## cds review

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INSIDE: Volunteers answer the call Chicago Paid Leave Ordinance Branch News



## Find your perfect hire, job

Take advantage of a gathering of more than 20,000 dental professionals to put the word out about job opportunities.

Whether you are looking for a key staff member or looking to make an employment move, check out the CDS Job Board at the 2024 Midwinter Meeting, returning again for registered attendees. Line up an interview while you're both at the meeting!

- Open for all dental office positions.
- Submissions will be accepted starting Jan. 22 and be viewable starting Feb. 1.
- Openings limited to 5 per registered attendee.

#### Stop by the CDS Member Booth (3608)

to see the Job Board monitor or check posting on the Midwinter Meeting app.

Watch for CDS emails with more details!



CHICAGO DENTAL SOCIETY™ MIDWINTER MEETING

## page one

## New CDS officers and directors for 2024 installed Nov. 12

The Chicago Dental Society enjoyed an annual rite of passage on Nov. 12, when the 2024 officers and directors were installed along with a special celebration of 50-year CDS members, affectionately known as the Jubilarians.

Dr. David B. Lewis, Jr., was sworn in as 2024 CDS president, along with Dr. Denise D. Hale, president-elect; Dr. Philip L. Schefke, secretary; Dr. Victoria A. Ursitti, vice president, and Dr. Mark F. Ploskonka, treasurer. All terms begin Jan. 1.

Incoming board directors installed were Dr. Lori R. Lightfoot, Kenwood/Hyde Park Branch; Dr. W. Brent Stanford, South Suburban Branch, and Dr. Shafa Amirsoltani, West Side Branch. The incoming New Dentist Director from the North Side Branch is Dr. Sara Ahmad Imtiaz.

Outgoing President Dr. Michael G. Durbin and branch leaders also were recognized at the ceremony, which took place at the Westin Chicago



Dr. Michael Durbin (left) and Dr. David Lewis Jr.

Northwest Hotel in Itasca.

Full coverage of the new officers will be presented in the January/February issue of the CDS Review.

### **Midwinter Meeting updates**

Registration numbers for the 2024 Midwinter Meeting are running strong as the meeting continues to see attendance build back from the pandemic years.

Register soon to get into the courses you want at the best price. Course prices will increase on Jan. 1.

#### INTERESTED IN SERVING AS A PRESIDING CHAIR AT THE 2024 MIDWINTER MEETING?

You will receive CE credit, breakfast, lunch and a \$100 honorarium for assisting in the course room and introducing speakers. Apart from the perks, a front row seat at the Midwinter Meeting offers volunteers the chance to take part in the excitement and camaraderie this exceptional meeting brings.

Several Presiding Chair spots are open on Saturday. Learn more and sign up at **on.cds.org/mwm-volunteer**.



SCAN TO SIGN UP

#### **2024 REGIONAL MEETING DATES**

Save the dates for the following CDS continuing education programs:

#### April 5: In person

Special Needs, Dental Anxiety Presented by Drs. Joanne Oppenheim, DDS; Ken Kromash, DDS; and Robert Rada, DDS

June 14: Zoom Practice Management Presented by Dr. Richard Huot, DDS

#### Sept. 20: In person

Cosmetic Procedures Presented by Drs. Alan Harvey, DDS; Joseph Meleca, MD; and Diana Bolotin, MD

#### Nov. 8: In person Esthetics Presented by Dr. David Turok, DDS, FAGD

#### CPR COURSE COMING IN MAY

CDS will offer additional sessions of BLS/CPR training in May to accommodate demand as licensure renewal is set for 2024.

Vicki Onesti, who teaches the CPR course during the Midwinter Meeting, will be back for two sessions on Friday, May 10.

- Morning session: 9 11 a.m.
- Afternoon session: 1 3 p.m.

The venue has not been set yet. Additional information and registration will be announced in future emails. ■



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### cds review

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#### **MISSION STATEMENT**

The Chicago Dental Society was organized in 1864 and incorporated in 1878. The mission statement of CDS, updated in 2022, is to create and deliver high-quality, innovative programs that promote the art and science of dentistry and are responsive to the interests and needs of our members, the dental profession and the public we serve. Our core values are:

- Education
- Collegiality
- Diversity
- Leadership

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AMERICAN DENTAL ASSOCIATION 312.440.2500 or 800.621.8099: www.ada.org

CHICAGO DENTAL SOCIETY FOUNDATION

Kristen Weber, Executive Director, kweber@cdsfound.org; 312.836.7301 Fax: 312.836.7337; www.cdsfound.org

ILLINOIS STATE DENTAL SOCIETY 217.525.1406, 800.475.4737; www.isds.org



Write Dr. Green at jgreen@greenlawoffice.net.

### **Reporting adverse occurrences in the dental office**

FTER MRS. SMITH, AN ELDERLY PATIENT with hypertension and diabetes, has her medical history updated and blood pressure checked, she is injected with local anesthetic by the dental hygienist for scaling and root planing. Within minutes, Mrs. Smith develops a headache and starts slurring her words, classic signs of a possible stroke. The dental office's emergency plan is quickly implemented with the dentist and dental hygienist tending to Mrs. Smith while one of the staff members calls 911. Five minutes later, paramedics arrive and transport her to the emergency room. The dentist follows in her car and learns from the ER staff that Mrs. Smith has suffered a hemorrhagic stroke.

Pursuant to Section 1220.405 of the Illinois Administrative Code, the dentist has 30 days, from the date of the occurrence in the above example, to report, in writing, to the Illinois Department of Financial and Professional Regulation (IDFPR) the details of the adverse occurrence.

Section 1220.405 states as follows:

a. "Adverse occurrence" shall be defined for the purposes of this Section as:

1. The death of a patient within 24 hours after the administration of a dental procedure; or

2. The permanent organic brain dysfunction of a patient that first occurs within 24 hours after the administration of a dental procedure; or

3. The in-patient hospitalization of a patient for physical injury within 24 hours after the administration of a dental procedure.

Section 1220.405 mandates that:

1. A dentist shall report to IDFPR within 72 hours each adverse occurrence that involves the death of a patient.

2. A dentist shall report to IDFPR within 30 days each adverse occurrence that involves a permanent organic brain dysfunction or hospitalization of a patient.

3. Failure to provide such a report to IDFPR shall be grounds for discipline.

Googling "Dental Adverse Occurrence Report - Illinois,"

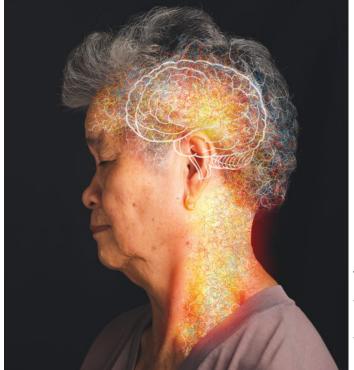


Photo by malerapaso/istockphoto.com

one will be directed to the form that must be completed by the dentist and sent to IDFPR. The report must contain specific information such as the dentist's name and license number, the date and the time of the occurrence, the name of the patient, the dental procedure involved, the type and dosage of sedation or anesthetic used and the circumstances of the occurrence.

Obviously, an adverse occurrence is a traumatic event not only for the patient but also for the dental professional and his or her staff. However, the dental professional needs to know that there is a reporting requirement that is time sensitive. Ignorance of the reporting statute is not an excuse.

It is advisable that the dental professional seek counsel from an attorney who is experienced in IDFPR matters to aid in preparing the written report and in complying with the time-frame to send the report to IDFPR. ■

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required.Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 31 years. Find more information on Dr. Green at **www.greenlawoffice.net**. Illustration by sorbetto/istockphoto.com. *Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society*.



Write to Dr. Durbin at mdurbin@cds.org.

### Step up to help CDS thrive, grow

S I WRITE MY LAST PERSPECTIVE as President of the Chicago Dental Society, I reflect on the journey that led me to this position. As a dental student, I was involved with the Academic Chapter to the CDS and served as chapter president during my D4 year at University of Illinois Chicago College of Dentistry. I had the honor and opportunity to meet many of the leaders of the CDS, and my experience piqued my interest in making a difference in my profession.

Although I wasn't sure what options for volunteerism looked like, and I didn't fully understand the relationship between the American Dental Association, the Illinois State Dental Society, and the CDS, I knew I wanted to become more involved in whatever role was available. (Learn more about how to volunteer at the Midwinter Meeting on Page One). I quickly discovered that there were council, committee, and board positions at all three levels of the Tripartite, and that leaders were needed at every level.

My next step was to become dinner chair of the Northwest Suburban Branch. This proved to be an excellent way to meet other members of my branch and to continue to move up the leadership ladder, which ultimately led to the office of Branch President. As I became more involved, I realized there were more and more options that would allow me to make a difference. It was at this time that I became involved with the Members Group of the CDS, one of the three CDS Leadership Development Groups that also includes the Progressive Club and the Independent Dental Organization. These groups offer opportunities for members to caucus and to debate the issues most important to our profession.

While the names may seemingly connote some type of political position, these Leadership Development Groups are not aligned in any way with a political party and are simply a means to share ideas with our colleagues. These groups are also the pathway to many volunteer positions within the ADA, ISDS, and CDS. The CDS Board approved a new strategic plan in January, which includes Leadership Development as one of its pillars, and we are continuing to look at ways to streamline opportunities for volunteerism. The CDS is the largest component organization of the ADA with an expansive geographic footprint and the three Leadership Groups give more opportunities to more members by essentially offering many pathways to leadership. Since any member can join any one of these groups, I encourage all who are interested in determining the future of our profession to step up and join one of them.

I have stood on the shoulders of leaders who came before me and now it is time for others to continue that leadership progression. It is also time for our more experienced leaders to encourage and help navigate those pathways by mentoring and giving opportunities to a new generation of leaders.

Contact the three groups for more information:

#### Independent Dental Organization

Dr. Yendis Gibson, idocds@yahoo.com

#### Members Group

Dr. Peggy Richardson, richardsonddsms@gmail.com

#### **Progressive Group**

Dr. John Kozal, jkozaldds@aol.com

In closing, it has been an honor and a privilege to take this journey and to serve as your President this past year. I want to thank our retired Executive Director Dr. Randy Grove and his successor, Heather Nash, for their help in navigating my journey this year. I also want to thank the professional staff at the CDS who have supported me not just this year, but in my many years as a volunteer. Their professionalism and commitment to our members are second to none.

The successes we celebrated this year would also not be possible without our CDS Board who have taken on the challenge of approving and putting our new Strategic Plan into action. I know the CDS will continue to move forward with our next President, Dr. Dave Lewis, and I look forward to watching our dedicated organization's continued progress from my comfortable lounge chair!

## short takes

### Longtime CDS staffer Barry Ranallo to retire Dec. 31

fter 46 years in organized dentistry, including the last 29 at the Chicago Dental Society, Associate Executive Director Barry Ranallo is retiring at the end of 2023. During his impressive tenure at CDS, Barry played a pivotal role in helping grow the annual Midwinter Meeting into a powerhouse event that is recognized as a top dental gathering in the country.

He spent 17 years at the American Dental Association before being lured to CDS by a former ADA co-worker, Randy Grove, who moved to CDS as executive director in 1989 and retired May 31. In his time at the ADA, Barry honed his skills in the finance arena, heading up the budgeting process at the national association.

Barry, 72, said when he started at CDS, his focus was on shoring up the financial picture. He points with pride to the financial success that allowed CDS to not only be sustainable but also be in position to pursue philanthropic endeavors such as launching the CDS Foundation as a separate entity in 2007.

"I would like to express my deepest gratitude for (Barry's) outstanding work and unwavering commitment," said CDS Executive Director Heather Nash, who began her tenure June 1. "His contributions have left an indelible mark on the Chicago Dental Society and the dental community."

Barry said he will miss his CDS family but is looking forward to spending more time with his wife, Karen, their three children and several grandchildren, as well as his two siblings. Originally from eastern Ohio, where he attended Kent State University and worked several years as a teacher, Barry has called the Chicago area home for almost half a century.

"The years go by so quickly," he said, "You cherish the time you have with the people you love. I can still remember coming to Chicago as a 25-year-old."

dds match.com



As for his family at CDS, Barry said he will miss the camaraderie that has formed with the tightknit group, some of whom he has worked with for decades.

"It's been a great career. It's hard to call it a day because you have worked all your life, you feel 'Is it time?' and, at the same time, we don't have any guarantee for tomorrow. I'm hoping in the remainder of time I have dancing on this planet that I'm able to value that with family and friends and be thankful for what I've got," he said. ■

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## **VOLUNTEERS** The essential fuel of the Midwinter Meeting

IKE MANY PROFESSIONAL organizations, the Chicago Dental Society relies on a network of volunteers to provide support.

But in CDS's case, having extra hands on deck is crucial to help execute one of the largest dental meetings in the country.

Dr. Michael Santucci, an associate member who started volunteering when he was practicing in Belvidere, said he first became involved with CDS about 30 years ago as a Presiding Chair, but eventually signed onto the General Arrangements Committee and later Registration. Though he retired and moved to Iowa City, he still makes the trip back to Chicago for the Midwinter Meeting.

Working at the meeting means three full days of interacting with fellow dental professionals, Dr. Santucci noted, something he relishes every year.

"We're the first thing a lot of people see," Dr. Santucci said of volunteers at the information booths. "We are the ambassadors – we are the folks who the first people getting off that bus on Thursday see, and I thoroughly enjoyed that.

"I love working with the Chicago Dental Society," he said. "I love the people. I'm always talking to the students about the dental society, telling them what the benefits and upside are of joining it – it's a great organization."

One of the younger volunteers who will be working her first Midwinter Meeting is Dr. Jackie Hassenplug, who has been in practice for about two years after graduating from Midwestern University College of Dental Medicine in Downers Grove.

Dr. Hassenplug has attended the Midwinter Meeting six times, and when she mentioned she planned to attend in 2024 to Dr. Philip Schefke, a faculty member at Midwestern who also is CDS By Joseph DeRosier



vice president, he encouraged her to get involved as a volunteer.

"The meeting is a good opportunity for networking and seeing all the new (dental) technology on the exhibit floor. There are social networking events, and they have a wide variety of CE. I think it's great for younger dentists just to get an idea of what they are more interested in and figuring out what type of CE they want to start taking," Dr. Hassenplug said.

