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CDS to launch podcast

Get an expanded, insider view of local dental news on the upcoming *CDS Review – Filling You In* podcast, launching this summer.

CDS senior writer Joseph DeRosier will offer up news stories and interviews with dental professionals, and will drill deeper into issues that are of interest to CDS members. Watch for more details on how to subscribe to *CDS Review – Filling You In* later this summer.

Election of 2022 CDS officers is Nov. 10

The election of 2022 CDS officers is scheduled to take place Nov. 10 during the Regional Meeting.

The nominees are as follows:

- President: Thomas F. Schneider Jr.
- President-elect: Michael G. Durbin
- Secretary: David B. Lewis Jr.
- Vice President: Denise D. Hale
- Treasurer: Philip L. Schefke

Public Safe Smiles campaign earns recognition

CDS was honored with a Golden Trumpet Award from the Publicity Club of Chicago for its Covid-19-related public campaign “Safe Smiles,” which targeted messages and advertising to assure the public that dental offices were safe to visit during the pandemic. The campaign ran from June 2020 to May 2021.

The digital media ads reached 3.3 million people, and generated more than 30,800 clicks to www.cds.org and 245 clicks on our “Find a CDS Dentist” link as website visitors sought out information on dental office safety and locating a local CDS dentist. The campaign also included safety-related materials member dentists could use in their offices and on their websites.

From the Board Room

The following is a brief summary of actions or discussions by the CDS Board of Directors this spring on behalf of members:

- To encourage wider and more diverse perspectives, the board established a “New Dentist” position on the board. Each year a New Dentist will be selected from a branch to participate in board activities and discussions. The New Dentist candidate, who will be named in August from the Englewood branch, will serve from Jan. 1 – Dec. 31, 2022.

- The board is looking to create a task force to lead efforts to promote, expand and recruit membership in CDS. The task force will look at branch structures with an eye to efforts that will encourage member enthusiasm, involvement and retention.

- With Illinois moving to its Phase 5 Reopening strategy on June 11, planning continues for an in-person Midwinter Meeting to be held on Feb. 24 – 26, 2022, at McCormick Place West. The 157th Midwinter Meeting – *A Dental Tradition* will focus on a compelling and extensive scientific meeting with top-tier speakers and exhibitors. Details will be shared as plans firm up in the coming months. ■

Sept. 22 Regional Meeting returns in person to Drury Lane

TDIC RISK MANAGEMENT

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Oakbrook Terrace

REGISTER ONLINE

on.cds.org/regional

5 CE HOURS

Panelists:

- William Simon, DMD
- Anne Oldenburg, JD
- Linda Hay, JD

Moderator: John M. Green, DDS, JD

About CDS meetings: Regional Meetings are free to CDS members and their staff, as well as dental hygienist members of the Illinois State Dental Society. A fee of \$250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

Advance registration is not required to attend. On-site registration begins at 8 a.m. Registration for Regional Meetings ends 30 minutes after the start of the program. Each attendee is issued a badge with a barcode. Badges are scanned at the end of the program as attendees leave. No partial credit will be issued. CE credit forms will be emailed to registered attendees after each meeting.

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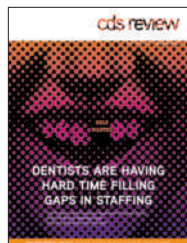
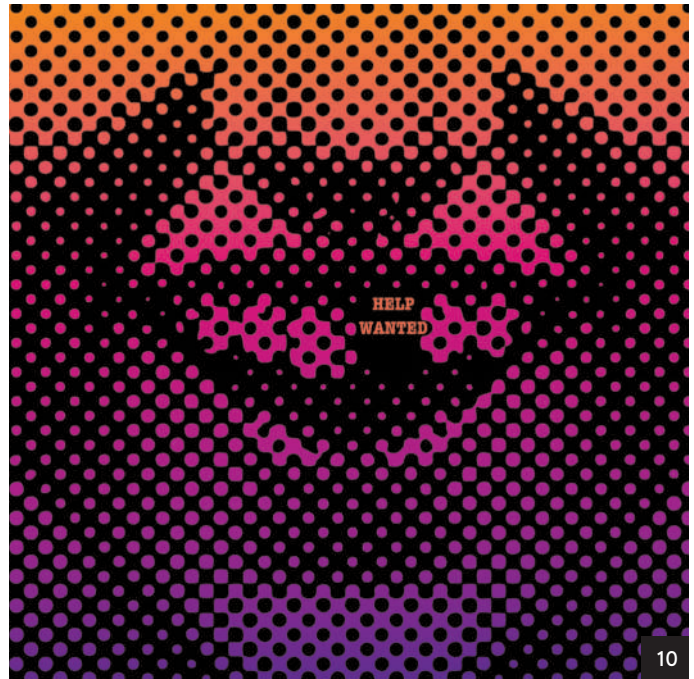


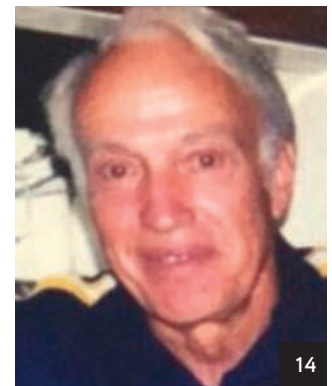
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MEETING ANNOUNCEMENTS

CDS provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations in the *CDS Review* and on our website, www.cds.org. Publication of such notices is at the sole discretion of CDS. Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. CDS reserves the right to edit material for space and style. Email meeting information to review@cds.org.

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Sum of its parts makes CDS

MATHEMATICALLY, THE TOTAL IS ALWAYS EQUAL TO THE SUM OF ITS PARTS. I never understood what this really meant when I was younger. As a child, I only understood that each of the parts could not add up to be more than the total of the sum.

My involvement in organized dentistry and CDS has enhanced the meaning of the "SUM."

At CDS, each of the committees, departments, staff, board, and members are equally important to the success of our organization. No single person or department is more essential than another. Without all the parts, the system fails.

The more you become involved in organized dentistry the more you begin to realize the importance of all those around you. This is what makes my journey so special. I am enjoying being your president and cannot believe how quickly this year is flying by.

The sum of the parts has clarity and new meaning. Each of the single **parts** of CDS, the staff, departments, officers, boards, branches, and each member of our organization make up the best and largest single component in the country. When things seem to be running smoothly, like daily operations, events, or even the Midwinter Meeting, it is not because it is easy but because each of the parts are working together to contribute to the sum.

No single person or part is more important than the whole. We are individuals with our own beliefs that contribute to the sum. We are equal in our own role within CDS. Whether you have time to get involved or just pay your dues, the membership plays a key role in our organization. Just the same, our staff all the way up to our executive director has figured out the concept of the "SUM."

The sum of the parts in every business, organization and family is the importance of each individual person and what they independently bring to the table. Even though I was the youngest sibling in my family and not allowed to vote on matters in the car, my dad **always** made me and my opinions feel valuable. He knew my worth at an early age, encouraged my potential and talent as a person and always respected what I could contribute.

I was taught that as I became a human being, the more respected I would become by being part of a team. Whether it was little league, church basketball or president of the Chicago Dental Society, my parents instilled in me the understanding that being a good person and earning the respect of my team members would be for the greater of the sum. Now, suddenly more than 50 years later, this makes sense.

CDS is a prime example of how we are encouraged to work together; all of us are of equal importance, working for the common goal to provide the best to our membership.

I am proud to be a part of this organization and all that we represent. The value that **each** individual provides to CDS is recognized and appreciated. Each member, volunteer, leader, and staffer are valued, and we hope that we respect each other's individual views while coming together to create a greater total than the sum. ■

"The more you become involved in organized dentistry the more you begin to realize the importance of all those around you. This is what makes my journey so special."

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Presidentially,
Dr. Dino*

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CDS Review invites letters from readers

The Chicago Dental Society welcomes members to share their thoughts on issues related to the profession by submitting a letter to the *CDS Review*. Only letters signed by the writer will be considered for publication. Letters without a signature will not be published nor will the *CDS Review* withhold the name of a letter writer. Length of letters is limited to no more than 200 words.

The *CDS Review* reserves the right to edit the content of letters and to decline to publish a letter.

Letters intended for publication should be emailed to review@cds.org.

ADPAC supports dentists in Congress regardless of party affiliation

I wanted to spend a few moments to rebut *CDS Review* Editor Walter Lamacki's column (May/June issue) regarding U.S. Rep. Paul Gosar (R-AZ 4th District).



For those who may not be aware, ADPAC is the ADA PAC to support dentists who are in Congress regardless of political party affiliation. This is good because the common goal is to do what is good for dentistry, and since there's a 50/50 split for the most part, we need to have representation on both sides of the aisle.

In reading Dr. Lamacki's comments regarding what Rep. Gosar may have done, it seems as if Dr. Lamacki may wish to seek different news sources or at least be patient to see how things pan out as time marches along.

Dr. Gosar's instincts about the election were correct, and he did what patriotic Americans do, stand up for what's right and demand accountability when something is wrong.

ADPAC needs to continue to support people of both parties and that certainly includes Dr. Gosar. In addition, I encourage people to donate to him directly via his website.

– James Economos, DDS
Bartlett

Writer says 'keep up the good work'

I am a retired Wisconsin dentist and still a proud CDS associate member. One of the best things about my membership is reading your editorials.

And of particular note is the latest, concerning U.S. Paul Gosar (R-AZ 4th District). Dr. Gosar came to my notice following comments he made to Voice News following the Charlottesville demonstration.

An online news service showed him commenting about the event and placing blame on Democratic supporters, in particular George Soros.

The chanting "Jews shall replace us" so upset me that I emailed Michael Graham, of the ADA and ADPAC, that I wanted none of my contributions to go toward Dr. Gosar's campaign. I admit this was inconsequential and only symbolic, but it made me feel better.

At that time, I was a double diamond contributor thanks to my friend and mentor, Julio Rodriguez. Subsequently Mike and I also have discussed my crazy Sen. Ron Johnson (R-WI) at ADA Annual Sessions. I have heard there are similar concerns from other dentists. As you say, probably little will come of my concern until Arizona voters take notice and decide there is better representation available to them.

Keep up the good work. I wish you continued health, happiness and the good sense to write these columns.

– Ned Murphy, DDS
Racine, WI

Final Impressions was 'spot on'

I read your column ("Unwritten ADPAC principle needs adjustment," by Editor Walter Lamacki) about U.S. Rep. Paul Gosar (R-AZ 4th District) in the May/June issue of the *CDS Review*, and you were spot on. Unfortunately, not many will agree with you. I just hope our country never goes through another assault like the one on the Capitol again.

– Cissy Furusho, DDS
Lincolnwood

January 6 presented a dilemma for ADPAC supporters

I'm writing to compliment you on your column regarding ADPAC support of all dentists in public office or seeking election to office in the May/June *CDS Review*. That situation (the Jan. 6 assault on the Capitol in Washington, DC) presented a very difficult dilemma for many of us who are ardent ADPAC supporters but progressive in our political views.

– Trucia Drummond, DDS
Chicago



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Dentists are having hard time filling gaps in staffing

by Joseph DeRosier

THE CHICAGO AREA STARTED TO EMERGE FROM THE EFFECTS OF THE COVID-19 PANDEMIC WITH ILLINOIS ENTERING PHASE 5 of its Restore Illinois plan in early June. Gone were capacity limits on businesses as well as mask mandates. This is a precursor to employees leaving the work-at-home environment and heading back to office buildings as the economy starts humming and employers start looking at full staffing levels.

That is if they can find the workers. Dental offices had already seen a jump toward normal with a report from the ADA Health Policy Institute that as of May 17, more than 60% of all respondents to its survey said they were open

and experiencing business as usual.

A little over 38% said they were open but seeing lower patient volumes and less than a half-percent said they were closed and not seeing patients. And patient volume overall was reported by the institute at about 85% of pre-pandemic levels by early April.

But just like other businesses that are seeing more demand for their services, dental offices are reporting that they are struggling to find enough staff.

With patients returning and schedules filling up, the question is will CDS members have enough staff to meet the demand, especially with other businesses in a similar bind and willing to offer higher wages and benefits? Dental offices are not only competing with each other for workers, they are also in competition with other businesses to attract those who may have left the dental profession during the pandemic and are having second thoughts about returning.

According to a May poll from the ADA Health Policy Institute, 35.8% of owner-dentists are looking for dental assistants, another 28.8% are seeking dental hygienists, 26.5% need administrative staff and 13.1% are looking for an associate dentist to help treat patients. Those figures are up from poll numbers in October 2020.

Hiring dental hygienists and assistants is especially difficult, according to the poll, with 80% of respondents reporting recruiting for those positions to be “extremely or very challenging.”

Of dentists looking to hire a hygienist, 66.3% said it was extremely challenging and 19.7% said it was very challenging. Similar responses came in for hiring dental assistants with 59.2% labeling it extremely challenging and 23.9% calling it very challenging.

Dawn Laveau, the human resources manager for the Grand Dental Group, which has eight suburban offices including locations in Aurora, Naperville and Franklin Park, said it has been “absolutely more challenging to secure good candidates for some of the positions offices are trying to fill.”

“Prior to the pandemic we had success in hiring dental professionals because we have a lot of good schools in

the Chicago area, which provided us access to connect with professionals at all levels on the clinical side,” she said.

“After the pandemic it has definitely made things more challenging. We had some employees who decided not to come back to work in the clinical setting during the pandemic and have opted to resign rather than come back (as the pandemic wanes), so we’ve had to fill those positions.”

Ms. Laveau said because the group is growing and expanding, finding even more staff is a challenge. The group has 150 employees including 20 doctors, 25 dental hygienists, and a central business support staff.

In late May, the group was looking to fill about 15 positions, a number that is higher than usual.

The group placed ads on various job boards, has used the *CDS Review* classified advertising section and is in regular contact with various academic institutions while looking for workers.

