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PRESIDENT’S INVITATION

On behalf of the Chicago Dental Society’s Board of Directors and professional staff, I would like to welcome you to the 158th Midwinter Meeting. We look forward to offering you the best-in-class continuing education, reinforcing CDS’ position as “The Respected Leader in Scientific Dental Meetings.”

General Chair Kevin Patterson and Program Chair John Moore have worked hard with Ted Borris, CDS Director of Scientific Programs, to develop a program that will offer opportunities for the entire team to learn and enhance their professional skills. Hundreds of speaker programs were vetted, many viewed virtually during the pandemic, maintaining the high standards for education that our attendees expect and enjoy. There are more than 140 speakers offering 240 programs with topics covering all aspects of dentistry. There are also many hands-on participation courses in many clinical areas.

When not attending classes, the 115,100-foot exhibit floor will allow attendees to “touch, feel, and see” the latest in equipment, materials, practice management aids, and other indispensable items to grow your practice and offer your patients the best clinical treatment possible. We will again offer our CDS Member Rebate to be used with any exhibitor with convenient rebate redemption locations located right on the floor.

Our popular “Brews & Bargains” event will be held from 3:15 to 5:15 PM Friday afternoon in the Exhibit Hall. And don’t miss out on enjoying our new Ice Cream Social in the Exhibit Hall from 3:15 to 5:15 PM Thursday.

Our Dental Student Reception returns on Friday as does our Early Career Dentist event. This year as an added feature, a CE course will be offered for those two groups taking place before the start of the receptions.

Please make sure to register in advance for your event. The Early Career Dentist event will be held from 4 to 5 PM Friday in the Exhibit Hall West Lobby. The Dental Student Reception will be from 4 to 5 PM Friday behind the Overlook Café in the Exhibit Hall.

Midwinter Meeting social events will include our General Session program on Thursday at 7:30 AM. Light refreshments will be served following our awards ceremony for the Gordon J. Christensen Recognition Award and the CDS Foundation Vision Award. Our keynote address will be given by psychologist and humorist, Bruce Christopher, America’s foremost “Enter—Trainer.”

Friday Night we return to the Park West for entertainment by Tributosaurus, the ultimate musical chameleon; it’s rock ‘n’ roll and it feels right. I have personally seen them perform over 50 times and I promise you will have a great time! Doors open at 8 PM.

Finally, my wife, Renee, and I invite you to the penultimate President’s Dinner Dance where we will enjoy food, drink, and camaraderie while being entertained by the Opal Staples Orchestra. The dinner dance starts at 7 PM Saturday in the Crystal Ballroom at the Hyatt Regency Chicago.

You won’t want to miss any of these exciting events!

It has been an honor and a pleasure for me to be part of the planning for the 158th Midwinter Meeting and I hope to see all of you in Chicago in February. Please don’t hesitate to stop me to say hello as I would love your feedback on the meeting and the CDS in general.

Michael Durbin
CDS President, 2023
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CDS Review (USPS 573-520) November 2022, Vol. 115, No. 6. The CDS Review is published seven times a year, bi-monthly (every other month) and November and December by the:

Chicago Dental Society, 401 N. Michigan Ave, Suite 200, Chicago, IL 60611-5585.

Circulation: 10,000

POSTMASTER: Send address changes to CDS Review, Member Services, 401 N. Michigan Ave., Suite 200, Chicago, IL 60611-5585.

Periodicals postage paid at Chicago, IL, and at additional mailing offices.

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**GENERAL INFORMATION**

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**CDS offers you three ways to register:**

- Online at [www.cds.org](http://www.cds.org)
- By faxing the form on page 16 to 630.241.1007 before Jan. 10
- By mailing the form on page 16 before Jan. 10 (postmark). Please use your own envelope and mail form to:
  
  Chicago Dental Society  
  Midwinter Meeting  
  c/o Advanced Tradeshow Technology  
  PO BOX 159  
  Minooka, IL 60447
Elevating your knowledge and career are at hand at the best scientific dental meeting in the country. Leading dental speakers presenting unparalleled continuing education and the industry’s top exhibitors will gather for the 158th Chicago Dental Society Midwinter Meeting, Feb. 23 – 25, 2023.

Online registration is open from Nov. 1 through the last day of the meeting, Feb. 25, 2023. Update existing registrations online or in the mobile app (available in January) to add team members, courses, and events. Badges will be mailed through January 31, 2023. Any registration badges processed after January 31 can be picked up on site.

If your badge has not been mailed to you, have your registration confirmation email available to expedite badge(s) pickup on site. You only need to visit the General Registration area at McCormick Place West to print your badge(s) at the e-badge stations located on the Concourse, Level 3.
GENERAL INFORMATION

BE A CDS MEMBER AND SAVE!

• **Buy 3 = 1 Free** – For every three paying registrations that you purchase, you can sign up a fourth registrant for free, making the Midwinter Meeting more affordable for all attendees. The value of the lowest cost registration fee will be automatically credited at the time of registration.

• **CDS Member Rebate** – All current Chicago Dental Society member dentists who pre-register before February are eligible. The rebate value is reflected on your badge (November $50, December $35, January $25). Make purchases in the Exhibit Hall and receive a check after the meeting from CDS for the value of the rebate (or sale price if less than rebate value). Proof of purchase is required. Rebates can only be submitted during the meeting at the Rebate Redemption Center, located in the Exhibit Hall.

• **Membership Pays Dividends** – Free registration for the Midwinter Meeting is a benefit available only to those CDS members who have paid their 2023 dues. Associate members receive the same benefits as local members, including free registration for the Midwinter Meeting and the opportunity to participate in CDS educational programming throughout the year. If you are an ADA member outside Lake, Cook, and DuPage counties in Illinois or an international dentist, you can join today as a CDS associate member at on.cds.org/member and register for the Midwinter Meeting for free.

• **CDS Member/Team Lecture Package** – CDS member dentists and dental team members who they register, can opt for a special $270 per-person unlimited Lecture Package through December ($285 in January). The package is good for paid lectures only; Workshops and CDS Foundation lectures are not included. Please note, lectures must be selected in advance of attending but may be modified after purchase. During the days of the Midwinter Meeting, you will not be admitted to the class if you have not selected a lecture in advance.

EDUCATION

All Midwinter Meeting sessions carry a fee unless otherwise noted. All courses, free and paid, require registration. To gain access into the session on site, the barcode on the name badge will be scanned.

Lectures offer cutting-edge information on a wide variety of topics for every member of the dental team, ranging from 90 minutes to 3 hours in length. All-day programs (6 credit hours) will have 1 ½ hour lunch break included.

Workshops provide opportunities to handle and manipulate materials, equipment, and instruments and to practice techniques under the supervision of an expert clinician. Some workshops require the participant to bring instruments or materials from the office or mandatory attendance at a prerequisite lecture prior to the workshop. Please check course descriptions carefully for such information.

Registration categories that can not attend courses include Exhibits Only (categories EFD, EFN), Children Under 18 (category R), Special Events (category SE) and Guest (category U). Student categories that can not reserve free courses in advance include Pre-Dental (category PD), Hygienist (category QH), and Assistant (category QA).

**Course Codes are:**
- **W** – workshops (3 hours)
- **FL** – free lectures (3 hours)
- **L** – lectures (3 hours)
- **FSL** – free short lectures (1.5 hours)
- **SL** – short lectures (1.5 hours)
- **PL** – panel lectures (3 hours)
- **DL** – Donated CDS Foundation lectures (3 hours)
- **CLT** – Corporate Learning Theater (Check course descriptions)

**Free Courses (F)**
Free courses are preceded with “F”. Register and arrive in advance of start time. If you arrive late for a free course, your seat may be gone. Course start times are staggered.

**Mandatory Courses (M)**
Some workshops have a mandatory lecture as part of the presentation. When registering for the workshop “W” course, mandatory lecture seats (marked with “M”) are automatically reserved for you and included in the workshop fee.

**Repeat Courses (R)**
Several of our courses are repeated during the meeting to enable as many people to attend as possible. Repeat courses are denoted with an “R.”
Handouts
Course handouts will be available online for courses where the clinician has provided them when registration opens Nov. 1, or on the Midwinter Meeting mobile app when it is available for download in January.

Masks
During the 2023 Midwinter Meeting, face masks will be available to attendees, who wish to wear them. Attendees will not be required to wear masks. The free face masks will be available in General registration. The masks are sponsored by Medicom.

Student Scientific Research Posters
Student Scientific Research Posters allow students from University of Illinois at Chicago College of Dentistry, Midwestern University College of Dental Medicine, Southern Illinois College of Dental Medicine, Marquette University College of Dentistry and University of Indiana School of Dentistry to display their chosen research projects during the Midwinter Meeting. The Research Posters are located around the Overlook Café, which is in the center of the Exhibit Hall, each day of the meeting. Please plan to visit these research posters and support the students.

Exhibits
During the meeting at McCormick Place, see the best exhibits showcasing the latest in dental products and services and enjoy additional outstanding programs presented in the Corporate Learning Theater. Your badge is your access to the Exhibit Hall. Your badge must be worn at all times during the meeting and while in the Exhibit Hall.

Exhibit Hall Schedule
McCormick Place West, Level 3, Hall F
• Thursday, Feb. 23, 9 a.m. – 5:30 p.m.
• Friday, Feb. 24, 9 a.m. – 5:30 p.m.
• Saturday, Feb. 25, 9 a.m. – 3 p.m.

Corporate Learning Theater(s) – Located in the Exhibit Hall, two Corporate Learning Theaters offer sponsored programs multiple times daily. Various exhibitors are scheduled to provide one-hour in-depth presentations on products, services, or techniques in an open-air theater. These sessions do not offer CE credit unless otherwise noted. The theaters are located at the rear of the Exhibit Hall. Register for these free lectures in advance.

Exhibits Only Pass – An Exhibits Only Pass is available for both dentists (category EFD) and non-dentists (category EFN) attending the commercial exhibition only. All other category badges allow access to the Exhibit Hall.

SPONSORS
This Preliminary Program identifies those corporate partners who have generously supported the 2023 Midwinter Meeting with their corporate logos throughout this publication. Please show your appreciation by visiting their booths in the Exhibit Hall.

REGISTRATION, BADGES, SCANNING & CONTINUING EDUCATION BADGES
Your registration badge provides you access to the Midwinter Meeting. The barcode on your badge will be scanned for lecture/workshop room access, CE verification and to obtain the CDS Rebate. Lanyard ties will be available on site for your convenience. The color of the lanyard designates what category you are in.

BLUE – Dentists
RED – Hygienists
GREEN – Assistants
YELLOW – Dental Team
BLACK – Exhibitors and all other registrants

Online Additions & Exchanges – You may revisit the registration site at www.cds.org, from Nov. 1 through Feb. 25, to make changes and additions to your office registration. You can also contact our registration vendor directly for adjustments and refunds as well.

Registration Confirmation – Once you have registered your team online, you will receive an email confirmation that will include a summary of your team, courses and events registered for the Midwinter Meeting. Your badges will be mailed for registrations completed by Jan. 31. For registrations completed Feb. 1 or later, badges must be picked up at McCormick Place in the General Registration area or at printing kiosks.

In addition, because you have been prompted to provide a unique email for each registrant, individual registration itineraries will be automatically emailed to each registrant providing their registration/Access Key, category, courses and/or events. The email address and Access Key number are used as your log-ins for the Midwinter Meeting mobile app and CE verification.

Don’t forget your badge – If you arrive at the Midwinter Meeting without your badge, you can print a replacement badge at the Reprints Booth for $25 in the General Registration area, Level 3, Concourse. Please allow time to wait in line before your course begins.

Contact our registration vendor immediately if you have a question about your registration badges. Please call 630.241.1345 or 888.696.2446 or email cdscustomerservice@attregistration.com.

SCANNING
It is your responsibility to have your badge barcode scanned to guarantee eligibility for CE credit for each course. Course verification codes will be announced at the end of each course. Both the scan and verification code are necessary for each course or you will not receive credit.

The Chicago Dental Society designates one (1) credit per clock hour for CE activities, unless otherwise noted. It is your responsibility to verify the CE requirements of your licensing or regulatory agency and to contact them with any questions regarding licensing.

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CONTINUING EDUCATION

Illinois dentists are required to obtain 48 CE hours in a three-year period. The current cycle ends in September 2024. Illinois hygienists are required to obtain 36 CE hours in a three-year period and CPR certification in the year of licensure. The State of Illinois requires dentists and teams to attend sessions on Sexual Harassment and Opioids annually.

Remember to visit and scan your badge at the Exhibit Hall each day and receive 1 CE hour of Exhibit Hall learning for a total of 3 hours.

ADA CERP® is an ADA CERP Recognized Provider—ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to ADA CERP at www.ada.org/cerp.

ADA CERP guidelines state that you must be present at least 50 minutes of every hour that you expect credit. You can obtain your CE certificate at least one week after the completion of the meeting through the CDS Midwinter Meeting mobile app or at www.cds.org. Be sure to save your badge to have the proper registration and access key information. CE certificates for the 2023 Midwinter Meeting will be issued free of charge through April 30, 2023. A $35 fee will be applied after that date.

ON-SITE REGISTRATION

GENERAL REGISTRATION SCHEDULE

McCormick Place West, Level 3, Concourse

- Wednesday, Feb. 22, 8 a.m. – 4:30 p.m. (Exhibitor registration ONLY)
- Thursday, Feb. 23, 7:30 a.m. – 4 p.m.
- Friday, Feb. 24, 7:30 a.m. – 4 p.m.
- Saturday, Feb. 25, 7:30 a.m. – 2 p.m.

SPECIAL EVENTS

Registration is required for all special events in order to manage food and beverage orders. Events are free with the exceptions of the Early Career Dentist Reception, the Friday Night concert and the President’s Dinner Dance. Event participants must be registered, which can be done at the same time you select your courses.

The Midwinter Meeting is hosting the following special events:

Thursday
- General Session – 7:30 – 8:45 a.m.
- Ice Cream Social – 3:15 – 5:15 p.m.

Friday
- Brews & Bargains – 3:15 – 5:15 p.m.
- Early Career Dentist Reception – 4 – 5:30 p.m.
- Dental Student Reception – 4 – 5:30 p.m.
- Friday Night Concert – 8 p.m.

Saturday
- President’s Dinner Dance – 7 p.m. start.

GENERAL SESSION HONOREES

Gordon J. Christensen Lecturer Recognition Award – The Gordon J. Christensen Lecturer Recognition Award was established in 1990. The award recognizes Dr. Christensen’s many outstanding contributions to the dental profession and the Midwinter Meeting, and it honors the contributions of the recipient. Please see CDS social media for details during the meeting.

CDS Foundation Vision Award – The CDS Foundation Vision Award honors outstanding volunteer achievement. The recipient is a CDS dentist, dedicated philanthropist and volunteer who generously supports access to care programs and dental education for the underserved in their community; practices the dental profession with integrity, honesty, and truthfulness with commitment to the protection of the public trust; demonstrates altruism in endeavors, meriting the respect of patients, colleagues, and the community; and leads and inspires others through a high sense of purpose and dedication. Please see CDS social media for details during the meeting.
GENERAL INFORMATION

MOBILE APP
The Midwinter Meeting mobile app will be available for download in January. Use your mid-January Access Key number to log into the app to view your personal itinerary. The mobile app is a great tool to modify your existing registration, add team members, courses, and events, as well as navigate the building and Exhibit Hall. You can also download or view handouts, take notes and verify continuing education.

FAQS
Do you have a question about the 2023 Midwinter Meeting? There is a good chance you will find the answer to your question at on.cds.org/midwinter.

QUESTIONS? GO TO WWW.CDS.ORG/MWM FOR INFORMATION ON:
• Pacemakers
• First Aid & Mothers Room
• Complimentary tote Bags
• Transportation and On-site Mobility Assistance and Americans with Disabilities Services
• Food Service at McCormick Place
• Shuttle Bus Service
• Taxis, Limousines and Ride Share
• Recording, Audiotaping, Videotaping Policy
• Photo Consent Policy
• Children on the Exhibit Floor Policy
• Coat check

DISCLAIMERS
Special Events Disclaimer – In purchasing special events, individual(s) release the Chicago Dental Society as well as any of their employees from and against all claims, demands, suits, actions, losses (to persons or property), damages, injuries (including personal or bodily injury or death), expenses (including attorney fees), or other liabilities of any kind, by or in favor of any person, directly or indirectly arising out of or in connection with the event, regardless of cause or fault.

Speaker/Course Disclaimer – Any and all statements or suggestions expressed or implied in any manner by an instructor or any other person(s) before, during, or after any educational meeting, seminar, or any other event, or any program held by or associated with the Chicago Dental Society Midwinter Meeting (MWM) is strictly the opinion of the instructor or other person(s) and not the opinion of the Society or the MWM. The MWM does not recommend, endorse, oppose, or suggest the use or non-use of any particular product, modality, company, or course of conduct. Each attendee agrees that any conclusion reached, or decision made by him or her during or after the Meeting, is strictly that of the attendee and not at the direction, suggestion, or implication of the MWM, its employees, or agents. Speakers are required to disclose to participants any financial, commercial, or promotional interests in a product or company that may influence their presentation. However, the CDS shall not be liable for a speaker’s failure to disclose such interest. Please be advised that courses, speakers, or scheduling may change without notice.

Workshops Disclaimer – For those attending workshops, please be aware of the potential risks associated with using new techniques and procedures without having fully attained a competency level to practice them.
2023 HOTEL GUIDE

The CDS does not maintain a housing bureau and does not make reservations for attendees of the Midwinter Meeting. CDS has however made arrangements at the following hotels for a limited number of rooms with special discounted rates and/or incentives as part of the room block for the Midwinter Meeting.

DO NOT direct reservation requests to the Chicago Dental Society.

Contact the hotel(s) of your choice from the list on page 14 via telephone and ask through their Reservations Desk for the CDS “Chicago Dental Society Midwinter Meeting” 2023 convention rate. As all hotel rooms are booked on a first come, first serve basis and the number of rooms at these rates are limited per property and in some cases inventory may already be exhausted or sold-out, please check with the hotel on availability. Please note that rates at some properties may be subject to change. Any customized hotel links to assist with electronic reservations will be added and updated on the CDS website, www.cds.org, as they become available.

Listed on the next page are the official room block hotels for the 2023 convention. Shuttle bus service to McCormick Place will be available during peak hours only for guests staying at these room block hotels at a designated location. For specific times and pick-up locations, check the signage within your hotel. During the non-peak time period, additional shuttle service will only be available to and from the Hyatt Regency Chicago (CDS headquarters) all day intermittently. Room rates include per night rebate to the Chicago Dental Society to help defray the cost of continuing education at the Midwinter Meeting. Rates do not include taxes or any special fees. A first night deposit or major credit card must guarantee all reservations.

Staying in the room block helps keep meeting costs as low as possible and helps attendees stay connected with the activities and networking opportunities that occur during the meeting. We encourage you to act soon in making reservations. As no outside or third party housing bureau or agent is authorized or affiliated to handle CDS Midwinter Meeting housing, please be aware of unauthorized hotel solicitations or fraudulent offerings from such companies.
1. **Blackstone Hotel, Autograph Collection**
   - 636 S. Michigan Ave.
   - [on.cds.org/blackstone2023](http://on.cds.org/blackstone2023)
   - Single/Double: $119 (Early rate through Dec. 31)
   - Single/Double: $139 (After Dec. 31)

2. **Chicago Marriott Downtown**
   - 540 N. Michigan Ave.
   - [on.cds.org/marriott-downtown2023](http://on.cds.org/marriott-downtown2023)
   - Single/Double: $159

3. **Fairmont Chicago, Millennium Park**
   - 200 N. Columbus Dr.
   - [on.cds.org/fairmont2023](http://on.cds.org/fairmont2023)
   - Single/Double: $119 (Early rate through Dec. 31)
   - Single/Double: $159 (After Dec. 31)
   - *Shuttle service pick-up and drop-off from Hyatt Regency Chicago*

4. **Hilton Chicago**
   - 720 S. Michigan Ave.
   - [on.cds.org/hilton2023](http://on.cds.org/hilton2023)
   - Single/Double: $109 (Early rate through Dec. 31 and into January date TBD)
   - Single/Double: $145 (After early bird)
   - *Select “Early” until 12/31; “Attendee” after Jan 1*

5. **Hyatt McCormick Place**
   - 2233 S. Martin Luther King Dr.
   - [on.cds.org/hyatt-mccormick2023](http://on.cds.org/hyatt-mccormick2023)
   - Single/Double: $159
   - *This hotel will not have shuttle service*

6. **Hyatt Regency Chicago**
   - 151 E. Wacker Dr.
   - [on.cds.org/hyatt-regency2023](http://on.cds.org/hyatt-regency2023)
   - Single/Double: $159
   - *Select “Early” until 12/31; “Attendee” after Jan 1*

7. **InterContinental Chicago**
   - 505 N. Michigan Ave.
   - [on.cds.org/intercon2023](http://on.cds.org/intercon2023)
   - Single/Double: $119

8. **Marriott Marquis Chicago**
   - 2121 S. Prairie Ave.
   - [on.cds.org/marriott-marquis2023](http://on.cds.org/marriott-marquis2023)
   - Single/Double: $215
   - *This hotel will not have shuttle service*

9. **Palmer House Hilton**
   - 17 E. Monroe St.
   - [on.cds.org/palmer2023](http://on.cds.org/palmer2023)
   - Single/Double: $109 (Early rate through Dec. 31)
   - Single/Double: $145 (After Dec. 31)

10. **Renaissance Chicago**
    - 1 W. Wacker Dr.
    - [on.cds.org/renaissance2023](http://on.cds.org/renaissance2023)
    - Single/Double: $159

11. **Sheraton Grand Chicago**
    - 301 N. Water St.
    - [on.cds.org/sheraton2023](http://on.cds.org/sheraton2023)
    - Single/Double: $129 (Early rate through Jan. 15)
    - Single/Double: $148 (After Jan. 15)

12. **Swissotel Chicago**
    - 323 E. Wacker Dr.
    - [on.cds.org/swissotel2023](http://on.cds.org/swissotel2023)
    - Single/Double: $109
    - *Shuttle service pick up and drop off from Hyatt Regency Chicago*
## GENERAL INFORMATION

### REGISTRATION FEES

**THREE WAYS TO REGISTER:**

**ONLINE:** [www.cds.org](http://www.cds.org) • **FAX:** 630.241.1007 • **MAIL:** CDS Midwinter Meeting; P.O. Box 159, Minooka, IL 60447.

**FAX TRANSMISSION DISCLAIMER:** Fax your form well in advance of the Jan. 31 deadline. CDS is NOT responsible for faxes not received due to a busy line. Keep your fax transmission report in case of problem.

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<thead>
<tr>
<th>REGISTRATION CATEGORY</th>
<th>TIER 1 Registration Fee (Nov. 2021)</th>
<th>TIER 2 Registration Fee (Dec. 2021)</th>
<th>TIER 3 Registration Fee (Jan. 2022)</th>
<th>TIER 4 February 2022 and On site</th>
<th>CREDENTIALS</th>
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<tr>
<td>A. CDS Member Dentist</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>CDS/ADA Card 2022/2023; 2022 CDS dues paid in full, or enrolled in autopay plan</td>
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<td>B. ADA Member Dentist</td>
<td>$155</td>
<td>$165</td>
<td>$175</td>
<td>$195</td>
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<td>C. Graduate, Resident Dentist</td>
<td>$55</td>
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<td>$75</td>
<td>$95</td>
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<td>D. International Dentist</td>
<td>$155</td>
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<td>$175</td>
<td>$195</td>
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<td>EFD. Exhibit Pass Only (Dentists only)</td>
<td>$150</td>
<td>$150</td>
<td>$150</td>
<td>$150</td>
<td>Good for dentists only for all three days; no course access.</td>
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<td>EFN. Exhibit Pass Only (Non-Dentist only)</td>
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<td>$150</td>
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<td>$150</td>
<td>Good for non-dentists only for all three days; no course access.</td>
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<tr>
<td>G. Non ADA Member Dentist</td>
<td>$550</td>
<td>$650</td>
<td>$750</td>
<td>$850</td>
<td>On site: Driver’s License/State ID.</td>
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<td>HI. Dental Student (Int’l)</td>
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<td>$0</td>
<td>$0</td>
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<td>I. Hygienist</td>
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<td>J. ISDS Hygiene Member</td>
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<td>ISDS current hygiene members only; current 2022/2023 card.</td>
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<td>K. Assistant</td>
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<td>MC. Dental Health Coordinator</td>
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<td>MH. Medical/Healthcare Professional</td>
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<td>N. Laboratory Technician</td>
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<td>$75</td>
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<td>NS. Laboratory Technician Student</td>
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<td>P. Press</td>
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<td>PD. Pre-Dental Student</td>
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<td>R. Child younger than 18</td>
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<td>Parent/guardian; No course room access; No course tickets.</td>
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<td>SE. Special Events Only</td>
<td>$0</td>
<td>$0</td>
<td>$0</td>
<td>$25</td>
<td>Applies to most events. Must be a guest of a registered attendee. Dentists not eligible to register in this category. No course access.</td>
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<td>U. Guest/Family</td>
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<td>$75</td>
<td>$95</td>
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<td>V. U.S. Trade</td>
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<td>W. International Trade</td>
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<td>$65</td>
<td>$75</td>
<td>$95</td>
<td>Business Card or Identification.</td>
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All categories include entrance to exhibit floor.
# GENERAL INFORMATION

## 1. USA

- **PAYOR NAME** (Primary Registrant)
- **COMPANY**
- **ADDRESS**
- **ADDRESS** (must include Suite/Apt if applicable)
- **CITY**
- **STATE**
- **ZIP**
- **PHONE** (include area code)
- **FAX** (include area code)

**email:** Peel label from cover and place here or affix office label/business card.

## 2. PRIMARY REGISTRANT (Print or Type)

<table>
<thead>
<tr>
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<th>COURSE/FEES</th>
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## 3. CATEGORY LETTER

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## 4. PRE-REG Fee

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## 5. SPECIAL EVENTS

- **SE1**/General Session, Thursday, Feb. 23
  - $10 =
- **SE2**/Early Career Dentist Reception, Friday, Feb. 24
  - $25 =
- **SE3**/Dental Student Reception, Friday, Feb. 24
  - $0 =
- **SE4**/Ice Cream Social & Bargains, Thursday, Feb. 23
  - $0 =
- **SE5**/Brews & Bargains, Friday, Feb. 24
  - $0 =
- **SE6**/Friday Night Concert at Park West, Friday, Feb. 24
  - $60 =
- **SE7**/President’s Dinner Dance, Saturday, Feb. 25
  - $175 =

## 6. AMOUNT TOTAL

| Primary Registrant Total | Special Events Total | Course(s) Total |

## 7. GRAND TOTAL

### 11. METHOD OF PAYMENT

- **Check Amount:** $__________
- **Credit Cards**:  
  - **Visa**  
  - **MasterCard**  
  - **American Express**
  - **Security Code**: ____ ____ ____

(Please Print) CDS accepts personal checks (made payable to the CDS Midwinter Meeting), American Express, MasterCard and Visa as payment for pre-registration. However, if ordering tickets, we urge registrants to use American Express/Mastercard/Visa.

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<th>SIGNATURE</th>
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## SPECIAL EVENTS

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<td>General Session</td>
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<tr>
<td>Ice Cream Social &amp; Bargains</td>
<td>19</td>
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<tr>
<td>Brews &amp; Bargains</td>
<td>20</td>
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<tr>
<td>Dental Student Reception</td>
<td>21</td>
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<tr>
<td>Early Career Dentist Reception</td>
<td>22</td>
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<tr>
<td>Friday Night at Park West</td>
<td>23</td>
</tr>
<tr>
<td>President’s Dinner Dance</td>
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CDS offers you three ways to register:

- Online, at [www.cds.org](http://www.cds.org)
- By faxing the form on page 16 to 630.241.1007 before Jan. 10
- By mailing the form on page 16 before Jan. 10 (postmark). Please use your own envelope and mail form to:
  
  Chicago Dental Society  
  Midwinter Meeting  
  c/o Advanced Tradeshow Technology  
  PO BOX 159  
  Minooka, IL 60447
SPECIAL EVENTS

GENERAL SESSION
General Session address features ‘Enter---Trainer’ psychologist-humorist

The Midwinter General Session at 7:30 AM Thursday, Feb. 23, will include the keynote address by psychologist and humorist, Bruce Christopher, America’s foremost “Enter---Trainer.”

The event is open to all attendees and exhibitors.

The honorees for the Gordon J. Christensen Recognition Award and the CDS Foundation Vision Award will be announced and recognized at the General Session.

A psychologist and humorist, Bruce Christopher has earned distinction because of his high-energy style and humorous presentation of his material. He is a licensed psychologist holding degrees in Professional Psychology and Interpersonal Communications from the University of Minnesota and the University of St. Thomas.

Mr. Christopher has Enter-Trained audiences internationally because of his humorous approach to today’s hot topics which impact our personal, professional and practice lives. He combines excellent content with loads of laughter and contagious comedy. He is a credentialed professional speaker and trainer; he is a member of the American Psychological Association, the National Speakers Association, and is a practicing clinical psychologist. He has earned the Certified Speaking Professional designation (CSP), which is the speaking profession’s highest merited international measure of professional platform competence. Less than 12 percent of speakers worldwide hold this professional designation. He speaks over 100 times each year and is one of the most sought-after speakers in the Fortune 500 and at the most prestigious medical and dental conventions. His mission is: “Laugh ‘till you cry...Learn ‘till you change.”

Thursday, Feb. 23
• 7:30 – 8:45 AM
• McCormick Place West, Room W375D
• Light refreshments
• Event open to attendees and exhibitors
• No ticket, scan your barcode

Event number: SE 1
Everyone loves ice cream especially with great bargains.
REGISTER FOR FREE for our complimentary Ice Cream while you shop the exhibits for terrific bargains. Join other MWM attendees and be ready to shop for the best deals on Thursday, Feb. 23.
• 3:15-5:15 PM
• Exhibit Hall
• Open to all attendees/exhibitors
• Reserve your space for food
• No tickets

For more information on the Bargains be sure to download the mobile app. Look for the BARGAIN EVENT BAG in your email the week of the Midwinter Meeting.

Event number: SE4

CDS MEMBERS: After shopping, go to the Rebate Redemption kiosk and provide your receipts to redeem your rebate.
Brews & Bargains
Enjoy this very special Happy Hour in the Exhibit Hall with colleagues and exhibitors after the course schedule concludes on Friday, Feb. 24. It was great last year and it will be great again.

- 3:15-5:15 PM
- Exhibit Hall
- Open to all attendees/exhibitors
- Reserve your space for our food and beverages
- No tickets

**Event number: SE5**

*CDS MEMBERS: After shopping, go to the Rebate Redemption kiosk and provide your receipts to redeem your rebate.*
The Academic Chapter of the Chicago Dental Society invites all dental students to meet other students attending the Midwinter Meeting at a reception. Come to this free event to meet, greet, socialize and enjoy light food and refreshments.

Friday, Feb. 24
- 4-5:30 PM
- Exhibit Floor Rear behind Overlook Café
- Limited to dental students
- Complimentary, no ticket, scan barcode

**Event Number: SE3**

**Dental Student Reception**
Early Career Dentist Reception

WE INVITE EARLY CAREER DENTISTS (those who have been a dentist for 10 years or less) to unwind and catch up with former classmates and peers while enjoying light food and beverages during the Midwinter Meeting.

Friday, Feb. 24

• 4 – 5:30 PM

• Located on Level 3, West Lobby, just off the Exhibit Floor. You can access this event from the Exhibit Floor (by Row 5100) or the express escalator from Level 1 across from room W185D.

• No ticket, scan barcode

• $25 prior to February, $25 online in February or on site.

Event number: SE2
After a busy day hearing lectures and visiting the Exhibit Hall, you can finish your day by attending the 2023 Midwinter Meeting Friday Night concert at Park West where you will be wowed by the performance of great music played by Tributosaurus. Since 2002, Tributosaurus goal is to exactly re-create the sounds of the original recordings as closely as possible, whatever that may entail. Consequently, the core members of the group have become incredibly adept at designing sounds, transcribing performances, recognizing and creating widely varied arrangements. The Tributosaurus core has become the ultimate musical chameleon, able to jump from style to style, from ensemble to ensemble easily. It’s rock and roll, and it has to feel right. Of course, what really makes the project work is our great love and respect of the music. The material is treated with reverence, as an orchestra treats the classical canon. They love what they do, and they have more fun than ought to be legal every time they play.

**Friday, Feb. 24**

Doors open at 8 PM

- Park West, 322 W. Armitage Ave.
- No ticket sales at the door
- Ticket required
- Tickets $60

Open to all attendees/exhibitors

**Event Number: SE6**

*Tickets may be purchased online or onsite, Thursday morning, February 23, subject to availability.*
PRESIDENT’S DINNER DANCE

Saturday, Feb. 25
7 – Midnight

CDS President Dr. Michael Durbin and his spouse, Dr. Renee Pappas, invite you to celebrate our wonderful Midwinter Meeting with a sumptuous dinner and an evening of dancing at the annual President’s Dinner Dance.

- Hyatt Chicago Hotel, Crystal Ballroom
- Reception 7 – 7:30 PM
- Dinner Seating: 7:30 PM
- Black Tie Optional
- Open to all attendees/exhibitors
- $175 per person, tables of 10 available

Register online at www.cds.org through February 23

Event Number: SE7
CDS offers you three ways to register:

- Online, at www.cds.org
- By faxing the form on page 16 to 630.241.1007 before Jan. 10
- By mailing the form on page 16 before Jan. 10 (postmark). Please use your own envelope and mail form to:
  
  Chicago Dental Society
  Midwinter Meeting
  c/o Advanced Tradeshows Technology
  PO BOX 159
  Minooka, IL 60447
CDS FOUNDATION DISTINGUISHED SPEAKER LECTURE SERIES

Presented by:
Judy Kay Mausolf
speaker, author and
dental culture specialist
Practice Solutions, Inc.
Savage, MN

Intended for the entire
medical and business team

Tickets $75, with proceeds to
benefit the CDS Foundation

Delivering W.O.W. Service
Thursday, February 23
8:30 a.m. – 11:30 a.m.
3 CE Credits, Course DL132

Research shows that practices that build their office environment around serving the patient own and dominate the market. Customer service is often confusing, complex and vague! “I’m satisfied” means nothing in today’s world. Set yourself apart from your colleagues: differentiate why you and your office and not the office down the street!

