



KALEIDOSCOPE VIEW 2020

155th Midwinter Meeting wrapup coverage



A WEALTH OF INFORMATION ON INFECTION PREVENTION IN THE DENTAL SETTING IS AVAILABLE ON THE CDC WEBSITE FOUND AT WWW.CDC.GOV

Photo by Daniel Balakov/istockphoto.com

ISDS issues action plan for COVID-19

THE ILLINOIS STATE DENTAL SOCIETY IS FOLLOWING THE LEAD OF GOV. J.B. PRITZKER BY KEEPING IN STEP WITH THE RESTRICTIONS he has imposed to protect the health of the public.

Dentists are in one of the highest risk categories for transmission and contraction of the virus

In light of national and state mandates and restrictions that are in effect to prevent the spread of the COVID-19 virus, the ISDS Board of Trustees has been closely monitoring and discussing the virus's transmission and precautions that dentists should temporarily implement in their dental offices. As leaders in the healthcare profession, we must be proactive to limit the spread of this virus. Dentists are in one of the highest risk categories for transmission and contraction of the virus, with many routine dental procedures potentially transmitting the virus via aerosolization of fluids.

The ISDS Board of Trustees is following the lead of Gov. Pritzker by keeping in unison with the restrictions he has imposed to protect the health and safety of the public, and to

“flatten the curve for our health care workers and first responders.” On Friday, he ordered the temporary closure of schools, state parks and dine-in restaurants and bars.

To ensure the safety of our patients, communities and dental team members, ISDS recommends the following measures in your dental offices that align with Gov. Pritzker's actions to limit the spread of COVID-19. Please note that Gov. Pritzker has not issued any dental-specific decrees at this time. The measures that ISDS is recommending for dental offices will be in effect for the two-week period beginning Tuesday, March 17 through Tuesday, March 31:

- Treat only patients requiring emergency dental procedures.
- Postpone elective dental treatment and procedures.
- Preserve personal protective equipment (PPE) for emergency dental situations. This action will also preserve the limited supply of PPE so it can be used for urgent and more complex medical care that will be needed in our healthcare system.
- Communicate the utmost importance of the health and safety of our patients, the dental team and our community in implementing these measures. ■

Find updates at on.cds.org/covid19.

Get your free 2020 Midwinter Meeting CE certificate

THANK YOU FOR ATTENDING THE 155TH MIDWINTER MEETING! You can now verify and print your CE certificates from our online portal at www.cds.org.

Your login information is your registration number and sequence number

found on your badge. You also will need your 4-digit CE code provided at the end of each session.

For technical support, please email CDScustomerservice@attregistration.com.

CE certificates for the 2020 Midwinter Meeting will be issued free of charge through May 31.

A \$35 charge will be applied for the remainder of the year.



A note to our readers

The Chicago Dental Society places the safety and well-being of our members and partners high on its list of priorities.

We are all facing challenges with the COVID-19 pandemic and what was once a routine endeavor, such as producing the *CDS Review*, is a little more complicated as precautions are taken with an eye toward keeping everyone safe and healthy.

The printing company that produces the *CDS Review* has taken steps to keep its employees healthy and its facilities operational. Each facility of the printing company is receiving additional cleaning and sanitization, and it is encouraging employees to clean their work areas daily.

CDS will continue to work to keep our members informed as events surrounding the virus pandemic unfold. Please continue to visit www.cds.org for regular updates; also follow us on social media and keep an eye out for our email newsletter. ■

ISDS postpones Mission of Mercy

THE SIXTH ANNUAL ILLINOIS STATE DENTAL SOCIETY FOUNDATION'S MISSION OF MERCY, scheduled to take place June 26 – 27 at Rock Valley College in Rockford, has been postponed until 2021.

In an email statement ISDS said, “We are increasingly concerned about the safety of our volunteers and patients as the spread of COVID-19 is being documented across the state of Illinois. Out of an abundance of caution for the safety of our volunteers and patients, the 2020 Illinois Mission of Mercy is postponed.”

As of today, registrations for this event are canceled. The next Illinois Mission of Mercy will be in 2021 and it will be in Rockford; however, we do not have the exact dates yet. We will send a follow up email as soon as the dates are set so that you can save them on your calendar. Volunteer registration for the next IL MOM will open approximately four months prior to the event. You will need to re-register at that time.

Cook County cancels oral cancer symposium

The Cook County Health Symposium on Oral Oncology scheduled for April 18 – 19 has been canceled. For information or questions, email mqaisi@cookcountyhhs.org.

unparalleled.



Exceptional protection from people who understand your profession.

Founded in 1980 by a small group of dentists, TDIC continues to deliver on its promise to protect only dentists. Our success is due in no small part to the collective strength of our company, focus of our board and the trust of our policyholders in the 15 states we've grown to serve.

It's our privilege to support a community of dentists who are engaged in the bright future of their profession.

Protecting dentists. It's all we do.®

800.733.0633 | tdicinsurance.com | Insurance Lic. #0652783

Content is copyright protected and provided for personal use only - not for reproduction or retransmission.
For reprints please contact the Publisher.

Endorsed by the
Illinois State
Dental Society

FEATURES

News Update on COVID-19COVER 2
 ISDS issues action plan for COVID-19.

KALEIDOSCOPE VIEW 20208
 Complete coverage of the 155th Midwinter Meeting.

COLUMNS

President's Perspective6
 Terri Tiersky, DDS, JD: Through the Kaleidoscope Part 2:
 Making a Difference by Giving Back

Practice Smarts40
 Joanna Brown: Vaping is no safer alternative to smoking

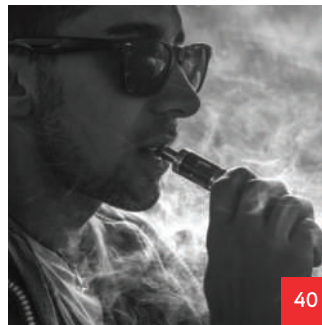
It's the Law42
 John M. Green, DDS, JD: Dental Ethics and Dental Laws

From the Ground Up44
 Trucia Drummond, DDS: Wrigley: It's more than chewing gum

Final Impressions64
 Walter Lamacki, DDS: Elvis has left the building



8



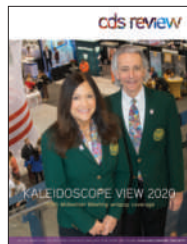
40



42

DEPARTMENTS

Directory4
 New Members47
 Classified Advertising48



Cover photo by
 Tricia Koning

PURCHASE INFORMATION

Subscriptions and individual issues are available for purchase through our secure website at www.cds.org/store/cds-store.

COPYRIGHT 2020 by the Chicago Dental Society.
CDS Review (USPS 573-520) March/April 2020, Vol. 113, No. 2.
 The *CDS Review* is published seven times a year by the Chicago Dental Society.
Circulation: 8,200. Periodicals postage paid at Chicago, IL, and at additional mailing offices.

STAFF

Editor: Walter Lamacki, DDS
Director of Publications/Managing Editor: Will Conkis
Publications Coordinator/Graphic Designer: Tom Long
Director of Communications: Rachel Schafer
Assistant Director of Communications: Stephanie Sisk
Staff Writer: Joseph DeRosier
Freelance Designer Assistant: Chris Reckling

ADVERTISING INDEX

ACOA, Ltd.....7
 AFTCO45
 Andrews Construction, Inc.....5
 Chicago Dental Broker39
 Chicagoland Smile Group41
 DDSMatch.com45
 DentalPost43
 Office Anesthesiology and Dental Consultants, PC47
 TDIC - The Dentists Insurance Company2

directory

STAFF DIRECTORY

ADMINISTRATION

Executive Director

Randall Grove, 312.836.7308, rgrove@cds.org

Office Manager

Lennoree Cleary, 312.836.7310, lcleary@cds.org

Associate Executive Director

Barry Ranallo, 312.836.7314, branallo@cds.org

Financial and Information Services Manager

Mohammed Adil, 312.836.7316, mkadil@cds.org

COMMUNICATIONS

Director

Rachel Schafer, 312.836.7330, rschafer@cds.org

Assistant Director

Stephanie Sisk, 312.836.7332, ssisk@cds.org

EXHIBITOR SERVICES

Director

Lisa Girardi, 312.836.7327, lgirardi@cds.org

Administrative Assistant

Nathan Pease, 312.836.7315, npease@cds.org

MEDIATION & PEER REVIEW

Manager

Helen Rabitoy, 312.836.7331, hrabitoy@cds.org

MEMBER SERVICES

Director

Joanne Girardi, 312.836.7320, jgirardi@cds.org

Associate Director

Lisa Hosley, 312.836.7321, lhosley@cds.org

PUBLICATIONS

Director

William Conkis, 312.836.7325, wconkis@cds.org

Publications Coordinator & Graphic Designer

Tom Long, 312.836.7326, tlong@cds.org

Staff Writer

Joseph DeRosier, 312.836.7324, jderosier@cds.org

SCIENTIFIC PROGRAMS

Director

Ted Borris, DDS, 312.836.7312, tborris@cds.org

Administrative Assistant

Angela Powell, 312.836.7311, apowell@cds.org

CDS OFFICERS

President: Terri Tiersky, 773.286.3750, ttiersky@cds.org

President-elect: Dean Nicholas, 630.678.9090, dnicholas@cds.org

Secretary: Thomas Schneider Jr., 773.794.1332, tschneider@cds.org

Vice President: Michael Durbin, 847.824.0154, mdurbin@cds.org

Treasurer: David Lewis Jr., 847.729.2233, dlewis@cds.org

BRANCH OFFICERS

ENGLEWOOD

Director: Joseph Unger, 773.582.8129, junger@cds.org

President: Brian Bailey, 708.974.0278, baileydentall@gmail.com

Correspondent: Denise Hale, 708.599.7090, denise.haledds@yahoo.com

KENWOOD/HYDE PARK

Director: Yetta McCullom, 773.488.3738, ymccullom@cds.org

President: Patrick Smith, 773.493.1663, pdsmith11@gmail.com

Correspondents: Lori Lightfoot, 708.753.5241, lightfoot1@cookcountyhhs.org;

Sherece Thompson, 773.238.9777, sbthompsondds@gmail.com

NORTH SIDE

Director: Janet Kuhn, 773.588.2100, jkuhn@cds.org

President: Chelsea Jones, 773.725.8818, chelsea290@gmail.com

Correspondent: Joanne Oppenheim, 312.266.8198, childs@rcn.com

NORTH SUBURBAN

Director: Theodore Constantine, 847.272.6466, tconstantine@cds.org

President: David Rosenbaum, 847.480.1578, dsrosenbaum@gmail.com

Correspondent: Rafael Peña, 847.767.9270, rafaelpena@gmail.com

NORTHWEST SIDE

Director: Michael Biasiello, 847.825.1457, mbiasiello@cds.org

President: Robert Busan, 312.588.0112, robert.busan@gmail.com

Correspondent: Paul Muhr, 773.205.1188, pmuhrmd@gmail.com

NORTHWEST SUBURBAN

Director: Victoria Ursitti, 847.255.2526, vursitti@cds.org

President: Melissa Davis, 847.255.2968, mdavisdds@gmail.com

Correspondent: Sylvia Deek, 708.527.8992, drsdeek@gmail.com

SOUTH SUBURBAN

Director: Ronald Waryjas, 708.596.2226, rwaryjas@cds.org

President: Richard Bona Jr., 708.895.6189, drrickbona@yahoo.com

Correspondent: Kevin Patterson, pattersondds@aol.com

WEST SIDE

Director: Brian Caraba, 312.882.9993, bcaraba@cds.org

President: Satish Alapati, 312.996.2033, satish.alapati@gmail.com

Correspondents: Richard Kohn, 708.579.0488, drrichardkohn@yahoo.com;

and Michelle Jennings, 708.354.4545, lagrangeperio@yahoo.com

WEST SUBURBAN

Director: Donald Kipper, 630.469.2444, dkipper@cds.org

President: Mary Ann Hollis, 630.627.4680, ddshollis@comcast.net

Correspondent: Matt Drescher, mjd.dds12@gmail.com

CORRESPONDENCE & CONTRIBUTIONS

Address editorial correspondence to:

Chicago Dental Society

CDS Review

401 N. Michigan Ave., Suite 200

Chicago, IL 60611-5585

Phone: 312.836.7300

Fax: 312.836.7337

Email: review@cds.org

Dr. Lamacki's email: wlamacki@cds.org

All material submitted for consideration must be emailed or typewritten, not handwritten. Original articles published herein become the property of the CDS Review. Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.

MEETING ANNOUNCEMENTS

CDS provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations in the CDS Review and on our website, www.cds.org. Publication of such notices is at the sole discretion of CDS. Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person.

All information must be submitted in writing. CDS reserves the right to edit material for space and style. Email meeting information to review@cds.org.

ADVERTISING

Email Fox Associates at adinfo.cds@foxrep.com or contact one of the following regional offices:

Chicago: 800.440.0231 or 312.644.3888,

Fax: 312.644.8718

New York: 212.725.2106, Fax: 212.779.1928

Los Angeles: 805.522.0501, Fax:

805.522.0504

Detroit: 248.626.0511, Fax: 248.626.0512

AFFILIATED ORGANIZATIONS

AMERICAN DENTAL ASSOCIATION

312.440.2500 or 800.621.8099; www.ada.org

CHICAGO DENTAL SOCIETY FOUNDATION

Kristen Weber, Executive Director

312.836.7301, kweber@cdsfound.org;

Fax: 312.836.7337; www.cdsfound.org

ILLINOIS STATE DENTAL SOCIETY

217.525.1406, 800.475.4737; www.isds.org

ADC
ANDREWS
DENTAL CONSTRUCTION
General & Carpentry Contractors



Founded in 1984, Andrews Construction has established itself as a leader in the field of medical, particularly dental, office construction. Whether remodeling, building out, or building from the ground up, from affordable start-ups to award winning showcase offices, we concentrate all of our efforts into making sure that our customers have a stress-free and pleasant experience.

We take pride in giving you the best value, while ensuring that your new office is completed in a professional and timely manner.

Phone: (847)658-6222
www.DentalBuilder.com

- Architecture and Engineering*
- Design and Decorating Services
- Financing and Appraisals
- Custom Cabinetry
- Total Turn Key Construction

* Done by licensed engineers and architects





Write to Dr. Tiersky at ttiersky@cds.org.

Through the Kaleidoscope Part 2: Making a Difference by Giving Back

THE TURN OF THE KALEIDOSCOPE TAKES THIS PRESIDENT'S PERSPECTIVE TO "MAKING A DIFFERENCE BY GIVING BACK."

I have been asked countless times over the years why I became involved in organized dentistry, and my response has remained essentially the same: I wanted to have the opportunity to make a difference in our profession and the members we serve. It is as simple as that. Likewise, I have also tried to do what I could to make a difference for patients who would otherwise not have access to dental care.

The Alpha Omega International Dental Society recognized me at a brunch recently for my service to the Chicago Dental Society. Many in attendance that day were there because of their participation in the Alpha Omega – Henry Schein Cares Holocaust Survivors Oral Health Program. I also treat patients through this program.

After thanking the group for the award that I was very honored to receive, the balance of my remarks focused on the fact that making a difference was clearly very important to everyone in that room. They were there because they have given their time selflessly to help those less fortunate, in this case survivors of the Holocaust. I felt compelled to thank them because I think that giving back is something that we should make a priority. A quote by Winston Churchill exemplifies my thoughts:

"We make a living by what we get, but we make a life by what we give."

There are a myriad of ways that we can give:

- Volunteer for the upcoming Mission of Mercy;
- See a patient through the Donated Dental Service (DDS) program in Illinois;
- Volunteer at the CDS Foundation Clinic in Wheaton;
- Treat a Holocaust survivor through the program I mentioned previously.



Photo by Tricia Koning

Give Kids a Smile Day at the CDS Foundation Clinic.

That is the short list. There are numerous ways in which we can have a positive impact on someone's life simply by virtue of the profession that we are so fortunate to be a part of – a profession that heals.

In his book *The Power of Intention*, Dr. Wayne Dyer cites research that has shown a simple act of kindness directed toward another improves the functioning of the immune system and stimulates the production of serotonin in both the recipient of the kindness and the person extending the kindness. It's a win-win!

So many of us are drawn to the practice of dentistry because of our desire to help and to make a difference. As a result, I suspect that most, if not all, of you reading this article are already giving back. Whatever way you have chosen to make that difference in someone else's life, keep on doing it. These acts of giving not only make a difference to those we serve but serve to improve our lives as well.

A kaleidoscope shines more brightly, and its beauty is magnified, when held up to the light. We can all be the light in someone's life . . . the light that will let them shine. ■

DENTAL OFFICE DESIGNERS & BUILDERS

Unique Designs • Turnkey Construction • Custom Cabinetry



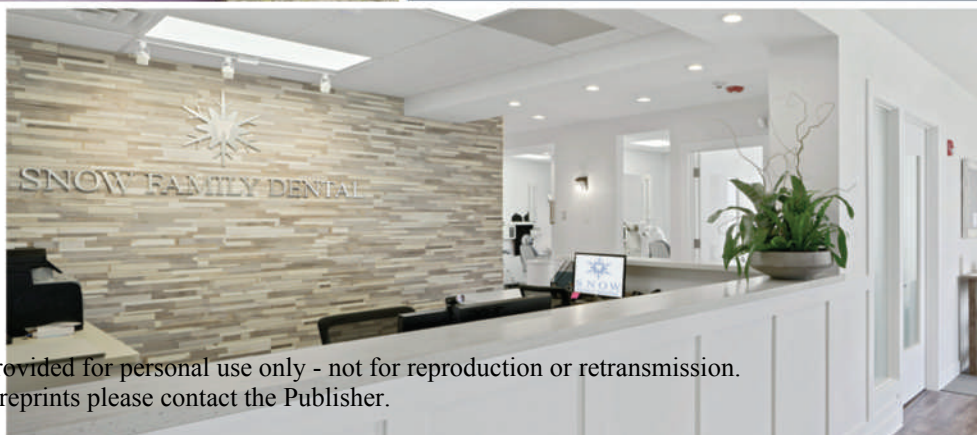
EXPERIENCE MATTERS

Over the past 25 years ACOA, Ltd. Construction Company has guided dentists through every phase of their new office build-out process on-time and on-budget.