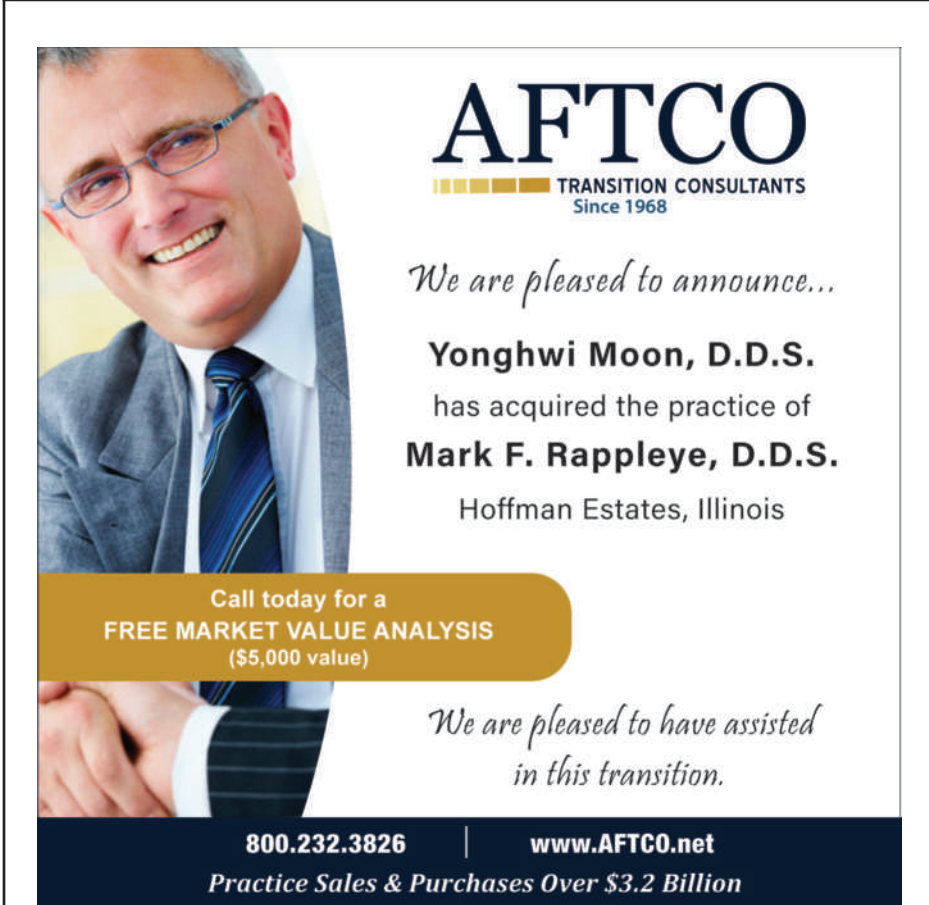
“We’ve been hearing that a lot of people are in the same place as us and looking to fill positions,” Ms. Laveau said.

Because of the competition, the office has altered its recruitment criterion.

For instance, Ms. Laveau said pre-pandemic the office would only hire a dental hygienist who had laser certification; now, Grand Dental will consider hiring someone without that skill and offer training for that certification. They are also considering dentist and hygienist candidates with less experience.

“We are going to be offering more mentoring and coaching bringing in someone who perhaps may not have quite the same level of experience as candidates in the past, but we are willing to work with them,” she said.

She said the group has a dedicated director of hygiene, who works with new hires, and since the group is doctor-owned and not run by a practice management firm they, along with other associates and a full-time clinical trainer,



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“Staffing had been a challenge prior to the pandemic, but we were managing it. I now make the statement that staffing will be the single biggest challenge facing the dental profession in the next five years.”

– Roger Levin, practice management consultant who heads the Levin Group

are working with new doctors to bring them up to speed.

So far pay levels have not been an issue in hiring, Ms. Laveau said, mainly because of what she called the group’s “generous compensation plan,” work hours that do not go deep into the evening and Saturday duty limits.

For instance, hygienists are paid an hourly rate plus a 27% commission on gross production as well as being part of a bonus program.

Laura Baus, the Illinois Dental Hygienists’ Association Legislative chair, said in a written statement that it was shown that following CDC guidelines allowed dental hygienists to work safely, yet she knows of some dental hygienists in the state who have opted to switch careers or retire early because of Covid-19 fears. She pointed to an ADA Health Policy Institute poll that showed of dental hygienists who left the profession voluntarily, 49.1% did not want to work until the pandemic was under control and 38.1% were concerned about adherence to workplace safety standards.

“Employers encountering challenges filling positions should assess the reasons for that difficulty,” Ms. Baus wrote. “An understanding and respect for dental hygienists’ education, abilities, and licensure is always important, however, it is critical during a time of crisis like the pandemic.”

She said she has heard from colleagues who were fired for refusing to work on patients without proper personal protective equipment or were threatened with dismissal for objecting to providing preventative care while CDC recommended only emergency dental care be performed.

“Now that most dental workers have

been fully vaccinated and the pandemic is waning, some will consider re-entering the workforce,” Ms. Baus wrote.

“Those that felt disrespected and mistreated during the pandemic are wary.”

She wrote that employers need to offer more benefits, and beyond a fair compensation, they need to “strive to make staff feel respected and appreciated.”

“Employers can attract and retain productive staff members through good management techniques that minimize daily stressors and promote cohesive teamwork,” Ms. Baus wrote.

Ann Battrell, CEO of the American Dental Hygienists’ Association, said many experienced hygienists, about 8%, decided to leave the profession early in the pandemic by retiring early.

Those who didn’t leave but took a break and are now coming back did so mainly because of childcare issues, she said.

“This fall when schools fully reopen that will probably become less of a problem, but the big issue is getting families figured out again,” Ms. Battrell said. The profession remains heavily female, with only about 4% dental hygienists being males.

She said offices that fared best in keeping hygienists or attracting them were ones that had a high level of communication.

“Offices that were struggling were offices where communication was less effective,” Ms. Battrell noted. “People just need to talk to each other.”

Ms. Battrell said people react differently to fear.

“It’s really the human side of the practice of dentistry that we’ve got to remember,” she said. “We need to lean on each other, we need to be communi-

cating, and I think when hygienists are valued and consulted in the dental practice and everyone is weighing in on how things are going to be managed, we can get through this together.”

Roger Levin, DDS, a practice management consultant who heads the Levin Group, said staffing is a major component to success.

“Staffing had been a challenge prior to the pandemic, but we were managing it. I now make the statement that staffing will be the single biggest challenge facing the dental profession in the next five years.”

The ADA has recognized the problem and has established support resources for dentists facing staffing issues.

The ADA also has information and guidelines on managing the dental team, following a hiring process, leading a dental team during a pandemic and more at [ADA.org/Staff](https://www.ada.org/Staff).

The Council on Dental Practice has also developed flyers to help recruit people into allied dental careers.

The flyers are available at [ADA.org/AlliedCareerFlyers](https://www.ada.org/AlliedCareerFlyers) and can be personalized for individual practices. ■

Joseph DeRosier is the CDS staff writer.

CDS members answer governor's call for vaccine volunteers

GETTING THE COVID-19 VACCINES INTO AS MANY ARMS AS QUICKLY AS POSSIBLE WAS KEY to making it safe for everyday life to return from restrictions imposed during the pandemic.

Illinois Gov. J. B. Pritzker asked medical professionals, including dentists, to sign up as volunteers to expedite vaccine distribution. CDS members responded.

Numerous dentists signed on to volunteer to use their professional training and give the vaccine at vaccination centers around the Chicago area.

Two CDS members, both now retired from practicing dentistry, signed up as volunteers, took the necessary training class, and signed up with the Skokie Health Department to give the vaccine.

Susan Phillips of Skokie, a general practitioner who retired in 2000 and now works as an insurance consultant focusing on dental issues, said she volunteered to give vaccines after reading about the need for dental professionals to volunteer.

She had been helping the local food pantry sewing face masks but said giving vaccines was “a much better use of my skills.”

Starting in mid-March she turned her volunteering attention to giving vaccine shots at the Skokie Health and Human Services Department two days a week.

“I’ve probably at this point given about 500 vaccines personally. Skokie has a really efficient, well-run health department and they’ve been doing a great job” she said.

“Everyone is happy to be there,” Dr. Phillips said of those getting the vaccine. “Some people clearly are nervous, but the organization of the health department makes it an easy process.”

She said there are usually 15 vaccine stations set up and each station will have a vaccinators who needs to be a licensed health professional including nurses, retired physicians and some other dentists.

One of those dentists is a fellow Skokie resident Allan Klenetsky, who practiced as an oral surgeon in Oak Park for more than 40 years before retiring about three years ago.

Dr. Klenetsky said he read that health officials were looking for dental professionals to help give vaccines, and when he learned Skokie had its own health department he decided to volunteer.

He applied with the state program, took the one-hour required course and chose Skokie as his preferred location to volunteer. About three months later, in late March, he started working at the vaccination center.

“There’s a schedule put out about two or three weeks in advance and asks for medical volunteers,” Dr. Klenetsky explained. “I can pick and choose whether to vaccinate or load the syringes for vaccination. As a professional those are the two

positions I would want to do although I’m not limited, I could be out in the parking lot guiding cars but I thought the best use of my expertise would be in those two areas.”

He said it has been “wonderful” to get back into a clinical setting after being away for it for three years.

“It was delightful. I felt I was contributing right from the get-go, from the first injection to the last,” Dr. Klenetsky said. “I’m treating these people like they are my patients and I’m back in the office.”

Many CDS members signed up with the state to become volunteer vaccinators. Not all were called but many used their medical training to help get as many people as possible vaccinated.

The following is a list of those CDS members we know who signed up or actually did vaccinations. It’s not comprehensive so if you volunteered let us know by sending an email giving us your name, branch affiliation and whether you were able to become a vaccinator and we’ll add you to the list. CDS members who answered the call:

David Behm
Michael Biasiello
Paul Chaiken
Paul Fischl
Maria Freitas
Wayne Helge
Dan Hogan
Scott Hsia
Iwona Iwaszczyszyn
Bradford Johnson
John Kaminski
Ester Lopez
Radhika Maniar
Sharon Perlman
David Potts
Martha Proctor
Ray Sanai
Phil Schefke
Russell Schneider
Michael Shen
Joseph Silberman
Clark Stanford
Kylke Tangney

Kenneth F. Schmitt 1927 – 2021

CDS Director of Scientific Programs, 1976 – 1994

by Joseph DeRosier

KENNETH SCHMITT, WHO SERVED THE CHICAGO DENTAL SOCIETY AS DIRECTOR OF SCIENTIFIC PROGRAMS for 17 years, died on May 15.

Dr. Schmitt died in Madison, WI, where he was born in 1927 to Carol (Docken) Schmitt and Kenneth F. Schmitt, Sr. He later learned to sail on Lake Mendota with his brother, David Schmitt. Dr. Schmitt graduated from Wisconsin High before serving in the U.S. Navy from 1946 – 1947.

Dr. Schmitt was director of scientific programs from September 1976 until March 1994.

During that time his assistant was Laurie Reyna, who said the two kept in touch after each had left CDS and recalled a long telephone conversation with Dr. Schmitt on his 90th birthday.

She said the two worked to computerize speaker records during the 1980s and '90s and helped in moving the CDS offices from 30 N. Michigan Ave. to the current building location of 401 N. Michigan Ave.

Former CDS President Keith Suchy also had fond memories of Dr. Schmitt. "Without a doubt my fondest memo-



ries as a CDS member were the three years I had the privilege of shadowing Ken as the Scientific Program Chair for Dr. (William) Kort's 1992 Midwinter Meeting," Dr. Suchy said in an email.

At the time of Dr. Schmitt's retirement, then-CDS President John Parzako-nis dedicated his CDS Review column to Dr. Schmitt and wrote, "Having worked with Ken on programming several (Midwinter Meetings), I have always been

impressed by his stacks of CVs and computerized lists of speakers on any imaginable topic. More importantly, his memory and personal experience provide a personal touch that no data bank can duplicate."

Dr. Schmitt attended the University of Wisconsin and graduated from Northwestern University Dental School, where he also served as an associate professor of crown and bridge for many years.

He was known for his love of sailing – on the Brigantine Yankee with Captain Irving Johnson, Chicago – Mackinac races, Bermuda races, the North Channel of Lake Huron, out of Wilmette Harbor on Lake Michigan, sailing across the Atlantic Ocean and on his ketch sailboat called the "Un Bel Di."

Dr. Schmitt is survived by his son David Schmitt, daughter Deborah Carlson (Greg), daughter Barbara Perce (Hyde), grandchildren, Erik Schmitt (Rachel), Michael Schmitt (Elizabeth), Henry Carlson, Clara Carlson, Morgan Perce, Grant Perce and great-grandchildren, Charlotte Schmitt, Bowden Schmitt and Bastiaan Schmitt. ■

Joseph DeRosier is the CDS staff writer.

In Memoriam

Recently deceased CDS members

Emmering, Thomas

University of Illinois at Chicago, 1960
Carol Stream, West Suburban Branch
Died April 23

Kehl, Kenneth

Chicago College of Dental Surgery, 1946
Palos Heights, Englewood Branch
Died May 27

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Write to Ms. Brown at joanna@tjbrown.com.

Good intentions can be complex, burdensome

Political junkies were easily caught up in Illinois' wild Spring legislative session. There was name-calling and midnight press conferences; it was something straight out of Hollywood.

Healthcare providers – even those who generally avoid politics – watched the movement of HB3308. The bill sought to make permanent executive orders issued by Gov. J.B. Pritzker during the Covid-19 pandemic, which required insurers to reimburse healthcare providers for telehealth with the same payment rates as in-person care.

No sooner did that bill unanimously pass the state House and Senate than the American Dental Association announced that it is watching federal action regarding enforcement of the Health Insurance Portability and Accountability Act. The U.S. Department of Health and Human Services is considering several modifications to HIPAA; it is the opinion of the ADA that some of the changes would overburden dental offices and inconvenience patients.

The ADA said, in a written statement, “The ADA supports sections of HHS’s proposed changes, including those relating to care coordination and case management, as well as eliminating the requirement that patients sign a form acknowledging they have received the Notice of Privacy Practices.”

A public comment period drew input from hundreds of interested parties – including such varied groups as the California Hospital Association, the American College of Radiology and the Association of American Medical Colleges – that largely agreed with the ADA’s position: the proposed modifications have good intentions, but their implementation will be complex and burdensome.

The statement from the ADA continued, “These concerns include shortening the time to respond to patient requests, allowing patients to access, copy, and photograph their records at the time of their appointment, and requiring providers to post the estimated fee schedules for providing patient records on their websites.”

“Some of the covered dental practices may need to hire additional staff to support such activities. Since HIPAA compliance

activities are unreimbursed, the cost would be borne by the dental practice and could lead to higher costs for patients,” ADA President Daniel Klemmedson and Executive Director Kathleen O’Laughlin wrote in a letter to HHS. They asked that HHS delay enforcement of any changes to the HIPAA privacy rule for at least 365 days.

These examples of state and federal laws affecting your local dental practice reinforce how important it is for dentists to stay on top of the news. Look past the midnight theatrics and monitor legislative action.

Changes in HIPAA and insurance affect your actions as a healthcare provider, but many dentists are also business owners, employers, and property owners. Watch for changes in business regulations and local taxes. When the business climate changes and local residents lose their jobs, it affects your patients and your business. Anticipate the changing needs of your patient base.

Watch the news. In fact, watch the news twice, on networks with opposing political leanings. The same goes if you prefer to read the local newspaper: read two papers. Wind down at night by browsing a reputable, neutral website like RealClearPolitics or Politifact.

When all else fails, call your local elected official. City- and county-wide ordinances can affect local businesses greatly. Prepare your questions in advance to draw out the information you need to lead your practice successfully.

Subscribe to newsletters that deliver the most relevant news to your inbox. Political Action committees run by the ADA (ADPAC) and Illinois State Dental Society (Dent-IL-PAC) communicate their activities to members; Springfield bloggers – left, right, and center – offer additional sources of news affecting your business. Google Alerts ([google.com/alerts](https://www.google.com/alerts)) will send curated lists of links containing relevant headlines to your mailbox as often as you choose, at no cost. Set up alerts for search terms like “HIPAA,” “telehealth,” or specific employment issues that affect your business.

