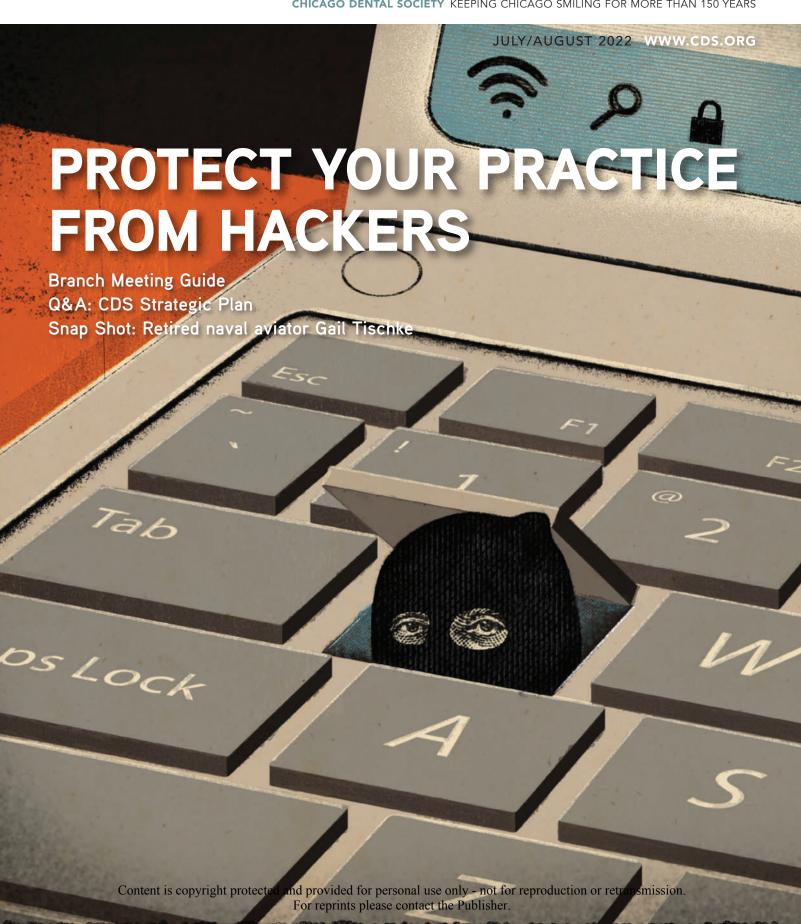


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SOUTHPOINT







CDS Board approves two proposed Bylaws changes

Members can vote on these at the Nov. 9, 2022 Regional Meeting. The Proposed changes are below: (proposed deleted text struck through; proposed new text in green)

On March 24, 2022, the CDS Board approved the following proposed Bylaws change:

ARTICLE XII. Non-Elected Officials

CURRENT:

Section 2. Editor: The President with the approval of the Board of Directors shall annually appoint a member of the Society as Editor of the official publication whose compensation shall be fixed by the Board of Directors. A simple majority vote of the Board of Directors is required to terminate the Editor's services.

PROPOSED:

Section 2. Editor: The **Board of Directors may** annually appoint a member of the Society as Editor of the official publication whose compensation shall be fixed by the Board of Directors. A simple majority vote of the Board of Directors is required to terminate the Editor's services.

On June 2, 2022, the CDS Board approved another proposed Bylaws change to the same section of the Bylaws regarding the New Dentist Board Member.

ARTICLE XII Non-Elected Officials

CURRENT:

Section 3. New Dentist Board Member: The Board of Directors shall approve the appointment of a New Dentist (a CDS member under the age of 40) to serve on the CDS Board of Directors for a one-year term.

The New Dentist would be a non-voting member of the Board and could receive an honoraria/per diem in an amount to be determined by the Board during the annual budgeting process. Duties and responsibilities will be defined by the Board of Directors and outlined in the Policy Manual of the Chicago Dental Society.

PROPOSED:

ARTICLE XII. Non-Elected Officials

Section 3. New Dentist Board Member: The Board of Directors shall approve the appointment of a New Dentist (a CDS member under the age of 40) to serve on the CDS Board of Directors for a one-year term.

The New Dentist would be a **non-voting voting** member of the Board and could receive an honoraria/per diem in an amount to be determined by the Board during the annual budgeting process. Duties and responsibilities will be defined by the Board of Directors and outlined in the Policy Manual of the Chicago Dental Society.

Introducing our new columnists

After considerable study, it was decided to create columnist positions in the magazine in lieu of an appointed editor. Drs. Blase Brown and Greg Cannizzo were selected based on their strong written submissions. You can read their columns, under the heading of Second Opinion, on pages 22 and 23.

We welcome their viewpoints and hope you enjoy the fresh perspectives they bring to the CDS Review.

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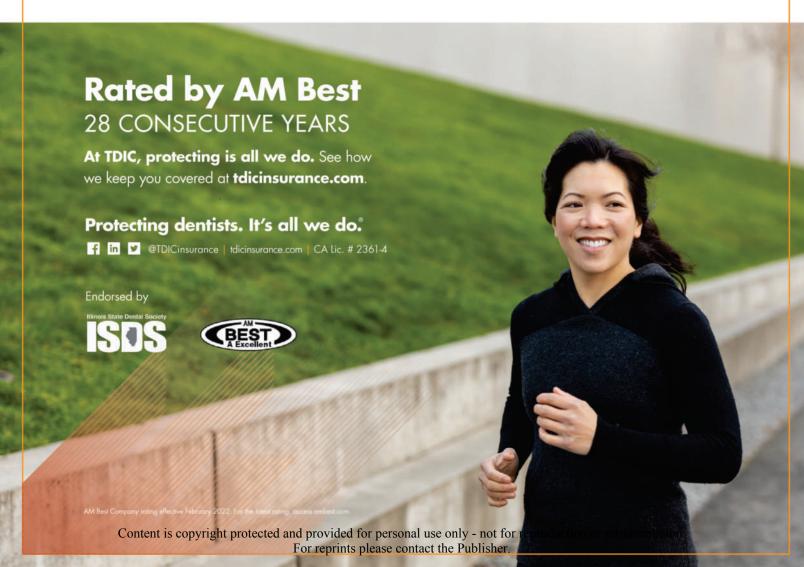
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PRESIDENT'S PERSPECTIVE by Thomas Schneider Jr., DDS

Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society. Write to Dr. Schneider at tschneider@cds.org.

Planning for our future

OUR CDS BOARD HAS BEGUN THE PROCESS OF UPDATING AND REWORKING OUR STRATEGIC PLAN, a report that will help leadership set the direction for the CDS.

The practice of dentistry is evolving every single day, and we need to plan and prepare for the future of our profession and the needs of our membership. CDS wants to ensure that our governance keeps up with the practice changes we have already seen and that we can react as needed in the future. We have established a Strategic Planning Task Force, chaired by your president-elect Mike Durbin, to develop and write our new plan.

CDS is a member-driven society relying on volunteers to govern and to perform duties both small and large. The backbone of our society is the structure of our branches located all around Cook, Lake and DuPage counties. Those nine branches cannot function without volunteer leadership. CDS also relies heavily on a wide variety of standing committee volunteers as well as a small army of Midwinter Meeting volunteers who all make important contributions to the health and operation of the society. It is important that we continue to attract dedicated members to lead and guide our society.

The Board believes that it is time again to assess our members' needs and chart our future with strategic planning. A fresh look will allow us to renew our vision and reinvigorate our membership. The pandemic has accelerated and revealed changes in our lives, our profession and highlighted our desire to achieve a work/life balance. We want to be able to help all our members to achieve that balance and maximize their quality of life.

In addition, one of the top benefits of being a CDS member is free registration to the Midwinter Meeting, one of the premier dental meetings in the country that attracts thousands of attendees. In the midst of the pandemic, the 2022 Midwinter Meeting experienced reduced attendance. We expect it to climb again, but this is an ideal moment to evaluate how we conduct the meeting so it remains valuable to you, our members.

Surveys were sent out in late June to members and nonmembers to solicit feedback that will help shape priorities in the years ahead. Your perspective about what matters and where CDS should be heading will be vitally important to ensure CDS remains a strong, responsive and member-driven organization.

Thank you to those who shared their time and thoughts. Your responses will ensure CDS can move into the future that is aligned with where you, our members, want to go.



I sincerely hope that you all find the time to enjoy our summer here in Chicago. It is so important to take some personal time to recharge our "batteries." The practice of dentistry is physically tough and mentally challenging. Our patients deserve us to be at the top of our game every day. Take the time you need to meet each day with joy and energy. I wish you all the best. \blacksquare

A fresh look will allow us to renew our vision and reinvigorate our membership.

The pandemic has accelerated and revealed changes in our lives,

our profession and highlighted our desire to achieve a work/life balance.



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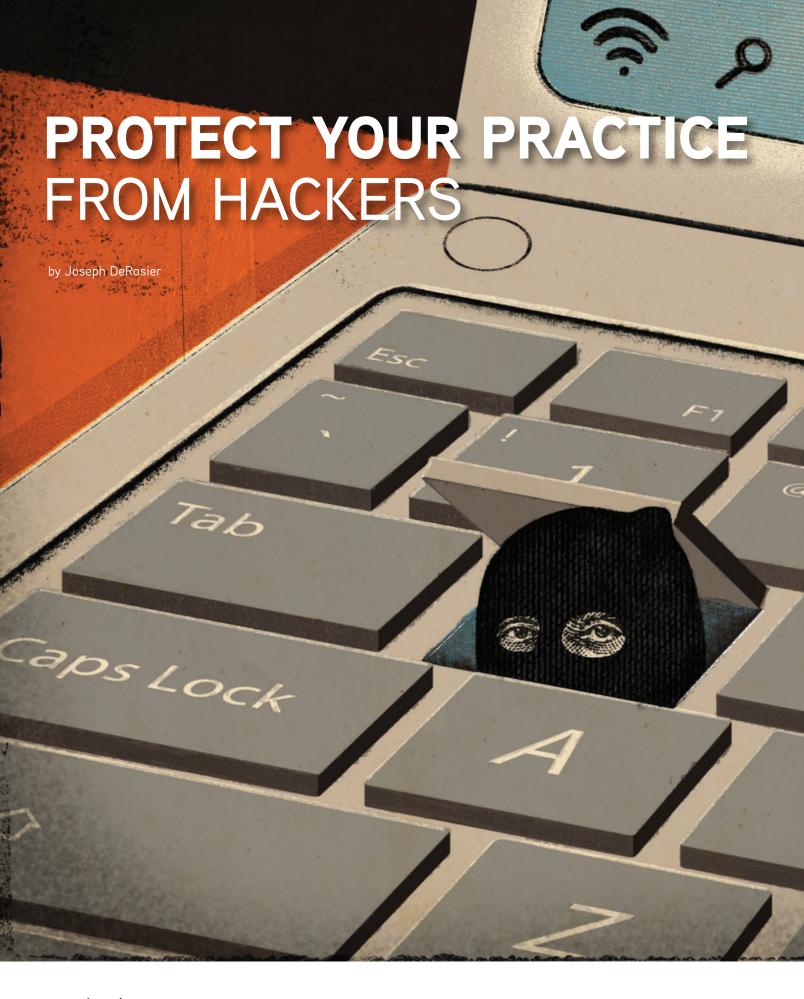


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"If I have the sufficient computer skills to hack stuff, there are very few juicier targets than a dental practice,"

- David Harris

ENTAL OFFICES HAVE PHYSICAL LOCKS ON DOORS. But dentists also need security from threats that don't walk in through the front entry or an open window but instead sneak in digitally.

Not preventing that intrusion can result in costly consequences, from closing the office while data is lost to paying off hackers to getting a bad reputation for not safeguarding patient information.

David Harris, the CEO of Prosperident, a Houston-based company that helps dentists avoid becoming victims of financial crimes, said the value of information held by dental offices makes them a target.

The market value of a working credit card number, with expiration date and security code plus the name, is worth about \$5 on the street, he said.

That value rises to \$50 with patient information such as date of birth, Social Security number or health insurance details.

"If I have the sufficient computer skills to hack stuff, there are very few juicier targets than a dental practice," Mr. Harris said.

Considering a typical general practice has about 2,000 patients, hacking a practice could mean a \$100,000 payday for the cyber thief. And a specialist's office, such as an oral surgery practice, can have information on about 20,000 patients, meaning their system contains \$1 million in patient information.

"Most dentists don't appreciate the street value of the information contained in their computer system and the lengths to which hackers will go to get it," Mr. Harris said.

Bryan Currier, president of Advantage Technologies, an IT company that services dental practices exclusively, said there are practical things dentists can do on a technical level to protect a practice. "If you do those things, statistically speaking, you're not going to get hacked," Mr. Harris said. "And if you do, it means somebody on your team or you violated some of the core rules I put into place."

That scenario is the equivalent of having a huge entry door with lots of locks and then leaving it open when you leave for the day.

Making sure that door is locked takes a training system that must be rigidly followed, he said.

The standard technical aspects of cybersecurity, such as firewalls and secure Wi-Fi, create just enough of a barrier so that the pay-off to hackers is not worth the effort and instead they pursue more lucrative targets or unsecured practices.

"I'm just putting in enough protection so that the juice isn't worth the squeeze," Mr. Harris said.

All that security effort can be negated if, for instance, an employee is connected to the practice's Wi-Fi, browsing Facebook, and clicks a personal email account and then downloads a phony Amazon tracking number.

"That's leaving the front door open," he said. "I can't fix that."

"Cybersecurity is a layered approach of systems and processes," he said. "I even tell the doctors, 'Your cellphone has no reason to be on the internal Wi-Fi.' Why risk it?"

Security measures are not foolproof, but they lessen the chances of being hacked, he said.