She recognizes the challenge of inspiring younger dentists to volunteer because they most likely are attending the meeting to take a specific type of CE. But younger dentists need to consider all the benefits of being part of the meeting, she said, including the networking aspect.

"Once you start to meet people volunteering, you kind of see a little bit more of the value," she said. "When I volunteered in dental school, I met a lot of doctors that way, it kept me involved because I would think, oh so-and-so will be at this meeting, so I'll go to this event. It drew me out to go and stay involved. Making those connections makes a difference; you gain friendships that way, it's not just 'what is the organization doing for me'."

Dr. Sam Ciccarelli, who had volunteered for about 45 years as both a Presiding Chair and as a member of various committees, agreed that drawing in the next generation of volunteers is crucial.

"You get to know members from other branches," Dr. Ciccarelli said. "I'm on the Northwest Side Branch, and I know most of the members from that branch, but I didn't know anybody from South Suburban unless I went to dental school with them. So, I got to meet a lot of members and people from other branches because of working with them during the Midwinter Meeting committees," connections he called "invaluable."

"If you ever have a (professional) issue that you want to address you know who to talk to and who can take care of it for you," he said.

"You need to give back," Dr. Ciccarelli said, "I've always felt that giving back was part of the deal. You've been given a gift, and you need to give back to the profession; that's why I did it." ■



## What do the Green Coats mean?

It's a question we hear from time to time from attendees at the Midwinter Meeting when they encounter various Chicago Dental Society representatives sporting the signature dark Hunter green sport coat.

The tradition had roots in the 1970s as a way to make CDS scouts recognizable when they attended dental meetings. The jacket was intended to convey the prominent stature of CDS and its Midwinter Meeting to other attendees and potential speakers as scouts traveled around the country.

In the 1980s, the jacket color was yellow and worn with black pants. Eventually, the jackets gave way to a Kelly green color and, in the early 2000s, CDS adopted the deep Hunter green color worn today.

For many years now, the term "the Green Jackets" has applied to the group who largely set the framework for the Midwinter Meeting. The CDS president and members of his or her two-person team that helped craft the events and scientific programs would don their jackets and head to CDS' nine branches to provide details about the upcoming meeting, a tradition that continues.

Today CDS officers, staff and other Midwinter Meeting member volunteers sport those signature Green Jackets as they walk the meeting area, answering questions, giving directions and greeting attendees as proud ambassadors of CDS.



#### 2023 Midwinter Meeting Attendance: 20,850



#### VOLUNTEERS

Volunteers play essential roles in putting on the three-day meeting, one of the largest dental meetings in the country.

350

Just over 350 voluneteers make the magic happen

#### PRESIDING, ROOM CHAIRS

Nearly 300 dentists and dental students work to introduce speakers and scan badges at course rooms.

#### SMALL BUT MIGHTY!

Various smaller committee volunteers take on big duties during the meeting: Exhibits: 6 Registration/Credentials: 10 Communications: 9 Scientific Programs: 42 General Arrangements: 12

WE NEED YOU!

Contact CDS to learn how to volunteer.

SCAN TO SIGN UP

### CHICAGO ORDINANCE GRANTS EMPLOYEES PAID TIME OFF

CHICAGO ORDINANCE ESTABLISHING MANDATORY PAID TIME OFF for workers in the city – that one legal specialist called "the most generous paid leave law in the country" – was approved Nov. 9 by the City Council. It goes into effect Dec. 31.

The scope of the ordinance affects dental practice owners and also dental employees, including associate dentists, hygienists, assistants and office staff.

Rules and regulations are still being formulated, but the law entitles "Covered Employees" to up to 40 hours of paid sick leave and 40 hours of paid leave for every 12-month period. It replaces the city's current Paid Sick Leave Ordinance.

"Because this ordinance takes effect soon – Dec. 31 – and impacts our member doctors, CDS will work to provide information about the new law as quickly as possible," said CDS President Dr. Michael Durbin. "We will continue to follow this issue and pass along updates as we receive them."

Attorney Brette Bensinger of Hinshaw Culbertson LLP in Chicago, who specializes in employment law, indicated the ordinance outlines that an employer is considered anyone who "gainfully" employs at least one employee.

"It's safe to say that if you have a dental practice in Chicago, then you will have to comply," she said. "It is extremely complicated. This is the most generous paid leave law in the country, and it may be the most complicated."

The city's Department of Business Affairs and Consumer Protection will establish administrative rules and enforcement mechanisms, but a timeline has not yet been set, Bensinger said.

After the state in March modified its paid leave rules, to go into effect Jan. 1, Bensinger said Chicago was expected to change its Sick Leave ordinance to also allow employees to take the time off for any reason, she said.

But the city decided to expand its reach, keeping its 40-hour Sick Leave rule and adding another 40 hours of Paid Leave for any reason, she said.

One change centers on who is considered a "Covered Employee." She said the new definition covers anyone who has worked at least two hours for an employer in a two-week period, while physically present in the city. Also, the accrual rate has changed, from

#### More to follow

• With details and rules about the ordinance still emerging at press deadline, find more details and updates at **www.cds.org** and in the January/February issue of the CDS Review.

• The State of Illinois enacted a Paid Leave of All Workers Act in March, requiring most Illinois employers to provide employees with up to 40 hours per year of paid leave for any reason starting in 2024. The Illinois State Dental Society hosted a webinar to explain the law, which is now available in an on-demand format, free to ISDS members. To register, go to https://on.cds.org/paid-leave.

one hour of sick leave for every 40 hours to a new accrual rate of one hour of Paid Sick Leave and an additional one hour of Paid Leave for every 35 hours worked. According to the ordinance, accrual is also now made in hourly increments, not by a fraction of an hour.

Employers can cap the leave amount to 40 hours of each type of leave, for a total of 80 hours, during a 12-month period, she said.

In a compromise, Bensinger said employers with fewer than 50 employees are exempt from paying unused leave after the 12-month accrual period. Employees would be allowed to carry over 16 hours of paid leave and up to 80 hours of sick leave into the next 12month span; but employers would not need to pay for any leave not used.

Employers can also set limits and expectations for taking Paid Leave, she said. For instance, employers can set policies that Paid Leave requests must be made seven days in advance and could deny the request if business operations would be disrupted, she said. "Because this ordinance takes effect soon – Dec. 31 – and impacts our member doctors, CDS will work to provide information about the new law as quickly as possible. We will continue to follow this issue and pass along updates as we receive them."

- CDS President Dr. Michael Durbin

As for Sick Leave, employers could require a health care provider's note if the employee is absent for three consecutive days, she said.

Brad Tietz, vice president of government relations and strategy for the Chicagoland Chamber of Commerce, said many in the Chicago business community opposed the ordinance as expensive and complicated. The City Council allowed Chicago businesses "less than two weeks to implement this neverbefore-tried in the country model of paid leave," he added.

Tietz noted that if CDS members who

have a Chicago practice and already have a leave policy that exceeds the city requirements would not be impacted.

The ordinance passed by a vote of 36-12. It was supported by Business Leadership Council and Chicago Urban League, citing benefits to workers and their families, but opposed by the Chicagoland Chamber, the Illinois Health and Hospitals Association and the Illinois Restaurant Association among others, who argued the economic impact would hurt smaller businesses and those with worker shortages.

### NEW ILLINOIS LAWS IMPACTING DENTAL OFFICES IN 2024

HE ILLINOIS STATE DENTAL SOCIETY HAS SUMMARIZED new and revised legislation taking effect on Jan. 1. ISDS strives to keep its members informed of regulatory changes that impact dental practices.

#### DENTAL INSURANCE REFORMS

ISDS has long been advocating for dental insurance reform with three new dental insurance laws going into effect in January:

#### Cranial Facial Anomaly Insurance Coverage

Health insurance companies will be required to cover services for children with cranial facial anomalies. Specifically, health insurance companies will be required to provide coverage for the medically necessary care and treatment of cleft lip and palate for children under 19. This includes the following:

**1.** Oral and facial surgery, including reconstructive services and procedures necessary to improve and restore and maintain vital functions;

**2.** Prosthetic treatment such as obdurators, speech appliances, and feeding appliances;

**3.** Orthodontic treatment and management;

**4.** Prosthodontic treatment and management; and

**5.** Otolaryngology treatment and management





#### Network Leasing

Network leasing is a bait-and-switch tactic insurance companies use to gain more revenue. Insurance companies lure dentists in with one network, and once dentists are on the hook, the dentist is forced to make an impossible choice to take on a network the dentist cannot afford to sustain or risk losing the patients they've served for years when insurance fails to honor their agreement.

Under the new law, insurance companies will be required to notify the dentist that the network is being leased out and allow the dentist to opt out of the new network. Under the new law, this notification must be provided in writing via certified mail 60 days before any scheduled assignment or lease of the network. The notification is also required to include all contract terms, a policy manual, a fee schedule, and statement that the provider has the right to choose not to participate.

#### Virtual Credit Cards

Insurance companies often make payments through a virtual credit card (VCC) instead of a physical check or direct deposit. VCC fees can be as high as 5% for dentists while insurance companies often receive cash-back incentives from credit card companies.

Under the new law, insurance companies are prohibited from requiring dentists to pay a processing fee on any electronic payment, including virtual credit cards.

#### **E-PRESCRIPTION REQUIREMENT**

All healthcare providers, including dentists, prescribing controlled substances schedule II-V must submit prescriptions electronically. During this past legislative session, ISDS worked with other stakeholders to pursue legislation to outline further and clarify the requirement.

The legislation provides for the following exemptions to submitting the prescriptions electronically:

• A provider who does not issue more than 150 prescriptions during a 12-month period is exempted from this requirement until Dec. 31, 2028.

• Starting Jan. 1, 2029, a prescriber would be exempt if they do not issue more than 50 prescriptions during a 12-month period.

• Before Jan. 1, 2026, the prescriber demonstrates financial difficulty in buying or managing an electronic prescription option.

• On and after Jan. 1, 2026, the prescriber provides proof of a waiver from the Centers for Medicare and Medicaid Services for economic hardship.

• Temporary technological or electrical failure that prevents an electronic prescription from being issued.

• The practitioner determines it would be impractical for the patient to obtain in a timely manner if prescribed electronically and would adversely impact the patient's medical condition.

• Patients in certain locations and situations, such as nursing homes, correctional facilities, or undergoing hospice care.

The Illinois Department of Financial and Professional Regulation (IDFPR) is expected to issue guidance on how the exemptions will need to be certified. ISDS will inform its members when this information becomes available.

#### NEW PAID TIME OFF LAW

In March 2023, Illinois enacted the Paid Leave for All Workers Act, which requires most Illinois employers, including dental offices, to provide their employees with up to 40 hours per year of paid leave for any reason. This law goes into effect Jan. 1.

To further assist members with compliance with this new law, ISDS hosted a 1-hour continuing education webinar that outlined the requirements of the law. For more information about the law and to view the webinar, please visit: https://on.cds.org/paid-leave.

Additionally, the Illinois Department of Labor has issued a Frequently Asked Questions document which can be accessed here:

https://on.cds.org/paid-leave-FAQ.

#### **DENTAL PRACTICE ACT CHANGES**

There have been several revisions to the Illinois Dental Practice Act that take effect Jan. 1:

• Clarifying language to existing provisions to correct an oversight from the workforce legislation passed last spring.

• Allowing a holder of a faculty limited license to advertise their specialty degree as part of their ability to practice at the dental facility.

• Allowing a licensed dentist or dental hygienist who is a military service member or the spouse of a military service member to apply for licensure by credentialing.

• Requiring that continuing education providers disclose that a course is approved for continuing education in Illinois.

• Clarifying the provisions regarding patient records when an office closes, which is consistent with the other provisions in Illinois law.

• Increasing the number of Public Health Dental Hygienists (PHDH) that can have a collaborative agreement with a dentist to 4 from 2. ■

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## Chicago Dental Broker THE ONLY LOCAL DENTAL BROKERAGE OWNED AND OPERATED BY A DENTIST AND CDS MEMBER

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• New! All FFS and doing \$400K+. Beautiful finish out. High-end dentistry.

#### CHICAGO SOUTH LOOP

 Beautiful new office. 5 chairs and PPO? FFS blend. Grossing \$700K with 1,800 active pats. Won't last!

#### SOUTHWEST SUBURBAN

• Two locations with this practice, can sell separately. Together grossing \$350K, 3 chairs each. Well-established.

#### WEST SUBURBAN

• Practice with real estate. Rare opportunity. All FFS, 4 chairs and long term staff make this practice Special. Dr. will help with transition.

#### **NW INDIANA**

• Several listings, call me for details.

#### NORTH SUBURBAN

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#### SOUTH SUBURBAN

• South Suburban-General Practice with great systems grossing over \$3 M. A golden opportunity that won't last.

#### PERIO

• 2 Chicago opportunities starting as an associate then a buyout.

#### Many more about to come into market with additional private sales not listed here. **Call me for those details.**

### "I HELP FELLOW DENTISTS BECAUSE I AM A DENTIST."



Robert Uhland, DDS and Mary Anne Thometz Uhland, DDS

### Call Dr. Rob Uhland at (847) 814-4149 for listing details

or a complimentary consultation for sellers.

CDB is locally owned and operated by a dentist and CDS member.



Find more information about the CDS Foundation at www.cdsfound.org.

### CDS Foundation speaker offers tips for managing challenges

TRESS IS PART OF EVERYONE'S PERSONAL AND PROFESSIONAL LIFE. But how do you cope when challenges become life-altering? The CDS Foundation Distinguished Speaker Karen Davis, RDH, BSDH, will offer hope and healthy approaches in her Midwinter Meeting lectures on Feb. 22: Making Lemonade and Other Strategies to Navigate Life's Heartache and Healthful Living Inside a Stressed-Out and Anxious World.

For this article, I have invited Karen to introduce herself and share her story:

"My lure into the dental profession took place in the seventh grade in a small town in Texas when a mobile unit from Texas Women's University visited our tiny school, featuring such professions as nursing, medical technology, radiology and dental hygiene. I was intrigued by these health-oriented professions, and during my next visit to my own dental hygienist, Laura Todd, I quizzed her about what it was like being a dental hygienist. Little did I know that she was formally trained by her dentist and grandfathered into the profession of dental hygiene in the state of Texas once it was established. Wow, she was one of the original dental hygienists in the state of Texas and was still practicing in her 70s – because she loved it! Her passion inspired me.

