

cds review

MARCH/APRIL 2016 WWW.CDS.ORG



Midwinter Meeting

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Regional Meeting

“I’ve Got TMJ!”

TREATING TEMPORO-MANDIBULAR DISORDERS AS A PART OF COMPREHENSIVE CARE

presented by

JEFF HOROWITZ, DMD

WEDNESDAY, APRIL 13

9 a.m.-2:30 p.m. • Drury Lane, 100 Drury Lane, Oakbrook Terrace

5 CE HOURS

Register online at on.cds.org/regional

INTENDED AUDIENCE:

General practitioners and specialists

Dental assistants

Dental hygienists

About our speaker

Dr. Horowitz views continuing education as a top priority and takes more than 100 CE hours yearly, and he teaches more than 200 CE hours. He has earned mentor status at the prestigious Kois Center, and is a fellow in the Pierre Fauchard Academy. Dr. Horowitz is actively involved in lecturing and clinical consulting and enjoys speaking on all aspects of dentistry, however his main interests include cosmetic smile rehabilitation, complex restorative cases, TMJ dysfunction and sleep-disordered breathing.

About CDS meetings

Regional Meetings are free to CDS members and their staffs, as well as dental hygienist members of the Illinois State Dental Society. A fee of \$250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

Advance registration is not required to attend. On-site registration begins at 8:30 a.m. Registration for Regional Meetings ends 30 minutes after the start of the program.

Each attendee is issued a badge with a barcode that captures the time of entry. Badges are scanned at the end of the program as attendees leave. No partial credit will be issued. CE credit forms will be emailed to registered attendees after each meeting.



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The CDS picnic returns to Brookfield Zoo



THE CDS FAMILY PICNIC WILL BE HELD SUNDAY, JULY 24, AT BROOKFIELD ZOO. The zoo opens at 9:30 a.m. Exhibits close at 5:30 p.m. Lunch is served noon - 2 p.m.

Ticket sales will take place online only at www.cds.org beginning at 9 a.m. May 4. CDS members will be allowed to purchase a maximum of four reduced-price tickets to this event. Members who wish to purchase additional tickets may do so at full price.

PRICING IS AS FOLLOWS:

- Adults (ages 12 – 64):
\$21 each (*full price*: \$41)
- Children (ages 3 – 11):
\$20 each (*full price*: \$30)
- Children (up to age 2):
Free (*full price*: \$5)
- Senior Citizens (ages 65 and over):
\$20 each (*full price*: \$30)

ALL PACKAGES INCLUDE:

- Zoo admission
- Complimentary parking pass
- Zoo Maps
- Children's Splash Pad available (weather permitting)

The menu will include hamburgers, hot dogs, fried chicken, potato salad, fresh sliced watermelon, garden salad with assorted dressings, vegetarian baked beans, ice cream and soda. ■

Download your Midwinter CE certificate

Attendees of the 2016 Chicago Dental Society Midwinter Meeting who did not obtain certification on site for the continuing education hours earned may download a PDF of their documentation at www.cds.org at no charge through May 31. To obtain the documentation, attendees will need their registration number and sequence found on their Midwinter Meeting badge (*Example: 123456/12*) and the course CE codes broadcast at the end of each session you attended. Beginning June 1, there will be a \$25 charge for this service for prior Midwinter Meetings, including the current year.

Medicare Part D prescriber enrollment deadline extended

THE FEDERAL CENTERS FOR MEDICARE AND MEDICAID SERVICES HAS EXTENDED THE TIME OF ENFORCEMENT for the Medicare Part D prescriber enrollment requirement until Feb. 1, 2017, giving dentists more time to decide whether to enroll or opt out of the program.

The decision by the CMS was announced March 1.

However, the CMS “strongly encourages” prescribers of Part D drugs to “submit their Medicare enrollment applications or opt-out affidavits to their Medicare Administrative Contractors before Aug. 1,” according to a CMS memo sent to Part D sponsors.

The memo said the delay was made to minimize the potential for disrupting beneficiaries’ access to needed Part D medications. A website outlining the enrollment requirement has been established at: go.cms.gov/PrescriberEnrollment. ■

ONLINE RESOURCES WWW.CDS.ORG

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STAFF

- Editor**Walter Lamacki, DDS
- Director of Publications/Managing Editor**Will Conkis
- Publications Coordinator/Graphic Designer**Tom Long
- Manager of Communications**Rachel Schafer
- Staff Writer**Joseph DeRosier
- Administrative Assistant**Maura Condon

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STAFF DIRECTORY

Executive Director

Randall Grove, 312.836.7308, rgrove@cds.org

Associate Executive Director

Barry Ranallo, 312.836.7314, branallo@cds.org

Exhibit Services Director

Lisa Girardi, 312.836.7327, lgirardi@cds.org

Member Services Director

Joanne Girardi, 312.836.7320, jgirardi@cds.org

Publications Director

William Conkis, 312.836.7325, wconkis@cds.org

Scientific Programs Director

Ted Borris, DDS; 312.836.7312, tborris@cds.org

Communications Manager

Rachel Schafer, 312.836.7330, rschafer@cds.org

Financial and Information Services Manager

Mohammed Adil, 312.836.7316, mkadil@cds.org

Mediation and Peer Review Manager

Helen Rabitoy, 312.836.7331, hrabitoy@cds.org

AFFILIATED ORGANIZATIONS

AMERICAN DENTAL ASSOCIATION

312.440.2500 or 800.621.8099; www.ada.org

CHICAGO DENTAL SOCIETY FOUNDATION

Kristen Weber, Executive Director
312.836.7301, kweber@cdfsfound.org;
Fax: 312.836.7337; www.cdfsfound.org

ILLINOIS STATE DENTAL SOCIETY

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CDS OFFICERS

President: George Zehak, 708.484.0235, grzenterprises@comcast.net

President-elect: Phillip Fijal, 847.824.5252, pjflptp@aol.com

Secretary: Louis Imburgia, 847.698.0888, drimburgia@att.net

Vice President: Cheryl Watson-Lowry, 773.768.3100, cdwatsonlowry@aol.com

Treasurer: Terri Tiersky, 773.286.3750, ttiersky@comcast.net

BRANCH OFFICERS

ENGLEWOOD

Director: John Kozal, 708.458.8585, jkozaldds@aol.com

President: V. Bill Hajiharis, 708.423.5990, bhajiharis@hotmail.com

Correspondent: Denise Hale, 708.599.7090, denise.haledds@yahoo.com

KENWOOD/HYDE PARK

Director: Kimberley Bolden, 312.372.7874, kmhbolden@aol.com

President: Ogbonna Bowden, 773.233.4100, drbowden@vwdgsmiles.com

Correspondent: Sherece Thompson, 773.238.9777, sthompsondds@sbcglobal.net

NORTH SIDE

Director: Cissy Furusho, 773.545.0007, bbyteeth@me.com

President: Amy Van Fossen, 312.263.5090, avfdds@yahoo.com

Correspondent: Agata Skiba, 773.294.3069, askibadds@gmail.com

NORTH SUBURBAN

Director: Astrid Schroetter, 312.372.7752, schroetterdental@sbcglobal.net

President: David Williams, 847.291.0555, davewilliamsdds@comcast.net

Correspondent: Maria Fe Corpuz-Bato, 847.606.3770, mfcbato@icloud.com

NORTHWEST SIDE

Director: Charles DiFranco, 847.318.0066, doctorsadifrancoperiodontics.com

President: Chester Klos, 773.622.3454, chetklos@gmail.com

Correspondents: Charles DiFranco, 847.698.4679, chuckdifranco@gmail.com

NORTHWEST SUBURBAN

Director: Renee Pappas, 847.253.8501, reneepd@wideopenwest.com

President: Victoria Ursitti, 847.870.0475, vursitti@sbcglobal.net

Correspondent: Sylvia Deek, 312.612.9881, drsdeek@gmail.com

SOUTH SUBURBAN

Director: Kevin Patterson, 708.849.8627, kpattersondds@aol.com

President: Michael Hoffman, 815.469.3377, hoffmike86@aol.com

Correspondent: W. Brent Stanford, 708.755.2220, 1wbstanford@comcast.net

WEST SIDE

Director: Michelle Jennings, 708.354.4545, laqranqeperio@yahoo.com

President: Michael Tauber, 708.386.6190, michaeltauber@sbcglobal.net

Correspondents: Richard Kohn, 708.579.0488, dr-richardkohn@yahoo.com;
and Michael Santucci, 815.621.1605, msantucc@uic.edu

WEST SUBURBAN

Director: Mark Ploskonka, 773.846.6000, ploskonka@msn.com

President: Douglas Chang, 630.963.4306, doug@changdentalcenter.com

Correspondent: Daniela Brzozowski, westsubcds@gmail.com

CORRESPONDENCE & CONTRIBUTIONS

Address editorial correspondence to:

Chicago Dental Society

CDS Review

401 N. Michigan Ave., Suite 200

Chicago, IL 60611-5585

Phone: 312.836.7300

Fax: 312.836.7337

Email: review@cds.org

Dr. Lamacki's email: wlamacki@aol.com

All material submitted for consideration must be emailed or typewritten, not hand-written.

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Submit meeting information to be included in Meeting Place and our online calendar at on.cds.org/MyEvent.

CDS provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations. The publication of such notices is at the sole discretion of CDS.

Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. The editor reserves the right to edit material for space and style.

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vox pop

Comments from our readers

Opinion overlooks profit motive for taking X-rays

I AM WRITING IN RESPONSE TO HARRY KIRILUK'S VOX POP opinion published in the January/February issue of *CDS Review*.

I agree with the position taken by 2015 Chicago Dental Society President Susan Becker Doroshov regarding X-rays in her commentary (December 2015). It seems someone, somewhere has to rein in the irresponsible use of radiation. If it is left to in-

surance companies, so be it. Apparently, many of us just can't control ourselves when it comes to exposing our patients to X-rays.

When Dr. Kiriluk wrote: "Although certainly possible, I doubt that many dentists have embraced the concept of taking needless X-rays because of financial benefit."



My jaw dropped when I read that. Is he unaware that there are questionable practitioners in our profession?

Let me say that X-rays are considered an important revenue stream in too many places. Films aren't exposed based on diagnostic need, but by how often a third-

party payer will pony up.

Let me relate a personal story. I knew a really smart, really dedicated dental professional, who worked in another practice. She was familiar with how I practice.

While we were having a conversation, she said: "You are not taking enough X-rays; there is good money being left on the table."

— Rick Singel, DDS
Cincinnati, OH

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PRESIDENT'S PERSPECTIVE by George Zehak, DDS

 Write to Dr. Zehak at grzenterprises@comcast.net.

We need to embrace change to thrive

HOW HARD IS IT TO CHANGE, AND IS IT NECESSARY? THAT QUESTION CAN PUT ANYONE ON EDGE.

Throughout history people have faced this question – the 35th President of the United States, John F. Kennedy, said: “Change is the law of life. And those who look only to the past or present are certain to miss the future.” We’ve all heard the saying that “the only constant is change.”

The Chicago Dental Society has successfully faced many challenges dealing with change over the years. In 1993, we moved the Midwinter Meeting from downtown Chicago hotels to McCormick Place. Our society dealt with a myriad of changes in a short period of time, ultimately taking the Midwinter Meeting to a much higher level. Partly as a result of that, the meeting continues to be one of the world’s leading scientific dental meetings. We continue to adapt the Midwinter Meeting to the times.

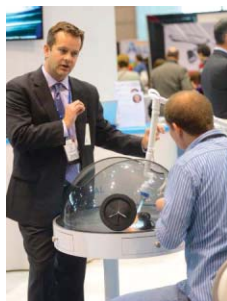
In the past, change was not quite as fast as it is now; progress was typically measured in years and decades. Today, technology and practices based on it are changing daily.

CDS must continue to keep up.

There’s a full-scale survival risk if we fail to evolve; corporations and other organizations that adapted to changes are likely still with us. But several companies, which were everyday names years ago, but failed to keep up with the times, are not with us anymore, like the original Montgomery Ward.

If change is so important and inevitable, what can we do to not only continue to exist but thrive?

The digital era is our new “Industrial Revolution.” Never before could we text, send pictures and effectively communicate halfway around the world in seconds. Recently, I was receiving pictures and text messages from my daughter in Australia, and seconds later sending those pictures on to, and communicating



If change is so important and inevitable, what can we do to not only continue to exist but thrive?

with, my sister in Nashville. Within five minutes, I had exchanged a whole battalion of messages and pictures and knew what was going on in other parts of the planet without leaving the comfort of my home.

The digital era is continuing to change how we communicate, teach, sell, buy and do just about everything, and it is happening right now. I was talking to a lawyer friend of mine whose firm used to pay for his travel and the costs of his continuing education. Now, his firm will “allow” him to take the day off to attend a live lecture, but will not cover any costs. So he and all of the many lawyers in the firm do all of their continuing education online.

What else can you do online? While many of us are using the Internet as a research source, and even buying online, we cannot feel, touch or compare the new products in person unless at a great meeting like the Chicago Dental Society Midwinter Meeting. And while continuing education is being offered online, there is still nothing like a face-to-

face course with a renowned authority on the subject who is there to answer questions, both by you and those of your colleagues. And, of course, you cannot take hands-on courses online. These are immeasurable by any standard.

Our organization will have to evolve, utilizing this “Digital Revolution” with its membership. Like all organizations, we must face the challenge of change to stay relevant. We must be nimble so that we do not decline or even disappear like many big companies have over the years. Out of what used to be many large professional organizations in health care, organized dentistry is one of the last survivors.

Let’s not just survive; let’s thrive.

Please email me if you have ideas on how to help CDS survive and thrive in the digital era. ■

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151st MIDWINTER MEETING BRINGS THE WORLD TO CHICAGO

NEARLY 30,000 DENTAL PROFESSIONALS CAME TO CHICAGO FEB. 25-27 FOR THE 151ST ANNUAL CHICAGO DENTAL SOCIETY MIDWINTER MEETING – *iMeeting* – an event that combined continuing education, an extensive exhibition and social activities.

The three-day event saw more than 700 exhibiting companies presenting the latest in dental technology and products and services in the Exhibit Hall, with a number of new products being rolled out. More than 200 courses were presented by the leading educators in the dental profession. Several of the lectures were presented in foreign languages with translation provided giving the meeting an international flavor.

CDS President George Zehak opened the 2016 meeting with the ceremonial ribbon cutting at the entrance of the Exhibit Hall on Thursday morning while surrounded by General Chair Jun Lim and Program Chair Melanie Watson, along with members of the CDS Board of Directors.

There was a little more activity in the Exhibit Hall than usual before the opening due to a midwinter blizzard that sideswiped the Chicago area. Travel in Chicago was no problem but the snow caused some headaches for folks heading into the area from out of town. By the end of the meeting, temperatures in Chicago were in the mid-50s.

Crews worked well into the night and early morning to get everything in shipshape for the opening. Officials who had seen the floor only hours earlier expressed amazement at how everything came together without a hitch.

– Report compiled by Joseph DeRosier and Rachel Schafer
 – Photos by Andrew Campbell, Tricia Koning and Jose Torres

FINAL REGISTERED ATTENDEES

Dentists	6,843
Graduate students/Residents	105
Dental students	1,107
Hygienists	4,148
Assistants	2,941
Office personnel	2,206
Laboratory technicians.....	251
Hygienist/Assistant students.....	1,358
Guests	1,756
Press	110
Trade	881
Exhibitors	8,230
TOTAL	29,936

HONOREES

CUSHING AWARD

THE COMMUNICATIONS COMMITTEE AWARDED ITS 2016 GEORGE H. CUSHING AWARD TO MARK HUMENIK OF NORTHBROOK.

The award, given to an individual recognized by the committee for efforts to raise public awareness of the importance of oral health, was presented to Dr. Humenik on the opening day of the Midwinter Meeting.

“I am deeply honored to accept this award on behalf of all of my colleagues who actively address access-to-care challenges and make a difference in the lives of the underserved,” said Dr. Humenik. “It is humbling for me to be recognized by the CDS Communications Committee – a committee on which I have served, supported and whose members and initiatives I believe in so strongly.”

Dr. Humenik has participated in more than 25 Missions of Mercy across the country, CURE Network events and other clinics.

Dr. Humenik received his Doctor of Dental Surgery degree from the University of Illinois at Chicago College of Dentistry.

“I have grown personally and spiritually with every volunteer experience,” he said. “My greatest joy is knowing that we not only care for the physical needs of our patients, but also give them back their dignity and, most importantly, hope.”



Mark Humenik (left) was presented with the 2016 George H. Cushing Award by Communications Committee Chair Frank Orland.

CDS FOUNDATION VISION AWARD

THE CDS FOUNDATION HONORED YIHSIUNG HUANG WITH THE 2015 VISION AWARD, HONORING OUTSTANDING VOLUNTEER ACHIEVEMENT.

A graduate of the University of Illinois at Chicago College of Dentistry, Dr. Huang is a CDS member dentist in private practice in Westmont.

Glenn DeWeirdt nominated him for the award.

“Dr. Huang exemplifies the ideals of altruism, generosity and professionalism. Dr. DeWeirdt said. “The Chicago Dental Society Foundation Clinic (CDSF Clinic) could not have been established without his enthusiasm, drive and generous donations of time and money by serving as a regular volunteer and a member of the clinic Board of Managers for many years.”

“I came here as a foreign student studying math and I was very fortunate to become a dentist,” Dr. Huang said in accepting the award.

“It is my honor to give back to the community.”

