

### Gaps have consequences.

At last, a self-adhesive resin cement that fills and seals microgaps with robust hydroxyapatite formation at the margin, and thereby alleviates or prevents microleakage, which is otherwise associated with recurrent decay.





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Predicta cement



# At Last, an Outstanding Universal Cement that *Closes the Gap* Against Microleakage!



hydroxyapatite formation at the margin, and thereby alleviates or prevents microleakage, which is otherwise associated with recurrent decay.

By combining all the properties and performance benefits of premium universal resin compate with bioactivity. Parkell proudly offers a compate

universal resin cements with bioactivity, Parkell proudly offers a cement that gives crown margins unprecedented protection against secondary caries. It is indicated for luting crowns, bridges, inlays, onlays and posts (prefabricated metal/non-metal/fiber posts).

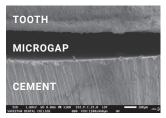
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SEMs demonstrating rapid hydroxyapatite growth within the microgap between Predicta® Bioactive Cement and freshly extracted human premolars. (Images courtesy of Saveetha Dental College)

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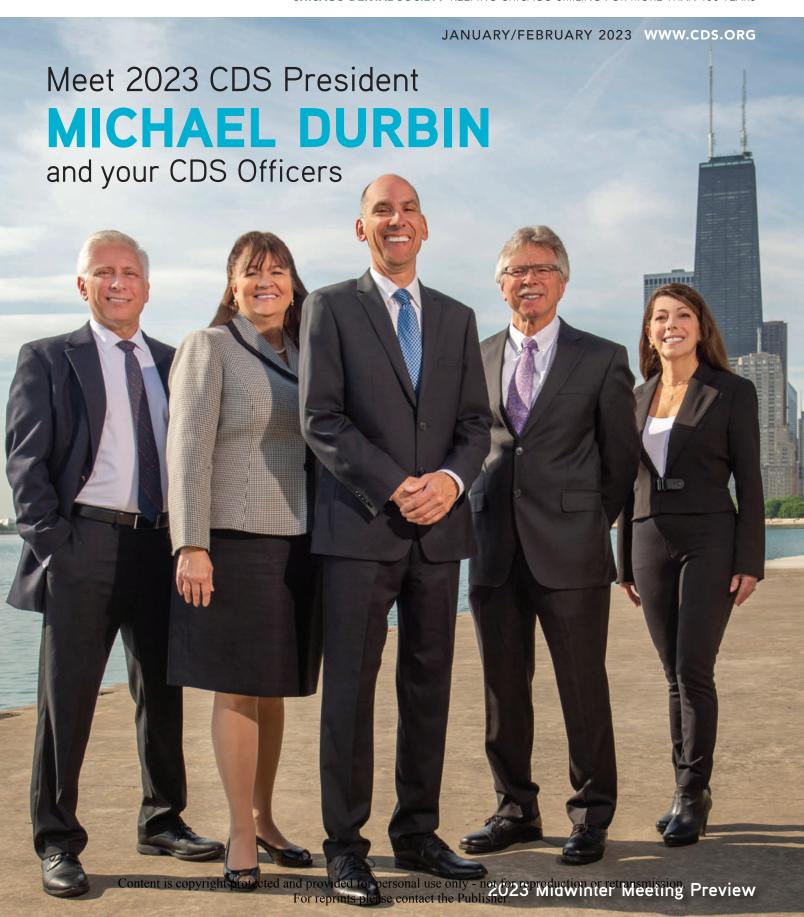
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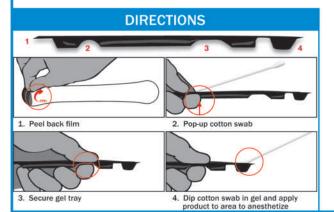


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# Prefilled Unit Dose Gel Syringes! spical Anesthetic allows for easy at allowing you to ation tips enable and are gentle to

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Short duration	15-30 minutes	
Flexible but firm plastic irrigation tips	Accepted well by patients   Needleless pain-free delivery	
Original Wild Cherry and Piña Colada flavors	Pleasant tasting	

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# page one

#### From the boardroom

The Board of Directors on Dec. 8 green-lighted a pilot program for 2023 that allows CDS members to join a new CDS business partnership with Amazon, permitting discounted pricing on thousands of items you use in your office.

Amazon Business offers business-specific features and benefits suited for work, such as a single membership for all users on a business account, fast, free



business shipping on eligible items, ability to guide your users to certain selections, visibility into your spending, and more. Business Prime does not include entertainment benefits such as Prime Video or Amazon Music.

Watch your email for details coming soon.

### **CDS Strategic Plan**

Some fine-tuning remains to be completed before a final CDS Strategic Plan document is finished, which should take place at the Board of Directors' January meeting. Once complete, CDS will post the document to the website for members to access and review. Based on members' input from a summer survey, the plan will outline goals, priorities and direction over the next several years.

#### **Executive director search update**

On Nov. 3, the board hired Chicago-based Tuft and Associates to manage the search to replace Executive Director Randy Grove, who is stepping down after 33 years. Tuft staff has developed a profile and posted the position with the ADA Career Center, CEO Update and the American Society of Association Executives. Once applications come in, Tuft and the Executive Director Search Committee will begin screening, vetting and interviewing candidates before the board conducts final interviews and makes its selection. Dr. Grove's last day will be May 31.

# Deadline for prescription requirement pushed back to 2024

Governor J.B. Pritzker signed legislation that delays until Jan. 1, 2024 the deadline for all controlled substance prescriptions of Schedule II, III, IV, or V to be submitted in an electronic format.

The law passed in 2021 had an initial requirement date of Jan. 1, 2023, but lobbying by various medical associations, including the Illinois State Dental Society, resulted in a one-year delay to allows doctors to set up a prescribing system.

### Regional Meetings evolve to in-person, webinar events

A new year, a new look and some new days are on tap for CDS Regional Meetings in 2023.

CDS will offer four planned Regional Meetings: two will be in-person events and two will be webinars. And in a departure from the tradition of holding the meetings on a Wednesday, the first three events will take place on a Friday. All meetings will continue to be held free of charge to CDS members and their dental team.

"This was a response to popular demand," Ted Borris, CDS director of scientific programs said of the virtual offerings. "Since the Covid pandemic, virtual events have become more and more accepted, and we strive to meet the needs of our members."

#### **IN-PERSON REGIONAL MEETINGS**

• Friday, April 14, 9 a.m. – noon Topic: Oral Pathology Speakers: David Iglehart, DDS, and John Kalmar, DMD, PhD

• Wednesday, Nov. 8, 9 a.m. – noon Topic/Speaker: TBA

#### **VIRTUAL REGIONAL MEETINGS**

- Friday, June 23
- Friday, Sept. 29

Topics, speakers, and exact hours have yet to be determined for the virtual sessions, which will run two hours. ■

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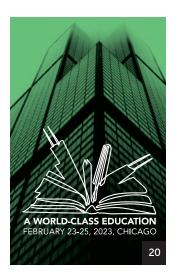
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#### **STAFF**

Director of Publications: Stephanie Sisk

Publications Coordinator/Graphic Designer: Tom Long

Staff Writer: Joseph DeRosier

Director of Communications: Rachel Schafer

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# directory

#### STAFF DIRECTORY

ADMINISTRATION

**Executive Director:** 

Randall Grove, rgrove@cds.org, 312.836.7308

Associate Executive Director:

Barry Ranallo, branallo@cds.org, 312.836.7314

Office Manager:

Lennoree Cleary, Icleary@cds.org, 312.836.7310

Financial and Information Services Manager

Mohammed Adil, mkadil@cds.org, 312.836.7316

COMMUNICATIONS

Director: Rachel Schafer, rschafer@cds.org,

312.836.7330

**Digital Communications Assistant:** 

Sara Robinson, srobinson@cds.org, 312.836.7300

EXHIBITOR SERVICES

Director: Lisa Girardi, Igirardi@cds.org,

312.836.7327

Administrative Assistant: Nathan Pease,

npease@cds.org, 312.836.7315

MEMBER SERVICES

Director: Joanne Girardi,

jgirardi@cds.org, 312.836.7320

Assistant Director: Lisa Hosley,

lhosley@cds.org, 312.836.7321

**PUBLICATIONS** 

Director: Stephanie Sisk, ssisk@cds.org,

312.836.7332

Publications Coordinator & Graphic Designer:

Tom Long, tlong@cds.org, 312.836.7326

Staff Writer: Joseph DeRosier, jderosier@cds.org,

312.836.7324

SCIENTIFIC PROGRAMS

Director: Ted Borris, DDS; tborris@cds.org,

312.836.7312

Incoming Director: Cheryl Mora, DDS;

cmora@cds.org, 312.836.7312

Administrative Assistant: Angela Powell,

apowell@cds.org, 312.836.7311

#### **CDS OFFICERS**

President: Michael Durbin, mdurbin@cds.org, 847.824.0154

President-elect: David Lewis Jr., dlewis@cds.org, 847.525.9194

Secretary: Denise Hale, dhale@cds.org, 708.599.7090

Vice President: Philip Schefke, pschefke@cds.org, 708.567.0342

Treasurer: Victoria Ursitti, vursitti@cds.org, 312.882.9881

New Dentist Director: Brittaney Hill, bhill@cds.org, 901.246.1363

#### **BRANCH OFFICERS**

**ENGLEWOOD** 

Director: Neil Singh, nsingh@cds.org, 305.607.7039

President: Kathryn Bielik, klbielik@gmail.com, 312.315.4605

Correspondent: Genaro Romo Jr., drgeneromo@gmail.com, 773.247.3345

KENWOOD/HYDE PARK

 $\textbf{Director:} \ \, \textbf{Sherece Thompson}, \textit{sthompson@cds.org}, 773.519.9777$ 

President: Jazmine Daye Dillard, jazmine.daye@qmail.com

Correspondent: Lori Lightfoot, llightfoot1@cookcountyhhs.org, 708.753.5241

NORTH SIDE

Director: Jun Lim, jlim@cds.org, 773.556.0133

President: Joanne Oppenheim, childds@rcn.com, 773.612.9879

Correspondent: Jun Lim, edgebrookperio@yahoo.com

NORTH SUBURBAN

Director: David Rosenbaum, drosenbaum@cds.org, 847.757.3036
President: Jason Rogers, jason.t.rogers1@gmail.com, 847.250.1130

Correspondent: Jennifer Adhami, dr.jenniferadhami@gmail.com,

224.545.8142

NORTHWEST SIDE

Director: Gordon Ziols, gziols@cds.org, 847.951.6166

President: Elise Adley, eliseadley@gmail.com, 847.212.6211

Correspondent: Paul Muhr, pmuhrdmd@gmail.com, 773.205.1188

NORTHWEST SUBURBAN

Director: Joseph Baldassano, jbaldassano@cds.org, 708.220.1163

President: Benjamin Belavsky, bbelavsky@gmail.com, 847.215.9971

Correspondent: Sylvia Deek, drsdeek@gmail.com

SOUTH SUBURBAN

Director: D. Spencer Pope, spope@cds.org, 773.469.3908

President: Ni Van, ni.van.dmd@gmail.com, 773.627.0300

Correspondent: Kevin Patterson, kpattersondds@aol.com

WEST SIDE

Director: Kamal Vibhakar, kvibhakar@cds.org, 630.747.1199

President: John Polivka, jwpolivka@gmail.com, 708.352.4500

Correspondents:

Richard Kohn, trainset8505@yahoo.com, 708.579.0488;

and Michelle Jennings, lagrangeperio@yahoo.com, 708.354.4545

WEST SUBURBAN

Director: Paul Kempf Jr., pkempf@cds.org, 630.605.7215

**President:** Daniela Brzozowski, *drdanielab@gmail.com*, 708.337.0928

Correspondent: Celeste Medynskyj, drceleste@saltcreekfamilydental.com,

630.323.0060

# CORRESPONDENCE & CONTRIBUTIONS

Address editorial correspondence to:

Chicago Dental Society

CDS Review

401 N. Michigan Ave., Suite 200

Chicago, IL 60611-5585 **Phone:** 312.836.7300

Fax: 312.836.7337

Email: review@cds.org

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CDS provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations in the CDS Review and on our website, www.cds.org. Publication of such notices is at the sole discretion of CDS. Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. CDS reserves the right to edit material for space and style.

Email meeting information to review@cds.org.

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#### **AFFILIATED ORGANIZATIONS**

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#### PRESIDENT'S PERSPECTIVE by Michael Durbin, DDS, MS

Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society. Write to Dr. Durbin at mdurbin@cds.org.

### Make the commitment to life-long learning

AM HONORED TO SERVE AS THE PRESIDENT OF THE CHICAGO DENTAL SOCIETY IN 2023, and I welcome you with open arms to attend the 158th Midwinter Meeting. CDS has a world-wide reputation as *The Respected Leader in Dental Scientific Meetings* and the Midwinter Meeting is our crown jewel.

We are united in our profession through the educational standards that we have all met. As professionals, we are committed to life-long learning to ensure our patients are receiving the best treatment possible. The Midwinter Meeting affords so many opportunities to fulfill this obligation to life-long learning.

We have more than 125 speakers and 200-plus courses scheduled for our meeting next month. All subjects are covered for both staff and doctors, from practice management to new techniques such as digital dentistry, to general health topics. There truly is something for everyone, and I think you will find it difficult to narrow your choices down into the three days we have at the meeting.

