

SEPTEMBER/OCTOBER 2019 WWW.CDS.ORG

MAKE YOUR PRACTICE ECO-FRIENDLY



New Dentist Networking Reception

Branch News

Five questions to ask job applicants

Risk management and the dental hygienist

Is there a better solution for the student debt crisis?

REGIONAL MEETING | Wednesday, Nov. 6

9 a.m. – 2 p.m. Drury Lane, 100 Drury Lane, Oakbrook Terrace. Register online at on.cds.org/regional

Esthetics: Practical Tips and Tricks for the Everyday Dentist

presented by ROBERT MARGEAS, DDS

ABOUT OUR COURSE

This course will teach techniques that can be implemented into your practice immediately for increased efficiency and profitability. Numerous cases will be shown step-by-step in real time. Cases will include direct composite veneers, Class 4's, and diastema closures utilizing no matrices. Learn how to create surface texture that can rival porcelain. Understanding the etiology of wear will be described. How to treat these cases over time with transitional bonding, how to determine vertical dimension and how to alter it will be described in full detail. Immediate provisionalization of implants will be shown utilizing the patient's natural tooth on the abutment at the time of surgery. Numerous other clinical situations will be shown.

INTENDED AUDIENCE: The whole dental team

LEARNING OBJECTIVES

- Learn how to close black triangles and diastema
- Create surface texture in your composites that can rival porcelain
- Understand etiologues of wear.
- Learn immediate provisionalization of implants using the patient's natural tooth

ABOUT OUR SPEAKER

Dr. Margeas has written numerous articles on esthetic and implant dentistry, and lectures and presents hands-on courses nationally and internationally on those subjects. He is the Editor in Chief of *Inside Dentistry*. He is a member of the editorial board of *Compendium* and is a contributing editor to *Oral Health in Canada*. Dr. Margeas maintains a full-time private practice focusing on comprehensive restorative and implant dentistry in Des Moines, IA.

ABOUT REGIONAL MEETINGS

Regional Meetings are free to CDS members and their staffs, as well as dental hygienist members of the Illinois State Dental Society. A fee of \$250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

Advance registration is not required to attend. On-site registration begins at 8 a.m. Registration for Regional Meetings ends 30 minutes after the start of the program. Each attendee is issued a badge with a barcode that captures the time of entry. Badges are scanned at the end of the program as attendees leave. No partial credit will be issued. CE credit forms will be emailed to registered attendees after each meeting.

Attendees will earn 5 CE hours.



page one

2020 dues statements to mail mid-October

The American Dental Association will be setting its 2020 dues rates when the House of Delegates convenes in San Francisco. Dues statements should be mailed the week of Oct. 21. The Illinois State Dental Society will email its members once dues are available to be paid online.

Members enrolled in auto-renewal monthly installments will be recognized as a 2020 member as soon as the 2020

membership dues become available to pay. They will see the first 2020 payment processed on Jan. 15, and then each subsequent month through December.

For members enrolled in auto-renewal full payment, the credit or debit card on file will be charged for the 2020 membership year at the end of October.

Members must opt into auto-renewal. ISDS also offers monthly installment

payments for one membership year at a time that do not automatically renew. If you are unsure if you are enrolled in auto-renewal, or want to be, please contact ISDS

To prevent interruptions in your membership, please be sure to keep an active credit or debit card on file by updating online at *www.isds.org* or calling ISDS at 800.475.4737.

State requires dental exams for incoming high school freshmen

ADD A DENTAL EXAM TO THE BOOKS, BINDERS AND PENS HIGH SCHOOL FRESHMEN WILL NEED WHEN THEY START SCHOOL THIS YEAR, according to a new Illinois state law. Effective Jan. 1, the law applies to public, private and parochial schools and covers the 2019-20 school year. About 150,000 incoming freshmen are affected.

"Our children are our most precious resource, and every child deserves to enter school free of dental pain or problems. Unfortunately, tooth decay and dental disease is a leading cause of decreased school performance and lost school days," said Illinois State Dental Society President Randall Markarian.

Incoming freshmen will join children in kindergarten, second and sixth grade required to have a dental exam by May 15 at the end of their school year or present proof to their school that their exam has been scheduled in the next 60 days. Failure to present proof of the exam by May 15 may result in the school holding the child's report card, unless the child presents proof of the completed dental exam or proof that a dental exam will take place within 60 days after May 15.

The Department of Public Health will establish a waiver for children who show an undue burden due to lack of access to a dentist.

"I think it is extremely important that young people get in for dental exams at the 9th grade level," said CDS President Cheryl Watson-Lowry. "It will allow dentists (to) not only check for current or upcoming concerns but also allow dentists the opportunity to discuss oral concerns the student may not be aware of and can have negative effects on their health."

Soda consumption, sugary fresh breath mints, unhealthy snacking, oral piercings, smoking and vaping – all of which affect a young person's overall health – are a few of the temptations freshmen face as they start high school, Dr. Watson-Lowry said. "This law will provide an opportunity to address oral prevention as the child is coming of age."

Since 2005, Illinois has required children entering kindergarten, second and sixth grades to have a dental exam to be in compliance with Illinois Department of Public Health rules, and compliance has been high. The Illinois State Board of Education, which tracks the exam results, reported the compliance level for all students since 2005 at around 80 percent.



Illinois Dentists Salute Veterans Nov. 11

In 2017, the Illinois State Dental Society launched the Illinois Dentists Salute initiative for veterans in desperate need of dental care.

Dental offices statewide set aside appointment times for veterans on Veteran's Day and provided no-cost, critically needed dental services. Members are encouraged to participate.

ISDS has reintroduced Illinois Dentists Salute with a tool kit available at *isds.org*. The updated Illinois Dentists Salute initiative enables member dentists and their offices to choose when, where, and how they wish to participate; what free dental services they will provide; and how they will arrange their appointment schedules to accommodate veterans in need.

The tool kit includes information on Reaching Prospective Patients, Media Promotion, and the *Good Samaritan Act*.

You can hold your event on Veteran's Day, Nov. 11, in the month of November, or anytime during the year. For information, contact Pam Cuffle, pcuffle@isds.org.



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MEETING ANNOUNCEMENTS

CDS provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations in the *CDS Review* and on our website, *www.cds.org*. Publication of such notices is at the sole discretion of CDS. Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person.

All information must be submitted in writing. CDS reserves the right to edit material for space and style. Email meeting information to review@cds.org.

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SNOW FAMILY DENT



PRESIDENT'S PERSPECTIVE by Cheryl Watson-Lowry, DDS

Write to Dr. Watson-Lowry at cwatson-lowry@cds.org.



S I WRITE THIS, SUMMER IS COMING TO AN END; I hope all of you enjoyed spending time with your families, warm weather activities and sunshine. The branches will be into their full schedules soon. When I visit each branch, I enjoy going to the meetings, receiving continuing education credits, sharing great meals with colleagues I have not seen since the spring and meeting new dentists.

These are some the reasons I'm active in the Chicago Dental Society. That kind of camaraderie is what keeps me involved in CDS.

As you may remember, "camaraderie" was one of the pillars of the 2019 Midwinter Meeting theme, *A Midwinter Mardi Gras – Celebrating Innovation, Camaraderie & Diversity.*

I included camaraderie because I believe that the Midwinter Meeting is about providing the best continuing education in the world as well as the opportunity to meet up with old friends and make new ones.

Before I became a CDS officer, I would meet with a group of my classmates from dental school each Friday of the Midwinter Meeting. Some in our group would include families or spouses. It was a chance to catch up on what was happening in our lives; I know a number of my other dental friends who do the same. I love being an active CDS member, the activities of the

Midwinter Meeting and the branch meetings. But the camaraderie of CDS doesn't end when the branch meeting season is over or when the Midwinter Meeting ends.

Many of our members don't realize that CDS provides many chances for camaraderie during the year with friends and/or

colleagues.
For example, if you are a new dentist (in practice for 10 years or less), I hope you enjoyed the New Dentist Reception, a free

event CDS hosts each summer.

As an officer of CDS, I've met new dentists who say they enjoy this membership benefit, which allows them to easily meet up with friends and colleagues and enjoy a night out at one of Chicago's beautiful outdoor settings.

Ultimately one of the most important things CDS has to offer to the profession is camaraderie. By taking the time to get together, we can support each other for the betterment of our patients.

As the writer Saim A. Cheeda wrote: "What's in a life without camaraderie? For setting sail on a ship with a band of merry brothers by your side is much more gratifying than drifting aimlessly on a boat lost alone at sea."

I hope that if you haven't been to a CDS event in a while or if it's your first time, you grab a colleague or two and come out and enjoy all of the camaraderie CDS has to offer. ■





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by Joseph DeRosier

"To me it is not a political issue.

I try to think of it like a
health care issue
because environmental issues
tend to turn into health care
issues, which then tend to turn
into business issues."

S ANYONE WHO'S BEEN ON THE RECEIVING END OF A SIDE-EYE SCOWL FOR PITCHING AN ALUMINUM CAN INTO THE TRASH INSTEAD OF THE RECYCLING BIN CAN ATTEST, environmental issues are a hot topic.

Recycling is an obvious way to tell the world you are environmentally sensitive. And that sensitivity, commonplace now with phrases such as "climate change" and "eco-friendly," has been around a long time.

It's been a half-century since the first Earth Day was held, and almost as long since the creation of the U.S. Environmental Protection Agency as well as the Clean Air and Clean Water acts.

While environmental awareness has been on the radar for decades, dental professionals are still looking for ways to make their practice more "green."

Making your practice more "green" makes practical, as well as financial, sense, say advocates.

Mladen Kralj, the founder of ORA Dental Studio with five Chicago area locations, has been a practicing dentist for 28 years.

He jumped into the world of ecologically focused dentistry wholeheartedly in the mid-2000s, but that leap was part of a "slow evolution," he said. He's a member of the Eco-Dentistry Association, an international group that promotes "environmentally sound practices."

Dr. Kralj said there was a movement in cosmetic dentistry toward what is known as "spa dentistry," which was all the rage in the mid-1990s and was somewhat of a precursor to green dentistry. But the emergence of ecological forces coming to bear on dentistry took time, he opined.

"Dentistry lags behind health care, and health care was the first that was really looking at sustainable medicine and what that means," he said.

In 2006 he read about an eco-friendly practice in Portland, OR, and it piqued his interest.

"I have always been an advocate for high-tech, minimally invasive dentistry," he explained. "I also wanted to build a group practice that would redefine the dental experience for patients and be a group with a greater vision."

That vision targeted ecological issues.

"The more I learned about ecofriendly dentistry it became instantly obvious there was a direct correlation between the eco-friendly dentistry philosophy and high-tech dental practices like ORA, so it became a natural fit," Dr. Krali said.

When he and his brother, fellow dentist Goran Kralj, decided to open a second office in Chicago's downtown area, they partnered with oral surgeon Steve Koos, who took control of making sure the offices were built following protocols outlined by the non-profit group U.S. Green Building Council's Leadership in Energy and Environmental Design (LEED).

That certification program uses a rating system that aims to have buildings "maximize occupant health and productivity, use fewer resources, reduce waste

and negative environmental impacts, and decrease life-cycle costs," according to the group's website.

Dr. Kralj said the cost involved in becoming an eco-friendly practice varies with the level of protocols.

"There are a lot of protocols in sustainable construction that you have to follow if you want to get LEED certification," he explained. Plus there are more upfront costs because the project will use more expensive materials as well as require the hiring of a LEED-certified project manager.

But if a practice doesn't want to start from scratch, there are ways to use LEED-certified protocols post-construction, he said. For instance, using a 100 percent digital workflow to eliminate as much paperwork as possible and using paints and adhesives for flooring that eliminate volatile organic compounds that negatively impact indoor air quality will help the environment.

Installing water-saving devices and using LED lights are other ways to go green, he said.

"The average dental practice, depending on the degree of implementation of green protocols, will save (between) \$10,000 and \$50,000 a year," he said.

Lisa Knowles, a general dentist in Michigan who also lectures and consults other dentists on overall health awareness and eco-friendly dental consciousness, said that going green doesn't have to mean drastic changes.

"It's a way of thinking," Dr. Knowles said of being environmentally friendly. "So buying better products or an upgrade, it's kind of like going from regular fruits and vegetables to organic. You can do better; maybe you can't do the best, maybe you can't have a solar office building, but you can do something little that is not going to cost a lot."

She said there are things that dentists can do that are low-cost or even free that can start making a difference in the environment and can start that shift in thinking.

Some examples are using non-phosphate laundry detergent, buying a toilet

bowl cleaner that's not impacting the environment or even hiring a "green" cleaning crew to service your office.

Another example is using tile carpet instead of rolled carpet when remodeling a practice.

"I really hadn't thought about it before that using rolled carpet is extremely wasteful in trying to match up patterns compared to tile carpet," Dr. Knowles explained. Plus replacing a stained or damaged area means replacing a few tiles instead of ripping out the whole carpet, she said.

"Those are little things we can do," she said.

But making that jump can be a slow process, both said.

"There are still a lot of dentists out there who are a little tech-phobic because they are so used to practicing in the traditional way," Dr. Kralj said. "Dentists are notorious for not wanting to disrupt their routine."

Plus, the Midwest seems to not embrace change, he said.

"I think that Chicago is a little bit slow to respond to a trend in dentistry," he said.

He said he is surprised more practices in Chicago do not focus on ecofriendly dentistry and doesn't think regulatory issues will push the industry in that direction.

"I think there will be a natural evolution in dentistry in that dentists will regulate themselves. They will see that unless they are a high-tech office or differentiated with the competition, (there will be) competition for hiring greenthinking associates and attracting likeminded patients," Dr. Kralj said.

Caring about the environment is a natural step for dentists, Dr. Knowles said.

"To me it is not a political issue," she said. "I try to think of it like a health care issue because environmental issues tend to turn into health care issues, which then tend to turn into business issues. So from a small-business owner standpoint, and as a health care professional, that's what motivates me to be environmentally conscious."

FOR MORE THAN 30 YEARS A KEY COMPONENT TO BEING AN ENVIRONMENTALLY FRIENDLY DENTAL PRACTICE included concerns around what could be done to stem the amount of mercury and other toxic metals from getting into our waterways. Dentists now don't have a choice in the matter and must install amalgam separators; and the deadlines connected to conforming to U.S. Environmental Protection Agency rules are fast upon us.

The EPA regulations, as part of the Clean Water Act, went into effect in July of 2017 and new practices had to install the separators right away. Established practices, however, had some time to comply and the deadline for compliance is July 14, 2020. A one-time compliance report must also be filed by Oct. 12, 2020 to the agency that handles wastewater. The EPA refers to those agencies as publicly owned treatment works (POTW).

In the Chicago area for most Cook County practices that means dealing with the Metropolitan Water Reclamation District of Greater Chicago.

Phillip Keeku, senior civil engineer with the MWRD, said by late-July the agency had sent out copies of the compliance forms to about 1,500 dentists in the district asking that they return them within a month. He said about 250 have complied and that "so far everybody has been very cooperative."

"That's a pretty good return rate so far," he said. "We're getting a ton of phone calls of people asking when the actual EPA due date is."

He said even though the deadline isn't until 2020 the agency needs time to process the forms. A copy of the MWRD form can be found on the agency's web site at www.mwrd.org.

"We're just trying to head off that big rush that could come in 2020," Mr. Keeku said. "If we get 3,000 compliance reports in October of 2020 we're going to be in trouble, so we're hoping that dentists send it in sooner rather than later."

A number of different agencies handle wastewater treatment in DuPage and Lake counties. Dentists in those counties should contact the agency that handles their office's wastewater to file the compliance form.

There are some exceptions to the amalgam separator rule, such as mobile units, offices serviced by a septic system or offices of dentists who exclusively practice oral pathology, oral and maxillofacial radiology, oral and maxillofacial surgery, orthodontics, periodontics, or prosthodontics.

