







DIGITAL IMAGING

DONALD SHERMAN, DMD

WEDNESDAY, NOVEMBER 7

9 a.m. to 2:30 p.m.

Drury Lane, 100 Drury Lane, Oakbrook Terrace

CE CREDITS: 5 CE hours

TARGET AUDIENCE: Doctors, hygienists, assistants and office staff

ABOUT OUR PROGRAM:

This multi-media presentation is designed to help dentists and their staffs better understand and use digital cameras and digital imaging to improve communication with patients and documentation for clinical treatment records. The course will cover digital cameras, digital X-ray equipment, intraoral cameras and scanners. Attendees will learn:

- How to create high-quality digital images from their current 35 mm film camera
- How to use digital images for patient consultations
- How to submit X-rays to insurance companies
- How to use a scanner to digitize 35 mm slides and negatives and dental X-rays
- How to import digital images into Microsoft Word documents, Web sites, e-mail and current office management software
- How to manipulate and catalog digital images

ABOUT OUR SPEAKER:

Dr. Sherman is a clinical instructor at the Boston University
Goldman School of Dental Medicine. A popular lecturer for
dental meetings, including the CDS Midwinter Meeting,
Dr. Sherman has authored numerous articles on office
computer technology, digital imaging and digital photography.
For more information about our speaker, visit Dr. Sherman's
Web site, www.digitaldmd.com.



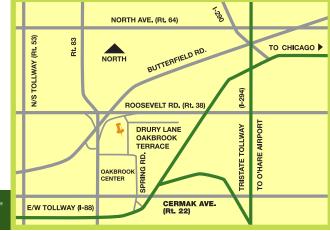
Regional meetings are
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members and their
auxiliaries, as well
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State Dental Society.

A fee of \$250 is charged to dentists who are not CDS members, which may be applied to membership for the current year.

Advance registration is not required for any regional program.

DIRECTIONS:

For directions to Drury Lane, call (630)530-8300.



CHICAGO DENTAL SOCIETY



PAGE ONE

ADA LIBRARY INVITES MEMBERS TO ITS 80th BIRTHDAY PARTY

The American Dental Association Library invites CDS members to an open house Friday, October 19, 1-4 p.m., to celebrate its 80 years of service. The library is located on the 6th floor of the ADA headquarters building at 211 E. Chicago Ave., Chicago.

Any member who attends the library open house can tour the resource-rich facility, view a fascinating archival display, meet the staff and enjoy refreshments.

Members may also use the library to do research on weekdays, 8:30 a.m.- 5 p.m. Trained staff members are available to help. Members can obtain

specific journal articles, borrow books or request help finding information on any dental subject by calling (800)621-8099, ext. 2653.



2008 MWM PRELIMINARY PROGRAM TO BE DOWNLOADABLE

CDS will offer the 2008 MWM Preliminary Program (November *CDS Review*) as a downloadable PDF from our Web site, *www.cds.org*, beginning Nov. 1, when the interactive version and pre-registration are available.

CDS will still mail one printed copy of the Preliminary Program to each CDS member. However, nonmembers who want a copy of the Preliminary Program will have to download a PDF version from the CDS Web site. There is no charge to download the PDF.

Nonmembers who still wish to receive the printed version of the Preliminary Program will be able to order it online using a Visa or Mastercard. The cost for a copy is as follows:

- \$10 for nonmembers living in the U.S.
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UIC CHANCELLOR SYLVIA MANNING ANNOUNCES RETIREMENT

Sylvia Manning, chancellor of the University of Illinois at Chicago since 1999, announced she will retire from UIC at the end of 2007. Manning leaves a legacy of campus expansion and enhancement and of rapid growth in UIC's academic research enterprise.

"It has been a great privilege to lead one of the most dynamic university campuses in the nation," Manning said. "While I look forward to my own next steps, I will certainly miss the wonders of UIC and working with its terrific faculty, staff, students, supporters and community partners. This is a remarkable campus and it has a tremendous future.

"With a very strong team of deans and other administrators in place and the successful launch of the Brilliant Futures fundraising campaign last month, I felt the time was right to move on," Manning said.

B. Joseph White, president of the University of Illinois, said a national search will determine a successor for Manning, who will retire Dec. 31.

Manning was named interim chancellor in September 1999 and permanent chancellor in July 2000, after serving since 1994 as the University of Illinois system's vice president for academic affairs. As vice president, she oversaw development of the state-appropriated budget and coordination of academic affairs university-wide; she led the creation of the University of Illinois Online, the university's program for Web-based teaching and learning; and she supervised integration of the former Sangamon State University (now the University of Illinois at Springfield) into the U. of I. system in 1995.

IT'S HARD TO TELL FRIENDS FROM FOES. ORGANIZED DENTISTRY CAN HELP.

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CDS has a short list of preferred vendors: The Cincinnati Insurance Company (professional liability insurance), Treloar & Heisel, Inc. (disability and long-term care insurance), GE Healthcare Financial Services, and Hertz (car rental). Digital Conference Providers is the only authorized source for recordings of courses offered at the annual Midwinter Meeting. More information about these vendors (and any orders we might endorse in the future) is available at www.cds.org/sign-up/term_and_condition.php.

ISDS lists its preferred providers at www.isds.org/memberBenefits/EndProd-Services.asp; the ADA has built a separate Web site for its preferred providers, at www.adamemberadvantage.com.

Some CDS members have reported receiving calls from credit card companies and other businesses with claims of preferred provider status and "low, low rates." Before faxing anyone a copy of your last credit card statement, check online to verify the vendor's preferred provider status.

THE CDS REVIEW IS NOW AVAILABLE ONLINE

Looking for an article from a past issue? CDS members can download PDF versions of the CDS Review by visiting the Publications section of www.cds.org and clicking on the CDS Review Library link. Issues dating back to January/February 2006 are available.

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SUNDAY

NOVEMBER 1 1

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INSTALLATION

7 p.m. • Chicago Ballrooms VI & VII

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8 p.m. • Chicago Promenade East and West

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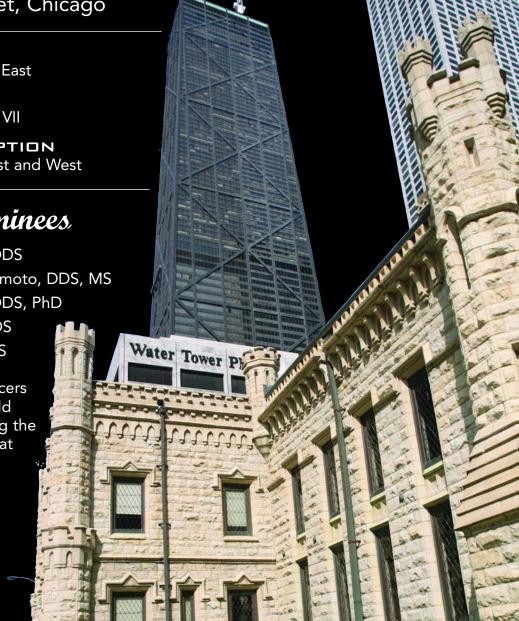
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The 2008 CDS officers election will be held November 7 during the Regional Meeting at Drury Lane,
100 Drury Lane,
Oakbrook Terrace.



How well do you really know your employees?

EVEN IN SMALL OFFICES, BACKGROUND CHECKS MAKE SENSE

Joanna Brown

It all seems so simple.

You need a new office manager.

The young person who answered the ad you placed online submitted a resume, and claims to have experience. It was easy to find a mutually convenient time for an interview.

Upon entering your office, the job candidate had a warm smile and professional demeanor. Well dressed. Well spoken. Seems like a match to you.

But hiring professionals would warn you to think twice before you seal the deal. The Society of Human Resource Managers reported in 2006 that over 53 percent of all job applicants lie to some extent on their resumes; over 70 percent of all college students said they would lie on their resume to get a job.

"Right now, the biggest issue is that you want to be sure that the candidate is exactly who they say they are," said Bob Capwell, owner and chief knowledge officer of Pittsburgh-based Employment Background Investigations, Inc. Mr. Capwell is also a past chairman of the National Association of Professional Background Screeners (NAPBS).

As for the applicants who stretch the truth on a resume, he said, "the job market today is so competitive in so many different fields, people look for ways to separate themselves from the pack."

To protect themselves, an increasing number of employers are doing background investigations of applicants prior to hiring them. This includes checking the applicant's general character and reputation and verifying the information provided on a resume or job application. This may include drug and psychological tests, bankruptcy records and criminal arrest reports.

Small business owners may think their offices are too small, too local or too cash-strapped to do background checks, but Mr. Capwell suggested they seriously consider the alternative. Workplace crime, unethical business practices and misleading resumes are becoming more common; the associated costs of fraud, embezzlement, theft and violence total billions of dollars annually. And the negative attention that comes with employing people who commit these crimes can devastate a small business.

"It makes good sense as far as your liabilities are concerned and it will reduce your hiring costs and your turnover. Finding the best fit for your practice is very, very important," Mr. Capwell said.

Locally, an Elmhurst oral surgery center was recently victimized by a dishonest employee. Patricia A. Gaffney, 54, of Elmhurst, was convicted of felony theft in a DuPage County court in May for stealing nearly \$130,000 in a complex fraud scheme that the office accountants didn't initially notice, the *Daily Herald* reported June 21.

Ms. Gaffney was arrested in 2005 after her employers discovered the money was missing. She maintains her innocence and testified in court that the doctors for whom she worked allowed her up to \$1,500 per month in cash bonuses. But she filed for bankruptcy in 2005, and her attorney said she used the stolen money to put her sons through college.

According to the NAPBS, the industry serves six critical functions:

- Protecting the rights of consumers
- Helping employers comply with hiring standards set by state and federal law
- Helping public and private employers avoid legal exposure for negligent hiring
- Helping ensure a safe workplace and avoid nightmares associated with workplace violence, theft, hiring based on fraudulent credentials, or hiring terrorists

- Playing a critical part in the homeland security effort and working on behalf of the American economy
- Helping improve both the profitability and productivity of American business by helping employers make better hiring decisions and lowering the high cost of turnover.

The industry is highly regulated. Background screeners are considered as consumer reporting agencies under the law, and therefore must follow guidelines set by the Fair Credit Reporting Act of 1970. The government acted then to protect the privacy rights of individuals who are the subject of credit checks, but the laws have since been amended to include most all consumer reports.

If a business owner is going to conduct background checks on candidates for job placement, the applicants must be told what will be done and that an offer of employment will be contingent on the results of that investigation. Applicants must then consent to the investigation; failure to consent may be a reason to discount an applicant if the employer is consistent with checking every applicant. Spot-checking applicants may be considered discriminatory.

If the investigation turns up adverse results, the applicant must be notified and allowed time to dispute any findings he or she believes are not true or erroneous.

Assuming the applicant consents to the background check, investigators verify first that the applicant's name matches the social security number and date of birth provided by the applicant. Background screeners will verify the education, licenses and certificates candidates claim to have.

Verifying work experience may also be important.

"Just because a person shows up for work every day, that doesn't mean they did a good job," Mr. Capwell said. "It's not just contacting the past employers (an applicant lists on a resume), but talking to the doctor or the office manager to learn about the person's performance."

A background screener will then perform a criminal check for felonies with the local, county and state police departments associated with the candidate's current and past places of residence. Multiple databases may also be checked for employers or applicants who live close to state lines.

Background screeners may also ask the candidate to provide other names to search, such as a maiden name. But, Mr. Capwell warned, some candidates will provide only one name so as to throw off the background check.

"Cook County is highly automated and we can find a lot of information through the databases we have access to," Mr. Capwell said. "Smaller counties may not have the resources for that. After we look at the county, if the state has a good system—which Illinois does—we'll look at the state system."

The biggest concern in criminal searches, Mr. Capwell said, depends on the employer's industry. In dental offices, where staff members have access to patients, personal records and medicine cabinets, crimes of primary concern may include sexual offenses and drug offenses.

"In dental offices, these criminal records are going to be very, very important," he said. He would also recommend doctors check candidates against two of the newer data-

bases the government set up post-9/11: the Office of the Inspector General and the General Services Administration databases record crimes against the government, including Medicare and Medicaid fraud.

IT YOU HAVE A PRACTICE AND THINGS ARE GOING WELL, YOU HAVE TO THINK ABOUT THE DAMAGE THAT CAN DONE BY A BAD HIRE, OR THE TIME AND EXPENSE OF REPLACING AND RETRAINING A BAD FIT. NEGLIGENT HIRING SUITS CAN BE VERY EXPENSIVE.

Infolink Screening

Services reported in 2005 that 5.7 percent of applicants for jobs in healthcare who consented to background checks had some type of criminal conviction; considering all industries, 8.6 percent of all consenting job applicants had criminal records.

When an investigation turns up evidence of prior bad acts, Mr. Capwell said, it's important to consider the crime, the job the applicant is after, and the amount of time that has elapsed since the offense before you discount the applicant's place in your practice.

"Most offices have a policy on timelines, and many say that if your record has been clean for seven years, you're ok, but you need to look at the crime, too." College nights of drunken mayhem may not be as relevant to your bookkeeper's role as a drug offense in your dental assistant's past is.

Though this type of research is thorough and exhaustive, Mr. Capwell said it doesn't have to be time consuming or expensive. Some information can be retrieved in three to five days, for as little as \$10-\$15. Prices charged by individual investigators will vary.

"It you have a practice and things are going well, you have to think about the damage that can done by a bad hire, or the time and expense of replacing and retraining

a bad fit," he said. "Negligent hiring suits can be very expensive."

Some staffing agencies do some of the work of background investigators, but not all. Karen Anderson has owned and

managed Dental Auxiliary Placement Service, Inc., for nearly 20 years, and has always verified the information she collects from candidates for job placement: personal and professional references, employment history, citizenship, and the validity of licensure and

liability insurance when appropriate. The employment application she uses also asks candidates if they have ever "pleaded guilty, no contest or been convicted of a crime."

Still, Ms. Anderson recommends dentists

conduct the same background checks they do for the rest of the staff.

"The dentist is the employer, and the staff will be handling a lot of money and personal information for the dentist," she said.

Just as an increasing number of employers are doing background checks, an increasing number of employees are filing claims against their employers for "negligent hiring" after a co-worker engages in violent or unethical behavior in the workplace. When substantiated by the courts, these claimants win large damage awards. In a frequently sited Colorado example, a jury awarded \$210,000 to the family of a young victim of sexual assault in a case where the jury found that a fast food restaurant owner would have learned of an employee's prior conviction for child molestation by doing a reference check.

For more information on the background screening industry or to find a local investigator, visit www.napbs.com.

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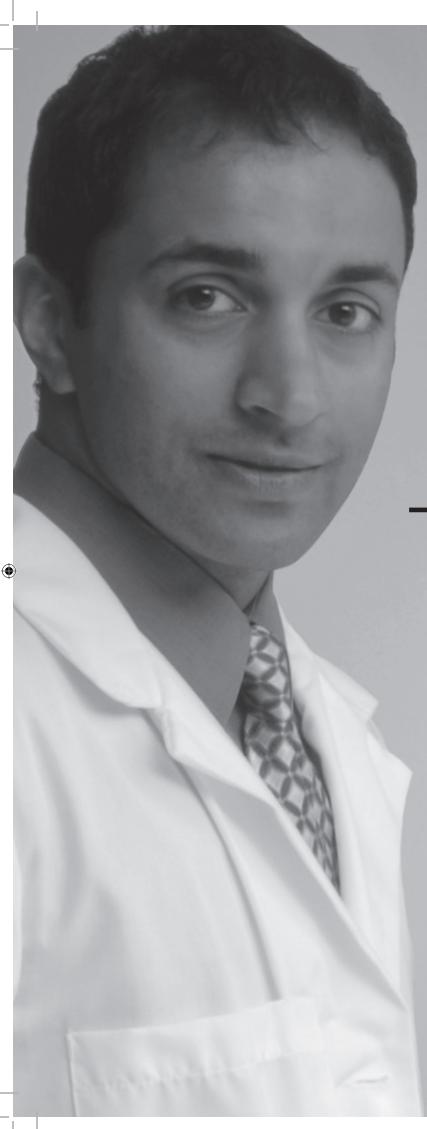


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A picnic in the woods

Photography by John McNulty

Summer weather doesn't get much better than that which CDS members enjoyed during the CDS Traditional Picnic June 25. Overcast skies gave way to sunshine over Busse Woods by mid-afternoon.