We kick off the meeting Thursday morning with a keynote by humorist and psychologist Bruce Christopher. Please join us for a cup of coffee and a program that is sure to get your day and the meeting started right. In the Exhibit Hall, we have added an Ice Cream Social on Thursday and are bringing back the popular Brews and Bargains event on Friday. As you attend these events, please don't forget to stop and visit our exhibitors, currently numbering nearly 500 and growing. Make sure you thank them for their support of our meeting and tell them that your buying decisions were based on their attendance at the meeting.

Both Early Career dentists and dental students will

have receptions on the exhibit floor near the end of the day Friday – this is a great place to network and reconnect with friends and classmates. Friday night, we return to the Park West after a pandemic hiatus to enjoy the music of Tributosaurus, the premier tribute band in the Chicago area, playing everything from Tom Petty to the Rolling Stones to the Boss, Bruce Springsteen. This is a show you are not going to want to miss! There is an open bar and light snacks to enhance your listening experience.

Finally, on Saturday night, join my wife, Renee, and me at our President's Dinner Dance as we bring back the Opal Staples Orchestra, featuring one of the finest young vocalists in Chicago. There aren't many opportunities like this to "Get Down on It", so come on out and enjoy the fun.

I also want to remind you of the incredible hotel rates CDS has negotiated on your behalf with well below market rates at numerous hotels, both downtown and near McCormick Place. Bring your entire staff for the weekend and come for the education but stay for the fun!

So please register for the meeting, sign up for the special events and plan for an informative and fun three days at the Midwinter Meeting! I look forward to seeing all of you Feb. 23 - 25, and please stop and say hello when you see me at the meeting.



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### Michael Durbin installed as 158th CDS president

ITH A WEALTH OF EXPERIENCE IN ORGANIZED DENTISTRY LEADERSHIP, including serving as chair of the CDS Foundation and as an Illinois State Dental Society trustee, Michael Durbin was installed Nov. 13 as the 158th president of the Chicago Dental Society and will serve in 2023 as the dental profession continues to face challenges related to the lingering effects of the COVID-19 pandemic.

The installation of Dr. Durbin, 2023 CDS officers, three incoming Board of Directors and branch presidents, as well as an incoming New Dentist Director, took place at the Westin Chicago Northwest Hotel in Itasca. More than 280 attendees celebrated at the ceremony.

Illinois State Dental Society President Ken Rawson formally installed Dr. Durbin.

Dr. Durbin thanked outgoing CDS President Thomas Schneider Jr. and Dr. Schneider's wife, Sarah, for "putting members first" during Dr. Schneider's five-year run in CDS leadership roles.

His own journey to head the CDS board included other organized dentistry leadership roles, including serving as president of the Illinois Society of Orthodontists, being the chair of an ADA Council and for more than five years serving on the Board of Trustees of the American Association of Orthodontists.

"But here today, I finally get to be installed as the president of my component, normally one of the first rungs on the ladder of organized dentistry involvement," Dr. Durbin told the gathering. "The pathway to this podium was a long one, but it was well worth the wait, and I am grateful for your trust and confidence as I become your president in 2023."

Dr. Durbin acknowledged there are still challenges facing organized dentistry as well as the Midwinter Meeting, which he said has grown tremendously since he first became involved with CDS. But, he said, he is certain the strength of community will keep CDS relevant.



"We must engage our younger colleagues and serve as mentors to them, just as we were offered guidance by our own mentors during the formative years of our careers."

- Michael Durbin

"Is there another organization in your life where you can walk into a room of 300 people and confidently say that you have worked with or know everyone in that room?" he asked. "We are truly blessed in this dental community, which is why I continue to feel so confident."

Other CDS 2023 officers installed Nov. 13 are: David Lewis Jr., presidentelect; Denise Hale, secretary; Philip Schefke, vice president; and Victoria Ursitti, treasurer.

Also installed were new members of the Board of Directors, who will serve from 2023 to 2025. They are Neil Singh, Englewood Branch; David Rosenbaum, North Suburban Branch; and Joseph Baldassano, Northwest Suburban Branch. New Dentist Board Director Brittaney Hill was also installed. Dr. Hill, of the Kenwood/Hyde Park Branch, is the second member to hold the position of New Dentist Board Director and will serve for one year.

Retiring branch directors recognized at the Installation were Joseph Unger, Englewood Branch; Theodore Constantine, North Suburban Branch; and Victoria Ursitti, Northwest Suburban Branch, as well as Neil Singh, concluding his one-year term as New Dentist Board Director.

### 50-year members honored

The Chicago Dental Society was honored to recognize 48 Jubilarians for their 50-year anniversary as practicing dentists and active members in organized dentistry. Several were able to attend the special recognition ceremony at the CDS Installation of Officers on Nov. 13.

#### **ENGLEWOOD**

Larry Abdullah Raymond Bartz Aloysius Kleszynski Eugene Merbaum William Petty

#### **KENWOOD/HYDE PARK**

Earl Brownlee

#### **NORTH SIDE**

Martin Hirsch Andrew Weiss

#### **NORTH SUBURBAN**

Richard Felt Robert King Russell Schneider John Tschanz

#### **NORTHWEST SIDE**

Jerome Tomaszewski

#### **NORTHWEST SUBURBAN**

John Bondi Thomas Bonuso Charles Camacho Dennis George Richard Hogan Carleton Nelson Jr. Jerome Pisano Morris Rizman J. Harlan Rosen Evan Rumack



JUBILARIANS:

(Front row) Aloysius Kleszynski, Earl Brownlee, Mira Andre and Gregory Olenick. (Back row) Richard Wren, William Petty, Jerome Pisano, Robert Pizzurro and Vincent Conforti.

#### **SOUTH SUBURBAN**

Jeffrey Cantor
Donald Cleland Jr.
Ernest Dietl Jr.
Lance Goldstein
Richard Griffin
Harry Oryhon
Ronald Testa
Terrence Wall



2022 CDS President Thomas Schneider Jr., Mira Andre and ISDS President Ken Rawson.

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Mira Andre Wayne Bellen George Cozzolino Anupama Desai Sabah Khalifa Palaniswamy Paramasivam Uday Phatak

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John Brackett
Vincent Conforti
John Ellis
Craig Fleury
Robert Hawkinson Jr.
Gregory Olenick
Robert Pizzurro
William Walters
Richard Wren

# Ronald Waryjas named as recipient of Loren J. Feldner Leadership Award

AS PART OF THE AWARD PRESENTATIONS AT NOVEMBER'S CDS INSTALLATION OF OFFICERS,

Ronald Waryjas was announced as the recipient of the 2022 Loren J. Feldner Leadership Award.

Dr. Waryjas became the second recipient of the award, which was established by the CDS Board of Directors on the recommendation of the CDS Ethics and Special Issues Committee to honor the memory of Dr. Feldner, who died in 2019. Dr. Feldner was a CDS board director from the South Suburban Branch from 2012-14 after serving in a number of branch leadership roles. He also was active in the Illinois State Dental Society.

The award was presented by the Ethics Committee Chair Victoria Ursitti, who said leaders, such as the late Dr. Feldner, embody the ability to motivate a group of people to accomplish a common goal, are looked up to by peers and



are proactive, visionary, confident, charismatic and "truly inspirational."

She said Dr. Waryjas is a "passionate colleague" who has shown through his dental

and personal life that he embodies the "spirit of service and dedication to organization."

In accepting the award, Dr. Waryjas said that in keeping with the spirit of Dr. Feldner, he was in the U.S. Capitol surrounded by the nation's leaders when he opened an email alerting him to the fact that he was being honored with the award.

"My legs shook when I found out," Dr. Waryjas said. "I couldn't have been in a better place in the world than to be with leaders of our nation.

"When we lead, we have to focus on

the future with an eye on the past. I am now taking ownership of part of the past, but we take ownership of our lives and of our endeavors," he said. "The gift that we receive every day is the head of that patient. . . who is putting their trust in us and confidence that we can provide the best possible patient care."

According to the award's criteria, the honor is to be given to a CDS memberdentist or a non-dentist who possesses the ethics, leadership, passion, and spirit exhibited by Dr. Feldner in his service to organized dentistry and in his personal and professional life.

Dr. Waryjas served on the CDS Board of Directors, representing the South Suburban Branch. He is now serving as a trustee for the Illinois State Dental Society and as a delegate for the American Dental Association.



#### **RETIRING BRANCH PRESIDENTS:**

2022 CDS President Thomas Schneider Jr. with Andrew Wiers, West Suburban; Lawrence Jacobs, West Side; Robin Gallardi, South Suburban; Patrick Fitzgerald, Northwest Side; William Simon, North Side; and Nicole Houston, Kenwood/Hyde Park. (not pictured) Paul DiFranco, Englewood; Karen Kasinski Benedetto, North Suburban; Jeff Langefeld, Northwest Suburban; Michael Steinmetz, Academic

 ${\it Chapter-UIC; Colleen \, Harris, \, Academic \, Chapter-Midwestern \, University.}$ 







#### **CDS TRAVELING TROPHY**

For 2022, the North Side Branch took home the trophy. The award is presented to the branch that has the highest percentage of its members rejoin CDS after a lapse or non-renewal of their membership. Pictured are 2022 CDS President Thomas Schneider Jr., 2022 North Side Branch President William Simon and North Side Branch Director Jun Lim.



2023 CDS President Michael Durbin looks ahead to challenges, opportunities

by Joseph DeRosier

ICHAEL G. DURBIN, DDS, MS, WILL SERVE AS PRESIDENT OF THE CHICAGO DENTAL SOCIETY IN 2023. He had a unique journey to the position, having served in top officer positions with various specialty dental organizations and with the ADA before coming to the top leadership role with CDS.

As he begins his term, Dr. Durbin reflects on meeting CDS members across Chicagoland and takes stock of the challenges of the last few years and the opportunities to ensure a bright future for CDS and dentistry.

With dentistry building back from the pandemic and all its challenges, what do you think dentists should be focusing on now?

It is hard to believe we first started to deal with the pandemic almost three years ago. Since that time, dentists have shown incredible resiliency as they sought ways to treat their patients safely and with the same high quality as in the past. The pandemic forced dentists to be more efficient and to find new ways to use technology to treat our patients.

As we move forward, it is important that dentists continue to invest in technology and to be aware of a rapidly changing environment. The Midwinter Meeting is the perfect place for dentists to see, hear, and touch the newest technologies and techniques, all under one roof.

As you have climbed the leadership ladder to president at CDS – as well as other specialty dental associations – what have you learned about the role of organized dentistry and how it is changing?

I have learned that the potential impact of organized dentistry has never been greater, especially in the area of advoca-



"Advocacy is often mentioned as one of the top 1 or 2 member benefits of organized dentistry, and we have seen a significant increase in advocacy efforts, especially at the state level."

cy. Advocacy is often mentioned as one of the top 1 or 2 member benefits of organized dentistry, and we have seen a significant increase in advocacy efforts, especially at the state level. In the past,

efforts were concentrated on legislative advocacy, but now we are seeing more focus on regulatory changes that may impact the doctor-patient relationship we value so much.

During the pandemic, we saw how important it was to have conversations with the Occupational Safety and Health Administration, the Centers for Disease Control and Prevention, the Illinois Healthcare and Family Services Department, and others about how dentistry has been and continues to be ahead of the curve in keeping our patients and employees safe.

I often tell young dentists they are responsible for the future of their profession, and by joining organized dentistry and by participating in the process, they are ensuring that our profession will stay strong and independent.

An area I see changing in the role of organized dentistry is the recognition that there are multiple practice modalities now available to our members. In the past, many of our programs and services were geared towards owners of businesses. With increasing numbers of employee dentists, we are looking for more ways to engage with our employee

members and offer services and programs that address their unique needs.

Traveling to all nine branches for Midwinter Meeting presentations over the past few years, what strengths and similarities have you noticed among such a diverse membership?

Obviously, the main similarity I have seen at the branches is the rigorous educational process we all endured going to dental school as a common bond. We truly are the experts in treating the oral cavity, while also understanding the impact oral health has on overall health. This is an area I think will only become more important as our population ages and the life expectancy increases.

Seeing young dentists taking on leadership roles in all the branches makes me very bullish about the future of the profession. These young professionals are highly intelligent and committed to making sure we remain strong as a profession.

I am also heartened by the increasing

diversity I am seeing at the branch meetings. Branch leadership is welcoming and there is an understanding that diversity makes the profession stronger.

What are your goals and expectations for CDS in 2023?

The CDS Board and professional team are currently working to develop a new strategic plan for the CDS to carry us through the next five years. My expectation this year is to continue to refine and finalize the plan and then to put it into action. We have identified five areas of focus – membership, communications, diversification of revenue sources, leadership development, and finally the Midwinter Meeting.

Developing goals and objectives, as well as initiatives, to meet these goals and objectives will be the main focus for the year. I look forward to continuing the success we have seen in the past and to ensuring that CDS will be successful moving forward.

# Highlights from Dr. Durbin's installation address

"Much has changed since the November day in 2005 when I stood on a stage similar to this and was installed as the Director of the CDS Northwest Suburban Branch. The Midwinter Meeting was still held in the Lakeside Center and had not transferred to the West Building yet. The meeting was still four days long, and Sunday was spent giving McCormick Place visitors directions on how to get to either the dog show, the motorcycle show, or the South Building. Meeting attendees were told to 'go across the walkway, turn left, and go up the escalator to the courses."



"Our profession is founded on the rigorous educational process that we all participated in. And while I don't think we give ourselves enough credit for that, it enables us to break down the most difficult problems to their core elements and develop solutions that move our profession and its associated organizations forward."



"We have developed lasting, life-long relationships with each other. Is there another organization in your life where you can walk into a room of 300 people and confidently say that you have worked with or know everyone in that room? We are truly blessed in this dental community."