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. CDS presents Practice Smarts, a column addressing practice management issues dentists and staff members experience in the office. Practice Smarts is prepared by Joanna Brown, a freelance journalist. Email suggestions for topics to be covered to joanna@tjbrown.com.



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Many more about to come into market with additional private sales not listed here. Call me for those details.

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IT'S THE LAW by John M. Green, DDS, JD

Write Dr. Green at jgreen@greenlawoffice.net.

Computer-generated progress notes can be problematic

WITH A MAJORITY OF DENTAL OFFICES USING COMPUTER-GENERATED PROGRESS NOTES, RATHER THAN HANDWRITTEN NOTES, DENTISTS MUST EXERCISE CAUTION when using preset templates that auto-populate fields.

For instance, a computer template for a tooth extraction may contain inaccurate information, such as discussion about the risks of a sinus opening in removing Tooth #32. This is a red flag that calls into question the legitimacy of the content of the entire progress note.

Another real life example is a computer-generated progress note that said the patient was “discharged in good condition with no questions” despite the fact that she was transported to the hospital, via ambulance, after developing respiratory distress following administration of local anesthetic.

Over the last several years, I have often seen similar problematic (and embarrassing) progress notes that are auto-populated with information that is clearly erroneous and undermines the dentist’s credibility if the case ends up in a lawsuit.

While not overlooking the convenience of using digital progress note templates, the dentist must ensure that the progress note accurately reflects the discussions with the patient and the treatment that occurred, not only for continuity of care but also for defense of a malpractice claim.

In addition, the dentist’s office may get sloppy by “pre-charting” the anticipated treatment using a digital template regarding a dental procedure that was, in fact, never performed at the appointment.

If a lawsuit or a board complaint were ever filed, the dentist in the above example would have a difficult time making a credible argument that he or she made a proper diagnosis and properly charted what happened at the dental appointment by first having to disavow that a crown, for instance, was not done on Tooth #3, despite the computer-generated note.

It is the dental professional’s responsibility to make sure that the progress note is error-free and that all the information contained in the digital note actually occurred, including discussions about risks of treatment. ■

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 29 years. Find more information on Dr. Green at www.greenlawoffice.net.

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Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society. For more information about the CDS Foundation, visit www.cdsfound.org.

Dr. Bluitt's legacy lives on in her society

IN THE SPRING OF 2020 WHEN THE LEGACY SOCIETY OF THE CDS FOUNDATION WAS IN ITS NASCENT STAGES, we were notified that the foundation was the beneficiary of the estate of a past CDS president, Juliann Bluitt. She had passed away in 2019 soon after attending that year's Midwinter Meeting. Later, we were surprised to learn from the executor of the estate for Drs. Bluitt and Roscoe Foster that the CDS Foundation would receive about \$400,000 as our part of the estate. It was like the foundation had won the lottery.

It could not have come at a better time. We had cancelled all fundraising events, and due to the impact of the pandemic on dental practices, we anticipated that the funds from our annual appeal would garner less than in previous years. We still had our clinic to operate and maintain; naturally the gift was greatly appreciated. It certainly validated our reason for establishing a legacy society.

Dr. Bluitt was a role model and glass-ceiling crusher for many women dentists and especially for women dentists of color. She was smart, elegant and a quiet force to be reckoned with. You knew when she entered a room because she had that indefinable "presence." She served the dental community in many roles in organized dentistry and honorary societies. She served on many boards outside the realm of dentistry. She was interested in many causes, and her philanthropy was broad.

By including the CDS Foundation in her estate, her legacy will live on to help us fulfill our mission to provide free dental health care to low-income patients, and support programs that increase oral health and literacy throughout Chicagoland.

The CDS Foundation Board of Trustees pondered how to pay tribute to the generosity of Dr. Bluitt and recognize its impact on our organization. She was the first to bestow such a significant gift to the CDS Foundation. It will be a goal and a challenge to be outdone. We concluded that the most appropriate honor would be naming our planned giving society The Dr. Juliann Bluitt Legacy Society.

There were no stipulations attached to the gift, but I hope that she would be pleased with the recognition.



I had the pleasure of knowing Juliann personally.

It was always good to be in her company. My regret is that I cannot tell her in person how grateful we are for her consideration. She will live on in the memory of CDS Foundation volunteers and in the legacy society.

Ultimately, it is my hope that each of us will join her in leaving a gift, whether large or small, to the legacy society. In this way, our life's work can continue, through the CDS Foundation, to heal smiles and change lives in our community for many years to come. ■

meeting place

SOCIAL & EDUCATIONAL OPPORTUNITIES

2021-22 Branch & Regional Meetings

Englewood

Unless otherwise noted, meetings are at:
Oak Lawn Hilton 9333 S. Cicero Ave.,
Oak Lawn.

Cocktails: 6 p.m.
Dinner and Program: 7 p.m.

Information: contact Paul DiFranco,
708.761.4255 or pdifra2@gmail.com.

Ticket pricing:

Active full-season membership: \$225
Individual meeting fee: \$65

Send payment to: Dr. Alyssa Litkowski
Make checks payable to: Chicago Dental
Society Englewood Branch
8704 Ridgeland Ave., Oak Lawn, IL 60453

Tuesday, October 12

Staff Appreciation Night
6:30 p.m.

Tuesday, November 9

Endodontics
Presented by Neil Singh DMD, MS

December 12

Christmas Brunch
Location TBA

Tuesday, January 11, 2022

Dental Transitions
Presented by Robert Uhland, DDS, and
Parker Mathers, JD

Tuesday, March 8, 2022

Speaker and topic TBA

Tuesday, April 12, 2022

Implants
Presented by Demetrios Sarantopoulos,
DDS, MS

Kenwood/Hyde Park

Unless otherwise noted, meetings are at:
Norman's Bistro, 1001 E. 43rd St., Chicago.

Cocktails: 6:30 p.m.
Dinner and Program: 7 p.m.

Information: contact Nichol Houston,
773.227.6721 or nicholhouston@gmail.com.

Ticket pricing:

Season tickets (includes CPR): \$200
Zoom only, (not including CPR): \$100
A la carte in-person: \$65
Zoom only Single Meeting: \$25

Tuesday, October 5

*Navigating the Rollercoaster of Options in
Dentistry*
Presented by Jason Luchtefeld, DMD

Tuesday, November 9

*Oroantral Communication (OAC),
Prevention, Diagnosis, and Management*
Presented by Raed Aldelayme, BDS

Tuesday, December 7

*Dentistry/Medicine,
You Can't Have One Without the Other*
Presented by Kara Davis, MD

Tuesday, March 1, 2022

CPR
Presented by Richard Wood from
Chicago South EMS Education

Tuesday, April 5, 2022

*What's New in Restorative Dentistry (New
Technology, Scanning, 3D Printing, CAD-
CAM, Face Scanning and Virtual Reality)*
Presented by Rand Harlow, DDS

Tuesday, May 3, 2022

*Pictures Perfect? Get Great Portrait and
Intraoral Pictures with Your iPhone!*
Presented by George Zehak, DDS

North Side

Locations vary.
Cocktails: 6 p.m.
Dinner: 7 p.m.
Program: 8 p.m.

Information: contact Bill Simon,
northsidecds@gmail.com.

Tuesday, September 14

*Risky Business, Where's the Danger and
How to Prepare*
Presented by Roy Shelburne, DDS
6 – 9 p.m.
Maggiano's Little Italy Old Orchard
4999 Old Orchard Shopping Center, Skokie

Tuesday, November 9

*Dental Office Design:
Where Architecture and Dentistry Merge*
Presented by Michael Unthank, DDS
6 – 9 p.m.
Aba at the Dalcy, 302 N. Green St., Chicago

Saturday, December 4

Holiday Party Networking Event
Time and location TBA

Tuesday, January 11, 2022

*Valuations, Transitions, and the Untold
Realities of Selling and Working for DSOs*
Presented by Peter Ackerman, CPA, from
ADS Midwest Transitions
6 – 9 p.m.
Maggiano's Little Italy Old Orchard

Tuesday, March 15, 2022

*Past President's Night
Is Everyone Smiling but You? How to Build
the Practice and Life You Dreamt Of*
Presented by David Rice, DDS,
Founder of IgniteDDS
6 – 9 p.m. Location TBA

Saturday, March 26, 2022

New Dentist Event
Time and location TBA

North Suburban

Unless otherwise noted, meetings are at:
Exmoor Country Club, 700 Vine Ave.,
Highland Park.

Cocktails: 6 p.m.
Dinner and Program: 7 p.m.

Information: contact Karen Benedetto,
847.256.1070 or
karen.kasinski@gmail.com.

Ticket pricing:

CDS Season Member: \$325

New Graduate Season Member (Last 5 years): \$175

Non-CDS Season Member: \$375

CDS Member Single Meeting: \$125

Non-CDS Member Single Meeting: \$175

Retired CDS Member Single Meeting: \$95

Tuesday, October 19

Predictable, Sustainable, and Profitable Practice Growth in the Covid-19 Environment

Presented by Douglas Sligting,
President and CEO, Ascent PGS

Tuesday, November 9

Esthetic Implant Solutions

Presented by David Barack, DDS

Tuesday, December 7

HPV in Head and Neck Cancer

Presented by Mihir Bhayani, MD

Tuesday, January 11, 2022

Resorption: Our New Epidemic

Presented by Scott Bentkover, DDS

Tuesday, March 8, 2022

The People Side of Success

Presented by William Simon, DMD

Northwest Side

Unless otherwise noted, meetings are at:
Café la Cave, 2777 S. Mannheim Rd.,
Des Plaines.

Cocktails: 6:30 p.m.
Dinner: 7 p.m.
Program: 7:30 p.m.

Information: contact Patrick Fitzgerald,
847.823.4161 or drfitz11@hotmail.com.

Ticket pricing:

Active full-season membership: \$300

Individual meeting fee: \$100

Tuesday, October 5

Saving the Compromised Tooth

Presented by Marty Rogers, DDS

Tuesday, November 2

Tax Efficient Retirement Structuring

Presented by Wipfli Financial Advisors

Tuesday, December 7

All on 4, 5, 6: Immediate Loading for Full Arch Fixed Restorations

Presented by Samantha Chou, DMD

Tuesday, March 8, 2022

Cracked and Fractured Teeth: New Perspectives on Diagnosis, Management and Prognosis

Presented by Matt Davis, DDS

Saturday, April 9, 2022

Northwest Side CDS 100-Year Gala

Details TBA

Northwest Suburban

Unless otherwise noted, meetings are at:
Meridian Banquet & Conference Center,
1701 W. Algonquin Rd., Rolling Meadows.

Cocktails: 6 p.m.
Dinner and Program: 7 p.m.

Information: contact Jeff Langefeld,
847.255.2968 or jdlangefeld@gmail.com.

Tuesday, October 5

Resorption Etiology, Diagnosis and Treatment

Presented by Aleksandr Baron, DDS

Tuesday, November 2

Opioids Crisis Facing Dentistry

Presented by Jasjot Sahni, DDS

Tuesday, January 11, 2022

Tobacco, Vaping, and Cannabis: What Do We Know?

Presented by Larry Williams, DDS, MPH

Tuesday, March 1, 2022

3D Printing and Digital Dentistry

Presented by Petar Tofovic, DMD, MPH

Meeting information may be subject to change.

Sign up to receive your branch e-newsletter and stay informed!

Contact Rachel Schafer, CDS Director of Communications, rschafer@cds.org.

South Suburban

Unless otherwise noted, meetings are at:
Crystal Tree Country Club
10700 W. 153rd St., Orland Park.

Cocktails: 6 p.m.
Dinner and Program: 7 p.m.

Information: contact Robin Gallardi, DDS,
MS, 708.755.0800 or
drgallardi@gmail.com.

Ticket pricing:

Season pass: \$250

Individual meeting fee: \$65 in advance, or
\$70 on site

Virtual meeting access link: \$25

Tuesday, October 19

*Pulling Wisdom: Bridging Cross Cultural
Gaps in Healthcare Providers*
Presented by Cathy Hung, DDS

Tuesday, November 9

*Tethered Oral Tissue Diagnosis and
Treatment*
Presented by Catherine Murphy, DDS, MSD

Tuesday, January 11, 2022

*Opioid Prescribing Principles and
Alternatives for Post-Operative Pain
Management*
Presented by Andrew Kalin, MD

Tuesday, March 8, 2022

*Grow Your Dental Practice Using The 3 Rs
Of Social Media Marketing*
Presented by Blake Hadley from
Catapult Education

Tuesday, April 14, 2022

Sexual Harassment in the Workplace
Presented by John Cortes, CHP, from
Rightway Consulting

West Side

Unless otherwise noted, meetings are at:
La Notte Ristorante Italiano in the Carleton
Hotel, 1120 Pleasant St., Oak Park.

Cocktails: 6:15 p.m.
Dinner and Program: 7 p.m.

Information: contact Lawrence Jacobs,
708.453.0250 or ltjdent4@aol.com.

Ticket pricing:

Season tickets: \$325

First-year members: \$200

Second-year members: \$275

Individual tickets: \$85

Tuesday, September 14

The Saga of an Undetected Oral Lesion
Presented by David Iglehart, DDS
Cocktails: 6 p.m.
Dinner and Program: 7 p.m.

Tuesday, October 5

Tax Deductions That Most Dentists Miss
Presented by Bob Gray, CPM, LLC

Tuesday, November 9

Dental Vaccinations – An Update
Presented by Sharon Perlman, DDS, MPH,
and Gary Adler, DDS

Tuesday, December 14

Obturation Options for the General Dentist
Presented by Rick Munaretto, DDS, MS

Tuesday, January 11, 2022

*Buckingham Strategic Wealth: Evidence
Based Investing and Holistic Planning*
Presented by Buckingham Advisors
Sara Cooke and Madaline Creehan

Tuesday, March 8, 2022

*Understanding Legal Tools: Keys to Lawsuit
Prevention, Tax Reductions and License
Protection*
Presented by Pam Thacker from
Legallymine.com

Tuesday, April 12, 2022

*West Side Branch Organizational and
Planning Meeting*

West Suburban

Unless otherwise noted, meetings are at:
Maggiano's Little Italy
1847 Freedom Dr., Naperville.

Branch Board Meeting: 5 p.m.
Cocktails: 6 p.m.
Dinner and Program: 7 p.m.

Information: contact Dottie Mackie,
630.750.1409 or damr1953@gmail.com.