More than 100 attendees made their way through the buffet line for hamburgers and hot dogs fresh from the grill. Summer salads, ice cream treats and one CDS member's homegrown cherries topped off a meal that was to be enjoyed by old and new friends alike.

But the real action was away from the picnic tables. Children bounced in the inflatable moonwalk and had their faces painted. Some of the adults, meanwhile, competed in traditional picnic games, including a bean bag toss.

Families reunited mid-afternoon when Jim Nesci arrived with his cold-blooded friends: two tortoises, a python, a monitor lizard and an alligator. Parents and adults alike were eager to touch the docile animals.

—Joanna Brown















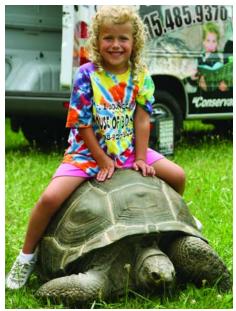












CDS Family Picnic at Great America

Photography by John McNulty

Six Flags Great America was the place to be Wednesday, July 18, for the annual CDS Family Picnic. More than 1,000 attendees, comprised of members, their families and friends, raced to be the first in line for roller coasters, waterslides and carnival games. The rain even held off until late afternoon, making it a fun-filled, family-oriented day which will not soon be forgotten.

—Joanna Brown











Charity Golf Outing

Photography by Andrew Campbell

Eighty golfers filled the Starboard course at Harborside International Golf Center July 11 for a Chicago Dental Society-sponsored outing to benefit Christina's Smile Children's Dental Clinic. CDS members, friends of CDS and their guests enjoyed a round of golf before dinner at the clubhouse.

Though the waterfront course was windy that afternoon, many golfers found success. Joe Vogrich, a guest of CDS member Phillip Fijal, made a hole-in-one on the back nine.

Whether the greens were in their favor or not, all of the golfers agreed that the outing benefited a worthy cause. Christina's Smile is a mobile dental care facility which provides free care to children in need. Identified through social and community service organizations, children who visit the 48-foot trailer in each community served receive comprehensive treatment at no charge.

For more information about Christina's Smile, visit www.csmile.com.

—Joanna Brown









WINNERS

Longest Drive 1. Joe Vogrich

2. Carolyn Suh

Closest to the Pin 3. David Bishop 4. Julie Hedstrom 5. John O'Neill

First Place Net 6. Mark Cesario Joe Vogrich Jack Guenther Phillip Fijal













(L-R) 8. Ian Elliott; 9. Dave Lang and Ken Bloom; 10. Beth Blom, Brent Brouse and Chris Alpers; 11. Bill Kleiber, Steven Kumamoto and Robert Shanahan.



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Should I purchase long-term care insurance?

Kenneth C. Thomalla, CPA, CLU, CFP

s baby boomers realize the costs of long-term care for their parents, it's no wonder why long-term care insurance (LTCI) is the fastest growing market in the insurance industry. Despite those facts and conflicting information from advisors, many professionals still question the need for such coverage.

Following are three common misconceptions when it comes to deciding whether or not to purchase LTCI.

My spouse and I are too young; I'll worry about LTCI later.

According to Americans for Long Term Security (2001), "Of current long-term care users, 40 percent are under age 65." Most of you have health and disability insurance, but that would not be sufficient to cover the burden of long-term care costs.

One's insurability is another reason why consideration needs to be given to this product sooner rather than later. There are many health concerns that will cause an applicant to be charged a higher premium or even be declined for coverage. It would be beneficial to lock into a rate class when one is presumably healthier, earlier in life.

LTCI premiums are typically level and based on your age when you purchase the plan. Many carriers offer a provision that allows you to pay premiums for 10 years and then have a paid up policy. This provision makes it very beneficial to purchase the coverage at a younger age and pay for it during your working years. LTCI policies do not normally guarantee premiums, but many carriers will guarantee no additional premiums after you have completed the tenth payment with the ten-pay option.

I have plenty of money and will self-insure the cost of long-term care.

People who purchase LTCI fall within a wide corridor. If one's assets were minimal, they would probably not purchase coverage because they would qualify for Medicaid.

On the other end of the spectrum is the individual who has a sizeable net worth. Even people at the high end of the net worth spectrum will consider LTCI as an estate preservation tool. These people will gladly insure against the risk of long-term care using pennies on the dollar.

Can the cost of long-term care truly be self-insured? Much depends on how long the care will be needed. Unfortunately, we do not know the true cost until care is needed. The cost for a private room in a nursing home can range from \$30,000 to \$180,000 per year. If these

numbers were to increase by 5 percent a year, the cost in 30 years would be \$120,000-\$700,000 per year.

For a married couple, the other consideration is the fixed cost for the spouse at home. People fail to realize that much of the total cost of living does not decrease when one spouse enters a nursing home.

Some insurance companies offer a non-forfeiture benefit rider that will return premiums if long term care is not needed. For those who are unsure as to whether assets are sufficient to self-insure, this rider should be considered when deciding to purchase LTCI.

Based on my family history, I'll never be in a nursing home.

Most people would prefer never to enter a nursing home. People who are age 65 have a 40 percent chance of entering a nursing home at some point in their lives². This trend is increasing as the number of traditional caregivers is diminishing. Children are relocating away from their parents, and thus, it is becoming more difficult to keep ailing parents at home.

LTCI has evolved over the years. Coverage now includes a full range of benefits: nursing home, assisted living, home and community care and adult day care. LTCI policies will allow an individual to remain in his or her own home as long as possible. If the individual ultimately needs to go into a nursing home, the LTCI provides for many options to make the transition smoother for all family members.

As a reminder, qualified LTCI can be paid and deducted as a business expense according to IRC Section 213(d). Employers can discriminate among class lines so only the doctors can be covered. The amount that can be deducted will depend upon the business structure.

LTCI is an important policy that is overlooked by some, especially younger professionals. All individuals, regardless of age and net worth, should evaluate this product. It is a good fit for many as an effective estate preservation tool.

Mr. Thomalla is the Chief Operating Officer for Treloar and Heisel, Inc. For more information on LTCI contact Treloar and Heisel, Inc. at (800)345-6040 or www.th-online.net.

REFERENCES

- 1. MetLife Market Survey on Nursing Home and Home Care Costs, April 2002
- 2. Health Insurance Association of America, December 1999

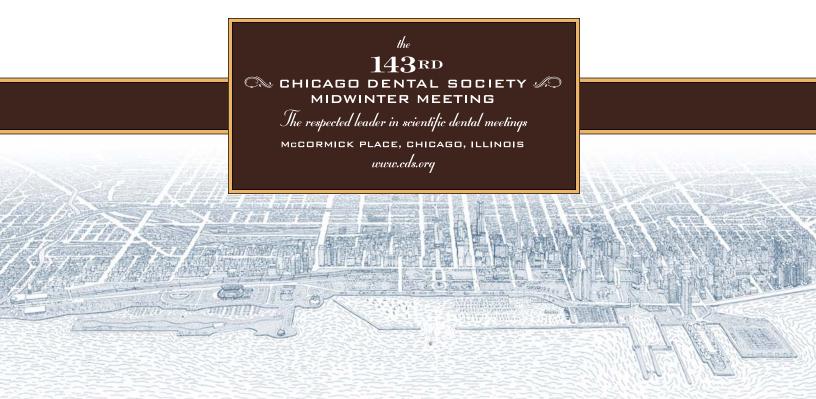
Are you using a helpful new technique?
Would you like to discuss a product that benefits your practice?
Have you done research that you want to share?

TABLE CLINICIANS WALLED FOR 2008

CDS seeks participants to present Table Clinics at the 2008 Midwinter Meeting. Table Clinics are 15-minute table top presentations that may cover a wide variety of subjects. Table Clinics will be presented Thursday and Friday, February 21-22. If time and space are available, individuals may present their Table Clinics more than once.

If you wish to present a Table Clinic at the 2008 Midwinter Meeting, visit www.cds.org/mwm, click on the "Call for Table Clinicians" link, download the Table Clinic Application, complete it and send it along with an outline of your presentation and your CV to:

Chicago Dental Society
Al Kleszynski, DDS
Director of Scientific Programs
401 N. Michigan Ave., Suite 200
Chicago, IL 60611-5585
Fax: (312)836-7329 • E-mail: akleszynski@cds.org





Read Mary Byers' online column, The Front Desk, in the Members Only section of the CDS Web site—www.cds.org.

Your thoughts, please

ouldn't you like to know what your patients are thinking? With a little time and effort, it's easy to find out.

Are you noticing changes in your patient base or the services they are requesting? Are you thinking about changing your hours or location, or possibly adding a satellite office? Do you wonder how well staff is interacting with patients? Are you curious about how patients feel about your new financial policy or billing procedures? And, most importantly, do you really want to know the answers to these questions? If so, a patient

SURVEYS DON'T HAVE

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TIME-CONSUMING

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BE A VALUABLE SOURCE

OF INFORMATION.

survey is an easy and inexpensive way to find out.

While market research firms will urge you to survey all of your patients so that your results are "statistically valid," in truth, even hearing from a few patients can be helpful. Here's how to conduct a simple survey in your practice:

Develop a clear objective. What is it you want to learn and how will you use the information? The more specific your goal, the more likely you'll meet it.

Seek staff input. Staff members can suggest questions or areas related to their jobs for which

they would appreciate feedback. By securing their input prior to developing the survey, you'll gain their buy-in and support of the survey and the resulting information.

Keep the form concise and simple. Start by asking several questions that require a "yes" or "no" answer. This will ease respondents into the survey. Then, ask a few open-ended questions to elicit specific feedback from patients. Consider including several questions in which participants are asked to rate their experience in your office. Be sure that questions are asked objectively and don't lead patients to a specific answer.

Survey both active and inactive patients. Use a different color paper for surveys that are sent to inactive patients so that you can track differences in answers

between the two patient categories. The best case scenario is that you mail the survey to all patients and include a self-addressed, stamped envelope for reply purposes. If the expense of doing this is prohibitive, mail to a random subset, or hand patients the form as they check out of the office and mail surveys to inactive patients.

Consider using an electronic survey. Though not all patients have access to the Internet, if you're looking for a simple, inexpensive way to get immediate feedback, consider using an online survey service such as www.surveymonkey.com or www.zoomerang.com. Both offer the opportunity to send a limited number of questions at no charge. These services are so easy to use that even an untrained individual can have a survey ready to send in less than an hour. Remember, however, that by surveying electronically you'll be limiting respondents to those who are Internet savvy. Regardless, this type of survey can still be effective in gathering feedback.

Pay attention to negative comments. Survey results will often confirm what you're doing right in your practice. What's more important are the negative comments you receive because they will shine light on areas in need of improvement. Be sensitive to this fact as you review the survey results.

Act on what you learn from the survey. It's essential that you make use of the information gathered from the survey so that patients see you value their input. If you learn patients don't like your financial policy, consider changing it. If they request more weekend hours, explore how you might be able to make that happen.

Surveys don't have to be costly or time-consuming to be helpful to your practice. With a little thought and preparation they can be a valuable source of information. But remember the old adage, "If you don't want to know, don't ask!"



A good office manager is good business

ost successful practices have exceptional office managers. Practice managers can make or break a practice. Their responsibilities range from managing patients and staff to coordinating business activities and helping the doctors.

An ideal practice manager is highly moral, has a winning attitude, always brings excellence, is passionate, and is able to set and maintain high standards. This individual is both responsible and able to accept responsibility. Problem solving, motivation, leading by example, implementation and a strong focus are additional desirable attributes.

The office manager should be able to prioritize, make changes and delegate activities while assessing and implementing staff responsibilities. Following through and making expectations clear are important. Attaining realistic goals requires specific direction incorporated with detailed staff training. Accountability and job performances are continually monitored and shared with the staff.

Superb managers believe in the doctors, the practice and themselves. The job should be viewed as an opportunity rather than an obligation. This individual protects and represents the practice both internally and externally. The office manager is the liaison to the dentist. Brainstorming, practice changes and problems are dealt with collaboratively with the doctor. Circumstances that arise are dealt with forth-rightly, promptly and—hopefully—effectively.

The practice manager must be profit-oriented. A strong focus on selling and cost reduction is essential. Perspective is important for cost containment. More emphasis needs to be placed on higher cost items. Frequently we obsess on minute savings. Questions such as what are the similarities of our best patients, what procedures net the most money, is everybody's time spent wisely, and can we buy better will help define this process. A proactive office manager always seeks out new business while maintaining the status quo.

Team and individual efforts are both necessary. The practice manager recognizes every staff member. An organization or practice is only as good as its weakest link. Therefore a good manager can identify deficient performances by the staff. Staff members shouldn't be

blamed but, rather, the behaviors should be addressed. Let us challenge our systems, not our people. However, repetitive deficiencies that continue after clearly defining the problem should result in dismissal. Regular group and individual meetings are set. Assignments are made and a pre-meeting agenda is either supplied or discussed prior to each meeting. Tasks are continually evaluated and discussed. Economics are usually part of each meeting. A smooth, effectively run practice usually nets higher profits.

A skilled office manager knows the importance of happiness. A parent's primary concern for their children is happiness. Why not pass this along to our patients and staff? Continually exceeding patients' expectations, treating them like the most important person in the world and with sincere kindness and respect facilitate this process. Patients will spend more money and refer others when they are happy.

Conversely, one unhappy patient is disastrous. When unhappiness arises, the doctor, in conjunction with the office manager, get into action. Staff issues and unhappy patients are addressed with expediency. Negative situations are resolved by listening and communicating, while carefully trying to maintain relationships. A winwin approach, if possible, is typically taken.

Unfortunately, many times the patient won't let you know that they are upset. However, they will let others know. In business, consumers frequently don't complain since they feel it would be a waste of time or a difficult thing to do. Consequently, they simply go elsewhere. We know that this occurs in our practices, as well. We often fall short and don't even know it. We can give patients inconsistent and mixed messages, especially when we confuse talking with action. An astute office manager and the dentist can hopefully recognize, rectify and minimize the occurrence of these inevitable situations.

A practice manager wears many hats. This individual must also demonstrate many positive personality and social traits when wearing the hats. Ultimately the superb office manager has a huge impact on job satisfaction, patient care and the bottom line.

Dr. Greene is a board-certified oral and maxillofacial surgeon. He may be reached at (773)327-2400 and www.lpinstitute.com

YOUR HEALTH

A SUMMARY OF NEW HEALTH-RELATED INFORMATION

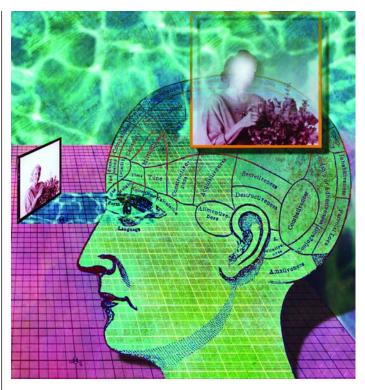
Alzheimer's disease

SEVEN WARNING SIGNS

- Asking the same question over and over again.
- Repeating the same story, word for word, again and again.
- Forgetting how to cook, how to make repairs, or how to play cards—activities that were previously done with ease and regularity.
- Losing the ability to pay bills or balance a checkbook.
- Getting lost in familiar surroundings or misplacing household objects.
- Neglecting to bathe or wearing the same clothes over and over again while insisting that they have taken a bath or that their clothes are still clean.
- Relying on someone
 else, such as a spouse,
 to make decisions or answer
 questions that they previously
 would have been handled
 independently.

CAN OMEGA-3 FATTY ACIDS SLOW ALZHEIMER'S PROGRESSION?

Nutritionists have long endorsed fish as part of a heart-healthy diet, and now some studies suggest that omega-3 fatty acids found in the oil of certain fish may also benefit the brain by lowering the risk of Alzheimer's disease. In order to test whether an omega-3 fatty acid can impact



the progression of Alzheimer's disease, researchers supported by the National Institute on Aging (NIA), part of the National Institutes of Health, will evaluate one in a clinical trial, the gold standard for medical research.