The CDS Foundation Vision Award annually recognizes a dedicated philanthropist and volunteer who generously supports access-to-care programs and dental education for the underserved in their community; practices the dental profession with integrity, honesty and truthfulness with commitment to the protection of the public trust; demonstrates altruism in endeavors, meriting the respect of patients, colleagues and the community and leads and inspires others through a high sense of purpose and dedication.



Yihsung Huang (right) was the recipient of the 2015 CDS Foundation Vision Award.

CHRISTENSEN AWARD WINNER

KNOWN FOR HIS HUMANITARIAN EFFORTS IN MEXICO AND SOUTH AMERICA, TERRY TANAKA, a clinical professor in graduate prosthodontics at the University of Southern California School of Dentistry, is the 2016 recipient of the Gordon J. Christensen Lecturer Award.

Dr. Tanaka was presented with the award Friday at the Chicago Dental Society Midwinter Meeting.

In announcing the award winner, CDS President George Zehak said Dr. Tanaka “was selected among all of the people out there for his wonderful contribution to the profession.”

The award acknowledges the recipient’s outstanding contributions to the dental profession and the Midwinter Meeting.

“What do you think it really takes to do these lectures?” Dr. Gordon Christensen asked the crowd who attended Dr. Tanaka’s lecture. “How many hours do you think Terry



CDS President George Zehak, Terry Tanaka and Gordon Christensen.

has put together to (organize) this program? Well, it's years and years of experience."

Dr. Tanaka maintains a private practice in prosthodontics and orofacial pain in Chula Vista, CA. He is a Diplomate of the American Board of Orofacial Pain; the director of research for the Clinical Research Foundation; and a member of the Pacific Coast Society of Prosthodontists, American Academy of Restorative Dentistry, American Academy of Orofacial Pain and the American Equilibration Society.

Dr. Tanaka is recognized internationally for his anatomical dissections of the head, neck and TMJ, is a Master in the Academy of General Dentistry and has published numerous articles. He holds Fellowships in the American College of Dentists, Academy of Dentistry International and International College of Dentists.

His humanitarian work includes treating children with craniofacial deformities, for which he has been recognized by many national and international organizations including the ADA, AGD, American College of Dentists, Academy of Dentistry International and Rotary International.

INSIDE OUR CLASSROOMS



ISDS HONORS SEN. CULLERTON WITH PRESIDENTIAL AWARD

ONE OF THE HIGHLIGHTS OF THE DENT-IL-PAC BREAKFAST FRIDAY at the Midwinter Meeting was the presentation of the 2015 Illinois State Dental Society Presidential Award to State Senate President John Cullerton. 2015 Illinois State Dental Society President Edward Segal, who selected Sen. Cullerton to receive the award, presented the award.

It was noted Sen. Cullerton has been a key figure in the success of the ISDS legislative agenda, which serves to protect the patients of Illinois and the profession. He was described as a true friend of dentistry.

After serving in the State House of Representatives for several years, he was elected to the Senate in 1992.

In 2009, he was elected to his first term as Senate president.

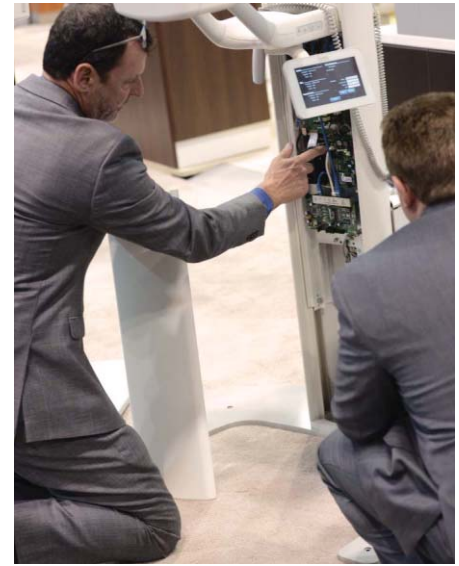


Illinois State Senate President John Cullerton





AT OUR EXHIBIT HALL





OPENING SESSION

OPENING SESSION FELT LIKE TAKING A TRIP BACK IN TIME in the career of pop star Michael Jackson.

CDS President George Zehak welcomed Navi, the world renowned Michael Jackson impersonator, who thrilled the crowd with King of Pop-style moves and singing. The Trinidad-born UK resident had attendees clapping, dancing and singing along to a musical arc that reached back to Michael's days as the lead singer for the Jackson 5 and leapt forward to include some of his more modern hits.

Navi, who at one time worked as a decoy for the famous pop star and once received a standing ovation from Michael Jackson, gave a high-energy performance and revved up the crowd at the McCormick Place West Ballroom.



MENTOR LUNCHEON

DENTISTS AND DENTAL STUDENTS INVOLVED in or interested in participating in the CDS Mentorship Program gathered Thursday at the Midwinter Meeting to enjoy a lunch together while building relationships that will be beneficial to both the dentists and the students.

The luncheon provided the opportunity for the dentists and dental students to come together in an informal setting.

Elizabeth Standerwick, a second year dental student at Midwestern University College of Dental Medicine – Illinois in Downers Grove, attended the luncheon with her two dentist mentors, William Kleiber and his wife Diane Kleiber, both of whom she met for the first time at the gathering.

“You just have this constant resource available,” she said of the Mentor Program. “They are all willing to answer questions all the time. Just having this luncheon and being able to network with all these different dentists – it is really great.”

“My wife (Diane) and I have both been in the Mentor Program for about 12 years,” Dr. Kleiber said. “We find it beneficial and helpful for us and the students as a way to alleviate their fear and to answer their questions.”

Two other mentor dentists, who participated in the Mentor Program when they were students, said they see a big upside to being in the program.

“I think one of the big benefits of the program is that students have a contact in the real world of dentistry,” said Ryan Tuscher. She added that having a mentor gives students “someone who they can go to ask questions about things outside of the academic setting to prepare for different opportunities – to get that real life practice experience.”

Ashlee Vorachek, a pediatric dentist who used to teach at the University of Illinois at Chicago College of Dentistry, said she knew many of the students at the luncheon, having taught them clinical skills in dental school.

“I get a lot of questions from students who are interested in going on to specializing and they contact me as far as the application process and what steps to take,” she said.





FASHION SHOW

THE ANNUAL FASHION SHOW AND LUNCHEON – *EYE ON FASHION* – OFFERED MORE THAN 200 ATTENDEES AN EARLY PREVIEW of upcoming spring fashions after lunch at the Hyatt Regency Chicago, Crystal Ballroom. The show, produced by ZZAZZ Productions, had an emphasis on craftsmanship and attention to fine detail in the clothing, and let the crowd know that the colors of red and blush are in for the season along with lace and floral print.

Tracey Tarantino with ZZAZZ Productions opened the event stating, “This is a runway for the woman with an eye on fashion and an eye on design.”

The CDS officers walking the runway highlighted the finale of the show, which showcased an elegant evening couture collection. CDS President George Zehak had the pleasure of walking with the two best models of the show – his great-nephew and great-niece.



NEW DENTIST RECEPTION

A LIVELY CROWD OF NEW DENTISTS, THOSE WHO HAVE BEEN A DENTIST FOR 10 YEARS OR LESS, gathered Friday evening to renew friendships and open the doors for acquaintances to blossom into friends as they enjoyed food and drink after a long day of courses and Exhibit Hall exploration at the Midwinter Meeting.

During this popular Midwinter Meeting event, classmates and colleagues were able to meet, greet and eat while taking advantage of an intimate setting to converse with representatives of New Dentist Reception sponsors.

Salwin Yousif, who went to Rutgers University School of Dental Medicine in New Jersey and now practices in Troy, MI, said this was his first time at the Midwinter Meeting and to the New Dentist Reception. "This is a lot of fun," he said of the gathering as he enjoyed some of the food from a buffet table. "This is my first time coming here, it's amazing, it's so interesting and it's really good."

For Emily Bartell of Elmhurst, who graduated from the University of Illinois at Chicago College of Dentistry in 2006, attending the New Dentist Reception is one of the events she makes sure to attend while at the Midwinter Meeting. "One of my friends and I started going the last three or four years," she said. "It's kind of nice because you're right here and can still visit with your dental school friends and enjoy some drinks after a long day of class."

Sponsors of the event set up tables with literature and had representatives at the ready to answer questions.

"This is our first time (being a sponsor) and we're really excited about it," said Dinah Auger, the lead hygienist at Chattem ACT, who was manning one of the sponsor tables. "(We want to) just make a connection with the new dentists and let them know that the products that we have support their practice and their patients. This has been one of our busiest and most successful shows, and we've been coming here for many years. We actually ran out of product already."

She explained that it is important for her company to connect with new dentists. "If they are starting a new practice, there is just so much and it gets overwhelming. We're able to kind of target it and help them with their journey of establishing their practice and their patients," she said. "We can help them with that, not only with our products. At our company we have all dental hygienists, so we are able to provide that scientific background and research for them if they don't have time to do it for all the products."

Chloe Kramer, marketing manager for Dental Health Products, was also at the reception. She said exposing her company's products to new dentists is important for brand awareness. "We're very happy to be here," she said. "We're excited to meet some new people and try something new to get our name out there."

The Chicago Dental Society thanks the sponsors of this event: ACT Chattem Inc., Aspen Dental, Bank of America Practice Solutions, Chicagoland Smile Group, Dental Health Products Inc., Midwest Dental, ProSites and SoFi.



HYGIENIST RECEPTION



The Chicago Dental Society thanks the sponsors of this event: Crest + Oral-B, ProSites and Sodium.



WISCONSIN BREAKFAST



WEATHERED THE STORM

SHANA HUGHES of Russell Springs, KY, and her staff braved driving through a winter storm to attend the 2016 Mid-winter Meeting. Dr. Hughes and her staff and family were waylaid in Indiana for a time after a snowstorm closed highways and made traveling a chore.





FRIDAY NIGHT FEVER

THERE WAS NO PARKING ON THE DANCE FLOOR FRIDAY NIGHT at Park West in Lincoln Park, as Stayin' Alive – One Night of the Bee Gees – performed the hits of the Brothers Gibb.



PRESIDENT'S DINNER DANCE

IT WAS AN ELEGANT AND FESTIVE ENDING for the 2016 Midwinter Meeting as the annual black-tie President's Dinner Dance was held Saturday evening at the Regency Ballroom of the Hyatt Regency Chicago hotel in honor of Dr. and Mrs. George Zehak.

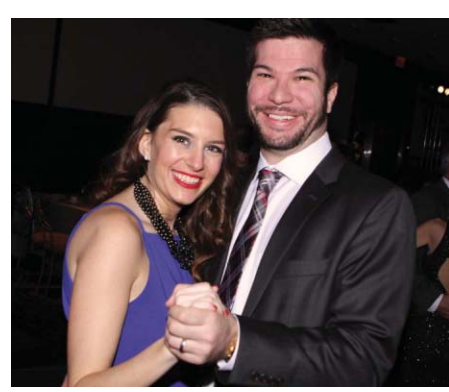
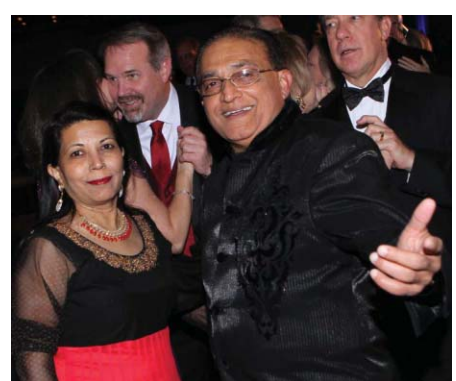
Dr. Zehak and his wife, Maria, welcomed guests who enjoyed a sumptuous meal and danced to the sounds of the Don Cagen Orchestra.

Entertainment Chair Joe Unger introduced Dr. Zehak and his wife along with the 2016 Chicago Dental Society Board of Directors and other distinguished guests.

Dignitaries representing several national and international dental associations and meetings attended the soiree, including the AMIC and the Mexican Association of Dental Dealers and Manufacturers, the APCD San Paulo Brazil Dental Meeting, the Asociación Dental Mexicana, the Associazione Italiana Odontoiatri, the Australia Dental Industry Association, the California Dental Association, the FDI World Dental Federation, the Greater New York Dental Meeting, the Hispanic Dental Association, the International Dental Show – Germany, the National Dental Association, the Ontario Dental Association and UNIDI/International Expodental.

American Dental Association President Carol Summerhays and her husband, Soames; ADA President-elect Gary Roberts and his wife, Teresa; Illinois State Dental Society President Bradley Barnes and his wife, Becky; and ISDA President-elect Terry Barnfield also attended the event. ■





MAKE PLANS TO RETURN IN 2017

by Joseph DeRosier

EVEN THOUGH THE MEMORIES OF THIS YEAR'S MIDWINTER MEETING ARE STILL FRESH, PHILLIP FIJAL SAYS IT IS TIME TO START MAKING PLANS TO RETURN IN 2017 when attendees can expect to see new exhibitors with new technology, be able to take new continuing education courses, and meet new friends.

Dr. Fijal, who will serve as 2017 CDS president, said the three days of activities that bring together dental professionals from far and wide will revolve around the theme *LEADERSHIP: Cornerstone for Success*.

And returning next year will be live-televised dental demonstration courses.

"We want to emphasize the importance of good leadership and how it impacts every aspect of our lives," Dr. Fijal said of the theme. His leadership team is comprised of James Robinson, general chair; and Philip Schefke, program chair.

The 2017 Midwinter Meeting will again be held at McCormick Place West. All three days will offer continuing education courses, an exhibition that this year included more than 700 exhibitors, and a multitude of social events. The meeting attracts the top providers of equipment and services specifically geared toward improving the profession of dentistry.

Dr. Fijal encourages everyone to mark their 2017 calendars for Thursday-Saturday, Feb. 23-25, to make sure nothing gets in the way of attending this not-to-be-missed occasion.

"It is important for people to attend EVERY Midwinter Meeting," Dr. Fijal said. "It is the best meeting in the country during the year, full of the greatest speakers with the most up-to-date information and an exhibit floor that sets the bar."

Each Midwinter Meeting brings new opportunities to learn, grow profession-

ally and experience updated technology.

"Team '17 wants to have the greatest variety of classes and speakers for all members of the dental team," Dr. Fijal said. "It is important for us to present a meeting that can enhance the team approach to the business of dentistry."

And an enhanced presentation element returns in 2017 after a hiatus.

"Next year live-televised presentations will return after being taken off the program this year," he said.

And Dr. Fijal said he is hoping the "LEADERSHIP" theme resonates in all aspects of the meeting.

"One thing I asked of each of the speakers was to share with their classes what good leadership means to them, how they developed their own leader-



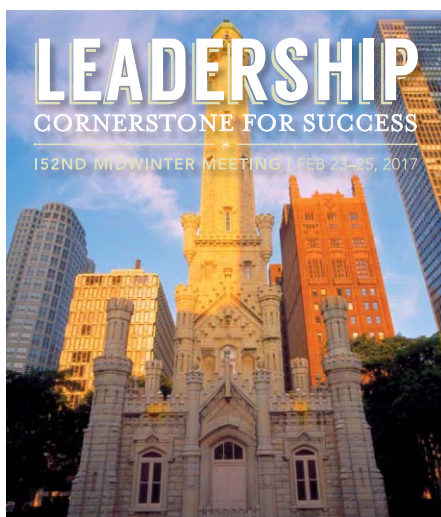
ship style and what they can impart on their participants that can help them improve their own leadership," Dr. Fijal said. "Speakers are seen as leaders in our field already because of their position, and my hope is they can help make a difference in each attendee's life."

But the meeting is not just a matter of serious business, as anyone who has ever attended a Midwinter Meeting knows it can be seriously fun, too.

Social events include the Opening Session entertainment on Thursday evening after the day's courses are completed and the Exhibit Hall is closed; a Friday afternoon Fashion Show and Luncheon followed later that evening with a Friday night event. The social events culminate with the Saturday night President's Dinner Dance honoring Dr. Fijal and his wife, Jan.

"The social aspect (of the Midwinter Meeting) is something I have enjoyed all my career," Dr. Fijal said. "We work in a lonely profession with the majority of us in single-doctor practices. A meeting such as this gives us the opportunity to share with our colleagues. There is great power in numbers so the more we can be in relationship with and spend time with, the stronger our profession can be."

So look to the future, as any good leader would do, and make plans to attend the 2017 CDS Midwinter Meeting, Feb. 23-25. ■





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CDS FOUNDATION GRANTS HELP LOCAL COMMUNITIES



The Chicago Dental Society Foundation, the philanthropic arm of the Chicago Dental Society, awarded \$60,000 in grants in 2015. These grants were provided to local agencies to fund programs dedicated to the same mission as the CDS Foundation: access to quality dental care and oral health literacy. The following 14 grants were awarded in 2015:

THE ARK: \$2,000

The ARK is a non-profit, community-funded social service agency providing services to 3,700 low income, uninsured patients a year from the greater Chicago area. Included in the services is a dental clinic on Chicago's north side that provides free dental treatment for hundreds of people who have no other access to care – the uninsured, the unemployed, the elderly, the homeless and the working poor.

The CDS Foundation grant will go toward equipping the dental clinic as it serves an ever-growing number of patients.

ASIAN HUMAN SERVICES: \$4,000

Founded in 1978 originally to serve immigrants and refugees from Southeast Asia, Asian Human Services Family Health Center has grown in response to the growing population and evolving needs of the community.

The CDS Foundation grant will help fund expansion of the organization's dental clinic in Chicago's West Ridge neighborhood that serves as the best, and often sole option for clients to receive primary care or oral health needs.

The expansion will increase operatory availability for fourth-year dental students from the University of Illinois at Chicago College of Dentistry and Midwestern University College of Dental Medicine-Illinois, who use the clinic as part of their rotations.