"I was fortunate to be one of 16 students accepted into the dental hygiene program from Midwestern State University in Wichita Falls, and was blessed that Kathy Trilli, RDH, was program director at that time. She set a really high bar academically and clinically, and modeled true professionalism. My first two employers provided an amazing environment to practice comprehensively and mentored me for the first six years of my career. When I moved to Dallas in 1985, I joined the practice of Dr. Tom McDougal, who was a master dentist, dynamic leader and a professional speaker. I am still a part of that practice, albeit part-time, and the example he set for me of merging the practice of dentistry with professional speaking inspired me to do the same.



"In a nutshell, the passion with which I treat patients and how I share information with my colleagues from the podium has been modeled for me my entire career. I've been blessed to be a team member in highquality practices from day one. I was fortunate to be a part-time trainer with The JP Institute for 15 years, where I learned so

much about the business of dentistry, and I was courageous enough to start my own speaking company, Cutting Edge Concepts in 2000. I teach only on topics I'm passionate about, forged from my own experiences with patients, the health needs of my family, and content that resonates with me.

"I have spoken at the Midwinter Meeting many times, but this year is perhaps the most meaningful opportunity I've been given since proceeds of the programs directly benefit the Chicago Dental Society Foundation. I love knowing that every ticket purchased for my programs will enable patients to seek care that they otherwise could not afford. I am honored and grateful to participate."

When it comes to engaging audiences and offering valuable advice to dental professionals, Karen's reputation precedes her. Please join me for her lectures at the Midwinter Meeting to benefit the CDS Foundation. ■

#### REGISTER FOR KAREN DAVIS' MIDWINTER MEETING LECTURES PRESENTED THURSDAY, FEB. 22:

• Making Lemonade and Other Strategies to Navigate Life's Heartache, LD130, 8:30 – 11:30 a.m.; 3 CE hours

• Healthful Living Inside a Stressed-Out and Anxious World, LD163, 1 – 4 p.m.; 3 CE hours

Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.



Write Dr. Green at jgreen@greenlawoffice.net.

### **Reporting adverse occurrences in the dental office**

FTER MRS. SMITH, AN ELDERLY PATIENT with hypertension and diabetes, has her medical history updated and blood pressure checked, she is injected with local anesthetic by the dental hygienist for scaling and root planing. Within minutes, Mrs. Smith develops a headache and starts slurring her words, classic signs of a possible stroke. The dental office's emergency plan is quickly implemented with the dentist and dental hygienist tending to Mrs. Smith while one of the staff members calls 911. Five minutes later, paramedics arrive and transport her to the emergency room. The dentist follows in her car and learns from the ER staff that Mrs. Smith has suffered a hemorrhagic stroke.

Pursuant to Section 1220.405 of the Illinois Administrative Code, the dentist has 30 days, from the date of the occurrence in the above example, to report, in writing, to the Illinois Department of Financial and Professional Regulation (IDFPR) the details of the adverse occurrence.

Section 1220.405 states as follows:

a. "Adverse occurrence" shall be defined for the purposes of this Section as:

1. The death of a patient within 24 hours after the administration of a dental procedure; or

2. The permanent organic brain dysfunction of a patient that first occurs within 24 hours after the administration of a dental procedure; or

3. The in-patient hospitalization of a patient for physical injury within 24 hours after the administration of a dental procedure.

Section 1220.405 mandates that:

1. A dentist shall report to IDFPR within 72 hours each adverse occurrence that involves the death of a patient.

2. A dentist shall report to IDFPR within 30 days each adverse occurrence that involves a permanent organic brain dysfunction or hospitalization of a patient.

3. Failure to provide such a report to IDFPR shall be grounds for discipline.

Googling "Dental Adverse Occurrence Report - Illinois,"

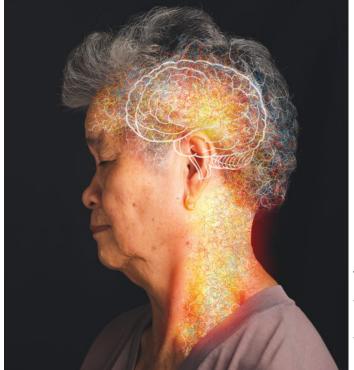


Photo by malerapaso/istockphoto.com

one will be directed to the form that must be completed by the dentist and sent to IDFPR. The report must contain specific information such as the dentist's name and license number, the date and the time of the occurrence, the name of the patient, the dental procedure involved, the type and dosage of sedation or anesthetic used and the circumstances of the occurrence.

Obviously, an adverse occurrence is a traumatic event not only for the patient but also for the dental professional and his or her staff. However, the dental professional needs to know that there is a reporting requirement that is time sensitive. Ignorance of the reporting statute is not an excuse.

It is advisable that the dental professional seek counsel from an attorney who is experienced in IDFPR matters to aid in preparing the written report and in complying with the time-frame to send the report to IDFPR. ■

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required.Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 31 years. Find more information on Dr. Green at **www.greenlawoffice.net**. Illustration by sorbetto/istockphoto.com. *Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society*.



### Dentistry is grounded in the value of caring

N A RECENT ADA NEWS ARTICLE (Oct 9, 2023) highlighting a conversation with now ADA President Dr. Linda Edgar, a few of the association's accomplishments and priorities were discussed. The topics of this conversation included ADA advocacy for insurance reform, proposed Medicare dental benefits, Diversity-Equity-Inclusion support, and varied issues concerning multi-practice (DSO) and multi-provider groups. Among the discussion about all of these important challenges for our profession, Dr. Edgar's response to the question about sharing what she considered the most important advice for new dentists, was the most poignant. She said that whatever kind of practice model you choose, "what is most important for success is that you listen to your patients and genuinely care about them as people first."

Caring allows a provider to connect in

relationship with patients, respecting their dignity as human beings, and responding to their needs and situations with compassion and empathy. This is at the heart of building trust with patients and key to success in practice. Most dentists and dental students have entered the profession because of a notion or commitment to care. Dr. Edgar gave some brief examples of caring actions, like calling patients following an appointment to check on their well-being, avoiding overtreatment, and sharing truthfully when treatment outcomes are near or less than ont

treatment outcomes are poor or less than optimal.

Dr. Edgar's words did cause me to stop, think, and realize that, indeed, we are a profession of caring. What she is referring to involves a personal and genuine concern for others that in varied ways should be reflected in all of our patient encounters. As dentists we often have longer appointment times than many of our colleagues in other healthcare professions, which allows us opportunities to listen and build trusting relationships with patients. Given that fact, a continual question to ask yourself would be: Are you demonstrating the value of caring?

The Handbook of the American College of Dentists embeds caring within the core value of compassion, stating it as "the ability to identify with the patient's overall well-being," which includes "acts of kindness and a sympathetic ear. . ." The meaning of this caring value goes beyond many of the bioethical principles we ascribe to that address doing good, avoiding harms, and maximizing patient autonomy. Modern ethicists take the value of caring much further, linking our emotional sensibility with the experience of living in community. Caring in that sense would attend in nuanced ways to our patient's whole person, including their needs, emotions and interests.

"What is most important for success is that you listen to your patients and genuinely care about them as people first."

– ADA President Linda Edgar

The value of caring is morally rich and should be at the heart of ethical decisionmaking. As an ethical value it imbues a professional character that emphasizes the importance of our interactive relationship with patients, the universality of human dependence on others, the significance of emotions, empathy, and the body in the provision of healthcare.

In addition to guiding individual provider intent and actions, care ethics provides a resource for evaluating social, economic, and political programs that fun-

damentally center around access to oral healthcare (Medicare, Medicaid, education costs, student debt, disability care, professional leadership), which have been addressed previously in this column. The value of care can be at the heart of our discussion about how social, economic and political programs should be structured to best realize our profession's obligation to care.

Blase Brown, DDS, MS, FACD, is an associate clinical professor, Department of Oral Medicine and Diagnostic Sciences at the University of Illinois at Chicago College of Dentistry; Director of Small Group Facilitation. He has been published numerous times, recently in editions of the *Journal of Dental Education*. He is a member of ADA, ISDS and CDS. Dr. Brown served CDS as West Side Branch president in 2020-21. He is also serving on the Partnering to Transform Health Outcomes with Persons with Intellectual and Developmental Disabilities Steering Committee. It is a five-year granted multi-site project funded by the U.S. Department of Health and Human Services. *Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society*.



### Challenges keep us energized

ISH STORIES ARE ALWAYS A FAVORITE OF MINE, but this one is special because it has a message that we all need to occasionally visit as we start the New Year. So read on as I share this story and its message.

Fresh fish has long been an important part of the Japanese diet. However, the waters close to Japan have not held many fish for decades. To feed the Japanese population, fishing boats got bigger and set out farther. The farther the fishermen went, the longer it took to bring in the fish. If the return trip took more than a few days, the fish were not fresh, and the Japanese did not like the taste. To solve this problem fishing companies installed freezers on the boats; this way, the fishermen could catch the fish and freeze them at sea.

However frozen fish did not suit the refined Japanese taste in seafood. They could taste the difference between fresh and frozen fish, and they did not like frozen fish. As a result, the frozen fish brought in a lower price. The fishing companies needed to return with fresh fish, so they installed fish tanks on the boats. The fishermen would catch the fish and stuff them into the tanks, fin to fin. After a little thrashing around the fish stopped moving because they were tired and dull, but alive. Unfortunately, the Japanese could still taste the difference. Because the fish didn't move for days, they lost their fresh fish taste. The Japanese consumers preferred the lively taste of fresh fish, not sluggish fish, so they were not satisfied.

So, how did the Japanese fishing companies solve the problem? To keep the fish tasting fresh, the Japanese fishing companies still put the fish in tanks, but they added a small shark to each tank. The shark would eat a few fish, but the rest of the fish, fearful of the shark, were constantly on the move. They arrived in a very live and active state because they were challenged.

What applies to keeping fish fresh and vital applies to us as well. L. Ron Hubbard once said "Man thrives oddly enough only in the presence of a challenging environment." Challenges keep us energized. During this upcoming new year let the Chicago Dental Society and your branch groups challenge and revitalize you. Get rid of that sluggish fish taste. A stagnant existence comes with bad side effects, so become more involved in your organization. Become more active on the board of your local branch.

Renew the challenge of adding to and recharging your den-



tal knowledge by attending the 2024 Midwinter Meeting. As 2024 begins, make it a point to embrace new challenges. Once you embrace these new challenges, don't allow yourself to be overwhelmed by them; instead view them with a fresh, exciting and inspired mind and discover what you can learn from them.

Many people become mistrustful, or even frightened, of new ideas. They buck at the idea that something will be challenging. But as a leader and innovator of your office and business, you need to welcome challenges as a way to greater achievements. Instead of avoiding challenges, jump into them, beat the heck out of them, meet your goals and then set bigger ones. You have resources, skills and abilities to make a difference, so make a difference with the Chicago Dental Society.

2024 is just around the corner, so put a shark in your tank and see how far you can really go! Being challenged in life and in your practice is inevitable, but defeat is not. ■

Greg Cannizzo, DDS, practices in the McHenry area. He graduated from the University of Illinois at Chicago College of Dentistry in 1987 and has been a CDS member since 1992. He is also a member of the American Dental Society, the Illinois State Dental Society and the Academy of General Dentistry. He is the editor of the *Journal of the American Orthodontic Society* and has also been published in various dental journals. Photo by Valerie Loiseleux/istockphoto.com. *Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society*.

## snap shot A member profile of Dr. David Turok



### Artist's eye serves patients, families

By Joseph DeRosier

R. DAVID TUROK doubles down on the well-known phrase, "the art of dentistry." The CDS member, who was born in South Africa and earned his dental degree at the Virginia Commonwealth University School of Dentistry, approaches dentistry with the same eye he takes when creating his artworks: viewing the finished product with individual perspective in mind.

When he is working with a patient to develop that perfect smile, he always is cognizant that beauty is in the eye of the beholder. Instead of concentrating simply on the individual's smile, he looks at the "big picture" of a face and its symmetry. Then he designs the smile to place that smile within the patient's face rather than focusing on the teeth alone.

"My focus and my passion are smile design and facial aesthetics, and using digital elements to treatment plan a smile to fit into your face," Dr. Turok explained.

That approach is a logical extension of his artistic creativity.

"Art was always a passion that I enjoyed," Dr. Turok said. "I was the weird kid who was 10 years old when I decided I wanted to be a dentist, and I think it was based on using my hands and being artistic. I loved my childhood dentist; he would let me shadow him after he would work on me and let me see how it all went."

#### FINGER PAINT INSPIRATION

A passion for art started early, with his main interest in pencil and charcoal drawings. While in dental school, he completed charcoal portrait drawings of his classmates and then handed them out as graduation gifts.

About 10 years ago, he embarked on a specific art form using a child's abstract painting as the background for an overlay of a famous person's silhouette. His



first was a 3- by 4-foot canvas piece that his 3-year-old niece had covered in colorful finger paint. He asked his sister-inlaw if he could embellish it and painted a black silhouette of the late Beatle John Lennon. That launched a mini-cottage industry for Dr. Turok.

"It's a totally abstract background with a silhouette of John Lennon and I put it online and people were like, 'That's really cool'," he said.

He talked with an interior designer who said clients would love to have a personalized piece based on their child's artwork. Commissions soon came in. Children would create a colorful abstract background and then he would add a silhouette that was meaningful to the family.

"I've done one for say a dad's 40th birthday and he's a huge golf fan, or Bruce Springsteen fan or Beatles fan," Dr. Turok said.

"It kind of took off organically," Dr. Turok said, with a word-of-mouth buzz that keeps him busy when not doing dentistry. "It was a unique kind of cool art



form that was telling a story that includes people's kids, and there is nothing people love more than their kids. So, it turned into a cool little venture where I was creating art and telling stories through art. It was really fun," Dr. Turok said.

Dr. Turok's wife, Doniele, a photographer, also became involved, taking photos of the process.

"That's half of the beauty of it all," Dr. Turok said. "She gets pictures of the kids smiling and dripping in paint or brothers and sisters hugging covered in paint."

And although most of the artwork is in private homes, his compositions can be viewed at a popular fast-food restaurant in his hometown of Highland Park, Michael's Grill and Salad Bar (previously known as Michael's Chicago-Style Red Hots), where Dr. Turok provided 6- by 4-foot customized paintings for the restaurant's interior.