The study will be conducted nationwide by the Alzheimer's Disease Cooperative Study (ADCS), a consortium of leading researchers supported by the NIA and coordinated by the University of California, San Diego. The trial will take place at 51 sites across the United States and seeks 400 participants age 50 and older who have mild to moderate Alzheimer's disease.

Researchers will be evaluating primarily whether the

omega-3 fatty acid DHA (docosahexaenoic acid), taken over many months, slows both cognitive and functional decline in people with mild to moderate Alzheimer's disease. During the 18-month clinical trial, investigators will measure the progress of the disease using standard tests for functional and cognitive change.

"The evidence to date in observational and animal studies on omega-3 fatty acids and Alzheimer's disease warrants further evaluation in a rigorous clinical trial," says NIA Director Richard Hodes, MD. "This study is one of a number we are undertaking in the next few years through the ADCS to test compounds that might play a role in preventing or delaying

the symptoms of this devastating disease."

The trial will use DHA donated by Martek Biosciences Corp., of Columbia, MD. Participants will receive either two grams of DHA per day or an inactive placebo pill. About 60 percent of participants will receive DHA, and 40 percent will get the placebo. Doctors and nurses at the 51 research clinic sites will monitor the participants in regular visits throughout the trial. To ensure unbiased results, neither the researchers conducting the trial nor the participants will know who is getting DHA and who is getting the placebo.

In addition to monitoring disease progression through cognitive tests, researchers will also evaluate whether taking DHA supplements have a positive effect on physical and biological markers of Alzheimer's disease, such as brain atrophy and proteins in blood and spinal fluid.

MODERATE DRINKING MAY HELP AGING BRAINS

Drinking alcohol in moderation may slow the progression to dementia in elderly people who already have mild mental declines, new research suggests.

Defined in the study as less than one drink a day, low to moderate drinking was associated with a significantly slower progression to dementia among people with mild agerelated cognitive declines, compared with nondrinkers.

The protective benefit was not seen with higher alcohol consumption.

The research was part of a larger Italian study designed to determine if the healthful aspects of the traditional Mediterranean diet can help protect people from Alzheimer's disease and other forms of mental decline due to aging.

Earlier findings from the study suggest that specific staples of the Mediterranean diet, including olive oil, whole grains and red wine, can help protect aging brains.

Researcher Vincenzo Solfrizzi, MD, PhD, said these dietary influences may act synergistically to slow mental decline, possibly by reducing the blood vessel inflammation thought to contribute to Alzheimer's disease.

The Italian research is not the first to suggest a protective role for low to moderate alcohol consumption against age-related

mental decline. But it is among the first to focus on elderly people who already have early signs of cognitive impairment.

The study included 1,445 elderly Italians without mental decline and 121 elderly Italians with a diagnosis of mild cognitive impairment (MCI) considered a state between normal aging and dementia.

Patients with MCI who said they did drink alcohol but drank less than one drink a day had an 85 percent lower rate of progression to dementia over 3.5 years of follow up than nondrinkers.

A drink was considered to have 0.5 ounces of alcohol the amount typically found in a 12-ounce glass of regular beer, a 5-ounce glass of wine, or a cocktail containing 1 ounce of spirits.

While only very low alcohol consumption seemed to protect aging brains in the Italian subjects, other studies have suggested a protective benefit for higher levels of drinking.

One notable study from Bordeaux, France, found three to four glasses of wine a day to be optimal for reducing agerelated dementia risk. Most other positive studies have shown benefits for much lower consumption.

Dr. Solfrizzi says he advises his elderly patients who drink to restrict their alcohol consumption to one or two drinks a day.

Alcohol consumption did not appear to influence progression to MCI in the unimpaired study participants. And having one drink a day or more did not appear to slow progression to dementia in the patients with MCI.

SOURCE: Solfrizzi, V. Neurology, May 22, 2007; (68):1790-1799).

EIGHT QUESTIONS TO ASK YOUR DOCTOR

- How would you categorize your symptoms today: mild, moderate or severe?
 - What does that mean?
- How will his/her symptoms change over time?
- Could treating him/her with Alzheimer's disease medication (or, changing to a different Alzheimer's disease medication) help slow the progression of symptoms?
- What are the key differences among the Alzheimer's disease treatments available today?
- What are the potential benefits and risks of treatment and non-treatment?
- Which of these medications are you considering for him/her now?
- Is there anything else that I should be doing for him/her or for myself? ■



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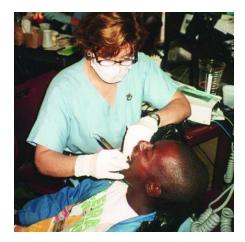
ENDORSED BY THE CHICAGO DENTAL SOCIETY

SNAP SHOTS

PROFILES OF PEOPLE IN THE PROFESSION

Mission to Haiti brings perspective for Dr. Delacey

Joanna Brown



or Warrenville dentist Tom Delacey, seeing is believing. His repeated trips to provide dental care to the residents of Dutchity, Haiti, have illustrated for him that the efforts of a few eager travelers can make a world of difference.

"We saw that in places like that, people really can die from a cavity," said Dr. Delacey, a 1986 graduate of the University of Illinois at Chicago College of Dentistry. "In our post-fluoride generation and especially practicing in the suburbs, we're all into cosmetics and this, that and the other thing, but this (trip) brings into perspective the importance of the work that we do. It's always an emotional experience."

Dr. Delacey was invited on his first mission to Haiti in 2000. His church, St. Thomas the Apostle in Naperville, had organized a group of 10 medical professionals to participate in the

Haiti Twinning Project, a national organization based in Memphis. Through the program the Naperville parish has an ongoing relationship with a parish in Haiti.

Dr. Delacey was to be the only dentist among the travelers that year. He was confident that he had the skills to care for the Haitians he would encounter and the invitation intrigued him, but he was unsure of how to provide portable care in such sparce conditions overseas.

"There certainly is a service, almost ministerial aspect to the medical industry, and so I think most people who go into dentistry look to do some kind of service," he explained. He convinced hygienist Kathy Ginnan to go with him, and started to prepare for his trip.



(TOP) Hygienist Kathy Ginnan. (ABOVE) Dentists Tom Delacey and Jim Melton.

An Internet search lead him to the Christian Dental Society and Lombard dentist James Carney, who offered advice from his own experiences working abroad.

Dr. Delacey and Ms. Ginnan flew to Port-au-Prince, where they transferred to a much smaller plane for a 90-minute flight along the coast. That flight landed on a gravel strip in the middle of a field, near an airport Dr. Delacey likened to a 1940s service station. A car met the travelers there for a three-hour drive through the mountains before arriving in Dutchity.

"It was like going back in time 100 years," Dr. Delacey said. "There is no running water, so if you got up early enough you saw kids going to get water and carrying it back in buckets on their heads. There is no electricity. There is no road. There is no doctor.

"There are 2,000 people in town another 10,000 in the hills around town, and two cars for the whole area."

Dr. Delacey and Ms. Ginnan aimed to treat only the children with the idea that preventative care and education would make them healthier adults. The Americans worked

with a local school to accept patients one classroom at a time for prophies, sealants and lots and lots of hygiene.

"Our idea was that if you could get to the kids, maybe you can get to the point where there aren't as many teeth to pull as adults," Dr. Delacey said.

THERE'S THAT OLD SAYING THAT 'YOU GET MORE THAN YOU GIVE,' AND IT'S SO TRUE. YOU CAN'T NOT FEEL THE DESIRE TO GO BACK BECAUSE IT'S A BEAUTIFUL FEELING.

"When we started there was one school but now there are five. It used to be that only 20 percent of children passed the national exams in Haiti and now 90 percent do," Dr. Delacey said. "There is so much progress, it's beautiful to see."

The dental team spent nine days traveling and working; they treated 181 Haitians during that time and taught

innumerable children about the importance of good dental hygiene.

Plans are already underway for a 2008 trip, and Dr. Delacey is always looking for new volunteers. For more information, contact Dr. Delacey at *t.delacey@att.net*.

"You need a willingness to help people—but who doesn't have that—and a certain amount of flexibility," Dr. Delacey said. "We work hard, so you have to be able to have fun." Work days run from 8 a.m. until 6 p.m.; after dinner, travelers participate in a short non-denominational time for reflection on the day's activities and emotional support. After that, they share cocktails and a few laughs.

"There's that old saying that 'you get more than you give,' and it's so true," Dr. Delacey said. "You can't not feel the desire to go back because it's a beautiful feeling."

Their first experience was a positive one, and Dr. Delacey decided before he landed back in the U.S. that he would return to Haiti on a strictly dental mission to care for both children and adults. He recruited a larger group of oral health professionals (including one dentist with surgical skills) and returned to Dutchity in 2002.

The third trip was repeatedly postponed because political unrest and extreme weather made travel unsafe until 2007. The extended absence, however, made it easy to see all the progress mission trips and charitable donations had made in Dutchity.



LOOKING BACK

THE PATH TO THE FUTURE BEGINS IN THE PAST

The thrill of the drill

Elizabeth Giangrego

esearchers in 2006 found at least nine skulls with 11 drill holes in a Pakistan graveyard. Subsequent carbon dating revealed that dental drilling dates back 9,000 years.

The drilled teeth were hard-to-reach molars and, in at least one instance, the ancient dentists managed to drill a hole in the back end of the tooth, boring out toward the front of the mouth.

The holes went 3.5 mm, but there is no evidence left to tell us what, if any, anesthetic agent was used. Researchers theorized that a small bow was used to drive the flint drill tips into patients' teeth. Flint drill heads were also found at the ancient site. Anthropologists simulated the technique and found they could drill through a human tooth in less than one minute. Apparently, drilling

was not relegated to the wealthy, as the skulls of ordinary men and women contain drilled teeth. Anthropologists further theorized that the dentistry evolved from intricate ornamental bead drilling that was also done in that region until about 5500 BC, after which there is no sign of drilling.

Four of the drilled teeth showed signs of caries, but no evidence of the filling material remained. Anthropologists postulated that the teeth were filled with an asphalt-like substance. They ruled out the use of drilling for decorative purposes based on the location of the holes.

Hand drills, with speeds of up to 15 rpm, were replaced in 1864 by a clockwork dental drill invented by American George F. Green, DDS. Dr. Green improved upon his invention in 1868 when he developed a pneumatic dental drill powered by pedal-operated bellows. A pedal-powered bur drill was developed in 1871. But Dr. Green revolutionized dental treatment in 1875 when he patented the first electric drill.

By 1914, the electric drill reached speeds of 3,000 rpm and remained standard until the 1950s, when developments in the U.S., New Zealand and Scandinavia transformed the drill into a high-speed rotary cutting tool. By the mid-1970s, the ultrasonic handpiece reached 80,000 rpm.

Today, dentists also have at their disposal the erbium:YAG laser and the microair abrasion unit. It's diffi-

cult to know what new technology young dentists can look forward to. But you can be assured that the laser and microair abrasion unit will continue to improve. In 25 years, we may look upon the high-speed handpiece with the same nostalgia as the pedal-powered bur drill.

One thing is for certain: Patients who eschew dental treatment because of perceived pain are pleasantly surprised these days, and that means an increasing willingness to follow doctors' orders.



ANTHROPOLOGISTS THEORIZED THAT THE DENTISTRY EVOLVED FROM INTRICATE ORNAMENTAL BEAD DRILLING THAT WAS ALSO DONE IN THAT REGION AND WENT ON UNTIL ABOUT 5500 BC.

DENTAL DATELINE

Staying heart healthy at the dentist

f you have a heart condition, your physician has probably cautioned you to take an antibiotic shortly before you visit your dentist. For decades, the American Heart Association (AHA) recommended antibiotics to prevent infective endocarditis, an inflammation of the inner layers of your heart.

In the past, physicians were concerned that bacteria in the mouth could find its way to the bloodstream during a routine dental exam or more involved procedure, causing an infection.

But now, based on new research, the American Heart Association (AHA) has released new guidelines for patients stating that, for most people, the benefits of taking antibiotics before a dental visit outweigh the risks.

Scientists found daily activities such as brushing or flossing are more likely to cause infective endorcarditis than a dental procedure.

Scientists also found that for some people, antibiotics may cause a reaction—anything from a mild allergy to a life-threatening complication. Overuse of antibiotics can also create bacteria that are resistant to drugs.

The AHA's new guidelines, issued in April 2007, are intended for patients who are at greatest risk of a serious outcome if they develop a heart infection. The American Dental Association, Infectious Diseases Society of America and Pediatric Infectious Diseases Society have all endorsed these recommendations.

These new guidelines apply to many dental procedures, including teeth cleaning and extractions.

The AHA recommends that people with the following conditions stop taking antibiotics before a dental visit:

- mitral valve prolapse
- · rheumatic heart disease
- bicuspid valve disease
- · calcified aortic stenosis
- congenital heart conditions such as ventricular septal defect, atrial septal defect and hypertrophic cardiomyopathy.

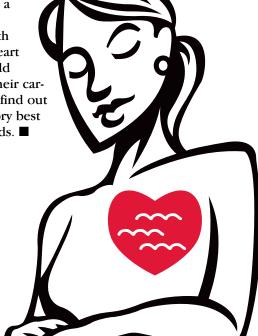
The AHA does recommend antibiotics prior to a dental procedure for patients with:

- · artificial heart valves
- a history of infective endocarditis
- certain specific, serious congenital (present from birth) heart conditions, including unrepaired or incompletely repaired cyanotic congenital heart disease, including those with palliative shunts and conduits
- a completely repaired congenital heart defect with prosthetic material or device, whether placed by surgery or by catheter intervention, during the first six months after the procedure
- any repaired congenital heart defect with residual defect at the site or adjacent to the site of a prosthetic patch or a prosthetic device

• a cardiac transplant that develops a problem in a heart valve.

People with congenital heart

disease should check with their cardiologists to find out which category best fits their needs.



People with congenital heart disease should check with their cardiologists to find out which category best fits their needs.

MEETING PLACE

A GUIDE TO DENTAL MEETINGS AND CE COURSES

REGIONAL MEETING

NOVEMBER 7

Donald Sherman, DMD: **Digital Imaging**

CDS Regional Meetings are 9 a.m.- 2:30 p.m. at Drury Lane, 100 Drury Lane, Oakbrook Terrace. The presentation is worth 5 CE hours.

Educational meetings are free to all CDS members and their auxiliaries, as well as dental hygienist members of the Illinois State Dental Society. A \$250 fee is charged to dentists who are not ADA members, which may be applied to membership for the current year. Registration is not required for any regional program.

STUDY CLUBS

MONDAYS

Greater Evanston Dentists Association

Meets first Monday of every month, noon-1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact Roger Nouneh, (847)475-7754.

TUESDAYS Central Lake County

Dental Study Club

Meets third Tuesday of every month at noon, January-November, Grandma V's Pancakes, 10 E. Maple Ave., Mundelein. Contact Paul Showers, (847)816-3636.

FRIDAYS

Uptown Dental Forum

Weekly lunch/lectures, Sauganash Restaurant, 4732 W. Peterson Ave., Chicago; 12:30-2 p.m. AGD sponsorship approved. Contact Marshall Dolnick, (773)588-3880.

Waukegan Dental Study Group

Semi-monthly meeting, noon to 2 p.m., Waukegan Ramada, 200 Green Bay Rd. Contact Rob Bard, (847)244-0155, or Rod Morrow, (847)689-1213.

UPCOMING MEETINGS & EVENTS

SEPTEMBER

28-30: Center for Cosmetic Dentistry

Three days for doctors and staff. Topics include mini dental implants, fullmouth reconstruction, ozone therapy, in-office blood testing, Gums of Steel, unconventional success in marketing, secret weapons for your Web site, progressive office design, scheduling institute, public relations for your dental practice, plus a summit on dental nutrition. Center for Cosmetic Dentistry, 2275 Deming Way, Middleton, WI 53562. Call Tom Ginn, (608)827-7640, e-mail tom@dentalproshop.com or visit www.dentalproshop.com.

