

# cds review

JULY/AUGUST 2015 [WWW.CDS.ORG](http://WWW.CDS.ORG)



## Connecting the dots between **CHRONIC DISEASE** and oral health

The future of dentistry

Sam Wexler's antique  
dental collection

What practice model is  
right for you?

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# page one



## Severe weather damages CDS Foundation clinic

WE SADLY REPORT THAT THE CDS FOUNDATION CLINIC in Wheaton suffered damage from a thunderstorm in June. The clinic is closed to repair the roof and clean up water damage. Check [cdfsfound.org](http://cdfsfound.org) for updates.

Please consider a donation to help the CDS Foundation Clinic recover and continue to treat patients. Visit [cdfsfound.org](http://cdfsfound.org) today. For questions, contact Kristen Weber at [kweber@cdfsfound.org](mailto:kweber@cdfsfound.org) or call 312.836.7301.

## Aug. 11 webinar provides advice for member recruitment and retention

DID YOU KNOW THE CDS MEMBERSHIP COMMITTEE'S main goal is to retain existing members and to recruit new members for the society? It also determines the current needs of dentists and recommends member benefit programs.

The committee presents a Recruitment and Retention Webinar at 7 p.m. Tuesday, Aug. 11. Steve Fretzin, a premiere business development coach, speaker and author, will present the webinar. In this one-hour session, learn how to recruit members for your branch using customized scripts. Register online at [www.cds.org](http://www.cds.org).

**DUES AT WORK**  
Highlighting the work of our committees.

---

**MEMBERSHIP**

### HAVE YOU HEARD OF OUR TRI-PARTITE NON-RENEW INCENTIVE PROGRAM?

Another great reason for you to register for the August webinar and help recruit members is that your branch gets paid.

For each 2014 CDS regular member (from Cook, DuPage or Lake counties) who did not renew and rejoins between May 1 and Dec. 31, a \$50 rebate will be rewarded to that member's branch.

## Election of CDS officers is Oct. 28

CDS will hold its Election of Officers Oct. 28 during the Regional Meeting at the Drury Lane in Oakbrook Terrace. The 2016 officer nominees are:

- George Zehak: President
- Cheryl Watson-Lowry: Vice President
- Phillip Fijal: President-elect
- Terri Tiersky: Treasurer
- Louis Imburgia: Secretary

The Installation of Officers will take place Sunday, Nov. 15 at The Drake Hotel, 140 E. Walton Pl., Chicago. Welcome Reception: 6:30 p.m., Installation: 7:30 p.m. and Dessert Reception: 8:30 p.m.

## Online Resources

Calendar of Upcoming Events

<http://on.cds.org/calendar>

CDS Foundation

[cdfsfound.org](http://cdfsfound.org)

CDS Members Directory

<http://on.cds.org/directory>

CDS Mentorship Program

<http://on.cds.org/mentorapp>

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**CDS regional meetings and webinar**

October 28-29: Regional Meetings at 9:30 a.m. at Drury Lane, 100 Drury Lane, Oakbrook Terrace

Regional Meetings are free to CDS members and their families, as well as dental registered members of the Illinois State Dental Society. A fee of \$250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

Advance registration is not required to attend. Registration for Regional Meetings ends 30 minutes after the start of the program. Attendees are issued badges with barcodes that activate the time of entry. Badges are scanned at the end of the program as attendees leave. No partial credit will be issued. CE credit forms will be emailed to registered attendees after each meeting.

<p><b>September 16</b></p> <p>Dental Imaging: Aesthetic Zoom Complications John L. Roberts, BDS, DDS, MS</p> <p><b>October 28</b></p> <p>Team Mx Allow to OOHM David Rensch, DDS</p> <p><b>April 13, 2016</b></p> <p>Chair Anger JEFF FORNABE, DMD</p>	<p><b>May 17, 2016</b></p> <p>Webinar Title and speaker TBA</p> <p>Webinars are free to CDS members, \$30 for non-members.</p> <p>The webinar is scheduled to begin at noon (CDT).</p>	<p><b>ADA CERP®</b> Continuing Education Provider</p> <p>The Chicago Dental Society is an ADA CERP® Recognized Provider.</p> <p>ADA CERP® is a component of the American Dental Association's continuing education program for dentists and dental hygienists. ADA CERP® does not approve or endorse individual courses or speakers. For details on the requirements of ADA CERP®, visit <a href="http://www.ada.org">www.ada.org</a>. A CE credit form will be emailed to the presenter in the ADA CERP® member database.</p> <p>ADA CERP® is a CE credit hour for Regional Meetings and CE credit hour for webinars.</p>
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Regional Meetings • CDS Webinar • Branch Meetings & Social Events

## Download the 2015-16 CE Guide

Find the complete list of branch and regional meetings and plan your schedule today. Download the 2015-16 Chicago Dental Society CE Guide at [on.cds.org/branches](http://on.cds.org/branches). ■



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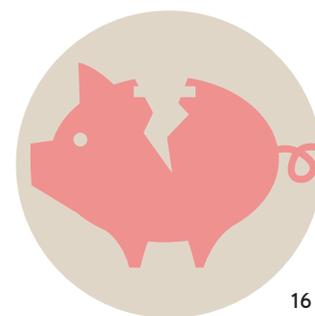
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# directory

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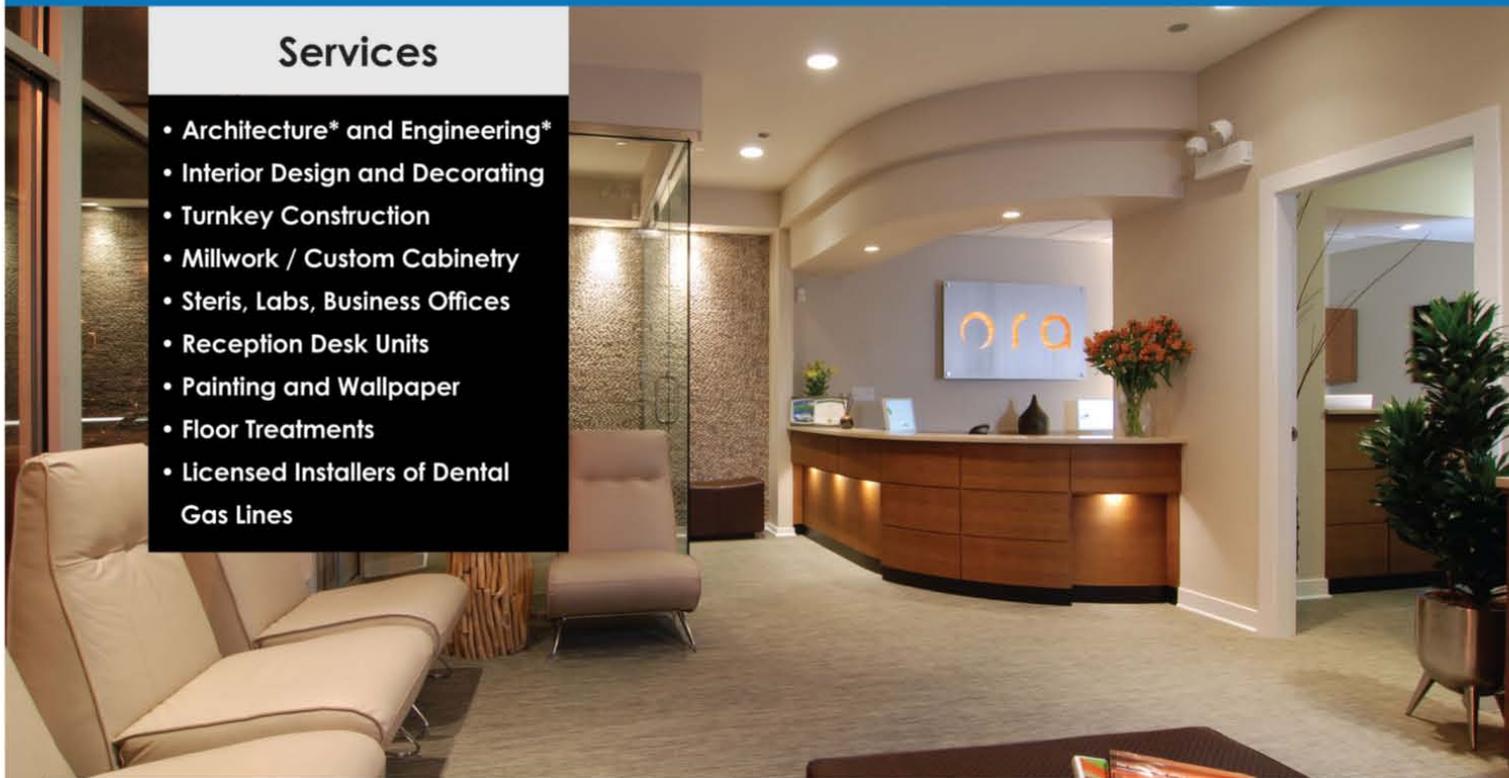
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# vox pop

 Comments from our readers

## Dentists deserve transparency from insurance carriers

I recently started my 33rd year of practice, and it has been quite a journey, especially when it comes to insurance.

When I began practicing, I accepted conventional insurance; all the plans had similar terms. One company had a 5 percent administrative fee, saying it needed the fee to grow and sustain operations. The coverage limit was, on average, \$1,500. For the most part, that hasn't changed. The limit should be about \$3,700 today.

I think the carriers put the bottom line above their relationship with the patients and us.

They really did not want a transparent synergistic relationship at all.

In the early 1990s, Preferred Provider Organizations started to develop.

In my case, after taking into account several factors, I decided to jump into the PPO water.

I realize many of my colleagues would say I made a deal with the insurance devil. I totally understand why they would say that. Over the years, more rules not based in science were created. I think many of the rules are created to make the doctor jump through more hoops to secure compensation; it is more difficult to practice and receive fair and just compensation.

Now, some carriers are shifting the fee schedule from the one you thought you ac-

cepted to an affiliate fee schedule. You never saw this fee schedule, nor were you informed about the affiliate fee schedule in a transparent manner.

This may be legal, but it is less than transparent.

If the carriers truly want a synergistic relationship with its subscribers and providers, they should want a relationship built on trust, transparency, fairness and rules based in science.

I urge our societies to make a stronger effort to protect us and ensure a level and fair playing field.

– Bob Deaver, DDS  
Chicago

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**PRESIDENT'S PERSPECTIVE** by Susan Becker Doroshow, DDS

 Write to Dr. Doroshow at [sbdds@aol.com](mailto:sbdds@aol.com).

# A view from the midway

**A**fter a whirlwind of presidential activity that included travel, meetings and ceremonial appearances this spring, I finally had the chance to escape to Sandusky, OH, for a few days of roller coaster riding.

From my bird's eye view of the park on the Sky Ride, I realized how similar delivering fun at an amusement park is to providing a positive experience for our members and volunteers. Here are just a few lessons learned and observations made during my visit to "America's Rockin' Roller Coast," Cedar Point:



Photo: © James Marvin Phelps / Shutterstock.com

**Be my ride buddy.** A young boy with his family was just tall enough to challenge the roller coasters, and he was nothing but a bundle of nerves. "Hey, be my ride buddy, Ben?" his mom gently asked with an arm around his shoulder. Don't we all have that little kid inside who worries about new experiences? It's normal for newcomers to branch meetings, first-time volunteers, and members stepping into new leadership roles to feel anxious and uncertain about what they're about to face. Turning fear into fun is as simple as a reassuring companion in the next seat – so be the ride buddy.

**"Best Day Ever."** Signs promising guests their "Best Day Ever" were prominently posted throughout Cedar Point. Every day, CDS staff goes the extra mile for our members. What if the rest of us followed that example? Just imagine the membership experience that we could deliver if every volunteer and society leader embraced "Best Day Ever" at every meeting and event, and we articulated that as part of the CDS brand promise.

**It's not an amusement park if there's only a roller coaster.** A mix of attractions from mild to wild keeps guests engaged until they're ready to ride The Big One. Our branches need plenty of mild "rides" so that members can enjoy low stakes, short-term, volunteer participation. Among park guests whose first-ever ride is a roller coaster, a daring few will LOVE the experience. But a few will throw up, and the rest will just get off unhappy and vow to "Never Ride Again." The officer ladder is the

branch roller coaster; don't let it be anyone's first volunteer ride.

**NEVER force someone to ride who doesn't want to ride.**

Your dinner chair may never want to be a branch officer and that's OK. Volunteers need to know that they can leave the ride when it's over; no one will expect them to climb aboard the roller coaster when all they ever wanted to do was to ride the merry-go-round a few times.

**"Watch me, Grandpa."** Multiple generations visit Cedar Point together, and even non-riding grandparents enjoy a day in the park with their families. When our seasoned members and past officers stop attending branch meetings, Installation of Officers or Midwinter Meeting social events, we miss their presence and wonder, "Why did CDS stop being important to them after they and their friends stepped off the roller coaster?" C'mon, watch us ride! See how we're growing and changing. Cheer us on!

At the end of my presidential year, I'm going to be just like the grandmothers I saw at Cedar Point. Among the leaders who have ridden their branch officer roller coaster, some lucky thrill seekers will fasten their seat belts on our tallest, fastest, steepest attraction – the CDS Board. And nothing will keep me away from that special day with my dental family. I'll be standing on the Midway, holding everyone's drinks and giant stuffed pandas, yelling, "Put your hands up! PUT YOUR HANDS UP!" and cheering wildly as our new CDS directors and officers climb the lift hill, screaming and laughing and having the ride of their lives. ■



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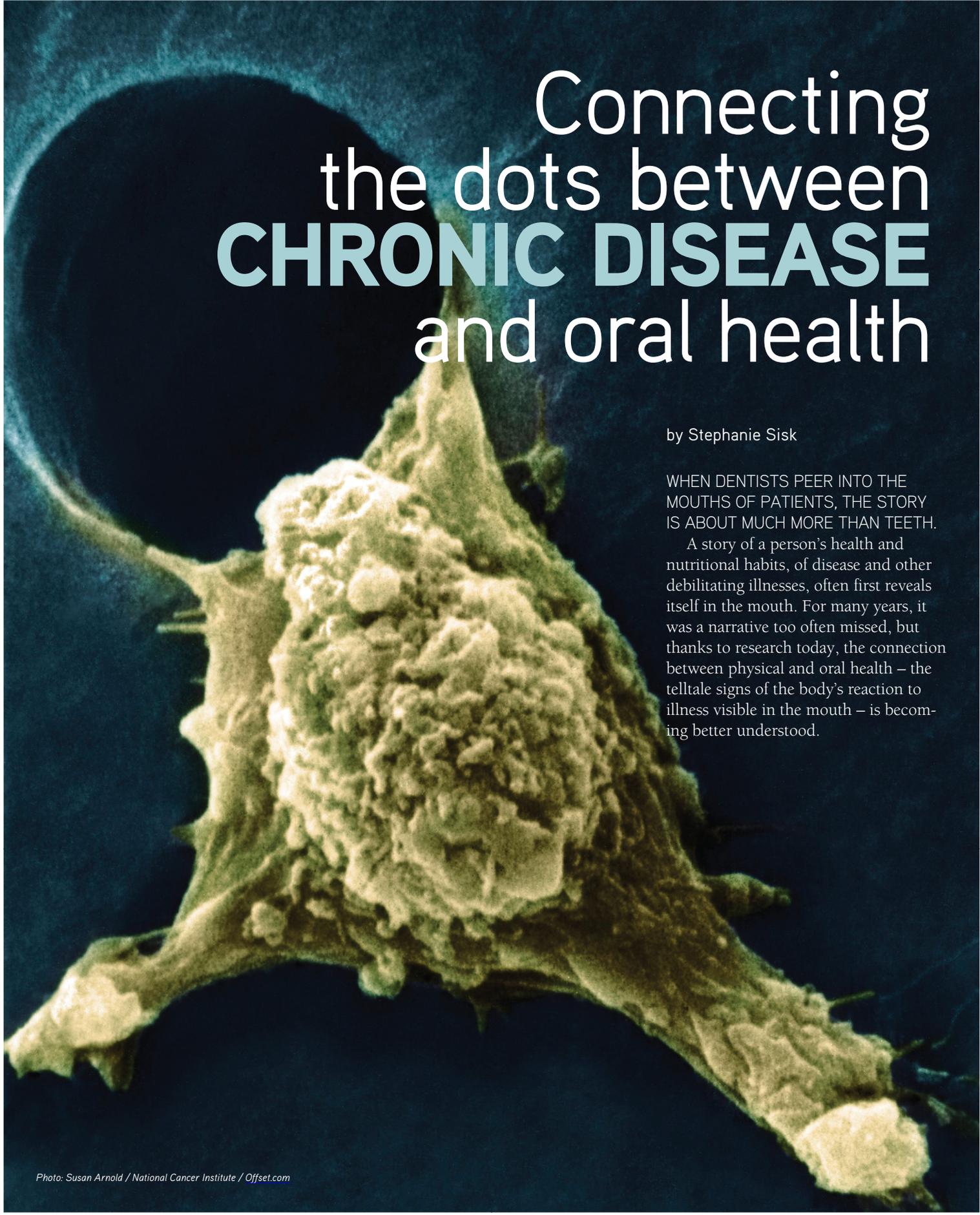
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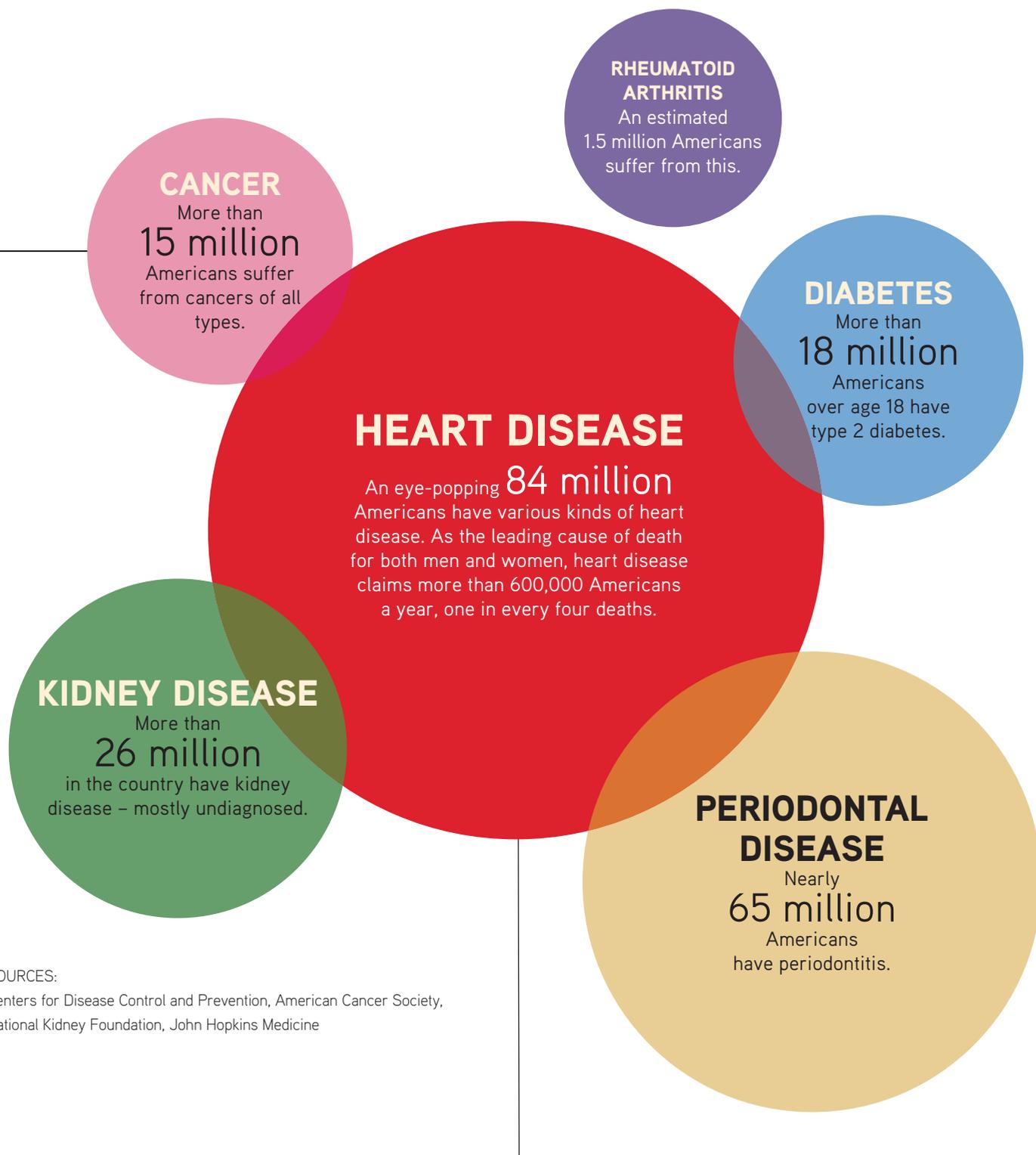
# Connecting the dots between **CHRONIC DISEASE** and oral health