Dr. Turok also has a website home for his artistic enterprise, www.davidturokart.com, and is on Instagram where he can be found at **@drt\_art**.

#### ARTWORKS TELL FAMILY STORY

"My favorite part of all this is some of the outreach stuff I do with the art," he said. For the past eight years, he has been involved in a group called Twist Out Cancer. The group's fundraiser, Brushes With Cancer, pairs artists with cancer patients, survivors or others affected by cancer. That person tells their story to the artist over a six-month period and the artist then uses that information to create an art piece, which is auctioned off at a gala.

"It's very heavy stuff," Dr. Turok said, "and it results in a very meaningful piece of art to the person going through cancer treatment or who has survived cancer or those who have lost someone. That's been a very memorable and enjoyable aspect of the art outreach."

Dr. Turok's bond with his community was evident this summer. After the Fourth of July shootings in Highland Park in 2022, Dr. Turok partnered with another dentist in town to organize an event where kids could paint on large canvases.

Despite some parents' hesitancy over returning to downtown, "this was an opportunity to have them smiling and have a fun event," he said. "I love the opportunity to be able to give back and tell stories and use art to heal."

#### DR. TUROK TO SPEAK AT THE NOVEMBER REGIONAL MEETING

David Turok is scheduled to be the guest speaker at the Nov. 8, 2024, CDS Regional Meeting. Find updates at www.cds.org.

## branch news

### Kenwood/Hyde Park

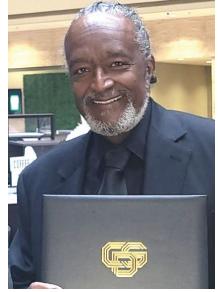
by Lori Lightfoot, DDS

We are proud of our branch members who were recognized for their 50 years of service and membership at the CDS Installation Ceremony Nov. 12 in Itasca. Jubilarian honorees included **Thomas** Lightfoot, James Orrington and George Walker.

Congratulations to **David Maclin**, the Oral Health Deptartment Director of the Howard Brown Clinic.



Thomas Lightfoot



James Orrington



George Walker



David Maclin

#### North Side

by Jun Lim, DDS

Some of us are busy and then there is **Mohamed Fayad**. We are excited to share with you the news of Dr. Fayad's latest book, *3D Imaging in Endodontics: A New Era in Diagnosis and Treatment Second Edition*. It is written by Drs. Mohamed Fayad and Bradford Johnson.

A North Side Branch member is involved in addressing the shortage of dental anesthesiologists. **Ken Kromash**, program director of the Advocate Illinois Masonic Medical Center dental anesthesia residency program graduated a new DA, Kimchai Lowe, in September. The program is 36 months long and prepares the dentist anesthesiologist to comprehensively manage pain and anxiety for children, adults and special needs patients.

Congratulations to **Jason Glick**, a pediatric dentist in Evanston for the past 15 years. He has started his own practice, Third Coast Pediatric Dentistry. The entire office staff joined him and he is excited and grateful to have a full team of such talented and caring people sharing in this endeavor.

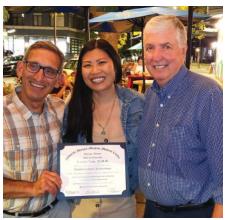
Several North Side Branch members attended the 2023 ISDS Annual Session.



NORTH SIDE BRANCH: Delegates to the ISDS Annual Session. (Front row) William Simon, Cissy Furusho and Joanne Oppenheim. (Back row) Richard Lebanon, Danny Hanna, Ray Tsou, Alice Boghosian, John Hagopian, Sammi Kufta, Terri Tiersky, Tricia Drummond and Jun Lim.

Here are a few advocacy highlights:

ISDS introduced and passed legislation requiring insurance companies to notify dentists and allow for opt-out in cases of network leasing. ISDS introduced Dental Loss Ratio legislation to require dental insurance companies to spend at least 80% of premiums on patient care. Finally, we defeated the proposed Medicaid provider tax where only dentists would be taxed to fund Medicaid programs. We are grateful to the ISDS for all their hard work.



Ken Kromash (left), and Jim Benz (right) are proud of their student Kimchai Lowe.



## Listen to the NEW CDS podcast

An array ofguests will share insights on issues facing dentists and dentistry.

Download the podcast wherever you get your podcasts.

#### North Suburban

by Kathy Jean, DDS



North Suburban Branch President Ingrid Schroetter (center) welcomed new members at the Oct. 10 branch meeting. Mohini Verma (left) and Kaitlyn Kennedy are also former students of hers.



Jennifer Adhami, Carl Rex and Mark Jacob



David Williams and Vincent Chiara



Ed Segal and Mark Humenik



(seated) Karen Benedetto, Kelley Gyllenhaal and John Yoseph. (standing) Allan Wun, Tim Erdle and Robert Krueger at the Oct. 10 branch meeting.



The North Suburban Branch delegation at the ISDS House of Delegates: (From left) Ben Youel, Ingrid Schroetter, Astrid Schroetter, Jason Rogers, Kathy Jean, David Rosenbaum, David Lewis Jr., Yendis Gibson and David Williams.

#### **Northwest Side**

by Paul Muhr, DMD

The Chauncey Cross Award for Outstanding Component Participation in Dent-IL-PAC was awarded to our branch for the eighth consecutive year! **Spencer Bloom** accepted the award while attending the ISDS Annual Session in September. The award is given to the branch or ISDS component with the highest percentage of PAC members. Thank you to all our members who contribute to Dent-IL-PAC.

#### Anthony Spina and Victor Cimino of

Chicago Surgical Specialists in Park Ridge are proud to announce they were awarded accreditation recently by the Accreditation Association for Ambulatory Health Care (AAAHC). Victor states "pursuing accreditation demonstrates our commitment to providing the highest levels of quality care to our patients and the same high level of quality in our business practices."

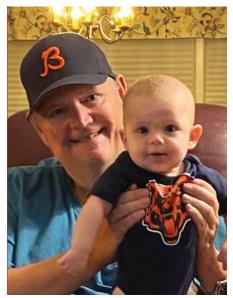


Spencer Bloom



Anthony Spina and Victor Cimino

**Tom Schneider** and his wife, Sarah, had a very eventful summer. Their son, Peter, and wife, Lexie, gave birth to Wyatt Richard Schneider June 17. Being Tom's first grandchild, Wyatt joins Tom as a dedicated Chicago Bears fan. On Aug. 26, their daughter, Margaret, married Dean Kennedy. The outdoor wedding took place at Tom's home in Door County, Wisconsin, with 150 people attending. Tom states "it was a spectacular day."



Tom Schneider with grandson Wyatt



(from left) Sarah Schneider, groom Dean Kennedy and bride Margaret, and Tom Schneider

#### Northwest Suburban by Sylvia Deek, DDS

On June 1, Victoria Ursitti and her dental practice, All About Kids Dentistry, celebrated the one year anniversary of its new office location next to Arlington Park.



The team at All About Kids Dentistry: Precilla Truitt, Emily Holtheuson, Erin Spong, Dr. Natalie Tomas, Dr. Victoria Ursitti, Phyllis Letsos, Selena Gutierrez, Donna Hadden.

#### South Suburban

by Celia Mimms, DDS

Greetings, I am your new correspondent for the South Suburban branch. I was recently honored in New Orleans by the National Dental Association as a top dentist that is "40 under 40." I look forward to sharing the exciting news from our members. The Crystal Tree Country Club in Orland Park has been remodeled and the venue is lovely. So, I encourage you to join us for our upcoming branch meetings. Please feel free to share any news and photos with me. You can send that to me by email at c.mimms.dds@gmail.com.

Congratulations to the South Suburban Branch's own Rick Bona on his installation as president of the Illinois State Dental Society at the ISDS Annual Session. We all wish Rick and his wife MaryPat the best of success. The entire branch is proud of this accomplishment, and we want you know how happy we are for you.

Laila Malaki and her husband recently returned from a trip to Japan. They visited Tokyo and Osaka and report that the country is beautiful and that they enjoyed the sushi and sightseeing.

Detroit Lions season ticketholder Alex **Shore** has been returning to Michigan for home games. There may be a few Bears fans who would like to join him. Other than that Alex has been working hard and going to a lot of friends' weddings.

**Greg Duffner** and his wife, Rosemary, recently returned from Ireland. Greg also reports that they are planning a 100-mile bike ride on a tandem bike that is part of a fundraiser for MS research

Ben Hoekstra and his wife recently traveled to the northwest part of Iowa to attend his grandson's wedding. Ben said they had a grand time and saw a lot of family members and enjoyed the dinner.

Our own **Ron Magiera** will be playing two Christmas concerts in Orland Park on Dec. 9 and 10. The concerts are at St. Michael's and St. Francis of Assisi churches. Ron made his 14th trip to Silverton, CO, over the summer to play his trumpet with the Great Western Rocky Mountain Brass Band.

Kudos to our branch president, **Beth** Damas on a fabulous October meeting. We had a great turnout and speaker, and the meeting was a big success.

Another high achiever in the branch, **Phil Schefke**, was installed as Chicago Dental Society secretary on Nov. 12.

#### Southwest

by Denise Hale., DDS

**Peggy Richardson** and **Denise Hale** represented our branch for the ISDS House of Delegates during the Annual Session in October. **John Kozal** was installed as secretary of the Illinois State Dental Society. **Joe Unger** was in attendance in the past president section.

**Anastasia Kozal**, John's daughter and associate, married Jesse Kwak in Jackson Hole, WY, on Sept. 16.

Peggy also attended the ADA House of Delegates in as an alternate delegate. Denise visited the ADA exhibit hall to recruit exhibitors for the Midwinter Meeting and spent a few extra days with her daughter, Sara Sorpassa, in Estero, FL.

Our branch installation took place at the Fulton Market Kitchen in the West Loop. Samantha Synenberg was installed as president, Angelica Sanchez, secretary, and Tylor Gauger, treasurer. Congratulations to them all! Neil Singh graciously knelt on one knee to offer Samantha the President Pin.

**Joe Unger** and his wife, Sue, welcomed their first grandchild, Nora Elizabeth Bauer, on March 8. Congratulations to their daughter, Claire, and her husband, Michael.

**Denise Hale** attended the UIC College of Dentistry White Coat ceremony and was installed as CDS president-elect.

**Neil Singh** and his wife, Reena, vacationed in Italy and Greece to celebrate their 10-year anniversary. I guess no one told Neil the traditional 10-year anniversary is tin or aluminum; he could've given her a roll of Reynolds Aluminum Foil and called it a day.

Happy Holidays to all and see you next year!



Neil and Reena Singh





Father and bride: John and Anastasia Kozal.

(left) The Kwak-Kozal wedding party

## **REGISTER NOW**

#### 2024 CDS MIDWINTER MEETING Feb. 22 – 24

2024 is a CE year for Illinois. Sign up for your courses before they sell out!

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The West Side Branch was well represented at the ISDS House of Delegates. Pictured are (from left) Gary Alder, Kamal Vibhakar, Richard Kohn, Susan Zelazo-Smith, Shafa Amirsoltani, Sharon Perlman, Evan Fry, Ester Lopez, Emily Jones, Larry Jacobs and Carla Delafuente.

#### West Side

by Richard Kohn, DDS, and Michelle Jennings, DDS

Larry Williams along with DMD-3 students, Paige Madden, William Fabiano and Natalia Brzezinski, and DMD-2 students. Erica Sanford and Parimah Yarahmadi from the Midwestern University College of Dental Medicine-Illinois (CDMI), participated in State Sen. John Curran and State Rep. John Egofske's Senior Health Fair Sept. 13 in Lemont. They welcomed local seniors and provided them with oral health information and supplies. Paige coordinated the event as part of her Schweitzer Fellowship and also used funding from a Chicago Dental Society Foundation, the Mars/Wrigley Company Foundation grant.

Kamal Vibhakar and Charu Vibhakar are excited to share the news that they became grandparents of Kai Elliot Vibhakar. Their son, Neil, and his wife, Jessica, became parents on Oct. 7.

The West Side Branch was well represented at the ISDS House of Delegates meeting in Springfield: Kamal Vibhakar, Sue Zelazo-Smith, Jim Bryniarski, Larry Jacobs, Sharon Perlman, Carla Delafuente, Ester

#### Lopez, Emily Jones, Evan Fry, Shafa Amirsoltani, Gary Alder, Michelle Jennings and Richard Kohn.

Sharon Perlman was sworn in as ISDS trustee and will serve a three-year term. Sue Zelazo-Smith was honored for her service as an ISDS trustee as she completed her term. Richard Bona was sworn in as ISDS president.

**Richard Kohn** participated in a Habitat for Humanity build in Lockport, helping several church organizations construct the walls for a future home in the area. He also had his first volunteer day at PAWS Chicago – a no kill shelter.

**Diane Garrison** celebrated 25 years in her Berwyn office by taking her team to a White Sox game. Her staff and families viewed the game from a suite. Of course the White Sox lost, but they had a wonderful afternoon together.

**Carol Everett** and Virgil Anthaney celebrated their 40th wedding anniversary in October. They traveled to Michigan to view architecture and the fall colors.

She said it seems like just yesterday when they got married.

**Kevin Luan** has started working with **Dean Politis** at Politis Periodontics. He is also part of the faculty at Northwestern University's GPR Program.

John Brescia is going to western Pennsylvania to visit his grandchildren, one of which is celebrating his first birthday.

**Frank Orland** and **Carla Orland** went to Florida for a dental meeting. Frank celebrated his Jubilarian recognition at the 2024 CDS Installation Ceremony in November.

**Angelo Arce** opened his pediatric dental office, Super Teeth Pediatric Dentistry, in downtown Oak Park in November.We wish him the best.

Andrew Shim was one of the dental students who attended the West Side October meeting. Andrew is one of the Class of 2025 presidents. He is also participating in research while attending school.



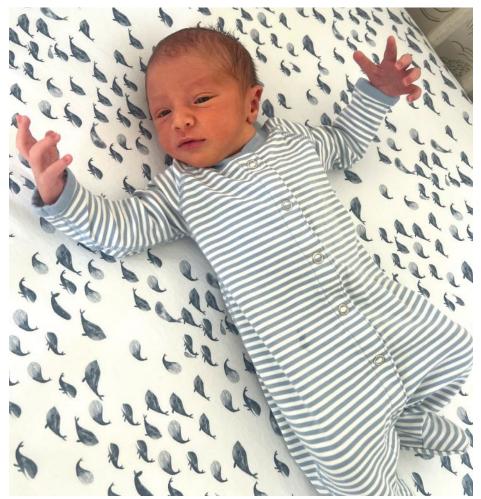
Sharon Perlman



Diane Garrison celebrated 25 years in her Berwyn office by taking her team to a White Sox game. Pictured are (from left) Elaine Santiago, Char Garrison, Diane Garrison and Kim Kolpak.