COMMUNITY NURSE HEALTH CENTER: \$3,000

Growing from a one-nurse, one-volunteer-doctor baby clinic operating from a corner drugstore in La Grange in 1921, Community Nurse Health Center has emerged as a leader in health

services to the needy. It recognized the value of including dental care as far back as 1926 when it helped install dental chairs in local schools, and continues today with comprehensive and restorative treatments in its four-operatory Dental Center that serves a targeted area of western Cook County.

The CDS Foundation grant will go toward supporting dental care program.

COMMUNITYHEALTH CHICAGO: \$2,500

CommunityHealth was founded in 1993 to provide free health care to low-income, uninsured people in the Chicago area and has grown to become the largest free clinic in the United States, offering a wide range of health care and ancillary services at two locations. The group established its oral health program in 2009, recognizing the link between good oral health and overall health.

The CDS Foundation grant will go toward extending the reach of that program to bring high-quality care to a population made vulnerable by a lack of access to insurance and affordable care.

DENTAL LIFELINE NETWORK ILLINOIS: DENTAL HOUSECALLS PROGRAM: \$5,000

Since 1981, Dental Lifeline Network's Dental HouseCalls program has provided dental care to more than 36,000 Chicagoans. The Dental HouseCalls Program helps patients who can not access dental care by either bringing care directly to patients or patients to facilities.

The CDS Foundation grant provides support to this program to help local residents gain access to quality dental care.

DENTAL LIFELINE NETWORK ILLINOIS:**CHICAGO DONATED DENTAL SERVICES: \$5,000**

Dental Lifeline Network began the Donated Dental Services program in 1990 to care for vulnerable Chicagoland patients. The Donated Dental Services program provides dental care to individuals with disabilities, and those who are elderly or medically fragile, and can not otherwise gain access to dental care. With the CDS Foundation grant, Donated Dental Services has funds to continue its work and meet the increasing need; there are more than 200 people on the waiting list in Chicago alone.

ERIE FAMILY HEALTH: \$4,000

Erie Family Health Center was founded in 1957 and runs 13 health centers, including four with integrated dental clinics, serving low-income, high-risk and uninsured individuals.

The CDS Foundation grant will support its expanding and integrated Oral Health Program at its Erie Humboldt Park and Erie Foster Avenue centers in Chicago, and the Erie Evanston/Skokie and Erie HealthReach Waukegan health centers in the suburbs.

Erie is enhancing the capacity to screen for related oral health concerns within the traditional medical visit to expand access and utilization of these services. It will focus specifically on increasing oral health utilization among children and pregnant women at the dental health centers, patients who often have poor dental habits that can translate into serious health concerns later in life.

HOWARD AREA COMMUNITY CENTER – ELEANOR WESTOR CHILDREN'S DENTAL CLINIC: \$4,000

The Howard Area Dental Clinic has provided critical health services in Rogers Park since 1988, providing affordable dental services for more than 750 patients every year.

Specifically the CDS Foundation grant will help purchase materials and supplies for the Howard Area Children's Dental Clinic, which services 200 low-income children annually in and around the Rogers Park area.

ILLINOIS MISSION OF MERCY: \$10,000

The CDS Foundation grant goes to help support the Illinois State Dental Society Foundation's fourth annual Mission of Mercy that will be held at the Gateway Center in Collinsville in July, which will utilize 125 portable dental units providing basic dental care to more than 2,000 participants. The event's goal is also to help patients understand the importance of good daily oral hygiene practices, healthy diet and routine preventative dental care. The emphasis will be on basic dental care such as fillings, extractions and cleaning with limited lab work being offered.

LAWNDALE CHRISTIAN HEALTH CENTER: \$5,000

The Lawndale Christian Health Center was founded in 1984 and serves the area of North Lawndale in Chicago and the adjacent neighborhoods of South Lawndale, East and West Garfield Park, Brighton Park, Archer Heights, Austin and Humboldt Park.

The CDS Foundation grant will go to support the dental health care aspect of the center's newly added Mobile Health Team, designed to help people experiencing homelessness increase their immediate quality of life and build tools for a stable lifestyle.

NORTHWEST COMMUNITY HOSPITAL MOBILE DENTAL CLINIC: \$5,000

The CDS Foundation grant will support the hospital's efforts to provide necessary dental care to residents in the service area who do not have access to care due to financial and transportation barriers.

NORWEGIAN AMERICAN HOSPITAL: \$5,000

Norwegian American Hospital, located in Chicago's Humboldt Park area, launched the Norwegian Pediatric Dental Van in April of 2015 to support its primary goal to grow service and partnerships that can help eliminate health disparities in surrounding communities.

The CDS Foundation grant will be used to help fund the cost of a part-time care coordinator for the initiative. The van provides restorative dentistry (X-rays, comprehensive examinations, resin composite fillings, therapeutic pulpotomies, extractions, stainless steel crowns and space maintainers) to low-income Chicago children. The van also provides bilingual oral health instruction and helps families find affordable, accessible dental health care for on-going care.

OAK PARK RIVER FOREST INFANT WELFARE SOCIETY CHILDREN'S CLINIC: \$4,000

Created in 1916 as a "milk station" to distribute milk to low-income Chicago families, this organization has grown to a full-service health clinic for low-income children in west suburban Cook County and the City of Chicago. The Children's Clinic works to provide a variety of services to children, many focused around affordable quality health care, disease prevention and education.

The CDS Foundation grant will help purchase new equipment to help Oak Park River Forest Children's Clinic treat 2,600 low-income children in an access-to-care initiative while also promoting oral health literacy.

ZION BENTON CHILDREN'S SERVICE: \$4,000

Zion Benton Children's Service was started in 1951 by a local school nurse, Olive Lind, with the aim to provide for the needs of children from low-income families in the Zion and Benton Townships (Beach Park, Winthrop Harbor and Zion).

The CDS Foundation grant will be used to help fund the salaries of three part-time dentists at the Lind Memorial Dental Clinic that serves school-aged children in the Zion Benton community and furthers the group's goal to provide comprehensive oral health services to a hard-to-reach population. ■

– Compiled by Joseph DeRosier


PRACTICE SMARTS by Joanna Brown

 Write to Ms. Brown at joanna@tjbrown.com.

Brush up on your business skills

DENTAL SCHOOLS DO THEIR BEST TO TURN OUT TOP-NOTCH CLINICIANS. Additional studies in a specialty program and time spent working as an associate to a veteran clinician serve to further refine a new doctor's diagnostic skills.

While that path will give many new doctors the confidence to open their own dental practices, professional practice consultants warn them against that hubris. (Remember how Narcissus starved to death?) Rather, they say that a dentist's diagnostic skills will get them only half way to professional success.

Three practice consultants, all speakers at the 2016 Midwinter Meeting, shared with me their best advice for new practice owners. They unanimously agreed that new dentists must, absolutely, without a doubt, build their business acumen, too, before opening their own dental practice.

"To be successful in today's dental environment, you must be much more than a clinician," said Debbie Castagna, of California-based Castagna Coaching. "You must be a business person."

Ms. Castagna and her colleagues argue that doctors – who are so accustomed to examining the mouth – must take the same care in reviewing their business operations. Colorado's Amy Kirsch, of Amy Kirsch and Associates, identified several items warranting the dentist's attention: gross production, adjusted production, collections, accounts receivable over 90 days and internally referred new patients.

"By understanding and analyzing the trends, the doctor can make adjustments to insurance

plans, staffing and marketing in the future," Ms. Kirsch said.

Echoed Ms. Castagna, "One must be able to 'diagnose' the health of their overhead, how paying the bills directly relates to how the practice is managed and staffed, pay attention to emergent industry trends and respond appropriately."

Beyond the books, there is the issue of staffing. Lois Banta, of the Missouri-based Banta Consulting Group, recommended leadership training to help the new dentist be a most effective business owner.

"A team that knows the dentist's mission for the practice, believes in it, and behaves in accordance with that mission is so important," Ms. Castagna agreed.

Ms. Banta recommends that the dentist inspect what the staff expects in the workplace, use positive reinforcement with the team, set boundaries and celebrate the staff's successes. Her top 10 management tools include the following:

- Hire and train for positive, can-do attitudes.
- Hold weekly, themed team meetings for consistent results.
- Remember that customer service equates to how the patient perceives the quality of care.

And of course school is never out for the true professional: attend regular CE courses for your profession and for your business.

If you missed the courses that Ms. Banta, Ms. Castagna and Ms. Kirsch presented at the 2016 Midwinter Meeting, consider what they and other practice management consultants have provided in CDS's online CE Library, available at on.cds.org/CErecordings. ■



"One must be able to 'diagnose' the health of their overhead, how paying the bills directly relates to how the practice is managed and staffed, pay attention to emergent industry trends and respond appropriately."

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. CDS presents Practice Smarts, a column addressing practice management issues dentists and staff members experience in the office. Practice Smarts is prepared by Joanna Brown, a freelance journalist. Email suggestions for topics to be covered to joanna@tjbrown.com. Photo: Copyright webphotographer/istockphoto.com.

ENGLEWOOD BRANCH

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IT'S THE LAW by Petra von Heimburg, DDS, JD

 Write to Dr. von Heimburg at ceprof@aol.com.

Be wary hiring a management company

MOST DENTISTS ENJOY THEIR WORK; THAT IS TO SAY, THEY ENJOY PRACTICING DENTISTRY. However, many do not enjoy the administrative and business side of running a practice. As a result, management companies or dental service organizations (DSO) have sprung up to fill the gap, promising to lighten dentists' administrative burden.

Is this a good idea? Does this setup work well? It depends.

At its best, a DSO takes over all administrative functions of the practice, charges a fair fee, grows the practice and allows the dentist to concentrate on what he does best: dentistry. But every change in responsibility and oversight creates the possibility of new problems. If you are thinking about hiring a DSO for your practice, there are several issues to consider.

First and foremost, the DSO should only involve itself in functions that do not pertain to the practice of dentistry. Under the *Illinois Dental Practice Act*, the practice of dentistry is solely the prerogative of the dentist. No DSO should establish treatment plans or supervise your hygiene department.

Some DSOs consider "out with the old and in with the new" a panacea for a successful practice and proceed to fire all staff members. One should keep in mind that the dentist has to work with his staff on a daily basis; it follows that the dentists should reserve for themselves the right to have the last say in hiring or firing staff.

Another consideration in signing up with a DSO is that a national DSO might not be well-informed about local market conditions, whereas a local DSO has an easier time responding to the local environment of a practice.

In all cases, the dentist should ensure that he obtains a detailed outline of the DSO's plan regarding the management of his office, before signing a contract. If not, he might be surprised by the drastic changes the DSO will initiate.

Some of the biggest problems in DSO contracts arise from the compensation systems agreed upon. In fact, it is paramount that dentists pay close attention to the clauses that stipulate how the DSO is

paid. Payment on the basis of a percentage of production or collection is a favored way for DSOs to calculate their service fee. However, this can cause legal problems for the dentist's license, since a dentist may not engage in fee splitting with a non-dentist. In fact, since Illinois prohibits non-dentists from owning a dental company, the DSO model is frequently used by non-dentist investors to partake in the profitability of dental corporations. At the moment, the least controversial reimbursement system for DSOs is the fixed monthly fee, which is not tied to the income of the dental practice. DSO payment systems are presently under scrutiny by the courts.

Many DSOs insist on a multi-year contract with the office on the basis that the organizational change or turn-around of the practice will take time to be accomplished. While this argument has some merit, one should be able to see the effects of the DSO within several months. Many DSOs insist on payment for their services up front, interposing a loan company as a third party, which will pay the DSO in toto for the services. This allows the dentist to pay the loan company on a monthly basis.

Issues can arise when the dentist is dissatisfied with the services of the DSO and would like to cancel the contract. Firing the DSO turns out to be the easy part; however, the separate contract between the loan company and the dentist for the installment loan is not affected by their parting of the ways. The loan company already paid the DSO in full and will enforce the dentist's commitment to pay back the loan – independent of any dissatisfaction the dentist might voice vis-a-vis the DSO. This is a situation to be avoided at all cost.

A better solution for the dentist is to insist on a direct monthly payment arrangement between the DSO and the office. While canceling a contract mid-stream might be difficult, it is far easier than the complex problems that arise when a third company is interposed.

It is important to realize that no arrangement can and should replace the practice owner's oversight of the business, since the final responsibility of any decision lies with him. ■

In all cases, the dentist should ensure that he obtains a detailed outline of the DSOs plan regarding the management of his office, before signing a contract. If not, he might be surprised by the drastic changes the DSO will initiate.

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required.

The views expressed in this column are those of the writer and are not necessarily the opinions of the Chicago Dental Society.

Dr. von Heimburg is a practicing dentist and a practicing attorney in the Chicago area. She represents, advises and educates dental professionals exclusively in all matters relating to the practice of dentistry. Contact her at 847.382.2832 or ceprof@aol.com or visit www.petravonheimburgddsjd.com.

NORTH SUBURBAN BRANCH **NORTHWEST SUBURBAN BRANCH**

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Speaker:.....7:15 a.m.
Shotgun start:8 a.m.
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- All others: \$165
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FROM THE GROUND UP Inside the CDS Foundation by Michael Durbin, DDS, MS

For more information about the CDS Foundation, visit www.cdsfound.org.

Mentors show us the way

MENTORS PLAY AN IMPORTANT ROLE IN DEVELOPING WHO WE ARE, BOTH PROFESSIONALLY AND PERSONALLY.

The Chicago Dental Society coordinates a mentorship program with both the University of Illinois at Chicago College of Dentistry and the Midwestern University College of Dental Medicine-Illinois.

Mentor dentists help students navigate their dental school journey with advice on everything from how to properly and quickly place a matrix to how to find a job after graduation. The mentor provides an example to the students on how to conduct themselves professionally and what it means to call oneself a professional.

In the same way we need mentors professionally, we also need mentors in philanthropy. Bill Gates and Warren Buffet are excellent examples of mentors to the ultra-wealthy for how to put their riches to good use. Unfortunately, most of us won't have either one contacting us any time soon to mentor us in this way.

Our philanthropic mentors are those around us who demonstrate generosity with their time, talent and treasure, and who model this behavior on an ongoing basis.

One of my philanthropic mentors was my father, Ron, who recently passed away after a long battle with Parkinson's disease.

From an early age, I remember my dad dutifully writing checks to church and to other charities that he and my mom supported. He did this with no promise of receiving anything in return, only the feeling that he had potentially made a small difference in someone's life.

Over the years, my dad also gave his time volunteering at church, volunteering for a suicide prevention hotline and volunteering at a social services agency in DuPage County. It was during this time that my dad became aware of the plight of the homeless or almost homeless in DuPage County and decided to do something about it.

Twenty-six years ago, Dad and Mom founded Daybreak of



Ron and Mary Ellen Durbin

Lisle, a transitional housing ministry keeping the most vulnerable from homelessness. Dad spent hours mentoring individuals and families, as well as helping to maintain a transitional housing site where families could get back on their feet. His actions mobilized others to volunteer with this ministry and the program grew through the hard work of many.

The passion of one individual can inspire others to do more than they thought possible.

The Chicago Dental Society Foundation depends on the generous nature of CDS dentists who willingly donate their time at the CDS Foundation Clinic, as well as those who contribute financially to support the programs of the CDS Foundation. These dentists are all mentors to those around them who see the effect that generous giving can have on the community. We can all learn from their example and try to build on the good works that are already being done.

I have seen firsthand the difference that one individual can make. We all have the potential to make that kind of impact.

Thank you to all the volunteers at the clinic and the donors to the CDS Foundation who make it possible to improve the oral health of those most in need.

As you reflect on this subject, ask yourself who are your philanthropic mentors and who are you mentoring? ■

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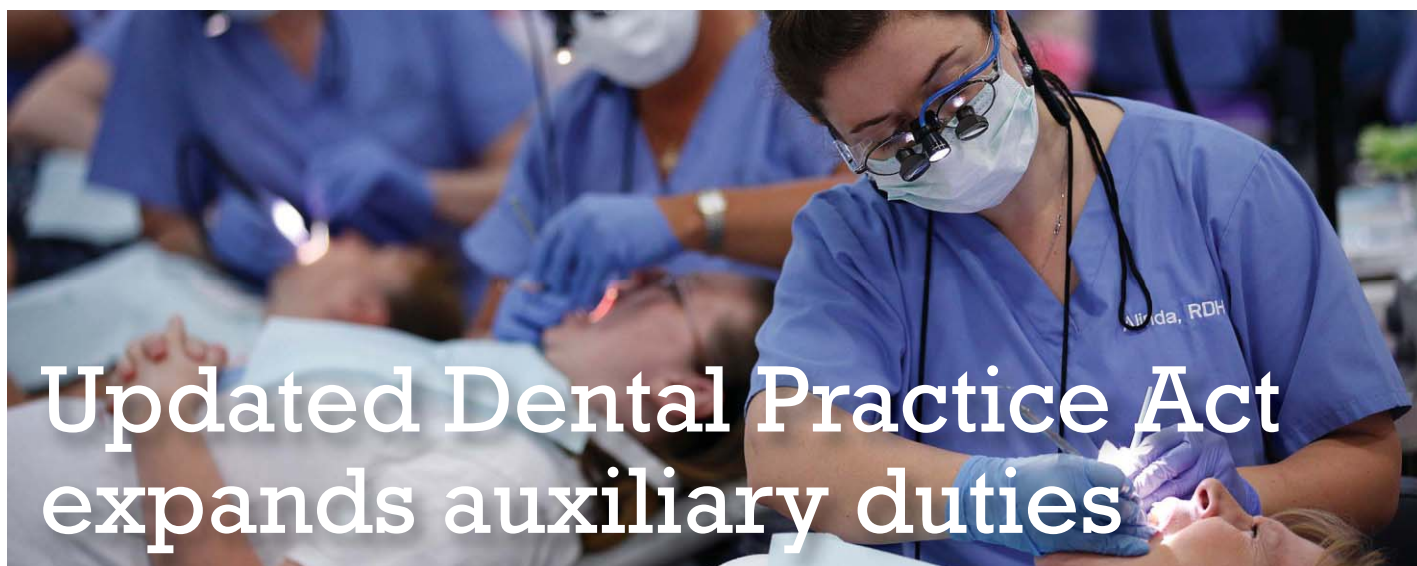
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access to care

A look at the challenges facing our profession



by Stephanie Sisk

DOORS WILL BE OPENING TO MORE AND BETTER ORAL HEALTH CARE FOR THE POOR AND UNDERSERVED, thanks to new provisions included in the latest 10-year extension of the *Illinois Dental Practice Act*. Gov. Bruce Rauner signed the legislation into law Dec. 15, 2015.

