

NEW!

Duralip®

Ultrasonic Inserts by parkell*

Unprecedented *Like New* Performance for the *Entire Life* of the Insert

Your Chance to WIN!

Watch a demo at Booth #4508 for a chance to win a set of DuraTip's valued at \$460!

See reverse side for details.







NEW! DuraTip® inserts deliver unprecedented *like new* performance for the *entire life* of the insert.

DuraTip inserts redefine scaling by providing *like new* performance (with no noticeable efficiency loss) for the entire life of the insert. In stark contrast to conventional inserts which lose 25% of their scaling efficiency after only 1mm of tip wear and an astounding 50% of their scaling efficiency after 2mm of tip wear.

Developed over thousands of hours by Parkell engineers in close collaboration with teams of hygienists, Parkell's patented DuraTip inserts achieve the previously unthinkable: continuous excellence (consistent peak performance) through an unprecedented 3mm of tip wear (as was validated over a year of field testing). In other words, DuraTip ultrasonic inserts are ideally suited for every stage of patient care, as their continuous *like new* scaling efficiency translates into lesser pinch pressures, vastly superior performance over time, and lesser chair times than is associated with partially worn conventional tips.

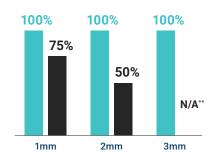
- Patented Design and Structure: Proprietary internal geometries work synergistically to create DuraTip's signature consistent performance and unprecedented peak scaling efficiency
- Innovative W-stack: Precision-cut nickel alloy stacks are pressed into a novel W-stack configuration, which results in substantially increased handling durability and optimized vibrational energy transfer across the entirety of the insert. This translates into previously unimaginable consistency of scaling power at the tip
- Ergonomic, Anti-Slip Soft Grip with Optimized 12mm Outer Diameter Texturing: for maximum ergonomic support and ease of handling
- ✓ 100% Quality Inspection: Each and every DuraTip insert is subjected to Parkell's
 multi-point quality and performance inspections by Parkell's decades-trusted
 quality and engineering teams, to ensure that you will have the same incredible
 scaling experience every time you open a DuraTip box
- Available in 30K Universal Slim and 30K Perio Slim
- Designed and manufactured in the USA

SKU#	DESCRIPTION
DURA30-PS	DuraTip® 30K Insert — Perio Slim
DURA30-US	DuraTip® 30K Insert — Universal Slim



Scaling Efficiency after Wear (mm)*

- Parkell DuraTip Inserts
- Competitor Conventional Inserts**



- * Standard deviation of ± 10%
- ** The insert "wear guides" for all competitor inserts instruct clinicians to discard inserts once the insert has 2mm of distal tip wear.

Enter for a Chance to Win!

Watch a demo at Booth #4508 for a chance to win a set of DuraTip's valued at \$460! The winner of the sweepstakes will be selected in a random drawing from among all eligible entries received throughout the show. The random drawing will be conducted shortly after the show and the winner will be notified by email at the email address provided during the entry. Stop by the booth for full contest details.









KEEP YOUR PRACTICE & PATIENTS SAFE!



Topical Anesthetic Gel 20% Benzocaine Oral Anesthetic

HurriCaine® Topical Anesthetic Gel is now available in a 1.5 oz. tube! This new gel tube will help you get a more accurate dose and will decrease the risk of cross-contamination, helping your patients feel more comfortable during their procedures.

Benefits

- · No artificial dyes
- Get a more accurate dose
- · Helps eliminate cross-contamination
- Fast onset within 30 seconds

Ideal Applications

- · Sore mouth and throat
- · Prior to local anesthetic placement
- On denture sores

Relief of oral lesions, prosthetics, orthodontic appliances and various dental procedure discomforts



1.5 oz. Tube

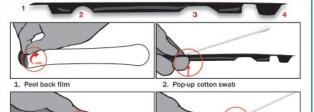
ORDERING INFORMATION

HurriCaine Topical Anesthetic Gel - Original Wild Cherry - 1.5 oz. tubeN	IDC #0283-0520-27
HurriCaine Topical Anesthetic Gel - Piña Colada - 1.5 oz. tube	IDC #0283-1820-27
HurriCaine Topical Anesthetic Gel - Fresh Mint - 1.5 oz. tube	IDC #0283-0920-27
HurriCaine Topical Anesthetic Gel - Watermelon - 1.5 oz. tube	IDC #0283-0220-27
HurriCaine Topical Anesthetic Gel - Strawberry - 1.5 oz. tube	IDC #0283-0522-27



Unit-Dose Topical Anesthetic Gel 20% Benzocaine Oral Anesthetic

DIRECTIONS



3. Secure gel tray 4. Dip cotton

Dip cotton swab in gel and apply product to area to anesthetize



Unit Dose Gel

HurriCaine® Topical Anesthetic Gel is now available in a unit dose form which eliminates cross-contamination. HurriCaine Unit Dose Topical Anesthetic Gel is designed to provide fast, temporary relief of occasional irritation and pain associated with, sore mouth and throat, canker sores, irritation from dentures or orthodontic appliances and other dental procedures.

Benefits

- · Individually wrapped
- Unit dose convenience
- · Eliminates cross-contamination
- · Fast onset within 30 seconds

ORDERING INFORMATION

HurriCaine Unit Dose Topical Anesthetic Gel - Original Wild Cherry - 60 ctNDC	0283-0871-59
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HurriCaine Unit Dose Topical Anesthetic Gel - Fresh Mint - 60 ct	0283-0998-59
HurriCaine Unit Dose Topical Anesthetic Gel - Watermelon - 60 ctNDC	0283-0293-59
HurriCaine Unit Dose Topical Anesthetic Gel - Strawberry - 60 ctNDC	0283-1016-59

HURRICAINE

Topical Anesthetic Prefilled Unit Dose GEL Syringes

20% Benzocaine Oral Anesthetic

NEW Prefilled Unit Dose Gel Syringes!

Beutlich® Pharmaceuticals, LLC is excited to introduce HurriCaine® Topical Anesthetic Prefilled Unit Dose Gel in Syringe form! This specially formulated gel allows for easy dispensing prior to root planing and scaling or full mouth debridement allowing you to deliver product right where it is needed. Flexible but firm plastic irrigation tips enable effective sub-gingival application of HurriCaine Topical Anesthetic Gel and are gentle to soft tissue. Each package contains 4 x 1.2 g prefilled syringes and 4 dispensing tips.



FEATURES	BENEFITS
Fast onset	Works within 30 seconds
Short duration	15-30 minutes
Flexible but firm plastic irrigation tips	Accepted well by patients Needleless pain-free delivery
OBDERING II	HEODMATION

ORDERING INFORMATION

HurriCaine Topical Anesthetic Gel - Original Wild Cherry - Syringe	NDC #0283-0520-34
HurriCaine Topical Anesthetic Gel - Piña Colada - Syringe	NDC #0283-1820-34
HurriCaine Topical Anesthetic Gel - Mint - Syringe	NDC #0283-0920-34
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page one

Paid leave laws launch in 2024

Several paid leave laws have been enacted in the last several months affecting employers and employees across the state, with specific mandates for Chicago and Cook County.

The Illinois Paid Leave for All Workers Act provides most employees with up to 40 hours per year of paid leave for any reason. The law became effective Jan. 1. There is no "right to private action" allowing employees to sue employers under the state law.

In Chicago, a similar ordinance was adopted then amended in December to provide 40 hours of paid sick days and 40 hours of paid time off for any reason in a 12-month period, effective July 1. The ordinance covers employers with one or more employees. The Chicago ordinance includes provisions for payouts for unused sick time. It also includes parameters for employees to sue for non-compliance, effective one year later on July 1, 2025.

The **Cook County** Board also voted unanimously Dec. 14 to enact a paid leave mandate that essentially replicates the state's law. With just a few exceptions, it covers all employees and does permit employees to sue for violations. Enforcement of the county law begins Feb. 1.

Other counties in the Chicago Dental Society's area, DuPage and Lake, are not home rule entities and are precluded from enacting such laws.

Find details on the laws and their provisions at on.cds.org/member-news.

CDS mourns the passing of Dr. Donald Provenzale

CDS is saddened to report that former CDS President, Dr. Donald J. Provenzale, Sr., passed away on Dec. 23 at the age of 85.

Dr. Provenzale served as CDS President in 1994-95.

As news of his passing came after deadline, a full obituary will be published in the March/April issue.



Illinois licensing courses added

CDS is adding Midwinter Meeting courses that meet Illinois licensing requirements for you and your staff.

From 8 – 11 a.m., Saturday, Feb. 24, Dr. Larry Williams will present a course covering Sexual Harassment Training (one-hour course required every three-year license renewal period); Implicit Bias Training (one-hour required course for the 2024 renewal cycle) and Illinois Mandated Reporter Training (required once every 6 years for those who work with children). Register for L376.

From 1 to 4 p.m. on Saturday, Dr. Williams also will present on Safe Opioid Prescribing Practices. Prescribers are required to complete 3 hours of continuing education on safe opioid prescribing practices to renew their Controlled Substances Registration. Register for course L377.

Each course is available at \$50.

From the **Board Room**

It was a busy meeting when the Board of Directors met on Dec. 7. Actions included:

- Creation of a Task Force to review the CDS Bylaws, which will include review of the election process, and make recommendations that include updates to Illinois law and best practices for legal review. Any updates and changes to the Constitution and Bylaws require a vote of the membership.
- · Reconstitution of the Governmental Affairs & Access to Care Committee as a task force. The task force will be appointed in January on an annual basis and would be activated at the Board's direction to address education and information on legislative issues that affect dentists and organized dentistry. The goal of the change is to encourage a broader range of members to serve as task force volunteers and encourage New Dentists to participate.
- A motion approved to send a letter to the Chicago City Council and Mayor Brandon Johnson requesting the Chicago Paid Leave and Paid Sick and Safe Leave Rules exempt small business owners with 25 or fewer employees from the ordinance.
- Approval of three new business partners to offer CDS members additional member benefits and advantages. Watch for more details as the Midwinter Meeting approaches.
- A motion approved to limit concurrent service on the CDS Board of Directors and constituent state Board of Directors, whether partial or full term, effective Jan. 1, 2026. ■



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inside









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cds review

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MISSION STATEMENT

The Chicago Dental Society was organized in 1864 and incorporated in 1878. The mission statement of CDS, updated in 2022, is to create and deliver high-quality, innovative programs that promote the art and science of dentistry and are responsive to the interests and needs of our members, the dental profession and the public we serve. Our core values are:

- Education
- Collegiality
- Diversity
- Leadership

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Write to Dr. Lewis at dlewis@cds.org.

Create Your Future at the 159th Midwinter Meeting

T IS TRULY AN HONOR TO SERVE YOU AS PRESIDENT of the Chicago Dental Society in 2024. I can't think of a better way to welcome and share the value of CDS membership than inviting you to join me in creating your future at the 159th Midwinter Meeting in February. It's in your own backyard, for three days, under one roof. As I've scouted other meetings with Drs. Yendis Gibson, General Chair, and Dave Williams, Program Chair, I have found our meeting to be an exceptional bargain.

Certainly, the biggest benefit is the world-class CE available from 143 nationally known speakers, including 40 new to the meeting this year. With 230 courses and workshops that total 638 CE hours, we offer you plenty of options to round out your needs and those of your office team. You will be able to attend knowing that when you return to the office, you'll immediately put to use what you learned at the meeting.

The Exhibit Hall with nearly 500 companies will highlight the newest products, equipment and services offered to the dental industry. Exhibitors debut many new products at the meeting, so you can try them out in person after having just heard about them in a lecture. Exhibitors look forward to assisting you with your needs and providing you with the best information to make your practice a success. Be sure to take advantage of the CDS rebate coupon, the Experience CDS Booth, and the CDS Foundation Booth to learn how you can assist its cause.

On Thursday, start your day with courses and a visit to the Exhibit Hall. Midday (also on Friday) you can take a break with **Yoga for Midwinter Mindfulness** adjacent to the exhibit floor. Later that afternoon, our **Keynote Session** will feature Chicago's own Geoffrey Baer from PBS/WTTW who will share stories about Chicago history and architecture with light snacks provided.

Learn more about what's new and what to expect at the Midwinter Meeting. See Page 12.

On Friday afternoon, Sips, Suds, and Sales opens in the Exhibit Hall, allowing you to shop with vendors and meet up with friends while enjoying a glass of wine or beer. Remember to download the Midwinter Meeting app in mid-January to track updates and special vendor offers. Later that afternoon, the Dental Student Reception and the Early Career and New **Dentist Reception** (in Restaurant 270 on Level 2 this year) provide a chance to socialize with friends and classmates.

Finally, on Saturday evening, please join me and my wife Christine at our President's Dinner Dance at the Crystal Ballroom in the Hyatt Regency Hotel to enjoy cocktails, dining, and dancing to the music of the Chicago Catz Band that will keep you moving with their exuberant repertoire.

Come for the CE and the fellowship with your colleagues and office team, but don't miss the opportunity to see how networking, mentorship, volunteerism, and leadership in the CDS can be an indispensable part of your career while you create your future at the 2024 Midwinter Meeting.

