

cds review

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REGIONAL WEBINAR: ZOOM FORMAT

Friday, June 23, 9 – 11 a.m. (CST)

Stop the Insanity By Doing Things Differently

“Making Your Best Better”

ABOUT OUR PROGRAM:

Course Description:

Risk is everywhere. As a dentist who served as Chairman of the Board of a local not-for-profit hospital, I observed first-hand the benefits of the quality improvement principles as they applied to medicine and the hospital environment. Quality improvement principles work very efficiently and effectively to improve the systems of operation and reduce risk when adopted in the dental environment as well. Application of these principles in dental practices has ultimately resulted in more streamlined systems of operation, increased job satisfaction, improved treatment outcomes and elevated overall patient satisfaction. The purpose of this presentation is to share the principles of quality improvement and to empower the dental team to adopt and implement these principles, making what we do easier and better.

Course Objectives:

- To understand the principles of quality improvement
- To appreciate that the implementation of quality improvement systems will improve patient outcomes, increase revenue, and reduce stress in the dental environment.
- To be able to implement the principles of quality improvement into the everyday practice of dentistry

ABOUT OUR SPEAKER:



Roy Shelburne, DDS, is a 1981 Honor Graduate from Virginia Commonwealth University’s School of Dentistry.

After graduation, Dr. Shelburne opened his practice in his grandfather’s old hardware store. He has served as president of the Southwest Virginia Dental Society and has volunteered at Virginia’s various Mission of Mercy projects across the state as well as serving as a short-term missionary to Honduras.

An intense investigation of his business and dental records was followed by a federal trial, and Dr. Shelburne was found guilty of healthcare fraud, racketeering and money laundering. He served 19 months in prison and was released in 2010. Concluding that his records, billing, and coding systems were faulty, he is now a speaker, consultant and writer who specializes in record-keeping and business systems that protect and defend other doctors from facing the same troubles.



REGISTER NOW

ABOUT CDS MEETINGS:

**Regional Meeting Webinars:
Earn 2 CE hours**

A fee of \$75 is charged to nonmember dentists. The fee may be applied to membership for the current year.

You must register to receive an email from CDS prior to the start of the webinar with a link to the Zoom meeting.

The deadline is June 22

Be sure to check your email for the link.

No partial credit will be issued.

CE credit verification will be emailed to registered attendees after each meeting.

FUTURE MEETINGS:

Save the dates for the rest of our Regional Meetings for 2023.

Friday, Sept. 29:

Brittany Frazier will speak on financial management.

Zoom Webinar: 9 - 11 a.m.

Wednesday, Nov. 8:

Robert Goldberg, DDS, will speak on endodontics.

In-person: 9 a.m. to noon
Drury Lane in Oakbrook Terrace

Heather Nash joins CDS as next Executive Director

The Chicago Dental Society welcomes Heather Nash, a veteran in association management, as the next executive director of the 158-year-old society. She is the seventh executive to lead CDS and the first woman to hold the position.



Heather Nash

Ms. Nash's appointment came March 29 following a five-month search to find a successor to Randy Grove, who is stepping down May 31 after 33 years. Her first day in the office is May 16.

Ms. Nash comes to CDS from Schaumburg-based Emergency Nurses Association

(ENA), where she held the role of Chief Member and Event Engagement Officer, representing more than 52,000 emergency nursing professionals. Her work there focused on membership and event growth, new organizational initiatives to grow revenue, development of new educational offerings and strategic planning.

"We couldn't be happier to have found Heather. With her extensive work in membership, strategic planning and events, she will be a great fit for CDS," said CDS President Michael Durbin.

"It is a great honor to have been selected as the next Executive Director of the Chicago Dental Society," Ms. Nash said. "I am looking forward to leading the team of this premier organization

and advancing the mission of CDS and its members."

She will lead the 14-member staff and oversee management of the annual CDS Midwinter Meeting, one of the largest dental meetings in the country, among many other duties. She will report to the 15-member Board of Directors.

Prior to her time at ENA, Ms. Nash held top leadership positions with the American College of Chest Physicians. She is also a Certified Association Executive and a Certified Meeting Professional. Early in her career, she worked among dental professionals as director of meetings for the Academy of General Dentistry.

From the boardroom

AT THE MARCH 16 MEETING, THE BOARD OF DIRECTORS:

- Hired Heather Nash to succeed Randy Grove as CDS Executive Director.
- Approved the selection of Sara Imtiaz as the 2024 New Dentist Director, nominated by the North Side Branch. Dr. Imtiaz will be installed in November and serve in 2024, succeeding Brittaney Hill. Dr. Imtiaz has worked as an associate dentist at two Chicago dental offices and a teaching assistant and tutor at University of Illinois Chicago College of Dentistry before her graduation from the school in 2022. She previously worked as a dentist in Pakistan.
- Referred to the Executive Committee to begin study and investigation of the pathway to leadership within CDS and what may be done to encourage younger and more diverse members to serve.
- Reviewed performance of the Midwinter Meeting.

LOOKING AHEAD

Coming in the July/August issue of the **CDS Review**:

- The annual guide to 2023-24 Branch meeting schedules
- A profile of new CDS Executive Director Heather Nash
- Have hiring dental office challenges eased? Or not?
- We profile Susan Becker Doroshov as she runs for office of ADA president-elect

REGIONAL MEETING WEBINAR

Be sure to register at www.cds.org for the upcoming Regional Meeting webinar on Friday, June 23.

Roy Shelburne will present *Stop the Insanity by Doing Things Differently: Making Your Best Better*. The Zoom webinar will run from 9 – 11 a.m. and will offer 2 CE credits.

FELDER LEADERSHIP AWARD NOMINATIONS INVITED

The Loren J. Feldner Leadership Award recognizes a member dentist or non-dentist who is remarkable for their contributions to the profession and personal and public leadership qualities.

Nominations for the award are now open through July 14. Nominees will be evaluated by the Committee of Ethics and Special Issues. CDS officers are not eligible.

Learn more about the award and Dr. Feldner on the CDS website under the About Us tab, "CDS Awards." ■



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MEETING ANNOUNCEMENTS

CDS provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations in the CDS Review and on our website, www.cds.org. Publication of such notices is at the sole discretion of CDS.

Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. CDS reserves the right to edit material for space and style.

Email meeting information to review@cds.org.

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AMERICAN DENTAL ASSOCIATION

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Write to Dr. Durbin at mdurbin@cds.org.

What is the value of membership?

I am often asked, “What is the value of membership in the ADA and why should I join?”

I can then list numerous examples of the value of membership in our tripartite organization of the ADA, ISDS, and CDS, from world-class continuing education at the CDS Midwinter and Regional meetings, to insurance products offered by the ADA, to a variety of endorsed products from the ISDS.

While these are all excellent benefits, one of the most important benefits we receive is advocacy for our profession and our patients. Advocacy is consistently listed as one of the top three reasons to be a member of organized dentistry, and yet we see a steady decline in membership in the tripartite. Membership in our tripartite organizations offers a unified front against threats to the profession and the autonomy we have in providing care to our patients.

Earlier in the spring I had the opportunity to attend the American Dental Association Dentist and Student Lobby Day, the American Association of Orthodontists Professional Advocacy Conference, both in Washington, D.C., and the Illinois State Dental Society Capitol Conference, held in Springfield. All three of these events brought dentists, residents and dental students together to give a voice and a face to those who have a significant impact on how we practice and how important it is to maintain the doctor-patient relationship that we currently enjoy.

In Washington, we informed legislators and their staffs about the skyrocketing cost of dental education and the crippling student loan debt that our graduates face as they go into the workplace, and offered solutions such as the Resident Education Deferred Interest Act or REDI Act, which would subsidize interest payments while students and residents are still in their programs. We advocated for our patients who suffer from congenital anomalies who currently lose their insurance coverage at age 26 for cosmetic procedures related to their condition by promoting the Ensuring Lasting Smiles Act (ELSA). We also highlighted the disparity from state to state of adult Medicaid coverage and introduced the SMILED Act, which would require states to offer a minimum level of adult dental coverage under their Medicaid plans and would reduce the administrative barriers that dentists

face when participating in these programs.

In Springfield, we worked on legislation that would ensure patient safety and would guarantee that patients seeking teledentistry services have access to their dentist and their credentials. Patients would also be able to seek a second opinion about their treatment, just like patients who receive in-person treatment.

Also, we started the conversation regarding a dental loss-ratio minimum that would require insurance companies to spend 85% of premium dollars on dental treatment reimbursement. These are just a few examples of the legislative priorities of our profession.

While these are all important and worthy initiatives, we know that their success will be based on the number of voices that are advocating for or against their passage. A decreasing market share of the tripartite dilutes our message and strengthens those who oppose us, usually for their own monetary gain. As we perilously approach less than 50% market share, we risk losing the power of our respected voice in Washington, D.C., and Springfield. Our younger colleagues prefer to contribute their time and talents to a cause they believe in. What better cause can there be than our great profession? My call to action is threefold:

- Encourage your friends and colleagues to become members of the tripartite. The personal “ask” is the most powerful motivating tool in building our market share.
- Contribute to ADPAC and Dent-IL-PAC, our political action committees that provide the fuel for the access needed to make our priorities known. Both organizations contribute on a bipartisan basis so you can be sure your dollars are being used to represent you, the dentist.
- Join us next year in Washington, D.C., or in Springfield. It is exciting to witness how the process takes place and to give a personal voice to our profession. As the adage goes, “If you are not at the table, you are on the menu”, so let’s all take a seat together on behalf of dentistry. ■

Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.

UIC starts dental assisting pathway program

Difficulty in finding eligible candidates to fill dental assistant positions at the University of Illinois Chicago College of Dentistry has led to the development of a work-study training program at the school that will eventually boost the supply of potential hires for area dentists.

Susan Rowan, interim dean of the College of Dentistry, explained in a recent press release that the college was having trouble finding suitable dental assistants because it had been required to hire those who had some dental assisting experience, gained through college courses, or work in a dental office.

Working with the UIC Human Resources Department, Dr. Rowan established a way for people with a high school diploma or equivalency, even without dental experience, to be hired as a Dental Assistant I.

Dr. Rowan tapped Robert Bara, clinical assistant professor of restorative dentistry, to develop a training program.

The result is the Dental Assistant Pathway Program, a 14-week type of work study program that allows assistants to work at the college “while they are having educational sessions to be able to learn the hands-on part of dental assisting,” Dr. Rowan said. “They are given reading materials and a computer to do online modules.”

A grant from the Otho S.A. Sprague Memorial Institute will pay to train 12 new dental assistants each year. The dental assistants will be paid \$17.04 per hour to work at the college. After completing the 14-week course, participants can seek a National Entry Level Dental Assisting (NELDA) Certificate, and the college, through the Sprague grant, will pay related fees.

“When we have graduated a number of cohorts, we’re going to have more dental assistants than the college needs, so we will be supplying them to the world,” said Dr. Bara, who was named director of auxiliary programs.

The program started in early April with a pilot cohort of assistants already working at the college. Those interested can apply for the Extra Help Dental Assistant I/Dental Assistant Pathway Program at jobs.uic.edu.

DELTA DENTAL ADJUSTS REIMBURSEMENT RATES

Delta Dental of Illinois has a new PPO fee schedule, effective April 15 for both general dentists and specialists. The schedule also applies to Illinois Delta Dental Medicare Advantage network dentists. Network dentists were each notified and mailed a copy of the new Delta Dental PPO Illinois fee schedule.

According to its press release, Delta Dental of Illinois conducted a thorough review of fees for every CDT code and targeted its increases for the most common procedures. Network dentists’ allowances were increased for many preventive, diagnostic and restorative procedures, including crowns. With these increases, it is important to note that dental benefit coverage varies and is based on each member’s dental plan.

Delta Dental of Illinois reviews Delta Dental PPO fees regularly and evaluates market, actuarial and claim data while also balancing the needs of our network dentists and those of our group clients and members.

Dentists can access patient benefit information anytime through the dentist portal on Delta Dental of Illinois’ website, www.deltadentalil.com. ■



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CAPPING A CAREER

Randy Grove winds up 33 years at CDS

by Stephanie Sisk



COME JUNE 1, THE PAGE WILL TURN AT THE CHICAGO DENTAL SOCIETY, when Randy Grove steps away from his corner office overlooking the Wrigley Building and the Chicago River and closes out a chapter of his storied career.

In the fall of 1989, the CDS executive director search committee, chaired by Dr. William Slavin, had interviewed Randy and several other candidates. Every week or so, a persistent Randy kept “pestering” Dr. Slavin for news of a decision.

After some long, tense weeks, the call finally came. CDS President Leo Finley, attending the ADA’s annual meeting in Honolulu, telephoned with the offer of the CDS executive director’s position. But Randy was far from home, in Mississippi on a deer hunting trip with his cousin.

“Ida (Randy’s wife) answered the phone and said, ‘He’ll take it.’ They talked some more and agreed on the salary and benefits,” Randy recalled. “It wasn’t until I could get to a phone in a restaurant that I found out I had the job.”

Just 75 days after Randy’s first day in December, CDS opened its historic 125th Midwinter Meeting, which was then staged across several downtown Chicago hotel properties. “I was standing in the eye of a hurricane,” he said, watching as bustling staff and volunteers scrambled between the venues. “It was eye-opening.”

So started the first of his 33 years leading the Chicago Dental Society, skillfully navigating economic challenges, industry changes and revolving personalities and priorities of Boards of Directors through the years.