"We must engage our younger colleagues and serve as mentors to them, just as we were offered guidance by our own mentors during the formative years of our careers. Remember how good it felt to be tapped on the shoulder and asked to come to a meeting or to serve on a committee? Please consider delivering that same message to a younger colleague and welcome them into our CDS family."



"The challenges we face as leaders moving forward will require all of us working as a team. They start with the committed volunteers who selflessly give their time and talents to the profession we all love with the common goal of ensuring the brightest future for our newest members."



"We have all been privileged in our professional lives, and this is our opportunity to continue shepherding our profession forward. I look forward to the opportunity to continue being a part of this process."



Scan to read Dr. Durbin's full Installation address.

### Meet your 2023 Chicago Dental Society Officers



#### Michael Durbin • PRESIDENT

Dr. Durbin has been actively involved with CDS throughout much of his 30-year career in orthodontics and has held a number of leadership positions within the Northwest Suburban Branch. A resident of Prospect Heights, Dr. Durbin graduated with honors from Loyola University Chicago and went on to earn his dental degree and Master of Science in orthodontics from the University of Illinois Chicago College of Dentistry. Dr. Durbin has also earned several distinguished awards throughout his career, including the Illinois State Dental Society's President's Award, American Dental Association President's Award and the inaugural Raymond George, Sr. Award for Outstanding Donated Orthodontic Service from the American Association of Orthodontists Foundation. Dr. Durbin is married to fellow CDS member Renee Pappas. Their children are Kristen, a physician, and Peter, who is a dentist.



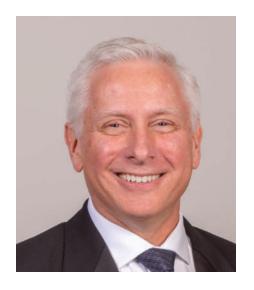
#### David Lewis Jr. • PRESIDENT-ELECT

Dr. Lewis has held multiple leadership positions with CDS, serving as Secretary, Treasurer, Vice President, Program Chair for the 2015 CDS Midwinter Meeting, and Director and President of the CDS North Suburban Branch. Dr. Lewis holds a bachelor's degree from the University of Notre Dame, earned his dental degree from the University of Illinois College of Dentistry and completed his dental general practice residency at Advocate Illinois Masonic Medical Center. He is a general dentist from Glenview. Dr. Lewis is married to fellow CDS member, Christine Culp. They have two married daughters, Anne Rhine (David) and Kathleen Lewis (Casey).



#### Denise Hale • SECRETARY

Dr. Hale has held multiple leadership positions with CDS, including Treasurer and Vice President of CDS as well as Director and President of the CDS Englewood Branch. Dr. Hale has a bachelor's degree from Loyola University of Chicago and earned her dental degree from the University of Illinois Chicago College of Dentistry. Dr. Hale and her husband, Robert Sorpassa, have a son, Christian, and a daughter, Sara. Dr. Hale is a general dentist from Orland Park.



#### Philip Schefke • VICE PRESIDENT

Dr. Schefke is a long-time member of CDS and has served on numerous committees and held multiple leadership positions with CDS, including Treasurer of the Board and the South Suburban Branch. Dr. Schefke holds two bachelor's degrees from the University of Illinois and DePaul University and received his dental degree from the University of Illinois Chicago College of Dentistry. Dr. Schefke is a general dentist from Lockport. Dr. Schefke is married to Sandy Tableriou. He has three children, Claudia, Madeline and Luke. He is stepfather to Sandy's daughters, Kristine and Karyn.



#### Victoria Ursitti • TREASURER

Dr. Ursitti has served in several CDS leadership roles, including immediate past Director and President of the Northwest Suburban Branch and President and Treasurer of the Independent Dental Organization. Dr. Ursitti also serves on the Alumni Board of the University of Illinois Chicago College of Dentistry. She holds a bachelor's degree in Nutrition/Clinical Biology from Cornell University and earned her Doctor of Dental Medicine from Tufts University School of Dental Medicine, along with a certificate in pediatric dentistry from University of Illinois Chicago. Dr. Ursitti is a pediatric dentist from Barrington Hills. Dr. Ursitti and her husband, Patrick Hoffmann, have one son, Gianni.



### Meet your 2023-25 CDS Branch Directors

Branch Directors serve three-year terms



Neil Singh ENGLEWOOD BRANCH

Dr. Singh, served as the Englewood Branch President in 2020-21 and previously served in multiple leadership positions within the Englewood Branch. Most recently, he served as the CDS inaugural New Dentist Board Director. Dr. Singh holds a bachelor's degree in biology from the University of Miami and earned his dental degree with a certificate in endodontics from Nova Southeastern University's College of Dental Medicine. Dr. Singh lives in Chicago with his wife, Reena, and two children, Sienna and Tyler.



David Rosenbaum NORTH SUBURBAN BRANCH

Dr. Rosenbaum held multiple leadership positions within the CDS North Suburban Branch, including Secretary, Treasurer, President-elect, and President. Dr. Rosenbaum has been a practicing dentist for 40 years, the last 26 dedicated to endodontics. Currently, he runs his own private endodontics practice in Northbrook. Dr. Rosenbaum holds a bachelor's degree from the University of California, Los Angeles, and earned his Doctorate of Dentistry and Certificate in Endodontics from Northwestern University Dental School. Dr. Rosenbaum and his wife, Donna, have four children, Alyssa, Elliot, Joanna, and Rebecca.



Joseph Baldassano NORTHWEST SUBURBAN BRANCH

Dr. Baldassano has been a practicing endodontist for 30 years. Dr. Baldassano has held multiple roles within CDS as Dent-IL-PAC Director, a member of the Northwest Suburban CDS Mediation Committee President of the Northwest Suburban Branch, and Entertainment Chair for the 2018 Midwinter Meeting. Dr. Baldassano holds a bachelor's degree in Biology from Loyola University of Chicago and earned his Doctor of Dental Surgery degree with honors from the Loyola University School of Dentistry. He completed the Endodontic Specialty Residency Program at Indiana University School of Dentistry to earn his Specialty Certificate in Endodontics, as well as a minor in oral pathology. He runs a private practice in Inverness. Dr. Baldassano and his wife, Lea, have a daughter, Ariana, and a son, George.

### Meet 2023 New Dentist Director Brittaney Hill



Dr. Hill has held multiple leadership positions with CDS, including treasurer, president-elect, and president of the Kenwood/Hyde Park Branch, and has served on the Membership and Grants committees.

She also currently serves on the Chicago Dental Society Foundation Board of Trustees. In other organized dentistry organizations Dr. Hill has served as a component leader and member of the House of Delegates at the Illinois State Dental Society, Resident Liaison for the Illinois Society of Pediatric Dentists and is involved in the American Dental Association Institute for Diversity in Leadership.

Dr. Hill holds a bachelor's degree in biology from Xavier University of Louisiana and earned her dental degree from Meharry Medical College in Nashville, TN. She also earned a Master of Science in Oral Sciences, Master of Public Health in Health Policy and Administration and a certificate in pediatric dentistry from the University of Illinois Chicago.

Dr. Hill lives in Chicago where she is actively involved with her church youth ministry and numerous community service organizations, such as Delta Sigma Theta Sorority Inc., I9 Sports and Big Brothers Big Sisters.

# **New Dentist Directors blaze path on CDS Board**

IT WAS A YEAR OF EXPLORATION AND LEARNING as the inaugural New Dentist appointee joined the CDS Board of Directors and, as we turn the calendar to 2023, the year ahead is full of possibility for the second person to hold the position.

Neil Singh, from the Englewood Branch, hands off the New Dentist directorship to Brittaney Hill, from the Kenwood/Hyde Park Branch, as the oneyear position rotates through the branches alphabetically.

Dr. Singh looks back on his time on the board, and Dr. Hill considers opportunities to boost engagement between new dentists and CDS in 2023. Both took some time to look back – and ahead

#### **NEIL SINGH**

What did you learn about CDS in your year at the Board of Directors' table?

I have learned just how intricate, important and involved the Chicago Dental Society is, not just with the Midwinter Meeting but the promotion of the field of dentistry all across Chicago. Topics

ranging from the challenges over the past years of COVID-19 and the protection of our profession, the details of the bylaws of each branch and the organization as a whole – continuously updating them to keep up with the times – all the way to the needs and requests of younger dental colleagues, just to name a few. I truly feel this organization is imperative to Chicago's dental professionals, and the tools it offers need to be emphasized and explored.

As the New Dentist representative, what changes do you think CDS needs to consider to better engage the New Dentist demographic?

I feel CDS needs to continue to use the new media platforms they began using and truly engage the younger colleagues. I also think CDS has already begun increasing awareness of what the organization can offer younger dentists and tools they can use to help grow their own professional career. Emphasis on the resources, the camaraderie, what we can learn from each other, and mentors in the local branches is something that should receive increased mention and awareness. The goal of helping our

younger colleagues adapt to the workplace and creating an excellent work-life balance will result in more engagement.

What do you think is CDS' biggest challenge in the next three years?

One of the biggest challenges I feel will be to recruit and retain younger and older dentists for in-person events and meetings. Much of the world has taken a turn for remote learning or a remote workplace; technology has adapted to make it easier to stay within your confines and to reduce the need/promotion for group gatherings and in-person meetings. I think using social media platforms and new mediums to deliver awareness about such events, meetings and benefits will help overcome this challenge.

#### **BRITTANEY HILL**

Tell us a little about your career so far and what part of that path has been particularly challenging?

My career in dentistry has been great thus far! One of the things that I love sharing about my career is that it has taken a completely different trajectory than what I envisioned entering dental

Interview continues on following page.

school. That's one of the things that I love about the profession.

I chose to enter full-time academia immediately following the completion of my residency program in pediatric dentistry. I currently serve as the Pediatric Dentistry Residency Program Director at the University of Illinois Chicago. In addition to my full-time role in academia, I also work in private practice, and I am involved in numerous professional and community organizations.

The most challenging part of my path so far has been managing all my passions. Throughout my training and my career, I have developed a love for practicing dentistry, academia, and public service. As I continue to progress in my career, my goal is to find balance between all of these passions and to serve my community and the profession in the best way possible.

Do you have ideas for any particular goals or initiatives you'd like to see through in 2023?

One goal I have for this year is to encourage more of my New Dentist colleagues to get involved with CDS and organized dentistry. One initiative I have in mind is to establish a New Dentist division within the CDS membership committee. I would also like to have each CDS branch represented within this New Dentist division. The goal of this division would be to formulate strategies for the recruitment and retention of New Dentist members at the branch level, ultimately leading to increased New Dentist engagement at the branch level and with CDS as a whole.

# How do you think CDS could better engage with New Dentist members?

Over the next year, I hope to engage New Dentists by enhancing recruitment initiatives for New Dentists at the branch level. As a New Dentist and as a full-time faculty member, I am exposed to all the talents that graduating dental students and residents have that can be beneficial to individual branches, CDS and the dental profession as a whole. "As I continue to progress in my career, my goal is to find balance between all of these passions and to serve my community and the profession in the best way possible."

- Brittaney Hill

When speaking to recent graduates and early career dentists, there is an active desire to get involved but they just don't know how. Continued exposure to CDS meetings and events could help bridge this gap.

CDS is planning to host an open house event this upcoming year that will allow New Dentists to learn more about CDS, opportunities for involvement, and to meet current CDS leaders and members. I think additional opportunities like the CDS Open House, the Early Career Dentist Reception at the Midwinter Meeting, and the annual New Dentist event in August will help with engagement and potentially mentorship within CDS.

#### Former CDS President to run for ADA office

Former CDS President Susan Becker Doroshow will run for ADA president-elect. The announcement was made at the 2022 ADA House of Delegates meeting in October.

Dr. Becker Doroshow is also the immediate past ADA 8th District Trustee and served as CDS president in 2015.

Dr. Becker Doroshow, a general dentist in Skokie, started in organized dentistry when she began volunteering for CDS almost 35 years ago, following the example of two of her 4th-year clinic instructors at the University of Illinois College of Dentistry, David Kumamoto and Alvin Atlas.



Her journey in organized dentistry leadership started in 1999 when she served as an Illinois State Dental Society delegate.

"My preparation, willingness to speak my mind about the issues, and passion led to an appointment to an ISDS committee and then ISDS Trustee. . . ADA Council Chair. . . CDS President. . . 8th District Trustee. All because our 'elder statesmen' took notice and encouraged my leadership growth. Their support, mentorship, and confidence have inspired me to seek the office of ADA President-elect." Dr. Becker Doroshow explained in an ISDS report on her candidacy.

In the ISDS account, Dr. Becker Doroshow said the ADA is facing numerous challenges and needs to make swift changes to remain relevant.

Without the ADA, dentistry as a "profession" will cease to exist, she indicated. "I believe that the survival of the ADA will require a radical transformation of its current business model because the membership model is dying," Dr. Becker Doroshow said. "Ultimately, changes to our membership structure will have to be adopted by the House of Delegates and will not happen overnight – but this conversation must begin today."

She said facing those realities is a must.

"The long-range future of the ADA is in jeopardy unless leadership begins to critically assess the profession's current state and our association, starting now," Dr. Becker Doroshow stated. "I want to be President-elect because someone needs to speak the hard truths – precisely what I will do as a candidate and, if elected, as President-elect and President."