Dentists often take the threat too lightly, he said.

"There is very much a consumer or small-office mentality in the dental space," Mr. Currier said. "People don't realize they actually have highly valuable information."

Having information stolen is one thing, but an even more nefarious ver-

sion of hacking is ransomware in which the bad guys take over the system and demand payment to regain access. And since about 2019, hackers began using a two-pronged approach to ransomware.

"What's even worse is these guys are saying, 'You're going to pay us or we're going to sell the information on the dark web, and we're also going to publish it for the whole world to see," he said.

That can hurt a dental practice's reputation.

"I don't want people to be afraid of this, I just want them to take practical steps and be wise with their technology," he said.

Steve McEvoy, project manager at MME Consulting, a dental industry IT firm, has been in the field for more than 25 years. He said sometimes fear is a motivator.

The thought of cybersecurity can be overwhelming for dentists and they sometimes don't take it seriously unless a "pivotal, eye-opening moment" occurs, he said.

5 Must-have Security Systems

Bryan Currier says there are five things every practice needs to ensure cybersecurity. The following are measures he calls "the stuff":

- A good business-class firewall
- Superior end-point protection (not just anti-virus software)
- Managed and secure Wi-Fi
- A world-class back-up system
- An anti-ransomware plan

Rules and processes are needed to make those systems effective, he said. Here is what's needed, even for the doctor:

- No personal email at work
- No non-business social media on work computers
- Any device that does not need patient information can only log into a guest Wi-Fi connection that has no access to the practice's internal connection
 - Use only secure remote access

"I see a lot of paralysis when it comes to cybersecurity. Even if you get a doctor who is motivated, who saw one of their peers get hacked, they don't know

where to start, because it's a huge spectrum of things."

So Mr. McEvoy suggests taking on the task in bite-sized pieces.



"You need to think of your cybersecurity as a brick wall," he said. "The bad guys are on the other side of that wall and right now you may have no bricks in your wall and you are not protected. You need to approach it as one brick at a time because if you try to do all the things simultaneously, it is too expensive and your cash flow probably can't afford it."

He said some dentists view the security measures, such as signing into a computer every time it's used, as slowing them down and hurting business.

Ten years ago, that attitude was understandable, Mr. McEvoy said, but things have changed.

Back then a computer might be slowed down because of pop-up advertising or be infected with some spyware. The recommended fix was a simple clean-up of the system.

Everything changed with cryptocurrency, which allows hackers to hide financial transactions and made smaller businesses like dental offices profitable targets.

"Now we have to unravel decades of an attitude of 'I hate security, turn it off'," he said. "We're trying to get to the point of at least having a password that isn't 'ORTHO' like every other orthodontic practice."

He said the cost to recover from a cybersecurity incident is steep.

"We probably get a new customer every two or three months that is in the middle of crisis and is hiring us out-of-the-blue to come save the day," he said. "The cost is over \$100,000 easily, not all with us, but they have to hire attorneys, etc. It's very expensive if you're doing it properly."

One cost is the need to do a forensic analysis to ensure there were no HIPAA violations.

"To get the practice back up, you wind up having to buy (software) all over again, install a new firewall, buy new PCs or at least new hard drives and, then set it up all over again," he said. "

What often happens is that dentists try to move past the incident as quickly as possible.

"About 75% of the (hacking) cases are never reported. They stick their head

in the sand and then they go back to doing the same stupid things they did before," Mr. McEvoy said.

Staying safe is no easy task because the level of threats is expanding.

"The bad guys are constantly developing new threats. In the past we might have updated our standards once a year or so. Now the risks are coming out new every week, so we're having to think of changes on a monthly basis."

There is a cost involved.

An industry trend is to have IT companies sell managed support, charging about \$50 per computer terminal, Mr. McEvoy said.

Mr. Harris said he estimates the average cost of a good IT and cybersecurity operation to be about \$700 to \$800 a month for the average practice.

But the cost of not taking it seriously, both agreed, is even greater. ■

Joseph DeRosier is the CDS staff writer.

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S THE CHICAGO DENTAL SOCIETY UNDERTAKES A STRATEGIC PLANNING PROCESS THIS YEAR, MICHAEL DURBIN, PRESIDENT-ELECT AND CHAIR OF THE STRATEGIC PLANNING TASK FORCE, OFFERED SOME CONTEXT AND HISTORY FOR THE PROJECT IN THIS Q&A INTERVIEW.

As dental practice models shift and the performance of large conventions like the Midwinter Meeting continue to evolve post-pandemic, Dr. Durbin said the CDS Board of Directors thought the time was ideal to have members and non-members alike weigh in on setting priorities and future direction for the society.

Why is the Chicago Dental Society undertaking a Strategic Plan?

A little more than 10 years ago, the CDS Board of Directors developed a Strategic Plan that has periodically been "tweaked" to ensure our focus was on addressing the needs of our members. However, so much has changed in the last couple years, the Board felt that it was time for a more comprehensive revamp of the plan. Previously, much of the focus of the CDS was on dentists as owners of a business. We have a growing number of dentists who are employees, not an owner, and this trend doesn't seem to be changing much in the future. The needs of an employee dentist may be different, and

we want to make sure we are a "home" for all dentists, regardless of practice type. We are also seeing a significant change in the demographics of dentists as dental school classes are increasingly diverse in all demographic categories. Again, we want to make sure the services and benefits CDS is providing are reflective of this changing workforce.

What's the timeline for the project? Last month, surveys were sent to CDS

Last month, surveys were sent to CDS members as well as non-members living or practicing in Cook, Lake and DuPage counties to solicit feedback.

Separate surveys are being developed for Midwinter Meeting exhibitors and

speakers as well. Each of these surveys will be unique to those individual groups, understanding that we want to get a diverse number of opinions. Our consultant, Joe McLennan of McLennan Partners, will tabulate and interpret the survey results for our Strategic Planning Task Force. The task force will work with Joe to develop a framework or draft Strategic Plan that will used by the entire Board at a September planning meeting. The outcome of this meeting will be the final Strategic Plan that will be published on the CDS website for viewing by all along with later coverage in the CDS Review.

What do you expect to learn from a new Strategic Plan?

Not only have the demographics and employment opportunities changed for our members, the meeting industry also has changed significantly, especially since the pandemic. Our Number 1 member benefit is the first-class continuing education that we offer at the Midwinter Meeting, as well as at our Regional and Branch meetings. The CDS is the "Respected Leader in Dental Meetings," and we want to make sure we stay true to this mission as we plan future meetings. There are many options in obtaining CE, but we believe the CDS offers the broadest and deepest options for this. The hands-on courses offered at the Midwinter Meeting are an excellent example of the type of CE that you can't experience in front of a computer. The Strategic Plan will guide the CDS as we move forward and continue to offer member programs and benefits that are as relevant today and into the future as they have been in the past.

How did the board use the last plan?

The previous plan was developed based on the long-term successful history of the CDS and in the context of a dental environment that was completely different than it is today. This plan was an excellent base for CDS leaders to move forward and be innovative in offering programs and services to our members. One of the key findings of surveys done in the planning of the previous plan was the desire for the CDS to have a presence in serving those in need. CDS leaders recognized this opportunity, and the CDS Foundation was established and ultimately the CDS Foundation founded a free dental clinic to serve our local community. Given the change in the landscape in dentistry over the last few years, it made sense to re-examine our plan and make sure that we capture the

What will come next?

Once the plan is developed and approved, the CDS Board of Directors now and in the near future will use it as the foundation for all decisions we make regarding the CDS and our programs and services. The plan will also be used as annual budgets are established and will be the driver for future financial decisions. This will ensure that all CDS resources are being used as effectively and efficiently as possible, even as dentistry rapidly evolves.

The Strategic Plan will guide the CDS as we move forward and continue to offer member programs and benefits that are as relevant today and into the future

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SPECIAL OLYMPICS SPECIAL SMILES







THLETES, FAMILIES AND VOLUNTEERS GATHERED MAY 11 at Eckersall Stadium in Chicago's East Side neighborhood to celebrate the Special Olympics Spring Games.

The finale of the three-day event brought dentists, dental students, dental residents, dental hygienists and other volunteers to provide dental screenings and oral hygiene education to about 75 athletes. Participants were provided goody bags to take home.

CDS members Ilie Pavel, DDS, and Riccardo Mendoza, DDS, helped coordinate the Special Smiles activites. Organizations that helped sponsor the event included:

- Chicago Dental Society
- University of Illinois at Chicago College of Dentistry,
- Advocate Illinois Masonic Medical Center
- Loyola University GPR program
- Hispanic Dental Association

Humanitarian Foundation Grottoes of North America provided breakfast for the volunteers. ■









Photography by Randy Belice

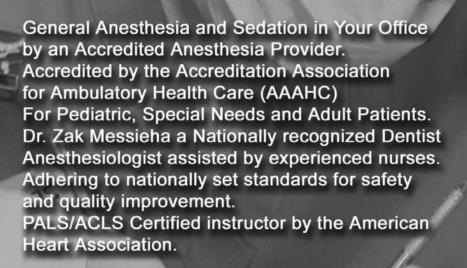


We thank our volunteers (names listed in alphabetical order)

Melanie Adelstein Alma Avila Odilia Avila Rohan Bansal Luis Barrera Maria Luisa Biggot Vanessa Cardenas Jordan Cheng Marc Cheng Claudia Cruces Eric Dutton Emre Ersahin James Frett Stephanie Hernandez Martin Hogan

William Holohan Noor Ibrahim Andrew Koralewski Pamela Lu Menka Malhotra Kristal Mena Kristin Meier Hannah Mello Ricardo Mendoza Marilia Montero Michael Nolan Joanne Oppenheim Shazeen Pardesi Ilie Pavel Maria Paz Castillia Natalia Pena Alfredo Prieto Jenny Rivera Veronica Rojo Siena Romano Jasmin Serna Mital Spatz Tilda Staveryd Anna Szpaderska Andreea Toledo Lopez Roseanne Williamson Kristen Weber





Contact us for information www.officeanesthesiology.com info@officeanesthesiology.com drzak@officeanesthesiology.com 6 3 0 - 6 2 0 - 9 1 9 9



Dr. Zak Messieha Board Certified Dentist Anesthesiologist



Consultants, PC

Accredited by the

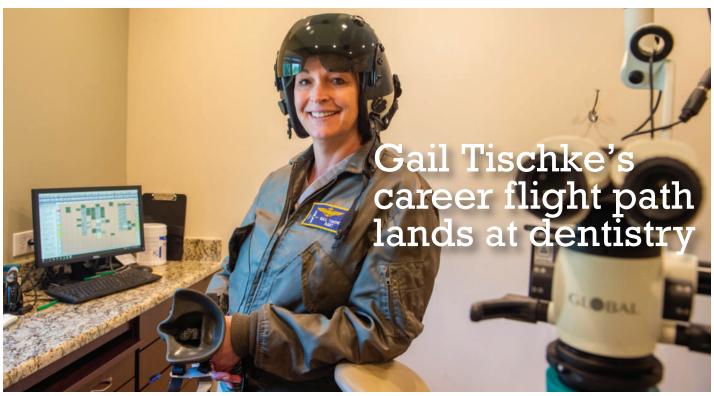


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Snap shots Profiles of people in our profession



Photography by Randy Belice

By Joseph DeRosier

AIL TISCHKE ENJOYS A CHALLENGE. That is evident when charting her career path.

Currently an endodontist, the CDS member is a retired U.S. Naval aviator and jet instructor. And just like with flying, she knows that there is no such thing as a routine endodontic procedure. Because each tooth has its own structure, Dr. Tischke said, she needs to be ready to change course "on the fly."

Dr. Tischke has had five distinct careers.

The first was as an engineer while earning a bachelor's degree from Kettering University, a private engineering school in Michigan that combines education with a real-world job.

Next came a career in the Navy as an aviator and instructor, followed by a 10year stint as a stay-at-home mom.

Eventually, at age 43, she entered the University of Illinois at Chicago College of Dentistry. After graduation, she practiced as a general dentist for five years before becoming an endodontist.

Along the way, she racked up 24 years of military service.

"In kindergarten, I'd always wanted to be a pilot. Actually I always wanted to be an astronaut, and I knew that being a pilot was a way to get there. I think I was a just a little ahead of my time because there weren't women astronauts yet," Dr. Tischke lamented.

After graduating college, she passed on a career as an engineer. She checked out how she could become a pilot in the military. The Army didn't allow women pilots at the time, so she joined the Navy.

After Aviation Officer Candidate School in Pensacola, FL, Dr. Tischke earned her commissioning as a Naval officer.

That experience was "basically 15 to 16 weeks of torture," she recalls, "with a Marine Corps drill instructor (Gunnery Sgt. Norbert). Once you were done with that you were commissioned and went to flight school."

Successfully completing flight school meant getting her wings and joining what was once called the Readiness Air Group to learn how to fly fleet aircraft.

After two, six-month cruise deployments on aircraft carriers, one on the USS John F. Kennedy and one on the nuclearpowered USS George Washington, she flew a multi-engine Grumman C-2 Greyhound, designed to carry supplies, mail and passengers to and from aircraft carriers. According to specifications on the craft, it can haul up to 10,000 pounds of cargo or 28 passengers.

Dr. Tischke said the aircraft is the largest of its kind to land on carriers now that the Grumman Tomcat has been retired. She said landing an almost 100-foot wingspan plane on a carrier with a 108-foot landing platform is challenging. But getting to that proficiency level took time.

First she learned how to land on a carrier, the USS Lexington, during intermediate training using a trainer jet. She also learned how to fly in formation and perform aerial acrobatics.

Then Dr. Tischke moved to advanced training in Texas where she received "all the checks in the box" to earn her wings. After another year training in Norfolk, VA, she learned to fly and land a C-2 Greyhound on a carrier.