Ticket pricing:

Season pass (Five meetings): \$275

Individual meeting fee (dentist): \$100

Individual meeting fee

(non-dentist, spouse/staff/guest): \$75

Tuesday, October 5

*Constructing An Alternative To Dental
Insurance*
Presented by Kevin Patterson, DDS

Tuesday, November 9

Eye on Washington: 2021 Tax Update
Presented by Dan Welch, CPA

Tuesday, January 11, 2022

*The Restorative/Specialist Connection:
Creating Predictable Outcomes Through
Collaborative Effort*
Presented by Jeffrey Bonk, DDS

Tuesday, March 8, 2022

Clinic Night
Numerous presenters

Tuesday, April 12, 2022

*SMART Pedo! SDF, SMART Technique and
Other Pearls for the GP Treating Children*
Presented by Victoria Ursitti, DMD

Regional Meetings

Regional Meetings are held Wednesdays, 9 a.m. – 2 p.m., at Drury Lane in Oakbrook Terrace.

Attendees earn 5 hours of CE credit. Register online at www.cds.org. On-site registration begins at 8 a.m.

Wednesday, September 22

TDIC Risk Management

Panelists: William Simon, DMD, Anne Oldenburg, JD, and Linda Hay, JD
Moderator: John M. Green, DDS, JD

Wednesday, November 10

Business Communication

Presented by Lois Banta, owner/CEO of Banta Consulting

Wednesday, April 6, 2022

Speaker and topic TBA.

Wednesday, September 14, 2022

Speaker and topic TBA.

Wednesday, November 9, 2022

Speaker and topic TBA.

Study Clubs

The information presented below may be subject to change.

Contact each study club individually to ensure their meeting has not changed.

CDS provides this information to its members as a courtesy.

Publication of such information does not infer the study club is endorsed by CDS.

Central Lake County Dental Study Club

Meets the third Tuesday of every month at noon, January – November, Park Street Restaurant, 14 E. Park St., Mundelein. Contact Kimberly Zizic, 847.367.6654.

Chicago Aesthetic Masters, A Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Dr. Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. Email smilechicago2@aol.com or call 312.644.4321 for specific dates.

Dental Arts Club of Chicago

Dinner meetings are held on the last Tuesday of each month, from October to May at Alpine Banquets, 11141 W. Roosevelt Rd., Westchester. Cocktails: 6 – 6:30 p.m.; Dinner: 7:15 – 9 p.m.; Educational speakers: 8 – 9 p.m. Email Douglas Bork, dougbork1@comcast.net.

Greater Evanston Dentists Association

Meets first Monday of every month, noon – 1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact MT Murphy, DMD, 847.869.9303.

Hellenic American Dental Society

The Hellenic American Dental Society (HADS) holds several dinner CE seminars throughout the year. Visit www.hads.com for more info, including information on HADS philanthropic endeavors. Contact HADS at info@hads.com. HADS was founded in 1963 and is mostly comprised of Chicago-area dentists and dental specialists of Greek descent.

Waukegan Dental Study Group

Semi-monthly meeting for lunch, from noon – 2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd. Contact Robert Stanuch, 847.336.8080 or Ellis Neiburger, 847.244.0292.

NON-PROFITS & STUDY CLUBS: Submit your meeting information online at on.cds.org/MyEvent.



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snap shots

Profiles of people in our profession



CDS members pay tribute to ‘Sweet Home Chicago’

By Joseph DeRosier

EDITOR’S NOTE: This is the second of a two-part version of our traditional Snap Shots feature. We will profile CDS members/musicians who helped create the “Sweet Home Chicago” video, which was part of this year’s virtual Midwinter Meeting. In this profile, we focus on Barry Cherny and Richard Isaacson. View the video at on.cds.org/sweethomechicago.

One option for people attending the 2021 Chicago Dental Society Midwinter Meeting was to simply stay home, as the event was 100% virtual.

As a recognition that Chicago has been home to the meeting for 156 years CDS asked members who have musical talents to help celebrate with the production of a music video playing the song “Sweet Home Chicago,” a mainstay for the Blues Brothers.

Two of the four members, Barry Cherny and Richard Isaacson, share a professional home, both work for the same practice.

Dr. Isaacson, who played guitar on the video, is an oral and maxillofacial surgeon who has been practicing since 1982. The practice has four offices in Skokie, Highland Park, Buffalo Grove and Park Ridge.

He started playing music when he as

about the age of 10 and started with piano lessons. He learned how to read music but, he said, after a year or so he was done with the formal piano training.

“My parents didn’t really push it; I regret that I didn’t pursue music throughout my whole life,” Dr. Isaacson said.

His love of guitar came through his mother’s love of music.

He recalls when he was young his mother took him to see the famed classical guitarist Andrés Segovia.

“Here I am like 8 years old, and I’m in this theater in Chicago listening to this guy play, and I was probably 40 years younger than everybody in the place, and I loved it, I fell in love with guitar music then,” Dr. Isaacson said. “Not long after that, my parents bought me a little guitar.”

His journey of playing guitar is a story of fits and starts.

He never took guitar lessons; taught himself how to play and would occasionally play with other guitarists.

And then, he just stopped playing.

“It wasn’t that I didn’t like it anymore; it was just that I couldn’t find the time with school and studying and ultimately going off to college and then dental school and finally my residency, I just didn’t find the time so the guitar got put away,” he said.

He said he never really opened up that guitar case to play in earnest until about eight years ago when he was in his late 50s.

“And that’s what changed my life, I really think, in terms of really loving music and loving to play guitar even more,” Dr. Isaacson said.

Since then music has become a focal point for Dr. Isaacson, although he has plenty of other interests.

Through a friend he met Joe Goodkin, a Chicago-based musician and singer/songwriter, who became Dr. Isaac-

son’s guitar teacher.

“He was really, really important in changing how I thought about things and my interests in learning guitar was because of him,” he said. “It’s hard to find a teacher when you’re in your 60s and who will sit down and talk about music theory and understand the type of music you like.”

The pandemic has put his face-to-face interaction with his mentor on hold for the past year, but he often communicates with him by text or phone calls to discuss music theory and suggestions on how to play certain tunes.

Guitar music has also defined some of Dr. Isaacson’s friendships.

Another mentor is his son Jacob’s father-in-law, Marc Mayer, a veteran professional rock guitarist. He recorded six albums, Dr. Isaacson played on two of them.

“He’s a fantastic guitar player, singer, songwriter, and all-around great guy who has become my best friend,” Dr. Isaacson said. Mr. Mayer took him under his wing and opened the door to the joy of sharing his guitar playing with an audience.

Before meeting Mr. Mayer, Dr. Isaacson had not played in front of an audience.

“He recognized that I really loved playing guitar music,” Dr. Isaacson said. Mr. Mayer invited Dr. Isaacson to join him to do some “live gigs” at some bars and some farmer’s markets.

“I remember the first time I did one I was so nervous,” Dr. Isaacson said. “Here I do oral surgery all day and I can take someone’s face apart and put them back together with my eyes closed, but I worry when there are 50 people watching me play the guitar.”

Expanding his world through music has enriched his life, he said.

“All those things added up to a better

life (for me) really, it’s an improvement in the quality of life,” he said. “I’ve said many times that I’ve never met a musician who wasn’t smart, interesting and sometimes even brilliantly smart, and a lot of it comes down to math, which is why music theory is keeping me so interested.”

Another aspect about music is its ability to connect people.

“I love sports, I play golf, I’ve played tennis, and you meet people...that’s great but with music it is so universal,” he said.

For instance, Dr. Isaacson said when he travels he makes it a point to visit a music store.

“I love the vibe in music stores; I love the people in there, and everyone is always chill, just generally happy,” he said.

A few years ago, he took a trip to Eastern Europe. In Prague, he went into a music store, picked up a guitar and started playing “What a Wonderful World,” a Louis Armstrong hit.

Within minutes, the store’s owner picked up a guitar and joined in. It wasn’t long before a store worker and a customer picked up guitars and started playing, and three guys who were strangers played and sang together.

“After the song was over and I leave and I tell my wife “You’re not going to believe what just happened. Here I am, in this store and nobody speaks English, and yet they are singing “What a Wonderful World” while we’re all playing in the same key. How poignant is that?” Dr. Isaacson said.

Another CDS member performer on the “Sweet Home” video was Dr. Cherny. He also had set aside his music playing for an extended period of time.

In his case, the opportunity to play again sparked an urge to take his trumpet out of storage and see if he could play again.

“I saw the call for dentist musicians in

one of the Midwinter Meeting emails sent out. I thought it would be a fun and interesting thing to do since I hadn't played the trumpet in about 30 years or so," he said with a laugh.

"Being that there's a pandemic and not a lot is going on, I took out the old horn, dusted it off. I had to practice vigorously for a few weeks to get up to speed so I could play again," Dr. Cherny said.

He said it took a while for him to get the mouth muscles needed to play the trumpet in shape.

"It wasn't like the old days, when I played professionally when I was in high school and college and putting it down for 30 years is like starting all over again," Dr. Cherny said.

The chance to resume playing and practicing gave him much enjoyment, he said.

He started playing in grade school. He went on to play in a big band and jazz band shows as well as in the pit for musicals at venues through out Chicago and the suburbs.

"Once dental school started my musical career kind of ended, abruptly," Dr. Cherny said. "I worked very hard in den-

tal school (University of Illinois at Chicago College of Dentistry) because I always saw a future of becoming an oral surgeon. During my oral surgery residency, I was sleeping at the hospital every third night and not sleeping much because of all the studying; it was a lot of work."

Trumpet was the only instrument he ever played, but his interest in listening to music is wide-ranging, he said. Picking up the trumpet again had him listening to albums, some featuring jazz trumpet player Maynard Ferguson.

"I had a bunch of his albums back in the old days when we had turntables. I would put on my big Panasonic headphones and listen to him," Dr. Cherny said.

Jazz isn't his only interest; he also listens to pop, country, Latino, classical and hard rock.

The only thing I don't like is Baroque music," he said, "If you were to look at my iPhone you would see I have a very diverse palate when it comes to music."

His 19-year-old daughter pointed him toward some of the newer and alternative rock music. And his older sons, who are

both in dental school, gave him an interest in country music.

"I listen to Chris Stapleton, Luke Bryant, they are more like pop country; I enjoy it," Dr. Cherny said.

Doing the video was a "terrific" experience, he said.

He and Dr. Isaacson "were like little kids again, practicing and comparing notes, we couldn't wait for it to come out to see what it would be like," he said. "We were very excited to see it. It was everything we expected."

He said this year's success might prompt more musician dentists to be involved if another venture is in the offing.

"It was so much fun, I have to tell you" Dr. Cherny said. "So I'm thankful to all you guys to have put this together and gave us an opportunity to go outside of our comfort zone and just do something fun like that."

Until then, Dr. Cherny said he has put his horn, a Bach Stradivarius, back into storage.

"It was kind of a one-and-done kind of thing," Dr. Cherny said. "I've a lot of other outside interests that I focus on now." ■

Joseph DeRosier is the CDS staff writer.

classifieds

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All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

OPPORTUNITIES

FULL-TIME DENTISTS WANTED – CHICAGOLAND OFFICES: Gain lots of experience in a digital, chartless office. We see everyone from kids to seniors. Hit the ground running without waiting to build your own clientele. We love to help train new dentists. Recent graduates welcomed. Sign-on bonus and guaranteed base rate. Malpractice insurance paid. Free CE offered. No HMOs. Please email resume to director@allstardentalclinic.com.

OUTSTANDING OPPORTUNITY:

Family Dental Care is a dental group owned by dentists (over 150 employees) and is expanding and seeking general dentists, specialists and residents. Currently six locations and growing. Our partners earn at the top 1 percent of dentists. Come and talk to them. Highly competitive salary with no Public Aid and 95 percent fee-for-service. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full-time or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. 773.978.7801 (ask for Peter) or email personnel@familydentalcare.com. <http://www.familydentalcare.com>.

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Disclaimer: Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

DENTIST:

North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at toothgroup.chicago@gmail.com.

GENERAL DENTIST, WEST DUNDEE DENTAL:

West Dundee Dental is seeking a full-time associate general dentist to join our well-established, multi-site group practice. Fee-for-service practice with solid patient base needs a professional experienced in all phases of general dentistry. Knowledgeable staff with state-of-the-art equipment. Email CV to hr@elmhurstdental.com.

ASSOCIATE DENTIST, ST. CHARLES:

We are looking for the right person to join our team. We are an established office in St Charles. Great staff and great patients. Our office is updated, computerized, digital X-rays, CBCT, iTero scanners and more. Full-time or part-time position available. New grads welcome. Please send resume to sjbdds804@gmail.com.

PART-TIME PEDIATRIC SPECIALISTS WANTED:

Chicago and suburb locations. Generous per diem compensation. Half- or full-day every week or every two weeks. Flexible schedule. Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. dimitri_h@hotmail.com.

LEAD DENTIST WANTED, HOFFMAN

ESTATES: Looking for lead dentist to spearhead our Hoffman Estates office. Privately owned, with full clinical autonomy, 35% of production. Contact kimberly.fernandez@firstpointdental.com for details.

GENERAL DENTIST OR ORAL SURGEON

needed to perform dental extractions at an established private practice in the northwest suburbs one to two days per week. Patients, dental assistant, etc. will be provided. Excellent compensation. Please send an email with resume to chicagolanddentist@yahoo.com.

TRAVELING ORTHODONTIST:

Universal Dental Clinics looking for a traveling orthodontist for every other week on Monday, Tuesday, Wednesday and Friday, we are flexible on changing the days, Please email/call/text raya@udclinics.com, 708.986.6736

ASSOCIATE DENTIST POSITION, LINCOLNWOOD: We are a PPO/fee-for-service modern state-of-the-art practice that's rapidly growing and in need of a part-time/full-time associate dentist to join our team ASAP. Send resume to lincolnwoodfamilydental@gmail.com.

FULL-TIME ASSOCIATE DENTIST: Excellent opportunity for a motivated dentist to come onboard an amazing existing team of doctors, high income demographics, four to five days a week, mentorship available by owner docs, Great compensation opportunity with a sign on/relocation bonus. One to two years of experience desired. Please email resume to jobsareo@gmail.com.

PART-TIME OPPORTUNITY IN SAUGANASH AREA NEAR EDENS EXPRESSWAY: Great opportunity for general dentist looking for future option to buy practice. Part-time hours available in active well-established family dental practice with three updated operatories. You will receive a percentage of collections you produce. All overhead paid. No benefits or insurances. Send interest to doctorv24@gmail.com.

DENTIST NEEDED FOR NAVAL CLINIC GREAT LAKES: General dentist needed for busy Navy clinic. Flexible Monday-Friday schedule. No weekends or holidays. Newly graduated dentists welcome. Great pay. Send resume to gbrigman@distinctivehomecare.com.

ASSOCIATE WANTED IN LAKEVIEW: Modern, state-of-the-art boutique East Lakeview general dental office seeking an associate to start three days/week (Monday 9 a.m. - 5 p.m.; Tuesday or Thursday 8 a.m. - 4 p.m.; and Saturdays 9 a.m. t 3 p.m.) quickly leading to full-time. We have the latest technology including CBCT and iTero. PPO/fee-for-service. Averaging 100 new patients/month. High income potential. Up to \$275,000 on a 30-hour week. Excellent communication skills required with minimum two years experience. Must be able to treatment plan thoroughly, explain treatment effectively. Email resume/CV to greatchicagodentalpractice@gmail.com.