by Stephanie Sisk

WHEN DENTISTS PEER INTO THE MOUTHS OF PATIENTS, THE STORY IS ABOUT MUCH MORE THAN TEETH.

A story of a person's health and nutritional habits, of disease and other debilitating illnesses, often first reveals itself in the mouth. For many years, it was a narrative too often missed, but thanks to research today, the connection between physical and oral health – the telltale signs of the body's reaction to illness visible in the mouth – is becoming better understood.

*Photo: Susan Arnold / National Cancer Institute / Offset.com*

**SOURCES:**

Centers for Disease Control and Prevention, American Cancer Society,  
National Kidney Foundation, John Hopkins Medicine

Like a canary in the coal mine, the mouth serves as a portal to the body's attempt to battle illness, showing up as xerostomia, candida infections, angular cheilitis, gingivitis, fissured tongue and ulcerations. All these symptoms can indicate the presence of diseases or

chronic conditions like diabetes, kidney disease, autoimmune disease and pregnancy complications, heart ailments and more. And as vital research continues, the connections between oral health and physical health are becoming better understood.

For patients and dentistry, the headlines can be confusing. But dentists and dental staff can play a crucial role in their patients' health by explaining the connections and urging oral and nutritional health as a means to overall health.



“An interesting aspect of the relationship between systemic disease and oral health is its directionality,” said Marcelo Araujo, the American Dental Association’s vice president of the Science Institute. “Although it has been hypothesized that oral infection and periodontal disease were associated with a variety of chronic conditions, the best evidence is that chronic diseases and/or their treatments have a negative impact on oral health.”

“Clinically uncontrolled diabetes, for example, is a risk factor for periodontal disease,” Dr. Araujo said. “The bisphosphonate class of medications, commonly used in the treatment of osteoporosis and cancer management, increases the risk of osteonecrosis of the jaw. And while pregnancy is not a chronic condition, gingivitis is common among pregnant women.”

**“The dental office needs to be a place where patients can get sound, evidence-based scientific advice about nutrition in order to prevent chronic disease.”**

## What are the connections?

RESEARCH CONVERGES ON TWO MAIN CULPRITS – inflammation and bacteria – stemming from periodontal disease, which researchers believe is a risk factor for vascular disease, rheumatoid arthritis, diabetes, low-birth-weight complications in pregnancy and even specific cancers.

Studies published in such scientific journals as *Molecular Microbiology* and *Thrombosis Research* took a look at the effect of periodontal bacteria on the vascular system. One study found that a particular periodontal pathogen binds to the cells that line the arteries, allowing live bacteria, and anything smaller, to “invade” the artery wall where atherosclerotic plaques form. The other study found that a different periodontal bacterium triggered platelet activation and platelet/white blood cell aggregation, again paving the way for atherosclerosis development. Researchers have found similar pathways for bacterial migration in patients with pulmonary disease.

Inflammation can be a friend or foe. While inflammation can be a sign of healing, chronic inflammation, like that from periodontal disease, contributes to the total inflammatory burden in the body, studies indicate, and that can spark a cascade of health complications, from vascular disease to insulin-resistance diabetes to certain cancers.

Though under-appreciated, another culprit of compromised health is poor nutrition, which can take the shape of tooth decay and cavities in the dental office. An unbalanced diet of sugar and processed foods rather than a healthful diet of vegetables, fiber and fruit can translate into cavities and weight gain, which, in turn, can lead to lifelong illnesses like obesity and diabetes. Because dental professionals can objectively monitor these changes in their patients, it is a worthwhile mission to encourage and reinforce the importance of a

healthful diet in heading off chronic conditions.

Warren Karp, professor emeritus at Georgia Regents University in Augusta, who lectures widely on nutrition and chronic disease, contends dentistry can do more to steer patients toward a healthier diet and lifestyle.

“The myopic focus on sugar and ‘sticky, tacky, gooey,’ with regards to dental health is long gone,” Dr. Karp said. “The dental office needs to be a place where patients can get sound, evidence-based scientific advice about nutrition in order to prevent chronic disease.”

Still, conclusive studies are lacking that cement a direct, cause-and-effect relationship between oral health and chronic disease. Over the past 15 years, more studies have determined a link between periodontal disease and chronic illness. While connections (“associations”) are acknowledged, experts – and dentists and the public – have gotten hung-up on connection versus cause.

Results of an American Heart Association study, published in 2012 in the journal *Circulation*, said there is lack of proven “causality” between periodontal disease and cardiovascular disease but did acknowledge an “association.” Furthermore, the study’s researchers said evidence points to a trend that periodontal therapy, by decreasing systemic inflammation, reduces cardiovascular risk factors. The AHA study, which generated considerable press and attention, also called for more research regarding both of the diseases, long-term interventional studies, and adding periodontal disease to longitudinal studies involving cardiovascular diseases.

A 2013 study published in the *Journal of Clinical and Diagnostic Research* declared similar findings: periodontitis “can’t be considered as a cause of atherosclerotic heart disease, stroke, diabetes or pre-term low birth weight, but it can

be considered as an additional risk factor, with consistent findings of increased odds ratios and significant probability values.”

Still, “oral health is not an independent entity which is cut off from the rest of the body,” observed the National Institute of Dental and Craniofacial Research, a part of the National Institutes of Health. “Rather, it is woven deeply into the fabric of the overall health.”

Because of the high prevalence of gum disease – one in seven adults aged 35 to 44 years has gum disease; starting at age 65, the rate increases to one in every four Americans, according to the Centers for Disease Control and Prevention – dentists can be confident in stressing good health practices as a means to a patient’s overall preventive health regimen.

The importance of regular dental visits can’t be stressed enough, enabling dentists to diagnose and treat dental disease. The mission of dentistry is to treat for tooth decay, gingivitis, periodontal disease and other oral health needs, and dentists who see troublesome symptoms can always refer a patient to a physician for further evaluation and treatment.

“Because of the connection of oral health to overall health and well-being,” said the ADA’s Dr. Araujo, “the most important message for dentists to convey is the value in achieving oral health goals and reducing risks from acute and chronic oral inflammation and infection.” ■

Ms. Sisk is a freelance journalist working in the Chicago metropolitan area.

## How to conduct an oral cancer exam

FOR THE DENTAL TEAM, SIZING UP PATIENTS AND THEIR HEALTH ISSUES STARTS RIGHT WHEN THEY WALK IN THE DOOR.

“You have your eyes, you have your ears,” Shannon Nanne, a registered dental hygienist from the Cleveland area, said she tells dental hygienists and assistants. “The exam doesn’t begin when you put gloves on. It starts the minute you take them into the exam room.”

Ms. Nanne advises hygienists to “look outside the box, that imaginary rectangle drawn around the lips” when assessing patients.

Hygienists should look for bumps and changes to the symmetry of the face and listen to the patient’s voice for hoarseness, for example, that may indicate underlying problems like skin, throat, mouth or lung cancers.

“The ‘exam’ should be all of this, right from the beginning,” said Ms. Nanne, a cancer survivor herself who has lectured and written widely on her passion, oral cancer and exams to catch it early. “I look at everything when they’re in my chair.”

While patients typically will make doctor appointments in response to pain in the mouth, hygienists should be looking for indicators of systemic diseases in the oral cavity, like xerostomia, candida infections, angular cheilitis, gingivitis, fissured tongue and ulcerations, Ms. Nanne said.

Discussing problems with the patient isn’t easy, Ms. Nanne said, but one technique she has used successfully is to use the patient’s cell phone to take a photo of an abnormality in the mouth and encourage the patient to show it to his or her physician as evidence of a possible warning of serious disease. That photo, useful for future exams, also telegraphs to the patient that the issue is serious and follow-up is important.

One avenue to get the entire dental staff behind the “whole health” approach, Ms. Nanne said, is to get the office engaged in additional training and continuing education courses, off-site and with other professionals, rather than the online, impersonal instruction so common today. “When you have the opportunity to go (for CE), go as an office,” Ms. Nanne said, which helps build the “team effect” for improved quality of care.

For many patients reluctant to see doctors, the dental exam can carry outsized importance. “You may be the only health professional this person sees in a year,” said Ms. Nanne, who stressed assessing “everything you can” by looking at the whole person, not just the oral cavity.

That approach folds into the idea that the dental office has a larger role and responsibility in patient health, she said.





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Dessert Reception: 8:30 p.m. • Gold Coast Ballroom

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The election will be held Wednesday, October 28,  
during the Regional Meeting at the Drury Lane in Oakbrook Terrace.

## Nominees for 2016 Officers

George Zehak, DDS: **President**

Phillip Fijal, DDS: **President-elect**

Louis Imburgia, DDS: **Secretary**

Cheryl Watson-Lowry, DDS: **Vice President**

Terri Tiersky, DDS: **Treasurer**



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# The FUTURE of DENTISTRY

by Stephanie Sisk

WHAT WILL THE FACE OF DENTISTRY LOOK LIKE FIVE OR 10 YEARS FROM NOW? What type of practice will dentists join? Where will future dentists work?

To get a glimpse of the future, we reached out to the Midwestern University College of Dental Medicine – Illinois (CDMI) and University of Illinois at Chicago College of Dentistry (UIC), who reported information gathered from a 2015 survey of dental school seniors conducted by the American Dental Education Association. As the first class of dental students graduated from CDMI in May, only 2014 figures are available. Nationwide figures from the Class of 2015 will be available in August. Following are some of their findings.



## AVERAGE COMBINED INDEBTEDNESS AT GRADUATION

UIC Class of 2014	\$231,600
Nationwide Class of 2014	\$220,892
CDMI Class of 2015	n/a
UIC Class of 2015	n/a



## NUMBER OF GRADUATES

UIC Class of 2014	105
(66 DMD degrees, 39 DMDAS degrees*)	
Nationwide Class of 2014	4,340
CDMI Class of 2015	127
UIC Class of 2015	103
(64 DMD degrees, 39 DMDAS degrees)	

\* Advanced Standing degree for international students

## RACE

UIC Class of 2014	
White	54
Asian	32
Hispanic	13
African American	5
Native American	0

Nationwide Class of 2014	
White	2,491
Asian	942
Hispanic	304
African American	200
Native American	15

CDMI Class of 2015	n/a
--------------------	-----

UIC Class of 2015	
White	52
Asian	39
Hispanic	12
African American	8
Native American	0



## GENDER

UIC Class of 2014	
Men	47
Women	69

Nationwide Class of 2014	
Men	2,174
Women	2,087

CDMI Class of 2015	
Men	84
Women	43

UIC Class of 2015	
Men	45
Women	58

### CURRENT STATE RESIDENCY

**UIC Class of 2014**

Illinois.....	83
Outside Illinois.....	23

**Nationwide Class of 2014**  
n/a

**CDMI Class of 2015**

Illinois.....	117
Outside Illinois.....	10

**UIC Class of 2015**  
*(Incomplete data)*

Illinois.....	65
Outside Illinois.....	25



### PLANNED PRACTICE LOCATION

**UIC Class of 2014**

Illinois.....	68
Outside Illinois.....	27

**Nationwide Class of 2014**  
Illinois.....213

**CDMI Class of 2015**  
n/a

**UIC Class of 2015**

Illinois.....	20
Outside Illinois.....	26

### WHERE THEY PLAN TO PRACTICE AFTER GRADUATION

**UIC Class of 2014**

Military.....	2
Private Practice.....	58
Public Health.....	4
Don't know.....	10

**Nationwide Class of 2014**

Military.....	255
Private Practice.....	1,961
Public Health.....	85
Don't know.....	118

**CDMI Class of 2015**

Military.....	10
Private Practice.....	99
Public Health.....	4

**UIC Class of 2015**

Military.....	2
Private Practice.....	56
Don't know.....	41

### TYPE OF PRACTICE

**Nationwide Class of 2014**

Solo.....	416
Group.....	368
Associate.....	1,226
Corporate.....	522

**UIC Class of 2015**

Solo.....	3
Group.....	11
Associate.....	22
Corporate.....	12

**UIC Class of 2014**

Solo.....	4
Group.....	18
Associate.....	43
Corporate.....	31

**CDMI Class of 2015**  
n/a



### PURSUING ADVANCED DEGREE

**UIC Class of 2015**.....16

**CDMI Class of 2015**.....14

**UIC Class of 2014**.....25

**Nationwide Class of 2014**.....2,104

### TIME DEVOTED TO PRACTICE ADMINISTRATION

**Nationwide Class of 2014**

Appropriate.....	66 percent
Inadequate.....	31 percent

**UIC Class of 2014**

Appropriate.....	55 percent
Inadequate.....	41 percent

**UIC Class of 2015**.....n/a

**CDMI Class of 2015**.....n/a



### HOW PREPARED TO TREAT DIVERSE GROUPS

**UIC Class of 2014**

Prepared.....	47 percent
Well-prepared.....	40 percent

**Nationwide Class of 2014**

Prepared.....	61 percent
Well-prepared.....	27 percent

**UIC Class of 2015**.....n/a

**CDMI Class of 2015**.....n/a

Illustrations © Shutterstock.com  
Marish, Honza Hruby

**IT'S THE LAW** by Petra von Heimburg, DDS, JD

 Write to Dr. von Heimburg at [ceprof@aol.com](mailto:ceprof@aol.com).

# Advice for working with an attorney

**W**e all attempt to operate a problem-free practice, even though we know it's not realistic to expect to never have problems.

Even a well-managed practice may face some of the following scenarios: a patient is dissatisfied with your work and you worry about a lawsuit or a complaint from the Illinois Department of Financial and Professional Regulation; money or drugs have disappeared from the office and you suspect one of your employees; you have issues with your landlord.

If you find yourself facing difficult situations, it might be time to consult with an attorney to find a resolution or to obtain counsel and guidance.

When you choose an attorney, the first rule is to look for someone who has expertise in the area where counsel is required. A tax attorney will not be of much help in resolving an alleged malpractice issue, but he or she just might be the person to face off with the department of revenue. In addition, seek out someone with whom you feel comfortable, who is responsive to your needs, returns your calls promptly and listens to your concerns.

Just hiring an attorney to solve the problems you have is not an end in itself; cooperation between you and your attorney is crucial to a satisfying outcome. To that end, the attorney requires certain input from the client in order to do what he or she was hired to do and needs the client to be available.

While the client wishes the counsel to promptly return all calls, the attorney also needs the client to be responsive and reply in a timely manner to an email asking for information, a

request for records and a request to schedule a meeting. The client will have to agree to let the attorney know his whereabouts, when he will return from vacation and when he will be unavailable. The attorney will not be able to represent the client properly, unless the client cooperates.