She spent 10 years of active duty in the Navy and another 10 years in the Navy Reserve.

But the military's siren call lured her back into service during her first year of dental school when a National Guard recruiter offered money for school and additional scholarships for her to become a student recruiter and serve in active duty as the National Guard Dental Corps.

After that she retired from the military and focused on her dental career.

"I was pretty sure I wanted to be an endodontist then (when she graduated in 2012), but having gone through dental school with four kids and an airline pilot husband, I had to go to work for a while," she joked.

She said being in the military helped her to become a dentist.

"There's a certain amount of discipline. I came from a job where if you didn't do your homework, you didn't study, you didn't do it right . . . you died. And now I was going into a career where



if I didn't study or didn't do it right potentially my patient could die, so to me it wasn't any different as far as the consequences and the importance," she said.

Dr. Tischke said the military prepared her for dental school because she was organized and understood priorities.

"It's not uncommon for former military to go into medicine," she said. "It's kind of a natural transition: we follow check lists, there are steps you have to follow, you do the same thing over and over to get it right and you have to think on the fly, literally."

It's the "thinking on the fly" aspect of the military that many people don't understand because they view it as being rigid, she said. But, Dr. Tischke said, the reality is actually the opposite, and aviators have to be reactive to changes.

The same is true in dentistry.

"You're in there doing something, something goes wrong, you have to be quick and have to adjust to change on the fly," she said. "You have to be prepared for everything and know which way to go."

Such was the case once when she was in the eastern Mediterranean Sea north of Egypt. With 22 passengers aboard, one of her plane's engines caught fire after take-off. Without hydraulics, she would lose control of the plane with no way to manually override the systems.

"We heard a big pop, we saw the fire

"It's not uncommon for former military to go into medicine.
It's kind of a natural transition: we follow check lists, there are steps you have to follow, you do the same thing over and over to get it right and you have to think on the fly, literally."

- Gail Tischke

and then we saw hydraulic fluid streaming down the nacelle," she said. To complicate matters, the aircraft lost its gyroscope, and the aircraft carrier went under a cloud.

"So now we're in the goo with no gyro, and I'm being talked down by the controller. I've got one engine, I'm on fire and I've got passengers in the back," she recalls. "So, whoop, we came aboard."

And with that safe landing, she became the first pilot to land on the carrier with only one engine working.

"Normally, if you have an emergency like that, they send you to the beach, because they don't have the deck space," Dr. Tischke explained. But she was forced to return to the boat. It was done "simply out of need because we were too far from the beach and there were people on board."

"We don't wear parachutes because it's really kind of frowned upon if you go running out the back of the plane and jump out of it if there are still passengers in the seats that you're running past," she joked.

While landing planes on fire onto a moving ship shrouded in clouds is eventful, Dr. Tischke said the toughest job she ever had was being a stay-at-home mom.

"It was absolutely the hardest one," she said of all her jobs, "I have mad, mad respect for people who do it their whole life; it is very, very hard."

Joseph DeRosier is the CDS staff writer.



photo by isayildiz/istockphoto.com

N THIS COLUMN, I WILL EXPLAIN THE ILLINOIS DENTAL PRACTICE ACT ("the Act"), the Illinois Department of Financial and Professional Regulation ("IDFPR") and the Illinois Board of Dentistry ("BOD") and how these three interact and how they impact the practice of dentistry.

"The Act" is a dense 53-page Illinois statute that contains many definitions and requirements, chief among them:

- Definitions of "Dentistry" and "Dental Hygiene";
- Requirements to be a licensed dentist and dental hygienist;
- Treatment that a dental hygienist and a dental assistant can perform;
- Requirements that a dentist complete 48 hours (36 for a hygienist) of continuing education every three years and Basic Life Support certification;
- Enumerates the conduct by a dentist and a dental hygienist that is subject to discipline, which ranges from reprimand, probation, suspension or revocation of a dental/dental hygiene license:
- Requires every dental office have a written emergency medical plan "which shall include staff responsibilities and office protocol for emergency procedures;"
- Mandates that a dentist keep a patient's records for 10 years (presumably from the date of the last treatment of the patient. . . although the Act does not specifically state that.)

IDFPR, which oversees the regulations and licensure of dentists and dental hygienists (among many other professionals), is mandated with protecting the public by enforcing the Act to ensure that the dentist/dental hygienist are maintaining proper professional standards. When IDFPR receives a complaint, it

contacts the dental professional (the dentist, dental specialist, and dental hygienist) to respond to the complaint and to provide proof of CE compliance and a current CPR card. (This author recommends that the dental professional always retain a lawyer when dealing with IDFPR.)

For example, if a dental insurance company alerts IDFPR that it believes a dental professional has committed insurance fraud, IDFPR then contacts the dental professional to respond to the complaint. In some instances, if the complaint cannot be resolved in the investigative stage, IDFPR may file a formal complaint (like a lawsuit) or, in extreme cases, seek immediate suspension of the dental professional's license.

The Act also sets forth the composition of the Illinois Board of Dentistry and its duties. BOD shall be composed of 11 members: eight dentists, two hygienists, and one public member. BOD meets periodically to discuss many issues affecting the dental profession, including proposing new regulations or revising existing ones, to meet changes in dental technology, new public health concerns, such as COVID, and societal factors, such as mandating that the dental professional report when he/she, reasonably and in good faith, believes there is child abuse/neglect. In addition, the BOD is involved in reviewing complaints against the dental professional and, when warranted, imposing discipline to the dental professional's license.

It behooves the dental professional to know some basic facts about the functions of the Act, IDFPR and the BOD in order to stay compliant with the law, to know how to respond to IDFPR complaints, and to understand the role of the BOD. ■

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 30 years. Find more information on Dr. Green at www.greenlawoffice.net.



Dr. Pope is the CDS Foundation Chair. Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society. For more information about the CDS Foundation, visit www.cdsfound.org.

CDS Foundation Clinic welcomes new staff





HE CHICAGO DENTAL SOCIETY FOUNDATION CLINIC RECENTLY WELCOMED new clinic manager Jan Ryan and dental assistant Geraldine Muñoz to the team.

Both have diverse backgrounds and understand the workings of a general practice as well as specialty practices. Ms. Muñoz is fluent in Spanish, which enables an effective communication with a substantial part of the clinic patient population, thus providing a bridge between the patient and volunteer dentists and hygienists.

Ms. Ryan has a lengthy managerial background, but most recently comes to the CDS Foundation Clinic from the Midwestern University College of Dental Medicine, where she spent six years as an administrative assistant. She lives in Wheaton with her husband, Tom, and their three pups: Stanley, Buck and Ralph. In her spare time, she is an avid quilter.

In addition to the operational tasks, Ms. Ryan's number one priority has been to update the physical space. Along with the rest of the team, the clinic has undergone a thorough cleaning, fresh paint and a re-organization of supplies.

"Our goal is to make a day of volunteering the best possible

experience for our dentists and hygienists, and that starts with a positive environment. Our roles at the clinic are to support those who treat our patients. We want the clinic to offer a calm, happy atmosphere for the volunteers as well as the patients. But don't take my word for it – come meet our team and help give our patients their smile back," Ms. Ryan said.

For the past four years, Ms. Munoz has worked with endodontists, oral surgeons, general and pediatric dentists. She enjoys all aspects of dentistry, especially oral surgery.

"I love to learn and enjoy meeting new people. My work at the clinic allows me to interact with so many different dentists. They are all so friendly and happy to share their unique approach to the treatment at hand, which helps me to be a better assistant to everyone," she said.

Ms. Muñoz has a passion for the outdoors. She enjoys hiking with her loved ones and especially her pup, Gotti.

If you would like to meet the team and volunteer at the CDS Foundation Clinic, please contact Jan Ryan directly at 630.260.8530 or email her at *clinic@cdsfound.org*. ■



Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.

Our profession's youth: Hope for dentistry's future

Poets throughout the ages have long written verse that weaves a familiar dichotomy between the wisdom of elders with the impetuosity of youthful decisions and desires. In My Lost Youth, Longfellow uses the metaphor of the "wind's will" as an apt description of youth. It often seems like a requirement for the senior generation to point out the path of youth as a different road on which the way of life's values and importance will be lost.

For the youth of our profession, those students and newer dentists who are Millennials and Gen Z, there is a lot of chatter about how their upbringing and experiences have created a generation expecting demands and individuals needs to be immediately satisfied beyond any thought for the common good.

Many in my own Baby Boom era point out the rise of DSOs, growth of corporate entities, decline in organized dentistry membership and a different work ethic as attributes of some millennials and Gen Z that are taking dentistry down the wrong path. Our younger members and students are often criticized as being too self-assured and skeptical of any hierarchy in leadership, particularly in organized dentistry.

From my own experiences teaching dental students for the past 18 years and as a participating member of the West Side Branch, I hold hope and anticipation for our profession's future. The hope that I speak of comes from observing the humanity of our younger dentists and students facing a variety of 21st century challenges. I define that humanity through values of character, like respect, trustworthiness, fairness, responsibility and caring.

The climate for younger dentists and students is a diverse

landscape of culture, ethnicity, and varied economic opportunity through which to navigate. Combined with the pressure of mounting debts from financing their education, this new generation remains diligent and persevering in their pursuit of excellence and acceptance of accountability as healthcare providers.

Living in a time when equity and justice issues have seemingly emerged into the daily lives of most Americans, our students and younger dentists have been voicing an increased awareness and concern. In my observations of students at the University of Illinois, Chicago College of Dentistry, I have noticed a developing sense of fairness through educational experiences providing care for patients in diverse and underserved communities. These experiences have the potential to foment a value of social responsibility that, in time, may bring new perspectives to the profession's approach to access issues. Early career choices to work in in Federally Qualified Health Centers, community clinics, or the National Health Service Corps are among many examples of how this is evolving into action.

Having been afforded this privilege as a frequent observer, and occasional critic, I am consistently inspired by encounters in the classroom, clinic, and organized dentistry events with our profession's youth. The care and compassion they show for each other and their patients is what gives me such hope for dentistry's future.

Blase Brown, DDS, MS, FACD, is an associate clinical professor, Department of Oral Medicine and Diagnostic Sciences at the University of Illinois at Chicago College of Dentistry; Director of Small Group Facilitation. He has been published numerous times, recently in editions of the Journal of Dental Education. He is a member of ADA, ISDS and CDS. Dr. Brown served CDS as West Side Branch president in 2020-21. He is also serving on the Partnering to Transform Health Outcomes with Persons with Intellectual and Developmental Disabilities Steering Committee. It is a five-year granted multi-site project funded by the U.S. Department of Health and Human Services.



Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.

Sharpening that saw pays dividends

During May, I was traveling teaching continuing education courses. It was great to see so many enthusiastic doctors ready to dive into course work again.

As I finished up a second day of lecturing, I was reminded of the following story from Stephan Covey, educator businessman and author of the book *The 7 Habits of Highly Effective People*.

I've paraphrased it just a bit, but its message is very important to every dentist in our organization as well as any practicing dentist.

"There was a man walking along a path in the forest early one morning who passed by a woodsman with a saw hard at work cutting down a tree. The man gave a friendly wave to the woodsman who looked up as sweat poured down his brow.

"The woodsman quickly looked back down without waving to the man and continued furiously sawing. The man continued on to his destination, a beautiful lake in the mountains and spent a glorious day surrounded by nature. About eight hours later as it was getting dark, the man returned upon the path he had taken to the lake and again passed by the place he had seen the woodsman early in the morning.

"There was the same woodsman in the same place sawing the same tree. It looked to him like the woodsman was no further along in his attempt to saw through the tree than he had been eight hours earlier.

"He stopped and politely said to the man. "Excuse me, but when was the last time you sharpened your saw?" The woodsman stopped what he was doing and looked up and simply said "never" and went back to sawing.

The man then asked: "How long have you been using that saw? You sure could get a lot more work done if you stopped to sharpen your saw."

The woodsman responded, "Can't you see that I don't have time to stop and sharpen this saw. I am too busy trying to cut down this tree."

Are you too busy "sawing," (doing dentistry) to take the time out to sharpen your saw? We are at the half-way point between two Chicago Dental Society Midwinter Meetings and local branch meetings are getting geared up for fall.

I suggest you take the time now to block out the 2023 Midwinter Meeting dates – Feb. 23 to 25, 2023 – on your calendar.

At the same time, start looking into when your local branch will be holding meetings and continuing education programs. These are both good ways to keep your "saw" sharp and make your "task" of dentistry easier and enjoyable.

It's worth it to take the time to check out new innovations in digital dentistry including, intraoral scanning and 3D printing and imaging. Never stop learning; it's the basis for keeping your "saw" sharp. Continued learning and staying sharp gives you leverage.

Leverage is when a small amount of effort or expense yields a return many times greater than the amount put in.

The amount you gain from making yourself available for these meetings and activities is much more than the amount put in. For dental professionals who want to succeed, learning never stops.

It's time to sharpen that saw. ■

Greg Cannizzo, DDS, practices in the McHenry area. He graduated from the University of Illinois at Chicago College of Dentistry in 1987 and has been a member of CDS since 1992. He is also a member of the American Dental Society, the Illinois State Dental Society and the Academy of General Dentistry. He is the editor of the *Journal of the American Orthodontic Society* and has also been published in various dental journals.

2022-23 BRANCH MEETINGS GUIDE

Englewood

Unless otherwise noted, meetings are at: Francesca's on 95th Street, 6248 W. 95th St., Oak Lawn.

Cocktails: 6 p.m.

Dinner and Program: 7 p.m.

Information: contact Kathryn Bielik, 312.315.4605 or *klbielik@gmail.com*.