I can't wait to see you there! ■





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CHICAGO DENTAL SOCIETY STRATEGIC PLAN UPDATE



CDS tackles strategies to keep us moving forward

T HAS BEEN A YEAR OF BIG CHANGE at the Chicago Dental Society, and members should know it's just getting started.

Beginning with a new Strategic Plan adopted last January, the CDS Board of Directors set the course for 2023 that saw a rebound in attendance at the Midwinter Meeting, leadership changes for the CDS staff, and hours and hours of committee members' time that have laid the groundwork for decisions in 2024 meant to propel the organization

"It has really been transformative year," said CDS Chief Executive Officer

Heather Nash, who took the helm June 1. "We are navigating through our challenges to find the opportunities to make measurable changes that will continue to grow our organization and reinforce our solid foundation for the future."

"Coming out of the pandemic," added 2023 President Michael Durbin, "and with the recovery of the CDS Midwinter Meeting, the CDS Board of Directors recognized that it was critical to strategically address the future of the CDS by looking forward to the next three to five years and how the CDS should operate in an evolving environment."

The strategic plan pinpointed several

areas of focus: growing membership, rebuilding and growing attendance at the Midwinter Meeting, evaluating communications strategies to better engage members, and diversifying revenue beyond the Midwinter Meeting that position CDS to better serve our members and move our mission forward.

The mission evolved from the American Dental Association, of which CDS is the largest component. Looking to counter an erosion in membership, the ADA has launched a rejuvenation of its mission and operations that will affect CDS and all ADA constituencies, large and small.

ADA announced the integration of the Fonteva/Salesforce membership management platform that will roll out in summer 2024. That action has given CDS the opportunity to evaluate and overhaul its technology infrastructure, financial systems, and operations – all with the result of creating efficiencies in staffing, production and expenditures. Many of these new systems will be incorporated over the next few months, with more on the way in 2025.

"The Board, in collaboration with the professional team at CDS, developed a plan with emphasis on five key pillars: membership, communications, the Midwinter Meeting and our other educational programs, diversification of revenue, and leadership development," Dr. Durbin explained.

So far, three separate membership subcommittees are developing plans to broaden the value proposition of CDS, particularly to younger members. Adding events and programming for Early Career Dentists and reaching out to dentists from all practice types are being studied for decision-making in 2024. The Midwinter Meeting will continue to evaluate and innovate the programming, events and vendor engagement and partnerships. Groundwork is being laid for a new website this year that will integrate the updated technologies CDS will be adopting in the coming months.

To date, CDS membership has risen slightly, and retention of membership has climbed in the last year, both aims of the Strategic Plan. As mentioned previously, the 2023 Midwinter Meeting out-performed expectations for attendance and vendor participation, and met and exceeded budget goals.

Work on the CDS Strategic Plan is more akin to evolution than the flip of a switch. Groundwork has been laid for strategies that will unfold over months and years, with continual evaluation and refinement as new information and results are measured.

"While the process has just started, we have seen progress and expect this progress to accelerate even more in 2024," Dr. Durbin added. ■



Turning to 2024

By CDS President Dr. David Lewis, Jr.

Identifying the goals for the 2023-2026 Strategic Plan last year inspired CDS leaders to analyze the "how" and "why" behind their support for those goals. Starting in 2024, we continue the work to achieve our goals.

The Membership Committee, in the effort to expand recruitment and retention of CDS members, will be sharing three strategies that will address:

- Growing branch member engagement and supporting a more inclusive environment
- Increasing outreach to non-members, and
- Developing CE programming for recent graduates and

Early Career dentists

Along with the New Dentist Rooftop Reception held every August, an event is being planned for D-4s in June in the West Loop by the Academic Chapter Committee. "Lunch'n Learn" programs at both the University of Illinois Chicago and Midwestern University are planned to better introduce the value proposition of CDS membership to students earlier in their career, as well as the opportunity to both attend ADA Lobby Days and volunteer at the Midwinter Meeting as room chairs.

As a lesson from the pandemic, the reliance on the Midwinter Meeting and the revenue it provides to the society to keep dues low became clear. The Finance Committee is actively pursuing additional non-dues revenue sources to bolster the financial foundation of CDS that add membership value as well as additional revenue to supplement our exceptional Midwinter Meeting.

The CDS Marketing and Communication staff team is working to redesign and launch a new CDS website and a Midwinter Meeting microsite over the next year to enhance communications and member experience.

Opportunities for leadership development at CDS is also under review by the CDS Executive Committee and Board of Directors with an eye to enhancing diversity and inclusion at various levels of organized dentistry at the state and local levels.

The transition for the future that the CDS is undertaking through the Strategic Plan will take effort and reevaluation. Patience and persistence will need to go hand in hand here. Keeping the CDS strong and current allows it to offer its members better value in serving the profession and the public.



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Choosing a Bank for Your Dental Practice.



Purchasing a practice is one of the most important decisions of your professional life. That's why the process of building the right team to guide you must include proper care and diligence. At Old National Bank, we believe that starts with your bank.



Mark Oganovich, Senior Vice President of Healthcare Banking at Old National, has focused exclusively on healthcare providers for the past 17 years. He's closed more than 1.000 transactions on behalf of his clients, for a total of more than \$450M in loan fundings.

Step 1: Choosing the Right Bank

Not every bank likes to lend in every industry. While almost any bank will write a personal mortgage, very few will write a dental acquisition Ioan. Avoid the hurdles, wasted time - and a potentially failed deal - by making sure your bank has a group that specializes in dental financing.

Why? There are two major factors that distinguish financing for the dentists. First, cash flow lending on intangible assets and, second, the net worth of a typical recent graduate.

Intangible Collateral: Most dentists will approach the corner bank out of convenience. What they'll find is a general business banker that is used to "tangible" collateral, such as a house, that can be foreclosed upon if you fail to pay your loan. When buying a practice, the enterprise value of the business is viewed as "intangible" collateral. A conventional banker will see limited value - and may require additional guarantor support, collateral, seller notes, or shorter payback periods. These may very well suffocate your cash flow before it even starts!

Net Worth of Young Dentists: With the average student loan debt at \$300,000 and minimal cash balances, many early-career dentists have a large negative net worth. Most conventional banks look for a strong net worth, including liquid assets to back up the loan for their guarantors. This can be problematic for those recently out of school. In contrast, a dentalfocused lending group would make decisions based on the projected cash flow of the practice, your potential earning power, and historical default rates in the industry. You will be asked to guarantee the note individually, but you should not need to find additional guarantor or collateral support.

Another important consideration when choosing your banking partner is to map out your future goals for the practice and know your banking partner will be able to accommodate those needs. Maybe this includes an expansion of the existing office, or adding more locations. Some banks will have a cap on how many offices they can fund, how fast they can fund them, where they will fund them, or how much money they will lend in total. Make sure your bank has the runway you'll need to achieve your goals.

Step 2: Interview Your Banker

In my opinion, the relationship with your banker is the most undervalued asset in this process. To me, it matters more than anything.

Not all bankers are created equal. Picking a banker that has a strong work ethic, experience and connections is crucial. Interview your banker to see what makes them an expert and different from other bankers. Behind the scenes, your banker is quarterbacking internal and external relationships to help create the smoothest outcome. This could include knowing how to use loan policy to customize loan structures or how to best present your deal to the credit team, both of which play a role in the deciding factors for approval or not.

Being part of somebody's learning curve will turn out to be costly. It will cost you time, money, stress - and potentially your deal. Make sure your deal team has references and, most important, make sure you build a team that will be committed to you and your practice for years to come.

The Old National Difference

Experience: Clients here are able to build lasting relationships with the decision makers for the bank. Our dental bankers have an average tenure of 15 years and I have personally been with the same bank for 24 years. With us, you get a relationship with one banker, who can serve as a trusted source of information for years. This allows clients to operate with confidence in knowing what their bank can or can't do, since they are actually talking to the decision maker.

Flexibility: No deal is ever the same. At Old National, we're proud of our adaptability in finding lending solutions - it's one of the reasons I've been successful as long as I have. In contrast, many larger banks end up trying to fit a square peg into a round hole - and when they can't, they tell you you're out of luck. Make sure you understand the capability your bank has in being flexible to its policies, as it will be crucial in getting you to the finish line.

At Old National, we believe relationships and results matter.

Sponsored by Old National Bank.



MIDWINTER MEETING MINDFULNESS

Looking to take a break from the hubbub of the Midwinter Meeting?

New to the meeting this year is **Yoga for Midwinter Mindfulness**, available in two separate sessions that will allow attendees the chance to loosen up their muscles and center their minds through light yoga and breathwork.



The lecture package offer runs until Feb. 15, so it's important to sign up and choose courses before the meeting.

Another top draw at the Midwinter Meeting is the outstanding Exhibit Hall, boasting more than 500 exhibitors giving attendees the opportunity to learn about the latest in dental industry technology and services.

And, of course, there are several opportunities to spend time with fellow dental professionals in a social environment where fun and career-enhancing experiences intertwine.

VISIT THE EXHIBIT HALL

The exhibit floor is open every day of the meeting starting at 9 a.m. The Exhibit Hall is in McCormick Place West, Level 3, Hall F. On Thursday and Friday (Feb. 22-23) the hall is open until 5:30 p.m.; on Saturday, Feb. 24., the hall is open until 3 p.m. Exhibits-Only Passes are available for dentists and non-dentists. Badges are required for entry to the exhibit floor.

Because of changes around ADA CERP CE requirements, a visit to the Exhibit Hall will no longer offer CE credit. However, attendees visiting the Student Scientific Research Poster section on the exhibit floor will be eligible for 1 CE credit each day. Posters are submitted by students from local dental schools and from adjacent states.

EXPERIENCE CDS BOOTH ON THE EXHIBIT FLOOR

The Chicago Dental Society will once again have a booth in the Exhibit Hall where you can learn how to Experience CDS! **The booth is number 3608** with representatives able to answer membership questions, provide giveaways and hold daily drawings for cash gift cards, restaurant gift cards and fun electronics.

And, as a special opportunity for all attendees, CDS is providing free professional photo headshots taken at the booth.

The booth will also be where attendees looking to hire a dental professional can post a free job opening, and those looking for a position can check out opportunities. The Job Board is free for Midwinter Meeting attendees; postings can be submitted in late January and will be viewable by early February. Keep an eye out for updates in Midwinter Meeting emails.



GET THE MIDWINTER MEETING APP

Level up your Midwinter Meeting experience when you use the mobile app. You can find information on your course schedule, speaker handouts, an exhibit floor map, event information and much more.

Update the app if you already had it from last year or download it where you get apps for your mobile device.

The app will also have a tile for the **Midwinter Meeting Virtual Tote Bag** containing offers from participating exhibitors.



Current Chicago Dental Society member dentists who pre-register before February may sign up for the CDS Member rebate. Rebate values are reflected on your badge and good for purchases in the Exhibit Hall. Proof of purchase is required, and rebates can only be submitted during the meeting at the Rebate Redemption Center located in the Exhibit Hall.



PODCAST LOUNGE

New this year will be a space devoted to attendees who produce podcasts. The lounge will be a place where CDS's own podcast, **Filling You In**, and visiting podcasters can conduct interviews during the meeting.

FUN ON THE EXHIBIT FLOOR

Last year's Brews and Bargains event was so popular we've expanded the offerings! This year the event is called **Sips, Suds & Sales** and will include complimentary beer and wine served in the Exhibit Hall from 3:15 to 5:15 p.m. Friday, Feb. 23, so attendees can mingle and check out the bargains offered by exhibitors. Attendees can check the mobile app to get details on special deals.

SOCIALIZING AT RECEPTIONS

What Midwinter Meeting would be complete without opportunities to gather and have some fun with fellow dental professionals or soon-to-be professionals.

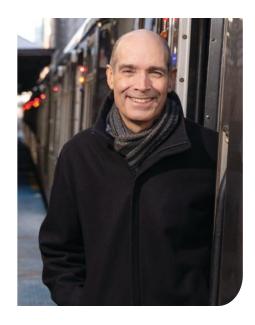
Two events aimed at Early Career dentists and dental students return.

Both are held Friday, Feb. 23.

A **Dental Students Reception**, from 4 to 5:30 p.m. at the rear of the exhibit floor behind the Overlook Café, is coordinated by the Academic Chapter of the Chicago Dental Society and is open to dental students only. The event is complimentary, however, for planning purposes registration is requested.

The **Early Career & New Dentist Reception**, for those who have been a dentist for 10 years or less, will take place from 5 to 6:30 p.m. at a new location this year, Restaurant 270 on Level 2. Cost is \$25 and includes light food and beverages. Onsite registration is available; early registration is requested to help with food orders.





KEYNOTE SESSION

This year's Keynote Session, scheduled from 3:30 to 4:45 p.m. on Thursday, Feb. 22, in Room W375D, will include a very special guest speaker, Chicago public television host Geoffrey Baer, who has hosted dozens of TV specials on Chicago architecture and history.

The writer and producer has been informing and entertaining WTTW audiences for more than 30 years. Check out his latest program, "The Most Beautiful Places in Chicago" on WTTW. His knowledge of the history of Chicago and its suburbs is unsurpassed, and he has also hosted PBS programs about remarkable buildings, parks, towns and more around the country.

