to understand what the risks are and how to minimize them. It's really not rocket science."

Terronez said he believes dental practice owners do not "fully understand" cyber threats.

"If you look at the landscape of dentistry, about 60%, whether they are DSO, corporate or small practices, are serviced by what I call 'ma and pa' IT firms with 20 employees or less," he said. "It's very,

Story continues on following page

very difficult to build out a strong security team with a small organization, and the economics of dentistry tends to focus on decreasing pricing."

He said he thinks there is much misinformation about cybersecurity.

"There is a lot of false sense of security," he said. The IT company may tell the dentist that they have a firewall, they back up data, so the practice doesn't have anything to worry about. But, he said, it might not be enough, especially since many dental operations still use local servers to store data.

The dental industry is slow to adopt more modern digital concepts, such as using cloud-based storage for data, he said, partly due to the limitations of dental practice software. In his view, dental practices should start following other groups, such as manufacturing and other healthcare providers, in moving to cloudbased operations.

Office-based servers require multiple locations to have multiple networks, meaning there is more to manage and more to protect, he observed.

While hackers of larger organizations

"I'm not really into being a fear monger, but it is important (for practice owners) to understand what the risks are and how to minimize them."

- Tom Terronez

may get more publicity, he said smaller dental offices are also targeted, even if the incidents are not as well known. Smaller dental offices may think they are not a lucrative enough target for cyber thieves, he said, but because of the insulated nature of a local server infrastructure, it is relatively easy to shut down a dental practice, meaning hackers may see the dental office as "low-hanging fruit."

There are two things smaller practices can do to increase cyber safety:

- Make sure staff is regularly trained on the safeguards that are already in place. He suggests an hour of training every quarter would not be overkill.
- Use cloud-based practice management software. "That way you are effectively taking the responsibility for the majority of security out of your network and putting it with a group that has more

resources to protect it," he said.

Aaron Kane, head of CTI Technology, a cybersecurity and IT firm based in Elgin, deals with a variety of business types, including manufacturing, law offices as well as healthcare and dental offices, ranging in size of a five-person operation to ones with 155 employees.

Most cyber threats come from outside the country, Kane said, noting that there is usually an uptick when there is a major military conflict occurring. He said after Russia invaded Ukraine, he noticed a "huge increase" in attempted hacks.

The No. 1 threat to businesses comes through email, he said. Even though businesses have done a good job of preventing viruses through downloads in emails (he estimates that it is less than 1% of the hacking source), multifactor authentication is key to keeping unautho-



Keeping things private

AARON KANE THINKS HE MIGHT BE A LITTLE PARANOID, but the IT professional has seen enough of the potential threat of "social engineering" that he tries to keep his personal information as private as possible.

With artificial intelligence getting so good that having just a 15-second audio clip of someone's voice could give the bad guys enough material to create a passable likeness, Kane has stopped leaving a personal message on his out-of-office voicemail response and lets the machine do

"That's the scariest and concerning part of events coming down the pipe for businesses," he said. "I removed my voice on my voicemail because I don't want to take the chance of someone picking up my voice."

Likewise, he also never shares information about his vacation plans on social media.

"Even for us, we use social media, we think it's important, we do as much as we can to get the word out that we are human and not just nerds behind a computer screen," Kane said of his colleagues.

"But I try to separate the personal events in my life. If I'm on a trip and gone for a week, I won't put that on, (but) I might put something up afterwards that I had a great trip with the family. We like to share stuff on social media and that's OK, but just be aware of the consequences that might come about."

Threats hit home with Change Healthcare cyberattack

THE RANSOMWARE CYBERATTACK IN LATE FEBRUARY on UnitedHealth Group subsidiary Change Healthcare, a major tech company and insurance claims clearinghouse, is still reverberating for health care providers, including the dental profession, and has magnified the importance of keeping data safe from evildoers.

Details about how the breach occurred have not been shared, but the impact of the attack is being felt on a macro level that shows just how disturbing it can be if such an attack occurs on the practice level.

The hackers demanded an undisclosed amount of money after stealing data from Change. As a result, the company took its system offline, and the resulting disruption affected claims processing, meaning cash flow to providers such as dentists came to a halt.

As of mid-April, Change Healthcare says it had only restored about 80% of its functionality for claims, payment and pharmacy services, according to an earnings call from UnitedHealth Group.

There have also been reports that the stolen patient information is making its way to the dark web and being offered for sale, although details have not been confirmed by the company. Affected parties can receive free credit monitoring and identity theft protections for two years by contacting the UnitedHealth call center at 866.262.5342.

Besides the impact on claims and pharmacy prescriptions on the day-to-day operations of a dental practice, the interruption of cash flow could be affecting dentists looking to sell or buy a practice.

According to a report by Modern Healthcare, dealmakers are now having to factor in the level of cybersecurity and data risk assessments while doing due diligence. The disruption of cash flow has also impacted the ability for a buyer to get a clear and accurate picture of revenue, according to the story.

The incident is serious enough to gain attention at the federal level.

The U.S. House Energy and Commerce Committee's Subcommittee on Oversight and Investigations began looking into the cyberattack and United Healthcare Group CEO Andrew Witty was scheduled to testify at a May 1 hearing before the subcommittee. Witty did not attend an earlier Health Subcommittee hearing held on "Health Sector Cybersecurity" held in mid-April.

Prior to the April meeting the ADA wrote to the subcommittee providing insights and recommendations on the issue. The letter pointed out that more than two months after the attack, dental services are still not fully restored with ADA members reporting delayed claims, increased mailing expenses and staff time spent on call centers and trouble shooting.

According to the ADA the letter outlined several recommendations including:

- Comprehensive financial impact assessments.
- Enactment of prompt pay legislation.
- Enhanced e-prescribing standards.
- Health Insurance Portability and Accountability Act compliance enhancement.
- Cybersecurity support for dental practices.
- Mitigation for potential price gouging.
- Payer responsibility and collaboration.

The ADA also urged the panel to consider legislation to improve options for health care providers impacted by cyberattacks and help prevent future incidents.

The ransomware attack has also been followed by federal health agencies such as the U.S. Department of Health and Human Services, to publish an information guide that includes resources and tools from health plans and payers for providers needing assistance. That guide can be found at on.cds.org/cyberattack

The parent of Change Healthcare, Optum Solution Status, also has a website providing updates on the issue, which can be found at solution-status.optum.com. rized people from accessing internal email accounts and the network.

(Note: Although it has not been officially revealed, the Wall Street Journal reported in late April that the Change Healthcare attack was done by hackers using compromised credentials to log into a remote work application that did not enable multifactor authentication.)

But there are many more threats that are looming due to advancements in artificial intelligence, Kane noted.

Kane said that "social engineering" is an emerging threat. Hackers know where you work and what you look like because of postings on social media.

"They can go into LinkedIn and see who your boss is, they can see who the accounts payable and HR people are, so I can see how someone can impersonate someone like me and send something to our HR department saying, 'I'm looking to change my bank records," he explained.

He said these hacks are more "intelligent attacks" on individuals that can happen through a business environment.

Kane said he is a big believer in constant training for staff.

"The practice owner should set some ground rules with key staff and make sure they recognize the potential threats through AI," Mr. Kane said. "We're all human, and we make mistakes and maybe we click on the wrong things." But, he said, training lessens the odds that will happen.

And if the unthinkable does happens and a practice does get hacked, Mr. Kane said simply fixing the damage and cleaning up the data isn't the end game. Because that office was hacked once, they now get put on a list of potential targets by cyberattack groups.

"When you have an event, you are targeted heavily," he said. "When we take on a client that got hit by ransomware, we see the activity of attacks almost 10 times more than normal."

At that point it's back to more training, changing passwords and establishing a "zero trust" attitude, he said.

"We don't trust anything unless it's verified first," Mr. Kane said. ■

Joseph DeRosier is the CDS staff writer.

Snapshot Profiles of people in our profession



Steven Lantzy

has a cool side hustle

By Joseph DeRosier

LENTY OF DENTISTS have outside pursuits considered "cool," but Dr. Steven Lantzy has one that certifiably fits that category . . . he's opening an ice cream parlor.

To be accurate, CDS associate member Dr. Lantzy is actually opening two restaurants that deal with the frozen concoction in Napoleon, OH, where he practices.

One will have good old-fashioned ice cream in a multitude of inventive flavors, including a special creation called Valda June's Ice Cream Dreams in honor of his mother-in-law.

The other, in a building across the street, will have a decidedly more adult theme,

"One sundae will be called 'Dr. Lantzy's Root Canal' and will feature gold leaf to simulate a gold crown and have a companion syringe filled with a red raspberry sauce"

with the ice cream treats spiked with alcohol, hence the establishment's name. Spike.

Becoming an ice cream mogul might seem a stretch for a dentist who has practiced for 29 years, but his journey to the profession shows it shouldn't be a surprise.

It wasn't until he was in his early 40s that Dr. Lantzy became a dentist, getting his dental degree from the University of Illinois Chicago College of Dentistry in 1995.

When he first arrived in Chicago, he worked for a well-known photo lab, a position in line with his love of photography cultivated during his high school days back in Florida. Once here, he dabbled in video editing and other related work for several audio-visual companies.

"After that I just floated around with some jobs until one morning my wife and I woke up and we decided I needed to find a 'really good job' since we were trying to start a family," Dr. Lantzy said. "And we decided, maybe I should try and become a dentist."

With that in mind his wife headed to the American Dental Association building in Chicago to look up what a dentist does exactly. Meanwhile, he visited the library and grabbed a catalog listing of dental schools. After doing some catchup classes at city and suburban colleges,





Dr. Lantzy pictured during construction of his ice cream parlor.

he met all the prerequisites to take the Dental Admission Test.

"The week that I found out I was accepted at (the University of Illinois Chicago), I found out that my wife was pregnant with our first kid, so our lives changed pretty dramatically," Dr. Lantzy remembered.