Ticket pricing:

- CDS Member season ticket: \$275
- Individual meeting fee: \$75

(includes Cocktail hour, dinner and program)

• New Dentists: one complimentary meeting

Send payment to:

Dr. Tylor Gauger, 7400 W. College Dr., Palos Heights, IL 60463. Make checks payable to: Chicago Dental Society Englewood Branch.

Tuesday, October 11

Staff Appreciation/ Vendor Night

At Oak Lawn Hilton, 9333 S. Cicero Ave., Oak Lawn

Tuesday. November 8

How Tongue Ties and Myofunctional Disorders Make Your Job a Challenge Presented by Joy Lanz, RDH, from COM Myofunctional Therapist

December

Holiday Event TBA

Tuesday, January 10, 2023

The Business Side of Dentistry
Presented by John Malone from
Four Quadrants Advisory Companies

Tuesday, March 14, 2023

Esthetic Implant Solutions
Presented by David Barack, DDS

Tuesday, April 11, 2023

Saving the Compromised Tooth
Presented by Marty Rodgers, DDS

Kenwood/Hyde Park

Meeting locations vary. Cocktails: 6 p.m. Dinner and Program: 7 p.m.

Information: contact Jazmine Daye Dillard, 773.227.6721 or *jazmine.daye@gmail.com*.

Ticket pricing: TBA

Dentistry Across the Lifespan sets the theme for branch programs in 2022-23.

- Speakers will join us to discuss the needs and oral health conditions of patients from pediatrics to mid-life to geriatrics
- Specific speakers and topics will be announced in Kenwood/Hyde Park Branch e-newsletters and upcoming issues of the CDS Review.

Meeting dates are as follows:

Tuesday, October 4

at Norman's Bistro, 1001 E. 43rd St., Chicago

Tuesday, November 1

Tuesday, December 6

Tuesday, March 7, 2023

Tuesday, April 4, 2023

Table Clinic Presentations
Presented by UIC students and residents

Tuesday, May 2, 2023

Staff Appreciation Day and Installation of Officers

North Side

Meeting locations vary. Cocktails: 6 p.m. Dinner: 7 p.m. Program: 8 p.m.

Information: contact Joanne Oppenheim, northsidecds@gmail.com.

Ticket pricing:

- CDS Member Season Ticket: \$245 (includes installation, four meetings and holiday party. Ticketholder can bring one guest to one event for free)
- New Dentist Season Ticket: \$150 New dentists may attend one free meeting before buying a season ticket.
- Individual meeting fee: \$65 (in advance)

Tuesday, September 13

The Saga of an Undetected Oral Lesion
Presented by David Iglehart, DDS
at Maggiano's Little Italy Old Orchard
4999 Old Orchard Shopping Center, Skokie

Tuesday, November 8

Dental Injuries and Equality in Sports
Presented by Rick Telander, columnist for
the Chicago Sun-Times
At Aba at the Dalcy, 302 N. Green St., Chicago

Friday, December 2

Spouses and staff invited

Holiday Party

At Tuco and Blondie, 3358 N. Southport Ave., Chicago

Tuesday, January 10, 2023

Ransomware and Cybersecurity

Presented by Bryan Currier from Advantage Technologies

At Maggiano's Little Italy Old Orchard, 4999 Old Orchard Shopping Center, Skokie

Tuesday, March 14, 2023

TMJ Problems in Patients as well as Doctor's Physical Health and Wellbeing Presented by Katie Zisk, PT, DPT, from Shirley Ryan Ability Lab At Aba at the Dalcy, 302 N. Green St., Chicago

March 2023

New Dentist Event
Location and details TBA.

North Suburban

Unless otherwise noted, meetings are at: The Glen Club, 2901 W. Lake Ave., Glenview.

Cocktails: 6 p.m. Dinner: 6:45 p.m. Program: 7:30 p.m.

Information: contact Jason Rogers,

847.250.1130 or

jason.t.rogers1@gmail.com.

Ticket pricing

(includes dinner and 1 hour CE):

CDS Member Season Ticket: \$300 New Member Season Ticket (Last 5

years): \$150

Tuesday, October 18

CBCT Imaging in Dentistry
Presented by Mohamed Fayad, DDS, MS,
PhD

Tuesday, November 15

Leveraging Anterior Single-Tooth Implant Outcomes with Digital Tools Presented by Christopher Barwacz, DDS

Tuesday, December 13

Oral Cancer for the Oral Healthcare Provider

Presented by Mohammed Qaisi, DMD, MD

Tuesday, January 10, 2023

Oral Health and the Prenatal Patient Presented by Ryan Tuscher, DDS

Tuesday, March 14, 2023

The Future of the Dental Practice: Five Things Every Dentist Should Know Presented by Marko Vujicic, PhD

Northwest Side

Meeting locations vary. Cocktails: 6:30 p.m. Dinner: 7 p.m. Program: 7:30 p.m.

Information: contact Elise Adley, 847.212.6211 or *eliseadley@gmail.com*.

Ticket pricing:

Season ticket: \$300 Individual meeting: \$125

Tuesday, September 20

Staff invited

The Modern Approach to Occupational Pain in Dental Professionals, and Management of TMD Presented by Sean McInerney, PT, DPT, OCS at Colletti's, 5707 N. Central Ave., Chicago

Tuesday, November 1

Staff invited

Intraoral Scanners, Is Now the Right Time?
Presented by Martin Kobler
at Cafe La Cave, 2777 Mannheim Rd.,
Des Plaines

Tuesday, December 6

Spouses and staff invited

Holiday Party

at Glen View Club, 100 Golf Rd., Golf

Tuesday, March 7, 2023

Asset Protection, Estate Planning and Tax Strategies for Dental Professionals
Presented by Legally Mine
at Colletti's, 5707 N. Central Ave., Chicago

Tuesday, April 4, 2023

Guided Implant Surgery: Reduce Your Stress and Increase Efficiency Presented by Kevin Kopp, DDS, FACP at Cafe La Cave, 2777 Mannheim Rd., Des Plaines

Northwest Suburban

Unless otherwise noted, meetings are at: Cooper's Hawk at 798 W. Algonquin Rd., Arlington Heights.

Cocktails: 6 p.m.

Dinner and Program: 7 p.m.

Information: contact Benjamin Belavsky, 847.215.9971 or *bbelavsky@gmail.com*.

Ticket pricing:

Regular Season Ticket: \$200 (mailed before Sept. 1); \$250 (mailed after Sept. 1) Retired Dentist Season Ticket: \$125 2020 Graduate Season Ticket: \$125 2021 Graduate Season Ticket: \$75 2022 Graduate Season Ticket: \$25

Tuesday, October 4

Infant Frenectomies: Win, Lose. . .

It's Just a Tie

Presented by Victoria Ursitti, DMD, FAAPD

Tuesday, November 1

Orofacial Pain: Differential Diagnosis and Medicinal Intervention Presented by Jasjot Sahni, DDS, FAAOP

Tuesday, January 10, 2023

Oral Soft Tissue Pathology
Presented by Nicholas Callahan, DMD, MD,
MPH, FACS

Tuesday, March 7, 2023

HPV and Oral Cancer
Presented by Mihir Bhayani, MD

MEETING INFORMATION MAY BE SUBJECT TO CHANGE.

Sign up to receive your branch e-newsletter and stay informed!

Contact Rachel Schafer, CDS Director of Communications, rschafer@cds.org.

South Suburban

Meeting locations vary. Cocktails: 6 p.m. Dinner and Program: 7 p.m.

Information: contact Ni Van, DMD, 773.627.0300 or ni.van.dmd@gmail.com.

Ticket pricing:

Season tickets: \$250 (includes: dinner, program and one drink)

Tuesday, October 11

Occlusion in Every Day Dentistry Presented by Jim McKee, DDS at Crystal Tree Golf & Country Club, 10700 W. 153rd St. Orland Park

Tuesday, November 15

Dentistry and Substance Abuse Presented by William Hamel, DDS at Crystal Tree Golf & Country Club, 10700 W. 153rd St. Orland Park

Tuesday, January 10, 2023

3D Print Workflow

Prsented by Behnam Darvishan, DMD at Cooper's Hawk Winery & Restaurant, 15690 S. Harlem Ave., Orland Park

Tuesday, March 14, 2023

Fitness and Ergonomics Presented by Tim Caruso, PT, MBA, MS at Crystal Tree Golf & Country Club, 10700 W. 153rd St, Orland Park

Tuesday, April 11, 2023

Speaker and topic TBA at Crystal Tree Golf & Country Club, 10700 W. 153rd St, Orland Park

West Side

Unless otherwise noted, meetings are at: 19th Century Charitable Association, 178 Forest Ave., Oak Park.

Cocktails: 6:30 p.m. Dinner and Program: 7 p.m.

Information: contact John Polivka, DDS, MS 708.352.4500 or jwpolivka@gmail.com.

Ticket pricing:

Season tickets: \$325

(Seven meetings. includes dinner and drinks)

First-year members: \$200 Second-year members: \$275 Individual tickets: \$85

Tuesday, September 13

The Changing Landscape: Cannabis, Tobacco and Public Health Presented by Scott Tomar, DMD, DrPH

Tuesday, October 11

How Can Dentists Develop Emotional Resilience in a World Full of Stress? Practical Strategies from Psychology, Public Health, and Neuroscience Presented by Sheela Raja, PhD

Tuesday, November 8

Temporomandibular Dysfunction: Evaluation, Classification and Treatment Sean McInerney PT, DPT, OCS, Co-Founder Elevate Physical Therapy

Tuesday, December 13

Placate or Sedate?

Techniques for Managing Difficult Patients Presented by Joanne Oppenheim, DDS, and Ken Kromash, DDS

Tuesday, January 10, 2023

Sleep Medicine and Oral Health Presented by Lisa Wolfe, MD

Tuesday, March 14, 2023

Pulp Testing: Lost Art or Pointless Bother? Presented by Steve Weeks, DDS

Wednesday,* April 12, 2023

Planning Meeting

* Day of meeting is Wednesday Location TBA

West Suburban

Unless otherwise noted, meetings are at: Maggiano's Little Italy, 1847 Freedom Dr., Naperville.

Branch Board Meeting: 5 p.m.

Cocktails: 6 p.m. Dinner: 7 p.m. Program: 7:30 p.m.

Information: contact Daniela Brzozowski. 708.337.0928, drdanielab@gmail.com.

Ticket pricing:

Season tickets: \$275

(Five meetings, includes dinner) Individual meeting: \$100

Tuesday, September 27

Tax Updates & Tax Strategies for the Dental Practitioner Presented by Megan Mathers, JD

Tuesday, November 15

From Bumps to Babes: Treating Pregnant Women and their Infants Presented by Lynse Briney, DDS

Tuesday, January 10, 2023

Identification of Eruption Issues: What to Watch for Presented by Zach Frazier, DDS

Tuesday, March 14, 2023

Clinic Night

Numerous presenters

Tuesday, April 11, 2023

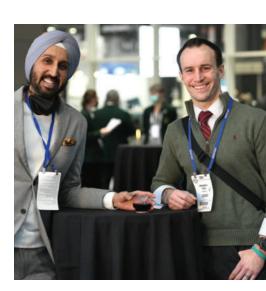
Regeneration in Periodontics Presented by Sonia Belani, DDS



Registration begins Nov. 1 at CDS.org







THE MIDWINTER MEETING BRINGS YOU UNPARALLELED OPPORTUNITIES TO LEARN

from leading dental clinicians and industry experts. Visit with hundreds of exhibitors, where you can try out the latest innovations in dental products and services and watch product demonstrations. Then meet up with friends and colleagues at social receptions. Engage in valuable team building with your staff. Learn more at CDS.org.



classifieds Place your ad online at CDS.org

DEADLINES

September/October	Aug. 2, 2022
November	Sept. 10, 2022
December	Oct. 12, 2022
January/February	Dec. 1, 2022
March/April	Jan. 26, 2023
May/June	April 13, 2023
July/August	June 1. 2023

All advertisements, changes and extensions must be submitted in writing. $\ensuremath{\text{No}}$

ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

CDS MEMBER RATES:

- Standard Ad: \$115 base price (30 words), \$5 per extra word.
- Premium Ad: \$145 base price, (30 words) \$6 per extra word.

NON-MEMBER RATES:

- Standard Ad: \$175 base price (30 words), \$6 per extra word.
- Premium Ad: \$225 base price (30 words), \$7 per extra word.

RESTRICTIONS

For Sale ads: Dental practices listed for sale within this section of the CDS Review are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

Changes or edits to ads: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

Disclaimer: Although CDS believes that advertisements published in the CDS Review are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

OPPORTUNITIES

DENTAL ASSOCIATE, PART-TIME: Part-time associate position in a high tech dental office. Our Office has 3-D imaging, dental microscope, hard and soft tissue lasers. We utilize 3-D printing and both iTero and Medit i700 scanners. This is an excellent office for a young associate to get the mentoring you need to excel in this profession. We have been in practice for over 40 years now. Please send your CV to rpfitton@comcast.net.

OUTSTANDING OPPORTUNITY: Family Dental Care is a dental group owned by dentists (over 150 employees) and is expanding and seeking general dentists, specialists and residents.
Currently seven locations and growing. Our partners earn at the top 1% of dentists. Come and talk to them. Highly competitive salary. No Public Aid or HMOs. Latest technology including digital X-rays, microscopes, CEREC, CBCT, LANAP with specialists on staff. Full-time or part-time positions available. Very busy quality-oriented practice. Recent graduates welcome. Call 773.978.7801 (ask for Peter) or email personnel@familydentalcare.com.

DENTIST: North Side-based group practice has position available for enthusiastic, personable individual who enjoys performing oral surgery. Excellent compensation. Multi-doctor office and large friendly staff. Please contact us at toothgroup.chicago@gmail.com.

