

CHICAGO DENTAL SOCIETY KEEPING CHICAGO SMILING FOR MORE THAN 150 YEARS



REGIONAL MEETING

# Addressing Substances That Our Patients Use

(A two-part discussion)

PART 1: OPIOIDS: Their use, their abuse, and how we can help

PART 2: VAPING: The use, the science, and what we can say

presented by LARRY WILLIAMS, DDS, MS

**WEDNESDAY** 

Nov. 9

9 a.m. – 2:30 p.m.

Drury Lane, 100 Drury Lane, Oakbrook Terrace

**EARN 5 CE HOURS** 

**INTENDED AUDIENCE:** The whole dental team

#### **ABOUT OUR PROGRAM:**

**Part 1: Opioids\*:** This course will discuss the current knowledge of opioids and their use. Further information will be shared on alternatives to opioid use as well as how we in the dental community can help address the problems of opioid abuse and overdose. \*Fulfills opioid licensure requirement.

**Part 2: Vaping:** The vaping of nicotine and cannabis products are quickly replacing the prior generations' use of smoked tobacco and marijuana. This lecture will discuss the known facts of vaping these products as well as resources for providers and materials for patient education and potential cessation.

**REGISTER NOW: ON.CDS.ORG/REGIONAL** 





#### **ABOUT OUR SPEAKER:**

Larry Williams spent 30 years in the U.S. Navy, where he served as a member of the Navy Dental Corps. Highlights of his Navy career included developing tobacco policies for the National Prevention Strategy, where he served as the subject matter expert on tobacco issues for the Department of Defense, the VA, and served on the Health and Human Services Committee addressing tobacco deaths in the U.S. After retiring, he joined the faculty at Midwestern University.

#### **ABOUT CDS MEETINGS:**

Regional Meetings are free to CDS members and their staff, as well as dental hygienist members of the Illinois State Dental Society. A fee of \$250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

### Advance registration is not required to attend.

On-site registration begins at 8 a.m. Registration for Regional Meetings ends 30 minutes after the start of the program. Each attendee is issued a badge with a barcode. Badges are scanned at the end of the program as attendees leave.

No partial credit will be issued. CE credit verification will be emailed to registered

ADA C·E·R·P® | Continuing Education Recognition Program

CDS is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to ADA CERP at www.ada.org/cerp.



### CDS Executive Director Randy Grove to step down in 2023

Randy Grove, executive director of the Chicago Dental Society, will step down on May 31, 2023, capping a 33-year career at the helm of the society. The decision was made at the Aug. 16, 2022, Board of Directors meeting. The Board will employ a search committee to direct the transition, evaluate candidates and offer recommendations for Mr. Grove's replacement. Selection by the Board of Directors will occur, currently without a predetermined time. The Board will update the membership on the search later this year.

Mr. Grove joined CDS on Dec. 11, 1989, as executive director. He directs a staff of 16 that serves the 4,400 members of the organization.

### CDS Board approves two proposed Bylaws changes

Members can vote on these at the Nov. 9, 2022 Regional Meeting. The Proposed changes are below: (proposed deleted text struck through; proposed new text in green)

On March 24, 2022, the CDS Board approved the following proposed Bylaws change:

ARTICLE XII. Non-Elected Officials

#### **CURRENT:**

Section 2. Editor: The President with the approval of the Board of Directors shall annually appoint a member of the Society as Editor of the official publication whose compensation shall be fixed by the Board of Directors. A simple majority vote of the Board of Directors is required to terminate the Editor's services.

#### PROPOSED:

Section 2. Editor: The **Board of Directors may** annually appoint a member of the Society as Editor of the official publication whose compensation shall be fixed by the Board of Directors. A simple majority vote of the Board of Directors is required to terminate the Editor's services.

On June 2, 2022, the CDS Board approved another proposed Bylaws change to the same section of the Bylaws regarding the New Dentist Board Member.

ARTICLE XII. Non-Elected Officials

#### **CURRENT:**

Section 3. New Dentist Board Member: The Board of Directors shall approve the appointment of a New Dentist (a CDS member under the age of 40) to serve on the CDS Board of Directors for a one-year term.

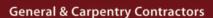
The New Dentist would be a non-voting member of the Board and could receive an honoraria/per diem in an amount to be determined by the Board during the annual budgeting process. Duties and responsibilities will be defined by the Board of Directors and outlined in the Policy Manual of the Chicago Dental Society.

#### PROPOSED:

ARTICLE XII. Non-Elected Officials

Section 3. New Dentist Board Member: The Board of Directors shall approve the appointment of a New Dentist (a CDS member under the age of 40) to serve on the CDS Board of Directors for a one-year term.

The New Dentist would be a non-voting voting member of the Board and could receive an honoraria/per diem in an amount to be determined by the Board during the annual budgeting process. Duties and responsibilities will be defined by the Board of Directors and outlined in the Policy Manual of the Chicago Dental Society.







Founded in 1984, Andrews Construction has established itself as a leader in the field of medical, particularly dental, office construction. Whether remodeling, building out, or building from the ground up, from affordable start-ups to award winning showcase offices, we concentrate all of our efforts into making sure that our customers have a stress-free and pleasant experience. We take pride in giving you the best value, while ensuring that your new office is completed in a professional and timely manner.

Phone: (847)658-6222 www.DentalBuilder.com

- Architecture and Engineering\*
- Design and Decorating Services
- Financing and Appraisals
- Custom Cabinetry
- Total Turn Key Construction



\*Done by licensed engineers and architects.

Content is copyright protected and provided for personal use only - not for reproduction or retransmission.

For reprints please contact the Publisher.

# inside

#### **FEATURES**

Embezzlement: It's more than theft, it's betrayal8
Trailblazers made lasting impressions11
New Dentists Night Out16
COLUMNS
President's Perspective6
by Thomas Schneider Jr., DDS: Benefits of membership
It's the Law
by John M. Green, DDS, JD:
Reduce legal risks when treatments don't go as planned
From the Ground Up
by D. Spencer Pope, DDS: Support the CDS Foundation Clinic at our Oct. 30 Fundraiser
Second Opinion
Second Opinion









#### DEPARTMENTS

Branch News	28
Classified Advertising	42
Directory	4
Meeting Place	26
New Members	13
Snap Shots	14

**COPYRIGHT 2022** by the Chicago Dental Society. *CDS Review* **(USPS 573-520)** September/October 2022, Vol. 115, No. 5. The *CDS Review* is published seven times a year, bi-monthly (every other month) and November and December by the Chicago Dental Society, 401 N. Michigan Ave, Suite 200, Chicago, IL 60611-5585.

Circulation: 6,700

Periodicals postage paid at Chicago, IL, and at additional mailing offices.

#### **STAFF**

Director of Publications/Managing Editor: Will Conkis Publications Coordinator/Graphic Designer: Tom Long

Staff Writer: Joseph DeRosier

Director of Communications: Rachel Schafer

Assistant Director of Communications: Stephanie Sisk

#### **ADVERTISING INDEX**

Andrews Construction, Inc.	2
Chicago Dental Broker	7
DDSMatch.com	31
DentalPost	13
Great Lakes Dental Partners	27
Office Anesthesiology and Dental Consultants, PC	33
Vitality Dental Arts Lah	

#### **PURCHASE INFORMATION**

Subscriptions and individual issues are available for purchase through our secure website at <a href="https://www.cds.org/store/cds-store">www.cds.org/store/cds-store</a>.

**POSTMASTER:** Send address changes to CDS Review, Member Services, 401 N. Michigan Ave., Suite 200, Chicago, IL 60611-5585.

# directory

#### STAFF DIRECTORY

#### ADMINISTRATION

**Executive Director** 

Randall Grove, 312.836.7308, rgrove@cds.org

#### Associate Executive Director

Barry Ranallo, 312.836.7314, branallo@cds.org

#### Office Manager

Lennoree Cleary, 312.836.7310, Icleary@cds.org

#### Financial and Information Services Manager

Mohammed Adil, 312.836.7316, mkadil@cds.org

#### COMMUNICATIONS

Director

Rachel Schafer, 312.836.7330, rschafer@cds.org

#### **Assistant Director**

Stephanie Sisk, 312.836.7332, ssisk@cds.org

#### **EXHIBITOR SERVICES**

#### Director

Lisa Girardi, 312.836.7327, Igirardi@cds.org

#### Administrative Assistant

Nathan Pease, 312.836.7315, npease@cds.org

#### MEMBER SERVICES

#### Director

Joanne Girardi, 312.836.7320, jgirardi@cds.org

#### Assistant Director

Lisa Hosley, 312.836.7321, Ihosley@cds.org

#### **PUBLICATIONS**

#### Director

William Conkis, 312.836.7325, wconkis@cds.org

#### Publications Coordinator & Graphic Designer

Tom Long, 312.836.7326, tlong@cds.org

#### Staff Writer

Joseph DeRosier, 312.836.7324, jderosier@cds.org

#### SCIENTIFIC PROGRAMS

#### Director

Ted Borris, DDS; 312.836.7312, tborris@cds.org

#### Administrative Assistant

Angela Powell, 312.836.7311, apowell@cds.org

#### **CDS OFFICERS**

President: Thomas Schneider Jr., 773.794.1332, tschneider@cds.org
President-elect: Michael Durbin, 847.824.0154, mdurbin@cds.org
Secretary: David Lewis Jr., 847.525.9194, dlewis@cds.org
Vice President: Denise Hale, 708.599.7090, dhale@cds.org
Treasurer: Philip Schefke, 708.567.0342, pschefke@cds.org
New Dentist Director: Neil Singh, 305.607.7039, nsingh@cds.org

#### **BRANCH OFFICERS**

#### **ENGLEWOOD**

Director: Joseph Unger, 773.582.8129, junger@cds.org
President: Kathryn Bielik, 312.315.4605, klbielik@gmail.com

Correspondent: Genaro Romo Jr., 773.247.3345, drgeneromo@gmail.com

#### KENWOOD/HYDE PARK

Director: Sherece Thompson, 773.519.9777, sthompson@cds.org
President: Jazmine Daye Dillard, 773.227.6721, jazmine.daye@gmail.com
Correspondent: Lori Lightfoot, 708.753.5241, llightfootl@cookcountyhhs.org

#### NORTH SIDE

Director: Jun Lim, 773.556.0133, jlim@cds.org

President: Joanne Oppenheim, 773.612.9879, childds@rcn.com Correspondent: Jun Lim, edgebrookperio@yahoo.com

#### **NORTH SUBURBAN**

Director: Theodore Constantine, 312.213.5553, tconstantine@cds.org
President: Jason Rogers, 847.250.1130, jason.t.rogers1@gmail.com

Correspondent: Jennifer Adhami, 224.545.8142, dr.jenniferadhami@gmail.com

#### NORTHWEST SIDE

Director: Gordon Ziols, 847.951.6166, gziols@cds.org
President: Elise Adley, 847.212.6211, eliseadley@gmail.com
Correspondent: Paul Muhr, 773.205.1188, pmuhrdmd@gmail.com

#### NORTHWEST SUBURBAN

Director: Victoria Ursitti, 847.870.0475, vursitti@cds.org

President: Benjamin Belavsky, 847.215.9971, bbelavsky@gmail.com

Correspondent: Sylvia Deek, 708.527.8992, drsdeek@gmail.com

#### SOUTH SUBURBAN

Director: D. Spencer Pope, 773.469.3908, spope@cds.org
President: Ni Van, 773.627.0300, ni.van.dmd@gmail.com
Correspondent: Kevin Patterson, kpattersondds@aol.com

#### WEST SIDE

Director: Kamal Vibhakar, 630.747.1199, kvibhakar@cds.org
President: John Polivka, 708.352.4500, jwpolivka@gmail.com
Correspondents: Richard Kohn, 708.579.0488, trainset8505@yahoo.com; and Michelle Jennings, 708.354.4545, lagrangeperio@yahoo.com

#### WEST SUBURBAN

Director: Paul Kempf Jr., 630.605.7215, pkempf@cds.org

President: Daniela Brzozowski, 708.337.0928, drdanielab@gmail.com

Correspondent: Celeste Medynskyj, 630.323.0060,

drceleste@saltcreekfamilydental.com

### CORRESPONDENCE & CONTRIBUTIONS

Address editorial correspondence to:

Chicago Dental Society

CDS Review

401 N. Michigan Ave., Suite 200 Chicago, IL 60611-5585 **Phone:** 312.836.7300

Fax: 312.836.7337
Email: review@cds.org

All material submitted for consideration must be emailed or typewritten, not handwritten. Original articles published herein become the property of the *CDS Review*. Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.

#### **MEETING ANNOUNCEMENTS**

CDS provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations in the *CDS Review* and on our website, *www.cds.org*. Publication of such notices is at the sole discretion of CDS. Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. CDS reserves the right to edit material for space and style.

 ${\bf Email \ meeting \ information \ to \ } {\it review@cds.org.}$ 

#### **ADVERTISING**

Email Fox Associates at *adinfo.cds@foxrep.com* or contact one of the following regional offices:

Chicago: 800.440.0231 or 312.644.3888,

Fax: 312.644.8718

New York: 212.725.2106, Fax: 212.779.1928 Los Angeles: Jack Friend: 805.522.0501;

Fax: 312.644.8718;

Patrick Carriglio: 312.644.3888, ext. 120;

Fax: 312.644.8718

Detroit: 248.626.0511, Fax: 248.626.0512

#### **AFFILIATED ORGANIZATIONS**

#### AMERICAN DENTAL ASSOCIATION

312.440.2500 or 800.621.8099; www.ada.org

#### CHICAGO DENTAL SOCIETY FOUNDATION

Kristen Weber, Executive Director 312.836.7301, kweber@cdsfound.org; Fax: 312.836.7337; www.cdsfound.org

#### ILLINOIS STATE DENTAL SOCIETY

217.525.1406, 800.475.4737; www.isds.org



# GET-STARTED TODAY! www.vitalitydentalarts.com/starter-kit



# IMPLANTS EXCEEDING EXPECTATIONS



VITALITY DENTALARTS. COM \* CALL FOR A PICKUP (800) 399-0705 \* SHIP TO US FOR FREE





#### PRESIDENT'S PERSPECTIVE by Thomas Schneider Jr., DDS

Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society. Write to Dr. Schneider at tschneider@cds.org.

## Bene\( \text{ts of membership} \)

RECENTLY HAD THE PRIVILEGE TO ADDRESS THE INCOMING CLASS OF DENTAL STUDENTS, class of 2026, at the University of Illinois at Chicago College of Dentistry during their orientation.

I was there representing the Chicago Dental Society to outline for the future dentists the benefits of belonging to organized dentistry, specifically the benefits of CDS membership. As I was preparing my presentation, with assistance from our CDS staff, the list grew and grew. Our branch meetings provide opportunities to develop friendships and professional affiliations as well as experience quality continuing education.

For the Early Career dentist, those out of dental school for 10 years or less, we offer multiple opportunities for them to gather at networking events. At the Midwinter Meeting, we sponsor a New Dentist Reception, and at the end of August, we hosted the New Dentist Night Out rooftop reception. This networking event was very well attended. It was so nice to get together with the dentists who hold the future of our profession in their hands. I met bright, enthusiastic, inspirational, and very forward-thinking young dentists.

In September, we not only look forward to the new season of Branch meetings, but our regional meetings held in Oakbrook Terrace at the Drury Lane. The two remaining Regional Meetings this year are:

#### SEPT. 14, 2022

Stop Telling Patients about their Dental Insurance (It's the Patient's plan-not yours)

Presented by Tom Limoli Jr., president of Limoli and Associates, a well-known expert on proper coding

#### NOV. 9, 2022

Addressing Substances that our Patients use (A two-part Discussion). Part 1: Opioids, Part 2: Vaping

Presented by Larry Williams, DDS, MS

Please go to www.cds.org to get more details and to register

for these informative presentations. Your staff is always welcome to attend the Regional Meetings.

During one of your upcoming Branch meetings, you will be greeted by CDS Board members and President-elect Mike Durbin with the 2023 Midwinter Meeting planning team. They will outline the highlights of the Midwinter Meeting including more than 110 lecturers presenting more than 200 courses. The courses range in length from 90 minutes to 3 hours with numerous workshops to get your hands-on experiences. You can expect the quality of courses to be second to none. Many other details will be highlighted by Dr. Durbin and the planning team. Your CDS board always looks forward to these opportunities to interact with you at your Branch meetings. Please don't hesitate to tell us what's on your mind.

One of the often overlooked benefits of CDS membership is the opportunity to be philanthropic. We can all be proud of the CDS Foundation and the CDS Foundation Clinic located in western suburb of Wheaton. The CDS Foundation Clinic provides free dental treatment to low-income residents of DuPage, Cook and Lake counties. The modern clinic has a full-time staff to assist the dentist volunteers. The ability to provide volunteer dental treatment in our own clinic is great way to give back to the profession which has provided us with such opportunity. More information on the CDS Foundation including how to volunteer at the clinic can be found at *cdsfound.org*.

It is my hope that you take part in the many benefits of membership in the Chicago Dental Society. I look forward to seeing you at our next regional meeting or your next branch meeting and certainly at the 2023 Midwinter Meeting. ■



# Chicago Dental Broker

THE ONLY LOCAL DENTAL BROKERAGE OWNED AND OPERATED BY A DENTIST AND CDS MEMBER

Many more coming and private sales – ask me about them!