To fully make use of the attorney's advice, the client should be able to trust the attorney he hired. An attorney/client relationship provides legally protected confidentiality between the parties; thus, the client will do himself a disservice by lying to his or her attorney. An attorney will not be able to correctly assess a situation, anticipate difficult situations and address them correctly, unless the client is open and honest when telling his or her story.

Dentists need cooperation from their patients; attorneys need cooperative clients. In both cases, the success of the work depends on it. Both professionals strive to satisfy the expectations of their clients and enjoy a job well done, which can only be accomplished when the parties work together. ■

**Editor's note:** The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and are not necessarily the opinions of the Chicago Dental Society.

Dr. von Heimburg is a practicing dentist and a practicing attorney in the Chicago area. She represents, advises and educates dental professionals exclusively in all matters relating to the practice of dentistry. Contact her at 847.382.2832 or [ceprof@aol.com](mailto:ceprof@aol.com) or visit [www.petravonheimburgddsjd.com](http://www.petravonheimburgddsjd.com).

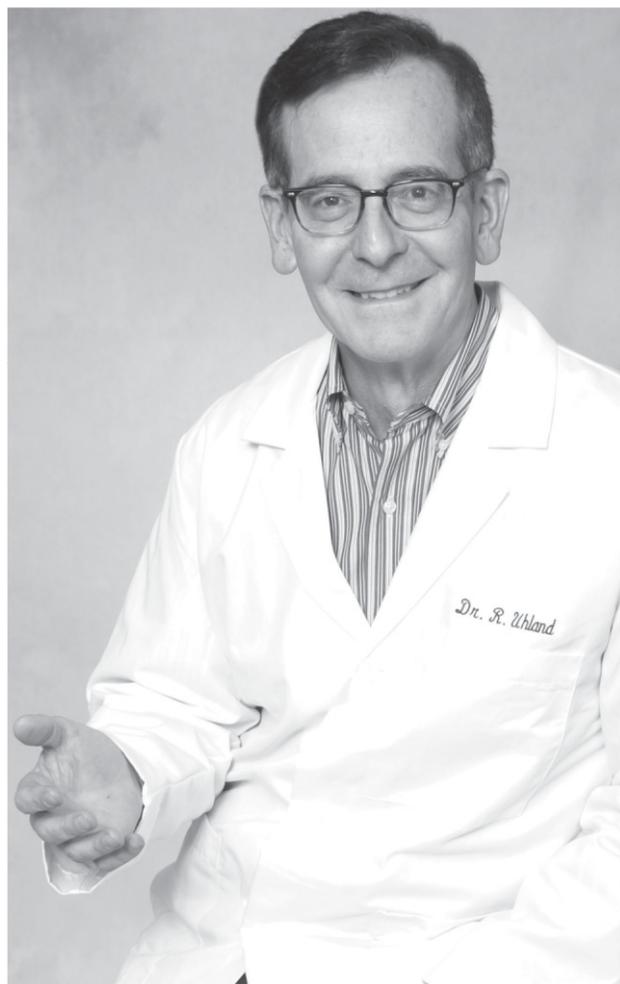


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**FROM THE GROUND UP** A column about the CDS Foundation by Mary Hayes, DDS, MS

 For more information about the CDS Foundation, visit [www.cdsfound.org](http://www.cdsfound.org).

# Like sailing, philanthropy offers perspective

**A**S EARLY AS I CAN REMEMBER, I learned that summertime is best spent on the water. Whether rowing, canoeing or especially sailing, within moments from the shore, the rest of the world recedes. There is a fresh perspective gained from the experience of wind and water, and from being removed from the usual patterns of life.

During my last two years of dental school, I enjoyed a wonderful volunteer experience crewing on sailboats where the owners entered their boats in races that went from city to city. During the summer between my junior and senior years, I joined the crew of CDS member Paul Akers. We performed well in competitions, but more importantly, we developed camaraderie and friendships that remain today.

To cross the finish line, the crew worked as a team, making adjustments, strategizing position, visualizing the end and completing the course. It was glorious. From the lake, there was enough distance to regroup for the next day's work in the clinic treating patients and working through requirements (competencies now).

Volunteering still brings perspective to my practice and my life today. For me, volunteering has morphed beyond sailing as crew, and now takes many other forms such as participating in volunteer dentistry, helping my alma maters, going to fundraising benefits, providing dental treatment during the Illinois Mission of Mercy and running or biking for a worthy cause. These activities all take me out of my office and invigorate me with fresh air and broadened horizons. I meet people and make new relationships. Teamwork for the good of the community is renewing and uplifting.

Practicing charity or philanthropy does not require a drastic decision to give up large chunks of time. Although traveling on a mission trip is clearly a volunteer commitment, many of us can not

journey so far. No less worthy are the small acts of kindness we perform on a daily basis without straying too far from home.

My informal poll found this is not unique. Volunteer opportunities come in many forms: they can mean writing a check when there is not enough time to devote to a worthy cause, mentoring a colleague to improve professionalism in patient care or donating time to give patient care to someone who is in a financial, medical or mental health crisis.

Instances of philanthropy commonly merge with instances of charity – although not all charity is philanthropy, and vice versa. The difference is that charity works to relieve the pains of social problems, whereas philanthropy aims to solve those problems at their root causes. A good analogy is the difference between restoring a tooth with a filling and teaching a patient how to properly care for his teeth, thereby reducing the need for future fillings.

So why do we volunteer? Why do we teach our children to give back to society? Why do we revere the selfless and admire the giving?

Americans tend to see charity and philanthropy as values of our public spirit, building social capital through individual volunteerism. In her article "Why Do People Donate to Charitable Causes," Sandra Sims lists the Top 5 reasons\* that people generally donate to charitable causes:

1. Personal experience;
2. They want to make a difference;
3. They want to do something active about a problem or take a stand on a particular issue;
4. They are motivated by personal recognition and benefits;
5. Giving is a good thing to do.

Please consider the benefits of charity and philanthropy. Join your CDS Foundation team in helping us improve oral health in our community. In the words of 2014 CDS Foundation Vision Award recipient Jeff Socher, "Give with your heart: You just get hooked!" We look forward to sharing these experiences with you. ■

\* Read the full article at [on.cds.org/charity](http://on.cds.org/charity).

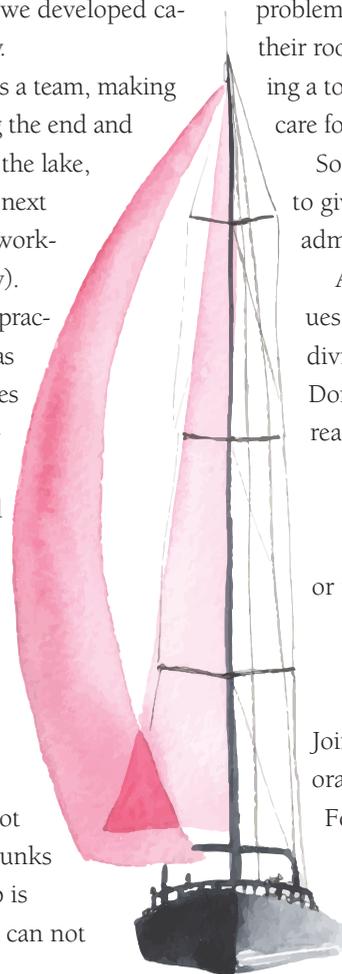


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# access to care

A look at the challenges facing our profession

## Advocates work to gain a seat at the table of policymakers

Photo: © Orhan Cam / Shutterstock.com

by Stephanie Sisk

**P**OLITICAL ALLIANCES, POLICY DECISIONS AND LEGISLATION all affect issues revolving around access to care, both at the state and federal level.

Organizations like the Chicago Dental Society's Government Affairs and Access Advocacy Committee, chaired by Loren Feldner; the American Dental Association's political action committee (ADPAC), and the Illinois State Dental Society's Dent-IL-PAC all work to advocate on issues affecting dentistry and public policy on oral health, which includes access to care for thousands through Medicaid.

Gaining access and providing support to legislators is a key step in getting a seat at the table when policy is made, and member support helps make that happen.

What makes PACs effective is "a team effort," said Michael Durbin, who serves as president of the Dent-IL-PAC.

"We like to talk about the three-legged stool of advocacy, with the PAC, grassroots efforts of member dentists and a talented staff cooperating together to make sure the interests of dentists and the public we serve are protected," he said.

practices is much more likely to contribute both financially and with their time," Dr. Durbin said.

"Obviously financial contributions are essential to our efforts, but money without a dedicated team of volunteers and staff will not accomplish our goals,"

**"We often hear members who say they didn't realize everything that was going on in the background to protect their profession. We need to make sure that they understand the importance of their involvement."**

PAC staff and board members want dentists to understand not only the importance of PAC efforts but also the crucial role individual dentists play in advocacy.

"A member who understands the process and the impact that legislative and regulatory changes can have on our

he said. "We understand that it is difficult for members to travel to Springfield to lobby for our dental causes, but it only takes a moment to respond to an Action Alert or to call your legislator's office and offer your opinion on an issue. Legislators respect our profession and they always welcome comments

from their dental constituents.”

State and national PACs have had their hands full, Dr. Feldner said, fighting back on a number of issues affecting dentists, including the “red flags rule” that subjected doctors offering credit to banking regulations, the 1099 tax form requirement for all labs and contractors and the medical devices tax.

CDS members seem to understand the important role of dental PACs and have come through with substantive support, Dr. Durbin said. By forwarding a portion of donations to Dent-IL-PAC to ADPAC, Dr. Durbin explained, members also gained engagement at the federal as well as the state level. “We are proud that over 35 percent of our dental society members are also members of Dent-IL-Pac and ADPAC. This shows the level of commitment that members have to their profession.”

Still, effective advocacy requires ongoing education efforts “to strengthen and broaden” the base so individual members get involved “in whatever way they are most comfortable,” Dr. Durbin said. “We often hear members who say they didn't realize everything that was going on in the background to protect their profession,” he said. “We need to make sure that they understand the importance of their involvement and how their contribution of their time, tal-

ent and treasure is vital to our success.”

Dr. Durbin said those members who travel to Springfield for the annual Capital Conference deepen their understanding of the issues and the process, and they have a chance to meet with legislators. “This is the start to developing a meaningful relationship with their legislator, which often proves to be immensely important to our efforts.”

Many times, state and national leaders want to see high levels of participation by local PACs to gauge influence, Dr. Feldner said. Illinois does well, garnering the ADPAC award for participation rates as well as membership donations. Another sector of membership has grown too, he said: student and new dentists. “Students are very engaged,” he said, with a record number traveling to Washington, D.C., for the National Dental Student Lobby Day. “They see that (these issues) are bread and butter to them. Their participation is absolutely vital.”

The responsibility PACs carry is hard to minimize. “We must be the caretakers of our profession,” Dr. Durbin said, “especially in these difficult times of third-party interference with the coveted doctor-patient relationship.” ■

Ms. Sisk is a freelance journalist working in the Chicago metropolitan area.



Photo: Bill Geiger, courtesy ADA News

ADPAC recognized Illinois as the single-state district (8th District) with the highest percentage of members and donations for 2014. The award was presented April 28 at the Washington Leadership Conference. Pictured are Rick Andolina, ADPAC Membership Committee chair; Larry Osborne, Michael Durbin; Loren Feldner; and Charles McGinty, ADPAC chair.

## NORTH BANK HELPS DENTISTS CREATE A LIFETIME OF SMILES



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# snap shots

Profiles of people in our profession



Photos by Tricia Koning

## See what Sam Wexler has been collecting

by Stephanie Sisk

WHEN SAM WEXLER SAYS HE'S IMMERSSED IN HISTORY, HE'S NOT KIDDING.

Years of collecting antique dental equipment and supplies going back to 1870 have transformed the Wexler family home into something of a gallery that captures the evolution of dentistry as well as the beauty of the hand-crafted materials from times gone by.

Born and raised in Chicago, Dr. Wexler was a newly minted dental graduate of the University of Illinois at Chicago College of Dentistry in 1964 when he went to work in 1970 at a practice in the Beverly neighborhood on the city's south side. As part of his job, he visited closing dental practices to see what equipment could be bought or salvaged.

"That's where it all started," he said.

On his first expedition, he discovered an old dental "cluster light," four cut-glass bulbs in a beautiful shade of green. He took the treasure home and mounted it in his family room.

Dr. Wexler had caught the bug, and as he read and studied old catalogues and visited old dental practices, he took in equipment – lots of it – starting with dental chairs, gorgeous wooden supply cabinets, antique tools, even an old X-ray machine. He soon found himself to be an expert on equipment and manufacturers going back to the late 1800s.

"I've got a whole house of this stuff," he said with a laugh. But more than that, he has a passion for preserving the memories and artifacts that chronicle dentistry's story.



“If we went on vacation somewhere near, I’d look (older dentists) up.  
Half the fun was to meet these people.”

Not unlike Henry Ford’s museum in Dearborn, MI, Dr. Wexler, 75, said the creation of a museum or center devoted to dental history would help to “save all this Americana.”

A walk through Dr. Wexler’s home in Richmond is like a walk back in time. An Archer dental cabinet, one of the very first cabinets made expressly for dentists, is in the French Room, along with an antique cuspidor. Two different, “magnificent” cabinets are in the dining room, one a mahogany “switchboard” cabinet that allowed for electricity and running water. Glass drawers highlight the other cabinet, “a beautiful piece,” that held trays and equipment for an early prosthodontist. A surprise find in that cabinet many years later was an old bottle that once contained dentistry’s earliest anesthesia, cocaine.

The basement houses the bulk of his collection of chairs. Early dentists used barber chairs, but the first manufacturers of dental chairs starting in the 1870s not only were ornate and beautifully crafted, they also included features to help dentists treat patients. Dr. Wexler

has chairs with cranks, allowing for patients to be moved up and down, and chairs with hydraulics, from times when dentists stood over the patient; and children’s chairs. He also has porcelain equipment of all sorts (made after the importance of stopping the spread of bacteria was realized) and all manner of cuspidors and hand tools.

As he added to his collection, Dr. Wexler got his hands on old dental school programs and sent out fliers or tracked down dentists who graduated in 1920 or earlier, asking if they wanted to unload old equipment. “If we went on vacation somewhere near, I’d look these people up,” he said. “Half the fun was to meet these people.”

Nowadays, he said, “You can get a lot of things on Ebay, which has a section just for antique dentistry stuff.”

Dr. Wexler has put together more than 10 displays of historically accurate dental offices, including the Walgreens drugstore display with a turn-of-the-century dental office in the “Yesterday’s Main Street” exhibit at the Museum of Science of Industry in Chicago; a large

display in the lobby of the Marquette University School of Dentistry building in Milwaukee; his alma mater, UIC; the National Museum of Dentistry in Baltimore; the A.T. Still University School of Osteopathic Medicine Dental School in Mesa, AZ.; and even the Hebrew University-Hadassah School of Dental Medicine in Jerusalem. He has donated pieces from his collection to round out the displays.

Though he’s an avid gardener and also likes to bike the trails around his home in his retirement, Dr. Wexler has begun to ponder what to do with his impressive collection.

“I’d like to keep it together,” he said, hoping that a museum or dental or medical organization could take the collection and showcase it in a display. “It’s part of our history.”

Ms. Sisk is a freelance journalist working in the Chicago metropolitan area.

View more photos of Dr. Wexler’s antique dental collection at [on.cds.org/wexler](http://on.cds.org/wexler).

# going local

News from the dental community

## UIC dental student Nisha Garg named a Schweitzer Fellow

NISHA GARG, A STUDENT at the University of Illinois at Chicago College of Dentistry, was recently named an Albert Schweitzer Fellow in Chicago.

Schweitzer fellowships are chosen from health-focused graduate student applicants in a variety of fields who have worked to address health disparities and the social determinants of health throughout the greater Chicago area.

Following the example set by famed physician-humanitarian Albert Schweitzer,

Schweitzer Fellows spend a year working to address barriers that impact the health of underserved communities.

Ms. Garg's goal is to provide oral hygiene information to military veterans who are ineligible for dental health care.

"During one of my urgent care rotations earlier this year, I met a patient who was



Nisha Garg

still suffering from a gunshot wound to the mouth that had occurred during the Vietnam War," Ms. Garg explained. "All of his teeth were damaged from the impact, yet he never received the proper care and rehabilitation."

Through seminars that she plans to host at the Jesse Brown Veterans Administration (VA) Medical Center, Ms. Garg hopes to serve as a resource for veterans deemed ineligible for VA dental care.

"My seminars will provide

information on how to properly maintain oral hygiene, along with how oral health directly relates to the health of the entire body," Ms. Garg said.

After graduation in 2016, Ms. Garg said she hopes to stay involved with community service. "I believe it is very important to use the knowledge base that I have gained through my education and experiences to make a greater impact in the community." ■

**A NORTH SIDE BRANCH NEW DENTIST EVENT**

# Student Loan Debt:

**YOUR OPTIONS AND HOW IT AFFECTS THE REST OF YOUR FINANCIAL SITUATION**

**Thursday, Oct. 15 • 7 - 9:30 p.m.**  
Marcello's, 645 W. North Ave., Chicago

**RSVP by Oct. 7**  
Contact  
Dr. Ashley Ginsberg,  
314.518.0289  
northsidersvp@gmail.com

This event is sponsored by Bank of America Practice Solutions SoFi

## Dr. Zehak visits with IDA

At its May 31 meeting in Downers Grove, the Indian Dental Association of Illinois (IDA) was joined by the CDS President-elect George Zehak, who spoke about the importance of membership and being involved in organized dentistry.

Participants discussed how CDS and IDA can work together to help members obtain continuing education credits, stay informed about new products and changes affecting the dental profession.

Dr. Zehak and IDA board members discussed a range of topics, including access to care, Medicaid and the role of hygienists. Dr. Zehak encouraged IDA members to attend the 2016 Midwinter Meeting, which will be held Feb. 25-27.

L-R: Kamal Vibhakar, Zishan Bader, Sonal Mehta, George Zehak and Raj Puri.



