

# cds review

SEPTEMBER/OCTOBER 2017 [WWW.CDS.ORG](http://WWW.CDS.ORG)



## Journey for women dentists progresses

CDS member finds way on 500-mile trek  
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# page one

## Vote on dental health bill expected in House

Congress faces many issues after returning to Washington after a month-long recess.

But Rep. Robin Kelly (D-2nd Dist.) is hoping HR 2422, Action for Dental Health Act, which she sponsored, will move from being “introduced” to the House floor to passed and then sent onto the Senate for consideration. Mia Keeys, health policy advisor to the congresswoman, prior to the end of the recess, said it is difficult to estimate when the bill will go to the floor for a vote.

After hearings, the House Energy and Commerce Committee unanimously passed the bill five days prior to the annual summer recess.

Cheryl Watson-Lowry testified in support of the bill at a committee hearing in May. Dr. Watson-Lowry was asked to testify by Rep. Kelly.

The bill calls for up to \$18 million per year for grants to fund dental projects that would boost oral health care efforts and disease prevention to low-income and underserved populations.

In an *ADA News* report on the passage of the bill by the ECC, ADA President Gary Roberts said: “The ADA is pleased to see Congress prioritizing dental and public health. The Action for Dental Health bill will improve oral health in vulnerable populations by enabling organizations to qualify for grants to support activities that improve oral health education and disease prevention. It will also develop and expand outreach to support activities that improve oral health education and disease prevention. It will also develop and expand outreach programs that facilitate establishing dental homes for children and adults, including the elderly, blind and disabled.”

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## Chicago Dental Society Foundation annual fundraiser Oct. 1

The 2017 Wine & Roses Fundraiser for the CDS Foundation will be Sunday, Oct. 1, at the Equitable Building Conference Center, 401 N. Michigan Ave., on the 19th Floor.

The event will run from 2:30 to 5 p.m.

All proceeds from this event support access to care and oral health education programs that improve oral health in underserved communities.

For registration information, go to

<http://www.cds.org/member-center/cds-foundation>.

The foundation is seeking event sponsors as well as donations of raffle and silent auction items. Please contact Kristen at 312.836.7301 or [kweber@cdsfound.org](mailto:kweber@cdsfound.org) if you can help.

## Election of CDS officers to be held at the Nov. 8 Regional Meeting

CDS WILL HOLD ITS ELECTION OF THE 2018 OFFICERS NOV. 8 during the Regional Meeting at the Drury Lane in Oakbrook Terrace. The officer nominees are:

- Louis Imburgia, president
- Cheryl Watson-Lowry, president-elect
- Terri Tiersky, secretary
- Dean Nicholas, vice president
- Thomas Schneider Jr., treasurer

The installation of the 2018 CDS Officers ceremony will take place Nov. 12, at the Palmer House Hilton Hotel, 17 E. Monroe St., Chicago. A welcome reception begins at 6:15 p.m., followed by the installation at 7 p.m. A special dessert reception concludes the evening festivities at 8 p.m.



Louis Imburgia



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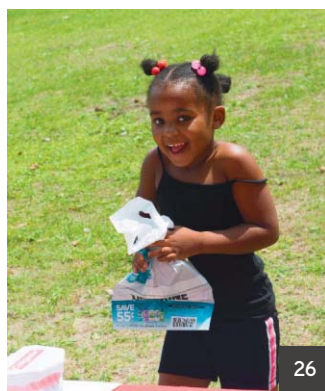
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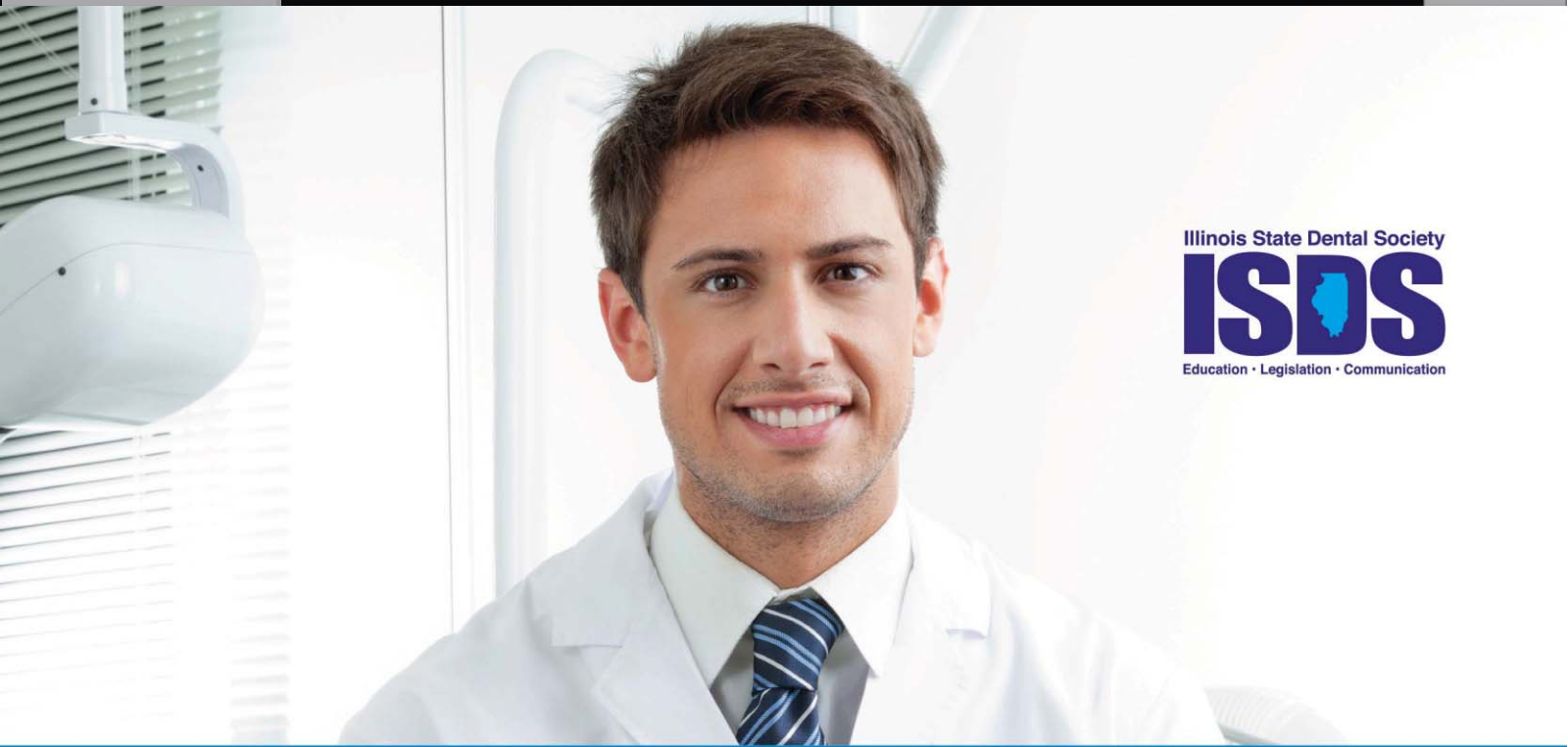
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**PRESIDENT'S PERSPECTIVE** by Phillip Fijal, DDS

Write to Dr. Fijal at [pjflptp@aol.com](mailto:pjflptp@aol.com).

# LEADERSHIP CHALLENGE #5

IN EACH OF MY FOUR PREVIOUS PRESIDENT'S PERSPECTIVES, I HAVE PRESENTED LEADERSHIP CHALLENGES, ALBEIT PROBABLY IN A DISORDERED WAY. I have challenged you to get to know who you are, set your vision for your practice, get involved with your society, and get involved in your community. Why? Because "leadership matters."

Knowing we are all slow to make change and take risk, my final leadership challenge is simply to ask you all to start your leadership journey. Two suggestions that may help you are: find a mentor who exemplifies the type of leader you wish to develop into and become a lifelong student of leadership.

I have had the benefit of two incredible leaders as mentors in my life. The first was Dr. Jim Pride, someone I have written about before. I met Jim at The Pride Institute's Leadership 1 course back in March of 1987. I assumed early on that there was much to learn because the number one was in the course title, meaning there was a Leadership 2,3, and so on. The picture Jim painted back then added such clarity to my young, clouded mind that I knew it was a path I wanted to follow. His words and actions over the next 17 years helped shape my journey.

We kept in close contact when we were not together; he was always so interested in how I was getting along. We became very close friends, taught together, studied together, eventually mentoring each other; Jim was as much a student of leadership as myself, and he was on his own journey. He was not a fan of me getting involved in organized dentistry because he thought it would ruin my practice and take too much of my free time. He was wrong of course, but I never got to prove it to him because Jim died of bladder cancer in 2004. I have to finish our leadership journey without him.

My second mentor is the senior pastor of Willow Creek Community Church, the church Jan and I attend. Bill Hybel's No. 1 spiritual gift is leadership, and in my opinion, he has the greatest integrity of anyone I have encountered. There is no one who walks his or her talk as completely as Bill, not afraid to call himself out when he doesn't, and use it as a teaching moment for all of us. He has an undeniable sense of right and wrong and is not shy to challenge us to be better. He shares his thoughts

clearly and concisely; he leads collaboratively and by example. It was his vision to bring the concept of leadership to other pastors, which has now grown to reach the business community, philanthropic organizations, teaching institutions and other churches from all around the world in The Global Leadership Summit. Held at our church every August, more than 400,000 participants are part of this leadership forum in 600 satellite locations. Truly it is a world-changing event focused on improving the leadership of anyone who takes the risk to attend.

With my two mentors in place, I became a student of leadership. I enjoy reading books on leadership, both the concepts and those who are seen as leaders. I listen to leadership-related podcasts or CDs in my car by the likes of John Maxwell, Ken Blanchard, Bill Hybels and John Ortberg, to name a few. I take courses on leadership, whether dental-related or not. I talk to other business leaders about their leadership style, struggles and successes.

One's leadership journey is lifelong; it is a journey ever changing and hopefully always improving. I make so many mistakes I sometimes feel I'm not moving forward. I just keep working at it, and I hope you will all get started on the journey. As Bill has said, "Everyone wins when a leader gets better." ■

I hope you will all get started on the journey. As Bill has said, "Everyone wins when a leader gets better."





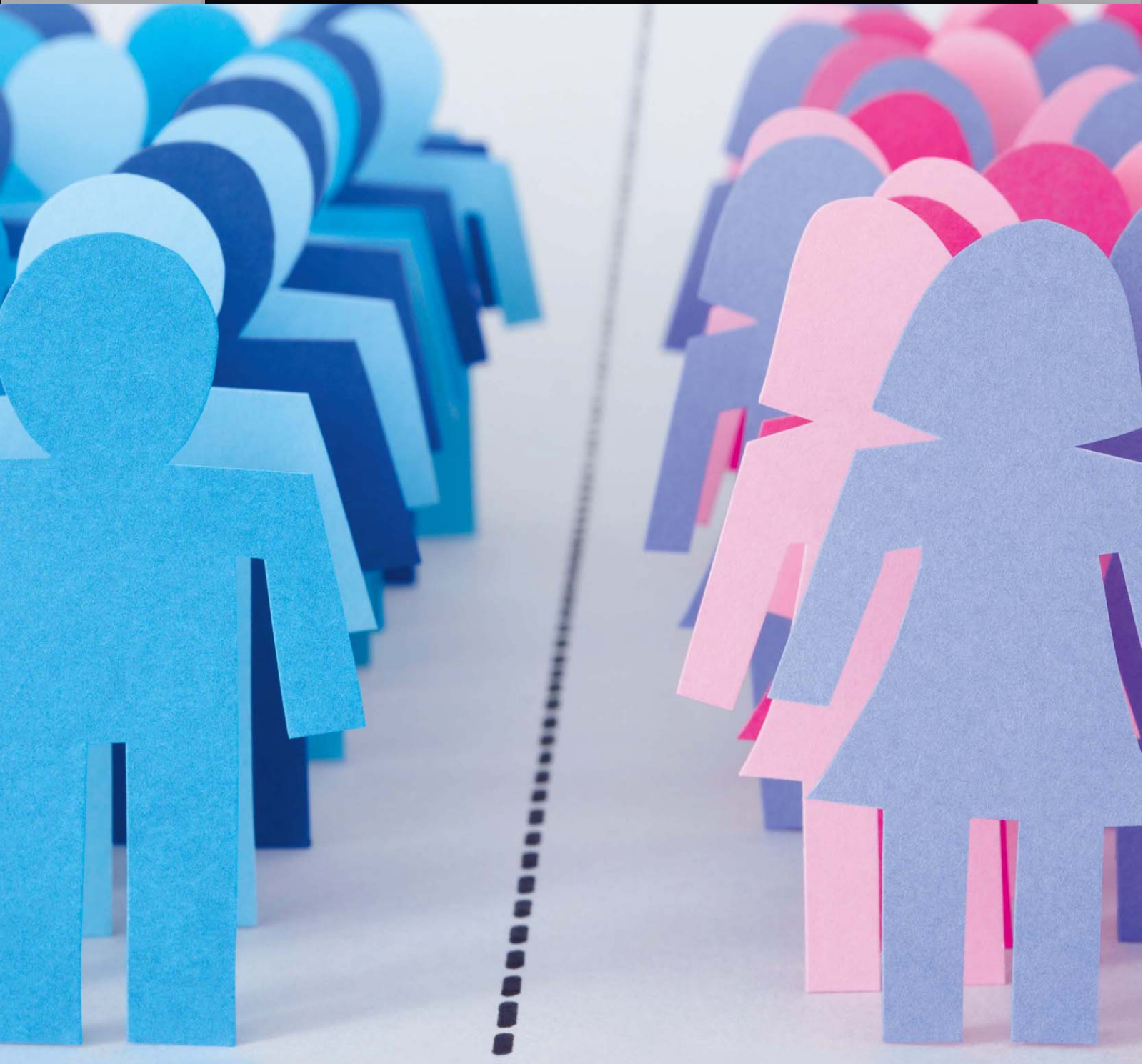
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# Journey for women dentists progresses but not complete

by Joseph DeRosier

It is no secret that women have not always shared equal status with men in many aspects of society, including the world of dentistry.

Twenty-three years ago it was a substantial historical event for the Chicago Dental Society when Juliann Bluitt was elected the first woman president of the organization. After all, CDS, formed in 1864, had been around for 128 years before a woman took the helm.

While her election was historic and lauded, a century ended and the next 21 presidents were men prior to Susan Becker Doroshow, who served in 2015, becoming the second woman to hold the office of CDS president.

But times are changing, more and more women are practicing dentistry.

According to the American Dental Education Association, the number of female dental students has steadily increased over the past 10 years. In 2016-17, women accounted for more than 49 percent of dental school graduates, which is about the same as the number of total dental student enrollment.

So far women have yet to break that magic 50 percent level but are very close.

In addition, more women are taking leadership roles in organized dentistry.

By 2020, which coincidentally is the centennial of women securing the right to vote in the United States, CDS will see its first back-to-back women presidents with Terri Tiersky on track to follow Cheryl Watson-Lowry as CDS president.

And while that event is noteworthy, it is a step in the right direction because of the increase of women in dentistry. However, women in dentistry can face many unique challenges that men in dentistry might not face.

One unique challenge that women might have faced 50 years ago was making the conscious decision as a female to join a profession that was male-dominated, and in a society that could make a woman feel badly about her choice. Some women have once said that in dental school they were told they were taking the place of a male student. With the increase of women in the profession, however, this is becoming less of a challenge,

as there are more women dental students sitting in the classroom.

“Frankly, I never gave the fact that our profession was traditionally male-dominated any thought whatsoever,” Dr. Tiersky said about her mindset when deciding to attend Loyola University School of Dentistry.

Dr. Tiersky was a political science major at the University of Illinois at Urbana-Champaign and planned to attend law school.

But she changed her mind and decided to follow her father, uncle and brother into the dental profession earning her Doctor of Dental Surgery degree in 1986; she received her law degree in 1991.

*“Little girls with dreams  
grow up to be women  
with vision”*

*- anonymous*

Dr. Tiersky said her gender didn't create obstacles for her in dental school, but there was a comment from one instructor that was offensive. He said she would likely end up getting married, having children and not become a practicing dentist. That comment came at a time when approximately 3 percent of practicing dentists in the United States were women.

“He was correct about getting married and having a child,” Dr. Tiersky said. “He was, however, quite off base about my not entering the workforce because of it.”

Dr. Watson-Lowry, who is married with a family, also followed in her father's footsteps, but she had other plans when she was an adolescent.

“My dad was a dentist and I started working at his office when I was 11 years old. I started working chair-side with him and his associates when I was about 15 years old, but I planned on going to medical school to become a pediatrician like my dad’s sister.”

A talk with a cousin who was in dental school spurred her interest in the profession.

“It sounded really interesting,” she said. “I asked my dad if I could take over his practice when I got out of school and he started to cry. From that point on, I knew that was what I wanted to do.”

She said her father even hired a woman dentist as an associate with the aim of having the patients become comfortable with a woman dentist treating them.

“She helped me out with the actual practice side of dentistry; she would explain things to me as she was working.”

But being seen as an equal with men was not always a given.

Dr. Tiersky said when she was first starting out some people assumed, because of her youth and gender, that she was a staff member and not the dentist.

“To this day, despite the fact that I am unfortunately no longer mistaken for being too young, there are still instances where it is assumed that I am staff and not the doctor,” she said.



CDS Secretary Dr. Cheryl Watson-Lowry earned her dental degree from the University of Illinois at Chicago College of Dentistry in 1987.

Dr. Watson-Lowry said she had that experience as well.


She said there were times during dental meetings when vendors would ignore her and talk to men thinking that she was not a dentist and not in a position to make purchases.

“There were times when I was standing there for 10 or 15 minutes, and they were talking to all the guys standing around me; I was trying to get their attention so I could order something,” Dr. Watson-Lowry remembered.