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# Education, events make 2023 Midwinter Meeting indispensable

by Joseph DeRosier

OR THREE DAYS IN LATE
FEBRUARY the eyes of the dental world will be on Chicago's
lakefront as the Chicago Dental Society's
158th annual Midwinter Meeting brings together dental professionals to access
"world-class education" and have the chance for a hands-on introduction to the latest in dental technology and products.

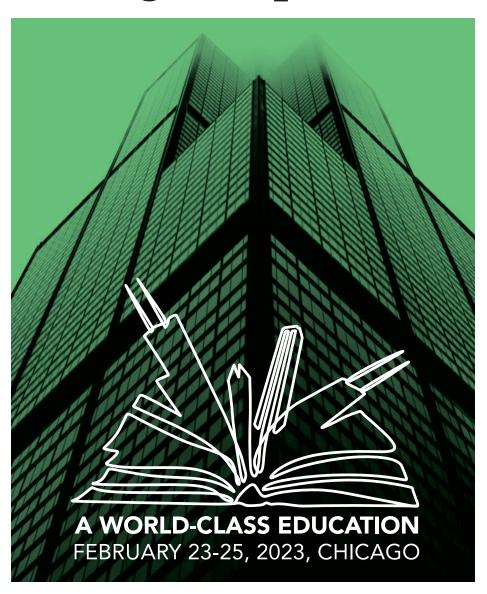
The Midwinter Meeting is set for Thursday – Saturday, Feb. 23 – 25, at McCormick Place West with three days of scientific programs and an Exhibit Hall with almost 500 exhibitors.

Michael Durbin, 2023 CDS President, said the focus of this year's meeting reinforces that the Midwinter Meeting offers an exceptional array of continuing education opportunities to CDS members and associate members as well as dental office staff. Planning for this year's event was a task undertaken by Dr. Durbin with help from 2023 Midwinter Meeting General Chair Kevin Patterson and Program Chair John Moore.

"Both Kevin and John are past directors of the Chicago Dental Society, both are also past finance chairs of the Finance Committee, so I knew right away those were the two people who would be the best to plan the Midwinter Meeting along with staff and myself."

Dr. Durbin said planning for the meeting was complicated by the pandemic, which interrupted the normal activity of scouting speakers at other meetings. But that negative became a positive: in addition to in-person scouting, the team could scout virtually as well and gather impressions from a greater number of potential speakers.

"That's allowed us to build a meeting for 2023 that we're all very excited about," Dr. Durbin said.



The continuing education required of dentists sets the profession apart from others, Dr. Durbin said, and provides a foundation for dentists moving forward.

"If we really want to be professionals, we need to be committed to life-long learning," he said. "Dental school gives you the basics, but we need to continue to learn as we continue to practice, and the Midwinter Meeting offers an excellent opportunity for our members, as well as

their staff, to stay right on top of the latest innovations, the latest techniques, the newest products and be able to do it hands-on and in person, which we found was the best way for people to learn."

To that end, CDS Director of Scientific Programs Ted Borris said of the more than 200 courses being offered with 120+ presenters, 42 of the courses are hands-on workshops.

#### **GET THE MIDWINTER MEETING APP**

Make your Midwinter Meeting experience easy and seamless. Download the Midwinter Meeting mobile app, available mid-January. The app will provide information on your course schedule, speaker handouts, a map of the exhibit floor, event information, exhibitors and much more. If you have a previous Midwinter Meeting app, you'll be prompted to update it, then take advantage of all the meeting has to offer, right on your phone.

#### TRY OUT THE LATEST DENTAL **PRODUCTS IN EXHIBIT HALL: REDEEM CDS MEMBER REBATE**

In addition to the scientific programs, the meeting also includes an Exhibit Hall featuring a wide array of vendors offering the latest in dental innovations. The Exhibit Hall is in McCormick Place West, Level 3, Hall F and opens each day of the meeting at 9 a.m. Closing hours are 5:30 p.m. on Thursday and Friday, and 3 p.m. on Saturday.

Access to the Midwinter Meeting Exhibit Hall is free for all attendees. Show your badge for entry.

CDS will continue to offer one CE credit for each day you visit the Exhibit Hall during the meeting. Scanning the QR code on your name badge at designated locations in the Exhibit Hall each day you visit will activate the continuing education credit.

Current CDS member dentists who pre-register before February can also take advantage of a Midwinter Meeting Rebates. The rebate value is reflected on your badge (November \$50, December \$35, January \$25). Proof of purchase is required, and rebates can only be submitted during the meeting at the Rebate Redemption Center in the Exhibit Hall.

#### **VISIT THE CDS BOOTH (3602)**

New this year in the Exhibit Hall. We'll have answers to your membership questions, giveaways and daily drawings for cash gift cards, restaurant gift cards and fun electronics.

#### **MEETING EVENTS GROW**

In true Midwinter Meeting tradition, there will be ample opportunities for you



to network and connect with colleagues and friends. There will be a series of special events offered during the meeting, including a General Session, Early Career Dentist Reception, Dental Student Reception, Friday Night Concert, and the President's Dinner Dance

#### **EXHIBIT HALL EVENTS**

Mix shopping and socializing in the Exhibit Hall with two special events. On Thursday, visit with exhibitors while enjoying complimentary ice cream during our Ice Cream Social & Bargains at 3:15 – 5:15 p.m.; and on Friday, join your colleagues for the popular Brews & **Bargains** Happy Hour at 3:15 – 5:15 p.m. Both events are free, but registration is required in order to manage food and beverage orders.

#### STUDENT SCIENTIFIC RESEARCH **POSTERS**

Once again attendees can find the Stu-



dent Scientific Research Posters in the Exhibit Hall. The posters allow dental students to display their chosen research projects during the Midwinter Meeting. This year's meeting will feature more than 40 posters submitted by dental students from the University of Illinois Chicago College of Dentistry, Midwestern university College of Dental Medicine as well as submissions from students in Indiana and Wisconsin. The Research Posters are located on the Exhibit Hall floor near the Overlook Café.

#### **RECEPTIONS**

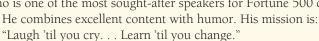
Two events aimed at early career dentists and dental students also return.

The Early Career Dentist Recep**tion** will be Friday, 4 - 5:30 p.m. and is open to attendees who have been a dentist for 10 years or less. It's a great time to catch up with former classmates and peers while enjoying light food and beverages. Registration is required and the

#### **GENERAL SESSION**

The Midwinter Meeting kicks off Thursday, Feb. 23, with a **General Session** from 7:30 – 8:45 a.m. in Room W375D, with a keynote address by psychologist and humorist Bruce Christopher. The honorees for the Gordon J. Christensen Recognition Award and the CDS Foundation Vision Award also will be announced that morning.

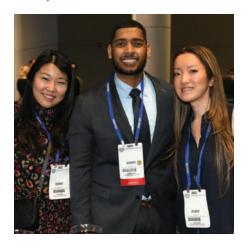
The event is free to all attendees and exhibitors. Light refreshments will be served. Mr. Christopher is a practicing clinical psychologist who is one of the most sought-after speakers for Fortune 500 company events.





cost is \$25. There are no tickets, but badges will be scanned for entry. The reception will be held on Level 3, West Lobby, just off the Exhibit Floor (by Row 5100).

Also on Friday, 4 – 5:30 p.m., the Academic Chapter of the Chicago Dental Society invites all dental students to the





**Dental Student Reception**. The reception is free, but registration is needed for planning purposes. The reception will be held on the Exhibit Floor behind the Overlook Café. The reception is only open to dental students.

#### **OTHER SPECIAL EVENTS**

The popular Midwinter Meeting **Friday Night Concert** returns with a performance by the band Tributosaurus at the Park West, 322 W. Armitage Ave. Doors open at 8 p.m. Tickets are \$60 and can be purchased online or at the meeting Thursday morning, subject to availability. There will no ticket sales at the door.

The Midwinter Meeting closes on Saturday night with the annual

#### President's Dinner Dance.

CDS President Michael Durbin and his spouse, Dr. Renee Pappas, invite everyone to celebrate the Midwinter Meeting with dinner and an evening of dancing. The event is held in the Crystal Ballroom of the Hyatt Chicago Hotel and is open to all attendees and exhibitors. The reception is 7 − 7:30 p.m. with dinner seating at 7:30 p.m. Black tie is optional. Cost is \$175 per person with tables of 10 available. Registration is available online through Feb. 23. ■







# **New for 2023**

AKE SURE YOU STOP BY THE CDS BOOTH this year in the Exhibit Hall. We'll have CDS members staffing the booth ready to answer your questions about membership, about CDS benefits or general information about our nine branches, volunteer opportunities and leadership positions within the branches and the larger society.

We'll have giveaways on hand as well as other surprises.

Each day, we will offer a prize ranging from gift cards, restaurant gift cards and fun electronics like tablets and Airpods. All you need to do is stop at the CDS Booth (3602) and have your badge scanned. If you're a winner, we will contact you by email.

# FINDING THAT PERFECT HIRE JUST A CLICK AWAY

One of the truly outstanding features of the Midwinter Meeting is that it brings together the Chicago area dental community in one spot at one time.

The CDS Job Board will provide attendees an opportunity to advertise a job opening and arrange to meet a potential hire while both of you are at the meeting.

The Job Board will be open for all dental office positions. Submissions will open starting Jan. 23 and the Job Board will become viewable on Feb. 1 so that arrangements can be made to connect at the meeting. Each registered attendee can submit up to five job openings.

Details on submission process will be included in email communications sent to registered attendees prior to Jan. 23. Job Board submissions can also be done anytime between Jan. 23 and the end of the meeting.

#### COURSE AND EVENT GUIDE REPLACES MIDWINTER MEETING OFFICIAL PROGRAM

CDS is replacing the traditional Official Program, usually available at the meeting. Locate your course rooms quickly in a new, easy-to-handle Course and Event Guide.

Attendees will be able to find the Course and Event Guide in general registration and at information kiosks. Open the guide to find the time and date of your course and then use the grid to learn your room locations. The guide also will include dates, times, and locations for all special events.

For full details and key phone numbers you may need during the meeting, be sure to download the 2023 Midwinter Meeting mobile app. The app, available Jan. 20, will be an even handier source for complete meeting information. The app will update automatically if you have last year's version on your phone or you can download it from the Apple store or Google.







# CDS members answer the call for help to Ukraine

by Joseph DeRosier

HEN RUSSIA INVADED UKRAINE IN FEBRUARY 2022, CDS MEMBERS were quick to respond when members Andrew Browar, DDS, and Taisa Szeremeta-Browar, DDS, put out an urgent call for help collecting dental supplies and financial aid for wartime victims. In all, CDS members have donated about \$30,000 worth of equipment and supplies, Dr. Andrew Browar said.

"Ukraine is very appreciative of all the effort and all the support that CDS members have made," Dr. Browar said.

As the war nears its one-year mark, Dr. Browar, a periodontist practicing in the western suburbs, said the need for supplies is still there, but some of the strategies and types of equipment have changed. Early on, organizers asked for specific oral surgery items, including titanium plates and screws, but needs have now shifted.

"Currently one of the projects our collaborator in Ukraine is working on is mobile vans for light dental that they can take to the front lines so they (also) can be used as transport for casualties who need to be taken to the hospital," he said.

As the brutal war has continued, he said getting items to Ukraine has become easier.

Private travelers to Ukraine, or

Thinking about donating to the cause? Contact Dr. Browar at 630.476.3737

Illustration by PeterHermesFurian/istockphotos.com

Krakow or Warsaw in Poland, are toting the supplies as extra personal baggage. The Ukrainian Medical Association of North America then coordinates for the items to be brought to Ukraine. Having the equipment shipped through personal luggage not only saves money but gets the items into Ukrainian hands more quickly than commercial freight operations, Dr. Browar said.

Because the need for equipment has now become specialized, he said anyone thinking about donating to the cause should contact him at 630.476.3737; he will let the caller know the type of equipment needed at that time.

Dr. Browar said he was last in Ukraine in about 2012 but is in contact with family who still live there.

"Fortunately, my family is in the west, so they've been affected because of power outages and things but they've been safe," he said.

Dr. Browar said he thinks the prospects of the conflict being over in the short term are not good.

"Even if they (Ukrainian forces)

miraculously just push them back to the 2014 borders, where they should be, they (Russia) can still keep lobbing missiles. The West has been very generous with artillery and ordinance and military



Andrew Browar

equipment, but unless they really get serious it will just continue to be a chronic problem," Dr. Browar said.

"Russia's attitude toward Ukraine has been a problem for 400 years, so this is not a new thing."

#### FOR MORE INFORMATION

Find information on the Ukrainian Medical Association of North America at https://umana.org. ■

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#### IT'S THE LAW by John M. Green, DDS, JD



Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society. Write Dr. Green at <code>jgreen@greenlawoffice.net</code>.

# Test your knowledge on patient management and legal issues

ET'S SEE IF YOU WERE PAYING ATTENTION this past year. The following quiz tests your knowledge regarding dento-legal issues discussed in 2022.

