

# cds review

JULY/AUGUST 2016 [WWW.CDS.ORG](http://WWW.CDS.ORG)

## Dental therapy dogs

Can man's best friend help your practice?

Chicago snuffs out smokeless tobacco

Dispelling dento-legal myths

2016-17 CE Guide



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## FEBRUARY 23 – 25, 2017



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# page one

## New dentists invited to Rooftop Reception

CDS MEMBERS IN PRACTICE 10 YEARS OR LESS ARE INVITED TO ATTEND our New Dentist Rooftop Reception Thursday, Aug. 25, at the Loews Chicago Hotel, 455 N. Park Dr., Chicago. This social event is free and takes place 6 - 9 p.m. on the Streeterville Terrace.

Connect with colleagues. Catch up with your former classmates and savor an evening of cocktails, nosh, games and conversation.

RSVP by Aug. 18 to Joanne Girardi, director of member services, [jgirardi@cds.org](mailto:jgirardi@cds.org).



## OSHA training schedule announced

OSHA REQUIRES THAT ALL HEALTHCARE EMPLOYERS MAINTAIN A WRITTEN EXPOSURE CONTROL PLAN. The plan must include a risk analysis, Hepatitis B vaccinations, follow-up procedures, an evaluation of safer sharps and training. CDS and the Chicago Medical Society once again jointly offer OSHA Training Updates to members and their staffs.

The two-hour update is taught by specialists in exposure control and is designed for clinicians and their staffs.

The dates and locations are:

- Sept. 14, Hilton Chicago/Oak Lawn, 9333 S. Cicero Ave., Oak Lawn
- Oct. 12, Chicago Medical Society Office, 33 W. Grand Ave., Chicago
- Nov. 9, Presence St. Francis Hospital, 355 Ridge Ave., Evanston

CE Credit: 2 hours

Fees:

- CDS member or staff: \$109
- Non-member: \$129

Find information and register online at [on.cds.org/osha16](http://on.cds.org/osha16). ■

### ONLINE RESOURCES

[www.cds.org](http://www.cds.org)

### CLASSIFIED ADVERTISING

[on.cds.org/classifieds](http://on.cds.org/classifieds)

### CALENDAR OF UPCOMING EVENTS

[on.cds.org/calendar](http://on.cds.org/calendar)

### CDS FOUNDATION

[cdsfound.org](http://cdsfound.org)

### MEDIATION AND PEER REVIEW

[on.cds.org/mediation](http://on.cds.org/mediation)

### PHOTOS FROM CDS EVENTS

- [on.cds.org/CDSflickr](http://on.cds.org/CDSflickr)
- [cdsmidwintermeeting.com](http://cdsmidwintermeeting.com)

### SOCIAL MEDIA

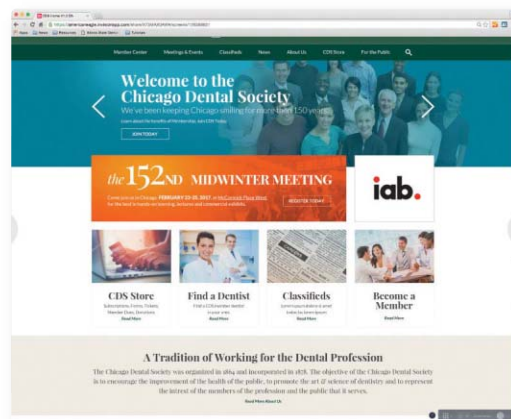
- [facebook.com/ChicagoDentalSociety](https://facebook.com/ChicagoDentalSociety)
- [twitter.com/Chicago\\_Dental](https://twitter.com/Chicago_Dental)

### FRONT DESK

Read our practice management online column Front Desk by Stephanie Sisk at [on.cds.org/frontdesk](http://on.cds.org/frontdesk).

Recent topics:

- Do-it-yourself dentistry?
- Nurture the connection with your patients
- Consumer sensory overload: What's a patient to do?



## Coming this fall: A brand new [CDS.org](http://CDS.org)

The Chicago Dental Society is working with the website development company American Eagle to bring you a fresh new website to be unveiled this fall.

- Mobile-friendly
- Easy to place classifieds
- Easy to find members and dental locations
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- Quick and easy information for the Midwinter Meeting



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# inside



17



26



28



22



Cover Photo: Tricia Koning

## FEATURE

- Dental therapy dogs** ..... 10  
Can man's best friend help your practice? Staff writer Joseph DeRosier reports.
- Chicago takes smokeless tobacco out of the park** ..... 14  
Stephanie Sisk reports on the city's ban of smokeless tobacco at professional, amateur and school sports facilities.
- CE Guide 2016-17** ..... 17  
Regional and branch meetings listings for the coming year.

## COLUMNS

- President's Perspective** ..... 6  
George Zehak, DDS: Our volunteerism makes us great
- Practice Smarts** ..... 22  
Joanna Brown: Where can I turn to for career advice?
- It's the Law** ..... 24  
John Green, DDS, JD: Dispelling five dento-legal myths
- From the Ground Up** ..... 25  
Michael Durbin, DDS, MS: The kids are all right
- Final Impressions** ..... 48  
Walter Lamacki, DDS: Things ain't as bad as you think

## DEPARTMENTS

- Directory ..... 4
- Second Opinion ..... 8
- Access to Care ..... 26
- Snap Shots ..... 28
- New Members ..... 30
- Classified Advertising ..... 32

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## ADVERTISING INDEX

- ACOA Ltd. Construction Co. .... 9
- AFTCO ..... 23
- Chicago Dental Broker ..... 5
- Dental Associates ..... 39
- Manus Dental ..... 37
- National Practice Transitions ..... 35
- Office Anesthesiology and Dental Consultants PC ..... 21
- Siegel Construction ..... 13
- TDIC - The Dentists Insurance Company ..... 2
- Wells Fargo Practice Finance ..... 27

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# directory

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All material submitted for consideration must be emailed or typewritten, not handwritten. Original articles published herein become the property of the *CDS Review*. Opinions and statements expressed within this publication are those of the writer and not necessarily those of the Chicago Dental Society.

## MEETING ANNOUNCEMENTS

CDS provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations in the *CDS Review* and on our website, [www.cds.org](http://www.cds.org).

The publication of such notices is at the sole discretion of CDS. Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. CDS reserves the right to edit material for space and style. Email meeting information to [review@cds.org](mailto:review@cds.org).

## ADVERTISING

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Fax: 312.644.8718

### Fox-New York

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### Fox-Los Angeles

805.522.0501, Fax: 805.522.0504

### Fox-Detroit

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# Chicago Dental Broker

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**PRESIDENT'S PERSPECTIVE** by George Zehak, DDS

Write to Dr. Zehak at [grzenterprises@comcast.net](mailto:grzenterprises@comcast.net).

# Our volunteerism makes us great

**O**UR GREAT COUNTRY AND OUR GREAT PROFESSION ARE BUILT ON RESPECT, DEDICATION AND GIVING BACK. I know our profession exemplifies the spirit of volunteerism. The saying “to whom much is given, much will be required” and variations of it have long been used by many people. President John Kennedy was one person who famously used the phrase.

More recently, Bill Gates addressed the 2007 Harvard class and told them that his mother never stopped pressing him to do more for others. At a bridal event held by his mother, just a few days before his wedding, her closing statement was, “from those to whom much is given, much is expected.”

While we in our profession may not have Mr. Gates’ wealth, we can certainly share our time and talents to give back to our profession and to help the unserved and underserved. We must challenge ourselves to go the extra mile. Our country, from sea to shining sea, is built on volunteerism. Our visionary forefathers spent countless unpaid hours developing our democracy. During the Civil War, millions of volunteers sacrificed to keep the infant democracy going. Our volunteer spirit, as put in practice, has helped us reap the benefits of freedom.

If we lose the tradition of volunteerism, our country will cease to have that special American greatness. Imagine for a second that we must be remunerated for everything we do. Our many boards, such as school boards, would no longer exist. Volunteerism is everywhere we look.

So how can you and I carry on this great heritage of volunteerism utilizing our talents as dentists? Many dentists are already sharing their talents at greatly reduced fees or practically free to those patients that need treatment and cannot afford it. Here are a couple of other ways you can volunteer:

- **Volunteer at the CDS Foundation Clinic in Wheaton.**

We can certainly use your help. Hours are flexible. It’s easy to get started – call 630.260.8530 or email the CDS Foundation Clinic at [cds.foundation.clinic@gmail.com](mailto:cds.foundation.clinic@gmail.com).

- **Volunteer at one of the many other places that serve those without access to dental care** and need your talents.

Visit [on.cds.org/help](http://on.cds.org/help) to get started.

Thanks in advance for carrying on America’s and dentistry’s great volunteer spirit. If you have any suggestions or questions, please don’t hesitate to contact me.

Have a great summer. ■

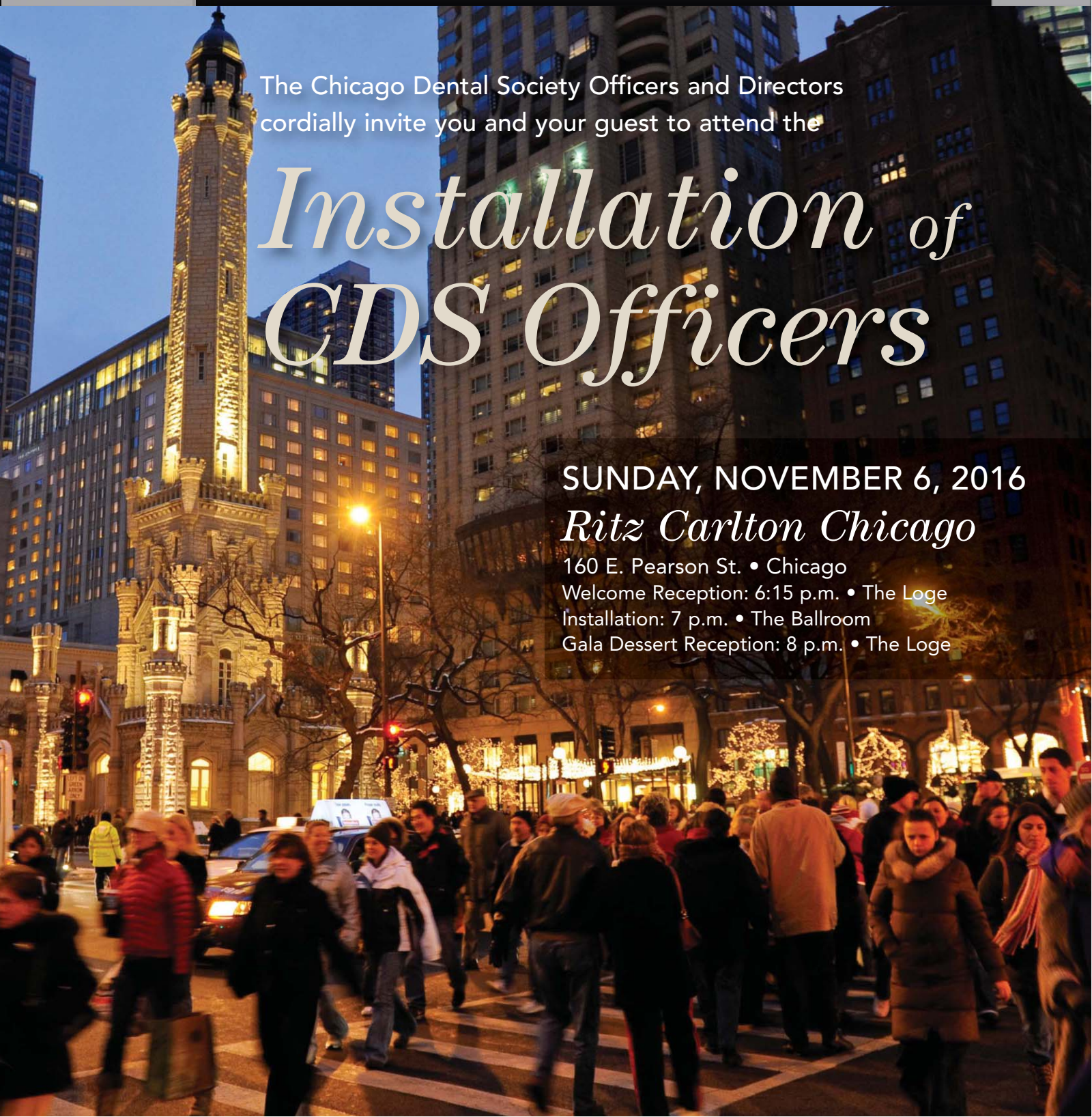
*We must challenge ourselves to go the extra mile. Our country, from sea to shining sea, is built on volunteerism. Our visionary forefathers spent countless unpaid hours developing our democracy.*



Photo: Tricia Koning

Ilie Pavel was one of several CDS members who volunteered for Give Kids a Smile Day in February at the CDS Foundation Clinic.





The Chicago Dental Society Officers and Directors cordially invite you and your guest to attend the

# *Installation of CDS Officers*

**SUNDAY, NOVEMBER 6, 2016**

*Ritz Carlton Chicago*

160 E. Pearson St. • Chicago

Welcome Reception: 6:15 p.m. • The Loge

Installation: 7 p.m. • The Ballroom

Gala Dessert Reception: 8 p.m. • The Loge

## **Election of 2017 CDS Officers**

The election will be held Wednesday, Nov. 2, during the Regional Meeting at the Drury Lane in Oakbrook Terrace.

## **Nominees**

Phillip Fijal, DDS: President

Louis Imburgia, DDS: President-elect

Cheryl Watson-Lowry, DDS: Secretary

Terri Tiersky, DDS, JD: Vice President

Dean Nicholas, DDS: Treasurer



# second opinion Guest commentary

## How about simply asking?

**A** MAJOR CONCERN WITHIN ORGANIZED DENTISTRY, AND CERTAINLY FOR MANY ORGANIZATIONS, IS DECLINING MEMBERSHIP.

The many advances in technology have reshaped our lives. Yet, the more things change, the more they stay the same. The best way to get young dentists to join organized dentistry is to simply ask them to join.

The world really has changed over the last decade or two. Just watch a movie from the 1990s for an interesting flashback. Technology has changed the world and the way we look at things. Coming home to check messages on the answering machine seems a lifetime ago. Newspapers have given way to internet news. Even faxes are passé.

As times have changed, people have changed. The Millennials (born 1981-2000) are very different from Generation X (born 1965-1980) and even more different than the Baby Boomers (born 1946-1964). These differences have created a wider generation gap than ever before. Boomers live to work while Millennials and Gen Xers work to live. Boomers saw education as a birthright; Gen Xers saw it as a way to get there, and Millennials see education as an incredible expense. Boomers see work as a career; Gen Xers see it as a difficult challenge, and Millennials see it as a means to an end. These attitude changes are just a few of the changes that have widened the generation gap. Outside of styles, Boomers had much more in common with their parents (called the Traditionalist generation, born 1900-1945) than they ever will have with Millennials or Gen Xers. With all the changes that have occurred in the world, we must understand younger people if we are ever to relate to them.

In dental school, I joined organized dentistry because I thought it was the

right thing to do. Yes, you received the magazines and life insurance, but mostly you felt proud to share a membership with dentists. As a young man in dental school, I felt that by being a member of the American Student Dental Association, I was joining the legion of dentistry. I really didn't care about magazines because I had enough to read in school. Insurance? Who needs insurance when you're in your 20s?

Membership in ASDA was an easy,

*Ask a young dentist to come to a meeting.  
If that young person can't go that night to that meeting, ask them again.  
Tell them to come as your guest.  
Show our young colleagues how much they need organized dentistry and that organized dentistry wants them.*

albeit cheap way to join the club.

When my classmates and I graduated school, we were faced with the decision to pay and join organized dentistry. Some folks who did not have a mentor didn't join. Unlike them, I was lucky

enough to be an associate in a couple of practices with very active senior dentists. They asked me to come to meetings with them and encouraged me to be a part of organized dentistry. They paid for my dinner meetings and even rented a tuxedo for me for a formal dinner. Naturally, they wanted me to join. And I did join organized dentistry because they asked me to join; I wanted to be a part of this group, which I respected so much. I joined organized dentistry because they asked me and expected me to join.

Dental students today are driven and committed individuals who not only care about their future but the future of their profession. They graduate with unbelievable debt and many are forced into practicing in situations that they never envisioned, just to make ends meet. As they find their way in their profession and new career, it is up to the more "seasoned" practitioners to mentor them. We need to patiently show our new colleagues understanding and respect. Then in turn, they will understand and respect the profession.

As changes occur in life and in our profession, we need to keep in mind that the more things change, the more they stay the same.

Despite our differences, we still all need to belong. Despite different generations' perceptions among our colleagues, our profession must work together to stay strong.

So ask a young dentist to come to a

meeting. If that young person can't go that night to that meeting, ask them again. Tell them to come as your guest. Show our young colleagues how much they need organized dentistry and that organized dentistry wants them.

It is important to remember that all young dentists and dental students have all gone to the dentist before they went to dental school. Chances are they had a deep respect for their family dentist. These good feelings are probably one of the reasons that they were attracted to the profession. It is important to nurture, develop and maintain a relationship with young dentists and potential dental students.

Don't be intimidated by change and use it as an excuse to turn your back on



Another opportunity for young dentists is our New Dentist Rooftop Reception on August 25 at the Loews Chicago Hotel. Find details on page 1.

the future. It is up to us to maintain and enhance relationships with these young people while they are in school and after they get out. It is up to us to ask them to come to the meetings and to ask them to join.

Dentistry is a wonderful profession. Let's make sure we let young dentists know it. ■

— Louis Imburgia, DDS  
CDS Secretary

## Dental Office Designers & Builders



- Architecture\* and Engineering\*
- Interior Design and Decorating
- Turnkey Construction
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# Dental therapy dogs

*Can man's best friend help your practice?*

by Joseph DeRosier

**D**OGS HAVE BEEN USED IN MANY SITUATIONS TO BRING COMFORT and a sense of tranquility to people experiencing stress.

They have responded when lives are turned upside down following natural disasters, such as the 2011 tornado in Joplin, MO, and they are on the scene after man-made tragedies too, like the recent mass shooting in Orlando, FL.



In each case, man’s four-legged furry friends were summoned to provide succor.

And now dogs might be finding their way into the dental profession.

The University of Michigan School of Dentistry this year called on therapy dogs to help students facing the stress of final exams and graduation. And at least one dental office in suburban Chicago has a dog visit on a regular basis.