See our work: acoadental.com
Contact Us: 847.229.8414
info@acoaltd.com



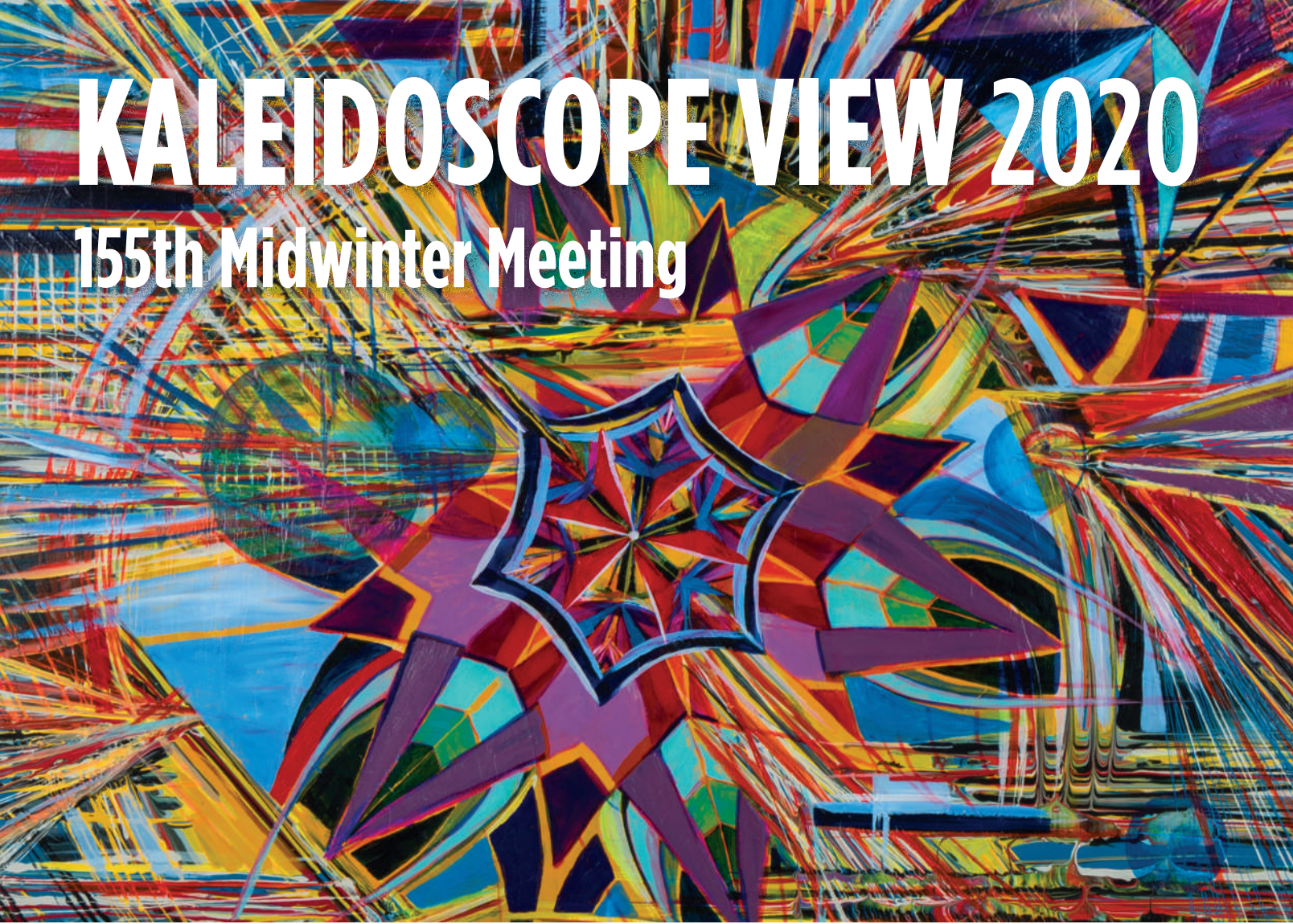
ACOA LTD
CONSTRUCTION COMPANY
DESIGNERS AND BUILDERS



Content is copyright protected and provided for personal use only - not for reproduction or retransmission.
For reprints please contact the Publisher.

KALEIDOSCOPE VIEW 2020

155th Midwinter Meeting



FINAL REGISTERED ATTENDEES

Dentists	6,524
Graduate students/residents	71
Dental students	1,683
Hygienists	3,968
Assistants	2,608
Office personnel	2,216
Medical health coordinators	70
Laboratory technicians/students	177
Hygienist/assistant students	1,149
Guests	1,603
Press	99
Trade	796
Exhibitors	7,367
TOTAL	28,331

2020 CDS Midwinter Meeting a vibrant and bright event

FOR THREE DAYS IN LATE FEBRUARY, ALL EYES IN THE DENTAL COMMUNITY WERE FOCUSED ON CHICAGO AS ALMOST 29,000 DENTAL PROFESSIONALS attended the 155th Midwinter Meeting with the theme of *KALEIDOSCOPE VIEW 2020*.

2020 CDS President Terri Tiersky opened the meeting Thursday morning, Feb. 20, welcoming attendees and cutting a ribbon to open the Exhibit Hall for business.

And inside that Exhibit Hall, almost 650 exhibitors taking up more than 160,000 square feet showed off the latest technology and innovations in the dental industry. The products and services on display were available for the crowd to get a close-up and hands-on experience of equipment and technology that is quickly making dentistry state-of-the-art.

Report compiled by Joseph DeRosier and Rachel Schafer.

Photos by Tricia Koning, Randy Belice, Emily Cikanek and Jose Torres. View and download more photos at on.cds.org/photos.

The Midwinter Meeting also offers dental professionals a chance to hone their skills and keep learning through more than 250 courses.

On Thursday the meeting offered a special learning package with six speakers, *The Business Office: Nerve Center of Your Practice Track*, a full-day course that examined the varied tasks performed by the business office team.

On Friday five presenters spoke at a full-day course called *Health & Wellness: Key to a Long Career Track*, which was geared to help dental professionals fine-tune their bodies and minds to counteract the physical demands of the profession.

Saturday saw six presenters focused on implants with a full-day course called *Implants in Today's Dental Practice Track*.

Each day also saw live-patient demonstrations that gave participants a real-world view of a variety of dental procedures.

But the CDS Midwinter Meeting in 2020 was not all about dentistry's business side; there was also time for socializing with fellow dental professionals.

Before the main entertainment on Thursday night's Opening Session,

2020 Midwinter Meeting Entertainment Chair, Renee Pappas, introduced 2020 CDS President Terri Tiersky and explained how Dr. Tiersky formed the idea for the theme of this year's meeting, *KALEIDOSCOPE VIEW 2020*.

Dr. Pappas also asked the crowd to acknowledge the hard work of Dr. Tiersky and Program Chair John Hago-pian as well as the numerous volunteers who make the meeting such a success.

Dr. Pappas also acknowledged the work and dedication of the late Loren Feldner, who served as the 2020 Midwinter Meeting General Chair but passed away suddenly in January 2019.

"He remains General Chairman in Memoriam and is deeply missed by his



many colleagues and friends gathered to-night," Dr. Pappas said of Dr. Feldner.

The Opening Session also included recognition of three award winners at the Midwinter Meeting. This year's CDS Foundation Vision Award winner, Dr. Eric Jackson, and the George H. Cushing Award winner, Rev. Matt Foley, were presented with their honors. The Gordon J. Christensen Award winner, Dr. John Svirsky, who was presented with the honor earlier in the day, was also acknowledged.

The main entertainment featured *Shark Tank* star Lori Greiner, regarded as one of the most prolific inventors of retail products, who took the stage and shared her business philosophy and insights.

Ms. Greiner, who started with one idea and turned it into a multi-million dollar international brand, says she can instantly tell if a product is a "hero or a zero." She appears on the business reality television show "Shark Tank" in which entrepreneurs pitch their business ideas to a five-person panel of potential investors.

Ms. Greiner was a guest on the show for four episodes in the third season and joined the show full-time in the fourth season starting in 2012.

"I think that in dentistry being on top of innovation is very important," Ms. Greiner said, "and (so is) doing the things that you know are now cutting-edge and that people are going to expect, and their friends are going to be talking about it."

She said that keeping up with innovations is key whether a dentist has been in business for two years or 25 years.

Ms. Greiner said dentists must let patients know they are knowledgeable and aware of innovations and if for some reason they don't have the latest technology or procedures to explain to patients why that is the case.

"You always have to think about how you're marketing yourself," Ms. Greiner said. "So today it is really easy for you as a dentist to show why you are special, why you are better. It all has to do with customer service and how you treat your patients."

An easy way to do that is to have the front desk write an email asking how the patient is doing and inquiring about the service. Convey to the patient that they matter, she said.

The office atmosphere should also be inviting and exude a calming presence, she said.

Awards & Honors



Gordon Christensen, DDS, MS; John Svirsky, DDS; CDS President Terri Tiersky, DDS, JD; and Program Chair John Hagopian, DDS.

GORDON J. CHRISTENSEN LECTURER RECOGNITION AWARD

The 2020 recipient of the Gordon J. Christensen Lecturer Recognition Award is John Svirsky, a private practice dentist from Richmond, VA, who has been a speaker at the CDS Midwinter Meeting for more than 10 years.

The award was established in 1990 to acknowledge the many outstanding contributions made to the dental profession and particularly the Midwinter Meeting by Dr. Christensen and each year's recipient.

Dr. Christensen presented the award earlier in the day. Dr. Svirsky said he was talking to Dr. Christensen about a dozen years ago and indicated he might retire when he became 70 years old. "Gordon didn't skip a beat and said 'If you retire you'll die' so I listened to him and decided at the end of my career to rewire myself," Dr. Svirsky said of his speaking career.



Communications Committee Chair Astrid Schroetter; Rev. Matt Foley; Terri Tiersky, CDS President; and John Hagopian, Program Chair.

GEORGE H. CUSHING AWARD

The Rev. Matt Foley, a Roman Catholic priest in Arlington Heights who has headed up dozens of dental missions to underdeveloped areas in Mexico, was announced and honored as the 2020 George H. Cushing Award winner. The award recognizes efforts to raise public awareness about the importance of oral health. The award is recommended by the CDS Communications Committee. The award was presented by Communications Committee Chair Astrid Schroetter at the Opening Session.

"I am so honored and humbled to receive this award," The Rev. Foley said. "Back in 2000 when I returned from mission work in Mexico I had a group of friends who were dentists and they asked, 'How can we help?' The love and the care and the tenderness (shown on the trips)

holds a deep and abiding place in my soul. I'm so grateful for dentistry, you can not believe the difference that you make in bringing to life people with oral issues and making a difference in their hearts and their smiles and their souls."

CDS FOUNDATION VISION AWARD

The 2019 CDS Foundation Vision Award, which honors recipients for outstanding volunteer achievement, was presented to Eric Jackson of Oral Health Care Professionals in Downers Grove.

Besides numerous hours of being a volunteer at the CDS Foundation Clinic in Wheaton as well as participating in various charitable events, Dr. Jackson also spearheaded the creation of the Little YOUth Day event that helps trains Metropolitan Family Services – DuPage staff about the importance of dental health. The award was presented to Dr. Jackson by CDS Foundation Communications Chair Robin Gathman of Planmeca and CDS Foundation Chair Trucia Drummond at the Opening Session. "I firmly believe that volunteering my dental skills not only strengthen and heals others but strengthen and heals me as well," Dr. Jackson said. "Volunteering has allowed me to put the golden rule and stewardship to practice, two core values instilled in me by my parents since childhood." He challenged dental colleagues to increase their volunteerism. "Don't wait, just do it," he said.

THADDEUS V. WECLEW MEMORIAL AWARD

Trucia Drummond, Chair of the CDS Foundation, was honored as the recipient of the International College of Dentists Thaddeus V. Weclaw Memorial Award, at the American College of Dentists and International College of Dentists Joint Luncheon, as the dental world gathered for the Midwinter Meeting.



Eric Jackson, Trucia Drummond, CDS Foundation Chair; Robin Gathman, CDS Foundation Communications Chair; CDS President Terri Tiersky; and John Hagopian, Program Chair.



Mary Starsiak, Trucia Drummond, and James Setterberg, International College of Dentists President, USA Section.

Dr. Drummond has been active in organized dentistry throughout her career

and served as president of the Illinois State Dental Society in 2000-2001.

Opening Session



Mentor Luncheon

Mentors and eager dental students mingled over a delicious lunch Thursday of the 2020 Midwinter Meeting to discuss the dental profession and all it has to offer. The CDS Mentor Program brings together pre-dental and dental students and participating CDS dentists to give the students a chance to get a real-world view of what it means to be a dentist. Both the CDS dentists and the future dentists extoll the value of having an experienced dentist help guide newcomers to the profession.

Ashley Nguyen a Midwestern University College of Dental Medicine – Illinois fourth-year student, said she is part of the mentor program and “really like it. I like having someone to talk to to get advice from.” Ms. Nguyen said she has been in the CDS Mentor Program for two years and her mentor is CDS President-elect Dean Nicholas.

“He’s great, he gives me realistic advice in the real (dental) world and he always makes dentistry fun,” she said. Dr. Nicholas said, “I enjoy the mentoring process because it is nice to see the students and how excited they are and the questions that they ask and how they listen to what you say. They ask advice about the real world, it’s a terrific experience for me.”



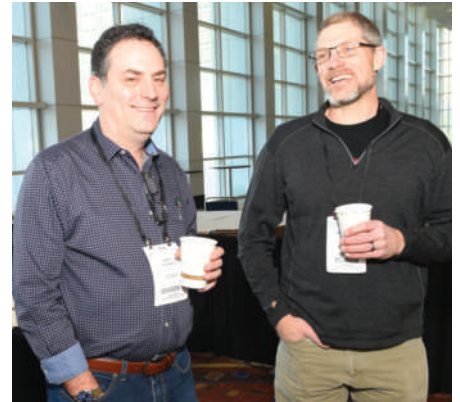
Wisconsin Dental Breakfast

Nearly 300 Midwinter Meeting attendees who ventured south from Wisconsin to attend the meeting were treated to a breakfast reception Friday morning, Feb. 21.

For several years, the Chicago Dental Society has welcomed members of the Wisconsin Dental Association with early morning refreshments before the dental professionals from the north headed to courses and the Exhibit Hall.

Stanley Teplin, a dentist from Mequon, WI, said he has been coming to the Midwinter Meeting for 50 years. “We just enjoy the whole Chicago experience,” Dr. Teplin said. “I have mostly been in the courses, which of course Chicago has the best. I attend a lot of national dental meetings and, yes, they have speakers but they are not of the same quality as they have here in Chicago.” Sharilyn Lord, a dental assistant and office manager from Milwaukee, said she has attended the Midwinter Meeting for 20 years. “The classes are always good and the convention floor is always great and running into people we have met through the years is always fun,” Ms. Lord said. Patrick Tepe, a dentist from Verona, WI, who served as the Wisconsin Dental Association president last year, thanked CDS for holding the breakfast. “This is a treat, thank you to CDS for doing this, it is wonderful.” He said the Midwinter Meeting is a “big event for Wisconsin dentists. It’s a terrific meeting and a great time to come down and see the city and do things there. But this is a fantastic meeting whether it’s the courses or the floor so we love coming down.”

Current Wisconsin Dental Association President Thomas Raimann, who is from Milwaukee, said many of his colleagues come to the Midwinter Meeting because of its proximity. “For most of the state it’s pretty close,” Dr. Raimann said. Mark Paget, executive director of the Wisconsin Dental Association, said he is grateful to CDS for the collaboration. “A lot of our members come to this meeting so we’re happy to promote it but in return CDS is so generous by hosting this breakfast for us and our members are really appreciative of that,” Mr. Paget said. “Every year we see a few more attend, our attendance (to the meeting) from Wisconsin is trending up so that’s something we’re real excited about.”





Fashion Show & Luncheon

The annual fashion show and luncheon, *Kaleidoscope (K)outure*, offered 180 guests an early preview of upcoming styles for spring. This year the show, presented by ZZAZZ Productions, was held at the Hyatt Regency Chicago, Crystal Ballroom.

Attendees were treated to the latest trends from Neiman Marcus, Max Mara, Anne Fontane, York Furrier and many others. Like the kaleidoscope, the world of fashion is always changing.

Eveningwear worthy of the Academy Awards was showcased when the CDS officers took to the runway for the finale.

CDS President Terri Tiersky wore a beautiful black evening gown and was escorted down the runway to cheers from attendees.





New Dentist Reception

New dentists, those in practice for 10 years or less, have many reasons to attend the Midwinter Meeting and one of the highlights is the New Dentist Reception that gives them a chance to catch up with former dental school classmates.