- **1.** What step(s) can a dental office take to prevent an unhappy patient from becoming an abusive patient?
- **a)** Promptly address the patient's dissatisfaction over a bill or treatment
- **b)** Take a conciliatory approach by perhaps reducing the bill or redoing the dental work
  - **c)** Immediately dismiss the unhappy patient from the practice
  - **d)** Only a & b
- **2.** True or False: If a patient threatens a lawsuit or verbally abuses a dentist or staff, the patient should immediately be terminated from the practice.
- **3.** When a dental professional recognizes problems with his or her dental treatment, the dental professional:
  - a) Should not panic. Calmly assess the situation before reacting
- **b)** Must develop a treatment plan to address the condition as the patient's well-being always comes first
  - c) May consider a refund on a case-by-case basis
  - d) All the above
- **4.** True or False: Being sympathetic to a patient's dental problem following treatment and communicating a plan to remedy the unfavorable outcome may reduce the chances of getting a letter from a lawyer.
- **5.** Being familiar with the Illinois Dental Practice Act is important for the following the reason(s):
- a) Outlines procedures a dental hygienist and a dental assistant can perform
- **b)** Sets forth the requirements that a dentist professional complete 48 hours of continuing education every three years and obtain Basic Life Support certification
- **c)** Mandates that a dentist keep a patient's dental records for 10 years
  - **d)** All the above

- **6.** When a dentist receives a letter from IDFPR (Illinois Department of Financial & Professional Regulation) alleging substandard dental care or improper billing, the dentist should:
  - a) Ignore the letter if the dentist has done nothing wrong
- **b)** Retain an attorney and prepare a narrative in response to the allegations
- **c)** Contact the patient to make your case that the patient should not have contacted IDFPR
  - **d)** Surrender your dental license as soon as possible
- **7.** A follow-up call to a patient following a difficult extraction is prudent because:
- **a)** The dental office can immediately offer to pay a hospital bill if the patient has gone to the emergency room because of post-extraction complications
- **b)** The dental professional can learn if the patient is suffering a complication that requires treatment
- **c)** It is a good practice builder as most patients welcome a call from their dentist
  - **d)** b & c
- **8.** If a patient emails complaining that his bill is too high or that she is uncomfortable with a new crown on Tooth #19, it is best the dentist:
  - **a)** Ignore the email so as to not further provoke the patient
  - **b)** Respond angrily via email by defending the bill or treatment
- **c)** Tell the patient that you have bills too or that the patient should "tough it out" as the pain will go away
- **d)** Call the patient to further inquire into the patient's complaint so that it can be addressed reasonably and promptly

#### Answer Key:

5. d
6. b
7. d
8. d

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 30 years. Find more information on Dr. Green at www.greenlawoffice.net.

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# Oral Healthcare and Interprofessional Collaboration: What is dentistry's role?

N 2011, SIX HEALTHCARE EDUCATION ORGANIZATIONS. including the American Dental Education Association, came together to form the Interprofessional Education Collaborative (IPEC), driven by a vision of collaboration across healthcare professions as the future of healthcare. The idea was to advance interprofessional learning to prepare all health professions students to work together with the common goal of building a safer and better patient-centered U.S. healthcare system.

The Commission on Dental Accreditation has identified Interprofessional Education as a critical issue in pre-doctoral dental education that will link oral healthcare providers with other healthcare professionals in the management of care and health promotion for all patients. Educational models that have been developing move students beyond profession-specific efforts to engage students of different professions in interactive learning, with the goal of working effectively as members of clinical teams.

Dentistry (ADEA) played a key role in the development of IPEC, which followed comprehensive challenges nationally (Institute of Medicine 's 1995 Dental Education at the Crossroads: Challenges and Change) and globally (WHO Framework for Action on Interprofessional Education and Collaborative Practice). These national and global efforts are at the intersection of all healthcare professions integrating across varied levels of the health system, research, education, innovative health services, and healthcare financing, for a paradigm shift that optimizes oral and overall health.

One of the more alluring outcomes surfacing through Interprofessional Education/Collaboration (IPE/IPC) is the merging of dentistry with the other health professions to create awareness of and action to address the oral health disparities in our

Historically, real collaboration did not exist between all professions, particularly dentistry and medicine, which have been separate entities from the start of dental education in the mid-19th century. This separation has been maintained by siloed education, practice models, payment models, and health care policies. As a result, it has contributed to the inequality in access to oral health care and patient oral health outcomes. But the opportunity IPE is bringing for other healthcare professions students to learn about oral health may significantly alter the future.

The expansion of IPEC to include the academic arm of virtually all health professions has become an agent of change influencing educational standards and the promise for systems change. With established CODA Standards for IPE/IPC, all academic dental institutions now offer courses and experiences in IPE/IPC.

For example, at UIC all health professions students from its seven health professions colleges participate in an interactive Foundations of Interprofessional Collaborative Practice course early in their educational programs. This beginning is followed by a variety of collaborative educational and clinical experiences.

An IPE/IPC experience was created this past fall in the College of Nursing Schwartz Simulation Lab that brought together dentistry, pharmacy, and nurse practitioner students interacting with standardized patient actors with disabilities, portraying patients from marginalized communities. One of the more interesting outcomes from this experience, which has been positively reported by both the students and faculty facilitators, is the knowledge about oral health and oral health promotion gained by the pharmacy and nurse practitioner students working with and learning from our dental students.

The goal of IPE/IPC is to create leadership in promoting collaborative and team-based care to improve oral and general health care, to reduce costs, and to improve clinician and patient experiences. Dentistry is in the unique position to be the nexus between educational outcomes and actual change in the healthcare system.

Blase Brown, DDS, MS, FACD, is an associate clinical professor, Department of Oral Medicine and Diagnostic Sciences at the University of Illinois at Chicago College of Dentistry; Director of Small Group Facilitation. He has been published numerous times, recently in editions of the Journal of Dental Education. He is a member of ADA, ISDS and CDS. Dr. Brown served CDS as West Side Branch president in 2020-21. He is also serving on the Partnering to Transform Health Outcomes with Persons with Intellectual and Developmental Disabilities Steering Committee. It is a five-year granted multi-site project funded by the U.S. Department of Health and Human Services.

#### SECOND OPINION by Greg Cannizzo, DDS



Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.

### How big is your aquarium?

T THE AGE OF FIVE, MY OLDEST SON BEGAN ASK-ING MY WIFE AND ME FOR HIS OWN AQUARIUM. We told him that once he turned seven, he could have an aquarium in his room. We figured that this would give some time to see if he really wanted pet fish or if it was just a passing phase. He never let up and on his 7th birthday, he got his first aquarium. Twenty-five years later, fish are still a big part of his life and his aquariums now number four. During that time, I have learned much about fish, aquariums and life through his tanks.

For example, goldfish range in size from just a few centimeters to over a foot and a half in length. The most influential factor in how big they grow isn't diet or age, but rather the size of their environment. If a goldfish is brought up in a small tank, they remain small. If they spend their lives in a large aquarium or perhaps a garden pond, they have the capacity to grow much bigger.

We as dentists are no different from these goldfish. If we live in a small world with limited learning opportunities, limited experiences and only spend time with people who are the same as us, we stunt our own growth. We end up with a small life with unimaginative goals, dogmatic perspectives and negative attitudes.

If we want to make sure we grow and live a large life, we need to expand our horizons- continue learning, spend time with people from diverse backgrounds, travel and read not just writers we agree with, but other viewpoints as well.

The advantage that we have over gold-fish is that we get to choose the environment that we live and practice in.

With the start of this new year of 2023, I want to encourage you all to update to a larger aquarium.

Grow and expand your horizons. Do this by continuing to learn. Sign up for one of the many comprehensive lectures and classes offered by our great organizations of the Chicago Dental Society and the Illinois State Dental Society. Make sure to attend this year's Midwinter Meeting or one of many courses put on by our State Society.

You will have a chance to meet so many wonderful people and attend presentations by some of the top lectures across the country. Make sure to also read this journal from cover to cover to maximize your dental potential.

Benjamin Disraeli once said, "Life is too short to be small." And I couldn't agree more.

So, begin this New Year by deciding what you can do to expand your horizons and facilitate your dental treatment

potential and practice growth. Make this the year that you step out of your comfort zone and move to that larger aquarium, because old ways won't open new doors.

Give yourself the chance and room to grow and find out that the reason for your growth is that you are intended for larger things.

We as dentists are no different from these goldfish. If we live in a small world with limited learning opportunities, limited experiences and only spend time with people who are the same as us, we stunt our own growth. We end up with a small life with unimaginative goals, dogmatic perspectives and negative attitudes.

Greg Cannizzo, DDS, practices in the McHenry area. He graduated from the University of Illinois at Chicago College of Dentistry in 1987 and has been a member of CDS since 1992. He is also a member of the American Dental Society, the Illinois State Dental Society and the Academy of General Dentistry. He is the editor of the *Journal of the American Orthodontic Society* and has also been published in various dental journals.

# meeting place social & EDUCATIONAL OPPORTUNITIES

#### March

#### 7: Kenwood/Hyde Park Branch

What's New in Geriatic Dentistry?. Presented by Rand Harlow, DDS, FACP. At Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Jazmine Daye Dillard, jazmine.daye@gmail.com, or call 773.227.6721.

#### 7: Northwest Side Branch

Asset Protection, Estate Planning and Tax Strategies for Dental Professionals. Presented by Legally Mine. At Colletti's, 5707 N. Central Ave., Chicago. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact Elise Adley, eliseadley@gmail.com or call 847.212.6211.

#### 7: Northwest Suburban Branch

HPV and Oral Cancer. Presented by Mihir Bhayani, MD. At Cooper's Hawk Winery & Restaurant, 798 W. Algonquin Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Benjamin Belavsky, bbelavsky@gmail.com, or call 847.215.9971.

#### 14: North Suburban Branch

The Future of the Dental Practice: Five Things Every Dentist Should Know. Presented by Marko Vujicic, PhD. At The Glen Club, 2901 W. Lake Ave., Glenview. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:30 p.m. Contact Jason Rogers, jason.t.rogers1@qmail.com or call 847.250.1130.

#### 14: North Side Branch

TMJ Problems in Patients as well as Doctor's Physical Health and Wellbeing. Presented by Katie Zisk, PT, DPT, from Shirley Ryan Ability Lab. At Aba at the Dalcy, 302 N. Green St., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Joanne Oppenheim, northsidecds@gmail.com.

#### 14: Englewood Branch

Esthetic Implant Solutions. Presented by David Barack, DDS, At Francesca's on 95th Street. 6248 W. 95th St., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. contact Kathryn Bielik, klbielik@gmail.com or 312.315.4605.

#### 14: South Suburban Branch

Fitness and Ergonomics. Presented by Tim Caruso, PT, MBA, MS. At Crystal Tree Golf & Country Club, 10700 W. 153rd St., Orland Park. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Ni Van, ni.van.dmd@qmail.com, or call 773.627.0300.

#### 14: West Side Branch

Pulp Testing: Lost Art or Pointless Bother? Presented by Steve Weeks, DDS. At 19th Century Charitable Association, 178 Forest Ave., Oak Park. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact John Polivka, DDS, MS, jwpolivka@gmail.com or call 708.352.4500.

#### 14: West Suburban Branch

Clinic Night featuring numerous presenters. At Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Branch Board Meeting: 5 p.m.; Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Daniela Brzozowski, drdanielab@gmail.com, or 708.337.0928.

#### April

#### 4: Kenwood/Hyde Park Branch

What's New in Geriatic Dentistry? Presented by Rand Harlow, DDS, FACP. At Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Jazmine Daye Dillard, jazmine.daye@gmail.com, or call 773.227.6721.

#### 11: Englewood Branch

Saving the Compromised Tooth. Presented by Marty Rodgers, DDS. At Francesca's on 95th Street, 6248 W. 95th St., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. contact Kathryn Bielik, klbielik@gmail.com or 312.315.4605.

#### 11: West Suburban Branch

Regeneration in Periodontics. Presented by Sonia Belani, DDS. At Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Branch Board Meeting: 5 p.m.; Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Daniela Brzozowski, drdanielab@gmail.com, or 708.337.0928.

#### 11: South Suburban Branch

Tongue Tie, Start Screening Today!. Presented by Kacy Jo, DMD. At Crystal Tree Golf & Country Club, 10700 W. 153rd St., Orland Park. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Ni Van, ni.van.dmd@gmail.com, or call 773.627.0300.

#### 12: West Side Branch

Planning Meeting. Location TBA. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact John Polivka, DDS, MS, jwpolivka@gmail.com or call 708.352.4500.

#### May

#### 2: Kenwood/Hyde Park Branch

Are you prepared and protected? Asset Protection, Estate Planning and Tax Strategies for Dental Professionals presented by speakers from Legally Mine. Staff Appreciation Day and Installation of Officers. At Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Jazmine Daye Dillard, jazmine.daye@qmail.com, or call 773.227.6721.

#### **Study Clubs**

Central Lake County Dental Study Club Contact Kimberly Zizic, 847.367.6654.

#### Chicago Aesthetic Masters, A Hornbrook Group Study Club

Email Sheldon Seidman smilechicago2@aol.com or call 312.644.4321 for specific dates.

#### Dental Arts Club of Chicago

Email Don Kipper, mtk-dqk@sbcqlobal.net.

#### Greater Evanston Dentists Association Contact MT Murphy, DMD, 847.869.9303.

#### Hellenic American Dental Society

Visit www.hads.com for more info. Email info@hads.com.

#### Waukegan Dental Study Group

Contact Robert Stanuch, 847.336.8080 or Ellis Neiburger, 847.244.0292.

#### **NON-PROFITS & STUDY CLUBS:**

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Several listings. Call for details.

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- Great 4 op FFS practice grossing \$650+! Brand new finish out and new equipment.

#### **SOUTH SUBURBAN**

 NEW 4 chair FFS practice, also selling the condo. Great buildout and doing \$350K on just 2 days/week. Plug in more days and watch it grow.

#### **WEST SUBURBAN**

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 Great strip center location and visibility. Make an offer.