“The act of petting a dog can lower

your blood pressure and increase your endorphins, so there is a positive physical component to a visit,” according to Lynne Ryan, a dental hygienist at Pediatric Dentistry of Northbrook, who is also a volunteer handler with Lutheran Church Charities’ Comfort Dog Ministry.

Ms. Ryan, who has worked with CDS member dentist Thomas Resnik at the dental office for about 24 years, knew JoJo did well at school visits, so she had

the idea about a year ago to bring her into the office.

JoJo now comes in once a month. Patients schedule appointments when JoJo is available and the practice makes sure there are no allergy issues or fear of dogs. The rooms also get a thorough cleaning after each visit.

“Everything has been positive,” Ms. Ryan said of the visits.

Ms. Ryan said it has been mostly new patients who seek JoJo’s attention.

“It’s a comfort just having her in the room,” Ms. Ryan said of JoJo’s work. But some patients want the dog to sit on their lap or be in contact with them.

And sometimes, it is not the patient who needs the reassuring, Ms. Ryan noted.

The dog can size up a situation amazingly well, she said. For instance, a child with autism came into the office one time while JoJo was on duty.

Ms. Ryan said JoJo knew who in the room really needed comforting the most and went right to the child’s mother, and sat with her head in the mom’s lap during the entire visit.

“She has a sixth sense about who needs her,” Ms. Ryan said.

Erin Fesnak of Schaumburg schedules JoJo for her 11-year-old daughter, Ava Perez. Ava has anxiety about medical procedures after having surgery last year and suffering from posttraumatic stress disorder, Ms. Fesnak said.

“The dog calmed her down tremendously,” she said.

The first visit was just a consultation, when Ava was able to meet JoJo and the dental office could evaluate if the interaction was positive.

On her next visit, the dog helped calm Ava enough for her to get X-rays.

“For her to come in and get the X-rays was amazing,” Ms. Fesnak said.

Since then Ava has not had a panic attack about going to the dentist.

JoJo, like all of the Lutheran Ministry’s dogs, is a golden retriever.

But Billie Smith, who heads the Alliance of Therapy Dogs based in Wyoming, said that any breed could serve as a therapy dog.

“We have 1-pound Chihuahuas and 280-pound mastiffs who work as service dogs,” Ms. Smith said.

The only restriction is that the dog not be part wolf or coyote.

There are about 17,000 therapy dogs registered through the volunteer organization, with about 15,000 handlers, Ms. Smith explained.

There is no specialized training, but the organization does have a registration



*“Our dogs are all socialized in a good number of situations. So, for instance, the use of a dental drill wouldn’t bother them at all.”*

process with a number of testers who certify that the dogs and the handlers are able to do the work.

The certification includes an obedience test that shows the dog can be under control with a 4-foot leash, evidence that the dog has good manners and doesn’t jump or try to lick people, and that the animal is not aggressive toward other dogs.

“We look at the temperament of the dogs,” Ms. Smith said. “We focus on the relationship between the dog and the handler.”

The registry extends into the United States, Puerto Rico and Canada, Ms. Smith said.

Ms. Ryan said that interest in using a therapy dog spiked after numerous media outlets ran stories about JoJo.

“Dentists from all over the country have been calling up and asking, ‘can we order a JoJo?’” Ms. Ryan said.

However, she doesn’t know of any other comfort dogs through Lutheran Charities being used in dental offices and no Chicago area certification handlers from the Alliance of Therapy Dogs reported going to dental offices.

Ms. Smith said using a dog at a dental office sounds like a good idea, but that dentists should not just bring in their own pet for an afternoon.

The dog’s needs, such as bathroom breaks and quiet time, have to be considered as well.

Plus, therapy dogs have experience that a regular pet would not have.

“Our dogs are all socialized in a good number of situations,” Ms. Smith said. “So, for instance, the use of a dental drill wouldn’t bother them at all.” ■

Mr. DeRosier is the CDS staff writer.

Photography: Tricia Koning



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# Chicago takes smokeless tobacco out of the park

by Stephanie Sisk





## IN MARCH, CHICAGO AND NEW YORK CITY JOINED SAN FRANCISCO, BOSTON AND LOS ANGELES IN ENACTING A BAN ON SMOKELESS TOBACCO in the cities' major league ballparks as well as other high school, college and amateur sports facilities. Negotiations are on in other major cities as well.

“It’s a good public health victory,” observed Gerald Ciebien, vice chair of the Chicago Dental Society’s Government Affairs and Access Advocacy Committee.

The “Knock Tobacco Out of the Park” campaign looks to make smokeless tobacco, known as chew, snuff or dip, less appealing to young people by setting higher age restrictions for purchase and outright bans on use. Organizations like the Campaign for Smoke-Free Kids and Tobacco Free Baseball have joined forces with CDS, the American Dental Association, Oral Health Foundation, Respiratory Health Association, the American Medical Association and others to press for legislation to snuff out tobacco use.

It was once commonplace to see athletes – either live at the ballpark or on television – using “chew” and spitting, and many young boys picked up smokeless tobacco to be like their heroes on the field.

Because professional baseball players are still powerful role models for young people, Dr. Ciebien said, an outright ban on its use will help dampen the allure of what is a dangerous, addictive habit.

“We want (athletes) to set the right example,” Dr. Ciebien said. The goal is, he said, that with higher age purchase

restrictions as well as less visibility of the use of “chew” among ballplayers, young people will be less likely to pick up the habit.

According to a researcher at the Centers for Disease Control (CDC), tobacco use among young, high school students is a big concern because most adult tobacco users first try tobacco before the age of 18. “The younger people are when they start using tobacco, the more likely they are to become addicted, and the more heavily addicted they can become,” said the CDC’s Brian King.

But tobacco companies have fought back, investing heavily in smokeless tobacco products with ad campaigns surpassing \$435 million in 2014. Though marketed through print advertising and athlete testimonials as “safer” alternatives to cigarette and cigar smoking, these products are just as dangerous. Highly



### Box score on smokeless tobacco

**50,000**

There will be nearly 50,000 new cases of oral cancer diagnosed this year and close to 10,000 Americans will die from oral cancer.

**477,000**

Each year, nearly half a million (477,000) kids ages 12-17 use smokeless tobacco for the first time.

**15%**

Nearly 15 percent of high school boys and 8.8 percent of all high school students reported current use of smokeless tobacco products, according to a 2013 study by the Centers for Disease Control and Prevention (CDC).

**2x**

A September 2015 CDC report found that high school athletes use smokeless tobacco at nearly twice the rate of non-athletes, and smokeless tobacco use among athletes increased from 2001 to 2013.

**30-40**

Smokeless tobacco users who dip or chew eight to 10 times a day may be exposed to the same amount of nicotine as persons who smoke 30 to 40 cigarettes a day, according to a CDC study.

**72%**

According to Nielsen scanner data, sales of flavored moist snuff jumped 72 percent between 2005 and 2011; and in 2011, flavored products (with flavors such as apple, peach, vanilla, berry blend and citrus blend, in addition to wintergreen and spearmint/mint) accounted for more than half of all moist snuff sales.

## Want to do more to curtail smokeless tobacco use?

Check out ways to get involved at these websites:

[Tobaccofreekids.org](http://Tobaccofreekids.org) by the Campaign for Tobacco-Free Kids

[Tobaccofreebaseball.org](http://Tobaccofreebaseball.org) from Knock Tobacco Out of the Park



addictive nicotine from smokeless tobacco is absorbed three to four times faster in the tissue, and its placement along the gum causes lesions in the mouth, tooth decay and can lead to oral, pancreatic and esophageal cancers.

One of the most high-profile casualties was Hall-of-Famer Tony Gwynn, who died in 2014 at age 54 from salivary gland oral cancer, which Mr. Gwynn blamed on his use of smokeless tobacco. His family is suing a major tobacco company and its subsidiary that sells smokeless tobacco products. Former Major League pitcher Curt Schilling also was treated for oral cancer that he attributes to his 30-year use of smokeless tobacco.

Though the number of cigarette smokers continues to fall, the use of smokeless tobacco has held steady since 1999. Efforts to deter people, especially impressionable young people, from taking up the habit are crucial to maintain health long-term. Tobacco use, Dr. Ciebien said, represents “the single largest preventable source of oral cancer.”

The bans in Chicago and New York City are major successes in getting smokeless tobacco out of baseball parks, and more work remains to be done. The California Legislature passed a law that



*Though the number of cigarette smokers continues to fall, the use of smokeless tobacco has held steady since 1999. Efforts to deter people, especially impressionable young people, from taking up the habit are crucial to maintain health long-term.*

will expand the ban at three more major league stadiums in 2017, and legislators in Toronto and Washington, DC, are considering similar laws. Their action would bring the total to 10 ballparks out of 30 with smokeless tobacco bans in effect next year.

Additionally, attention may now shift to contract negotiations with Major League Baseball. Oddly, while smokeless tobacco is banned in the minor leagues, the contract with major league players only prohibits players from using such products during television interviews and bans players from carrying tins in their uniform pockets. The players’ union would not agree to a total ban in the 2011 contract.

In Illinois, Dr. Ciebien said he is

looking ahead to action on state Senate Bill 3011, which would raise the age statewide to 21 from 18 for tobacco possession and purchases, including electronic cigarettes. Sponsored by State Sen. John Mulroe (D-10th) of Chicago and passed by the Senate, the bill is now in the House awaiting action.

Strong relationships built with city, state and national elected officials by CDS and ADA helped pave the way for quick action on the legislation, Dr. Ciebien said. Sen. Richard Durbin (D-IL)

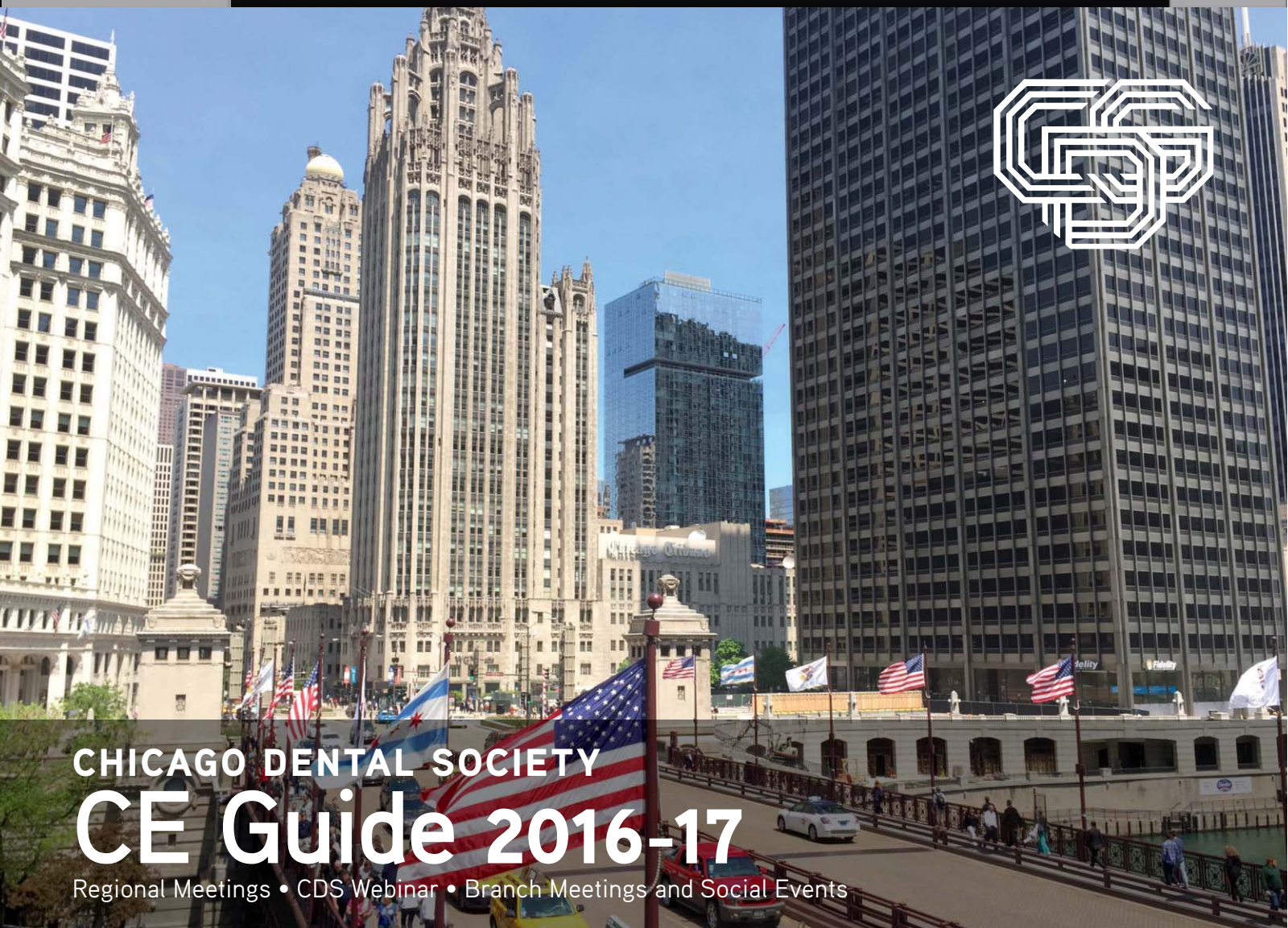
was an early supporter, and Chicago Ald. Edward Burke (D-14th) fast-tracked the measure through his Finance Committee. Chicago Mayor Rahm Emanuel added provisions raising the smoking age to 21, raising taxes on cigars and other tobacco products and other restrictions aimed at discouraging tobacco use. The legislation was approved March 16.

Smokeless tobacco “is a very powerful addiction,” Dr. Ciebien said. “Smokeless does not mean harmless.” ■

Ms. Sisk is a freelance journalist working in the Chicago metropolitan area.

Illustrations: [istockphoto.com](http://istockphoto.com),

except baseball stitching: [shutterstock.com](http://shutterstock.com).



# CHICAGO DENTAL SOCIETY CE Guide 2016-17

Regional Meetings • CDS Webinar • Branch Meetings and Social Events

## Regional Meetings and Webinar

Unless otherwise noted, Regional Meetings are 9 a.m.-2:30 p.m., at Drury Lane, 100 Drury Lane, Oakbrook Terrace.

Regional Meetings are free to CDS members and their auxiliaries, as well as dental hygienist members of the Illinois State Dental Society. A fee of \$250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year.

Advance registration is not required to attend. Registration for Regional Meetings ends 30 minutes after the start of the program. Attendees are issued badges with barcodes that capture the time of entry. Badges are scanned at the end of the program as attendees leave.

No partial credit will be issued. CE credit forms will be emailed to registered attendees after each meeting.

### Wednesday, September 21

*Tips and Tricks for Excellence in Esthetic Dentistry: Pearls to Use on Monday*  
Marshall Fagin, DDS

### Wednesday, November 2

*Minimally Invasive Dentistry*  
Ron Kaminer, DDS

### Wednesday, April 19, 2017

*Leadership and Communication*  
Katherine Eitel

### Tuesday, May 16, 2017

*Webinar*  
Title and speaker TBA

Webinars are free to CDS members; \$30 for non-members. The webinar is scheduled to begin at noon (CST).

## ADA CERP® | Continuing Education Recognition Program

The Chicago Dental Society is an ADA CERP Recognized Provider.

ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to ADA CERP at [www.ada.org/cerp](http://www.ada.org/cerp).

CDS designates 5 CE credit hours for Regional Meetings.

CDS designates 1 CE credit hour for its Webinar.

## Englewood

Unless otherwise noted, meetings are at:  
Louie's Chophouse  
4642 W. 103rd St., Oak Lawn  
Cocktails: 6 p.m.  
Dinner and Program: 7 p.m.

For information, contact Ammar Adam,  
708.799.2550 or  
[ammar\\_adam@hotmail.com](mailto:ammar_adam@hotmail.com).

### Tuesday, October 11

*Staff and Vendor Night*  
Ridge Country Club  
10522 S. California Ave., Chicago

### Tuesday, November 8

*Surgically Facilitated Orthodontics*  
George Mandelaris, DDS, MS, and  
Brad DeGroot, DDS, MS

### Sunday, December 11

*Christmas Brunch*  
11 a.m.  
Brookfield Zoo  
White Oak Room  
8400 W. 31st St., Brookfield

### Tuesday, January 10, 2017

*The #2 Fear of Dentists: HIPAA  
Is Your Staff Prepared if You Are Audited?*  
Jill Andreae

### Tuesday, March 14, 2017

*Why Risk Management?*  
Rennie Holmes

### Tuesday, April 11, 2017

*Insights and Lessons Learned From a  
Dental Malpractice Defense Attorney*  
John M. Green, DDS, JD

### Wednesday, June 7, 2017

*Annual Golf Outing*  
Cog Hill Golf and Country Club  
12294 Archer Ave., Lemont

## Kenwood/Hyde Park

Unless otherwise noted, meetings are at:  
Hyatt Place Chicago – South/University  
Medical Center  
5225 S. Harper Ave., Chicago

For information, contact Sherece Thompson,  
773.238.9777 or  
[sthompsondds@sbcglobal.net](mailto:sthompsondds@sbcglobal.net).

### Tuesday, October 4

*State-of-the-Art Reconstruction*  
Mohammed Qaisi, DDS  
Cocktails: 6:30 p.m.  
Dinner and Program: 7 p.m.

### Tuesday, November 1

*Achieving Optimal Implant Treatment  
Outcomes Through Soft Tissue Management  
and Digital Technology*  
Rand Harlow, DDS  
Cocktails: 6:30 p.m.  
Dinner and Program: 7 p.m.

### Tuesday, December 6

*Comprehensive Medical Review:  
A Guide to Detection of Significant  
Pharmacological Problems and Practice*  
William Maher, DDS  
Cocktails: 6:30 p.m.  
Dinner and Program: 7 p.m.

### Tuesday, March 7, 2017

*Clinical Implications for Regenerative  
Endodontics – Management of Necrotic  
Immature Permanent Teeth*  
Satish Alapati, DDS, MS, PhD  
Cocktails: 6 p.m.  
Dinner and Program: 7 p.m.

### Tuesday, April 4, 2017

*New Dentist Night*  
Speaker TBA  
Cocktails: 6 p.m.  
Dinner and Program: 7 p.m.

### Tuesday, May 2, 2017

*Past Presidents Night and  
Installation of Officers*  
Location TBA  
Cocktails: 6 p.m.  
Dinner and Program: 7 p.m.