BUYERS: interest rates are increasing. **BUY NOW AND SAVE!** 

#### SOUTHWEST SUBURBAN

• 4 op starter. All FFS and real estate also for sale.

#### WEST SUBURBAN

 Great practice grossing \$400K+ with 4 chairs. Seller can stay on.

#### NORTHWEST SUBURBAN

- Great practice with 5 chairs, all FFS, great staff and more. Gross of \$700K +, real estate also. Won't last
- Profitable 3 chair/4 plum bed practice in strip center. FFS/PPO blend. \$775K gross. Seller will transition. Won't last.
- 4 op starter. All FFS and gross over \$300K in '18. Building also available.

#### NORTH SUBURBAN

 Great 4 op FFS practice grossing \$650+!! Brand new finish out and new equipment. Hurry!

#### NORTH SHORE

 Great starter with 3 chairs and grossing \$425K on just 3 days/week. Almost all FFS.

#### **ORAL SURGERY**

Real Estate also. Grossed \$850K even with shut down.
 Very profitable, great area.

#### **NW INDIANA**

· Several listings. Call for details.

Many more about to come into market with additional private sales not listed here. Call me for those details.

### "I HELP FELLOW DENTISTS BECAUSE I AM A DENTIST."



Robert Uhland, DDS and Mary Anne Thometz Uhland, DDS

## Call Dr. Rob Uhland at (847) 814-4149 for listing details

or a complimentary consultation for sellers.

CDB is locally owned and operated by a dentist and CDS member.

# EMBEZZLEMENT more than theft, it's betrayal

by Joseph DeRosier



T'S BEEN A TOUGH FEW YEARS ON THE ECONOMIC FRONT AT DENTAL OFFICES.

In early 2020, the coronavirus pandemic disrupted business, chasing away patients and sidelining dental office workers.

The lull on the clinical side gave dental practice owners time to focus on the business side of things, including the books.

And to their surprise, some found financial issues.

Besides unearthing honest staff errors, which is bad enough, owners found an even more disheartening reality – embezzlement, said Susan Gunn, a certified fraud examiner and owner of Susan Gunn Solutions, a company that serves the dental community.

"When the pandemic hit in 2020, practice owners had a natural opportunity carved out for them to be able to review their finances in detail that they had never had that opportunity (to do) before," said Ms. Gunn, who has been in business for 25 years.

Her company became very busy answering phone calls from dentists who were not understanding the finances they were viewing and not having a good grip on what the profit and loss statements were reflecting.

When they finally did understand them, they "didn't like what they were seeing because it didn't match what the practice software said," she revealed.

Early in the pandemic, she helped uncover several embezzlement cases, which she said did not surprise her.

But when practices started ramping up on the clinical side again, and dentists "quit paying attention" to finances, she saw the number of calls drop off. That doesn't mean less embezzlement, she warned, it is just not being exposed.

She said an embezzler, from a behavior standpoint, may slow down a little to see if the doctor is paying attention. And once things get back to the routine operation of the practice, the door re-opens for theft, especially if there are no financial systems, procedures and protocols in place.

An example of a needed procedure is bank deposits. She said practices need to create bank deposits daily, even if they aren't going to the bank every day.

She was shocked to find out how many practices don't create a daily deposit and instead sometimes only do the paperwork once a week or even every two weeks.

"Oh my gosh, how many opportunities for theft can happen in those five (business) days or 10 days?" she asked. She said practices need to create and secure a deposit every business day.

With a sluggish economy and rising inflation, conditions are now ripe for embezzlers to pounce, and she anticipates a growing number of embezzlements near term.

Ms. Gunn said there are two kinds of basic embezzlers:

- Opportunistic ones who might steal only a few times and feel a twinge of guilt about it, and
- Brazen ones who may have started out as opportunistic thieves but now do it regularly and have no conscience about stealing from a dentist who treats them like family.

"Of all of my cases up to today, they have all been about 100 percent greed," Ms. Gunn said.

An interesting fact is that embezzlers typically have high credit card debt.

"They're stealing money, but they are spending it quicker than they can steal," she said. One case, which involved the theft of \$1.1 million, saw the embezzler buy a fancy foreign sports car two months before she was caught.

"It's greed," she said. "They want the money, they want to be able to get what they want with it, they want more. Not being content with what you've been given or what you've earned is a real problem."

Envy of what the owner earns is only an excuse, she said.

"They say they're sorry, but I think they're only sorry that they've been caught."

The average theft amount that Ms. Gunn's firm deals with is about \$110,000, but she has dealt with cases of much greater amounts. Many embezzlers get caught quickly, but Ms. Gunn said she is working on a case now that has spanned nine years.

David Harris, CEO of Prosperident, a long-established firm that does dental embezzlement investigations and offers protection services, said his company also experienced an uptick in business. While the business has experienced a slight dip since the pandemic's start, two of his company's busiest months ever were in April and June.

He attributes the original spike to the fact that dentists were in the office doing functions that normally staff would do and started questioning things.

There is no concrete number of how many dentists have experienced embezzlement, Mr. Harris said, but a 2019 ADA survey showed about 47% of respondents reported theft.

The scary part though was the frequency. About 27% said it was a single time, but 11% said twice, 2% three times but 8% said they had experienced embezzlement four or more times.

A back-of-the-envelope calculation reveals those figures mean there were 86 embezzlements per 100 dentists, he said.

"This is what was reported," he emphasized. "In other words, there is some embezzlement that happened, and the doctor probably never found out about." Or, he said, the doctor found out but did not want to reveal it.

"There's under-reporting," he said. And while there is no way to measure it, Mr. Harris said he is sure it happens.

"Sometimes we're looking for something and we stumble onto something else completely different," he said of investigations. "Maybe we're looking at a

A 2019 ADA survey showed about 47% of respondents reported theft. The scary part though was the frequency.
About 27% said it was a single time, but 11% said twice,
2% three times but 8% said they had experienced embezzlement four or more times.

current staff member in a practice and we find out some other staff member who has been gone for two-and-a-half years was stealing."

He said the latest ADA survey showed a marked increase from a survey just 12 years earlier.

"It's a big problem, if you follow it through to the end, because on average these surveys are catching dentists at the mid-point of their careers, so if 47% of dentists have already been embezzled half-way through their careers, the number at the end of their career will be much higher."

He said a safe bet is that three-quarters of dentists will be hit by embezzlement sooner or later.

Mr. Harris said he thinks people steal for two reasons: for some people it is driven by need, they get behind financially and there may be an identifiable cause such as an addiction, a divorce, or the loss of a breadwinner's job. But then there are simply greedy thieves.

"They are along the lines of the opportunist, and these people feel in general that society is not properly rewarding them. They may have a higher opinion of their value than their employer, the dentist, does and they take money because they think they should be getting it anyway, they think they are entitled," he said.

The thirst for money is not easily quenched, as Mr. Harris illustrated. One of the embezzlers his company helped reveal had won \$3 million in the state lottery but continued stealing from a dental office.

"If most dental staff won \$3 million, they'd quit their job the next day and their parting act would be to say whatever they always wanted to say to the dentist and just never had the guts to say it. Three million dollars is pretty empowering to most people," he observed.

But in this case the urge to steal was too great.

"The amount she was stealing each month after she won the \$3 million actually increased," he said. "There is something instructive there about how these people are wired."

It's not just cash that is stolen either,

#### Find your finances are off? Now what?

Here are some do's and don'ts, according to the experts, if you suspect you may have been embezzled:

**DO:** Be proactive, there is no time for wishful thinking that it's just a mistake.

**DO:** Take a breath. What looks like missing money might be an innocent accounting error or a misunderstanding of the finances by the dentist.

**DO:** Contact a professional who is an expert in embezzlement focusing on dental offices.

**DON'T:** Confront an employee you suspect may have stolen from you. Let the professionals guide you through the process.

**DON'T:** Immediately call the police. With little evidence or details, there is not much for them to act on.

**DON'T:** Immediately call your insurance company. There may be a time element in your policy and a call starts the clock ticking; it might run out before the investigation is done.

**DON'T:** Try to do the investigation yourself. The money saved may not be worth it.

although that is the preference for thieves, Mr. Harris emphasizes. He said embezzlers can steal using checks, credit cards or even through merchandise purchases.

One major preventative move is to do a thorough screening of potential new hires to reveal potential problems, both experts said, with a background check being a must.

"The mistake that the dentist makes is that they typically know far less about the person they're about to hire than they should," Mr. Harris said.

Paying a firm to do a criminal back-ground check is worthwhile, Mr. Harris said. And both experts said it is crucial to talk to former employers, and to deal directly with the practice owner, not just a manager.

"My rule is simple," Mr. Harris said.
"I want the doctor to talk to everyone
the person has worked for in at least the
past five years." Requiring a drug test as
a condition of employment is also a
good idea. he said.

And one tip Mr. Harris will give concerning reference checks: don't trust the applicant-provided phone number for previous employers. It might be a ruse. Look up the number yourself, he advises.

"I have a recording of a reference check, and it's a glowing reference of someone who subsequently turned out to be a serial embezzler. When we traced the phone number back, it was to a "burner" phone, a disposable cell phone," he said.

Hiring is a tough task but being skeptical at the start is a wise choice, he said.

Even with extensive preventative measures, there is a chance that a theft can occur.

"There's no silver bullet that you can implement that can 100% keep you from being embezzled," Ms. Gunn said.

And being a victim is hard to accept, especially if it is at the hands of a trusted employee who was treated like family.

"That's the heartache of being embezzled," Ms. Gunn said. "I've often said that it's a betrayal. It is as every bit as emotionally heartbreaking as finding out your spouse is having an affair."

Joseph DeRosier is the CDS staff writer. photo by Wasan Tita/istockphoto.com.

#### **RESOURCES**

Both Susan Gunn and David Harris have written books on dental office embezzlement. Both can be found at Amazon.

- Dental Embezzlement: The Art of Theft and the Science of Control by David Harris
- Money in, Money Out. Systems and Procedures to Help in Oversight to Prevent Embezzlement by Susan E. Gunn

### Trailblazers made lasting impressions

by Stephanie Sisk

Two stalwarts of the dental profession and CDS family left us this summer: **Clarence Towns** on June 9 at age 105, and **Harry Melnick** on June 10 at age 88. Both blazed trails that inspired those around them to give back, as leaders and inspiring mentors to students at University of Illinois School of Dentistry and to those bringing dental care to the disabled and homebound.

#### Harry Melnick, 1933-2022

Dr. Melnick, born Aug. 20, 1933, in Brooklyn, NY, attended dental school at Case Western Reserve School of Dentistry in Cleveland. He met his wife, Hope, at a resort in the Catskill Mountains in New York, and together they raised three sons in Morton Grove. He held five practices during his 47-year dental career.

His larger legacy was serving the most vulnerable of our population: the disabled and homebound. As the founder of the Illinois Foundation of Dentistry for the Homebound, Dr. Melnick assembled donated, portable dental

equipment that he transported by van to individuals' homes, assisted living facilities and elsewhere. Other volunteers would borrow the equipment, which at one time was housed at the CDS office, to make visits to the homebound.

"Dr. Melnick was a wonderful colleague who inspired others to serve," remembered Susan Becker Doroshow in an online post. "Several decades ago, when I was a young dentist," said Dr. Doroshow, a CDS member and former president, "I was fortunate enough to meet him and was one of a handful of people who borrowed the portable equipment that he stored in his office

for what was then the IFDH. He was admired and loved and will certainly be missed and remembered."

The mission of the Illinois Foundation of Dentistry for the Homebound was later absorbed by Dental Lifeline Network, where he later served as a board member. Even when he was no longer able to attend meetings, Dr. Melnick would ask his family to read to him the minutes of the group's meetings.

A driving force for him was his desire to give back to the community, and Dr. Melnick encouraged others by his example. "He was very passionate about the organization (Dental Lifeline Network) and providing access to care," recalled Dr. Sharon Perlman, a CDS member from the West Side Branch, an oral health consultant and president of the Illinois Board of Directors for DLN.

She remembers that a mantra for others who followed Dr. Melnick in the organization was, "What would Harry want?"

"He would help anyone, at any time, with anything," remembered his son Aaron. "He was a giver, who always did for others."

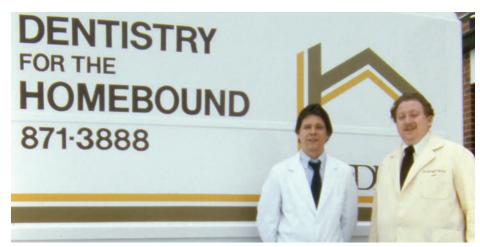
Involvement and leadership were also hallmarks for Dr. Melnick. He served as president of the North Side Branch and later as one of its directors.

"He was very passionate about the organization (Dental Lifeline Network) and providing access to care,"

- Sharon Perlman



Harry and Hope Melnick



Harry (right) with the Dentistry for the Homebound van

#### Clarence Towns, 1916-2022

For Dr. Towns, life began in Little Rock, AR, on July 22, 1916. In 1945, he married Eleanor Pollard, the daughter of football legend, Fritz Pollard. Eleanor died in 2020, just short of their 75th anniversary.

Dr. Towns attended UIC's School of Dentistry, the only African American in the dental school until he graduated, a college experience entirely without a mentor. "He felt that was a gap that needed to be filled," said his son, Stephen. He was a natural teacher, full of passion for his subject and encouragement for his young charges.

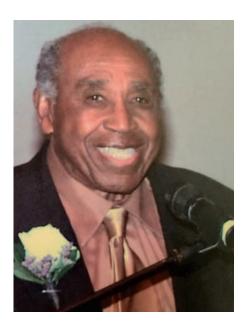
After practicing several years, he returned to the University of Illinois and completed his specialty training in endodontics, becoming one of the few African American endodontists in the country in 1955. After earning his master's degree in Histology at UIC, he taught Histology at the dental school for more than 30 years. He received the "Distinguished Alumnus" award from the University of Illinois College of Dentistry in 2008.

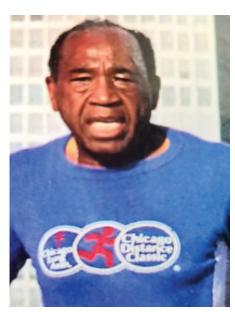
Dr. Clarence, as he was known to his students, had a gift for taking complex subjects and creating "flow charts" that demystified the material. "He turned C students into A students," said Stephen Towns, who also later taught at UIC's dental school as well.

The iconic "flow charts" helped chart the career interest and paths of George Merijohn, who was the elder Dr. Towns' student at UIC back in late 1970s and is now an associate clinical professor in postdoctoral periodontics at the University of Washington and the University of California, San Francisco, as well as a popular Midwinter Meeting speaker.

"Those flowcharts were crazy," Dr. Merijohn recalled. "They would start at one end of the chalkboard and end at the other side "

"His enthusiasm for the subject, how excited he was to talk about it" was exhilarating for his students, he said. "He made it incredibly interesting and made it understandable for us "





"(Dr. Clarence's) enthusiasm for the subject, how excited he was to talk about it" was exhilarating for his students. "He made it incredibly interesting and made it understandable for us."

- George Merijohn

The generations of students he influenced over his career at UIC were close to his heart. Many, many of them remembered "Dr. Clarence's quotes" at opportune moments in their own lives and careers, offering reassurance and guidance at just the right moment, recalled his son, who now practices in Indianapolis as a periodontist.

Dr. Towns "shaped me as an educator," Dr. Merijohn said, remembering his warmth, optimism and enthusiasm. Dr. Towns inspired him to concentrate on periodontics.

Another passion for Dr. Towns was running. He ran marathons around the country, well into his 80s. Even during brutal Chicago winters, Dr. Towns could be seen running along Lake Shore Drive, wearing his signature doubled-up socks over his hands to keep them warm. "He never took an elevator. never," Dr. Stephen said. "He always used the stairs, including at the Empire State Building."

Dr. Clarence practiced for years on East 75th Street and later, briefly along 87th Street, which featured a state-ofthe-art office he opened at age 85. He continued to practice into his mid-90s, until the family convinced him to move to Indianapolis and be near family.

"My father," Dr. Stephen said, "was a very interesting guy" whose life was like a history book. He experienced two world wars, the Great Depression, the Jim Crow south, the Black migration to the North, the atomic bomb, the first man in space and on the moon, the assassinations of John F. Kennedy and Dr. Martin Luther King Jr., the first African American on the Supreme Court, Brown v. Board of Education, trailblazing black athletes like Joe Louis, Jackie Robinson, Fritz Pollard, and the first black President of the United States. Barack Obama, among many other events during the arc of his long life.

CDS pays tribute to the contributions and lasting influences these two men leave to generations to follow.

Stephanie Sisk is the CDS assistant director of communications.

