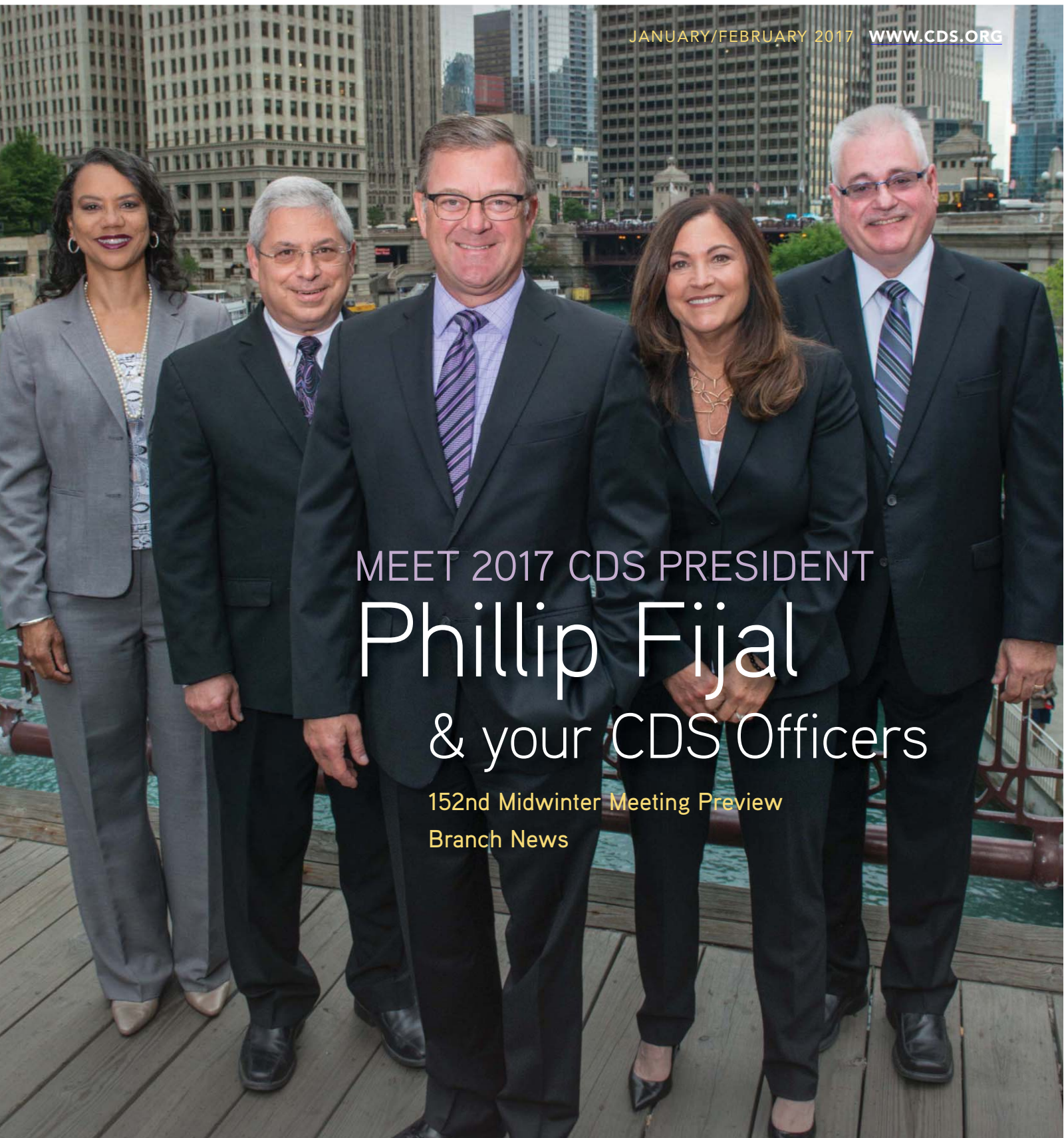


cds review

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Phillip Fijal
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152nd Midwinter Meeting Preview
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EPA to require dentists to use amalgam separators

THE U.S. ENVIRONMENTAL PROTECTION AGENCY ISSUED A FINAL RULE Dec. 15 that requires dental practices to install amalgam separators.

The rule also makes it illegal for providers to flush waste amalgam down a drain (such as from traps or filters), and prohibits the use of bleach or chlorine-containing cleaners that may lead to the dissolution of solid mercury when cleaning chair-side traps and vacuum lines.

The rule goes into effect 30 days after publication in the Federal Register (<https://www.federalregister.gov>). The date for compliance for most dentists will be three years from now, at the end of 2019.

Some highlights of the rule include:

- Dentists who practice in oral pathology, oral and maxillofacial radiology, oral and maxillofacial surgery, orthodontics, periodontics and prosthodontics are exempt from the rule;

- Dentists who do not place amalgam and only remove amalgam in unplanned or emergency situations (estimated at less than 5 percent of removals) are also exempt;

- Mobile dental units are exempt;
- Dentists who already have separators are grandfathered for 10 years.

Read the ADA news release at on.cds.org/EPA_amalgam.

Medicare Part D enforcement postponed until 2019

THE CENTERS FOR MEDICARE & MEDICAID SERVICES (CMS) ANNOUNCED THAT IT IS AGAIN DELAYING THE ENFORCEMENT OF THE MEDICARE PART D prescriber enrollment requirement. The new deadline for providers to enroll is Jan. 1, 2019.

According to the CMS, any dentist or other eligible professional who prescribes Part D drugs must either enroll in the Medicare program or opt out in order to prescribe drugs to their patients with Part D prescription drug benefit plans. Medicare Part D may no longer cover drugs that are prescribed by dentists or other eligible professionals who are neither validly enrolled, nor opted out of Medicare. CMS previously announced that enforcement of the prescriber enrollment requirement would begin on Feb. 1.

In the interim, CMS will begin phasing in targeted enforcement of the regulation with additional safeguards to increase prescriber enrollment, identify and eliminate vulnerabilities and strengthen the Medicare Part D program

For more information on the CMS delay, go to on.cds.org/medicare.

International Congress seeks speakers

Representatives from the Italian Dental Association (IDA) recently visited the United States to encourage dentists to either be a speaker or attendee at its upcoming International Congress, June 15 – 17. The International Congress takes place in the beachside community of Chia in southern Sardinia, an island west of Italy.

The IDA reports that the meeting will focus on quality in the dental practice, and that speakers from France, Mexico, Brazil, Ukraine, Germany, Russia, Italy and Portugal are committed to the June meeting.

The ADA and FDI are sponsors of the meeting.

More information may be obtained by emailing Enrico Lai, treasurer of the IDA, at aiosardegna@aio.it.

Buy supplies Feb. 23 to help those in need

On Feb. 23, Dental Lifeline Network will host its first-ever Every Smile Counts Day. On this day, dental supply companies and manufacturers have pledged to donate 1 percent of their national sales back to help its Donated Dental Services (DDS) program.

You can help, too! Plan to make your supply and equipment purchases on Feb. 23. According to the Dental Lifeline Network, for every dollar donated, it is able to generate \$9 in DDS care.

Dental Lifeline Network is a national nonprofit organization, founded in 1974, that provides access to dental care and education for people who cannot afford it and have a permanent disability or who are elderly (age 65 or older) or who are medically fragile.

For more information, visit www.everysmilecountsday.org. ■



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MEETING ANNOUNCEMENTS

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PRESIDENT'S PERSPECTIVE by Phillip Fijal, DDS

Write to Dr. Fijal at pjflptp@aol.com.

Leadership Challenge No. 1

AS MANY OF YOU HAVE READ OR HEARD, ONE OF MY GOALS FOR THIS YEAR IS FOR MEMBERSHIP TO IDENTIFY AND RECOGNIZE THEIR LEADERSHIP POTENTIAL AND STYLE, AND EMPOWER IT. Leadership matters in every aspect of our lives. In my President's Perspective columns, I will present Leadership Challenges so that each of us can spread our leadership wings and become better leaders. As my pastor once said, "everyone wins when a leader gets better."

I had two aha moments recently that have stuck with me. First, in a focus group conducted by our new public relations firm hired to help spread our brand, the facilitator asked us to describe the Chicago Dental Society in one word. Mine was "community." It quickly popped into my head and resonated with me.

CDS has created a community of like-minded professionals who share many of the same core values and beliefs. Because of our community, relationships have been formed that would never have existed without it. Dentists from one town can enjoy the fellowship of other dentists in other nearby towns through participation in our branch meetings. The greatest forum built by and for our community is our Midwinter Meeting where we can enjoy learning and socializing together through the many classes and social events scheduled. Our members report high levels of satisfaction being part of the community of organized dentistry, but there are still many outside of our community who we would like to have join. According to recent numbers, 35 percent of dentists aren't members of the community that we find so important.

The second aha moment: our church presented a four-week

worship series this past fall entitled *Everyone, Always* designed to address the negativity of the then current political season. The titles of the individual messages were "respect everyone, always," "love everyone, always," "serve everyone, always," and the one that was given the Sunday after the focus group meeting I just mentioned was "welcome everyone, always." Aha! Although the easy correlation was to welcome everyone always into our church community, the underlying, deeper meaning was to welcome everyone always into any community you are a part of. Welcome neighbors into your neighborhood community. Welcome patients into your practice community. Welcome others into your friendship community. And welcome any and all colleagues into our professional community.

So let me connect the dots with my first leadership challenge. Spread your leadership wings and reach out to a non-member, or a member who doesn't typically attend the Midwinter Meeting and bring them. Show them, lead them as to why they belong in the community of organized dentistry. Welcome them into membership through the camaraderie and learning available at the greatest forum of our community. As for the specialists, you are already seen as leaders in our community. Spread your leadership wings and reach out to all your referring doctors and invite them to join you at this year's meeting.

CDS, our Midwinter Meeting and organized dentistry as a whole are strong because of our leadership and can grow stronger by "welcoming everyone, always," into our community. Let's all collectively reach out. ■



Photo by Tricia Konning

Social events like the New Dentist Rooftop Reception offer CDS members a welcoming opportunity to engage with their community.

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Q & A

Our conversation with PHILLIP FIJAL

2017 CDS PRESIDENT

CDS REVIEW EDITOR WALTER LAMACKI SPOKE WITH 2017 CDS PRESIDENT PHILLIP FIJAL. THEY DISCUSSED DR. FIJAL'S 152ND MIDWINTER MEETING THEME OF LEADERSHIP AND THE CHALLENGES FACING THE PROFESSION.

You selected leadership as the theme of the upcoming Midwinter Meeting. Tell us why you selected leadership as the theme?

I started studying leadership in 1987 when I attended a lecture given by Jim Pride, founder of The Pride Institute, entitled *Leadership 1*. I knew there was a lot to learn before I even took the course because of the "1," intimating there was a 2, 3, etc.

Our leadership training focused on how to be a better leader in our practices, to improve the quality of our relationships in our offices. But what we learned very quickly was that leadership is important in every aspect of our lives, the same principles apply in our families, communities and our profession.

I began reading all sorts of books on leaders and leadership and tried to apply all the knowledge I had learned. I have tried to lead by example, applying my own H.I.T. principle to my whole life. If you were to ask my kids what that means, there would be no hesitation in the explanation: Honesty, Integrity and Trustworthiness.

So many of us have the capability to be a good leader, we just need to recognize our own leadership style and potential, and empower it. That is my goal for the meeting, and the whole upcoming year. My hope is that many of

those we touch will take the leadership journey, which can be wonderful but can also have its challenges.

As a leader, you have to decide how you respond. Embracing the challenges is the only way we grow and improve, but the real trick is staying positive all along the journey.

Mistakes will be made, those not as far along the journey may take shots at you, but we must make the conscious decision to stay the course casting vision, addressing problems, confronting behavior, evaluating results, and continue to move forward.

Tell us your secret for balancing your volunteer and professional life with your family life?

The concept of balance is pretty subjective. I remember hearing a lecture on balance given by L.D. Pankey at the Pankey Institute. He explained that balance didn't necessarily mean equal, which is the most common comparison.

I think it is safe to say that my wife, Jan, and I have different definitions of balance, but she has been very supportive of my journey.

I consider myself very blessed and have had a successful career. I feel it is my duty to give back to a profession that has been so good to me. As for vol-

unteerism outside the profession, I feel called to contribute to issues that have touched my life.

My involvement with the Jeffrey Pride Foundation for Pediatric Cancer Research stems from something very close to my heart. Our next-door neighbors' son, Jeff Pride, died three days after his 7th birthday after a two-year battle against Leukemia. We held that little boy just after he was born, and seconds after he took his last breath. We vowed to do whatever we could so that some day no other family would have to go through what Jeff and the Prides did.

As for a secret on how to balance it all, I guess I would have to credit it to being present in whatever you are doing at any specific moment. If your attention is focused on what it should be, you can be very effective with whatever time is allotted.

What are your views on integrating dental therapists into public and private practice?

It is easy for us to live in a bubble, only seeing the situations in our immediate surroundings.

In the Chicago area, there wouldn't seem to be a need for additional providers to the workforce model. But when talking with our downstate col-



“I would also like to see care go from just eliminating disease and transition to restoration of function.”



The Fijal family: Mary and Phillip, Phil and Jan, and Kristie

leagues, you hear that there is only one dentist for three counties. In areas of low dentist population, I can definitely see the need for the integration of dental therapists, but the role needs to be clearly defined as to the scope of duties and the education needed to satisfy qualifications. Along with that, we need to be respectful of the current team model, protecting the positions of our hygienists and assistants, expanding their functions to make each office more effective in addressing access to care.

What steps need to be taken to expand access to care, especially to the underserved population?

It would be great to see the Medicaid reimbursement rates raised to more reasonable levels. With Illinois having the lowest reimbursement rate in the nation, it eliminates far too many practices from participating in the program. That shifts the burden of treatment to a very small number of facilities and leaves many going without needed care.

We have tried for many years to get the legislature to address this issue but have been unsuccessful. So first, I think

we need to keep pushing in that direction. Along with that, at least locally, I would like to see a better utilization of the current clinics that have been established for this purpose.

Within the city of Chicago, there is a network of clinics, yet I'm not sure how much of the professional community is even aware they exist.

In the suburbs, there are many clinics – both fixed sites and mobile – that could also help to improve access.

I would also like to see care go from just eliminating disease and transition to restoration of function. To accomplish this, we would have to engage our laboratory partners for donation of their services in fabrication of prosthetics.

What will be new at the 2017 Midwinter Meeting?

It is the understood goal of each officer that we want to always add new and exciting things to the Midwinter Meeting so that membership's greatest benefit stays fresh and relevant. This year is no exception.

We have returned live-televized demonstrations to the program that

were such a hit a couple of years ago. We have introduced some new speakers to the lineup as well as invited some clinicians that haven't been with us for many years. We expanded the hygiene reception to include the entire dental team on Friday after classes have finished. And we have introduced some new incentive programs that make attending the meeting more affordable, such as the *Member Bring a Non-member* program that encourages members to bring a dentist colleague at no charge, and *3=1 FREE*, an incentive to register four staff members for the price of three.

We have tried to refresh the special events as well. At the Opening Session, what's old is new again. This year it returns to the traditional format with the Cushing and Vision award presentations, as well as recognition of the Christensen Award winner. What will follow is an incredibly inspiring leadership presentation by Chicago Blackhawks President John McDonough.

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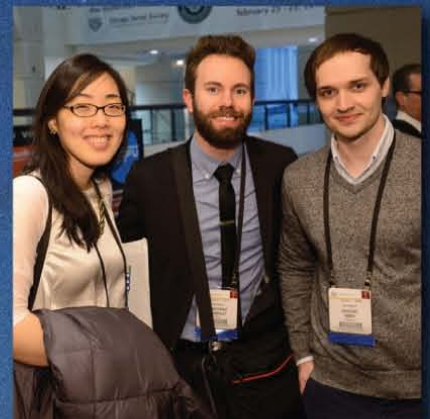
NEW DENTIST RECEPTION MEET GREET & EAT

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FRIDAY, FEB. 24

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By Phillip Fijal, DDS
2017 Chicago Dental Society President

WELL, THANK YOU, THANK YOU ALL FOR BEING HERE. I HAVE DONE A FAIR AMOUNT OF PUBLIC SPEAKING AND AM NOT REALLY ALL THAT GOOD AT READING OFF A SCRIPT. I usually memorize an outline and/or most of the script but this particular speech is too important to me to miss anything, in front of a crowd that I have so much respect for. It has the potential to make you a bit nervous and although suggested in public speaking, I would rather not visualize all of you in your underwear as a distraction. Anyway, let's give it a go.

I would first like to thank all of you for the privilege of serving as the president of the Chicago Dental Society for 2017. I am honored by your faith and humbled by your trust. I will work tirelessly on your behalf to continue to lead this society as successfully as has been.

I would also like to congratulate all the Jubilarians; it is quite a milestone in one's career. My father was a Jubilarian, and we are here tonight in this beautiful hotel because it was his favorite. My parents would stay here nearly every Midwinter Meeting since it opened in the mid-1970s, until a stroke made his attending too difficult.

And before I go any further, congratulations to George and Maria Zehak for a wonderful year.

The church we attend, Willow Creek Community Church in South Barrington, every year holds The Global Leadership Summit. Unapologetically Christian in its foundation, it brings together leaders from across many lines, religious, business, community, philanthropy, sports, politics, in a leadership building forum like no other. Our senior pastor, Bill Hybels, always does the kickoff presentation – the whole summit being viewed by nearly a quarter of a million people worldwide at satellite locations. One year he started with a very direct phrase, “leadership matters, leadership matters.” Those two simple words resonated deeply with me.

I had studied a great deal about leadership, but limited to how it affects our practices, yet noticed peripherally its effect around us. But listening to Bill

years ago say those words, it was like I had an epiphany. Leadership does matter in every aspect of our lives. It matters in our families, in our communities, it matters in our practices, and in our profession. It matters not only locally, but nationally and internationally. I firmly believe, leadership IS the cornerstone for success and that is why I chose that to be the theme of the 2017 Midwinter Meeting. I believe it so firmly that I am devoting my entire year to focusing on what it means and how to empower it.

So what does it mean? Let's break it down. Let's unpack it, if you will. First, leadership. Well dictionary.com defines it as this: the ability to lead, to influence, to guide, to give direction. To persuade or convince.

An old mentor of mine defined it as “influencing someone to want to do what you want them to do.” His definition was criticized as sounding too manipulative. But I think we can agree that it means to influence, guide, direct. And according to dictionary.com, the word leadership only dates back to the early 1800s, although I have a hard time believing that because examples of leaders and leadership have to date back thousands of years.

As human beings, we know the

power of leadership. With good, solid leadership we live with order and harmony, direction and guidance, purpose and design, clarity and intent, and most importantly hope. Without it we live with misdirection and confusion, disorder and distraction, turmoil and unrest, entropy and neglect, chaos. In my 56 years of life I have seen both with and without, as many of you have. We have seen the effects of both good leadership and the lack thereof in families and in our communities, and nationally and internationally in our political arena. The stability of the world financial market teeters on whether there is a feeling of good leadership present. Kids have the opportunity of brighter futures with good parental leadership. Communities grow and prosper with good municipal leadership. Practices grow and patients receive the work they need with good dental leadership, and dentistry adapts positively to the changing practice demographics with good association leadership. Yep, good, solid leadership is extremely important.