OCTOBER

2: Kenwood/Hyde Park

Stephen Towns, DDS: Regenerative Therapies in Periodontics. Rumba, 351 W. Hubbard St., Chicago. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact James Harris, (773)374-2737, or Eric Barnes, (773)734-1500 or e.m.barnes@sbcglobal.net.

9: Englewood

Staff/Professional Development Night. Nikos' Restaurant, 7600 S. Harlem Ave., Bridgeview. Cocktails: 6:30 p.m.; Dinner: 7:15 p.m.; Program: 8 p.m. Contact Carlos Diaz-Albertini, (708)361-1770 or palosrootcanal@comcast.net.

9: North Suburban

Andrew Dentino, DDS, MS: Safe and Effective Non-Surgical Perio Management in a Systemic World. Maggiano's, 175 Old Orchard Shopping Center, Skokie. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:45 p.m. Contact Peter Roberson, (847)256-9986 or pkroberson@comcast.net.

9: Northwest Side

John Dzakovich, DDS, and Robert Oslak, DDS: Abfraction or Abfriction: The Historical Facts and Scientific Clarification of the Perplexing Non-Carious Cervical Lesion. Colletti's Restaurant, 5707 N. Central Ave., Chicago. Cocktails: 6:30 p.m.; Dinner: 7:30 p.m.; Program: 8:45 p.m. Contact Salvatore Storniolo, (708)456-0800 or tripledoc@comcast.net.

9: Northwest Suburban

Dave Marsh from ISDS: A Political Update: Your State Lobbyist and Your Profession. The Wellington, 2121 S. Arlington Heights Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Scott Smoron, (847)255-2526 or scottsmoron@comcast.net.

9: South Suburban

Illinois Political Update with our Senators and Representatives in our District. Idlewild Country Club, 19201 Dixie Hwy., Flossmoor. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Judy Johnson at (708)647-0740 or jajtlp@hotmail.com, or Loren Feldner at lifeldnerdds@pol.net.

9: West Side

Staff Night. Hitesh Patel, DDS: Snoring and Sleep Apnea. Philanders at The Carlton of Oak Park, 1110 Pleasant St., Oak Park. Cocktails: 6:15 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact Kamal Vibhakar, (708)442-1900 or kvibhakar@gmail.com.

9: West Suburban

Staff Night. Marion Sirefman: Overview and Highlights of the Dental Practice Act: How to Stay Out of Trouble. Maggiano's Little Italy, 240 Oak Brook Center, Oak Brook. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:30 p.m. Contact Patrick Pendleton, (708)246-2405 or pcp_dds@comcast.net, or Derrick Williamson, (630)961-5850 or drdwilliamson@sbcglobal.net.

13: Dental Arts Club of Chicago

Centennial Gala Celebration and Installation of Officers. 5:30 p.m. to midnight, Ritz-Carlton Chicago, 160 E. Pearson St., Chicago. A discounted block of hotel rooms and suites is available on a first-come, first-served basis to those who reserve in advance. Contact Martin Piekos. (847)823-6100.

18-19: Professional Practice Consultants

Bolingbrook Golf Club, 2001 Rodeo Dr., Bolingbrook. The two-day seminar will cover comprehensive diagnosis of the benefits of technology for the patient, doctor and practice. Featured speakers include Sam Simos of LVI, as well as representatives from Biolase, Care Credit, Dentrix, Dentsply, Kerr, Kodak, Park National Bank, Professional Practice Consultants and Ultreo. 15 AGD-accredited CE hours. Fee: \$250, includes continental breakfast and wine and cheese reception. Additional team members may register for only \$99 each. For more information and to make a reservation, call Theresa Narantic at (630)472-1600 or e-mail tnarantic@e-ppc.com.

30: Dental Arts Club of Chicago

Mike Lowder: Head and Neck Cancer. Bohemian Crystal Restaurant, 630 N. Blackhawk Dr., Westmont. Contact Dave Wojtowicz (847)933-1855, or dewojtowicz@yahoo.com.

NOVEMBER

2: Illinois AGD—Chicago

Charles Greene, DDS: Current Concepts of TMD Disorders. 8 a.m. to 4 p.m. Maggiano's, 175 Old Orchard Shopping Center, Skokie. Contact Cheryl Mora at (847)367-7222 or e-mail dr.cherylmora@agd.org.

6: Kenwood/Hyde Park

Ron Bronstein, Keynote Consulting CEO: Effectively Managing Accounts Receivable Within Your Practice. Rumba, 351 W. Hubbard St., Chicago. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact James Harris, (773)374-2737, or Eric Barnes, (773)734-1500 or e.m.barnes@sbcglobal.net.

6: North Suburban

Michael Czarkowski, DDS, MS: Smile Management Strategies. Maggiano's, 175 Old Orchard Shopping Center, Skokie. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:45 p.m. Contact Peter Roberson, (847)256-9986 or pkroberson@comcast.net.

6: Northwest Side

Brett Gilbert, DDS: Endodontic Retreatment: A Discussion of Clinical Etiology and Technique. Colletti's Restaurant, 5707 N. Central Ave., Chicago. Cocktails: 6:30 p.m.; Dinner: 7:30 p.m.; Program: 8:45 p.m. Contact Salvatore Storniolo, (708)456-0800 or tripledoc@comcast.net.

13: Englewood

Donald Bennett, DDS: CAD/CAM. Nikos' Restaurant, 7600 S. Harlem Ave., Bridgeview. Cocktails: 6:30 p.m.; Dinner: 7:15 p.m.; Program: 8 p.m. Contact Carlos Diaz-Albertini, (708)361-1770 or palosrootcanal@comcast.net.

13: North Side

Cynthia Charlier, DVM, DAVDC: Fido & Frieda Go to the Dentist: Veterinary Dentistry. Maggiano's, 175 Old Orchard Shopping Center, Skokie. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Jun Lim, (773)794-1299 or jslim22@yahoo.com.

13: Northwest Suburban

Dennis Hartlieb, DDS: Direct Resin Technique in the Development of Smile Architecture and Vertical Dimension. The Wellington, 2121 S. Arlington Heights Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Scott Smoron, (847)255-2526 or scottsmoron@comcast.net.

13: South Suburban

Anthony DeLorenzo, DO: Staff Night: Helping Patients Provide a Thorough Health History/Lab Values/ Premed/Pharmacology. Idlewild Country Club, 19201 Dixie Hwy., Flossmoor. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Judy Johnson at (708)647-0740 or jajtlp@hotmail.com, or Loren Feldner at lifeldnerdds@pol.net.

13: West Side

Rick Carvalho, DDS: Posterior Composites. Philanders at The Carlton of Oak Park, 1110 Pleasant St., Oak Park. Cocktails: 6:15 p.m.; Dinner:

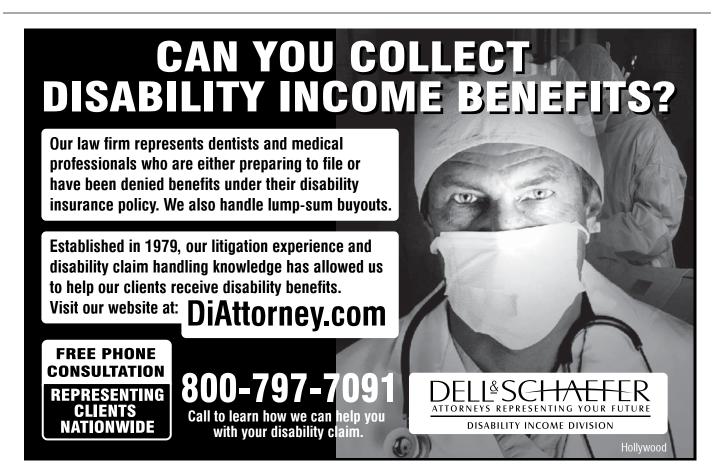
7 p.m.; Program: 7:30 p.m. Contact Kamal Vibhakar, (708)442-1900 or kvibhakar@gmail.com.

20: West Suburban

John Dzakovich, DDS, and Robert Oslak, DDS: Abfraction or Abfriction: The Historical Facts and Scientific Clarification of the Perplexina Non-Carious Cervical Lesion. Maggiano's Little Italy, 240 Oak Brook Center, Oak Brook. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:30 p.m. For information, contact Patrick Pendleton, (708)246-2405 or pcp dds@comcast.net, or Derrick Williamson, (630)961-5850 or drdwilliamson@sbcglobal.net.

27: Dental Arts Club of Chicago

Joel Epstein, DDS: Bisphosphonate Related Osteonecrosis. Bohemian Crystal Restaurant, 630 N. Blackhawk Dr., Westmont. For information, contact Dave Wojtowicz (847)933-1855, or dewojtowicz@yahoo.com.





do you enjoy hobbies others consider extreme?

We are looking for CDS member dentists with a taste for the wilder side of life to feature in the Snap Shots section of the Daily Review newspaper at the Midwinter Meeting, as well as in the CDS Review. Motocross riders, rock climbers, snowboarders, waterskiiers, here's your chance to tell your story. Contact Joanna Brown at jbrown@cds.org, or call 312.836.7323. (She'll also accept calls from members with less dangerous but similarly thrilling hobbies.)

BRANCH NEWS

NEWS FROM THE HOME FRONT

ENGLEWOOD

Thomas Salmon Sr., DDS, and Noreen Salmon, DDS

Well! Englewood kicked off another year, starting with the Installation of Officers. The reception was held at the Olympia Fields Country Club May 19. Officers were sworn in by CDS president John Fredricksen. They are: Jeff Walker, president; Bob Michet, presidentelect; Carlo Pagni, secretary; John Burke, treasurer; and Jeff Chandler, vice president.

Henry Mathews and his wife Florie celebrated their 60th wedding anniversary in May. The couple got their start as friends in the 1940s and have been together ever since. Henry is 91 and Florie is 86.

The *Burnsville and Lakeville Sun-Current*, a Minnesota newspaper, featured a color photo of the couple under the headline "The many faces of love: local senior citizens make deep, unique connections." Their story (one of six featured) was printed Feb. 8, for Valentine's Day. You can read the full article at *www.mnsun.com* (Feb, 8, 2007, Vol. 32 No. 6).

Glenn Bailey is looking forward to "my kids getting out of my pocket." Daughter Shannon graduated suma cum laude from Eastern Illinois University with a major in history and a teacher's certificate in secondary education. Son Brian graduated from the Southern Illinois University School of Dental Medicine in June. I am not sure if Glenn will get his wish! Congratulations to the Bailey family!

Our very own Englewood thespian **Chris Sarlas** was in another play this year, *Curious Savage*. Chris's character Dr. Emmett is a psychiatrist in charge of the asylum. The play ran May 4-6 and May 11-12.







ENGLEWOOD (TOP, LEFT) Newly installed Engle-

wood Branch President Jeff Walker and his wife Anne.

(TOP, RIGHT) Outgoing Englewood Branch President John Green Jr. and his wife Mary.

(LEFT) Glenn and Mary Bailey and Sue and Bob Matthews, Englewood Branch director, enjoyed the excellent weather at the Englewood Branch Installation of Officers.

ENGLEWOOD

Thomas Salmon Sr. and Noreen Salmon 4524 W. 95th St. Oak Lawn 60453 (708)423-1950 nasalmon360@aol.com

KENWOOD/HYDE PARK

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NORTH SIDE

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NORTH SUBURBAN

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NORTHWEST SIDE

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NORTHWEST SUBURBAN

William Perkinson 10 N. Ridge Ave. Mount Prospect 60056 (847)255-7080 perkinsonw@yahoo.com

SOUTH SUBURBAN

LeRoy Weathersby II 17508 S. Carriage Way, Suite A Hazel Crest 60429 (708)206-1181 lw2dent@yahoo.com

WEST SIDE

Carol Everett 2140 Clarence Berwyn 60402 (708)788-8700 carett@ameritech.net

Donald Tuck

1121 Warren Ave., Suite 120 Downers Grove 60515 (630)969-0654 dntuck@comcast.net

Susan Zelazo-Smith 5911 W. 63rd St. Chicago 60638 (773)284-7149 skzsmith@aol.com

WEST SUBURBAN

Douglas Chang 6070 State Route 53 Lisle 60532 (630)963-4306 doug@changdentalcenter.com

BRANCH NEWS

Chris had a lot of fun. I wonder if there were similarities between some of the Englewood members and the residents of the asylum. . . Hmmm.

KENWOOD/HYDE PARK

Sherece Thompson, DDS

NEW PRACTICE ANNOUNCEMENT

Allen Knox opened a new dental practice located at the Korle Bu Medical Group (5517 S. Michigan Ave.). After nearly 20 years of public service at Cermak Health Services, a part of the Bureau of Health, Cook County, Dr. Knox happily returned to private practice.

COMMENCEMENTS

On June 11, **Cheryl Watson-Lowry** celebrated the graduation of her son William (Billy) Lowry Jr. from 8th grade at the Ancona School. She and her husband, William Sr., proudly announce that he will be attending Walter Payton College Prep in the fall.

A FAMILY CELEBRATION

Congratulations to **Guy Bibbs Jr.**, whose grandson Jordan is now 6 months old. Guy's daughter, Lona Bibbs, also plans to open her own pediatric dentistry practice this October in Newnan, GA, a suburb of Atlanta.

Kudos to the Kenwood/Hyde Park branch members who volunteered for Give Kids A Smile Day. As a result of their efforts and those of some St. Basil's volunteers, the Free Peoples' Clinic has been selected to receive a Give Kids A Smile award. A plaque was presented at the Illinois State Dental Society's Opening Breakfast Friday, Sept. 7, at the Oak Brook Hills Marriott Resort. Branch volunteers included Irsenia Norfleet, Sherece Thompson, Sharon Lyn-

President Profile

ERIC BARNES, DDS • KENWOOD/HYDE PARK

Newly elected branch president Eric Barnes, an orthodontist with offices in Chicago and Joliet, expressed excitement about the upcoming year and the impact of organized dentistry on the dental profession. A native Chicagoan, Dr. Barnes has been a branch member since 1985. Dentistry is more than an individual passion for Eric. His wife of 25 years, Adrienne, is a pediatric dentist and his daughter, Ashley, participated in a summer pre-dental program at Case Western Reserve University in Cleveland. His niece, Vonciel Washington, practices with him in his Chatham office.

Recently, Dr. Barnes outlined his hopes for the Kenwood/Hyde Park Branch for 2007-08. One of his goals is to increase membership participation at the branch meetings. "I want to get people excited about organized dentistry. There really is strength in numbers. If there are legal issues, we have a better chance at fair representation."

His passion for dentistry began in his teens. He knew that he wanted to be a dentist his freshmen year at Lind Blum Technical High School. "I actually saw a sign in the counselor's office and it gave all of the reasons why dentistry is attractive. From that day on, it was the only thing that I considered. It was even listed in my yearbook as my ambition."

After graduating from high school, he attended Howard University in Washington, DC. He earned a dental degree and went on to earn a specialty in orthodontics at Howard University. A life long-learner, Dr. Barnes continues taking courses. "I'm very interested in temporary anchorage devices. They are mini-implants. So I am taking a class. Continuing education for dentists is important. You're not going to get it by sitting in your office. You have to go to meetings and conventions. It keeps you fresh and excited about what you do."

Malinowski, Jack Liu, Melanie Watson-Montgomery, Lena Casimir, Henry Moore and Ed Schaaf. Congratulations on a job well done.

Ed Schaaf recently completed a 175mile bike trip in southwestern Ohio. He reports the weather was great and the trails gently graded. Wildlife included two baby raccoons, an indigo bunting and a black bull, who kept pawing at the ground. The Schaaf clan gathered in late June for a family reunion.



Our upcoming branch meeting season promises to be very instructive. Be sure to attend New Dentist Night Sept. 18 at Maggiano's in Old Orchard. The meeting starts at 5 p.m. Bill Harrison from the Illinois Dept. of Employment Security will be there to answer your questions. Invite a new dentist to join us for camaraderie and communication.

On Nov. 13, Cindy Charlier, DVM, DAVDC, will speak about veterinary dentistry. The meeting will take place at 6 p.m. at Maggiano's Old Orchard. As always, a season ticket is a great value for congeniality and continuing education.

