In celebration of keeping Chicago smiling for 150 years

www.cds.org

May/June 2014

using technology

as a patient-education tool

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• Branch News
• Interviewing your employer
What is the CDS Foundation all about?

It's about Charitable Giving
The Chicago Dental Society Foundation distributes grants annually to local organizations that are working to improve oral health in Cook, Lake, and DuPage counties. Recipients include dental clinics, educational centers, and networks that pair healthcare providers with the patients who need them most.

It's about Community Outreach
Volunteers from the CDS Foundation are working in our communities every day. You’ll see us at health fairs, dental clinics, and National Children’s Dental Health Month events to promote the importance of good oral health care.

It's about Organizational Support
The CDS Foundation is proud to work with local organizations to increase their impact on the health of local residents. We participate in networking events throughout the city and suburbs, and consult with local organizers that are trying to connect with stakeholders.

It's about Fundraising
Our generous donors share our vision of improved dental health care in our communities. In addition to the fundraising events we host throughout the year, the CDS Foundation has proudly developed memorial funds, sponsorship opportunities, cause-related marketing programs and other ways to make your dollars matter more.

It's about Service
The CDS Foundation Clinic, located in Wheaton, offers free basic dental care to uninsured patients in a modern, professional three-operatory clinic. All qualified patients are pre-scheduled. All you need is a desire to help!

Visit CDSFound.org to make a donation and learn more about volunteer opportunities.

Founded in 2007, the CDS Foundation is a charitable 501(c)(3) tax-exempt organization through which 100% of all gifts benefit access to care programs and dental education initiatives.
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Celebrate summer

Join your Chicago Dental Society colleagues for a performance by award-winning recording artist Carrie Underwood at

RAVINIA FESTIVAL SATURDAY, SEPT. 6

• Dinner: 6 - 8 p.m.
• Concert: 8 p.m.
• Limit: 2 tickets per member
• Includes: Dinner and beverages under the Ravinia Tent and reserved seating in the Pavilion (a $205 value for only $120 per person. That's a member subsidy of $85.)

Tickets go on sale at 9 a.m. Wednesday, June 4, online only at CDS.org. Tickets are non-refundable and non-returnable.

Carrie Underwood launched into stardom after winning the fourth season of American Idol in 2005. She has sold more than 15 million albums worldwide, earned 18 No. 1 singles and won six Grammys.

Ms. Underwood’s musical and lyrical talent and stellar performances have established her as an elite star in the country music community, earning a vast array of honors, including a Golden Globe nomination in 2010 for Best Original Song for “There’s A Place For Us” from Chronicles of Narnia: Voyage of the Dawn Treader, which she both recorded and co-wrote.
Dr. Aloysius Kleszynski announces retirement

Dr. Aloysius Kleszynski, director of scientific programs for the Chicago Dental Society since June 2002, has announced his retirement effective at the end of the year.

“Dr. Kleszynski has been a great fit for the Chicago Dental Society, working effectively and well with our Board of Directors, members of the dental profession around the world, and certainly with fellow staff members. He has earned the respect and counsel of dental meeting planners throughout the country and has represented CDS exceedingly well,” said Randall Grove, CDS executive director.

A search for the successor to Dr. Kleszynski has begun. Anyone interested in seeking the position should review the brief announcement on page 5 and respond accordingly.

April 2 Regional Meeting minutes

The Chicago Dental Society Regional Meeting convened April 2 at 9 a.m. at the Drury Lane Oak Brook, Oakbrook Terrace, with CDS President Richard Holba presiding.

Dr. Holba called the meeting to order at 9:15 a.m.

Attention was directed to the minutes of the Nov. 13 Regional Meeting. Inasmuch as the official minutes of the Nov. 13 Regional Meeting were published in the January/February issue of the CDS Review, a motion was entertained to dispense with reading them.

MOVED by Louis Imburgia, seconded by Susan Becker Doroshow, and carried to dispense with the reading of the Nov. 13 Regional Meeting minutes at this time.

MOVED by Ilie Pavel, seconded by Loren Feldner, and carried to accept the minutes of the Nov. 13 Regional Meeting.

Attention was directed to the minutes of the Jan.15 Regional Meeting. Inasmuch as the official minutes of the Jan. 15 Regional Meeting were published in the March/April issue of the CDS Review but had not yet been received in the mail, Dr. Holba said he would forego the reading and approving of the minutes at this time until everyone had an opportunity to review them.

There were no reports of the Board, Standing or Special committees.

There was no Unfinished Business to report. There was no New Business to present.

With no further business, Dr. Holba called upon the Regional Meeting Program Chair, Hugo Bertagni, to introduce Todd Snyder, DDS, who presented a program entitled “Restorative Hardware.”

The meeting was adjourned at approximately 1:45 p.m.

YOUR DUES AT WORK

New Dentist rooftop event coming in August

Did you attend the New Dentist Reception at the 149th Midwinter Meeting? If not, you missed out on an amazing opportunity to network with your peers. More than 150 dentists from across the country attended.

But don’t worry if you missed it; you have another chance to network this summer. CDS will host the New Dentist Summer Rooftop Event Thursday, Aug. 21, at the Peninsula Hotel, 108 E. Superior St., Chicago.

If you are a new dentist (one who has practiced for no more than 10 years), mark your calendar now and be sure to attend. If you have been practicing for more than 10 years, encourage your younger colleagues to attend. Let them know how important networking can be to their career development. According to the U.S. Bureau of Labor Statistics, 70 percent of all jobs are found through networking.

More information will be available at www.cds.org later this spring. Check in periodically for the latest news.

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CALL FOR APPLICATIONS

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POSITION
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The director of scientific programs is responsible for the development, coordination and execution of educational and scientific programs, including clinician/speaker selection and contracting for Regional Meetings, webinars and the Midwinter Meeting.

The individual must work closely with officers and their Midwinter Meeting program and education volunteer teams, and CDS staff. This position includes staff liaison responsibilities with various Midwinter Meeting and standing committees. Travel is required. A dental degree is preferred. This full-time position offers a competitive salary and full employee benefits. Position reports to the Executive Director and Associate Executive Director.

SEND CONFIDENTIAL LETTER OF INTRODUCTION AND RÉSUMÉ TO:
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Randall B. Grove, Executive Director
401 N. Michigan Ave., Suite 200
Chicago, IL 60611-5585
rgrove@cds.org

DEADLINE FOR APPLICATIONS
July 31, 2014
Burgundy is the new pink

There are so many worthy causes that warrant our attention, concern and compassion in today’s society. How do we choose which ones to donate our time and/or resources to?

Do we have a family member, friend or colleague affected by a disease or condition?

Do we follow what is popular or trendy at the moment?

Do we even take the time to discern about the causes we support and why?

When we see pink, we are now conditioned to think of breast cancer. Our professional athletes have donned pink shoes, gloves and even baseball hats to show their support for battling this disease.

Burgundy (just a darker shade of pink) is the color for oral and head and neck cancers — dentistry’s cancer!

As professionals, manufacturers and distributors in this industry, are we doing enough to create awareness and support research toward a cure for this disease — a cancer that takes the life of one person every hour of every day in our country?

Just imagine the impact if we all made a conscientious effort to bring burgundy into our offices and products in some way.

So let’s take the initiative by making burgundy the new pink of our industry! Make a conscious effort to show our cancer color and support for the survivors and professionals who are striving to find a cure for this devastating disease.

There are also many Oral Cancer Awareness Walks popping up around the country. Consider becoming a corporate sponsor at an event near you.

It’s our cancer. Together we can give it a voice!

To find and support an event near you visit: http://on.cds.org/supportOCF

To register or sponsor the October 5th Illinois Walk/Run for Awareness visit: http://on.cds.org/OCFwalk

— Alison Stahl, RDH, BS
Regional Coordinator
Oral Cancer Foundation

2013 MWM named a Top 250 trade show

The 2013 Midwinter Meeting has been named one of the top 250 trade shows in the United States by the Trade Show News Network (TSNN).

Culled from show management and data supplied to TSNN, the list represents the top 250 trade shows held last year in the U.S. ranked by net square footage. The Midwinter Meeting posted 168,960 square feet, filled by 672 exhibitors, 8,662 exhibit personnel, and 21,290 other attendees Feb. 21-23, 2013.

The Midwinter Meeting was the highest ranked dental meeting on the TSNN list, at No. 130. Other dental meetings on the list were the Greater New York Dental Meeting at (No. 146, with 156,615 square feet) and the Yankee Dental Congress (No. 200, with 93,700 square feet). The Consumer Electronic Association’s massive International Consumer Electronics Show in Las Vegas topped the list for the second year in a row.

The city with the most shows on the 2013 TSNN Top 250 Trade Show list is Las Vegas, with 53. Chicago scored the second most shows on the list with 29, followed by Orlando with 24.

Remember when branch meetings were about camaraderie

My attendance at the Englewood Branch meeting the evening of March 11 provided a most pleasant surprise. Having attended many Englewood Branch meetings over the years, I’ve often found them to be a struggle between the continuing education presenter and the members who desire to chat with their colleagues. But this evening became reminiscent of the days prior to mandatory CE, when meetings were all about seeing your colleagues, exchanging treatment/patient issues, seeking referrals, and just relaxing after a day in the office.

My dining table included a senior dentist in practice for over 50 years, one in practice for 41 years, a 33-year member, and an 8-year practitioner. It was fascinating to listen and participate in conversations about managing a practice and family life while being involved in organized dentistry, becoming known in the local dental community, and the days and hours one practices and how that changed for most over the years. Of course, there was the topic of politics and the impact on the dental practice as well as volunteering for the Chicago Dental Society.

While the substance was most interesting to me, I was struck by the camaraderie and clear willingness of all gathered to share their thoughts and experiences and ask questions of one another. Unless I am mistaken, everyone at my table left the evening just a little better for having ventured out on a weather-threatened night.

By the way, since the speaker for the meeting cancelled due to the weather forecast, every one of the nine tables gathered seemed to be having similar experiences and ask questions of one another. Unless I am mistaken, everyone at my table left the evening just a little better for having ventured out on a weather-threatened night.

— Randy Grove
Executive Director
Chicago Dental Society
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RightSize, wrong shape

Thank God, we have survived the numerous attacks of this winter’s Polar Vortex and the too-many-to-count snowstorms, which I think commenced Dec. 1. Spring is finally here and the weather is improving. I have finally seen my brown lawn again.

But there is one more “Snow Advisory” for which all of us should be on the lookout.

This warning is about a snow job not due to the jet stream or an infamous Alberta Clipper. This announcement comes not from the National Weather Service but from our own American Dental Association’s ADA News, March 3 issue.

The epicenter of this impending storm is Delta Dental, one of our own. Just like a weather forecast, this snowstorm comes with a name, the RightSize Dental plan.

The premise of this plan is that participants would be limited to one adult cleaning per year if they are classified as healthy. One determination of health status would be assessed after the patient completes a survey documenting certain risk factors such as diabetes, history of heart disease, etc.

In contrast to a patient’s classification as healthy, a history of periodontal disease might allow the patient up to four cleanings per year.

There is also a mandatory genetic test for Interleukin-1, which can lead to expanded benefits depending on the results.

The best part of the determination of benefits procedure occurs if the patient admits to smoking/tobacco use. The RightSize Dental plan will limit these patients to only one cleaning per year, because you can not reward an employee for bad behavior.

I guess tobacco use does not increase oral cancer risks.

The RightSize Dental plan does allow two oral exams each year, but we all know that most patients will not use that benefit. I think we all have heard patients say, “But you did not do any work on me; you just looked at me.”

It appears Delta Dental does not think reinforcing proper oral hygiene techniques at least twice a year or checking on the medical history of the patient is necessary for general health, especially since 27 million more patients visit a dental office annually than a medical office.

If Delta Dental (which was started by dentists) is implementing this new plan, how long will it take for other insurance companies to copy it?

Additionally, this plan flies in the face of two long-accepted facts of dentistry and medicine.

- Prevention of disease and illness through healthy lifestyles and regular examinations of patients by doctors is far better than curing a disease.
- Third parties should not interfere in the patient-doctor relationship by determining what they think is best for the patient.

I believe that the RightSize Dental plan is definitely the wrong size.

Try and enjoy our long-awaited spring, but watch for more weather alerts.
Chicago Dental Broker

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using technology as a patient-education tool

by Stephanie Sisk

In most facets of our lives, we are wired in ways unimaginable only a few years ago. Consider the smartphone in your pocket, the iPad at your side, the Internet TV hanging in your den, and the fitness tracking band clipped to your wrist. Today, with just a tap on a screen, dentists can bring their practices, too, into the tech stream by choosing from an array of information and equipment that can pay off with patients with modern sensibilities. The same mobile devices that have become so indispensable in our daily lives have astounding potential in the dental practice, from clinical applications to streamlined business management and patient education.

Dentists may be skeptical of high-tech gadgets in a high-touch profession but, more and more, product development has its eyes on the prize: gadgets that aim to enrich the patient relationship. Appreciating the importance of choice and individuality, more products are available that let dentists customize and respond to patients with personalized information as well as educate and entertain.

Think of it as the power of the picture, transforming the doctor-patient connection.

THE ‘WOW FACTOR’

For Brian Ross, the technology plunge came in 2012: his Northfield practice made the decision to go digital. His Dentrix radiograph package included an iPad, allowing Dr. Ross to show his patients their X-rays as well as other digitized images on the handheld screen.

“We still get the ‘Wow Factor’ when the iPad comes out,” Dr. Ross said.

With its ability to zoom in on different images, the iPad has opened the door to meaningful conversations with patients about their dental health, he said. “People will reach out (to point at something on the screen) and ask for explanations. They’re excited about it.”

His office also uses the iPad to show patients video of the mouth, demonstrating the toll disease, plaque and other conditions can take on their health. It’s a powerful message that has resonated with his patients as they come to better understand the science and importance of good oral hygiene.

“People gain respect for cleaning,” he said.
REVIEW

START WITH WI-FI

The temptation is strong to make an impulse buy after a conference demo, but stop — and make sure you have a plan for that purchase.

Rhonda Savage, a consultant with Miles Global Associates, counsels that with the dizzying array of products out there — touting no end of advantages — taking the time to develop a technology plan is time well-spent.

“You want to start with a plan, typically a three- to five-year plan, and consider what kind of technology you want,” said the Washington-based consultant. “Then you need to answer three questions: How is this purchase going to make a difference to the patient; how is this going to make a difference to my staff; and how is this going to impact my bottom line.”

Top manufacturers of dental equipment all offer packages for digital products that include radiographs, cameras, computers and more. Questions about financing such a large investment would revolve around current debt load and where a dentist is in his or her career.

But there are other options short of the “all in” path.