His started his dental career in Chicago, but about 18 months later he bought a practice in Tecumseh, MI. After three years, he joined corporate dentistry and moved to Napoleon, OH, where his in-laws lived.

"I really fell in love with being a dentist and taking care of patients, but I just didn't want the headache of running a business," Dr. Lantzy explained.

Fast-forward about 25 years, during which time he always made it a point to return to Chicago every February for the CDS Midwinter Meeting, and now Dr. Lantzy is looking toward another adventure.

"I love what I do (in dentistry) - and don't want to stop doing what I do - but when we got to (Napoleon), we acquired this building. I love making ice cream,

and my wife suggested maybe we should have an ice cream shop," Dr. Lantzy said. "My wife is an interior designer and pretty much a dreamer. We collaborated and said, 'We could make this work!"

The venture is intended to be his fulltime retirement pursuit when he stops practicing on his 80th birthday in 2031.

"We're going to serve really nice ice cream, and then we're going to also have a shop across the street that will serve 'naughty' ice cream," he joked. "The concept is we are going to incorporate alcohol into that ice cream."

That venue will offer drinks and other frozen adult-themed treats.

And if business goes well, he said the next move would be to create a bed and breakfast on the building's second and third floors.

Although he "loves making ice cream" and experiments with various recipes, the couple decided to outsource the manufacturing end to an award-winning Wisconsin provider.

They also plan to offer "wild sundaes," using names and treat combinations that promise to delight as well as prompt a chuckle.

One sundae will be called "Dr. Lantzy's Root Canal" and will feature gold leaf to simulate a gold crown and have a companion syringe filled with a red raspberry sauce, intended to look a little scary, but also provide a bit of whimsy.

To bring a level of sophistication, Dr. Lantzy said, they will offer Italian sipping chocolate, a thick, rich, decadent hot drink served in a 4-ounce cup and meant to be savored.

While it may seem incongruent for a dentist to run a business with so many sugar-laden treats, Dr. Lantzy quickly points out that "it isn't the ice cream, it's the lack of proper oral care that causes cavities."

And with that in mind, the shop will offer free toothbrushes to customers.

Joseph DeRosier is the CDS staff writer.





Write Dr. Green at jgreen@greenlawoffice.net.

When should a patient be referred to the ER?

LTHOUGH NOT COMMON, A DENTAL professional may encounter a situation in which she or he may need to refer a patient to a hospital emergency room. The dental professional needs to exercise sound judgment in deciding when to refer. Below are a few examples of when it may be appropriate to direct a patient to go to a hospital (or call 911):

- If a patient calls after hours and complains of difficulty breathing, swallowing or speaking, or having chest pains or some other medical condition that seems emergent;
- If a patient's dental infection is rapidly progressing and a referral to an oral surgeon is not possible, it might be advisable to refer to the ER.

However, there is a recent trend (from my handling of dental malpractice cases) in which general dentists are injudiciously referring their patients to the emergency room for the following reasons:

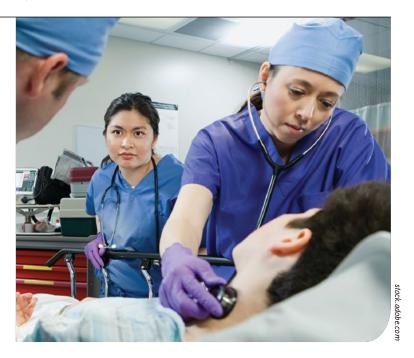
- **1.** The out-of-town dentist instructs a patient with a toothache or with a post-treatment complaint that clearly does not rise to the level of an emergent or life-threatening condition.
- 2. The dentist does not want to deal with a chronically complaining patient.
- **3.** The dentist improperly assesses a patient's dental condition, such as normal post-operative swelling and pain, as requiring hospital care when, in fact, the condition can be treated by the dentist or referred to a dental specialist.

I have seen the following progress notes in dental records that appear to demonstrate poor judgment by the dentist in either suggesting or referring a patient to the ER:

"If you experience post-operative pain and swelling following the extraction of Tooth #17 go to the hospital."

"Pt. called when I was out of the office complaining of swelling following RCT and directed patient to seek treatment at the ER."

"Informed patient that if she continues to experience swelling and pain around the implant, she should immediately see a physician at the local hospital."



"The bottom line is that a dental professional must properly assess a patient's dental condition before determining whether it is in the patient's best interest to be sent to the emergency room"

By improperly directly a patient to the hospital, a dentist can be creating a lawsuit because:

- A patient may see it as the dentist abandoning them;
- When the patient is sent a large hospital bill, they may look to the dentist to pay for it. which could precipitate an argument leading to a lawsuit or dental board complaint;
- Health care professionals at the hospital may make comments to the patient that may lead them to believe the dentist made a mistake. For instance, one real-life hospital entry said: "Pt. presents with submandibular swelling from injured lingual nerve from botched tooth extraction."
 - Many ER staff are not trained to treat dental emergencies.

The bottom line is that a dental professional must properly assess a patient's dental condition before determining whether it is in the patient's best interest to be sent to the emergency room as there may be legal consequences if the referral is unwise.

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required.Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 32 years. Find more information on Dr. Green at www.greenlawoffice.net. photo: stock.adobe.com. Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.



Share your thoughts about Dr. Desai's column at info@cds.org.



Consider an academic career in dentistry

E GO INTO HEALTHCARE WITH ALTRUISTIC INTENTIONS of improving health outcomes in our community. When we think about making a difference, it often takes the form of participating in back-to-school fairs, mission trips and advocacy. We often forget about teaching as a form of service. With so many dental faculty positions available in the United States, it's easy to see that there is a need.

There are certainly barriers to a life in academia, and many of these can be offset with the flexibility of private practice days or loan repayment programs. The rewards, however, are multitude.

Teachers have the unique opportunity to create amplified change through their direct influence on students. Without them, we would not be able to train the next generation of dentists or grow the profession to meet the current public health challenges we are facing, such as diminishing access to dental care for our communities in need.

One challenge at the forefront is poor provider enrollment in Medicaid, which continues to exacerbate the disparity in health outcomes we are seeing in our most vulnerable communities. Exposing dental students and residents to impactful experiences providing care for our communities is key in motivating them to enroll as Medicaid providers upon graduation. If we were all to take ownership of the need in our communities, we could easily meet this need without having it fall on just a few offices.

Following graduation from my residency program, I went straight into academia, wanting to inspire change within the profession. As an Early Career dentist, I know there is a lot to learn, and I hope to continue to learn alongside my students and inspire them to embody the change they wish to see in their communities.

No one should struggle to access the care they deserve. Teachers can create real and meaningful change by pushing students to close the gap in access to care.

Dr. Bhakti Desai is from Birmingham, AL. She completed her undergraduate education at Birmingham-Southern College and her dental education at the University of Alabama at Birmingham. Bhakti then received her Certificate in Pediatric Dentistry, MS in Oral Sciences, and Certificate in Health Disparities Research from the University of Illinois Chicago, where she now teaches within the Department of Pediatric Dentistry.

Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.



Find more information about the CDS Foundation at www.cdsfound.org.

Celebrating 10 Years of Excellence:

Kristen Weber and the Chicago Dental Society Foundation

HE CDS FOUNDATION CLINIC stands as a beacon of hope for those in need of dental care, offering services with compassion and dedication. As we celebrate a decade of this noble mission, we also take a moment to recognize the incredible individuals who have made it all possible.

At the heart of this remarkable journey is our Executive Director, Kristen Weber. For a decade, Kristen has been the guiding light and the driving force behind the Foundation's success and growth. Her unwavering commitment, attention to detail, and passion for serving the community have been instrumental in shaping the clinic into what it is today. From day-to-day operations to long-term strategic planning, Kristen's leadership has been the foundation upon which our mission stands.

In addition to Kristen's exemplary leadership, we must also highlight the invaluable contributions of our dedicated team members. From the Board of Directors to the clinic staff and volunteers, everyone plays a crucial role in ensuring the success of our endeavors. We extend our deepest gratitude to our clinic staff whose tireless efforts on the frontline of our organization are truly commendable.

Furthermore, we cannot overlook the selfless generosity of our volunteer dentists, who continue to donate their time

and expertise to provide essential dental care to underserved communities. Their commitment to making a difference in the lives of others is a testament to the power of compassion and community spirit.

As we reflect on the past decade, we are filled with pride at the milestones achieved by the Foundation Clinic. From providing over \$5 million worth of free dental services to serving hundreds of patients through the dedication of our volunteers, the impact of our work resonates far and wide. Kristen's outstanding leadership has been pivotal in securing funding totaling over \$4.4 million in donations and grants, a \$7 million endowment provided by CDS, organizing events, and creating a lasting legacy of care and kindness.

In closing, we express our deepest gratitude to Kristen as we celebrate her 10-year anniversary with the Foundation. Her dedication, vision, and relentless drive have been instrumental in shaping the clinic's success. We also extend our heartfelt thanks to all our donors, volunteers, and supporters who have contributed to our mission over the years. Together, we are a village united in our commitment to making a difference in the lives of those we serve.

As we look to the future with hope and determination, we are reminded that the true essence of our work lies in the



Kristen Weber with Drs. D. Spencer Pope (left) and Vincent Arpino.

people we touch and the smiles we create. With Kristen at the helm, we are confident that the Chicago Dental Society Foundation Clinic will continue to thrive, offering care, compassion, and hope to those in need.

Happy 10-year anniversary, Kristen Weber, and here's to many more years of excellence and service ahead!

Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society. Do you need an assistant? Call me for leads!

I am in touch with assistants that are ready to work!



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branch news

Kenwood/Hyde Park by Imani Behrens, DMD

CDS members gathered with U.S. Reps Robin Kelly (IL-2nd) and Nikema Williams (GA-5th), who hosted a "Delicate Balance" breakfast in the south suburbs on March 23 in celebration of Small Business Week.