#### **New Members**

#### Albishara, Rene

Midwestern University Illinois, 2022 Chicago, North Side

#### Ayngorn, Isabelle

Arizona School of Dentistry and Oral Health, 2022 Lincolnwood, North Side

#### Bansal, Rohn

Indiana University, 2021 Oak Lawn, Englewood Branch

#### Thompson, Sofia

University of Illinois at Chicago, 2022 Great Lakes, North Suburban

#### **Deceased Members**

#### Egilsson, I. Valur

Northwestern University, 1952 Huntley, North Suburban Jan. 14, 2021

#### Hoerman, Kirk

University of Kansas City, 1947 Peoria, AZ, North Suburban Aug. 16, 2020

#### Klepacki, Frank

University of Illinois at Chicago, 1950 Sanibel, FL, West Suburban May 5, 2020

#### Kwasek, James

Loyola University of Chicago, 1965 Hawthorn Woods, Northwest Suburban Oct. 5, 2021

#### Lofton, William Jr.

Meharry Medical College, 1956 Willow Grove, PA, Kenwood/Hyde Park March 9

#### Rink, Edward

Loyola University of Chicago, 1955 Chilton, WI, North Suburban Jan. 18, 2019

#### Sered, Melvin

University of Illinois at Chicago, 1958 Deerfield, Northwest Suburban Sept. 29, 2021

#### Shulruff, Walter

University of Illinois at Chicago, 1945 Wilmette, North Side Nov. 3, 2021

#### Stec. Paul

Marquette University, 1975 Frankfort, South Suburban June 12, 2019



# snap shots Profiles of people in our profession

Patrick Brambert cooks with comedy in his second act

By Joseph DeRosier

HE IMPORTANCE OF FINDING
A WORK-LIFE BALANCE has
been debated for years.

For CDS member Patrick Brambert, whose life includes being the dad to two children under age 2, that juggling act is a little bit tricky considering his multiple "work" elements (though he doesn't necessarily view his endeavors outside of the operatory as "work").

During his "free time" the busy general dentist might be found on the set of a TV drama filming in Chicago, doing some improv or stand-up comedy, serving his occasional stint as a member of the Army National Guard or, his latest venture, creating, writing, directing, and starring in a 10-minute short film he hopes will morph into something bigger.

The film, *Kitchen Spaces*, was entered into the Dances with Films film festival held this summer in Los Angeles at the legendary TCL Chinese Theatre.

The film is a spoof of a husband/wife cooking show on a local television station that goes hilariously wrong. Dr. Brambert wrote the script and plays the husband, who becomes agitated and starts spouting conspiracy theories while everyone pretends nothing is going haywire.



The film was screened to an audience of about 400 people. While it was entered in a non-judged category, Dr. Brambert said it was great to hear people laugh.

"The first couple jokes, they were a little nervous to laugh but then they got it," he said of the humor.

Dr. Brambert likened the film to a cross between the comedy shows *Between Two Ferns* and *The Office*. He hopes the exposure at the festival leads to bigger and better things for the concept. Trailers for the film can be found on YouTube, but so far, the entire work is not available.

Dr. Brambert graduated from the University of Iowa College of Dentistry in 2017 and soon went to work at a practice in Addison as an associate to Paul Greico.

"The first year or two was a pretty big adjustment going into private practice," Dr. Brambert said. "You know you can't take two hours for a tiny filling, so once you get your speed up it's a lot less stressful."

Dr. Brambert said he decided to become a dentist even though his family's work background is "exclusively non-medical," he quipped. Yet his brother became a chiropractor, and his sister is in med school.

"I don't know how or why it happened, but it just turned out that way," he said.

He had wanted to become a dentist since he was in junior high.

"Part of it was that I went to a pediatric dentist, and I loved it there," he said. "The dentist would bring me back, let me shadow him. I never had a cavity, so I didn't even know there is this separate part of the practice . . . the not-so-happy part. I just thought everybody got a cleaning, everything is smiley and fun. I owe a lot to him for making me want to go into dentistry."



View the trailer for Kitchen Spaces at on.cds.org/brambert

Dr. Brambert also has a long-running interest in comedy, especially improvision, eventually taking classes at Second City in Chicago.

It was during his dental school years that he first tried acting and comedy.

He created a character called Dr. Brownbear, a traveling dentist who gave lectures that imparted some "completely awful advice" such as increasing revenue by giving patients dentures that eventually dissolve.

"I started performing as the crackpot dentist and I put together a fake presentation and it was a lot of fun," he said. "When I graduated and moved back to the Chicago area, I wanted to do more of that, so I went to Second City."

He likes doing comedy because he thinks "there is nothing better than making other people laugh."

"There is a mischievous side to it, especially when I performed when I was



in dental school . . . how much can I get away with. That's kind of a fun line to see if you can cross," he joked.

Fitting in his comedy work with his dental life can be a challenge, he noted.

"I do turn down some jobs just because I'm not going to reschedule a day of patients to be a hand model for a day or something like that," he joked.

But he has had some success, especially with local productions.

It was "divine luck" that a speaking part on the TV show *Chicago P.D.* portraying a prison guard did not interfere with his work.

"They changed the shooting days three times on me and each time it wasn't a workday. I don't know how that worked, but it just did," he said.

He doesn't know what acting adventures might be next, but he does know he won't be typecast as a dentist.

"There's this dentist murder series that's coming out and as far as casting and auditions they hate having me as a dentist because they say I don't look like a dentist. I don't know what that's about," he laughed.

He'll have to keep just playing one in real life. ■

Joseph DeRosier is the CDS staff writer.



# **NEW DENTISTS NIGHT OUT**

by Joseph DeRosier

ITH THE BEAUTIFUL CHICAGO SKYLINE as a backdrop, the CDS New Dentist Night Out event held Aug. 18 saw almost 300 early career dentists, CDS board members and others gather for a festive evening of networking while enjoying scrumptious fare and beverages.

The event has become a much anticipated annual "end of summer" outing that attracts a jubilant crowd. For the second year in a row, it was held at the open air Lake View Lawn section of the Loews Chicago Hotel located just east of the CDS offices. The young dentists were able to mingle with each other, learn more about organized dentistry and talk with representatives of one of the 17 entities that who co-sponsored the gathering.

Food included a popular ice cream making station in which Loews staff used a mixer and liquid nitrogen to create instant ice cream in various flavors.

Manar Alskini, who practices in Chicago, said it was the first time she attended the New Dentist outing or any CDS event and enjoyed the opportunity to meet with others in the profession.

"It's nice, I will definitely come again next year," Dr. Alskini said.

CDS thanks the following sponsors for their participation:

Advantage Technologies

All Practice Solutions

American Dental Association

Carr Healthcare Realty

CITI

Doctors Disability Specialists

Huntington Bank

Illinois State Dental Society

Joseph Rossi & Associates (JRA)

The Law Office of Todd L. Erdman. PC

Old National Bank

Patterson Dental

Professional Practice Consultants

Provide

Southpoint Insurance

Treloar & Heisel

Wintrust Professional Practice Group

Photography by Randy Belice. View more photos at on.cds.org/photos.

























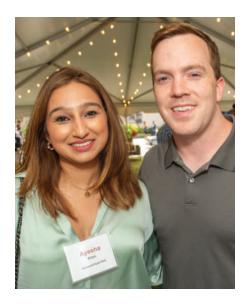




































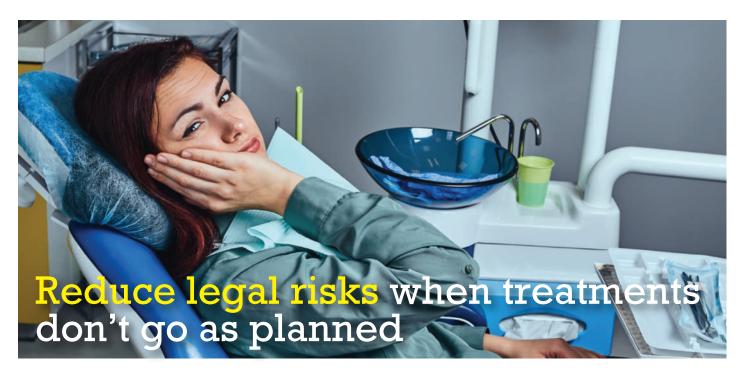




#### IT'S THE LAW by John M. Green, DDS, JD



Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society. Write Dr. Green at jgreen@greenlawoffice.net.



HILE DENTAL PROFESSIONALS WANT ALL TREATMENTS TO BE SUCCESSFUL, sometimes unfavorable outcomes occur, despite the best (or less than the best) efforts. Therefore, here are things to consider if the dentist/dental specialist encounters problems with a treatment in order to reduce the risk of a claim for money, a lawsuit or dental board complaint.

- Don't panic. If the dental implant is failing, calmly assess the situation and advise the patient. . . don't sugarcoat it for fear the patient may be upset or leave you. Honesty is always the best policy;
- Promptly develop a treatment plan to address the dental condition, whether it be a failing root canal or an open margin on a bridge. Remember, the patient's well-being always comes above worrying about whether the X-ray of the root tip you left will end up in the hands of the dental board;
- Provide remedial treatment as soon as possible or, if appropriate, refer to a dental specialist. Whether to charge the patient for the remedial treatment or to do it at no charge depends on the circumstances of how a particular dental condition evolved. For instance, the implant may have bone loss due to a patient's non-compliance or because it was placed in

insufficient bone. The same holds true regarding whether a dentist should consider paying for remedial treatment by a dental specialist;

- Refund? While every unfavorable outcome from dental treatment should not warrant a refund of the original treatment fee, the dental professional should exercise good judgment as to those unique cases that may call for reimbursing the patient in order to reduce the chances of a patient's demand for money, a malpractice lawsuit or a dental board investigation. Keep in mind that refunding a patient is not an admission of liability by the dental professional and cannot be used as a sword against the dentist or dental specialist in the event the patient decides to file a lawsuit; and
- Communication. Being empathetic to a patient's dental problem following dental treatment and communicating a plan to remedy the unfavorable outcome goes a long way in reducing the chances of getting a letter from a lawyer.

While the above recommendations are not foolproof, they provide a blueprint for addressing a complication after dental treatment by putting the patient's well-being ahead of all other considerations.

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 30 years. Find more information on Dr. Green at www.greenlawoffice.net.



Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society. For more information about the CDS Foundation, visit www.cdsfound.org.

# Support the CDS Foundation Clinic at our Oct. 30 Fundraiser



T IS WITH GREAT EXCITEMENT THAT THE CHICAGO DENTAL SOCIETY FOUNDATION ANNOUNCES ITS FIRST FALL FUNDRAISER in three years! Due to the COVID-19 pandemic, the CDS Foundation, like many other groups, was forced to cancel events in 2020 and 2021. As the fundraiser supports CDS Foundation programs, specifically the free dental clinic in Wheaton, the CDS Foundation has acutely felt its absence.

We hope you will join us in supporting the clinic in this time of need. This year, we have planned a truly unique and enjoyable event Oct. 30 at the Klairmont Kollections car museum, 2 – 5:30 p.m. Your ticket will include museum entrance, appetizers, drinks and dessert, a silent auction and raffle, plus lots of fun! Get your tickets online at *cdsfound.org*.

For those unfamiliar with the Klairmont Kollections, it is one of the premier vintage car museums in the U.S. Larry Klairmont and his partner Joyce are the proud ambassadors of this magnificent showplace. It consists of more than 300 of the most stunning, impressive and clever vehicles any enthusiast could hope to see in their lifetime, ranging from an original 1930s Duesenberg to a 1918 Pierce Arrow in silver and gold, like something straight out of a fairy tale.

A few years ago, on a rainy weekend downtown, looking for something to do with my two sons, my wife and I found the Klairmont Kollections. My fears that something non-videogame-oriented wouldn't hold their attention were unfounded. Three hours of looking at classic autos, concept models, and one-of-a-kind cars was not enough for them; we had to drag them out. I am sure our attendees will also have a great time.

Event proceeds will support the CDS Foundation Dental Clinic. Since 2013, volunteer dentists at the clinic have provided more than \$3.5 million worth of dental care to those who otherwise would not have access to these services. Your participation in the fall fundraiser will help us continue this great tradition of giving.



Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.

### Freedom is just another word. . .

HE CONTINUING COVID-19 PANDEMIC HAS BROUGHT RAPID INNOVATION and scientific technology to manage this worldwide novel disease and future outbreaks, which virologists and infectious disease experts deem to be inevitable. Yet we continue to have national differences about the pandemic, public health authority, vaccinations, use of masks, infringement of liberty, and mandates that do not always inspire positive health behaviors.

It might seem that our ability to face a common threat with some responsibility as citizens and human beings has disintegrated. What remains a very perplexing question in America is the growth of a concept embracing unrestrained individualism, in the name of freedom, particularly when it comes to denying the validity of COVID-19 public health measures and their good for our society.

The idea of freedom enshrined in our political documents, traditions, and practice have never existed solely as self- determined concepts. The idealization of freedom that accompanied the birth of our nation had deep philosophical roots that included those of Aristotle, Kant, Mill, Smith, Locke and others. The satisfaction of mere personal preferences, though one aspect of the expression of freedom within the framework of our communities and nation, historically falls outside of the ethical values we might use to define freedom. The unbridled satisfaction of personal preferences in the expression of liberty ignores others as moral ends, with the potential to create harm for the other.

Locke wrote that all individuals are equal in the sense that they are born with certain "inalienable" natural rights. That is, rights that are God-given and can never be taken or even given away. Among these fundamental natural rights, Locke said, are "life, liberty, and property." These hierarchical ideas are enshrined in our nation's Declaration of Independence by Jefferson's edits of Locke's original language. Locke believed the preservation of human beings to be the most basic of all human natural laws. Following this natural law, he reasoned, individuals have both a

right and an obligation to preserve their own lives. This is where ideas cross between personal preferences supported by the concept of individualism and public health measures to ensure life is preserved and can flourish. The latter reflect fundamental values that recognize the natural right to life juxtaposed with ideas of individual responsibility to decide for yourself, thinking the decision only benefits or harms the self. Freedom is only a word when it is your life and well-being that can be harmed or lost from others' actions.

Locke also argued that individuals should be free to make choices about how to conduct their own lives as long as they do not interfere with the liberty of others. If public health measures that are meant to prevent harm and loss of life fall within just an individual's choice, as a free and equal individual, one's own life becomes precarious as a right in the face of a pandemic or public health threat, negating meaning for liberalism's individual. If it is our communities that help shape who we are – that is free and morally responsible citizens – then the health of the community becomes a priority to preserve freedom.

Freedom can only exist if it is protected where it exists, which is within society.  $\blacksquare$ 

"The unbridled satisfaction of personal preferences in the expression of liberty ignores others as moral ends, with the potential to create harm for the other."

Blase Brown, DDS, MS, FACD, is an associate clinical professor, Department of Oral Medicine and Diagnostic Sciences at the University of Illinois at Chicago College of Dentistry; Director of Small Group Facilitation. He has been published numerous times, recently in editions of the *Journal of Dental Education*. He is a member of ADA, ISDS and CDS. Dr. Brown served CDS as West Side Branch president in 2020-21. He is also serving on the Partnering to Transform Health Outcomes with Persons with Intellectual and Developmental Disabilities Steering Committee. It is a five-year granted multi-site project funded by the U.S. Department of Health and Human Services.



Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.

### It's never too early to build your ark

"Lifelong learning

is a practice

and a mindset."

HEN I WAS GROWING UP, ONE OF MY FAVORITE STORIES FROM THE OLD TESTA-MENT WAS THE STORY OF NOAH'S ARK. As a little kid, the idea of having a boat with two of every animal was a fascinating concept. In this story, in the book of Genesis, Noah was told by God to build the ark because He was going to destroy the world through a massive flood. So, Noah gathered two of every kind of animal and put them in the ark to replenish the world after the flood waters receded.

As I was thinking of this story recently, an important principle struck me. Noah heard the message, had a plan, and started building before a cloud appeared in the sky.

There are always challenges that we face that affect us both personally and our practices. External economic ones are always in the forefront. But the best way to prepare for these challenges is to stay up to date and continue to learn. Lifelong learning is a practice and a mindset.

Investing in your development through ongoing continuing education, adding proficiencies or bolstering existing skills has proven to be the best way to keep yourself prepared for challenges. I can't help but feel that many people know that they should sharpen and expand their dental treatment and skills they offer in their practice, but they are waiting for the right moment to start. So instead of building immediately and getting themselves positioned and improved and ready for when the "storm" arrives, they wait until the clouds appear.

Instead of working to have their practice operating effectively

to reach its full potential and move to the next level, they hesitate, afraid to move forward.

So, here is the important thing to note from this story. If you wait until the clouds appear, you'll be too late, and you probably won't be able to complete your task. So, start now. I have weathered three recessions, a number of economic bubbles bursting, and a pandemic. Building a great base by investing in your continued development will keep you afloat and dry when the rains come.

John F. Kennedy once said, "The time to repair your roof is when the sun is shining." The sun is shining now. So, you may not think you need to repair the roof or start on an ark. But you

need to get moving doing something that will get you closer to your goals of a great dental practice.

The Midwinter Meeting is six months away. As dentists we often work on sixmonth intervals filling our recare schedule.

Make sure you have the time marked off

now to attend this meeting. Lectures and hands-on classes will be available to help move you to the next level. After the pandemic hiatus in 2021, get moving on attending your local branch meetings this fall. You will learn so much and become a better practitioner. It takes time, and for much of that time you will look to the sky and it will be blue and some people will think that you are crazy. But if you keep building, keep progressing, keep growing and repairing, when the clouds begin to appear (and they often do), your hard work and faith will be rewarded.

Greg Cannizzo, DDS, practices in the McHenry area. He graduated from the University of Illinois at Chicago College of Dentistry in 1987 and has been a member of CDS since 1992. He is also a member of the American Dental Society, the Illinois State Dental Society and the Academy of General Dentistry. He is the editor of the *Journal of the American Orthodontic Society* and has also been published in various dental journals.

# meeting place SOCIAL & EDUCATIONAL OPPORTUNITIES

#### October

#### 4: Kenwood/Hyde Park Branch

Topic and speaker TBA. At Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Jazmine Daye Dillard, jazmine.daye@gmail.com, or call 773.227.6721.