Two key elements of the law aim to expand access to dental care, including a provision allowing dental assistants to perform above-gumline scaling to children under 12-years-old who are low-income or Medicaid recipients. A second provision expands the treatments permitted by public health dental hygienists on low-income/Medicaid patients without an initial exam by a dentist.

Administrative rules that would spell out training, treatment requirements and practice are being drawn up by the State Board of Dentistry. The proposed rules will be reviewed by the Joint Committee on Administrative Rules and must be approved by the committee before they take effect. The review process could take a year or more.

After spearheading advocacy efforts for the changes, the Illinois State Dental Society is ready to promote to dentists statewide the expanded duties assistants

and hygienists can perform once the rules are in place, said Dave Marsh, ISDS director of government relations.

"It's our initiative," Mr. Marsh said. "We want to increase that access" to comprehensive dental care for patients across the state.

Mike Durbin, immediate past president of Dent-IL-PAC and a member of its Board of Directors, said the law's newest provisions are a "win-win" for dentists and the state's neediest patients.

"This change in the *Dental Practice Act* will expand the number of providers delivering preventative services in areas that have been historically underserved because of the difficulty in finding sufficient hygiene staff to support the work of dentists," Dr. Durbin said.

"Sometimes," he explained, "these shortages are due to finding hygienists to work in these areas, and sometimes it is a financial decision as the Medicaid

reimbursement level from the state is so low that it is difficult for many dentists to employ hygienists. This will allow dentists to utilize staff in the most cost-efficient way while providing comprehensive preventative services. It is also important to note that the dentist remains the leader of the dental team and these assistants will be working under the direct supervision of the dentist."

Dentists must be brought up-to-speed on the changes, Dr. Durbin said, in hopes that more see that with this new business model, they can use assistants in a way that allows them to break even with Medicaid reimbursement.

"It is also important that the rules for compliance with this change in the Act be developed in a timely fashion to take advantage of the great outpouring of support that we saw from dentists in making this change a reality," Dr. Durbin added. "I think the dentists in the Chicago area will be particularly interested in participating due to their proximity to many eligible patients." ■

Ms. Sisk is a freelance journalist working in the Chicago metropolitan area.

new members

The Chicago Dental Society welcomes you

Carroll, Patrick

Indiana University, 2007
401 E. Roosevelt Rd., Wheaton
West Suburban Branch

Choi, Jacob

University of Southern
California, 2015
3210 W. 63rd St., Chicago
Englewood Branch

Griggs Nguyen, Ruth

Louisiana State University, 1990
850 N. Lake Shore Dr., Chicago
North Side Branch

Hoffman, Ellen

Tufts University, 2013
120 Oakbrook Center, Oak Brook
West Suburban Branch

Kim, Wook

University of Illinois, 2001
15856 S. Wolf Rd., Orland Park
South Suburban Branch

Luo, Andy

University of Illinois, 2015
12033 S. Pulaski Rd., Alsip
South Suburban Branch

Parilla, William

Loyola University, 1989
711 East Ave., Park Ridge
Northwest Side Branch

Sek, Paulina

Midwestern University-AZ, 2013
1613 Walnut St., Park Ridge
Northwest Side Branch

Tejani, Dimple

University of Illinois, 2000
121 W. Wing St., Arlington Heights
Northwest Suburban Branch

Vaughan, Victor

Loyola University, 1982
1530 E. Hintz, Arlington Heights
West Suburban Branch

Yang, Stephanie

University of Texas, 2014
4224 W. Lawrence Ave., Chicago
Northwest Side Branch

Deceased members**Lichtenwalter, David**

University of Illinois, 1953
22W384 Glen Park Rd., Glen Ellyn
West Suburban Branch
Died Dec. 17.

Ness, David

University of Illinois, 1986
3482 Ellis Ave., Gurnee
North Suburban Branch
Died Jan. 7.

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Together we'll go far



snap shots

Profiles of people in our profession



Barry Janov treasures the golden era of radio

by Joseph DeRosier

BARRY JANOV'S LICENSE PLATES GIVE A HINT ABOUT HIS OUTSIDE INTEREST AND PASSION. The retired dentist's vanity plates are simple and direct: RADIO 4.

He said the expression is a nod to a question his wife, Jeanne Duggan, asks when he comes home toting yet another antique radio.

"What is that radio for?" she inevitably queries, he said.

It's a pertinent question considering the co-founder of the Antique Radio Club of Illinois has owned hundreds of various makes and models of radios and microphones through the years.

"At one time I had a basement full (of the audio apparatuses) but when we moved to this house my wife and I agreed that I would limit my collection to one room," he said.

Dr. Janov and his wife, who is also a dentist, were practice partners in Des Plaines before he retired a few years ago.

He didn't start collecting radios in earnest until the late 1970s, but he had an early interest in building crystal radios when he was young and also collecting old dental equipment, because his father, Michael Janov, was a dentist.

Dr. Janov donated much of that collection to the University of Illinois at



Chicago College of Dentistry, where he earned his dental degree in 1959.

“My father was a dentist for 50 years in Chicago,” Dr. Janov, 80, said, “But I beat him, I was a dentist for 54 years!”

He said he has been attending the Chicago Dental Society’s Midwinter Meeting since he was a youngster, tagging along with his father.

“It’s certainly one of the best (dental) meetings in the country,” Dr. Janov said of the Midwinter Meeting. He said he plans to continue to attend the gathering to keep his interest in dentistry sharp.

His interest in collecting antique radios and microphones was piqued after attending an Antique Radio Club of America event in Elgin in 1979. Dr. Janov and a friend decided to start a local club.

The first meeting was on Feb. 16, 1980, a cold day that had the organizers questioning if anyone would show up.

“We talked to everyone we knew and told them about it and we didn’t think anyone would show up, but 40 people did,” Dr. Janov said.

“People showed up with radios to buy and trade and we got together some bylaws,” he explained. The next year the group started an annual event called Radiofest, which is now a three-day event that includes an auction and swap meet.



money clip (to prove it),” he said.

The club now has about 400 members, down a bit from its heyday. Dr. Janov explained that the Internet has made it much easier for collectors to find what they are looking for.

But he likes the thrill of the hunt.

“I still pound the pavement (looking for equipment), but not as much as before. Now I can go online and check the estate sales and look at the pictures

Radio had the ability to transport listeners from their living rooms to places like the ballroom of the old Don Roth’s Blackhawk Restaurant in Chicago’s Loop. WGN radio would broadcast the Big Band sounds of famed entertainers such as Bing Crosby, Kay Keyser and a young up-and-comer, Perry Como.

In fact, one of the stars of Dr. Janov’s microphone collection is a stand-up model used by WGN Radio and donated to the Blackhawk by broadcaster Jack Brickhouse. It was on display at the Blackhawk restaurant’s Loop location and later in Wheeling. Mr. Roth died in 2003 and the Wheeling location closed in 2009.

Many who went to the restaurant craved its famous creamed spinach or spinning salads bowls.

But Dr. Janov had other temptations.

“I would go into the (Wheeling location) and see that microphone and just drool.”

And now, he owns that microphone and it is part of his collection.

“It’s my pride and joy,” he said. ■

Mr. DeRosier is the CDS staff writer.

Photos by Tricia Koning.

To view more photos of Dr. Janov’s collection, visit on.cds.org/radios.

.....
Radio had the ability to transport listeners from their living rooms to places like the ballroom of the old Don Roth’s Blackhawk Restaurant in Chicago’s Loop.

Interestingly, three of the 40 collectors who attended that first meeting were fellow dentists including Ralph Muchow, who had one of the largest radio collections in the country, and Larry Wright.

The group didn’t take a roll call but each attendee received a money clip inscribed: “Charter meeting – ARCI -2-16-80.”

“So anyone who says that they were a chartered member has to show the

to get an idea of what is going to be there,” he said. “I’ll go to flea markets and if I find one or two things in a year then I’m happy.”

Dr. Janov shares his enthusiasm for old-time radio and his knowledge of the subject by giving talks at senior centers and libraries.

He points out that commercial radio broadcasts didn’t start until 1920 and it wasn’t until 1926 that the first plug-in electric radios came on the scene.

meeting place

 Dental meetings and CE opportunities

April

5: Kenwood/Hyde Park Branch

Katherine Brown, MD: CPR Certification. Hyatt Place Chicago – South/University Medical Center, 5225 S. Harper Ave., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact: Kim Bolden, 312.372.7874 or kmhbolden@aol.com.

5: Northwest Side Branch

Steve Weeks, DDS: Reciprocation in Endodontics. Gibsons Steakhouse, 5464 N. River Rd., Rosemont. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact: Larisa Spirtovic, 773.465.2600 or lsirtovic@gmail.com.

10: North Suburban Branch

Installation of Officers and Dinner Dance. Embeya Restaurant, 564 W. Randolph St., Chicago. 5 p.m. RSVP on.cds.org/wsub16. Contact: David Williams, davewilliamsdds@comcast.net.

12: Englewood Branch

Office Emergencies. Louie's Chophouse, 4642 W. 103rd St., Oak Lawn. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact: Robin Gallardi, 708.349.4000 or drgallardi@rogers.com.

12: South Suburban Branch

Dental Hygiene Night (Hosting Prairie State College graduating dental hygienists). Mark Lingen, DDS, PhD, FRCPATH: Oral Pathology. Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact: Natacha Herard-Exorphe, exorphe.dds@gmail.com, or Crystal Patel, crystalpatel@gmail.com, or call 708.849.8627.

12: West Suburban Branch

Karen Baker, MS: Nutraceuticals and Dentistry. Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact: Andy Wiers, 630.369.2020 or andywiers@yahoo.com.

Study clubs

Central Lake County Dental Study Club

Meets the third Tuesday of every month at noon, January–November, Grandma V's Pancakes, 10 E. Maple Ave., Mundelein. For information, contact Paul Showers, 847.816.3636.

Chicago Aesthetic Masters, a Hornbrook Group Study Club

Meets monthly, 6:30–8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. For information, call 312.644.4321 or email smilechicago2@aol.com.

Chicago Dental Study Club

Information: www.chicagodentalstudyclub.com or call Forrest Tower at 708.423.0610. Newcomers are free. Please RSVP.

Greater Evanston Dentists Association

Meets the first Monday of every month, noon–1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. For information, contact Roger Nouneh, 847.475.7754.

Hellenic American Dental Society

The Hellenic American Dental Society (HADS) holds several dinner CE seminars throughout the year. Visit www.hads.com for more info.

Uptown Dental Forum

Meets every Friday, 12:30–2 p.m., Whistlers Restaurant, 3420 W. Devon Ave., Lincolnwood. Academy of General Dentistry sponsorship-approved. For information, contact Steven Pearl, 773.262.4544.

Waukegan Dental Study Group

Semi-monthly meeting, noon–2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd., Waukegan. For information, contact Robert Stanuch, 847.336.8080, or Ellis Neiburger, 847.244.0292.

STUDY CLUBS AND NON-PROFITS: Submit your meeting information online at on.cds.org/MyEvent

13: CDS Regional Meeting

Jeff Horowitz, DMD: "I've Got TMJ" – Treating Temporomandibular Disorders as a Part of Comprehensive Care. Attendees earn 5 CE hours credit. Register online at on.cds.org/regional. On-site registration: 8 a.m. Meeting: 9 a.m. – 2:30 p.m., Drury Lane, 100 Drury Lane, Oakbrook Terrace.

16: Northwest Suburban Branch

Installation of Officers and Spouse Night. Theme: Rolling Out the Red Carpet. Rolling Green Country Club, 2525 E. Rand Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact: Bryan Nakfoor, bryannakfoor@gmail.com or 847.392.0330.

May

3: Kenwood/Hyde Park Branch

Election of officers. Hyatt Place Chicago – South/University Medical Center, 5225 S. Harper Ave., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7p.m. Contact: Kim Bolden, 312.372.7874 or kmhbolden@aol.com.

15: North Side Branch

Installation of officers. Wrigley Rooftops, 3609 N. Sheffield Ave., Chicago. Check-in: Noon. Cost: \$60, Season ticket holder: \$0. All attendees, including season ticketholders, must RSVP by May 1 to northsidersvp@gmail.com. No ticket sales on the day of the event.

17: CDS Webinar

Eric Rieger: Cyber Security in the Dental Office. Attendees earn 1 CE hour credit. Noon-1 p.m. Register online at on.cds.org/webinar. The CDS Webinar will be recorded for those who can not view the lecture the day of the event. Only those who pre-register will be given access to the archived recording.

June

8: Englewood Branch

Annual Branch Golf Outing. Cog Hill Golf & Country Club Course 2, 12294 Archer Ave., Lemont. 12:30 p.m. shotgun start. Registration deadline is May 18. Contact: Michael Meehan, 708.448.3412 or info@meehanorthodontics.com.

8: North Suburban Branch and Northwest Suburban Branch

Suburban Scramble 2016: Annual Branch Golf Outing. Stonewall Orchard Golf Club, 25675 W. IL Hwy. 60, Grayslake. Registration: 7 a.m.; Speaker: 7:15 a.m.; Shotgun start: 8:30 a.m. Contact: Bill Holohan, 847.272.1588, or Jeff Kemp, 847.255.3020.

8: West Side Branch and West Suburban Branch

Annual Branch Golf Outing. Old Oak Country Club, 14200 Parker Rd., Homer Glen. Registration: 7 a.m., Shotgun start: 8 a.m., scramble format, Lunch: 1 p.m. Contact: Mark Ploskonka, 630.926.3920 or ploskonka@msn.com.



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classifieds

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November.....	September 21, 2016
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January/February.....	December 14, 2016
March/April.....	February 15, 2017

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

PAYMENT

Advance payment must accompany your ad. **Make checks payable to Chicago Dental Society.**

RATES

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Premium Standard Classified: \$105 for the first 30 words plus \$3 per each additional word.

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RESTRICTIONS

For Sale ads: Dental practices listed for sale within this section of the *CDS Review* are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

Disclaimer: Although CDS believes that advertisements published in the *CDS Review* are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

Miscellaneous

ORDER SCHOOL EXCUSAL FORMS for your student-age patients. CDS sells packages of 250 blue forms at a cost of \$15.95 per package (includes shipping). Visa, Mastercard and American Express orders are accepted. Order online at www.cds.org.

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GOOD START-UP LOCATION IN ELGIN: Four-operator, digital/paperless office. Great location near expressway. \$2,500 per month. Must see to appreciate. Future buy-out potential. Email to nahmed1960@aol.com.

For Rent

MODERN DENTAL OFFICE in busy area of Lincoln Park for rent. If interested please contact Melisa at 773.386.2503.

EQUIPPED OFFICE FOR RENT – CHICAGO: Belmont/Central. Two-and-a-half chairs. Digital-ready (Dexis sensor and Sirona pan/ceph). 1,500+ square feet of space. \$2,500/month. Email danwebdds@gmail.com.

FOR LEASE: North Aurora 1,300-square-foot dental suite in a dental building located next to library on Oak Street. Great location. Set up for four ops. Fully plumbed ready to start. Call 630.346.4011.

NORTH SHORE DENTAL SUITES: Two built-out dental suites in the heart of the North Shore, next to Northbrook Court shopping mall. Abundant parking, 24-hour private entrances, amenities and popular location. Contact Stehnie Howard 847.939.6030 today.

BUILT-OUT DENTAL SUITE FOR LEASE in fantastic location (Orland/Mokena) with huge lighted dental signage in direct view of high-traffic count at stoplight. Larger, fully occupied upscale retail/professional center (waterfalls, chiropractor, health spa, restaurants, . . .). Super opportunity. Reasonable rent. 708.945.2228.

SPACE FOR RENT: 1,600+ square-foot dental office plus additional storage space in Crystal Lake/College Hill professional building. Four operatories, lab, sterilization, patient bathroom, private office, reception room, staff lounge with private bathroom. Available Feb. 1. For more information and photos call 815.354.8774 or email peddds@comcast.net.

DENTAL OFFICE FOR RENT on Ogden Avenue in Naperville at River Valley Plaza. 1,617 square feet, newly remodeled. Beautiful view of the Naperville bicycle path at the DuPage River. Call Basil, 630.852.4125.

MUNDELEIN DOWNTOWN: Dental/medical. 2,900 square feet. New build-out of over 500,000. Two dental rooms, three exam rooms and dental lab. Low rent. Great opportunity for start-up or second office. Only \$3,800 per month. Former clinic. Call 847.529.3124.

O'HARE AREA: 1,800 square feet available for rent. Highly accessible, high profile location by Rivers Casino. Set up for two chairs, three more can be added. Call 847.910.0947.