Learn principles for strengthening communication skills, practice brand, and service standards. Illuminate the patient decision making processes to create lasting impressions and exceptional experiences. Inspire the entire team to deliver W.O.W. service with more passion and focus!

Communication Solutions
Thursday, February 23
1:00 p.m. – 4:00 p.m.
3 CE Credits, Course DL166

Discover how to elevate your communication to a level that inspires open communication, prevents breakdowns, resolves conflict and builds trust and respect resulting in high performing team and patient relationships!

Learn the skills to communicate positively and effectively with different and even difficult personalities. Discover formats to hold positive, effective and efficient huddles and team meetings. Transform attitudes from toxic to tremendous and create a positive environment where everyone looks forward to coming to the office. Elevate the level of communication in your life!

The CDSF gratefully acknowledges the following corporate sponsors of the program:

CareCredit

DentalPost

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Accurate Alginate Impressions & Model Pouring Techniques

Sarah Conroy, DDS, New Albany, OH
Private Practice

The latest information and techniques for producing excellent alginate impressions and pouring models will be presented. Patient preparation, tray selection, adhesives, mixing, seating, removal, inspection and model pouring will be covered. You name it; you’ll learn it in this participation course.

After this course, you will be able to:
• Understand techniques for taking and evaluating alginate impressions
• Use correct model pouring techniques

AUXILIARIES
W100, 8 – 11 AM
November: $200, December: $200
January: $200, February: $215

3.00 CE HOURS
Recommended for All

Atraumatic Extractions & Socket Grafting for the GP, Staff

Lee Silverstein, DDS, MS, MBA, Marietta, GA
Associate Professor, The Dental College of Georgia at Augusta University

This user-friendly, hands-on course will teach attendees how to atraumatically remove a single and or multi-rooted tooth and then perform a socket procedure using the appropriate bone grafting material.

After this course, you will be able to:
• Understand how to atraumatically remove a tooth and perform a socket graft

SURGERY WORKSHOP
W102, 8 – 11 AM
November: $475, December: $475
January: $475, February: $490

3.00 CE HOURS
Recommended for All

CPR/AED Certification: BLS for the Healthcare Professional

Vickie Onesti, Oakbrook Terrace, IL
Owner/Master Compressionist

American Heart Association BLS 2-year certification program is high energy, engaging and informative. Early recognition of sudden cardiac arrest for the adult, child and infant is presented. Learn to master compression depth and speed, proper rescue breaths and immediate call responses are reviewed. AED application practice, choking emergencies, Heimlich maneuver, choke to cardiac arrest and overall workplace and home safety plan discussions and demonstrations included.

After this course, you will be able to:
• Instantly recognize a cardiac arrest, call for help, provide proper compressions, confidently use an AED and potentially, save a life
• Calmly handle a choking emergency, perform Heimlich maneuver, manage a choke to cardiac arrest situation effectively and efficiently

CPR/BLS WORKSHOP
W101, 8 – 11 AM
November: $70, December: $70
January: $70, February: $75

3.00 CE HOURS
Recommended for All

Smarten UP & Sharpen UP: It’s The Right Thing To Do

Judy Bendit, RDH, Delray Beach, FL
Registered Dental Hygienist

Why is it that no one ever wants to sharpen hygiene instruments? Do you want them to have that new, just “out-of-the-package” feel? This hands-on workshop will demonstrate how easily and effectively you can sharpen scalers and curettes once you find the method that works best for you. This relaxed and informal program will highlight some of the latest and greatest guides, aids and devices that can help you to achieve sharp cutting edges on your instruments every time.

After this course, you will be able to:
• Distinguish a “dull” cutting edge from a “sharp” edge
• Extend the life of your instruments by maintaining sharp blades with a minimal amount of grinding

HYGIENE WORKSHOP
W103, 8:30 – 11:30 AM
November: $200, December: $200
January: $200, February: $215

3.00 CE HOURS
Recommended for Hygienists

Educational funding provided by Hu-Friedy, Orascoptic, and Crown Seating
The 3D Experience: An Intro to CBCT for the Dental Practitioner

Chad Duplantis, DDS, Fort Worth, TX
Private Practice

Dental practitioners are always looking for ways to better serve the patient population. Diagnosis and education is integral to do so. Cone beam computed tomography (CBCT) has rapidly evolved over the past several years and has become more adopted in the dental setting as a diagnostic aid. By the end of this course, the team can decide whether or not they believe this valuable tool should be implemented into their clinical practice. A hands-on lab will focus on interpretation of CBCTs.

After this course, you will be able to:

- Visualize possible ways to integrate advanced imaging techniques into your clinical practice
- Interpret the basics of CBCT technology and how it is used to increase diagnostic capabilities

DIGITAL DENTISTRY WORKSHOP
W104, 8:30 – 11:30 AM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for All

Educational funding provided by Prexion Corporation, and DentalRay

Composite Resin Veneer to Rival Porcelain

Bob Margeas, DDS, Des Moines, IA
Private Practice

This lecture and hands-on course will teach participants a predictable technique to create a composite resin veneer to replicate nature and have wonderful matching capabilities. A step-by-step live demonstration will increase your learning curve. How thick should each layer be, what shades work best and how do you get a tight contact? How many shades are necessary? What speed should you use for finishing and polishing? All of these questions will be answered along with clinical cases to demonstrate the technique. Attendees will be able to incorporate what you learn on Monday morning for predictability and profit from a full-time practicing dentist.

After this course, you will be able to:

- Create incisal translucency
- Create surface texture to match the natural tooth

RESTORATIVE WORKSHOP
W105, 8:30 – 11:30 AM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for All

Educational funding provided by Cosmedent

COSMEDENT
Spreading Smiles
Bring the Denture Lab to Your Office: The How-To for Denture Repairs

Richard Bona, DDS, Schererville, IN
Private Practice

This course will acquaint the participant in the handling of acrylic repair materials and the techniques that can be used in their office to add denture teeth to existing partial and full dentures. Also, the participants will learn how to add a wrought wire clasp as well as extend the retromolar pad coverage on a modified acrylic partial. The program will be hands-on as well as a PowerPoint presentation to aid in the training. Several other techniques will be shown in the presentation concerning denture construction and other prosthodontic concerns.

After this course, you will be able to:

• Repair a fractured denture
• Add denture teeth to a denture

DENTURE REPAIR WORKSHOP
W106, 9 AM – 12 PM
November: $475, December: $475
January: $475, February: $490

3.00 CE HOURS
Recommended for All

Educational funding provided by Lang Dental

Application of Mini’s & Overdentures in the Edentulous Arch

Corey Raymond, DDS, King of Prussia, PA
Private Practice

The edentulous arch has obstacles for rehabilitation with dental implants, such as anatomical limitations through patient acceptance. The Minicone dental implant provides more treatment options for patients who may not have been candidates for root form implants or had concerns about traditional dental implants. This course will demonstrate the clinical applications of Minicone dental implants anatomical considerations and patient selection at the consultation appointment. This workshop will cover choosing the right overdenture patients from a clinical perspective and choosing the right abutments and the right housing system.

After this course, you will be able to:

• Understand the applications of the mini implant
• Understand the advantages of overdentures compared to traditional dentures

IMPLANTS WORKSHOP
W107, 9 AM – 12 PM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for Doctors

Educational funding provided by Neodent
Are You Numb Yet? Pharmacology of Local Anesthesia

Alan Budenz, DDS, Paso Robles, CA
Emeritus Professor, University of the Pacific

How do local anesthetics work? Why don’t they always work? Safe dosages and possible interactions of local anesthetics with patient medical conditions and medications are presented. Anesthetic buffering agents, reversing agents, delivery devices, and new innovations are discussed in the context of daily practice practicality. The controversy surrounding use of 4% anesthetics (articaine and prilocaine), and management of possible complications, such as nerve paresthesia, will be reviewed.

After this course, you will be able to:

• Learn to make confident clinical decisions on what anesthetics to safely use
• Be able to achieve more profound anesthesia and avoid local anesthetic complications

ANESTHESIA
Lecture
L118, 8 – 11 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors, Hygienists

Dispelling ‘CSI Effect’ Myth: Overview of Contemporary Forensic Dentistry

Anthony Cardoza, DDS, Santee, CA
Private Practice

Because of the popularity of forensic faire in television, the general public sees a skewed view of the true nature of forensic investigation. This issue is commonly known as the CSI Effect. In this course, Dr. Cardoza will discuss the myth as it relates to forensic odontology. The lecture will review forensic dental identification of decedents of varying postmortem states including skeletal, fragmented, decomposed, burned remains and pattern injuries as they relate to bite mark investigation not only in humans but animal bites as well.

After this course, you will be able to:

• Understand forensic dental identification with the use of radiographs as well as by other means
• Understand how dental records in your practice could be used in a forensic dental investigation

FORENSICS
Lecture
L119, 8 – 11 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All
HIPAA Compliance: How Well Are You Really Protected?

Mary Govoni, MBA, Bel Aire, KS
Consultant

HIPAA regulations involve much more than posting a Notice of Privacy Practices and having your patients sign an acknowledgement form. This course will review all HIPAA documentation requirements, including privacy and security policies, employee acknowledgements, security breach assessments, security risk assessments and much more. Digital security, including software and hardware requirements to protect from unauthorized access and hacking/ransomware attacks, will be discussed.

After this course, you will be able to:

- Identify security risks for potential threats to patient and practice data
- Evaluate documentation requirements for privacy and security compliance

OSHA/HIPAA
L121, 8 – 11 AM

3.00 CE HOURS
Recommended for All

Endo for GPs: Better - Safer - Faster Root Canals

Manor Haas, DDS, MSc(D), Toronto, Canada
Private Practice

In this practical course, you will learn how you can absolutely perform root canals better, faster and more safely. Many clinical tips and tricks will be demonstrated and tailored to novice and experienced dentists including:

Faster – Learn how to more efficiently locate canals (including MB2), instrument and obturate with fewer steps

Better – Learn how to better access teeth, instrument calcified and curved canals, anesthetize (hot) teeth, and do single visit endo

Safer – Learn how to separate less files, prevent perforations, avoid canal ledging/blocking, prevent obturation extrusion and reduce post-op pain

After this course, you will be able to:

- Perform better and safer single visit root canals
- Instrument and obturate calcified and curved canals

ENDODONTICS
L122, 8 – 11 AM

3.00 CE HOURS
Recommended for Doctors, Hygienists

LECTURE
November: $85, December: $85
January: $95, February: $105
Looking Beyond Teeth & Saving Lives: Dentist’s Role in Sleep Disordered Breathing

Jamison Spencer, DMD, Pleasant View, UT
Private Practice

Dentists are uniquely positioned to easily evaluate for signs of obstructive sleep apnea. Oral appliance therapy performed by a qualified dentist can also be an effective treatment, literally saving lives. Dr. Spencer will review the basics of normal sleep, snoring and sleep apnea in adults and children, discuss the dental professional’s role in screening, referral and treatment of snoring and sleep apnea using oral appliance therapy as part of a multi-disciplinary team. The bruxism/sleep apnea connection will be discussed.

After this course, you will be able to:
• Feel comfortable evaluating your patients for sleep apnea
• Know what to do once you have a diagnosis of sleep apnea or snoring

Attendee Requirements
• This is a pre-requisite course for workshop W211

Dental Drug Therapy: How to Maximize Results with Minimal Risk

Karen Baker, RPh, MSPharm, Iowa City, IA
Associate Professor, University of Iowa

The speaker will update the dental team on developments in dental pharmacotherapy while providing strategies for prescribing to ensure therapeutic success. Clinically relevant information about effectiveness, adverse effects, patient specific drug selection criteria, dosing, and cost will be presented for systemic antibiotics and analgesics currently used in dentistry. The lecture will examine certain controversial areas such as opiate risk avoidance, dental treatment of patients with SUDs and dental antibiotics contributing to bacterial resistance.

After this course, you will be able to:
• Choose the best antibiotic for a patient
• Implement opioid-sparing analgesia

Best Practices to Get Off of PPOs & More

Kirk Behrendt, BA, Milwaukee, WI
Consultant, ACT Dental

Eliminating or reducing your PPOs could possibly be the most important decision you’ll make in your career. There are no shortcuts, and the only way to do this successfully is to do it the right way. This lecture will walk you through the roadmap of how to do it carefully and with predictability.

After this course, you will be able to:
• Understand the mindset needed to make strategic moves
• Understand what research is needed to understand insurance exposure

One Day You’re the Pigeon, Next Day the Statue: Power of Words in Building Relationships

Dave Weber, BA, Kennesaw, GA
President & CEO, Weber Associates

This well-known speaker will discuss what teams feel is the most challenging part of the practice – people. Relationships are important. You can make progress on purpose and learn the amazing impact that our communication skills have on the culture and climate of a practice and a home.

After this course, you will be able to:
• Use the 6 most powerful words in the English language – when to use them and how to bring people together
• Practice the secret to bringing out the best in co-workers and patients

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Insomnia

Karen Baker, RPh, MSPharm, Iowa City, IA
Associate Professor, University of Iowa

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After this course, you will be able to:
• Choose the best antibiotic for a patient
• Implement opioid-sparing analgesia

Miles Cone, DMD, Yarmouth, ME
Private Practice

Removable prosthetic dentistry is in a state of crisis. There is a growing need for complete denture therapy, however, much of what students learn in dental school about dentures is flawed, and based on dogmatic principles. In an effort to rekindle the love affair with the original full-mouth rehabilitation, this course will go through numerous case studies and outline the low-cost materials and easy to follow techniques necessary for treating edentulous patients with efficacious, predictable and profitable outcomes.

After this course, you will be able to:

- Review shortcomings of removable complete dentures prosthetics
- Develop a case-specific armamentarium for complete dentures/implant-overdentures based on aesthetic and functional demands for patients

RESTORATIVE LECTURE
L129, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Educational funding provided by Zest Dental Solutions, GC America, Komet, and Kettenbach

A Blueprint for Practice Growth for Doctor & Team

Steven Katz, DMD, Roslyn Heights, NY
Consultant, Smile Potential

Kelly Galvagni, CDA, Ridge, NY
Consultant, Smile Potential

The plan to achieve practice success and growth should include empowering the team and implementing systems that build patient confidence. It is extremely important for the doctor to create clarity in expectations so that the team can function independently and take non-clinical responsibilities off of the doctor’s shoulders. Improved systems and better leadership create a stronger culture that increases patient interest in more comprehensive care. It eliminates team turnover and makes working in the practice more enjoyable and fulfilling for the doctor and the team.

After this course, you will be able to:

- Differentiate your practice from others in your area
- Create an empowered team capable of creating greater success and improved patient satisfaction

BUSINESS COMMUNICATIONS LECTURE
L131, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Educational funding provided by CareCredit, Dental Intelligence, Weave, and Digidoc
Delivering WOW Service: It’s How You Make Them Feel

Judy Kay Mausolf, Lakeville, MN
Consultant, Practice Solutions, Inc.

Research has shown that practices that build their office environment around serving the patient dominate the market, but customer service is often confusing, complex, and vague. In this course, you can learn the principles that strengthen communication skills, your practice brand, and service standards. The speaker will clarify the patient decision-making processes and outlines how to create lasting impressions and exceptional experiences. How to inspire your entire team to deliver WOW service will be presented.

After this course, you will be able to:

• Learn how to make WOW lasting impressions to build patient loyalty
• Learn five service steps to create WOW patient experiences

BUSINESS COMMUNICATIONS LECTURE
DL132, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Educational funding provided by CareCredit and Dental Post

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Go Ahead – Bite into that Apple: Treatment Plan for Success & Avoid Complications

Ronni Schnell, DMD, Brookline, MA
Director, Predoctoral Removable Prosthodontics, Boston University, Private Practice

The implant overdenture has become the standard of care for the edentulous mandible. Not only does it enhance retention, improving quality of life for patients, it allows for preservation of the alveolar bone. This course is for those who wish to gain the confidence to predictably incorporate this procedure in a general practice. This scientifically based instruction will focus on the three important things you must consider when starting any case.

After this course, you will be able to:

• Understand space analysis, templates and abutment and attachment considerations
• Review the prosthesis driven restoration and implant placement considerations

REMOVABLE PROSTHODONTICS LECTURE
L133, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors

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Oral Pathology Plus in Pediatrics

Jane Soxman, DDS, Allison Park, PA
Private Practice

This course reviews some of the more common presentations of oral pathology in the pediatric dental patient. Description, etiology and treatment recommendations are presented for various developmental anomalies such as pre-eruptive intracoronal resorption, molar-incisor hypomineralization, anomalies of crown size and shape, and eruption disturbances.

After this course, you will be able to:

• Identify various anomalies in the developing dentition
• Learn to provide appropriate timing and techniques for treatment

PEDODIATRIC DENTISTRY LECTURE
L134, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All
3D Printed Full Arch Composite Resin Prosthesis:
Digital Record, Printed Guide, Indexed Prosthesis

Daniel Spagnoli, DDS, PhD, Supply, NC
Oral & Maxillofacial Surgeon

This course will describe engineering principles and biomaterial properties as well as enhanced design parameters achieved with additive manufacturing. Treatment sequence including digital records, Exoplan/3D Sprint, anatomically registered implant guides and indexed hybrid prosthesis will be discussed. Benefits of highly filled composite resin prostheses related to occlusion, wear resistance, esthetics, bone maintenance and repair or modification will be discussed.

After this course, you will be able to:
• Understand fully digital guided implant placement
• Understand benefits of 3D printed resin hybrid prosthetics

TECHNOLOGY LECTURE
L135, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Do It Faster, Better: Efficiency & Proficiency with Posterior Composites

Alan Atlas, DMD, Philadelphia, PA
Private Practice

Technique errors, incorrect material selection and poor patient compliance will expedite failure of posterior composite restorations. This course will provide a scientific update of adhesives and materials to use to improve expertise and productivity. Step-by-step protocols for preparation, placement and finishing to achieve precise margins, consistent contacts and eliminate post-operative sensitivity will be demonstrated with video provided by Dental Microscope HD Video.

After this course, you will be able to:
• Learn to utilize simplified and innovative clinical protocols from preparation to finishing to optimize restorative procedures
• Achieve precise margins, consistent contacts and eliminate post-operative sensitivity

RESTORATIVE LECTURE
L136, 9 AM – 12 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors

Posterior Direct Restorations: Adhesion, Bioactivity Contacts & Complications

Todd Snyder, DDS, Las Vegas, NV
Private Practice

Posterior direct restorations are noted as one of the most challenging procedures for a dentist to provide to their patients. If you are tired of sensitivity, open/light contacts, or confused about what materials to use, then this program is for you. Technology continues to evolve the devices, the tooth colored restorative materials and the techniques dentists utilize in their practices. The ability to restore teeth easily with no sensitivity while fighting off decay and creating ideal contacts is possible. How technology, materials and techniques are changing the way dentists can restore posterior teeth with direct restorations is covered.

After this course, you will be able to:
• Utilize new technology to simplify your dentistry
• Have less problems when placing direct restorations

RESTORATIVE LECTURE
L138, 9 AM – 12 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

2023 Esthetic Dentistry Reviewed

Gordon Christensen, PhD, Provo, UT
CEO, Practical Clinical Courses

Esthetic procedures stimulate patient interest and excitement, which were dampened by the “Great Recession” and COVID. Patient education is needed to re-excite patients about what is available in modern dentistry.

The state-of-the-art esthetic procedures covered in this lecture are: whitening teeth, Botox, diastema closure, adult ortho, ceramic crowns compared, ceramic partial tooth restorations, ceramic veneers, direct resin crowns and veneers. You can re-motivate patients to these exciting procedures.

After this course, you will be able to:
• List and describe the major dental esthetic procedures
• Decide with your team how to re-motivate patients to these procedures

RESTORATIVE LECTURE
L139, 9 AM – 12 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All
Doctor & Hygienist: Develop an Efficient, Effective Maintenance Visit

Timothy Donley, DDS, Bowling Green, KY
Private Practice

The most important two minutes in dentistry is when the doctor comes in to do the hygiene check. This is the moment of truth when dentistry is bought and sold. These two minutes can be carefully choreographed to maximally identify all dental needs, effectively present prescribed treatment and motivate patients to accept care. Doctor and hygienist can leave this lecture with a step-by-step exam protocol that focuses on what diagnostic data is collected by the hygienist and what is presented to the dentist in front of the patient in an effective and efficient way.

After this course, you will be able to:
• Make the maintenance visit more productive
• Maximally identify treatment plans for all dental needs

PERIODONTICS LECTURE
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Guided Biofilm Therapy: How to Incorporate it into Clinical Practice

Penny Hatzimanolakis, PhD, North Vancouver, Canada
Clinical Associate Professor, University of British Columbia

The underworld of subgingival biofilm can be a challenging environment for clinicians. Traditionally, the battle against biofilm communities thriving subgingivally has been fought with a blend of hand and power-driven instruments. Indications for using air-pressured mechanical biofilm disruption technology with the use of low abrasive-based powders for both supragingival and subgingival biofilm have been developed. This review will explore the air-flow mechanism and its clinical application for biofilm management.

After this course, you will be able to:
• Understand the concept of symbiosis and dysbiosis of the oral microbiome
• Learn the concepts of guided biofilm therapy

HYGIENE LECTURE
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

How to Save a Life: Actions & Algorithms for Medical Emergencies

Daniel Pompa, DDS, Roslyn Heights, NY
Oral and Maxillofacial Surgeon / Speaker

Many medical emergencies can be prevented. Learn a comprehensive command of the essential knowledge and skills needed to handle a life-threatening medical crisis. Up-to-the-minute actions for dealing with a medical crisis will be reviewed. The lecture will explore the “conversational history” and how it will uncover medical issues not revealed by the standard health history form. Additionally, attendees will learn simple, non-invasive critical tests that can reduce overall risks. Attendees will receive and review color-coded instructional cards depicting the most common life-threatening situations.

After this course, you will be able to:
• Recognize life-threatening emergencies, know when and why they occur
• Learn three simple non-invasive chair side tests to avoid a crisis

MEDICAL EMERGENCIES LECTURE
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Prosthetic Plastic Surgery: Masking Tissue Deficiencies in Implant Restoration

Brian Butler, DDS, Castle Pines, CO
Private Practice

Many patients provide challenges for implant restorations. This presentation discusses planning for the missing tissues and options to replace the deficiencies with prosthetic materials. Managing these defects can be difficult and require restorations that mask or mimic the missing tissues. Options to replace these missing structures are considered as well as the parts necessary for these treatments. Fixed and removable options will be presented to replace deficient tissues.

After this course, you will be able to:
• Diagnose and treatment plan for deficient hard and soft tissues
• Discuss treatment options to restore deficient tissues

PROSTHETIC PLASTIC SURGERY LECTURE
November: $45, December: $45
January: $50, February: $50

1.50 CE HOURS
Recommended for All
Guided Implant Surgery: Increase Accuracy, Efficiency & Reduce Stress

**Kevin Kopp, DDS, Elmhurst, IL**
*Private Practice*

This program covers how implementing CT guided implant surgery workflows can help improve a surgeon’s accuracy, efficiency and case acceptance. The course will go in-depth on why guided surgery is more relevant than ever before, and the impact digital dentistry has on creating a truly patient-centric practice. The participant will gain a better understanding of the roles of the implant surgeon, office staff and restorative dentist.

After this course, you will be able to:

- Understand surgically guided workflows and how they increase accuracy and efficiency
- Understand how guided surgery creates a stress-free surgical experience for the surgeon, staff and patient

**21st Century Composites: Stop Layering & Start Injection Molding**

**David Clark, DDS, Tacoma, WA**
*Private Practice*

Most dentists still think of composite as filling material that should be packed into boxy preps and cured in layers. That is simply the wrong way to use composite. In this lecture, Dr. Clark will demonstrate the art and science of monolithic injection molded composite dentistry using modern cavity preparations, ultrathin anatomic clear matrices that can completely wrap the tooth and heated multi-viscosity resins.

After this course, you will be able to:

- Complete ultra glossy stain proof anterior restorations
- Understand the six keys to world class contacts 100% of the time in a Class II

**Hackers are After You: Protecting Yourself From Evils of the Internet**

**Steven McEvoy, MS, Sacramento, CA**
*Consultant, MME Consulting, Inc.*

The hackers are getting rich by taking advantage of you. They know people keep their passwords in unsafe places, saved in the web browser and in notes on their phones and PCs. Did you know they can get your home address from a single online photo? Defending yourself on your phone and PC just takes a few simple steps. The speaker will share examples of how the exploits work and how you can defend yourself better. The speaker will talk about the issues in terms everyone can understand. Participants can bring their own questions and concerns to share.

After this course, you will be able to:

- Defend yourself better online

**What Is the Role of the Dental Professional in Screening for Oral & Oropharyngeal Cancer?**

**Mark Lingen, DDS, PhD, Oak Park, IL**
*Professor, University of Chicago*

Oral and oropharyngeal cancer is an aggressive epithelial malignancy. Despite advances in treatment, long-term survival has remained modest. This is due to many factors including delayed diagnosis. Early detection and prevention are critical for improved long-term survival. This lecture reviews etiologic factors associated with oral and oropharyngeal SCC. The importance of a comprehensive visual and tactile exam for patients is emphasized. The lecture reviews ADA Clinical Guidelines for oral cancer screening and the critical role of dental professionals in early detection and prevention.

After this course, you will be able to:

- Recognize premalignant lesions

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Improving Care through Artificial Intelligence: Transforming Diagnosis, Communication & Delivery

Christopher Balaban, DMD, MSc, Boston, MA
VP of Clinical Affairs, Overjet

Artificial intelligence has arrived at the dental clinic. Dental AI can identify anatomy and disease with incredible levels of precision and present findings with compelling visuals for patient communication. The technology is poised to redefine how dentists are trained, practices operate and insurers reimburse. In this course, clinicians working at the forefront of this technology will share the current capabilities of the technology.

After this course, you will be able to:

• Learn how dental AI models are developed and applied to dental radiographs
• Understand how providers and payers are utilizing dental AI to improve care

ARTIFICIAL INTELLIGENCE LECTURE
SL146, 10 – 11:30 AM
November: $45, December: $45
January: $50, February: $50

1.50 CE HOURS
Recommended for Doctors, Hygienists

Stick It Real Good: Bonding & Cementation With Predictable Materials

Sam Halabo, DMD, San Diego, CA
Private Practice

Dental offices require a countless number of materials and techniques. These procedures demand time and practice to allow dentists to become proficient enough to provide great patient care. During this course, Dr. Halabo will show evidence-based data, case presentations, and simple methods of treating most cementation procedures. Make your cementation process simple and predictable and enjoy great outcomes in this step-by-step course.

After this course, you will be able to:

• Become proficient in deciding which cements to use and when
• Handle difficult situations such as discolored teeth, subgingival margins, isolation problems and eliminate sensitivity

MATERIALS LECTURE
SL147, 10:30 AM – 12 PM
November: $45, December: $45
January: $50, February: $50

1.50 CE HOURS
Recommended for All

Educational funding provided by Kettenbach, Bisco, and GC America
Four Essential Steps to Manage Implant Disease from Operatory to Patient

Samuel Low, DDS, MEd, Palm Coast, FL
Professor, Periodontics, University of Florida

Dentists and dental hygienists can be bewildered as to the “correct” approach from managing implant mucositis to peri-implantitis. This lecture presents a guide to recognize implant disease and prevent loss of implants with innovative chairside techniques to reverse implant mucositis and with peri-implantitis success via minimally invasive protocols. Patient benefits are friendly oral hygiene to utilize tools and medicaments to maintain their implants for life.

After this course, you will be able to:

• Incorporate anti-inflammatory biofilm control with innovation as air medicinal delivery and dental lasers
• Create innovative at home oral hygiene that enhance compliance

LASERS/PERIODONTICS LECTURE
SL148, 10:30 AM – 12 PM
November: $45, December: $45
January: $50, February: $50

1.50 CE HOURS
Recommended for All

Educational funding provided by Biolase and Sunstar

Red, Swollen, Glossy & Boggy: Fixing Those Broken Gums

Constantine Politis, DDS, River Forest, IL
Private Practice

Remember all those things they taught you in school about treating gums? Guess what: they still work. This course was designed for dental team members interested in updating their knowledge of the diagnosis, etiology, and fundamentals of treatment for their periodontally compromised patients. An overview of periodontal treatment from non-surgical therapy through regenerative surgical techniques will be presented.

After this course, you will be able to:

• Gain enhanced understanding of the various forms of periodontal disease
• Better communicate the need and rationale for earlier treatment of periodontal disease

PERIODONTICS LECTURE
FL120, 8 – 11 AM
No fee

3.00 CE HOURS
Recommended for All

Educational funding provided by The Illinois Society of Periodontists
Treating Between the Lines: Understanding Rx & Illicit Drug Abuse

Ronni Brown, DDS, MPH, Oakland, CA
Dentist, Public Health

Have you ever felt that a patient’s substance abuse was the elephant in the room? Are you afraid to discuss your suspicions due to your own discomfort or fear of insulting your patient? Drug abuse is at an epidemic level with approximately one out of every 10 Americans addicted to illegal and prescribed stimulants, depressants, and opioids. Dental professionals need to awaken to the uncomfortable reality that many patients are substance abusers. You can learn safe, effective, realistic diagnostic, communication and treatment strategies.

After this course, you will be able to:
- Recognize the clues associated with depressant, stimulant and opioid abuse during dental examination
- Develop treatment plans based upon caries-risk assessment by drug use patterns

Addiction Lecture
FL137, 9 AM – 12 PM
3.00 CE Hours
Recommended for All

Materials for Restorative Not Reparative Dentistry: I Have It – You Need It

Howard Glazer, DDS, Fort Lee, NJ
Private Practice

This program is about real dentistry for real people. This program will explore materials, products and techniques that will take you from diagnosis and documentation of the carious lesion(s), access with soft tissue laser and proper burs, to proper photocuring during treatment with bioactive and antibacterial materials, through to finishing and final polish. The entire dental team benefits from learning together about the latest products and patients greatly benefit, too.

After this course, you will be able to:
- Know the types and benefits of materials in product categories
- Understand and choose to utilize bioactive materials

Products Lecture
FL130, 8:30 – 11:30 AM
No fee
3.00 CE Hours
Recommended for All

Invisible Pain: Realities Within the World of Autoimmune Diseases

Karen Davis, RDH, Richardson, TN
Registered Dental Hygienist

Looking good on the outside can be deceptive when living with chronic pain on the inside. Within the world of autoimmune diseases, patients may present with varying degrees of pain, fatigue and altered lifestyles as a result. Increased risk of periodontal diseases and dental caries are common hallmarks of many autoimmune conditions fueled by chronic inflammation, suppressed immune response and behavioral challenges. Explore risk factors for autoimmune diseases and methods to reduce oral complications.

After this course, you will be able to:
- Recognize how dental professionals can help improve the journey for autoimmune patients
- Identify oral considerations of living with an immune system that attacks itself

Health Lecture
FL143, 9:30 AM – 12:30 PM
3.00 CE Hours
Recommended for All

Full Mouth Implant Prosthodontics: The (Digital) Nuts and Bolts of Treatment

Naif Sinada, DMD, Fayetteville, AR
Private Practice

The landscape of full mouth implant prosthodontics is evolving at an overwhelming pace. This presentation will cover the workflow of a modern prosthodontic practice from data acquisition to surgical/prosthetic treatment execution.

After this course, you will be able to:
- Identify the necessary components of a modern prosthodontic practice
- Comprehend the possibilities of a digital surgical and prosthetic workflow through specific patient applications

Prosthodontics Lecture
FSL115, 8 – 9:30 AM
No fee
1.50 CE Hours
Recommended for All

Educational funding provided by The American College of Prosthodontics
Anterior Ceramic Restorations: From Treatment Planning to Adhesive Cementation

Julian Conejo, DDS, MSc, Malvern, PA
Director, Chairside CAD/CAM Dentistry, University of Pennsylvania School of Dental Medicine

The main objective of this lecture is to present to the participants the importance of facially driven treatment planning, and understand the workflow from the initial digital documentation to delivery of final restorations. Esthetic parameters, preparation designs, material selection and adhesive cementation protocols will also be addressed.

After this course, you will be able to:
• Implement facially driven digital wax-ups and preparation guides, optimize digital impressions with intramural scanners, and perform adhesive cementation for anterior ceramic restorations.

PROSTHODONTICS LECTURE
FSL145, 10 – 11:30 AM
1.50 CE HOURS
Recommended for All

Accurate Alginate Impressions & Model Pouring Techniques

Sarah Conroy, DDS, New Albany, OH
Private Practice

This is a repeat of W100. See course description on page 28.

AUXILIARIES WORKSHOP
W100R1, 12:30 – 3:30 PM
November: $200, December: $200
January: $200, February: $215
3.00 CE HOURS
Recommended for All

CPR/AED Certification: BLS Healthcare Professional

Vickie Onesti, Oakbrook Terrace, IL
Owner/Master Compressionist

This is a repeat of W101. See course description on page 28.

CPR/BLS WORKSHOP
W101R1, 12:30 – 3:30 PM
November: $70, December: $70
January: $70, February: $75
3.00 CE HOURS
Recommended for All

The 3D Experience: An Intro to CBCT for the Dental Practitioner

Chad Duplantis, DDS, Fort Worth, TX
Private Practice

This is a repeat of W104. See course description on page 29.

DIGITAL DENTISTRY WORKSHOP
W104R1, 1 – 4 PM
November: $425, December: $425
January: $425, February: $440
3.00 CE Hours
Recommended for All

Educational funding provided by Prexion Corporation and DentalRay
Suturing for the GP & Surgical Staff

Lee Silverstein, DDS, MBA, Marietta, GA
Associate Professor, The Dental College of Georgia at Augusta University

This hands-on course will teach the various suturing instruments, suture threads, needles and suturing techniques and when these should be used clinically to ensure proper surgical tissue closure.