Newton Ellens, pretreatment program manager for the U.S. EPA in the Chicago area, said other regulations might apply even if an office uses a septic system.

Dentistry isn't the only activity that puts mercury into our environment, but the EPA estimates the use of amalgam separators will keep about 5.1 tons of mercury a year from entering our waterways.

And the separators do more than just stop mercury from entering the environment; they also prevent other discharges such as silver, tin, copper and zinc as well. All told the EPA estimates the machines will remove about 5.3 tons of those metals from entering the environment a year.

For more info:

• EPA Guidelines: on.cds.org/epaguidelines

• EPA FAQs: on.cds.org/epafag

Help from the ADA: on.cds.org/adafaq
MWRD Fact Sheet: on.cds.org/mwrd

• Illinois Sewage Treatment Plants: on.cds.org/sewage

Dr. Knowles said she thinks it is important to create an office culture that has the environment in mind.

"You kind of need a champion in the office," she said, "I've prioritized that (thinking of the environment), and my team knows that I don't care if you need to spend an extra half-hour to research the best environmentally conscious products that we can use. You might pay somebody a little bit more to do that, but maybe you'll save in the long run."

She said before her team commits to buying something, she wants them to think about whether an item is biodegradable or if it will sit in a landfill for 400 years because it's plastic and may never biodegrade.

For instance, her office uses bamboo utensils and reusable mugs in the lunchroom instead of plastic ware. They also use biodegradable cups rather than plastic for patients to use to swish.

Being noticeably green has positive benefits in attracting younger employees as well as patients, both said.

Dr. Kralj said he has a number of associates who sought them out because of the practice's eco-friendly focus.

Dr. Knowles said that from a marketing standpoint being environmentally conscious is a differentiator and "health and wellness shoppers" will seek out green dentists.

"If someone cares so much about the environment that kind of makes you a caring person in a way, and it equates very well into being a caring dentist," she said. "Plus, the younger generation takes environmental issues to heart.

"Millennials are today's biggest consumer group and are known for actively seeking out brands, businesses and organizations that place importance on social and environmental responsibility," Dr. Kralj said.

However, Dr. Knowles cautions that going through the motions strictly as a marketing ploy will backfire.

"I don't recommend doing this just because you want to be trendy, because people will see right though that," she warned. "People who are green are green, and they get it. So if you pretend to be green just because you want more patients, I wouldn't recommend that."

Dr. Knowles said the early environmental issues seemed to focus on energy conservation and then grew into what was prominent for her generation, the "reduce, reuse and recycle" focus on conserving resources.

But those efforts might not be enough, she said.

"From the latest materials I've been reading, that is not going to save us either," Dr. Knowles said. "But it's almost like a cultural shift and a mindset that is really going to help change things."

She said dentists should be thinking about the end result of any actions they take.

The amalgam issue is a case in point. "Great, we're taking all the mercury out, perfect, but we're putting plastic composite into people's mouth - and we know that's a big issue right now – so will we be having composite separators real soon?" she asked.

Joseph DeRosier is the CDS staff writer. Photo by Thomas Vogel/www.istockphoto.com.

What you can do to reduce waste

DENTISTS NEVER REALLY THINK ABOUT THE AMOUNT OF WASTE they generate on a daily basis that goes back into the environment or landfills. There are a number of things dentists can do immediately to reduce their impact on their community and environment:

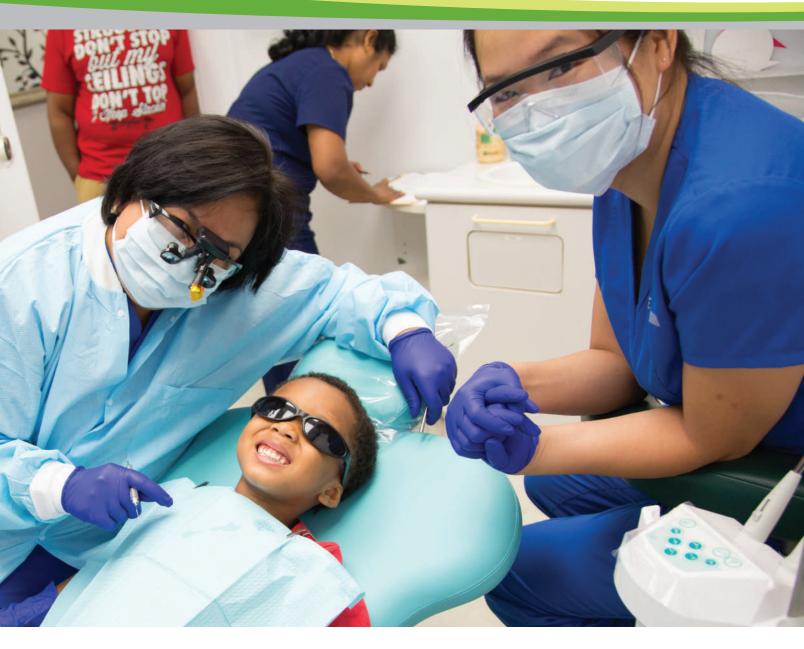
- Electronic PMS: eliminate paper charts, forms, statements
- Digital X-rays: eliminate film and toxic processing fluids
- Metal-free practice: no amalgams or metal crowns
- Using only BPA-free composites
- Install an amalgam separator
- Use cloth bibs rather than disposable paper/plastic
- Use cloth sterilization wraps for instruments rather than paper/plastic
- Use reusable metal suction tips rather than disposable plastic ones
- Replace incandescent lighting with LED lights
- Establish an in-office recycling system
- Replace paper towels with an air hand drier

Source: Eco-Dentistry Association

How to get started

- Dentists looking to learn about sustainable practices and to implement eco-friendly practices can check out the Eco-Dentistry Association website www.ecodentistry.org.
- Interested in building a "green" health care practice? Go to the U.S. Green Building Council website (www.new.usgbc.org) to learn about the different levels of LEED certification.





The CDS Foundation Clinic needs you

COME IN AND DO WHAT YOU DO BEST - PROVIDE EXCELLENT DENTAL CARE!

The CDS Foundation Clinic treats patients of all ages, including children. We are looking for volunteer dentists, hygienists and assistants to care for patients. To volunteer, please contact the clinic.

phone: 630.260.8530 email: clinic@cdsfound.org

Located in Wheaton, the CDS Foundation Clinic offers free basic dental care to residents of Cook, Lake and DuPage counties whose incomes are at or below 200 percent of the poverty level. Our three-operatory clinic is modern and professional. All qualified patients are scheduled in advance and volunteers are matched with the patient population of their interest. All a volunteer needs is the desire to help.

CDS Foundation Clinic 416 E. Roosevelt Rd., Suite 102, Wheaton, IL 60187

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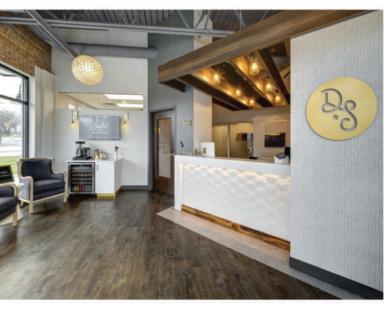
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WHAT OUR CLIENTS ARE SAYING:

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"My team is ecstatic. They love the new space. It is a positive environment and is more spacious."

"We have experienced a 10% increase in revenue since moving into the new space."

Contact us for a consultation:



FTER LAST YEAR'S LAUNCH OF PROTECT AND PLAY, CDS MEMBERS CAN BE ASSURED THIS PILOT PUBLIC EDUCATION INITIATIVE PROMOTING ORAL HEALTH AND SAFETY PLAYING SPORTS HIT THE MARK.

The goal was simple: participating dentists engaged active families and drove home the message that young athletes should wear an athletic mouthguard to help prevent sports injuries to the teeth, jaw, whole mouth, head, and neck.

Many CDS members also offered discounts on custom-fit mouthguards or consultations to make mouthguards more affordable and accessible for families and to encourage them to see a CDS dentist.

Dentists took this message to health fairs, sports camps and fun runs across Chicago and the suburbs, reaching thousands of people – and giving CDS a chance to showcase its members as knowledgeable leaders in dentistry and as community anchors.

The benefits were two-fold: families received an important educational message that oral health is key to overall health, and CDS dentists were able to market their dental practice at events within their communities. These activities allowed members to demonstrate CDS' focus on education and public health and to help increase public awareness of CDS dentistry.

CDS' early partnership with the Chicago Blackhawks Youth Hockey program allowed members to attend their hockey camps last summer at the MB Chicago and Mount Prospect Ice Arenas, and for CDS to have a presence at more than 25 local community events – featuring an inflatable hockey rink for kids – including the annual Chicago Blackhawks Convention and the annual Training Camp at the United Center. These events allowed CDS to cover many of the regions where members practice, including Chicago's Grant Park and Soldier Field, Evanston, Auburn-Gresham, Tinley Park, Arling-

As CDS wraps up outreach on Protect and Play, materials will be available through November to members who wish to continue promoting these messages at on.cds.org/mouthquardinfo.



ton Heights, Wicker Park, Englewood, Bolingbrook and Elk Grove Village, to name a few.

Other sponsored events involved dentists and families at the Oak Park River Forest Chamber of Commerce Health and Wellness Fair, and park district events in Schaumburg, Naperville and Oak Brook.

CDS also used other media to complement this first-of-its-kind campaign and reach larger audiences. CDS' Department of Communications developed and placed radio public service announcements, Facebook ads, contributed blog posts, print banners and digital newsletter content for our partners' extensive subscriber lists.

The public service announcements hit the radio waves in Chicago and surrounding suburban radio stations from mid-April through July. Sponsored Facebook ads targeting people involved in sports and athletics reinforced the message online as well.

As CDS wraps up outreach on Protect and Play, materials will be available through November to members who wish to continue promoting these messages at on.cds.org/mouthguardinfo.

CDS is proud to provide a value no other dental society has – through a program that highlights you – our CDS members – and the knowledge and experience you bring to your patient care and oral health issues.

Thank you to all who participated in Protect and Play! Your support helped increase awareness about the importance of mouthguard use among families with young and adult athletes and helped promote CDS dentists at public events all across the Chicago area.

View more photos from all of the events at on.cds.org/sportsphotos.

Protect & Play At-A-Glance:

June 2018 – August 2019

PARTICIPATING CDS MEMBERS











PEOPLE SAW OUR CONTENT

CONTENT 516,698 TIMES TOTAL

DIGITAL, WEB, **NEWSLETTERS REACH** 1 million+



TOTAL PROGRAM EXPOSURE

33.200 EVENTS 516,698 FACEBOOK 1,000,000+ DIGITAL

1.5 million+ reached +269 RADIO STATIONS!



New Dentist Networking Reception

More than 260 CDS members in practice for 10 years or less gathered with branch and CDS leaders along Chicago's scenic downtown riverfront for our annual networking reception Aug. 22. View more photos at on.cds.org/photos.

Photos by Emily Cikanek



























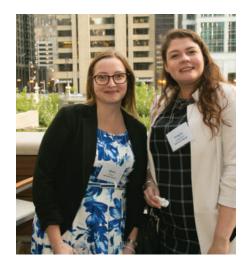


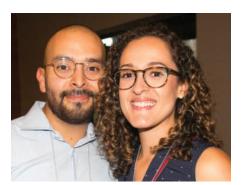




























BACK TO SCHOOL







Photos by Tricia Koning

CDS Foundation Third Annual Back to School Health Fair

The CDS Foundation held its third annual back-to-school health fair July 27. Volunteer dentists and dental assistants donated more than 70 hours and \$3,000 of dental care to patients from socioeconomically disadvantaged populations in the tri-county area. Volunteer dentists included Shafa Amirsoltani, Theresa Lao, Mandeep Raina, Joseph Sperlazzo, Kenneth Yerkes, and Victoria Ursitti. Services offered included oral exams, X-rays, cleanings, fluoride, fillings, extractions, sealants and space maintainers. In addition, each child received a dental gift bag and a proof of dental examination form to take to their school.



Photos by Tricia Koning

16th Annual Family Health and Fitness Fair

State Sen. Mattie Hunter (D-3rd District), along with State Rep. Soyna Harper (D-6th District) and State Rep. Lamont Robinson Jr. (D-5th District), presented the 16th Annual Family Health and Fitness Fair Aug. 3 at the Illinois Institute of Technology campus in Chicago. The event included dental screenings by CDS member Melanie Watson. Participants were also treated to a performance by the Jesse White Tumblers.











Photos by Tricia Koning

20th Legislative District Annual Family Wellness & Back-to-School Fair

The 20th Legislative District Annual Family Wellness & Back-to-School Fair was held Aug. 8 at the Avondale/Logandale School in Chicago, and CDS members Joanne Oppenheim and Barbara Mousel provided dental screenings and services for children. The health fair was sponsored by State Sen. Iris Martinez (D-20th District) and State Rep. Jaime Andrade (D-40th District). The event was co-hosted by State Rep. Will Guzzardi (D-39th District), Chicago Ald. Carlos Ramirez-Rosa (35th Ward), and Cook County Commissioner Luis Arroyo Jr. (D-8th District). The event included free health services and information for families.



Photos by Jose Torres

Back 2 School Family Fun and Wellness Fair

The 17th Legislative District and Lakeside Community Committee Back 2 School Family Fun and Wellness Fair was held Aug. 17 at Avalon Park in Chicago. The fair included free dental screenings provided by CDS members Gerald Ciebien and Cheryl Watson-Lowry. State Sen. Elgie Sims Jr. (D-17th District) along with State Rep. Nicholas Smith (D-34th District) and Cook County Commissioner Stanley Moore (D-4th District) sponsored the event in partnership with Chicago Ald. Michelle Harris (8th Ward) and State Rep. Marcus Evans Jr. (D-33rd District).







Chicago Dental Society members and their guests enjoyed a sunny day at Brookfield Zoo on July 14. The highlight of the event was a picnic lunch in one of the zoo's pavilions that included hot dogs, hamburgers, fried chicken and salad. Ice cream treats and slices of cool. crunchy watermelon were available for dessert. A disc jockey kept everyone dancing and entertained during the picnic, and a painter drew elaborate and colorful designs on the arms and faces of children and more than one CDS member. Kids also hopped into the pavilion's splash pad to cool off from the summertime heat. Besides having a chance to see the animals while strolling through the 261-acre zoo, attendees were also treated to the Dolphins in Action show, which explains dolphin social structures and includes aerial displays that show off the mammal's incredible intelligence and agility.

at Brookfield Zoo

Photos by Randy Relice





























Write to Ms. Brown at joanna@tjbrown.com.



FIVE BUSINESS VETERANS SHARE THE QUESTION THEY THINK **EVERY DENTIST SHOULD BE ASKING JOB APPLICANTS**

OB INTERVIEWS ARE FUN FOR NEITHER THE JOB CANDIDATE NOR THE EMPLOYER WITH AN OPEN POSITION TO FILL. But there is a lot written about how job candidates can prepare for the interview, calm their nerves and put their best foot forward.

But you, the employer, should be feeling similar pressure to succeed in these interviews. You need to identify the job candidate who has the skills needed to best serve your practice, the demeanor to interact appropriately with your patients, and a personality that complements your existing team. And you need to do so quickly, before your understaffed practice suffers.

That's a lot to consider when you are face-to-face with a job candidate during a short interview. Employers who prepare for a job interview - just as the candidate is wise to - will more easily identify the professional who shares their core values and professional goals.

To help, I asked five business veterans scheduled to speak at the 2020 Midwinter Meeting to share with me the question they think every dentist should be asking job applicants.

Two said the candidate's work history reveals much. Author, entrepreneur and philanthropist Steven Anderson recommends asking: What was the first paying job you had

Employers who prepare for a job interview will more easily identify the professional who shares their core values and professional goals.

outside the home and how old were you?

"There seems to be a correlation between the age at which someone starts working and work ethic," he said. "The younger a person is when he or she starts working, the better chance there is of a stronger work ethic. If the first job experience is not until a person's 20s, there may be more of a struggle with work ethic. While there are many characteristics that make up a great team member, work ethic will make up for a lot of other shortcomings."

