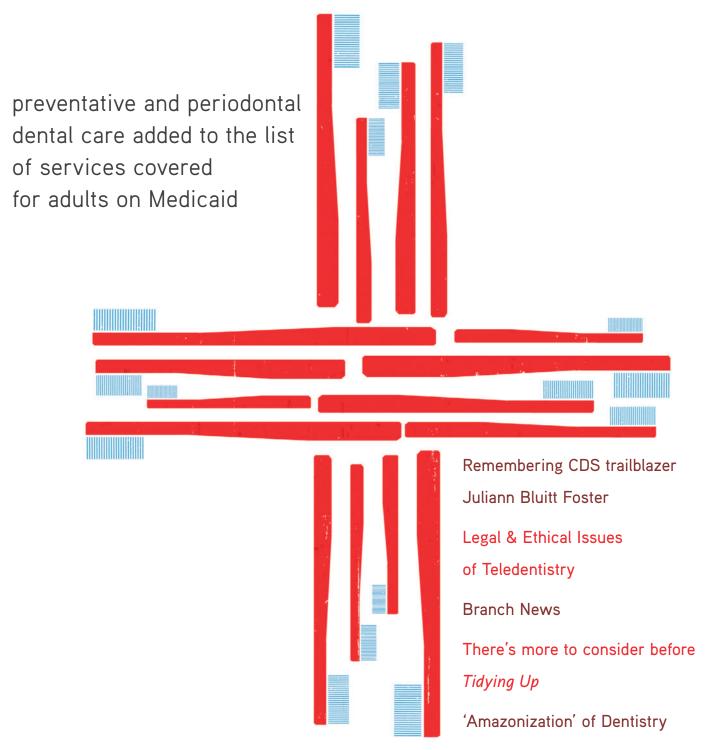


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Joanne Girardi, CDS Director of Member Services, jgirardi@cds.org

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page one

April 10, 2019, Regional Meeting minutes

The Chicago Dental Society Regional Meeting convened at the Drury Lane Oak Brook in Oakbrook Terrace at 9:05 a.m. with CDS President Cheryl Watson-Lowry presiding.

Dr. Watson-Lowry called the meeting to order at 9:05 a.m.

Inasmuch as the official minutes of the meeting of September 12, 2018, were published in the December 2018 issue of the CDS Review, a motion was entertained to dispense with reading them.

MOVED by Dean Nicholas, DDS, seconded by Brian Caraba, DDS, and carried to dispense with reading the September 12, 2018 minutes at this time.

MOVED by John Hagopian, DDS, seconded by Susan Becker Doroshow, DDS,

and carried to accept the minutes of the meeting of the Wednesday, Sept. 12, 2018.

Inasmuch as the official minutes of the meeting of Nov. 7, 2018 were published in the December 2018 issue of the CDS Review, a motion was entertained to dispense with reading them.

MOVED by Walter Lamacki, DDS, seconded by Patrick Hann, DDS, and carried to dispense with reading the Nov. 7, 2018 minutes at this time.

MOVED by Scott Smoron, DDS, seconded by Louis Imburgia, DDS, and carried to accept the minutes of the meeting of Nov. 7, 2018.

There were no reports of the Board, Special or Standing Committees.

There was no unfinished business to report.

There was no new business to report.

Dr. Watson-Lowry encouraged the attendees to visit the exhibitors during the breaks to see what each had to offer. She expressed appreciation to the exhibitors for their continued support.

Everyone was asked to silence their cell phones.

Dr. Watson-Lowry announced the dates of the upcoming Regional Meetings are scheduled for Sept. 25 and Nov. 6.

With no further business, Dr. Watson-Lowry called upon the Regional Meeting Program Chair Jun Lim, DDS, to introduce Grace Rizza, who presented the program entitled "The Newest in New Patient Attraction."

The meeting was adjourned at 2 p.m.

Deadline for nominations for ISDS awards June 1

ISDS is encouraging members to nominate deserving colleagues for one of three special recognition awards.

The nomination deadline is June 1. According to ISDS, the annual awards program recognizes members for service to their communities and to dentistry.

Lifetime Achievement Award

The Lifetime Achievement Award recognizes longstanding members who dedicated much of their professional career to the advancement of ISDS.

"For decades, these extraordinary members have repeatedly volunteered time and effort serving for the betterment of the society. Any member may nominate an active, life, retired life or retired member for this award by completing a nomination form," ISDS states on its website.

Last year's recipient of the lifetime award was Milton Salzer. *CDS Review* Editor Walter Lamacki was the recipient in 2016.

Distinguished Member Award

Another annual ISDS honor is the Distinguished Member Award given to a member dentist.

"This award is bestowed on a colleague who, over the years, has tirelessly made significant contributions to the service of

mankind extending the profession of dentistry into civic, cultural, religious, and humanitarian areas. This award recognizes a member who has exceeded the ordinary with outstanding contributions, thus enhancing the image of organized dentistry," ISDS says in a description of the award.

The first distinguished service award was presented to Edwin Dale in 1989. Joseph Hagenbruch was the recipient in 2018.

Humanitarian Award

In 2016, ISDS instituted a Humanitarian Award recognizing member dentists who have given at least 10 years to improving the oral health of underserved populations in the United States and/or abroad. The award includes a \$500 donation to the dental charity or project of the recipient's choice. Nominate one active, life or retired ISDS member in good standing per year by submitting a nomination form to the ISDS Humanitarian Award by the deadline. Sharon Perlman was the recipient of this award last year.

For more information, communicate with Janine Oxencis or visit the ISDS Awards, www.isds.org/member-center/awards.



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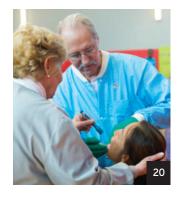
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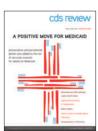
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PRESIDENT'S PERSPECTIVE by Cheryl Watson-Lowry, DDS

Write to Dr. Watson-Lowry at cwatson-lowry@cds.org.

Do we have time for prevention?

ACH WEEK IN MY OFFICE, I AM BLESSED TO BE ABLE TO MEET AND TREAT NEW PATIENTS.

Just like most of you, on my very first encounter with a patient, I introduce myself and discuss the patient's primary concerns and the desired outcome for their visit. In the majority of cases, the reason for the patient's visit is unfortunately pain.

Perhaps even more unfortunate is the rarity in which patients experiencing pain tell me that the issue started last week or yesterday. Rather the story usually is, "I started having a little discomfort several months ago but now it's constant." Even after 32 years of practicing dentistry my face can't help but show dismay and disappointment that the patient didn't come in sooner. I express my empathy and proceed to review their dental and medical history to make the best possible plan of action for their treatment.

During discussion of their dental history, I find out that the majority of patients only brush their teeth once per day, usually in the morning before breakfast, and that the majority of patients like to use a medium bristled toothbrush, both are problematic.

Then when I review their X-rays, they often reveal interproximal decay in the posterior region. It has also become commonplace for me to find that the patient has additional interproximal decay and/or possibly missing posterior teeth. With these patients I always take time to inquire about their diet, specifically their snacking habits. I often start by asking, "Do you suck on peppermints or mints?"

It's not unusual to hear: "How did you know? I have a big bag in my car."

For those who answer "no," I've found that unless I expressed the exact name of the offending "mint," these patients will maintain that they do not actively consume treats.

Over time, I started asking, "Do you use peppermints, Mentos, Tic Tacs, Altoids, Life Savers, cough drops, lozenges or hard candy of any kind?"

"Yes," is the usual response.

Most patients do not realize that all of those things are mostly sugar and should be considered candy. They don't realize that using "breath mints," even occasionally, is the cause of long-term decay over time, resulting in the systematic loss of teeth. I know many of you reading this are thinking the act of creating and facilitating this type of dialogue with our patients is time consuming.

However, I've noticed that taking this time to educate patients is always greatly appreciated by the patients as well as necessary. If we do not take the time to educate our patients then we cannot advocate for decay prevention.

Prevention is more than just telling a patient to eat right and brush after every meal. Sometimes it means taking time to analyze what the patient is doing that is causing their poor oral health. Whether you choose to properly train staff members to do this or to handle each patient's case personally, it is our duty to instill the steps and knowledge of prevention in our patients. We have to do a better job educating our communities that brushing with a medium toothbrush in the morning before breakfast and sucking on mints to freshen their breath throughout the day is not the way to prevent dental decay. I know that our patients have many misconceptions about oral health; the use of hard candy is just one example.

It seems to me we need a concerted large-scale public oral health campaign on prevention and how oral health affects overall health.

Until we have such a program, I hope you will take the time for prevention education in your practice. ■

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SESSION 4: January 16 - 19, 2020

SESSION 8: June 4 - 7, 2020





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cds review

Final Impressions column 'comforting'

When I got back from Capital Conference in Springfield in April, I had a chance to read the Final Impression column by Editor Walter Lamacki on suicide

published in the March/April issue of the CDS Review. I immediately showed the column to my receptionist, who lost her 18- year-old daughter to suicide four years ago. She struggles every single day with the loss and her battle with feeling she

should, somehow, have known something was wrong and could have prevented it. She is active with support groups and has a good network of parents, who have

also lost a child, but your column was very comforting to her, and she told me to thank Dr. Lamacki for writing about that topic.

> – Timm Schwartz, DDS Pekin

I'd like to thank Editor Walter Lamacki for writing a column regarding suicide. It took courage. Suicide touched my family when I was young. It's a tough mental problem to figure out, especially for dentists, who are use to clear-cut dental problems and remedies. Mental health disease with thoughts of suicide can be a black hole with no bottom.

– Tom Machnowski, DDS Woodridge







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Juliann S. Bluitt Foster

CDS President 1992-93

The first female president of the Chicago Dental Society

ULIANN BLUITT FOSTER, CHICAGO DENTAL SOCIETY, died April 17 in South Carolina, where she had moved following retiring from dentistry.

She was the only child born to Marion Eugenia Hughes and Stephen Bernard Bluitt on June 14, 1938, in Washington, DC.

A 1992 CDS Review profile of Dr. Bluitt Foster described her has an author, speaker and tireless advocate of organized dentistry, who was inducted into the Chicago Women's Hall of Fame in 1991 in recognition of her involvement in dental care and dental education in the city.

Dr. Bluitt Foster was an ardent supporter of CDS and traveled to Chicago this past February to attend the 154th CDS Midwinter Meeting at McCormick Place West. She was instrumental in moving the 127th Midwinter Meeting to the larger location at the McCormick Place Lakeside Center while serving as CDS president in 1992-93.

The move boosted meeting attendance, attracting dental professionals from throughout the country and world.

In 1993, after serving all elected offices, she was elected the first female and African-American person to become president of the American College of Dentists, the honorary dental society, taking office in Las Vegas in 1994.

As the first female president in these



two organizations it was an accomplishment and challenge she readily accepted. Through it all, her husband, Roscoe Foster, a practicing orthodontist, accepted and participated as "first spouse."

Dr. Bluitt Foster was the subject of numerous news articles and feature stories including in the pages of the Chicago Tribune, Today's Chicago Woman,

Chicago Sun-Times, Ebony magazine and Jet magazine as well as being featured in many national and local radio and television programs.

Most recently she was highlighted with a front-page profile in the April 2019 issue of the Illinois Dental News.

Dr. Bluitt Foster was actively involved in CDS, serving as Kenwood/Hyde Park Branch Director in 1981 to 1984. She

also served as the branch's president in 1985-86 as well as stints as secretary and vice president. She served on several CDS Midwinter Meeting committees including chairing the Course Division Committee in 2002, as well as serving on the Reception Committee on Visiting Women Dentists from 1979-82; the Ladies Hospitality Suite in 1979-80; and the VIP Reception Committee as co-chair in 1989-90 and as past-president from 1993-96. She served on several CDS standing committees as well, serving on the Health Systems Agency Liaison Committee in 1983-84; the Dental Health Education Committee from 1984-87, including as chair the last term; the Special Events Committee from 1986-90, acting as chair the last term, and on the Monthly Meeting Program Committee from 1986-89. She served on the CDS special Permanent Investment Committee in 1988-89. She also served on numerous branch committees between 1975 and 2000 and was an Illinois State Dental Society delegate /alternate from 1987-93.

Dr. Bluitt Foster was educated in the public schools of Washington, DC, where her mother was a well-respected and accomplished first-grade teacher.

She attended Howard University, Washington, DC, where she earned a Bachelor of Science Degree in Zoology in three years. She entered dental school as one of a small number of women in the profession in 1958 and graduated Cum Laude at the age of 23.

Following graduation, she was hired to teach at the Howard University College of Dentistry in the Department of Oral Medicine. She left after one year moving to Chicago to assume a position with the Chicago Board of Health where she remained for five years. In 1967, Dr. Bluitt Foster joined the faculty of

Northwestern University Dental School as chair of the Dental Hygiene Department.

With students from all over the United States attending its program, Northwestern sustained and grew as a premier program for students who chose to enter the profession. From her guidance, counseling and mentoring, over the years, an impressive number of students went on to pursue dental degrees.

In her career at Northwestern, Dr. Bluitt Foster served in several capacities including assistant dean of community affairs, assistant dean of admissions and student affairs and associate dean of student affairs.

Her expertise and experience, also allowed her to be solicited to participate in committees on the national level in organized dentistry and in professional affiliate groups. She served on the National Advisory Council for Health Manpower Legislation, on the Federal Drug Administration Committee, and the Advisory Council to the Director of the National Institutes of Health in Bethesda, MD. As a committee member for a number of years in each of these capacities, she was known for her outspokenness and diligence. Her proudest accomplishments were serving on the committees which authorized mapping of the Human Genome and the investigative study for this newly emerging disease, Acquired Immune Deficiency Syndrome or AIDS.

Dr. Bluitt Foster was well respected by her colleagues both professionally and personally.

