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SOUTHPOINT





## page one

#### **April 6 Regional Meeting minutes**

The Chicago Dental Society Regional Meeting convened at 9 a.m. April 6 at the Drury Lane Oak Brook in Oakbrook Terrace with CDS President Thomas Schneider Jr. presiding.

#### **APPROVAL OF MINUTES:**

Inasmuch as the official minutes of the meeting of Sept. 22, 2021, were published in the December 2021 issue of the *CDS Review*, a motion was entertained to dispense with reading them.

**MOVED** by Gordon Ziols, DDS, seconded by Kamal Vibhakar, DDS, and carried to dispense with reading the Sept. 22, 2021, minutes at this time.

**MOVED** by Dr. Ziols, seconded by Dr. Vibhakar, and carried to accept the minutes of the meeting of Sept. 22, 2021.

Inasmuch as the official minutes of the meeting of Nov. 10, 2021, were published in the December 2021 issue of the CDS Review, a motion was entertained to dispense with reading them.

**MOVED** by Theodore Constantine, DDS, seconded by Paul Kempf Jr., DDS, and carried to dispense with reading the Nov. 10, 2021, minutes at this time.

**MOVED** by Dr. Constantine, seconded by Dr. Kempf, and carried to accept the minutes of the meeting of the Nov. 10, 2021.

There was no new or unfinished business to report.

#### **ANNOUNCEMENTS:**

Dr. Schneider encouraged the attendees to visit the exhibitors during the breaks to see what each had to offer. He expressed appreciation to the exhibitors for their continued support.

Everyone was asked to silence their cell phones. Dr. Schneider announced the dates of the upcoming Regional Meetings are scheduled for Wednesday, Sept. 14, 2022, with presenter Tom Limoli Jr. and Wednesday, Nov. 9, 2022, with presenter Larry Williams, DDS, MS.

#### **MONTHLY MEETING PROGRAM:**

Dr. Schneider called upon Ted Borris, CDS Director of Scientific Programs, to introduce Kirk Behrendt who presented the program "Being All That We Can Be: Changing Perspective to Change Reality." The meeting was adjourned at 1:50 p.m.

#### Theodore Borris announces retirement

Dr. Theodore J. Borris, Director of Scientific Programs for the Chicago Dental Society since Jan. 5, 2015, announced his retirement effective March 1, 2023.

"Dr. Borris has worked effectively with our Board of Directors, members of the dental profession around the country, and certainly with scientific program professionals from many dental meetings. He has earned their respect and has been sought out for his counsel and has represented CDS exceedingly well," says Randall B. Grove, Executive Director.

A search for the successor to Dr. Borris will commence. Look for position information on page 7 and at www.cds.org.

#### Election of 2023 CDS Officers is Nov. 9

The election of the CDS Officers will occur Nov. 9 during the Regional Meeting at the Drury Lane in Oakbrook Terrace.

#### **NOMINEES:**

President: Michael G. DurbinPresident-elect: David B. Lewis Jr.

Secretary: Denise D. HaleVice President: Philip L. Schefke

• Treasurer: Victoria A. Ursitti



#### CDS Review looks to add 'new voices'

Since the founding of the Chicago Dental Society 157 years ago, members have worked to improve public health, promote the art and science of dentistry, and represent the interests of dentistry, dentists, and the public. Through the decades, the *CDS Review* and its forerunners has reported on the efforts of its members, recorded those efforts and carried commentaries about the issues of the day. Today the *CDS Review* is looking to add some new voices to those conversations. This summer, the magazine will debut an opinion column written by a rotating ensemble of members who will weigh in on the issues facing dentists and the profession. If you like to write and are interested in this opportunity to be considered for a *CDS Review* columnist, please submit a 500-word essay on *What Does Organized Dentistry Mean to the Millennial or New Dentist?* 

- The deadline to submit your essay is June 30.
- It must be submitted as a Word document.
- Only CDS members will be considered as a columnist.
- Essays submitted after the deadline will not be considered.
- Send your essay to review@cds.org. ■



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Phone call can be good risk management

by D. Spencer Pope, DDS:

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#### **MEETING ANNOUNCEMENTS**

CDS provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations in the CDS Review and on our website, www.cds.org. Publication of such notices is at the sole discretion of CDS. Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. CDS reserves the right to edit material for space and style.

Email meeting information to review@cds.org.

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#### PRESIDENT'S PERSPECTIVE by Thomas Schneider Jr., DDS

Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society. Write to Dr. Schneider at tschneider@cds.org.

### CDS membership includes many bene\text{15}

E CELEBRATED THE RETURN OF THE MIDWINTER MEETING AS AN IN-PERSON EVENT this year, but with the meeting now in the rearview mirror, planning is already underway for next year's event. The members of our Midwinter Meeting committees are hard at work with Mike Durbin, your president-elect, preparing the details for the 2023 Midwinter Meeting.

While the Midwinter Meeting is your most visible member benefit, your CDS board meets five times each year to conduct the business of the society.

Last year the Board of Directors was pleased to create a new position, that of a New Dentist Director. In January, we welcomed Neil Singh to that one-year position. Dr. Singh represents the Englewood Branch, and his successor will be elected from the Kenwood/Hyde Park Branch as the position rotates alphabetically through the nine branches. I can tell you that Dr. Singh has already proven to be a valuable and welcome voice at the board table.

At our most recent meeting in March, much of our focus was on membership and how we can increase the value of being a CDS member. Our membership committee has been charged with exploring ways to broaden and engage our members. Stay tuned for some exciting ideas they are working on. We also presented a motion to encourage



At our most recent meeting in March, much of our focus was on membership and how we can increase the value of being a CDS member.

each branch to designate a New Dentist point person to be in touch with new branch members and act as their go-to source for information and questions.

As you know Walter Lamacki, our longest serving editor of the *CDS Review*, died last July. He loved history and the written word and was a wealth of knowledge on the history of CDS. He was often turned to with questions and was a valued member of the Board of Directors, offering savvy and wise advice. He was a constant presence at the Englewood Branch, CDS Board meetings, Progressive Club meetings and, of course, the Midwinter Meeting. Last year, CDS began a search to find a new *CDS Review* editor. Knowing that it

would be impossible to replace Dr. Lamacki, the task was very challenging. While leaving the option open to have a future editor for the *CDS Review*, the board decided for now, that we will invite a roster of columnists to provide content for the *CDS Review*. Today we are looking for new voices to add to the commentary of the magazine starting this summer (Find details on Page 1).

Your board is hard at work to make sure that membership in the Chicago Dental Society maintains its value and relevance to ALL of the members of our diverse dental community. Please do not ever hesitate to contact me with comments, suggestions or concerns. My email is tschneider@cds.org. ■

## CDS Board approves proposed Bylaws changes

The following proposed Bylaws changes were approved by the Board on March 24, 2022. Members can vote on this at the Nov. 9 Regional Meeting.

Proposed changes are as follows: (proposed deleted text struck through; proposed new text in green) ARTICLE XII. Non-Elected Officials

#### **CURRENT:**

Section 2. Editor: The President with the approval of the Board of Directors shall annually appoint a member of the Society as Editor of the official publication whose compensation shall be fixed by the Board of Directors. A simple majority vote of the Board of Directors is required to terminate the Editor's services.

#### PROPOSED:

Section 2. Editor: The **Board of Directors may** annually appoint a member of the Society as Editor of the official publication whose compensation shall be fixed by the Board of Directors. A simple majority vote of the Board of Directors is required to terminate the Editor's services

## CALL FOR APPLICATIONS

#### Seeking Director of Scientific Programs

#### **POSITION:**

DIRECTOR OF SCIENTIFIC PROGRAMS, CHICAGO DENTAL SOCIETY

The director of scientific programs is responsible for the development, coordination and execution of all modes (in-person, digital, asynchronous) of high quality educational and scientific programs and continuing education programs that generate net revenue. This includes clinician/speaker selection and contracting for meetings, webinars, podcasts, workshops and the Midwinter Meeting. Must be responsive to the educational and/or licensure needs of the dental team to achieve strategic priorities and financial objectives.

The individual must work closely with officers and volunteer Midwinter Meeting advisory committees, and other committees as assigned, and should also

- be a team player with CDS staff to contribute to a cooperative work environment
- establish effective working relationships with clinicians and vendors
- work effectively with local dental school leadership, faculty, and students
- function as staff liaison to the Academic Chapter
- be highly organized and have excellent oral and written communication skills
- be detail-oriented with the ability to manage multiple projects simultaneously
- · meet deadlines
- · competent in budget preparation and recordkeeping
- proficiency in Microsoft Office Suite (Word, Excel, PowerPoint)
- enthusiastic and positive attitude

Limited travel is required as authorized by the Executive Director. Advanced college education and a minimum of five years of experience required.

This position offers competitive salary and benefits. Position reports to the Executive Director and Associate Executive Director.

### SEND CONFIDENTIAL LETTER OF INTRODUCTION AND RÉSUMÉ TO:

Chicago Dental Society
Randall B. Grove, Executive Director
401 N. Michigan Ave., Suite 200
Chicago, IL 60611-5585
rgrove@cds.org

#### **DEADLINE FOR APPLICATIONS**

July 31, 2022



After enduring a challenging environment, dental practices continue to struggle to recruit and retain staff. **APPRENTICESHIPS MAY OFFER A SOLUTION.** 

by Joseph DeRosier

IRING AT DENTAL OFFICES CONTINUES TO BE A CHALLENGE with a reported 32% of dentists actively looking to fill open dental hygienist positions and another 39% recruiting for open dental assistant jobs, according to an ADA Health Policy Institute poll taken in March.

The impact is not only a matter of inconvenience and a distraction, but impacts an office's ability to serve patients.

Chelsea Fosse, DMD, MPH, senior policy analyst at the ADA, told *DentistryIQ* magazine that staffing issues were the most significant concern among dentists in early 2022 and job vacancies caused an estimated 11% drop in practice capacity.

The problem of finding people to hire is magnified when the discussion turns to finding dental hygienists.

In March, one of three dentists reported to the HPI that they were actively looking to hire a dental hygienist and 92% labeled the search effort extremely or very challenging.

The pandemic has played a role, of course, and the labor crunch is being felt across all health care sectors.

Marko Vujicic, ADA chief economist and vice president of HPI, said in an HPI report, "The whole health care sector is struggling with labor shortages, dentistry is no different."

From February to March, dental offices lost 1,500 jobs, according to the U.S. Bureau of Labor Statistics' Current Employment Statistics report. That figure includes full-time, part-time employees,

both dentists and non-dentist staff.

The so-called "great resignation" found many workers looking for workfrom-home jobs.

That arrangement is not possible for a dental hygienist, dental assistant, dentist or most front office staff.

So the trick is not only finding those willing to work in an office, but also to consider a dental office job.

It means owner-dentists need to do more than just provide an opportunity and decent salary, they have to sell potential employees on working in the dental profession.

Darryl Pendleton, associate dean for student and diversity affairs, at the University of Illinois at Chicago College of Dentistry (UIC), said dentists have a duty to promote dentistry to those who might not be exposed to the positives of dentistry.

He said the dental school gets about 400 to 500 in-state and 1,500 out-of-state applicants a year. Being an in-state school UIC fills 68 of its 70 dental school slots from in-state applicants.

"The reason we have such a strong applicant pool is because of the practicing dentists who are out there," Dr. Pendleton said. "They do a great job of selling the profession by example, but I think we can do a better job of promoting the profession and careers in dentistry if our CDS members would be more strategic and proactive in selling the profession."

He said organized dentistry members could participate in outreach programs in schools or other community groups.

"Any time there is an opportunity to engage anyone in oral health education, and that's what our doctors do, and they should also have a discussion about a career in dentistry and just tell their story on how they got where they are and what are some of the benefits of being a dentist." Dr. Pendleton said.

He added that dentists should also explain what the job entails outside of what most patients experience, drilling and filling.

"There is so much more to it (the profession)," he said.

One aspect to emphasize is the fact that dentists are life-long learners, with

technological and technique advances changing rapidly.

William Simon, president of the North Side Branch of CDS, has taken on the obligation to promote the dental profession seriously.

He has worked with the Boy Scouts to counsel scouts looking to earn a dentistry merit badge, and he opened his practices to internships.