Jamie and Carol Robinson attended the graduation to their son Jordan from the Barry University School of Law in Orlando. Grandfather Irwin Robinson also attended.

Gene Romo attended the CDS Family Picnic at Great America with 50 members of his staff and family. Everyone enjoyed the exciting rides and the thrills of the water park at another great activity arranged by









NORTH SIDE

(TOP) Jeff Kramer, Janet Kuhn and John Hagopian hit the slopes in Beaver Creek, CO, in March while attending the Alpha Omega Ski Seminar.

(MIDDLE, LEFT) Josh Ries and Lynse Briney enjoyed a presentation on oral cancer by Mark Lingen. Josh is the new dentist liaison and assistant newsletter editor. Lynse is this year's dinner co-chair.

(MIDDLE, RIGHT) Cissy Furusho and Trucia Drummond got a big hug from motivational speaker and former New York Mets catcher Ed Hearn at ISDS Capitol Conference.

(LEFT) Jun Lim visited South Korea with his wife Julie and daughter Melina. It was the only the second time he has been back since emigrating in 1974.

BRANCH NEWS

the CDS Special Events Committee.

For the 24th year, **David Marcus** will assist in teaching the cranial course at the Osteopathic Center for Children and Families in San Diego.

Best of luck to **Robert Govoni**, who opened a new pediatric office in Chicago, at Belmont and Damen.

Jun Lim received a teaching appointment in periodontics at the UIC College of Dentistry. This summer, Jun traveled with his family to South Korea for the first time in 23 years.

Dave Kanarek celebrated the wedding of his daughter Dana to Ajay Tamz. Dave's son Barry traveled to Thailand to earn his dive master certificate.

What's new with you? Please share your news and photos by sending them to me at **kramerkuhnden-tal@aol.com**, or call (773)588-2100.

NORTHWEST SIDE Brett Gilbert, DDS

The Northwest Side Branch welcomes a new slate of officers for the 2007-08 season, led by **Sal Storniolo**. Our branch has a strong program planned for the upcoming season.

Biplab Malo, our dinner chairman, was married May 6 to Shamapti Gupta in Bangladesh.

Brett Gilbert and his wife welcomed a baby girl, Josie, to the world June 5.

As the fall approaches our branch looks forward to an exciting year. If you have any news or photos you want to share, please e-mail me at bgil32@yaboo.com.

NORTH SUBURBAN

Shawn Velez, DDS



Dave Fulton Sr. attended the 113th American Dental Society of Europe Meeting held in Loch Lomond, Scotland, June 26-29. (L-R) Pictured at the Official Banquet held at the Cameron House Hotel are Dave Fulton Sr., ADSE President Declan Thompson, ADA President Kathy Roth, ADA Executive Director James Bramson and ADSE Honorary Secretary Alastair MacDonald. "The kilts were a blast," reported Dr. Fulton. "Many of us rented them for the Official Banquet of the ADSE. The whisky helped to give us courage to experience the breeze between our knees. We had a great time at the meeting. The Scots were very nice people. Laura and I took a one-week trip by car after the conference and drove over 800 miles on the 'correct' side of the road. The country is beautiful."



NORTHWEST SIDE: Biplab Malo and Shamapti Gupta were married in May in a beautiful ceremony in Bangladesh.

NORTHWEST SUBURBAN

William Perkinson, DDS

The season is in full swing with the Northwest Suburban Branch. We have news to report concerning many of our members. First and most obvious, the duty of reporting the branch news has changed hands. If you have news or photographs to share, please call me at (847)255-7080, or e-mail me at perkinsonw@yaboo.com.

In the process of changing these responsibilities it would only be fitting to pass along a special thanks to Russell Spinazze who has given five years of service as the past correspondent for the branch.

The new branch year is upon us and we proudly support our newest officers for the 2007-08 year. Dan Greising is already hard at work planning a great meeting year as our new president. Ed Segal will serve as president-elect; Scott Smoron, vice president; Matthew Gauthier, secretary; and Tina Smith-Arpino, treasurer.

In more personal news, **Dennis** Spinazze's son Mark graduated from the UIC College of Dentistry and is starting his oral and maxillofacial surgery residency at the University of Cincinnati.

Ted Borris's daughter Stephanie finished college and is currently enrolled at Dominican University for graduate school.

The Northwest Suburban Branch has several births to report. Peter Faith is the proud father of a baby girl, Julia Helena. Jack Lane reports the birth of granddaughter, Teagan. This is Jack's second grandchild.

A special thanks goes out to Jeff Kemp and Mark Jacobs for organizwww.paragon.us.com



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Edgar D. Coolidge Endodontic Study Club

Stephen P. Niemczyk, DMD: Microscopic Enhanced Therapy: Meeting the Challenges of Contemporary Practice. ADA Headquarters Building, 211 E Chicago Ave, Chicago. 7 CE hours. Registration: \$300; postgraduate students: \$50. For information, contact Vince Penesis 630-654-3331.

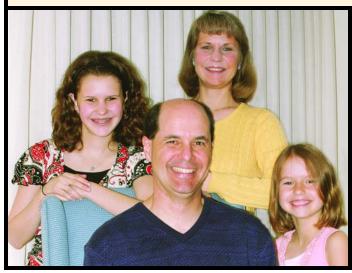
President Profile

DANIEL GREISING, DDS, MS • NORTHWEST SUBURBAN
Daniel Greising received his dental degree in 1990 from the University of
Illinois at Chicago College of Dentistry. He went on to earn a Master of
Science in Periodontology from the University of Texas Health Sciences Center
in San Antonio, and a Periodontics Certificate from the Wilford Hall Medical
Center, of the U.S. Air Force.

HOBBIES: When Dan is not busy with his daughters' schedules, he finds time to enjoy running, biking, water sports and photography.

WHAT IS THE ROLE OF THE BRANCH PRESIDENT?

"As branch president, I feel it is important to raise the awareness of the role organized dentistry plays in maintaining the integrity of the dental profession and protecting the welfare of our patients. From access to care in remote Alaskan villages to the more locally concerning potential legislation to allow foreign-trained dentists without state licensure to practice in Illinois to 'solve' access to care issues, I want to emphasize the role our membership in organized dentistry plays in forming a united and powerful voice for the future of our profession.



THE GREISING FAMILY: Rachel, Daniel, Becky and Sarah

ing a fantastic Suburban Scramble golf outing in June. Kemper Lakes is a great location and, as always, everyone had a blast.

SOUTH SUBURBAN

LeRoy Weathersby II, DDS

The South Suburban Branch held its Installation of Officers May 5, at the Metropolitan Club in Chicago. Approximately 80 members attended. The officers for 2007-08 are: Loren Feldner, president; Spencer Pope, president-elect; Kevin Patterson, vice president; Generand Algenio, secretary; and Neelima Chiru, treasurer.

Our branch will hold Legislative Night Oct. 9. This event will include a political update with the distinguished state representatives and senators from our district. We look forward to a great turnout to show our support and learn about the many important issues that we face. Our meetings will be held again this season at Idlewild Country Club, 19201 Dixie Hwy., in Flossmoor.

On a personal note, my wife and I are extra proud of our eldest son, LeRoy, who is entering his senior year at Homewood-Flossmoor High School. In February, he was one of 30 students nationally and seven in Illinois to score a perfect 36 on the ACT exam for college admission.

We hope everyone had a great summer and is looking forward to continued health and success the rest of the year.

WEST SIDE

Carol Everett, DDS, Don Tuck, DDS, and Sue Zelazo-Smith, DDS

It's August at the time of this writing and we've just had the most wonderful outing at the Riverside Golf Club. There was a lazy afternoon lounging poolside, a lovely buffet and, of course, golf. Thanks to Jerry Udelson, John Perna and Gary Clemens for securing the club for this event.

John Perna tells us he has a new associate, Brian Shin, who just finished a one-year implant fellowship at Southern Illinois University. John says he will encourage Brian to attend branch meetings, where we will all look forward to meeting him.

Leona and Jim Bryniarski just came back from Door County, where they

spent quality time with Sarah and Tom Schneider (Tom belongs to the Northwest Side Branch). They played on wave runners and on Tom's boat, which sounds like it must have been heavenly.

Frank and Carla Orland have a new associate in their office. Their daughter Gina graduated from the Southern Illinois University School of Dental Medicine in May. After "relaxing" this summer (moving a household back up north), she's ready to practice with Mom and Dad in Riverside.

And as long as we're on the subject of dental dynasties, we hear Erin Clemens has applied to dental school. Yet another new West Side Branch member in the making, we are sure. Connie and Gary Clemens are very proud.



WEST SIDE: Carlisle Weese was honored for his contributions at a recent branch meeting.

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WEST SIDE: (TOP) The West Side Branch's Fiercesome Fivesome enjoyed the annual golf outing at the Bolingbrook Golf Club in May.

(BOTTOM) The West Side TACS Squad: Gary Clemens, Gary Alder, Don Tuck and Mike Stablein.

Jack Lieberman's father, Sam Lieberman, turned 100 and had a party. In attendance were other West Side luminaries, including Irwin Robinson, Carlisle Weese and Richard Perry. I guess Sam is our most senior branch member, and we wish him many happy returns.

Rich Caraba visited in August. He and son Brian Caraba spent two days in Milwaukee attending the Wisconsin State Fair and a Brewers game (they hosted the Mets at Miller Park). Rich seems to really be getting around in retirement. In January, he was in San Diego. In February, he

came to the the Midwinter Meeting. In April, he was off to Palm Springs. And he was in Anaheim in May for the California Dental Association annual meeting. He plans to attend the ADA meeting in San Francisco and to return to Chicago in November for the installation of **Todd Cubbon** as CDS president.

Well, that's all for now. I hope to see you at the next branch meeting.

WEST SUBURBAN

Douglas Chang, DDS

Kicking off my first year as branch correspondent, I would like to introduce myself. My name is **Douglas Chang** and I am a recent graduate of the University of Iowa School of Dentistry (2006). I did my undergraduate studies at Augustana College in Rock Island. I practice in Lisle with my mother **Barbara Chang.** My



WEST SUBURBAN: Taisa Szeremeta-Browar met one of the local inhabitants of the Rock of Gibraltar during her Mediterranean vacation with her husband, Andy.

wife and I just closed on our first house in Naperville.

Special congratulations go out to Jim Maragos for being elected to the Board of Trustees in Western Springs.

Coincidently, **Andy Browar** and his wife Taisa Szeremeta-Browar vacationed in Spain's Costa del Sol (Sunshine Coast), as did Jim Maragos and his wife, Mary.

Both couples enjoyed authentic Spanish cuisine, scenic views and long lazy days on the beach. They toured the many small costal towns along the Mediterranean, and traveled to the historic Straits of Gibraltar, where Andy and Taisa encountered some curiously cute and hairy little monkeys.

The Browars and Maragoses also

visited Seville and Madrid, where they experienced the true, vibrant and charming nature of the Spanish culture. While they did not travel together, they wound up visiting the same spots. It just goes to show that great minds think alike.

Our previous branch correspondent, Jiten Patel, celebrated his father's 65th birthday at the Chilli Room, a popular restaurant in downtown London. Jiten and his wife visited friends and family over the course of their five-day trip.

Vicki Johnson took advantage of the beautiful weather this summer in Brainerd, MN, where she visited family and enjoyed boating and swimming in the local lakes nestled along the banks of the Mississippi River.

If you have any exciting news or had a great time you'd like to share please e-mail me at doug@changdentalcenter.com or call me at (630)963-4306.

ACDS

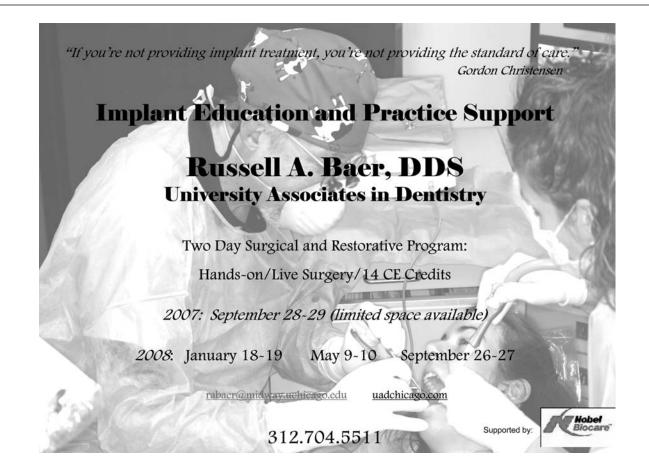
Eleanora Bruni Perry

Greetings, valued ACDS members!

The lazy, hazy, very hot summer is behind us. Now we can savor the luscious, cooler days of autumn.

ACDS has a new roster of board members for 2007-08:

- President (serving a two year term): Johanna Manasse
- Vice President: Jan Elliott
- Recording Secretary: Carole Kempf



Milestones

APPLICANTS

Bakman, Mayya

Marquette University, 2007 1535 Lake Cook Rd., Northbrook North Suburban Branch

Barker, Kenneth J.

Tennessee University, 2005 12200 S. Western Ave., Blue Island South Suburban Branch

Bedran-Russo, Ana K.

Aracatuba School of Dentistry, 1998 801 S. Paulina St., Chicago West Side Branch

Berman, Meira

University of Pennsylvania, 2007 2632 W. Division St., Chicago West Side Branch

Connell, Melissa M.

University of Illinois, 1997 101 S. Washington St., Park Ridge Northwest Side Branch

Culligan, Tara A.

University of Illinois, 2007 4747 N. Harlem Ave., Chicago Northwest Side Branch

Fang, David D.

University of Michigan, 2002 3006 W. Lawrence Ave., Chicago North Side Branch

Kaltchev, Borislav D.

Boston University, 2004 585 Lincoln Ave., Winnetka North Suburban Branch

Kusnoto, Budi

University of Indonesia, 1994 801 S. Paulina St., Chicago West Side Branch

McWilliams, Benjamin J.

University of Detroit Mercy, 2005 901 N. Ashland Ave., Chicago West Side Branch

Nguyen, Joseph A.

Northwestern University, 1998 3344 N. Lincoln Ave., Chicago North Side Branch

Paruchuri, Aiitha

University of Pennsylvania, 1997 956 N. Neltnor, West Chicago West Suburban Branch

Phan-Tran, Xuan Lan T.

University of Illinois, 2006 1140 W. Argyle St., Chicago North Side Branch

Ruz, Benny B.

Manila Central University—Philippines, 2300 W. Touhy Ave., Chicago

North Side Branch

Ruz, Natalia L.

Manila Central University—Philippines,

2300 W. Touhy Ave., Chicago

North Side Branch

Shah, Monil P.

Boston University, 2007 700 W. Rand Rd., Arlington Heights Northwest Suburban Branch

Sobolev, Nadiva

University of Illinois, 2007 1464 Townline Rd., Mundelein North Suburban Branch

Thompson, Byron J.

The Ohio State University, 1993 8244 S. Ashland Ave., Chicago Kenwood/Hyde Park Branch

Toth, Christina M.

Case Western Reserve University, 1982 505 Anthony St., Glen Ellyn West Suburban Branch

Worthington, Jessica L.

Boston University, 2006 5342 S. Archer Ave., Chicago Englewood Branch.

DECEASED MEMBERS

Aronietis, Guna I.

Northwestern University, 1961 5225 N. Riversedge Terrace, Apt. 404, Chicago, IL 60630 North Side Branch Passed away Jan. 21.

Graber, Thomas M.

Washington University, 1940 2895 Sheridan Pl., Evanston, IL 60201 North Suburban Branch Passed away June 26.

Lundgren, Robert H.

University of Illinois, 1950 5673 Pennsylvania Pl., Boulder, CO 80303 Northwest Side Branch

Passed away November 2006.

Perlow, Richard R.

Chicago College of Dental Surgery, 1950 7490 Wildercliff Dr. NW Atlanta, GA 30328 North Side Branch Passed away Sept. 30, 2006.

Pier, Raymond T.

Northwestern University, 1943 10437 S. Bell Ave., Chicago, IL 60643 Englewood Branch

Passed away Jan. 9.

Scheff, Lawrence J.