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# meeting place

 Dental meetings and CE opportunities

## Download the CE Guide at [on.cds.org/branches](http://on.cds.org/branches)

The 2015-16 Chicago Dental Society CE Guide of regional and branch meetings is now available. Plan your schedule and join your colleagues at the next branch meeting.

## Upcoming CDS events

### September 16:

#### CDS Regional Meeting

Aldo Leopardi, BDS, DDS, MS: Dental Implant Aesthetic Zone Complications. Drury Lane, 100 Drury Lane, Oakbrook Terrace. 9 a.m. to 2:30 p.m. 4 CE hours. Register online at [www.cds.org](http://www.cds.org).

### October 28:

#### CDS Regional Meeting

David Resch, MD: Teach Me How to OSHA! Drury Lane, 100 Drury Lane, Oakbrook Terrace. 9 a.m. to 2:30 p.m. 4 CE hours.

### February 25 - 27, 2016:

#### 151st CDS Midwinter Meeting

Registration begins Nov. 2 at [www.cds.org](http://www.cds.org).

## September

### 9: Chicago Component of the Illinois AGD

Joseph Kim, DDS: Real World Implant Dentistry. Westin Chicago North Shore, 601 N. Milwaukee Ave., Wheeling. 8 a.m. to 4 p.m. ISDS members can register for the same fee as AGD members. Visit [www.ilagd.org](http://www.ilagd.org) to register. For information, contact William Lawley at [wmldds@gmail.com](mailto:wmldds@gmail.com).

## Submit your meeting info

Use our form at <http://on.cds.org/MyEvent> or fax it to 312.836.7337.

CDS provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations. The publication of such notices is at the sole discretion of CDS. All information must be submitted in writing. CDS reserves the right to edit material for space and style.

## Study clubs

### Central Lake County Dental Study Club

Meets third Tuesday of every month at noon, January-November, Grandma V's Pancakes, 10 E. Maple Ave., Mundelein. For information, contact Paul Showers, 847.816.3636.

### Chicago Aesthetic Masters, a Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. For information, call 312.644.4321 or email [smilechicago2@aol.com](mailto:smilechicago2@aol.com).

### Chicago Dental Study Club

Information: [www.chicagodentalstudyclub.com](http://www.chicagodentalstudyclub.com) or call Forrest Tower at 708.423.0610. Newcomers are free. Please RSVP.

### Greater Evanston Dentists Association

Meets first Monday of every month, noon-1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. For information, contact Roger Nouneh, 847.475.7754.

### Hellenic American Dental Society

The Hellenic American Dental Society (HADS) holds several dinner CE seminars throughout the year. Visit [www.hads.com](http://www.hads.com) for more info.

### Uptown Dental Forum

Meets every Friday, 12:30-2 p.m., Whistlers Restaurant, 3420 W. Devon Ave., Lincolnwood. Academy of General Dentistry sponsorship-approved. For information, contact Steven Pearl, 773.262.4544.

### Waukegan Dental Study Group

Semi-monthly meeting, noon-2 p.m., Waukegan Ramada, 200 Green Bay Rd., Waukegan. For information, contact Robert Stanuch, 847.336.8080, or Ellis Neiburger, 847.244.0292.

## What's your story?

Do you have an unusual hobby or avocation?  
 Do you enjoy a creative outlet away from dentistry?  
 Do you have an interesting tale to share? Tell us all about it!

The CDS Review seeks members with a passion outside of dentistry to feature in our SNAP SHOTS section. Email Rachel Schafer at [rschafer@cds.org](mailto:rschafer@cds.org) or call 312.836.7330.

The **October 6**  
**NORTHWEST SIDE**  
**BRANCH** meeting

# Anatomy of a Direct and Cross Exam

presented by  
Courtney Boho Marincsin, JD  
Associate, Clifford Law Offices

## RESERVE YOUR SEAT TODAY

Single ticket: \$75  
Season ticket: \$225

**Attendance is limited.** Only 105 seats available.  
Preference is given to season ticketholders.

Contact Paul E. DiFranco, 847.318.7711 or  
[pdifrancoortho@gmail.com](mailto:pdifrancoortho@gmail.com).

## Gibson's Bar and Steakhouse

5464 N. RIVER RD.  
ROSEMONT

Cocktails: 6:30 p.m.  
Dinner: 7 p.m.  
Program: 7:30 p.m.

# looking back Celebrating 150+ years of the Chicago Dental Society

## Turn on the summer

by Rachel Schafer

OVER THE YEARS, CDS HAS HELD A NUMBER OF SUMMER EVENTS FOR members to come together and celebrate the warm weather and have some fun. Events have spanned the gamut from roller coaster rides, the zoo, to a fun day in a local forest preserve for a cookout. We take a look back at some of the past events CDS has hosted for its members.

### 1926: ANNUAL NORTHWEST SIDE BRANCH PICNIC

The Northwest Side Branch held their picnic June 16 at Wayside Park in Morton Grove. They welcomed members from other branches and guests from supply houses and laboratories.

“The annual Northwest Side Branch picnic has now gone down into history as the most successful event of its kind ever held, and we hereby challenge any other branch to put on a picnic that will compare with ours in number present, variety of entertainment and general all around fun... The committee had prepared for about eighty men at the dinner, but in spite of the threatening weather, the proprietor of the inn found that he had to furnish a chicken dinner for one hundred and forty guests, almost double the number expected.”

*Chicago Dental Society Official Bulletin, June 25, 1926*

### 1950: CDS ANNUAL GOLF OUTING

As the ad stated, “You don’t have to be good, you just have to be lucky to win a prize.” The outing was held June 21 at the Nordic Hills Country Club in Itasca.

The committee offered to arrange a foursome for members if they didn’t have one. A golf exhibition and clinic by famous pros was at 5:30 followed by a dinner at 7 p.m. Tickets were only \$6.50.

### 1975: CDS OPEN GOLF OUTING

CDS hosted a golf outing June 18 at the Lincolnshire-Marriott Resort for only \$9. The event also featured a tennis tournament for members. “Reporting on the latter event, 126 web-footed hackers participated in the annual clambake, which was halted after nine holes by a spectacular heavenly display.”

*CDS Review, August 1975*

### 1984: CHICAGO CUBS GAME

CDS members went to Wrigley Field June 23 to witness the Chicago Cubs beat the St. Louis Cardinals 12-11 in the infamous “Ryne Sandberg Game.” He hit game-tying home runs off Bruce Sutter in the bottom of the 9th and 10th innings, before the Cubs won in the 11th. Bob Kimbrough, 1986 CDS president, threw out the ceremonial first pitch. “Among [38,900] fans were 650 CDS ticketholders, the largest single group at Wrigley Field that day. CDS’ reserved seats were sold out several weeks before the game.”

*CDS Review, August 1984*

### 1995: CDS FAMILY PICNIC

“Although it may have been the hottest weekend in Chicago history, a record 600 members and their families attended the CDS Family Picnic at Pirates Cove in Elk Grove Village on July 15.”

*CDS Review, September 1995*

### 2005: SIX FLAGS GREAT AMERICA

More than 1,100 CDS members and their families gathered July 16 for the summer event. “With daytime temperatures stuck in the mid-90s and stifling humidity, attendees beat the heat with ice cream and trips to the Six Flags’ Hurricane Harbor water park.”

*CDS Review, September/October 2005*





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# LOOKING FOR HELP?

## The CDS Dental Careers Forum connects dentists with dental hygienists and assistants

The **DENTAL CAREERS FORUM** is the place to begin your search. CDS offers this online service FREE to member dentists, dental hygienists and dental assistants.

- CDS members may post positions available
- Dental hygienists and dental assistants seeking jobs may post résumés
- Each may browse the other's postings.

IT'S A GREAT WAY TO CONNECT JOB SEEKERS WITH JOB POSTERS.

Get started at [on.cds.org/careers](https://on.cds.org/careers).



# new members

The Chicago Dental Society welcomes you

**Kim, Kyung-Hong**

University of Michigan, 2008  
195 N. Arlington Heights Rd.  
Buffalo Grove  
North Suburban Branch

**Murariu, Mihaela**

New York University, 2014  
2702 W. Touhy Ave., Chicago  
North Side Branch

**Rayan, Christine**

Harvard University, 2015  
5821 W. Dempster St.  
Morton Grove  
Northwest Side Branch

**Ruby, Brian**

University of Illinois, 1993  
8611 W. 5th St., Hickory Hills  
Englewood Branch

**Vlagos, Kristen**

University of Illinois, 2011  
10215 W. Roosevelt Rd.  
Westchester  
West Suburban Branch

**Deceased members****DeStefano, Alex**

Loyola University, 1962  
103 W. Witchwood Ln., Lake Bluff  
North Suburban Branch  
Died April 29.

**Dudek, Walter Sr.**

Loyola University, 1953  
1500 62nd St., Downers Grove  
Englewood Branch  
Died May 13, 2014.

**Garvin, Patrick**

Northwestern University, 1958  
335 North Ave., Batavia  
Associate Member  
Died March 23.

**Gault, Sidney**

University of Buffalo, 1961  
574 Europe Bay Rd.  
Ellison Bay, WI  
Northwest Suburban Branch  
Died November 5.

**Lang, Richard**

Loyola University, 1976  
135 Robert T. Palmer Dr., Elmhurst  
West Suburban Branch  
Died February 1.

**Liebman, Howard**

University of Illinois, 1957  
314 Rivershire Ct., Lincolnshire  
North Side Branch  
Died June 10, 2014.

**Politis, Lucas**

Chicago College of Dental  
Surgery, 1939  
1431 Clinton Pl., River Forest  
West Suburban Branch  
Died May 20.

**Schumer, Marvin**

University of Illinois, 1957  
1159 Michigan Ave., Wilmette  
Northwest Suburban Branch  
Died September 5.

**Sturm, Donald**

Loyola University, 1953  
4811 E. Lakeshore Dr.  
PO Box 195  
Wonder Lake  
Associate Member  
Died February 25, 2014.

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# CHICAGO DENTAL SOCIETY


# 151st MIDWINTER MEETING

**FEBRUARY**  
**25 - 27,**  
**2016**

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## The CDS Foundation Clinic needs you.

The CDS Foundation Clinic treats patients of all ages, including children. We are looking for volunteer dentists, hygienists and assistants to care for patients, as well as oral surgeons to accept referrals.

Located in Wheaton, the CDS Foundation Clinic offers free basic dental care to uninsured residents of Cook, Lake and DuPage counties whose incomes are at or below 200% of the poverty level. Our three-operatory clinic is modern and professional. All qualified patients are scheduled in advance and volunteers are matched with the patient population of their interest. All a volunteer needs is the desire to help.

**COME IN AND DO WHAT YOU DO BEST – PROVIDE EXCELLENT DENTAL CARE!**

To volunteer, please contact the clinic. Call 630.260.8530; Email [CDS.Foundation.Clinic@gmail.com](mailto:CDS.Foundation.Clinic@gmail.com).



**Foundation**  
Dental Clinic

416 E. Roosevelt Rd., Suite 102, Wheaton, IL 60187



# classifieds

Place your ad online at [CDS.org](http://CDS.org)

## DEADLINES

September/October .....August 10, 2015  
 November .....September 21, 2015  
 December .....November 9, 2015  
 January/February .....December 14, 2015  
 March/April .....February 15, 2016  
 May/June .....April 11, 2016  
 July/August .....June 13, 2016

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

## PAYMENT

Advance payment must accompany your ad. **Make checks payable to Chicago Dental Society.**

## RATES

**Standard Classified:** \$95 for the first 30 words plus \$3 for each additional word.  
**Display Classified:** \$115 per column inch. Minimum ad size is one column inch.  
**Premium Standard Classified:** \$105 for the first 30 words plus \$3 per each additional word.  
**Member discount:** CDS members are entitled to a 10% discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.  
**Changes or edits to ads:** \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

## RESTRICTIONS

**For Sale ads:** Dental practices listed for sale within this section of the *CDS Review* are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.  
**Disclaimer:** Although CDS believes that advertisements published in the *CDS Review* are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

## Positions Wanted

### GENERAL DENTIST LIMITED TO ORAL SURGERY:

General dentist with extensive experience in oral surgery, including but not limited to third molar extractions, implants, bone grafting, and sinus lifts. If your office is looking to provide these procedures and keep them in house please contact me at [cdoran.dds@gmail.com](mailto:cdoran.dds@gmail.com). Résumé/CV available upon request.

### GENERAL DENTIST SEEKING POSITION: 30-plus

years experience in crown/bridge, endodontics, and cosmetic dentistry. Member of the American Prosthodontics Society. Seeking three-four days per week, and willing to work two Saturdays per month. Please call 312.909.9603 or email [dds4health@gmail.com](mailto:dds4health@gmail.com).

### SEEKING ASSOCIATE DENTIST POSITION: I am

seeking part-time/full-time associate dentist position in Chicagoland area. Résumé and references available upon request. Please email [mr1887@nyu.edu](mailto:mr1887@nyu.edu).

## Space Sharing

**GRAYSLAKE SPACE SHARING:** Great opportunity for GP or specialist to share space in a new dental office located on main intersection in Grayslake/Gurnee area. Very flexible days/times. Email [alpy3@comcast.net](mailto:alpy3@comcast.net) for more information.

**NEW UPSCALE DENTAL SUITE AVAILABLE** for timeshare: Significant opportunity for any dental professional looking to relocate an existing practice or start a new practice. High visibility, ground floor location in Poplar Creek Crossing, an open mall in Hoffman Estates, with exclusive for dentistry. Five operatories with state-of-the-art equipment. Options available for discussion. Call 847.533.8961 or email [dr\\_golf007@sbcglobal.net](mailto:dr_golf007@sbcglobal.net). View website at [www.williambeckerdds.com](http://www.williambeckerdds.com).

**SEEKING IN DOWNTOWN CHICAGO?** Two operatories to rent two-three days per week within half mile of Millennium Park. Please reply to [virtoussorunner@gmail.com](mailto:virtoussorunner@gmail.com).

**MIDWAY AREA – SPACE SHARING:** Pulaski Medical Dental Building. Starter or satellite office. Ideal for general DDS or specialist. Monday, Friday and weekends. Two chairs, fully equipped office. Call/text 773.590.0496.

**FOR A DENTIST WHO HAS OWN PATIENTS,** but does not want the hassle of running the practice, or wants to downsize. Join a group practice (not corporate) Chicago, northern suburbs. [nojgomez@gmail.com](mailto:nojgomez@gmail.com).

**PARK RIDGE/SPACE SHARING:** Great location. Landings Professional Center. Great for a satellite office in suburbs, a specialist or a GP starting their own practice. Inquiries directly call or text 847.525.5500 or fax 847.299.0561.

**ST. CHARLES, PEDIATRIC DENTIST:** Well-established beautifully designed orthodontic office is looking for a pediatric dentist to space share. Fully furnished and equipped turnkey opportunity. Contact Jim Plescia, 630.890.6074 or [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com).

## For Rent

**NORTHWEST SUBURBAN AREA DENTAL SPACE:** 900 square feet in beautiful Des Plaines professional building, ideal for dental use. Space includes three operatories, reception area, doctor's private office, bathroom, lab areas, in-suite and basement storage. Located on first floor with excellent exposure on Oakton Street and ample parking. Please call 224.343.0403 for additional information or to make an appointment.





## DENTAL SPACE FOR LEASE

**Great corner building in Lincoln Park.** Highly visible building at signalized intersection, two blocks from Brown Line. High pedestrian and vehicular traffic. 1,300 to 5,900 square feet (entire building) available for lease. Ideal for dental group. Building under complete renovation. Build to suit considered.

**Contact Michael Weaver**  
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 312.446.5018 • [michaelw@crer.com](mailto:michaelw@crer.com)

**NAPERVILLE:** 2,000-square-foot dental suite in a medical/dental building located next to Edward Hospital. Great location and opportunity for a pedodontic, periodontic or orthodontic practice or a satellite office. Call 630.420.7444.

**O'HARE AREA:** River Road by Rivers Casino. Heavy traffic area highly accessible. Two existing stations with room for expansion to four or five. Approximately 1,800 square feet. 847.910.0947.

**NEW UPSCALE DENTAL SUITE AVAILABLE** for timeshare: Significant opportunity for any dental professional looking to relocate an existing practice or start a new practice. High visibility, ground floor location in Poplar Creek Crossing. The office is located on the border of Hoffman Estates and South Barrington near the Sears Center and has an exclusivity agreement with the lease. Five operatories with state-of-the-art equipment. Options available for discussion. Call 847.533.8961 or email [drqolf007@sbcglobal.net](mailto:drqolf007@sbcglobal.net). View website at: [www.williambeckerdds.com](http://www.williambeckerdds.com).

**EXISTING OFFICE FOR RENT:** Schaumburg office for rent. 3,700 square feet, existing nice build-out included, five-op room ready. Options available for discussion. Email [tommy60010@yahoo.com](mailto:tommy60010@yahoo.com).

**RIVER FOREST DENTAL OFFICE:** Three ops, fully equipped and furnished. A fourth op plumbed. Leased space available with or without equipment. 1,500 square feet, parking lot, flexible terms. Call Mary 708.386.0055.

**EXISTING OFFICE FOR RENT:** Buffalo Grove office for rent. Start your own practice in roughly 1,000 square feet existing build-out. Options available for discussion. Call 84.345.1765.

## Miscellaneous

**GP'S GUIDE: DEVELOPING AN IMPLANT** Practice Now. ImplantWide, Chicago's premier implant training surgicenter, is offering seminars for general dentists for the development of an implant practice. Michael Jones, DDS, board-certified oral surgeon, presents a series of three-hour seminars on Wednesday evenings 5:30 - 8:30 p.m. at ImplantWide located at 1041 E. Woodfield Rd., Schaumburg. Tuition is \$95. Approved PACE Program Provider. Three CE credit hours. Register now. Call 630.912.2700 or visit [www.implantwidellc.com](http://www.implantwidellc.com) to register and learn more about ImplantWide.

