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Branch News





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## 2019 dues statements to mail week of Oct. 29

The American Dental Association will be setting its 2019 dues Oct. 21-22. Dues statements should mail the week of Oct. 29. The Illinois State Dental Society will send an email to its members once dues are available to be paid online.

Members on auto-renewal (either enrolled in auto-renewal with monthly installment payments, or auto-renewal that pays the dues in full in one lump sum) will receive a mailing the week of Oct. 29.

Members enrolled in auto-renewal who pay in monthly installment payments will be recognized as a 2019 member as soon as the 2019 membership dues become available to pay. They will not see the first 2019 payment process until Jan. 15, and then each subsequent month through December.

For members enrolled in auto-renewal that pay the dues in full in one lump sum payment, the credit or debit card on file will be charged for the 2019 membership year at the end of October.

Members must opt into auto-renewal. ISDS also offers monthly installment payments for one membership year at a time that do not automatically renew. If you are unsure if your monthly installment payments are enrolled or not in auto-renewal, or want them to be, please contact ISDS.

To prevent interruptions in your membership, please be sure to keep an active credit or debit card on file by updating online at [isds.org](http://isds.org), or calling ISDS at 800.475.4737.

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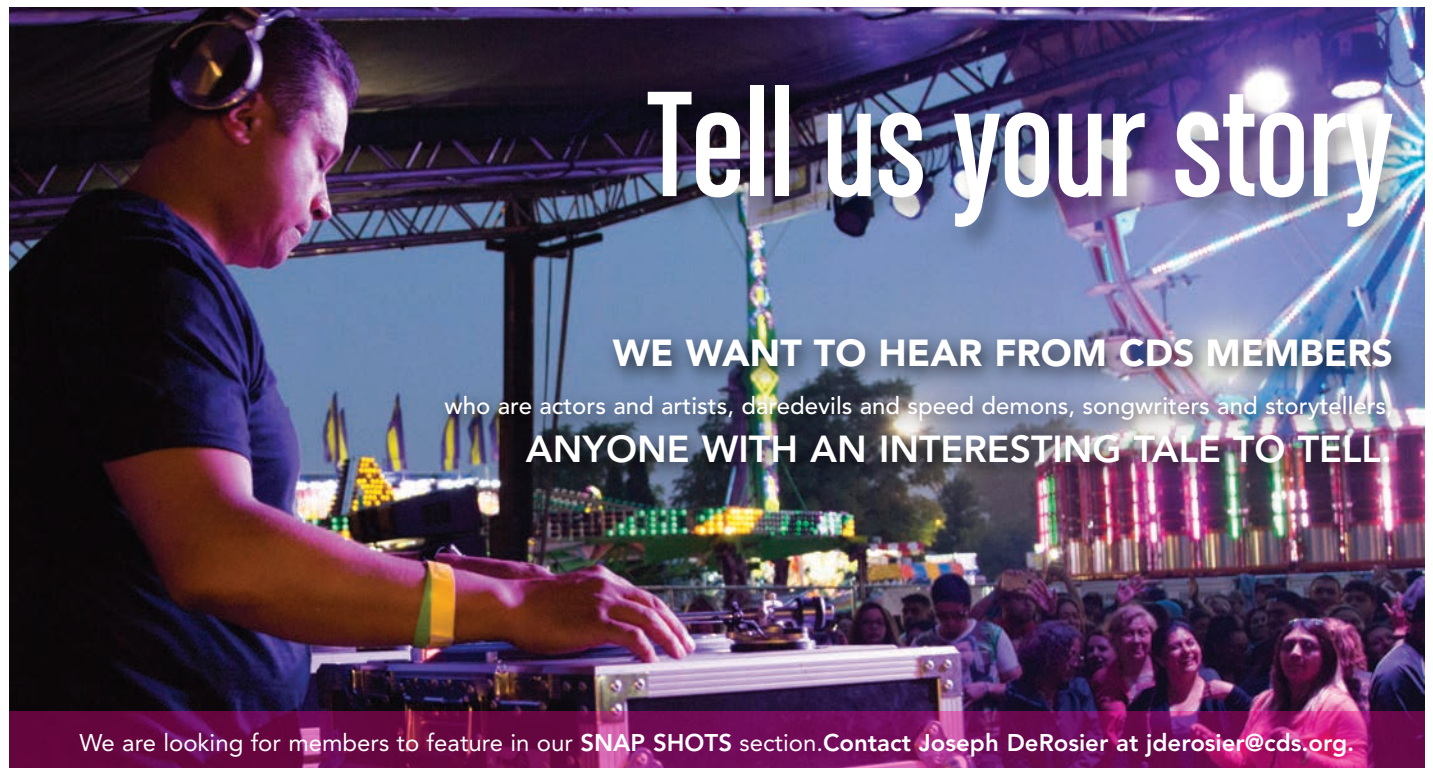
In July, the Chicago Dental Society updated its mailing list policy. Effective immediately, CDS has discontinued the sale of all mailing lists.

CDS understands your concerns about security and being bombarded

with emails and postal mailings. While CDS will continue to communicate with its members by email and U.S. Postal Service mailings, please know that CDS uses careful consideration.

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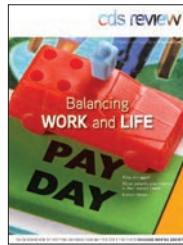
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Janine Lamontagne  
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## What characteristics make dentists professionals?

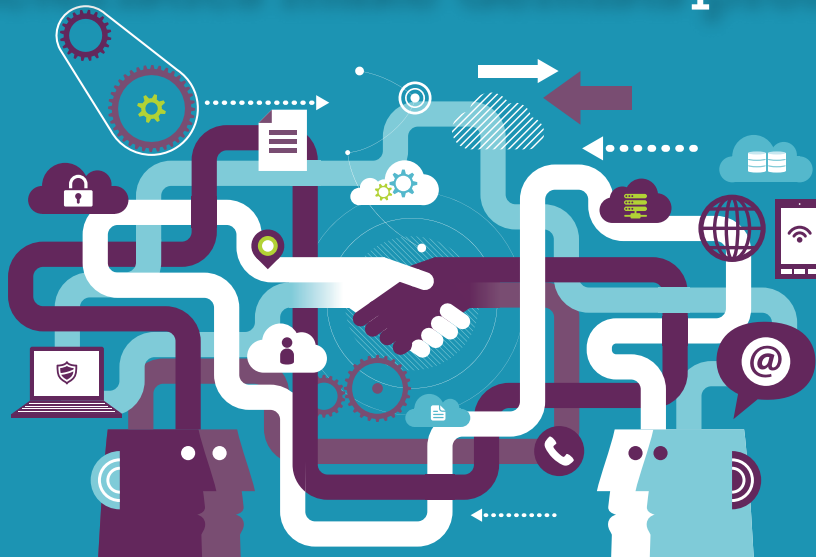


Illustration by akindo / istockphoto.com

**A** RECENT GALLUP POLL RATED DENTISTRY AS ONE OF THE TOP FIVE RESPECTED PROFESSIONAL OCCUPATIONS. This really is quite an accomplishment.

What exactly is a professional?

The word professional can be used in a couple of different ways. When used as a noun, a “professional” is someone who is engaged in a learned profession whose competence can be measured against an established set of standards.

What qualities set a true professional apart from others?

True professionalism really can be diverse. All the intricacies of being a professional only reinforce professionalism as a necessary component of dentistry.

A professional is someone whose traits, according to an article in the *Boston Globe*, include consideration, respect, and honesty. Additionally, a professional's attributes include skill, talent, and ability. Because of their training and experience, a professional has an ability to grasp a situation and see the bigger picture. A true professional will act to improve a situation.

Also a professional is honest and sincere, humble and thankful. Professionals praise others, don't complain and try to make the best of a situation. As an article in *Tech Republic* says: “Professionals are pleasant even during trying times.”

Professionals are honest and will honor their word. If a professional does make a mistake, he or she will own up to it.

Most importantly you can trust a professional. When you engage a professional you do so trusting that the individual will

act on your behalf and in your best interests. You expect the professional to be truthful, honest, and sincere. You can count on professionals to deliver on what they promise.

Clearly, professionalism is a multifaceted diamond.

If we are professional in our office, it will not only be apparent to our patients but to our staff as well.

Professionalism is contagious and starts at the top. True professionals will go out of their way to help someone who needs their talents. Professionals act in the best interests of the people they serve. A true professional does not have financial gain as their primary objective.

Another thing true professionals do is associate with other true professionals in a group or an association – like the Chicago Dental Society. We must always encourage our non-member colleagues to become members. By being members of a professional organization, we are saying that we care enough about our profession to invest in it. Members gather at branch meetings to learn new techniques, network and give back to the community.

The Gallup poll mentioned earlier is really nothing new. Dentistry has been rated as a highly respected profession for many years now. Dentistry has earned this respect because of its a profession and dentists are professional. In order for our profession to continue being respected, we must show respect to our patients, our team and our colleagues. Let's continue our long-standing and greatest achievement – keep our profession, professional. ■

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# Balancing Work and Life

by Joseph DeRosier

*Photo: Janine Lamontagne/istockphoto.com*

IT TAKES HARD WORK TO BECOME A DENTIST. So young dentists have the work part covered when it comes to developing an equation for a healthy work-life balance. But some might find it challenging to budget time for life outside of work.

As country singer Dolly Parton noted, “Never get so busy making a living that you forget to make a life.”

Andrew Challenger, vice president of outplacement consultant firm Challenger Gray and Christmas, said new dentists are incentivized to start out their careers “sprinting” to pay off student loans and establish their careers.

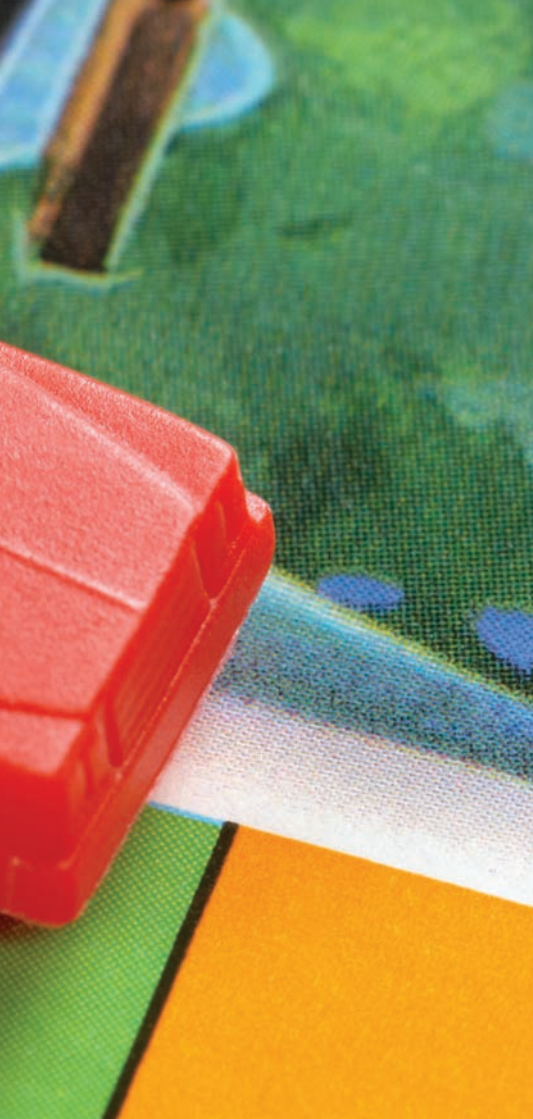
“At the end of the day, a career and a (dental) practice is a marathon,” Mr. Challenger said. “To sustain the type of productivity, efficiency and good general customer service over a lifetime means you have to have an eye toward career-life balance from the beginning, or else you will burn out quickly.”

He said a good disposition is key for dentists because they are face-to-face with “customers” daily.

“You’re not just providing a service,” Mr. Challenger said, “you’re also the main agent of customer service in your company, if someone doesn’t have a good experience it’s so easy for them to find someone else.”

According to ADA Health Policy Institute figures, dentists under 35 see more patients and work more hours than their older counterparts. That’s not surprising since younger dentists may not have the same level of quickness as their more experienced colleagues and may work longer hours to make money to pay back student loans.

The workload varies according to gender and age. Results from the Survey of Dental Practice from 2007-2016 show male dentists under the age of 35 see an average of 62.9



patients a week while female dentists see 51.3. Older dentists, those 55 to 64-years-old, saw significantly fewer patients, 52.8 on average for men and 44.8 for women.

As one would expect, the number of average hours worked in a year also is higher for younger dentists, 1,816.1 for males under 35-years-old and 1,596.9 for female dentists in the same age category, while male dentists between 55 and 64-years-old worked an average of 1,692 hours annually and female dentists in that age group worked an average of 1,554.4 hours.

But women, unlike the men, were working longer in mid-career years, 45 to 50-years-old, 1,599.5 average hours, than they were when they were first starting out. And even for those 55 to 64 years-old, women averaged more hours than they worked when they were 35 to 44-years-old.

Certainly, raising children, which has traditionally fallen to women, might explain some of that.

But the takeaway is that while men see a continuous reduction in work hours, middle-age women are spending almost the same or even more hours working than men.

And that can mean it is a challenge for women to create a healthy work-life balance.

Qian Xie, who is a part-time faculty member at University of Illinois at Chicago College of Dentistry and a part-time private practitioner, said she pursued her advanced training right away, choosing to have children later in her married life.

"I understand younger dentists are under a lot of financial pressure because of student loans, and they push themselves to work more; but to me, family is a very important part of life," Dr. Xie said. "To pay off your debt is important, but it's also important to spend time with your kids, especially when they are young."

She said she has cut back her work hours since starting a family.

"I'd rather spend the time with my kids," she said.

She said there will be time to pay back loans but experiencing your children's childhood is time "that you can not buy back, once it is gone, it is gone."

A UIC colleague of Dr. Xie, Alexandra Rodriguez, who also has two toddlers, agreed.

Dr. Rodriguez said she struggled with trying to balance being a new mom and having a demanding career. But having good co-workers and a helpful husband makes a difference, she added.

"It's important to know your priorities," Dr. Rodriguez said. "In the beginning, I always thought that work was a lot of responsibility but then one day one of my mentors told me, 'look, family is first and we'll all understand if you need to take a step back or take a deep breathe or be out to take care of your family;' after they told me that, I felt a lot more comfortable."

Fellow UIC faculty member Priscilla Chang, who also has two young children, both under age 4, echoed the idea that it is important to have priorities and a strong support system.

"When I'm at work I really work hard and try to make everything organized," Dr. Chang said. She added that she tries not to let work issues leak into her home life.

Dr. Chang said having children also put pressure on her work-life balance equation.

"In the beginning, I had to balance teaching and private practice, and I think I did so pretty well," she said.

But having children was "the big game changer."

"I really had to look at balancing work versus my personal life totally differently," she said. "Now, all of a sudden, I had priorities and I had to decide what were my true priorities that I needed to focus my time on."

She said that she sets aside an hour a day, usually between 9 and 10 p.m., after the children are in bed, to spend time with her husband, do some shopping or partake in things that she enjoys, such as practicing on her ukulele.

"As long as I'm really well-rested and have at least that hour to myself to catch up on things, I think I can balance things pretty well," Dr. Chang said.

Younger dentists say they are cognizant of the work-life balance issue and are taking advice from mentors to make sure work doesn't have a negative impact.

Ben Youel is a 2013 graduate of the University of Illinois at Chicago College of Dentistry. He is a resident at the school's orthodontics program; he also works two Saturdays a month. He worked in private practice for three years before starting his residency.

Dr. Youel is not married and has no children, but he says he faces the same challenge of trying to find time outside of work.

One way to help with that situation is to have a "job that doesn't feel like a job" and have co-workers who are supportive.

"I actually get excited to go to the office and see the patient, but it helps when the staff and other doctors you work with are people you consider friends and good people to be around," Dr. Youel said.

Outside of work he enjoys running and is training for an upcoming marathon.



Samantha Sodini graduated from Midwestern University College of Dental Medicine in 2016, and practices with her father in Skokie.

Dr. Sodini, who grew up in the Chicago area, said meeting up with friends made in school and exploring the city is one of her pastimes. It helps her keep up a good social life. She is also a member of two book clubs.

"There's always something new to do and find in the city; I like to take advantage of it," she said.

She said she considers a successful work-life balance to include working hard and being able to step away from the job.