"Dr. Juliann Bluitt was an amazingly accomplished professional. She dedicated her adult life to the education of others in the dental profession," said CDS President Cheryl Watson-Lowry, the second female African American CDS

president. "As the first female and African-American female president of the Chicago Dental Society, Juliann Bluitt inspired me and countless others to pursue our dreams without limitation. She not only served as a role model to so many of us but was also a pioneer in multiple arenas. I was blessed to be able to spend some time with her at this last Midwinter Meeting. I will forever be grateful for those moments."

In the ISDS profile, 1991-92 CDS President William Kort, her immediate predecessor, was quoted as saying Dr. Bluitt Foster and her late husband, Roscoe, were "delightful friends" who were "fun, kind, compassionate and over flowingly generous."

"While serving on the CDS Board with Juliann, no one was more dedicated or prepared; her work was consistently superior, insightful and nothing short of profound excellence. I loved working with her and will always immensely value her friendship," Dr. Kort was quoted as saying.

Dr. Bluitt Foster did not slow down after retiring 17 years ago. After moving to Hilton Head Island, SC, with her husband, she involved herself with various interests and community activities

She was active in the local Meals on Wheels, was a member of her home community association's board of directors and a board member of an art league, and the Women Philanthropy Society.

She was also an artist and author, producing the *Hector and Timmy Coloring Book*, intended to motivate children to be active participants in their oral health.

With her husband she enjoyed travel and experienced many venues both in the United States and internationally. They especially enjoyed their African safaris and travels to South America,





(above) Juliann Bluitt receiving the gavel from her predecessor, William Kort, during her installation as CDS president. (right) Juliann Bluitt Foster with her husband, Roscoe Foster.

Mexico, and other more undeveloped countries. She keep up the spirit of travel and ventured abroad to Spain, Portugal, Paris, London, Vietnam, Thailand and Cambodia and other places on her own after his death in 2014.

She and Roscoe were married 41 years. She is survived by Roscoe's adopted son and daughter, David and Barbara Foster, three grandchildren, and one great-grandchild.

A Mass of Christian Burial was held April 24 at St. Francis by the Sea Catholic Church in Hilton Head. Interment followed in Six Oaks.

In lieu of flowers, contributions may be made to the Roscoe and Juliann Foster Scholarship program established at Roosevelt University, 410 S. Michigan Ave., Chicago, IL 60605, or to Hospice of the Lowcountry, 7 Plantation Park Dr., Bluffton, SC 29910, or to the Northwestern University School of Continuing Studies, Chicago. ■

'Is she talking about me?'

I met Juliann Bluitt Foster sometime in 1980 and was immediately captivated by her melodious voice; I'm not a musicologist, but I would say she was a contralto fit to sing *Carmen*.

Serving on several committees together, I was impressed by her intelligence and especially her vast vocabulary, pronouncing words I feared to utter, lest I mispronounced them.

She served on the CDS Board of Directors and in all the offices of the society, culminating in the presidency in 1992-93, the first woman president of CDS.

She nominated me for president-elect of the ADA at the ISDS House of Delegates with rip-snorting speech. It made me think, "Is she talking about me?" We also served together on a search committee to find an executive director for CDS.

At one meeting with a prospective candidate for the position, she asked a rambling, convoluted question with many multisyllabic words that kind of confused the committee; of course, the question puzzled the candidate. Our chairman was past president CDS William Slavin.

He turned to the aspirant, whose forehead was somewhat crinkled, and translated for Dr. Bluitt Foster.

Dr. Slavin said: "She wants to know how much you want to make?" Everybody roared in laughter, but her laughter drowned out everyone else in the room

That's the wonderful self-effacing person we all loved.

I urge you to read Joseph Hagenbruch's article on this remarkable woman in the April issue of the Illinois Dental News, the journal of ISDS.

-Walter Lamacki, editor

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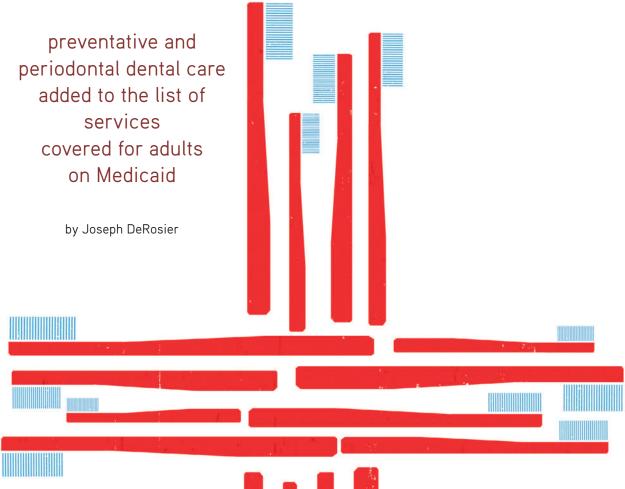
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A positive move for Medicaid



When former Gov. Bruce Rauner signed off on the 2018-19 state budget in June of 2018, the document included funds to have preventative and periodontal dental care added to the list of services covered for adults on Medicaid.

It was the first time in Illinois that such dental care for adults was added to the Medicaid program. The change would be felt most by the approximately 450,000 who are not in a managed-care organization but instead use the fee-forservice method.

The change, effective July 1, 2018, meant the fee-for-service users could pay the lower Medicaid co-pay, about \$4, for dental exams and cleanings rather than the more expensive out-of-pocket amount.

It also benefited the MCOs that would now be reimbursed for the coverage; the MCOs had voluntarily covered

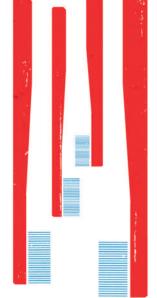


Illustration by Dan Page/theispot.com

adult Medicaid recipients, Illinois State Dental Society Executive Director Greg Johnson explained at the time.

State Rep. Greg Harris (D-13th District), who sponsored the legislation and ushered it through the legislature last year, said the idea was to get more adults taking better care of their oral health needs earlier and heading off more expensive treatments later on.

Rep. Harris, chair of the House Appropriations-Human Services Committee, said poor oral health has major consequences in a person's overall well being and paying for preventative measures "saves the state a ton of money."

John Hoffman, director of communications and public affairs for the state's Department of Healthcare and Family Services, which administers the Medicaid program, said the funding is carried forward into the next fiscal year.

Usage numbers are not available since the coverage has been in effect for less than a year, he said.

But Jason Grinter, a general dentist from Rockford who handles a number of Medicaid patients and serves on the CDS Government Affairs and Access Advocacy Committee, said he thinks the added coverage is working well.

"I'm happy about it as a dentist, and they are happy about it as patients," Dr. Grinter said of the new coverage.

The initial publicity about the change, he added, focused on the preventive care aspect. But, he pointed out, it also includes coverage of periodontal procedures such as root planing and scaling. He said that is having a major impact.

"For far too long, we have always had to skip those parts, and it was either the patient was unwilling (to be treated) or unable to get treatment because his insurance didn't cover it," Dr. Grinter said. "That's certainly understandable considering out-of-pocket costs can be pretty hefty for a periodontal therapy."

He said adding periodontal therapy means dentists can work on keeping the patient's gums healthy and keep periodontal disease at bay.

"In the short term, we're going to see a lot of benefits," Dr. Grinter said. "But really, we're going to see a lot more (benefits) in the long term when patients are holding on to their teeth longer and the overall health of their mouth is much better."

He said attacking gum disease issues early means better patient care.

"From there we can do things like restorative care, fabricate partial dentures, etc.," he said. "It's allowing us to actually follow the correct sequence of treatment for a change, which is nice."

And that means that the work dentists do will last longer and serve the patient better, he said.

Dr. Grinter said he thinks Illinois adults on Medicaid had a "pretty decent set of comprehensive dental benefits" even before the change when compared to some neighboring states, but the change elevates the level of care more.

"With the addition of preventative routine cleanings and the periodontal therapy, we're really able to focus on so much more than restoring teeth that do not have a solid foundation because there was no routine cleanings being done," he said. "From a dental perspective, it's really kind of exciting, especially for a population that really needs it the most."

Another part of the legislation called for reimbursement to dentists for treating adults to be the same rate dentists receive for treating minors.

Even with the higher rates, Genaro Romo, a Chicago dentist who works with many in the underserved community, said more changes to Medicaid are needed.

"In my office I made a conscious effort to not see adults with Medicaid," Dr. Romo, a member of the CDS government affairs committee, said. "I called Medicaid and told them I'm just not happy with a lot of things with Medicaid and I wanted to close my enrollment with adults."

He said he continues to see current Medicaid patients, who are mostly children.

He said reimbursement rates for dental cleanings for adults is \$41, the same as for children.

"Here's the problem with the \$41," Dr. Romo explained. "The average (pay) range (for hygienists) is from \$37 to \$45 and up an hour, if we're getting paid \$41 for a cleaning and if I'm paying my hygienist \$37 an hour, I'm making \$4 in profit. And that doesn't cover the disposables I use, the time, it's just not cost effective."

And while it is a plus that Medicaid now covers periodontal work of root planning and scaling, Dr. Romo said his experience of the process of getting Medicaid approval for the procedures can be summed up in one word, "horrible."

"It takes a lot of time, a lot of effort headaches, a lot of calling to them, and there are always issues of X-rays being lost that we sent to them," Dr. Romo said.

"For me, I've been taking Medicaid for 22 years, I am one of those people who have thrown in the towel and said, 'I've had it with this; I'm not going to take it, especially with adults, because it is such a big hassle."

He said he refers adult Medicaid

patients to other dentists he knows will take them.

And even though reimbursement per quadrant for periodontal work is \$122, it is still not enough to compensate for all the hoops that must be jumped through and the approval delay involved, which can take weeks, he said.

Plus Medicaid fees have stagnated for much of the time he has been a participant.

"It has become increasingly difficult to be able to pay my staff, pay the bills and the property taxes and mortgage and things like that because the reimbursement is way, way too low," he said.

"Dentists don't like to talking about this in public because it makes us sound like that's all we are after, but the reality is that enough is enough; we need a whole Medicaid reform. That's really what should happen, somebody needs to take a deep look into it and see what we can do because it's affecting access to care.

"I'm glad that we got them to pay the \$41 for cleaning; it's better than zero or turning people away. But what kind of an effect do you think it will produce?" he said.

He said he didn't think the new law will mean there will be a huge increase in dentists signing up to be Medicaid providers.

Dr. Grinter said, however, that he thinks the changes may mean less frustration for dentists trying to create a dental care plan for Medicaid patients.

"I am seeing offices that for many years haven't focused on adults and are now opening more time slots for adult appointments," he said.

"Now we can take a whole new approach and can treat the mouth, which will treat the body and really move forward, and patients are definitely getting more care in offices than they would have had in the past," he said.

Overall the change is nothing but a plus, Dr. Grinter said.

"I think in the long term we will see benefits from it. We will see patients happier, healthier and keeping their teeth longer and coming in more frequently," he said.

Joseph DeRosier is the CDS staff writer.



Photo by: kate_sept2004 / istockphoto.com

There's more for your dental practice to consider before *Tidying Up*

f your home has been swept up in the decluttering wave, you are not alone. Based on Marie Kondo's 2014 book *The Life-Changing Magic of Tidying Up* and the subsequent 2019 Netflix series *Tidying Up*, millions of people are learning to live with less. They are purging their closets of unwanted clutter.

But be warned: Ms. Kondo's method best not be applied to your dental office. Government regulations and professional responsibility demand that you purge your office far more deliberately than Ms. Kondo teaches in her book.

The so-called KonMari Method dictates that you move through your home sorting categories of items – clothing, books, papers, and so on – and identify which items spark joy. Those things that don't are sorted into containers for trash, recycling and donations.

The charitable organizations that collect our discarded items for reuse by others are benefitting tremendously from our home-based efforts. Goodwill

stores across the country are reporting increases in donations ranging from 22 percent in Houston to 3 percent in Tampa.

Chicago area-based WINGS resale shops recently reported a 40 percent increase in donations, with sales benefitting local victims of domestic violence.

But your dental office isn't like your home office, and your supply closet has few similarities to your kitchen pantry. Illinois State Dental Society Director of Government Relations Dave Marsh said it is the responsibility of the dentist to seek out the local ordinances and federal regulations that govern

decluttering activities in your workplace.

"There are EPA (Environmental Protection Agency) guidelines and OSHA (Occupational Safety and Health Administration) requirements and state requirements and local ordinances that you need to be aware of," Mr. Marsh said. As a reminder of how different the laws can be, he explained that in Chicago it is prohibited to return extracted teeth to a

But your dental office isn't like your home office . . .

it is the responsibility of the dentist to seek out the local ordinances and federal regulations that govern decluttering activities in your workplace.

it is allowed in other parts of Illinois.

The best resource for a responsible dentist, he advised, is the American Dental Association's member handbook.

An ADA spokesperson directed me to the online Center for Professional Success. The Guidelines for Practice Success, a password-protected page for ADA members, includes several articles on managing professional risk. These range from issues of consent to HIPAA enforcement, but skimming the table of contents also yields resources for regulatory agencies (including a lengthy discussion and several links to www.epa.gov for further information on the disposal of pharmaceutical waste and hazardous waste pharmaceuticals); further down you'll find advice on record destruction and the retention of other business records.

When the item you seek to dispose of is electronic equipment, Mr. Marsh said the recommended action is often dictated by the features of the machine. Having the owner's manual in hand, when you access the government regulations, will be helpful.

"And if items are disposed of improperly, you're responsible," Mr. Marsh said. "It's on you to act properly."

For items not regulated by government policies – things like fax machines and copiers - your local government can still be a good resource for responsible disposal. The Solid Waste Agency of Northern Cook County maintains a list online of local companies and charitable organizations that will haul away or accept for recycling various common office machines.

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. CDS presents Practice Smarts, a column addressing practice management issues dentists and staff members experience in the office. Practice Smarts is prepared by Joanna Brown, a freelance journalist. Email suggestions for topics to be covered to joanna@tjbrown.com.