She said that attitude is seen less today but still exists. Younger female dentists say they have not experienced the same level of discrimination.


“I would say I probably have a harder time with age. They ask ‘are you the doctor’,” said Ashley Barnes, an orthodontist who attended Marquette University School of Dentistry, and whose mother and father are dentists.

“I think there are some challenges being a woman, but I don’t know if I’ve shared the experience of going to meetings with vendors not saying anything (to me),” said Dr. Barnes. “I would say nowadays those stereotypes have been quickly checked.”




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The Chicago Dental Society Officers and Directors cordially invite you and your guest to attend the 2018

# Installation of CDS Officers

SUNDAY, NOVEMBER 12, 2017

*Palmer House Hilton Hotel*

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Welcome Reception: 6:15 p.m. • Installation: 7 p.m. • Gala Dessert Reception: 8 p.m.

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## Election of CDS Officers

The election will be held Nov. 8 during the Regional Meeting at the Drury Lane in Oakbrook Terrace.



## Nominees

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Terri Tiersky, DDS, JD: Secretary  
Dean Nicholas, DDS: Vice President  
Thomas Schneider Jr., DDS: Treasurer

While younger female dentists might not be experiencing the same level of discrimination at dental meetings with exhibitors, balancing work and family life can be a challenge for many women.

“What I know from my own mother’s experience is that it was very difficult running a business and raising children,” Dr. Barnes said. “I mean she was always busy, always running around.

“It would be naïve for me to say that women still don’t have the pressure to be the perfect wife and the perfect mother; so adding on trying to run a successful practice and be a phenomenal dentist or specialist, you definitely have challenges there.”

She said she knows some classmates are mothers and the “breadwinners” in the family. They have to balance many roles, Dr. Barnes said. They have roles as women, mothers, professionals and providers, which “makes life even more challenging,” she said.

Dr. Watson-Lowry said it is important that women talk to their partners to ensure they understand the need for equality in family chores. She said she and her husband have an understanding about that.

“He is very helpful with the kids,” she said. “We have a good open line of communication.”

Mital Spatz, a pediatric dentist, mother and wife, said the flexibility of owning your own business makes dentistry attractive. She opened her Lakeview practice in January.

“You can kind of plan your hours around your family and your time,” she said. “If you have children you may be able to be in a practice where you just work mornings, or just work evenings or just work weekends or don’t work weekends, work just two or three days a week. It’s a lot more flexible than many professions.

“There seems to be a trend for more group practices with more than one doctor in the practice, which really lends itself to female practitioners space sharing and being able to have a family life outside of practicing dentistry.”

Dr. Spatz said that she does not see her situation as much of a gender issue for her as it is a balancing issue with the family.

“I have an ambition; I have goals for myself and what I do, whether it’s for today or for a better tomorrow. I don’t see it as a gender issue as much as it is a balancing issue within the family,” she said. “I really don’t see it as a gender thing. I’m 4-foot-10, I’m Indian, and I don’t just see myself as short; I don’t see myself as colored. I don’t see myself these ways, and I don’t see myself as just a female either; I just do what I got to do and push through.”

Dr. Tiersky firmly believes that there are challenges faced by her that are not faced by her male colleagues. She said trying to raise a family and be a professional could be difficult for a woman.



CDS Vice President Dr. Terri Tiersky earned her dental degree from the Loyola University School of Dentistry in 1986, and a law degree from The John Marshall Law School in 1991.

“I think that as a woman it is sometimes more difficult to be recognized as a professional, and to be taken seriously. I think that things are getting better, but we are not quite there yet.”

And the role of mother can be the most challenging, she said.

“I think that women face a harder time juggling the responsibilities of home life with professional life, particularly when you add in commitments that come along with being very involved in organized dentistry,” Dr. Tiersky said.

When her commitment to organized dentistry required her to be away from home, Dr. Tiersky said she would leave a list for her husband of where her daughter needed to be that day and the time of the activity, what she needed for school, etc. “I’m guessing that most dads don’t have to do that when they leave home.”

Dr. Tiersky said true equality might be a societal issue that can never be totally solved.

“Gender specific roles are changing somewhat,” Dr. Tiersky said. “But we aren’t quite there yet.”

Karyl Patten, president of the American Association of Women Dentists, said she “absolutely did not” consider her gender when deciding to become a dentist and never thought of dentistry as being a male or female thing.

She said, “My mother has always worked; she’s a teacher, and all the women in my family, some who are dental providers and medical providers, so we’ve always been working women from the onset, so in my immediate family that’s what we do.”

However, there are some challenges that women face that is unique to their gender.

Dr. Patten said when she was in dental school about 40 percent of the students were female, but it was unheard of for a student to be pregnant.

When she went into dental school, she and her husband, a physician starting his residency, had a 2-year-old daughter, and Dr. Patten was pregnant. Dr. Patten said she kept very quiet about her pregnancy because she wasn’t sure what to do.

One day a classmate asked her why she was so quiet and Dr. Patten confided to the other woman that she was pregnant and didn’t know what to do. The colleague started laughing and Dr. Patten asked why. The woman confided to her, “Me, too!”

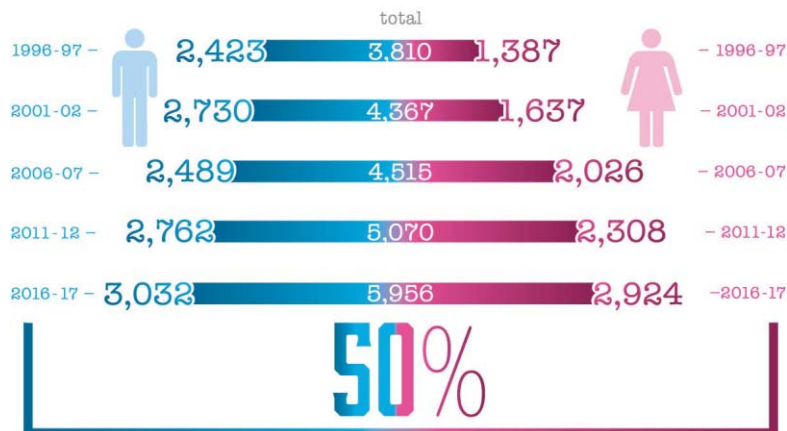
Women can feel isolated in dental school if they feel like they are the only one in their situation. However, it helps when they can find camaraderie with another woman who is experiencing the same thing. Women in leadership positions have a unique opportunity to work on opening the doors for everyone and to help women get more involved in organized dentistry where they might find more of that camaraderie.

Barbara Mousel, president-elect of the Illinois State Dental Society, said, “Women who are in leadership positions now or



Dr. Barbara Mousel earned her dental degree from the Loyola University School of Dentistry in 1984.

### Dental School Graduates



Source: American Dental Education Association

in the near the future need to really work at opening those doors for everyone... women who are of a different ethnic or cultural background, we have to think about how to get those people involved."

She said it is up to leaders to act and mentor actively and think about how to make organizations more diverse. And the fact that women are in leadership posts can't be taken for granted, Dr. Mousel said.

She said it is important to guard against a backlash effect from having women serve successively in leadership positions.

"We don't want to bounce back to the stereotype of the good ole boys club because God forbid we should have more (women in leadership roles)," Dr. Mousel said.

"The sooner we see that everyone has an equal chance (to lead), the better off we will be." ■

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# ‘It’s just the right thing to do’ for vets

by Joanna Brown

If Loren Feldner had his way, every dental office in Illinois would be open Nov. 10-11.

That weekend – when the nation celebrates Veterans Day – the Illinois State Dental Society and its partners statewide have organized Illinois Dentists Salute. This inaugural program will pair Illinois’ uninsured veterans with dentists in their communities for a complimentary dental exam and other procedures at no cost.

“We know the need is great and that a lot of these people are not seeking out care for themselves, but we hope that they will welcome the invitation to change that in November. This is a good, good thing,” said Dr. Feldner, a Chicago Dental Society member who is co-chairing the event with past-president of the Illinois State Dental Society Brad Barnes.

Added Dr. Barnes, “Our veterans have sacrificially given for our freedoms, and yet they are one of the groups that are most often overlooked when they come home. Often, they deserve far better than they receive.”

Dentists who participate in the Illinois Dentists Salute program are asked to set aside up to five appointments each day for local veterans, and register their availability today at <https://www.illinoisdentistssalute.org>. Soon, uninsured veterans will be invited to register at the same site with their DD 214 numbers (issued by the Department

of Defense to all military personnel at the time of their discharge) as proof of eligibility, and their zip code to find a participating dental office close to their homes.

“Ideally, the veterans will come to your office at their scheduled appointment time for a dental exam and be triaged for a filling or an extraction or a cleaning at the minimum – all procedures that can be done in one, one-hour appointment,” Dr. Barnes explained. “But we’re a fairly generous group of professionals; we hope that the dentist will work with the patient to determine further treatment recommendations and that the veteran will find a dental home through this program.”

The Illinois Dentists Salute program was conceived more than a year ago, when Drs. Barnes and Feldner were talking with local legislators about issues of access to care. Without fail, each legislator asked the dentists what could be done to help local veterans, Dr. Barnes recalled.

They learned that only veterans who have been declared 100 percent disabled or have received an injury to their mouths in combat are eligible for dental benefits from the military.

“There is a whole population of veterans out there – young people in their 20s and 30s and 40s - that has fallen through the cracks,” Dr. Feldner said.

Further discussions with the Office of Veterans Affairs in Springfield and various other veterans’ groups gave way

to the Illinois Dentists Salute program in place today. The Chicago Dental Society, the Illinois State Dental Society Foundation and the Chicago Dental Society Foundation support the program.

The program was designed so that it could be replicated by other dental societies in the future.

“It’s just the right thing to do for this population that has given so much already. And I hope all the dentists will work with us in this way to be a part of something much, much bigger,” Dr. Feldner said. “This is one way that we can show our gratitude for the freedoms that we hold so dear.” ■

## Interested?

Dentists should register to participate in the Illinois Dentists Salute program as soon as possible at: [www.illinoisdentistssalute.org/](http://www.illinoisdentistssalute.org/) so that appointment times can be made available to veterans when they are invited to register in the coming days.

Without a cache of preregistered participating dentists, veterans seeking care cannot be paired with a provider.

“We all know we can do better for our veterans,” Dr. Barnes said.

Find more information about the Illinois Dentists Salute program and Illinois veterans at: [www.illinoisdentistssalute.org/](http://www.illinoisdentistssalute.org/)



# Show Them We Care.

Our goal is to persuade 3,000 Illinois Dentists to set aside five appointments on Veteran's Day to treat Illinois Veterans. This would offer the capacity to serve 15,000 Illinois Veterans and to provide more than \$2.25 million in donated dental care.



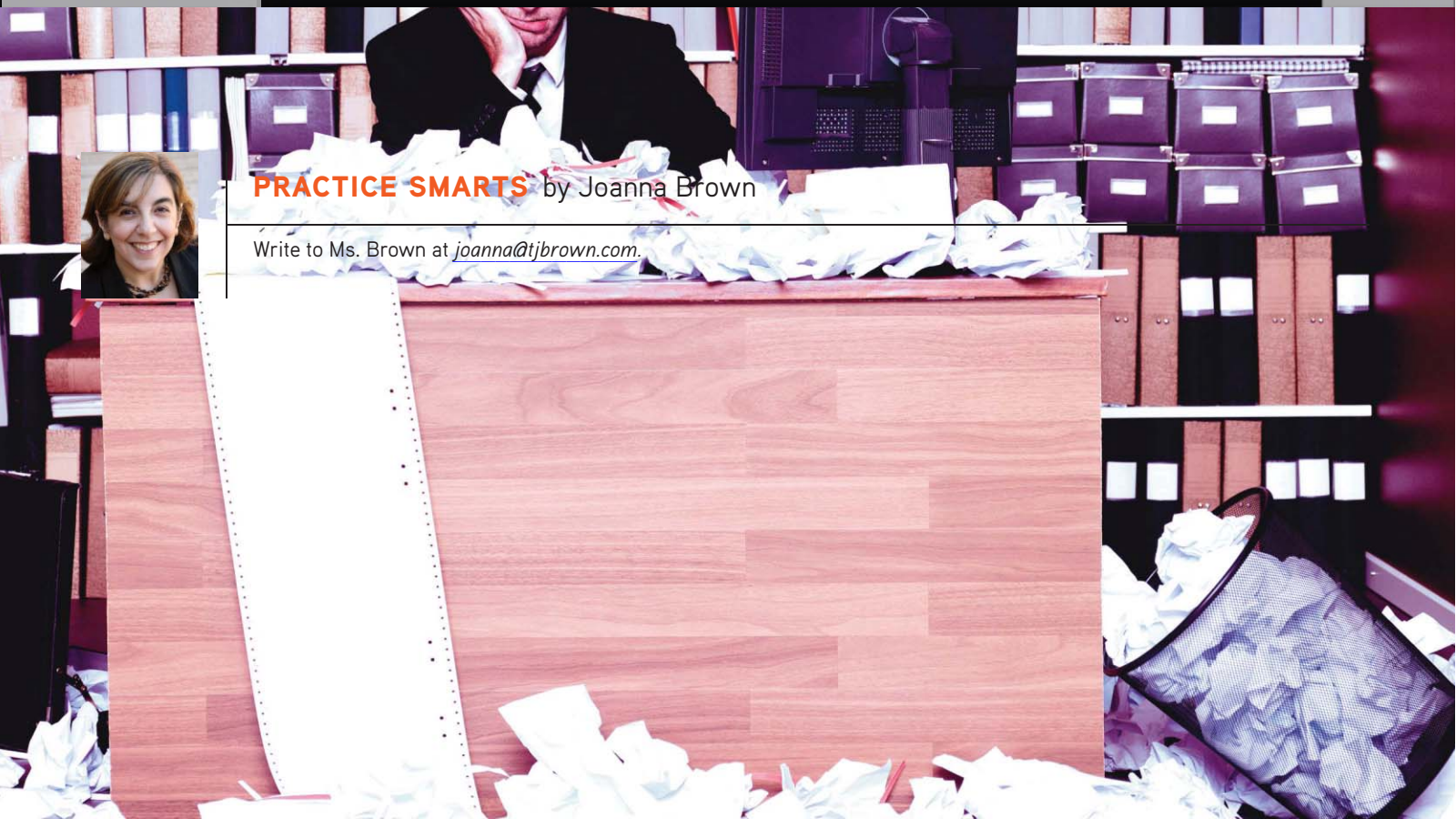
# VETERANS DAY

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WHO SERVED  
★ ★ ★ ★ ★ ★

## November 10 -11, 2017

*What can you do now? Save the Date.*  
Keep watching the Illinois Dental News, your ISDS emails and our website for information.





**PRACTICE SMARTS** by Joanna Brown

Write to Ms. Brown at [joanna@tjbrown.com](mailto:joanna@tjbrown.com).

Photo: gemenacom/istockphoto.com

# Your office isn't that lovable junk drawer at home

Every home has a junk drawer. Mine is in the kitchen, a hodge-podge of rubber bands, nubby pencils, assorted screw drivers and that powder you put in fresh-cut flowers to make them last longer. Every so often it gets jammed and I clean it out, but it quickly returns to its natural state of disorder. And though we're not proud of it, we're all fine with it.

But I wrote in the July/August issue of the *CDS Review* that the condition of your work environment matters to the patients who visit your office. The music you play, the clutter on the reception desk, and the snag in your carpet do not go unnoticed; in fact, they reflect on the quality of care you deliver.

To explain the patients' perspective, I drew on the wisdom of best-selling author Malcolm Gladwell. He wrote in his 2005 book *Blink: The Power of Thinking about Thinking*: "Most of us don't make a distinction – on an unconscious level – between the package and the product. The product is the package and the product combined."

So while your dinner guests may not be affected by a glimpse into your junk drawer, be sure that your patients will most certainly notice your cluttered supply closet. Keeping these catch-all storage spaces organized enables all members of the dental team to work efficiently and reflects positively on your practice of dentistry.

"I think an organized space gives the staff peace of mind to know where everything is and not have to worry about fumbling around for something in front of a patient or the boss," said Janine Adams, a St. Louis-based certified professional organizer who also blogs on the subject at <http://peaceofmindorganizing.com/blog>. "It just feels good to be able to quickly put your hands on what you need."

Ms. Adams encouraged dentists to tackle organizational tasks head-on.

"I'll give you the same advice I give my residential clients: set aside a time to do it," she said. "Don't think it will happen progressively, or worry about handling it quickly during office

hours. Expect the space to get messier as you get going, but don't give up until it is done. Don't make a dinner reservation that day that you'll have to run off to. If you give up midway through this project and just start putting things back up, you'll be no better off than when you started."

Start by collecting the tools you'll need. Ms. Adams recommended trash bags for expired and broken items, and boxes for the things that should be relocated to other parts of the office.

"That way you won't wander away from the task and get distracted," she advised.

Empty the cupboard you're working on and sort the contents into categories on a table. Immediately toss the stuff that has aged out or looks ratty, and then sort the stuff you want to keep into categories. Labeling the areas within the cupboard will help maintain order and a healthy inventory;

*"It just feels good to be able to quickly put your hands on what you need."*

you'll know when to reorder an item, and you won't let the items next to it overflow into the empty space.

"In labeling, broad categories are good. Don't get too specific," Ms. Adams said. "On the other hand, don't be too

broad." Labels like "ACCESSORIES" for example, is too general to be useful. Try instead something like "FLOSS" without getting into specific varieties of the home-care samples.

And don't spend any money on storage bins or organizers until you know exactly what you need to store, she added. "Always take measurements before you shop, and find something that fills the space to accommodate specific items." ■

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. CDS presents Practice Smarts, a column addressing practice management issues dentists and staff members experience in the office. Practice Smarts is prepared by Joanna Brown, a freelance journalist. Email suggestions for topics to be covered to [joanna@tjbrown.com](mailto:joanna@tjbrown.com).