The reception, held on Friday of Midwinter Meeting, included cocktails, light food and a band. The event was a “must-attend” for many new dentists who use the gathering as an opportunity to update friends about their professional and personal lives, as well as make new friends in the dental profession.

Lauren Hawkins of Oak Creek, WI, who has been a dentist for four years, attended the event with friends. “All the courses have been very good so far,” Dr. Hawkins said of her experience. “I was here the last two years of dental school (Detroit Mercy Dental School) and have been back every year since.” One of her former dental school classmates, Alison Smith of Seattle said she uses the reception as a way to reconnect with friends. “I came (to the reception) last year, too,” Dr. Smith said. She said she was impressed with this year’s Exhibit Hall. “There is just so much, and it is so much fun to wander around and talk to everyone. I’ve also been very impressed with the speakers so far, I think they are really great this year.” She said she liked continuing education because it “gives me life, it reminds me why I like dentistry and why I went into it. And it gives me ideas of things I want to try and it gets me excited again about practicing.”





Dental Student Reception

Dental students attending the 2020 Midwinter Meeting had the chance Friday to gather together, socialize and enjoy food and refreshments at a special reception at one of the restaurants at McCormick Place West. Students were invited by the Academic Chapter of the Chicago Dental Society to participate in the complimentary event.

Harry Ruther, a second-year student at University of Illinois at Chicago College of Dentistry attended the event and said he thinks the Midwinter Meeting gives students an insight to the type of products they will need to purchase once they start their career. "I played with some surgical lasers with different settings

for soft tissue or even whitening functions and we didn't even know they could do that," he said. "Seeing the new technology is kinda cool, we've had some lunch and learn sessions with them but it's interesting to not just see them but to get to have a hands on experience, too."

One student, Pooja Dara, who also attends UIC, said it was her third visit to the Midwinter Meeting and this year she volunteered as a room chair. "It was amazing, I would recommend anyone to do it," she said. "You really have time to listen to the lecture when you are done and the speakers are great so you get to learn something and get paid for it."





Friday Night Concert

On Friday night almost 600 guests danced and sang along to the sounds of “One Night of Queen,” performed by Gary Mullen & The Works at Park West.

The Scottish group rocked the room with a near perfect rendition of Queen songs as Mr. Mullen strutted and did his cheeky best to personify the late Freddie Mercury. Mr. Mullen has been performing his Queen tribute for more than 18 years.



Around the Meeting



PAST PRESIDENTS LUNCHEON

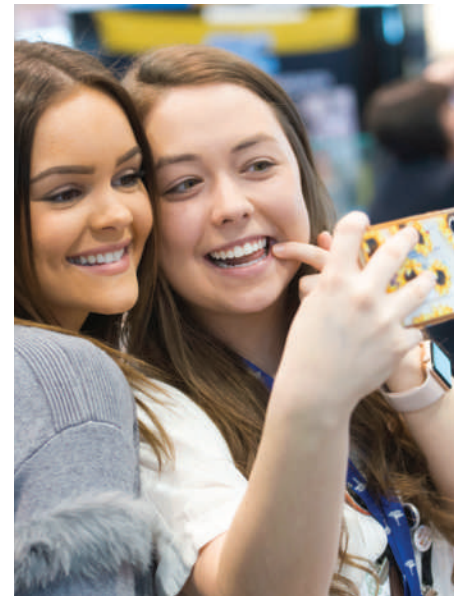
(Seated, L-R) David Kumamoto, Antonio Venezia Jr., Cheryl Watson-Lowry, Susan Becker Doroshov, Keith Suchy, William Kort, and Walter Lamacki.
(Standing, L-R) Dennis Manning, George Zehak, Paul Landman, William Slavin, Ronald Testa, H. Todd Cubbon, Ian Elliott, Richard Holba, Jeffrey Socher, Aloysius Kleszynski, John Fredricksen, John Parzakonis, John Gerding, David Fulton Jr., Phillip Fijal, Kenneth Yonan, Donald Provenzale, and Louis Imburgia.

SPOUSES LUNCHEON



Inside the Exhibit Hall





Inside Our Classrooms





Inside McCormick Place



President's Dinner Dance

The 2020 Midwinter Meeting ended on a high note with the President's Dinner Dance Saturday night in the Crystal Ballroom of the Hyatt Regency Chicago Hotel.

The event was hosted by 2020 CDS President Terri Tiersky and her husband, Roland Davidson.

Dr. Jamie Robinson introduced Dr. Tiersky and her husband as well as the 2020 Midwinter Meeting Program Chair, Dr. John Hagopian, and his guest, Alice Boghosian. A special mention was made of Loren Feldner, who passed away in January 2019 and remained as General Chair in memoriam.

Other dignitaries recognized included the CDS Board of Directors, Editor, Walter Lamacki and his wife, Gloria; West Suburban Branch Director Don Kipper and his wife, Margaret; West Side Branch Director Brian Caraba and Lisa Gold; South Suburban Branch Director Ronald Waryjas and his wife, Maryann; Northwest Suburban Branch Director Victoria Ursitti and her husband, Patrick Hoffmann; Northwest Side Branch Director Mike Biasiello and his wife, Gail; North Suburban Branch Director Ted Constantine and his wife, Jan. North Side Branch Director Janet Kuhn and her husband, Jeff Kramer; Kenwood-Hyde Park Branch Director Dr. Yetta McCullom and her husband, Cornell McCullom; and Englewood Branch Director Joe Unger and his wife, Susan.

Also recognized were the CDS officers: Treasurer David Lewis Jr. and his wife, Christine Culp; Vice President Michael Durbin and his wife, Renee Pappas; Secretary Thomas Schneider Jr. and his wife, Sarah; and President-elect Dean Nicholas and his wife, Celeste.

Entertainment Chair Renee Pappas, recognized friends from the international and national dental communities present at the event, including officers and trust-



Joan Tiersky, Devin Davidson, CDS President Terri Tiersky and Roland Davidson.

ees of the American Dental Association;

leaders of the American Dental Association Political Action Committee; The Associazione Italiana Odontoiatri; The Asociacion Dental Mexicana; The Australia Dental Association; The Federation Dentaire Internationale; The National Dental Association; The International Dental Show – Germany; The APCD Sao Paulo Brazil Dental Meeting; The Greater New York Dental Meeting;

UNIDI / INTERNATIONAL EXPODENTAL; and the Consul General of Italy, Giuseppe Finocchiaro.

Also attending and recognized were officers of the Illinois State Dental Society.

Former CDS President Phil Fijal delivered the evening's invocation.

Dinner dance attendees enjoyed a wonderful dinner and danced the evening away listening to the music of the Ken Arlen Evolution Orchestra. ■

















2021 Midwinter Meeting will be Heart of Dentistry

After another successful Midwinter Meeting, it's time to get to the heart of the matter, and that's appropriate considering the theme of next year's meeting.

CDS President-elect Dean Nicholas said the theme for the 2021 Midwinter Meeting, which will be held Feb. 25 – 27, is *Heart of Dentistry*.

“My wife, Celeste, and I really wanted the theme for 2021 to represent what is important to not only us, but the profession of dentistry both in our personal and professional lives,” Dr. Nicholas said. “The one constant that has always been prevalent in our lives is the HEART. It stands for love, caring and passion. We always come back to the heart, it is home!”

The 156th iteration of the meeting will again be held at the McCormick Place West Building along the shores of Lake Michigan in Chicago.

Dr. Nicholas said his goal in choosing his team of General Chair Genaro Romo Jr. and Program Chair Cheryl Mora was to pick exceptional individuals who are intuitive and passionate.

“Our goal is to promote networking, entertainment, and camaraderie in 2021,” Dr. Nicholas said. “We have paramount speakers and our low-cost, free classes and hands-on workshops will deliver a meeting that will give everyone their best in-person learning opportunity in dentistry.”

Dr. Nicholas said the dental community should stay tuned to learn more about some of the exciting entertainment and new exhibitors planned for 2021.

The Chicago meeting had earned a reputation as having the “best of the best” in courses and exhibitors, Dr. Nicholas said. “Over 700 exhibitors use the Midwinter Meeting to announce their newest products,” Dr. Nicholas observed, “Because of the size of our meeting, we can offer a wide variety of learning opportunities, in-



CDS President-elect Dean Nicholas (center) is flanked by General Chair Genaro Romo Jr. and Program Chair Cheryl Mora.

cluding hands-on, free and 1.5-hour classes for our attendees in a short period of time all under one roof. We provide all aspects in courses, exhibits and entertainment. The Midwinter Meeting has something for everyone!”

He said one way for participants to maximize their experience at the 2021 Midwinter Meeting is to register early because courses and events can sell out quickly, especially because 2021 is a CE year. He also suggested that meeting-goers try to attend as many special events as possible.

“We have a great dental community that is here to help the new and the experienced attendee,” he said.

“People should take advantage of the “3 Es” – Education, Exhibits and Entertainment!” Dr. Nicholas said. “We hope that our attendees will view this as a retreat from their own office, where they can connect with colleagues old and new, share experiences, and reignite the spark in their heart!”



On a personal level, Dr. Nicholas said that he has been attending the Midwinter Meeting for more than 30 years.

“Every year is a different experience,” Dr. Nicholas said. “The one constant over all the years, that makes this my personal favorite, is the bonds and interactions we have with our dental family and the love that we share.”

Registration for the 2021 meeting will start on Monday, Nov. 2, and offers the best rates and opportunity to register for popular courses. ■



Chicago Dental Broker

THE ONLY LOCAL DENTAL BROKERAGE OWNED AND OPERATED BY A DENTIST AND CDS MEMBER

Many more coming and private sales – ask me about them!

BUYERS:
interest rates are increasing.
BUY NOW AND SAVE!

CHICAGO, NORTH SIDE

- Great starter practice. 3 ops and low overhead. Priced to sell.

CHICAGO, SOUTH SIDE

- Well-established practice with real estate. Owner nets over \$200K only working a day/wk with long-time assoc. producing. Cash Cow.

SOUTHWEST SUBURBAN

- 1M monster with over 700 new patients last year. Mostly PPO, growing fast. Seller will stay on.
- 4 op starter. All FFS and real estate also for sale.

SOUTH SUBURBAN

- Beautiful 4 chair FFS/PPO blend grossing \$475K. Great visibility and priced to sell.

ORTHO PRACTICE

- Western suburbs. Starting over 170 full cases in '17. Call me for details.

NORTHWEST SUBURBAN

- Profitable 3 chair/4 plum bed practice in strip center. FFS/PPO blend. \$775K gross. Seller will transition. Won't last.
- 4 op starter. All FFS and gross over \$300K in '18. Building also available.
- 3 ops doing \$180K on 1-1/2 dy/wk. Expand hours and grow.
- Brand New Buildout! Gross of \$450K but owner must sell. See to believe.

NEW! PEDO/ORTHO

- Practices ready to sell. Real estate also available. Well established. Call for details!

PEDODONTICS

- 3 new listings: NW Suburban, West Suburban, and South Suburban. Call for details.

Many more about to come into market with additional private sales not listed here. Call me for those details.

"I HELP FELLOW DENTISTS BECAUSE I AM A DENTIST."

Call Dr. Rob Uhland at (847) 814-4149 for listing details or a complimentary consultation for sellers.

CDB is locally owned and operated by a dentist and CDS member. *Robert Uhland, DDS and Mary Anne Thometz Uhland, DDS*





PRACTICE SMARTS by Joanna Brown

Write to Ms. Brown at joanna@tjbrown.com.

Vaping is no safer alternative to smoking

Photo by sestovic/istockphoto.com

THE NEW YEAR BROUGHT GREAT NEWS FOR ORAL HEALTH: THE ADULT CIGARETTE SMOKING RATE IS AT AN ALL-TIME LOW OF 13.7%.

The report from the U.S. Centers for Disease Control and Prevention (CDC) compared 2018 data to the 40% of American adults who smoked in 1965, the year the agency started tracking tobacco use.

“This marked decline in cigarette smoking is the achievement of a consistent and coordinated effort by the public health community and our many partners,” CDC Director Robert Redfield said in a prepared statement.

Pat yourselves on the back, dentists, but don't rest on your

laurels. The pitch you've long made to help your patients understand the effects of cigarette smoking on oral health can be retooled to fight the rising number of Americans who are vaping – and similarly endangering their oral health.

The same report that celebrated the decline in cigarette smoking reported with sadness the rise of e-cigarette use, from 2.8% in 2017 to 3.2% in 2018. Use was highest among young adults ages 18-24 (7.6% in 2018).

E-cigarettes are battery-operated devices that deliver flavored nicotine in vapor, or aerosol, instead of smoke. Many people wrongly believe it is harmless water vapor inside the e-cigarette; in fact, the vapor contains a mix of nicotine, heavy

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. CDS presents Practice Smarts, a column addressing practice management issues dentists and staff members experience in the office. Practice Smarts is prepared by Joanna Brown, a freelance journalist. Email suggestions for topics to be covered to joanna@tjbrown.com.

The same report that celebrated the decline in cigarette smoking reported with sadness the rise of e-cigarette use, from 2.8% in 2017 to 3.2% in 2018. Use was highest among young adults ages 18-24.

metals and other toxins that have been linked to cancer, heart disease and respiratory disease.

And we know that nicotine in any form – combustible cigarettes, chewing tobacco, and now e-cigarettes – negatively affects oral health. I don't need to remind CDS members about gum disease, dry mouth and bruxism.

The ADA Foundation reports there are thousands of e-liquid formulations on the market, and 200 new flavors introduced monthly. With colorful packaging and flavors named for gummy bears and birthday cake, it's not surprising that e-cigarettes are popular among middle- and high school students. Health professionals worry the rise in vaping among teens will translate to an increase in marijuana use and cigarette dependency in adulthood.

Talk to your patients about vaping when you review their health history chairside. Use precise language that addresses the use of e-cigarettes and combustible cigarettes so that they understand the similarities between the two products and the risks to their oral health. General terms like “your smoking habits” or “your cigarette use” may not drive home that vaping is harmful, too.

Your efforts will make U.S. Surgeon General Jerome Adams proud. Upon releasing his 700-page report on a 2015 national health survey, Dr. Adams told *The New York Times* in January that one of the findings shocked and embarrassed him: four out of nine adult cigarette smokers who saw a health professional during the past year did not receive advice to quit. ■

Chicagoland Smile
G R O U P

The Midwest's Premier
Dental Support Organization

Thinking of transitioning your practice, or looking for a growth partner?

We offer a variety of customized partnership solutions and can be the perfect fit for owner dentists with a variety of career goals and/or life scenarios.

Contact Fletcher Boyle at fboyle@csgsmiles.com
for your free practice valuation.

Take your career to the next level!

Career opportunities for general dentists, dental specialists, and clinical/support staff.

To learn more about open positions, email talent@csgsmiles.com.

Visit us at
Midwinter Booth #5105
for Exciting Giveaways & More
Information on Partnership and
Employment Opportunities.

chicagolandsmilegroup.com



IT'S THE LAW by John M. Green, DDS, JD

Write Dr. Green at jgreen@greenlawoffice.net.

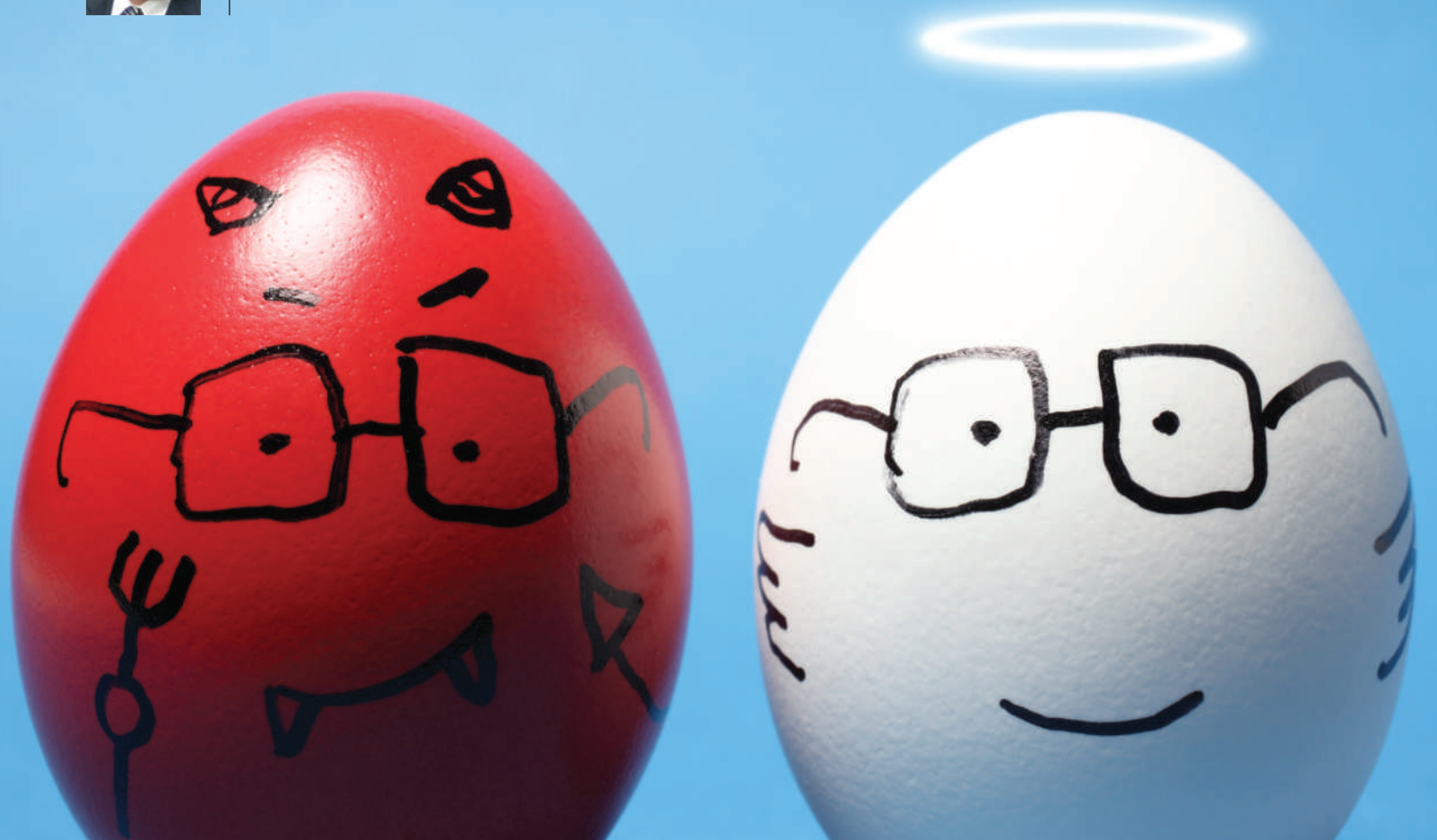


Photo by blackred/istockphoto.com

Dental Ethics and Dental Laws

WHAT'S THE DIFFERENCE BETWEEN DENTAL ETHICS AND DENTO-LEGAL ISSUES?