Dr. Sodini also stressed that dentistry is very much a team profession.

"Having a good team is going to help you get through your day in a more efficient way and lets you actually enjoy what you're doing," she said.

Jacqueline Rodriguez, a new dentist who graduated from the University of Illinois at Chicago College of Dentistry

in 2017, works two part-time associate dentist jobs.

"I think a lot of young dentists are so wanting to tackle their school loans that they take on these crazy hours working six days a week," Dr. Rodriguez said.

She said she tries to resolve that issue by following a tight schedule.

"I'm such a planner that I have my whole day planned out with all of the events for the day scheduled out."

Dr. Rodriguez said she finds scheduling recreational activities, such as going to new restaurants, concerts or attending outdoor events, eliminates making excuses for not doing them.

"If I'm tired after work, it would be very easy to say no, I'm tired, but if it's in my schedule and it was pre-planned, then I take time for that," she said.

But working long hours can also take a toll on you physically, she said.

"I've already started to have back pains," Dr. Rodriguez said. "I think keeping a healthy lifestyle and getting in exercise and then doing anything you

can do to limit working those long hours" is essential to your well-being.

Dr. Xie said she views physical wellness as crucial to staying happy.

She said she does yoga and stretching to relieve stress and keep in shape.

"It doesn't matter what kind of exercise you use it is important to keep yourself healthy," Dr. Xie said. "For dentists, the physical aspect is very important; you don't want to get into your early part of your career and have back issues or spinal issues."

And while practicing dentistry might be physically and mentally challenging, Dr. Chang said she received advice early in her career that has helped her keep things in balance.

"You have to think of your life, or your work day, as a game, and ask what moves am I going to make today to make everything happen and to win my game and have fun while doing it?" ■

Joseph DeRosier is the CDS staff writer.

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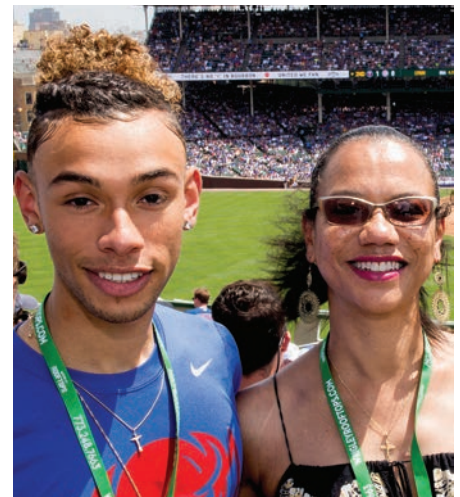




## Through the roof

On July 1, CDS members and their guests enjoyed a sunny afternoon watching the Chicago Cubs hold off the Minnesota Twins for an 11-10 victory and the series sweep. The special event was at the Wrigleyville Rooftop at 1038 W. Waveland Ave. ■

Photos by Jose Torres.  
Find more photos at [on.cds.org/photos](http://on.cds.org/photos).







# New Dentist Riverwalk Reception

CDS members in practice for 10 years or less gathered Aug. 23 at the 320 Riverfront Bar in the Westin Chicago River North in Chicago for our annual New Dentist summer reception. Find more photos at [on.cds.org/photos](http://on.cds.org/photos).

Photos by Tricia Koning











Write to Ms. Brown at [joanna@tjbrown.com](mailto:joanna@tjbrown.com).

# Show patients your interest in their overall health

**I**N THE STORES, BACK-TO-SCHOOL SALE DISPLAYS GO UP JULY 5, HALLOWEEN DÉCOR ROLLS OUT AUG. 1, AND CHRISTMAS DECORATIONS ARE CLOSE BEHIND. You can bet that a marketing executive started planning those events 90-120 days before you spotted the store's display.

A good marketing plan takes many weeks of organization to have a lasting impact on potential customers. Its many layers appeal to different audiences.

In your office, now is the time to start planning your spring marketing effort. The kids are choosing Halloween costumes, but you should have Valentine's Day on the brain.

I found a great example while I was cleaning out my inbox. A lengthy email from a paramedic explained the many benefits of having an automated external defibrillator (AED) in the dental office. AEDs are medical devices that analyze the heart's rhythm and, if necessary, deliver an electric shock to help the heart re-establish its rhythm in the case of a cardiac arrest.

In this email, the paramedic described an experience in his community where a patient had a heart attack in the dental chair. The quick-thinking and educated staff used CPR and an AED to keep the patient safe until the ambulance arrived.

It's scary to think of this happening in your office, but, according to the American Heart Association, sudden cardiac arrest is among the leading causes of death in the United States; more than 350,000 people will experience a cardiac arrest outside of a hospital this year. An office staff that has been certified to administer CPR and use a readily accessible AED can double or triple their patient's chance of survival.

The email serves up a great marketing campaign for your practice next spring. February is American Heart Month, Valentine's Day, and Go Red for Women Day to call attention to women's heart health specifically. It's a great time to show your love for your patients with a staff that is ready, willing and able to care for their heart health.

(This is, of course, totally separate from the link between oral health and cardiovascular health. The American Dental As-



Illustration by Chris Reekling

sociation can provide the latest information for your patients at [www.ada.org](http://www.ada.org))

But it takes time to present this message appropriately. Just as your spouse isn't impressed with the carnations you grab at a gas station Feb. 13, your patients will notice the difference between a half-hearted effort and a well-planned declaration of love.

Start today. Schedule a time for your whole staff to be certified in CPR and AED use by a qualified instructor. Remind participants that this is a team-building experience; it also prepares you all to care for each other, as there are about 10,000 cardiac arrests in the workplace annually, according to a report from the Occupational Safety and Health Administration.

Designate someone to take photos at the training session

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. CDS presents Practice Smarts, a column addressing practice management issues dentists and staff members experience in the office. Practice Smarts is prepared by Joanna Brown, a freelance journalist. Email suggestions for topics to be covered to [joanna@tjbrown.com](mailto:joanna@tjbrown.com).

*Schedule a time for your whole staff to be certified in CPR and AED use by a qualified instructor.  
Remind participants that this is a team-building experience;  
it also prepares you all to care for each other.*

that you can share with patients later on.

Take more photos when your smiling staff members receive their certification cards, usually issued by mail a few weeks after your training session. Get the camera out again when the AED is installed in the office. Make sure the photos show clearly where the AED is located, so that everyone can find it on their next visit.

Use the photos and a few sentences from the doctor to design a small valentine to your patients. Come Feb. 1, be ready to post your valentine to social media, tape it on your office door, email it with appointment reminders, and have it printed

for stuffing in your patients' home care goodie bags after every hygiene appointment.

It sounds like a lot of build up for a valentine, but it is worth it. You'll build camaraderie among staff members during training, and update everyone's knowledge (including your own) of basic life-saving techniques. You'll create a good reason to contact patients who might not be scheduled for a visit until later in the year and keep your practice top of mind. And most importantly, you'll remind patients and employees alike that you're working to improve their overall health and keep them safe in your office. ■



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# Consent forms best practices

**Editor's note:** This column is the final installment of a series about written forms, their importance in enhancing patient care and their legal implications. In the previous issues, dental history and financial forms were discussed.

**I**NFORMED CONSENT FORMS DOCUMENT THE VERBAL COMMUNICATION BETWEEN DENTIST AND PATIENT ABOUT THE RISKS AND BENEFITS of a dental procedure so that the patient can make an informed decision on whether to undergo treatment.

The secondary function of written consent forms is to provide legal protection in the event of a civil lawsuit and investigation by the Illinois Department of Financial and Professional Regulation (IDFPR). The process of obtaining informed consent is perhaps the most misunderstood dento-legal issue.

Let's talk about what informed consent is not:

- Informed consent is not a piece of paper that a patient must sign;
- Informed consent is not a discussion between the dental staff and the patient about the risks of the procedure;
- A written consent form does not provide immunity from civil lawsuits.

Informed consent is a verbal process between the dentist and the patient regarding diagnosis, treatment options, and risks and benefits for each treatment option. This process can be enhanced with pamphlets, videos, and demonstrative aids.

Using a single dental implant procedure as an example, a dentist should discuss the following treatment options to replace the missing tooth:

- a dental implant;
- a fixed bridge;
- a removable partial denture;
- do nothing.

The consent process continues with the dental professional explaining the risks and benefits of each of these options, along with treatment fees, and an opportunity for the patient to ask questions. If a patient opts for a dental implant, then the consent discussion should shift toward the specifics of the surgical and restorative procedures, the timeframe in accomplishing this treatment plan, and the patient's responsibility.

Finally, a written consent form documenting what was discussed completes the informed consent process.

Keep in mind that a written consent form is not mandated in the state of Illinois, but it does demonstrate "proof" that the risks were discussed.

Moreover, a signed consent form does not provide immunity against an allegation that the dental professional was negligent. For example, a patient's informed consent does not contemplate that a dentist will commit malpractice by placing the implant into the inferior alveolar nerve.

Moreover, it is encouraged that verbal and written consent be obtained by the dental professional for elective procedures such as dental implant surgery prior to the date of the actual treatment so as to give the patient time to contemplate the proposed treatment.

In summary, this short quiz may help the dental professional better understand informed consent and consent forms:

*Keep in mind that a written consent form is not mandated in the state of Illinois, but it does demonstrate “proof” that the risks were discussed.*

Which dental procedures will require a patient’s consent?

**A:** All of them.

Which dental procedures require a signed written consent?

**A:** None.

For which dental procedures are signed written consents recommended?

**A:** Procedures that have a higher risk for complications such as implant surgery and wisdom teeth extractions.

Finally, the consent process, both verbal and written, should include layman’s terms, be tailored for the particular dental procedure, and avoid using percentage of success.

The dental professional should approach the informed consent process with an eye toward educating the patient rather than using it as a way to insulate oneself from liability. ■

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 24 years. Find more information on Dr. Green at [www.greenlawoffice.net](http://www.greenlawoffice.net).

Photo: Dean Mitchell / istockphoto.com

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# access to care

A look at the challenges facing our profession

## Back to School

CDS Foundation Clinic prepares children for a healthy start

Photos by Tricia Koning.

The CDS Foundation Clinic hosted its second annual Back to School event on July 28.

Volunteer dentists and dental assistants provided more than \$3,000 of dental care to patients from socioeconomically disadvantaged populations in the tri-county area. Forty-three services were provided including oral exams, X-rays, cleanings, fluoride, fillings, extractions, sealants and space maintainers. In addition to these services, the children were provided with State of Illinois Proof of Dental Examination forms to take to their schools.

Volunteer dentists included Mary Hayes, Theresa Lao, Mandeep Raina, Michael Tauber, Victoria Ursitti and Kenneth Yerkes.

The CDS Foundation Dental Clinic, underwritten by the Chicago Dental Society, fills a critical need for oral health care services in Cook, Lake, DuPage and collar counties in Illinois. The clinic provides free, high-quality basic dental care services to individuals and families who show proof of household income at or below 200 percent of the Federal Poverty Level. For more information about the CDS Foundation and its programs go to [cdfsfound.org](http://cdfsfound.org). ■







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# snap shots

Profiles of people in our profession

## Young dentist debunks stereotyping

by Joseph DeRosier



**T**HERE IS AN AXIOM LATELY THAT YOUNGER DENTISTS JUST DON'T HAVE THE SAME DRIVE OR ENTREPRENEURIAL SPIRIT ONCE IDENTIFIED AS A hallmark of the profession.

Instead, the stereotyping says young dentists are risk-averse, don't want to scrimp and save to venture into the dog-eat-dog world of small business ownership, and would rather work for a lucrative salary so they can plunk down monthly payments for a shiny new "beamer."

However, there's a 29-year-old named Scott Drucker who splits his time between nurturing a start-up business in a health care incubator hub in the Merchandise Mart and traveling the country supporting that business, and also spends a day practicing dentistry at an office more than 40 miles from his home.

He begs to differ with that stereotype of the young dentist.

"I wouldn't necessarily make the blanket statement that young dentists aren't entrepreneurial," he said.

"I know several other young dentists who have super innovative technology platforms, devices that they are creating, the ones diving into the tele-dental world. . . I would actually argue quite the contrary," he said.

Dr. Drucker does not fit into the risk-averse category.

He grew up in South Florida, where both his parents practice medicine; they encouraged him to consider becoming a dentist.

"Growing up I heard all of the positives, but also all of the negatives, about the health care system that we work in here in the states," he said.

After shadowing a dentist, he decided dentistry was the profession for him.

After receiving his dental degree in 2013 from the University of Pennsylvania School of Dental Medicine, he moved to Chicago to take a residency in periodontics at the University of Illinois at Chicago College of Dentistry, which he completed in 2016.

It was his residency that led him to the idea that spun him into the entrepreneurial world.

His business idea grew out of his residency acceptance letter from the University of Illinois at Chicago College of Dentistry. The letter included a list of supplies he needed to buy.

"You really don't get any practice management education in dental school; it's a weak point in dental education," he said. "I had no idea what I needed to do with this list of products I received."

Faculty members at Penn told him to call representatives at the big box medical supply distributorships.

But an online search showed Dr. Drucker that pricing was inconsistent.

And in looking into the business landscape, he realized an opportunity existed to do things differently with more efficiency and at lower cost. And with that, his web-based medical supply company, Supply Clinic, emerged.

He tapped his brother, Jacob, who was completing a joint program for an undergraduate degree in economics and a master's in statistics at Harvard University, to join him.

Dr. Drucker said he began building the business model during the summer between first and second year of residency.

As it turned out, he had extra time to devote to the business because of an approval delay for his residency research project. And during his second and third year of residency he accelerated his involvement in his online business.

"My routine was that I would wake up at 5:30, I would do my didactic and residency-related work, then would go in and have an hour or two of classes or lectures in the morning, then have six to seven hours of patient care and surgery," he said.

After that full day ended, he would go to the Merchandise Mart at 5 or 5:15 p.m. to "start his work day" and toil there until about 10:30 or 11 p.m. before going home to his River North apartment to get some sleep before starting the routine over again.

"Towards the end of my residency, I had a big decision to make," Dr. Drucker said. "I had a couple of offers to work as a full-time periodontist in a couple of different practices."

But, he said, he decided that he would regret not pursuing his business idea more vigorously.

"Our industry is changing and changing really quickly on multiple levels," Dr. Drucker observed.

He said those changes will either be driven by corporate entities that have their best interest in mind or those in the dental community who can drive that change and make things "efficient with the best interest of dentists in mind."

"I know things are going to progress

the way it has in every other industry," he said. "And so I thought, hey, why not, I could be the individual who could drive that change."

His drive and commitment to the business did not go unnoticed.

His brother and he in May were named by Crain's Chicago Business as two of the 20 people in their 20s who are change-makers in the Chicago business scene.

Besides working about one day per week as a periodontist in an office in Algonquin, Dr. Drucker also travels two days a week on business and to lecture at dental organizations and at dental schools.

"I think there are a lot of aspects with being an entrepreneur, running a start-up company, a lot of similar aspects to being in a practice," Dr. Drucker said. "You work as a team; I don't work alone as a practicing dentist or periodontist. There are assistants and office staff, we are an entire team."

His start-up business team has grown to seven full-time employees. Also indepen-

dent contractors and some summer college interns are involved in the business.

Even though his business is growing, Dr. Drucker said he plans to always keep his hand in practicing dentistry.

"The nice thing about working the way I work is that I have full flexibility over my (dental) schedule so I can let the practice know of my availability, and the office will take care of scheduling surgery or follow-ups so I can spend my time devoted to running one business instead of two," he said.

He and his brother have divided responsibility at the company. His brother is CEO and handles the internal aspects of the business.

As the company president, Dr. Drucker is the "outward facing" component, dealing with anything involving the dental world.

"I speak the language, so to speak," Dr. Drucker said. ■

Joseph DeRosier is the CDS staff writer.

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# meeting place

Dental meetings and CE opportunities

## October

### 2: Englewood Branch

Staff Appreciation Night: Featuring A Night of Laughs with comedian Pat McGann. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Nikos Banquets Bar and Grill, 7600 S. Harlem Ave., Bridgeview. For more information, contact Nicholas Cudney, [nickcudney@gmail.com](mailto:nickcudney@gmail.com) or 708.448.8670.