## North Side

Location varies. Unless otherwise noted:  
Cocktails: 6 p.m.  
Dinner: 7 p.m.;  
Program: 8 p.m.

For information, contact Joshua Ries,  
773.244.1933 or [joshua.ries@gmail.com](mailto:joshua.ries@gmail.com).

### Tuesday, September 20

*Periapicals, CBCTs and the Law*  
Richard Monahan, DDS, MS, JD

Erie Cafe  
536 W. Erie St., Chicago

### Thursday, October 13

*Dental Insurance 101*  
Dennis McHugh, ADA Manager of Dental  
Benefit Information Services

Erie Cafe  
536 W. Erie St., Chicago

### Tuesday, November 15

*Sports-related Concussion Diagnosis and  
Management*  
Joshua Blomgren, DO, and  
Mario Cruz, ATC, PT, DPT, SCS

McCormick and Schmick's  
4999 Old Orchard Shopping Center, Skokie

### Tuesday, January 24, 2017

*Slide It Forward: Indications and Treatment  
Planning for Orthognathic Surgery*  
Hussein Ads, DDS

Erie Cafe  
536 W. Erie St., Chicago

### Tuesday, March 14, 2017

*Avoidance, Recognition and Management of  
Critical Medical Emergencies*  
Michael S. Higgins, DDS

McCormick and Schmick's  
4999 Old Orchard Shopping Center, Skokie

### May 2017

*Installation of Officers*  
Date and location TBA

Meeting dates, locations, speakers and topics are subject to change. View updated information throughout the year at [www.cds.org](http://www.cds.org).

## North Suburban

Unless otherwise noted, meetings are at:  
Exmoor Country Club  
700 Vine Ave., Highland Park  
Cocktails: 6 p.m.  
Dinner: 6:45 p.m.  
Program: 7:45 p.m.

For information, contact Yendis Gibson,  
847.971.8836 or [gibsonyl@sbcglobal.net](mailto:gibsonyl@sbcglobal.net).

### Tuesday, October 4

*Orthodontic Advancements for  
Periodontal Health*  
Paul Burkey, DDS, MS, PC

### Tuesday, November 1

*Topic TBA*  
Mariusz Wrzosek, DMD, MD

### Tuesday, December 6

*Medical Mythbusters: Is What You Learned  
in Dental School Still True?*  
Timothy Halligan, DMD

### Tuesday, January 10, 2017

*Workplace Law with Teeth: 10 Essential  
Rules for Running Your Practice Lawfully*  
Lori Goldstein, JD

### Tuesday, March 14, 2017

*New Trends in Pediatric Dentistry*  
Victoria Ursitti, DMD, and  
Maria Simón, DDS, MS

### April 2017

*Installation of Officers and Dinner Dance*

### June 2017

*Suburban Scramble 2017:  
Annual Branch Golf Outing*  
Date and time TBA

## Northwest Side

Unless otherwise noted, meetings are at:  
Gene & Georgetti Rosemont  
9421 W. Higgins Rd., Rosemont  
Cocktails: 6:30 p.m.  
Dinner and Program: 7 p.m.

For information, contact Vitaliy Shvets,  
773.744.5394 or [vitshvets@gmail.com](mailto:vitshvets@gmail.com).

### Wednesday, September 14

*Tour of GC America Manufacturing Facility*  
Bob Moen, Special Events Chair  
12-2 p.m.  
GC America  
3737 W. 127th St., Alsip

### Tuesday, October 4

*Extraction Socket Preservation Prior to  
Implant Placement*  
John Sisto, DDS

### Tuesday, November 1

*Geriatric Dentistry Treatment Planning  
and Care*  
Larry Williams, DDS

### Tuesday, December 6

*Holiday Party*  
6:30-9: 30 p.m.  
Rivers Casino – The Cube  
3000 S. River Rd., Des Plaines

### Tuesday, March 7, 2017

*Keys to Social Media Marketing Success*  
Grace Rizza

### Tuesday, April 4, 2017

*Incorporating Sleep Apnea Therapy into  
Your Practice*  
Mark Murphy, DDS

## Northwest Suburban

Unless otherwise noted, meetings are at:  
Meridian Banquets  
1701 Algonquin Rd., Rolling Meadows  
Cocktails: 6 p.m.  
Dinner: 7 p.m.  
Program: 8 p.m.

For information, contact Joseph Baldassano,  
847.359.6979 or [baldassano-endo@att.net](mailto:baldassano-endo@att.net).

### Tuesday, October 4

*Past Presidents Night*  
*Indication for Oral and Maxillofacial Biopsy:  
What Every Dentist Needs to Know*  
Reza Mostofi, DMD, MS

### Tuesday, November 15

*Staff Night*  
*The State of the Dental Market:  
Outlook 2017 – Information on Dental Care  
Spending, Utilization, Barriers, Benefits,  
Earnings and Workload*  
James Willey, DDS, MBA

### Tuesday, January 10, 2017

*New Dentist Night*  
*Dental/Legal Issues Involving  
Restorative Care, Implant Care and  
Dental Record Keeping*  
John M. Green, DDS, JD

### Tuesday, March 7, 2017

*Master's Night*  
*Dental Care Considerations for Your  
Cardiac Patients: Stents, MI, Antiplatelets,  
Anticoagulants and Premedication Issues*  
Scott Tomasik, MD

### Saturday, April 8, 2017

*Installation of Officers*  
*A Night of Dinner, Dancing and  
Camaraderie*  
Rolling Green Country Club  
2525 E. Rand Rd., Arlington Heights

### June 2017

*Suburban Scramble 2017:  
Annual Branch Golf Outing*  
Date and time TBA

## South Suburban

Unless otherwise noted, meetings are at:  
 Olympia Fields Country Club  
 2800 Country Club Dr., Olympia Fields  
 Cocktails: 6 p.m.  
 Dinner: 7 p.m.  
 Program: 8 p.m.

For information, contact William Earley,  
 708.301.2220 or [wtearley@att.net](mailto:wtearley@att.net).

### Tuesday, October 11

*The Future has Arrived: Full Capacity  
 CAD/CAM with CEREC*  
 Ryan Clery, Patterson Dental

### Tuesday, November 15

*Veterinary Dentistry*  
 Stephen Juriga, DVM

### Tuesday, January 10, 2017

*Evolution of Dental Implant Therapy in  
 Complex Patient Care Planning*  
 Clark Stanford, DDS; Dean, University of  
 Illinois at Chicago College of Dentistry

### Tuesday, March 14, 2017

*Practice Transitions*  
 Robert Uhland, DDS

### Tuesday, April 11, 2017

*The Soft Tissue Diode Laser and the  
 Hygienist and the Doctor*  
 Speaker TBA

## West Side

Unless otherwise noted, meetings are at:  
 Barclay's American Grille  
 at The Carleton of Oak Park  
 1120 Pleasant St., Oak Park  
 Cocktails: 6 p.m.  
 Dinner and Program: 7 p.m.

For information, contact George Barsa,  
 845.664.2256 or  
[confident smiles3190@gmail.com](mailto:confident smiles3190@gmail.com).

### Tuesday, September 13

*Oral Cancer: The Dentist's Critical Role in  
 Diagnosis and Treatment*  
 Michael Markiewicz, DDS, MD, MPH

### Tuesday, October 11

*MTM*  
 Neil Warshawsky, DDS, MS

### Tuesday, November 8

*Evaluation, Management and Risk Factor  
 Assessment of Complex Patient Needs for  
 Oral Rehab*  
 Clark Stanford, DDS; Dean, University of  
 Illinois at Chicago College of Dentistry

### Tuesday, December 13

*Bioactive Root Canal Sealers – A Review*  
 Satish Alapati, DDS, PhD

### Tuesday, January 10, 2017

*Jaw in a Day: The State of the Art in  
 Maxillofacial Reconstruction*  
 Mohammed Qaisi, DMD, MD

### Tuesday, March 14, 2017

*Digital Scanner for Restorative Dentistry*  
 Speaker TBA

### Wednesday, June 14, 2017

*Annual West Side/West Suburban Branch  
 Golf Outing*  
 Location TBA

## West Suburban

Unless otherwise noted, meetings are at:  
 Maggiano's Little Italy  
 1847 Freedom Dr., Naperville  
 Cocktails: 6 p.m.  
 Dinner: 7 p.m.  
 Program: 7:30 p.m.

For information, contact Alex Figueroa,  
 847.922.7239 or  
[alexfigueroadmd@gmail.com](mailto:alexfigueroadmd@gmail.com).

### Tuesday, October 11

*Staff Night*  
*Tongue-Tied: A Story Not Silenced  
 by Oral Cancer*  
 Eva Grayzel

### Tuesday, November 8

*Dentistry by the Numbers*  
 Andrew Hinrichs, CPA

### Tuesday, January 10, 2017

*Making Your Patients Smile from the  
 Foundation Up*  
 Marmar Modarressi, DDS, MS

### Tuesday, March 14, 2017

*Clinic Night*  
 Table clinics TBA

### Tuesday, April 11, 2017

*The Rocabado Method: Evaluation and  
 Treatment of TMD*  
 Jennifer Flage Hobson, PT, DPT, MTC, CFC,  
 CMTPT, OMT

### Wednesday, June 14, 2017

*Annual West Side/West Suburban Branch  
 Golf Outing*  
 Location TBA

General Anesthesia and Sedation in Your Office  
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# Where can I turn to for career advice?

**W**HETHER OR NOT YOU WORK IN A TRADITIONAL OFFICE ENVIRONMENT, EVERY WORKDAY ENDS THE SAME: FILLED WITH FAR MORE QUESTIONS THAN ANSWERS.

How can I improve in this area of my career?

My colleagues were all talking about some new regulation at lunch; what's that all about?

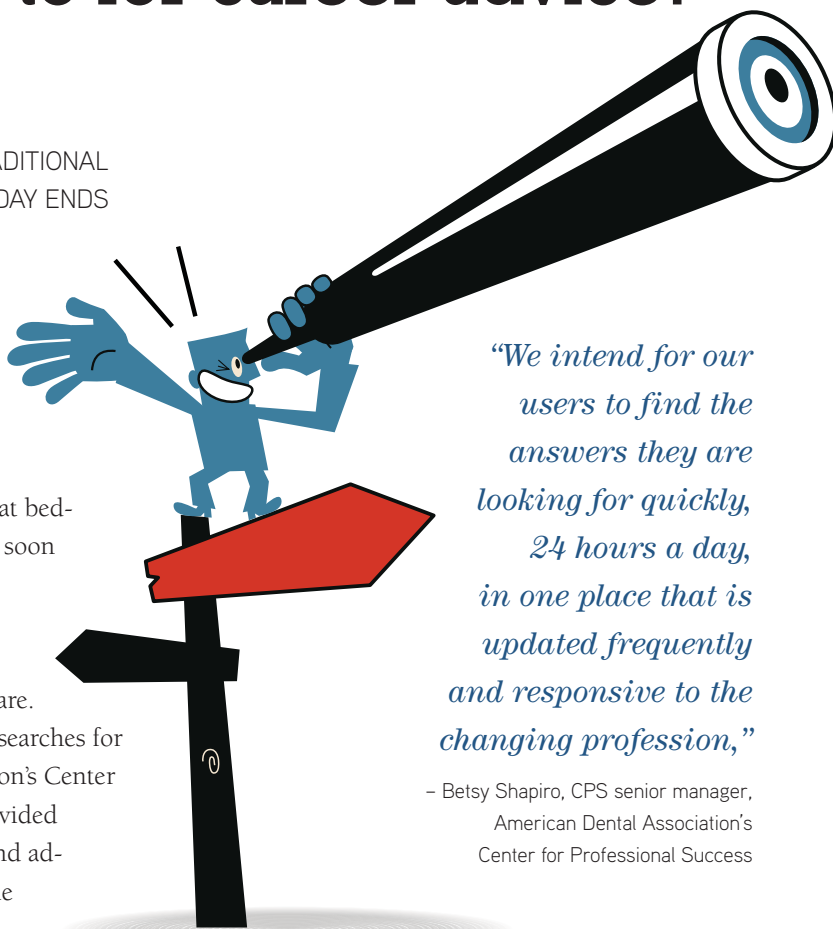
And how quickly do I need to act on the other thing?

We're all looking for answers quickly (because that bedside alarm is going to wake us for another work day soon enough), but we're also leery of answers that come too quickly and from so-called experts we find online but don't know anything about. These are our careers, after all, and they should be handled with care.

Many members of organized dentistry start their searches for actionable answers at the American Dental Association's Center for Professional Success (CPS). This online tool is divided into three sections: practice management research and advice, continuing education opportunities and lifestyle articles to keep your body healthy and your life in balance. The site was launched in 2013 and is managed by the ADA Council on Dental Practice; it currently ranks among the ADA's top member benefits.

"We intend for our users to find the answers they are looking for quickly, 24 hours a day, in one place that is updated frequently and responsive to the changing profession," explained Betsy Shapiro, CPS senior manager. "For some of our users, CPS is a perfectly adequate source of information. For others, they are interested in more solid backing and go on to seek out practice consultants. Our site is not intended to replace practice consultants, but to teach users about the questions they need to be asking."

The site's content comes from a variety of sources. The ADA staff provides information about regulatory changes and legal



*"We intend for our users to find the answers they are looking for quickly, 24 hours a day, in one place that is updated frequently and responsive to the changing profession,"*

– Betsy Shapiro, CPS senior manager, American Dental Association's Center for Professional Success

Illustration: Alashi / istockphoto.com

issues, including HIPAA, OSHA and Medicare. Professional consultants are called on to discuss other areas of business management. And a few select corporations have provided technical information for CPS, such as the loan payment and overhead calculators supplied by Wells Fargo & Co.

The site also provides many of the ADA's research and White Papers, in various forms, Dr. Shapiro said. Alongside the full-length documents, staff writers extract from them FAQs and check lists for members who are interested in consuming the same information in shorter forms.



For the best user experience dentists should come to the site with a search term in mind – specific information they are seeking. The hottest topics right now are regulatory issues.

“Health care will of course come up after the presidential election, and so right now there are several new regulations that different groups are trying to push through before November,” Dr. Shapiro said. “At CPS we don’t work in advocacy, but we do report on the impact of these changes as final rulings are made.”

Another popular search right now is for Medicare enrollment information. The government has pushed back the opt-in/out deadline for a fourth time and questions remain among ADA members across the country.

“In the more traditional practice management areas, we field a lot of questions about closing down a practice in the case of a retirement – what to do about the patients and the staff – and about opening a new practice from members early in their careers. We have a checklist for them,” Dr. Shapiro said.

“And we’ve had an explosion of dentists who prefer to work as employees rather than be practice owners, so for them there are plenty of resources on employment contracts and developing patient relationships.”

A redesigned, mobile-enabled site is slated to launch this summer. Members will still have to sign in to access content.


Find more information at [success.ada.org](http://success.ada.org). ■

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. CDS presents Practice Smarts, a column addressing practice management issues dentists and staff members experience in the office. Practice Smarts is prepared by Joanna Brown, a freelance journalist. Email suggestions for topics to be covered to [joanna@tjbrown.com](mailto:joanna@tjbrown.com).

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**IT'S THE LAW** by John M. Green, DDS, JD

Write to Dr. Green at [jgreen@greenlawoffice.net](mailto:jgreen@greenlawoffice.net).

# Dispelling five dento-legal myths

**O**FTEN CONTACTED BY DENTISTS WHO HAVE LEGAL QUESTIONS, I keep seeing the persistence of certain dento-legal myths. So let's dispel five common myths.

**MYTH NO. 1: A REFUND IS AN ADMISSION OF GUILT**

Illinois law is clear: Refunding a patient is not a sign of guilt and cannot be used as a sword against the dentist should the case proceed to a lawsuit. Moreover, it is not a "failure" on the dentist's part to refund money. As in certain circumstances, it may be a wise business decision that averts years of litigation.

**MYTH NO. 2: CONSENT FORMS DON'T HOLD UP IN COURT**

When properly presented to a patient, a written consent form is a powerful defensive tool during litigation, especially during a trial. Keep in mind that obtaining a patient's informed consent is not merely handing a piece of paper with risks to sign, but, rather, it is a verbal process memorialized by the written consent form.

And while merely having a patient sign a consent form is not insulation against liability, the consent form shows the defendant dentist is thorough and the patient knew the risks before undertaking the procedure.

**MYTH NO. 3: IT IS NOT NECESSARY TO HAVE AN ATTORNEY WHEN TALKING WITH REGULATORS**

A greater percentage of patients these days are filing complaints with the Illinois Department of Financial and Professional Regulation (IDFPR), ranging from serious allegations of misconduct, such as filing false insurance forms, to more mundane complaints, such as a dentist's refusal to provide copies of a patient's records.

Regardless of the allegation, the dental professional should always consult with an attorney who has experience with IDFPR matters, as even minor cases can mushroom into more serious problems without legal guidance.

It's hard to "un-ring the bell" when a dentist makes damaging statements to an IDFPR investigator such as, "It's not my job to make sure every dental insurance form submitted by my staff is accurate."

**MYTH NO. 4: AS LONG AS I DOCUMENT A PATIENT'S REFUSAL FOR X-RAYS, I CAN'T BE SUED**

While it is important to document a patient's refusal to undergo a dental procedure or diagnostic test, such as an X-ray, merely documenting such a refusal may not be enough to avoid liability.

In regards to X-rays, a dentist must explain why radiographs are a crucial part of the diagnostic process to uncover decay or periodontal disease. To not do so, a dentist is shirking his responsibility as a health care educator and may expose himself to a malpractice claim.

**MYTH NO. 5: HIRING AN INDEPENDENT CONTRACTOR INSULATES MY DENTAL PRACTICE FROM LIABILITY**

A dental practice may designate a dentist as an independent contractor dentist under the assumption that the practice owner is insulating himself from liability should the independent contractor commit malpractice. However, such a notion is false.

In Illinois, a dental practice may be vicariously liable for alleged negligent acts by any dentist working under the roof of the practice under the legal theory of "apparent agency." That means unless a patient is advised of the professional status of the independent contractor dentist (i.e. informed that Dr. Smith is an independent contractor working at Dr. Jones' dental practice), then it is reasonable for the patient to assume that Dr. Smith is an employee of the practice.

By knowing fact from myth, you will be in a better position to avoid legal liability so you can sleep better at night. ■

**Editor's note:** The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society.

Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 24 years. Find more information on Dr. Green at [www.greenlawoffice.net](http://www.greenlawoffice.net).