Dental ethics deals with what a dental professional should do while dental laws deal with what he or she must do. Sometimes, the two concepts overlap. For instance, overcharging a patient is both illegal and unethical. On the other hand, a dental assistant is not legally obligated to report an impaired dentist but an ethical assistant would.

However, most clinical decisions are governed by ethics, not the law. The scenario below is symbolic of many ethical situations a dentist frequently faces.

After completing a root canal on tooth No. 4, the dentist notices on the X-ray that the gutta percha in the palatal canal is 4 mm short of the apex even though she had initially instrumented that canal to the apex. Should she say nothing but monitor the tooth at subsequent appointments?

There are those who would argue that it is ethical to not unduly alarm the patient, who may not appreciate the nuances of a root canal and to simply monitor the tooth at subsequent visits.

On the other hand, others would argue that immediate retreatment of the canal is the only ethical option. And there

are still others who would say to inform the patient of the situation, but to retreat the palatal canal only if necessary at a future date.

What would you do? The “right” answer, if there is one, may lean toward always informing a patient of the situation and then exercising reasonable judgment as to what to do next.

The bottom line is dental ethics, not dental laws, often govern what is best for the patient. ■

The bottom line is dental ethics, not dental laws, often govern what is best for the patient.

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 28 years. Find more information on Dr. Green at www.greenlawoffice.net.



BUILD YOUR *dream* TEAM
Better **candidates**. Smarter **hiring**.
Using **data**.



Tonya Lanthier, RDH
Founder & CEO



VISIT WWW.DENTALPOST.NET



For more information about the CDS Foundation, visit www.cdsfound.org.

Wrigley: It's more than chewing gum

IN MID-JANUARY, THE CDS FOUNDATION RECEIVED THE AWAITED NEWS THAT WE WERE AWARDED THE MARS WRIGLEY FOUNDATION HEALTHIER SMILES GRANT for the sixth year in a row. We always greet this news with great pride and joy.

In 2013, the Chicago Dental Society Foundation was invited by the then-

Wrigley Company Foundation to submit an application for its community service grant program. At the time, Wrigley had similar programs with the American Dental Hygienists Association, the Australian Dental Association and the New Zealand Dental Association. We were the first and are still the only component dental society to be so honored.

Our foundation was given a grant of \$45,000 to be distributed to individual CDS member dentists to conduct local programs to improve the oral health of underserved members of the community. We were charged with the oversight of the application process, judging the applications, and dispersing and tracking the funds as well as the program impact.

Wrigley Mars Grants 2014 – 2019

- 59 oral health programs funded
- 57,900 underserved adults and children had access to dental care including oral hygiene education, screenings and treatments
- 625 dental professionals and volunteers participated
- 6,150 volunteer hours
- \$1,786,000 value of dental services *(based on 2013 ADA Fee Survey)*

BREAKDOWN BY YEAR:

2014 – 2017

- 37 oral health programs funded
- 45,000 underserved adults and children had access to dental care that included oral hygiene education, screenings and treatments
- 450 dental professionals and volunteers participated
- 3,600 volunteer hours
- \$500,000 value of dental services

Demographics: 55% City of Chicago, 15% Cook County, 15% Lake County, 15% DuPage County

2018

- 11 oral health programs funded
- 6,000 underserved adults and children had access to dental care that included oral hygiene education, screenings and treatments
- 100 dental professionals and volunteers participated
- 1,350 volunteer hours
- \$636,000 value of dental services

Demographics: 52% City of Chicago, 39% Cook County, 9% Lake County

2019

- 11 oral health programs funded
- 6,900 underserved adults and children had access to dental care that included oral hygiene education, screenings and treatments
- 75 dental professionals and volunteers participated
- 1,200 volunteer hours
- \$650,000 value of dental services

Demographics: 57% City of Chicago, 38% Cook County, 5% DuPage County


Recipients were responsible for submitting stewardship reports on the use of the funds as well as the outcomes of their outreach initiatives.

This grant program has expanded the reach of the CDS Foundation since Healthier Smiles grants directly impact individual CDS members and the communities they support, which is a great benefit for all.

In 2019, the Wrigley Company Foundation was renamed the "Mars Wrigley Foundation," and Wrigley Community Service Grants were rebranded "Healthier Smiles Grants" at the end of 2019. Healthier Smiles Grants are awarded globally in partnership with national dental societies in Australia, New Zealand, Russia, Kenya, China and Ireland.

Included with this article are some impressive statistics about the successful impact of our CDS membership through this grant program. All of the recipients should be extremely proud of their efforts and results. I hope seeing what your colleagues have accomplished will inspire more members to take advantage of this generous grant program.

The CDS Foundation is most grateful for this wonderful partnership with the Mars Wrigley Foundation to improve access to oral health care and education in the communities we serve. ■



We are pleased to announce...

Aaron J. Michaels, D.D.S.
has acquired the practice of
Henry J. Handler, D.D.S.
Fairbury, Illinois

Call today for a
FREE MARKET VALUE ANALYSIS
(\$5,000 value)

*We are pleased to have assisted
in this transition.*

800.232.3826 | **www.AFTCO.net**
Practice Sales & Purchases Over \$3.2 Billion

Save the Date

156th Midwinter Meeting

Feb. 25- 27, 2021.
Registration begins Nov. 2.

Are you considering a **future ownership transition?**
Are you curious about **transition options**
available to you and your practice?



*Successfully connecting the
dentist's present with their future*

ddsmatch has supported dental transitions for over 10 years—
Let's start a conversation!

Contact **Rex Plamann**, ddsmatch Chicago for more information: **1.855.546.0044**
Practices Sales • Partnerships/Mergers • Associate Recruitment • Practice Appraisals



The CDS Foundation Clinic needs you

COME IN AND DO WHAT YOU DO BEST – PROVIDE EXCELLENT DENTAL CARE!

The CDS Foundation Clinic treats patients of all ages, including children. We are looking for volunteer dentists, hygienists and assistants to care for patients. To volunteer, please contact the clinic.

phone: 630.260.8530 • **email:** clinic@cdfsfound.org

Located in Wheaton, the CDS Foundation Clinic offers free basic dental care to residents of Cook, Lake and DuPage counties whose incomes are at or below 200 percent of the poverty level. Our three-operatory clinic is modern and professional. All qualified patients are scheduled in advance and volunteers are matched with the patient population of their interest. All a volunteer needs is the desire to help.

CDS Foundation Clinic 416 E. Roosevelt Rd., Suite 102, Wheaton, IL 60187



Content is copyright protected and provided for personal use only - not for reproduction or retransmission.
For reprints please contact the Publisher.

new members

CDS welcomes you

Rouel, Fadi

Midwestern University – IL, 2019
853 N. Randall Rd., Batavia
West Suburban Branch

Sales, Alexandra

Midwestern University – AZ, 2017
353 E. Grand Ave., Chicago
North Side Branch.

Singla, Karan

Midwestern University – IL, 2019
7619 Kedvale Ave., Skokie
North Side Branch.

Yonadim, Diyana

Midwestern University – IL, 2019
12059 Western Ave., Blue Island
South Suburban Branch.

Deceased Members

Clegg, Milton

Baltimore Dental College, 1960
8210 Alcoa Ct. Orlando, FL
North Suburban Branch
Died Dec. 20.

Gargiulo, Anthony

Loyola University, 1956
7760 Elm Valley Rd., Three Oaks, MI
West Suburban Branch
Died Dec. 20.

Janowski, Daniel

Loyola University, 1973
7712 W. North Ave., Elmwood Park
Northwest Side Branch
Died Feb. 24.

Michiels, Joseph

Loyola University, 1960
912 Pontiac Rd., Wilmette
North Suburban Branch
Died Feb. 9.

Morrissey, Joseph

Loyola University, 1967
108 Farnham Ln., Wheaton
West Suburban Branch
Died Dec. 6.

Quartetti, Leonard Jr.

University of Illinois at Chicago, 1956
600 N. Stone Ave., LaGrange Park
West Suburban Branch
Died Dec. 4.

Venema, William Jr.

University of Illinois at Chicago, 1956
1919 Boston St. SE, Grand Rapids, MI
West Suburban Branch
Died Oct. 28.



Office Anesthesiology & Dental Consultants, PC

Providing State of the art Anesthesia care in your office
General Anesthesia and Sedation
Pediatric and Adult patients
For Fearful and Special Needs Patients

For more information contact us at ga4dds@yahoo.com or call us at (630) 620-9199
Visit us at <http://www.officeanesthesiology.com> - For urgent contact (630) 290-8624



Zak Messieha, DDS
Dentist Anesthesiologist

classifieds

Place your ad online at CDS.org

DEADLINES

January/February.....December 10, 2020
March/April.....February 3, 2021
May/June.....April 10, 2020
July/August.....June 12, 2020
September/October.....August 3, 2020
November.....September 14, 2020
December.....November 2, 2020

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

PAYMENT

Advance payment must accompany your ad. **Make checks payable to Chicago Dental Society.**

RATES

Standard Classified: \$95 for the first 30 words plus \$4 for each additional word.

Display Classified: \$115 per column inch. Minimum ad size is one column inch.

Premium Standard Classified: \$105 for the first 30 words plus \$4 per each additional word.

Member discount: CDS members are entitled to a 10 percent discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.

Changes or edits to ads: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

RESTRICTIONS

For Sale ads: Dental practices listed for sale within this section of the *CDS Review* are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

Disclaimer: Although CDS believes that advertisements published in the *CDS Review* are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

FOR RENT

NORTHWEST SIDE OF CHICAGO:

Built-out dental office available for rent. A great opportunity to start your practice or have a satellite location with minimal investment. Offering two operatories and ability for expansion. Some equipment can be included. Call 773.777.7648 for more information.

RENT FULLY EQUIPPED TWO-OPERATORY DENTAL PRACTICE IN CHICAGO LOOP:

Dramatic view of Millennium Park and Lake Michigan. Custom Italian cabinetry/countertops and private bathroom. Unobstructed lake views. Prime downtown Chicago location. Includes sale of approximately 250 existing patients, and sale of two ops of dental equipment including 2D Planmeca digital PAN at end of term. Real estate not included.

ali.bakir@morpheasy.com.

DENTAL OFFICE SPACE AVAILABLE, ARLINGTON HEIGHTS: Recently unoccupied. Approximately 1,320 square feet for \$2700/month. All plumbed-in for four operatories and move-in condition. Inquiries, email problemscalloptima@gmail.com. Or call 773.697.8952 or 847.715.7000.

FOR LEASE, 1,140 SQUARE-FOOT TURNKEY DENTAL OFFICE: Immediately available, Des Plaines. Rarely available modern, turnkey ready dental office. Fully furnished with dental chairs and equipment. Equipment and practice are for sale as well. Located near River and Rand roads. Call John Carbone, McLennan Commercial Properties, Inc. 847.612.2188.

DENTAL OFFICE: 1,000 square-foot dental office located in busy Naperville Plaza, a 115,000 square-foot center anchored by Trader Joe's and Casey's Foods on Washington Street at Gartner Road. Available January 1, furnished or unfurnished. Call Harry Dolan, Dolan Associates at 847.975.7225.

SPACE SHARING

SPACE SHARING, SCHAUMBURG: Join our newly remodeled group practice, three fully equipped ops, X-rays and panoramic. Free parking, easy access in historic Schaumburg. Text 847.756.0439. schaumburghdds2016@gmail.com.

SPACE SHARING IN NAPERVILLE: Beautiful state-of-the-art, newly built Naperville dental office is available for space sharing. Located in a highly visible, accessible medical office with ample parking. Contact medicalofficespacesharing@gmail.com or 630.708.6418.

SPACE SHARING IN THE LOOP: The Garland Building is located in the heart of the Loop staffed with doormen. Beautiful suite features fantastic finishings, private bathroom, and daily cleaning services. Upgrade your location for you and your patients. Contact us at 312-726-5204.

SPACE SHARING OPPORTUNITY: Space sharing opportunity in Joliet Township near Shorewood/Plainfield area, Route 59 and Theodore Road. Beautiful state-of-the-art office. Equipped with digital X-rays, digital pan, seven operatories, sterilization area, lab, treatment coordinator office and front desk. Open to discuss different options for space sharing.

louise@innovativedentalpartners.com.

FOR SALE BY OWNER

SOUTH SUBURB DENTAL OFFICE AND PROPERTY FOR SALE: Three-op general for sale in downtown Lansing, IL. Exceptional visibility. Great parking. Easy Dental administration. Established since 1982. \$169,900.
bdc.tnc@gmail.com

PRACTICE FOR SALE: Modern build-up dental practice, fully equipped with three A-dec chairs, digital X-rays, paperless and great parking space for sale. Located on the north side of Chicago in the Portage Park area. For more information please contact my broker, Sam, via email at rokersam11@gmail.com.

HIGH-END RESTORATIVE PRACTICE:

Prestigious northwest suburban total fee-for-service practice with incredible real estate for sale. Downtown main street location. Average gross \$900,000. Zero insurance, fee-for-service. Retirement.
nwdentpractforsale@gmail.com.

BELMONT DENTAL CABINETS FOR SALE:

Belmont X-Calibur side and rear cabinetry with Midmark pivoting work surface duo. Cherry wood. \$3,600.
doctorperio@gmail.com. 630.235.2585.

OFFICE FOR SALE BY OWNER:

For medical reasons, office for sale. Gross \$270,000, includes real estate, fully digital. Call 815.932.0022. OK area west end of town.

PRACTICE AND BUILDING FOR SALE, CHICAGO: Practice and building for sale. Gladstone Park area in Chicago, northwest side. Selling as package. Building is 1,250 square feet with parking behind. Two ops plus one plumbed. Owner on two-day schedule with one Saturday per month. No HMO or Medicaid. Fee-for-service on PPO. Last year's gross was \$143,000. Very solid Polish neighborhood. Email docbuz@sbcglobal.net.

PRACTICE FOR SALE:

Dentist relocating. Well-established practice with four fully equipped ops, all digital, paperless. Located in busy neighborhood, has storefront exposure. Currently operates five days per week. PPO, private and Medicaid. Revenue of \$650,000 effortlessly with no advertisement.
contactusatdental2017@gmail.com.

PRACTICE FOR SALE IN GLENVIEW: Brand new practice for sale in busy marketing center in Glenview. Please call 630.229.5469.

UPTOWN CHICAGO GENERAL PRACTICE FOR IMMEDIATE SELL: Dentist relocating, need for immediate sell by April 2020. Collections \$350,000 on 2.5 days. 90 percent fee-for-service, 10 percent Medicaid. Asking \$225,000. Serious inquiries email ltrand@yahoo.com.

SATELLITE DENTAL OFFICE FOR SALE

IN MOUNT PROSPECT: Satellite office for sale, collects close to \$140,000 a year, 8 hours work a week. Selling as a build-up with patients. Fully digital with panoramic X-ray. On a busy street, good visibility, ample parking. Email janeta@att.net.

EQUIPMENT FOR SALE: Three complete operatories. Marus chair and light package. Belmont delivery system. Gendex X-ray unit. Amsco sterilizer and ultrasonic. Custom cabinetry. \$25,000. Looking for quick sale. Email asamee7@gmail.com.

OFFICE FOR SALE BY OWNER:

For medical reasons, for sale in Orland Park. Gross \$310,000 \$8,000/month in cap checks, digital, HMO, PPO. Call 708.226.6700. \$190,000.

NORTHBROOK DENTAL OFFICE FOR SALE: Small but fully computerized two-op general practice for sale in downtown Northbrook. Great visibility. Good parking. Dentrax PC. Digital pano, digital X-rays, soft laser, Pelton & Crane chairs/delivery system. Established since 2008. Makes a great satellite or starter office. Asking only \$50,000. 847.738.8353.

SOUTH ELGIN PRACTICE FOR SALE:

Four ops. Great for merger or second location. Digital, pano. Great location anchored by shopping center. Fifteen-20 new patients per month with no advertising. PPO/fee-for-service. Selling for medical reasons. Asking \$125,000. Email sdp0514@yahoo.com.