#### 4: Northwest Suburban Branch

Infant Frenectomies: Win. Lose. . . It's Just a Tie: Presented by Victoria Ursitti, DMD, FAAPD. At Cooper's Hawk Winery & Restaurant, 798 W. Algonquin Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Benjamin Belavsky, bbelavsky@amail.com, or call 847.215.9971.

#### 11: South Suburban Branch

Occlusion in Every Day Dentistry: Presented by Jim McKee, DDS. At Crystal Tree Country Club, 10700 W. 153rd St., Orland Park. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Ni Van, ni.van.dmd@gmail.com, or call 773.627.0300.

#### 11: Englewood Branch

Staff Appreciation/ Vendor Night. At Oak Lawn Hilton 9333 S. Cicero Ave., Oak Lawn. 7 p.m. Contact Kathryn Bielik, klbielik@gmail.com or 312.315.4605.

#### 11: West Side Branch

How Can Dentists Develop Emotional Resilience in a World Full of Stress? Practical Strategies from Psychology, Public Health, and Neuroscience: Presented by Sheela Raja, PhD. At 19th Century Charitable Association, 178 Forest Ave., Oak Park, Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact John Polivka, DDS, MS, jwpolivka@gmail.com or call 708.352.4500.

#### 18: North Suburban Branch

CBCT Imaging in Dentistry: Presented by Mohamed Fayad, DDS, MS, PhD. At The Glen Club, 2901 W. Lake Ave., Glenview. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:30 p.m. Contact Jason Rogers, jason.t.rogers1@gmail.com or call 847.250.1130.

#### 30: CDS Foundation

Fall Fundraiser At Klairmont Kollections, 3117 N. Knox Ave., Chicago. 2 - 5:30 p.m. Register at cdsfound.org.

#### November

#### 1: Kenwood/Hyde Park Branch

Topic and speaker TBA. At Norman's Bistro, 1001 E. 43rd St., Chicago.Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Jazmine Daye Dillard, jazmine.daye@gmail.com, or call 773.227.6721.

#### 1: Northwest Side Branch

Intraoral Scanners, Is Now the Right Time? presented by Martin Kobler. Staff invited. At Café la Cave, 2777 S. Mannheim Rd., Des Plaines. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact Elise Adley, eliseadley@gmail.com or call 847.212.6211.

#### 1: Northwest Suburban Branch

Orofacial Pain: Differential Diagnosis and Medicinal Intervention: Presented by Jasjot Sahni, DDS, FAAOP. At Cooper's Hawk Winery & Restaurant, 798 W. Algonquin Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Benjamin Belavsky, bbelavsky@gmail.com, or call 847.215.9971.

#### 8: Englewood Branch

How Tongue Ties and Myofunctional Disorders Make Your Job a Challenge. Presented by Joy Lanz, RDH, from COM Myofunctional Therapist. At Francesca's on 95th Street, 6248 W. 95th St., Oak Lawn. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. contact Kathryn Bielik, klbielik@gmail.com or 312.315.4605.

#### 8: North Side Branch

Dental Injuries and Equality in Sports: Presented by Rick Telander, columnist for the Chicago Sun-Times. At Aba at the Dalcy, 302 N. Green St., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Joanne Oppenheim, northsidecds@gmail.com.

#### 8: West Side Branch

Temporomandibular Dysfunction: Evaluation, Classification and Treatment: Presented by Sean McInerney, PT, DPT, OCS, Co-Founder Elevate Physical Therapy. At 19th Century Charitable Association, 178 Forest Ave., Oak Park. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact John Polivka, DDS, MS, jwpolivka@gmail.com or call 708.352.4500.

#### 9: Chicago Dental Society

Regional Meeting: Addressing Substances That Our Patients Use: (A 2-part discussion): presented by Larry Williams, DDS, MS.; Election of 2023 CDS Officers will also be held. At Drury Lane, 100 Drury Lane, Oakbrook Terrace. 9 a.m. - 2:30 p.m. On-site registration begins at 8 a.m. 5 CE hours. Information and registration at www.cds.org.

#### 13: Chicago Dental Society

Installation of 2023 CDS Officers & Directors and Jubilarian Recognition. At Westin Chicago Northwest Hotel, 400 Park Blvd., Itasca. Installation ceremonies begin at 2 p.m. Reception to follow.

#### 15: North Suburban Branch

Leveraging Anterior Single-Tooth Implant Outcomes with Digital Tools: Presented by Christopher Barwacz, DDS. At The Glen Club, 2901 W. Lake Ave., Glenview. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:30 p.m. Contact Jason Rogers, jason.t.rogers1@gmail.com or call 847 250 1130

#### 15: West Suburban Branch

From Bumps to Babes: Treating Pregnant Women and their Infants: Presented by Lynse Briney, DDS. At Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Branch Board Meeting: 5 p.m.; Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Daniela Brzozowski, drdanielab@gmail.com, or 708.337.0928.

#### 15: South Suburban Branch

Dentistry and Substance Abuse: Presented by William Hamel, DDS. At Crystal Tree Country Club, 10700 W. 153rd St., Orland Park. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact Ni Van, ni.van.dmd@gmail.com, or call 773.627.0300.

#### December

#### 2: North Side Branch

North Side Branch Holiday Party. Tuco and Blondie, 3358 N. Southport Ave., Chicago. Contact Joanne Oppenheim, northsidecds@gmail.com.

#### 6: Kenwood/Hyde Park Branch

Topic and speaker TBA. At Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact Jazmine Daye Dillard, jazmine.daye@gmail.com, or call 773.227.6721.

#### 6: Northwest Side Branch

Northwest Side Branch Holiday Party. Spouses and Staff invited. At Glen View Club, 100 Golf Rd., Golf. Contact Elise Adley, eliseadley@gmail.com or call 847.212.6211.

#### 13: North Suburban Branch

Oral Cancer for the Oral Healthcare Provider: Presented by Mohammed Qaisi, DMD, MD. At The Glen Club, 2901 W. Lake Ave., Glenview. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:30 p.m. Contact Jason Rogers, *jason.t.rogers1@gmail.com* or call 847.250.1130.

#### 13: West Side Branch

Placate or Sedate? Techniques for Managing Difficult Patients: Presented by Joanne Oppenheim, DDS, and Ken Kromash, DDS. At 19th Century Charitable Association, 178 Forest Ave., Oak Park. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact John Polivka, DDS, MS, jwpolivka@gmail.com or call 708.352.4500.

NON-PROFITS & STUDY CLUBS: Submit your meeting information online at on.cds.org/MyEvent.

#### Study Clubs

#### Central Lake County Dental Study Club

Meets the third Tuesday of every month at noon, January – November, Park Street Restaurant, 14 E. Park St., Mundelein. Contact Kimberly Zizic, 847.367.6654.

#### Chicago Aesthetic Masters, A Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Dr. Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago.

Email smilechicago2@aol.com or call 312.644.4321 for specific dates.

#### Dental Arts Club of Chicago

Dinner meetings are held on the last Tuesday of each month, from October to May at Alpine Banquets, 11141 W. Roosevelt Rd., Westchester. Cocktails: 6 – 6:30 p.m.; Dinner: 7:15 – 9 p.m.; Educational speakers: 8 – 9 p.m. Email Don Kipper, mtk-dgk@sbcqlobal.net.

#### Greater Evanston Dentists Association

Meets first Monday of every month, noon – 1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact MT Murphy, DMD, 847.869.9303.

#### Hellenic American Dental Society

The Hellenic American Dental Society holds several dinner CE seminars throughout the year. Visit www.hads.com for more info. Email info@hads.com.

#### Waukegan Dental Study Group

Semi-monthly meeting for lunch, from noon – 2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd.

Contact Robert Stanuch, 847.336.8080 or Ellis Neiburger, 847.244.0292.



The Midwest's Premier Dental Support Organization

Want to focus on the clinical side of dentistry?

Looking for more work life balance?

Wish you could grow your practice while having a team of experts supporting you?

COME PARTNER WITH US!

#### We Provide:

- Clinical Autonomy
- Geographical Focus
- An Expanded Benefits Package
- Best-in-class
   Support Functions

Customized partnership solutions can be the perfect fit for owner dentists!

greatlakesdentalpartners.com

Contact our business development team at: partnerships@gldpdental.com for your FREE practice valuation.

# branch news Reports from our nine branches

**Englewood Branch** by Genaro Romo Jr., DDS

Peggy Richardson, John Moore, Joe Unger, Denise Hale and John Kozal volunteered at the Illinois Mission of Mercy event July 23 in Rockford.

The Illinois Mission of Mercy event is hosted in different cities across Illinois on a biannual basis to provide free dental care to the uninsured, underinsured and those who are unable to access dental treatment



Peggy Richardson, John Moore, Joe Unger, Denise Hale, and John Kozal at the Illinois Mission of Mercy event in Rockford

#### President Profile

#### Kathryn Bielik, DDS: ENGLEWOOD BRANCH

Education: Dr. Bielik earned her dental degree in 1991 from the University of Illinois at Chicago College of Dentistry. She continued on to the Loyola University Chicago School of Dentistry and earned a specialty certificate in orthodontics in 1993.

Family and Practice: Dr. Bielik is married to Neal Weisenburger, an international trade services consultant for Wells Fargo. They live in Chicago on the west bank of the Chicago River with their Airedale Terrier, Razzy - short for Shiraz. She practices in Oak Lawn at Petty & Bielik Orthodontics. Dr. Bielik began working for the practice as a dental assistant at age 16.

Outside of dentistry, my interests include food, wine, travel, downhill skiing, biking, golf and enjoying weekends in Union Pier, MI, with family and friends.



Kathryn Bielik and Neal Weisenburger

When I proudly talk about our branch with new members, I tell them I have been an active participant in the branch for almost 30 years. Our branch introduced me to organized dentistry and I became a member of the Progressive Club. If you want to be involved in the dental community, it's a great place to meet colleagues, form friendships, and learn. We welcome and support those in our branch.

### Kenwood/Hyde Park Branch by Lori Lightfoot, DDS

The 2022-23 Kenwood/Hyde Park Board was installed May 3 at Norman's Bistro in Chicago. 2019 CDS President Cheryl Watson-Lowry served as the installing officer.

• President: Jazmine Daye Dillard

• President-elect: Ophelia Carleton

• Vice President: Irsenia Norfleet

• Secretary: Kellie Rhodes Gales

• Treasurer: Melvin Dillard

At the May 3 branch meeting, 2017 CDS President **George Zehak** presented the lecture titled *Pictures Perfect? Get Great Portraits and Intraoral Pictures with Your iPhone.* 

**Sharon Lyn-Malinowski** and her husband Ed Malinowski welcomed their first grandchild, Sage Harrison. He is the son of Christina Malinowski and Mike Harrison.

Farhad and **Bita Fayz** celebrated the graduation of their daughter **Lily Fayz** from the University of Illinois at Chicago College of Dentistry.

Darren and **Sherece Thompson** celebrated the 8th grade graduation of their twins, Faith and Jacob (pictured below).



Sharon Lyn-Malinowski with her grandson Sage Harrison



Bita, Lily and Farhad Fayz



David Miller, Jazmine Daye Dillard, Nichol Houston and Melvin Dillard at the Kenwood/Hyde Park Summer Social/Happy Hour at O'Neil's on Wells.





(L-R) Illinois Gov. J.B. Pritzker, Clarke Lowry, Bill Lowry, Cheryl Watson-Lowry and M.K. Pritzker.

#### **President Profile**

Jazmine Dave Dillard, DDS: KENWOOD/HYDE PARK BRANCH



THE DILLARD FAMILY: Jazmine Daye Dillard and Melvin III, with their sons, Melvin "Vin," Mason and Maverick.

Education: Dr. Dillard is an Evanston native with proud Haitian roots and a graduate of Evanston Township High School. She continued her studies and eventually graduated from Xavier University of Louisiana where she received her Bachelor's in Arts with an emphasis in Spanish language and culture. After completing her studies, she became a dental assistant. From this experience, she was driven to continue her studies in dentistry. She earned her dental degree in 2013 from the University of Illinois at Chicago College of Dentistry. Dr. Dillard continued on to earn her certificate in pediatric dentistry in 2015.

Family and Practice: Dr. Dillard lives in Chicago with her husband, fellow CDS member, Melvin Dillard III, and three sons, Melvin "Vin," Mason and Maverick; and family dog named Xavier. She is a board-certified pediatric dentist and co-owner of Dental Art Specialists.

Outside of dentistry, my interests include exploring the beauty of Chicago and all its fine restaurants. I enjoy traveling and, most importantly, spending time with family.

When I proudly talk about our branch with new members, I tell them that we are a diverse group of healthcare professionals that have dedicated our lives to the field of dentistry and to further educate and serve our community about the importance of oral healthcare.

#### North Side Branch

by Jun Lim, DDS

Joanne Oppenheim and Ken Kromash are proud of their son Benjamin Kromash, who earned his master's degree in environmental sociology from Colorado State University. He is happy to be tackling a very serious problem.



Ben Kromash

**Rick Leyba** has been smiling non-stop for about a month now. His daughter Alexa married Steven Khatchadourian on July 2 at St. George Greek Orthodox Church in Chicago. The couple met through mutual friends five years ago.

Mohamed Fayad has been busy. His article "Cracking the Cracked Tooth Code: From Unpredictability to Predictability" was published in the July 6 issue of the American Association of Endodontists Communique and can be found at on.cds.org/aae-communique.

Jun Lim and Julie Hahn celebrated the graduation and independence (from parental financial support) of their daughter Milena. She earned a degree in accounting with honors from the University of Illinois and found a job in Chicago. Korean tradition dictates that the first check is used for gifts for the parents.



Jun Lim, Milena Lim and Julie Hahn.

# Save the Date

158th Midwinter Meeting

Feb. 23-25, 2023

Registration begins Nov. 1. WWW.CDS.ORG

#### **President Profile**

Joanne Oppenheim, DDS: NORTH SIDE BRANCH



THE OPPENHEIM FAMILY: Ken, Jacqueline and Benjamin Kromash and Joanne Oppenheim.

**Education:** Dr. Oppenheim earned her dental degree from the University of Illinois at Chicago College of Dentistry in 1989 and continued her education with a GPR at Illinois Masonic Medical Center 1989-90. Specializing in a pediatric dentistry, she did her residency at the University of Illinois in 1992-94.

**Family and Practice:** Dr. Oppenheim practices pediatric dentistry at Pediatric Dental Health Associates. She is married to fellow CDS member Ken Kromash and lives in Chicago. They have two children: Benjamin, 28, and Jacqueline, 25.

**Outside of dentistry, my interests include** hot sunny days swimming (actually sitting by a pool reading a book!), sports, travel and family time.

When I proudly talk about our branch with new members, I tell them how we are fortunate to have a passionate and dedicated board which brings inspiration to our members who care about organized dentistry. We provide outstanding CE, great venues, life-long friendships and mentors.



# Thinking about Selling Your Practice? Transition on your terms with ddsmatch's Trusted Transition Process™

- •Practice Sales •Succession Planning Tools •Practice Appraisals
- Associate Recruitment •Mergers/Partnerships

Are you ready? You only have one transition. When the time is right, partner with **ddsmatch**, the largest dental brokerage in the U.S.



Rex W. Plamann, ddsmatch Chicago rplamann@ddsmatch.com Phone: 1-855-546-0044



L-R: Megan Fischl Zeiser, Rosie Fischl, Paul Fischl, Lewis Warren, Katie Fischl Warren, Marie Fischl, Mackenzie Fischl, Brad Fischl.



Josh Gilbert relocated his practice to Highland Park. He is pictured with his staff at the open house party: (L-R) Cameron Yager, Margarita Almanza, Crystal Saengmany, Addie Speer and Cynthia Alva.

#### North Suburban Branch by Jennifer Adhami, DDS

Marie Fischl and Paul Fischl celebrated the marriage of their daughter Katie to Lewis Warren in Washington, DC.

Joshua Gilbert relocated his practice, Gilbert Orthodontics, to Highland Park at 601 Elm Place.

Michael Stohle and M. Timothy Murphy congratulate their partner at The Center for Oral, Maxillofacial and Implant Surgery, Allan Wun, and his wife, Hannah Leahey, on the birth of their first child.

#### **President Profile**

#### Jason Rogers, DDS: NORTH SUBURBAN BRANCH

Education: Dr. Rogers earned his dental degree from the University of Iowa College of Dentistry in 2012. He completed a general practice residency at the Illinois Masonic Medical Center in 2013.

Family and Practice: Dr. Rogers lives in the Lakeview neighborhood of Chicago with his wife Kelly and daughter Lola.

His practice is Gallery Park Dental in Glenview.

Outside of dentistry, my interests include the Chicago Cubs,

Chicago Bears, Iowa Hawkeyes and brewing beer.

When I proudly talk about our branch with new members,

I tell them that our branch puts on the best holiday party by far!



THE ROGERS FAMILY: Jason with his daughter Lola and wife Kelly.

### Northwest Side Branch by Paul Muhr, DDS

The Northwest Side Branch celebrated its 100th Anniversary with a gala dinner dance April 9 at the Park Ridge Country Club. The well attended event was arranged by the 2021-22 Branch President **Patrick Fitzgerald**.

**Bob DiChristofano** gave the invocation and **Sam Cascio** presented an oral history of our branch. Sam is our longest active member (70 years), having joined CDS in 1952.