After this course, you will be able to:

- Know what instruments to use to suture
- Know sutures, suture threads, suture needles and suturing techniques to use in which clinical situations

**SURGERY WORKSHOP**

W108, 12:30 – 3:30 PM  
November: $475, December: $475  
January: $475, February: $490

3.00 CE Hours
Recommended for All

Positioning for Life: Ergonomics for the Dental Hygienist

Judy Bendit, RDH, Delray Beach, FL
Registered Dental Hygienist

This lecture takes a close look at all the ways that you can make your job easier, and say goodbye to pain with smarter working techniques. This workshop will focus on practical principles to enhance your dexterity, preserve your strength and increase your confidence when confronting clinical challenges. Included in the discussion will be room layout, gloves, instruments, loupes and tips to make your clinical experience more effective.

After this course, you will be able to:

- Discover realistic, effective methods to defeat chairside postural problems
- Discuss positive neutral postures

**ERGONOMICS WORKSHOP**

W110, 1 – 4 PM  
November: $200, December: $200  
January: $200, February: $215

3.00 CE Hours
Recommended for Hygienists

Educational funding provided by Orascoptic, Hu-Friedy and Crown Seating

Chairside Assistant’s Role in Dental Implants

Brian Butler, DDS, Castle Pines, CO
Private Practice

In this hands-on session, there will be two one-and-a-half-hour sessions with two different implant systems, Straumann and Nobel Biocare. You can learn the components necessary for implant restorative treatment with the different implant systems. You will walk through the different components of the implant procedure for restorations and provide a hands-on with all necessary components. The familiarity between systems will be demonstrated to allow the knowledge to work with multiple systems.

After this course, you will be able to:

- Identify the implant parts for two different implant systems and learn the similarities of the implant parts
- Familiarize with parts needed for provisional restorations, impressions, lab components, and restorations

**IMPLANTS FOR AUXILIARIES WORKSHOP**

W109, 1:30 – 4:30 PM  
November: $275, December: $275  
January: $275, February: $290

3.00 CE HOURS
Recommended for Team
Simplified Diastema Closure for Every Dentist

Bob Margeas, DDS, Des Moines, IA
Private Practice

Diastema closures can be challenging due to isolation, inflammation, space and need to create tight imperceptible restoration. This course will teach you a technique you can incorporate immediately for increased predictability and profit. You can learn a free hand bonding technique without the use of wedges or matrix system to satisfy the most discerning patients post-orthodontics or for increased esthetics. This technique is conservative and ideal for patients of all ages.

After this course, you will be able to:
• Create perfect contacts
• Decide what composites work best for maximum results

RESTORATIVE WORKSHOP
W111, 1 – 4 PM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for All

Educational funding provided by Cosmedent
COSMEDENT®
Spreading Smiles

Ceramic Implant Workshop

Adam Hogan, DDS, Virginia Beach, VA
Private Practice

Ceramic dental implants are a rapidly growing discipline in the field of dental implantology. They possess significant benefits over titanium as a dental implant option for patients looking to replace a single tooth, or an entire dentition. In this course, learn how the Zi implant offers an approach to ceramic implants from the design and connection to the ability to achieve high initial stability allowing for immediate loading.

After this course, you will be able to:
• Learn the advantages of using a ceramic implant
• Know the surgical protocols of placing a ceramic implant and the parameters for immediate loading

IMPLANTS WORKSHOP
W113, 1:30 – 4:30 PM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for All

Educational funding provided by Neodent
NEODENT®
A Straumann Group Brand

All TMJ Patients are NUTS, Right?
How to Handle Most Common TMJ Disorders

Jamison Spencer, DMD, Pleasant View, UT
Private Practice

TMJ disorders are one of the areas where almost every dentist feels uncomfortable. In dental school, some didn’t get much classroom information, and clinical experience could be marginal. Treatments in practice can be hit or miss, without clarity on why. Dr. Spencer will review the relevant anatomy and discuss simple examination, diagnosis and treatment techniques that will allow you to stun your next TMD patient with your understanding of their issues.

After this course, you will be able to:
• Understand the anatomical relationships that help make sense of many TMJ problems
• Help patients suffering with the three most common TMJ problem

TMJ LECTURE
L151, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All
Wait, I Still Feel That: Problem Solving Delivery of Local Anesthesia

Alan Budenz, DDS, Paso Robles, CA
Emeritus Professor, University of the Pacific

This lecture is designed for dentists and dental hygienists who wish to expand their understanding of the delivery techniques of local anesthesia and to solve some of the difficulties that arise in obtaining profound anesthesia. Review of anatomical landmarks and structures important to effective and safe delivery of local anesthesia forms the foundation for this presentation. A wide range of maxillary and mandibular block techniques will be emphasized, including the Gow-Gates and Akinosi mandibular division nerve block techniques, and techniques for anesthetizing accessory nerve pathways.

After this course, you will be able to:

• Better analyze and correct difficulties in delivering local anesthesia
• Provide a broader selection of injection techniques to address anatomical variations

ANESTHESIA
L153, 12:30 – 3:30 PM
3.00 CE Hours
Recommended for Doctors, Hygienists

21st Century Laser-Assisted Dentistry

Anthony Cardoza, DDS, Santee, CA
Private Practice

This presentation will contrast the daily challenges faced in the conventional delivery of a variety of dental procedures against the solutions offered through laser-assisted dentistry. These general applications include cavity preparations, various soft tissue procedures, endodontic preparation and bony procedures such as crown lengthening and tori reduction. Laser dental hygiene applications will be discussed. Examples of these procedures using both the diode laser and the hard tissue laser will be shown.

After this course, you will be able to:

• Understand basic laser safety and physics
• Understand clinical applications of dental hard and soft tissue lasers

LASERS
L154, 12:30 – 3:30 PM
3.00 CE HOURS
Recommended for All

Educational funding provided by Fotona
OSHA & Safety Compliance: Is It a Priority or a Nuisance?
Mary Govoni, MBA, Bel Aire, KS
Consultant, Mary Govoni & Associates
This course reviews the numerous safety regulations and guidelines for dentistry, workers and patients, but also focuses on the issues of culture, norms, and expectations related to the health and safety of all concerned. Importance of leadership in safety and health, how to effectively create a culture of safety and promote those principles to patients and team members will be discussed.

After this course, you will be able to:
• Discuss the implications of non-compliance with rules vs. guidelines
• Develop a strategy to create a culture of safety in dental practice to benefit patients and dental team members

OSHA/HIPAA
L155, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105
3.00 CE HOURS
Recommended for All

Endodontics for Pediatric & Geriatric Patients
Manor Haas, DDS, MSc(D), Cert Endo, Toronto, ON, Canada
Private Practice
This course will show how to best treat pediatric and geriatric patients. Many topics and considerations including management of very large vs calcified canals, dental trauma, before and after treatment medications and restoration of endo-treated teeth are presented. Further tips included are: learn to instrument, medicate, obturate Omnipore apices, calcified and curved canals; learn about pre- and post-treatment medication protocols (antibiotics, analgesics) and drug interactions; understand protocols for dental trauma, swellings, when to endo vs. exo/implant, and learn how to and when to perform and restore single visit root canals.

After this course, you will be able to:
• Tailor your endo treatment to young and old patients

Endodontics
L156, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105
3.00 CE HOURS
Recommended for Doctors

The X Factor: 12 Keys to Set Your Practice Apart
Dave Weber, BA, Kennesaw, GA
President & CEO, Weber Associates
Leadership was thought to be just about authority, title, ownership or responsibility, but there is a new reality in the dental office - leadership is about influence. In every practice, there are team members who are driving the culture and climate of the practice for good or bad. The speaker will share 12 points, which are proven strategies that you can use to positively influence your professional personal situations.

After this course, you will be able to:
• Develop an understanding of leadership excellence and implement strategies that positively influence patients and co-workers
• Grow your own leadership capacity and bring about systemic change in the practice

Inspiration
L157, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105
3.00 CE HOURS
Recommended for All
Squid vs. Whale: Successful Communication Between the Dentist & the Laboratory Technician

Miles Cone, DMD, Yarmouth, ME
Private Practice

The patient demand for cosmetic dental options continues to grow at an accelerated rate. As such, seamless communication between the dental clinician and the laboratory technician has become increasingly crucial. This presentation covers contemporary protocols, philosophies and materials that are available to aid in the collaboration between the dentist and technician to achieve predictable long-term result, high-end aesthetics and successful patient outcomes.

After this course, you will be able to:

• Determine chairside/benchtop communication protocols that can be utilized for various restorations
• Develop systems of communication to facilitate aspects of shade analysis, occlusion, tooth position and facial aesthetics

RESTORATIVE LECTURE
L158, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors

Educational funding provided by Amann Girrbach, Vita North America, Smile Line and Matisse Software

Blue Print for Increasing Treatment Acceptance Grow Your Practice in 12 Months

Steven Katz, DMD, Roslyn Heights, NY
Consultant, Smile Potential

Kelly Galvagni, CDA Ridge, NY
Consultant, Smile Potential

Connect with patients on an emotional level when discussing the benefits of care. This makes patients want the care much more. Everything you do should be focused on creating a higher perceived value. You need to introduce an improved patient experience, beginning with a more welcoming initial phone call and a more impressive initial exam. When patients ask questions about treatment, the entire team must be on the same page with verbal skills to help the patients overcome their objections and say “yes” to treatment. When this occurs, patients accept more of the care they need, and they refer others to our offices.

After this course, you will be able to:

• Understand the importance of speaking about the benefits of treatment
• Overcome patient objections to treatment

BUSINESS COMMUNICATIONS LECTURE
L159, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Educational funding provided by CareCredit, Dental Intelligence, Weave and Digidoc
Medicated Dental Patients: New Challenges & New Risks!

Karen Baker, RPh, MSPharm, Iowa City, IA
Associate Professor, University of Iowa

Dental professionals frequently treat medically complex and chemically challenged patients and need practical strategies for providing optimal care. Karen will identify new drug-related problems encountered in dental practice and outline practical management solutions for the dental team. Extensive handouts will supplement discussion of intra-oral drug effects and treatment modifications involving medicated or allergic patients. Throughout the program, Karen will place primary emphasis on developing consistent strategies for treating medically complex dental patients.

After this course, you will be able to:

• Modify dental treatment to prevent drug-related complications in patients with cardiovascular and nervous system disorders
• Avoid dangerous drug interactions

**PHARMACOLOGY**
L162, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors, Hygienists

Best Practices to Increase Treatment Acceptance

Kirk Behrendt, BA, Milwaukee
Consultant, ACT Dental

You should bring your team to this valuable lecture to see the proven ways patients are saying Yes to treatment in the current economy. This high-energy lecture will give you and your team a simple treatment plan to start on Monday to change your practice immediately.

After this course, you will be able to:

• Learn the five best questions you could ask a patient to help them see possibilities
• Discover 12 proven techniques to reduce cancellations and best practices for financial arrangements

**BUSINESS COMMUNICATIONS**
L163, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Reconstruction of Alveolar Defects with Tissue Engineering Grafts

Daniel Spagnoli, DDS, PhD, Supply, NC
Oral & Maxillofacial Surgeon

Alveolar ridge defects present a major reconstruction problem. The restoration of the dentition using dental implants requires bone of native biology with a proper volume and dimension. This course will cover both diagnostic and surgical approaches to the reconstruction of challenging maxillary and mandibular alveolar ridge defects. The tissue engineering triad including methods of space maintenance, available constructs, cell-based therapies and growth factors will be described.

After this course, you will be able to:

• Discuss the components of the tissue engineering triad
• Understand the importance of space development and maintenance

**TECHNOLOGY**
L164, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All
Communication Solutions: Attitudes, Breakdowns & Conflict Resolution

Judy Kay Mausolf, Lakeville, MN
Consultant, Practice Solutions, Inc.

This course illuminates the skills needed to communicate positively and effectively with different and even difficult personalities. Formats to hold positive, effective, and efficient huddles and team meetings are covered. The steps to address and resolve conflict and establish protocols that eliminate gossip are listed. You can learn how to transform attitudes from toxic to tremendous to create a positive environment, where every team member and patient looks forward to coming into the office. Judy Kay will share how you can elevate the level of communication in your life.

After this course, you will be able to:

• Learn verbal skills to communicate effectively with difficult and different personalities
• Understand how to turn attitudes from toxic to positive

BUSINESS COMMUNICATIONS LECTURE
DL166, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Educational funding provided by CareCredit and Dental Post

Digitally Fabricated Complete Dentures Aren’t Your Grandma’s Denture Anymore

Ronni Schnell, DMD, Brookline, MA
Director, Predoctoral Removable Prosthodontics, Boston University, Private Practice

Is removable prosthodontics the final frontier of digital dentistry? It has taken only a few years for the denture to become a hot topic in digital dentistry. Creating great removable prostheses requires an understanding of obtaining the seven must-have clinical records, regardless of the fabrication method. This presentation will introduce attendees to the latest advances in digitally fabricated complete dentures and show how to take a fresh look at dentures since dental school.

After this course, you will be able to:

• Understand workflows of complete, immediate, implant overdentures and digital relines
• Apply knowledge from a variety of clinical case presentations to incorporate into a practice

Attendee Requirements

• This lecture is a prerequisite for the Friday AM workshop (W207) “Do Your Dentures Suck?”

REMOVABLE PROSTHODONTICS LECTURE
L167M, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All
Clinical Techniques in Pediatric Dentistry

Jane Soxman, DDS, Allison Park, PA
Private Practice

Minimally invasive and non-invasive treatment for pediatric patients including interim therapeutic restoration, silver diamine fluoride, and the Hall technique will be covered. Indirect pulp therapy for deep caries in young permanent molars and pulp therapy for primary molars are discussed with treatment recommendations. Full coverage stainless steel crowns for primary molars, extraction of primary dentition and local anesthesia techniques are also presented. The lecture includes a review of the dental literature along with evidence-based recommendations.

After this course, you will be able to:
• Provide non-surgical caries management for the primary dentition
• Provide optimal treatment for deep caries in young permanent molars, primary molars, local anesthesia and extractions

Focus on Details: Prep, Impress & Cement for Ceramics

Alan Atlas, DMD, Philadelphia
Private Practice

It is clear from scientific evidence that ability to deliver a long-term successful CAD-CAM restoration is dependent upon many factors not experienced with the traditional fabrication methods. This course will demonstrate concise treatment planning guidelines that integrate materials with digital technology as well as conventional clinical protocols. Based on scientific evidence, step-by-step chairside protocols from preparation to cementation for ceramic crowns, bridges, inlays, onlays and veneers will be reviewed and demonstrated with the Dental Microscope HD Video.

After this course, you will be able to:
• Utilize step-by-step protocols for ceramic restorations from preparation to cementation
• Utilize simple smile design methods for veneers

RESTORATIVE LECTURE
L170, 1:30 – 4:30 PM
November: $85, December: $85
January: $95, February: $105
3.00 CE HOURS
Recommended for Doctors

Pulp Fiction or Evidence-Based Dentistry?
Transforming Your Practice with Science

Ronni Brown, DDS, MPH, Oakland
Dentist, Public Health

Do you wonder whether your treatment plan is based upon fact, fiction, or perhaps something in between? Do you know where to get credible evidence to guide your treatment recommendations? Are you having difficulty trying to keep up with the abundance of scientific literature that exists today? You can discover how to access the latest scientific information within minutes. This lecture will present how to integrate real evidence into your clinical practice to improve treatment outcomes for your patients.

After this course, you will be able to:
• Identify the type of evidence that should guide clinical decisions and treatment recommendations
• Conduct an effective and efficient online search for dental evidence to answer a clinical question

EVIDENCE-BASED DENTISTRY LECTURE
L171, 1:30 – 4:30 PM
November: $85, December: $85
January: $95, February: $105
3.00 CE HOURS
Recommended for All
Ceramic Veneers: Systems & Secrets to Create Ultimate Smiles

Todd Snyder, DDS, Las Vegas
Private Practice

Are you comfortable placing veneers for your patients? Do you want to provide veneers more regularly in your business? Do you want to have more confidence in your technique? Do you want some tips to make your existing technique that much better? How often do you get to do veneers in your practice? What if you could be shown a simple way to create more interest and desire for ceramic veneers in your office? You will be shown how to create more opportunities to provide veneers and list of materials and step-by-step system that will help you create amazing smiles for your patients.

After this course, you will be able to:
• Simplify the veneer preparation process
• Veneer teeth more predictably from start to finish

Dentistry’s Role in Solving the Alzheimer’s Puzzle: How the Pieces Fit Together

Timothy Donley, DDS, Bowling Green, KY
Private Practice

Since its discovery in 1906, there has been little hope for a cure or even an effective strategy to slow the progression of this ravaging disease...until now. Increasing evidence that the oral cavity plays a role in Alzheimer’s disease development, progression and remission is providing hope to all of those affected by AD. Attention to inflammation may actually offer hope to those suffering deeply – the patients affected with AD and the loved ones forced to hopelessly watch their decline. The path to an Alzheimer’s disease solution may go directly through the mouth.

After this course, you will be able to:
• Know the latest research concerning diagnosis, etiology and therapeutic options for AD
• Include AD screening and recommendation into your practice

Most Frequent Failures & How to Avoid Them

Gordon Christensen, PhD, Provo, UT
CEO, Practical Clinical Courses

Dr. Christensen will share the common problems many dentists have had, or will experience in clinical practice. He will discuss failures and demonstrate solutions he uses that are based on many years of clinical experience and research. The lecture covers how to avoid those situations, materials, techniques and technologies that have high-failure probability. Also learn the best substitutes and solutions for those clinical failure situations.

After this course, you will be able to:
• Recognize and list the most important treatment failures and how to avoid them
• Decide what changes need to be made in your practice

Is Dentistry Proactive or Reactive Care for Periodontal & Caries Diseases?

Penny Hatzimanolakis, PhD, North Vancouver, Canada
Clinical Associate Professor, University of British Columbia

Would you prefer predictive outcomes, provide a preventative approach, have the data to offer personalized care and have patients participate in their oral disease? This evidence-informed session focuses on the P4 medical/dental model in delivering the predictive, prevention, personalized, and participatory themes, which supports the challenges in managing the two complex dental conditions that oral health care practitioners encounter.

After this course, you will be able to:
• Be proactive versus reactive dental care
• Implement the P4 model
Top 10 Essential Drugs in 2023 for an Emergency Drug Kit

Daniel Pompa, DDS, Roslyn Heights, NY
Oral and Maxillofacial Surgeon

There are more medically compromised patients being treated in our offices than ever before. As a result, a more detailed medical history and medical evaluation should be taken prior to beginning treatment. This seminar will describe essential drugs needed to create and maintain a medical emergency kit for your office. New routes of administration for these drugs will be discussed and demonstrated.

After this course, you will be able to:
• Determine when and how to administer the essential top 10 emergency drugs
• Utilize systematic approach for each emergency depicted on color-coded cards

MEDICAL EMERGENCIES
LECTURE
L176, 1:30 – 4:30 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Gingival Grafting & Periodontal Plastic Surgery

Kevin Suzuki, DMD, Federal Way, WA
Periodontist

This lecture will address common periodontal hard and soft tissue defects around natural teeth and treatments including gingival augmentation, frenectomy, and crown lengthening. Basic principles, indications, and outcome expectations will be illustrated through case presentations.

After this course, you will be able to:
• Understand principles of gingival grafting, indications and associated management
• Understand principles of crown lengthening concepts, indications and associated management

PERIODONTICS
LECTURE
SL152, 12:30 – 2 PM
November: $45, December: $45
January: $50, February: $50

1.50 CE HOURS
Recommended for All

Throw Out Your Impression Material? Toss out Your Pan? What Do You Need These Days?

Paul Feuerstein, DMD, Lowell, MA
Private Practice

In an overview of the latest high-tech products being integrated into today’s practices, learn about products in (not limited to) the following areas: A basic introduction to the workflow from digital impressions, Conebeam CT, implant and restoration planning, and lab processes. Scanners will be described. Also new restorative materials like zirconia as well as 3D printing developments are reviewed. Learn about cameras, digital and intraoral, and some practice management and social media products. Examples of products used by the speaker in practice will demystify many products and help you make intelligent design and purchase decisions.

After this course, you will be able to:
• Understand new technologies
• Make informed purchase decisions

TECHNOLOGY
LECTURE
L177, 1:30 – 4:30 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Epidemic of Cracked Teeth: From Mild to Wild

David Clark, DDS, Tacoma, WA
Private Practice

Diagnosis and treatment of cracked and fractured teeth is largely symptom based. The fracturing process is one of dentistry’s last great mysteries and is poorly understood throughout the dental community. In this lecture Dr. Clark will teach routine identification of early cracks.

After this course, you will be able to:
• Have confidence identifying early tooth fracturing based on high-level magnification
• Receive a blueprint for diagnosis and treatment of complete and incomplete fractures

RESTORATIVE
LECTURE
SL160, 1 – 2:30 PM
November: $45, December: $45
January: $50, February: $50

1.50 CE HOURS
Recommended for All

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Hackers Are After Your Practice, Too

Steven McEvoy, MS, Sacramento, CA
Consultant, MME Consulting, Inc.

Are you feeling security fatigue yet? The latest hacks and security breaches are regularly in the main stream news. How is your practice supposed to defend itself when it seems the evils of the Internet are winning the war? Do you just stick your head in the sand because you are overwhelmed and don’t know what to do? The path forward doesn’t require a degree in cybersecurity. The journey is accomplished one step at a time. The speaker will lay out steps that every practice should be doing to help protect themselves.

After this course, you will be able to:

- Protect your practice and your online assets

**CYBERSECURITY**
SL161, 1 – 2:30 PM

1.50 CE HOURS
Recommended for All

Head, Neck Soft Tissue Lesions: Everything You Forgot Since Dental & Hygiene School

Mark Lingen, DDS, PhD, Oak Park, IL
Professor, University of Chicago

This lecture reviews the common categories of soft tissue lesions that are encountered in the head and neck region. Although many of these lesions do not carry significant morbidity, dental professionals must differentiate potentially benign conditions from those that are potentially more serious. The lecture will emphasize your critical role in screening for soft tissue lesions; discuss techniques for performing a thorough comprehensive visual tactile exam on all patients; review basic categories of soft tissue lesions and discuss the development of differential diagnoses for each group of lesions.

**ORAL PATHOLOGY**
SL179, 2:30 – 4 PM

1.50 CE HOURS
Recommended for All

From the Classroom, to Clinic, to Claims Review: How AI Disrupts the Entire Dental Ecosystem

Christopher Balaban, DMD, MSc, Boston, MA
VP of Clinical Affairs, Overjet

Attendees will understand how artificial intelligence is being leveraged and operationalized by some of the leading educational institutions, dental organizations and insurance providers in the country. The case for how AI improves performance in student education and faculty calibration will be made. A deeper dive into how clinical workflows are streamlined, and how AI will reshape claims reimbursement.

After this course, you will be able to:

- Understand and articulate how artificial intelligence will positively impact student education, clinical practice and claims reimbursement

**ARTIFICIAL INTELLIGENCE**
SL165, 1 – 2:30 PM

1.50 CE HOURS
Recommended for All
The Ultimate Cookbook to Reinvigorate Your Periodontal Patients
Samuel Low, DDS, MEd, Palm Coast, FL
Professor, Periodontics, University of Florida
Want to utilize prized hygiene time more productively? Are you searching for a quality resource for “what’s new” in perio systems and technology? You can balance antimicrobial with new anti-inflammatory strategies, and take the frustration out of delivering periodontal care and gain success with patient case acceptance, tooth retention and financial reward. You can empower the entire team to new heights beyond the prophylaxis by perio discovery to value-added revenue.

After this course, you will be able to:
- Create effective perio flow systems from new patient to maintenance
- Reconfigure the operatory with ultrasonics, guided biofilm therapy, and lasers

LASERS/PERIODONTICS LECTURE
SL180, 3 – 4:30 PM
November: $45, December: $45
January: $50, February: $50
1.50 CE HOURS
Recommended for All
Educational funding provided by EMS and Biolase

Follow The Yellow Brick Road: Step-by-Step Approach To Practice Growth
Sam Halabo, DMD, San Diego, CA
Private Practice
Making life and the dental practice simpler and more enjoyable should be a goal of every team member. Competition and many office stresses are constant in dentistry. This course will focus on the dental practice and the individuals in it. New profitable procedures will renew the practice and set you apart from your competition. Marketing and office bonus plans will also be discussed. Motivational concepts and goal-setting exercises will help invigorate the practice and the team.

After this course, you will be able to:
- Use new team and office building concepts and procedures
- Have a new focus on marketing, goal-setting and vision for every team member

BUSINESS MANAGEMENT LECTURE
SL182, 3 – 4:30 PM
November: $45, December: $45
January: $50, February: $50
1.50 CE HOURS
Recommended for All
Educational funding provided by Ultradent and Weave
Endodontic Update: Incorporating Modern Ideas & Technology to Improve Outcomes

Logan Bell, DDS, Western Springs, IL
Private Practice
Richard Pasiewicz, DDS Palos Heights, IL
Private Practice

Endodontics can induce extreme anxiety in both patients and practitioners. This presentation aims to curb some of this in the latter population by discussing the countless changes in protocol since your dental school endodontics course, whether it was five or 50 years ago. Modern access and file design, enhanced irrigation, and 3D imaging and their benefits on diagnosis, treatment, and outcomes will be discussed.

After this course, you will be able to:

- Understand the benefits of a modern, conservative access and approach to treatment
- Improve your diagnostic acumen in an effort to facilitate better outcomes

ENDODONTICS
FL150, 12:30 – 3:30 PM
3.00 CE HOURS
Recommended for All

Educational funding provided by The Coolidge Club

Materials That Are Faster-Easier-Better: I Have It – You Need It

Howard Glazer, DDS, Fort Lee, NJ
Private Practice

Dr. Glazer will present a potpourri of the materials and techniques that he uses to make the day productive, easier and fun. The entire dental team benefits from learning together about the latest products that will save money and greatly benefit your patients. Your team will benefit by learning together about the latest products and indications. Topics include: whitening, cements, impression/provisional materials, oral cancer prevention, reducing sensitivity, and non-clinical products and services that will save money.

After this course, you will be able to:

- Identify key non-clinical products that save money

PRODUCTS
FL169, 1 – 4 PM
3.00 CE HOURS
Recommended for All

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The Future is Now: Contemporary Denture Workflows

Wendy Clark, DDS, Chapel Hill, NC
Private Practice

In the last 10 years, dentistry started to see technology transform the status quo for complete dentures. Digital dentures are here, and it’s time to take it to the next level. As workflows evolve to incorporate digital dentistry, clinicians can benefit from interweaving components of conventional and digital denture workflows. This course will review various digital denture workflows, demonstrating the evolution of milled and printed denture materials and fabrication methods to provide better dentures for your patients.

After this course, you will be able to:
• Walk through immediate, reference and conventional workflows
• Describe the latest denture materials

PROSTHODONTICS
LECTURE
FSL149, 12:30 – 2 PM
1.50 CE HOURS
Recommended for All

Educational funding provided by the American College of Prosthodontics

Artificial intelligence in RPD Design and Beyond

Ahmed Mahrous, Gilbert, AZ
Associate Professor, Arizona School of Dentistry and Oral Health

RPD is often a topic of debate among dentists, with a multitude of design philosophies and few clinical evidence-based studies to support them. This is an issue that has created significant variability in the treatment of our patients needing RPDs. An artificial intelligence application was developed to reflect the major accepted design philosophies of RPD, with the goal of standardizing RPD design in the clinic and providing consistent feedback to our students and residents in an objective way.

After this course, you will be able to:
• Understand the advantages and disadvantages of AI in dentistry
• Be able to use AiDental RPD Design

PROSTHODONTICS
LECTURE
FSL178, 2:30 – 4 PM
1.50 CE HOURS
Recommended for All

Educational funding provided by The American College of Prosthodontics

Can’t We All Just Get Along? The Art of Communications

Laci Phillips Newland, Chesterfield, MI
Founding Partner, Practice Dynamics

Have you ever been misunderstood? Ever thought “If only I could find the right words...”? In today’s society communicating well with other humans could be the difference between confusion and clarity, anxiety and peace, success and disappointment. Break out of your silence and hesitation and join the conversation. We will practice verbal skills, recognize different communication styles, discover how role playing difficult conversations can actually be fun for your team! Because it doesn’t have to be a conflict, it just has to be a conversation.

After this course, you will be able to:
• Identify key communication styles
• Learn to love role playing and practicing verbal skills

COMMUNICATIONS
LECTURE
FSL181, 3 PM – 4:30 PM
1.50 CE HOURS
Recommended for All
**GREAT LAKES DENTAL PARTNERS**

Want to focus on the clinical side of dentistry?
Looking for more work life balance?
Wish you could grow your practice while having a team of experts supporting you?

**Customized partnership solutions can be the perfect fit for owner dentists!**

**We Provide:**
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Don’t forget

Please help us support the oral health of our communities by making a year-end contribution to the Chicago Dental Society Foundation. Your donation is tax-deductible.


There are other ways you can help

Consider volunteering your time at the CDS Foundation Clinic in Wheaton or making a donation of dental supplies.
CDS offers you three ways to register:

- Online, at [www.cds.org](http://www.cds.org)
- By faxing the form on page 16 to 630.241.1007 before Jan. 10
- By mailing the form on page 16 before Jan. 10 (postmark). Please use your own envelope and mail form to:

  Chicago Dental Society  
  Midwinter Meeting  
  c/o Advanced Tradeshow Technology  
  PO BOX 159  
  Minooka, IL 60447
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Laser Dentistry from A to Z: An American Board of Laser Surgery Certification Course

Robert Convissar, DDS, New York
Private Practice

Has the excitement surrounding lasers been overhyped? The FDA has approved 12 different wavelengths for dental use. Each is different in how it operates and how it is used in the mouth. Procedures to be discussed include:

- Non-surgical/surgical/regenerative periodontal therapy
- Surgical/restorative implantology
- Fixed/removable prosthetics
- Oral medicine/oral surgery/oral pathology
- Operative dentistry
- Endodontics
- Pediatrics/orthodontics
- Infant tongue tie release
- Cosmetic dentistry
- Practice management/marketing

The second day workshop will give participants hands-on experience performing surgical procedures on animal jaws.

After this course, you will be able to:

- Determine which laser is best for your practice
- Understand how to get the most out of your laser

Attendee Requirements

- Attendees are urged to bring their loupes and if they own diodes they are welcome to bring their own to be trained on their units, but lasers will be provided for attendees.

LASER CERTIFICATION
W204, 8:30 AM – 4 PM
November: $775, December: $775
January: $775, February: $775

6.00 CE HOURS
Recommended for Doctors, Hygienists

X Marks the Spot: Hands-on Technique Simulation Workshop

Alan Budenz, DDS, Paso Robles, CA
Professor Emeritus, University of the Pacific

This is an opportunity to develop and practice clinical techniques with emphasis on the mandible, including the Gow-Gates and Akinosi division block techniques. A complete maxillary division block will also be presented.

Short lecture segments present the anatomical landmarks and discuss the steps of individual techniques, followed by a clinical demonstration of the technique, and then the participants pair up to practice locating the landmarks and walking through the technique on each other without injections.

After this course, you will be able to:

- Describe tips and tricks for greater success with mandibular techniques
- Replicate a complete trigeminal maxillary division nerve block technique, the most efficient block for profound maxillary quadrant anesthesia

ANESTHESIA WORKSHOP
W200, 8 – 11 AM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for Doctors, Hygienists

CPR/AED Certification: BLS for the Healthcare Professional

Vickie Onesti, Oakbrook Terrace, IL
Owner/Master Compressionist

This is a repeat of W101. See course description on page 28.

CPR/BLS WORKSHOP
W201R2, 8 – 11 AM
November: $70, December: $70
January: $70, February: $75

3.00 CE HOURS
Recommended for All
21st Century Laser-Assisted Dentistry: A Participation Workshop

Anthony Cardoza, DDS, Santee, CA
Private Practice

You can take your practice to a higher level integrating new laser technology. This hands-on workshop is for the dentist/dental hygienist and covers various laser applications. It will be taught by a certified laser dentist. This program covers laser applications, safety and physics.

Participants will experience hands-on lasers using pig jaws and teeth for both soft tissue and hard tissue applications.

After this course, you will be able to:

• Learn clinical applications of dental hard tissue and soft tissue lasers
• Use the laser (hands on) in a simulated dental hard and soft tissue environment

LASERS WORKSHOP
W202, 8 – 11 AM
November: $475, December: $475
January: $475, February: $490

3.00 CE HOURS
Recommended for All

Educational funding provided by Fotona

Modern Monolithic Injection Molded Composite Dentistry

David Clark, DDS, Tacoma, WA
Private Practice
Lauren Yasuda Rainey, DDS, Berkeley, CA
Private Practice

You can say goodbye to Layering, condensing and burnishing. This course offers a unique approach to modern resin dentistry. Participants will perform injection molding to create ideal margins, rounded emergence profiles and mirror smooth restorations in two anterior exercises, deep caries and black triangles and two Class II exercises.

After this course, you will be able to:

• Use six steps to achieve solid posterior composite contacts in difficult cases
• Treat the “Dreaded Black Triangle” with gap closing, super curvaceous, color-coded matrices

RESTORATIVE WORKSHOP
W203, 8:30 – 11 AM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for Doctors

Educational funding provided by Bioclear
Making Endo More Predictable & Your Office Productive with Innovations

Manor Haas, DDS, MSc(D), Toronto, Canada
Private Practice

This program will show how you can perform endodontics more predictably by incorporating endodontic innovations. You can learn how you can improve your office productivity by introducing more endodontic procedures and with more efficiency. Many recent advances in endodontic armamentaria and protocols have, for the better, simplified and enhanced clinical endodontics. Topics include: what armamentaria and clinical protocols will help you perform more and better root canals, how your practice can benefit and grow by incorporating endodontics or by carefully and predictably taking on more endo cases, how to benefit from single visit endo and same-day restorations.

After this course, you will be able to:
• Improve your clinical endodontics
• Improve your office productivity

ENDODONTICS WORKSHOP
W205, 8:30 – 11:30 AM

3.00 CE HOURS
Recommended for All

Infection Control Workshop: What Works?

Nancy Dewhirst, RDH, Laguna Beach, CA
Registered Dental Hygienist

A variety of infection control products and approaches are presented in this lively and interactive hands-on workshop. Basic disease transmission and infection control are explored in light of current documented knowledge while using products as instructional tools. Misconceptions and common problems will be discussed, along with potential implications and consequences. The program is intended to help participants get maximum effectiveness from their infection control efforts. Review glow-germs and other activities and how different techniques and products could work for you. Attendees leaves with examples of products to apply what they learned.