CREST HILL, PRACTICE SALE, 60403: General practice in Crest Hill, three-operatories, PPO/fee-for-service, some Medicaid. Great as start-up. Priced to sell. Text 312.399.9972.

DENTAL OFFICE FOR SALE, ALSIP, 60803:

Great starter or second office with lots of potential. Digital, four ops with three fully equipped. Grossing \$175,000 with three days per week. Asking \$100,000 and motivated to sell quick. Send inquiry to atocd1@yahoo.com.

DENTAL OFFICE CLOSING, SOUTHSIDE CHICAGO MIDWAY AREA: Everything must go. Many new/hardly used handpieces, instruments, dental supplies, office supplies, equipment, furniture. Everything priced to sell. Contact gmk1961@aol.com or 708.846.9411.

ORAL SURGERY NAPERVILLE:

Well-established, highly respected oral surgery practice next to hospital, excellent community. Great referral base; great opportunity and surgeon willing to stay to transition into practice. 630.212.4748.

PRACTICE FOR SALE CHICAGO, 60657: PPO/fee-for-service private practice for sale in Chicago area 60657. Lots of room for growth. \$175,000. Text 773.551.0148.

OFFICE IN LISLE FOR SALE:

Three ops, digital, newest Eaglesoft. Great location. Selling due to family obligations. So much room to grow. Currently an associate for 2.5 days/week. 773.599.9337.

harmony4909@gmail.com.

GENERAL PRACTICE FOR SALE IN ELGIN: Four ops with custom cabinetry. Fully digital and paperless. Fifteen to 20 new patients per month without advertising. Fee-for-service, some PPOs. Good visibility, easy access from Tollway with ample parking. Experienced and friendly staff staying. Serious inquiries only. Must have proof of valid dental license and pre-certified letter of loan approval. No brokers please. Send inquiries to californiamilesjobs@gmail.com.

DOESN'T GET BETTER THAN THIS:

\$660,000 six ops, no Medicaid, only 2 years old. This is the practice you've been waiting for. Beautiful new build out that's only 2 years old, New equipment. ADEC chairs. Four ops fully equipped, six ops plumbed. 2019 Production was \$660,000. All PPO and fee-for-service on 4.5 days a week. Located in North Riverside, close to the city. Ideal opportunity on busy street. Office is set up to be able to do \$3 million at full capacity. Asking \$750,000, worth every penny. Please email 708dds@gmail.com.

FOR SALE BY BROKER

GREAT OPPORTUNITY WESTERN INDIANA:

Want lower taxes and higher cash flow? This opportunity near Terre Haute, IN, consistently collects over \$1.2 million with remarkable cash flow that exceeds \$700,000. Mostly fee-for-service patients (less than 25 percent PPO). The stand-alone facility has seven operatories and is available for purchase. Contact Blake Ring at 317.464.7857 or blake@legacypracticetransitions.com. (INBR2598).

PRACTICE FOR SALE: North side. All fee-for-service restorative with perio emphasis. \$376,000 collections on 612 hours in 2019. Low overhead. Digital. Two ops, third plumbed. Net over \$200,000. tmcdermott@paragon.us.com or 708.715.5880.

CHICAGO DENTAL BROKER:

The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland, chicagodentalbroker@gmail.com, 847.814.4149, www.chicagodentalbroker.net.

CHICAGO, NORTH SIDE – New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell.

WEST SUBURBAN – Awesome four-op practice. All digital, paperless, Dentrrix/Dexis, newer build out, new Cerac, two new operatories and more. \$700,000 on just 10 days per month. Nothing like it in the market. See to believe.

NORTH SUBURBAN – Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last.

NORTHWEST SUBURBAN – 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale. 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell. 3) Brand new build-out but has to sell. Doing \$450,000-plus and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN: 1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available.

2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price.

SOUTH SIDE CHICAGO – Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make an offer.

SOUTH SUBURBAN – 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000. 2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also. Motivated seller.

Many new ones coming. I will find you a practice. Call me.

SPACE AVAILABLE FOR BUILDOUT,

WESTERN SUBURBS: Specialist wanted.

Unique condominium available for purchase in the Arlington Heights region. Situated next to three established dental practices. This ground level 2,400 square-foot space is one story with ample parking off a busy thoroughfare.

Reach out to learn more details. Contact Rex Plamann at 1.855.546.0044 or email to

rplamann@ddsmatch.com.

CHICAGO PRACTICE, BRIGHTON PARK:

Excellent opportunity. Storefront visibility.

Five operatories, digital with pan/ceph.

Average collections, \$516,000.

PPO/fee-for-service. Real estate available.

Contact Jim Plescia, jplescia@e-ppc.com.

630.890.6074. Professional Practice Transitions.

FOR SALE, 4,289 SQUARE-FOOT

DENTAL/MEDICAL OFFICE BUILDING: Mount Prospect. Two-story, masonry professional office building with 75 percent of property available for a user. Excellent opportunity for SBA financing. Located near Northwest Highway and Central Road. Call John Carbone at McLennan Commercial Properties, Inc. 847.612.2188.

ORLAND PARK PRACTICE SALE:

Starter or satellite opportunity. Four operatories fully equipped. Great location with excellent visibility. Collections, \$200,000 on 17 hours. Low overhead. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

CHICAGO PRACTICE SALE, JEFFERSON

PARK: Merger or start-up satellite opportunity. Turnkey, fully digital practice. Eaglesoft & Schick. Three operatories expandable to four. Collections, \$266,000. Contact Jim Plescia jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

PERFECT FOR DENTAL OFFICE:

Commercial condo for sale in Chicago's downtown. 1,367 square feet of updated commercial condo is for sale in downtown Chicago. Ideal for dentist's clinic space. <http://111nwabash712.canbyours.com>.

GLEN ELLYN PRACTICE SALE:

New listing. Excellent opportunity as a starter or satellite. Three fully equipped operatories. Dentrrix & Dexis, fee-for-service. Owner will transition. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

NORTHWEST INDIANA PRACTICE FOR SALE:

Great low overhead practice. Revenue \$662,000. Fee-for-service. Established over 35 years ago. Three operatories plumbed, room for a fourth. Contact Dan Pesavento 708.310.6742.

WARRENVILLE PRACTICE FOR SALE:

Great starter or satellite practice with growth potential. Two equipped ops with third plumbed. Low overhead. Fee-for-service. Asking \$70,000. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

PRACTICE FOR SALE: Modern build-up dental practice, fully equipped with three A-dec chairs, digital X-rays, paperless and great parking space for sale. Located on the north side of Chicago in the Portage Park area. For more information please contact my broker Sam via email at rokersam11@gmail.com.

BLOOMINGDALE PRACTICE SALE:

Busy, established storefront location with four operatories, pan/ceph. Mainly PPO. Collections near \$300,000 on 26 hours. Owner will transition. Contact Jim Plescia@jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

WEST SUBURBAN PRACTICE SALE:

Located in a freestanding building west of the Fox Valley area. Four operatories with Dentrrix and Dexis. Collections, \$627,000 on 17 hours a week. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

OUTSTANDING OMS PRACTICE IN ILLINOIS:

Renowned oral and maxillofacial surgery practice for sale in Illinois. This beautiful practice has tremendous goodwill, attracting patients from around the state. Located within an office/retail condo with close to 3,000 square feet, you not only have the benefit of great exposure, but you also have the ability to add additional operatories, if needed. The current doctor owns the condo and is willing to sell the real estate along with the practice. To learn more about this incredible OMS practice in Illinois read below. Three fully equipped operatories with expansion opportunity collections nearly \$1 million annually seller's discretionary earnings of almost \$400,000. Over 110 new patients a month. Real estate opportunity. Ready to review the prospectus? Reach out to Kaile with Professional Transition Strategies via email at kaile@professionaltransition.com or by phone 719.694.8320. We look forward to hearing from you.

PARK RIDGE PRACTICE FOR SALE: Great starter/satellite office. Potential patient transfer. Established over 40 years ago. Fee-for-service with \$200,000 revenue and three operatories. Contact Dan Pesavento 708.310.6742.

WESTERN SPRINGS PRACTICE FOR SALE:

Well-established practice for sale. Storefront location. Three operatories with room for four. Collections: \$345,000 on 3.5 days. Great hygiene program. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

PPC PRACTICE TRANSITIONS:

Looking to sell/transition your practice? Looking to buy a practice? Associateships or new office start-up consultation. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074. www.e-ppc.com. Professional Practice Transitions.

SKOKIE, PRACTICE AND BUILDING:

Freestanding dental building for sale. Three to four ops with room to expand. Practice is mainly fee-for-service. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

CRETE, PRACTICE SALE:

Priced to sell. Well-established patient base. Dentist will transition. Three treatment rooms with room to expand. Part-time collections: \$380,000. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

CHICAGO PRACTICE SALES:

773.502.6000 or www.chicagopracticesale.com. Thinking about a move or a start up? Need a great location? No cost office location services available. Call Sharon at 847.370.9131.

COMING SOON: Chicago, Brookfield.

COMING SOON: Chicago, Brookfield.

ILLINOIS PRACTICES FOR SALE:

CHICAGO, BRIGHTON PARK – Five ops expandable to eight. Collections \$900,000 collections, associates and specialists in place. Fee-for-service and PPO. Must see.

CHICAGO, LAKEVIEW – Under contract. Five ops. Collections \$1.2 million. PPO/fee-for-service.

DEERFIELD – Three ops. Collections \$252,000. 100 percent fee-for-service. Turnkey.

NAPERVILLE – Under contract. \$400,000 collections Fee-for-service and PPO.

NAPERVILLE – Four ops of equipment available. Great condition. Priced to sell.

NEW LENOX – Beautiful. Four ops expandable to five. Fee-for-service and PPO. Newer build. Collections \$800,000-plus. Seller can stay.

NILES – New. Four ops expandable. Collections \$500,000. Fee-for-service and a little PPO. Seller can stay.

PALOS HEIGHTS – New. Three ops in strip center. Great visibility and ample parking. Collections \$300,000. Fee-for-service and PPO.

SCHAUMBURG – Sold.

SCHAUMBURG – New. Three ops in strip center. Collections \$350,000. 100 percent fee-for-service. Low overhead, high profit.

WORTH – Sold.

WARRENVILLE – New. Two ops and one plumbed. 100 percent fee-for-service. Very low overhead. Great starter or second office. **SKOKIE** – New. Two ops, seller retiring, will sell patients or practice.

SKOKIE – New. Two ops, seller retiring, will sell patients or practice.

HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS— HELPING BUYERS AND SELLERS: For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, al.brown@henryschein.com.

CHICAGO NORTHWEST SIDE – Doctor retiring from established digital practice including cone beam, on major street. Building also for sale with large apartment on second floor.

#IL135 SOUTH SUBURBS – Great potential for growth for this four-op practice with building on major four-lane street next to church and community center. Working only 3.5 days producing \$334,000 referring out approximately \$50,000-\$60,000 a year.

#IL136 NORTH/NORTHWEST SUBURBS – Below market sale price - motivated sell. Three ops, modern office on corner of two major roads and open only 2.5 days per week. Excellent growth potential.

#IL147 SOUTH SUBURBS – A real "gem" in Will County 35 miles from downtown Chicago. Main four-, five-op practice plus a two-op high-growth satellite office. Newer equipment including Intra oral cameras, Digital X-ray.

#IL149 CHICAGO – Great starter or satellite three-operator practice in the heart of the financial district. Doctor retiring, fee-for-service. Only working 25 hours a week to spend more time with family. Plenty of growth possibilities. Seller is motivated.

#IL150 NORTHWEST SUBURBS – Doctor retiring from nice open layout 3-plus-1 op practice with multiple large windows at intersection of two major roads. Revenue \$415,000 on only 24 hours a week ... growth potential for a buyer wishing to add hours/days.

#IL151 CHICAGO SOUTHWEST SIDE – Family-oriented practice in very stable community which is home to many Chicago police, fire, and city employees. Revenues \$544,000, four ops, digital X-ray, intra-oral camera. Higher than average net income.

#IL152 NORTH-NORTHWEST SUBURBS – Perfect starter office or satellite with part-time associate in place if desired. Close to downtown Chicago and on busy Cicero Avenue. This \$400,000-revenue, two-op practice with intra-oral camera and digital X-ray refers out most specialties.

#IL153 KANKAKEE COUNTY – General practice with four equipped treatment rooms established for 30 years. Practice is digital, high tech, runs Dentrrix software, and has been updated. Gross receipts \$350,000. Specialties are referred out.

#IL154 BLOOMINGTON/NORMAL AREA – Established practice located on busy main road in a stand-alone building with parking. This seven-operator facility is paperless using Dentrrix and has digital X-rays.

#IL155 WEST SUBURBS – Perfect turnkey office with huge growth potential. Doctor retiring from \$450,000 revenue, three- to four-op practice on only 2.5 patient days. Condo also for sale in business park on major street.

JRA OPPORTUNITIES:

Your healthcare, real estate and practice advisors. Contact Jerry West or George Bozonelos, MBA at 716.936.3081 or 630.440.4644 info@jrossiandassociates.com.

<https://www.jrossiandassociates.com/opportunities/>. Practice owners, call for a free valuation.

AURORA – \$600,000 with real estate, sold.

AURORA – \$350,000 on 2.5 days, low overhead, office condo, seller can stay.

BARRINGTON – \$550,000, six ops with real estate.

BELMONT/CRAIGIN – Three ops, perfect starter practice, standalone building with parking, asking \$125,000, bring offers.

CARPENTERSVILLE – \$225,000, sold.

CHICAGO LAKEVIEW/LINCOLN PARK – \$1.4 million, 12 ops, ample parking, associates can stay, 16 percent return on investment.

CHICAGO MIDWAY – \$850,000 and growing fast, parking, five ops, CBCT.

CREST HILL – Six ops, beautiful space, grocery-anchored location, priced below replacement cost.

ELGIN – \$1 million with realestate, sold.

ELMWOOD PARK/RIVER FOREST – \$407,000, three ops, Great starter or merger.

GLENVIEW – \$710,000 with real estate, sold.

GLENVIEW – \$300,000, three ops room for four, brand new buildout. Great location.

HINSDALE – \$600,000, pending.

JOLIET – 10 ops, new modern buildout, great location. Real estate available.

KANKAKEE – \$300,000, three ops, real estate available, great starter practice, priced reasonably.

LAKEVIEW – \$735,000, flexible transition.

LISLE – \$700,000, sold.

MUNDELEIN – \$1.1 million, grocery anchored location, four ops, associate can stay.

NAPERVILLE – \$500,000 new buildout, pending.

NAPERVILLE – \$500,000, six ops, Great location, new modern buildout.

NORRIDGE – \$700,000, eight ops, fee-for-service/PPO, seller can stay.

NORTHBROOK – \$330,000 on three days, PPO/fee-for-service, seller can stay.

NORTHBROOK – Two-op starter practice, room for three ops, beautiful modern buildout, priced well below replacement cost, \$60,000

NORTHEAST – \$1 million, four ops, heavy Medicaid, great location, very profitable.

ORLAND PARK – \$300,000, three ops room for four, great location, perfect starter practice, motivated seller, make an offer.

ORLAND PARK – Four ops, 1,800 square feet, asking \$10,000 for equipment, take over the lease and it's yours.

ORTHO, WESTERN SUBURB – \$255,000 collections with real estate, six chairs, 3,800 square feet.

PALATINE – \$505,000, retail center, three ops.

PARK RIDGE – \$600,000, pending.

RIVER FOREST – \$300,000, perfect for merger. Month-to-month lease. Motivated seller.

ST. CHARLES – \$600,000, fee-for-service, Delta Premier, great location, modern buildout.

WEST CHICAGO – \$230,000, four ops, new buildout, retail center, CBCT, pending.

WESTERN SUBURBS – Storefront location with real estate. \$200,000 on two days, two to three ops. Can't find a practice to purchase? We'll help you build one. Call us today.

OPPORTUNITIES

GENERAL DENTIST NEEDED:

Part-time general dentist needed for busy St. Charles office. Two to 3.5 days per week. Must have a minimum of three years experience and be proficient in performing routine extractions. Possible opportunity for full time in the future. Please send resume to westgatedental@sbcglobal.net, Attention Dr. DiSimoni.

WESTERN SUBURBS, GENERAL DENTIST

WANTED: Two days per week in newly remodeled private practice with plans for expansion to four days in the future. Competitive package, strong support team, and caring owner. Reach out to learn more. Call Rex Plamann at 1.855.546.0044 or email to rplamann@ddsmatch.com.

GREAT DENTISTS WANTED - SIGNING BONUS:

Midwest Dental is seeking a great dentist to lead our Midwest Dental practice. This position offers excellent compensation and benefits, a great work-life balance and unlimited opportunity for professional development. Our support team handles the administrative details, allowing you to lead your team while focusing on dentistry. If you possess a passion for providing quality care and are looking for a rewarding career opportunity, please contact Kelly Gilmour at 715.590.2467 or kgilmour@midwest-dental.com.

DENTIST:

North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at toothgroup.chicago@gmail.com.

FULL-TIME DENTISTS WANTED – CHICAGOLAND

OFFICES: Gain lots of experience in a digital, chartless office. We see everyone from kids to seniors. Hit the ground running without waiting to build your own clientele. We love to help train new dentists. Recent graduates welcomed. Sign-on bonus and guaranteed base rate. Malpractice insurance paid. Free CE offered. No HMOs. Please email resume to director@allstardentalclinic.com.

PART-TIME PEDIATRIC SPECIALISTS WANTED: Chicago and suburb locations. Generous per diem compensation. Half- or full-day every week or every two weeks. Flexible schedule. Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. dimitri_h@hotmail.com.