## Dental Office Designers & Builders



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**IT'S THE LAW** by John M. Green, DDS, JD

Write to Dr. Green at [jgreen@greenlawoffice.net](mailto:jgreen@greenlawoffice.net).

# Ethical considerations when commenting on previous dental treatment



Photo: Blablo101 / istockphoto.com

All practicing dentists have encountered this situation: A patient presents with severe periodontal disease and decay around restorations. The patient asks: “Did my previous dentist miss anything?”

The knee-jerk action may be to say “Of course he did!” However, before commenting on another dentist’s treatment, you must step back and consider the following:

1. When is the last time the patient actually saw a dentist?
2. Besides malpractice, what other reasons could account for the patient’s dental condition?
3. What is the ethical way to respond to a patient’s inquiry about previous dental treatment?

The ADA’s Principles of Ethics & Code of Professional Conduct discusses such an ethical issue. Section 4(c) talks about “justifiable criticism” in which a dentist is obligated to inform patients of “their present oral health status without disparaging comment about prior services.” This section goes on to advise the following:

1. When informing a patient of the status of his or her oral health, the dentist should exercise care that the comments made are truthful, informed, and justifiable.
2. This should, if possible, involve consultation with the previous treating dentist, in accordance with applicable law, to determine under what circumstances and

conditions the treatment was performed. A difference of opinion as to preferred treatment should not be communicated to the patient in a manner which would unjustly imply mistreatment.

3. Where comments are made which are not supportable and, therefore unjustified, such comments can be the basis for the institution of a disciplinary proceeding against the dentist making such statements.”

Regarding the scenario at the beginning of this article, the new dentist, with the patient’s permission, may want to contact the previous dentist to obtain records and x-rays and to talk about her clinical findings. In addition, the previous dentist, who is contacted by the new dentist, should be open to such a discussion.

Moreover, the new dentist should clearly assess the plaintiff’s medical and dental history which may reveal the patient has underlying medical conditions (for example, xerostomia from medications) which could account, in part, for the periodontal disease and caries coupled with inadequate oral hygiene.

The bottom line is that a dentist should refrain from offering disparaging remarks about a previous dentist’s treatment until he or she learns all the facts. On the other hand, a dentist is obligated to fully inform a patient of his dental condition and to not “cover-up” a colleague’s malpractice. ■

**Editor’s note:** The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 24 years. Find more information on Dr. Green at [www.greenlawoffice.net](http://www.greenlawoffice.net).

Photo: Eva-Katalin / istockphoto.com

# Meeting Place

**Tuesday, September 12**

## West Side Branch

Robert Lowe, DDS: *What's New in Restorative Dentistry*. Barclay's American Grille at The Carleton of Oak Park, 1120 Pleasant St., Oak Park. Cocktails: 6:15 p.m.; Dinner and Program: 7 p.m. Contact Richard Kohn, 630.920.3418 or [dr-richardkohn@yahoo.com](mailto:dr-richardkohn@yahoo.com).

**Tuesday, September 19**

## North Side Branch

Marmar Modarressi, DDS: *Plastic and Reconstructive Periodontal Surgery to Enhance Restorative Outcomes*. Erie Café, 536 W. Erie St., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Mital Spatz, 773.908.0482 or [mitalspatz@yahoo.com](mailto:mitalspatz@yahoo.com).

**Wednesday, September 20**

## Chicago Dental Society

Regional Meeting. Mark Piper, MD, DMD; James McKee, DDS; Michael Casey, DDS; Thomas Predey, MD: *A Panel Discussion on Complex Cases Involving Occlusion, Facial Pain, TMD and Restorative Considerations*. Drury Lane, 100 Drury Lane, Oakbrook Terrace. 9 a.m. – 2 p.m. 5 CE hours. Information and registration at [www.cds.org](http://www.cds.org).

**Tuesday, October 3**

## Kenwood/Hyde Park Branch

Dean Clark Stanford, DDS, PhD: *Oral Health & The UIC College of Dentistry: Today and in the Future?* Hyatt Place Chicago – South, 5225 S. Harper Ave., Chicago. Cocktails: 6:30 p.m. Dinner: 7 p.m. Meeting: 7 p.m. Contact Bitia Fayz, 773.955.5000 or [bitafayz@sbcglobal.net](mailto:bitafayz@sbcglobal.net).

## Northwest Suburban Branch

Rick Munaretto, DDS: *Diagnosis and Treatment Planning for Traumatized Teeth*. Cooper's Hawk Winery & Restaurant, 798 W. Algonquin Rd., Arlington Heights. Cocktails: 6 p.m. Dinner: 7 p.m. Program: 8 p.m. Contact Chris Hall, 847.255.3020 or [nwsbrsvp@gmail.com](mailto:nwsbrsvp@gmail.com).

**Thursday, October 5**

## North Side Branch

*Practice Ownership 101: Everything You Need to Know Before Buying or Starting a Practice*. Distilled Chicago, 1480 W. Webster Ave., Chicago. Program: 6 p.m. Contact Mital Spatz, 773.908.0482 or [mitalspatz@yahoo.com](mailto:mitalspatz@yahoo.com).

**Tuesday, October 10**

## Englewood Branch

Mike Toomey: Staff Night. Nikos Banquets, 7600 S. Harlem Ave., Bridgeview. Cocktails: 6 p.m. Dinner: 7 p.m. Meeting: 7 p.m. Contact Andrew Moormann, 630.850.7799.

## North Suburban Branch

Vanessa Buchheit, Henry Schein 360 Consulting: *Building a Profitable Practice*. Exmoor Country Club, 700 Vine Ave., Highland Park. Cocktails: 6 p.m. Dinner: 7 p.m. Program: 8 p.m. Contact Mark Jacob, 847.564.2180 or [markjacob1@comcast.net](mailto:markjacob1@comcast.net).

**Northwest Side Branch**

Robert Pick, DDS: *10 Powerful Management Secrets of the Million Dollar Practice*. Gene & Georgetti Rosemont, 9421 W. Higgins Rd., Rosemont. Cocktails: 6:30 p.m. Dinner and Program: 7 p.m. Contact Joe Sodini, 847.676.9292, [jsodini@sbcglobal.net](mailto:jsodini@sbcglobal.net).

## South Suburban Branch

Dave Marsh and Loren Feldner, DDS: *Legislative Awareness Night – Illinois Present and Future*. Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields. Cocktails: 6 p.m. Dinner: 7 p.m. Program: 8 p.m. Contact Ron Waryjas, 630.841.1362 or [southsuburbancds@gmail.com](mailto:southsuburbancds@gmail.com).

## West Side Branch

Dominik Dubravec, DDS: *Peri-Implant Disease: Diagnosis, Prevention and Treatment*. Barclay's American Grille at The Carleton of Oak Park, 1120 Pleasant St., Oak Park. Cocktails: 6:15 p.m. Dinner and Program: 7 p.m. Contact Richard Kohn, 630.920.3418 or [dr-richardkohn@yahoo.com](mailto:dr-richardkohn@yahoo.com).

## West Suburban Branch

Michael Chutich, DDS: *Tissue Engineering and Regenerative Endodontics*. Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Cocktails: 6 p.m. Dinner and Program: 7 p.m. Contact Paulina Brzozowski-Sawicki, 847.910.5018 or [paulinabrzozowski@yahoo.com](mailto:paulinabrzozowski@yahoo.com).

# CDS NORTHSIDE BRANCH NEW DENTIST EVENT

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- ADS Midwest Transitions – Peter J. Ackerman, CVA, CPA
- GCG Financial – Brian Carlson, CFP®, CLU®
- Unique Dental Marketing – Essmat Barazi
- APEX Design Build – Bruce Johnstone
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RSVP: Dr. Mital Spatz  
[northsidersvp@gmail.com](mailto:northsidersvp@gmail.com)  
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THE EVENT IS SPONSORED BY THE PARTICIPATING VENDORS



## FROM THE GROUND UP Inside the CDS Foundation by Michael Durbin, DDS, MS

For more information about the CDS Foundation, visit [www.cdsfound.org](http://www.cdsfound.org).

# CDSF awards grants to 11 applicants; recognizes efforts of dentists with Wrigley grants

The Chicago Dental Society Foundation administers two grants programs that support CDS members and area not-for-profits that are providing dental care to those most in need. The programs and volunteers running the programs are diverse in location and method of delivery of treatment. The Grants Committee of the foundation, chaired by Trucia Drummond, is responsible for vetting the grant applications, selecting grantees, and following up with site visits as necessary. In addition to the traditional grantees, the foundation supports the ISDS Foundation Mission of Mercy with a \$10,000 grant every other year.

Each year the foundation budgets money to support its grants program. This amount varies year to year based on the generosity of donors and success of foundation fundraisers. The Grants Committee decided to award funds to the top 11 applicants, with each awardee receiving \$2,000.

### Awards went to:

- Erie Family Health Center to offset costs of a new clinical director of oral health;
- Dental Lifeline Network, which is the administrator of the Donated Dental Services program;
- Northwest Community Hospital for its Mobile Dental Clinic serving the northwest suburbs;

- Norwegian American Hospital to support its dental van providing care for children on Chicago's south and west sides;
- Goldie's Place, which uses the funds to provide dentures to homeless clients in Chicago;
- Mobile CARE Chicago, which operates two vans and one mobile clinic providing care to children in Cook County;
- The ARK, which operates a clinic on Chicago's north side, Angel Harvey Family/Infant Welfare Society of Chicago, serving children in Chicago;
- Little City in Palatine, treating patients with autism and other intellectual and developmental disabilities;
- Oak Park River Forest Infant Welfare Society, providing care for kids on the west side of Chicago and in the western suburbs; and
- Zion Benton Children's Services, addressing the dental needs of low income families in the far north suburbs.

These grantees are helping fill the gaping hole in dental services that has plagued the state since significant cuts to the Medicaid program made it more difficult for practitioners to provide Medicaid dental services.

The Wrigley Company Foundation awarded the CDSF \$50,000 to distribute to CDS member dentists making a difference in their community. This marks the third time Wrigley has given

this money to the Foundation; the Foundation acts as the administrator for these funds.

CDSF awarded almost \$47,000 to 14 successful applicants. Many of the grants were for dental health education and screenings at local health fairs. Some grants supported direct patient care provided in nursing homes or local clinics. Illinois Dentists Salute our Veterans, a program sponsored by the ISDS that will provide free dental services to veterans on Veterans Day, received a \$5,000 grant. All of these programs have CDS member dentists as the sponsors and caregivers and these programs help to extend the reach of the foundation in providing dental care for low-income families. The 2017 Wrigley Company Foundation/ Chicago Dental Society Foundation Grantees are:

- Dr. Shandra Bundy-Smith for "Happy Mouths, Happy Smiles," which provides oral health education and dental "care bags" to pregnant women, and children ranging in age from infancy to 8th grade in the Roseland and Harvey Communities through Christ Centered Church Ministries.
- Dr. Judy Fan-Hsu's Community Health Fair Pathfinder program which provides oral health education, supplies and referrals at health fairs throughout the most underserved areas in the south and west sides of Chicago.


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# Regional Meeting

## Occlusion & TMD: An Interdisciplinary Approach

**9 a.m. - 2 p.m., Wednesday, Sept. 20**

Drury Lane, 100 Drury Lane, Oakbrook Terrace

**5 CE HOURS** (No partial credit will be issued)

 Register online at [on.cds.org/regional](http://on.cds.org/regional)

### ABOUT THE COURSE

The Chicago Dental Society Regional Meeting, Wednesday, Sept. 20, will feature a panel discussion by former Dawson Academy faculty and graduates as well as an expert TMD radiologist about complex cases involving consideration of occlusion, facial pain, TMD and restorative options. Panel members are: Mike Casey, DDS; Jim McKee, DDS; Mark Piper, MD, DMD; and Tom Predey, MD.

### About our speakers

Dr. James Mc Kee: CDS member, private practice in Downers Grove, member of the Piper Education and Research Center Faculty

Dr. Michael Casey: CDS member, orthodontist, private practice in Joliet

Dr. Thomas Predey, MD, radiologist, Chicago and the suburbs, expert in TMJ radiography

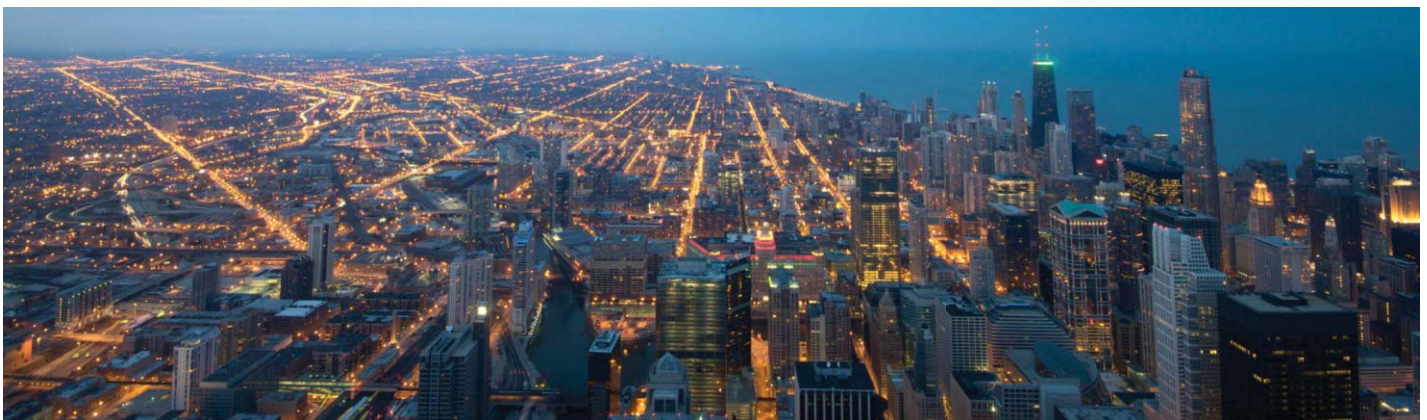
Dr. Mark Piper, DMD: Director of the Piper Education and Research Center, St. Petersburg, FL, specializes in occlusion, TMD, facial pain and advanced restorative dentistry

### About CDS meetings

**Regional Meetings are free to CDS members and their staffs**, as well as dental hygienist members of the Illinois State Dental Society. A fee of \$250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

**Advanced registration is not required to attend.** On-site registration begins at 8 a.m. Registration for Regional Meetings ends 30 minutes after the start of the program.

Each attendee is issued a badge with a barcode that captures the time of entry. Badges are scanned at the end of the program as attendees leave. No partial credit will be issued. CE credit forms will be emailed to registered attendees after each meeting.


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- Dr. Jun Sup Lim, working through Heartland Alliance and World Relief Chicago, to provide oral examinations, oral health care instructions, fluoride rinses, nutritional counseling and referral for treatment and long-term care. This takes place at two health fairs and targets immigrant populations.

- Dr. Barbara Mousel for dental screenings, restorative services (through a partnership with Norwegian American Hospital Mobile Dental Van) and nutritional education to promote oral health at the Family Wellness and Back to School Health Fair held by State Sen. Iris Martinez.

- Dr. Paula Rosenberger for her program providing screenings, education and dental kits to 900 racetrack employees and their families through the Racing Industry Charitable Foundation, The Backstretch.

- Dr. Richard Ziegler, through Smiles of Hope, a program that provides comprehensive dental care to patients on Medicaid or without dental insurance whose incomes are below 200 percent of the poverty level living in Berwyn, Cicero and Stickney.

- Dr. Nunya Irvine of Community Nurse Health Center, Dental Clinic Services for home care supplies and materials for patient oral health education. Community Nurse Health Center is a health care services group that offers dental and health care to low-income families.

- Drs. Joanne Oppenheim and Marilia Montero for their program “Children’s Dental Education for Healthy Smiles” which provides dental screenings, oral health education, home care products and educational materials for children and their parents.

- Dr. Timothy Toepke for dental supplies in support of the Baby Steps to Better Health” program at Family Christian Health Center.

- Dr. Loren Feldner for Illinois Dentists Salute our Veterans to provide supplies to private dental offices in the tri-county area who will provide free dental care to veterans.

- Dr. Anna Orland for her program Oral Health Education for Everyone, which supports oral health education to children.

- Dr. Joseph Lepkowski of Mayslake Village “Spread the Health program” that provides dental care, restorative services and education to promote good oral health in this community of low-income senior citizens in Oak Brook.

- Dr. Flavia Lamberghini for the “Only One” campaign which provides oral health presentations and dental services to children under 5 years of age.

- Dr. Jessica Bertoglio at Willow Creek Clinic received a grant to help provide dental supplies and materials for the dental clinic associated with Willow Creek Church in Barrington.

The foundation is proud to be associated with Wrigley and all of the other agencies and volunteers who understand the importance of good oral health. Please consider making a donation to help us reach even more patients next year through the grants program. ■

*You can make a tax deductible contribution at:*

[www.cdsfound.org](http://www.cdsfound.org)

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# CDS aids Sen. Martinez back-to-school health fair

The annual Family Wellness and Back-to-School Fair, presented by State Sen. Iris Martinez (D-20th Dist.), took place in August at Avondale Logandale School in Chicago. Barbara Mousel, president-elect of the Illinois State Dental Society, was among the dental volunteers that provided dental screenings at the fair. CDS contributed dental kits distributed at the fair. State Rep. Jamie Andrade Jr. (D-98th Dist.), Ald. Carlos Ramirez-Rosa (D-35th Ward) and Cook County Commissioner Luis Arroyo Jr. (D-8th Dist.) work with Sen. Martinez on the fair each year. ■





Photos by: Tricia Koning



# access to care

A look at the challenges facing our profession

## CDS members partake in health fair

CDS members Cheryl Watson-Lowry and Judy Fan-Hsu volunteered to provide dental exams at a back-to-school health and wellness fair Aug. 5 in Calumet City. More than 200 oral health kits, provided by CDS, were distributed to the students.