After this course, you will be able to:
• Apply infection control principles to clinical practice
• Compare product and protocol options

INFECTION CONTROL WORKSHOP
W206, 8:30 – 11:30 AM

3.00 CE HOURS
Recommended for All

November: $425, December: $425
January: $425, February: $440
Do Your Dentures Suck...? They Should: Achieving Suction the Digital Way

Ronni Schnell, DMD, Brookline, MA
Director, Predoctoral Removable Prosthodontics, Boston University; Private Practice

The future is already here with digitally fabricated dentures. Many may have tried them. Some may require a little (virtual) handholding. This workshop is designed to help attendees get started by experiencing new digital workflows to shorten the number of clinical visits, to demystifying the digital preview, to troubleshooting the trial denture visit, to taking the guesswork out of insertion and minimize post-insertion adjustments. This hands-on articulator and laptop practice includes a value-added, bio-functional denture to take with you as a visual aid for your practice.

After this course, you will be able to:

• Learn the reference denture and bio-functional trial denture techniques
• Understand the digital preview and how to move teeth virtually

Attendee Requirements

• This workshop has a pre-requisite for the participants to attend the lecture “Not Your Grandma’s Denture Anymore!”
• The participants need to bring to the workshop a laptop or iPad and mouse, loupes or readers, if needed.

REMOVABLE PROSTHODONTICS WORKSHOP
W207, 9 AM – 12 PM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for All

Educational funding provided by Global Dental Science/AvaDent and Ultradent

Clinical Crown Lengthening

Kevin Suzuki, DMD, Federal Way, WA
Periodontist

This course will cover indications for successful clinical crown lengthening surgery, surgical armamentarium, basic concepts, incision design, flap reflection and suturing. It will also address consent forms, insurance and post-operative care.

After this course, you will be able to:

• Understand principles of planning, completing, and follow-up for patients indicated for crown lengthening surgery
• Develop hands-on clinical skills include incisions, flap reflection, osseous surgical techniques and suturing

PERIODONTOLOGY WORKSHOP
W208, 9 AM – 12 PM
November: $475, December: $475
January: $475, February: $490

3.00 CE HOURS
Recommended for Doctors

Educational funding provided by Hu-Friedy
Clinician Friendly Esthetic Perio Restorative Access: Flaps & Lasers

Samuel Low, DDS, MEd., Palm Coast, FL
Professor, Periodontics, University of Florida

Subgingival margin placement can be a challenge for the restorative dentist, including patient satisfaction with esthetic appearance. In this hands-on workshop, experience manipulation of gingival and boney margins to obtain satisfying restorative results with defining end points and providing essential biologic width. Learn when to use a laser vs. a traditional flap in enhancing a positive result in a timely manner. Both crown length procedures with a flap and with a laser will be completed by participants from flap design to suturing. A wide range of lasers will be utilized from diodes to Erbiums.

After this course, you will be able to:

• Choose flap/laser procedures with incisions, closed laser and suturing techniques
• Develop post-operative protocols for wound healing

LASERS/PERIODONTICS WORKSHOP
W209, 9 AM – 12 PM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for Doctors

Educational funding provided by Biolase

Your Questions Answered By Experts

Gordon Christensen, PhD, Provo, UT
CEO, Practical Clinical Courses

Greg Psaltis, DDS, Olympia, WA
Private Practice

Philip Schefke, DDS, Lockport, IL
Assistant Clinical Professor, Midwestern University College of Dental Medicine – Illinois

Philip Fijal, DDS, Des Plaines, IL
Private Practice

John Moore, DDS, Orland Park, IL
Private Practice

Would you like to hear clinical questions from the audience, Dr. Gordon Christensen moderating them and answering the questions along with several selected eclectic experts? This highly successful concept has been proven in major meetings over several years. It is different each year and includes the important questions of that specific moment in time. You will write question(s), Dr. Christensen categorizes the questions, and he and the team answer them. You won’t find any course providing more up-to-date practical answers from authorities in their areas.

After this course, you will be able to:

• Recognize and list the most important questions included in this Q&A session
• Decide which of the questions answered relate to your practice.

ISSUES PANEL
P218, 8 – 11 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All
FRIDAY

Complex Prosthodontic Treatment Planning
Leonard Hess, DDS, Monroe, NC
*Private Practice*

Nothing is more challenging than treating complex esthetic and functional prosthodontic cases. Often these cases involve the worn dentition, airway, and TMJ problems all in one. Understanding the diagnostic process is critical to enable you to treat problems and not just symptoms. This course will cover diagnosis, the role of CBCT, 2D and 3D treatment planning, and the final results.

After this course, you will be able to:
- Better understand causes of occlusal disease
- Understand factors leading to restorative success

**PROSTHODONTICS LECTURE**
ALL DAY
L232A 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

L232B 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

(This is a continuation of L232A)

3.00 CE HOURS
Recommended for All

Predictability in Restorative Care
Todd Davis, DDS, Atlanta, GA
*Private Practice*

This course will present what is involved in delivering restorative care that not only looks beautiful but gives the longevity that patients deserve. Participants can learn how to provide restorative care that lasts with predictability. They can learn what it takes to become confident in delivering excellent restorative dentistry.

After this course, you will be able to:
- Understand what it takes to provide restorative care that not only looks beautiful but functions
- Understand what it takes to provide restorative care that lasts with predictability

**RESTORATIVE LECTURE**
L220, 8 – 11 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Secrets Superstars Know: Psychology of Success & the Science Behind It
Bruce Christopher, MA, LP, Eden Prairie, MN
*Psychologist*

What do the superstars of success know that others do not? In this fast-paced seminar, your practice can learn the six essential key ingredients to the science behind success.

Why do some people just seem to rise to the top in their field? Why is it that some people have all the luck? You can learn how your EQ is more important than your IQ, and how your attitude is more important than your latitude.

After this course, you will be able to:
- Apply psychological principles for success that make for a high-performance practice
- Increase your ability to deal with transition and stress

**PSYCHOLOGY LECTURE**
L219, 8 – 11 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Don’t Get Caught Shorthanded: OTCs that Patients Are Buying
Judy Bendit, RDH, Delray Beach, FL
*Registered Dental Hygienist*

How many times a day do patients tell you about some new product they bought online or at some health food store? Remember when the dental care aisle in your local pharmacy was actually just a small section of an aisle? Now there are entire rows. Clearly, times have changed. This lecture will look at toothpastes, toothbrushes and mouth rinses along with many of the DIY modalities. Attendees and the speaker will figure out what is best for our patients’ needs.

After this course, you will be able to:
- Look at trends in marketing and how they shape decision-making
- Evaluate and discuss the science behind many OTCs

**OVER THE COUNTER PRODUCTS LECTURE**
L221, 8 – 11 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All
Endodontics Revisited

Anne Koch, DMD, Palm Beach Gardens, FL
Private Practice

Dr. Koch will begin with a review of generic endodontics. Topics such as how to achieve profound anesthesia and properly accessed molar teeth will be introduced. A vision for endodontic success will be established by discussing sophisticated techniques and products simple to use. The second half is dedicated to instrumentation. Dr. Koch will explain why the EndoSequence Blend is, in her opinion, the best rotary protocol because the Blend Technique is intuitive because of heat-treated and non-heat-treated files and it allows them to work to their maximum safety and effectiveness.

After this course, you will be able to:
• Learn how to get a perfect cone fit
• Recognize the advantages of using a piezo electric ultrasonic

ENDODONTICS
L223, 8 – 11 AM

3.00 CE HOURS
Recommended for Doctors

Educational funding provided by Brasseler USA

Top 10 Management Tools

Lois Banta, Grain Valley, MO
CEO, The Speaking/Consulting Network

Designing systems and protocols for a good foundation of production and collections can be quite a challenge. This seminar is designed to identify strategies and systems to keep your finger on the pulse of the practice and address day-to-day concerns before they become major issues. Attendees will identify the top 10 must-have systems that need to be in place to achieve optimal results.

After this course, you will be able to:
• Identify key systems for a successful practice
• Understand choreograph scheduling and collections for ultimate success and design beyond the practice skills

BUSINESS COMMUNICATIONS
L227, 8:30 – 11 AM
November: $85, December: $85
January: $95, February: $105

2.50 CE HOURS
Recommended for All

Educational funding provided by CareCredit

Practice Transitions That Work

Peter Ackerman,
Clarendon Hills, IL
Certified Public Accountant

Todd Erdman, JD,
Wheeling, IL
Attorney

Transferring ownership of a dental practice is often the most significant transaction in a dentist’s career. It is imperative to have an understanding of the many options available including DSO/Private Equity buyers versus individual purchasers. The life cycle of the purchase and sale of a dental practice, including discussions of contract provisions you must include in a letter of intent and purchase and sale contracts that are key to a successful transaction.

After this course, you will be able to:
• Identify different transition options
• Understand key contractual issues

TRANSITIONS
L251, 8 – 11 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All
Evolving Role of Dentists & Dental Specialists in Sleep: What’s the Evidence?

Scott Conley, DMD, Plainfield, IN
Associate Professor, Indiana University School of Dentistry

Nearly every facet of dentistry has a role in improving sleep apnea patients. Pediatric dentists treat now while mindful of the future; orthodontists shape the jaws not only for smile esthetics but sleep apnea. Restorative dentists provide oral appliances. Oral and maxillofacial surgeons reposition jaws for sleep apnea. Periodontists observe signs in their patients’ periodontium leading to their suspicion patients have sleep apnea. Dentists are taking on increasing roles in providing care for sleep apnea patients of all ages. An examination of the evidence highlighted by well-documented cases will be used to show successful forms of treatment across the dental disciplines.

After this course, you will be able to:
• Collaborate with sleep teams
• Provide evidenced-based care

SLEEP
L228, 8:30 – 11:30 AM

3.00 CE HOURS
Recommended for All

Prosthetics for All-on-X Hybrid Appliances & Implant Overdentures

Samuel Strong, DDS, Little Rock, AR
Private Practice

This lecture will compare traditional and digital workflows for All-on-X and overdenture fabrication. Expedited workflows for fewer appointments, pre-surgical planning, impression methods, reliable centric relation capture at correct vertical dimension, and prosthesis design guidelines will be illustrated. Advantages and disadvantages of scanning, computer/virtual denture design, solid try-ins vs wax setups and milling technology will be compared to conventional prosthetic methods. A bullet-proof format for fee determination and case costs is included.

After this course, you will be able to:
• Use scanning and online digital virtual setups for overdentures and All-on-X appliances
• Add digital technology to your workflows for overdentures and All-on-X appliances

IMPLANTS
L229, 8:30 – 11:30 AM

3.00 CE HOURS
Recommended for All

Educational funding provided by Nobel Biocare and Zest Dental
Canterbury Tales: Healing Journeys of Most Common Conditions

Amy Dayries, DMD, FAIHM, Johns Creek, GA
Private Practice

Increasingly, your patients have chronic health problems including diabetes, heart disease, auto-immune troubles, Parkinson’s disease and long-COVID. These patients have sleep, bruxing and bite issues. They may have broken teeth and orthodontic relapse. They come to dentists as part of a pilgrimage for better health. Modeled after 10 characters from the Canterbury Tales, attendees will leave with 10 templates chronicling complex patients.

After this course, you will be able to:

- Suggest lifestyle, diet and supplements to support oral and systemic health
- Understand the relationship between chronic disease, sleep apnea and other dental issues

INTEGRATIVE MEDICINE LECTURE
L230, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

360° View of Infection Control Protection: Infection Control & Sterilization

Jackie Dorst, RDH, Fernandina Beach, FL
Consultant, Safe Practices

Learn how to provide 360 degrees of infection prevention protection for safe patient care. Jackie Dorst’s lecture reviews the CDC Infection Prevention Guidelines for the dental team. Using glitter bugs, M&M’s and “sterile” prizes, Ms. Dorst aims to inspire dental teams. Emerging diseases, complex technology equipment and medically compromised patients challenge the clinical team daily. She offers answers to complex IC questions. Attendees can learn about resources, checklists, MIFU’s and the 5S system for organizing the sterilization room and operatory infection control.

Ms. Dorst aims to Inspire a “Culture of Safety” in dental practice.

After this course, you will be able to:

- Identify safety glass 4 C’s
- List three autoclave parameters

INFECTION CONTROL LECTURE
L231, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Educational funding provided by Coltene-SciCan
Esthetic Dentistry Update, Materials & Techniques

**Gerard Kugel, DMD, Boston**  
*Private Practice*

In this seminar, Dr. Kugel will highlight the latest information and evidence on a variety of esthetic dentistry-related topics and clinical procedures including a review of core principles of esthetic dentistry related to tooth form and function, tooth position and occlusal function. Why esthetics is secondary to proper function, all-ceramic options and cementation for indirect anterior and posterior restorations are reviewed. What to do and when to use them is covered. Digital impressions and 3D printing will be discussed.

After this course, you will be able to:
- Learn the limitations of materials and what are the best options for different clinical situations
- Review the importance of understanding occlusion as it relates to material choice

**RESTORATIVE LECTURE**  
L233, 8:30 – 11:30 AM  
November: $85, December: $85  
January: $95, February: $105

3.00 CE HOURS  
Recommended for Doctors

Tumors: Things that Grow Bump in the Night

**John Svirsky, DDS, Richmond, VA**  
*Professor Emeritus, Virginia Commonwealth University*

This course developed for the Midwinter Meeting will cover oral bumps in their entire splendor from pyogenic granulomas to soft tissue malignancies. The lecture reviews material that you may have forgotten since graduation. This lecture will cover the common and important benign and malignant soft tissue tumors. Dr. Svirsky says get ready to learn, laugh and make a difference in the life of your patients.

After this course, you will be able to:
- Distinguish between reactive/inflammatory processes and true tumors
- Differentiate benign from malignant soft tissue lesions

**ORAL PATHOLOGY LECTURE**  
L236, 9 AM – 12 PM  
November: $85, December: $85  
January: $95, February: $105

3.00 CE HOURS  
Recommended for All

Simplify the Crazy World of Dental Adhesion

**Troy Schmedding, DDS, Walnut Creek, CA**  
*Private Practice*

A large majority of what dentists do day in and day out at the practice is based around the world of adhesion. Resin-based dentistry is an ever-evolving field that continues to add newer and newer products, all the while creating more confusion for the dental team. This lecture explores both the indirect as well as the direct restorative products that will help clarify, change or even validate what you have been doing in your practice.

After this course, you will be able to:
- Understand best practices for bonding indirect ceramic restorations
- Appreciate the different direct restorative approaches to creating ideal composite restorations

**RESTORATIVE LECTURE**  
L234, 8:30 – 11:30 AM  
November: $85, December: $85  
January: $95, February: $105

3.00 CE HOURS  
Recommended for All

It’s Not You, It’s Your Saliva

**Amber Auger, RDH, East Weymouth, MA**  
*Corporate Consultant; Creator of Thrive in the OP*

When patients continue to have cavities despite improvements in their oral health, it can be highly discouraging. This can lead to the disruption of their oral health philosophy and create the belief that “cavities are normal for me” or even “I just have soft teeth.” You have the unique opportunity to identify a patient’s specific risk and provide treatment recommendations accordingly. Discover powerful communication skills to increase the patient’s ownership of their oral health.

After this course, you will be able to:
- Review how the pH of the mouth influences soft and hard tissue oral diseases
- Evaluate pH testing for your office and how to implement it into a patient’s preventive visits

**HYGIENE LECTURE**  
L237, 9 AM – 12 PM  
November: $85, December: $85  
January: $95, February: $105

3.00 CE HOURS  
Recommended for All
True Value of Digital Dentistry: Four-Step Revolution for Your Practice

Joshua Austin, DDS, San Antonio, TX
Private Practice
Clinicians often look at digital scanners as a replacement for impression material. While this is an attribute of digital scanners, this is a short-sighted view. How can you maximize the return on investment of your digital scanning technology? The answers are simple and can help staff realize the true power of digital technology is communication.

After this course, you will be able to:
• Explore the latest innovations and enhancements in intraoral scanning
• Learn how the improved scanning amplifies practice productivity

RESEARCHATIVE LECTURE
L238, 9 AM – 12 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Educational funding provided by Align Technology and 3M

When Your Patients Bring You a Lemon Make Lemonade

Tom Borris, DDS, Golden, CO
Chief, Oral and Maxillofacial Surgery, Denver Veterans’ Administration Medical Center
As we have made progress in medicine, the routine dental patient has become increasingly complex. Is your office ready to meet this challenge? How do you prepare yourself and your office to make sense of this medical traffic jam? This course will help you to identify potential problems before they occur and to be prepared if the need should ever arrive.

After this course, you will be able to:
• Screen your patients for potentially problematic medical issues
• Develop an office plan to respond to a variety of medical emergencies

ORAL SURGERY LECTURE
L240, 9 AM – 12 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Occlusion in Everyday Dentistry

Leeann Brady, DMD, Phoenix, AZ
Private Practice
Have you ever wondered why, after prepping a second molar for a crown, the occlusal of the prep is in contact with the opposing tooth? Every time the chewing surface is altered, the entire stomatognathic system is impacted. Often the patient adapts to these changes. But when they don’t, it can jeopardize the restoration, other teeth and cost us the patient’s trust. In this session, attendees will explore the challenges of occlusion they face every day in a restorative practice and look at how to utilize this information to make their dentistry more predictable and help their patients stay healthy and comfortable.

After this course, you will be able to:
• Manage occlusion in a restorative practice
• Diagnose and manage occlusal risk

RESEARCHATIVE LECTURE
L241, 9 AM – 12 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

The 3D Printed Removable Revolution

Wally Renne, DMD, Charleston, SC
Private Practice
Can printed dentures and partials be a viable permanent prosthetic solution? You can learn how new resins are blurring the boundaries between printed and conventionally processed dentures. Digital dentistry techniques will be discussed.

After this course, you will be able to:
• Understand the compete digital workflow for dentures
• Understand new resin materials

RESEARCHATIVE LECTURE
L242, 9 AM – 12 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All
Photographing Patients’ Malocclusion

Shannon Pace Brinker, Virginia Beach, VA
Owner, Academy of Chairside Assisting

In this digital age, effective patient and team communication is predicated on clinical photography. Digital photography helps identify patients who may have biological and structural issues. More than 80% of the population has a less than ideal bite. Doctors see this every day but have a hard time with these conversations. Team members must be able to look at an image and talk about what they see and the potential consequences if left untreated. But before the team can do that, the team must know what they are looking at in the photo and how it got there.

After this course, you will be able to:

• Identify dental armamentarium necessary for capturing precise intraoral photographs
• Describe the proper position and angles for photography subjects in dentistry

AUXILIARIES
Lecture L243, 9 AM – 12 PM

3.00 CE HOURS
Recommended for All

Wealth Accumulation for Every Stage of Your Dental Career

Mark Kleive, DDS, Black Mountain, NC
Private Practice

Understanding the stages of a dentist’s financial life cycle and how to prepare for them is an important part of money management. Most dentists begin their career with significant debt. This is a part of the dentist’s financial life cycle. This interactive course will emphasize aspects of practice management and financial strategies proven to ensure wealth accumulation.

After this course, you will be able to:

• Understand the practice’s economic engine
• Explore the prosperity formula and its five components

BUSINESS SYSTEMS
Lecture SL215, 8 – 9:30 AM

1.50 CE HOURS
Recommended for All

Selfie Ready? A Generation for Cosmetic Dentistry: Do Not Lose Your Patients to Internet Influencers

Susan McMahon, DMD, Pittsburgh, PA
Private Practice

This course will provide insight and skills to keep patients in your office for their cosmetics. With pervasive social media, it’s no surprise that record numbers of people are seeking cosmetic dentistry to enhance their appearances. Reportedly, young patients are stampeding to providers they see on TikTok, Twitter and Instagram.

After this course, you will be able to:

• Address tooth color and staining, post orthodontic refinement, spacing and crowding, misshapen teeth, and soft tissue considerations and offer conservative treatments
• Implement dialogue with your patients and their parents and train your team to recognize these opportunities

COSMETIC DENTISTRY
Lecture SL216, 8 – 9:30 AM

1.50 CE HOURS
Recommended for All
Stress Busting with Humor: Resilience & Productive Strategies for Everyone

Kelli Vrla, Plano, TX
Founder, Engage YOUniversity

Let’s put traction into all the distraction. Stress diminishes effectiveness. Everyone needs to find balance and boost focus. There are do-it-now skills to help you “have more fun and get more done.” This lecture offers 52 stress reducers and 146 things to say when things don’t go your way. You can use these quick-win strategies right away.

After this course, you will be able to:
• Assess your work-life balance and overcome personal and professional stress triggers
• Discover immediate coping techniques to minimize the crazy makers (people, processes and priorities)

STRESS LECTURE
SL217, 8 – 9:30 AM
November: $45, December: $45, January: $50, February: $50

1.50 CE HOURS
Recommended for All

Building Your Dream Team: Hiring, Firing and Coaching Like a Pro

Bob Spiel, MBA, Lindon, UT
Consultant, Spiel Consulting

Four of the most stressful moments for practice leaders are: finding the right person to hire, onboarding them effectively, letting a staff member go, and disciplining to correct poor performance. In this presentation, you can discover the simple vital steps to hiring the right person the first time, setting new team members up for success, firing without guilt and disciplining without fear while also working through conflict in the practice when things aren’t going right.

After this course, you will be able to:
• Attract, hire and onboard the right team members
• Coach, discipline and remove team members with confidence

Attendee Requirements
• Owner/doctor or practice leader

BUSINESS COMMUNICATIONS LECTURE
SL226, 8:30 – 10 AM
November: $45, December: $45, January: $50, February: $50

1.50 CE HOURS
Recommended for Doctors

32 Game-Changing Dental Marketing Tips: Online & Offline Ideas for New Patient Growth

Brad Newman, Manhattan Beach, CA
Founder & Chief Buzz Officer, Dentainment

This interactive presentation will enlighten dental practices on the most effective ways to market themselves using a variety of platforms. Attendees will explore new approaches to social media platforms such as Facebook, Instagram, YouTube and more. Leveraging the power of video content, SEO and conversion rate optimization will also be covered. Coupled with a solid strategy and tenacious execution, digital marketing can be a game-changer for dental offices.

After this course, you will be able to:
• Turn existing patients into ambassadors
• Increase your conversion rate optimization dramatically

SOCIAL MEDIA LECTURE
SL225, 8:30 – 10 AM
November: $45, December: $45, January: $50, February: $50

1.50 CE HOURS
Recommended for All

Educational funding provided by DentalYear and NexHealth
AAP Classification of Periodontal & Peri-Implant Diseases: The Systemic Connection

Marianne Dryer, MEd, Plymouth, MA
Dental Hygiene Program Director, Cape Cod Community College

The updated American Academy of Periodontology (AAP) classification system represents a multi-dimensional staging and grading framework for periodontitis and implant disease status. This course will examine the concepts of staging and grading to classify each patient by complexity of case management, likelihood of less predictable response to therapy and potential for periodontitis development.

After this course, you will be able to:

• Discuss the potential impact of oral health/periodontal disease on COVID-19 disease severity
• Examine new staging and grading system for periodontal disease and how it will benefit patient care and management

HYGIENE
SL245, 10 – 11:30 AM

1.50 CE HOURS
Recommended for All

Educational funding provided by Premier Dental

Food Poisoning: How the American Diet Threatens the American Dream

Anthony DeLorenzo, DO, Hinsdale, IL
Private Practice

Dr. DeLorenzo will address the intersection between population health and the practices of a profit-driven food industry directly connected to a profit-driven healthcare industry.

After this course, you will be able to:

• List some of the most dangerous chemicals used in farming
• Make choices in the grocery store that help prevent disease

HEALTH
SL246, 10 – 11:30 AM

1.50 CE HOURS
Recommended for All

Hot Topics in Endodontics

Gordon Barkley, DMD, MS, Peoria, IL
Private Practice

In this lecture Dr. Barkley discusses contemporary practices within CBCT imaging, irrigation, lasers, and biomaterials. The course reiterates basic principles within endodontic theory, diagnosis, chemomechanical debridement and obturation.

After this course, you will be able to:

• Advance toward optimal endodontic efficiency
• Improve and increase endodontic outcomes

ENDODONTICS
SL247, 10 – 11:30 AM
November: $45, December: $45
January: $50, February: $50

1.50 CE HOURS
Recommended for Doctors, Team

Easy Pedo for General Practitioners

Carla Cohn, DMD, Winnipeg, Canada
Private Practice

Taking care of the kids in the practice should be easy. This course provides the clinical indications of different dental materials and their use for pediatric patients. Working with the right materials and efficient technique is essential for the patient’s comfort, success and happiness. In this course, attendees will learn about pediatric restorative and primary pulpal therapy. Easy pedo is all about how you can succeed in providing excellent care for the kids in your practice.

After this course, you will be able to:

• Recognize key materials for pediatric dentistry
• Learn efficient and reliable pediatric procedures

PEDIATRIC DENTISTRY
SL248, 10:30 AM – 12 PM
November: $45, December: $45
January: $50, February: $50

1.50 CE HOURS
Recommended for Doctors, Team
Build the Rock Solid Posterior Composite

Lori Trost, DMD, Red Bud, IL
Private Practice

This course is built on streamlining the direct placement of composites for the busy practice and will offer solutions for more predictable composite restorations and better patient outcomes. Throw away your frustration and stress by using a systematic and reliable approach to universal adhesion, sectional matrix placement, and bulk-fill composite benefits. Leverage the latest in material science and light curing advancements to build a durable, well-polished restoration easier.

After this course, you will be able to:

- Grow confident in clinical decision-making for direct composite placement
- Understand tips and tricks for isolation and tight, accurate contacts

RESTORATIVE LECTURE
SL249, 10:30 AM – 12 PM

1.50 CE HOURS
Recommended for All

Making Lemonade: Strategies to Navigate Life’s Stressors

Karen Davis, RDH, Richardson, TN
Registered Dental Hygienist

How do dentists wear their professional hat while simultaneously grieving, struggling with depression or experiencing unexpected life challenges? Why are some people better lemonade-makers than others? Within the family of dentistry, most of us have faced, or will face significant set-backs and difficulties. What are effective strategies to navigate life’s challenges? What can be gleaned from those in the business of not only making lemonade, but benefiting from it?

After this course, you will be able to:

- Identify the impact emotional stressors have on quality of life and life expectancy
- Recognize healthy strategies to create lemonade

HEALTH LECTURE
FL239, 9 AM – 12 PM

3.00 CE HOURS
Recommended for All

Wear it on a Tuesday...

Wayne Kerr, DDS, Stockbridge, GA
Owner, Kerrspeak.com

This presentation focuses on core values that contribute to success and happiness and reminds us of what is truly important in life. Join the speaker as he shares life experiences sure to educate, entertain and inspire.

After this course, you will be able to:

- Apply numerous life skills to enhance your quality of life
- Better protect and care for your loved ones

LIFE SKILLS LECTURE
FL222, 8 – 11 AM

3.00 CE HOURS
Recommended for All

Etiology & Management of Posterior Openbite

Phimon Atsawasuwan, PhD, Chicago
Associate Professor, University of Illinois Chicago

The following topics will be addressed in this course: causes of posterior openbite; diagnosis of posterior openbite; management of posterior openbite; and prognosis of posterior openbite.

After this course, you will be able to:

- Understand, diagnose and propose the plan for management of posterior openbite

ORTHODONTICS LECTURE
FL224, 8 – 9:30 AM

1.50 CE HOURS
Recommended for Doctors

Educational funding provided by the Illinois Society of Orthodontists and the University of Illinois Chicago
Treatment Strategies for Class III Malocclusions: A New Perspective

Mohammed Elnagar, DDS, Chicago
Assistant Professor, University of Illinois Chicago

Class III malocclusion is a challenging orthodontic problem because it has different skeletal and dentofacial patterns. This course will present the decision-making process of when to treat and not to treat a growing Class III patient and how to select treatment strategy. The speaker will present how to use skeletal anchorage, make orthopedic growth modification become more effective and increase the scope of camouflage orthodontic treatment for patients, who were not eligible for orthognathic surgery.

After this course, you will be able to:
• Understand the diagnosis and decision-making process
• Understand new frontiers in the treatment of Class III malocclusion

ORTHODONTICS
FL244, 10 – 11:30 AM
1.50 CE HOURS
Recommended for All

Educational funding provided by the Midwestern Society of Orthodontists (MSO), and the University of Illinois Chicago

CPR/AED Certification: BLS for the Healthcare Professional

Vickie Onesti, Oakbrook Terrace, IL
Owner/Master Compressorist

This is a repeat of W101. See course description on page 28.

CPR/BLS
W201R3, 12:30 – 3:30 PM
November: $70, December: $70
January: $70, February: $75
3.00 CE HOURS
Recommended for All

Modern Monolithic Injection Molded Composite Dentistry

David Clark, DDS, Tacoma, WA
Private Practice

Lauren Yasuda Rainey, DDS, Berkley, CA
Private Practice

This is a repeat of W203. See course description on page 62.

RESTORATIVE
W203R1, 1 – 4 PM
November: $425, December: $425
January: $425, February: $440
3.00 CE HOURS
Recommended for All

Exposed: Art & Science of Emotive Dental Photography

Miles Cone, DMD, Yarmouth, ME
Private Practice

Dental photography serves as an effective tool for communication with colleagues, and as an emotional means of marketing to patients regarding clinical services. This presentation will discuss: the philosophy; equipment; resources necessary for intraoral shade analysis; portraits; bench-top photography; publishing outstanding high-end results with low-end consumer cost to enhance personal professional development; boosting social media engagement and photography for publication in scientific peer review.

After this course, you will be able to:
• List techniques that can be used with dental photography to communicate with colleagues and clients
• Improve your skills through demonstrated dental photography exercises

PHOTOGRAPHY
W210, 1 – 4 PM
November: $275, December: $275
January: $275, February: $290
3.00 CE HOURS
Recommended for All

Educational funding provided by Vita and Smile Line
Dental Sleep Medicine: From Initial Screening to Final Follow Up

Jamison Spencer, DMD, Pleasant View, UT
Private Practice

After taking the didactic program on sleep apnea, you’re ready to learn the hands-on basics to take a patient from initial screening through appliance selection, bite registration, fitting, avoiding side effects and follow up. Hands-on aspects will include oral appliance selection, taking a proper bite registration, and fitting a “morning reprogrammer.”

After this course, you will be able to:
• Choose the appliance that will be most effective
• Confidently get started with oral appliance therapy

Attendee Requirements
• L123 is required for participation in this workshop

SLEEP MEDICINE WORKSHOP
W211, 1:30 – 4:30 PM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for Doctors

Oral Bacterial Invasion: Killing Bacteria that Cause Infection & Disease

Emme Sanders, RDH, Charlotte, NC
Consultant

What are the two ingredients needed to create an infection? Bacteria and a host. In this course, the power of fun will be used to discover how to identify bacteria that are causing periodontal infections, how to exterminate bacteria and how to best support our host immune response.

Attendees should be prepared to learn about bacterial testing, Guided Biofilm Therapy and adjuncts for a patient’s home support.

After this course, you will be able to:
• Identify the most pathogenic bacteria and implement into day-to-day patient care
• Understand Guided Biofilm Therapy and supportive therapies for home use

HYGIENE WORKSHOP
W213, 1:30 – 4:30 PM
November: $200, December: $200
January: $200, February: $215

3.00 CE HOURS
Recommended for Doctors, Hygienists

Educational funding provided by EMS and Perio Protect

An Up-Close Look & Test Drive of Digital Technology, Equipment, & Services

Paul Feuerstein, DMD, Lowell, MA
Private Practice

Products will be in the room for demonstrations and close-up examination in a non-sales CE environment. You will be able to ask questions of the manufacturers without pressure. These will be, but are not limited to, digital impression scanners, Conebeam software, digital laboratory products, cameras and practice management as well as other technology products from the exhibit floor.

After this course, you will be able to:
• See new products and ask questions without sales pressure

TECHNOLOGY WORKSHOP
W212, 1:30 – 4:30 PM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for Doctors
**FRIDAY**

**Extraction & Ridge Augmentation**

Kevin Suzuki, DMD, Federal Way, WA
Periodontist

This is a hands-on lecture/workshop course that explores the principles of successful hard tissue augmentation via bone augmentation materials in conjunction with extraction of teeth. Basic concepts of extraction and ridge augmentation surgery, incision design, flap reflection and suturing will be covered. The course will also address consent forms, insurance and post-operative care.

After this course, you will be able to:
- Understand the principles and components of ridge augmentation concepts, materials, indications and associated management
- Treatment plan and complete bone augmentation in conjunction with tooth extraction procedures for the purpose of implant placement.

**PERIODONTICS**

**WORKSHOP**

W214, 1:30 – 4:30 PM

November: $475, December: $475
January: $475, February: $490

3.00 CE HOURS
Recommended for Doctors

**Evolving Role of Dentists & Dental Specialists in Sleep: What’s the Evidence?**

Scott Conley, DMD, Plainfield, IN
Associate Professor, Indiana University School of Dentistry

This is a repeat of L228. See course description on page 68.

**SLEEP**

L228R1, 1 – 4 PM

November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

**Bambi vs Godzilla: Dealing with Difficult People**

Bruce Christopher, MA, LP, Eden Prairie, MN
Psychologist

Difficult people are everywhere; they can be patients, staff or colleagues. This program humorously reveals the six basic difficult personality styles that are out to drain you and your practice of vital energy. Attendees will learn what they do, why they do it and what can be done about it.

After this course, you will be able to:
- Know how not to react to negative and reactive people and patients
- Apply specific strategies on how to deal with difficult people in the practice

**PSYCHOLOGY**

**LECTURE**

L253, 12:30 – 3:30 PM

November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

**Craniomandibular Evaluation & Managing TMD**

Todd Davis, DDS, Atlanta, GA
Private Practice

Participants will learn what and how to evaluate the craniomandibular complex and manage different TMD/airway issues. The many different appliance designs and when to use each is reviewed. Attendees can also learn appropriate therapy based on accurate diagnoses.