Dr. Simon said he has found interesting ways to mentor young people to pursue careers in dentistry.

One employee, he added, started as a dental assistant, became a clinical coordinator, and eventually became a dentist, who now is an associate in the practice.

"If you get somebody in your practice who shows an interest in the profession, take them under your wing." Dr. Simon advised.

"Dentists have a duty to promote dentistry to those who might not be exposed to the positives of dentistry."

- Darryl Pendleton

He said he asks young patients what they want to do with their lives and, if they indicate an interest in dentistry, he sets aside time for them to come into the office to shadow a dentist for the day or even sets up an internship for them. One intern is now a dental student at UIC.

Dr. Simon said his outreach efforts paid dividends.

At the March meeting of the North Side Branch the group welcomed a number of new dentists and dental students. Two of the dental students were former Boy Scouts who earned dentistry merit badges when Dr. Simon was their counselor.

"Anytime you can find any activity that is being done to help young people

to educate themselves to career choices is where we need to be," Dr. Simon said. "That could be in scouting or 4-H Clubs or schools. . . where there are career days going on or programs where people come in and talk to the students."

Dr. Simon was a speaker at Career Day functions a number of times at Schurz High School in Chicago near his practice, he said.

"Those are the things that we need to be looking for to promote dentistry and other allied positions in our profession," he said.

Dr. Simon said working in dentistry offers professional satisfaction in the ability to help impact peoples' lives in a positive manner.

"Looking for someone who has a sincere interest in helping people is an important part in attracting someone to dentistry," Dr. Simon said.

He pointed out a career as a dental hygienist includes good pay and positive impacts on patients.

"There are not many jobs where you can get a two-year degree and come out and help people and make that kind of income," he said.

The satisfaction level is especially high in independently owned practices, Dr. Simon observed.

"We pay a lot of attention (in his practice) to what it takes to come together as a team, to have each other's backs and to help each person reach their goals."

That attitude helps employees reach a positive work/life balance.

One way to expose young people to the positives of working in a dental office would be to offer an apprenticeship, and consider hiring from an underserved population, said Mary Wright, a manager of apprenticeship programs at the Society for Human Resource Management Foundation.

"What we are seeing in all occupations is the notion of being able to project to recruits the idea that you are presenting an opportunity for a good job, one that includes training, where there is education and a career path and a family-sustaining wage," Ms. Wright said.

She said a challenge is finding untapped talent in different populations.

"What's happening is that folks are all going after that same candidate, the one who is already trained, the one who already has the best grades or the most experience. The thing is in every occupation there isn't enough of those people who are ready to go into any field today," she said.

Instead, employers need to attract job candidates who have the aptitude and provide the opportunity to get the training to join the profession.

"One of the ways to do that is through an apprenticeship program," Ms. Wright said.

An added benefit, she said, is setting the stage for having an employee who

will do the job the way an employer wants it to be done.

Ms. Wright said there are also financial benefits involved because some training can be paid for out of federal programs or there can be tax credits, especially if the apprentice is from an underserved population.

Another advantage with apprenticeship is combating the problem of turnover.

Data shows that retention during an apprenticeship and afterwards is high, in the 80% range for most occupations,

"That sense of return on investment. . . that you're making an investment in someone and that person in making an investment in the employer as well. . . so

it works out to be a mutually beneficial relationship," Ms. Wright said.

Besides retention, another advantage is a higher level of proficiency because the employee is trained to your specifications and already understands the job from Day One, she said.

"Teaching an old dog new tricks can take a little extra time," she joked. ■

#### APPRENTICESHIP RESOURCES

Employers looking to create apprenticeships can find help from state and federal resources to get started:

- Federal: www.apprenticeship.gov
- Illinois: on.cds.org/apprenticeshipil

Joseph DeRosier is the CDS staff writer. photo by www.istockphoto.com/baona.

### Midwinter Meeting is a window to the world of dentistry

While increasing the potential dentistry labor force by attracting those unfamiliar with the workings of a dental office is important, don't disregard those close to home.

Many dental office workers are in the job because of familial tradition.

It's not unusual to find that dentists entered the profession because a relative (or relatives) were part of the professon and know first-hand the benefits and satisfaction of working in a dental office.

One such example is Julia Matke, a seventh grader, who knows she wants to be a dentist and volunteered to help out her CDS member father, Gregory Matke, starting the first day of this year's Midwinter Meeting. She also attended the 2020 meeting.

Julia spent the day shadowing her father, a scientific programs division member at the meeting.

"I'm hoping to become an oral surgeon, that's my goal," Julia said.

"I really liked it (working at the Midwinter Meeting), I loved going around helping people find their courses and learning what they're learning. It's cool that a lot of dentists are trying to help others with their growth and development," she said.

She said kids who are not exposed to dentistry "think it's kind of gross" that she wants to be a dentist, until she explains what the job entails and then they find it interesting (perhaps a better word is cool).

The Midwinter Meeting opened her eyes to the wide variety of care and components to dentistry, she said.



"I only ever see my dad working in the office mainly, and I saw that there are so many other people and other parts of it (dentistry)," Julia said.

The expansive amount of technology on display at the Midwinter Meeting Exhibit Hall was also impressive, she

"When I was little I would go into my dad's office and see what he did, and I thought that was so cool," she said. "I got to watch what he did as I got older and seeing the procedures he does is really interesting."

Dr. Matke said the idea for Julia to attend the Midwinter Meeting was purely hers.

"We're up on the 5:45 a.m. bus and she would be up and out with me and work the whole day," Dr. Matke said. "It worked out very well, and it's always good to have an extra set of hands."



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## Phone call can be good risk management

ROM TIME TO TIME, A TREATMENT DOES NOT GO AS PLANNED, and the outcomes are unfavorable. Also there may be adverse incidents that occur that are arguably unpredictable and unpreventable.

A patient may ingest a foreign object, which requires the patient to visit a hospital to determine its location. When an event like this happens, a follow-up call to the patient is always in order.

Curiously, some dental professionals, after these incidents, are "fearful" to call a patient to inquire about their well being because they don't know what to say or because it may invite litigation or because the dentist thinks it should be left to the patient to call. However, such concerns are misplaced because a healthcare provider's duty is to the patient's health, not about possibly being sued.

A phone call from the dental professional (not from a staff member) to a patient who may have sustained an injury during a visit or who abruptly stops coming in to complete dental work, likely due to dissatisfaction, is not only the proper, professional and compassionate thing to do, it is also a good risk management measure.

Why?

First, most patients would welcome a call from their dental provider.

Second, the dentist can gauge the temperament of the patient and perhaps head off any litigation by, for example, paying the hospital bill. Keep in mind that most malpractice policies pay for medical bills, up to a certain amount in these circumstances, without it reported to the National Data Bank.

Third, a call to a patient is not an admission of liability.

In fact, a phone call to see how the patient is doing will put the dental professional in good stead if this were to ever go to a dental board or a mediation or trial. Showing concern and compassion, even if it does not prevent a lawsuit, can go a long way in resolving a claim. Avoid using email to reach out to a patient. An email does not permit the efficient back and forth of a telephone conversation.

The rationale for calling holds true when a patient suddenly stops coming in for appointments because you suspect the



"A call to a patient is not an admission of liability."

patient is unhappy with your treatment. Putting one's head in the sand is not advisable because "no news" is not always "good news."

The next issue is what do you say or shouldn't say to a patient in phone calls following an adverse incident or if the dentist suspects the patient is unhappy.

Firstly, depending on the treatment at issue, certainly ask about the patient's medical or dental condition. Listen to the patient and avoid arguing with the patient. Secondly, you should not immediately offer to pay a hospital bill if patient ingests a foreign object, or refund your fee for dental treatment if the patient refuses to return to complete treatment. Rather, see what direction the patient takes the conversation and don't hesitate to say you'll take a request for money under advisement and get back to the patient. This allows you the opportunity to consult a lawyer. Thirdly, document the phone call in the patient's chart.

Follow-up calls, under certain circumstances, should be made and documented.

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 29 years. Find more information on Dr. Green at www.greenlawoffice.net.



Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society. For more information about the CDS Foundation, visit www.cdsfound.org.

## Meet George Zehak:

### 2022 CDS Foundation Vision Award recipient

HE MISSION OF THE CDS FOUNDATION IS TO IM-PROVE THE ORAL HEALTH OF THE PUBLIC we serve by providing patient care for the underserved population and by supporting access to care programs, oral health literacy endeavors, and dental education activities.

Each year, the CDS Foundation Vision Award honors a CDS member who exemplifies professional integrity, honesty and a commitment to improving oral health. The following criteria are taken into consideration include contributions that advance the foundation vision and the dental profession through volunteer service; evidence of philanthropy, including time, expertise, and/or financial resources donated to improve access to care and dental education and the willingness to serve as a formal or informal mentor.

The CDS Foundation proudly presented George Zehak with this year's Vision Award. He has consistently exhibited all these qualities, and then some, throughout his illustrious career. Dr. Zehak's dedication to organized dentistry is well known to us all, serving through all the leadership positions in the West Side Branch and then as CDS President in 2016. He was also a trustee on the CDS Foundation Board and eventually Foundation Chair in 2011.

However, it was the philanthropic efforts of Dr. Zehak that earned him the Vision Award. Dr. Zehak has made a direct impact on patients' lives as the Dental Director of the Heal Elgin Dental Clinic, an annual health fair that provides free medical and dental care. This year, the Heal Elgin health fair served more than 400 patients and provided more than \$170,000 in dental care.

It easy to get caught up in statistics and metrics, and the numbers from the Heal Elgin health fair are certainly impressive. But it is important to remember that for each and every patient receiving treatment, the benefits of removing pain and restoring function can be life-changing, as we have all seen within our own practices.



(L-R) CDS Foundation Chair D. Spencer Pope, Program Chair Mary Starsiak, George Zehak, CDS President Thomas Schneider Jr. and General Chair Michelle Jennings.

The smile on someone's face and the gratitude in their voice for dental care cannot adequately be described in numbers. Dr. Zehak's efforts in spearheading the Heal Elgin health fair most certainly reflect the values of the CDS Foundation Vision Award.

Dr. Zehak also meets the Vision Award criteria of mentoring through his faculty appointment at Midwestern University Dental School. His wonderful relationship with his students allowed him to recruit many of them to help out in the Heal Elgin health fair, contributing to its success.

Dr. Zehak's efforts on behalf of the Heal Elgin health fair embody the spirit of the CDS Foundation, and his lifetime of dedication and volunteerism towards organized dentistry have improved the lives of countless patients and dentists.

He is a deserving recipient of the award. ■

## branch news Reports from our nine branches

### Englewood Branch

by Genaro Romo Jr., DDS

I was invited by Delta Dental of Illinois to perform a skit with Benny The Bull (pictured top right) at my office. The one-minute skit was shown on the Chicago Bulls social media as well as on the big screen at the United Center during the Bulls games. View the video at on.cds.org/benny.

## Do you have any news or photos you would like to share with our fellow members?

We want to hear from you. Send your news and photos by Aug. 2 to <code>drgeneromo@gmail.com</code> to be included in the September/October issue of the <code>CDS Review</code>. For best results, be sure to send the original (unedited) files from your phone or camera.

## Kenwood/Hyde Park Branch by Lori Lightfoot, DDS

As the Midwinter Meeting was back in person again this past February, it was exciting to get together. Our branch took advantage of the larger than life CDS background to take a group picture (right).

The ISDS Capital Conference was held April 6 in Springfield at the President Abraham Lincoln Hotel. It has been two years since this meeting was held in person. Kenwood/Hyde Park Branch members who participated included Cheryl Watson-Lowry, Lawrence White, Sherece Thompson and Lori Lightfoot.

Cheryl used the opportunity to speak about her experiences as an ISDS member and a dentist in support of HB 4501 to modify the *Illinois Dental Practice Act* to help address workforce shortages.





KENWOOD/HYDE PARK (L – R): Kelly Gayle Rhodes, Yetta McCullom, Cornell McCullom, Sharon Lyn-Malinowski, Sherece Thompson, Nichol Houston, David Maclin, Melanie Watson, Rodney Blaney, Lori Lightfoot and Brittany Hill.