**ORDER** school excusal forms for your student-age patients. CDS sells packages of 250 blue forms at a cost of \$15.95 per package. [www.cds.org](http://www.cds.org).

**LIVE, HANDS-ON TRAINING FOR IMPLANT** procedures: ImplantWide, Chicago's premier implant training surgicenter located at 1041 E. Woodfield Rd., Schaumburg, is offering training for general dentists for specific surgical procedures on Wednesday afternoons 1 - 5 p.m. twice per month. James R. Chapko, DDS, co-founder of ImplantWide, will be teaching implant surgical procedures in an open and mentoring environment as attending dentists observe in the treatment room. Procedures taught will include sinus lift, extraction and immediate placement of implants in both posterior and esthetic regions, socket grafting, and ridge augmentation. Tuition is \$900 per session. Attendance is limited to five doctors per session. Approved PACE Program Provider. Four CE credit hours. Call to determine which procedures will be taught at which session. Register now. Call 630.912.2700 or visit [implantwidellc.com](http://implantwidellc.com) to register and learn more about ImplantWide.

**IMPLANT TRAINING FACILITY:** ImplantWide, Chicago's premier implant training surgicenter, is offering seminars for general dentists for the placement of dental implants. Anthony Reganato, DDS, MS, periodontist, presents a series of three-hour seminars on Tuesday and Thursday evenings, 5:30 - 8:30 p.m. at ImplantWide located at 1041 E. Woodfield Rd., Schaumburg. Tuition is \$299 (tuition will be credited towards surgicenter fees) approved PACE Program Provider. Three CE credit hours. Register now. Call 630.912.2700 or visit [implantwidellc.com](http://implantwidellc.com) to register and learn more about ImplantWide.

## Looking to Purchase

**EXPERIENCED DENTAL PRACTITIONER** looking to buy an existing practice with three-four operatories. Bank loan pre-approved. Please contact [dentalpracticehunter@gmail.com](mailto:dentalpracticehunter@gmail.com).

## LOOKING FOR OFFICES

**Webster Dental Care** is looking to purchase offices in the Chicago area doing at least \$800,000 per year. We are also looking for small merger practices in Portage Park, Mundelein and Berwyn/Cicero.

**Dr. Rempas** • [webdental@aol.com](mailto:webdental@aol.com)

## For Sale by Owner

**PRACTICE FOR SALE IN CRYSTAL LAKE:** Established, turnkey office. One operatory, second plumbed. Fee-for-service/PPO generating \$145,000, 20-25 hours per week. Low overhead, two-year assumable lease. Very profitable starter practice. Contact [tthdoc@sbcglobal.net](mailto:tthdoc@sbcglobal.net).

**OFFICE FOR SALE:** Located at Lisle/Naperville border. First floor of busy medical building. Two ops and one plumbed. New digital X-ray with Eaglesoft and charting. Selling due to medical leave. Email [lislefamilydental@gmail.com](mailto:lislefamilydental@gmail.com).

**DENTAL PRACTICE FOR SALE - Arlington Heights:** Busy strip mall. Production is between \$400,000-\$500,000. Six ops, fully equipped, kitchen, private office. Established patient base. Sale or space share. 847.340.6264.

**EQUIPMENT FOR SALE:** Marus and Danserau (fiberoptic) operatories, for right-handed dentist, with bottled water option. Blue-X X-ray (digital adaptable), dental vacuum and dental compressor and more. Affordable prices. Dentist relocating. Contact [drbella70@gmail.com](mailto:drbella70@gmail.com). Text 224.304.3610.

**NEW, TWO-TANK PORTAL NITROUS UNIT:** Only used twice. Must sell. Best offer. Robert, 847.814.4149.

**DENTAL PRACTICE FOR SALE:** Dentist to retire. \$110,000. More than a 1,000 active patients. Low overhead. Seven-year lease. Please call 847.845.0501.



**UPSCALE NEAR WEST SUBURB:** Ideal location and demographics. Main street exposure, first floor, fantastic parking. Three operatories, large space, expandable. Beautiful website, long lease. 100 percent fee-for-service, grossing \$300,000. Contact [ldonahue826@yahoo.com](mailto:ldonahue826@yahoo.com).

**BERWYN DENTAL OFFICE AND BUILDING** for sale: Three fully equipped operatories. Great location. No patients included. Send inquiries to [amvo24@gmail.com](mailto:amvo24@gmail.com).

**PRACTICE FOR SALE:** Niles, near Golf Mill area. 25 years of practice. Two equipped treatment rooms, waiting room, lab, pan X-ray and private room. Owner retiring. Contact [prospect01dental@aol.com](mailto:prospect01dental@aol.com) or call 847.297.8788.

**ELGIN: OWNER SELLS** established modern office. Four operatories. 1,800 square feet, parking, good patient load. Call 773.758.0818. Evenings, please. Email [tangobsas@aol.com](mailto:tangobsas@aol.com).

**OFFICE AVAILABLE:** Michigan Avenue office available. Three treatment rooms. Call 312.505.0252.

**OFFICE FOR SALE – HOMER GLEN/ORLAND Park:** Nicely remodeled, three ops, turnkey office for sale. Located in a low rent, professional building with plenty of parking. Call or email for more details. 708.359.5902 or [rctdds@yahoo.com](mailto:rctdds@yahoo.com).

**DENTAL EQUIPMENT FOR SALE:** Air Star 30 oil-free compressor twin head (\$2,300), Dexis Platinum sensor(\$6,000), Ultrasonic bath (\$250) Midmark Speedclave 7 sterilizer (\$700). All equipment in good to excellent condition. Email [kminaghan@gmail.com](mailto:kminaghan@gmail.com).

**DENTAL PRACTICE FOR SALE:** Well-established dental practice for sale. Contemplating retirement. \$300,000 four-day work week. Call 630.920.4061 after 6 p.m.

## For Sale by Broker

**CHICAGO PRACTICE FOR SALE, BELMONT and Pulaski:** Great location. Newly remodeled. New cabinetry, a-Dec equipment, digital. \$260,000 collections part-time. Doctor will transition. Contact Jim Plescia, 630.890.6074, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), [www.e-ppc.com](http://www.e-ppc.com).

## DENTIST SPACE AVAILABLE

Established dentist space available with three operatories. Located in a community of medical specialty, small business and retail in densely populated, upscale residential area. Buffalo Grove - Long Grove area northwest of Chicago with onsite management, high visibility and plentiful parking.

**Please call Susan at 847.224.3302.**

**CHICAGO HEIGHTS PRACTICE FOR SALE:** Four treatment rooms. Can expand to five. Free standing building. Average gross \$440,000, three days a week. Contact Jim Plescia, 630.890.6074, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), [www.e-ppc.com](http://www.e-ppc.com).

**CHICAGO DENTAL BROKER:** Chicago's fastest growing dental brokerage. The only dental brokerage that is owned and operated by a local dentist, and represents dentists. Contact Robert Uhlund at 847.814.4149. [www.chicagodentalbroker.net](http://www.chicagodentalbroker.net).

### FEATURED LISTINGS:

**WEST SUBURBS:** FFS, \$500,000, four ops, big up side!

**WEST SUBURBS:** Six ops, \$450,000+, built-in patient flow. Money maker!

**WEST SUBURBS:** Brand new four-op practice. All FFS. Doing \$375,000 with no marketing. Poised to grow!

**SOUTHWEST SUBURB:** Beautiful four-op practice, FFS. Great starter. Real estate for sale too.

**NORTH SUBURB:** Four ops, all FFS. Grossing \$400,000 with no marketing or website.

**SPECIALTY:** Oral surgery practices. North side beauties. Great location, well established. Both grossing \$450,000+.

Several more private sales in the city and suburbs. Call now for more information!

**PARK RIDGE DENTAL BUILDING FOR SALE:** Very nice waiting area, three ops, private office and lab. 1,425 square feet with room to expand. Great location at Devon/Cumberland next to shops, restaurants and many new developments. Contact Susan at 847.877.6711.

**MERRILLVILLE, IN, PRACTICE FOR SALE:** Great starter office or second location. Four operatories. \$156,000 average gross, part-time. Contact Jim Plescia, 630.890.6074. [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), [www.e-ppc.com](http://www.e-ppc.com). Professional Practice Transitions.

**ADS MIDWEST:** Endorsed by the Illinois State Dental Society for dental practice brokerage and appraisal. Contact Peter J. Ackerman, CPA, CVA, at 312.240.9595, [peter@adsmidwest.com](mailto:peter@adsmidwest.com) or [adsmidwest.com](http://adsmidwest.com).

**SELLERS NEEDED.** Never has the market been stronger! Call for a free consultation if you are considering a transition or sale!

**BERWYN:** \$400,000. Two ops with room to expand. Great starter.

**ORLAND PARK :** \$1.1 million. Sold!

**ORLAND PARK:** Paperless, three ops, \$500,000+, strip center location.

**SOUTHWEST SUBURB:** \$625,000, beautiful four-op digital practice. Real estate available.

**WESTERN SUBURBS:** Beautiful new build-out and equipment. Strip mall, great location.

**FAR WESTERN SUBURBS:** \$740,000, FFS. Conservative restorative/preventative family practice. Four operatories. Ideal low stress practice.

**NILES:** Four-op facility. Priced to sell.

**NORTHWEST SUBURB:** \$775,000, FFS, three-op practice. Conservative family practice with excellent hygiene program. Low overhead, \$350,000 net income after financing 110 percent of the purchase on four days per week.

**NORTHWESTERN SUBURB:** Desirable suburban location, \$250,000. 2,000 square feet in a busy strip center. Great starter practice at a fantastic price.

**NORTH SHORE:** \$1.5 million, FFS, strong hygiene. Beautiful free-standing building. Once in a lifetime opportunity to purchase a high-quality restorative practice in the North Shore.

**EVANSTON:** Beautiful two-operatory, newly equipped and built-out facility only.

**ROCKFORD:** \$350,000, beautiful digital office. Condo for sale with practice.

**90 MINUTES SOUTHWEST OF CHICAGO:** Four ops, room to expand. \$550,000 in conservative FFS dentistry. Real estate available. Priced to sell.

**NORTH CENTRAL IL:** \$600,000+ collections, low overhead. Priced to sell at less than one year's net.

**PRACTICE FOR SALE:** Available for immediate purchase. A long-standing pediatric dental/orthodontic practice in the southern suburbs of Chicago. Income projected to be approximately \$450,000 with doctor seeing patients two and a half days a week. Owner-owned, 2,500-square-foot facility. Excellent location. Easy access from major thoroughfare. Valuation study and after tax cash flow projections available. Please contact McGill and Hill Group, 888.249.7537.

CHICAGO PRACTICE SALES: 773.502.6000, [www.chicagopracticesale.com](http://www.chicagopracticesale.com).

Can't find an office to buy? Start up can be a great alternative. Visit our portfolio of successful start-ups at [www.cuttingedgepractice.com/portfolio.php](http://www.cuttingedgepractice.com/portfolio.php) or call 773.502.6000 or 847.370.9131. Need help with due diligence? Our consultants do more second opinions than any other firm in Chicago!

ILLINOIS PRACTICES FOR SALE:

CHICAGO PILSEN: Two ops at street level. Low overhead. Newly renovated. Great second office or start up alternative!

CHICAGO SOUTHWEST: Four ops at street level. Collections: \$400,000. Attractive build and room to grow within space.

CHICAGO - LINCOLN PARK: Sold!

CHICAGO - NEAR NORTH/GOLD COAST: Four ops complete, two more plumbed. Beautiful, new high-end build. Annual collections average \$500,000 - \$600,000. 100 percent FFS. Implant and restorative based. CT scan and digital X-rays. Reasonable rent.

CHICAGO - ROGERS PARK: Two ops plus a full lab on busy street.

FAR NORTHWEST SUBURBS: Sold!

LAKE IN THE HILLS: Sold!

CRYSTAL LAKE: New! Four ops, beautiful, modern build, \$270,000 collections. Street level. Condo for sale.

PALATINE: Three ops, expandable. Collections: \$400,000, 100 percent FFS.

SUGAR GROVE: Under contract!

WAUKEGAN: Three ops in a professional building. \$180,000 collections. Well-established office, FFS and PPO.

WHEELING: Three ops in a strip mall, \$100,000 collections. FFS and PPO. Part-time schedule, underutilized.

INDIANA PRACTICE FOR SALE:

DYER: Indiana Tollway makes this practice a reasonable drive from the city. 10+ ops, street-level. Collections: \$1.3 million. CT scan, digital and paperless. Great opportunity!

HENRY SCHEIN PROFESSIONAL PRACTICE

Transitions: Associateships; equity buy-ins; practice sales; practice valuations; we have qualified buyers for Chicago and suburbs. Interested sellers call or email in confidence. Contact Al Brown at [al.brown@henryschein.com](mailto:al.brown@henryschein.com), 800.853.9493 or 630.781.2176.

PRACTICE FOR SALE: Western suburb of Chicago. Four-op practice and building for sale in ideal downtown location on main street. Has specialists coming in to practice and separate residential apartments provide good rental income.

## Opportunities

ORTHODONTIST NEEDED: Part-time, two-three days per week for busy, well-established, growing fee-for-service office located in northern Illinois. Excellent opportunity to work autonomously in a privately owned group practice environment. Email your CV/résumé to [illinoisorthodontist@yahoo.com](mailto:illinoisorthodontist@yahoo.com).

DENTAL DREAMS: Earn \$230,000/year on average plus benefits while providing general family dentistry in a technologically advanced setting. Dental Dreams desires motivated, quality-oriented associate dentists for its offices in Chicago and surrounding suburbs, DC, LA, MA, MD, MI, NM, PA, SC, TX, and VA. New grads encouraged, great place to start your career. We have full-time, part-time, and Saturday only schedules available. Call 312.274.4524, email [dtharp@kosservices.com](mailto:dtharp@kosservices.com), or fax CV to 312.464.9421.

ENDODONTIST: Established northwest suburban general practice is seeking an experienced endodontist to join us on a part-time basis. We will provide you with a pleasant working environment, a trained staff and appropriate equipment and supplies including an endodontic microscope. Please email your résumé and letters of recommendation (if available) to [drtuthdk@aol.com](mailto:drtuthdk@aol.com).

GENERAL DENTIST: Family Dental Care. Full- or part-time. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95 percent fee-for-service. No Public Aid. 773.978.7801 (ask for Laura) or email [personnel@familydentalcare.com](mailto:personnel@familydentalcare.com). [familydentalcare.com](http://familydentalcare.com).

PEDIATRIC DENTIST. EMPLOYED MODEL. Wisconsin: Gundersen Health System based in beautiful LaCrosse, WI, is recruiting for a pediatric dentist. DDS or DMD and a Wisconsin license or eligible is required. The Dental Specialties Department is composed of a team of dental specialists in orthodontics, oral and maxillofacial surgery, endodontics, periodontics, prosthodontics and pediatric dentistry. Our teams work collaboratively within and across clinical departments to provide excellent care and high-quality treatment to meet our patient needs. Also, we are home to an accredited oral and maxillofacial residency program. Gundersen Health System is a physician led, multi-specialty health system that employs nearby 750 medical, dental specialty and associate staff and affiliated with the University of Wisconsin-Madison. Our service to the area includes over 20 regional clinics throughout southwestern Wisconsin, southeastern Minnesota, and northeastern Iowa. LaCrosse has an area population of nearly 100,000, and is unequalled for its natural beauty in the Upper Mississippi River Valley and bluffs region. LaCrosse offers many opportunities for outdoor activities, and excellent school systems in the area. Jon Nevala, Medical Staff Recruiting. 608.775.4224, [jnevala@gundersenhealth.org](mailto:jnevala@gundersenhealth.org).

GENERAL DENTIST - JOB SHARE: Needed every other Tuesday and Thursday, 8 a.m. - 6 p.m. Great for mom with family. Need sense of humor. Oswego office. [oswegodentist1@aol.com](mailto:oswegodentist1@aol.com).

EXPERIENCED ORTHODONTIC BILLING specialists needed for our offices in the north and south of Chicago. Email your résumé to [britedental55@gmail.com](mailto:britedental55@gmail.com).

LOCUM TENENS/FLEXIBLE OPPORTUNITY: Passionate for patient care and want a flexible schedule? We seek experienced dentists to fill daily/weekly/monthly locum tenens needs to cover leaves and extended vacations. Perfect for dentists wanting to pick up extra hours. May involve travel with overnight stays. Typically includes 32-36 hours/week when needed. Competitive pay. You have complete freedom to work as many or as few locum sessions as you'd like. Opportunities available with Midwest Dental (WI, MN, IA, IL, KS, MO), Mountain Dental (CO, NM) and Merit Dental (PA, OH, MI). Contact Laura Anderson Laehn, 715.225.9126, [landerson@midwest-dental.com](mailto:landerson@midwest-dental.com). Learn more about us: [www.midwest-dental.com](http://www.midwest-dental.com), [www.mountain-dental.com](http://www.mountain-dental.com), [www.meritdental.com](http://www.meritdental.com).

## FULL-TIME DENTIST

We are looking for an enthusiastic dentist to join us at our state-of-the-art facility in Rockford. We are a private practice, and as an associate dentist you will work with full autonomy. We are offering a very aggressive compensation package. We are dedicated to a standard of quality and respect. As you do well, we do well. We believe that with the right team members, there is no limit to what we can accomplish.

Contact Dr. Yusaf  
607.425.8450 • [office@idcrockford.com](mailto:office@idcrockford.com)

## WEBSTER DENTAL CARE IS EXPANDING

**WE ARE CURRENTLY LOOKING FOR:**

**General dentist:** New north suburban location.

**Pedodontist:** Part-time, various locations.

**Orthodontist:** Part-time, various locations.

Reply to [webdental@aol.com](mailto:webdental@aol.com).