So what about the word cornerstone? Well, according to dictionary.com, it means something that is essential, indispensable, the chief foundation on which something is constructed or developed. A person or thing of prime importance. I think we can agree that it is the necessary foundation for which something is built. According to dictionary.com, this word dates back to the 1200s, yet there are dozens and dozens of references to “cornerstone” in the bible both in the old and new testaments. I think the image of a cornerstone is so strong that we can visualize its meaning both figuratively and literally. I have seen Cornerstone Financial, Cornerstone Realty, Cornerstone Construction, my bank is

Photos by Henryk Sadura / Shutterstock.com

Cornerstone Bank and Trust. Yep, the cornerstone is the foundation.

Well how about success? Lastly, dictionary.com defines it as the accomplishment of one's goals, the favorable or prosperous termination of attempts or endeavors. The word dates back to 1500. Success is one of those words in the English language that has an interpretive, subjective meaning; different for each of us, at different times, in different situations. What usually relates to an end point, success can also be a journey. I think we can agree success is a measurement of attainment or accomplishment.

My theme for the 2017 Midwinter Meeting, *Leadership: Cornerstone for Success* really has meaning that applies to the whole Chicago Dental Society. In fact, each of the words even apply individually.

First, CDS IS a cornerstone for membership in the tripartite. Being the local contact for members, our society is seen as having a great deal of value when listed with the other two of which we belong. In a recent survey sent out to members and non-members alike by our Local Marketing Committee, when asked about membership, responders overwhelmingly praised CDS for its role in keeping membership relevant. They saw their CDS membership more important than the membership in the other tripartite organizations, some adding that they wished they could be only members of CDS and not the rest. Now we know that isn't possible, nor would we want that. The Illinois State Dental Society and the American Dental Association play an exceptional role in advocating for our profession. They are the larger homes that are constructed on the sturdy local bedrock. Our role should be as the cornerstone, the solid foundation on which strong membership is built, utilizing that value and importance placed in us. We work extremely hard being the local contact to membership to show all dentists why they should join and be a part of organized dentistry. We embrace our spot as a cornerstone.

And there's no question that we are a successful organization. We can mea-

sure this anyway you would like. We have a strong, engaged, involved membership. Volunteerism has always been at a high rate. Our Midwinter Meeting is among the best in the country during the year. Those of us that have been fortunate enough to travel to other meetings both nationally and internationally, know that we are revered everywhere. Our meeting is the most scouted because so many others want to learn from us. Speakers give up much larger honoraria just to present at our meeting. A new speaker for 2017, Dr. Manor Haas, an endodontist from Toronto, stops every Green Coat at other meetings to thank them for the opportunity to speak at the Midwinter.

We have a solid financial bottom line with healthy reserves. Our dues have been at the same level for many, many years and were last LOWERED, not raised. We offer unbelievable benefits for all members, both the new grads and the seasoned vets. We have a philanthropic arm to address access to care issues (As an aside, please give back. We are a blessed group, and it is our duty to give back to those less fortunate than ourselves.)

One of the charities I am involved with is The Northwest Community Hospital Mobile Dental Clinic. I am the chair of the committee that oversees that clinic, and one of its co-founders, that treats the underserved in four townships around the hospital. Another charity, one that I am extremely proud of, is The Jeffrey Pride Foundation for Pediatric Cancer Research of which I am the president. After the loss of Jeff Pride, whose parents Dr. Jim and Ann Pride are here, close friends and next door neighbors of ours, we began raising money for research, now over \$2 million donated to the Children's Oncology Group, our research partner. So please, please find a way to give back, both in and outside of our field.) And one of the Chicago Dental Society's greatest successes as an organization is the building of an attitude of continual improvement.

The cornerstone for our success can only be attributed to the leadership OF and IN CDS. As an organization that has

been around for over 150 years, we have set the example for our profession. We have never been afraid to make changes, try new things. We are the only component society that built and now owns a world class exhibition. The tag line for the Midwinter Meeting, "The Respected Leader in Scientific Meetings" is the absolute truth. We took the risk to move the Midwinter Meeting into new buildings so we could test its growth. We tried to offer new avenues for learning through a Virtual Reality Meeting. We brought translation to course rooms so lectures could be offered in different languages. We brought back live TV demonstrations. We have expanded receptions for the whole dental team, invited Wisconsin dentists to our meeting when theirs was discontinued, held many functions to attract new grads as well as supplying students with CDS logoed items. We lowered the price of attending the meeting by offering cost saving incentives. We expanded our promotion of the Midwinter meeting to an international audience by forming agreements with several country's dental societies.

Now some of all this has worked and some hasn't, but we haven't been afraid to try and then reevaluate using purpose, metrics and sunsets. We debate with passion and make tough decisions based on our vision for the Society and the members it serves, just has been done throughout our entire past. Many of us here have held leadership positions in CDS, but it is collectively ALL of us who have lead CDS, us as leaders, us as volunteers, and us as members.

And is there any finer example of leadership in association management than Randy Grove and Barry Ranallo. The team they have assembled is overwhelmingly committed and bleeds CDS blood. Over the past 151 years we have moved this Society into a position of respect in our profession not shared by many. That's leadership, and yes I do firmly believe, Leadership IS The Cornerstone for Success!

There are many people I would like to recognize, but before I do that, let me take a minute and give you a sneak peak

at the upcoming Midwinter Meeting, although I'm sure some of you have already looked through the Preliminary Program.

I can't thank General Chair Jamie Robinson and Program Chair Phil Schefke enough for the hard work they have put in to make this meeting so special. And they were able to work closely with Ted Borris, Director of Scientific Programs, as this is the first full meeting he has been able to put his stamp on. And I must also thank Carol and Sandy for letting me borrow Jamie and Phil for a few years, I have had a ball working with them and so enjoy the time we spend together. They have assembled 140 speakers and over 200 courses, introducing some new clinicians to our meeting as well as re-introducing some who haven't been with us in a while. We brought back live TV demonstration that was such a hit a couple of years ago.

To fit with the theme I have asked something special of all the presenters. Understanding that clinicians are seen as leaders in our profession, I have asked each of them to spend a small amount of time to share with their audiences what leadership means to them, what their leadership style looks like, how they lead, and what leadership pearls they can impart on the class to make the attendees better leaders when they return to their offices. Another unforgettable quote from our senior pastor Bill Hybels, "everyone wins when a leader gets better."

As far as social events, on Thursday, the opening session will return to its old format with presentations of the Cushing and (CDS Foundation) Vision awards as well as recognizing the Christensen award winner. We will be having an exciting presentation by Chicago Blackhawk's President John McDonough on the leadership necessary to build a sports dynasty. John will kick off his talk by showing a brand new promo video of the Blackhawks past, one that will certainly fit our theme. On Friday we will have the traditional fashion show held at the Hyatt entitled "Fashion Leaders Rock The Runway," with a New Dentist and Team reception to end the

day. On Friday night, for the first time ever, CDS will be kicking it up country, so put on your cowboy boots and come to the Park West to hear one of the Midwest's hottest country cover bands, American Country. As we conclude the meeting, please join Jan and me at the President's Dinner Dance featuring High Society Orchestra, who now seems to have found a sweet spot with the dental societies. They will have their whole 15-piece band assembled and have guaranteed to get everyone out on the dance floor.

Now I have many people to thank – leaders in my life who have made an impact. I have been warned that when you do this, inevitably there is someone forgotten. I hope that is not the case tonight. First, three men that led me during my "growing up years." My father, Chet Fijal, a practicing dentist for 42 years and Life Member in CDS. As a leader, my dad taught me how to take care of the *PERSON* attached to those teeth. Considering himself an average clinician, he was an expert in treating the heart. My old friend Gordy Russel, owner of Russel's Paving and Sealing a small asphalt company I worked for in the summers of college and dental school. As a leader, Gordy taught me the importance of hard work. Blacktop comes out of the plant at 475 degrees and is usually laid down about 350 degrees – not the easiest stuff to be around in the summer. But Gordy's work ethic made each day fly by. I loved working for him. Tired and dirty at the end of the day, the sense of accomplishment made you *WANT* to get up the next morning. And lastly, Dr. Jim Pride, founder of The Pride Institute, a management consulting firm. Yes I have had two Dr. Jim Prides in my life. As a leader, Jim taught me how to know myself, who I was, and who I could become. I first met Jim in 1987, just a few months into practice, when I took his Leadership 1 course. No one has had a greater impact on who I am today than Jim Pride. I studied under him and with him, taught for him and with him, learned from him and with him. Jim developed bladder cancer around the

same time as the other Dr. Jim Pride's son Jeff was diagnosed with leukemia, we talked a great deal about life, and death. Jim died in 2004 and I miss him very much, the evenings we would spend drinking his wine on a hill looking out over the Napa Valley, the many phone calls, all the time we would spend together all over the country.

There are two very special guys with us tonight that probably have no idea how much they helped lead me. When I first came into practice with my father, he had two partners: Tom Kwiatt and Bob Duffy, both Loyola grads. As partners the two of them owned three practices, one they worked together in Vernon Hills, Tom working in our office, and Bob working in their office in Elmhurst, where they put me to work as an associate. After about a year we decided to work on individual practices, me in Des Plaines and they would work solely in Vernon Hills, selling the office in Elmhurst. With my father now retired I was the sole owner of a practice. They gave me two pieces of advice that were incredibly valuable: if I wanted to become a better clinician, attend The Pankey Institute, as (Tom and Bob) were; and if I wanted to become a better leader in my practice, hire The Pride Institute; which they had done. Tom, Bob, I can't thank you enough for first, putting me to work, but more importantly caring enough to point me in the right direction. We don't see each other often enough, but you both have a permanent spot in my heart, and I will never forget your help.

There are many other people here who served as leaders for me that I would also like to acknowledge and thank.

First Randy Grove, Barry Ranallo, and Greg Johnson – three of the best association management leaders there are. And a special thank you to your teams.

From The Northwest Suburban Branch and Members Group: Hugo Bertagni, our conciliary; Jeff Socher; John Schmeda; Ian Elliott; Milt Salzer, one of the four finest gentlemen in organized dentistry; the late Alan Shapiro

and the late Mike Schroeder.

Presidents I have worked under who have helped lead me: Barry Howell; Bob Bitter; Ed Segal; Mike Higgins; Ron Testa; Todd Cubbon, a special thank you for allowing me to serve as your Program Chair for your record-setting 2008 Midwinter Meeting; Paul Landman; Ken Yonan; Sue Doroshow, an incredibly thoughtful leader; Rich Holba, a special thank you for the time we spent working for Todd

Officers and board members I have worked with: George (Zehak), Lou (Imburgia), Cheryl (Watson-Lowry), Randall Markarian, Brad Barnes, Terry Barnfield, too many past directors and trustees to list.

Our Editor, Wally Lamacki, the second of the four finest gentlemen in organized dentistry. The other two, in my opinion, Sam Cascio and Joe Discipio

My Director Class (and those we adopted into our class): Davey Fulton, Tom Remijas, Paul Kattner and John Fredricksen – your friendship has meant everything. Our serendipitous timing on the Board created a friendship that will last our entire lives. I love you guys.

In 2017 we will have three members of the Loyola (University School of Dentistry) Class of '86 as officers on our board, I believe this is a first.

Dino Nicholas: Dino and I have known each other since 1978, from the first day of college at Loyola through dental school, nearly 40 years. Dino, I look so forward to spending this year with you.

And Terri Tiersky: Terri, I can't thank you enough for your never ending support and friendship. Thank you for always taking my calls, for putting up with the lengthy emails and texts. And I didn't tell Jan anything about those heart emoji's at the end of some of those notes. I look so forward to when you will be standing right here. You are a strong leader and will make a great president.

Two other leaders who have had a huge impact on my life:

Mike Durbin and I have worked together professionally for nearly 25 years, he as a referring orthodontist for my practice. Mike bought the ortho

practice that my dad referred to, so we were destined to work together.

Amongst many things we have worked on, we spent two years together on the Illinois State Dental Society Board of Trustees and rode down to Springfield solving all the problems of dentistry, politics, world hunger and nuclear armament. Mike, your friendship, council and support have been invaluable. Thank you.

And lastly, someone else I have known since the first day of the first year of college. Our names start with Fe and Fi, so in classes requiring alphabetical seating, we were next to one another. We would have sat next to each other all through dental school if it wasn't for his cousin, who had his same last name but a first name of Michelle, M was after L so she divided us. We were in each others weddings and speak on the phone at least every couple of days. Loren Feldner is the finest example of a true friend that there is. He would give me the shirt off his back, has a heart the size of Texas. Felds, you are the absolute best and I am honored to call you my friend. Thank you for always being there for me, for 38 years. I only hope I have been for you.

Jim Pride had a plaque on his desk that read "you may be smarter than me but you're not smarter than my whole team." Well that applies to the two teams in my life. Thank you to the team at CDS for all you have done to make my time on the board easier. And although many before me have said that the best team is at CDS, I need to correct you. The best team resides at 29 N. Broadway in Des Plaines, my team:

- Dr. Stephanie Skopek, my associate for the last 16 years, and her husband Dr. Bob Skopek

- Linn Will, my financial coordinator, who has been with me 22 years, and her husband, Rick

- RuthAnn VanderRoest, one of our dental assistants, who has been with me 26 years, and her husband, Bob

- Alex Sala, another dental assistant, originally from Switzerland, with us about seven years

- Vanessa Quezada, another dental

assistant, new to us, about two years, and her husband, Junior

- Amy Baughman, a dental hygienist, with us 16 years, and her husband, Mike

- Geri Kelly, a dental hygienist, with us 18 years

- Deb Owens, a dental hygienist, with us only a few months now

Although my team, they are a part of my family. Unfortunately my parents, Chet and Angie Fijal, as well as my two sisters, Janet and Nancy are no longer with me. However, I have been blessed with an extended family, very dear friends Dr. Jim and Ann Pride, Tim and Deb Taylor, and Paul and Sherri Travlos. Thanks you guys for being here.

From day one my in-laws have treated me like one of theirs. As an adopted child, they adopted me a second time.

Don and Flo Cesario, my mother-and father-in-law, couldn't be here tonight due to a temporary health issue.

Brother-in-laws and sister outlaws: Mike and Patti Cesario, Jim and O.J. Cesario, Mark and Tammi Cesario.

And lastly, the true joys of my life:

Our son Phillip, our daughter, Kristie, and our new daughter-in-law Mary, you kids bring me everlasting happiness. I love you all very much.

Last, yet the most important: Jan and I have been together a little over 37 years, married for 32, our first date Oct. 20, 1979, Sweetest Day. Her role in the office is as business coordinator. Her role outside the office is a devoted mother, an endearing friend, a trusted confidant, a passionate leader and a deeply loving wife. Her sense of humor is witty and engaging. Her laughter is genuine and contagious. Her eyes and smile light up a room. She is my voice of reason, helping me to always see the right thing to do. Jan, you have been the absolute love of my life since we met on that porch at Loyola. Thanks for making the good times great and the tough times easier. Thank you, honey, for allowing me to take this journey, and making it so special by walking right along with me.

Thank you all for being here, I am appreciative beyond words. ■



JOIN THE FUN AT THE *Dental Team Reception*

Hygienists, dental assistants and other members of the dental team are invited to attend a special reception at the Midwinter Meeting just for you. Join your fellow team members for chat, socializing, munchies, refreshments and cocktails at the reception.

FRIDAY, FEB. 24

- W375 Foyer E, McCormick Place West
- 5 – 6:30 p.m.
- Tickets: \$15 per purchased online prior to February, \$25 purchased online in February or on site
- Tickets are required for entry
- Event number: SE6

Purchase tickets online at www.cds.org until Feb. 17. Tickets may also be available Thursday morning at McCormick Place at the Special Events ticket counter in the Registration Area, Level 3, Concourse, subject to availability.

Visit us at Booth #2807

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Brian B. Novy, DDS

Lecture:
Saturday, February 25
8:30am – 11:30am | 1pm – 4pm

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Thomas E. Dudney, DMD

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Installation of CDS Officers

NEW OFFICERS & DIRECTORS TAKE THE LEAD

by Will Conkis

PHILLIP FIJAL IS THE 152ND PRESIDENT OF THE CHICAGO DENTAL SOCIETY. Approximately 400 members were in attendance when Dr. Fijal was installed as president at the installation of officers Nov. 6 at the Ritz Carlton Chicago.

Other officers installed for 2017 are:

- Dean Nicholas, treasurer
- Terri Tiersky, vice president
- Cheryl Watson-Lowry, secretary
- Louis Imburgia, president-elect

Also installed were the three new branch directors. They are:

- Peggy Richardson, Englewood
- David Lewis Jr., North Suburban
- Scott Smoron, Northwest Suburban

In his acceptance speech, Dr. Fijal spoke about why he chose *Leadership: Cornerstone of Success* as the theme for the 2017 Midwinter Meeting.

“The church we attend, Willow Creek Community Church in South Barrington, every year holds The Global Leadership Summit. Unapologetically Christian in its foundation, it brings together leaders from across many lines, religious, business, community, philanthropy, sports, politics, in a leadership-building forum like no other. Our senior pastor, Bill Hybels, always does the kickoff presentation, the whole summit being viewed by nearly a quarter of a million people worldwide at satellite locations. One year he started with a very direct phrase, “leadership matters, leadership matters.” Those two simple words resonated deeply with me. I had studied a great deal about leadership,



but limited to how it affects our practices, yet noticed peripherally its effect around us. But listening to Bill years ago say those words, it was like I had an epiphany. Leadership does matter, in every aspect of our lives. It matters in our families, in our communities; it matters in our practices, and in our profession. It matters not only locally, but nationally and internationally. I firmly believe, leadership *IS* the cornerstone for success and that is why I chose that to be the theme of the 2017 Midwinter Meeting. I believe it so firmly that I am devoting my entire year to focusing on what it means and how to empower it.”

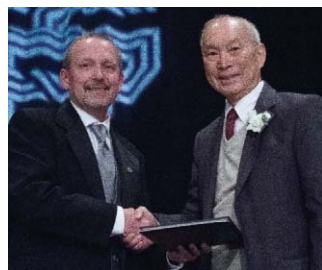
{For the full text of Dr. Fijal’s speech, please turn to page 14}

In addition to Dr. Fijal’s installation, the annual event provides an opportunity for CDS to recognize the contributions of its members and thank them for their membership.

The 2015-16 branch presidents were honored at the ceremonies:

- V. Bill Hajiharis, Englewood
- Ogbonna Bowden, Kenwood/Hyde Park
- Amy Van Fossen, North Side
- David Williams, North Suburban
- Chester Klos, Northwest Side
- Victoria Ursitti, Northwest Suburban
- Michael Hoffman, South Suburban
- Michael Tauber, West Side
- Douglas Chang, West Suburban
- Shouvik Ponnusamy, Academic Chapter

Find more photos at on.cds.org/install2017.