Dental Office Designers & Builders



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ELEDENTISTRY, IN WHICH THE DENTIST IS IN ONE LOCATION AND THE PATIENT ANOTHER, IS A DEVELOPING AND BENEFICIAL FORUM TO provide dental care to those who are unable to be treated at your office. It is also used to provide care in underserved communities throughout the country.

However, teledentistry must be used judicially and has limitations.

A bill, which defines teledentistry, is making its way through the Illinois General Assembly. The bill states: "The use of telehealth systems and methodologies in dentistry and includes patient care and education delivery using synchronous and asynchronous communications under a dentist's authority as provided under this Act."

Synchronous teledentistry is "live" delivery of dental care via two-way interaction between the patient and dentist who are in different locations. An example is a dentist using FaceTime to treat a patient in real time who just sustained fractures of Teeth Nos. 8 and 9 in a bicycle accident. In fact, the ADA has a CDT code (D9995), which may allow a dentist to charge insurance for such an encounter.

Asynchronous teledentistry is CDT code (D9996), which is not real time, but rather, provides for the transmission (via email) of dental health information (i.e. radiographs, photographs, digital impressions, etc.), allowing the dental professional to examine this information to make a diagnosis. In other words, examining an X-ray with a large radiolucency over Tooth #13 on a patient with a history of upper left pain may lead to a diagnosis of apical periodontitis and the need for root canal therapy.

Teledentistry also raises interesting legal scenarios, including whether an Illinois dentist on vacation in Florida can practice teledentistry on his patient back home.

The laws for teledentistry throughout the United States are emerging with many states not yet with statutes governing this type of dental healthcare delivery. However, state laws will eventually require that dental offices have set protocols in providing dental services remotely which may likely include the following:

- Require that the patients already be "a patient of record" so as to allow the dentist to access, via computer, a patient's record;
- Require the dentist to provide the risks and benefits of teledentistry, including its limitations. For instance, a patient with vague lower left jaw pain with no associated swelling may be impossible to diagnose via teledentistry;
- Educate the patient and dentist as to the "abuses" that teledentistry can lead to such as discouraging (or encouraging) a patient to not come to the office for treatment.

Dental professionals need to check with their malpractice carrier to see if it provides coverage for teledentistry.

Teledentistry also raises interesting legal scenarios, including whether an Illinois dentist on vacation in Florida can practice teledentistry on his patient back home. It could be argued that under Florida law he is practicing dentistry without a Florida dental license.

Despite the many legal and ethical issues, teledentistry will certainly be more utilized in the near future in order to provide more access to a dentist's expertise and treatment, which, in the end, will be beneficial to many.

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 27 years. Find more information on Dr. Green at www.greenlawoffice.net.





ERALD CIEBIEN, CHAIR OF THE CDS GOVERN-MENT AFFAIRS AND ACCESS ADVOCACY COMMITTEE, WAS AMONG THE VOLUNTEERS AT

the March 25 Health Fair hosted by State Rep. Theresa Mah (D-2nd District).

More than 100 district residents attended the fair and had access to medical screenings. Adults received dental exams while children were offered fluoride treatments and sealants. The 2nd District, located in Chicago, includes Back of the Yards, Bridgeport, Brighton Park, Chinatown, McKinley Park and Pilsen. ■

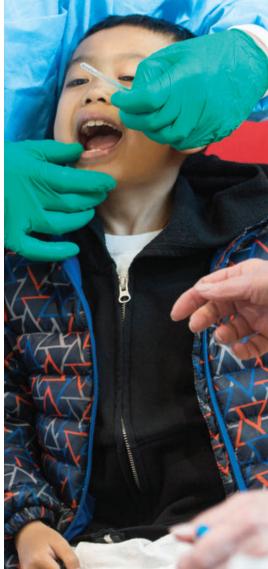
Photos by Tricia Koning.















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meeting place Social & Educational opportunities

May

7: Kenwood/Hyde Park Branch

Kenwood/Hyde Park Branch Officers Installation. Hyatt Place Chicago – South/University Medical Center, 5225 S. Harper Ave., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. For information, contact Jorelle Alexander, jalexander@cookcountyhhs.org or 773.383.7827.

22: North & Northwest Suburban branches

Annual Suburban Scramble Golf Outing. Royal Melbourne Country Club, 4700 Royal Melbourne Dr., Long Grove. For information, contact Mark Jacob, markjacob1@comcast.net, or 847.564.2180.

June

5: Englewood & South Suburban branches

Annual Golf Outing. Cog Hill Golf & Country Club – Course No. 3, 12294 Archer Ave., Lemont.

Complete the entry form found in this issue.

For information, contact Nicholas Cudney,

nickcudney@gmail.com or 708.448.8670.

5: West Side & West Suburban branches

Annual Golf Outing. Naperville Country Club, 25W570 Chicago Ave., Naperville. For information, contact Mark Ploskonka, *ploskonka@msn.com* or 630.926.3920.

July

14: Chicago Dental Society

Annual CDS Family Picnic: Brookfield Zoo, 8400 W. 31st St., Brookfield. Purchase tickets at www.cds.org.The picnic pavilion is available noon – 2 p.m.The zoo opens at 9:30 a.m. and closes at 6 p.m. Additional adult admission tickets will be available for full price at the zoo.

August

4: Chicago Dental Society Foundation

Join the Chicago Dental Society Foundation at 1:20 p.m. at Wrigley Field as the Chicago Cubs take on the Milwaukee Brewers. Join friends for an afternoon of baseball to benefit the programs of the CDS Foundation. Seats are located in Sections 228 and 229. Tickets are \$90 each, which includes a \$16 tax-deductible donation to the CDS Foundation. Parking is not included. There is no ticket purchase limit. Purchase tickets at www.bit.ly/cdsfcubsbrewers. For more information, contact Kristen Weber, kweber@cdsfound.org or call 312.836.7301.

22: Chicago Dental Society

CDS members in practice for 10 years or less are invited to join us along Chicago's scenic downtown riverfront for a special networking reception. Westin Chicago River North, Riverfront Room, 320 Riverfront Bar, 320 N. Dearborn St., Chicago. 6:30 – 9 p.m. RSVP by Aug. 20: Joanne Girardi, CDS Director of Member Services, *jajirardi@cds.org*.

September

15-17: Midwest Seminar of Dental Medicine

Regenerative Science Enhances Dentistry
Featuring University of Illinois at Chicago College
of Dentistry faculty:

- Luisa A. DiPietro, DDS, PhD
- Ana Bedran-Russo, DDS, MS, PhD
- Michael Colvard, DDS, MTS, MS, PhD, FDS, RCSEd

Lake Lawn Resort, 2400 E. Geneva St., Delavan, WI. 12 hours of AGD/PACE continuing education credit.

\$595 for first-time attending dental professionals \$295 for your accompanying non-dental guest Cost includes lodging, meals and CE. For the seminar schedule and registration information, contact Dr. Joseph Tylka, drjosephtylka@comcast.net.

25: Chicago Dental Society

Regional Meeting: 10 Elements for Practice Success: Presented by Wayne Kerr, DDS. Drury Lane, 100 Drury Lane, Oakbrook Terrace. 9 a.m. – 2 p.m. On-site registration begins at 8 a.m. 5 CE hours. Information and registration at www.cds.org.

November

6: Chicago Dental Society

Regional Meeting: Esthetics: Presented by Robert Margeas, DDS; Election of CDS Officers.

Drury Lane, 100 Drury Lane, Oakbrook Terrace.
9 a.m. – 2 p.m. On-site registration begins at
8 a.m. 5 CE hours. Information and registration at www.cds.org.

Study clubs

Central Lake County Dental Study Club

Meets the third Tuesday of every month at noon, January – November, Park Street Restaurant, 14 E. Park St., Mundelein. Contact Kimberly Zizic, 847.367.6654.

Chicago Aesthetic Masters, A Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Dr. Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. Email *smilechicago2@aol.com* or call 312.644.4321 for specific dates.

Dental Arts Club of Chicago

Dinner meetings are held on the last Tuesday of each month, from October to May at Alpine Banquets, 11141 W. Roosevelt Rd., Westchester. Cocktails: 6 – 6:30 p.m.; Dinner: 7:15 – 9 p.m.; Educational speakers: 8 – 9 p.m. Email Douglas Bork, dougbork1@comcast.net.

Greater Evanston Dentists Association

Meets first Monday of every month, noon – 1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact MT Murphy, DMD, 847.869.9303.

Hellenic American Dental Society

The Hellenic American Dental Society (HADS) holds several dinner CE seminars throughout the year. Visit *www.hads.com* for more info, including information on HADS philanthropic endeavors. HADS was founded in 1963 and is mostly comprised of Chicago-area dentists and dental specialists of Greek descent.

Waukegan Dental Study Group

Semi-monthly meeting for lunch, from noon -2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd. Contact Robert Stanuch, 847.336.8080 or Ellis Neiburger, 847.244.0292.

STUDY CLUBS AND NON-PROFITS: Submit your meeting information online at on.cds.org/MyEvent



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new members CDS welcomes you

Renner, Paul

Marquette University, 2018 4310 S. Pulaski Rd., Chicago Englewood Branch

Shah, Pinkesh

Marguette University, 2018 4516 S. Damen Ave., Chicago Kenwood/Hyde Park Branch

Willis, Abby

University of Missouri - Kansas City, 2018 4833 Church St., Skokie North Side Branch

DECEASED MEMBERS

Hofman, Walter

Marguette University, 1959 2500 Indigo Ln., Glenview Northwest Suburban Branch Died Nov. 11, 2018

Rosen, Howard

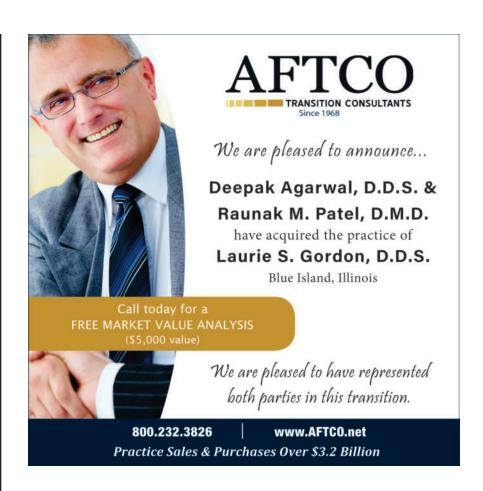
Case Western Reserve University, 1955 1421 Berry Ln., Flossmoor South Suburban Branch Died March 25, 2017

Wright, Francis

Northwestern University, 1953 18521 Dundee Ave., Homewood South Suburban Branch Died Sept. 25, 2018

Bluitt Foster, Juliann

Howard University, 1962 592 Colonial Dr., Hilton Head Island, SC Kenwood/Hyde Park Branch Died April 17





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Dentist Anesthesiologist



The Chicago Dental Society Officers and Directors cordially invite you and your guest to attend the

Installation of 2020 CDS Officers

and celebration of 50-year members

Sunday, November 17

Four Season's Hotel Chicago

120 E. Delaware Pl., Chicago

- Welcome Reception: 6:15 p.m., Pre-Assembly Area, 8th Floor
- Installation of Officers: 7 p.m., Grand Ballroom, 8th Floor
- Gala Dessert Reception: 8 p.m., Pre-Assembly Area, 8th Floor

The election will be held Nov. 6, during the Regional Meeting at the Drury Lane, 100 Drury Lane, Oakbrook Terrace.



2020 OFFICER NOMINEES:

Terri S. Tiersky, DDS, JD • President Dean P. Nicholas, DDS • President-elect Thomas F. Schneider Jr., DDS • Secretary

Michael G. Durbin, DDS, MS • Vice President

David B. Lewis Jr., DDS • Treasurer

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branch news Reports from our nine branches

Englewood Branch

by Denise Hale, DDS

Kristin Salamon, one of our newer Englewoodarians, is moving to Arizona to work in a FQHC. Considering it was -22 degrees here as I wrote this, I can not imagine why she'd want to leave the tundra for sunny Arizona.

Erica Zolnierczyk is new to Orland Park and the Englewood Branch. She purchased Joe Solek's practice. Erica grew up in Burbank, and graduated from the SIU School of Dental Medicine in 2011. She lives in Oak Lawn. Welcome Erica!

Jeff Decker, a Southern Illinois University School of Dental Medicine graduate, has finally found a free evening to join us again at our branch meetings. We welcome you back!

Paul DiFranco and his wife Alison and children, Rocco, Lexi and Zoe, went snow tubing at Cascade Mountain in Portage, WI.

Brian Bailey had five Christmas celebrations.

Brian and his family adopted two Potcake dogs, which were rescues from Potcake Place K9 Rescue on the Turks and Caicos Islands.

The pups had quite an ordeal getting to the U.S. on a flight.

For those who don't know, a Potcake dog is a mixed-breed dog found on several Caribbean islands, and their name comes from a local traditional food mixture of peas and rice, the part that cakes to the bottom of the pot is fed to the dogs, hence their name Potcakes.

John Kozal is proud to celebrate the White Coat Ceremonies and accomplishments of his four daughters.

Anastasia is a freshman at the SIU School of Dental Medicine.

Katarina is in the nursing program at the University of Missouri in St. Louis.







(top, L-R) Kathy Bielik, Marilyn Michet, Erica Zolnierczyk, and Bill Petty. (above, left) Neil Singh and Nipa Patel. (above, right) Mike Sheehan and Jeff Decker.

Natashia is in varsity Poms at Lockport High School.

Tatiana is earning a living as a medical-surgical nurse at Christ Hospital. One down, John, and three to go.

Andy Moormann is raising ostriches, peacocks and pheasants on his farm in Wilmington. Andy tells me that he also has chicks in the basement of his office building.

Kathy Bielik attended the Invisalign

Summit in Las Vegas with Nipa Patel and Bill Petty.

Kathy also went to Argentina to celebrate the 60th birthday of her husband, Neal Weisenburger.

Marilyn Michet traveled to Costa Rica for her "special, noteworthy" birthday. No number to report.