## FROM THE GROUND UP Inside the CDS Foundation by Michael Durbin, DDS, MS

For more information about the CDS Foundation, visit [www.cdsfound.org](http://www.cdsfound.org).

# The kids are all right

IN JUNE 2015, I ATTENDED THE BRIDGING CEREMONY AT MIDWESTERN UNIVERSITY COLLEGE OF DENTAL MEDICINE – ILLINOIS. This event celebrates the transition for second-year dental students from pre-clinical studies to the “real world” of the dental clinic.

I am sure every dentist remembers the transition as a time of excitement, but with some trepidation as we were finally able to put our extensive pre-clinical training to good use and finally become “wet-fingered” clinicians; I graduated from dental school in 1988 and, in my second year, worked on patients in the perio clinic without gloves.

As I sat at the event and reflected on my own clinical experience in dental school, I realized how different clinical instruction has become at many dental schools. Almost all of my clinical experience came at the dental school, with very few opportunities to treat patients outside the school.

By contrast, today's dental students have opportunities to go outside of the school by working in the community and learning new skills, while at the same time giving back to those most in need. These experiences lay the foundation for these students to not only grow as practitioners, but also to develop a philanthropic awareness that carries over into their practice.

The Chicago Dental Society Foundation supports many of these community clinics through our grants program.

Demographic studies note that the Millennials are very service-oriented and seek out causes that they believe in to support with their Time, Talent and Treasure, the three Ts of stewardship. I have personally seen this in action, not only with many

of our new dentist members, but also with the students as well. They have seen the unmet need for dental services in a growing segment of the population, and they have decided to do something about it.

A recent example of this came when the Academic Chapter of the CDS made a donation to the CDS Foundation following its January social gathering/fundraiser. Students from both the University of Illinois at Chicago College of Dentistry and Midwestern University participated, meeting to prepare for the Midwinter Meeting and to get to know one another. Funds raised at the events previously have aided other worthy causes. Shouvik Ponnusamy, immediate past president of the Academic Chapter, noted that it is hoped that “the fundraiser continues to unite dental students, raise money towards a good cause and promote camaraderie in the weeks preceding the Midwinter Meeting.”

What a great way to begin your professional career, supporting your professional organization while aiding those most in need. We can all learn from the Academic Chapter's efforts.

I applaud the efforts of the Academic Chapter and all dental students who are making a difference in the lives of the underserved. I encourage all of us to make the same difference.

The CDS Foundation Clinic provides an excellent way to give back in a modern facility with a staff that is prepared to aid you in any way possible. Come out and see the difference that you can make. You can reach the clinic at 630.260.8530. ■

*Millennials are very service-oriented and seek out causes that they believe in to support with their Time, Talent and Treasure, the three Ts of stewardship.*



# access to care

A look at the challenges facing our profession

Photo: Tricia Keating

## Elisa Ochoa creates a practice to address the specific needs of Pilsen

by Joanna Brown

**W**HEN IT CAME TIME TO PLAN HER FUTURE, ELISA OCHOA REFLECTED ON HER ROOTS. She thought back to her childhood and the times she was called on to translate the English spoken by health care providers, bankers and other professionals for her immigrant parents. Dr. Ochoa’s parents emigrated from Mexico in the 1960s with limited knowledge of English, and it was clear to Dr. Ochoa early on that their inability to communicate grossly affected their knowledge base.

“As I got older, I knew that I wanted to work more hands-on in these situations to make it easier for families like mine to get what they need,” she said.

Today, Dr. Ochoa is readying her new dental office in Chicago’s Pilsen neighborhood with special features tailored for her Latino patient base. Her Mexican heritage, clinical training and experience living in Pilsen will improve

her adopted community.

“At school they taught us to practice where we wanted to live, and this is a community I vibed with,” said Dr. Ochoa, a 2011 graduate of the University of Illinois at Chicago College of Dentistry. “I’d never lived here growing up, but I had a lot of family in the area and I knew that there were opportunities and a really lively culture.”

She learned quickly that the neighborhood needs her service, too. While she found many resources for patients with Public Aid, she identified far fewer options for the working poor and lower middle class families.

So she designed a business model to

help them. When Pilsen Smiles opens later this summer, patients may pay an annual fee for a membership in her practice; this will include two cleanings, X-rays and dental exams, as well as discounts on other services and access to a payment plan.

She'll work evenings and early mornings, too, to accommodate the schedules of her working patients.

"I definitely won't be working bankers' hours," she said, "and the payment plan will enable patients to get their needs met in a timely fashion.

"We're not going to be just a dental office. I want to employ people from the neighborhood and improve it in any way we can. We don't know how little or how much people know about their health, but sometimes it just takes

someone they can trust to figure it out."

Toward that end, Dr. Ochoa has been working with Pilsen community leaders and not-for-profit organizations to learn more about the community's

*"Get involved with your community; get to know the other business owners, get to know the aldermen and get introductions to other people and the not-for-profits. I walked door-to-door and lived in the community to learn what they go through and what is their greatest need."*

oral health while she completes construction on her new office space. The schedule is as rewarding as it is exhausting, but the experience is making her a better dentist and businesswoman, she said. She encouraged other young dentists to pursue a similar path.

"Figure out what motivates you, and

touch back on that," Dr. Ochoa said. "Look within yourself and see what got you here in the first place. That something is still within you, so be humble about where you came from.

"Get involved with your community; get to know the other business owners, get to know the aldermen and get introductions to other people and the not-for-profits. I walked door-to-door and lived in the community to learn what they go through and

what is their greatest need.

"Take a step back to work on yourself and realize what drives you. That should be enough to keep you moving and tackle what's on your plate." ■

Ms. Brown is a freelance journalist working in the Chicago metropolitan area.

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Together we'll go far



# snap shots

Profiles of people in our profession



## Hanging out with Jeri Coffey

by Joseph DeRosier

**J**ERI COFFEY HAS A NUMBER OF HOBBIES THAT HELP HER UNWIND AFTER A TOUGH DAY WORKING IN THE OPERATORY. One of the Riverside dentist's favorite past times is flying. But her version of flying doesn't involve airplanes, kites or even hot air balloons.

Her version involves leotards and trapeze bars and floating through the air with the greatest of ease about two stories above ground.

The 1981 graduate from Loyola University School of Dentistry said her introduction to the activity came when her family planned a vacation to a Club Med location that offered trapeze as an activity. She said she thought it would be a treat for her youngest son, now an adult, who was into gymnastics.

But her son balked at the opportuni-

ty and she figured his fear of heights, which she shares, had gotten the better of him.

She did gymnastics as a kid so she said she would show him the way.

"Unfortunately my fear of heights kicked in big time and by the time I climbed the ladder and got to the platform I was paralyzed by fear and cry-

ing," Dr. Coffey said. "It was terrible."

She spent about 20 minutes on the platform shaking and weeping with trepidation and couldn't force herself to go back down the ladder, even though she was wearing a safety belt.

"I was like, 'you're going to have to find a way to get a bathroom up here because I am not leaving this platform,'" she said looking back at the incident.

The instructors talked her into grabbing the bar, buckled her knees from behind her and guided her through completing a trick called a knee hang.

"Once I couldn't see anything I was able to get up and do the trick," she said.

After Dr. Coffey dropped to the net, and was safely back on terra firma, she tried to get her son to do it.

Her ploy failed, but she did succeed in discovering a new hobby for herself.

"As it turned out he had zero interest in it, but I loved it," she said. Her fear of heights was still an issue. So she eventually went through hypnosis, which helped her conquer the fear and let her

enjoy the sport.

“I do the big tricks like in the real circus so I don’t even take off from the platform,” she explained. “I take off from a real thin bar 5 feet above that, where I’m hanging on the top of the trapeze, so, clearly hypnosis works.”

Every six months after the initial trip Dr. Coffey would go to a Club Med resort that offered trapeze just so she could keep up on the sport. Eventually she learned that a trapeze school had opened up in Chicago and she has been going there ever since.

“What I love about it is that you are so in the moment the whole entire time you are doing it, no matter what your problems are there is nothing else you can think of than doing trapeze,” she said.

Her biggest trick is a double backflip that entails catching another performer and includes 27 movements in seven seconds that “have to be executed with such precision that it is unbelievable,” she said.

A shoulder injury has sidelined her from doing trapeze, but she plans on getting back up and flying in late summer.

“I have injured myself,” the 61-year-old said. “I had two torn ligaments in my knee, I split my head on the bar, but you know what, you fly with the big dogs and stuff is going to happen to you.”

Being grounded hasn’t stopped the LaGrange resident from enjoying herself. Singing and dancing are her two other pursuits.

Dr. Coffey said she started taking ballroom dance lessons because “trapeze makes your upper body really, really strong but you’re not really doing anything with your legs.”

Her husband wasn’t interested in dancing, so she partners with someone



*“We’re at an age when we have to have some fun because we could drop dead at any second, so fun has to be part of your vocabulary and you need to be choosing that.”*

at the studio.

“I do it just as a workout, and it is an astoundingly hard workout, I mean you’re breathless at the end of it and you’re sweating, it’s really good,” she said.

There are other benefits, she added, noting that dance is also her “anti-Alzheimer’s program.”

“When you do work or movement that involves math, that helps create new brain pathways so when you have to memorize steps like that it’s a mathematical sort of thing,” she explained. “So, that’s another reason why I started doing it.”

Dr. Coffey also sings as a hobby, doing karaoke as well as participating in a choir.

“I will sing about two-and-a-half hours a day, and I sing often with my patients, where if I’m not singing they’ll say ‘what’s wrong why aren’t you singing,’” she said.

She said she was a premed student when a summer job at a dental office led her to change her career path to dentistry.

“A funeral director and dentist, those

were the two things that I never wanted to be, but literally the first day that I worked there I went home and said to my mom, ‘that’s it, I want to be a dentist, this is it,’” she said.

Her life and work philosophies revolve around challenges and having fun.

“I ask my patients I have not seen in six months ‘what’s new, what’s fun. And everyone’s like, ‘well nothing’s new and nothing’s really fun,’” she said. “Well, we’re at an age when we have to have some fun because

we could drop dead at any second, so fun has to be part of your vocabulary and you need to be choosing that.”

She said she considers dentistry to be a “fun” job with exciting, new and innovative aspects, and that it can be challenging.

“That’s what I say to kids, ‘here’s what’s good about being a dentist: you’re a psychologist because no one wants to come to you and everyone is afraid, you are an artist because you have to figure out what will make this person look the most attractive, and you’re a tool and die maker because everything you do has to be done with such precision work.”

And those three things make the job interesting, she said.

But it is also hard work, she concedes.

“This is a stressful job, emotionally, mentally and physically, and you need to have fun,” she said. “Fun is what reenergizes you to come back here and be the best dentist that you can be. So I think everybody should look for fun, and if they don’t have that in their life, they have to look around and find it.”



Mr. DeRosier is the CDS staff writer. Photo on opposite page: Tricia Koning.

# new members

CDS welcomes you

**Battle, Yvette**

Howard University, 2008  
1634 E. 53rd St., Chicago  
Kenwood/Hyde Park Branch

**Haiderzad, Sara**

University of Missouri-Kansas City, 2015  
7345 W. 25th St., North Riverside  
West Side Branch

**Johnson, Dennis**

University of Illinois, 1974  
8 W. Gartner, Naperville  
West Suburban Branch

**Korkus, Jason**

University of Michigan, 1999  
3520 S. Morgan St., Chicago  
Kenwood/Hyde Park Branch

**Saha, Elena**

University of Pennsylvania, 2009  
211 E. Ohio St., Chicago  
North Side Branch

**Shah, Angel**

University of Illinois, 2007  
410 E. Ontario St., Chicago  
North Side Branch

**Shah, Deval**

University of Michigan, 2002  
219 E. Madison St., Elmhurst  
West Suburban Branch

**Snyder, Craig**

Creighton University, 2000  
18340 Governors Hwy.,  
Homewood  
South Suburban Branch

**Zorrilla, Frank**

University of Illinois, 1989  
2260 W. Higgins Rd.,  
Hoffman Estates  
Northwest Suburban Branch

**Deceased members**

**Fay, James**

Tufts University, 1967  
1114 Calico Spring,  
San Antonio, TX  
Associate Member Branch  
Died May 2.

**Litturi, Santina**

University of Illinois, 1949  
2402 N. 76th Ct., Elmwood Park  
West Suburban Branch  
Died June 2.

**Schroeder, Michael**

University of Illinois, 1980  
201 N. Arlington Heights Rd.,  
Arlington Heights  
Northwest Suburban Branch  
Died May 8.

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The CDS Review is looking for members with a passion outside of dentistry to feature in our SNAP SHOTS feature. Contact Joseph DeRosier at [jderosier@cds.org](mailto:jderosier@cds.org) or call 312.836.7324.



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Call 773.631.5788 or [pchdds@gmail.com](mailto:pchdds@gmail.com).

**CHICAGO GENERAL PRACTICE FOR SALE:** Established storefront modern general practice, located at north side of the city. 80 percent fee-for-service, PPO, 20 percent HMO and All Kids. Three ops, digital X-ray, low overhead, real growth potential. Endodontics/oral surgery/orthodontics referred out. Average gross \$450,000-\$500,000 last five years on four days per week. Asking price \$310,000. Email [dentalofficechicago2@gmail.com](mailto:dentalofficechicago2@gmail.com).

**PRICED TO SELL: NEAR SOUTH** suburb practice. Five-op digital practice, collection \$650,000+ on three days a week. At intersection of three cities: Calumet City/South Holland/ Dolton. Inside professional building. Contact [practiceforsaleillinois@gmail.com](mailto:practiceforsaleillinois@gmail.com).

**TURN KEY OFFICE** for sale in Crystal Lake. Four operatories equipped, digital X-rays, 2,000 square feet, low rent, utilities included. Call 847.989.3024.

**GRAYSLAKE:** Turnkey operation in a shopping plaza, four equipped and three additional plumbed treatment rooms. 2,800 square feet. Currently a part-time general practice projected to gross \$85,000 on one to two days per week. 300+ active patients. Call 847.845.8468.

**RETIRING-RECORDS AVAILABLE** for reliable professional to take care of the patients. Belmont/Austin in Chicago. Any offer will be given a consideration. Grossed \$160,000 in 2015. Inquiries: [logzgo@gmail.com](mailto:logzgo@gmail.com).

**FOR SALE OR RENT:** Northwest suburb. Free-standing brick building with two apartments/heat-ed garage. Four operatories in new addition. Only dental office in town. \$170,000 or rent \$2,000 per month. [eschultz@innovativehousing.org](mailto:eschultz@innovativehousing.org) or 810.650.6251.

## DENTAL OFFICE FOR SALE

Free-standing 4,000-square-foot fully equipped dental office building for sale. Located in northwest Indiana on a very busy intersection across from Jewel, major retailers and banks. Office is fully furnished with state-of-the-art equipment, A-dec dental chairs and cabinets, 3D i-Cat scan, Waterlase laser, fully digital, eight treatment rooms and plumbed for 12. Equipment can be sold separately or with building. Building with all equipment and build out for sale at \$749,000 only, valued at more than \$1.4 million. Once-in-a-lifetime opportunity at a fraction of the cost. Buy and start seeing patients immediately. Sale of patient base is negotiable and price can be discussed. Only serious inquiries will be entertained.

**If you are qualified and pre-approved, please send your inquiry to [drdds2016@gmail.com](mailto:drdds2016@gmail.com).**

**CHICAGO NORTH SIDE DENTAL OFFICE:** Part-time. Seven rooms, two operatories, low overhead. Good for a second or starter practice. Owner retiring. Will sell equipment, furniture, instruments, etc., if not sold. 773.561.2387.

**NORTHWEST SUBURB:** Excellent opportunity in highly visible location. \$725,000+, fee-for-service and Delta only. Tremendous potential in a contemporary office with digital X-ray and pan, camera. Low overhead, high net. Four ops. Email [someother1@aol.com](mailto:someother1@aol.com).

**OFFICE SPACE FOR SALE:** Waukegan near Gurnee. No patients, just for space with two chairs and X-rays. Everything is in working condition. Low rent. Asking \$35,000. Contact [jooplant@gmail.com](mailto:jooplant@gmail.com).

**NORTHWEST SUBURB PRACTICE:** Priced to sell. Attractive, long-standing general practice on a busy street. Loyal patient base. Three ops, plumbed for four. Gross \$250,000 with 42% overhead. No HMO or Public Aid. Great potential, never marketed. Brokers welcome. Contact [wheeldent307@gmail.com](mailto:wheeldent307@gmail.com).

GLENVIEW BUILD-OUT waiting for the new owner. Three fully equipped operatories dental office for sale located on a busy street. Does not include patients. 224.595.8888 or email [allaaverdds@yahoo.com](mailto:allaaverdds@yahoo.com).

CEREC MCXL INLAB/BLUECAM: Well-maintained and in great condition. Includes Emax firing oven. \$85,000 or best offer. Must sell. Contact [practiceforsaleillinois@gmail.com](mailto:practiceforsaleillinois@gmail.com).

WAUKEGAN OFFICE FOR SALE: Satellite office near Gurnee. Established for over 30 years. Eagle-soft 16.0 digital pano/ceph. Asking \$146,000. Contact [jooplant@gmail.com](mailto:jooplant@gmail.com).

### For Sale by Broker

CHICAGO DENTAL BROKER: Call now for details. Many new and also private sales. Dr. Rob Uhland 847.814.4149. The only dental brokerage locally owned and operated by a dentist and CDS member. [www.chicagodentalbroker.net](http://www.chicagodentalbroker.net).

FEATURED LISTINGS:

ROCKFORD GIANT:

Netting more than \$1 million. Unbelievable office – more than 3,000 square feet. Production through the roof. All FFS. Will not last!

NORTHWEST SUBURBAN PRACTICES:

- Two-op starter grossing \$240,000. Low overhead.
- Three-op machine. \$600,000+ gross. PPO and FFS. Beautiful office.

WEST SUBURBAN PRACTICES:

- Six-op powerhouse. Grossing \$525,000. Huge upside and built-in referral base is untapped.
- Three-op practice with real estate. Great starter. Ideal location. Priced to sell.

CHICAGO:

- Near south side four-chair practice. \$440,000 gross with 41% overhead. Will transition.
- HUGE Chicago practice coming. Netting more than \$1 million. Once-in-a-lifetime opportunity!

SOUTHWEST SUBURBAN PRACTICE:

Beautiful, four ops and \$\$\$\$. Collecting \$700,000. Overhead approximately 50%. Real estate available. Hurry.