State Sen. Donne Trotter (D-17th Dist.), State Rep. Marcus Evans Jr. (D-33rd Dist.), Elgie Sims Jr. (D-34th Dist.) and Cook County Commissioner Stanley Moore (D-4th Dist.) host the back-to-school health and wellness fair annually.

Supporters of the fair include Laynie Foundation, Chicago Food Depository, Nyota Figgs, Clerk of Calumet City, Calumet City Park District, and AT&T Shred Services. ■





Photos by: Tricia Koning

# CDSF holds back-to-school event

The CDS Foundation Dental Clinic held a back-to-school event on July 29 from 9 a.m. to 3 p.m. Three volunteer dentists, one volunteer hygienist and three volunteer dental assistants provided more than \$4,800 in high quality donated dental care for 14 patients. The Chicago Dental Society Foundation Clinic provides dental care to low-income residents of DuPage, Cook and Lake counties.

The volunteer efforts of local oral healthcare professionals allow CDSF to care for those who otherwise would have limited access to quality dental services. The foundation is the only dental foundation that owns and operates a clinic in Illinois run by all volunteer dentists. ■





# snap shots

Profiles of people in our profession



## CDS member finds his way on 500-mile pilgrimage

by Joseph DeRosier

During a 500-mile trek in two foreign countries, through unfamiliar and sometimes precarious terrain, there will be times when a person feels overwhelmed, challenged and mystified. Such was the experience of Robert Manasse as he hiked for 25 days this spring along the Camino Frances, one of the many routes of the Camino de Santiago, a Catholic pilgrimage also known in English as the Way of St. James.

However, for Dr. Manasse, it seemed every time he found himself needing an answer, needing support, needing directions or needing a place to stay, someone appeared and, without prompting, helped him solve his dilemma.

The most popular French route starts in the small town of St. Jean Pied de Port, nestled in the Pyrenees Mountains near the border with Spain. After winding its way through northwest Spain, it ends some 500 miles away at the Cathedral of Santiago de Compostela in Galicia, the shrine of the Apostle James.

Some pilgrims, including Dr. Manasse, extend the walk

adding about 56 miles to trek to Cape Finisterra, translated as the “end of the Earth.” At least, it was the end of the Earth as far as people in the ancient world knew, which all changed with Christopher Columbus, Dr. Manasse added.

The idea to do the pilgrimage started several years ago as Dr. Manasse was standing in front of the cathedral in Chartres, France while his wife was attending a meeting. He saw a tile with the scallop symbol that is associated with the pilgrimage.

He did a rubbing of the tile to give to a friend who had once done the walk.

In researching the walk and hearing people talk about it, he decided some day he would take up the challenge. Last year he resolved that the time had come, and he would spend April and May of 2017 doing the pilgrimage and complete it on or near his 70th birthday.

Dr. Manasse said he was not too concerned about the physical aspects of the trip.

“I’m a marathon runner and triathlete, so I’ve been running for decades,” he said. “But I’ve never been a hiker. I walk and





being a triathlete I swim and ride a bike, but this was my first experience in hiking.”

Being a runner, he didn't have hiking footwear; so he purchased a pair of Eddie Bauer boots. He broke them in by strapping on a backpack and walking in place of his customary daily 3 or 4-mile run.

But as the date to leave approached, he decided to ditch the boots and wear running shoes instead.

“I asked myself, ‘why wear these boots when my running shoes are so nice,’ he recalled. “I was just going to be comfortable and wing it, what happens, happens.”

The running shoes were sufficient for the most part, Dr. Manasse said.

He did encounter inclement weather one day when an early spring storm made hiking down a steep hill treacherous. He accepted a ride in a van to level ground from the owner of the small hostel he had stayed in the night before.

Facing such challenges was one of the reasons he decided to do the Camino.

“I really did it for four reasons,” Dr. Manasse explained. “First, I wanted the adventure; I like to test the limits. Secondly, I wanted the challenge, ‘could I do this thing?’” Third, he thought it would be special to turn 70 years old while doing the Camino.

And lastly, he did it contemplating the spirituality of the pilgrimage.

“It is supposed to be a spiritual journey,” he said. “And so I decided whatever happens on that journey for me I'll welcome it and that was the neat thing.”

Pilgrims are given a special passport of sorts that are stamped on the way so that they can get a certificate at the end to confirm they completed the ordeal.

“It was real interesting on how you are respected and how everyone was so friendly,” Dr. Manasse said.

While he knew the route he would take, he did not make plans for things such as how far he would walk on any given day or where he would stay at night.

“I had no planning, when I said I was going to go there and do this Camino, I did not plan,” Dr. Manasse said.

Every morning he would start off at about 7:30 a.m. and without the benefit of breakfast, walk about 5 to 7 miles before coming to a town and stopping for a cup of coffee, an egg sandwich and a bit of a rest.

He would then walk until late afternoon when he would stop for an early dinner.

After dinner, he let providence take over, and he was never disappointed.

“It was really an experience, every day walking and looking for telltale signs of where The Way is and going by faith,” Dr. Manasse said. “That's what it is all about.”

His goal was to average about 20 miles a day.

“I figured if I can run 26.2 miles, I can walk at least 20,” he said.

Finding help when he needed it was never a problem; people seemed to appear when he needed support the most.

“It was almost as though out of nowhere there was an angel,” he exclaimed. “All the time, whenever I said ‘where should I go now?’...in the most opportune times, they were there.”

Dr. Manasse recalled his first night in a hostel, an inexpensive lodging similar to a dormitory.

“I had no clue how it all worked,” he said. “There was this person next to me who said, ‘oh yeah, here's what you need to do.’ A person would just appear that had done this a number of times and say ‘here's how you do this.’ I never had to ask the question, they just knew.”

Even though he is not Catholic, he attended evening Mass held for the pilgrims in the small towns along the way.

He found his interaction with other pilgrims and the Spanish and French people was the most memorable part of the journey.

“The Camino is you going by faith that you will show up at the right place, at the right time and you will have a bed, you will have a shower and you will have a meal,” he said.

And that experience was uplifting for Dr. Manasse, who retired as a clinical professor in the Department of Orthodontics at the University of Illinois at Chicago College of Dentistry at the end of 2015.

The trip moved him in many ways.

“As you go through it and take in the setting, you become part of the Camino. It validated my own feelings of life and how my faith leads me,” he said.

And, he added, it provided proof that one has to have faith in the journey that is life and not to underestimate the brotherhood of man.

“The experience I didn't expect was how all the people along the way were great,” he said. “There are a lot of great people in the world.” ■

Mr. DeRosier is the CDS staff writer.  
Photos Courtesy of Robert Manasse

# branch news

Reports from our nine branches

## Englewood Branch

by Denise Hale, DDS

**Bob Unger** and his wife, Dorothy, moved into Brookdale Senior Living in Burr Ridge. We wish Dorothy, who celebrated her 94th birthday on Aug. 1, many happy returns.

**Joe Unger**, and wife Sue, went on a cruise from Boston to Montreal stopping in Bar Harbor, Halifax, Sydney, Prince Edward Island, and Quebec. Joe said, "It was a wonderful trip, and very relaxing and beautiful." He highly recommends it!

**Carlo Pagni** and wife, Eilis, took their family, Caitriona, Madeleine, Conor, Francesca and Sophia to Italy to visit family. Viaggi sicuri!

**Denise Hale's** son, Christian Sorpassa, competed in NPC Midwest Physique Body Building in Omaha. He followed that up graduating from University of Iowa with his bachelor's degree in human health and physiology. Maybe he can come to our branch meeting and create workout programs for all of us!



(Above) Denise Hale's son, Christian Sorpassa, on a three-week camping trip across the western United States. (Right) Joe and Sue Unger in Halifax.



ENGLEWOOD: (From left) Jim Maragos, Denise Hale, State Rep. Mike Zalewski, and Gerry Ciebien at The Chew Chew Restaurant in Riverside.



Dr. Cheryl Watson-Lowry welcomed new students at the University of Illinois at Chicago College of Dentistry. (Below) Sherece Thompson travels to Kenya.

### Kenwood/Hyde Park Branch

by Sherece Thompson, DDS

Cornell and **Yetta McCullom** celebrated 30 years of marriage with a trip to Italy. Time flies when you're having fun.

**Sherece B. Thompson** attended her first Missions trip to Kenya Africa with her church; Christian Life Center on

October 20th- November 3rd. She and three other members visited and served many children at several orphanages throughout Kenya- Nairobi, Nakauru and Maasai.

**Dr. Cheryl Watson-Lowry** provided a CDS Welcome to the new students at the University of Illinois at Chicago College of Dentistry.



## President Profile

**Bitra Fayz, DDS • KENWOOD/HYDE PARK BRANCH**

**Education:** Dr. Fayz received her dental degree from the University of Bordeaux II, France, in 1987 and a certificate in periodontics and master's degree in biology in 1992 from the University of Illinois at Chicago College of Dentistry. She also received a master's degree in biology in 1992 from UIC.

**Family:** Dr. Fayz and her husband, Farhad, have two children, Kian (18) and Lily (21).

**Outside of dentistry, my interests include:** going to art galleries, biking, gardening and most importantly spending time with my family.

**When I proudly talk about our branch with new members, I tell them:** It is a fantastic way to meet others in the dental community and to network. Our branch is effective in updating members on the newest advances in dentistry and most recent information. We welcome new members and urge them to contribute and stay involved in this wonderful close-knit community where dentists come together to support and learn from each other.



Bitra Fayz, DDS

## North Side Branch

by Bill Simon, DDS

We welcome our new Branch President **Rick Leyba** who hosted a fantastic Installation at Schuba's featuring barbecue, music by the band aptly named "Northside" and a cameo appearance by Rick on guitar and **David Behm** on drums.

**Agata Skiba** and husband Conrad are excited to announce the birth of their baby boy. Leo was born May 5, 7 pounds and 19 inches.

**David Evaskus** was honored at the University of Illinois at Chicago College of Dentistry and Loyola Dental Alumni Reunion dinner April 21. He received the F. William Towner Organized Dentistry Award. David co-founded the Student American Dental Association while a senior dental student. Also honored was S. Sol Flores who received the Distinguished Dental Alumnus Award.

Congratulations to our **Dan Uditsky's** granddaughter Ava Uditsky who recently graduated from eighth grade at Churchville Middle School. She was one of two recipients of the American Legion award for excellence in leadership and academics. Congratulations also to his other granddaughter Emily Nakisher who graduated from the Frankel Jewish Academy in West Bloomfield, MI. She will attend the University of Michigan in the fall. His grandson David Nakisher graduated from eighth grade at the Hillel Jewish Day School in West Bloomfield, MI and will be a freshman in high school this fall. Dan and his wife, Arlene, are very proud of all of their grandchildren and their achievements.

Our own **David Behm** is the drummer for the Dirty Ditties Band. They will be performing at the Playground Theater, 3209 N Halsted St. on the first Monday of October and November. Starting time is at 8 p.m.

**Claudia Piccolo** and **Jose Villa**, prosthodontist partners in practice together on the North Side of Chicago were married Aug. 26 in Chicago.

**Rosa Bellido-Griffin** has informed us that her mother, former CDS member,



(Above) Rick on guitar, David on drums at Schuba's, (Below) Claudia Piccolo and Jose Villa were married August 26 in Chicago.

Delia Torres-Fernald, passed away at their home July 14. Dr. Torres-Fernald was born June 18, 1936 in Peru and received her dental school degree from The National Major University of San Marcos in Lima, Peru. In 2008 she received a certificate of recognition from ISDS for 50 years of faithful service in the practice of dentistry. We extend our sincere condolences.

**Seymour Gottlieb** recently returned from his trip to Washington, D.C. with Honor Flight Chicago. A Korean War veteran, Seymour served by doing research developing early detection equipment for bioterrorism.

Seymour also recently completed 15 years as a volunteer at The Ark Free Dental Clinic in Chicago. We thank him for his service to his country and to his profession.

**Robert Friedstat** will be giving a hands-on course, 3 to 5 p.m. and 5 to 9 p.m., at Evanston Hospital, Frank Auditorium, Nov. 15. All proceeds from the course, *Dental Implant Complications and Failures*, will be donated to the dental center at the hospital. Any attending dentist wishing to volunteer and assist with the course should contact Margaret or Dorota at 847.570.2381.

The Advocate Illinois Masonic Medical Center is the site for a presentation Sept. 27 from 3:30 to 4:30



p.m. by ADA member David Preble, ADA Practice Institute vice president, and **Marko Vujicic**, ADA chief economist and vice president of the Health Policy Institute, on *What Will It Take to Reconnect Mouth and Body in the Health Care System?*

The lecture will run from 3:30 to 4:30 p.m. in the Olson Auditorium with a reception to follow. There will be a question-answer session.

### North Suburban Branch

by David Goldberg, DDS

**Kristina Sakas** joined the orthodontic practice of **Jacqueline Rosen**, and now works alongside her mother and **Ben Belavsky**. She is a graduate of University of Southern California, where she received her dental degree and her master's degree in orthodontics. She also got married this summer to her longtime love, Jordan Katz.

**Brian Burseth** and **Kelley Gyllenhaal**, both members of the North Suburban Branch of the Chicago Dental Society, were joyfully married on June 30, 2017. The ceremony was held at the Glenview New Church and the reception was celebrated at the Chicago Botanic Garden in Glencoe. The bride is an orthodontist in Glenview and Vernon Hills with Graber Orthodontics. She attended the University of Minnesota for her orthodontic specialty training, the University of Illinois at Chicago College of Dentistry for dental school, and Northwestern University for her undergraduate studies. The groom practices as a general dentist with his father, **Chris Burseth**, in Crystal Lake. He attended the University of Minnesota dental school and St. Olaf University in Minnesota for his undergraduate studies. The newlyweds are excited to start their married life together living in the northern suburbs of Chicago



(Above) Brian Burseth and Kelley Gyllenhaal were married on June 30, 2017.

### Northwest Side Branch News

by Stephanie Liss, DDS

The Northwest Side Branch had a productive and enjoyable summer. Our first meeting of the season will be held on Tuesday, Oct. 10, at Gene & Georgetti at 9421 W. Higgins Road in Rosemont. We are looking forward to Robert Pick's lecture on *10 Powerful Management Secrets of the Million Dollar Practice*.

In branch news, **Patrick Fitzgerald** and his wife, Lindsay, are thrilled to announce the arrival of their daughter, Charlize Elin. She was 7 pounds, 10 ounces at birth. The baby and family are doing great.

**Mary Starsiak** became the president of the Central Regional Testing Agency (CRDTS) on Aug. 26. She will serve a two-year term for the agency, which develops and administers the test for licensing of dentists, dental hygienists, dental therapists and dental assistants throughout the United States.

**Barbara Mousel, Louis Imburgia, Thomas Schneider Jr., Salvatore Storniolo** and **Mary Starsiak** will serve on the ADA delegation for the 8th District (Illinois) in Atlanta at the ADA meeting in October. We are very excited to have our branch so strongly represented.

**Raymond Pollina** has been elected into the Taft High School Hall of Fame and will be inducted on Oct 15.

And, **Joy Poskozim** recently encouraged Three Crowns Park, a senior living community in Evanston, to do fundraising and purchase a Nomad portable X-ray machine and Dexis for a new laptop. She is now able to treat patients in their own rooms, which is especially great for memory care patients.

**Brett Gilbert** gave a presentation at the American Association of Endodontists Annual Session in New Orleans this past April. The presentation was titled *Innovations in Endodontic Irrigation: Deciding What is Practical for Your Practice*. Dr. Gilbert will also be presenting a lecture and hands-on course at the upcoming CDS Midwinter

Meeting in 2018 entitled *Energized Endodontics: Strategies for Safe and Successful Treatment*.

The Northwest Side Branch continues to make many contributions to our profession.

I am excited to be our branch's correspondent and look forward to an engaging lecture and dinner series for the 2017-2018 season.

Chuck DiFranco Jr. would like to announce the birth of his son, born on May 5. Charles Wilfredo DiFranco was 7 pounds, 11 ounces and 20 inches.



(Above) Chuck DiFranco Jr., Paul DiFranco Sr., great-grandfather (retired dentist holding Charles Wilfredo DiFranco), Chuck DiFranco Sr, grandfather.

## Northwest Suburban Branch by Sylvia Deek, DDS

**Joseph Baldassano** attended the annual Arcolian Dental Arts Society Golf Outing this summer, along with his son, brother, and other family members. Each year this event raises money for charitable contributions and scholarships for dental students.

For the fourth time, **Iwona Iwaszczyszyn** attended the Bike the Drive event this past Memorial Day Sunday. She biked along with her office manager, friends, and other families to support efforts that make biking, walking and public transportation easier and safer throughout the region. The path is along Lake Shore Drive and everyone had a great time while enjoying beautiful views of the city.

After 37 years in Park Ridge, **Jack Kenney** is retiring and selling his practice, Children's Dentistry in Park Ridge, to **Tehemina Richardson**. He will be moving to Tennessee and continuing his forensic work both there and at UIC. He would like to wish his best to his friends and colleagues and promises to be back in February 2019, as he will be speaking at Midwinter Meeting. Congratulations and all the best on your retirement!

**Vince** and Tina **Arpino** along with their son Vincent enjoyed a fabulous trip to Italy this summer! They travelled to Venice, Florence, Rome and Bari. This was their last hurrah before Vincent starts his freshman year at their alma mater University of Illinois in Champaign-Urbana to study business.

Congratulations to **Scott Smoron** and his wife, Katie, on the new addition to their family, baby Owen! He was born July 24 and joins his older brother, Ryan, who turned 3 on July 19.