Denise Hale, president of the Dent-IL-PAC, attended the Dental Arts Study Club at Alpine Banquets in Westchester to present a PAC report and encourage members to contribute to Dent-IL-PAC. With 40 new legislators in Illinois after the November midterms, we have a lot of grassroots work ahead of us.

Kenwood/Hyde Park Branch by Sherece Thompson, DDS, and Lori Lightfoot, DDS

A Polar Vortex you say? Welcome to Alaska, OOPS I meant Chicago. Let me remind you of what it was that we experienced in January. For you science junkies, a low pressure area – a wide expanse of swirling cold air – that is parked in Polar Regions decided to pay our town a visit. Talk about COLD, historic sub-zero temperatures.

We asked a few of our branch members how they fared during this historic weather and to include some pictures of the best way to dress when confronted with the elements.

If you have any news or photos that you would like to share, please send it to Lori Lightfoot at *lrlightft@att.net*.







KENWOOD/HYDE PARK

(left) Yetta McCullom bundled up to do battle with the elements during the Polar Vortex in January. Yetta's dog stayed warm inside.

(top) Branch members made a visit to the Capital in Springfield joining other Illinois State Dental Society members for ISDS Capital Conference. Pictured are (L-R) Cook County Assessor Fritz Kaegi, Shellie Harden, CDS President Cheryl Watson-Lowry, State Sen. Thomas Cullerton, Yetta McCullom, David Kumamoto and two dental students from the Southern Illinois University School of Dental Medicine.

(above) CDS members participated in the CDCA Dental Examiners Meeting in Orlando. Pictured are (L-R) Larry Kolar (Northwest Side Branch), Kim Bolden, Melanie Watson, Alpa Patel (associate member) and Maria Fe Corpuz-Bato (North Suburban Branch)

North Side Branch by Stefania Spilotro, DDS

Congratulations to David Oser on the birth of his beautiful baby girl, Avery Shiang Oser, who was born on Thanksgiving Day.

Ricardo Mendoza is the current president of the Hispanic Dental Association. In April, Ricardo attended the Hispanic Health conference in Washington, DC.

David Behm played drums for a show tunes musical March 23 at the Skokie Theater. David played with a pianist and four singers in a cabaret style setting. Fellow North Side member Barry Frey**dberg** said that he enjoyed the show.

Joanne Oppenheim was inaugurated into the American College of Dentists and the International College of Dentists this past October.



NORTH SIDE David Oser and his newborn daughter, Avery.





Joanne Oppenheim was inaugurated into the American College of Dentists and the International College of Dentists this past October.

Steven Herzog, Louis Halkias, and Michael Papadimitriou of Oral Surgery Associates expressed their appreciation to everyone who took time out of their day to attend the Dental Implant Complications continuing education seminar on Nov. 9. It was the first snow of the year, but the majority of people who signed up showed their determination and made the trek to Skokie.

The following are the proposed branch officers for 2019-20:

- Ashley Kauffman, president-elect
- William Simon, vice president
- Stefania Spilotro, recording secretary
- Mital Spatz, branch correspondent
- Joanne Oppenheim, treasurer

North Suburban Branch by Rafael Peña, DDS

Our branch held a new dentist social event Jan. 31 at Rock Bottom Brewery in Chicago. Despite the frigid temperatures and snow, 26 members attended. We also met some potential new members from some of the general practice residency programs in the area.

We hope to continue to see them at future meetings as they complete their programs.

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8.6 million

sports-related injuries in the U.S. each year

3 million

teeth knocked out yearly in youth sports 67% of child athletes don't always wear a mouthguard **60x** higher risk for athletes without mouthguards

*see cds.org/mouthguard for stats and sources









NORTH SUBURBAN (above) The branch held a new member gathering Jan. 31 at Rock Bottom Brewery in Chicago.

(left) Christine Culp and David Lewis Jr. celebrated the wedding of their daughter, Kathleen, to Casey Foley on Oct. 14.

Northwest Side Branch by Tara Culligan, DDS

John Sisto closed out 2018 by attending the Pikos Institute Bone Symposium, where he presented his annual lecture to the Illinois Trauma Nurse Society on Maxillofacial Trauma. He also attended the American Association of Oral and Maxillofacial Surgeons Dental Implant Conference.

Dave Berni, Tara Culligan and Jim Stipak (pictured to the right) celebrated the season with their staff creating art at Board and Brush.

The Northwest Side Branch shared the love this past holiday season. Mike Biasiello and his wife, Gail, along with







Marge and **Don Kipper** volunteered at the Mission of Our Lady of Angels Christmas Dinner.

Tom Schneider and his wife, Sarah, and daughter, Margaret, enjoyed the holiday season downtown going out for dinner at Macy's and strolling in Millennium Park.



It has also been a busy start to 2019 for the Northwest Side Branch. **Jeffrey Wittmus** and the Grateful Dental team prepared and served dinner for 50 children living at Lydia's Home at Irving Park Road and the Kennedy Expressway.

To recognize Children's Dental Health

NORTHWEST SIDE

(above) Jeffrey Wittmus (center) and the Grateful Dental team prepared and served dinner for 50 children living at Lydia's Home.

(left) Mike Biasiello and his wife, Gail, along with Marge and Don Kipper volunteered at the Mission of Our Lady of Angels.

(right) Tom Schneider and his wife, Sarah, and daughter, Margaret.

Month in February, **Tara Culligan** gave dental health presentations to students on the Northwest Side of Chicago.

Mike Biasiello, Michele Bogacki, Lou Imburgia, Dave Kumamoto, Mary Starsiak and Tom Schneider attended the Capital Conference in Springfield and met with state senators and representatives to discuss legislation affecting dentistry.

At the final branch meeting of the season, we installed our new branch officers: Robert Busan, president; Larisa Spirtovic, president-elect; Patrick Fitzgerald, vice president; Elise Adley, treasurer; Eliza Drobny, secretary.

Congratulations to all. We look forward to seeing you this coming season.





NORTHWEST SUBURBAN (above left) Ashley and Ben Belavsky, and Melissa Davis and J.D. Langefeld. (above right) Mike Unti, J.D. Langefeld, Ben Belavsky and Jason Guerrero.

Northwest Subrban Branch by Sylvia Deek, DDS

The installation of officers for our branch took place at Rolling Green Country Club in Arlington Heights in April. The theme was "Casino Royale" and included a night of casino gaming and raffle prizes. Members and their spouses enjoyed an evening of cocktails, dinner and dancing. Our new officers are:

- Melissa Davis, president
- J.D. Langefeld, secretary
- Ben Belavsky, treasurer
- Jason Guerrero, vice president

Several branch members, including Renee Pappas, Mike Durbin, and Phil Fijal participated in the ADA/ASDA Lobby Days which took place in April in Washington, DC. About 1,100 dentists and dental students attended from across the country.



CDS President-elect Terri Tiersky (second from left) with Midwestern University dental students Alexandria Newton and Morgan McCall and Renee Pappas and CDS Treasurer Michael Durbin (right).

South Suburban Branch by Kevin Patterson, DDS

Much has been written about the extraordinary life and many contributions of **Loren Feldner**. March was our first branch meeting without him. The loss of his energy and enthusiasm was most apparent. It will take the combined efforts of many of us within the branch to fill the void that was created with his passing. Suffice to say that we miss him terribly, but we are so proud of all that he accomplished and that the South Suburban Branch was his home.

There is a lot of good news to report from our branch. Loren's Loyola University School of Dentistry classmate, **Ken Coffey**, told me his son, **Chris Coffey**, has joined his Orland Park practice. Chris passed his Boards and is now a Board-certified prosthodontist.

Proud pappa, **Phil Schefke**, says his daughter, Claudia, is fulfilling her dream

of working with dolphins in Florida. His daughter, Madeline, is working with the DuPage Medical Group and son, Luke, has landed an internship with NASA! Luke is a junior at the University of Washington in Seattle.

The Chicago Dental Ski Team originated in the South Suburban Branch. They recently had an enjoyable trip to the Italian Alps with a bonus stop in Florence, Italy. No broken bones were reported. Participants included South Suburban Branch members, Phil Schefke, Chris Coffey, Rob Manasse, and Kevin Patterson









SOUTH SUBURBAN

(top) The Chicago Dental Ski Team enjoyed their trip to the Italian Alps. (top right) Robert Manasse and Phil Schefke. (above) Trucia Drummond (bottom right) Eagle Scout Spencer Pope is back in uniform. He is pictured with wife, Lydia, and his sons, lan and Ethan.

Other Ski Team Members in the trip were Trucia Drummond, Mary Hayes, Gary Alder, John Hagopian and Andy Wiers. Rob's brother Henri Manasse came as a guest. Other guests included Chris Coffey's dental school classmate, Beau Evans, and University of Chicago biochemist, Jonathan Burnett.

Congratulations to Monil Shah and his partner Munther Salem on the purchase of their dental practice in Riverdale. They are the fourth owners of the practice, which was started in 1958 by Leo Finley Sr. Best of luck to them.

University of Virginia alum and new South Suburban Branch member. Chris **Nguyen**, wouldn't stop crowing about his school's basketball team. Darned if they didn't win the whole thing. Congratulations to the Virginia Cavaliers.

Wayne Helge reports that he is enjoying retirement with his wife, Jan. They enjoyed a river cruise of the Danube and are planning an Alaska cruise this summer with their grandchildren.

Finally, thank you to outgoing branch president, Ken Coffey. Best wishes for a productive year to our new branch president, Rick Bona.

West Side Branch by Richard Kohn, DDS, and Michelle Jennings, DDS

John Polivka and his wife. Laura. announced the arrival of their baby girl, Emma, who was born in December. All are doing well and hopefully a new orthodontist will be entering the Battistoni and Beam orthodontic practice in 28 years. This is the third grandchild of Richard Battistoni and his wife, Grace.

Michelle Jennings and Rick Kohn took a spring break vacation to the Great Smoky Mountains, where they enjoyed a lot of hiking and family fun, but, fortunately, no bear sightings.







WEST SIDE (top) John, Laura and Emma Polivka. (left) Frank Orland and his grandson, John. (right) Michelle Jennings and Rick Kohn in the Great Smoky Mountains.

Sharon Perlman delivered a presentation on the Oral Health Progress and Equity Network at the Illinois State Dental Society Public Health Meeting.

Frank Orland is enjoying spending quality time with his look-a-like grandson John Frank Herrera.

Frank Catrambone and John Brescia were active at the Midwinter Meeting, where our branch was well represented

West Siders also worked hard at Capital Conference. Gary Alder, Shafa Amirsoltani, Jim Bryniarski, Brian Caraba, Sharon Perlman, Clark Stanford and Susan Zelazo-Smith were among those who discussed dental issues with our state legislators in Springfield.

A special welcome to our newest member, **Tiffany Tien**, who has joined **Sabah Khalifa** in his Chicago practice.

Blase Brown presented two interactive 90-minute workshops with Colin Haley, Alison Doubleday and Meaghan Strotman entitled "Team-Based Learning" and "Giving Effective Feedback" at the 2019 American Dental Education Association meeting in Chicago.

Have an enjoyable summer and we look forward to seeing everyone back for our branch meetings in the fall.

West Suburban Branch by Anna Orland, DDS

Bob Pick has been busy on the lecture circuit. From pioneering lasers in dentistry in 1984, he now presents lectures on ethical dental business practice management with his team.

Cindy Satko introduced her therapy dog Rowdy who "gave" a table clinic at our branch meeting in March. Rowdy has had an interesting journey, Cindy started with him about a year ago by introducing him to her special needs son, Tommy, who has Prader-Willi Syndrome, to see how



WEST SUBURBAN
(left) Cindy Satko and her therapy dog, Rowdy.
(right) Bob Pick with Paul Goodman in Philadelphia.
(below) We welcomed new member Tanvi Arora Bakshi (bottom right) at our March branch meeting.

Rowdy would work with a special needs person. Rowdy did very well as a pup and will participate in the fundraiser walk in Deerfield for the Foundation for Prader-Willi Syndrome Research in June. Cindy then started his training as a therapy dog for her oral surgery practice. When he completes his training, Rowdy will be gradually introduced to Cindy's practice. Her goal is to have Rowdy participate at the Illinois Mission of Mercy next year.

Don Kipper and his wife, Marge and **Mike Biasiello** and his wife, Gail, volunteered at the Mission of Our Lady of Angels annual Christmas party, where food and gifts were provided to more than 800 families.

Over the past 14 years, **Larry Golden** has been teaching orthodontist residents at the University of Illinois at Chicago College of Dentistry twice a month.



The professors who teach orthodontics to their residents, enter an Invisalign competition every two years.

In 2017, they took third place. Recently,

they won again.

We welcomed new member **Tanvi Arora Bakshi** at our March branch meeting.

During spring break, **Anna Orland** visited her former classmate, Eileen Conway Seitz, in Nashville. Eileen now operates a not-for-profit dental van to deliver care to underprivileged musicians.





JOIN US

FOR A **CUBS VICTORY** OVER THE MILWAUKEE BREWERS SUNDAY, AUGUST 4

CDS colleagues and friends are welcome.

Tickets are for seats located in Sections 228 and 229 at 1038 W. Waveland Ave.

There is no ticket purchase limit.

TICKETS ARE NOW ON SALE

Reservations for the game are first-come, first-served.

Tickets are \$90 each, which includes a \$16 donation (per ticket) to the CDS Foundation EIN #26-0784174

Tickets will only be sold online BIT.LY/CDSFCUBSBREWERS.

INFORMATION: Contact Kristen Weber, kweber@cdsfound.org 312.836.7301.



Sunday, July 14

Adult (ages 12 - 64) Food & Beverage – ticket price **\$20**Child (ages 3-11) Food & Beverage – ticket price **\$14**Senior (ages 65 & over) Food & Beverage – ticket price **\$14**Child (ages 2 & under) Food & Beverage – **Free**



Ticket includes dolphin show of your selection, DJ and face painter during picnic: opens at noon closes at 2 p.m.

classifieds Place your ad online at CDS.org

DEADLINES

July/August	June 13, 2019
September/October	August 2, 2019
November	September 14, 2019
December	November 1, 2019
January/February	December 10, 2020
March/April	February 3, 2020
May/June	April 10, 2020

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

PAYMENT

Advance payment must accompany your ad. Make checks payable to Chicago Dental Society.