Chicago College of Dental Surgery, 1939 5550 S. Shore Dr., Apt. 1414 Chicago, IL 60637 Kenwood/Hyde Park Branch Passed away May 20.

Szatkowski, Frank R.

Loyola University, 1970 21W268 Shelly Dr., Itasca, IL 60143 West Suburban Branch Passed away March 1.

Weinshenker, Toby

Northwestern University, 1937 5924 107th Pl., Chicago Ridge, IL 60415 Northwest Side Branch Passed away April 16, 2006.

Yung, Anthony Y.

University of Illinois, 1978 222A W. 26th St., Chicago, IL 60616 Kenwood/Hyde Park Branch Date of passing unknown.

- Corresponding Secretary: Roxanne Kozal
- Treasurer: Connie Yonan • Historian: Karen Schefke
- Director to AISDS: Monica Sullivan
- Immediate Past President: Shirley Gerding

Please make a point to support this very able group by attending a general meeting.

ACDS DATES TO REMEMBER:

Please do not miss the first AISDS General Meeting Friday, Oct. 12. This will be a town hall meeting, membership drive and luncheon at the Mayslake Peabody Mansion in Oak Brook. Come, bring a friend, and share your ideas.

Our Holiday Lunch/White Elephant Sale and Grab Bag will be held Dec. 7. It is always fun. Let's hope we don't get hit with a blizzard! The event will be held at the Clubhouse in the Oak Brook Center Mall. Oak Brook.

Cool temperatures bring lots of warm get-togethers. Please join and be a part of all that ACDS offers. You are the most important part!



ACDS: On May 25, Sherie Shapiro (right) presented a check for \$3,000 to Yvette Blanton, office manager for the Zion-Benton Children's Services Lind Memorial Dental Clinic. The clinic treats children 4-18 years of age. Fees are based on need, but no child is denied treatment for lack of funds.



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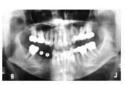
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DELIVERY

The CDS Review is published seven times annually. The magazine mails the middle of the first month the issue covers. For example, the January/February 2007 issue mailed January 15, 2007.

December October 31, 2007 January/February December 14, 2007 March/April January 15, 2008 April 15, 2008 May/June July/August June 16, 2008 September/October August 15, 2008 November September 15, 2008

All advertisements, changes and extensions must be submitted in writing. No advertisements, changes or confirmations will be taken over the telephone. Although every effort is made to place advertisements received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The advertisement will appear in the following issue. Advance payment covering the number of insertions must accompany your written advertisement.

RATES

STANDARD CLASSIFIED: \$75 for the first 30 words plus \$1 for each additional word. DISPLAY CLASSIFIED: \$90 per column inch. MEMBER DISCOUNT: CDS members are entitled to a 20% discount. You must provide your CDS member-

ship number as proof of membership when placing your classified ad, otherwise you will be charged the non-member rate.

PAYMENT

Make checks payable to: Chicago Dental Society. Classified ads must be paid for in advance.

PRACTICES FOR SALE

Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Advertisements from all others may not be placed in the CDS Review.

REPLY BOX NUMBERS

For an additional \$25, CDS will issue a confidential reply box number for your ad. These numbers ensure the privacy of our advertisers. All unopened responses are mailed to the advertiser once a week.

Replies to CDS Review box number ads should be addressed as follows: Box Number, Classified Advertising, Chicago Dental Society, 401 N. Michigan Ave., Suite 200, Chicago 60611-5585. (An example of a CDS Review reply box number is A0104-A1, CDS Review. Any classified ads with numbers that do not follow this sequence are not CDS Review reply boxes.)

Send all correspondence, including advertisements and payments to: Chicago Dental Society, Classified Advertising, 401 N. Michigan Ave., Suite 200, Chicago, IL 60611-5585.

Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

CLASSIFIEDS

Place your ads online at WWW.CDS.ORG

New classified advertising rates

CDS announces new classified advertising rates. The new rates take effect with all classified ads placed in the January/February 2008 issue of the CDS Review. This is the first increase in classified advertising rates since 1999.

STANDARD CLASSIFIED: \$85 for the first 30 words plus \$2 for each additional word. DISPLAY CLASSIFIED: \$100 per column inch.

MEMBER DISCOUNT: CDS members are entitled to a 10% discount. You must provide your CDS membership number as proof of membership when placing your classified ad, otherwise you will be charged the non-member rate.

REPLY BOXES: \$30 per box.

CHANGES OR EDITS TO ADS: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

FOR RENT

HIGH PROFILE BUILDING for dentist office. On-site parking. Former dental office with five operatories. Air and suction lines in place. H/C accessible. Michael Markowitz, Paramount Commercial Properties, (847)836-4106.

SOUTH SUBURBAN OLYMPIA FIELDS building has 1,500-7,000 square feet of office space available. Ideal for medical/dental offices. Will build to suit. (708)594-3576.

OSWEGO, IL: Space available in professional building for dental specialist. Contact Roger Blomgren, Coldwell Banker Commercial Mid-West Realty, by phone, (630)251-4317.

ROSELLE DENTAL OFFICE FOR LEASE. Vacant dental facility available immediately, includes four operatories fully equipped with plumbing and air lines, reception area, lab, private bath, private office, staff lounge area. Flexible lease terms and rates. Call (630)627-0606, ext. 2416.

DENTAL OFFICE SPACE FOR LEASE: Established office, 1,500 to 5,000 square feet, easily divided, on Central/Diversey in Chicago (near Irving Park), across from CVS. Great location. (847)219-9707.

GREAT OFFICE LOCATION on Grand Avenue in Gurnee, next to Great America. Build-out 75% done. Five ops. Call: (847)942-1290.

BUFFALO GROVE OFFICE FOR LEASE FABULOUS ECONOMIC OPPORTUNITY

Turn-key operation. Vast majority of equipment/ cabinetry for sale, installed and plumbed. Four operatories, reception room, front desk, consultation room, lab, private office, staff lounge and storage area. Wired for 8-computer network. Call (847)392-1550

OAK BROOK AREA: Excellent location for dentist or dental specialist. Modern building with atrium, 1,100 and 2,000 square feet available. Landlord will assist in build-out and remodeling cost. Call (630)279-5577 or visit www.brittanyoffices.com.

PALOS HEIGHTS: RENT/SHARE 3,500-squarefoot dental office with seven fully equipped operatories, free-standing building on Harlem Avenue. Excellent for specialists. Call (630)207-8673.

LINCOLN PARK: PROFESSIONAL building has 1,000-2,200 square feet ideal for dental office. Building has doorman and valet parking. Call Matt at (312)953-1798.

RENT/LEASE MULTI-SPECIALITY MEDICAL center. For specialist, excellent visibility. South suburb, Orland Park, Tinley Park area. Competitive price. Unlimited parking. Flexible lease terms. Large reception area. Landlord will assist in remodeling cost. Only two offices left: 1,125 and 1,500 square feet or both. Call now: (312)399-8877.

DENTAL OFFICE FOR LEASE: Buffalo Grove/ Long Grove area. Excellent visibility. Up to five operatories, fully plumbed; two lab areas; private office; large reception area. Flexible lease terms. Available immediately. Call Kelly at (847)913-1400.

BUFFALO GROVE DENTAL OFFICE for lease. Fabulous economic opportunity. Turn-key operation. Vast majority of equipment/cabinetry for sale, installed and plumbed. Four operatories, reception room, front desk, consultation room, lab, private office, staff lounge and storage area. Wired for eight computer network. Call (847)392-1550.

WINNETKA OFFICE FOR LEASE/SALE: Fantastic location for your practice in a unique space that will wow your patients. Will build to suit your needs. Please call for details, brokers welcome. (847)424-0044.

PRACTICE IN GRAYSLAKE: Great downtown exposure! 1,200-4,800 square feet of first floor space in brand new, mixed-use building. Owner will deliver with custom build-out. Close to Metra and Lake Forest Hospital. Purchase possible! Call (847)548-8100, ext 103.

ARLINGTON HEIGHTS/BUFFALO GROVE area: Located on Dundee Road, this 4-year-old, twostory building has both storefront and second floor office spaces. 1,566 and 1,247 square feet currently available. Flexible lease terms. Call Diane, (847)542-4200.

HYDE PARK DENTAL/ORAL SURGEON OFFICE space: Nice, two-chair office with view of downtown. Prime location. Good parking. Ask for Sue or Tim, (773)667-8900.

SPACE SHARING

NEWLY DECORATED AND EQUIPPED, including IV sedation, dental office is available for sharing with specialist or GP. Located west of Old Orchard mall, at the I-94 exit and close to public transportation. Call Dr. Abe Dumanis, (847)329-9858. Fax resume to (847)329-9768.

OAK BROOK OPPORTUNITY: General dentist in Oak Brook is looking for a specialist to solely utilize a beautiful facility 1-2 days per week. Located in a professional building, two operatories overlooking 22nd Street. Only three years old. Call (708)638-5018.

SPACE SHARING OPPORTUNITY: ST. JOHN, IN. office seeks dentist or specialist for space sharing arrangement or sell with lease back. 3,500 square foot modern office has six operatories; currently occupied by dentist specializing in restorative dentistry, smile makeovers and TMJ/facial pain. For more information, call (219)558-8326.

PARK RIDGE/NILES: FULLY EQUIPPED modern office space for rent. Four operatories. Beautiful space in premier location inside enclosed mall. Great for recent graduate, part-timer, specialist, satellite office or retirement overhead reduction. Ample parking. Reasonable. (847)885-6555.

POSITIONS WANTED

EXPERIENCED GENERAL DENTIST seeks mentoring opportunity to improve surgical skills including third molar extractions. Licensed in Illinois and Wisconsin. All options considered. (847)274-0857.

GPR TRAINED GENERAL DENTIST with excellent people skills and fluency in Spanish looking for P/T in Near North suburbs. Please e-mail milabm@aol.com.

GENERAL DENTIST LOOKING for F/P placement in Chicago and Near North suburbs. Expirienced in RCT and extractions, has Public Aid ID. Call (773)203-3753.

FOR THE COMFORT of your patients: General dentist is available to work in your office, performing surgical extractions and removal of impacted third molars. Fax inquiries to (847)940-9885.

OS, PERIO, IV SEDATION, ADVANCED cosmetic and rehab: Dentist looking for offices that want to keep above procedures in house. Ideal is long-term, stable, part-time position but available by request. Implants and grafting are included. (630)212-7187.

OPPORTUNITIES

NEED EXPERIENCED DENTIST in Brookfield: Newly renovated established practice in Brookfield is looking to expand with another general dentist. Limited PPO, no HMO, strong team and great location. 3-4 days a week. (312)274-3322, freedman@manusbealtb.com.

ASSOCIATES WANTED

Oral Surgeon and Pediatric Dentist Thriving, well-established, prestigious, FFS group practice in the fastest growing suburb of NW Indiana is looking for a P/T Oral Surgeon and a Pediatric Dentist. Practice is equipped for sedation. Excellent opportunity for the right individual. Must have an Indiana dental license. Located 30 minutes from downtown Chicago. Check us out at www.dyerfamilydentistry.com.

E-mail resume to dratcha@sbclgobal.net, or fax (219)322-9986.

ELEGANT NAPERVILLE PRACTICE

Is seeking a part-time:

- General Dentist
- Oral Surgeon 2 days/month
- PT Dental Hygienist

Please call (773)-742-2110.

ASSOCIATE POSITION — GENERAL DENTIST

Modern, established, busy general practice in northwest suburbs is looking for a general dentist to work FT/PF. PLEASE CALL (847)465-0800.

ASSOCIATE WANTED General dentist is needed for a practice in Chicago. Please call (773)227-

ESTABLISHED PRACTICE SEEKS ASSOCIATE dentist-Naperville: Established, successful practice offering state-of-the-art equipment, current technologies, positive/energetic work environment, and dedicated, professional support staff is seeking an associate dentist to join our team as we expand our current facility. Our practice was built in a prime location three years ago with the intention of expanding within five years. That expansion will be completed in a few weeks (two years ahead of schedule). We will go from 13 operatories (8 doctors/5 hygiene) to 20 operatories (12 doctors/8 hygiene)—the largest dental practice in Naperville. We are ready to bring the right person in now! The candidate must possess excellent technical skills, exceptional interpersonal skills, an entrepreneurial attititude and the desire to be part of something successful! Quality care and compassion for every patient is a must. If you are ready to share in the excitement and are looking for an opportunity to realize your professional and financial goals, we'd like to talk to you. Reply via e-mail to weis_sue@yaboo.com or call (815)370-1722.

GENERAL DENTIST: FULL- OR PART-TIME. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95% fee-for-service. No Public Aid. Family Dental Care, www.familydentalcare.com. Call (773)978-1231 or (773)575-7660 (ask for Harry), or e-mail fdc92@botmail.com.

DENTIST NEEDED: FT/PT associate for offices in Chicago and western suburbs. Earn \$250,000-350,000 working in a great environment with paid malpractice and health insurance. Fax (312)274-0760 or e-mail dwolle@gmail.com.

OPPORTUNITY TO JOIN muti-office group practice in Chicago. Must be enthusiastic, personable individual with good people skills. Great for someone who enjoys working with young people. Full- or part-time. Fax resume to (773)235-1249.

ASSOCIATE NEEDED: established group practice on North Side of Chicago seeks a part-time associate. Please fax your resume to (773)583-8986.

PART-TIME DENTIST NEEDED for office in Des Plaines. Friendly, responsible, experienced. One to two-and-a-half days per week. Fax resume to (847)824-8653.

ORTHODONTIC GROUP located in Wicker Park has an opportunity for full- or part-time associate. Practice is expanding into new stateof-the-art facility. For information, please call Dr. Ted Moss, (815)378-9896.

ASSOCIATE DENTIST: Established group practice is looking for a caring, energetic dentist for our Bloomingdale office. Our well trained and experienced staff has the practice administration and clinical skills to compliment your commitment to excellence. Established and growing patient base, dedicated employees and proven practice administration for over 30 years. This is an outstanding opportunity for an enthusiastic and motivated dentist. Fax resume/CV to (630)539-1681.

ORTHODONTIST REQUIRED: Highly motivated entrepreneur office seeks like-minded orthodontist in a growing, state-of-the-art, comprehensive practice! Fax resume to (773)774-3973.

GENERAL DENTIST: The Dental Implant Center of the North Shore is seeking an associate to join our group. GP must have some existing practice base. Full-time or part-time. No administrative responsibility is required. Association is ideal for GP actively practicing and seeking greater freedom and time off. Office is well appointed and equipped with the latest technology. Phone (847)498-9767.

OPPORTUNITY FOR PERIODONTIST. Dentist, 25+ years experience, is expanding practice. Emphasis on implants. Practice is located in southwest suburb with easy access off I-294. New graduates welcome to apply. Please send inquiries to dlappell@comcast.net or call (708) 598-4055.

DENTALCARE PARTNERS is an established practice management development company operating in nine states (Illinois, Indiana, Michigan, Ohio, Pennsylvania, Wisconsin, Kentucky, Tennessee and North Carolina). We are currently seeking highly motivated general dentists as well as specialty dentists and orthodontists for full- and part-time positions. The ideal candidate must be concerned with quality patient care, be a team player and have a strong desire to learn, grow personally and professionally. Benefits will include a guaranteed salary with attractive earning potential, partnership opportunity, 401(k), health insurance, term life and vision insurance, short- and long-term disability, malpractice insurance, paid vacations and continuing education. Interested candidates please contact Deborah Hammert at (800)487-4867, ext. 2047, e-mail her at dbammert@dcpartners.com, or fax resume to (440)684-6942.

EXCELLENT OPPORTUNITY to build or start your general dental practice in our beautiful, modern, high-tech, downtown Evanston office. Evanston is growing! Come grow with us. Definite partnership potential for the right person! E-mail cover letter and resume to busydds@botmail.com.

ESTABLISHED GROUP PRACTICE in southwest suburb of Chicago seeks part-time oral surgeon. Multi-speciality office offers excellent opportunity for the right individual. Reply with resume to Box C0507-M3, CDS Review.

ASSOCIATE DENTIST, PART-TIME: three locations, new graduates welcome. Please contact Mr. Youbert, (312)671-3375.