Mr. Anderson continued, "Show me someone who knows how to work and loves to work, and I will show you someone who can most likely be trained and coached to be successful in just about any position."

Also focused on work experience, retired dentist Wayne Kerr likes to know what is the greatest challenge that an applicant has faced with a patient and how they resolved that situation.

"The answer to this question reveals the candidate's ability to respond based on real-life experience and reveals a great deal about their verbal skills," said Dr. Kerr, who currently teaches in many venues, including the University of Alabama School of Dentistry. "The inability to compose an answer to this question suggests that the candidate lacks experience, while the use of

many filler words suggests the response is untrue."

Other business veterans recommend questions that require candidates to be more introspective.

Author and dental culture specialist Judy Kay Mausolf recommends asking applicants for four words – in order of priority – that define their core values.

"This tells the interviewer what is important to the candidate and if they will align with the practice's core values," she said

Consultant Virginia Moore likes applicants to describe their work style.

"This is not a question that is commonly used, and therefore most applicants don't have a fixed answer," Ms. Moore said. "If they are stumped, it's telling that they don't have a perspective, or maybe even a commitment, to how they contribute in the workplace."

But consultant and author Lois Banta cuts right to the chase. She recommends asking "What information about yourself would help me make a decision to hire you?

"The answer to this question will help the employer determine if the applicant is interested in this job, this position, this practice; or if they are just looking for a job," Ms. Banta said.

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. CDS presents Practice Smarts, a column addressing practice management issues dentists and staff members experience in the office. Practice Smarts is prepared by Joanna Brown, a freelance journalist. Email suggestions for topics to be covered to joanna@tjbrown.com.



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Zak Messieha, DDS Dentist Anesthesiologist



Write Dr. Green at jgreen@greenlawoffice.net.



HE HYGIENIST IS INTEGRAL TO YOUR DENTAL TEAM. To that end, the dentist and his/her staff must work with the hygienist to provide optimal dental care and to implement common sense risk management measures.

Moreover, a dental practice can be liable for the negligent acts of the hygienist, regardless of whether the hygienist is an independent contractor.

While rare, a hygienist could be named as a defendant in a lawsuit that, for instance, alleges failure to diagnose periodontal disease or oral cancer.

Therefore, it is important for the dentist to make sure the hygienist is either covered by his or her own malpractice coverage or is named as an additional insured under the dentist's policy.

Because a hygienist's action – such as needle breakage during an injection of local anesthetic – can lead to a claim against the dental practice, the dentist should discuss the various types of liability exposure with the hygienist.

However, since many hygienists work at multiple dental offices, the dentist and hygienist may not have always discussed risk management issues.

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 27 years. Find more information on Dr. Green at www.greenlawoffice.net.

Photo: ciricvelibor/istockphoto.com

Likewise, a hygienist can play a valuable role in reducing the liability exposure of a dentist's practice.

For instance, a hygienist plays an important role in evaluating oral lesions and in bringing these oral conditions to the attention of the dentist. In addition, a hygienist can monitor a patient's compliance with oral hygiene and alert the dentist to those patients, who are developing periodontal disease.

Consider the following checklist regarding a hygienist's role in liability issues:

• Make sure that the hygienist is licensed and has his or her own malpractice coverage or is covered under the dentist's malpractice policy.

- Have periodic discussions with the hygienist about his or her performance in properly updating a patient's medical history, conducting a proper exam and periodontal charting, and in performing adequate prophylaxis and scaling and root planing
- Encourage the hygienist to communicate with the dentist and alert him or her to issues that the patient may be reluctant to discuss with the dentist.

Oftentimes, a hygienist and the dental professional tend to act independently of each other and, therefore, may fail to appreciate their need to communicate so they can provide the best care possible and reduce liability risks.

since many hygienists work at multiple dental offices, the dentist and hygienist may not have always discussed risk management issues.





For more information about the CDS Foundation, visit www.cdsfound.org.

Let's put 'fun' in fundraising

Much work and giving are required to fulfill our mission of improving oral health care in the communities we serve. Dedication is required to run the foundation clinic; it is the only clinic in Illinois operated by volunteer dentists.

Putting hard work aside, we now ask you to support our mission by having some fun.

I'm asking you to join us for a delightful evening of entertainment, wine tasting, gaming and "friend-raising." The Foundation's Wine Tasting & Casino Night Fundraiser will be held Sunday, Nov. 3, at Zhivago Restaurant and Banquets in Skokie. The event includes wine tasting, hors d'oeuvres, desserts, free gaming tickets and entertainment. There will also be a silent auction and raffle. Gaming includes blackjack, roulette and craps. Guests play for raffle tickets. This event helps us continue to build on all that our volunteers and donors have accomplished thus far. Some highlights:

The CDS Foundation has given more than \$620,000 in grants since 2010 to three charitable agencies that address access to dental care in and around the Chicago area.

Since the clinic opened in 2013, our volunteer dentists have given more than 8,500 hours and \$2.8 million in donated dental care to more than 2,500 families and individuals without access. Starting this year, the clinic will begin to offer endodontic services, thanks to the efforts of Brett Gilbert, who is establishing the program.

The foundation has partnered with the Mars Wrigley Company Foundation to provide grant money to CDS member dentists. Grants are used to provide oral health treatment and education to address socioeconomically disadvantaged groups with oral health care needs in the Chicagoland area. Since 2014, Mars Wrigley has given \$180,000 to 56 dentists.

As members of the Chicago Dental Society and supporters of its philanthropic arm, the Foundation, you can be proud to be a part of these great achievements. We couldn't have gotten this far without your hard work and generosity.

On Nov. 3, your participation in our fun fundraising event will support access to oral health care and education in our communities. Please consider purchasing a ticket or donating a silent auction or raffle item. For details and to purchase your Wine Tasting & Casino Night tickets online, please visit http://bit.ly/winecasino19. ■

Wine Tasting & Casino Night Fundraiser

Sunday, Nov. 3, 2 - 5 p.m.

ZHIVAGO RESTAURANT & BANQUETS, SKOKIE

Join us for a fun evening of entertainment, wine tasting and gaming while raising funds to support oral health care and education in our community.

- Tickets include wine tasting, hors d'oeuvres, desserts, free gaming tickets and entertainment.
- There will also be a silent auction and raffle.
- Gaming includes blackjack, roulette and craps. Guests play for raffle tickets.

Purchase tickets online: http://bit.ly/winecasino19

Ticket prices: Early bird discount: \$100 • After Oct. 20: \$125



new members CDS welcomes you

Ahmad, Ahmad

Boston University, 2019 304 Pinehurst Dr., Palos Heights South Suburban Branch

Dev. Reena

Case Western Reserve University, 2019 1166 N. Cardinal Dr., Palatine Northwest Suburban Branch

Hassan, Syed

Indiana University, 2019 4010 Monroe St., Bellwood West Side Branch

Minkowicz, Magdalena

University of Illinois, 2019 7900 N. Milwaukee Ave., Niles Northwest Side Branch

White, Katelyn

University of Louisville, 2019 911 N. Elm St., Hinsdale Englewood Branch

Yako, Rama

Case Western Reserve University, 2019 2608 Harrison St., Glenview North Suburban Branch.

Deceased Members

Cohen, David

University of Illinois, 1989 610 Crystal Point Dr., Crystal Lake Associate Member Died June 29

Ryan, Michael

University of Michigan, 1985 26711 Woodward Ave., Hunting Woods, Ml. Associate Member Died June 10

Shapiro, Abraham

University of Illinois, 1944 6521 N. Knox Ave., Lincolnwood North Side Branch Died June 23

Stephens, James Sr.

Northwestern University, 1957 1630 Sheridan Rd., Wilmette North Side Branch Died July 2

Waldschmidt, Frederick

Northwestern University, 1951 1843 Sycamore Rd., Homewood South Suburban Branch Died July 7



meeting place Social & Educational opportunities

October

1: Kenwood/Hyde Park Branch

Cervical Invasive Root Resorption, presented by Milton Davenport, DMD. Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. For information, contact Patrick Smith, pdsmith11@qmail.com or 773.493.1663.

1: Northwest Side Branch

Surgically Facilitated Orthodontic Therapy: Presented by Brian Shah, DDS, MD. Gene & Georgetti Rosemont, 9421 W. Higgins Rd., Rosemont. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. For information, contact Robert Busan, robert.busan@gmail.com, or 312.588.0112.

1: Northwest Suburban Branch

From Bumps to Babes: Presented by Lynse Briney, DDS, MS. Cooper's Hawk Winery & Restaurant, 798 W. Algonquin Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Melissa Davis, mdavisdds@amail.com, or 847.255.2968.

1: West Suburban Branch

Powerful Management Secrets of the Super Successful Dental Business: New Patients, Growth & Wealth Creation: Presented by Robert Pick, DDS, MS. Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Branch Board Meeting: 5 p.m. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. For information, contact Mary Ann Hollis, ddshollis@comcast.net or 630.627.4680.

15: Englewood Branch

Staff Appreciation/Vendor Night: Featuring a performance by the Gina Glocksen Band. Oak Lawn Hilton, 9333 S. Cicero Ave., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. For information, contact Kathryn Bielik, klbielik@agmail.com or 708.636.2900.

15: North Suburban Branch

Powerful Management Secrets of the Super Successful Dental Business: New Patients, Growth & Wealth Creation: Presented by Robert Pick, DDS, MS.

Study clubs

Central Lake County Dental Study Club

Meets the third Tuesday of every month at noon, January – November, Park Street Restaurant, 14 E. Park St., Mundelein. Contact Kimberly Zizic, 847.367.6654.

Chicago Aesthetic Masters, A Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Dr. Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. Email *smilechicago2@aol.com* or call 312.644.4321 for specific dates.

Dental Arts Club of Chicago

Dinner meetings are held on the last Tuesday of each month, from October to May, at Alpine Banquets, 11141 W. Roosevelt Rd., Westchester. Cocktails: 6 – 6:30 p.m.; Dinner: 7:15 – 9 p.m.; Educational speakers: 8 – 9 p.m. Email Douglas Bork, dougbork1@comcast.net.

Greater Evanston Dentists Association

Meets first Monday of every month, noon – 1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact M.T. Murphy, DMD, 847.869.9303.

Hellenic American Dental Society

The Hellenic American Dental Society (HADS) holds several dinner CE seminars throughout the year. Visit *www.hads.com* for more info, including information on HADS philanthropic endeavors. HADS was founded in 1963 and is mostly comprised of Chicago-area dentists and dental specialists of Greek descent.

Waukegan Dental Study Group

Semi-monthly meeting for lunch, from noon – 2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd. Contact Robert Stanuch, 847.336.8080 or Ellis Neiburger, 847.244.0292.

STUDY CLUBS AND NON-PROFITS: Submit your meeting information online at on.cds.org/MyEvent

Exmoor Country Club, 700 Vine Ave., Highland Park. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact David Rosenbaum, dsrosenbaum@agmail.com or 847.480.1578.

15: South Suburban Branch

Multimodal Pain Management: Presented by Michael Higgins, DDS. Glenwood Oaks Restaurant,106 N. Main St., Glenwood. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Richard Bona Jr., drrickbona@yahoo.com or 708.895.6189.

15: West Side Branch

Wealth Management: Presented by Eric Fudala, CRPC. Barclay's American Grille at The Carleton of Oak Park, 1120 Pleasant St., Oak Park. Cocktails: 6:15 p.m.; Dinner and Program: 7 p.m. For information, contact Satish Alapati, satish.alapati@gmail.com or 312.996.2033.

26: Lake County Health Department

Oral Health Effects of Tobacco Use & Opioid Awareness: Presented by Larry Williams, DDS, MPH. Lake County Health Department, Grand Room, 3010 Grand Ave., Waukegan. 9 - 11:30 a.m. For information, contact Jamie Sacramento, jsacramento3@lakecountyil.gov, or call 847.377.8773.

November

3: Chicago Dental Society Foundation

CDS Foundation Wine Tasting & Casino Night Fundraiser. Zhivago Restaurant & Banquets, Skokie. 2 - 5 p.m. Early bird discount: \$100; After Oct. 20: \$125. For more information, contact Kristen Weber, kweber@cdsfound.org or call 312.836.7301.

5: Northwest Suburban Branch

Oral Cancer for the General Dentist: Presented by Mohammed Qaisi, DMD, MD. Cooper's Hawk Winery & Restaurant, 798 W. Algonquin Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Melissa Davis, mdavisdds@gmail.com, or 847.255.2968.

5: Northwest Side Branch

Utilization of 3D Modeling in Treatment Planning the Alveolar Complex: Presented by Iwei Huang, DDS, MS. Gene & Georgetti Rosemont, 9421 W. Higgins Rd., Rosemont. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. For information, contact Robert Busan, robert.busan@gmail.com, or 312.588.0112.

5: Kenwood/Hyde Park Branch

Dental Therapists: Presented by Caswell Evans, DDS, MPH. Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. For information, contact Patrick Smith, pdsmith11@qmail.com or 773.493.1663.

6: Chicago Dental Society

Regional Meeting: Esthetics: Practical Tips and Tricks for the Everyday Dentist: Presented by Robert Margeas, DDS; Election of CDS Officers. Drury Lane, 100 Drury Lane, Oakbrook Terrace. 9 a.m. - 2 p.m. On-site registration begins at 8 a.m. 5 CE hours. Information and registration at www.cds.org.

12: Englewood Branch

Office Infrastructure/Data Security: Presented by Jordan Dunteman. Louie's Chophouse, 4642 W. 103rd St., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. For information, contact Brian Bailey, baileydental1@gmail.com or 708.974.0278.

12: North Suburban Branch

Dental problems and the paranasal sinuses: Presented by Joseph Mishell, MD. Exmoor Country Club, 700 Vine Ave., Highland Park. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact David Rosenbaum, dsrosenbaum@qmail.com or 847.480.1578.

12: South Suburban Branch

Bioactive Materials for Pulp Therapy for Immature and Permanent Teeth: Presented by Satish Alapati, DDS, MS, PhD. Glenwood Oaks Restaurant, 106 N. Main St., Glenwood. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Richard Bona Jr., drrickbona@yahoo.com or 708.895.6189.

12: West Side Branch

Periodontal Diagnosis and AAP Classification: Presented by Seema Ashrafi, DDS, MS. Barclay's American Grille at The Carleton of Oak Park, 1120 Pleasant St., Oak Park, Cocktails: 6:15 p.m.: Dinner and Program: 7 p.m. For information, contact Satish Alapati, satish.alapati@qmail.com or 312.996.2033.

12: West Suburban Branch

Dental Solutions for Sleep Disorders: Presented by Barry Freydberg, DDS, MS. Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Branch Board Meeting: 5 p.m. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. For information, contact Mary Ann Hollis, ddshollis@comcast.net or 630.627.4680.

17: Chicago Dental Society

Installation of 2020 CDS Officers. Four Season's Hotel Chicago, 120 E. Delaware Pl., Chicago. Welcome Reception: 6:15 p.m.; Installation of Officers: 7 p.m.; Gala Dessert Reception: 8 p.m.

19: North Side Branch

Contemporary Oral Surgery And How It Impacts Dentistry Today: Presented by Lawrence Zager, DDS. Wildfire, 159 W. Erie St., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Chelsea Jones, chelseaj290@gmail.com or 773.725.8818.



branch news Reports from our nine branches

Englewood Branch

by Denise Hale, DDS

We welcome **Alyssa Austin**, a new associate with Bartz & Bartz Dental. She is a graduate of University of Maryland School of Dentistry and earned her GPR at Loyola University in 2014.

Curt Lang is directing a production of "In the Heights" with the Chicago Heights drama group. Now we know we have a thespian in our midst!

Denise Hale had the privilege of hooding her son, Christian Sorpassa, at the University of Tampa when he received his master's degree in exercise and nutrition science. Maybe he'll be the next Jack LaLanne, I can only hope!