RATES

Standard Classified: \$95 for the first 30 words plus \$4 for each additional word. Display Classified: \$115 per column inch. Minimum ad size is one column inch.

Premium Standard Classified: \$105 for the first 30 words plus \$4 per each additional word.

Member discount: CDS members are entitled to a 10 percent discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.

Changes or edits to ads: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

RESTRICTIONS

For Sale ads: Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

Disclaimer: Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

FOR RENT

DENTAL OFFICE FOR LEASE IN LIBERTYVILLE: 1,600 square-foot dental office for lease at 404 Peterson Road in Libertyville. Five treatment rooms. Contact Andrew Prunty, InSite Commercial Realty at 847.650.8299.

AND RENT: Can't find a practice to purchase or don't want to start from scratch? Browse our database of existing dental office spaces and save. www.jrossiandassociates.com/ opportunities/. Contact Peter at 630.885.3994 or pete@jrossiandassociates.com.

ENDODONTIST OR PERIODONTIST OFFICE IN VERNON HILLS: 1,800 square-foot dental specialty office for lease in Vernon Hills. Four operatories. Only available to endodontist or periodontist. Email tumpilelu1@hotmail.com.

LINCOLN PARK, RENT/SALE: Great location, ready to practice, exceptional offer, awesome potential, tremendous treatments. Great. Call 773.404.2600.

BRAND NEW LINCOLN PARK DENTAL OFFICE FOR YOU: Owner will build you a new dental office at Sheffield and Diversey. Next to el stop, bustling area, dynamic motion sign also. Perfect for the existing practice that wants more visibility and room. Call Dr. Uhland at 847.814.4149 or email chicagodentalbroker@gmail.com.

LEASE: Newer medical condo development in Glenview available - for sale or lease. Practice not included. Built-out for endo/perio. Four ops, private office, large reception area, sterilization, consult and kitchenette. Easily accessible from I-94 and I-294. Half-mile from Glenview Metra station. Equipment available. Contact red@advocateadvisors.com.

For rent, two blocks from casino, walk to train station, 2,000 square feet, former dental suite, ready-to-go, parking. Contact Jeff Kellenberger, 847.695.6040.

Start out your new practice in a completely built out space. Offices available in Chicago, Glenview, Schaumburg, Arlington Heights. Contact Michael at 847.975.0286 for details, and showings. 847.489.4434.

PREMIER NORTH SHORE DENTAL SUITE:

Two fully equipped operatories with private office and business office, sterilization room, large reception area, private parking, four-minute walk to train. Contact nshoredds@gmail.com.

DENTAL OFFICE FOR RENT, NORTHWEST CHICAGO IN AVONDALE: Tastefully decorated, 1,000 square feet, two-operators (third operatory possible) dental office for rent, located in the upand-coming Avondale neighborhood near Belmont and Pulaski. All major dental equipment in place, so just bring your computers, supplies, and start practicing. Call 312.218.3716 or email to smilepda@gmail.com for more information, and a viewing.

Dental office condominium (1,750 square feet) for rent or sale. River Road - Des Plaines. Three operatories in place expandable to six. Owner financing possible. 847.910.0947.

NEW DENTAL OFFICE FOR RENT: New dental office for rent. Complete and new build out with cabinets, 1,200 square feet with three operatories. Address is 11830 S. Route 59, Plainfield, IL 60585. Ready to open. Occupancy permit is done. If you need more information email me at felmuqdad@yahoo.com.

SPACE SHARING

DENTAL OFFICE SPACE SHARING IN NAPERVILLE: Very nice modern dental office is available in medical office building in Naperville with busy foot traffic. Rent and date are negotiable. If interested please email cruzmaya2022@amail.com. Or call 630.808.9691.

SPACE SHARING OPPORTUNITY: Modern dental office available for space sharing, Fridays. Additional day possible. Staff available. Generalist or specialist. Michigan Avenue location, with Lake Michigan and Millennium Park views. For details, call 312.726.1901.

LOOKING TO PURCHASE

EXPERIENCED DENTIST AVAILABLE FOR PARTNERSHIP: General dentist with unimpeachable credentials, excellent clinical skills, genial chairside manner and 20 years ownership experience seeks buy-in to boutique cosmetic and restorative or small multispecialty practice. Committed to quality, ethical, profitable practice. Email experiencedgeneraldentist@gmail.com.

Webster Dental Care looking to purchase nice offices north to west parts of city and suburbs. Our ideal office has at least \$1 million in collections and has six or more ops. We are also open to buying smaller offices to merge into our existing locations. Please send your practice information to

drsteve@webster.dental.

FOR SALE BY OWNER

OFFICE FOR SALE IN MOUNT PROSPECT: One-year-old satellite office. Collected close to \$150,000 in eight-hour work week for the first year. Will be sold as a build-up with patients. On a main street, good visibility, ample parking. Email janeta@att.net.

STARTUP DENTAL OFFICE, HOMER GLEN:

A beautiful startup dental office with three equipped operatories in a strip center in Homer Glen. Last year collections were \$200,000. Office is open only two days a week. Huge growth potential and the practice is priced to sell. Email

mydmdds@gmail.com. 630.842.3705.

PRIME LOCATION IN WEST LOOP: Prime location in West Loop (2.5 years old), digital X-rays plus ICAT scan on site. Three operatories expandable to six. Collection 2018, \$418,000 (open four days/week), 2,600 active patients. Asking price \$550,000. Serious inquires 1eliteinvestment@gmail.com.

SMALL TOWN GP GEM - SOUTHEAST ILLINOIS: Practice without the pressures of PPOs. This practice has it all, 4,700-to-1 doctor/patient ratio, 260-plus new patients per year, \$875,000 revenue, six ops, Motivated seller.

https://roadmappracticesales.com/se-illinoisgeneral-dentistry-practice/.

SOUTHWEST SUBURBS PRACTICE/CHART SALE: Two-op with third plumbed. Average collections \$200,000. 350 mostly PPO (no HMO/Medicaid) patients seen in the last year. Email inquiries to dentisttinley@gmail.com.

Close to Glen Ellyn, Wheaton and Downers Grove. Two fully equipped ops and one plumbed. Digital X-rays with Pan and Ceph, rotary endo and implant kit. Open three days a week. Collections for 2018, \$220,000. Asking price \$90,000. Serious inquires. officesale535@gmail.com.

WEST SUBURBAN PRACTICE FOR SALE: Four-op digital, CBCT, iTero, and Piezo. On pace to do \$1.2 million in 2019. Averaged 50 new patients a month in 2018. Averaging close to 60 new patients in 2019. Dentist will transition if needed. Serious inquiries email dentistnaper@amail.com.

DENTAL OFFICE FOR SALE: Three-op and dental office for sale in Highland, IN. Best offer secures. Call 219.718.6667. Available immediately.

PRACTICE FOR SALE: State-of-the-art orthodontic practice on North Michigan Avenue with dramatic views of Millennium Park and Lake Michigan. We use Orthotrac software and a Carestream CS 9000 X-ray machine. Includes a full ortho lab that can be readily converted into an additional operatory. Tremendous referral opportunities, with only two other orthodontists in this almost exclusive medical/dental building, and three other medical/dental buildings in the immediate area. Excellent long-term office lease. Outstanding growth potential, with gross of \$500,000 to \$550,000 working only 2.5 days/week. The right doctor could literally "own" this downtown Chicago area. Doctor retiring. Asking \$425,000. Contact attorney Richard Crane at 847.279.8521 or rcrane@r-cranelaw.com for additional

information.

\$5,500 - Dentrix license, Dexis software, Deximage full software license, Dexis Pan Link full license, Dexwrite full software license

louise@innovativedentalpartners.com.

2014 E4D PLANMILL 4.0 FOR SALE: 2014 E4D PlanMill 4.0 with newly upgraded Emerald Scanner and laptop. Three new tips. Extra laptop, scanner, job server, Ivoclar oven, and all accessories included. 55 hours on mill. \$40,000. Call 815.932.5221.

DENTAL OFFICE FOR SALE: Dental office in professional building in Niles for sale. PPO, Medicaid and fee-for-service patients. Very low rent so can be used as evenings or second office. Please call 847.682.9021 for more information.

SOUTH HOLLAND, ILLINOIS: Dentist retiring. Well maintained, fully equipped operatory in excellent working condition. Second room plumbed. Turnkey. Great opportunity for new graduate. Begin practicing tomorrow. Reasonably priced. Contact docpete99@agmail.com. Northwest suburb, good starter office, three ops, mostly insurance patients, low rent, busy street, price negotiable, owner retiring. Contact ikeval20@gmail.com or 847.454.7660. Also used dental equipment available

PRACTICE FOR SALE: Northwest suburb, good starter office, three ops, mostly insurance patients, low rent, busy street, price negotiable, owner retiring. Contact ikeval20@qmail.com or 847.454.7660. Also used dental equipment available.

FOR SALE BY BROKER

CHICAGO PRACTICE SALES:

773.502.6000 or www.chicagopracticesale.com. Considering a partnership but not sure what to do next? We can help. Visit us in Booth 1714 and 1715 at the CDS Midwinter Meeting. Buying an office through another broker or FSBO? Have peace of mind with Due Diligence Assistance. Reasonable rates, fast turnaround.

Visit www.DentalDueDiligence.com for more info.ILLINOIS PRACTICES FOR SALE: CHICAGO, BRIGHTON PARK - Under contract. Collections \$900,000. Building with parking lot for

CHICAGO, MIDWAY - Under contract. Four ops, mixed use building with parking lot. CHICAGO, MOUNT GREENWOOD - Sold. DEERFIELD - Price reduced. Four fully equipped ops. Well-established, 100 percent fee-for-service, FFS office. Collections \$250,000. Motivated seller ELMWOOD PARK - Three ops at street level. Attractive build-out. Busy area. 100 percent feefor-service. Collections \$225,000. Great part-time or second office.

NAPERVILLE - New. Patient base collecting \$400,000-plus available for purchase. Fee-forservice and PPO patients. Seller will transition. NEW LENOX - Beautiful. Four ops expandable to five. Fee-for-service and PPO. Newer buildout. Digital pano. Collections \$765,000-plus. PALOS HEIGHTS - New. Three ops in a strip center. Great visibility and ample parking. Collections \$300,000. Fee-for-service and PPO. PARK RIDGE - New. Collections \$360,000. Feefor-service and PPO. Building for sale. Will separate patients and building.

SCHAUMBURG - Priced to move. Two ops expandable to four. Newer build. Neat and clean. Stripmall location with great visibility. Part-time, collects \$155,000.

FAR SOUTH SUBURBS - Three ops expandable to six. Collection \$800,000-plus. Building with parking lot for sale.

WORTH - New. Six ops, expandable. Storefront location. Collections \$800,000-plus. Fee-forservice and PPO. Seller will transition. 3D imaging. Great opportiunity.

WARRENVILLE - New. Desirable North Shore location. Two Ops-plus one plumbed. Strip center location. 100 percent fee-for-service. Very low overhead. Motivated seller.

WINNETKA - New. Desirable North Shore location. Three ops. Collections \$517,000. Fee-for-service and PPO. Work close to home.

HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS— HELPING BUYERS AND SELLERS: For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, al.brown@henryschein.com. SOUTH SUBURBS - Perfect starter or second office on major four-lane street. Collecting \$234,000 on 10 a.m.-5 p.m. hours Monday -Thursday...room for growth. Nice office with intra oral camera and digital X-ray. #IL127 WESTERN SUBURBS - Doctor retiring from wellkept, three-op practice in professional building. Located on a main street in a highly desirable, vibrant town. Refers out most specialty work. #IL137

SOUTH SUBURBS - Four-op office in town, hightraffic main shopping center with revenues around \$200,000 on less than 25 hours a week. Digital Xrays, Eaglesoft, newer chairs and sterilization area. For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, al.brown@henryschein.com. #IL139 SOUTHWEST SUBURB - Excellent location with signage on major highway in high-growth community. Well-established practice with next generation families. Solid hygiene program. Three ops - fourth possible, collections approximately \$600,000-plus per year. #IL140 EASTERN ILLINOIS UNIVERSITY AREA: Established, profitable 9-12 Op digital, paperless practice grossing \$1.3 Million. Building also for sale. #IL141

NORTH SUBURBS - One dentist retiring from eight-op, \$1.4 million revenue, two-partner practice. Great opportunity to step into long time established practice with senior partner staying on along with experienced staff. #IL142

WEST SUBURBS - Satellite or Starter three-op practice available in busy location near Metra train station. Street-level condo unit also for sale. Priced to sell for health reasons. #IL143 SOUTH SUBURBS CHICAGO - Established six-op

\$750,000 revenue practice located in one of the nicest towns in the area. Digital, Dentrix and only about 30 minutes from downtown Chicago. #IL145

NORTHWEST INDIANA - Five-op \$470,000 revenue practice on around 32 hours only Monday-Thursday per week. Doctor looking to retire and sell well-kept standalone building on major road in growth area of town. #IN130

ADS MIDWEST:

ENDORSED by ISDS. Contact Peter J. Ackerman, CPA, CVA at 312.240.9595 peter@adsmidwest.com or adsmidwest.com.

ADS Midwest - ENDORSED by ISDS. Contact Peter J. Ackerman, CPA, CVA at 312.240.9595 peter@adsmidwest.com or adsmidwest.com.

Sellers needed. Never has the market been stronger, never have values been higher. Call for a free consultation if you are considering a transition or sale.

PERIO – Beautiful, new tech. \$850,000. Pending. PERIO – North suburbs, \$2 million, fee-for-service, paperless, i-cat, beautiful facility with the latest tech. Seller will stay to transition.