Cost is \$15 per person.

Midwinter Meeting deadlines to know

MID-JANUARY

Download the App

Organize your Midwinter Meeting schedule with the mobile app: access your schedule; navigate the Exhibit Hall, network with colleagues

JANUARY 31

Badges mailed

Watch your mailbox for delivery of your badge.

For those who register Feb. 1 and later, badges must be picked up onsite

FEBRUARY 1

Job Board opens

Post or see advertisements for all dental office positions; available to attendees only (maximum of five openings)



PRESIDENT'S DINNER DANCE

The Midwinter Meeting ends in style with the special President's Dinner Dance from 7 to 11:30 p.m. Saturday, Feb. 24, at the Hyatt Chicago Hotel, Crystal Ballroom. The reception is from 7 to 7:30 p.m. with dinner seating following. The annual event will be hosted by CDS President Dr. David Lewis, Jr. and his spouse, Dr. Christine Culp. Attendees can enjoy cocktails, a fabulous dinner and dance to the music of the Chicago Catz band. It's open to all attendees and vendors. Cost is \$175 per person with tables of 10 available. Registration will be taken until Feb. 21. Black tie optional; comfortable footwear is encouraged. ■



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Installation ceremony

A celebration of CDS leaders, members

HE ANNUAL CEREMONY
to install incoming leaders of the
Chicago Dental Society and pay
tribute to members and volunteers whose
dedication and influence help guide the
organization was celebrated Nov. 12 with
friends, family and special guests.

The Westin Chicago Northwest Hotel in Itasca was beautifully decorated for the ceremony and reception attended by more than 200 to see Dr. David B. Lewis, Jr. installed as 160th president of CDS and others recognized for their leadership.

Dr. Lewis was sworn in by Dr. Richard A. Bona, Jr., president of the Illinois State Dental Society. Also attending the ceremony as special guests were American Dental Association President Dr. Linda Edgar and ADA president-elect Dr. Brett Kessler along with officers of the ISDS.

Many people throughout his career lifted and encouraged him, said Dr. Lewis. Such crucial support at key moments brought him to the stage that afternoon, he said, joking that, as a new dental school graduate, he would have thought it as unlikely to become CDS president as the Chicago Cubs winning the World Series (as the team did in 2016).

Dr. Lewis thanked outgoing CDS President Dr. Michael G. Durbin, as well as his wife and fellow CDS member, Dr. Renee Pappas, for all their efforts in 2023.

"Mike, we have truly felt the impact of your experience in and passion for organized dentistry at multiple levels," he said. "Mike and Renee, we are so grateful for you both being in the right place at the right time and making the CDS even better."

He also acknowledged the inspirational role his father played in his life, and thanked his daughters Anne and Kathleen, who were in attendance with their families. He pointed the spotlight on his wife and CDS member, Dr. Christine Culp, for the enormous role



CDS President Dr. David Lewis Jr. takes the oath of office. The installing officer was Illinois State Dental Society President Dr. Richard Bona.

she played in his life and professional development. "Your support and reassurance kept me in the yes mode while I've contemplated service. I never could have gotten to this point without your persistent encouragement, boundless love, and faith in me."

The coming year will be a full one, he said, as CDS dives into action plans for its Strategic Plan, adopted in January 2023. Dr. Lewis pointed to three important areas the Board of Directors will focus on – membership growth, the Midwinter Meeting, and leadership development – to keep the organization strong and moving forward successfully.

"The sum of all our efforts supporting each other has made the CDS and the profession of dentistry as wonderful as they are today," Dr. Lewis said. "Our goal is to make the profession even better for the public we serve and for ourselves as healthcare providers."

"I hope that you can see the opportunities that CDS membership offers in the way of networking, mentorship, vol-

unteerism and leadership. It's opened doors that I never would have gone through had I not become a member."

The installation ceremony also included the installation of other 2024 officers: Drs. Denise D. Hale, president-elect; Philip L. Schefke, secretary; Victoria A. Ursitti, vice president; and Mark F. Ploskonka, treasurer.

New directors sworn in are Dr. Lori R. Lightfoot, Kenwood/Hyde Park Branch; Dr. W. Brent Stanford, South Suburban Branch; and Shafa Amirsoltani, West Side Branch. The 2024 New Dentist Board member, Dr. Sara Ahmad Imtiaz of the North Side Branch, also was installed.

.....

SCAN TO READ

the speeches of Dr. Lewis, Dr. Durbin and Dr. Mary Hayes, recipient of the Loren J. Feldner Leadership Award.



Awards recognize leadership, membership efforts

NOTHER HIGH POINT of the Installation ceremony was the presentation of two CDS honors, the Loren J. Feldner Leadership Award and the CDS Traveling Membership Trophy.

Dr. Mary J. Hayes was the recipient of the Feldner Award to recognize her leadership, passion, spirit and ethics, both personally and professionally. The award is named in memory of Dr. Feldner, a CDS and ISDS leader whose dedication, vision and charisma served to inspire and motivate others to leadership.

Dr. D. Spencer Pope, chairman of the CDS Ethics and Special Issues Committee, introduced Dr. Hayes as a powerhouse leader in dentistry.

"If you read Mary's extensive CV," Dr. Pope said, "you know she has done literally everything, from the ADA to the ISDS and CDS, the pediatric dental groups, Dental Lifeline Network and giving free care to special needs children. But we are all more than just the sum of the parts of our CVs, as Mary's distinguished career demonstrates, and leadership certainly encompasses more than a checklist of activities."

Dr. Hayes, a longtime friend and member of CDS, is a nationally recognized authority in pediatric dentistry and a well-traveled, worldwide speaker on the specialty and on dental education. She has been a leader with the Illinois Dental Lifeline Network, the CDS Foundation, the Illinois Society of Pediatric Dentists and the Special Care Dentistry Association, among other roles, and whose special interests include the prevention of dental disease: dental treatment of children with physical, mental, emotional and behavioral issues: and the intersection of dentistry and the law.

She reminded dentists in the audience that they are role models with the power to inspire or manipulate, depending on their motives and ambitions.

"Every single person here has the



Drs. Michael Durbin, Mary Hayes and Spencer Pope

capacity to improve our world," she said. "Above and beyond the powerful fact that we have been trained to relieve suffering, we have a responsibility to acknowledge that we can win friends and do influence people."

In thanking her colleagues for the award, Dr. Hayes called on the audience to be respectful, to labor to make the world a better place, and to work toward success with courage.

Another highlight was the presentation to the North Suburban Branch of the CDS Traveling Membership Trophy, awarded to the branch that has the highest percentage of its members rejoining CDS after a lapse or nonrenewal of their membership.

Branch Director Dr. David Rosenbaum hoisted the trophy aloft for photos and to the applause of fellow branch members and the audience.



North Suburban Branch Director Dr. David Rosenbaum raised the CDS Traveling Membership Trophy.





DAVID LEWIS CDS President

Dr. Lewis has a long history of involvement with CDS throughout his career as a general dentist. He previously served as President-elect. Secretary. Vice President, and Treasurer as well as serving as Program Chair for the 2015 Midwinter Meeting and director and president of the North Suburban Branch Dr Lewis holds a bachelor's degree from the University of Notre Dame, earned his dental degree from the University of Illinois Chicago College of Dentistry and completed his dental general practice residency at Advocate Illinois Masonic Medical Center Now retired he lives in Glenview with his wife, fellow CDS member Dr. Christine Culp, with whom he has two married daughters.

DENISE HALE

President-elect



Dr Hale has served in many CDS roles and has actively participated in driving dentistry forward at the state and national level of organized dentistry and with Dental

Lifeline Network. Previous CDS officer positions she has held include Secretary. Vice President and Treasurer as well as director and president of her branch. Englewood (now Southwest Branch). Dr. Hale has a bachelor's degree from the Loyola University of Chicago and earned her dental degree from the University of Illinois Chicago College of Dentistry, where she also works as a clinical assistant professor. She has a general dentistry practice in Palos Hills and lives in Orland Park with her husband, Robert Sorpassa, and has two grown children.

VICTORIA URSITTI

Vice President



Dr. Ursitti has been a CDS leader over many years, including serving as Treasurer for CDS in 2023. She also has served as director and branch president of her branch the North-

west Suburban Branch. She has been active in several leadership roles at the state and national level of organized dentistry, as well as Dental Lifeline Network and the Illinois Society of Pediatric Dentists. She holds a bachelor's degree from Cornell University and earned her dental degree from Tufts University School of Dental Medicine, along with a certificate in pediatric dentistry from the University of Illinois Chicago. She is a pediatric dentist with practices in Arlington Heights and Algonquin. She lives in Barrington Hills with her husband Patrick Hoffman. They have a son in college.

PHILIP SCHEFKE

Secretary



Dr. Schefke has long service with CDS, serving as Vice President and Treasurer, as well as director and president of his South Suburban Branch He also has

been active with Dental Lifeline Network. He practiced in both Tinley Park and Orland Park from 1988 to 2014 and. since 2014, has been a full-time assistant professor at Midwestern University College of Dental Medicine. He holds two bachelor's degrees from the University of Illinois and DePaul University and received his dental degree from the University of Illinois Chicago College of Dentistry. He is married to Sandy Tableriou and they call Lockport home. He has three grown children and is stepfather to Sandy's daughters.

MARK PLOSKONKA

Treasurer



Dr. Ploskonka a family dentist for more than three decades, joins the board as Treasurer this year. He previously served as a director and as president of the

West Suburban Branch and participated in several Midwinter Meeting planning roles. Dr. Ploskonka has held multiple positions within the Illinois State Dental Society, including DENT-IL-PAC, and frequently participates in Illinois Mission of Mercy. He holds a bachelor's degree from the University of Iowa and earned his dental degree from the University of Iowa College of Dentistry. Dr. Ploskonka practices in Midlothian. He lives in Darien with his wife. Tracev. They have two grown children.

LORI LIGHTFOOT

Kenwood/Hyde Park Branch Director



A long-time member and volunteer with her branch, Dr. Lori Lightfoot takes the next step to serve as Director. A general dentist for more than 30 years, Dr. Lightfoot is an active

member of CDS and has previously served as branch president and branch correspondent. She holds a bachelor's degree from the University of Health Sciences at the Chicago Medical School and earned her dental degree from the University of Oklahoma College of Dentistry. She has held teaching positions at the University of Chicago and at Trinity International University. After 10 years in private practice and 24 years of public health dentistry at Cook County Health, she recently retired. She and her husband, Michael Tucker, live in Dolton and have two grown children.

W. BRENT STANFORD

South Suburban Branch Director



Dr. W. Brent Stanford will serve as Director of his branch, where he also previously served as treasurer and president. He recently transitioned his solo practice in Flossmoor and now

practices there as an associate dentist. He is a clinical assistant instructor at the University of Illinois Chicago School of Dentistry and has worked part-time for the Illinois State Prison Dental Services and Army National Guard Dental Services. Dr. Stanford holds a bachelor's degree from Loyola University of Chicago and earned his dental degree from Northwestern University Dental School. He and his wife, Sharon, have two grown children and live in Homewood.

SHAFA AMIRSOLTANI

West Side Branch Director



A practicing general dentist for 30 years, Dr. Shafa Amirsoltani will serve as Director. She has previously held several leadership positions within the West Side Branch, culminating

in branch president, and is an active volunteer. She holds a bachelor's degree from the National University of Iran and earned her dental degree from the Northwestern University Dental School in Chicago. She previously served as a clinical instructor at Northwestern University and a faculty member at the Illinois Chapter of the American Academy of Pediatrics. Her private practice is in Elmwood Park.

SARA IMTIAZNew Dentist Director



Dr. Sara Imtiaz is the third to serve as the New Dentist Director. Dr. Imtiaz has been active in leadership positions across professional organizations, including president of

the University of Illinois Chicago College of Dentistry DMD Class of 2022 and deputy commissioner at the American Dental Education Association. She holds a bachelor's degree in dental surgery from the FMH College of Medicine and Dentistry in Pakistan and earned her dental degree from the UIC College of Dentistry. Additionally, she served as a teaching assistant and tutor at the UIC's dental school and as an extern for the Miles Square Health Center, providing dental care to low-income Chicagoans. Dr. Imtiaz lives in Chicago and is an associate dentist at a Chicago practice.



Drs. Michael Durbin, ADA President-elect Dr. Brett Kessler, ADA President Dr. Linda Edgar, ISDS President Dr. Richard Bona, Jr., and Dr. David Lewis, Jr.