Top left: Retiring branch directors with their spouses and partners: John Kozal, Roxanne Kozal, Astrid Schroetter, John Jameson, Renee Pappas and Michael Durbin.

Top right: 2015-16 branch presidents: Ogbonna Bowden, Amy Van Fossen, David Williams, Chester Klos, Victoria Ursitti, Michael Hoffman, Michael Tauber, Douglas Chang and Souvik Ponnusamy.

Left: ISDS President Terry Barnfield and Olga Leahy.

Right: ISDS President Terry Barnfield and Richard Yamada.

The retiring branch directors are:

- John Kozal, Englewood
- Astrid Schroetter, North Suburban
- Renee Pappas, Northwest Suburban

In addition to the officers and branch leaders, CDS hosted its 2016 class of Jubilarians – 50-year members who graduated from dental school in 1966 and have been members since.

The honored Jubilarians included:

- Terry Annex
- Steven Arnstein
- Warren Avny
- John Baird
- William Becker
- Harold Benyovszky
- Richard Blass
- John Bonaguro

- Kenneth Buelmann
- John Costello
- Robin Hoffer
- Jacob Lake
- Donald Lason
- Olga Leahy
- Thompson Lee
- Dennis Manning
- John Marinucci
- Albert Mategrano Jr.
- Michael McCormack
- Clifford Mollsen Jr.
- John Murphy Jr.
- Edward Pavlik
- Frank Perry
- Peter Robinson
- Chris Sarlas
- Dean Schacht
- Scott Shore

- Dean Skuble
- Evelyn Stauder
- Steven Svalina
- Wanda Sygieda
- Dominic Trumfio
- Joseph Van Cura
- Richard Van Verst
- Howard Warady
- Lawrence Wiatr
- Bruce Wisner
- Richard Yamada

Terry Barnfield, Illinois State Dental Society, served as installation officer. George Zehak, 2016 president, gave farewell remarks.

Photography by Andrew Campbell, except for photos of 2017 CDS officers, by Tricia Koning.

2017 CDS Officers

Louis Imburgia PRESIDENT-ELECT

Education: Dr. Imburgia earned his dental degree from the Loyola University School of Dentistry in 1984.

Family: Dr. Imburgia and his wife, Rosemary, have three children: Michelle (married to Scott), Anthony and Sean.

My favorite James Bond villain is: Goldfinger because he was an equal match for Bond.

Whipped cream or marshmallows in your hot chocolate? Both. My stomach is testament.

Think back to yourself in dental school. What do you wish you had known? How great it really is to be a part of this profession. I knew it would be good, but I didn't realize how great it really is and how much I would enjoy dentistry. I am very lucky.

Best part of the Cubs winning the World Series is: the exciting path the Cubs took to get there. The season and post-season were really great. It was much more enjoyable than I ever thought it could be. I can't wait until next year!



Cheryl Watson-Lowry SECRETARY

Education: Dr. Watson-Lowry earned her dental degree from the University of Illinois at Chicago College of Dentistry in 1987.

Family: Dr. Watson-Lowry and her husband, William Lowry Sr., Esq., have two sons, William Jr. and Evan, and a daughter, Clarke.

My favorite James Bond villain is: Jaws in *The Spy Who Loved Me*, of course!

Whipped cream or marshmallows in your hot chocolate? It doesn't matter as long as it has chocolate.

Think back to yourself in dental school. What do you wish you had known? I wish I had taken a job with the equipment committee so that I could repair any problems with my equipment instead of calling for repairs.

Best part of the Cubs winning the World Series is: it happened on my 26th wedding anniversary! What a great gift!



Terri Tiersky VICE PRESIDENT

Education: Dr. Tiersky earned a dental degree from the Loyola University School of Dentistry in 1986 and a law degree from The John Marshall Law School in 1991.

Family: Dr. Tiersky and her husband, Roland Davidson, have one daughter, Devin.

My favorite James Bond villain is: Oh gosh, I don't really watch James Bond movies. . . but I think there is a villain named Oddjob, right? So, I will say Oddjob.

Whipped cream or marshmallows in your hot chocolate? Marshmallows for sure.

Think back to yourself in dental school. What do you wish you had known? I wish I had known that all of the pressures of dental school would be worth it in the long run, which it certainly has been! It would have made those four years much easier to endure.

Best part of the Cubs winning the World Series is: the Cubs winning the World Series!!!



Dean Nicholas TREASURER

Education: Dr. Nicholas graduated from the Loyola University School of Dentistry in 1986.

Family: Dr. Nicholas lives with his wife, Celeste, and their two dogs, Mickey and Buddy.

My favorite James Bond villain is: Goldfinger.

Whipped cream or marshmallows in your hot chocolate? Mini marshmallows.

Think back to yourself in dental school. What do you wish you had known? How many other things I needed to know once I graduated.

Best part of the Cubs winning the World Series is: experiencing this with my wife, we have been fans forever!



2017-19 Branch Directors



Peggy Richardson
ENGLEWOOD BRANCH

Education: Dr. Richardson graduated from Loyola University at Chicago in 1981 with a degree in dental hygiene. She received her dental degree from University of Illinois at Chicago College of Dentistry in 1997 and a Master's degree in oral sciences in 2000.

Family: Dr. Richardson has two daughters. Julie is married to Jim DeLisa. They have a golden retriever named Thor. Carrie is married to Andy Dilger. They just had a baby boy named Sean.

My favorite James Bond villain is: Goldfinger. I think that's appropriate for a dentist.

Whipped cream or marshmallows in your hot chocolate? I actually love my hot chocolate plain. If I was forced to choose, I'd pick whipped cream.

Think back to yourself in dental school. What do you wish you had known? I had so many new opportunities offered to me in dental school, I am so grateful for the experience. It's hard for me to say one thing I wish I'd known.

Best part of the Cubs winning the World Series is: being a White Sox fan, my favorite thing about the Cubs winning the World Series was how much fun it was. The baseball games were so exciting to watch and the city of Chicago was one big party. It was great.



David Lewis Jr.
NORTH SUBURBAN BRANCH

Education: Dr. Lewis graduated from the University of Notre Dame in 1977. He received his dental degree from the University of Illinois at Chicago College of Dentistry in 1981, and completed a General Practice Residency program at Illinois Masonic Medical Center in 1982.

Family: Dr. Lewis and his wife, Christine Culp, DDS, have daughters, Anne and Kathleen, and their loyal dog, Rudy.

My favorite James Bond villain is: Auric Goldfinger (1964) and his henchman Oddjob. His classic dialogue with 007 while using a laser off-label: (Bond) "Do you expect me to talk?" (Goldfinger) "No, Mr. Bond, I expect you to die."

Whipped cream or marshmallows in your hot chocolate? Marshmallows. You get that extra bonus treat at the bottom of the mug when you finish.

Think back to yourself in dental school. What do you wish you had known? How much more I needed to know about the business of dentistry. You have many hats to wear besides being a clinician.

Best part of the Cubs winning the World Series is: the positive feeling that it gave to so many people when the team finally achieved the ultimate goal in baseball for the Cubs organization, its fans, and the city of Chicago



Scott Smoron
NORTHWEST SUBURBAN BRANCH

Education: Dr. Smoron earned his dental degree from the Northwestern University Dental School in 1998, and a Master of Science in Dentistry degree from Saint Louis University 2000 in orthodontics.

Family: Dr. Smoron and his wife, Katie, have a son, Ryan, who is 2.

My favorite James Bond villain is: I love Christopher Walken, so I'm kinda partial to Max Zorin. Grace Jones. . . OMG! So let's go with Christopher Walken as Max. My dad and I used to go see every one. My son is only 2 so he has not been indoctrinated into the world of Bond.

Whipped cream or marshmallows in your hot chocolate? Either. My name is Smoron. S'more. S'more dude. So chocolate, marshmallow and crunchy graham crackers are in my name.

Think back to yourself in dental school. What do you wish you had known? I am lucky to be in a profession where I get better at what I do every year, and I had great people tell me great things, so I think I was told the right thing in dental school and, to quote G.V. Black, "The professional person has no right to be other than a continuous student."

Best part of the Cubs winning the World Series is: I'm a Cardinals fan. Finally the Cubs are a worthy opponent! ■



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152nd Midwinter Meeting
PREVIEW

LEADERSHIP
CORNERSTONE FOR SUCCESS

❖
152ND MIDWINTER MEETING | FEB 23–25, 2017

by Joseph DeRosier

ALL EYES IN THE ORAL HEALTH COMMUNITY TURN TO CHICAGO FEB. 23, as the three-day 152nd Midwinter Meeting gets underway with the theme of *Leadership: Cornerstone for Success*. The event combines continuing education, commercial exhibitions and camaraderie for the dental community at McCormick Place West. Online registration continues at www.cds.org through Feb. 17.

Meeting participants can gain continuing education credit as well as expand their knowledge of the latest technologies, treatment advancements and management practices in the dental field by attending one of more than 225 courses, presented by 140 different speakers.

CDS President Phillip Fijal worked closely with General Chair James Robinson, Program Chair Philip Schefke and CDS Director of Scientific Programs Ted Borris to compose a program and meeting that is not to be missed.

“A meeting of this caliber is four years in the making,” Dr. Fijal explained. “The officer begins planning when he assumes the treasurer’s position on the board, the lowest rung on a five-year ladder. He, along with the general and program chairs he selects, spend the next four years traveling not only domestically but internationally to bring the best speakers and ideas to the meeting planning process. Many meetings are held to formulate a meeting that is befitting of that year’s chosen theme.

“The Midwinter Meeting is described as ‘The Respected Leader in Scientific Dental Meetings,’” said Dr. Fijal. “This is not just a tagline, but the absolute truth. Those of us who have had the privilege of traveling to and scouting other dental meetings can see how special our meeting is.”

There are several notable aspects to the meeting this year, including the return of live-televised demonstrations.

“We have a variety of learning opportunities,” said Dr. Fijal. “We have the traditional lecture format, participation classes, and even live (televised patient) demonstrations. This year we have bundled some classes to develop learning ‘tracks.’ We have one for women’s studies, one for hygienists, and one for new dentists.”

Besides the continuing education portion of the meeting, the Exhibit Hall is where attendees can see the latest in products and services to keep the profession on the cutting edge.

“Our exhibit floor is second to none,” said Dr. Fijal. “With over 700 companies under one roof, you can see the latest and greatest in our profession. From composite materials, to toothbrushes, to dental chairs, to practice software, our exhibit floor has something for everyone.”

Camaraderie in the dental profession is another great reason to come to the meeting, he emphasized.

“With over 1,200 volunteer members, you feel welcome from the minute you enter the convention center,” Dr. Fijal said. “One of the most heartwarming things to see is so many members catching up with one another, and impromptu get-togethers that symbolize the camaraderie that being part of organized dentistry provides.”

The entire dental team will benefit from attending the Midwinter Meeting, he said.



CDS President Phillip Fijal (center) and his team of Jamie Robinson, general chair, and Phil Schefke, program chair, invite you to experience the 152nd Midwinter Meeting.

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MORE THAN
50%
FREE

MORE THAN
700
EXHIBITING COMPANIES

“One of the most heartwarming things to see is so many members catching up with one another. . . .”

Midwinter Meeting Special Events

Tickets are required for admission to all Special Events and can be purchased at www.cds.org. No tickets will be sold at the door.



Opening Session will feature remarks and a conversation regarding leadership between Chicago Blackhawks President and CEO John McDonough and CDS President Phillip Fijal.

Event SE1 – Thursday, Feb. 23, McCormick Place West Ballroom.

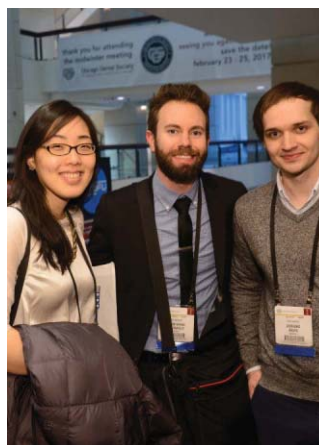
Doors open at 5 p.m. and the program begins at 5:30 p.m. Tickets are \$15 in advance, \$25 at the meeting. Light food and refreshments will be provided at the conclusion.



A Midwinter Meeting tradition, the annual **Fashion Show and Luncheon – Fashion Leaders Rock the Runway** – promises to enhance the history of this event by mixing high fashion and fine food.

Event SE2 – Friday, Feb. 24, Hyatt Regency Chicago Crystal Ballroom.

ZZAZZ Productions presents the latest in fashion in a high-energy, visually dazzling production, from 11:30 a.m. to 2:30 p.m. Tickets are \$75 each with tables of 10 available.



New dentists (those in practice for 10 years or less) are invited to the annual **New Dentist Reception** to enjoy hors d'oeuvres, cocktails and conversation with your contemporaries. Unwind after a busy day of CE and visiting the exhibits.

Event SE5 – Friday, Feb. 24, 270 Restaurant, Level 2, McCormick Place West.

The event takes place 5 – 6:30 p.m. Tickets are \$15 online prior to February, \$25 online in February or at the meeting.



Before heading home or to your hotel, hygienists, dental assistants and other members of the dental team are invited to a special **Dental Team Reception**. Join your fellow team members for socializing, munchies, refreshments and cocktails.

Event SE6 – Friday, Feb. 24, W375 Foyer E, McCormick Place West

The event takes place 5 – 6:30 p.m. Tickets are \$15 online prior to February, \$25 online in February or at the meeting.



Pack your Wranglers and your cowboy boots, because you are in for a treat when American Country takes the stage at our **Friday Night Concert**.

Event SE3 – Friday, Feb. 24, Park West, 322 W. Armitage Ave.

Doors open at 8 p.m. for the 9 p.m. performance. Tickets are \$50 online prior to February, \$60 online in February or at the meeting.



Our Midwinter Meeting culminates with the **President's Dinner Dance**. Join CDS President Phillip Fijal and his wife, Jan, at our annual black-tie affair and dance to the music of the High Society Orchestra.

Event SE4 – Saturday, Feb. 25, Hyatt Regency Chicago Crystal Ballroom.

Reception: 7– 7:30 p.m.; Dinner seating: 7:30 p.m. Tickets are \$125 online prior to February, \$135 online in February or at the meeting.

“There are approximately 140 speakers giving more than 225 courses in all aspects of dentistry that will attract every member of the dental team,” said Dr. Fijal. “There are also many social events that will appeal to everyone from an inspirational Opening Session to an entertaining country music concert to a formal black tie dinner dance. Really, there is something for everyone to enjoy.”

He said there is an effort to embrace younger dentists and dental team members at the meeting.

“To highlight the new dentist members, we are offering a New Dentist Reception (from 5 to 6:30 p.m., Feb. 24) so that those new grads can network while enjoying some food and libations,” Dr. Fijal said. “This year we are holding a Dental Team Reception on Friday evening (from 5 to 6:30 p.m., Feb.24). We felt it was a way to give the team a special place and time to network and have a cocktail and food before they fight the traffic home.”

Other social events include the

Opening Session with doors opening at 5 p.m. Thursday for a special opportunity to hear remarks and a conversation between Dr. Fijal and Chicago Blackhawks President and CEO John McDonough. Tickets are required and can be purchased online at www.cds.org for \$15 per person before Feb.1 or \$25 starting Feb. 1 online until Feb. 17. You can also purchase a ticket for \$25 at the meeting, depending on availability. Light food and refreshments are provided at the end of the session.

The tradition of an annual Fashion Show and Luncheon continues this year on Friday with a “Fashion Leaders Rock The Runway” event starting with an 11:30 a.m. cash bar reception at the Crystal Ballroom of the Hyatt Chicago Hotel. Tickets are \$75 person when purchased online prior to Feb. 1 or \$85 purchased online (until Feb. 17) or on site at the General Registration Area, depending on availability.

Also on Friday, the country band American Country performs at the Park West. Doors open at 8 p.m. and the per-

formance starts at 9 p.m. Tickets are \$50 per person purchased online prior Feb. 1 or \$60 online until Feb. 17. Depending on availability, you can purchase ticket on site during registration.

The highlight of the social scene Saturday with the annual President’s Dinner Dance, hosted by Dr. Fijal and his wife, Jan. The black tie optional celebration will be held at the Crystal Ballroom of the Hyatt Chicago Hotel starting with a 7 p.m. reception and 7:30 p.m. dinner seating. Tickets are \$125 per person purchased online before Feb. 1 and \$135 per person purchased online until Feb. 17 or on site during registration, depending on availability. ■

Mr. DeRosier is the CDS staff writer.

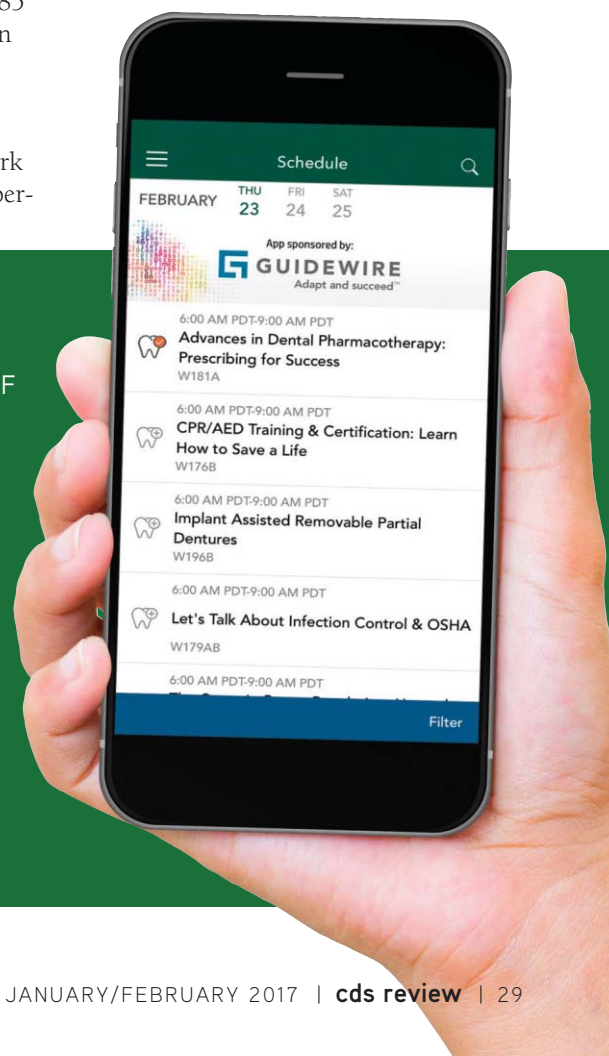
Download the app

THE SPECIAL MIDWINTER MEETING MOBILE APP MAKES KEEPING TRACK OF YOUR SCHEDULE AND FINDING YOUR WAY AROUND THE EXHIBIT HALL A SNAP. Make the most of your Midwinter Meeting experience by searching for the Chicago Dental Society in the iTunes or Google Play stores and downloading the app. The app is compatible with all Android and iOS smartphones and tablets.