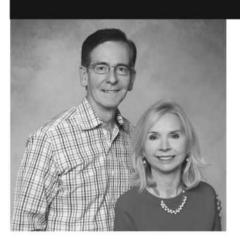
#### NORTH SHORE

- Great starter with 3 chairs and grossing \$425K on just 3 days/week.
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### branch news

#### **Kenwood/Hyde Park Branch** by Lori Lightfoot, DDS

**Earl Brownlee** was recognized and celebrated as our branch Jubilarian at the Installation of Officers at the Westin Chicago Northwest Hotel in Itasca.



Sherece Thompson and the Malcolm X College Dental Hygiene program were named 2022 "Dental Volunteer of the Year" by CommunityHealth, a volunteer-supported healthcare organization based in Chicago. Sherece is an assistant professor of the Health Science and Career Programs. She attended the awards ceremony in December.

On Nov. 5, **David Maclin** took part in the annual 5K Hot Chocolate Run with a finish time of 45:45. Go David!

**Chalice Coleman** qualified to participate in the Senior Olympics freestyle

and back stroke competition in the spring. Chalice just recently learned how to swim in the last few years and has been perfecting her technique. Just some encouragement for all of those who have not learned how to swim or any other skill, there are no limits to what you can do when you are determined.

Congratulations to all of our amazing branch members. You are all champions!

#### North Side Branch by Jun Lim, DDS

We held our holiday party at Tuco and Blondie in Chicago. It was a joy to seemany new faces and Santa. One of the best aspects of belonging to CDS is meeting young members and seeing old friends. Activities included a gift exchange and a North Side Branch photo booth.

Flavia Lamberghini has been busy with many engagements in the Chicago area. Loyola GPR residents enjoyed her lecture on dental treatment under general anesthesia. Switching gears, Flavia also gave a talk at the ADA Institute for Diversity in Leadership. She enjoyed meeting people from various backgrounds and learning that "Quyana" means thank you in Yup'ik (Alaska).

We have busy educators in our branch. Past branch president **William Simon** participated in the Future of Dentistry Roundtable presented by Becker's Healthcare in Chicago. The topic he addressed was "The Dental Staffing Crisis: What to Expect and How to Thrive Anyway," emphasizing the importance of practice culture in recruitment and retention of employees.



(L – R) Brandon Cesario, Christian Caicedo and Risa Hurwich.

#### North Suburban Branch

by Jennifer Shango Adhami, DDS, MS

While attending the ADA Smilecon in Houston, **Christine Culp** helped assemble care packages for the Give Kids A Smile Pack and Give Back event with the Houston Food Bank.



#### **Northwest Side Branch**

by Paul Muhr, DDS

Dave Berni, Tara Culligan and Jim **Stipak** are excited to introduce their new associate Melissa Drab. Melissa graduated in July 2022 from the Marquette University School of Dentistry and joined Dental Care Professionals in Harwood Heights. In school, Melissa enjoyed organized dentistry, serving as president of Marquette's chapter of the American Student Dental Association. She looks forward to transitioning into professional societies.

DiFranco Periodontics & Dental Implants is also excited to introduce their new associate Sherin Merchant. Sherin joined the practice in July after completing her periodontal residency at the Dental College of Georgia. Chuck **DiFranco** states she is a "great addition to the team and is happy to call Chicago her new home!"

Mary Starsiak enjoyed her travels to Maui after the trip was cancelled three times during the Covid pandemic. Mary later went to Winona, MN, for a class reunion at the College of St. Teresa. In October, she went to Houston for the International College of Dentists meeting, where she is the Regent for Illinois, District 8. Mary and her sister met Mark Kussow, dean of Texas A&M Maritime Academy. Mark is a retired astronaut who served twice on the International Space Station. "What an honor to meet him," said Mary.

Brett Gilbert was inducted as a fellow of the International College of Dentists in October. Congratulations, Brett!

Congratulations to **Jerome** Tomaszewski. He was honored as a Jubilarian during the CDS Installation of Officers in November in recognition of his 50 years in dentistry.





NORTHWEST SIDE BRANCH: (top right) Melissa Drab (bottom right) Brett Gilbert (top left) Astronaut Mark Kussow with Betty and Mary Starsiak (botton left) Chuck DiFranco Jr. with Sherin Merchant





#### **South Suburban Branch**

by Kevin Patterson, DDS

It's hard to believe how quickly the time has been passing. I've been on a whirlwind tour of all of the CDS branches with the CDS Green Coats to promote the Midwinter Meeting.



Laila Malaki and George Morris

It's fun to see so many familiar faces at all the branches.

As I write this, the Midwinter Meeting is fast approaching. I'm so grateful for the opportunity to be the General Chair of the meeting. Mike Durbin, John Moore and I have worked hard but had a great time preparing for this event. We give a shout out to **Ted Borris** for all of his help and advice in the planning. Many wonderful mentors in the South Suburban Branch have guided me on the journey to this great honor. I am thankful.

**George Morris** has welcomed a new oral surgery associate to his practice. Laila Malaki is a 2018 graduate of Midwestern University. She completed her oral surgery residency at Cook County Hospital. Warmest welcome from South Suburban, Laila.

We thank our fellow South Suburban Branch members who represented us at the ADA meeting in Houston: Rick Bona, Ron Waryjas and Phil Schefke.

I'm sorry to report that **Don Bonomo** recently passed away. He was a longtime practicing oral surgeon in Chicago Heights and a partner of Oral Surgeon Les Beste. Our condolences to his family. Their practice is now in the capable hands of South Suburban Past President **Robin Gallardi**.

Congratulations to **Ron Waryjas** for being named as the recipient of the 2022 Loren J. Feldner Leadership Award. Ron gave a moving tribute to Loren during his acceptance speech at the CDS Installation of Officers in November. Both have made incredible contributions to organized dentistry and have made us very proud.



(L - R) Jim Bryniarski, Jeff Bryniarski, Amanda Pauwels, and Leona Hubatch.

#### West Side Branch

by Richard Kohn, DDS, and Michelle Jennings, DDS

Michelle Jennings, Farah Shakir and Monica Babbitt hosted a hygiene seminar for LaGrange Periodontics at Wildfire in Oak Brook on Nov. 17. Topics covered included laser applications for periodontal treatment, implant maintenance, recall strategies and new hygiene products. The event was reported to be well-attended and everyone enjoyed the evening

At our previous branch meeting, members were given the opportunity to reflect on what they are grateful for. **Diane Garrison** said she is grateful for her hard-working staff members who help her out each and every day.

**Richard Kohn** is grateful for his family and friends who are a source of support and love and especially for **Michelle Jennings**, where every day is an amusement.

James Bryniarski and his wife, Leona Hubatch, celebrated their son Jeff's marriage to Amanda Pauwels on Sept. 4. The wedding and reception were held along the Chicago River at the South Branch Tavern and Grille. The weather cooperated and most of the wedding was held outside.



Farah Shakir, Monica Babbitt and Michelle Jennings

#### **New Members**

#### Nabhani, Zahraa

University of Illinois at Chicago, 2022 Chicago, West Side Branch

#### Tweet, Austin

Marquette University, 2022 Crystal Lake, Northwest Suburban Branch

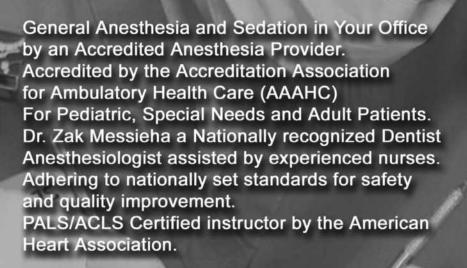
#### **Deceased Members**

#### Li. Jack

University of Illinois at Chicago, 1973 Chicago, Northwest Side Branch May 4

#### Sven, Robert

University of Illinois at Chicago, 1968 Antioch, North Suburban Branch May 28



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November	Sept. 10, 2023
December	Oct. 12, 2023
January/February	Dec. 1, 2023

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#### **CDS MEMBER RATES:**

- Standard Ad: \$115 base price (30 words), \$5 per extra word.
- Premium Ad: \$145 base price, (30 words) \$6 per extra word.

#### **NON-MEMBER RATES:**

- Standard Ad: \$175 base price (30 words), \$6 per extra word.
- Premium Ad: \$225 base price (30 words), \$7 per extra word.

#### **RESTRICTIONS**

**For Sale ads:** Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

**Changes or edits to ads:** \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

**Disclaimer:** Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

#### **OPPORTUNITIES**

GENERAL DENTIST: We offer an excellent clinical and team-based environment that is looking for experienced as well as new dentists. Unlike DSOs and corporate dentistry, this is a private practice opportunity where dentists call the shots. Two positions available. One is in commuting distance from northwest suburbs like Elgin and Schaumburg. The other is in commuting distance from Aurora, Naperville and Geneva, St. Charles. Compensation includes a daily guarantee as well as an incentive, sign-on bonus, mentorship, malpractice, and CE. Email resume to dmddds007@qmail.com.

PART-TIME PEDODONTIST WANTED: Chicago and suburban locations. Generous per diem compensation. Half- or full-day weekly or bi-monthly. Flexible schedule. Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. hiring@allstardentalclinic.com.

MEANINGFUL VOLUNTEER provider Opportunity: Opportunity at RefugeeOne. Provide dental care services to refugees from around the world in Chicago's West Rogers Park neighborhood. Check website at refugeeone.org/dental. Email resume to jblunt@refugeeone.org or call 773.720.9883.

MATERNITY COVERAGE: Our fully established, fully digital and extremely productive office located a short distance from Naperville, Aurora, St Charles, Carol Stream, Bartlett, Elgin, Hanover Park and Schaumburg area needs a full-time or a part-time doctor for maternity coverage starting in early February until early May. We have fully trained staff and a relaxed working environment. Compensation is based on 35% on production or \$700/day guaranteed daily minimum whichever is higher. bestparttimeopportunity@amail.com.

GENERAL PART-TIME DENTIST, GERIATRICS: Seeking a general dentist who is compassionate, motivated and has great communication skills. Candidate must be willing to travel throughout the Chicago area and surrounding suburbs. Flexible schedule, two-plus years experience required. Email resume to cmmed1500@hotmail.com.

PEDIATRIC DENTIST ASSOCIATE, PALOS HEIGHTS: Seeking pediatric dentist to join our 40-plus-year established fee-for-service office. Ideal opportunity for someone wanting a long-term, stable career. We work awesome hours and offer a terrific compensation package. We are looking for the right person to join our team. Apply to dental.hr12001@amail.com.

GREAT OPENING IN HYDE PARK NEIGHBORHOOD: We are looking for an experienced general dentist to join our team. We are looking for two to three days a week. We compensate our providers on a guaranteed minimum and production.

ivorydentaldocs@gmail.com.

ASSOCIATE DENTIST, PART TIME: Western suburbs, new office, flexible schedule, room to grow. Ownership opportunity associate to partnership. No games, nonsense, no corporate overlords. Yes to new grads. Send CV to dsltd3@gmail.com.

DENTIST: North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at toothgroup.chicago@qmail.com.

PERIODONTIST NEEDED: City Edge Dental is an expanding dental practice that is seeking a periodontal and an oral surgeon specialist. No Public Aid or HMOs. Latest technology: digital X-rays, with specialists on staff. Part-time position is available. Busy quality-oriented practice. Recent graduates are welcome. Email iqula@sbcqlobal.net.

OUTSTANDING OPPORTUNITY: Family Dental Care is a dental group owned by dentists (over 200 employees) and is expanding and seeking general dentists and specialists. Currently seven locations and growing. Our partners earn at the top 1 percent of dentists. Come and talk to them. No Public Aid or HMOs. Latest technology: digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full-time or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. 708.807.5526 (ask for Peter) or email peter@familydentalcare.com. http://www.familydentalcare.com.

ENDODONTIST AND ORAL SURGEON: Park Dental Specialists, Chicago. Are you an endodontist or oral surgeon looking to join a company that can offers a dental home on a full-time or part-time basis? We are looking for an endodontist and oral surgeon to join our Lincoln Park and Orland Park locations. Park Dental Specialists fosters a culture that invites our patients into an environment where they are treated like family, with a caring and empathetic approach to dentistry. Contact dina@parkdentalspecialists.com.

ASSOCIATE, SOUTHWEST SUBURBS: Amazing position as full-time associate at busy non-DSO practice. Previous associate netted over \$375,000 per year. Low-key office with the highest income potential in the Chicagoland area. Send CV to nrfdental5@amail.com for details.

ASSOCIATE GENERAL DENTIST: Seeking a fulltime or part-time general dentist, one to five days a week in Valparaiso, IN. Full compensation package with benefits, including a \$25,000 sign-on bonus. Please send resume to sahmed@gldpdental.com.

ASSOCIATE DENTIST POSITION: Minutes from I-80 and the No. 1 State Park. What's in it for you? The opportunity to work in a state-of-the-art facility while enjoying a higher quality of life living in a small town. Enjoy a great work/life balance while being minutes away from hiking, biking, and water activities. Your journey in dentistry is a learning process and Dr. Ed is there with you every step of the way. This is a rare opportunity of a lifetime that also includes a sign on bonus and a company car available. Call today. 815.223.6013.

DENTISTS WANTED, 5 CHICAGO AREA OFFICES: Gain tons of real-world experience in a digital, chartless office. We love to mentor new dentists. Hit the ground running and improve your clinical/personal skills while earning \$200,000 to \$300,000 without waiting to build your own clientele. Treat all ages. Sign-on bonus and guaranteed daily rate. Malpractice insurance paid. Free CE. Partnership opportunities. No HMOs. One-page contract. Will consider part-time also. hiring@allstardentalclinic.com.

