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# page one

## Minutes from the Nov. 8 Regional Meeting at Drury Lane

The Chicago Dental Society Regional Meeting convened Nov. 8 at 9:07 a.m. at the Drury Lane Oak Brook in Oakbrook Terrace with CDS President Phillip Fijal presiding.

Attention was directed to the minutes of the meeting of Sept. 20. Inasmuch as the official minutes of the meeting of Sept. 20 had not yet been published in the CDS Review, Dr. Fijal said he would forego the reading and approval of the minutes at the time until everyone had an opportunity to review them.

There were no reports of the Board or special or standing committees.

There was no unfinished business to report.

Dr. Fijal reported that nominating petitions for the 2018 officers have been duly filed with the CDS central office, and their names published in previous issues of the print and digital versions of the CDS Review, in accordance with the bylaws.

Since not more than one candidate has been nominated for each elective office, in accordance with CDS Bylaws, Dr. Fijal entertained a motion to direct the Secretary to cast a single unanimous ballot on behalf of all of the respective candidates for office.

MOVED by Philip Schefke, seconded by David Lewis Jr., and carried that a single unanimous ballot be cast on behalf of all the respective candidates for office.

Dr. Fijal then congratulated Thomas Schneider Jr., treasurer-elect; Dean Nicholas, vice president-elect; Terri Tiersky, secretary-elect; and Cheryl Watson-Lowry, who will become president-elect.

He noted that these officers would be installed on Nov. 12 along with Louis Imburgia, who will assume the office of CDS president. These officers will assume their respective duties on Jan. 1 and will continue through Dec. 31, in accordance with the fiscal year. Dr. Fijal noted that the CDS's 50-year graduates would also be recognized at that time.

Dr. Fijal extended an open invitation to all CDS members, their families and friends to join them on this occasion at The Palmer House Hotel, to personally congratulate them and wish them well while enjoying refreshments.

Dr. Fijal encouraged the attendees to visit with the exhibitors during the breaks to see what each had to offer. He expressed appreciation to the exhibitors for their continued support.

Dr. Fijal announced that online registration for the 2018 Midwinter Meeting was now open and to visit [www.cds.org](http://www.cds.org) for more information and to register for the meeting.

Dr. Fijal commented that a photographer was set up in the foyer area to take headshot photos that would be uploaded to the Find A CDS Dentist Tool on the website for those wanting to update their profile.

All attendees were asked to silence their cell phones.

With no further business, Dr. Fijal called upon Regional Meeting Program Chair Loren Feldner, to introduce Jim McKee, DDS, who presented the program entitled "Presenting the Complex Case for Acceptance."

The meeting was adjourned at approximately 2:05 p.m.

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## Minutes from the Sept. 20 Regional Meeting at Drury Lane

The Chicago Dental Society Regional Meeting convened Sept. 20 at 9:07 a.m. at the Drury Lane Oak Brook in Oakbrook Terrace with CDS President Phillip Fijal presiding.

Inasmuch as the official minutes of the meeting of April 19 were published in the May/June 2017 issue of the CDS Review, a motion was entertained to dispense with reading them.

MOVED by Mary Jo Filippini, seconded by Roger Pardon Jr., and carried to dispense with reading the April 19 minutes at this time.

MOVED by Loren Feldner, seconded by David Lewis Jr., and carried to accept the minutes of the meeting of the April 19.

There were no reports of the Board, standing or special committees.

There was no new or unfinished business to report.

Dr. Fijal encouraged the attendees to visit the exhibitors during the breaks to see what each had to offer and to thank them for their continued support. He announced that a photographer was set up in the foyer area to take headshot photos that would be uploaded to the Find A CDS Dentist Tool on [www.cds.org](http://www.cds.org) for those wanting to update their profile.

All in attendance were asked to silence their cell phones.

With no further business, Dr. Fijal called upon Regional Meeting Program Chair Loren Feldner to introduce Mike Casey, DDS; Jim McKee, DDS; Mark Piper, MD, DMD; and Tom Predey, MD to present the panel discussion "Complex Cases involving Occlusion, Facial Pain, TMD and Restorative Considerations."

The meeting was adjourned at approximately 2 p.m.





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# inside



8



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22



26

## FEATURES

- Becoming an equal member of the 'dental family' .....8
- Dentists give back by helping veterans .....13
- 8th HOD resolution could be a game changer .....14
- Spooky Zoo 2017 Recap .....24
- CDSF Wine and Roses .....30

## COLUMNS

- President's Perspective.....6  
Phillip Fijal, DDS: Leadership Challenge No. 6
- From the Ground Up.....12  
Michael Durbin, DDS, MS: 'I am struck by the compassion and commitment I have seen from the dental profession'
- Practice Smarts .....16  
Joanna Brown: Tips to enhance your chairside teaching
- It's the Law .....28  
John M. Green, DDS, JD: Did you pay attention to my columns this year?
- Final Impressions.....52  
Walter Lamacki, DDS: U-Bob

## DEPARTMENTS

- Directory.....4
- Meeting Place.....29
- Access to Care.....22
- Snap Shots.....26
- Branch News.....32
- New Members .....39
- Classified Advertising.....40



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## ADVERTISING INDEX

- ACOA, Ltd.....11
- AFTCO.....17
- Apex Design Build .....IFC
- Andrews Construction .....5
- Chicago Dental Broker.....7
- The Dentists Insurance Co.....2
- Illinois State Dental Society .....38
- Law Office of Todd Erdman, P.C.....49
- National Practice Transitions, LLC .25
- Office Anesthesiology .....31, 51 and Dental Consultants, PC
- Wintrust.....27

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CDS provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations in the CDS Review and on our website, [www.cds.org](http://www.cds.org).

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**PRESIDENT'S PERSPECTIVE** by Phillip Fijal, DDS

Write to Dr. Fijal at [pjflptp@aol.com](mailto:pjflptp@aol.com).

# LEADERSHIP CHALLENGE #6

WHERE ARE THE LEADERS IN OUR WORLD TODAY? I'm not sure we can find them in our political arena. It would be hard to say, based on recent news, that we can find them in the entertainment industry. It also feels as though there is a leadership void in professional sports. Religious leaders seem to be taking a hit as well.

A couple of months ago, I had the pleasure of speaking at the University of Illinois Chicago College of Dentistry's white coat ceremony, a symbolic tradition marking the transition from a student to a practitioner. After the procession of students receiving their white coats, one by one on stage, the entire assembly was asked to read, out loud The Dentist's Pledge. It highlights responsibility, dedication, respect, confidence and the never-ending commitment to improve. I have read it a few times in the past, but this time a particular paragraph resonated with me.

"I acknowledge my obligation to support and sustain the honor and integrity of the profession and to conduct myself in all endeavors such that I shall merit the respect of patients, colleagues, and my community. I further commit myself to the betterment of my community for the benefit of all society."

How blessed are these new students to have not only a pledge for dentists to follow but a clear description, through it's context, of how to become a leader; it is a true leadership statement. Each of us can follow the words in The Dentist's Pledge and become the example of leadership our communities need.

This year it was my goal to draw our attention to leadership and it's importance in our lives.

Why? Because Leadership matters.

I wanted to take our board, our staff and our membership on a journey I have been on my entire career. My hope was by sharing my own thoughts and philosophy, successes and failures, that we could all move along to become better leaders.

Why? Because everyone wins when a leader gets better.

During this past year, I have seen the word "leadership" be used much more frequently. It seemed like everywhere I looked, leadership was being highlighted. And it wasn't just me that noticed the coincidence.

**"I acknowledge my obligation to support and sustain the honor and integrity of the profession and to conduct myself in all endeavors such that I shall merit the respect of patients, colleagues, and my community. I further commit myself to the betterment of my community for the benefit of all society."**

Many people commented to me that they saw "leadership" more often, that the concept had drawn their attention. I have watched those already in leadership positions continue to improve their leadership skills and influence. I have watched those not yet in leadership positions begin to contemplate where they can jump in instead of not getting involved. There has been a collective awareness of the need for stronger leadership because of an understanding of what happens without it.

I hope because of this year more of us realize LEADERSHIP is The Cornerstone For Success.

It has been my honor and a privilege of a lifetime to serve you as President of the Chicago Dental Society. I thank you from the bottom of my heart for this opportunity. ■





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# Becoming an **EQUAL** member of the 'dental family'

by Joseph DeRosier

More women are entering dentistry than at any other time, and there are more opportunities for them to be a positive force in organized dentistry. According to the American Dental Education Association, 2016 saw women comprise 49 percent of dental school graduates in the United States. Only 20 years earlier, 36 percent of graduates were women. That increase is robust compared to the sloth-paced narrowing of the gender gap in the middle part of the 20th century.

From the mid-1920s to the mid-1970s, the percentage of practicing women dentists in the United States grew from 3 to 3.5 percent, according to American Dental Association figures.

Considering the number of women currently holding leadership positions in organized dentistry, women have made significant strides.

But the question remains what, if anything, does organized dentistry need to do to bring more women into the fold.

Pallavi Agarwal moved to the Chicago area after graduating from the University of Colorado School of Dental Medicine in Aurora, CO. in 2012. Prior to graduating from Colorado, she





CDS North Side Branch Director  
Cissy Furusho

held a dental degree from King George's Medical University in India and worked as an associate for six months there before immigrating to the United States.

She has yet to become active in organized dentistry, but Dr. Agarwal, a general dentist who lives in Naperville and works in Aurora, said she is planning to attend a West Suburban Branch meeting soon.

The combination of continuing education and social opportunities offered by organized dentistry is appealing to her, she said.

"After graduation I was very work-orientated, work, work, work, work, and worrying about student loans and this and that," she said. "But now I feel like I want to do dentistry, as well as get to know other people and see what they do differently and how they manage their practices."

The mother of two young daughters said she thinks highlighting the opportunity for interaction will attract women to organized dentistry.

"It becomes monotonous to just be going to work and coming home and taking care of the family," Dr. Agarwal said. "It's good to go to a place where you can meet with other people who are in the same field and learn from them."

Dr. Agarwal said such activity is the "other part" of being a dental professional, the part that goes beyond practicing dentistry.

"I see a lot of women very actively participating at major levels like directors," she said. "They have to prove themselves a little more because they are women, but it's nice they do it, there is no turning back."

Marmar Modarressi, a periodontist who has offices in Oak Brook and at the Water Tower Place, is the mother of a 4-year-old girl.

She said she also thinks the continuing education opportunities and the chance of mingling with peers is what attracts women into organized dentistry.

She added that events specifically geared to women are very appealing.

"I noticed that a lot of women events have been very popular with women dentists," Dr. Modarressi said, citing an afternoon tea event held by Kenwood/Hyde Park Branch President Kimberley Bolden.

"First and foremost is continuing education but so is getting a chance to talk to your comrades instead of just going to work

and coming home every day; you can talk about things that go on in the office," Dr. Modarressi said. She added that more family-orientated events would be welcomed because dentists with children would not have to find a sitter in order to participate.

Cissy Furusho, North Side Branch Director, agreed that the socializing aspect of events is a factor for women becoming members.

She added that it is positive for non-members to see racial diversity as well as women in organized dentistry.

"I think it is helpful and encourages people to feel like they belong."

She said everyone, even children, look to belong, to fit in and feel at home with a group.

"Women have been doing that for years, trying to fit in and gain footholds and get into leadership positions," Dr. Furusho said.

She added that non-member, new women dentists seeing women in leadership roles might well think "that could be me."

She said her involvement in organized dentistry came as a natural progression of her interests. She didn't marry until she was in her 30s, which gave her time to take on leadership roles in organized dentistry without the obligations associated with marriage.

"I did a lot of things because it just carried over for me from dental school," Dr. Furusho said.

But leadership roles should not be the only enticement for women to join organized dentistry, she said.

*"Not everyone wants to be the president of a branch or of CDS or of the ADA. So what are you asking them? Are you asking them just to join?"*

“Not everyone wants to be the president of a branch or of CDS or of the ADA,” Dr. Furusho said. “So what are you asking them? Are you asking them just to join? Or do you want them to attend every branch meeting?”

She said dentists are goal-driven perfectionists. That means if they are asked to do something but feel they can't totally commit, it's likely they probably won't join, she explained.

She said some people might feel that joining CDS would obligate them to attend every meeting. But life, as they say, gets in the way. And if it is a choice between a family event and an organized dentistry event, Dr. Furusho said family will come first.

Dr. Furusho said organized dentistry should simply ask for women to become involved at whatever level is comfortable for them.

“I think part of the problem that I've seen when I've been asked to do something is that nothing is really outlined specifically,” Dr. Furusho said. Not knowing if the responsibility will be a conflict with family commitments could lead to someone declining to get involved, she said.

“We have to set more guidelines when we're asking people to do things.”

Dr. Furusho said women should not look at organized dentistry with the sole goal of gaining a leadership role. Organized dentistry, she said, needs to highlight the benefits of just being active.

“Men and women are trying to create balance in their lives,” she said.

She said one way to attract members to be involved in the governing of the organization could be reducing the number of physical meetings.

“Can we do conference calls? Can we do Skyping? Can we do Facetime instead of doing face-to-face committee meetings?” Dr. Furusho asked.

Giving women dentists the “opportunity to volunteer in a way that fits their schedules” will pay off in the end. Dr. Furusho added that she thinks older women dentists who have not been involved in organized dentistry might be a great untapped demographic.



Past CDS President  
Susan Becker Doroshow

Maybe, she said, they just need to be asked again.

“You see a lot of dentists coming back (to organized dentistry) after their kids go off to college,” she said.

Susan Becker Doroshow, who is the second woman to have served as president of CDS, agreed that older women dentists not currently involved are a good demographic to pursue. She said that some women may have not felt welcomed to organized dentistry earlier in their career

or were just too busy with family life.

Either way, organized dentistry has much to offer them, she said.

“There are some older women who never felt valued, felt uncomfortable at branch meetings and just gave up on us,” Dr. Doroshow said.

“I'm still not convinced that it is a lost cause because there are probably resources that dentists need late in their professions that women need in spades, but men also need,” she said.

Dr. Doroshow said that she is uncomfortable with any gender-based strategy and thinks instead that activities and the overall environment of organized dentistry needs to be gender neutral.

“It's almost like we can't escape this legacy of trying to single out what at one time was in fact a small portion of our membership, who maybe did have very different needs,” Dr. Doroshow said. “Fast forward 35 years since I graduated from dental school and men and women in the professional have similar roles in the family, have

similar concerns and are equally burdened with child care and supporting their family financially.”

She said she sees gender-based outreach efforts as a negative.

“We have a greater burden as an association to make sure our activities are attractive to women because they will be a bigger market share, but that's a whole different animal than high heels and fashion shows,” Dr. Doroshow said.

She said that it might have been a fact that at one time women were marginalized or alienated, but it is time to move forward.

*“How much do we want to beat the horse that, yes, branch meetings were hostile places for women 30 years ago.”*



“How much do we want to beat the horse that, yes, branch meetings were hostile places for women 30 years ago, when things are so different now,” she said.

Dr. Doroshov said women who became involved and participated in leadership as quick as possible did it for a reason.

“Don’t single women out as either exceptional or unique, but accept that they’re just part of our dental family,” she said. “We wanted to be in the big pool because we’re part of the dental community, part of that dental family.”

Some younger women dentists share that same view.

Ashley Barnes, a young Chicago orthodontist who graduated from Marquette University School of Dentistry in Milwaukee, said she thinks dentistry is “headed in the right direction” with more women in the profession.

“Although there are more women as dentists there is still sexism in the world and it’s not like we still don’t have issues about equal pay and being fairly treated and being respected,” Dr. Barnes observed.

“I think it’s great that we have the numbers and I hope in the future that we are changing the eyes of the public about women in dentistry and women as professionals.” ■

# Tell us your story

*Do you have an unusual hobby or avocation?*

*Do you enjoy a creative outlet away from dentistry?*

*Do you have an interesting tale to share?*

## WE WANT TO HEAR FROM CDS MEMBERS

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The CDS Review is looking for members to feature in our SNAP SHOTS section.  
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## FROM THE GROUND UP Inside the CDS Foundation by Michael Durbin, DDS, MS

For more information about the CDS Foundation, visit [www.cdsfound.org](http://www.cdsfound.org).

# 'I am struck by the compassion and commitment I have seen from the dental profession'

Another year has come and gone, and as I age, they come quicker and quicker. As I reflect back on the past two years I have served as chair of the Chicago Dental Society Foundation, I am struck by the compassion and commitment I have seen from the dental profession.

We should all be proud of the contributions our profession makes to our communities and the difference we are making in our patients' lives. We often take ourselves for granted; we refrain from promotion of the profession and the good deeds we perform. It is not in our nature to seek glory for sharing our gifts of time, talent and treasure.

Our motives are centered on helping others and not us.

I want to take this opportunity to recognize the work dentists across the Chicago area do to improve the oral health of their patients and those who have limited access to dental services. Thank you for taking the time to volunteer, for donating to the foundation and other agencies offering oral health services, and for serving on the boards of the foundation and these other agencies. Your professional expertise and insight is invaluable and we all benefit when you serve the profession.

The strides the CDSF has taken over the last 10 years are amazing. I had the opportunity to serve on the CDS Board of Directors when the foundation was established in 2007.

Things have come full circle as I have seen a clinic in Wheaton established and reach the \$2,000,000 mark in donated dental services. The foundation has awarded over \$760,000 in grants to agencies and individual CDS member dentists delivering dental services to those most in need. We are seen as a vital part of the dental safety net in DuPage County and have been awarded more than \$80,000 from Community Memorial Foundation and the DuPage Foundation. The foundation will continue to develop relationships in Cook, Lake and DuPage counties and to seek opportunities for collaboration with other like-minded entities serving the dental needs of the most vulnerable.