ORTHODONTIST AND ENDODONTIST

NEEDED: Webster Dental Care has openings in various locations for either full-time or part-time orthodontists and endodontists. You would be replacing departing staff so a full schedule from day one. Great compensation. Send resume to Dr. Steven Rempas at drsteve@webster.dental.

FULL-TIME DENTAL ASSOCIATE WANTED, JOLIET: Well-established, privately owned dental practice located in Joliet, looking to add an experienced associate to our team. The office is a beautiful, state of the art facility with a great reputation and strong patient base. The right candidate will enjoy the technologically advanced office, highly trained support staff, unlimited compensation potential and a true path to partnership. crossana@smilepartnersusa.com.

ASSOCIATE DENTIST.

Full-time and part-time opportunities available in our busy, growing Aurora and Joliet locations. Practice all phases of dentistry on a diverse population base. New grads welcome to apply. Full-time associates earn between \$220,000 and \$300,000 per year. Email drshweta15@yahoo.com.

DENTIST IN BEAUTIFUL YORKVILLE: Seeking an experienced full-time or part-time dentist for our amazing, well-established office in beautiful Yorkville, IL, 3,600 square-foot office with all digital technology including iTero scanner. We offer all dental services including dental implants and orthodontics. Please send CV to uicdds@gmail.com.

PART-TIME DENTAL ASSISTANT/FRONT DESK: Part-time front desk/assistant needed in Naperville office. General dentistry and orthodontic experience required. Must have experience with Eaglesoft. Send resume to lenzdds@att.net or fax to 630.717.7542.

GENERAL DENTIST, CHICAGO LOOP: Tired of corporate dentistry and in-network games? Do you live a healthy lifestyle and want to bring that to your work? Come learn what it means to provide fee-for-service integrative dentistry to people that appreciate whole health care. Try us out without commitment, but we are hoping to find a long-term "endgame" full-time or part-time general dentist associate for our woman-owned, six-chair, state-of-the-art Loop office facility with committed staff. Read our reviews to get a feel for how we work. Super flexible on hours and pay. Will do teletalk first to be sure you are not wasting your time. We promise you will like it here. Ranked one of the top offices in Chicago by Consumer Reports, not a paid ranking service, this is the real deal. Senior dentist is referring most treatment to associates and reducing her hours, so there is definitely room to grow. Due to the hygiene shortage, it will be a little too much hygiene initially, we think of it as a great place to meet our long-term committed patient base. Super convenient to public transportation, no weekend hours, and the latest appointment is 5 p.m. We offer 401(k) benefit. Fully equipped, six-operatory office with iTero scanner. Screen patients' saliva with a phase-contrast microscope ozone treatment. Learn what are the right natural products to buy or make at home. Salivary testing with SillHa and oral DNA create networks with other healthcare providers to create a whole-body approach to dentistry. Sleep, airway, bacterial analysis of the microflora - all of this impacts whole health. Work with healthy, like-minded patients and healthcare providers who appreciate this approach. Contact therese@choicesindentistry.com.

ASSOCIATE DENTIST FOR GROUP PRACTICE: Group practice with locations around Chicagoland looking for a comprehensive dentist. We utilize the latest technology and have mentors to help grow your skillset. We are looking for someone to care, connect, and commit to our patients and staff. Contact Omar Mohammed at o.mohammed@mirzadental.com or 630.703.8431.

SEEKING FULL-TIME/PART-TIME DENTIST and hygienist: Full-time and part-time positions available for a dentist and a hygienist at our modern state-of-the-art clinic located in Bridgeview. We see a mix of PPO, Medicaid, private adult and children patients. Email resume to bridgeviewsmiles@gmail.com.

FULL-TIME ASSOCIATE POSITION:

Well-established dental office in the Willowbrook area seeking a committed long-term associate. This is an exceptional opportunity to grow in a fee-for-service and PPO only office. Prime location with new technology, and established professional team here to support and give new associate a place to grow into and call home. Please email CV toalexbeagel@gmail.com.

dental office seeking a motivated, caring general dentist to join our growing, well-established dental practice. Candidate should be comfortable working with children and quality oriented. Great opportunity for recent grads. Please email your CV to basseldds@yahoo.com.

ASSOCIATE WITH NEAR-TERM BUY-IN potential: Exceptional opportunity for a general dentist to join our fee-for-service highly respected super GP practice with an impeccable reputation of quality and integrity. Our current annual revenue is in the \$2 million range. Offering an exceptional standard of care, our practice is well established in a near western suburb of Chicago. Features include a highly skilled and dedicated team, and state-of-the-art technology in a prime location. I am seeking a dentist with the same practice philosophy to begin as an associate and then progress to ownership. Minimum of three years of experience preferred. A candidate with a GPR is a big plus. Please email or call Mark Pesavento mark.pesavento@cpa.com, 708.309.8399.

DENTAL ASSOCIATE:

A highly motivated compassionate general dentist needed for our dental office in Lombard/Oak Brook area. (PPO and fee-for-service patients only.) Please email resume to highlandsdentalcare@gmail.com.

FULL OR PART-TIME GENERAL DENTIST:
Seeking full-time or part-time general dentist to join our well-established family-oriented fee-for-service practice in Oak Lawn. Great patients and a friendly highly trained staff.
Looking for a motivated individual with good patient and clinical skills. Daily minimum guaranteed. New graduates welcome. Please fax resume to 708.423.0719 or email asbin@aol.com.

PART-TIME ORAL SURGEON

\$10,000 sign-on bonus: Great Lakes Dental Partners is seeking an oral surgeon to work part-time (six to eight days per month) at our offices in Chicago, Frankfort, Matteson, Oak Park, and Hyde Park. We can offer a generous daily guarantee, a competitive compensation structure, and a high patient volume. Please send your resume to sahmed@gldpdental.com and take a tour of our facilities.

PART-TIME/FULL-TIME GENERAL DENTIST: Part-time/full-time general dentist needed for a very well established practice in south-west of Chicago. Our office is digitial with well trained staff. Flexible hours. Adult and kids, private, PPO insurance and Medicaid. Please send your resume to dentalwish12@gmail.com. New grads welcome.

ENDODONTIST:

\$10,000 sign-on bonus: GLDP is looking for an endodontist to work part-time (four to six days per month) at our Chicago offices. We have multiple offices within that area ready to refer patients to you. The location will be Downtown and Hyde Park. We are flexible on days and offer very generous daily minimums and a compensation structure. Send your resume to sahmed@gldpdental.com.

PART-TIME PEDODONTIST WANTED: Chicago and suburban locations. Generous per diem compensation. Half- or full-day weekly or bi-monthly. Flexible schedule. Digital/chartless offices. Malpractice insurance paid. New grads welcome. No HMOs. hiring@allstardentalclinic.com.

ENTHUSIASTIC EXPERIENCED GENERAL

dentist: Part-time enthusiastic general dentist to join our established state-of-the-art, fee-for-service family practice. Our office is focused on providing outstanding patient and employee experiences. New grads welcome to apply. We're looking for candidates with outgoing personalities, great work ethic and strong team players. Candidates must be skillful and confident in treatment planning. You will have the clinical autonomy to diagnose and treat patients. Opportunity for partnership for the right candidate. If interested, send your CV to drnikolk@qmail.com.

DENTISTS WANTED, 5 CHICAGO AREA OFFICES: Gain tons of real-world experience in a digital, chartless office. We love to mentor new dentists. Hit the ground running and improve your clinical/personal skills while earning \$200,000 to \$300,000 without waiting to build your own clientele. Treat all ages. Sign-on bonus and guaranteed daily rate. Malpractice insurance paid. Free CE. Partnership opportunities. No HMOs. One-page contract. Will consider part-time also. hiring@allstardentalclinic.com.

ASSOCIATE GENERAL DENTIST BOLINGBROOK

Wonderful full-time associate opportunity with 15-year established patient base of PPO, fee-for-service, Medicaid (kids only) in Bolingbrook. Latest technology in the office, including digital scanning and pano/ceph. Well-trained and certified assistants and focus is on quality dentistry. Good opportunity to produce well without compromising on quality. Please send resume to dentalpointe@gmail.com.

OAK LAWN GENERAL DENTIST NEEDED: Current associates making \$1,200-plus per day. Part-time and full-time positions available, no late evening hours, competitive compensation. We are an established private practice in Oak Lawn. Rapidly growing practice is a perfect home for a skilled and motivated dentist. Must also be comfortable with treating kids. Email dental.hr4647@qmail.com.

GREAT LAKES DENTAL PARTNERS: GLDP is seeking specialists to join our team. We offer top market pay and great benefits. Pediatric dentist, Valparaiso, IN; full-time pediatric dentist, Chicago, two to five days per month; endodontist, Chicago, two to five days per month; oral surgeon, Chicago, two to five days per month Please send your resume to sahmed@gldpdental.com

ASSOCIATE DENTIST: Private offices in Chicago Heights, Flossmoor, Cicero and Richton Park seeks part-time/full-time dentist with a patient base of PPO, fee-for-service and Medicaid. Our website is atozmagicdental.com. We are a rapidly growing dental organization offering clinical autonomy, mentorship and high earning potential for ambitious dentists. All specialties offered on site. Please email CV to atozdentalcare@hotmail.com.

PART-TIME/FULL-TIME ASSOCIATE DENTIST:
Part-time/full-time dentist needed for modern
digital private practice located near Bourbonnais.
Established fee-for-service/PPO practice. Willing to
offer flexible schedule and competitive compensation with daily minimum guaranteed. Email CV to
chicagocity.photo@gmail.com.

UNMATCHABLE OPPORTUNITY: Established for more then 10 years with an excellent patient base, our extremely productive and fully digital practice located in northwest suburbs needs a full-time general dentist. We keep our patient care, our No. 1 priority, with no compromise on the quality of our dental care. Our doctors have complete autonomy over their cases as we do not micromanage. We treat our doctors with utmost respect, as for us, our doctors are not just numbers. Unmatchable compensation as its base on industry leading 37% on production or \$1,000 per day guaranteed daily minimum, whichever is higher. Up to \$100,000 in signing bonus. Paid holidays, paid vacation, medical, dental and vision insurance, 401(k). Relocation bonus if you are willing to relocate. Paid malpractice and CE allowance. Visa sponsorship is available. This unmatchable opportunity has a true potential of making between \$350,000 and \$400,000 per year. Our current provider on average produces between \$5,000 to \$6,000 per day. northwestdentalpc@gmail.com.

ASSOCIATE DENTIST NEEDED: Flex Dental in Bloomingdale is looking for a part-time or full-time associate. The office is digital, including CBCT and CEREC. All work is done in-office; from fillings to "All on X." Not corporate. Please email alapor2@gmail.com, or call 630.893.7900, if interested. Check out our website, www.flexdental.net.

GENERAL DENTIST NEEDED: Private office located near Hyde Park looking for general dentist. Robust patients base along with supporting staff, fully digital, daily minimum guaranteed with competitive pay. Full clinical autonomy, mentorship and support by the experienced providers. New grads welcome. Email dentistjobs12@gmail.com.

ASSOCIATE GENERAL DENTIST:

A very well-established practice in the Hyde Park community is seeking a candidate that has completed a minimum of one year of private practice, or a GPR program. This is a full-time position. Two to three Saturdays a month. We are completely digital, CBCT, intraoral scanners, and in-office milling. Please contact Dr. Kaufman, loukauf@gmail.com.

PART-TIME ASSOCIATE

Looking for a part-time general dentist to join our established private practices in Chicago. Awesome patient base. Busy, growing practices with great staff. Please email resume to hedstrom78@yahoo.com.

DENTIST ASSOCIATE WANTED: Are you committed to excellent patient care? Are you seeking a position with an incredible team? Are you searching for a place to call home? We are looking for an associate dentist for our private practice in Yorkville, guaranteed salary, commission. Please send your resume to joegruberjjj@gmail.com.

GENERAL DENTIST:

Busy PPO and private pay office looking for a full-time/part-time dentist with a minimum of one year of experience. Great compensation/daily guarantee, No Medicaid/HMO. Dentist should be proficient in all aspects of general dentistry. Please contact nwestpractice@gmail.com.

HIGHER INCOME POTENTIAL: Part-time general dentist wanted for modern Chicago (north side) office. Some private practice experience preferred. Staff are well-trained and efficient. We provide comprehensive treatment including molar endo, surgical third molar extractions and implants. With our support, please be ready to go outside your comfort zone to become more proficient, more efficient and more productive. Please email ilgeneraldentist@qmail.com.

YORKVILLE ASSOCIATE POSITION

Full-time associateship position available in a well-established practice. 100% fee-for-service. Great support staff, fully digital modern office. Offering a very attractive compensation package. Please email resume to *jplescia@e-ppc.com*, 630.890.6074.

SUMMER OPENINGS, WEBSTER DENTAL CARE:

Webster Dental Care has openings for family oriented dentists for our Hoffman Estates and Schaumburg offices. Cerec and Invisalign experience is a plus. We also have openings for endodontists (full-time or part-time), orthodontists (full-time or part-time) and periodontist (part-time). We are also looking for hygienists (full-time or part-time). We have beautiful offices and a great support team. Send your resume to Dr. Steve Remppas at drsteve@webster.dental.

PART-TIME/FULL-TIME ASSOCIATE: UDC of Orland Park looking for part-time/full-time associate with three-plus years of experience. Please call or text Raya at 708.986.6736.

GENERAL ASSOCIATE DENTIST: Elmhurst Dental Care is actively seeking a highly motivated dentist for our very busy family practice located in Elmhurs. We are seeking a full-time associate general dentist to join our well-established practice at the end of July. Fee-for-service practice with solid patient base needs a professional experienced in all phases of general dentistry. Knowledgeable staff with state-of-the-art equipment. If interested, send your CV to hr@elmhurstdental.com.