GENERAL DENTIST: General dentist needed for either Mishawaka or Fort Wayne, IN. Experienced dentists will earn up to \$250,000 to \$300,000, plus benefits, guaranteed salary no commissions, four-day work week. Liberal sign-on bonus and paid relocation expenses. Never place a restoration again, total expanded function assistants. Practice the way it should be. Must be capable in all fields of general dentistry, including oral surgery and molar endo. Email resume to careers@afdent.com.

PART-TIME GENERAL DENTIST: Elmhurst Dental Group is actively seeking a highly motivated dentist for our very busy family practice. We are seeking a part-time associate general dentist to join our well-established practice. Fee-for-service practice with solid patient base needs a professional experienced in all phases of general dentistry. Knowledgeable staff with state-of-the-art equipment. If interested, send your CV to hr@elmhurstdental.com.

PART-TIME GENERAL DENTIST NEEDED: Part-time dentist need for an office in Andersonville area. Flexible hours and days. Must be a PPO provider. No HMO plans. 40% of production. Please send your resume to and1700smile@yahoo.com.

GREAT OPPORTUNITY, GENERAL DENTIST, Chicago: We are looking for a general dentist who is interested in providing high quality dentistry. Our multi-specialty dental practices are equipped with latest technology including: completely digital, CBCT, Intraoral scanner, professional dental photography. We compensate our doctors with a guaranteed minimum compensation. www.chicagodentalsolutions.com. Email info@chicagodentalsolutions.com.

FULL-TIME ASSOCIATE NEEDED. PRIVATELY OWNED: 15-minute drive from Downtown Chicago. Privately owned practices, PPO, fee-for-service only. Excellent compensation with performance-based commission. Up to \$5,000 sign-on bonus, group healthcare plan, 401(k). Email fivebridgesconsulting@gmail.com.

GENERAL DENTIST NEEDED: Full-time/part-time associate needed in the state-of-the-art, busy, multidisciplinary dental office in far west suburb, 30- to 40-minute drive from Aurora, Naperville, Elgin area. Great compensation, minimum guarantee, will get great experience towards implant, laser, Invisalign and various other disciplines of dentistry, apply at dclinic33@gmail.com.

OUTSTANDING OPPORTUNITY, general dentist, Peoria: We are looking for a general dentist that is looking for an excellent opportunity that shares our vision of delivering high quality dentistry. Our family dental practice is a single doctor practice equipped with cutting-edge technology including: completely digital, CEREC, Dentsply Wave One Endo, Diode Lasers, Isolites, CBCT/Ceph radiography. We value technology in the dental field to assist our providers in providing top level care. We compensate our doctors on net production (not collections) with a guaranteed minimum compensation. There is also a relocation compensation package included. This position is in a high producing office seeing over 700 new patients a year with a gross production of \$1.8 million. Please text/call 309.369.3284 or email shadyoakdental@gmail.com for more information on this position.

WANTED: general dentist with opportunity to buy: General dentist with opportunity to buy wanted in a modern dental office. We are busy multilingual Russian, Ukrainian, Polish speaking office, family oriented, 17 years at same location between Arlington Heights, Wheeling and Buffalo Grove. Please, email me at alexkletsel@amail.com.

GENERAL DENTIST NEEDED IN Kenwood/Hyde Park: We are looking for an experienced and energetic dentist to join our team. We ask for at least two to three years of experience. We are a state-of-the-art office offering both general and orthodontic services. We offer flexible hours, great staff, and a fun work environment. If interested, forward CV to ivorydentaldocs@gmail.com

GENERAL DENTIST WANTED: Seeking skilled, motivated and compassionate full-time associate general dentist for a well-established family practice with an outstanding reputation located in the north suburbs. The office has 10 operatories, digital radiographs, CT/PAN, diode laser, and more. We offer comprehensive treatment including endodontics, implants and wisdom tooth extractions. Please send your resume to themouthfixer@gmail.com.

ASSOCIATE DENTIST NEEDED: Immediate opening for part-time or full-time dentist in Hyde Park, three-plus years of experience. Please email, call or text Raya at *raya@udclinics.com* or 708.986.6736.

NORTHERN INDIANA associate dentist position: Immediate start date for an associate dentist with current Indiana license to manage an established 36-year solo practice that has up to date technology with digital radiography, EMR, laser, CEREC and intraoral cameras. Experience in restorative dentistry, prosthodontics, placement and restoration of implants, endodontics, and orthodontics (straight wire and aligners) a plus. Call Topping Dental Group or email today. 574.370.5576 (Ask for Stephanie) drtopping@drtopping.com.

#### PART-TIME ORTHODONTIST NEEDED:

Orthodontist needed part time in Orland Park. Established, multi-doctor, seeking part-time orthodontist. New graduate/experienced orthodontist is welcome. Send resume to asfourse@aol.com or call 708.415.0225.

DENOVO DENTIST, NORTHWEST SUBURBS: Bright Direction Dental currently seeking a wellness-focused dentist to lead our innovative denovo – northwest suburbs. With a focus on prevention, rather than production, seeking the perfect lead for this unique platform. Guaranteed salary, benefits and caring DSO. Send resume to tnardi@brightdirectiondental.com.

SEEKING A PEDIATRIC DENTIST: We are an established orthodontic and pediatric dental practice in Evanston. We have a fully digital, modern facility and are seeking a board eligible pediatric dentist with an energetic, personable and professional personality. We allow for clinical autonomy that provides high-quality dentistry. We're in network with most PPO insurance plans and are fee-for-service. Email dentalartspecialists@gmail.com.

ASSOCIATE DENTIST NEEDED: We are looking for an experienced and energetic dentist to join our team. We ask for at least two to three years of experience. We have seven locations, start immediately in Oak Lawn, South Holland, Hyde Park. Please email *raya@udclinics.com* or call Raya at 708.986.6736.

GENERAL DENTIST, PART TIME: We realize you can be selective about where you work. You might appreciate this opportunity. Overview: Competitive guaranteed compensation. Our mantra: "Do what's best for the patient and all else follows." Easy hours, 8 a.m. to 3 p.m., two to three days a week. Grateful patients. Great team. Available mid-January 2023. Taking over an existing schedule (doctor is moving). Digital two-dentist fee-for-service- and PPO-only practice celebrating 20 years. Email apply@pleasant-dental.com.

GENERAL DENTIST AND PEDODONTIST: We are seeking a full-time/part-time motivated general dentist and pedodontist to join our busy, state-of-the-art, and fully digital office in Addison and Chicago to cover the sedation days. Great opportunities for growing. Apply at chicagodental12@qmail.com.

ORTHODONTIST NEEDED: We are looking for an experienced and energetic orthodontist to join our team both part-time or full-time, four to 14 days a month. Please email *raya@udclinics.com* or call Raya at 708.986.6736.

ORAL SURGEON NEEDED: Dr. Peter Katris of Elgin/Carol Stream Dental Associates currently seeking a board-certified oral surgeon to join our team of experts. Starting one day/week, lucrative pay model, busy patient base, supportive team. Please send resume to tnardiabrightdirectiondental.com.

#### ENDO SPECIALIST, SOUTH SUBURBS:

The Center for Dental Excellence is currently seeking an experienced endodontist to join us one day per week, supporting our five general dentists. Mondays are preferred but flexible. Newly renovated, 21-chair facility. Lucrative pay model and full benefits. \$5,000 sign-on bonus. Send resume to tnardi@brightdirectiondental.com.

FACULTY HOURLY, HYGIENIST: Faculty Hourly -Hygienist College of Dentistry University of Illinois at Chicago The University of Illinois Chicago College of Dentistry (UIC COD) is seeking a part-time non-benefits eligible Faculty Hourly-Hygienist to join a worldwide leader in oral health education, clinical care and research that is patient -centered and evidence-based. Hourly rate is \$48/hour. The Faculty Hourly Hygienist will provide preventive, therapeutic and educational hygiene services to patients at the UIC College of Dentistry. Minimum Qualifications include a Bachelor Degree of Science, current, valid licensure as a Dental Hygienist in the State of Illinois and current, valid CPR Certification. The ideal candidate will have knowledge of instruments and aseptic techniques, intermediate level of experience with computer software and be able to communicate effectively with faculty, staff, students and patients. For fullest consideration, applicants should submit a letter of intent, current cv/resume, current license, and the names of three professional references by Oct. 20, 2022, to: on.cds.org/uic-hygienist. The University of Illinois System is an equal opportunity employer, including but not limited to disability and/or veteran status, and complies with all applicable state and federal employment mandates. Please visit Required Employment Notices and Posters to view our non-discrimination statement and find additional information about required background checks, sexual harassment/misconduct disclosures. COVID-19 vaccination requirement, and employment eligibility review through E-Verify.

GENERAL DENTIST, PLAINFIELD: Excellent opportunity full-time/part-time to take over an existing pool of patients. Latest equipment, supportive staff, dental technician on site. Fee-for-service/Major PPO. ftdentaljob@yahoo.com.

LEAD DENTIST OPPORTUNITIES: Northwest Indiana and Chicago area. Lucrative opportunities for the dentist ready to take on their own practice without the administrative and financial burdens, as the legacy dentists enter into retirement. Current opportunities in Northwest Indiana (St. John/Valparaiso) and future Chicago area. Excellent pay model and full benefits. Carry on the legacy with clinical autonomy and receive support and benefits of a caring DSO. Please send resume to Tricia Nardi at tnardi@brightdirectiondental.com.

GENERAL DENTIST: Mostly private/PPO state-of-the-art, fully digital privately owned dental office is looking for an energetic, great communication skills general dentist. Retirement plan. Free CE. Malpractice paid. medgjob@gmail.com.

GENERAL DENTISTS AND SPECIALISTS: Dental Associates of Wisconsin has been serving Wisconsin for over 45 years with a robust patient base at 14 locations from Green Bay to Kenosha, WI. Competitive compensation, full benefits, signing/retention bonus, collaboration, mentorship, CE, in-house network of doctors and specialists. If you are a general dentist or a specialist and are ready for an exciting, stable career with a growing company then we're your choice. Contact Katie Herman at kherman@dentalassociates.com or visit www.dentalassociates.com/careers to learn more.

PART-TIME ASSOCIATE GENERAL DENTIST:
Part-time experienced associate with good
patient and clinical skills needed for wellestablished privately owned family practice in
Oak Forest. PPO and Fee-for-service,
Guaranteed \$800 to \$1,000 minimum per day.
Please fax CV/resume to 708.226.0248 or email
to drondoy@yahoo.com.

ASSOCIATESHIP-TO-OWNERSHIP opportunity: Sheboygan, WI. Seeking full-time associate in established, high-quality dental practice. Exceptional opportunity to move into partnership after a successful initial employment phase. Must be committed to providing optimal patient care with strong people skills and a passion for excellence. This practice has a dynamic, experienced team and a strong emphasis on CE and professional growth. Send CV and letter outlining your future objectives and goals. pam@lifetransitions.com. 303.699.0990.

#### **POSITIONS WANTED**

EXPERIENCED PEDIATRIC DENTIST available part-time: Experienced pediatric dentist available one day a week and two Saturdays a month (October-April). Available to do in-office GA cases any weekday except Thursday. Call 847.707.5594 or email <code>jeffreyscantor@gmail.com</code>.

#### **FOR RENT**

ARLINGTON HEIGHTS: Fully equipped turnkey 1,900-square-foot dental office in Arlington Heights with four operatories available on a busy street and across from the Park District activity center and a school. Existing equipment is also available for purchase or lease. Contact dentalsuiteah@gmail.com or 847.627.1239.

DENTAL OFFICE FOR RENT PRINTERS ROW, Chicago: Dental office for rent in Printers Row in Chicago. Twenty-year dental office location for rent; 1,800-square-foot ground floor office with big retail windows bustling with residential and retail foot traffic. Mixed retail and residential premium neighborhood. Located within a mile of all major Chicagoland highways, commuter train stations and public transport. Live and work in the best downtown neighborhood centrally located for sports venues, entertainment, museum campuses and lakefront recreation. Strong community loyalty and downtown location makes this a unique opportunity. Long-term lease available. <code>qapltd@qmail.com</code>.

NORTHWESTERN SUBURBS, dental professional building: Space includes 1,300 square feet with three plumbed operatories with windows, easy access to expand fourth operatory, doctor office, private entrance, reception room, break room, consultation and sterilization areas. Additional space available for growth. Contact shortdriver@sbcqlobal.net. 847.409.1182.

CHICAGOLAND, FULLY EQUIPPED TURNKEY dental office: Turnkey Chicagoland fully equipped dental office features three-plus large ops, 3D CBCT, lab, reception, and more. Your own business awaits. Contact bestddspractice2021@qmail.com.

DENTAL OFFICE FOR RENT IN MT. PROSPECT: Dental suite available with two fully plumbed operatories in a professional building. Great starter for a new graduate or a satellite office. Please call 847.392.2457 or email cuspid4@aol.com.

#### **SPACE SHARING**

DOWNTOWN EVANSTON: My beautiful, new office is located in an updated professional building. My underutilized ground-floor suite has three to four equipped operatories that are currently available Monday through Saturday. drbehles@gmail.com.

#### FOR SALE BY OWNER

PRIME NORTH SHORE DENTAL PRACTICE for sale: Prime North Shore location. Four operatories. Fee-for-service. Three days a week. Collections \$760,000. Low overhead. ddsnorthsuburban@gmail.com.