Members, spouses and guests enjoyed an evening of food, camaraderie and great entertainment, which included fellow CDS member **Mike Unti** and his 17- piece Swing Band. It was a great way to get back to in-person meetings with this once-in-a-century milestone celebration.



#### **NORTHWEST SIDE BRANCH TURNS 100:**

(above) Sam Cascio, Mike Biasiello, 2018 CDS President Lou Imburgia and Paul Muhr. (bottom left) Standing: Lori Luksha and Marty Piekos, Maryann and Joe Sodini. Seated: Milos Obradovic and Larissa Spirtovic, Chet and Dagmar Klos. (bottom right) Branch Director Gordon Ziols and his wife, Therese Krieger.







#### Office Anesthesiology & Dental Consultants, PC

Providing State of the art Anesthesia care in your office General Anesthesia and Sedation Pediatric and Adult patients For Fearful and Special Needs Patients

For more information contact us at ga4dds@yahoo.com or call us at (630) 620-9199 Visit us at http://www.officeanesthesiology.com - For urgent contact (630) 290-8624



Zak Messieha, DDS Dentist Anesthesiologist

Spencer Bloom, Dave Kumamoto, Barbara Mousel and Sal Storniolo took part in the Illinois Mission of Mercy event in Rockford. Volunteers treated more than 1,000 patients in the two-day event July 22-23.

#### **President Profile**

Elise Adley, DDS: NORTHWEST SIDE BRANCH



THE ADLEY FAMILY: Nathaniel, Patrick, Brian, Gavin, Elise and Amanda.

**Education:** Dr. Adley earned her dental degree in 1998 from the Northwestern University Dental School.

**Family and Practice:** Dr. Adley lives in Bannockburn with her husband Brian. They have four children, Nathaniel, Amanda, Patrick and Gavin, and a dog named Chewy.

Her practice is located in Park Ridge.

**Outside of dentistry, my interests include** spending time with my husband and children and our sweet dog. I am involved in guidance for our youth at our church and am secretary of our school board (Bannockburn School District 106). I enjoy being in the kitchen and whipping up culinary treats.

When I proudly talk about our branch with new members, I tell them I am very lucky to be part of this great community of dental professionals. The Northwest Side Branch is a compassionate group of individuals who care about their colleagues. They value their profession and provide the utmost care to their patients.

### Northwest Suburban Branch by Sylvia Deek, DDS

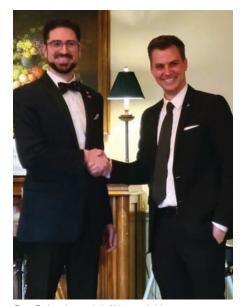
**Joseph Baldassano** and his son George enjoyed a few days playing the historic and picturesque Pebble Beach Golf Course.

The Northwest Suburban Branch held its installation in May at the Hawthorn Woods Country Club. Members enjoyed an evening of dinner and cocktails, music by **Michael Unti** and his band and casino gaming entertainment.

James Frett and Lorelei Grise volunteered in April at the CDS Foundation Clinic. The clinic provides oral health care to individuals throughout Cook, DuPage and Lake Counties. 100% of this care comes from the dental professionals who donate their time to improve the health of the underserved.



Jason Guerrero and Victoria Ursitti.



Ben Belavsky and Jeff Langefeld.



Vicki Ursitti, Ben Belavsky, Jason Guerrero, Christopher Colby and Colleen Shandley.

#### **President Profile**

Benjamin Belavsky, DDS, MS: NORTHWEST SUBURBAN BRANCH

**Education:** Dr. Belavsky earned his dental degree in 2013 from the University of Illinois at Chicago College of Dentistry. He continued on to earn his Specialty Certificate in Orthodontics and Dentofacial Orthopaedics in 2016.

**Family and Practice:** My high school sweetheart, Ashley, is now my wonderful wife! The poor woman is stuck listening to my terrible jokes for the rest of her life.

Outside of this one-sided comedy routine, I am the co-owner of Rosen Orthodontics (along with my fabulous partner, Kristina Sakas Katz), where we have an amazing time creating beautiful smiles in Buffalo Grove and Highland Park. Additionally, I am a clinical assistant



Ben Belavsky

professor in the UIC College of Dentistry Department of Orthodontics, where the residents also unduly suffer my sense of humor.

Outside of dentistry, my interests include cooking and baking, as well as playing my drums as loudly as possible when no one is home (and when my neighbors are also out! I'm considerate!). Much to the chagrin of Dr. Kristina, I also usually spend at least one hour per week coming up with harmless pranks intended to annoy her. I'm sorry Kristina, the cat's out of the bag.

When I proudly talk about our branch with new members, I tell them, no offense to other branches, we have the best looking branch, with some of the smartest people in it. The only reason it's not at the pinnacle of both categories is because I weigh down the average. When people give me a wary look and begin to walk away, I call them back and tell them that, in all seriousness, our branch is incredibly diverse with many highly involved members across all specialties and that our branch has a long-standing tradition of excellence. I then reaffirm my initial statement of how our members are also all incredibly intelligent (but still apparently don't find me funny).



Ingrid Schroetter, Lawrence Smith, Olivia Dietrich, Phil Schefke and Kevin Patterson at the Midwestern University College of Dental Medicine graduation.

#### South Suburban Branch by Kevin Patterson, DDS

It appears the COVID-19 dam has burst from the pent-up demand for in-person celebration. There has been a flood of weddings, showers, graduations and parties of every sort. Isn't it wonderful?

I don't know about the rest of you, but our branch has been having a fun and active summer.

Ron Magiera, Celia Mimms, Kevin Patterson and Phil Schefke enjoyed the Grateful Dead Tribute night at Sox Park with several other members of Midwestern University College of Dental Medicine faculty. Special thanks to White Sox superfan Ahmed El-Magraby for organizing the outing.

#### **President Profile**

Ni Van, DMD: SOUTH SUBURBAN BRANCH

Education: Dr. Van earned her dental degree in 2017 from the Midwestern University College of Dental Medicine in Downers Grove.

Family and Practice: Dr. Van lives in Lemont with her husband Reginald Woo, a fellow dentist. They practice together at Oasis Dental Spa in Frankfort. "I am thankful to have someone that understands all the stresses, the ups, the downs, the fun, the challenges, the fears, the concerns, the financial difficulties of all the education, patients, staffing involved in dentistry. For patients to trust us with something as precious as their teeth and health is a privilege. I will always remember this and treat each patient with respect and care. Everyone deserves to smile. As much as dental student loans stress me out, I would do it over in a heartbeat.



Ni Van and Reginald Woo.

We are so thankful and blessed that we still enjoy doing dentistry. It is a beautiful field that is continually changing with advanced technology that is not only more efficient but also great for patient care. I am excited for those joining dentistry and those still in love with this field. May we continue to get more members to join and preserve that wonderful profession.

Outside of dentistry, my interests include hiking, golfing, and photography with my husband. We love to try different restaurants and travel. When I proudly talk about our branch with new members, I tell them the South Side patients are truly the best kind of patients along with our fellow colleagues. They are so passionate about our profession, easy to talk to, willing to share their knowledge and experiences. Seeing this and being able to work alongside them is truly uplifting and encouraging so I thank the South Suburban branch members for their dedication and mentorship.





(above) Keyur Shah went to Miami for the AAO Meeting.

(left) Alexandra Feldner got engaged to marry her high school sweetheart, Chris Shroba.

**Rob Manasse** and his wife Johanna celebrated their combined 150 trips around the sun with a team of family and friends in Playacar, Mexico.

Congratulations to South Suburban Branch Director **Spencer Pope**. He was honored with a Points of Light Award from the The Points of Light Foundation created in 1990 by President George H.W. Bush and honors individuals who demonstrate the transformative power of service. Well done, Spencer.

Kudos to Branch President **Ni Van** and her team for putting together our fall schedule of meetings.

We welcome Orland Park endodontist **Beth Damas** who joins our officers. Branch Meetings will again be held at Crystal Tree Country Club. Dentists can

earn the majority of their required CE just by attending branch meetings and sharing an enjoyable dinner with their colleagues. Buying the season pass is a no-brainer.

If you are new to the profession or new to our area, don't be shy. We welcome new members. Please contact me at *kpattersondds@aol.com* if you need information on a season pass for our branch meetings.

Newly installed South Suburban Branch President **Ni Van** and her husband Reginald Woo took a break from their new practice in Frankfort for a hiking vacation in Yosemite National Park.

Congratulations to Alexandra Feldner (daughter of our late friend **Loren Feldner**) and her longtime boyfriend, Chris

Shroba; they are engaged to be married. They've been together since high school prom and I know that all of the South Suburban Branch sends them their best wishes.

**Keyur Shah** and his wife recently traveled to Miami for the American Association of Orthodontists annual meeting. They also celebrated a family wedding with their children.

Professor **Phil Schefke** and I recently attended the graduation of Midwestern University College of Dental Medicine. It was my first as a faculty member. We were joined by **Ingrid Schroetter**, **Lawrence Smith** and recent graduate **Olivia Dietrich**.

Cheers to one and all. Stay safe, but keep the good times rolling.

#### West Side Branch

by Richard Kohn, DDS, and Michelle Jennings, DDS

The West Side Branch Installation Brunch took place May 14 at Ditka's Restaurant in Oak Brook. Larry Jacobs was honored as our out-going president and the new officers for 2022-23 were sworn in by George Zehak. The new officers are:

• President: John Polivka

• Vice President: Sharon Perlman

• Secretary: Carla Delafuentes

• Treasurer: Olivia Lares • Librarian: Emily Jones

We look forward to a wonderful year.

Blase Brown and his son Patrick rode in the 2022 Scenic Shore 150, July 23 -24. This event is sponsored by the Leukemia/Lymphoma Society. Blase and Patrick rode with the Lymphomaniacs and raised nearly \$200,000 as a team. The bike ride was 150 miles from Meguon to

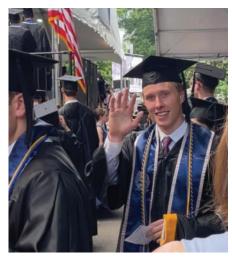
Sturgeon Bay, WI. They rode 78 miles on Day 1 and 72 miles on Day 2!

Their helmets featured a red drop on the front, representing the blood cancer fight. Blase plans to participate again next year and hopes to expand his fundraising efforts by reaching out to CDS members.

John Polivka joined the Advisory Board of The H Foundation

(www.hfoundation.org) - a cancer fundraising organization based in La Grange. All proceeds go to The Robert H. Lurie Comprehensive Cancer Center of Northwestern Medicine. Its big fundraising event, "The Goombay Bash," took place July 23 in the Navy Pier Grand Ballroom. The event raised more than \$1 million for basic cancer research.

Shannon Shannon celebrated her son Conor's graduation from Georgetown University McDonough School of Business in May. He graduated Summa Cum Laude with a double major in finance



Connor Shannon.

and accounting. He was in the Jesuit Honor Society, Alpha Sigma Nu, and the Business Honor Society, Beta Gamma Sigma. He works at Shore Capital Partners in Chicago.

#### **President Profile**

John Polivka, DDS, MS: WEST SIDE BRANCH

Education: Dr. Polivka (known as "Dr. John" by his patients and team) earned his dental degree from the University of Illinois at Chicago College of Dentistry in 2013. He continued on at UIC to earn his speciality certification in orthodontics along with his Master of Science in Oral Sciences in 2016. In 2019, Dr. Polivka became a Diplomate of the American Board of Orthodontics.

Family and Practice: Dr. Polivka lives in La Grange with his wife, Laura, and two children, Emma and Will. He is a partner at Battistoni, Beam, Polivka Orthodontics with locations in Oak Park and La Grange. He enjoys working with his father-in-law, Richard Battistoni, and William Beam.

Outside of dentistry, my interests include strength training, being outdoors, and creating lasting memories with family and friends.

When I proudly talk about our branch with new members, I tell them our branch is extremely welcoming. We have a large variety of practicing and retired dentists and specialists who are so eager to mentor their fellow CDS members at any stage in their career. We pride ourselves in organizing a well-thought-out seven-meeting program.

Forever and always - "West is the best!"



THE POLIVKA FAMILY: Emma, John, Will and Laura.



Kamal Vibhakar at Wimbledon.



Michelle Jennings (front) and her dental team (L-R): Jeanette Tinsley, Marzena Luberda, Jennifer Romano, Marian Babinec, Tiffany Jensen, Dawn McDaniel, Monica Babbitt and Denise Lanham.



John Polivka (kneeling at the right) at the Goombay Bash fundraiser for the H Foundation.



Barb and Mike Santucci in British Columbia.

Kamal Vibhakar watched the tennis championships at Wimbledon. Wimbledon celebrated the centennial of its Centre Court. He then went to the British Open at St. Andrews, which was celebrating its 150th year. Kamal says he had an amazing time enjoying the milestones.

**Michelle Jennings** has had a busy summer thus far. LaGrange Periodontics held a team-building outing where her

staff all built wooden planter boxes. She also traveled with her family to California and hiked around Joshua Tree National Park. The weather was hot but it's true that the humidity is not a factor in the desert.

**Diane Garrison**'s son Owen graduated from Depauw University in May. Diane's younger son Lucas is a sophomore studying computer science at the Illinois Institute Technology in Chicago.

Rick Kohn and Michelle Jennings ventured to Zion and Bryce Canyon National Parks in Southwestern Utah. They hiked every day and took a ATV tour where they were able to summit Angel's Landing.

Barb and **Mike Santucci** traveled to Kootenay National Park in British Columbia. They also visited Canadian national treasures Banff and Lake Louise.

#### **President Profile**

Daniela Brzozowski, DDS: WEST SUBURBAN BRANCH



The BRZOZOWSKI FAMILY: Daniela, Everett and Greg.

Education: Dr. Brzozozowski earned her dental degree from the University of Illinois at Chicago College of Dentistry in 2009.

Family and Practice: Dr. Brzozozowski lives in Downers Grove with her husband Gregoire (Greg) and son Everett. She practices at Caring Smile Dental in Woodridge.

Outside of dentistry, my interests include making stained glass, cross stitch, exercise, entertaining, architecture/antiques/home design, reading, indoor plants/horticulture, playing/family walks with our dog Bailey.

#### When I proudly talk about our branch with new members, I tell them

we love to connect and have a great time! We are one of the largest branches and, though we have many members, they all are friendly and support each other. We have a diverse group so anyone will fit in.

#### West Suburban Branch

by Celeste Medynskyj, DDS

The West Suburban Branch Installation Brunch was held May 10 at Le Meridien in Oak Brook Daniela Brzozowski was installed as branch president. She was joined by her husband Gregoire. Paulina Sawicki served as the Master of Ceremonies. Past president and former branch director **Donald Kipper** installed the following branch officers:

President: Daniela Brzozowski

• President-elect: **Anna Orland** 

• Vice President: Matt Drescher

Secretary: Michael McCormick

• Treasurer: Lynse Briney

• New Dentist Chair: Bryce Larson

• Librarian, Branch Correspondent:

Celeste Medynskyj

West Suburban Branch members gathered June 15 for the annual golf outing at the Old Oak Country Club in Homer Glen along with members from the Englewood and West Side branches.

William Kleiber, John Gerding and Thomas Machnowski – all former associates of the late **Joe Discipio** – enjoyed the opportunity to reconnect in person.

The CDS Foundation Clinic provides oral health care to individuals throughout Cook, DuPage and Lake Counties. 100% of this care comes from the dental professionals who donate their time to improve the health of the underserved.

In April, many West Suburban Branch members shared their talents at the CDS Foundation Clinic. We thank those individuals and members from other branches who donated a total of 196.5 hours in April to help give people back their smiles. Volunteers included:

Barbara Chang Steven Collins

Paul Engen

Evan Fry Yihsiung Huang Patricia Nihill

Alexander Stokowski

Michael Sullivan

To learn about volunteering at the CDS



Andy Wiers and his father Tom at the West Suburban Branch Golf Outing.



Celeste Medynskyj, Mark Ploskonka, Bryce Larson, Lynse Briney, Dottie Mackie, Paul Kempf, Andrew Wiers, Anna Orland, Michael McCormick, Daniela Brzozowski, Matt Drescher.

Foundation Clinic, contact Jan Ryan, jan@cdsfound.org or 630.260.8530.

**Robert Pick** was busy on the lecture circuit (both in person and virtual). He presented a program called *Power of Relationship Building* for the Dental Nachos Facebook Group during its

Annual Super Dentist Business Boost Summit. Bob presented the virtual program Purple-Cow-Wow: Unprecedented Practice Action, Unprecedented Times to the Makati Dental Chapter of the Philippine Dental Association in Manila. He also represented dentistry on the Global Summit's Hex Commission. The summit

included representatives from the professions of dentistry, medicine, chiropractic, pharmacy, optometry, and psychology. He also has been busy with his new Facebook Group for Dentists "Purple-Cow-Wow!" Whenever he lectures in person someone or a team wins a Purple Cow.



Bill Kleiber, Tom Machnowski and John Gerding.



Robert Pick after a Purple Cow-Wow presentation.

## classifieds Place your ad online at CDS.org

#### **DEADLINES**

November	Sept. 10, 2022
December	Oct. 12, 2022
January/February	Dec. 1, 2022
March/April	Jan. 26, 2023
May/June	April 13, 2023
July/August	June 1, 2023
September/October	Aug. 2, 2023

#### All advertisements, changes and extensions must be submitted in writing. No

ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

#### **CDS MEMBER RATES:**

- Standard Ad: \$115 base price (30 words), \$5 per extra word.
- Premium Ad: \$145 base price, (30 words) \$6 per extra word.