ORAL SURGERY – South Suburbs, \$1.5 million collections priced to sell.

ORTHO - \$1.2 million cash cow two days/week. Beautiful facility for sale with practice. CHICAGO LOOP - \$325,000 collections, 3 digital op facility with room to grow.

CHICAGO SOUTH – \$1.7 million,pending.
CHICAGO NORTHWEST – \$200,000-plus. Pending.
NORTH SUBURUBS – \$450,000, Fee-forservice/PPO, beautiful, low overhead, seller would stay.

NORTH SHORE – \$1.35 million, pending. SOUTH SUBURBS – \$640,000, conservative, restorative,fee-for-service, excellent hygiene, paperless, E4D, free standing building for sale with practice. Seller would stay.

HINSDALE/BURR RIDGE AREA – Beautiful facility. Pending.

WEST SUBURBS - \$1,250,000. Sold. ELMHURST - \$450,000. Sold.

BARRINGTON – Three ops, \$450,000 collections three days per week. Low overhead.

BUFFALO GROVE – \$300,000 collections real estate available.

NORTHWESTERN SUBURBS – \$2,000,000. Sold. FAR NORTHWEST SUBURBS – \$650,000 collections, Fee-for-service/PPO high visibility building for sale with the practice. ROCKFORD – \$1.2 million. Sold.

DEKALB – 1,000-plus patients \$500,000 collections. Sold.

NORTH SHORE PRACTICE FOR SALE

Collections of \$500,000 with four operatories. Stand alone retail building with parking, new build-out, state-of-the-art equipment and technology, current doctor relocating. Won't last long! #475630. Call Joe 312.953.3553 or email *jrossi@jrossiandassociates.com*.

CHICAGO DENTAL BROKER:

The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Many new ones coming this spring. I will find you a practice. Dr. Robert A. Uhland, chicagodentalbroker@gmail.com, 847.814.4149, www.chicagodentalbroker.net.

NORTH SUBURBAN – Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last.

NORTHWEST SUBURBAN – 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale. 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell. 3) Brand new build-out but has to sell. Doing \$450,000-plus and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN: 1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available.

2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price.

SOUTH SIDE CHICAGO – Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make an offer

SOUTH SUBURBAN – 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000. 2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also. Motivated seller.

BREATHTAKING LOCATION IN CHICAGO LOOP, GP PRACTICE FOR SALE: ddsmatch Chicago, Rex Plamann – Licensed business broker/real estate agent. Call 1.855.546.0044 to set up a free confidential conversation. Please visit our website at www.ddsmatch.com or email rplamann@ddsmatch.com. Chicago Loop – spectacular nine-operatory office with with exclusive location. \$750,000 annual production. Pediatric practice(s) – South suburbs/northwest Indiana, \$2 million in production. Stellar operation.

CRETE - PRACTICE SALE: Priced to sell

Dentist retiring. Three treatment rooms with room to expand. Part-time average collections, \$459,000. Contact Jim Plescia *jplescia@e-ppc.com*, 630.890.6074. Professional Practice Transitions.

BLOOMINGDALE CONDO SALE

1 Tiffany Pointe Place. Prestigious address. Schick and Bloomingdale roads. Approximately 1,500 square feet. Turnkey, beautifully equipped facility. Contact Jim Plescia, *jplescia@e-ppc.com*. 630.890.6074. Professional Practice Transitions.

BLOOMINGDALE PRACTICE SALE

Busy, established storefront location with four operatories, pan/ceph. Mainly PPO. Collections near \$300,000 on 26 hours. Owner will transition. Contact Jim Plescia, *jplescia@e-ppc.com*. 630.890.6074. Professional Practice Transitions.

SOUTH SUBURBAN PRACTICE FOR SALE

Dentist retiring. Visible storefront location 25 miles south of the Loop. Four operatories, Panorex, digital. Average collections: \$479,000. Contact Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074. Professional Practice Transitions.

JOLIET - BUILDING AND PRACTICE SALE

Price reduced. Free standing dental building with four operatories. Expandable. Located in Cathedral area, near Interstate 80 Joliet mall. Contact: Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074.

PRACTICE ACQUISITION OPPORTUNITIES:

Joseph Rossi & Associates – "Your Healthcare Real Estate and Transition Advisor." Browse our database of practices for sale at

www.jrossiandassociates.com/opportunities Contact Joseph Rossi at 312.953.3553 or jrossi@jrossiandassociates.com.

Excellent opportunity. Priced to sell. Busy storefront location. Four treatment rooms. Eaglesoft, Mainly PPO. Part-time collections, \$269,000. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074 Professional Practice Transitions.

FOX VALLEY OFFICE FOR SALE: Prime location off Randall Road, halfway between Elgin and St.Charles. Turn-key endcap, four-five exam rooms, conference/break room, private offices, lab, high-end finishes. (Video) dentalcondo.com. Mike Williamson 847.732.0504.

DENTAL PRACTICE IN CHICAGO LOOP: Real

estate included. Fully equipped dental suite with Planmeca 2D machine. Dramatic view of Millennium Park and Lake Michigan. Custom Italian cabinetry/countertops and private bathroom. Price includes real estate, goodwill and equipment. Mostly fee-for-service; only accept two PPOs. No HMOs or Medicaid. Rental option may also be considered. Priced is below appraised value real estate alone. Contact me alibakir@gmail.com.

Dentist retiring. Turnkey state of the art starter office. Three digital operatories, digital panorex. Dentist will help transition. Contact: Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074. PPC Practice Transitions.

OPPORTUNITIES

ENDODONTIST/PEDODONTIST: Established multispecialty state-of-the-art practice in the heart of Lincoln Park, Chicago, is looking for someone for two-plus days per week. drsharma@atooth.com.

Our well-established dental, ortho, and perio office located in Chicago is looking to hire a full-time general dentist. Excellent earning potential with percentage of production and paid vacation plus CE. We accept Public Aid, PPOs, and fee-for-service. Very well-equipped office and trained staff. Please send CV at dentalclinic333@gmail.com.

PART-TIME/FULL-TIME ASSOCIATE DENTIST

- NORTHWEST SUBURBS: We are seeking an ambitious, motivated associate to join our Schaumburg and South Elgin offices. Immediate opportunity available to a personable, skilled clinician. Guaranteed daily minimum offered. One year of experience preferred. Please send resume to info@revolution-dentistry.com.

ASSOCIATE DENTIST: Aurora, general dentistry, accepting dental insurance and All Kids, part-time two to three days a week and two Saturdays a month. New graduates welcome. Send resume to ngdentalctr@yahoo.com.

EXCELLENT GENERAL DENTIST POSITION

AVAILABLE: We are seeking an ethical general dentist with broad business, dental associate skills, and ambitions. Qualified candidate must be confident and skillful enough to become top earner and expand the practice's existing referral network. Compensation is based on collection percentage, \$650 daily minimum guaranteed. Continual growth and advancement through dedication and accomplishment should be our shared goal. Associate dentist will be taught techniques so they can perform productive procedures such as implant placement, extraction of impacted 3rds, etc. To learn more about this opportunity email your CV to dentalgenix.info@gmail.com.

PART-TIME DENTIST NEEDED: Seeking general dentist for PPO/fee-for-service practice located in western suburbs for two days a week and one Saturday a month. Two-plus years of experience required. Please email at ddsdental1@gmail.com.

GENERAL DENTIST: Looking for friendly, hardworking professional to join our busy high-tech office located in far western suburbs of Chicago. We have great patients and very friendly staff. Send resume to dental1946@amail.com.

Well-established, busy, modern office in McHenry is looking for an experienced general dentist to work Fridays long term. Fee-for-service/ PPO only private office, not a corporation. Applicant should be proficient in different aspects of general dentistry. CEREC trained is a plus. Office is equipped with CEREC, laser and CBCT. Email to mchenrydentist@gmail.com.

ASSOCIATE DENTIST: Belvidere (east of Rockford), general dentistry, accepting dental insurance and All Kids, implant dentistry, ortho patients, rotary endo system, associate dentist office room. Good potential to bring home \$100,00 in two-and-half days a week and 45 percent compensation. New graduates welcome, Send resume belvideredental@gmail.com.

ORAL SURGEON, FULL-TIME OR PART-TIME: United Dental Partners (UDP) is hiring another surgeon to join our network of nine surgeons. Excellent support staff/systems/technology. \$300,000 plus 40 percent of collection incentive. Send CV, recruiting@uniteddentalpartners.com.

FULL-TIME/PART-TIME ASSOCIATE. FAR WESTERN SUBURBS: Full-time or part-time associate position available for the right person. Digital office 3D, iTero. Experienced staff, great patients. Doctor owned and operated. Please send resume to dentist1296@gmail.com.

Well-established privately owned, fee-for-service dental practice with a brand new office in downtown Naperville is in search of a general dentist. Our office is centrally located in the busy downtown area. We are looking for an associate dentist that will treat our patients fairly and with compassion. Our practice is growing and we are looking to expand our team. Please email your resume to

patientcare@riverwalkfamilydental.com.

DENTAL SPECIALISTS WANTED:

Established practice expanding to house all dental specialties under one roof. Be part of our unique, 20 year-old, fee-for-service practice, in the midst of a major expansion.

Our state-of-the-art facility will have all dental specialties under one roof. We are expanding to better serve our patients and community, so we need talented, caring, positive professionals with a clear understanding of and dedication to patient service. Are you a pedodontist, endodontist, oral surgeon or general dentist with sedation experience who matches this description and wants to be part of our excellent team? Send your cover letter and resume to

groupdentalchicago@gmail.com today.

PART-TIME/FULL-TIME ASSOCIATE

DENTIST – NAPERVILLE: We are seeking an ambitious, outgoing associate with exceptional clinical skills to fill an immediate opening at our fast-paced PPO/fee-for-service family and cosmetic practice located in Naperville to perform surgical extractions, ridge preservation and implant placement. At least two years of experience preferred. Please send resume/CV to Tracey at manager@mapleparkdentalcare.com.

OPENING FOR AN ASSOCIATE DENTIST

Looking for a driven and motivated associate dentist at a four-op PPO and fee-for-service office in the southwest suburbs (45 minutes from Downtown), great compensation, only dentist in town, built-up patient base, mentorship by both owner dentists. looking to fill position in the next 30 days. Please email resume to *jobsareo@gmail.com*.

OUTSTANDING DENTISTS: Top-quality, dentist-owned, PPO practice. You will be impressed with our team/office. We offer clinical mentorship/help. As you do well, we do well. Great opportunity for a fulfilling dental career. 30 minutes from the city. fdentm@gmail.com.

PEDODONTIST:

Established multispecialty practice in the heart of Lincoln Park, Chicago is looking for a pedodontist for one to two days per week to replace our existing pedodontist who has relocated to out of state. Please email your resume to *drsharma@atooth.com*.

PEDIATRIC DENTIST: Western suburbs, multispecialty office with busy pedo practice looking to add another pediatric dentist to our two locations. Fee-for-service and PPO practice. Email resume to dentaljobssds@amail.com.

SUBURBS: Seeking part-time/full-time general dentist to join our Elk Grove, Grayslake and McHenry area offices. Busy growing

and McHenry area offices. Busy growing practices with modern 3D equipment. Some evenings and Saturdays needed. Please email CV to *lakemoordental@gmail.com*. New grads welcome.

PART-TIME PEDIATRIC SPECIALISTS WANTED: Chicago and suburb locations. Generous per diem compensation. Half- or full-day every week or every two weeks. Flexible schedule.
Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. dimitri_h@hotmail.com.

DENTIST: North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at toothgroup.chicago@gmail.com.

OUTSTANDING OPPORTUNITY: Family Dental Care is expanding and seeking general dentists, specialists and residents. Currently six locations and growing. A dental group owned by dentists. Our partners earn at the top 1 percent of dentists. Come and talk to them. Highly competitive salary with no Public Aid. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full-time or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. 773.978.7801 (ask for Laura) or email personnel@familydentalcare.com. http://www.familydentalcare.com.

SEEKING PART-TIME GENERAL DENTIST:
Streeterville office seeking part-time general
dentist. Five years experience required. Molar endo
proficiency a plus. Great work environment with
well-trained staff. PPO and fee-for-service. Email
resume, attention Sharon, to
office@magmiledds.com.

ORTHODONTIST NEEDED, ONE

FRIDAY/SATURDAY PER MONTH: The Chicago Dental Studio is looking for an orthodontist to take over one weekend a month to treat our growing patient population needs. Current orthodontist is moving out of state – need a high-energy, positive orthodontist to take over and continue growing the orthodontic program. We require one Friday and Saturday (second of each month) but are open to expanding days. Please email resume to dr.unterbrunner@gmail.com.

DENTAL HYGIENIST: Experienced part-time/full-time registered dental hygienist to join our family-owned practice in the northwest suburbs. Hours are Monday-Thursday. Compensation, TBD. Please email resume to dentist1office@gmail.com.

LAKE ZURICH GENERAL DENTIST NEEDED:

Manus Lake Zurich, part of the Chicagoland Smile Group (CSG) network, has an excellent opportunity to treat fee-for-service/PPO patients in an established, state-of-the-art office. This is your chance to increase your earning potential. You will be supported by our highly trained staff, best-in-class patient marketing, and comprehensive professional development program, including CE. We offer premium PPO fee schedules, a compelling equity opportunity, and generous benefits including our Doctor Service Excellence Bonus. klang@csgsmiles.com.

MOTIVATED GENERAL DENTIST DESIRED:

High earning potential. Associate general dentist desired for a busy office in Chicago (60618). We provide comprehensive treatment. We accept all PPO insurances and Medicaid. No HMOs accepted. Office is modern, fully digital and paperless with very well-trained and very efficient staff. Compensation is based on production. Please have some private practice experience. Thank you. Please email resume or CV. midwestfamilydental@yahoo.com.

GENERAL DENTIST NEEDED IN BEVERLY: Office in Beverly in Chicago is looking for an energetic and highly motivated general dentist. Please email resume to *beverly.smiles@ymail.com*.