Retiring Branch Directors and Branch Presidents

The Chicago Dental Society thanks the following retiring branch directors and branch presidents for their leadership efforts in their branches:

BRANCH DIRECTORS, 2021-2023

Kenwood/Hyde Park Branch Dr. Sherece B. Thompson

South Suburban Branch Dr. D. Spencer Pope

West Side Branch Dr. Kamal Vibhakar

2023 New Dentist Director Dr. Brittaney J. Hill



Drs. Michael Durbin, Sherece Thompson, Spencer Pope and Kamal Vibhakar



Drs. Michael Durbin, Jeremy Joseph, Daniela Brzozowski, John Polivka, Kathryn Bielik, Elise Adley, Jason Rogers and Denise Hale

ACADEMIC CHAPTER PRESIDENTS, 2022-23:

University of Illinois Chicago Dr. Yauheniya Karzan Dr. Jeremy Joseph

Midwestern University Dr. Jessica Ventenilla

BRANCH PRESIDENTS, 2022-23:

Southwest (formerly Englewood) Dr. Kathryn L. Bielik

Kenwood/Hyde Park Dr. Jazmine B. Dillard

North Side Dr. Joanne R. Oppenheim

North Suburban Dr. Jason T. Rogers

Northwest Side Dr. Elise M. Adley

Northwest Suburban Dr. Benjamin Belavsky

South Suburban Dr. Ni Van

West Side Dr. John W. Polivka

West Suburban Dr. Daniela M. Brzozowski



A meaningful part of the CDS Installation Ceremony is recognition of our Jubilarians, those members who have been active and practicing dentists for 50 years. Among those able to attend the ceremony were (front row, from left) Drs. Michael Jordan, Michael Barrows, Frank Orland and Joseph Zucchero; (back row, from left), CDS President Dr. Michael Durbin, ISDS President Dr. Richard Bona, and Drs. Richard Holba, John Damas and James Orrington. Congratulations to all the Jubilarians by branch:

Kenwood/Hyde Park

Dr. Thomas S. Lightfoot Dr. George L. Walker

North Side

Dr. Douglas A. James Dr. Alan S. Kushner Dr. R. Craig Martin

North Suburban

Dr. Richard S. Ferdman Dr. Terrance E. Fippinger Dr. John C. McArthur Dr. John R. Payant Dr. David P. Potts Dr. Warren J. Smith Dr. Kerry E. Voit

Northwest Side

Dr. Joseph F. Hanagan Dr. Robert G. Kosobucki Dr. Reza Mostofi Dr. Anthony J. Trotta Dr. Joseph F. Zucchero

Northwest Suburban

Dr. Gregory E. Doerfler Dr. Kenneth L. Kite

South Suburban

Dr. Michael J. Barrows Dr. John M. Damas Dr. Patrick M. Gorman Dr. Douglas R. Hafner Dr. Richard S. Holba Dr. James J. Kreuz

Southwest (formerly Englewood) Dr. Terrence R. Gilman

Dr. Raymond S. Groszek Dr. Michael J. Kowalik Dr. Thomas C. O'Rourke Dr. James L. Orrington Dr. Andrew J. Sampalis Dr. Shamkant P. Sheth Dr. Michael A. Yearsich

West Side

Dr. Frank R. Orland

West Suburban

Dr. A. Garret Berley Dr. William J. Dvorak Dr. William E. Gipson Dr. Michael G. Jordan Dr. Lex A. MacNeil Dr. George H. Mueller Dr. Evelyn R. Wiley





























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for the sake of smiles

short takes

ADA, FORSYTH INSTITUTE COMBINE RESOURCES FOR ORAL **HEALTH RESEARCH. INNOVATION**

The American Dental Association and the Forsyth Institute are forming the ADA Forsyth Institute, which brings together talent, research opportunities and innovation prospects, dedicated to advancing oral health through scientific innovation and research

ADA Chief Executive Officer Dr. Ravmond Cohlmia and Forsyth Institute Chair of the Board Elyse Cherry announced the development in October at Forsyth's annual innovation conference, Forsyth dentech, in Somerville, MA.

"The ADA Forsyth Institute combines the ADA Science & Research Institute and the Forsyth Institute. It will immediately change the landscape for oral health research and innovation," Dr.

Cohlmia said. "Oral health is integral to overall health, and this combination of mindshare will bring technology and healthcare advances to patients at a global scale."

The ADA Forsyth Institute will be at the forefront of research while continuing the important work ADASRI led to date, such as the first complete map of every cell in the oral cavity, the development of Food and Drug Administration-recognized standards for nearly every tool of dentistry, the creation of evidence-based guidance to inform treatment of patients and the ADA Seal of Acceptance program.

The initiative begins immediately with Dr. Wenyuan Shi, president and CEO of the Forsyth Institute, leading the efforts from Boston.

HAPPY ANNIVERSARY TO THE UIC **COLLEGE OF DENTISTRY**

A CDS salute goes out to the UIC College of Dentistry, which marked its 100th year in a special recognition on Oct. 13. The event for students, alumni, faculty and friends highlighted the achievements of the college with student-led tours and a reception.

The University of Illinois at Chicago College of Dentistry evolved from the Columbian Dental College, founded in Chicago in 1891. The college informally affiliated with the University of Illinois in 1901 and was chartered as an official college of the university in 1913.

Today, UIC is the state's largest dental school, graduating about 125 dentists annually, with another 45 as post-graduates. UIC College of Dentistry is also a top oral science research institution and sees 35,000 Medicaid patients at its clinic. ■





Write Dr. Green at jgreen@greenlawoffice.net.

Why Am I Being Audited?

F MONDAY ISN'T HECTIC ENOUGH, THE DENTAL OFFICE gets a letter from a dental insurance company that they are doing an audit of the dental records of their policyholders who are patients of the office because of complaints from some patients. What do you do?

The dentist's initial reaction may be to resist the audit. However, keep in mind that a dentist who participates in an insurance company's PPO or DMO plan likely consents to an audit when they sign up to become a participating dentist. Similarly, a patient who is a member of an insurance dental program also typically consents to allow the insurance company to obtain their dental records for an audit. Therefore, the dentist and patient have already consented to the audit.

The first thing a dentist should do is to contact his or her malpractice carrier to see if they will assign an attorney to represent them. An attorney experienced in dental audits can provide valuable guidance and legal counsel. Moreover, having an attorney sends a signal to the dental insurance company that the dentist will not be pushed around and that, if the dentist has submitted inaccurate or false claims, less harsh penalties can be negotiated. Therefore, the dentist must resist the temptation to "handle this alone," which can be foolish and costly.

An audit is usually triggered by patient complaints or when the dental insurance company (DIC) sees a curious pattern of billing (known as "data mining") by the dental office. For instance, the DIC notices that when all dentists at a dental office bill for crowns, they also frequently bill for crown lengthening on the crowned teeth.

Things that a dentist should not do after receiving an audit letter is to ignore it, argue with the DIC rep about the "unfairness" of the audit or alter dental records.

Oftentimes the audit consists of nothing more than the DIC requesting dental records of a few of their policyholders to see if the records and X-rays support the dental claims. On rare occasions, a field audit will be conducted with a DIC rep coming to the office to randomly review records. This type of audit is much more nerve-racking and difficult to prepare for because the participating dentist may be treating dozens of patients in the DIC's PPO or DMO program.

However, an audit can be avoided entirely or, if an audit is conducted, can be less stressful if the dentist is proactive in the following the ways:



- Make sure all dental claims are accurate, legitimate and supported by the dental records.
- Entrust the task of claims submission to experienced staff and conduct random internal audits, from time to time, overseen by the dentist. If mistakes are uncovered, then submit corrected claims and reimburse any overpayment. A familiar refrain from a dentist at a dental board hearing is "The staff member who submitted those inaccurate claims was always messing up and I had to fire her." While that may be true, that is no excuse.
- Do not allow patients to convince the dental office to submit false claims. A dentist's license is too precious to have it jeopardized, for example, by putting "extra dental treatment" on the claim to max out the benefits so that the credit can be used for the following year.
- Do not indicate that a participating dentist did the treatment when in reality he or she was a non-participating dentist.

Submitting false dental claims, whether intentionally or mistakenly, can have adverse consequences, ranging from being removed as a participating dentist to being sanctioned by the dental board. Moreover, the dentist is responsible for all claims submitted by their office. Therefore, a dentist should delegate the task of claims submissions to trustworthy and experienced employees. Finally, the dentist must convey accurate and truthful information about treatment to the staff member who prepares the claims to reduce being audited. . . but more importantly because it's the ethical thing to do. ■

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required.Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 32 years. Find more information on Dr. Green at www.greenlawoffice.net. Illustration by sorbetto/istockphoto.com. Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.



Find more information about the CDS Foundation at www.cdsfound.org.

Why Wheaton? Origins of the CDS Foundation Clinic

HE CHICAGO DENTAL SOCIETY FOUNDATION CLINIC provides dental care to those who would otherwise have little or no access to quality dental services. The volunteer efforts of local oral healthcare professionals, as well as our partnerships in the community, enable us to operate our free dental clinic. It is the only all-volunteer clinic operated by an affiliate of the ADA.

From time to time the question arises:

Why was Wheaton selected as the clinic's location? Plans for the clinic arose from the 2011 closing of the Du-Page Community Clinic at the People's Resource Center in Wheaton. The clinic's dedicated volunteer dentists, determined to keep it open, approached the CDS Foundation. Together they established the infrastructure required to operate a non-profit clinic, including a Board of Managers responsible for operations, staffing, physical space, accounting, and insurance, among other duties. The clinic reopened under the auspices of the CDS Foundation in 2013.

Opening with the equipment of the shuttered clinic, the CDS Foundation Clinic has grown to include endodontic care, digital X-ray equipment, a panoramic radiograph, and a prosthetic lab. Volunteers can provide the same level of care that they would in their own practices.

These advancements are due in large part to the tremendous support the clinic receives from the Wheaton community. The DuPage Foundation, the Community Memorial Foundation and other local foundations provide grants to the clinic each year. We also receive support from community banks like Fifth Third Bank and Wintrust Bank. In addition, the clinic gets generous support from dental labs in the area that provide heavily discounted lab fees for acrylic partials and dentures for our patients.

So, the answer to the question, "Why Wheaton?" isn't that we chose Wheaton, but rather Wheaton chose us by presenting an opportunity and local resources. The community continues to choose us by providing strong support to the clinic year after year.

This support enables us to provide basic dental care, free of charge, to patients from Cook, Lake and DuPage counties – the

same tri-county area served by the Chicago Dental Society – with proof of residency and proof of income at or below 200 percent of the level of poverty.

Last year, the clinic reached its 10-year milestone. In that timespan, the clinic provided \$4.9 million of dental care with 14,606 volunteer hours in 12,930 patient visits. ■



File photo

Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.



Do your part to champion oral health for all

DR. SUESS FAMOUSLY DECLARED, "Kid, you'll move mountains!"

When I decided that I wanted to pursue a career in pediatric dentistry, I was in the first grade, and I promised myself to live up to that statement. Over the years, I often ask myself the question, "Have I been able to move mountains?" and more importantly, "How do I move mountains?"

The answer lies in advocacy. But what is advocacy, and how do we get involved?

Advocacy is the active support of policies, practices and actions that aim to improve the well-being of our patients; from a dental perspective this means championing oral health. Advocacy works at various levels, from individual patient interactions to community-based initiatives and involvement in policymaking. The goal is to ensure that children receive appropriate care, that healthcare systems are responsive to the needs of the community, and that policies are in place to promote optimal oral health and well-being.

This past year, I was able to go to Washington, D.C., and to our state capitol in Springfield to present policies that promote the oral health of children. I was able to sit in on a meeting with our U.S. Sen. Richard Durbin to discuss the need to increase Medicaid dental providers by increasing Medicaid reimbursement rates.

As a dental resident at the University of Illinois Chicago, I am a direct witness to the lack of Medicaid providers. Patients drive two, three, sometimes more than four hours to receive care at UIC because there are no Medicaid providers near where they live in Illinois.

However, when I talk with my coresidents at UIC and in other programs throughout the United States, many express their intention to enter fee-for-service practices following graduation. Increasing Medicaid reimbursement rates could potentially lead future residents and current pediatric dental providers to expand the patient population they are willing to treat to include the most vulnerable.



Photo by FatCamera/istickphoto.com

I am asking you to contact your elected representatives to reinforce the urgent need to increase Medicaid reimbursement to support additional Medicaid providers. Advocacy can change the world, and together, we can make a difference.

"I am asking you to contact your elected representatives to reinforce the urgent need to increase Medicaid reimbursement to support additional Medicaid providers."

Deanna Noble is from Whippany, NJ. She earned her bachelor's degree from the University of Virginia. Deanna went on to earn her dental degree from the Columbia University College of Dental Medicine. She is currently a third-year resident at the University of Illinois Chicago College of Dentistry. She is pursuing a pediatric dental specialty certification, a Master's of Science in Oral Sciences, and a Master's of Public Health.

Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.



Do you have a brand-new idea or innovation you've been thinking about?

Take it to the next level!

The Great Oral Health Pitch is coming to the Midwinter Meeting!

Sponsored by the Shils Partnership Awards Program, this shark tank-like competition allows entrepreneurs the opportunity to pitch their idea to a panel of four technology/financial experts who can help you "perfect your pitch." A local winner can take home \$5,000 while the grand prize winner will receive \$50,000 in business launch marketing cash, networking and more.

Open to any individual or organization in the oral health community. To learn more, visit **on.cds.org/pitch.**



meeting place EDUCATIONAL AND SOCIAL OPPORTUNITIES

March

5: Kenwood/Hyde Park Branch

CPR/Staff Appreciation Night. Staff invited. At Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m.; Meeting, 7 p.m.; Program: 7:30 p.m. Contact Irsenia Norfleet, drnorfleet@yahoo.com, 773.263.1113.