As he filled up boxes of mementos and various Green Bay Packer super-fan memorabilia he received as gifts over the years, Randy, 73, packed up lots of

touchstones, accomplishments and memories too. On the whole, “I think it’s worked out pretty well,” he said.

Born and raised in northwest Indiana, Randy attended Purdue University, earning a bachelor’s degree in physical education and later a master’s degree in health and safety education. His professional career started at the American Dental Association, where he worked as director of the Bureau of Health Education and Audio/Visual Services for nearly 10 years. After the ADA, Randy next moved to the executive director’s post at the United Cancer Council in Indianapolis from 1986-89.

It was daunting in those early days at CDS. The organization, the largest ADA component society in the country, had almost no rainy-day reserve funds. As it had been for decades, the Midwinter Meeting was held in ballrooms of the Hilton Chicago, Hyatt Regency Chicago, the Fairmont Hotel, the Marriott and others with shuttle buses hauling attendees from location to location for courses, exhibits and workshops. The meeting was popular but didn’t generate significant revenues.

Still, with strong attendance and crowded courses, the seed to make the Midwinter Meeting “bigger and better” was planted.

That ambition launched a trajectory over the next decade, as the meeting shifted to various buildings at McCormick Place, which had expanded as demand soared for convention space in Chicago. With completion of the West Building in 2007, CDS finally saw room to grow and planned its first meeting there in 2010.

“It seemed like we could do anything, and people would come,” Randy said of those heady days. With the additional space at the West Building, attendance climbed to nearly 30,000; exhibitors were even on a waiting list to be at Midwinter.

“It was a boon to the society financially and a boon to the city and its hotels and restaurants,” Randy said. “It was a positive impact all the way around.”

Behind the Midwinter Meeting’s success was a talented, enthusiastic and

dedicated staff of 15 willing to rise to every challenge, Randy said. “The kudos goes to them. I have been fortunate they have made me look good,” adding that the contributions of CDS volunteers and leaders were invaluable to the meeting’s growth and achievements.

The larger meeting became more complex and expensive to produce, but at every step staff worked magic to provide all the pieces – food, hotel blocks, shuttle bus schedules, exhibitors, speakers, registration processes, advertising, continuing education, and more – so that the enterprise was rewarding for CDS members and attendees from around the country and the world.

Growing cash reserves opened opportunities for CDS, including the development and later the funding of the CDS Foundation, plans that Randy

executed. The COVID-19 pandemic that descended a mere two weeks after the 2020 Midwinter Meeting was a stressful financial challenge that CDS weathered without any staff layoffs, a point of pride for Randy. While the organization’s finances took a hit with a severe drop in meeting revenue, CDS is building back year by year.

Admired for his scrupulous attention to detail and signature dry wit, Randy also has been well-served over the years by his quiet reserve. “I was never the boisterous one – ever,” Randy said emphatically. “I don’t say a lot; I listen,” he said, in hopes his opinion carried more weight when he did speak.

While he has expertly navigated the various personalities of board members through the years, he believes that he has always remained true to making decisions



that benefit the organization, not indulging impulses that can vary greatly from year to year. “I always respect those in that leadership capacity,” he said of the board, but he noted that administration of a dental practice is very different than management of an organization as large and multi-faceted as CDS.

Over the years, there have been accolades, including the recent title of Executive Director Emeritus at CDS, an upcoming honorary membership in the ADA, and an honorary Doctor of Science from the University of Illinois Chicago College of Dentistry.

Honored as he is by the recognition, winding up his tenure at CDS will be difficult, as his professional and personal life was intertwined with memories and relationships at CDS. “I’ll miss the people, the staff,” he said. That work family became a support system to lean on when he lost his wife, Ida, suddenly in July 2021 after 38 years of marriage.

Her loss is still keenly felt, now more than ever. “I will miss that Ida doesn’t get to enjoy this (his retirement) with me,” he said. She was there to open the door to his CDS career, Randy said, and



he will miss that Ida won’t “be at the door and say we’re leaving together.”

There is great satisfaction, though, that he leaves CDS stable, respected and financially sound. “I’m pleased to have played a role in making the society and the meeting into what they are.

“I’m proud of what we accomplished. It’s a ‘we,’ not a ‘me.’” ■



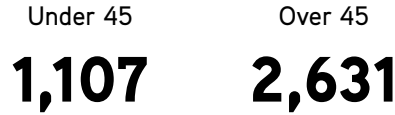
Randy Grove with his staff: (front row) Stephanie Sisk, Sara Robinson, Joanne Girardi, Barry Ranallo, Lennoree Cleary, Mohammed Adil, Dr. Cheryl Mora, Dr. Ted Borris, and Joseph DeRosier. (back row) Lisa Hosley, Rachel Schafer, Lisa Girardi, Tom Long, Angela Powell, and Nathan Pease.



WHO ARE WE?

A profile of Chicago Dental Society members*

How old are we?



Where do we live?



Most popular dental school alums

Marquette

Northwestern

Michigan SIU

Indiana **UIC**

Iowa **Midwestern**

New York

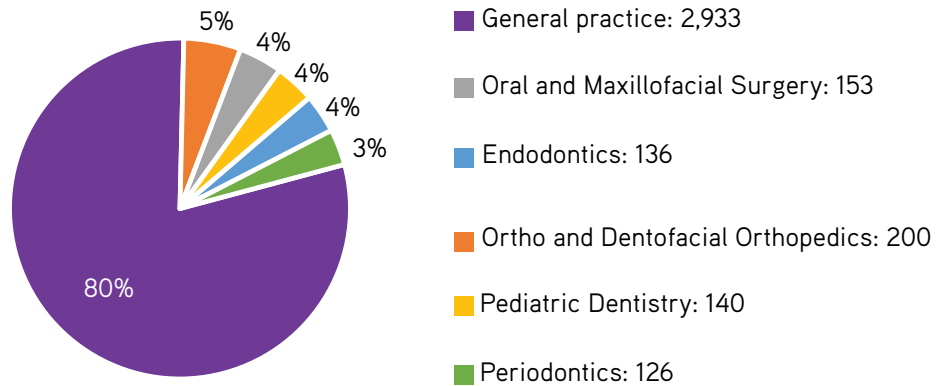
Loyola

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Gender



Dental specialties



Offices/Practices

Owner	2,197
Associate.....	315
Independent Contractor.....	156
Non-Owner.....	113
Owner, group practice.....	11
Non-owner, Group Practice	8
Unknown/Unanswered.....	8

Membership

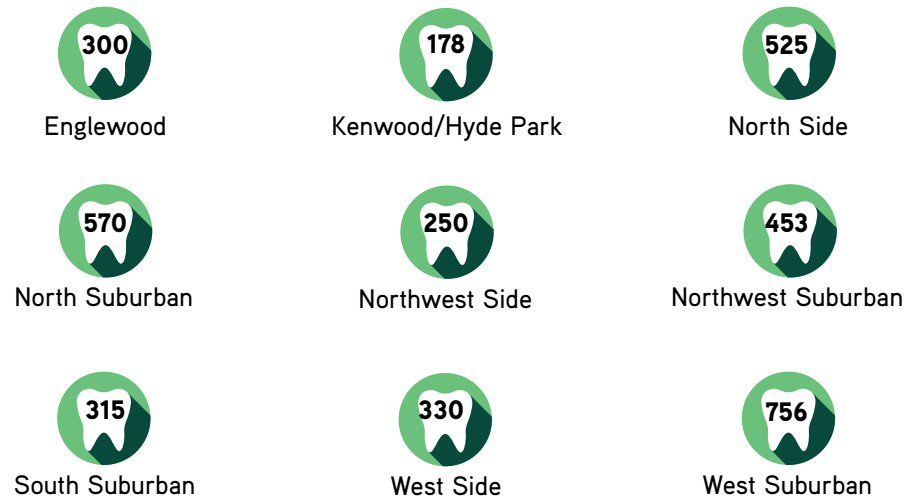
3,688

CDS members

7,900

Total dentists in Cook, DuPage and Lake counties

Branch membership



*All information extracted from the ADA. Some reporting differences in the ADA database are tied to membership renewal timetables or blank fields, producing slight variances in totals.

Have an idea for another infographic? Let us know at review@cds.org.

Time, patience key in treating **SPECIAL NEEDS PATIENTS**

by Joseph DeRosier



Photo: Dean Mitchell/stockphoto.com

TREATING PATIENTS WITH SPECIAL NEEDS – from youngsters with developmental disabilities to older adults with cognitive issues – can be time-consuming and complicated.

While a truism is that every dental patient is a special case, and each appointment is unique, some present challenges that the dental offices must be prepared to handle.

Residents enrolled in the General Practice Dental Residency at Advocate Illinois Masonic Medical Center in Chicago are exposed to a wide variety of special needs patients, said Joanne Oppenheim, a private practice pediatric dentist who also works with residents at the medical center about three days a month.

Treating special needs patients means planning and the prospect that additional time is needed for treatment, Dr. Oppenheim said.

“The biggest problem is access to care,” Dr. Oppenheim said. “A lot of times the first appointment (for a special needs patient) could just be a screening to see what they need, to see if they can sit for an appointment and have the ability to sit for dental work and to take X-rays and things like that.”

She said if a young patient can’t handle sitting, Masonic has an anesthesia program and plans could be made to put the patient to sleep and get all the work done in one appointment.

PREVENTIVE CARE IMPORTANT

Promoting good preventative care habits that are sometimes an issue with special needs patients is important. Dr. Oppenheim said. There is an emphasis on educating the caregivers, as well as the patient, about good hygiene and avoiding poor dietary choices that lead to cavities.

She said it is difficult to get patients who have never brushed or flossed to start doing so, but the preventative measures are key to not wasting the treatment effort. “We’re going to be in the same situation two years from now if they don’t change their habits,” she said.

Having young special needs patients view brushing their teeth and going to the dentist as non-threatening takes time and effort, she said. “Our goal is

for them to enjoy going to the dentist,” Dr. Oppenheim said. “If we traumatize them in an appointment, it will be very difficult to get their trust back.”

Having that first appointment for children early in life also decreases the need for sedation if extensive work is called for, Dr. Oppenheim pointed out. One success story Dr. Oppenheim points to is a patient with autism who started coming to the office as a toddler. He was a frequent visitor, even if he didn’t have an appointment.

“He’s now 17 and recently he came in and declared he wants to become a dentist,” Dr. Oppenheim said.

COST, TRAVEL ARE FACTORS FOR THE ELDERLY

On the other end of the age spectrum, dentists treating the elderly face some of the same challenges, said Jason Guerrero, a sole practitioner prosthodontist in Palatine who specializes in treating patients with complex dental needs.

“You really have to spend a significant amount of time with the treatment planning, because some of the elderly patients have dental needs so complex that it takes time coming up with a plan that fits someone’s individualized level of care,” Dr. Guerrero said. The actual dentistry is the easy part, he said. The tricky part is setting up a plan that fits

Tips on treating special-needs patients



File photo

Helping special-needs patients means stepping out of routine work models. Here are some tips from dentists who deal with special needs patients:

- Make the operatory as welcoming and non-threatening as possible, limiting any disturbing sights and sounds. Consider installing distractions such as televisions to keep the patients’ minds off the procedures.
- A patient might not be able to sit in a dental chair. Be ready to do treatment with the patient sitting in a wheelchair, a regular chair or even laying on the floor.
- Build in extra time. Besides adding time for each appointment, you might need to add to the number of appointments even if they are for consultations instead of actual clinical work.
- Office staff might have to help arrange for transportation to and from the office.
- Get a complete medical history so that treatments and any medicines prescribed are not in conflict with current medications or medical issues.

the elderly patient's ability to arrange travel and pay for treatment.

He has found that the more corporate, high-volume dental offices are not set up to accommodate that extra time.

"I'm finding they (group practices) don't want to take the time to explain things, and unfortunately you might have two or three appointments (where you are) just talking about treatment planning and the different options," Dr. Guerrero said.

Communication is one of the most crucial parts of dealing with special needs patients, he emphasized.

COMMUNICATION KEY

"A lot of these patients are coming to see you because the work that was done in the past is now failing," Dr. Guerrero said. And newer treatment options, including implants, might be unfamiliar to them, he said.

"With elderly patients, especially those with mild dementia, it is really important to spend the time with the caregiver or the patient so everybody is on the same page. You can tailor a treatment plan that is feasible financially and fits into their timeline as well," Dr. Guerrero said.

Dr. Guerrero said he finds he sometimes spends more time discussing and reassuring the patient about the treatment plan over multiple appointments compared to time spent on the actual clinical work.

"It's not a billable service. I'm not charging them for a second exam or another consultation, it's just kind of like the cost of doing business (in serving the elderly). You just have to be patient with

Access to care is an issue

Ironically it is sometimes the people who most need dental work who have the fewest resources, lack the ability to get preventative care or understand dental hygiene before issues turn into complex and expensive situations.

Both Dr. Guerrero and Dr. Oppenheim are active with the Dental Lifeline Network in Illinois and serve on the Board of Directors of the volunteer group. Dentists wishing to donate their services to help those who can't afford dental care can sign up at dentallifeline.org/illinois.

the process," Dr. Guerrero said.

Drs. Guerrero and Oppenheim expressed concern that high-volume offices with perhaps less experienced dentists lack sufficient time and patience to serve special needs patients.

"I'm finding a lot of what is going on in dentistry is that they don't want to take the time to do that because it's not a billable service," Dr. Guerrero said.