ORTHO: The most beautiful practice you will see! Good numbers, high upside. \$650,000 on six days/month. Real estate available. Must see!

NORTHWEST SUBURBAN PRACTICE: Three-op starter. Chart sale possible. 400+ patients. First reasonable offer.

MANY NEW LISTINGS COMING! Private sales! Call NOW for details.

PARK RIDGE GP: Exceptional GP practice, facility and location. 100 percent private fee-for-service. 2,000 square feet with six+ ops. Building available for sale. Digital with treatment room computers. Newly decorated. Averaging over \$525,000. Contact: Bruce Lowy at 847.677.6000.

ADS MIDWEST – Endorsed by Illinois and Missouri State Dental Societies. Contact Peter J. Ackerman, CPA, CVA, at 312.240.9595, [peter@adsmidwest.com](mailto:peter@adsmidwest.com) or [adsmidwest.com](http://adsmidwest.com).

SELLERS NEEDED. Never has the market been stronger! Call for a free consultation if you are considering a transition or sale!

CHICAGO NEAR MIDWAY: \$300,000, five ops, high visibility strip center. Must sell now!

OAK LAWN: Six-op condo, \$280,000. Great starter.

ORLAND PARK: Two ops with room to expand. \$335,000. Building available.

SOUTH SUBURB: \$580,000, mostly FFS. Beautifully equipped free-standing building.

SOUTH SUBURB: \$875,000, FFS/PPO. Six ops, free-standing building. Outstanding hygiene, all specialties referred.

FAR SOUTHWEST SUBURB: \$1 million. Pending! NAPERVILLE: \$300,000, FFS/PPO. Two ops with room to expand. Dentist retiring.

WEST SUBURB: \$500,000, FFS collections. Three ops, excellent hygiene program, conservative/preventative.

WEST SUBURB: \$210,000, FFS. Great merger practice.

NORTHWEST SUBURB: \$400,000+, FFS, beautiful office. Free-standing building for sale with practice.

BUFFALO GROVE: \$350,000+, FFS, two ops with room to expand.

PROSPECT HEIGHTS: \$250,000, four ops, 2,000 square feet in a busy strip center. Must sell now!

DEKALB: New, four-operator facility. \$500,000 collections. Fantastic upside potential.

ENDO: Desirable western suburb, \$1.3 million, five ops, room to grow. Priced to sell!

ORTHO: Two locations, \$1.2 million collections. Excellent opportunity with upside.

ORTHO: Sold!

CHICAGO HEIGHTS PRACTICE for sale: Seller is motivated to help with the transition. Four modern treatment rooms, can expand to five. Digital X-rays. Free-standing building for sale. Average gross \$450,000. Contact Jim Plescia, 630.890.6074, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), [www.e-ppc.com](http://www.e-ppc.com). Professional Practice Transitions.

PRICE REDUCED: \$350,000 TURNKEY DENTAL office building for sale or lease in Ravenswood/Andersonville. Fully furnished dental facility with four ops and equipment. Rare opportunity to start your office with minimal investment. Contact Joseph Rossi 312.953.3553 or [jrossi@jrossiandassociates.com](mailto:jrossi@jrossiandassociates.com).

CHICAGO PRACTICE SALES: 773.502.6000 or [www.chicagopracticesale.com](http://www.chicagopracticesale.com). Found a practice to buy through a broker or for sale by owner?

Need help evaluating the opportunity? Low flat rate services. Visit [www.dentalduediligence.com](http://www.dentalduediligence.com) for more information.

NEW: Elmwood Park

ILLINOIS PRACTICES FOR SALE:

CHICAGO NORWOOD PARK AREA: New! Three ops, expandable to five. Collections: \$500,000.

100% FFS. Building with parking lot available for sale. Busy, visible location. Great opportunity!

CHICAGO – BRIGHTON PARK: Five ops, plumbed for two more. Stand-alone building with a private parking lot and a big LED sign. Gross sales:

\$750,000. Associates in place. Building for sale.

CHICAGO ROGERS PARK: Sold!

CRYSTAL LAKE: Sold!

ELMWOOD PARK: New! Three ops on a busy street. Updated buildout with windows and parking. Collections: \$270,000. 100% FFS. Seller will stay to transition.

FAR NORTHWEST SUBURB: Newly renovated stand-alone dental building for sale. Great price.

Move-in ready!

GLENVIEW: Three-op buildout, move-in ready. Equipment stays.

MOUNT PROSPECT: New! Two ops at street level. Collections: \$170,000. Low overhead. Attractive and efficient. Condo available for purchase.

NAPERVILLE: Three ops, expandable to four. Collections \$360,000. Street level location. Plenty of parking. 100% FFS. Seller retiring but willing to transition.

NAPERVILLE: Four ops at street level. Collections: \$380,000. FFS and PPO. Great opportunity to locate in desirable Naperville.

WHEELING: Four ops in beautiful, new stand-alone building. Expandable. Collections: \$1 million.

Newer buildout and equipment. Building available for purchase. Seller will associate post sale.

CAN'T FIND AN OFFICE TO BUY? Start up can be a great alternative. Visit our portfolio of successful, customized start-ups at [www.cuttingedgepractice.com](http://www.cuttingedgepractice.com), or call Wendy, 773.502.6000, or Sharon, 847.370.9131



# NATIONAL PRACTICE TRANSITIONS<sup>SM</sup>



**Practice Appraisals & Sales**



**Pre-Transition Consulting**



**Associate Placement**



**Practice Protection Plan**

- ◆ Free Practice Appraisal & Legal Drafts

- ◆ Face-To-Face Consultations & Practice Showings

- ◆ Structuring of Sale to Minimize Tax Liability

- ◆ No Up-Front Fees & Only Paid if Successful

- ◆ Founded & Owned by Two Successful Attorneys

- ◆ Single Representation- Not Dual Rep

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WWW.NPTDENTAL.COM

HENRY SCHEIN PROFESSIONAL PRACTICE Transitions: Contact Al Brown, 630.781.2176, [al.brown@henryschein.com](mailto:al.brown@henryschein.com).

WESTERN SUBURBS OF CHICAGO – Two practices, one doctor/owner with high-growth potential due to current part-time hours. Both in high-traffic locations. Won't last, call for more details. #IL108 & IL109.

SOUTHWEST SUBURB OF CHICAGO – OMS practice grossing \$556,000 per year with limited hours. It is located in a highly populated area with well-established referral base. Excellent growth opportunities. #IL110.

NORTH SUBURB OF CHICAGO – Practice with building for sale on major street in highly sought after suburb. Good upside potential for this \$416,000 four-op practice. #IL112.

CHICAGO – Established two-op practice on high-traffic major street. Excellent starter or second office with good net income. #IL113.

ESTABLISHED FIVE-OP PRACTICE and consistent \$900,000+ net revenues with newer equipment and technology. Condo also for sale with excellent visibility on high-traffic four lane street. #IL115

HUNTLEY: Established GP practice for sale. Dentist is retiring. Average gross \$930,000. Mainly fee-for-service/INS. Four modern treatment rooms equipped with digital, conebeam. Dentist owns building. Contact: Jim Plescia, [jplescia@e-ppc.com](mailto:jplescia@e-ppc.com), 630.890.6074, [www.e-ppc.com](http://www.e-ppc.com).

FIVE-STORY BUILDING, SOUTHPORT/DIVERSEY: Ideal for live-in dentist. Office/duplex and penthouse, with two decks. Panoramic skyline view. 1412 W. Diversey. Newer building, 6,000 square feet. Easy parking, no meters. Like having your own parking lot. Your patients can have their teeth cleaned in the office while having their cars washed at Tuffy. LP High School District. Neighbors need a dentist. Call/text seller/broker 773.441.3057 with your email for pictures.

ELMWOOD PARK OFFICE for lease or sale: Dental/medical space includes five operatories, two labs, break room, waiting room, clerical, office storage plus garage parking. Prime location with well-established referral base, one block west of Harlem Avenue on North Avenue, adjacent to new Walgreens and First Merit Bank plus abundant retail. Over 35,000 ADT on North Avenue. Email [geraldine@dkacre.com](mailto:geraldine@dkacre.com) or call 708.445.0505, ext. 4.

PALOS HEIGHTS: 2,465-square-foot office available for \$23.39/square-foot. Already plumbed and furnished. Just need dental chairs and equipment to start up. Start your dream practice for significantly less today. Call Amanada at 708.429.0004 for more details.

TURNKEY DENTAL BUILDING for sale or lease in north suburbs. Space is equipped with four operatories. Current practice has outgrown the facility. Could be purchased with or without equipment. Email [jrossi@rossiandassociates.com](mailto:jrossi@rossiandassociates.com).

## Positions Wanted

IN HOUSE ENDO: Illinois licensed endodontist with close to 12 years private practice experience is available two Saturdays a month to provide endodontic specialty services in your office on production or set fee basis. If interested please email [fsabek@hotmail.com](mailto:fsabek@hotmail.com).

## Opportunities

PEDIATRIC DENTIST AND PERIODONTIST: needed for multi-location group practices. Please email résumé to [aqel4@msn.com](mailto:aqel4@msn.com).

**WORK AT SHINING SMILES!**

GENERAL DENTIST AND  
ORTHODONTIST WANTED

Work in a great environment focused on patients. Full-time or part-time GP needed for our Bolingbrook and Franklin Park locations. Orthodontist needed for limited days, guaranteed per diem.

Send résumé to [milad312@gmail.com](mailto:milad312@gmail.com).

**DENTAL ASSOCIATE:**

Our growing offices are looking for a part-time or full-time dental associate. Must be open to working with Medicaid/PPO/fee-for-service patients. Office locations currently in search of provider are Des Plaines, Calumet City and South Chicago Heights. Great benefit package available and sponsor for H1-B Visa.

Please send your résumé to [icyangdds@yahoo.com](mailto:icyangdds@yahoo.com).

**DENTAL ASSOCIATES NEEDED**

Our two state-of-the-art offices located 30 minutes from downtown Chicago are looking for associates to join us.

We welcome new graduates. We also offer help with H-1B Visa. Must be willing to accept PPO/Medicaid/fee-for-service.

Please send your résumé to [icyangdds@yahoo.com](mailto:icyangdds@yahoo.com).

**Looking for excellence?**

We are searching for general and pediatric dentists and orthodontists interested in rewarding positions with our fast-growing, high-tech, fee-for-service, premier Chicago south suburban group practice.

Do you have a clear understanding of customer service? Would you like to be a part of a fast-growing company on the leading edge of its profession?

The next phase of your career could begin with your response to this ad.

Please email your résumé to [ddsjob456@gmail.com](mailto:ddsjob456@gmail.com).

**ENDODONTIST NEEDED**

Established North Michigan Avenue endodontic office looking for full-time endodontist. Reply to [jonathan.r.gregoire@gmail.com](mailto:jonathan.r.gregoire@gmail.com).

**Orthodontist**

For immediate hire. Modern general dental office in the Lakeview neighborhood of Chicago. Open to new graduates, two to four days a month.

Email [info@polishedchicago.com](mailto:info@polishedchicago.com).

**PRIVATE, MULTI-SPECIALTY PRACTICE SEEKS ORAL SURGEON**

Unique opportunity for an OS comfortable performing a variety of procedures. Located in Lincoln Park neighborhood of Chicago. Steady flow of referrals and brand new tech in a beautiful top floor office with experienced, certified support staff.

Please email CV to [email@americandentalspecialists.com](mailto:email@americandentalspecialists.com).

**WEBSTER DENTAL CARE OPPORTUNITIES**

• We have the following jobs openings for early summer:

GENERAL DENTISTS: Full-time, Hoffman Estates, Skokie.  
PEDODONTIST, PERIODONTIST and ORTHODONTIST: Part-time, various locations.

ENDODONTIST: Full- or part-time, several locations.

ORAL SURGEON: Part-time, Skokie. Come see why the *Chicago Tribune* has named our growing organization a Top Workplace five years in a row.

Contact Dr. Steven Rempas, [webdental@aol.com](mailto:webdental@aol.com).

**ASSOCIATE GP NEEDED**

A prominent, modern, general dental practice located in Lyons with a solidly established hygiene program. Begin as an associate with a possibility of partnership. Please call or email résumé.

Mira Andre, DDS  
Email: [mandre3232@aol.com](mailto:mandre3232@aol.com)  
Phone: 708.442.1700.

**Chief dental officer**

– SONRISA FAMILY DENTAL – [www.sonrisafamilydental.com](http://www.sonrisafamilydental.com) – established in 2004, and now one of Chicago's leading dental organizations is looking for a CDO. If you are seeking a unique opportunity that allows you to combine leadership and business development with clinical practice in a high-performance primary care organization, please take a few moments to consider our Chief Dental Officer opportunity. Responsibilities will include auditing charts, recruiting and training new providers in efficiency, chair side manner, quadrant dentistry and treatment planning presentation. Also, acting as a temporary dentist as needed. This is a full-time exempt position. 10 years experience minimum. Travel possible. Please reply to [jason.korkus@sfdchicago.com](mailto:jason.korkus@sfdchicago.com).

**OPPORTUNITY: Could this be yours?**

Our dental practice is looking for one outstanding person to provide extraordinary service to our patients in the administrative field. If you are organized, self-motivated and have customer service experience in the dental field, then you should apply. Dentrix experience is a plus, but not mandatory.

Send résumé to [careers@southlandsmiles.com](mailto:careers@southlandsmiles.com).

**General dentist opportunity**

We are looking for associate dentists to join our team. Positions available in Chicago and Schaumburg. We provide mentorship and training so you can hit the ground running once your start with us, and continue to develop quickly from there. Amazing income potential. Visit the link below to complete the general dentist contact form today.

<http://dentalsalon.com/careers/>

**OFFICE MANAGER NEEDED** for enthusiastic patient centered general dentist office in Elmhurst. You must possess excellent communication skills, be polished, confident and most importantly have an excellent attitude. Full-time with competitive benefits. Please email cover letter, CV and references to [hadleythurmon@gmail.com](mailto:hadleythurmon@gmail.com).

**GENERAL DENTIST:** North side, community-based dental group has position available for personable general dentist with skills and interest in treating oral surgery patients. Very busy practice with excellent earning potential. Please send CV to [toothgroup@comcast.net](mailto:toothgroup@comcast.net).

**DENTAL DREAMS** is actively seeking motivated, quality-oriented associate dentists for our offices in Chicago, IL and surrounding suburbs. We provide the ultimate in quality general dentistry to the entire family in a modern, technologically advanced setting with experienced support staff. Our highly valued associates enjoy top tier compensation. Compensation includes: Sign-on bonus up to \$30,000. Average compensation of full-time dentists in excess of \$220,000 per annum. Guaranteed base pay. Clinical Practice includes: Complete autonomy over treatment planning. Mentoring by top rated, experienced clinicians. Benefits include: health insurance, malpractice insurance, three weeks' vacation, continuing education, relocation expenses, Visa and permanent residency sponsorship, and dental coverage for associates and immediate family members. Make Dental Dreams a reality for you. Please contact us to learn more about rewarding associate dentist opportunities with Dental Dreams. We offer full-time, part-time and Saturday-only schedules. Phone: 312.274.4598. Email: [recruiting@dentaldreams.com](mailto:recruiting@dentaldreams.com). Website: [www.dentaldreams.com](http://www.dentaldreams.com).

**ORAL SURGEON – PALATINE:** We are a successful multi-specialty practice serving the northwest suburbs for over 50 years. We seek to add an oral surgeon to our fee-for-service practice. We have a 16-operatory, free-standing building in a residential area situated near the train station. Join our five general dentists, orthodontist and periodontist. Great potential for the right person. Email us at [info@plumgrovedental.com](mailto:info@plumgrovedental.com) or call 847.359.4700 and ask for Karen.

**FULL-TIME DENTIST:** For state-of-the-art office with digital X-rays and 3D pan/Ceph. Looking for a full-time dentist in Arlington Heights, just off 53. Please email [newhire1329@gmail.com](mailto:newhire1329@gmail.com).



## OUR PRACTICE IS LOOKING TO GROW!

**LOOKING TO RETIRE OR SELL? NOT READY TO RETIRE OR SELL?**

Manus would like to talk to you about purchasing your practice. Our goal is to see that you are financially rewarded for all your years of hard work, while simultaneously ensuring a smooth transition for your staff and your patients.

At Manus, we are looking for doctors who want to continue building upon their success by joining one of the Manus Dental practices. We can provide you with practice management support and facilities; and you can continue to own and grow your patient base.

Top Quality Clinical Care • The Highest Professional Standards • Rewarding Work/Life Balance

[manusdental.com](http://manusdental.com)

IMMEDIATE OPPORTUNITIES FOR DOCTORS CURRENTLY PRACTICING IN RIVER NORTH/GOLD COAST, HYDE PARK & YORKVILLE.



Contact us at [careers2@manushealth.com](mailto:careers2@manushealth.com) or call Skip Heizer at 847.283.8700 ext 200

**FLEXIBLE LOCUM TENENS OPPORTUNITY:** Midwest Dental is seeking experienced dentists to fill daily/weekly/monthly locum tenens needs to cover leaves and extended vacations. Perfect for dentists wanting to pick up extra hours. We offer competitive pay and give you complete freedom to work as many locum sessions as you'd like. May involve travel with overnight stays. Typically includes 32-36 hours per week when needed. Opportunities are available at practices across the country. Contact Kayla Waller at 612.214.5119 or [kwaller@midwest-dental.com](mailto:kwaller@midwest-dental.com).

**GENERAL DENTAL ASSOCIATE:** We are a thriving general practice in Arlington Heights. Our office is growing and we need help. We are looking for a dentist who is talented, positive, coachable and a team player. We will handle the marketing, new patient generating and management hassle. We offer great income potential and a state-of-the-art facility to excel in dentistry. This is a great opportunity for someone who wants to treat people. Full-time opportunity. Email [mrssilungan@gmail.com](mailto:mrssilungan@gmail.com).

**DENTIST WANTED** full-time for western suburban office. Well-established group practice with friendly staff and state-of-the-art equipment. Send résumé to [dental1946@gmail.com](mailto:dental1946@gmail.com).

**GREAT DENTISTS WANTED – BELVIDERE:** Signing bonus! Midwest Dental is seeking a great dentist to lead our Midwest Dental practice in Belvidere, IL. This position offers excellent compensation and benefits, a great work-life balance and unlimited opportunity for professional development. Our support team handles the administrative details, allowing you to lead your team while focusing on dentistry. If you possess a passion for providing quality care and are looking for a rewarding career opportunity, please contact Nicole Long at 262.505.3838 or [nlong@midwest-dental.com](mailto:nlong@midwest-dental.com).