## ENDODONTIST NEEDED

Prestigious north Michigan Avenue endodontic group is looking for a full-time associate with buy-in opportunity.

Send résumé to [webdental@aol.com](mailto:webdental@aol.com).

WELL-ESTABLISHED DENTAL CLINIC in Chicago seeks experienced dentist in extractions and root canals. Part-time. If you are available, please call the office at 773.376.2777.

GENERAL DENTIST: North side, community-based dental group has position available for personable general dentist with skills and interest in treating oral surgery patients. Very busy practice with excellent earning potential. Please send CV to [toothgroup@comcast.net](mailto:toothgroup@comcast.net).

ASSOCIATE DENTIST WANTED part- or full-time. For children and adults. Close to Midway airport. Fee-for-service, PPO insurance and Public Aid. Mentorship and training in removable and fixed prosthodontic. Great staff. Great compensation. Possible building for sale, first floor dental office and second floor, nice apartment for living. If you have any question call at 773.284.4044 or email résumé at [jlv1@hotmail.com](mailto:jlv1@hotmail.com).

## Looking for a rewarding ASSOCIATESHIP?

Offices in Chicago, south, far north, and west suburbs. Our valued dentists earn on average \$230,000/year with benefits. New grads encouraged. We have full-time, part-time and Saturday-only schedules available.

CALL: 312.274.4524  
EMAIL: [dtharp@kosservices.com](mailto:dtharp@kosservices.com)  
FAX: CV to 312.464.9421

## DENTIST AND HYGIENIST NEEDED

Opportunities available in our successful, well-established, state-of-the-art dental practices in Riyadh, Saudi Arabia. Dentist (all specialties) and female hygienist (RDH). Tax-free salary with excellent benefit packages including furnished housing, utilities, medical insurance, air ticket and transportation will be provided to the right candidate.

Please send CV to [info@alajajidental.com](mailto:info@alajajidental.com) or Whatsapp: +966502112392.

FULL-TIME ASSOCIATE NEEDED: Thriving, private, fee-for-service/PPO paperless, all digital private practice located in northwest Chicago is looking for a full-time associate. Must be proficient in endo, oral surgery, and all aspects of restorative dentistry. Position is available immediately. Candidate must be willing to work evening hours and some Saturdays. Compensation is based on percentage of collections. Please email your CV to [info@acdcenters.com](mailto:info@acdcenters.com).

PART-TIME OR FULL-TIME DENTISTS NEEDED for a Chicago dental office. Convenient location in the city. Base salary or percentage of productivity. Please email résumé to [aqel4@msn.com](mailto:aqel4@msn.com).

FULL-TIME DENTISTS WANTED: Chicago and suburbs. Gain lots of great experience and increase your speed. We love to teach comprehensive pedo, surgical extractions, etc. to the right associates. Are you confident, willing to learn and not afraid to work? We pay malpractice insurance. Recent graduates and H1 visas welcome. Associates make approximately \$180,000 and have become partners. Please email résumé to [dimitri\\_h@hotmail.com](mailto:dimitri_h@hotmail.com).

## GENERAL DENTIST OPPORTUNITY

We're looking for associate doctors to join our team. Positions available in Chicago and Schaumburg. We offer a guaranteed base salary with benefits including a 401(k) plan, health insurance and paid time off. We also provide mentorship and training so you can hit the ground running once you start with us, and continue to develop quickly from there. Go online to interview today:

<http://goo.gl/Y2QPbR>.

## GENERAL DENTIST WANTED

A modern, fully digital and fast-growing practice in northwest suburb is looking for part-time, possible full-time, general dentist.

Please email résumé to [dentalvue@gmail.com](mailto:dentalvue@gmail.com).

## IMMEDIATE OPENINGS FOR GENERAL DENTISTS

All days available. Established and growing dental practice with multiple locations and healthy patient base.

\* 312.291.9388 \*

[atusa.moreno@sonrisafamilydental.com](mailto:atusa.moreno@sonrisafamilydental.com).

MULTI-SPECIALTY PRACTICE: Busy, state-of-the-art, multi-specialty practice in Chicago's western suburbs with two locations and planned expansion. Currently we are two endodontists, one periodontist and one oral surgeon. We are looking for an additional endodontist, an oral surgeon to replace the current oral surgeon, and to incorporate a pedodontist. Please email at [dentaljob87@gmail.com](mailto:dentaljob87@gmail.com) for more information.

FAST-PACED AURORA OFFICE: Seeking part-time dentist to work three weekdays and two Saturdays a month. Please email résumé to [ngdental.radiographs@gmail.com](mailto:ngdental.radiographs@gmail.com).

EXPERIENCED RECEPTIONISTS needed for dental offices in the north and south of Chicago. Email your résumé to [briedental55@gmail.com](mailto:britedental55@gmail.com).

GENERAL DENTIST: Chicago north side modern practice looking for a dedicated general dentist. Previous experience in molar root canal therapy, crowns, extractions a must. Accepts PPO, Public Aid. Send résumé to [hermannndental@gmail.com](mailto:hermannndental@gmail.com).

**ASSOCIATE DENTIST WANTED:** Our state-of-the-art practice in Channahon is looking for an associate, Wednesday through Friday. We provide a wonderful work place with guaranteed salary plus percentage of collections. We are looking for a team player to add to our wonderful team. Email résumé to [info@completecomfordental.com](mailto:info@completecomfordental.com).

**DIRECTOR OF CLINICS/OPEN RANK** Non-tenure Faculty Office of the Associate Dean for Clinical Affairs & Department of Restorative Dentistry: College of Dentistry, University of Illinois at Chicago. The Office of the Associate Dean for Clinical Affairs in the College of Dentistry at the University of Illinois at Chicago is seeking a Director of Clinics who will be responsible for the uniform administration of clinical utilization, risk management and infection control programs for the College of Dentistry. In addition, this position will hold a non-tenured faculty appointment at the rank of Clinical Instructor or above in the Department of Restorative Dentistry. Minimum qualifications include a Master's Degree and RDH or doctoral degree (DDS or DMD) required. Degrees such as MBA, MPH, MHA or in a dental health related field highly preferred. Five years demonstrated experience in progressive clinical administrative responsibilities in a healthcare setting required. Experience in progressive healthcare clinical administrative responsibilities highly preferred which includes experience in accounting and financial reporting and financial information systems; claim/billing methodologies, preparation of management reports, and use of graphics and other visual tools. Experience in risk management programs and compliance with regulatory health standards in a health care and/or academic environment and knowledge of customer satisfaction programs and CQI principles highly preferred. Demonstrated leadership and management capabilities to supervise staff, faculty and students highly preferred. The ideal candidate will have the preferred qualifications and experience working in a dental health organization and/or an academic setting, the ability to work with a variety of partners, enjoy working in a diverse clinical teaching environment, and a deep commitment to excellence. For fullest consideration, submit cover letter, résumé, and name/contact information of three references by July 17 to <http://on.cds.org/uicjuly>. The University of Illinois at Chicago is an Equal Opportunity, Affirmative Action employer. Minorities, women, veterans and individuals with disabilities are encouraged to apply.

**IMMEDIATE DENTIST/ASSOCIATE POSITION** in Northwest Indiana: Well-established, private, general practice in DeMotte, IN, seeks dentist/associate to join our team immediately. Must possess a passion to deliver compassionate, high-quality dentistry and be comfortable with all aspects of dentistry (endodontics, pedo, restorative, cosmetic, oral surgery). For more information please contact Beth at Smile Your Best Dental 219.987.5733. Send résumé to [pwdds@netnitco.net](mailto:pwdds@netnitco.net) or fax to 219.987.6162.

**PEDIATRIC DENTIST:** Northwest Indiana. Employee pediatric dentist needed at our professional and fun private practice. New, paperless, expanding. Future options for right professional. Reverse commute. Email CV to [kids@karrdds.com](mailto:kids@karrdds.com).

**ASSOCIATE DENTIST:** General practice in north side Chicago is in need of part-time general dentist. Multiple days available. Compensation is 40 percent of daily collection. New graduates welcome. Please contact Youbert at 312.671.3375.

**ASSOCIATE DENTIST POSITION:** Tru Family Dental seeking dentist practitioner that embodies integrity, professionalism, and strong desire to produce high-quality patient care at our Flossmoor practice. This modern office is set up for strong growth with active new patient marketing and a strong support team. Looking for 5+ years experience, highly motivated doctors to join this successful practice. Opportunity to grow with Tru Family Dental and earn additional incentives/benefits. Candidates must have exceptional clinical skills, a personable chair side manner, team skills, and a commitment to excellence. Please submit résumé to [talent@trufamilydental.com](mailto:talent@trufamilydental.com).

**GENERAL DENTIST/ASSOCIATE:** Are you good with people, hard working and want to be well paid for it? We are a modern family cosmetic office in south suburbs looking for full-time dentist. Perform crowns, root canals, fillings, extractions, kids. Willing to work some evenings and Saturdays. Email us at [727dental@gmail.com](mailto:727dental@gmail.com).

**DEKALB/SYCAMORE ASSOCIATE DENTIST:** Full-time to take over existing patient load for retiring dentist. Top end, 100 percent fee-for-service (no networks), private group practice. View our new, state-of-the-art, stand-alone facility at [www.collinsdentalgroup.com](http://www.collinsdentalgroup.com). Email résumé to Kelly, [kbuhk@collinsdentalgoup.com](mailto:kbuhk@collinsdentalgoup.com), 815.758.3666.

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Peter Haupers, Jr., D.D.S., M.S., M.B.A.

**ORTHODONTIST:** Immediate opening for motivated orthodontist/general dentist experienced in ortho. One-two days/week in southwest and far west suburbs. Established patient base. Excellent opportunity for one with good personal and presentation skills with strong work ethic. \$1,000+/day potential. Email résumé to [ortho4me@yahoo.com](mailto:ortho4me@yahoo.com).

**DENTAL HYGIENIST** needed three mornings per week. Please send résumé to [csmilecenter@yahoo.com](mailto:csmilecenter@yahoo.com).

**FULL-TIME ASSOCIATE DENTIST POSITION** in Chicago available immediately. Established practice in Lincoln Park and Lakeview in Chicago needs an ambitious dentist who enjoys the rewards of quality service and dental care. At least two-three years private practice experience. Able to perform molar RCT, some wisdom teeth extractions, place and restore implants, an Invisalign provider and proficient in cosmetic dentistry. Modern facility, excellent support staff and great income potential awaits the right candidate. Compensation based on percentage of production. PPO practice with evening and Saturday hours. Please email your résumé and references to [ddsopportunity@gmail.com](mailto:ddsopportunity@gmail.com)

**WANTED FULL-TIME GP:** Looking for an open-minded individual who wishes to focus on improving skills, becoming more productive/efficient, while learning how to satisfy the needs and desires of patients. Offices are all digital with fully trained/competent staff. Our organization allows for a smooth flowing, limited stress environment where associates can be productive and patients can feel comfortable. Must have some private practice experience. No new graduates. Must be able or willing to learn to do comprehensive orthodontics, molar endodontics, surgical extractions and implants. Income of average full-time associates is \$18,000-\$20,000 per month. [www.precisiondentalchicago.com](http://www.precisiondentalchicago.com). Email résumé to [precision4317@gmail.com](mailto:precision4317@gmail.com).

**PEDIATRIC DENTIST NEEDED** for multi-location group practices. Please email résumé to [aqel4@msn.com](mailto:aqel4@msn.com).

**ENDODONTIST FOR BUSY WEST** suburban practice: Well-established three office practice with a highly skilled team is looking for an energetic associate ready to step into a busy practice. Offices are equipped with the latest technology, including JMorita CBCT, Dexis, Zeiss and Global scopes, and TDO. We seek an ethical associate with a focus on patient care and comfort, as well as a strong desire to foster referral relationships. Reply with letter of interest and CV to [dentalpecialistoffice@gmail.com](mailto:dentalpecialistoffice@gmail.com).

**GENERAL DENTIST NEEDED:** Part-time dentist needed for local Chicago office. Great hours with flexible days, but Saturdays are a must. New graduates okay, but experience preferred. Must be comfortable with pedo, molar endodontics and extractions. Please send résumé to [2004dds60639@gmail.com](mailto:2004dds60639@gmail.com).

**FULL-TIME/PART-TIME GENERAL PRACTITIONER** needed: Full-time/part-time GP needed for a fast-paced dental office in northwest suburbs. All major and state insurance accepted. No HMOs. Please fax your résumé to 630.604.7100.

**ENDODONTIST WANTED:** Very successful, high-quality, multi-specialty dental office looking to expand and add an endodontist to the practice. Candidate must be a contracted provider for PPO (already in network preferred) and available three-four days/month. Please email your résumé to [dental979@gmail.com](mailto:dental979@gmail.com).

**HYGIENIST NEEDED:** Dental office looking for hygienist. Part-time. Mundelein. Please call 847.566.7850 or fax résumé to 847.566.7851.

**ASSOCIATE DENTIST WANTED:** Our exceptional, fast-growing office, Glamour Dental Group is looking for the right dentist to join our team of associates. Current positions in south Chicago Heights open for general dentist. We offer competitive compensation packages with benefits. You will have the benefit of a highly trained and coordinated staff and management team. Up-to-date technology including digital X-rays, intraoral camera, rotary endodontics, etc. You will be expected to perform general dentistry, including but not limited to root canals, extractions, restorations and diagnosis of new and establishing patients. [marketing01@metropolitandentalcare.com](mailto:marketing01@metropolitandentalcare.com)

**GENERAL DENTIST NEEDED:** Established and growing practices in south Plainfield and Lombard. All digital/paperless offices. New equipment. Must be competent in endodontics/extractions. We accept PPO/Medicaid for all ages. Please email résumé to [raunakp1@yahoo.com](mailto:raunakp1@yahoo.com).

**GREAT OPPORTUNITY:** Enthusiastic and energetic full-time/part-time associate dentist needed for beautiful fast-growing, multi-specialty PPO and fee-for-service private practice in Chicago Heights. For full-time hours successful candidate can also choose to work in our dental offices in Richton Park and/or Cicero. Please submit CV to [atoz dentalcare@hotmail.com](mailto:atoz dentalcare@hotmail.com).

**TIRED OF CORPORATE DENTISTRY?** Well-established Homewood practice needs another general dentist. Part-time at first, hours to increase as you grow with us. Be comfortable with children, Cerec, Invisalign, endodontics. Great staff, great relationships with specialty practices in the area. Let's talk. [wdfior@hotmail.com](mailto:wdfior@hotmail.com).

**PEDIATRIC DENTIST WANTED:** We are looking for either a full-time or part-time pedodontist looking to join a fee-for-service pediatric and orthodontic office in Chicago. We have a digital office with state-of-the-art technology, isolate, plumbed in nitrous, and TVs for the operators. Easy to get to with street parking and access to the brown line Paulina stop. Experienced and friendly staff with wonderful patient base. Ortho experience is a plus. Compensation is very competitive. Please email [drum@yummydental.com](mailto:drum@yummydental.com) if interested.

**ASSOCIATE DENTIST:** Thriving Oswego family practice looking for team players to join our wonderful staff. Mondays, Wednesdays and one Saturday/month. Please email CV to [customercarewsd@sbcglobal.net](mailto:customercarewsd@sbcglobal.net).

**ASSOCIATE WANTED – DENTIST:** Our exceptional, fast-growing office, Glamour Dental Group is looking for the right dentist to join our team of associates in the south Chicago Heights email résumé/CV to us as soon as possible. We offer a competitive compensation package which includes the following benefits: higher of guaranteed six-figure base pay or percentage of office collection, CE course compensation, medical insurance allowance, malpractice insurance allowance. Email [marketing01@metropolitandentalcare.com](mailto:marketing01@metropolitandentalcare.com) or [icyangdds@gmail.com](mailto:icyangdds@gmail.com).

**GENERAL DENTIST PART-TIME:** Established 10-operator Olympia Fields PPO/fee-for-service group practice is seeking a minimum 2+ years graduated general dentist to join us on a part-time basis. We will provide you with a pleasant working environment, a trained staff, and in-house dental specialists as well. Please email your cover letter and CV to [chicagolanddentist@gmail.com](mailto:chicagolanddentist@gmail.com).

**SUGAR GROVE, GENERAL DENTIST:** Looking for associate dentist with opportunity for buy-in, in our growing, fully digital, paperless, state-of-the-art facility. Candidates should be proficient in endodontics and oral surgery. Certification in Invisalign (or similar) would be a bonus. Office is 90 percent fee-for-service. Currently accepting only two PPOs. [glenndeweirdt@yahoo.com](mailto:glenndeweirdt@yahoo.com).

**ASSOCIATE WANTED:** Associate needed to work in a multi-location practice. High-end, fast-paced practice with state-of-the-art equipment and a highly trained staff. We are looking for a motivated and exciting individual who is willing to grow with the practice. Locations are in South Elgin, Elgin, St. Charles and Sleepy Hollow. Please contact Sophie at [sophiebrar@yahoo.com](mailto:sophiebrar@yahoo.com) or call 630.361.4750.

**GENERAL DENTIST NEEDED:** Belmont-Austin dental center is seeking a part-time dentist specialized in general dentistry with experience for Mondays, Thursdays and Saturdays. Illinois license required. International dentists with IDP program are welcome. For more information contact [belmont-austindent@sbcglobal.net](mailto:belmont-austindent@sbcglobal.net). Include your résumé.

**ASSOCIATE DENTIST OPPORTUNITY:** We are a well-established, multi-dentist group practice with progressive patient care as our primary focus. We are growing at a rapid pace and are looking to develop a long-term relationship with an associate dentist who has an enthusiastic, go-getter attitude and great communication skills. We offer competitive compensation packages with benefits. We also provide mentorship and training to help you thrive and you will have the benefit of a highly trained support team. Please send CV to [karen@allsmilesdental.com](mailto:karen@allsmilesdental.com).