Younger dentists who have a strict schedule and must meet production metrics, he said, don't have the luxury of spending two or three appointments simply going over a treatment plan.

RESIDENCY PROGRAM OFFERS EXPERIENCE

Dr. Oppenheim said the residency program provides valuable experience dealing with special needs patients.

"Dental schools do not train dentists to see patients with special needs; it's something they need to do," said Dr. Oppenheim. She said the residency program at Advocate Masonic sets aside Thursdays to focus solely on special needs patients, although special-needs patients are also seen other days as well.

"When these nine residents finish their one-year program, they are so used to working on special-needs patients that it is very easy to refer a patient to them," Dr. Oppenheim said. "If a dentist has never had the experience of working on a special-needs patient, they are not going to be comfortable with it. They're not going to know how to treat a patient with a different specific situation, how to treat a patient in a wheelchair or someone who can barely open their mouth."

And if a general dentist does have a special-needs patient they are unable to serve, Dr. Guerrero said they should not hesitate to make a referral to a specialist.

"Special-needs patients, or patients with a compromised medical history like cancer, or if they're immuno-suppressed or have a bone disease, or have neglected their oral health, seem to need more advanced dental procedures, and it would be beneficial for the patient to seek care from a specialist," Dr. Guerrero said.

"There's no shame in you seeking a referral to a specialist to oversee a more complicated case. At the end of the day you are supposed to be doing what's best for the patient," Dr. Guerrero said. ■



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Managing your risk in endodontics

ACCORDING TO THE AMERICAN ASSOCIATION OF ENDODONTISTS, more than 15 million root canals are performed every year. The 15 million root canals are not broken down as to primary, nonsurgical retreatment, and surgical, but a reasonable guesstimate is that around 10 million are primary root canals. The majority of those are done by general dentists.

Reports vary as to the success rate of primary root canals, but the consensus is that it is in the upper 80 percentile. Therefore, that translates into hundreds of thousands of primary root canals that are unsuccessful. And while it is hard to say how many unfavorable outcomes are due to substandard care by general dentists, one can reasonably assume that a large segment is due to iatrogenic factors.

Problems from endodontic therapy are the most frequently filed malpractice claims in dentistry due to myriad ways a root canal procedure can go wrong. There are a number of reasons as to why this is so, but many of these claims can be traced back to general dentists who:

- Inadequately debride the canal;
- Fail to locate and treat all the canals;
- Separate files;
- Perforate roots;
- Under or overfill canals;
- Cause a sodium hypochlorite injury;
- Fail to use a rubber dam resulting in root canal contamination or aspiration/ingestion of a file.

"Since molar endodontics has the highest complication rate, a dentist should make sure that he or she has the skills to tackle this procedure."

So, what risk management measures can a general dentist take to decrease the failure rate of root canals?

Firstly, a general dentist's training in endodontics and patient selection are crucial factors in determining whether a patient should be referred to an endodontist. Since molar endodontics has the highest complication rate, a dentist should make sure that he or she has the skills to tackle this procedure.

Secondly, a dentist must recognize, during and after treatment, if there is a root perforation or substandard obturation. X-rays tell the story!

Thirdly, a dentist must be cognizant that molars, especially maxillary first molars, may have a fourth canal. Does that mean that general dentists need to use microscopes in doing endodontics? This has been a healthy debate in the dental community for years with this issue arguably unsettled.

Fourthly, periodic follow-up exams and radiographs are important in determining whether there is evidence of periapical infection. If so, a dentist should immediately address the problem, either through retreatment or a referral to an endodontist.

Finally, a rubber dam should be used during all endodontic procedures to avoid contamination of the canals and to prevent aspiration or ingestion of foreign objects, most particularly, a root canal file.

While we know that an unfavorable outcome from primary root canal therapy is a risk even if proper protocol is followed, taking the above steps may reduce endodontic failures and claims of malpractice. ■

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 31 years. Find more information on Dr. Green at www.greenlawoffice.net.

Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.



Find more information about the CDS Foundation at www.cdsfound.org.

CDS Foundation Clinic founder earns Vision Award

THE MISSION OF THE CDS FOUNDATION IS TO IMPROVE THE ORAL HEALTH OF THE PUBLIC WE SERVE. We do this by providing patient care for the underserved population and by supporting access-to-care programs, oral health literacy endeavors, and dental education activities. Each year, the Chicago Dental Society Foundation Vision Award honors an individual exhibiting outstanding volunteerism and philanthropic commitment while exemplifying professional integrity, honesty and a commitment to improving oral health.

This year's Vision Award winner has more than satisfied these requirements throughout his illustrious career. Keith Suchy's dedication to organized dentistry is well-known to us all. Serving as CDS President in 2004 and on the CDS Foundation Board of Trustees for many years are just a few of his accomplishments. However, it was Dr. Suchy's efforts in starting and managing the Foundation's Wheaton Dental Clinic that earned him the 2023 Vision Award.

In 1995 the People's Resource Center, a nonprofit organization serving individuals and families impacted by poverty in DuPage County, was founded, with Dr. Suchy serving as the board president for 11 years. Unfortunately, the organization's health clinic closed in 2011, and the dental equipment was put into storage. Fortunately, the story did not end there.

A select group of dentists, most notably Dr. Suchy, wanted to fill the void with a new dental clinic and pursued nonprofit status for one. The group worked with CDS and the CDS Foundation to establish the infrastructure for the clinic.

On Valentine's Day 2013, the clinic opened with the vision that, "families who come to us will never feel as if they are getting charity, but rather high-quality care in an environment that is the same as fee-for-service dentistry."

As we celebrate the 10th anniversary of the clinic, I am proud to inform you that volunteer dentists and clinic staff have provided over \$3.6 million worth of dental care to individuals and families living in Cook, Lake and DuPage counties. It easy to get caught up in statistics and metrics, and the numbers from the



Wheaton Dental Clinic are impressive, but it is important to remember that for every patient receiving treatment, the benefits of removing pain and restoring function are life changing.

The CDS Foundation is unique in that no other American Dental Association component or constituent has its own free-standing, continuously running dental clinic. The reason being, of course, that it is extremely difficult and very time-intensive to manage a dental clinic like the CDS Foundation Clinic in Wheaton. Kudos to Dr. Suchy for starting and maintaining the Wheaton clinic. Without his labor of love, the clinic would not exist.

Dr. Suchy's volunteer efforts on behalf of the Wheaton dental clinic embody the spirit of the Chicago Dental Society Foundation, and his lifetime of dedication and volunteerism in organized dentistry have improved the lives of countless patients and dentists. He is a most-deserving recipient of the CDS Foundation Vision Award. ■

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In an article appearing in the online March edition of the *Journal of the American Dental Association* advocating for the designation of Oral Physician, Dr. Donald Giddon wrote:

“More than 100 systemic diseases and upward of 500 medications have oral manifestations. Conversely there are many systemic and mental disorders that are manifestations of dysfunction or dysmorphia of the teeth and armorial tissues, all of which are consistent with the increased efforts of dentists to become involved in overall health care; for example, screening for chronic diseases, such as hypertension or diabetes in relation to periodontal disease.”
ADA members can find the original article at on.cds.org/2degrees.

Second Opinions



by Blase Brown, DDS, MS, FACD

What is in a name. . . DDS or DMD?

IN A RECENT CONVERSATION I HAD WITH A FRIEND LOOKING FOR A NEW DENTIST following relocation to another state, the topic of DDS versus DMD came to the forefront. My friend had this perception that the DMD degree represented an advanced level of professional training and competence, while the DDS was “old school” and possibly inferior.

My response was a familiar and often-quoted verse from *Romeo & Juliet*: “What is in a name? That which we call a rose by any other name would smell as sweet as a rose.”

The conversation with my friend reveals an important aspect of the psychological impact of what appears to be two competing degree designations in our profession. There is potential for confusion and uncertainty among the public, our own profession, and other healthcare providers that can negatively affect perceptions of dentist’s roles and responsibilities. This comes at a time when interprofessional collaboration is gaining traction as a healthcare improvement goal and requires knowledge of those roles and responsibilities to foster a more team-based approach to overall health care.

The origin of DDS and DMD degrees can be traced back to the beginnings of dental education, respectively, at the Baltimore College of Dental Surgery and Harvard, in 1840 and 1867. Although the DDS degree was awarded to graduates of many U.S. dental schools in the later 19th and much of the 20th century, the DMD degree slowly gained prominence.

In a recent Commentary in JADA, Dr. Donald Giddon and Dr. William Giannobile note that most new dental schools opened

Continues as **What’s in a name**, page 19



by Greg Cannizzo, DDS

Let’s save lives as well as teeth

THE TIME HAS COME, THE WALRUS SAID, TO TALK OF MANY THINGS of DDS and DMD and your health’s link to your grins. My apologies to Lewis Carroll with this rewrite of his classic rhyme involving the Walrus and the Oysters in *Alice Through the Looking Glass*. But the time has come for the dental profession to not only consider a single degree of DMD but to change dentistry to the professional designation of Oral Physician.

This was all recently pointed out in the *Journal of the American Dental Association* in a commentary by Dr. Donald Giddon and Dr. William Giannobile.

The health of your mouth is linked to the health of your body. As dental professionals, we create not only better smiles for our patients but better lives. It is important for us to become dedicated to expanding the awareness of the relationship between oral health and whole-body health. Many studies have found that bacteria that enter the body through the mouth are responsible for bacterial pneumonia, cardiovascular disease, diabetes, breast cancer, and rheumatoid arthritis.

A designation of Oral Physician will play a part in raising whole-body health awareness. The literature is now full of studies showing how optimal health is connected through the link between the mouth to the body. Science has shown that chronic low-grade infections in the mouth can elevate systemic inflammation, which has an impact on all body systems. Oral health can help control or lessen the risk associated with heart disease, diabetes, pregnancy, rheumatoid arthritis, and Alzheimer’s disease – highlighting the importance of oral health in overall

Continues as **Let’s save lives**, page 19

WHAT'S IN A NAME

Continued from page 18

since 1950 award the DMD degree. The historical origins of both degrees and subsequent growth of dental education have been guided by a number of important factors that today are reflected in the influence of American Dental Education Association, the ADEA Commission on Change and Innovation in Dental Education, the ADA, and the common standards for all dental schools through the Commission on Dental Accreditation.

When UIC College of Dentistry implemented a major curricular change in 2011, the degree awarded by the college changed from DDS to DMD. This was as much a philosophical change as for any other reason, aligning the degree with innovations in the process of educating oral health professionals to excel in the complex, multicultural and technologically changing world of the 21st century.

But the degree change did represent a vision of how dentists' role as oral healthcare providers would continue to evolve, and the knowledge that dentists would incorporate, as they become more involved in the overall health of their patients and the population. However, had the degree remained DDS, there would not have been any lesser meaning for the significant impact of the curricular changes. What is in a name?

Contemporary dental education integrates broad areas of biomedical, clinical, social, ethical, and public health knowledge. The 21st century dentist not only understands oral diseases, their

systemic manifestations, and oral manifestations of systemic disease, but also is being challenged to visualize the integration of oral health care as a component of primary health care.

In their JADA Commentary conclusion, Drs. Giddon and Giannobile present a sensible argument in support of the idea of a single dental degree. In all deference to Juliet's sweet verse about a rose, there is much contained in a name when it comes to the health of our nation. ■

Blase Brown, DDS, MS, FACD, is an associate clinical professor, Department of Oral Medicine and Diagnostic Sciences at the University of Illinois at Chicago College of Dentistry; Director of Small Group Facilitation. He has been published numerous times, recently in editions of the *Journal of Dental Education*. He is a member of ADA, ISDS and CDS. Dr. Brown served CDS as West Side Branch president in 2020-21. He is also serving on the Partnering to Transform Health Outcomes with Persons with Intellectual and Developmental Disabilities Steering Committee. It is a five-year granted multi-site project funded by the U.S. Department of Health and Human Services.

LET'S SAVE LIVES

Continued from page 18

health and well-being and further reinforcing the need to view dentists as oral physicians.

Helping patients keep a healthy oral microbiome can help protect them from disease. The mouth is the gateway to the body. By preventing the accumulation of harmful oral bacteria, we can reduce the risk of developing systemic diseases and improve the overall health of the body. We now have the means to recognize and prevent oral pathogens from creating systemic inflammation that compromises the body's health.

Oral probiotics are designed to improve oral health by replenishing and promoting the growth of beneficial bacteria in the mouth. In this way, oral probiotics enhance the body's ability to fight infections, improve mental health, and lower the risk of disease. They crowd out bad bacteria that take hold in the oral biofilm. Bacteria such as *Porphyromonas gingivalis* are part of this matrix and contribute to periodontal disease. Additionally, these bacteria have also been found in the brains of Alzheimer patients.

Saliva is a wonder fluid of the body. Biomarkers found in blood are found in smaller quantities in saliva. Saliva testing has been reliably used to detect HIV-1 and -2 and viral hepatitis A, B and C.

Saliva is a diagnostic fluid that can monitor health and diseases. It also provides an accurate assessment of cortisol and hormones such as estrogen, progesterone, and testosterone. The mouth is further linked with the rest of the body when considering the impact of the oral airway and sleep apnea, TMD and headaches, dental caries infections, and oral cancer.

Overall, referring to dentists as oral physicians emphasizes the medical nature of our work and the importance of oral health in overall health while acknowledging the breadth and depth of our knowledge and skill.