#### **NON-MEMBER RATES:**

- Standard Ad: \$175 base price (30 words), \$6 per extra word.
- Premium Ad: \$225 base price (30 words), \$7 per extra word.

#### RESTRICTIONS

For Sale ads: Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

Changes or edits to ads: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

Disclaimer: Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

#### **OPPORTUNITIES**

DENTISTS WANTED. 5 CHICAGO AREA OFFICES: Gain tons of real-world experience in a digital, chartless office. We love to mentor new dentists. Hit the ground running and improve your clinical/personal skills while earning \$200,000 to \$300,000 without waiting to build your own clientele. Treat all ages. Sign-on bonus and guaranteed daily rate. Malpractice insurance paid. Free CE. Partnership opportunities. No HMOs. One-page contract. Will consider part-time also. hiring@allstardentalclinic.com.

GENERAL DENTIST. PART-TIME. BARRINGTON: Excellent opportunity to work in a state-of-the-art practice, providing advanced general dentistry in a friendly environment, supported by the latest technology and great staff. ptdentaljob@yahoo.com.

DENTIST: North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at toothgroup.chicago@gmail.com.

PART-TIME PEDODONTIST WANTED: Chicago and suburban locations. Generous per diem compensation. Half- or full-day weekly or bi-monthly. Flexible schedule. Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. hiring@allstardentalclinic.com.

#### ENDODONTIST NEEDED PART-TIME:

Located in Plainfield Would like to welcome an endodontist to join our four-GP practice. Great location, excellent facilities, full support. dentalposition33@yahoo.com.

PEDODONTIST: We are a busy family practice looking for a pedodontist to work at our state-of-the-art facility two days a week. We are a fully established and functional office for a pedodontist offering excellent support team and compensation. Please email resume to dentrix90@gmail.com.

GENERAL DENTIST POSITION: Autonomy, respect, changing lives every day. Successful multi-specialty PPO/fee-for-service practice in southwest suburbs looking for enthusiastic caring dentist with high standards to take over a productive schedule. Proven systems with awesome team. Latest technology. Spanish a plus. No corporate red tape. Ownership potential after associateship. Email drapg8@gmail.com.

NATIONWIDE EMPLOYMENT OPPORTUNITIES: Spectrum Healthcare Resources has exceptional opportunities for general dentists in Alabama, Arkansas, California, Illinois, and Mississippi. These positions offer work/life balance, a competitive benefits package, and the opportunity to serve the U.S. military. Visit spectrumhealth.com for more information, or contact Jason Maris at 314.744.4222 or email jason\_maris@spectrumhealth.com.

GENERAL DENTIST POSITION: Are you tired of DSOs or DSOs masquerading as private practices? Tired also of non-dentists telling you what to do? This is a true private practice opportunity with a daily guarantee as well as a collections-based incentive. Mentorship, excellent staff, sign-on bonus, CE, malpractice, and more. Look no further. Locations are in easy driving distance from the western suburbs. Email your resume to chicagolanddentist@yahoo.com.

ASSOCIATE DENTIST NEEDED for a multi-location practice 15 minutes outside Downtown Chicago. Flexible schedule. Part-time or full-time, however Mondays are required. 35% collections/\$650 minimum guarantee. Great staff in place to help with an easy transition. New grads welcome. Email resume to info@flossdentalstudios.com.

MIDWESTERN UNIVERSITY: Midwestern University College of Dental Medicine-Illinois in Downers Grove is seeking full-time and part-time faculty who are responsible for working with students in a patient clinic setting. These individuals are responsible for teaching in one-to-one, small group and plenary settings and must be able to demonstrate dental procedures in clinical situations and have strong clinical experience in the use of CAD/CAM dentistry and lasers. Candidates must possess DDS/DMD degree, eligible for Illinois licensure, and have at least five years general dentistry experience. Previous teaching experience not required. Interested applicants may apply online at https://on.cds.org/MUCDMI. Inquires may be sent to Dr. Stephen Palatinus, Associate Dean, at spalat@midwestern.edu, or call 630.743.4956.

PART- OR FULL-TIME ENDODONTIST WANTED: DecisionOne Dental Partners is a multi-specialty group in the Chicago area with 36 locations and growing. As we look to provide our patients with comprehensive care, we are looking for great endodontists to join the team. If you are interested in exploring opportunities, please reach out to Dr. Jason Genta at jgenta@decisiononedental.com.

ASSOCIATE GENERAL DENTIST: Our practice is looking for a motivated and patient-oriented dentist to join our amazing team. Cosmetic and implant dentistry to patients of all ages in Northwest Indiana. This position is immediately available and will temporarily cover multiple locations in Crown Point, Chesterton, Portage, and/or Dyer. If you are looking for an incredible opportunity in a family-owned, non-corporate private practice. Please contact us. drdhayes@comcast.net.

FULL-TIME/PART-TIME GENERAL DENTIST and pedodontist: We are seeking a full-time/part-time motivated general dentist and pedodontist to join our state-of-the-art, and fully digital office in Addison. New graduates/H1B are welcome. Apply to chicagodental12@gmail.com.

EXCEPTIONAL FULL-TIME OPPORTUNITY in Crystal Lake: Extremely busy and successful multi-doctor office in Crystal Lake is looking for a talented and personable dentist to join the team. This office has an established team and incredibly loyal patient base. The position comes with a daily guarantee, the ability to make \$200,000 to \$300,000 a year, and full benefits. If interested, please contact toothdoc1209@gmail.com.

PART-TIME DENTIST OPPORTUNITY: Busy and established fee-for-service/PPO practice in Westmont is looking for a dentist to join the team. Part time position leading to full time, this office provides an earning potential of \$150,000, to \$300,000. Compensation is 35% of adjusted production. Partnership opportunity. Sign-on bonus, mentorship, CE allowance, guaranteed patient base with no corporate pressure. If interested, please contact editadowners@yahoo.com for more information.

ASSOCIATE DENTIST: Our busy north suburban practice is looking for preferably a full-time associate dentist to work starting September. We are a PPO and fee-for-service practice in a state-of-the-art dental setting with an excellent team. Our office is well-established and we offer lucrative compensation along with a great patient pool from Day One. if you would like to work in a comfortable setting and perform quality dentistry, send your resume to *generaldentist22@gmail.com*.

PART-TIME/FULL-TIME: General dentist and pediatric dentist. Established and busy practice in Chicago, north side and west side seeking general dentist and pediatric dentist to join our busy practice. Please send your resume to completedental3205@gmail.com.

PART-TIME DENTIST OPPORTUNITY: Busy and established fee-for-service/PPO practice in Downtown Chicago and Lincoln Park. Part-time position leading to full time. Compensation is 35% of adjusted production with daily minimum. Benefits include health care, personal time off and 401(k) when full time. If interested, please contact smilesonmichigan@hotmail.com.

ASSOCIATE PART-TIME DENTIST: Associate dentist needed for a busy general family practice in Westmont. Please send resume to ittrefil@comcast.net.

FULL- OR PART-TIME DENTAL ASSOCIATE/ PARTNER: Well-established, privately owned dental office in Mount Prospect with a great support staff looking for a long term dental associate/partner. Great opportunity to grow in a fee-for-service and PPO office only. Unlimited compensation potential and a path to partnership. Please email tleeper@alchemy-gold.com for more information.

PART-TIME ORAL SURGEON/GD: Part-time oral surgeon or a general dentist who enjoys oral surgery is needed for a modern dental practice in Lakeview. Ideal candidate would need to be comfortable with, at a minimum, removing 3rds (impacted and erupted), placing implants, IV sedation, bone grafts, etc. Competitive pay. PPO and fee-for-service. Two to three days a month. info@polishedchicago.com.

PART-TIME ASSOCIATE NEEDED: Part-time position available with daily minimum guarantee. 38% production. New grads welcome to apply. Mentorship available. Office in Elk Grove Village. No HMOs. Contact ilee211@amail.com to apply.

PERIODONTIST POSITION: Two to three days a month. Great opportunity for a periodontist to join a well-established dental practice in the Hyde Park neighborhood of Chicago. Contact Dr. Kaufman at loukauf@gmail.com.

PART-TIME HYGIENIST: Part-time hygienist needed for a busy general family practice in Westmont. Monday, Thursday, and some Saturdays. Please email resume to jttrefil@comcast.net.

TALENT SHOULD BE REWARDED: Your talent plus a \$36,000 signing bonus plus our fantastic team equals a win. Looking for a skilled prosthodontist/dentist to join our #FlossFam. Us: busy practice with generations of patients. You: ready to make a positive impact. Our office: fun, supportive, inclusive. Our team: collaborative, caring, compassionate, innovative. Modern dentistry plus old-fashioned service equals exceptional patient experiences. Come join us. dr.naem@flossandcompany.com.

PART-TIME PEDODONTIST NEEDED: Multi-specialty dental practice located in Buffalo Grove is looking for a part-time pedodontist to join our team. smilesofbuffalogrove@gmail.com.

ASSOCIATE DENTIST, CHICAGO/MILWAUKEE: Looking for dentists with passion to provide comprehensive dentistry in the Chicago and Milwaukee areas. Offices equipped with latest technology and supplies. Mentorship available to expand skills. H1-B sponsorship available. Sign-on bonus. Web: www.dental360usa.com. Email: management@dental360grp.com.

#### ASSOCIATE DENTIST/PARTNERSHIP:

Prime west suburbs location near Oak Brook with a big patient base, hygiene program in place with two hygienists, all fee-for-service/PPO, endo and oral surgery being referred out. New technology, Sensors, CBCT, Trios and great growth potential. Offering daily minimum and benefits. Call 574.334.7302 or email davidsobrian25@qmail.com.

DENTAL SPECIALIST, ILLINOIS: Great Lakes Dental Partners is seeking specialists. The positions take place Downtown and/or in the suburbs of Chicago. We offer a generous compensation package with great perks. We are flexible on provider schedules. Positions: orthodontist, endodontist, oral surgeon, pedodontist. Please send your resume to sahmed@qldpdental.com.

FULL-TIME DENTIST OPPORTUNITY in new and modern Wheaton Office. Excellent full-time opportunity in a newly built eight-operatory facility in Wheaton. This PPO/fee-for-service position has an established patient base and team. The position has the earning potential of \$250,000 to \$300,000, and the opportunity for ownership. The position also comes with a guaranteed minimum salary and full array of benefits. If interested, please contact 2011toothdoctor@amail.com.

NEED A PERIODONTIST for our multi doctor feefor-service Tinley Park practice. We are Tinley Park's largest and most progressive dental practice and we are looking for a passionate prosthodontist that would like to join us in our state-of-the-art office three days/month to start. Our current periodontist is retiring and we value offering a wide range of services to our patients in-house. Our 14op practice is staffed with six hygienists, three general dentists, prosthodontist and hopefully you will be taking over for our Periodontist. Our team values collaborative care, great communication and having fun. We are a 100% fee-for-service practice so no worry about insurance adjustments. If this is the right opportunity for you to be part of the best offices in the south suburbs, please call Dr. Tom Ryan at 708.305.0729 and check us out at www.northcreekdentalcare.com.

SEEKING SPECIALISTS: Webster Dental Care is seeking the following specialists: endodontists, full time or part time, pedodontists, full time or part time and a part-time orthodontist.

Please send your resume to Dr. Steven Rempas, Founder, to drsteve@webster.dental.

GENERAL DENTIST NEEDED: Private practice located near the south Loop looking for enthusiastic dentist. Practice all phases of dentistry along with experienced dentist. State-of-the-art office, with experienced staff and robust patient base we offer competitive pay, high daily minimum, sign on bonus, mentorship, Health insurance, paid malpractice. On average full-time candidates make over \$175,000 to \$300,000. H1B, Visa and green card sponsorship available.

Email westdentaljobs@gmail.com.

DENTAL ASSOCIATE: Great opportunity to become an integral part of a modern practice located in Jefferson Park. We are currently looking to hire an associate dentist part time leading to full time. Please send resume to dentalofficejp@gmail.com.

PART-TIME ASSOCIATE: Do you want to see highquality patients? Are you looking for clinical and business mentorship? Do you want to work in a privately owned office without corporate breathing down your back? Look no further. We are a privately owned office located 50 miles south of Chicago in a thriving small town. With eight fully equipped ops and three full-time hygienists, we have the capacity to add providers with great patients and a great reputation. We are seeking a part-time associate to add to the practice two days a week. We perform most procedures including surgical extractions, molar endo, and implant placement and restoration. The owner will mentor the right associate in not only clinical dentistry, but in behavioral management, business, insurance, and running multiple chairs while completing hygiene checks efficiently. For the right candidate, the owner is willing to open a satellite clinic for the associate that can lead to a partnership. Send CV to completecomfortdental@gmail.com.

ASSOCIATE OPPORTUNITY IN VERNON HILLS: Fee-for-service practice seeking a committed, long-term, patient centered general dentist to provide high quality patient care in Vernon Hills. To apply candidates may send their resume to mzielinski@mzdentistry.com.

ASSOCIATE GENERAL DENTIST AT DENTOLOGIE: We're seeking associate general dentists to join an amazing work culture. We are looking for driven, positive, and skilled general dentists to join our busy and rapidly growing practices. We offer a very positive company culture with significant income potential and career growth. Dentologie is focused on providing outstanding patient and employee experiences. We're looking for candidates with outgoing personalities, great work ethic and strong team players. Large benefits package including Medical/Dental/Vision, 401(k) plus match, disability insurance, and life insurance. Visit our website www.dentologie.com and @dentologie to get info on our practice from our website and Instagram page. Please email resume to drk@dentologie.com.

MULTI-SPECIALTY OFFICE SEEKS orthodontist and oral surgeon: Aurora/Naperville/Plainfield. Established multi-specialty office looking to add additional experienced ortho and oral surgery to our dynamic team. Organized office with great support staff. Email resume to dentalavailability@yahoo.com.

#### ASSOCIATE FOR NAPERVILLE PRACTICE:

Associate needed for 3.5 days/week in a fee-for-service dental practice. Associate would have complete autonomy with wonderful staff support and all the latest technologies. Cerec, iTero, CBCT, 3D printers, Intraoral Cameras and more. Practice focuses on providing general, cosmetic and implant dentistry. Position available immediately. Applicant must be proficient in providing great dental care with good chairside skills. Great practice, great benefits and once in a lifetime opportunity. Owner is very well known and a wonderful mentor. Don't miss out on this chance of a lifetime. Email jdontia@aol.com.

#### PART-TIME ASSOCIATE:

Carol Stream/Bloomingdale: Our beautiful modern state-of-the-art growing private practice in Carol Stream, is seeking a confident enthusiastic, long-term general dentist for a part-time position. The ideal candidate must have interpersonal and time management skills, with a patient centered focus. We offer mentorship opportunities for comprehensive general dentistry with a highly trained clinical staff for support. Our office focuses on comprehensive family dentistry from implants and endodontic therapy to Botox and periodontal procedures. Please email CV to thefamilydentalgroup@gmail.com.

DANE COUNTY, WI, ASSOCIATE GENERAL dentist role: First-class practice focused upon delivering best in care treatment. Practice seeks a confident general dentist well versed in all areas of operative care. Candidates must possess treatment planning skills, strong communication, and have two plus years of experience in practice. Highly competitive pay package offered. Please contact Rex Plamann at DDSmatch to learn more. Reach out to 855.546.0044 or email to rplamann@ddsmatch.com.

ORTHODONTIST NEEDED PART TIME: Established, privately owned, multi-doctor, ortho/dental practice near Rockford seeking part-time orthodontist two days per week. Practice with clinical autonomy. Must be confident in treatment planning and be able to provide high-quality treatment with great results. Fee-for-service/PPO office, no Medicaid. Great opportunity for a new graduate or experienced doctor looking for stability and income. Send resume to illinoisorthodontist@yahoo.com.

SPECTACULAR OPPORTUNITY: Established for more than 15 years with an excellent patient base, our extremely productive and fully digital practice, located in northwest suburbs, close to Schaumburg area, needs a full-time general dentist. We keep our patient care, our No. 1 priority, with no compromise on the quality of our dental care. Our doctors have complete autonomy over their cases as we do not micromanage. We treat our doctors with utmost respect, as for us, our doctors are not just numbers. Excellent Compensation Package as its based on 35% on production or \$800/day guaranteed daily minimum, whichever is higher. Up to \$30,000 in signing bonus. Paid holidays. Paid vacation. Medical, dental and vision insurance, 401(k). Relocation bonus if you are willing to relocate. Paid malpractice and annual CE allowance. Visa sponsorship is available. Our current providers on average produce between \$4,000 to \$5,000 per day. Email busydentalpc@gmail.com.

ORTHODONTISTS NEEDED: Orthodontic Experts is doctor-owned orthodontic group with multiple locations throughout Illinois. We're looking for part-time and full-time orthodontists. Great pay, flexible schedule, full benefits. Amazing support team. Email resume to dr.y@orthodonticexperts.com, 847.691.9401.

ASSOCIATE DENTIST IN FAR WEST SUBURBS: Join our amazing team that is thriving and growing. If you have a minimum of three years of private practice experience and have great skills but feel stuck in your current position, or if you want to take your skills to the next level but need a little mentoring in a supportive group environment, then this could be a great fit for you. We are a well-established dentist-owned group practice that takes pride in the fact that we have many long-term employees. Our offices are in Naperville and surrounding areas. If all this sounds good to you, please email your resume to doctorsws@gmail.com.