The West Side Branch was presented the Sullivan Membership Award at the annual ISDS meeting in Springfield. **Robert Deaver** was awarded the ISDS Humanitarian Award for his contributions to dentistry.

**Sharon Perlman** accepted the the Sullivan Membership Action Award at the ISDS Annual Session. The award recognizes ISDS components and CDS branches for their efforts to increase and maintain membership in the ADA tripartite membership organization and to help other components/branches gain awareness of activities being performed by others.



On Oct. 7, Kamal and Caru Vibhakar became grandparents to Kai Elliot Vibhakar.

#### West Suburban

by Celeste Medynskyj, DDS

In September, **Andy Wiers** and 11 teammates from Naperville competed in the Ragnar Michigan 200 Mile relay race from Muskegon to Traverse City.

Their time was 25:47:41 and they were the first place overall team. Congratulations!

**Mark Ploskonka** and Tracey Ploskonka celebrated their 30th wedding anniversary with a trip to Paris, St.Tropez and Cannes, France.

#### Meghan Hodder and Julia Brainard,

both D4 students at Midwestern University, were winners of the \$100 Amazon gift card raffle at the recent West Suburban Branch meeting on Sept. 26.

#### Robert Pick was featured in

*The Profitable Dentist* magazine in its new feature, "Outside the Op," highlighting the activities dentists participate in outside of the operatory to keep them motivated, excited and relaxed. Bob was honored to be the first person featured. Most don't know he restores and collects old and original Corvettes.

**Bryce Larson** of DeLacey Dental in Warrenville, is the proud father of Jake Alan Larson, born Aug. 31, arriving at 7 pounds and 20.5 inches. Bryce said big sister, Audrey, is so excited and proud! "Michele and I are blessed and so lucky!"

Lynse Briney is excited to announce that Alexandra (Lexi) Nash joined Shine Pediatric Dentistry in Downers Grove as an associate this summer. Lexi is a graduate of the pediatric dental residency program at the Ann and Robert H. Lurie Children's Hospital of Chicago and the Feinberg School of Medicine at Northwestern University. ■

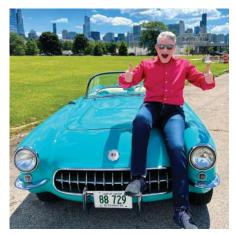




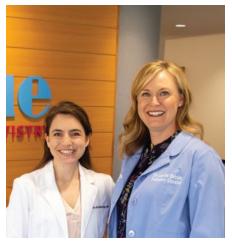
Bryce Larson welcomed a new baby boy.



Meghan Hodder and Julia Brainard



Robert Pick and his 1956 Corvette



Lexi Nash joined Lynse Briney's dental practice.



Mark and Tracey Ploskonka celebrated their 30th anniversary in France.

## new members

#### A

#### Akhras, Amir

University of Illinois Chicago, 2022 Harwood Heights, Northwest Side Branch

#### Al-Qudsi, Ali

University of Illinois Chicago, 2019 Schaumburg, Northwest Side Branch

#### С

#### Chen, Joell

Roseman University of Health Sciences, 2021 Chicago, Kenwood/Hyde Park Branch

#### Е

Eskoz, Lauren Marquette University, 2022 Village of Lakewood, Northwest Suburban Branch

#### G

#### Gubareva, Polina

University of Illinois Chicago, 2022 Niles, Northwest Side Branch

#### Κ

#### Kowalski, Nicole

Arizona School of Dentistry & Oral Health, 2023 Palatine, Northwest Suburban Branch

#### Ν

#### Nebres, Philip

University of Pittsburgh, 2022 Lake Forest, North Suburban Branch

#### S

#### Servais, Justin

Midwestern University Illinois, 2023 Lisle, West Suburban Branch

#### Souman, Omar

University of Pennsylvania, 2011 Berwyn, West Side Branch

#### **Deceased members**

#### Bisterfeldt, David

University of Illinois Chicago, 2010 Chicago, West Suburban Branch Oct. 17

#### Essak, Robert

University of Illinois Chicago, 1963 Glenview, North Side Branch July 29

#### Liby, Lester

University of Illinois Chicago, 1961 Frankfort, South Suburban Branch Sept. 5

#### Marshack, Martin

Loyola University of Chicago, 1955 Lakewood, FL, Northwest Side Branch. July 27

#### Wachtenheim, Seymour

Chicago College of Dental Surgery, 1951 Niles, North Side Branch April 24

## meeting place SOCIAL & EDUCATIONAL OPPORTUNITIES

#### December

#### 5: Kenwood/Hyde Park Branch

Oral Surgery: Coronectomy/Risk of Nerve Injury: Presented by Bartlomiej Nierzwicki, DMD, MD, PhD, FACS. At Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m.; Meeting, 7 p.m.; Program: 7:30 p.m. Contact Irsenia Norfleet, **drnorfleet@yahoo.com**, or call 773.263.1113.

#### 5: Northwest Side Branch

Holiday Party: Spouses and staff invited. **New location:** Fountain Blue, 2300 Mannheim Rd., Des Plaines. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Eliza Drobny, **eliza.drobny@gmail.com** or call 847.274.4133.

#### 5: Northwest Suburban Branch

Interdisciplinary Orthodontic Treatment: Presented by Benjamin Belavsky, DDS, MS. Meridian Banquet & Conference Center, 1701 W. Algonquin Rd., Rolling Meadows. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Jason Guerrero, jason\_guerrero@hotmail.com, or call 847.991.2680.

#### 10: North Side Branch

Holiday Brunch. At Etta Bucktown, 1840 W. North Ave., Chicago. 1 – 4 p.m. Contact Samantha Kufta, Samantha.KuftaDMD@gmail.com.

#### 12: North Suburban Branch

Periodontal Surgery to Enhance Restorative Outcomes: Presented by Marmar Modarressi, DDS, MS. At Exmoor Country Club, 700 Vine Ave., Highland Park. Cocktails: 6 p.m.; Dinner and Announcements: 7 p.m.; Program: 8 p.m. Contact Ingrid Schroetter, ingridschroetter95@gmail.com.

#### 12: West Side Branch

Head and Neck Exam Workshop: Presented by Mohammed Qaisi, DMD, MD, FACS. At 19th Century Charitable Association, 178 Forest Ave., Oak Park. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Sharon Perlman,

sjperlman@sbcglobal.net or call 312.307.8798.

#### January

#### 9: West Suburban Branch

Substance Abuse and Wellness: Presented by Bill Hamel, DDS, FAGD. At Maggiano's Little Italy, 1847 Freedom Dr., Naperville.Branch Board Meeting: 5 p.m.; Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m.

#### 9: North Side Branch

On your Mark, Get Set, Pro! Fixed, Removable and Implant Prosthetic Treatment: Presented by Miles Cone, DMD, MS, CDT, FACP. At RPM Seafood, 317 N. Clark St., Chicago. Board Meeting: 5 p.m.; Cocktails: 6 p.m.; Dinner & Program: 7 p.m.. Contact Samantha Kufta, samantha.kuftadmd@gmail.com.

#### 9: North Suburban Branch

Your Patients and Family Are Aging. Are You Ready? Presented by Larry Williams, DDS, MPH. At Exmoor Country Club, 700 Vine Ave., Highland Park. Cocktails: 6 p.m.; Dinner and Announcements: 7 p.m.; Program: 8 p.m. Contact Ingrid Schroetter, ingridschroetter95@gmail.com.

#### 9: Northwest Suburban Branch

Esthetic Crown Lengthening: Presented by Jennifer Silc, DDS, MS. Hygiene Night: Spouses and staff invited. At Meridian Banquet & Conference Center, 1701 W. Algonquin Rd., Rolling Meadows. Cocktails: 6 p.m.; Dinner: 7 p.m. Program: 8 p.m. Contact Jason Guerrero, **jason\_guerrero@hotmail.com**, or call 847.991.2680.

#### 9: South Suburban Branch

Digital Impressions and Clear Aligners: Using Technology To Make Orthodontics Fun: Presented by Anthony Ponzio, DDS. At Francesca's Vicinato, 12960 S. LaGrange Rd., Palos Park. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Beth Ann Damas, bethann.dds@gmail.com, or call 630.697.1337.

#### 9: Southwest Branch

The Health Benefits of Intermittent Fasting. Presented by Anthony DeLorenzo, DO. At Francesca's on 95th Street, 6248 W. 95th St., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. contact Samantha Synenberg, **ssynenberg@gmail.com**.

#### 9: West Side Branch

What Psychiatrists Want You to Know for Treating Patients: Presented by Veronika Hanko, MD. At 19th Century Charitable Association, 178 Forest Ave., Oak Park. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Sharon Perlman, **sjperlman@sbcglobal.net** or call 312.307.8798.



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January/February	Dec. 1, 2023
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May/June	April 12, 2024
July/August	June 3, 2024
September/October	Aug. 2, 2024
November	Sept. 10, 2024
December	Oct. 12, 2024

### All advertisements, changes and extensions must be submitted in writing.

No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

#### CDS MEMBER RATES:

- Standard Ad: \$115 base price (30 words), \$5 per extra word.
- Premium Ad: \$145 base price, (30 words) \$6 per extra word.

#### NON-MEMBER RATES:

- Standard Ad: \$175 base price (30 words), \$6 per extra word.
- Premium Ad: \$225 base price (30 words), \$7 per extra word.

#### RESTRICTIONS

**For Sale ads:** Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

**Changes or edits to ads:** \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

**Disclaimer:** Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion. All ads are subject to editing and approval by CDS.

#### **OPPORTUNITIES**

OUTSTANDING OPPORTUNITY: Family Dental Care is a dental group owned by dentists (over 200 employees) and seeking general dentists and specialists. Eight locations and growing. Our partners earn at the top 1% of dentists. No Public Aid or HMOs. Digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Very busy quality-oriented practice. Recent graduates welcome. 708.807.5526 (ask for Peter) or email *peter(afamilydentalcare.com. www.familydentalcare.com.* 

PART-TIME PEDODONTIST WANTED: Chicago and suburban locations. Generous per diem compensation. Half- or full-day weekly or bimonthly. Flexible schedule. Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. *hiring@allstardentalclinic.com*.

SEEKING A FULL-TIME/PART-TIME MOTIVATED pedodontist: We are seeking a full-time/part-time motivated pedodontist to join our busy, state-of-the-art, and fully digital office in Addison. Great opportunities for growing. Apply at *chicagodental12@gmail.com*. DENTIST, PRACTICE WITHOUT RUNNING A

practice: New opportunity in Crest Hill, full-time, 40 hour-week. Intakes, exams and surgery. Patient education in oral care. Super supportive team. Autonomy. Compensation: guaranteed flat hourly rate. No production "upgrading." Company-paid medical malpractice. Comprehensive benefit packages. 19 days of PTO, 9 days paid holidays, 401(k), savings plans. Unparalleled job satisfaction improving the overall health and wellbeing of your patients. Restore proper oral health, alleviate pain and discomfort, and give people back their dignity. Stateville Correctional Center is a maximum-security prison. The facility has a long history and has been in operation since 1925. Stateville is known for its distinctive architecture, particularly the F House cell block, which was designed by renowned architect C.F. Murphy. Intrigued? Nancy Sukits, Provider Recruiter 412.915.7819, mobile; email nsukits@wexfordhealth.com. \$3,000 Community referral. Refer a friend and get paid. Rules apply. Please ask.

ASSOCIATE DENTIST, OAK LAWN: Modern, non-corporate, fee-for-service practice in Oak Lawn. Partnership option. Minimum five years of experience. Mondays, Wednesdays and one Saturday per month. Higher of minimum of \$850+ per day or 35% of collections Text 708.699.3775. www.kapurdental.com. PART-TIME ASSOCIATE GENERAL DENTIST: Part-time experienced associate with good patient and clinical skills needed for well-established privately owned family practice in Oak Forest. PPO and fee-for-service, guaranteed \$1,000 minimum per day plus bonus based on production. Eight-hour day. Please fax CV/resume to 708.226.0248 or email *drondoy@yahoo.com.* 

SCHAUMBURG ASSOCIATE DENTIST: Modern, state-of-the-art, privately owned dental office providing high-end care. Associate needed three to four days a week. Associates considering long term positions should apply with one to two years of experience preferred. Mentorship provided. Send your resume to *info@onesmilestandard.com*.

DENTIST: North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at *toothgroup.chicago@gmail.com*.

#### GENERAL DENTIST NEEDED IN GRAYSLAKE:

We have a great opportunity for a full-time, part-time general dentist to join our established private practice in Grayslake. Awesome patient base, busy, growing fee-for-service/PPO practices with great staff, modern, all-digital, 3D CBCT equipment. Great compensation and super support. New grads welcome to apply. Email CV to *lakemoordental@gmail.com* for considerations.

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GENERAL DENTIST, BATAVIA/AURORA: General dentist needed, up to 40% collection. Part-time (two to three days). Latest technology CBCT, iTero, 3D printer. 100% freedom to decide appointment duration/treatment. Email resume to *vijaymanoj@yahoo.com*.

ORTHODONTIST NEEDED: Established, privately owned, northwest Chicago ortho/dental practice seeking orthodontist to join our team. Experienced staff, flexible days, and opportunity to grow. Competitive pay. Great opportunity for a new graduate or experienced doctor looking for stability and income. Send resume to *dentalassociateapplications@gmail.com*. PART-TIME ASSOCIATE NEEDED: Experienced part-time associate needed for a family-run general dentistry practice on the north side of Chicago and Skokie area. Hours are flexible. Please call 847.612.2565.

ASSOCIATE DENTIST, PART-TIME: Established family-owned, busy general practice in Elmhurst. Two to three doctors with four hygienists per day. Friendly and experienced team, state-of-the-art tech: CEREC, iTero, 3D printing, CBCT. Smiles are our business; we are seeking a doctor with high sense of professionalism and great chairside manners. For consideration and inquiries, please email your resume to *info@myelmhurstdentist.com*.