We are the caretakers of the oral cavity, the gateway to the body. Leonardo da Vinci once said, "Develop your senses – especially learn how to see. Realize that everything connects to everything else." Let's save lives as well as teeth! ■

Greg Cannizzo, DDS, practices in the McHenry area. He graduated from the University of Illinois at Chicago College of Dentistry in 1987 and has been a CDS member since 1992. He is also a member of the American Dental Society, the Illinois State Dental Society and the Academy of General Dentistry. He is the editor of the *Journal of the American Orthodontic Society* and has also been published in various dental journals.

"Overall, referring to dentists as oral physicians emphasizes the medical nature of our work and the importance of oral health in overall health while acknowledging the breadth and depth of our knowledge and skill."

"There is potential for confusion and uncertainty among the public, our own profession, and other healthcare providers that can negatively affect perceptions of dentist's roles and responsibilities."

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branch news



ENGLEWOOD: CDS Director Neil Singh, Branch President Kathy Bielik, Angela Sanchez, and Tyler Gauger at the Jan. 10 branch meeting.

Englewood

by Genaro Romo Jr., DDS

CDS Secretary **Denise Hale** attended the University of Illinois Chicago College of Dentistry Clinic and Research Day, participating as a judge for student research for the ISDS Foundation. She said she was happy and proud to see the posters from the Midwinter Meeting hanging in the hallway with the Chicago Dental Society name prominently displayed.

Denise then joined 2025 Midwinter Meeting Program Chair, **Robert Rada**, to scout the Mid-Continental Dental Meeting in St. Louis.



ENGLEWOOD: We welcomed a guest from Portland, OR, Dr. Omar Akileh, at our January branch meeting. He is pictured with Denise Hale.

Kenwood/Hyde Park Branch

by Lori Lightfoot, DDS

Robin Ferguson and **Yetta McCullom** (above) enjoyed every moment of their trip to Bali while **Cornell McCullom** kept the office running. Team work makes the dream work.

#chicagodentaldreamteam.



KENWOOD/HYDE PARK: Robin Ferguson (left) and Yetta McCullom (right) with Sri Laksmini (Dr. Gigi) of Ubud, Bali.

North Side

by Jun Lim, DDS

Jordan Ledger is excited to announce the opening of the second location of Chicago Oral Surgery & Implant Center in Roscoe Village, at 3621 N. Western Ave. Both locations have full-time administrative and clinical staff who are fluent in Spanish. In addition, **Michael Lee** will be joining the team. Mike is a board-certified oral and maxillofacial surgeon who brings a wealth of knowledge and experience to the practice.

Peter Cabrera and **Bahareh Sabzehei** presented their seminar, *The Doctor-Hygienist Seminar: The State of the Art in Perio-Implant Therapy*. They joined co-presenters Tim Walsh and Gail Vittori at Butterfield Country Club in Oak Brook.

After the presentation, Dr. Sabzehei presented a live demonstration of PRF technology. With more than 100 attendees. It was a great opportunity for doc-

tors and hygienists to learn together about current topics in the field. They look forward to doing it again next year.

Flavia Lamborghini has been busy this year. The Florida Academy of Pediatric Dentistry invited her to talk about human trafficking on Feb. 7. This is a topic that providers need to be aware and report it if we see it. On Feb. 9, she was interviewed by Univision Chicago to talk about oral health.

During the American Academy of Pediatric Dentistry Advocacy Days, March 12-15, the Illinois delegation comprised of University of Illinois Chicago College of Dentistry faculty (Drs. Avenetti, Hill and Lamborghini) and the Lurie's Children faculty (**Ray Jurado**) together with their residents traveled to Washington, D.C., to advocate for children's oral health.

The Bermanator, also known as **Dan Berman**, made his annual visit for the 2023 Midwinter Meeting. Dan had a



Dan Berman and Trigger enjoying life.

great time catching up with friends and colleagues. He is enjoying life in Colorado and promises to be back for the 2024 Midwinter Meeting.

Early Career Rooftop Reception

WE INVITE EARLY CAREER DENTISTS IN PRACTICE FOR 10 YEARS OR LESS to gather with fellow members atop one of Chicago's scenic downtown rooftops for our annual networking reception.

THURSDAY, AUG. 17

6:30 – 9 p.m.



Loews Chicago Hotel Streeterville Event Terrace, 455 N. Park Dr.

Watch for future details by email and at www.cds.org.

North Suburban

by Jennifer Shango Adhami, DDS, MS

Christine Lee moved into a new office April 19. The new office is located in Gurnee at 5384 Grand Ave. The building has 9,200 square feet. She says she is excited to move into a new, bigger building to serve more kids and families.



NORTH SUBURBAN: CDS President-elect David Lewis Jr., flanked by 2024 Midwinter Meeting Program Chair David Williams (left) and General Chair Yendis Gibson, invite you to attend the 159th CDS Midwinter Meeting Feb. 22 – 24.

Northwest Suburban

by Sylvia Deek, DDS

Our branch will be having the installation dinner June 3 at the Hawthorn Woods Country Club. The night will include dinner, casino night, dancing, music and entertainment by The Jazz Mercenaries. The following members will be installed:

- President: **Jason Guerrero**
- President-elect: **Chris Colby**
- Treasurer : **John Nowak**
- Secretary: **Michelle Knebelsberger**
- Treasurer: **Colleen Shandley**
- Vice President and Sponsor Chair: **Nabeel Atassi**



NORTHWEST SIDE: (from left) Ann and John Kaminski, Natalie and Michael Sells, daughter Monica Kaminski and son Tom Kaminski.

Northwest Side

by Paul Muhr, DMD

New and exciting beginnings in the Kaminski household. Congratulations to Ann and **John Kaminski** on the marriage of their daughter Natalie to Michael Sells. The wedding was on Thanksgiving weekend 2022. They are also proud of their son **Tom Kaminski**, who recently took over John's dental practice, when John retired. Both father and son are looking forward to their new endeavors. It is great to see Tom attend our branch meetings!

Many Happy Birthday wishes to **Mary Starsiak** as she celebrated her 65th Birthday! In style, Mary marked her big day with her sisters Donna and Betty on a Royal Caribbean Cruise Line, Vision of



Mary Starsiak

the Seas, visiting Costa Rica, Panama, and the ABC islands. Mary said "it was a well deserved quiet 21 days and a wonderful birthday."



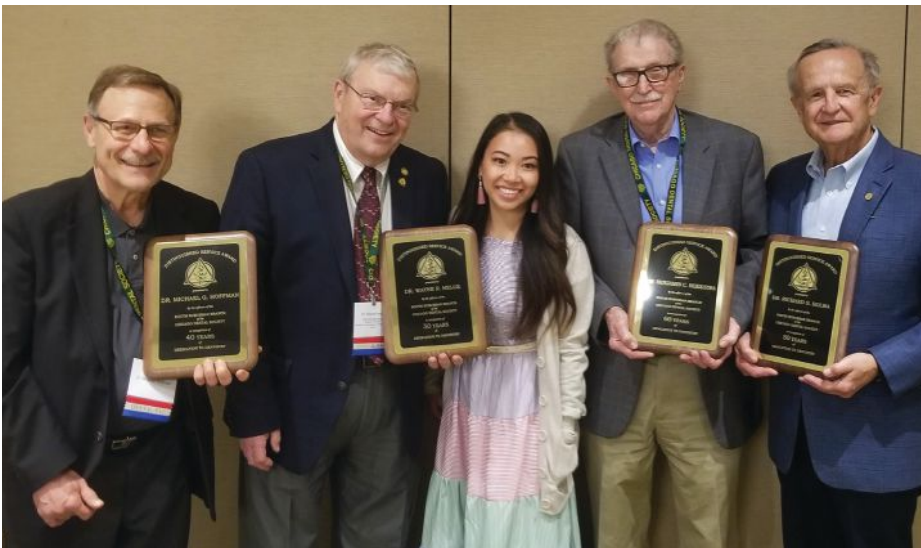
NORTHWEST SIDE: (from left) Bob DiChristofano, Eliza Drobny, Elise Adley, John Nowak, Gordon Ziols, and Paul Muhr.

Our branch held the Installation of Officers for 2023-2024 on April 4. The new officers were presented by **Tom Schneider**:

- President: **Eliza Drobny**
- President-elect: **Robert DiChristofano**
- Treasurer : **John Nowak**
- Secretary: **Paul Muhr**

Outgoing president **Elise Adley** was acknowledged for all her fine work this past year.

I wish you all a wonderful summer with family and friends, good weather, happy travels and great fun!



SOUTH SUBURBAN: Michael Hoffman, Wayne Helge, Ni Van, Ben Hoekstra and Richard Holba.

South Suburban

by Kevin Patterson, DDS

Our branch recognized the following members for their service:

- **Mike Hoffman**: 40 years
- **Wayne Helge**: 50 years
- **Ni Van**: 2022-23 Branch President
- **Ben Hoekstra**: 60 years
- **Rich Holba**: 50 years.

West Side

by Richard Kohn, DDS,
and Michelle Jennings, DDS

Kamal Vibhakar met up with an old friend of 53 years in Mumbai, India, Dr. Aziz Datoobhai, who did his orthodontic residency at the University of Illinois Chicago College of Dentistry.

George Barsa and his wife Hala announced the birth of their third child,



WEST SIDE: John George Barsa

John George Barsa, born Feb. 27. Congratulations to George and his family.

Michelle Jennings, Farah Shakir and Monica Babbitt held a baby shower for two of their staff members Sarahi Valdes Piña and Jeannette Tinsley were both expecting in April.

John Polivka and his wife, Laura, announced the arrival of their third child, Cora. Emma (3) and Will (2) are



WEST SIDE: (left) John and Laura Polivka with their children, Will, Emma and newborn Cora.



Michelle Jennings' and Rick Kohn's foster cat, Missy.

proud big siblings. **Rick Battistoni** and his wife, Grace, are thrilled to welcome their sixth grandchild to the family. Congrats to John and Laura.

Richard Kohn and **Michelle Jennings** fostered a cat named Missy from PAWS, a Chicago based no-kill animal shelter, as she waited for an appointment for a dental procedure. She was an amazingly affectionate cat and won their hearts from day one.



WEST SIDE: Sarahi Valdes Piña and Jeannette Tinsley.

West Suburban

by Celeste Medynskyj, DDS

Please congratulate **William Kleiber** and **Diane Kleiber** on their retirement from private practice dentistry. Bill and Diane were graduates of the Loyola School of Dentistry, class of 1978, and shared a successful career in private practice in La Grange and Hinsdale. Bill and Diane helped transition their practice to **Celeste Medynskyj** in July 2020. They look forward to traveling, playing golf, hiking, and spending time with their numerous grandchildren.



Bill and Diane Kleiber.

Cynthia Satko of Satko Oral Surgery in Western Springs brought her therapy dog, Rowdy, to West Suburban Branch Clinic Night March 14. Rowdy assists at her office helping to reduce anxiety and comfort patients. Rowdy is a Bernedoodle and is certified by the American Kennel Club S.T.A.R. Puppy and Canine Good Citizen Program.



Cynthia Satko and Rowdy.

squirrels had stolen half of their Easter eggs hidden outdoors. A note was subsequently written to the Easter Bunny to hide the eggs indoors next year.

Andy Wiers and his family celebrated Easter at St. Raphael Church. The children were much happier than earlier in the morning when they discovered

Baleigh Salvino, from Hinsdale Dental, **Aliyah Saiyed** and **Kaitlin Kennedy**, D4 dental students at Midwestern University, and were winners of raffle prizes at the April 11 West Suburban branch meeting at Maggiano's in Naperville. ■



Andy and Meredith Wiers with their children, Maggie (2), Ali (6), Tessa (5), and Luke (3).



Baleigh Salvino and Aliyah Saiyed



Kaitlin Kennedy

New Members

Zaza, Layan

University of Minnesota, 2022
Chicago, Kenwood/Hyde Park Branch

Leslie, Lance III

Missouri School of Dentistry and Oral Health, 2022
Chicago, North Side Branch

Deceased Members

Balesh, Edward

University of Illinois at Chicago, 1979
Chicago, Englewood Branch, Feb. 20, 2022

Bond, Dennis

Loyola University of Chicago, 1969
Barrington, Northwest Suburban Branch, March 6

Rogel, Arthur

University of Illinois at Chicago, 1954
Homewood, South Suburban Branch, Jan. 21

Schorsch, Thomas

Creighton University, 1960
Chicago, Northwest Side Branch, Aug. 27, 2021

Schnell, Robert

Northwestern University, 1954
Arlington Heights, Northwest Side Branch, Jan. 26

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DEADLINES

July/August.....June 1, 2023
September/October.....Aug. 2, 2023
November.....Sept. 10, 2023
December.....Oct. 12, 2023
January/February.....Dec. 1, 2023
March/April.....Jan. 26, 2024
May/June.....April 13, 2024

All advertisements, changes and extensions must be submitted in writing.

No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

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- **Premium Ad:** \$145 base price, (30 words) \$6 per extra word.

NON-MEMBER RATES:

- **Standard Ad:** \$175 base price (30 words), \$6 per extra word.
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RESTRICTIONS

For Sale ads: Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

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OPPORTUNITIES

OUTSTANDING OPPORTUNITY: Family Dental Care is a dental group owned by dentists (over 200 employees) and seeking general dentists and specialists. Eight locations and growing. Our partners earn at the top 1 percent of dentists. No Public Aid or HMOs. Digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Very busy quality-oriented practice. Recent graduates welcome. 708.807.5526 (ask for Peter) or email peter@familydentalcare.com. www.familydentalcare.com.