## CDSF selected to participate in ambassadors program

Through its affiliation with the Wrigley Company Foundation, the CDSF was recently selected to participate in a program developed by its parent company, Mars. The Mars Company Ambassador program offers Mars Company associates from around the world to lend their skills and capabilities to nonprofit organizations for one week of service with all travel expenses covered by the grant.

As a result of this grant, the Mars Company provided two volunteers: Amanda Reiss from Sydney, Australia and Laura Stopforth from Johannesburg, South Africa who spent a week visiting the CDSF office and the CDSF Clinic in Wheaton. The ambassadors were able to revamp marketing and communication materials of the Foundation, and create a video highlighting the patients, staff and volunteers of the CDSF Clinic. The CDSF is thankful to the Wrigley Company Foundation and the Mars Company for their generous support of the mission and vision of the CDSF.

## With Gratitude

This will be my last column as chair of the CDSF. Pat Hann will succeed me as chair of the CDSF starting Jan. 1. I would like to thank the donors, volunteers and board of the CDSF for their commitment to serving others. I also want to thank our outgoing CDSF Board members Jeff Socher, Karen Neiner, Kevin Patterson and Dean Nicholas for their service to the CDSF. On a personal note, I want to express my gratitude to our CDSF Executive Director, Kristen Weber, who has been instrumental in guiding the CDSF the last three years. The CDSF is positioned for further growth, and I look forward to watching it grow as I continue as a volunteer and donor. ■

# Dentists give back by helping veterans who served country

By Joanna Brown

Darryl, a 58-year-old U.S. Army veteran, was all smiles Saturday, Nov. 11. Never mind that he was in a dental chair, cheeks packed with gauze where he used to have a tooth. To him, it was bliss.

“I’ve had teeth pulled before, but never this pain-free,” said the Hines VA Hospital employee who visited the CDS Foundation Clinic on Veterans Day for its Illinois Dentists Salute event. The inaugural program of the Illinois State Dental Society paired veterans throughout Illinois with participating dentists in their communities for a complimentary dental exam and other procedures at no cost.

Statewide, more than 300 volunteer dentists provided care for 1,400 veterans over two days. Darryl was one of 12 veterans who visited the CDS Foundation Clinic in Wheaton, where four dentists, six dental students, and a handful of other volunteers were waiting to care for them.

“I want everyone we see today to leave feeling that they are appreciated, and that the care they received was gentle. I want them to feel like this could be a dental home for them, not just a one-time visit,” explained dentist Renee Pappas, who cared for 72-year-old U.S. Navy veteran Raymond (alongside his 130-pound service dog) at the CDS Foundation Clinic Saturday. Raymond read about the Illinois Dentists Salute program in a newspaper, and came for treatment as a way to better manage his general health.

“I’m diabetic, and I know that dental health is important because any kind of infection will affect my blood sugar,” he said. “And I had a pleasant experience here today.” An even greater endorsement of his experience, he left with information about the clinic for his roommate to consider.

The scene was similar in the dental clinic at Northwestern University in Downers Grove, where 25 faculty members and 66 student

volunteers waited to see 89 patients.

Jim, a 75-year-old U.S. Army veteran, learned about the program from his VA hospital physician; his wife set up his appointment.

After dental students facilitated an extensive discussion of his health history, he met with dentist Joe Sperlazzo to address a broken filling.

“These veterans served our country and sacrificed for us,” Dr. Sperlazzo said. “They should feel today how much we care about them, and how hard we have tried to provide the best care possible. We are thankful for their service, and we are here if they need to come back.”

Echoed dentist Kelly Skerrett, “We don’t know what their prior experience was, but we want to give them hope today that people in their community can and want to care for them. My students and I spent a lot of time today explaining things and encouraging them.”

Illinois Dentists Salute co-founder Brad Barnes was thankful for all their efforts.

“No one knew what to expect when we started talking about this event many months ago, but it was neat that so many people trusted us and wanted to participate, and I think it was gratifying for them to treat the folks that they did. By doing this, the veterans got care that they otherwise would not have gotten, and at no charge. And by doing it we also called attention statewide to the needs of our veterans, and that will spread.” ■



## Students learn while serving

Volunteer dentists agree that the Illinois Dentists Salute program was also an exceptional teaching tool for local dental students.

“We huddled with more than 60 of our students this morning to discuss how our veterans are in a critical state of need and how their benefits are lacking,” said Northwestern University Assistant Dean of Clinical Education Melisa Burton. “We want them to be aware of the need and to continue volunteering as part of their professional life after they leave here. It’s wonderful that today they will work alongside their faculty role models in this way.”

Fourth year class president Natalia Issak was there, talking with veterans about their medical history as well as their military experience.

“I’ve always been a big supporter of our troops and I’m excited to work today with people who fight for our country,” she said. “I can use my skills to support them when they have so few places to go.”

Second year Northwestern student Shayan Nizami spent the morning at the CDS Foundation Clinic, and valued the time spent watching how different doctors worked to put their patients at ease.

“I’m getting an idea of how I want to be chairside,” he said.



# 8th District HOD resolution could be a game changer

Resolutions from the 8th District (Illinois) to the ADA House of Delegates (HOD) during its annual sessions have been few in recent years.

But Resolution 2 by Illinois and approved by the HOD during the annual session in October in Atlanta may become known as a game changer that made being a member of ADA very attractive, especially to new dentists.

Many predicted the House would not approve the resolution calling for the association to research creating an ADA health care insurance plan for the members.

But it narrowly passed with 256 delegates voting in favor of investigating creation of an association sponsored health insurance plan while 210 delegates said No.

One delegate, a new dentist speaking in favor of resolution, pointed out that many of her fellow new dentists are in need of such a plan to provide insurance for themselves, their families and their employees. She added that the existence of such plan would bring more new dentists into the ADA.

Barbara Mousel, ISDS president, told the CDS Review there were a number of reasons why the 8th District authored the resolution.

“ISDS proposed the resolution due to the number of calls from members requesting information about health care insurance offerings. Dentists are small business owners and the changes in availability for health care for their staff and/or family is affecting all segments of membership.

“ACA began in 2010 and the marketplace is very unstable in regard to available plans and premium costs. A few states were in position to create their own healthcare insurance programs for the benefit of their members, but other states including Illinois were not in a position to do that. Certainly the recent executive order (by President Donald Trump) also played a role in making this a timely resolution,” Dr. Mousel said.

She added that she thought there is more than one reason why the House favored the resolution.

“I think the testimony from (House) members was compelling in and of itself, but the claim (by ADA) that health care is reviewed regularly did not hold up well under scrutiny. When Dr. (Phil) Schefke (from the House floor) asked when the last report was generated and ADA staff reported it was 2002; it seemed very reasonable to get a current report on the issue.

“I think we spend a lot of time and money on membership initiatives and consideration of a health care plan could be a great asset in that regard,” Dr. Mousel said.

The Board of Trustees, except for District 8th Trustee Bob Bitter, recommended the House reject researching an association health care plan for members and their families and their staff.

In its comment recommending a No vote, the Board stated: “While the Board appreciates the concerns expressed by the Illinois State Dental Society, the Board notes that the ADA has in past years explored the feasibility of developing a national health insurance plan in response to the introduction of ... legislation. There are fundamental risks inherent in the underwriting and pricing of voluntary group health insurance plans, namely adverse

selection and inflation, which can negatively influence the financial viability of the program. These are factors that fall outside the control of a plan sponsor.

“In addition, from a competitive perspective, there are tripartite considerations due to the number of state dental society endorsed plans already available which generate non-dues revenue to the ADA affiliate association or their for-profit subsidiary. It is unlikely that all states would be interested in supporting a nationally endorsed program unless ADA’s plan could provide new tangible economic value combined with a consensus by the states on revenue-sharing arrangements.”

In the resolution, ISDS stated: “Developing an association-wide health plan for the collective 179,792 ADA members, their dependents and their staff would result in far better actuarial rates and stability than any plan that could be offered solely by one individual state, along with affordability, desirable coverage, and reasonable deductibles.” ■



Photo by: EZ Event Photography, courtesy ADA News, ©2017 American Dental Association

Dr. Joseph Unger, a CDS member, chaired the Dental Benefits Reference Committee.

## ADA marketing program to drive patients to members' chairs receives funding for 2018 from HOD

Funding to continue a three-year marketing plan to help members see more patients faced no opposition in the House of Delegates (HOD) in October in Atlanta.

However, how to provide the funds for the marketing program in the next two years brought some discussion.

This year the ADA tapped its reserves to fund the marketing initiative designed to drive patients to the chairs of members by promoting an enhanced Find-a-Dentist function at the association's website. Last year the HOD earmarked \$6 million from reserves to cover the expenses of the marketing effort.

This year the Board of Trustees recommended using a \$30 dues special assessment in 2018 and in 2019 to provide \$3.1 million each year for the Busyness Initiative, the program's new label. In 2016, the board indicated it would be recommending the dues special assessments to fund the

marketing program if it was continued beyond its inaugural year.

With reserves at the end of 2018 expected to reach 50 percent of the operating expenses, approximately \$65 million, many ADA districts supported using reserves in 2018 and 2019 to fund the initiative.

The budget reference committee offered its own substitute resolution, which called for reserves to be used for next year and 2019 funding to be determined by the 2018 House.

That proposal easily won approval from the delegates. The decision to use reserves also meant ADA dues would remain \$532 in 2018.

During his speech to the House, outgoing ADA President Gary Roberts spoke about the new Find-a-Dentist program and what it means for the association and its members.

"Earlier this year we launched a new Find-a-Dentist, the new search tool that patients can use to find our members,

and we started advertising it in July. Since then, consumers have completed more than 238,000 searches, and conducted more than 348,000 views of profiles of our members. These results have far surpassed our expectations.

"Our investment in this marketing campaign demonstrates to our members that the ADA is responsive to their needs. It means that patients turn to the ADA—and not some other organization—to find their dentist. That builds trust with the public.

"It means that patients are being introduced to our consumer health resources, which they can access from the site. It means that when future ADA members go to Google and search for dental topics, they are seeing the ADA's name at the top of those search results. It shows that we're a major player in the market... We need to continue to invest in programs like this one that promise long-term payoffs." ■

## ADA House approves commission on recognition of dental specialties

The ADA House of Delegates approved establishing a commission to recognize dental specialties during its annual session in October in Atlanta.

Almost all of the recognized dental specialty organizations testified in support of the commission to replace the system of the House making the decision on recognition, which many saw as cumbersome and a legal liability for the association because of perceived bias and conflict of interest.

There were delegates, who supported the resolution, but argued the proposal be referred back to the appropriate council for additional study. In the end, the House overwhelming decided referral could expose the association and state boards to lawsuits.

Times have changed.

In days gone by, a session of the ADA House of Delegates wouldn't end without controversy and debate over the budget and proposed dues increase to fund the budget. In recent years, the reference committee for budgeting heard no testimony regarding the budget.

The House opened with a budget of \$130,787 million in revenue and expenses of \$130,654 million, a \$133,000 surplus.

However, added spending by the House resulted in a deficit of approximately \$64,000. But there was no increase in 2018 dues; reserve funds will cover the deficit and the additional spending. ■



Cheryl Watson-Lowry received an ADA president's citation at a caucus of the 8th District during the annual House of Delegates in Atlanta. Outgoing ADA President Gary Roberts awarded the citation to Dr. Watson-Lowry for her efforts supporting legislation in the House of Representatives designed to boost oral health care efforts and disease prevention in low-income and underserved populations. Dr. Roberts said Dr. Watson-Lowry's testimony at a subcommittee hearing was instrumental in moving the bill, HR 2422, out of committee.



**PRACTICE SMARTS** by Joanna Brown

Write to Ms. Brown at [joanna@tjbrown.com](mailto:joanna@tjbrown.com).

# Tips to enhance your chairside teaching

One of the best days of my year is the day that my new calendar arrives. And the process by which I set about organizing it for the coming year is nothing short of ceremonial.

I started on the 2018 organizer one early-fall day when no one was around to disrupt the scene: colored pens, colored labels, and the stack of mail I'd been collecting; school calendars; schedules from different community groups; and a slew of appointment reminders I'd received from our dentists, doctors, and so on.

As I worked, I could almost feel my oldest and dearest friend rolling her eyes at my calendar ritual. She doesn't have the patience for it, and considers it a huge waste of time. But she lets me do my thing and looks the other way when she sees the book coming out of my bag.

It's because we've known since high school that we digest information in vastly different ways. I am a visual learner; I like to open the thick calendar and see how colorful my week is. I work best when I can imagine later on which square on the calendar is the most full.

And my dear friend is an auditory learner. She can file away most anything she hears and apply it appropriately without being prompted. Of the 10,000 things we've done together over 30 years, we've experienced most all of them differently – and we absolutely never studied for an exam together.

The same variation exists within your patient base. Two patients of the same gender and generation will see the same



Photo: OstapenkoOlena/istockphoto.com

doctor for the same amount of time, but leave with vastly different lessons learned. Doctors who repeat their message in different ways don't waste time and space; they ensure that more of their patients receive the information being presented.

Science tells us that people best absorb information in four different ways:

- Visual learners like to see information and relationships between ideas. They respond to charts, like my color-coded 2018 calendar.
- Auditory learners like to hear the information you're presenting. Repeating information back to the presenter helps them to know they heard it correctly and to remember it.
- Reading and writing learners take in information from the pages they read, like handouts and brochures.
- And kinesthetic learners learn by experience. They want to feel and do new things for themselves.

Doctors have no way of knowing which of their patients fall under each heading, but it's not hard to take actions that speak to all of them.

Consider your message about flossing – the one that your staff probably delivers most frequently and often feels “goes in



one ear and out the other.” For some patients, it does. Brainstorm with the staff how they can add layers to their message to help all patients process the information being presented.

The lesson probably starts chairside, with a question such as, “how have you been doing with your flossing lately?” and continues with a discussion of their shortcomings. This is a great time to grab a mirror so that the patient can see the work as you are doing it, or hand the patient a piece of floss so that they can do the work, too, and you can correct their technique. These quick additions to your presentation just connected with three of the four kinds of learners.

Before the patient leaves your office, you probably hand them a bag with home care products. Let patients feel different the different flossing options and decide which they are most likely to use before you drop something in the bag. Add to the bag a half-sheet of paper with bulleted reminders they can read

when they unpack their goodies, and a drawing of good technique. Search online; Pinterest is loaded with downloadable statistics and cartoons regarding oral health. And that’s three learning styles on one sheet of paper.

While you’re online, find a video of good flossing technique. Email it to hygiene patients at the end of the month to reinforce the message they heard chairside. Reading your email, watching the video, and hearing the audio that accompanies it ensures your message “goes in one ear” and sticks. ■

*“Doctors who repeat their message in different ways don’t waste time”*

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. CDS presents Practice Smarts, a column addressing practice management issues dentists and staff members experience in the office. Practice Smarts is prepared by Joanna Brown, a freelance journalist. Email suggestions for topics to be covered to [joanna@tjbrown.com](mailto:joanna@tjbrown.com).

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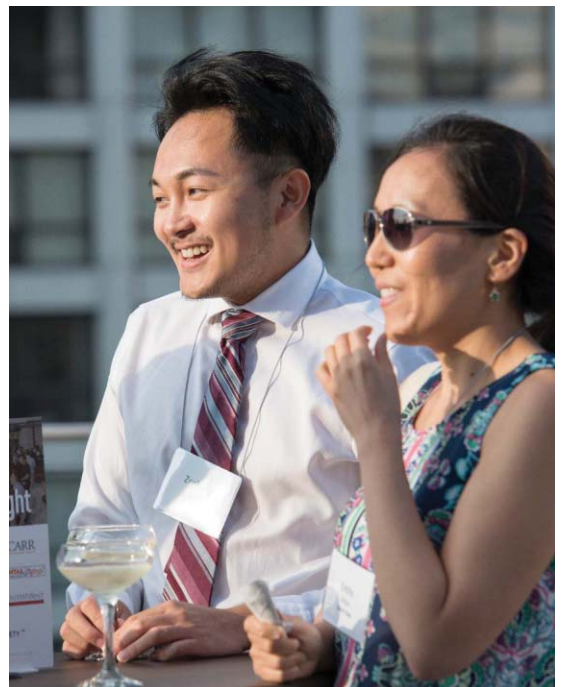
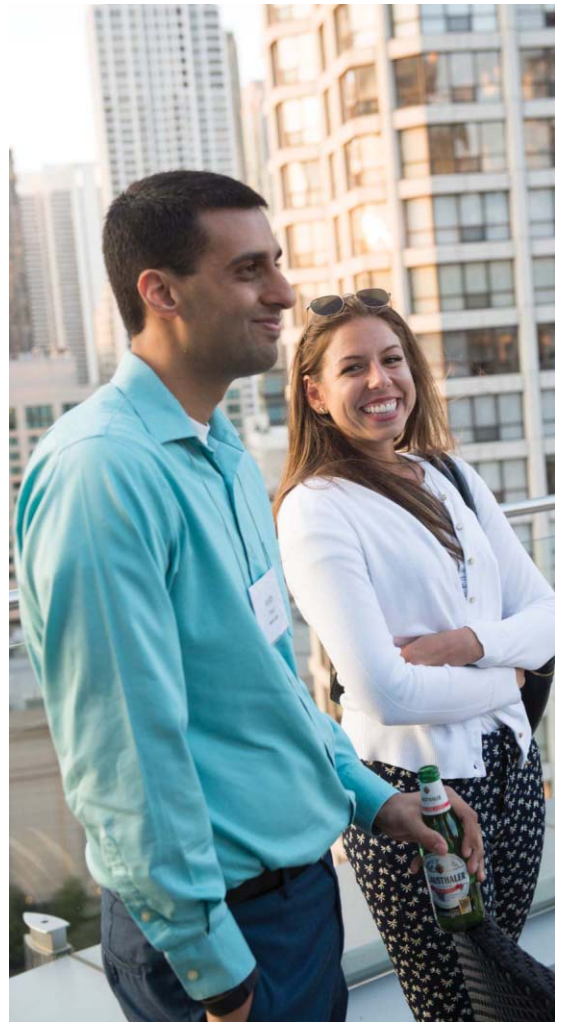
# On top of the World

More than 220 dentists in practice for 10 years or less enjoyed an evening of cocktails and conversation Aug. 24 during the CDS New Dentists Rooftop Reception. The event was held on a hotel rooftop lounge in downtown Chicago overlooking the Chicago River and with views of the CDS offices on Michigan Avenue. The new dentists were able to mingle with contemporaries as well as representatives of CDS officers, board members and staff.