KENWOOD/HYDE PARK: Cheryl Watson-Lowry, Sherece Thompson, Lawrence White and Lori Lightfoot.



NORTH SIDE: Jamie and Carole Robinson with their grandson, Noah.

She said that she had a great experience – albeit a little nerve racking – and was able to elicit some votes in support.

#### North Side Branch by Jun Lim, DDS

Belated news: **Walter Shulruff** died on Nov. 3 at the age of 99. He was a long-time member of the North Side Branch and a 1945 graduate of the University of Illinois at Chicago College of Dentistry (UIC). Walter served in the U.S. Navy Dental Corps 1945-47. He continued to serve the profession in private practice and, at various times, he was a clinical



NORTH SIDE: Walter and Chuck Shulruff.

instructor in oral diagnosis at UIC.

Jamie Robinson and wife, Carol, are proud grandparents. They have a star athlete in the family and spent a weekend with their grandson, Noah, from Tampa at Notre Dame for a hockey tournament. His team won. Noah scored two goals in the final game and everyone was treated to a tour of the Notre Dame campus.

Mohamed Fayad was honored with the Calvin D. Torneck Part-time Educator Award by the American Association of Endodontists at the 2022 AAE Annual Session. He also presented a lecture to the Academy of Operative Dentistry on the utilization of 3-D imaging to diagnose cracked teeth.



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Mohamed Fayad with Academy of Operative Dentistry President Yana Nedvetsky



Cissy Furusho and Gordon Christensen



Peter Cabrera and Bahareh Sabzehei



Peter Cabrera and Bahareh Sabzehei delivered a presentation at the 2022 Midwinter Meeting entitled, "Five Critical Lessons from 40 years of Perio-Implant Therapy." Both said they were happy to be back in person. Following the Midwinter Meeting, they attended the Midwest Society of Periodontology meeting.

Cissy Furusho was proud to participate on Gordon Christensen's Expert Panel with Scott Frank, Yetta McCullom and Wayne Kerr during this past Midwinter Meeting.

1989 UIC classmates Joanne Oppenheim (North Side) and



(left) Amy Van Fossen and her family enjoyed a trip to the Magic Kingdom.

(above) Joanne Oppenheim and Sharon Perlman crossed North Dakota off their list of states they want to visit.

Sharon Perlman (West Side) travel together with the goal of visiting all 50 states. After going to North Dakota, they just have a few more to go.

**Amy Van Fossen** and her family spent spring break at the Magic Kingdom - Disney World in Florida. They enjoyed warm weather and all four theme parks during its 50th anniversary.

A multi-branch New Dentist event was held March 26 at Saranello's in Wheeling. It was hosted by the North Side, Northwest Side, North Suburban and Northwest Suburban branches. Ryan Vet and a panel of seven dental industry experts participated in a Q&A session. Plans for other New Dentist events are being considered and will be announced in future editions of the monthly e-newsletter and New Dentist Quarterly newsletter.





NORTH SUBURBAN: (left) Karen Benedetto, Ingrid Schroetter, Kelley Gyllenhaal Burseth and Ted Constantine. (right) Astrid Schroetter, John Vickery, David Williams and Jim Benz.

#### North Suburban Branch by Rafael Peña, DDS

Our branch was happy to be back together in person. We enjoyed the great camaraderie while celebrating the spirit of the holidays. It was so special to see unmasked smiles again (pictured above).

**Ted Constantine** and his son, Jonathan, attended the 2022 Midwinter Meeting Dental Student Reception.

Jonathan is a second year student at the Midwestern University College of Dental Medicine Illinois.



Ted and Jonathan Constantine

#### Northwest Side Branch by Paul Muhr, DMD

After two long years of the pandemic, Barbara Mousel was able to get back to her favorite pastime this past November - Travel! Checking off another item from her bucket list, Barbara viewed a Mola Mola, an ocean sunfish, at the Lisbon Aquarium. Her adventure continued with a 12-day transatlantic crossing from Lisbon, Portugal to Miami with a stop in Madeira. What a way to travel! Only 217 vaccinated guests were on board a ship that holds 600 passengers. Asked to describe her trip, Barbara said, "80-degree days, read three books, enjoyed caviar and champagne for lunch, naps . . . Delightful!"



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Zak Messieha, DDS Dentist Anesthesiologist

After 30 years in practice, Michele Bogacki sold her practice in December. Her husband, John Norton, retired from the Chicago Fire Department at the rank of lieutenant. With Michele retiring the following month, they moved to Punta Gorda, FL. Michele returned to Chicago for the Midwinter Meeting as Chair of the General Arrangements Committee. Asked why Florida? Michele replied "family, weather, rest, relaxation and lots of boating!"

New Year's celebrations at the Spirtovic-Obradovic home was extra special this year. Larisa Spirtovic and her husband, Milos, welcomed their second child, Ema, on January 1. Big sister Mila is smitten with her baby sister. Congratulations!

Patrick Fitzgerald is proud of his daughters, Kinsley and Kennedy. Both high school swimmers competed at the Illinois State Finals in March. Kinsley's events in the competition were two relays and the 50 Freestyle. Her sister Kennedy won the State Championship in the 50 meter freestyle, took a second place, two third places, two fourth places and a 6th place finish in her events. Patrick said "they made us very proud of their hard work and success."

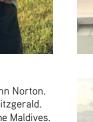
Brett Gilbert has been busy and active by presenting lectures and workshops. He enjoyed an incredible opportunity in 2021 to present a small group learning session and two half-day endodontics workshops at the ADA SmileCon meeting in Las Vegas. He then presented the lecture "Top Pro Endodontic Tips to Improve Your Skills" at the Midwinter Meeting. In March, fulfilling a lifelong dream, Brett and his family traveled to the Maldives in the Indian Ocean. Finding a balanced mix of professional and family life is a goal Brett set for 2022.

Both John Kaminski and Mark Storer were honored for their service to the medical staff at Resurrection Medical Center. John served for 30 years and Mark served for 40 years. Mark also





NORTHWEST SIDE: (top) Ema and Mila Spirtovic. (middle left) Michele Bogacki and John Norton. (middle right) Kennedy and Kinsley Fitzgerald. (right) Brett Gilbert and his family in the Maldives.





served as Chair of the Section of Dental Services. Mark stated "time goes by fast when you're having fun."

#### Northwest Suburban Branch by Sylvia Deek, DDS

Our March 1 branch meeting included a wonderful presentation by Petar Tofovic about 3-D Printing and Digital Dentistry. We found the demonstration very informative and it featured vendors that demonstrated the technology.

Congratulations to Jim Frett who sold his practice Feb. 18 to Josephine Puleo, a 2005 UIC graduate. Jim said it was a hard decision to sell, but he is happy the process is over.

NORTHWEST SUBURBAN: (top row) Chris Colby, Ben Belavsky and Jeff Langefeld. (bottom row) Charlene Uy, Victoria Ursitti, Michelle Knebelsberger, Colleen Shandley and Jason Geurrero.





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#### South Suburban Branch by Kevin Patterson, DDS

How great it feels to be able to travel again. The pandemic has given me a new appreciation for many things I took for granted. Our branch has been hitting the road. Here are some highlights.

**Todd Cubbon** traveled to Dubai recently to visit his son and family. Todd's son, Greg, flies a 777 for Emirates Airlines. That gets Todd a free first-class seat when he makes the long flight to visit.

Our branch led the charge to France for a ski trip to Val d'Isere. Participants included Chris Coffey, Ken Coffey, Rob Manasse, Phil Schefke and Kevin Patterson. Ken's son-in-law, Jeff Petty, and Rob's brother, Henri, joined in the fun. Other stalwart members of the ski club, Gary Alder, Kirk Kollman and **Mary Hayes**, bravely represented other less adventurous branches. We even had our own emergency room physician accompanying us - Mary's college classmate, Mary Beth Manning.

After six days of skiing in the Alps, the group headed to Barcelona, Spain for three days of recovery. What fun that was! The food was amazing and I even saw an opera. Some in our group just couldn't get away and had to stay longer.

A quick shout out to to my office partner Ron Magiera for inviting Midwestern University fourth-year students, Maggie Miller and Victor Konstantinovsky, to our March 8 branch meeting. It was great to see fresh faces and we wish them success.

In closing, a nod to our Branch President, Robin Gallardi. She was recently featured in ADA News for International Women's Day.

Robin makes our branch proud, and we are grateful for the outstanding job she has done in leading us back to in-person meetings.







SOUTH SUBURBAN:

(top left) Todd Cubbon at the Burj Khalifa in Dubai.

(top right) Phil Schefke in Barcelona.

(bottom) Ski trip participants: Mary Hayes, Mary Beth Manning, Rob Manasse, Gary Alder, a waiter, Henri Manasse, Kirk Kollman, Phil Schefke and Kevin Patterson.

#### West Side Branch

by Richard Kohn, DDS, and Michelle Jennings, DDS

Barb and **Mike Santucci** vacationed in Disney World with their daughter, Laura, son-in-law, Bryan, and grand-kids, Lily and Reny. They report that the weather was wonderful and the parks were great fun. Their wallets are quite a bit lighter, too.

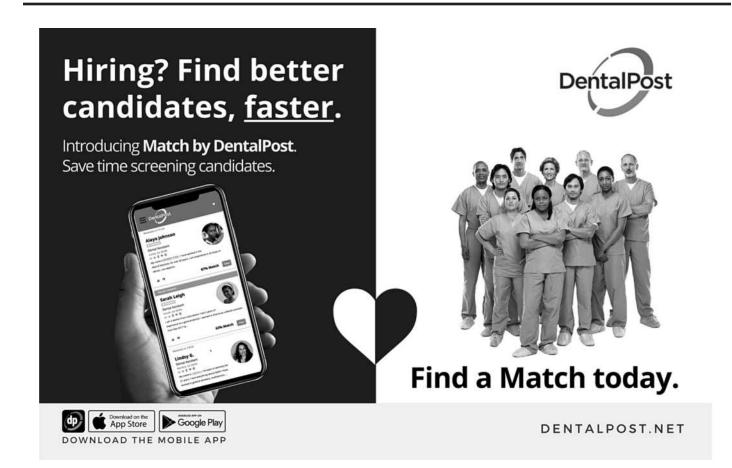
**Esther Lopez** tells us that her son, Nathaniel Joaquin Lopez, was confirmed by Bishop Casey at St. Giles Parish in Oak Park. Esther and her husband, Edward, were elated about this special day.

Rick Battistoni has been keeping busy. He attended a Seattle Study Club meeting with John Polivka and Katy Cardona where Vince Kokich was the speaker. It was held in Chicago on March 11 and was hosted by the Windy



WEST SIDE: Rick Battistoni, Vince Kokich, Katy Cardona and John Polivka at the March 11 Seattle Study Club meeting.

City Branch of the Seattle Study Club. Rick and his wife, Grace, then spent time at Big Cedar Lodge in southern Missouri. The lodge is owned by Bass Pro Shop founder Johnny Morris and was a gorgeous location down in the Ozarks.









WEST SIDE:
(left) Gina Orland went to Disney World with her family. (top right) Grace and Rick Battistoni. (bottom right) Larry Jacobs and his friend golfed in the snow.

**Gina Orland** and her family enjoyed a trip to Disney World in February.

**Larry Jacobs** is wondering if there is a Golfers' Anonymous organization that he might be able to join. He thinks he might need an intervention?

We are proud of our branch members who participated at the 2022 Midwinter Meeting. Michelle Jennings served as the General Chair along with Program Chair Mary Starsiak and CDS President Tom Schneider. In addition, Larry Williams presented the lecture "Tobacco, Vaping & Cannabis: What do We Discuss." Dean Politis presented the

lecture "Red, Swollen, Glossy, Boggy: Fixing Those Broke Gums" and "Improving Restorative Outcomes: Aesthetic Surgical Periodontics & Your Practice". Rick Munaretto and Vladona Babcic presented the lecture "Embracing Innovation to Improve RCT."