Users who log into the app can access a Virtual Tradeshow Bag, use a Way Finder feature to follow a path on the map, participate in mobile app giveaways, take notes and send feedback about the app from within the app.

New this year, participants can get their CE certification through the app and use a new 2-D map that is touchscreen maneuverable. The app features an easier to use My Favorites. The enhanced profile can link to a LinkedIn account when logged in with your Midwinter Meeting registration number.

The whole new app design is cleaner and easier to use. EventBase, the mobile app company that created our app, will be on hand at the meeting to answer any questions.



**PRACTICE SMARTS** by Joanna BrownWrite to Ms. Brown at joanna@tjbrown.com.

Protect yourself from workplace violence

AS A BUSINESS OWNER, YOU PLAN FOR EVERY UNTHINKABLE DISASTER: YOU BACK UP YOUR DIGITAL FILES, YOU ORGANIZE FIRE DRILLS, AND YOU CARRY FLOOD INSURANCE.

But it's far less likely that you've talked to your staff about workplace safety. What would you do if – as was the case in a West Loop dental office in October – a man walked in the front door holding a gun and threatening violence?

“There's always that apprehension that by having this discussion you're suggesting that you're in a violent place or that you expect a threat. But in this day and age, we all have an understanding that this can happen anywhere,” said Greg Crane, founder and CEO of the Ohio-based ALICE Training Institute. Instructors from ALICE work with schools, businesses, houses of worship and hospitals nationwide to better prepare for crisis situations, such as an active shooter on the premises. It could be a robbery, an act of domestic violence against a member of the staff, or something else altogether.

“Twenty years ago, I was fighting the idea that ‘this can't happen here.’ Today, I don't have to do that, and what I see now is consensus in the desire to be prepared,” Mr. Crane said.

Toward that end, the Occupational Safety and Health Administration, FBI and United States Bureau of Labor Statistics have all initiated studies of workplace violence, with some interesting findings readable through a basic Internet search. And the federal government recently mandated that every depart-

ment in the executive branch complete active shooter training; Mr. Crane believes OSHA may adopt a comparable policy soon.

Training programs like the one developed by the ALICE Institute help staff use logic and rational behavior to recognize what the offender wants and how best to respond.

“As a team, you have the advantage when you can work as a group and you understand the mechanics of what the gunman wants and what you all are capable of,” Mr. Crane said. “In a small environment like a dental office, everyone knows quickly when something is not right, and the way you respond impacts how it all turns out.”

In the case of the West Loop dental office, the incident was resolved without harm to the office team or their patients. The levelheaded staff was assisted by a team of movers working in a nearby alley and the Chicago Police Department to evacuate everyone safely.

If your office staff wants to talk more about workplace violence, start by calling your local police department. Officers there can recommend an appropriate training program so that your dental office remains a safe place for staff and patients alike.

“It doesn't matter your demographic or your environment. In their minds, everyone has an understanding of how bad these things can be and at some level they are grateful to have information about how to respond.” ■

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. CDS presents Practice Smarts, a column addressing practice management issues dentists and staff members experience in the office. Practice Smarts is prepared by Joanna Brown, a freelance journalist. Email suggestions for topics to be covered to joanna@tjbrown.com.

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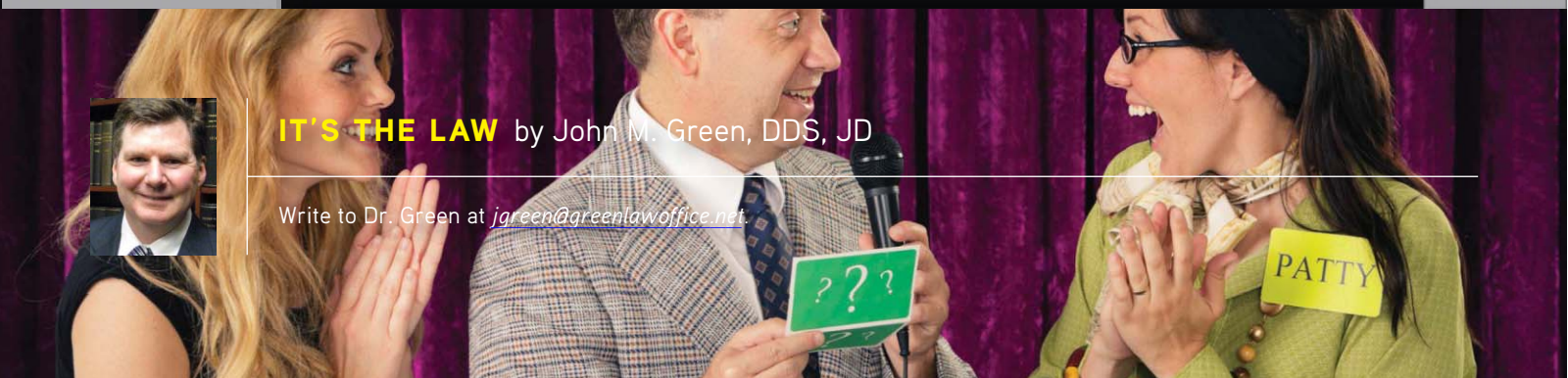
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IT'S THE LAW by John M. Green, DDS, JD

Write to Dr. Green at jgreen@greenlawoffice.net.

A New Year's quiz

IT'S A NEW YEAR. LET'S TAKE A QUIZ TO SEE IF YOU WERE PAYING ATTENTION TO MY COLUMN THIS PAST YEAR.

1. Your dental office website should:
 - A. Avoid making any guarantees of success on dental treatment
 - B. Avoid advising patients of the risks of procedures
 - C. Be periodically reviewed and updated to keep it current
 - D. A and C

2. Illinois requires every dental office to have a dental office medical emergency plan that:
 - A. Must be in writing
 - B. Is practiced by the dentist and staff
 - C. Is implemented to avoid chaos in times of an emergency
 - D. All of the above

3. Which of the following is not applicable to refunding a patient?
 - A. In certain cases, it may diffuse a dentist-patient conflict
 - B. Is an admission of guilt
 - C. Cannot be used against the dentist if a patient decides to sue
 - D. Is not reportable to the National Data Bank

4. As long as I document a patient's refusal for X-rays, I can't be sued.
 - A. True
 - B. False

5. When faced with a complaint from the Illinois Department of Financial and Professional Regulation, a dentist should:
 - A. Retain an attorney
 - B. Never attend a hearing alone
 - C. Cooperate in responding to the IDFPR complaint
 - D. All of the above

6. What should a dentist do if a dental instrument or crown disappears down a patient's throat?
 - A. Immediately inform the patient
 - B. Instruct the patient to get a chest X-ray
 - C. Stay silent as the patient probably swallowed it and will pass it eventually
 - D. A and B

7. Which "hats" are worn by the dentist?
 - A. Problem solver
 - B. Perpetual student to keep up with current treatment and technology
 - C. Communicator with patients and staff
 - D. All of the above

8. A dentist is always right when dealing with patients and staff so he/she should never give ground on disputes?
 - A. True
 - B. False

9. To avoid objects being aspirated or swallowed by a patient, the dentist should:
 - A. Use a rubber dam
 - B. Tie floss to smaller instruments such as implant screw drivers and root canal files and use a throat pack of gauze when, in rare instances, a rubber dam cannot be placed
 - C. Have the dental assistant use a high velocity evacuator
 - D. All of the above

10. A written informed consent:
 - A. Does not hold up in court
 - B. Memorializes that the dentist has advised the patient of what risks are involved for a particular procedure
 - C. Always prevents lawsuits
 - D. In certain circumstances, can be signed by the patient after the procedure

ANSWER KEY: 1. D, 2. D, 3. B, 4. B, 5. D, 6. D, 7. D, 8. B, 9. D, 10. B

Editor's note: The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 24 years. Find more information on Dr. Green at www.greenlawoffice.net.

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FROM THE GROUND UP Inside the CDS Foundation by Michael Durbin, DDS, MS

For more information about the CDS Foundation, visit www.cdsfound.org.

Be a leader in philanthropy

AS I DID LAST YEAR, I AM WRITING MY COLUMN ON GIVING TUESDAY, A DAY TO REMEMBER THOSE IN OUR COMMUNITIES AND ACROSS THE globe who have been left behind and struggle on a daily basis to meet their most basic needs.

The Chicago Dental Society Foundation strives to meet the growing need for dental care in this population by providing direct services through the CDS Foundation Clinic in Wheaton and through the numerous organizations that we support through our grants program. This dual approach to the need for care allows us to make a difference on a relatively tight budget. This would not be possible without the generosity of our donors and our amazing clinic volunteer dentists.

Our volunteers treat our patients with tenderness and dignity and with a goal of alleviating pain and creating a dental home for them as well. As a new year begins, I would like to thank all of our volunteers and donors for their commitment to improving the lives and oral health of the underserved in Cook, Lake and DuPage counties. You, too, can make a difference by volunteering at the clinic or by making a donation. No donation of time or money is too small, and all support is greatly appreciated.

CDS President Phil Fijal chose *Leadership: Cornerstone for Success* as the theme for this year's Midwinter Meeting. Leadership in philanthropy can take several forms and is critical for the success of not-for-profit organizations, including ours.

Leadership is taking the lead and making a donation to the foundation or another agency serving others. Leadership is recruiting a colleague to join you in volunteering for a half-day at the clinic. Leadership is volunteering to be a member of one of the CDS Foundation committees or even the Board of Trustees, where you can have a hand in deciding our future direction.

Many times we associate leadership with a large time commitment, but leading by example in our actions doesn't require any additional time, just the desire to make a difference. See our new website at www.cdsfound.org for more information about donating your time, talent or treasure.



CDS Foundation Clinic volunteers, 2016 Give Kids a Smile Day.

MIDWINTER MEETING UPDATE

The CDS Foundation will again have a significant presence at the Midwinter Meeting. We are excited to announce that the presentation of the CDS Foundation Vision Award will return to the Opening Session on Thursday evening, giving more attendees an opportunity to hear about the leadership our awardees show in helping others.

Our Midwinter Meeting Trivia Game returns and is a fun and informative way to help the foundation grow and prosper. Look for videos on the shuttles buses highlighting our clinic volunteers and grant recipients who are leading the way by expanding dental services to those in need.

Our Wine Pull is also coming back this year, as it has proven to be a very successful fund- and friend-raiser. In 2016, more than 200 bottles were pulled. We are looking to build on that success this year. Donations of wine are needed. If you can help, please contact Kristen Weber at kweber@cdsfound.org or 312.836.7301. Be sure to visit the CDS Foundation at the Midwinter Meeting in Booth 3803 for more information about us as well as other Midwinter Meeting surprises. ■



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new members

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New York University, 2008
1061 Roselle Rd., Schaumburg
Northwest Suburban Branch

Jundt, Alexandria

Meharry Medical College, 2015
4224 W. Lawrence Ave., Chicago
Northwest Side Branch

Lueders, Tara

Indiana University, 2014
801 S. Paulina St., Chicago
North Side Branch

Manasovska, Natasa

University of Illinois, 2016
6735 W. 95th St., Oak Lawn
Englewood Branch

Rajpara, Soham

University of Detroit-Mercy, 2016
939 W. North Ave., Chicago
Northwest Side Branch

Riccio, Nicholas

University of Pittsburgh, 2013
116 W. Willow, Wheaton
West Suburban Branch

Shah, Yashoni

West Virginia University, 2016
445 E. Ohio St., Chicago
North Side Branch

Venugopal, Shweta

New York University, 2016
1707 Cardinal Ct., Wheeling
Northwest Suburban Branch



Tell us your story

*Do you have an unusual hobby or avocation?
Do you enjoy a creative outlet away from dentistry?
Do you have an interesting tale to share?*

WE WANT TO HEAR FROM CDS MEMBERS

who are actors and artists, daredevils and speed demons, songwriters and storytellers, ANYONE WITH AN INTERESTING TALE TO TELL.

The CDS Review is looking for members to feature in our SNAP SHOTS section.
Contact Joseph DeRosier at jderosier@cds.org or call 312.836.7324.

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Larry Williams finds another purpose

by Joseph DeRosier

GROWING UP ON A FARM IN TENNESSEE, LARRY WILLIAMS BECAME COMFORTABLE DOING ODD JOBS AND WORKING WITH HIS HANDS, USING TOOLS AND HIS IMAGINATION TO BUILD THINGS. The retired Navy captain now uses those skills to breathe new life into discarded furniture such as a chest of drawers, an end table or a cabinet, to transform them into cat litter box enclosures, dog-feeding stations, or dog beds that are sold to help out charitable organizations geared toward helping animals.

His effort mostly focuses on the litter box enclosures, which give feline friends a place to do their business out of sight. The enclosures are made from the old furniture and disguise their true use. The cat's litter box sits hidden inside the furniture, accessible by the cat through an opening cut into the unit's side.

Dr. Williams does the carpentry and mechanical work to fix up the furniture. His significant other, Allison Getz, does the painting and decorating. Her son, Will, helps the couple complete the projects. The end result is an interesting and distinctive-looking piece of furniture that can bring in hundreds of dollars for charity. This year alone they have helped raise several thousand dollars for Chicago-area charitable groups.

The inspiration for the litter boxes came when Dr. Williams, an assistant professor at Midwestern University College of Dental Medicine – Illinois since July of 2012, saw a plastic cat litter box enclosure made to look like furniture being advertised in an in-flight airline magazine.



Clockwise: Will Getz displays a cat tree. Dr. Williams' cat, Sparkie, helps with product testing. A small dresser and steamer trunk have been converted into a cat's eating area and litter box.

"I thought, I can make that," Dr. Williams said. So soon afterward he made one out of an old steamer trunk. "Our cat loved it," he said.

"We found out that a local rescue shelter for cats and dogs wanted to raise money," he explained. He made an enclosure that was put up for silent auction and raised much more money than he had expected.

Word of Dr. Williams' handiwork got around and requests from other organizations for similar furniture to use to generate donations started to arrive.

He explained that each piece has a unique design determined by the furniture's components. For instance, with a three-drawer chest of drawers, he removes the second from the bottom drawer taking the facing and creating a false front so that both open with only the bottom drawer still in place. Dr. Williams said he then turns the unused drawer into a dog bed by installing a cushion.

Dr. Williams said he obtains furniture for conversion from various sources.

"We get most from garage and estate

sales," Dr. Williams said of his projects. He said some of the furniture comes from friends who know about the work. He prefers older furniture.

"We used to not be very picky but we learned the hard way," he said of the pieces the couple would accept. Newer furniture can be made of cheap particle-board that doesn't lend itself to refurbishing, he explained. So now he won't accept anything that is too shoddy.

The best finds are salvaged furniture left on the curb waiting to become part of a landfill, he said.

Dr. Williams recounted that the couple was walking their dogs, three rescue animals, when someone let them know about a 7-foot armoire sitting on the parkway ready to be hauled away as garbage. He said he got the owner's permission to take it, but it would not fit into their car. He then spent some time taking the solid piece of top-grade pine furniture apart piece by piece.

"Recycling furniture is good for the environment," he said.

That attitude is an outgrowth of his background. Being raised in The Volunteer State meant he has always been

active in community activities such as Boy Scouting, earning his Eagle Scout badge as a youth and serving as a scoutmaster, even though he did not have any children in the troop.

"When I was growing up, we always helped others," Dr. Williams said.

His projects are spread out in various areas of his home. He said there are some sitting in his garage in various stages of design. He installed a large awning on his garage that allows painting to be done outside but shielded from the sun.

Another 20 or so pieces of furniture are finished and sitting in his home waiting to be sold.

He said he is capable of completing about four or five conversions per day during the weekend.

Some of his projects can be found at his website: www.nopoo2c.com.

"As a dentist you have to be involved in the community," he said of his efforts. ■

Mr. DeRosier is the CDS staff writer.

meeting place

Dental meetings and CE opportunities

January

24: North Side Branch

Hussein Ads, DDS: Slide It Forward: Indications and Treatment Planning for Orthognathic Surgery. Erie Cafe, 536 W. Erie St., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact: Joshua Ries, 773.244.1933 or joshua.ries@gmail.com.

February

23-25: Chicago Dental Society

152nd Midwinter Meeting, McCormick Place West Building, 2301 S. Indiana Ave., Chicago. For complete information, visit www.cds.org.

March

7: Kenwood/Hyde Park Branch

Satish Alapati, DDS, MS, PHD: Clinical Implications for Regenerative Endodontics – Management of Necrotic Immature Permanent Teeth. Hyatt Place Chicago – South/University Medical Center, 5225 S. Harper Ave., Chicago. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact: Sherece Thompson, 773.238.9777 or sthompsondds@sbcglobal.net.

7: Northwest Suburban Branch

Scott Tomasik, MD: Dental Care Considerations for Your Cardiac Patients. Meridian Banquets, 1701 Algonquin Rd., Rolling Meadows. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact: Joseph Baldassano, 847.359.6979 or baldassano-endo@att.net.

7: Northwest Side Branch

Grace Rizza: Keys to Social Media Marketing Success. Gene & Georgetti Rosemont, 9421 W. Higgins Road, Rosemont. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact: Vitaliy Shvets, 773.744.5394 or vitshvets@gmail.com.

Study clubs

Central Lake County Dental Study Club

Meets the third Tuesday of every month at noon, January–November, Grandma V's Pancakes, 10 E. Maple Ave., Mundelein. For information, contact Paul Showers, 847.816.3636.

Chicago Aesthetic Masters, a Hornbrook Group Study Club

Meets monthly, 6:30–8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. For information, call 312.644.4321 or email smilechicago2@aol.com.

Chicago Dental Study Club

Information: www.chicagodontalstudyclub.com or call Forrest Tower at 708.423.0610. Newcomers are free. Please RSVP.

Greater Evanston Dentists Association

Meets the first Monday of every month, noon–1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. For information, contact Roger Nouneh, 847.475.7754.

Hellenic American Dental Society

The Hellenic American Dental Society (HADS) holds several dinner CE seminars throughout the year. Visit www.hads.com for more info.

Uptown Dental Forum

Meets every Friday, 12:30–2 p.m., Whistlers Restaurant, 3420 W. Devon Ave., Lincolnwood. Academy of General Dentistry sponsorship-approved. For information, contact Steven Pearl, 773.262.4544.

Waukegan Dental Study Group

Semi-monthly meeting, noon–2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd., Waukegan. For information, contact Robert Stanuch, 847.336.8080, or Ellis Neiburger, 847.244.0292.

STUDY CLUBS AND NON-PROFITS: Submit your meeting information online at on.cds.org/MyEvent

14: Englewood Branch

Rennie Holmes: Why Risk Management? Louie's Chophouse, 4642 W. 103rd St., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact: Ammar Adam, 708.799.2550 or ammar_adam@hotmail.com.

14: North Side Branch

Michael S. Higgins, DDS: Avoidance, Recognition and Management of Critical Medical Emergencies. McCormick and Schmic's, 4999 Old Orchard Shopping Center, Skokie. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact: Joshua Ries, 773.244.1933 or joshua.ries@gmail.com.