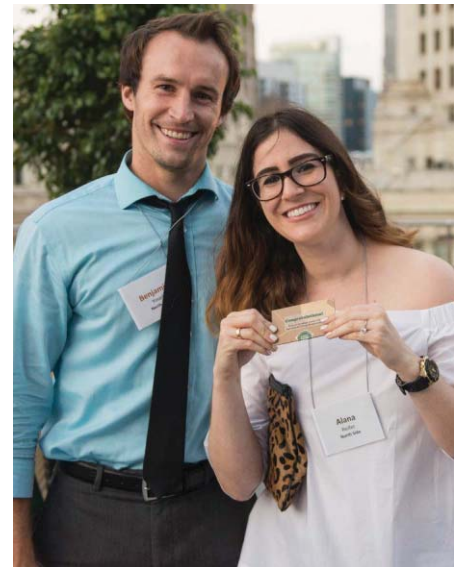
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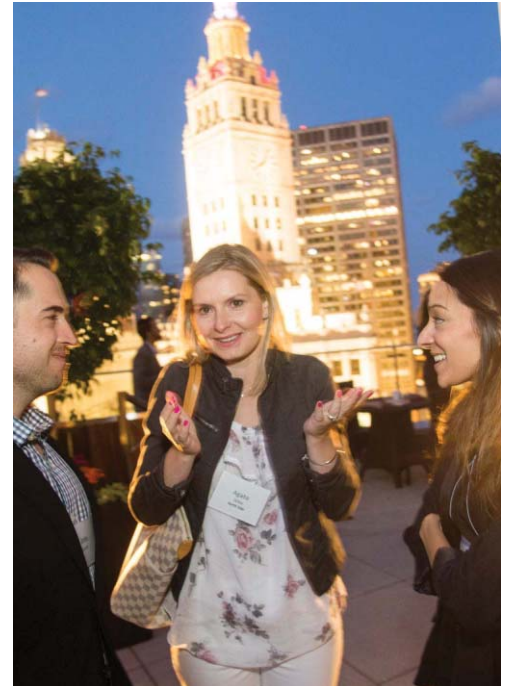
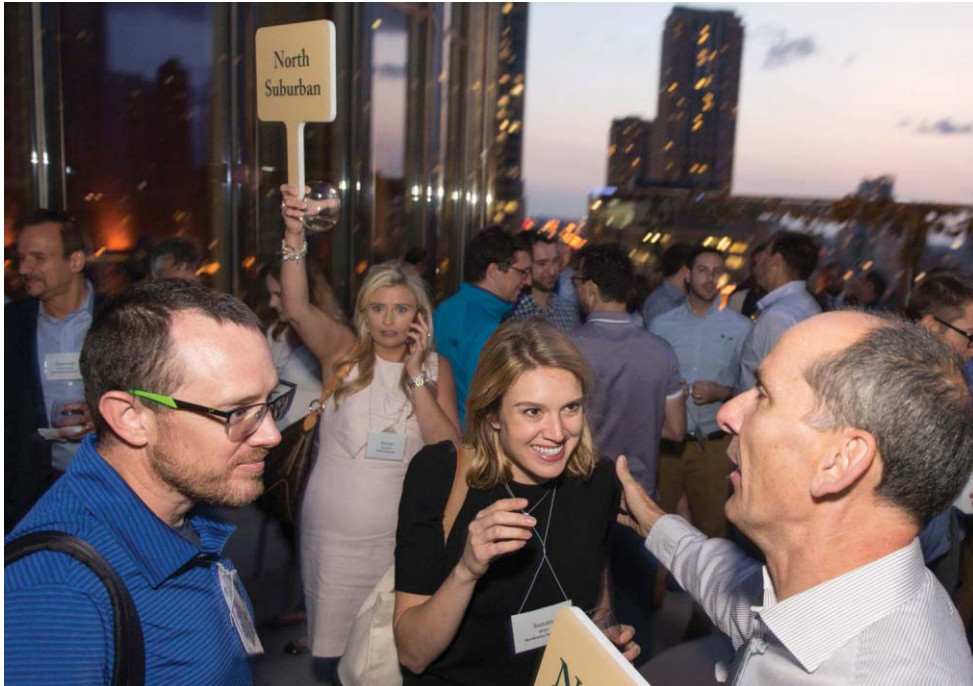








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# access to care

A look at the challenges facing our profession



## Getting a healthy start

CDS member Gerald Cieben helped contribute to make the back-to-school event Aug. 19 in Brookfield a success. Dr. Cieben performed dental check-ups on children who attended the event as well as passed out more than 140 dental health care packages to participants. The event was sponsored by State Rep. Michael J. Zalewski (D-23rd Dist.) along with State Sen. Steven Landek (D-12th Dist.) and State Rep. Elizabeth Hernandez (D-24th Dist.). Also attending the event were the Riverside Police Department, Greater La Grange YMCA and the Brookfield Public Library. ■







To see more photos, visit [on.cds.org/photos](http://on.cds.org/photos).

Photos by: Randy Belice





# going local

News from the dental community

## Spooky Zoo 2017 Recap

It was a cold, blustery day Saturday, Oct. 28, but that did not stop the hundreds of families from attending the annual Spooky Zoo Spectacular event at the Lincoln Park Zoo. The Chicago Dental Society had a booth centered near the main stage and was a huge draw as members of the CDS Communications Committee handed out more than 3,000 tubes of toothpaste and toothbrushes to the children and their families dressed in their Halloween costumes. CDS mascot, Hadley the Hound, also handed out the dental treats and gave high fives. Spooky Zoo is an annual event known for giving children in Chicago a safe and fun place to trick-or-treat. WGN-TV made an appearance as well at the booth and interviewed Communications Committee member Doug Chang for an evening news segment. ■



Photos by: Tricia Koning







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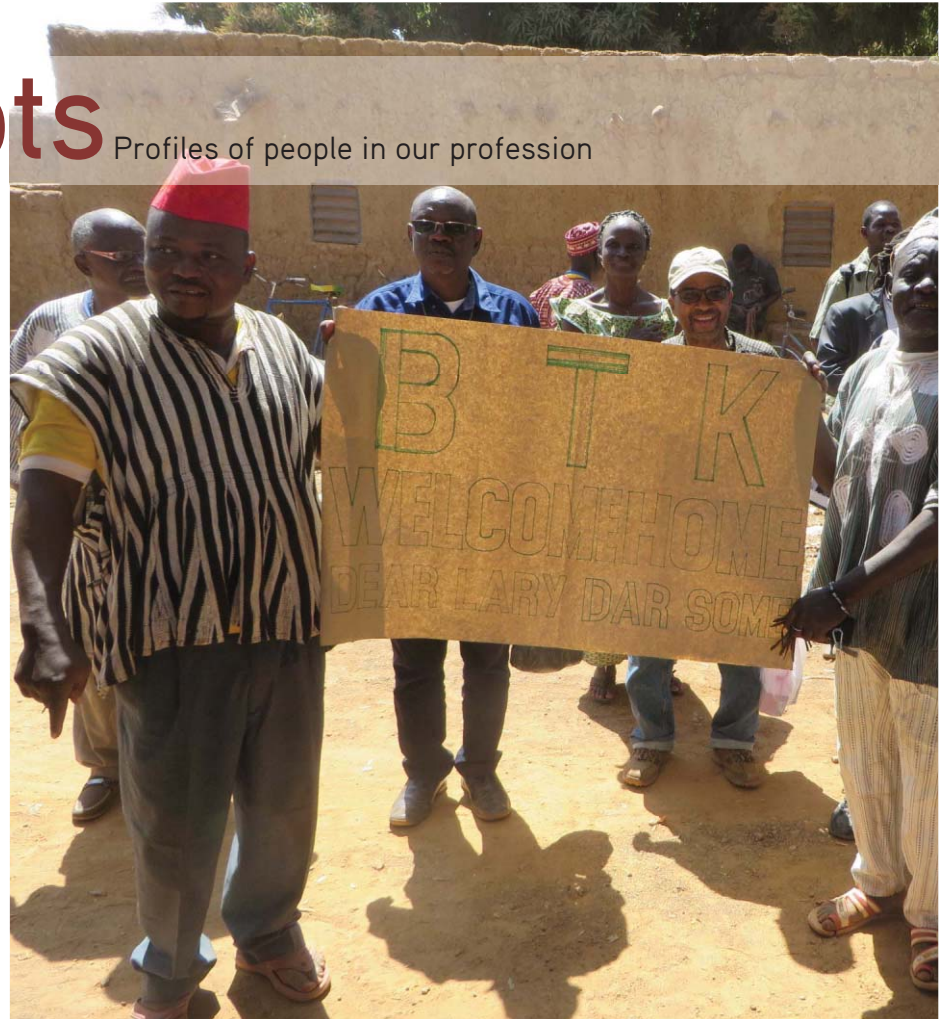


# snap shots

Profiles of people in our profession

*"In every conceivable manner, family is the link to our past, bridge to our future."*

*-Alex Haley, author of "Roots"*



## Giving back to the homeland

By Joseph DeRosier

A few years ago, CDS member Larry Abdullah went home, a place he had never seen. And when he got there, he was welcomed as a brother by inhabitants of the western African country of Burkina Faso.

"It was the first time I had ever been to Africa," Dr. Abdullah said of his trip in 2013. "I had my DNA tested and this country was in the list. My people were from the Congo and went across to West Africa."

Dr. Abdullah's trip to Africa resulted in his participation in a program to reunite people of African descent with their ancestral homeland.

When he arrived in a small village in Burkina Faso, tribal members presented him, and other visitors, with gifts such as an animal skin bag, a water container made from a gourd and a hunting bow. They also gave him a small plot of land and bestowed him with a special name, Somé Dar, in commemoration of his acceptance into the community.

In return, Dr. Abdullah returned this year to give the gift of dentistry.

"Since I'm a dentist, I decided to arrange to have some kind of program to give a dental present to the residents," Dr. Abdullah said.

He said dental care is not readily accessible for residents of the small villages in the southwest part of Burkina Faso. He said normally, residents of the area have to take a long bus ride to the capital city of Ouagadougou for any dental health care.

"I thought maybe this could serve as a model for people to give back to Africa," Dr. Abdullah said.

The aim of the reuniting program is to have people of African descent reconnect with the continent to bring back skills and experience that is otherwise lacking.

He said it is difficult to trace lineage because the process of slavery disconnects African Americans from their history.

Dr. Abdullah said he can trace this ancestry back to his great-great-great-grandparents, but beyond that "it starts to get a little cloudy."

"I just wanted to get some idea where I was connected to in Africa," he explained, which led him to take a DNA test to help give him a clear picture of his African roots.



He also found that he has some ancestors who are from southern Europe. But he said he is predominantly African by both parents.

“I was really shocked” to find out that the two were related, Dr. Abdullah said.

Dr. Abdullah, who has a general dentistry practice on the southwest side of Chicago, said in order to perform the dental care he hires people in the village and trains them to sterilize equipment and to work as translators.

The chief of the Dagara tribe in the village of Boulsa spreads the word that Dr. Abdullah will be available.

Because of the sparse resources the extent of care is limited to adults and included dental hygiene treatments and extractions.

For about two weeks Dr. Abdullah and the staff of villagers he trained to help him worked from 9 a.m. to about 3 p.m. seeing an average of eight patients a day. The goal was to perform 100 extractions.

He said some patients needed fillings, but they were not set up to accommodate that type of care.

He said they set up a triage system with those in the most painful situations being taken care of first.

Dr. Abdullah, who earned his dental degree in 1972 from the Meharry Medical College School of Dentistry in Nashville, TN, said he would like to establish a regularly scheduled visit and expand services.

“My plan is to go back every year and encourage other professionals, not just dentists, who would find giving back as rewarding as I do,” he said.

And that goal fits the tribal name he was given, Somé Dar. His tribal name describes the relationship of a prodigal son returning home. ■

Mr. DeRosier is the CDS staff writer. Photos Courtesy of Larry Abdullah

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## IT'S THE LAW by John M. Green, DDS, JD

Write to Dr. Green at [jgreen@greenlawoffice.net](mailto:jgreen@greenlawoffice.net).

# Did you pay attention to my columns this year??????

The following quiz is a fun way to refresh your memory about dental related law.

1. True or False. A certified dental assistant can take final impressions for a permanent crown.
2. A dental assistant can:
  - a. Make entries in the dental records at the dentist's direction
  - b. Fabricate provisional restorations
  - c. Perform prophylaxis under dentist's supervision
  - d. a & b
  - e. b & c
3. When confronted with negative patient reviews on social media, a dentist may be best served by:
  - a. Immediately suing
  - b. Posting a derogatory response
  - c. Reaching out to the unhappy patient to address the concern
  - d. Complaining to Yelp
4. If a patient requires a copy of his/her records, the dentist:
  - a. May ignore the request until the bill is paid
  - b. Can charge patients a flat fee of \$200
  - c. Should call the patient to find out why he/she wants a copy
  - d. Must comply with the request within 30 days and is permitted to charge a fee as set forth in the Illinois statute 735 ILCS 5/8-2001
5. When a patient asks a new dentist if the previous dentist "made a mistake with my root canal," the new dentist:
  - a. Should refrain from making critical remarks until the new dentist knows all the facts
  - b. May ask the patient's permission to discuss the situation with the previous dentist
  - c. Must inform the patient in an objective fashion about the condition of the root canal and offer treatment suggestions
  - e. All of the above

**Answer Key:** 1. False 2. d 3. c 4. d 5. e

**Editor's note:** The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 24 years. Find more information on Dr. Green at [www.greenlawoffice.net](http://www.greenlawoffice.net).

Photo: Eva-Katalin / istockphoto.com

# meeting place

Dental meetings and CE opportunities

## Meeting Announcements

The Chicago Dental Society provides the free publication of meeting announcements for dental study clubs and other not-for-profit organizations in our jurisdiction (Cook, DuPage and Lake counties in Illinois). The publication of such notices is at the sole discretion of CDS.

Email your information to the CDS Review. Submit your meeting information online at [on.cds.org/MyEvent](http://on.cds.org/MyEvent). Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person.

All information must be submitted in writing. CDS reserves the right to edit material for space and style.

## Study Clubs

Find our complete list of dental study clubs online at [on.cds.org/study\\_clubs](http://on.cds.org/study_clubs).

## December

### 5: Kenwood/Hyde Park Branch

Louis Kaufman, DDS: *Dealing with Patient, Doctor, and Team Stress in the Dental Practice – A Minimally Invasive Approach*; Hyatt Place Chicago – South/University Medical Center, 5225 S. Harper Ave., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. For information, contact Bitia Fayz at 773.955.5000.

### 5: North Suburban Branch

Holiday Party/Pre-Midwinter Meeting Vendors Showcase Extravaganza, Including Digital Impressions Scanning Hands-On Demonstration; Exmoor Country Club, 700 Vine Ave., Highland Park. Event/Party: 6-9 p.m. For information, contact Mark Jacob at 847.564.2180.

### 5: Northwest Side Branch

Holiday Party; Café LaCave, 2777 Mannheim Rd., Des Plaines. For information, contact Joe Sodini at 847.676.9292.

### 12: West Side Branch

Joseph Baptist, DDS: *Utilizing CBCT in Clinical Practice*; Barclay's American Grille at The Carleton of Oak Park, 1120 Pleasant St., Oak Park. Cocktails: 6:15 p.m.; Dinner and Program: 7 p.m. For information, contact Richard Kohn at 630.920.3418.

## January

### 9: Englewood Branch

Andrew Moormann, DDS: *Digital Impressions for the Rest of Us*; Louie's Chophouse, 4642 W. 103rd St., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. For information, contact Andrew Moormann at 630.850.7799.

### 9: North Side Branch

Clark Stanford, DDS: *Creative Implant Solutions for the Challenging Patient*; Erie Café, 536 W. Erie St., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Mital Spatz at 773.908.0482.

### 23: North Suburban Branch

Scott Bentkover, DDS: *Why Endodontically Treated Teeth Fail*; Exmoor Country Club, 700 Vine Ave., Highland Park. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Mark Jacob at 847.564.2180.

### 9: Northwest Suburban Branch

Margaret Park, MD: *Obstructive Sleep Apnea from a Sleep Physician's Perspective*; Cooper's Hawk Winery & Restaurant, 798 W. Algonquin Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Chris Hall at 847.255.3020.

### 9: South Suburban Branch

Bart Nierzwicki, DDS: *Third Molar Triage*; Location and times TBA; For information, contact Ron Waryjas at 630.841.1362.

### 9: West Side Branch

John Green, DDS: *Taking a Bite Out of Dental Malpractice*; Barclay's American Grille at The Carleton of Oak Park, 1120 Pleasant St., Oak Park. Cocktails: 6:15 p.m.; Dinner and Program: 7 p.m. For information, contact Richard Kohn at 630.920.3418.

### 9: West Suburban Branch

Mariusz Wrzosek, DMD: *Anticoagulant Therapy*; Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. For information, contact Paulina Brzozowski-Sawicki at 847.910.5018.



# CDSF Wine and Roses



Photos by: Tricia Koning



The annual fundraiser of the Chicago Dental Society Foundation brought funds to the foundation and fun to the attendees. The annual event, Wine and Roses, was held Oct. 1 in the Equitable Building Conference Center, located on the 19th Floor at 401 N. Michigan Ave. All proceeds from the event support access to care efforts of the foundation as well as oral health education programs designed to improve oral health in underserved communities. Contributions to the foundation can also be made any time of the year at [www.cds.org](http://www.cds.org). To see more photos, visit [on.cds.org/photos](http://on.cds.org/photos).