For Sale by Owner

NORTH SHORE GENERAL DENTAL PRACTICE for sale: Prime Evanston/Wilmette border. Fee-for-service. Charming four-operator office. The practice is currently grossing \$300,000 open only two days. When it was open four days a week it was grossing \$800,000. Sirona digital X-ray, Practiceworks software. Great growth potential. Call Ann at 847.254.5007 or email annmarinic@me.com.



DENTAL PRACTICE FOR SALE: Forty-two years on North Avenue in Elmwood Park. Fee-for-service. Two ops, plumbed for future op. Long-term lease available. Currently part-time schedule. Ideal startup or second office with great growth potential. Call 630.589.4485 after 7 p.m.

WHEELING OFFICE: Near Buffalo Grove. Great location. Three modern ops in strip mall. Asking \$100,000, or best offer. Email jooplant@gmail.com.

MODERN OFFICE BUILD-OUT FOR SALE: Upscale office space (without patients), professional building, north Chicago suburb. Includes newer autoclave and two dental units, suction and compressor. Asking \$35,000 or best offer. Call 847.942.8814.

TURN KEY OFFICE FOR SALE in Crystal Lake. Great start-up opportunity for new grad or specialist, four equipped operatories with big windows, digital X-rays. Low rent includes utilities. Email dentist224@hotmail.com.

EQUIPMENT: Ramvac, Tuttnauer, Pelton Crane and Harvey sterilizers. A-dec doctor's cart with electric handpieces. A-dec assistant carts, vacuum pumps, model trimmer vacuum spatulator, 3-year-old Ritter chair and delivery unit and more. Madison, WI. Email theresagardocki@gmail.com.

MOUNT PROSPECT OFFICE: Dental office for sale in Mount Prospect. Four-chair facility producing \$465,000 last year. All digital, new equipment, PPO, fee-for-service. Please email chicagodontist2@gmail.com for details.

TURNKEY HOMER GLEN OFFICE FOR SALE: Two fully equipped operatories with A-dec patient, doctor and assistant chairs, X-ray units, Schick sensors, wall mounted monitors and built-in cabinetry. Third operatory space plumbed, with cabinetry, N₂O ready, no equipment. Laboratory with sterilizer and ample storage space, compressor and suction system recently had regular maintenance. Spacious lobby, seating for five, could comfortably fit seating for eight. Reception area with large filing system, phones, fax and printers included. Additional rooms include private office, kitchen and patient recovery area. Very updated decor, all artwork, rugs and furniture included. Reasonable rent, ample parking and signage available on main street. Available April 1. Please call 708.359.5902 or email rctdds@yahoo.com for more information.

DENTAL EQUIPMENT

DOCTOR RELOCATING. SELLING ALMOST NEW. A-dec Cascade radius chairs and units, Gendex Planmeca X-ray, 2-year-old compressor. Statim sterilizer. Priced to sell. Text 224.578.3017 or email rcabaya@aol.com.

SKOKIE OFFICE FOR SALE: State-of-the-art facility remodeled three years ago with three equipped and a fourth plumbed, paperless, Eaglesoft and Schick digital X-ray. The practice is collecting \$240,000 on two and a half days a week due to the owner splitting his time between two offices. The office can support being open five days a week and was in the past, where collections were \$450,000. Please contact the owner at 773.398.0988, kpapaz3@gmail.com.

DENTAL PRACTICE FOR SALE: Well-established dental practice for sale. Contemplating retirement. \$300,000, four-day work week. Call 630.920.4061 after 6 p.m.

KODAK 9000 CBCT: Power kit for Kodak 9000. Original cost \$8,300. Rather than spend big money to replace yours, repair yours for a fraction. Make an offer. Techs welcome. 708.492.0300.

EQUIPMENT FOR SALE: Closing office. Following available: X-ray, sterilizers, ultrasonic baths, ceiling lights, curing lights, Dexis software, sensor and intraoral camera. Call Kathleen at 708.848.4488.

PRACTICE FOR SALE: Two offices with two treatment rooms in each. One in north suburb of Chicago. Second in Chicago Austin area. Both in high-traffic locations. Reduced price. Reply prospect01dental@aol.com or call 847.297.8788.

CHICAGO: RAPIDLY GROWING GP OFFICE in need of a dedicated dentist to be able to work more hours to meet patient scheduling requests. On track this year for \$180,000 in collections. Approximately 50 hours per month schedule. Office is quite modern, staffed and completely digital. Great opportunity for dentist with vision. Email officenorthside@gmail.com.

EQUIPMENT FOR SALE: McKesson Blue-Ox Twin 3/4 HP oil-less compressor with 200-volt transformers; used 12 years, \$1,700 or best offer. Kodak 1500 intraoral camera complete with software in original sealed box, \$2,100 or best offer. Text/call: 708.567.8774 with questions.

CAD/CAM DENTAL UNIT FOR SALE: Includes E4D scanner, milling unit Programat CS porcelain oven, 10,000.00+ in Emax, Empress, Lava blocks, stains, burs, glazes, etc. \$29,500. Email drdar@verinotes.com.

PRACTICE FOR SALE: North Chicago suburbs. Group practice - general dentists, orthodontist. 7,000-square-foot facility is under three years old. State-of-the-art digital equipment. Ten GP fully set up operatories. Excellent location. Significant growth potential. Contact cfinchase@gmail.com.

CHICAGO DENTAL OFFICE FOR SALE: Cicero/Division. Two operatories in use, plus one plumbed. In busy building with parking. Low overhead. Perfect for new grad or first office. 773.599.9337 or harmony4909@gmail.com.

RARE OPPORTUNITY ELGIN: Why buy my 25-year modern office, 1,800 square feet, four equipped rooms, three bathrooms, good patient base, no HMO? Rent/share with me first, and also create income with my referrals to you plus your own. Email tanqobsas@aol.com.

MEDICAL BUILDING: 6151 W. Belmont Ave., Chicago. Medical office building for sale. Four exam rooms and three administrative rooms on ground floor. Three rental apartments, garage in back. Doctor retiring. \$339,000. Call Janina 773.909.0890.

For Sale by Broker

WESTERN SUBURBS/DUPAGE COUNTY: Three modern treatment rooms in a busy strip mall. Partnership opportunity leading to full-ownership. Seeking a motivated enthusiastic dentist. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074, www.e-ppc.com. Professional Practice Transitions.

NAPERVILLE: GP practice grossing \$540,000, netting \$280,000. Three ops equipped with fourth op plumbed. Exceptional growth potential. 100 percent financing available. Building interest for sale. Contact Bruce Lowy, 847.677.6000 for confidential information.

GURNEE PRACTICE FOR SALE: Practice was established in 1995. Excellent office design with five treatment rooms. Three treatment rooms are equipped. Dentrix and Dexis digital. Average gross is: \$371,000. Mainly fee-for-service. Email jplescia@e-ppc.com.

CHICAGO PRACTICE SALES: 773.502.6000 or www.chicagopracticesale.com. Found a practice to buy through a broker or for sale by owner? Need help assessing the opportunity? Visit www.dentalduediligence.com for more information.

COMING SOON: Aurora, Highland Park, Chicago, Glenview. ILLINOIS PRACTICES FOR SALE: CHICAGO: Two ops on a corner at street level, very low rent. Adjacent space available for expansion. Owner retiring.

CHICAGO – GOLD COAST AREA: Beautiful new build-out available to lease. Four ops built, plumbed for six. Fully equipped. Digital X-rays and cone beam included.

CHICAGO – ROGERS PARK: Two ops plus a full lab on a busy street.

CHICAGO – BRIGHTON PARK: Five ops complete, two more plumbed. Collections: \$752,000. Building available to purchase.

CRYSTAL LAKE: NEW PRICE! Four ops, expandable to six. \$270,000 collections. FFS and PPO. Street level condo for sale. Sleek, cherry and white décor with A-dec equipment.

FAR NORTHWEST SUBURB: Newly renovated stand-alone dental building for sale. Great price. Move-in ready!

GLENVIEW: Three-op build-out, move-in ready. Equipment stays.

HINSDALE: Four ops in a professional building. Panorex available. Ready to start working tomorrow! Great natural sunlight. Clean and neat!

LAKE IN THE HILLS: Sold!

MOUNT PROSPECT: Two ops at street level. Collections: \$170,000. Low overhead. Attractive and efficient. Condo available for sale.

NAPERVILLE: Four ops at street level. Collections \$380,000. FFS and PPO. Great opportunity to locate in desirable Naperville.

PALATINE: Three ops, expandable. Collections: \$340,000. Well-established practice. 100 percent FFS. Seller willing to transition. Great views.

SOUTH ELGIN: Four beautiful ops, three equipped. Collections: \$242,000. A-dec equipment. Upscale strip center location.

SUGAR GROVE: Sold!

WHEELING: Four ops in a beautiful, new stand-alone building, expandable. Collections: \$1 million. Newer build-out and equipment. Building available for purchase. Seller will associate post sale.

INDIANA – DYER: Seven ops at street level. FFS and PPO. Collections: \$1.5 million. Cone beam and digital X-rays. Building available for purchase.

This ad continues at top of next column »

CAN'T FIND AN OFFICE TO BUY? A start-up can be a great alternative. Visit our portfolio of successful, customized start-ups at www.cuttingedgepractice.com; or call Wendy, 773.502.6000; or Sharon, 847.370.9131

HENRY SCHEIN PROFESSIONAL Practice Transitions: Al Brown, al.brown@henryschein.com, 630.781.2176. North suburbs of Chicago: Practice with building for sale on major street in highly sought after suburb. Good upside potential for this \$416,000 four-op practice. #IL112.

ADS MIDWEST – Endorsed by Illinois and Missouri State Dental Societies. Contact Peter J. Ackerman, CPA, CVA, at 312.240.9595, peter@adsmidwest.com or adsmidwest.com.

SELLERS NEEDED. Never has the market been stronger! Call for a free consultation if you are considering a transition or sale!

ORTHO: Two locations, \$1.2 million collections. Excellent opportunity with upside.

CHICAGO – NEAR MIDWAY: \$350,000, high visibility strip center. Strong hygiene. Significant growth potential.

CHICAGO – BRIDGEPORT: \$300,000, three newer ops. Great starter. \$150,000 sales price.

SOUTH SUBURB: \$580,000, mostly FFS, beautifully equipped free-standing building.

FAR SOUTH SUBURB: \$1.2 million, 50 percent overhead. Strong hygiene. \$450,000 net after debt. Net 60 percent of doctor production AFTER debt service.

SOUTHWESTERN SUBURB: \$850,000. Sold!

WEST CHICAGO: Sold!

NAPERVILLE: Two ops with room to expand. \$300,000 in collections.

WESTERN SUBURB: \$350,000. Beautiful, three-op digital practice for sale with condo.

WESTERN SUBURB: \$500,000, FFS collections. Three ops, excellent hygiene program, conservative/preventative.

WESTERN SUBURB: FFS, \$2.4 million. Sold!

DEKALB: New four-operatory facility. \$500,000 collections. Fantastic upside potential.

BUFFALO GROVE: Two ops, \$350,000+ in collections. Perfect starter practice.

PROSPECT HEIGHTS: Desirable location, \$250,000. Four ops, 2,000 square feet in a busy strip center. MUST SELL NOW.

EVANSTON: Beautiful, two ops, newly equipped and built out facility only.

ROCKFORD: \$350,000, digital office. Condo for sale with practice

UNIQUE DENTAL OFFICE OPPORTUNITY: Dental building in Mid-Metro (\$380,000) Peoria with 13 plumbed operatory spaces. Perfect for specialist, multi-specialty or dental group offices. If you are creative and see yourself as more than a lone dental practitioner this is the building and location for you. Chicago and St. Louis only 2+ hour drives. See: <http://www.crelisting.net/LMe9SAw8Q>.

CHICAGO DENTAL BROKER: Call now for details. Many new and also private sales. Dr. Rob Uhland 847.814.4149. The only dental brokerage locally owned and operated by a dentist and CDS member. www.chicagodentalbroker.net.

FEATURED LISTINGS:

NORTH SHORE: Three-op starter. \$300,000+ gross. Long transition.

NORTH SHORE: Well-established three-op practice. Half pediatric, half adult. Priced to sell.

SOUTH SUBURBAN GIANT: Six-op cash cow. \$900,000+. Doctor will help with transition.

WESTERN SUBURB: Six-op powerhouse. \$550,000+ gross and growing. Huge referral base in house. Won't last!

WESTERN SUBURB: Three-op starter beauty. All fee-for-service. Low overhead.

Many new listings coming! Private sales! Call NOW for details.

HENRY SCHEIN PROFESSIONAL Practice Transitions: Al Brown, al.brown@henryschein.com, 630.781.2176. Southwest suburb of Chicago: OMS practice grossing \$556,000 per year with limited hours. It is located in a highly populated area with well-established referral base. Excellent growth opportunities. #IL110.

CHICAGO PRACTICE FOR SALE NEAR WICKER Park: Located in a busy medical center. Two operatories equipped – Eaglesoft/Schick Digital. Great opportunity, low overhead. Possible room to expand. Contact Jim Plescia, jplescia@e-ppc.com, 630.890.6074, www.e-ppc.com. Professional Practice Consultants.

HENRY SCHEIN PROFESSIONAL Practice Transitions: Al Brown, al.brown@henryschein.com, 630.781.2176. Western suburb of Chicago: #IL108 and #IL109. Two practices, one doctor/owner with high-growth potential due to current part-time hours. Both in high-traffic locations. Won't last, call for more details.

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Tonya Lanthier, RDH
CEO, DentalPost.net



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NORTHWEST SUBURBAN: Established Holistic dental practice for sale. Dentist is retiring. Will help transition. Average gross \$930,000. Mainly fee-for-service/INS. Four modern treatment rooms equipped with digital, conebeam, laser. Dentist owns building. Contact: Jim Plescia, 630.890.6074, jplescia@e-ppc.com, www.e-ppc.com

HENRY SCHEIN PROFESSIONAL Practice Transitions: Al Brown, al.brown@henryschein.com, 630.781.2176. Chicago: Established two-op practice on high-traffic major street. Excellent starter or second office with good net income. #IL113.

Positions Wanted

PERIODONTIST AVAILABLE for practices in the northwest suburbs looking to keep patients in-house and maximize productivity. Established board-certified specialist offering all periodontal and implant services. Email perio4hire@gmail.com for further inquiries.

TMJ/ OROFACIAL PAIN SPECIALIST/ SLEEP dentistry: Two year residency in orofacial pain and oral medicine at USC. Seeking suitable position, full-/part-time, in Chicago area. Contact me at jsahni@usc.edu or 213.284.4953.

GENERAL DENTIST seeks full- or part-time position. Fifteen years of experience, great work ethic and quality-oriented. CV available upon request at vacaydr@outlook.com.

Opportunities

ORTHODONTIC ASSISTANT NEEDED to expand services. Start small, but can grow. Please send résumé to chicago dentalbroker@gmail.com.

GENERAL DENTIST: North side, community-based dental group has position available for personable general dentist with skills and interest in treating oral surgery patients. Very busy practice with excellent earning potential. Please send CV to toothgroup@comcast.net.

ORTHODONTIC ASSISTANT / BILLING specialist needed for north and south side Chicago locations. Please email résumé to aqel4@msn.com.

IMMEDIATE ENDODONTIST: Our multi-specialty dental office is seeking an enthusiastic, team-oriented and communicative candidate to join our expanding team. Email résumé to dentaloffice7011@yahoo.com.

**FIND YOUR NEXT JOB, ASSOCIATE OR DENTAL PRACTICE ONLINE
CLASSIFIED ADVERTISING 24/7 WWW.CDS.ORG**

ASSOCIATE GENERAL DENTIST

A fully digital and established practice with strong patient base located in Calumet City – 40 minutes from downtown Chicago – is looking for a part-time general dentist. Tuesdays, Thursdays and Saturdays. Excellent compensation. Accepting PPOs, Medicaid, fee-for-service. We can help with H1 Visa and green card.

Please email *résumé* to icyangdds@yahoo.com.

WELL-ESTABLISHED DENTAL CLINIC in Chicago seeks experienced dentist in extractions and root canals. Part-time.

If you are available, please call us at **773.376.2777**.

WEBSTER DENTAL CARE NEEDS

General Dentist: Highland Park
Pediatric Specialist: One full-time and one part-time opening, Chicago and near suburbs. Come see why *Chicago Tribune* has named us a Top Workplace five years in a row.

Contact Dr. Steven Rempas: webdental@aol.com

ASSOCIATE GP NEEDED

A prominent, modern, general dental practice located in Lyons with a solidly established hygiene program. Begin as an associate with a possibility of partnership. Please call or email *résumé*.

Mira Andre, DDS
Email: mandre3232@aol.com
Phone: 708.442.1700

DENTIST – THREE-DAY WORK WEEK: Earn up to \$250,000+ per year. Want to work three days and get paid equivalent of five? Seeking associate dentist Tinley Park. Work 6 a.m. to 8 p.m., with four days off. We are a fast-growing, privately owned, seeking a talented and enthusiastic associate dentist. Your income potential is essentially limitless. Fast-growing. Enjoyable, respectful and professional environment. Newest, most advanced instruments. Your role will be vitally important to keeping our practice running smoothly and maintaining the patients highest level of dental health. Email performancedentalcare@gmail.com.

ORTHODONTIST IN MERRILLVILLE, IN

FAST-PACE, WELL-ESTABLISHED OFFICE IN MERRILLVILLE, IN looking for an orthodontist to join our team. Patient base is well-built and growing, excellent staff on hand, all supplies provided. Two days per week, we accept all PPO insurance with several payment options. Position available immediately.

Please submit your *résumé* to merrids@comcast.net.

Looking for a rewarding ASSOCIATESHIP?