CDS President Dr. David Lewis, Jr.; Dr. Lori Lightfoot; U.S. Rep. Nikema Williams (GA-5th); U.S. Rep. Robin Kelly (IL-2nd); Dr. Cheryl Watson-Lowry; Jane Grover; Liz Lense; and Dr. Sherece Thompson

North Side

by Jun Lim, DDS

Irene Renieris is the proud new owner of Pulp & Dentin in Chicago's Ravenswood neighborhood. She worked as an associate for eight years at the practice, prior to the purchase. Irene credits meeting a sponsor at a past

branch meeting for encouraging her to make the leap.

Flavia Lamberghini visited Washington, D.C., for the American Academy of Pediatric Dentistry Advocacy Days.

(from left) Gabriella Goncher, Robin Crabbe, Irene Renieris, Christian Pak

There she met with U.S. Sen. Dick Durbin to discuss ELSA (Ensuring Lasting Smiles) that secures funds for those patients with craniofacial malformations in need of multiple surgeries throughout their lives. "We spoke about Title VII funding to residency programs so residents can stay an extra year and obtain a Master in Public Health and secure funds for faculty of the Pediatric Programs (loan repayment); and finally we spoke about the REDI Act that avoids the accruing of interest while the dentists go through residency programs, this is already a reality in medicine."

Bill Simon went to the Hinman Dental Meeting in Atlanta and the Arizona Dental Association Western Regional Dental Experience in Glendale, AZ, to scout speakers for the 2026 Midwinter Meeting.

David Behm tells me that he has been drumming for the local singer-songwriter Mike Felten. They play in a blues/rock band in the Chicagoland area.



Back row: Shira Bor (UIC resident), Lara Guzman (Luries resident), David Avenetti (UIC faculty); Front row: Bhakti Desai (UIC faculty), Flavia Lamberghini (UIC faculty), U.S. Sen. Dick Durbin, Taylor Jackson (UIC Resident), and Neha Sethi (UIC resident)



Bill Simon scouting speakers at the Arizona Dental Association Western Regional Dental Experience



North Suburban

by Kathy Jean, DDS

Risa Hurwich and Suzy Pope opened a new practice together in Highland Park on Nov. 13. The practice name is Grins Pediatric Dentistry.

Risa said, "Suzy and I are two moms on a mission to create a safe and positive environment to improve the oral health of children. We strive to deliver an excellent, customized experience for patients and their families. Grins Pediatric Dentistry proudly provides all aspects of dentistry for children from infants into young adulthood, including preventative and restorative care, as well as frenectomy treatments."

Mary Ha and John Vickery are happy for their daughter, Kylie Vickery. Kylie was married to Darwyn Metzger on April 13 in Los Angeles.

Yiran Xu got married to Agnes Kwon on Jan. 14.

Josh Gilbert was featured in the January/February 2024 issue of Orthotown.



Risa Hurwich (left) and Suzy Pope



Yiran Xu and Agnes Kwon



Kylie Vickery (right) and Darwyn Metzger



Josh Gilbert

Northwest Side

by Paul Muhr, DMD

John Kaminski traveled to Poland with his wife, Ann, and daughter, Monica, to attend a dedication of a monument honoring his father, Dr. Ludwig Kaminski. John's father was recognized for his service as Commander of Intelligence and Counter-Intelligence of the Northwest

region of Poland in the Polish Underground during World War II.

The Kaminski family continued additional family celebrations with the marriage of Tom Kaminski to Caitlin

Ebinger on Sept. 30, 2023. The wedding was at Loyola University. Parents John and Ann Kaminski are very proud. "Two down and one to go!" Congratulations to Tom



(above) The Kaminski family: Ann, Monica and John Kaminski visited Poland to honor John's father, Dr. Ludwig Kaminski.







Stephanie and Larry Kolar



While he was leaving a branch committee meeting in December, Sam Cascio was asked to take a photo with a group of the restaurant's patrons.

Larry Kolar is proud of his daughter, Stephanie, who graduated on Dec. 9 Cum Laude with a degree in civil engineering. Stephanie has started her career with a local civil engineering firm that focuses on transportation engineering – roads, bridges and related structures. Larry is thrilled that both he and Stephanie are now UIC Alumni.

During this year's Midwinter Meeting, Gordon Christensen struck up a conversation with Ron Podraza (pictured right). Gordon was interested in Ron's beard and they had a nice discussion on "Beards and Bonding Agents."

There is more to the CDS Midwinter Meeting than talking about teeth.



Northwest Suburban

by Sylvia Deek, DDS

The Northwest Suburban Branch Installation was held April 20 at Hawthorn Woods Country Club. Christopher Colby, was installed as 2024 branch president. Music was provided by The Jazz Mercenaries, featuring our own Mike Unti.



Michael Shen, Victoria Ursitti, Colleen Shandley, Christopher Colby, Jason Guerrero, Joseph Baldassano and Michael Unti

South Suburban

by Celia Mimms, DDS

Michael Barrows was chosen as the 2024 University of Illinois Chicago Humanitarian Award recipient from the UIC Alumni Association Board (UICAA). He was recognized as an alumni with outstanding involvement and dedication that has enriched the lives of others and the welfare of humanity. He honored at a celebration dinner on April 18.



Michael Barrows



Former South Suburban Directors Robert Manasse, Phil Schefke and Kevin Patterson at Copper Mountain.

Southwest

by Denise Hale, DDS

The Southwest Branch officers for 2024

- Angelica Sanchez, president
- Anastasia Kozal, secretary
- Chris Savas, treasurer

Marilyn Michet, and her husband, Paul Apolon, vacationed in Bradenton, FL. Her brother, **Bob Michet**, spent his vacation in the U.S. Virgin Islands with his wife, Sue, and their son, Ryan.

John Kozal, and his daughter/associate Anastasia Kozal, consolidated their two offices into one location at 87th and Ridgeland (the old Bartz and Bartz office). Anastasia adopted a dog, a mix Shiba Inu and Golden Retriever; a possible therapy dog for the office?

Denise Hale attended the Pacific Dental Conference in Vancouver, British Columbia in May to scout speakers and exhibitors. The meeting is smaller than the Midwinter Meeting but has beautiful mountain views.

Nick Cudney is busy raising 3 boys; ages 7, 11, and 13. His oldest, Luke, is already 6 feet tall, plays tennis, soccer, track, and went to state for robotics.



Southwest Branch members at Midland Oral Surgery Holiday Party: (from left) Angelica Sanchez, Denise Hale, Anastasia Kwak, Samatha Synenberg, John Kozal, Mike Sheehan, Peter Toussaint, Joe Unger, Bill Hajiharis, Aaron Tucke, Neil Singh, and Valerie Benneke



(from left) Chris Savas, John Green III and Christopher Klee



(from left) Samantha Synenberg, Angelica Sanchez and Tylor Gauger



George Lingen (left) and Tony Ilardo

West Side

by Richard Kohn, DDS, and Michelle Jennings, DDS

The West Side Branch held its annual elections for 2024 officers. Elected were:

- Carla Delafuente, president
- Emily Jones, vice president
- Esther Lopez, secretary
- Evan Fry, treasurer
- Martin Hogan, librarian. We thank our outgoing president, Sharon Perlman.

Sue Etminan, senior director of oral health for UI Mile Square Health Center, reports that they have graduated their fifth class of dental assistants. State Sen. Willie Preston delivered the keynote address making for a very joyous event as they celebrated the students' achievements.

Frank, Carla and Gina Orland and family enjoyed their vacation at Walt Disney World over Easter.

Farah Shakir, Michelle Jennings and Monica Babbitt of LaGrange Periodontics held a hygiene seminar in March at Wildfire in Oak Brook.

Ashok Kothari was the 2023-24 president of the College of Diplomates of the American Board of Orthodontics. His presidency concluded with a successful annual meeting in Savannah, GA. The theme of the meeting was "Navigating Tough Challenges" and included speakers with training in periodontics, cleft, pre-restorative orthodontics and orthognathic surgery. The scientific session was well-received by attendees.

Rick Kohn continues to help foster cats for PAWS Chicago and recently for Ruby Whiskers in Lemont. Our current foster is Callie – a stray/feral sweetheart. These cuties are always looking for their forever homes.

Esther Lopez is proud of her son, Nicolas, who was confirmed from St. Giles Parish in Oak Park and will also be graduating from Gwendolyn Brooks Middle School in June.



The UI Health Mile Square Health Center graduated its fifth class of dental assistants. State Sen. Willie Preston delivered the keynote address. (Pictured from left) Aryanna Santiago, Lawanda Barksdale, Latasha Tucker, Elizabeth Delgado, Lorne Green, State Sen. Willie Preston, Dr. Sue Etminan, Natevia Green, Dr. Phyllis Hayes, Marquan Scott, Zhane Colvin, Lashaundra Johnson, Dr. Michele Mariscalco, Dr. Jennifer Waller Smith.



Ashok Kothari (left) with Sandy Bigman, president-elect of the College of Diplomates of the American Board of Orthodontics



Rick Kohn with his foster cat, Callie.

Richard Battistoni, William Beam and John Polivka hosted a CPR renewal training class for local dentists and their staffs.

Michelle Jennings and Rick Kohn went to Scottsdale, AZ, to relax and take in a White Sox and Cubs ball game which was definitely on Michelle's bucket list. Weather was great but the Sox did look disappointing to Rick's dismay. A hike up Camelback Mountain was also part of the itinerary.

Larry Jacobs is happy for his son, Andy, who married Janelle Pornovetz on April 27 in Jacksonville, FL.

Gary Alder and staff had an Eclipse Party outside his office on April 8. Their hygienist, Kathryn Rangel, made sunglasses for the office and they invited their neighbors from the building next door for moon pies, pizza and other snacks.