14: North Suburban Branch

Victoria Ursitti, DMD, and Maria Simón, DDS, MS: New Trends in Pediatric Dentistry. Exmoor Country Club, 700 Vine Ave., Highland Park. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:45 p.m. Contact: Yendis Gibson, 847.971.8836 or gibsonyl@sbcglobal.net.

14: South Suburban Branch

Robert Uhland, DDS: Practice Transitions. Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact: William Earley, 708.301.2220 or wtearley@att.net.

14: West Side Branch

Digital Scanner for Restorative Dentistry. Barclay's American Grille at the Carleton of Oak Park, 1120 Pleasant St., Oak Park. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact: George Barsa, 845.664.2256 or confidentmiles3190@gmail.com.

14: West Suburban Branch

Clinic Night. Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact: Alex Figueroa, 847.922.7239 or alexfigueroadmd@gmail.com.

31: North Suburban Branch

Installation of Officers and Dinner Dance. Contact: Yendis Gibson, 847.971.8836 or gibsonyl@sbcglobal.net.

April

4: Kenwood/Hyde Park Branch

New Dentist Night. Hyatt Place Chicago – South/University Medical Center, 5225 S. Harper Ave., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact: Sherece Thompson, 773.238.9777 or sthompsondds@sbcglobal.net.

4: Northwest Side Branch

Mark Murphy, DDS: Incorporating Sleep Apnea Therapy into Your Practice. Gene & Georgetti Rosemont, 9421 W. Higgins Road, Rosemont. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact: Vitaliy Shvets, 773.744.5394 or vitshvets@gmail.com.

8: Northwest Suburban Branch

Installation of Officers – A Night of Dinner, Dancing and Camaraderie. Rolling Green Country Club, 2525 E. Rand Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact: Joseph Baldassano, 847.359.6979 or baldassano-endo@att.net.

11: Englewood Branch

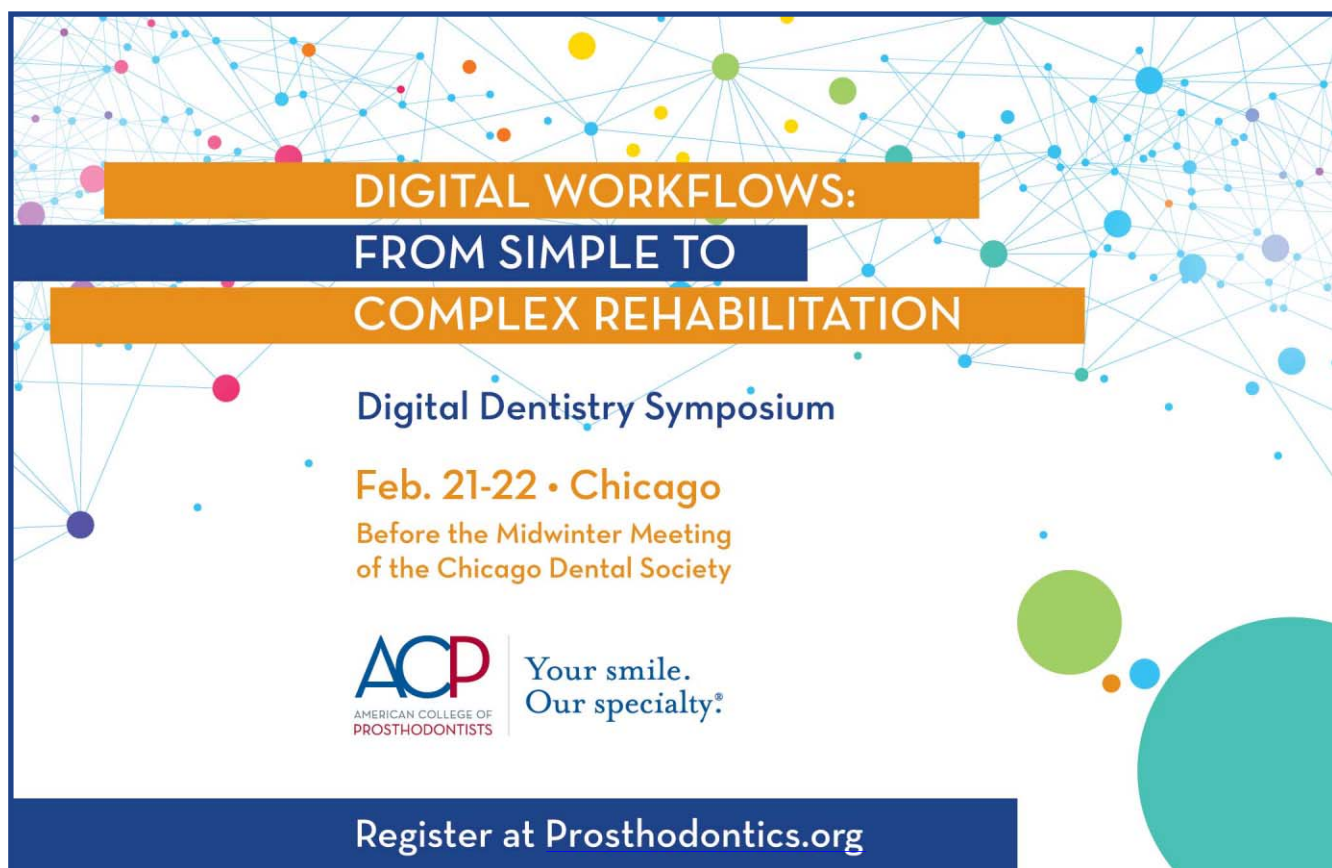
John M. Green, DDS, JD: Insights and Lessons Learned From a Dental Malpractice Defense Attorney. Louie's Chophouse, 4642 W. 103rd St., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact: Ammar Adam, 708.799.2550 or ammar_adam@hotmail.com.

11: South Suburban Branch

The Soft Tissue Diode Laser and the Hygienist and the Doctor. Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact: William Earley, 708.301.2220 or wtearley@att.net.

11: West Suburban Branch

Jennifer Flage Hobson, DPT: The Rocabado Method: Evaluation and Treatment of TMD. Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact: Alex Figueroa, 847.922.7239 or alexfigueroadmd@gmail.com.



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- Doors open at 8 p.m., performance starts at 9 p.m.
- Park West, 322 W. Armitage Ave.
- Tickets: \$50 per person purchased online prior to February, \$60 per person purchased online in February or on site at General Registration Area
- Ticket required for entry
- Event number: SE3

Purchase tickets online at www.cds.org until Feb. 17. Tickets will not be sold at the door.

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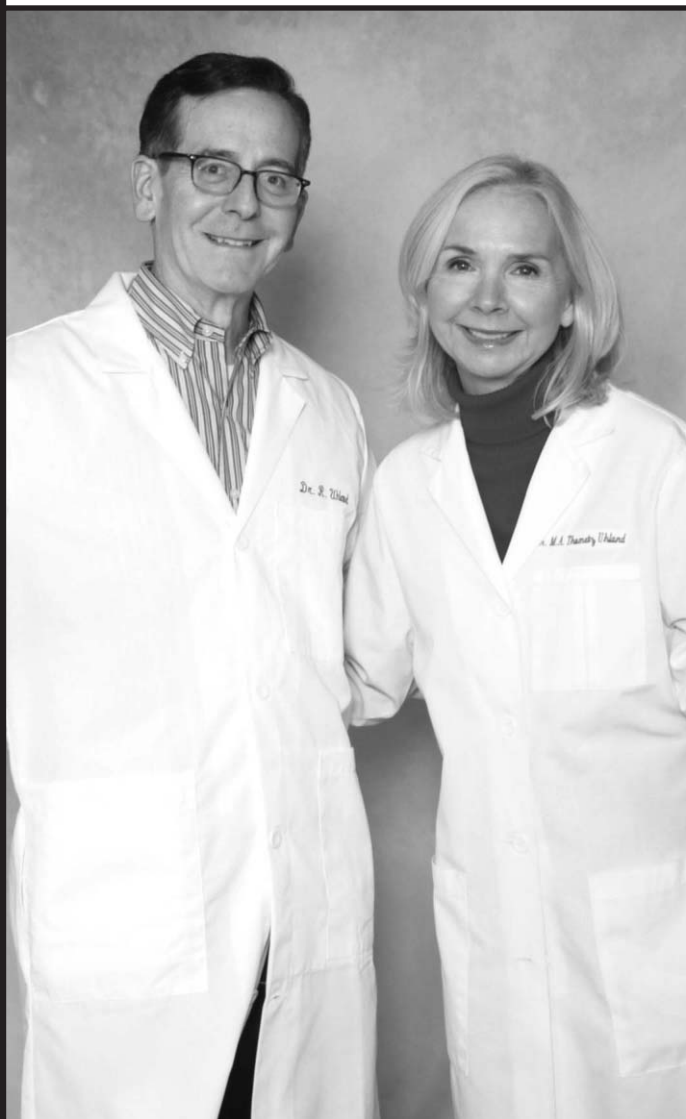
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Southwest Suburban: New listing. Six-op jewel. Practice and real estate. Call for details.

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branch news

Reports from our nine branches

Englewood Branch

by Denise Hale, DDS

Happy New Year to you all!

Rick Schuberth tells me that his first grandchild, Jackson, had his first birthday. Rick's new job is to spoil him! Rick has also been fly-fishing in White River, AR, with his wife, Sue, and daughter, Laura, who out-fished him everyday!

Lee and **Ed Kasper** have been spending their retirement vacationing in Arizona with their son and his family. Ed reports there are no new grandkids!

Rita and **Dave Durkin** recently returned after taking a Viking Cruise to Prague in the Czech Republic.

Carlos Diaz, Richard Pasiewicz, Neil Singh and **Qian Xie** hosted a CE party at their practice. Speaker Jack Hadley presented *5 Things Every Dental Practice Should Know About Social Media*.

Members on the move: **Dave Baptist** is remodeling an office building in Chicago Ridge near Jenny's Steakhouse. I know where he'll be lunching!

Chris Green relocated to a new building in Orland Park. Chris' son, Christopher, is a dentist in Denver and is opening a new office in Parker, CO. His son is getting married in July to a nurse, Jenna.

Valerie Benneke also moved into a new office in Palos Heights as of Jan. 1.

Bob Michet loves his new office in Orland Park!

Glenn Bailey was again jolly old St. Nick at our holiday party. Glenn has been doing this for 17 years and has enjoyed every appearance. Hope the kids aren't reading this article!

Carlo Pagni tells me his daughter,



ENGLEWOOD:
(Anti-clockwise) Lee Kasper, Rita Durbin and Rick Schuberth at the Midland Oral Surgery Christmas party.

Bill and Tammy Hajiharis at the Midland Oral Surgery Christmas party.

Carlo Pagni, Denise Hale and James LoCicero at the Southwest Endodontist party.

Tammy and Bill Hajiharis took their children Harrison, Hayden and Elianna on a Disney Cruise over Halloween.

Caitriona, is interning at Sidley Austin law firm downtown. She is a recent graduate of Georgetown University and is applying to law school.

Mary Ellen and **John Brendich** have been golfing and relaxing with the family in Naples and simply "doing nothing!" John reported that President Donald Trump has requested him to be his Secretary of State. I think that's "fake news!"

Evelyn and **Bob Thies** said that their daughter, Casey, is now a first grade

teacher in Lemont. They're also headed to Naples to do some golfing in February. Nice to see so many of the branch members' college graduates with jobs!

Don Doyle tells me his granddaughter, 7-year-old Tess, played the mouse in *The Nutcracker* in Minnesota. Unfortunately, Don couldn't attend. I'll bet snow was a factor!

Aaron Tucke is proud of his daughter, Aryana, who performed a Bollywood dance for the Meher Dance Company.



Kenwood/Hyde Park Branch by Sherece Thompson, DDS

Kenwood/Hyde Park Branch members took part in a student mentoring event hosted by the Lincoln Dental Society in December.

President Profile

Joshua Ries, DDS • NORTH SIDE BRANCH

Education: Joshua Ries earned his dental degree from Tufts University School of Dental Medicine in 2004. He continued on to complete his specialty in endodontics in 2006.

Family and Practice: Dr. Ries practices in Lincoln Park. He and his wife, Andrea, have two children: Emma and Jacob.

Outside of dentistry, my interests include: doing activities with my children, swimming and woodworking.

When I proudly talk about our branch with new members, I tell them: the North Side Branch strives to promote the importance of participation in organized dentistry by offering all members the opportunity to gather together to learn, exchange ideas, catch up socially and improve dentistry for our patients and the profession. We are proud to offer activities and programs that interest dentists at any stage of their careers and in any type of practice setting. We are excited about the continued growth in attendance at our branch meetings and the strong interest of members taking on leadership roles.



The Ries family: Emma, Andrea, Jacob and Joshua.

On a final, sad note, **George Lingen's** wife of 55 years, Eileen, passed away. George and Eileen had known each other since first grade, more than 72 years. We'll all keep George and his family in our prayers. May Eileen's soul rest in peace.

North Side Branch
by Ashley Kauffman, DDS

Jeff Kramer and **Janet Kuhn** are happy to announce the birth of their grandson, Sean Jacob Halpin. Their daughter, Jessica Kramer, and her husband, Kevin Halpin, are ecstatic to be parents!

Jeff Seredynski recently took a trip with his girlfriend Ashley to explore San Francisco and Napa. They loved all of the amazing wines and delicious foods. If you need a recommendation for this trip, Jeff is your guy.

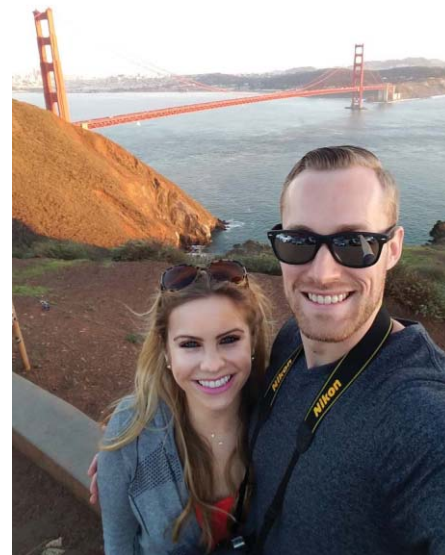
Congratulations to **Lynse Briney**, who was inducted into the American College of Dentists in Denver.

David Evaskus, Steven Herzog, Louis Halkias and **Michael Papadimitriou** of Oral Surgery Associates hosted a continuing education course Nov. 4 at the Doubletree Hotel in Skokie. Don-John Summerlin from the Indiana University School of Medicine presented the lecture *An Update in Oral Pathology*. David, Steven, Louis and Michael thank all of their colleagues and their hygiene staff who took the time to attend that day.

Ron Jacobsen and **Ray Tsou** participated in an Invisalign Summit in Las Vegas in November. They loved learning how others use this product!

Speaking of Las Vegas, **Sammi Kufta** completed the Rock 'n' Roll Half Marathon there in November and tells me she had a fabulous time.

Mital Spatz has opened her practice, Tooth Buds Pediatric Dentistry, which is located at 2929 N. Southport Ave.



NORTH SIDE:
(Top left) Janet Kuhn and her new grandson.
(Top right) Jeff Seredynski and his girlfriend in San Francisco.
(Middle left) Lynse Briney and Joe Hagenbruch.
(Middle right) David Evaskus, Louis Halkias, Michael Papadimitriou, Don-John Summerlin and Steven Herzog.
(Bottom left) Sammi Kufta (second from left) at the Las Vegas Rock 'n' Roll Half Marathon.
(Bottom right) Mital Spatz and her new dental practice, Tooth Buds.

North Suburban Branch

by Karen Kasinski, DDS

David Williams and his wife, Diane, traveled to France in November and visited Paris and the beaches of Normandy. It was a trip they have wanted to take for many years. David's father landed on Utah Beach 72 years ago.

Dave Fulton Jr. started his new dream side job as wine director of The Shanty in Wadsworth of *Diners, Drive-Ins, and Dives* fame. Dave has been presenting lectures on wine for more than 30 years, including to many dental societies and clubs.

Many special guests came to our December branch meeting. Residents from the Advocate Illinois Masonic Medical Center general practice residency program came with their instructor,



NORTH SUBURBAN: Carolers from Glenbrook South High School performed at the December branch meeting.

long-time branch member **James Benz**, to learn about what the CDS has to offer to young dentists. The December holi-

day meeting also featured a performance by carolers from Glenbrook South High School.

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-Dr. Tom Brzostowski, Fairview Dental Group





NORTH SUBURBAN:
(Top left) David Williams and his wife, Diane, in Normandy, France.

(Top right) David Fulton Jr. has a new side job as wine director for The Shanty in Wadsworth. He is pictured with chef/owner Dimitri Kallianis.

(Left) Jim Benz with residents from the Advocate Illinois Masonic Medical Center general practice residency program.

extremely humbled by the award, and said that he is especially thankful for the philanthropic donation by the Arcolians to the Lustgarten Foundation for Pan-creatic Cancer on behalf of his father.

Carolina Scholtz hosted a holiday fundraiser Dec. 11 with some of her friends and colleagues on behalf of Smile Train (www.smiletrain.org). Coco and her family practice have participated with Smile Train for 13 years. Smile Train is an international children's charity that has transformed the lives of more than 1 million children by giving them the power of a smile.

A few of our branch members have been at work on our behalf as our representatives in leadership roles. **Sal Storniolo** attended his first Illinois State Dental Society Board of Trustees meeting downstate in Springfield. He enjoyed taking the train to the meeting and gained a lot of knowledge from the first meeting of his three-year position.

Chuck DiFranco and **John Kozal** attended the Greater St. Louis Dental Society meeting. They were able to fit in an evening hockey game, watching the Chicago Blackhawks beat the St. Louis Blues. The Blackhawks won in the first 30 seconds of overtime!

Mary Starsiak took a quick trip to Anchorage, where she met with the Alaska Dental Board on behalf of the Central Regional Dental Testing Service.

Northwest Side Branch

by Paul DiFranco, DDS, MS

Our Christmas party was held at The Cube at Rivers Casino. Branch President **Gordon Ziols** did an excellent job setting up the party well in advance, and our branch members and their staffs had a wonderful time enjoying the food, company and atmosphere. A few lucky staff members and members walked out with some very nice prizes, and even a few walked away from the casino as winners!

It was a great way to end 2016, and we look forward to the upcoming Mid-winter Meeting, as well as our future branch meetings for the year.

Speaking of Christmas parties, several of our branch members attended the Arcolian Dental Arts Society Christmas party Dec. 13 at Park Ridge Country Club.

Chuck DiFranco secured the venue and performed with his band Dinner at Eight.

Northwest Suburban Branch member **Joe Baldassano** was honored as the "Arcolian of the Year." Joe, who is our current branch president, has been an Arcolian member for more than 28 years, and has been a practicing endodontist and diplomat of the American Board of Endodontics for more than 24 years. **Mike Biasiello** presented a great introduction before Joe gave a very gracious acceptance speech. Joe was



NORTHWEST SIDE: Sharon Horwitz, Thiki Bertrand and Paul Lazari at the December branch meeting.