**Michael Durbin** has been elected by the Midwestern Society of Orthodontists as its representative on the board of trustees of the American Association of Orthodontists. The announcement was made during the AAO's recent 117th Annual Session in San Diego. Dr. Durbin



Joseph Baldassano attended the annual Arcolian Dental Arts Society Golf Outing.



Michael Durbin, DDS

is also the chair of the board of trustees for the CDS Foundation, and has been married to his dental school classmate, **Renee Pappas** since 1988. They reside in Prospect Heights and are the parents of two adult children. Dr. Durbin is also the chair of the CDS Foundation Board of Trustees.

## South Suburban Branch by William Earely, DDS

Sidney and Quencey Exorphe, twin sons of **Natacha Herard-Exorphe**, graduated from Christ Our Savior Catholic School in South Holland with high honors May 2017. Both will continue their education at Lincoln Way East High School. The school year started in August.



Sidney Exorphe and Quencey Exorphe graduated in May 2017.

## West Side Branch

by Richard Kohn, DDS

The West Side Branch held its installation dinner on May 13 at the Alhambra Palace in Chicago. **George Zehak**, past president of the CDS, did the honors of swearing in the new officers for 2017-2018.

The new officers are: **George Barsa**, president; **Richard Kohn**, vice-president; **Satish Alapati**, secretary; **Blase Brown**, treasurer; and **Lawrence Jacobs**, librarian. Everyone had a wonderful evening. The entertainment included a belly dancing stage show.

**Michelle Jennings** and **Richard Kohn** have had a busy summer. In addition to attending the Toronto Dental Society meeting in May, Michelle's son, Michael, was married in Minneapolis on July 8. Michelle and Rick began their Minneapolis adventure with Michelle running a half marathon on July 4. Their trip included a Minneapolis Twins baseball game and numerous wedding festivities.

**Leona** and **Jim Bryniarski** celebrated their 40th wedding anniversary with a trip to Europe that included stops in Berlin, Munich, and Prague. The highlight of the trip was a 125-mile, seven-day bike ride along the Danube River from Linz to Vienna, Austria.

**Rebecca Weightman** and her husband, Drew, had a baby girl on May 10. Her name is Clara Marie, named after two strong women in history: Clara Barton and Marie Curie. She is a wonderful, easy baby and they are having so much fun with her.

**Kamal Vibhakar** took a trip to Mount Kailash in China in June. The trek was for two-and-a-half days but they could not go beyond the first day's trek due to heavy snowfall. Kamal and friends had to return from the height of 16,100 feet but suffered no altitude problems. The total trip lasted 14 days, and they had a great experience.



Rebecca and Drew Weightman had a baby girl named Clara Marie on May 10.



Kamal Vibhakar traveled to Mount Kailash, China in June.

## President Profile

**George Barsa, DDS • WEST SIDE BRANCH**

**Education:** George Barsa received his dental degree in 2012 from the University of Illinois at Chicago College of Dentistry.

**Family:** Dr. Barsa and his wife, Hala Al Amir, have one son, Elias (2).

**Outside of dentistry, my interests include:** spending time with my family, traveling, watching movies, reading, especially books on archaeology, history and theology.

**When I proudly talk about our branch with new members, I tell them:** We are one family that takes care of each other with love and respect. Our branch is a perfect opportunity to connect and network with each other to discuss cases, treatment, and business. Our branch meetings are the best place to stay updated with new methods in dentistry and earn CE as well as enjoying a delicious dinner.



George Barsa, DDS and wife, Hala Al Amir, and son, Elias

## West Suburban Branch

by Matt Drescher, DDS

**Douglas Chang** and his mother, Barbara, had a fun family vacation outside of Seattle where they were participating in a local rite of passage: hunting geoducks.

WSDS recently installed the following officers **Paulina Brzozowski-Sawicki**, president; **John Milgram**, president-elect; **Mary Ann Hollis**, vice president; **Andrew Wiers**, treasurer; and **Daniela Brzozowski**, librarian.

**Daniela Brzozowski** and her husband, Greg, are nearing the completion of their new home construction in Downers Grove. They are extremely happy with the results, though the actual process was painful as many of you may know. You could call architecture and interior design Daniela's "second calling in life," so she greatly appreciated making every little selection of the project.

Additionally, Daniela enjoyed fabricating stained glass panels that will be utilized throughout the house. Greg has been very supportive and involved during the process, and greatly enjoys their beautiful wooded lot.

Four classmates from the University of Illinois at Chicago College of Dentistry, Class of '61, had an interesting mini-reunion in May. They were together as fellow classmate, **George Brent**, gave a presentation to the Auxiliary at Advocate Good Samaritan Hospital in Downers Grove. George told a fascinating story of his early years in Hungary and his fear and loss of family when he was sent to a Nazi concentration camp as a young teenager. He survived Auschwitz, two other camps, and an infamous death march to a fourth camp before he was freed by the American troops in 1945. He came to the Chicago area and entered dental school in 1957. George practiced in Chicago and Skokie for 50 years and taught at the University of Illinois at Chicago College of Dentistry for 29 years. As a retiree, he is now a frequent speaker for the Illinois Holocaust Museum and Education Center in Skokie.



Douglas Chang and his mother, Barbara, traveled to Seattle and participated in hunting for geoducks.

## Our Meetings

Unless otherwise noted, meetings are at: Maggiano's Little Italy  
1847 Freedom Dr., Naperville  
Cocktails: 6 p.m.  
Dinner and program: 7 p.m.

For information, contact Paulina Brzozowski-Sawicki, 847.910.5018 or [paulinabrzozowski@yahoo.com](mailto:paulinabrzozowski@yahoo.com).

### Tuesday, October 10

*Tissue Engineering and Regenerative Endodontics*  
Michael Chutich, DDS

### Tuesday, November 14

*Living a Full Life Well*  
Lori Martin

### Tuesday, January 9, 2018

*Anticoagulant Therapy*  
Mariusz Wrzosek, DMD

### Tuesday, March 13, 2018

*Clinic Night*  
*Table clinics TBA*  
Cocktails, dinner and program: 6 p.m.

### Tuesday, April 10, 2018

*Peri Implantitis*  
Andrew Browar, DDS



# CDS welcomes you **new members**

**Asimakopoulos, Louis D.**  
Midwestern University, 2016  
7624 Blackberry Ln., Willowbrook  
Englewood Branch

**Dawoud, Yaqin M.**  
Cairo University, 2007  
4501 S. State St., Chicago  
Kenwood/Hyde Park Branch

**Graves, Carmen V.**  
International Dental School, 2008  
715 Ela Rd., Lake Zurich  
Northwest Suburban Branch

**Oh, Suzie E.**  
University of New England, 2017  
2316 W. Madison St., Chicago  
West Side Branch.

**Pallotto, Anthony**  
New York University, 2011  
200 S. Michigan Ave., Chicago  
Kenwood/Hyde Park Branch

**Qaisi, Mohammed K.**  
Boston University, 2005  
1900 W. Polk St., Chicago  
West Side Branch

**Tannous, Rawan**  
Jordan University, 2006  
803 E. Nerge Rd., Roselle  
West Suburban Branch

**Vahdani, Thomas T.**  
University of Southern California, 2003  
3450 Lacey Rd., Downers Grove  
West Suburban Branch

## Deceased Members

**Abaygar, Romula F.**  
University of the East-Philippines, 1970  
1124 Bloomingdale Rd., Glendale Heights  
Northwest Side Branch  
Died October 4, 2016.

**Blankenship, Norman L.**  
Chicago College of Dental Surgery, 1953  
620 Carter St., New Canaan, CT  
North Suburban Branch  
Died May 27.

**Lowth, James E.**  
Loyola University, 1964  
189 Amherst Ave., Des Plaines  
West Suburban Branch  
Died April 10.

**McNeil, Dean S.**  
Chicago College of Dental Surgery, 1946  
PO Box 5., Bailey's Harbor, WI  
West Suburban Branch  
Died April 16.

**Morrill, Keith L.**  
University of Michigan, 1965  
104 Rich Ln. Battle Creek, MI  
Associate Member Branch  
Died May 15.

**Pomierski, Ralph C.**  
Loyola University, 1955  
18416 W. Wood Hollow Ln., Libertyville  
North Suburban Branch  
Died September 26, 2013.

**Pumilia, Albert L.**  
Marquette University, 1967  
3802 Whitfield Dr., Rockford  
Associate Member Branch  
Died June 28.

**Ransford, Ralph E.**  
University of Illinois, 1954  
10060 Roosevelt Rd., Westchester  
West Suburban Branch  
Died December 15, 2015

**Sullivan, John F.**  
Loyola University, 1963  
16729 Kimbark Ct., South Holland  
South Suburban Branch  
Died June 23.

**Unti, Eugene**  
University of Illinois, 1953  
617 Beverly Ave., Addison  
West Suburban Branch  
Died April 15.

**Widen, Bernard A.**  
University of Illinois, 1944  
6650 N. Drake Ave., Lincolnwood  
Northwest Side Branch  
Died May 7.

## CONGRATULATIONS

*We are thrilled!*



**Sherrie S. Hicks**  
Transition Analyst  
[shicks@AFTCO.net](mailto:shicks@AFTCO.net)  
Mobile 847.477.8761

### SHERRIE HICKS HAS JOINED AFTCO

Sherrie Hicks is a well-known name in dentistry. Sherrie's extensive experience for over 20+ years includes an impressive list of titles: Dental Consultant, Sales Specialist, Practice Appraiser, Director of Marketing, Chief Clinical Trainer, Dental Coach, and Vice President of a large group dental firm. She was also a Featured Lecturer for the Chicago Dental Society's Midwinter Meeting!

Sherrie's experience with the ever changing world of dentistry brings a wealth of knowledge to AFTCO and its clients. Whether your desire is planning an exit strategy, exploring a large group dental firm, looking for a new associate, researching your options for sale or locating a practice to purchase, she can provide valuable insight, options and a FREE appraisal! Give Sherrie Hicks a call today to learn more!



Visit our website at [www.AFTCO.net](http://www.AFTCO.net) or call 800.232.3826  
Practice Sales & Purchases Over \$3.2 Billion

# classifieds

Place your ad online at [CDS.org](http://CDS.org)

## DEADLINES

November .....September 21, 2017  
 December .....November 9, 2017  
 January/February .....December 14, 2017  
 March/April.....February 15, 2018  
 May/June .....April 11, 2018  
 July/August.....June 13, 2018

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

## PAYMENT

Advance payment must accompany your ad. **Make checks payable to Chicago Dental Society.**

## RATES

**Standard Classified:** \$95 for the first 30 words plus \$4 for each additional word.  
**Display Classified:** \$115 per column inch. Minimum ad size is one column inch.  
**Premium Standard Classified:** \$105 for the first 30 words plus \$4 per each additional word.  
**Member discount:** CDS members are entitled to a 10 percent discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.  
**Changes or edits to ads:** \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

## RESTRICTIONS

**For Sale ads:** Dental practices listed for sale within this section of the *CDS Review* are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.  
**Disclaimer:** Although CDS believes that advertisements published in the *CDS Review* are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

## FOR RENT

**OAK LAWN DENTAL OFFICE FOR LEASE:**  
 10423 S. Cicero Ave., Oak Lawn, approximately 1,100 square-foot dental office. Three operatories, two nurse stations, private office, reception/waiting area. First In Realty Executives. Mark Mielnicki  
[mark@firstinrealtyexec.com](mailto:mark@firstinrealtyexec.com) 773.779.3473, ext.101.

**SKOKIE OFFICE:** Two plumbed operatories available. Our newly remodeled, stand alone dental building/office with parking has two plumbed operatories available for rent. Lots of different office use arrangements possible. Please contact Deborah at 847.679.0110 for details.

**FULLY BUILT OUT DENTAL SPACE FOR LEASE - MOUNT PROSPECT:** Immediately available 1,049 square-foot, second floor suite in heart of Mount Prospect near Central and Northwest Highway in professional, two story building. Includes reception, waiting room, three operating rooms, lab, plus doctor's office with private restroom, common restroom, storage and some dental equipment for turn-key operation. Contact John Carbone, McLennan, Commercial Properties at 847.612.2188 or [jcarbone@mclennancos.com](mailto:jcarbone@mclennancos.com) for more information.

**DENTAL OFFICE SPACE AVAILABLE:** Southside (Chatham) former pediatric dental office. Can be converted to general dental office, plumbed for five ops, on site and street parking. 773.734.1500.

**BUILT OUT DENTAL OFFICES:** Joseph Rossi & Associates is Chicagoland's expert in the dental real estate market. Don't want to invest in a start-up or can't find a practice to purchase? Call us today about our second generation dental offices and space share opportunities. Save thousands on build out costs. Call or email Peter Cangialosi at 630.885.3994 or [pete@jrossiandassociates.com](mailto:pete@jrossiandassociates.com). [www.jrossiandassociates.com](http://www.jrossiandassociates.com)

## SPACE SHARING

**WEST LOOP SPACE SHARING:** Endodontist, periodontist, or GP. Looking to start-up a practice in the West Loop or move your existing patient base to a new, growing location? We are a young, growing GP and implant dentistry office with an excellent location, new office, on-site parking, and windows in every operator. We are looking for an endodontist, periodontist, or GP to partner with to utilize our extra space and build something special. If interested, please contact us at: [pjhdds@gmail.com](mailto:pjhdds@gmail.com) or 312.624.8070.

**SPACE SHARING:** Share space in Oswego a few days a week. Monday, Wednesday, Friday and Saturday availability. Small three-chair office. [jsambaker04@aol.com](mailto:jsambaker04@aol.com).

**SPACE SHARING IN SKOKIE:** Up to three operatories, part-time. Beautiful office, exceptional building; newer equipment. Great location: expressway, shopping. Ample parking. Adding location/scaling back? Your patients deserve an upgrade. [smdds@comcast.net](mailto:smdds@comcast.net).

**SPACE SHARING:** Space sharing opportunity in attractive office on Michigan Avenue. Across the street from The Millennium Park, with beautiful views. Good terms. Operatories are fully equipped, and nice sized. Feel free to call me at 312.332.4003, or email me at [dcbdmd1@aol.com](mailto:dcbdmd1@aol.com). This is the place to be.

## FOR SALE BY OWNER

**PRACTICE AVAILABLE:** Lombard general practice in one-story bungalow off Main Street. Three operatories, \$225,000 last year on two days per week. Fee-for-service, no PPO, HMO. Owner retiring. Merge or transition. [bq24cds@gmail.com](mailto:bq24cds@gmail.com).

PRACTICE AND REAL ESTATE FOR SALE: Dentist relocating out of state due to personal family matters. Well-established south suburban practice, since 1982. Mainly fee-for-service/insurance. Three functional treatment rooms  
Contact [bdc.tnc@gmail.com](mailto:bdc.tnc@gmail.com).

GLENVIEW: If you don't want to pay a lot for a practice, medical building, two operatories, this will pay for itself in one year. Help with transition, everything included. Price reduced. [lakeshoredental7428@gmail.com](mailto:lakeshoredental7428@gmail.com).

CONDOMINIUM DENTAL OFFICE: Modern computerized office with two operatories and digital X-ray. First floor with separate entrance and covered parking for staff. Also available, all fee-for-service starter practice (175 patients). Great space for specialist or general dentist. Oak Park/River Forest/Elmwood Park area. [al7993@yahoo.com](mailto:al7993@yahoo.com).

PALATINE DENTAL OFFICE: Four dental chairs, three are fully equipped. Two digital X-rays, built-in cabinets and much more. Located in a professional building. Low overhead. [rxjustsmile@yahoo.com](mailto:rxjustsmile@yahoo.com) or 847.217.4359. \$49,000.

CHICAGO DENTAL OFFICE: Two fully equipped, plus one fully plumbed operatories. Near Cicero and Division. Medical building. Low overhead. Public Aid, fee-for-service, PPO. [harmony4909@gmail.com](mailto:harmony4909@gmail.com) or 773.599.9337. Very reasonably priced.

DOLTON PRACTICE FOR SALE: Due to owner relocation. Inside professional building with high bank traffic, low rent. Mix PPO/PA (60/40). Remodeled in 2011. Five ops. Forest chairs with massagers. Paperless and digital X-rays. Collections in 2015: \$630,000. Asking price: \$460,000. [practiceforsaleillinois@gmail.com](mailto:practiceforsaleillinois@gmail.com).

## FOR SALE BY BROKER

ADS MIDWEST:  
Endorsed by Illinois and Missouri State Dental Societies. Contact Peter J. Ackerman, CPA, CVA at 312.240.9595 [peter@adsmidwest.com](mailto:peter@adsmidwest.com) or [adsmidwest.com](http://adsmidwest.com). Sellers needed. Never has the market been stronger. Never have values been higher. Call for a free consultation if you are considering a transition or sale.

SOUTH/SOUTHWEST SUBURB - Four ops with room to grow, \$660,000 collection. Digital with CAD/CAM recent renovation. Free-standing building with great visibility. Priced to sell.

ONE HOUR SOUTH OF CHICAGO - \$1 million collections, FFS, low overhead, low stress, high-tech, high profit. Free-standing building. Priced under 50% of collections.

FAR SOUTHWEST SUBURBS - \$350K+, two ops with room, \$200K+ net on three days.

FAR SOUTHWEST SUBURBS - \$450K+, four ops, free-standing building.

WESTERN SUBURBS - SOLD

WESTERN SUBURBS - Beautiful new build out and facility in a highly desirable near western suburb. \$620,000 in FFS collections. Outstanding hygiene program.

WESTERN SUBURBS - \$250,000+ collections. Purchase at a fraction of startup cost with a patient base.

NORTHWESTERN SUBURBS - \$525,000 PPO/FFS three ops with room to grow. Priced to sell.

FAR NORTHWESTERN SUBURBS - \$900,000+ free-standing building, low overhead, \$450,000+ net income, specialties referred, 40% of revenue from hygiene.