Our March 8 branch meeting included the election of branch officers. The new officers are:

- President :John Polivka
- Vice President: Sharon Perlman
- Secretary: Carla Delafuente
- Treasurer: Olivia Lares
- Librarian: Emily Jones

It has been a terrific year under the guidance of our current president, Larry Jacobs — we will make sure to recruit him for other positions next year. West Side Branch Director Kamal Vibhakar made his first branch appearance while recovering from ankle surgery.

On a personal note: the West Side Branch extends an open invitation to any students or new members to come and visit our branch or any of the other branches. Attend a meeting as a guest and see what being part of organized dentistry is all about.

#### West Suburban Branch by Lynse Briney, DDS

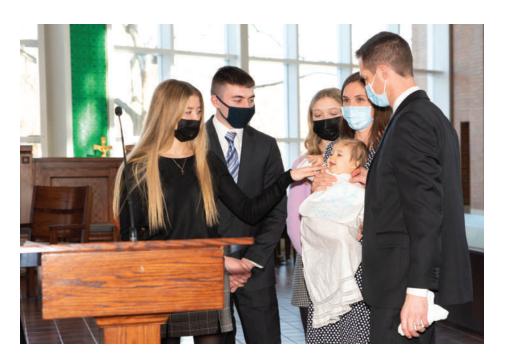
The West Suburban Branch meeting season concluded with a Clinic Night on March 8. Kudos to **Andy Wiers** for his great leadership as president. We even had some excitement at our Jan. 11 meeting when the fire alarm went off and everyone had to evacuate Maggiano's in Naperville while they investigated the cause. We look forward to our Installation in May where **Daniela Brzozowski** will be installed as our next president.

Tracey and **Mark Ploskonka** are proud of their children. Daughter Lindsey earned her Master's Degree as a physician assistant and is currently working at Loyola Medical Center as a trauma PA. Their son, Mark, had his artwork featured on SEASPAR (Special Recreation Association) website in March. Check it out here: *on.cds.org/seaspar*.

The Chang family celebrated the holidays in Punta Cana, FL. **Barbara Chang** and her husband, Bill, celebrated their 50th anniversary with their son **Douglas Chang**.

**Anna Orland** and her family visited Nashville and to see her friend, Eileen Seitz (Loyola University, class of 1987), who operates a nonprofit dental service called "Giving Smiles."

Meredith and **Andy Wiers** were proud to have their daughter, Margaret Ann, bapitized Feb. 20 at St. Raphael Church in Naperville.









WEST SUBURBAN:

(top) Meredith and Andy Wiers celebrated the baptism of their daughter, Margaret Ann. They were joined by godparents Emily, Patrick, and Madeline DuMais.

(middle left) Bill and Barbara Chang.

(right) Mark and Lindsey Ploskonka.

(bottom left) Don Kipper, Doug Chang and John Cassiani wait outside Maggiano's after the fire alarm was set off during the Jan. 11 branch meeting.

## classifieds Place your ad online at CDS.org

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July/August	June 1, 2022
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November	Sept. 10, 2022
December	Oct. 12, 2022
January/February	Dec. 1, 2022
March/April	Jan. 26, 2023
May/June	April 13, 2023

### All advertisements, changes and extensions must be submitted in writing. No

ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

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- Standard Ad: \$115 base price (30 words), \$5 per extra word.
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PART-TIME ASSOCIATE: Our beautiful state-of-the-art dental office is looking for a part-time dentist. Our office is fee-for-service/PPO and is a one-doctor office. We don't accept Medicaid. We don't push production and our owner doctor is ready to mentor the right candidate toward future partnership. We have great reviews and have all the technology in place including an iTero and CBCT. We believe in relationships with our staff and patients and love to accommodate our doctor. We are growing very organically. New grads welcome. Please email your resume to thefamilydentalgroup@gmail.com.

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Well-established office in Calumet City looking for an associate who is competent in all phases of dentistry. The office is fully digital with CBCT and scanner. Friendly and well-trained staff. \$1,000 toward CE yearly, 40% collections. Contact: besmadi@yhaoo.com.

BELOIT, WI; GENERAL DENTIST NEEDED: If you live in Rockford, Bevidere, Machesney Park and have a Wisconsin Dental License, we have a home for you. Our busy Beloit practice is growing and we are seeking a skilled dentist to assist our patients in achieving optimum oral health. We offer a range of benefits, a highly trained clinical staff, and a support staff to help you stay focused on providing high-quality dentistry. Send CV to hr@elmhurstdental.com.

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Orthodontist, part-time. We are looking for a skilled board certified orthodontist to join our established general/ortho practice in our Orland Park/Chicago offices. The position is for every Friday and two Thursdays a month. Our current orthodontist is moving away, We will ensure a smooth transition for the incoming orthodontist. Fully digital office (CBCT/Pano/Ceph). In-house referrals and outside marketing. The ortho schedule is a mix of pediatric and adult patients. Send resume to lcchae198@aol.com.

ASSOCIATESHIP IN NORTHWEST INDIANA: Practice located in Merrillville is looking for a GP associate to work one to two days per week. Please email mark\_dankowski@yahoo.com or text 219.333.1968.

Great Lakes Dental Partners is seeking a part-time endodontist and oral ourgeon in Chicago. Both positions are part-time three to seven days a month. We are offering a competitive pay structure, flexible schedule, and a high patient volume. Please send your resume to sahmed@gldpdental.com for more details.

NOW HIRING GENERAL DENTISTS: Spectrum Healthcare Resources is hiring a general dentist at Naval Station Great Lakes in Waukegan. Outstanding work/life balance. No evenings, weekends, or holidays. General Dentistry Clinic with great support staff. Convenient location less than 1 hour from Chicago Apply today at www.spectrumhealth.com. EOE/Minorities/Women/Disabled/Veterans/ Gender Identity/Sexual Orientation.

General dentist and specialist opportunities. Competitive compensation, full benefits, collaboration, mentorship, stability with a growing company. To learn more, contact Katie Herman at

kherman@dentalassociates.com, or www.dentalassociates.com/careers.

FULL-TIME OR PART-TIME GENERAL DENTIST: Established office in Des Plaines looking for a general dentist, modern operatories, CBCT, fee-for-service, PPO and Medicaid for kids only. Friendly staff, privately owned by the practicing dentist. A great opportunity for a new graduate looking for stability, income and mentoring. Contact dentalinfo47@gmail.com.

Private office located near Hyde Park in Chicago looking for general dentist. Mix of fee-for-service, PPO and Public Aid. We offer comitative pay with daily minimum of \$750, paid malpractice, sign in bonus. H1-B Visa/ Green Card sponsorship available. Contact dclinic33@gmail.com.

GENERAL DENTIST NEEDED: Looking for an associate dentist to join our modern, northside office. This is a part-time position; we are a well-established practice with a growing patient population. If interested, please send your resume to dentalresumes.4455@yahoo.com.

PART-TIME ENDODONTIST: State-of-the-art general dental office in Carol Stream is seeking a qualified part-time endodontist to join their team on a monthly basis. This position will be located in one office. We offer competitive pay, high patient volume, CBCT Scan, experienced staff, and can be flexible with your schedule. Please send your resume to: sunshinefamilydental@gmail.com.

ROLLING MEADOWS, FULL-TIME DENTIST NEEDED: Associate dentist needed for our PPO/fee-for service office. We perform all phases of dentistry. Future partnership to the right candidate. Email CV to pgfd2166@gmail.com.

We are a PPO/fee-for-service, modern, state-of-the-art private practice that's rapidly growing and looking for part-time/full-time associate dentists to join our team ASAP. Send resume to lincolnwoodfamilydental@gmail.com.

GENERAL DENTIST NEEDED: Private, state-of-the-art office located war west suburb (25- to 30-minute drive from Naperville or Aurora) looking for dentist. We offer daily minimum, paid malpractice, CE along with competitive pay, mentoring and robust patient base. Email westdentaljobs@gmail.com.

Established, fast-growing, multi-disciplinary, multi-locations in the Chicagoland area looking for motivated providers. Modern facilities and equipment. Committed to comprehensive dentistry. H1-B possible. Please send CV to hr@dental360grp.com. For locations visit www.dental360usa.com/locations.

#### ASSOCIATE DENTIST/PARTNERSHIP:

Prime west suburban location near Oak Brook with a big patient base, hygiene program in place with two hygienists, allfee-for-service/PPO, endo and oral surgery being referred out. New technology, sensors, CBCT, Trios and great growth potential. Offering daily minimum and benefits. Call: 574.334.7302 or email davidsobrian25@gmail.com.

FULL-TIME/PART-TIME ASSOCIATE NEEDED: Distinctive Dental Care is looking for a motivated dental associate for our growing Oswego office who wishes to expand their clinical skills in a well-paced office setting. We utilize modern technology, CBCT, digital scanners, diode laser, hard tissue lasers, and microscope. Willing to provide mentorship, handson training, and potential long-term partnership opportunity for the right person. Prefer one to three years of experience, but open to all experience levels. Take advantage of this exceptional career opportunity to provide high-quality dentistry alongside our patient centric team who strongly values patient health, excellent communication, and integrity. We are a 5-star, private insurance provider serving in a highly visible location situated between Oswego, Yorkville, and Montgomery. Send resume and cover letter to michelle@distinctivedental.com. To learn more about DDC, please visit our website: distinctivedental.com.

OUTSTANDING OPPORTUNITY: Family Dental Care is a dental group owned by dentists (over 150 employees) and is expanding and seeking general dentists, specialists and residents. Currently seven locations and growing. Our partners earn at the top 1% of dentists. Come and talk to them. Highly competitive salary. No Public Aid or HMOs. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full-time or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. 773.978.7801 (ask for Peter) or email personnel@familydentalcare.com.

#### ASSOCIATE GENERAL DENTIST, BOLINGBROOK

Wonderful associate opportunity with 15-year established patient base of PPO, fee-for-service, Medicaid (kids) in Bolingbrook. Latest technology in the office including digital scanning and pano/ceph. Well-trained and certified assistants and focus is on quality dentistry. Good opportunity to produce well without compromising on quality. Please send resume to dentalpointe@gmail.com.

ASSOCIATE NEEDED: Part-time associate needed for our all digital, upscale office in Westmont. Only fee-for-service and PPO patients seen. Please email resume to editadowners@yahoo.com.

#### PART-TIME/FULL-TIME ASSOCIATE:

Universal Dental of Oak Lawn is looking for a part-time or full-time dentist, three-plus years of experience. Please text or call 708.986.6736, or email raya@udclinics.com.

#### FULL-TIME OR PART-TIME GENERAL DENTIST

for Chicagoland suburb office. No Medicaid. Smile Obsession Dental is looking for a part-time or full-time dentist. We have six locations in the Chicagoland area and will have two more locations soon. The offices are fee-for-service/PPO and are privately owned by one dentist, Not a DSO. We don't accept Medicaid. We don't have investors and don't push production. We believe in culture and putting patients and people before profits. We have amazing reviews and have all the technology in place including an iTero and CBCT. We believe in a work/life balance and love to accommodate our doctors on the days/hours they like. We are growing fast and each office gets over 50 new patients per month and some offices get over 100 new patients per month. We could accommodate another dentist in Wheaton, Naperville, Montgomery, and Glenview. New grads welcome. Mentorship available. Check us out at www.smileobsession.com. No phone calls please. Email info@smileobsession.com with your letter of interest/resume/CV.

GENERAL DENTIST: Sign-on bonus and \$900/day minimum guarantee. Mynt Dental is looking for a motivated and quality-oriented general dentist, to join us in our modern, busy and growing practice. We offer a sign-on bonus and a minimum guarantee. All of our dentists made at least \$300,000 per year. Compensation can be even more depending on how many days per week that the dentist is willing to work. The practice is located in Mount Pleasant, WI, less than one hour from Chicago suburbs. Only an 8-minute drive from an Amtrak Train Station, which allows an easy train ride, 40 minutes from Glenview or an hour from Downtown Chicago. For Illinois dentists with an active license, we will cover the cost of your Wisconsin licensing. Please email dentist2@myntdental.com to apply.

NORTH SHORE: Fee-for-service practice seeking a full-time or part-time associate dentist. Our practice uses cutting edge technology (Solea Laser, CBCT, iTero scanner, digital radiographs). Ideal candidate should have at least two years of extensive private practice experience, produce high quality dentistry, and be able to provide an exceptional patient experience. If interested, please summit CV to ddsnewchicago@gmail.com.