### 2: Kenwood/Hyde Park Branch

Opioid Crisis and Dentistry: Where the Rubber Meets the Road: speaker TBA. Hyatt Place Chicago – South/University Medical Center, 5225 S. Harper Ave., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. For information, contact Jorelle Alexander, [jalexander@cookcountyhhs.org](mailto:jalexander@cookcountyhhs.org) or 773.383.7827.

### 4: North Side Branch

New Dentist Event: To Buy or Not to Buy? That is the Question. Rock Bottom Brewery, 1 W. Grand Ave., Chicago. RSVP by Sept. 20, to Joanne Oppenheim, [northsideRSVP@gmail.com](mailto:northsideRSVP@gmail.com).

### 9: North Suburban Branch

Soft Tissue Enhancement Around Implants: Restorative Considerations: Presented by Mike Czarkowski, DDS. Exmoor Country Club, 700 Vine Ave., Highland Park. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Jacqueline Rosen, [rosen.jacqueline@gmail.com](mailto:rosen.jacqueline@gmail.com) or 847.215.9971.

### 9: Northwest Side Branch

Update and Review of Oral and Maxillofacial Pathology: Presented by Mark Lingen, DDS, PhD. Gene & Georgetti Rosemont, 9421 W. Higgins Road, Rosemont. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. For information, contact Mark Spinazze, [markspinazze@gmail.com](mailto:markspinazze@gmail.com) or 847.255.7080.

### 9: Northwest Suburban Branch

Implant Overdentures, Fixed Hybrids and Beyond: Presented by Richard Dryer, DDS, MS. Cooper's Hawk Winery & Restaurant, 798 W. Algonquin Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner: 7 p.m.;

## Study clubs

### Central Lake County Dental Study Club

Meets the third Tuesday of every month at noon, January – November, Park Street Restaurant, 14 E. Park St., Mundelein. Contact Kimberly Zizic, 847.367.6654.

### Chicago Aesthetic Masters, A Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Dr. Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. Email [smilechicago2@aol.com](mailto:smilechicago2@aol.com) or call 312.644.4321 for specific dates.

### Dental Arts Club of Chicago

Dinner meetings are held on the last Tuesday of each month, from October to May at Alpine Banquets, 11141 W. Roosevelt Rd., Westchester. Cocktails: 6 to 6:30 p.m. Dinner: 7:15 to 9 p.m. Educational speakers: 8 to 9 p.m. Email Douglas Bork, [dougbork1@comcast.net](mailto:dougbork1@comcast.net).

### Greater Evanston Dentists Association

Meets first Monday of every month, noon – 1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact Roger Nouneh, 847.475.7754.

### Hellenic American Dental Society

The Hellenic American Dental Society (HADS) holds several dinner CE seminars throughout the year. Visit [www.hads.com](http://www.hads.com) for more info, including information on HADS philanthropic endeavors. HADS was founded in 1963 and is mostly comprised of Chicago-area dentists and dental specialists of Greek descent.

### Waukegan Dental Study Group

Semi-monthly meeting for lunch, from noon to 2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd. Contact Robert Stanuch, 847.336.8080 or Ellis Neiburger, 847.244.0292.

**STUDY CLUBS AND NON-PROFITS:** Submit your meeting information online at [on.cds.org/MyEvent](http://on.cds.org/MyEvent)

Program: 8 p.m. For more information, contact: Bryan Nakfoor, [bryannakfoor@gmail.com](mailto:bryannakfoor@gmail.com) or 847.392.0330.

### 9: South Suburban Branch

Political Night: Local politicians discuss current events. Speakers TBD. Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Kenneth Coffey, [kcoffey830@gmail.com](mailto:kcoffey830@gmail.com) or 708.403.7888.

### 9: West Side Branch

Management of Dental Caries Using Silver Diamine Fluoride Molar Incisor Hypomineralization vs. Molar Root Incisor Malformation: Etiology, Diagnosis and Treatment: Presented by Sahar Alrayyes, DDS, MS, and Evelina Kratunova, MDS, D.Ch.Dent, FFD. Barclay's American Grille at the Carleton of Oak Park, 1120 Pleasant St., Oak Park. Cocktails: 6:15 p.m.; Dinner and Program: 7 p.m. For information, contact Richard Kohn, [drrichardkohn@yahoo.com](mailto:drrichardkohn@yahoo.com) or 630.920.3418.

### 9: West Suburban Branch

Implants: Presented by Joseph Favia, DDS.

Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. For information, contact John Milgram, [tallgrassdental@yahoo.com](mailto:tallgrassdental@yahoo.com) or 630.922.0005.

## November

### 6: Kenwood/Hyde Park Branch

Pediatric Dentistry Tips for the General Practitioner: Behavior Management, Diagnosis and Treatment Planning: speaker TBA. Hyatt Place Chicago – South/University Medical Center, 5225 S. Harper Ave., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. For information, contact Jorelle Alexander, [jalexander@cookcountyhhs.org](mailto:jalexander@cookcountyhhs.org) or 773.383.7827.

### 6: North Suburban Branch

Digital DNA: IT Security in the Dental Practice: Presented by Bryan Currier. Exmoor Country Club, 700 Vine Ave., Highland Park. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Jacqueline Rosen, [rosen.jacqueline@gmail.com](mailto:rosen.jacqueline@gmail.com) or 847.215.9971.

### 6: Northwest Side Branch

Recent Advancements in Pediatric Dentistry: Presented by Ian Marion, DDS, MS. Gene & Georgetown Rosemont, 9421 W. Higgins Road, Rosemont. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. For information, contact Mark Spinazze, [markspinazze@gmail.com](mailto:markspinazze@gmail.com) or 847.255.7080.

### 6: Northwest Suburban Branch

Patient Intake, Referral and Discharge: Communication Strategies to Ensure Patient Safety and Reduce Risk: Presented by Julie Goldberg, DDS. Cooper's Hawk Winery & Restaurant, 798 W. Algonquin Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For more information, contact Bryan Nakfoor, [bryannakfoor@gmail.com](mailto:bryannakfoor@gmail.com) or 847.392.0330.

### 7: Chicago Dental Society

Regional Meeting: Five Key Strategies to Skyrocket Your Practice for the Entire Dental Team: Presented by Tom Lambert, DDS. Drury Lane, 100 Drury Lane, Oakbrook Terrace. 9 a.m.-2 p.m. 5 CE hours. Information and registration at [www.cds.org](http://www.cds.org).

### 11: Chicago Dental Society

Installation of 2019 CDS Officers, The Ritz Carlton Chicago, 160 E. Pearson St., Chicago. Welcome reception: 6:15 p.m.; Installation: 7 p.m.; Dessert Reception: 8 p.m.

### 13: Englewood Branch

Advances in Laboratory Materials and Systems: Presented by Tony Wazonis. Louie's Chophouse, 4642 W. 103rd St., Oak Lawn. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7 p.m. For more information, contact Nicholas Cudney, [nickcudney@gmail.com](mailto:nickcudney@gmail.com) or 708.448.8670.

### 13: North Side Branch

Advanced Endodontic Irrigation: New Technologies for Better Results: Presented by Brett Gilbert, DDS. Cocktails: 6 p.m.; Dinner: 7 p.m.; Meeting: 8 p.m. Maggiano's Little Italy, 4999 Old Orchard Shopping Center, Skokie. For information, contact Agata Skiba, [askibadds@gmail.com](mailto:askibadds@gmail.com) or 773.294.3869.

### 13: South Suburban Branch

Differential Diagnosis of Orofacial Pain: Presented by Dasjot Sahni, DDS. Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Kenneth Coffey, [kcoffey830@gmail.com](mailto:kcoffey830@gmail.com) or 708.403.7888.

### 13: West Side Branch

Contemporary Oral and Maxillofacial Surgery for the General Practitioner: Presented by Michael Han, DDS. Barclay's American Grille at the Carleton of Oak Park, 1120 Pleasant St., Oak Park. Cocktails: 6:15 p.m.; Dinner and Program: 7 p.m. For information, contact Richard Kohn, [drrichardkohn@yahoo.com](mailto:drrichardkohn@yahoo.com) or 630.920.3418.

### 13: West Suburban Branch

Radiology: Presented by Richard Monahan, DDS, MS. Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. For information, contact John Milgram, [tallgrassdental@yahoo.com](mailto:tallgrassdental@yahoo.com) or 630.922.0005.



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Zak Messieha, DDS  
Dentist Anesthesiologist



# branch news

Reports from our nine branches

## Englewood Branch

by Denise Hale, DDS

Our 2018-19 installation of officers was held at Jen's Guesthouse in Willow Springs.

Congratulations to our officers; **Nick Cudney**, president, **Brian Bailey**, president-elect, **Paul DiFranco**, vice president, and **Neil Singh**, treasurer.

Several Englewood branch members volunteered for the Illinois Mission of Mercy July 20-21 downstate in Springfield.

More than 1,400 patients received free dental care! We thank **Denise Hale**, **John Kozal** and his wife, Roxanne, **Peggy Richardson**, **John Moore**, **Joe Unger**, his wife, Sue, and their daughter, Madeline, for their participation

Our branch teamed up with the South Suburban Branch for our annual golf outing at Cog Hill. There were great prizes and great golf!

It is with a heavy heart and great sadness that I share the news that our long-time member, **Todd Molis**, has died. Please keep his memory and his family in your prayers.

## President Profile

### Nicholas Cudney, DDS, MD

ENGLEWOOD BRANCH

**Education:** Nicholas Cudney earned his dental degree in 2007 from the University of Michigan School of Dentistry. He went on to the University of Pittsburgh School of Dental Medicine earning a degree in oral and maxillofacial surgery in 2013.

**Family and Practice:** Dr. Cudney is married to his wife, Sarah. They have three sons, Luke, Levi and Graham. He currently practices in Palos Heights at Midwest Oral and Maxillofacial Surgery.

**Outside of dentistry, my interests include:**

spending time with my family, playing basketball and golf, and volunteering at my church.

**When I proudly talk about our branch**

**with new members, I tell them:** the value of organized dentistry lies in the camaraderie of peers allowing us to grow together in our business and clinical knowledge. The practice of dentistry can be an exceptionally fulfilling and rewarding profession, however, it has the ability to isolate solo practitioners. Our branch offers an opportunity to spend time socializing, recreating, and learning among local professionals. Beyond the value of getting together, organized dentistry provides an avenue to advocate for dentistry at the local, state and national levels. The branch meetings and our golf outing provided a great opportunity to begin participating in branch activities.



THE CUDNEY FAMILY: (clockwise) Nicholas, Levi, Luke, Sarah and Graham.



ENGLEWOOD: (L-R) Denise Hale, Joe and Madeline Unger at the Illinois Mission of Mercy event in Springfield.



## Kenwood/Hyde Park Branch by Sherece Thompson, DDS

**Kimberley Bolden** spent a week vacationing in Fish Creek in Door County, WI, with Chuck Tackes. They enjoyed good food and caught up on much-needed rest.

**Melanie Watson** travelled to Tallinn, Estonia, with friends Shelia Thuesdee and Dave Koz.



## President Profile

**Jorelle Alexander, DMD, MPH** | KENWOOD/HYDE PARK BRANCH

**Education:** Jorelle Alexander earned her dental degree in 2007 from the University of Louisville School of Dentistry.

**Family and Practice:** Dr. Alexander lives in Chicago with her son, Vernon. She is the Chair of the Department of Oral Health at the Cook County Health and Hospitals Systems.

**Outside of dentistry, my interests include:** spending time with my son and traveling.

**When I proudly talk about our branch with**

**new members, I tell them:** dentistry is a wonderful profession with endless possibilities. Being a part of this branch allows you to network with dentists of all ages in various stages in their careers and from various specialties. Belonging to such a group confers benefits to its individual members by operating as a resource. Individually we grow, but collectively we make a difference.



THE ALEXANDERS: Jorelle and Vernon.



KENWOOD/HYDE PARK: (top, left) Kim Bolden with Chuck Tackes in Door County. Bita Fayz and husband, Farhad, (above, left) pictured in front of the Trevi Fountain in Rome. Melanie Watson (above, right) in Tallinn, Estonia.





## North Side Branch

by Stefania Spilotro, DDS

Congratulations to **Ashley Kauffman** and her husband, Tim, who welcomed the birth of their beautiful baby girl, Riley Paige Kauffman on July 8 at 9:02 p.m. Riley weighed 6 pounds, 2 ounces and measured 19.5 inches long.

CDS Secretary **Terri Tiersky** had the pleasure of installing the 2018-19 North Side Branch board members downtown at Eataly on April 29.

We welcome **Agata Skiba**, president **Chelsea Jones**, president-elect, **Ashley Kauffman**, vice president, **Bill Simon**, recording secretary, **Stefania Spilotro**, branch correspondent, **Mital Spatz**, treasurer, and **Joanne Oppenheim**, dinner chair.

**Samia Rageb** and her boyfriend, Blake Hempel traveled to Amsterdam in April. While visiting the beautiful Keukenhof Tulip Gardens, Blake proposed. They are excited for this next chapter in their lives.



NORTH SIDE: Samia Rageb and her fiancé Blake Hempel

## President Profile

### Agata Skiba, DDS

NORTH SIDE BRANCH

**Education:** Agata Skiba earned her dental degree in 2014 from the University of Illinois at Chicago College of Dentistry.

**Family and Practice:** Dr. Skiba lives in Park Ridge with her husband, Conrad. They have a son, Leo. She practices general dentistry in Norridge and Hoffman Estates.

**Outside of dentistry, my interests include:**

reading, gardening and spending time with my husband and son.

**When I proudly talk about our branch with new members, I tell them:**

about the invaluable friendships that I have developed and the wonderful words of advice I've received over the years from fellow members.



THE SKIBA FAMILY: Agata with her husband, Conrad, and son, Leo.





NORTH SIDE: (above left) Ashley and Tim Kauffman announced the birth of their daughter, Riley Paige.

(above right) Harvey Mahler received an award at the ADA Library from Joseph Crowley for serving on the ADA Library Committee.

(right, L-R) Conrad Skiba, Alice Boghosian, Jack Twardowski, John Hagopian, Matt Skiba, Leo Skiba, Halina Skiba, and Agata Skiba at the baptism of Leo Skiba.



**Harvey Mahler** received an award at the ADA Library from **Joseph Crowley** for serving on the ADA Library Committee. Congratulations, Harvey.

**Alice Boghosian** and **John Hagopian** joined **Agata Skiba** and her family celebrate the baptism of her son, Leo, at Maya Del Sol in Oak Park in May.

**Bruce Douglas**, approaching his 93rd birthday, has been awarded the Albert Nelson Marquis Lifetime Achievement award “for his achievements, leadership qualities and the credentials he has demonstrated in his field.” Bruce is still teaching as professor of health and aging at the University of Illinois at Chicago School of Public Health.

### North Suburban Branch by Rafael Peña, DDS

**Vincent Chiara**, and his wife, Michelle, are happy to announce the birth of their granddaughter, Lyra Emily Chiara. She was born Feb. 25 to proud parents, Michael Chiara and his wife, Kirsten Bischoff Chiara. Kirsten is the daughter of Darrell Bischoff, a dentist practicing in Anthem, AZ.

Following the completion of a four-year term culminating as the General Chair for the ADA Annual Session in 2017, 2013 CDS President **David Fulton Jr.** found free time to turn his attention to another passion in his life, wine.

Having lectured extensively on wine



NORTH SUBURBAN: The Shanty’s new wine director, David Fulton Jr.





Josh Oleari and Mark Jacobs (right)

for the past 35 years, Davey is now the wine director of the Shanty in Wadsworth, the restaurant made famous on *Guy Fieri's Diners, Drive-ins and Dives*.

He has been allowed to create an entire wine program from scratch and will continue to grow the program with wine tasting and food-pairing events with Food Network celebrities in the upcoming years. Davey encourages everyone to make their way up to Wadsworth on Highway 41 to visit the restaurant and have a delicious pour of wine.

After 32 years, **Mark Jacobs** moved his Northbrook dental practice to Deerfield. Mark is excited that **Josh Oleari**, from the Indiana University School of Dentistry is joining him.

Josh lives in Riverwoods with his wife, Sue, and three children. He previously worked at the Chicago Board of Trade.

**Mark Cannon** presented lectures at several meetings this summer, including the Texas Dental Association in San Antonio, the Dystrophic Epidermolysis Bullosa Research Association (DEBRA) in Phoenix and was the main speaker at the University of California at Los Angeles School of Dentistry alumni meeting. Mark also was honored with a faculty chairship from the Feinberg School of Medicine for his more than 25 years devotion to research and education.