An essential start, Dr. Savage said, is acquiring Wi-Fi for the office. If the office building is newer, Wi-Fi can be a fairly simple acquisition. Older buildings require more physical adaptation that can increase the price tag. Either way, Dr. Savage said, patients today expect a Wi-Fi connection wherever they go, so the investment is worthwhile.

A relatively high impact, though relatively small cost, gadget is an iPad or other tablet for use in the operatories or the waiting room. Free or fairly low-cost apps can be downloaded on the tablet, allowing youngsters to play a dental-themed game (many are free to download) or adults to see how their smile can be transformed with teeth whitening (Instant Teeth Whitener, $1.99). With Wi-Fi, the possibilities expand; patients are able to browse an electronic library or post referrals to the practice website.

Another of Dr. Savage’s favorite technologies is YouTube. “It’s great for educational content,” she said. Patients can type in a procedure and see video on placing porcelain crowns, for example. Dentists can also post their own video on posting videos, everything from clinical demonstrations aimed at clinicians and dental students to a hilarious take on “The Harlem Shake” dance posted by a fun-loving dental staff.

But the possibilities for video within the practice are enormous. Whether the video is provided by a manufacturer or a dentist, the aim is education.

As do other manufacturers, Utah-based dental product maker CAO Group Inc. develops demonstration videos for its laser products not only as a sales tool but also to instruct dentists in technology that isn’t taught in dental school, said CAO marketing/sales vice president Steve Hardy.

CAO’s newest laser — the Precise SHP Diode Laser System — comes with Apple’s iPod Touch, which “drives” the laser, Mr. Hardy said. Users can even use Facetime in real time to connect to CAO staff with questions.

In dental offices — like Modern Dental Chicago, with its two North Side locations — patients can check-in, access to paperwork online and email to send patient receipts. Video can also put the youngest of patients at ease.

Using tablets, the office allows for patient check-in, access to paperwork online and email to send patient receipts. Video can also put the youngest of patients at ease.

Beyond the iPad’s value as an educational and clinical tool, Dr. Ross said it also speaks to another practice goal of “going green” by reducing paperwork and charts.

Video is another powerful tool dentists can harness. YouTube has hundreds of posted videos, everything from clinical demonstrations aimed at clinicians and dental students to a hilarious take on “The Harlem Shake” dance posted by a fun-loving dental staff.

But the possibilities for video within the practice are enormous. Whether the video is provided by a manufacturer or a dentist, the aim is education.

As do other manufacturers, Utah-based dental product maker CAO Group Inc. develops demonstration videos for its laser products not only as a sales tool but also to instruct dentists in technology that isn’t taught in dental school, said CAO marketing/sales vice president Steve Hardy.

CAO’s newest laser — the Precise SHP Diode Laser System — comes with Apple’s iPod Touch, which “drives” the laser, Mr. Hardy said. Users can even use Facetime in real time to connect to CAO staff with questions.

In dental offices — like Modern Dental Chicago, with its two North Side locations — patients can check videos of various procedures posted right on the practice’s website; this allows patients to learn more about crowns, bridges and more before making a treatment decision. Modern Dental has taken the next step, as well, integrating software and a paperless document manage-
ment system. Using tablets, the office allows for patient check-in, access to paperwork online and email to send patient receipts.

Video can also put the youngest of patients at ease, as Amy Ala has found at her practice in Beverly, MA. A “first visit” video posted to the website allows children and their parents to watch exactly what happens during a visit, putting youngsters at ease about what happens when Dr. Ala peeks into their mouths.

AN APP FOR THAT
Creativity and abundance rule when selecting downloadable apps (iOS or Android) for office devices. With a camera click and an app, dentists can show patients what their smile will look like after whitening or with braces — apps that are either free or low-cost.

Pricier but much more dynamic, some apps can take the patient relationship to a new level. But be prepared for three-figure prices and subscription fees.

Some, like deStory, come with a stylus so the dentist can draw on a tablet screen and then store, email or print the image for a patient.

Another app making waves is the DDS GP, developed by a California dentist working with one of his patients and a family acquaintance. DDS GP has a library with hundreds of explanations of dental conditions that a dentist can show on a tablet. It allows digital images to be uploaded and stored, and gives the dentist the ability to go through each image, even stopping and zooming in on a particular problem area to better educate the patient. Images can be edited, added to a photo library, even sent or printed over time or the course of treatment.

Another version of the app — DDS GP Yes! — comes with audio tracks written and narrated by dentist Paul Homoly that coach a dentist on the best way to explain conditions and treatment plans.

For Paul Feuerstein, widely recognized as a dental technology expert, a dentist’s decision to leap into technology is as simple as looking at the highly connected world around us. Efficiencies that technology brings save the dentist time and money long-term, and the exciting potential for diagnoses and treatment is astounding, he said.

“There’s one more incentive too, Dr. Feuerstein said.

“But to be honest, most dentists are well entrenched in touch screens, smartphones, iPads and the like. Keep in mind that the ‘older’ dentists have children to keep up with.”

Mr. Sisk is a freelance journalist working in the metropolitan Chicago area.

Photo: © Tim Pannell / Mint Images / offset.com

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The Chicago Dental Society is taking its sesquicentennial celebration to the streets this summer. Four oversized fiberglass molars – now works of art – will be placed in the plaza at 401 N. Michigan Ave. for a three-month display so that the general public can see that CDS has been Keeping Chicago Smiling for 150 Years.

by Joanna Brown

The Chicago Dental Society is taking its sesquicentennial celebration to the streets this summer. Four oversized fiberglass molars – now works of art – will be placed in the plaza at 401 N. Michigan Ave. for a three-month display so that the general public can see that CDS has been Keeping Chicago Smiling for 150 Years.
Look for molars designed by Colgate, Dentistry for Kids, Hu-Friedy Mfg. and Ultradent Products Inc. on the Magnificent Mile in June, July and August.

The molars making the move to Michigan Avenue were selected from a group of 10 that were decorated by friends and members of CDS. Those molars on display at McCormick Place West during the 149th Midwinter Meeting were sponsored by DentalTown; Freeman; Harry J. Bosworth Company; Joseph Discipio, DDS, and Associates; Pediatric Dental Health Associates; and Shatkin F.I.R.S.T., Inc.; in addition to the four fan favorites.

Voting began on site during the Midwinter Meeting, with 3,392 votes cast in ballot boxes adjacent to each tooth. An additional 5,769 votes were cast when voting moved online in March at CDS.org.

“The overwhelming participation in judging the 150th Anniversary Molars reflects the public’s awareness and interest in dental health,” explained H. Todd Cubbon, a past CDS president who is serving as chair of the Sesquicentennial Committee. “CDS and the Sesquicentennial Committee are looking forward to reaction generated by our Molars on Michigan when the four top vote-getting molars are displayed on the plaza. We feel this will be a fun way to involve and convey to the public CDS’s past and future commitment to their dental heath, and our hope that our 150 years of Keeping Chicago Smiling will continue for another 150 years.

“We again thank the 10 sponsors that made this possible through their creative efforts to customize their molars, and we congratulate the four fan favorites.”

Ms. Brown is the CDS senior writer.

150th molars on social media

Sponsors worked their social media throughout March to rock the vote and move their molar to Michigan Avenue.

“Check out Ultradent’s 25th Anniversary Molar — on display this past weekend at the Chicago Midwinter Meeting. Help us win by voting once a day until the end of March. Let’s do this!” the company posted to Facebook Feb. 26. https://www.facebook.com/Ultradent

“Don’t forget to vote today!” DentalTown posted to Twitter March 25. https://twitter.com/Dentaltown

And the folks at Hu-Friedy — a self-described competitive bunch — created an Instagram video of their design process to highlight their use of Hu-Friedy’s Swivel insert grips, IMS rings, Mirror heads, Resin Handles and Crowns and elbow grease to create their molar’s mosaic.

http://instagram.com/p/ksLaaEjQWf/

“Hu-Friedy was thrilled to sponsor an Anniversary Molar in support of the Chicago Dental Society’s 150th anniversary celebration,” said Corporate Communications Manager Julie Jacobson.

“Through the concept, design and production of the molar and the product materials, many Hu-Friedy teammates contributed to the effort. The Hu-Friedy team is proud of the final product, which not only showcases our brand and range of products, but also reflects the Hu-Friedy culture of teamwork. Check out what went on behind the scenes during the making of the Hu-Friedy molar.”
Owning a dental practice demands organization and teamwork. As dentists, we rely on the staff we hire to make the office run smoothly. However, experience shows that it is not always easy to generate a friendly practice atmosphere, which depends on, among others, a well-oiled team of professionals.

Outlining the expectations and demands of the job are essential in making the machine work. The office manual is one area which is often neglected, even though it is an integral part of a smoothly running operation. If everyone knows the rules of the game, fewer controversies and bad feelings arise.

An effective office manual should address these concerns:
- What the staff is expected to do
- What the staff is forbidden from doing.

The office manual is the only avenue to address the staff’s obligations regarding protected patient healthcare information.

The basics
The office manual should set out the job description of every employee and the expectations of the practice. When every staff member knows the responsibilities of their position, failure to address problems, work overlap and arguments over duties and obligations are less likely to occur.

The manual should address all aspects of the practice, such as work hours, holidays observed, pay schedules, etc.

Privacy concerns
Guarding patient privacy is one topic that should be emphasized in the manual; HIPAA compliance has come to the forefront and is being actively enforced. In most offices, only dentists are on contract; the remaining staff members at a dental office are hired on an at-will basis and without written contracts.

The office manual is the only avenue to address the staff’s obligations regarding protected patient information. While staff meetings should reinforce these requirements, the demands and prohibitions should be clearly spelled out in your manual. Staff should be aware that relating incidents about patients at the dinner table can not be tolerated; it violates patients’ right to privacy.

Public statements
While the office manual is designed to guide the practice, certain personal actions by staff are difficult to regulate and enforce.

I have noticed that some practices try to regulate comments and opinions of staff made about the office for which they work in public. Nowadays, Facebook and Twitter are ever-present. The question arises, however, whether the office can control negative statements being published about its services or personnel. The First Amendment guarantees the right to free speech and as long as the publication, whether oral or written, presents an opinion and no false statement as fact, it is not actionable.

Any inclusion in your manual attempting to prohibit negative publicity about an office should be stricken or at least be followed by a statement explaining that the restriction is not meant to prohibit the staff member’s right to free speech.
The at-will relationship
As far as permissible by law, your manual should provide the structure and guidelines for the office, but should not be construed to be a contract of employment.

As staff members work at a dental office without a contract, they are employees at-will who can be terminated at any time and for any reason barring an illegal reason; the manual should not counter this intent. Therefore, an introductory statement of the following wording should be included:

“Office/Doctor’s name does not intend that this manual, whether provided to an employee before or after commencement of employment, constitute part of any offer of employment or be interpreted expressly or by implication to constitute a contract for employment or to evidence the existence of a contract of employment between office/doctor’s name and any employee. All employees at the office of office/doctor’s name are employees at-will and may be terminated with or without cause and with or without prior notice.”

Manual review
While your manual should be handed to every employee for review when hired, the doctor will want to retain the right to update it periodically. The manual should be reviewed at least on an annual basis and the staff’s signatures should attest to the fact that a review was done.

In order to ensure ‘smooth sailing’ in the business of dentistry, one tack depends on solving problems before they appear. A well-written and up-to-date office manual contributes to calm waters and a steady course. Time and thought invested in drafting a detailed document is time well spent.

Editor’s note: The preceding article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required.

Dr. von Heimburg is a dentist and an attorney practicing in the Chicago area. She represents, advises and educates dental professionals, exclusively, in all matters relating to the practice of dentistry. For more information, visit www.petravonheimburgddsjd.com.

Manfred Stommel, PhD, professor of Health Sciences Research at Michigan State University, contributed to this report.

Photo credit: © Ye Liew / Shutterstock.com
Charity begins at home

One person can make a difference, and every person should try.

—John F. Kennedy

CHILDREN are taught that charity begins at home. Its virtue comes from the human spirit reaching out to others in the benevolent practice of giving and caring. As dentists and those involved in dentistry, we place high value on charity as a habit and we have the opportunity to practice it daily.

Standing in front of my colleagues on my visits to branch meetings, I have been reminded that dentists are some of the most generous people I know. Acts of kindness and charity are performed daily in dental offices, where patients are helped emotionally and financially in uncounted ways. Taking care of people is the essence of what we do daily; it is key to our “foundation” as a profession.

The dental community knows that small changes in a person’s life can make a big impact. However, these acts of kindness can be perceived as random, often underestimated. The concept of philanthropy helps quantify and target charitable actions. It combines social scientific attributes with humanism. It attempts to systematically solve social problems by examining the root causes of those issues. From a dental perspective, a philanthropic organization does not just give a patient a toothbrush; it teaches the patient how to use it in a program of personal oral hygiene. The goal is not just immediate, short-term relief, but also education and action to bring long-term solutions, improving quality of life.

PARTNERS IN PHILANTHROPY

What do Bill and Melinda Gates, Ted Turner, John D. Rockefeller and T. Boone Pickens all have in common? They are individuals and philanthropists who have committed funds and their efforts to improving the quality of life of the world’s citizens.

What do Jeff Socher, Milly Goldstein, Elaine Pesavento, Phil Fijal and YiHSiuang Huang all have in common? They are individuals and philanthropists who have committed major funds and personal effort to improving the quality of life of Chicagoland’s population.

What do The Wrigley Company Foundation and the Chicago Dental Society have in common with the CDS Foundation? They are all philanthropic organizations that commit funds and efforts to improve the oral health of our Chicagoland community.

The Wrigley Company Foundation recently partnered with the CDS Foundation; we are in our inaugural program to combine CDS Foundation expertise with the Wrigley Company Foundation’s mission. As a result of our partnership, community service grants are being awarded to help CDS member dentists implement grassroots programs with high-risk communities to improve access to care. We will raise the awareness of oral health literacy in the underserved, complimenting the natural charitable instincts of member dentists.

CDS is celebrating its sesquicentennial. Part of its evolution to a world-class dental organization was the recognition of the need for organized dental philanthropy in the community. To that end, the CDS Foundation was formed to be CDS’s philanthropic arm.

The CDS Foundation is proud to stand tall, with CDS, shoulder to shoulder. Together, we represent the face of dental philanthropy in the Chicagoland area. We foster creative approaches to the issues of oral health care disparities, promoting ongoing quantitative and qualitative evaluations of their success.

As a member, you can be proud of the philanthropic work of the Chicago Dental Society and its CDS Foundation. It is done on your behalf. After all, one person can only do so much; together we can move mountains.