NORTHWEST SIDE: James Loeser with wife, Jane, and sons, Will, Bryan, Coralyn and newest member Andrew.

Congratulations to **Lou Imburgia**, who was installed as 2017 CDS president-elect. He will become president in 2018.

James Loeser and his wife, Jane, recently welcomed the newest member of their family, Andrew. He joins Will (8), Bryan (6) and Coralyn (3). Congratulations to their growing family!

Rick Stiles tells me that his sons Evan (5) and Kendall (3) have earned their orange belts in tae kwon do, and are now able to break boards with their feet and hands.

Northwest Suburban Branch by Sylvia Deek, DDS

Congratulations to **Renee Pappas** who was installed into the American College of Dentists during the ADA meeting in Denver.

James Frett (pictured at right) is proud to announce the birth of his first grandchild. His daughter gave birth to sweet baby James last month. Jim was thrilled and humbled that his daughter chose to name the baby after him.

President Profile

Gordon Ziols, DDS • NORTHWEST SIDE BRANCH



The Ziols family.

Education: Gordon Ziols earned his dental degree from the Loyola University School of Dentistry in 1983.

Family and Practice: Dr. Ziols is married to his wife, Therese. They have three sons, Jon (and spouse Nina), Phil and Vince. He currently practices in the Jefferson Park neighborhood of Chicago.

Outside of dentistry, my interests include: golfing, skiing, biking and traveling.

When I proudly talk about our branch with new members, I tell them: that involvement in your branch opens up many new relationships with colleagues and allows for new networking opportunities. We have excellent programs that can be enjoyed with your peers in a relaxed atmosphere.



Iwona Iwaszczyszyn and her daughter, **Agnieszka Iwaszczyszyn**, took part in the Mission of Mercy in 2016. While Iwona participates every year, this one was special because it was the first year her daughter was able to provide care as a new dentist. Agnieszka graduated in May from the University of Illinois at Chicago College of Dentistry. Iwona said that the experience was very special to her and she is proud to see her daughter working beside her.

Sylvia Deek, a faculty instructor at the University of Illinois at Chicago College of Dentistry, helped support the student chapter of the Christian Medical and Dental Association with its annual Operation Christmas Child project. Operation Christmas Child is a program



organized through the non-denominational Christian volunteer organization Samaritan's Purse. The students collected toys and hygiene items to pack into shoe boxes, which then get shipped to underprivileged children around the world during Christmas.

In September, **Jack Kenny** traveled to Australia and New Zealand for the Australia New Zealand Forensic Science Society meeting to present a paper entitled *Malpractice and Fraud in the First Degree* in the odontology section.

Jack and his wife visited Sydney, Melbourne, Auckland, Christchurch, Greymouth and Rotorua. Jack visited the Shrine of Remembrance in the Auckland War Memorial Museum, where on exhibit there was a denture fashioned by a Kiwi soldier POW from an aluminum plate while serving in a Japanese prisoner camp.

Jack also presented lectures at the Star of the South Dental Meeting in Houston and the Florida Dental Association Convention this past year. He continues to serve on the Board of Directors of the American Academy of Forensic Sciences.



NORTHWEST SUBURBAN: (Top) Sylvia Deek and volunteers from the Christian Medical and Dental Association prepared shoebox packages for the Operation Christmas Child project.

(Left) Renee Pappas (at right) with her UIC classmate Denise Hale from Englewood Branch and Chuck DiFranco from Northwest Side Branch.

President Profile

Edward Ruiz, DDS • SOUTH SUBURBAN BRANCH

Education: Edward Ruiz earned his dental degree in 1987 from the University of Illinois at Chicago College of Dentistry.

Family and Practice: Dr. Ruiz practices in Homewood. He lives with his wife, Natalie, and daughter, Isabelle. His older children – Tony, Eddie and Jennifer – have left the nest.

Outside of dentistry, my interests include: reading (sci-fi and fantasy fiction, languages, Roman history and *Star Wars*) and holding my new grandson.

When I proudly talk about our branch with new members,

I tell them: the South Suburban Branch is a group of many friendly faces with a great sense of community and pride in our profession. Our meetings bring us together with great food, atmosphere and a sense of kinship that we can use in our profession and beyond.



The Ruiz family: Edward's twin sister Kathy and her husband Brian Bergeron, his daughter Isabelle, parents George and Eleanor, and Edward Ruiz.

South Suburban Branch
by W. Brent Stanford, DDS

Sharon and **Brent Stanford** traveled to California in December to see their daughter Madalaine perform in the Young American College of Performing Arts annual *Magic of Christmas* show in La Mirada. The Young Americans College of the Performing Arts is a performing arts conservatory in the Greater Los Angeles area. Madalaine also performed this past summer for the Young American dinner theater at Boyne Highlands Resort in Michigan.

During the past year, the Young American College has created and performed 425 shows through their 13 national and international tours. They have performed for the survivors of the tsunami-devastated region of Tohoku, Japan, and for recent refugees to Germany.

Michael Barrows (pictured below) was honored for his service in the U.S. Army Dental Corps. He was presented with a photo of himself by an ROTC Cadet during a ceremony at Cantigny Park 1st Division Museum.

Mike is a retired CDS Life Member who practiced endodontics for 20 years in Oak Lawn. He then served for more than 20 years as the endodontics clinic director at the University of Illinois at Chicago College of Dentistry. He retired in 2013 and has since been enjoying living in Frankfort.



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SOUTH SUBURBAN: (Left) Brent Stanford's daughter and wife, Madalaine and Sharon. (Right) Dalia Marouf, Kevin Patterson, Natacha Herard-Exorphe and Crystal Patel at the Ivanhoe Dental Group annual Christmas party.

Karen and **Rich Mantoan** happily and gratefully celebrated their 46th wedding anniversary at Sandals Montego Bay Dec. 6.

Finally, belated birthday wishes to **Ingrid Schultz**, who celebrated Dec. 9

West Side Branch
by Richard Kohn, DDS, and Michael Santucci, DDS



WEST SIDE: Keith Sommers, Richard Kohn, Michael Munaretto and the staff at Cameo Endodontics.

Cameo Endodontics in LaGrange hosted a wine and painting party in downtown LaGrange Nov. 10. Fun was had by all, but we're all convinced that we will have to keep our day jobs.

Michelle Jennings and **Richard Kohn** attended the ADA Annual Session in Denver. The meeting was a great experience for them, as was Denver. They were lucky enough to take a few extra days to visit nearby Estes Park, where the weather was unusually warm for late October. The hiking was beautiful and they were able to get a few close encounters (too close almost) with some elk and were also able to spot a mother bear with her two cubs. Watching the Cubs on TV with other CDS members, they were happy to see them win one of their playoff series.

West Suburban Branch

by Matt Drescher, DDS

Paul Caputo tells me that his son, James, married Melissa Kuhn Oct. 1 at The Drake in downtown Chicago. James and his wife are sous chefs at the world-renowned restaurant Per Se in New York City.

Joseph Malecki is proud of his son Joseph Jr., who competed in the New York City Marathon in November. After months of training, Joseph Jr. finished in the top 25 percent of participants. Joseph Jr. is currently a senior at New York University College of Dentistry and will graduate in May. He plans to become a CDS member after graduation.

Joseph Jr. received a medal for his excellent finish time from the New York Road Runners, a New York community running organization.

Glenn DeWeirdt attended the Cadillac V-Series Performance Lab at the Circuit of the Americas in Austin, TX. He won a prize for the fourth fastest time of the day out of about 100 participants.

Patrick Fleming is excited to have his son **Scott Fleming** join him as a partner in his dental practice. Scott follows his grandfather, the late **William Stoffel**, in the family dental tradition. ■



WEST SUBURBAN:
(Above, L-R) Tony Roma, Cadillac V-Series Chief Engineer; Michael Cooper, Cadillac Factory Race Driver; Glenn DeWeirdt; and Johnny O'Connell, Cadillac Factory Race Driver and the most successful GM factory racing driver from the United States.

(Left) Paul Caputo and his family.

(Bottom left) Paul Kempf, Doug Kay and Dean Nicholas at the December branch meeting.

(Bottom center) Karen Darley won a pair of Bose headphones at the December raffle.

(Bottom right) Raffle winner Kaz Zymantas.



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DENTAL OFFICE
 Dental office for lease in a professional building in North Aurora. High visibility, next to public library. Fully plumbed four treatment rooms, 1,350 square feet. Rent \$1,850.
Call 630.346.4011.

DENTAL SPACE - NORTHWEST SUBURBS
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HIGH-END BUILT OUT DENTAL OFFICE
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 Charming and desirable downtown Naperville dental building. Four ops. Great amenities including on-site parking with 14 spaces, access to public parking and much more. **Please email greatplacenaperville@gmail.com.**

For Rent
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DENTAL OFFICE FOR RENT: Lincoln Square area. Satellite or full-time dental office for rent. Furnishings, equipment, instruments and remaining supplies included. Ample private parking. Good transportation for patients. \$3,000 per month. abeneiman@yahoo.com.

Space Sharing
 SPACE SHARING/SATELLITE OFFICE: Beautiful downtown GP office with ideal location, five state-of-the-art operatories, 2,000+ square feet. Perfect opportunity for suburban practice needing downtown presence, downtown practice wanting to decrease overhead, or specialist/GP starting their own practice. Inquiries drbahu@drramybahu.com or 312.848.7770.

SPACE SHARING IN WEST LOOP
 Beautiful, young and growing dental office with plumbed space offering unique, ground-floor opportunity for an established general dentist to space share. There is the potential to join and merge practices in future. Outstanding location and building with on-site patient parking. **Inquiries: Please email wldentaloffice@gmail.com.**

GENERAL DENTIST/SPECIALIST: Our nine operator, multi-specialty and general dental group practice, located in downtown Chicago's Loop, is seeking a general dentist/specialist to join and merge their practice with our group or stay independent and space share within our office. Retirees outside their covenant not to compete boundary are welcome as well. Cross referrals within our practice is available and standard. One of our senior dentists has retired and we now have chair-time and space to accommodate another dentist. Our practice was initially started in 1911 and is well-established. State-of-the-art equipment. Computers and monitors throughout the office. Please call our office manager, Shanta at 312.922.9595.

LOCATION, LOCATION, LOCATION AVAILABLE 2017: Reserve now. Turn-key office North Michigan Avenue, fantastic Millennium Park views. Four ops/doctor, three to four day workweeks. Fully furnished, equipped, latest technology. Impressive savings, perks, tax incentives for independent practices. More information 317.800.7800 or www.dentalport.us.com

SPACE SHARING OPPORTUNITY/SPECIALIST: Three updated dental operatories available two to three days per week. Located in south suburbs off major highway. Perfect opportunity for specialist start-up or satellite location. Call 708.478.2550.

SPACE SHARING IN GLENVIEW: Office space available in downtown Glenview, which is perfect for a general practice or specialist. It has four dental chairs fully digitalized. Dental practitioners will have access to sterilization room, lab, front desk area, patient waiting area, storage closet and employee kitchen. This is a great opportunity for a brand new dentist, an established dentist or one looking to slow down. Call 224.622.7216.

SPACE SHARING IN OSWEGO: Three-operator 1,000-square-foot in Oswego. Located within small strip mall. Two to three days a week. Send inquiry to chipped12345@gmail.com.

DOWNTOWN DENTAL OFFICE AVAILABLE for endodontist: Downtown specialist looking to share his office with an endodontist. Beautiful four-operator office in the loop. Available two to three days a week. Please call 312.346.0710.

Miscellaneous

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NORTHWESTERN UNIVERSITY DENTAL SCHOOL MIDWINTER RECEPTION: Friday Feb. 24, 5:30 - 8:30p.m. Hard Rock Hotel Chicago, Hamer Room, 4th floor. Call or text: 312.217.9630. Register online: admin.alumni.northwestern.edu/winter2017.



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DENTAL OFFICE IN GLENVIEW FOR SALE: High traffic and in major shopping mall. Four ops, three fully equipped, lease transferable. Without patients' records. Email najungyongwoo@yahoo.com.

OFFICES FOR SALE: PPO/PA kids only office for sale in Joliet (\$300,000, three days/week) and in Lombard (\$180,000, two days/week), very low overhead. New chairs, fully digital chart/X-rays. Email ahmedmataria@gmail.com or call 708.543.079

MILLION DOLLAR NORTH SHORE dental practice for sale: This is a rare opportunity to buy an exceptional dental practice that is patient-focused. Nicely appointed with a transitional decor. Digital paperless. Excellent online presence and great reviews generate 50-60 new patients a month. Fee-for-service and some PPO. Well-trained, respectful staff. Highly respected periodontist, and orthodontist in house. Our patients are loyal, dentally informed and require comprehensive dental care. Nice opportunity to see patients in need of implant dentistry, emax crowns, hybrid prosthesis, cosmetic dentistry, full mouth reconstruction as well as bread and butter procedures. northshoredentalofficeforsale@gmail.com.

GLENVIEW: Professional building in great neighborhood, lots of parking. Two chairs, lab. Gross \$80,000 on two days a week. Lots of potential. Make me an offer. Email lakeshoredental7428@gmail.com.

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Exciting opportunity to buy an established dental practice that is patient-focused. This 4-chair office that is hygiene based with excellent online presence and great reviews generate over 35 new patients each month! We are located in the well-known Oak Brook mall, and have very loyal patients as well as staff. This is a great opportunity to see patients in need of cosmetic dentistry as well as the customary procedures. judi9495@gmail.com

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OAK LAWN – FFS six-op condo, Sold!
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SOUTH/SOUTHWEST SUBURB: Four ops with room to grow, \$660,000 collections. Digital with CAD/CAM, recent renovation. Free-standing building with great visibility.

ONE HOUR SOUTH OF CHICAGO: \$1 million collections, FFS, low overhead, low stress, high tech, high profit.

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FAR SOUTHWEST SUBURBS: \$350,00+, two ops with room, \$200,000+ net on three days.
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WESTERN SUBURBS: \$2 million collections, \$1 million net, FFS, six ops, paperless, cone beam.
WESTERN SUBURBS: Sold!

WESTERN SUBURBS: \$850,000, PPO/FFS, six ops, highly desirable location, all specialties referred out.

NORTHWESTERN SUBURBS: Beautiful build-out and newer equipment. \$200,000+ collections. Purchase at a fraction of startup cost with a patient base.

NORTHWESTERN SUBURBS: \$950,000+, four ops, cone beam, great potential.

NORTHWESTERN SUBURBS: \$1.6 million+, FFS, \$900,000+ net. Beautiful condo for sale.

NORTHWESTERN SUBURBS: \$400,000+, FFS, beautiful office, free-standing building for sale with practice.

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BEVERLY: GP Practice, \$564,000, 90 percent PPO, four ops.

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NAPERVILLE PRACTICE FOR SALE: Dentist is retiring. Established practice with two treatment rooms. \$287,000 average gross. Great start-up or merger. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074, www.e-ppc.com. Professional Practice Transitions.

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CHICAGO: Established two-op practice on high-traffic major street. Excellent starter or second office with good net income. #IL113

SOUTH SUBURBS OF CHICAGO: Doctor retiring from established three to five-op \$450,000 practice with stand-alone building on corner lot. Rent from three tenants would pay for mortgage. Doctor taking off 90 working days a year, no evenings. #IL116

CHICAGO (BEVERLY): Doctor retiring from established four-op practice on very busy Western Avenue with building in desired Beverly neighborhood. Doctor producing \$560,000+ annually on 30 hours in typical week. #IL117

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NORTH SUBURBAN: Beautiful C&B practice with huge upside. Doing \$330,000 on 1.5 days/week! All FFS, great location!

NORTHWEST SUBURBAN GEM! Three-op production office doing \$625,000! Mix FFS, PPO, Public Aid. Make an offer.

WEST SUBURBAN PRACTICES:

- FOUR OPS and all FFS in this one-of-a-kind. Over half revenues from hygiene. Much referred out the door. Huge upside.
- C&B GIANT in wealthy suburban, downtown location! All FFS. Real estate available. Won't last.
- 6 OP POWERHOUSE. Doing \$600,000, but could be so much more. Untapped, built-in referral base. Come see to believe.

NORTHWEST SUBURBAN: New build-out, doing \$475,000 on 3.5 days/week. Great location and staff. Run by associates. You can only go up.

FAR WEST FIND! Practice and real estate. Three ops, can be four. Starter practice priced to sell! IMPLANT/C&B GIANT. Doing \$1.4 million this year! Five ops, huge upside. All general dentistry referred out! Easily \$2 million. Many showings scheduled.

STARTER PRACTICE, all FFS and well-established. Great location, just needs a young doctor. Cheaper than starting from scratch!

SOUTHWEST SUBURBAN: New listing. Six-op jewel. Practice and real estate. Call for details.

ROCKFORD GIANT: Five ops and netting over \$1 million a year. Nothing like it in Chicago. C&B, FFS! Best of everything. See to believe.

CHICAGO PRACTICES:

- SOUTH SIDE: Three ops and cash. Netting well over \$200,000. Blend of payors. Low overhead. Transition possible.
- DOWNTOWN: Great location and motivated seller. Doing over \$450,000 with no marketing. This is a bargain. Call me.

Many more private sales. About to list? Call me to find out!

CHICAGO AVENUE PRACTICE FOR SALE: Located in a busy medical center. Two treatment rooms. Room to expand. Eaglesoft, Schick, digital. Average gross \$239,000. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

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CHICAGO HEIGHTS PRACTICE FOR SALE: Four modern treatment rooms. Digital X-rays. Free standing building for sale. Average gross is \$475,000. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074, www.e-ppc.com. Professional Practice Transitions.

BEVERLY, CHICAGO PRACTICE FOR SALE: Dentist is retiring. Established practice with four treatment rooms. Excellent hygiene program. Average collections: \$600,000. Mainly fee-for-service. Please contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074, www.e-ppc.com.

HUNTLEY: Established GP practice for sale. Dentist wants to retire. Average gross \$930,000. Mainly fee-for-service. Four modern treatment rooms equipped with digital, cone beam. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

JOLIET PRACTICE FOR SALE: Established dental practice. Four ops/busy strip mall. \$478,000 average collections. PPO/fee-for-service. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

PLAINFIELD PRACTICE FOR SALE: Dentist retiring. Five treatment rooms and free-standing condo for sale. Modern buildout/great location. \$661,000 average collections. Mainly PPO. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

ELGIN PRACTICE FOR SALE: Four treatment rooms plus plumbed private office. \$500,000 average collections on two to three days a week. PPO/fee-for-service. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

BRIDGEPORT PRACTICE FOR SALE: Dentist wants to retire. Motivated to sell. Well-established practice located in a medical center. Three treatment rooms. Doctor will help transition. Average collections: \$295,000. Email jplescia@e-ppc.com.