BEST FULL-TIME OPPORTUNITY: Located in far north suburbs, near Six Flags Great America, our established, extremely productive and fully digital Practice, needs a full-time general dentist. Must be fluent in all phases of general dentistry. We have trained and friendly staff and a solid patient base. Exceptional salary package as its based on 35% on production or \$750/day guaranteed daily minimum, whichever is higher. Up to \$100,000 in signing bonus. Medical, dental and vision insurance, 401(k), paid malpractice and annual CE allowance. Visa sponsorship available. busydental@yahoo.com.

Busy and growing fee-for-service office in Skokie is looking for a part-time doctor to join the team. Learn from an experienced doctor and staff, while also having an established patient base. Dates are flexible, but ideally looking for some combination of Wednesdays, Fridays, and every other Saturday. Position comes with competitive pay and benefits. If interested please contact 1699dental@gmail.com.

GENERAL ASSOCIATE DENTIST: Beloit Dental Care is actively seeking a highly motivated dentist for our very busy family practice located in Beloit, WI. We are seeking a full-time associate general dentist to join our well-established practice. Fee-for-service practice with solid patient base needs a professional experienced in all phases of general dentistry. Knowledgeable staff with stateof-the-art equipment. Email CV to hr@elmhurstdental.com.

GENERAL DENTIST NEEDED: Well-established office in Frankfort is seeking a general dentist with broad business and dental associate skills. Qualified candidate must be confident and skillful enough to become top earner and expand the practice's existing referral network. We offer competitive compensation. Continual growth and advancement through dedication and accomplishment should be our shared goal. Associate dentist will be taught techniques so they can perform productive procedures such as implant placement, extraction of impacted thirds, etc. To learn more about this opportunity email your CV to dentalgenix.info@gmail.com.

Need a change in your career path or just tired of managing staff and a business? Afdent is looking for a general dentist to join our team in either Mishawaka, IN, or Fort Wayne, IN. Experienced dentists will earn up to \$250,000 to \$300,000, plus benefits, guaranteed salary no commissions, four-day work week, multiple doctors on staff, fully trained dental assistants. Liberal sign-on bonus and paid relocation expenses. Never place a restoration again, total expanded functions. Practice the way it should be. Must be capable in all fields of general dentistry, including oral surgery and molar endo. Will pay for the trip to visit our practice. Send resume to mmiller@afdent.com or apply on www.afdent.com.

PART-TIME/FULL-TIME ASSOCIATE: Well-established multi-specialty office in Orland Park is in need of a full-time and part-time general dentist. Large patient base PPO, fee-for-service, great support staff, fully digital state office with CBCT. Please email resume to raya@udclinics.com or call/text 708.986.6736.

GENERAL DENTIST: Our state-of-the-art office is looking for an energetic and experienced dentist. We are offering three to four flexible days per week between our two locations. Compensation is paid on production, and we have a hygienist on staff. You will have the clinical autonomy to diagnose and treat patients. Please send resume to ivorydental47@gmail.com.

We have a great opportunity for a full-time/part-time general dentist to join our established private practices in Elk Grove Village. Awesome patient base, Busy, growing fee-for-service/PPO practices with great staff, modern, all-digital, 3D CBCT equipment. Great compensation and super support. New grads welcome to apply. Please email CV to lakemoordental@gmail.com for considerations.

GENERAL DENTIST NEEDED: Established practice in Berwyn looking for a full-time general dentist on Tuesdays, Wednesdays, and commit one to two Saturdays a month. We are looking for someone well versed in all aspects of dentistry including endo and oral surgery/implant dentistry. Please send your resume to careersinberwyn@gmail.com. Position to start ASAP.

We're seeking associate general dentists to join an amazing work culture. We are looking for driven, positive, and skilled general dentists to join our busy and rapidly growing practices. We offer a very positive company culture with significant income potential and career growth. Dentologie is focused on providing outstanding patient and employee experiences. New grads welcome to apply. We're looking for candidates with outgoing personalities, great work ethic and strong team players. Our awesome team of doctors help contribute to a positive and nurturing learning environment for our team. Full-time position is available. Visit our website at www.dentologie.com and @dentologie to get info on our practice from our website and Instagram page. Please email resume to drk@dentologie.com.

GENERAL DENTIST NEEDED: Private office in a northwest suburb is looking for a general dentist who participates in PPO and Medicaid (no HMO). This is a fantastic opportunity for an enthusiastic general dentist to build his/her career in our state-of-the-art and fully digitalized office. The practice will provide mentoring and support from our multi specialty team and staff. We offer a very attractive compensation based on collections. If interested, please email resume to grayslake15622@gmail.com. New grads welcome to apply if already participating in Public Aid.

FULL-TIME AND PART-TIME GENERAL DENTIST:

Well-established multi-specialty office in western suburbs is in need of a full-time and part-time general dentist for its two locations. Large patient base PPO/fee-for-service, great support staff, fully digital state office with CBCT. Very competitive compensation package. Earning potential of over \$250,000 to \$300,000 a year. Please send CV to drsud.dds@gmail.com.

GENERAL DENTIST NEEDED: Well-established offices in northwestern suburb (Palatine and Schaumburg) seeking a general dentist. Paid based on production not collection, so you will always be paid for the work you do. PPO/fee-for-service. Office equipped with CBCT/Ceph/all-digital. Send CV to ydmoon82@gmail.com.

ASSOCIATE DENTIST WANTED:

Chicago northwest suburbs. State-of-the-art private practice seeking motivated individual to join our team. Services provided include CEREC crowns, implants, endodontics, oral surgery, aesthetic and general dentistry. Starting at three top four days a week, no weekends, mostly fee-for-service. Opportunity for partnership for the right candidate. Immediate opening available. Please email resume to dentalguru28@qmail.com.

GENERAL DENTIST NEEDED: Associate needed in state-of-the-art, busy, multi-specialty office in far west suburb close to Aurora/Naperville area. Very competitive pay, CE and mentorship available. Great patient base, great staff. Opportunity to grow and learn while being productive. Apply at dentist2235@agmail.com.

GENERAL DENTIST IN BOLINGBROOK

Wonderful part-time/full-time associate opportunity with 15-year established patient base of PPO/fee-for-service/Medicaid (kids only) in Bolingbrook. Latest technology in the office, including digital scanning and pano/ceph. Well-trained and certified assistants and focus is on quality dentistry. Good opportunity to produce well without compromising on quality. Send resume to dentalpointe@gmail.com.

GENERAL DENTIST NEEDED: Private office in northwest Chicago is looking for a general dentist and dentist with implant experience for an all-on-4 implant, full mouth, cosmetic and restorative practice. Must have good chairside manner and excellent clinical skills. Send resume/CV to nwchicagodentist@gmail.com.

DENTAL HYGIENIST OPPORTUNITY.

email gduquaine@dentalassociates.com.

Full-time and part-time hygienist opportunity at Dental Associates, Orland Park and Alsip locations. Attractive compensation.

Comprehensive benefits. Use the latest technology and provide the best dental care to our wonderful patients.

www.dentalassociatesorlandpark.com;

www.alsipdentist.com;

ASSOCIATE DENTIST, PART-TIME: Heart of DuPage, new office, two days a week, room to grow. Looking for a motivated dentist ready to learn, PPO/Medicaid. Teamwork centered. Send CV to dsltd3@gmail.com.

ENDODONTIST NEEDED PART-TIME:

Plainfield practice would like to welcome an endodontist to join our four-GP practice. Great location, excellent facilities, full support. dentalposition33@yahoo.com.

FULL-TIME OR PART-TIME GENERAL DENTIST: Established office in Des Plaines looking for a general dentist, modern operatories, CBCT, fee-for-service, PPO and Medicaid for kids only. Friendly staff, privately owned by the practicing dentist. A great opportunity for a new graduate looking for stability, income and mentoring. dentalinfo47@gmail.com.

GENERAL DENTIST PART-TIME BARRINGTOL

Excellent opportunity to work in a state-of-the-art practice, providing advanced general dentistry in a friendly environment, supported by the latest technology and great staff. ptdentaljob@yahoo.com.

ENDODONTIST NEEDED: Well-established Naper-ville office, is in need of an endodontist one day a week. Strong patient base, fee-for-service/PPO, CBCT, microscope on site. Trained dental assistants. Very competitive salary. Looking to fill position immediately. Please email CV to drsud.dds@amail.com.

ASSOCIATE DENTIST NEEDED

Associate dentist needed for a multi-location practice 15 minutes outside downtown Chicago. Flexible schedule. Part-time or full-time. 35% collections/\$650 minimum guarantee. Great staff in place to help with an easy transition. New grads welcome to apply. Email resume to info@flossdentalstudios.com.

WELL-ESTABLISHED MULTI-OFFICE: PPO, fee-for-service practice in the Naperville area is ready to add on another associate. If you love working in a group environment (not corporate-owned) and want to have access to the latest technology, including cone beam imaging, then look no further. If you are confident in most phases of dentistry, have a fun personality, and have at least three years of private practice experience, send your resume to doctorsws@qmail.com.

PART-TIME ORTHODONTIST:

Licensed orthodontist for work one day per week in high-end fee-for-service office in Sycamore, IL. Please send resume to jbunn@collinsdentalgroup.com.

ENDODONTIST NEEDED: Our Berwyn practice is looking for a licensed experienced endodontist. We are a high-volume multi-specialty practice with general dentistry patients to cycle through as well as outsourced referrals. You will have the clinical autonomy to diagnose and treat patients. Partnership opportunity available. Highly competitive compensation. Email resume to careersinberwyn@gmail.com. Job type, part-time. Contract, \$25,000 to \$100,000 per year.

We have a great opportunity for a full-time, part-time general and pediatric dentist to join our established private practices in McHenry. Awsome patient base, Busy, growing fee-for-service/PPO practices with great staff, modern, all-digital, 3D CBCT equipment. Great compensation and super support. New grads welcome to apply. Email CV to lakemoordental@gmail.com for considerations.

FULL-TIME GENERAL DENTIST: Busy multi-specialty office in the western suburbs is looking for an energetic and out going general dentist to join our growing team. State-of-the-art office with the latest technologies. Dentist owned and operated, PPO/fee-for-service no Public Aid or HMO. Competitive compensation package, looking to fill this position immediately. Excellent work environment, with great support staff. Please email CV to drsud.dds@gmail.com.

Webster Dental Care needs an orthodontist three to four days a week to take over cases for a departing doctor in our Hoffman Estates. Portage Park and La Grange Park offices. You should be skilled in both traditional ortho and Invisalign cases. \$1,200 per day guarantee with incentives on every case. Send resume to Dr. Steve Rempas, drsteve@webster.dental.

ASSOCIATE NEEDED: Part-time associate needed for our all digital, upscale office in Westmont. Only fee-for-service and PPO patients seen. Email resume to editadowners@yahoo.com.

Great Lakes Dental Partners seeks a part-time endodontist and oral surgeon in Chicago. Both positions are part-time three to seven days a month. We are offering a competitive pay structure, flexible schedule, and a high patient volume. For more details, please send your resume to sahmed@gldpdental.com.

NORTH SHORE: Fee-for-service practice seeks a full-time or part-time associate dentist. Our practice uses cutting edge technology (Solea Laser, CBCT, iTero scanner, digital radiographs). Ideal candidate should have at least two years of extensive private practice experience, produce high quality dentistry, and be able to provide an exceptional patient experience. If interested, please summit CV to ddsnewchicago@gmail.com.

FOR RENT

Prime exposure on Milwaukee Avenue, ample parking, 1,600 square feet. Rent, leasehold improvements, and terms negotiable. Build out complete and adjustable. Proven successful location. Call 847.404.6458.

PRINTERS ROW DENTAL OFFICE FOR RENT: 20-year cosmetic dental office Chicago location for rent; 1,800-square-foot ground floor office with big retail windows bustling with residential and retail foot traffic. The economy is good with lot's of pent up demand for cosmetic dentistry. Mixed retail and residential premium neighborhood. Located within a mile of all major Chicagoland highways, commuter train stations and public transport. Live and work in the best Downtown neighborhood centrally located for sports venues, entertainment, museum campuses and lakefront recreation. Strong community loyalty and downtown location makes this a unique opportunity. Long-term lease available. gapltd@gmail.com.

Pristine, two-operatory suite in 25 E. Washington, the premier Loop dental location. Pristine, two-operatory dental suite available for immediate occupancy. Bright northerly views flood this 17th-floor, very efficient suite of 761 square feet. Photos and floor plan for suite 1721 available at www.25eastwashington.com. For more information, or to arrange a tour of this or two other dental suites, please contact Shelly Shannon at 312.863.6205 or sshann on @aspire properties. com.

PRACTICE FOR RENT

Office for rent in north Chicago area with all equipment. The office has four operators with all digital X-rays and open dental software. The office been new remodeled. The rent is \$8,000, that's including space rent and equipment. For more information, please call 773.865.2859 or email rabeh0398@yahoo.com.

SPACE SHARING

NORTHERN CHICAGO AREA/OFFICE SHARING: Modern dental practice, located in Gurnee is looking to share eight-operatory office with a specialty dentist (preferably endodontist or oral surgeon). Email dr.shanthi@hrlaserdentistry.com.

LOMBARD, MERGER /SPACE SHARING: Looking for area practices or dentist to merge into this practice. Great location with CBCT/PanCeph in place. Will entertain all transitional arrangements. Email ddslombard@gmail.com.

Beautiful and modern office in Lombard with five plumbed ops, CBCT has a great potential for growth. Ideal for new and/or experienced dentist/specialists. Will entertain all forms of transitions including partnership. Contact ddslombard@gmail.com.