DENTISTS WANTED, 5 CHICAGO AREA OFFICES: Gain tons of real-world experience in a digital, chartless office. We love to mentor new dentists. Hit the ground running and improve your clinical/personal skills while earning \$200,000 to \$300,000 without waiting to build your own clientele. Treat all ages. Sign-on bonus and guaranteed daily rate. Malpractice insurance paid. Free CE. Partnership opportunities. No HMOs. One-page contract. Will consider part-time also. *hiring@allstardentalclinic.com*.

PART-TIME DENTIST POSITION available at modern dentistry office in Plainfield. Our state-of-the-art dental practice is seeking a part-time dentist to join our team. We offer top-quality dental care to our patients in a welcoming and comfortable environment. Our practice is equipped with the latest in dental technology, and we have a dedicated on-site lab tech to assist in providing efficient and precise treatments. Flexible part-time schedule. Access to the latest dental technology. Supportive and friendly work environment. Medical insurance. Opportunity for professional growth. Email *ptdentaljob@yahoo.com*.

SEEKING PART-TIME DENTIST WITH ONE YEAR experience: Join our bustling private office! Work 2.5 days weekly, leverage digital tech. Elevate your career today.Send resume to *midwaydental@pm.me*.

PART-TIME ORTHODONTIST: Licensed orthodontist for work one day per week in high-end fee-for-service office in Sycamore, IL. Please send resume to *jbunn@collinsdentalgroup.com*. PRIME PRIVATE FAMILY PRACTICE OPPORTUNITY, Merrillville, IN: This is a part-time position, working Monday and Wednesday from 9 a.m. to 4 p.m. and one Saturday per month from 9 a.m. to 2 p.m. Excellent pay, perfect hours, and a cross trained team for a motivated Associate in a one-doctor office. We focus on comprehensive, cosmetic, and implant dentistry and are completely private. Prime Scan, CBCT, Digital X-rays, Wave One, etc. Primarily fee-for-service. Two years minimum experience – mentorship is available. High daily guarantee. Text 646.418.2469.

DENTAL ASSOCIATES OF WISCONSIN, general dentists and specialists: Dental Associates of Wisconsin. Fifteen locations. Competitive compensation. Incentive plan. Benefit package. Signing bonus. Collaboration. Mentorship. CE. Contact *kherman@dentalassociates.com* or visit *www.dentalassociates.com/careers.* 

GENERAL DENTIST PART-TIME: Our well-established, fully digital with CBCT and intraoral scanner and extremely productive office, located in the northwestern suburbs of Chicago, needs a motivated and an outgoing general dentist for a part-time position with the possibility of becoming full time in the near future. We have a solid patient base and trained friendly staff. We offer Medical Dental and vision insurance and 401(k). We don't micromanage our doctors, so you will have a complete autonomy over your cases. Why get paid on percentage of collection and wait for months to a year to get credentialed and get adjusted and then get a decent paycheck. when you can work on 35% on production or \$750per day guaranteed minimum, whichever is higher, and start getting paid from Day One. Our current associates on average make between \$1,200 and 2,000 per day. Signing bonus, paid malpractice and retention bonus with the completion of each year anniversary. We sponsor H1-B and Green Card. bestparttimeopportunity@gmail.com.

GENERAL DENTIST: Busy PPO/fee-for-service office looking for full-time/part-time general dentist. Minimum three years of experience. Can check two to three hygiene appointments per hour and treatment plan efficiently. Proficient at performing general dentistry, extractions, root canal treatment. Southwest suburbs. Please text 312.612.0058.

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We are a busy, well-established family practice in Elk Grove Village, looking for an outgoing and motivated associate to join our friendly team. Mostly fee-for-service. Flexible schedule on days and time. Generous compensation. CBCT and intraoral scanner. Great opportunity for a new graduate or experienced doctor. Please email resume to *smschume@gmail.com*.

PART TIME SURGEON, WESTERN SUBURBS: Specialty group looking for an oral surgeon or general dentist with Conscious/IV sedation training. Competitive compensation package. Open to residents looking to moonlight. Must have experience with impacted teeth and surgical expose-bonds. Looking for someone comfortable working with children and teenagers. Flexible part-time schedule. State-of-the-art office, large surgical suite, instruments provided. Email *management@dpdsmiles.com* with CV.

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PART-TIME, FULL-TIME DENTIST: Seeking associate for multispecialty non-corporate office in Flossmoor. Patient base is fee-for-service, PPO and Public Aid. Mentorship for all specialties. Compensation is 40 % of collection. Email *atozdentalcare@hotmail.com*.

GENERAL DENTIST NEEDED in a private practice, non-DSO setup in easy commuting distance from the West Suburbs. Excellent compensation including a daily guarantee that does not expire, paid malpractice, paid CE, sign-on bonus, and mentorship. Contact *chicagolanddentist@yahoo.com*.

PART-TIME GENERAL DENTIST WANTED IN Plainfield: Are you a skilled and compassionate general dentist seeking a part-time opportunity in the beautiful, well-equipped practice? Look no further. We are a well-established dental clinic dedicated to providing exceptional dental care to our community. *dentalposition33@yahoo.com*.

RETIRED MILITARY DENTISTS: Thank you for your service. Wexford Health Sources invites you to explore post retirement opportunities. These positions are for those who understand institution dentistry, want to practice without managing a practice, have a continued desire to serve the underserved, and want flexibility and autonomy. Wexford Health's dental teams are looking for dentists to conduct intakes, general dentistry, and educate patients on proper oral healthcare. Full-time, part-time, and PRN in Illinois correctional centers medical units. Guaranteed hourly rate plus travel when applicable. Medical malpractice paid. Employee or 1099 status. No third-party billing. Solid supportive team. Can I provide more details? Nancy Sukits, nsukits@wexfordhealth.com, 412.915.7819, cell; 412.539.1262, direct line. Company info: Wexford Health Sources is not a locum/agency. WHS is a national leader in correctional healthcare and the chosen medical partner for the State of Illinois Deptartment of Corrections for 30 years. We are very proud of that. And we would be very honored to have you on our team.

ORTHODONTIC PART-TIME ASSOCIATESHIP to ownership opportunity: North Shore orthodontic office is looking for a passionate individual with great clinical and personal skills. Prefer to move into partnership after a successful associateship. *bestorthodontistchicago@gmail.com*.

FULL-TIME DENTIST NEEDED FOR POLISH neighborhood practice: Full-time dentist needed for single doctor at northwest Chicago practice. The practice has an established patient base and team. Practice is in a heavily populated Polish neighborhood, so while speaking Polish is preferred, it is not required. *chicagodentist2011@gmail.com.* 

ASSOCIATE DENTIST, NORTHWEST INDIANA: Our expanding, multi-location practice is looking for a motivated and patient-orientated dentist to join our team. Our practice provides Comprehensive Family, Cosmetic, and Implant Dentistry to patients of all ages in Northwest Indiana. These positions are immediately available in Chesterton and Dyer, IN. Please email your resume to *monicapyzynski@yahoo.com*. ASSOCIATE DENTIST: A full-time dentist is needed at our well-established PPO dental practice in the north suburbs of Chicago. We offer competitive compensation along with a guaranteed per diem. We are a digital and a modern office backed by an excellent team and would love for someone to join us long term who enjoys the clinical side of dentistry. Please send your resume to *generaldentist22@gmail.com*.

PART-TIME GENERAL DENTIST NEEDED: Boutique style dental office in Buffalo Grove is looking for a part-time associate. Fee-for-service and selected PPO office. New equipment including CT scan and Trios. *smilesofbuffalogrove@gmail.com*.

GENERAL DENTIST: Associate position, full time/part time. Multispecialty family practice is looking for a general dentist for our fast-paced, highly productive offices in Joliet and Morris. Please email resume to *lombardidentistry@yahoo.com* or *anthonylombardi@sbcglobal.net*.

PARK DENTAL SPECIALISTS, endodontists and oral surgeons: Chicago, endodontist, and oral surgeon opportunities. Full-time or part-time. Join our dentist-owned, family practice at Park Dental Specialists. Contact *dina@parkdentalspecialists.com* 

#### PART-TIME PERIODONTIST WANTED:

For Chicago multispecialty office. Busy and established multi-doctor office is looking for a part-time periodontist to join the team. The practice currently refers out all periodontal surgeries and implants. Be busy and productive right away. *1250dental@gmail.com*.

DENTAL HYGIENISTS WANTED: Dental hygienists, join our dynamic hygiene team. Located in Chicago, Lincoln Park. Health benefits, paid vacation, paid holidays, paid sick time, retirement plan, flexible spending account, paid education, flexible hours. Our vision is to provide "feel good" experience to all our patients with quality services. Call 773.244.9500.

SEEKING A PART-TIME ASSOCIATE FOR a private practice: Located in western suburbs. Fee-for-service/PPO practice. New grads welcome. Great staff to facilitate a smooth transition. Flexible schedule. Email resume to *ddsdmd20@gmail.com*. PRN, DIXON, GALESBURG, LINCOLN: Dentistry is your ministry. You can make a difference in ways you may have never imagined. Position: dentist, PRN, full-time, or part-time hours: weekdays. Compensation: guaranteed hourly rate plus travel. Employee or 1099, you choose. Medical malpractice is paid. Location: Dixon, Galesburg, Lincoln, Wexford Health Sources correctional healthcare; a leader in correctional medicine and trusted partner with Illinois Department of Corrections for nearly 30 years. Experienced clinic support staff. Make a significant difference in patients' lives in ways they may have never imagined. Educate patients in oral health. Flexibility. Questions? Reach out today to Nancy Sukits, Provider Recruiter Wexford Health. Sources, nsukits@wexfordhealth.com, 412.915.7819 - mobile.

FULL-TIME DENTIST WANTED: For North Shore fee-for-service practice. Full-time dentist wanted for busy, modern office in Skokie. This fee-for-service office has an established patient base and team. The office has all of the latest technology including a CBCT, intraoral scanner, and in-office milling. Learn from a fantastic and experienced doctor, and the opportunity for ownership. 2011toothdoctor@gmail.com.

ENDODONTIST WANTED FOR MULTISPECIALTY office in Chicago: Large, \$3 million multispecialty office in the northwest neighborhoods of Chicago is looking for a part-time endodontist to join the team. The office has a large patient base and all endo is currently referred out, so be busy from Day One. Days and hours can be flexible. 1699dental@gmail.com.

PEDIATRIC DENTIST, PART-TIME: Our brand new, state-of-the-art practice is searching for the right pediatric dentist to join our amazing team. We are a family-centered office, working closely with our orthodontic providers and take pride in the positive experiences we create and exceptional quality of care we provide for our patients. We have a strong team culture and enjoy a positive and fun work atmosphere. New graduates are welcome. Mostly fee-for-service office. Competitive compensation, days worked, and pay is negotiable. For more info, call 847.404.4906 or email *sarahd.dmd/@gmail.com*. GENERAL DENTIST NEEDED: Looking for a motivated associate to join a five-chair dental office in northwest suburbs. Equipped with CBCT and iTero scanner. Signing bonus, daily guarantee of \$750 and/or 40% of collections. Mentorship for GP orthodontics. Please email resume to *dentalpractise.ltd@gmail.com*.

FACULTY AND ADJUNCT POSITIONS:

Assistant/Clinical Assistant Professor. Midwestern University College of Dental Medicine-Illinois in Downers Grove. We are seeking full-time and part-time dental faculty members who are responsible for working with students in a patient clinic or simulation clinic setting. Faculty members will be responsible for teaching in one-to-one, small group and plenary settings. Candidates must be able to demonstrate dental procedures in clinical or simulation situations; have strong clinical experience in the use of CAD/CAM dentistry and lasers; must possess a DDS/DMD degree; must be eligible for licensure in Illinois with at least five years of experience in general dentistry or their respective discipline. Previous teaching experience not required. Interested applicants may apply online at www.midwestern.edu/faculty-and-staff/employment. Inquires may be sent to Dr. Stephen Palatinus, Associate Dean of Clinical Education, at spalat@midwestern.edu, or Dr. Kaveh Adel, Associate Dean of PreClinical Education, at kadel@midwestern.edu. Midwestern University is an Equal Opportunity/Affirmative Action employer.

SUB/TEMP, POSSIBLE FUTURE PARTNERSHIP: West suburbs. Sub/temp opportunity for the of week July 31 to August 4 with great benefits and a possible future partnership, western suburbs. Fee-for-service/PPO practice only. New grads welcome. *davidsobrian25@gmail.com*.

PREMIER ASSOCIATE DENTIST OPPORTUNITY: The Smile Standard located in Schaumburg is a privately owned, state-of-the-art, boutique practice. We are looking for an associate for three to four days per week. Bread-and-butter and high-end dentistry being performed. Work side-by-side with owner dentist providing top notch dental care. Great opportunity for mentorship. Fee for service and highly negotiated PPO blend. Cohesive team and fun culture. One to two years experience preferred but all welcome to apply. Send resume to *info@onesmilestandard.com* and check us out at *www.onesmilestandard.com*. GENERAL DENTIST NEEDED PART-TIME OR full-time: General dentist needed in an office 15 minutes west of Downtown Chicago and another location in a suburb around O'Hare. Guaranteed minimum, great opportunity for a start-up, contact us for more details. *dentalinfo47@gmail.com*.

DENTIST WANTED: We are looking for a dentist to join our busy office two to three days a week. We offer a mentorship opportunity and a competitive salary. *midwaydental@pm.me*.

PEDIATRIC DENTIST OR GENERAL DENTIST for pediatric office: Bensenville office is looking for pediatric dentist or general dentist comfortable working with pediatric patients. Must be comfortable with pulpotomies, stainless steel crowns, space maintainers and nitrous. Daily guarantee of \$800 to \$1,000 or 35% – 40% of production. Please email resume to *management@grandsmiles.org*.

ASSOCIATE NEEDED: A well-established office in Calumet City looking for an associate. The office is fully digital with CBCT and scanner with welltrained staff. Minimum guaranteed or percentage. *besmadi@yahoo.com*.