SOUTHWEST SUBURB: Dentist retiring. Five treatment room practice and stand-alone condo for sale. Modern build-out in great location. \$661,000 average collections. Mainly PPO. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

CHICAGO PRACTICE SALES: 773.502.6000 or www.chicagopracticesale.com. Found a practice to buy through a broker or for sale by owner? Need help evaluating the opportunity? Lean more at www.dentalduediligence.com. Visit us at the Midwinter Meeting in Booths 1714 and 1715!
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ILLINOIS PRACTICES FOR SALE:

CHICAGO, NORWOOD PARK AREA: Sold!
CHICAGO: Five ops, fully equipped within a beautiful newer build. FFS and PPO. Collections \$1.3 million.
CHICAGO – BRIGHTON PARK: Under contract! Five ops, gross sales: \$950,000. Building available.
CHICAGO MIDWAY: New! Four ops at street level. Busy area! Building available for purchase. 100% FFS. Part-time schedule. Collections: \$230,000. Great starter or second office!

CHICAGO: Seven ops, fully equipped. Stylish décor. FFS and PPO. Collections: \$1.65 million.
CHICAGO: Sold!

CHICAGO: Five-op buildout. Beautiful and modern. Great location!

DEERFIELD: New! Four fully equipped ops. Well-established, 100% FFS office. Collections: \$360,000. Rare North Shore opportunity!
ELGIN: New! Six-op build with four ops equipped. Busy, high visibility strip mall location. Digital pan/ceph. Paperless. Mostly Hispanic clientele. Bilingual staff. Collections: \$450,000. Looks brand new!
MOUNT PROSPECT: Sold!

NAPERVILLE: New! Four ops, great location in desirable Naperville. Great school system. 100% FFS with collections of \$400,000. Immaculate!
NAPERVILLE: Sold!

NAPERVILLE: New! Two ops, expandable to four. In highly visible strip center located on the busiest street. All equipment included with a film Pan/Ceph. No patients. Start up for a fraction of the price!

SOUTH ELGIN: Four ops, fully equipped with A-dec and two more plumbed. Strip center location with windows in two ops. Panorex and digital X-rays. Collections: \$600,000. Looks brand new!

WESTMONT: Two ops in a strip center, near shopping. Digital. Ample close parking. Collections: \$450,000.

WHEELING: Under contract! Collections: \$1 million. Awesome office with a building available for purchase!

WILL PULL WISDOM TEETH

Place/restore implants in your office. Standard associateship. One to two days per month. Impacted thirds, can bring implant equipment. Fridays ideal. **Email isaacQ@gmail.com.**

Positions Wanted

PART-TIME GENERAL: Our multi-specialty office is seeking to add a part-time general dentist to our office! Our advanced technology and expanding office space sets you up for success! Email resume to dentaloffice7011@yahoo.com.

PART-TIME PEDIATRIC: Our multi-specialty office is seeking an energetic and team-oriented pediatric dentist to our team. The lack of pediatrics in the surrounding area sets you up for success! Send resume to dentaloffice7011@yahoo.com.

SEDATION GP SEEKING FULL-TIME EMPLOYMENT: GP with 12 years of experience seeking full-time employment. Currently practicing pediatric IV sedation. Invisalign certified. Enjoys oral surgery, anterior endodontics, veneers, prosthodontics. egwilschkedds@gmail.com.

Opportunities

GENERAL DENTIST NEEDED: Established and growing practices in South Plainfield and Naperville in need for an associate. Fun loving team. All new equipment. Please email resume to raunakp1@yahoo.com.

DENTIST OR ORAL SURGEON WANTED for West Town located dental group treating management problem patients and those needing oral surgery with IV sedation and general anesthesia. Busy practice with statewide referral base. We accept most insurances, including managed care plans and Medicaid. If you have an interest in treating a highly underserved community as well as excellent compensation, please send your CV to Nidza at toothgroup@comcast.net.

ENDODONTIST – CHICAGO: Family Dental Care, www.familydentalcare.com. Seeking endodontist or endodontist resident full- or part-time. Very high income potential. Currently five locations and growing, 95 percent fee-for-service. No Public Aid. Call 773.978.7801 (ask for Laura) or email personnel@familydentalcare.com.

DENTAL DREAMS is actively seeking motivated, quality-oriented associate dentists for our offices in Chicago, IL and surrounding suburbs. We provide the ultimate in quality general dentistry to the entire family in a modern, technologically advanced setting with experienced support staff. Our highly valued associates enjoy top tier compensation. Compensation includes: Sign-on bonus up to \$30,000. Average compensation of full-time dentists in excess of \$220,000 per annum. Guaranteed base pay. Clinical Practice includes: Complete autonomy over treatment planning. Mentoring by top rated, experienced clinicians. Benefits include: health insurance, malpractice insurance, three weeks' vacation, continuing education, relocation expenses, Visa and permanent residency sponsorship, and dental coverage for associates and immediate family members. Make Dental Dreams a reality for you. Please contact us to learn more about rewarding associate dentist opportunities with Dental Dreams. We offer full-time, part-time and Saturday-only schedules. Phone: 312.274.4598. Email: recruiting@dentaldreams.com. Website: www.dentaldreams.com.

FLEXIBLE LOCUM TENENS OPPORTUNITY: Midwest Dental is seeking experienced dentists to fill daily/weekly/monthly locum tenens needs to cover leaves and extended vacations. Perfect for dentists wanting to pick up extra hours. We offer competitive pay and give you complete freedom to work as many locum sessions as you'd like. May involve travel with overnight stays. Typically includes 32-36 hours per week when needed. Opportunities are available at practices across the country. Contact Carly Ruffedt at 715.225.9126 or cruffedt@midwest-dental.com.

GENERAL DENTIST: Family Dental Care. Full- or part-time. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95 percent fee-for-service. No Public Aid. 773.978.7801 (ask for Laura) or email personnel@familydentalcare.com. familydentalcare.com.

GENERAL DENTIST FULL-/PART-TIME: With great compensation and sign-on bonus. General dentist needed for a modern, busy and growing practice located in Franklin Park (few minutes south of O'Hare Airport). Excellent support staff, amazing environment and great compensation, which includes sign-on bonus. Email efficientdentist@gmail.com.

GENERAL DENTIST

General dentist position for busy far western suburban practice, (Yorkville). Easy drive form the Fox Valley area. **Please send your CV for consideration to dahygdds@gmail.com.**

FULL-TIME GENERAL DENTIST NEEDED

or well-established practice, 45 minutes south of the city. This successful office is in need of an immediate second dentist to allow continued growth. \$125,000 base guarantee with a \$5,000 signing bonus. Also provided are incentive bonuses, medical insurance, life insurance, long-term disability coverage, 401(k) plan and paid continuing education credits. **Please email your resume to dental129@gmail.com.**

GENERAL DENTIST NEEDED IN WHEELING: Wonderful clinic in Wheeling looking for a compassionate dentist for a part-time (Friday, Saturday) position. We have a phenomenal staff support and excellent multicultural patient base. We are a fee-for-service, PPO and Medicaid practice. Doctor must be enrolled or credentialed with PPO and Medicaid dental plans. Comfortable seeing patients of all ages including kids and seniors. Excellent chair side manner and be willing to focus on patient education. Pay on collections and CE annual allowance. Email resume to onedentalcareer@yahoo.com.

PART-TIME DENTAL POSITION: Very flexible hours (\$300,000/year, three days/week) PPO/FFS-PA for kids only. New office fully digital. Pay 35 percent collection. Located at 323 E. Cass St., Joliet. Call 708.543.0795 or email ahmedmataria@gmail.com.

ASSOCIATE DENTIST: Full-time/part-time positions in far north suburbs for associate dentists in multiple locations in fee-for-service and PPO dental practices with a great supporting staff and digital offices. Please send resume to dentalfortune@gmail.com.

ORTHODONTIC ASSISTANT NEEDED to expand services. Start small, but can grow. Please send résumé to chicagodentalbroker@gmail.com.

GENERAL DENTIST NEEDED

Full-time/part-time general dentist needed for our growing, state-of-the-art Palatine practice. New graduates welcome, daily minimum guarantee. Accepting PPOs/Medicaid/fee-for-service. **Send resume to aniafamilydental@yahoo.com.**

DENTIST NEEDED

Dentist is moving to Chicago office full-time and looking for associate to take on all current and future patients in Round Lake office. **Contact drkorovilas@gmail.com, if interested.**

ORAL SURGEON NEEDED

Busy multi-specialty practice looking for board certified oral surgeon two to three days a month. Naperville location. Motivated oral surgeon would be joining a great team of general dentist and specialist. Looking to fill this position immediately. **Email drsud.dds@gmail.com.**

ASSOCIATE DENTAL POSITION AVAILABLE: Very successful high-quality multi-specialty dental office looking to expand and add a general dentist to the practice. This is a part-time position with the potential for additional days in the future. Candidate must be a contracted provider for PPO and All Kids insurance plans (already in network preferred). Please email your resume to dental979@gmail.com.

FULL-TIME/PART-TIME ASSOCIATE DENTIST: Full-time/part-time associate position available for growing practice group in Springfield. Great opportunity with partnership potential for a growth oriented dentist. If interested, send CV to alicia@practicewater.com.

GENERAL DENTIST: The Dental Clinic of Marshfield currently has an opportunity for a general dentist to join our multi-specialty practice. This is an excellent opportunity to build your practice with the support of colleagues, staff and our excellent reputation for high quality care. We offer associates, after three years of employment, the potential for a buy-in as an equal partner to the corporation. In addition to a competitive salary, we provide a generous benefit package. For further information contact Dental Clinic of Marshfield, 306 W. McMillan Rd., PO Box 929, Marshfield, WI 54449, Attn: Mr. Neil Armitage or call 715.387.1702 or email neil.armitage@dentalclinicofmarshfield.com.

LOOKING FOR A GP WITH EXPERIENCE

in cosmetic, invisalign and Cerec. Full-time four to five days a week for growing private practice downtown. Future buy in/out possible. We are a growing private practice downtown located in the heart of the financial district.

We are looking for a GP with at least three+ years experience. No HMO or DMO, just fee-for-service and PPO. High-income potential and future buy in/out opportunity for the right candidate. Some experience with cosmetic, Invisalign and Cerec technology would be preferred. Start date can be as early as February 2017.

I look forward to hearing from you.

Email us at cosmeticdentistryofchicago@hotmail.com.

PARTNERSHIP OPPORTUNITY: SANDWICH (located just west of the far western suburbs of Chicago). Partnership opportunity in an established, high-quality, fee-for-service dental practice. This is an exceptional opportunity and candidate must be committed to providing optimal patient care with exceptional technical skills, strong people skills and a passion for excellence. This practice has a dynamic, experienced team and a strong emphasis on CE and professional growth. Please send a letter outlining your future objective and CV to: The Sletten Group, Inc., phone: 303.699.0990, fax: 303.699.4863, email: pam@lifetransitions.com.

GENERAL DENTIST: General dentist needed for busy North Michigan Avenue practice. Please submit your CV/resume for consideration. Experience desired. Email dahygdds@gmail.com.

FULL-TIME ASSOCIATE DENTIST: Full-time associate position available for coming startup practice in growing Austin Hill Country (Leander, TX). Great opportunity with partnership potential for a growth oriented dentist. If interested, send CV to alicia@practicewater.com.

GENERAL DENTIST: Our nine operatory, multi-specialty and general dental group practice, located in downtown Chicago's Loop, is seeking a general dentist to associate with our practice. The days needed are Friday and Saturday. Please call our office manager, Shanta at 312.922.9595.

ASSOCIATE DENTIST POSITIONS AVAILABLE

Seeking associate dentist in northeastern Illinois and southeastern Wisconsin. We are a fast-growing, privately owned dental offices in Illinois and Wisconsin, seeking a talented and enthusiastic associate dentist to join us in our great offices.

- Fast-growing, top-quality, privately owned offices
 - Full-time employee opportunities available which includes guaranteed pay and benefits
 - Enjoyable, respectful and professional environment
 - Newest, most advanced instruments/procedures
 - Full educational support and in-practice training allowances for CE
 - Flexible hours with outstanding morning and evening shifts available
 - Compensation is highly competitive
- Your role will be vitally important to keeping our practice running smoothly and maintaining our valued patients in the highest level of dental health. If you are excited by these extraordinary opportunities we look forward to hearing from you very soon. Full-time and part-time positions available. **Please email recruitment@dentalcareproviders.org.**

GENERAL DENTIST FOR SOUTHWEST SUBURBS:

Great opportunity for enthusiastic and dedicated individual with the ability to deliver quality comprehensive operative dentistry in Ottawa, IL. Excellent compensation package. Two days per week to start. Please email resume or CV to cmesmile50@gmail.com.

GENERAL DENTIST IN PLAINFIELD: Great opportunity to work in the state-of-the-art PPO/fee-for-service practice. Latest technology and well-trained staff. Three days a week with possibility to grow. Email ptdentaljob@yahoo.com.

LOOKING FOR ASSOCIATE: Looking for a full-time associate in DuPage County. Pay based on production. Please call 630.229.5469.

GENERAL DENTIST: Established practice in north-west suburb of Chicago seeking general dentist to join our team. Experience in practice is preferred, but new graduates welcome. Interested individuals please email ortho40sr1@gmail.com.

PART-TIME GENERAL DENTIST ASSOCIATE

Part-time associate needed for southwest suburban general dental office. We are a growing, family dental practice looking for an associate to work one to two days per week. No Saturdays, one evening shift per week. We have a busy hygiene schedule and a restorative-based practice. We accept limited PPOs, no HMO or Medicaid. Will pay based on a percentage of production. At least two years of experience is a must. **Please send CV to mokenadentaljob@gmail.com and we can discuss details further.**

GENERAL DENTISTS IN NORTH SUBURBS

Immediate openings for experienced or new graduates for state-of-the-art dental offices in north suburbs. Digital offices with a great patient base, staff and good income potential. **Please send resume to dentistry1199@gmail.com.**

GENERAL DENTIST ASSOCIATE NEEDED:

Full-time/part-time GP needed for growing modern southwest suburban practices. Mainly PPO/fee-for-service. Email resume. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions, www.e-ppc.com.

ASSOCIATE OPPORTUNITIES THROUGHOUT

Chicagoland: Tru Family Dental is seeking associates/lead associates for Chicagoland practices. Candidates will embody integrity, professionalism and desire to produce quality patient care. Looking for experienced, highly motivated doctors to lead successful practices. Candidates must have exceptional clinical skills, personable chair side manner and team skills. Competitive collection percentage, malpractice and CE included in compensation. Please submit resume to bhalcott@trufamilydental.com or call 815.579.2020.

ORAL SURGEON: Busy General Practice looking for board-certified oral surgeon two days a month. Wood Dale and Bartlett location. Looking to fill this position immediately for surgical extractions, implants and sedation. Email rp315@yahoo.com.

FREE, BRAND NEW OFFICE, DOWNTOWN CHICAGO

New four-operatory staffed dental office being built in downtown Chicago. Ready Spring 2017. Email any business proposals, ideas, or opportunities to fill the office, and the space is yours. GPs and specialists welcome. **Email chicagodentalcareer@gmail.com**

GENERAL DENTIST

We are seeking a motivated and team-oriented general dentist for our Lombard and Chicago locations. Our offices are equipped with the latest technology. Join our skillful, high-speed team dental team. **Email dentaloffice7011@yahoo.com.**

DENTIST: Dentist wanted for Chicago Public Schools Sealant Program. Responsible for exams and sealant checks. Good established team, and good pay. Must be willing to travel throughout city. Please contact garywegmann@gmail.com.

GENERAL DENTIST: Part-time associate. Our fast-paced family practice located in Streamwood needs a part-time general dentist, with the possibility of becoming full-time in the near future. Excellent working environment, digital X-rays, trained staff. We pay higher on percentage of production than industry standard or a guaranteed minimum salary of \$600 per day, whichever is higher. If you are a producer then this is the place for you to be in. Our doctors on average make \$1,000 to \$1,500 per day. Accepting most insurances, no HMOs. Signing bonus, paid malpractice with full-time position. Retention bonus with the completion of each year anniversary. Relocation bonus for out-of-state move-ins. We sponsor immigration Visas. Email streamwooddental@outlook.com.

GENERAL DENTIST FULL-TIME/PART-TIME: Great compensation plus sign-on bonus. Motivated associate needed immediately for a modern family practice located in Franklin Park (few minutes to O'Hare Airport - around 30 minutes from West Loop in Chicago) to join our team. Excellent support staff and environment. Competitive compensation which includes sign-on bonus. New graduates welcome for summer of 2017. Email efficientdentist@gmail.com.

ASSOCIATE OPPORTUNITIES IN CHICAGO AND NORTHLAKE

Dental Starz, LLC, is seeking an associate dentist for state-of-the-art Chicago and Northlake busy practices. Candidates must demonstrate professionalism, quality patient care, be willing to do comprehensive dentistry and must be highly motivated. Great opportunity to experience implants, orthodontics, etc. Competitive production-based percentage, may qualify for malpractice and health insurance reimbursement. **Please submit resume to dradilasim@hotmail.com, 708.562.5100.**

OFFICE MANAGER POSITION AVAILABLE

in West Loop. Must be available to work some nights (until 8 p.m.) and Saturdays. Eaglesoft/management experience necessary. Competitive pay and benefits. **Email resume to cworthdds@gmail.com.**

ASSOCIATE PART-TIME DENTIST: Our busy family practice located in southwest suburban location needs a part-time general dentist. We are located 20 minutes from Naperville and Aurora area and 15 minutes from St. Charles, Wheaton, Carol Stream and Bartlett area. We have a solid patient base and digital X-rays with trained staff. We pay higher than industry standard on percentage of production or a guaranteed base salary, whichever is higher. Our doctors on average make between \$800-\$2,000 per day. If you are a producer then this is the place for you to be at. Accepting most insurances. No HMOs. Email southwestdentalpc@gmail.com.

GENERAL DENTISTS: Well-established practice has immediate openings for experienced dentists on the south side. We offer flexible scheduling, all digital offices, benefits, and pay generously on production (averaging \$2,500 - \$6,000 daily). Contact stefanee.horwitch@sfchicago.com.

LOOKING FOR AN AWESOME GENERAL DENTIST in the South Loop. Looking for a highly motivated general dentist for an established multi-specialty practice in the South Loop. We are currently preparing to expand and would like the perfect candidate who desires working with great staff and a solid patient base. CE opportunity available. Please forward resume with credentials and references to areznikov@dentalgroupofchicago.com.

GENERAL DENTIST

Looking for a new opportunity to be a part of a successful and growing organization where you can grow professionally? Everyone's Family Dental is looking for a general dentist to join our team. As a dentist you will have the opportunity of a lifetime to impact the community and make a real difference. We offer a \$750 daily minimum. Flexible time off. Full-time opportunity. **Send your resume now to dental6027@gmail.com.**

ORAL SURGEON WANTED, FULL-TIME

Full-time oral surgeon wanted. Guaranteed compensation of \$425,000 plus achievable monthly bonus and benefits. **Please send resume to chicagoomfs@gmail.com.**

DENTIST: Solo GP seeks GP to join practice. Must want to develop career in Hinsdale. Orthodontics, implant placement or AEGD a plus. Fax CV to 630.323.9545.