## President Profile

**Jacqueline Rosen, DDS, MS** | NORTH SUBURBAN BRANCH

**Education:** Jacqueline Rosen earned her dental degree in 1982 from the Northwestern University Dental School. She went on to complete her orthodontics specialty in 1984.

**Family and Practice:** Dr. Rosen lives with her husband, William Sakas. They have two grown children, Robert Sakas and Kristina Sakas Katz, an orthodontist who practices with her at Jacqueline G. Rosen Orthodontics in Buffalo Grove and Highland Park.

**Outside of dentistry, my interests include:** skiing, golfing and dogs.



**When I proudly talk about our branch with new members, I tell them:** I have been a member for 34 years. I have learned and benefitted so much through the interactions with my colleagues. It has been an absolutely wonderful experience for me. Being a part of organized dentistry allows us to gain a broad perspective of our profession within our communities and it brings together doctors that share the core values that brought us to our profession.



NORTHWEST SIDE: (L-R) Lou Imburgia, Mike Biasiello, Chuck DiFranco, Barb Mousel, Spencer Bloom, Mary Starsiak, Sal Storniolo and Dave Kumamoto volunteered at the Illinois Mission of Mercy in Springfield.

## Northwest Side Branch

by Tara Culligan, DDS

After an eventful summer, it is time to catch up on what is new with our members. **Alex Moore** has joined the team of **Patrick Fitzgerald** and **Aga Chruszczyk** at Park Ridge Endodontics.

Be sure to welcome Alex to our branch at this season's meetings.

**Tom Schneider** is proud to announce that his daughter, Margaret, graduated from St. Louis University with a bachelor's degree in health science. Margaret will continue her education, pursuing a degree in physical therapy.

Some Northwest Side Branch members volunteered their time and talents at the Illinois Mission of Mercy July 20-21 in Springfield. About 1,500 patients were treated by more than 300 dental professionals. We thank **Mike Biasiello, Spencer Bloom, Chuck DiFranco, Pat Hann, Ken Hausen, Lou Imburgia, Dave Kumamoto, Barb Mousel, Mary Starsiak** and **Sal Storniolo** for representing our branch at this amazing community event.

Happy 40th birthday to our branch president, **Mark Spinazze!**

## President Profile

### Mark Spinazze, DDS

NORTHWEST SIDE BRANCH

**Education:** Mark Spinazze earned his dental degree in 2007 from the University of Illinois at Chicago College of Dentistry. He went on to the University of Cincinnati College of Medicine earning a degree in oral and maxillofacial surgery in 2011.

**Family and Practice:** Dr. Spinazze is married to wife, Liza. They have three children, Rafael, Sam and Remy. He currently practices in Chicago at Associates for Oral and Maxillofacial and Implant Surgery, Ltd.

**Outside of dentistry, my interests include:**

coaching my kids, sports, fishing and spending time with my family.

**When I proudly talk about our branch**

**with new members, I tell them:** the leadership in our branch is truly a great resource for members both new and old. From CDS and ISDS presidents to numerous other leadership positions on local, state and national levels, you can always find a friendly face to approach for advice and guidance in your professional lives.



THE SPINAZZE FAMILY: (clockwise) Liza, Mark, Rafael, Remy and Sam.



Sarah, Peter, Margaret and Tom Schneider.



## President Profile

### Bryan Nakfoor, DDS

NORTHWEST SUBURBAN BRANCH

**Education:** Bryan Nakfoor earned his dental degree in 2005 from the University of Michigan School of Dentistry. He continued on to earn an orthodontics degree from there in 2008.

**Family and Practice:** Dr. Nakfoor lives with his wife and fellow dentist Jennifer Sile. They have two children, Morgan and Grant. He practices in Park Ridge and Arlington Heights at Nakfoor Orthodontics.

**Outside of dentistry, my interests include:** golfing, skiing, travel, cooking, family time and University of Michigan football.

**When I proudly talk about our branch with new members, I tell them:** We have a proud strong membership. We are here to help them grow.



THE NAKFOOR FAMILY: Jennifer Sile, Grant, Bryan and Morgan Nakfoor.

### Northwest Suburban Branch

by Sylvia Deek, DDS

**James Frett** served as a co-chair of the Illinois Mission of Mercy event held July 20-21 at the Bank of Springfield Convention Center. More than 1,100 people volunteered and produced approximately \$1,013,500 in donated dental care. That is truly wonderful for all the patients served. Huge thanks to all who participated!

**Iwona Iwaszczyszyn** and her daughter, **Agnieszka Iwaszczyszyn**, also volunteered for the event. It was the fifth time they participated. They first volunteered in 2010, when Iwona's daughter was a student at Loyola University Chicago. Now she is in her second year as a practicing dentist.

Iwona also took a trip to Iceland this summer. She described it as the most beautiful place on earth, one of a kind. She drove around the island and was happy the volcanoes were silent during her trip.



NORTHWEST SUBURBAN: (Above left) James Frett, wife, Jackie, and their daughter, Leslie, served as patient ambassadors at the Illinois Mission of Mercy event. (above right) Iwona Iwaszczyszyn with her staff also volunteered.



After selling his practice to **Tehemina Richardson** last August, **Jack Kenney** has semi-retired to Nashville, where he is teaching two days a week in a New York University satellite pediatric residency program. Jack continues to present lectures on forensic dentistry, domestic violence and human trafficking. He will be presenting two programs at the upcoming Midwinter Meeting in February.

**Edward Segal** – who is originally from Toronto – went back to Canada in July for a fishing trip with North Side Branch member **Milt Salzer**. They caught some walleye and northern pike in Manitoba.



NORTHWEST SUBURBAN: Iwona Iwaszczyszyn (above left) in Iceland. (above right) Edward Segal and Milt Salzer (right) have a fish tale.



SOUTH SUBURBAN: Larry (left) and Gary Jagmin celebrated 40 years of practicing dentistry.

### South Suburban Branch

by William Earley, DDS

**Larry Jagmin** and **Gary Jagmin** both celebrated 40 years of practicing dentistry. Congratulations, gentlemen.

### West Side Branch

by Richard Kohn, DDS, and Michelle Jennings, DDS

**Sharon Horwitz** competed on July 14 in the Ironman 70.3 in Muncie, IN.

**John Perna** was awarded with the title of Diplomate of the American Board of Oral Implantology/Implant Dentistry in May. To earn the honor, John had to practice implant dentistry for at least



Kevin Patterson is thankful to have loyal patients, such as Sylvia Korpas. Sylvia has been a patient in his practice since Oct. 3, 1950. She was then a patient of Leo Finley Sr. Sylvia remembers when Leo Finley Jr. joined the practice as a young dentist. She also remembers Wayne Helge as a young dentist. Back in 1950, according to her dental record, an amalgam restoration cost \$4.



## President Profile

**Kenneth Coffey, DDS**  
SOUTH SUBURBAN BRANCH

**Education:** Kenneth Coffey earned his dental degree in 1986 from the Loyola University School of Dentistry.

**Family and Practice:** Dr. Coffey is married to wife, Mary. They have two grown children, Christopher and Lynn. He currently practices in Orland Park.

**Outside of dentistry, my interests include:** snowboarding, wake surfing, golf and traveling

**When I proudly talk about our branch with new members, I tell them:** Our branch is very active in

organized dentistry. We are passionate about mentoring young members and invite and encourage them to get involved as a board member. We gather together for fishing trips, golf outings and ski trips with fellow branch members. We are also developing other social events to encourage our members' significant others to feel welcome, too.



THE COFFEY FAMILY: (L-R) Kenneth Coffey; wife, Mary; daughter-in-law, Breanna; son, Chris Coffey; grandson, Caleb Petty; daughter, Lynn Petty; son-in-law, Jeffery Petty.

seven years, present cases for review and pass a series of written and oral exams.

**Gina Orland** and Jason Herrera welcomed their second son on May 17. John Frank Herrera was born weighing 7 pounds, 6 ounces and was 21.5 inches long. Big brother, Joseph, is super excited. Grandparents **Frank Orland** and **Carla Orland** are overjoyed.

Frank tested out "retirement" while he recovered from successive knee surgeries earlier this year.

Our installation brunch was held May 6 at Pinstripes in Oak Brook.

**George Zehak** had the honor of installing the 2018-19 officers: **Richard Kohn**, president, **Satish Alapati**, vice president, **Blase Brown**, secretary, **Larry Jacobs**, treasurer, and **John Polivka**, librarian.

The brunch was enjoyable and we played bocci to bring out our competitive spirit. We look forward to another great year.

We thank **George Barsa** as past president, **Brian Caraba** as branch director



Joseph Herrera holds his baby brother, John Frank Herrera.

and welcome **Shafa Amirsoltani** as our new ISDS trustee. We also give a shout out to **Sal Storniolo** who was our ISDS representative last year and did a wonderful job keeping our branch informed.

**Michelle Jennings** had a busy summer overseeing the move of her periodontal office, LaGrange Periodontics, to a new location at 6520 Joliet Rd. in Countryside. In addition to the new office, Michelle completed her laser certification and will also offer CBCT scan technology. **Eugene Buksa**, Michelle's partner since 1991, announced his retirement in June. Congratulations to Gene as he begins a new chapter. Joining the practice is Monica Babbitt, who received her periodontal specialty degree from the University of Nebraska College of Dentistry in 1997. Everyone at LaGrange Periodontics is excited to have Monica on board.

**Richard Kohn** and **Michelle Jennings** took a trip to New York City to visit Michelle's son, Mike. They packed a lot into three days, including seeing the Empire State Building, Brooklyn Bridge, Central Park, a rib fest, a Mets/Yankees game and numerous subway rides. Their FitBit devices recorded more than 20,000 steps each day!

Many West Siders also participated in the Mission of Mercy held on July 20-21 in Springfield. Among those volunteering

## President Profile

**Richard Kohn, DDS, MS** | WEST SIDE BRANCH

**Education:** Richard Kohn earned his dental degree in 1978 from the Loyola University School of Dentistry. He went on to complete his endodontics specialty in 1981 and earned a Master's degree in oral biology.

**Family and Practice:** Dr. Kohn lives with his wife, fellow CDS member Michelle Jennings. He practices at Cameo Dental Specialists in Countryside

**Outside of dentistry, my interests include:** traveling, model railroads and photography.



Richard Kohn and Michelle Jennings.

**When I proudly talk about our branch with new members, I tell them:** the West Side Branch is one of the friendliest groups of professionals that I have had the pleasure to embrace and serve as an officer. We encourage our members in all aspects of organized dentistry. We are a welcoming group and are always happy to have new and prospective members come to our meetings to get an idea of what organized dentistry has to offer.

were **Gary Alder, Shafa Amirsoltani, Jim Bryniarski, Brian Caraba, Carol Everett, Michelle Jennings, Richard Kohn, Michael Tauber, George Zehak** and **Susan Zelazo-Smith**. Also helping out were Maria Zehak and Diana Alder. All volunteers enjoyed the experience and found the experience rewarding.

**George Zehak** and **Brian Caraba** participated in a free dental clinic along with students and faculty from Midwestern Dental School. The event took place June 10 at the Elgin Adventist Church.

**Diane Garrison** told us that her son graduated from Fenwick High School in



WEST SIDE: (left) Diane Garrison's son graduated from Fenwick High School in May and will attend DePauw University in the fall.

(right) George Zehak and Brian Caraba and a team of volunteers participated in a free dental clinic held at the Elgin Adventist Church on June 10.



May and is going to attend DePauw University in Indiana this fall. Diane traveled to Paris for a week in June and loved the experience. It was her first trip to Europe and she is looking forward to visiting other countries in the future.

## West Suburban Branch

by Anna Orland, DDS

In May, **Cynthia Satko** participated in the Annual PWS Awareness Walk to raise money and attention to people suffering from Prader-Willi Syndrome.

**Al Diepstra** has retired from dentistry as of July 31. He and his wife plan to spend time traveling and visiting with three sons and five grandchildren. Al graduated from the Loyola University School of Dentistry in 1975 and has been in private practice for 43 years.

**Doug Chang** spent time with his family in the Pacific Northwest and enjoyed playing golf at Chambers Bay with his father and sisters.

Many members of our branch volunteered for the Illinois Mission of Mercy, including Fran and **Robin Blakkolb**; **Mike Bond** and his staff; Linda and **Tim Crombie**; Shirley and **John Gerding**; **Steve Jagielo**; **Robin Jungblut**, and her assistant and hygienist; **Doug Kay**; Carol and **Paul Kempf**; **Don Kipper**; **Michael Lenart** and his daughter, Amy; **Diane Metrick** and her daughter, Anne Koehne; Celeste and **Dean Nicholas**; **Tom Sullivan**; Tami Wanless; **Eric Jackson**; Belinda and **Bill Hamel**, along with their assistant, Chris; Tracey and **Mark Ploskonka**, and their daughter, Lindsay.

The Ploskonka family celebrated daughter Lindsay being accepted into the Indiana State University Masters Program for Physician Assistants.

**Barbara Chang** and her husband spent an adventurous week in Denali National Park hiking, kayaking and fishing. They enjoyed great weather and beautiful views.

## President Profile

**John Milgram, DDS** | WEST SUBURBAN BRANCH



THE MILGRAM FAMILY: Jackson, John, Ramona, Jake and Sophia.

**Education:** John Milgram earned his dental degree in 1999 from the Northwestern University Dental School.

**Family and Practice:** Dr. Milgram lives with his wife, Ramona, and they have three children, Jackson, Sophia and Jake

**Outside of dentistry, my interests include:** photography, skiing, eating at new restaurants around Chicago, warm vacations, SCUBA diving, hiking and weightlifting.

**When I proudly talk about our branch with new members, I tell them:** Ours is the largest branch of the Chicago Dental Society. We have the largest repeating dental meetings in the state – not including the Midwinter Meeting. We have a diverse group of younger and older dentists and we welcome all races and creeds. We have the most effective outreach program to dental students of any of the nine branches. People come to our meetings for the CE, but also love the food at Maggiano's, as well as our camaraderie.

**Robert Pick** is a best-selling author with Jack Canfield, contributing to *Mastering the Art of Success*.

Bob not only writes a monthly article for, but was appointed to the Advisory Board of the online digital dental practice management journal, *Dentists Money Digest*. [www.dmdtoday.com](http://www.dmdtoday.com). His latest article is about email branding and your email signature.

Congratulations to past branch president

**Nolen Levine**, who as tactician on the racing yacht *Challenge*, won the First Place Mackinac Trophy in this year's rough and tragic Chicago Yacht Club Race to Mackinac.

Nolen was one of a crew of 14 and described the race as a "relentless 54-hour full-contact body slam!" This was his 43rd Mac Race. ■





Photo courtesy of Dave Gaspar



WEST SUBURBAN: (top left) It was rough sailing for Nolen Levine in his 43rd Mac Race. He was part of the 14-person crew of the winning yacht, Challenge. They encountered a competing yacht that was taking on water.  
 (top right) Doug Chang enjoyed golfing at Chambers Bay with his father and sisters.  
 (middle left) Cindy Satko with her children, Tommy and Becky, as well as the Satko Oral Surgery's therapy dog-in-training, Rowdy.  
 (middle right) Barb Chang vacationed in Alaska with her family and made the summit of Flattop Mountain in Anchorage.  
 (right) Gary Alder, Kamal Vibhakar, Gary Clemens and Tad Friess at our branch golf outing.  
 (bottom right) Mark Ploskonka, John Milgram and Donald Kipper.





# classifieds

Place your ad online at CDS.org

## DEADLINES

November .....September 14, 2018  
January/February .....December 10, 2019  
March/April .....February 8, 2019  
May/June .....April 11, 2019  
July/August .....June 13, 2019  
September/October .....August 3, 2019

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

## PAYMENT

Advance payment must accompany your ad. **Make checks payable to Chicago Dental Society.**

## RATES

**Standard Classified:** \$95 for the first 30 words plus \$4 for each additional word.

**Display Classified:** \$115 per column inch. Minimum ad size is one column inch.

**Premium Standard Classified:** \$105 for the first 30 words plus \$4 per each additional word.

**Member discount:** CDS members are entitled to a 10 percent discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.

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## FOR RENT

**PLANNING A START-UP?:** Three-operatory office in a prime North Shore location. Most of the equipment is available for purchase due to practice merger. Inexpensive start up. Contact [tmcdermott@paragon.us.com](mailto:tmcdermott@paragon.us.com).