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# branch news

Reports from our nine branches

## Englewood Branch

by Denise Hale, DDS

Contemporary Endodontics with **Carlos Diaz-Albertini, Neil Singh, Qian Xie,** and **Richard Pasiewicz,** were busy attending the annual AAE meeting in New Orleans, cheering on the Cubs at the Dentsply Sirona-sponsored CE. We are looking forward to their annual cocktail party and CE with speaker David Landwehr.

Attending the ADA Caucus in Bloomington and then the ADA House of Delegates in Atlanta, Georgia were delegates **Peggy Richardson, John Moore, Joe Unger,** and **Denise Hale.** Also in attendance was our editor, **Wally Lamacki.** Kudos to 8th District Illinois for getting our resolution #2 passed to have the ADA investigate the options for an Association Health Care Plan and bring the information back to the 2018 ADA House of Delegates in Hawaii.



(Above, ) John Moore, Joe Unger, Peggy Richardson, Wally Lamacki, Denise Hale attending the ADA Caucus in Bloomington.

At the ADA House of Delegates our own **Joe Unger** chaired the reference committee on Dental Benefits, Practice,

and Related Matters. Kudos to you Joe on a job well done!

## President Profile

### Andrew Moormann, DDS • ENGLEWOOD BRANCH

**Education:** Dr. Moormann received his dental degree from the University of Illinois College of Dentistry in 1981.

**Family:** Dr. Moormann has two children, Andrew (30) and Joseph (29).

**Outside of dentistry, my interests include:** being a drone pilot and animal husbandry.

**When I proudly talk about our branch with new members, I tell them:** that Englewood is the oldest branch of the Chicago Dental Society, and many of the Chicago Dental Society officers have come from the Englewood branch.



Andrew Moormann, DDS



Sharon Malinowski teaching English to children at a local school near Angkor Ban, Cambodia.



Firas Katabi participates in The World Championship of Ironman Triathlon.

**Kenwood/Hyde Park Branch**

by Sherece Thompson, DDS

**Sharon Malinowski** just came back from a 14-day trip to Vietnam and Cambodia where she did a Mekong Delta River Cruise. In addition to touring many rural villages to see local life, she taught English to Cambodian children and visited many temples including seeing a sunrise over Angkor Wat Temple.

**North Side Branch**

by Bill Simon, DDS

Our kick-off North Side Branch meeting for 2017 at Erie Café was skillfully choreographed by our Branch President, Rockin' **Rick Leyba**. Highlights included a periodontics presentation by **Marmar Modarressi** and a visit from our CDS Green Coat Leadership.

Back in August, North Side members **Chelsea Jones, Samia Rageb, Lindsey Yates, Ben Youel** enjoyed attending the CDS New Dentist reception on August 24.

**Jack Kenney** has retired after 38 years in practice in Park Ridge. His practice was purchased by Northside Branch member **Tehemina Richardson** who has 12 years of experience working in Chicago. Richardson is a board certified pediatric dentist who is on staff at the Ann and Robert H. Lurie Children's Hospital of Chicago and is soon to be on staff at Advocate Lutheran General. We wish Tehemina great success in her new practice.

**Peter Cabrera** just celebrated two big events; 36 years in practice and still greatly enjoying practicing periodontics and implant surgery. He is looking forward to continuing practicing and lecturing.

Cabrera is also celebrating 30 years on the associate staff of Lurie Children's Hospital.

Last, but certainly not least, Pete is celebrating his 35-year wedding anniversary to **Gloria DiGennaro**.



Chelsea Jones, Samia Rageb, Lindsey Yates, Ben Youel attending the CDS New Dentist Reception.

**Harvey Mahler** is excited to announce that both of his kids are engaged. His son Jared is getting married to Julia Amador next August in Minneapolis and his daughter Whitney is engaged to Delorean (Drew) Dunford, date TBD. Harvey gave an amazing presentation on TMJ/TMD at our November branch meeting.

Back to school oral health exams were provided to CPS students by **Ehab al Yousef, Colleen McShane, Erla Calderon, Richard Leyba, Kirk**

**Kollman**, and **Jun Lim** and UIC dental assistant, Paula Clemons. The events took place on August 26 at Heartland Human Care Services in Ravenswood (their 6th year) and on August 29 at the Salvation Army in Humboldt Park. A grant from Wrigley Foundation/CDS Foundation was used to purchase materials and oral care products.

**Firas Katabi** and **Emily Smythe** are celebrating the 10th Anniversary of Armitage Oral Surgery this November and now both working full-time in the practice. In January, Armitage Oral Surgery Education & Meeting Center was opened and dedicated to providing the highest quality continuing education to their referring doctors. September kicked off the second year of their Spear Study Club. Katabi has concluded his 2016 presidency year of The Chicago Society of Oral and Maxillofacial Surgeons and Smythe is currently the Vice President of The Chicago Society of Oral and Maxillofacial Surgeons. This year Katabi qualified and completed one of the most prestigious endurance races in the world, The World Championship of Ironman Triathlon.



## President Profile

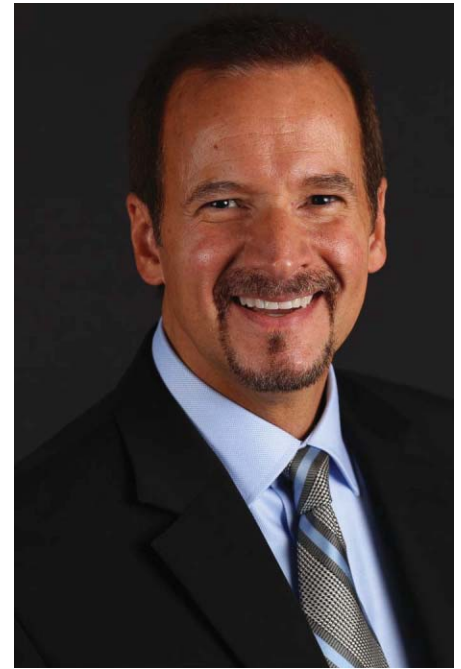
### Ted Constantine, DDS • NORTH SUBURBAN BRANCH

**Education:** Dr. Constantine received his dental degree from Loyola University of Chicago School of Dentistry in 1989.

**Family:** Dr. Constantine and his wife, Jan, have five children, Eric and his wife Abby, Jonathan, Katie, Andrea, and Sarah.

**Outside of dentistry, my interests include:** family time, traveling, tennis, paddle tennis, golf and fishing.

**When I proudly talk about our branch with new members, I tell them:** Our branch has a rich heritage that breeds some of the greatest accomplished dentists throughout our specialties. It is the largest branch that attracts our most seasoned colleagues and welcomes our newest generation of dentists into the family; all who share the same core values of the profession. Our venue meets on Tuesday evenings at Northshore's most prestigious Exmoor Country Club. There we gather, eager to share the newest revolutions in dentistry today. It's an opportunity to catch up with new and old friends and provides a stage for networking within the North Suburban communities. I'm proud to see the mentoring offered by our veteran colleagues excited to share their pearls of wisdom with our youngest and brightest dentists who come with equal anticipation to be taught. So come and and experience the unique fellowship of the North Suburban branch. All are welcome!



Ted Constantine, DDS

### North Suburban Branch

by David Goldberg, DDS

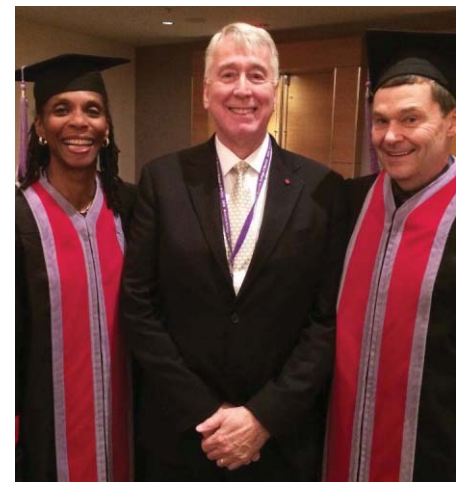
**Spiro Karras** was elected president of the Illinois Society of Oral and Maxillofacial Surgeons on October 28. He thanked outgoing President, **Coleman Spector** for his service to the organization.

**David Williams** sponsored two of our members, **Yendis Gibson** and **John Vickery**, for Fellowship in the American College of Dentists at their Convocation in Atlanta on October 19.

**Sergio Rubinstein** was a guest speaker at The American Academy of Periodontology Annual Meeting in Boston and lectured on: *Synergy for Success: Periodontal-Prosthetic Interactions, asking the Surgeon to think like a Restorative Dentist and the Restorative Dentist to think like a Surgeon*. The lecture was very well attended and received.



(Above) Spiro Karras thanked outgoing President Coleman Spector for his service to the Illinois Society of Oral and Maxillofacial Surgeons.



(Above) David Williams sponsored Yendis Gibson and John Vickery.

## Northwest Side Branch

by Stephanie Liss, DDS

The Northwest Side branch is having a great autumn, both professionally and in the community. Our first meeting of the season was held on Tuesday, October 10 at Gene and Georgetti in Rosemont.

**Robert Pick** gave a lecture on *10 Powerful Management Secrets of the Million Dollar Practice* to fellow CDS members at the Northwest Side branch.

The branch was awarded the Chauncey Cross Award Political Action Award at the Illinois State Dental Society Annual Session in St. Louis, MO. in September. This is the second consecutive year that our branch has won the award indicating its commitment to DENT-IT-PAC and involvement in organized dentistry.

In the fall 2017 issue of *Incisal Edge* magazine, the Seattle Study Club named Northwest Side member **Brett E. Gilbert** as one of the top ten young dental educators in America.

**Jeffrey Wittmus** made his 14th trip in last 18 summers to Armenia. This



(Above) Jeffrey Wittmus

summer he helped to open a second dental clinic to accompany three mobile buses. He has provided free dental care for thousands of orphaned children, veterans and resource

challenged villagers on the Iranian-Azerbaijan border that has seen a devastating earthquake and many years of war. his work has become well known in the region. This year he received the Tigran Meds Medal of Honor and was knighted into the Artsakh Army.

**Rick L. Stiles** son's Ethan (6) and Kendall (4) earned their High Red and High Brown belts in Taekwondo.



Both mom and dad are proud of their discipline and concentration.

**Rich Mazanek**, his wife Carol, and their daughters Katie, Eileen, and Stephanie all recently completed the Chicago Marathon. It was a great family bonding experience.

Thank you to all our Northwest side branch members who routinely contribute to our profession, family and to community.

## Northwest Suburban Branch

by Sylvia Deek, DDS



(Above) Jim Frett, Phil Fijal, Vicki Ursitti, Renee Pappas and Mike Durbin were part of the ADA delegation for the annual meeting in Atlanta in October.



(Left) Michael Simon was on hand when his son Alex began his medical school journey at Loyola University Stritch School of Medicine.



## South Suburban Branch

by William Earley, DDS

At the 2017 ISDS Annual Session in St. Louis, MO **Phil Schefke** completed his term as an ISDS Trustee.

**Loren Feldner and Spencer Pope** were installed as Trustees. On behalf of the South Suburban branch, many thanks to Phil for his hard work and dedication to the ISDS and organized dentistry. Congratulations to Loren and Spencer!

## West Side Branch

by Richard Kohn, DDS

**Gary Alder** attended two family reunions and played a moderate amount of golf. On July 29 he had a hole-in-one and on Sept. 30 he carded an 80, which was a new personal record. He went to Wrigley Field to see the Cubs victorious over the Cardinals and attended the Blackhawk home-opener where they defeated the current champions 10-1. He is now looking forward to the ski season.

**Frank and Carla Orland** enjoyed a wonderful summertime journey on a cruise from Boston up along the Atlantic Coast into Canada, followed by a trip upstream on the Saint Lawrence Seaway to visit Quebec City and Montreal. The trip was seven days long and was sponsored by the Southern Illinois University School of Dental Medicine's Alumni Association, and involved two enlightening Continuing Education classes. Both Carla and Frank were delighted with the excellent weather and the cruise ship's amenities, along with visiting and touring all of the six ports-of-call.

**George Zehak, Sue Zelazo-Smith, Michael Tauber, Michelle Jennings, Richard Kohn** and other CDS members were in attendance at the ADA meeting this October in Atlanta, Georgia. The meeting was enjoyed by all and the southern hospitality was greatly appreciated.

**Kevin Patterson** and his wife, Jean, went to Montana this past summer. They visited Glacier National Park with their son Scott Patterson and his girlfriend, Lisa Geiger.

**Bob Bosack** wishes to introduce **Matthew McKnight**, to the dental community. Matt recently joined the practice, and is well versed in all dentoalveolar surgeries, including complex bone grafting and implants. McKnight is also well trained and highly interested in both orthognathic surgery and anesthesia.

**Michelle Jennings and Richard Kohn** traveled to the Smoky Mountains following the Atlanta ADA meeting and spent three days exploring the national park where they hiked and appreciated the beautiful scenery. The fire damage is evident but nature is making a comeback.

**Michael Tauber** has started to return to his old love of pottery making which is truly an art – just like dentistry.

**Satish Alapati** lectured at an all day seminar for the Marquette University endodontic residents in Wisconsin.

**Constantine (Dean) Politis** has relocated his periodontal practice of 28 years from his prior location on Lake Street in Oak Park to 7327 W. North Ave. in River Forest. Dean, staff and patients have all been enthused with the new office and modern updates incorporated into the space. Best wishes in your new location Dean!

Cameo Endodontics has changed their name to Cameo Dental Specialists and have opened a fourth location in the Chicago West Loop at 910 W Van Buren. This new location will offer both endodontic and periodontic specialties keeping pace with a variety of patient needs.





**West Suburban Branch** by Matt Drescher, DDS

(Above) Dean Nicholas with D1 John Green Jr. at Midwestern's white coat ceremony. (Above right, pictured left to right) Paul Kempf, Ryan Vahdani, Alyssa Brown, Paulina Sawicki, Dean Nicholas, Daniela Brzozowski, Doug Kay, Anna Orland, Don Kipper, Ken Korpan, Mark Ploskonka, Doug Chang, and John Milgram

*President Profile*

**Paulina Brzozowski-Sawicki, DDS • WEST SUBURBAN BRANCH**

**Education:** Dr. Brzozowski-Sawicki received her dental degree from the University of Illinois College of Dentistry in 2004.

**Family:** Dr. Brzozowski-Sawicki is married to Michael Sawicki and they have one child, David (6).

**Outside of dentistry, my interests include:** spending time with my family, cooking, home projects, travel and cheering on the Hawks!!

**When I proudly talk about our branch with new members, I tell them:** WSDS is the largest branch of CDS and as such has a lot of great people as members. I have been a branch member for 13 years, since graduation, and have witnessed the evolution. We have a lot of diversity in membership with men and women, younger and more seasoned, general and specialists (both in private practice and academia) in our ranks coming together for support, camaraderie and to continue learning- for better patient care.



Paulina Brzozowski-Sawicki, DDS



# What's your plan for **retirement**

## What does it mean to "adopt the plan"?

When you adopt a multiple employer plan, you have all the advantages and flexibility of a stand-alone plan sponsor, but avoid administrative headaches associated with sponsoring a stand-alone plan.

Each member will enjoy fiduciary protection, time savings and we negotiated one of the best and lowest cost 401k's in the industry.

## Will the practices that adopt the plan be able to design their 401k in any way?

Each adopting member can incorporate the plan design elements that matter to them as if it were their own stand-alone plan, such as eligibility requirements, a ROTH feature, as well as add a new comparability profit sharing. UBS can also assist with cash balance defined benefit plan if so desired!

## Please explain why a profit sharing plan or a defined benefit plan is so important.

A profit sharing plan will allow a Dentist to save up to \$55,000 a year if they are under 50 and up to \$61,000 (for 2018 calendar year) if they are 50 years old or older. For older, more experienced Dentists, a Cash Balance defined benefit plan could allow them to save in excess of \$250,000 per year (depending on their age and income). You are encouraged to consult your own tax and legal advisors before engaging in any transaction.

## For small practices, why wouldn't they just use an inexpensive SIMPLE IRA?

With a 401(k) the funding limits are higher than a Simple plan. Further, many Dentists are precluded from contributing to a Roth contribution source due to their income levels, a key advantage is that in the 401(k) there is no income test for the Roth(k) contributions. We have found that our 401k is not only less costly than most other options but a dentist (and their employees) could typically save more by adopting a 401k plan for their practice. UBS will be happy to show you how and why a 401k may be better for you, and your employees than the other options available.



## You mentioned fiduciary protection, time savings and low cost. Would you elaborate, please? Also, what are the advantages for a multiple employer plan?

Yes. In the Dental profession, I think everyone will agree that protecting one's personal assets is extremely important. Assets held in an ERISA Qualified Plan cannot be attached by creditors. We have negotiated a 401k retirement plan that utilizes our record keeper and TPA, Slavic 401k and our retirement plan consultants, UBS to act as fiduciaries on our behalf.

Everyone who adopts our plan will get some of their time back because you will not be required to do things like investment committee meetings, 5500 filings and in some cases, audits. Our fiduciary partners will also ensure that most DOL and ERISA requirements are taken care of.

Lastly, we negotiated fees that make our plan comparable to the fees that very large companies would pay because we leveraged the economies of scale of our entire membership!

## Is it an amazing member benefit?

Yes. And it is an exclusive "members only benefit". Adopters of the Illinois State Dental Society 401(k) plan must retain their membership in order to be in the program.

## How you can learn more.

That's the easy part. ISDS local consultants from UBS are **Thomas Kret** and his team. They can be reached directly by calling **844-611-7094**, toll free.