FAR NORTHWESTERN SUBURBS - \$950,000+ four ops cone beam, great potential.

ORTHO - Western suburbs, \$600k. Priced to sell.

SKOKIE - Four ops in a professional building.

PRACTICE FOR SALE: Lake Villa - Established all fee-for-service practice. Two operatories with room to expand. Digital, paperless. Collections over \$500,000. Real estate available. [tmcdermott@paragon.us.com](mailto:tmcdermott@paragon.us.com) 708.715.5880

**GENERAL PRACTICE #IL-1344: COOK COUNTY.** Collections \$240,000-plus, limited due to dentist's two days/week availability. Staff works additional days. Should immediately grow into full-time practice with buyer providing additional dental days. Excellent profitability. Great location. High traffic and visibility. Details at [www.NPTdental.com](http://www.NPTdental.com). 877.365.6786, ext. 234, [m.henley@NPTdental.com](mailto:m.henley@NPTdental.com).

PROGRESSIVE MANAGEMENT: Michael Erin and Bruce Lowy 847.677.6000, [info@pm-chicago.com](mailto:info@pm-chicago.com)

ARLINGTON HEIGHTS: \$1.9 million - Sold!

CHICAGO: \$750,000 - Sold!

PARK RIDGE: \$562,000 - Sold!

WONDER LAKE: \$550,000 - Sold!

LANSING: Sold!

CHICAGO LOOP: Pending Offer.

NORTHWEST SUBURBS: Pending Offer.

NORTHERN INDIANA: Pending Offer.

NAPERVILLE: Pending Offer.

WHEELING: Pending Offer.

Progressive Management ("PM") is a consulting services company specializing in marketing, comprehensive practice management, valuation, and brokerage services. PM has been serving the Chicagoland dental profession since 1976. Please visit <http://pm-chicago.com> to learn more.

HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS: Contact Al Brown, 630.781.2176, [al.brown@henryschein.com](mailto:al.brown@henryschein.com).

CHICAGO NORTHWEST: Three operatories. Practice with great visibility on corner of very busy four-lane main street across from a McDonalds. Immediate need to sell. Favorable acquisition price. Good growth potential. #IL123

NORTHERN ILLINOIS: Beautiful established six-plus operators. Practice mid \$900,000 revenues on major street with brick building. Doctor retiring from office, open four-and-a-half days a week and referring out most specialty work. #IL126

LINCOLNWOOD PRACTICE FOR SALE: Fully equipped furnished office, 1,885 square feet. Three modern treatment rooms with the latest technology and equipment. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions.

PRACTICE FOR SALE: Dentist retiring. Well-established Midlothian private practice for sale. Mainly fee-for-service/insurance. Three functional treatment rooms with two equipped. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions.

JOLIET PRACTICE FOR SALE: Profitable GP practice for sale. Located in a busy strip center. PPO/fee-for-service. Four treatment rooms. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions. <http://www.e-ppc.com>.

JOLIET DENTAL OFFICE FOR SALE: Fully equipped furnished office with four operatories. Great start up or second location with low overhead. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions.

ENDODONTIC PRACTICE FOR SALE: Well-established practice for over 33 years. Located in the northwest suburbs. Great referral base. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions, [www.e-ppc.com](http://www.e-ppc.com).

MADISON, WISCONSIN PRACTICE FOR SALE: Four modern treatment rooms with digital pan/ceph. Great location in a free standing building. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074, [www.e-ppc.com](http://www.e-ppc.com). Professional Practice Transitions.

JOLIET — BUILDING AND PRACTICE SALE: Well-established four operatories. Located in Cathedral area, near Interstate 80 and Joliet Mall. Attached apartment rental for additional income. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com).

SOUTHWEST SUBURB: Dentist retiring. Five treatment room practice and stand-alone condo for sale. Modern build-out in a great location. \$661,000 average collections. Mainly PPO. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074.

CHICAGO PRACTICE SALES: 773.502.6000 or [www.chicagopracticesale.com](http://www.chicagopracticesale.com). Buying an office through another broker or FSB0? Have peace of mind with Due Diligence Assistance. Reasonable rates, fast turnaround. Visit [www.DentalDueDiligence.com](http://www.DentalDueDiligence.com) for more info.

CHICAGO DENTAL BROKER:

The only locally owned dental brokerage that is operated by a dentist and CDS member. Dr. Robert A. Uhland, [chicagodentalbroker@gmail.com](mailto:chicagodentalbroker@gmail.com), 847.814.4149, [www.chicagodentalbroker.net](http://www.chicagodentalbroker.net).

CHICAGO, NORTH SIDE: Charming three-op cosmetics practice with ortho. Great location and all FFS. Very high fee schedule!

CHICAGO, NORTH SIDE: Cash cow, grossing \$800,000 and netting \$400,000. Won't last!

CHICAGO, SOUTH SIDE: Huge 11-op practice doing \$1.3 million with huge upside. Only four years old! Attention, all entrepreneurs!

NORTH SHORE: Lovely cosmetics practice doing \$300,000 on just 1.5 days/week! Huge upside. Brand new cone beam.

NORTHWEST SUBURBAN: Two-op starter: Low overhead. Grossing \$250,000. Make an offer.

NORTHWEST SUBURBAN: New listing, exquisite three-op beauty. Doing \$280,000 on very reduced schedule. Must see! Orthodontic Practice: Call me for details!

ROCKFORD JEWEL: Grossing nearly \$3 million. Nothing like it! Call for more amazing details!

SOUTH SUBURBAN: Lovely four-op practice doing \$525,000. New listing, won't last!

SOUTH SUBURBAN: New listing! Close to Indiana. Doing \$350,000. Getting details.

SOUTH SUBURBAN: Efficient three-op practice with very low overhead. Grossing \$550,000 on 3.5 days/week without marketing.

WEST SUBURBAN: Two-op starter. Make offer!

WEST SUBURBAN: Beautiful three-op practice with real estate. Great price!

WEST SUBURBAN: New, four-op beauty! Truly one-of-a-kind! More than half of revenue comes from hygiene. Make \$\$ and take it easy!

WEST SUBURBAN: Six-op powerhouse! Next to huge medical facility with built-in patients. Doing \$550,000, but can be so much more!

WEST SUBURBAN: Beautiful and well-established. Grossed \$450,000 with low overhead! Blend of PPO and fee-for-service.

Many more coming and private sales! ask me about them! BUYERS: interest rates are increasing. Buy now and save!

ILLINOIS PRACTICES FOR SALE:

CAROL STREAM – NEW PRICE. Three newer ops in a strip center. Visible with signage. Turnkey and ready to grow.

CHICAGO – BEAUTIFUL. Five ops fully equipped in a beautiful newer build-out. Collections \$1.3 million.

CHICAGO – BRIGHTON PARK – UNDER CONTRACT.

CHICAGO MIDWAY – NEW. OWN YOUR OWN BUILDING. Four ops at street level. Busy area. Building available for purchase. 100% FFS.

CHICAGO NORTHWEST – NEW. Three ops in a stand-alone building that is also available for purchase. Collections \$360k. Recently upgraded and digitized.

CHICAGO – Seven ops fully equipped. Collections \$1.65 million.

DEERFIELD – RECENTLY UPGRADED. Four fully equipped ops. Well-established, 100% FFS office. Collections \$360k.

DES PLAINES – NEWLY UPGRADED. Five ops in an upscale professional building. 100% FFS. \$300k collections.

ELGIN – SOLD.

GLENDALE HEIGHTS – NEW. Data pending call for details.

HIGHLAND PARK – SOLD.

NAPERVILLE – SOLD.

NAPERVILLE – PRICE REDUCED. Two ops complete, expandable to four. High visibility strip center. All equipment included with a film Pan Ceph. No patients. complete, expandable to four. High visibility strip center. All equipment included with a film Pan Ceph. No patients.

SOUTH ELGIN – BEAUTIFUL. Four ops fully equipped with Adec and two more plumbed. Collections \$600k. Looks brand new.

WESTMONT – CLOSE TO EVERYTHING. Two ops in a strip center. Busy area, good signage. Well-established practice. Collections \$400k.

WHEELING – BEAUTIFUL. Four ops expandable. Collections \$1 million.

WISCONSIN PRACTICE FOR SALE: MILWAUKEE – UNDER CONTRACT.

INDIANA PRACTICE FOR SALE:

HIGHLAND – Equity buy-in opportunity or partnership available. Call 773.502.6000 for details.

## POSITIONS WANTED

**PARTNERSHIP/AFFILIATION OPPORTUNITY:** Part-time newer general dentistry solo practice seeks mutual growth by affiliation with a DSO/management company. Open to various partnership/operating options. Contact Purvi at 847.863.0807. [drpurvib@gmail.com](mailto:drpurvib@gmail.com).

## OPPORTUNITIES

**PART-TIME GENERAL DENTIST — DOWNTOWN CHICAGO:** Seeking a Monday-Thursday-Friday, 9 a.m.-4 p.m. general dentist for PPO/fee-for-service office in Chicago. New graduates can apply. State-of-the-art facility. Submit resume to [advancedprosthodont@gmail.com](mailto:advancedprosthodont@gmail.com).

**ENDODONTIST NEEDED AT MADISON ENDOCONTIC ASSOCIATES — MADISON, WI:** Madison Endodontic Associates as a well-established, well-respected, quality-oriented, multi-site endodontic practice. Full-time associate with potential for partnership. Large referral base. Microscopes, digital radiography, 3-D-CBCT. Capitol/university city - top places to live in the U.S. Close to Chicago. Generous compensation. Health benefits/retirement plan available. Send resume/cover letter to [endodonticsmadison@outlook.com](mailto:endodonticsmadison@outlook.com). <http://www.madisonendodontic.com>.

**GENERAL DENTIST:** Part time (two days weekly) or established practice in west suburbs of Chicago. Fee-for-service and select PPOs only. Looking for personable, quality oriented self-starter to join our outstanding team. Experience preferred, but will consider new graduates also. Communication skills and attitude are top priorities. All facets of general dentistry including restorative, endo and simple extractions. Excellent opportunity for the right dentist. Contact [wfddrdan@yahoo.com](mailto:wfddrdan@yahoo.com) or 630.690.1155.

**ASSOCIATE DENTIST:** Looking for a part-time/full-time dental associate for an established fee-for-service practice in Addison. Call Dr. Ali Tekdogan at 402.917.8251 and email resume to [JackieGreatSmile@gmail.com](mailto:JackieGreatSmile@gmail.com).

**FULL-TIME GENERAL DENTIST WANTED:** New graduates welcome. North suburbs. Seeking a Monday-Friday, 9 a.m.-4 p.m. general dentist for PPO office in north suburbs. New graduates encouraged to apply. Guaranteed base, with incentive to earn more. New, state-of-the-art facility. Submit resume to [applydentalchicago@gmail.com](mailto:applydentalchicago@gmail.com).

**FULL-TIME ASSOCIATE DENTIST WANTED** Shining Smiles seeks full-time associate for Franklin Park location. Modern office with great income potential and awesome work environment. Check out our website [www.shiningsmiles.com](http://www.shiningsmiles.com) and come work with the best! Send resume to [milad312@gmail.com](mailto:milad312@gmail.com).

**AMAZING SUCCESSFUL PRACTICE:** Amazing successful practice in southwest suburbs looking for enthusiastic dentist to take over very productive schedule. Proven systems and best team (like no other) in place. Associateship with opportunity for ownership. Please email [highpointdental5x@gmail.com](mailto:highpointdental5x@gmail.com). Look forward to meeting you.

**DENTIST, TEMPORARY: LOOKING FOR A temporary coverage between Aug. 28 and Sept. 9 for a digital office in Calumet City, mixed PPO and Medicaid.** [besmadi@yahoo.com](mailto:besmadi@yahoo.com).

**GENERAL DENTIST/WORKING PARTNER WANTED:** Riverwoods growing dental center looking for a general dentist/business partner who is capable of investing \$400,000 within the next 9 to 12 months. Offering 35 percent collections in addition to equity ownership in the business. [dentaloffice@yahoo.com](mailto:dentaloffice@yahoo.com).

**MOTIVATED GENERAL DENTIST:** Established far west suburban digital office needs dentist. Excellent compensation, minimum daily guarantee, unlimited earning potential. Paid malpractice insurance. Experienced staff and mentorship. New graduates welcome. Apply [dentistjobs12@gmail.com](mailto:dentistjobs12@gmail.com).

**SEEKING PART-TIME DENTIST:** Seeking part-time dentist to join our well-established practice in the Oak Lawn area. Days to include Monday, Wednesday and Saturday or Wednesday Thursday and Saturday with the opportunity for additional days. Great patients and a friendly, highly trained staff. Looking for a motivated individual with good patient and clinical skills. Please fax resume to 708.423.0719 or email to [asbin@aol.com](mailto:asbin@aol.com).

**PEDIATRIC DENTIST OR GP NEEDED IN Plainfield:** Part time with limitless future possibilities. PPO/fee-for-service pedodontics/orthodontics practice in premium location with latest equipment and beautiful decor. [dentalposition33@yahoo.com](mailto:dentalposition33@yahoo.com).

**ORTHODONTIST:** Excellent opportunity for an orthodontist to join our well-established multi-specialty group practice in central Wisconsin. We are looking for an orthodontist to join our current staff to help serve an increasing patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership after three years of employment. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email [neil.armitage@dentalclinicofmarshfield.com](mailto:neil.armitage@dentalclinicofmarshfield.com) for additional information.

**GENERAL DENTIST:** Established practice in the northwest suburbs seeking general dentist to join our team. Experience in practice is preferred, but new graduates welcome. Interested individuals please email [ggdent17@gmail.com](mailto:ggdent17@gmail.com)

**GENERAL DENTIST FOR FAMILY PRACTICE:** Growing family dental practice in Oak Lawn. Experience w/pulps, stainless steel crowns, and children a plus. Great pay and opportunity for growth. Email: [careers@oaklawnsiles.com](mailto:careers@oaklawnsiles.com).

**PART-TIME ASSOCIATE DENTIST:** Seeking a mature, outgoing, compassionate for a PPO/fee-for-service practice in Chicago. Office is new with well-trained and efficient staff. 2.5 days a week. Spanish a plus. Email [info@pilsensmiles.com](mailto:info@pilsensmiles.com).

**GENERAL DENTIST:** A good opportunity for a part-time dentist in an established office in Elgin. This is a digital office with 3-D scanner and a great patient base. New graduates are welcome to apply. Please send resume to [dentalfortune@gmail.com](mailto:dentalfortune@gmail.com).

**DENTIST: ESTABLISHED CHICAGO** community-based group practice on Near Northside has position available for enthusiastic, personable individual who enjoys oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at [ddpdental1064@gmail.com](mailto:ddpdental1064@gmail.com).

**GENERAL DENTIST FOR BUSY OFFICE IN CENTRAL ILLINOIS:** Our practices can boast about our longevity, success and outstanding relationships with our patients. With over 30 years in the industry, we have perfected a business platform that allows our dentist to thrive and stay engaged with our patients while establishing life long connections in the community. We are looking for a general dentist that desires to have a steady stream of patients while continuing to grow in our field. We have highly trained clinical and administrative staff that have longevity with our company. We also provide you with the latest in technology and systems. Excellent compensation and benefits. Please send CV to [drstng@aol.com](mailto:drstng@aol.com).

**DENTIST ASSOCIATE IN LAKEVIEW:** Modern, state-of-the-art boutique Lakeview general dental office seeking an associate to start three days a week (Friday, Saturday and flexible third day) quickly leading to full time. PPO/fee-for-service. Averaging 70 new patients per month. High income potential with future buy-in potential. Excellent communication skills required with minimum two years experience. Must be able to treatment plan thoroughly and explain treatment effectively. Email resume/CV to [greatchicagodentalpractice@gmail.com](mailto:greatchicagodentalpractice@gmail.com).

**PART TIME ASSOCIATE: LOOKING FOR** Wednesdays and every other Saturday Established days at state-of-the-art office with a CT scan and digital X-rays. Located in Palatine, new graduates welcome. Email [newhire1329@gmail.com](mailto:newhire1329@gmail.com).

**GENERAL DENTIST NEEDED:** State-of-the-art dental office, located 30 minutes west of Chicago's west suburbs. Great income potential, friendly and experienced staff. Daily minimum guaranteed. New graduates are welcome. Email [dentalclinic666@yahoo.com](mailto:dentalclinic666@yahoo.com).

**GENERAL DENTIST, \$750/DAILY, SIGN-ON BONUS:** General dentist, \$750/day or 30 percent production. Everyone's Family Dental is seeking a general dentist to join our team in our Norma and Dixon office. Flexible time off. Full-time opportunity. Send resume to [chicagodentist1000@gmail.com](mailto:chicagodentist1000@gmail.com). Visa/Green Card sponsorship available. Sign-on bonus.

**GENERAL DENTIST:** Seeking a passionate, friendly dentist for two to three days a week for a fast growing practice in Morton Grove; sees PPO and fee-for-service patients. Position to be filled ASAP. Email resume to [dentaloffice175@gmail.com](mailto:dentaloffice175@gmail.com).

**ENDODONTIST OPPORTUNITY:** A growing PPO/fee-for-service practice in Chicago is looking for part-time endodontist. New speciality graduates or current endodontic residents welcome to apply. Please contact via email at [info@pilsensmiles.com](mailto:info@pilsensmiles.com).

**DENTAL HYGIENIST - MIDWESTERN UNIVERSITY:** Midwestern University College of Dental Medicine, is seeking a dental hygienist for the Downers Grove - Dental Institute. The primary function is to provide dental hygiene therapy to patients of the Institute. Please apply online at [www.midwestern.edu](http://www.midwestern.edu).