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5437 N. Lincoln Ave. Chicago, 60625.  
1,700 square feet. Ideal space for dental office, previously an optical. Seven built rooms with plumbing available. Receptionist area and two bathrooms available. Across street from 20th District Chicago Police Station. Back parking available.  
[lincolnkaraokechicago@gmail.com](mailto:lincolnkaraokechicago@gmail.com).

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Ready computerized office on busy street. Ample parking available. Two operatories ready to go and plumbed for four more chairs. Total 1,500 square feet. Open to turnkey and/or renting. Very reasonable rent. Please contact [smiledentistry9211@gmail.com](mailto:smiledentistry9211@gmail.com).

**DENTAL CLINIC FOR LEASE:** Clinic located in commercial, busy area of Clark Street. Furnished with two dental chairs, X-ray machine, lab area. Accessible to public transportation. Free client parking. Inquire 847.489.4434.

**SUBLEASE OPPORTUNITY IN MOKENA:** Great satellite office, ideal for startup, 1,450 square feet. Plenty of parking, three fully plumbed suites. Separate lab/sterilization rooms. Private office. Older used equipment available for purchase. If interested, call Kurt Raichart, DDS at 708.507.5568 or Mitch Simborg, Relator at 708.799.4900.

**NORTH SIDE BUILT-OUT DENTAL SPACE FOR LEASE OR SALE:** Rare opportunity to start your dental practice with minimal investment, purchase option and tenant improvement allowance available. For property details visit <https://bit.ly/2uf6lha>.

### SECOND-GENERATION DENTAL OFFICES:

Learn more about the benefits of second-generation dental spaces. We track all second-generation opportunities in the Chicagoland area. Contact 630.885.3994.  
[pete@jrossiandassociates.com](mailto:pete@jrossiandassociates.com)  
[www.jrossiandassociates.com/for-sale.html](http://www.jrossiandassociates.com/for-sale.html)

## SPACE SHARING

**LIBERTYVILLE DENTAL OFFICE SPACE TO SHARE/LEASE:** Four-chair dental office for lease/space share in Libertyville. Ideal for general or specialist. Available three or four days per week. [bdanodds@sbcglobal.net](mailto:bdanodds@sbcglobal.net).

**NORTH SHORE OPERATORY:** Fully equipped, new operatory in highly visible area in a downtown North Shore suburban strip mall, available immediately, perfect for specialist or GP. Price negotiable, please contact 847.942.1792.  
[fsaeddds@gmail.com](mailto:fsaeddds@gmail.com).

### SPACE SHARING — SCHAUMBURG:

Newly renovated GP office, three fully equipped operatories, panoramic. Affordable way to practice for newly graduated, retiring dentist, satellite office. Great location and parking. Email [schaumburgdds2016@gmail.com](mailto:schaumburgdds2016@gmail.com).

**SPACE SHARING IN SKOKIE:** Up to three operatories. Exceptional building, beautiful office, newer equipment. Great location near expressway (Touhy), shopping. Ample parking. You and your patients deserve an upgrade. [smds@comcast.net](mailto:smds@comcast.net).

**DOWNTOWN MICHIGAN AVENUE DENTAL OFFICE:** General dentist or specialist; our nine-operator, multi-specialty and general dental group practice, located on Michigan Avenue in Downtown Chicago, is seeking a general dentist or specialist to join and merge their practice with our group or stay independent and space share within our office. Retirees outside their covenant not-to-compete boundary are welcome as well. Cross referrals within our practice are available and standard. One of our senior dentists has retired and we now have chair time and space to accommodate another dentist. This is an excellent opportunity to build your practice with cross referrals and support of colleagues. Our practice was initially started in 1911 and is well-established and very stable. State-of-art equipment and technology. Computers and monitors throughout the office. Please call 312.882.4337.

## FOR SALE BY OWNER

**PRACTICE FOR SALE:** Sale, northwest suburbs of Chicago. Office grosses \$250,000-\$300,000 on 15 hours per week. Beautiful office going strong for over 25 years. Must sell. Best offer accepted. Please call Maggie 708.668.2079.

**DENTAL OFFICE:** Condominium, Oak Park/River Forest/Elmwood Park area. First floor separate entrance with assigned covered parking for staff. 1,200 square feet with room for expansion. Two operatories with digital X-ray. All mechanicals (compressor and suction) included. General dental practice, all fee-for-service also available. Email [al7993@yahoo.com](mailto:al7993@yahoo.com).

**SOUTHWEST SUBURB PRACTICE FOR SALE:** Priced to sell fast. Low overhead. Three treatment rooms. Production \$318,000 working just three days a week. High traffic street and complex. Asking \$135,000, negotiable. [bonzo1715@gmail.com](mailto:bonzo1715@gmail.com).

**WAUKEGAN OFFICE FOR SALE:** Four modern operatories, \$175,000 collection for 2.5 days per week in 2017. Asking \$117,000 with patients or \$87,000 without patients. Selling as is. Contact via email at [jooplant@gmail.com](mailto:jooplant@gmail.com).

**NORTH MICHIGAN AVENUE ORTHODONTIC PRACTICE FOR SALE:** State-of-the-art orthodontic practice on North Michigan Avenue with large windows providing a dramatic view of Millennium Park and Lake Michigan. We use Orthotrac software and a Carestream CS 9000 system costing \$185,000. Includes a full ortho lab for fabrication of appliances. Tremendous referral opportunities, with only one other orthodontist in this almost exclusive medical/dental building, and four other medical/dental buildings in the immediate area. 30 percent cash, 70 percent insurance. Gross of \$600,000-plus working 2.5 days/week. Contact Rich at 847.279.8521 or [rcrane@r-cranelaw.com](mailto:rcrane@r-cranelaw.com) for additional information.

**PRACTICE AND REAL ESTATE FOR SALE:** Practice and property for sale, Lansing, IL. Office grosses over \$300,000 three days/week. Established 1982. Must sell. Best offer accepted. Please contact Dennis via email [biggesttoothysmile@gmail.com](mailto:biggesttoothysmile@gmail.com).

**NAPERVILLE OFFICE FOR SALE:** Four-operator, digital, fee-for-service/PPO office for sale. \$226,000 in 2017. On pace to do \$250,000 to \$260,000 this year. Only open two days a week. Asking \$165,000. Looking to sell within the next month or two. Serious inquiries only. [naperdentist1250@gmail.com](mailto:naperdentist1250@gmail.com).

**FULLY EQUIPPED DENTAL OFFICE FOR SALE:** Fully equipped dental office for sale. Northwest Chicago. Leave a message at 941.281.0017.

**AURORA PRACTICE FOR SALE:** Four-chair paperless, great location in CVS strip mall, surrounded by residential subdivisions, produced \$560,000 in 2016 and growing. \$330,000 or best offer. Call/text 630.253.4996.

**OFFICE FOR SALE:** General dental office for sale. Dentist retiring. Office has two operatories and ready for four. Working only part-time, excellent opportunity for growth. Located on the corner of a busy street. A great office for a new graduate or second office. Newly painted, carpeted, and new lab cabinets. Bensenville. 630-860-2058.

**DENTAL OFFICE FOR SALE — RETIREMENT:** Dental office on northwest side of Chicago for sale. Fully equipped, three operatories, digital X-ray, panoramic and cephalometric for braces. Ready for general dentist or orthodontist. Contact [gnowicka2853gmail.com](mailto:gnowicka2853gmail.com). Building/parking for sale.

**GENERAL DENTAL PRACTICE FOR SALE:** Western Springs. \$330,000 gross on 3.5 day per week. Fee-for-service, 3 operator practice, great hygiene department. Office has excellent growth potential. Dental building for sale or lease, owner retiring. Email only [tcurry3131@sbcglobal.net](mailto:tcurry3131@sbcglobal.net).

**LOOP DENTAL OFFICE CONDO AND PRACTICE:** Great views of Millennium Park and Lake Michigan. Solid restorative and hygiene practice. Fee-for-service. Three operatories. [practiceopp2@pbminc.net](mailto:practiceopp2@pbminc.net).

**FOX VALLEY OFFICE FOR SALE:** Ideally located off Randall Road, halfway between Elgin/St. Charles in South Elgin. Four units, fifth unit option already plumbed. Video tour — [dentalcondo.com](http://dentalcondo.com). Call Jack Dunholter 630.399.1290.

**WEST SUBURBAN PRACTICE FOR SALE:** Four-operator digital practice with room to expand. New Schick digital sensors, new digital Pan/Ceph, CEREC CAD/CAM and milling unit. No patient base. Inexpensive start up. \$40,000 or best offer. Must sell quickly. [csdentist13@gmail.com](mailto:csdentist13@gmail.com).

**DENTAL OFFICE FOR SALE:** Fully equipped computerized office in the prime location for sale. Current lease expires in February 2019. Call 847.341.4204, the best days Thursdays and Fridays.

**ORAL SURGERY PRACTICE:** Excellent opportunity for oral and maxillofacial surgeon. Well-established, highly respected solo practice near hospital and downtown. Western suburb of Chicago. Fee-for-service. Oral and maxillofacial surgeon willing to stay during transition. Reply to [mjk0539@yahoo.com](mailto:mjk0539@yahoo.com).



FOR SALE BY OWNER: Great Loop general dental practice for sale. Four operatories. Long-established fee-for-service. Collections over \$1 million. Appraised at \$850,000. Contact [loopdds75@gmail.com](mailto:loopdds75@gmail.com).

## FOR SALE BY BROKER

### AURORA PRACTICE FOR SALE:

New Listing. Storefront location. Four operatories. Collections \$323,770 part-time. Mainly cash. Contact Jerry West, [west@aptus.ae](mailto:west@aptus.ae), 312.275.2000. Aptus Exchange, an advisory services organization.

CAROL STREAM FOR SALE: Price reduced. Fully equipped digital office — four operatories. Open bay ortho area, digital pan ceph. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com). 630.890.6074. Professional Practice Transitions.

JOLIET — PRACTICE BUILDING SALE: Start-up. Well-established, four operatories. Located in Cathedral area, near Interstate 80 and Joliet mall. Attached apartment rental for additional income. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com).

CRETE — PRACTICE SALE: Dentist retiring. Freestanding building. Great location. Three treatment rooms with room to expand. Part-time collections: \$464,000. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com). 630.890.6074. Professional Practice Transitions.

ORLAND PARK PRACTICE FOR SALE: Great starter opportunity. Two equipped treatment rooms. Expandable to three. Real state available. Collections 2017: \$270,000. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions.

OREGON, IL, PRACTICE FOR SALE: Near Rockford, well-designed office. Priced for immediate sale. Five operatories. Average collections: \$785,000. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions.

CAROL STREAM FOR SALE: Price reduced. Excellent starter opportunity. Fully equipped digital office — four operatories. Open bay ortho area. Digital pan/ceph. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com). 630.890-6074. Professional Practice Transitions.

SOUTH ELGIN PRACTICE FOR SALE: New listing. Turnkey. Storefront location. Four operatories, Panorex. Collections \$282,000 part-time. Mainly PPO. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions.

PALOS HEIGHTS AREA PRACTICE FOR SALE: New listing. Excellent location. Fully digital practice with three treatment rooms. Expandable to four. Eaglesoft. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com). 630.890.6074. Professional Practice Transitions.

CHICAGO PRACTICE SALES: 773.502.6000 or [www.chicagopracticesale.com](http://www.chicagopracticesale.com). Buying an office through another broker or FSBO? Have peace of mind with Due Diligence Assistance. Reasonable rates, fast turnaround. Visit [www.DentalDueDiligence.com](http://www.DentalDueDiligence.com) for more info.

### ILLINOIS PRACTICES FOR SALE:

CALUMET CITY, NEW — Three operatories in a standalone building available for purchase. Adjacent parking lot. Great signage. Collections \$700,000-plus. A great moneymaker in a long term established location.

CAROL STREAM, NEW PRICE — Three newer operatories in a strip center. Turnkey and ready to grow. No patients. Low overhead.

CHICAGO LOOP, NEW — Two operatories with beautiful views. Collections \$220,000. 100 percent fee-for-service. Modern and digital. Condo available for purchase. Must see.

CHICAGO MIDWAY, OWN YOUR OWN BUILDING — Four operatories at street level. Busy area. Building available for purchase. Parking spaces included. 100 percent fee-for-service. Ready to grow.

DEERFIELD, RECENTLY UPGRADED — Four fully equipped operatories. Well-established, 100 percent fee-for-service office. Collections \$360,000 and growing.

DES PLAINES — Under contract.

DES PLAINES — Under contract.

ELMWOOD PARK, NEW — Three operatories at street level. Attractive buildout. Busy area. 100 percent fee-for-service. Collections \$225,000. Great part-time or second office.

EVANSTON, NEW — Four operatories in a street level storefront. Building is available for lease or purchase. Office expandable. Fee-for-service, PPO, Medicaid. Associate in place. Collections \$400,000. Priced to move.

NAPERVILLE, PRICE REDUCED, SELLER NEEDS TO GO — Under contract.

NEW LENOX, NEW — Four operatories expandable to five. Fee-for-service and PPO. Beautiful newer buildout with digital intramural X-rays and a Pano. Collections \$900,000-plus. Seller will associate upon request.

SCHAUMBURG, NEW — Three operatories in a strip center, 98 percent fee-for-service. Collections \$420,000-plus. Clean and neat. Seller will stay or transition upon request.

SOUTH ELGIN, BEAUTIFUL — Four operatories of ADEC with two more plumbed. High-visibility strip center corner unit with windows in two operatories. Digital X-Rays with a film Pano. Collections \$540,000. Seller will associate upon request.

WESTMONT, CLOSE TO EVERYTHING — Under contract.

WHEELING, BEAUTIFUL — Four operatories, expandable. Standalone building available for purchase with rental space adjacent. Collections \$1 million.

### ADS MIDWEST:

ADS Midwest — ENDORSED by ISDS. Contact Peter J. Ackerman, CPA, CVA at 312.240.9595 [peter@adsmidwest.com](mailto:peter@adsmidwest.com) or [adsmidwest.com](http://adsmidwest.com).

Sellers needed. Never has the market been stronger, never have values been higher. Call for a free consultation if you are considering a transition or sale.

PERIO — Beautiful build out, wood paneling, marble counters and the newest tech. \$900,000 annual collections. Real estate available.

CHICAGO LOOP — \$325,000 collections, nice three-operator digital facility with room to grow.

CHICAGO NORTH SIDE — Highly visible three-operator digital office, in the Wrigleyville area. \$400,000 annual collections priced for immediate sale.

CHICAGO NORTHWEST SIDE — \$2.6 million in collections, seven operatories, cone beam, beautiful office and location.

SOUTH SUBURBS — \$735,000 collections. Visible location in a free standing building.

SOUTHWEST SUBURBS — \$220,000, strip center anchored by Mariano's. Great starter.

SOUTHWEST SUBURBS – Beautiful facility. Cone beam, fully digital, lasers, beautiful wood paneling, marble counters and waterfalls. Real estate available.

WEST SUBURBS – \$1.25 million fee-for-service/PPO quality family practice. Real estate available.

FOX RIVER VALLEY – \$270,000 in collections. Great starter in a desirable community.

FOX RIVER VALLEY – \$175,000 in collections. Three operatories, real estate available.

NEAR WEST SUBURBS – \$450,000 three operatories in a highly desirable suburb. Perfect in town location. Free standing building for sale with practice.

NORTHWESTERN SUBURBS – Five operatories, over \$400,000 in annual collections. Priced to sell.

NORTHWESTERN SUBURBS – Five operatories, \$1.25 million in collections. Fee-for-service. Real estate available.

NORTHWESTERN SUBURBS – Beautiful high-end office, fee-for-service producing \$2 million. Real estate available.

DEKALB – 1,000-plus patients, \$500,000 collections, diamond in the rough. Ideal patient base, "merger."

NORTH CENTRAL ILLINOIS – Beautiful office, \$650,000 quality office.

NORTHWEST INDIANA – \$425,000 in collections, priced for immediate sale.

HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS — HELPING BUYERS AND SELLERS: Al Brown, 630.781.2176, [al.brown@henryschein.com](mailto:al.brown@henryschein.com).