Neil Singh and his wife, Reena, welcomed a healthy baby girl into the world. Sienna Singh was born on Cinco de Mayo.

John Moore is now a grandfather. His son, John, and his daughter-in-law, Sylwia, had a baby girl, Julia Nicole. Congratulations, Grandpa John!

Congratulations to **Joe Unger** He was recognized with the Dr. Raffaele Suriano Award at the UIC Alumni Reunion Dinner 2019.

President Profile

Brian Bailey, DMD | ENGLEWOOD BRANCH



The Bailey family: Jocelyn, Brian, Jackson and Jennifer.

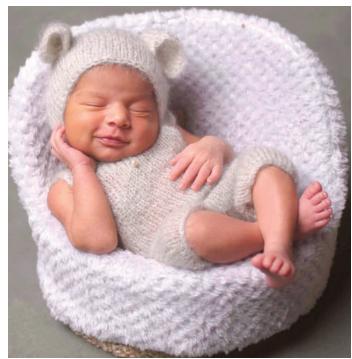
Education: Brian Bailey earned his dental degree in 2007 from the Southern Illinois University School of Dental Medicine.

Family and Practice: Dr. Bailey practices at Bailey Dental in Palos Park. He and his wife, Jennifer, have two children, Jackson, 8, and Jocelyn, 4. They reside in Homer Glen.

Outside of dentistry, my interests include spending time with family and friends, traveling, watching movies, keeping up with the local sports teams, and coaching my kids' sports teams.

When I proudly talk about our branch with new members, I tell them about all the advantages of being a member, such as networking with other dental professionals in the area, access to affordable, high-quality continuing education, and staying up to date with new dental legislation. We also offer fun social events for dentists, their staff, and family members to enjoy. Englewood has many members who work hard to advocate for our profession. Our members are very friendly and outgoing. We are always welcoming new members and encourage anyone who is interested to attend one of our local branch meetings.





ENGLEWOOD:

(top, left) John Moore announced the birth of his granddaughter, Julia.

(top, right) Neil Singh's baby girl Sienna.

(bottom, left) Tony Iladro, Neil Singh, Paul DiFranco at our April branch meeting.

(bottom, right) Denise Hale, Peggy Richardson, John Moore and students from the Midwestern University College of Dental Medicine met with State Rep. Fran Hurley in Springfield.



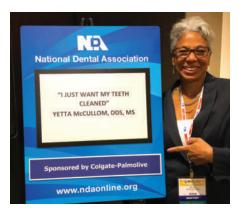


Kenwood/Hyde Park Branch

by Sherece Thompson, DDS, and Lori Lightfoot, DDS

Kim Bolden and Marmar Modaressi hosted Afternoon Tea at the Drake Hotel in June. Female members from all nine CDS branches attended and enjoyed the opportunity to network and socialize.

Yetta McCullom presented a lecture at



the National Dental Association Convention in Washington, DC, in July. She led a lively discussion on the new classification of periodontitis and how to manage patient care.

CDS President Cheryl Watson-Lowry along with fellow CDS members and other dental dignitaries attended the grand opening of the new GC America facility in Alsip on July 26.





KENWOOD/HYDE PARK: (top) Yetta McCullom at the NDA Convention. (above) Cheryl Watson-Lowry with Kiyotaka Nakao, President and CEO of GC Corporation, and Nolen Levine.

(left) Kimberley Bolden and Marmar Modaressi hosted Afternoon Tea at the Drake Hotel in June

President Profile

Patrick Smith, DMD, MPH | KENWOOD/HYDE PARK BRANCH

Education: Patrick Smith earned his dental degree in 2006 from the Harvard School of Dental Medicine.

Family and Career: Patrick Smith lives in Chicago with his wife, Kirstin, and two sons, Roman, 8, and Nolan, 5. He is a clinical assistant professor at the University of Illinois at Chicago College of Dentistry.



The Smith family: Nolan, Kirstin, Roman and Patrick.

North Side Branch by Mital Spatz, DDS

Jeffrey Kramer and **Janet Kuhn** celebrated their 40th anniversary with a party with family and friends at the Bassment, Chicago, organized by their daughters Jessica and Jill.

They celebrated the actual date, Aug. 4, with the CDS Foundation at Wrigley Field watching the Cubs beat the Milwaukee Brewers 7-2.

Richard Leyba presented a donation from Independent Dental Solutions to the CDS Foundation Clinic for \$1,000.

Rick volunteered at the clinic that day, as well.



President Profile

Chelsea Jones, DDS | NORTH SIDE BRANCH

Education: Chelsea Jones earned her dental degree in 2013 from the University of Illinois

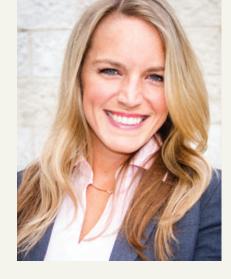
at Chicago College of Dentistry.

Family and Practice: Chelsea Jones lives in Chicago with her husband, Adam Weil.

She practices at Webster Dental Care in Portage Park.

Outside of dentistry, my interests include gardening, travel and spending family time with my husband and puppy dog.

When I proudly talk about our branch with new members, I tell them Some of the best aspects of being involved in our branch are the friendships and networking that you build at every single meeting. What



better way to meet fellow colleagues than over a good dinner and some continuing education!

Northwest Side Branch by Paul Muhr, DDS

Exciting plans for a great 2019-20 season were discussed at a summer committee meeting led by our new branch president **Robert Busan**, beginning with a plant tour of Nordent Manufacturing in Elk

Grove Village. It was an excellent opportunity to see how these quality instruments that we use daily are made.

Our dinner meetings will cover a broad spectrum of topics including surgically facilitated ortho, 3D modeling in ortho, soft tissue molding with provisionals







NORTH SUBURBAN: Jacqueline Rosen was recognized for her service as branch president by 2019 Branch President David Rosenbaum

and updates on nerve repair and technology in head and neck surgery. A highlight of the year is always the funfilled annual holiday party with members, staff and family.

CDS Vice President Thomas Schneider Jr. and Branch Director Michael Biasiello offered great insights into the year's events. During the meeting a fast moving storm unleashed a torrential rain and the evening ended with a beautiful sunset casting a golden glow on the committee members.

Paul Bjork – a great mentor to us all – opened his office on Montrose Avenue in Chicago in January 1969, more than 50 years ago. When asked what he liked best about dentistry, his response was "My patients, they are like family. I feel blessed."

Paul plans to retire in the summer of 2019 and enjoy his free time with some golf and travel.

What advice would he give dentists starting their career today? "There are many changes in dentistry but always treat your patients like family."

We wish Paul all the best in the future and look forward to catching up with him at future branch meetings.

President Profile

David Rosenbaum, DDS, MS | NORTH SUBURBAN BRANCH



The Rosenbaum family: (L-R) Rebecca, Joanna, David, Carol, Elliot, Donna and Alyssa.

Education: David Rosenbaum earned his dental degree in 1982 from the Northwestern University Dental School. He went on to earn a master's degree and a certificate in endodontics in 1996.

Family and Practice: Dr. Rosenbaum practices at North Shore Endodontics in Northbrook. He and his wife, Donna, have four adult children: Elliot, 35 (married to Carol since 2018); Rebecca, 32; Joanna, 29; and Alyssa, 28.

Outside of dentistry, my interests include working out at the gym, watching the Cubs and Bears (usually while working out), singing in the Men's Club Choir at my synagogue.

When I proudly talk about our branch with new members, I tell them our branch is fortunate to have a great group of members who care about organized dentistry and the future of our profession. The camaraderie among all the members is great. We also have a great venue for our meetings which allows our speakers to give excellent presentations while serving our members excellent food and drink.





Brett Gilbert enjoyed island hopping to Treasure Beach, Jamaica, with the Foundation for Endodontics International Outreach Mission.



Brett was selected as the mentor endodontist for a three-person team that included two endodontic residents.

Unique to this outreach mission is that root canal treatment is offered to underserved patients, using the latest technology – a surgical operating microscope and digital radiology, provided by the foundation.

Serving on this mission has been a lifelong desire for Brett. He looks forward to future missions and the smiles he makes happen.

Closer to home, Brett will be presenting a 3D endodontics workshop Nov. 14 at the Greater St. Louis Dental Society Dental Congress.

Branch Director Michael Biasiello with his wife Gail, CDS President Cheryl Watson-Lowry and other members traveled to Italy in June to participate in the Associazione Italiana Odontoiatri Congresso (Italian Dental Association). The biennial convention was held at the Chia Laguna Resort in Cagliari, Sardinia, an island in the Mediterranean. Those attending shared incredible friendships, enjoyed wonderful Italian food and wine, had a great time and are looking forward to the next Congresso. Michael encourages you to make your plans and join them in 2021.

Northwest Suburban Branch by Sylvia Deek, DDS

Renee Pappas and Mike Durbin celebrated the graduations of their children in May. Their son, Peter, earned his dental degree from the University of Michigan School of Dentistry. Their daughter, Kristen, earned her medical degree from the Brown University Medical School.

Peter began an orthodontic residency at UIC and Kristen started her residency in pediatrics, adult and child psychiatry at the University of Utah Hospital.

President Profile

Robert Busan, DDS | NORTHWEST SIDE BRANCH



The Busan family: Robert, Juniper, Alice and Finn.

Education: Robert Busan earned his dental degree in 2008 from the University of California Los Angeles School of Dentistry. He went on to earn a certificate in periodontics in 2011 from the University of Illinois at Chicago College of Dentistry.

Family and Practice: Dr. Busan practices at Millennium Periodontics in Chicago. He and his wife, Alice, have two children: Finn, 6, and Juniper, 3.

Outside of dentistry, my interests include Soccer, running and reading. And I'm an avid Chicago Blackhawks fan

When I proudly talk about our branch with new members, I tell them our branch has a tremendous amount of leadership experience at both the local and state levels. We have leaders who have been CDS presidents, ISDS presidents and trustees. Their combined experience, along with their eagerness to help and mentor newer members, makes ours a wonderful branch for anyone who is interested in getting involved in leadership within organized dentistry.



Congratulations to **Evan Rumack** and Merle Rumack who celebrated their 50th anniversary Aug. 10. Evan says he looks forward to continuing their honeymoon.

Iwona Iwaszczyszyn went to Panama in March to volunteer for Mission Save a Smile. The charity mission was started

President Profile

Melissa Davis, DDS | NORTHWEST SUBURBAN BRANCH



The Davis-Langefeld family: Jeff. James, and Lena Langefeld and Melissa Davis.

Education: Melissa Davis earned her dental degree in 2013 from the University of Illinois at Chicago College of Dentistry.

Family and Practice: Melissa Davis lives and practices dentistry with her husband, fellow CDS member Jeff Langefeld, at Davis & Langefeld Family Dental in Arlington Heights.

They have a son, James Langefeld, 1, and a newborn daughter, Lena Langefeld.

Outside of dentistry, my interests include traveling and spending time with my family. Although we did get to Ireland with our 1-year-old this past March, I'm sure our travels will become less frequent and a little closer to home for the next few years.

When I proudly talk about our branch with new members, I tell them it is a great way to get to know your colleagues in the area. We have a very strong group of dentists that are a pleasure to get together with socially, as well as professionally and academically.



NORTHWEST SUBURBAN: (top) Rene Pappas, Mike Durbin and their two new graduates. (above) Iwona Iwaszczyszyn on a Mission Save

a Smile charity trip to Panama

in 2017 by Crystal Lake dentist Chris Burseth.

Iwona said that she enjoyed the trip working for a great cause and she made many awesome memories.

South Suburban Branch by Kevin Patterson, DDS

We look forward to seeing you and catching up at our branch meetings. We

President Profile

Richard Bona Jr., DDS | SOUTH SUBURBAN BRANCH



The Bona family:

(front row, L-R): Granddaughter, Burke, held by daughter-in-law, Amy; daughter Katie; granddaughter, Franceska; grandsons Sebastian holding Beckett; daughter, Maureen, holding granddaughter, Charlotte.

(back row, L-R): Grandson, Benson, held by son Andrew; Richard; son-in-law, Dave; daughter, Anna; wife, Mary Pat; son-in-law, Joe.

Education: Richard Bona earned his dental degree in 1978 from the University of Illinois at Chicago College of Dentistry. He went on to earn a certificate in fixed prosthodontics in 1984 from the Marquette University School of Dentistry.

Family and Practice: Dr. Bona practices in Lansing, Chicago and Schererville, IN. He and his wife, Mary Pat, have four adult children: Katie, 39; Andrew, 37; Maureen, 33; and Anna, 30. Richard and Mary Pat have seven grandchildren.

Outside of dentistry, my interests include traveling to see family, biking, fishing and spoiling my grandchildren.

When I proudly talk about our branch with new members, I tell them we are a blend of established dentists - a number of whom have been involved throughout organized dentistry (the ADA, CDS and ISDS). We stress the professional aspect of our organization. We encourage participation by all new members and to get involved in our profession.

are moving back to the Glenwood Oaks Restaurant this year. It's really a classic venue for our branch meetings.

Todd Cubbon reports that the fish were biting this summer on Lake Athabasca. Les Beste and his son, Sean, joined Todd. The biggest fish they caught was a 31-pound lake trout that Les reeled in. Todd said that they caught several northern pike that were longer than 40 inches.

Mike Mintz and his wife, Julie, are justly proud of their daughter, Zoe, who completed her degree in meterology from Indiana University and is now doing weather forecasts for News Channel Nebraska. We all wish her success.

Another proud dad, **Bill Earley**, said that his daughter, Hannah, graduated from Amos Alonzo Stagg High School recently. Bill and his family joined relatives in Manistee, MI, for a vacation over the 4th of July.

Adventurer **Chris Nguyen** visited Israel over the summer. He made the trip with some friends from college. His highlight was hanging out with a camel.

Ron Testa and his wife, Barb, have some fun trips planned.

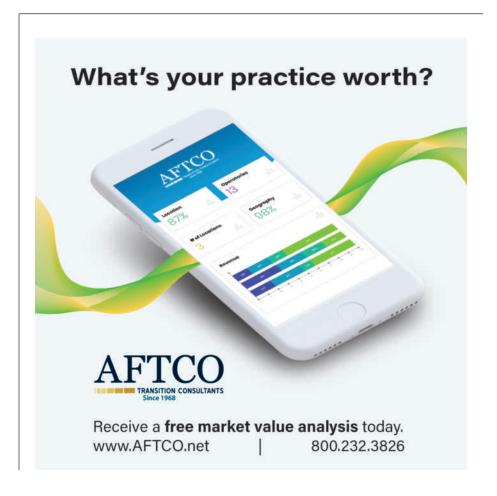
They are headed to Lake Tahoe with friends and then will attend the Purdue vs. Nevada football game. They are also planning a fall trip with their three adult children, taking a trans-Atlantic cruise from London to New York – the maiden voyage of the Norwegian Cruise Lines ship, *Encore*.

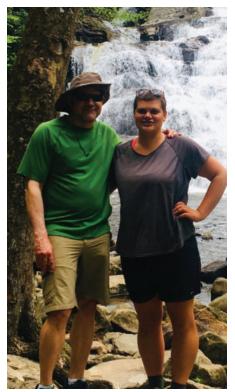
George Morris and his wife, Denise, traveled to Pennsylvania over the summer. They caught up with their daughter, Mady, while she hiked the Appalachian Trail. The journey started in Georgia and the finish line is in Maine – a total distance of 2,200 miles. Mady hopes to finish in the fall.

In closing, we offer our heartfelt condolences to our colleague, **Bob Moll**. Bob lost his brother over the summer in a tragic accident. Please remember Bob and



SOUTH SUBURBAN: Chris Nguyen visited Israel over the summer.







SOUTH SUBURBAN: (above) George Morris and his wife, Denise. (right) William Earley and his family spent the 4th of July in Manistee, MI.

his family when you say your prayers.