After this course, you will be able to:
- Evaluate the craniomandibular complex
- Manage different TMD and airway issues

**TEMPOROMANDIBULAR DYSFUNCTION**

**LECTURE**

L254, 12:30 – 3:30 PM

November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All
How to Choose Most Effective Periodontal & Implant Treatment for Patients

Jim Grisdale, DDS, Glendale, AZ
Private Practice

This course will provide you with evidence-based science for choosing the appropriate periodontal and periodontal implant treatment for your patients. New and evolving treatments will be introduced. Learning about improved strategies and protocols will provide you with the tools to maximize the opportunity to resolve your patients periodontal and implant-related disease and provide them with optimal care.

After this course, you will be able to:

- Understand what periodontal conditions need maintenance, repair or regeneration therapy
- Differentiate between repair and regenerative protocols and expected outcomes

PERIODONTICS
LECTURE
L256, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Contemporary Endodontics for Recent Graduates & Seasoned Dentists

Anne Koch, DMD, Palm Beach Gardens, FL
Private Practice

Most undergraduate dental schools have many curriculums and minimal time to devote to clinical endodontics. This lecture is dedicated to such issues as practical diagnosis, the importance of straight-line access, when to refer, how to achieve profound anesthesia, minimization of iatrogenic errors, various instrumentation techniques and obturation options. This lecture will also help the experienced clinician who still has questions about an individual technique or concept.

After this course, you will be able to:

- Conceptualize endodontics in a more circumferential manner
- Have a more thorough understanding of diagnosis, instrumentation and obturation

ENDODONTICS
LECTURE
L258, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors

Practice Valuation & Associateships Maximizing Value Minimizing Risk

Peter Ackerman, Clarendon Hills, IL
Certified Public Accountant
Todd Erdman, JD, Wheeling, IL
Attorney

The astute practitioner keeps a close watch on the practice’s financial picture. Part of this process demands that you be able to reasonably estimate the fair market value of your practice. The lecture includes discussion of several approaches of valuation and how to increase the value of a dental practice. DSO/private equity valuations, associateships, buy-ins, partnerships and why terms often matter more than value will be explored. Trends in associateship arrangements and the most important provisions you must include in associate contracts to protect the future value of your practice.

After this course, you will be able to:

- Identify what drives value in a practice
- Identify key provisions of associate arrangements

TRANSITIONS
LECTURE
L259, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

High-Impact Communication

Lois Banta, Grain Valley, MO
CEO, The Speaking/Consulting Network

Have you ever felt as though your communication wasn’t effective? In this course, you can learn the fail-safe ways to communicate with patients and your team. The speaker will also cover the key do say/don’t say strategies that can result in case acceptance, timely payments and effective scheduling.

After this course, you will be able to:

- Implement key communication guidelines for scheduling, treatment planning, collections and insurance discussions

BUSINESS COMMUNICATIONS
LECTURE
L261, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Educational funding provided by CareCredit
What’s the Health Status of Your Patient Before Treatment? Check Their Meds Bag

Harold Crossley, DDS, Trappe, MD
Private Practice

People are living longer thanks to their medications, but many of the physician-prescribed medications have dental implications and side effects affecting your treatment plan. This lecture includes the indications and side effects of the more common physician-prescribed medications. Familiarity with these medications will provide the dental practitioner with a better appreciation for the health profile of their dental patient. A review of recommendations for antibiotic prophylaxis in orthopedic and cardiovascular patients have changed and will be reviewed.

After this course, you will be able to:
• Understand why the patient takes the medication
• Identify the dental implication of the patient’s medication

PHARMACOLOGY LECTURE
L262, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105
3.00 CE HOURS
Recommended for All

360° View of OSHA Protection OSHA Safety

Jackie Dorst, RDH, Fernandina Beach, FL
Consultant, Safe Practices

This lecture is meant to put the “fun” in OSHA while providing dental teams with tools for safe patient care. The speaker’s energetic seminar edu-tains the dental team for OSHA safety training. Attendees learn about innovative solutions to safety challenges and participate in motivating exercises. This course includes OSHA regulations on infection control and sterilization safety, fire and emergency preparedness, hazardous chemicals, laser and radiation safety, hazardous waste and employee health safety.

After this course, you will be able to:
• Describe NIOSH eyewear standards
• Identify GHS pictograms

INFECTION CONTROL LECTURE
L265, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105
3.00 CE HOURS
Recommended for All

The Devil is in the Details: Using Integrative Medicine Techniques in Dentistry

Amy Dayries, DMD, FAIHM, Johns Creek, GA
Private Practice

Why do some patients get better more quickly than others? This course teaches you about using integrative medicine in your practice with strategies for pain management, introducing many types of salivary testing, using lasers and light, cranial release therapy, yoga exercises and meditation. Simple strategies for incorporating these techniques to round out your dental practice and support the wellness revolution many educated patients seek will be addressed.

After this course, you will be able to:
• Offer new techniques for pain relief to patients
• Add treatment regimens and services to your practice

INTEGRATIVE MEDICINE LECTURE
L264, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105
3.00 CE HOURS
Recommended for All

One of the Most Exciting Times in Restorative Dentistry

John Kanca, DMD, Middlebury, CT
Private Practice

The term bioactivity is one of the most abused terms in dentistry today. This course will serve as an introduction to what bioactivity really is, and what are bioactive materials and their use in restorative dentistry. It will include a history of the development of Bioglass, the concept of bioactivity, how Bioglass works and the possibilities it offers to restorative dentistry. The attendee will learn the difference between real bioactive materials and pseudo-bioactive materials. The course will cover causes of sensitivity and how to prevent it 100% of the time, difficult restorative situations, why zirconia is the new gold and how true bioactive materials can change your outcomes for the better.

After this course, you will be able to:
• Know what is true bioactivity

RESTORATIVE LECTURE
L267, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105
3.00 CE HOURS
Recommended for Doctors, Team
Do's & Don’ts of Porcelain Laminate Veneers

Gerard Kugel, DMD, Boston
Private Practice

Are you providing porcelain laminate veneers in your practice? Is the esthetic success less than what you expected? This course will provide an introduction into what you should consider when incorporating veneers – treatment options, case presentations and a discussion of managing patient expectations. From planning and consideration of alternative approaches to execution, the necessary steps are presented and many practice tips are provided to help participants efficiently achieve desired clinical results.

After this course, you will be able to:

• Understand the elements involved in treatment planning and case selection
• Review the proper techniques for cementation

Attendee Requirements

• This is a prerequisite course for workshop W309

RESTORATIVE
L268M, 1 – 4 PM

3.00 CE HOURS
Recommended for Doctors

Accelerate & Improve Implant Case Workflow

Samuel Strong, DDS, Little Rock, AR
Private Practice

This lecture will feature prosthetic workflows for implant crowns, fixed bridges, overdentures and All-on-X hybrid cases. Cement versus screw-retained options and new options for computer designed surgical guides will be reviewed. Proper use of acrylic verification devices and fabrication of immediate provisional crowns and bridges will be featured. Milled zirconia and milled acrylic materials for fixed and removable options will be illustrated with workflows to minimize numbers of appointments plus increase the strength of all prostheses.

After this course, you will be able to:

• Design and fabricate immediate fixed and removable provisional restorations
• Fabricate fully retrievable screw-retained restorations

IMPLANTS
L269, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Educational funding provided by Nobel Biocare and Zest Dental
Progressive Periodontal Therapy

Amber Auger, RDH, East Weymouth, MA
Corporate Consultant; Creator of Thrive in the OP

Identifying disease at its earliest stages is essential to prevent the progression of oral and systemic diseases. Proper classification of a patient’s risk factors and potential rate of progression enables the dental hygienist’s role to be fully maximized. Attendees will evaluate communication techniques to increase patient acceptance and review new innovative ways to improve the chairside experience for both the patient and the clinician including voice recognition technologies, instruments and new home care items that optimize patient compliance.

After this course, you will be able to:

- Access to 2017 AAP Periodontal Classifications, review case studies and determine treatment recommendations
- Discover common billing errors that prevent coverage by insurance

HYGIENE
L271, 1:30 – 4:30 PM

3.00 CE HOURS
Recommended for All

What’s New? Materials & Tech that Expedite Excellence

Joshua Austin, DDS, San Antonio, TX
Private Practice

As editorial director with Dental Economics magazine, Dr. Joshua Austin, who writes the column Pearls for Your Practice, has personally worked with most new products and technologies that have entered the market. In this interactive and fast-moving course, the speaker shares the trends in dental materials and technologies. You can learn how materials have changed in recent years and how those changes can affect your procedures and practice.

After this course, you will be able to:

- Analyze how bulk fill posterior composites compare to their traditional counterparts
- Review universal adhesives and their advantages

RESTORATIVE
L272, 1:30 – 4:30 PM

November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors

Educational funding provided by 3M


Oro-Facial Infections: Real Health Crisis

Tom Borris, DDS, Golden, CO
Chief, Oral and Maxillofacial Surgery, Denver Veterans’ Administration Medical Center

Dental disease, resistant organisms, rising costs... how can a patient cope with this crisis? The solution starts when your patient turns to you for help. This course hopes to provide you with information on the identification and management of oro-facial infections from a variety of causes. Attendees will take a look at surgery, and antimicrobial therapy for bacteria, yeasts and viruses. No case is too big or small for consideration.

After this course, you will be able to:

- Formulate a surgical/medical treatment plan for an assortment of oro-facial infections
- Discuss appropriate antimicrobial therapy for oro-facial infections

ORAL SURGERY
L273, 1:30 – 4:30 PM

November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All
Mastering Anterior Veneers

Leeann Brady, DMD, Phoenix, AZ
Private Practice

Accomplishing exquisite anterior restorative results is a combination of preparation technique and materials selections. This program will present an approach to plan margin placement and tooth reduction to accomplish the proposed tooth position, contour and color of the new restoration as well as assuring functional success. Participants will discuss the esthetic and functional parameters of each material to facilitate appropriate material selection. An efficient and effective process for streamlining tooth preparation will be presented.

After this course, you will be able to:
• Complete a veneer case from diagnosis to seating
• Understand veneer prep design and provisional fabrication

RESTORATIVE LECTURE
L274, 1:30 – 4:30 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors

Become the Whitening Specialist

Shannon Pace Brinker, Virginia Beach, VA
Owner, Academy of Chairside Assisting

As patients continue to request more whitening treatment options, dental practices are beginning to expand the whitening services and products offered to patients. This aspect of dentistry cannot only increase practice profitability, but it can also draw more patients into the practice. It is the responsibility of each member of the dental team to educate and inform their patients and themselves about the best whitening options available. With a range of information about tooth discolorations, whitening treatments, and whitening products, confusion is common among dental professionals.

After this course, you will be able to:
• How to identify discoloration and tooth stain
• Understand whitening chemicals and what works best for each type of stain

AUXILIARIES LECTURE
L276, 1:30 – 4:30 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Educational funding provided by Ultradent, Sheer White and Kulzer

3D Printed Definitive Restorations: New Materials are Changing What We Can Print

Wally Renne, DMD, Charleston, SC
Private Practice

The latest generation of Zirconia filled resins are changing what we can do with printing. Definitive restorations with FDA class II cleared permanent materials are revolutionizing efficiency for full mouth rehabilitations and esthetic cases.

After this course, you will be able to:
• Understand new print materials
• Understand efficient digital workflows

RESTORATIVE LECTURE
L277, 1:30 – 4:30 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All
25 Shades of Grey and a Whole Lot Less Risqué
John Svirsky, DDS, Richmond, VA
Professor Emeritus, Virginia Commonwealth University
This radiology review course has a number of common cases in addition to some interesting, unusual cases thrown in to keep the audience on their toes. The lecture emphasis will be on a review of common radiolucent and radiopaque lesions. Get ready to make a difference in the diagnosis and treatment of oral diseases.
After this course, you will be able to:
• Recognize the common radiographic lesions found in dental practices
• Demonstrate a logical approach to the diagnosis and treatment of common radiolucent and radiopaque lesions

ORAL PATHOLOGY LECTURE
L278, 1:30 – 4:30 PM
3.00 CE HOURS
Recommended for All

Teamwork Coaching: Getting People to Play Nice in the Sandbox & Own Their Jobs
Kelli Vrla, Plano, TX
Founder, Engage YOUniversity
This a realistic look at actual vs. desired team performance in addition to pinpointing and working through some of the common “speed bumps” that hinder optimal team performance. People will always remember the way you make them feel. Understand team dynamics and where your team is now on the road to excellence.
After this course, you will be able to:
• Identify critical success factors for high-performance teams
• Establish team player guidelines for critical practice areas

STRESS LECTURE
SL252, 12:30 – 2 PM
November: $45, December: $45
January: $50, February: $50
1.50 CE HOURS
Recommended for All

Utilizing 3D Printing Technology in General Dentistry
Mark Kleive, DDS, Black Mountain, NC
Private Practice
The opportunities for 3D printing and scanning and integration into other dental office systems is expanding at an alarming rate. This lecture looks at practical ways to incorporate this technology into the general dental office and the tremendous potential that it has for return on investment. Topics will include 3D printed study models, surgical guides, in-office aligners and occlusal guards. Particular emphasis will be placed on the workflow that your team can support.
After this course, you will be able to:
• Understand the current printing technology and choose the best option for your practice
• Explore opportunities for 3D printing in general dentistry

TECHNOLOGY LECTURE
SL255, 12:30 – 2 PM
November: $45, December: $45
January: $50, February: $50
1.50 CE HOURS
Recommended for All
Technology Levels Playing Field: Smile Makeovers & Smile Design Simple to Complex

Susan McMahon, DMD, Pittsburgh, PA
Private Practice

Utilizing technology to evaluate, design and restore smiles will be discussed. Where historically many cosmetic dentists have relied on artistic ability, intuitive esthetic skills and years of training and experience, this technology can now assist clinicians achieve confidence and clinical results. Design, prototypes, prep guides and intraoral scanning help advance skill level. Pitfalls, limitations and fails from relying exclusively on technology will also be discussed.

After this course, you will be able to:
• Assess technology needs for smile design
• Understand technology limitations

1.50 CE HOURS
Recommended for All

Lights, Camera, New Patients: Video Marketing Inspiration for Dental Practices

Brad Newman, Manhattan Beach, CA
Founder & Chief Buzz Officer, Dentainment

This presentation will help dental practices understand the incredible power of video content. YouTube is the second largest search engine in the world. Video is considered the heaviest form of multimedia content. These are all reasons to start producing video content. This lecture will explore lighting, audio, framing and editing. Learn the questions to ask patients and other content strategies that are most effective. Video is for sure the most impactful way to improve overall branding and conversion rate optimization.

After this course, you will be able to:
• Use film-engaging content daily
• Understand optimization tips for improved SEO

1.50 CE HOURS
Recommended for All

Flip Your Focus: Three Steps for Building Leaders at All Levels

Bob Spiel, MBA, Lindon, UT
Consultant, Spiel Consulting

In today’s busy and often chaotic dental world, personal leadership is required of every team member to help the practice succeed. Discover the three fundamental steps of mastering personal leadership, which are how they translate into building a solid dental team that is at the top of their game and genuinely competes only against themselves while draining stress and making the practice a great place to work.

After this course, you will be able to:
• Know the mindset of exceptional teams and team members
• Have the tool set to confidently lead

1.50 CE HOURS
Recommended for All
Food Choices & Consequences: Lettuce Discuss a Plant-Based Rescue Mission

Anthony DeLorenzo, DO, Hinsdale, IL
Private Practice

Dr. DeLorenzo will connect the dots between unhealthy food choices and poor health and then demystify healthy food choices so everyone can understand how to reverse chronic disease or better yet prevent it in the first place.

After this course, you will be able to:
• List 15 commonly consumed foods that actually cause harm
• Plan the Plant-Based Rescue of your health

Health Lecture
SL280, 2:30 – 4 PM
November: $45, December: $45
January: $50, February: $50

1.50 CE Hours
Recommended for All

CBCT Imaging & Endodontic Microsurgery

Gordon Barkley, DMD, MS, Peoria, IL
Private Practice

Subjects covered in this lecture include:
• Improved endodontic efficiency due to 3D/CBCT imaging
• An update on surgical breakthroughs within the specialty leading to the near doubling of clinical success
• Apicoectomy vs. endodontic microsurgery
• Information on “cracked teeth” and the advancements of materials allowing retention of the natural dentition

After this course, you will be able to:
• Better understand the benefits of 3D imaging in endodontics
• Know the benefits of microsurgical approach to retaining the natural dentition

Endodontics Lecture
SL282, 2:30 – 4 PM
November: $45, December: $45
January: $50, February: $50

1.50 CE Hours
Recommended for All

Art of Furcation Navigation with Ultrasonic Instrumentation

Marianne Dryer, MEd, Plymouth, MA
Dental Hygiene Program Director, Cape Cod Community College

This course examines the need for proper foundational skills in ultrasonic technique to achieve more predictable clinical outcomes in the periodontally involved patient. A review of root anatomy with a focus on furcation involvement and access considerations will be discussed. The importance of maintaining familiarity of root nuances is critical for thorough debridement and biofilm disruption.

After this course, you will be able to:
• Examine the role ultrasonic instrumentation in biofilm reduction and access to furcation involvement
• Identify the steps to ensure thorough removal of deposits and biofilm utilizing slim and ultrathin inserts/tips with an exploratory approach

Hygiene Lecture
SL281, 2:30 – 4 PM
November: $45, December: $45
January: $50, February: $50

1.50 CE Hours
Recommended for Hygienists

Top Clinical Tips for Dental Team Members

Lori Trost, DMD, Red Bud, IL
Private Practice

This program will introduce easy-to-implement techniques, materials and tips for team members that are effective for everyday practical dentistry. This knowledge will help maximize your role within the dental team.

Topics range from clinical protocols, communication and isolation, to digital dentistry and best practices. Build your ultimate “Top List” with ideas that work and can be implemented immediately.

After this course, you will be able to:
• Update your restorative and hygiene materials list with clinical confidence
• Boost your communication and cross-training within the team to benefit patient care

Restorative Lecture
SL283, 3 – 4:30 PM
November: $45, December: $45
January: $50, February: $50

1.50 CE Hours
Recommended for All

Educational funding provided by Dentsply Sirona, Weave and Premier
Minimally Invasive Pediatric Dentistry

Carla Cohn, DMD, Winnipeg, Canada
Private Practice

Minimally invasive management of dental caries for pediatric patients has long been proven effective. It’s not always possible or desirable to treat caries in pediatric patients with traditional modalities. Whether your patient presents with behavioral challenges or difficulties with access to care, these materials and techniques are invaluable tools. You can learn efficient treatment to slow and arrest caries progression, place interim and definitive restorative treatment and the magic of resin infiltration.

After this course, you will be able to:
- Use materials and medicaments for minimally invasive dentistry
- Learn proper minimally invasive techniques

PEDIATRIC DENTISTRY
LECTURE
SL284, 3 – 4:30 PM
November: $45, December: $45
January: $50, February: $50

1.50 CE HOURS
Recommended for Doctors, Team

Why Didn’t I Know This Before?

Wayne Kerr, DDS, Stockbridge, GA
Owner, Kerrspeak.com

Since 2020, lives and practices have changed forever, but some tenants remain constant: fiscal sanity protects your family from adversity; elder care is a discussion that’s needed before it’s necessary; centralizing important information lessens the burden on survivors; and understanding the importance of team building and knowing one’s numbers help a practice thrive, even in a crisis. Dr. Kerr will share his numerous tips and life skills in this informative and entertaining program which will positively impact your life.

After this course, you will be able to:
- Make better financial decisions for your family, practice and future
- Take steps to better protect your family and your practice from life’s uncertainties

LIFE SKILLS
LECTURE
FL257, 12:30 – 3:30 PM
No fee

3.00 CE HOURS
Recommended for All

SDF, PVP-I, GIC, AI... An Alphabet Soup of Modern Caries Management

Julie Janssen, RDH, Springfield, IL
Consultant, Association of State and Territorial Dental Directors

Sharon Clough, MSEd, St. Charles, IL
Chair, IFLOSS Coalition Board of Directors

Michael Helgeson, DDS, Andover, MN
CEO, Apple Tree Dental

Jeremy Horst Keeper, PhD, San Francisco, CA
Director of Clinical Innovation, CareQuest Innovation Partners

Deborah Jacobi, RDH, Dorchester, IA
Policy Director, Apple Tree Dental

Ryan Quock, DDS, Manvel, TX
Distinguished Teaching Professor, University of Texas School of Dentistry at Houston

Untreated caries affects health, quality of life and financial burden. Dental professionals are positioned to prevent and manage caries. Is your practice approaching dental caries as the disease that it is? The answer may surprise you. Participants will be equipped with an up-to-date, straightforward summary of caries science and steps for effective implementation. Speakers will review silver diamine fluoride to povidone iodine, reimbursement to workforce and private/public practice to the OR.

After this course, you will be able to:
- Understand how modern, evidence-based, disease management can enhance practices
- Immediately provide therapies that build a caries management profile

PUBLIC HEALTH
LECTURE
FP270, 1:30 – 4:30 PM
No fee

3.00 CE HOURS
Recommended for All

Educational funding provided by Elevate Oral Care
Cannabis, Cancer & Chronic Pain: Exploring the Connections

Karen Davis, RDH, Richardson, TN
Registered Dental Hygienist

Thomas Viola, RPh, CCP, Columbus, NJ
Dental Pharmacologist

Do you know how many of your patients living with cancer or suffering with chronic pain use various forms of cannabis regularly? Is cannabis therapeutic for cancer or pain management? Dental professionals need an understanding of the potential pros and cons within the oral cavity of chronic cannabis usage. Various forms of cannabis, and methods of usage yield different pharmacological outcomes. This course unpacks oral and pharmacological implications for new and chronic cannabis users and equips clinicians with strategies to help protect the oral environment.

After this course, you will be able to:

• Examine evidence surrounding therapeutic use of cannabis in management of cancer and chronic pain
• Explore pharmacological and oral implications of cannabis usage

PHARMACOLOGY
FL275, 1:30 – 4:30 PM
3.00 CE HOURS
Recommended for All
CDS offers you three ways to register:

- Online at www.cds.org
- By faxing the form on page 16 to 630.241.1007 before Jan. 10
- By mailing the form on page 16 before Jan. 10 (postmark). Please use your own envelope and mail form to:
  
  Chicago Dental Society
  Midwinter Meeting
  c/o Advanced Tradeshow Technology
  PO BOX 159
  Minooka, IL 60447
# Saturday Topics

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Crown Lengthening for Predictable Esthetic and Functional Restorative Outcomes

Jim Grisdale, DDS, Glendale, AZ
Private Practice

This hands-on workshop for will focus on the different techniques utilized in surgical crown extension for esthetic and functional cases. Indications and contraindications for crown lengthening will be addressed. The concept of biologic width and ferrule effect as it applies to crown lengthening will be covered. Proper case selection, flap types and management from incisions, flap elevation, osseous surgery and suturing techniques will also be presented. This course is for dentists who are providing esthetic and functional crown restorations to their patients.

After this course, you will be able to:
- Recognize the indications and contraindications for crown lengthening
- Diagnose and treatment plan patients for both esthetic and functional crown lengthening

PERIODONTICS WORKSHOP
W300, 8 – 11 AM
November: $475, December: $475
January: $475, February: $490

3.00 CE HOURS
Recommended for All

Keep Kids in your Practice Workshop

Carla Cohn, DMD, Winnipeg, Canada
Private Practice

As a general practitioner, you should be able to care for most of children in your practice, without having to refer them out to the specialists across town. Taking care of your kids should be fun and stress free. Hear how with the most up-to-date methods and techniques for intra-coronal restorations, primary dentition full coverage, pulpotomies and more. Step-by-step instructions will be provided and opportunity to learn and use these materials to help you become a superstar with the kids and parents in your practice. Treat your kids well and your practice will soar.

After this course, you will be able to:
- Learn efficient, reliable pediatric materials, methods and techniques
- Keep the kids in your practice

Attendee requirements
- Recommended but not required to attend lecture Easy Pedo for the GP

PEDIATRIC DENTISTRY WORKSHOP
W302, 8 – 11 AM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for Doctors

CPR/AED Certification BLS Healthcare Professional

Vickie Onesti, Oakbrook Terrace, IL
Owner/Master Compressionist

This is a repeat of W101. See course description on page 28.

CPR/BLS WORKSHOP
W301R4, 8 – 11 AM
November: $70, December: $70
January: $70, February: $75

3.00 CE HOURS
Recommended for All
Ergonomics: It’s a Balancing Act

Nancy Dewhirst, RDH, Laguna Beach, CA
Registered Dental Hygienist

Enjoy a long dental career and improve clinical precision while avoiding injury and pain. Pathogenesis, causes and prevention of various cumulative trauma disorders are discussed, focusing on upper extremity, spinal and joint pathologies. Evaluate preventive strategies, including equipment design, body positioning and conditioning and enhanced visualization will be reviewed. Practice stretching and strengthening exercises to reduce pain, preserve range of motion and optimize personal career excellence and longevity will be presented.

After this course, you will be able to:
• Recognize, avoid and reduce cumulative trauma disorders related to dentistry
• Understand practice stretching, strengthening exercises and equipment selection

ERGONOMICS WORKSHOP
W303, 8:30 – 11:30 AM
November: $200, December: $200
January: $200, February: $215

3.00 CE HOURS
Recommended for All

Occlusal Equilibration: Why, When & How

Todd Davis, DDS, Atlanta, GA
Private Practice

This workshop provides hands-on exercises to help participants learn the principles and skills involved with occlusal equilibration. After this workshop, participants will feel more confident in being able to help their patients who need occlusal therapy.

After this course, you will be able to:
• Understand the reasons why and when occlusal equilibration is needed
• Understand of the principles and skills involved with occlusal equilibration

EQUILIBRATION WORKSHOP
W305, 8:30 – 11:30 AM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for Doctors

Posterior Composites Made Easy

Leeann Brady, DMD, Phoenix, AZ
Private Practice

Posterior composites are the mainstay for many practices. This lecture will look at materials, techniques and instrumentation to accomplish those goals. These will include matrix systems for tight contacts, bulk fill and regular materials, placement and finishing techniques. The lecture will compare total etch to self etch techniques and distinguish the risks and benefits of each. The presentation will detail a systematic approach to evaluating the different generations of dentin adhesives, and compare the clinical and research data of each.

After this course, you will be able to:
• Understand new bulk fill and injectable sites
• Complete posterior composites with improved efficiency

RESTORATIVE WORKSHOP
W304, 8:30 – 11:30 AM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for Doctors, Team

Digital dentures are available that offer significant improvements in esthetics, fit, durability and turnaround time. Discussion will focus on identifying denture materials, presentations, and appointment sequence details that are necessary to attain a new level of predictability that minimizes appointments. Clinicians and their teams can gain confidence in scanning, discover the benefits of a digital record, and learn how exciting the digital denture process is to replace missing teeth.

After this course, you will be able to:
• Identify denture case types
• Understand the digital denture workflow and necessary information for the lab

DIGITAL DENTURES WORKSHOP
W306, 8:30 – 11:30 AM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for All

Educational funding provided by Align
Laser Dentistry From A to Z: An American Board of Laser Surgery Certification C

Robert Convissar, DDS, New York, NY
Private Practice

This is a continuation of W204 and cannot be attended separately. Please see course description on page 61.

Attendee Requirements

- Attendees are urged to bring their loupes and a pair of cotton pliers. They are welcome to bring their diodes so they can be trained on their own units – but lasers will be provided for all attendees.

LASER CERTIFICATION WORKSHOP
W307, 9 AM – 12 PM

3.00 CE HOURS
Recommended for Doctors, Hygienists

Do’s & Don’ts of Porcelain Laminate Veneers

Gerard Kugel, DMD, Boston, MA
Private Practice

Are you providing porcelain laminate veneers in your practice? Not having the esthetic success you hoped for? This lecture is an introduction into what you should consider when incorporating veneers – treatment options, case presentations and a discussion of managing patients’ expectations. From treatment planning and consideration of alternative approaches to execution, the necessary steps are presented, and many practice tips are provided to help participants efficiently achieve desired clinical results. Hands-on practice allows you to practice several veneer preparations with guidance.

After this course, you will be able to:

- Review tooth preparation options and when each is indicated for use
- Create a veneer reduction guide and silicone temporary shell

Attendee Requirements

- Attendance at L268 is required for admission to this workshop.

RESTORATIVE WORKSHOP
W309, 9 AM – 12 PM
November: $425, December: $425
January: $425, February: $440

3.00 CE HOURS
Recommended for Doctors

Educational funding provided by Ivoclar

Contemporary Endodontics

Anne Koch, DMD, Palm Beach Gardens, FL
Private Practice

The hands-on will begin with a review of How to Prevent the Separation of Rotary Files. A brief review of the “Blend Technique” will follow and then Dr. Koch will do a hands-on demonstration. She will demonstrate how to properly use heat-treated and non-heat-treated files rotary files (the Blend Technique) as well as demonstrating the best way to use bio-ceramic technology.

After this course, you will be able to:

- Predictably perform rotary instrumentation utilizing a “Rhythm” motion.
- Understand more thoroughly what causes the separation of rotary files and how best to prevent that.

ENDODONTICS WORKSHOP
W308, 9 AM – 12 PM

3.00 CE HOURS
Recommended for Doctors

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Mastering Dental Photography With Your Smartphone

Mark Kleive, DDS, Black Mountain, NC
Private Practice

In this hands-on workshop, participants will have the opportunity to practice taking the images that have the greatest impact in communication with the patient and the dental team using a smartphone and specific accessories. All clinical intra and extra oral views will be demonstrated with emphasis placed on integration of the photographs with increased improvement in case presentation. A limited number of smartphone attachments, mirrors and retractors will be made available but participants are asked to bring their sterile supplies to maximize the learning experience.

After this course, you will be able to:
- Master six essential dental photographic images
- Learn problem solving techniques with emphasis on mirror and retractor placement

PHOTOGRAPHY WORKSHOP
W310, 8:30 – 11:30 AM
November: $275, December: $275
January: $275, February: $290

3.00 CE HOURS
Recommended for All

Controversies in Restorative Dentistry

Terry Donovan, DDS, Hillsborough, NC
Professor, University of North Carolina School of Dentistry, Chapel Hill, NC

There are numerous controversies in restorative dentistry. This presentation will review the evidence related to these controversies and make recommendations on preferred strategies and material selection and manipulation. Topics to be discussed include contemporary ceramics, cement selection, and materials for endodontic dowels.

After this course, you will be able to:
- Know what ceramic materials to use in specific clinical situations
- Know what cement to use with different restorative substrates

RESTORATIVE ALL-DAY LECTURE
L320A, 8 – 11 AM
November: $85, December: $85
January: $95, February: $105

L320B, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105
(This is a continuation of L320A)

3.00 CE HOURS
Recommended for All

Frozen (That’s Canadian for Numb)

Brian Chanpong, DDS, Vancouver, Canada
Private Practice

This presentation covers all aspects of local anesthesia. Topics include drug-drug interactions with local anesthetic, scientific review of advanced local anesthesia blocks, tips and tricks to increase your success rate and new devices that have entered the marketplace.

After this course, you will be able to:
- Review the pharmacokinetics and pharmacodynamics of local anesthetics
- Understand commonly taught nerve blocks and assess their validity in the scientific literature.
- Describe drug-drug interactions that may influence the administration of local anesthetics

ANESTHESIA LECTURE
L319, 8 – 11 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors, Hygienists

Endodontic Diagnosis & Treatment Planning Update

Natasha Flake, DDS, Seattle, WA
Professor and Associate Dean, University of Washington School of Dentistry

Has it been a while since you’ve updated your endodontic knowledge? Wondering if that tooth needs root canal therapy? Should you try vital pulp therapy? The purpose of the lecture is to provide a comprehensive review and update of endodontic diagnosis and treatment planning in 2023. Endodontic diagnostic classifications will be reviewed. Diagnostic tests and tools will be described, including clinical application of CBCT in endodontic diagnosis. Treatment planning topics will include vital pulp therapy and regenerative endodontics. Both the available literature and clinical cases will be discussed.

After this course, you will be able to:
- Diagnose pathoses of endodontic origin using diagnostic terminolog.
- Formulate treatment plans for the endodontic care of patients

ENDODONTICS LECTURE
L321, 8 – 11 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors
Epithelial Pathology From A to Zoster

Theresa Gonzales, DMD, Rockville, MD
Executive Director, American College of Dentists

The word “diagnosis” is derived from Greek; literally translated it is “through knowledge.” Diagnoses do not come about by “blinding flashes of brilliance;” rather they arrive methodically through the systematic and disciplined application of knowledge. This course will provide a comprehensive review and clinical update of frequently encountered pathologic entities as well as the deployment of the appropriate treatment algorithm. Clinical presentations from aphthae to zoster will be covered in an effort to improve the clinician’s comfort level in diagnosing and routinely managing these conditions.

After this course, you will be able to:
• Expand your clinical diagnostic algorithm
• Expand your evidence-based treatment algorithm

Digital Impressions: The Critical Starting Point for Your Practice From Simple to Complex Cases

Jonathan Ng, DDS, Vancouver, Canada
Associate Professor/Private Practice

Digital impressions are not just taking an imprint, but a transformation in the way treat patients are treated. For natural teeth and implant restorations, the evidence is clear that digital impressions are more accurate, more efficient and provide you and your patients with better outcomes. By combining it with the numerous powerful tools that will be discussed, it will provide clinicians, labs and patients with a far better understanding and collaboration for treatments, which results in converting consults to case acceptance.

After this course, you will be able to:
• Understand what and why digital impressions are important for your practice
• Compare and Contrast conventional impressions versus digital impressions

Creating Successful Dental Partnership: Lessons Learned from Many Practice Transitions

Charles Loretto, Plano, TX
Consultant, Cain Watters & Associates

Dental practice partnerships and transition opportunities are not just about money. This lecture presents information on how to create a successful partnership that is fair and equitable to both parties. It illustrates what doctors need to know about the significant tax advantages a transition can have for both the buyer and the seller, offering the potential for a win-win situation. This lecture provides a thorough outline of the key considerations when contemplating a partnership. In today’s environment, receiving an appropriate value for the practice and somebody who wants to buy it is not enough.