PART-TIME DENTIST NEEDED: Busy west suburban general dentistry office needing part-time dentist. Experience preferred, but new grads welcome. Please call or text 630.935.0268. Email resume to metrochicago1@gmail.com.

PART-TIME SCHOOL DENTIST NEEDED: Jacksonville and Bloomington Areas: Dentist needed for school-based sealant program (exams only) two to three days per week for Bloomington and Jacksonville and surrounding school districts. Guaranteed \$800 to \$1,000 per day (school hours). Please email resume/cv to aaondoy@yahoo.com or fax 708.226.0248.

PEDIATRIC DENTIST OR GENERAL DENTIST for pediatric office: Bensenville office is looking for pediatric dentist or general dentist comfortable working with pediatric patients. Must be comfortable with pulpotomies, stainless steel crowns, space maintainers and nitrous. Daily guarantee of \$1,000 or 40% based on production. Please email resume to management@grandsmiles.org.

PART-TIME GENERAL ASSOCIATE DENTIST needed: Established fee-for-service practice in Palos Heights looking for associate dentist for one to two days per week to provide high-quality care. Email resume to info@palosdentistry.com.

PART-TIME/FULL-TIME GENERAL DENTIST: Seeking GP for a newly built practice to transition into a full-time role as patient base grows. Practice is in a building (separate office) with an existing orthodontist for consistent patient referral source. This is a great opportunity for a GP who wants to grow a practice and facilitate their own work environment. Practice is dentist-owned and operated. Email resume, if interested. bracesbybarnes@gmail.com.

PART-TIME AND FULL-TIME GENERAL DENTIST associate: Part-time and full-time general dentist associate position available. High-paying, very productive offices in Joliet and Morris. Please email resume to lombardidentistry@yahoo.com or anthonylombardi@sbcglobal.net.

PART-TIME PEDIATRIC DENTIST: Opportunity in Evanston on every Wednesday and one Saturday a month. We have a state-of-the-art facility and are seeking a pediatric dentist who is fun and professional. We allow clinical autonomy that provides high-quality dental care. Our office is cloud-based and we are in network with most PPO insurance plans and offer fee-for service. If interested, sent resume to dentalartspecialists@gmail.com.

ASSOCIATE DENTIST: Modern dental office in the north side of Chicago looking for a motivated dentist who is confident in all aspects of dentistry. New grads welcome. Please email resume/CV to implants@ezdentalsouthloop.com or implant@chicagodentalimage.com.

ENDODONTIST, PART TIME: Looking for part-time endodontist potentially one day a week. Guaranteed minimum with great staff and high volume of patients. Please email resume to vkong@highpointsmiles.com.

GENERAL DENTIST OPPORTUNITY: Dental Associates Orland Park. Full-time or part-time general dentist opportunity. Attractive compensation and benefit packages. Our Dental Associates Orland Park clinic provides dental care with the latest technology. Visit www.dentalassociatesorlandpark.com. Email kherman@dentalassociates.com.

ASSOCIATE DENTIST, GREAT COMPENSATION plus \$25,000 bonus: Mynt Dental, \$900/day minimum guarantee plus \$25,000 signing bonus (\$15,000 if less than two years of experience), Average of 14 patients per day in 8-hour work day. Great work environment and support staff. Modern office plus CBCT and more. Mynt Dental is looking for a motivated and quality oriented general dentist, to join us in our modern, and growing practice. We offer the potential to make more than \$300,000 per year depending on how many days you work each week. Office is located in Mount Pleasant, WI, less than one hour from Chicago suburbs. Eight-minute drive from Amtrak Station, which allows an easy train ride, 40 minutes from Glenview or an hour from downtown Chicago. For Illinois dentists with an active license, we will cover the cost of your Wisconsin licensing. Visit myntdental.com, click on About Us, then Career & Jobs, or go to <https://marvelous-molar.rippling-ats.com>.

COMPANY DENTIST, SOUTHERN ILLINOIS locations: Travel to sites in southern Illinois. Make your own schedule. Dentists, are you a retired but not ready to entirely retire? Or are you seeking full time, security, variety, and willing to travel four days/week? Wexford Health is the 30-year trusted medical partner of the Illinois Department of Corrections. For decades, we have been a leader in correctional medicine. Our dentists enjoy options for employment (full-time, part-time, PRN) and a flexible schedule; guaranteed hourly rate with no production pressure; medical malpractice is paid; no third-party insurance hassles; using skills in ways they never imagined; making a significant impact on a person and even an entire community. Will you please let me know if you want to explore options that will suit your schedule, your passion, and your life? Thank you. Nancy Sukits, Provider Recruiter for Wexford Health Sources Inc. Raising the standard in correctional medicine. nsukits@wexfordhealth.com
412.915.7819, mobile (text or call).

PART-TIME DENTAL ASSOCIATE: Part-time associate general dentist. Part-time experienced associate with good patient and clinical skills needed for well-established owned family practice in Chicago by Midway airport. PPO, HMO and fee-for-service. Please email resume to lcchae198@aol.com.

PART-TIME ENDODONTIST, GENERAL DENTIST: Experienced endodontist/general dentist needed to perform root canal at a family-run office on the north side of Chicago. Pay based on production. Flexible hours. Please contact 847.612.2565.

ORAL AND MAXILLOFACIAL SURGEON: Established oral surgery practice in downtown Chicago looking for an additional oral surgeon to join the team either part time or full time. Please email your resume to info@drjohndomanico.com.

FULL-TIME ASSOCIATE DENTIST: We are seeking an exceptional dentist with at least one year of experience. We are a busy and large practice with an amazing culture built up over 24 years. Original owners are practicing dentists who like to mentor. Located in the southwest suburbs a half-mile off Interstate 55, just 35 minutes from Downtown Chicago. In-office certified lab techs and specialists. Partnership is available. Check out our reviews. Email CV to drkhrana@vvdental.com.

GENERAL DENTIST NEEDED: Modern dental office in Mount Prospect looking for motivated part-time associate dentist. One year of experience required. Monday 9 a.m. – 5 p.m. Tuesday 9 a.m. – 7 p.m. Thursday 9 a.m. – 5 p.m. and one to two Saturdays a month. Office is digital and paperless. PPO/fee-for-service. Paid on production. Ukrainian, Polish, or Russian would help. Please email your CV to angelsmiledentalcare@gmail.com.

PART-TIME ORTHODONTIST NEEDED: Highly motivated and compassionate orthodontist needed for our state-of-the-art dental office in Chicago. Patient base is PPO and fee-for-service only. Needed for Fridays. Please send resume to lcchae198@aol.com.

PART-TIME DENTIST: Looking for a part-time dental opportunity in the southwest suburbs? Our modern dental practice is seeking a skilled and compassionate dentist to join our team. We offer a wide range of services including restorative dentistry, cosmetic procedures, implants, Invisalign, and more. Email akdental384@gmail.com.

GENERAL DENTIST ASSOCIATE NEEDED, NORTH suburbs: North suburb solo busy practice. PPO and cash. Part time with opportunity to transition to full time. Commission based compensation. Guaranteed pay negotiable. Email CV to amise2000@yahoo.com.

PART-TIME ASSOCIATE GENERAL DENTIST: Part-time associate general dentist willing to become full-time. Part-time/full-time experienced associate with good patient and clinical skills needed for well-established practice. Please email your resume to mahairdentalcenterstaff@yahoo.com.

PART-TIME GENERAL DENTIST NEEDED IN Wheeling: Busy, multi specialty, mixed patient practice is looking for a part-time (Mondays and Fridays) general dentist. Fully digital office with CBCT, iTero, endo microscope. Competitive compensation and great support staff. Ideal candidate is contracted with Medicaid. Please email your CV to nextgentalcenter@gmail.com.

PART-TIME ASSOCIATE, WESTMONT: Looking for an associate dentist, part time, two to three days per week, with the possibility of taking over the practice in the near future. Please email your resume to jttrefil@comcast.net.

FULL-TIME/PART-TIME GENERAL DENTIST and pedodontist: We are seeking a full-time/part-time motivated general dentist and pedodontist to join our busy, state-of-the-art, and fully digital office in north side of Chicago. Daily guarantee of \$800 to \$1,000 or 40% of collection. Great opportunities for growing. Apply at chicagodental12@gmail.com.

DENTAL HYGIENIST: Dental hygienist, part-time/full-time. Come join our amazing team. Well-established family practice. Full-time gets benefits 401(k), medical insurance and vacation pay. Please send resume to lcchae198@aol.com.

DENTISTS WANTED, 5 CHICAGO AREA OFFICES: Gain tons of real-world experience in a digital, chartless office. We love to mentor new dentists. Hit the ground running and improve your clinical/personal skills while earning \$200,000 to \$300,000 without waiting to build your own clientele. Treat all ages. Sign-on bonus and guaranteed daily rate. Malpractice insurance paid. Free CE. Partnership opportunities. No HMOs. One-page contract. Will consider part-time also. hiring@allstardentalclinic.com.

ASSOCIATE POSITION: Associate needed in growing southwest suburb practice. Multi-specialty setting. Work alongside in-house specialists and mentorship provided by owner. PPO/fee-for-service only. Please email resume to pdic.orland@gmail.com.

ENDODONTIST NEEDED: Full-time/part-time, endodontic specialty office. Excellent opportunity. We are a busy newly remodeled fee-for-service endodontic office looking for a part-time or full-time associate. The practice offers an extremely high income potential. Rockford Endodontics is a private endodontic office offering a high daily guarantee (significantly higher than city or suburban practices). The practice has CBCT, ASI carts, Gentlewave, TDO and excellent highly trained staff in a beautiful office. Please contact Alex Moore at damoore20@gmail.com for more information to discuss the opportunity.

ASSOCIATE DENTIST NEEDED: Growing south suburban practice looking for a skilled, compassionate dentist to join our incredible, well-trained team and further our mission: improving the lives of our patients and community with excellent care and WOW experiences. We are relocating to a brand new, larger office with new equipment, CBCT, laser, digital scanning, crown mill. Privately owned, PPO and fee-for-service. Two to three days/week. 708.687.0100 or info@oakforestfamilydental.com.

GENERAL DENTIST NEEDED ASAP: in Arlington Heights and Grayslake We have a great opportunity for a two full-time/part-time general dentists to join our established private practices in Arlington Heights and Grayslake. Awesome patient base, Busy, growing fee-for-service/PPO practices with great staff, modern, all-digital, 3D CBCT equipment. Great compensation and super support. New grads welcome to apply. For consideration, please email CV to lakemoordental@gmail.com.

GENERAL DENTIST NEEDED: Looking for a general dentist for our office located in Logan Square. We are an established fee-for-service/PPO office and we see around 100 new patients a month. We are fully digital and have well-trained staff, CBCT and iTero scanner. We offer great compensation. Ideal days are Mondays, Wednesdays and Fridays with two Saturdays. Ideal candidate with three years of experience. Please email nkdds29@gmail.com.

GENERAL DENTIST NEEDED: Part-time/full-time in Batavia/Aurora. General dentist needed to modern digital practice with CBCT and iTero in Batavia/Aurora. Part-time or full-time. Partnership available. Up to 40% collection. Send CV to vijaymanoj@gmail.com.

PEDIATRIC DENTIST OR GENERAL DENTIST for pediatric office: Bensenville office is looking for pediatric dentist or general dentist comfortable working with pediatric patients. Must be comfortable with pulpotomies, stainless steel crowns, space maintainers and nitrous. Daily guarantee of \$1,000 or 40% of production. Please email resume to management@grandsmiles.org.

GENERAL DENTIST, DOWNTOWN LOOP: We are an established fee-for-service and rapidly growing private practice in downtown Chicago Loop area. Our office has a wonderful and lengthy reputation for quality dentistry. We are looking for a skilled, motivated, and meticulous dentist to help with our overwhelming number of new patients. Email resume to dental.hr30n@gmail.com. We are open to new graduates looking for some mentoring. Pay is very competitive. Full-time or part-time available. No evening hours. Please provide your resume.

GENERAL DENTIST WANTED WITH OPPORTUNITY to buy: General dentist associate wanted in a modern office with opportunity to buy. We are multilingual (Ukrainian-, Russian-, Polish-speaking), family-oriented office over 15 years at location between Wheeling, Arlington Heights and Buffalo Grove. Please email for contact to alexkletsel@gmail.com.

ASSOCIATE POSITION: Highly motivated and compassionate dentist needed for our state-of-the-art dental office in Lombard. Patient base is PPO and fee-for-service only. Monday, Tuesday, Thursday and Saturday hours. Contact highlandsdentalcare@gmail.com.

PART-TIME ASSOCIATE GENERAL DENTIST: Part-time experienced associate with good patient and clinical skills needed for well-established privately owned family practice in Oak Forest. PPO and Fee-for-service, Guaranteed \$800 to \$1,000 minimum per day. Please fax CV/resume to 708.226.0248 or email to drondoy@yahoo.com.

GENERAL DENTISTS AND SPECIALISTS, Wisconsin: Dental Associates of Wisconsin has general dentist and specialist opportunities. Serving Wisconsin for over 45 years with a robust patient base at 15 locations from Green Bay to Kenosha, WI, offering competitive compensation, incentive plan, full benefits, signing/retention bonus, collaboration, mentorship, CE, in-house network of doctors and specialists. If you are a general dentist or specialist and are ready for an exciting, stable career with a growing company then we're your choice. Contact Katie Herman at kherman@dentalassociates.com or visit www.dentalassociates.com/careers to learn more.