Bob is one of the most dedicated members of our branch and we are all terribly sorry for his loss.

West Side Branch

by Richard Kohn, DDS, and Michelle Jennings, DDS

George Barsa celebrated the birth of his daughter, Mary Grace.

Sharon Perlman traveled to Atlanta in August to participate in the National HPV Vaccination Roundtable. Participants discussed the promotion of the HPV vaccine and cancer prevention. This initiative was established by the Centers for Disease Control and the American Cancer Society.

Carla and **Frank Orland** enjoyed a cruise this July down the Danube River that was sponsored by the Southern Illinois University School of Dental Medi-

cine Alumni Association.

The tour started in Budapest, Hungary, and continued upstream to Bratislava, Slovakia; Vienna, Austria; and eventually to Prague, Czech Republic.

The Orlands report that they had a wonderful experience and got quite a workout by walking up hills and cobblestone streets. The only downside of the trip was the extreme heat wave that settled over Europe during the week they were there.

Satish Alapati visited the Space Needle while he attended a conference in Seattle.

Clark Stanford participated at the National Foundation for Ectodermal Dysplasias Family Conference in July held in Lincolnshire. He was joined by faculty members from the UIC Department of Pediatric Dentistry

The conference brought together physicians, geneticists and dentists who provided care for 420 families that came from around the world.

Clark has been performing this ser-

vice for 20 years. This year, he examined 130 patients at the conference.

Ashok Kothari stayed busy over the summer globetrotting to deliver presentations in South Africa, Nepal and Nashville.

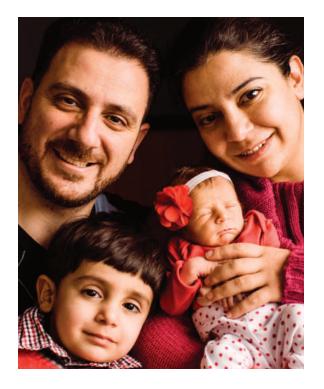
While traveling, his daughter, Anuja, took care of his practice.

His first presentation was delivered on May 14 to residents and faculty from the University of Witwatersrand in Johannesburg, South Africa.

Ashok and his wife, Anju, next enjoyed a tour of South Africa, Hwange, Botswana; and Victoria Falls, Zimbabwe. Ashok said that they had a wonderful journey and he took some amazing photos of Mount Everest from a small plane flying over the Himalayas.

He next went to Kathmandu, Nepal, to deliver presentations June 25 and 26 covering surgical orthodontics. He spoke at the University of Dhulikhel, and to the Nepal Association of Orthodontists.

Finally, he went to Nashville to present a lecture on interdisciplinary treat-





WEST SIDE: (left) George and Hala Barsa welcomed a new addition to their family. Newborn Grace Mary joins their son Elias. (right) Frank and Carla Orland near the St. Vitus Cathedral inside the Prague Castle.

ment July 15 to the College of Diplomates of the American Board of Orthodontists.

Ashok has also been appointed as a counselor for the College of Diplomates of the American Board of Orthodontists.

Blase Brown traveled to Alaska with his family. They flew aboard a De Havilland DHC-3 for a two-hour tour over the Misty Fjords National Monument, taking in the views of Ketchikan, Juneau and Denali.

Kamal Vibhakar and Charu Vibhakar are proud of their daughter, Bindi, who completed her pediatric dentistry residency at the Children's Hospital at Montefiore.

President Profile

Satish Alapati, DDS, PhD | WEST SIDE BRANCH

Education: Satish Alapati earned his dental degree in 1996 from the Bapuji Dental College and Hospital in India. He went on to a General Practice Residency and earned a certificate in endodontics.

Family and Career: Satish Alapati lives in Chicago with his wife, Shanthi, and children, Aditya, 19, and Siddarth, 14. He is an associate professor of endodontics at the University of Illinois at Chicago College of Dentistry.

Outside of dentistry, my interests include traveling, volunteering activities, reading, watching college football, and spending time with family and friends.

When I proudly talk about our branch with new members, I tell them that our branch is always the best branch. It is a great conduit to socialize and network with friendly peers where you can have lively discussions and explore opportunities to propel your career and deliver better patient care.





WEST SIDE: Anju and Ashok Kothari on safari.

Eleanora and Richard Perry celebrated three graduations this summer.

Grandson Aidan Lutz graduated from Fenwick High School in Oak Park.

Aidan will be heading to St. Norbert College in the fall. Grandson Jack Schoff graduated from Homestead High School in Fort Wayne, IN. Jack will be heading to the Indiana University Kelley School of Business. Finally, their daughter Katherine Lutz, (Dick's favorite hygienist), earned a Bachelor of Arts degree from Elmhurst College.

West Suburban Branch by Matt Drescher, DDS

Andy Wiers announced the birth of his son, Luke, on May 27.

Mark Ligocki is looking forward to have his two daughters working alongside him in the near future.

Mark's youngest daughter, Lauryn, will join the practice upon graduation from the Indiana University School of Dentistry next May.

Mark's elder daughter, Jocellyn, is

working on her dental degree at A.T. Still University Missouri School of Dentistry and Oral Health and hopes to graduate in 2023.

On Feb. 15, there was a mass shooting at the Henry Pratt Company in Aurora. Six people died, including the perpetrator. Additionally, six police officers were injured, four sustained gunshot wounds.

One of the Aurora policeman hit by gunfire was Reynaldo Rivera, a patient of Robert Pick. Bob expressed his appreciation for Officer Rivera's heroism.

"Because of his courage and the fact he saved many lives that day, he is our hero," Bob said.

My team and I have decided that we will provide all of his necessary implant surgeries and bone grafts for no charge. Additionally, his general dentist Young **Kim**, will be doing the crown portions for no charge, as well. Further, we will provide him free dental cleanings for the rest of his life. Reynaldo, thanks for all you do and saving lives that day!" ■



WEST SUBURBAN: Andy and Meredith Wiers welcomed the birth of their son, Luke Thomas. They are pictured with their daughters, Alexandra and Tessa.





WEST SUBURBAN: (above) Lauryn, Jovellyn and Mark Ligocki. (right) Robert Pick with his patient, Aurora Police officer Reynaldo Rivera.

President Profile

Mary Ann Hollis, DDS | WEST SUBURBAN BRANCH

Education: Mary Ann Hollis earned her dental degree in 1986 from the Loyola University School of Dentistry.

Family and Practice: Dr. Hollis practices general dentistry at Grove Dental Associates. She lives in Oak Brook with her husband, Rob Fenzel.

Outside of dentistry, my interests include spending time with family and friends, traveling, skiing, ballroom dancing, health and fitness. I also enjoy giving back to the community as a board member for the DuPage Senior Citizens Council.

When I proudly talk about our branch with new members, I tell them our branch is a fantastic way to network with colleagues of all ages and stages of their career. Our meetings are the best place to stay current with the latest advances and information in dentistry, earn CE credits and a delicious dinner. Our branch leadership is a great resource for new and old members. From CDS and ISDS, past and present board members and other leadership positions, you will find that our members come together to support and learn from one another. Being part of organized dentistry has been a wonderful experience for me. I look forward to a successful year.





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 Great starter practice. 3 ops and low overhead. Priced to sell.

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 Well-established practice with real estate. Owner nets over \$200K only working a day/wk with long-time assoc. producing. Cash Cow.

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- 1M monster with over 700 new patients last year. Mostly PPO, growing fast. Seller will stay on.
- 4 op starter. All FFS and real estate also for sale.

WESTERN SUBURBAN

 NEW! 4 op starter. Newer buildout and over 400 active patients. Make an offer.

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 Western suburbs. Starting over 170 full cases in '17. Call me for details.

NORTH SHORE

- 4 op starter. All FFS, grossing \$325 and priced to sell.
- 5 op and FFS. Grossing \$575, strong hygiene. Hurry.

NORTHWEST SUBURBAN

- 4 op starter. All FFS and gross over \$300K in '18. Building also available.
- 3 ops doing \$180K on 1-1/2 dy/wk. Expand hours and grow.
- Brand New Buildout! Gross of \$450K but owner must sell. See to believe.

NW INDIANA

 \$375K with no marketing at all. Priced to sell.

Many more about to come into market with additional private sales not listed here.

Call me for those details.

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Call Dr. Rob Uhland at (847) 814-4149 for listing details

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Robert Uhland, DDS and Mary Anne Thometz Uhland, DDS



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classifieds Place your ad online at CDS.org

DEADLINES

November	September 14, 2019
December	November 1, 2019
January/February	December 10, 2020
March/April	February 3, 2020
May/June	April 10, 2020
July/August	June 10, 2020
September/October	August 3, 2020

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

PAYMENT

Advance payment must accompany your ad. Make checks payable to Chicago Dental Society.

RATES

Standard Classified: \$95 for the first 30 words plus \$4 for each additional word. **Display Classified:** \$115 per column inch. Minimum ad size is one column inch.

Premium Standard Classified: \$105 for the first 30 words plus \$4 per each additional word.

Member discount: CDS members are entitled to a 10 percent discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.

Changes or edits to ads: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

RESTRICTIONS

For Sale ads: Dental practices listed for sale within this section of the *CDS Review* are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

Disclaimer: Although CDS believes that advertisements published in the *CDS Review* are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

FOR RENT

TURN-KEY OFFICE FOR RENT:

Great office space in Rockford (364 Financial Court.). Over 5,000 Square feet with four operatories equipped with A-dec chairs and room to expand. Send inquires to Dr. Gary Sexson II at *drsexson@comcast.net* or call 815.347.1701.

NORTHWEST CHICAGO: For rent, two operatories, conference room (plumbed for third operatory), front desk, laboratory, back office, private bathroom. Large common waiting room. Onsite employee parking. Convenient location/public transportation. Pharmacy across street. Contact: 6416 W. Higgins, Chicago 60631. 773.841.9900.

DENTAL OFFICE PROPERTIES FOR SALE

AND RENT: Can't find a practice to purchase or don't want to start from scratch? Browse our database of existing dental office spaces and save.

jrossiandassociates.com/opportunities/.
Contact Peter at 630.885.3994 or
pete@jrossiandassociates.com.

DENTAL OFFICE SPACE AVAILABLE

New construction on Lincoln Avenue near new Whole Foods superstore. Space has 57 feet of frontage on Lincoln Avenue for great exposure. Approximately 2,195 square feet, Lake View was ranked No. 3 in Money Magazine's Top 10 Big-City Neighborhoods for Best Places to live in 2013. The property has a 93 Walk Score and 76 Transit Score, making this a walker's paradise with excellent transit. Average household income is \$154,443 in half-mile radius. Contact Hunter 773.220.4821. hcannon@jameson.com.

O'HARE AREA:

Dental office condominium (1,750 square feet) for rent or sale, River Road – Des Plaines. Three operatories in place expandable to six. Owner financing possible. 847.910.0947.

GURNEE SPACE FOR LEASE:

1,900 square-foot former orthodontist office at 6121 Washington St. in Gurnee. Montessori School in this neighborhood center provides good exposure to families. \$18,000. Jeff Tideman, broker, 847.345.3860, cell. *j.tideman@tidemanco.com*.

PREMIER WINNETKA DENTAL SUITE: Two fully equipped operatories with private office and business office, sterilization room, large reception area, private parking, four-minute walk to train. Contact nshoredds@gmail.com.

PARK RIDGE TURN-KEY DENTAL OFFICE

FOR LEASE: Park Ridge professional building. Fully plumbed and furnished, four operatories with potential for six. Perfect for satellite office, start-up, new graduate or specialist. For additional information please contact Brad Bendersky, Jameson Real Estate, 312.375.3355 or bbendersky@jameson.com.

FULLY EQUIPPED DENTAL OFFICE FOR RENT: Fully equipped dental office for rent Northwest side of Chicago. Please contact Maria at 773.350.5411.

SPACE SHARING

DENTAL OFFICE SPACE SHARING, HOMEWOOD: Modern, fully digital, four-operatory dental office available for use. Space available three to five days a week and the terms are negotiable. Please contact <code>dew@wolff.dental</code>.

SPACE SHARING FOR SPECIALIST IN MULTIPLE LOCATIONS: Start your practice at minimal cost. Orthodontic Experts is looking to share space with another specialist (pedo, perio, oral surgeon) in multiple beautiful, highly-visible locations throughout Chicagoland one to two days a week. dr.y@orthodonticexperts.com.

BUFFALO GROVE OFFICE TO SUBLEASE: High-traffic modern office to sublease one to four days a week. All utilities included. Please email erazdolsky@yahoo.com or call 847.414.9824.

OF CHICAGO, NEAR LINCOLNWOOD: Space sharing one to three days a week. Beautiful three-op office. Excellent opportunity for dentist or specialist (endodontist/periodontist). Contact vdentistry@gmail.com for further information.

OPPORTUNITY: Outstanding space sharing opportunity for general dentistor specialist in Western Suburbs. Convenient to I-355, I-55, and I-88. Beautiful medical/dental building overlooking forest preserve. State of the art, fully digital and paperless. CBCT. Four Zeiss microscopes. Fully equipped lab. CEREC 3D. Six operatories. Turnkey, all supplies and utilities included in daily rent. Complete "concierge" service available including staffing, payroll, and office administration. Available Wednesday, Friday, and two Saturdays per month and other times by arrangement. glenndeweirdt@yahoo.com.

FOR SALE BY OWNER

NAPERVILLE: Great office for starter/second location in busy Naperville plaza. \$220,000-plus gross collections on one to two days a week. Not ready to purchase? Space share with purchase opportunity. Four ops, 1,500 square feet. Terms negotiable. cubbieblue4444@gmail.com.

OFFICE AVAILABLE IN AURORA DENTAL PROFESSIONAL BUILDING: Periodontist, endodontist, pedodontist, or possibly GP or a combination of multiple specialists sought to fill an empty office. GPs may also be considered. This would be ideal for someone interested in a satellite office in a building in Aurora that consists of nine suites of dental practices only, 14 doctors, 10 GPs, and a void left by a periodontist who recently passed away. The building is owned by a partnership of all doctors on the premises. This suite is a three-operatory office but could possibly be expanded by one or two operatories. This space will require acceptance into the partnership and a "buy in" cost. This is an excellent opportunity in a growing city that is also the second largest city in Illinois, second only to Chicago. For the right person the partnership will provide a rent free grace period of three months minimum and possibly six months rent free to the right specialist. Contact Jim at jpauly1940@aol.com or Geri at chicmom99@gmail.com.

\$480,000 income after expenses, 30- to 32hour week. Refers most specialty work. Emphasizes quality care, patient communication, low stress, time off. Western suburbs. Proof of funds/preapproval required. chicagolanddentaloffice@gmail.com.

Two clinics for sale, north side and west side of Chicago. Owner moving out of city. 15years-old. \$75,000 and \$50,000 or best offer. Excellent opportunity. Serious buyers only. ddschicago@hotmail.com.

TURNKEY PARK RIDGE DENTAL PRACTICE FOR SALE: Patients records are not included. Fully equipped three ops, plus lab and sterilization area. TVs, furniture and fixtures are included. Walking distance from the beautiful Park Ridge downtown. Negotiable price and affordable rent. Intrested? Call 630.440.0600.

2015 ENCOMPASS DIGITAL PAN/CEPH FOR SALE: Barely used 2015 encompass digital pan/ceph for sale located in Carol Stream. Looking for best offer. Email jarquetadds@gmail.com.