DENTIST NEEDED:

Associate dentist needed for a well-established group practice in Chicago. Beautiful office with advance and latest equipment. Highly trained staff. Great opportunity to practice comprehensive dentistry with high volume of patients. Medicaid and PPO accepted. Contact m.abdulhaq@mirzadental.com, 847.262.1081.

DENTAL DREAMS is actively seeking motivated, quality-oriented associate dentists for our offices in Chicago, IL and surrounding suburbs. We provide the ultimate in quality general dentistry to the entire family in a modern, technologically advanced setting with experienced support staff. Our highly valued associates enjoy top tier compensation. Compensation includes: Sign-on bonus up to \$30,000. Average compensation of full-time dentists in excess of \$220,000 per annum. Guaranteed base pay. Clinical Practice includes: Complete autonomy over treatment planning. Mentoring by top rated, experienced clinicians. Benefits include: health insurance, malpractice insurance, three weeks' vacation, continuing education, relocation expenses, Visa and permanent residency sponsorship, and dental coverage for associates and immediate family members. Make Dental Dreams a reality for you. Please contact us to learn more about rewarding associate dentist opportunities with Dental Dreams. We offer full-time, part-time and Saturday only schedules. Phone: 312.274.4598. Email: recruiting@DentalDreams.com. Website: <http://www.dentaldreams.com>.

GENERAL DENTIST: The Dental Clinic of Marshfield currently has an opportunity for a general dentist to join our multi-specialty practice. This is an excellent opportunity to build your practice with the support of colleagues, staff, and our excellent reputation for high quality care. In addition to a competitive salary, we provide a generous benefit package with the potential of ownership. For further information contact Dental Clinic of Marshfield, 306 W. McMillan Road, P.O. Box 929, Marshfield, WI, 54449, Attention: Mr. Neil Armitage or call 715.387.1702 or email neil.armitage@dentalclinicofmarshfield.com.

PEDIATRIC DENTIST AND SPECIALISTS NEEDED:

Established multispecialty practice in west suburb: insurance based, digital, technology savvy. Looking for a confident and ambitious full-time pediatric dentist and part-time oral surgeon (one to two days/month). Partnership available. Find your dream job by calling 630.403.8478.

RDH/PROJECT COORDINATOR:

The Dental Center of the Advocate Illinois Masonic Medical Center is using grant funds to develop a program to integrate oral health and medicine. We are seeking a registered dental hygienist with a strong interest in program development, public health outreach and care coordination to assume the lead role. The RDH will facilitate development of prevention and education programs, standardize care pathways and teaching experiences for pediatric and family medicine residents, and coordinate care for children in need of treatment. The RDH/Project Coordinator will be based at the Dental Center of AIMMC and travel to other sites for coaching and meetings. Prefer someone who is bilingual in English and Spanish. Please contact Steve Swanik, MPH-PHI, steve.swanik@advocatehealth.com for details about the position.

GENERAL DENTIST:

Seeking dedicated and enthusiastic dentist for well-established, high-end practice Chicago, north side. Full-time/part-time, alternating Saturdays. Minimum one year experience in RCT, crown and bridge, and extractions required. medgjob@gmail.com.

ORAL MAXILLOFACIAL SURGEON NEEDED:

Unique and lucrative opportunity for the right oral maxillofacial surgeon. All-digital practice with CBCT, certified staff, practices located near north suburb and south side. Must be certified in all areas of surgery including full mouth reconstruction. Established referral base. Needed one day a week to start, ability for immediate expansion. Email CV northshoreomfs@gmail.com.

PEDIATRIC DENTIST:

Western suburbs. Busy, multispecialty office looking for a part-time pediatric dentist one to two days per week. Please email resume to dentaljobssds@gmail.com.

OUTSTANDING OPPORTUNITY:

Busy general dental practice in Door County, WI, looking for a full-time associate/partner. Brand new all digital office. Work Monday-Thursday 8 a.m. to 5 p.m. with no nights or weekends. Competitive wages and benefit package. tishlerdds@yahoo.com.

PART-TIME GENERAL DENTIST NEEDED:

Established and busy practice in South Plainfield (fee-for-service/PPO/Medicaid). All new equipment. Seeking GP to preferably work Wednesday, Thursday, Friday and two Saturdays per month. Must be competent in extractions/endodontics, Send CV to raunakp1@yahoo.com.

PEDIATRIC DENTIST NEEDED:

Established multispecialty office is looking for a pediatric dentist Mondays, Wednesdays, and Fridays in our Naperville and Woodridge locations. PPO/fee-for-service for office. State-of-the-art office with great support staff. www.woodlakefamilydental.com. Please email CV to drsud.dds@gmail.com.

ORTHODONTIST:

Excellent opportunity for an orthodontist to join our well established multispecialty group practice in central Wisconsin. We are looking for an orthodontist to join our current staff to help serve an increasing patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send C.V. to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI, 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email neil.armitage@dentalclinicofmarshfield.com for additional information.

GP ASSOCIATE POSITION WITH EQUITY

OPPORTUNITY: Unique, outstanding opportunity for the right experienced, motivated GP. Busy, growing dental practice in West Loop seeking experienced, full-time GP starting late spring to help build group practice. Opportunity for equity buy-in after one-year. All digital with CBCT. wldentaloffice@gmail.com.

ASSOCIATE GENERAL DENTIST: General dentist needed for digital, fast-growing, PPO/fee-for-service practice in northwest suburbs (Batavia). Seeking quality-oriented, dentist for Thursdays, Fridays and one Saturday a month. Email resume to bataviadentists@gmail.com.

PEDIATRIC DENTIST NEEDED:

Busy Naperville office looking for pediatric dentist, PPO/fee-for-service office. Full-time or part-time, established patient base. Walk into a very busy schedule from day one. State-of-the-art office with the latest technology. Enjoy working with a great team. Please email CV to drsud.dds@gmail.com, visit www.woodlakefamilydental.com.

GENERAL DENTIST:

Seeking dedicated and enthusiastic dentist for well-established, high-end practice Chicago, north side. Full-time/part-time, alternating Saturdays. Minimum one year experience in RCT, crown and bridge, and extractions required. medgjob@gmail.com.

PART-TIME DENTAL ASSOCIATE WANTED

IN ROCKFORD: Two to three days per week. Must be proficient in performing routine extractions. Possible opportunity for full time in the future. Contact oyusaf@gmail.com or 607.425.8381.

LOVE WHERE YOU WORK, JOIN

SHINING SMILES: Shining Smiles seeks full-time or part-time associate for our office in Naperville. Beautiful office with great income potential and an awesome work environment. Check out our website www.shiningsmiles.com and come work with the best. Send resume to milad312@gmail.com.

ENDODONTIST WANTED PART-TIME: Well-established endodontic specialty practice is looking to add a part-time endodontist to its staff, one to two days a week. The practice is located in the western suburbs. 215.perj@gmail.com.

ORAL AND MAXILLOFACIAL SURGEON:

Oral Surgeon opportunity for busy, multispecialty practices across the Greater Chicago Area. Thirty-plus year history of quality patient care. Digital, recently renovated. Competitive compensation package and flexible contract options. Send resume or referrals to whitney.schemmel@dentalonepartners.com.

GENERAL DENTIST NEEDED:

Sonrisa Family Dental is looking for friendly general dentists to fill in for several of our offices. Part-time/full-time dental opportunity. Must be responsible, professional and caring. Must have experience in all phases of dentistry (fillings, root canal therapy, crowns). Must have ability to treat in a fast-paced office, with PPO, Medicaid and cash patients. Benefits, paid on production or collections, per diem guaranteed pay, sign on bonus. Positions include full-time, part-time and contract work. Contact jason.korkus@sfdchicago.com or jeanneth.discua@sfdchicago.com.

GENERAL DENTIST NEEDED:

Looking for a self-motivated, skilled dentist with a focus on quality patient care. Great opportunity for a GP who wants to grow and facilitate their own work environment. Two to three years experience required. Send resume to thechewell8@aol.com.

PART-TIME GENERAL DENTIST, HYDE PARK:

An opportunity leading to a full-time position in a very well-established fee-for-service, PPO practice located in the heart of Hyde Park. The applicant must be proficient in endodontics and oral surgery. Completely digital. In-office milling, CBCT and much more. We are seeking a candidate who is available Wednesday, Friday and three Saturdays a month. Minimum experience three years. Must be credentialed in-network Delta Premier PPO, Metlife, Cigna, Guardian, and Aetna. Send CV to office@chicagodentistry.com.

DENTOLOGIE SEEKING POSITIVE, OUTGOING, FULL-TIME GENERAL DENTIST:

Full-time associate general dentist. Seeking a smart, outgoing and friendly associate general dentist to join our team at Dentologie for our practices in the South Loop and Streeterville and Bucktown. We are a large practice averaging 600-700 new patients/month. Seeking practitioners who are flexible, team-oriented, and focused on the patient experience. Must be comfortable in all phases of general/cosmetic dentistry, molar endodontics and some surgical experience. Awesome "think tank" mentorship atmosphere. One year clinical experience. Contact Dr. K at drk@dentologie.com.

WESTERN SUBURBS, GENERAL DENTIST

NEEDED: Busy, multispecialty practice looking for a part-time to full-time GP. Very high earning potential. Long term opportunity. Looking to hire ASAP, please email dentaljobssds@gmail.com with resume.

ASSOCIATE DENTIST AT FEE-FOR-SERVICE

OFFICE IN PARK RIDGE: Busy, up-to-date dental office looking for associate in Park Ridge. CBCT, iTero, paperless charts. Email resume to julie.davis24@gmail.com.

POSITIVE ENERGY AND CHANGING

LIVES EVERY DAY: Successful dental practice in the southwest suburbs looking for enthusiastic dentist with high standards to take over productive schedule. Proven systems and best team in place. Multispecialty. Latest technology. Spanish a plus. No corporate red tape. Ownership potential after associateship. Please email highpointdental5x@gmail.com. Look forward to meeting you.

GENERAL DENTIST OPPORTUNITY,

ARLINGTON HEIGHTS: United Dental Partners is hiring a general dentist Tuesday/Friday/some-Saturdays for our modern, digital, Arlington Heights fee-for-service office. Base salary \$600/day plus adjusted production bonus. Five-plus years experience preferred. Send CV to recruiting@uniteddentalpartners.com.

PART-TIME TO FULL-TIME GENERAL

DENTIST NEEDED FOR NEWLY BUILT PRACTICE: Seeking GP for a newly built practice to transition into a full time role as patient base grows. Practice is in a building (separate office) with an existing orthodontist for consistent patient referral source. This is a great opportunity for a GP who wants to grow a practice and facilitate their own work environment. Practice is dentist-owned and operated. Email resume if interested. bracesbybarnes@gmail.com.

FULL-TIME POSITION AVAILABLE FOR A GENERAL DENTIST IN THE LOOP: Full-time position for GP at growing private practice downtown. \$200,000-plus annual income potential. Stay as an associate or a buy-in/buy-out opportunity is possible. Great premiere location since 2006. dentalstaffsearch@hotmail.com.

ORTHODONTIST AND PERIODONTIST NEEDED:

Seeking an orthodontist and periodontist to join our high-tech, fully digital, cosmetic dental practice in Naperville to treat in-house patients and outside referrals. It is a great opportunity to build your own part-time practice and expand. Send resume to americandental2014@gmail.com.

TRAVELING DENTIST OPPORTUNITY, CHICAGO AREA:

United Dental Partners is hiring a general dentist for full-time work across our dental offices in Chicagoland and Northwest Indiana. Schedule will be five days/week, some Saturdays. Must be comfortable working with children and adult patients. Guaranteed \$150,000-plus per year base salary, \$10,000 signing bonus plus full benefits package. Send CV to recruiting@uniteddentalpartners.com.

GENERAL DENTIST WANTED:

Looking for a great dentist for a great practice. We have a well-established office that is currently open part-time that we would like to grow into a flourishing full-time practice. We are seeking an individual who is experienced in all facets of dentistry who is enthusiastic to grow with the support of a highly trained staff. This is a great opportunity for someone who would like to create a personalized work environment and lead the practice to providing excellent care for patients. Offering salary plus commission as well as potential ownership in the future. brarsophie50@gmail.com.

ASSOCIATE DENTIST:

Universal Dental Clinics in Burbank is looking for both full-time and part-time associate dentist. Please email your resume or call Raya at raya@udclinics.com 201.423.3203.

ENDODONTIST NEEDED: Endodontist needed, near west suburbs. Current owner is ill and we need someone to take over the practice. Opportunity for future ownership. Contact tmcdermott@paragon.us.com or 708.715.5880.

ASSOCIATE DENTIST NEEDED:

Busy, and modern dental office in Romeoville is looking for a part-time general dentist to work one to two days a week to perform all aspects of general dentistry. Please email to clinicdental066@gmail.com.

DENTAL HYGIENIST: Dental hygienist positions. High-end dental practice located in Lincoln Park, with our main focus being to help our patients achieve whole body health while getting the beautiful smile they always wanted. Our office is state-of-the-art with a highly skilled energetic team. Full benefit package. Please email resume to sylvanacloutier@gmail.com.

BURR RIDGE PERIODONTIST:

Now is the time to join a fast-growing multi-specialty organization in Burr Ridge. You can rely on a great number of referrals and the autonomy to provide your patients the care they deserve, provide you with the opportunity to earn excellent income and have a balanced lifestyle without the worries of running a practice. We are looking to fill this position as soon as practical. Please submit in your CV to dentalgenix.info@gmail.com.

SOUTH SUBURB ASSOCIATESHIP TO OWNERSHIP TRACK:

General dentist wanted in Will County private practice, starting with two days per week with plans to expand hours. Competitive package offered with terms for future ownership. Call for more details, Rex Plamann at 1.855.546.0044 or email to rplamann@ddsmatch.com.

ASSOCIATE GENERAL DENTIST: Located in Niles and Des Plaines. Accept insurance and All Kids. Available on Thursdays and every other Saturdays. Associate dentist's private room. Good potential to bring home \$800 per day. New dental graduates welcome. Send resume to parkridgedentalclinic@gmail.com.

ORTHODONTIST:

An orthodontist required for a dental group practice in far north suburbs of Chicago a few times a month. This is a busy practice with existing orthodontic patient pool along with trained staff and great incentives. Please send resume to dentalfortune@gmail.com.

GENERAL DENTIST NEEDED: General dentist needed in Chicago, near Midway airport. Payment forms include most insurances, as well as private patients. Excellent commission and bonus. Email joseluisvalleds@gmail.com. Phone 773.284.4044. Fax 773.284.4057.

LET'S MEET:

Motivated associate general dentist desired for modern office in Chicago (north side). We (general dentists) provide comprehensive family treatment including surgical extractions, molar endo, 3rd molar extractions, pedo, etc. No HMOs accepted. Office is fully digital and paperless with well-trained and efficient staff. Compensation is based on production. Some private practice experience preferred. Thank you. Please email resume to ilgeneraldentist@gmail.com.

ASSOCIATE DENTIST NEEDED IN ELGIN:

Motivated associate general dentist desired for modern office in Elgin. We provide comprehensive family treatment including extractions, molar endo, ortho, pedo, etc. No HMOs accepted. Office is paperless with well-trained and efficient staff. Compensation is based on experience. Some private practice experience preferred. Please email resume to jobdentist@gmail.com.

LOCUM TENENS GENERAL DENTIST: Seeking a general dentist to fill in for three to four months starting as soon as possible. Private practice in Rockford. Monday - Thursday. Please email kmr439hg@gmail.com.

FULL-TIME ASSOCIATE DENTIST:

Looking for a dentist to join our busy high tech dental practice in far western suburb of Chicago. We are fee-for-service and PPO office with very friendly staff. Experience helpful but would train. Please send resume to dental1946@gmail.com.

NORTHWEST SUBURBS, ENDODONTIST,

ASSOCIATE ROLE: Endodontist needed one day per week in newly constructed multi-specialty practice. State of the art tools and equipment await the right candidate to join this rapidly developing private practice in the Northwest Suburbs. Competitive package available. Call Rex Plamann at 1.855.546.0044 or email rplamann@ddsmatch.com for more details.

ORAL SURGEON NEEDED: Our office is looking to add an oral surgeon on a part-time basis for all-on-four cases. CBCT on site. If interested, please send resume to gistmorolayo@gmail.com.

GENERAL DENTISTS NEEDED in the far west, northwest, and southwest suburbs. Do you want to avoid working for a DSO, do good dentistry, and still have a great income? Look no further. Highly trained and friendly staff help you stay busy in digital offices. Compensation includes daily guarantee or percentage of collections, whichever is greater. Sign-on and renewal bonus, paid malpractice, and CE courses available. Email resume to chicagolanddentist@yahoo.com.

PEDIATRIC DENTIST:

Excellent opportunity for a pediatric dentist to join our well established multispecialty group practice in central Wisconsin. We are looking for a pediatric dentist to assume a very active patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send CV to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email neil.armitage@dentalclinicofmarshfield.com for additional information.

GENERAL DENTIST NEEDED:

Busy office looking for general dentist office located in far west suburbs. Great compensation, daily minimum guaranteed, highly trained staff, paid malpractice insurance. Mentorship provided, learn Botox, implants, braces along with the experienced doctors. Email resume to westdentaljobs@gmail.com.

PART-TIME/FULL-TIME ASSOCIATE IN

BOLINGBROOK: Seeking part-time/full-time dentist for busy PPO, Medicaid (kids) office in Bolingbrook. Compensation based on production. Established patient base with very busy schedule. Office with multiple operatories, talented and experience staff and latest digital technology. Please email CV to dentalpointe@gmail.com.