Offices in Chicago, south, far north, and west suburbs. Our valued dentists earn on average \$230,000/year with benefits. New grads encouraged. We have full-time, part-time and Saturday-only schedules available.

CALL: 312.274.4524
EMAIL: dtharp@kosservices.com
FAX: CV to 312.464.9421

ASSOCIATE GENERAL DENTIST NEEDED

A modern, fully digital and established practice with strong patient base located in South Chicago Heights – 30 minutes from downtown Chicago – is looking for a full- and/or part-time general dentist. Excellent compensation. Accepting PPOs, Medicaid, fee-for-service. We can help with H1 Visa and green card.

Please email *résumé* to icyangdds@yahoo.com.

PART-TIME OR FULL-TIME DENTISTS NEEDED for a Chicago dental office. Convenient location in the city. Base salary or percentage of productivity. Please email *résumé* to aqel4@msn.com.

GENERAL DENTIST AND AN ORTHODONTIST needed for family practice in Naperville or Elgin. Candidate must be comfortable with all phases of dentistry. Great working environment. Well-trained staff, certified by the Scheduling Institute. Send CV to smilesfelgin@gmail.com.

IMMEDIATE OPENINGS

FOR GENERAL DENTISTS: Paid on production. High-end dentistry for PPO, Medicaid, cash. Chicagoland offices. All-digital facilities, competitive pay, flexible scheduling. CE credits, mentors and training available.

Send CV/*résumé* to recruitment@sonrisafamilydental.com

ASSOCIATE GENERAL DENTIST NEEDED

A modern, fully digital and established practice with strong patient base located in South Chicago Heights – 30 minutes from downtown Chicago – is looking for a full- and/or part-time general dentist. Excellent compensation. Accepting PPOs, Medicaid, fee-for-service. We can help with H1 Visa and green card.

Please email *résumé* to icyangdds@yahoo.com.

FULL-TIME OR PART-TIME ASSOCIATE DENTIST WANTED

Shining Smiles seeks part-time and or full-time associates for Bolingbrook and Plainfield locations. Modern office with great income potential and awesome work environment. Check out www.shiningsmiles.com and come work with the best.

Send *résumé* to milad312@gmail.com.

GENERAL DENTIST

Modern, well-established practice in the northwest suburbs seeking a full-time dentist to join our team. Must have two-three years experience. Cerec is a plus. Excellent compensation, strong patient base with wonderful support staff.

Send *résumé* to lisam@metro dental.com

PART TIME ASSOCIATE: Needed for gorgeous state-of-the-art dental office in Algonquin. PPO and fee-for-service patients, great staff and patients. Email dentist224@hotmail.com.

ENDODONTIST – CHICAGO: Family Dental Care. Full- or part-time. Seeking endodontist or endodontist resident. Very high-income potential. Currently five locations and growing. 95 percent fee-for-service. No Public Aid. Call 773.978.7801 (ask for Laura) or email personnel@familydentalcare.com. www.familydentalcare.com.

GENERAL DENTIST ASSOCIATE

A modern, fully digital and established practice with strong patient base located in South Chicago Heights – 30 minutes from downtown Chicago – is looking for a full- and/or part-time general dentist. Excellent compensation. Accepting PPOs, Medicaid, fee-for-service. We can help with H1 Visa and green card.

Please email résumé to icyangdds@yahoo.com.

SEEKING EXCEPTIONAL CANDIDATES

THRIVING PREMIER GROUP PRACTICE IN FLOSSMOOR is looking for the right general dentist and orthodontist candidates to join our team. We are expanding our professional team and our location to better serve our patients and community. Positive, caring attitudes and the desire to make a difference are a must.

Please send résumé to ddsjob456@gmail.com.

ASSOCIATE GENERAL DENTIST NEEDED

A modern, fully digital and established practice with strong patient base located in Calumet City – 40 minutes from downtown Chicago – is looking for a part-time general dentist. Excellent compensation. Accepting PPOs, Medicaid, fee-for-service. We can help with H1 Visa and green card.

Please email résumé to icyangdds@yahoo.com.

ASSOCIATE DENTIST: General practice in Andersonville (Chicago) is in need of part-time general dentist. Flexible days available. High-income potential. Fully computerized, PPO office. New graduates welcome. Please contact Mr. Alexan at 312.671.3375. Email your résumé to youbertalexan@att.net.

GP DENTISTS: Seeking GP dentists for 14-office-location group practice in Chicago and surrounding suburbs. Mostly Medicaid patients (under 21). Guaranteed salary (\$115,000), 4.5-day week. Collection bonuses, full employee benefits. Send CV elitedentalchicago@gmail.com.

GENERAL DENTIST OPPORTUNITY

We are looking for associate dentists to join our team. Positions available in Chicago and Schaumburg. We provide mentorship and training so you can hit the ground running once you start with us, and continue to develop quickly from there. Amazing income potential. Visit the link below to complete the General Dentist contact form today.

dentalsalon.com/careers

GENERAL DENTIST NEEDED FULL-TIME CHICAGO NORTH SUBURBS

Full-time general dentist needed with partnership potential. Seeking an experienced, motivated doctor to replace a retiring senior doctor. Prime location and visibility. Very high-tech and well-staffed multi-doctor north suburban practice. PPO and fee-for-Service. Potential for partnership for the right skilled and motivated doctor.

Contact us directly at jtk2228@gmail.com.

ORAL SURGEON WANTED for dental group located in West Town treating management problem patients and those needing oral surgery with IV sedation and general anesthesia. Busy practice with statewide referral base. We accept most insurances, including managed care plans and Medicaid. If you have an interest in treating a highly underserved community as well as excellent compensation, please send your CV to Nidza at toothgroup@comcast.net.

ORTHODONTIST: Immediate part-time opportunity for a motivated orthodontist to join a highly successful, growing dental organization. Chicago area supported practices in the northwest suburbs seek an orthodontist to expand specialty service line. Submit your résumé to 972.755.0807 or whitney.schemmel@dentalonepartners.com to learn more.

GP WANTED: Our well-established Lansing office is seeking friendly, motivated, team orientated, compassionate, caring and communicative DDS. Committed to making a difference in dentistry. Please fax résumé to 708.895.6527.

PART-TIME ORAL SURGEON

– NORTHWEST INDIANA –
ONLY 45 MINUTES FROM CHICAGO

Established practice seeking a part-time associate oral surgeon (two-four days/month) to join our wonderful team. We offer an excellent office culture, great earning potential, and the ability to market the right associate. Indiana license must be in good standing.

chicagodds1@gmail.com

GENERAL DENTIST: FULL-TIME

Growing PPO/fee-for-service Chicago-based dental group seeking a minimum two+ years graduated general dentist to join us on a full-time basis. Office is in Palos Heights. We will provide you with a pleasant working environment, a highly trained staff and dental specialists over our network of offices as well. We offer a comprehensive benefits package (health care insurance and 401(k)).

Please email your cover letter and CV to chicagolanddentist@gmail.com

GENERAL DENTIST: Busy southwest practice needs general dentist two to three days a week including two to four Saturdays a month. Please send CV to silvadental@um.att.com.

DENTAL DREAMS: Earn \$230,000/year on average plus benefits while providing general family dentistry in a technologically advanced setting. Dental Dreams desires motivated, quality-oriented associate dentists for its offices in Chicago and surrounding suburbs, DC, LA, MA, MD, MI, NM, PA, SC, TX, and VA. New grads encouraged, great place to start your career. We have full-time, part-time, and Saturday only schedules available. Call 312.274.4524, email dtharp@kosservices.com, or fax CV to 312.464.9421.

ORTHODONTIST WANTED: Ethical and charismatic orthodontist wanted two days per week in Crystal Lake and Rockford. You must practice using straight-wire technique and be efficient with your mechanics. \$1,250 per day compensation plus production bonus. Please email your résumé to chicagoorthojob@gmail.com.

DENTIST – HUNTLEY: Our exceptional fast-growing dental practice is looking for an outstanding candidate for our well-established location in Huntley. This person should have excellent communication skills with an incredible ability to build relationships with team members and patients. Whether you are a recent dental school graduate or currently working in another practice joining our team is a great step in securing a successful future. We have a time-tested and proven career path that provides training and expertise guaranteed to build your patient base and skills. We offer a competitive compensation package which includes the following benefits: \$100,000 guarantee, incentive bonuses, medical insurance, life insurance coverage, long-term disability, 401(k) plan and paid continuing education credits. Please email your résumé to resumes@decisiononedental.com.

ENDODONTIST: Busy state-of-the-art multi-specialty practice in Chicago's western suburbs requires endodontist (currently with two endodontists and one periodontist) on a full-time or part-time basis. Office is equipped with CBCT and microscopes in every operator. Good compensation and opportunity for future ownership. Please email dentaljob87@gmail.com, if interested.

PEDIATRIC DENTISTS NEEDED: Fantastic future, now. Careers for pediatric dentists in a multi-specialty dental practice in a Chicagoland western suburb. Our large multi-specialty practice has an opportunity for several pediatric dentists to provide dental care for infants, children and adolescents. The pediatric dentist should be comfortable working with young patients and enjoy providing excellent patient care to children in a loving comforting way. The parents in our practice are equally as important and must have a full understanding of the treatment being provided to their child. Why choose a multi-specialty practice? Our specialty team includes the finest specialists in the industry, including faculty from previous dental education centers. Our commitment to developing the strengths and abilities of our specialists and providing high-quality of care and safety to our patients is our standard. Our multi-specialty practice has a large and diverse pediatric patient population, including special needs children. You will enjoy great opportunity for professional growth and financial reward by treating such a large, diverse group, and you will enjoy the satisfaction of improving the health and the lives of the children for whom you provide care. Send your CV/résumé to bestdentaljobs@aol.com. No phone calls please.

DENTIST – FAR SOUTH SUBURBS: General dentist needed for well-established PPO practice in the far south suburbs. We offer a competitive compensation package that includes \$100,000 guarantee, incentive bonuses, medical insurance, life insurance and long-term disability coverage, 401(k) plan and paid continuing education credits. Please email your résumé to dental129@gmail.com.

GENERAL DENTIST: Our exceptional fast-growing dental practice is looking for an outstanding candidate for our well-established location in Lake in the Hills. This person should have excellent communication skills with an incredible ability to build relationships with team members and patients. Whether you are a recent dental school graduate or currently working in another practice, joining our team is a great step in securing a successful future. We have a time-tested and proven career path that provides training and expertise guaranteed to build your patient base and skills. We offer a competitive compensation package which includes the following benefits: \$100,000 guarantee, incentive bonuses, medical insurance, life insurance coverage, long-term disability, 401(k) and paid continuing education credits. Please email your résumé to resumes@decisiononedental.com.

GENERAL DENTIST: Family Dental Care. Full- or part-time. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95 percent fee-for-service. No Public Aid. 773.978.7801 (ask for Laura) or email personnel@familydentalcare.com. familydentalcare.com.

LOCUM TENENS/FLEXIBLE OPPORTUNITY: Passionate for patient care and want a flexible schedule? We seek experienced dentists to fill daily/weekly/monthly locum tenens needs to cover leaves and extended vacations. Perfect for dentists wanting to pick up extra hours. May involve travel with overnight stays. Typically includes 32-36 hours/week when needed. Competitive pay. You have complete freedom to work as many or as few locum sessions as you'd like. Opportunities available with Midwest Dental (WI, MN, IA, IL, KS, MO), Mountain Dental (CO, NM) and Merit Dental (PA, OH, MI). Contact Carly Ruffedt, 715.225.9126, cruffedt@midwest-dental.com. Learn more about us: www.midwest-dental.com; www.mountain-dental.com, or www.mymertidental.com.

ORAL SURGERY AND ENDODONTIST: Associates wanted. Excellent opportunity to join an established multi-specialty practice with offices in Chicago and southwest Chicago suburbs. The right candidate will enjoy a guaranteed lucrative compensation package plus bonus, malpractice, 401(k) and health insurance. You will work out of both locations giving you an opportunity to develop advanced diagnostic and treatment skills while growing professionally. Email résumé for consideration to mandy8jones@gmail.com.

GENERAL DENTIST WANTED: Our general dentist practice in Spring Grove is looking for an immediate part-time general dentist for a couple days a week, possibly every other Saturday. Please email your résumé to idealacctg1@gmail.com.

PART-TIME DENTIST: Long-term growth position. Opportunity to practice fine dentistry, be mentored and build a practice in the northwest suburbs. Multi-specialty group practice seeks generalist to grow into full-time within three years. Send résumé to dentistresumes3@gmail.com.

ENDODONTIST OR ENDO RESIDENT NEEDED one day a month at south side Chicago location. Please email résumé to aqel4@msn.com.

GENERAL DENTIST, PEDODONTIST AND AN orthodontist: Naperville and Elgin Locations. PPO/fee-for-service modern family practice. General dentist must be comfortable with all phases of dentistry. Professional staff certified by The Scheduling Institute. We can sponsor H1 Visa and Green Card. Send CV to smilesofelgin@gmail.com.

FULL-TIME GENERAL DENTIST: We are looking for a full-time, enthusiastic dentist to join our growing practice in Rockford. Our goal is to provide quality dentistry to our community. We believe that with the right team members, there is no limit to what we can accomplish. We are offering a very aggressive compensation package. Contact Macy at 815.901.1044 or email CV to manager@idcrockford.com.

DENTIST: Established Chicago community-based group practice has position available for enthusiastic, personable individual. Someone who enjoys working with a diverse population and is comfortable with oral surgery on adults. Multi-doctor office and large, friendly staff. Send CV to Nidza at toothgroup@comcast.net.



OUR PRACTICE IS LOOKING TO GROW!

LOOKING TO RETIRE OR SELL?

Manus would like to talk to you about purchasing your practice. Our goal is to see that you are financially rewarded for all your years of hard work, while simultaneously ensuring a smooth transition for your staff and your patients.

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At Manus, we are looking for doctors who want to continue building upon their success by joining one of the Manus Dental practices. We can provide you with practice management support and facilities; and you can continue to own and grow your patient base.

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IN RIVER NORTH/GOLD COAST, HYDE PARK & YORKVILLE.





Contact us at careers2@manushealth.com or call Skip Heizer at 847.283.8700 ext 200

ORTHODONTIST NEEDED: Wonderful northwest suburb clinic. Excellent staff support and large patient base (PPO, fee-for-service, Medicaid). Must be an existing PPO, Medicaid provider. One to two days per week. Please email onedentalcareer@yahoo.com.

PROGRESSIVE dental office in Carlville/Mount Olive looking for general dentist that is well-versed in all phases of dentistry. Practice is well-established with a large patient base. Highly trained staff. High income potential and benefits along with a buy-opportunity. Please send résumé to katie@advancedfamilydental.com.

FULL-TIME GENERAL DENTIST for downtown Chicago office. Unique opportunity for a general dentist for simple dentistry. We are a PPO and fee-for-service office. General dentist would be responsible for exams, X-rays, cleanings, fillings, removables and treatment plans. General dentist would refer prosthodontics, periodontics, endodontics, orthodontics and oral surgery to other dentists that are part of the dental team. Daily/yearly salary guarantee available. Recent graduates welcome. If you are looking for a stress-free job Monday-Friday, 8 a.m.-5 p.m., please send CV/resumé or letter of interest to chicagodentalcareer@gmail.com.

EXPERIENCED GENERAL DENTIST needed three to four days per week in modern, six operator office located in Arlington Heights. This is an ideal opportunity for an experienced dentist that wishes to settle permanently in the community and continue to grow an already established practice. Future partnership opportunity for the right individual. Email CV to teeth1000@yahoo.com.

NORTH SIDE CHICAGO: FULL-TIME general dentist: Earn \$200,000+ annually while learning to do more than basic fillings, extractions and cleanings. Doctors are taught rotary molar endo, surgical extractions including impacted thirds and comprehensive orthodontics. All offices are digital with fully competent staff. PPO, fee-for-service, private and limited Medicaid (no adults, limited procedures). Come learn to be more productive/efficient while improving your skill set and understanding how to get patients to accept more treatment. Must have one year work experience. Please email precision4317@gmail.com or fax 773.284.5904.

GENERAL DENTIST, WHEELING: Well-established, busy family practice is seeking a part-time leading to full-time dentist. We are looking for someone who is energetic and friendly. Please email your résumé to nerita777@yahoo.com.

GENERAL DENTIST OPPORTUNITY: Multi-office practice in the far west suburbs is looking to add another hard-working, quality-driven and fun-loving dentist to our already great team. If you are passionate about the dental field, want nothing but the best for your patients and are willing to be amongst a team that loves to learn from each other, then you have applied at the right place. Must have at least three years of private practice experience and be willing to commute to the Naperville/Plainfield area. Our office does not participate with any HMO plans or Medicaid. If interested send your résumé to doctorsws@gmail.com.

PERIODONTIST: Midwestern University, Downers Grove, seeks a full-time periodontist and clinical faculty member, who will be responsible for course and/or module direction, overall curriculum development and integration in their area of expertise. The full-time periodontist will also be responsible for instruction in the simulation clinic, patient care clinic and plenary and small group sessions. To view full job description and apply online, please visit on.cds.org/midwest_ad. Position: DG 12 CDM 4 A-E EEO/AA employer M/F/D/V.

LAKE GENEVA, WI, PART-TIME DENTIST NEEDED: Partners in Care, LLC is seeking a part-time general dentist to work three days per week at our Lake Geneva, Wisconsin office. Our well-trained and experienced staff has the practice administration and clinical skills to complement your commitment to excellence. Established and growing patient base, dedicated employees and proven practice administration for over 30 years. Please take a moment to visit our website at www.lakegenevadental.com where you can view our office. Please email CV to marybeth@elmhurstdental.com.