PART-TIME GENERAL DENTIST NEEDED: Northwest suburban office in need of a part-time general dentist, one year of experience is appreciated, family oriented, modern, CBCT, orthodontist in-house, friendly staff, in transition to be sold in a few years, a perfect opportunity for an associate to buy. Contact dentalinfo47@gmail.com.

PART-TIME PEDODONTIST WANTED: Chicago and suburban locations. Generous per diem compensation. Half- or full-day weekly or bi-monthly. Flexible schedule. Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. hiring@allstardentalclinic.com.

ORTHODONTIST NEEDED PART TIME: Established, privately owned, multi-doctor, ortho/dental practice near Rockford seeking part-time orthodontist two days per week. Practice with clinical autonomy. Must be confident in treatment planning and be able to provide high-quality treatment with great results. Fee-for-service/PPO office, no Medicaid. Great opportunity for a new graduate or experienced doctor looking add to their schedule for stability and income. Send resume to illinoisorthodontist@yahoo.com.

PARK DENTAL SPECIALISTS: Now hiring endodontists and oral surgeons in the Chicago area. Are you an endodontist or oral surgeon looking to start or continue your career with a company that not only offers you a job, but can offer you a dental home to call your own on a full-time or part-time basis? We are currently looking for an endodontist and oral surgeon to join our Lincoln Park and Orland Park locations. Consider joining a dentist-owned, family practice. Park Dental Specialists fosters a culture that invites our patients into an environment where they are treated like family, with a caring and empathetic approach to dentistry. Interested? Contact dina@parkdentalspecialists.com.

PART-TIME ASSOCIATE WANTED: Seeking general dentist. Higher negotiated PPO fees (crowns, \$1,071). Please email resume. La Grange. Send resume to isaacq@gmail.com.

FULL-TIME OR PART-TIME GENERAL DENTIST wanted: Wonderful long-term opportunity in an established, state-of-the-art Palatine practice. We are looking to add an associate to continue serving our patients as we have for over six decades. Senior partner retiring. 100% fee-for-service. Base daily rate or percentage of production, whichever is higher. Opportunity offers a well-trained staff, mentoring from an established practitioner, and no evening hours. Please email if you're interested, palatinedentist22@gmail.com.

DENTAL SLEEP MEDICINE OPPORTUNITY: Midwest Dental Sleep Center is seeking an experienced dentist interested in practicing Dental Sleep Medicine part-time at locations in the northern suburbs. Clinical and administrative support provided by an experienced Dental Sleep Medicine team. Will train, competitive hourly wage. Contact Nick at nicks@midwestdentalsleepcenter.com.

DENTIST: North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at toothgroup.chicago@gmail.com.

DENTIST NEEDED FOR MATERNITY LEAVE:

Seeking a general dentist to help out part time during the months of May, June and July in Alsip while associate is on maternity leave. Permanent employment possible. Please call 708.927.5212 for more information. Email resume to george@danosdentistry.com.

PART-TIME OR FULL-TIME PEDIATRIC DENTIST:

Opportunity in Evanston. We have a state-of-the-art facility and are seeking a pediatric dentist who is fun and professional. We allow for clinical autonomy that provides high-quality dental care. Our office is cloud-based and we are in network with most PPO insurance plans and offer fee-for-service. If interested, send resume to dentalartspecialists@gmail.com.

SEEKING GENERAL DENTIST: Full-time dentist/practice located in Rockford seeking associate general dentist, full-time or part-time. Please email resume to rabeh0398@yahoo.com.

PART-TIME DENTIST: We are looking for a part-time dentist to join our team at our well-established office in Romeoville. PPO and Medicaid practice, No HMO. Latest technology in the office, including digital scanning, Pano/Ceph and CBCT Scan. Send resume to pristinedental384@gmail.com.

GENERAL DENTIST NEEDED to replace me at the wonderful office where I have been working for the past two-plus years. I get to work with two other quality dentists, friendly staff, and have a great, stable income. I am leaving the practice for personal reasons and wanted to see if I could help hire my own replacement. The office is a convenient drive for any dentist living in the far west suburbs, including especially the Aurora/Naperville area. Contact me at rimamodi89@gmail.com with your resume.

ORTHODONTIC PART-TIME ASSOCIATESHIP to ownership opportunity: North shore orthodontic office is looking for a passionate individual with great clinical and personal skills. Prefer to move into partnership after a successful associateship. bestorthodontistchicago@gmail.com.

FULL-TIME OR PART-TIME GENERAL DENTIST needed: General dentist needed for successful South Chicago practice. Dentist owned, fully digital, PPO practice. No HMOs. Opportunity for mentorship if needed. 35% of collections. Email bracesbybarnes@gmail.com.

MATERNITY COVERAGE, PEDIATRIC DENTIST: Part-time available after. Smiles & Co. Pediatric Dentistry is a mainly fee-for-service office in La Grange. Looking for someone ideally mid-May to the end of August. Start and end times/days are flexible. \$1,000 per day or a percentage of production, whichever is greater. Email info@smilesandco.com.

GENERAL DENTIST IN SCHAUMBURG: We are looking for a dentist (new or experienced) to join our team full-time or part-time at Schaumburg Dentistry. Your schedule will be busy from Day One. Senior dentist is willing to train new graduate. Fee-for-service/PPO. No HMO or Medicaid. 35% collections or \$600 daily minimum. Big focus on high-quality dentistry and genuine care for our patients. For more information, please contact us at schaumburgdentistry@gmail.com or at 630.373.6024 and ask for Louis.

PEDIATRIC DENTIST IN NAPERVILLE: Join our rapidly growing pediatric practice. Cloud-based, in-network with mostly PPO, transitioning to fee-for-service. Flexible schedule, great opportunity to build a long-term career. Email resume to admin@pinkypromisepd.com.

SEEKING GENERAL DENTIST, ROUND LAKE Beach: Full-time dentist/practice located in Round Lake Beach seeking associate general dentist, full or part time. Competitive pay, great location. Send resume/inquiry to betterteethnow@gmail.com.

PEDIATRIC DENTIST OR GENERAL DENTIST comfortable with pediatrics: Bensenville office looking for associate dentist to work with pediatric patients. Salary is based on production at 40%. We accept Medicaid. Please email resume to management@grandsmiles.org.

EXPERIENCED DENTIST: 12 to 18 hours per week. Southwest Chicago. Join a fun team that provides compassionate care for all ages. We accept PPOs, Medicaid for kids, and fee-for-service. www.forever-dental.com. Email resume to rdhake@forever-dental.com.

FULL-TIME DENTIST IN WEST ROSELAND:

Competitive salary \$200,000 to \$500,000 (based on experience). Seeking compassionate dentist to provide comprehensive dental care. Join our fantastic team at 1st Family Dental. rabboud@1fd.org.

PEDODONTIST OPPORTUNITY in Addison and north side of Chicago. We are seeking a full-time/part-time motivated pedodontist to join our busy, state-of-the-art, and fully digital office in Addison and north side of Chicago (Irving Park). Great opportunities for growing. Apply at chicagodental12@gmail.com.

GENERAL DENTIST POSITION IN THE FAR WEST suburbs: Our privately owned general dentistry office in Huntley is looking for a dentist to join our team. Two to four days. Fee-for-service/PPO. For more information, please contact us at sjfcarlson@gmail.com or 847.669.4771.

PART-TIME DENTIST IN WHEELING: Looking for a compassionate and skilled dentist. Offer 30-35% of collections. \$800 daily guaranteed. Two to three days per week. No HMOs or Medicaid. Send resume to smile@aurafamilydentist.com.

PART-TIME DDS NEEDED, GURNEE: Come join our amazing team in our new facility. Part-time future opportunity to buy in. Send CV to smilesaway10@gmail.com.

PART-TIME ASSOCIATE – EVANSTON:

Modern, privately owned practice is seeking an associate dentist to join our team on Mondays, Wednesdays and two Saturdays per month. No HMOs. Fee-for-service/PPO office. Compensation is based on a daily minimum or collection percentage. Minimum two years of experience. Please email CV to office@artfuldental.com.

ASSOCIATE DENTIST OPPORTUNITY: Looking for an associate position where you will connect with patients, work with a supportive team, and provide high quality, restorative dental work? If so, we want to hear from you. We are a family-owned private practice with multiple locations in the Fox River Valley. Our practices have built a great reputation on comprehensive dentistry and exceptional patient care. Seeking full time or part time applicants. Please send CV to dentalfrv@gmail.com.

PEDIATRIC DENTIST NEEDED TO GROW WITH US:

Part-time to full-time associate position available in western suburbs. Mostly PPO, no Medicaid with one main location and one satellite grossing over \$2 million. Flexible on schedule and location. Several sedation days a month. Practice heavily uses laser for hard and soft tissue restoration. Partnership opportunity available immediately. Resume can be emailed to management@dpsmiles.com.

PART-TIME DENTIST FOR DES PLAINES and Glenview location: Looking for part-time dentist with one to two years of experience. Reimbursement to be discussed at interview. revich208dental@gmail.com.

GENERAL DENTIST NEEDED IN HYDE PARK:

We are looking for a provider to join our team. Provider should have at least one to two years of experience. Compensation is based on a daily minimum and or production percentage. We are a fee-for-service and PPO office. We offer a warm and friendly environment and work along other dental specialists. Please send resume to ivorydental47@gmail.com.

DENTAL HYGIENIST, PART-TIME/FULL-TIME Exciting part-time/fu;-time dental hygienist opportunity. Come join our amazing team in our brand new facility. Check us out at clearlycaresdental.com. Please send resume to kjbdentistry@gmail.com.

PART-TIME ORAL AND MAXILLOFACIAL SURGEON:

Endodontic & Periodontic Associates is searching for a trained oral and maxillofacial surgeon interested in practicing part-time Exodontia. We are a multi-specialty practice with five offices located in the south suburbs of Chicago and four in Northwest Indiana. We are looking for an OMFS to help us with our overflow of extractions, more difficult extractions, and to build the third molar extraction portion of our practice. We are continuing to expand and are looking for someone that would be interested in joining our team and building their own niche in our practice. If you might be interested, know of someone who is, or if you have any questions or need additional information, please contact me directly. drjeffrewalker@endoperio.com.

EXCELLENT FULL-TIME OPPORTUNITY AT ST.

Charles practice: Busy and growing practice in the downtown area of St. Charles is looking for a great full-time dentist to join the team. This practice has an established staff and averages over 50 new patients per month. Work alongside another successful doctor, and continue to build this practice's exceptional reputation in the community. The position comes with a guaranteed daily minimum, high earning potential, and full benefits including CE and health insurance. If interested, please email toothdoc1209@gmail.com.

FULL-TIME DENTIST IN ALBANY PARK neighborhood: Competitive salary \$200,000 to \$500,000 (based on experience). Seeking compassionate dentist to provide comprehensive dental care. Join our fantastic team at 1st Family Dental. rabboud@1fd.org.

PART-TIME ENDODONTIST NEEDED:

Established multi-specialty office located in Naperville. looking for endodontist two to three times a month, microscope and CBCT on site, trained assistants. Fee-for-service, PPO office. Great work environment. Please email CV to drsud.dds@gmail.com.

POSITIONS WANTED

KEEP ALL IMPLANTS IN-HOUSE: Experienced traveling surgical team available with all equipment/implants/instruments/bio-materials needed for any implant case, All-on-X cases, IV-sedation certified, Zygomatic/Pterygoid Implant-placement for new or redo cases on your patients, in your office. Stop referring them out and keep those cases in-house. www.surgicalsuites.com, drsam@surgicalsuites.com, cell number, 312.532.9691.

SPACE SHARING

WANTED, EAST LOOP: Looking for a place to move my small dental practice. Seeking a dental operatory available three to four days per week preferably in existing dental practice. Call 312.641.6010 or email godfreynuuids@msn.com.

SPACE SHARING, SOUTHWEST SUBURBS:

Available immediately two to three operatories fully furnished with front desk availability. Private office also if needed. Please contact us to discuss your arrangements and needs. Email fjmgala@aol.com.

SPACE SHARE IN MODERN 3-OP GLEN ELLYN office: Recently renovated 3-op office, fully-digital with scanner. A-dec chairs. Comprehensive lab. Well-located office in professional building. Must see. pbd@parkblvddentistry.com.

FOR RENT

TURNKEY DENTAL OFFICE, NORTHWEST

suburbs: Four fully equipped operatories, high-end equipment and opportunity to expand into three additional fully plumbed operatories. Currently endo, easily configured for cosmetic, general or other specialties. Proven successful location, easy access off Interstate 90. Call 847.409.1182.

DENTAL BUILDING FOR RENT – OPTION TO BUY:

Stand-alone dental building in Peotone, IL. Two digitally equipped operatories, fully stocked. Everything ready to practice dentistry. Email delkods@yahoo.com.

TURNKEY OFFICE, BLOOMINGDALE:

Want to expand? Space is move-in ready. Three ops and a 10-op space available. Everything included w with up-to-date equipment. Great opportunity for a specialist, too; built-in referral source. Free rent. bloomngdalere@gmail.com.

GORGEOUS DENTAL SPACE AVAILABLE: 4,600

square feet in prime Chicago Loop location. One-year-old buildout with nine operatories, one office, and kitchen area. Fully furnished with all new equipment and supplies. All equipment and supplies for sale. management@chicagolandmanagement.com.