DENTIST/HYGIENIST: Our office is looking for a part-time general dentist and a hygienist in Jefferson Park, Chicago, 60630. Please email your resume to hedstrom78@yahoo.com. Have a blessed day.

GENERAL DENTIST:

Busy office looking for general dentist office located in Rockford. Daily minimum guaranteed, highly trained staff. We are looking for someone to start as soon as possible. Please send your resume to rabeh0398@yahoo.com.

ORAL SURGEON NEEDED: Our office is looking to add an oral surgeon on a part-time basis for all-on-four cases. CBCT on site. If interested, please send resume to gistmorolayo@gmail.com.

ASSOCIATE DENTIST NEEDED IN ROMEOVILLE:

Busy, and modern dental office in Romeoville is looking for a part-time general dentist to work one to two days a week to perform all aspects of general dentistry. Please email to clinicdental066@gmail.com.

FULL-TIME OR PART-TIME ORAL SURGEON

WANTED: DecisionOne Dental Partners is a fast-growing group practice in the Chicagoland area with over 31 locations. We are a doctor led and run organization that focuses on quality patient care and doctor autonomy. Our PPO/fee-for-service offices are looking to add either a full-time or part-time oral surgeon to our group. The amount of days and locations are negotiable. Please contact Dr. Jason Genta at jgenta@decisiononedental.com to learn more about the opportunity.

GENERAL DENTIST NEEDED:

Busy practice seeks full-time/part-time dentist in far western suburbs, 30 minutes from Aurora/Elgin area. Great compensation, daily minimum guaranteed. New graduates welcome. Fully digital, iTero, laser, nitrous and other state-of-art technology. Email dentist2235@gmail.com.

NAPERVILLE, PART-TIME DENTIST:

Looking for a motivated, quality oriented dentist to work in Naperville office Mondays, Thursdays and alternate Saturdays. Modern friendly, PPO/fee-for-service office. Proficient in all aspects of general dentistry is preferred. smilesbythemile77@gmail.com.

ASSOCIATE DENTIST:

Universal Dental Clinics looking for part-time or full-time dentist for our Orland Park location. Please call or email Raya at 201.423.3203, raya@udclinics.com.

GENERAL DENTIST:

We are a thriving general dental office in far north suburbs of Chicago. We are looking for a dentist who is talented, positive and willing to learn new skills or techniques. This person should have an excellent work ethic and be able to work with a team and a great support staff. We offer a guaranteed per diem along with great incentives in this high production office. Please apply to dentalfortune@gmail.com.

GENERAL DENTIST, ORAL SURGEON NEEDED: Modern, very busy dental office in far northwest suburbs is looking for a part-time general dentist to work Fridays and one more day a week to perform all aspects of general dentistry, Cerec trained is a plus. Oral surgeon is needed to work on a biweekly basis. Office also has CBCT. Please email to mchenrydental@gmail.com.

ASSOCIATE DENTIST NEEDED IN

ARLINGTON HEIGHTS: We are a thriving, family-owned dental practice in Arlington Heights. We are looking for a dentist who is talented, positive and coachable. This person should have excellent communication skills with a natural ability to build long-term relationships with patients and team members, becoming part of the community. We are on office where the patient comes first. We handle the marketing and office management, and generate about 200 new patients per month. The owner dentist will work with this motivated person to uphold the excellence in dentistry, service and relationships that are the foundation of our practice. We offer a competitive package including base pay plus incentive bonuses. We have a professional and enthusiastic team working hard to help you achieve your goals. Please apply if you truly care about treating people. Learn about us at: www.westgatedentalcare.net. Email CV and resume to personnel@westgatedentalcare.net.

GENERAL DENTIST:

Spectrum Healthcare Resources is looking for a general dentist at Naval Station Great Lakes in Waukegan. Monday - Friday schedule. No evening, weekend or holiday responsibilities. General dentistry clinic with great support staff. Apply today at www.spectrumhealth.com. EOE/AA/Disability/Vet.

PERIODONTIST NEEDED:

Webster Dental Care is seeking a Periodontist to spend time among three of our offices, Lakeview, Evanston, La Grange Park. We are interested in providers with extensive implant experience and prefer someone who can do all-on-four work too. We are expanding and this can be a full-time job for one person or part time for a few providers. Interested providers should send resumes to Dr. Steve Rempas at drsteve@webster.dental.

GENERAL DENTIST NEEDED:

General dentist needed at a northwest suburban dental office, a great opportunity for a recent grad, high patient flow, modern equipment, a second opportunity at a west Chicago area. Either part-time at one location or full-time at both. dentalinfo47@gmail.com.

GENERAL DENTIST OPPORTUNITY: United Dental Partners is hiring a general dentist Tuesday/Thursday for our busy Chicago office. Cerec, Cone-Beam, digital X-rays, paper-less office. Base salary \$600 plus adjusted production bonus. Healthy mix of patients PPO/fee-for-service/Medicaid (children only). Send CV recruiting@uniteddentalpartners.com.

PART-TIME GENERAL DENTIST: Part-time, one to two days needed ASAP for newly remodeled digital office in southwest suburbs. Daily minimum or 40 percent of collections. Please email resume to bridgeviewsmiles@gmail.com.

PART-TIME DENTIST POSITION OPPORTUNITY, CHICAGO AREA:

We are looking for a motivated part-time general dentist to join our privately owned fee for service practice in Lincoln Park. It is a great opportunity to join a rapidly growing practice, with a second location in the future. lparkdentist@gmail.com.

ENDODONTIST WANTED, FULL TIME OR PART TIME: DecisionOne Dental Partners is a growing group with 30 locations in the Chicagoland area. We are looking for a hard-working endodontist to treat patients at some of our locations. The number of days and the locations are all negotiable. Please contact Dr. Jason Genta if you are interested in discussing this amazing opportunity. jgenta@decisiononedental.com.

GENERAL DENTIST NEEDED:

Busy, state-of-the-art office looking for general dentist for office located in far west suburbs. Great compensation, daily minimum guaranteed, highly trained staff, paid malpractice insurance. Fresh graduates welcome. Email resume to dentistjobs12@gmail.com.

GENERAL DENTIST, PART/TIME:

Our busy family practice located in Belvidere needs a part-time general dentist. Are you getting paid on collection? Are insurance companies downgrading your treatment plans causing undue frustration? Is Public Aid not paying on time, shrinking your paycheck every month? Please join us and get compensated on 35 percent on production or \$700 a day guaranteed base salary and leave the headache of collections to us. We are in business for almost a decade and have over 20,000 active patients. We have a relaxed working environment and we do not micro manage. We have digital X-rays and trained, supportive and friendly staff. Signing bonus, paid malpractice and yearly retention bonus. bestparttimeopportunity@gmail.com. Fax 224-655-7457.

DENTAL ASSOCIATE NEEDED: Part-time/full-time associate dentist needed ASAP in our state-of-the-art general practice located in the southwest suburbs. Accepts PPO/fee-for-service. Relaxed working environment. One to two years experience needed. Interested candidates email hpchhjed@gmail.com or fax resume to 630.960.9352.

SLEEP-FOCUSED DENTIST:

New fast-growing dental sleep-focused network seeks dentists who are experienced or who have a keen interest in dental sleep medicine looking to enter into a dedicated niche practice on a part-time basis (one to two days per week). Ideal opportunity to expand income base. Large patient base, clinical support and training provided in a collaborative care model utilizing the latest digital and dental sleep treatment technologies. Location, Antioch and surrounding areas. Send latest CV to dentalsleepcare@gmail.com.

GENERAL DENTIST NEEDED:

Associate general dentist needed. A fully digital and fast-growing practice located in Aurora is looking for full-time or part-time general dentist. This is a primarily fee-for-service practice, but we have some PPO patients. We are looking for someone with great communication skills and prefer surgical/implant experience but not required. Contact pr@smilemoredental.com.

AMAZING ASSOCIATE DENTIST OPPORTUNITY:

Amazing opportunity for a motivated dentist who can perform most procedures including molar endo in this state-of-the-art digital practice in southwest suburbs. Great patient flow with motivated staff and great compensation. Full-time opportunity. Please email jobsareo@gmail.com.

GENERAL DENTIST:

Lake Geneva, WI. Full-time dentist needed. Partners in Care, LLC is seeking a full-time general dentist to work at our Lake Geneva, WI, office. Our well-trained and experienced staff has the practice administration and clinical skills to compliment your commitment to excellence. Established and growing patient base, dedicated employees and proven practice administration for over 30 years. Fabulous, desirable, active lifestyle choice in resort like setting seconds away from the lake in the heart of downtown. Please take a moment to visit our website at: <http://www.lakegenevadental.com> where you can view our office. Email CV to hr@elmhurstdental.com.

DENTIST WANTED FOR EXCELLENT

SCHAUMBURG OPPORTUNITY: A busy, modern, multi-doctor practice located in Schaumburg is looking for a hard-working dentist to join the team full time. This practice has been a part of the community for years and is an excellent opportunity for the right individual. In addition to great compensation, the position offers health insurance, 401(k), disability and malpractice insurance, and CE and mentoring from some of the best doctors in Chicago. Please contact 1699dental@gmail.com if interested.

ASSOCIATE ORTHODONTIST: Universal Dental Clinics looking for part-time orthodontist eight days a month. For more information please contact Raya at 201.423.3203 or raya@udclinics.com.

PEDIATRIC DENTIST OR GP NEEDED IN

PLAINFIELD: We are looking for the right doctor who is proficient in pediatrics and enjoys working with kids. Part-time/full-Time. Friendly environment. Complete independence, beautiful facilities. PPO/fee-for-service, flexible schedule, daily guarantee, benefit package. dentalmanagement7118@gmail.com

GENERAL DENTIST:

Our office in Rockford looking for full-time general dentist, \$700 a day or 35 percent of collection. Please send resume to rabeh0398@yahoo.com.

DO COMPETENT AND PRODUCTIVE DENTISTRY:

Tired of seeing patients leave with no work done? Not sure how to help patients overcome their skepticism/anxiety to accept treatment so that you can fix their problems now? Come learn to do so and fast. Associates making \$20,000 - \$30,000 per month seeing on average 10 patients daily. Mostly fee for service, One PPO, no adult Medicaid. Perfect opportunity for energetic and extraverted dentists who enjoy engaging with their patients and problem solving. Mentorship provided to hone communication and clinical skills. Molar endo, impacted 3rds, comprehensive ortho, implants. No limits on your potential. Email precision4317@gmail.com to find out more.

GENERAL DENTIST, PART-TIME:

Our established family practice located in a far west suburban location needs a part-time general dentist. We are located in about half-an-hour drive from the Schaumburg, Hoffman Estates, Elgin and Barrington area. We are in business for 10 years and have a solid patient base which is a good mix of fee-for-service, PPO and Public Aid patients. Compensation is based on a higher percentage of production than the industry standard or a guaranteed base salary whichever is higher. We sponsor H-1B and Green Card. bestpaiddental@gmail.com.

GENERAL DENTIST:

State-of-the-art multispecialty group practice has an immediate part-time associate position available at our Lincoln Park office. please send resume to drsharma@atooth.com.

PEDIATRIC DENTIST SOUTHWEST SUBURBS,

PART-TIME/FULL-TIME: Excellent opportunity to work independently in an established pedo/ortho practice. We are offering great facilities and staff support, medical insurance, minimum guarantee with unlimited income potential. pedoptft@yahoo.com.

ASSOCIATE DENTIST IN GENEVA:

McCall Family Dentistry is a second generation family practice that has been providing dental care for over forty years. We are an established practice with a highly trained clinical team that has welcomed an average of 45 new patients per month. Our state-of-the-art facility allows optimal patient care and provides a comprehensive approach to dentistry. We are seeking an outgoing general dentist to work two to three days per week in our practice. The candidate is patient-focused and detail-oriented. Future opportunity for equity position. Email your CV and resume to lindsey@mccallfamilydentistry.com to be considered for this opportunity.

ORAL SURGEON NEEDED:

Looking to add an oral surgeon to our practice in Jefferson Park. Great staff. If you are interested, please send resume to dentalofficejp@gmail.com for additional information.

GENERAL DENTIST:

Full-time experienced general dentist needed in the western suburbs of Chicago (near Oak Brook). Experience in all phases of dentistry and able to lead a team of committed staff in offering the highest quality care to our loyal patients. Must have at least two years experience. Well-established office and benefit package offered. Send CV to dental0821@gmail.com.

ASSOCIATE DENTIST:

Immediate opening for an associate dentist at one of our locations in Chicago. Experience and Medicaid knowledge a plus but not required. Email resume to info@hanadentalcenter.com.

ASSOCIATE DENTIST, BLOOMINGTON, IL:

Our busy family dental practice is searching for a skilled and experienced dentist with excellent communication skills to join our professional team. The position includes a guaranteed salary with profit sharing opportunities which can lead to major earning potential and possible future buy-in. Please email your resume to office@randolphdentistry.com.

WANTED, FULL-TIME OR PART-TIME DENTIST:

Seeking full-time general dentist to join our team in Chicago. Staff is well-trained and experienced. Digital X-rays and digital impressions. Looking for a motivated individual comfortable with endo and extractions. Experienced preferred but new grads welcomed. Please email resume to 2004dds60639@gmail.com.

FULL-TIME ASSOCIATE: Looking for an associate for high-tech busy office in far west suburbs with very friendly staff. Immediate opening and guaranteed salary. Experience helpful. Send resume to dental1946@gmail.com.

GENERAL DENTIST:

Seeking full-time general dentist to join our well-established family-oriented practice near the Midway area. Great patients and a friendly, highly trained team. Looking for a motivated individual with good patient and clinical skills. Please email resume to aviladentalchicago@gmail.com.

GENERAL DENTIST NEEDED:

Busy practice seeks full-time/part-time dentist in far western suburbs, 30 minutes from Aurora/Elgin area. Great compensation, daily minimum guaranteed. New graduates welcome. Fully digital, iTero, laser, nitrous and other state-of-art technology. Email_dentistjobs12@gmail.com.

ORTHODONTIST:

Excellent opportunity for an orthodontist to join our well established multispecialty group practice in central Wisconsin. We are looking for an orthodontist to join our current staff to help serve an increasing patient load. We offer a new associate an outstanding wage and benefit package with the potential of ownership. This is an excellent opportunity to step into an active practice and become an equal partner in a large group practice. If you are interested, please send C.V. to Dental Clinic of Marshfield, P.O. Box 929, Marshfield, WI, 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email neil.armitage@dentalclinicofmarshfield.com for additional information.

ORAL SURGERY OFFICE SEEKING PART-TIME

ASSOCIATE: A busy full scope oral surgery office seeking part-time associateship position. Hours and days flexible. Hospital privileges optional. oralsurgerychi26@gmail.com.

GENERAL DENTIST:

Seeking dedicated and enthusiastic dentist for well-established, high-end practice Chicago, north side. Full-time/part-time, alternating Saturdays. Minimum one year experience in RCT, crown and bridge, and extractions required. medgjob@gmail.com.

ASSOCIATE GENERAL DENTIST: General dentist needed for digital, fast-growing, PPO/fee-for-service practice in northwest suburbs (Batavia). Seeking quality-oriented, dentist for Thursdays, Fridays and one Saturday a month. Email resume to bataviadentists@gmail.com.

ORTHODONTIST NEEDED:

A general dentistry office in Chicago and northwest suburb looking for orthodontist, one day per week per location, high volume, if interested please email to dentalinfo47@gmail.com.

OUTSTANDING OPPORTUNITY:

Busy general dental practice in Door County, WI, looking for a full-time associate/partner. Brand new all digital office. Work Monday-Thursday 8 a.m. to 5 p.m. with no nights or weekends. Competitive wages and benefit package. tishlerdds@yahoo.com.

GP ASSOCIATE POSITION WITH EQUITY

OPPORTUNITY: Unique, outstanding opportunity for the right experienced, motivated GP. Busy, growing dental practice in West Loop seeking experienced, full-time GP starting late spring to help build group practice. Opportunity for equity buy-in after one-year. All digital with CBCT. wldentaloffice@gmail.com.

DENTIST NEEDED:

Associate dentist needed for a well-established group practice in Chicago. Beautiful office with advance and latest equipment. Highly trained staff. Great opportunity to practice comprehensive dentistry with high volume of patients. Medicaid and PPO accepted. Contact m.abdulhaq@mirzadental.com, 847.262.1081.

GENERAL DENTIST: The Dental Clinic of Marshfield currently has an opportunity for a general dentist to join our multi-specialty practice. This is an excellent opportunity to build your practice with the support of colleagues, staff, and our excellent reputation for high quality care. In addition to a competitive salary, we provide a generous benefit package with the potential of ownership. For further information contact Dental Clinic of Marshfield, 306 W. McMillan Road, P.O. Box 929, Marshfield, WI, 54449, Attention: Mr. Neil Armitage or call 715.387.1702 or email neil.armitage@dentalclinicofmarshfield.com.

OUTSTANDING OPPORTUNITY:

Family Dental Care is expanding and seeking general dentists, specialists and residents. Currently six locations and growing. A dental group owned by dentists. Our partners earn at the top 1 percent of dentists. Come and talk to them. Highly competitive salary with no Public Aid and 95 percent fee-for-service. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full-time or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. 773.978.7801 (ask for Peter) or email personnel@familydentalcare.com. <http://www.familydentalcare.com>.