FOR SALE BY OWNER

In Sauganash area: Great opportunity for a general dentist to buy an active, well-established family dental practice with three updated operatories. Located at Cicero and Peterson avenues. Send interest to Dr. Richard Vogel at doctorv24@qmail.com.

CENTRAL MISSOURI: Eight operatories, in-house lab, all digital technologies, Dentrix. 2021 collections: \$1.92 million. Single building, recently remodeled, is available. Easy drive to cities or outdoor recreation. Exceptional team. Estimated \$600,000 annual doctor compensation after loan and expenses. Dental Practice Professionals, 888.390.7336. kathy@dppservices.com.

PRACTICE FOR SALE: Long-established, fee-for-service, all cash (no insurance) practice focused on implant restorative care one hour south of downtown Chicago. Modern equipment including digital orthopan, with room to expand operatories. Please email dentalopportunity2022@gmail.com.

For reprints please contact the Publisher.

PERFECT PLACE TO BEGIN, IN GREAT SETTING: If you would like to continue your journey as well as further our legacy of 40+ years of excellent service to great families, then we should talk. We are semi-retired 120 to 140 days per year), doing \$500,000 to \$550,000 pre-pandemic, and \$439,000 last year in two great communities of Frankfort and Tinley Park. Would love to introduce and mentor individual(s) seeking new horizons in serving these patients who appreciate painless, caring and complete fee-for-service dentistry. Would consider associate with option to purchase. Respond to smyleguyoffice@comcast.com.

OFFICE FOR SALE: For sale, four ops, all digital. Pre-Covid gross \$360,000, post-coved gross \$200,000. Three ops full equipped. \$120,000. Call Bill at 707.287.3887, Orland Park.

OFFICE FOR SALE BY OWNER

Kankakee, Three fully equipped operatories, all digital. Gross, \$200,000. \$120,000 includes building. Call Bill at 708.287.3887.

PRACTICE FOR SALE IN 5 YEARS: Chicago Northwest Side four-chair dental office is inviting working partnership for general dentistry in PPO/fee-for-service. Fully equipped digitalize operatories. Owner is retiring in five years or sooner. Real estate available.

Call Jan at 773.792.0123 or email drtruszkowski@yahoo.com.

SIRONA PANO/CEPH, LIGHT USE

Pano/Ceph Sirona XG 3D Ready- Excellent Condition, like new. Pano minimally used. Ceph never used. All hardware included. \$15,000. Local pick-up only. Northwest suburbs of Chicago. Please email farahsa65@gmail.com.

FOR SALE BY OWNER: For sale, three ops, all digital. Gross, \$200,000. Fully equipped. \$120,000, includes building. Kankakee. Call Bill at 708.287.3887.

PRACTICE FOR SALE: Chicago, southwest side, fee-for-service/PPO, well-established, updated practice. \$1.3 million plus collections, six operatories, CBCT, digital X-rays and intraoral scanner, Eaglesoft. Highly visible with free parking lot in a busy shopping center. Email chicagodentalpracticeforsale@gmail.com.

W&H IMPLANTMED: Dental driver with handpiece. Out-of-the-box new with no functional defects and all accessories included from original purchase. Asking \$3,500. 312.375.7043 or email rorypranger@gmail.com.

PRACTICE LIQUIDATION: Equipment and supplies for sale. Midwest handpieces; surgical, endo, perio and restorative instruments. Ney surveyor, Denar articulator, Baldor lathe, electrosurgical unit and more. Contact Michael at 847.840.7646.

CLINIC FOR SALE.

18-year-old clinic located in Chicago, fully digital, three ops. 2021 gross \$350,000 for two days per week. Doctor is leaving city. Asset transfer \$35,000. Email ddschicago@hotmail.com.

3SHAPE TRIOS 3 SCANNER: Open box, never used. Item in excellent new condition with no functional defects. Includes accessories found with the original product. Asking \$20,000 or best offer. For more info call office at 773.589.1400 or email eeazab@aol.com.

PRACTICE FOR SALE:

Three ops office, in medical building located in Crest Hill. Great opportunity for a new dentist. Low overhead. Seller motivated to sell. Please contact ddsmom32@aol.com.

PRACTICE FOR SALE: Fully built-out and equipped, three ops (fourth plumbed) Two-year-old practice. Located in a very busy commercial shopping complex with collections \$600,000 in 2021, 40% fee-for-service, 40% PPO and 20% Medicaid. Great location on Milwaukee Avenue in Glenview. Please email shanmukha_us@yahoo.com.

DEFICE FOR SALE BY OWNER

Orland Park, three fully equipped operatories, all digital. Pre-Covid, \$310,000 gross; post-Covid, \$200,000 gross. Fourth operatory plumbed. \$120,000. Call Bill at 708.287.3887.

GP PRACTICE, NORTHWEST INDIANA: Five-star patient-rated GP practice located in Northwest Indiana is for sale due to owner's relocation. Six ops. Collections: \$823,000 in 2019, \$574,000 in 2020, and \$656,000 in 2021. Please email mark_dankowski@yahoo.com or text/call 219.333.1968.

PERFECT OFFICE TO START OWNERSHIP: Freestanding dental office in Franklin Park, did \$500,000 in collections in 2021. This is the one you've been searching for. Three fully equipped ops with A-dec equipment. Did \$500,000 in collections in 2021. Room to add two more ops. 25% PPO, 25% private, 50% Medicaid. Newer build-out so you won't have to spend much money. Just put up a new sign and start making money. Email *708dds@gmail.com*.

GENTLY USED EQUIPMENT: Air Techniques ScanX IO Intraoral Scanner, 2019. Very gently used in small solo practice, \$12,500. Solmetex HG5 Mini Amalgam Separator, 2019, never out of box, \$900. Acteon Satelec Scaler (used for three months) with two wrenches and two tips, \$110. AirVac by Mizzy, \$350. Email mlknabe@yahoo.com for photos. Must pick up.

BUFFALO GROVE, AVAILABLE IMMEDIATELY: Fully built-out and equipped, three ops (fourth plumbed). Located in a newer commercial condominium building. Office and dental equipment only, available immediately. office.sale.1431@gmail.com.

OFFICE FOR SALE: For sale, four ops, all digital. Pre-Covid gross \$360,000, post-coved gross \$200,000. Three ops full equipped. \$120,000. Call Bill at 707.287.3887, Orland Park.

FRANKFORT, THREE-CHAIR DENTAL OFFICE for sale due to health concerns. Forced to sell after 40 great years serving generations of great people in unique small-town atmosphere of Frankfort. Great opportunity for growth as all patients are fee-for-service and accustomed to full-service family dentistry. Equipment-only purchase would be considered. email smyleguyoffice@comcast.net.

FOR SALE BY OWNER: For sale, three ops, all digital. Gross, \$200,000. Fully equipped. \$120,000, includes building. Kankakee. Call Bill at 708.287.3887.

7-OPERATORY DENTAL PRACTICE FOR SALE: Seven equipped operatory dental practice located in a big strip mall in Mount Prospect for sale. Averaging 30+ new patients per month. Yearly average collection \$600,000+ with 2.5 days/week. Only fee-for-service and PPO insurance patients. Great opportunity to expand and open more days. Inquiries email tleeper@alchemy-gold.com or call 630.363.5006.

FOR SALE BY BROKER

Established turnkey state-of-the-art practice. Four fully equipped A-dec operatories. Dentrix, iTero scanner, digital pan/ceph, nitrous. Average collections, \$1.3 million. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. www.e-ppc.com.

GENERAL DENTISTRY PRACTICE FOR SALE, Wheaton: Well-established, six-op practice in a retail setting with real estate available. PPO, fee-for-service. Collections: \$940,000 with 1,800+ prophies.

https://buildout.com/website/1063279-sale. Contact Jerry West, jerry@jrossiandassociates.com, 716.936.3081.

\$469,000, 2,650 square feet, four operatories, one X-ray room, private office. Saint Charles demographic. Patient list available. Call 630.862.5944, email phil@ccreil.com.

Well-established practice, doctor retiring. Potential merger opportunity. Three treatment rooms with room for four. Average Collections: \$484,000. Excellent staff in place. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074. www.e-ppc.com. Professional Practice Transitions.

FOR SALE IN DOWNTOWN NAPERVILLE

Condo and fully buildout orthodontist office, 3,845 square feet. Features include a receptionist area, several private offices, consultation room, waiting room, lab, three restrooms, breakroom, three-chair orthodontist work station. For information call Laura at 630.347.3207:

https://interiorinsight.com/1001-e-chicago-ave.

HENRY SCHEIN Professional Practice Transitions - Helping buyers and sellers. For details contact Henry Schein Professional Practice Transitions Consultant Al Brown, 630.781.2176, al.brown@henryschein.com.

NORTHWEST/WESTERN SUBURB: Well-kept fee-for-service practice with four operatories. In a very busy, newly renovated "Town Center" type location within a residential area. #IL1981 WEST SUBURB: Very profitable, updated, fee-for-service, four-op practice \$350,000+ range revenue on only 16 patient hours/week. . . by design. Perfect as second office for extra income or main office that you can easily grow. #IL 2649 CENTRAL ILLINOIS: Established \$900,000+ revenue GP practice in the Eastern Illinois University area. Paperless, digital nine- to 12-op practice including newer Conebeam. Great location for multi-specialties. #IL141

CHICAGO, WEST SUBURB: Modern, digital threeop practice \$350,000+ range revenue on only three days a week. Great location in outlot from Home Depot and other major retailers on very busy Ogden Avenue. #IL2750

SOUTHWEST SUBURB: Well maintained practice in one-story professional building with signage right on high traffic Route 30 (Lincoln Highway). This profitable practice can be kept at current limited patient hours or increased for growth. #IL2889

Aptus Exchange: Dr. Richard 'Rick' Schmidt, DDS and Michael Errin Rios. Gurnee: Family and cosmetic GP, three ops,

fully equipped. 85% PPO, 15% fee-for-service. 2021 collections: \$272.000.

Central Illinois: Pedo, two locations, nine ops (five and four), fully equipped. 20% PPO, 80% fee-for-service.

2021 Collection, \$4.3 million.

Aptus Exchange, LLC ("AE") is a health care brokerage and advisory services firm. Since 1972, we have successfully helped hundreds of practice owners transition their practice at the right time for maximum value. Our experienced team of valuation experts, management consultants, and transition specialists will help get the best end result for you and your family. If you need to start planning for your next steps, connect with us and we'll help you get there. Contact AE for more information:

info@aptus.ae, www.aptusexchange.com, 312.275.2000.

Well-established practice. Dentist looking to retire. Building for sale, which hosts excellent visibility and signage. Four operatories, expandable to six. Collections, \$586,000 on three days. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074.

ADS MIDWEST: ADS Midwest - Endorsed by ISDS. Contact Peter J. Ackerman, CPA, CVA, CEPA, at 312.240.9595, peter@adsmidwest.com or adsmidwest.com. Sellers needed. Never have values been higher. Call for a free consultation if you are considering a transition or sale. CHICAGO: \$3 million. Fee-for-service, PPO partnership.

CHICAGO: \$7.5 million, multi-doctor.

NORTH SHORE: \$930,000. Fee-for-service,

\$400,000 net after debt.

NORTH SHORE: \$760,000, fee-for-service, six ops.

NORTH SHORE: \$2.4 million, eight ops.

PALOS: Eight ops, \$500,000-plus.

WEST SUBURB: \$2.6 million, fee-for-service,

incredible location.

SOUTHWEST SUBURB: \$1.1 million,

fee-for-service/PPO.

NORTHWEST SUBURB: \$790,000, free-standing building.

NORTHWEST SUBURB: \$590,000, three days/week. NORTHWEST SUBURB: \$1 million+, implant practice. McHENRY COUNTY: \$700,000, 6 ops, modern, paperless.

NORTH CENTRAL IL: \$1.4 million, 5+ ops. ORTHO: West Suburbs, \$1 million.

CHICAGO DENTAL BROKER: The only locally owned dental brokerage that is operated by a dentist and CDS member. I help fellow dentists because I am a dentist. Dr. Robert A. Uhland, chicagodentalbroker@gmail.com, 847.814.4149, www.chicagodentalbroker.net.

CHICAGO, NORTH SIDE: New. Great starter, no dentist for 2 miles. \$225,000 with no marketing. Priced to sell.

WEST SUBURBAN: Awesome four-op practice. All digital, paperless, Dentrix/Dexis, newer build out, new Cerec, two new operatories and more. \$700,000 on just 10 days per month. Nothing like it in the market. See to believe.

NORTH SUBURBAN: Beautiful four-op practice with low overhead. Grossing \$600,000, fee-for-service, well-established. Won't last.

NORTHWEST SUBURBAN:

- 1) Office only with equipment. Beautiful four-op facility with some charts. Fire sale.
- 2) Three-op practice doing \$180,000 on 1.5 days per week. Almost all fee-for-service, new technology, priced to sell.
- 3) Brand new build-out but has to sell. Doing \$450,000+ and can grow. Great location in strip center, see to believe.

SOUTHWEST SUBURBAN:

- 1) Four-op giant doing over \$1 million, associates and specialists come in. Over 700 new patients, growing steadily, needs full-time owner and will be \$2 million. Real estate available.
- 2) Four-op starter doing \$250,000, all fee-for-service. Well-established, real estate also, great price.

SOUTH SIDE CHICAGO: Six-op beauty. Doing \$570,000, real estate available. And priced to sell. Make an offer.

SOUTH SUBURBAN:

- 1) Four-op starter. Owner relocating and must sell, come save. Beautiful presentation, doing \$225,000
- 2) Three-op and fee-for-service. Doing \$400,000 without trying, well-established, real estate also. Motivated seller.