ESTABLISHED PRACTICE LOOKING FOR additional general dentist: Established dental practice in the Hyde Park area looking to add another doctor to our growing practice. Doctor to receive an established, trusted patient base as well as training and mentorship. Looking for someone with experienced clinical skills, excellent bedside manner, and a hunger to learn. Skills for the position: excellent communication and listening skills; quality service and bedside manner; maintain safe and clean working environment by following compliance procedures; attention to detail for performing dental procedures, documenting; and reviewing patient history and charting. Email *loukauf@gmail.com*.

GREAT OPPORTUNITY for full-time/part-time associate in western suburbs: Our modern and highly productive Wood Dale office is looking for the right part-time dental associate to join our team. We're looking for an associate with a minimum of two years of experience, two to three days/week, great pay, no HMO, no Public Aid, CE stipend. Great opportunity for the right person. Please email resume to *rp315@yahoo.com*.

#### OUTSTANDING ASSOCIATE OPPORTUNITY:

We are a thriving, family-owned dental practice in Arlington Heights that continues to grow. We are looking for a dentist who is talented, positive and coachable. This person should have excellent communication skills with a natural ability to build long-term relationships with patients and team members, becoming part of the community. We handle the marketing and office management, and currently generate 175 new patients per month. We pride ourselves on delivering excellence in both service and care to our patients, and the owner dentist will work with this motivated person to uphold this level of excellence. Guaranteed salary, incentive bonuses, and benefits package. Learn about us at www.westgatedentalcare.net. Email CV and resume to personnel@westgatedentalcare.net.

#### ASSOCIATE DENTIST WANTED for

well-established fee-for-service practice in Aurora. We are looking for a part-time associate at our well-established practice. We serve four generations of patients and are looking for the right person to join our team. Please have at least two years of experience. Implants/OS experience a plus. Opportunity to grow to full-time possible, and partnership also an opportunity for the right candidate. For more information, contact 630.362.5128.

PART-TIME DENTISTS NEEDED: Seeking general dentist for our private practice in Franklin Park. Laid-back office and wonderful patient base. New grads welcome to apply. Flexible schedule (Monday, Wednesday and Saturday). Daily minimum to collections based pay. *mannheimdental@gmail.com*.

#### PART-TIME GENERAL DENTIST WANTED:

Are you a general dentist looking for a laid back fun office to work at part time? We are a privately owned (not corporate) general dental office looking for a friendly, compassionate provider to work with us Tuesdays and Thursdays. Great hours. All experience levels welcome to apply. Reach out to learn more. *egvdds@gmail.com*.

PART-TIME GENERAL DENTIST: Associate needed part-time for busy south suburban high-tech office. Seeking an enthusiastic team player. Experienced staff, great environment. Applicant currently enrolled in certain PPO networks beneficial. New graduates encouraged to apply. Submit resume to *marshalldental9719@gmail.com*. GENERAL DENTIST, BATAVIA/AURORA: General dentist needed, up to 40% collection. Full-time or part-time. Latest technology CBCT, iTero, 3D printer. 100% freedom to decide appointment duration/treatment. Email resume to *vijaymanoj@yahoo.com*.

PART-TIME EXPERIENCED, 10+ YEARS, GENERAL dentist: Wanted for Fridays and Saturdays, 8 a.m. – 2 p.m., at our established, modern and busy dental practice in the southwest suburb of Shorewood. Could lead to ownership. Please email resume to *ginaebruck@yahoo.com*.

GENERAL DENTIST NEEDED: Arlington Heights high-tech dental practice looking for motivated dentist looking for ownership opportunity. Russian- and Uranian-speaking preferred. Please email to *alexkletsel@gmail.com*.

GENERAL DENTIST NEEDED: Part-time or fulltime. Bright Direction Dental is in need of an experienced dentist. This office will be primarily be focused on preventative treatment and clear aligners. Email *rrogers@brightdirectiondental.com*, or call 248.212.7186.

PART-TIME ASSOCIATE IN EVANSTON: Modern, privately owned practice is seeking an associate dentist to join our team on Monday, Wednesdays and two Saturdays per month. No HMOs. Fee-for-service/PPO office. Compensation is based on a daily collection percentage. Minimum two years of experience. Please email CV to *artfulsmilesdoc@gmail.com*.

ORTHODONTIST NEEDED: Established, privately owned, northwest Chicago ortho/dental practice seeking orthodontist to join our team. Experienced staff, flexible days, and opportunity to grow. Competitive pay. Great opportunity for a new graduate or experienced doctor looking for stability and income. Send resume to *dentalassociateapplications@gmail.com*.

PART-TIME SCHOOL DENTIST NEEDED: Jacksonville and Bloomington areas: Dentist needed for school-based sealant program (exams only) two to three days per week for Bloomington and Jacksonville and surrounding school districts. Guaranteed \$800 to \$1,000 per day (school hours). Please email resume/cv to *aaondoy@yahoo.com* or fax 708.226.0248. GENERAL DENTIST: Tired of the big city? Long commute? Practice in central Wisconsin at Dental Clinic of Marshfield in a unique doctor-owned large group practice established in 1969, 88 operatories, satellite location, full administrative and support staff, central X-ray, cone beam, intra oral scanners. Five-minute commute, safe community, good schools, low cost of living, 1-2 hour drive to your cabin in the Northwoods, world class health care in town at Marshfield Clinic. Associate general dentist, opportunity for partnership in two years. Established patient base, full schedule, you can just focus on practicing. Email CV and letter of interest to Administrator

ryan.fisher@dentalclinicofmarshfield.com.

PART-TIME/FULL-TIME GENERAL DENTIST: Transition to full-time role as patient base grows. Practice includes orthodontist for consistent patient referrals. Great opportunity to grow a practice and facilitate your work environment. Practice is dentist-owned and operated. Email resume to *bracesbybarnes@gmail.com*.

PART-TIME GENERAL ASSOCIATE DENTIST: Established fee-for-service practice in Palos Heights looking for associate dentist on Wednesdays to provide high-quality care. Email resume to *info@palosdentistry.com*.

#### DENTIST FOR ORTHODONTIC CLINIC:

Orthodontic group in Chicagoland and Northwest Indiana is looking for general dentists who want to learn and do orthodontics. We provide paid training on aligners and braces and cases are supervised by orthodontists. Earn \$1,500+/day. Opportunity of a lifetime.

Email dentistisorthodontist@gmail.com.

GENERAL DENTIST PART-TIME PLAINFIELD: We are seeking a motivated general dentist to join our team part-time Monday, Friday every other Saturday. We are utilizing advanced technologies, including iTero, CEREC, CT, in-house lab tech. Great opportunity for future growth. *ptdentaljob@yahoo.com*.

ORAL SURGEON AND ORTHODONTIST:

Multi-specialty office in Chicago area looking for an energetic dentist to join our team. Modern office with 13 operatories, experienced staff, flexible days, and opportunity to grow. Competitive pay. Email your resume to *chava7157@gmail.com.*  GENERAL DENTIST: Associate dentist needed for our practice. Flexible schedule. Part-time or full-time opportunity available. Competitive pay, great staff in place to help with an easy transition. New grads welcome to apply. Email your resume to *chava7157@gmail.com*.

ASSOCIATE DENTIST, PART-TIME, central DuPage: Western suburban location, new office, flexible schedule, room to grow. Ownership opportunity, associate to partnership. PPO/Medicaid. No games or nonsense. Teamwork- centered. Send CV to *dsltd3@gmail.com*.

PART-TIME/FULL-TIME GENERAL DENTIST AND pediatric dentist: Part-time/full-time associate pedodontist or general dentist who is good with kids. Well-established practice. Busy. Busy. Offices available on West Side and North Side of Chicago. Please email your resume to *completedental3205@qmail.com.* 

PART-TIME ASSOCIATE DENTIST NEEDED: Our state-of-the-art general practice located in the southwest suburbs of Chicago is seeking a parttime general dentist with some experience in pedo. Pediatric residents are welcome. Flexible schedule, friendly staff. Immediate hiring. Email: *dentist@woodridgefamilydental.com*. Fax: 630.960.9352.

EXPERIENCED GENERAL DENTIST WANTED: Vibrant Busy office, high production looking for associate general dentist. Minimum three years experience, molar root canal treatment a must. Minimum collection average is \$900/day. Please email CV to *qb@udclinics.com*.

GENERAL DENTIST NEEDED: Modern dental office in Mount Prospect looking for motivated part-time associate dentist. One year of experience required. Mondays, 9 a.m. - 5 p.m.; Tuesdays, 9 a.m. - 7 p.m.; Thursdays, 9 a.m. - 5 p.m.; and one to two Saturdays a month. Office is digital and paperless. PPO/fee-forservice. Paid on production. Ukrainian-, Polish- or Russian-speaking would help. Please email your CV to *angelsmiledentalcare@gmail.com*.

GENERAL DENTIST NEEDED IN CHICAGO: We are looking for a general dentist for our Chicago location. We are offering two to three days a week. We offer and daily rate that transitions to percentage of production. If interested, please email resume to *ivorydentaldocs@gmail.com*. ENDODONTIST NEEDED: Full-time/part-time, endodontic specialty office. Excellent opportunity. We are a busy newly remodeled fee-for-service endodontic office looking for a part-time or full-time associate. The practice offers an extremely high income potential. Rockford Endodontics is a private endodontic office offering a high daily guarantee (significantly higher than city or suburban practices). The practice has CBCT, ASI carts, Gentlewave, TDO and excellent highly trained staff in a beautiful office. Please contact Alex Moore at *damoore20/agmail.com* for more information to discuss the opportunity.

PART-TIME DDS NEEDED, GURNEE: Come join our amazing team in our new facility. Part-time future opportunity to buy in. Send CV to *smilesaway10@gmail.com*.

PART-TIME ASSOCIATE GENERAL DENTIST: Part-time experienced associate with good patient and clinical skills needed for well-established privately owned family practice in Oak Forest. PPO and Fee-for-service, Guaranteed \$800 to \$1,000 minimum per day. Please fax CV/resume to 708.226.0248 or email *drondoy@yahoo.com*.

ORTHODONTIST NEEDED PART TIME: Established, privately owned, multi-doctor, ortho/dental practice near Rockford seeking part-time orthodontist two days per week. Practice with clinical autonomy. Must be confident in treatment planning and be able to provide high-quality treatment with great results. Fee-for-service/PPO office, no Medicaid. Great opportunity for a new graduate or experienced doctor looking add to their schedule for stability and income. Send resume to *illinoisorthodontist@yahoo.com*.

PART-TIME GENERAL DENTIST: Associate needed for established practice in Chicago (Logan Square/Bucktown area). Current associate is moving to Japan. Compensation based on production. Fully digital/paperless office with well-trained, long-term staff. No HMO accepted. Experienced dentists will easily earn over \$200,000 annually. Email resume to advantage7300@yahoo.com. EXPERIENCED ORTHODONTIST WANTED: Busy orthodontic schedule, experienced staff, two days/week or four days/week available. Minimum of two years of experience. Compensation \$200/hour to \$250/hour. Please email CV to *ab@udclinics.com*.

#### PEDIATRIC DENTIST OPPORTUNITY:

Are you a dedicated and compassionate pediatric dentist looking to join a thriving practice? Look no further. Our doctor-owned dental group is currently looking for a skilled pediatric dentist to join our team and provide top-notch care to our young patients. We offer competitive compensation as well as an opportunity for partnership in the future. If you have a passion for pediatric dentistry and want to join a team of like-minded professionals, we would love to hear from you! Send your resume to *drkhurana@vvdental.com* to learn more about this exciting opportunity and arrange a meeting to discuss your application.

#### FOR RENT

PROFESSIONAL SUITE FOR RENT: Recently renovated, partially equipped 1,300 square feet in a multi-suite professional building. Northwest Chicago, adjacent to Niles and Park Ridge. Public transportation and expressways convenient. Suitable for solo and/or group practice. For more information, contact 847.921.6836 or email mccullyrossa@ameritech.net.

TURNKEY OFFICE: Two fully equipped and stocked operatories. Includes all instruments, dexis, handpieces, endo, implant surgery kit, PCs, etc. Located in Peotone, IL. Contact/text Dr. Szydelko at 708.436.3844.

PORTAGE PARK OFFICE FOR RENT: 1,926 square feet with basement. 2.5 baths, 3 exam rooms, private office, lab, central air/heat, and private parking lot. \$3,700 per month. Prime location. Contact Joe with Coldwell Banker Realty. *joe.gerber@cbrealty.com*.

TURNKEY OFFICE, BLOOMINGDALE: Want to expand? Space is move-in ready. Three ops and a 10-op space available. Everything included with up-to-date equipment. Great opportunity for a specialist, too; built-in referral source. Free rent. *bloomingdalere@gmail.com*. FOR RENT OR SALE, CHICAGO: North Park, Albany Park. Four ops, weekly/monthy rentals. For sale or lease. Four ops room 1,600 square feet dental office space. Weekly or monthly rental. Please contact *zachcarl16@gmail.com*.

DENTAL BUILDING FOR RENT – OPTION TO BUY: Stand-alone dental building in Peotone, IL. Two digitally equipped operatories, fully stocked. Everything ready to practice dentistry. Email *delkodds@yahoo.com*.

#### SPACE SHARING

DOWNTOWN EVANSTON: My beautiful, new office is located in an updated professional building. My underutilized ground-floor suite has three to four equipped operatories that are currently available Monday through Saturday. *drbehles@gmail.com*.

#### FOR SALE BY OWNER

OFFICE FOR SALE IN WESTERN SUBURBS: Nicely appointed office in the Tri-Cities area, six ops total and all plumbed, four equipped. Great location on a main road. Access is excellent. 2022 collections: \$515,000. Really should take a look at this great opportunity. Building is for sale, too. For more information email *apk949601@gmail.com*.

CICERO DENTAL PRACTICE FOR SALE: Leased 1,300 square feet, fully equipped, three operatories in densely populated area, 8 miles from downtown Chicago. Free parking. Patient base fee-for-service, PPO and Public Aid. Asking \$69,000. Please email *atozdentalcare@hotmail.com*.

SOUTHWEST SUBURBAN: Help me pass the baton serving great Tinley Park and Frankfort families, 40-plus years in all phases of family care. Pre-covid \$550,000 on 120 days per year. Boutique practice focusing on service. Non-network, fee-for-service committed families anxiously awaiting my successor. Great potential. Priced to sell. Email *smyleguyoffice@comcast.net*.