MISCELLANEOUS

DENTAL ART, LOUPES, EXTRACTION FORCEPS: Fazzino 3D dental art with crystals, rarely for sale. Orasoptic XV1 loupes and light. Physics Forceps extraction, full set. All barely used, discounted prices. kmeyerdds@att.net.

LOOKING TO PURCHASE

WANTED, DENTAL PRACTICE DENTAL, DENTAL POSITION: Wanted, Northern Illinois buy out or associate position. Experienced. Contact doctodoc12@gmail.com. I am not a broker.

SERVICES

PROFESSIONAL PRACTICE CONSULTANTS, INC:

Buying or selling a practice. Practice appraisals, associateships. New office start-up consultation. Accounting, tax planning. Contact: Jim Plescia, jplescia@e-ppc.com. 630.890.6074. <http://www.e-ppc.com> - Professional Practice Transitions.

CITIBANK HEALTHCARE PRACTICE FINANCE:

Up to 100 percent financing for dental practices. Acquisitions, buy-in/buy-out of a practice, refinance, equipment and real estate. Contact Sam Zanayed, VP Healthcare Financing. Call/text 773.415.2999. .

DENTISTS' ATTORNEY – STEVEN H. JESSER:

Representing Illinois and Wisconsin dental practitioners in all legal aspects of dental practice, including practice purchases and sales, IDFPFR/WDSPS discipline, licensing, litigation, contracts, and real estate. No charge for initial consultation. Highly experienced. Reasonable fees. Glenview office. Call 847.424.0200 or 847.212.5620 (cell) (7-days, including evenings)

DDSMATCH CHICAGO - LOOKING FOR A TRUSTED PARTNER TO SUPPORT YOUR OWNERSHIP TRANSITION?:

Successfully connecting dentists' present with their future ddsmatch, the fastest growing brokerage in the U.S. dental market. Now celebrating 10 years supporting dentists with unique tools and valuable services supporting practice sales, partnerships/mergers, associate recruitment, and practice appraisals. Call us for a confidential conversation about your future transition. Call 1.855.546.0044 or email Rex Plamann, ddsmatch Chicago at rplamann@ddsmatch.com.

DID YOU SEE THE DOCSITES AT THE

MIDWINTER MEETING?: Websites and marketing for dentists. We have special offers. Call us today. Websites are \$49/month (includes hosting and updates). No contracts. We do all the work. Live phone support Monday-Friday, 9 a.m. - 5 p.m. Dentist approved content. Mobile and search engine friendly. Our marketing packages start from \$99/month with no contracts. Twelve-plus years dental marketing experts, specializing in SEO and social media. Transparent monthly marketing (includes Google Maps/Yelp optimization). Get more patients from Google and Facebook ads (optional). Mention this ad to receive our offer. 888.980.4949. docsites.com.



CHICAGO PRACTICE SALES.COM

Thinking about selling
your practice?

Call Wendy Pesavento
(773) 502-6000
Chicago Practice Sales

- ✓ FREE Confidential Consultation
- ✓ Ready Pool Of Buyers
- ✓ Predictable Sales Process
- ✓ Transition Coaching
- ✓ Hundreds Of Practices Sold
- ✓ More Than 20 Years As A Broker

www.ChicagoPracticeSales.com

RICHARD A. CRANE

THE DENTIST'S PREMIER ATTORNEY

Get the high-quality, cost-effective legal advice that dentists deserve.

30-plus years representing dentists in the purchase and sale of practices; purchase, sale and lease of dental offices office condominiums and buildings; formation of professional, C- and S- corporations and limited liability companies; Employment and independent contractor agreements; advising start-ups; counseling new, young and established dentists. Flexible hours. Contact Rich for a confidential consultation.

rcrane@r-cranelaw.com, <http://www.r-cranelaw.com>, 847.279.8521.

rcrane@r-cranelaw.com
www.r-cranelaw.com • 847.279.8521



Dental Start - Ups
Post-Transition Consulting
Buyer Due Diligence
Practice Management
Dental Marketing & Staffing

For General Dentists and Dental Specialists

Learn About Our Programs
www.CuttingEdgePractice.com

Call Wendy Pesavento (773) 502-6000
Sharon Kantor Bogetz (847) 370-9131

See Our Dental Design Portfolio at
www.MidwestDentalSolutions.com



DENTAL AUXILIARY PLACEMENT SERVICE, INC.

Providing staffing solutions for permanent or temporary needs for Dental Practices

- Dentists
- Registered Dental Hygienists
- Chair Side Assistants
- Receptionists/
Office Managers
- Exhibitor Booth Personnel

847.696.1988
info@daps-inc.com

NORTHWEST SUBURBAN | NORTH SUBURBAN | NORTHWEST SIDE BRANCHES

SUBURBAN SCRAMBLE

WEDNESDAY

May 20

Royal Melbourne Country Club

4700 Royal Melbourne Dr., Long Grove

Registration: 7 a.m.

Speaker: 7:15 a.m.

Shotgun start: 8 a.m.

Fee: \$175

Includes: greens fees, golf cart, lunch, prizes & raffle.

Registration fee increases by \$25 after April 30.



RESERVATION FORM

For all inquiries & questions: please email dr.jacob@comcast.net

Name: _____

Foursome names: _____

Office address: _____

City/State/Zip: _____

Office phone: _____

Cell phone: _____

Email: _____

Amount enclosed: \$ _____

Branch: _____

Make check payable to: North Suburban Dental Society; **Mail to:** Dr. Mark Jacob, 707 Lake Cook Rd., Suite 107, Deerfield, IL 60015

Content is copyright protected and provided for personal use only - not for reproduction or retransmission.

For reprints please contact the Publisher.

ENGLEWOOD • WEST SIDE • WEST SUBURBAN BRANCHES



A N N U A L

GOLF

O U T I N G

wednesday **JUNE 10**

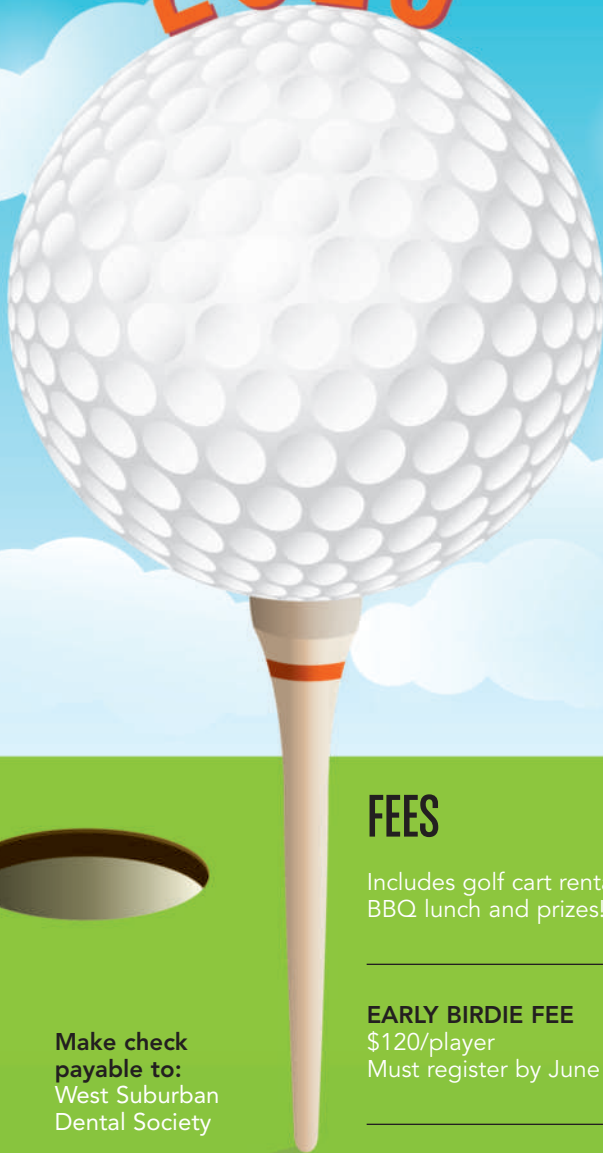
OLD OAK COUNTRY CLUB

14200 S. Parker Rd., Homer Glen

www.oldoakcc.com

Registration: **7 a.m.** | Shotgun start **8 a.m.**

2020



FEES

Includes golf cart rental, BBQ lunch and prizes!

EARLY BIRDIE FEE

\$120/player
Must register by June 3

BOGIE FEE

\$140/player
Registration after June 4

No refunds after June 5

REGISTER EARLY!

Limit of 72 players

Make check payable to:
West Suburban Dental Society

Mail to:
Dr. Mark Ploskonka
1818 Kelly Ct.
Darien, IL 60561

For information:
ploskonka@msn.com or
630.926.3920.

RSVP by June 3

Name: _____

Office address: _____

Email: _____

Phone: _____

Foursome: _____



FINAL IMPRESSIONS by Walter Lamacki, DDS

Write to Dr. Lamacki at wlamacki@gmail.com

Elvis has left the building

RECENTLY, AS I WAS DRIVING HOME FROM MY PRACTICE, MY INTEREST WAS PIQUED BY AN INTERVIEW I HEARD ON MY FAVORITE TALK RADIO SHOW. The interviewee was an official of The Flat Earth Society. WHAT? Yes, there is an organization (founded in 1956) that purports to be flourishing, according to the group's representative. There are people who believe Elvis is alive, discounting that he would be 85 and had "disappeared" in tenuous health 43 years ago. Some people search out practitioners of alternative dentistry and medicine, whatever that may be. My favorite of all these bizarre beliefs embraced by some people is "alternative facts."

On Jan. 15, 2007, after 70 years of fluoridating their water, Juneau, AK, town officials shut down the practice. The debate had raged for a number of years until a six-member commission formed to study the issue split evenly, throwing the issue to a referendum. The outcome wasn't close: nearly 6,000 residents voted to end fluoridating the town's water to 4,000 in favor. The ADA sent in the troops and the money but were viewed as slick carpetbaggers that somehow had a hidden agenda and were self-serving.

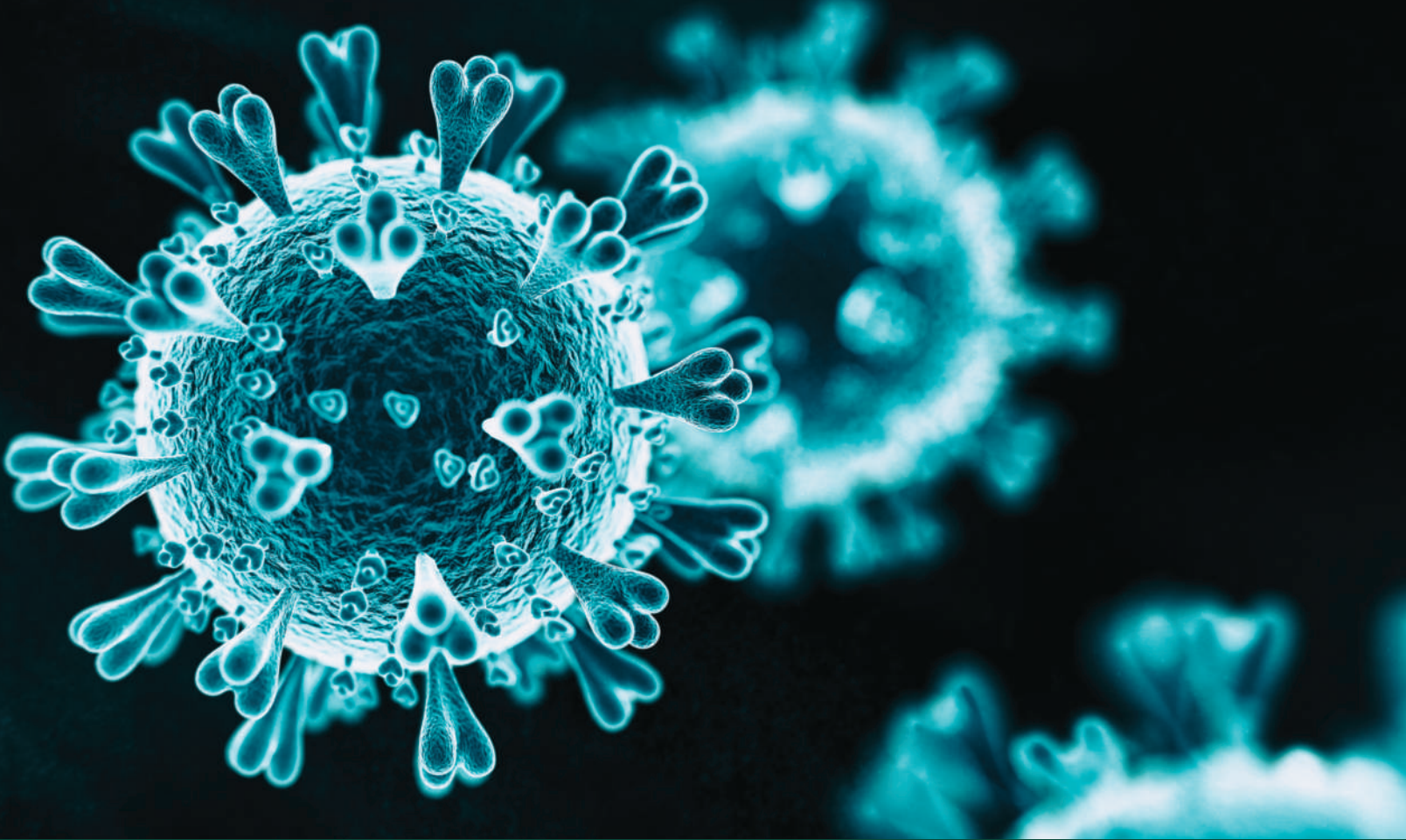
Flash forward to December 2018: A study published in *BMC Oral Health Journal* not only reaffirmed the efficacy of community water fluoridation but also reported an uptick in decay rates for children under six years old, showing an additional cavity per year. Anecdotally, seniors appeared to have more gingival decay.

The opponents of fluoridation, cleverly, did not attack the science but framed their argument as a clean water issue. Oh, did I mention that Juneau's water is chlorinated? Two thirds of the population of Alaska has access to fluoridated water. The Juneau dental community and the town's supporters of fluoridation agree that bringing the issue to the public at this time would be futile.

Since the 1920s a myth has persisted that root canal treatment is a major cause of cancer and a number of other acute and chronic diseases. Like the 17-year locust, the myth periodically rises like the phoenix. Although implants are a predictable treatment for missing teeth, endodontic therapy that saves natural teeth rather than extracting them can be the best option for the patient.

Since the 1830s restoring teeth with amalgam has been controversial. The nexus of the contretemps is that amalgam contains mercury, a known poison. Today's testing devices for free mercury in the mouth can detect infinitesimal amounts, giving anti-amalgamists fodder for their position. Science tells us these levels of free mercury are inconsequential and that amalgam is safe.

As professionals, trained in science, we owe it to our patients to educate and treat with the best possible evidence of efficacy and safety of the procedure or prescribed medication. Our membership in organized dentistry is the resource for the best practice of dentistry. ■



Stay on top of news and events
in this fast-moving environment
surrounding COVID-19

Check www.cds.org and our social media sites often for updates.



CHICAGO DENTAL SOCIETY
THE RESPECTED LEADER IN SCIENTIFIC DENTAL MEETINGSSM

Content is copyright protected and provided for personal use only - not for reproduction or retransmission.
For reprints please contact the Publisher.



REGIONAL MEETING | Wednesday, April 15

9 a.m. – 2 p.m. Drury Lane, 100 Drury Lane, Oakbrook Terrace. Register online at on.cds.org/regional

This meeting has been cancelled due to the COVID-19 epidemic

Treatment of Sleep Disorders: What Do I Need to Know to Make That Work?

presented by **KEN BERLEY, DDS, JD**

ABOUT OUR COURSE

Dental Sleep Medicine (DSM) is the fastest-growing field in dentistry. Unfortunately, there are numerous commercial companies that are promoting inappropriate techniques and unethical billing practices. In this course, Dr. Berley stresses how to successfully and ethically integrate Dental Sleep Medicine into your practice. Practicing DSM is much more than taking impressions and a bite. This course will outline a step-by-step to-do list which will guide you toward a successful referral-based DSM practice.

LEARNING OBJECTIVES

Attendees will:

- be immersed in the terminology of sleep medicine
- be comfortable in reading and understanding sleep study reports
- understand the ADA statement on the role of dentists in the treatment of sleep-disordered breathing
- understand how to successfully treat patients with OSA
- understand the necessity of developing a referral-based practice and will be presented a step-by-step plan of how to accomplish this goal.

INTENDED AUDIENCE: The whole dental team

ABOUT OUR SPEAKER

Dr. Berley has gained recognition among physicians, dentists, and patients for his ability to effectively treat and manage patients with mild to severe obstructive sleep apnea using oral appliance therapy.

In 2019, Dr. Berley co-authored *The Clinician's Handbook for Dental Sleep Medicine* with Dr. Steve Carstensen. He is a member of the American Academy of Dental Sleep Medicine, American Dental Association and the Academy of General Dentistry as well as local and state dental associations.

ABOUT REGIONAL MEETINGS

Regional Meetings are free to CDS members and their staffs, as well as dental hygienist members of the Illinois State Dental Society. A fee of \$250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

Advance registration is not required to attend. On-site registration begins at 8 a.m. Registration for Regional Meetings ends 30 minutes after the start of the program. Each attendee is issued a badge with a barcode that captures the time of entry. Badges are scanned at the end of the program as attendees leave. No partial credit will be issued. CE credit forms will be emailed to registered attendees after each meeting.

Attendees will earn 5 CE hours.