PART-TIME GENERAL DENTAL WANTED, LAKEVIEW/LINCOLN PARK: Looking for a part time associate for our growing general PPO heavy practice in Lakeview/Lincoln Park. One to two days to start with opportunity to go full time for the right person. Endo and implants referred out. Will not be required to do hygiene. Minimum daily rate/paid on production. patel.nimesha@gmail.com.

GENERAL DENTIST OPPORTUNITIES in commuting distance from west and northwest suburbs. New grads and experienced dentists welcome. Guaranteed base pay plus bonus based on collections. Modern, digital offices with friendly and experienced staff. Paid malpractice insurance, sign-on bonus, and CE courses. No HMOs. Email chicagolanddentist@yahoo.com.

Excellent opportunity for a pediatric dentist to join our well-established multispecialty group practice in central Wisconsin. We are looking for a pediatric dentist to assume a very active patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership after three years of employment. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI. 54449, Attention Mr. Neil Armitage or call 715.387.1702 or email

neil.armitage@dentalclinicofmarshfield.com for additional information.

MATERNITY COVERAGE FOR CHILDREN'S DENTAL WORLD: Pediatric dentist needed for maternity coverage between early June 2019 through late October 2019 for Tuesdays and Thursdays. For more information please email drsam@childrensdentalworld.net.

HIGH EARNING OPPORTUNITY: Motivated associate general dentist desired for a busy office in the western part of Waukegan, close to Gurnee. We provide comprehensive treatment. Office is modern, busy, fully digital and paperless with well-trained and efficient staff. We accept all PPO insurances and Medicaid. No HMOs accepted. Compensation based on production. Please have some private practice experience. Please email resume or CV. ilgeneraldentist@gmail.com. Thank you.

DENTAL HYGIENIST NEEDED: Do you enjoy working in a fast paced and energetic environment? We are looking for people who love to smile and love helping others. Our team takes great pride in providing a positive environment and experience for all of our patients. Artistic Family Dental is looking for a part-time/full-time dental hygienist to join our team. If you are interested please email your resume to info@artisticfamilydental.com.

PART-TIME GENERAL DENTIST NEEDED:

Part-time general dentist wanted for a busy pedo/ortho office to take care of our older kids/teens/young adults as well as some of the parents. We have a strong team that can adapt to your working style to support you. We are located in Glenview as well as in the Lakeview/Roscoe Village area. Plenty of opportunity to grow in a fee-for-service digital practice. Compensation is competitive with experience. You must have great communication skills and work well in a team environment. Please email your CV if interested to yumdds@gmail.com.

GENERAL DENTIST, AFFINITY SMILES, SKOKIE: Looking to work where one has autonomy? Pay based on percentage of collection. Forty new patients/month. 1.5 days/week. Flexible on the days. Email resume info@affinitysmiles.net.

OPENINGS AT WEBSTER DENTAL CARE:

Webster Dental Care has been named a Top Workplace by the Chicago Tribune. We have the following openings this spring: For our expanding Skokie office, oral surgeon two to three days per week, must be experienced with All on 4s as well as traditional oral surgery; prosthodontist, experienced with All on 4s. Hoffman Estates, periodontist experienced with All on 4s; pedodontist one to two days per week. We are also looking for pedodontists, either full-time or part-time for various locations, endodontist one day per week for various locations, orthodontists one day per week and we are predicting three openings for full-time general dentists starting this June. All are five days including Saturdays. Please send your resume with availability to drsteve@webster.dental.

GENERAL DENTIST - AURORA: A fast-growing practice with strong patient base located in Aurora is looking for general dentist. We offer great working environment with state-of-the-art equipment. dentalresume303@gmail.com.

LOOKING FOR GENERAL DENIST WHO ENJOYS WORKING WITH CHILDREN: Our fun and energetic pediatric office is looking for a general dentist, who loves working with children, to work part time (leading to full time if desired). Willing to negotiate days and pay structure. We are a fee-for-servce and PPO office. For more information email us at docholcombe@gmail.com.

FULL-TIME DOCTOR WANTED FOR WONDERFUL PRACTICE IN ELGIN: Full-time

doctor wanted for an excellent office in the fast growing community of Elgin. Earning potential in the office is \$180,000-plus the first year with a guaranteed minimum, and there is a buy-in opportunity if interested. Other benefits include business mentorship from leaders in the dental industry, incentive bonuses, medical insurance, life insurance, long-term disability coverage, 401(k) plan and paid continuing education credits. If you are interested in becoming an excellent, well-paid dentist, please email all inquiries to

1699dental@gmail.com.

DENTIST NEEDED IN AURORA:

Full-time/part-time position open for highly motivated and quality oriented dentist. Practice has good mix of PPO, fee-for-service and Public Aid, well-trained staff, digital, \$450 minimum guarantee. Please send your resume to dentalresume303@qmail.com.

DENTAL ASSOCIATE NEEDED:

General dentist needed at practice in Archer Heights neighborhood. Fee-for-service, PPO patients, great commission and bonus. For more information please contact at 773.931.6787, joseluisvalledds@gmail.com.

DENTIST – PART-TIME: Flexible schedule, great pay, amazing opportunity, Springfield area. Seeking part-time dentist to service patients in nursing homes. Basic services consisting of exams and dentures. Very flexible schedule and great pay. Immediate availability. zfeiger@nationalpscorp.com.

DENTIST NEEDED IN JOLIET:

Full-time/part-time position open for highly motivated and quality oriented dentist.

Practice has good mix of PPO, fee-for-service and Public Aid, well-trained staff, all-digital, \$500 minimum guarantee. Please send your resume to *hiredds2410@gmail.com*.

GENERAL DENTIST: Partners in Care LLC is seeking a full-time general dentist to work at our Lake Geneva, WI, office. Our well-trained and experienced staff has the practice administration and clinical skills to complement your commitment to excellence. Established and growing patient base, dedicated employees and proven practice administration for over 30 years. Fabulous, desirable, active lifestyle choice in resort like setting seconds away from the lake in the heart of downtown. Please take a moment to visit our website at http://www.lakegenevadental.com.

GENERAL DENTIST

Full-time general dentist. Our private, well-established, busy, and state-of-the-art digital general and ortho practice is looking to add another motivated (preferably experienced) full-time general dentist in Chicago. Excellent earning potential and percentage of production with paid vacation and CE. Accepting fee-for-service, Public Aid, and PPO patients. Well-equipped and trained staff. Please send CV to *dentalclinic333@qmail.com*.

IMMEDIATE OPENING: Dr. Delivered Smiles, a mobile, digital, Invisalign office is hiring dentists/orthodontists to join our exceptional team for the Chicagoland area. Unique opportunity, high income potential. Please email resume to *markbroom33@yahoo.com*.

DENTAL HYGIENIST

We are looking for licensed dental hygienist with experience to work at our Rockford location. Monday, Thursday, Friday and Saturday. Pay rate is \$40 per hour. The position is available immediately. Send your resume to *rabeh0398@yahoo.com*.

ORTHODONTIST WANTED PART TIME: Seeking a great orthodontist to join our multispecialty practice in the western suburbs. You should be personable, ethical, and efficient with your mechanotherapy. You will take over an existing ortho practice five to six days per month. Please email chicagobraces@agmail.com.

DENTAL ASSOCIATE:

Progressive cosmetic practice is seeking a part-time associate to join our dedicated team. One-year experience is required and you should be comfortable with molar endodontics and extractions. If you have a mindset for quality patient care, and enjoy working in a state-of-the-art facility with the latest technology, please send resume and cover letter to apply@modernessencedentistry.com.

PART-TIME GENERAL DENTIST: Looking for a general dentist to support our team. Paid on production (not collections) 35 percent of the production. One day a week (Tuesday). Will also guarantee a minimum per day salary of \$400. Mostly performing GP work. Fax your resume to 708.590.0743.

SMILES: Shining Smiles seeks full-time and part-time associate for our offices in Bolingbrook, Riverside, and Wheaton locations. All modern offices with great income potential

All modern offices with great income potent and awesome work environment. Check out our website **www.shiningsmiles.com** and come work with the best. Send resume to **milad312@gmail.com**.

PERIODONTIST: Excellent opportunity to join a four-chair (with room for expansion) fee-for-service Periodontal practice in the northwest suburbs of Chicago. Must have experience performing all aspects of periodontics and implant surgery. Our practice is looking for a caring, hardworking associate to to three days per week with future potential for partnership. We are an established practice with unlimited growth potential. Candidates should be self-motivated and willing to expand the practice's existing referral network by marketing to the local dental community. Please forward CV along with mission statement to *lscahc@gmail.com*.

EXPERIENCED GENERAL DENTIST:

Full-time or part-time opportunity for an experienced general dentist for an office in Gurnee with excellent patient pool of PPO insurances and fee-for-service only. No Medicaid or HMOs. Minimum two years experience preferred with good communication skills and a friendly personality. Excellent compensation along with CE courses. Please send resume to dentistry1199@gmail.com.

PART-TIME TO FULL-TIME GENERAL DENTIST: Seeking GP for a newly built practice and transition into a full-time role as patient base grows. Practice is in a building (separate office) with an existing orthodontist for consistent referral source. This is a great opportunity for a GP who wants to grow a practice and facilitate their own work environment. Practice is dentist-owned and operated. Email resume if interested. bracesbybarnes@gmail.com.

FULL-TIME/PART-TIME ASSOCIATE OPPORTUNITY: Full-time/part-time associate opportunity. Our dentists can focus their entire day on providing quality patient care and have the support of highly skilled and trained office staff. We offer an aggressive compensation package and a state-of-the-art practice. Those who are qualified and in search of a long-term career opportunity in a cutting edge practice are encouraged to submit their resume today. Please send over your resume to office@drzaibak.com.

PART-TIME GENERAL DENTIST NEEDED IN LINDENHURST: Brand new, relocated office. Looking for candidate with excellent chairside manner and delivery. Minimum one year or GPR, Fee-for-service and PPOs only. Starting mid-June, 35 percent collection. One evening and alternating Saturdays. Please send CV to smilesoflindenhurst91@gmail.com.

PART-TIME AND FULL-TIME DENTISTS NEEDED: Full-time/part-time associate needed for practices in Rogers Park, Skokie, Des Plaines and Joliet. Please email resume to service@brightersmiledentistry.com.

ENDODONTIST WANTED. FULL- OR

Growing group practice in the Chicagoland area looking to add an endodontist. Can be flexible with full-time or part-time, as well as days and hours. If you are interested in speaking about the opportunity, please email 1699dental@gmail.com.

PART-TIME TO FULL-TIME GENERAL DENTIST: Compensation: 35-40 percent collections, with collections at 90 percent-plus. New PPO office in Vernon Hills. Existing patient pool can currently support a GP one to two days/week. Seeking GP to help build practice and transition into full-time role. Future buy-in offered, if interested. Great opportunity for GP who wants to own but does not want to borrow \$500,000 to do so. Work environment: relaxed, professional, extremely organized operation. Privately owned, not DSO owned/operated. Email resume if interested. info@illinoisdentalspecialists.com.

GENERAL DENTIST NEEDED IN BATAVIA: Modern digital office with CBCT and iTero in Batavia is looking for a dentist for full-time or part-time. Please email your resume to vijaymanoj@gmail.com.

ASSOCIATE DENTIST NEEDED IN CICERO: Are you looking for an office where you can use all of your skills in a caring and upbeat environment? Value Dental Center is opening a brand new office located inside Wal-Mart in Cicero and we are looking for an associate to join our dental team. Hygiene will be required. If this sounds like an opportunity to you, email us today for an interview. info@artisticfamilydental.com.

FULL TIME DENTIST IN NORTHWEST SUBURBS WANTED: Excellent full-time opportunity in a great office in Elgin. Great opportunity in joining one of the top rated dental office in the area. We are a busy PPO/fee-for-service office with friendly staff and a great patient base. Potential to make over \$200,000-plus benefits. Benefits include medical insurance, 401(k) plan, paid time off, and paid continuing education credits. If you are interested in becoming an excellent, well-paid dentist, please email all inquiries to hpfdentistry@gmail.com.

GENERAL DENTIST: Looking for general dentist to work in our established busy dental offices, multiple locations in western suburbs. Looking for three to four days a week, evenings and weekends, PPO and fee-for-service office. Must be proficient in all phases of dentistry. Looking to fill this position immediately. drsud.dds@gmail.com.

ASSOCIATE WANTED, LONG-TERM: Seeking a smart and friendly associate to join our growing private practice (PPOs, fee-for-service) team parttime (three weekdays, Saturdays). Office is digital, paperless. Come work with friendly staff in a busy and growing private practice instead of in the usual factory-style corporate dentistry world. Perfect opportunity for someone looking for a long-term commitment and growth. Email dentaloffice2118@gmail.com.

POTENTIAL: Modern general practice looking for talented and enthusiastic associates. High daily minimum or 30 percent production. \$200,000 annual potential plus bonuses. Minimum two years Experience. Email sidwjobs@gmail.com.

GENERAL DENTIST: Multispecialist, modern, busy, established family dental offices, Orland Park and Worth. Looking for full-time/part-time dentists. Minimum salary \$500/day or 40 percent collection. Potential yearly salary \$240,000. New grads and experienced dentist are welcome. Email asfourse@aol.com. Cell: 708.415.0225.

GENERAL DENTIST NEEDED: Well-established private general practice seeking a part-time dentist. Every Monday, Thursday and every other Saturday. PPOs and fee-for-service only. Fully digital and paperless office with great staff. smilesbythemile77@gmail.com.

PART-TIME ASSOCIATE GP DENTIST AND PERIODONTIST: Busy northwest suburban practice (O'Hare area) is looking to fill two positions for part-time GP with minimum one-year experience or GPR, fee-for-service and PPOs only, multispecialty practice, fully digital, Cone beam, digital impressions, laser. Must have excellent chairside manners and great treatment presentation skills. We are also looking for part-time periodontist for Tuesdays or Wednesdays after noon and Saturdays. Please send CV to bestdentalopportunity@gmail.com

POSITION AVAILABLE FOR A GENERAL DENTIST DOWNTOWN: Position available for a general dentist at a growing group practice downtown. Great pay, great staff and great location. Adult restorative and cosmetic type of practice. Possible buy-in/buy-out opportunity in the future for the right candidate. Five-plus years experience required. chicagosmiles@hotmail.com.