PROFESSIONAL SUITES FOR RENT: Individual professional suites northwest Chicago, adjacent to Niles and Park Ridge. Public transportation and expressways convenient. Suites range from 600 to 2,800 square feet. Plumbed for multiple dental operatories. One 1,300-square-foot suite fully equipped for dental. Suitable for solo and/or group practice. For further information, contact 847.921.6836 or email mccullyrossa@ameritech.net.

FOR SALE BY OWNER

FOR SALE, DENTAL PRACTICE IN SOUTHWEST suburbs: Two ops, ground floor office with available expansion. Located in professional area. Generates \$300,000 on three days a week. Email tapoli@aol.com.

DENTAL OFFICE FOR SALE PARK RIDGE: Dental office build-out in Park Ridge; 880 square feet, two operatories, with future possibility to expand plenty of parking; 10-year lease renews in 2024. Call 224.355.7778.

OFFICE FOR SALE: Office for sale in Kankakee.

Three ops fully equipped, all digital. Gross \$240,000. 13,000 patients. \$120,000 includes building. Call Bill at 708.287.3887.

WEST SUBURBAN OFFICE FOR SALE: Fully digital, PPO/fee-for-service, five-operators practice in west suburbs of Chicago. Stand alone building on a main street with great visibility and signage. \$785,000 in collections last year and on pace to do \$1.1 million this year. Averaging 69 new patients a month. Owner has multiple offices and looking to downsize. Email westsuburdds518@gmail.com for inquiries.

FOR SALE: For sale Established Oak Lawn general dentistry practice; 2022 collection above \$800,000. Building available to buy or lease. Send inquiries to vvbbsmile@gmail.com.

****AMERICA'S MOST UNIQUE DENTAL PRACTICE** is open to partner's equity buy-in, ultimately 100% purchase: In Search of Just The Right Dentist To Practice Here. Do you want to be a one-percenter? If so, this is the practice for you! To continue its wildly successful operation requires a dentist with a unique mindset favorable toward assertive, unorthodox, highly effective advertising, marketing, and case presentation methods and tools. (We have a valuable "bank vault" of proven, reliable ads, advertising media, online media, patient presentations, etc. that attract and acquire exceptionally high value patients. All you need to do is continue with it, learn from it and be a marketing-oriented practice owner.) No, we are not members of any insurance plans, and our patients honor our practice by pre-paying for services. We will help them with their insurance plans, and reimbursement will be sent to them. Our account receivables are not one and a half times production, not fifty percent, but less than ten percent. Others may say it cannot be done, but we know better! Yes, the treatment we provide requires a significant financial investment, and each plan is all-inclusive of fees to assure complete oral health and full body health benefits. This practice has been liberated from need for QUANTITY and VOLUME. If you value the opportunity to work alongside a dentist possessing credentials, skills, expertise, and experience able to create this type of practice, then this is the practice for you! Presently, this is a one doctor practice which is in a league of its own – offering life-changing benefits to patients and life-enhancing benefits to practitioners. We seek the right person to purchase an equity partnership in this extraordinary practice so that we have the opportunity to work together providing you with the ability to reach your professional and personal dreams. This practice is located in Indiana – not far from Chicago and close enough to Lake Michigan to enjoy everything that both have to offer! Indiana has been an "open state" which encouraged businesses to go back into operation after a six-week closure during the start of the pandemic. We were immediately back on course to have a profitable ending to 2020. There are many reasons that so many are moving across the Illinois border to Indiana with our low taxes, excellent schools, and outstanding business opportunities. If you are seriously interested, and feel you might be a "fit", please submit a brief letter about yourself, your clinical skills, and professional and personal goals to our Attorney, Mr. Brandon Collier by fax to 216.831.8279. At this point, we are keeping the practice specifics confidential, and request that, when disclosed to you, that you do the same. We will respect your privacy as well. Obviously, only ONE dentist will be selected, so this offer may be withdrawn without notice.

PRIME NORTH SHORE DENTAL PRACTICE for sale: Prime North Shore location. Four operatories. Fee-for-service. Three days a week. Practice Income \$800,000. Low overhead. Email ddsnorthsuburban@gmail.com.

GREAT OFFICE RIGHT BY O'HARE: Lots of room to grow, close to city, real estate also available. If you're ready to jump into practice ownership, it doesn't get better than this. Stand alone building with five ops, three of which are equipped with A-dec chairs, Planmeca PAN, all-digital. In 2022 the office did \$590,000 in collections. Staff will be included in sale, jump in and start making money. Can buy real estate also. Email napervilletoothdoc@gmail.com.

PROFESSIONAL OFFICE BUILDING FOR SALE: 5400 N. Milwaukee Ave., Chicago. 7,200 square feet divided into 8 suites ranging from 600 to 2,800 square feet. Suites fully plumbed for multiple dental operatories. 3,600-square-foot full basement. 1,300-square-foot suite fully equipped for dental. Five suites currently rented. For further information, contact 847.921.6836 or email mccullyrossa@ameritech.net.

NORTHERN ILLINOIS PRACTICE FOR SALE: Long-established general dental/specialty practice for sale in the Rockford area. Multi-location and multi-doctor group practice. The main office is 6,000 square feet with 10 dental chairs and five specialty chairs. The other two locations are 1,700 square feet and 1,400 square feet each with four chairs. Patient base is a mix of PPO/fee-for-service and totals about 6,000 patients. Currently collecting around \$2 million. For more information, contact northernillinoisdental@yahoo.com.

3-OPERATORY DENTAL OFFICE IN CICERO for sale: Leased, 1,300 square feet, fully equipped in densely populated area, 8 miles from downtown Chicago. Free parking. Patient base fee-for-service, PPO and Public Aid. Asking \$79,000. Renting dental chairs also an option. Email atozdentalcare@hotmail.com.

BOUTIQUE DENTAL PRACTICE FOR SALE: Boutique general dental practice for sale. Owner retiring. Fee-for-service. Mostly dental implants, reconstructions, extractions and bridges. Located Chicago's northwest side. Close to the Kennedy Expressway. Email davidkodner10@gmail.com.

RARE SOUTHWEST SUBURBAN DENTAL CONDO: Build equity and security by purchasing our rare dental office condominium in revitalizing Alsip. Building has been recently upgraded. Dentist owner has retired and can leave equipment. An inexpensive way to get into private practice. Contact dentalcondo4sale@gmail.com.

CHICAGO 3-OP PRACTICE FOR SALE: Bread/butter dentistry. \$700,000 collected last year, projected \$800,000 this year. Associate run. Most endo and oral surgery referred. Room for growth, 40-plus new patients/month, no Medicaid. Contact chicagodentaloffice4sale@gmail.com.

DENTAL/MEDICAL BUILDING and oral surgery practice offered for sale. 2,200 square feet. Established Westchester location. Excellent visibility and access. Two operatories equipped and room for two more. Call 708.436.6494.

FOR SALE BY BROKER

PRACTICE FOR SALE: Merger opportunity, North Michigan Avenue. Collections of \$450,000, 500 active patients fee-for-service, PPO. Beautiful five-op office. Can merge with existing practice. Contact tmcdermott@paragon.us.com or 708.715.5880.

PROFESSIONAL PRACTICE TRANSITIONS: Looking to sell or buy a dental practice? Associateships, start-ups. Please contact me for a confidential conversation regarding your plans. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074, www.e-ppc.com. Professional Practice Transitions.

DDSMATCH CHICAGO, TRANSITION ON YOUR TERMS: DDSmatch Chicago, "Transition on Your Terms" please contact Rex Plamann Email: rplamann@ddsmatch.com or call 1.855.546.0044 to start a free and confidential conversation about your practicing plans.

MCHENRY COUNTY: General practice, \$735,000 in collections, three operatories, three more operatories for expansion, real estate offered, fee-for-service and insurance mix. Close to town center.

SOUTH SUBURBS: Large general practice, \$4.8 million in collections, eight operatories, mainly fee-for-service, strong supporting staff, impressive processes, and flexible transition options.

PERIODONTAL PRACTICE: Near west suburb of Chicago, four-operatory, fee-for-service periodontal practice possessing strong staff, loyal referral base, and terrific location on a busy thoroughfare. Collections of \$1.25 million.

NORTHWEST SUBURBS: General practice, \$700,000 in collections, three modern operatories, attractive décor, fully digitized, close to interstate on a busy intersection, close to O'Hare Airport, great new patient flow.

NORTHWEST SUBURBS: General practice, three operatories with expansion for three more operatories. Collections of \$720,000 annually, fee-for-service and insurance mix. Flexible transition options.

WEST SUBURBS: General practice with three operatories in leased space, mainly fee-for-service, \$400,000 in collections, possible merger opportunity.

SPECIALTY SOUTHWEST SUBURBS: Two specialty practices, \$3.4 million in collections, 10 total ops, attractive locations and décor. Supported by strong staff and three providers. Flexible transition options.

CHICAGO: General practice, four operatories, \$120,000 in collections, real estate offered including fenced parking lot, busy thoroughfare.

NORTHWEST INDIANA: General practice, \$800,000 in collections, five operatories with expansion opportunity, real estate available.

WILL COUNTY: General practice, three operatories, \$350,000 in collections, real estate offered.

NORTHWEST INDIANA: Pediatric practice, \$1million in collections, five operatories, attractive neighborhood, leased space.

WEST SUBURBS: Large modern dental and med-spa platform, 4,300 square feet, CBCT and CEREC. Suite and practice for sale. Call to learn more.

WEST SUBURBS: Oral surgery, \$850,000 in collections, 5,000 square feet, immaculate design, AAAHC accredited surgery suite, real estate available, attractive location.

Call Rex Plamann to appoint a confidential call to discuss your practicing plans. Phone 855.546.0044, Email rplamann@ddsmatch.com, or visit our website to learn more about our Trusted Transition Process, www.ddsmatch.com.

SOUTH HOLLAND PRACTICE SALE: Excellent opportunity. Well-established practice. Dentist looking to retire. Freestanding building, which hosts excellent visibility and signage. Four ops, expandable to six. Collections, \$530,000 on three days. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

ADS MIDWEST: Endorsed by ISDS. Contact Peter J. Ackerman, CPA, CVA, CEPA at 312.240.9595, peter@adsmidwest.com, or adsmidwest.com. Sellers needed. Never have values been higher. Call for a free consultation if you are considering a transition or sale.

CHICAGO: Lakeview, \$760,000 fee-for-service, PPO digital CBCT CAD/CAM with parking.

CHICAGO: North side, \$750,000, fee-for-service, PPO, seven ops, CBCT.

WEST SUBURB: \$890,000, FFS/PPO. Pending.

WEST SUBURB: \$600,000+. FFS, digital, all specialties referred.

WEST SUBURB: \$1.25 million. Sold.

SOUTHWEST SUBURBS: \$2.5-plus million, 35% hygiene, fee-for-service. Pending.

NORTH SUBURB: Northern Lake County, six-operators beautiful digital office. \$900,000-plus.

NORTH SUBURB: \$1.35 million. Sold.

NORTH SHORE: \$1 million, fee-for-service, restorative, all specialties referred \$500,000 net.

NORTH SHORE: \$760,000. Sold.

NORTHWEST SUBURBS: \$865,000, digital paperless, low overhead, priced to sell.

NORTHWEST SUBURBS: \$950,000, PPO/FFS. Sold.

SOUTH SUBURBS: Strip center, highly desirable community, \$1 million+. FFS/Delta Premier.

SOUTH SUBURBS: \$600,000 collections, modern paperless, plenty of room to grow.

NORTH CENTRAL IL: \$1.4 million, five-plus ops, hygiene 38% of revenue, four days a week.

GENERAL PRACTICE FOR SALE, MCHENRY County: General practice for sale in McHenry County, IL. The practice is mainly fee-for-service and possesses three working operatories with expansion for up to four additional operatories. Annual collections average \$750,000. The real estate is offered with the practice and possesses additional income from a residential apartment upstairs. Terrific location next to Metra station. Email Rex Plamann at [DDSmatch](mailto:rplamann@ddsmatch.com) to learn more, rplamann@ddsmatch.com or call 855.546.0044.

DEKALB COUNTY PRACTICE FOR SALE: Excellent opportunity. Dentist retiring. Three treatment rooms, Dentrix Ascend, paperless. Collections: \$450,000. Experienced team with hygienist. Standalone building available. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074, www.e-ppc.com. Professional Practice Transitions.

JOLIET PRACTICE FOR SALE: Newly remodeled. Well-established family practice. Dentist is retiring. Will help mentor. Five treatment rooms. Three equipped. Collections, \$400,000. Fee-for-service. Refers endo, ortho, oral surgery. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

PRACTICE FOR SALE, PALOS HEIGHTS: Established, seven-op practice for sale by owner. Priced for a quick sale as revenue dipped due to doctor transition. Fully staffed. Leased space. Historically has been a \$700,000 practice. Great growth opportunity. Call 715.579.4076, or email drew.lockie@edgeadvise.com.

CHICAGO HEIGHTS PRACTICE FOR SALE: Well-established family practice. Newly remodeled. Four treatment rooms, three equipped. Average collections on 2.5 days a week: \$411,000. Mainly PPO. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. Professional Practice Transitions.

CHICAGO PRACTICE SALES: 773.502.6000 or www.chicagopracticesale.com.

BUYERS: No fees for buying a practice or dental space location.