**FULL-TIME ASSOCIATE GENERAL DENTIST:** Seeking a smart, outgoing and friendly associate general dentist to join our team at Dentologie for our practices in the Streeterville location. We are a rapidly growing practice with hundreds of new patients per month. Seeking practitioners who are flexible, team oriented, and focused on the patient experience. Must be comfortable in all phases of general/cosmetic dentistry, molar endodontics, and some surgical experience. Candidates must have at least three years clinical experience. Contact Dr. K at [drk@dentologie.com](mailto:drk@dentologie.com).

**WANTED, SUPERSTAR DENTIST:** Successful fee-for-service practice in Westmont wants a superstar dentist for pediatric and adult dentistry. Start part time, 2.5 days a week, must be comfortable speaking with patients, doing prophys, and giving them dental education while working part time. We have a great marketing budget and strategic plan to get you to full time ASAP with future buy-in possible. [dr@yourcelebritysmile.com](mailto:dr@yourcelebritysmile.com)

**ASSOCIATE DENTIST: IMMEDIATE OPENING** for a full-time general dentist in our state-of-the-art, high-tech group practice located in far western suburbs of Chicago. Send resume to [dental1946@gmail.com](mailto:dental1946@gmail.com).

**ENDODONTIST OPPORTUNITY - CHICAGOLAND SMILE GROUP:** Excellent opportunity! Chicagoland Smile Group is a growing PPO/fee-for-service only dental care organization. We are actively recruiting for a part-time endodontist. We offer a full array of dental care services which include general dentistry, numerous dental specialties, administrative and clinical support, and modern digital offices. We offer comprehensive benefits such as PPO health insurance, 401(k), continuing education, as well as a service excellence bonus program. Please email your cover letter and CV to [careers@csgsmiles.com](mailto:careers@csgsmiles.com).

**MOTIVATED GENERAL DENTISTS NEEDED** on a full-time basis in Rockford and DeKalb. Both locations are an easy commute from Chicago's west suburbs. Busy, modern, digital offices. Excellent compensation includes daily guaranty, paid malpractice insurance and sign-on bonus! Team-oriented working environment with professional and friendly support staff. Email resume to [dmddds007@gmail.com](mailto:dmddds007@gmail.com).

**ENDODONTIC SPECIALIST NEEDED** for our four doctor 100 percent fee-for-service practice. Come practice two to three days a month in our newly remodeled, 11-op practice in Tinley Park. 50/50 split and we provide supplies and staff. Either respond via email to [info@northcreekdentalcare.com](mailto:info@northcreekdentalcare.com), or call Dr. Ryan at 708.305.0729.

**MOTIVATED GENERAL DENTIST:** State-of-the-art, quality oriented dental office in west suburban Lemont needs your help. Part-time possible full-time. PPO/fee-for-service only. Polish language a big plus. Apply at [dentalsolution@comcast.net](mailto:dentalsolution@comcast.net).

**TEMPORARY DENTIST AND ASSOCIATE DENTIST NEEDED:** Illinois dentist needed for a complete health dental office near Crystal Lake area. Part time and to cover a maternity leave for November and December. Send resume or inquires to [ldresume@comcast.net](mailto:ldresume@comcast.net).

**ASSOCIATE DENTIST WANTED:** Looking for a successful, mature dentist for a predominantly fee-for-service general practice. Located west of Naperville. Great opportunity for an individual who is compassionate, optimistic and possesses good communication skills. The opportunity is for two days a week, with the possibility of expanding days. Email resume to [plmsdc@gmail.com](mailto:plmsdc@gmail.com).

**PART-TIME REGISTERED DENTAL HYGIENIST, and DENTIST:** Need part-time registered dental hygienist in Park Ridge on Wednesdays and one Saturday a month; a part-time registered dental hygienist in South Elgin on Thursdays and first and third Saturdays; and a part-time dentist in Park Ridge with schedule to be determined. Email resume to [marelias29@hotmail.com](mailto:marelias29@hotmail.com).

**FULL TIME ASSOCIATE WITH HUGE EARNING POTENTIAL NEEDED:** Large PPO practice south of Chicago needs a full-time associate with the goal to eventually take over. \$135,000 minimum guaranteed salary with potential for much more, as well as a \$15,000 bonus! Also included are incentive bonuses, medical insurance, life insurance, long-term disability coverage, 401(k) plan and paid continuing education credits. Please email your resume to [dental129@gmail.com](mailto:dental129@gmail.com).

**ROCKFORD GP:** United Dental Partners is seeking a full-time (Monday-Friday) dentist to assume busy schedule in new fully digital office in Rockford. Excellent compensation, \$150,000 plus benefits. 70 percent Medicaid, 30 percent PPO. E-mail CV to [recruiting@uniteddentalpartners.com](mailto:recruiting@uniteddentalpartners.com).

**DENTAL PRACTITIONERS WANTED:** Grand Dental is seeking two dentist practitioners with greater than four years experience that embody integrity, professionalism, and a strong desire to produce high quality patient care for our Sycamore office and our Lake Zurich office. Our modern facilities are set up for strong growth with active new patient marketing and a very competent support staff. The offices are fully digital. Our dentists and specialists work collaboratively within and across departments to provide excellent care and high quality treatment to meet and exceed our patient needs. We are looking for highly motivated doctors to join our successful group practice. An equity opportunity may be available. Candidates must have exceptional clinical skills, a personable chair side manner, team skills, and a commitment to excellence. Please submit resume to [srosenberg@granddentalgroup.com](mailto:srosenberg@granddentalgroup.com).

**PART-TIME ORAL SURGEON:** Dental department of a Chicago hospital is looking for part-time oral surgeon. Please send your CV to [dental@stbh.org](mailto:dental@stbh.org).

**FULL- /PART-TIME GENERAL DENTIST:** Associate needed to work in a busy practice in Joliet. Unlimited earning potential. Highly motivated dentist should apply. Fee-for-service, PPO, Medicaid. [contactusatdental2017@gmail.com](mailto:contactusatdental2017@gmail.com).

**ASSOCIATE DENTIST:** Productive office in Hanover Park looking for associate Monday, Friday and a alternate Saturdays. Already established days with good production. We offer trained staff and digital Pan/Ceph. Please email [Illinoisdentist@yahoo.com](mailto:Illinoisdentist@yahoo.com).

**GENERAL DENTIST NEEDED:** Established state-of-the-art dental office, located 30 minutes west of Chicago's west suburbs. Great income potential, friendly experienced staff. Daily minimum guaranteed. New graduates are welcome. Email [westdentaljobs@gmail.com](mailto:westdentaljobs@gmail.com)

**GENERAL DENTIST WANTED:** Full-time general dentist wanted for new Deerfield/Oak Brook offices opening this year. Primarily fee-for-service with PPO, competitive pay and eligible for benefits. Contact [recruitment@myhealthdentistry.com](mailto:recruitment@myhealthdentistry.com)



## Safety in numbers.

With workers' compensation insurance through the Chicago Dental Society, your safety efforts can lead to dollars returned in dividends. Plus, you get group pricing, excellent loss control services and – most of all – peace of mind.

 **AccidentFund**  
Insurance Company of America  
Part of the AF Group

[AccidentFund.com](http://AccidentFund.com)

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**GENERAL DENTIST IN WHEELING NEEDED:** Part-time. Wonderful clinic in Wheeling is looking for an outgoing and compassionate dentist for a part-time (Friday, Saturday) position. FAGD dentist in place with a phenomenal staff support and excellent multicultural patient base. We are all digital, paperless, fee-for-service, PPO and Medicaid practice. Doctor must be enrolled or credentialed with PPO and Medicaid dental plans, comfortable seeing patients of all ages with a focus on kids. Must have excellent chair side manner and be team oriented. Candidates must have at least one year clinical experience. Compensation on 35 percent collections and annual CE allowance. Email to [onedentalcareer@yahoo.com](mailto:onedentalcareer@yahoo.com).

**GENERAL DENTIST NEEDED:** As we look forward to expand from six to 10 treatment rooms; our private, well established, busy, and state-of-art digital dental and orthodontics practice is looking to add another motivated part-/full-time general dentist in Aurora. Excellent earning potential, minimum daily guarantee plus percentage of production with additional benefits. Accepting fee-for-service, PA, and PPO patients. Brand new equipment and good supporting staff. Please send CV to [dentalclinic333@gmail.com](mailto:dentalclinic333@gmail.com).

**GENERAL DENTIST — PART-TIME:**

A fast-growing practice with strong patient base located in Aurora is looking for a part-time general dentist. We offer a great working environment with state-of-the-art equipment. Accepting PPOs/All Kids/fee-for-service/Medicaid. Email resume to [dentalresume303@gmail.com](mailto:dentalresume303@gmail.com).

**PART-TIME DENTIST: DENTIST**

needed Tuesdays and Thursdays with opportunity to add more days for high tech fee-for-service/PPO privately owned office in Channahon (50 miles south of Chicago). Owner dentist willing to mentor and staff is trained to optimize production. Guaranteed salary or percentage of collections. 401(k) and medical insurance offered. Email CV to [completecomfortdental@gmail.com](mailto:completecomfortdental@gmail.com).

**ASSOCIATE DENTIST NEEDED:** State-of-the-art dental office, located between Barrington and Crystal Lake in the northwest suburbs. Great income potential, friendly experienced staff. New graduates are welcome. Email [carydental@gmail.com](mailto:carydental@gmail.com).

**FULL-TIME ASSOCIATE DENTIST WANTED:** Associate general dentist wanted for full time position at a new northwest suburban practice. Office is newer, fully digital, and paperless with a well-trained and efficient staff. The office is PPO and fee-for-service only with a guaranteed daily minimum. We offer comprehensive treatment including endodontics, implants, and Invisalign — all treatment provided by general dentists. If you feel you can meet these qualifications and are ready to grow into your career, then please email your resume to [winterichj@gmail.com](mailto:winterichj@gmail.com).

**HUNTLEY GENERAL PRACTICE:** Dentist leaving practice, will consider all options — sale, associateship, space sharing, patient sale/referral, etc. \$250,000 annual gross on three to four full workdays. In busy strip mall with high visibility. PPO, cash, Careington patients. Large growth potential. Three operatories, needs some upgrading. Contact [jalftdent@aol.com](mailto:jalftdent@aol.com).

**EARN OVER \$200,000: Associate general dentist desired for busy office in Waukegan/Gurnee area.** We refer very little out and provide comprehensive treatment including implants, orthodontics, endodontics, surgical extractions, etc. Four days needed. Office is newer, busy, fully digital and paperless with well-trained and efficient staff. We accept all PPO insurances, Medicaid and cash patients. No HMOs accepted. Compensation based on production with a guaranteed minimum. Please have some private practice experience. Thank you. Please email resume or CV to [MidwestFamilyDental@yahoo.com](mailto:MidwestFamilyDental@yahoo.com).

**PART-TIME ORAL SURGEON WANTED:** Part-time oral surgeon wanted for new Deerfield/Oak Brook offices opening this year! 55 percent production, primarily fee-for-service with PPO. Contact [recruitment@myhealthdentistry.com](mailto:recruitment@myhealthdentistry.com) for more details.

**PEDIATRIC DENTIST:** Pediatric dentist wanted for new Deerfield/Oak Brook locations opening later this year! 55 percent production, primarily fee-for-service with PPO. Flexible schedule. New graduates, experienced doctors encouraged to apply! Contact [recruitment@myhealthdentistry.com](mailto:recruitment@myhealthdentistry.com).

**GENERAL DENTIST NEEDED IN SCHAUMBURG:** Webster Dental Care is seeking a family-oriented general dentist to join our newest location in Schaumburg. You would be working Wednesday through Saturday. Come see why the Chicago Tribune has named us a Top Workplace for six years in a row. Send your resume to Dr. Steve Rempas [webdental@aol.com](mailto:webdental@aol.com).

**FULL-TIME ASSOCIATE GENERAL DENTIST:** Seeking a smart, outgoing, and friendly associate general dentist to join our team at Dentologie for our practices in the Streeterville location. We are a rapidly growing practice with hundreds of new patients per month. Seeking practitioners who are flexible, team oriented, and focused on the patient experience. Must be comfortable in all phases of general/cosmetic dentistry, molar endodontics, and some surgical experience. Candidates must have at least three years clinical experience. Contact Dr. K at [drk@dentologie.com](mailto:drk@dentologie.com).

**DENTIST POSITION:** Position open for a part-time leading to full-time dentist in Kenosha, WI. The office is new and modern, with eight operatories, new equipment, and is fully digitized. Send resume to [dlee@wisconsin dentalcenter.org](mailto:dlee@wisconsin dentalcenter.org).

**FULL-TIME GENERAL DENTIST OPPORTUNITY:** Very busy, rapidly expanding practice in Morris seeking an intelligent, ambitious, and friendly dentist for full-time position with eventual buy-in opportunity. Pay on production. Continuing education provided. Cerec in office with training provided. Mentoring available as needed. Digital X-ray. Very friendly, family oriented practice with high-quality care as the number one priority. Please send resume to [drbelldmd@hotmail.com](mailto:drbelldmd@hotmail.com).

**PART TIME ASSOCIATE:** Productive office in Elgin looking for an associate Fridays and Saturdays. Already established days with good production. We offer trained staff, six operatories and digital Pan/Ceph. Please email [newhire1329@gmail.com](mailto:newhire1329@gmail.com).

**PEDIATRIC DENTIST:** Group practice seeks a pediatric dentist to serve locations in Chicago western suburbs. Excellent income potential and flexible schedule. Please email resume to [applycare@gmail.com](mailto:applycare@gmail.com).



EARN OVER \$200,000: Associate general dentist desired for busy office in Waukegan/Gurnee area. We refer very little out and provide comprehensive treatment including implants, orthodontics, endodontics, surgical extractions, etc. Four days needed. Office is newer, busy, fully digital and paperless with well-trained and efficient staff. We accept all PPO insurances, Medicaid and cash patients. No HMOs accepted. Compensation based on production with a guaranteed minimum. Please have some private practice experience. Thank you. Please email resume or CV to [midwestfamilydental@yahoo.com](mailto:midwestfamilydental@yahoo.com).

GENERAL DENTIST FOR ROSELLE OFFICE: Corporate dentistry not for you? PPO/fee-for-service private practice is looking for motivated associate that understands people. Start Aug. 7 or sooner. Practice is focused on patient education, involvement. Four days a week to grow to five. No HMO/Public Aid. See what our patients say about us at [www.cornerstonecosmeticdentistry.com](http://www.cornerstonecosmeticdentistry.com). Please send CV to [shanahan.cheung@gmail.com](mailto:shanahan.cheung@gmail.com). Partnership or buyout available.

PART-TIME GENERAL PRACTICE ASSOCIATE: Busy northwest suburban dental practice looking for a part-time general practice associate with experience in all aspects of general dentistry. Candidate must be willing to learn, be flexible, be empathetic and enjoy a relaxed working environment. Office is privately owned. No capitation, DMO or Public Aid. Please send curriculum vitae to [implantsys@gmail.com](mailto:implantsys@gmail.com).

ASSOCIATE: General dentist needed for long-term position in a progressive Loop office. Full-time position with great team support. Ideal opportunity for an experienced dentist who has comprehensive dentistry approach with strong clinical and communication skills. [tinadbdentistry@gmail.com](mailto:tinadbdentistry@gmail.com).

ASSOCIATE DENTIST: Immediate opening for an experienced or a new graduate, general dentist for a digital dental office in Elgin and northwest suburbs. This can be a part-time or a full-time opportunity along with a good patient base and a great compensation. Please email resume to [dentrix90@gmail.com](mailto:dentrix90@gmail.com).

**PART-TIME DENTIST: PART-TIME DENTIST** needed for Kenosha WI., two days. Part-time dentist needed for Libertyville, one day. [bdands@gmail.com](mailto:bdands@gmail.com).

**GENERAL DENTIST, \$750 PER DAY OR 30 PERCENT OF PRODUCTION:** Looking for a new opportunity to be a part of a successful and growing organization where you can grow professionally? Everyone's Family Dental is looking for a general dentist to join our team in Bloomington. We offer a \$750 daily minimum or 30 percent of production. Flexible time off. Full-time opportunity. Send resume to [chicagodentist1000@gmail.com](mailto:chicagodentist1000@gmail.com). Visa/Green Card sponsorship available.

**FULL-TIME ASSOCIATE GENERAL DENTIST:** Seeking a smart, outgoing, and friendly associate general dentist to join our team at Dentologie for our practices in our Streeterville location. We are a rapidly growing practice with hundreds of new patients per month. Seeking practitioners who are flexible, team-oriented, and focused on the patient experience. Must be comfortable in all phases of general/cosmetic dentistry, molar endodontics, and some surgical experience. Candidates must have at least three years clinical experience. Contact Dr. K at [drk@dentologie.com](mailto:drk@dentologie.com).

**GENERAL DENTIST AND ORTHODONTIST NEEDED:** Established dental practice in southwest suburbs of Chicago is looking for a part-time/full-time associate and an orthodontist. Practice is fully digital, paperless with Pano/Ceph. Please email your resume to [kaymar043@gmail.com](mailto:kaymar043@gmail.com).

**ASSOCIATE GENERAL DENTIST - NAPERVILLE:** Seeking associate general dentist for long-term opportunity at a state-of-the-art facility in Naperville. Full-time position with a great team. PPO/fee-for-service patients. Ideal opportunity for dentist who is passionate, caring and with strong clinical and communication skills. Please send resume to [dentalpointe@gmail.com](mailto:dentalpointe@gmail.com).

**ORAL SURGEON: NEED AN ORAL SURGEON** one-to-two days a month to handle all wisdom teeth extraction, only PPO and fee-for-service patients. Can place implants, too. Paperless office. Start will be in July. Oral surgeon can pick any day he/she prefer, excellent staff will be provided. [smile4us96@gmail.com](mailto:smile4us96@gmail.com).

**GENERAL DENTIST - NORTH AURORA:** We have an immediate opening for a caring and motivated General Dentist who will treat patients like family at our North Aurora office. This position will begin with two-to-three days per week but grow to full-time when in our new facility. Email resume to [northaurorasmiles@gmail.com](mailto:northaurorasmiles@gmail.com).