Kamal and Charu Vibhakar at Punta del este. The Manos structure on the beach was featured on one of the ports of call of the Antarctica cruise.



The Orland family: (from left) Carla , Frank, John and Gina Orland at Disney World



Michelle Jennings hiking Camelback Mountain

Kamal Vibhakar and Charu Vibhakar took a cruise to see South America and Antarctica this past spring.

West Suburban

by Celeste Medynskyj, DDS

Baleigh Salvino of Hinsdale Dental welcomed the birth of her daughter, Violet Odette Salvino, on Dec. 7. Baleigh is adjusting to life as a mom of two little girls. Big sister, Isla, really enjoys giving her sister kisses! Congratulations, Baleigh!



Violet Salvino

The CDS Foundation Clinic celebrated the birthday of Jackie Hernandez.



(from left) Jackie Hernandez, Geraldine Cortes, Tish Nihill and Nashely Sosa

VE THE D



EARLY CAREER & NEW DENTIST NETWORKING RECEPTION

Thursday, August 15

6:30 – 9 p.m.

Loews Chicago Hotel 455 N. Park Dr. Streeterville Event Terrace

We invite early career dentists in practice for 10 years or less to gather with your fellow members atop one of Chicago's scenic downtown rooftops for our annual networking reception. Watch your email for the invitation and be sure to RSVP by August 8.

Participating sponsors include:













Got news to share?

Send your photos and news to your Branch Correspondent for the September/October CDS Review.

KENWOOD/HYDE PARK

Dr. Imani Behrens, imanibehrens15@gmail.com

NORTH SIDE

Dr. Jun Lim, edgebrookperio@yahoo.com

NORTH SUBURBAN

Dr. Kathy Jean, zerocalculus@yahoo.com

NORTHWEST SIDE

Dr. Paul Muhr, pmuhrdmd@gmail.com

NORTHWEST SUBURBAN

Dr. Sylvia Deek, sylviadeek@gmail.com

SOUTH SUBURBAN

Dr. Celia Mimms, c.mimms.dds@gmail.com

SOUTHWEST

Dr. Denise Hale, dhale@cds.org

WEST SIDE

Dr. Richard Kohn, drrichardkohn@yahoo.com, and Dr. Michelle Jennings, lagrangeperio@yahoo.com

WEST SUBURBAN

Dr. Brett Turek, brettrturek@gmail.com

classifieds Place your ad online at CDS.org

DEADLINES

July/August	June 3
September/October	Aug. 2
November	Sept. 10
December	Oct. 11
January/February	Dec. 2
March/April	Jan. 24
May/June	.April 11

All advertisements, changes and extensions must be submitted in writing.

No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

CDS MEMBER RATES:

- Standard Ad: \$115 base price (30 words), \$5 per extra word.
- Premium Ad: \$145 base price, (30 words) \$6 per extra word.

NON-MEMBER RATES:

- Standard Ad: \$175 base price (30 words), \$6 per extra word.
- Premium Ad: \$225 base price (30 words), \$7 per extra word.

RESTRICTIONS

For Sale ads: Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

Changes or edits to ads: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

Disclaimer: Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion. All ads are subject to editing and approval by CDS.

OPPORTUNITIES

PART-TIME PEDODONTIST WANTED: Chicago and suburban locations. Generous per diem compensation. Half- or full-day weekly or bi-monthly. Flexible schedule. Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. hiring@allstardentalclinic.com.

GENERAL DENTIST: Help, need a general dentist to cover vacations for our amazing fee-forservice office. Far northern suburbs. Must have strong communication and clinical skills. May lead to a permanent position. ddsdoc1@gmail.com.

MULTI-LOCACTION OPPORTUNITY: Opportunity for an endodontist, periodontist, oral surgeon, and pediatric dentist for our multi-location office group. Join us and become a key player within a growing organization. Apply now by sending your resume and cover letter to bartlettdentalspecialistjobs@gmail.com. Elevate your career with us as we embark on this exciting journey.

PEDIATRIC DENTIST: Western suburbs. Busy, pedo/ortho office looking for a part-time pediatric dentist one to two days per week. Please email resume to dentaljobssds@gmail.com.

FULL-TIME/PART-TIME GENERAL DENTIST:

We are seeking a full-time/part-time, motivated general dentist to join our busy, kid-oriented, state-of-the-art, fully digital office in Addison. There are great opportunities for growth, and new graduates are also welcome. Daily minimum guarantee of \$700.

Apply at chicagodental12@gmail.com.

DENTAL ASSOCIATES OF WISCONSIN: General dentists and specialists: We have general dentist and specialist opportunities. 15 locations. Competitive compensation. Benefits. Bonuses. Collaboration. Mentorship. CE. Contact

kherman@dentalassociates.com.

GENERAL DENTIST: Busy non-DSO multi-specialty dental office in need of an experienced full-time general dentist in the western suburbs. Must have at least two years of experience, GPR is preferred. Competitive compensation, great working environment to expand your skills. state of the art office. PPO/fee-for-service. Please email CV to drsud.dds@gmail.com.

Visit www.woodlakefamilydental.com.

PARK DENTAL SPECIALISTS, ENDODONTISTS and oral surgeons: Chicago, endodontist and oral surgeon opportunities. full-time or part-time. Join our dentist-owned, family practice at Park Dental Specialists.

Contact dina@parkdentalspecialists.com.

SEEKING GENERAL DENTIST for practice in Toledo, OH, area: Our current compensation package includes: A guaranteed daily minimum (\$750-\$900/day) or 33% of net adjusted production-whichever is higher. Relocation assistance, daily minimum guarantee, monthly production bonus, paid time off, health/dental/vision insurance, gym membership, malpractice/DEA/license renewal, CE course contribution. Call/text/Email tdbrittanye@gmail.com, 304.839.3867.

ASSOCIATE GENERAL DENTIST: We are currently looking for associate at our South Chicago Heights office. Our office is paperless and well established. We treat patients without insurance, we also accept most PPO insurances as well as Medicaid and Medicare. An ideal associate will be comfortable with patients of all ages, must be committed to patient care, excellence and must be goal oriented. New graduates are welcome!! Please forward resume to icyangdds@yahoo.com.

GENERAL DENTISTS AND SPECIALISTS: Due to several retirements, we're looking to add both general dentists and specialists to our independent. dentist-owned practice in Marshfield, WI. You will receive competitive salary/benefits, signing bonus, generous paid time-off, flexible schedule and so much more! Our dentists have a great work-life balance along with the opportunity for ownership within two years. Safe community, great schools, low cost of living, world-class health care in town and only one- to two-hour drive to your cabin in the Northwoods. Let's chat. Contact

ryan.fisher@dentalclinicofmarshfield.com.

GENERAL DENTIST needed in Naperville/Aurora: Part-time general dentist needed. Latest technology including CBCT, iTero, 3D printer and 100% freedom to decide appointment duration/treatment. Email resume to param.vijay@yahoo.com.

DENTISTS WANTED. 5 CHICAGO AREA OFFICES: Gain tons of real-world experience in a digital, chartless office. We love to mentor new dentists. Hit the ground running and improve your clinical/personal skills while earning \$200,000 to \$300,000 without waiting to build your own clientele. Treat all ages. Sign-on bonus and guaranteed daily rate. Malpractice insurance paid. Free CE. Partnership opportunities. No HMOs. One-page contract. Will consider part-time also.

hiring@allstardentalclinic.com.

GENERAL DENTIST: PPO/fee-for-service private practice in west suburban Huntley, is looking for a part-time associate to join our four-doctor practice. Tuesdays, Fridays (8 a.m. to 2 p.m.) and some Saturdays (8 a.m. to 1 p.m.). Email CV to sjfcarlson@gmail.com.

ASSOCIATE DENTIST: Seeking general dentist for thriving, well-established, modern private practice with five ops in the Brookfield area. PAN, CEPH, CBCT, intraoral scanner. Mainly PPO/fee-forservice and some Medicaid for kids patients. Looking for excellent clinical and communication skills with commitment to patient care. Full-time or part-time position. ddsresume1@gmail.com.

ORTHODONTIST NEEDED: Part-time orthodontist needed for state-of-the-art dental office in Streamwood. Great staff, experienced assistants. Daily minimum guarantee. Email your resume to dentist2235@gmail.com.

ONCE IN A LIFETIME OPPORTUNITY: Associateship to ownership through mentorship. The largest TMD practice in Chicago metro area is looking for a dentist with an interest in the diagnosis and treatment of TMJ patients. The practice is limited to the treatment of TMD and Facial pain (100%). There are two offices located in the western and southwest suburbs. You must have completed Dawson or Pankey training and be proficient in centric relation, bimanual manipulation, and occlusal equilibration. Will mentor in the diagnosis, MRI imaging and treatment planning. Mentorship completion time is one year. At the end of the first year you could be eligible for an ownership buy-in opportunity. Compensation will start at a guaranteed \$800 per day. Please email CV to tmjcenter@yahoo.com.

ASSOCIATE DENTIST. \$1,000 PER DAY minimum guarantee and \$35,000 signing bonus. We are looking for a motivated and quality oriented general dentist with a minimum of two years of experience. \$1,000/day guarantee and production-based compensation. \$35,000 signing bonus. Around 14 patients per day in an eight-hour workday. Great work environment and support staff. Modern office, all digital, CBCT, iTero and more. Located in Mount Pleasant, WI, 50 minutes from Glenview, one hour by train from Union Station in Chicago or 40 minutes by train from Glenview. For Illinois dentists with an active license, we will cover the cost of your Wisconsin licensing.

Please email dentist@myntdental.com.

EXPERIENCED GENERAL DENTIST: Associated Dentists is seeking an experienced dentist in its Verona, WI, location. Position offers a direct path to partnership. Guaranteed base salary, plus a percentage of your production over base. Dental degree is required. Contact Mary McCully at mmccully@associateddentists.com, or 608.238.7112.