**ASSOCIATE DENTIST:** General practice in Andersonville, Chicago, is in need of part-time general dentist. Flexible days available. High-income potential. Fully computerized, PPO office. New graduates welcome. Please contact Mr. Alexan at 312.671.3375. Email your résumé to [youbertalexan@att.net](mailto:youbertalexan@att.net).

**GENERAL DENTIST/SPECIALIST:** Our group practice, located in downtown Chicago's Loop, is seeking a general dentist/specialist to join and merge their practice with our group or stay independent and space share within our office. One of our senior dentists has retired and we now have chair-time and space to accommodate another dentist. Please call our office manager, Shanta at 312.922.9595.

**OUTSTANDING ASSOCIATE DENTIST:** Near south suburbs. We are a top quality, fee-for-service practice currently seeking an outstanding associate to join us on our path to excellence and prosperity. We take pride in our professional work environment, our state-of-the-art facilities. We're dedicated to a standard of quality and respect. We're confident that you will be favorably impressed with our lucrative and progressive compensation arrangements. As you do well, we do well. Minimum guaranteed base pay of \$120,000. Average full-time dentists is in excess of \$200,000. Reply to [performancedentalcare@gmail.com](mailto:performancedentalcare@gmail.com).

**GENERAL DENTIST:** Associate needed full-time/part-time for busy, established practices on the northwest side of Chicago. We are seeking a team player with enthusiasm and great work ethics. Recent graduates welcome. Experienced staff and great work environment. New graduates encouraged to apply. Submit résumé to [dentalassociateapplications@gmail.com](mailto:dentalassociateapplications@gmail.com).

**DENTIST:** Established Chicago community-based group practice has position available for enthusiastic, personable individual. Someone who enjoys working with a diverse population and is comfortable with oral surgery on adults. Multi-doctor office and large, friendly staff. Send CV to Nidza at [toothgroup@comcast.net](mailto:toothgroup@comcast.net).

**FULL-TIME ASSOCIATE DENTIST:** Full-time position available beginning May. Busy suburban practice with two locations in northwest suburbs, PPO/fee-for-service. No Public Aid or HMOs. We are looking for a candidate with minimum one year experience in private practice setting with exposure to oral surgery and endodontics. Polish-speaking candidates are a big plus. We are looking for an individual who places the needs of patients ahead of their own financial gain. We also participate in annual charitable events as a team. If your mindset is similar to ours please send your résumé to [searching4associates@gmail.com](mailto:searching4associates@gmail.com). We will provide opportunity to earn more than an average U.S. solo practitioner without the hassles of running an office.

**GENERAL DENTIST** needed for Palatine, state-of-the-art office with 3D. Trained staff, existing patient base and guaranteed minimums. Ability to place implants and perform molar endodontics is a big plus. Please email résumé to [ddsnwsburbs@gmail.com](mailto:ddsnwsburbs@gmail.com).

**ORAL SURGERY AND ENDODONTIST:** Associates wanted. Excellent opportunity to join an established multi-specialty practice with offices in Chicago and southwest Chicago suburbs. The right candidate will enjoy a guaranteed lucrative compensation package plus bonus, malpractice, 401(k) and health insurance. You will work out of both locations giving you an opportunity to develop advanced diagnostic and treatment skills while growing professionally. Email résumé for consideration to [mandy8jones@gmail.com](mailto:mandy8jones@gmail.com).

**DENTAL HYGIENIST NEEDED** to work at different locations throughout Chicago. Please email résumé to [aqel4@msn.com](mailto:aqel4@msn.com).

**FULL-TIME DENTIST WANTED – CHICAGOLAND** offices: Helping people smile for over ten years with five Chicagoland offices. Unlike many dental schools and GPRs, we offer lots of experience to improve your skills, confidence and speed by treating ages, from comprehensive pedo to surgical extractions. You hit the ground running; no waiting to build clientele. Appreciative patients from a mixture of cash/PPO/Medicaid patients (no HMO). Income of \$220,000 and above. Associates have become partners. Offices are clean, organized; office team is like family. We help train. Malpractice insurance paid. Recent graduates welcome. Note: right-handed operators only, please. Please email résumé to [dimitri\\_h@hotmail.com](mailto:dimitri_h@hotmail.com).

**OUTGOING GENERAL DENTIST WANTED:** Part-time general dentist needed to work out of modern Chicago and suburban practices. Must be competent in all phases of dentistry. Can lead to full time associateship. Email résumé to [lsa80@sbcglobal.net](mailto:lsa80@sbcglobal.net).

**FRONT DESK:** Seeking extremely friendly, experienced people person for PPO/fee-for-service practice. Please be proficient at scheduling, insurance verification/billing etc. and Dentrix. Full-/part-time. Negotiable hourly. Buffalo Grove. Call 847.409.9015.

**GENERAL DENTIST:** Family Dental Care. Full- or part-time. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95 percent fee-for-service. No Public Aid. 773.978.7801 (ask for Laura) or email [personnel@familydentalcare.com](mailto:personnel@familydentalcare.com).

**PART-TIME OR FULL-TIME DENTISTS NEEDED** for a Chicago dental office. Convenient location in the city. Base salary or percentage of productivity. Please email résumé to [aqel4@msn.com](mailto:aqel4@msn.com).

**ORAL SURGEON WANTED** for dental group located in West Town treating management problem patients and those needing oral surgery with IV sedation and general anesthesia. Busy practice with statewide referral base. We accept most insurances, including managed care plans and Medicaid. If you have an interest in treating a highly underserved community as well as excellent compensation, please send your CV to Nidza at [toothgroup@comcast.net](mailto:toothgroup@comcast.net).

**ENDODONTIST – CHICAGO:** Family Dental Care, [www.familydentalcare.com](http://www.familydentalcare.com). Seeking endodontist or endodontist resident full- or part-time. Very high income potential. Currently five locations and growing. 95 percent fee-for-service. No Public Aid. Call 773.978.7801 (ask for Laura) or email [personnel@familydentalcare.com](mailto:personnel@familydentalcare.com).

**PART-TIME DENTIST:** Long-term growth position. Opportunity to practice fine dentistry, be mentored and build a practice in the northwest suburbs. Multi-specialty group practice seeks generalist to grow into full-time within three years. Send résumé to [dentistresumes3@gmail.com](mailto:dentistresumes3@gmail.com).

**NORTHWEST SUBURB, ILLINOIS:** Full-time experienced general dentist needed in northwest suburb of Illinois. Experience in all phases of dentistry and able to lead a team of approximately seven committed staff in offering the highest quality care to our loyal patients. Well-established office and benefit package offered, fee-for-service dental practice. Send CV to [dental0821@gmail.com](mailto:dental0821@gmail.com).

**GENERAL DENTIST:** Far western suburbs. Associate dentist needed for busy modern dental practice. We are looking for a motivated enthusiastic individual who is looking to work hard and make this their home. We are an established practice with over 50 years in same location. Great staff/great patients. Part-time/full-time position. New graduates welcome. Please email résumé to [sjbdds@earthlink.net](mailto:sjbdds@earthlink.net).

**GENERAL DENTIST – PLAINFIELD:** Great opportunity to practice in a state-of-the-art office with latest equipment and highly trained staff. Looking for long-term associate with positive attitude and exceptional communication skills. Fee-for-service/PPO. Part-time/Full-time. Email [ptdentaljob@yahoo.com](mailto:ptdentaljob@yahoo.com).



GENERAL DENTISTS: Well-established and flourishing practice has immediate openings for experienced dentists on the south side. We offer flexible scheduling, all digital offices, and pay generously on production (averaging \$2,500-\$6,000 daily). Contact [stefanee.horwitch@sfdcchicago.com](mailto:stefanee.horwitch@sfdcchicago.com).

FULL-TIME GENERAL DENTIST: We are looking for a full-time, enthusiastic dentist to join our growing practice in Rockford. Our goal is to provide quality dentistry to our community. We believe that with the right team members, there is no limit to what we can accomplish. We are offering a very aggressive compensation package. Contact Macy at 815.901.1044 or email CV to [manager@idcrockford.com](mailto:manager@idcrockford.com).

FULL-TIME/PART-TIME GENERAL dentist wanted: Experienced preferred, not required. New graduates welcome. Located in Lincoln Square, an all digital, busy family practice with great staff and patients of all ages. Daily minimum offered and schedule is negotiable. Send résumé to [aniafamilydental@yahoo.com](mailto:aniafamilydental@yahoo.com).

PEDIATRIC DENTIST: Looking for part-time/full-time independent contractor pediatric dentist in a hospital-based clinic, located in Englewood community. Days negotiable. You should be enrolled with Medicaid and other HFS programs. Please email CV to [dental@stbh.org](mailto:dental@stbh.org).

GENERAL DENTIST: Chicago Loop office seeks experienced associate dentist for part-time position. Modern fee-for-service practice combined with a fantastic, committed staff. Desire to do endodontics, Invisalign, sleep apnea and an integrative approach to dentistry all a plus. Tired of corporate work? Come join us. [cid25ew1101@yahoo.com](mailto:cid25ew1101@yahoo.com).

ORTHODONTIC ASSISTANT NEEDED to expand services. Start small, but can grow. Please send résumé to [chicagodentalbroker@gmail.com](mailto:chicagodentalbroker@gmail.com).

PART-TIME DENTIST: Located in Park Ridge across Lutheran General Hospital. Accept dental insurance and All Kids. Six operatory units. Will Earn \$100,000 on two-and-a-half days. Send résumé to [albanyparkdental@gmail.com](mailto:albanyparkdental@gmail.com).

ORTHODONTIC ASSISTANT/BILLING specialist needed for north and south side Chicago locations. Please email résumé to [aqel4@msn.com](mailto:aqel4@msn.com).

GENERAL DENTIST NEEDED – CARBONDALE: Shawnee Health Service is seeking a dentist to come be a part of our dental family. Benefits include: compensation package, loan re-payment options, malpractice coverage, and all licensure, CME, and membership dues paid. Please contact Heather Hoffmann at 618.956.9516. [www.shawneehealth.com](http://www.shawneehealth.com).

MANITOWOC GENERAL DENTIST: Manitowoc, WI. Full-time general dentist opportunity, available immediately. RLJ Dental is looking for a patient care driven dentist who values patient relationships. Our practice philosophy focuses on patient care and letting dentist be dentists. We have modern facilities with state-of-the-art material and equipment. Our experience and professional staff create a wonderful environment. We are offering an excellent salary and executive benefit package with a signing bonus. Please send résumé to [mdavis@rljdental.com](mailto:mdavis@rljdental.com).

ASSOCIATE DENTIST WANTED to join our practice in Rockford. We are offering a base pay of \$150,000 (or 33 percent of collection, whichever is greater), 401(k)/dental/liability insurance. Call 607.425.8381 or email CV to [manager@idcrockford.com](mailto:manager@idcrockford.com).

ASSOCIATE DENTIST: We are seeking an associate to add to our team. Associates must have excellent clinical and communication skills. We hope our new dentist will have a positive and cooperative nature with a sense of business with an easy going personality. Practice is fee-for-service, and is insurance independent. Excellent opportunity for those who value relationship based comprehensive care. We provide an excellent compensation package and potential for future buy-in or partnership. Office is located in northwest suburban area. Qualifications: Illinois state dental license; Proficiency in all aspects of dentistry, including fixed/removable prosthetics; Ability to provide great patient education while focusing on providing excellent care; Minimum practice experience of one to three years. Email [mmoreno@stratusdental.com](mailto:mmoreno@stratusdental.com).

ORTHODONTIST/PEDODONTIST: Great opportunity for specialist to work independently in a newly build state-of-the-art pedo/ortho practice. Perfect location in western suburbs with a lot of room to grow. Business and clinical support provided with as much autonomy as you desire. [opdentaljob@yahoo.com](mailto:opdentaljob@yahoo.com).

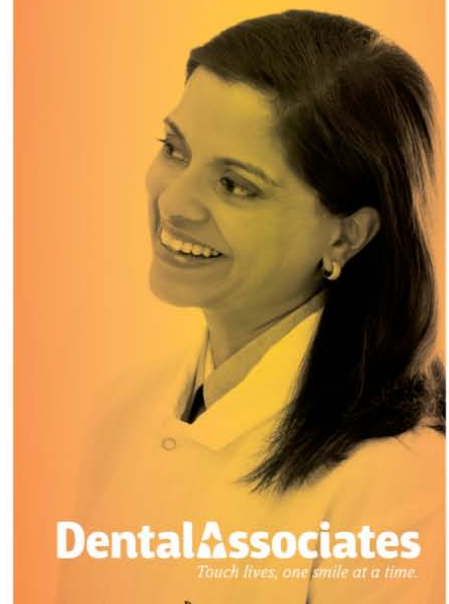
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**DENTIST WANTED:** Part-time associate needed to start June 1st for a fully digital established PPO/fee-for-service practice on Tuesdays, Thursdays and every other Saturday with potential for full-time. Please send your résumé to [mountprospectdental@gmail.com](mailto:mountprospectdental@gmail.com).

**LACROSSE, WI:** Full-time general dentist opportunity, available immediately. RLJ Dental is looking for a patient care driven dentist who values patient relationships. Our practice philosophy focuses on patient care and letting dentist be dentists. We have modern facilities with state-of-the-art material and equipment. Our experience and professional staff create a wonderful environment. We are offering an excellent salary and executive benefit package with a signing bonus. Please send résumé to [mdavis@rljdental.com](mailto:mdavis@rljdental.com).

**ENDODONTIST** needed once or twice a month for multi-specialty office in Westmont. Referral base in place. Send CV to [ssdswestmont@gmail.com](mailto:ssdswestmont@gmail.com) for consideration.

**GENERAL DENTIST FULL-TIME:** Our busy practice located in southwest suburban location close to Naperville/Aurora area, needs a full-time general dentist. Great working environment, trained staff, digital X-rays. Phenomenal income potential as compensation is based on net production or a guaranteed base salary whichever is higher. Signing bonus, paid malpractice. Accepting PPOs/fee-for-service/Medicaid/All Kids. [precioussmilesdental@yahoo.com](mailto:precioussmilesdental@yahoo.com).

**GENERAL DENTIST FULL-TIME:** Growing PPO/fee-for-service Chicago-based dental group seeking a minimum two+ years graduated general dentist to join us on a full-time basis. Offices are in Flossmoor and Bolingbrook. We will provide you with a pleasant working environment, a highly trained staff and in-house dental specialists as well. We offer a comprehensive benefits package (health care insurance and 401(k)). Please email your cover letter and CV to [chicagolanddentist@gmail.com](mailto:chicagolanddentist@gmail.com).

**WELL-ESTABLISHED** dental practice in Joliet looking for general dentist. New graduates welcome. Candidate must be comfortable with extractions and dentures. High volume of adult patients, highly trained staff. Lab and four lab techs on-site. High income potential. Excellent pay structure and benefits. Send résumé to [drstng@aol.com](mailto:drstng@aol.com).

**DENTIST:** Well-established general dentistry practice in Rockford seeking motivated associate dentist for full-time position. Guarantee \$700 a day or 35 percent of collection and no lab fee, whichever is higher. PPO/fee-for-service/(Medicaid for kids only) practice for all ages. Must be comfortable with extractions, endodontics and good with children. [rabeh0398@yahoo.com](mailto:rabeh0398@yahoo.com).

**PEDIATRIC DENTIST WANTED:** State-of-the-art multi-specialty office in Westmont looking for pedodontist, once a week and one Saturday a month with possibility growing to more days. Send résumé to [ssdswestmont@gmail.com](mailto:ssdswestmont@gmail.com).

**AFFINITY SMILES** needs personable GP for Thursdays and Saturdays in Skokie. Compensation above average with high earning potential. One to two years experience preferred; open to train and mentor new dentist. Full autonomy and freedom with control of schedule. GP should be comfortable performing anterior/premolar root canal treatment and simple extractions, plus all restorative procedures. Contact [joannkochikarands@gmail.com](mailto:joannkochikarands@gmail.com).

**PART-TIME DENTIST WANTED:** Part-time associate dentist to work in busy, established Lake County dental office. Must be available two Saturday mornings per month, one evening, up to three and a half days per week. No Capitation or DMOs. Office located in medical office building associated with Advocate Condell Hospital. Experience preferred. Please send résumé to [streilly@sbcglobal.net](mailto:streilly@sbcglobal.net) or fax to 847.546.5568.

**ASSOCIATE GENERAL DENTIST NEEDED:** A new, fully digital and fast-growing practice located in Aurora is looking for full-time or part-time general dentist. This is primarily a fee-for-service practice. We are looking for someone with great communication skills. Prefer surgical/implant experience but not required. If you don't care about your own teeth, how will care for your patient's teeth? Email [pr@smilemoredental.com](mailto:pr@smilemoredental.com).

**GENERAL DENTIST, LIBERTYVILLE:** Associate needed four days per week. Purchase of practice will be guaranteed after reasonable trial period. Base pay plus commission. 30 year practice in prime location grossing over one million yearly with high net. Classic family practice. All digital. Candidate must have one year experience or GPR. Great opportunity to use skills in endodontics, oral surgery, implants. Respond to [ltechnical@aol.com](mailto:ltechnical@aol.com).

**COVERAGE FOR MATERNITY LEAVE:** Maternity coverage needed for PPO/fee-for-service, friendly office in Schaumburg. August through October coverage can lead to associate position. Fax CV to 847.895.8543 or email [pearlywhites.drjain@yahoo.com](mailto:pearlywhites.drjain@yahoo.com).

**GENERAL DENTIST – DOLTON.** Hiring full-time dentist as soon as possible. Busy office with mixture of PPO, HMO and Medicaid patients. Experience preferred, but new graduates welcome. Send CV to [atocd1@yahoo.com](mailto:atocd1@yahoo.com).

**GENERAL DENTIST – OAK LAWN:** Busy practice seeking associate as soon as possible. Tuesday evenings and every other Saturday. Additional days available. Great staff. Fun, friendly atmosphere. No Medicaid. Fax résumé to 708.598.0813.

**DENTIST NEEDED WEDNESDAYS FOR CICERO** Health Department. Must be comfortable with extractions. Interest in public health dentistry and proficiency in Spanish desired. Hours: 10 a.m. to 6:30 p.m. (flexible). Email résumé to [sgrazzini@thetownofcicero.com](mailto:sgrazzini@thetownofcicero.com).