Mary Hayes, DDS, MS, is the Chair of the Chicago Dental Society Foundation. She is a partner in Pediatric Dental Health Associates, Ltd., in Chicago. Contact Dr. Hayes at maryhayes737@gmail.com.
Allison Alberts puts on her game face

by Rachel Azark

It only took one night of watching the Legends Football League (LFL) games on MTV2 that Allison Alberts decided this was something she wanted to do. A 2013 graduate of the University of Illinois Chicago College of Dentistry, Alberts had been a two-sport athlete in college: volleyball and track.

After watching the LFL on TV, Dr. Alberts thought to herself, “I can totally play this.”

She started looking for information on when tryouts would be held and saw that they were not for almost another year. “I actually tried out for the St. Louis team because I had missed the Chicago tryout. Once I made it that day, I asked the commissioner if I could maybe join the Chicago team instead since that is where I lived,” said Dr. Alberts. “I got the information for the Chicago coach and that’s how I joined the team.”

Tryouts involved basic football drills to determine who was athletic and who wasn’t.

“I had not played formal football in any sense,” said Dr. Alberts. “But, I knew how to throw a football and I knew how to catch because we did play football during recess growing up.”

During dental school in Chicago, Dr. Alberts played on a lot of co-ed flag football teams and learned about the routes from her teammates.

Dr. Alberts’ rookie season in the LFL was in 2013. However, her first game had a bit of a rough start.

“It turned out pretty well during the first half, but unfortunately I got knocked out cold during one of the drives in the second half,” said Dr. Alberts. “It was a rude awakening to the type of real football that we play.”

Despite making her family second guess letting their daughter play, Dr. Alberts powered forward and helped lead the Bliss to the championship game. They won the Legends Cup in September, beating the Philadelphia Passion in Las Vegas.

“I won a national championship in college for volleyball and two state titles for track in high school. Winning the Legends Cup last year was like winning at the highest level again. There is not another feeling like it.”

The Bliss face the Los Angeles Temptation May 9 at the Sears Center in Hoffman Estates for the first game of the season.

Before the Bliss won in 2013, the Temptation had won the championship three years in a row.

“The Bliss had never won before. No one else had won before besides LA. When I got to come in my rookie season and take them all the way, there is nothing really like that,” said Dr. Alberts. “The Los Angeles Temptation will be coming at us hard in our first game.”

Ms. Azark is the CDS manager of communications.
Eighty-Ninth Midwinter Meeting

Like a frisky cold, the Chicago Dental Society continues to kick its heels at the rest of the dental conventions. Once again we have shown the dental world that Chicago continues to be the number one spot.

Starting with a bang, the Sunday registration set a new all-time high for one day with an astonishing total of 7,113. Registration continued at a steady pace during the balance of the meeting to a grand total of 13,879 persons registered, the second largest number ever to attend the Midwinter Meeting.

Linen Association Puts it on the Line for Dentistry

During the month of February more than 2,000 vehicles of members of the Linen Supply Association of America will carry four-color posters urging the public to "PLAY SAFE...SEE YOUR DENTIST TWICE A YEAR." The poster is part of a year around (sic) public relations program and will be seen in nearly every city and town in the United States and Canada.

The American Linen Supply Company of Chicago supplies all of the gowns used by our clinicians at the Midwinter Meeting gratis.

I'd like to see you...

on Wednesday night, February 10
at the dinner-dance
during the Midwinter Meeting

...Let's make a date

Call the Society office, Randolph 6-4076 for reservations

Ad-Labs Seek Injunction Against Law Enforcement

Six illegal dental laboratories on Friday, Nov. 12, 1954, petitioned the Cook County Court to issue an injunction restraining the Chicago Dental Society, the Illinois Department of Regulation and Education, and the State's Attorney of Cook County from prosecuting dental laboratories acting in violation of the Act.

Complaint charges a conspiracy between the Department and the State's Attorney, and the Chicago Dental Society to harass certain dental laboratories. It alleges that the purpose of this harassment is to cause the public to be forced to go to licensed dentists for denture services.

Society Seeks License Revocations

Thru action taken by its Legislation and Law Enforcement Committee, the Chicago Dental Society has filed complaints against approximately 15 dentists and has submitted evidence to the Department of Registration and Education showing various actions of these dentists in violation of the Illinois Dental Practice Act.

The chief complaint against most of these dentists is that they have been associated with certain dental laboratories and have profited by the advertising and other illegal activities of these laboratories.

Social Security and Federal Health Programs

Current proposals by President Eisenhower as of Jan. 14 and 15, 1954, embrace new provisions amplifying and extending the legislation on health and welfare under the Social Security Act. Congress is presently working on these proposals with a view to amending the Act. The proposals are generally broad and of wide scope, and must be analyzed accordingly.
WBKB Brings Dental Clinic to TV

On September 14 the Chicago Dental Society, through its Committee on Dental Health Education, began a 13 weeks’ series of dental health education TV broadcasts on WBKB Channel 7 from 1:15 to 1:30 p.m. on Tuesdays and Thursdays.

Through the courtesy of the S.S. White Company, a complete dental office is being installed in the studios and from time to time actual dental operations will be performed and televised.

U. of I. Dental Clinics Report

The University of Illinois Dental Clinics rendered an unusually worthwhile service to residents of the state this past year while carrying out the primary objective of providing clinical instruction for undergraduate and graduate students in the college of dentistry.

Altogether last year, 3,812 new patients were admitted to the clinics. They came from all counties of the state and were referred by patients and dentists, as well as welfare agencies.

U. of I. Announces Telephone Lectures

The University of Illinois College of Dentistry has announced the sixth annual series of telephone lectures entitled “Current Advances in Dentistry.”

Twenty-five prominent dental practitioners and scientists have been selected to serve as faculty for the series of five programs which will be transmitted by telephone to dental societies and study clubs throughout the United States and Canada.

Dr. Mort Neimark, genial moderator of WBKB’s TV Dental Clinic on Channel Seven, goes into the fascinating intricacies of some dental equipment with a little guest star-patient. Since its start on September 14th the program has attracted great interest among afternoon viewers and a stream of dental questions has poured into the Society via the studio. Dr. Neimark is a member of the Kenwood-Hyde Park Branch and his program is done with the approval and support of the Chicago Dental Society.
Who’s packing?

Dentists can easily fill a book with the number of non-dentistry issues they routinely confront — insurance reimbursement, staff performance reviews, cleaning contracts. Well, add another chapter: The Illinois Concealed Carry law.

If you thought dentists’ and doctors’ offices were among the 23 “prohibited places” concealed guns are not allowed, you would be wrong. Hospitals, mental health facilities and nursing homes are off-limits to those who are carrying concealed guns as well as schools, day care centers, playgrounds, most alcohol-serving establishments, government buildings, amusement parks, museums, casinos and nuclear facilities, along with a few others.

For Illinois State Dental Society Director of Government Relations Dave Marsh, the concealed carry law hasn’t been an issue for the ISDS, but it’s been a “hot topic” among small business owners, said Business Services Director Laurie Silvey of the Illinois State Chamber of Commerce, which produced a very popular webinar on the new law.

Contemplating the law may seem unnecessary or unimaginable, but there are two important issues you should address:

- Concealed gun access within your office
- Your employees’ new-found right to carry concealed guns (after completing a rather arduous permitting process).

Dentists and doctors who own their office or building are considered a “private property owner” who may prohibit concealed guns on premises by posting a “uniform sign design” — a red bar through an image of a gun — “clearly and conspicuously” on the doors to the office.

For those who rent or lease, the law isn’t as clear cut. “First, talk with the landlord and express that (posting the prohibited sign) is something you want to do or have control over doing,” said Michael Wong, a Geneva attorney with SmithAmundsen, LLC who crafted the state chamber’s webinar.

Until there is more clarification through amendments and court cases, Mr. Wong said the best path is to work with the building owner or property manager and arrive at a written lease addendum that allows a sign prohibiting concealed guns on the property.

While the posted sign is the most conspicuous symbol of the law, Mr. Wong said the bigger issue is how to address staffers’ right to carry concealed guns.

“You really have to decide how you want to handle employees,” Mr. Wong said. “You have to have a clear position and state your expectations with the law.”
April was National Facial Protection Month

Five of the nation’s top dental associations reminded athletes of all ages in April to play it safe by wearing a mouth guard during recreational and organized sports this spring.

The Academy for Sports Dentistry, American Academy of Pediatric Dentistry, American Association of Oral and Maxillofacial Surgeons, American Association of Orthodontists and American Dental Association collaborated to promote National Facial Protection Month in April. National Facial Protection Month sought to raise public awareness and remind parents/caregivers, coaches and athletes to play it safe while playing sports.

Research estimates that about 2 percent of all children or adolescents who participate in sports eventually will suffer a facial injury severe enough to require medical attention.

According to the American Academy of Pediatric Dentistry’s Policy on Prevention of Sports-related Orofacial Injuries, sports accidents reportedly account for 10-39 percent of all dental injuries in children and are most often caused by direct hits with a hard object, such as a puck or ball, and player-to-player contact.

The dental associations offer the following five tips to help prevent facial injury:

1. Wear a mouth guard when playing contact sports: mouth guards are significantly less expensive than the cost to repair an injury, and dentists and dental specialists can make customized mouth guards that hold teeth in place and allow for normal speech and breathing.
2. Wear a helmet
3. Wear protective eyewear
4. Wear a face shield to avoid scratched or bruised skin
5. Make protective gear mandatory for all sports: athletes who participate in football, hockey and boxing are required to wear mouth guards. Mouth guards have been proven to significantly decrease the risk of oral injuries, and should be considered standard in all sports, particularly:

   - acrobatics
   - bandy
   - baseball
   - basketball
   - bicycling
   - boxing
   - equestrian events
   - field events
   - field hockey
   - football
   - gymnastics
   - handball
   - ice hockey
   - inline skating
   - lacrosse
   - martial arts
   - racquetball
   - rugby
   - shot put
   - skateboarding
   - skiing
   - skydiving
   - soccer
   - softball
   - squash
   - surfing
   - volleyball
   - water polo
   - weightlifting
   - wrestling

Android users: after purchasing an app from Google Play, you can try it out for 15 minutes and “return” it for a refund.

 Did you know that lip prints are as unique as fingerprints?

If you think it’s a great idea, too!
Dental school students use community outreach programs to find mentors and future patients, all while providing valuable services to their communities.

And when you’re a student at Midwestern University’s College of Dental Medicine-Illinois (CDMI) — which has been open only five years — outreach programs also let the community know your school is out there and open for business.
“We’re a new school, and our strong desire is to be part of the Chicagoland community. We know community outreach is an important way to become known,” said Larry Williams, a clinical assistant professor at CDMI’s Downers Grove campus.

The university does have deep roots in Chicago. Founded in 1900 as the American College of Osteopathic Medicine and Surgery in Hyde Park, the school moved to Downers Grove in 1986 and began a rapid expansion. Midwestern added a College of Health Science, a College of Pharmacy, and a separate campus in Glendale, AZ, in 1995.

The expansion continued into the last decade, with CDMI opening on the Downers Grove campus in 2009. And just this year, students and faculty members have begun treating pediatric patients at the dental institute. The institute offers exams, cleanings, tooth restoration, minor oral surgery and orthodontic care for children ages 5 and up.

Outreach efforts included a project in early February, when CDMI students teamed with dentists from the DuPage County Health Department to participate in the county’s Give Kids a Smile program. The program provides free oral health care services to low-income children.

Dr. Williams said third-year dental student Jessica Peterson spearheaded the partnership. Learning about the county’s Give Kids a Smile program, Ms. Peterson put together a team of about 40 students to assist the efforts of the DuPage County health team.

The group set up shop in an empty classroom at Tioga Elementary School in Bensenville. The county dentists were there to provide oral screenings, dental sealants, and prophylaxis to previously identified students, all with assistance from the CDMI team.

“DuPage County dentists provided the care; our students provided the support,” Dr. Williams said. Students also handed out toothbrushes and educational materials they had collected from a donation drive.

The Give Kids a Smile team also made stops at the DuPage Children’s Museum, and the DuPage County Health Department Dental Clinic during the seven-day effort. With CDMI’s help, Dr. Williams said, county dentists provided dental care to more than 500 children that week, doubling their previous total.

Other recent outreach efforts from CDMI included a visit to the Indo-American Community Center in Chicago to provide health screenings. Also, six CDMI students translated for Korean-speaking families being helped by the Chicago Archdiocese’s Catholic Charities.

“It is so wonderful to have people who feel at ease with students who can speak their native language,” Dr. Williams said.

Outreach efforts are part of CDMI’s basic curriculum, Dr. Williams said. To earn a four-year degree, students are required to work at clinics at federally qualified health centers, such as John H. Stroger Jr. Hospital of Cook County.

“We want the students to understand that this is a valuable part of their education,” Dr. Williams said.

Midwestern University’s College of Dental Medicine-Illinois is located at 3450 Lacey Rd. in Downers Grove and can be reached at 630.743.4500 or by visiting www.mwuclincs.com.

Mr. Alberts is a freelance journalist working in the Chicago metropolitan area.
UIC DEDICATES ENDODONTICS POSTGRADUATE CLINIC TO FRANKLIN WEINE

The University of Illinois at Chicago (UIC) College of Dentistry recently established the Dr. Indru C. Punwani Resident and Faculty Development Endowment Fund to help students, residents and faculty share in the Department of Pediatric Dentistry’s patient care innovations and research breakthroughs with others in the profession and to learn about developments that can advance UIC’s own pediatric dentistry, oral health care and education efforts.

Dale Nickelsen and Ronald Testa are leading the effort to raise money for the Punwani Fund with the backing of Department of Pediatric Dentistry Head Marcio da Fonseca.

Dr. Punwani joined the faculty in 1972 and served as head of the Department of Pediatric Dentistry from 1981-2013. He worked with more than 40 classes of pediatric dentistry residents and hundreds of predoctoral students.

His work brought global attention to UIC and resulted in several state dental initiatives and legislative actions; he helped develop the Institutional Review Board at UIC. Dr. Punwani is also a past president of several pediatric dental organizations.

Recently, Dr. Punwani earned the Lewis A. Kay Award from the American Academy of Pediatric Dentistry and Pediatric Dental Associates. The award honors the director of a pediatric dental program that best educates pediatric dental residents and contributes to society and to the profession.

The honor included a $2,500 award, which Dr. Punwani donated to the university to establish the fund. The Punwani Resident and Faculty Development Endowment Fund allows the department to enhance the educational experience of students, residents and faculty, providing support for attendance at meetings, research projects and other unbudgeted items, according to Dr. Nickelsen.