#### ASSOCIATE DENTISTS WANTED

Established, fast-growing, multi-disciplinary, multi-locations in the Milwaukee area looking for motivated providers. Modern facilities and equipment. Committed to comprehensive dentistry. H1-B possible. Please send CV to hr@dental360grp.com. For locations see www.dental360usa.com/locations.

PART-TIME/FULL-TIME ASSOCIATE: UDC of South Holland is looking for a full-time or part-time associate. Three+ years experience is a must. Please call or text 708.986.6736, or email raya@udclinics.com.

ENDODONTIST NEEDED: Our busy Elmhurst practice is seeking a part-time endodontist at least one day a week. Our practice is state-of-the-art, and we are looking for an experience endodontist to join our professional and fast-pace environment. For more information, please email <a href="hr/@elmhurstdental.com">hr/@elmhurstdental.com</a>.

#### PART-TIME ORTHODONTIST:

Orthodontist opportunity. Polished, a dental studio, is looking for a skilled board certified orthodontist to join our established general/ortho practice in the Lakeview neighborhood of Chicago. The position is for minimum two days a month. Our current orthodontist comes in one Friday a month and one Saturday a month. We will ensure a smooth transition for incoming orthodontist. Fully digital office (CBCT/Pano, iTero). In-house referrals and outside marketing. The ortho schedule is a mix of pediatric and adult patients. Please send resume to info@polishedchicago.com.

FULL-TIME GENERAL DENTIST: UDC of Orland Park is looking for a full time dentist, three+ years experience is a must. Please email raya@udclinics.com, or or call 708.986.6736.

ASSOCIATE DENTIST - LARGE GROUP PRACTICE: Great Lakes Dental Care is seeking a full-time (four days per week), motivated associate dentist. We are a privately owned group practice located in beautiful Grand Rapids, Ml. Great Lakes Dental Care is the perfect practice for any dentist looking to expand on their clinical skills in all aspects of comprehensive dentistry in a busy fast paced setting. We employ the use of modern technology; CBCT, in-house dental lab with full time lab technician, 3D printer, Eccovision sleep apnea screening equipment, 3Shape digital scanners, and diode and CO2 lasers. We pride ourselves on the well-established team culture as well as the upbeat and professional atmosphere in our office. Each member of the GLDC team plays an important role not only in our success, but also in the success of those around them. This group practice consists of five experienced dentists ready and willing to provide mentorship and potential long-term partnership opportunity for the right person. Prefer one to three years of experience but open to all experience levels. Take advantage of this exceptional career opportunity to provide high quality, complete health dentistry with the best dental team. Please send your CV to lisaversluis@comcast.net.

Established PPO/fee-for-service multi-dentist office in Orland Park is looking for an energetic, hard-working doctor to join the team. Practice has a large patient base, and you will be busy right away. This full-time position comes with competitive pay and benefits. If interested in learning more, please contact chicagodentist2011@gmail.com.

GENERAL DENTIST NEEDED: Busy multi-specialty office in Berwyn is in search of a energetic and friendly dentist. We are looking to fill the position in the next couple of months. Our office accepts the following: PPO, 80%, and Public Aid, 20%. We are a busy office, implant placement and molar endo preferred. At least three years experience required. Days are as follows: Wednesdays and two Saturdays/month. Email resume to careersinberwyn@gmail.com.

American Dental is looking for an endodontist to join our multi-specialty group practice at our Chicago locations. Please email resume to drsharma@atooth.com.

Join Shining Smiles, 20 minutes from downtown Chicago. Shining Smiles seeks full-time associate for our office in Riverside. Great location. Beautiful newer PPO office with great income potential, awesome work environment, and new technology. Check out our website and reviews and come work with the best. Send resume to milad312@qmail.com.

GENERAL DENTIST: Beautiful state-of-the-art PPO/fee-for-service private practice in south suburbs. Looking for general dentist two to four days/week. Competitive compensation. Email CV to chicagocity.photo@gmail.com.

practice. Growing two doctor practice in the south suburbs is looking for a full time dentist to join the team. This practice has a great local reputation, and is growing tremendously with both existing and new patients. Position includes excellent compensation, benefits, and a sign-on bonus. Live either in the south suburbs, or close enough to the city to commute. If interested, please contact toothdoc1209@gmail.com.

GENERAL DENTIST NEEDED: Full-time or part-time at an established, busy, modern, fully digital practice located near Chicago, Hyde Park. Daily guarantee of \$750 or collections-based, whichever is higher. Plus paid malpractice, CE, bonus, and mentoring. H-1B available. dentistjobs12@gmail.com.

multi-specialty office. Start up endo/oral surgery office in the growing area of Crystal Lake is looking for a part-time or full-time oral surgeon to join the team. If interested in learning more, please contact 1699dental@gmail.com.

#### ASSOCIATE GENERAL DENTIST OPPORTUNITY:

We are seeking an associate general dentist for our Aurora office; full-time preferred. Four to five days per week, but there is an option for part-time. Ideal candidate will have experience in implant placements, molar endo and third molar extractions. Four ops, currently only using three. Full-time RDH. CBCT, panoramic, all digital X-rays. Aggressive compensation for the right candidate. Please email resume to pr@smilemoredental.com.

PART-TIME DENTIST WANTED: Part-time dentist wanted in Rockford. Offering \$700/day plus bonus per procedure. One to two days/week. 1099 status. Contact 607.425.8381. Email omer786@icloud.com.

Brushin' on Belmont is looking for an orthodontist to join our established ortho/pedo/general, fee-for-service practice located in the Roscoe Village neighborhood of Chicago. Great opportunity to step in to a full ortho schedule with endless potential for growth. Position is for one to two days a week. Established, 15-year practice with a full-time pediatric and general dentist, part-time orthodontist, two hygienists, and a myofunctional therapist. Current orthodontist is relocating and will ensure a smooth transition for the incoming orthodontist. Fully digital office, iTero scanner, and 3D printing capabilities. In-house referrals with a great mix of pediatric and adult patients. 100% fee-for-service, no PPO, HMO, or Medicaid. Percentage or per diem based compensation. Practice with full autonomy while having the support of experienced doctors and staff. Check out our website at www.brushinonbelmont.com. Send resume to drgovoni@gmail.com.

GENERAL DENTIST NEEDED: Full-time or part-time at an established fully digital practice located near Hyde Park. Daily guarantee \$750 or percentage of collection, whichever is higher. We are PPO/fee-for-service/Medicaid office. Experienced staff, paid malpractice, CE, bonus and mentorship, H1-B available. Email dentistjobs12@gmail.com.

#### SUMMER JOB OPENINGS, WEBSTER DENTAL:

Webster Dental Care is now interviewing and hiring for June and July openings. We are looking for general dentists and specialists in pedo, ortho, perio and endo. Our offices are in the city and the north, northwest and western suburbs. We have beautiful offices, great fee schedules and the best equipment. Our offices have Cerec and iTero and those who know how to use them are especially encouraged to apply. Send your resume to Dr. Steve Rempas, founder, drsteve@webster.dental.

#### GENERAL DENTIST CHICAGO

Established multi-specialty group practice in Downtown Chicago and River West area seeking a full-time or part-time general dentist to join the team. Please email resume to drsharma@atooth.com.

PART-TIME ENDODONTIST: Great Lakes Dental Partners is seeking a part-time endodontist at our Downtown Chicago office. We have several offices referring patients for treatment. This position will be between two offices in Chicago. We offer competitive pay, high patient volume and flexible schedules. Please send your resume to sahmed@aldpdental.com.

#### GENERAL DENTIST

Looking for a new opportunity to be a part of a successful and growing organization where you can grow professionally? EF Dental based in the Chicago area is looking for a general dentist to join our team. We offer a \$750/daily minimum or 35% of production. Flexible time off. Full-time opportunity. Please send your resume to carolina@efdentalcare.com. Visa or Green Card sponsorship available. Sign-on bonus, \$20,000 to \$40,000.

PART-TIME ASSOCIATE, NORTHWEST SUBURBS: We are seeking an ambitious, motivated associate general dentist to join our Schaumburg office part time with potential transition to full time. Immediate opportunity is available to a personable and skilled clinician. Guaranteed daily minimum. One-year experience preferred. Please send resume to cchandds@gmail.com.

#### GENERAL DENTIST:

General dentist needed at Chicago west suburban fee-for-service, PPO private practice. Digital, paperless and potential buy-in available. Come join our amazing team with our loyal, appreciative patients. Send resume to smiles1600mplv@gmail.com.

FULL-TIME GENERAL DENTIST: Busy multi-specialty office in the western suburbs is looking for an energetic and out going general dentist to join our growing team. State-of-the-art office with the latest technologies. Dentist owned and operated, PPO/fee-for-service no Public Aid or HMO. Competitive compensation package, looking to fill this position immediately. Excellent work environment, with great support staff. Please email CV to <code>drsud.dds@qmail.com</code>.

#### ASSOCIATE GENERAL DENTIST

Opportunity at our South Chicago Heights location. Our established, privately owned practice is looking for a full-time general dentist for our South Chicago Heights team. Our office is paperless and digital, we have trained staff ready to welcome you to our dental family. We participate with most major insurance plans, and we also accept fee for service patients. An ideal candidate will be friendly, passionate about dentistry and goal focused. New graduates welcome. Please email resume to <code>icyangdds@yahoo.com</code> and the location you would be interested to work in.

#### GENERAL DENTIST/PROSTHODONTIST NEEDED:

Are you looking to step right into practice ownership? General dentist/prosthodontist with excellent clinical skills and chair-side manner is needed for an all-on-four implant, full mouth, cosmetic and restorative practice. Great opportunity to gain experience. Send resume to nwchicagodentist@gmail.com.

FULL-TIME GENERAL DENTIST NEEDED: Elmhurst Dental Care is actively seeking a highly motivated dentist for our very busy family practice located in Elmhurst. We are seeking a full-time associate general dentist to join our well-established practice at the end of July. Fee-for-service practice with solid patient base needs a professional experienced in all phases of general dentistry. Knowledgeable staff with state-of-the-art equipment. If interested, send your CV to hr@elmhurstdental.com.

#### PART-TIME GENERAL DENTIST, WHEELING:

Modern, busy dental practice in Wheeling is seeking general dentist for Saturdays with possibility of additional days. Mix of PPO and Public Aid. Send your CV to nextgendentalcenter@gmail.com.

GENERAL DENTIST: Elmhurst Dental Care actively seeking a highly motivated dentist for our very busy family practice located in Elmhurst. We are seeking a full-time associate general dentist to join our well-established, multi-site group practice. Fee-forservice practice with solid patient base needs a professional experienced in all phases of general dentistry. Knowledgeable staff with state-of-the-art equipment. Email CV to hr@elmhurstdental.com.

#### GENERAL DENTIST AURORA

Are you looking for an office where you can use all of your skills in a caring and upbeat environment? We are a fast-paced, rapidly expanding office looking for an associate to join our dental team.

Contact us dentalresume303@gmail.com.

DENTAL RECEPTIONIST, MOUNT PROSPECT: Looking for a very personable and friendly dental receptionist to fulfill front desk duties. This position is full-time, benefits include health insurance, paid holidays, vacation pay. Compensation is dependent on skill and experience. Contact Barb at 847.254.2427.

#### **DENTAL HYGIENIST:**

We are looking to add a part-time dental hygienist to help treat patients and promote good oral health practices in our beautiful dental office in Rockford. This position is for part-time, \$50 an hour. Please send your resume to rabeh0398@yahoo.com.

GENERAL DENTIST NEEDED: Dental office is looking for a highly motivated dentist for our very busy family practice located in Mount Prospect. We are seeking a part-time/full-time associate general dentist to join our well-established, multi-site group practice. Fee-for-service and PPO practice with solid patient base needs a professional experienced in all phases of general dentistry. Ukrainian-speaking dentist preferable. Knowledgeable staff with state-of-the-art equipment. Email CV to angelsmiledentalcare@qmail.com.

#### PART-TIME ASSOCIATE DENTIST:

Multi-specialty office in south suburbs looking for an energetic dentist to join our team. We offer a modern office with six operatories, an experienced staff, flexible days, and opportunity to grow. We offer competitive pay with a possible partnership opportunity. Email your resume to happiersmile111@gmail.com.