ORTHODONTIST, FULL-TIME, PEORIA, IL: Full-time ortho opportunity with our affiliated Maple Shade offices in Peoria. Fee-for-service and PPO office, no Medicaid. Great earnings, benefits, relocation, CEs and more. Email CV to bames@dentalcarealliance.com. Learn more at www.mapleshadecenter.com.

ASSOCIATE GENERAL DENTIST, NORTHWEST INDIANA: Full-time opportunity with \$5,000 sign-on bonus. Would work full time with Wadas Dental offices between Munster and Crown Point, IN. Experienced or new grads welcome. Email resume to bames@dentalcarealliance.com. Learn more at www.wadasdental.com.

REGISTERED DENTAL HYGIENIST: Universal Dental Clinics looking for both part-time/full-time for our Hyde Park and South Holland locations please, call or text Raya at 708.986.6736.

GENERAL DENTIST NEEDED AT BUSY PRACTICE ASAP: Busy practice near La Grange looking for a part-time general dentist, number of days is flexible but one evening and at least one Saturday a month is definitely needed. Dentist owner needs to cut down on clinical days for personal reasons and this is a great opportunity for an associate to walk into a busy schedule. Great long-term potential, too. We are a warm, welcoming family-oriented office and are looking for a compassionate, enthusiastic and driven but ethical dentist to join our team. Part fee-for-service and part PPO. Email resumes to countrysidedentalgroup@gmail.com.

GENERAL DENTIST NEEDED for a non-DSO position in commuting distance from most Northwest Suburbs. Mentorship, Daily guarantee, paid malpractice insurance, CE included. Friendly staff in modern office. Send resume to perfectdental@zohomail.com.

IMMEDIATE OPENING FOR DENTIST IN GLENVIEW: Looking for a dentist to join our state-of-the-art fee-for-service dental practice and make it their new home. Fee-for-service and some PPOs. Flexible hours. New grads welcome. Send resume to familysmilesonline@yahoo.com.

JOIN A REWARDING TEAM ENVIRONMENT as a part-time associate dentist in Evanston. Established practice in the heart of Evanston has immediate opening for an associate due to quantity of new patient inquiries and expansion of services. Opportunity to be part-time employee of a team-oriented practice, working on Tuesday, Fridays, and alternating Saturdays with potential to grow to four days per week. Office prides itself on caring atmosphere and latest technology (digital X-rays, iTero scanner, CEREC technology, diode laser). Competitive pay, two years of in-office experience is preferred. Send resume and introduction summarizing your interest and strengths to marciawinningsmilemarketing@gmail.com.

PEDIATRIC DENTIST: Our busy group practice is looking for a pediatric dentist once a week at far north suburbs of Chicago. Minimum per diem guaranteed with a fixed day and schedule. Great support staff and a wonderful opportunity for a friendly specialist. Please send resume to dentrix90@gmail.com.

FULL-TIME GENERAL DENTIST IN AURORA: Opportunity to join our team of three general dentists and one orthodontist. Busy, state-of-the-art, 11-operator PPO only practice. Pay is 40% of collections and 50% of lab bill. We believe in quality treatment and expect the same. We refer out specialty dentistry including: molar endo, implants, difficult extractions, ortho, and perio. There is no pressure for production, but pressure for excellent quality dentistry and patient care. Please email dentaljob87@gmail.com.

ASSOCIATE WITH PARTNERSHIP POTENTIAL: Seeking a full-time general dentist who desires ownership in a near north suburban practice. Our well-established, fee-for-service, two-doctor office needs a motivated, enthusiastic individual to replace a retiring partner. Email resume to gendent2020@gmail.com.

GENERAL DENTIST NEEDED, BATAVIA/AURORA: \$600 daily minimum up to 40% collection. Full-time or part-time. Latest technology, CBCT, iTero, 3D printer. 100% freedom to decide appointment duration/treatment. Email resume param.vijay@yahoo.com.

FULL-TIME ASSOCIATE GENERAL DENTIST, NORTHWEST SUBURBS: We are seeking an ambitious, motivated associate to join our Schaumburg and South Elgin offices. Immediate opportunity available to a personable, skilled clinician. Guaranteed daily minimum. One year experience preferred. Please send resume to info@revolution-dentistry.com.

FULL-TIME ASSOCIATE DENTIST: Mynt Dental seeks a full-time associate for our new location in Bolingbrook. Minimum guarantee along with sign-in bonus. Latest in technology, amazing work environment, excellent support staff, and great compensation. Email dentist3@myntdental.com.

ASSOCIATE DENTIST: Full-time/part-time associate position available at our very busy Aurora location. Practice all phases of dentistry on diverse population base. 40% of collections. Full-time associates earn between \$150,000 and \$250,000 per year. Email krishandental@gmail.com or call 773.742.8471.

ASSOCIATE NEEDED: Available part-time position in a well-established office in Calumet City. The office is digital with CBCT. All procedures done at the office, mentorship and friendly staff, good compensation/minimum guaranteed. besmadi@yahoo.com.

ASSOCIATE DENTIST NEEDED: Associate dentist needed for multi-location practice just outside Chicago. Flexible schedule however four days a week plus every other Saturday is ideal. 35% collections plus a minimum guarantee. Great staff in place to help with an easy transition. New grads welcome to apply. Email your resume to jshaw@granddentistrychicago.com.

DENTIST WANTED, MONDAYS AND FRIDAYS: \$1,000 a day guaranteed. Dentist needed for school based sealant program. Must be available to work Mondays and Fridays. Hours are 8 a.m. to 3 p.m. Must be willing to travel to LaSalle, Henry, Stark and Bureau counties. Email resume to sealantprogram@gmail.com.

FULL-TIME ASSOCIATE DENTIST: Looking for a full-time associate dentist who is motivated to be a part of a state of the art practice in the busy and bustling city of St. John, IN, 45 to 50 minutes from downtown Chicago, great compensation and mentorship available, one to two years of experience desirable. Email your resume to jobsareo@gmail.com.

DENTIST WANTED: Small, busy and friendly office in northwest Chicago seeking caring, motivated part-time associate leading to full-time or ownership. All fee-for-service. Bilingual in Polish a plus. npdentistry7048@gmail.com.

GENERAL DENTIST NEEDED: Successful general practice in St. Charles, IL, seeks associate to work approximately 31 hours per week. Please send resume to docd@thewestgatedental.com.

IMMEDIATE OPENING FOR ASSOCIATE DENTIST: Opening for an associate dentist to join our wonderful team. This is an excellent opportunity to work in an established, high traffic, quality practice. Our office is fully equipped with digital technology and highly trained staff. wisconsinsmiles4915@gmail.com.

DENTIST NEEDED FOR HIRE, PART-TIME/FULL-TIME: Two offices in northwest Chicago suburbs hiring. Practice is open six days a week. Hiring or sharing office options available. Contact Rose at 847.493.9328.

ORTHODONTIST WANTED FOR PART-TIME POSITION: Busy, modern, west side dental office located in Chicago, is seeking a part-time orthodontist. Interested and qualified candidates should forward their resume to hanton@madisonpinedental.com.

FULL-TIME PRIVATE PRACTICE LEAD GENERAL DENTIST: No evenings or weekends. Private non-DSO practice seeks lead general dentist to take over for a retiring dentist. This is a busy, newly remodeled and paperless PPO/fee-for-service office in the south suburbs. 40 miles from Downtown Chicago or 30 minutes from Tinley Park. Mentorship available. Fully trained staff including two dental hygienists that are booked nearly three months out. No evenings or weekends. Monday-Friday hours. Guarantee and benefits available. Please email office@cds-miles.com for more information.

ORTHODONTIST NEEDED IMMEDIATELY: Orthodontist needed. Certified part-time orthodontist is needed for a busy Orland Park dental office. Must have great communication and interpersonal skills. Competitive compensation. Email resume to asfourse@aol.com.

SEEKING PART-TIME GENERAL DENTIST: Streeterville office seeking part-time general dentist. New grads welcome. A great work environment with well-trained staff. PPO and fee-for-service. Email resume to office@magmileds.com, Attn: Sharon.

PART-TIME GENERAL DENTIST ASSOCIATE: Our office has been around for three generations and there is a reason for that. That reason will become your mission. Your mission, if you choose to accept it, is to be authentic in providing compassionate care that exceeds expectations. The tools you will be given to achieve your mission are an amazing fully trained staff, paperless charting, digital radiographs, Pan/CBCT machine, intra-oral cameras, Velscopes, and a team of on-site specialists to work with and learn from. Your reward is great income potential with the knowledge that you've done your part to better the lives of others using the skills you have worked so hard to attain. Our practice is located in the southern suburbs of Chicago, close to the Northwest Indiana border. Please indicate your favorite ice cream flavor in the subject line of your email and be sure to include your resume and available days. We ask that you have a minimum of three years of in-office experience. Contact us at info.pallottodc@gmail.com.

GENERAL DENTIST, OAK LAWN:

PPO/fee-for-service office seeking full-time or part-time associate. Busy practice with great staff and a fun, friendly atmosphere. Email cover letter and CV to oaklawndentalcenter@gmail.com or fax to 708.598.0813.

BUSY FEE-FOR-SERVICE OFFICE, DENTIST NEEDED, WHEATON:

Bauer Dentistry and Orthodontics. Two GPs, one pedo, one ortho. Need another GP. Great location, great staff, great products, labs and equipment. Family practice that does everything. Willing to help mentor younger doc. Looking for two to three days and going to four days when finish expansion. Email resume to bryanabauer@yahoo.com.

ASSOCIATE DENTIST OPPORTUNITY, ST. CHARLES:

Searching for a part-time general dentist to join our team two to three days per week. Newly updated and digital office equipped with CBCT and iTero. We accept PPO and fee-for-service. Two years of experience or GPR is preferred, but not required. Minimum daily pay or 35% collections. Please email resume or CV to cdoran.dds@gmail.com.

ASSOCIATE POSITION, MONDAYS AND FRIDAYS:

Great opportunity to join busy, growing South Loop practice with access to CEREC and CT. New grads welcome. vramirez@adventdental.net.

GENERAL DENTIST:

General dentist, Portage Park on northwest side of Chicago. Well-established dental office, four days per week, PPO/fee-for-service. Perfect opportunity for someone looking for long-term commitment and growth. Email resume to spsikos@gmail.com or call 773.551.9157.

GREAT OPPORTUNITY FOR GENERAL DENTIST IN PLAINFIELD:

Part-time/full-time. All aspects of general dentistry for adults, supported by latest technology and excellent staff. Flexible schedule and group benefits. Guaranteed compensation for the first three months. dentalposition33@yahoo.com.

PART-TIME GENERAL DENTIST, WHEELING:

Modern, busy dental practice in Wheeling is seeking general dentist for Saturdays with possibility of additional days. Mix of PPO and Public Aid. Send your CV to nextgentalcenter@gmail.com.

FULL-TIME/PART-TIME GENERAL DENTIST:

Seeking an energetic, outgoing, and friendly full-time/part-time associate needed in busy, state-of-the-art offices located in Chicago. Growing private practice (PPOs, fee-for-service). Email your resume to dentaloffice7011@yahoo.com.

ASSOCIATE DENTIST OPPORTUNITY:

Looking for a motivated and team-oriented full-time dentist, great compensation, mentorship available from owner doctors, southwest suburb about 45 minutes from downtown Chicago, two years of experience preferred. Email resume to jobsareo@gmail.com.

ASSOCIATE POSITION:

Modern, fully digital northside office looking for a motivated part-time/full-time associate to join our team. Must be familiar with all aspects of dentistry. Minimum guarantee per day. Please send resume to jsmile2018@gmail.com.

SEEKING DENTAL HYGIENIST IN NORTHWEST SUBURBS:

Busy fast-paced practice with locations in Palatine/Carpentersville is looking for experienced dental hygienist. Competitive pay. Days and locations of work negotiable. Email dentalclinic674@gmail.com.

GENERAL DENTIST NEEDED ASAP, OAK LAWN:

Searching for part time-general dentist two to three days/week. Two years of experience recommended. Immediate availability. New modern office with lots of new patients. Contact at intdentaloaklawn@gmail.com.

ASSOCIATE DENTIST NEEDED IN WEST SUBURBS:

Associate dentist needed for growing and busy PPO/fee-for-service digital six-op practice. Averaging 60-plus new patients a month for five years. Quality work is most important. We are not a corporate office. No DMO or Medicaid accepted. Part-time to start in July and full-time by February, 2022. Please email CV or resume to jarguetadds@gmail.com. Minimum daily pay or 35% collections.

GENERAL DENTIST, PART-TIME:

Progressive cosmetic family practice seeks part-time associate to join our dedicated and highly trained team. New grads welcome. Candidates must be comfortable with molar endodontics and extractions. Our state-of-the-art facility equipped with CBCT, Pano, iTero digital scanner and intraoral cameras. We accept PPO and fee-for-service. Part-time Tuesdays, Fridays and Saturdays. Please email cover letter and resume apply@modernessencedentistry.com.

GENERAL DENTIST NEEDED:

Looking for part-time general dentist one day a week. New grads welcome. Office located in Naperville. Small practice, only PPO and private. Base salary \$650, negotiable for the right candidate. Please email your resume to itnthu58@gmail.com.

GENERAL DENTIST NEEDED:

Busy general dental office in bustling Lakeview is seeking a part-time to full-time associate. New graduates are welcome. We are a multi-disciplinary practice offering patient care in cosmetic, orthodontics, sleep apnea/TMJ, endodontics, and implant dentistry. We are looking for the right associate to grow with our team. Our office has been serving the Chicagoland area for the last 30 years. We have long-term highly trained support staff, digital, paperless office with the latest technology including CBCT, in-office mill, and iTero digital scanner. PPO/fee-for-service and no Medicaid. We offer medical, 401(k), and continuing education. Spanish-speaking dentist is needed. Email resume/CV to contactus@insmyledental.com.

PART-TIME GENERAL DENTIST AND HYGIENIST WANTED: Arlington Heights dental office looking for part-time general dentist and hygienist position. We are high-tech, family oriented office. We speak Russian, Ukrainian, Polish. Please email alexkletsel@gmail.com.

SEEKING GENERAL DENTISTS:

Grand Dental is looking for dentists who are interested in being mentored and coached, bring their very best to the office every day, and want to be part of their community to join our group. We have experienced tremendous growth in the Chicagoland area by empowering and supporting motivated dentists. We take care of the business aspects of running a practice so you can focus on the patient in front of you and perform your craft to the best of your ability. Together we build and develop winning, patient-focused practices that are beloved by employees and the community. Our team-driven culture is fun, friendly, and professional. We have beautiful state-of-the-art offices in Aurora, Channahon, Franklin Park, Lake Zurich, Lockport, Naperville, Sycamore, and Wilmington, all of which are supported by a central business office. Our dentists lead the industry in earnings averaging \$120,000 to \$350,000 annually based on production. Grand Dental also offers competitive benefits for all employees, including medical insurance, 401(k), EAP, discounted dental services, and more. We would love to meet you; please email your CV to dlaveau@granddentalgroup.com.