“The Department of Pediatric Dentistry at UIC has had a rich culture of academic excellence, and we have made contributions in pediatric dentistry teaching and research nationally and internationally,” Dr. Punwani said. “We have been committed to sending our residents to local and national meetings, where faculty and residents have presented collaborative scholarly papers. Such activity has a direct value to residents, to the profession, and to the public.”

“Expenses for travel to and from and lodging at such meetings and other related needs require funding not available from college resources, however,” Dr. Testa noted.

For information about contributing to the Dr. Indru C. Punwani Fund, contact Director of Development Bruno Mancari at 312.413.3554 or bmancari@uic.edu.
MIDWEST SOCIETY OF PERIODONTOLOGY ANNOUNCES OFFICERS

The Midwest Society of Periodontology installed its 2014-15 officers:

- President: Paul Ricchetti; Mayfield Heights, OH.
- President-elect: Diego Velasquez; Fenton, MI.
- Vice President: Paula Weistroffer; Iowa City, IA.
- Treasurer: Tue-Ju Oh; Ann Arbor, MI.
- Secretary: Darnell Kaigler; Detroit.

CDS member Elizabeth Grys, of Brookfield, will serve as past president.

MIDWESTERN DENTAL STUDENTS HELP GIVE KIDS A SMILE

More than 40 students from Midwestern University’s College of Dental Medicine — Illinois (CDMI) volunteered with the DuPage County Health Department Dental Clinic through the national Give Kids A Smile program.

Over a seven-day period, CDMI students worked with staff dentists, hygienists and assistants from the dental clinic to provide care to more than 500 children. They helped provide screenings, dental sealants and prophylaxis, and also addressed urgent care needs at elementary schools in Bensenville and the DuPage Children’s Museum.

The students helped to raise donations of toothbrushes and supply kits, which they provided to the children participating in the event.

CDMI’s Dental Institute recently added pediatric services, including exams, cleanings, restorations and minimal oral surgery for children ages 5 and up. Dental students in their final years of training treat patients under the close supervision of licensed faculty.

The Dental Institute is part of Midwestern University’s multispecialty clinic. It is located at 3450 Lacey Rd. in Downers Grove. For more information, call 630.743.4500 or visit www.mwuclincs.com.
MEETING PLACE
Dental meetings and CE opportunities

May

16: Illinois Academy of General Dentistry, Chicago Component
Howard Glazer, DO. What’s Hot and Getting Hotter. Rosewood Restaurant, 9421 Higgins Rd., Rosemont. 8 a.m.-4 p.m. Register online at www.iagd.org or call William Kisker at 847.918.0001 for course information/registration.

21: Chicago Dental Society and DuPage County Health Department
Opioid Safety Seminar. Elmhurst Memorial Hospital, Lower Level, Oak Room, 155 E. Brush Hill Rd., Elmhurst. 11:30 a.m. - 4 p.m. Space is limited and advance registration is required. The program is offered free of charge and lunch is included. Register at http://www.dupagehealth.org/opioidsafety.

21: North Suburban Branch and Northwest Suburban Branch
Suburban Scramble 2014: Annual Branch Golf Outing. Green Acres Country Club, 916 Dundee Rd., Northbrook. 8 a.m. shotgun start, includes greens fees, golf cart, breakfast, lunch and prizes. RSVP: John Vickery, 847.480.9141, or Jeff Kemp, 847.255.3202.

31: Englewood Branch
Installation of Officers. Athena Greek Restaurant, 212 S. Halsted St., Chicago. 6:30 - 10:30 p.m. Contact: Andrew Moormann, 630.850.7799 or andrew.moormann@yahoo.com.

June

4: Englewood Branch
Englewood Branch Golf Outing. Cog Hill Golf and Country Club Course 2, 12294 Archer Ave., Lemont. 12:30 p.m. shotgun start. Golf/cart rental/dinner: $103/player; Golf and cart rental only: $60/player; Dinner only: $43/person (at 6 p.m., choice of steak or fish). Complete and return the reservation form found at http://www.cds.org/Branches/Englewood.aspx by May 21. Send checks made payable to Englewood Dental Branch to: Michael Meehan, DDS, 6745 W. 127th St., Palos Heights, IL 60463.

4: West Side Branch and West Suburban Branch
Annual Golf Outing. Old Oak Country Club, 14200 Parker Rd., Homer Glen. View the course at www.oldoakcc.com. Registration: 7 a.m.; Tee off: 8 a.m. shotgun start. Early Birdie Fee $100/player (Must register by May 21). Bogie Fee $125/player (if you register after May 21). Includes golf cart rental, BBQ lunch and prizes! Golf outing limited to 72 players. RSVP by May 21. Send a check payable to West Suburban Dental Society along with the names in your foursome to: Mark Ploskonka, 1818 Kelly Ct., Darien, IL 60561. For information, email ploskonka@msn.com or call 630.926.3920.

6: South Suburban Branch
Annual Fishing Trip. 8 a.m. launch. All four boats have been filled. If you have a group of 5 and would still like to participate, email Kevin Patterson kpattersondds@aol.com or call 708 849.8627 to arrange an additional charter.

July

18: Chicago Medical Society and Chicago Dental Society
OSHA Training: Bloodborne Pathogens and Beyond. St. Francis Hospital, 355 Ridge Ave., Evanston. 2 - 4 p.m. Contact: Education Department, 312.670.2550, ext. 338; or emedrano@cmsdocs.org. Register online at www.cmsdocs.org.

Study clubs

Central Lake County Dental Study Club
Meets third Tuesday of every month at noon, January-October, Grandma V’s Pancakes, 10 E. Maple Ave., Mundelein. For information, contact Paul Showers, 847.816.3636.

Chicago Aesthetic Masters, a Hornbrook Group Study Club
Meets monthly, 6:30-8:30 p.m. at the office of Sheldon Sedman, 410 N. Michigan Ave., Suite 1014, Chicago. For information, call 312.644.4321 or email smilechicago2@aol.com.

Chicago Dental Study Club
Information: www.chicagodentalstudyclub.com or call Forrest Tower at 708.423.0610. Newcomers are free. Please RSVP.

Greater Evanston Dentists Association
Meets first Monday of every month, noon-1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. For information, contact Roger Nouneh, 847.475.7754.

Uptown Dental Forum
Meets every Friday, 12:30-2 p.m., Via Veneto Restaurant, 6340 N. Lincoln Ave., Chicago. Academy of General Dentistry sponsorship approved. For information, contact Steven Pearl, 773.262.4544.

Waukegan Dental Study Group
Semi-monthly meeting, noon-2 p.m., Ramada, 200 Green Bay Rd., Waukegan. For information, contact Robert Stanuch, 847.336.8080, or Ellis Neiburger, 847.244.0292.

Submit your information using our online form at http://on.cds.org/MyEvent or fax it to 312.836.7337. CDS provides the free publication of meeting announcements for dental study clubs and other not-for-profit organizations. The publication of such notices is at the sole discretion of CDS. Include the following: subject, date, time, location and speaker’s name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. The editor reserves the right to edit material for space and style.
Englewood Branch
by Denise Hale, DDS

I desperately want to say “Happy Spring” but our late-season snowfall has me biting my tongue. Could it be that spring may have actually arrived?

Midland Oral Surgery is proud to announce its newest addition, Joe Baptist. Yes, he’s one of the Baptist Boys!


Bernie Muzynski is now a director on the board of the American Equilibration Society as well as a lifetime member.

Nick Cudney and his wife, Sarah, recently returned from a Caribbean vacation sans their two children, Luke (3) and Levi (1), who spent their time with the grandparents.

Correspondents
Do you have news that you want to share? From birth and wedding announcements to the opening of a new office, submit news and photos to your branch correspondent.

ENGLEWOOD
Denise Hale
708.599.7090, denise.haledds@yahoo.com

KENWOOD/HYDE PARK
Sherece Thompson
773.238.9777, sthompsondds@sbcglobal.net

NORTH SIDE
Lindsey Yates
jkdds@gmail.com

NORTH SUBURBAN
Ingrid Schroetter
312.372.7752, ingridschroetter@att.net

NORTHWEST SIDE
Robert Busan
847.253.8501, robert.busan@gmail.com

NORTHWEST SUBURBAN
Maria Fournier
847.255.3374, endo@mjfournier.com

SOUTH SUBURBAN
Kenneth Coffey
708.403.7888, kennethcoffeydds@sbcglobal.net

WEST SIDE
Richard Kohn
708.579.0488
Michael Santucci
815.621.1605, msantucci@uic.edu

WEST SUBURBAN
Alex Figueroa
630.778.7198, westsubcds@gmail.com

John Kozal, Denise Hale and Joe Unger attended the Capitol Conference in Springfield.

**North Side Branch**
by Lindsey Yates, DDS

**Terri Tiersky** is excited to announce that she moved her office in January. She is now located at 5550 W. Touhy Ave. in Skokie.

**Irene Renieris** and her husband, Eric, welcomed their second child (right), Atlas, Feb. 2. He joins big brother, Apollo.

**Brian Homann** is excited to announce that he opened his new practice at 8 E. Devon Ave. in Elk Grove Village. The practice opened in March. Brian is the 2014 recipient of the CDS Foundation Vision Award for serving Chicago’s underprivileged community. He will continue to split his time between growing his new practice and working at community health facilities.

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**North Suburban Branch**
by Nikisha Jodhan, DDS, and Ingrid Schroetter, DDS

**Jacqueline Rosen** with son, Rob, visited her daughter, Kristina, and her boyfriend, Jordan, in Los Angeles during Rob’s spring break. The group joined Jacqueline’s colleague and friend, **Russell Chang**, to celebrate Kristina’s acceptance to the orthodontic residency program at the University of Southern California and her forthcoming dental school graduation.

**Rafael Peña** has enjoyed practicing dentistry at his new location in Arlington Heights since January 2013. He has been in practice for 28 years and says it’s “never too late to change.” Rafael and his staff will be participating in the Oral Cancer Foundation Walk/Run for Awareness Oct. 5.

**Our North Suburban Branch “Big Wigs” welcomed Illinois State Dental Society President **Brian Soltys** March 11.

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**Kenwood/Hyde Park Branch**
by Sherece Thompson, DDS

Congratulations to our members who have relocated or celebrated an office anniversary recently.

- **Milton Davenport** relocated his endodontic practice at 111 N. Wabash to Suite 1517 in January. He hosted an open house to celebrate the relocation.
- **Ogbonna Bowden** celebrated his first anniversary at his new location in the Woodlawn community Feb. 13. The Woodlawn Dental Gallery is located at 1502 E. 63rd St.
- **Ozzie Smith Jr.** opened a second location at 955 W. Monroe St. The West Loop Smile Studio opened in November.

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**Jack Hart** is proud of his daughter, Mary, who graduated from the nursing program at the University of Iowa. Go, Hawkeyes! This was Jack’s last tuition payment! Go, Jack!

**Bob Matthews** announced that his daughter, Vicky, is now engaged with a date TBA. Better start saving up your money, Bob!

**John Kozal** and his family hit the slopes in Park City, UT, for some skiing, and continued on to the ponies in Lexington, KY. He said he’s trying to win the trifecta to pay for college tuitions! Good luck, John.

**MEMBER SPOTTING:** **Joe Unger, Bill Heaton, Denise Hale** and their respective families spotted a fellow CDS member at the Sweet and Savory Spot while there to listen to Bill’s nephew’s band, The Brejcha Brothers. Also performing that night was West Suburban Branch member and past ISDS president **Tom “Sully” Sullivan**. It felt like an Englewood meeting!

Finally, my husband, Rob Sorpassa, and I took our daughter, Sara, and her BFF, Lael, to Rivera Maya, Mexico, for a little R & R and some much needed Vitamin D!
Northwest Side Branch
by Robert Busan, DDS

Liza and Mark Spinazze welcomed their third child into the world Feb. 20. Remy Margaret joins older brothers Rafael and Sam in the Spinazze household. Mark reports that everyone is doing very well!

Congratulations to Jeff Wittmus, who will receive a fellowship with the International Congress of Oral Implantology.

Michelle Bogacki will celebrate her daughter’s 8th grade graduation. Natalie will attend high school at Loyola Academy this fall. Before that, Michelle and her family traveled to Placencia, Belize, for spring break, where they explored the area by catamaran for four days.

Kevin King and Brett Gilbert welcomed a new associate, Hammad Khan, into their endodontic practice in January. Hammad is a 2003 graduate of the University of Illinois at Chicago College of Dentistry. He practiced general dentistry for eight years before returning to UIC to pursue a specialty degree in endodontics in 2011. A native of Melrose Park, Hammad lives in the Chicago area with his wife and two daughters.

A clarification from the January/February issue of the CDS Review: Michael Munaretto has also been practicing at Cameo Endodontics since August.
of his daughter, Claire, who is graduating from dental school. Congratulations Claire! Welcome to our community.

Marc Pescheret is excited for and proud of his daughter, Claire, who is graduating from dental school. Congratulations Claire! Welcome to our community.

Jack Kenny has been busy on the lecture circuit. He presented two programs at the ADA Annual Session in New Orleans in October: “Forensic Dentistry — The Basics” and “Battered Patients, Bite Marks and Bad Dentistry.” In December, Jack spoke on “Domestic Violence and the Dental Professional” in Maryland. He is also serving a three-year term on the Board of Directors of the American Academy of Forensic Sciences.

Congratulations to James Gavrilos for achieving his accredited member status in the American Academy of Cosmetic Dentistry. This is an accomplishment achieved by only 405 dental professionals in the history of the association. He reached his achievement after completing a rigorous credentialing process, including a written examination, the submission of clinical cases for examination, and an oral examination. You continue to show us your commitment to excellence in the dental profession.

Paul Litvin and his son, Scott, took a fabulous trip to New Zealand. They visited many wonderful places, including the Hobbit town from The Lord of the Rings films.

Thank you to Petra von Heimburg for her dedication and service as Branch Director for the past three years. Now she is happy to resume her column in the CDS Review and speak at the Midwinter Meeting.
Hopefully everyone has put this winter behind them and is looking forward to much milder temperatures ahead. We just ended a successful season for the branch. Our last speaker was Mike Engelman, on the topic of implants vs. root canal treatment. He spoke on the benefits and their long term success. This capped off a season of very interesting speakers, which by all accounts was well received by our members.

A special thank you to Jim Frett for a wonderful job as general chair of the Midwinter Meeting.

For National Children’s Dental Health Month in February, Maria Fournier spoke at the Hellenic American Academy in Deerfield to 64 students in the Pre-K3 and Pre-K4 classes. The children were thrilled to see Illinois State Dental Society mascot Flossie, the guest of honor, who gave all of them goodies for good oral hygiene. The best part of the presentation for Maria was having her son in the audience!