5: Northwest Side Branch

Smart Denture Conversion Technique. Advancement in All-On-X. Presented by Dan Ulaszek, CDT. At Coletti's, 5707 N. Central Ave., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Eliza Drobny, eliza.drobny@gmail.com, 847.274.4133.

5: Northwest Suburban Branch

Making the Best Choice for Our Patients - Modern Ceramics. Presented by Stephen Campbell, DDS, MMSc. Past Presidents' Night. At Meridian Banquet & Conference Center, 1701 W. Algonquin Rd., Rolling Meadows. Cocktails: 6 p.m.; Dinner: 7 p.m. Program: 8 p.m. Contact Jason Guerrero, jason_guerrero@hotmail.com, 847.991.2680.

5: West Suburban Branch

Clinic Night. At Maggiano's Little Italy, 240 Oakbrook Center, Oak Brook. Branch Board Meeting: 5 p.m. Cocktails: 6:30 p.m.; Dinner: 7 p.m. Program: 7:30 p.m. Contact Ken Korpan, Dinner Chair, westsuburbandinner@gmail.com.

12: North Side Branch

The DSO Decision: What Buyers and Sellers Need to Know About How DSO Offers Work: Presented by Brian Hanks. At the Dalcy, 302 N. Green St., Chicago. Board Meeting: 5 p.m.; Cocktails: 6 p.m.; Dinner & Program: 7 p.m. Contact Samantha Kufta, samantha.kuftadmd@gmail.com.

12: North Suburban Branch

Simple Tools That Can Be Used To Improve Esthetic Outcomes. Presented by James Fondriest, DDS. At Exmoor Country Club, 700 Vine Ave., Highland Park. Cocktails: 6 p.m.; Dinner and Announcements: 7 p.m.; Program: 8 p.m. Contact Michael Gomella, michaelgomella@gmail.com.

12: South Suburban Branch

Geriatrics and Dentistry: Presented by Joy Poskozim, DDS, FSCD, CDP. At Crystal Tree Country Club, 10700 W. 153rd St., Orland Park. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Beth Ann Damas, bethann.dds@gmail.com, 630.697.1337.

12: Southwest Branch

Treatment Guidelines for Immediate Provisional Restoration in the Aesthetic Zone: Presented by Wayne Szara, CDT. At Francesca's on 95th Street, 6248 W. 95th St., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact $Samantha\ Synenberg, \textbf{ssynenberg@gmail.com}.$

12: West Side Branch

Properly Diagnosing Your Patients with Orthodontic Considerations: Presented by John Polivka, DDS, MS. At 19th Century Charitable Association, 178 Forest Ave., Oak Park. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Sharon Perlman, sjperlman@sbcglobal.net, 312.307.8798.

21: North Side Branch

New Dentist Event. location TBA. 6 - 9 p.m. Contact Samantha Kufta, samantha.kuftadmd@gmail.com.

NON-PROFITS & STUDY CLUBS: Submit your meeting information online at on.cds.org/MyEvent.

Study Clubs

Central Lake County Dental Study Club

Meets the third Tuesday of every month at noon, January - November, Park Street Restaurant, 14 E. Park St., Mundelein. Contact Kimberly Zizic, 847.367.6654.

Dental Arts Club of Chicago

Dinner meetings are held on the last Tuesday of each month, from October to May at Alpine Banquets, 11141 W. Roosevelt Rd., Westchester. Cocktails: 6 - 6:30 p.m.; Dinner: 7:15 - 9 p.m.; Educational speakers: 8 - 9 p.m. Email Don Kipper, mtk-dgk@sbcglobal.net.

Greater Evanston Dentists Association

Meets first Monday of every month, noon - 1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact MT Murphy, DMD, 847.869.9303.

Hellenic American Dental Society

The Hellenic American Dental Society holds dinner CE seminars throughout the year. Visit www.hads.com for more info. Email info@hads.com.

Waukegan Dental Study Group

Semi-monthly meeting for lunch, from noon – 2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd. Contact Robert Stanuch, 847.336.8080 or Ellis Neiburger, 847.244.0292.

April

2: Kenwood/Hyde Park Branch

Oral Pathology: Current Trends in Bisphosphonates. Presented by Bryan Bouchelion, DDS. At Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m.; Meeting, 7 p.m.; Program: 7:30 p.m. Contact Irsenia Norfleet, drnorfleet@yahoo.com, 773.263.1113.

5: CDS Regional Meeting

Treating the Behavior Challenged and Complex Medical History Patient in Private Dental Practice. Presented by Kenneth Kromash, Joanne Oppenheim and Robert Rada. in-person. Location TBA. 9 a.m. - noon. register online at www.cds.org.

9: Northwest Side Branch

The Effects of Bruxing on Endodontically Treated Teeth. Presented by William Freccia, DDS, MS. At Coletti's, 5707 N. Central Ave., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Eliza Drobny, eliza.drobny@gmail.com, 847.274.4133.

9: South Suburban Branch

Modern Approaches to Pediatric Dentistry: Presented by Kristin McCullough Elliot, DDS. At Crystal Tree Country Club, 10700 W. 153rd St., Orland Park. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Beth Ann Damas, bethann.dds@gmail.com, 630.697.1337.

9: Southwest Branch

Dementia and Digital Dentures: What to Expect as Our Patients Age: Presented by Joy Poskozim, DDS, FSCD, CDP. At Francesca's on 95th Street, 6248 W. 95th St., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. contact Samantha Synenberg, ssynenberg@gmail.com.

9: West Side Branch

West Side Branch Planning Meeting. West Side Branch Members Only. At 19th Century Charitable Association, 178 Forest Ave., Oak Park. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Sharon Perlman, 312.307.8798, sjperlman@sbcglobal.net.

16: West Suburban Branch

Ergonomics and the Optimal Operatory. Presented by Tim Caruso, MBA, MS, PT. At Maggiano's Little Italy, 240 Oakbrook Center, Oak Brook. Branch Board Meeting: 5 p.m. Cocktails: 6:30 p.m.; Dinner: 7 p.m. Program: 7:30 p.m. Contact Ken Korpan, Dinner Chair, westsuburbandinner@gmail.com.

APRIL 5 Friday, 9 a.m. – noon

TREATING THE BEHAVIOR CHALLENGED AND COMPLEX MEDICAL HISTORY PATIENT in Private Dental Practice

Presented by Drs. Kenneth Kromash, Joanne Oppenheim and Robert Rada

ABOUT OUR PROGRAM:

Course Description:

Due to the increase in community living arrangements and advances in medical care, the number of individuals requiring dental treatment has increased significantly. 70-80% of the pediatric and adult population with medical complexities as well as intellectual and developmental disabilities can be treated in private practice with simple behavior management techniques or a small anxiolytic dose of medication. The remaining require advanced anesthesia procedures. Many have multiple medical problems and are high risk. Medicaid is also a primary limiting issue.

This presentation will demonstrate, through numerous case examples and videos, how these patients can be safely and effectively treated in private practice. Patients can receive comprehensive care with explanation of treatment needed or the use of sedation. Once stabilized, most can be seen in a routine setting for preventive care and basic restorative needs.

Learning Objectives:

- Visualize the use of advance behavior management and anesthesia techniques to accomplish dental procedures for individuals with intellectual and developmental disabilities.
- Learn how dentists can receive training in becoming more comfortable with the pediatric population as well as special care dentistry.
- Understand the dental considerations and management for medically complex patients.
- Understand the medical complexities that challenge patient treatment for individuals with intellectual and developmental disabilities.





Kenneth Kromash, DDS: Dr. Kromash is the program director of the Dental Anesthesia Residency Program at Advocate Illinois Masonic Medical Center. He completed his dental anesthesiology residency in 1992. He is on the staff at the Medical Center in the Department of Dentistry as the Head of the Section for Pain and Anxiety Control.



Joanne Oppenheim, DDS: Dr. Oppenheim is a board-certified pediatric dentist, the owner of Pediatric Dental Health Associates and co-section head of pediatric dentistry at Advocate, Illinois Masonic general practice residency. She is the recipient of the 2022 Illinois State Dental Society Humanitarian Award.



Robert Rada, DDS, MBA: Dr. Rada is a Clinical Professor in the Department of Oral Medicine and Diagnostic Sciences at the University of Illinois Chicago College of Dentistry. He also maintains a private practice in La Grange, IL, focusing on patients with special needs. He teaches in the Group Practice Clinics and currently has dental students rotate through his private practice and directs the Special Care Dentistry Track at UIC.



ABOUT CDS MEETINGS:

IN-PERSON MEETINGS

Earn 3 CE hours A fee of \$150 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

No partial credit issued CE credit verification will be emailed to registered attendees after each meeting.

Pick up your badge onsite, unless otherwise noted. The badge barcode will be scanned after the session to verify attendance for CE credit. If the speakers provide a handout, it will be available for download at www.cds.org.



branch news

Kenwood/Hyde Park

by Imani Behrens, DMD

Members of the Kenwood/Hyde Park celebrated the holidays at the Dec. 5 branch meeting at Norman's Bistro in Chicago with an ugly sweater theme.









Listen to the NEW CDS podcast

In January, our guest is CDS member Dr. Benjamin Youel.

Download the podcast from on.cds.org/podcast



North Side

by Jun Lim, DDS

Peter Cabrera (pictured right) traveled to southern Utah this past fall to enjoy hiking and photography. Part of the trip included a tough hike to the Cosmic Navel.

Peter Cabrera and Bahareh Sabzehei are excited to present two half-day programs at the 2024 Midwinter Meeting. The first one is titled Critical Lessons from 40 years of Perio-Implant Therapy.

The second program is focused on hygienists in the dental practice: Dynamic Duo, The Doctor-Hygienist Team.



North Suburban

by Kathy Jean, DDS

Maria (MaLu) Simón welcomed her second grandchild in September, Elliott SeJan (pictured right) – son of Lauren Simón, a pediatric dentist in Pensacola, FL. In October, MaLu relocated and rebranded her new practice SiLi Smiles Pediatric Dentistry and Orthodontics with Haitao Li from Evanston to Skokie.







Pauline Joseph and Josh Gilbert greeted guests at the November North Suburban Branch Dinner meeting at Exmoor Country Club.

(left) MaLu Simon, Haitao Li, Michael Rabinowitz, Ren Xu and the pedo ortho team at Sili Smiles in costume at their Halloween Open House for their patients.

Northwest Side

by Paul Muhr. DMD

Congratulations to Jeffrey Wittmus and Gordon Ziols as they were inducted as Fellows into the International College of Dentists. The ICD Convocations were held in Orlando in October during the ADA SmileCon.

Mary Starsiak was recognized for completing her four-year term serving as the Regent for District 8 Illinois. Mary will continue to serve ICD on its Foundation board

Mike Biasiello joined Ted Borris, John Hagopian and Joe Baldassano Oct. 15 to see the Chicago Bears vs. Minnesota Vikings game at Soldier Field. Mike said "the weather was wonderful, but the outcome of the game was extremely unfavorable!"

Patrick Fitzgerald's daughter, Kinsley, a freshman at Loyola Academy, recently swam for the women's varsity swim and diving team. She also competed in the Freshman/Sophomore Conference Tournament. She placed high in every event she swam. Kinsley won the Metro Conference Swimmer of the Year. Patrick said "her mom and I are very proud!"

Our branch will resume offering in-person CPR/BLS recertification class to our members and their staff, after a short hiatus following the Covid shutdown. CPR/BLS recertification will take place Jan. 31 at 10 a.m. at Colletti's Restaurant, 5707 N. Central Ave. in Chicago. Look for the invitation in your email to register.

Congratulations to Joseph Hanagan, Robert Kosobucki, Reza Mostofi, Anthony Trotta, and Joseph Zuc**chero**, honored as Jubilarians during the CDS Installation of Officers in November. This special recognition is for those who graduated from dental school 50 years ago and have been CDS members throughout.





(above) International College of Dentists Fellows: Nancy Hijawi, John Polivka, Jeffrey Wittmus, Gordon Ziols and Mary Starsiak. (left) Kinsley Fitzgerald. (below) Ted Borris, John Hagopian, Mike Biasiello and Joe Baldassano.



CDS MIDWINTER MEETING

Feb. 22 - 24, 2024

REGISTER NOW

2024 is a CE year for Illinois. Sign up for your courses before they sell out! www.cds.org.



Northwest Suburban

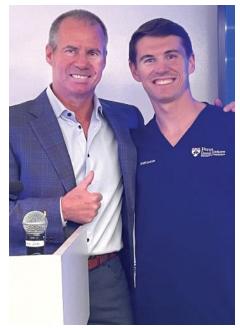
by Sylvia Deek, DDS

Kevin Lucas is proud of his son, Brett, who graduated from Emory University, where he competed on the track team and set the all-time record in the 10K meter race. Brett is now a dental student at the University of Pennsylvania.

Kevin also began his 30th year teaching adult orthodontics and orthognathic surgery to the orthodontic residents at the University of Pennsylvania.