**GENERAL DENTIST NEEDED:** Well-established state-of-the-art dental office, located 30 minutes from Aurora/Naperville and neighboring suburbs. Great income potential, friendly experienced staff. Daily minimum guaranteed. New graduates are welcome. Email [dentalclinic666@yahoo.com](mailto:dentalclinic666@yahoo.com).

**ASSOCIATE DENTIST, FULL- OR PART TIME:** Michigan Avenue — South Loop. Seeking an energetic dentist for our South Loop location. Compensation very competitive. Please email if interested and more information. [jina.thesmile@gmail.com](mailto:jina.thesmile@gmail.com).

**ST. JOSEPH DENTISTRY** seeking full-time associate for busy, fee-for-service, state-of-the-art practice in southwest Michigan. Email resume to [info@stjosephdentistry.net](mailto:info@stjosephdentistry.net).

**PART-TIME GENERAL DENTIST, DOWNTOWN CHICAGO:** General dentist wanted for quality-oriented downtown Chicago practice. Please email resume to [rajrbase@yahoo.com](mailto:rajrbase@yahoo.com).

**PART-/FULL-TIME NEEDED:** Part-time or full-time dentist needed for general practice in Bridgeview. New graduates welcome. We accept Medicaid. Interested? Call 708.233.6512.

**ASSOCIATE RESTORATIVE DENTIST NEEDED:** Looking for a restorative dentist for a part-time associate position to join our multi-specialty practice. AEGD or GPR desired. Future partnership possibility for the right candidate. [searchdds@yahoo.com](mailto:searchdds@yahoo.com).

**PART-TIME OR FULL-TIME DENTISTS NEEDED:** Part-time or full-time dentists needed for a Chicago dental office. Convenient location in the city. Base salary or percentage of productivity. Please email résumé to [fadiaqel4@gmail.com](mailto:fadiaqel4@gmail.com).

ASSOCIATE DENTIST: Belvidere (east of Rockford). Four dental operatories. General dentistry and implant dentistry. Insurance and All Kids. Associate Dentist private office room. 45 percent compensation and bring home \$100,000 per year potential working two-and-a-half days per week. New dental school graduates welcome. Send resume to [belvideredental@gmail.com](mailto:belvideredental@gmail.com).

**SCHOOL DENTIST NEEDED, EXAMS ONLY:** School-based dental sealant program. \$1,000 per day. Dentist needed - exams only, three-four days per week for September to May in Champaign, Danville and Bloomington areas. Five-hour work day in schools. Guaranteed \$1,000 per day. No nights or weekends, day ends at 3 p.m. Please email resume/CV to: [dronday@yahoo.com](mailto:dronday@yahoo.com) or fax to 708.226.0248.

**PART-TIME DENTIST:** We are hiring a part-time dentist to provide quality care to residents in long term care facilities in the greater Chicago area. Very lucrative opportunity. [info@nationalpscorp.com](mailto:info@nationalpscorp.com).

**DENTAL PRACTICE BUY-IN/PARTNERSHIP OPPORTUNITY:** Looking for a partner for startup fully digital four-operatory PPO/fee-for-service practice. \$100,000 collections yearly and 10-plus new patients/month with no marketing on one day/week. Unlimited growth potential for the right person. Email [talent@enamel-works.com](mailto:talent@enamel-works.com).

**PART-TIME DENTIST- VERNON HILLS EXCELLENT OPPORTUNITY:** Chicagoland Smile Group is a growing PPO/fee-for-service only dental care organization. We are actively recruiting for a part-time position at our Vernon Hills practice. We offer a full suite of dental care services which include general dentistry, numerous dental specialties, administrative and clinical support, and modern digital offices. We offer comprehensive benefits such as PPO health insurance, 401(k), continuing education (CE), as well as a service excellence bonus program. Please email your cover letter and CV to [careers@csgsmiles.com](mailto:careers@csgsmiles.com).

**PART-TIME DENTIST - LAKE ZURICH - EXCELLENT OPPORTUNITY:** Chicagoland Smile Group is a growing PPO/fee-for-service only dental care organization. We are actively recruiting for part-time position at our Lake Zurich practice. We offer a full suite of dental care services which include general dentistry, numerous dental specialties, administrative and clinical support, and modern digital offices. We offer comprehensive benefits such as PPO health insurance, 401(k), continuing education (CE), as well as a service excellence bonus program. Please email your cover letter and CV to [careers@csgsmiles.com](mailto:careers@csgsmiles.com).

**DENTIST NEEDED NORTH SIDE OF CHICAGO:** Full-time associate dentist needed. Fully digital modern office. Great environment, neighborhood and patients. Guaranteed salary, 30 percent of adjusted production. [medgjob@gmail.com](mailto:medgjob@gmail.com).

**PART-TIME PEDIATRIC SPECIALISTS WANTED:** Chicago and suburb locations. Generous per diem compensation. Half- or full-day every week or every two weeks. Flexible schedule. Digital/chartless offices. Malpractice insurance paid. New graduates welcome. No HMOs. [dimitri\\_h@hotmail.com](mailto:dimitri_h@hotmail.com).

**NEW PEDIATRIC PRACTICE LOOKING FOR OFFICE MANAGER ASSISTANTS:** South Naperville pediatric office seeking compassionate and energetic office manager/assistants. Excellent communication skills with children/parents a must. Competitive pay based on experience. Email [kidsdentalhire@gmail.com](mailto:kidsdentalhire@gmail.com). Thanks.

**PEDODONTIST WANTED:** Multiple location group practice looking for an pedodontist. Large internal referral base with locations in north and south Chicago. Submit CV to [fadiaqel4@gmail.com](mailto:fadiaqel4@gmail.com).

**GENERAL DENTIST FULL-TIME/PART-TIME:** Busy dental practice actively seeking part-time/full-time, for our office in DuPage county and Waukegan. We accept Medicaid and All Kids along with PPO. Good compensation. Please email to [tsdental2014@gmail.com](mailto:tsdental2014@gmail.com).

**ENDODONTIST NEEDED:** Busy, high-tech, PPO/fee-for-service, multi-location general practice office seeks endodontist a few days per week. Compensation, 50 percent of collections. Please [contactchicagodentalgroup1@gmail.com](mailto:contactchicagodentalgroup1@gmail.com).

**SCHOOL DENTIST NEEDED FOR SCHOOL BASED SEALANT PROGRAM, EXAMS ONLY:** School-based dental sealant program — dentist needed, exams only. Three to four days per week from September to May, school hours only. Champaign, Danville and Bloomington area. Maximum seven- to eight-hour day with traveling included. Minimum \$600 per day. Potentially more per day depending on production. No nights or weekends. Please fax résumé to 708.226.0248.

**ENDODONTIST WANTED:** Multiple location grouppractice looking for an endodontist. Large internareferral base with locations in north and south Chicago. Submit CV to [fadiaqel4@gmail.com](mailto:fadiaqel4@gmail.com).

**PART-TIME ORAL SURGEON NEEDED:** Very busy, quality driven practice in Park Ridge looking for experienced maxillofacial surgeon/implantologist, to preform implant surgeries, extractions, aveloplasties, etc., with or without IV sedation. Looking for one to two days per month (may be half-days). Please send résumé to Renee at [prda@sbcglobal.net](mailto:prda@sbcglobal.net).

**GENERAL DENTIST:** The Dental Clinic of Marshfield currently has an opportunity for a general dentist to join our multi-specialty practice. This is an excellent opportunity to build your practice with the support of colleagues, staff, and our excellent reputation for high-quality care. We offer associates, after three years of employment, the potential for a buy-in as an equal partner to the corporation. In addition to a competitive salary, we provide a generous benefits package. For further information contact Dental Clinic of Marshfield, 306 W. McMillan Road, P.O. Box 929, Marshfield, WI 54449, Attention: Mr. Neil Armitage or call 715.387.1702 or email [neil.armitage@dentalclinicofmarshfield.com](mailto:neil.armitage@dentalclinicofmarshfield.com).

ORTHODONTIST NEEDED five days per month in north suburban dental group practice. Orthodontist retiring after 30-plus years. Modern office with digital X-rays, iTero scanner and great staff. Prefer experienced board certified/board eligible orthodontist. Please email résumé to [braceman2020@gmail.com](mailto:braceman2020@gmail.com).

FULL-TIME DENTIST WANTED – CHICAGOLAND offices: Gain tons of experience while treating a mixture of cash/PPO/Medicaid patients (no HMO). We see everyone from seniors who need surgical extractions to kids who need comprehensive care and everyone in between. Hit the ground running without waiting to build your own clientele. We help train new dentists. Malpractice insurance paid. Recent graduates welcomed. Please email résumé to [manager@allstardentalclinic.com](mailto:manager@allstardentalclinic.com).

GENERAL DENTIST WANTED: General dentist wanted for a modern busy practice in Wheeling. Part time leading to full time. One year experience required. Competitive pay. Send your CV to [nerita777@yahoo.com](mailto:nerita777@yahoo.com).

FLEXIBLE LOCUM TENENS OPPORTUNITY: Midwest Dental is seeking experienced dentists to fill daily/weekly/monthly locum tenens needs to cover leaves and extended vacations. Perfect for dentists wanting to pick up extra hours. We offer competitive pay and give you complete freedom to work as many locum sessions as you'd like. May involve travel with overnight stays. Typically includes 32-36 hours per week when needed. Opportunities are available at practices across the country. Contact Carly Ruffedt at 715.225.9126 or [cruffedt@midwest-dental.com](mailto:cruffedt@midwest-dental.com).

ORTHODONTIC ASSISTANT NEEDED to expand services. Start small, but can grow. Please send résumé to [chicagodentalbroker@gmail.com](mailto:chicagodentalbroker@gmail.com).

MIDWEST DENTAL ASSOCIATES is looking for motivated and creative dentists to join our team in providing care to a variety of patients. General dentist position available in both Aurora and Chicago, and new locations to come. We are also looking for an orthodontic and endodontic specialist for a part-time position. You will be working with paperless charting and digital radiographs along with a variety of other dental technologies. New dental graduates are welcomed. Please fax résumé to 630.499.9494 or email to [mwd2008@gmail.com](mailto:mwd2008@gmail.com). Call us at 630.499.9400.

ENDODONTIST – CHICAGO: Family Dental Care, [www.familydentalcare.com](http://www.familydentalcare.com). Seeking endodontist or endodontist resident full- or part-time. Very high income potential. Currently five locations and growing, 95 percent fee-for-service. No Public Aid. Call 773.978.7801 (ask for Laura) or email [personnel@familydentalcare.com](mailto:personnel@familydentalcare.com). [familydentalcare.com](http://familydentalcare.com)

GREAT DENTISTS WANTED: Signing bonus. Midwest Dental is seeking a great dentist to lead our Midwest Dental practice. This position offers excellent compensation and benefits, a great work-life balance and unlimited opportunity for professional development. Our support team handles the administrative details, allowing you to lead your team while focusing on dentistry. If you possess a passion for providing quality care and are looking for a rewarding career opportunity, please contact Nicole Long at 262.505.3838 or [nlong@midwest-dental.com](mailto:nlong@midwest-dental.com).

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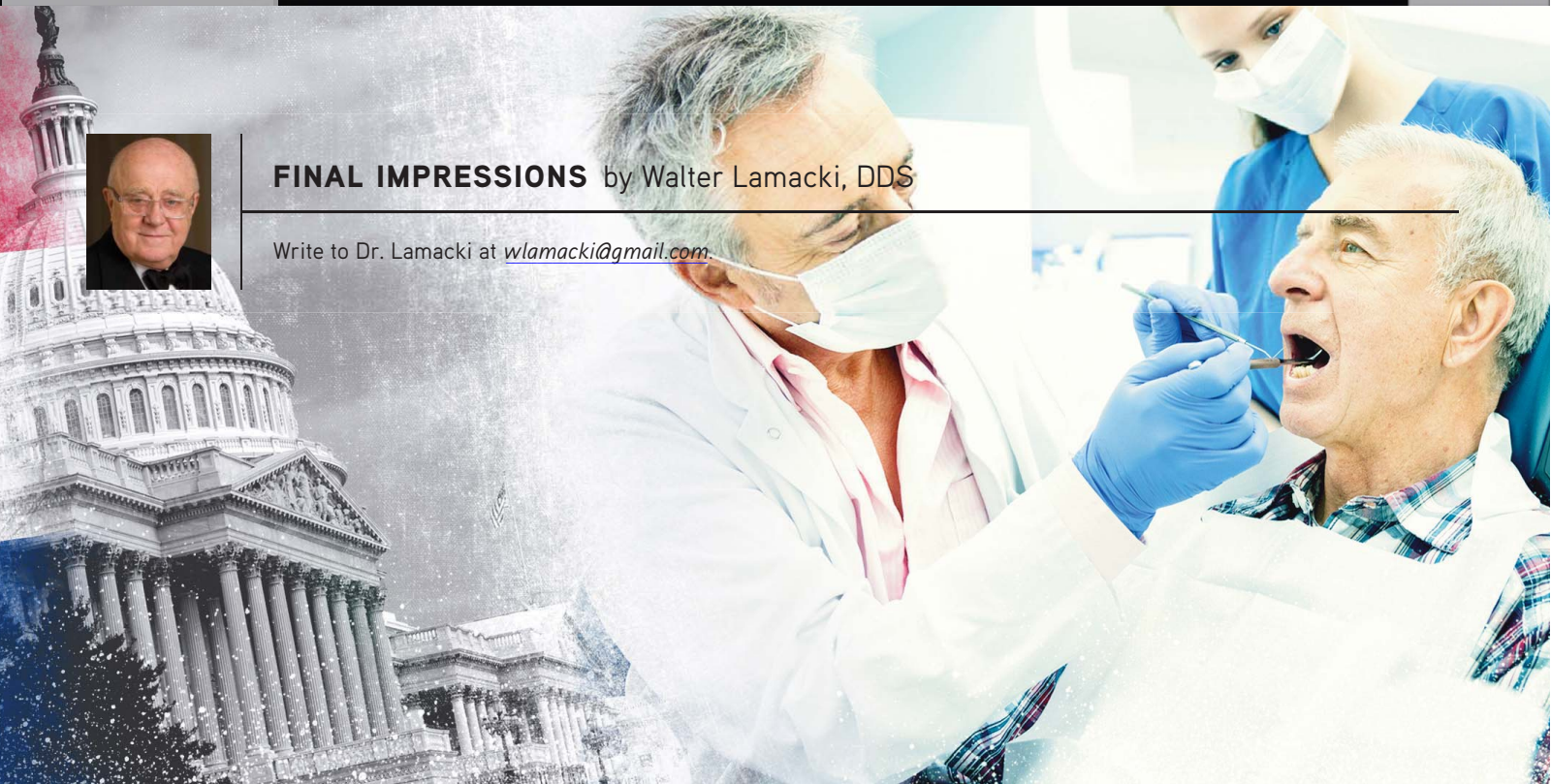
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## FINAL IMPRESSIONS by Walter Lamacki, DDS

Write to Dr. Lamacki at [wlamacki@gmail.com](mailto:wlamacki@gmail.com).



# When does optimism become hubris?

**W**HEN MEDICARE WAS LAUNCHED IN 1965, CONGRESS GAVE SHORT SHRIFT TO ORAL HEALTH. ORGANIZED DENTISTRY AND THE profession at large considered it a hot poker; for more than 50 years, little has been said or done about including a dental benefit in Medicare. However, recent articles in *The Journal of the American Dental Association (JADA)* and Dr. Bicuspid's blog have raised the issue.

In the April 2017 issue of *JADA*, the Santa Fe Group, a dental consortium of academics and leaders of the dental industry, commented on their "salon" (a new use of the word, at least for me). "Expanding Oral Healthcare for America's Seniors" held in September 2016 to "...explore ways to expand access to oral health care by possibly expanding a dental benefit in Medicare." The group's vision statement "to shape the future of health through an action-oriented think tank that has a passion for the public good." The group goes on to say, "inclusion of dentistry in Medicare is a moral imperative. There is undeniably great-unmet need for dental care in our senior population, as is true for the general population of the United States."

The group proposes a basic dental benefit plan that would offer diagnosis, prevention, nonsurgical periodontal work, extractions and fillings free to seniors in Medicare whose yearly income falls below 200 percent of the federal poverty threshold. Seniors whose yearly earnings are above that level would pay a monthly premium of \$32. The group projects a \$16.85 billion per year cost for a basic package, offset by reduction in medical costs for chronic medical conditions associated with unhealthy mouths.

Reimbursement for the dentist would be pegged at 70 percent at the 50th percentile of usual and customary fees nationwide.

Their proposal is DOA. It's twice dead; Congress is not in an expansive mood when it comes to funding health care. It dies a second time because pitiful fee levels will not attract a cadre of dentists to treat the elderly.

Any expansion of Medicare to include dentistry is not on the radar of our public "servants" in Congress as they wrangle, wrestle and whittle down articles in proposed legislation to repeal (maybe) and replace (sorta) the Affordable Care Act. What they will do with it is continue to kick the can down the road as they reel from crisis to crisis.

Later, it is assumed that they will turn their attention to Medicare, which some congressmen call an entitlement and financially unsustainable. How is it an entitlement when the recipients have paid into the system? Some of our lawmakers are poised, scalpel in hand, to gut a program that is a critical safety net for so many.

The Santa Fe Group is to be applauded for pursuing a humanitarian goal that amounts to tilting at windmills for now, but I can envision the inclusion of dentistry in Medicare in a generation or so. I have treated seniors exclusively for the past 10 years. New patients or those who manage their finances for them, most often ask if Medicare pays for dentistry. They assume it does; it won't be long before they demand it.

Maybe Will Rogers had a better way: "We could certainly slow the aging process down if it had to work its way through Congress." ■

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