WEST SUBURB PRACTICES FOR SALE: Two western suburban practices for sale. One practice collected \$1.3 million in 2021, this practice has been in existence since 1984, and has been relocated to a new 3,600 square-foot facility as of 2021. The other, smaller practice collected \$575,000 in 2021 and has been in existence since 1984 as well. This practice relocated to its current location (approximately 2,000 square feet) in 2008. Owner is selling due to health reasons but is willing to stay on for six months. Looking to sell both or either one separately. Serious inquiries only and only buyers that are able to close by March of 2023 will be considered. Owner can be reached at rengel2169@agmail.com.

NORTH SUBURBAN PRACTICE: Prime location in highly desirable suburb. Grossing \$1.5 million. Beautiful office space. Five ops. Excellent reputation and reviews. nsdentalprax@gmail.com.

NORTHWEST SIDE: Northwest side; for sale by owner. Great location on Harlem Avenue across from CTA station. Parking lot. Five rooms. \$533,000 in 2021 on 3.5 days. Send inquires to drbob.rwh@gmail.com or call cell, 847.890.2333.

THE OFFICE YOU'VE BEEN LOOKING FOR: Six ops, \$570,000 in production, Plainfield. Four ops fully equipped, six ops plumbed. 2021 production was \$570,000. All PPO and fee-for-service on 4.5 days a week. Medicaid for kids only. Located in a busy shopping center in Plainfield. Asking \$600,000. Fully staffed and ready for a new owner. Please email 708dds@amail.com.

BOUTIQUE DENTAL PRACTICE FOR SALE: Boutique implant and general practice for sale. Owner retiring. Works two days a week. Can stay on. Grossed as much as \$700,000, located on Chicago's northwest side, close to expressway. Call 773.899.9571. FOR SALE BY OWNER: For sale, three ops, all digital. Gross, \$200,000. Fully equipped. \$120,000, includes building. Kankakee. Call Bill at 708.287.3887.

OFFICE FOR SALE: For sale, four ops, all digital. Pre-Covid gross \$360,000, post-coved gross \$200,000. Three ops full equipped. \$120,000. Call Bill at 707.287.3887. Orland Park.

#### FOR SALE BY BROKER

Professional Practice Transitions.

WEST SUBURBAN PRACTICE FOR SALE: New listing. Dentist retiring. Three operatories, Dentrix Ascend, paperless. Collections: \$476,000. Experienced team with hygienist. Standalone building available. Contact Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074, www.e-ppc.com.

NORTH, NORTHWEST SUBURB general Practice: Practice in professional building. Three treatment rooms can be expanded to five. Dentrix, two digital X-ray units. Collections 235,000 on 20 hours. Specialty work referred. Approximately 800 patients are Bulgarian and Russian speaking. Highly motivated seller will consider any reasonable offer. Bill Houston www.aftco.net.

Office: 630.242.5678. Cell: 630.417.2434.

NORTHERN IL GENERAL DENTAL PRACTICE for sale: New to the market is a general dental practice - with easy access to both Chicago and Rockford. The current doctor is interested in exploring all transition options; including partnership with a group or another dentist. They would like to continue to practice for five years; transitioning to retirement. Five operatories with newer equipment. Collections: \$1.201 million and EBITDA \$352,000. With almost no advertising, the practice sees an average of 15 to 20 new patients per month and has 2,580 active patients. Additionally, a significant growth opportunity is available with additional hours of operation. To learn more, please contact Professional Transition Strategies:

bailey@professionaltransition.com or call 719.694.8320. REFERENCE #IL102722.

REAL ESTATE WITH TURN KEY dental practice available: Building available in Libertyville, approximately 3,200 square feet possessing a turn key, fully equipped five-operatory dental practice, additional rental space next door and full basement. Located off a busy thoroughfare on a wooded parcel with a large parking lot. Lots of opportunities for the future. Price negotiable. rplamann@ddsmatch.com. 855.546.004

ADS MIDWEST: Endorsed by ISDS. Contact Peter J. Ackerman, CPA, CVA, CEPA at 312.240.9595, peter@adsmidwest.com or adsmidwest.com.

SELLERS NEEDED. Never have values been higher. Call for a free consultation if you are considering a transition or sale.

CHICAGO: \$3 million. Sold.

CHICAGO: \$7.5 million, fee-for-service.
CHICAGO, WRIGLEYVILLE AREA: \$1 million, Sold.
WEST SUBURBS: \$1.25 million, six ops,
fee-for-service, PPO, paperless, CBCT,
free standing, highly visible building.
SOUTHWEST SUBURBS: \$2.5 million, 35%
hygiene, fee-for-service, seven ops, huge
\$1.15 million net income.

Pending.

NORTH SUBURBS: \$1.35 million, fee-for-service, beautiful 7 ops, 50% overhead.

PALOS AREA: Eight ops, free standing building.

NORTH SHORE: \$930,000. Fee-for-service, restorative/preventative.

NORTH SHORE: \$2 million, fee-for-service. Sold.

NORTH SHORE: \$760,000, fee-for-service, restorative/preventative, six ops, low overhead, high net.

NORTHWEST SUBURBS: \$900,000, fee-for-service, digital paperless, low overhead.

NORTHWEST SUBURBS: \$950,000, PPO, fee-for-service collections. Pending.

NORTHWEST SUBURBS: \$790,000. Sold.

NORTHWEST SUBURBS: \$590,000 collections on three days per week. Free standing building available for purchase.

McHENRY COUNTY: \$700,000. Sold.

MCHENRY COUNTY: \$700,000. Sold.

NORTH CENTRAL IL: \$1.4 million, hygiene 38% of revenue, four days a week.

ORTHO: West Suburbs. Sold.

DDSMATCH CHICAGO, "Transition on your terms." please contact Rex Plamann. Email: rplamann@ddsmatch.com or call 855.546.0044 to start a free and confidential conversation about your practicing plans.

WILL COUNTY: General practice, four operatories, fully digitalized, \$1.075 million in collections, fee-for-service/PPO, leased, great location.

Motivated seller.

MCHENRY COUNTY – General practice, \$735,000 in collections, three operatories, three more operatories for expansion, real estate offered, fee-for-service and insurance mix. Close to town center.

PERIODONTAL PRACTICE: Near west suburb of Chicago, four-operatory, fee-for-service periodontal practice possessing strong staff, loyal referral base, and terrific location on a busy thoroughfare. Collections of \$1.25 million. NORTHWEST SUBURBS: General practice, \$700,000 in collections, three modern operatories, attractive décor, fully digitized, close to interstate on a busy intersection, close to O'Hare Airport, great new patient flow. CHICAGO: General practice, four operatories, \$150,000 in collections, real estate offered including fenced parking lot, busy thoroughfare. NORTHWEST INDIANA: General practice, \$800,000 in collections, five operatories with expansion opportunity, real estate available. NORTH SUBURBS: Oral surgery practice, \$1.1 million in collections, impressive décor, state-of-the-art equipment. WILL COUNTY: General practice, three ops,

\$350,000 in collections, real estate offered.
SOUTHWEST SUBURBS: Great merger
opportunity. General practice, \$400,000 in
collections, three operatories, 900 active patients.
NORTHWEST INDIANA – Pediatric practice,
\$1 million in collections, five operatories,
attractive neighborhood, leased space.
WEST SUBURBS: Oral surgery, \$850,000 in
collections, 5,000 square feet, immaculate
design, AAAHC accredited surgery suite, real
estate available, attractive location.

CHICAGO PRACTICE SALES: 773.502.6000 or www.chicagopracticesale.com.

BUYERS: No fees for buying a practice or dental space location. Sellers: Full-service brokerage services with the lowest commission rates in Chicago. Call today for a no-cost consultation. ILLINOIS PRACTICES FOR SALE:

CHICAGO, MOUNT GREENWOOD: Four ops, expandable. Highly visible street level storefront, ample parking. Fee-for-service and PPO. Must see. CHICAGO, PORTAGE PARK: Three ops. Street level storefront. FFS, PPO. Associate driven. Turnkey. CHICAGO, MIDWAY: New. Six ops and one plumbed. Street level storefront. Fee-for-service, PPO. High visibility, drive-by and foot traffic. Modern build with newer equipment. High gross collections. Rare opportunity.

CHICAGO, MIDWAY: New, under contract.
CHICAGO, SIX CORNERS: New. Two ops plus one plumbed. FFS/PPO. Low overhead, ample parking.
DEERFIELD: New. Three ops at street level.
Fee-for-service/PPO. Seller will associate. Great location. Must see.

DOWNERS GROVE: Three ops at street level. FFS/PPO. Low overhead. Seller will transition. Must see.

HIGHLAND PARK: Three ops plus one plumbed. Street level storefront, 100% fee-for-service. High collections. Endo and implants referred. Don't wait. MOUNT PROSPECT: Three ops at street level. Fee-for-service/PPO. Price reduced.

MOUNT PROSPECT: New. Four ops, street level storefront, close parking. New build and equipment. Low overhead. Property available. Priced to sell. Won't last long.

NEW LENOX: New. Four ops, plumbed for one more. Fee-for-service/PPO, newer build. High collections. Priced to sell.

SOUTH ELGIN: New. Four ops of new A-dec equipment. Street level with parking. FFSe, PPO. Property available. Must see.

WHEELING: New. Three ops plus one plumbed. Strip mall location. Great signage. Fee-for-service/PPO.

Looking for dental office space to lease or purchase? Call Sharon at 847.370.9131.

Dental Office Rentals: Buffalo Grove, Glenview, South Elgin, Elmhurst, Villa Park, Wilmette, Woodstock.

Dental Buildings For Sale: Chicago South Side, Mount Prospect, Mount Greenwood, Northfield, Norwood Park, Libertyville. Find Chicago Practice Sales and Cutting Edge Practice at the 2023 Chicago Dental Society Midwinter Meeting in Booths #1907 and #1908. HENRY SCHEIN Professional Practice Transitions – Helping buyers and sellers: For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, al.brown@henryschein.com. LAKE COUNTY, IN: Highly profitable four- to five op digital, Dentrix practice with a strong hygiene program. This \$1.2 million-revenue office is in an excellent location in high traffic area by a large community hospital complex. #IN3279

VIGO COUNTY, IN: Six-operatory digital office, paperless, CAD/CAM, Dentrix. Nice opportunity for growth as currently only 32 patient hours per week. Good location on major three-lane boulevard within professional building. #IN3134

CHICAGO, WEST SUBURBS: Doctor retiring from established Fee-for-service/PPO office located in highly desirable town close to Chicago. Refers out endo/implants, Eaglesoft, four ops with annual revenue approx. \$400,000. #IL3064

CHICAGO, NORTH SUBURBS: Modern, digital oral surgery practice in beautiful growing town by the Wisconsin state line. This four-op (three equipped) 1,500-square-foot leased office is in a busy two-story medical building on a main street. #IL3251

CHICAGO, SOUTH/SOUTHWEST SUBURBS: A four-op office in a 2,500-square-foot stand-alone building in a nice location on a major five-lane road. Dentrix, digital scanner-camera-laser. Revenue in upper \$600,000s on only four days per week. Anxious to sell. #IL3220

CHICAGO, NORTHWEST SUBURBS: Modern three-op perio office with GP base in large leased space with room to expand. Revenue around \$400,000 with good cash flow on only 2 to 2.5 days per week. #IL3198 CHICAGO, WEST/SOUTHWEST SUBURBS: Chart/goodwill only sale. Doctor lost lease must sell charts of PPO, fee-for-service office. Doctor and assistant may be available to transition to buyer's office. Structured acquisition will be fair to both parties. #IL3196

CHICAGO, NORTH SUBURBS: Large 19+ op digital office, CBCT, Dentrix with room to grow on \$1.6 million revenue. Stand-alone building on a major four-lane highway in a busy suburb may also be purchased with practice. #IL3063

CENTRAL ILLINOIS: Established \$900,000+ revenue GP practice in the Eastern Illinois University area. Paperless, digital 9- to 12-op practice including newer cone beam. Great location for multi-specialties. #IL3058 CHICAGO, NORTHWEST SIDE: Beautiful open layout 3,000 square feet, digital, four-op office with room to expand. Located in an owned stand-alone building on the corner of a busy main street with excellent signage. #IL3059

CHICAGO, NORTHWEST SUBURB: Beautifully maintained and updated digital three+-operatory Dentrix office with average annual revenue of approximately \$900,000. Located in standalone building with great visibility, ample parking, plus extra lot for future expansion on major four-lane highway. #IL2970

McCLEAN COUNTY: This six-op high six-figure revenue fully digital and paperless Practice operates in modern 4,000 square feet within a 6,000-square-foot standalone building in high traffic area. The building, also for sale has additional 2,000 square feet for expansion or to rent. #IL2916

CHICAGO, WEST SUBURB: Modern, digital three-op practice \$350,000-plus range revenue on only three days a week. Great location in outlot from Home Depot and other major retailers on very busy Ogden Avenue. #IL2750.

#### **LOOKING TO PURCHASE**

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CHICAGO, NORTH SIDE – New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell.

WEST SUBURBAN: Awesome four-op practice. All digital, paperless, Dentrix/Dexis, newer build out, new Cerec, two new operatories and more. \$700,000 on just 10 days per month. Nothing like it in the market. See to believe.

NORTH SUBURBAN: Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last.

#### NORTHWEST SUBURBAN:

- 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale.
- 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell.
- 3) Brand new build-out but has to sell. Doing \$450,000-plus and can grow. Great location in strip center, see to believe.

#### SOUTHWEST SUBURBAN:

1) Four-op giant doing over \$1 million, associates and specialists come in.

Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available.

2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price. SOUTH SIDE CHICAGO: Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make an offer.

#### SOUTH SUBURBAN:

- 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000.
- 2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also. Motivated seller.

Many new ones coming this spring. I will find you a practice. Call me.

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