OFFICE FOR SALE, ONCE-IN-A-LIFETIME OPPORTUNITY: Once-in-a-lifetime opportunity. Chance to buy an historic Chicago dental practice. Active, ongoing 9-chair, 3,500 square-foot general/specialty dental practice in an historic Chicago landmark building on Michigan Avenue, overlooking beautiful Lake Michigan and The Art Institute of Chicago, is for sale. Office is Downtown Chicago's oldest continuous dental practice, established in 1911. Contemporary décor with color LED lighting throughout. Equipment in excellent condition. Ideal practice for husband/wife team or a couple of specialists or general dentist partners. Practice is very profitable. General dentist/owner willing to stay on part-time for two years as independent contractor acting as mentor/general practitioner to facilitate transition. Great fit for doctor with strong work ethic, leadership skills and ambition who wants to achieve serious financial rewards. Owner seeks to transfer ownership to a younger dentist as his mentor did for him 46 years ago. Practice web site is www.madachicago.com. Contact 312.882.4337 for information.

PARK RIDGE DENTAL PRACTICE FOR SALE: Wellestablished over 30 years three-op, digital, Dentrix. Private and PPO insurances doing \$300,000 on 2.5 days. Most root-canals, extractions, and implants sent out. Excellent location and parking. Send inquiries to marelias29@hotmail.com.

Projecting over \$700,000 this year. Currently over 5,000 active patients. Experienced friendly staff staying. Close to 25 percent fee-for-service, 50 percent insurance and 25 percent Medicaid. Busy major intersection, ample free parking, great visibility, and five operatories. One-year-old server and PCs. Digital Panorex, Eaglesoft 19. Serious inquiries only. Email *janeta@att.net*.

FIVE-STORY BUILDING IN LINCOLN PARK: Penthouse, ground floor duplex for office. Fivestory building, 3-story penthouse, ground level duplex, 6,000 square feet, two roof top decks, four seasons room, south facing deck, 1,500 square feet with skyline view, updated with new appliances, granite, etc., gated with keyed gate at 1412 W. Diversey near Southport. Free parking on Diversey, like having your own parking lot. Detached two-car garage. Building is 19 years old, masonry. Owner will hold mortgage with half down. Great location for live/work. \$2.2 million. 773.441.3057.

CENTRAL NAPERVILLE GENERAL DENTAL PRACTICE FOR SALE: Fee-for-service, two operatories, Panoramic, ample parking. \$120,000 collections on light schedule. Much room for growth. Please contact 630.357.2525 or dtadouglastanderson@gmail.com.

DENTAL OFFICE FOR SALE: Great starter/satellite dental office with low overhead in south suburb of Chicago. Has four ops, three ops fully equipped and fourth ready to add if needed. Located in busy strip mall with lots of traffic. Currently open for three days, fee-for-service, PPO, Medicaid patients and has potential to grow more with added days. Practice valued at \$140,000. Price negotiable for quick sale. Contact atocd1@yahoo.com.

EQUIPMENT FOR SALE: Cavitron/Jet combo SPS132, \$1,650; Gendex Expert DC X-ray, \$2,250; MidmarkM9 sterilizer, \$2,650; ProCartII mobile self-contained unit, \$5,750; Pro Select Piezo electric - new, \$3,800; two Demetron curing lights, \$175; Orthophos Pan Ceph TMJ, Dexis Titanium Sensor - new, best offer, and other items, call Kathleen 708.848.4488.

PRACTICE IN CHICAGO: Dentist relocating.

Well-established practice with three fully equipped ops, all digital, paperless. Located in busy neighborhood, has storefront exposure. Currently operates 3.5 days per week. PPO, private and All Kids. Revenue of \$226,000 effortlessly with no advertisement. Plenty room for growth. newsmile88@aol.com.

FOR SALE BY BROKER

ADS Midwest - ENDORSED by ISDS. Contact Peter J. Ackerman, CPA, CVA at 312.240.9595 peter@adsmidwest.com or adsmidwest.com. Sellers needed. Never has the market been stronger, never have values been higher. Call for a free consultation if you are considering a transition or sale.

PERIO - North suburbs, \$2 million, fee-for-service, paperless, i-cat, beautiful facility with the latest tech. Seller will stay to transition.

PERIO - CHICAGO \$1.3 million, FFS, beautiful office in a great neighborhood. Seller will stay. PERIO -4 ops in the northwest suburbs. \$750,000 collections. Real estate available. Must sell now. ORAL SURGERY - South Suburbs, pending. ORAL SURGERY - Western suburbs, \$1 million collections

CHICAGO - \$3 million Fee-for-service/PPO, 7 ops, paperless new facility.

BERWYN - \$300,000, ideal merger.

CHICAGO LOOP - \$325,000 collections, 3 digital op facility with room to grow.

NEAR NORTHWEST SUBURB - \$800,000 in restorative Fee-for-service collections. 4 ops with room to expand, high visibility strip center. NORTHWEST SUBURB - \$800,0000 in implant based Fee-for-service collections. 6 ops, high visibility strip center.

CRYSTAL LAKE - 4 ops paperless office, purchase practice for \$100,000, \$139,900 for real estate. Bargain of the year.

NORTH SUBURBS - \$450,000, Fee-forservice/PPO, beautiful, low overhead, seller would

NORTH SHORE - \$630,000, sold. FAR NORTH SUBURBS - \$575,000 FFS/PPO digital modern office with cone beam.

SOUTH SUBURBS - \$640,000, conservative, FFS, outstanding hygiene, digital, E4D, free standing building. Seller would stay.

FAR SOUTH SUBURBS - \$1.2 million collections over 4,000 prophies/year.

BARRINGTON - 3 ops, \$450,000 3 days per week. Low overhead.

SCHAUMBURG - \$425,000 collections, \$250,000 net. Fee-for-service/PPO, 3 ops in a strip center. BUFFALO GROVE - \$300,000 collections real estate available.

ROCKFORD - \$460,000, low overhead, real estate available

ROCKFORD AREA - \$650,000 collections, Feefor-service/PPO building for sale with the practice. CHICAGO PRACTICE SALES:

773.502.6000 or www.chicagopracticesale.com. Considering a partnership but not sure what to do next? We can help. Visit us in Booth 1714 and 1715 at the CDS Midwinter Meeting. Buying an office through another broker or FSBO? Have peace of mind with Due Diligence Assistance. Reasonable rates, fast turnaround. Visit www.DentalDueDiligence.com for more info.

ILLINOIS PRACTICES FOR SALE:

CHICAGO - Coming soon.

CHICAGO, BRIGHTON PARK - Five ops. Collections \$900,000-plus. Fee-for-service and PPO. Building available. Associate driven. Turnkey.

CHICAGO, LAKEVIEW - NEW! 5 ops at street level. Collections \$1.15 million. Fee-for-service and PPO. Beautiful build! Associate driven. Heavy foot trafficl

CHICAGO, MIDWAY - Sold.

CHICAGO, MOUNT GREENWOOD - Sold. CRYSTAL LAKE - Under contract. Four ops with five more plumbed. Fee-for-service, PPO, Medicaid, Collections \$800,000. Beautiful newer build. Must see.

DEERFIELD - Price reduced. Four ops in a professional complex. 100% FFS. Collections \$250k. Motivated seller.

ELMWOOD PARK - 3 ops at street level. 100% FFS. Busy area.

EVANSTON - NEW! 3 ops at street level. FFS, PPO, and MED. Collections \$400k. Associate driven. Building available!

NAPERVILLE - NEW! Patient base collecting \$400,000-plus available for purchase. Fee-forservice and PPO patients. Seller will transition. NEW LENOX - BEAUTIFUL! Four ops expandable to five. Fee-for-service and PPO. Newer buildout. Collections \$800,000-plus.

PARK RIDGE - Collections \$360,000. Fee-forservice and PPO. Building for sale. Will separate patients and building.

SCHAUMBURG - Under contract.

FAR SOUTH SUBURBS - Three ops expandable to six. Collections \$800,000-plus. Building with parking lot for sale.

WORTH - New. Six 6 ops, expandable. Storefront location. Collections \$800,000-plus. Fee-forservice and PPO. 3D imaging.

WARRENVILLE - New.Two ops plus one plumbed. Strip center location. 100 percent fee-for-service. WINNETKA - New. Desirable North Shore location. Three ops. Collections \$520,000. Fee-for-service and PPO.

HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS— HELPING BUYERS AND SELLERS: For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, al.brown@henryschein.com. SOUTH SUBURBS - Perfect starter or second office on major four-lane street. Collecting \$234,000 on 10 a.m.-5 p.m. hours Monday -Thursday...room for growth. Nice office with intra oral camera and digital X-ray. #IL127 SOUTH SUBURBS - Well-kept practice with building on major four-lane street next to large church and community center. Doctorr retiring from four-op, \$334,000 revenue practice on 3.5 days that also refers out approx. \$50,000 -\$60,000 per year. #IL136

SOUTH SUBURBS - Four-op office in town, hightraffic main shopping center with revenues around \$200,000 on less than 25 hours a week. Digital Xrays, Eaglesoft, newer chairs and sterilization area. For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, al.brown@henryschein.com. #IL139 SOUTHWEST SUBURB - Excellent location with signage on major highway in high-growth community. Well-established practice with next generation families. Solid hygiene program. Three ops - fourth possible, collections approximately \$600,000-plus per year. #IL140

NORTH SUBURBS - One dentist retiring from eight-op, \$1.4 million revenue, two-partner practice. Great opportunity to step into long time established practice with senior partner staying on along with experienced staff. #IL142

WEST SUBURBS - Satellite or Starter three-op practice available in busy location near Metra train station. Street-level condo unit also for sale. Priced to sell for health reasons. #IL143

SOUTH SUBURBS CHICAGO - Established six-op \$750,000 revenue practice located in one of the nicest towns in the area. Digital, Dentrix and only about 30 minutes from downtown Chicago. #IL145 SOUTH SUBURBS - Established six-op \$750,000 revenue practice located in one of the nicest towns in the area. Digital, Dentrix and only about 30 minutes from downtown Chicago. #IL145 WEST SUBURBS - Well-established four-op practice with desirable 50 percent net on revenues of \$780,000. Digital Pan, Intra-oral cameras, Dentrix in nicely kept 1,350 square-foot office. #11 146

NORTH/NORTHWEST SUBURBS - Below market sale price - motivated sell. Three ops, modern office on corner of two major roads and open only 2.5 days per week. Excellent growth potential. #IL147

CHICAGO DENTAL BROKER:

The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland, chicagodentalbroker@amail.com, 847.814.4149, www.chicagodentalbroker.net.

CHICAGO, NORTH SIDE - New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell.

WEST SUBURBAN - Awesome four-op practice. All digital, paperless, Dentrix/Dexis, newer build out, new Cerac, two new operatories and more. \$700,000on just 10 days per month. Nothing like it in the market.

NORTH SUBURBAN - Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last.

NORTHWEST SUBURBAN - 1) Office only with equipment. Beautiful four-op facility with some charts. Fire

- 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell.
- 3) Brand new build-out but has to sell. Doing \$450,000-plus and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN: 1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available. 2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price. SOUTH SIDE CHICAGO - Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make

SOUTH SUBURBAN - 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000.2) Three-op and fee-for-service. Doing \$400,000 without trying, wellestablished, real estate also. Motivated seller.

Many new ones coming this spring. I will find you a practice. Call me.

SOUTH SUBURBS - A real "gem" in Will County 35 miles from downtown Chicago. Main four-, five-op practice plus a two-op high-growth satellite office. Newer equipment including Intra oral cameras, Digital X-ray. #IL149

PERIO PRACTICE FOR SALE (#523653), NORTHWEST SUBURBS: Average collections, \$500,000. Established patient base, room for expansion, doctor moving out of state. Must sell. Click https://buildout.com/website/523653-sale for NDA and practice prospectus. Contact Joseph Rossi 312.953.3553 or jrossi@jrossiandassociates.com.

PRIME FOX VALLEY OFFICE FOR SALE: Ideally located off Randall Road, halfway between Elgin/St.Charles. Turnkey endcap, four to five exam rooms, conference/break, private offices, lab, highend finishes. See video at www.dentalcondo.com. Mike Williamson 847.732.0504.

PARK RIDGE PRACTICE FOR SALE: Park Ridge practice for sale. Great start practice, established over 40 years ago, fee-for-service, revenue \$200,000, three operatories. Call Dan Pesavento at 708.310.6742.

Busy storefront location with four operatories, pan/ceph, Eaglesoft. PPO. Collections, near \$300,000 on 26 hours. Owner will transition. Contact Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074. Professional Practice Transitions.

PRACTICE FOR SALE, BARRINGTON (#532584): Number of ops - four plumbed, three quipped. Patient base - fee-for-service. Average collections (three-year average) - \$471,480. Practice type - general. Established 30 years. Space type - office condo. Sale Price, \$395,000 for practice. Website, https://buildout.com/website/532584-sale.

Contact Joe Rossi at 312.953.3553 or jrossi@jrossiandassociates.com.

BEAUTIFUL CHICAGO NORTHSIDE OFFICE FOR SALE: New Northside three-op practice for sale. No other dentist for 2 miles. No marketing and doing \$220,000 with huge upside. Extend hours and Saturdays and watch it grow. Very nice presentation and possible real estate sale also. Won't last and priced to sell. Dr. Uhland 847.814.4149, chicagodentalbroker@gmail.com.

Well-established practice with four operatories in a busy storefront location. PPO and fee-forservice. Average collections \$433,000. Contact Jim Plescia, jplescia@e-ppc.com. 630.890.6074. Professional Practice Transitions.

Excellent street exposure in a modern freestanding professional building. Three treatment rooms. Eaglesoft. Great start up opportunity. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

GENERAL AND SPECIALTY DENTAL PRACTICES: General and specialty dentistry practices for sale in Missouri and Southern Illinois. Visit bwtptransitionsolutions.com or contact Angie Thomas at 314.576.1350 or email athomas@bwtpcpa.com.

Average collections, \$600,000. Established patient base, mainly fee-for-service, room for expansion, doctor flexible on transition. Click https://buildout.com/website/514553-sale. For NDA and practice prospectus contact Joseph Rossi 312.953.3553 or jrossi@jrossiandassociates.com.

OLYMPIA FIELDS PRACTICE FOR SALE:

Dentist retiring. Will help transition. Storefront location with great visibility. Four operatories, panorex, digital. Collections: \$490,000. Contact Jim Plescia, jplescia@e-ppc.com. 630.890.6074. Professional Practice Transitions.

Great visibility. Five modern operatories, expandable, fully digital with pan/ceph. Average collections, \$500,000. PPO/fee-forservice. Real estate available. Contact Jim Plescia, jplescia@e-ppc.com. 630.890.6074.

SPECIALTY DENTAL EQUIPMENT SALE:

Transition overstock. Priced to sell. EMS Piezon Master Surgery unit #FT-172 - \$4,500. J-Morita Root ZX11 Apex Locator - \$425. Contact Jim Plescia, jplescia@e-ppc.com. Professional Practice Transitions.

Average collections are over \$600,000. Established patient base, Mainly PPO, six ops, Retail location, strong hygiene. Click https://buildout.com/website/526785-sale to access NDA /practice prospectus. For more information please contact Joseph Rossi at 312.953.3553 or

jrossi@jrossiandassociates.com.

OPPORTUNITIES

ASSOCIATE WANTED:

New office expansion. Negotiated PPO fees. Third office, 30 minutes from Downtown. isaacq@gmail.com.

GENERAL DENTIST NEEDED:

General dentist office in Buffalo Grove looking for associate with a following of patients. Modern, state-of-the-art office. Worry-free overhead with generous compensation. For inquiries call 847.274.3807.

PART-TIME TO FULL-TIME GENERAL DENTIST NEEDED FOR NEWLY BUILT PRACTICE:

Seekingn GP for a newly built practice and transition into a full-time role as patient base grows. Practice is in a building (separate office) with an existing orthodontist for consistent referral source. This is a great opportunity for a GP who wants to grow a practice and facilitate their own work environment. Practice is dentist-owned and operated. Email resume if interested. bracesbybarnes@gmail.com.

ASSOCIATE DENTIST: Park Ridge/Niles/Des Plaines, general dentistry with implant dentistry, endo (Guttacore), accepting dental insurance and All Kids. Good potential to bring home \$1,000 per day, must be available Thursdays. Associate dentist has private room. New graduates welcome. Send resume to parkridgedentalclinic@gmail.com.