PART-TIME OR FULL-TIME DENTISTS NEEDED for a Chicago dental office. Convenient location in the city. Base salary or percentage of productivity. Please email résumé to aqel4@msn.com.

ASSOCIATE DENTIST: General dentist to join a group practice in western suburb. High-tech modern office with friendly staff. Please send resume to dental1946@gmail.com.

GENERAL DENTISTS NEEDED: General dentists needed to work in our busy Chicago practices. Have clinical freedom and autonomy like in traditional private practice without the burdens of practice management, and no production quotas. Our offices are state-of-the-art with great support staff. Competitive compensation and generous benefits with signing bonus. Call 773.456.7071 or send resume to abolivar@destinydentalcare.com.

PEDIATRIC DENTIST PART-TIME: Maternity leave in March. Pediatric dental office located in southwest suburbs of Chicago, seeking a pediatric dentist that can cover maternity leave in March. Considering all options for day/times/availability. Email bitesizepediatricdentistry@gmail.com.

WORK AT AN AWESOME PRACTICE

Shining Smiles seeks full-time or part-time associates for our Bolingbrook and Naperville locations. Modern office with great patients and excellent income potential. Check out our website www.shiningsmiles.com and come work with the best. **Please email yongkim1029@gmail.com.**

ASSOCIATE DENTIST

Full-time/part-time position available for well-established dental practice located far west suburbs, 25 minutes from Aurora and Naperville. Our well-trained and experienced staff complements the state-of-the-art practice. Competitive compensation along with strong patient base. **Please email CV to dentalclinic393@yahoo.com.**

GENERAL DENTIST NEEDED: Chicago north suburbs. Multi-dentist, state-of-the-art general dentistry practice seeking enthusiastic associate leading to a partnership, if desired, to replace a retired dentist in our 50-year established practice in the Gurnee area. Technology intensive practice: completely digitized, intra-oral cameras, CEREC Bluecam and crown milling unit, air abrasion, water and diode lasers, KaVo Electric handpieces/rotary endodontics, electronic Apex locators, audio-visual patient education. PPO and fee-for-service only. Competitive compensation with benefits (including malpractice insurance). Email resume/inquiries to toothnumber6@outlook.com.

BUSY SOUTHWEST CHICAGO OFFICE SEEKING full-time dentist: Friendly office is seeking general practice dentist for four days a week plus occasional Saturdays. We accept PPO, FFS, and Medicaid (kids only). For more details about us, visit www.forever-dental.com. Email resume to rdhake@forever-dental.com.

GENERAL DENTIST NEEDED in Elmhurst and/or Frankfort. Associates look no further. Immediate openings. Looking for dentists with experience to join our Elmhurst and/or Frankfort locations. Great supporting staff, full digital practice. Ownership opportunity available at each location. Send resume to psjobs@comcast.net.

MATERNITY LEAVE COVERAGE: Maternity leave coverage for four-six months. Quality-oriented, busy, friendly Hoffman Estates general practice. Send resume to dentistryhe@gmail.com.

GREAT DENTISTS WANTED: Signing bonus. Midwest Dental is seeking a great dentist to lead our Midwest Dental practice. This position offers excellent compensation and benefits, a great work-life balance and unlimited opportunity for professional development. Our support team handles the administrative details, allowing you to lead your team while focusing on dentistry. If you possess a passion for providing quality care and are looking for a rewarding career opportunity, please contact Nicole Long at 262.505.3838 or nlong@midwest-dental.com.

DENTAL FRONT DESK POSITION: West suburbs PPO and fee-for-service private practice looking for full-/part-time position. Experience verifying insurances needed. Fluent in English and Spanish is a must. Send resume to dentalofficejob16@gmail.com.

ASSOCIATE DENTIST: State-of-the art multi-specialty group practice has an immediate full-time associate position available in our north side locations. Please send resume to drsharma@atooth.com.

MILES FAMILY DENTAL (Antioch, Richmond, Winthrop Harbor, IL): seeks an enthusiastic, motivated experienced general dentist to join our dental family in the beautiful northern Illinois, Chain O' Lakes area. Assuming third office; autonomy to choose hours and build practice. State-of-the-art. Computerized, digitized, intra-oral cameras, velscope, electric handpieces, etc. PPO and fee-for-service only. Should be comfortable performing all phases of general dentistry. Compensation based on production. Must possess current DEA and NPI number, as well as current Illinois dental license. Please email resume/inquiries to toothdoc62@gmail.com.

FULL-TIME DENTIST WANTED – CHICAGOLAND offices: Gain tons of experience while treating a mixture of cash/PPO/Medicaid patients (no HMO). We see everyone from seniors who need surgical extractions to kids who need comprehensive care and everyone in between. Hit the ground running without waiting to build your own clientele. We help train new dentists. Malpractice insurance paid. Recent graduates welcomed. Please email résumé to manager@allstardentalclinic.com.

IMMEDIATE OPENING FOR DENTISTS: Excellent opportunity for full-time or part-time position in far north suburbs for an experienced general dentist. Great support staff, digital office with good compensation. Can sponsor Green Card or Visa, if needed. Please email resume to dentrix90@gmail.com.

ASSOCIATE DENTIST NEEDED – NORTHWEST suburbs: Associate dentist, Chicago northwest suburbs. State-of-the-art private practice seeking motivated individual to join our team. Services provided include CEREC crowns, single tooth implants, endodontics, oral surgery, aesthetic and general dentistry. Starting at two to three days per week with the opportunity for partnership for the right candidate. Please email resume to smiles@northwestdentalhealth.com.

GENERAL DENTIST – WESTERN SUBURBS: Beautiful modern office seeks a general dentist for Mondays, Wednesdays, Fridays and one to two Saturdays a month. Guaranteed per-diem/35 percent collections, whichever is higher. Looking to start January 15. Future ownership available. Please email profile and interest to thefamilydentalgroup@gmail.com.

GENERAL DENTISTS NEEDED starting in summer 2017 for digital, state-of-the-art offices within a 30-minute commute of Chicago's west suburbs. Recent graduates welcome. Friendly staff and excellent compensation, including a daily guaranty, sign-on bonus, CE and health insurance allowance and paid malpractice insurance. Email dmddds007@gmail.com.

GENERAL DENTIST: State-of-the-art office is seeking two full-time dentist associates. We are located in Wisconsin. Great opportunity for new graduates, HPSA tuition benefit \$50,000. Sponsor H-1B. Email idental1320@gmail.com.

MIDWEST DENTAL ASSOCIATES is looking for motivated and creative dentists to join our team in providing care to a variety of patients. General dentist position available in both Aurora and Chicago, and new locations to come. We are also looking for an orthodontic and endodontic specialist for a part-time position. You will be working with paperless charting and digital radiographs along with a variety of other dental technologies. New dental graduates are welcomed. Please fax resume to 630.499.9494 or email to mwd2008@gmail.com. Call us at 630.499.9400.

SEEKING A MOTIVATED AND INDEPENDENT dentist: Associate general dentist wanted for four days per week at a busy north suburban practice. Some private practice experience preferred. Office is newer but already established, fully digital and paperless with a well-trained and efficient staff. We do not accept HMO. Compensation based on production with a guaranteed minimum. Our established Associates earn over \$200,000 annually. Patients care is our No. 1 priority – we offer comprehensive treatment including endodontics, orthodontics, and implants – all treatment provided by general dentists. Thank you. Please email resume or CV to midwestfamilydental@yahoo.com.

DENTAL ASSOCIATE: General dentist needed full-time/part-time in Chicago and Elmwood Park. Offices are well-equipped with experienced support staff. New graduates welcome. Established patient base of fee-for-service, PPO and Public Aid. Implant, periodontal surgeries, orthodontics, prosthodontics, restorative as well as cosmetic procedures done on-site. Please submit your CV to dentalassociateapplications@gmail.com.

GENERAL DENTIST: Our fast-paced office located near Rockford needs a full-time/part-time general dentist. We are looking for a dentist who is comfortable in all phases of general dentistry, who has an outgoing personality, who is a team player, who is a producer but patient care is his/her top priority. We compensate on 33 percent of the net production or \$700 per day base salary, whichever is higher. We have an established patient base and professional and courteous team members, we also sponsor immigration. Signing bonus. Paid malpractice. Email belvideredentalpc@gmail.com.

DOWNTOWN OFFICE: One to two days per week associate. Interested in working in "retirement?" We might just have the limited work schedule, low-pressure opportunity, you want. Text 312.505.2918.

ASSOCIATE DENTIST FULL-TIME/PART-TIME: Our busy family practice located in Round Lake area needs a full-time/part-time general dentist. We have a solid patient base, digital X-rays and trained friendly staff. Phenomenal income potential as we pay on a percentage of production or a base salary whichever is higher. Signing bonus, paid malpractice. Retention bonus with completion of each year anniversary, relocation bonus if you are moving in from out of the area. We sponsor Green Card. Email accuratedentalpc@gmail.com.

GENERAL DENTIST NEEDED: Looking for part-time associate (two days) at our modern, digital, CT scan-equipped office. Located in the northwest suburbs. We provide comprehensive treatment options: endodontics, implants, cosmetic dentistry, orthodontics. Accepting PPOs/All Kids/fee-for-service. Excellent, experienced staff and friendly working environment. Please email resume to newhire1329@gmail.com.

GENERAL DENTIST FULL-/PART-TIME with great compensation and sign-on bonus. General dentist needed for a modern, busy, and growing practice located in Franklin Park (by O'Hare Airport). Excellent support staff, amazing environment and great compensation, which includes sign-on bonus. Email efficientdentist@gmail.com.

GENERAL DENTIST: Dentist help wanted Woodstock. Busy friendly dental office with nine operatories and an awesome staff. We have three full-time assistants and three hygienists. Must be proficient in crowns, fillings and pediatric care. For more information, please see us at www.familydentistryofwoodstock.com. Please email your resume to family_dentistry@att.net.

GENERAL DENTIST: Well-established and flourishing practice has immediate openings for dentists on the south side. We offer flexible scheduling, all digital offices and pay generously on production (averaging \$2,500 - \$6,000 daily). Contact stefanee.horwitch@sfchicago.com.

HYGIENIST – MICHIGAN AVENUE PRACTICE: Experienced hygienist needed for busy Michigan Avenue dental practice three to four days per week. Please send CV to dahygdds@gmail.com for consideration. Immediate opening.

ENDODONTIST NEEDED: One day a week. 50 percent collection. Practice has a microscope. Insurance-based practice in Morton Grove. Contact dentaloffice175@gmail.com.

ASSOCIATE DENTIST NEEDED: Busy office seeks part-time or full-time associate dentist. Located in rural Kirkland, IL. We can offer you a full schedule with excellent pay. Our office has the newest technology and has been recently renovated. Enjoy being able to focus on practicing dentistry with the assistance of our well-trained staff. Eventual buy-in opportunity for the right candidate. Email resume to bjrunne@gmail.com.

CHARTS REVIEWER AND AUDITOR needed for multiple locations in dental company. Must have prior experience in this area. Please email resume to aqel4@msn.com.

GENERAL DENTIST NEEDED: Confident GP needed to treat children three to 21 in our fully digital state-of-the-art offices in Chicago and suburbs. \$600 daily guarantee plus production incentives. Full benefits. 75 percent Medicaid/ 25 percent PPO. Credentialed with Medicaid is helpful. Please send CV to hrenchidental@gmail.com.

PART-TIME DENTIST NEEDED: Part-time dentist needed for rapidly growing practice in far southwest Chicago suburb. Strong potential for eventual full-time. Full-service practice with in-office cad/cam technology. Pay on production. Please send resume to drbellmd@hotmail.com or call 815.942.0182 for more information.

GENERAL DENTISTS: Well-established and flourishing practice has immediate employment opportunities on the south side. We offer flexible scheduling, all digital offices, health benefits and pay generously on production (averaging \$2,500 - \$6,000 daily). Contact stefanee.horwitch@sfchicago.com.

PART-TIME ASSOCIATE DENTIST opportunity available for downtown Michigan Avenue fee-for-service/PPO practice. Candidate starting one day week growing to several days as needed. This mentoring, potential partnership, opportunity will suit those who want to develop and grow into a private practice. Three years experience required. yourddsinc@gmail.com.

ORTHODONTIC SPECIALIST wanted one Saturday per month with potential to add more days as company grows. 80 percent of collections to provider. Must provide own assistant and equipment (except Pan/Ceph), we provide support staff and schedule/patient base. Located in 60632. Contact stefanee.horwitch@sfchicago.com.

GENERAL DENTIST NEEDED: Part-time opening for our modern, digital, paperless office. Northwest suburbs. We provide comprehensive treatment options: endodontics, implants, cosmetic dentistry, orthodontics. Accepting PPOs/All Kids/fee-for-service. Excellent, experienced staff and friendly working environment. Please fax resume to 847.701.2740 or email to dental847@yahoo.com.

GENERAL DENTIST NEEDED PART-TIME: Glenview and Chicago. We are looking for an experienced dentist who loves a private practice type of environment to join our team. The right person is quality-oriented and understands the needs of patients and is able to communicate effectively. Our offices serve pediatric and orthodontic patients. We also have great support staff that want to help make our dentists' days less stressful. We offer digital X-rays, isolate, invisalign and have a modern facility in which to work in. Compensation is competitive with experience. Please email yumdds@gmail.com.

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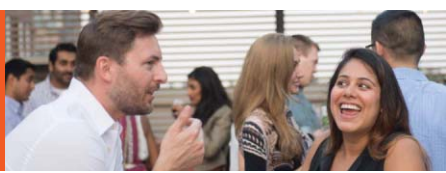
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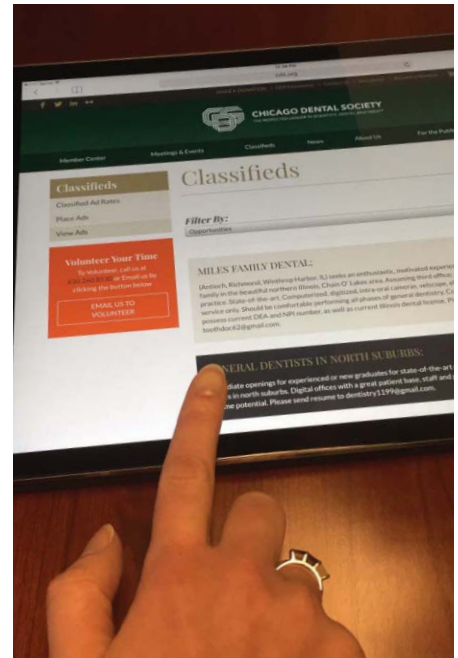


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FINAL IMPRESSIONS by Walter Lamacki, DDS

Write to Dr. Lamacki at wlamacki@gmail.com.

County soda tax a courageous decision

Photo: Brent Hofacker / Shutterstock.com

IN NOVEMBER, THE COOK COUNTY BOARD OF COMMISSIONERS APPROVED A PENNY-PER-OUNCE TAX ON SUGARY AND ARTIFICIALLY SWEETENED DRINKS. It passed when the proposer of the tax, Cook County President Toni Preckwinkle, broke an 8-8 tie by casting her vote for her proposal.

The new tax on soft drinks was pushed to close a \$174.3 million shortfall in the county's budget of \$4.4 billion, according to news reports.

Some describe the new tax as a "hidden" tax that disproportionately weighs on the poor. Others believe the soda tax is a user tax, analogous to the levy on tobacco products.

Crain's Chicago Business opposed the tax, citing a host of recently enacted consumer tax increases by the county. They recommended a property tax hike, describing it as a fairer solution to the budget deficit. Property taxes for Cook County residents have not risen since the mid-1990s.

The Illinois Beverage Association formed a coalition, No Cook County Beverage Tax Coalition, charging that the proposal is regressive and would harm small business and adversely affect the 2,200 teamsters, who work in production and delivery of non-alcohol, sweetened beverages.

Despite efforts over decades by the sugar and beverage industry to improve the image of sugar to consumers, consumption of beet and cane sugar fell 38 percent from 1970 to 2005. In 1999, the average American consumed 111 grams (423 calories) per day. In recent years sugar intake leveled off to 94 grams or 358 calories per day.

However, there is work to be done.

Dental decay, in decline since the 1970s, has seen a small but significant uptick in children. The increase is greater in the African-American, Hispanic and underprivileged segments of the population.

The benefits of limiting sugar in one's diet are not only diminishing dental caries, but also the control of diabetes and obesity. The World Health Organization and most public health agencies support a tax on sugary drinks. Philadelphia enacted a levy last year; Mexico enacted a tax in 2014, and the cities of San Francisco, Oakland and Albany are considering measures to tax soft drinks. The health benefits of reducing sugar intake are indisputable.

Ms. Preckwinkle was swept into office as a reform candidate. She inherited a bloated bureaucracy, rife with inefficiencies, often abetted by political hires; she has made strides in taming the beast. A sizable item in her proposed budget addresses the underfunded employees' pension plan, mismanaged by previous administrations. She has eliminated nearly 10 percent of the workforce and instituted best practices in the everyday management of the county.

Yes, a property tax increase is more equitable, but the 17 Cook County commissioners don't have the political courage to enact it, lest it causes their defeat at the polls.

I hate being nicked and dimed with taxes, but as a health care professional, the potential health benefits of reducing the intake of sugar from soft drinks trumps my dislike of a penny-an-ounce tax. ■

I hate being nicked and dimed with taxes, but as a health care professional, the potential health benefits of reducing the intake of sugar from soft drinks trumps my dislike of a penny-an-ounce tax.



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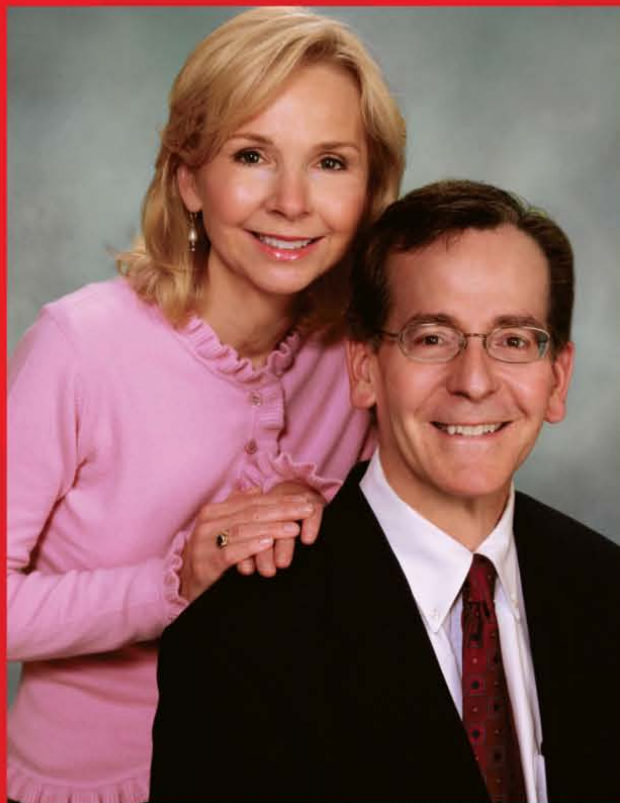
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