ENDODONTIST NEEDED, PART-TIME: Our busy Elmhurst practice is seeking a part-time endodontist one day a week. Our practice is state-of-theart, and we are looking for an experience endodontist to join our professional and fast-pace environment. For more information, please email hr@elmhurstdental.com.

#### FULL-TIME DENTIST LINCOLN PARK

We are looking for a motivated general dentist to join our privately owned practice in Lincoln Park. Its a great opportunity to join a rapidly growing practice. We offer training and development and continuing education along with a trained team, modern technology, fee-for service (no HMO), great "new patient" base and a competitive compensation package (daily rate plus percentage of collections). Send resume to *lparkdentist@gmail.com*.

ENDODONTIST NEEDED: Well-established Naperville office, is in need of an endodontist one day a week. Strong patient base, fee-for-service, PPO, CBCT, microscope on site. Trained dental assistants. Very competitive salary. Looking to fill position immediately. Please email CV to drsud.dds@qmail.com.

#### PEDIATRIC DENTIST:

International dental center seeking exceptional pediatric dentist to join our amazing professional team. Ideal candidate has expertise performing complex dental procedures with strong commitment to outstanding patient care. Qualified applicants in search of extraordinary career opportunity are encouraged to apply. \$2,000 guarantee or 45% of collection. Please send resume to rabeh0398@yahoo.com, attention Bahaa.

EXCITING LONG-TERM OPPORTUNITY for general dentist: Clearly Cares Dental is a well-established, growing practice in the popular Avondale neighborhood. We are seeking a full-time general dentist Tuesday, Thursday (10 a.m. to 6:30 p.m.) Wednesday and Friday (9 a.m. to 5:30 p.m.) and two Saturdays (9 a.m. to 2 p.m.). Open to part-time as well. Our expanded, brand new facility affords you two treatment rooms and a private office of your own. Work/life balance encouraged with Mondays off and two extended weekends off a month. Great income potential. Prefer minimum two years of clinical experience. Please send CV to kjbdentistry@gmail.com. Please include two professional references.

#### PART-TIME/FULL-TIME ASSOCIATE:

South Holland dental office looking for part-time or full-time associate, three+ years experience is a must. Please email raya@udclinics.com. or text 708.986.6736.

ASSOCIATE GENERAL DENTIST – BLOOMINGTON: Foehr Dental, a DCA-affiliated practice, has been serving the Bloomington area for 43 years. Full-time general dentist opportunity. Great earnings, benefits, CEs, relocation/sign-on bonus up to \$40,000. New grads welcome. Email resume to bames@dentalcarealliance.com. Learn more at www.dentalcarealliance.com.

#### GENERAL DENTIST MUNSTER, IN:

General dentist, part-time/full-time. Office has been recently remodeled. Office is expanding to 16 operatories. All technology is state-of-the-art. including CBCT/3D Pan. Practice is very preventative/hygiene care driven. Centrally located in Munster, IN., bordering South Chicago. Please email wadasdentalcare@comcast.net or call 219.836.2910.

#### PEDIATRIC DENTIST NEEDED.

Northwest Indiana dental practice seeking exceptional pediatric dentist to join our amazing professional team. Ideal candidate has expertise performing complex dental procedures with strong commitment to outstanding patient care. Qualified applicants in search of extraordinary career opportunity are encouraged to apply. Please send resume to info@smilesonrandolph.com, attention Erica. smilesonrandolph.com

GENERAL DENTIST: We are seeking a general dentist to join our busy pediatric and orthodontic offices to care for teens and young adults in Buffalo Grove and Crystal Lake. Minimum three years experience required. AEGD or GPR will be a plus. Please email your resume to nwlittleteethrus@gmail.com, www.kidsmyl.com.

#### ASSOCIATE DENTIST NEEDED:

Northwest Indiana dental practice seeking exceptional dentist to join our amazing professional team. Ideal candidate has expertise performing complex dental procedures with strong commitment to outstanding patient care. Qualified applicants in search of extraordinary career opportunity are encouraged to apply. Please send resume to info@smilesonrandolph.com, attention Erica. smilesonrandolph.com, themerrillvilledentist.com.

#### ELILL-TIME/PART-TIME GENERAL DENTIS

and pedodontist: We are seeking a full-time/part-time motivated general dentist and pedodontist to join our state-of-the-art, and fully digital office in northwest suburbs of Chicago. New graduates welcome. Apply at <a href="mailto:chicagodental12@gmail.com">chicagodental12@gmail.com</a>.

LOOKING FOR A PATIENT-ORIENTED restorative dentist: A top-of-the-line general practice looking to add a full-time restorative dentist to help care for our growing patient base. Patients are not shared between our associates. You are in charge of your patients. Part time is accepted as well. One to two years of experience are desired so is a GPR or AEGD training. Please email with any questions to *searchdds@yahoo.com*.

#### ASSOCIATE DENTIST:

Full-time/part-time associate opportunity in our well-established, busy practices in Aurora and Joliet. Work on a diverse patient base while practicing all forms of dentistry.

Compensation is 40% of collections. Full-time associates earn between \$200,000 and \$300,000 per year.

Email *krishandental@gmail.com* or call 773.742.8471.

GREAT OPENING IN HYDE PARK NEIGHBORHOOD: Join our team in our Hyde Park office. We are looking for a dental provider with at least two years of experience for two days a week. We are a completely digital office. We are offering a fair compensation rate and a flexible schedule. Candidate must have great chair side manner and be a great team player. Please send resume to ivorydentaldocs@gmail.com.

ASSOCIATE GENERAL DENTIST WANTED:
Partnership possible in the future. Wanted, full-time or part-time associate general dentist for busy
Oak Lawn PPO/fee-for-service practice.
Partnership opportunity could be considered.
Minimum three years experience.
Email generaldentistchicago123@gmail.com or text 708.699.3775.

#### **ENDODONTIST FOR CHICAGO OFFICES:**

The Chicago Dental Studio is looking for an endodontist to work two to four times a month. We are fully equipped with the latest technology including a CBCT scan and microscope. Please email resume to jamie@thechicagodentalstudio.com.

DENTAL ASSOCIATE, PART-TIME: Part-time associate position in a high tech dental office. Our Office has 3-D imaging, dental microscope, hard and soft tissue lasers. We utilize 3-D printing and both iTero and Medit i700 scanners. This is an excellent office for a young associate to get the mentoring you need to excel in this profession. We have been in practice for over 40 years now. Please send your CV to rpfitton@comcast.net.

FULL-TIME ENDODONTIST POSITION:

Specialty practice. Endodontic practice looking for a full-time endodontist to split their time between Chicago Ridge and Joliet office locations. Both brand new facilities, well-equipped, wonderful team of doctors and staff. If interested, contact

#### DENTOLOGIE SEEKING AWESOME

Dr. Tismensky, vtismen@gmail.com.

associate dentist: We're seeking driven, positive, and skilled general dentist to join our busy and rapidly growing practices. We offer a very positive company culture with significant income potential and career growth. Dentologie is focused on providing outstanding patient and employee experiences. New grads welcome to apply. We're looking for candidates with outgoing personalities, great work ethic and strong team players. Our awesome team of Doctors help contribute to a positive and nurturing learning environment for our team. Full-time position is available. Visit www.dentologie.com and @dentplogie to get info on our practice from our website and Instagram page. Please email resume to drk@dentologie.com.

FULL-TIME DENTIST, MOUNT PROSPECT: General dentist needed for modern established practice in northwest suburbs. Looking for associate with potential for partnership in the future. Skill with routine root canals and extractions a plus. Friendly and experienced staff. Please contact us to learn more about this rewarding opportunity. New graduates are welcome. Contact Barb at 847.253.5901.

#### PART-TIME GENERAL DENTIST IN DES PLAINES

Modern, busy dental practice in Des Plaines is seeking a general dentist for one to two days a week. Mix of PPO and fee-for-service. Up to 37% of production for the right candidate. Send your CV to dentaljobsdp@gmail.com.

ASSOCIATE DENTIST, ST. CHARLES:
Associate dentist, St. Charles. We are an established, busy PPO/fee-for-service private practice seeking a part-time general dentist for three days a week. Computerized, digital X-rays, CBCT, iTero scanners and more. New grads welcome. Please send resume to

#### ASSOCIATE GENERAL DENTIST

drwolski@bespokedentalco.com.

Opportunity at our South Chicago Heights location. Our established, privately owned practice is looking for a full-time general dentist for our South Chicago Heights team. Our office is paperless and digital, we have trained staff ready to welcome you to our dental family. We participate with most major insurance plans, and we also accept fee for service patients. An ideal candidate will be friendly, passionate about dentistry and goal focused. New graduates welcome. Please email your resume to icyangdds@yahoo.com and the location you would be interested to work in.

#### **POSITIONS WANTED**

ORTHODONTIST AVAILABLE: Experienced orthodontist willing to provide excellent orthodontic treatment in an orthodontic or general dental office. If interested please contact *kizwizme@aol.com* for more information.

KEEP ALL-ON-X, ZYGOMATIC IMPLANTS and full-arch implant rehabs in house. Experienced traveling dentist available with all equipment/ Implants/Instruments/bio-materials needed for all-on-x cases, IV-sedation certified, Zygomatic/ Pterygoid Implant-placement for new or redo and revision cases on your patients in your office. Stop referring them out and keep those cases in-house. www.surgicalsuites.com, drsam@surgicalsuites.com, cell number: 312.532.9691.

#### **FOR RENT**

#### LIBERTYVILLE OFFICE FOR RENT

Prime location, completely built out, four to five operatories, ample parking, private entrance, proven successful location. Rent, leasehold allowance, and terms negotiable. For details/pics or to arrange a visit, email asteplyk@gmail.com or call 847.404.6458.

DENTAL OFFICE FOR RENT in Des Plaines dental building. 850 square-foot office with an additional 850 square-foot storage unit in Oakton Dental Medical Plaza. \$1,250. per month. Contact mramseycnr@qmail.com.

DENTAL OFFICE FOR RENT AT SIX CORNERS, CHICAGO: Dental suite with three fully plumbed, newly remodeled, treatment rooms in beautiful Six Corners Medical Center. Great, busy location. www.cicerocc.com. Please call 312.266.2211, email rent@cicerocc.com.

PRINTERS ROW DENTAL OFFICE FOR RENT: Twenty-year cosmetic dental office Chicago location for rent; 1,800-square-foot ground floor office with big retail windows bustling with residential and retail foot traffic. The economy is good with lot's of pent up demand for cosmetic dentistry. Mixed retail and residential premium neighborhood. Located within a mile of all major Chicagoland highways, commuter train stations and public transport. Live and work in the best Downtown neighborhood centrally located for sports venues, entertainment, museum campuses and lakefront recreation. Strong community loyalty and downtown location makes this a unique opportunity. Long-term lease available. gapltd@gmail.com.

GORGEOUS DENTAL SPACE AVAILABLE: One-year-old build-out with nine operatories, thee of-fices in 4,926 square feet in a prime Chicago Loop location. Fully furnished with option to lease with or without all new equipment and supplies. \$32 to \$45 per square foot.

management@chicagolandmanagement.com.

LINCOLN PARK, RENT/SALE: Heart of Lincoln Park, 38-year location for rent, ready to practice. Please leave a message by text at 773.386.2503 or ask for Grace. Option to purchase.

Pristine, two-operatory suite in 25 E. Washington, the premier Loop dental location. Pristine, two-operatory dental suite available for immediate occupancy. Bright northerly views flood this 17th-floor, very efficient suite of 761 square feet. Photos and floorplan for suite 1721 available at www.25eastwashington.com. For more information, or to arrange a tour of this or two other dental suites, please contact Shelly Shannon at 312.863.6205 or sshannon@aspireproperties.com.

#### DENTAL OFFICE FOR RENT IN GURNEE:

25-year dental office location for rent. Bring your patients or start a practice. Three ops plus two additional possible with expansion. Reception, lab/sterilization rooms, bathrooms. In a retail center that includes Montesorri School, cleaners and salon. Reasonable rent. The Tideman Company, 847.441.5010.

j.tideman@tidemanco.com. Broker owned.