After this course, you will be able to:
• Learn the step-by-step process that produces successful, equitable partnerships
• How to structure a mutually beneficial deal

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My Jaw Hurts! What do I Do? Temporomandibular Disorders Made Easy

Seena Patel, DMD, Phoenix, AZ
Associate Professor, Arizona School of Dentistry and Oral Health

Temporomandibular disorders (TMDs) affect approximately 10% of the general population. Obtaining an appropriate diagnosis and treatment plan can be perplexing. This course will review the various types of TMDs: arthrogenous disorders, myogenous disorders, internal derangements, as well as other uncommon joint conditions. Etiology, pathogenesis, pain mechanisms, examination methods, diagnostic tests and management strategies will be discussed. Dentists will learn how to differentiate between muscle vs. joint conditions and implement medical, dental and pharmacologic treatments. Clinical case studies will be presented to illustrate the various TMD treatments.

After this course, you will be able to:
• Define the specific TMD diagnoses
• Describe the management strategies for TMDs

3.00 CE HOURS
Recommended for All

Coding, Insurance Skills for 2023 & Beyond

Teresa Duncan, MS, Centreville, VA
Consultant, Odyssey Management

Insurance is an important part of your practice’s revenue cycle, but it does not need to overwhelm your daily routine. Effective insurance coordinators set up systems and are flexible with their learning. Managing your information and your claims will minimize delays and rejections. This course is for all team members who want to work together to get claims paid. Experienced coders will benefit from the documentation and updated codes section of the lecture.

After this course, you will be able to:
• Understand the impact of increasingly complex plan designs on your practice
• Work with your clinical team to ensure stellar documentation and imaging

3.00 CE HOURS
Recommended for Doctors, Team

A Day In The Life of a Top Gun Dental Team

Mark Hyman, DDS, Greensboro, NC
Professor, University of North Carolina School of Dentistry, Chapel Hill, NC

Listen, learn, and laugh through a fast-paced, humorous review of “A Day in the Life” of a dynamic real-world private dental practice. You can learn how to capitalize on one other’s skills to improve the productivity of your practice and the quality of the service your team produces. Systems you can implement today to lower stress, prevent burnout, and increase your enjoyment of dentistry will be reviewed.

After this course, you will be able to:
• Review clinical cases from the doctor’s and team’s perspectives
• Employ systems to lower stress and prevent burnout

3.00 CE HOURS
Recommended for All

Fabrication of Bisacryl or Composite Shell Overlay for Provisional, Intermediate & Final Restoration

Michael Fling, DDS, Edmond, OK
Private Practice

Techniques for fabrication of composite shell overlays will be presented. These shell overlays can be utilized as provisional restorations, intermediate restorations, or permanent direct bonded final restorations. These techniques can reduce workload and time for treatment. Techniques for using the shell overlays for testing vertical dimension, occlusion, aesthetics and for development of beautiful core fillings will be discussed.

After this course, you will be able to:
• Understand fabricate composite shell overlays
• Utilize shell overlays for many everyday uses

3.00 CE HOURS
Recommended for Doctors
Street/Pharmaceutical Drug Abuse & Their Impact on You, Your Family & Your Practice

Harold Crossley, DDS, Trappe, MD
Private Practice

Opioids, alcohol, and marijuana are the big three in most discussions of substance abuse, but what about the consequences associated with vaping, synthetic opioids/cannabinoids, cathinones, toad licking, nutmeg, mushrooms, and OTC medications. This lecture explores the new threats of substances that can be obtained via the internet, the climate of our opioid crisis, their influence on you, your family and your practice. This lecture is for all dental team members as well as spouses.

Attendees must be 18 years or older to attend, no exception.

After this course, you will be able to:
• Know what medications to avoid with the suspected drug abusing patient
• Recognize and manage the doctor shopper

**Pharmaceuticals Lecture**
L332, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Porcelain Veneers from A to Z: Treatment Planning to Insertion

Effie Habsha, DDS, Toronto, Canada
Prosthodontist

The focus of this program is to provide the general practitioner with key insights in achieving predictable and aesthetic outcomes with porcelain veneers. Included in the presentation is a comprehensive aesthetic analysis as well as treatment planning principles required to achieve predictable outcomes. The advantages and disadvantages as well as indications and contraindications for porcelain veneers will be covered. A step-by-step, systematic approach to tooth preparation, impression, digital workflow, temporization, material selection and cementation will follow. Clinical examples of porcelain veneers will be demonstrated.

After this course, you will be able to:
• Predictably treatment plan for porcelain veneers
• Understand clinical steps for veneers from A to Z

**Restorative Lecture**
L333, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors

Educational funding provided by 3M

Hindsight 20/20: Missing the Oral/Oropharyngeal Cancer Diagnosis

Jo-Anne Jones, RDH, Minesing, Canada
Registered Dental Hygienist

The ability to save a life through earlier diagnosis is gratification that may not be compared to anything done in dentistry. Conversely, a ‘missed’ diagnosis causes sorrow that ensues challenging to overcome. Through a guided visual journey of inspiring and moving oral cancer stories of survivors and those who have lost their lives, learn the subtle life-saving symptoms and critical screening techniques that will increase the opportunity to save a life.

After this course, you will be able to:
• Recognize the incidence and five-year survival rates of current oral and oropharyngeal cancer
• Explore the critical components and palpation techniques of today’s oral cancer screening exam

**Oral Cancer Lecture**
L335, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Educational funding provided by LED Dental Inc. and 3M

3M Science. Applied to Life.”
**Indirect Laminate Veneers for Elective Cosmetic & Esthetic Restorative Dentistry**

Ross Nash, DDS, Charlotte, NC  
*Private Practice*

Dr. Nash will illustrate numerous ways he uses ceramic laminate veneers. No preparation, minimal preparation, standard preparation, 360-degree laminates and “taco shell” veneers will be illustrated in step-by-step fashion. Re-lamination of ceramic crowns with laminate veneers to prevent the need for restoration replacement will be shown. Clinical indications and preparation design will be discussed, and placement technique will be shown using actual case studies. Maxillary and mandibular indications will be outlined and illustrated. Dr. Nash will show attendees how he uses laminate veneers in combination with crowns, bridges and implants.

After this course, you will be able to:

- Understand various laminate veneer uses
- Understand how veneers should be prepared and placed

**Creating Leaders in Your Practice: Key Systems to Building a Dream Team**

Laci Phillips Newland, Chesterfield, MI  
*Consultant, Practice Dynamics*

A dream team starts with visionary leadership and is built on a solid foundation of systems, structure, communication, and the never-ending pursuit of excellence. This interactive, resource-rich course covers critical systems every practice needs for developing leaders. Identify critical hiring protocols, learn how to keep the right people in the right roles, and what should happen when you discover it’s just not a good fit. The answer to every frustration in business is a system including “people problems.” Systems support leaders in developing and retaining a high-functioning, self-directed team.

After this course, you will be able to:

- Ensure you have key systems in place to maintain a happy team
- Discover Team Building for the entire team

**Can’t We Just Pull ‘em? Answers to common parent questions**

Greg Psaltis, DDS, Olympia, WA  
*Pediatric Dentist*

You’ve heard these words and thought, “Another ignorant parent.” Effectively answering common questions insures understanding of pediatric dentistry and creates trust. This program is based on common questions from parents and covers many topics. Included are primary trauma, timing of initial examinations, dealing with parents, the importance of the primary dentition and more.

After this course, you will be able to:

- Make parents helpful rather than a problem
- Diagnose, prep and complete primary posterior crowns

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Bones, Bugs, Fire & Flies: An Introduction to Forensic Odontology

Amber Riley, MS, RDH, FAAFS, San Diego, CA
Registered Dental Hygienist

This course will provide an introductory knowledge of forensic odontology and how the law dictates a forensic human identification. A step-by-step exploration of a comprehensive dental autopsy will be presented, including physical examination, photography, radiography and forensic evidence management needs of varying postmortem states including skeletonized, fragmented decomposed and burned.

After this course, you will be able to:

- Understand the role of a forensic dental team in scientific human identification and in multiple fatality incidents
- Have greater appreciation for the forensic value of accurate dental records

FORENSICS
L339, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Elevate Your Communication to Change Your Patient’s Behavior

Emme Sanders, RDH, Charlotte, NC
Consultant, Inspired Hygiene

Are you tired of your patients not taking you seriously? Are you frustrated when your patients don’t own their disease? You are not alone. More than ever, patients need to comprehend the message of overall health through dental wellness. This course aims to transform your communication style and delivery to result in patients who change their behavior.

After this course, you will be able to:

- Deliver clear, concise messages to patients
- Identify power words that change patients behavior

BUSINESS COMMUNICATIONS
L341, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Think like a CEO:
Thriving in the New Dental Economy

Chris Salierno, DDS, Centerport, NY
Chief Dental Officer

There are a number of economic forces today that threaten the viability of small, independent dental practices. Dentists can take charge of their circumstances and become active business owners; they can learn to think like a CEO. In this course, you can learn how to re-imagine your business models and lead your teams through impactful improvements.

After this course, you will be able to:

- Develop a unique business model that can withstand the changing dental economy
- Improve business operations by empowering your teams and holding them accountable

BUSINESS COMMUNICATIONS
L340, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

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BUSINESS COMMUNICATIONS
L341, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

The Periodontal Co-therapist: Contemporary Periodontology for the RDH

Timothy Hempton, DDS, Dedham, MA
Private Practice

In addition to providing patient care, dental hygienists identify periodontal disease and educate their patients regarding etiology/risk factors, proposed therapeutic options and the treatment experience. This program will present documentation of various clinical cases treated with surgical therapy and non-surgical therapy. These cases will illustrate how contemporary periodontal therapy can be utilized to provide health, restore the periodontium and improve esthetics for patients. The new classification of periodontal diagnosis is reviewed. Scientific evidence supporting the periodontal procedures and adjunctive therapy utilized in each presented clinical case is examined.

After this course, you will be able to:

- Review risk for periodontal disease
- Identify optimal therapy

PERIODONTICS
L342, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Hygienists
Waiting To Inhale? Do You Know As Much About Cannabis As a Patient

Thomas Viola, R.Ph., CCP, Columbus, NJ
Dental Pharmacologist

Despite the rise in social and legal acceptance, public health concerns regarding the use of cannabis remain among dental professionals, since the major routes of administration of cannabis involve the oral cavity. This program will introduce dental professionals to the pharmacology of cannabis, including its various dosage forms, routes of administration and adverse effects. Special emphasis will be placed on the effects of cannabis use on oral health and dental treatment.

After this course, you will be able to:

• Describe the pharmacology of cannabis, including mechanism of action, and routes of administration.

• Explain the dental considerations of cannabis use and strategies for patient care planning

PHARMACEUTICALS LECTURE
L343, 8:30 – 11:30 AM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Seeing in the Mouth with Super Powered Eyes: Total Health Dentistry & Practice Profitability

Susan Maples, DDS, MSBA, Holt, MI
Consultant, Total Health Academy

Would you like to position your practice as a leader in your community and reduce your dependency on insurance? Would you like to inspire patients toward a lifetime of dental and overall health? Learn how the trends in lifestyle related illnesses such as obesity, diabetes, heart disease, sleep apnea and acid reflux closely intertwine with periodontal disease, caries, and oral cancer. Understand why systemic disease screening, intervention and facilitation are possible in the dental chair.

After this course, you will be able to:

• Add new sources of revenue to the practice

• Attract quality new patients and build physician referral relationships

PRACTICE MANAGEMENT LECTURE
SL317, 8 – 9:30 AM
November: $45, December: $45
January: $50, February: $50

1.50 CE HOURS
Recommended for All

Periodontal Ligament Injection for Anesthesia: Say Goodbye to the Mandibular Block

Mitchell Gardiner, DMD, Shrewsbury, NJ
Private Practice

Dr. Gardiner will show on camera and video how the periodontal ligament injection can be effectively used for most mandibular restorative procedures. Patients on video discuss their treatments and how they felt about the injections. Basic anatomical knowledge about the Periodontal Ligament will also be presented for dentists to review. For restorative dentists, this course is of clinical value to be used immediately.

After this course, you will be able to:

• Understand how to give an effective periodontal ligament injection

• See patients receiving treatment after an effective injection

PAIN MANAGEMENT LECTURE
SL316, 8 – 9:30 AM
November: $45, December: $45
January: $50, February: $50

1.50 CE HOURS
Recommended for Doctors, Hygienists

Link Between Gingivitis and Other Chronic Forms of Inflammation with Cardiovascular Disease

Alan Remaley, MD, Bethesda, MD
Senior Investigator

This lecture will review how chronic inflammation, including gingivitis, is mechanistically linked to the development of cardiovascular disease and possible prevention strategies.

After this course, you will be able to:

• Understand mechanism behind inflammation and cardiovascular disease

INFLAMMATION LECTURE
SL318, 8 – 9:30 AM
November: $45, December: $45
January: $50, February: $50

1.50 CE HOURS
Recommended for All
**Saving Lives Everyday: What You Can Do in Your Practice**

Mark Cannon, DDS, Long Grove, IL  
**Private Practice**

Recently published research has revealed the precise mechanisms used by key pathogens to suppress the host’s immune system creating a slew of systemic illnesses. Key oral pathogens are now proven to be the determinants of the new axis of disease. With an oral dysbiosis comes an eventual gut dysbiosis leading to “leaky” gut and faulty blood brain barrier. However, there are armamentarium of prebiotics and probiotics that can help oral healthcare professionals restore an oral eubiosis.

After this course, you will be able to:

- How to use prebiotics and probiotics in clinical practice
- Introduce patient centric care

**HEALTH LECTURE**  
SL345, 10 – 11:30 AM  
November: $45, December: $45  
January: $50, February: $50  
1.50 CE HOURS  Recommended for All

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**Implementing Point-of-Care Glucose Testing**

Casey Hein, MBA, Berkeley Springs, WV  
**Registered Dental Hygienist**

An in-depth look at how oral healthcare providers can screen patients for asymptomatic or poorly-controlled diabetes, measure and monitor patients’ glucose levels, track glycemic control in parallel with periodontal stability and other important information. Participants will be paired to perform finger stick procedures and process blood samples using professional-grade glucose meters, facilitated by step-by-step instructions.

After this course, you will be able to:

- Perform a finger-stick procedure and process blood samples using professional grade hand-held point-of-care glucose analyzing devices
- Utilizing various screening tools, identify patients who have asymptomatic or poorly controlled diabetes and refer them

**DIABETES LECTURE**  
FL323, 8 – 11 AM  
No fee  
3.00 CE HOURS  Recommended for All

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**Enhancing Heart & Spirit to Reduce Stress**

Tom Youngholm, MA, Venice, FL  
**Professional Developer Trainer**

Mr. Youngholm’s method of teaching is using mini-lectures, personal assessments, along with interactive and/or reflective exercises. He blends Eastern thought and common sense principles that are unique, simple, and practical. This presentation illustrates how stress is created without experience of love and connection and how to easily re-establish heart and spirit back into life.

After this course, you will be able to:

- Identify your personal stressors/triggers related to a lack of connection to self and others
- Identify and practice techniques to practice compassion, acceptance, gratefulness, and forgiveness

**STRESS LECTURE**  
SL347, 10 – 11:30 AM  
November: $45, December: $45  
January: $50, February: $50  
1.50 CE HOURS  Recommended for All

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**Your Inflamed Patient: Making Sense of What Stokes the Flames**

Uche Odiatu, DMD, Toronto, Canada  
**Private Practice**

Can you believe the number of chronic conditions that are fueled by chronic inflammation? There is no one cause for your patients’ inflamed bodies. It goes far beyond the lack of a single nutrient, snoring, sedentary living or not flossing. This session will look at the multifactorial aspects of systemic inflammation.

After this course, you will be able to:

- Unlock the code to the science of chronic inflammation
- Develop greater confidence to integrating wellness into your chair side conversations

**HEALTH LECTURE**  
FL326, 8 – 11 AM  
No fee  
3.00 CE HOURS  Recommended for All
Dental Office Maintenance

Tija Hunter, CDA, East Alton, IL
Consultant, Clinical Assistant Dynamics

Sherrie Busby, EDDA, CSDO, CDIPC, Keystone Heights, FL
DA Training Developer Heartland Dental

Autoclaves, traps, amalgam separators and all kinds of other machinery are maintained in the dental office. This lecture reviews general maintenance for all of these things and more. Many tips on proper dental office maintenance will be reviewed. You can learn ways to troubleshoot your office.

After this course, you will be able to:

• Create a log for dental office maintenance
• Explore ways to troubleshoot the office

AUXILIARIES
FL334, 8:30 – 11:30 AM
3.00 CE HOURS
Recommended for All

Working Moms in Dentistry

Grace Yum, DDS, Chicago
CEO and Founder, Mommy Dentists in Business

This course is to discuss the life of a working mother in dentistry for all roles in the dental office including: the dentist, assistant, front staff and hygienist. The lecture showcases the many different hats they wear including being the primary care giver of their children while taking care of patients. Some things to consider are the hours of operation and how to handle childcare and facing mom guilt. They spend more time at the dental office than with their loved ones.

After this course, you will be able to:

• Understand mom guilt and how to deal with these emotions
• Manage stress so they don’t bring it home and vice versa

MOTHERHOOD
FSL344, 10 – 11:30 AM
1.50 CE HOURS
Recommended for All

Breathwork Therapy for Dentistry: Learning Breathwork to Optimize Your Work & Life

Cristian Pavel, DDS, Chicago
Private Practice

Breathwork is the optimal behavioral tool for changing neuro-chemistry and negative behavioral patterns like anxiety or depression. It’s an ancient tradition that has recently captured mainstream and scientific interest because of its breathtaking mental and physical health capabilities. Research shows that the average adult’s breathing is inflammatory, so learning to breathe right changes everything.

After this course, you will be able to:

• Instantly activate your body when you needing more energy and calm yourself when over-stressed
• Relax anxious patients and help treat chronic disease

HEALTH
FSL346, 10 – 11:30 AM
1.50 CE HOURS
Recommended for All
CPR/AED Certification BLS Healthcare Professional

Vickie Onesti, Oakbrook Terrace, IL
Owner/Master Compressionist

This is a repeat of W101. See course description on page 28.

CPR/BLS WORKSHOP
W301R5, 12:30 – 3:30 PM
November: $70, December: $70
January: $70, February: $75

3.00 CE HOURS
Recommended for All

Build an Unstoppable You: Where Excuses End & Your Results Begin

Uche Odiatu, DMD, Toronto, Canada
Private Practice

This session goes beyond self-care and managing your many roles in the dental office; it goes deep into working on things that can’t be taken from you, your energy, your mindset and focused attention. It’s incredibly common to fall into the “on the wagon” – “off the wagon” cycle when it comes to healthy habits. When is now the best time to get started.

After this course, you will be able to:
- Unlock the secret code to strategies for performance nutrition and everyday physical activity
- End the procrastination game & develop healthy habits that stick

HEALTH LECTURE
L349, 12:30 – 3:30 PM
3.00 CE HOURS
Recommended for All

Non-Odontogenic Sources of Tooth Pain: Demystifying the Mystery of ‘Phantom Tooth Pain’

Seena Patel, DMD, Phoenix, AZ
Associate Professor, Arizona School of Dentistry and Oral Health

One in six dental patients experience orofacial pain. This pain usually presents as a toothache. However, not all toothaches are caused by an odontogenic source. These types of pain sources can be perplexing. Hence, patients often see several specialists and undergo irreversible treatments before obtaining an accurate diagnosis. This course will provide a comprehensive review of non-odontogenic sources of tooth pain. Attendees can learn how to differentiate between odontogenic and non-odontogenic toothaches, the appropriate examination methods, diagnostic tests, and management of non-odontogenic toothaches.

After this course, you will be able to:
- Describe the non-odontogenic sources of tooth pain
- Diagnose and treat non-odontogenic toothaches

PAIN MANAGEMENT LECTURE
L350, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors
Sedation Disasters: When Seconds Count, Help is Just You
Brian Chanpong, DDS, Vancouver, Canada
Private Practice
With the popularity of oral and IV sedation, dentists providing these services need to be aware of the disasters that can happen. Prepare your officer services by learning from cases. Equip yourself with the knowledge and equipment necessary to deliver safe sedation to your patients by attending this lecture.

After this course, you will be able to:
• Understand the differences between the levels of sedation and anesthesia
• Learn how to improve patient safety

ANESTHESIA
LECTURE
L353, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105
3.00 CE HOURS
Recommended for All

What’s New in Endodontic Techniques
Natasha Flake, DDS, Seattle, WA
Professor and Associate Dean, University of Washington School of Dentistry
Wondering what those advertisements are all about? Thinking about changing your endodontic technique? Is the latest gadget worth the investment? The purpose of this session is to update dentists on the latest developments and hot topics in endodontic techniques. New concepts, technologies and treatment strategies popularized in the past few years will be covered. Both the available literature and clinical cases will be discussed. Topics will span all stages of endodontic treatment, including access, instrumentation, irrigation, obturation and restoration.

After this course, you will be able to:
• Describe the advantages and disadvantages of different endodontic techniques
• Understand how endodontic techniques are evaluated through scientific research

ENDODONTICS
LECTURE
L355, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105
3.00 CE HOURS
Recommended for Doctors

Patient Treatment Necessities for Every Dental Office Using Digital Tools: From Virtual to Reality
Jonathan Ng, DDS, Vancouver, Canada
Associate Professor, Private Practice
Technology is improving clinical success and enhancing patient experience. The digital technology not only makes what you do more efficient, it also provides higher quality outcomes. The benefits of better communication with labs, patients and between clinicians will be discussed. Attendees can learn to understand how technology helps create treatment plans through digital pathways for restorative, implant and removable dentistry with improved treatment delivery and final outcomes.

After this course, you will be able to:
• Monitor patients dental changes with simple tools
• Understand how technology is in all aspects of dentistry and how it will improve the way you practice.

TECHNOLOGY
LECTURE
L354, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105
3.00 CE HOURS
Recommended for All

A Clinician’s Guide: Physical Examination of the Head and Neck
Theresa Gonzales, DMD, Rockville, MD
Executive Director, American College of Dentists
The word “diagnosis” is derived from Greek; literally translated it means “through knowledge.” This presentation is designed to reacquaint the oral healthcare provider with an organized approach to the physical examination of the head and neck. Diagnosis is the key to patient care, and no therapeutic skill can compensate for an inability to adequately assess and evaluate a patient. A system must be developed in both the history taking and clinical examination to minimize the possibility of missing the underlying pathologic condition. Clinicopathologic correlations will be used to supplement principles of physical diagnosis.

After this course, you will be able to:
• Do a systematic approach for taking a history
• Expand your clinical examination

HEALTH
LECTURE
L356, 12:30 – 3:30 PM
November: $85, December: $85
January: $95, February: $105
3.00 CE HOURS
Recommended for All
Owning Your Dental Practice: Bridge to Financial Freedom
Charles Loretto, Plano, TX
Consultant, Cain Watters & Associates
Taken from 35 years of experience advising dentists, this course provides dental practitioners, associates and residents a view of practice ownership versus being an employee. There are several issues, such as debt, that will be covered. This lecture will provide details on the key elements to study before purchasing a practice including location, type of transition, price, age of equipment, building for sale/lease, senior doctor working back and more.

After this course, you will be able to:
- Discover the financial benefits of ownership versus associateship
- Learn the path to achieve long-term financial success.

Risky Business: Practice Without a Complete Reviewed Medical History
Mitchell Gardiner, DMD, Shrewsbury, NJ
Private Practice
There is an art and a science to obtaining the truthful and complete medical history. It is the foundation for safe patient care. Dr. Gardiner will help to bring this to life during the eye-opening review. Without that information, you are practicing at the highest risk for personal and professional liability, and your patients are at great risk for injury and harm. Dr. Gardiner will show malpractice cases that involve medical histories as a teaching tool that you will not forget.

After this course, you will be able to:
- Learn why it is so difficult to obtain an accurate medical history
- Learn the critical importance of the truthful complete medical history

Questions You Hate & Answers You’ll Love: A Guide For Dealing With Difficult Patients
Mark Hyman, DDS, MAGD, Greensboro, NC
Professor, University of North Carolina School of Dentistry, Chapel Hill, NC
After all your training, years of hard work and tremendous sacrifice, do you just hate it when you get those heart wrenching questions and resistance to case acceptance over and over again? The doctor and the team work hard, and care deeply, so why is it often that patients don’t ask for optimal care and enthusiastically accept treatment plans? Prepare to laugh, learn and get fired up for a dramatic improvement of your case acceptance and your enjoyment of your practice.

After this course, you will be able to:
- Learn the power of high impact new patient experience
- Roleplay with the team using questions you absolutely hate to hear and learn predictable answers you’ll love to use

Implants And Peri-Implant Tissues Can Have Issues: Protocols for Achieving Peri-Implant Health
Timothy Hempton, DDS, Dedham, MA
Private Practice
Implant therapy outcomes can be less than optimal if protocols for achieving and maintaining peri-implant health are not followed. The RDH not only provides implant maintenance for healthy implants but often encounters patients with peri-implant disease. How to obtain peri-implant health, the etiology of implant complications and management of peri-implant disease will be reviewed. To facilitate a better understanding the good, the bad and the ugly in outcomes, the program will discuss peri-implant disease classification, disease surveillance, maintenance, surgical placement, grafting, prosthetic contours, anatomical concerns and systemic factors.

After this course, you will be able to:
- Learn diagnosis and risk for peri-implantitis
- Learn various techniques for implant maintenance
Managing Profit in the Dental Practice

Chris Salerno, DDS, Centerport, NY
Chief Dental Officer

Profit should not be a dirty word in dentistry. A practice that is more profitable is able to attract and retain team members, invest in technology to serve patients and be charitable to those most in need. This course examines how a practice can quietly hemorrhage money. The focus of the lecture will be on how dental teams can deliver the best care possible without sacrificing your bottom line.

After this course, you will be able to:
- Use gross profit margin to evaluate your procedures and third party payers
- Apply several profitability strategies to your practice to immediately improve cash flow

BUSINESS COMMUNICATIONS LECTURE
L361, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Educational funding provided by 3M

Phantom of the Opera-tory: Pharmacology for Successful Patient Management

Thomas Viola, RPh, CCP, Columbus, NJ
Dental Pharmacologist

To provide safe and effective treatment to medically complex patients, dental practitioners must be aware of the medical considerations of agents used in dentistry as well as the dental considerations of medications used in general medicine. This program presents an overview of those medications prescribed or administered in the practice of dentistry which may also impact medications used to treat systemic disease.

After this course, you will be able to:
- Describe the pharmacology of analgesics and local anesthetics for managing acute dental pain
- Explain the pharmacology of anti-infective agents used in dentistry and current antibiotic prophylaxis guidelines

PHARMACOLOGY LECTURE
L363, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

That’s Hot ... Real Talk About Inflammation

Emme Sanders, RDH, Charlotte, NC
Consultant, Inspired Hygiene

Systemic inflammation is killing us. It is now known that 50% of acute cardiovascular events are triggered by an oral infection. In this course, attendees will discover how the patient’s oral health is affecting their total health like heart attack, strokes, diabetes and other inflammatory diseases. Allowing patients to see you as “healthcare provider” grants you more opportunities to mitigate patient risks. You should be prepared to leave with actionable steps to save patients lives.

After this course, you will be able to:
- Understand inflammatory mediation and the slippery slope of disease
- Refine your periodontal diagnostic skills and treatment planning for disease remission

INFLAMMATION LECTURE
L362, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Nobody Told Me That: Management Issues We Should Talk About

Teresa Duncan, MS, Centreville, VA
Consultant, Odyssey Management

Do you ever wish someone would have just told you about that strange rule? Or, that human resources decisions are so complicated? Unexpected situations can test even the most experienced manager. Often, people manage by their very strong intuition but still make mistakes. In this lecture, attendees will discuss how to protect themselves by staying ahead of the game. Participants will use lessons and examples from each other to become stronger business leaders.

After this course, you will be able to:
- Evaluate and prepare for threats to your practice
- Discuss sensitive topics such as succession plans, abusive patients and more

BUSINESS MANAGEMENT LECTURE
L364, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors, Team
Treating Severe Dental Wear

Michael Fling, DDS, Edmond, OK
Private Practice

Severe dental wear patients may exhibit a multitude of challenges from aesthetics concerns, muscle or TMJ pain, lack of structural integrity, and even physical limitations. This presentation evaluates etiologies of severe wear and guides through the diagnosis, treatment planning, and restorative principles that allows for success.

After this course, you will be able to:
- Identify the etiology of severe dental wear

**RESTORATIVE LECTURE**
L365, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors

Digital Technology in Contemporary Prosthodontics: Is it Practical?

Effie Habsha, DDS, Toronto, Canada
Prosthodontist

This presentation will provide a practical and pragmatic overview of the digital tools and technologies used in a modern prosthodontic practice. A comprehensive overview of digital technology used in diagnosis, treatment planning, surgical treatment planning, guided implant surgery and prosthodontics will be covered. The use of intra-oral scanners and the workflow required for simple reconstructions to comprehensive full arch rehabilitations in both conventional and implant based applications will be presented. Some of the challenges, limitations and inefficiencies encountered utilizing new technologies will be described.

After this course, you will be able to:
- Understand use of digital technology in implant surgery and prosthodontics
- Incorporate intraoral scanners in dental practice

**RESTORATIVE LECTURE**
L367, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

Hidden in View: Recognizing Harm, Violence & Trafficking Crimes

Amber Riley, MS, RDH, FAAFS, San Diego, CA
Registered Dental Hygienist

The goal of this lecture is to educate an attendee as to the mechanisms and appearances of injuries in children and adults. Focus will be on the common modalities of injuries including non-intentional, intentional, patterned and mimickers of injury. Lessons from the viewpoints of dentistry, pathology and law enforcement will be shared with the mutual objective being the earliest possible intervention and interruption of harm.

After this course, you will be able to:
- Recognize and differentiate accidental, incidental and intentional injuries and less visually obvious indications of violence and abuse
- Explanations and differentiation will be given to educate the attendee as to the criminal acts of human smuggling, and human exploitations of labor and sex trafficking

**FORENSICS LECTURE**
L366, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for All

First on the Scene

Jo-Anne Jones, RDH, Minesing, Canada
Registered Dental Hygienist

The dental hygienist is a ‘first responder’ to the oral cavity with our profession being optimally situated at the portal of entry and the gateway to systemic health. The oral-systemic link conceptually is not new. The reduction of the burden of chronic inflammation has become a benchmark of healthcare delivery. Action and assessment by the hygienist dictate treatment outcomes and strongly influence both the quality and quantity of life of every patient seated in the treatment room.

After this course, you will be able to:
- Understand the biological pathways of periodontitis and the impact on systemic health
- Understand the role and influence of the dental hygienist in risk intervention strategies

**INTEGRATED MEDICINE LECTURE**
L369, 1 – 4 PM
November: $85, December: $85
January: $95, February: $105

3.00 CE HOURS
Recommended for Doctors, Hygienists

Educational funding provided by 3M

"3M Science. Applied to Life."
Full Mouth Esthetic Rejuvenation

**Ross Nash, DDS, Charlotte, NC**  
*Private Practice*

Dr. Nash will discuss the principles that guide him in full mouth rejuvenation. Smile design principles such as the Golden Proportion, and occlusal principles such as anterior guidance will be shown. How these principles guide the treatment plan and determine whether the VDO needs altering or maintenance will be discussed. Prototype fabrication when increasing VDO will be shown. Determination of restoration type for various areas will be illustrated by showing actual clinical case studies. A step-by-step technique for providing a full mouth rejuvenation will be shown using actual clinical cases performed by Dr. Nash.

After this course, you will be able to:
- View principles of smile design and occlusion that guide the process
- View a step by method of full mouth rejuvenation

**RESTORATIVE LECTURE**  
L370, 1 – 4 PM

**3.00 CE HOURS**  
Recommended for All

So Little Room, So Much to See: The Complete Pediatric Dental Examination

**Greg Psaltis, DDS, Olympia, WA**  
*Pediatric Dentist*

Every pediatric dental examination is like a new patient examination simply because of the dynamics of growth and development. Furthermore, there is much to see in the mouths of children other than caries and loose teeth. This program thoroughly covers all aspects of the pediatric dental examination including recognition of anomalies, growth and development, symmetry and balance of the dentition and other components that make examinations on children far from routine. Both clinical and radiographic photographs illustrate the areas of discussion.

After this course, you will be able to:
- Learn Radiograph protocols
- Understand why every pediatric exam is a new patient exam

**PEDIATRIC DENTISTRY LECTURE**  
L372, 1 – 4 PM

**3.00 CE HOURS**  
Recommended for All

Your Practice Through The Patient’s Eyes: It’s Never Just About Dentistry

**Laci Phillips Newland, Chesterfield, MI**  
*Consultant, Practice Dynamics*

Do you need to attract and retain more patients, but you’re not sure what you need to do differently? Between social media, your website, online reviews and word of mouth, most potential patients have an expectation of your practice before their first visit. Is your practice living up to those expectations? You will look and things from a new perspective. You can gain an action plan to identify the tangible and intangible details to evaluate. You can leave the lecture with renewed vigor, excited to make the changes that will generate raving fans and increase production.

After this course, you will be able to:
- Learn which reports to run understand your target audience
- Gain insights from a patient’s perspective

**BUSINESS COMMUNICATIONS LECTURE**  
L371, 1 – 4 PM

**3.00 CE HOURS**  
Recommended for All

Slaying Dragons: Acid Reflex & Diabetes Detection in the Office

**Susan Maples, DDS, MSBA, Holt, MI**  
*Consultant, Total Health Academy*

Out of the backdrop of America’s declining health emerge two fire-breathing dragons that destroy tooth and bone – Acid (Airway) Reflux and Insulin Resistance/Diabetes. This presentation will help you recognize the oral ramifications of these two conditions through patterns, “silent” symptoms, root causes, and bi-directional relationships.

After this course, you will be able to:
- Challenge the conventional “treatment” methods
- Be inspired to have a role in root cause analysis

**HEALTH LECTURE**  
SL351, 12:30 – 2 PM

**1.50 CE HOURS**  
Recommended for All
Interplay of Prosthodontics & Orthodontics in Team Management of Adult Reconstructions

Clark Stanford, DDS, Iowa City, IA
Dean and Professor, University of Iowa College of Dentistry

Pre-prosthetic orthodontics plays multiple roles in implant, fixed and removable prosthodontic care. The ability to work with the tool of predictive analysis utilized by the orthodontic discipline complements, supports and creates better outcomes for tooth replacement therapies. Guidance and practical tips on communication of tooth/arch spacing, root alignment, retainer position and use of surgical/ortho/prosthetic principles will be supported by patient case examples.