Congratulations to **Jim Frett** for being the recipient of the 2023 Distinguished Member Award from the Illinois State Dental Society. Jim currently serves on the CDS Foundation Clinic Board of Managers and is a past Foundation trustee. A well-deserved honor!

Mike Durbin and Renee Pappas represented CDS at the Greater New York Dental Meeting in November.



Kevin and Brett Lucas



Renee Pappas and Mike Durbin



Jim Frett

South Suburban by Celia Mimms, DDS

Our branch is proud of Rick Bona who is the current president of the Illinois State Dental Society.

Phil Schefke was inducted as a Fellow in the American College of Dentists. CDS colleague John Kozal nominated him and attended his installation.



Rick Bona, Ken Rawson and John Kozal

Southwest

by Denise Hale, DDS

Kathy Bielik was recognized at the Chicago Dental Society installation ceremony, as our outgoing president. Denise Hale was installed as CDS president-elect for 2024. She was joined by new Southwest Branch Director Neil **Singh** and his wife, Reena, and fellow branch members ISDS Secretary John Kozal, wife, Roxanne, and daughter Anastasia; **Joe Unger** and wife, Sue; John Moore and his wife, Laurie and John Brendich and wife, Mary Ellen.

Denise Hale and 2025 Midwinter Meeting Program Chair, Robert Rada, presented a slide show and discussed the importance of the Chicago Dental Society with dental students at the University of Illinois Chicago College of Dentistry during a practice management course presented by Robert Bara.

Several branch members attended the Dental Arts Study Club at the Alpine Haus Banquet, including John Kozal, Anastasia Kozal, Joe Unger, and Denise Hale.

Joe Unger, along with their daughter Madeline, attended the performance of The Daughter of the Regiment by Donizetti at the Lyric Opera House.



(from left) Dr. Anna Orland, AS4 students Lilia Voloshyna and Kayathri Ponnusamy, Dr. Denise Hale, AS4 student Manjinder Kaur Khadijah, and office manager Patty Hernandez at UIC College of Dentistry celebrated Diwali with food and dance.

Denise Hale attended the University of Illinois Chicago College of Dentistry celebration of 110 Years of Excellence. Departments presented highlights of their achievements in all areas over the past 110 years.

Jeff Walker and his wife and son. Anne and Andrew, enjoyed a trip to St. Paul, MN, to see the Eagles and the Doobie Brothers in concert. Do I hear "Echoes of Love"?



Kathy Bielik and her husband, Neil, at the CDS Installation Ceremony.



Jeff Walker and his wife, Anne, and son, Andrew

West Side

by Richard Kohn, DDS, and Michelle Jennings, DDS

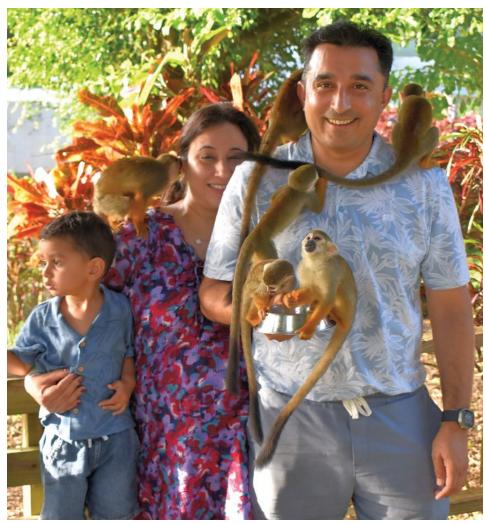
Gursimran (Rhea) Reen traveled to Punta Cana, Dominican Republic, with her family over the Thanksgiving break.

She remarked that her 2-year-old had a blast at the Monkey Land. "While I was scared for my dear life, he was absolutely nonchalant with the monkeys dancing around him."

Lawrence Jacobs welcomed a granddaughter to the world on June 17. Evelyn Jean Hazen is the child of Larry's daughter, Deanna, and son-in-law, Andy Hazen. Hello, Cutie!

Sue Etminan and UI Health Mile Square Health Center was happy to host CMS Dental Director Natalia Chalmers and CMS Regional Director Pam Thomas for a visit at their Auburn Gresham Healthy Hub site.





Rhea Reen enjoyed interacting with the monkets in Punto Cana. She is pictured with her son, Jeev, and husband, Gary.



UI Health Mile Square Health Center Auburn Gresham Healthy Hub: (from left) Allegra Connors, Linda Lesondak, Dr. Phyllis Hayes, Dr. Nathan Stackhouse, Dr. Sue Etminan, Dr. Natalia Chalmers, Pam Thomas, Phyllis Grice, Charisse Franklin and Henry Taylor.

West Suburban

by Celeste Medynskyj, DDS

Daniela Brzozowski, immediate past president of the West Suburban Branch, celebrated the ribbon cutting and grand opening of her new six-chair dental office in Lisle. She was joined by associates Summer Totonchi and Mike Lenart, her husband, Greg Brzozowski, son, Everett, and Lisle Mayor Christopher Pecak; as well as her staff: Stephanie Bertone, Stephanie Chamberlain and Yusuf Rehman.



Daniela Brzozowski (holding framed dollar bill) celebrated the grand opening of her new office in Lisle. She is pictured with (front row) lead assistant Stephanie Chamberlain, office manager Stephanie Bertone, Dr. Summer Totonchi, Dr. Michael Lenart.

New Members

Han, Sang

University of Iowa, 2023 Waukegan, North Suburban Branch

Weintraub, Blanche

Touro College of Dental Medicine at NYMC, 2023, Chicago, North Side Branch.

Deceased Members

Baranovskis, Joanna

Loyola University of Chicago, 1957 Evanston, Northwest Side Branch Died Nov. 18

Provenzale, Donald Sr.

University of Illinois at Chicago, 1963 Paducah, KY, Southwest Branch Died Dec. 23

Got news to share?

Send your photos and news to your Branch Correspondent for the next May/June CDS Review.

The deadline is April 12

KENWOOD/HYDE PARK

Dr. Imani Behrens, imanibehrens15@gmail.com

NORTH SIDE

Dr. Jun Lim, edgebrookperio@yahoo.com

NORTH SUBURBAN

Dr. Kathy Jean, zerocalculus@yahoo.com

NORTHWEST SIDE

Dr. Paul Muhr, pmuhrdmd@gmail.com

NORTHWEST SUBURBAN

Dr. Sylvia Deek, sylviadeek@gmail.com

SOUTH SUBURBAN

Dr. Celia Mimms, c.mimms.dds@gmail.com

SOUTHWEST

Dr. Denise Hale, dhale@cds.org

WEST SIDE

Dr. Richard Kohn, drrichardkohn@yahoo.com, and Dr. Michelle Jennings, lagrangeperio@yahoo.com

WEST SUBURBAN

 ${\tt Dr.\ Celeste\ Medynskyj,\ drceleste@saltcreekfamilydental.com}$

Do you need an assistant? Call me for leads!

I am in touch with assistants that are ready to work!



Chicago Dental Broker

THE ONLY LOCAL DENTAL BROKERAGE OWNED AND OPERATED BY A DENTIST AND CDS MEMBER

Many more coming and private sales – ask me about them!

BUYERS: interest rates are increasing. **BUY NOW AND SAVE!**

CHICAGO NORTH

 New! All FFS and doing \$400K+. Beautiful finish out. High-end dentistry.

CHICAGO SOUTH LOOP

 Beautiful new office. 5 chairs and PPO? FFS blend. Grossing \$700K with 1,800 active pats. Won't last!

SOUTHWEST SUBURBAN

Two locations with this practice, can sell separately.
 Together grossing \$350K, 3 chairs each. Well-established.

WEST SUBURBAN

 Practice with real estate. Rare opportunity. All FFS, 4 chairs and long term staff make this practice Special. Dr. will help with transition.

NW INDIANA

Several listings, call me for details.

NORTH SUBURBAN

 NEW Beautiful FFS practice with 5 chairs. Great finish out and cash flow. Long-term staff. Priced to sell.

SOUTH SUBURBAN

 South Suburban-General Practice with great systems grossing over \$3 M. A golden opportunity that won't last.

PERIO

• 2 Chicago opportunities starting as an associate then a buyout.

Many more about to come into market with additional private sales not listed here.

Call me for those details.

"I HELP FELLOW DENTISTS BECAUSE I AM A DENTIST."



Robert Uhland, DDS and Mary Anne Thometz Uhland, DDS

Call Dr. Rob Uhland at (847) 814-4149 for listing details

or a complimentary consultation for sellers.

CDB is locally owned and operated by a dentist and CDS member.



Find your perfect hire, job

Take advantage of a gathering of more than 20,000 dental professionals to put the word out about job opportunities.

Whether you are looking for a key staff member or looking to make an employment move, check out the CDS Job Board at the 2024 Midwinter Meeting, returning again for registered attendees. Line up an interview while you're both at the meeting!

- Open for all dental office positions.
- Submissions will be accepted starting Jan. 22 and be viewable starting Feb. 1.
- Openings limited to 5 per registered attendee.

Stop by the CDS Member Booth (3608) to see the Job Board monitor or check posting on the Midwinter Meeting app.

Watch for CDS emails with more details!



General Anesthesia and Sedation in Your Office by an Accredited Anesthesia Provider. Accredited by the Accreditation Association for Ambulatory Health Care (AAAHC) For Pediatric, Special Needs and Adult Patients. Dr. Zak Messieha a Nationally recognized Dentist Anesthesiologist assisted by experienced nurses. Adhering to nationally set standards for safety and quality improvement. PALS/ACLS Certified instructor by the American Heart Association.

Contact us for information www.officeanesthesiology.com info@officeanesthesiology.com drzak@officeanesthesiology.com 6 3 0 - 6 2 0 - 9 1 9 9



Dr. Zak Messieha
Board Certified Dentist Anesthesiologist



& Dental

Consultants, PC

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DEADLINES

March/April	Jan. 26
May/June	April 12
July/August	
September/October	
November	
December	Oct. 12
January/February	Dec 1

All advertisements, changes and extensions must be submitted in writing.

No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

CDS MEMBER RATES:

- Standard Ad: \$115 base price (30 words), \$5 per extra word.
- Premium Ad: \$145 base price, (30 words) \$6 per extra word.

NON-MEMBER RATES:

- Standard Ad: \$175 base price (30 words), \$6 per extra word.
- Premium Ad: \$225 base price (30 words), \$7 per extra word.

RESTRICTIONS

For Sale ads: Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

Changes or edits to ads: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

Disclaimer: Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion. All ads are subject to editing and approval by CDS.

OPPORTUNITIES

PART-TIME PEDODONTIST WANTED: Chicago and suburban locations. Generous per diem compensation. Half- or full-day weekly or bi-monthly. Flexible schedule. Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. hiring@allstardentalclinic.com.

DENTISTS WANTED. 5 CHICAGO AREA OFFICES: Gain tons of real-world experience in a digital, chartless office. We love to mentor new dentists. Hit the ground running and improve your clinical/personal skills while earning \$200,000 to \$300,000 without waiting to build your own clientele. Treat all ages. Sign-on bonus and guaranteed daily rate. Malpractice insurance paid. Free CE. Partnership opportunities. No HMOs. One-page contract. Will consider part-time also. hiring@allstardentalclinic.com.

PART-TIME GENERAL DENTIST: Seeking part-time general dentist to join our well-established familyoriented fee-for-service practice in Oak Lawn. Days to include Saturdays and one day during the week, with the opportunity for full time in the future if so desired. Great patients and a friendly highly trained staff. Looking for a motivated individual with good patient and clinical skills. Please fax resume to 708.423.0719 or email to asbin@aol.com.

\$270,000+, GENERAL DENTIST: Current associate leaving to open their own practice. Has earned over \$250,000 year to date (through November 2023) on just 3.5 days/week. Need another high quality associate to take over these days. Experience preferred but will mentor as needed. We provide comprehensive treatment including molar endo, 3rd molar exts, implants, etc. We accept PPO and Medicaid for 19 years and younger. No HMO. Office location: Gurnee/Waukegan, area. Please email resume to midwestfamilydental@yahoo.com.

GENERAL DENTISTS NEEDED: Multi-specialty dental office is looking for a full-time/part-time general dentist for our Palos Heights and West Loop locations. Offices operate on fee-for-service-PPO-only basis. Email your resume to drsharma@atooth.com.

DOWNERS GROVE DENTIST WANTED: Associate opportunity, upscale fee-for-service practice. Seeking a doctor with a commitment to excellence. Advanced training and personal presence a plus. Please forward CV to chewswisely@hotmail.com.

ASSOCIATE DENTIST OPPORTUNITY: Part-time position available at established Plainfield dental practice with room to grow. Averaging 50 new patients per month. All new patients will go to the associate doctor on days working to expedite growth. We are looking for help starting with Wednesdays, Fridays, and one to two Saturdays per month. Competitive compensation. Private practice (yeah, they still exist), not a DSO. Please email resume to wmadisondds@gmail.com.