ASSOCIATE DENTIST, FULL-TIME: Full-time general dentist for a busy office in far western suburbs. High-tech equipment and very friendly staff. Please send resume to dental1946@gmail.com.

BATAVIA: General dentist needed for our modern digital practice with CBCT and iTero in Batavia. Part-time or full-time. Partnership option available. Up to 40 percent collection. Send CV to *vijaymanoj@gmail.com*.

GENERAL DENTIST: Busy general dental office in southwest suburbs in search of associate part-time with full-time potential. Fee-for-service/PPO practice. Send resume to dmdent16@gmail.com.

General practice located in northwest suburbs looking for oral-maxillofacial surgeon or general dentist for extractions one or two days/month. We offer competitive compensation, strong patient base. dentistjobs12@gmail.com

GENERAL DENTIST:

State-of-the-art office looking for general dentist for office located in Addison/Villa Park area. Great compensation, daily minimum guaranteed, highly trained staff, paid malpractice insurance. Please email resume to dentistjobs12@gmail.com.

ASSOCIATE DENTIST NEEDED:

Part-time or full-time dentist is needed for our busy practice located in the west suburbs/Des Plaines area. PPO, fee-for-service and Medicaid patients accepted. Candidates please email resume to qtdlw1@qmail.com.

GENERAL DENTIST ASSOCIATE: General dentist, full-time/part-time, needed for modern state-ofthe-art offices Orland Park. Potential \$250,000 per year. 40 percent of collection. Email orlandadvanced@yahoo.com.

PART-TIME GENERAL DENTIST:

Seeking motivated part-time general dentist Orland Park/Worth. Great patients and a friendly, highly trained staff. Email resume to asfourse@aol.com.

VERNON HILLS ENDODONTIST: An extremely busy, quality-orientated fee-for-service/PPO suburban practice seeks an endodontist to join a multispecialty team. Endo microscope and cone beam onsite. Very competitive commission and guaranteed salary offered. One to four days per week available. For more information please email klang@csgsmiles.com.

GENERAL DENTIST: State-of-the-art growing private practice looking for an ambitious part-time general dentist familiar with all aspects of dentistry, to join our team. Recent graduates are welcome, good compensation. Please forward your CV to jsmile2018@gmail.com.

GENERAL DENTIST AND SPECIALISTS

NEEDED: Webster Dental Care, named a Chicago Tribune Top Workplace eight years in a row has the following openings this fall: general dentists, full-time in or newly expanded Berwyn office, half-time in our La Grange Park office. Specialists, we are seeking part-time periodontists, endodontists and pedodontists for both city and suburban locations. Send your contact information and resume to Dr. Steve Rempas at drsteve@webster.dental.

ASSOCIATE DENTIST: Wonderful opportunity for an experienced dentist to join our team either full-time or part-time for a private office in far north suburbs near Six Flags in Gurnee. Excellent compensation, flexibility in the schedule and work with great support staff in a beautiful office with a per diem guaranteed. Please email resume and start date to dentalfortune@gmail.com.

GENERAL DENTIST NEEDED IN MOUNT PROSPECT: Part-time. Looking for a motivated, confident and experienced associate to join our modern, fully digital office with great exposure located at restaurant plaza. New graduates welcome. Please contact us or send your resume to angelsmiledentalcare@gmail.com.

GENERAL DENTIST: Part-time general dentist need at our office in north side of Chicago. Please contact Mr. Alexan at 312.671.3375, youbertalexan@att.net.

Well-established, and growing, private practice in Lakeview is seeking an individual with compatible practice philosophies. Wednesdays and two Saturdays per month to start with the potential for additional office hours. Fee-forservice and PPO, no managed care. Excellent staff, modern, fully digital, facility with five patient operatory and CBCT in-office. Email CV to drponcza@smileonchicago.com.

DENTIST: We are looking for an ambitious part-time or full-time general dentist for our Elgin and Chicago locations. State-of-the-art equipment, with lots of patients and friendly staff. Great income potential. Please email resume to mydental123@qmail.com.

PART-TIME PEDIATRIC DENTIST. OAK BROOK: Well-established, highly successful pediatric dental practice is seeking a part-time associate pediatric dentist to work two days/week with potential for ownership. Board certification desirable. Please contact ipjeenterprises@gmail.com.

PEDIATRIC DENTIST: Western suburbs. Busy, multispecialty office looking for a part-time pediatric dentist one to two days per week. Please email resume to dentaljobssds@gmail.com.

GENERAL DENTIST, CHICAGO MIDWAY: United Dental Partners is hiring a full-time general dentist for two busy established offices near Midway Airport. Benefits include health, 401(k), CE, malpractice. 50 percent PPO, 50 percent All Kids. Join our network of 80-plus dentists and specialists. Send CV recruiting@uniteddentalpartners.com.

Associate dentist needed. Part-time or full-time dentist is needed for our modern, digital busy practice located Chicago. Private, PPO patients and Medicaid for kids accepted. Candidates, please email resume to maria@smiledentalcenters.com.

ASSOCIATE WANTED:

New office expansion. Negotiated PPO fees. Third office, 30 minutes from Downtown. isaacq@gmail.com

GENERAL DENTIST ASSOCIATE:

Dentist needed in private office in Aurora, two days per week and two Saturdays per month, to provide all phases of dentistry. PPO, fee-forservice, Kids Care. Friendly staff, great patients. New grads welcome. Email allbritefamilydental630@gmail.com.

OFFICE: Our busy family practice located in a growing community south of Chicago is looking for a full-time doctor to join our practice. This is an extremely busy and successful two-doctor practice that has been a part of the community for decades. The position offers a minimum of \$125,000, but with an opportunity to make much more. In addition to compensation, we offer clinical and business mentorship from leaders in the dental industry. Other benefits include incentive bonuses, medical insurance, life insurance, long-term disability coverage, 401(k) plan, and paid continuing education. If you are interested in becoming an excellent, well paid dentist, please email all inquiries to 1699dental@gmail.com.

PART-TIME PEDIATRIC DENTIST, ST. CHARLES: Well-established, highly successful pediatric dental practice is seeking a part-time associate pediatric dentist to work two days/week with potential for ownership. Board certification desirable. Please contact ipjeenterprises@gmail.com.

Amazing opportunity in Blue Island for an associate dentist, looking for minimum two years experience, should be competent in endo and extractions, great mentorship and high compensation opportunity, all PPO/fee-for-service office, start date in three weeks. Email resume to *jobsareo@gmail.com*.

PART-TIME ASSOCIATE - ROSELLE: Progressive cosmetic family practice seeks part-time associate to join our dedicated and highly trained team. New grads welcome. Must be comfortable with molar endodontics and extractions. Our state-of-the-art facility equipped with CBCT, Pano, iTero Scanner and Intraoral cameras. Accept PPO and fee-forservice. Two to three days a week including alternating Saturdays. Please email cover letter and resume to apply@modernessencedentistry.com.

ORTHODONTIST:

Excellent opportunity for an orthodontist to join our well-established multispecialty group practice in central Wisconsin. We are looking for an orthodontist to join our current staff to help serve an increasing patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send C.V. to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI 54449, Attention, Mr. Neil Armitage or call 715.387.1702 or email

neil.armitage@dentalclinicofmarshfield.com for additional information.

PART-TIME ASSOCIATE DENTIST IN

PLAINFIELD: Limitless income potential. Minimum guarantee. We have an excellent opportunity for an experienced or eager to learn dentist. Latest technologies and materials, in house lab Unlimited potential to grow. Monday, Friday and every other Saturday with some flexibility. dentalposition33@yahoo.com.

ORAL SURGEON NEEDED: General practice looking for oral-maxillofacial surgeon one day/month. Expanding our practice to include surgical procedures under IV sedation. Fully digital office with CBCT and Trios-scanner. Competitive compensation. dryoung@millponddentalgroup.com.

GENERAL DENTIST OPPORTUNITY, CICERO

Part-time/full-time. Looking for a motivated and confident associate to join our modern, fully digital office with great exposure located inside Walmart. New graduates welcome. Please contact us or send your resume to info@valuedentalcicero.com.

GENERAL DENTIST NEEDED: General dentist needed for busy Saint Charles office, 24-30 hours per week. New graduates welcome to apply. Salary commensurate with experience. Please email resume to dukeycappy@sbcglobal.net.

PART-TIME GENERAL DENTIST:

Seeking part-time general dentist to join our well-established family-oriented fee-for-service practice in the Oak Lawn area. Days to include Monday, Wednesday, and Saturday or Wednesday, Thursday and Saturday with the opportunity for additional days in the future. Great patients and a friendly, highly trained staff. Looking for a motivated individual with good patient and clinical skills. Please fax resume to 708.423.0719 or email to asbin@aol.com.

ASSOCIATE DENTIST: Belvidere (east of Rockford). General dentistry including implant dentistry. Accepting insurance and All Kids. Private room. 45 percent compensation, good potential for \$100,000 per year working two-and-a-half days per week. New dental school graduates welcome. Send resume belvideredental@gmail.com.

GENERAL DENTIST, PART-TIME/FULL-TIME:

Modern, well-established digital office with CBCT and digital scanner in Batavia is looking for associate dentist. Partnership option available. Up to 40 percent compensation. Please send resume to vijaymanoj@gmail.com.

ENDODONTIST NEEDED

Busy multispecialty office in Naperville looking for an endodontist, to join our group.

Paperless state-of-the-art office, microscope on site. PPO/fee-for-service, please email CV to drsud.dds@gmail.com.

www.woodlakefamilydental.com.

PART-TIME DENTISTS: Immediate openings for part-time dentists at pediatric dental clinic located in Elgin. Day, evening and Saturday (flexible) shifts available. Send resume to bfuller@wellchildcenter.org or troth@wellchildcenter.org.

GENERAL DENTIST OPPORTUNITY: We are a busy general practice in the western suburbs looking to add another dentist. Our practice is continually growing and we expanded in 2016. It is a private practice with amazing patients and staff. We are looking for a motivated, professional to come grow with us. Please contact us or send your resume to *krouthdds@yahoo.com*.

GENERAL DENTISTS AND SPECIALISTS: Hunter and Spence currently seeking full-time and part-time associate dentists, orthodontists, endodontists, pediatric dentists, oral surgeons, and anesthesiologists. Competitive compensation, loan repayment, health insurance, and 401(k). Please contact Edolia Wright, edwright@benevis.com.

GENERAL DENTIST, LOGAN SQUARE AREA:
Looking for a motivated part-time general dentist to join our modern, fully digital, fee-for-service and PPO office (no HMO or Medicaid). Candidates must possess excellent clinical skills and have minimum three years of experience. Available days are Tuesdays, Fridays and two Saturdays a month and opportunity to add more days in the future. Immediate opening. Please email at nkdds29@gmail.com.

EXCEPTIONAL OPPORTUNITY

Look no further. Come join our team. Looking for general dentists, specialists and residents to join our highly qualified staff. Availability in state-of-the-art practices in Lisle, Oak Park and Frankfort. Latest technology with supporting staff and mentors. Full-time/part-time positions available. Email your resume to *psjobs@comcast.net*.

ORTHODONTIST, FULL-TIME – PEORIA: Full-time orthodontist role in Peoria with our affiliated Maple Shade Dental practices. Full-time orthodontist opportunity – 3.5-day work week (Monday-Wednesday, half-day Thursday) PPO and fee-forservice practice. Guaranteed salary – incredible earnings, benefits, and relocation. Email resume to bames@dentalcarealliance.com. Learn more at www.dentalcarealliance.com.

DENTIST WANTED: Western suburbs.

State-of-the-art, busy multispecialty, dental office looking for dental associate. Part-time or full-time opportunity available. Email resume to dentaljobssds@gmail.com.

PART-TIME PEDIATRIC SPECIALISTS WANTED: Chicago and suburb locations. Generous per diem compensation. Half- or full-day every week or every two weeks. Flexible schedule. Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. dimitri_h@hotmail.com.

ASSOCIATE DENTIST, EVANSTON: Stephens Dentistry is a second-generation family practice that has been providing dental care to the North Shore for 60 years. Our new state-of-the-art facility allows optimal patient care, minimally invasive dentistry and a long-standing support team. We are seeking an enthusiastic and positive general dentist to join our busy days. The ideal candidate is patient-focused, friendly, and possesses excellent clinical skills. Email your CV and resume to coleen@stephensdentistry.com to be considered for this fantastic opportunity.

GREAT INCOME POTENTIAL: Independent and motivated associate general dentist wanted to provide comprehensive treatment in busy north side Chicago office (60618). Part-time and full-time options available. Some private practice experience preferred. Modern office is fully digital/paperless with well trained and efficient staff. Compensation is based on production. All PPO accepted. No adult Medicaid and no HMO. Please email resume/CV to ilgeneraldentist@gmail.com.

FULL-TIME GENERAL DENTIST: Opportunity for a caring, knowledgeable individual to join fee-forservice/PPO practice (no HMO or Public Aid). We are a family oriented two office practice in near northwest suburbs, we strive for excellent patient care and service and are not strictly numbers driven like most of corporate run practices. New equipment, CBCT, fully digital, excellent staff support and CE training. Candidate must be compassionate with excellent chairside manners and posess excellent clinical skills. Polish speaking a plus. Email resume to royaldentalcare@gmail.com to be considered for this position.

DENTAL ASSOCIATE WANTED IN PRIVATE

PRACTICE: Join a long standing private practice, Pauly & Tompkins Family Dental Group, located in Aurora. This technologically advanced, century-long legacy is seeking a new part-time associate dentist that is energetic, personable, and professional, while delivering quality dentistry to our wonderful patients. A truly amazing team awaits you. Pay and schedule negotiable.

dr.tania.tompkins@gmail.com

ROCKFORD FULL-TIME GP JOB OPPORTUNITY: United Dental Partners is hiring in Rockford. Monday to Friday, established family practice and full benefits. Guaranteed base salary of \$150,000 plus bonus. Email CV recruiting@uniteddentalpartners.com.

POSITION PERFECT FOR A RECENT

GRADUATE: General dentist position available for busy Westmont practice. Opportunity to become partner and eventually take over practice in near future. Email for details, jttrefil@comcast.net.

FULL-TIME GENERAL DENTIST: Full-time associate general dentist. Seeking a smart, outgoing and friendly associate general dentist to join our team at Dentologie for our practices in the South Loop and Streeterville location. We are a rapidly growing practice with several hundreds of new patients per month. Seeking practitioners who are flexible, team oriented, and focused on the patient experience. Must be comfortable in all phases of general/cosmetic dentistry, molar endodontics, and some surgical experience. Candidates preferred to have at least one year clinical experience. Contact Dr. K at drk@dentologie.com.

McCall Family Dentistry is a second-generation family practice that has been providing dental care for over 40 years. We are an established practice with a highly trained clinical team that has welcomed an average of 40 new patients per month. Our state-of-the-art facility allows optimal patient care and provides a comprehensive approach to dentistry. We are seeking an outgoing general dentist to work 2-3 days per week in our practice. The candidate is patient-focused and detail-oriented. Future opportunity for equity position. Email your CV and resume to lindsey@mccallfamilydentistry.com to be considered for this opportunity.

BLOOMINGDALE, SEEKING PART-TIME ASSOCIATE: Established office in Bloomingdale seeking part-time associate for Tuesday, Wednesday, Thursday. Hours, 9 a.m. - 6 p.m. Eaglesoft. Please email CV/resume to dentposts@gmail.com.

LOVE WHERE YOU WORK, JOIN SHINING SMILES: Shining Smiles seeks full-time and part-time associate for our office in Riverside. Modern office with great income potential and awesome work environment. Check out our website www.shiningsmiles.com and come work with the best. Send resume to milad312@gmail.com.