GENERAL DENTIST – WISCONSIN/MADISON-Janesville area: Full-time experienced general dentist needed to lead a team of five-six in offering the highest quality of care to our loyal patients. Family atmosphere in newly renovated surroundings. Competitive compensation and benefit package available. Send CV to dental0821@gmail.com.

GENERAL DENTIST POSITION: Amazing opportunity to join our multi-doctor practice in the northwest suburbs. Modern, state-of-the-art, well-established practice with highly trained, supportive staff. Excellent compensation, walk-in ready with a full schedule. Cerec experience is a plus. Email résumé to lisam@metro dental.com.

PART-TIME: Dental Center is looking for a dentist concentrated on implant placement and restoration. Lab on site. 35 percent of collection. PPO and fee-for-service. Email résumé to info@ansdhcenter.com.

MILTON, WISCONSIN FULL-TIME DENTIST needed: Partners in Care, LLC is seeking a full-time experienced general dentist for our Milton, Wisconsin office. Practice in a beautifully remodeled space in a great location, near Madison. We are searching for a candidate who will be involved in the community in order to build long-term relationships with our loyal patient base. Comprehensive benefit package offered, with Income Guarantee. \$5,000 signing bonus. This position has future partnership potential. Please email CV to marybeth@elmhurstdental.com.

GENERAL DENTIST: Associate dentist needed for busy modern dental practice. We are looking for a motivated enthusiastic individual who is looking to work hard. We are an established practice. Part-time/full-time position. New graduates welcome. Please email tsdental2014@gmail.com.

GENERAL DENTIST WANTED for a well-established south suburban office. Serving two locations near Orland Park. We are a multi-specialty office. Send CV to oakviewdental1@aol.com.

PART-TIME DENTIST WANTED: Will County Community Health Center in Joliet is one of the largest FQHCs in Illinois. Looking for a part-time dentist with some community health center experience to treat children and adults. Proficient in simple and surgical extractions. Bilingual Spanish preferred, but not required. Thursdays 8 a.m.-4:30 p.m. and alternate Saturdays. Send CV to Kimberly Nay. knay@willcountyhealth.org. Fax: 815.774.7319. Phone: 815.774.4495.

PART-TIME ORAL SURGEON NEEDED: We are looking for an upbeat, professional, responsible, punctual oral surgeon to join our team. Send résumé to lakemoordental@gmail.com.

GENERAL DENTISTS NEEDED for modern, fully digital and rapidly growing practices located in the far west and northwest suburbs within one hour of O'Hare airport. Recent graduates welcome. Excellent support-staff. Lucrative full-time opportunities include a daily guaranty and sign-on bonus. Email dmdds007@gmail.com.

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PART-TIME GENERAL DENTIST: Our busy office in West Chicago seeks a part-time general dentist. Excellent working environment, phenomenal staff support. Great income potential as compensation is based on percent of production and a guaranteed base salary, whichever is higher. Paid malpractice, signing bonus and no lab fees. Accepting most insurance. No HMOs. onesmiledentalpc@yahoo.com. One smile at a time.

FULL-TIME ASSOCIATE FLOSSMOOR: Tru Family Dental seeks a dentist practitioner that embodies integrity, professionalism and strong desire to produce high-quality patient care at our Flossmoor practice. This modern six-chair office sees about 50 new patients per month. Looking for two+ year experienced, highly motivated doctors to join this successful practice. Opportunity to grow with Tru Family Dental and earn additional incentives/benefits. Candidates must have exceptional clinical skills, a personable chairside manner, team skills and a commitment to excellence. Please submit résumé to talent@trufamilydental.com.

ORAL SURGEON: Midwestern University, Downers Grove, is seeking an oral surgeon and adjunct clinical faculty member, who will be responsible for course and/or module direction and integration in their area of expertise. The adjunct oral surgeon will also be responsible for patient care clinic and plenary and small group sessions. For consideration, email current résumé to: jryan2@midwestern.edu. EEO/AA employer M/F/D/V.

GENERAL DENTIST: International Dental Center is looking for full-time general dentist to work at one of our Chicago, Joliet or Rockford locations. This is an established full-service general dentistry practice. We seek to add a confident, compassionate and personable dentist with excellent clinical skills to join our team. We offer two weeks paid vacation and we do pay for malpractice insurance. Please fax résumé to 815.227.1057.

ORAL SURGEON: Seeking an oral surgeon to join our endo-perio practice on the north side of Chicago. Two operatories are available. Please email your résumé to adentacare1@gmail.com.

ASSOCIATE WANTED: Our office is looking for a highly dedicated, enthusiastic professional to join our loyal team as a part-/full-time associate. We are a well-established practice in a modern facility located in the southwest suburbs along the I-88 corridor. We are hoping to expand our family-oriented workplace with a highly communicative associate interested in a possible full-time partnership. Our office runs on a chartless system with state-of-the-art digital equipment that includes a productive Cerec/CBT schedule. Experience with molar root canals, surgical extractions and Invisalign technology is a plus. Clinician must be proficient in diagnosis and treatment. We are a fee-for-service practice. We look forward to working with a team player that is excited to fuse with our devoted patient database and welcoming dental staff. Please fax or email résumé to 630.836.8881, t.delacey@yahoo.com.

GENERAL DENTIST PART-TIME: Our busy office in far west suburban location seeks a part-time general dentist. With the construction on I-90 completed in both directions on this side, you can cruise to our office within half an hour from Schaumburg, Hoffman Estates, Elgin and Barrington area. Excellent working environment, digital X-rays, phenomenal staff support. Great income potential as compensation is based on percent of production and a guaranteed base salary, whichever is higher. Paid malpractice, signing bonus and no lab fees. Accepting most insurance. No HMOs. Our patient's smiles are precious. precioussmilesdental@yahoo.com.

ASSOCIATE POSITION – PLAINFIELD: Growing fee-for-service/PPO private practice in Plainfield has immediate opportunity for general dentist. Please send CV to corby44@aol.com.



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FULL-TIME GENERAL DENTIST: DentalOne Partners seeks a full-time general dentist in Schaumburg to provide patients with quality comprehensive dental care and ensure superior patient satisfaction. Degree from accredited dental school and current dental license issued in the state of Illinois required. Generous benefits package. Call James Mills at 972.755.0854 or email résumé to james.mills@dentalonepartners.com. Equal opportunity employer.

FAST-GROWING DENTAL OFFICE – CHICAGO north side: Opportunity for ownership. Candidate must be confident, gentle and able to take charge. Once in a lifetime opportunity for motivated candidate. Email your résumé and cover letter to northsidepractice16@gmail.com.

DENTAL ASSOCIATE: Full-time associate position available in our busy Aurora location. Practice all phases of dentistry on diverse population base. Call 773.742.8471 or email krishandental@gmail.com.

GENERAL DENTIST WANTED: Multiple locations in Chicago area. Full-time available. Daily guarantee to start. Benefits include 401(k) and partnership possibility. New graduates welcome. Send résumé to smyledoc@gmail.com.

DENTAL ASSOCIATE POSITION: Busy dental office in the Champaign area. Part-time or full-time available. Daily minimum of \$750. Submit your résumé to sweisdds@yahoo.com.

ASSOCIATE POSITION: Busy established practice in Brookfield is looking for a general dentist to work three to four days per week including two Saturdays per month. Paperless office with experienced staff and great patient base. Candidate should be comfortable with all phases of dentistry and have at least one year of experience. Please email your résumé to ddsresume1@gmail.com.

GENERAL DENTIST FULL-TIME: Our growing family practice located right off of I-90W in far west suburban location needs a full-time general dentist. You can cruise to our office in less than half an hour from Elgin, Barrington, Schaumburg/Hoffman Estates Algonquin area. We offer 33 percent on production or \$500 per day guaranteed salary, whichever is higher. Digital X-rays, trained staff and an excellent working environment with a solid patient base. Signing bonus, paid malpractice and no lab fees. Email bestpaidental@gmail.com.

DEKALB/SYCAMORE ASSOCIATE DENTIST: Top end, 100 percent fee-for-service (no networks), private group practice. View our new, state-of-the-art, stand-alone facility at www.collinsdentalgroup.com. Email résumé to Kelly at kbukh@collinsdentalgroup.com. 815.758.3666.

PEDIATRIC DENTIST IN SOUTH LOOP: Looking for a pediatric dentist to join our group in a prime South Loop location. Two days a week. Good mix of fee-for-service/PPO/PA. Email chicagodontist2015@gmail.com.

PART-TIME ASSOCIATE: General dentist wanted for part-time associate in our new high-tech Oak Lawn office. An ideal candidate would bring their own patient following in addition to seeing our PPO patients, but we will consider a highly motivated and energetic individual. Please fax résumé to 708.423.3076.

GENERAL DENTIST PART-TIME: Our busy office in northwest suburban location seeks a part-time general dentist. Excellent working environment, trained staff. Great income potential as compensation is based on 33 percent of production or guaranteed base salary, whichever is higher. Saturdays are mandatory. We work Monday-Friday, 10 a.m. - 6 p.m.; Saturday, 9 a.m. - 2 p.m. Signing bonus, paid malpractice and health insurance allowance. Email accuratedentalpc@gmail.com.

LEAD DENTIST IN GLEN ELLYN: New practice opening in Chicago suburb. Lead dentist opportunity to work in state-of-the-art practice with full practice support. Join a highly successful, growing dental organization. Full-time opportunity. Submit résumé to diane.odom@dentalonepartners.com or contact 972.921.9707.

ASSOCIATE DENTIST: Part-time/full-time opportunity for general dentist in a great PPO/fee-for-service office in Naperville. Paperless office, experienced staff with very organized systems in place. Established patient base in a great location very near the highway. Please email résumé to dentalpointe@gmail.com.

GENERAL DENTIST – TWO OPPORTUNITIES: Contemporary, all-digital practice in northwest suburb Roselle seeking well-spoken, personable dentist for Mondays, Tuesdays, Thursdays and Saturdays (one per month) to start no later than March 1. Heavy focus on patient education. PPO/fee-for-service. Minimum one year experience. Must have outstanding ability to build patient rapport. Partnership opportunity for GP exhibiting the right qualities. Also seeking same GP in Naperville/Aurora modern, all-digital 100 percent fee-for-service practice one to two days a week (Fridays with possible Wednesdays). Please fax CV to 630.375.8378 or email shanahan.cheung@gmail.com.

ASSOCIATE GENERAL DENTIST NEEDED: A modern, fully digital and fast-growing practice with strong patient base located in Aurora is looking for full-time general dentist. We offer great working environment with state-of-the-art equipment. Our successful practice has a great opportunity for a dentist with excellent compensation from \$240,000 - \$300,000 per year. Accepting PPOs/All Kids/fee-for-service. We can help sponsor H1 Visa and green card. Email résumé to dentalclinic333@gmail.com.

PERIODONTIST OPPORTUNITY: State-of-the-art perio practice in southwest suburb is looking for a part-time associate. This position could lead into full-time and ownership. Contact: Jim Plescia, jplescia@e-ppc.com, Professional Practice Consultants.

GENERAL DENTIST – LOGAN SQUARE: Our growing dental group is looking for an associate to join our practice. Full-/part-time positions available. Please submit your résumé to icyangdds@gmail.com.

ASSOCIATE DENTIST – MENASHA, WI: RLJ Dental is seeking an outstanding general dentist to join our long-standing, successful and busy Menasha practice. This is a great full-time practice opportunity in a modern facility with a wonderful experienced staff. RLJ Dental believes in a patient relationship based practice philosophy, focused on patient care. RLJ is offering an excellent salary and executive benefit package. Immediate opening. Please send résumé to mdavis@rljdental.com.

PART-TIME ENDODONTIST needed for specialty office in Aurora. Large referral base in place. Competitive compensation. Send CV for consideration to dental2848@gmail.com. Equal opportunity employer.

GENERAL DENTIST NEEDED for well-established PPO practice in the far south suburbs. We offer a competitive compensation package that includes \$100,000 guarantee, incentive bonuses, medical insurance, life insurance and long-term disability coverage, 401(k) plan and paid continuing education credits. Please email your résumé to dental129@gmail.com.

GENERAL DENTIST – SOUTH CHICAGO HEIGHTS: Our growing dental group is looking for an associate to join our team. Full-/part-time positions available and great benefits. Please submit your résumé to icyangdds@yahoo.com.

ASSOCIATE DENTIST NEEDED: General dentist needed in our busy, paperless office in near west suburbs. PPO/state aid patients. Looking for three days per week and every other Saturday. Please send your résumé to ddsresume1@gmail.com.

ASSOCIATE DENTIST: Busy Aurora office looking for dentist to join the team. State-of-the-art, high-tech office with very friendly staff. Send résumé to belani12@aol.com.

EXPERIENCED TREATMENT COORDINATOR wanted for Sonrisa Family Dental. Must be bilingual, have a flexible schedule and previous treatment coordinator experience. Send résumé to stefanee.horwitch@sfdchicago.com.

STUDENT LOAN REPAYMENT OFFERED: Extremely busy office in Rockford seeking full- or part-time dentist to help treat our fee-for-service, insurance and Medicaid kids. Full-time dentists are eligible for HRSA student loan repayment of \$50,000 tax free. We are a very busy office; applicants should enjoy working with kids and should be comfortable working with all aspects of dental care. Office is completely paperless and digital. www.parkcitydentalrockford.com for more information. Applicants should email a cover letter and résumé to info@parkcitydentalrockford.com.

GENERAL DENTIST: Far western suburbs. Associate dentist needed for busy modern dental practice. We are looking for a motivated enthusiastic individual who is looking to work hard and make this their home. We are an established practice with over 50 years in same location. Great staff/great patients. Part-time/full-time position. New graduates welcome. Please email résumé to sjbdss@earthlink.net.

ASSOCIATE DENTIST – FOND DU LAC, WI: RLJ Dental is seeking an outstanding general dentist to join our Fond du Lac, WI practice. This is a great full-time practice opportunity in a modern facility with a wonderful experienced staff. RLJ Dental believes in a patient relationship based practice philosophy, focused on patient care. RLJ is offering an excellent salary and executive benefit package. Immediate opening. Please send résumé to mdavis@rljdental.com.

PART-TIME DENTAL ASSOCIATE NEEDED: Western suburb dental office (40 minutes to city) seeking well-rounded, outgoing and caring dentist to come join our modern, digital and very busy dental practice. We currently accept PPO and private insurance. Part-time can be full-time for the right person. Partnership is considered and expansion of practice is in the works. Please email fuel567@gmail.com with résumé. New graduates are welcome.

BILINGUAL DENTAL ASSISTANTS wanted for Sonrisa Family Dental offices on the south side. Prophylaxis and sealant certified and one year of previous experience preferred. Submit résumé to stefanee.horwitch@sfdchicago.com.

GENERAL DENTIST EMPLOYMENT: New dental office in West Loop opening within mid-March. Looking for dentist with minimum five years experience who will assert himself/herself to develop a practice and grow with other experienced dentists. Email résumé to mposzager@aol.com.

ASSOCIATE DENTIST – LACROSSE, WI: RLJ Dental is seeking an outstanding general dentist to join our Lacrosse, WI practice. This is a great full time practice opportunity in a modern facility with a wonderful experienced staff. RLJ Dental believes in a patient relationship based practice philosophy, focused on patient care. RLJ is offering an excellent salary and executive benefit package. Immediate opening. Please send résumé to mdavis@rljdental.com.

EXPERIENCED GENERAL DENTIST for our Chicago Heights location paid on 35 percent production and signing bonus. Send résumé to shorwitch@sfdchicago.com.

FULL-TIME ASSOCIATE DENTIST – ROSCOE, IL, wanted for growing established private practice in northern Illinois, north of Rockford, in a progressive community with excellent schools. Minimum one to two years experience preferred for associateship position with possible buy-in/partnership. Seeking an individual with compatible practice philosophies, focusing on providing superior quality and integrity-based, patient-oriented dentistry. Clinician will perform a complete range of dental procedures on patients of all ages. Practice is fee-for-service, no managed care, excellent staff, and privately owned. Modern facility in standalone, private office space architecturally designed and landscaped with six operatories. Email résumé to roscoedentist@gmail.com.

GENERAL DENTISTS NEEDED: Associate general dentist needed. A modern, fully digital and fast-growing practice with strong patient base located in Joliet is looking for full-time general dentist. We offer great working environment with state-of-the-art equipment. Our successful practice has a great opportunity for a dentist with excellent compensation. Email your résumé to dsofjoliet@gmail.com.

GENERAL DENTIST: Established practice in the northwest suburbs seeking general dentist to join our team. Experience in practice is preferred, but new graduates welcome. Interested individuals please email ccfinchase@gmail.com.

GENERAL DENTIST (POLISH-SPEAKING): Modern with state-of-the-art equipment practice is looking for your help two to three days a week. We offer great compensation and accept PPO and fee-for-service only. We are located in the southwest suburbs-easy commute. Please send your résumé to dentalsolution@comcast.net.

EXPERIENCED ASSOCIATE NEEDED for a family run general dental office on the north side of Chicago and Skokie with flexible hours. Partnership opportunity also available. Send résumé: ellia.engineering@yahoo.com.

PROGRESSIVE OFFICE LOOKING for a part-time periodontist or oral surgeon and an orthodontist. Busy GP office in Aurora/Naperville area in search of like-minded specialists to help keep our patients healthy. You must be interested in a long-term position, two days per month, Fridays or Saturdays preferred. Please email info to drmohs@yahoo.com. Thank you.

ASSOCIATE WANTED: Associate general dentist needed for two to three days for busy suburban dental practice. Good revenue if motivated. Please email us at sheelag85@gmail.com.