NORTHERN ILLINOIS – Established, modern, six-plus operator practice, mid \$900,000 revenues at great location on major street. Doctor retiring from office open 4.5 days a week and referring out most specialty work. #IL126

CHICAGO, NORTHWEST – Doctor retiring from established three-operator practice with building on major street in residential neighborhood. Good upside potential as doctor only works about 24 hours per week, referring out many procedures. #IL129.

CHICAGO DENTAL BROKER: The only locally owned dental brokerage that is operated by a dentist and CDS member. Dr. Robert A. Umland, [chicagodentalbroker@gmail.com](mailto:chicagodentalbroker@gmail.com), 847.814.4149, [www.chicagodentalbroker.net](http://www.chicagodentalbroker.net).

CHICAGO, NORTH SIDE: Charming three-op cosmetics practice with ortho. Great location and all fee-for-service. Very high fee schedule!

CHICAGO, NORTH SIDE: Cash cow, grossing \$800,000 and netting \$400,000. Won't last!

CHICAGO, SOUTH SIDE: Huge 11-op practice doing \$1.3 million with huge upside. Only four years old! Attention, all entrepreneurs!

NORTH SHORE: Lovely cosmetics practice doing \$300,000 on just 1.5 days/week! Huge upside. Brand new cone beam.

NORTH SUBURBAN: Beautiful fee-for-service practice with 38 percent overhead. Five ops, using three. No marketing and ready to grow. Hurry!!

NORTHWEST SUBURBAN: Two-op starter: Low overhead. Grossing \$250,000. Make an offer.

NORTHWEST SUBURBAN: New listing, exquisite three-op beauty. Doing \$280,000 on very reduced schedule. Must see! Orthodontic Practice: Call me for details!

ROCKFORD JEWEL: Grossing nearly \$3 million. Nothing like it! Call for more amazing details!

SOUTH SUBURBAN: Lovely four-op practice doing \$525,000. New listing, won't last!

SOUTH SUBURBAN: New listing! Close to Indiana. Doing \$350,000. Getting details.

SOUTH SUBURBAN: Efficient three-op practice with very low overhead. Grossing \$550,000 on 3.5 days/week without marketing.

WEST SUBURBAN: Two-op starter. Make offer!

WEST SUBURBAN: Beautiful three-op practice with real estate. Great price!

WEST SUBURBAN: New, four-op beauty! Truly one-of-a-kind! More than half of revenue comes from hygiene. Make \$\$ and take it easy!

WEST SUBURBAN: Six-op powerhouse! Next to huge medical facility with built-in patients. Doing \$550,000, but can be so much more!

WEST SUBURBAN: Beautiful and well-established. Grossed \$450,000 with low overhead. Blend of PPO and fee-for-service.

Many more coming and private sales! ask me about them! BUYERS: interest rates are increasing. Buy now and save!

SOUTH SUBURBS OF CHICAGO – Well-kept practice with building on major four-lane street next to large church and community center. Doctor retiring from four-operator, \$378,000 revenue Practice on 3.5 days that also refers out approximately \$50,000-\$60,000 year. #IL136

NAPERVILLE ILLINOIS – Excellent growth potential for this well-kept practice in desirable and high traffic area. Current owners second location with only 14 patient hours a week. Priced for immediate sale. #IL132

SOUTHWEST SUBURBS – Established three-operator, \$458,000 gross receipts practice with large corner condo office with room for growth. Has digital X-ray and imaging system with approximately 1,500 active patients. #IL134

SOUTH SUBURBS – CHICAGO – Perfect starter or second office on major four-lane street. Collecting \$234,000 on 10 a.m.- 5 p.m. hours Monday - Thursday. room for growth. Nice office with intra-oral camera and Digital X-ray. #IL127

WESTERN SUBURBS – Doctor retiring from well-kept, three-operator practice in professional building. Located on main street in highly desirable vibrant town. Refers out most specialty work. #IL137

CHICAGO NORTHWEST SIDE – Doctor retiring from established digital practice including cone beam on major street. Building also for sale with large apartment on second floor. #IL135

SOUTHWEST SUBURBS – Established Four-operator \$800,000-plus per year collection practice with solid hygiene program in high traffic office building with other medical tenants. #IL114

SOUTH SUBURBS – Four-operator office in town, high-traffic main shopping center with revenues around \$200,000 on less than 25 hours a week. Digital X-rays, Eaglesoft, newer chairs and sterilization area. #IL139



## OPPORTUNITIES

EXPERIENCED ASSOCIATE NEEDED: A busy family-run dental practice on North side of Chicago and Skokie, is looking for a part-time associate with endo and oral surgery experience. Flexible hours. Submit resume to [ellia.engineering@yahoo.com](mailto:ellia.engineering@yahoo.com).

GENERAL DENTIST NEEDED: Relocation package, sign-on bonus, and student loan repayment. We are looking for a passionate, respectful, and kind general dentist in our Wausau, WI, office. If you are interested in learning more, please call 217.240.4707.

ASSOCIATE DENTIST — CHICAGO NORTHWEST SUBURBS: Well-established, state-of-the-art private practice seeking motivated individual to join our team. Services provided include CEREC crowns, single tooth implants, endodontics, oral surgery, aesthetic and general dentistry. Starting at two-to-three days per week with the opportunity for partnership for the right candidate. Immediate opening available. Email resume to [drlynn429@gmail.com](mailto:drlynn429@gmail.com).

PART-TIME ENDODONTIST AND PERIODONTIST: Royal Dental Care is searching to add a skilled endodontist and periodontist (part-time). Doctor owned private practice fee-for-service and insurance patient base (PPO). State-of-the-art, modern digital equipment, CBCT. [career.royaldentalcare@gmail.com](mailto:career.royaldentalcare@gmail.com).

ASSOCIATE WANTED: Part-time general dentist wanted for Buffalo Grove practice. Eighty-five percent fee for service and a few well-compensating PPOs. We are a concierge practice striving for legendary service rather than high volume. [seanchloe1@aol.com](mailto:seanchloe1@aol.com).

GENERAL DENTIST: Long-term, experienced, dedicated dentist for our growing practice in the north side of Chicago. Fully digital, modern practice with a great work environment. Two Saturdays, 9 a.m. - 2 p.m. [medgjob@gmail.com](mailto:medgjob@gmail.com).

ASSOCIATE DENTIST WANTED: Busy, growing general dental practice in Northwest Indiana seeking an associate for 2-4 days/week. One hour from downtown. Fee for service. No weekends. Email resume to [drval@maplecitydentistry.com](mailto:drval@maplecitydentistry.com).

MILWAUKEE/KENOSHA, WI: Dentist needed part/full time. Generous salary and benefits. Buy-in/ownership opportunity available. Can sponsor H-1B Visa. Please send resume to [info@wisconsinidentalcenter.org](mailto:info@wisconsinidentalcenter.org).

PEDIATRIC DENTIST NEEDED: Busy, state-of-the-art, multispecialty, multilocation office in the western suburbs looking for to add a pediatric dental associate. PPO and fee-for-service practice. Email resume to [dentaljobssds@gmail.com](mailto:dentaljobssds@gmail.com).

FULL-TIME ASSOCIATE GENERAL DENTIST: Dentologie is seeking a full-time general dentist with three-plus years of experience with significant growth potential. Our practice is focused on the patient experience. Must excel in all phases of general dentistry and preferably molar endo. South Loop location sees between 300-350 new patients/month. Must have a positive, interactive chairside manner with both patients and the team. Unlimited potential. Contact Dr. K. [drk@dentologie.com](mailto:drk@dentologie.com).

GENERAL DENTIST, PART-TIME, GLENVIEW: Busy, state-of-the-art dental office in Glenview looking for a part-time general dentist for Tuesdays, Wednesdays, and Saturdays. Mentoring in implants, extractions, and ortho available. Work experience and Korean speaking preferred, but not required. Please submit resume to [dentistar.hr@gmail.com](mailto:dentistar.hr@gmail.com).

PART-TIME GENERAL DENTIST ASSOCIATE IN SOUTHWEST SUBURBS: General dentist needed for practice in southwest suburban Mokena. We have a restorative and hygiene based practice looking for someone to work two days per week initially, with potential to grow into a full-time position. No weekends, one evening per week until 7. For more info, please email resume to [mokenadentaljob@gmail.com](mailto:mokenadentaljob@gmail.com).

PART-TIME ASSOCIATE/FAR WESTERN SUBURBS: Established dental practice looking for a motivated, patient orientated associate. Part-time hours to start with opportunity to expand to full-time in future. We are a modern digital private practice with a great staff and great patients. Great opportunity for the right person. Fee-for-service/PPO. If this sounds like the right position for you please send resume to [dentist1296@gmail.com](mailto:dentist1296@gmail.com).

GENERAL DENTIST NEEDED: General dentist position available at our established and busy office in northwest suburb, full-time or part-time, guaranteed minimum, accepting all insurances except HMO. Possibility for future buy-in. Contact us for details, [vichkhan@yahoo.com](mailto:vichkhan@yahoo.com).

GENERAL DENTIST FOR PART-TIME POSITION: Saturday and Friday or Tuesday. We have a phenomenal staff support and excellent multicultural patient base. We are a fee-for-service, PPO and Medicaid practice. Doctor must be comfortable seeing patients of all ages and have excellent chair side manner. Pay per diem or collections and CE annual allowance. Email resume to [vgonzalezdds@gmail.com](mailto:vgonzalezdds@gmail.com).

GENERAL DENTIST, DES PLAINES, FULL TIME, PART TIME: Seeking GP for three days a week, Tuesday, Thursday, every other Saturday. Accepts fee-for-service, PPO, Medicare. Compensation \$600/day to start with potential for increase with production. Text 312.536.9908.

SEEKING ASSOCIATE DENTIST: Seeking associate dentist for a friendly and professional office in Chicago's Belmont Cragin neighborhood, to work Mondays, Wednesdays, and Thursdays. Email resume to [dmresumes2018@gmail.com](mailto:dmresumes2018@gmail.com).

**OUTSTANDING OPPORTUNITY:** Family Dental Care is expanding and seeking general dentists, specialists and residents. Currently five locations and growing. Our partners earn at the top 1 percent of dentists. Come and talk to them. Highly competitive salary with no Public Aid and 95 percent fee-for-service. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. 773.978.7801 (ask for Laura) or email [personnel@familydentalcare.com](mailto:personnel@familydentalcare.com). <http://www.familydentalcare.com>.

**FULL-TIME DENTISTS WANTED – CHICAGOLAND OFFICES:** Gain lots of experience in a digital, chartless office. We see everyone from kids to seniors. Hit the ground running without waiting to build your own clientele. We love to help train new dentists. Recent graduates welcomed. Sign-on bonus and guaranteed base rate. Malpractice insurance paid. Free CE offered. No HMOs. Please email resume to [director@allstardentalclinic.com](mailto:director@allstardentalclinic.com).

**PART-TIME PEDIATRIC SPECIALISTS WANTED:** Chicago and suburb locations. Generous per diem compensation. Half- or full-day every week or every two weeks. Flexible schedule. Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. [dimitri\\_h@hotmail.com](mailto:dimitri_h@hotmail.com).

**GREAT DENTISTS WANTED - SIGNING BONUS:** Midwest Dental is seeking a great dentist to lead our Midwest Dental practice. This position offers excellent compensation and benefits, a great work-life balance and unlimited opportunity for professional development. Our support team handles the administrative details, allowing you to lead your team while focusing on dentistry. If you possess a passion for providing quality care and are looking for a rewarding career opportunity, please contact Kelly Gilmour at 715.590.2467 or [kgilmour@midwest-dental.com](mailto:kgilmour@midwest-dental.com).

DENTAL DREAMS is actively seeking motivated, quality-oriented associate dentists for our offices in Chicago, IL and surrounding suburbs. We provide the ultimate in quality general dentistry to the entire family in a modern, technologically advanced setting with experienced support staff. Our highly valued associates enjoy top tier compensation. Compensation includes: Sign-on bonus up to \$30,000. Average compensation of full-time dentists in excess of \$220,000 per annum. Guaranteed base pay. Clinical Practice includes: Complete autonomy over treatment planning. Mentoring by top rated, experienced clinicians. Benefits include: health insurance, malpractice insurance, three weeks' vacation, continuing education, relocation expenses, Visa and permanent residency sponsorship, and dental coverage for associates and immediate family members. Make Dental Dreams a reality for you. Please contact us to learn more about rewarding associate dentist opportunities with Dental Dreams. We offer full-time, part-time and Saturday only schedules. Phone: 312.274.4598. Email: [recruiting@DentalDreams.com](mailto:recruiting@DentalDreams.com). Website: <http://www.dentaldreams.com>.

**GENERAL DENTIST:**

Established private practice in far north suburbs of Chicago is seeking a part-time general dentist who is motivated and quality driven. This is a multispecialty modern office with great support staff and excellent income potential. Daily minimum guaranteed with potential partnership opportunities. New graduates welcome to apply. Please send resume to [smiledesign212@gmail.com](mailto:smiledesign212@gmail.com).

**PEDIATRIC DENTIST:**

Excellent opportunity for a pediatric dentist to join our well-established multi-specialty group practice in central Wisconsin. We are looking for a pediatric dentist to join our current staff and assume a very active patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership after three years of employment. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI 54449, Attention: Mr. Neil Armitage or call 715.387.1702 or email [neil.armitage@dentalclinicofmarshfield.com](mailto:neil.armitage@dentalclinicofmarshfield.com) for additional information.

**GENERAL DENTIST NEEDED TINLEY PARK:** Are you ready to be challenged as a dentist, business person, leader, and contributor to a great team? We are looking for a caring and compassionate individual that smiles a lot, wants to have fun at work, and has a whatever it takes attitude. We are a multidisciplinary PPO/fee-for-service office that allows for mentoring in implants, extractions, and Invisalign. We are always striving to grow, and better serve our patients. Our great team paired with solid systems, technology, and your talents can make the difference in the lives of many patients. Future opportunity to lead our satellite location. Please submit your resume to [jrc304@nyu.edu](mailto:jrc304@nyu.edu).

**PEDIATRIC DENTIST SOUTHWEST SUBURBS:** State-of-the-art pedo/ortho office. Established patient base and room for much more growth. Our top priority is to treat each patient as an individual, to get to know them personally. Caring and attentive staff and quality dental care delivered with exceptional comfort in a friendly atmosphere. [pedodental831@gmail.com](mailto:pedodental831@gmail.com).

**ASSOCIATE DENTIST AND PEDO SPECIALTY POSITIONS:** Growing family practice in Hinsdale/Naperville. Great opportunity, associate dentist and pedodontist in Naperville/Hinsdale, beautiful, family focused office. CEREC experience highly recommended. Send resume/CV to [resumelivingwell@gmail.com](mailto:resumelivingwell@gmail.com).

**GENERAL DENTIST WORTH, IL:**

We are looking for a full-time/part-time experienced general dentist in the Worth area. Great working environment. Experience in all phases of dentistry. Send resume [dentalresume303@gmail.com](mailto:dentalresume303@gmail.com).

**GENERAL DENTIST NEEDED:**

Full-time/part-time general dentist needed for practice located in far west suburbs, around 30-minute drive from Aurora/Naperville/St. Charles and neighboring suburbs. We are an established, busy, high-tech practice. Awesome compensation. Apply to [dentistjobs12@gmail.com](mailto:dentistjobs12@gmail.com).



**DENTAL ASSOCIATE:**

Full-time or part-time position available in our established, busy locations in Aurora and Joliet. Practice all phases of dentistry on diverse population base. New grads welcome to apply. Email CV to [krishandental@gmail.com](mailto:krishandental@gmail.com).

**GENERAL DENTIST NEEDED FOR BUSY PRACTICE IN ARLINGTON HEIGHTS:**

Impressive Smiles in Arlington Heights is looking for a general dentist to join our booming practice. CEREC and CBCT available, as well as all the technology you can imagine. Thursdays and Fridays available to start, with room to grow from there. We are looking for someone who can work efficiently while producing high quality dentistry. Email your CV to [mx172@icloud.com](mailto:mx172@icloud.com).

**\$260,000-PLUS AT 3.5 DAYS PER WEEK:**

Great opportunity to join an established practice. Current associate works Monday, Tuesday, Wednesday and half day Saturdays. This associate is moving out of state and we need to find a quality replacement. Yes, this associate earns over \$260,000 annually working this schedule (3.5 days per week). Office is located in Chicago, 60645. We are looking for a Sept. 2, 2018 start date. We prefer you have some private practice experience. Office is clean, modern, fully digital with well-trained and efficient staff. We have very little staff turnover. Comprehensive treatment provided to our patients. Please email CV/resume to [ilgeneraldentist@gmail.com](mailto:ilgeneraldentist@gmail.com).