Dental suite available with two fully plumbed operatories in a professional building. Great starter for a new graduate or a satellite office. Please call 847.392.2457 or email cuspid4@aol.com.

PROFESSIONAL SUITES FOR RENT: Individual dental suites in Chicago, adjacent to Niles and Park Ridge. Convenient to public transportation and expressways. Suites range from 600 to 2,800 square feet and are fully plumbed for multiple dental operatories. One 1,300 square-foot suite fully equipped for dental. Suitable for solo and/or group practice. Contact 847.921.6836 or email mccullyrossa@ameritech.net for further information.

Fully plumbed dental office in a professional building in North Aurora. Immediate occupancy and very favorable terms. Location close to toll way at a busy intersection. Please call 630.346.4011 or email dental1946@gmail.com.

#### **SPACE SHARING**

EAST LOOP: 38-year established general practice with one employee/receptionist. I can equip operatory or use already equipped op. Willing to supply own disposables. qodfreynuuids@msn.com.

SPACE SHARING: Beautiful GP office with over 2,500 square feet of space, four ops plumbed, two equipped, room for a lot of growth. Ideal for specialist: orthodontist/oral surgeon/endodontist. Contact highlandsdentalcare@gmail.com.

PEDODONTIST LOOKING FOR SPACE SHARING: Looking to start a pedo practice using same office as GP, but keeping families "together" under one roof. Close to Plainfield, Bolingbrook, Woodridge. Email dentist303@yahoo.com.

Established office has availability for space sharing. At Peterson and Cicero. Possible opportunity for buy-out. csdds@earthlink.net.

#### FOR SALE BY OWNER

#### WORKING PARTNERSHIP:

Inviting working partnership offers until May 31, 2022, for a general dentistry and/or implant practice in northwest community. Turn-key operation with CBCT and a separate 2D Pan/Ceph. Four fully equipped operatories with plumbing and electrical. Owner retiring. Real estate available. Recently remodeled 1,500 Square feet with 1,500 square-foot extension on ground level available for immediate occupancy. Call Jack at 773.743.5451 or email *jackgothi@gmail.com*.

ESTABLISHED 40-YEAR BEAUTIFUL DENTAL office for sale: Free standing dental office with practice in Lansing. Mixed use commercial and residential. Three ops functional plus three more for expansion. PPO/fee-for-service. Interested? Call 224.308.3938.

Three-op furnished dental chairs available. Excellent store-front visibility; nitrous plumbed; seller motivated to sell. Contact for info/tour at jplescia@e-ppc.com.

FRANKFORT, THREE -CHAIR DENTAL OFFICE for sale due to health concerns. Forced to sell after 40 great years serving generations of great people in unique small-town atmosphere of Frankfort. Great opportunity for growth as all patients are fee-for-service and accustomed to full service family dentistry. Equipment-only purchase would be considered. Contact smyleguyoffice@comcast.net.

PRACTICE FOR SALE, NORRIDGE/CHICAGO: Long-standing general practice in Norridge/ Chicago area. Four fully equipped operatories; plumbed for five. New CT Scan with Ceph. Collected \$974,000 in 2021. Large patient base made of PPO, fee-for-service and Medicaid. Low overhead, in busy shopping plaza, great visibility, intersection of two major roads with free parking. If interested, please email janeta@att.net.

#### DENTAL EQUIPMENT FOR SALE:

Three operatories of chairs, stools, X-rays, digital pan, compressor, suction, reception chairs. Asking \$12,500 for everything. Text 630.800.0504 for photos.

ESTABLISHED OFFICE FOR SALE: Established free standing dental office in Rockford is for sale. Collection \$550,000, six operatories all equipped, insurance and fee for service, paperless, free large own parking lot. Great opportunity for expansion. If interested, please email dimiana@aol.com.

7-OPERATORY DENTAL PRACTICE FOR SALE: Seven equipped operatory dental practice located in a big strip mall in Mount Prospect for sale. Averaging 30-plus new patients per month. Yearly average collection \$600,000-plus with 2.5 days open/week. Only fee-for-service and PPO insurance patients. Great opportunity to expand and open more days. Inquiries email tleeper@alchemy-gold.com or call 630.363.5006.

OFFICE FOR SALE: For sale, four ops, all digital. Pre-Covid gross \$360,000, post-coved gross \$200,000. Three ops full equipped. \$120,000. Call Bill at 707.287.3887. Orland Park.

#### DENTAL OFFICE BY MILLENNIUM PARK:

Is it your dream to practice in a 4-operatory dental office in a building along Michigan Avenue? Walgreens in the first floor. It can cost over \$200,000 to build in downtown Chicago without equipment. Over 50 active patients, over 10,000 to activate. Office open one day/week but you can make your own schedule. I have a second practice close to home and getting old to drive interstate. Selling \$185,000 (negotiable) Email drfsm420@icloud.com.
Text only 262.308.6221.

FOR SALE BY OWNER: For sale, three ops, all digital. Gross, \$200,000. Fully equipped. \$120,000, includes building. Kankakee. Call Bill at 708.287.3887.

BUILDING FOR DENTAL OFFICE, ST. CHARLES: Beautiful dental office. Five ops plumbed, three equipped with one set up as a surgical suite. The upstairs is also vacant and allows an opportunity for growth. Building has an elevator and a full basement with more than 8,000 total square feet of space. Perfect for surgery and ortho. Building is a solid build, previously housing a bank. Please call 847.927.1315.

#### FOR SALE BY BROKER

PROFESSIONAL OFFICE BUILDING FOR SALE: 5400 N. Milwaukee Ave., Chicago. 7,200 square feet on one level divided into eight suites ranging from 600 to 2,800 square feet. General or professional office space use. Suites are fully plumbed for multiple dental operatories. 3,600-square-foot full basement for storage. Price negotiable. One 1,300-square-foot suite fully equipped for dental. Contact 847.921.6836 or mccullyrossa@ameritech.net for further information.

#### BLOOMINGDALE PRACTICE SALE

Excellent starter or merger opportunity. Busy storefront location with four treatment rooms, pan/ceph, Eaglesoft and Schick digital.

Collections, \$256,000 on 26 hours per week.

Contact Jim Plescia, *jplescia@e-ppc.com*,
630.890.6074. www.e-ppc.com.

#### GENERAL DENTISTRY PRACTICE FOR SALE

Far south suburbs. Well-established, four ops with room to expand, fee-for-service. Heavy emphasis on Invisalign. High-tech. Collections: \$1.55 million.

Standalone building available for purchase. https://buildout.com/website/1031214-sale. Contact Jerry West, 716.936.3081 jerry@jrossiandassociates.com.

ADS MIDWEST: Endorsed by ISDS.
Contact Peter J. Ackerman, CPA, CVA, CEPA at 312.240.9595, peter@adsmidwest.com or adsmidwest.com. Sellers needed. Never have values been higher. Call for a free consultation if you are considering a transition or sale.
CHICAGO LOOP: \$750,000, four ops.
CHICAGO LOOP: \$3 million. Fee-for-service/PPO partnership.

CHICAGO: \$7.5 million, multi-doctor.

NORTH SHORE: \$930,000. Fee-for-service, restorative/preventative \$400,000 net after debt.

PALOS – Pending.

SOUTH SUBURB – \$750,000, fee-for-service, 4 ops, freestanding building.

SOUTHWEST SUBURB: \$1.2 million. Sold. NORTHLAKE: Pending.

WHEATON: Sold

WEST SUBURB: \$2.6 million, fee-for-service, high quality, high tech, incredible location.

FAR SOUTHWEST SUBURB: \$1.1 million. Fee-for-service/ PPO, 5+ beautiful ops, free-standing building. BUFFALO GROVE: 4 newer ops \$300,000. Bargain priced

NORTHWEST SUBURBS: \$790,000, modern free-standing building.

NORTHWEST SUBURB: \$590,000, free-standing building.

NORTHWEST SUBURB: \$1 million, implant-based, real estate for sale.

MCHENRY COUNTY: \$650,000 Fee-for-service/PPO, 6 ops, modern paperless.

NORTH CENTRAL IL: \$1.4 million, 5-plus ops, hygiene 38% of revenue, 4 days/week.

ORTHO: West Suburbs, \$1 million, fee-for-service, low overhead.

ORTHO: Chicago, \$1 million-plus, Sold.

#### KANE COUNTY PRACTICE FOR SALE

Dentist looking to retire. Well-established highly visible free standing building. Four treatment rooms with room to expand to six. Collections: \$717,000. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

HENRY SCHEIN Professional Practice Transitions: Helping Buyers And Sellers. For details contact Al Brown, 630.781.2176, *al.brown@henryschein.com*. NORTHWEST/WESTERN SUBURB: Well-kept feefor-service practice with four operatories. In a very busy, newly renovated "Town Center" type location within a residential area. #IL1981

SOUTHWEST SUBURB: One-doctor owner/two practices with combined historical revenue of \$450,000 on total of approximately 32 hours a week. #IL 2635

WEST SUBURB: Very profitable, updated, fee-for-service, four-op practice \$350,000-plus range revenue on only 16 patient hours a week – by design. Perfect as second office for extra income or main office that you can easily grow. #IL 2649 CENTRAL ILLINOIS: Established \$900,000-plus revenue GP practice in the Eastern Illinois University area. Paperless, digital nine- to 12-op practice including newer Conebeam. Great location for multi-specialties. #IL141

CHICAGO, WEST SUBURB: Modern, digital threeop practice \$350,000-plus range revenue on only three days a week. Great location in outlot from Home Depot and other major retailers on very busy Ogden Avenue. #IL2750

SOUTHWEST SUBURB: Well maintained practice in one-story professional building with signage right on high traffic Route 30 (Lincoln Highway). This profitable practice can be kept at current limited patient hours or increased for growth. #IL2889

#### ENERAL PRACTICES FOR SALE

Engage Transitions, a division of Engage Advisors – call 708.447.7095 or email spencer@engageadvisors.com.

Southwest suburbs, \$865,000 collections, six ops; near north suburbs, \$640,000 collections, five 5 ops;

Northwest Indiana, \$2.12 million collections, nine ops; Schaumburg, four ops, great, tenured staff, great retail location, collections in the \$300,000s; Chicago River North, \$910,000 collections, four ops; west suburbs, \$850,000 collections, two locations, well controlled overhead, CBCT, room for growth, real estate available; Wheaton, \$1.64 million collections, seven ops; Arlington Heights, \$795,000 collections, three ops;

Oak Park, \$780,000 collections three ops; Tri-Cities Fox River Valley, \$520,000 collections, five ops; Kane County,\$930,000 collections, five ops, real estate available. PRACTICE FOR SALE OR MERGER: High-end Michigan Avenue private practice for sale or buyto-merge. Fully staffed, 6 ops, grossing over \$1 million with two associates. William Houston 630.242.5678 whouston@aftco.net.

#### DDSMATCH CHICAGO, TRANSITION

ON YOUR TERMS: ddsmatch Chicago. please contact Rex Plamann email rplamann@ddsmatch.com or call 1.855.546.0044 to start a free and confidential conversation.

SOUTHWEST SUBURBS: Periodontal practice, \$1.8 million in collections, five operatories, transition options.

ROCKFORD: General Practice, \$900,000 in collections, cosmetic, fee for service, real estate available.

SOUTHWEST SUBURBS: Periodontal practice, \$1.8 million in collections, five operatories, transition options.

LAKE COUNTY: General Practice, 10 operatories, new equipment, large parking lot, real estate available. Asking \$625,000.

SOUTH SUBURBS: General practice in Will County, \$400,000 in collections, three operatories, real estate available.

WEST SUBURBS: General practice, three operatories, \$215,000 in collections, PPO, busy thoroughfare, real estate available, DuPage County. WEST SUBURBS: Specialty practice, state of the art equipment, impressive décor, three operatories with expansion available. Jump start. WEST SUBURBS: Oral surgery, \$1 million collections, 5,000 square feet, immaculate

design, AAAHC accredited surgery suite, real estate available, attractive location. SOUTH SUBURBS: \$160,000 in collections, two operatories, sale or merger, motivated seller.