After this course, you will be able to:
• Communication checklist for team management between the restorative and orthodontic team
• Practical approaches for patient assessment and care planning

RESTORATIVE
SL352, 12:30 – 2 PM

1.50 CE HOURS
Recommended for Doctors

Just Who Do You Think You Are? Your Role In Caring For Periodontal Patient

Casey Hein, MBA, Berkeley Springs, WV
Registered Dental Hygienist

Growth in the incidence of diabetes and the interrelationship between diabetes and periodontitis coalesce to produce a clarion call for oral healthcare providers; it’s time to take our place in the war on diabetes.

After this course, you will be able to:
• Determine how patients’ HbA1c should inform the classification of periodontitis
• Implement adjunctive therapies to reduce periodontal disease activity in certain patients

DIABETES
FL348, 12:30 – 3:30 PM

3.00 CE HOURS
Recommended for All

Control Your Beliefs & Emotions to Reduce Stress

Tom Youngholm, MA, Venice, FL
Professional Development Trainer

Mr. Youngholm’s method of teaching is using mini-lectures, personal assessments, along with interactive and/or reflective exercises. He blends Western psychology and commonsense principles that are unique, simple, and practical. This lecture illustrates how most emotions are inextricably connected to our beliefs. Stress is created when people don’t identify and change those unconscious beliefs to be in alignment with their authentic self.

After this course, you will be able to:
• Identify your emotions and beliefs that create stress
• Practice a method of changing dysfunctional thoughts through awareness and affirmations

STRESS
SL373, 2:30 – 4 PM

1.50 CE HOURS
Recommended for All
Everything Dental Assistants Need To Know About Implants – Well, Most Everything

Tija Hunter, CDA, East Alton, IL
Consultant, Clinical Assistant Dynamics
Sherrie Busby, EDDA, CSDO, CDIPC, Keystone Heights, FL
DA Training Developer Heartland Dental

Do you feel overwhelmed at just the mention of “implant in room 2”? Do you want to know more about how dental assistants can support this life changing treatment and incorporate implants into everyday dentistry? This lecture will share best practices tips and tricks to incorporate implants into everyday dentistry.

After this course, you will be able to:
• Understand how to identify candidate for implant
• Do charting and treatment planning

Show Up & Be The Leader
Grace Yum, DDS, Chicago
CEO and Founder, Mommy Dentists in Business
This course is designed to help dentists and team members to be leaders in their practices. Leaders don’t have to be just the owner of the business. Leaders are individuals that show up and help others succeed while setting their own goals and accomplishing them. Participants will discuss what are the qualities of leaders and what they can do to step up their game.

After this course, you will be able to:
• Learn how to lead oneself and others at work
• Demonstrate leadership skills to motivate the team and have a positive workplace environment

Healthier Practices in Dentistry
Cristian Pavel, DDS, Chicago
Private Practice
Incorporating wellness, biometrics, and functional medicine into your life and your dental practice to enhance your overall wellbeing and strengthen the health and vitality of your dental career! Learn about biometric tools to help accurately measure stress and inflammation and techniques to improve them.

After this course, you will be able to:
• Better manage stress and anxiety both in yourself and for your patients.
• Get a better understanding of treating and managing chronic neuromuscular pains associated with occlusion and occlusal habits.
CORPORATE LEARNING THEATER

Thursday 112
Friday 114
Saturday 117

Lectures being presented in the Corporate Learning Theater are sponsored by the corporation indicated. The opinions and views expressed are strictly the opinion of the instructor or other persons and not the opinion of the society or the Midwinter Meeting.
THURSDAY

Dental Marketing Best Practices Growth and Strategy Marketing

Brandon Bosch, CME, Milton, Canada
CEO, Dr. Marketing

Most clinics are unaware of all the interesting ways to generate patient leads, how a lead can be tracked through a Google or Facebook campaign, or how much a marketing budget should be and what it should be spent on. This lecture will cover common marketing mistakes, rules and regulations set out by the association, setting a proper marketing budget, and more. We are also going to share strategies of what some of our top dental clinics are doing across the country. Learn how to effectively market based on your growth goals and budget while meeting the ethical standards of marketing a medical clinic.

MARKETING
CLT10, 10:30 – 11:30 AM
0.00 CE HOURS
Recommended for Doctors

Educational funding provided by Dr. Marketing

What Causes a Gummy Smile? And Ways to Treat

Melissa Seibert, DMD, San Angelo, TX
CEO, Dental Digest LLC

Patients often come to the dentist seeking treatment for excessive gingival display (“gummy smile”). However, there are a whole host of reasons why a patient may have excessive gingival display. In this presentation you’ll learn an algorithm for the management and diagnosis of excessive gingival display. You’ll also learn of the multifactorial causes that can lead to this condition. What’s more, you’ll learn how prevention can help to address certain forms of excessive gingival display.

After this course, you will be able to:

• Learn about an algorithm for detecting and diagnosing excessive gingival display
• Understand the etiology of excessive gingival display

ORAL HEALTH
CLT11, 10:30 – 11:30 AM
0.00 CE HOURS
Recommended for All

Sponsored by Crest + Oral-B/Proctor & Gamble

Crest + Oral-B

P&G
3-D Facial Scanning: Digital Avatar Implants
Aesthetics & Occlusion

Dean Vafiadis, DDS, New York, NY
Private Practice

The missing piece in the full digital patients has finally arrived. Having the patients’ full digital avatar in the laboratory is a true change in the digital world. This very efficient technology is sure to change the way digital information is transferred, analyzed and guided through ideal treatment planning having the patient virtually in the hands of the technician.

After this course, you will be able to:

• Understand 3D facial scanning
• Improve your digital workflow and facial recognition

3D FACE SCAN
CLT13, 12 – 1 PM
0.00 CE HOURS
Recommended for All

Sponsored by RAY America, RITTER Implants and FMR Dental Consulting

Introduction to Pink Esthetics for Patient Satisfaction

Frank Milnar, DDS, St. Paul, MN
Private Practice

Gingival recession is a condition seen in dental practices on a daily basis. You will be introduced to a new generation of pink composites that are available with clinically proven bio-active and anti-bacterial properties. This course includes prep design, adhesion, blending, placement, finishing, and polishing of pink composites so you can start using them in your practice immediately.

After this course, you will be able to:

• Learn about gingival shaded (pink) composite as an esthetic option for treating gingival recession when patients don’t choose grafting surgery
• Get tips and tricks for restoring with pink composite, prep design, shade selection/blending, adhesion

PINK ESTHETICS
CLT14, 1:30 – 2:30 PM
0.00 CE HOURS
Recommended for All

Sponsored by Shofu
Minimally Invasive Surgery with Mini Dental Implants

Todd Shatkin, DDS, Amherst, NY
Owner, Shatkin F.I.R.S.T.

In this course you will learn: how to use the MDL Mini Dental Implants for lower and upper denture stabilization; how to use the MDL Mini Dental Implant(s) in fixed applications for individual and multiple missing teeth; how and when to use the bendable Mono Mini Dental Implants; how to use the MDL or Mono Implants for full arch fixed applications. Additionally, Dr. Shatkin will discuss and demonstrate the patented F.I.R.S.T. Technique procedure.

After this course, you will be able to:
- Choose the right patient for mini dental implant surgery
- Learn that compared to conventional implants, mini dental implants are a less invasive, less expensive, less time-consuming method of replacing teeth with less discomfort and less healing time.

MINI IMPLANTS
CLT15, 1:30 – 2:30 PM
0.00 CE HOURS
Recommended for All

Sponsored by Shatkin F.I.R.S.T.
Shatkin F.I.R.S.T.

How to Achieve Exceptional Case Success with Digital Restoration Workflows

Liz Robinson, DMD, New York, NY
Senior Clinical Trainer, Dandy

At the end of our day as dentists, the only thing that matters is patient outcomes and how we get there. In this hard-hitting session, Dr. Robinson combines her first-hand experience as a general dentist with Dandy’s advanced digital workflow to equip each attendee with a playbook for ensuring case success using digital dentistry. In addition to a repeatable framework for ensuring success for general cases, Dr. Robinson will dive into how to easily conquer complex cases from set-up, problem-solving and beyond. If you plan to take your practice into the future, you will not want to miss this engaging and empowering session.

DIGITAL DENTISTRY
CLT16, 3 – 4 PM
0.00 CE HOURS
Recommended for All

Sponsored by Dandy
DANDY
2023: The Internal & External Marketing Tools You Must Incorporate to Grow Your Practice

Joshua Gindea, DDS, New York, NY
Co-founder and Executive VP, DoctorsInternet.com

2023 will be challenging. This lecture will provide you all the information you need to know about the latest advances in internal and external marketing for today’s dental practice. By utilizing these marketing techniques, you can turn 2023 from a challenging economic problem to the most successful year you have ever had. Incorporating the tools taught in this lecture can help you drastically grow your revenues and your patient base in 2023 and beyond!

After this course, you will be able to:
• Know how the current economic situation effects dental practices
• Incorporate new digital tools to make your office more efficient and your patients much happier

MARKETING CLT21, 10:30 - 11:30 AM
0.00 CE HOURS
Recommended for Doctors, Team
Sponsored by DoctorsInternet.com

Efficient & Esthetic Digital Restorative Solutions

Adam Hodges, DDS, Asheville, NC
Private Practice

Anterior composite treatments involving diastema closure and/or veneers are cases clinicians find difficult. The value of conservative treatment is obvious but the skillset and time required often lead some of us to avoid this treatment option. The promise of digital technology is simplification of workflow and predictability of outcomes. This lecture will introduce participants to a new custom printed matrix which can be leveraged to make these cases more predictable with less chair time.

DIGITAL DENTISTRY CLT22, 12 - 1 PM
0.00 CE HOURS
Recommended for All
Sponsored by 3M Oral Care

Are You Setup to Succeed Online? Simple Tips to Attract New, Quality Patients

Kayvan Mott, Tarzana, CA
Co-Founder, The Doc Sites, Inc.

The majority of patients are starting their search for a dental care provider online. Your web presence serves as both a first impression for prospective patients and a determining factor in whether or not they become a loyal customer.

After this course, you will be able to:
• Learn the essential elements of an effective dental practice website
• How to increase your online visibility by properly optimizing your Google My Business profile

MARKETING CLT23, 1:30 - 2:30 PM
0.00 CE HOURS
Recommended for All
Sponsored by The Doc Sites, Inc.

Consider Your Career Options – All of Them

Susan Ebert, DMD, Chicago
Vice President, Dental Practice and Relationship Management, American Dental Association

Some dentists graduate knowing exactly what they want but many aren’t quite sure. When you keep an open mind about your career path, you might find satisfaction in a place you had never considered. Dr. Ebert will share keys to identifying the right practice and will take your questions on practice transitions.

After this course, you will be able to:
• Identify the right practice for you

DENTAL CAREERS CLT24, 12 – 1 PM
1.00 CE HOURS
Recommended for All
Sponsored by the American Dental Association

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Integration Station Working Together for a Successful Transition

Susan Ebert, DMD, Chicago
Vice President, Dental Practice and Relationship Management, American Dental Association

Dr. Ebert will share the keys to building an integration plan. Learn about the stages and steps that are most challenging for dentists and the areas critical to long-term success for the doctors and the practice.

After this course, you will be able to:
- Build an integration plan

**TRANSITIONS**
CLT25, 1:30 – 2:30 PM
1.00 CE HOURS
Recommended for All

Co-sponsored by the American Dental Association

ADA

Bonding to Zirconia Myths & Reality

Rolando Nunez, DDS, Schaumburg, IL
Manager of Clinical Marketing, BISCO Inc.

Zirconia restorations have become increasingly popular amongst clinicians due to the development of new zirconia materials and the enhancements in their overall esthetic performance. In order to deliver predictable zirconia restorations, the mechanism of zirconia bonding must be fully understood from contamination to achieving the most optimized bond strength.

After this course, you will be able to:
- Deliver a bonded zirconia restoration using an optimized cementation protocol
- Properly treat the zirconia surface in order to obtain the highest bond strength possible.

**BONDING TO ZIRCONIA**
CLT26, 3 – 4 PM
0.00 CE HOURS
Recommended for All

Sponsored by BISCO, Inc.
One Step Alveolar Ridge Preservation Without the Need for a Membrane

Timothy Kosinski, DDS, Bingham Farms, MI
Affiliated Adjunct Clinical Professor, University of Detroit Mercy School of Dentistry

This course will demonstrate a series of simple, cost-effective and predictable and clinical uses for bone regeneration focused on one-step alveolar ridge preservation using novel composite graft/collagen materials. The speaker will review cost-effective surgical techniques for both everyday tooth extractions as well as innovative surgical procedures for ridge preservation, sinus lift as well as grafting around immediately placed implants. The speaker will cover current clinical guidelines and the scientific rationales behind them.

After this course, you will be able to:

• Understand ridge preservation, importance and benefits of grafting extraction sites.

RIDGE PRESERVATION
LECTURE
CLT30, 10:30 – 11:30 AM
0.00 CE HOURS
Recommended for All

Sponsored by Implantid LTD

Minimally Invasive Surgery with Mini Dental Implants

Todd Shatkin, DDS, Amherst, NY
Owner, Shatkin F.I.R.S.T.

Dr. Shatkin will discuss and demonstrate the following topics: using the MDL Mini Dental Implants for lower and upper denture stabilization; using the MDL Mini Dental Implants for partial dentures; using the MDL Mini Dental Implant(s) in fixed applications for individual and multiple missing teeth; and using the MDL or Mono Mini Implants for full arch fixed applications. Additionally, Dr. Shatkin will be discuss and demonstrate the patented F.I.R.S.T. Technique.

After this course, you will be able to:

• Know how to choose the right patient for mini dental implant surgery
• See that mini dental implants are a less invasive, less expensive, a less time-consuming method with less discomfort and less healing

MINI IMPLANTS
LECTURE
CLT31, 10:30 AM – 11:30 AM
0.00 CE HOURS
Recommended for All

Sponsored by Shatkin F.I.R.S.T.

Social Media & HIPAA Compliance: Simple Ways to Protect Your Practice

Kelly Koch, Greenlawn, NY
Senior Compliance Account Manager and Director of Dental Relations, Compliancy Group

Some of the most common misunderstandings dental professionals face stem from how to use social media in a HIPAA compliant manner. To do so, employees must be properly trained on how to use social media. Without adequate employee training, your organization may be subject to fines due to their use of social media. The question becomes: how can your practice use social media without violating HIPAA? Learn how your employees can use social media ethically while protecting your practice from HIPAA violations.

SOCIAL MEDIA
LECTURE
CLT32, 12 – 1 PM
0.00 CE HOURS
Recommended for All

Sponsored by Compliancy Group
3 Steps to Turn Your Tired Old Website into a New Patient Generating Machine

Bryan Laskin, DDS, Wayzata, MN
Co-Founder, Toothapps

In this course, Dr. Laskin will provide a clear path to success in one of dentistry’s most contested topics...marketing! Learn how to cut through the noise and separate marketing jargon from action items that really fill your chairs with new patients. Learn why traditional marketing attracts “postcard patients” who come in for their freebies and don’t follow through with treatment and the future of Practice Management Driven Marketing campaigns. And possibly biggest of all, learn why in 2023 you should no longer be paying big bucks for a new website, but taking the new “App Store” approach to your online presence.

SOCIAL MEDIA LECTURE
CLT33, 12 – 1 PM
No fee

0.00 CE HOURS
CLT WEST
Recommended for All

Sponsored by Toothapps

Bioactive Restorative Materials

Nathaniel Lawson, DMD, Birmingham, AL
Director, Division of Biomaterials, University of Alabama at Birmingham School of Dentistry

Bioactive has become a buzzword in dentistry; however, many of us struggle to define exactly what that term means. This lecture will present the bioactive claims of restorative materials as well as the evidence for these claims. Clinical examples of the use of these materials will be presented.

After this course, you will be able to:

• Review the claims and evidence for bioactive restorative materials
• Understand the future directions of bioactive material development

BIOACTIVE RESTORATIVE MATERIALS LECTURE
CLT34, 1:30 – 2:30 PM
No fee

0.00 CE HOURS
CLT EAST
Recommended for Doctors, Hygienists

Sponsored by Nobio/Infinix
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| Statement of Ownership, Management, and Circulation | 14-2022
|-----------------------------------------------------|--------------------------
<p>| CDS Reference | 110222 |
| Issued Frequency | (All Periodicals Publications Except Requester Publications) |
| Publication Title | CDS Review |
| Period of Publication | 3 |
| Date(s) of Publication | October 2022 |
| Complete mailing address of known office(s) of publication: 510 East 75th Street, Chicago, IL 60615-2409 |
| Name and complete mailing address of other known office(s): 510 East 75th Street, Chicago, IL 60615-2409 |
| Name and complete mailing address of known office(s) of sales agent, principal advertisements, or circulating agent: 510 East 75th Street, Chicago, IL 60615-2409 |
| Name and complete mailing address of known office(s) of printer, publisher, or distributor: 510 East 75th Street, Chicago, IL 60615-2409 |
| Known Bondholders, Mortgagors, and Other Security Holders Owning or Holding 1% or More of Total Amount Owed: 510 East 75th Street, Chicago, IL 60615-2409 |</p>
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ACADEMY OF OPERATIVE DENTISTRY
Meeting
Thursday – Friday, Feb. 23 – 24
Drake Hotel
140 E. Walton Place

AMERICAN ACADEMY OF FIXED PROSTHODONTICS
Meeting
Friday – Saturday, Feb. 24 – 25
Marriott Chicago Downtown
540 N. Michigan Ave.

AMERICAN COLLEGE OF DENTISTS/INTERNATIONAL
COLLEGE OF DENTISTS, DISTRICT 8/ILLINOIS
SECTION OF PIERRE FAUCHARD ACADEMY
Reception
Saturday, Feb. 25
Reception: 11:30 AM
Lunch: Noon – 2 PM
Hyatt Regency McCormick Place – Room CC10
Mary Starsiak, DDS – Regent District 8 – ICD
773-545-0057
drmsgaski@yahoo.com

AMERICAN EQUILIBRATION SOCIETY
AES Annual Scientific Meeting
Wednesday – Thursday, Feb. 22 – 23
Chicago Marriott Downtown
540 N. Michigan Ave.

AMERICAN PROSTHODONTIC SOCIETY
Meeting
Friday – Saturday, Feb. 24 – 25
Swissôtel Chicago
323 E. Wacker Dr.

CAL-LAB
Meeting (members only)
Thursday – Friday, Feb. 23 – 24
Westin Michigan Avenue
909 N. Michigan Ave.

CONFERENCE OF DENTAL MEETING PLANNERS
Meeting
Thursday, Feb. 23
1 – 4:30 PM
By Invitation Only
Hyatt Regency McCormick Place
Hyde Park B (CC11B)

FRIENDS OF BILL WILSON
Meeting
Friday, Feb. 24
5 – 6 PM
McCormick Place West Building (W177)
William B. Hamel III, DDS
312-318-8810
hmlshepard@gmail.com
ASSOCIATED EVENTS

ILLINOIS STATE DENTAL SOCIETY
ISDS Dent-IL-Pac Directors Meeting
Friday, Feb. 24
10:15 – 11:45 am
Friday, Feb. 24
12 – 2 PM
Government Affairs
Saturday, Feb. 25
1 – 4:30 PM
New Dentist & Membership
Mattea Tavernor
217-525-1406
mtavernor@isds.org

INDIANA UNIVERSITY SCHOOL OF DENTISTRY
Alumni Reception
Friday, Feb. 24
5 – 6:30 PM
Hyatt Regency McCormick Place
Grant Park B (CC12B)
Karen Jones
317-274-8959
kdeer@iupui.edu

LMT LAB DAY CHICAGO 2023
Meeting
Thursday – Saturday, Feb. 23 – 25
Exhibits: Friday, 9 AM – 5 PM; Saturday, 9 AM – 4 PM
Seminars: Thursday – Friday, 8 AM – 5:30 PM; Saturday,
8 AM – 4:30 PM
Hyatt Regency Chicago
151 E. Wacker Drive

MARQUETTE UNIVERSITY SCHOOL OF DENTISTRY
Alumni Reception
Friday, Feb. 24
5 – 7 PM
Renaissance Chicago Downtown Hotel – Explore Room
1 W. Upper Wacker Drive
Carol Trecek
414-288-3093
Carol.trecek@marquette.edu

NORTHWESTERN UNIVERSITY DENTAL SCHOOL
ALUMNI ASSOCIATION
Alumni Reception
Friday, Feb. 24
5:30 – 9 PM
Maggiano’s Little Italy, Wine Cellar
516 N. Clark Street
Adrian Codel, DDS
312-217-9630
ncuds@alumni.northwestern.edu

SOUTHERN ILLINOIS UNIVERSITY SCHOOL OF
DENTAL MEDICINE
Alumni Reception
Friday, Feb. 24
6 – 8 PM
Intercontinental Hotel Chicago
505 N. Michigan Ave.
Stephen Schaus
618-474-7271
sschaus@siue.edu

UNIVERSITY OF IOWA COLLEGE OF DENTISTRY
Alumni and Friends Reception
Friday, Feb. 24
5:30 – 7:30 PM
The Blackstone, Autograph Collection, Historic Art Hall and
English Room
636 S. Michigan Avenue
Amanda Shoemaker
amanda-shoemaker@uiowa.edu

UNIVERSITY OF ILLINOIS CHICAGO COLLEGE
OF DENTISTRY
UIC Reception
Friday, Feb. 24
5 – 7 PM
Location: TBD
Janette Guzman
312-996-0670
Jguzma32@uic.edu

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NORTH SUBURBAN
• NEW Brand new build out and new equipment! All FFS and grossing $650K, hard to believe but will sell fast!
• Great 4 op FFS practice grossing $650+! Brand new finish out and new equipment.

SOUTH SUBURBAN
• NEW 4 chair FFS practice, also selling the condo. Great buildout and doing $350K on just 2 days/week. Plug in more days and watch it grow.

WEST SUBURBAN
• NEW Fire Sale! 3 chairs doing $450K. Great strip center location and visibility. Make an offer.

NORTH SHORE
• Great starter with 3 chairs and grossing $425K on just 3 days/week. Almost all FFS.

PERIO
• NEW Great FFS practice doing over $1.3M and just working 3 days/wk.

NW INDIANA
• Several listings. Call for details.

“I HELP FELLOW DENTISTS BECAUSE I AM A DENTIST.”

Complimentary consultation for sellers.
CDB is locally owned and operated by a dentist and CDS member.

CALL Dr. Rob Uhland, (847) 814-4149 for listing details

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**MEETING PLACE**

**SOCIAL & EDUCATIONAL OPPORTUNITIES**

**NOVEMBER**

1: Kenwood/Hyde Park Branch

Embrace! A Look at Orthodontic Treatment That Creates New Smiles in Every Stage of Life. Presented by Kimberly Mays Smith, DDS. At Norman’s Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Jazmine Daye Dillard, jazmine.daye@gmail.com.

1: Northwest Side Branch

Intraoral Scanners, Is Now the Right Time? Presented by Martin Kobler. Staff invited. At Café la Cave, 2777 S. Mannheim Rd., Des Plaines. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact Elise Adley, eliseadley@gmail.com or call 847.212.6211.

1: Northwest Suburban Branch

Orofacial Pain: Differential Diagnosis and Medicinal Intervention: Presented by Jasjot Sahni, DDS, FAAOP. At Cooper’s Hawk Winery & Restaurant, 798 W. Algonquin Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Benjamin Belavsky, bbelavsky@gmail.com, or call 847.215.9971.

8: Englewood Branch

How Tongue Ties and Myofunctional Disorders Make Your Job a Challenge. Presented by Joy Lanz, RDH, from COM Myofunctional Therapist. At Francesca’s on 95th Street, 6248 W. 95th St., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Kathryn Bielik, kbielik@gmail.com or 312.315.4605.

8: North Side Branch

Dental Injuries and Equality in Sports: Presented by Rick Telander, columnist for the Chicago Sun-Times. At Aba at the Dalcy, 302 N. Green St., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Joanne Oppenheim, northsidecds@gmail.com.

8: West Side Branch

Temporomandibular Dysfunction: Evaluation, Classification and Treatment: Presented by Sean McInerney, PT, DPT, OCS, Co-Founder Elevate Physical Therapy. At 19th Century Charitable Association, 178 Forest Ave., Oak Park. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact John Polivka, DDS, MS, jwpolivka@gmail.com or call 708.352.4500.

9: Chicago Dental Society

Regional Meeting: Addressing Substances That Our Patients Use: A 2-part discussion: presented by Larry Williams, DDS, MS., Election of 2023 CDS Officers will also be held. At Drury Lane, 100 Drury Lane, Oakbrook Terrace. 9 a.m. – 2:30 p.m. On-site registration begins at 8 a.m. 5 CE hours. Information and registration at www.cds.org.

13: Chicago Dental Society

Installation of 2023 CDS Officers & Directors and Jubilarian Recognition. At Westin Chicago Northwest Hotel, 400 Park Blvd., Itasca. Installation ceremonies begin at 2 p.m. Reception to follow.

15: North Suburban Branch

Leveraging Anterior Single-Tooth Implant Outcomes with Digital Tools: Presented by Christopher Barwacz, DDS. At The Glen Club, 2901 W. Lake Ave., Glenview. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:30 p.m. Contact Jason Rogers, jason.t.rogers1@gmail.com or call 847.250.1130.

15: West Suburban Branch

From Bumps to Babes: Treating Pregnant Women and their Infants: Presented by Lynne Briney, DDS. At Maggiano’s Little Italy, 1847 Freedom Dr., Naperville. Branch Board Meeting: 5 p.m.; Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Daniela Brzozowski, dbrzozowski@gmail.com, or 708.337.0928.

15: South Suburban Branch

Dentistry and Substance Abuse: Presented by William Hamel, DDS. At Crystal Tree Country Club, 10700 W. 153rd St., Orland Park. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Ni Van, nivan.dmd@gmail.com, or call 773.627.0300.

**DECEMBER**

2: North Side Branch

North Side Branch Holiday Party. Tuco and Blondie, 3358 N. Southport Ave., Chicago. Contact Joanne Oppenheim, northsidecds@gmail.com.

6: Kenwood/Hyde Park Branch

Got Peds? A Simplistic Approach to Diagnose and Care for Kids Teeth from Infancy Through Their Teenage Years. Presented by Brittany Hill, DDS, MS, MFH. At Norman’s Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Jazmine Daye Dillard, jazmine.daye@gmail.com.

6: Northwest Side Branch

Northwest Side Branch Holiday Party. Spouses and Staff invited. At Glen View Club, 100 Golf Rd., Golf. Contact Elise Adley, eliseadley@gmail.com or call 847.212.6211.

13: North Suburban Branch

Oral Cancer for the Oral Healthcare Provider: Presented by Mohammad Qaisi, DMD, MD. At The Glen Club, 2901 W. Lake Ave., Glenview. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:30 p.m. Contact Jason Rogers, jason.t.rogers1@gmail.com or call 847.250.1130.

13: West Side Branch

Placate or Sedate? Techniques for Managing Difficult Patients: Presented by Joanne Oppenheim, DDS, and Ken Kromash, DDS. At 19th Century Charitable Association, 178 Forest Ave., Oak Park. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact John Polivka, DDS, MS, jwpolivka@gmail.com or call 708.352.4500.
SOCIAL & EDUCATIONAL OPPORTUNITIES  MEETING PLACE

JANUARY

10: Englewood Branch
The Business Side of Dentistry. Presented by John Malone from Four Quadrants Advisory Companies. At Francesca’s on 95th Street, 6248 W. 95th St., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. contact Kathryn Bielik, kabileik@gmail.com or 312.315.4605.

10: North Side Branch
Ransomware and Cybersecurity: Presented by Bryan Currier from Advantage Technologies. At Aba at the Dalcy, 302 N. Green St., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Joanne Oppenheim, northsidecds@gmail.com.

10: North Suburban Branch
Oral Health and the Prenatal Patient: Presented by Ryan Tuscher, DDS. At The Glen Club, 2901 W. Lake Ave., Glenview. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:30 p.m. Contact Jason Rogers, jason.rogers1@gmail.com or call 847.250.1130.

10: Northwest Suburban Branch
Oral Soft Tissue Pathology: Presented by Nicholas Callahan, DMD, MD, MPH, FACS. At Cooper’s Hawk Winery & Restaurant, 798 W. Algonquin Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Benjamin Belavsky, bbelavsky@gmail.com, or call 847.215.9971.

10: South Suburban Branch
3D Print Workflow: Presented by Behnam Darvishan, DMD. At Cooper’s Hawk Winery & Restaurant, 15690 S. Harlem Ave., Orland Park. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Ni Van, nivan.dmd@gmail.com, or call 773.627.0300.

10: West Suburban Branch
Identification of Eruption Issues: What to Watch for: Presented by Zach Frazier, DDS. At Maggiano’s Little Italy, 847 Freedom Dr., Naperville. Branch Board Meeting: 5 p.m.; Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Daniela Brzozowski, drdaniellab@gmail.com, or 708.337.0928.

STUDY CLUBS

Central Lake County Dental Study Club
Meets the third Tuesday of every month at noon, January – November, Park Street Restaurant, 14 E. Park St., Mundelein. Contact Kimberly Zizic, 847.367.6654.

Chicago Aesthetic Masters, A Hornbrook Group Study Club
Meets monthly, 6:30-8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. Email smilechicago2@aol.com or call 312.644.4321 for specific dates.

Dental Arts Club of Chicago
Dinner meetings are held on the last Tuesday of each month, from October to May at Alpine Banquets, 11141 W. Roosevelt Rd., Westchester. Cocktails: 6 – 6:30 p.m.; Dinner: 7:15 – 9 p.m.; Educational speakers: 8 – 9 p.m. Email Don Kipper, mtk-dgk@sbcglobal.net.

Greater Evanston Dentists Association
Meets first Monday of every month, noon – 1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact MT Murphy, DMD, 847.869.9303.

Hellenic American Dental Society
The Hellenic American Dental Society holds several dinner CE seminars throughout the year. Visit www.hads.com for more info. Email info@hads.com.

Waukegan Dental Study Group
Semi-monthly meeting for lunch, from noon – 2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd. Contact Robert Stanuch, 847.336.8080 or Ellis Neiburger, 847.244.0292.

NON-PROFITS & STUDY CLUBS: Submit your meeting information online at on.cds.org/MyEvent.

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REGIONAL MEETING

Addressing Substances That Our Patients Use
(A two-part discussion)

PART 1: OPIOIDS: Their use, their abuse, and how we can help
PART 2: VAPING: The use, the science, and what we can say

presented by LARRY WILLIAMS, DDS, MS

WEDNESDAY

Nov. 9
9 a.m. – 2:30 p.m.
Drury Lane, 100 Drury Lane, Oakbrook Terrace

EARN 5 CE HOURS

INTENDED AUDIENCE: The whole dental team

ABOUT OUR PROGRAM:
Part 1: Opioids*: This course will discuss the current knowledge of opioids and their use. Further information will be shared on alternatives to opioid use as well as how we in the dental community can help address the problems of opioid abuse and overdose. *Fulfills opioid licensure requirement.

Part 2: Vaping: The vaping of nicotine and cannabis products are quickly replacing the prior generations’ use of smoked tobacco and marijuana. This lecture will discuss the known facts of vaping these products as well as resources for providers and materials for patient education and potential cessation.

REGISTER NOW: ON.CDS.ORG/REGIONAL

ABOUT OUR SPEAKER:
Larry Williams spent 30 years in the U.S. Navy, where he served as a member of the Navy Dental Corps. Highlights of his Navy career included developing tobacco policies for the National Prevention Strategy, where he served as the subject matter expert on tobacco issues for the Department of Defense, the VA, and served on the Health and Human Services Committee addressing tobacco deaths in the U.S. After retiring, he joined the faculty at Midwestern University.

ABOUT CDS MEETINGS:
Regional Meetings are free to CDS members and their staff, as well as dental hygienist members of the Illinois State Dental Society. A fee of $250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

Advance registration is not required to attend. On-site registration begins at 8 a.m. Registration for Regional Meetings ends 30 minutes after the start of the program. Each attendee is issued a badge with a barcode. Badges are scanned at the end of the program as attendees leave.

No partial credit will be issued. CE credit verification will be emailed to registered attendees after each meeting.
DEADLINES

January/February......Dec. 1, 2022  
March/April...........Jan. 26, 2023  
May/June.............April 13, 2023  
July/August.........June 1, 2023  
September/October......Aug. 2, 2023  
November............Sept. 10, 2023  
December.............Oct. 12, 2023

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

CDS MEMBER RATES:

• Standard Ad: $115 base price (30 words), $5 per extra word.
• Premium Ad: $145 base price, (30 words) $6 per extra word.

NON-MEMBER RATES:

• Standard Ad: $175 base price (30 words), $6 per extra word.
• Premium Ad: $225 base price (30 words), $7 per extra word.

RESTRICTIONS

For Sale ads: Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

Changes or edits to ads: $10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad’s expiration.

Disclaimer: Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.
OPPORTUNITIES

ENTHUSIASTIC EXPERIENCED general dentist: Part-time enthusiastic general dentist to join our established state-of-the-art fee-for-service family practice. Our office is focused on providing outstanding patient and employee experiences. New grads welcome to apply. We’re looking for candidates with outgoing personalities, great work ethic and strong team players. Candidates must be skillful and confident in treatment planning. You will have the clinical autonomy to diagnose and treat patients. Opportunity for partnership for the right candidate. If interested, send your CV to drnikolk@gmail.com.

PART-TIME ASSOCIATE OPPORTUNITY: Modern, fully digital office in Evanston is looking for part-time general dentist associate for Mondays, Wednesdays and two Saturdays per month. We are high tech, PPO/fee-for-service only practice with a collection rate of over 98%. Email your resume to office@fulldigital.com.

MEANINGFUL VOLUNTEER OPPORTUNITY: Opportunity at RefugeeOne. Provide dental care services to refugees from around the world in Chicago’s West Rogers Park neighborhood. Check website at refugeeone.org/dental. Email resume to juburn@refugeeone.org or call 773.720.9883.