GENERAL DENTIST AND PEDIATRIC

DENTIST: Our office is currently looking for a general and pediatric dentist who enjoys working in a relaxed yet professional atmosphere. We are looking for a friendly, outgoing associate dentist for Mondays, Wednesday Thursday. Our office is fully equipped with leading digital X-ray technology and highly trained and supportive staff. We have two location available. New graduates are welcome to apply. Whether you are fresh out of school looking for your first experience or are looking for a change, we offer opportunities that meet your long-term goals while providing you with support along the way. dentalwish12@gmail.com.

FULL-TIME GENERAL DENTIST: Top-rated private practice in Kenosha is seeking a motivated, entrepreneurial, and personable general dentist to help us grow. 34% of collections, generous guarantee plus benefits. You will work only 37 hours a week in five days, see about eight patients a day and no Saturdays. Ownership opportunity may be available after 12 months. Contact us at hr@mykenoshadentist.com.

ASSOCIATE DENTIST, BATAVIA:

General dentist needed. Digital, fast growing, PPO/fee-for-service practice. Northwest suburbs (Batavia). Seeking quality-oriented dentist for Thursdays, Fridays, and one Saturday a month. Email resume to bataviadentists@gmail.com.

PERIODONTIST WANTED IN NORTHWEST

SUBURBS: CBCT on site. Laser available for use. 50/50 split on procedures and supplies. \$1,500 daily minimum. We refer to the periodontist about four to six patients a day for sinus augmentation, implant placements, soft tissue grafting, block grafting, ridge split procedures, and management of periodontitis – you will be busy. Laser available for use. Office in Barrington. aivasz1023@gmail.com.

ASSOCIATE GENERAL DENTIST:

Busy fee-for-service/PPO/Medicaid practice with two locations in northwest suburbs is looking for an associate general dentist. Days, locations adjustable according to your availability. New graduates welcome. dentalclinic674@gmail.com.

PART-TIME PEDODONTIST AND ORTHODONTIST NEEDED: \$1,500 daily minimum or 50% of collection. Negotiable based on experience. Looking for once a week or every other week. Send resume param.vijay@yahoo.com.

GENERAL DENTIST NEEDED:

\$600 daily minimum with 35% collection. Mentoring opportunity for practicing comprehensive dentistry. Need full-time or part-time. New grads OK. Prefer one to two years experience. Email param.vijay@yahoo.com.

ENDODONTIST NEEDED:

Experienced endodontist needed for our general practice in Arlington Heights on a weekly or bi-weekly basis. Our busy practice continues to grow and we need help in providing specialized care to our patients. State-of-the-art facility, compassionate team and competitive pay. Contact us at personnel@westgatedentalcare.net.

LICENSED HYGIENIST: We are a well-established dental office in Elmhurst looking for a full-time licensed hygienist. Knowledgeable staff with state-of-the-art equipment. Please email your resume to hr@elmhurstdental.com if interested.

FULL-TIME GENERAL DENTIST: Elmhurst Dental Care actively seeking a highly motivated dentist for our very busy family practice located in Elmhurst. We are seeking a full-time associate general dentist to join our well-established, multi-site group practice. Fee-for-service practice with solid patient base needs a professional experienced in all phases of general dentistry. Knowledgeable staff with state-of-the-art equipment. Email CV to hr@elmhurstdental.com.

TINLEY PARK GENERAL DENTIST

OPPORTUNITY: Come find a home with us, and do good while doing good. We are a one location group practice that provides most procedures in house with the latest technology. Our hygienists are booked at least three months out, we have a wonderful associate who is leaving, and another doc that is overwhelmed with over 160 exams per month. We need your help. If you are looking to join a great culture with unlimited opportunities, and want to have fun in a productive environment then let's meet. No Medicaid or HMO. Please send resume to jrc304@nyu.edu. Looking forward to speaking with you. Dr. Jason Crescenzo at Amazing Smiles Family Dental Care.

HYGIENIST AND DENTAL ASSISTANT: Hygienist and dental assistant wanted for a multi-specialty progressive office in Naperville. Competitive pay, profit sharing and benefits. Send resume to dentalavailability@yahoo.com.

GENERAL DENTIST WANTED:

Great opportunity for a general dentist looking for a long-term home. We are a privately owned busy group practice in Gurnee. We are a modern practice with digital technology, CBCT, Cerec and more. Our team includes general dentists, hygienists, an orthodontist and a surgeon where we collaborate on complex cases and just enjoy working together as a team. Great opportunity for a new grad as well to take advantage of multiple mentors in the same practice. Potential ownership possibilities as well. We look forward to meeting you, and introducing you to our amazing group. Please email your resume. associatedentist@afdentistry.com.

GENERAL DENTIST: Daytime hours and no weekends. Spectrum Healthcare Resources is looking for a general dentist at Naval Station Great Lakes near Waukegan. Monday to Friday schedule. No evening, weekend, or holiday responsibilities. • General Dentistry Clinic with great support staff. Apply today at www.spectrumhealth.com. EOE/Minorities/Women/Disabled/Veterans/Gender Identity/Sexual Orientation.

FULL-TIME DENTIST WANTED IN

NAPERVILLE AREA: Single doctor practice is looking for a hard-working and enthusiastic dentist to join the team. This established fee-for-service/PPO practice is a great full time opportunity for a dentist looking to make a practice their own. In addition to a guaranteed daily minimum, the opportunity comes with a full package of benefits (401(k), health insurance, disability and malpractice) as well as an earning potential of well over \$200,000. If interested, please contact 1699dental@gmail.com.

GENERAL DENTIST NEEDED:

We are looking for an independent, motivated, and a friendly associate general dentist to work part-time or full-time in our Lakeview office. Insurance accepted, PPO, fee-for-service. Our office is paperless with a well-trained staff. Please email your resume to pristinedentistry@gmail.com. Thank you.

HIGH INCOME FULL-TIME GENERAL DENTIST:

Achieve a higher level of success, gain confidence with mentorship. Learn Comprehensive Ortho, Implant Placement, Impacted 3rd extractions, CT Guided Implants Offices doing rotary molar endo, complex prosth cases. All digital, drs seeing approx 10-15 patients daily. No adult Medicaid. Hires are able to earn \$350,000 after one year working at our offices. \$600 daily minimum Need full-time and part-time, new grads have been hired with great success. Prefer one to two years experience. Great reputation with patients. See company reviews on Indeed as well as offices reviews on Google. See before/after cases at www.precisiondentalchicago.com Associate leaving to open their own office. Email precision4317@gmail.com.

ORTHODONTIC ASSOCIATESHIP: Full-time associateship available immediately. Very busy practice in far south suburbs. Great money. Must have an Illinois license. Send resume. Rob Uhland chicagodentalbroker@gmail.com. 847.814.4149.

FULL-TIME ASSOCIATE DENTIST

OPPORTUNITY IN AURORA: Full-time dentist, Aurora. Actively seeking a highly motivated dentist for our very busy family practice located in Chicago. New graduates are welcomed. We have trained and friendly staff supporting our dentist to help to provide quality care. Our office is a modern, state-of-the-art fully digital practice with modern technology. We are one of the highest-rated practices in our area for customer care. We provide mentoring for easy transition and a guaranteed patient base with no corporate pressure to deal with. We offer benefits that include a sign-on bonus, daily minimum, CE allowance, paid vacation, malpractice insurance, relocation bonus. We also sponsor H1-B visas and green cards. Please contact us to learn more about this opportunity and email your resume. dentalclinic333@gmail.com.

SEEKING PUBLIC AID GENERAL DENTIST: Seeking a full-time/part-time Public Aid general dentist for one to five days per week in a fast-paced environment for our multiple locations in the Chicago area, salary will be discussed on contact. Email CV to ahscare@gmail.com.

ORAL SURGEON: Busy general dental practice in North Aurora is looking for an oral surgeon to work one to two days/month in our new dental office. If interested please email northaurorasmls@gmail.com.

FULL-TIME OR PART TIME ENDODONTIST

WANTED: DecisionOne Dental Partners is a Chicago based group practice with 33 locations, and continuing to grow. As we look for ways to continuing to provide quality, comprehensive care to our patients, we have started to add specialty into our locations. If you are an Endodontist looking for part or full time, please contact Dr. Jason Genta at jgenta@decisiononedental.com to learn more about opportunities and locations within our group.

SUMMER OPENINGS AT WEBSTER DENTAL

CARE: Webster Dental Care, Chicagoland's premiere dental group 100% owned by a dentist is expanding and has the following summer openings for full-time general dentists. All jobs require some evenings and Saturdays. Locations we are hiring for include La Grange Park, Edison Park, Sauganash, Skokie, Portage Park, Hoffman Estates, Schaumburg and Lakeview. Please submit your resume to Dr. Steve Rempas, owner, at drsteve@webster.dental.

GENERAL DENTIST OPPORTUNITY: Are you a general dentist that is feeling stuck in your current situation? Are you seeking to improve your future by joining a busy, fun, and growing practice that isn't corporate-owned? Come and join a great team in the far southwest suburbs. We are a multi-office family practice that is looking for a dentist that thrives in a supportive group setting. Send your resume to doctorsws@gmail.com.

KENWOOD/HYDE PARK: We are looking for a friendly and experienced associate for two to three days (flexible) a week at our busy Kenwood/Hyde Park location. We are completely digital with dental scanning technology. We are a multi-specialty office that enjoys working on comprehensive cases. Compensation is based on production. Please send resume to ivorydentaldocs@gmail.com.

GENERAL DENTAL ASSOCIATE IN SOUTH CHICAGO HEIGHTS: We are currently looking for an associate at our Chicago Heights office. Our office is paperless and well-established. We treat patients without insurance, we also accept most PPO insurances as well as Medicaid. An ideal associate will be comfortable with patients of all ages, must be committed to patient care, excellence and must be goal oriented. New graduates welcome. icyangdds@yahoo.com.

PEDIATRIC DENTIST, FULL-TIME IN SOUTH BEND, IN: Specialty practice. Up to \$30,000 sign-on bonus. The Dental Center of South Bend Smile Safari, is currently hiring for a full-time pediatric dentist. You will have the ability to have comradery with multiple other pediatric dentists for mentorship in our diverse program. Will have the opportunity for a rotation through our hospital OR program. Email resume to bames@dentalcarealliance.com Learn more at www.dentalcarealliance.com.

PEDODONTIST (OR EQUIVALENT) FOR OFFICE IN ADDISON: Our office in Addison is looking for a full-time pediatric dentist, or a general dentist comfortable working with pediatric patients. Please email us at eshadental1409@gmail.com. We work with an anesthesiologist twice a month.

ASSOCIATE DENTIST FOR AWESOME PRACTICE: Enthusiastic person to learn all aspects of dentistry. Patient-centered office, quality dental work, respects all backgrounds, exceeds standards with latest equipment for infection control. Twenty miles northwest of Chicago in downtown Des Plaines. Metra and I-294 nearby. Spanish or second language a plus. Email resume to info@appliedental.org or fax 847.296.8113.

GENERAL DENTIST NEEDED in a private practice, non-DSO setting with true clinical autonomy. Excellent compensation including daily guarantee plus other benefits. Friendly staff and great support including mentorship if needed. Easy commuting for anyone living along the I-90 corridor from the northwest suburbs to Rockford. Contact chicagolanddentist@yahoo.com with resume.

EXCITING OPPORTUNITY FOR A GENERAL DENTIST IN CHICAGO AND BERWYN: Sign-on bonus. Role United Dental Partners is hiring a general dentist for our pristine practices in Chicago and Berwyn. Generous base salary plus adjusted production bonus. Our practice is PPO/Medicaid/fee-for-service, we offer full benefits that start from day one, including 401k match, for full-time employees. We pay for all of our doctors' malpractice insurance, up to \$1,000 in CE courses of your choice per year and job security. Requirements, DMD or DDS from accredited dental school. Valid Illinois state dental license. What sets us apart: Production-based compensation; full autonomy over your treatment plans, while putting the patients' best interest in mind; busy schedules, average of 20-plus patients per day; continuing education, mentorship and excellent support staff – and also ability to transfer after time to a Chicago-based location. Attractive benefit package, including full medical benefits, 401(k) and more. Company overview, United Dental Partners is a very fast-growing Dental Support Organization (DSO) serving multi-specialty dental practices in Chicago and Northwest Indiana. The multi-specialty dental groups we serve collectively care for children and adults and offer general, pediatric, orthodontic and oral surgery care. Job type, full-time. ashley.rigsby@uniteddentalpartners.com.

AMAZING ASSOCIATE POSITION OPPORTUNITY: Seeking associate dentist in Evergreen Park. Earn up to \$200,000-plus per year. Great respect, benefits and bonuses. This practice has a long-standing in the community and seeks an associate dentist to help the practice grow during our transition period. Email resume to pr5recruiter@gmail.com.

GENERAL DENTIST: General dentist, highly motivated. Busy PPO/fee-for-service office looking for an experienced full-time/part-time associate dentist in north suburbs of Chicago. Excellent support staff and work environment with great income base. Mentorship available with procedures you may not be comfortable with. Please email resume to chicagodds21@gmail.com.

EXCITING OPPORTUNITY FOR A GENERAL DENTIST IN DOLTON: Sign-on bonus. Role United Dental Partners is hiring a general dentist for our pristine practice in Dolton. Generous base salary plus adjusted production bonus. Our practice is PPO/Medicaid/fee-for-service, we offer full benefits that start from day one, including 401(k) match, for full-time employees. We pay for all of our doctors' malpractice insurance, up to \$1,000 in CE courses of your choice per year and job security. Requirements, DMD or DDS from accredited dental school. Valid Illinois state dental license. What sets us apart: Production-based compensation; full autonomy over your treatment plans, while putting the patients' best interest in mind; busy schedules, average of 20-plus patients per day; continuing education; mentorship and excellent support staff; and also ability to transfer after time to a Chicago-based location. Attractive benefit package, including full medical benefits, 401(k) and more. Company overview: United Dental Partners is a very fast-growing Dental Support Organization (DSO) serving multi-specialty dental practices in Chicago and Northwest Indiana. The multi-specialty dental groups we serve collectively care for children and adults and offer general, pediatric, orthodontic and oral surgery care. ashley.rigsby@uniteddentalpartners.com.

PRODUCTIVE OPPORTUNITY: Our established state-of-the-art practice located in West Chicago needs a full-time or part-time general dentist. Top quality dental care for our patients is our No. 1 priority. We are conveniently located less than a half-mile distance from Naperville/Aurora/Plainfield/St. Charles/Wheaton/Lombard/Carol Stream/Schaumburg and Elgin neighborhoods. We have well-trained, professional and friendly staff and a solid patient base. We compensate on higher percentage of production than the industry standard or a guaranteed base salary, whichever is higher. One of our associates, who is moving out of state due to family reasons, on average has been producing between \$5,000 to \$6,000 per day. We offer medical, dental and vision insurance, \$20,000 signing bonus, paid malpractice, relocation bonus if you are moving in from out-of-state, and CE allowance. We sponsor H1-B and Green Card. We accommodate reasonable requests and we do not micro manage, you will have full autonomy on your cases. busydental@yahoo.com.