ASSOCIATE DENTIST NEEDED:

Associate dentist needed for a multi-location practice 15 minutes outside of Downtown Chicago. Flexible schedule. Full-time. 35% collections/\$650 minimum guarantee. Great staff in place to help with an easy transition. Email your resume to info@flossdentalstudios.com.

ASSOCIATE GENERAL DENTIST: We are currently looking for an associate at our office in the southwest suburbs. Busy family dental office. Must be experienced in all aspects of general dentistry, Endo and extractions is a plus. Must have great communication skills. PPO only. Part-time/full-time. Please email your resume to dentaloffice1998@gmail.com.

GENERAL DENTIST, PART-TIME, WHEATON: Surgery focused. Western suburbs, more than five years old, flexible schedule, room to grow. Ownership opportunity: associate to partnership. PPO and Medicaid. Sedation. Please email CVs to dsltd3@gmail.com.

ASSOCIATE DENTIST WITH PARTNERSHIP opportunity: Boutique North Shore fee-forservice practice looking for the right associate for future partnership. Must have strong interpersonal skills and strong restorative and surgical skill and/or willing to learn and grow. Please email miriamdanidds@gmail.com.

PART-TIME DENTIST: Busy south suburb office in search of a general dentist to join our private practice. Our patient base continues to grow, and we need someone to take us to the next level. Our experienced staff is here to help. We offer competitive pay with possible buy out/partnership opportunity in the future. Email your resume to smiledds2024@gmail.com.

UNLIMITED ASSOCIATE OPPORTUNITY:

Experienced associates wanted at Team Dental, a busy private practice in Chicago, minutes from the South Loop. Must be comfortable with endo/extractions/removable prostho. PPO/ fee-for-service. \$1,000 daily minimum plus production bonus. Up to three days per week and two Saturdays/Sundays per month. Start now. Text 773.858.7481. Email CV/resume to sidwjobs@gmail.com.

GENERAL DENTISTS: EVENINGS/WEEKENDS only: Team Dental has openings for general dentists comfortable with endo and surgical extractions. Two to three evenings per week and two Saturdays per month. \$125 per hour. Send resume to sidwjobs@gmail.com.

ASSOCIATE DENTIST: Our north suburban dental office is looking for an associate dentist to join our team either full time or part time. Compensation up to 40% based on skills and prior experience along with a guaranteed per diem, willing to sponsor visas if needed. We are a PPO/fee-for-service office only with an excellent support team and full autonomy. This position is ideal for a candidate who is looking for a long-term commitment and likes to work on a set schedule each day and eager to attend CEs and grow with us. Send resume to generaldentist22@gmail.com.

GENERAL DENTIST: Seeking a full-time or part-time experienced general dentist for beautiful, modern, and well- established 3,600-square-foot office in beautiful Yorkville. Just 20 minutes from No. 1 ranked town in the United States, Naperville. Yorkville also has small-town charm, top schools, and charming downtown on the Fox River. Will help with relocation costs for right candidate, or sign-on bonus. Please email singhbds@yahoo.com.

ENDODONTIST NEEDED FOR endodontic specialty practice: Private endodontic practice looking for a part-time associate in Joliet/Chicago Ridge locations. PPO and fee-for-Service, fully digital paperless office, with wonderful team of doctors and staff. Please contact dentalofficechicago@gmail.com.

FULL-TIME/PART-TIME GENERAL DENTIST: GP needed for a busy, well-established pedo-ortho office located in Buffalo Grove. Newly remodeled, great staff and patient flow. www.bluecoraldental.com. Please send CV to pedo.ortho2023@gmail.com.

ASSOCIATE DENTIST NEEDED /PARTNERSHIP: Our four-operatory, modern, very clean dental office is looking for a part-time associate dentist (partnership) for two to three days a week, some Saturdays are available, too. Fee-for-service practice. Fully digitalized with great opportunity for growth. Good friendly work environment. Dedicated assistance. No turnover with staff. We value the doctor's time. Dentist to retire in two to three years. Please email novadentalchicago@gmail.com.

ENDODONTIST OPPORTUNITY at 5-star boutique practice in the northwest suburbs. Seeking endodontist one day per week at boutique 5-star general/cosmetic/implant office in northwest suburbs. Email doctor at staffinghiringteam@gmail.com.

GENERAL DENTIST, PART-TIME, FLEXIBLE DAYS: Seeking a experienced compassionate dentist that is able to work with the senior population. Must be willing to travel to two to three locations in a day in the Chicago area and suburbs. Candidate must be skilled in taking impressions/extractions along with great communication skills. Wonderful opportunity for additional income, flexible schedule, two to three days a month. Send resume to cmmed1500@aol.com.

PART-TIME GENERAL DENTIST: Top-notch PPO and fee-for-service practice in the western suburbs is looking for an upbeat associate (Mondays 10 a.m. to 7 p.m.) and (Tuesdays 9 a.m. to 6 p.m.) with experience in all phases of dentistry (minimum three years experience. Email CV to thefamilydentalgroup@gmail.com.

PART-TIME GENERAL DENTIST, ELMHURST: Experienced (minimum two years) associate needed part-time for a busy professional dental office. Located in Elmhurst Hospital. Option to grow to full time. We are a PPO/fee-for-service office. No Public Aid. Please email CV to cindy.kavitaguptadds@gmail.com.

PART-TIME ASSOCIATE GENERAL DENTIST: Part-time experienced associate with good patient and clinical skills needed for well-established privately owned family practice in Oak Forest. PPO and fee-for-service, guaranteed \$1,000 minimum per day plus bonus based on production. Eight-hour day. Please fax CV/resume to 708.226.0248 or email drondoy@yahoo.com.

ASSOCIATE DENTIST POSITION: Seeking motivated dentist with desire to advance career in collaborative environment. Practice equipped with digital technology and 80 patients. Earning is upwards of \$250,000 for skilled provider. smilejobs123@gmail.com.

OUTSTANDING OPPORTUNITY: Family Dental Care is a dental group owned by dentists (over 200 employees) and seeking general dentists and specialists. Eight locations and growing. Our partners earn at the top 1 percent of dentists. No Public Aid or HMOs. Digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Very busy quality-oriented practice. Recent graduates welcome. 708.807.5526 (ask for Peter) or email peter@familydentalcare.com. www.familydentalcare.com.

PART-TIME GENERAL DENTIST: Our fastgrowing family practice, located in northwest suburbs needs a part-time general dentist. Are you working? Do you have a day off? Would you like to make more money working part time without the corporate stress and full autonomy on your cases? Come work with us and break the monotony. We compensate on higher percentage of production then industry standard or a guaranteed base salary per day whichever is higher. Our current doctors on average make between \$1,200 and \$2,000 per day. Digital X-rays. CBCT. Trained staff. Mentorship available. Signing bonus, family covered medical dental vision insurance, 401(k). Paid malpractice. We sponsor H1-B. onesmiledentalpc@yahoo.com. One smile at a time.

ASSOCIATE DENTIST(S): Our multi-practice dental team is expanding and in need of an associate dentist(s). We are two fee-for-service practices serving the North Shore of Chicago. This unique opportunity will allow you to define your career path. With us you will be offered flexibility of schedule. We gross \$6 million at our offices and offer you 33% of your gross collections. Bring your two-plus years of clinical experience and join our team to earn a great living without the pressure of ownership. Please forward your resume to

coleen@stephensdentistry.com.

GENERAL DENTIST. ASSOCIATES NEEDED: Private office in northwest suburb looking for a general dentist. This is a fantastic opportunity for an enthusiastic general dentist to build his/her own career in our state-of-the-art, fully digital, and paperless office. The practice will provide full mentoring and support from our multi-specialty team and staff. We offer a very attractive compensation. If interested, please email resume to anouri1951@gmail.com.

PERIODONTIST NEEDED: Looking for a part-time periodontist for a GP practice in Naperville. Must have at least one year of experience. Practice does a mix of soft tissue, grafts, implants, and crown lengthenings. Send resume to dentistinnaperville@gmail.com.

ASSOCIATE DENTIST IN LAKEVIEW: Fee-for-service, high-tech office looking for part-time associate. Can become full-time. Perfect for someone into airway focused kids/adult orthodontics and interested learning holistic dentistry. Mentorship available. the2thdds@gmail.com.

PEDIATRIC DENTIST WANTED: Our brand new, state-of-the-art practice is searching for the right pediatric dentist to join our amazing team. We are a family-centered office, working closely with our orthodontic providers and take pride in the positive experiences we create and exceptional quality of care we provide for our patients. Our patient demographic includes children of all ages, as well as patients with complex medical needs. We have a strong Team culture and enjoy a positive and fun work atmosphere. We have a high demand for patient care and are looking to add an associate to our work family. New graduates are welcome. Our practice is mostly fee-for-service. We offer a competitive compensation - days worked and pay are negotiable. Please email sarahd.dmd@gmail.com or call 847.404.4906.

PART-TIME/FULL-TIME HYGIENIST/DENTIST located in the western suburbs of Milwaukee. We are seeking a hygienist/dentist who is positive, hardworking, and highly skilled. We offer competitive hourly pay, a supportive work environment, and opportunities for professional growth. Send your resume to manager@baileyfamilydental.com.

PART-TIME ORTHODONTIST: Part-time orthodontist position available to work one day per week with our senior orthodontist. Wellestablished pedo-ortho office in Lincoln Park. Help brighten kids' smiles in a caring environment. Join us in making a positive impact on children's oral health. Please email pinedental@gmail.com.

PART-TIME GENERAL DENTIST needed in Naperville/Aurora area. Up to 40% collection. Flexible days. Latest technology CBCT, iTero, 3D printer. 100% freedom to decide appointment duration/treatment. Email resume to param.vijay@yahoo.com.