Many new ones coming this spring. I will find you a practice. Call me.

CHICAGO PRACTICE SALES: 773.502.6000 or *www.chicagopracticesale.com*. Thinking about a move or a start up? Need a great location? No cost office location services available. Call Sharon at 847.370.9131. COMING: Southwest suburbs.

ADDISON: Sold.
BENSENVILLE: Sold.

CHICAGO, MOUNT GREENWOOD: Four ops,

expandable. Street level storefront, busy corner, ample parking. Fee-for-service and PPO. Property option. Owner will stay.

CHICAGO, PORTAGE PARK: Three ops. Street level storefront. Fully staffed. Associate driven.

CHICAGO, MIDWAY: New. Five ops expandable to seven, Highly visible corner location with huge sign.

Associate driven. Equipment less than 5 years old. High income office. Don't wait.

CHICAGO, SIX CORNERS: New. Two ops plus one plumbed. Small and profitable. Low rent. Digital Pano. Ample parking. Must see.

DEERFIELD: New. Three ops at street level. Fee-for-service/PPO.

Seller will associate. Great location. Must see.

DOWNERS GROVE: Under contract.

EVANSTON: Sold.

HIGHLAND PARK: New. Three ops plus one plumbed. Street level storefront, 100% fee-for-service.

Collections \$700,000. Many services referred. Highly desirable. Don't wait on this one.

GLENVIEW: Two ops on the first floor of a professional building. Newer equipment. Digital pano.

Fee-for-service/PPO/ Med kids. Low overhead.

LOVES PARK: Sold.

MOUNT PROSPECT: New. Three ops at street level. Fee-for-service/PPO. Low overhead.

NILES: Sold.

SOUTH ELGIN: New. Four ops of new A-dec equipment. Street level storefront. Fee-for-service, PPO.

New buildout. Great opportunity.

WOODRIDGE: Sold.

WORTH: Six ops, expandable. Fee-for-service and PPO. CBCT scanner. Specialists in house. Neat as a pin. Turnkey.

WINNETKA: Sold.

WHEELING: New. Three ops plus one plumbed, expandable. Strip center, great visibility. Fee-for-service and

PPO. Full staff and hygienist. Won't last long.

Call Sharon at 847.370.9131 for tenant/buyer representation

Dental Office Rentals:

ARLINGTON HEIGHTS: 6+ ops in a storefront.

BUFFALO GROVE: Six ops in a storefront.

SCHAUMBURG: Three ops in a storefront.

SOUTH ELGIN: Six ops in a storefront.

ELMHURST: Three ops in a storefront.

WILMETTE:- Three ops in a storefront.

VILLA PARK: Three ops, new equipment and cabinetry included.

Dental Buildings For Sale:

ALBANY PARK: Dental/medical building for sale.

NORWOOD PARK: Large dental building for sale.

JEFFERSON PARK: Mixed use building with dental office.

LIBERTYVILLE: Large dental building for sale.

DDSMATCH CHICAGO: Transition on your terms: DDSMatch Chicago, please contact RexPlamann at email *rplamann@ddsmatch.com* or call 855.546.0044 to start a free and confidential conversation about your practicing plans. LAKE COUNTY – General practice, five ops, fee-for-service, real estate offered, \$950,000 in collections, attractive setting. MCHENRY COUNTY: General practice, \$735,000 in collections, three opers, two more ops for

in collections, three opers, two more ops for expansion, real estate offered, fee-for-service and insurance mix. Close to town center.

CHICAGO: General practice, four operatories, \$150,000 in collections, real estate offered including fenced parking lot, busy thoroughfare.

NORTHWEST INDIANA: General practice, \$800,000 in collections, five operatories with expansion opportunity, real estate available.

NEAR WEST SUBURBS: Periodontal practice, \$1.2 million in collections, three operatories, busy thoroughfare, strong staff, leased space.

NORTH SUBURBS: Oral surgery practice, \$1.1 million in collections, impressive décor, state-of-the-art equipment.

LAKE COUNTY- Expansion opportunity. General practice, 10 operatories, new equipment, large parking lot, real estate available.

WILL COUNTY: General practice, three ops, \$350,000 in collections, real estate offered. SOUTHWEST SUBURBS: Great merger opportunity. General practice, \$400,000 in collections, three operatories, 900 active patients. WEST SUBURBS – Oral surgery, \$850,000 in collections, 5,000 square feet, immaculate design, AAAHC accredited surgery suite, real estate available, attractive location.

CHICAGO – Dental condominium available in Wicker Park/Ukranian Village, 1,700 square feet, 4 operatories, attractive décor, great visibility on busy corridor.

Call Rex Plamann to appoint a confidential call to discuss your practicing plans. Phone: 855.546.0044. Email *rplamann@ddsmatch.com* or visit our website to learn more about our Trusted Transition Process, *www.ddsmatch.com*.

SERVICES

TIRED OF RUNNING YOUR OWN PRACTICE?: Want to learn how to make things easier? Upstat Dental Solutions can help. We can buy your practice or be your partner using our outstanding dental management technology. Come and see our offices in Chicago and Northwest Indiana and talk to our partners. Call Peter at 708.807.5526 to start the conversation.

HUNTINGTON PRACTICE FINANCE

for dental professionals: 100% financing available for dental practices with up to 15-year terms. Get the money you need for start-ups, acquisitions, buildout, expansion, partner buy-in, refinance, equipment, real estate or ground-up construction. We also do financing for recent graduates. Quick approval and closing times. Contact Sam Zanayed, VP Practice Finance. Call/text 773.415.2999 or email sam.zanayed@huntington.com.

DENTIST MORTGAGES; \$0 DOWN, LOW RATES: If you're buying a home, please contact me to discuss our special mortgage options for dentists. No down payment, no PMI, and up to a \$2 million loan amount.

Email *achevalier@blueleaflending.com* or call 313.598.3380.

DDSMATCH CHICAGO

Looking fora trusted partner to support your ownership transition? Successfully connecting dentists' present with their future... ddsmatch, the fastest growing brokerage in the U.S. dental market. Now celebrating 10 years supporting dentists with unique tools and valuable services supporting practice sales, partnerships/mergers, associate recruitment, and practice appraisals. Call us for a confidential conversation about your future transition. Call 1.855.546.0044 or email Rex Plamann, ddsmatch Chicago at rplamann@ddsmatch.com.

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KEEP MOLAR ENDO IN YOUR OFFICE: I am a GP with extensive experience in molar endo. I can travel to your office and provide endodontic services to your patients so they can stay where they are most comfortable. As an added benefit, I also bring my own equipment so you won't have to purchase anything additional. If you want to stop referring your patients out then call, text, or email me. 703.599.0878. endotreated@gmail.com.



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Representing Illinois and Wisconsin dental practitioners in all legal aspects of dental practice, including practice purchases and sales, IDFPR/WDSPS discipline, licensing, litigation, contracts, and real estate. No charge for initial consultation. Highly experienced. Reasonable fees. Glenview office. Call 847.424.0200 or 847.212.5620 (cell) (7 days, including evenings). shj@sjesser.com. www.sjesser.com.

New Members

Mangrola, Priyal

Midwestern University Illinois, 2017 Skokie. North Side Branch

Mitsos, James

Southern Illinois University, 2017 Orland Park, South Suburban Branch

Deceased Members

Schude, Donald

Loyola University of Chicago, 1960 Burr Ridge, Englewood Branch, Jan. 16

Swanson, Clifford

University of Illinois at Chicago, 1982 Schaumburg, Northwest Suburban Branch May 4

Towns, Clarence Jr.

University of Illinois at Chicago, 1945 Indianapolis, Kenwood/Hyde Park Branch June 9

Melnick, Harry

Case Western Reserve University, 1959 Morton Grove, North Side Branch lune 10

Study Clubs

The information presented below may be subject to change. Contact each study club individually to ensure their meeting has not changed. CDS provides this to its members as a courtesy. Publication of such information does not infer the study club is endorsed by CDS.

Central Lake County Dental Study Club

Contact Kimberly Zizic, 847.367.6654.

Meets the third Tuesday of every month at noon, January - November, Park Street Restaurant, 14 E. Park St., Mundelein.

Chicago Aesthetic Masters, A Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Dr. Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago.

Email smilechicago2@aol.com or call 312.644.4321 for specific dates.

Dental Arts Club of Chicago

Dinner meetings are held on the last Tuesday of each month, from October to May at Alpine Banquets, 11141 W. Roosevelt Rd., Westchester. Cocktails: 6 - 6:30 p.m.; Dinner: 7:15 - 9 p.m.; Educational speakers: 8 - 9 p.m. Email Douglas Bork, dougbork1@comcast.net.

Greater Evanston Dentists Association

Meets first Monday of every month, noon - 1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact MT Murphy, DMD, 847.869.9303.

Hellenic American Dental Society

The Hellenic American Dental Society (HADS) holds several dinner CE seminars throughout the year. HADS was founded in 1963 and is mostly comprised of Chicago-area dentists and dental specialists of Greek descent. Visit www.hads.com for more info, including information on HADS philanthropic endeavors. Contact HADS at info@hads.com.

Waukegan Dental Study Group

Semi-monthly meeting for lunch, noon - 2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd. Contact Robert Stanuch, 847.336.8080 or Ellis Neiburger, 847.244.0292.

NON-PROFITS & STUDY CLUBS: Submit your meeting information online at on.cds.org/MyEvent.



The CDS Foundation Clinic needs you

COME IN AND DO WHAT YOU DO BEST - PROVIDE EXCELLENT DENTAL CARE!

The CDS Foundation Clinic treats patients of all ages, including children. We are looking for volunteer dentists, hygienists and assistants to care for patients. To volunteer, please contact the clinic.

phone: 630.260.8530 • email: clinic@cdsfound.org

Located in Wheaton, the CDS Foundation Clinic offers free basic dental care to residents of Cook, Lake and DuPage counties whose incomes are at or below 200 percent of the poverty level. Our three-operatory clinic is modern and professional. All qualified patients are scheduled in advance and volunteers are matched with the patient population of their interest. All a volunteer needs is the desire to help.

CDS Foundation Clinic 416 E. Roosevelt Rd., Suite 102, Wheaton, IL 60187





Sunday, Nov. 13, 2022

Installation of 2023 CDS Officers and Directors and Jubilarian Recognition

Westin Chicago Northwest Hotel • 400 Park Blvd., Itasca

Registration is required and begins Sept. 1.

Election of 2023 CDS Officers

The election of the CDS Officers will occur Nov. 9 during the Regional Meeting at the Drury Lane in Oakbrook Terrace.



President: Michael G. Durbin President-elect: David B. Lewis Jr. Secretary: Denise D. Hale

Vice President: Philip L. Schefke Treasurer: Victoria A. Ursitti



REGIONAL MEETING

Stop Telling Patients about their Dental Insurance

(It's the patient's plan - not yours)

presented by TOM LIMOLI JR.

WFDNFSDAY

Sept. 14 9 a.m. – 2 p.m.

Drury Lane, 100 Drury Lane, Oakbrook Terrace

INTENDED AUDIENCE: The whole dental team

ABOUT OUR PROGRAM: EARN 5 CE HOURS

Patient dental benefit plans are continually changing. Are you and your team keeping up with those changes?

This full-day workshop will provide a comprehensive overview of the skills and information needed to cope with, as well as profit from, market changes. Learn to work with and understand the patient's benefit plan restrictions and limitations. Tom's foolproof system to accurately document, code, bill and collect for completed procedures has been implemented in thousands of dental offices across the country. Even if your office doesn't accept the insurance assignment, you shouldn't ignore this critical component of "Value Added" customer service while you streamline and simplify the reimbursement process.

- The past, present and future of dental benefit plan design
- What procedures are payable when
- Accurate coding for stress-free documentation and reimbursement

REGISTER NOW

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CDS is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to ADA CERP at www.ada.org/cerp.



ABOUT OUR SPEAKER:

Tom Limoli Jr. is an expert on proper coding and administration of dental insurance benefit claims. He serves as president of Limoli and Associates/ Atlanta Dental Consultants Inc., a company that has helped dental offices streamline their insurance reimbursement processes over the past 25 years.

ABOUT CDS MEETINGS:

Regional Meetings are free to CDS members and their staff, as well as dental hygienist members of the Illinois State Dental Society. A fee of \$250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

Advance registration is not required to attend. On-site registration begins at 8 a.m. Registration for Regional Meetings ends 30 minutes after the start of the program. Each attendee is issued a badge with a barcode. Badges are scanned at the end of the program as attendees leave.

No partial credit will be issued. CE credit verification will be emailed to registered attendees after each meeting.



Welcome to CDS

As a member, you can count on CDS to help support your practice, engage with your colleagues to build networking circles and establish lasting professional and personal friendships.

Take advantage of these CDS membership bene? ts:

Continuing Education

- Annual Midwinter Meeting: The Respected Leader in Scientific Dental Meetings[™] – right in your backyard! Registration begins the first weekday of November
- Regional Meetings for ongoing continuing education

Engagement

- Be a part of one of our 9 CDS branches near you for CE, camaraderie, mentorship and leadership opportunities
- Volunteer to provide care to the underserved by supporting the CDS Foundation Dental Clinic

Member Services

- Classified Advertising online and in print (member discount)
- Insurance plans for you and your office
- Find a CDS Dentist profile tool at CDS.org so patients can find your practice
- CDS Review, print and digital subscription
- CDS.org website for latest news
- New Dentist Quarterly e-newsletter
- CDS updates by email, text and social media
- Toolkits with office resources and public education campaigns promoting dental services

You also receive a wealth of additional benefits through the Illinois State Dental Society and the American Dental Association with your tripartite membership.