**EXPERIENCED ENDODONTIST** needed for a busy family run practice in north side of Chicago for one day a week but expected to increase. Résumé to: [ellia.engineering@yahoo.com](mailto:ellia.engineering@yahoo.com). Or call 312.753.9800.

**ORAL SURGEON:** Family Dental Care. Full- or part-time. Seeking oral surgeon or oral surgeon resident. Very high-income potential. Currently five locations and growing. 95 percent fee-for-service. No Public Aid. Call 773.978.7801 (ask for Laura) or email [personnel@familydentalcare.com](mailto:personnel@familydentalcare.com). [www.familydentalcare.com](http://www.familydentalcare.com).

**GENERAL DENTIST WANTED:** Looking for a motivated general dentist to join our busy dental office. Guaranteed base pay of \$750 per day. New graduates are welcome. Submit your résumé to [chicagodontist2000@gmail.com](mailto:chicagodontist2000@gmail.com).

**GENERAL DENTIST:** Taking over existing patient load starting with Mondays and will expand to three-four days. Established state-of-the-art office, currently we see about 15-20 patients a day. Must be comfortable with molar endodontics, implant placement and some surgical extractions. Long-term opportunity with the possibility to become a partner. Email: [newhire1329@gmail.com](mailto:newhire1329@gmail.com).

**GENERAL DENTIST NEEDED IN NILES:** General dentist needed two days a week at a busy Niles office, with flexible hours and friendly staff. Email your résumé to [optima9101@gmail.com](mailto:optima9101@gmail.com).

**SEEKING PERSONABLE AND FRIENDLY** oral surgeon for an extremely busy general dental practice in the south Loop with emphasis on the patient experience. Position starting at two times/month. We see tons of new patients per month. Very lucrative opportunity. Implant, IV sedation, and 3rd molar experience a must. Contact Dr. K at [drk@dentologie.com](mailto:drk@dentologie.com).



## OUR PRACTICE IS LOOKING TO GROW!

**LOOKING TO RETIRE OR SELL?**

Manus would like to talk to you about purchasing your practice. Our goal is to see that you are financially rewarded for all your years of hard work, while simultaneously ensuring a smooth transition for your staff and your patients.

**NOT READY TO RETIRE OR SELL?**

At Manus, we are looking for doctors who want to continue building upon their success by joining one of the Manus Dental practices. We can provide you with practice management support and facilities; and you can continue to own and grow your patient base.

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**SUGAR GROVE ASSOCIATE WANTED** for potential buy-in. Current owner wants to leave to concentrate on other office location. Office has three ops, is fully digital, paperless and 90 percent fee-for-service. Great opportunity for dentist that wants to own a practice. For further details please send inquiries to [gigipelka@msn.com](mailto:gigipelka@msn.com).

**PART-TIME GENERAL DENTIST:** Our busy office located west of Huntley Outlet mall, right off of I-90, needs a part-time general dentist with a possibility of becoming full-time in the future. Excellent working environment, established patient base, excellent income potential as compensation is based on 33 percent on production or \$500 per day whichever is higher. Paid malpractice. Email [bestpaiddental@gmail.com](mailto:bestpaiddental@gmail.com). Fax 630.428.2182.

**ASSOCIATE DENTIST – OSWEGO:** Growing, fast-paced, state-of-the-art family practice with a great patient base looking for an associate dentist. Flexible days/hours, great experienced staff. New graduates welcome to apply. We'll help you become a productive provider. Send CV to [drarrich@sbcglobal.net](mailto:drarrich@sbcglobal.net).

**ORTHODONTIC ASSISTANT / BILLING** specialist needed for north and south side Chicago locations. Please email résumé to [aqel4@msn.com](mailto:aqel4@msn.com).

**GENERAL DENTIST NEEDED:** Seeking a part-time dentist to join our well-established practice in the Oak Lawn area. Required hours include 9 a.m. - 6 p.m. on Wednesday and 9 a.m. - 2 p.m. on Saturday with the opportunity for additional days and evenings if desired. Great patients and a friendly, highly trained staff. Looking for a highly motivated individual with good patient and clinical skills. Please fax résumé to 708.423.0719 or email to [asbin@aol.com](mailto:asbin@aol.com).

**PEDIATRIC DENTIST:** Growing pediatric dental practice with two office locations in Chicago south-west/western suburbs seeks a motivated, caring pediatric dental associate with a genuine love for children. This practice is a state-of-the-art facility, paperless and digital. We offer a full range of services including conscious sedation and in-hospital general anesthesia at nearby hospitals. Please email résumé to [admin@thecrabtreegroup.com](mailto:admin@thecrabtreegroup.com).

MELROSE PARK GP: We seek a general dentist to work Mondays and Wednesdays, 10 a.m. - 6 p.m. and 1 - 2 Saturdays per month, 8 a.m. - 2 p.m. Guaranteed per diem, plus collection bonus. Please send CV to [elitedentalchicago@gmail.com](mailto:elitedentalchicago@gmail.com).

GENERAL DENTIST: Looking for part-time/full-time independent contractor dentist in a hospital-based clinic, located in Englewood community. Must be comfortable with children and special needs patients. Days negotiable. You should be enrolled with Medicaid and other HFS programs. Ninety-five percent Medicaid and 5 percent PPO. Proficiency in endodontics and oral surgery is preferred. Please email CV to [dental@stbh.org](mailto:dental@stbh.org).

GENERAL DENTIST WANTED: Looking for a part-time dentist. One-two days per week. Email résumé to [doltodental@gmail.com](mailto:doltodental@gmail.com).

GENERAL DENTIST NEEDED: Well-established, busy fee-for-service practice near O'Hare. Looking for a general dentist. Competitive pay. Flexible hours. Long-term position. Email your résumé to [79dental79@gmail.com](mailto:79dental79@gmail.com).

GENERAL DENTIST: Seeking full-time/part-time general dentist for our practice in Waukegan. Great opportunity for the right candidate. We are seeking a team player with enthusiasm and great work ethics. We have an experienced staff and casual work environment. New graduates encouraged to apply. Submit résumé to [gda60087@gmail.com](mailto:gda60087@gmail.com).

ASSOCIATE DENTIST: State-of-the-art busy practice in Channahon looking for an associate dentist Wednesday-Friday. We provide a wonderful work place with guaranteed salary plus percentage of collections. Fee-for-service and PPO office. Email CV to [info@completecomfortdental.com](mailto:info@completecomfortdental.com).

PEDIATRIC DENTIST OPPORTUNITY: Very large practice in far west suburbs looking for an easy going but hard-working pediatric dentist to join our team. Start one to two days a week, but there is room to grow to a full time role if desired. PPO, fee-for-service only. Submit résumé for consideration to [doctorsws@gmail.com](mailto:doctorsws@gmail.com).

PART-TIME ASSOCIATE: General dentist needed to work in gorgeous, state-of-the-art office located in Algonquin. PPO and fee-for-service patients, must be a team player, experience preferred. Please email CV to [dentist224@hotmail.com](mailto:dentist224@hotmail.com).

DOWNTOWN CHICAGO: Sears/Willis Tower, dentist associate, probably part-time to start. Experience a plus, ambition a must. Buy-in possible. Send résumé/CV to [seniordoc@gmail.com](mailto:seniordoc@gmail.com) or call with questions 312.493.2520. Allen J. Moses, DDS.

DENTIST: Fast-growing office in Aurora seeking associate dentist. Willing to work evening hours. We offer a competitive compensation package. Visa sponsorship for right candidate. Email résumé to [admin@pearlviewdental.com](mailto:admin@pearlviewdental.com).

WE INVEST IN YOU: Recent grads and seasoned doctors needed to treat our growing patient base, part- or full-time. Be part of a team that invests in your future and provides internal training and a large support system. Locations in Chicago down to southern Illinois. Excellent income potential up to \$250,000 or higher annually, highly trained staff along with buy-in opportunity. Come meet us and our associates. Submit CV to [katie@advancedfamilydental.com](mailto:katie@advancedfamilydental.com).

GENERAL DENTIST: Full-time dentist for a group practice in far western suburbs of Chicago. Friendly staff and state-of-the-art equipment. Please email to [belani12@aol.com](mailto:belani12@aol.com).

ORTHODONTIST WANTED: Orthodontist needed for Thursdays in busy, established Lockport general practice. Experienced ortho staff and systems in place for 13 years. Few PPO/ no Public Aid. Current orthodontist averages \$1,000+/day. Must have strong work ethic and strong personal/presentation skills. Email résumé and cover letter to [healydental@yahoo.com](mailto:healydental@yahoo.com).

FULL-TIME GENERAL DENTIST NEEDED: A modern, fully-digital and fast-growing practice with strong patient base located in Aurora is looking for full-time general dentist. We offer great working environment with state-of-the-art equipment. Our successful practice has a great opportunity for a dentist with excellent compensation from \$240,000 to \$300,000 per year. Accepting PPOs/All Kids/fee-for-service. We can help sponsor H1 visa and Green Card. Email résumé to [dentalassociates05@gmail.com](mailto:dentalassociates05@gmail.com).

GENERAL DENTIST: Part-time or full-time general dentist needed for an established practice in north-west suburb area. Excellent compensation. New grads welcome. Please send résumé to [illinoisdentist@yahoo.com](mailto:illinoisdentist@yahoo.com).

HYGIENIST - ARLINGTON HEIGHTS: Excellent opportunity for someone who has high personal expectations and standards. You will work with a dedicated team in an atmosphere of trust and respect. Mondays, Tuesdays, Wednesdays. [paula.osmanski@gmail.com](mailto:paula.osmanski@gmail.com).

GENERAL DENTIST PART-TIME: Our growing family practice close to Rockford, right off of highway I-90W, needs a part-time general dentist. Established patient base, trained and friendly staff, excellent compensation package as its based on production and a guaranteed base salary. We offer paid malpractice, signing bonus and a monthly bonus based on production goal. Email [accuratedentalpc@gmail.com](mailto:accuratedentalpc@gmail.com).

GRAYSLAKE: Dentist (at least three years experience) needed for Wednesdays, Fridays and one-two Saturdays per month. [nojgomez@gmail.com](mailto:nojgomez@gmail.com).

GENERAL DENTIST PART-TIME: Established Oak Park and Palos Heights PPO/fee-for-service group practice is seeking a minimum 2+ years graduated general dentist to join us on a full-time basis. We will provide you with a pleasant working environment, a trained staff, and in-house dental specialists as well. Please email your cover letter and CV to [chicagolanddentist@gmail.com](mailto:chicagolanddentist@gmail.com).

GENERAL DENTIST NEEDED: Busy dental practice corporate seeking an energetic and friendly dentist to work with our team as a full-/part-time at our Chicagoland locations. Email résumé to [1fdsouzan@gmail.com](mailto:1fdsouzan@gmail.com).

GENERAL DENTIST WANTED: Part-time/full-time associate general dentist needed for busy, growing, state-of-the-art, multi-specialty practice near Gurnee. Immediate opening for a part-time dentist with great chairside manner and skills. Two+ years experience preferred. For more information email us [ariadental2246@gmail.com](mailto:ariadental2246@gmail.com).

ASSOCIATE DENTIST WANTED: We have a full-time and a part-time position open for an associate dentist at our modern and beautiful south Chicago Heights office. The qualified candidate must be goal oriented, show a strong sense of leadership, and be licensed by the state of Illinois. We have over 2,000 patients on record and we see 8-10 new patients a day. Please email your résumé to Richard at [rac.dsg@gmail.com](mailto:rac.dsg@gmail.com). Interviews are being held as soon as possible.

**PEDIATRIC DENTIST** needed for multiple location (Chicago to the southwest suburbs and southern Illinois) company with a large in-house referral patient base. Must have Illinois speciality license, kid-friendly demeanor and a desire to grow with a progressive company. Excellent compensation and benefits. Fax résumé to 815.483.2298 or email [katie@advancedfamilydental.com](mailto:katie@advancedfamilydental.com).

**GENERAL DENTIST:** Established and successful dental practice in Chicago seeks committed and experienced dentist to join our practice. Great working environment, digital X-ray, paperless, well-trained and supportive staff. Please call 773.248.8580, fax 773.248.8581 or email your résumé to [pristinedentistry@gmail.com](mailto:pristinedentistry@gmail.com).

**GENERAL DENTIST WANTED – WHEELING:** Busy, modern practice is looking for a motivated general dentist for part-time/full-time position with great opportunity for growth. Send your résumé to [ilubchenko@yahoo.com](mailto:ilubchenko@yahoo.com).

**TRAVERSE CITY, MI:** Exceptional opportunity to join an advanced team of dental professionals. Seeking an ambitious associate (with future options) to join our team. Office utilizes state-of-the-art technologies (CEREC, laser, digital, etc.). General and cosmetic practice. Email [newdentistopp@yahoo.com](mailto:newdentistopp@yahoo.com).

**ORAL SURGEON WANTED:** Upscale modern fee-for-service practice in Aurora/Naperville area. One-two days to start for surgical extractions, wisdom teeth and placement of implants. Compensation competitive and possibilities are endless. Contact us at [info@shanhanchungdds.com](mailto:info@shanhanchungdds.com).

**PART-TIME GENERAL DENTIST WANTED:** Modern dental office in north Aurora seeking a part-time associate. Also needing help with maternity coverage in September. Please email résumé to [bzaun@orchardfamilydental.com](mailto:bzaun@orchardfamilydental.com).

**FULL-TIME GENERAL DENTIST:** Seeking a full-time general dentist. Established office, located in Alsip (south suburb), with mixture of fee-for-service, PPO and Medicaid. Computerized with digital X-ray. Must be comfortable with all phases of dentistry including molar root canal treatment and extraction. Immediate position and great opportunity for experienced and new graduates. Send CV to [atocdl@yahoo.com](mailto:atocdl@yahoo.com).

**ASSOCIATE WANTED – DENTIST:** Our exceptional, fast-growing office, Glamour Dental Group is looking for the right dentist to join our team of associates in the south Chicago Heights. Email résumé/CV to us as soon as possible. We offer a competitive six figure compensation package, which includes the following benefits: CE course compensation, medical insurance allowance, malpractice insurance allowance. Email us at [richard@glamourdentalgroup.com](mailto:richard@glamourdentalgroup.com).

**PART-TIME OPPORTUNITY:** Our fast-paced office located in far west suburban location needs a part-time general dentist for Wednesdays and Saturdays. Saturdays are mandatory. Digital X-rays, established patient base. Compensation on production and fixed base salary. We accept most insurances, no HMOs. [busedental@yahoo.com](mailto:busedental@yahoo.com).

**ORTHODONTIST WANTED:** We are currently seeking a part-time orthodontist 5-10 days per month – an orthodontist who needs a few extra days a month to work. We are a well-established, multi-location practice. We have great patients whom are asking us to be a one stop for all their dental needs. Email résumé to [lakemoordental@gmail.com](mailto:lakemoordental@gmail.com).

**GENERAL DENTIST FULL-TIME:** Our growing family practice around Schaumburg area needs a full-time general dentist. Established patient base, trained staff, excellent compensation package, as its based on production, and a guaranteed base salary. We offer paid malpractice, signing bonus and a monthly bonus on production goal. True \$250,000 potential. [precioussmilesdental@yahoo.com](mailto:precioussmilesdental@yahoo.com).

**DENTIST:** Immediate opening for a contractual part-time dentist for a non-profit pediatric clinic in Elgin. Shifts available Monday, Tuesday, Wednesday evenings, 2 p.m. - 7 p.m.; Fridays, 9 a.m. - 5 p.m.; Saturdays, 9 a.m. - 3 p.m. Email résumé to [bfuller@wellchildcenter.org](mailto:bfuller@wellchildcenter.org).

**ASSOCIATE DENTIST WANTED:** State-of-the-art office in Palatine looking to replace our full-time associate. We are looking for an associate to transition over three months. We would start with Mondays and add days. Good production numbers for the right dentist. Ideal candidate is friendly, outgoing and is comfortable with molar endodontics, implants, and some surgical extractions. Email [newhire1329@gmail.com](mailto:newhire1329@gmail.com).

**PEORIA, ASSOCIATE GENERAL DENTIST** full- or part-time, needed for established fee-for-service private practice for 35 years. Five operatories, three with right or left handed Adec Radius units. Sixth room available for Panorex. Excellent staff. No weekends. Buy-in or buy-out available. Send résumé to: Attn: Randy, 3100 N. Dries Ln., Peoria, IL 61604.

**ASSOCIATE DENTIST WANTED:** State-of-the-art office and a growing office. Our current full-time associate is transitioning into his own office, and we are looking for an associate to gradually replace him in the next one-four months. We would start with Mondays and add days as we go along. This means good production numbers and existing patients. The ideal candidate would be friendly, outgoing and is able to perform versatile procedures. The office is located in Palatine. Email résumé for immediate consideration [newhire1329@gmail.com](mailto:newhire1329@gmail.com).

**ORTHODONTIST:** Established general practice seeking a part-time orthodontist in northern suburb area. Our office accepts PPO, fee-for-service and Public Aid. Please send résumé to [endosma@hotmail.com](mailto:endosma@hotmail.com).

**GENERAL DENTIST NEEDED:** Seeking a general dentist for two days a week for a fee-for-service and PPO high production office located in the north suburbs. Illinois license required. Compensation based on production. Daily minimum guarantee. Email your résumé to [um.dentals@gmail.com](mailto:um.dentals@gmail.com).

**DENTIST WANTED** for busy Lansing practice. Part-time with great opportunity for growth if applicant is motivated, experienced, and has the desire to run office. Send your résumé to [bdc.tnc@gmail.com](mailto:bdc.tnc@gmail.com).

**GENERAL DENTIST:** Modern, digital, quality-oriented office seeking general dentist for three-four days a week in the neighborhood of North Center. We are fee-for-service/PPO, and we have an excellent team. Please submit résumé to [chi.general.dentist@gmail.com](mailto:chi.general.dentist@gmail.com).