PART-TIME ENDODONTIST AND ORTHODONTIST: Two days a month endodontist and orthodontist (or GP with comprehensive ortho experience) needed in Elk Grove Village. Fixed daily rate or percentage of collections or partnership options available. Email advanidds@gmail.com.

ASSOCIATE DENTIST, UP TO \$30,000 BONUS: Great compensation, Mynt Dental. Minimum one year of experience required. Production-based pay, \$900/day minimum guarantee and \$30,000 signing bonus (\$15,000 when less than two years of experience), average of 14 to 15 patients/day in an 8-hour workday. Great work environment and support staff. Modern office, digital, CBCT, iTtero and more. Mynt Dental in Mount Pleasant, WI, looking for a motivated and quality-oriented general dentist, to join us in our modern, growing practice. We offer the potential to make more than \$300,000 a year depending on how many days you work per week. Located in Mount Pleasant, WI, less than one hour from Chicago's northern suburbs. Eight minutes from Amtrak Station, which allows an easy train ride, 40 minutes from Glenview or only one hour from Union Station in Downtown Chicago. Illinois dentists with active license, we will cover the cost of your Wisconsin licensing.

Email dentist@myntdental.com.

DENTIST POSITION, PART-TIME, MUNDELEIN: Join us to provide excellent dental care and have fun at our busy office. Equipped with pano, CT, iTero. Able to provide mentorship. Partnership is possible. Russian/Ukrainian speaking is a plus. twnldental@gmail.com.

ASSOCIATE DENTIST: A full-time, long-term opportunity for an experienced general dentist at a PPO/fee-for-service-only private dental office in north suburbs of Chicago in Lake County. Up to 40% compensation and per diem guaranteed based on prior experience and expertise in performing procedures. We are a digital office and incorporate technology with excellent support staff to help you throughout. Please contact with your resume at dentrix90@gmail.com.

PEDIATRIC DENTIST OR GENERAL DENTIST for pediatric office. Office in Chicago is looking for pediatric dentist or general dentist comfortable working with pediatric patients. Must be comfortable with pulpotomies, stainless steel crowns, space maintainers and nitrous. Daily guarantee of \$800 or 40% of production. Email resume to management@grandsmiles.org.

PART-TIME ORTHODONTIST: Licensed orthodontist for work one day per week in high-end fee-for-service office in Sycamore, IL. Please send resume to jbunn@collinsdentalgroup.com.

BEST PART-TIME OPPORTUNITY: Our fully established, extremely productive and fully digital office, located in the Round Lake area, which is a little over a half-hour drive from Buffalo Grove, Wheeling, Palatine and Long Grove area and less then half-hour drive from Mundelein, Libertyville, Gurnee and the Waukegan area, needs a part-time general dentist with the possibility of going full time in the near future. We have intraoral scanner and CBCT. We have a solid patient base and friendly trained staff. We don't have any investors involved and we are not owned by a corporate that's why we have a relaxed working environment, and we treat our doctors and patients with respect and not like numbers. We give you full autonomy on your cases and we do not micromanage. Our current doctors on average make somewhere between \$1,200 to \$2,000 per day. Compensation is based on 35% on production or \$750 per day, guaranteed minimum whichever is higher. If you are a motivated producer then this is the best opportunity for you. We offer medical, dental and vision insurance and a 401(k) plan, paid malpractice and a yearly allowance towards CE courses. bestparttimeopportunity@gmail.com.

FANTASTIC ASSOCIATE DENTIST OPPORTUNITY: General family practice in downtown Geneva seeking associate dentist to work Tuesday and Friday. Fee-for-service/PPO mix. Freedom to practice their own way. Two+ years experience. genevadentalcareresume@gmail.com.

ALL-ON-4/FULL ARCH CLINICS, MANAGER:

Immediate opening for an All-on-4/Full Arch clinical team leader. This person's responsibilities will include but are not limited to: 1) Understanding full analog and digital workflow for the All-on-4/All-on-X concept; 2) 3D printing and milling skills; 3) Understanding of photogrammetry (I/CAM4D); 4) Understanding of intra oral scanning and EXOCAD. This position requires working alongside and coordinating surgeries/ final prosthesis with our in house lab techs. Interested

ENDODONTIST NEEDED: Our rapidly growing practices are ready to add another endodontist to join the team. We are a multi-specialty practice with eight locations equipped with state-of-theart technology. We are currently looking for an endodontist to join our team. Email drsharma@atooth.com.

candidates, send your resume to

newteethdental@gmail.com.

PART-TIME/FULL-TIME GENERAL DENTIST: We are looking for an associate dentist to ideally pick up Wednesday, Thursday, Friday and Saturday at an established, modern practice in the Gurnee/Waukegan area. Saturdays are busy half days. We can possibly adjust the schedule if needed. We provide comprehensive treatment including 3rd molar surgical exts, molar endo, implants, etc. Mentorship available. Our staff is very experienced. CBCT/scanner on site. Compensation based on production. Please email resume to ilgeneraldentist@gmail.com for more details.

We are looking for an associate dentist to join our established practice in the Logan Square area of Chicago. Modern office with very experienced staff. We provide comprehensive treatment including third molar surgical exts, molar endo,

CHICAGO PART-TIME GENERAL DENTIST:

implants, etc. Mentorship available. Ideally you could pick up Monday, Tuesday, Thursday and the first Saturday of each month. We could possibly adjust the schedule if needed. Compensation based on production. For more details, please email resume to ilgeneraldentist@gmail.com.

PART-TIME GENERAL DENTIST, PARK RIDGE: Seeking part-time general dentist for PPO/ fee-for-service family practice. Two Saturdays per month, two to three weekdays. Digital and CEREC. Prefer one-plus years experience, long-term interest. Send resume to hiringud@gmail.com.

HIRING ENDODONTIST: Privately owned periodontal office looking for a part-time endodontist, transition to full-time position. Extremely competitive compensation. 85/15% PPO/fee-for-service. 99% collections. Four days per week, 9 a.m. to 4 p.m. Location: Vernon Hills. Send CV/resume to info@illinoisdentalspecialists.com.

UNIQUE PERIODONTIST OPPORTUNITY: Looking for periodontist interested in creating a perio/pros practice in Chicago's Gold Coast. Highly experienced practice utilizing digital smile design for full mouth rehabilitation and all-on-X looking to partner with periodontal surgeon to create a unique niche practice. Great opportunity to offer highest quality comprehensive care in one very special location. Please email chirda@aol.com.

FULL-TIME ASSOCIATE DENTIST: Modern Chicago Loop office overlooking Millennium Park seeking full-time associate with the potential for partnership. Looking for an individual who is motivated, a team player and passionate about dentistry. We are looking for someone with good chairside manner and patient management skills who can provide comprehensive treatment planning. This may be a good opportunity for a doctor that has two to four years of experience or has completed a residency program. This position is for Monday-Friday and offers benefits like health insurance and retirement contribution. The office has higher negotiated PPO fees and also does a good amount of fee for service work. This position is starting out salaried with the potential for percentage compensation. If interested, please email your resume/CV to amy.mgdentistry@gmail.com.

ASSOCIATE DENTIST: We are a PPO and a fee-for-service office located in far north suburbs of Chicago looking for a long-term experienced associate to join our team. We are equipped with state-of-the-art and modern technology and a great overall team. Excellent compensation with per diem guaranteed. Please contact us at dentalfortune@gmail.com.

FULL-TIME DENTIST IN CHICAGO AREA OFFICE: Seeking highly motivated dentist for our very well-established, busy non-DSO family practice. Earning potential over \$300,000. Benefits include sign-on bonus, Daily minimum, CE allowance, paid vacation, malpractice insurance, relocation bonus. We gross over \$5 million at our offices, and offer you 35% of your collections. We provide mentoring and guaranteed patient base with no corporate pressure. New graduates are welcomed, and we sponsor H1B visa and Green Card. Our office is state-of-art fully digital practice with new technology, we treat all ages and accept PPO, fee-for-service and Medicaid patients. Please email your resume to dentalclinic333@gmail.com.

PART-TIME ASSOCIATE GENERAL DENTIST: Part-time experienced associate with good patient and clinical skills needed for well-established privately owned family practice in Oak Forest. PPO and fee-for-service, guaranteed \$1.000 minimum per day plus bonus based on production. Eight-hour day. Please fax CV/resume to 708.226.0248 or email to drondoy@yahoo.com.

GENERAL DENTIST for very successful southwest suburban practice: General dentist position: autonomy, respect, changing lives every day. Successful multi-specialty fee-for-service/PPO practice in southwest suburbs looking for enthusiastic caring dentist with high standards to take over a productive schedule. Proven systems with awesome team. Latest technology. Bilingual a plus. No corporate red tape. Partnership opportunity. 2,500 square feet, eight treatment rooms and looking to expand. Please email resume to highpointdental5x@gmail.com. If your license is current and you emailed resume, feel free to text at 630.621.2645 for immediate attention.

ASSOCIATE DENTIST: Our multi-practice dental team is expanding and in need of an associate dentist(s). We are two fee-for-service practices serving the North Shore of Chicago. This unique opportunity will allow you to define your career path. With us, you can choose W2 (offering 401(k) and health insurance) or 1099 Contractor compensation. We offer flexibility of schedule. We gross \$5 million at our offices and offer you 35% of your collections. Come join our team and earn a great living without the pressure of ownership. Please forward your resume to coleen@stephensdentistry.com.

BE A PART OF SOMETHING SPECIAL: Associate dentist wanted for Smile Science Chicago. Smile Science Chicago is passionate about making a positive impact on its patients. We have the latest technology including CBCT and aTrios3. We are PPO/fee-for-service only. Averaging 100 new patients per month. High income protentional for an associate with excellent communication skills. Effective time management and treatment planning is a must. CE costs are covered by owner. Smile Science Chicago is thriving and growing. Partnership opportunity available for the right person. Please email CV and favorite candy to dr.monica.urda@smilesciencechicago.com.