ORAL SURGEON: Experienced oral surgeon needed for busy private practice with multiple general dentists. Located in a beautiful northwest suburb steps away from a lovely forest preserve. Modern office with all the technology needed for oral surgery. One day minimum per week required. Email jama.mcds87@gmail.com or call 847.437.8366 and ask for Jama.

ASSOCIATE DENTIST WANTED: Chicago northwest suburbs. State-of-the-art private practice seeking motivated individual to join our team. Services provided include CEREC crowns, implants, endodontics, oral surgery, aesthetic and general dentistry. Starting at three to four days a week, no weekends, mostly fee-for-service. Opportunity for partnership for the right candidate. Immediate opening available. Email resume to dentalguru28@gmail.com.

DENTIST WANTED for successful Schaumburg practice. Full-time dentist wanted for successful single doctor practice in Schaumburg. The office has a great established patient base as well as a strong team. The previous dentist is moving, but in 2021 made over $260,000. This is a great opportunity for an established dentist or an eager and hardworking young one. This position also comes with health insurance, malpractice and disability insurance, and a number of other great benefits. If interested, please contact 201toothdoctor@gmail.com.

GREAT OPPORTUNITY for full-time/part-time associate: Our modern, up-to-date offices in Bartlett and Wood Dale are looking for the right candidate(s) who are a good cultural fit to join our amazing team. We are paperless, high tech, PPO/fee-for-service practices with no HMO/Medicaid/Medicare with a collection rate of 98%. Full time/part time, flexible schedule available, sign on bonus and daily minimum guarantees and generous collection pay. Long-time productive associate is leaving and there’s plenty of treatment to be done on day one. Experience is a plus, but not necessary, we will train and mentor. Email rp315@yahoo.com.

ASSOCIATE DENTIST NEEDED: Bloomingdale Dental Care is actively seeking a highly motivated dentist for our very busy family practice located in Bloomingdale. We are seeking a part-time associate general dentist three days a week. Fee-for-service practice with knowledgeable staff. Email CV to hr@deinhurstdental.com.

ASSOCIATE DENTIST NEEDED: Arlington Heights that continues to grow. We are looking for a dentist who is talented, positive, and coachable. This person should have excellent communication skills with a natural ability to build long-term relationships with patients and team members, becoming part of the community. We handle the marketing and office management, and currently generate 175 new patients per month. We pride ourselves on delivering excellence in both service and care to our patients, and the owner dentist will work with this motivated person to uphold this level of excellence. Guaranteed salary, incentive bonuses and benefits package. Learn about us at www.westgatedentalcare.net. Email CV and resume to personnel@westgatedentalcare.net.

OUTSTANDING ASSOCIATE OPPORTUNITY: We are a thriving, family-owned dental practice in Westchester. Flexibility schedule. Part-time or full-time, however Mondays are required. 35% collections/$650 minimum guarantee. Great staff in place to help with an easy transition. New grads welcome to apply. Email your resume to info@flossdentalstudios.com.

DENTOLOGIE SEEKING AWESOME DENTISTS: We’re seeking associate general dentists to join an amazing work culture. We are looking for driven, positive, and skilled general dentists to join our busy and rapidly growing practices. We offer a very positive company culture with significant income potential and career growth. Dentology is focused on providing outstanding patient and employee experiences. New grads welcome to apply. We’re looking for candidates with outgoing personalities, great work ethic and strong team players. Our awesome team of doctors help contribute to a positive and nurturing learning environment for our team. Full-time position is available. Visit our website at www.dentologie.com and @dentologie to get info on our practice from our website and Instagram page. Email resume to drk@dentologie.com.

GENERAL DENTIST NEEDED: Bloomingdale Dental Care is actively seeking a highly motivated dentist for our very busy family practice located in Bloomingdale. We are seeking a part-time associate general dentist three days a week. Fee-for-service practice with knowledgeable staff. Email CV to hr@deinhurstdental.com.

FULL-TIME DENTISTS NEEDED: Chicagoland area. Seeking enthusiastic, hard-working dentists to join our group. We are 100% DDS owned. Patient base is 50/50 fee-for-service and PPO. Reimbursements are among the highest in the state. We pride ourselves in being a place where dentists can find a home for their career with a pathway to future ownership. We pay 30-35% of collections. The average income for those first three years is $231,000, $264,000, and $313,500 with ambitious go-getters well exceeding these averages. We offer benefits and a sign-on bonus. Please email your resume to mtarczon@granddentalgroup.com.
CLASSIFIEDS

MULTI-DENTIST CHICAGO OFFICE needing full-time dentist: A very successful and established multi-doctor office located in a brand new state-of-the-art office in the northwest neighborhoods of Chicago is looking for a full-time dentist. The office has an existing patient base, and the opportunity to work alongside other great general dentists, and an oral surgeon. The position comes with a guaranteed base salary, and an earning potential of $200,000 to $300,000. In addition to great pay, the position comes with a full array of benefits. If interested in the position, please contact chicagodontist2011@gmail.com.

ASSOCIATE GENERAL DENTIST: We are a well-established north suburban practice with a state-of-the-art set-up and a great team to work with. Our office is seeking an experienced part-time or full-time associate to join our team and work in a busy, multi-specialty office. We will guarantee a busy schedule, great work atmosphere and flexibility in your schedule to work with patients. Please apply with resume to northsuburb23@gmail.com.

ASSOCIATE GENERAL DENTIST: Our practice is looking for a motivated and patient-oriented dentist to join our amazing team. Cosmetic and implant dentistry to patients of all ages in Northwest Indiana. This position is immediately available and will temporarily cover multiple locations in Crown Point, Chesterton, Portage, and/or Dyer. If you are looking for an incredible opportunity in a family-owned, non-corporate private practice, please contact us. drdhayes@comcast.net.

ASSOCIATE GENERAL DENTIST OPPORTUNITY: Our high-end growing group practice seeks a committed, enthusiastic, long-term, patient centered associate general dentist to provide highly ethical and compassionate patient experiences in the North Shore and Northwest suburbs. The ideal candidate will have strong leadership, interpersonal, and time management skills. We are a heavily restorative- based group with mentorship opportunities available for comprehensive general dentistry ranging from surgical implant placement to clear aligner and Botox/filler placement. Our long term associates earn $1,000 per day or more. To apply candidates may send their resume to dentalstudio333@gmail.com.

PERIODONTIST POSITION: Two to three days a month. Great opportunity for a periodontist to join a well-established dental practice in the Hyde Park neighborhood of Chicago. Contact Dr. Kaufman at loukauf@gmail.com.

PART-TIME ORAL SURGEON/GD: Part-time oral surgeon or a general dentist who enjoys oral surgery is needed for a modern dental practice in Lakeview. Ideal candidate would need to be comfortable with, at a minimum, removing thirds (impacted and erupted), placing implants, IV sedation, bone grafts, etc. Competitive pay. PPO and fee-for-service. Two to three days a month. info@polishedchicago.com.

ORTHODONTIST NEEDED PART TIME: Established, privately owned, multi-doctor, ortho/dental practice near Rockford seeking part-time orthodontist two days per week. Practice with clinical autonomy. Must be confident in treatment planning and be able to provide high-quality treatment with great results. Fee-for-service/PPO office, no Medicaid. Great opportunity for a new graduate or experienced doctor looking for stability and income. Send resume to illinoisorthodontists@yahoo.com.
DENTIS WANTED: Associate dentist.
General dentist needed part time or full time for our dental office in Lakeview area. PPO and fee-for-service patients only. Please email resume to chicagobrightsmiles@gmail.com or call Martha at 312.944.0658.

SEEKING A PEDIATRIC DENTIST: We are an established orthodontic and pediatric dental practice in Evanston. We have a fully digital, modern facility and are seeking a board eligible pediatric dentist with an energetic, personable and professional personality. We allow for clinical autonomy that provides high-quality dentistry. We’re in network with most PPO insurance plans and take fee-for-service. Email dentalartspecialists@gmail.com

ASSOCIATE DENTIST: Are you tired of working in corporate dentistry? Come join our fantastic team where you get to work at your own pace, set your own schedule and work in your comfort zone. We are a PPO/fee-for-service only modern office looking to add an associate either part-time or full-time. What we will offer is a guaranteed patient base, per diem, fantastic support staff to work with along with modern technology. This is an ideal opportunity for a provider who has some prior clinical experience in a private office, able to commute to north suburbs and for someone who plans on staying for long term. Please email your resume to dentalteam1846@gmail.com

COMMUNITY HEALTH PARTNERSHIP: Positions available: Champaign, part-time general dentist for mobile dental van. Harvard, part-time general dentist. We are a non-profit organization with best benefits: medical/dental insurance, 401(k), vacation, sick time. Eligibility for loan repayment program. Contact 773.415.2030 abansall@chopill.org

SINGULAR OPPORTUNITY: Premier adult cosmetic, restorative practice in heart of the Gold Coast. Growing, long-established fee-for-service practice providing precise, highly individualized care utilizing Digital Smile Design. Please contact us at ccadd@chicagosmiledoctor.com

NO NONSENSE DENTISTRY: Full-time general dentist. Our offices are for those dentists who want to spend the majority of their time working and being efficient. Learn techniques for direct communication, negotiation, addressing patient anxiety/uncertainty to gain patient acceptance while increasing your own experience/confidence. Take your skills, speed and patient/practice management to the next level. Associates are able to do comprehensive ortho, implant placement, impacted third extractions, CT-guided implants, molar endo/Re-tx. All-digital offices, doctors seeing approximately 10 to 15 patients daily. No adult medicad. Hires are able to earn $350,000 after one year working at our offices. $600 daily minimum. Need full time, new grads have been hired with great success. Prefer one to two years experience. Great reputation with patients. See company reviews on Indeed as well as offices reviews on Google. See before/after cases at www.precisiondentalchicago.com. Email precision4317@gmail.com

PART-TIME ASSOCIATE DENTIST, LOMBARD: We are seeking a caring, trustworthy and motivated associate general dentist, with the opportunity for ownership or partnership in a fee-for-service office in the western suburbs. Great patients and staff. Good opportunity for dentist interested in practice ownership. maceronedd@comcast.net

ASSOCIATE DENTIST OPPORTUNITY: Associateship to ownership through mentorship. The largest TMD practice in Chicago metro area is looking for a dentist with an interest in the diagnosis and treatment of TMD patients. The practice is limited to the treatment of TMD and facial pain (100%). There are two offices located in the western and southwest suburbs. You must have completed Dawson or Pankey training and be proficient in centric relation, bimanual manipulation, and occlusal equilibration. Will mentor in the diagnosis, MRI imaging and treatment planning. Mentorship completion time is one year. At the end of the first year you will be eligible for an ownership buy-in opportunity. Compensation will start at a guaranteed $800 per day and $1,200 per day at the end of six months of training. Please email CV to tmjcenter@yahoo.com

PART-TIME ASSOCIATE DENTIST: A well-established dental office in Romeoville is looking for a general dentist to work for two days a week. Flexible hours. Fully digital modern office including iTero, CBCT, and paperless charts. We accept PPO, Public Aid, and fee-for-service patients. Please email resume to anjumdds@gmail.com

ASSOCIATE DENTIST WANTED ASAP: Dentist needed ASAP for full-time/part-time. New grads or semi-retired. Opportunity to work like boss without the headaches. 38% collection. Fee-for-service and PPO, not DSO. Call 224.308.3938

ASSOCIATE DENTIST OPPORTUNITY: Unbelievable opportunity for a motivated dentist in the greater Chicago/Northwest Indiana area, state-of-the-art, PPO/fee-for-service, $300,000 income potential, $10,000 sign-on bonus for the right fit. 50 minutes from downtown Chicago. Email your resume to jobsareo@gmail.com

ASSOCIATE: General dentist needed for our dental office in Lombard/Oak Brook area. PPO and fee-for-service patients only. Please email resume to highlandsdentalcare@gmail.com. Tuesday, Thursday and two Saturdays a month.

PART-TIME DENTIST: Webster Dental Care has the following job opportunities: part-time orthodontist in Hoffman Estates, endodontist in various locations, general dentists in city and suburban locations. We are also looking for great hygienists. Send your resume to Dr. Steve Rempas at drsteve@webster.dental

GENERAL DENTIST POSITION: Autonomy, respect, changing lives every day. Successful multi-specialty PPO/fee-for-service practice in southwest suburbs looking for enthusiastic caring dentist with high standards to take over a productive schedule. Proven systems with awesome team. Latest technology. Spanish a plus. No corporate red tape. Ownership potential after associateship. Please email drag8@gmail.com

JOB OPPORTUNITIES AT WEBSTER Dental Care: Webster Dental Care has the following job opportunities: part-time orthodontist in Hoffman Estates, endodontist in various locations, general dentists in city and suburban locations. We are also looking for great hygienists. Send your resume to Dr. Steve Rempas at drsteve@webster.dental.
CLASSIFIEDS

SPECTACULAR OPPORTUNITY: Established for more than 15 years with an excellent patient base, our extremely productive and fully digital practice, located in northwest suburbs, close to Schaumburg area, needs a full-time general dentist. We keep our patient care our No. 1 priority, with no compromise on the quality of our dental care. Our doctors have complete autonomy over their cases as we do not micromanage. We treat our doctors with utmost respect, as for us, our doctors are not just numbers. Excellent compensation package as its based on 35% on production or $800/day guaranteed daily minimum, whichever is higher. Up to $30,000 in signing bonus. Paid holidays. Paid vacation. Medical, dental and vision insurance, 401(k). Relocation bonus if you are willing to relocate. Paid malpractice and annual CE allowance. Visa sponsorship is available. Our current providers produce on average between $4,000 to $5,000 per day. Email busydentalpc@gmail.com.

PART-TIME/FULL-TIME GENERAL DENTIST opportunity: Our growing South Chicago group practice is seeking a general dentist who is committed to comprehensive, ethical and compassionate patient care. The ideal candidate will have strong leadership, interpersonal, and time management skills. We currently have a number of seasoned doctors to help with mentorship. The office has state-of-the-art equipment, with experienced staff and a robust patient base. If interested, please email bracesbybarnes@gmail.com.

SEEKING ASSOCIATE DENTIST IN FAR WEST suburbs: Join our amazing team that is thriving and growing. If you have a minimum of three years of private practice experience and have great skills but feel stuck in your current position, or if you want to take your skills to the next level but need a little mentoring in a supportive group environment, then this could be a great fit for you. We are a well-established dentist-owned group practice that takes pride in the fact that we have many long-term employees. Our offices are in Naperville and surrounding areas. If all this sounds good to you, please email your resume to doctorsws@gmail.com.

POSITIVE ENERGY: Autonomy, respect, changing lives every day. Successful multi-specialty practice in southwest suburbs looking for enthusiastic caring dentist with high standards to take over a productive schedule. Proven systems with awesome team. Latest technology. Spanish a plus. No corporate red tape. Ownership potential after associateship. Please email highpointdental5x@gmail.com.

ENDODONTIST NEEDED: Full-time/part-time, endodontic specialty office. Rockford Endodontics is a rapidly growing fee-for-service practice in Rockford that is looking to add a quality focused endodontist to our team. Our office has all modern equipment including Global Microscopes, Carestream CBCT, Gentlewave, and ASI carts. We are looking for a professional and personable applicant that has good clinical skills and chairside manner. The income potential is high due to the office being out of network with all insurance companies. The position is open to both full-time or part-time applicants but preference is given to a full-time provider. If an applicant is interested in commuting from Chicago, the scheduling can be flexible to accommodate the commute. Please send your resume to office@rockfordendo.com.

SPACE SHARING

SPACE SHARING, NORTH SIDE CHICAGO: Space sharing, north side. Established office has availability for space sharing. At Peterson and Cicero. Possible opportunity for buy-out. csdds@earthlink.net.

SPACE SHARING IN WESTERN SUBURBS: Space share or merge your practice into our office conveniently located close to I-88, I-355, and I-55. Our office has six treatment rooms, 100% digital, CBCT, dental operating microscopes, electric handpieces, Trios scanner, and diode lasers. Turnkey supplies, clinical and administrative staff, and billing service are available. Rent and terms flexible. glennndeweird@yahoo.com.

FOR RENT

CHICAGOLAND, FULLY EQUIPPED TURNKEY dental office: Turnkey Chicagoland fully-equipped dental office features three-plus large ops, 3D CBCT, lab, reception, and more. Your own business awaits. Contact bestddspractice2021@gmail.com.

LIBERTYVILLE OFFICE FOR LEASE: Complete updated renovation, leasehold allowance and terms negotiable, 1,650 square feet with full basement, ample new private parking, private doctor entrance, operatories have natural lighting, one of four individual condo units with units occupied by an endodontist, orthodontist, prosthodontist, proven successful location. Contact asteplyk@gmail.com, 847.404.6458.

HOMEWOOD TURN-KEY DENTAL OFFICE SUITE for rent: Prime location in downtown Homewood Professional Building. One block from Metra Homewood Metra train station, Starbucks and our Chicago area famous Aurelio’s Pizza. Homewood offers lots of shops, parks and that feel of small town community. Lots of young professionals with families that stay, shop and support the businesses in their community. This office comes fully equipped, with 1,100 square footage, four ops, great layout: doctor office, reception room, large storage, etc. Space is plumbed and equipped, IT wired, and ready for business. Available Oct 1. tfkoons@family-strategy.com.
CLASSIFIEDS

DENTAL OFFICE FOR RENT IN DES PLAINES
dental building: 850 square-foot office with an additional 850 square-foot storage unit in Oakton Dental Medical Plaza. $1,250 a month. Contact mramseycon@gmail.com.

TURNKEY DENTAL OFFICE SUITE for sublease:
Prime location in the Oakbrook Shopping Center Professional Building. Great foot traffic, near luxury stores and restaurants. Patient-base merged and moved to another location. 1,700 square feet, four ops, great layout: doctor office, consultation room, staff break room, storage room, lab, sterilization room and reception room. Space is plumbed and equipped, IT wired, and ready for business. Current lease runs through April 2024. asadidd@gmail.com.

FOR SALE BY OWNER

FOR SALE: Three ops, all digital. Gross, $200,000. Fully equipped. $120,000, includes building. Kankakee. Call at 708.287.3887.

WEST LOOP PRACTICE FOR PARTNERSHIP OR SALE:
Significantly more growth is coming to the West Loop in the coming years with over 9,000 apartment units currently planned and more coming. Beautiful, large, modern West Loop practice is well-positioned for success in this environment. Four ops equipped, three additional plumbed. $800,000 in collections in 2021. CBCT, digital scanning. Windows in each operatory. Very favorable long-term lease significantly less than current rates in area. Seeking partner with proven success in growing quality dental office(s) to capitalize on this opportunity. Preference is partnership but will consider full sale. Email westdentaloffice@gmail.com.

NORTH SHORE DENTAL PRACTICE FOR SALE:
Prime North Shore location. Grossing $700,000. Fee-for-service. Three days per week. Four operatories. Low overhead. ddsnorthsuburban@gmail.com.

PRACTICE FOR SALE: Long-established, fee-for-service, all cash (no insurance) practice focused on implant restorative care one hour south of downtown Chicago. Modern equipment including digital orthopan, with room to expand operatories. Please email dentalopportunity2022@gmail.com.

OFFICE FOR SALE: For sale, four ops, all digital. Pre-Covid gross $360,000, post-coved gross $200,000. Three ops full equipped. $120,000. Call Bill at 707.287.3887. Orland Park.

ELK GROVE PRACTICE FOR SALE:
Street visibility, fully furnished three-op practice for sale. Nitrous oxide available with digital X-rays and private doctor/staff rooms. Contact for tour and/or more information at jlee211@gmail.com.

LIKE NEW DENTAL EQUIPMENT:
Great condition equipment for sale for three-room dental office that includes Midmark compressor, vacuum, Marus chairs-delivery, light units, stools, etc. Prcqey X-ray units and much more. Call 224.308.3938.

SOUTHEAST CHICAGO/NORTHWEST INDIANA:
Beautiful new practice with real estate fully equipped, seven plumbed ops, 3,500 square feet, standalone, gated parking for 40 cars. Ideal high volume practice/group/chain. Oppose campus 7,000 students. Built two years ago. Owner relocating. Contact: msk7861@gmail.com. No brokers.

GP DENTAL OFFICE IN NORTHLAKE FOR SALE:
30-plus years serving the Northlake/Melrose-park community, located on North Avenue. Three operatories, CBCT machine, fully digital. Excellent patient base (50% PPO, 25% self-pay, 25% Public Aid, HMO) Phone 847-372-0299.

PRIME OAK BROOK AREA TURN-KEY DENTAL OFFICE:
Two fully furnished operatories and private office, sterilization, laboratory. No patients. Reasonable rent. $21,000. Will consider equipment sale. dentist70oulook.com.

NORTHWEST INDIANA: Seven-operator general dental practice for sale. A fully equipped, well-established dental office, located in a professional building with high visibility and ample off-street parking. Serving the vibrant communities of Crown Point/Schererville. This 4,000-square-foot, restorative-driven practice is all-digital with private offices, laboratory, and conference room. Practice open three days a week, owner retiring. Great fit for general dentist, oral surgeon, periodontist, endodontist or prosthodontist. Interested parties should contact hoosiersmiles@gmail.com. No brokers.


ORTHO OFFICE FOR SALE IN CHICAGO:
Beautiful like-new turnkey office in Chicago. Retail space with ample parking. $328,000 in collections on only two days per week. Five chairs, digital pan/ceph, iTero scanner. Currently ortho but easily configured for other general, cosmetic, specialty combinations. Flexible transition available. Serious inquiries orthopracticesalechicago@gmail.com.

ORTHOWEST SIDE: For sale by owner. Great location on Harlem Avenue across from CTA station parking lot. Five rooms, $533,000 on 3.5 days. Send inquiries to drbob.rwh@gmail.com or call 847.890.2333.

DENTAL PRACTICE FOR SALE: Dental/implant practice for sale. 40-year owner retiring. Consists of implants, over dentures and crowns. Boutique practice close to expressway. Working two days a week. Call 312.515.0101 or 773.622.8700.

FOR SALE BY OWNER: Dental condominium suite and practice for sale. Three operatories, room to expand. Excellent storefront visibility in Medical Center District. Easy access to expressways and public transportation. Call Melissa 708.953.4890.

LOOKING TO PURCHASE

LOOKING TO PURCHASE – CONFIDENTIAL:
General dentist with 16 years experience looking to purchase an established practice in the western or southwestern suburbs. Confidential. Email lookingtopurchase2022@gmail.com.
FOR SALE BY BROKER

NILES, GENERAL PRACTICE: Collections, $750,000, FFP/fee-for-service, five ops, 2,300+ prophets. Doctor will stay long term. https://buildout.com/website/996049-sale. Contact Pete Saladino, 815.621.6663, psaladino@jrossiandassociates.com.


CHICAGO, WEST SUBURB: Modern, digital three- to four-op practice including newer Conebeam. Great location within a residential area. #IL1981

WHEATON, GENERAL PRACTICE: Collections, $940,000, fee-for-service/PPO, six ops, highly profitable, newer buildout. https://buildout.com/website/1063279-sale. Contact Pete Saladino, 815.621.6663, psaladino@jrossiandassociates.com.

ROCKFORD, GENERAL PRACTICE: Collections $920,000. Fee-for-service, real estate for sale, room to expand. https://buildout.com/website/1043061-sale. Contact Pete Saladino, 815.621.6663, psaladino@jrossiandassociates.com.

BOURBONNAIS, ORTHODONTIST: Practice and building for sale. Contact Joseph Rossi at 312.953.3553, jrossi@jrossiandassociates.com.


HENRY SCHEIN PROFESSIONAL PRACTICE Transitions: helping buyers and sellers. For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, al.brown@henschein.com.

NORTHWEST/WESTERN SUBURB: Well-kept fee-for-service practice with four operators. In a very busy, newly renovated Town Center type location within a residential area. #IL1981

WEST SUBURB: Very profitable, updated, fee-for-service, four-op practice $350,000-plus range revenue on only 16 patient hours a week. by design. Perfect as second office for extra income or main office that you can easily grow. #IL2649

CENTRAL ILLINOIS: Established $900,000-plus revenue GP practice in the Eastern Illinois University area. Paperless, digital nine- to 12-op practice including newer Conebeam. Great location for multi-specialties. #IL1441

CHICAGO, WEST SUBURB: Modern, digital three- to five-op practice $350,000-plus range revenue on only three days a week. Great location in outlot from Home Depot and other major retailers on very busy Ogden Avenue. #IL2750

SOUTHWEST SUBURB: Well maintained practice in one-story professional building with signage right on high traffic Route 30 (Lincoln Highway). This profitable practice can be kept at current limited patient hours or increased for growth. #IL2889

NORTHWEST CHICAGO: General practice, 10 operatories, PPO/fee-for-service/Medicaid, $1.2 million in collections, great location, leased. Motivated seller.

ROCKFORD, GENERAL PRACTICE: Collections $920,000. Fee-for-service, real estate for sale, room to expand. https://buildout.com/website/1043061-sale. Contact Pete Saladino, 815.621.6663, psaladino@jrossiandassociates.com.

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BUYERS: No fees for buying a practice or dental space location.
SELLERS: Full-service brokerage services with the lowest commission rates in Chicago.
Call today for a no-cost consultation.

ILLINOIS PRACTICES FOR SALE:
CHICAGO, MOUNT GREENWOOD: Four ops, expandable. Highly visible street level storefront, ample parking.
Fee-for-service and PPO. Must see.
CHICAGO, PORTAGE PARK: Three ops. Street level storefront. FFS/PPO. Associate-driven. Turnkey.
CHICAGO, MIDWAY: New. Six ops and one plumbed. Street level storefront. Fee-for-service, PPO. High visibility, drive-by and foot traffic. Modern build with newer equipment. High gross collections. Rare opportunity.
CHICAGO, MIDWAY: New, under contract.
CHICAGO, SIX CORNERS: New. Two ops plus one plumbed. FFS/PPO. Low overhead, ample parking.
DEERFIELD: New. Three ops at street level. FFS/PPO. Seller will associate. Great location. Must see.
DOWNERS GROVE: Three ops at street level. FFS/PPO. Low overhead. Seller will transition. Must see.
HIGHLAND PARK: Three ops plus one plumbed. Street level storefront, 100% fee-for-service. High collections. Endo and implants referred. Don’t wait.
MOUNT PROSPECT: Three ops at street level. Fee-for-service/PPO. Price reduced.
NEW LENOX: New. Four ops, plumbed for one more. Fee-for-service/PPO, newer build. High collections. Priced to sell.
WHEELEN: New. Three ops plus one plumbed. Strip mall location. Great signage. Fee-for-service/PPO.

LOOKING FOR DENTAL OFFICE SPACE TO LEASE OR PURCHASE?
Call Sharon at 847.370.9131.


DENTAL BUILDINGS FOR SALE: Chicago South Side, Mount Prospect, Mount Greenwood, Northfield, Norwood Park, Libertyville.

Find Chicago Practice Sales and Cutting Edge Practice at the 2023 Chicago Midwinter Meeting in Booths #1907 and #1908.

SOUTH SUBURBS, GENERAL PRACTICE:
Collections: $1.65 million, PPO/fee-for-service, five ops, busy location, high profit margin, real estate available.
Contact Pete Saladino, 815.621.6663, psaladino@jrossiandassociates.com.

BUFFALO GROVE, GENERAL PRACTICE:
Collections $600,000, six ops, fee-for-service, priced to sell, excellent buildout, motivated seller, quick transition.
Contact Pete Saladino, 815.621.6663, psaladino@jrossiandassociates.com.

GLENDALE HEIGHTS, GENERAL PRACTICE:
Collections, $750,000, PPO/FFS/Medicaid, some ortho, high profit margin, high traffic location, four ops and room to expand, 3,650 square feet. Standalone building available for sale.
Contact Pete Saladino, 815.621.6663, psaladino@jrossiandassociates.com.

GLENVIEW, GENERAL PRACTICE: Collections $950,000, six five ops, PPO/fee-for-service, associates staying. Open to partnership, prime retail location.
Contact Pete Saladino, 815.621.6663, psaladino@jrossiandassociates.com.

ROCKFORD AREA GENERAL DENTAL PRACTICE for sale: About an hour northwest of Chicago and scenically located along the Rock River is Rockford with a general dental practice on the market. The practice utilizes almost no marketing and sees an average of 15 to 20 new patients per month. Seven operatories. Collections of $1.509 million and EBITDA $300,000. To learn more, contact Professional Transition Strategies at bailey@professionaltransition.com or call 719.694.8320. Reference #IL8322.

CHICAGO DENTAL BROKER: The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland, chicagodentalbroker@gmail.com, 847.814.4149, www.chicagodentalbroker.net.

CHICAGO, NORTH SIDE: New. Greater starter, no dentist for 2 miles. $225,000 with no marketing. Priced to sell.

WEST SUBURBAN: Awesome four-op practice. All digital, paperless, Dentsix/Dexis, newer build out, new Cerec, two new operatories and more. $700,000 on just 10 days per month. Nothing like it in the market. See to believe.

NORTH SUBURBAN: Beautiful four-op practice with low overhead. Grossing $600,000, fee-for-service, well-established. Won’t last.

NORTHWEST SUBURBAN: 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale.
2) Three-op practice doing $180,000 on 1.5 days per month. Almost all fee-for-service, new technology, priced to sell.
3) Brand new build-out but has to sell. Doing $450,000-plus and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN: 1) Four-op giant doing over $1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be $2 million. Real estate available.
2) Four-op starter doing $250,000, all fee-for-service. Well-established, real estate also, great price.

SOUTH SIDE CHICAGO: Six-op beauty. Doing $570,000, real estate available. And priced to sell. Make an offer.

SOUTH SUBURBAN: 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing $225,000.
2) Three-op and fee-for-service. Doing $400,000 without trying, well-established, real estate also. Motivated seller.
Many new ones coming this spring.
I will find you a practice. Call me.
CLASSIFIEDS

SERVICES

HUNTINGTON PRACTICE FINANCE for dental professionals: 100% financing available for dental practices with up to 15-year terms. Get the money you need for start-ups, acquisitions, buildout, expansion, partner buy-in, refinance, equipment, real estate or ground-up construction. We also do financing for recent graduates. Quick approval and closing times. Contact Sam Zanayed, VP Practice Finance. Call/text 773.415.2999 or email sam.zanayed@huntington.com.

TIRED OF RUNNING YOUR OWN PRACTICE?: Want to learn how to make things easier? Upstat Dental Solutions can help. We can buy your practice or be your partner using our outstanding dental management technology. Come and see our offices in Chicago and Northwest Indiana and talk to our partners. Call Peter at 708.807.5526 to start the conversation.

DDSMATCH CHICAGO: Looking for a trusted partner to support your ownership transition? Successfully connecting dentists’ present with their future. . . ddsmatch, the fastest growing brokerage in the U.S. dental market. Now celebrating 10 years supporting dentists with unique tools and valuable services supporting practice sales, partnerships/mergers, associate recruitment, and practice appraisals. Call us for a confidential conversation about your future transition. Call 855.546.0044 or email Rex Plamann, ddsmatch Chicago at rplamann@ddsmatch.com.


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30-plus years representing dentists in the purchase and sale of practices, purchase, sale and lease of dental offices office condominiums and buildings; formation of professional, C- and S- corporations and limited liability companies; Employment and independent contractor agreements; advising start-ups, counselling new, young and established dentists. Flexible hours. Contact Rich for a confidential consultation. rcrane@rcranelaw.com, http://www.r-cranelaw.com, 847.279.8521.

CALL THE DUE DILIGENCE EXPERTS:

DENTIST MORTGAGES: 0% DOWN, LOW RATES: If you’re buying a home, please contact me to discuss our special mortgage options for dentists. No down payment, no PMI, and up to a $2 million loan amount. Email achevalier@blueleaflending.com or call 313.598.3380.

DENTAL BILLING: We are proud to provide dental billing services at the collections over 100%. We offer initial cleanup, recare and collection calls. Get paid what you deserve. 630.449.2889. www.smartdentalbilling.com.


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Get involved with CDS!

There are many ways to maximize your membership and participate in leadership opportunities. Getting involved is a great way to expand your network, strengthen your professional development and open doors to new opportunities. With so many options, we want to highlight specific opportunities to get involved right away!

At CDS

- Volunteer at the Chicago Dental Society Foundation Clinic to provide oral care to Chicago’s most vulnerable and earn up to four CE credits for volunteer service
- Sign up as a Presiding Room Chair for the Midwinter Meeting
- Join one of three CDS Leadership Groups, which foster the CDS leaders of the future in our tri-county area.

Branch level

Each CDS branch has different options to get involved. Reach out to the branch leadership team to see what openings are available. They include:

- Event Manager
- Dinner Chair
- Program Chair
- Special Event Chair
- Membership Chair
- Branch Correspondent
- Mediation Committee
- Meeting Attendance and RSVP Coordinator
- Welcome Committee
The CDS Foundation Clinic needs you
COME IN AND DO WHAT YOU DO BEST – PROVIDE EXCELLENT DENTAL CARE!

The CDS Foundation Clinic treats patients of all ages, including children. We are looking for volunteer dentists, hygienists and assistants to care for patients. To volunteer, please contact the clinic.

phone: 630.260.8530 • email: clinic@cdsfound.org

Located in Wheaton, the CDS Foundation Clinic offers free basic dental care to residents of Cook, Lake and DuPage counties whose incomes are at or below 200 percent of the poverty level. Our three-operator clinic is modern and professional. All qualified patients are scheduled in advance and volunteers are matched with the patient population of their interest. All a volunteer needs is the desire to help.

CDS Foundation Clinic 416 E. Roosevelt Rd., Suite 102, Wheaton, IL 60187
covered +
confident

Discover professional insurance built
to protect dentists – and only dentists.

Visit The Dentists Insurance Company at the Midwinter Meeting,

Stop by booth 2040 to see how TDIC can keep you covered.

- Get helpful guidance from a dentistry-focused insurance expert.
- Explore options for Professional Liability, Commercial Property,
  Cyber Suite Liability, Employment Practices Liability and more.
- Policyholders: Set up your online account in minutes or schedule
  your free annual coverage review at a time that works for you.

Explore coverage options and risk
management tools online any time
at tdicinsurance.com.

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