South Suburban Branch
by Kenneth Coffey, DDS

Hopefully everyone has put this winter behind them and is looking forward to much milder temperatures ahead. We just ended a successful season for the branch. Our last speaker was Mike Engelman, on the topic of implants vs. root canal treatment. He spoke on the benefits and their long term success. This capped off a season of very interesting speakers, which by all accounts was well received by our members.

We raffled off an iPad at each meeting this year, and our last winner was Natcha Exorphe. Congratulations, Natcha.

We held our meetings this year at Olympia Fields Country Club and it has worked out well for both our members and visiting sponsors. The phrase “many hands make light work” comes to mind.

Many hands went into making this year a success, starting with branch president Joe Noetzel, along with the current board members and volunteers. We thank you for all your hard work and a job well done.

Speaking of jobs, there is no job within our branch that is too large or too small. I invite all those practicing in the south suburbs who have not yet taken advantage of the many member benefits offered by participating in organized dentistry to GET INVOLVED.

At our April branch meeting, we invited the graduating dental hygiene class and faculty from Prairie State College to attend. The students presented table clinics on a variety of topics. It is a great opportunity for graduates to network with experienced dentists in the area. We had a lot of fun and our event was well received by dentists and students alike.

Robert Moll has been our branch dinner chair for the better part of 15 years.
He will be installed as president of the Dental Arts Club of Chicago Oct. 4.

Bob, we’ve greatly appreciated all your efforts these many years and we wish you the very best in your upcoming appointment. We know you will do a great job. Good luck with everything and we look forward to your return to the South Suburban Branch.

At our March meeting we honored distinguished service awards for those marking 30, 40 and 50 years of service to the field of dentistry.

Honored for 30 years of service were Barry Booth, Bruce Cable, Guy Gattone, Laura Sastic Lalich, George Morris, Christopher Seidel and Patricia Stifter.

Our 40-year honorees were Anil Agarwal and Robert Manasse.

Two dentists celebrated 50 years of service: Robert Noetzel (father of our branch president) and William Pakosz.

The members of the South Suburban Branch send our sincere congratulations to all the honorees.

Spencer Pope was inducted into the Academy of Dentistry International. Congratulations, Spencer. He and his family also had a chance to break away from the everyday and take a trip to Walt Disney World. He and his two sons — Ethan (7) and Ian (5) — seemed to enjoy themselves.

SOUTH SUBURBAN BRANCH:

(Top) 30-year members: Barry Booth, Bruce Cable, Guy Gattone, George Morris, Laura Sastic Lalich, Christopher Seidel and Patricia Stifter.

(Middle, left) 40-year members: Anil Agarwal and Robert Manasse (pictured with Keyur Shah)

(Middle, right) 50-year members: Robert Noetzel (picture with his son, Joe) and William Pakosz.

(Bottom) Branch members and friends enjoyed a ski trip to Canada this past winter.
Each year the South Suburban Branch tries to host several social activities. This year is no exception. Kevin Patterson organized a ski trip which was enjoyed by many. This year’s trip took them to Banff, Alberta, Canada. Fifteen skiers participated — the largest group to date. Past destinations have included Salt Lake City; Winter Park, CO; and northern Wisconsin to name a few. It is truly a great opportunity to spend time with colleagues and friends.

Finally, Kenneth Coffey says his son, Christopher, will be graduating from the Indiana University School of Dentistry in May. Christopher has been accepted into the graduate prosthodontic program at UIC and begins in June. Congratulations, Chris, and good luck.

West Side Branch
by Michelle Jennings, DDS, and Michael Santucci, DDS

Goodbye to winter! We are all ready for the change, especially with the weather. Not only will we remember the record cold and snow, but other positive branch memories as well.

The 149th Midwinter Meeting was a success! Thank you to the many in our branch who volunteered their service including CDS Secretary George Zehak, Branch President Fred Orendach, Branch Director Jim Bryniarski; the secretary of the course division, Kamal Vihakar; Course Committee members Shafa Amirsoltani, Carol Everett and Larry Williams; General Arrangements Committee members Mike Santucci (vice chair), Michelle Jennings (secretary), Sue Zelazo-Smith and Rich Caraba; Exhibits Committee member Gary Alder; and presiding chairs George Barsa, Carol Everett, Larry Jacobs, Richard Kohn, Carla Orland, Frank Orland, John Perna, Richard Perry, Mike Tauber and Marie Walsh.

Our March meeting featured Shuaib Malik speaking on “Medical Emergencies in the Dental Office.”

We welcomed dental students Aita Koopaki, Viviana Ruiz, Catherine Rabala, Nadine Nitisusanta and Somayeh Jahedi. Somayeh presented her research project “A Special Need Initiative through the Schweitzer Fellowship” — quite an impressive endeavor. Our branch also elected our officers for next year. Congratulations to President Shafa Amirsoltani, Vice President Michael Tauber; Treasurer George Barsa, Librarian Richard Kohn, and Branch Director Michelle Jennings. Thank you to outgoing president Fred Orendach and branch director Jim Bryniarski for their selfless service to our branch!

Henry Fung participated in a meeting of the American Association of Oral and Maxillofacial Surgeons (AAOMS) in Orlando as faculty in an Anesthesia Emergency Sim-Lab course. He also attended an AAOMS dental implant course in Chicago.

Henry is the chair and program director of the Division of Oral and Maxillofacial Surgery residency program at Stroger Hospital of Cook County. The residency has added two more internship positions this year and is fully accredited. Henry has been very instrumental in improving the program and the program will continue to support services to the dental and medical community.

George Zehak attended the following events: Illinois State Dental Society Annual Session as a delegate Sept. 19-21; worked a Mastertrack for the Illinois Academy of General Dentistry Sept. 27-28; was an American Dental Association Delegate in New Orleans and was at the ADA Annual Session Oct. 30 – Nov. 5, along with Brian Caraba. A lot of important work went on in the House. The Opening Session with President Bill Clinton was especially interesting.

On Nov. 9, George went to Purdue to watch the Purdue/Iowa football game where Purdue got killed — and George’s car was killed on the way home from the game, as he was involved in a near head-on collision.

George then spent part of Thanksgiving...
ing at home with his family including his son, Connor, and daughter, Natalie, but had to get up early the day after Thanksgiving to catch a flight to the Greater New York Dental Meeting which he scouted for CDS. George felt that he learned a lot again as a scout at the meeting.

UIC faculty members Jim Bryniarski, Mike Santucci, and Satish Alpati attended the American Dental Education Association session in San Antonio in mid-March, exploring new ideas in dental education. They enjoyed the River Walk. Remember the Alamo!

Our children grow up fast. Monica Reyna-Vukotich’s daughter, Annelise Vukotich, was chosen in a pageant to represent Miss Covergirl 2014 for Quinceaneras Magazine. The cover for the magazine was shot in early December, and will be released later this year. In August she will compete in another pageant for National American Miss. The family is very proud of her!

Brian Caraba had some more news. Lisa and Brian went to Orange County, CA, in March. The two traveled the Pacific Coast Highway and visited beaches and coastal towns along the way. They also took a cruise and saw two whales and a school of dolphins. They ended up in Disneyland and saw Minnie and Pluto, but no Mickey. I can’t believe there was no Mickey!

Kamal Vibhakar enjoyed a trip to St. Maarten. Kamal traveled some more, golfing in Phoenix with a buddy when the temps were single digits in Chicago (it was 73 degrees in Phoenix). Beautiful days and very pleasant nights made it hard to come back.

Also escaping the cold were Michelle Jennings and Rick Kohn, who traveled in January to Maui. The whales put on quite a show. While there, Michelle ran in a 15K race along the oceanfront and even saw a whale spouting along the way!

Congratulations to George Barsa, who was the winner of the iPad in our season ticket holder raffle.

Thanks to all who have shared their news. We will leave you with a quote to ponder:

"Be the change that you wish to see in the world."

— Gandhi
West Suburban Branch
by Alex Figueroa, DMD

Winter very reluctantly let up its icy grip on Chicago and the members of the West Suburban branch have been busier than ever. So much has happened over the past few months and we have a lot to update you all on.

Robert Banks had an amazing time visiting his daughter in Tukiak, AK. He figured that the Chicago winter wasn’t cutting it and wanted to see where the real action was. Little did he know that he would escape the “polar vortex” and experience better weather in Alaska than in Chicago! Bob enjoyed awesome views and said his stay was quite relaxing.

Congratulations to Marmar Modarressi and her husband, Ali, in welcoming their first child, Tala, born Nov. 30.

Our past two branch meetings were excellent, setting new attendance records.

At our January 14 meeting, we listened to an engaging presentation by Kent Knoernschild on occlusal loading and prosthetic complications.

Congratulations to the winners of the Samsung Galaxy tablets that evening: Karen Darley, Maria DeFilippis and Bill Kleiber. Thank you all for supporting our sponsors by giving them your time and attention.

Our March 11 branch meeting was held at the Naperville Country Club. It was also our Clinic Night. The buffet dinner was excellent, offering a wide variety of delicious foods including a salad bar, filet of beef carving station, Asian food bar, Chicago-style hot dog stand and everyone’s favorite, a chocolate fountain.

We were happy to honor Dan Pesavento of Pesavento & Pesavento Ltd. CPAs with a plaque in recognition of the company’s long-time support and commitment to serving our branch members. Again, we thank them for all of their support over the years.

As we have done at all of our branch meetings this year, we gave away prizes to three of our members. Congratulations to Doug Kay, Leslie Sanders and Amit Sud; we hope you all enjoy your iPad Minis!

We congratulate Kelly Kirtland’s new associate Nira Patel, on passing her oral boards. Nira is now a Diplomate of the American Board of Pediatric Dentistry. Kelly served for a second time as an oral boards examiner for the ABPD in Dallas, TX (but obviously could not be Dr. Patel’s examiner).

Kelly also announced that she earned her Dental Educator Certificate through the University of the Pacific’s Benerd School of Education and Dugoni School of Dentistry.

We also send congratulations to Kelly’s assistant, Nina Giamberdino, on the birth of a healthy baby girl, Nadia Marie, Dec. 8.

Don’t forget to join us June 4 for our annual golf outing at Old Oak Country Club in Homer Glen!

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CLASSIFIEDS

Place your ad online at CDS.org

DEADLINES
July/August ......................................................... June 10, 2014
September/October .................................. August 10, 2014
November ................................................. September 10, 2014
December ...................................................... November 10, 2014
January/February ................................. December 10, 2014
March/April .................................................. February 3, 2015
May/June .......................................................... April 10, 2015

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue.

PAYMENT
Advance payment must accompany your ad. Make checks payable to Chicago Dental Society.

RATES
Standard Classified: $95 for the first 30 words plus $3 for each additional word.
Display Classified: $115 per column inch. Minimum ad size is one column inch.

Premium Standard Classified: $105 for the first 30 words plus $3 per each additional word.
Member discount: CDS members are entitled to a 10% discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.
Changes or edits to ads: $10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad’s expiration.

PRACTICES FOR SALE
Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

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Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

REPLY BOX NUMBERS
CDS has discontinued its reply box service effective with the January/February 2014 issue.

Address your replies to the remaining CDS Review reply box number ads as follows:
Classified Advertising, Box Number
Chicago Dental Society
401 N. Michigan Ave., Suite 200
Chicago, IL 60611

For Rent

NAPERVILLE: 2,000 square foot dental suite with an open and efficient layout located in a medical/dental office building next to Edward Hospital. Great location and opportunity for a pedodontist, periodontist or orthodontist or as a satellite office. Call 630.420.7444.

ROCKFORD: Dental office for rent. 129 S. Phelps Ave., Suite 307. East Wind mall, approximately 1,150 feet. Reception room, business office, three operatories, lab, doctor’s private office, two bathrooms. Rent $1,168 a month. Utilities included. Available now. Also used equipment, instruments and supplies for sale. 815.398.5106.


PREVIOUS DOCTOR’S OFFICE: For rent, Wilmette downtown location. Previous doctor’s office space, well-maintained. For more information call Coldwell Banker, Pat Psyhogios, 847.710.6045 or email pisma psychogios@cbexchange.com. Owner is licensed realtor.

Space Sharing

SPACE SHARING/SATELLITE OFFICE: Beautiful downtown GP office with ideal location, six state-of-the-art operatories, 2,000+ square feet. Perfect opportunity for suburban practice needing downtown presence, downtown practice wanting to decrease overhead, or specialist/GP starting their own practice. Inquiries drahaf84@gmail.com or 312.943.4316.

SKOKIE SPACE SHARE AVAILABLE: Our seven-op, stand-alone office currently has two equipped ops unused and available seven days a week. Additional ops can be made available depending on days needed. Lots of possibilities. Call 847.679.0110.

PERIODONTAL OPPORTUNITY: Western suburb periodontist with high-tech office and CT available to share space. Perfect opportunity to practice in professional building with zero start-up cost. Future transition possible. Confidential contact. Bruce J. Lowy, 847.677.6000.

Positions Wanted

ASSOCIATE AVAILABLE to join your practice in Chicagoland. I am CEREC trained, Spear educated with five plus years of experience. Looking for a progressive practice focusing on sophisticated, high-quality dentistry. Email cerectmd61@gmail.com

Opportunities

ASSOCIATE WANTED: Associate general dentist wanted at a busy fee-for-service, southwest suburban Chicago private practice. Email résumé to philcollinsdental@att.net.

ASSOCIATE WANTED: We are looking for a motivated, enthusiastic professional to join our team as a part-time associate. We are a well-established practice, in a beautiful office with digital technology and excellent support staff located 30 miles northwest of Chicago and looking to expand. Seven ops, rotary endo, diode laser, pan/ceph, air abrasion. Fee-for-service, PPOs; no Public Aid. Must do molar root canals and surgical extractions, be proficient in diagnosis and treatment. Future move to full-time; partnership possible. Salary based on collections, negotiable. New graduates welcome. Fax Curriculum Vitae: 847.426.4399.

WELL-ESTABLISHED DENTAL CLINIC in Chicagoland seeks experienced dentist in extractions and root canals. Part-time. If you are available, please call the office at 773.376.2777.

DENTAL DREAMS: Earn $230,000/year on average plus benefits while providing general family dentistry in a technologically advanced setting. Dental Dreams desires motivated, quality-oriented associate dentists for its offices in Chicago and surrounding suburbs, DC, LA, MA, MD, Mi, NM, PA, SC, TX, and VA. New grads encouraged, great place to start your career. We have full-time, part-time, and Saturday only schedules available. Call 312.274.4524, email dharp@kosservices.com, or fax CV to 312.464.9421.
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Follow the link to interview now: http://goo.gl/ugBoRq

ASSOCIATE OPPORTUNITY: Growing, high-tech, family practice seeking to add associate with two-five years experience in all phases of dentistry (including molar endo). Part-time with definite full-time potential. Please forward résumé to doctorsws@gmail.com

PERIODONTIST WANTED: West suburban, multi-specialty practice looking for a motivated candidate. Established referral base and potential to grow.