ORTHODONTIST WANTED: Established group practice in southwest suburb of Chicago seeks part-time orthodontist. Multi-speciality office offers excellent opportunity for the right individual. Please send resume to Box C0507-M1, CDS Review.

ASSOCIATE DENTIST WANTED: Established dental practice is expanding to a second location in the southwest suburbs of Chicago. Seeking a part- to full-time, motivated, caring, young dentist for our dual, state-of-the-art locations. This is an excellent opportunity for the right individual. Recent graduates are very welcome to apply. Call (708)799-7724 for more details, or fax resume to (708)799-7748.

OFFICE SPACE FOR ANY SPECIALIST. New modern practice, ample space and time schedule for any specialist. Located in Bucktown, easy access, ample parking. Part-time or full. Please contact Jessica at (773)276-1047.

GENERAL DENTIST: Two practice opportunities in Rockford area. Dedicated staff, run your own FFS office with the proven team at Midwest Dental. Phenomenal opportunities. Call Andrew at (715)926-5050 or alockie@midwest-dental.com.

ONCE IN A LIFETIME OPPORTUNITY: North Shore cosmetic boutique practice (owned by accredited American Academy of Cosmetic Dentistry member) seeks dentist with minimum five years experience and a strong history of postgraduate cosmetic, restorative and practice management courses. Start as a full-time associate and buy in within five years. Candidates must have deep passion for dentistry and continuing education. Excellent verbal and people skills are a must. This is a state-of-the-art cosmetic facility with all of today's bells and whistles. E-mail resume and CV to makeoverdoc@sbcglobal.net. Include a note explaining why you should be considered for this position.

GENERAL DENTIST NEEDED part-time, three or four days. Public Aid ID# helpful. Root canal and denture experience required. Call after 12 p.m. (773)745-7188. Ask for Grace.

GENERAL DENTIST: ESTABLISHED GROUP practice around Midway Airport area seeks part- to full-time general dentist. New graduates are welcome. Multi-specialty office offers excellent opportunity for the right individual. Call (773)284-1645; ask for Maria or Ana.

PARTNERSHIP AVAILABLE for Polish-speaking dentist. Will include managerial responsibilities. Excellent terms. Join this established, feefor-service and extremely high-tech dental clinic. Resume in confidence to Dental Clinic, P.O. Box 59193, Schaumburg, IL 60159-0193.

FULL-TIME GENERAL DENTIST—ROCHELLE: Excellent opportunity, full-time, dedicated staff. Long-standing, successful practice with outstanding history and great growth. Please call (715)926-5050.

DENTIST WANTED FOR CALUMET CITY 3+ days per week. 30% commission. \$1,000+ per day. Call (815)814-1313 and fax resume to (847)695-3351.

ASSOCIATE DENTIST: Established group practice is looking for a caring, energetic dentist for our west suburban office. Our well trained and experienced staff has the practice administration and clinical skills to compliment your commitment to excellence. Established and growing patient base, dedicated employees and proven practice administration for over 30 years. This is an outstanding opportunity for an enthusiastic and motivated dentist. Fax resume/CV to (630)539-1681.

ST. CHARLES OFFICE seeks associate interested in long term commitment with possible buy in/buy out. Required: 2+ years experience or GPR. Must be great with adults and kids, outgoing and compassionate. Must be willing to build relationships in the practice and possess exceptional clinical skills. Fax letter of interest to (630)762-9966.

NEW LINDENHURST OFFICE looking for an associate with a potential partnership. Also looking for an oral surgeon, endodontist, periodontist and pedodontist. Fax resume to (847)838-1267.

GENERAL PRACTICE ASSOCIATE for North Shore Deerfield office. Excellent opportunity! Family practice. No capitation. All FFS. Please send resume. E-mail to info@deerfielddentalcare.com, (847)444-1111.

P/T GENERAL DENTIST: Flexible hours, base salary plus commission. Gen practice in Calumet City (immed off I-94). Fax resume to Dr. Scott Yang at (847)486-0578 or e-mail icyangdds@yaboo.com.

ENDODONTIST WANTED: Northwest suburban group practice desires to add an endodontist to our established endodontic department. Excellent opportunity for the right individual. Please Call (847)882-8770 or e-mail dnu@aol.com.

MANAGER, DENTAL EDUCATION, American Dental Association, Chicago: The American Dental Association is dedicated to promoting the public's health through its initiatives in research, education, advocacy, public awareness and the development of standards. We have an exciting opportunity for a Manager, Dental Education. Manage activities of the Council related to predoctoral, advanced and allied dental education, this includes: researching and analyzing trends in dental education (predoctoral, advanced and allied) and higher education to position the Council to meet and establish goals of the Association; serving as staff secretary for the Council's Subcommittee on Dental Education, Committee on Specialty Recognition and the Council's annual meeting with recognized dental specialties and certifying boards; developing/revising Association policies related to dental, advanced dental and allied dental education and strategic planning; supervising the activities of the Career Guidance Department. Contribute his/her own expertise in the formation and implementation of dental education policies, represent the ADA and CDEL in the dental education communities of interest and collaborate with other ADA agencies. Master's degree with minimum five years experience in education; association management, health care field/organization or related area OR Bachelor's degree and minimum seven years relevant experience in education, association management, health care field/organization. Experience and skill in working with volunteers and tracking details, communication with and management of volunteers, groups, committees; work effectively as a member of a team and supervise others; knowledge of higher education and dental education, accreditation, and professional credentialing; demonstrated sensitivity and diplomacy in organizational relationships. Desirable skills include: Associationbased experience in program management and basic knowledge of dentistry. Please send resume and salary requirements to: American Dental Association, 211 E. Chicago Ave., Dept. #BA6090, Chicago, IL 60611. E-mail jobs@ada.org. www.ada.org/goto/jobs. EOE.

ORAL SURGEON: Established multi-specialty group practice in northern Illinois seeks oral surgeon part- to full-time. Competitive salary. Reply to Box D0707-J3, CDS Review.

ELGIN: FULL-TIME, FEE-FOR-SERVICE outstanding practice on Randall Road. Mentor doctor seeks motivated doctor to work fulltime. Growing, newer office with unmatched potential. Call Andrew at (715)926-5050 for specific information.

LUCRATIVE ASSOCIATE POSITION: Fast-growing, west suburban all-digital and paperless office seeks FT associate with excellent clinical and people skills. Excellent compensation. Fax resume to (630)472-1605, attention Theresa.

ASSOCIATE WANTED: Established group practice in Oak Lawn is looking for a general dentist. If interested, please fax your resume to (708)598-0813, attention Nancy.

ASSOCIATE NEEDED: Established office in Crystal Lake seeking part-time associate. Feefor-service and PPO patients. Please fax resume, (815)455-3425.

GENERAL DENTAL PRACTICE seeking a parttime associate to work in established office in Calumet City. No capitation. Fax resume to (708)891-2878.

UNIQUE OPPORTUNITY! Our busy family dental practice, located 15 minutes south of downtown Chicago, is seeking a FT associate to solely run the practice. The office has been established in this residential area for 24 years and continues to have a high growth potential. The practice is computerized and paperless. The long-tenured staff, including a hygienist, is highly experienced and knowledgeable in every aspect of the office. The option to purchase is available and open for negotiation. To obtain more information, please call (708)638-5018.

LINCOLN PARK DENTIST needed for busy, upscale practice. You should be comfortable with all aspects of general dentistry and able to work a double-booked schedule. We offer a great work environment with the best dental assistants in Chicago. Pay based on production (not collection) with some evenings and Saturdays required. Visit our Web site at www.dentalsalon.com. Fax resume to (312)803-0888 or e-mail info@dentalsalon.com.

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MULTI-SPECIALTY PRACTICE looking for an Endodontist, Oral Surgeon and Periodontist to join our interdisciplinary team full- or parttime. Two modern, busy locations. This is an excellent opportunity with an attractive earning potential. Fax resume to (773)327-3208 or e-mail lpdentalspecialists@botmail.com.

ESTABLISHED GROUP PRACTICE in Chicago's southwest suburbs seeks part- to full-time general dentist. Multi-specialty office offers excellent opportunity for the right individual. Call (630)305-6161 or fax resume to (630)596-5019 or e-mail reem123@aol.com.

MULTI-LOCATION GENERAL PRACTICE looking for FT/PT associate dentist and hygienist to work at one or more of our fast growing locations. Two years experience preferred. Offices are in Morton Grove, Palatine and Skokie. Compensation based on guaranteed salary and collection. Please fax resumes to (847)967-0760 or e-mail kpapaz3@yaboo.com.

\$200,000+ for Independent and Motivated General Dentist. Full- or part-time. Start immediately. Two Chicago locations. Guaranteed minimum salary or percentage of production whichever is greater. Fax: (773)772-8033. Email dentalcare2020@yaboo.com.

DENTIST NEEDED: General dentist needed in Grayslake and Chicago offices. Fax resume to (847)543-4264.

GENERAL DENTIST WANTED In busy Cicero-Berwyn offices. Part/Full-time. Good for new grads. Bilingual a plus. Call (708)863-6366 or fax (708)863-6551.

ASSOCIATE F/T OR P/T: Established, state-ofthe-art dental practices located in Oak Forest and Palos Park. Excellent opportunity for the right individual. Call (708)203-7363 and fax resume to (630)986-1529.

PERIDONTIST WANTED: University Dental Associates and Joseph A. Toljanic, section chief, University of Chicago Hospitals Dental Clinic, are looking for a full-time periodontist to join our team of general dentists and specialsits. We have five locations and a significant patient base. Please call (630)743-0020 or fax (630)960-3135.

DENTAL OFFICE IN BEACH PARK, IL, seeks PT/FT dentist. Excellent opportunity. New graduates welcome. Please fax resume to (847)872-1683.

GENERAL DENTIST WANTED: Loop practice, Mondays, Wednesdays, Thursdays, Fridays; 8:30/9 a.m.-3/4 p.m. 25% hygiene. Pay is \$50-\$80/hour, based on experience. I will pay all costs except malpractice insurance and scrubs. (No commission or percentages.) Please fax resume to (312)346-5681.

WANTED: P/T (LEADING TO F/T) dental associate. Great long-term potential in South Barrington area. One to two years experience preferred. (847)382-0700. Ask for Peggy to schedule meeting.

OPPORTUNITY: CHICAGO-BASED group practice has position for enthusiastic, personable individual with IV experience. Excellent conspensation. FT/PT available. Respond to wpdentalgroup@yaboo.com.

PEDIATRIC DENTIST: Community health center in Chicago is seeking a full-time pediatric dentist. E-mail CV to br@circlefamilycare.org.

PALATINE: Become involved in an excellent practice in a great town. You must start parttime doing much hygiene and be available at least an evening and some Saturdays. Fax (847)359-1296.

GENERAL DENTIST in Arlington Heights seeks part-time dental associate. Fax (847)364-0685.

DENTIST NEEDED: State-of-the-art dental office in Mundelein looking for a GP dentist to join our practice. Full-time/part-time. New graduates welcome. For inquiries please call (847)566-7850 or fax resume to (847)566-7851.

EXCELLENT OPPORTUNITY IN AURORA. Available for purchase or buy-in over time. Great for start-up without start-up costs. Three-year-old practice. Two operatories; plumbed for five. Fully equipped for nitrous oxide. E-mail adw923@yaboo.com.

SOUTHWEST CHICAGO DENTAL CLINIC seeks part-time general dentist to provide quality care to all ages. Must be comfortable with children. Excellent opportunity for the right individual. Established and growing patient base, well equipped with the latest technology and dedicated employees. Fax resume to (773)962-4620 or e-mail mbrown@stbb.org.

GENERAL DENTAL PRACTICE seeks a full-time associate to work in established office in Aurora. Fax resume to (815)741-0170.

CHICAGO ASSOCIATE OR SPACE SHARING opportunities near Harlem and North or Armitage and Kedzie. Two to three days/week. Digital and modern. E-mail dentopp2007@yaboo.com or (708)351-3405.



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DENTIST NEEDED: Multi-office practice in southwest/west Chicago suburbs seeks part- or full-time GP and specialty associates. E-mail vgroupmgmt@gmail.com or fax (630)355-9926.

DENTIST NEEDED: Part-time or full-time for busy southwest side Archer Avenue area office. Great opportunity for future partnership/purchase. Bilingual (Spanish) a plus. Call (773)931-6787 or fax resume to (773)284-4057.

GENERAL DENTIST FOR CHICAGO and north suburban practice. Growing practice needs dentist part- or full-time to perform all phases of dentistry. Excellent opportunity for ambitious person. Fax resumé to (773)271-3280 or call (773)271-5200.

SPECIAL NEEDS DENTIST: Milestone Dental Clinic, Rockford, IL, seeks a dentist to help treat our growing practice of special needs patients. Full-time or Part-time opportunities available with corresponding competitive salary and benefits packages, generous vacation, liability insurance coverage, CE, health care, retirement, and our full-time dentists qualify for HRSA student loan repayment of \$50,000. Contact Kathy Olson, RDH, via e-mail kolson@milestone-inc.org or (815)484-8678, office; (815)985-7392, cell. Learn more about us at www.milestoneinc.org/dentalclinic.

FULL-TIME DENTIST: Erie Family Health Center seeks an experienced dentist to provide quality oral health care, emphasizing prevention and treatment of disease and assured access and continuity of care in a community health center setting. Inquiries: jobs@eriefamilybealth.org.

ASSOCIATE DENTIST: Established group practice is looking for a caring, energetic dentist for our west suburban and Lake Geneva offices. Our well trained and experienced staff has the practice administration and clinical skills to compliment your commitment to excellence. Established and growing patient base, dedicated employees and proven practice administration for over 30 years. This is an outstanding opportunity for an enthusiastic and motivated dentist. Fax resume/CV to (630)539-1681.

DENTIST NEEDED IN PEORIA: Established practice in Peoria seeks a part-time dentist to work 2-3 days/week. Ideal candidate would be a dentist that is comfortable performing extractions. Good chairside manner is a must. Guaranteed daily rate for days worked each week. Contact Stuart Raney at (800)313-3863, ext. 2295 or e-mail stuart.raney@affordablecare.com for more information.

DENTIST NEEDED: busy group practice needs FT/PT dentist. 30% collection and malpractice. Located 15 minutes from downtown Chicago. Call (312)339-7958 or e-mail pswlim73@yaboo.com.

ASSOCIATE DENTIST: Growing practice in southwest suburban Lemont looking for an associate dentist. Fax resume to (630)243-1017.

GENERAL DENTIST NEEDED: Joseph A. Toljanic and University Dental Associates are looking for a general dentist with experience to join our team of general dentist and specialists. We have five different locations. Please call (630)743-0020 and ask for Tina, or fax (630)960-3135.

ASSOCIATE DENTIST WANTED: Northwest suburban office seeking part-time, motivated and enthusiastic dentist. Excellent compensation. Extractions and molar endo experience a must. Fax resumes to (630)540-1243 or e-mail smilesfrvr@yaboo.com.

CHICAGO: DENTIST NEEDED, Wicker Park area. Full- or part-time. Possible buy-in opportunity. Call Lee at (708)870-9368 or fax resume to (773)276-0687.

ASSOCIATE DENTIST WANTED: Fast growing practice on Noth Side of Chicago looking for Polish- or Ukrainian-speaking dentist. Please call (773)481-1900 or fax your resume to bordoc@gmail.com.

GENERAL DENTIST NEEDED: Part-time associate to work in established office in Wheaton. Email resume to dental_4u@yaboo.com.

ASSOCIATE—GENERAL PRACTICE IN NORTH Central Illinois: Experienced staff, excellent growth potential. Looking for a motivated dentist to practice quality dentistry in our fun, friendly atmosphere. Income potential: \$100,000. No PPO/HMO. Send resume to kathypa@insightbb.com.