# CDS welcomes you **new members**

**Adeoti, Stephen**

University of Iowa, 2017  
2241 W. Schaumburg Rd., Schaumburg  
Northwest Suburban Branch

**AlSaleh, Majd M.**

University of Jordan, 2000  
1145 Museum Blvd., Vernon Hills  
North Suburban Branch

**Brambert, Patrick R.**

University of Iowa, 2017  
1531 W. Campbell St., Arlington Heights  
Northwest Suburban Branch

**Cascioli, Danielle A.**

University of Toronto, 2016  
6122 N. Lincoln Ave., Chicago  
North Side Branch

**Fernandez Gonzalez, Constanza E.**

International Dental School, 2015  
555 31st St., Downers Grove  
West Suburban Branch

**Hamdi, Ahmed QA.**

Baghdad University, 2005  
9312 Skokie Blvd., Skokie  
North Side Branch

**Hsia, Scott**

University of Michigan, 2015  
504-506 Waverly Dr., Elgin  
Northwest Suburban Branch

**Jung, Pam**

University of Pittsburgh, 2016  
5501 W. 79th St., Burbank  
Englewood Branch

**Maredia, Sharon I.**

University at Buffalo, 2016  
1447 Lee St., Des Plaines  
Northwest Side Branch

**Mohammad, Sharif A.**

Wydziału Lekarskiego Pomorski Akad Med, 2009  
801 S. Paulina St., Chicago  
West Side Branch

**Nick, Michael J.**

Marquette University, 2013  
1240 Meadow Rd., Northbrook  
North Side Branch

**Nguyen, Julia C.**

University of Missouri-Kansas City, 2014  
3116 Oak Park Ave., Berwyn  
West Side Branch

**Oser, David G.**

Columbia University, 2012  
475 W. 55th St., Countryside  
Englewood Branch

**Padala, Soumya X.**

Sri Ramachandra Dental College, 2005  
3450 Lacey Rd., Downers Grove  
West Suburban Branch

**Patel, Kinnari B.**

University of Michigan, 2015  
1807 S. Washington St., Naperville  
West Suburban Branch

**Patel, Parth K.**

University of Illinois, 2017  
16733 Torrence Ave., Lansing  
South Suburban Branch

**Saeed, Fatima N.**

University of Illinois, 2016  
121 E. Roosevelt Rd., Lombard  
West Suburban Branch

**Shah, Erin L.**

University of the Pacific, 2014  
1357 N. Ashland Ave., Chicago  
West Side Branch

**Shah, Serena M.**

University of the Pacific, 2017  
5549 S. Cornell Ave., Chicago  
Kenwood/Hyde Park Branch

**Stojkowski, Elzbieta M.**

Poznan University, 2006  
1420 Chippewa Pathway, Riverwoods  
North Suburban Branch

**Strawman, Brittany E.**

University of Michigan, 2015  
550 Ivy Ct., Lake Forest  
North Suburban Branch

**Taylor, Michelle**

Midwestern University IL, 2017  
29 N. Broadway St., Des Plaines  
Northwest Suburban Branch

**Young, Jill I.**

Nova Southeastern University, 2012  
4905 Old Orchard Ctr., Skokie  
West Side

**Wahaed, Umair**

University of Detroit-Mercy, 2017  
17500 E. Carriageway Dr., Hazel Crest  
South Suburban Branch

**Wang, Angela S.**

Tufts University, 2017  
2124 Ogden Ave., Aurora  
West Suburban Branch

**Woodson, Xavier L.**

Marquette University, 2016  
6560 W. Fullerton Ave., Chicago  
West Side Branch

## Deceased Members

**Bancroft, Mark L.**

University of Illinois, 1994  
1940 W. Galena Blvd., Aurora  
Associate Member Branch  
Died July.

**Heck, Paul H.**

Northwestern University, 1947  
810 Audubon Way, Lincolnshire  
Northwest Suburban Branch  
Died June.

**Mackey, Gilbert D.**

University of Illinois, 1954  
5599 Chapel Rd., Gurnee  
North Suburban Branch  
Died October.

**Pawlowski, Leonard**

University of Illinois, 1953  
515 N. Main St., Glen Ellyn  
West Suburban Branch  
Died July.

**Sarlas, Chris H.**

University of Illinois, 1966  
12545 S. Richard Ave., Palos Heights  
Englewood Branch  
Died October.

Robert M. Unger, DDS, a life member of CDS and a stalwart supporter of organized dentistry, died at the age of 93 on Sept. 3, 2017.

Dr. Unger was born in Chicago on Nov. 25, 1923 to Austrian immigrant parents, Robert and Mary Unger. He received his dental degree from the Chicago College of Dental Surgery in 1946.

He served in the U.S. Army during World War II, being honorably discharged at the rank of captain from the U.S. Army Dental Corps in 1948. He maintained a private practice on Chicago's southwest side from 1948-2006.

He was extremely involved in the Englewood Branch of CDS serving on multiple committees and serving as branch president from 1965-66.

Dr. Unger was also active in the Illinois State Dental Society and the American Dental Association. He was president of ISDS in 1973 and was the 1st vice-president of ADA in 1973-74. He was on the ADA Board of Trustees, representing the 8th District, from 1980-1986 and was a member of the ADA Political Action Committee from 1986-1992.

He was a cofounder of the Illinois Dental Political Committee (currently called DENT-IL-PAC) in 1962, serving as its president in 1972. Dr. Unger was also the president of the Loyola Dental Alumni Association in 1972. In addition, he also helped establish Illinois Dental Service Insurance (Delta Dental of Illinois), and was also president of the Chicago Academy of General Dentistry in 1976.

Dr. Unger was a man of faith, being educated by Benedictine nuns at St. George Elementary School, the Christian Brothers at De La Salle Institute and the Jesuits at Loyola University of Chicago. He attended Mass daily and was the lay director of the Liturgical Commissions, Archdiocese of Chicago, from 1964-1994.

He is survived by his wife, Dorothy, who is past-president of the Alliance of the American Dental Association. He was the father to Margaret (Robert) Unger, Marylin (Cary) Nusbaum, Robert, Richard (Pamela), Dr. Joseph (Susan), Dorothy J., the late James (Dawn), and the late Michael Unger.

Condolences can be sent to Dr. Unger's family on his personal tribune website at [foranfuneralhome.com](http://foranfuneralhome.com).



# classifieds

Place your ad online at [CDS.org](http://CDS.org)

## DEADLINES

January/February .....December 14, 2017  
 March/April.....February 15, 2018  
 May/June .....April 11, 2018  
 July/August .....June 13, 2018  
 September/October .....August 3, 2018  
 November .....September 14, 2018

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

## PAYMENT

Advance payment must accompany your ad. **Make checks payable to Chicago Dental Society.**

## RATES

**Standard Classified:** \$95 for the first 30 words plus \$4 for each additional word.  
**Display Classified:** \$115 per column inch. Minimum ad size is one column inch.  
**Premium Standard Classified:** \$105 for the first 30 words plus \$4 per each additional word.  
**Member discount:** CDS members are entitled to a 10 percent discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.  
**Changes or edits to ads:** \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

## RESTRICTIONS

**For Sale ads:** Dental practices listed for sale within this section of the *CDS Review* are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.  
**Disclaimer:** Although CDS believes that advertisements published in the *CDS Review* are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

## FOR RENT

**BUILT OUT DENTAL OFFICES:** Joseph Rossi & Associates is Chicagoland's expert in the dental real estate market. Don't want to invest in a start-up or can't find a practice to purchase? Call us today about our second generation dental offices and space share opportunities. Save thousands on build out costs. Call or email Peter Cangialosi at 630.885.3994 or [pete@jrossiandassociates.com](mailto:pete@jrossiandassociates.com). [www.jrossiandassociates.com](http://www.jrossiandassociates.com)

**OFFICE FOR RENT, SAINT CHARLES:** Fully equipped dental office with four operatories in Saint Charles. Excellent street visibility on Randall Road. 1,207 square-feet. Monthly rent \$2,900. Other tenants include: Fed Ex, Fast Frame, Oreck, Rosati's pizza and others. Call Bill at 630.852.4125. [cjwonais@yahoo.com](mailto:cjwonais@yahoo.com).

**RIVER FOREST DENTAL SUITE:** Beautiful Prairie design decor, 1,716 square feet. Large open concept, four operatories. Handicapped accessible washroom. Offices, lab, kitchenette, private outdoor courtyard and parking lot. Email [geraldine@dkacre.com](mailto:geraldine@dkacre.com) of David King & Associates Inc.

**DOWNTOWN DES PLAINES:** Fully equipped digital dental office with three operatories. Outstanding location, available immediately. Communal compressors evacuation and Wi-Fi. Activate software and go to work. Only \$1,995 per month. Call 847.824.4919.

**OAK LAWN DENTAL OFFICE FOR LEASE:** 10423 S. Cicero Ave., 1,106 square feet with three operatories, two nurse's stations, reception, waiting and more on busy Cicero Ave. 773-779-3473. First In Realty Executives. [mark@firstinrealtyexec.com](mailto:mark@firstinrealtyexec.com).

**O'HARE DENTAL/MEDICAL OFFICE:** O'Hare area, 1,800 square feet available for rent. Highly accessible, high profile location by Rivers Casino. Three chairs, three more can be added. Call 847.910.0947.

## SPACE SHARING

**SPACE SHARING IN GLENVIEW:** Brand new state-of-the art dental office space available in Glenview. Fully equipped with five operatories, OP 300 3-D imaging with Panorex. Fully computerized with Dentrix software. Great opportunity. Contact 224.622.7216.

**SPACE SHARING IN NORTHWEST SUBURBS:** New progressive office in Niles looking for dental specialties to share space. New specialists or established specialty offices looking to expand their geographic foot prints. See office on Google 360 on Google maps Total Health Dental Center. Use arrow keys to navigate. 224.567.8278

**SPACE SHARING:** 30 N. Michigan Ave. office with six fully equipped operatories facing The Bean and lake. Rent, start practice, general dentist or specialist. Call 312.346.5661 or email [ddschicago@live.com](mailto:ddschicago@live.com).

**SPACE SHARING OPPORTUNITY:** Brand new state-of-the art dental office space available in Glenview. Fully equipped with five ops, OP 300 3-D imaging with panorex. Fully computerized with Dentrix software. Great opportunity. Contact 224.622.7216.

## LOOKING TO PURCHASE

### WE PURCHASE OFFICES:

Webster Dental Care, a group of offices owned and operated by dentists is looking for new locations or smaller offices near one of our existing locations to merge with. Our large office target are those doing at least \$1 million in collections per year where the seller will remain with us for at least a year. We can close as fast as you can get us your data and contracts can be prepared. We also buy associated real estate. Contact Dr. Steve Rempas, [webdental@aol.com](mailto:webdental@aol.com).

## FOR SALE BY OWNER

FOR SALE: North Shore general dental practice in premium location. Long-established fee-for-service practice. First six months 2017 production was \$954,341. Contact by email at [nshoredds@gmail.com](mailto:nshoredds@gmail.com).

PRICE REDUCTION, DOLTON PRACTICE FOR SALE: Due to owner relocation. Inside professional building with high bank traffic, low rent. Mix PPO/PA (60/40). Remodeled in 2011. Five ops. Forest chairs with massagers. Paperless and digital X-rays. Collections in 2015: \$615,000. Asking price: \$350,000, negotiable. [practiceforsaleillinois@gmail.com](mailto:practiceforsaleillinois@gmail.com).

OFFICE FOR SALE IN LOGAN SQUARE, CHICAGO: Highly established practice in Logan Square in Chicago suitable for a competent general dentist. Located in a high visibility setting. Call 773.865.2850 or by email [rabeh0398@yahoo.com](mailto:rabeh0398@yahoo.com).

WAUKEGAN OFFICE FOR SALE: Four new operatories in professional building. Digital pan, computerized operatories, Eaglesoft 18.0, new chairs. PPO and fee-for-service. 2.5 days. \$175,000 collection. Bring offers. Contact [jooplant@gmail.com](mailto:jooplant@gmail.com).

CHICAGO/NORTHWEST SUBURBS, OFFICE FOR SALE: Highly established practice suitable for a competent general dentist. Located in a high visibility setting. Owner ready to retire. Priced to sell. Please call Jill at 708.668.2079.

NEWLY USED EQUIPMENT: Purchased in 2013. For sale: two Adec series 311 chairs with continental delivery systems and fiber optics, one Adec Decade 1221 chair with assistant delivery, Adec operator and assistant stools, two Adec 576L LED ceiling lights with posts, Midmark Pro G evacuation pump, Heliodent Plus dental X-ray machine, Air Techniques Airstar 300 compressor, 2 58-by-20 inch cabinets with sink, one X-ray pass-through. Contact Rita at [felkerdental@gmail.com](mailto:felkerdental@gmail.com) or phone 815.564.7193.

NORTHBROOK OFFICE CLOSED: Everything in storage, must go. Dental Eze chairs and units, GE X-ray heads/system, McKesson anolor flow meter, intraoral camera, chairs/mobiles, instruments and more. 847.962.8884. Serious inquiries only.

ORAL SURGERY PRACTICE: Excellent opportunity for oral and maxillofacial surgeon. Well-established, highly respected practice in western suburb near downtown and hospital. Fee-for-service and oral and maxillofacial surgeon willing to stay during transition. Reply to [miferrari39@sbcglobal.net](mailto:miferrari39@sbcglobal.net).

GENERAL DENTAL PRACTICE: General dental practice in Worth, \$370,000 gross fee-for-service, four-operator practice expandable to eight. Great hygiene department. Office has excellent growth potential. Located in a corner building on a busy street. Dental building for lease or sale. Email [mark@hpadvisors.com](mailto:mark@hpadvisors.com) or call Mark at 708.309.8399.

DENTAL PRACTICE FOR SALE IN AURORA: Four-chair, paperless, great location in CVS shopping strip mall, surrounded by residential subdivisions and next to gas station, produced \$560,000 last year and growing. \$330,000 or best offer. Call 630.253.4996.

## FOR SALE BY BROKER

ADS MIDWEST: Endorsed by Illinois and Missouri State Dental Societies. Contact Peter J. Ackerman, CPA, CVA at 312.240.9595 [peter@adsmidwest.com](mailto:peter@adsmidwest.com) or [adsmidwest.com](http://adsmidwest.com). Sellers needed. Never has the market been stronger. Never have values been higher. Call for a free consultation if you are considering a transition or sale.

SOUTH/SOUTHWEST SUBURB – Four ops with room to grow, \$660,000. Pending.

ONE HOUR SOUTH OF CHICAGO – \$1 million collections, FFS, low overhead, low stress, high-tech, high profit. Free-standing building. Priced under 50% of collections.

FAR SOUTHWEST SUBURBS - \$350,000+, two ops with room, \$200,000+ net on three days.

FAR SOUTHWEST SUBURBS - \$450,000+, four ops, free-standing building.

WESTERN SUBURB/FOX RIVER VALLEY - \$900,000+, FFS/Delta Premier, all specialties referred, free-standing building, \$285,000 net after debt service.

WESTERN SUBURBS – Beautiful new build out and facility in a highly desirable near western suburb. \$620,000 in FFS collections. Pending.

WESTERN SUBURBS –\$250,000+ collections. Purchase at a fraction of startup cost with a patient base. Real estate available.

NORTHSHORE - \$900,000+ FFS, restorative/preventative practice. Outstanding hygiene, free-standing 5-operator building for sale with practice. Incredibly solid opportunity for a caring quality-orientated dentist.

NORTHWESTERN SUBURBS - \$525,000 PPO/FFS three ops with room to grow. Priced to sell.

FAR NORTHWESTERN SUBURBS - \$900,000+. Pending.

FAR NORTHWESTERN SUBURBS - \$950,000+ four ops cone beam, great potential.

ORTHO – Western suburbs, \$600,000. Priced to sell.

SKOKIE – Four ops in a professional building

WAUCONDA PRACTICE: Dentist retiring. Priced for bargain value. Located in a freestanding medical/dental building. Three operatories with room to expand to five. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com).

LINCOLNWOOD PRACTICE FOR SALE: Fully equipped furnished office, 1,885 square feet. Three modern treatment rooms with the latest technology and equipment. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions.



HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS — HELPING BUYERS AND SELLERS: Al Brown, 630.781.2176, [al.brown@henryschein.com](mailto:al.brown@henryschein.com).

QUAD CITIES: Two Practices - two newer, multiple-operator offices at great locations (in close proximity to each other), fully staffed with annual gross revenue of \$700,000-plus each! Perfect for absentee owner. #IL119 and #IA101

NORTH SUBURBS: two-three op practice with modern digital equipment and technology. Great location, center of town in office/medical building. Good starter or second office with opportunity for growth. #IL130

NORTH/NORTHWEST SUBURB OF CHICAGO: Excellent location on major four-lane highway and across from large elementary and middle schools! Doctor retiring from this long established three-operator practice producing about \$300,000 annually in growing town. #IL128

CHICAGO-NORTHWEST: Doctor retiring from established three-operator practice with building on major street in residential neighborhood. Good upside potential as doctor only works about 24 hours per week, referring out many procedures. #IL129

CHICAGO (BEVERLY): Established two-operator practice on high-traffic major street. Excellent starter or second office with good net income. #IL113

WEST SUBURBS OF CHICAGO: Modern 4 ops on main 4 lane high traffic street in growth suburb. Condo also for sale. Growth opportunity as Dr. works only 25 hours a week. #IL131

CHICAGO NORTHWEST: Three operatories. Practice with great visibility on corner of very busy four-lane main street across from a McDonalds. Immediate need to sell. Favorable acquisition price. Good growth potential. #IL123

SOUTHWEST SUBURBS: Established four-operator \$800,000-plus per year collection practice with solid hygiene program in high traffic office building with other medical tenants. #IL114

SOUTH SUBURBS-CHICAGO: Perfect starter or second office on major four-lane street. Collecting \$234,000 on 10 a.m.-5 p.m. hours Monday - Thursday, room for growth. Nice office with Intra Oral Camera and digital X-ray. #IL127

CHICAGO DENTAL BROKER:

The only locally owned dental brokerage that is operated by a dentist and CDS member. Dr. Robert A. Uhland, [chicagodentalbroker@gmail.com](mailto:chicagodentalbroker@gmail.com), 847.814.4149, [www.chicagodentalbroker.net](http://www.chicagodentalbroker.net).