POSITIONS WANTED

KEEP ALL-ON-X, ZYGOMATIC IMPLANTS / FULL arch implant rehabs in-house: Surgical suites, experienced traveling dentist & team are available with all equipment, implants, instruments, biomaterials needed for All-On-X cases, IV Sedation, Zygomatic, Pterygoid Implant placement for new revision cases on your patients in your office. Stop referring them out and keep those cases in-house. Get in touch to help your patients and increase revenue, www.surgicalsuites.com, drsam@surgicalsuites.com, cell: 312.532.9691.

FOR RENT

FOR RENT: Heart of Clarendon Hills, approximately 700 square feet, plumbed with two ops, street level professional building. Long-time dentist retiring. Call/text 708.772.4436.

PORTAGE PARK DENTAL OFFICE FOR LEASE: Chicago dental office for lease. 2,100 square feet. Four plumbed, two ops. Digital sensors, newly renovated. Fee-for-service. Neighborhood. Great visibility on main street. 847.212.1972.

PROFESSIONAL SPACE: 1,300-square-foot, partially equipped dental office in northwest Chicago, adjacent to Niles and Park Ridge. Public transportation, expressways and O'Hare Airport nearby. Additional 1,800 square feet can be renovated for administrative/professional space. For further information, contact 847.921.6836 or mccullyrossa@ameritech.net

DENTAL CLINICS FOR LEASE: Six months to one year free rent, already built out dental clinic, \$10 to \$23 per square feet. Located in front of Lutheran General Hospital in Park Ridge, and in Belvidere, IL. Contact 1600medical@gmail.com or call 773.988.8971.

DENTAL OFFICE FOR SALE OR RENT: Chicago, Jefferson Park, 60630, four-op dental office for sale or rent. 1,300 square feet. Busy street. For details, send email to hedstrom78@yahoo.com or text 773.837.6176.

NEW FULLY DIGITAL OFFICES FOR LEASE in Aurora and Mount Greenwood: Fully-equipped, digital offices for lease. Prime locations with existing patients in Aurora and Mount Greenwood. Start your practice today. Email smilingdental2019@gmail.com or call 773.941.1010.

DENTAL OFFICE FOR RENT in Des Plaines office building: 850-square-foot plumbed dental office with additional 850-square-foot storage unit in Oakton Dental Medical Plaza is Des Plaines is available for rent. \$1,325 a month.

Contact mramsevcnr@gmail.com.

SPACE SHARING

LOMBARD, MERGER /SPACE SHARING: Modern office in Lombard with five ops, CBCT/panceph, digital looking for potential offices to merge with or space share. Open to all transitional arrangements. Email ddslombard@gmail.com.

SPACE AVAILABLE: Opportunity to share new and modern dental office space in attractive Arlington Heights area. State of the art dental equipment with digital scanners and digital radiography. If interested contact Magdalena at magdalenastanek535@gmail.com.

FOR SALE BY OWNER

DENTAL OFFICE BUILDING FOR SALE: Dental office building for sale. Northwest side of Chicago. Great location. Room for expansion. 847.997.3360.

ASSOCIATE AND BUYER FOR FEE-FOR-SERVICE practice: Successful Lakeview practice looking for associate to buy practice. Five ops, fee-forservice, high-tech, mentorship available. Must have four-plus years post dental school and be someone who loves-to-learn. the2thdds@gmail.com.

KENDALL COUNTY PRACTICE: Motivated seller, fully equipped, turnkey general dental practice, 3,000 square feet, seven ops. 10 hours per week, \$250,000 collections. Four-times potential. Must sell real estate. Contact 05231223z@gmail.com.

HYDE PARK COMMERCIAL CONDO:

Second floor dental practice, turnkey, three ops, fourth possible, for sale or lease. Also, medical suite, four exam rooms currently rented. General office suite 2,370 square feet, easily divided into 870 and 1,500 square feet. Located on 53rd Street, highly trafficked business corridor. Please email fmurraybay@gmail.com or call 773.851.1888.

PRACTICE FOR SALE/ASSOCIATE BUY IN: Well-established general dental practice, collecting over \$1.2 million, for sale in Northwest Illinois, near Galena. Opportunity for mentorship if desired. This modern practice is 100% fee-for-service, fully digital and well-equipped for contemporary diagnostics and treatment procedures, including CBCT, digital radiographs, intraoral cameras, soft tissue lasers, intraoral scanners, 3D printer and paperless charting. With a motivated team, well-educated in all facets of dentistry, eight operatories, and a reputation for quality care, the practice continues to enjoy healthy growth. petrasdmd@gmail.com.

INCOME AND OWNER USE: 7,200-square-foot northwest Chicago professional building. Income from four existing occupied suites. Additional 1,300-square-foot dental suite partially equipped for rent or owner usage with an additional 1,800 square feet for development of potential administrative/professional space available. 3,600-square-foot full basement for added storage. For further information, contact: 847.921.6836 or mccullyrossa@ameritech.net.

FAMILY PRACTICE FOR SALE: Family practice in Oak Lawn with revenues of \$900,000 and 80 new patients monthly. Seven operatories for multiple providers to grow into multimillion-dollar practice. Real estate available for purchase. Email hr4647@gmail.com.

GREAT OFFICE BY O'HARE: Lots of room to grow, close to city, real estate also available. If you're ready to jump into practice ownership, it doesn't get better than this. Stand alone building with five ops, newer build out, Plancmeca PAN, all digital. In 2023 the office did \$625,000 in collections. Jump in and start making money. Can buy real estate also. Email 708dds@gmail.com.

LOOKING TO PURCHASE

LOOKING TO BUY DENTAL PRACTICE: Looking to purchase a dental office in Chicagoland area. Five+ operatories and \$500,000+ collections is ideal, but I am open. Please contact dentalpracticechicago@gmail.com.

FOR SALE BY BROKER

ADS Midwest - Endorsed by ISDS. Contact Peter J. Ackerman, CPA, CVA, CEPA at 312.240.9595

peter@adsmidwest.com or adsmidwest.com.

Sellers needed. Never have values been higher. Call for a free consultation if you are considering a transition or sale.

CHICAGO: Near UIC, modern facility, four ops, room for seven

CHICAGO: Lakeview, sold.

CHICAGO: Lakeview, \$2-plus million, 100% fee-forservice, high tech, high visibility street front premier location.

WEST SUBURB: \$375,000 collections, high visibility, 14,000 vehicles per day, building for sale with practice. WEST SUBURB: \$1.3 million, sold.

FOX RIVER VALLEY: \$900,000, four ops with plenty of room for expansion in a free standing building. NEAR NORTH SUBURB: \$1 million, sold.

NORTH SUBURB: \$1.4 million, pending.

NORTHWEST SUBURBS: \$400,000, outstanding starter or merger in desirable northwest community. NORTHWEST SUBURB: Seven digital ops,

\$600,000 in collections real estate available, main road signage.

NORTHWEST SUBURBS: \$625,000, pending. NORTHWEST SUBURBS: \$965,000 collections, fee-for-service/PPO, three digital ops, CBCT, strip center location

SOUTH SUBURBS: \$1.3 million+ collections, five digital ops, freestanding building for sale with practice. SOUTH SUBURBS: \$1 million collections, free standing building with plenty of room for expansion. SOUTH SUBURBS: \$400,000+ collections, great starter, priced right.

NORTH CENTRAL IL: \$1.4 million, fee-for-service, 40% hygiene, \$670,000 net income on 3.5 days a week.

MIDWAY AIRPORT PRACTICE SALE:

Well established, mostly PPO practice in a retail location. Three ops with a plumbed 4th. Strong hygiene program. Refers out major procedures. Collecting \$618,000. Flexible transition. View practice website at:

https://buildout.com/website/1335358-sale. Contact Shera Vittorio, 773.805.7778, or shera@jrossiandassociates.com.

CHICAGO DENTAL BROKER: The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland, 847.814.4149,

chicagodentalbroker@gmail.com, www.chicagodentalbroker.net.

CHICAGO, NORTH SIDE: New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell. WEST SUBURBAN: Awesome four-op practice. All digital, paperless, Dentrix/Dexis, newer build out, new Cerec, two new operatories and more. \$700,000 on just 10 days per month. Nothing like it in the market. See to believe.

NORTH SUBURBAN: Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last.

NORTHWEST SUBURBAN:

1) Office only with equipment. Beautiful four-op facility with some charts.

Fire sale.

- 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell.
- 3) Brand new build-out but has to sell. Doing \$450,000-plus and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN:

- 1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available.
- 2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price. SOUTH SIDE CHICAGO: Six-op beauty. Doing \$570,000, real estate available. Priced to sell. Make offer. SOUTH SUBURBAN:
- 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000.
- 2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also. Motivated seller.

Many new ones coming this spring. I will find you a practice. Call me.

NORTH SUBURBAN PRACTICE SALE:

Exceptional opportunity. Family practice located in a free-standing building with excellent visibility. Owner will help transition. Four operatories with room to expand. Collections, \$610,000. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

SOUTHWEST SUBURBAN DENTAL PRACTICE for sale: Illiana, six operatories, \$845,000 Collections, digital, pan, PPO, some medicaid. Seller wants to stay. Contact Ann Mazzotti Hood email: ahood@paragon.us.com or 708.254.7375.

NORTH SUBURBAN PRACTICE SALE:

Profitable, PPO, 3-op general dentistry practice in retail setting. \$481,000 collections and trending upwards. Newer equipment. Refers out major procedures. Doctor does all hygiene.

Practice Website

https://buildout.com/website/1322928-sale. Contact Shera Vittorio, 773.805.7778 or shera@irossiandassociates.com.