Contact anallani@hotmail.com.

PERIODONTIST WANTED: West suburban, multi-specialty practice looking for a motivated candidate. Established referral base and potential to grow.

Contact anallani@hotmail.com.

GENERAL DENTIST OPPORTUNITY: Our dental clinic, located in Chicago, is searching for a motivated dentist to provide quality dental care to patients. Saturdays from 8 a.m.-1 p.m., and various days/times. Please email your CV/résumé to recruitment@sonrisafamilydental.com.

ASSOCIATE POSITIONS AVAILABLE: Dr. Liu at Secure Dental is looking to welcome competent enthusiastic energetic associates for our fully digital dental offices in Peoria and Moline. Benefits include health insurance, paid vacation, paid CE courses and H1B sponsorship (if needed). Full-time and part-time positions available. If interested, please send your résumé to noelliudds@gmail.com or call 815.670.2923.

GENERAL DENTIST: North side, community-based dental group has position available for personable general dentist with skills and interest in treating oral surgery patients. Very busy practice with excellent earning potential. Please send CV to toothgroup@comcast.net.

EXODONTIST NEEDED to perform extractions every other Friday in Carpentersville. Excellent compensation for someone with right skill set. Oral surgeons and general dentists with exceptional oral surgical skills welcome. Contact gmdds007@gmail.com.

DEKALB/SYCAMORE ASSOCIATE DENTIST: Full-time to take over existing patient load for retiring dentist. Top end, 100% fee-for-service (no networks), private group practice. View our new, state-of-the-art, stand-alone facility at www.collinsdentalgroup.com. Email résumé to Kelly, kbuhk@collinsdentalgroup.com, 815.758.3666.

ASSOCIATE POSITIONS AVAILABLE — PEORIA

Noel Liu, DDS is looking for competent, enthusiastic and energetic associates who have strong clinical skills and are motivated to grow with the practice. Be a team player with positive attitude.


Full-time and part-time positions available in a great and warm learning and working environment.

Scope of practice is general dentistry, CAD/CAM and implant dentistry.

New grads welcome. A place where it is dentistry driven not production driven.

Please send your résumé to noelliudds@gmail.com or you may contact Dr. Liu at 815.670.2923.

DENTIST WANTED: Our family practice is auditioning for a dentist to join our dynamic team. If you want to practice in a state-of-the-art facility with the newest technology and within an environment that is the most fun and friendly you’ve ever seen, then we are the group for you. We have four practice locations and offer excellent compensation packages with associateships leading to equity ownership. Don’t wait, email us today at sroseenberg@magicdentist.com.

GENERAL DENTIST NEEDED: Busy, modern dental practice in northwest suburbs is looking for part-time, full-time general dentist. New grads are welcome. Please call 847.465.0800 or fax CV 847.465.0053.

CHICAGO-BASED GROUP PRACTICE has position for enthusiastic, personable individual with IV sedation experience. The ability to grow with a quality-oriented group of general dentists and specialists. Excellent compensation. Please respond to toothgroup@comcast.net.

PEDIATRIC DENTIST AND PERIODONTIST wanted.

Mature, growing office, southwest suburbs, multispecialty, awesome staff and equipment. Two days per month to start. Great opportunity. dental979@gmail.com.
2014 UIC GRADS WANTED
We hired three UIC new grads last year and want to hear from this year’s rockstars. Start working full-time right here in Chicago or Schaumburg. Our office boasts a strong support team and the latest technology including CAD-CAM, 3D imaging and endless opportunity for furthering your skill set with traditional and in-house CE.
Follow the link to interview now: http://goo.gl/BZ57YS

GENERAL DENTIST SOUTHEAST WISCONSIN:
Well-established, multi-site group practice in southeast Wisconsin is searching for general dentists with superior dental skills and chair side manner. Full-/part-time associate positions available. State-of-the-art equipment in newly renovated surroundings and experienced support staff make this a rare opportunity to work with the best. Fax CV/resume to 630.833.9008.

DENTIST — NORTHWEST SUBURBS: Our exceptional, fast-growing dental practice is looking for an outstanding candidate for our location in the northwest suburbs. This person should have excellent communication skills with an incredible ability to build relationships with team members and patients. Whether you are a recent dental school graduate or currently working in another practice joining our team is a great step in securing a successful future. We have a time-tested and proven career path that provides training and expertise to join our group practice in northern Illinois.

ASSOCIATE OPPORTUNITY: Growing, high-tech family group practice in Naperville area searching for associate with two-five years experience in all phases of dentistry, including molar endo. Part-time with definite full-time potential and possible future buy-in. Bilingual (Spanish) a plus. Please send resume to doctorws@gmail.com.

PART-TIME OR FULL-TIME DENTISTS NEEDED for a Chicago dental office. Convenient location in the city. Base salary or percentage of productivity. Please email resume to asaidds@gmail.com.

AVAILABLE POSITIONS AT WEBSTER DENTAL CARE
SKOKIE: Cerec dentist, Thursday to Sunday
HOFFMAN ESTATES: General dentist, Mondays, Fridays and Saturdays
PEDODONTIST: Various locations
ORTHODONTIST: Various locations
ORAL SURGEON: Skokie (part-time)
Contact Dr. Rempas at webdental@aol.com.

PERIODONTIST NEEDED
Experienced periodontist proficient in implant placement needed for our west suburban family dental practice. Two days per month. Please send resume/contact information to 47thwsr@gmail.com.

LOCUM TENENS/FLEXIBLE OPPORTUNITY:
Passionate for patient care and want a flexible schedule? We seek experienced dentists to fill daily/weekly/monthly locum tenens needs to cover leaves and extended vacations. Perfect for dentists wanting to pick up extra hours. May involve travel with overnight stays. Typically includes 32-36 hours/week when needed. Competitive pay. You have complete freedom to work as many or as few locum sessions as you’d like. Opportunities available with Midwest Dental (WI, MN, IA, IL, KS, MO), Mountain Dental (CO, NM) and Menil Dental (PA, OH, MI). Contact Laura Anderson Laehn, 715.225.9126, lsonderson@midwest-dental.com

ORAL SURGEON: Rockford Dental Care, PC, is currently looking for an oral-maxillofacial surgeon to join our group practice in northern Illinois. Hours and days are negotiable. This is an excellent opportunity to join a continually growing practice with an established patient base. Call Carol at 815.397.4280, ext. 110, or email to admin@rockfordental.net.

ASAP PERIODONTIST NEEDED IN CHICAGO north for Tuesdays or Thursdays. Please email your resume to citygedental@gmail.com.

GENERAL DENTISTRY PRACTICE WITH TWO LOCATIONS SEeks an associate (position available immediately). We provide comprehensive treatment options: endo, ortho, implants, cosmetic dentistry and rehab. We will mentor an associate who is enthusiastic and self-motivated. AEGD, GPR, or two-three years of private practice experience preferred. For further information and consideration submit resume to asaidds@gmail.com.

GENERAL DENTIST NEEDED: School-based dental sealant program. Exams only. Guaranteed minimum of $600 plus/day. Danville, Jacksonville and Champaign areas. Four days/week: Mondays - Thursdays. Please fax resume to 708.855.7248. Must be willing to travel. School hours only.

GENERAL DENTIST NEEDED
Are you a dentist who is motivated, seeking hands-on mentoring and has good people skills? We are a growing practice in the western suburbs with a unique opportunity to be mentored by dentists who have instructed seasoned dentists in a globally-known dental CE institute. You have the opportunity to develop your skills and earn a substantial income. If interested, please email us with your resume. pdcdds1@gmail.com

IMMEDIATE PRACTICE OPPORTUNITY — Watseka: Midwest Dental is seeking a full-time dentist to join our long standing, fee-for-service practice. We offer the opportunity to lead your own clinical team while shedding the administrative and financial burdens. Our philosophy of preserving and supporting the traditional private practice setting provides a great work-life balance, excellent compensation and benefits, and unlimited opportunity for professional growth. If you possess a passion for providing quality care and are looking for a rewarding practice opportunity in Watseka, please contact Derek Lindholm, dlindholm@midwest-dental.com or 715.577.4551. Visit our website or apply online at www.midwest-dental.com.

ORAL SURGEON: Part-time. The Lombard office of Grove Dental Associates invites a licensed oral surgeon to join our team four days a month. Days available include Monday, Friday and Saturday. Our GPs and other specialists will keep you busy with a variety of cases for your skills. We offer a well-equipped office, experienced and friendly staff, and appreciative patients. Please contact Dr. Sue Carney, sucarniey@guardian.com, for more information.

DENTIST NEEDED: Family Dental Care. Full- or part-time. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95 percent fee-for-service. No Public Aid. 773.978.7801 (ask for Laura) or email personnel@familydentalcare.com, www.familydentalcare.com.
INDEPENDENT AND MOTIVATED GENERAL dentist desired. Full-time or part-time associate dentist wanted for at least Sunday, Monday, Tuesday and Friday. Office is modern, clean and high-tech. Office operates efficiently, is fully digital and paperless, with knowledgeable and well-trained staff. Great income potential in a well-organized environment. Providing comprehensive treatment: molar endo, surgical extractions, implants and orthodontics. Some experience required. Please email résumé jdn4614@yahoo.com. Thanks.

SENIOR MANAGER, SPECIAL PROJECTS and emerging issues: The American Dental Association is seeking a senior manager to develop, manage and coordinate special projects and assess emerging issues that may affect the future of the dental professional. DDS/DMD or equivalent or MS/MA/MPH/PhD in health services research or public health policy experience required. Please submit cover letter and résumé via our website at http://on.cds.org/ADAjobs. EOIE of minorities/females/protected veterans/individuals with disabilities.

ASSOCIATE DENTIST: Look no further. Join our great supporting dream team. Great compensation. Must have outgoing personality and great bedside manner. Experience preferred. Long-term position in our three locations in southwest suburbs, multispecialty practice. Send résumé to psojobs@comcast.net.

GENERAL DENTIST: Wanted for upscale North Shore dental office. Please call 847.328.8500 or email tekdds64@bogglobal.net.

PART-TIME ASSOCIATE DENTIST: LaSalle/Peru. General practice, new facility. Experienced, motivated team; quality dentistry. Digital X-rays, 3D Scanner, Cerec, unit. Peoria, Chicago, Bloomington, Quad Cities short drive. Email résumé smilemakers@comcast.net.

EXCELLENT OPPORTUNITY FOR A HYGIENIST: We are a growing, thriving practice in beautiful downtown Arlington Heights. We are hiring a flexible hygienist who is looking for great opportunity in a state-of-the-art practice. Please email your résumé to roymonda@westgatedentalcare.net or call 847.577.7171.

ENDODONTIST WANTED one afternoon per week at busy office in south suburbs. We offer a great environment, flexible hours and competitive pay. Please email résumé to appledentistry@doctor.com or fax to 708.895.0757.

GENERAL DENTIST: General dentist associate wanted in busy south side Chicago office. Digital and paperless. junaid.ahmed63@yahoo.com.

ORTHODONTIST: Fast-growing, general/specialist practice in Arlington Heights seeking an orthodontist. One-two days/month to start. Compensation competitive and possibilities are endless. Contact at 806dds@gmail.com.

PALOS HEIGHTS ASSOCIATE DENTIST: PPO/Fee-for-service, five-operatory office in Palos Heights practice emphasizing cosmetics desires experienced periodontist with implants, crown lengthening, N2O, digital diagnostics, etc. One day/week. Established base of patients. Email yourfantasticsmile@gmail.com.

PERIODONTIST: Very modern North Shore group practice emphasizing cosmetics desires experienced periodontist with implants, crown lengthening, N2O, digital diagnostics, etc. One day/week. Established base of patients. Email yourfantasticsmile@gmail.com.

GENERAL DENTIST WANTED: Looking for a general dentist for a paperless modern office in Mt. Prospect. New graduates welcome. Monday, Wednesday, Friday and two Saturdays a month. Call 847.305.6453 or email résumé to niles60714@gmail.com.

DENTIST WANTED: Looking for a general dentist in busy and growing practice located in Niles. We provide comprehensive treatment: molar root canals, extractions, implants, cosmetic dentistry and Invisalign/Clear Correct. One to three years of private practice experience preferred, but not required. New graduates welcome. Salary negotiable. For further information and consideration, please submit résumé to niles60714@gmail.com.

ASSOCIATE WANTED for busy and growing practice located in Niles. We provide comprehensive treatment: molar root canals, extractions, implants, cosmetic dentistry and Invisalign/Clear Correct. One to three years of private practice experience preferred, but not required. New graduates welcome. Salary negotiable. For further information and consideration, please submit résumé to niles60714@gmail.com.

GENERAL AND PEDIATRIC DENTIST: Hospital-based group practice is looking for full-time and/or part-time associate dentists. Office is digital and employs latest technology. Dentists will be required to see pediatric, special needs and adult patients. AEGD/GPR and/or experience in OR preferred. We provide great income potential in a well-organized environment. Please send résumé to dental@azth.org.

MANUS DENTAL: A Dental World of Difference

OUR PRACTICE IS LOOKING TO GROW!

LOOKING TO RETIRE OR SELL?

Manus would like to talk to you about purchasing your practice. Our goal is to see that you are financially rewarded for all your years of hard work, while simultaneously ensuring a smooth transition for your staff and your patients.

NOT READY TO RETIRE OR SELL?

At Manus, we are looking for doctors who want to continue building upon their success by joining one of the Manus Dental practices. We can provide you with practice management support and facilities; and you can continue to own and grow your patient base.

Top Quality Clinical Care • The Highest Professional Standards • Rewarding Work/Life Balance

manusdental.com

IMMEDIATE OPPORTUNITIES FOR DOCTORS CURRENTLY PRACTICING IN RIVER NORTH/GOLD COAST, HYDE PARK & YORKVILLE.

Contact us at Dentistry@ManusHealth.com, or call Skip Heizer at 847.283.8700 ext 200

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DENTIST NEEDED: HealthDrive is a mobile, nonsurgical, healthcare company that provides the highest standard of ancillary medical care to the elderly residents in LTC facilities. We have a full-time position for the Milwaukee area offering a minimum salary of $100,000 with an assistant. We offer 100% paid malpractice insurance, flexible schedules and mileage reimbursement. Please call Corinne at 857.636.1878 for more details or email a copy of your CV to clord@healthdrive.com. Part-time position also available for the Madison, WI area.