CHICAGO, NORTH SIDE: Charming three-op cosmetics practice with ortho. Great location and all fee-for-service. Very high fee schedule!

CHICAGO, NORTH SIDE: Cash cow, grossing \$800,000 and netting \$400,000. Won't last!

CHICAGO, SOUTH SIDE: Huge 11-op practice doing \$1.3 million with huge upside. Only four years old! Attention, all entrepreneurs!

NORTH SHORE: Lovely cosmetics practice doing \$300,000 on just 1.5 days/week! Huge upside. Brand new cone beam.

NORTH SUBURBAN: Beautiful fee-for-service practice with 38 percent overhead. Five ops, using three. No marketing and ready to grow. Hurry!!

NORTHWEST SUBURBAN: Two-op starter: Low overhead. Grossing \$250,000.

Make an offer.

NORTHWEST SUBURBAN: New listing, exquisite three-op beauty. Doing \$280,000 on very reduced schedule. Must see!

Orthodontic Practice: Call me for details!

ROCKFORD JEWEL: Grossing nearly \$3 million. Nothing like it! Call for more amazing details!

SOUTH SUBURBAN: Lovely four-op practice doing \$525,000. New listing, won't last!

SOUTH SUBURBAN: New listing! Close to Indiana. Doing \$350,000. Getting details.

SOUTH SUBURBAN: Efficient three-op practice with very low overhead. Grossing \$550,000 on 3.5 days/week without marketing.

WEST SUBURBAN: Two-op starter. Make offer!

WEST SUBURBAN: Beautiful three-op practice with real estate. Great price!

WEST SUBURBAN: New, four-op beauty! Truly one-of-a-kind! More than half of revenue comes from hygiene.

Make \$\$ and take it easy!

WEST SUBURBAN: Six-op powerhouse! Next to huge medical facility with built-in patients. Doing \$550,000, but can be so much more!

WEST SUBURBAN: Beautiful and well-established. Grossed \$450,000 with low overhead! Blend of PPO and FFS.

Many more coming and private sales! ask me about them! BUYERS: interest rates are increasing. Buy now and save!

PROGRESSIVE MANAGEMENT:

Michael Erin, Bruce Lowy, and Robert K. Peterson, DMD

CHICAGO LOOP: GP, 9 ops, fully equipped. 100 percent fee-for-service. Collections: \$1.1 million.

HANOVER PARK: GP, 3 ops, fee-for-service/PPO. Collections: \$380,000.

NORTHERN SUBURBS: Endo, 2 ops, fully-equipped, 100 percent fee-for-service. Collections: \$366,000.

ARLINGTON HEIGHTS: \$1.9 million – Sold!

NAPERVILLE: \$1.1 million – Sold!

CHICAGO: \$750,000 – Sold!

PARK RIDGE: \$562,000 – Sold!

WONDER LAKE: \$550,000 – Sold!

NORTHWEST SUBURBS: \$520,000 – Sold!

NORTHERN INDIANA: \$500,000 – Sold!

NAPERVILLE: \$4.2 million – Pending Offer.

NAPERVILLE: \$1.3 million – Pending Offer.

EVANSTON: \$1.1 million – Pending Offer.

Progressive Management (“PM”) maximizes the value of your professional practice through a complete and integrated suite of service offerings, including management consulting, transition, business brokerage, and advisory support. PM has been serving the Chicagoland dental profession since 1976.

Contact PM to learn more. [info@pm-chicago.com](mailto:info@pm-chicago.com), <http://pm-chicago.com>, 847.677.6000.

PRACTICE FOR SALE: Dentist retiring. Great location, 45 minutes west of Schaumburg. Collections \$436,000 on 3.5 days. Four digital operatories. Contact Jim Plescia: [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions. [www.e-ppc.com](http://www.e-ppc.com).

CHICAGO PRACTICE SALES:

773.502.6000 or [www.chicagopracticesale.com](http://www.chicagopracticesale.com).  
Buying an office through another broker or FSBO? Have peace of mind with Due Diligence Assistance. Reasonable rates, fast turnaround. Visit [www.DentalDueDiligence.com](http://www.DentalDueDiligence.com) for more info.

ILLINOIS PRACTICES FOR SALE:

CALUMET CITY – NEW. Four ops in a standalone building available for purchase. Adjacent parking lot. \$850,000.

CAROL STREAM – NEW PRICE. Three newer ops in a strip center. Visible with signage. Turnkey and ready to grow.

CHICAGO – BRIGHTEN PARK. Seven ops in a standalone building available for purchase. Collections \$850,000. PPO and Medicaid accepted. Data pending. CHICAGO MIDWAY – OWN YOUR OWN BUILDING. Four ops at street level. Busy area. Building available for purchase. 100 percent fee-for-service.

CHICAGO NORTHWEST – NEW. Three ops in a standalone building. Collections \$360,000. Busy foot traffic.

CICERO-BERWYN AREA – NEW. Four ops in a standalone building. Building available for purchase. Collections \$450,000. Turnkey and ready to go.

DEERFIELD – RECENTLY UPGRADED. Four fully equipped ops. Well-established, 100 percent fee-for-service office. Collections \$360,000.

DES PLAINES – NEWLY UPGRADED. Five ops in an upscale professional building. 100 percent fee-for-service office. \$300,000 collections.

DES PLAINES – NEW. Five ops in a busy retail center. Collections \$580,000. Beautiful new buildout. Must see.

ELMWOOD PARK – NEW. Three ops at street level. Busy area. 100 percent fee-for-service. Collections \$225,000. Great part-time or second office.

GLENDALE HEIGHTS – NEW. Two ops equip with two more plumbed. Newer build, all digital. Grocery anchored strip center.

HIGHLAND PARK – SOLD.

NAPERVILLE – SOLD.

NAPERVILLE – PRICE REDUCED. Two ops complete, expandable to four. High visibility strip center. No patients.

SOUTH ELGIN – BEAUTIFUL. Four ops fully equipped with Adec and two more plumbed. Collections \$600,000. Looks brand new.

WAUKEGAN – NEW. Three ops recently upgraded. Collections \$180k. Digital pan-ceph included. Priced to move.

WESTMONT – CLOSE TO EVERYTHING. Two ops in a strip center. Collections \$400,000.

WHEELING – BEAUTIFUL. Four ops expandable. Collections \$1 million.

MILWAUKEE, WI – SOLD.

PRACTICE FOR SALE: Dentist retiring. Great location, 45 minutes west of Schaumburg. Collections \$436,000 on 3.5 days. Four digital operatories. Contact Jim Plescia: [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions. [www.e-ppc.com](http://www.e-ppc.com).

MICHIGAN, SMALL TOWN (NMIP): General practice with \$800,000 average revenue. Outstanding net. Located in an area with a high dental need 45 minutes from Grand Rapids. No local competition. Up-to-date technology. Four operatories. Nice building available. Phil Stark, Peak Practice Transitions, LLC 888.477.7325.

CRETE – PRACTICE FOR SALE: Well-established practice with dentist looking to retire. Located in freestanding building. \$450,000 average collections Contact Jim Plescia: [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074, [www.e-ppc.com](http://www.e-ppc.com), Professional Practice Transitions.

MADISON, WISCONSIN PRACTICE FOR SALE: Four modern treatment rooms with digital Pan/Ceph. Great location in a free standing building. Contact Jim Plescia: [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074, [www.e-ppc.com](http://www.e-ppc.com). Professional Practice Consultants.

WESTMONT PRACTICE FOR SALE: Unique opportunity. Dentist retiring. Buy one practice now. Opportunity to buy practice No. 2 in seven years. Freestanding building. Contact Jim Plescia: [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com)

PRACTICE FOR SALE: Dentist retiring. Great location, 45 minutes west of Schaumburg. Collections \$436,000 on 3.5 days. Four digital operatories. Contact Jim Plescia: [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions. [www.e-ppc.com](http://www.e-ppc.com).

JOLIET – BUILDING AND PRACTICE SALE: Start-up. Well-established four operatories. Located in Cathedral area, near Interstate 80 and Joliet Mall. Attached apartment rental additional income. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com).

PRACTICE FOR SALE: Lake Villa, illness forces sale, two-operatories, room for more. Digital, paperless, all fee-for-service. \$400,000 collection on two-day week. Quick sale needed. [tmcdermott@paragon.us.com](mailto:tmcdermott@paragon.us.com).

**POSITIONS WANTED**

EXPERIENCED ENDODONTIST: Endodontist with 37 years experience seeks to join a practice in the Chicago area or southern Wisconsin to work three to four days per week. Contact: [rich-beatty@msn.com](mailto:rich-beatty@msn.com).

SEEKING POSITION AS ASSOCIATE: Experienced general dentist seeking a position in private practice within the Chicagoland area with scope of mentorship in advanced procedures. Receiving advanced training in dental implants and Invisalign. Email [patelss85@hotmail.com](mailto:patelss85@hotmail.com).

**GENERAL DENTIST AVAILABLE**  
to place implants/ remove impacted 3rds at your office. Saturday ideal. Half-day per month. Place and/or restore. Hybrids cases, too. Impacted 3rds. Can bring implants plus materials. [generaldentistdds@gmail.com](mailto:generaldentistdds@gmail.com).

**OPPORTUNITIES**

CHINATOWN - ASSOCIATE NEEDED: Chinatown – Part-time associate dentist needed (Monday, Wednesday, Friday). Chinese speaking a plus. Email résumé to Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074, <http://www.e-ppc.com>. Professional Practice Transitions.

**ASSOCIATE NEEDED SOUTHERN SUBURB:**  
Personable associate needed for high-quality practice. Three days per week. Credentials need for all major PPOs. Good pay, great facility and staff. Send resume to [chicagodentalbroker@gmail.com](mailto:chicagodentalbroker@gmail.com).

IMMEDIATE OPPORTUNITY FOR A PEDIATRIC DENTIST: Kids First Pediatric Dentistry is in search of a pediatric dentist to join our growing team as we expand into a second office location in Schaumburg. You would work in our already established and newly renovated office in Elgin; new graduates are welcome. As we approach our tenth year of business, we are excited to bring on a fourth pediatric dentist to our company that has a booming patient influx. We offer flexible hours and a competitive compensation. Please send your CV to [info@kidsfirstpd.com](mailto:info@kidsfirstpd.com). We look forward to meeting you.



**FULL-TIME GENERAL DENTIST:**

**OPPORTUNITY OLYMPIA FIELDS:** Full-time dentist, Olympia Fields, excellent opportunity. Chicagoland Smile Group is a growing PPO/fee-for-service only dental care organization. We are actively recruiting for a full-time position at our Olympia Fields practice we offer a full suite of dental care services, which include general dentistry, numerous dental specialties, administrative and clinical support, and modern digital offices. We offer comprehensive benefits such as PPO health insurance, 401(k), Continuous Education (CE), as well as a Service Excellence bonus program. Please email your cover letter and CV to [careers@cgsmiles.com](mailto:careers@cgsmiles.com).

**ASSOCIATE DENTIST NEEDED:**

Dentist needed for two-office practice in the north suburbs. One is fee-for-service/PPO, other is fee-for-service/PPO/Medicaid. Daily minimum rate and great growth potential because of expansion. Email résumé [smilejobs123@gmail.com](mailto:smilejobs123@gmail.com).

**FULL-TIME DENTISTS WANTED – CHICAGOLAND OFFICES:** Gain lots of experience in a digital, chartless office. We see everyone from kids to seniors. Hit the ground running without waiting to build your own clientele. We love to help train new dentists. Recent graduates welcomed. Sign-on bonus and guaranteed base rate. Malpractice insurance paid. Free CE offered. No HMOs. Please email resume to [director@allstardentalclinic.com](mailto:director@allstardentalclinic.com).

**PART-TIME DENTIST:** General dentist needed. We are looking for an outgoing, compassionate part-time dentist for our well-established family practice in the near west suburbs. Great team, beautiful office and comfortable working environment. Candidates must have at least two years working experience. Fridays and an additional one-to-two days per week would be necessary. Please send inquiries to [114dds@gmail.com](mailto:114dds@gmail.com).

**OUTSTANDING OPPORTUNITY:** Family Dental Care is expanding and seeking general dentists, specialists and residents. Currently five locations and growing. Our partners earn at the top 1 percent of dentists. Come and talk to them. Highly competitive salary with no Public Aid and 95 percent fee-for-service. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. 773.978.7801 (ask for Laura) or email [personnel@familydentalcare.com](mailto:personnel@familydentalcare.com). <http://www.familydentalcare.com>.

**ORAL AND MAXILLOFACIAL SURGEON NEEDED:** Suburban multi-specialty group practice has immediate opening for oral and maxillofacial surgeon to cover a few days per month, and growing. A full range of oral surgery procedures required. Equipment and supplies provided. Please send résumé in confidence to [dentistresumes3@gmail.com](mailto:dentistresumes3@gmail.com).

**ORTHODONTIST:** Established, private orthodontic practice needs an associate two to three days per week for fee-for-service, multi-specialty group practice located in Northern Illinois. Great opportunity to work autonomously in a group practice setting. Send résumé to: [illinoisorthodontist@yahoo.com](mailto:illinoisorthodontist@yahoo.com).

**ASSOCIATE WANTED:**

Associate wanted for busy modern office for Tuesdays/Thursdays/Fridays/Saturdays in Lakeview or Wicker Park. Office is in-network with PPO insurances only and completely digital. At least two years experience is preferred. Email resume/CV to: [moderdentalhr@gmail.com](mailto:moderdentalhr@gmail.com).

**FLEXIBLE LOCUM TENENS OPPORTUNITY:** Midwest Dental is seeking experienced dentists to fill daily/weekly/monthly locum tenens needs to cover leaves and extended vacations. Perfect for dentists wanting to pick up extra hours. We offer competitive pay and give you complete freedom to work as many locum sessions as you'd like. May involve travel with overnight stays. Typically includes 32-36 hours per week when needed. Opportunities are available at practices across the country. Contact Carly Ruffedt at 715.225.9126 or [cruffedt@midwest-dental.com](mailto:cruffedt@midwest-dental.com).

**LUCRATIVE OPPORTUNITY FOR THE RIGHT ASSOCIATE GENERAL DENTIST:** Independent and motivated associate general dentist desired for busy office in Chicago. We refer very little out and provide comprehensive treatment including implants, orthodontics, endodontics, surgical extractions, etc. - all performed by general dentists. Office is newer, fully digital and paperless with well-trained and efficient staff. We accept all PPO insurances and Public Aid. No HMOs accepted. Compensation based on production with a guaranteed minimum. Please have some private practice experience. Thank you. Please email résumé or CV to: [pd4614@yahoo.com](mailto:pd4614@yahoo.com).

**GENERAL DENTIST:** Modern, state-of-the-art dental office located in Chicago's west suburbs needs part-time dentist on Thursday, Friday and every other Saturday. Friendly staff along with excellent compensation, daily guarantee. New graduates welcome. Email: [dentistjobs12@gmail.com](mailto:dentistjobs12@gmail.com).

**FULL-TIME ASSOCIATE OPPORTUNITY:** Busy group general dental practice seeking full-time associate. Located in Morris, one hour southwest of Chicago. CEREC, Omnicam and digital X-ray in office. Immediate full schedule. Three to five days a week preferred. Times negotiable. Experience desired, but not required. Pay on production. CE coverage. Please send résumé to [drbelldmd@hotmail.com](mailto:drbelldmd@hotmail.com) or call 815.942.0182 with questions.

**GENERAL DENTIST NEEDED:** North Chicago suburbs, state-of-the-art dental office. Part-time position available. Fee-for-service, PPO. Compensation is based on our high rate of collections. Please email résumé to [applicantsdds1@comcast.net](mailto:applicantsdds1@comcast.net).

**GREAT DENTISTS WANTED:** Midwest Dental is seeking a great dentist to lead our Midwest Dental practice. This position offers excellent compensation and benefits, a great work-life balance and unlimited opportunity for professional development. Our support team handles the administrative details, allowing you to lead your team while focusing on dentistry. If you possess a passion for providing quality care and are looking for a rewarding career opportunity, please contact Nicole Long at 262.505.3838 or [nlong@midwest-dental.com](mailto:nlong@midwest-dental.com).

**PART-TIME DENTIST IN WHEELING:**

Looking to fill two positions (permanent and temporary) for non-corporate bread and butter practice in Wheeling. Permanent part-time (Friday or Tuesday 10 a.m. - 7 p.m., Saturday 9 a.m. to 3 p.m.). Temporary coverage (February 2018 Tuesday, Wednesday, Thursday 10 a.m. to 7 p.m.). Highly competitive compensation, friendly staff, patients. and extremely pleasing work environment. Perfect for doctors that want to focus on patient care. All digital, paperless, fee-for-service, PPO and Medicaid practice. Must be comfortable seeing patients of all ages, have great clinical and team skills, personable chair side manner and a commitment to excellence. At least one year of clinical experience needed. Compensation based on collections or fixed salary and annual CE allowance. Spanish speaking a plus. Email [onedentalcareer@yahoo.com](mailto:onedentalcareer@yahoo.com).

**OPPORTUNITY FOR ENDODONTIST:**

Part-time opportunity for endodontist in busy Park Ridge specialty clinic. Internal referrals, one Saturday and one evening monthly. Contact at 773.777.1111 or email: [info@major dentalclinics.com](mailto:info@major dentalclinics.com).