**DENTAL ASSOCIATE IN WEST SUBURBS:**

A good communicator, caring and motivated general dentist is needed on a part-time basis on Monday, 1-7 p.m., Tuesday, 1-7 p.m. and every other Saturday. We are looking for a long-term associate who would like to practice in the St. Charles area. Prefer someone with two years of experience and/or general practice residency. We pay on production and not collections. [dentist2169@gmail.com](mailto:dentist2169@gmail.com).

**DENTIST WANTED FOR CHILDREN'S NONPROFIT DENTAL CLINIC:** Children's nonprofit looking for dentist to work Tuesday and some Fridays. Perfect for semiretired/part-time to help out the community. Please fax resume to 847.872.9226 or email [zbcs@sbcglobal.net](mailto:zbcs@sbcglobal.net).

**PART-TIME ORAL SURGEON OR PERIODONTIST:**

Seeking part-time oral surgeon or periodontist to provide treatment with and without IV sedation in our large general practice. Multiple offices will send in-house referrals. Must have a positive chairside manner and attitude. Significant growth potential. Two to three days a week. Must be available some Saturdays. [ddsmiles353@gmail.com](mailto:ddsmiles353@gmail.com).

**VERY BUSY GENERAL PRACTICE SEEKING ENDODONTIST:**

Our very busy multioffice practice is Seeking an patient-driven endodontist. Must have a pleasant, outgoing positive demeanor. Seeking an endodontist to start part time and transition to full time. Unlimited potential. [ddsmiles353@gmail.com](mailto:ddsmiles353@gmail.com).

**FULL-TIME GENERAL DENTIST NEEDED:**

For established state-of-the-art office with CT scan and trained staff. We offer services ranging from braces to implants. Located in Palatine, please email resume to [newhire1329@gmail.com](mailto:newhire1329@gmail.com).

**GENERAL DENTIST:** Part-time associate dentist needed for a thriving practice in Bourbonnais, IL. Experience is a must in this very busy office. Possible future ownership opportunity. Email resume to [tgeorgedds14@gmail.com](mailto:tgeorgedds14@gmail.com) or text contact information to 708.404.2446.

**EXCELLENT FULL-TIME OPPORTUNITY WITH HIGH EARNING POTENTIAL:** Excellent full-time opportunity in a well-established, modern office southwest of the Naperville/Aurora area. Competitive minimum salary with a \$10,000 signing bonus. The office has a potential in the first year to make over \$180,000-plus, and buy-in opportunity in the future. In addition to compensation, we offer clinical and business mentorship from leaders in the dental industry. Other benefits include incentive bonuses, medical insurance, life insurance, long-term disability coverage, 401(k) plan and paid continuing education credits. If you are interested in becoming an excellent, well-paid dentist, please email all inquiries to [1699dental@gmail.com](mailto:1699dental@gmail.com).

**ENDODONTIST NEEDED:** Western suburbs.

Busy multispecialty office with established endo practice looking for an endodontist ASAP. Referrals are established. Looking for weekly or twice-a-month associate. Please email [dentaljobssds@gmail.com](mailto:dentaljobssds@gmail.com) with resume.

**GENERAL DENTIST:**

Immediate part-time dental associate position for a established private dental office in far north suburbs of Chicago. Digital office with busy patient base and per diem guaranteed. Only experienced dentists with a minimum of one-year experience and willing to learn implants and endodontics. Please send resume to [dentalfortune@gmail.com](mailto:dentalfortune@gmail.com).

**MCHENRY COUNTY:** Well-established dental practice is looking for a part-time associate. Great opportunity leading to ownership. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions. [www.e-ppc.com](http://www.e-ppc.com).

**ROCKFORD AREA OPPORTUNITY:** Associate dentist needed for busy established practice. Full-time and part-time. Accepting fee-for-service/PPO. Recent grads are welcome. Excellent opportunity. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions.

**ASSOCIATE GENERAL DENTIST — NORTH SIDE CHICAGO:**

Our well-established family practice has recently been expanded. We are seeking an experienced general dentist to join our team and grow with us. Somewhat flexible days, but must be willing to work Saturdays. Fee-for-service and PPO only. Compensation based on collections. Email [orbee815@gmail.com](mailto:orbee815@gmail.com).

**OPENING FOR AN ASSOCIATE DENTIST:** Position available for an associate dentist in Pilsen, 10 minutes from downtown Chicago. Aggressive compensation, every Saturday needed, at least one year experience. Great workflow, single-doctor office, built up clientele. Please call 312.384.9493 or email [truedentistrychicago@gmail.com](mailto:truedentistrychicago@gmail.com) with your resume. Serious Inquiries only.

**OUTSTANDING PART-TIME LOCUS TENENS ORTHODONTIST OPPORTUNITY:**

Available immediately. We are seeking an orthodontist with at least two years clinical orthodontic experience. Our office is located on North Michigan Avenue, with a dramatic view overlooking Millennium Park and Lake Michigan. State-of-the-art practice is fully digital, with Orthotrac software and a Carestream CS 9000 system. Full ortho lab for fabrication of appliances. Presently 2.5 days per week, with generous per diem. Dentist retiring, practice available for purchase. Please email CV to [dr.lbibbs@mykidzdentist.org](mailto:dr.lbibbs@mykidzdentist.org).

**GENERAL DENTIST POSITION WITH GREAT COMPENSATION:**

We are seeking a full-time or part-time, motivated and quality oriented general dentist for our modern, busy, and growing practice located in Franklin Park (a few minutes south of O'Hare Airport). Excellent support staff, amazing work environment and great compensation. Email [dentist1@myntdental.com](mailto:dentist1@myntdental.com).

**ASSOCIATE GENERAL DENTIST — MOUNT PROSPECT:** Part-time dental associate position. Modern office, fully digital, paperless, CT scan. Fee-for-service and PPO, no HMO or Public Aid. Must have two years experience or general practice residency. Polish speaking preferred but not mandatory. Send resume [info@luxusdental.com](mailto:info@luxusdental.com).

**FLEXIBLE LOCUM TENENS OPPORTUNITY:** Midwest Dental is seeking experienced dentists to fill daily/weekly/monthly locum tenens needs to cover leaves and extended vacations. Perfect for dentists wanting to pick up extra hours. We offer competitive pay and give you complete freedom to work as many locum sessions as you'd like. May involve travel with overnight stays. Typically includes 32-36 hours per week when needed. Opportunities are available at practices across the country. Contact Carly Schimmel at 715.225.9126 or [cschimmel@midwest-dental.com](mailto:cschimmel@midwest-dental.com).

**KID-FRIENDLY GENERAL DENTIST OR PEDIATRIC DENTIST:** Pediatric office in Naperville is looking for a personable, compassionate and experienced GP/pedo to join our fun, boutique office. Wednesday, Thursday and two Saturdays a month but flexible. Out-of-network insurance, no Medicaid. Convenient hours with competitive daily minimum. Excellent compensation potential. Difficult cases done with sedation/anesthesia by lead pediatric specialist. Enjoy non-traumatic kids dentistry the easy way with no corporate influence and no production pressure. [kidsdentistry3@gmail.com](mailto:kidsdentistry3@gmail.com).

**GENERAL DENTIST NEEDED FOR KENWOOD LOCATION:**

We are seeking a part-time, motivated and quality-oriented general dentist for our modern, busy, and growing practice located in the Kenwood neighborhood on the south side of Chicago. Excellent support staff, amazing work environment and great compensation. Days are flexible, will request on Saturday a month. Please send email interest and resume to [ivorydentaldocs@gmail.com](mailto:ivorydentaldocs@gmail.com).

**SUMMER OPENINGS, GENERAL AND SPECIALTY DENTISTS:** Webster Dental Care, a Chicago Tribune Top Workplace for seven years in a row, is hiring for the following positions: general dentists: Skokie, Sunday through Thursday; Lakeview, Tuesday, Thursday, Friday and Saturday; Hoffman Estates, four days including Saturdays, all need Cerec experience; Evanston, Monday, Wednesday, Friday and Saturday; pedodontics: Hoffman Estates, La Grange Park, Schaumburg and Edison Park (all part-time); orthodontics: Schaumburg, Edison Park, Evanston (all part-time). Please reply to Dr. Steve Rempas at [webdental@aol.com](mailto:webdental@aol.com).

**GENERAL DENTIST, PART-TIME:** Our busy family practice, located close to Six Flags Great America in Round Lake area, needs a part-time general dentist. Must be proficient in all aspects of general dentistry. We pay higher on percentage of production than industry standard, or a guaranteed base salary, whichever is higher. We sponsor H-1B and green card. We have trained, friendly staff and a solid patient base. Undoubtedly the best part-time opportunity is waiting for you. [bestparttimeopportunity@gmail.com](mailto:bestparttimeopportunity@gmail.com).

**PART-TIME GENERAL DENTIST OPPORTUNITY:** Part-time GP needed in Naperville Fridays (8 a.m. - 2 p.m.) and Saturdays (8 a.m. - 2 p.m.). Cone-Beam, E4D. Two-plus years experience preferred. No HMO, No Medicaid. Base pay plus collections. Please send CV to [recruiting@uniteddentalpartners.com](mailto:recruiting@uniteddentalpartners.com).

**ASSOCIATE GENERAL DENTIST:** Located in Park Ridge and Belvidere, general dentistry with implant dentistry, ortho and ends (Guttacore), accepting dental insurance and KidsCare. Good potential, bring home \$100,000 in three working days, associate dentist, private room, new graduates welcome. Send resume to [parkridgedentalclinic@gmail.com](mailto:parkridgedentalclinic@gmail.com).

**DENTIST:** Progressive Lake County, IL, office that does most everything is looking for an associate who is skillful, enthusiastic and compassionate. We are non-amalgam, place and restore implants, do molar endo, complete ortho tx, remove 99 percent of the 3rds we see as well as other surgery. CBCT to help with surgery and implants, and iTero digital impressions. Happy to mentor with all that we do. New associates are not fed basic care. If you diagnose and treatment plan it, and you can do it-you do it. CE courses paid for. Send resume to [dencaresmilecenter@sbcglobal.net](mailto:dencaresmilecenter@sbcglobal.net). Phone 1-847-den-tist.

**EXPERIENCED ASSOCIATE NEEDED:** A busy family-run dental practice on north side of Chicago and Skokie, is looking for a part-time associate with endo and oral surgery experience. Flexible hours. Submit resume to [ellia.engineering@yahoo.com](mailto:ellia.engineering@yahoo.com).



**GENERAL DENTIST — MORTON GROVE:**

Two-to-three days/week in a progressive multispecialty practice that believes in quality care. Modern, digital dental practice, works with fee-for-service and PPO, no HMOs or Public Aid. We have an excellent support staff, amazing work environment and a great compensation deal. Email us at [dentaloffice175@gmail.com](mailto:dentaloffice175@gmail.com).

**GENERAL DENTIST — JOLIET AREA:**

Part-time/full-time general dentist needed for a established private practice. PPO, fee-for-service and Medicaid. Candidate must be comfortable seeing patients of all ages, have exceptional clinical skills and a personable chairside manner. Minimum daily earnings guaranteed. Email [contactusatdental2017@gmail.com](mailto:contactusatdental2017@gmail.com).

**ENDODONTIST NEEDED:** Busy practice in northwest suburbs is seeking a patient-driven endodontist. Must have a pleasant, outgoing positive demeanor. Seeking an endodontist to start part time and transition to full time. Unlimited potential. Email resume to [spdm09@gmail.com](mailto:spdm09@gmail.com) or call 847.960.1119.

**WONDERFUL FULL-TIME OPPORTUNITY IN DOWNTOWN SAINT CHARLES:** Full-time associate wanted for a well-established office in wonderful downtown Saint Charles. Compensation last year of the doctor that is relocating was over \$225,000. This office provides the opportunity to establish a very long and successful dental career. In addition to compensation, the position offers clinical and business mentorship from leaders in the dental industry. Other benefits include incentive bonuses, medical insurance, life insurance, long-term disability coverage, 401(k) plan and paid continuing education credits. If you are interested in becoming an excellent, well paid dentist, please email all inquiries to [1699dental@gmail.com](mailto:1699dental@gmail.com).

**ENDODONTIST NEEDED IN WEST SUBURBS:** Endodontist needed in specialty practice. One-to-two days/week, full autonomy, flexible hours, unlimited potential for enthusiastic, efficient, and motivated endodontist. New graduates are welcome to apply. Email resume to [americandental2014@gmail.com](mailto:americandental2014@gmail.com).

**GENERAL DENTIST NEEDED:**

Openings in Rockford and northwest suburbs close to I-90 and Randall Road. Excellent compensation includes a daily guarantee. If interested, please email resume to [dmds007@gmail.com](mailto:dmds007@gmail.com).

**GENERAL DENTIST:**

Our growing, busy practice is in need of an experienced part-time dentist for a family dental office in the far north suburbs near Gurnee. Provider should have a minimum experience of two years and willing to do endo, oral surgery and implants. Three days a week with daily minimum guaranteed and excellent compensation on percentage higher than the standard and an opportunity to grow with us. This is an immediate opening and can sponsor Visa or green card if needed. Please send resume to [dentistry1199@gmail.com](mailto:dentistry1199@gmail.com).

**ENDODONTIST AND PEDODONTIST NEEDED:** Established multispecialty practice in Lincoln Park, Chicago, is looking for someone for one to two days per week to replace our existing endo/pedo specialist who is relocating out of state. Please email your resume to [drsharma@atooth.com](mailto:drsharma@atooth.com).

**GENERAL DENTIST FULL-TIME AND PART-TIME:** Our established practice located in a northwest suburban location needs a full-time and a part-time general dentist. We are in business for over 11 years and have over 15,000 active patients. We are looking for a team player dentist with excellent patient communication skills. The doctor must be comfortable in all aspects of general dentistry including implant restoration, invisible braces, pediatrics, molar endo and molar extractions. We have a great mix of fee-for-service, PPO and Medicaid patients. The compensation is based on 35 percent of production or \$700/day guaranteed base salary, whichever is higher. Full-time position qualifies for comprehensive, family covered, PPO medical and dental insurance and vision insurance. Signing bonus, paid malpractice and annual allowance towards CE. We sponsor H-1B and green card. [northwestdentalpc@gmail.com](mailto:northwestdentalpc@gmail.com).

**GP SOUTHWEST SUBURBS:** Our full-time associate leaving after five years. Rare opportunity to take over existing group of patients in a busy practice. Latest technology and great staff support. Fee-for-service/PPO. [ftdentaljob@yahoo.com](mailto:ftdentaljob@yahoo.com).

**PROSTHODONTIST:** Prosthodontist needed in northwest Chicago suburb in a well-established prosthodontic practice. Will assume all clinical responsibilities. Commission accordingly. Three days/week. Ownership available. Contact Michael at 847.687.7599.

**ASSOCIATE POSITION:** Are you ready for a fresh approach to dentistry and a new take on patient care? Do you want to work in a new, high-tech, modern office? We are an associate-driven practice seeking a highly motivated associate with great potential for growth. First-year associates are easily capable of making over \$225,000 a year. Our practice has a family feel with a highly trained support staff. We are constantly learning with in office monthly continuing education. The practice utilizes an innovative business plan built around increasing productivity; at the same time decreasing the amount of time spent in the office. Come join our team and see the practice everyone is talking about. Please send your resume to [dr.naem@flossandcompany.com](mailto:dr.naem@flossandcompany.com).

**PART-TIME GENERAL DENTIST:** Seeking a motivated quality-oriented, part-time general dentist in our well-established private practice in Lansing IL. Possible future ownership opportunity. Doctor must be comfortable seeing patients of all ages and have excellent chairside manner. Two-plus years experience. PPO, self-pay and children's Medicaid accepted. Please send resume to [greatsmiles1974@gmail.com](mailto:greatsmiles1974@gmail.com).

**ROCKFORD AREA OPPORTUNITY:** Associate dentist needed for busy established practice. Full-time and part-time. Accepting fee-for-service/PPO. Recent grads are welcome. Excellent opportunity. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074. Professional Practice Transitions.