IMMEDIATE PRACTICE OPPORTUNITY — Champaign: Seeking full-time dentist to join our state-of-the-art, cosmetic, fee-for-service practice. Excellent compensation. Great supporting staff. Turnkey, just come and work. If you love dentistry and are looking for professional growth, this is your opportunity. Send résumé to pjsjobs@comcast.net.

GENERAL DENTIST NEEDED — western suburbs: Our modern office located in Wood Dale is in need of a full-time/part-time general dentist. Must be familiar with all phases of general dentistry and have at least two years of dental experience. Great working environment, digital X-rays. Compensation is based on production. We accept most insurance plans, Care Credit providers and no HMOS. Email: rp315@yahoo.com.

GENERAL DENTIST: Modern, busy family practice is looking for Polish-speaking general dentist. Part-time/full-time position. We are located in south and near northern suburbs. High volume of patients with skilled dental assistants and great support staff. High income potential even if you work part-time. Please submit your CV for consideration to katie@advancefamilydental.com or fax to 815.483.2298.

GENERAL DENTIST: We are looking for full-time general dentist for our Joliet office. Please send your résumé to rabe9398@yahoo.com.

CHICAGO PRACTICE SEEKS DENTIST: Growing practice in Avondale neighborhood seeking general dentist for Fridays and two Saturdays a month. Accept PPO, fee-for-service, and Public Aid. Digital modern, patient-focused practice. Please send CV to kjbdentistry@gmail.com.

PRACTICE OPPORTUNITY — TWIN LAKES, WI: Midwest Dental is seeking a full-time dentist to join our long standing, fee-for-service practice. We offer the opportunity to lead your own clinical team while shedding the administrative and financial burdens. Our philosophy of preserving and supporting the traditional private practice setting provides a great work-life balance, excellent compensation and benefits and unlimited opportunity for professional growth. If you possess a passion for providing quality care and are looking for a rewarding practice opportunity in Twin Lakes, please contact Lisa Bella at 715.530.4183 or email lbella@midwest-dental.com. Visit our website at www.midwest-dental.com.

INSURANCE COORDINATOR: Position available for general dental office. Responsibilities include insurance verification, answering phones, scheduling appointments, charting, patient checkout. Must be organized, efficient and able to multi-task. Minimum two years dental experience. Experience with insurance benefits also required. Please send résumé to Tina at christina1921@sbcglobal.net.

DENTAL ASSOCIATE needed on Tuesday and Thursday in Plainfield. State-of-the-art office with the latest technology. Ptdentaljobs@yahoo.com.

GENERAL DENTIST: Rockford Dental Care, P.C. is currently looking for an oral-maxillofacial surgeon to join our practice in northern Illinois. Hours and days are negotiable. This is an excellent opportunity to join a continually growing practice. We offer excellent compensation. If you are interested, please call Carol at 815.397.4280 ext 110 or email admin@rockfordodontal.net.

PEDIATRIC DENTIST: Pediatric dentist needed to assume busy schedule and operating room cases. Our patients are PPO insurance carriers; no Public Aid. Please email your CV to contact@thedentalcof1.com.

ORAL SURGEON, ENDODONTIST AND GENERAL DENTIST WANTED: Oral surgeon and endodontist needed for one or two days a month in a general practice in Naperville. Oral surgeon should be able to provide sedation for surgical procedures. For Elgin location, we are seeking a general dentist for two to three days a week. Send CV to smiles@naperville.com.

ASSOCIATE OPPORTUNITY: Fast-growing, comprehensive dental office. Beautiful facility located in southwest suburb just 45 minutes from downtown Chicago. Need energetic dentist willing to learn and grow with the practice. Fax résumé to 815.730.0955.

SPECIALIST NEEDED for a great opportunity to start a new practice either as a part of our team or as a partner in a new start up. Brand new, stand alone building facing the busiest intersection in Plainfield on Route 59. Send CV to dentalcare0505@gmail.com.

DENTAL PRACTICE — NORTHWEST: Full-time associate position available. Fee-for-service and PPO office. Have potential for high earnings in a modern office with great staff. $450/day minimum. Email résumé to vuse@yahoo.com.

PEDIATRIC DENTIST: Pediatric dentist needed to assume busy schedule and operating room cases. North and northwest suburbs. Please send résumé to dentalcare0505@gmail.com.

PEDIATRIC DENTIST POSITION — NORTHWEST: Full-time associate position available. Fee-for-service and PPO office. Have potential for high earnings in a modern office with great staff. $450/day minimum. Email résumé to vuse@yahoo.com.

PEDIATRIC DENTIST WANTED: Pediatric dentist needed for busy multi-specialty practice in Cicero. Part-time position for Mondays and some Saturdays. Submit résumé by fax 708.222.1636 or email to mmontoy2@gmail.com.

PEDIATRIC DENTIST wanted for LaGrange office, one day a week with potential to grow. We are looking for an enthusiastic and motivated individual focused on high-quality care. The office is fully digital and paperless, and we have a wonderful team. Our patients are PPO insurance carriers; no Public Aid. Please email your CV to contact@thedentalcof1.com.

PEDIATRIC DENTIST WANTED: Pediatric dentist needed for busy multi-specialty practice in Cicero. Part-time position for Mondays and some Saturdays. Submit résumé by fax 708.222.1636 or email to mmontoy2@gmail.com.

PERIODONTIST WANTED FOR IMMEDIATE opening: Looking for experienced periodontist to join our busy practice located in suburban west Chicagoland. Fee-for-service and PPO insurance plans accepted. Availability two days per month. Please forward résumé and CV to info4smiles@gmail.com.
ENDODONTIST — DOWNTOWN CHICAGO:
Downtown Dental LLC is looking for a part-time endodontist. Please email letter of interest to info@downtown-dental.com. Phone calls not accepted.

ENDODONTIST AND PERIODONTIST NEEDED:
Modern, multi-specialty practice, located in Skokie is looking for a licensed endodontist and periodontist to join our team. Fee-for-service positions available immediately. Please email your resume to agnes.oldorchardanddentalgroup@gmail.com.

ASSOCIATE DENTISTS:
A group practice located in the western suburbs is looking for a full/part-time dentist to work in our busy, state-of-the-art dental facility. Great income potential with friendly staff and super patients. Please email resume to applydds@gmail.com or fax to 630.596.5019.

GENERAL DENTIST AND PEDODONTIST wanted:
Busy office in Garfield Ridge looking for a general dentist and pedodontist. Please send resume dentooffice7011@yahoo.com.

GENERAL DENTIST WANTED:
Part-time associate wanted for a fast-paced, modern dental office with two available locations - Wicker Park and Lakeview. Email resume for consideration to sbiroff@moderndentalchicago.com.

GENERAL DENTIST NEEDED:
Full-/part-time in western suburb office. Please call 630.852.4848 or email 4118westmont@gmail.com.

PEDIATRIC DENTIST:
Needed for multi-function dental offices in the southwest suburbs. Large patient base of children. Excellent income potential and possible partnership. Please send CV to katie@advancedfamilydental.com or fax to 815.483.2298.

GENERAL DENTIST:
Associate needed in busy Richton Park solo dental office for Wednesdays and every second Saturday. Ability to do surgical extractions and root canals is an asset. Please submit cover letter and resume to atozdentalcare@hotmail.com.

GENERAL DENTIST NEEDED:
Opportunity to join a state-of-the-art growing dental practice in the Rockford area. Full-time associate position available with attractive compensation package. Great income potential for the right person. Fee-for-service practice. New graduates welcome to apply. Send resume and cover letter to rbischoffdds@gmail.com.

PERIODONTIST AND PEDIATRIC dentist immediate opening. Looking for experienced periodontist and pediatric dentist to join our busy practice located in suburban west Chicagoland. Availability two days per month. Please email smile4us96@gmail.com.

ASSOCIATE DENTIST OPPORTUNITY — Kirkland:
Busy general dentistry practice in rural community seeks associate dentist. Prefer candidate with experience but will consider recent grads if they are particularly awesome. Eventual buy-in opportunity for the right candidate. Please send resume to byrunne@gmail.com.

GENERAL DENTIST:
Looking for general dentist with extraction and endo experience for multi-practice location, northwest suburbs. Part-time/full-time. State-of-the-art facilities. Also in need of an orthodontist. Please email at lakemoordental@gmail.com.

GENERAL DENTIST:
Associate needed for Wednesdays and every second Saturday for solo practice in Cicero. Must be willing to treat children and to accept Public Aid. Speaking Spanish is an asset. Please submit cover letter and resume to atozdentalcare@hotmail.com.

PEDIATRIC DENTIST:
Looking to hire part-time pediatric dentist for a modern office in Naperville with orthodontist. Please call for details 630.355.1780.

GENERAL DENTIST NEEDED:
Part-time GD needed with flexible hours for western suburban office. Experience preferred, knowledge in removable prosthetics needed. Please email resume to dentaljobs015@gmail.com.

GENERAL DENTIST, PEDIATRIC DENTIST:
Looking to hire a general dentist and pediatric dentist to join our expanding multi-specialty group practice. Please email resume to sreddy8302@dentals.com.

GENERAL DENTIST NEEDED:
Busy, multi-specialty, fully digital office located in Skokie is looking for a general dentist with at least four years experience to join our team three days a week. Please email your resume to agnes.oldorchardanddentalgroup@gmail.com.

GENERAL DENTIST:
Dental practice seeking experienced dentists for multiple locations in Illinois and also Munster, IN. We are looking for full or part-time. Please email CV to tinakurzrock@sbcglobal.net.

GENERAL DENTIST NEEDED:
Part-time GD needed for Wednesdays in the Rockford area. Full-time position is also available for the right candidate. Please email letter of interest to sreddy8302@dentals.com.

GENERAL DENTIST: Looking to purchase a dental practice in the Chicagoland area. Please email drsuldds@gmail.com.

LOOKING TO PURCHASE: General dentist looking to purchase an existing practice. Western suburbs preferred. Pre-qualified for financing. Will consider all sizes and all transition possibilities. Email great_smiles2010@yahoo.com.

GP PRACTICE WANTED: General dentist looking to purchase two-four chair, existing practice and/or turnkey projects. North/northwest suburbs preferred. Pre-qualified for financing. Please email at niweds4@yahoo.com.

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**For Sale by Owner**


**ITASCA DENTAL OFFICE:** Four-op dental suite for sale as a result of office merger. Modern, high-visibility office with 50-year history. Leasesthold and equipment for far less than start-up. Excellent lease terms. Call 630.779.6249.

**PRACTICE FOR SALE:** North suburb, Golf Mill area, professional building, 25-year-old general practice. Great Location. Two operators, owner retiring. Priced to sell. Contact prospect01dental@aol.com

**FOR SALE BY OWNER:** Busy intersection North Chicago. At street level in professional building. Three separate rooms with each own X-ray unit. Low rent. Good for starters or as satellite office. Priced for fast sale. bordoc@gmail.com

**DENTAL PRACTICE FOR SALE:** Well-established general practice in north suburb. Two operators in multi-story office building. Great opportunity for first-time ownership; practitioner seeking greater flexibility or practice acquisition. Current owner retiring. For more information contact jeni@excitoadvisors.com

**FOR SALE BY OWNER:** Our office in Joliet is for sale by owner. Very nice office with two chairs, lab, doctor office and a very nice waiting area. Please call 773.865.2859 or by email rabe01998@yahoo.com

**DENTAL PRACTICE FOR SALE:** Two dental practices for sale. Chicago/Midway — grossing $310,000 and south suburb (Palos Heights), grossing $167,000. Excellent opportunity. Doctor is relocating. Priced to sell. Call Linda 773.297.2012.

**NAPERVILLE PRACTICE AND BUILDING** for sale: 100% fee-for-service, 900 plus patients, $215,000 gross on eight months/year. Two rooms, room for a third. Email rfp629@email.com or call 630.639.0575.

**ELGIN PRACTICE FOR SALE:** All digital, paperless, newer office for sale. Digital pano and four equipped rooms. Busy area. Reasonably priced. Owner selling due to family issues. Opportunity to walk into a ready to go office, no set-up will be needed. All dental equipment included. Email elginpractices@yahoo.com

**DENTAL OFFICE FOR SALE IN NORTH SIDE CHICAGO:** Annual gross revenues $350,000-$400,000. Three equipped ops and room for six ops. Equipment about 4 years old. Please email agnel4@msn.com for inquiries.

**ARLINGTON HEIGHTS PRACTICE FOR SALE:** 100% fee-for-service general practice. $550,000 gross annual revenue. Three ops. Adec chairs. Digital Panorex. Modern. All digital. Email 60004dr@gmail.com.

**DENTAL CLINIC FOR SALE OR SUBLEASE:** 1,600 square feet dental office located in downtown Lansing. Two ops equipped with third plumbed. Please call 708.889.9442.

**CEREC MACHINE FOR SALE:** Cerec Blue CAD/CAM and Cerec MCXL milling unit for sale. Like new, recently serviced and updated by Patterson. $79,500 or best offer. Email info@sowelldentalassociates.com

**NORTH CENTRAL ILLINOIS:** $600,000. Low net. One doctor. Large office. Seven ops. Aidec chairs. Annual gross revenues $350,000-$400,000. Three equipped ops and room for six ops. Equipment about 4 years old. Please email ms_betty_22@comcast.net

**PRACTICE FOR SALE:** Southeast Chicago dental office for sale. Three ops. Single-story building. Would make ideal starter or second office. Could also be a profitable ACA office. Collecting $100,000 plus on 12 hours/week, all private, fee-for-service. Building and/or practice available. Great opportunity for young dentist, or for supplemental income. Highly motivated. Best offers evaluated. Some owner financing is a possibility. Contact ms_betty_22@comcast.net

**OP200 PANOREX WITH VT:** 2009 Instrumentarium for sale as a result of office merger. Modern, high-visibility office with 50-year history. Leasesthold and equipment for far less than start-up. Excellent sale as a result of office merger. Modern, high-visibility office with 50-year history. Leasesthold and equipment for far less than start-up. Excellent sale as a result of office merger. Modern, high-visibility office with 50-year history. Leasesthold and equipment for far less than start-up. Excellent sale as a result of office merger. Modern, high-visibility office with 50-year history. Leasesthold and equipment for far less than start-up. Excellent sale as a result of office merger. Modern, high-visibility office with 50-year history. Leasesthold and equipment for far less than start-up. Excellent sale as a result of office merger. Modern, high-visibility office with 50-year history. Leasesthold and equipment for far less than start-up. Excellent

**For Sale by Broker**

**ADS MIDWEST:** Endorsed by the Illinois State Dental Society for dental practice brokerage and appraisal. Contact Peter J. Ackerman, CPA, at 312.240.9959 or adsmidwest.com.