**HIGH VOLUME** of patients is requiring that we expand the number of dentists. With a business model that has proven to be successful for over 30 years, our growth has not wavered. If you want to be part of a progressive team that strives for exceptional patient care along with high income potential, we are the practice for you. Positions available in the southwest suburbs. Full-time and part-time available. Please send résumé to [drstng@aol.com](mailto:drstng@aol.com).

**GENERAL DENTIST FULL-TIME:** PPO/fee-for-service Romeoville office is seeking general dentist to join us on a full-time basis. Minimum 2+ years of private practice experience preferred. Office is digital and paperless and has a highly trained staff and in-house dental specialists as well. We offer a comprehensive benefits package (health care insurance and 401(k)) and guaranteed compensation. Please email your cover letter and CV to [chennings@csqsmiles.com](mailto:chennings@csqsmiles.com).

**ENTHUSIASTIC ASSOCIATE DENTIST** desired for position in private practice Dawson and Spear style office in Elmhurst. Must have GPR or AGD training and be a team player. Competitive benefits. Send CV with cover page and references to [hadleythurmon@gmail.com](mailto:hadleythurmon@gmail.com).

**FULL-TIME DENTIST WANTED:** Be part of a busy three office group, state-of-the-art offices with digital X-rays and 3D pan/Ceph. Located in north-west suburbs. Must be friendly and outgoing. [newhire1329@gmail.com](mailto:newhire1329@gmail.com).

**PART-TIME GENERAL DENTIST, BURBANK:** Experienced general dentist wanted for busy Burbank area office. Part-time position possibly leading to full-time. Send CV to [staff@saludfamilydental.com](mailto:staff@saludfamilydental.com).

**FULL-TIME AND PART-TIME ORTHODONTISTS** wanted. Two locations in Chicago (south and north sides) and Rockford. One to five days per week. Flexible days/hours, competitive compensation, great staff. We accept PPO/fee-for-service/Medic-aid. Email résumé to [dentaljobchicago@yahoo.com](mailto:dentaljobchicago@yahoo.com).

**ENTHUSIASTIC AND EXPERIENCED DENTAL** assistant needed for general dental office in Elmhurst. You must possess excellent communication skills, be polished, confident and have a positive attitude. Full-time with competitive benefits. Please email cover letter with CV and references to [hadleythurmon@gmail.com](mailto:hadleythurmon@gmail.com).

**ASSOCIATE DENTIST** needed in PPO and fee-for-service practices in Flossmoor, Chicago Heights, Richton Park, Cicero and Winfield. Well equipped digital offices with great support staff and income potential. Minimum three year experience preferred with proficiency in surgical extractions and molar root canal treatments. No referrals out as implants, braces, periodontal, restorative and a wide range of cosmetic procedures done in-house, including full-mouth reconstructions. To join this fast growing organization please submit your CV. [mszhangliqing2003@yahoo.ca](mailto:mszhangliqing2003@yahoo.ca).

**ENDODONTIST AND AN ASSOCIATE NEEDED** for a busy family-run practice in the north side of Chicago and Skokie. Flexible hours. Future partnership opportunity is considered. Send résumé to [fyarandi@elliaengineering.com](mailto:fyarandi@elliaengineering.com).

**GENERAL DENTIST FULL-TIME:** Earn \$200,000-\$300,000 annually doing all facets of general dentistry. Candidate needs to have preferably one year of work experience. Must be motivated with a desire to learn and improve skills. Molar endodontics, orthodontics, surgical extractions. Mentoring available. Looking to start the beginning of June 2016. Please email your résumé [precision4317@gmail.com](mailto:precision4317@gmail.com).

**FOND DU LAC, WI:** Full-time general dentist opportunity, available immediately. RLJ Dental is looking for a patient care driven dentist who values patient relationships. Our practice philosophy focuses on patient care and letting dentist be dentists. We have modern facilities with state-of-the-art material and equipment. Our experience and professional staff create a wonderful environment. We are offering an excellent salary and executive benefit package with a signing bonus. Please send résumé to [mdavis@rljdental.com](mailto:mdavis@rljdental.com).

**TRAVELING ORAL SURGEON NEEDED:** Are you someone who enjoys a change of scenery? Do you feel like you need to stay on the move to stay motivated? DentalOne Partners affiliated practices have just the opportunity for you. Be a traveling oral surgeon with a DentalOne Partners affiliated practices located in booming Chicago for about 14 days per month and room to grow days with the business. You'll have the freedom to rotate between seven state-of-the-art practices in the Chicago area all the while earning a handsome living with a comprehensive compensation package. You may focus on one specific area of dentistry but that doesn't mean you have to hole-up in one specific practice. Give Elliott Cox a call at 972.755.0862 or email [elliott.cox@dentalonepartners.com](mailto:elliott.cox@dentalonepartners.com) to learn more about this liberating opportunity.

**GREAT OPPORTUNITY, SEEKING GENERAL dentist:** Looking for two part-time dentists for our well-established and modern Yorkville and Palatine offices. Both locations provide the possibility to buy-in. Our focus is on quality patient care; if that is your focus too, please send résumé to [brody@legacypracticetransitions.com](mailto:brody@legacypracticetransitions.com).

**FULL-TIME/PART-TIME GENERAL DENTIST:** Immediate hire. Guaranteed six-figure salary with immediate patient load. Our exceptional, fast-growing friendly dental practice is looking for a highly qualified dentist. Digital X-ray, paperless office. Excellent compensation and highly trained staff. Guaranteed minimum. Send résumé to [hired-ds2410@gmail.com](mailto:hired-ds2410@gmail.com).

**ASSOCIATE DENTIST NEEDED:** Busy, paperless practice in Brookfield area is looking for a friendly, motivated general dentist to join our team two to three days per week. Established patient base and great staff in place. Please send your résumé to [ddsresume1@gmail.com](mailto:ddsresume1@gmail.com).

**GENERAL DENTIST NEEDED:** Our thriving group dental practice is looking for an enthusiastic and motivated general dentist in the city of Chicago. We have some of the newest dental technologies to assist you in providing the highest standard of care and excellent customer service. Compensation is extremely competitive. If you have the skills and desire to lead a team, email your résumé to [dental129@gmail.com](mailto:dental129@gmail.com).

**GENERAL DENTIST (PART-TIME/FULL-TIME)** needed: Well-established paperless dental practice with advanced technologies in Batavia looking for general dentist. High-income potential based on experience. New graduates welcome. Send résumé to [vijaymanoj@gmail.com](mailto:vijaymanoj@gmail.com).

**PART-TIME ORAL SURGEON:** The Lombard office of Grove Dental Associates invites a licensed OMFS to join our team two days a month. Our GPs and other specialists will keep you busy with a variety of cases for your skills. We offer a well-equipped office and appreciative patients. Contact Dr. Sue Carney at [suecarney@sbcglobal.net](mailto:suecarney@sbcglobal.net) for more information.

**GENERAL DENTIST NEEDED:** Established and growing practices in South Plainfield and Naperville. All new equipment. Must be competent in endodontics/extractions. We accept PPO/Medic-aid and we see all ages. Please email résumé to [raunakp1@yahoo.com](mailto:raunakp1@yahoo.com).

**FULL-TIME ASSOCIATE POSITION AVAILABLE:** Busy suburban practice with two locations in northwest suburbs, PPO/fee-for-service. No Public Aid or HMOs. Experience preferred but willing to work with the right individual. Oral surgery and endodontics experience a plus. We are looking for an individual who places the needs of patients ahead of their own financial gain and give forward. We will provide opportunity to earn more than an average U.S. solo practitioner without the hassles of running an office (our associates take home over \$200,000). Email [searching4associate@gmail.com](mailto:searching4associate@gmail.com).

**PART-TIME ORAL AND MAXILLOFACIAL surgeon:** Our busy office in the near western suburbs has a part-time position available. Modern office that is fully digital and has a cone beam CBCT. Applicant must have Illinois Specialty License. Recent graduates are encouraged to apply. Please email résumé to [marchmontdds@gmail.com](mailto:marchmontdds@gmail.com).

GRAND DENTAL IS SEEKING a dental practitioner that embodies integrity, professionalism and a strong desire to produce high-quality patient care at one of four locations. Our modern facilities are set up for strong growth with active new patient marketing and a very competent support staff. The offices are paperless and fully digital. Our dentists and specialists work collaboratively within and across departments to provide excellent care and high-quality treatment to meet and exceed our patients' needs. We are looking for a highly motivated doctor with four+ years experience to join our successful group practice. Candidates must have exceptional clinical skills, a personable chair-side manner, team skills and a commitment to excellence. Please submit your résumé to [rosenberg@granddentalgroup.com](mailto:rosenberg@granddentalgroup.com).

PART-TIME ORTHODONTIST – southwest side Chicago: Provide excellent care with an experienced team! Orthodontist wanted for one to two days/week. We accept PPO/FFS/medicaid. For more info about us visit [www.forever-dental.com](http://www.forever-dental.com). Email your résumé to [rdhake@forever-dental.com](mailto:rdhake@forever-dental.com).

SMILE LEE FACES: Part-time orthodontist needed for immediate hire. We accept PPO and Medicaid. Office is located in the Brighton Park area. Please email résumé to [smileleafaces@att.net](mailto:smileleafaces@att.net) or call 773.376.9999.

PART-TIME GENERAL DENTIST: Immediate opening for experienced associate in growing fee-for-service multi-specialty group practice in Downers Grove. Every other Saturday. State-of-the-art facilities, camaraderie and consultation with other experienced GPs and outstanding specialists. Send résumé to [suecarney@sbcglobal.net](mailto:suecarney@sbcglobal.net).

SEEKING PART-TIME PERIODONTIST: Part-time periodontist needed to work in a high-quality, low-stress downtown office near Michigan Avenue. Quality must be your number one focus. Please email Sharon at [okedijiddspc@gmail.com](mailto:okedijiddspc@gmail.com).

GENERAL DENTIST PART-TIME: Our fast-paced family practice located in northwest suburban location needs a part-time general dentist. Ideal working environment, trained staff, digital X-rays. Ginormous income potential as we pay 33 percent on production or \$650 per day guaranteed base salary, whichever is higher. Accepting all PPOs, All Kids, Medicaid and fee-for-service. Email [accuratedentalpc@gmail.com](mailto:accuratedentalpc@gmail.com).

PART-TIME PERIODONTIST NEEDED: Multi-specialty practice in Naperville seeking a periodontist for one or two days per week, Tuesday and/or Thursday preferred. In-network practice, 50 percent of collections. Send CV to [vgroup.staffing@gmail.com](mailto:vgroup.staffing@gmail.com).

ASSOCIATE GENERAL DENTIST NEEDED: A modern, fully digital and fast-growing practice with strong patient base located in Aurora is looking for full-time general dentist. Offering great working environment with state-of-the-art equipment. Our successful practice has a great opportunity for a dentist with excellent compensation from \$240,000 to \$300,000 per year. Accepting PPOs/All Kids/fee-for-service. Can sponsor H1 Visa and Green Card. Email résumé to [dentalclinic333@gmail.com](mailto:dentalclinic333@gmail.com).

WELL-ESTABLISHED SOUTHWEST SUBURBAN office looking for a full-time general dentist. Great opportunity to become involved with treatment for sleep apnea and complex implant restorations. Please send résumé to [oakviewdental1@aol.com](mailto:oakviewdental1@aol.com).

VERNON HILLS GENERAL PRACTICE: Part-time dentist. State-of-the-art comprehensive general practice looking for a general dentist two to three days a week including some Saturdays. Must accept PPO insurance. Two to three years experienced preferred. Great team to help you achieve your goals. Send CV to [mora@hawthorndental.net](http://mora@hawthorndental.net).

PART-TIME GENERAL DENTIST: Well-established, mainly fee-for-service in Buffalo Grove seeking part-time associate. Some experience helpful. More important is chair side manner. We are all digital including CT scan. Two Fridays, one to two Saturdays per month and Monday evenings available to start. Email [creeksidedental@sbcglobal.net](mailto:creeksidedental@sbcglobal.net).

ORAL SURGEON: We are seeking a part-time oral surgeon for one or two days a month for extractions of wisdom teeth. This is a fantastic opportunity for the right clinician. We provide excellent trained support staff. Send CV to [mora@hawthorndental.net](http://mora@hawthorndental.net).

ASSOCIATE DENTIST: Busy two-location Chicago family practice seeking a motivated full-time associate to work independently in both locations. Treating PPO/Medicaid/fee-for-service. Minimum two years experience. Please email CV to [clarkdentalcare@gmail.com](mailto:clarkdentalcare@gmail.com).

GENERAL DENTIST NEEDED to cover maternity leave starting Mid-September in modern Downers Grove practice. If interested, potential to stay and transition to part-time when dentist returns from maternity leave. Please send CV to [smiledgapps@gmail.com](mailto:smiledgapps@gmail.com).

PEDIATRIC AND GENERAL DENTISTS NEEDED to join our fully digital family practices. Full-time/part-time positions available. Send résumé to [aniafamilydental@yahoo.com](mailto:aniafamilydental@yahoo.com).

ASSOCIATE GENERAL DENTIST: Group office with established patient base seeks general dentist two days per week with possibility for full-time. Some experience desired. Modern office with established patient base and two locations in Arlington Heights and Lombard. Same day compensation and immediate start. Submit your résumé to [806dds@gmail.com](mailto:806dds@gmail.com).

ASSOCIATE NEEDED: Family-run general practice on north side of Chicago and Skokie locations looking for experienced associates. Owner is slowing down and considering partnership. Flexible hours. Résumé: [ellia.engineering@yahoo.com](mailto:ellia.engineering@yahoo.com).

ASSOCIATE DENTIST-KIRKLAND, IL: Busy practice set in lovely rural setting seeks part-time or full-time associate dentist. Great compensation and a full patient load await you. Our recently remodeled and expanded office has the newest technology and a terrific staff. Eventual buy-out opportunity possible for the right dentist. Email résumé to [bjrunne@gmail.com](mailto:bjrunne@gmail.com).

GENERAL DENTIST – OGLESBY, IL: \$20,000 signing bonus. Heartland Dental supported offices are looking for outgoing and positive dentists that are seeking career satisfaction and continuing education opportunities. There are 100 reasons to join Heartland Dental, discover yours. Email [kayers@heartland.com](mailto:kayers@heartland.com).

FULL-TIME/PART-TIME POSITIONS: We are hiring for two of our offices, both are state-of-the-art offices. Well-established, digital and 3D X-rays. Both located in the northwest suburbs. Please email résumé to [newhire1329@gmail.com](mailto:newhire1329@gmail.com).

ROCKFORD: Full-time general dentist needed for state-of-the-art practice. Fee-for-service, PPO, All Kids (21 and under). Guaranteed compensation of \$200,000+. Send CV to [hrchidental@gmail.com](mailto:hrchidental@gmail.com).

**GENERAL DENTIST NEEDED** for digital, state-of-the-art offices in Rockford and DeKalb. Both locations within 30 minutes of Chicago's west suburbs. Recent graduates welcome. Excellent staff and great compensation, including a daily guaranty, sign-on bonus and paid malpractice insurance. Email [dmdds007@gmail.com](mailto:dmdds007@gmail.com).

**SEEKING DENTAL HYGIENIST:** Dental practice in South Elgin. Seeking part-time dental hygienist for Thursdays, Fridays and some Saturdays. Minimum two years experience and certified for local injections. Fax résumé to 847.622.1097.

**PEDIATRIC DENTIST WANTED:** We are looking for an experienced pediatric dentist to join our team. Our offices are in Chicago and Glenview close to major intersections and public transportation. The offices are digital and nearly paperless with new state-of-the-art equipment. Our support staff is well-trained and professional. We treat our patients like family and practice with the highest standard of care. This allows us to be a fee-for-service provider with an exceptional collection rate. Private practice experience is a must and ortho experience is a plus. Compensation is market competitive. Please email résumé to [yumdds@gmail.com](mailto:yumdds@gmail.com).

**ORAL SURGEON:** Needed full- or part-time for Chicago and suburban practices. Electric surgical hand pieces, sedation set ups, plumbed nitrous oxide, established patient base. Guaranteed compensation higher than anywhere in Chicago. Please send CV to [hrenchidental@gmail.com](mailto:hrenchidental@gmail.com) for consideration.

**PART-TIME GENERAL DENTIST NEEDED** for office in Aurora. Email résumé to [valleydentalcareaurora@gmail.com](mailto:valleydentalcareaurora@gmail.com).

**DENTIST WANTED:** Associate dentist is needed for multiple high-tech offices at Gold Coast in downtown. Candidate must have a good doctor-patient relationship, ability to diagnose, treat and manage patient in all general dental aspects. Potential partnership available. Please email your résumé to [csmilecenter@yahoo.com](mailto:csmilecenter@yahoo.com). You can call 847.220.3034.

**GENERAL DENTIST:** Full-time/part-time position available for our north side 15 minutes from downtown locations. We are a multi-specialists group practice. Please forward your résumé to [drsharma@atooth.com](mailto:drsharma@atooth.com).

**ASSOCIATE DENTIST:** Looking for a dynamic and motivated associate dentist for our growing practice located at an ideal location in Rockford. Generous compensation package with productivity and malpractice being offered. Email [ayusafi@gmail.com](mailto:ayusafi@gmail.com).

**PEDIATRIC:** Our multi-specialty, family-like office is seeking to welcome an energetic and self-motivated pediatric dentist to join our team. Our office recently expanded and is equipped with the latest technology. Please email résumé to [chava7157@gmail.com](mailto:chava7157@gmail.com).

**GENERAL DENTIST FULL-TIME:** Our fast-paced office located close to Carol Stream/Wheaton area needs a full-time general dentist. Our head dentist will personally mentor you, coach you and train you so that your transition to the new office is flawless. We compensate on percentage of production which is higher than the industry standard or a fixed base salary whichever is higher. Our full-time doctors on average make between \$750-\$1,500 per day. Signing bonus, paid malpractice and individual health care insurance allowance. Accepting most insurances, no HMOs. Email [ddsmentor1@gmail.com](mailto:ddsmentor1@gmail.com).

**ASSOCIATE WANTED – NORTHWEST SUBURB:** Part-time dentist needed for one to two days per week. Experienced staff has been together for a long time. Please send résumé to [info@southbarringtondental.com](mailto:info@southbarringtondental.com).

**BELOIT, WI:** Full-time experienced general dentist needed in southeastern Wisconsin. Experience in all phases of general dentistry and able to lead a team of approximately 10 committed staff in offering the highest quality care to our loyal patients. Family atmosphere in newly renovated surroundings are waiting for the right dentist to join us. Competitive compensation and benefit package available. Send CV to [hr@elmhurstdental.com](mailto:hr@elmhurstdental.com).