NORTHWEST INDIANA: General Practice, \$800,000 in collections, five operatories with expansion opportunity, real estate available.

NORTHWEST INDIANA: General practice, \$425,000 in collections, newly renovated, four

operatories, good location. WEST SUBURBS: Pediatric practice, \$520,000 in

collections, great location, ample space to grow. WEST SUBURBS: Jump start opportunity. Three equipped operatories, busy thoroughfare,

great visibility.

New opportunities on the horizon. Call to discuss your future practicing plan, 1.855.546.0044. Email rplamann@ddsmatch.com or visit our website to learn more about our Trusted Transition Process, www.ddsmatch.com.

Established turn-key state-of-the-art practice. Four fully equipped A-dec operatories. Dentrix, iTero scanner, digital pan/ceph, nitrous. Average collections, \$1.3 million. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074, www.e-ppc.com.

Storefront location with good visibility. Low rent. Four ops, three equipped. Collections, \$364,000 on 32-hour week. Seller will help transition. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074, www.e-ppc.com.

#### CHICAGO PRACTICE SALES:

773.502.6000 or www.chicagopracticesale.com. Thinking about a move or a start up? Need a great location? No cost office location services available. Call Sharon at 847.370.9131.

COMING: Naperville, Wheaton, Northwest Indiana.

SOLD: Evanston, Hammond, Loves Park, Niles, Woodridge.

ILLINOIS PRACTICES FOR SALE:

ADDISON: Three ops in a medical building.

Fee-for-service/PPO. Associate driven. Turnkey.

BENSENVILLE: New. Charts and equipment only. Newer equipment, digital pano, 400 active charts. Make an

BLOOMINGDALE: New. Four ops, expandable.

Fee-for-service/PPO, excellent hygiene program. Many services referred out. Must see.

CHICAGO, MOUNT GREENWOOD: Four ops,

expandable. Street level storefront, busy corner, great signage, ample parking. Fee-for-service and PPO. Associate will stay.

CHICAGO, PORTAGE PARK: Under contract.

CHICAGO: New. Two ops in a professional building. Collections \$350,000. 100% fee-for-service. Owner will transition.

DOWNERS GROVE: New. Three ops at street level, fee-for-service/PPO, hygienist. Many services referred out. Low rent. Must see.

GLENVIEW -New. Two ops on first floor of a professional building. Fee-for-service/PPO/Medicaid for Kids. Newer A-dec equipment, pano. Awesome.

MOUNT PROSPECT: New. Four ops at street level. Fee-for-service/PPO. Make an offer.

HIGHLAND PARK: New. Data coming.

NORTH SHORE: New. Four ops at street level. Ample parking. 100% fee-for-service. Many services referred. Highly desirable.

SOUTH ELGIN: New. Four ops at street level,

Fee-for-service/PPO. Condo for lease or purchase. Must see.

WORTH: Under contract.

SPACES AVAILABLE FOR LEASE OR PURCHASE:

Call Sharon at 847.370.9131 for tenant/buyer representation

Dental Office Rentals:

ARLINGTON HEIGHTS: Six-plus ops in a storefront.

BUFFALO GROVE: Six ops in a storefront.

SCHAUMBURG: Three ops in a storefront.

SOUTH ELGIN: New. Six ops in a storefront.

WILMETTE: Three ops in a storefront.

WOODRIDGE: New. Three ops in a storefront for rent.

Dental Buildings For Sale:

MOUNT GREENWOOD: Mixed use building with dental office.

ELMWOOD PARK: Mixed use building with dental office.

FOREST GLEN: Mixed use building with dental office.

JEFFERSON PARK: Mixed use building with dental office.

NAPERVILLE: Dental condo sale.

WHEATON: Under contract.

#### CHICAGO DENTAL BROKER:

The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland, chicagodentalbroker@gmail.com, 847.814.4149, www.chicagodentalbroker.net. CHICAGO, NORTH SIDE: New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell.

WEST SUBURBAN: Awesome four-op practice. All digital, paperless, Dentrix/Dexis, newer build out, new Cerec, two new operatories and more. \$700,000 on just 10 days per month. Nothing like it in the market. See to believe.

NORTH SUBURBAN: Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last.

NORTHWEST SUBURBAN: 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale.

- 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell.
- 3) Brand new build-out but has to sell. Doing \$450,000-plus and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN: 1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available.

2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price. SOUTH SIDE CHICAGO – Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make an offer.

SOUTH SUBURBAN: 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000.

2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also. Motivated seller.

Many new ones coming this spring. I will find you a practice. Call me.

#### **LOOKING TO PURCHASE**

SOUTHWEST SUBURBAN PRACTICE: General dentist with 20 years experience seeking to purchase PPO/fee-for-service practice in southwest or south suburbs. Email *dds2001@icloud.com*.

#### **SERVICES**

TIRED OF RUNNING YOUR OWN PRACTICE?: Want to learn how to make things easier? Upstat Dental Solutions can help. We can buy your practice or be your partner using our outstanding dental management technology. Come and see our offices in Chicago and Northwest Indiana and talk to our partners. Call Peter at 708.807.5526 to start the conversation.

#### HUNTINGTON PRACTICE FINANCE

for dental professionals: 100% financing available for dental practices with up to 15-year terms. Get the money you need for start-ups, acquisitions, buildout, expansion, partner buy-in, refinance, equipment, real estate or ground-up construction. We also do financing for recent graduates. Quick approval and closing times. Contact Sam Zanayed, VP Practice Finance. Call/text 773.415.2999 or email sam.zanayed@huntington.com.

I am a GP that loves doing molar endo. I can travel to your office and provide endodontic services to your patients, so they can stay where they are most comfortable. I bring my own equipment. If you want to stop referring your patients out, then call, text, or email me. 703.599.0878. endotreated@amail.com.

#### DDSMATCH CHICAGO

Looking fora trusted partner to support your ownership transition? Successfully connecting dentists' present with their future. . . ddsmatch, the fastest growing brokerage in the U.S. dental market. Now celebrating 10 years supporting dentists with unique tools and valuable services supporting practice sales, partnerships/mergers, associate recruitment, and practice appraisals. Call us for a confidential conversation about your future transition. Call 1.855.546.0044 or email Rex Plamann, ddsmatch Chicago at rplamann@ddsmatch.com.

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#### PROFESSIONAL PRACTICE CONSULTANTS IN

Buying or selling a practice. Practice appraisals, associateships. New office start-up consultation. Accounting, tax planning. Contact: Jim Plescia, *jplescia@e-ppc.com*. 630.890.6074. www.e-ppc.com
Professional Practice Transitions.

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Not sure how to do a chart audit?
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For General Dentists and Dental Specialists.
Wendy Pesavento, 773.502.6000
Sharon Kantor Bogetz, 847.370.9131
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Representing Illinois and Wisconsin dental practitioners in all legal aspects of dental practice, including practice purchases and sales, IDFPR/WDSPS discipline, licensing, litigation, contracts, and real estate. No charge for initial consultation. Highly experienced. Reasonable fees. Glenview office. Call 847.424.0200 or 847.212.5620 (cell) (7 days, including evenings). shj@sjesser.com. www.sjesser.com.

#### DENTIST MORTGAGES; \$0 DOWN, LOW RATES:

If you're buying a home, please contact me to discuss our special mortgage options for dentists. No down payment, no PMI, and up to a \$2 million loan amount.

Email achevalier@blueleaflending.com or call 313.598.3380.

For General Dentists and Dental Specialists. Dental Start-ups, Post-Transition Consulting, Practice Management, Marketing Consulting, and Dental Due Diligence.

www.cuttingedgepractice.com.

Call Wendy Pesavento 773.502.6000, Sharon Kantor Bogetz 847.370.9131. See Our Dental Design Portfolio

www.midwestdentalsolutions.com.

## new members CDS welcomes you

#### **New Members**

#### Cohen, Brandon

LECOM College of Dental Medicine, 2021 Oak Lawn, Englewood Branch.

#### Hussain, Raza

University of Detroit-Mercy, 2021 Chicago, Englewood Branch

#### Oh, Daniel

Northwestern University, 1991 Northfield, North Suburban Branch

#### Santos, Jeferson

UNIP - Universidade Paulista, 2014 Oak Lawn, Englewood Branch

#### Thomas, Susan

New York University, 2010 Chicago, North Side Branch

#### Triand, Christian

Midwestern University Arizona, 2021 Woodridge, Englewood Branch

#### Woodruff, James

University of Missouri-Kansas City, 1988 Northbrook, North Suburban Branch

#### Woodruff, Joshua

Nova Southeastern University, 2014 Chicago, West Side Branch

#### Woodruff, Justin

University of Louisville, 2020 Northbrook, Kenwood/Hyde Park Branch

#### Yao, Wiley

Marquette University, 2018 Homewood, South Suburban Branch

For reprints please contact the Publisher.

#### **Deceased Members**

#### Collins, Rosecrain, Jr.

Meharry Medical College, 1958 Chicago, Kenwood/Hyde Park Branch Jan. 30

#### Ourada, Donald

Northwestern University, 1953 Western Springs, West Suburban Branch Dec. 16, 2021

#### Taylor, Gary

Loyola University, 1971 Chicago, West Suburban Branch Nov. 14, 2021



## Registration begins November 1 at CDS.org







#### THE MIDWINTER MEETING BRINGS YOU UNPARALLELED OPPORTUNITIES

to learn from the leading dental clinicians and industry experts. Visit with hundreds of exhibitors, where you can try the latest innovations in dental products and services and attend the Corporate Learning Theater for free CE and demonstrations. Meet up with friends and colleagues at social receptions. Engage in valuable team building with your staff. Learn more at **CDS.org.** 

#### **CDS MEMBERS REGISTER FOR FREE!**

**Even if you don't live in the Chicago metropolitan area, you can still join CDS as an Associate Member.** For only \$125, you pay no registration fee. Be eligible to purchase CDS Member lecture packages. join today at **CDS.org.** 

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REGIONAL MEETING

## Stop Telling Patients about their Dental Insurance

(It's the patient's plan – not yours)

presented by TOM LIMOLI JR.

**WEDNESDAY** 

Sept. 14

#### **EARN 5 CE HOURS**

9 a.m. – 2 p.m.

Drury Lane, 100 Drury Lane, Oakbrook Terrace

**INTENDED AUDIENCE:** The whole dental team

#### **ABOUT OUR PROGRAM:**

Patient dental benefit plans are continually changing. Are you and your team keeping up with those changes?

This full-day workshop will provide a comprehensive overview of the skills and information needed to cope with, as well as profit from, market changes. Learn to work with and understand the patient's benefit plan restrictions and limitations. Tom's foolproof system to accurately document, code, bill and collect for completed procedures has been implemented in thousands of dental offices across the country.

Even if your office doesn't accept the insurance assignment, you shouldn't ignore this critical component of "Value Added" customer service while you streamline and simplify the reimbursement process.

- The past, present and future of dental benefit plan design
- What procedures are payable when
- Accurate coding for stress-free documentation and reimbursement

**REGISTER NOW:** on.cds.org/regional



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#### **ABOUT OUR SPEAKER:**

Tom Limoli Jr. is an expert on proper coding and administration of dental insurance benefit claims. He serves as president of Limoli and Associates/ Atlanta Dental Consultants Inc., a company that has helped dental offices streamline their insurance reimbursement processes over the past 25 years.

#### **ABOUT CDS MEETINGS:**

Regional Meetings are free to CDS members and their staff, as well as dental hygienist members of the Illinois State Dental Society. A fee of \$250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

Advance registration is not required to attend. On-site registration begins at 8 a.m. Registration for Regional Meetings ends 30 minutes after the start of the program. Each attendee is issued a badge with a barcode. Badges are scanned at the end of the program as attendees leave.

No partial credit will be issued. CE credit verification will be emailed to registered attendees after each meeting.



### Michael J. Helsdingen Senior Vice President, Group Head 708.576.7108



Mark P. Oganovich Senior Vice President 708.576.7122

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With a dedicated team of healthcare bank professionals, First Midwest Bank serves local dentists and group practices. By making decisions locally, we provide faster turnaround and the help you need to maintain momentum without interuptions in patient service.

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- Start-up Financing
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Mohammed Abunada Senior Vice President