**SELLERS NEEDED:** Never has the market been stronger! Call for a free consultation if you are considering a transition or sale!

**ORTHO:** $900,000. Fantastic location. $250,000 net after debt on part-time schedule.

**PEDO:** $2 million, high net, beautiful building.

**NEAR WESTERN SUBURB:** $11 million. FFS, CEREC. NEAR WESTERN SUBURB: $330,000. Four digital ops, real estate available.

**WESTERN SUBURB:** $900,000. Pending.

**ORTHODONTIST:** $2 million, high net, beautiful building.

**NORTHWESTERN SUBURBS:** $800,000. Pending.

**NORTHWESTERN SUBURBS:** $630,000. Two high-traffic locations. Priced to sell.

**NORTHWESTERN SUBURBS:** Four ops, two equipped. Digital. Perfect location.

**NORTHWESTERN SUBURBS:** $800,000. Pending.

**GLENVIEW:** Two-op facility and equipment priced to sell.

**Evanston:** $300,000. 2 new ops, FFS. Sold!

**North Shore:** $15 million, paperless, beautiful facility.

**NORTHERN SUBURB:** $1.5 million. Sold!

**ALGONQUIN:** $200,000 high visibility. Dentist retiring.

**ROCKFORD:** $200,000 collections, part-time. Priced to sell.

**NORTH CENTRAL ILLINOIS:** $600,000. Low overhead, significant hygiene base.

**LOMBARD OFFICE:** Huge lot, was previously used as a dental office, great space with three work stations, two private offices, great size front lobby, two-car garage, generous front drive with available parking, full unfinished basement with plenty of storage, conveniently located by shopping plaza and Yorktown mall. Call for details, Laura V. Torres, ReMax Exclusive Properties, 773.909.7599.
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CHICAGO, LAKEVIEW: Sold!

CHICAGO, GOLD COAST: Partnership opportunity. 100% FFS practice, cosmetic focus. Seller retiring.

CHICAGO, LINCOLN PARK: Four ops, 100% FFS, low overhead. Collecting $620,000.

CHICAGO, LAKEVIEW: Sold!

CHICAGO, LOGAN SQUARE: Three ops, street level storefront. Collecting $600,000.

CHICAGO, LOOP: Sold!


NORTHWEST SUBURB OF CHICAGO #IL102: Beautiful five-op practice. Gross revenues approximately $925,000. Eight ops, all fee-for-service. Getting ready to sell.

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WESTERN SUBURBS OF CHICAGO #IL101: 2013 collections approximately $925,000. Eight ops, all fee-for-service. Getting ready to sell.

WORTH: Sold!

BEVERLEY HILLS: Great practice! Collecting $450,000. 100% FFS. Office runs itself with a good staff. Please call 678.482.7305 or email info@southeasttransitions.com for details using listing ID IN1001.

HENDRY SCHEIN PROFESSIONAL Practice Transitions: Associateships; equity buy-ins; practice sales; practice valuations, we have qualified buyers for Chicago and suburbs. Interested sellers call or email in confidence. Contact Al Brown at al.brown@henryschein.com, 800.853.9493 or 630.781.2176.

CHICAGO #IL103: Very desirable Wicker Park/ Bucktown area. Gross $360,000 with three ops.

NAPERVILLE #IL506: Beautiful four-five op office on major street. $435,000 collections on two days/week.

WESTERN SUBURBS OF CHICAGO #22135: Qualified buyer seeks practice to buy or merge. All types of situations considered.

CHICAGO #IL508: Five ops, located on high traffic street. $690,000 gross.

KANKAKEE COUNTY #22143: Four-op in a nice location. Gross revenue $250,000.

DOWNTOWN CHICAGO #22134: Qualified buyer seeks to buy or merge. Practice runs itself with a great staff.

NORTHWEST SUBURB OF CHICAGO #IL101: Excellent location. $850,000 gross. Four-op, established practice with building on major street.

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## Applicants and deceased members

### Applicants

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<thead>
<tr>
<th>Name</th>
<th>University/College</th>
<th>Address</th>
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<tbody>
<tr>
<td>Ahmed, Asma</td>
<td>University of Illinois, 2013</td>
<td>567 W. 14th St., Chicago Heights South Suburban Branch</td>
</tr>
<tr>
<td>Albert, Sherif</td>
<td>The Ohio State University, 2005</td>
<td>2001 Butterfield Rd., Downers Grove West Suburban Branch</td>
</tr>
<tr>
<td>Atcha, Irfan</td>
<td>University of Illinois, 1996</td>
<td>747 N. LaSalle St., Chicago Kenwood/Hyde Park Branch</td>
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<tr>
<td>Booller, Ketti</td>
<td>Indiana University, 2010</td>
<td>3655 N. Ashland Ave., Chicago North Side Branch</td>
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<td>Dallas, Nicholas</td>
<td>University of Illinois, 2008</td>
<td>939 W. North Ave., Chicago Northwest Side Branch</td>
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<tr>
<td>Dhadwal, Ritu</td>
<td>New York University, 2012</td>
<td>7345 W. 25th St., North Riverside West Side Branch</td>
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<td>Dhadwal, Sushant</td>
<td>New York University, 2011</td>
<td>7345 W. 25th St., North Riverside West Side Branch</td>
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<tr>
<td>Estes, Eric</td>
<td>University of Illinois, 1988</td>
<td>2632 Green Bay Rd., Evanston North Side Branch</td>
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<tr>
<td>Gray, Megan</td>
<td>University of Illinois, 2009</td>
<td>620 Country Ln, Glencoe North Suburban Branch</td>
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<td>Griglione, Anthony</td>
<td>Southern Illinois University, 2010</td>
<td>18130 S. Halsted St., Homewood South Suburban Branch</td>
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<td>Hafezi, Maryam</td>
<td>University of Illinois, 2000</td>
<td>2263 Foxboro Ln., Naperville West Suburban Branch</td>
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<td>Jacobs, Bryan</td>
<td>Harvard University, 2010</td>
<td>111 E. Wacker Dr., Chicago Kenwood/Hyde Park Branch</td>
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<td>Jarosik, Beth</td>
<td>University of Illinois, 1996</td>
<td>6721 Pine Lake Dr., Tinley Park South Suburban Branch</td>
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<td>Kawar, Nadia</td>
<td>University of Jordan, 1995</td>
<td>801 Megan Ct., Westmont West Suburban Branch</td>
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<td>Khoo, Tuo Sheng Joel</td>
<td>National University of Singapore, 2005</td>
<td>68 Mckibbin St., Highland Park North Suburban Branch</td>
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<td>Lee, Sat</td>
<td>University of Pennsylvania, 2011</td>
<td>7513 Farmingdale Dr., Darien Englewood Branch</td>
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<td>Loos, John</td>
<td>University of Illinois, 1993</td>
<td>5842 W. Higgins Rd., Chicago Northwest Side Branch</td>
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<td>Mendez, Olga</td>
<td>University of Texas, 2010</td>
<td>3739 W. 26th St., Chicago West Side Branch</td>
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<tr>
<td>Patel, Smita</td>
<td>SUNY Buffalo, 1992</td>
<td>9663 Franklin Ave., Franklyn Park Northwest Side Branch</td>
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<tr>
<td>Payne, Mark</td>
<td>Arizona School of Dentistry, 2012</td>
<td>2825 E. Gabriella St., Naperville West Suburban Branch</td>
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<td>Primiano, Nicholas</td>
<td>University of Illinois, 1983</td>
<td>114 N. Washington St., Naperville West Suburban Branch</td>
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<td>Purev, Solongo</td>
<td>University of Pennsylvania, 2002</td>
<td>8901 W. Golf Rd., Des Plaines Northwest Suburban Branch</td>
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<td>Roberts, Jamie</td>
<td>Tufts University, 2010</td>
<td>2246 E. Grand Ave., Linderhurst North Suburban Branch</td>
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<td>Saeed, Azam</td>
<td>Midwestern University — Arizona, 2013</td>
<td>121 E. Roosevelt Rd., Lombard West Side Branch</td>
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<td>Sanghani, Rushi</td>
<td>University Southern California, 2013</td>
<td>2254 S. Cicero Ave., Cicero West Side Branch</td>
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<tr>
<td>Sediq, Romal</td>
<td>Case Western Reserve University, 2005</td>
<td>9655 Woods Dr., Skokie North Side Branch</td>
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<td>Stennis, Kurrie</td>
<td>University of Illinois, 2013</td>
<td>8155 S. Artesian Ave., Chicago Englewood Branch</td>
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<td>Terrassa Reyes, Isabella</td>
<td>Tufts University, 2012</td>
<td>111 N. Wabash Ave., Chicago Kenwood/Hyde Park Branch</td>
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<td>Thakkar, Jigna</td>
<td>New York University, 2000</td>
<td>420 Garden Cir., Streamwood Northwest Suburban Branch</td>
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<td>Thomas, Natolya</td>
<td>University of Michigan, 2010</td>
<td>9718 S. Halsted St., Chicago Kenwood/Hyde Park Branch</td>
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<tr>
<td>Tourloukis, Vasiliki</td>
<td>Northwestern University, 1991</td>
<td>601 W. Central Rd., Mount Prospect Northwest Suburban Branch</td>
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<tr>
<td>Uhrich, Elizabeth</td>
<td>Southern Illinois University, 2007</td>
<td>7600 W. College Dr., Palos Heights South Suburban Branch</td>
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<tr>
<td>Vivit, Edward</td>
<td>Loyola University, 1990</td>
<td>3535C Rose St., Franklin Park Northwest Side Branch</td>
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<tr>
<td>Wadhwania, Sadaf</td>
<td>New York University, 2008</td>
<td>6130 W. Cermak Rd., Cicero West Side Branch</td>
</tr>
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</table>

### Deceased members

<table>
<thead>
<tr>
<th>Name</th>
<th>University/College</th>
<th>Address</th>
</tr>
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<tbody>
<tr>
<td>Anderson, Donald</td>
<td>Loyola University, 1942</td>
<td>1295 S. Spring Lake Ln., Minocqua, WI South Suburban Branch</td>
</tr>
<tr>
<td>Atlas, Alvin</td>
<td>University of Illinois, 1977</td>
<td>2840 Woodland Dr., Northbrook North Side Branch</td>
</tr>
<tr>
<td>Foster, Roscoe Jr.</td>
<td>Howard University, 1960</td>
<td>592 Colonial Dr., Hilton Head Island, SC Kenwood/Hyde Park Branch</td>
</tr>
<tr>
<td>Sachs, John</td>
<td>Loyola University, 1958</td>
<td>17 Meadowview Dr., Northfield Northwest Suburban Branch</td>
</tr>
<tr>
<td>Salmond, Noran</td>
<td>University of Missouri, 1989</td>
<td>4524 W. 95th St., Oak Lawn Englewood Branch</td>
</tr>
<tr>
<td>Silvnick, Maurice</td>
<td>University of Illinois, 1951</td>
<td>3100 Lexington Ln., Apt. 306, Glenview North Side Branch</td>
</tr>
<tr>
<td>Treiber, Marven</td>
<td>Chicago College of Dental Surgery, 1944</td>
<td>1280 Randolph Rd., Apt. 4M, Northbrook North Side Branch</td>
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**May/June 2014 » CDS Review 47**
How to interview your employer

The most recent American Dental Association survey of new dentists (2009) spotlights a dramatic trend in where and how a new dentist practices. In 1998, nearly 80 percent of recent dental graduates either practiced as a sole proprietor or as a partner. By 2007, that percentage precipitously dropped to just under 16 percent. Clearly, a large proportion of new dentists are willing to practice as an employee.

Large education debt and the perception by new dentists that prime practice locations are saturated by established practices contribute to this departure from the traditional dental practice model. Some of our older colleagues mutter that the new dentist has lost the entrepreneurial spirit. I don’t believe that’s true; they just need a paycheck more quickly.

There are a myriad of practice settings that offer employment to the recent graduate, from association with an established dentist to large so-called corporate practices. The complexity of practicing as an employee needs the applicant to become an interviewer of the employer; they must be prepared to ask the hard questions in order to make informed decisions.

Unfortunately, dental schools don’t have the time or faculty to teach their graduates the right questions to ask.

Todd Marshall is a member of the ADA Council on Dental Practice. He is a board member of Park Dental in Minnesota with more than 60 shareholder-dentists. He offers a series of questions that need to be asked of any prospective employer:

- Who owns the business entity?
- Is there a system to allow employees to become owners?
- Do practices operate under the business entity’s name?
- Does the professional entity have an ownership relationship with a private equity firm or public company?
- What is the governance structure of the professional entity?
- Do you know whether the management agreement complies with your state statutes?
- Do you have metrics that must be followed (i.e. percentage of Medicaid patients seen)?

As a CDS member you have access to the ADA’s contract analysis legal department (http://www.ada.org/news/7106.aspx), one of the most valuable benefits of membership. I strongly suggest you request an analysis of any contract offered to you before you sign.

For those who have chosen to practice as a sole proprietor or partner, you should do an in-depth interview with yourself:

- Are you willing to be a perpetual student, as Dr. G.V. Black advised his students?
- Will you study best business practices?
- Will you join community organizations, such as Rotary and the local chamber of commerce?
- Will you serve on the school board or run for local office?
- Will you attend local dental meetings? You will be surprised at what you learn from your older colleagues.
- Do you have the courage to take leadership roles in organized dentistry?

These are just a few strategies for successful practice.

CDS offers free continuing education on science and techniques and practice management. There is no better bargain than being a member.

Contact Dr. Lamacki at wlamacki@aol.com.
Endodontics vs. Implants

Presented by
James Bahcall, DMD, and Juzer Chinwalla, DDS

Wednesday, September 24
9 a.m.-2:30 p.m. • Drury Lane, 100 Drury Lane, Oakbrook Terrace

About our program
It is not uncommon within the clinical practice of dentistry to have multiple options when treating dental disease. This is especially true when it comes to the treatment planning for endodontics vs. implants. This presentation will cover how to make the best informed decision.

About CDS meetings
Regional Meetings are FREE to all CDS members and their staffs, as well as dental hygienist members of the Illinois State Dental Society.

A fee of $250 is charged to dentists who are not CDS members and their staffs, which may be applied to membership for the current year. Advance registration is not required, but CDS encourages you to register online.

On-site registration begins at 8:30 a.m.

How to earn CE credit
Regional Meeting registration will end 30 minutes after the actual start of the program. Attendees will receive bar coded badges that capture their time of entry. Badges will be scanned as attendees leave at the end of the program. No partial credit will be issued. Continuing Education credit forms will be mailed to attendees after the meeting.

Directions to Drury Lane
Call 630.530.8300

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