SELLERS: Full-service brokerage services with the lowest commission rates in Chicago. Call today for a no-cost consultation.

CHICAGO, BEVERLY: Three ops, street level storefront. Fee-for-service/PPO, low competition. Collections \$350,000. Great starter or second office.

CHICAGO, MOUNT GREENWOOD: Four ops, expandable. Highly visible street level storefront on a corner with external signage and ample parking. Fee-for-service and PPO. Collections \$400,000. Seller can associate part-time post sale. Standalone building can be purchased.

CHICAGO, MIDWAY: Seven ops, newer, modern build. First rate location in a fully occupied strip center. Ample parking. Paperless and digital, CBCT scanner, and iTero. Fully staffed with two hygienist and a part-time associate. Fee-for-service and PPO. Collections \$1.2 million. Must see.

CHICAGO, NORWOOD PARK: Four ops plus patients. Building available.

CHICAGO, PORTAGE PARK: Three ops. Street level storefront. Fee-for-service/PPO/AllKids. Associate driven. Collections \$600,000. Low overhead.

CHICAGO, SIX CORNERS: New. Three ops. Visible strip mall location. Fee-for-service/PPO. Collections \$520,000. Seller will stay.

DES PLAINES: New. Five ops, high visibility street level storefront location with 70% FFS/30%AllKids. Collections \$600,000. Building can be purchased. Must see.

DEERFIELD: Three ops, storefront, ample parking. Fee-for-service/PPO. Hygienist. Collections \$500,000. Desirable North Shore. Seller will stay.

DOWNERS GROVE: Three ops, visible, street level. Fee-for-service/PPO. Collections \$410,000-plus. Very low rent and overhead. Won't last.

DYER, IN – New. Data pending.

HIGHLAND PARK –Sold.

LANSING: New. Seven ops, street level standalone building. GPs plus part-time specialists, \$1.2 million, Fee-for-service/PPO/AllKids. Building available for purchase with additional rental or expansion.

LINCOLNWOOD – New. Three ops, highly visible stripmall. Fee-for-service and PPO. Collections \$400,000. Low overhead. Seller will associate post sale. Must see.

MOUNT PROSPECT: Four ops, newer build. 100% fee-for-service. Digital/paperless. Collections \$360,000. Low overhead. Standalone building available for purchase. Priced to sell.

SKOKIE – New. Patient base plus equipment only. Doctor will transition patients to a new office and associate if desired. Exponential growth potential for a low price.

SOUTH ELGIN: Four ops plus one op, street level storefront. Ample parking. Four ops of new A-dec equipment. Fee-for-service/PPO. Collections \$550,000. Condo available for purchase. Sunny, beautiful, modern. Seller will associate.

DENTAL OFFICE RENTALS: Buffalo Grove, Wilmette, Addison

DENTAL BUILDINGS FOR SALE: Beverly, Chicago South Side, Mount Prospect, Mount Greenwood, Norwood Park, Libertyville

HENRY SCHEIN PROFESSIONAL Practice Transitions — helping buyers and sellers: For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, al.brown@henryschein.com.

CHICAGO WEST SUBURBS: \$900,000+ revenues, upward trend with potential for growth! Well-kept six-plus-op digital 2,750-square-foot office. Highly visible standalone building in town location, with ample storage and parking. #IL3458

CHICAGO WEST SUBURBS: Orthodontist office in high end shopping center within major traffic area anchored by Mariano's, Starbucks and Ace Hardware. Doctor only works this office 8 days a month collecting about \$320,000 a year. #IL3453

CHICAGO: Rarely available boutique, fee-for-service, two-to-three-op practice on 20th floor with beautiful views of Lake Michigan and Millennium Park. Good growth potential as doctor only chooses to see patients about 15-20 hours over 3.5 days a week. Won't last. #IL3441

CHICAGO WEST SUBURBS: Mid-\$800,000 revenue practice with upward trend. Modern, very well kept six-op digital 2,500-square-foot office with Conebeam. Located on main road in one story building with ample parking. #IL3317

CHICAGO: Large, established, two-dentist, eight-op practice in a desirable high-traffic building in downtown Chicago. Annual revenue \$700,000 on only 24 hours per week. #IL3318

VIGO COUNTY, INDIANA: Six-operatory digital office, paperless, CAD/CAM, Dentrrix. Nice opportunity for growth as currently only 32 patient hours per week. Good location on major three-lane boulevard within professional building. #IN3134

CHICAGO NORTH SUBURB: Modern, digital oral surgery practice in beautiful growing town by the Wisconsin state line. This four-op (three equipped) 1,500-square-foot leased office is in a busy two-story medical building on a main street. #IL3251

CHICAGO NORTHWEST SUBURBS: Modern three-op perio office with GP base in large leased space with room to expand. Revenue around \$400,000 with good cash flow on only 2-2.5 days per week. #IL3198

CHICAGO WEST SUBURBS: Modern, digital three-op practice \$350,000+ range revenue on only 3 days a week. Great location in outlot from Home Depot and other major retailers on very busy Ogden Avenue. #IL2750

CENTRAL ILLINOIS DENTAL PRACTICE with multiple locations: Profitable general dental practice with multiple locations situated in the heart of Central Illinois. 13 total operatories. Collections of \$1.462 million and EBITDA of \$405,000. Supports multiple doctors with nearly 5,000 active patients. To learn more, contact Professional Transition Strategies: bailey@professionaltransition.com or call 719.694.8320. Reference #IL30123. We look forward to speaking with you.

CHICAGO ORAL SURGERY PRACTICE FOR SALE: Oral surgery practice located in a desirable suburban community near Chicago. With over 15 years of experience serving the community, the current doctor has built a reputation for providing high-quality patient care and is looking to partner with a group for continued support. The practice features five operatories, providing ample room for physical expansion if desired. It is a profitable and growing practice, averaging 90-105 new patients per month. Collections of \$3.270 million and EBITDA \$1.081 million. Over 500 limited evaluations over the last 12 months. To learn more and review the prospectus, contact Professional Transition Strategies. Email Bailey Jones at bailey@professionaltransition.com or call: 719.694.8320. REFERENCE #IL20823.

MULTI-LOCATION CHICAGO GENERAL DENTAL practice for sale: Two-location general dental practice in Chicago and the Chicago suburbs. The practice has over 4,770 active patients and supports two owner-doctors as well as two associate dentists. Collections of \$1.068 million and EBITDA \$112,000. With almost no advertising efforts, the practice sees an average of 45 new patients/month. Currently equipped with a total of 10 operatories, there is room for an additional op in one location. The doctors are interested in long-term partnership or buy-out opportunities; so don't miss out on this incredible practice prime for transition. To learn more and review the prospectus, contact Professional Transition Strategies. Email Bailey Jones at bailey@professionaltransition.com or call 719.694.8320. REFERENCE #IL122822. We look forward to speaking with you.

CHICAGO DENTAL BROKER: The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland, chicagodentalbroker@gmail.com, 847.814.4149, www.chicagodentalbroker.net.

CHICAGO, NORTH SIDE: New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell.

WEST SUBURBAN: Awesome four-op practice. All digital, paperless, Dentrrix/Dexis, newer build out, new Cerec, two new operatories and more. \$700,000 on just 10 days per month. Nothing like it in the market. See to believe.

NORTH SUBURBAN: Beautiful four-op practice with low overhead. Grossing \$600,000, FFS, well-established. Won't last.

NORTHWEST SUBURBAN: 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale. 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all FFS, new technology, priced to sell. 3) Brand new build-out but has to sell. Doing \$450,000+ and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN: 1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available.

2) Four-op starter doing \$250,000, all FFS. Well-established, real estate also, great price.

SOUTH SIDE CHICAGO: Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make an offer.

SOUTH SUBURBAN: 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000. 2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also. Motivated seller. Many new ones coming this spring.

I will find you a practice. Call me.

ROCKFORD PRACTICE AND BUILDING FOR sale:
Established free standing dental office and building in Rockford for sale. Collection \$550,000, six operatories, insurance and fee-for-service, paperless, free large own parking lot. Great opportunity for expansion. If interested, please email dimiana@aol.com.

SUBURBAN CHICAGO general dental practice for sale: Established general dental practice in the desirable suburbs of Chicagoland. Situated in a free-standing building, the real estate is also available at the time of the practice sale. The current doctor would like to continue to practice for up to three years. They are therefore interested in a partnership with a group or another dentist. Five operatories. Collections of \$1.275 million and EBITDA \$330,000. Fee-for-service practice. With limited advertising, the practice has nearly 2,000 active patients. Referring out a lot of specialty work; this is an incredible partnership opportunity. To learn more and review the prospectus, please contact Professional Transition Strategies. Email Bailey Jones: bailey@professionaltransition.com or call: 719.694.8320. REFERENCE #IL10422.
We look forward to speaking with you.

WEST SUBURBAN PRACTICE FOR SALE:
Excellent opportunity. Dentist retiring. Three treatment rooms, Dentrix Ascend, paperless. Collections, \$476,000. Experienced team with hygienist. Standalone building available. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074, www.e-ppc.com. Professional Practice Transitions.

SERVICES

HUNTINGTON PRACTICE FINANCE for dental professionals: 100% financing available for dental practices with up to 15-year terms. Get the money you need for start-ups, acquisitions, buildout, expansion, partner buy-in, refinance, equipment, real estate or ground-up construction. We also do financing for recent graduates. Quick approval and closing times. Contact Sam Zanayed, VP Practice Finance. Call/text 773.415.2999 or email sam.zanayed@huntington.com.

DENTISTS' ATTORNEY: STEVEN H. JESSER:
Representing Illinois and Wisconsin dental practitioners in all legal aspects of dental practice, including practice purchases and sales, IDFPR/WDSPS discipline, licensing, litigation, contracts, and real estate. No charge for initial consultation. Highly experienced. Reasonable fees. Glenview office. Call 847.424.0200 or 847.212.5620 (cell) (7 days, including evenings). shj@sjesser.com. www.sjesser.com.

DDSMATCH CHICAGO: Looking for a trusted partner to support your ownership transition? Successfully connecting dentists' present with their future. . . ddsmatch, the fastest growing brokerage in the U.S. dental market. Now celebrating 10 years supporting dentists with unique tools and valuable services supporting practice sales, partnerships/mergers, associate recruitment, and practice appraisals. Call us for a confidential conversation about your future transition. Call 855.546.0044 or email Rex Plamann, [ddsmatch Chicago at rplamann@ddsmatch.com](mailto:rdplamann@ddsmatch.com).

KEEP MOLAR ENDO, EXTRACTIONS, and implants in-house: Get all of your molar endo, extractions, and implants taken care of under one roof. With extensive experience in these procedures, I can bring my services to your office for your patients' comfort and convenience. Contact me now to start scheduling your patients and see the difference it can make for your practice. 703.599.0878, endotreated@gmail.com.



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The CDS Foundation Clinic needs you

COME IN AND DO WHAT YOU DO BEST – PROVIDE EXCELLENT DENTAL CARE!

The CDS Foundation Clinic treats patients of all ages, including children. We are looking for volunteer dentists, hygienists and assistants to care for patients. To volunteer, please contact the clinic.

phone: 630.260.8530 • **email:** clinic@cdfsfound.org

Located in Wheaton, the CDS Foundation Clinic offers free basic dental care to residents of Cook, Lake and DuPage counties whose incomes are at or below 200 percent of the poverty level. Our three-operatory clinic is modern and professional. All qualified patients are scheduled in advance and volunteers are matched with the patient population of their interest. All a volunteer needs is the desire to help.

CDS Foundation Clinic 416 E. Roosevelt Rd., Suite 102, Wheaton, IL 60187



CHICAGO DENTAL SOCIETY

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Loren J. Feldner Leadership Award

Nominations are now open for the Loren J. Feldner Leadership Award.

In memory of a beloved colleague, CDS established the award in 2020 to pay tribute to Dr. Feldner and his professional and personal legacy. The award recognizes someone who demonstrates a tireless commitment to dentistry and exemplifies genuine friendship and support to all.

The Loren J. Feldner Leadership Award is presented annually to a member-dentist or a non-dentist who embodies the ethics, leadership, passion and spirit Loren brought to the dental profession.

The following description of leadership and leadership traits will be used as the criteria when nominating a candidate for this award:

- A leader who can motivate people to achieve a common objective.
- A mentor who others look to, learn from and thrive with.
- A leader who is proactive rather than reactive. One of Loren's favorite quotes helps to define this: "If you're not at the table, you'll be on the plate."
- A person who is visionary, confident, charismatic and inspirational.



The Loren J. Feldner Leadership Award will be presented annually at the CDS Installation of Officers. The award will feature an engraved statue and a \$500 donation to the **Dental Lifeline Network Heroes Challenge Fund**, donated in the recipient's name in honor of Dr. Feldner. It will be presented by the CDS President and the Chair of the Ethics and Special Issues Committee at the Installation of Officers ceremony in November.

We are now accepting nominations

Complete the nomination form and email your nomination to Lennoree Cleary at lcleary@cds.org.

Be sure to include the nominee's name in the subject line of your email. CDS Board officers are not eligible.

Submissions must be received no later than July 14, 2023.

Scan the QR code below and fill out the nomination form.

Write out your nomination in the form and email it to Lennoree Cleary at lcleary@cds.org or print the form and mail it to Ms. Cleary's attention at: Chicago Dental Society, 401 N. Michigan Ave., Suite 200, Chicago, IL 60611.