NORTH SHORE ORTHODONTIC SPECIALTY practice for sale: Exceptional opportunity for an orthodontist. Newly remodeled five open bay operatories with excellent views. Owner will help transition. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

PLAINFIELD PRACTICE SALE: Awesome opportunity. GP practice located in a freestanding building with excellent visibility. Five treatment rooms with a digital Panorex. Collections: \$588,000. PPO/fee-for-service. Contact: Jim Plescia, 630.890.6074, jplescia@e-ppc.com, Professional Practice Transitions.

CENTRAL ILLINOIS GENERAL DENTAL practice for sale with two locations: Established dental practice in Central Illinois, within 120 miles of downtown Chicago, offers two locations with eight operatories, \$1.354 million in collections, and \$355,000 SDE. Nearly 3,000 active patients, 35-45 new patients/month. Real estate available. Ideal for new/experienced dentists. Contact Bailey Jones at bailey@professionaltransition.com or 719.694.8320. REF #IL42623.

DDSMATCH CHICAGO, TRANSITION ON YOUR TERMS:

MCHENRY COUNTY: General practice, \$735,000 in collections, three operatories, three more operatories for expansion, real estate offered, fee-for-service and insurance mix. Close to town center.

CHICAGO LOOP: Fee-for-service, \$800,000 in collections, four operatories, strong staff, leased space, flexible transition options.

LEE COUNTY: Fee-for-service and insurance based, real estate offered, \$900,000 in collections, six operatories, motivated.

WEST SUBURBS: General practice, three operatories with room to expand, CBCT and CEREC, fee-for-service, \$450,000 in collections.

SOUTH SUBURBS: General practice, \$500,000 in collections, six operatories with CBCT, leased space,

BERWYN/CICERO: General practice, \$700,000 in collections, four operatories with room to expand, fee-for-service, real estate offered.

NORTHWEST SUBURBS: General practice, three operatories with expansion for three more operatories. Collections of \$800,000, insurance driven, leased space.

WHITESIDE COUNTY: General practice, five operatories, \$1.3 million in collections, mainly fee-for-service, modern décor, fully digitized, incredible staff.

CHICAGO: North Side general practice, located in healthcare facility, leased \$450,000 in collections. NORTHWEST INDIANA: General practice, \$725,000 in collections, five operatories with expansion opportunity, real estate available.

CHICAGO: General practice, four operatories with two equipped, \$100,000 in collections, real estate offered including fenced parking lot, busy thoroughfare.

ORTHODONTIC PRACTICE: Impeccable location. North suburbs of Chicago, five bays, attractive space, \$325,000 in collections, solid jump start.

NORTHWEST INDIANA: Pediatric practice, \$1 million in collections, five operatories, attractive neighborhood, leased space.

Call Rex Plamann to appoint a confidential call to discuss your practicing plans. Phone: 855.546.0044. Email to rplamann@ddsmatch.com or visit our website to learn about our Trusted Transition Process, www.ddsmatch.com.

CHICAGO PRACTICE SALES:773.502.6000 or

www.chicagopracticesale.com. Wendy Pesavento.

BUYERS: No fees for buying a practice or dental space location.

SELLERS: Full-service brokerage services with the lowest commission rates in Chicago.

ADDISON: Three ops, Great starter or second office. Low price. Won't last.

CHICAGO, MOUNT GREENWOOD: Four ops, collections \$\$400.000.

CHICAGO, SIX CORNERS: Coming. Five ops, collections \$925,000.

CICERO/BERWYN: Six ops, \$860,000. Must see. DOWNERS GROVE: Five ops, collections \$860,000.

Associate driven.

DES PLAINES: Five ops, collections \$600,000.

Building for sale.

HINSDALE AREA: Five ops.

MORTON GROVE: Six ops, collections \$2 million.

MORTON GROVE: Coming.

HIGHLAND PARK AREA: Three ops, expandable.

Collections \$715,000.

NORTH CHICAGO: Five ops, collections \$300,000.

Building for sale.

and Westchester.

NORTH SHORE: Pedo office.

NORTHBROOK: Ortho only.

WHEELING: Under contract.

Dental Spaces, Sharon Bogetz, 847.370.9131. Second generation practices available: Buffalo Grove, Chicago-South, Chicago: Norwood Park, Chicago-Bryn Mawr, Chicago: Lincoln Square, Elmhurst, Geneva, Oak Brook, Naperville, Northbrook, Schaumburg, St Charles, Villa Park



HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS: For details contact Henry Schein Professional Practice Transitions Consultant Jack Minahan 331.267.0259, jack.minahan@henryschein.com.

WEST SUBURBS: Great jump start practice opportunity in the west suburbs of Chicago. This practice is located in a busy strip mall off a major road in a thriving community. \$175,000 in revenue on a very limited schedule, three ops, leased space. Flexible transition options and motivated seller. #IL3776

WEST SUBURBS: Fantastic opportunity to own a two-location oral surgery practice in the west suburbs of Chicago. \$1 million-plus in collections, six total operatories, and real estate available at one of the locations. Excellent referral base, great cash flow, and flexible transition options from the doctor. Won't last. #IL3773

NORTH SUBURBS: Orthodontic specialty practice for sale: rare opportunity to acquire a thriving practice in a highly desirable area. Offering clinical care two days/week is 4,891 square feet, has six open bay concept operatories with room to expand to a total of eight chairs, also including multiple rooms perfect for multi-specialty. The practice utilizes a digital pan-ceph and digital scanners. Leased space. Tremendous upside on an already well-established specialty practice. Won't last. #IL3532

CHICAGO: Well-established pedo/ortho practice in Chicago. The practice is located in a mixed-use medical building with great signage and visibility from the street. This leased space with 1,675 square feet, five ops, and collections of \$500,000 with a majority of the revenue being pedo. This practice has up-to-date technology, pan-ceph, Dentrix Ascend, and Dexis imaging. #IL3727

NORTHWEST SUBURBS: Great opportunity to acquire a 100% fee-for-service practice in the Northwest Suburbs of Chicago. The practice is 800 square feet located in a professional building off a major highway with excellent signage and ample parking. The practice did \$324,000 in collections on 3.5 days/week, two equipped and one plumbed operatories, and is full digital utilizing Dentrix and a 2D Pan. Immediate growth potential as the owner refers most specialty procedures out. #IL3716

CENTRAL ILLINOIS: Beautiful 2-location ortho practice located in Central Illinois. Primary location is 1,800 square feet with six ops. Satellite office is 1,225 square feet with five ops. \$1.3 million in collections on 4 days/week with strong cash flow. 500 active patients in treatment. Both offices are fully digital including scanners, panoramic X-rays, and Orthotrac practice management software. The doctor is willing to assist with the transition. #IL3662

NORTH SIDE: Calling all start-up doctors! Incredible opportunity to acquire a profitable practice and real estate on the north side of Chicago. \$508,000 in collections, 1,300 square feet of current practice space, four ops, and 39 years of goodwill. The building is 3,500 square feet with another tenant in the building on a month-to-month lease. The practice and real estate are both priced to sell. #IL3660

CHICAGO: Fantastic opportunity to acquire a twolocation. Practice collected \$1.2 million in 2023. The doctor utilizes, and is highly trained in, the most advanced technology in dentistry, including CEREC, digital X-rays, intra-oral cameras, and 3D imaging. One location is four ops with the ability to expand to five (2,200 square feet). The other is three ops but could be expanded with additional space in the building (850 square feet with an additional 1,100 square feet available). The doctor owns the real estate, leasing possible. Owner wants DSO Partnership. Phenomenal practice, don't miss this opportunity. #IL3620

WEST SUBURBS: Good location with room to grow ... across from school and large residential area. Practice has five ops, revenue in low \$300,000s on only about 30 hours/week. #IL3575

NORTHWEST SUBURBS: Fantastic opportunity to own a growing fee-for-service practice in the Northwest Suburbs of Chicago. Practice has four ops and collected \$518,000 in 2022. The current owner refers most specialty work out so there's an immediate opportunity for growth through added procedures. Won't last. #IL3582

WEST SUBURB: Three ops, Tri-City area, leased space in a busy strip mall with excellent visibility and parking, Impressive financials of \$635,000 with high cash flow. 29 years of goodwill and over 3,000 active patients. Up-to-date technology with Eaglesoft, Schick sensors, and Pano. Grow the practice by keeping specialties in-house. #IL3556

SOUTH/SOUTHWEST SUBURBS: Spacious, modern, five-plus-op fully digital practice in a standalone building with ample parking in a vibrant high growth area. On limited hours and procedures are referred out. Revenue is in low \$500,000s with good upside potential. #IL3593

NORTHWEST SIDE: Modern open layout 3,000 square feet, digital, four-op office with room to expand! Located in owned stand-alone building on corner of a busy main street with excellent signage. #IL3059

NORTHWEST SIDE: High traffic location on a major street with \$312,000 gross revenue on part-time hours. Very well-kept, spacious five-op digital office. Building with three-bedroom apartment upstairs possibly for sale. #IL135

WEST SUBURBS: Fee-for-service/PPO practice in high-traffic area near residential neighborhoods. Good upside potential with revenue around \$480,000 on only 3.5 days a week, referring out endo/implants. #IL3692

WEST SUBURBS: Mid-\$800.000-revenue practice with an upward trend. Modern, very well-kept, sixop practice with digital X-rays in a 2,500-squarefoot office with Conebeam. Located on main road in one story building with ample parking. #IL3317

SERVICES



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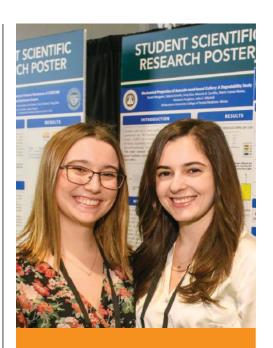
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