PART-TIME/FULL-TIME general dentist opportunity: Our growing South Chicago group practice seeks a general dentist who is committed to comprehensive, ethical and compassionate patient care. The ideal candidate will have strong leadership, interpersonal, and time management skills. We currently have a number of seasoned doctors to help with mentorship. The office has state-of-the-art equipment, with experienced staff and a robust patient base. If interested, please email bracesbybarnes@gmail.com.

#### DENTIST, FULL-TIME POSITION:

Hit the ground running with this opportunity. Outstanding reputation well-established very busy south suburban general dentistry practice with robust patient base. Fee-for-service/Delta Premier. Experienced team. Strong compensation package. This is the one you don't want to miss. Please email resume to jplescia@e-ppc.com, 630.890.6074.

FULL-TIME ASSOCIATE OPPORTUNITY in southwest suburbs. Associate position at busy fee-for-service/PPO office in southwest suburbs. Position is for three to five days. Previous associate income was over \$350,000 per year. Daily guaranteed minimum of \$1,000. Compensation is 38% of adjusted production. Send CV to nrfdental5@gmail.com.

PART-TIME DOCTOR for Skokie fee-for-service office. Busy and successful fee for service office in Skokie is looking for a part time doctor to join the team. Work with an established team and earn a very competitive wage. To learn more, please contact toothdoc1209@gmail.com.

PART-TIME GENERAL DENTIST OPPORTUNITY: Busy family practice in Huntley seeking a part-time GP for Fridays and two Saturdays a month. Send CV to sjfcarlson@gmail.com.

FEE-FOR-SERVICE PRACTICE seeks associate dentist. This is a once-in-a-lifetime opportunity that will allow for personal and professional growth in our airway centered, cutting edge technology (LightScalpel Laser, MLS laser, BioJVA, T-Scan, CBCT, Medit i500 scanner, etc) office in Orland Park. Ideal candidates should be open-minded, motivated to produce high quality dentistry and provide an exceptional patient experience. Learn more and apply at https://on.cds.org/3h514i.

ASSOCIATE GENERAL DENTIST OPPORTUNITY: Our high-end growing group practice seeks a committed, enthusiastic, long term, patient centered associate general dentist to provide highly ethical and compassionate patient experiences in the North Shore and Southwest suburbs. The ideal candidate will have strong leadership, interpersonal, and time management skills. We are a heavily restorative- based group with mentorship opportunities available for comprehensive general dentistry ranging from surgical implant placement to clear aligner and Botox/filler placement. Our long term associates earn \$1,000 per day or more. To apply candidates may send their resume to dentalstudio333@gmail.com.

PART-TIME GENERAL DENTIST NEEDED: Established and busy practice in Beverly (fee-for-service/PPO). Negotiated PPO fees. Seeks GP to preferably work Monday, Tuesday and one Saturday a month. Must be competent in extractions/endo. Send CV to raunakp1@yahoo.com.

SUCCESSFUL NAPERVILLE PRACTICE: Full-time opportunity. Busy and established single doctor Fee-for-service/PPO practice in Naperville is looking for a hard working dentist to join the team. This office provides an earning potential of over \$250,000, and an opportunity for ownership in the future. The position also comes with an initial guarantee, full array of benefits (including healthcare and malpractice insurance), and free CE and mentorship. If interested, please contact 1250dental@gmail.com for more information.

ASSOCIATE OPPORTUNITY IN SOUTHWEST Michigan: Well-established modern office in the beautiful lakefront city of St. Joseph in Michigan. We seek a committed long-term associate. This is an exceptional opportunity to grow in a fee-for-service and PPO only office. Prime location with new technology, and established professional team. Please email CV to davidsobrian25@gmail.com.

BE A PART OF SOMETHING SPECIAL: Associate dentist wanted for Smile Science Chicago. Smile Science Chicago is passionate about making a positive impact on its patients. We have the latest technology including CBCT and aTrios3. We are PPO/fee-for-service only. Averaging 100 new patients/month. High income protentional for an associate with excellent communication skills. Effective time management and treatment planning is a must. CE costs are covered by owner. Smile Science Chicago is thriving and growing. Partnership opportunity available for the right person. Please email CV and favorite candy to dr.monica.urda@smilesciencechicago.com.

GENERAL DENTIST: Associate needed. High income potential for a self-motivated dentist. Established office in the Logan Square/Bucktown area of Chicago. No HMOs. Well-trained and efficient staff. Flexible schedule but ideally looking for Wednesday, Thursday, Friday and every other Saturday (Saturdays are half days). Compensation based on production with a guaranteed minimum. Prefer some private practice experience but will mentor as needed (i.e. molar endo, impacted 3rd molar extractions, implants, etc.). Please email resume to ilgeneraldentist@amail.com.

ENDODONTIST NEEDED: Full-time/part-time, endodontic specialty office. Rockford Endodontics is a rapidly growing fee-for-service practice in Rockford that is looking to add a quality focused endodontist to our team. Our office has all modern equipment including Global Microscopes, Carestream CBCT, Gentlewave, and ASI carts. We are looking for a professional and personable applicant that has good clinical skills and chairside manner. The income potential is high due to the office being out of network with all insurance companies. The position is open to both full-time or part-time applicants but preference is given to a full-time provider. If an applicant is interested in commuting from Chicago, the scheduling can be flexible to accommodate the commute. Please send your resume to office@rockfordendo.com.

LOMBARD, ASSOCIATE/SPACE SHARE: Modern Lombard office seeking an associate or specialist to facilitate growth. Future partnership a possibility for the right individual. CBCT/PanCeph in place. Email ddslombard@qmail.com for more details.

POSITIVE ENERGY: Autonomy, respect, changing lives every day. Successful multi-specialty practice in southwest suburbs looking for enthusiastic caring dentist with high standards to take over a productive schedule. Proven systems with awesome team. Latest technology. Spanish a plus. No corporate red tape. Ownership potential after associateship. Please email highpointdental5x@gmail.com.

GENERAL DENTIST: Elmhurst Dental Care is actively seeking a highly motivated dentist for our very busy family practice located in Elmhurst. We are seeking a full-time associate general dentist to join our well-established practice. Fee-for-service practice with solid patient base needs a professional experienced in all phases of general dentistry. Knowledgeable staff with state-of-the-art equipment. If interested, send your CV to <code>hr@elmhurstdental.com</code>.

GENERAL DENTIST NEEDED: We are looking for an enthusiastic and experienced general dentist at our two locations. We are looking for three to four flexible days a week. You will have the clinical autonomy to diagnose and treat patients. Wages are based on production. Please send resume to ivorydental47@qmail.com.

GENERAL DENTIST: Our north suburban state-of-the-art general and specialty office is seeking an associate dentist full-time or part-time. A year of prior dental practice experience is a must, willingness to learn as you grow and adapt to our office setup. We are looking for quality dentistry and not quantity. Excellent compensation and guaranteed per diem. Immediate placement with excellent support staff and flexibility in your schedule. If Interested, please send your resume to melodysinger84@qmail.com.

PART-TIME DENTIST: Part-time general dentist to join our established/growing state-of-the-art family practice near Gurnee. Fee-for-service, Looking for two to three days per week, Thursday and Friday a must. If interested, send your CV to <code>ddsdoc1@gmail.com</code>.

GENERAL DENTIST: Private practice located near south loop looking for enthusiastic dentist. Practice all phases of dentistry along with experienced dentist. State-of-the-art office with experienced staff and robust patient base we offer competitive pay, high daily minimum, sign on bonus, mentorship, Health insurance, paid malpractice. On average full-time candidates make \$210,000 to \$300,000. Visa and green card sponsorship available. Email dclinic33@qmail.com.

FULL-TIME/PART-TIME ASSOCIATE DENTIST: Seeking a committed long-term associate dentist with three to five years of experience at a well-established group practice in Chicago, Albany Park. Must be fluent in all phases of general dentistry. We see a mix of PPO/Medicaid for kids only/private adults and children patients. Please email your resume to <code>sreddy@3020dental.com</code> and visit us at <code>www.3020dental.com</code>.

#### ASSOCIATE GENERAL DENTIST:

A very well-established practice in the Hyde Park community is seeking a candidate that has completed a minimum of one year of private practice, or a GPR program. This is a full-time position. Two to three Saturdays a month. We are completely digital, CBCT, intraoral scanners, and in-office milling. Please contact Dr. Kaufman. loukauf@gmail.com.

ENTHUSIASTIC EXPERIENCED GENERAL dentist: Part-time enthusiastic general dentist to join our established state-of-the-art fee-for-service family practice. Our office is focused on providing outstanding patient and employee experiences. New grads welcome to apply. We're looking for candidates with outgoing personalities, great work ethic and strong team players. Candidates must be skillful and confident in treatment planning. You will have the clinical autonomy to diagnose and treat patients. Opportunity for partnership for the right candidate. If interested, send your CV to drnikolk@amail.com.

GENERAL DENTIST: Our state-of-the-art office is looking for an energetic and experienced dentist. We are offering three to four flexible days per week between our two locations. Compensation is paid on production, and we have a hygienist on staff. You will have the clinical autonomy to diagnose and treat patients. Please send resume to ivorydental47@gmail.com.

DENTOLOGIE SEEKING AWESOME DENTISTS: We're seeking associate general dentists to join an amazing work culture. We are looking for driven, positive, and skilled general dentists to join our busy and rapidly growing practices. We offer a very positive company culture with significant income potential and career growth. Dentologie is focused on providing outstanding patient and employee experiences. New grads welcome to apply. We're looking for candidates with outgoing personalities, great work ethic and strong team players. Our awesome team of doctors help contribute to a positive and nurturing learning environment for our team. Full-time position is available. Visit our website at www.dentologie.com and @dentologie to get info on our practice from our website and Instagram page. Email resume to drk@dentologie.com.

FULL-TIME AND PART-TIME GENERAL DENTIST: Well-established multi-specialty office in western suburbs is in need of a full-time and part-time general dentist for its two locations. Large patient base PPO/fee-for-service, great support staff, fully digital state office with CBCT. Very competitive compensation package. Earning potential of over \$250,000 to \$300,000 a year. Please send CV to drsud.dds@gmail.com. www.woodlakefamilydental.com.

#### WELL-ESTABLISHED MULTI-OFFICE:

PPO/fee-for-service practice in the Naperville area is ready to add on another associate. If you love working in a group environment (not corporate-owned) and want to have access to the latest technology, including cone beam imaging, then look no further. If you are confident in most phases of dentistry, have a fun personality, and have at least three years of private practice experience, send your resume to doctorsws@qmail.com.

#### ASSOCIATE DENTIST WANTED:

Chicago northwest suburbs. State-of-the-art private practice seeking motivated individual to join our team. Services provided include CEREC crowns, implants, endodontics, oral surgery, aesthetic and general dentistry. Starting at three top four days a week, no weekends, mostly fee-for-service. Opportunity for partnership for the right candidate. Immediate opening available. Email resume to dentalquru28@qmail.com.

FULL-TIME DENTIST, CHICAGO: Seeking highly motivated dentist for our very busy family practice. Earning potential over \$300,000. Our benefits include sign-on bonus, daily minimum, CE allowance, paid vacation, malpractice insurance, relocation bonus. We are highest rated practice in our area for customer care. We provide mentoring and guaranteed patient base with no corporate pressure. New graduates are welcomed, and we sponsor H1B visa and Green Card. We have trained staff supporting our dentist. Our office is state-of-art fully digital practice with new technology. Please email your resume to dentalclinic333@gmail.com.

#### SPACE SHARING

SPACE SHARING IN WESTERN SUBURBS:
Space share or merge your practice into our office conveniently located close to I-88, I-355, and I-55. Our office has six treatment rooms, 100% digital, CBCT, dental operating microscopes, electric handpieces, Trios scanner, and diode lasers. Turnkey supplies, clinical and administrative staff, and billing service are available. Rent and terms flexible. glenndeweirdt@yahoo.com.

LOMBARD, MERGER /SPACE SHARING: Looking for area practices or dentist to merge into this practice. Great location with CBCT/PanCeph in place. Will entertain all transitional arrangements. Email ddslombard@qmail.com.

SPACE SHARING, NORTH SIDE. Established office has availability for space sharing. At Peterson and Cicero. Possible opportunity for buy-out. csdds@earthlink.net.

#### **LOOKING TO PURCHASE**

LOOKING TO PURCHASE, CONFIDENTIAL: General dentist with 16 years of experience looking to purchase an established practice in the western or southwestern suburbs. Confidential.

Email lookingtopurchase2022@gmail.com.

#### FOR SALE BY OWNER

FOR SALE BY OWNER: For sale, three ops, all digital. Gross, \$200,000. Fully equipped. \$120,000, includes building. Kankakee. Call Bill at 708.287.3887.

PRACTICE FOR SALE IN ROCKFORD:

Established free-standing dental office in Rockford for sale. Collection \$550,00, six operatories, insurance and fee for service, paperless, free large own parking lot. Great opportunity for expansion. If interested, please email dimiana@aol.com.

NORTHWEST INDIANA: Seven-operatory general dental practice for sale. A fully equipped, well-established dental office, located in a professional building with high visibility and ample off-street parking. Serving the vibrant communities of Crown Point/Schererville. This 4,000-square-foot, restorative-driven practice is all-digital with private offices, laboratory, and conference room. Practice open three days a week, owner retiring. Great fit for general dentist, oral surgeon, periodontist, endodontist or prosthodontist. Interested parties should contact hoosiersmiles@gmail.com. No brokers.

NORTHWEST SIDE: For sale by owner. Great location on Harlem Avenue across from CTA station parking lot. Five rooms, \$533,000 on 3.5 days. Send inquires to *drbob.rwh@gmail.com* or at cell phone 847.890.2333.

FOR SALE BY OWNER: Dental condominium suite and practice for sale. Three operatories, room to expand. Excellent storefront visibility in Medical Center District. Easy access to expressways and public transportation. Call Melissa 708.953.4890.

TURNKEY DENTAL CONDO FOR SALE: \$469,000, 2,650 square feet, four operatories, one X-ray room, private office. Saint Charles demographic. Patient list available. Call 630.862.5944, email *phil@ccreil.com*.

DENTAL PRACTICE SALE: Near west suburbs, Brookfield. General practice with real estate. Solid two-story bldg on main intersection . Five newer build out ops- all with windows. Ample parking. \$300,000 in collections, PPO and fee-for-service. Priced to sell. 123909@sbcalobal.net.

PPO OFFICE FOR SALE: PPO office for sale. \$1.5 million in production. Large patient base. 3,500 prophy count. Northwest suburbs. No DSO or any non-practicing dentist. Must be willing to practice full-time in the office. Please reply and answer the following questions:

- 1) How many years out of school?2) Do you own any other dental offices?No brokers. nwestpractice@gmail.com.
- LANSING, IL, DENTAL PRACTICE FOR SALE: 30+ years, three ops, digital, nitrous plumb, downtown main street, has parking. \$400,000 on 2.5 days a week. Selling, \$80,000. Property also for sale. 224.308.3938.

FOR SALE: Established family practice grossing \$1million-plus in Lockport. Seeking full-time associate/partner. Selling partner willing to finance. Contact Tom Kelm at 815.378.2173.

COMPLETE 3-OPERATORY excellent equipment set, \$15,000, Annawan, IL. A-dec, two 1020, one 311 chairs, two rear and side delivery cabinets, three 6300 ceiling-mount lights. One BIOTEC rear delivery. <code>jobcws@yahoo.com</code>.

DENTAL EQUIPMENT SALE: Merger overstock everything must go. Three A-dec chair packages, Schick 33 sensors, Midmark sterilizer, Airtechniques air compressor and vacuum. Contact Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074, www.e-ppc.com. Professional Practice Transitions.

TURNKEY DENTAL OFFICE/PRIME OAK BROOK area: Two fully furnished dental operatories, plus private office, sterilization, laboratory. No patients. Reasonable rent. Will consider equipment sale. \$21,000. Email dentist7@outlook.com.

OPPORTUNITY TO BUY PRACTICE in Sauganash area: Great opportunity for a general dentist to buy an active well-established family dental practice with three updated operatories. Located at Cicero and Peterson avenues. Send interest to Dr. Richard Vogel at doctorv24@qmail.com.

PRACTICE FOR SALE: Long-established, fee-for-service, all cash (no insurance) practice focused on implant restorative care one hour south of downtown Chicago. Modern equipment including digital orthopan, with room to expand operatories. Please email dentalopportunity2022@agmail.com.

PRACTICE FOR SALE: Fully built-out and equipped, three ops (fourth one plumbed) 2-year-old practice. Located in a very busy commercial shopping complex with collections \$600,000 in 2021, 40% feefor-service, 40% PPO and 20% Medicaid. Great location on Milwaukee Avenue in Glenview. Please email shanmukha us@yahoo.com.

PERFECT PLACE TO BEGIN, GREAT SETTING: If you would like to continue your journey as well as further our legacy of 40+ years of excellent service to great families, then we should talk. We are semi-retired 120 to 140 days per year), doing \$500,000 to \$550,000 pre-pandemic, and \$439,000 last year in two great communities of Frankfort and Tinley Park. Would love to introduce and mentor individual(s) seeking new horizons in serving these patients who appreciate painless, caring and complete fee-for-service dentistry. Would consider associate with option to purchase. Email smyleguyoffice@comcast.com.