ONCE IN A LIFETIME OPPORTUNITY: Once in a lifetime opportunity: associateship to ownership through mentorship. The largest TMD practice in the Chicago metro area is looking for a dentist with an interest in the diagnosis and treatment of TMJ patients. The practice is limited to treatment of TMD and facial pain (100%). There are two offices located in the western and southwest suburbs. You must have completed Dawson or Pankey training and be proficient in centric relation, bimanual manipulation, and occlusal equilibration. Will mentor in the diagnosis, MRI imaging and treatment planning. Mentorship completion time is one year. At the end of the first year you could be eligible for an ownership buy-in opportunity. Compensation will start at a guaranteed \$800 per day. Please email CV to tmjcenter@yahoo.com.

GENERAL DENTIST: Tired of the big city? Long commute? Practice in central Wisconsin at Dental Clinic of Marshfield in a unique doctor-owned group practice established 1969, full administrative and support staff, central X-ray, cone beam, and intra oral scanners. Five-minute commute, safe community, good schools, low cost of living, one- to two-hour drive to your cabin in the Northwoods, world class health care in town at Marshfield Clinic. Associate general dentist, opportunity for partnership in two years. Established patient base, full schedule, you can just focus on practicing. Email CV and letter of interest to Administrator:

ryan.fisher@dentalclinicofmarshfield.com

ORTHODONTIST POSITION: Well-established, busy PPO, fee-for-service and Medicaid practice in the northside of Chicago is seeking a part-time orthodontist to work once or twice a month. Please email to dr.applications12@gmail.com.

GENERAL DENTIST, PART-TIME: Looking for a part-time general practice dentist who is available on Monday, Tuesday and Thursday for a practice located in Des Plaines. Our family practice has a great staff. Compensation is \$800 per day. New graduates are welcome to apply. Please email Itrand@yahoo.com.

PARK DENTAL SPECIALISTS, ENDODONTISTS and Oral Surgeons: Chicago, endodontist and oral surgeon opportunities. Full-time or part-time. join our dentistowned, family practice at Park Dental Specialists. Contact dina@parkdentalspecialists.com.

BEST PART-TIME OPPORTUNITY:

Our established, extremely productive and fully digital office located in the northwest suburbs needs a part-time general dentist. We have intraoral scanner and CBCT. We have a solid patient base and friendly trained staff. Our current doctor is moving out of state. We give you full autonomy on your cases and we do not micromanage. Our current doctors on average make somewhere between \$1,200 and \$2,000 per day. Compensation is based on 35% on production or \$750 per day, guaranteed minimum whichever is higher. If you are a motivated producer, then this is the best opportunity for you. We offer medical, dental and vision insurance and a 401(k) plan, paid malpractice and a yearly allowance towards CE courses. bestparttimeopportunity@gmail.com.

GENERAL & SPECIALIST OPPORTUNITIES: Dental Associates, Wisconsin is looking for general dentists, oral surgeons, endodontists, pediatric dentists, periodontists, and prosthodontists. We have 15 locations and offer competitive compensation. Contact kherman@dentalassociates.com.

EXPERIENCED FULL-TIME ASSOCIATE ROLE, West Suburbs: Private practice owner seeking a full-time general dentist with at least three years of experience to join their two practices at the end of 2023. A strong candidate should possess comprehensive skills, a thoughtful approach to treatment, and be able to work autonomously in practice. Please reach out to Rex Plamann at DDSmatch Chicago to learn more. Email: rplamann@ddsmatch.com.

FULL-TIME OR PART-TIME GENERAL DENTIST: Full-time or part-time general dentist needed at south Chicago practice. Opportunity to grow. PPO and fee-for-service. CBCT and digital practice. Dentist owned. Interested?

Email resume to bracesbybarnes@gmail.com.

PART-TIME DENTIST: Established private office located in Grayslake (northwest suburbs) looking for a part-time associate. Compensation depends on experience. No HMO, no adult Medicaid. We are looking forward to welcoming a new doctor. Contact us at dentalon45@gmail.com.

ASSOCIATE DENTIST OPPORTUNITY: We have a full-time/part-time general dentist opportunity at one of our offices in the southwest suburbs of Chicago. Our six-location group practice seeks a motivated doctor for our fun team. Our offices operate on a fee-for-service/PPO only basis, have an excellent reputation, and feature high-tech equipment. Original owners are practicing dentists who like to mentor and offer partnership/growth options. Interested? Email your resume to doctorsws@gmail.com.

PART-TIME ENDODONTIST: Needed one day a week for a well-established multispecialty office in Naperville. CBCT and microscope on site. Fee-for-service/PPO. Please email CV to drsud.dds@gmail.com. Visit our website at www.woodlakefamilydental.com.

ELIMINATE BURN AND TURN: We are a practice focused on people with emphasis on ethics, personal core values, respect, integrity, teamwork, transparency, diversity and a growth mindset. We are two GDs with a combined 42 years in private practice and a partnership of 17-plus years. Need a GD with three-plus years of experience Thursday and Friday, 8:30 a.m. to 4 p.m. Mentorship in endo, extractions, and implants. Owner is PDA faculty. Benefit package includes coaching, a daily minimum with CE stipend. Please email

maggie.augustyn@gmail.com.

NORTHWEST INDIANA, ASSOCIATE DENTIST: Our multi-location practice is looking for a motivated and patient-orientated dentist to join our team. Our practice provides comprehensive family, cosmetic, and implant dentistry to patients of all ages in Northwest Indiana. These positions are immediately available in Chesterton and Dyer, IN. Please email monicapyzynski@yahoo.com.

PART-TIME ASSOCIATE GENERAL DENTIST: Part-time experienced associate with good patient and clinical skills needed for well-established privately owned family practice in Oak Forest. PPO and fee-for-service, guaranteed \$1,000 minimum per day plus bonus based on production. Eight-hour day. Please fax CV/resume to 708.226.0248 or email to drondoy@yahoo.com.

GENERAL DENTIST NEEDED: Position available at a non-DSO setting within commuting distance from Chicago's western suburbs. Sign-on bonus, guarantee plus incentive, malpractice insurance, CE courses. Email resume to chicagolanddentist@yahoo.com.

PART-TIME ASSOCIATE WITH OWNERSHIP: Boutique restorative practice on the North Shore seeks upbeat mindful associate dentist with opportunity for ownership. Please call 847.970.8085.

FULL-TIME DENTIST IN LA GRANGE PARK: Webster Dental Care of La Grange Park seeks seasoned family oriented general dentist starting Jan. 2. Tuesday through Saturday. This is a great office with a great staff. Send resume to Dr. Steve Rempas, founder, drsteve@webster.dental.

PART-TIME GENERAL DENTIST, WEST LOOP PRACTICE WITH EQUITY PATHWAY: Growing West Loop office seeks part-time doctor committed to providing outstanding dentistry and growing our practice in a team-oriented environment. Unique opportunity for growth and pathway for future practice buy-in. PPO and fee-for-service. All digital. Vision: build thriving multi-doctor group practice with doctors having option to participate in equity. Core Values: quality, transparency, efficiency, responsibility, teamwork, community engagement. Requirements: at least three years' experience (more preferred), references, photos of completed cases, working interviews. If interested, send CV to

ASSOCICATED NEEDED: We are currently looking for an associate at our Archer Heights office, flexible hours, friendly staff. We accept most PPO and no insurances as well. An ideal associate will be comfortable with patients ages 6 to 99, must be committed to patient care, excellence and must be goal oriented. New graduates are welcome. Please forward resume to: dentaloffice7011@yahoo.com.

westloopdentalpractice@gmail.com.

PART-TIME SCHOOL DENTIST NEEDED. JACKSONVILLE AND BLOOMINGTON AREAS: Dentist needed for school-based sealant program (exams only) two to three days per week for Bloomington and Jacksonville and surrounding school districts. Guaranteed \$800 to \$1,000 per day (school hours). Please email resume/cv to aaondoy@yahoo.com or fax 708.226.0248.

OUTSTANDING OPPORTUNITY: Family Dental Care is a dental group owned by dentists (over 200 employees) and seeking general dentists and specialists. Eight locations and growing. Our partners earn at the top 1 percent of dentists. No Public Aid or HMOs. Digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Very busy quality-oriented practice. Recent graduates welcome. 708.807.5526 (ask for Peter) or email peter@familydentalcare.com. www.familydentalcare.com.

FOR RENT

DENTAL CLINICS FOR LEASE: Six months to 1 year free rent, already built out dental clinic, \$10 to \$23 square foot, Located front of Lutheran General Hospital in Park Ridge and Belvidere, Call, text 773.988.8971, 1600medical@gmail.com.

TURNKEY OFFICE: Two fully equipped and stocked operatories. Includes all instruments, dexis, handpieces, endo, implant surgery kit, PCs, etc. Located in Peotone, IL. Contact/text Dr. Szydelko at 708.436.3844.

FOR SALE BY OWNER

DENTAL OFFICE FOR SALE: Selling two-unit dental office including: computers, X-ray machines and Dexis sensor, surgical instruments, etc. The office is located inside a medical center. If interested please email ziadabad@gmail.com.

LOOKING TO START A NEW OFFICE?: Retired, selling complete dental office inventory, handpieces, Xrays, surgical instruments, etc. Great opportunity for someone looking to start up a new office to save thousands. Text or call Dr. Szydelko at 708.436.3844.

OFFICE FOR SALE: Office for sale in Kankakee. Three ops fully equipped, all digital. Gross \$240,000. 13,000 patients. \$120,000 includes building. Call Bill at 708.287.3887.

NORTH SHORE DENTAL PRACTICE FOR SALE: Prime North Shore location. Fee-for-service only. Three days a week with \$800,000 practice income. Low overhead.

ddsnorthsuburban@gmail.com.

FOR SALE BY BROKER

ADS MIDWEST: ADS Midwest - Endorsed by ISDS. Contact Peter J. Ackerman, CPA, CVA, CEPA, at 312.240.9595 peter@adsmidwest.com or adsmidwest.com. Sellers needed. Never have values been higher. Call for a free consultation if you are considering a transition or sale. CHICAGO: Near UIC, modern facility, four ops, room for seven

CHICAGO: Lakeview, \$760,000 fee-for-service, PPO digital CBCT CAD/CAM.

CHICAGO: North Side, \$750,000, fee-for-service, PPO, seven ops, CBCT. Real estate.

WEST SUBURB: \$375,000 collections, fee-forservice, 14,000 vehicles per day, building for sale with practice.

WEST SUBURB: \$1.3 million fee-for-service, five ops equipped, low overhead.

NORTH SUBURB: Beautiful five-op fee-for-service office, \$1 million in collections.

NORTHWEST SUBURBS: \$400,000, outstanding starter in desirable northwest community. NORTHWEST SUBURB: Seven digital ops, \$600.000, real estate available.

NORTHWEST SUBURBS: \$625,000, four ops, strip center, digital CEREC, highly desirable location. NORTHWEST SUBURBS: \$965,000 collections, fee-for-service/PPO, three digital ops, CBCT, strip center location.

SOUTHWEST SUBURBS: \$650,000 fee-forservice beautiful digital opes, real estate for sale. SOUTH SUBURBS: \$1.3 million+ collections, five digital ops, freestanding building for sale with practice. SOUTH SUBURBS: \$1 million collections. free standing building with plenty of room for expansion. SOUTH SUBURBS: \$400,000+ collections, great starter, priced right.

NORTH CENTRAL IL: \$1.4 million, five-plus ops, hygiene 38% of revenue, four days a week.

GURNEE PRACTICE FOR SALE: New listing. Well-established fee-for-service practice. Dentist looking to retire. Owner will help transition. Three treatment rooms. Ideal starter or satellite office. Average collections \$458,000. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

GENERAL PRACTICE, CHICAGO: Established four-op practice Chicago near the Illinois/Indiana border. Revenues consistently \$500,000+ on 3.5 days per week. Digital, PPO/fee-for-service, most specialty is referred. Real estate available. Contact Nathan Courtney, 317.397.3612

nathan@legacypracticetransitions.com.

DDSMATCH CHICAGO, TRANSITION ON YOUR terms: DDSmatch Chicago, "Transition on Your Terms" please contact Rex Plamann Email: rplamann@ddsmatch.com or call 855.546.0044 to start a free and confidential conversation about your practicing plans. MCHENRY COUNTY: General practice, \$735,000 in collections, three operatories, three more operatories for expansion, real estate offered, fee-for-service and insurance mix. Close to town center. Buyer incentives at closing. NORTHWEST CHICAGO: General practice, 10 operatories, \$1.7 million in collections, leased space, modern décor, mainly fee-for-service. WEST SUBURBS: General practice, three ops with room to expand, CBCT and CEREC, FFS, \$450,000 in collections.

SOUTH SUBURBS: General practice, \$500,000 in collections, six operatories with CBCT, leased space, busy street.