DENTIST, PART-TIME, AMAZING OPPORTUNITY: Flexible schedule. Great pay. Amazing opportunity. Peoria or Galesburg areas. Seeking part-time dentist to service patients in nursing homes. Basic services consisting of exams and dentures. Very flexible schedule and great pay. Immediate availability. Peoria or Galesburg areas. Contact zfeiger@nationalpscorp.com.

PERIODONTIST AND ENDODONTIST NEEDED:

Webster Dental Care is seeking a periodontist for our La Grange Park office, one day per week. We are also looking for a part time endodontist for our Portage Park and Sauganash offices. We still have one full time opening for a general dentist in Hoffman Estates and a part time opening for a general dentist in La Grange on Tuesday, Friday and alternating Saturdays. Send your resume to drsteve@webster.dental.

ASSOCIATE DENTIST NEEDED - WICKER PARK. CHICAGO: Dentist needed for well established Bucktown/Wicker Park practice. Multispecialty group practice. Full-time. Accepting PPO, Medicaid and fee-for-service patients. Ideal candidate is committed to outstanding patient care. Please send resume/CV or any questions to josekwtd@gmail.com.

FULL-TIME ASSOCIATE DENTIST IN

BOLINGBROOK: Full-time opportunity for associate in busy state-of-the-art dental practice in Bolingbrook. PPO/fee-forservice/child Medicaid patients. Established patient base with great earning potential. Ambitious and friendly dentist looking for long-term opportunity would be a great fit. Please email CV to dentalpointe@gmail.com. DENTIST, PART-TIME, FLEXIBLE SCHEDULE, ROCKFORD AREA: Great pay, amazing opportunity. Seeking part time dentist to service patients in nursing homes. Basic services consisting of exams and dentures. Very flexible schedule and great pay. Immediate availability. Rockford area. Contact zfeiger@nationalpscorp.com.

ASSOCIATE OPPORTUNITIES – CHICAGO: Busy, expanding general dentistry city practice is looking for motivated associates for full-time, part-time long-term opportunities. Amazing clinical mentoring and training program, fully staffed, fully supported. Email resume to <code>sidwjobs@gmail.com</code>.

NORTHEAST CHICAGO: General dentist position, part-time. Fee-for-service and Medicaid. Compensation based on collection. Send CV to gammadental@yahoo.com. New graduates welcome.

GENERAL DENTIST NEEDED IN FRANKFORT: Part-time general dentist needed for established, busy practice in Frankfort. Fee-for-service/PPO. Contact woodburnoffice@gmail.com.

GENERAL DENTIST NEEDED – BOLINGBROOK: Welcoming fresh graduates also to a modern dental practice located in Bolingbrook. Part-time dentist needed to work Mondays and alternate Saturdays. Guaranteed compensation based on collections. Dentist should be friendly, ambitious and motivated to grow with the practice keeping compassionate patient care as top priority. Please forward your resume to dr.raina.m@qmail.com.

FULL- OR PART-TIME DENTIST IN NORTHERN SUBURB: Cornerstone Dental Partners is looking for a motivated dentist who is excited to be part of a fast growing office. This opportunity will allow you to do as much or as little specialty work as you feel comfortable. Please contact us to hear more about this great opportunity. markzieba@gmail.com

GENERAL DENTIST - BERWYN

Part-time general dentist needed for Monday and Thursday. New graduates welcome. Spanish speaking a plus. Compensation is 40 percent collection. Potential income of \$800-\$1,000/day. Email

lakeshoredentalcare@gmail.com

PART-TIME DENTIST NEEDED NEAR MIDWAY: Part-time dentist needed for two office practice. One to two days a week to start. Competitive pay. Growth in future. Email <code>smyledoc@gmail.com</code>. New grads welcome.

PART-TIME DENTIST – NAPERVILLE: Looking for a motivated, quality oriented dentist to work in Naperville office two week days and alternate Saturdays. Modern friendly, PPO/fee-for-service office. Proficient in all aspects of general dentistry is preferred. smilesbythemile77@gmail.com.

PART-TIME GENERAL DENTIST -

Come join our team at our modern and well established dental office in Orland Park. General dentist needed with excellent clinical skills covering most areas of dentistry. The opportunity is part time with potential full-time for our busy office. Excellent compensation. Two years experience preferred. silverlakedentalmarketing@gmail.com.

GENERAL DENTIST POSITION: Looking for an energetic general dentist for three days per week, Monday, Tuesday, Wednesday. Office is located in south suburb, 35 minutes south of downtown Chicago. New grads welcome. Mixed patient base, fee-for-service, PPO, Medicaid. Compensation is based on the monthly collection percentage. More info send CV to email atocd1@yahoo.com.

PART-TIME GENERAL DENTIST: Seeking a motivated-compassionate part-time general dentist for a unique opportunity Candidate must be willing to travel throughout the Chicago-land area and suburbs. One-plus years experience required. Send CV to cmmed1500@hotmail.com.

ASSOCIATE ENDODONTIST IN NORTH SUBURBS: Endodontic practice looking for an associate in near north suburbs. Fully digital and paperless office with Zeiss microscopes and CBCT. dentalofficechicago@gmail.com. PART-TIME GENERAL DENTIST NEEDED: Established and busy practice in South Plainfield. All new equipment. Seeking GP to work every Thursday, two Fridays and two Saturdays/month. Must be competent in extractions/endodontics. Send CV to <code>raunakp1@yahoo.com</code>.

WHO WANTS TO GROW WITH US?:

Looking for a pediatric dentist to join our growing family. We are a pedo-ortho office in a prominent western suburb needing full-time help (includes Saturdays). Candidates with work experience preferred but not required. Benefits available and compensation starting at \$300,000. Ownership available for the right fit. Email management@dpdsmiles.com with your CV and to take the first step towards the best decision of your career.

ASSOCIATE DENTIST, GREAT OPPORTUNITY

Well-established privately owned, fee-for-service dental practice with a brand new office in downtown Naperville is in search of a general dentist. Our office is centrally located in the busy downtown area. We are looking for an associate dentist that will treat our patients fairly and with compassion. Our practice is growing and we are looking to expand our team. Please email your resume to

patientcare@riverwalkfamilydental.com.

PEDIATRIC DENTIST: Western suburbs, multispecialty office with busy pedo practice looking to add another pediatric dentist to our two locations. Fee-for-service and PPO practice. Email resume to dentaljobssds@gmail.com.

ASSOCIATE DENTIST: Aurora, general dentistry, accepting dental insurance and All Kids, part-time two to three days a week and two Saturdays a month. New graduates welcome. Send resume to ngdentalctr@yahoo.com.

PART-TIME DENTIST NEEDED, WEEKEND

Part-time associate needed for dental office in Worth. Should be comfortable doing molar endos and extractions. PPO/fee-for-service office. Weekends.

dentalresume303@gmail.com

PEDIATRIC DENTIST:

Excellent opportunity for a pediatric dentist to join our well-established multispecialty group practice in central Wisconsin. We are looking for a pediatric dentist to assume a very active patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership after three years of employment. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI, 54449, Attention Mr. Neil Armitage or call 715.387.1702 or email

neil.armitage@dentalclinicofmarshfield.com for additional information.

GENERAL DENTAL ASSOCIATE - WISCONSIN: Long-term general dentist needed in Southeast Wisconsin. Candidate must be interested in owning or partnering potential. Must be proficient in all phases of dentistry — implants and sedation required. Excellent support staff to help you do the dentistry. Mondays, Wednesdays, and Fridays, occasional Saturdays. Email CV to teeth4u@ecinet.net.

OUTSTANDING OPPORTUNITY: Family Dental Care is expanding and seeking general dentists, specialists and residents. Currently six locations and growing. A dental group owned by dentists. Our partners earn at the top 1 percent of dentists. Come and talk to them. Highly competitive salary with no Public Aid. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full-time or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. 773.978.7801 (ask for Laura) or email personnel@familydentalcare.com. http://www.familydentalcare.com.

DENTIST: North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at toothgroup.chicago@gmail.com.

DENTAL DREAMS is actively seeking motivated, quality-oriented associate dentists for our offices in Chicago, IL and surrounding suburbs. We provide the ultimate in quality general dentistry to the entire family in a modern, technologically advanced setting with experienced support staff. Our highly valued associates enjoy top tier compensation. Compensation includes: Sign-on bonus up to \$30,000. Average compensation of full-time dentists in excess of \$220,000 per annum. Guaranteed base pay. Clinical Practice includes: Complete autonomy over treatment planning. Mentoring by top rated, experienced clinicians. Benefits include: health insurance, malpractice insurance, three weeks' vacation, continuing education, relocation expenses, Visa and permanent residency sponsorship, and dental coverage for associates and immediate family members. Make Dental Dreams a reality for you. Please contact us to learn more about rewarding associate dentist opportunities with Dental Dreams. We offer full-time, part-time and Saturday only schedules. Phone: 312.274.4598. Email: recruiting@DentalDreams.com. Website: http://www.dentaldreams.com.

FULL-TIME DENTISTS WANTED - CHICAGOLAND OFFICES: Gain lots of experience in a digital, chartless office. We see everyone from kids to seniors. Hit the ground running without waiting to build your own clientele. We love to help train new dentists. Recent graduates welcomed. Sign-on bonus and guaranteed base rate. Malpractice insurance paid. Free CE offered. No HMOs. Please email resume to director@allstardentalclinic.com.

PEDIATRIC DENTIST NEEDED: Excellent opportunity for a pediatric dentist to join our well-established multispecialty group practice in Naperville. We are looking for a pediatric dentist to join our current staff to help serve an increasing patient load. We offer our associates an outstanding wage and benefit package, please email CV to drsud.dds@gmail.com www.woodlakefamilydental.com.

GREAT DENTISTS WANTED - SIGNING BONUS: Midwest Dental is seeking a great dentist to lead our Midwest Dental practice. This position offers excellent compensation and benefits, a great worklife balance and unlimited opportunity for professional development. Our support team handles the administrative details, allowing you to lead your team while focusing on dentistry. If you possess a passion for providing quality care and are looking for a rewarding career opportunity, please contact Kelly Gilmour at 715.590.2467 or kgilmour@midwest-dental.com.

EXPERIENCED GENERAL DENTIST FOR OUR KENWOOD OFFICE: We are look for friendly and experienced general dentist for our Kenwood/Hyde Park location. Applicant should have at least one year of an advanced residency/GPR or two years of clinical experience. We will need at least two days a week which are flexible. Please submit resume to ivorydentaldocs@gmail.com.

GENERAL DENTIST: The Dental Clinic of Marshfield currently has an opportunity for a general dentist to join our multispecialty practice. This is an excellent opportunity to build your practice with the support of colleagues, staff, and our excellent reputation for high quality care. In addition to a competitive salary, we provide a generous benefit package. For further information contact Dental Clinic of Marshfield, 306 W. McMillan Road., P.O. Box 929, Marshfield, WI, 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email neil.armitage@dentalclinicofmarshfield.com.

PERIODONTIST: Excellent opportunity to join a four-chair (with room for expansion) fee-forservice Periodontal practice in the northwest suburbs of Chicago. Must have experience performing all aspects of periodontics and implant surgery. Our practice is looking for a caring, hardworking associate to to three days per week with future potential for partnership. We are an established practice with unlimited growth potential. Candidates should be self-motivated and willing to expand the practice's existing referral network by marketing to the local dental community. Please forward CV along with mission statement to Iscahc@gmail.com.

POSITIONS WANTED

KEEP ALL-ON-X , IV-SEDATION, IMPLANTS AND WISDOM-TEETH IN-OFFICE: Experienced traveling dentist available with all

equipment/instruments/materials needed for Allon-X, IV-sedation, implant-placement and wisdomteeth extractions for your patients in your office. Stop referring them out and keep that income inhouse. www.surgicalsuites.com. Flat rate fees for all procedures. www.surgicalsuites.com/dental-professionals, dentalimplantsdds@gmail.com.

SEEKING DENTAL PRACTICE PARTNERSHIP: Experienced dentist is looking for a dental partneship opportunity to join an existing dental practice. Please email *ausrines@yohoo.com*.

SEEKING PART-TIME DENTIST POSITION: Experienced dentist is looking for part-time employment and/or full-time partnership opportunity. Available to work Wednesday and Thursday. More than 18 years experience in all fields of dentistry. Please contact me at *smile2000@dr.com*.

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PROFESSIONAL DENTAL BILLING SERVICES:

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PROFESSIONAL PRACTICE CONSULTANTS.

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Is there a better solution for the student debt crisis?

T'S A GIVEN THAT DENTAL STUDENT DEBT IS RISING AND ADVERSELY WEIGHING ON CAREER CHOICES FOR THE NEW DENTAL GRADUATE. Estimates of dental student debt are north of \$250,000. Can dental student debt be corralled?

James Harden, associate dean of administration at the Virginia Commonwealth University School of Dentistry, and Michael Reed, dean of the University of Missouri-Kansas City School of Dentistry, have some revolutionary and radical strategies on how to lower the cost of dental education.

In their 2010 paper *The Cost of Academic Dentistry: How Will We Pay the Bill?*, they offer a number of solutions, many innovative and doable – some not so much – on how dental school administrators could dramatically bring down the cost of a dental education.

They avoided rearranging what has been studied, as an exercise in micro-management, and extended their thinking beyond the limitations of the traditional four-year curriculum and focused instead on strategies that could make a significant change in academic dentistry's cost.

Their most important proposal is to create a national curriculum for the first two years of school, to be available any time, any place, equivalent to distant learning. The savings for students is clear: they would have the flexibility to live at home and possibly work part-time. Less faculty would be needed in the first two years, dramatically reducing educational costs. Some schools already offer parts of their curriculum via local area networks. However, most of the electronic programs target practicing dentists and are specific to one discipline of dentistry.

Boldly, the two doctors advocate eliminating live patient care by students, noting that each dental procedure performed on a live patient by a dental student loses money for the school, the cost of which eventually trickles down to the tuition payer.

The authors believe that simulators can offer the correct treatment needs, which are often difficult to find on live patients. Many dental schools already include some education using simulators, but they have not completely integrated them as the principle method of hands-on instruction. Distant learning and simulators will become mainstream. Perhaps the pace of this transition is glacial, but I feel it is inevitable.

Dental schools are notoriously inefficient in controlling costs and can't raise fees to meet the shortfall of clinic income. The private practice of dentistry has solved these business problems, or they would not be in business.

Twenty years ago, Bernard Machen, a two-time dean of a dental school and twice a university president, suggested that schools partner with organized dentistry. His vision would make the student an integral part of a private practice instead of an occasional rotation assignment staffer — like a residency in medicine — the dental student would treat patients under the direct supervision of the owner/dentist.

If these practices are viable, lowering student tuition can become a reality.

The concept could lead to dental practices opening in underserved locations.

Also by providing associates to existing practices, it may lead to the associates being able to purchase the practices from retiring doctors and perhaps aid the continuation of the private practice model.

Wait a minute.

Are the doctors talking about the CDS Mentor Program with more than 300 dentists offering guidance to dental students?

It doesn't take a vivid imagination to envision the existing mentorship program evolving into residencies, internships, partnerships and ownership of dental practices, thereby fostering a closer relationship with organized dentistry.

Several presidential candidates are proposing the government pay some to all student debt. It is estimated the cost could be as high as \$1.6 trillion. It would not be a one-time expenditure; it would be a gift that keeps on giving.

Wouldn't it be better and cheaper to address the costs of education? ■



The Chicago Dental Society Officers and Directors cordially invite you and your guest to attend the

Installation of 2020 CDS Officers

and celebration of 50-year members

Sunday, November 17

Four Season's Hotel Chicago

120 E. Delaware Pl., Chicago

- Welcome Reception: 6:15 p.m., Pre-Assembly Area, 8th Floor
- Installation of Officers: 7 p.m., Grand Ballroom, 8th Floor
- Gala Dessert Reception: 8 p.m., Pre-Assembly Area, 8th Floor

The election will be held Nov. 6, during the Regional Meeting at the Drury Lane, 100 Drury Lane, Oakbrook Terrace.



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