**GREAT ASSOCIATE OPPORTUNITY:**

State-of-the-art dental practice looking for a experienced dentist with excellent clinical and communication skills to become part of our wonderful team for 2.5 days per week. Position offered as part of a commitment to a long-term career. Our office practices at the highest level of general, cosmetic and implant dentistry. State-of-the-art, gorgeous, stand alone paperless office, in the northwest suburbs, utilizing the latest technology with CEREC, Lasers, CBCT, 3D printing, intraoral cameras. Minimum of two years experience. If you feel that you would like to practice at the highest level and be mentored by a highly trained and experienced clinician please contact us today at [jimk1401@gmail.com](mailto:jimk1401@gmail.com).

**ORTHODONTIC ASSISTANT NEEDED** to expand services. Start small, but can grow. Please send résumé to [chicagodentalbroker@gmail.com](mailto:chicagodentalbroker@gmail.com).

**PEDIATRIC DENTIST OR GP NEEDED IN PLAINFIELD:** Part time with limitless future possibilities. PPO/fee-for-service pedodontics/orthodontics practice in premium location with latest equipment and beautiful decor. [dentalposition33@yahoo.com](mailto:dentalposition33@yahoo.com).

**FULL-TIME/PART-TIME DENTAL ASSOCIATE**

**WANTED:** Associate general dentist wanted for two to three days per week at a western suburban practice. Office is newer, fully digital, and paperless with a well-trained and efficient staff. The office is PPO and fee-for-service only with a guaranteed daily minimum. We offer comprehensive treatment including endodontics, implants, and Invisalign — all treatment provided by general dentists. If you feel you can meet these qualifications and are ready to grow into your career, then please email your résumé to [winterichj@gmail.com](mailto:winterichj@gmail.com).

**ASSOCIATE WANTED NEAR MIDWAY:**

Cozy, family practice near Midway seeks personable and passionate dentist for Wednesday and Thursday. Experience preferred. Percentage with an hourly wage guarantee. Provide CV to [archerheightsfd@gmail.com](mailto:archerheightsfd@gmail.com).

**GENERAL DENTIST NEEDED** for a beautiful, modern office in DeKalb, 30 to 45 minutes from most western suburbs. Come work with friendly staff in a busy and growing private practice instead of in the usual factory-style corporate dentistry world. Excellent compensation includes daily guaranty, paid malpractice insurance, and a sign-on bonus that can be used towards CE courses or purchasing health insurance. Send résumé to [dmddds007@gmail.com](mailto:dmddds007@gmail.com).

**LOVE WHERE YOU WORK, FULL-TIME OR PART-TIME GENERAL DENTIST WANTED:**

Shining Smiles seeks a full-time or part-time associate at our Franklin Park and Bolingbrook location. Modern office with great income potential and awesome work environment. Check us out. If interested please send resume to [milad312@gmail.com](mailto:milad312@gmail.com).

**GENERAL DENTIST — WESTERN SUBURBS:** Needed, a top-notch dentist to do all phases of dentistry one day (Tuesday or Wednesday) a week and two Saturdays a month (45 minutes from downtown Chicago). Respond by email with CV to [smile4us96@gmail.com](mailto:smile4us96@gmail.com).

**GENERAL DENTIST:** Modern, private dental office located in Chicago's northwest suburbs needs dentist on Thursday, Friday and every other Saturday. Friendly staff along with excellent compensation, daily guarantee. Email: [dentistjobs12@gmail.com](mailto:dentistjobs12@gmail.com).

**GENERAL DENTIST NEEDED:** For a modern, digital office within 30-45 minutes of Chicago's north suburbs. Flexible hours and excellent compensation with Daily guarantee, sign on bonus and CE opportunities. Send résumé to [dentistry1199@gmail.com](mailto:dentistry1199@gmail.com).

**GENERAL DENTIST NEEDED:** Looking for a motivated, quality-oriented general dentist for a multi-specialty office in the western suburbs. Good compensation, great potential to grow. Email your résumé to [dentaljobssds@gmail.com](mailto:dentaljobssds@gmail.com).

**DENTIST:** North Side-based group practice has position available for enthusiastic, personable individual who enjoys oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at [ddpdental1064@gmail.com](mailto:ddpdental1064@gmail.com).

**ORTHODONTIST — SOUTH BEND, IN:** Full-time opportunity with relocation assistance/sign-on bonus. We're looking to add an additional orthodontist to our busy affiliated pediatric practices in South Bend, IN. The dental offices are mature and modern practices. Great earnings opportunity upwards of \$400,000 per year. Email résumé to [bames@dentalcarealliance.com](mailto:bames@dentalcarealliance.com). Learn more at [www.dentalcarealliance.net](http://www.dentalcarealliance.net).

**GENERAL DENTIST NEEDED:** Position available for two-to-three days a week, located in Des Plaines. We see fee-for-service, PPO, Medicaid. We prefer doctor to be able to work with kids. Please send CV to [oakton\\_white@live.com](mailto:oakton_white@live.com).

**MYHEALTH DENTISTRY:**

myHealth Dentistry is looking for an energetic associate dentist with possible ownership potential. Exciting opportunity in the Whole Foods plaza in Deerfield. Email [info@myhealthdentistry.com](mailto:info@myhealthdentistry.com) to discuss opportunity.

**ASSOCIATE DENTIST WANTED:** Full-time associate for well-established practice. Friendly staff, high-tech office, flexible hours, fee-for-service only, guaranteed pay, near O'Hare. Email: [79dental79@gmail.com](mailto:79dental79@gmail.com).



**FULL-TIME ORTHODONTIST — PEORIA:** Full-time orthodontist opportunity with our large, well-established affiliated practice. Incredible earnings and a full benefit package, including relocation, paid CEs, medical, 401(k) and more. Email résumé to [bames@dentalcarealliance.com](mailto:bames@dentalcarealliance.com). Learn more at [www.dentalcarealliance.net](http://www.dentalcarealliance.net).

**ASSOCIATE:** State-of-the-art dental practice searching for skilled, detail-oriented and experienced dentist with excellent communication skills to join our team. Qualified applicants in search of a long-term career opportunity in a cutting edge practice are encouraged to submit an application today. Our dentists have complete clinical autonomy, with a highly skilled and trained office staff. Aggressive compenstion package. Minimum of three years experience. Please contact the recruiting team at 219.465.8627 and email résumé to [ogonzalez@allperfectsmiles.com](mailto:ogonzalez@allperfectsmiles.com).

**ASSOCIATE GENERAL DENTIST:** A growing general practice in the north suburbs is seeking a general dentist (part-time or full-time). Experience preferred but new graduates are welcome. This office is digital, paperless with a well-trained staff. We accept PPOs, fee-for-service and All Kids. Compensation is based on percentage plus daily guaranteed. [contactus@barringtonsmiledental.com](mailto:contactus@barringtonsmiledental.com).

**ASSOCIATE DENTIST:** \$750 daily minimum and/or 30 percent of production. Looking for a full-time/part-time associate dentist. Busy office. Far Chicago suburbs. Submit your résumé to [chicagodentist2000@gmail.com](mailto:chicagodentist2000@gmail.com).

**GENERAL DENTIST:** We would love to hear from you. Located in Lemont, state-of-the-art, family owned dental office needs part-time possible full-time dentist. PPO/fee-for-service only. Great opportunity for right candidate. Experience preferred and Polish language a plus. Send résumé to [dentalsolution@comcast.net](mailto:dentalsolution@comcast.net).

**ASSOCIATE DENTIST:** Full-time associate dentist for a state-of-the-art busy group practice in far western suburbs of Chicago. Please send résumé to [dental1946@gmail.com](mailto:dental1946@gmail.com).

**IMMEDIATE OPPORTUNITY FOR PEDIATRIC DENTIST:** Immediate opportunity for pediatric dentist in rapidly expanding offices in Elgin and Schaumburg. New graduates are welcome. We offer flexible hours, competitive compensation and an environment that emphasizes team work and supports individual excellence. Please send your CV to [info@kidsfirstpd.com](mailto:info@kidsfirstpd.com).

**PART-TIME/FULL-TIME ASSOCIATE GENERAL DENTIST WANTED:** Associate general dentist wanted for two-to-three days per week at a new northwest suburban practice. Office is newer, fully digital, and paperless with a well-trained and efficient staff. The office is PPO and fee-for-service only with a guaranteed daily minimum. We offer comprehensive treatment including endodontics, implants, and Invisalign — all treatment provided by general dentists. If you feel you can meet these qualifications and are ready to grow into your career, then please email your resume to [interichj@gmail.com](mailto:interichj@gmail.com).

**ASSOCIATE GENERAL DENTIST/PROSTHODONTIST — OAK PARK:** Talented general dentist or prosthodontist needed at busy restorative practice in Oak Park. Opportunity for buy-in/partnership. Our philosophy is long-lasting, high-quality conservative dentistry. Great downtown location. Please send introductory letter and CV to [anne@oakparkimplants.com](mailto:anne@oakparkimplants.com).

**PARTNER NEEDED IN NAPERVILLE:** Looking for GP to partner with in digital/paperless four-operator PPO/fee-for-service office in Naperville. Office has been open for one year and will collect \$220,000 in 2017. Please email [naperdentist1250@gmail.com](mailto:naperdentist1250@gmail.com) if interested in this low buy-in opportunity.

**DENTIST:** North Side Chicago group has position available for quality-oriented, personable individual who enjoys pediatric dentistry. Busy group practice doing community dentistry. Four days-a-week, six-figure salary. Please contact us at [ddpdental1064@gmail.com](mailto:ddpdental1064@gmail.com).

**FULL-TIME/PART-TIME ASSOCIATE GENERAL DENTIST:** Join a growing team. Full-time/part-time associate general dentist position available for a growing practice group in Springfield. Great opportunity with partnership potential for a growth oriented dentist. Our wonderful staff is here to help you succeed. If interested, please submit CV to our administrator, Alicia, at [alicia@practicewater.com](mailto:alicia@practicewater.com). Deadline for submission is Jan. 1, 2018.

**PEDIATRIC DENTIST NEEDED:** Fee-for-service offices located in West Lakeview/Roscoe Village and Glenview areas need a part-time or full-time pediatric dentist. We are looking for a pediatric dental specialist for our state-of-the-art, digital offices. This is an excellent opportunity for a pediatric dentist to join our well-established multi-specialty group practice that includes orthodontic and general dental services. Our team of doctors have excellent backgrounds including training at the top programs like Lurie and Harvard as well as doctors that are faculty at UIC dental school in the pediatric and restorative departments. We offer flexible hours and a competitive compensation. Please send your CV to [yumdds@gmail.com](mailto:yumdds@gmail.com).

**GREAT OPPORTUNITY — WICKER PARK:** Full-time GP needed. Must be available every other Saturday. Full benefits package, health, 401(k), paid malpractice. Paperless, Cerec office. Guaranteed salary, collection bonus, three-plus years private practice preferred. Send CV to [recruiting@uniteddentalpartners.com](mailto:recruiting@uniteddentalpartners.com).

**ASSOCIATE NEEDED:** Part-time associate dentist needed for northside dental practice. The office is modern, fully digital, intra-oral cameras. We see PPO, fee-for-service and Medicaid patients. Email to [implant@ezdentaloffice.com](mailto:implant@ezdentaloffice.com).

**DENTIST NEEDED IN LA GRANGE PARK:** Webster Dental Care is seeking a family-oriented general dentist for our newly expanded and remodeled La Grange Park office, three to four days per week including every other Saturday. Come find out why the Chicago Tribune has named us a Top Workplace for six years in a row. Send résumé to Dr. Steve Rempas at [webdental@aol.com](mailto:webdental@aol.com).

DENTAL DREAMS is actively seeking motivated, quality-oriented associate dentists for our offices in Chicago, IL and surrounding suburbs. We provide the ultimate in quality general dentistry to the entire family in a modern, technologically advanced setting with experienced support staff. Our highly valued associates enjoy top tier compensation. Compensation includes: Sign-on bonus up to \$30,000. Average compensation of full-time dentists in excess of \$220,000 per annum. Guaranteed base pay. Clinical Practice includes: Complete autonomy over treatment planning. Mentoring by top rated, experienced clinicians. Benefits include: health insurance, malpractice insurance, three weeks' vacation, continuing education, relocation expenses, Visa and permanent residency sponsorship, and dental coverage for associates and immediate family members. Make Dental Dreams a reality for you. Please contact us to learn more about rewarding associate dentist opportunities with Dental Dreams. We offer full-time, part-time and Saturday only schedules. Phone: 312.274.4598. Email: [recruiting@DentalDreams.com](mailto:recruiting@DentalDreams.com). Website: <http://www.dentaldreams.com>.

**FULL-TIME GENERAL DENTIST OPPORTUNITY:**

Downtown Chicago, great opportunity to work on the "Mag Mile" at a downtown practice. Looking for a full-time dentist with four or more years of experience. Invisalign Level 1 or 2 training and cosmetic experience. Strong restorative dental implant experience as well. Chicagoland Smile Group is a PPO/fee-for-service dental support organization looking for a compassionate, hard-working general dentist associate to join the team and care for our patients. This is a fantastic opportunity to take over a wonderful patient base. In addition to a competitive compensation package, the position offers incentive bonuses, medical insurance, paid medical malpractice, a 401(k) plan and access to Chicagoland Smile Group's industry-leading continuing education continuum of over 110-plus CE hours annually. If you are interested in learning more about this great opportunity, please reply with cover letter and CV to [careers@csgsmiles.com](mailto:careers@csgsmiles.com).

**PART-TIME DENTIST OPENING:** Associate dentist position in Wood Dale. General dental office. One-to-two days per week. Pay based on collection. No HMO accepted. Two years experience. Please send CV to [info@wooddaledentistry.com](mailto:info@wooddaledentistry.com).

**GREAT DENTISTS NEEDED** in south suburbs and Northwest Indiana. General dentists. Either for Illinois or Indiana. We have modern general family practices. Great guaranteed base salary plus percentage. [fdentm@gmail.com](mailto:fdentm@gmail.com).

**GENERAL DENTIST:** Hiring part-time dentist (three days) or full-time between two locations, Alsip and Dolton, must be self reliant and experience is plus. Offices take fee-for-service, PPO, HMO and Medicaid. Please send CV to [atocd1@yahoo.com](mailto:atocd1@yahoo.com).

**GENERAL DENTIST:** The Dental Clinic of Marshfield currently has an opportunity for a general dentist to join our multi-specialty practice. This is an excellent opportunity to build your practice with the support of colleagues, staff, and our excellent reputation for high-quality care. We offer associates, after three years of employment, the potential for a buy-in as an equal partner to the corporation. In addition to a competitive salary, we provide a generous benefits package. For further information contact Dental Clinic of Marshfield, 306 W. McMillan Road, P.O. Box 929, Marshfield, WI 54449, Attention: Mr. Neil Armitage or call 715.387.1702 or email [neil.armitage@dentalclinicofmarshfield.com](mailto:neil.armitage@dentalclinicofmarshfield.com).

**GENERAL DENTIST:** Chicago west suburban dental office seeking an ambitious, highly-motivated, caring general dentist associate to join our growing, well-established dental practice. Candidate should be comfortable working with children and be self-reliant. The practice is paperless and digital. Great opportunity for recent graduates. Please email your CV to [basseldds@yahoo.com](mailto:basseldds@yahoo.com).

**GENERAL DENTIST:** Part-time associate dentist needed for a well-established dental practice in southwest suburbs. The office is modern, fully digital with Pano, Ceph, intra-oral cameras, and soft tissue lasers. We see PPO, fee-for-service and Medicaid patients. Email to [clinedental066@gmail.com](mailto:clinedental066@gmail.com).

**GP NEEDED:** GP needed for growing fee-for-service/PPO office in Winfield. Averaging 50-60 new patients a month. Tuesdays, Fridays, and one Saturday a month. Daily minimum guarantee. Email CV to [winfielddentist@gmail.com](mailto:winfielddentist@gmail.com).

**PEDIATRIC DENTIST:** Excellent opportunity for a pediatric dentist to join our well-established multi-specialty group practice in central Wisconsin. We are looking for a pediatric dentist to join our current staff to help serve an increasing patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership after three years of employment. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email [neil.armitage@dentalclinicofmarshfield.com](mailto:neil.armitage@dentalclinicofmarshfield.com) for additional information.

**DENTIST NEEDED:** Three days in Elgin (Monday, Thursday, Saturday) and one day in Palatine (Wednesday). Very busy days, with plenty of assistants. Office takes Public Aid along with PPO, and fee-for-service. Please email résumé to [ddsNWsuburbs@gmail.com](mailto:ddsNWsuburbs@gmail.com).

**GENERAL DENTIST/ASSOCIATE NEEDED:** State-of-the-art dental offices needs full-time/part-time dentists. Locations: Orland Park and Worth. Experienced staff, excellent compensation, Experience is a plus. Apply [asfourse@aol.com](mailto:asfourse@aol.com) or call 708.415.0225.

**GENERAL DENTIST NEEDED:** State-of-the-art office needs part-time dentist (Thursday, Friday, Saturday) for office located northwest suburbs. Experienced staff, excellent compensation, paid malpractice insurance, daily guarantee. Apply at [dentistjobs12@gmail.com](mailto:dentistjobs12@gmail.com).

**MICHIGAN GENERAL DENTIST:** Provident Dentistry in Novi, with two locations, is seeking a top clinician full-time. Our top doctors produce over \$1 million net. Guaranteed start salary, health care, CE, malpractice and other benefits. Experience with root canals, implants, Invisalign, surgical extractions highly desirable. [dentist@izoan.com](mailto:dentist@izoan.com), fax 734.661.0491.