**ENDODONTIST WANTED:** One-two days/week for busy multiple practices in Chicago and Chicago suburbs. Great compensation, flexible schedule, great referral base leading to more days/week. Please email résumé to [americandental2014@gmail.com](mailto:americandental2014@gmail.com).

ASSOCIATE POSITION: Looking for an associate one day a week for busy office. Location in Round Lake. Please email résumé to [fairfielddental@att.net](mailto:fairfielddental@att.net).

PEDIATRIC DENTIST: Looking for part-time/full-time independent contractor pediatric dentist in a hospital-based clinic, located in Englewood community. Days negotiable. You should be enrolled with Medicaid and other HFS programs. Ninety-five percent Medicaid, 5 percent PPO. Please email CV to [dental@stbh.org](mailto:dental@stbh.org).

PEDIATRIC/GENERAL DENTIST wanted for mobile dental van to help grow our unique program. We provide preventive and restorative care services to Chicagoland area schools, daycares and community organizations. Seeking an enthusiastic, dedicated individual with excellent chairside manner. Must be comfortable providing restorative care on children as young as three years old. The van is brand new and is equipped with two fully digital operatories. Please send CV and cover letter to Noah Garcia at [dentalvan@mobilecarefoundation.org](mailto:dentalvan@mobilecarefoundation.org).

ASSOCIATE DENTIST, GENERAL DENTIST – four-day work week: Immediate opening for office located in Cissna Park, approximately 30 miles north of Champaign. Our office is pay-per-service and accepts only one PPO. Please email your résumé to [windingroaddental@gmail.com](mailto:windingroaddental@gmail.com).

GENERAL DENTIST: Libertyville. Two and a half days per week. Fine opportunity to build a patient base leading to purchase of practice. Prime location in very modern practice. Fax résumé to 847.847.4668.

ENDODONTIST AND IMPLANTS to join our state-of-the-art practice. Everything needed for guided implant surgery. We just need your expertise. Northwest suburbs. Three-four days/month. [alex@smilingpatient.com](mailto:alex@smilingpatient.com).

PART-TIME DENTIST WANTED to do root canal treatment in Wood Dale dental practice. Percentage basis. Please respond to [janicerdh@aol.com](mailto:janicerdh@aol.com).

PART-TIME GP DENTIST SOUTHWEST SIDE Chicago: Friendly office seeks dentist for two-three day/week and one-two Saturdays/month. We accept PPO/Medicaid and see all ages. For more details about us, visit [www.forever-dental.com](http://www.forever-dental.com). Email résumé to [hr@completecaredental.com](mailto:hr@completecaredental.com).

ORTHODONTIC PRACTICE FOR SALE or immediate associate needed with option to buy: State-of-the-art digital practice, paperless, 2D-3D imaging. Two great locations in affluent DuPage County. Call 630.930.3575.

DENTIST WANTED: Modern and up-to-date dental office in downtown Des Plaines is looking for a full-time associate dentist. We offer a benefits package and a six figure minimum guarantee. To inquire please email Richard at [rac.dsg@gmail.com](mailto:rac.dsg@gmail.com). Subject line: Des Plaines Dentist.

ORTHODONTIST needed for several southwest suburb locations. Established, large patient base with highly trained orthodontic assistants. Excellent compensation and benefits. Submit résumé to [katie@advancedfamilydental.com](mailto:katie@advancedfamilydental.com).

GENERAL DENTIST: Full-time/part-time dentist for a busy group practice in north Chicago. Some pediatric dental experience preferred. Friendly staff and state-of-the-art equipment. Please email résumé to [sreddy@3020dental.com](mailto:sreddy@3020dental.com).

DENTIST WANTED: Midwest Dental Associates is looking for a highly motivated dentist who is interested in joining our group in our two locations. New graduates are welcome to apply. Please call us at 630.499.9400 or email us your résumé to [mwd2008@gmail.com](mailto:mwd2008@gmail.com).

GENERAL DENTIST: LOOK NO FURTHER. We are a busy, multi-office practice with multiple locations and growing! Looking for a committed practitioner with the ability to learn and grow. Full-/Part-time. PPO/fee-for-service. Great staff. Great compensation in a state-of-the-art facility. Email résumé to [psjobs@comcast.net](mailto:psjobs@comcast.net).

ASSOCIATE GENERAL DENTIST needed for busy and growing private practice in Glen Ellyn. Looking for general dentist with great chairside manner and skills. Every Wednesday, two Fridays per month, one Saturday per month. Please send résumé to [info@glenellyndentistry.com](mailto:info@glenellyndentistry.com).

GENERAL DENTIST WANTED – MT. PROSPECT: Busy dental office is looking for motivated, enthusiastic associate for one-two days/week. Treating patients of all ages. Fee-for-service and PPOs. Ukrainian, Polish, Bulgarian and Serbian speaking doctors preferable. Please, email your résumé to [angelsmiledentalcare@gmail.com](mailto:angelsmiledentalcare@gmail.com).

ORTHODONTIST: Well-established, multi-site group practice in the western suburbs of Chicago is looking for a part-time, two days/week experienced orthodontist. May grow to more days in the future. Solid referral base, loyal patients and knowledgeable staff make this a rare opportunity. Equal opportunity employer. Please send CV to [dental2848@gmail.com](mailto:dental2848@gmail.com).

GENERAL DENTIST: Seeking general dentist to take over patient load. Great opportunity for the right candidate. Looking for a team player with enthusiasm and great work ethics. Email CV to [dentalassociateapplications@gmail.com](mailto:dentalassociateapplications@gmail.com).

GENERAL DENTIST: Full-time or part-time openings for our modern, digital, paperless office. Northwest suburbs. Experienced and friendly staff, excellent compensation with guaranteed base pay. Accepting PPOs/All Kids/fee-for-service. No HMOs. Please email résumé to [dentalcare75@yahoo.com](mailto:dentalcare75@yahoo.com).

GENERAL DENTIST WANTED: Four days/week for busy PPO practice in Hyde Park. Active patients ready to be served. Great location/facility. Up-to-date equipment. Email CV to [dahygdts@gmail.com](mailto:dahygdts@gmail.com) for consideration.

GENERAL OR PEDIATRIC DENTIST PART-TIME: Busy practice on northwest side is looking for a dentist for preventative and simple restorative procedures for patients under 21. Ninety percent Medicaid. Email résumé [dentaljobchicago@yahoo.com](mailto:dentaljobchicago@yahoo.com).

GENERAL DENTIST – SCHAUMBURG: GP needed two-three days per week. Great staff with up-to-date technology. Two+ years experience preferred. Future potential for ownership. Email [cddsg8@gmail.com](mailto:cddsg8@gmail.com).

GENERAL DENTIST: We are looking for general dentist with experience in all aspects of general dentistry including extraction, molar endodontics. Modern digital, mostly fee-for-service, insurance practice. Email [medgjob@gmail.com](mailto:medgjob@gmail.com).

GENERAL DENTIST AND PROSTHODONTIST needed: Busy, multi-specialty, fully digital with pan/ceph office located in Skokie is looking for experienced general dentist and a prosthodontist to join our team. Must have at least five years of experience. Email [oldorcharddentalgroup@gmail.com](mailto:oldorcharddentalgroup@gmail.com).

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**PART-TIME GENERAL DENTIST:** Fast-paced, state-of-the-art family practice with a great patient base looking for an associate dentist. Flexible days/hours. New graduates welcome to apply. Will help you with mentorship. Email [smile4us96@gmail.com](mailto:smile4us96@gmail.com).

**ORAL SURGEON WANTED** for West Town-located dental group treating management problem patients and those needing oral surgery with IV sedation and general anesthesia. Busy practice with state wide referral base. We accept most insurances, including managed care plans and Medicaid. If you have an interest in treating a highly underserved community as well as excellent compensation, please send your CV to Nidza at [toothgroup@comcast.net](mailto:toothgroup@comcast.net).

**GENERAL DENTIST NEEDED PART-TIME** to cover maternity leave and possibly continue. Minimum one year experience. Established high-tech Hoffman Estates office. Email résumé to [dental\\_professionals@yahoo.com](mailto:dental_professionals@yahoo.com).

**ASSOCIATE DENTIST:** Busy dental office in McHenry. Looking for a part-time/full-time dentist to practice in McHenry. All aspects of general dentistry. Excellent compensation. Submit your résumé to [chicagodentist2000@gmail.com](mailto:chicagodentist2000@gmail.com).

**GENERAL DENTIST NEEDED** on part-time basis at a modern, busy office in McHenry county. Attractive compensation includes a daily guaranty. Most associates take home \$750-\$1,100 per day. Email [dmddd007@gmail.com](mailto:dmddd007@gmail.com).

**GENERAL DENTIST POSITION:** Immediately needed. Part-time, experienced dentist wanted for a fee-for-service and PPO practice in Waukegan. Looking for Thursdays, full day (7 a.m. - 5 p.m.), and three Saturdays a month (8 a.m. - 1 p.m.). Email résumé to [waukegandentals@gmail.com](mailto:waukegandentals@gmail.com).

**ORTHODONTIST:** Looking for an orthodontist to join our busy offices in either Aurora or Joliet. Enjoy flexible days with an established patient base. Email [jfdental825@gmail.com](mailto:jfdental825@gmail.com).

**GENERAL DENTIST NEEDED:** Part-time with possibility of full-time position to cover two digital, family-oriented offices in Chicago and Palatine. Must be comfortable to work with kids. Accept PPO/Medicaid for all ages. New graduates welcome. Please email résumé to [lincoln@familydentaloflincoln.com](mailto:lincoln@familydentaloflincoln.com).

**DENTIST WANTED:** Glamour Dental in South Chicago Heights is looking for a full-time dentist to fill our associate position. We offer competitive six figure guarantee, benefit allowances, and CE allowance. Our office is modern and up-to-date with digital X-rays/pano, intraoral imaging and electronic charting. Contact Richard at [rac.dsg@gmail.com](mailto:rac.dsg@gmail.com).

**ASSOCIATE DENTIST:** Enthusiastic and energetic general dentist (full-time/part-time) needed for a busy, well-established family practice in Chicago south suburbs. Office is efficiently managed and well-equipped with digital X-rays and a digital Panorex. Please send CV to [atozdentalcare@hotmail.com](mailto:atozdentalcare@hotmail.com).

**ORTHODONTIST:** Fast-growing dental office in Palatine. Due to high demand for orthodontics, we are looking to add an orthodontist to provide the best care to our patients. Send CV and résumé to [info.lsdentalpc@gmail.com](mailto:info.lsdentalpc@gmail.com).

**GENERAL DENTIST** for multi-site group practice in southeast Wisconsin Full- or part-time positions available. Fee-for-service, well-established location with loyal patients, knowledgeable support staff, and beautiful surroundings. Submit CV to [dental2848@gmail.com](mailto:dental2848@gmail.com). EOE.

**SEEKING ASSOCIATE:** Dental office in Beach Park. Seeking to hire a part-time dentist and an endodontist. New graduates welcome. For more information email [wadsworthdental@yahoo.com](mailto:wadsworthdental@yahoo.com).

**SUBURBAN OFFICE** looking for a part-time general dentist. We have a paperless office with digital imaging and a conebeam CT scan. Please send résumé to [midwestdentalspecialists@gmail.com](mailto:midwestdentalspecialists@gmail.com).

**IMMEDIATE OPENING GENERAL DENTIST - Oak Lawn:** Seeking associate for two-three days/week. Friendly office. Great staff. Treating patients of all ages. Fee-for-service and PPOs. No Medicaid. Fax résumé to 708.598.0813.

**PART-TIME GENERAL DENTIST WANTED:** Associate needed to work in busy practice two days a week and every other Saturday. Unlimited earning potential. Highly motivated dentist with at least two years of clinical experience should apply. Please email at [dds dental1@gmail.com](mailto:dds dental1@gmail.com) or fax at 630.501.0401.

**GENERAL DENTIST:** Fast-growing group practice in Arlington Heights seeks a general dentist two days per week with possibility to go full-time. Modern office with established patient base. Competitive compensation and immediate start. Submit your résumé to [806dds@gmail.com](mailto:806dds@gmail.com).

**GENERAL DENTIST:** Well-established, busy PPO/fee-for-service practice in far northwest suburbs is looking for an experienced general dentist. Proficiency in endodontics and oral surgery preferred. Email your résumé to [mchenrydentist@gmail.com](mailto:mchenrydentist@gmail.com).

**ASSOCIATE OPPORTUNITY:** Associate position for dental/TMJ practice. Beautiful Shorewood facility 50 minutes from downtown Chicago. Extensively trained staff in comprehensive care dentistry. Fee-for-service practice. Need energetic dentist. Send CV to [tmjcenter@yahoo.com](mailto:tmjcenter@yahoo.com).

**GENERAL DENTIST FULL- OR PART-TIME:** Multi-site, fee-for-service office in southeastern Wisconsin is looking for part-time or full-time general dentists to join our well-established group. Loyal patient base and knowledgeable staff in state-of-the-art location. Insurance benefits, 401(k) and profit sharing plans available. Email CV to [dental2848@gmail.com](mailto:dental2848@gmail.com).



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**FINAL IMPRESSIONS** by Walter Lamacki, DDS

Write to Dr. Lamacki at [wlamacki@aol.com](mailto:wlamacki@aol.com).

## What practice model is right for you?

**N**early three years ago, a young dentist emailed me questioning the validity of a 2009 American Dental Association survey finding that the average dentist nets \$194,000 per year, which I cited in my column “Is Dentistry Still a Good Business Decision?” (September/October 2012 *CDS Review*). He was working as an associate in two, high-volume, low-fee offices and struggling financially.

I called him and we had a productive talk. I encouraged him to contact an accounting firm or practice broker specializing in dental practices. Not much later, he bought a practice and began the process of building a successful dental practice.

After a year or so, we lost contact. But recently we exchanged emails.

“Things are progressing,” he wrote. “Definitely had some challenges. But overall, it was the right move to stop being an associate. For me, the most difficult thing is finding reliable and passionate staff to help. The second most challenging thing (and the staff issue would be alleviated by this) is proper compensation by insurance companies. I was surprised to see how much effort has to go into collecting a discounted fee.

“As a solo practitioner, I find myself thinking that merging and using a group practice scale would be beneficial and also provide me with more free time than I have now. But perhaps with your experience and perspective, you may have a different opinion (or perhaps agree?)”

I wrote back:

“Nice to hear from you; welcome to the business of dental practice.

“Enthusiasm is contagious. Your passion for your profession will only rub off on your staff if you stress to them that WE are a team, and WE improve the quality of life for our patients. Value your staff as important members of the team and tell them that often; pay them to attend continuing education courses. Base their pay raises on performance and not seniority and compensate them appropriately.

“When hiring a new dental assistant, don’t overlook applicants that have no or limited experience as an assistant.

“Group practice is growing, but it is still relatively new. The ADA convened a panel of dental practice experts at its last annual session on the subject (Find resources on this subject at [on.cds.org/groupADA](http://on.cds.org/groupADA)). There are distinct advantages, but do your homework; research successful group practices and join the American Academy of Dental Group Practice. Do go to CDS regional and branch meetings; interaction with your colleagues is invaluable.

“Forget about leisure time for now; when building a practice, you have to work harder than you’ve ever worked.

“There will always be problems facing you; look at them as opportunities. Problems with insurance companies are part and parcel of practicing.

“One last bit: my good friend the late past CDS president David Fulton Sr. said it all, ‘Treat your patients as family and you will always sleep well.’” ■



There will always be problems facing you;  
look at them as opportunities.

Illustration: © Harish Marnad / Shutterstock.com



THE CDS MEMBERSHIP COMMITTEE PRESENTS

# MEMBERSHIP

## Recruitment and Retention

**A CDS WEBINAR**

presented by Steve Fretzin

7 p.m. (central)

# Tuesday, August 11

Steve Fretzin, a premiere business development coach, speaker and author, will present this one-hour webinar to teach you how to recruit members for your branch using customized scripts.

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**Register for FREE at [on.cds.org/webinar811](http://on.cds.org/webinar811)**

Registrants will be emailed a link to view the webinar. If you sign up but can't view the lecture when it is presented, use the link provided in your email to watch the webinar on demand. This recording will only be available for a limited time.





# CHICAGO DENTAL SOCIETY REGIONAL MEETING

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## Dental Implant Aesthetic Zone Complications

presented by

ALDO LEOPARDI, BDS, DDS, MS

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- General practitioners
- Laboratory technicians
- Oral and maxillofacial surgeons
- Periodontists
- Prosthodontists

### About our program

This presentation discusses dental implant complications and how we can apply what we learn toward improved aesthetic zone treatment planning and clinical procedures. Upon completion of this presentation, participants should:

- Have an improved understanding of dental implant complications as reported in the literature.
- Understand dental implant tooth replacement treatment planning concepts in the aesthetic zone.
- See the value of maximizing bone to implant contact in weak bone and in immediate socket implants utilizing a bioactive, biomimetic surface.
- Observe the predictable use of autologous growth factors for hard and soft tissue augmentation.
- Discuss the role cement plays and restorative strategies to minimize/prevent excess cement.
- Leave with guidelines for achieving predictable aesthetic outcomes.

### About our speaker

Dr. Leopardi has a private practice limited to prosthodontics in Denver, lectures nationally on subjects involving fixed, removable and implant dentistry, and is involved in clinical research. He is also the founder and president of the Denver Implant Study Club and The Knowledge Factory.

### About CDS meetings

Regional Meetings are free to CDS members and their staffs, as well as dental hygienist members of the Illinois State Dental Society. A fee of \$250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

Advance registration is not required to attend. On-site registration begins at 8:30 a.m. Registration for Regional Meetings ends 30 minutes after the start of the program.

Each attendee is issued a badge with a barcode that captures the time of entry. Badges are scanned at the end of the program as attendees leave. No partial credit will be issued. CE credit forms will be emailed to registered attendees after each meeting.