DENTIST – FULL TIME: Flexible hours, great pay, amazing opportunity. Seeking full-time dentist to service patients in nursing homes. Basic services consisting of exams and dentures. Very flexible hours and great pay. Immediate availability. zfeiger@nationapscorp.com.

ENDODONTIST NEEDED: Multi-location group practice needs full-scope endodontist one to two Wednesday nights per month. Microscope available, Dentsply products (Vortex-Calamus). Please send resume to cdsclassifiedads@qmail.com.

PART-TIME ENDODONTIST NEEDED

Endodontic practice in the near-north suburbs is looking for a motivated endodontist.

Part-time position is available leading to full time. Fully digital/paperless, Zeiss microscopes, CBCT.

dentalofficechicago@gmail.com.

GENERAL DENTIST, PART-TIME: Beautiful well-established practice in Oak Brook looking for experienced general dentist for Thursdays and alternating Saturdays. Proficiency in molar endo required. Great work environment with well trained staff. PPO and fee-for-service. Please email resume to rsbdental@sbcqlobal.net.

PERIODONTIST/ORAL SURGEON/GENERAL DENTIST NEEDED: Busy office in northwest suburbs is looking for experienced periodontist/oral surgeon/general dentist to perform surgeries at the office. Office is fully equipped including CBCT. Please email to mchenrydentist@mail.com.

GENERAL DENTIST – IMMEDIATE OPENING:
Dental office in Waukegan looking for an enthusiastic dentist two to four days a week, this office is all digital, paperless. Well-trained staff. 35 percent production/\$500 minimum daily guarantee. Please send your resume to farahsa65@agmail.com.

ORTHODONTIST NEEDER

A general dental practice in northwest Chicago is seeking an orthodontist for our established orthodontic department. The position is available immediately. Please forward your cover letter and CV to

dentalassociateapplications@gmail.com.

PEDIATRIC DENTIST PARTNERSHIP
OPPORTUNITY: Excellent opportunity for
pediatric dentist to join modern, growing North
Shore group practice. Rare chance to build the
practice of your dreams by joining non-corporate
practice with active patient base, minimal
investment, and significant room for growth.
Contact northshorepartnership@gmail.com.

FULL-/PART-TIME OR SATURDAY-ONLY GP OPPORTUNITIES: United Dental Partners is hiring in Chicago/suburbs and Northwest Indiana. Daily draw \$600 per day plus production bonus.

Benefits: health, 401(k),CE, paid malpractice. Must enjoy treating children. Email CV recruiting@uniteddentalpartners.com.

ORTHODONTIST: Excellent opportunity for an orthodontist to join our well-established multispecialty group practice in central Wisconsin. We are looking for an orthodontist to join our current staff to help serve an increasing patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership after three years of employment. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email neil.armitage@dentalclinicofmarshfield.com for additional information.

GENERAL DENTAL ASSOCIATE – WISCONSIN: Long-term general dentist needed in Southeast Wisconsin. Candidate must be interested in owning or partnering potential. Must be proficient in all phases of dentistry — implants and sedation required. Excellent support staff to help you do the dentistry. Mondays, Wednesdays, and Fridays, occasional Saturdays. Email CV to teeth4u@ecinet.net.

SEEKING A RUSSIAN SPEAKING ASSOCIATE: Looking for a motivated associate who wants to join our modern, high tech, growing office. Parttime. Russian speaking. Possibility of future buy-in. alexkletsel@agmail.com.

ASSOCIATE/FUTURE PARTNERSHIP
OPPORTUNITY: Outstanding future partnership
opportunity at Dental Reconstruction Center for a
talented, caring, energetic, detailed-oriented
prosthodontist (or general dentist with at least
five years experience) with excellent verbal and
interpersonal skills. Beautiful office with
exceptional laboratory support. Fee-for-service
practice with emphasis in fixed prosthodontics,
implants and restorative. Send CV to
drcapplicants@gmail.com. Office website
www.drcpia.com.

FULL-TIME ASSOCIATE DENTIST – ST. CHARLES: We are looking to add a dynamic motivated individual to our busy practice in St. Charles. Well-established private practice (not corporate). Digital – CBCT, Itero Scan and Dexis. We have great patients and a great staff. We are looking for the right person who is willing to work hard and become a valued member of the community. Great opportunity for the right person. New grads welcome to apply. Please send resume to sjbdds804@qmail.com.

DENTAL ASSOCIATE: Full-time and part-time positions available in our busy, expanding Aurora and Joliet locations. Practice all phases of dentistry on a diverse patient base. Full-time associates earn between \$220,000 and 300,000 annually. Email *jfdental825@gmail.com*.

PART-TIME OPPORTUNITY FOR A GENERAL DENTIST: Part-time general dentist needed in Merrillville and Munster, IN, with potential for full-time in the future. mendeetaylor@yahoo.com.

ASSOCIATE DENTIST: Busy five-op paperless practice in Brookfield is looking for a friendly, motivated dentist to join our great team three to four days per week. Great working environment with state-of-the-art equipment. Fee-forservice/PPO/Medicaid patients. Perfect opportunity for someone looking for a long-term commitment and growth. Please send your resume to ddsresume1@gmail.com.

Multispecialty, modern, busy, established family dental offices in South Chicagoland. Looking for full-time/part-time dentists to start ASAP. Privately owned, mix of PPO, fee-for-service and Public Aid patients. humanresources@allperfectsmiles.com.

GENERAL DENTIST: Multispecialty, modern, dental office looking for a friendly general dentist for a part-time position to join our team. We accept most PPOs/fee-for-service, no HMO. Please email us your CV at dentalresumes.4455@yahoo.com.

We are actively looking for skilled, passionate associate dentists, full-time and part-time. Multiple locations. Please call or email us. raya@udclinics.com. 201.423.3203.

PART-TIME DENTAL ASSOCIATE: Fridays and two Thursdays a month. Extremely well-established general, implant and family dental practice. Great opportunity to grow professionally. Candidates, this is a relationship-driven practice. loukauf@gmail.com.

Great opportunity to join our pediatric practice one day a week. Centrally located, newer facility, existing patient base with potential to grow. orthojob333@yahoo.com.

GRAYSLAKE: Our team is looking for a general dentist immediately for a busy family practice in Grayslake. Our office provides excellent quality care in a caring, friendly environment. Email us at lakemoordental@gmail.com.

ASSOCIATE DENTIST FOR DOOR COUNTY GENERAL PRACTICE: Have you ever dreamed of moving to Door County? Well, here is your chance. Busy northern Door County general practice looking for a part-time/full-time associate to join our practice. All digital, no PPOs, no nights or weekends. Compensation based on production. Partnership potential for the right individual. Send your CV or inquiry to tishlerdds@yahoo.com.

GLENVIEW - FULL-/PART-TIME: Very busy, state-of-the-art office located in Glenview. Looking for energetic, motivated associate both full- and part-time experience recommended but not required. Willing to tutor young associates. Korean speaking preferred. Base pay plus health insurance plus bonus based on collections offered. Please submit resume to samdds80@gmail.com

COMPASSIONATE DENTIST NEEDED: Dentist needed for ethical, modern practice in Sugar Grove. Part-time with no weekends. Experience preferred, but will mentor the right person. Email resume or questions to work@mdentistry.com.

PART TIME DENTISTS: Immediate opening for part-time dentist at pediatric clinic located in Elgin. Day, evening and Saturday; flexible shifts available. Send resume to bfuller@wellchildcenter.org or troth@wellchildcenter.org.

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GENERAL DENTIST - FULL TIME: Seeking a passionate, energetic dentist to join our state-of-the-art, digital (CBCT) growing family practice in Crown Point, IN. Join our dynamic support team with expanded function dental assistants. Fee-for-service office, with tremendous earning potential. Excellent opportunity to establish yourself as the face of this dental practice. Send resume to markbroom33@yahoo.com.

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Our patient-oriented dental office, in St. Charles, is looking for an associate dentist starting off part time then eventually full time. Partnership will be available for those interested seeking ownership. Please email resume to *dentist2169@gmail.com*.

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PEDIATRIC DENTIST: Western suburbs.

Multispecialry office with busy pedo practice looking to add another pediatric dentist to our two locations. Fee-for-service and PPO practice.

Email resume to dentaljobssds@amail.com.

ENTHUSIASTIC GENERAL DENTIST NEEDED: Associate needed for our Kenwood /Hyde Park office delivering general care to our diverse patient base. At least two years of experience is required. Associate must have a great chair side manner and efficient with all aspects of general dentistry. Compensation is based on production and schedule is flexible. ivorydentaldocs@qmail.com.

DENTAL DREAMS is actively seeking motivated, quality-oriented associate dentists for our offices in Chicago, IL and surrounding suburbs. We provide the ultimate in quality general dentistry to the entire family in a modern, technologically advanced setting with experienced support staff. Our highly valued associates enjoy top tier compensation. Compensation includes: Sign-on bonus up to \$30,000. Average compensation of full-time dentists in excess of \$220,000 per annum. Guaranteed base pay. Clinical Practice includes: Complete autonomy over treatment planning. Mentoring by top rated, experienced clinicians. Benefits include: health insurance, malpractice insurance, three weeks' vacation, continuing education, relocation expenses, Visa and permanent residency sponsorship, and dental coverage for associates and immediate family members. Make Dental Dreams a reality for you. Please contact us to learn more about rewarding associate dentist opportunities with Dental Dreams. We offer full-time, part-time and Saturday only schedules. Phone: 312.274.4598. Email: recruiting@DentalDreams.com. Website: http://www.dentaldreams.com.

UIC COLLEGE OF DENTISTRY IS RECRUITING: The University Of Illinois at Chicago's, College Of Dentistry is recruiting for the following positions. To see details click on links. Health Care Administrator I - University of Illinois College of Dentistry. This position will monitor insurance claim processing, allocations, collections and denial work. The Health Care Administrator will lead communication with Medicaid administrators, assist with coordination of third party insurance providers, and build reports to track outcomes and their respective efficiencies, https://jobs.uic.edu/job-board/jobdetails?jobID=107587&job=health-careadministrator-i-office-of-financial-affairs; Central Sterile Supply Technician, https://jobs.uic.edu/jobboard/job-details?jobID=87324&job=central-sterilesupply-technical-dental-sterlization-tech-college-ofdentistry Dental Assistant II, https://jobs.uic.edu/job-board/jobdetails?jobID=86372&job=dental-assistant-ii, Dental Clinic Clerk I, https://jobs.uic.edu/job-board/jobdetails?jobID=87323&job=dental-clinic-clerk-ibilingual-spanish-english-college-of-dentistry, Dental X-Ray Technician II, https://jobs.uic.edu/jobboard/job-details?jobID=90925&job=dental-x-raytechnician-ii-oral-medicine-and-diagnostic-sciences.

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Write to Dr. Lamacki at wlamacki@cds.org.

Will Amazonization of dentistry work?

N 1977, SEARS BEGAN OFFERING DENTAL CARE AT DENTAL CLINICS IN THEIR STORES. A HANDFUL OF OTHER DEPARTMENT STORES FOLLOWED SUIT.

Sears proceeded to go into a death spiral along with the others; the dental clinics were not the reason Sears was failing, the clinics were collateral damage from moribund management, who still believed in catalogs, as the retail climate was rapidly moving into the digital age.

Kelli Hollinger, the director of the Center for Retailing at Texas A&M University's Mays Business School states, "Department stores must have a digital footprint to remain competitive..."

Recently Walgreens and CVS, launched pilot programs to offer dental services at their retail "pharmacies." Having spent my teen years working in what was then called a drug store with the owner present, I'm reluctant to call Walgreens and CVS pharmacies. They are akin to department stores and dedicated to growing their profits. Their business plan is to provide customers with services conveniently.

To that end, Walgreens opened an Aspen Dental Office in Gainesville, FL in December 2018; they plan to open another in Tampa later in the year. CVS already sells SmileDirectClub products and services in 100 of their stores. It's testing SmileShopExpress in a few stores where customers/patients can have a 3-D scan done.

Kirthi Kalyanam, professor at the Leavey School of Business at Santa Clara in California and director of the Retail Management Institute, told Healthline (a blog), that retail pharmacies are reacting to a phenomenon he calls "the Amazon effect." More customers are shopping online for products they would have ordinarily purchased at a drugstore. He went on to say brick and mortar pharmacies are now looking for ways to stay in the game.

The retail pharmacies have a distinct advantage over online operations; they can offer services that can't be had online. Secondly, Walgreens and CVS have the advantage of location, location, location with approximately 10,000 stores each.

There will be more experimentation in the marketplace in the future; CVS bought Aetna Insurance last year, and Walgreens has partnered with Microsoft.



The CVS and Walgreens decision makers will constantly seek joint opportunities that allow them to reach a broad section of the populace.

So do the bells toll for private practice? I think not. There is no denying that the future for dentistry will be more competitive.

However, as I attend a number of dental meetings, I encounter successful dentists; they are easy to identify.

They greet people with warmth and a welcoming smile; in conversation, they exude confidence in the future.

ABT Electronics was started in 1936 with the country still struggling in the Great Depression. They sold home appliances. However, through the years they bucked the big department stores and became the place to go for electronics sold by knowledgeable and friendly sales people.

Owners of private practice have unique advantages that retail and corporate practices often lack. Chief among them is the personal relationships they establish with their patients. Secondly, they have continuity of treatment that many corporate and retail practices do not possess. The joy of treating a youngster, whose mother was a patient of the practice as youngster and now trusts that practice to care for her child, is

So put a smile on your face; things are not that bad. Optimists win.

Illustration: Chris Recklina



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