WEST SUBURBS: General practice, \$170,000 collections, three ops, leased space, insurance mix. NORTHWEST SUBURBS: General practice, three ops with expansion for three more ops. Collections of \$720,000 annually, mainly insurance driven, leased space. Flexible transition options. NORTHWEST ILLINOIS: General practice, five ops, \$1.25 million in collections. 100% fee-for-service. modern décor, fully digitized, incredible staff. SOUTHWEST SUBURBS: Adult restorative practices, \$3.4 million in collections, 10 total ops, attractive locations and décor. Supported by strong staff and three providers. Flexible transition options. CHICAGO: General Practice, four operatories with two equipped, \$100,000 in collections, real estate offered including fenced parking lot, busy street NORTHWEST INDIANA: General practice, \$725,000 in collections, five operatories with expansion opportunity, real estate available. WILL COUNTY: General practice, three ops, \$350,000 in collections, real estate offered. Owner motivated

NORTHWEST INDIANA: Pediatric practice. \$1 million in collections, five operatories, attractive neighborhood, leased space. WEST SUBURBS: Large modern dental and med-spa platform, 4,300 square feet, CBCT and CEREC. \$250,000 in collections. Suite and practice for sale. Call to learn more. DENTAL LAB FOR SALE: Family run for decades, call to discuss details.

CalRex Plamann to appoint a confidential call to discuss your practicing plans. Phone: 855.546.0044. Email rplamann@ddsmatch.com or visit our website to learn more about our Trusted Transition Process, www.ddsmatch.com. CHICAGO DENTAL BROKER: The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland,

chicagodentalbroker@qmail.com, 847.814.4149, www.chicagodentalbroker.net.

CHICAGO, NORTH SIDE: New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell. WEST SUBURBAN: Awesome four-op practice. All digital, paperless, Dentrix/Dexis, newer build out, new Cerec, two new operatories and more. \$700,000 on just 10 days per month.

Nothing like it in the market. See to believe.

NORTH SUBURBAN: Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last.

NORTHWEST SUBURBAN: 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale. 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell.

3) Brand new build-out but has to sell. Doing \$450,000+ and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN: 1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available. 2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price. SOUTH SIDE CHICAGO: Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make an offer.

SOUTH SUBURBAN: 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000.

2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also. Motivated seller.

Many new ones coming this spring. I will find you a practice. Call me.

NORTH SHORE DENTAL PRACTICE FOR SALE: Prime North Shore location. Fee-for-service only. Three days a week with \$800,000 practice income. Low overhead. ddsnorthsuburban@gmail.com.

ARLINGTON HEIGHTS PRACTICE SALE: Collections: \$1.2 million, high profit margin, 80% PPO/ 20% fee-for-service, newer buildout, high-end equipment, six ops, five equipped., CEREC, Pano Nook, excellent staff, and seller willing to stay on long term. Practice Website https://buildout.com/website/1274982-sale. Contact Shera Vittorio, 773.805.7778 shera@jrossiandassociates.com.

DUPAGE COUNTY PRACTICE SALE: Dentist retiring. Well-established practice, located in a freestanding building with great visibility. Three recently updated operatories with room for four. 100% fee-for-service. Collections: \$395,000. Contact Jim Plescia, jplescia@e-ppc.com.

LASALLE COUNTY PRACTICE SALE: Excellent opportunity. Newly remodeled. Well-established fee-for-service practice. Dentist looking to retire. Freestanding building. Three operatories, expandable to four. Average collections: \$615,000 on three days. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

WESTERN SPRINGS PRACTICE SALE: Well-established general dentistry practice collecting \$630,000. Nicely built out with prime visibility. Five operatories, four equipped. Flexible transition period. Practice Website: https://buildout.com/website/1220508-sale. Contact Pete Saladino, 815,621,6663 psaladino@jrossiandassociates.com.

HENRY SCHEIN PROFESSIONAL PRACTICE Transitions: For details contact Henry Schein Professional Practice Transitions Consultant Jack Minahan at 402.680.2327,

jack.minahan@henryschein.com.

CHICAGO, WEST SUBURBS: Great jump start practice opportunity in the west suburbs of Chicago. This practice is located in a busy strip mall off a major road in a thriving community. \$175,000 in revenue on a very limited schedule, three ops, leased space. Flexible transition options and motivated seller. #IL3776 CHICAGO, WEST SUBURBS: Fantastic opportunity to own a two-location oral surgery practice in the west suburbs of Chicago. \$1 million+ in collections, six total operatories, and real estate available at one of the locations. Excellent referral base, great cash flow, and flexible transition options from the doctor. Won't last. #IL3773

CHICAGO, NORTH SUBURBS: Two-location orthodontic specialty practice for sale: rare opportunity to acquire a thriving practice in a highly desirable area. One location offering clinical care two days/week is 4,891 square feet, has six open bay concept operatories with room to expand to a total of eight chairs, also including a surgical room perfect for multi-specialty. The practice utilizes a digital pan-ceph and digital scanners. The second location, offering clinical care one day/week, is 2,289 square feet, has three open bay operatories with a fully equipped treatment coordinator room. The practice utilizes a digital pan-ceph. Between both locations they have 511 Active Patients, averaging about 22 new starts per month, \$1.6 million in collections in 2022, with approximately \$612k in outstanding Contracts receivables. Both offices are leased space. Tremendous upside on an already wellestablished specialty practice. Won't last. #IL3532 CHICAGO: Well-established pedo/ortho practice in Chicago. The practice is located in a mixed-use medical building with great signage and visibility from the street. This leased space with 1,675 square feet, five ops, and collections of \$500,000 with a majority of the revenue being pedo. This practice has up-todate technology, pan-ceph, Dentrix Ascend, and Dexis imaging. Don't miss an opportunity to own a beautiful specialty practice in a thriving community. #IL3727 CHICAGO, WEST SUBURBS: Good location with room to grow. . . across from school and large residential area. Practice has five ops, revenue in low \$300,000s on only about 30 hours/week. #IL3575 CHICAGO, SOUTH/SOUTHWEST SUBURBS: Spacious, modern, five-plus-op fully digital practice in a standalone building with ample parking in a vibrant high growth area. On limited hours and procedures are referred out. Revenue is in low \$500,000s with good upside potential. #IL3593

CHICAGO, NORTHWEST SUBURBS: Great opportunity to acquire a 100% fee-for-service practice in the Northwest Suburbs of Chicago. The practice is 800 square feet located in a professional building off a major highway with excellent signage and ample parking. The practice did \$324,000 in collections on 3.5 days/week, two equipped and one plumbed operatories, and is full digital utilizing Dentrix and a 2D Pan. Immediate growth potential as the owner refers most specialty procedures out. #IL3716 CENTRAL ILLINOIS: Beautiful 2-location ortho practice

located in Central Illinois. Primary location is 1,800 square feet with six ops. Satellite office is 1,225 square feet with five ops. \$1.3 million in collections on 4 days/week with strong cash flow. 500 active patients in treatment. Both offices are fully digital including scanners, panoramic X-rays, and Orthotrac practice management software. The doctor is willing to assist with the transition. #IL3662

CHICAGO, NORTH SIDE: Calling all start-up doctors! Incredible opportunity to acquire a profitable practice and real estate on the north side of Chicago. \$508,000 in collections, 1,300 square feet of current practice space, four ops, and 39 years of goodwill. The building is 3,500 square feet with another tenant in the building on a month-to-month lease. The practice and real estate are both priced to sell. #IL3660

CHICAGO: Fantastic opportunity to acquire a two-location practice located in Chicago. The practice collected \$1,004,133 in 2022 and \$1,022,438 in 2021. The doctor utilizes, and is highly trained in, the most advanced technology in dentistry, including CEREC, digital Xrays, intra-oral cameras, and 3D imaging. One location is four ops with the ability to expand to five (2,200 square feet). The other is three ops but could be expanded with additional space in the building (850 square feet with an additional 1,100 square feet available). The doctor owns the real estate at both locations and would be interested in leasing it out to the new owners. Owner is looking to partner with a DSO and stay on long term. Don't miss an opportunity to add a phenomenal practice and an incredibly talented doctor to your organization. #IL3620

CHICAGO, NORTHWEST SIDE: Modern open layout 3,000 square feet, digital, four-op office with room to expand! Located in owned stand-alone building on corner of a busy main street with excellent signage. #IL3059

CHICAGO NORTH SUBURBS: Large 19-plus-op digital office, CBCT, Dentrix with room to grow on \$1.6 million revenue. Stand-alone building on a major four-lane highway in a busy suburb may also be purchased with practice. #IL3063

ROCKFORD, IL: Amazing opportunity to own a thriving practice in Rockford. This 100% fee for service practice collected \$954,000 in 2022 on only 3.5 days/week. This doctor-owned stand-alone building is 3,100 square feet (1,250 square feet of practice space) with ample parking, three equipped ops, 1,100 active patients, and 44 years of goodwill. The practice uses Dentrix, Dexis, and a digital pan. The owner is willing to stay on for a few months to assist with the transition. The building is available for sale, one other tenant in the building that is on a month-to-month lease. Don't miss an opportunity to buy this well-established practice with great cash flow. #IL3621 CHICAGO, NORTHWEST SUBURBS: Fantastic opportunity to own a growing fee for service practice in the Northwest Suburbs of Chicago. The practice has four ops in a roughly 1,400-square-foot leased space located in a multi-use building on a busy downtown street with great visibility and signage. 35 years of goodwill, extremely loyal patient base and the practice collected \$518,000 in 2022. The office is utilizing a digital pan, Dexis imaging software, Practice Works management software, and is fully plumbed for nitrous. The current owner refers most specialty work out so there's an immediate opportunity for growth through added procedures. Won't last. #IL3582 CHICAGO, WEST SUBURB: 3 ops, Tri-City area, leased space in a busy strip mall with excellent visibility and parking. Impressive financials of \$635,000 with high cash flow. 29 years of goodwill and over 3,000 active patients. Up-to-date technology with Eaglesoft, Schick sensors, and Pano. Grow the practice by keeping specialties in-house. #IL3556

LLINOIS/WISCONSIN STATE LINE: Oral surgery practice with \$520,000-plus revenue, in beautiful growing Illinois town by the Wisconsin state line. Tremendous growth potential as doctor chooses to see patients only 25 hours/week, no weekends. . . limited procedures done. Only oral surgeon in the area. Four rooms (three equipped) on a major street. #WI3251 CHICAGO, NORTHWEST SIDE: High traffic location on a major street with \$312,000 gross revenue on parttime hours. Very well-kept, spacious five-op digital office. Building with three-bedroom apartment upstairs possibly for sale. #IL135

CHICAGO NORTH SUBURBS: Modern, digital oral surgery practice in beautiful growing town by the Wisconsin state line. This four-treatment room (three equipped) 1,500-square-foot leased office is in a busy two-story medical building on a main street. #IL3251 CHICAGO, WEST SUBURBS: Fee-for-service/PPO practice in high-traffic area near residential neighborhoods. Good upside potential with revenue around \$480,000 on only 3.5 days a week, referring out endo/implants. #IL3692

CHICAGO WEST SUBURBS: Mid-\$800,000-revenue practice with an upward trend. Modern, very well-kept, six-op practice with digital X-rays in a 2,500-squarefoot office with Conebeam. Located on main road in one story building with ample parking. #IL3317 CHICAGO, WEST SUBURBS: Orthodontist office in high end shopping center within major traffic area anchored by Mariano's, Starbucks and Ace Hardware. Doctor only works this office eight days a month collecting about \$320,000 a year. #IL3453

For details contact Henry Schein Professional Practice Transitions Sales Consultant Al Brown at 630.781.2176, albrown@henryschein.com. CHICAGO WEST SUBURBS: \$900,000+ in revenue, upward trend with potential for growth. Well-kept six+ ops, digital, 2,750-square-foot office. Highly visible standalone building in town location, with ample storage and parking. #IL3458

Chicago Practice Sales, www.chicagopracticesales.com, 773.502.6000.

ADDISON: Three ops, great starter or second office.

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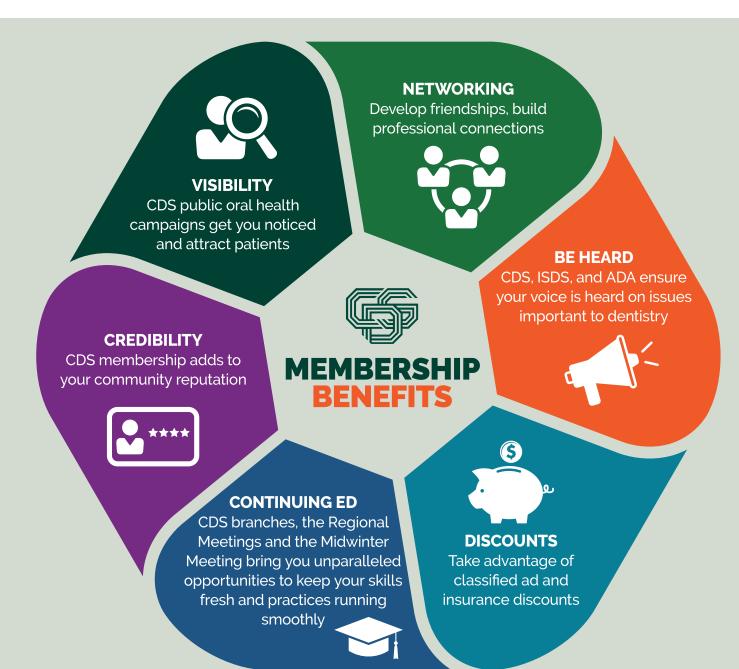
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