LOOKING TO START A NEW OFFICE?: Retired, selling complete dental office inventory, handpieces, X-rays, surgical instruments, etc. Great opportunity for someone looking to start up a new office to save thousands. Text or call Dr. Szydelko at 708.436.3844. FOR SALE: NITROUS OXIDE AND OXYGEN E cylinders: Nitrous Oxide E cylinders: Three full and sealed, and one empty. Oxygen E Cylinders: One full and sealed, and two empty. Asking price, \$600. Contact Dr. Mark Jacob, 847.338.8220.

OFFICE FOR SALE: Office for sale in Kankakee. Three ops fully equipped, all digital. Gross \$240,000. 13,000 patients. \$120,000 includes building. Call Bill at 708.287.3887.

KENDALL COUNTY PRACTICE: Motivated seller, fully equipped, turnkey general dental practice, 3,000 square feet, seven ops. 10 hours per week, \$250,000 collections. Four-times potential. Must sell real estate. Contact *05231223z@gmail.com*.

FOR SALE: For sale Established Oak Lawn general dentistry practice; 2022 collection above \$800,000. Building available to buy or lease. Send inquiries to *vvbbsmile@gmail.com*.

FOR SALE BY OWNER: Established for over 30 years, thriving fee-for-service North Shore practice. Annual revenue: \$1.6 million. Prime location, modern facility, loyal patient base. Don't miss this excellent opportunity. Contact *rickdds5678@gmail.com*.

NORTHERN ILLINOIS PRACTICE FOR SALE: Long-established general dental/specialty practice for sale in the Rockford area. Multi-location and multi-doctor group practice. The main office is 6,000 square feet with 10 dental chairs and five specialty chairs. The other two locations are 1,700 square feet and 1,400 square feet each with four chairs. Patient base is a mix of PPO/fee-for-service and totals about 6,000 patients. Currently collecting around \$2 million. For more information, contact *northernillinoisdental@yahoo.com*.

#### FOR SALE BY BROKER

LASALLE COUNTY PRACTICE SALE: Excellent opportunity. Newly remodeled. Well-established fee-for-service practice. Dentist looking to retire. Freestanding building. Three operatories, expandable to four. Average collections: \$615,000 on three days. Contact Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074.

CHICAGO DENTAL PRACTICE FOR SALE with two locations: Thriving dental practice in prime Chicago retail spaces. Nine operatories, 5,200 patients, and 185 new patients/month. Two locations provide visibility and growth potential. Collections of \$1.49 million; profitable opportunity with supportive team. Contact Professional Transition Strategies for details: *bailey@professionaltransition.com* or 719.694.8320. REFERENCE #IL60723.

NAPERVILLE PRACTICE SALE: Beautiful perio/general office. Four operatories. Established hygiene department collecting \$150,000 with tenured staff. Fee-for-service. Only working three days per week. Great space or chart sale. Contact Shera Vittorio, *shera@jrossiandassociates.com*, 773.805.7778.

ORLAND PARK PRACTICE FOR SALE: Excellent opportunity. Well-established practice located in a highly visible free-standing building. Three treatment rooms. Average collections on 3.5 days, \$281,000. PPO/fee-for-service. Contact Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074. Professional Practice Transitions.

ST. CHARLES PRACTICE SALE: \$1.2 million in collections, fee-for-service/PPO, retail, newer buildout, nine operatories (six equipped) CBCT, seller will stay on long term, value add opportunity. https://buildout.com/website/1184972-sale. Contact Pete Saladino, 815.621.6663, psaladino@jrossiandassociates.com

UKRAINIAN VILLAGE PRACTICE SALE: Beautiful turnkey dental office in a retail setting in Ukrainian Village. Four operatories with brand new equipment included. PPO/ee-for-service. *https://buildout.com/website/1224257-sale.* Contact Pete Cangialosi, 630.885.3994 *pete@jrossiandassocaites.com.* 

#### MELROSE PARK PRACTICE SALE:

High profit-margin practice collecting \$1.2 million. Great retail location. Mostly PPO/Mixed, 100% associate driven, eight operatories. Refers out most major procedures.

https://buildout.com/website/1178504-sale. Contact Dave Grammas, 630.258.3693, dgrammas@jrossiandassociates.com.

HENRY SCHEIN Professional Practice Transitions — Helping buyers and sellers: For details contact Henry Schein Professional Practice Transitions Consultant. Please contact Jack Minahan, Transitions Sales Consultant at 331.267.0259, *jack.minahan@henryschein.com*.

CHICAGO WEST SUBURB: Three ops, Tri-City area, leased space in a busy strip mall with excellent visibility and parking. Impressive financials of \$635,000 with high cash flow. 29 years of goodwill and over 3,000 active patients. Up-to-date technology with Eaglesoft, Schick sensors, and Pano. Grow the practice by keeping specialties in-house. #IL3556 CHICAGO NORTH SUBURBS: Two-location ortho practice: six chairs with room for two additional plus a surgical room perfect for multi-specialty, digital pan/ceph and scanners in one location. The second, only open one day/week, has three chairs and consult room, digital pan/ceph. Both locations have over 500 active patients, 22 new starts per month \$1.6 million gross revenue. #IL3532 NORTHWEST INDIANA/CHICAGO BORDER: Don't miss out on an opportunity to own a successful practice in Northwest Indiana, just minutes from the city of Chicago. This is a very convenient and strategic location for anyone who wants to enjoy city amenities, while residing in an affordable community with extremely loyal patients. This four-op, 2,700-square-foot stand-alone building with ample private parking, and 100% fee-for-service practice collected \$768,000 in 2022 with strong cash flow on only four practice days per week. The practice is fully digital utilizing a 2D pan and intraoral scanner. Current owner owns the building and would be looking to lease the space to the new owner. #IN3552.

DOWNERS GROVE PRACTICE SALE: Profitable practice with value-add potential. \$400,000 in collections. Mostly PPO with established patients. Three operatories. Immediate transition or chart sale. https://buildout.com/website/1201289-sale. Contact John Burnett, 630.886.4530, jburnett@jrossiandassociates.com. CHICAGO DENTAL BROKER: The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland,

chi cago dental broker @gmail.com, 847.814.4149, www.chi cago dental broker.net.

CHICAGO, NORTH SIDE: New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell. WEST SUBURBAN: Awesome four-op practice. All digital, paperless, Dentrix/Dexis, newer build out, new Cerec, two new operatories and more. \$700,000 on just 10 days per month.

Nothing like it in the market. See to believe.

NORTH SUBURBAN: Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last.

NORTHWEST SUBURBAN: 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale. 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell. 3) Brand new build-out but has to sell. Doing \$450,000+ and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN: 1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available. 2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price. SOUTH SIDE CHICAGO: Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make an offer.

SOUTH SUBURBAN: 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000. 2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also. Motivated seller.

Many new ones coming this spring. I will find you a practice. Call me.

DDSMATCH CHICAGO, TRANSITION ON YOUR TERMS: DDSmatch Chicago, "Transition on Your Terms" please contact Rex Plamann Email: rplamann@ddsmatch.com or call 1.855.546.0044 to start a free and confidential conversation about your practicing plans.

MCHENRY COUNTY: General practice, \$735,000 in collections, three operatories, three more operatories for expansion, real estate offered, fee-for-service and insurance mix. Close to town center. SOUTH SUBURBS: Large general practice, \$4.8 million in collections, eight operatories, mainly

fee-for-service, strong supporting staff, impressive processes, and flexible transition options. PERIODONTAL PRACTICE: Near west suburb of Chicago, four-operatory, fee-for-service periodontal practice possessing strong staff, loyal referral base, and terrific location on a busy thoroughfare. Collections of \$1.25 million.

NORTHWEST SUBURBS: General practice, \$700,000 in collections, three modern operatories, attractive décor, fully digitized, close to interstate on a busy intersection, close to O'Hare Airport, great new patient flow. NORTHWEST SUBURBS: General practice, three operatories with expansion for three more operatories. Collections of \$720,000 annually, fee-for-service and insurance mix. Flexible transition options. WEST SUBURBS: General practice with three operatories in leased space, mainly fee-for-service, \$400,000 in collections, possible merger opportunity.

SPECIALTY SOUTHWEST SUBURBS: Two specialty practices, \$3.4 million in collections, 10 total operatories, attractive locations and décor. Supported by strong staff and three providers. Flexible transition options. CHICAGO: General practice, four operatories, \$120,000 in collections, real estate offered including fenced parking lot, busy thoroughfare.

NORTHWEST INDIANA: General practice, \$800,000 in collections, five operatories with expansion opportunity, real estate available.

WILL COUNTY: General practice, three operatories, \$350,000 in collections, real estate offered. NORTHWEST INDIANA: Pediatric practice, \$1million in collections, five operatories, attractive neighborhood, leased space.

WEST SUBURBS: Large modern dental and med-spa platform, 4,300 square feet, CBCT and CEREC. Suite and practice for sale. Call to learn more.

WEST SUBURBS: Oral surgery, \$850,000 in collections, 5,000 square feet, immaculate design, AAAHC-accredited surgery suite, real estate available, attractive location.

Call Rex Plamann to appoint a confidential call to discuss your practicing plans. Phone: 855.546.0044. Email *rplamann@ddsmatch.com* or visit our website to learn more about our Trusted Transition Process, *www.ddsmatch.com*.

ADS MIDWEST: ADS Midwest – Endorsed by ISDS. Contact Peter J. Ackerman, CPA, CVA, CEPA, at 312.240.9595 *peter@adsmidwest.com* or *adsmidwest.com*. Sellers needed. Never have values been higher. Call for a free consultation if you are considering a transition or sale.

CHICAGO: West Loop. Pending.

CHICAGO: Lakeview, \$760,000 fee-forservice/PPO CBCT CAD/CAM, patient parking. CHICAGO: North Side, \$760,000,

fee-for-service/PPO, seven ops, CBCT.

High visibility real estate.

WEST SUBURB: \$375,000 collections, beautiful building on major thoroughfare for sale with practice.

WEST SUBURB: \$600,000+, fee-for-service. Sold. WEST SUBURB: \$950,000+, fee-for-service. Pending. NORTH SUBURB: Northern Lake County, six-operatory beautiful digital office. \$900,000+. NORTH SHORE: \$650,000, fee-for-service, three days/week, all specialty referred,

incredible location.

NORTHWEST SUBURBS: \$865,000. Pending. NORTHWEST SUBURBS: Seven digital ops, \$600,000, real estate available.

NORTHWEST SUBURBS: \$625,000, four ops, strip center, digital CEREC, highly desirable location. NORTHWEST SUBURBS: \$965,000 collections, fee-for-service/PPO, three digital ops, CBCT, strip center location.

SOUTH SUBURBS: \$1 million+. Sold.

SOUTH SUBURBS: \$1.3 million+ collections, five digital ops, freestanding building for sale with practice. SOUTH SUBURBS: \$600,000 collections with room to grow.

NORTH CENTRAL IL: \$1.4 million, five-plus ops, hygiene 38% of revenue, four days a week.

#### PALATINE PRACTICE SALE:

Newly built out Six-operatory practice. Collecting \$830,000 and associate driven. Mostly PPO, 35% hygiene, CEREC/CBT, and great staff. Prominent retail location.

https://buildout.com/website/1193563-sale. Contact Pete Cangialosi, 630.885.3994, pete@jrossiandassociates.com. EVANSTON PRACTICE SALE: Highly profitable fee-for-service practice in prime location. \$1.7 million in collections. Seven operatories, six equipped. Strong hygiene department. Experienced staff staying on. https://buildout.com/website/1179353-sale. Contact Joseph Rossi, 312.953.3553, jrossi@jrossiandassociates.com.

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BUYERS: No fees for buying a practice or dental space location. SELLERS: Full-service brokerage services with the lowest commission rates in Chicago. Call today for a no-cost consultation. COMING: Northwest Indiana, northwest suburbs, far northwest suburbs. ADDISON: New. Three ops, fee-for-service/PPO, turnkey. CHICAGO, SOUTH: Three digital ops, storefront, fee-for-service/PPO. CHICAGO, WEST: Four ops, storefront, fee-for-service/PPO. Building option. CHICAGO LOOP: New. Three ops, high-end finish, fee-for-service/PPO, CBCT. Profitable. CHICAGO, SIX CORNERS: Three ops, storefront. Fee-for-service/PPO. DES PLAINES: New. Five ops, storefront, fee-for-service/PPO/All Kids. Building available. NORTH SHORE NO. 1: Three ops, storefront. fee-for-service/PPO. Building option. ORLAND PARK: New. Three ops, storefront, fee-for-service/PPO. Turnkey. LANSING: New, seven ops, fee-for-service/PPO/All Kids. Building option. SKOKIE: Patient base sale. Fee-for-service/PPO. SOUTH ELGIN: Four ops, storefront. Fee-for-service/PPO. Building option. NORTH SHORE, NO. 2: Four ops, storefront, fee-for-service/PPO. Awesome. WESTMONT: Five ops+, two plumbed. Fee-for-service/PPO, Big and beautiful. We lease and sell dental specific properties all over the Chicagoland area. Looking for a great location for your dental office? Call Sharon.

#### SERVICES

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# Create your future

CHICAGO DENTAL SOCIETY MIDWINTER MEETING FEB. 22 – 24, 2024

### **REGISTER TODAY WWW.CDS.ORG**





## Join us in Chicago

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**Chicago Dental Society** once again brings you unparalleled continuing education and access to the country's leading dental exhibitors when **the best scientific dental meeting in the country returns Feb. 22 – 24, 2024.** Find the education, inspiration, suppliers, and networking you need along with lively attendee events in our beautiful hometown, Chicago.



ONLINE REGISTRATION IS OPEN through the last day of the meeting.





## You can make a difference!

Please help us support the oral health of our communities by making a year-end contribution to the Chicago Dental Society Foundation. Your donation is tax-deductible. make a donation by Dec. 31. Visit www.cdsfound.org.

### There are other ways you can help

#### Volunteer your time

If you're a dental professional or would like to get involved, consider donating your time and expertise. We welcome volunteers with open arms. To volunteer at the CDS Foundation Dental Clinic please call 630.260.8530 Spread the Word: Share our mission with your friends, family, and colleagues. Encourage them to join the cause and make their year-end donations count. Let's finish this year on a high note by coming together to create smiles, change lives, and build a healthier future. Your donation can make a world of difference to those in need.

Join us in our mission to create healthier, happier smiles. Together, we can achieve extraordinary things!