#### ASSOCIATE DENTIST IN ARLINGTON

**HEIGHTS:** We are a thriving, family-owned fee-for-service dental practice in Arlington Heights. We recently constructed a brand new, state-of-the-art facility in town to better serve our growing patient base, and we need help! We are looking for a dentist who is talented, positive, and coachable. This person should have excellent communication skills with the natural ability to build long-term relationships with patients and team members, becoming part of the community. We handle the marketing and office management and generate over 150 new patients per month. We pride ourselves on delivering excellence in both service and care to our patients, and the owner dentist will work with this motivated person to uphold this excellence. Full-time available; immediate availability. Please apply if you have at least three years of clinical experience and truly care about treating people. Guaranteed salary plus incentive bonuses. Learn about us at [westgatedentalcare.net](http://westgatedentalcare.net). Email CV and resume to [shannon@westgatedentalcare.net](mailto:shannon@westgatedentalcare.net).

**GENERAL DENTIST NEEDED:** Full-time or part-time position available in our Batavia location. Practice all phases of dentistry with CBCT, Ceph and iTero. New grads welcome to apply. Email [vijaymanoj@gmail.com](mailto:vijaymanoj@gmail.com).

**PART-TIME PERIODONTIST:** Seeking a part-time periodontist to provide treatment in our general dental group practice located in Downtown Chicago. This position will be for one or two days per month. Please call 312.922.9595.

#### GREAT FULL-TIME POSITION:

Huge family practice south of Chicago looking for a compassionate, hard working associate to join the team and care for our patients. Guaranteed base salary with potential for much more as well as a signing bonus to help offset school loans. Last year's doctor compensation was over \$175,000. This is a fantastic opportunity to start as an associate and eventually take over the practice. In addition to a great salary, the position offers incentive bonuses, medical insurance, life insurance, long-term disability coverage, 401(k) plan and paid continuing education credits. If you are interested in learning more about this great position, please email inquiry and resume to [1699dental@gmail.com](mailto:1699dental@gmail.com).

**GENERAL DENTISTS:** We are seeking self-motivated and compassionate practitioners to treat our patients with skill, integrity and caring. Well-established, reputable group practice has immediate full-time and part-time openings in several of our Northwest Suburban and West Suburban offices. Come meet our team of experienced support staff and management. New grads welcome. Please submit resume to [malbano@procardentalgroup.com](mailto:malbano@procardentalgroup.com).

**FULL-TIME/PART-TIME ASSOCIATE NEEDED:** Our established, privately owned practices are looking to add a General Dentist to our Calumet City and South Chicago Heights dental teams. Our offices are paperless and digital, we have trained staff ready to welcome you to our dental family. Working hours are Monday through Friday. We participate with most major insurance plans, and we also accept fee for service patients. An ideal candidate will be friendly, passionate about dentistry and goal focused. Please email your resume to [icyangdds@yahoo.com](mailto:icyangdds@yahoo.com) and the location you would be interested to work in. If you previously inquired about position feel free to inquire again. We had some technical problems, we apologize for any inconvenience.

**LINCOLN PARK OPPORTUNITY:** Associate dentist needed for busy established practice. Full-time or part-time. Accepting fee-for-service/PPO. Recent grads are welcome. Excellent opportunity. Contact Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com) 630.890.6074. Professional Practice Transitions.

**GENERAL DENTIST:** Full-time experienced general dentist needed in the northwest suburbs of Chicago (near Elmhurst area). Experience in all phases of dentistry and able to lead a team in offering the highest quality care to our loyal patients. Must have at least five years experience. Well-established office and benefit package offered. Send CV to [dental0821@gmail.com](mailto:dental0821@gmail.com).

**ENDODONTIST NEEDED FOR GROUP PRACTICE:** Chicagoland group practice needs endodontist part-time. Join our group practice of five general dentists and soon all specialties under one, brand new, state-of-the-art practice. We deliver the highest possible patient care with unparalleled service. Come enjoy the benefit of internal referrals with the support of a group practice and no worries of running a business. Email your resume to [groupdentalchicago@gmail.com](mailto:groupdentalchicago@gmail.com).

**FULL-TIME GENERAL DENTIST FOR OUR ORLAND AND LISLE OFFICES:** Our established, privately owned practices are looking for motivate general dentist to our Orland Park and Lisle office. Our offices are paperless and digital with CT scan, we have trained staff ready to welcome you to our dental family. Working hours are Monday through Friday. We participate with most major insurance plans, and we also accept fee-for-service patients. An ideal candidate will be friendly, passionate about dentistry and goal-focused. Please email your resume to [maria@smiledentalcenters.com](mailto:maria@smiledentalcenters.com).

**PEDIATRIC DENTIST WANTED FOR A FEE-FOR-SERVICE OFFICE:** We are looking for a part-time pediatric dentist to join our amazing team of doctors and staff. We have a West Lakeview/Roscoe Village location and also a location in Glenview. Established in 2009, our patients and referring doctors love our mission and care. We believe in quality work and high touch service and our relationships are based on trust and honesty. We roll out the red carpet for all patients and treat them the way we would treat our own family. We offer competitive compensation including a daily minimum and provide mentorship. Please email CV and or cover letter to [mdibschicago@gmail.com](mailto:mdibschicago@gmail.com).

**PART-TIME DENTAL ASSOCIATE IN NORTHWEST SUBURBS NEEDED:** We are looking to fill our part time dentist position that will transition to full time by the end of year. Located in the northwest suburbs, we offer great benefits, competitive pay. PPO/fee-for-service establish practice that expanding our footprint and looking for someone to grow with us. Please apply at [hpfdentistry@gmail.com](mailto:hpfdentistry@gmail.com).



SEEKING PART-TIME GENERAL DENTIST: Cozy, family practice near Midway seeks personable and passionate dentist for Wednesday and Thursday. Experience preferred, but new grads are welcome. Percentage with an hourly wage guarantee. Provide CV to [archerheightsfd@gmail.com](mailto:archerheightsfd@gmail.com).

GENERAL DENTIST POSITION AVAILABLE: Naperville, private practice, family-owned, two-to-three days per week. Looking for experienced dentist who enjoys fast-paced environment. Send resume to [biz@drthomasbrown.com](mailto:biz@drthomasbrown.com).

LOOKING FOR RUSSIAN-SPEAKING ASSOCIATE: Looking for a motivated associate who wants to join our modern, high tech, growing office. Part-time. Russian-speaking. Possibility of future buy-in. [alexkletsel@gmail.com](mailto:alexkletsel@gmail.com).

ASSOCIATE DENTIST NEEDED: Looking for an enthusiastic general dentist to join two-location practice for full-time maternity leave and stay on after as associate. Please email [smilejobs123@gmail.com](mailto:smilejobs123@gmail.com).

PEDIATRIC DENTIST: Established Joliet west side private practice is looking for friendly and energetic doctor. You will be working with a very experienced staff. This office has been pediatric for over 35 years. We are a family practice with both general and pediatric. New graduates welcome. Please email [hfd1810@comcast.net](mailto:hfd1810@comcast.net).

#### PEDIATRIC DENTIST WANTED:

Seeking pediatric dentist to take over for retiring doctor in Chesterton, IN. Digital, high-end office. PPO patients, full schedule, experienced staff. Email CV to [allaboutkidsdc@gmail.com](mailto:allaboutkidsdc@gmail.com).

#### GENERAL DENTIST — JOLIET AREA:

Part-time/full-time general dentist needed for a well-established private practice. Looking for a motivated associate who has exceptional clinical skills and a personable chairside manner. Flexible hours. Minimum daily earnings guaranteed. New graduates welcome. Email [hiredds2410@gmail.com](mailto:hiredds2410@gmail.com).

GENERAL DENTIST: Full-time, part-time and Saturday-only schedules available in digital, high-end offices throughout Chicagoland. PPO patients, full schedules, experienced staff, and excellent benefit packages. Email CV to [recruiting@uniteddentalpartners.com](mailto:recruiting@uniteddentalpartners.com).

OFFICE MANGER/DENTAL ASSISTANT: Looking for an enthusiastic individual who is cross-trained with both front office and dental assisting. Bilingual (Spanish-speaking) with prior experience. Please send resume to [dr.raina.m@gmail.com](mailto:dr.raina.m@gmail.com).

GENERAL DENTIST: Dentist needed for a well-established office in Calumet City. Well-trained staff, office all-digital, CBCT. [besmadi@yahoo.com](mailto:besmadi@yahoo.com).

PART-TIME GENERAL DENTIST OPPORTUNITY: We are looking for a motivated general dentist to join our privately owned practice in Lincoln Park. It's a great opportunity to join a rapidly growing practice, with a second location in the near future. We offer training and development and continuing education along with a trained team, modern technology, fee-for-service (no HMO), great "new patient" base and a competitive compensation package. Fax resume, Attention: Sylvana Office Manager to 773.244.9588.

#### WISCONSIN – APPLETON, JANESVILLE, MENASHA, OSHKOSH, WAUPACA:

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GENERAL DENTIST: General dentist for Flossmoor, fully digital, single-doctor practice. Three years experience. We offer malpractice, CE, 401(k) and medical. Contact [mbeatty@trufamilydental.com](mailto:mbeatty@trufamilydental.com). Exceptional team.

DENTIST WANTED: Dentist position wanted in South Elgin. New graduates welcomed. Must be willing to do hygiene also. You can send resume to [marelias29@hotmail.com](mailto:marelias29@hotmail.com). Thank you.

ORTHODONTIST: Excellent opportunity for an orthodontist to join our well established multispecialty group practice in central Wisconsin. We are looking for an orthodontist to join our current staff to help serve an increasing patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership after three years of employment. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email [neil.armitage@dentalclinicofmarshfield.com](mailto:neil.armitage@dentalclinicofmarshfield.com) for additional information.

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### PROFESSIONAL PRACTICE

CONSULTANTS, INC. Buying or selling a practice. Practice appraisals, associateships. New office start-up consultation. Accounting, tax planning. Contact: Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com). 630.890.6074. <http://www.e-ppc.com> - Professional Practice Transitions.

### PROGRESSIVE MANAGEMENT:

John Bertagni, Joy Gustafson, Zach Holland, Bruce J. Lowy and Michael Erin. Progressive Management ("PM") is a dental consulting and healthcare advisory services firm. Through a complete and integrated suite of service offerings, including management consulting, valuation and transition services, business brokerage, and advisory support, PM aligns the business and the healthcare profession together. Based in the global city of Chicago, Progressive Management leverages the broad and deep expertise of its people to elevate firms in the dental, healthcare, and professional service industries. Contact PM to learn more. [info@pm-chicago.com](mailto:info@pm-chicago.com), <http://pm-chicago.com>, 312.275.2000.

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\*Must be a current American Dental Association member in your state. Each Regional Meeting has a \$250 value, and the Midwinter Meeting registration has a \$850 value.

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**Compton, Anne Ashley**

Virginia Commonwealth University, 2013  
12001 S. Harlem Ave., Palos Heights  
South Suburban Branch

**Helal, Shehab Ossama**

University of Kentucky, 2014  
18243 Harwood Ave., Homewood  
South Suburban Branch

**Kim, Hyun Min**

New York University, 2010  
125 Irving Park Rd., Streamwood  
Northwest Suburban Branch

**Mahmood, Ola**

Rutgers School of Dental Medicine, 2016  
908 N. Milwaukee Ave., Libertyville  
North Suburban Branch

**Moore, Alex**

University of Illinois, 2016  
350 S. Northwest Hwy., Park Ridge  
Northwest Side Branch

**Otero, Cesar**

Loyola University, 1991  
60 Turner Ave., Elk Grove Village  
Northwest Suburban Branch

**Rincon, Grisel**

New York University, 2006  
1730 W. Fullerton Ave., Chicago  
North Side Branch

**Zawada, Nicholas**

New York University, 2016  
676 N. St. Clair St., Chicago  
North Side Branch

## Deceased members

**Cavero, Francisco**

International Dental School, 1971  
3521 N. Elston Ave., Chicago.  
North Side Branch  
Died Oct. 1, 2015.

**Crane, David**

Northwestern University, 1972  
9933 Lawler Ave., Skokie  
North Side Branch  
Died March 31.

**Loduca, Joseph**

Loyola University, 1976  
6735 W. 63rd St., Chicago  
Englewood Branch  
Died Feb. 25.

**Molis, Todd**

University of Illinois, 1974  
159 Santa Fe Ln., Willow Springs  
Englewood Branch  
Died July 27.

**Schaaf, Edward**

Loyola University, 1957  
4021 W. Belmont Ave., Chicago  
Kenwood/Hyde Park Branch  
Died July 6.

**Stessl, Louis**

University of Illinois, 1952  
52 Hinkley St., Lisbon Falls, ME  
Northwest Side Branch  
Died March 31.

**Trelka, Casimir**

University of Illinois, 1955  
14160 Old School Rd., Libertyville  
North Suburban Branch  
Died April 8, 2017.

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# Atlas Shrugged

I am mystified when those who do not join organized dentistry go through verbal gymnastics explaining why they aren't members. Most of the reasons boil down to, "What do I get?"

However, Edward Schaaf – a 1957 graduate of the Loyola University School of Dentistry and a lifetime member of CDS – viewed life and his membership in organized dentistry through a different lens, "What can I give to my profession and the public."

Dr. Schaaf was one of the most extraordinary individuals I have known. He would ride his bicycle from his South Shore practice to the St. Basil's Free People's Dental Clinic on Chicago's southwest side through rain, sleet and snow, oblivious that he was traveling through some of the most dangerous areas of the city.

Dr. Schaaf was the founder of the clinic and served as the dental director for 23 years until ill health forced him into retirement. The clinic received substantial financial support from CDS. He also participated in many CDS outreach programs.

Ed was not alone; many members also contribute to organized dentistry's philanthropic programs:

- Illinois Mission of Mercy is a prime example of dentistry's social awareness. In July, more than 1,100 volunteer dentists, hygienists, assistants, dental students, lab technicians, pharmacists, and lay volunteers converged on Springfield to provide more than \$1 million of free dentistry for 1,000 children and adults. This year's event included a "Veterans First" program.

- In November 2017, the Illinois Dental Society, supported by CDS, introduced the Illinois Dentists Salute program offering free dentistry for veterans. More than 300 Illinois dentists participated, treating 2,000 veterans.



- The CDS Foundation's free dental clinic in Wheaton is staffed by volunteer CDS dentists who provided \$2 million of dental care to the disadvantaged in 2017.

- Give Kids a Smile Day is a national program that has become the centerpiece of National Children's Dental Health Month. On the first Friday of February, children in need receive free dental care provided by volunteer member dentists.

There are others; none of these programs are possible without a highly talented staff that is integral to their success. Yes individual non-members can provide free care, but it is a hit or miss affair, usually confined to existing patients.

*So what do volunteering members get by treating the disadvantaged?* Psychologists tell us, aiding others leaves a long-lasting feeling of elation. Dr. Schaaf once said, "This is what God wanted me to do." That's a good definition of elation.

As I mentioned, we have a large number of participating CDS members contributing to our charitable programs. However, still many CDS members sit on the sideline. I urge you to contribute your skills and feel the elation. You will be welcomed with open arms by your colleagues and, most importantly, by the patients you will treat.

In 2012, Dr. Schaaf received the CDS Foundation Vision Award for his more than two decades of volunteerism and philanthropy. He was a fierce champion of human and civil rights as well.

Dr. Schaaf was an intellectual, and I'm sure he was familiar with the works of the author Ayn Rand, who believed selfishness is a virtue. Ed just shrugged her off. He died on July 5, but I know where he is now. ■



The Chicago Dental Society Officers and Directors cordially invite you and your guest to attend the

# Installation of 2019 CDS Officers *and celebration of 50-year members*

## Sunday, November 11

**Ritz Carlton Hotel** 160 E. Pearson St., Chicago

• Welcome Reception: 6:15 p.m., Grand Foyer • Installation: 7 p.m., Ritz-Carlton Ballroom • Gala Dessert Reception: 8 p.m., Grand Foyer

The election will be held Nov. 7, during the Regional Meeting at the Drury Lane, 100 Drury Lane, Oakbrook Terrace.



### NOMINEES

**Cheryl D. Watson-Lowry, DDS** • President

**Terri S. Tiersky, DDS, JD** • President-elect

**Dean P. Nicholas, DDS** • Secretary-elect

**Thomas F. Schneider Jr., DDS** • Vice President-elect

**Michael G. Durbin, DDS, MS** • Treasurer-elect

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