ASSOCIATE DENTIST:

Busy family practice in northwest suburbs seeking motivated associate for two to three days a week and alternate Saturdays. Accepting fee-for-service/PPO/Medicaid patients. No HMOs. New grads welcome. Please email illinoisdentist@yahoo.com.

ENDODONTIST NEEDED:

Busy practice in northwest suburbs is looking for an endodontist to work on a weekly or bi-weekly basis. The office is equipped with CBCT. Please email to mchenrydentist@gmail.com.

WISCONSIN, GENERAL AND SPECIALTY OPPORTUNITIES: Consider joining Wisconsin's largest family-owned dental organization on a full-time or part-time basis and become the newest member of the Dental Associates' family. Over the past 45 years, we have grown from a one-chair-clinic to offering dental care across Wisconsin with 14 clinics providing general and specialty dentistry. Contact us today to learn more. kdoehny@dentalassociates.com.

ASSOCIATE DENTIST:

Part-time/full-time and/or buy-in. We are fee-for-service, high-production, use high-tech equipment and latest techniques. Looking for someone who's compassionate, loves learning and looking to grow. Email drt@wrigleyvilledental.com.

GENERAL DENTIST NEEDED:

General dentist needed to replace a departing dentist for two locations in Chicago area and northwest suburb. Established offices with high-volume patients, contact for more details. dentalinfo47@gmail.com.

PART-TIME ENDODONTIST:

Well-established office in Naperville. Days are flexible. Great working environment, competitive pay. Microscope on site. Please email CV to drsud.dds@gmail.com.

ASSOCIATE GENERAL DENTIST:

Looking for a dental home? Extremely well-established dental practice located in the heart of Hyde Park. Seeking an experienced dentist. All the latest technology. Four to five days/week, two Saturdays a month. loukauf@gmail.com.

ORAL SURGEON NEEDED:

Oral surgeon needed. Modern dental office in Bartlett looking for an oral surgeon for one day a month. Great pay rate, office is very busy and productive. rp315@yahoo.com.

GP PART TIME, PLAINFIELD:

Growing Plainfield office is seeking (part-time) associate. All aspects of general dentistry. Work independently in a great environment, supported by knowledgeable staff. Office has the latest high-tech equipment, DT on staff. Available benefits and a flexible schedule. dentalposition33@yahoo.com.

ASSOCIATE DENTIST, BATAVIA: General dentist needed. Digital, fast growing, PPO/fee-for-service practice. Northwest suburbs (Batavia). Seeking quality-oriented dentist for Thursdays, Fridays, and one Saturday a month. Email resume to batavidentists@gmail.com.

NORTHWEST INDIANA DENTIST WANTED:

Our expanding, multi-location practice is looking for a motivated and patient oriented Dentist to join our amazing team. Our practice provides comprehensive family, cosmetic and implant dentistry to patients of all ages in Northwest Indiana. If you are looking for an incredible opportunity in a family owned, non-corporate private practice .. please contact us. Must be licensed to practice dentistry in the State of Indiana without restrictions. Send resume to drdhayes@comcast.net.

WESTERN SUBURB: Looking for the right buyer to take over profitable well-established family practice, unique building on major street. 100% fee-for-service, five ops, EagleSoft, Dexis, over 2,000 active patients, 3.75 days per week, referring out all specialties. No brokers or DSOs, please. dentalpractice85@aol.com.

ORTHODONTIST NEEDED IMMEDIATELY:

We are looking for a confident, outgoing orthodontist to work full time in our expanding pedo-ortho practices. Great support staff and systems with clinical autonomy when treating patients. Patients lining up to be seen and start treatment with us due to our great reputation. Must have great communication and interpersonal skills. Must be confident in treatment planning and be able to provide high quality treatment with great results. Competitive compensation package available with a sign-on bonus. Email resume to management@dpdsmiles.com.

FOR SALE BY OWNER

GREAT VALUE, PRICE RIGHT: West suburb office for sale. Three3 operatories with three intra-oral X-rays and a panoramic X-ray machine. Room for fourth operatory. New lab cabinets. Great for second office or new graduate. Call Gloria at 815.451.1574.

GREAT VALUE, PRICED TO SELL: 2006 and 2013 fully equipped Planmeca units, each include chair, unit, light, light cure, Piezo LED scaler, electric motor and stools, \$15,000; 2019 Triangle lab cabinets \$3,000; three Intra-Oral X-rays, \$4,000. All equipment for \$20,000. Like new. Call 815.451.1574.

NORTHEAST ILLINOIS DENTAL PRACTICE FOR SALE: 20-year well-established dental practice. Desirable location in Gurnee, 1,200 square feet. two ops with room to grow. Call 847.912.7085.

7-OPERATORY DENTAL PRACTICE FOR SALE: Seven-equipped operatory dental practice located in a big strip mall in Mount Prospect. Averaging 30-plus new patients per month. Collections of \$600,000-plus. Only fee-for-service and PPO insurance patients. Great opportunity to expand and open more days. Inquiries email tleeper@alchemy-gold.com or call 630.363.5006.

PRACTICE FOR SALE, NORTHWEST CHICAGO: Great starter/satellite fee-for-service office on busy main street. Three operatories, close to the 90/94 Highway, Blue Line and Metra. Currently seeing patients part-time with great potential for growth. Contact practiceforsale21@yahoo.com.

PRACTICE/BUILDING FOR SALE, HAMPSHIRE AREA: 1,790 square feet, two-thirds dedicated to practice, one-third to tenant. Two operatories: one fully equipped, one plumbed with X-ray. Fee-for-service only. Was full-time grossing \$400,000/year, retiring owner now working one day a week. Great opportunity in a growing area. \$319,000. michael.c.1@att.net.

CONDOMINIUM AND DENTAL PRACTICE FOR SALE IN ALSIP: First floor condominium has three operatories with recent new roof, heating/air conditioning, parking lot. Retiring dentist understands the current dental business climate and is motivated to sell to a caring dentist. Contact dentalofficeforsale2021@gmail.com.

FOR SALE: Northwest suburb, good starter office, three ops, insurance patients, Owner retiring. Used equipment from second office -Chairs, compressor, vacuum pump, sterilizer for separate sale Contact ikeval20@gmail.com or 847.454.7660.

PRACTICE SHELL FOR SALE: Office shell for sale in Ingleside, IL. Two front desks and five treatment rooms with dental chairs and X-rays. 1,800 square feet. \$39,000 or best offer. officesale34@gmail.com.

PROFESSIONAL OFFICE BUILDING FOR SALE: General or professional office space use. 7,200 square feet on one level located at 5400 N. Milwaukee Ave., Chicago. Divided into eight suites ranging from 600 to 2,800 square feet. Suites are fully plumbed for multiple dental operatories. 3,600 square-foot-full basement for storage. Price negotiable. Some dental equipment available. Contact 847.921.6836 or mccullyrossa@ameritech.net for further information.

GENERAL PRACTICE IN NORTHWEST SUBURBS FOR SALE: General practice in northwest suburbs. GP office, located in storefront busy shopping plaza with free parking on main thoroughfare. Facility features three ops with Eaglesoft software, digital X-ray, new vacuum pump and compressor, brand new hand held X-ray machine and two digital X-ray sensors. The patient base is a mix of fee-for-service/PPO grossing \$323,000 last year \$154,000 gross for 2021 so far in three working days. Seller refers out most specialty. Excellent for satellite office. Seller moving out of state. Motivated seller. Contact rmdentist2021@gmail.com.

PRACTICE FOR SALE NORRIDGE/CHICAGO: Long standing general practice in Norridge/Chicago area. Four operatories plumbed for five. All digital. New CT Scan with Ceph, and new iTero scanner. Collecting over \$70,000 monthly. Large patient base made of PPO, fee-for-service and Medicaid. Low overhead, in busy shopping Plaza, great visibility, intersection of two major roads with free parking. Serious inquiries only. Email janeta@att.net.

NORTHWEST CHICAGO TURNKEY DENTAL PRACTICE SALE: Rare-to-find, fantastic, modern 1,900 square-foot turnkey dental office in Northwest Chicago. This street level office is located in a busy shopping plaza with ample free on-site parking, public transportation within a block making it very convenient and safe for patients. This new office features five operatories (four fully-equipped) and state-of-the-art technology with new chairs, equipment, all-digital, CEREC, CBCT, Schick sensors, laser. Fee-for-service/PPO. Highly trained staff and systems in place. This booming area features many newly-built and upcoming residential mid-rises, Northshore Urgent Care one-block away. Email dentalofficejpn@gmail.com.

PRACTICE FOR SALE: Tired of big city life? Relocate to the freedom and wide open spaces of the northeastern Wyoming Black Hills. Single doc practice for sale with 3,000 active patients. 307.746.8963 hrlydvsn1@gmail.com.

OAK FOREST OFFICE FOR SALE: Dream middle class south suburban office for sale. 2,300 square feet. Five chairs with three separate treatment areas. Perfect for a post-Covid world. Surgical area new buildout in 2018 with all new equipment. Room for expansion. Set up for \$1.2 million production. Due to smart investing present doctor semi-retired working five-hour days. Current production \$600,000. Real estate owned by current doctor, easy lease or sale available. Contact Brett at oakforestdds@gmail.com.

TURNKEY PRACTICE AVAILABLE: Full equipped and stocked dental office in Will county. Stand alone dental building. Currently practicing part time. Contact delkodds@yahoo.com for details.

LIVE, WORK, PLAY IN GOD'S COUNTRY: Peaceful, leave the rat race behind. Profitable, no PPOs/HMOs; fee-for-service only. \$850,000 in 2020/160 days. Reputable, 43 years of quality dentistry. Loyal patients. Safe, loving/caring community. Excellent schools. Soothing, scenic setting with waterfall. Live in a land where a little slice of heaven is experienced daily amid lakes, forests, and star-filled skies. One mile off I-39; five hours north of Chicago. Building for sale/lease; 2,100 square feet; four operatories. Pride design. Why wait for "someday I'll"? Start enjoying your working life now. dhussong@tomahawkdentist.com.

OFFICE FOR SALE: Office for sale in Kankakee. Fire sale. Gross \$240,000. Three fully equipped operatories, all digital. \$150,000 includes building. Call 708.287.3887 or email me at williammitsos@yahoo.com.

GENERAL DENTAL OFFICE FOR SALE OR RENT: Three-unit general dentistry office for sale or rent located at Armitage and Tripp avenues. Two months free for renter. Please contact Abraham at 312.671.3375 for more details.

OFFICE FOR SALE: Office for sale. By owner. Gross \$305,000. All digital, three fully equipped operatories in Orland Park. \$180,000. 708.287.3887. williammitsos@yahoo.com.

NO COVID SLOWDOWN, FREE RENT AND EASY TRANSITION:

Make money on Day 1. Gross, \$500,000-plus. Five ops. Restorative and hygiene GP. Great lifestyle in Ottawa, IL, near Starved Rock. Contact bestddspractice2021@gmail.com.

PRACTICE FOR SALE: In Rockford. Excellent location, busy/productive practice. Mostly PPO. Selling due to relocation. Asking \$130,000. Contact 607.425.8381 or email oyusaf@gmail.com.

FOR SALE BY BROKER

HENRY SCHEIN PROFESSIONAL PRACTICE TRANSITIONS— HELPING BUYERS AND SELLERS:

For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, al.brown@henryschein.com.

NORTHWEST/WESTERN SUBURB – Well-kept fee-for-service practice with four operatories. In a very busy, newly renovated "Town Center" type location within a residential area. #IL1981

SOUTHWEST SUBURB – One-doctor owner/two practices with combined historical revenue of \$450,000 on total of approximately 32 hours a week. #IL 2635

WEST SUBURB – Very profitable, updated, fee-for-service, four-op practice \$350,000-plus range revenue on only 16 patient hours a week...by design. Perfect as second office for extra income or main office that you can easily grow. #IL 2649

CENTRAL ILLINOIS – Established \$900,000-plus revenue GP practice in the Eastern Illinois University area. Paperless, digital nine- to 12-op practice including newer Conebeam. Great location for multi-specialties. #IL141

WEST SUBURB – Digital, paperless, fee-for-service four- to five-op in beautifully designed 2,000-square-foot office in highly desirable Naperville. Has Detricx, Cerec, PPE and is located in well-maintained medical/business park surrounded by residential area. #IL2555

ORAL SURGERY PRACTICE SALE:

Southwest suburbs. Low-overhead OMS practice. Excellent starter or second location. Including digital pan, two operatories (expandable), consult room. Collection, \$771,000 on 20 hours. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Consultants.

SCHAUMBURG PRACTICE FOR SALE:

Spectacular four chair turnkey office, digital pan. Located in an A+ professional building. Mainly fee-for-service. Collections, \$452,000. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. www.e-ppc.com. Professional Practice Transitions.

DDSMATCH CHICAGO, TRANSITION ON YOUR TERMS: ddsmatch Chicago, please contact Rex Plamann a email rplamann@ddsmatch.com or call 1.855.546.0044 to start a free and confidential conversation.

SOUTH SUBURBS – General practice, \$180,000, great location, possible merger, FFS/PPO.

WEST SUBURBS – Pediatric practice with GP expansion opportunity, 5 ops, real estate available, great space. Call to discuss.

WEST SUBURBS – General practice, three operatories, \$215,000 in collections, PPO, busy thoroughfare.

WEST SUBURBS – General practice, fee-for-service, membership program, \$700,000 collections, low overhead, Real estate available.

WEST SUBURBS – General practice, fee-for-service/PPO, \$800,000 collections, fantastic location.

WEST SUBURBS – Oral surgery, \$1 million collections, 5,000 square feet, immaculate design, AAAHC accredited surgery suite, real estate available, attractive location.

NORTHWEST INDIANA – Pediatric practice, \$2.1 Million in collections, low overhead, strong staff.

WEST SUBURBS – Pediatric practice, \$520,000 collections, great location, ample space to grow. New opportunities on the horizon. Call to discuss your future practicing plan, 1.855.546.0044. Email to rplamann@ddsmatch.com or visit our website to learn more about our Trusted Transition Process, www.ddsmatch.com.

NORTHWEST SUBURBS, PERIODONTAL

PRACTICE FOR SALE: Excellent opportunity. The doctor is looking to retire. Will help transition with excellent referral base. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. www.e-ppc.com. Professional Practice Transitions.

DUPAGE COUNTY PRACTICE FOR SALE:

New listing. Highly visible storefront location. Three state-of-the-art treatment rooms, CBCT. Dentist retiring. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. www.e-ppc.com. Professional Practice Transitions.

CHICAGO PRACTICE SALES:

773.502.6000 or www.chicagopracticesale.com.

Thinking about a move or a start up? Need a great location? No cost office location services available. Call Sharon at 847.370.9131.

ILLINOIS PRACTICES FOR SALE:

ADDISON – New. Three ops with windows. Highly profitable. Turnkey. Fee-for-service and PPO. Associate Driven. Must see.