**ASSOCIATE GENERAL DENTIST:** Immediate opening for full-time/part-time, long-term dental associate in far north suburban family dentistry. Digital office with excellent compensation and good patient base with flexible days. Please send CV to [dentalfortune@gmail.com](mailto:dentalfortune@gmail.com)



**ROCKSTAR PEDIATRIC DENTIST:DPD Smiles** has an opportunity for a part-time pediatric dentist. We are looking for someone who loves to serve children with their exceptional clinical and communication skills. Candidacy is for a long term associate building up to full-time and junior partner. Please send your CV to [management@dpdsmiles.com](mailto:management@dpdsmiles.com)

**CHICAGO PRACTICE SEEKS DENTIST:** Great full-time opportunity for general dentist in the popular Avondale neighborhood. Accept PPO, fee-for-service, and Public Aid. Digital, modern, patient-focused practice. Please send CV to [kjbdentistry@gmail.com](mailto:kjbdentistry@gmail.com).

**ROCKFORD GENERAL DENTIST:** Seeking a full-time dentist to assume busy schedule. Must be comfortable working three chairs. Guaranteed salary plus production bonus, Full benefits package. Please send CV to [recruiting@uniteddentalpartners.com](mailto:recruiting@uniteddentalpartners.com).

**ASSOCIATE GENERAL DENTIST POSITION:** Busy two-location Chicago family practice seeking a motivated associate to work independently in both locations part-time, with potential for full-time. Friendly staff, digital X-rays and pano. Minimum one year experience. Please email CV to [clarkdentalcare@gmail.com](mailto:clarkdentalcare@gmail.com).

**GENERAL DENTIST:** Seeking a general dentist two days a week for well-established, privately owned west suburban dental practice. Looking for a personable, quality-oriented self-starter to join our outstanding team. Fee-for-service and select PPOs only. Experience preferred, but will accept new graduates also. All facets of general dentistry, including endodontics and implant restoration. Please send CV to [wfdrrdan@yahoo.com](mailto:wfdrrdan@yahoo.com).

**GENERAL DENTIST NEEDED, INCLUDES SIGN-ON BONUS:** Dental practice seeking motivated, quality-oriented associate dentists with outstanding work ethic to join our established and busy office in Northlake area (close to O'Hare). Experience preferred but not required. Email [dentalpractice17@gmail.com](mailto:dentalpractice17@gmail.com).

**FULL-TIME GENERAL DENTIST:** Our private, well-established, busy, and state-of-the-art digital general, periodontal and orthodontia practice is looking to add another motivated (preferably experienced) full-time general dentist in Aurora. Excellent earning potential and percentage of production with paid vacation and CE. Accepting fee-for-service, Public Aid and PPO patients. Well-equipped and trained staff. Please send CV to [dentalclinic333@gmail.com](mailto:dentalclinic333@gmail.com).

**GENERAL DENTIST WANTED:** PPO/fee-for-service family practice in the western suburbs looking for a part-time dentist to treat patients of all ages. Available days are Tuesdays, Thursdays, and some Saturdays with potential to add more days. Must be comfortable with all phases of dentistry, including children. Please email CV to [generaldds3@gmail.com](mailto:generaldds3@gmail.com). New graduates welcome to apply.

**PART-TIME GENERAL DENTIST WANTED:** Love where you work. Shining Smiles seeks a part-time associate for our Bolingbrook location. Modern office with great income potential and awesome work environment. Check us out. If interested please send your rsume to [milad312@gmail.com](mailto:milad312@gmail.com).

**GENERAL DENTIST WANTED: Busy, modern dental practice in Wheeling is looking for a part-time general dentist.** Some experience and Spanish are preferred. Please send your resumé to [nextdentalcenter@gmail.com](mailto:nextdentalcenter@gmail.com).

**GENERAL DENTIST:** Experienced dentists needed for busy family practice that continues to grow by providing quality dental care to patients of all ages. Well-rounded general dentists with three-to-four years experience please apply. Please contact us at [dentaloffice4889@gmail.com](mailto:dentaloffice4889@gmail.com).

**FULL-/PART-TIME GENERAL DENTIST** needed in Aurora and Downers Grove. Established patient base at busy and fast-growing practice with potential to earn \$200,000-plus. Send your resumé to [hr@aliviodentalcare.com](mailto:hr@aliviodentalcare.com) or visit [www.aliviodentalcare.com](http://www.aliviodentalcare.com) for more information.

**DENTIST WANTED:** Our exceptional, fast-growing, friendly dental practice is looking for a highly qualified dentist for our well-established location in Joliet. Excellent compensation and daily minimum guarantee and highly trained staff. Apply to [contactusatdental2017@gmail.com](mailto:contactusatdental2017@gmail.com).

**GENERAL DENTIST, PART-TIME, NORTHWEST SUBURBS:** Our fast-paced, high patient volume family practice, located in northwest suburban location, needs a part-time general dentist. Are you currently working? Do you have a day off, then make more money working on your day off. We offer excellent compensation package including guaranteed base salary or percentage of production, whichever is higher, paid malpractice and monthly allowance towards your health insurance. Our doctors on average make between \$800-\$1,500/day. We sponsor H1-B and Green Card. If you are a producer then this is the place to be. With 10 years in business, we have an established patient base. Accepting PPO/fee-for-service/All-Kids and Medicaid. No HMOs. Email [northwestdentalpc@gmail.com](mailto:northwestdentalpc@gmail.com).

**ORTHODONTIST:** We are multi-specialty group searching for a talented orthodontist to join our Chicagoland practices. This practice has a strong patient base, tremendous new patient flow, and an amazing team. At our affiliated dental offices, our clinicians share our passion, integrity, and dedication to providing quality, compassionate care to our patients. As we continue to grow, we need talented individuals like you to help us attain even more success in providing the best dental services for all. Please contact us at [dentaloffice4889@gmail.com](mailto:dentaloffice4889@gmail.com).

**GREAT PART-TIME OPPORTUNITY FOR GP:** Seeking a smart, outgoing, and friendly GP to join our growing private practice (PPOs, fee-for-service) part-time for our office (10 minutes from Loop). Office is digital, paperless with a well-trained, friendly and efficient staff. Please email resumé to [seansirkin@gmail.com](mailto:seansirkin@gmail.com).

**PART-TIME GENERAL DENTIST POSITION AVAILABLE IMMEDIATELY:** Established private dental practice near O'Hare. Two years experience required. We see PPO, fee-for-service and Medicaid patients. Please send your resumé to [janeta@att.net](mailto:janeta@att.net).

**GREAT OPPORTUNITY FOR A MOTIVATED DENTIST:** Associate position opening with a daily minimum and great growth potential in the Pilsen neighborhood (downtown Chicago). Please contact Dr. Raj at 312.384.9493.

**ASSOCIATE GENERAL DENTIST NEEDED IN NORTHERN SUBURBS:** Our modern digital group practice needs a part-time associate dentist for three days per week. Great working environment in northern suburbs. Please email interest to [ddsresume@afdentistry.com](mailto:ddsresume@afdentistry.com).

**GENERAL DENTIST NEEDED:** Modern, digital, busy office needs part-time dentist (Thursday, Friday, Saturday) for office located Addison/Villa Park area. Experienced staff, Excellent compensation, paid malpractice insurance, daily guarantee. Apply at [dentistjobs12@gmail.com](mailto:dentistjobs12@gmail.com).

**ORTHODONTIST NEEDED FOR BUSY PRACTICE:** Well established orthodontic practice, located in the southwest suburbs, looking for a part-time orthodontist. New specialty graduates welcome. Highly trained orthodontic assistants and support staff, latest in technology along with a fun work environment. Excellent compensation. Please submit CV to [illinoisdentaljob@gmail.com](mailto:illinoisdentaljob@gmail.com).

**GENERAL DENTIST NEEDED, INCLUDES SIGN-ON BONUS:** Dental practice seeking motivated, quality-oriented associate dentists with outstanding work ethic to join our established office in Northlake/Bensenville area for four days. Must be available on Mondays, Tuesdays, Wednesdays plus one day either Fridays or Saturdays (prefer rotating). Experience preferred but not required. Email [dentalpractice17@gmail.com](mailto:dentalpractice17@gmail.com).

**PEDIATRIC DENTIST SOUTHWEST SUBURBS:** We are looking for a pediatric dental specialist for our new state-of-the-art pediatric and orthodontic office. We have an outstanding reputation with a truly dedicated staff. Practice independently with all necessary support provided. Competitive compensation package. [dentalmanagement7118@gmail.com](mailto:dentalmanagement7118@gmail.com).

**DENTIST WANTED:** Our state-of-the-art dental practice, located in Chicago suburbs is searching for an experienced full- or part-time dentist with a passion for providing comprehensive patient care. We offer highly competitive compensation, friendly staff, nice patients, and extremely pleasing work environment. Please send résumé to [dentaltrd@gmail.com](mailto:dentaltrd@gmail.com).

**GENERAL DENTIST:** International Dental Center looking for a full-time general dentist to work at Rockford location. This is an established full-service general dentistry practice. We seek to add a confident, compassionate and personable dentist with excellent clinical skills to join our team. Whether you are a recent dental school graduate or currently working in another practice, joining our team is a great step in securing a successful future. Guaranteed \$700 a day or 35 percent of collection whichever is higher. If you feel you are a qualified candidate please respond with your résumé. [rabeh0398@yahoo.com](mailto:rabeh0398@yahoo.com).

**PEDIATRIC DENTIS NEEDED:** Seeking a part-time pediatric dentist for our general dental offices. We are a family practice with lots of children in need of dental care. Daily minimum guarantee. Flexible schedule. Please email CV to [aniafamilydental@yahoo.com](mailto:aniafamilydental@yahoo.com).

**DENTIST, FULL-TIME:** United Dental Partners, with multiple locations in Chicago and Northwest Indiana, is hiring two full-time dentists. Must be comfortable treating children. Excellent compensation (\$144,000 guarantee), support staff and collection bonus. 401(k), health insurance, paid malpractice, CE. Send CV [recruiting@uniteddentalpartners.com](mailto:recruiting@uniteddentalpartners.com).

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**ASSOCIATE DENTIST:** Part-time associate dentist needed for a well-established dental practice in southwest suburbs. The office is modern, fully digital with Pano, Ceph, intra-oral cameras, and soft tissue lasers. We see PPO, fee-for-service and Medicaid patients. Email to [clinicdental066@gmail.com](mailto:clinicdental066@gmail.com).

**DENTIST:** A fast-growing practice with strong patient base located in Aurora is looking for a part-time dentist. We offer great working environment with state-of-the-art equipment. Accepting PPOs/All Kids/fee-for-service/Medicaid. Send résumé to [dentalresume303@gmail.com](mailto:dentalresume303@gmail.com).

**PEDIATRIC DENTIST:** Seeking a part-time pedodontist for our busy and modern practice. We have a robust patient pool with a large percentage of children under 18. Our wonderful team keeps the office running smoothly and quality patient service is a top priority. PPO/fee-for-service and compensation based on production. Please send your résumé to [contact@thedentalloft.com](mailto:contact@thedentalloft.com). We look forward to hearing from you.

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**ENDODONTIST AND ORAL SURGEON ASSOCIATES WANTED IN CHICAGO:** Excellent opportunity to join an established multi-specialty practice with offices in Chicago and Orland Park. The right candidates will possess specialty licenses and enjoy a guaranteed lucrative compensation package plus benefits. You will work out of both modern locations providing an opportunity to develop advanced diagnostic and treatment skills while growing professionally. We offer the potential for substantial financial growth and future partnership. [dede@parkdentalspecialists.com](mailto:dede@parkdentalspecialists.com).

**PART-TIME/FULL-TIME GENERAL DENTIST NEEDED:** New graduates welcome. 40 percent commission on daily collection. Please contact Mr. Abraham at 312.671.3375 (preferred). Please send résumé to [youbertalexan@att.net](mailto:youbertalexan@att.net).

**FACULTY POSITION - ASSISTANT PROFESSOR:** Midwestern University, College of Dental Medicine, Downers Grove, seeks full-time clinical faculty member responsible for instruction, course direction and curriculum development, as assigned. Instruction includes teaching in one-to-one, small group and plenary settings, as well as demonstration and facilitation related to clinical situations. Candidates must possess DDS/DMD degree, Illinois dental license and excellent communication and interpersonal skills. [https://www.midwestern.edu/human\\_resources.html](https://www.midwestern.edu/human_resources.html). Midwestern University is an Equal Opportunity/Affirmative Action employer that does not discriminate against an employee or applicant based upon race, color, religion, gender, national origin, disability, or veterans status, in accord with 41 C.F.R. 60-1.4(a), 250.5(a), 300.5(a) and 741.5(a).

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**ORTHODONTIST:** Excellent opportunity for an orthodontist to join our well-established multi-specialty group practice in central Wisconsin. We are looking for an orthodontist to join our current staff to help serve an increasing patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership after three years of employment. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email [neil.armitage@dentalclinicofmarshfield.com](mailto:neil.armitage@dentalclinicofmarshfield.com) for additional information.

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**FINAL IMPRESSIONS** by Walter Lamacki, DDS

Write to Dr. Lamacki at [wlamacki@gmail.com](mailto:wlamacki@gmail.com).

# U - BOB

**R**OBERT, (MOST TIMES BOB AND SOMETIMES U-BOB), UNGER WAS MY BEST FRIEND, BUT MORE IMPORTANTLY HE WAS DENTISTRY'S BEST FRIEND.

We first met at an Englewood Branch meeting in 1964. Getting to know Bob was much like eating your first olive; you needed several encounters before you captured the flavor of the man. At that time, he was the president of the branch and a candidate for ISDS councilman, the predecessor of today's ISDS trustee. It marked the beginning of a lifetime of service to organized dentistry.

The first impression many had of him was of an irascible, cantankerous and blunt-speaking man. But if you took the time to delve into his persona, you'd find a man committed to the task at hand, who intimately understood the issues and politics confronting organized dentistry.

I learned early on in our relationship that you had to know as much as he did and be as committed as him if you wished to be a partner in his advocacy for dentistry.

He was a voracious reader of histories, biographies and political commentary. We began to exchange books and the discussion of them was a highlight of our relationship, sometimes testy, but always good-natured.

Bob leant his considerable leadership skills to many dental organizations, often becoming president of the organizations he helped. He was highly organized and had a clear vision of the future.

He was a 1st Vice President of the ADA and served as Eighth District Trustee. He lost his quest for president-elect in 1986 and gave a moving consolation speech to the ADA House of Delegates; "I prayed last night to be humble in victory and magnanimous in defeat." A promise he kept that day and for the rest of his life.

In the view of many, including myself, his greatest contribution to the profession was the co-founding, along with the late Robert Pollack, of the Legislative Interest Committee of Illinois Dentists (LICID), forerunner of Dent-IL-Pac, in 1965, the second dental pac in the country.



Robert Unger, 1923-2017.

Dr. Pollack was then the 8th District Trustee of the ADA. He and Bob traveled the state from top to bottom stopping in dozens of towns to recruit dentists to join; their passion for political action and the protection of the dental profession could not be ignored. Membership in LICID in the early years was around 75 percent. Sadly, not so much today.

Bob would act as conciliary to the pac for the next 40 years, rarely missing a meeting of the pac and always contributing sage advice on political action.

Through his mentoring, ISDS has a formidable cadre of Illinois dentists well-versed in lobbying our lawmakers, state and national.

His influence was such that over the years sitting 8th District (Illinois) trustees sought his input on appointing members to the ADA Council on Governmental Affairs (CGA).

Since 1980, four Illinois dentists have chaired the ADA's CGA, two others have served as vice chairs. The term for the council is four years meaning that out of a potential seven terms, ISDS members chaired four; one ISDS member chaired ADPAC and remains as a consultant.

Bob was given to mix metaphors and to malapropisms, which I recorded and dubbed Ungerisms. His tongue was considerably slower than his brain. He never reacted to them, but secretly he seemed to enjoy the -isms.

So I end by retelling his first:

"I'm going to give you the whole ballgame of wax."

If you wish to honor him, join Dent-IL-Pac, as Bob was in the ballgame of representing and advocating for the dental profession for six decades. ■

-see obituary on page 39

*"I'm going to give you  
the whole ballgame of wax."*

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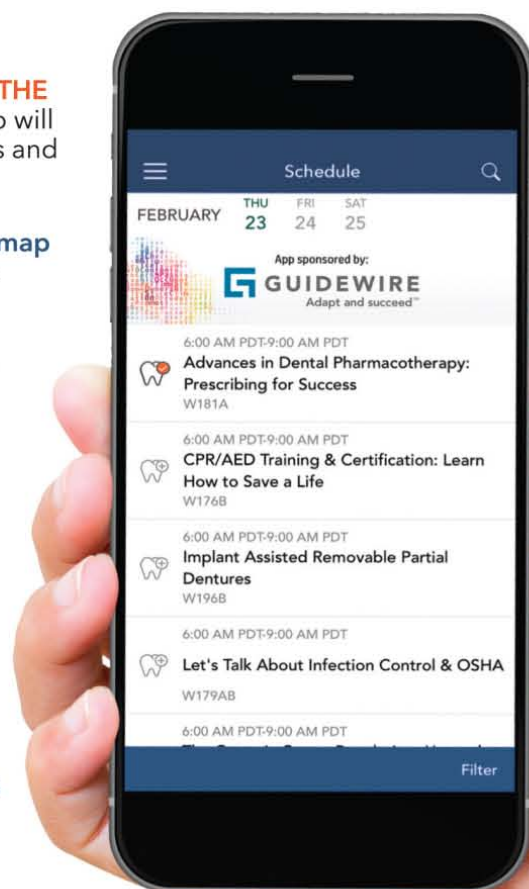
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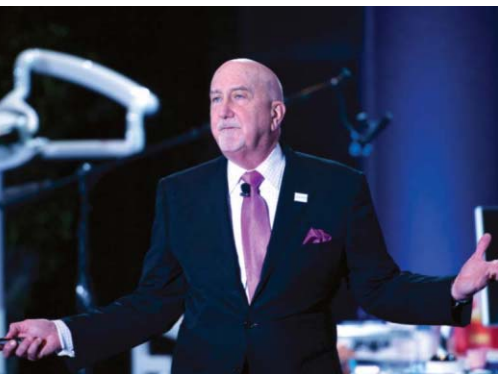
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