GENERAL DENTIST: Our busy, state-of-the-art office seeks a motivated, exceptional general dentist, confident in all aspects of dentistry, for a part-time position. We have trained staff and a comfortable working environment. We offer competitive compensation. One year experience preferred. Please email CV to jsmile2018@gmail.com.

UNIQUE OPPORTUNITY: Needing an associate immediately who is interested in potentially owning/buying the practice and the building the practice is in. Practice is a holistic dental office. Two ops. Located in Belmont/Harlem side of Chicago. Amazing potential and opportunity for someone to own the building as well as run a successful boutique dental practice. Please email your résumé to eszdds@sbcglobal.net. Serious inquiries only. 773.480.9780.

ORTHODONTIST NEEDED: Wonderful private practice in Rockford. Excellent staff support and established multicultural patient base (PPO, fee-for-service, Medicaid). Two days per week. Excellent compensation and flexible schedule. \$2,000 per day. Please send your résumé to globaldentalab@gmail.com.

ASSOCIATE POSITION: Our modern, fully digital, fast-growing practice is seeking part-time/full-time general dentist to join our team. We offer excellent compensation with great working environment and state-of-the-art equipment. Please email us at dclinic33@gmail.com.

GENERAL DENTIST NEEDED for part-time position, evenings and Saturdays. Brand new office, digital X-ray, cloud-based dental software. Fee-for-service and PPO, no HMO, no Public Aid. Compensation based on collections, 50 percent of collections and 50 percent lab fee. Office is located in northwest side Chicago, Belmont/Harlem area. Email résumé to info@cdcenters.com.

PART-TIME GENERAL DENTIST needed for fee-for-service/PPO dental practice in Midway airport area, Chicago. For Monday, Tuesday and Thursday. Forward résumé to archerdentalcare@gmail.com.

GENERAL DENTIST: Multi-specialty north side modern practice looking for part-time motivated general dentist with one year experience. Please email résumé to dentalresumes.4455@yahoo.com.

GENERAL DENTIST: Our group practice, located in downtown Chicago's loop, is seeking a general dentist to join and merge their practice with our group or stay independent and space share within our office. One of our senior dentists has retired and we now have chair-time and space to accommodate another dentist. Please call our office manager, Shanta at 312.922.9595.

ENDODONTIST NEEDED: Specialty practice in Darien looking for an accomplished endodontist to work Wednesdays. Fully functional endodontic facility with Dexis, Global microscope and I-CAT CBCT. Experienced staff. Please fax résumé to 630.582.3137.

IMMEDIATE PEDIATRIC DENTIST: Our multi-specialty dental office is seeking an enthusiastic, team-oriented and communicative pedo to join our expanding team. Email résumé to dentaloffice7011@yahoo.com.

GENERAL DENTIST: Looking for part-time/full-time experienced dentist to join our successful practice. This is a great opportunity in a modern facility with a wonderful experienced staff. GPR preferred. Must be comfortable with children. Days negotiable. Please email CV to dentalclinic2009@hotmail.com.

PART-TIME GENERAL DENTIST NEEDED for a thriving practice in the northwest suburbs. We currently have five full-time dentists and are looking for another to join our excellent team. Location is near I90 and Route 47. Tuesdays, Thursdays and Saturdays with opportunity for more. Contact cchdentists@gmail.com.

ASSOCIATE DENTIST NEEDED to cover maternity leave March to June and after for the right candidate. PPO/fee-for-service/Medicaid GP offices in north suburbs. New graduates welcome. Spanish speaking is a plus. Contact smilejobs123@gmail.com with résumé.

ORAL SURGEON - PALATINE: We are a successful multi-specialty practice serving the northwest suburbs for over 50 years. We seek to add an oral surgeon to our fee-for-service practice. We have a sixteen operatory, free-standing building in a residential area situated near the train station. Join our five general dentists, orthodontist and periodontist. Great potential for the right person. Email us at info@plumgrovedental.com or call 847.359.4700 and ask for Karen.

TIRED OF THE CITY? Seeking an associate dentist for lucrative rural practice. This associate is needed for busy, fee-for-service, private practice located in Kirkland. Recent graduates considered. Respond to bjrunne@gmail.com with résumé and cover letter.

IMMEDIATE ORTHODONTIST: Our multi-specialty office is seeking an enthusiastic and hard-working individual to join our team. We are opening a second side to our office soon. Email résumé to dentaloffice7011@yahoo.com.

FULL-TIME AND PART-TIME positions in southwest suburb: With current growth and expansion, we are looking for full-time and part-time associates. Large patient base, state-of-the-art equipment and highly trained staff. High income potential, excellent compensation package and benefits. Email résumé to drstng@aol.com.

GENERAL DENTIST needed in Chicago Mondays, 11 a.m.-7 p.m.; Thursdays, 10 a.m.-5 p.m.; Saturdays, 9 a.m.-4 p.m. Must be good with children and all phases of dentistry. We accept All Kids, fee-for-service and PPO. Our friendly team is excited to welcome the right person. Email dentalofficechicago2@gmail.com.

ORAL SURGEON - CHICAGOLAND: We are a successful six-office, multi-specialty group practice serving the Chicagoland area. We seek to replace an oral surgeon to our PPO/fee-for-service practices. Join our 10 plus general dentists, orthodontist, endodontist and periodontist as we continue to build and grow. Great potential for the right person. Email us at chicagolanddentist@gmail.com.

ASSOCIATE DENTIST: Established northwest Indiana practice seeking a part-time associate general dentist to join our wonderful team on Fridays. We offer an excellent office culture, great earning potential and the ability to market the right associate. Indiana license must be in good standing. Please email chicagodds1@gmail.com.

GENERAL DENTIST: Looking for full- or part-time general dentist for West Chicago and Waukegan practices with earning potential of \$200,000. We accept PPO, private and Medicaid patients. Please email your résumé to shanmukha_us@yahoo.com.

PART-TIME GENERAL DENTIST WANTED for digital and modern PPO/fee-for-service office in Wicker Park. Great potential to grow as the office expands. Mondays, Thursdays, Fridays and two Saturdays per month. Email résumé to sdloff@moderndentalchicago.com.

ORTHODONTIST: Looking for a part-time, motivated, friendly orthodontist for a multi-specialty practice on north side of Chicago (three times a month) good compensation. Please email résumé to dentalresumes.4455@yahoo.com.

FULL-TIME DENTISTS WANTED: Chicago, Aurora, Joliet. Gain experience and increase your speed. Learn to do comprehensive pedo, surgical extractions and more. Work on patients who appreciate you by treating Medicaid, PPO, fee-for-service mix. Associates make average of \$200,000 and several have become partners. The owners are very supportive of their associates, no matter your skill level, and treat associates and staff like family. Offices are clean and organized. We pay malpractice insurance. Recent graduates welcome too. Please email résumé to dimitri_h@hotmail.com.

ORTHODONTIST OPPORTUNITY: Excellent private practice in Wheeling. Seeing fee-for-service, PPO and Medicaid patients. Great staff. One to two days per week. Compensation on a per day or percentage. Email vgonzalezdds@gmail.com.

ORAL SURGEON NEEDED: Busy multi-specialty office in Naperville seeks experienced oral surgeon. Existing oral surgeon is moving out of the area. PPO/FS office. Position needs to be filled immediately. State-of-the-art office. Please email CV to drsud.dds@gmail.com.

ORTHODONTIST NEEDED FOR Smile Lee Faces. Orthodontist position available immediately. Looking for part-time orthodontist to join our well-established practice located in the Brighton Park area. Please submit résumé to smileleefaces@att.net or call 312.320.8621.

CONSULTING OPPORTUNITY: Pacific Resources Benefit Advisors is looking for a licensed dentist with knowledge in employee benefits/insurance who is interested in paid consulting work with our firm. Estimated time commitment is up to 25 hours per year with schedule flexibility and some travel required. If you are interested in learning more please contact Pat Purdy, pat.purdy@pacresbenefits.com.

PART-TIME ENDODONTIST needed for specialty office in Aurora. Large referral base in place. Competitive compensation. Send CV for consideration to dental2848@gmail.com. Equal opportunity employer.

GENERAL DENTIST NEEDED IN WHEELING: Excellent multicultural private practice. Must be great with kids and have one year clinical experience. Phenomenal staff support and excellent patient base. PPO, fee-for-service, Medicaid. Part-time (including every other Saturday). Email résumé to onedentalcareer@yahoo.com.

FULL-TIME ORTHODONTIST: 45-year-old fee-for-service group practice is seeking orthodontist associate to take over established practice in the western suburbs. Our GPs, pediatric dentists and other specialists will keep you busy. Contact Dr. Sue Carney at suecarney@sbcglobal.net for information.

DENTIST NEEDED: State-of-the-art dental practice located in a medical and urgent care center near Lincoln Square looking for an enthusiastic dentist to join our growing practice. Potential partnership. Email jobs@gardeniadental.com.

FULL-TIME/PART-TIME GENERAL DENTIST needed for our modern, digital, Elgin practice. Great working environment. Friendly and well-trained staff. At least one year of experience preferred. Email résumé to dentalcare75@yahoo.com.

PEDIATRIC DENTIST AND GENERAL DENTIST: Pediatric dentist: Need a pediatric dentist to start in far west suburb in a beautiful practice. Very flexible schedule. Sedation a plus. General dentist: Need a part-time general dentist to work in all phases of dentistry. Email CV to smile4us96@gmail.com.

SEEKING PART-TIME ORTHODONTIST for southwest side GP office: We have ortho-experienced staff and established patients in treatment already with PPOs/Medicaid/fee-for-service. Visit www.forever-dental.com to learn more about us. Please email résumé to rdhake@forever-dental.com.

GENERAL DENTIST WANTED: We are looking for a full- or part-time motivated general dentist with good clinical skills to work in our office located in Chicago suburbs. We offer state-of-the-art equipment with solid patient base and friendly office staff. Great income potential. Email résumé to mydmdds@gmail.com.

ASSOCIATE DENTIST NEEDED for thriving practice in Arlington Heights. Fully digital with CEREC, cone beam, surgeon on staff. Looking for quality minded GP to start on Fridays and grow from there. Minimum three years experience preferred. Email meena.barsoum@gmail.com.

GENERAL DENTIST: Modern Schaumburg location looking for part-time experienced dentist to join our successful practice. PPO/fee-for-service only, state-of-the-art equipment and wonderful experienced staff. Great income, with guaranteed base. Email résumé to adjuster90@aol.com.

PERIODONTIST OPPORTUNITY ONCE OR TWICE a month: State-of-the-art practice in north Chicago is looking for a specialist who will fit into our fun, energetic opportunity. Applicants should possess happy and upbeat personalities. Please send your résumé to cityedgedental@gmail.com.

PART-TIME ENDODONTIST needed for specialty office in Aurora. Large referral base in place. Competitive compensation. Send CV for consideration to dental2848@gmail.com. Equal opportunity employer.

DENTAL ASSOCIATE: Immediate full-time or part-time opportunity for a dental associate in our busy Aurora location. Practice all phases of dentistry on a diverse patient population. On average, full-time associates earn \$225,000 annually. Email: drshweta15@yahoo.com or call/text: 773.742.8471.



DENTIST: We are looking for a full-/part-time dentist to work in our dental location located in the western suburbs. State-of-the-art equipment with friendly staff and great patients. Great income potential. Email résumé to applydds@gmail.com.

ASSOCIATE WANTED FOR MATERNITY coverage: Busy and growing fee-for-service/PPO private practice in the Loop is seeking an associate to cover the owner's maternity leave Monday through Thursday for 12-16 weeks. In-office training will begin in May with the actual maternity leave starting in June. One year experience or GPR required. Please email CV to intheloopdental@gmail.com.

DENTAL ASSOCIATE: Busy dental office by Champaign is looking for a motivated dentist to work part-time/full-time. High base compensation of \$750 per day. Email chicagodentist2000@gmail.com.

PEDIATRIC DENTIST: Looking for part-time/full-time independent contractor pediatric dentist in a hospital-based clinic, located in Englewood community. Days negotiable. You should be enrolled with Medicaid and other HFS programs. Please email CV to dental@stbh.org.

GENERAL DENTISTS: Our two very busy offices located near Naperville and Schaumburg are in need for full-/part-time dentists. Offices are equipped with latest dental technology and offer a great income potential for associates. Please email résumé to mydental123@gmail.com.

EXPERIENCED GENERAL DENTIST - 35 percent production - needed full-time for growing Chicago Heights location. Must have previous general dentistry experience and licensed in Illinois. 35 percent production plus signing bonus. Email stefanee.horwitch@sfchicago.com.

GP NEEDED: Full-time general dentist needed for Chicago locations. Four and a half days per week, mostly Medicaid patients 21 and under. \$150,000 guarantee plus benefits and collection incentives. Experience preferred. Please email CV to hrenchidental@gmail.com.

GENERAL DENTIST - NEAR NORTH SUBURBS: Modern, paperless PPO/fee-for-service office looking for an experience dentist, part-time, prefer Polish-speaking, comfortable with all dental procedures and great interpersonal skills. Email résumé to dentalofficechicago@gmail.com.

FULL-/PART-TIME GENERAL DENTIST: Full-time associate dentist in Elmhurst wanted for established private practice. Minimum of two years experience. Fee-for-service/PPO practice. Great supporting staff. Buy-in/sale opportunity. Look no further send your résumé today to psjobs@comcast.net.

PEDODONTIST: Our multi-specialty practice is seeking to hire a part-time pedodontist to join our dental team. Candidate must be energetic, team-oriented and self-motivating. Join our team as we prepare to open another side to our dental office. The lack of competition of pedodontists in the surrounding area is the full-proof for the design of success. Please email résumé to dentaloffice7011@yahoo.com.

GENERAL DENTIST - CALUMET CITY: Our growing practice is looking for an associate to join our team. Full-/Part-time positions available. Great benefits. Please send your résumé to icyangdds@gmail.com.

ORTHODONTIST: Our multi-specialty office is seeking to hire a part-time orthodontist to join our dental team. Candidate must be enthusiastic, team-oriented and self-motivating. Join our team as we prepare to open another side to our dental office. Please email résumé to dentaloffice7011@yahoo.com.

DENTIST: We are looking for a part-/full-time dentist to work in our state-of-the-art dental practices located near the city as well in the suburbs of Chicago. Great income potential and excellent staff. Please send your résumé to mydmdds@gmail.com.

FULL-TIME GENERAL DENTIST: Immediate opening for office located 30 miles north of Champaign. Salary \$120,000-\$200,000 with bonuses and commission. This is a great opportunity for someone looking to get away from the corporate stress. Our office is pay-per-service and accept only one PPO. Please email your résumé to windingroaddental@gmail.com.

FULL-/PART-TIME GENERAL DENTIST needed for a modern, digital, growing practice located in Franklin Park (by O'Hare). Excellent support and amazing environment to practice. New graduates welcome. Email myntdentalmanagement@gmail.com.

PEDIATRIC DENTIST needed for Chicago office (Jefferson Park). Part-time. Must be available two Saturdays a month. Email for details at hedstrom78@yahoo.com.

PART-TIME GENERAL DENTIST: Chicago modern dental private practice is seeking general dentist for one to two days a week. Bilingual a must, Polish-English. Please send your résumé to mtglamour@comcast.net.

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FINAL IMPRESSIONS by Walter Lamacki, DDS

 Write to Dr. Lamacki at wlamacki@aol.com.

Your patients and profession need you

IN 1990, A FLORIDA DENTIST SENT A LETTER TO HIS PATIENTS OF RECORD TELLING THEM HE WAS DYING OF AIDS AND URGING THEM TO BE TESTED.

Six of his patients tested positive for HIV.

A firestorm of hysteria blazed across the country, fanned by lawmakers, media commentators and truly concerned dental patients who asked, "Is going to the dentist safe?"

The Centers for Disease Control directed all major health organizations to provide a list of invasive procedures performed by their particular health providers.

The American Dental Association Board of Trustees convened a committee of noted dental educators, dental specialists and scientists to develop that list. I was selected to chair the special committee.

Since dentistry does not use diagnostic codes, I chose to use our payment codes as a template. It would be a piece of cake, or so I thought.

Six hours later we were still on 001, an initial exam.

We broke through the impasse when several committee members recognized that it was not the dental procedure that was invasive, but the ability of the patient to withstand the procedure that was the key to invasiveness. I believe this was groundbreaking at the time. With the population of the United States aging, it is now one of the foundations of the evidence-based dental practice.

Without organized dentistry, it is doubtful this little known, but important, conversation would have taken place.

More than 150 years ago, our profession's predecessors were meeting in Chicago and around the



In 1996, the CDS Review wrote a feature addressing controversies surrounding a Florida dentist who exposed his patients to HIV.

A firestorm of hysteria blazed across the country, fanned by lawmakers, media commentators and truly concerned dental patients who asked, 'Is going to the dentist safe?'

country to form organizations in which issues regarding the science of dentistry could be discussed and argued. They could hear and learn about innovative ways to help their patients.

There are a multitude of benefits to being a member of the Chicago Dental Society, the Illinois State Dental Society and the ADA. None of the benefits are kept hidden from prospective members.

Therefore, I was bewildered and disappointed when I heard again that the ADA's market share dropped another percentage point during the ADA House of Delegates in Washington, DC, this past fall. That's seven consecutive years that the ADA's market share has dropped.

There has been much discussion and many reasons offered regarding this trend. One thing is certain; dental school graduates aren't going to automatically become members.

Certainly the ADA, ISDS and CDS are making changes to reverse the trend. I can only hope the recruitment initiatives in place across the country will succeed.

The profession and our patients need a robust organized dentistry. ■

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