NORTH SHORE DENTAL PRACTICE FOR SALE: Prime location. Grossing \$700,000. Fee-for-service. Three days per week. Four operatories. Low overhead. ddsnorthsuburban@qmail.com.

PRACTICE FOR SALE IN 5 YEARS: Chicago northwest side four-chair dental office is inviting working partnership for general dentistry in PPO/fee-for/service. Fully equipped digitalize operatories. Owner is retiring in five years or sooner. Real estate available. Call Jan at 773.792.0123 or email drtruszkowski@yahoo.com.

OFFICE FOR SALE: For sale, four ops, all digital. Pre-Covid gross \$360,000, post-coved gross \$200,000. Three ops full equipped. \$120,000. Call Bill at 707.287.3887. Orland Park.

#### FOR SALE BY BROKER

HENRY SCHEIN PROFESSIONAL PRACTICE
Transitions – helping buyers and sellers: For details
contact Henry Schein Professional Practice
Transitions Consultant Al Brown, 630.781.2176,
al.brown@henryschein.com.

NORTHWEST/WESTERN SUBURB: Well-kept feefor-service practice with four operatories. In a very busy, newly renovated "Town Center" type location within a residential area. #IL1981.

WEST SUBURB: Very profitable, updated, fee-for-service, four-op practice \$350,000-plus range revenue on only 16 patient hours a week by design. Perfect as second office for extra income or main office that you can easily grow. #IL2649. CENTRAL ILLINOIS: Established \$900,000+ revenue GP practice in the Eastern Illinois University area. Paperless, digital nine- to 12-op practice including newer Conebeam. Great location for multispecialties. #IL141.

CHICAGO, WEST SUBURB: Modern, digital threeop practice \$350,000+ range revenue on only three days a week. Great location in outlot from Home Depot and other major retailers on very busy Ogden Avenue. #IL2750.

SOUTHWEST SUBURB: Well maintained practice in one-story professional building with signage right on high traffic Route 30 (Lincoln Highway). This profitable practice can be kept at current limited patient hours or increased for growth. #IL2889

BUILT-OUT ENDODONTIC SUITE FOR SALE: Built-out endodontics suite, 1,601 square feet, four operatories, one imaging room, large reception area, Large private office with attached private bathroom and large staff room. See <a href="https://on.cds.org/ssi583">https://on.cds.org/ssi583</a> for details.

PRACTICE FOR SALE: 20 to 30 minutes to Naperville/Aurora. \$460,000 collection, three ops, 1,000-plus fee-for-service patients. Digital, pan, paperless. Real estate for sale.

Email tmcdermott@paragon.us.com.

TURNKEY DENTAL CONDO FOR SALE: \$469,000, 2,650 square feet, four operatories, one X-ray room, private office. Saint Charles demographic. Patient list available. Call 630.862.5944, email *phil@ccreil.com*.

CHICAGO, MICHIGAN AVENUE, AND FLOSSMOOR: Practice sale. Revenue, \$520,000 combined. Great fee-for-service and low overhead practice. Established over 48 years ago. Chicago; three operatories with room for a fourth. Flossmoor; two operatories, plus one hygiene room. Doctor wishes to retire. Call Dan Pesavento 708.310.6742.

CHICAGO DENTAL BROKER: The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland, chicagodentalbroker@gmail.com, 847.814.4149, www.chicagodentalbroker.net.

CHICAGO, NORTH SIDE: New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell.

WEST SUBURBAN: Awesome four-op practice. All digital, paperless, Dentrix/Dexis, newer build out, new Cerec, two new operatories and more. \$700,000 on just 10 days per month. Nothing like it in the market. See to believe.

NORTH SUBURBAN: Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last. NORTHWEST SUBURBAN:

- 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale.
- 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell.
- 3) Brand new build-out but has to sell. Doing \$450,000+ and can grow. Great location in strip center, see to believe.

#### SOUTHWEST SUBURBAN:

1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available.

2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price.

SOUTH SIDE CHICAGO: Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make an offer.

#### SOUTH SUBURBAN:

- 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000.
- 2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also. Motivated seller.

Many new ones coming. I will find you a practice. Call me.

PROFESSIONAL PRACTICE TRANSITIONS: Buying or looking to sell a dental practice? Practice appraisals, associateships, start-ups. Please contact me for a confidential conversation regarding your plans. Contact Jim Plescia, iplescia@e-ppc.com, 630.890.6074. www.e-ppc.com. Professional Practice Transitions.

ADS MIDWEST: Endorsed by ISDS. Contact Peter J. Ackerman, CPA, CVA, CEPA at 312.240.9595 peter@adsmidwest.com or adsmidwest.com. Sellers needed. Never have values been higher. Call for a free consultation if you are considering a transition or sale.

CHICAGO: \$3 million. FFS/PPO, 50/50 partnership. CHICAGO: \$7.5 million, pending.

CHICAGO, WRIGLEYVILLE: \$1 million, eight ops, real estate available.

NORTH SHORE: \$930,000. Fee-for-service, restorative/preventative.

NORTH SHORE: \$2.4 million, pending.

NORTH SHORE: \$2 million, fee-for-service, seven digital paperless ops.

NORTH SHORE: \$760,000, fee-for-service, six ops, high net.

NORTHWEST SUBURBS: \$900,000, fee-for-service, digital paperless, high net.

NORTHWEST SUBURBS: \$950,000, pending. NORTHWEST SUBURBS: \$790,000, pending. NORTHWEST SUBURBS: \$590,000 collections on three days per week.

McHENRY COUNTY: \$700,000, fee-for-service, PPO, 6 ops, paperless.

BUFFALO GROVE: Pending.

WEST SUBURBS: \$2.6 million, fee-for-service,

incredible location. WEST SUBURBS: \$750,000, fee-for-service, pending. WEST SUBURBS: \$1.1 million pending.

FAR SOUTHWEST SUBURBS: \$1.1 million, sold SOUTH SUBURBS: \$750,000 fee-for-service, sold. NORTH CENTRAL IL: \$1.4 million, hygiene 38%. ORTHO: West Suburbs, \$1 million fee-for-service.

SOUTHWEST SUBURBAN PRACTICE SALE: Established family practice with exceptional team. Excellent opportunity for the right individual. Six treatment rooms, two full-time hygienists. Average collections: \$1.1 million. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

PRACTICE FOR SALE: Evanston/Skokie area. \$240,000 in collections, three ops, 800+ patients, fee-for-service and PPO. Low overhead, digital. Easy to own practice.

Email tmcdermott@paragon.us.com.

DDSMATCH CHICAGO: "Transition on Your Terms" please contact Rex Plamann Email: rplamann@ddsmatch.com or call 855.546.0044 to start a free and confidential conversation about your practicing plans. WILL COUNTY: General practice, four operatories, fully digitalized, \$1.05 million in collections, fee-for-service/PPO, leased, great location. Motivated seller.

NORTHWEST CHICAGO: General practice, 10 operatories, PPO/fee-for-service/Medicaid, \$1.2 million in collections, great location, leased. Flexible transition options available. MCHENRY COUNTY: General practice, \$735,000 in collections, three operatories, three more operatories for expansion, real estate offered, fee-for-service and insurance mix.

Close to town center.

PERIODONTAL PRACTICE: Near west suburb of Chicago, four operatories, fee-for-service periodontal practice possessing strong staff, loyal referral base, and terrific location on a busy thoroughfare. Collections of \$1.25 million. CHICAGO: General practice, four operatories, \$150,000 in collections, real estate offered including fenced parking lot, busy thoroughfare. NORTHWEST INDIANA: General practice, \$800,000 in collections, five operatories with expansion opportunity, real estate available. NORTH SUBURBS: Oral surgery practice, \$1.1 million in collections, impressive décor, state-of-the-art equipment.

WILL COUNTY: General practice, three operatories, \$350,000 in collections, real estate offered.

SOUTHWEST SUBURBS: Great merger opportunity. General practice, \$400,000 in collections, three operatories, 900 active patients. WEST SUBURBS: Oral surgery, \$850,000 in collections, 5,000 square feet, immaculate design, AAAHC accredited surgery suite, real estate available, attractive location.Call Rex Plamann to appoint a confidential call to discuss your practicing plans. Phone: 855.546.0044. Email to rplamann@ddsmatch.com or visit our website to learn more about our Trusted Transition Process, www.ddsmatch.com.

For reprints please contact the Publisher.

CHICAGO PRACTICE SALES: 773.502.6000 or www.chicagopracticesale.com. BUYERS: No fees for buying a practice or dental space location. SELLERS: Full-service brokerage services with the lowest commission rates in Chicago. Call today for a no-cost consultation. COMING SOON: Beverly, Mount Prospect, Rockford. RECENT SALES: Addison, Bensenville, Chicago, Evanston, Niles, Loves Park.

ILLINOIS PRACTICES FOR SALE:

BEVERLY: New. Data pending.

CHICAGO, MOUNT GREENWOOD: Four ops, expandable. Highly visible street level storefront, able parking. Fee-for-service and PPO. Must see.

CHICAGO, PORTAGE PARK: Three ops. Street level storefront. Fee-for-service/PPO. Associate driven. Turnkey. CHICAGO, MIDWAY: New. Six ops and one plumbed. Street level storefront. Fee-for-service/PPO. High visibility, drive-by and foot traffic. Modern build with newer equipment. High gross collections. Rare opportunity. CHICAGO, MIDWAY: New, under contract.

CHICAGO, SIX CORNERS: New. Two ops plus one plumbed. Fee-for-service/PPO. Low overhead, ample parking. DEERFIELD: New. Three ops at street level. FFS/PPO. Seller will associate. Great location. Must see.

DOWNERS GROVE: Three ops at street level, FFS/PPO. Low overhead. Seller will transition. Must see. HIGHLAND PARK: Three ops plus one plumbed. Street level storefront, 100% fee-for-service. High collec-

tions. Endo and implants referred. Don't wait.
GLENVIEW: Two ops. Newer equipment. Digital pano. Low overhead. Priced to move.

MOUNT PROSPECT: Three ops at street level. Fee-for-service/PPO. Price reduced.

MOUNT PROSPECT: New. Four ops, street level storefront, close parking. New build and equipment. Low overhead. Property available. Priced to sell. Won't last long.

NEW LENOX: New. Four ops, plumbed for one more. FFS/PPO, newer build. High collections. Won't last. ROCKFORD: New. Data pending.

SOUTH ELGIN: New. Four ops of new A-dec equipment. Street level storefront. FFS/PPO. Property available. Must see.

WORTH: Six ops, expandable. FFS and PPO. CBCT scanner. Specialists in-house. Neat as a pin. Turnkey. WHEELING: New. Three ops plus one plumbed. Strip mall location. Great signage. Fee-for-service/PPO. Looking for dental office space to lease or purchase? Call Sharon at 847.370.9131 DENTAL OFFICE RENTALS: Arlington Heights, Buffalo Grove, Elmhurst, Jefferson Park, Libertyville,

Mount Greenwood, Park Ridge, South Elgin, Elmhurst, Villa Park, Wilmette.

#### **SERVICES**

HUNTINGTON PRACTICE FINANCE for dental professionals: 100% financing available for dental practices with up to 15-year terms. Get the money you need for start-ups, acquisitions, buildout, expansion,

partner buy-in, refinance, equipment, real estate or ground-up construction. We also do financing for recent graduates. Quick approval and closing times. Contact Sam Zanayed, VP Practice Finance. Call/text 773.415.2999 or email sam.zanayed@huntington.com.

TIRED OF RUNNING YOUR OWN PRACTICE?: Want to learn how to make things easier? Upstat Dental Solutions can help. We can buy your practice or be your partner using our outstanding dental management technology. Come and see our offices in Chicago and Northwest Indiana and talk to our partners. Call Peter at 708.807.5526 to start the conversation.

DENTIST MORTGAGES; \$0 DOWN, LOW RATES:

If you're buying a home, please contact me to discuss our special mortgage options for dentists. No down payment, no PMI, and up to a \$2 million loan amount.

Email *achevalier@blueleaflending.com* or call 313.598.3380.

KEEP ENDO IN-HOUSE: Stop referring endo out and allow your patients to be treated where they are most comfortable; your office. I have extensive experience in molar endo including retreats and can travel to your office to provide these services to your patients. I bring my own equipment. If you want to stop referring your patients out, then call, text 703.599.0878, or email endotreated@qmail.com.

DENTISTS' ATTORNEY: STEVEN H. JESSER: Representing Illinois and Wisconsin dental practitioners in all legal aspects of dental practice, including practice purchases and sales, IDFPR/WDSPS discipline, licensing, litigation, contracts, and real estate. No charge for initial consultation. Highly experienced. Reasonable fees. Glenview office. Call 847.424.0200 or 847.212.5620 (cell) (7 days, including evenings). shj@sjesser.com. www.sjesser.com.

#### RICHARD A. CRANE

THE DENTIST'S PREMIER ATTORNEY
Get the high-quality, cost-effective legal
advice that dentists deserve.

30-plus years representing dentists in the purchase and sale of practices; purchase, sale and lease of dental offices office condominiums and buildings; formation of professional, C- and S-corporations and limited liability companies; Employment and independent contractor agreements; advising start-ups; counseling new, young and established dentists. Flexible hours. Contact Rich for a confidential consultation.

rcrane@r-cranelaw.com, http://www.r-cranelaw.com,

847.279.8521. rcrane@r-cranelaw.com www.r-cranelaw.com • 847.279.8521

#### CALL THE DUE DILIGENCE EXPERTS:

Buyer's Assistance. Are you buying a dental practice? Need help interpreting the dental reports? Not sure how to do a chart audit? Wondering if you should buy the receivables? Call the Due Diligence Experts. For General Dentists and Dental Specialists. Wendy Pesavento, 773.502.6000 Sharon Kantor Bogetz, 847.370.9131 Visit www.dentalduediligence.com.

PROFESSIONAL PRACTICE CONSULTANTS, INC: Buying or selling a practice. Practice appraisals, associateships. New office start-up consultation. Accounting, tax planning. Contact: Jim Plescia, *jplescia@e-ppc.com*, 630.890.6074. www.e-ppc.com, Professional Practice Transitions.



Dental Start - Ups **Post-Transition Consulting Practice Management** Marketing Consulting **Dental Due Diligence Dental Leasing** Dental Building Sales

For General Dentists, Dental Specialists & DSOs www.CuttingEdgePractice.com Call Wendy Pesavento (773) 502-6000 Sharon Kantor Bogetz (847) 370-9131 Century 21 Commercial Real Estate Broker Universal Real Estate

DDSMATCH CHICAGO: Looking for a trusted partner to support your ownership transition? Successfully connecting dentists' present with their future. . . ddsmatch, the fastest growing brokerage in the U.S. dental market. Now celebrating 10 years supporting dentists with unique tools and valuable services supporting practice sales, partnerships/mergers, associate recruitment, and practice appraisals. Call us for a confidential conversation about your future transition. Call 855.546.0044 or email Rex Plamann, ddsmatch Chicago at rplamann@ddsmatch.com.

# CDS works for you

As a member, you can count on CDS to help support your practice, engage with your colleagues to build networking circles and establish lasting professional and personal friendships.

Be sure to take advantage of your CDS membership beneats:





### The CDS Foundation Clinic needs you

#### COME IN AND DO WHAT YOU DO BEST - PROVIDE EXCELLENT DENTAL CARE!

The CDS Foundation Clinic treats patients of all ages, including children. We are looking for volunteer dentists, hygienists and assistants to care for patients. To volunteer, please contact the clinic.

phone: 630.260.8530 • email: clinic@cdsfound.org

Located in Wheaton, the CDS Foundation Clinic offers free basic dental care to residents of Cook, Lake and DuPage counties whose incomes are at or below 200 percent of the poverty level. Our three-operatory clinic is modern and professional. All qualified patients are scheduled in advance and volunteers are matched with the patient population of their interest. All a volunteer needs is the desire to help.

CDS Foundation Clinic 416 E. Roosevelt Rd., Suite 102, Wheaton, IL 60187





The Chicago Dental Society Officers and Directors cordially invite you and your guest to attend the

## Installation of 2023 CDS Officers and Directors and Jubilarian Recognition

Sunday, Nov. 13

The Installation of Officers and Directors is at 2 p.m., followed by a reception.

WESTIN CHICAGO NORTHWEST HOTEL 400 PARK BLVD., ITASCA

Registration is required. on.cds.org/installation

Scan to register



### Election of 2023 CDS Officers

The election of the CDS Officers will occur Nov. 9 during the Regional Meeting at the Drury Lane in Oakbrook Terrace.



#### **NOMINEES**

President: Michael G. Durbin President-elect: David B. Lewis Jr. Secretary: Denise D. Hale Vice President: Philip L. Schefke Treasurer: Victoria A. Ursitti

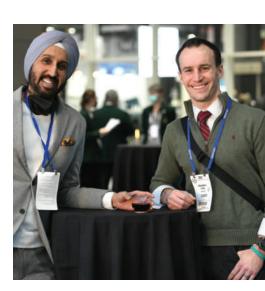




## Registration begins Nov. 1 at CDS.org







#### THE MIDWINTER MEETING BRINGS YOU UNPARALLELED OPPORTUNITIES TO LEARN

from leading dental clinicians and industry experts. Visit with hundreds of exhibitors, where you can try out the latest innovations in dental products and services and watch product demonstrations. Then meet up with friends and colleagues at social receptions. Engage in valuable team building with your staff. Learn more at CDS.org.