ASSOCIATIONS WANTED

GENERAL DENTIST ASSOCIATE: Our wellestablished (1911) private group practice, located in downtown Chicago, seeks another general practitioner, FT or PT, to join our practice as an independent contractor associate. The incoming new associate can either have an ongoing patient following or join us without a patient following. In either case, we will refer patients, new and established, to the new associate to keep him/her busy, initially, at least part time. This is an ideal arrangement for a general dentist to work on his/her own patients within a group environment, without the stresses of maintaining the physical structure of an office, thus providing ample private time and energy to devote to a family, retirement activities or other personal interests. If interested, please call (312)649-1854 evenings.

ENDODONTIST ASSOCIATE: Multi-specialty practice in Chicago and Orland Park looking for full- and part-time endodontists and oral surgeons to join our modern busy offices. E $mail\ \textit{dental special ists} @botmail.com.$

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ORTHODONTIST WANTED: Established, high production Lockport general practice seeks orthodontist one day/week to join current PT orthodontist. High growth area in a great location. Must have excellent clinical/communication skills and a friendly personality that sells cases. Resume/inquiries faxed to (815)836-0003 or e-mail bealydental@yaboo.com.

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CDS HAS SCHOOL EXCUSAL FORMS for your student-patients. They are available in packages of 250 and cost \$12.95 per package (including shipping). To place your order, send a check made payable to Chicago Dental Society, Excusal Forms, 401 N. Michigan Ave., Suite 200, Chicago, IL 60611-5585. All excusal form orders must be prepaid.

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DOWNERS GROVE, LOOKING TO PURCHASE: Dentist desiring to purchase practice in Downers Grove or the surrounding areas. Confidential. www.dgdentist.com. Call Brian at (630)336-8478.

LOOKING TO PURCHASE: Dentist desires to purchase a turn-key practice within the Oak Park or surrounding areas. Prefers fully equipped modern facility, but will also consider purchasing an existing established practice if philosophies are similiar. Financially secure and will pay cash. Brokers assistance is welcomed. Reply to Box S0907-O1, CDS Review.

FOR SALE BY OWNER

PRACTICE. INCLUDING REAL ESTATE. FOR sale on Southwest Highway, Palos Township, in Worth (southwest suburbs). For more details, call (708)359-7488.

BERWYN OFFICE FOR SALE. Established practice, high visibility. Best location in Berwyn. Two operatories, newer equipment. Reasonable. Call (708)749-7000.

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ESTABLISHED, 24-YEAR-OLD PRACTICE located in Midway Airport area. Options include immediate or transition buy-in/buy-out, or possible partnership. No temporary associates. Call (708)424-5700 or e-mail doctorwhy@sbcglobal.net.

ORLAND PARK: 100% fee-for-service, great location in lucrative area. Four modern, fullyequipped operatories and Panorex. Ample parking, free-standing building on ground level. Call (219)924-8018.

NAPERVILLE TURNKEY OFFICE FOR SALE. High growth South Naperville location. Leasehold improvements and major equipment for sale. Three ops, 1,400 square feet in desirable location. Patient list not part of sale. (630)212-7187.

CHICAGO'S WEST SIDE: Fee-for-service/PPO general dentistry practice on Chicago's West Side. Established patient base. Projected \$340,000 net production for 2007. Call (630)472-1600 and speak with Kipp for additional information.

THRIVING PEDIATRIC DENTAL PRACTICE for sale. Grossing more than \$1 million per year, located in the fast-growing western suburbs of Chicago. This practice requires an energetic, compassionate pediatric dentist with excellent skills, as well as an Illinois dental specialty license or board eligibility. This practice is part of a large, successful, prestigious, fee-for-service, 35-year-old group practice which includes four beautifully designed, modern offices with state-of-the-art equipment. Group includes four other pediatric dentists, general dentists and most major dental specialists, supported by a superb support and administrative staff. Major medical health insurance, 401(k), expense account and continuing education reimbursement are available. If you would enjoy working in a multidiscipline group practice, you might be the right pediatric dentist for this exceptional opportunity. Call (630)393-3739 or e-mail grovekolb@comcast.net.



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OWN YOUR CONDO OFFICE: New Hoffman Estates office building with suites from 944 to 8,120 square feet that you can own or lease. This is new construction and you can design your space from the ground up. Located right on Higgins Road just east of Barrington Road in an elegant 16,280-square-foot, two-story elevator building. Call Romeo Mura at (847)882-3300.

DENTAL OFFICE FOR SALE in Chicago, very busy commercial area, excellent location. Three operatories, recently remodeled, and fully equipped. Doctor moving out of state. Call (847)477-4452.

ELMHURST AREA: Fee-for-service/PPO practice in Elmhurst. Established patient base. Projected \$1.7 million net production for 2007. Owner to associate for one-year transition. Call (630) 472-1600 and speak to Kipp for additional information.

GENERAL DENTIST RETIRING; practice and professional building for sale. Located on Southwest Highway in Worth, Palos Township (southwestern suburb). Serious inquiries only. Call (708)359-7488.

OFFICE FOR SALE: Two fully equipped operatories plus one office room in medical/dental building on Northwest Side of Chicago. Great location. Parking on premises. Low price. Korean-speaking dentist preferred. Call (773)458-4870.

TURNKEY PRACTICE FOR SALE: Oak Park/River Forest area. Three dental operatories, one hygiene operatory, all equipped with cabinetry, X-rays, lights and chairs. Small equipment included. Some equipment less than two years old. Very reasonable. Possible option to purchase the real estate. Write P.O. Box 5110, River Forest, IL 60305.

LAKE FOREST: 45-year-old dental practice. 1,300 square feet with improvements. Excellent parking. Dentist retiring. Write Box A0102-A2, *CDS Review*.

GREAT DEAL! BEAUTIFUL NORTH SIDE Chicago turnkey office for sale. Great corner location, high visibility, unlimited parking, four ops with A-dec chairs, Gendex X-ray units. Very busy with 20-40 new patients per month. Excellent income. Great opportunity. Must see! \$125,000 OBO for quick sale. Call (773)220-8381.

LASER FOR SALE: WaterlaseMD for sale, \$39,000. Save tens of thousands off new price! (309)662-9051 or *bolmes*7646@aol.com.

FILE CABINETS FOR SALE. Three used lateral file cabinets for sale. Each unit has six shelves. perfect for dental charts. \$200 each. (708)492-0300.

A-DEC 1030 DENTAL CHAIR: A-dec 1030 hydraulic dental chair, good condition. Forward leg support goes vertical to allow entry like a chair. \$1,500. Call(708)429-4700.

EQUIPMENT FOR SALE: Immediate sale of three-year old Panoramic Corp PC-1000 mint condition, \$3,500; AT-2000 w/daylight loader, \$600; Tuttnauer and Harvey auto/chem-claves, Adec and Belmont chairs, stools, carts, Denar articulators, six beautiful and identical reception room chairs, and other misc items. Contact Patti at *greatskokiedentist@sbcglobal.net* or leave message at (847)902-8906.

DENTAL EQUIPMENT FOR SALE: Start a practice at a bargain! An entire office of dental equipment, furniture, office equipment, lab, supplies, instruments, etc for sale. Call Carol at (708)344-3510 or (630)739-7200.

CLOSE-OUT EQUIPMENT SALE: Used A-dec and Royal dental chairs, dental and assisting stools, AT-2000 film processor with day-light loader, Air Techniques PeriPro film processor, Chemclave 5000,System-B,Obtura, Root-ZX Apex locator, Belmont X-ray, six gorgeous reception room chairs for immediate sale. Photos available. Any reasonable offer sells any or all today. Call Pat at (847)902-8906 or greatskokiedentist@sbcglobal.net.

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DENTAL PRACTICE FOR SALE: Wicker Park, established practice. Over 2,500 patients. High-profit practice in burgeoning area. Lease terms open. 100% financing available. Confidential. Contact Bruce J. Lowy, (847)677-6000.

DOWNERS GROVE MEDICAL OFFICE & HOME. 6,653 S.F., on huge lot. 7 offices, reception area for 8 patients. 18x35 indoor pool, 4 fireplaces. Call Jan Kopis, RE/MAX Enterprises, (630)964-3000.

THE DENTAL MARKETPLACE/American Dental Sales: Practice sales, appraisals, and consulting. Contact Peter J. Ackerman, CPA, (312)240-9595 or *www.adstransitions.com*. SELLERS NEEDED. We have qualified buyers for your practice!

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ARLINGTON HEIGHTS: \$1 million fee-forservice, high-end, cosmetic practice. Five new operatories with room to expand, digital office, new build-out in a highly desirable suburb.

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PALOS HEIGHTS: 100% fee-for-service, 2,800 square feet, \$350,000. Great patient base and staff. Restorative/preventative practice with all specialties referred out. Retiring dentist. ROCKFORD AREA: \$650,000+, 100% fee-for-service. Great staff, very nice free-standing building with huge parking lot. Priced less than 45% collections for immediate sale. NORTH CENTRAL ILLINOIS: \$150,000 with building.

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CHICAGO #9001: Portage Park area. New listing! Three operatories at street level on a busy street. Collections: \$80,000. Low overhead. FFS and PPO.

GRAYSLAKE #8095: Under contract! Three operatories at street level. Building purchase option. Newer equipment and build-out. Collections: \$522,000.

GRAYSLAKE #8099: New listing! Two operatories at street level. Expandable. Equipment and build-out only. Ready to move in.

HANOVER PARK #8096: New listing! Two operatories expandable to three. Street level professional building. Collections: \$135,000. Owner retiring.

NAPERVILLE #7369: Sold!

OAK BROOK #8081: New listing! Two operatories in the Oak Brook Center Mall Professional Building. Low overhead, nice view. Great part-time or second location.

OAK LAWN #7036: Sold!

ROMEOVILLE #6300: Under contract! Four operatories plus one plumbed. Big and beautiful. 100% FFS. Collections: \$1 million. Building purchase opportunity. Possible seller retention

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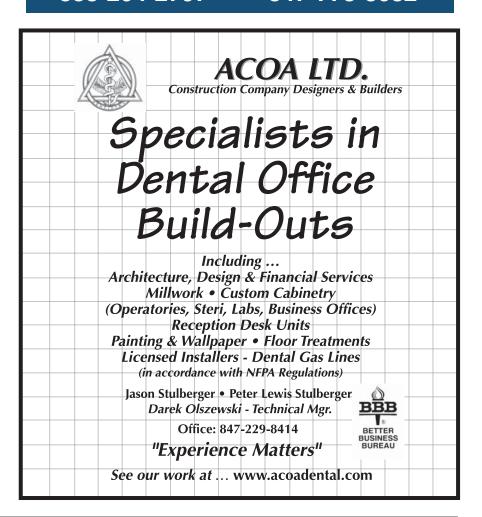
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BRANCH NEWS PHOTOS TIPS

We encourage members to submit digital photographs for Branch News. While digital photography has many advantages, use of it in print requires some basic understanding of its limitations. Please follow these tips when submitting photos for Branch News.

QUANTITY: We have limited space to print Branch News. Therefore, we try to limit branches to three photos per issue. Submit as many photos as you like. We will choose the best three.

QUALITY: Given the limited space, photos that are out of focus, poorly composed or unflattering to the subject are generally rejected—even if it means running fewer than three images for that branch. And while Adobe Photoshop is a powerful tool, it can't work miracles on a lousy photo.

RELEVANCE: Try to choose photos that are timely. If the photo is of a Christmas party, it's not particularly relevant to publish in the May/June issue.

WHAT TO SEND: When sending digital images, send only the original files taken by the digital camera. If a member sends you a digital print, ask him/her to e-mail you the original file—they are generally about 1-2 MB.

Do not scan printed photos or transparencies for submission. Instead, for quality control purposes, send the photograph or transparency to CDS to scan. Please indicate if you want it returned when we are finished.

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Write Dr. Lamacki at wlamacki@aol.com.

Todd Stroger chooses friends, family over public health

KEY WORDS: Nepotism, incompetence, callousness, cynicism and bossism.

BACKGROUND

The Cook County Department of Public Health receives 7000 requests for dental appointments monthly. Sadly, the system could only accommodate 770 of those requests.

METHODS

One week before the 2005 Democratic primary, Cook County Board President John Stroger, a candidate for reelection, suffered a stroke. Although the Stroger family initially assured the public that President Stroger was doing "outstanding," constituents of Mr. Stroger neither saw him or heard from him. Nevertheless, he did win the primary. In the fine tradition of Chicago political nepotism, enter son Todd Stroger: the cynical bosses of his party tabbed him to assume the mantle in the general election. The bosses chose to ignore reform candidate Forrest Claypool, county commissioner, who was the choice of 48 percent of the primary voters to run as the Democratic candidate for board president. The anointed candidate of the leadership won, even getting an endorsement from the *Chicago Sun-Times*, now his worst nightmare. Todd doesn't seem to have any experience running anything, but he does possess a beatific smile that some would say results from swallowing a canary.

RESULTS

What Todd swallowed was a whole enchilada; his "inheritance" includes a \$500 million deficit in the county's budget, a health system that has lost more than \$1 billion over the past three years, internal discord, several angry commissioners and a patronage army of clueless employees, who, one can argue, are more concerned with politics then public service. To be fair to Todd, the keyword is inherited.

Stroger II approached his legacy by taking a chain saw to county services. He removed \$130 million from the county budget targeted for healthcare; a good chunk of that came from the already decimated dental program. There are no longer any county dental clinics in Chicago. Extractions are referred to the John H. Stroger Jr. Hospital, which is in danger of losing its accreditation; only five suburban clinics remain open.

Todd Stroger did not think to restore county fiscal integrity by reducing the number of six-figure administrative jobs. Instead, he hired his sister and brother-in-law for high paying positions, among several other administrative hirings which drew criticism from the public and the press. The supposedly non-existent county patronage system remained intact.

CONCLUSIONS

Regarding health care, Stroger II could have chosen to institute reforms over reductions; an excellent start would have been the hiring of an independent and qualified executive who would institute an electronic billing system to recover uncollected Medicare and Medicaid fees, estimated to range from \$150 million to more than \$300 million dollars. The county could bill insurance companies for procedures performed for their insurees at county clinics and begin charging noncounty residents for care they receive. But Mr. Stroger and his supporters are more interested in winning elections than reform.

Mark Twain once said: "There is no identifiable American criminal class with the possible exception of politicians." But that is too Pollyannish. The real culprit is the apathy of voters who allow the political machines to dictate who gets what. In Cook County the primary is the de facto election, and too many of the public are unwilling or uninterested in committing to a party ballot.

IMPLICATIONS FOR THE PROFESSION

It would be naïve to put faith in promises from county commissioners to restore funding for healthcare services. It takes little imagination to see the county health department eventually becoming privatized; it makes political sense and even the myopic commissioners will see the move as pragmatic. We, the professionals and the public, must guard against trading one devil for another.

CODA

Unfortunately, people in need are not abstractions. Those who do not have the resources for private care are our responsibility. How we provide for them defines who we are. The profession needs to be politically active, and we need to inform our patients of the callousness of our "public servants" and reaffirm dentistry's importance in a person's overall health.

Chicago Dental Society

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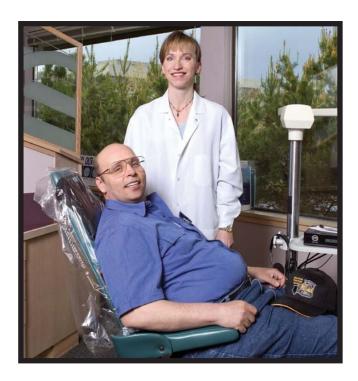
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In order to maintain the level of excellence for which the Midwinter Meeting has become known, we ask every regular and associate CDS member to please consider volunteering his or her time as a Room Chair or Presiding Chair.

PRESIDING CHAIRS: The primary responsibility of our Presiding Chairs is to introduce the course speakers. Presiding Chairs greet our speakers in our registration office, escort them to breakfast and then to the rooms where they will lecture. They then escort the speakers to lunch and back for their afternoon programs.

ROOM CHAIRS: The primary responsibility of our Room Chairs is to verify tickets, distribute course handouts and help with crowd control.

THE ASSIGNMENTS ARE NOT DIFFICULT.

CDS will provide volunteers with all of the information and support needed to fulfill their missions. In addition to complimentary amenities, Presiding or Room Chair volunteers get a unique opportunity to develop up-close and personal relationships with some of the country's most outstanding clinicians.

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