CHICAGO, MOUNT GREENWOOD – Four ops, expandable. Street level storefront on a busy corner with ample parking. Fee-for-service and PPO.

CHICAGO, NORWOOD PARK – Three ops expandable to four. Busy corner storefront location. Seller can stay. Fee-for-service and PPO. Onsite lab a plus.

CHICAGO, NORWOOD PARK – Four ops at street level. Awesome location near train. Fee-for-service and PPO. Building for purchase. Motivated seller.

CHICAGO, PORTAGE PARK – Three ops at street level. Heavy walk by traffic, busy area. Fee-for-service and PPO. Associate can stay. Great opportunity.

GLENVIEW – New. Two ops, expandable. Modern build, highly profitable. Digital and paperless. Digital pan. Fee-for-service, PPO, Medicaid for kids.

LANSING – Three ops. Highly visible street level location. Fee-for-service and PPO. Priced to sell.

NEW LENOX – Four ops, expandable to five. Fee-for-service/PPO. High annual gross. Stunning modern build, full of natural light. High tech.

NILES – Four ops, expandable. Street-level dedicated building and parking lot. Fee-for-service and PPO. Must see. Building available for sale.

OODRIDGE – Three ops in a street level storefront. Ample parking. 100% Fee-for-service. Low rent. Must see.

WORTH – Six ops, expandable. Corner location with signage and parking lot. CBCT. Turnkey.

WINNETKA – Three ops in desirable Winnetka. High tech. Motivated seller wants to make a deal.

ILLINOIS DENTAL SPACES FOR LEASE:

MORTON GROVE – Five ops, leased.

WILMETTE – Three ops.

HIGHLAND PARK – Vacated office for sale or rent.

BUFFALO GROVE – Six ops.

LAKEVIEW PRACTICE FOR SALE:

Turnkey practice with four modern treatment rooms, expandable, Eaglesoft, digital x-ray, Velscope, intra-oral cameras. Average collections, \$659,000. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074, www.e-ppc.com. Professional Practice Transitions.

NORTHWEST INDIANA PRACTICE SALE:

Well-established practice. Desirable location. Dentist is looking to retire. Six operatories, five equipped. Average collections, \$400,000. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. www.e-ppc.com. Professional Practice Transitions.

TURNKEY GENERAL DENTISTRY PRACTICE FOR SALE, LISLE:

Amazing growth opportunity. Growing practice with an excellent reputation. Minimal risk involved. Take on practice ownership without all the debt. Collections, \$160,000.

<https://buildout.com/website/889158-sale>.

Contact Jerry West, jerry@jrossiandassociates.com, 716.936.3081.

GENERAL DENTISTRY PRACTICE FOR SALE, WHEELING:

Bread-and-butter practice with a great reputation. Strong hygiene. Three ops, PPO/fee-for-service. Retail. Collections: \$450,000. <https://buildout.com/website/889199-sale>. Contact Jerry West, jerry@jrossiandassociates.com, 716.936.3081.

USED EQUIPMENT SALE:

Everything must go. Pelton Crane SP-30 chair, unit, light, stool packages. Midmark M11 Ultraclave, Progeny X-Ray, Air compressor, vacuum pump. Beyes Extraoral suction. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

GENERAL DENTISTRY PRACTICE FOR SALE, SPRINGFIELD, IL:

Well-established. Nine ops. 3,400 square feet. Located in a busy strip mall. Collections over \$600,000.

<https://buildout.com/website/883556-sale>.

Contact Pete Saladino, psaladino@jrossiandassociates.com, 815.621.6663.

GENERAL DENTISTRY PRACTICE FOR SALE, DEKALB COUNTY, IL:

Four ops. Nice buildout. Real estate purchase available. Collections around \$225,000. <https://buildout.com/website/885950-sale>. Contact Pete Saladino, psaladino@jrossiandassociates.com, 815.621.6663.

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CHICAGO, NORTH SIDE – New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell.

WEST SUBURBAN – Awesome four-op practice. All digital, paperless, Dentrrix/Dexis, newer build out, new Cerac, two new operatories and more. \$700,000 on just 10 days per month. Nothing like it in the market. See to believe.

NORTH SUBURBAN – Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last.

NORTHWEST SUBURBAN – 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale. 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell. 3) Brand new build-out but has to sell. Doing \$450,000-plus and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN: 1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available.

2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price.

SOUTH SIDE CHICAGO – Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make an offer.

SOUTH SUBURBAN – 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000. 2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also. Motivated seller.

Many new ones coming this spring. I will find you a practice. Call me.

GENERAL DENTISTRY PRACTICE FOR SALE, PALOS HEIGHTS:

Amazing growth opportunity. Family practice, three ops, fee-for-service, beautiful buildout. Collections, \$230,000. Office condo for sale.

<https://buildout.com/website/885920-sale>.

Contact Jerry West, jerry@jrossiandassociates.com, 716.936.3081.

GENERAL DENTISTRY PRACTICE FOR SALE, GENESEO, IL:

Well-established, 3 ops, CBCT, CEREC, Schick Sensors. 1,900 active patients. \$580,000 collections. Standalone building for sale. <https://buildout.com/website/879620-sale>. Contact Pete Saladino, psaladino@jrossiandassociates.com, 815.621.6663.

GENERAL DENTISTRY PRACTICE FOR SALE, SOUTH BARRINGTON:

Well-established family practice, four ops, PPO/fee-for-service, beautiful buildout. Collections: \$450,000. Bread and butter. Real estate available.

<https://buildout.com/website/532584-sale>. Contact Jerry West,

jerry@jrossiandassociates.com, 716.936.3081.

PLAINFIELD/JOLIET PRACTICE SALE:

Great opportunity. Well-established highly visible storefront location. Dentist looking to retire. Four digital operatories, digital panorex. Average collections, \$391,000. Fee-for-service/Delta Premier. Contact Jim Plescia, jplescia@e-ppc.com. 630.890.6074. Professional Practice Transitions.

OAK FOREST PRACTICE SALE:

Highly motivated seller. Established practice and building for sale. Excellent visible location with three digital operatories. Excellent staff. Collections, \$489,000. Fee-for-service/PPO. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

FOR RENT

TWO DENTAL OFFICES FOR RENT: Dental offices for rent close to Chicago/western suburbs. 1,000 square feet, fully equipped. George Ayling george@selectafee.com 708.466.4093. Select A Fee Real Estate.

ELMHURST, 4,000 SQUARE-FOOT BUILDING FOR LEASE: York and North avenues. Five operatories; room for more. Large reception; business office. Two consults, recovery, nitrous. Staff lounge. 13 parking. Beautiful neighborhood. 630.379.6876.

OFFICE SPACE FOR LEASE LINCOLN SQUARE/NORTH CENTER: Office for rent. Three chairs. Turnkey operation. Equipment in great shape. Lincoln Square/North Center. Opportunity to expand to six operatories. Garage. 630.321.9191.

DENTAL OFFICE SPACE FOR RENT AND FUTURE OPTION TO PURCHASE: Arlington Heights/Buffalo Grove area. Attractive 2,100-square-foot suite available for lease with future option to purchase. This space is surrounded by established practices which own the space and seek a dental professional to compliment their practices. Four operatories and large waiting room and reception area. Also has doctor's private office and break room. Dental chairs come with the space. Signage visible from the street. This will be a jump start for any new practice. Please make inquiries at rudolfv@yahoo.com or 773.398.9046.

PROFESSIONAL SUITES FOR RENT: Individual dental suites in Chicago, adjacent to Niles and Park Ridge. Convenient to public transportation and expressways. Suites range from 600 to 2,800 square feet and are fully plumbed for multiple dental operatories. Suitable for solo and/or group practice. Some dental equipment available. Contact Genie at mcclullyrossa@ameritech.net for further information.

LINCOLN PARK, RENT/SALE: Heart of Lincoln Park, 37-year location for rent, ready to practice. Please leave a message by text at 773.386.2503 or ask for Grace. Option to purchase.

SPACE SHARING

SPACE SHARING FOR DENTAL SPECIALISTS: Newly renovated and updated offices in Northbrook and Glenview are looking for space sharing with pediatric dentists or other dental specialists. Both offices are located in downtown professional buildings with ample parking. Please email inquiries to risusorthodontics1@gmail.com.

SEEKING TO SPACE SHARE IN THE CHICAGO-LAND AREA: General dentist looking to share space with an existing dental practice in the Chicagoland area. Call/ text at 312.217.2110 or email at stewardc157@gmail.com.

SPACE SHARING/MERGING PRACTICES: The COVID-19 pandemic has forced us dentists to re-evaluate the economics of practicing as a solo practitioner. Private practice space sharing within a group practice environment is a strong economic alternative to practicing as a solo practitioner; especially now and in the foreseeable future. We are a private practice with nine operatories on Michigan Avenue, across from the Art Institute of Chicago in downtown Chicago. The practice was established in 1911. We are seeking a general dentist or a specialist to merge or associates as an independent contractor or renter or to buy in as an equity owner treating their own patients and those patients of our group whom we refer to them. The doctor's compensation would be based upon a percentage of their collections. We are also seeking a dentist to work Saturdays or Sundays or both and some evenings to build their own private practice within our group from referrals from the group and from outside sources. If this may be of interest to you, please contact our office manager, Linda, at 312.922.9595.

MISCELLANEOUS

DENTAL CABINETS FOR SALE: I have dental cabinets for sale in Minneapolis, MN. Good condition. Two side cabinets, two islands, three 12-clock cabinets. Selling for best offer. I have more photos. asb.ali@gmail.com.

SERVICES

DENTISTS' ATTORNEY – STEVEN H. JESSER: Representing Illinois and Wisconsin dental practitioners in all legal aspects of dental practice, including practice purchases and sales, IDFP/R/WDS/PS discipline, licensing, litigation, contracts, and real estate. No charge for initial consultation. Highly experienced. Reasonable fees. Glenview office. Call 847.424.0200 or 847.212.5620 (cell) (7-days, including evenings). shj@sjesser.com. www.sjesser.com.

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PROFESSIONAL PRACTICE CONSULTANTS, INC: Buying or selling a practice. Practice appraisals, associateships. New office start-up consultation. Accounting, tax planning. Contact: Jim Plescia, jplescia@eppc.com. 630.890.6074. <http://www.eppc.com> - Professional Practice Transitions.

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Are some members finding organized dentistry lacking relevance?

IN THE MAY ISSUE OF *ILLINOIS DENTAL NEWS*, SUSAN BECKER DOROSHOW, ADA 8TH DISTRICT TRUSTEE, reports in an article entitled “Diversity and Inclusion, Membership and ADA’s Future,” the ADA lost \$13 million in revenue due to the pandemic.

I was rankled that ISDS led the nation in loss of membership, accounting for 7% of the number. Sure, some of the carnage is due to fear the Covid-19 pandemic would inevitably cause a loss of income, but there appear to be other factors driving the decline in membership.

Could it be that our colleagues now find organized dentistry irrelevant in their practice?

From the outset of the contagion, your CDS, ISDS, and ADA swung into action, publishing updates on preventive measures, information on applying for unemployment benefits and federal loan programs, and offering PPE at deep discounts and more. Still, many of our colleagues did not renew their membership.

An organization, especially one centered in healthcare, must stay relevant to the general public, lawmakers and, above all, its membership. As Dr. Doroshow points out, the ADA, long dependent on dues revenue to fuel its budget, must redirect its focus on increasing its non-dues revenue stream to fill the income shortfall.

However, I believe there are pitfalls to a reliance on non-dues revenue, including the potential risk of losing sight of the needs of the membership.

In my opinion, that was one of the reasons the American Medical Association lost market share; remember the AMA and Sunbeam fiasco? That cost its members \$10 million when the dust settled.

Every member should have skin in the game. ADA leadership recognized that a few years ago by amending the dues structure that every member, including working retired dentists, pay their fair share.

However, I recognize the exigency of what could become crisis. Recruitment of new and non-renewing members should not be abandoned but pursued with vigor.

The ADA will have a hard time recruiting the non-renewed members, a reality for a long time. Muddling that picture is that millennials – those persons born between 1980 and 2000 – constitute 17% of the 200,000 American dentists. They are future leaders; in the near future, they will be the majority of dentists.

As I said in my September/October 2020 column, “Those Pesky Millennials are confident and have high expectations.”

A survey in 2006 by the American Association of Dental Education stated: “They are not negative; they aspire to make a difference. Recruitment efforts by organized dentistry should focus on that thought.”

We have to be bold in our thinking by embracing Dr. Doroshow’s goal of embracing diversity and inclusion. Hindering that goal is racism, rife throughout our country, from micro-aggression to outright violence on those who look different from us.

A possible plan to engage all membership is one that the AMA embarked on in May; the plan title is “Embedding Racial Justice and Advancing Health Equity.” Perhaps the ADA should take note of the AMA proactive plan to combat racism in its profession. ■

“Sure, some of the carnage is due to fear the Covid-19 pandemic would inevitably cause a loss of income, but there appear to be other factors driving the decline in membership.”



CHICAGO DENTAL SOCIETY
THE RESPECTED LEADER IN SCIENTIFIC DENTAL MEETINGSSM

Loren J. Feldner Leadership Award

On recommendation from the CDS Committee of Ethics and Special Issues, the CDS Board of Directors established the **Loren J. Feldner Leadership Award** in memory of our beloved colleague.

DR. LOREN FELDNER'S LIFE – not only his dental life – but also his personal life – defined what a leader is and should be.

The following description of leadership and leadership traits will be used as the criteria when nominating a candidate for this award:



- Leadership is the art of motivating a group of people to act toward achieving a common objective.
- A leader is someone who others look to, learn from and thrive with.
- A leader is proactive rather than reactive.
- A leader is someone who is visionary, confident, charismatic and inspirational.
- One of Loren's favorite quotes helps to define this: "If you're not at the table, you'll be on the plate."

The Loren J. Feldner Leadership Award will be presented annually at the CDS Installation of Officers to a member-dentist or a non-dentist who possesses the ethics, leadership, passion and spirit that Loren brought to the dental profession, his patients, organized dentistry and the dental community at large.

The award will feature an engraved statue and a \$500 donation in 2021 to the **Dental Lifeline Network Heroes Challenge Fund** donated in the recipient's name in honor of Dr. Loren Feldner.

It will be presented by the presiding CDS President and the Chair of the Ethics and Special Issues Committee.

We are now accepting nominations

Email your nomination to Lennoree Cleary at lcleary@cds.org.

Be sure to include the nominee's name in the subject line of your email.

Submissions must be received no later than Sept. 17, 2021.

NOMINATIONS MUST INCLUDE THE FOLLOWING:

Nominee's full name, title and credentials

Nominee's mailing address, phone number and email address

Nominator's full name, title and organization affiliation (if applicable)

Nominator's mailing address, phone number and email address (you will be contacted via email)

Please describe in detail why this individual should receive the Loren J. Feldner Leadership Award

SAVE THE DATE

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MIDWINTER MEETING

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