**GENERAL DENTIST FULL-/PART-TIME** needed for a modern, busy and growing practice located in Franklin Park (by O'Hare). Excellent support and amazing environment to grow your skills. Email [myntdentalmanagement@gmail.com](mailto:myntdentalmanagement@gmail.com).

**ORTHODONTIST** needed for immediate hire. Modern general dental office in the Lakeview neighborhood of Chicago. Two to four days a month. Email [info@polishedchicago.com](mailto:info@polishedchicago.com).

**PART-TIME ASSOCIATE:** Our busy family practice located ten miles before Rockford, right off of highway I-90 West needs a part-time general dentist with the possibility of becoming full-time in the future. Great working environment, trained friendly staff, digital X-rays. Exceptional compensation package as we pay 33 percent on production or \$700 per day guaranteed base salary, whichever is higher. Benefits include paid malpractice, relocation expenses compensation, signing bonus, year end bonus and not to mention that we pay retention bonus with the completion of each year anniversary. Please email your résumé to [bestpaiddental@gmail.com](mailto:bestpaiddental@gmail.com).

**ASSOCIATE DENTIST:** Dental office in Chicago is seeking a part- or full-time associate general dentist. Experience is preferred but not required, recent graduates are welcome. Phone: 773.754.7893. Email [perfectsmileresume@gmail.com](mailto:perfectsmileresume@gmail.com).

**GENERAL DENTIST:** Looking for part-time/full-time experienced dentist to join our successful practice. This is a great opportunity in a modern facility with a wonderful experienced staff. GPR preferred. Must be comfortable with children. Days negotiable. Please email CV to [dentalclinic2009@hotmail.com](mailto:dentalclinic2009@hotmail.com).

**PART-TIME GENERAL DENTIST** northwest side Chicago wanted: Must be available two days per week including Mondays plus some Saturdays. We see PPO/fee-for-service/Medicaid (kids only) patients. Visit [www.forever-dental.com](http://www.forever-dental.com) to learn more. Email résumé to [rddhake@forever-dental.com](mailto:rddhake@forever-dental.com).

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DENTAL ASSOCIATE NEEDED: Looking for an associate who can work one to two days a week in Round Lake Dental office. Email [johnkor@att.net](mailto:johnkor@att.net).

GENERAL DENTIST POSITION: Full-time or part-time dentists needed for modern, fully digital and rapidly growing state-of-the-art practice located in the far west suburbs, 20 minutes from Naperville or Aurora. Recent graduates welcome. Excellent staff. Great compensation, includes a daily minimum guaranteed. Email [dentist2235@gmail.com](mailto:dentist2235@gmail.com).

PERIODONTIST NEEDED: Busy, multi-specialty dental office located in Skokie is looking for experienced periodontist with at least three years of experience. Please email your résumé to [agnes.oldorcharddentalgroup@gmail.com](mailto:agnes.oldorcharddentalgroup@gmail.com).

GENERAL DENTIST: Progressive cosmetic/family practice looking for special person who is motivated in creating beautiful and healthy smiles. Part-time two to three days a week including alternating Saturdays. Must be comfortable with molar endodontics and extractions. If service, technology and working in a beautiful environment with people who appreciate your skills appeals to you, please email cover letter and résumé to [apply@modernessencedentistry.com](mailto:apply@modernessencedentistry.com).

GENERAL DENTIST WANTED: Our busy, modern office is looking for a part-time associate for Tuesday, Thursday, Friday and Saturday. In-network with PPO (no HMO or Medicaid). Two years experience preferred. Email résumé if interested to [sdiroff@moderndentalchicago.com](mailto:sdiroff@moderndentalchicago.com).

BLOOMINGDALE DENTAL IN ILLINOIS is searching for an experienced dental office manager who can take charge and lead a team of seven employees of all levels. Knowledge of dental procedures, insurance and billing arrangements, scheduling and dental terminology required. Must be able to jump in and assist in any area when needed. Patient care must always be of the highest quality and the most important focus. This is a full-time position with full benefit package offered, including insurance, paid days off, 401(k) and profit sharing, and much more. Email [tiffany@bloomingleddental.com](mailto:tiffany@bloomingleddental.com).

SEEKING GENERAL DENTIST FOR MONDAYS: We are located near Rush Hospital in Chicago. Independent contractor position. Work at your own pace. Email interest to [mzach@cmrjb.org](mailto:mzach@cmrjb.org).

FULL-TIME DENTIST WANTED: State-of-the-art office, established looking to replace one of our current full-time associates who is leaving. Office located in the north west suburbs. If you can do molar endodontics or implants that would be a plus. Please email résumé to [newhire1329@gmail.com](mailto:newhire1329@gmail.com).

GENERAL DENTIST: We are looking for a part-time dentist to work in our Wheeling office on Tuesday, Wednesday and Saturday. Must have experience in all facets of dentistry. Fax résumé to 847.465.0053.

FULL-TIME/PART-TIME DENTISTS WANTED: We are hiring for our three offices both full-time and part-time positions are available. Offices are established and state-of-the-art. We have two associates that have been transitioning into their own offices and one office expanding. Elgin: Part-time associate needed for Mondays and Thursdays; start immediately. Palatine: Full-time associate needed for Monday, Tuesday, Thursday and Saturday; start mid-July. Arlington Heights: Part-time transition into full-time starting early- to mid-July, flexible days. Please specify which location you're applying for and email résumé to [ddsnwsuburbs@gmail.com](mailto:ddsnwsuburbs@gmail.com).

ASSOCIATE GENERAL DENTIST NEEDED: A modern, fully digital and fast-growing practice with strong patient base located in Aurora is looking for full-time general dentist. Offering great working environment with state-of-the-art equipment. Our successful practice has a great opportunity for a dentist with excellent compensation from \$240,000 to \$300,000 per year. Accepting PPOs/All Kids/fee-for-service. Can sponsor H1 Visa and Green Card. Email résumé to [dentalclinic333@gmail.com](mailto:dentalclinic333@gmail.com).

PART-TIME ASSOCIATE needed for busy, state-of-the-art office located in Algonquin. PPO and fee-for-service patients. Please email résumé to [dentist224@hotmail.com](mailto:dentist224@hotmail.com).

GENERAL DENTIST FULL-TIME/PART-TIME: If you want to practice in a relaxed no pressure environment our well-established dental practice in Joliet is looking to hire a full-time/part-time dentist. All digital, paperless office. Well-trained staff, immediate load of patients. Guaranteed salary, full-time dentist makes over \$200,00 per year. Send résumé to [hiredds2410@gmail.com](mailto:hiredds2410@gmail.com).

ASSOCIATE WANTED: Great opportunity for new graduate. We are looking for highly motivated, fun loving and goal achieving professional to join our practice. The position would provide the opportunity to work with supportive, expertly trained staff with a proven recipe for success. Get a chance to work with the latest technology such as CEREC and 3D cone-beam. Includes mentoring, as well as an opportunity for highly competitive salary. All interested are required to submit cover page with summary paragraph highlighting achievements and experiences supporting your three greatest qualities as well as résumé for consideration. Email [etcdentistry@gmail.com](mailto:etcdentistry@gmail.com).

GENERAL DENTIST NEEDED for modern, fully digital established private practice in Naperville. Great income potential. Well-trained staff. Certified by the Scheduling Institute. No HMOs. No Medicaid. Please send CV to [smilesfnaperville@gmail.com](mailto:smilesfnaperville@gmail.com).

PART-TIME ASSOCIATE DENTIST needed immediately for an established, modern, fully digital, fee-for-service family practice on Tuesdays, Thursdays, Fridays and every other Saturday. Please email your CV to [chicagodentist56@gmail.com](mailto:chicagodentist56@gmail.com).

GENERAL DENTIST WANTED: Looking for a full-time or part-time associate to work in the Skokie area. Seeing insurance patients, fee-for-service patients and under 18 state funded All Kids. Please email your résumé to [kpapaz3@gmail.com](mailto:kpapaz3@gmail.com). Hours are 11 a.m. to 7 p.m.

GENERAL DENTISTS: Passionate and caring dentists needed to work in our busy family practices on the southeast side of Chicago and Lansing. Robust patient flow, great teamwork and compensation. Email [jobsfordentalprofessionals@gmail.com](mailto:jobsfordentalprofessionals@gmail.com).

SEEKING GENERAL DENTIST: Modern dental practice in Park Ridge. Looking for associate with option to buy-in. Accepting only PPOs and fee-for-service. Serious inquiries only. Fax résumé to 847.696.9092.

GENERAL DENTIST: New graduates welcome. Northwest suburb close to Skokie looking for general dentist two to three days a week. Digital office, excellent support, well-trained staff, immediate pool of patients. Two positions to be filled as soon as possible. Send résumé to [dentaloffice175@gmail.com](mailto:dentaloffice175@gmail.com).

GENERAL DENTISTS: Well-established and flourishing practice has immediate openings for experienced dentists on the south side. We offer flexible scheduling, all digital offices, and pay generously on production (averaging \$2,500-\$6,000 daily). Contact [stefanee.horwitch@sfcdchicago.com](mailto:stefanee.horwitch@sfcdchicago.com).

ASSOCIATE GENERAL DENTIST NEEDED: A modern, fully digital and fast-growing practice with strong patient base located in Aurora is looking for full-time general dentist. Offering great working environment with state-of-the-art equipment. Our successful practice has a great opportunity for a dentist with excellent compensation from \$240,000 to \$300,000 per year. Accepting PPOs/All Kids/fee-for-service. Can sponsor H1 Visa and Green Card. Email résumé to [dentalclinic333@gmail.com](mailto:dentalclinic333@gmail.com).

GENERAL DENTIST NEEDED: Part-time general dentist needed for busy private practice in Naperville/Plainfield area. Fully digital and state-of-the-art office with CEREC technology, training available. Email résumé to [ivorydentaljobs@gmail.com](mailto:ivorydentaljobs@gmail.com).

JANESVILLE/MILTON, WI: Full-time dentist needed. Seeking a full-time experienced general dentist for our Wisconsin office. Practice in a beautifully remodeled space in a great location, near Madison. We are searching for a candidate who will be involved in the community in order to build long-term relationships with our loyal patient base. Comprehensive benefit package offered, with income guarantee. \$5,000 signing bonus. This position has future partnership potential. Please email CV to [dental2848@gmail.com](mailto:dental2848@gmail.com).

GENERAL DENTIST needed Tuesdays (9 a.m. - 7 p.m.), Thursdays (9 a.m. - 7 p.m.) and three Saturdays (8 a.m. - noon) a month. Must have experience and proficient with root canals and Public Aid kids. Great team to help you achieve your goals. Email [drmeeradds@gmail.com](mailto:drmeeradds@gmail.com).

PEDIATRIC AND GENERAL DENTIST: Busy west side Joliet office is looking for an outgoing, friendly associate to join our dedicated staff. Please fax résumé to 815.725.9363.

GENERAL DENTIST: Full-time preferably with experience, but not required for a busy dental office in Lake County. Please email your CV to [tsdental2014@gmail.com](mailto:tsdental2014@gmail.com).

GENERAL DENTIST FULL-TIME: Exciting and growing PPO/fee-for-service Chicago-based dental group seeking a minimum two+ years graduated general dentist to join us on a full-time basis. Our offices are in south, southwest and west suburbs, but growing to northwest and north suburbs of Chicago soon. We will provide you with a pleasant working environment, a highly trained staff and in-house dental specialists as well. We offer a comprehensive benefits package (health care insurance and 401(k) as well as lots of CE opportunities. Please email your cover letter and CV to [chicagolanddentist@gmail.com](mailto:chicagolanddentist@gmail.com).

GENERAL DENTIST OR PEDODONTIST: Located between Park Ridge and Niles. Accept insurance and All Kids. Earn \$100,000 on two-and-a-half days working. Six operatories and private associate dentist room. Send résumé to [parkridgedentalclinic@gmail.com](mailto:parkridgedentalclinic@gmail.com).

TWO GENERAL DENTISTS in Wicker Park and Niles. Looking for two full-time/part-time talented dentists. Modern offices, great compensation. Call 708.415.0225.

PART-TIME DENTIST NEEDED: General dentist needed one or two days a week for growing PPO/fee-for-service office in Winfield. One Saturday a month required. All-digital office. Compensation based on production. Email CV to [jarguetadds@gmail.com](mailto:jarguetadds@gmail.com).

ILLINOIS – ASSOCIATE: Seeking talented and enthusiastic lead associate general dentist for offices throughout Chicago area and central Illinois. Join our fast-growing, privately owned offices with high-income potential. Email [katie@advancedfamilydental.com](mailto:katie@advancedfamilydental.com).

GENERAL DENTIST NEEDED: Busy, multi-specialty dental practice located in Skokie is looking for a part-time dentist to join our team. Must have a minimum of three years experience. Illinois licensed only. Please email your résumé to [agnes.oldorcharddentalgroup@gmail.com](mailto:agnes.oldorcharddentalgroup@gmail.com).

SEEKING GENERAL DENTIST: Preferably with experience, but not required. Located in Palatine on the Northwest Highway. Modern fully digital, growing family practice with wonderful supporting staff and patients of all ages. Daily minimum offered and flexible schedule. Send résumé to [anifamilydental@yahoo.com](mailto:anifamilydental@yahoo.com).

GENERAL DENTIST NEEDED: Established practice in the northwest suburb seeking a general dentist. Experience is preferred, but new graduates welcome. Interested individuals please email [ortho40sr1@gmail.com](mailto:ortho40sr1@gmail.com).

GENERAL DENTIST for Rolling Meadows. Looking for someone friendly and outgoing to join our team. We offer a trained staff, state-of-the-art office and guaranteed minimums. This is a part-time or full-time opportunity. Please email résumé to [newhire1329@gmail.com](mailto:newhire1329@gmail.com).

FULL-TIME / PART-TIME GENERAL DENTIST: Dental office in Chicago is seeking a part-time and full-time general dentist. Experience is preferred but not required, recent graduates are welcome. Email résumé to [iliana@actinfotech.com](mailto:iliana@actinfotech.com).

PART-TIME ASSOCIATE: Our growing family practice located in Palatine needs a part-time general dentist. We have trained friendly staff, digital X-rays and kids play area. We pay higher than industry standard on percentage of production or a guaranteed base salary whichever is higher. Our doctors on average make between \$800-\$1,500 per day. Signing bonus and paid malpractice. Email [Palatinesmiledental@gmail.com](mailto:Palatinesmiledental@gmail.com).

PART-TIME PERIODONTIST: Periodontist needed for our beautiful Michigan Avenue general and multi-specialty group practice. This position is for two days per month. Please contact Shanta at 312.922.9595.

PART-TIME ASSOCIATE DENTIST NORTHWEST suburb needed one day a week with opportunity to expand. Work in a positive, fast growing, boutique practice that embraces technology including Cerec and digital radiography. Contact [staff@thetoothery.com](mailto:staff@thetoothery.com).

ENDODONTIST NEEDED for a busy family run practice in the north side of Chicago. Partnership opportunity is considered. Negotiable fees based on experience. Flexible hours. Send résumé to [ellia.engineering@yahoo.com](mailto:ellia.engineering@yahoo.com).

GENERAL DENTIST: Busy family practice looking for a general dentist two to three days a week including some Saturdays. PPO and fee-for-service patients. Practice was established in 1994, very well-trained staff. Please send CV to office manager, [pmsanch09@gmail.com](mailto:pmsanch09@gmail.com).

GENERAL DENTIST: Our multi-specialty office is seeking to hire an enthusiastic, team-oriented, and bilingual (Spanish) dentist. Join our team as we expanded to our modern, high-tech facility. Please email résumé to [chava7157@gmail.com](mailto:chava7157@gmail.com).

PART-TIME DENTIST NEEDED: General dentist needed one or two days a week for an office in Gurnee. Saturdays and one day a week preferred. All-digital office. Email CV to [ridausa@gmail.com](mailto:ridausa@gmail.com).

PART-TIME ENDODONTIST AND GENERAL dentist needed: Dental center located in Deerfield looking for endodontist specialist and experienced, productive general dentist. PPO/fee-for-service compensation by collection. Email résumé to [dentalexper7@yahoo.com](mailto:dentalexper7@yahoo.com).

GENERAL DENTIST WANTED: Looking for dental associate for our modern, fully digital, busy family practice in Aurora. Please send your résumé to [am.ngdental@gmail.com](mailto:am.ngdental@gmail.com).

GENERAL DENTIST NEEDED IN HUNTLEY: We currently have four full-time dentists and are looking for another to join our excellent team. Monday, Tuesday, Thursday and some Saturdays preferred. Contact [cchdentists@gmail.com](mailto:cchdentists@gmail.com).

ASSOCIATE DENTIST: Immediate opening for full-time/part-time associate dentist position at one of our three locations in Chicago. Excellent commission-based pay. New graduates considered. Send résumé to [msayeed@hanadentalcenter.com](mailto:msayeed@hanadentalcenter.com).

GENERAL DENTIST LIBERTYVILLE: Four days per week. Flexible schedule. Will mentor young dentist. Long-term goals essential. Owner plans transition to part-time. Ideal practice. Send detailed letter and résumé to [ltechnical@aol.com](mailto:ltechnical@aol.com).

ASSOCIATE DENTIST: Fast-paced office in Chicago is looking for part-time general dentist two to three days per week. Saturday is a must. We accept All Kids and private insurances, no HMO. Reply to [info@abcdentalchicago.com](mailto:info@abcdentalchicago.com).

ENDODONTIST OR ENDO RESIDENT NEEDED one day a month at south side Chicago location. Please email résumé to [aqel4@msn.com](mailto:aqel4@msn.com).

GENERAL DENTIST: Part-time, who has caring and passionate qualities. Southeast suburb of Chicago. Two days a week including some Saturdays. Fee-for-service, PPO and Medicaid practice. Please email CV to [greatsmiles1974@gmail.com](mailto:greatsmiles1974@gmail.com).

GENERAL DENTIST: Full-time/part-time position available for established practice in far west suburbs. Modern office, new technology and great support staff. We are looking for the right person to join our office and become a part of our community. Please submit résumé to [sjbdds@earthlink.net](mailto:sjbdds@earthlink.net).

IMMEDIATE OPENING FOR A GENERAL DENTIST for a full-time or a part-time job opportunity in Gurnee and Grayslake location. Some experience preferred. Please send CV to [dentistry1199@gmail.com](mailto:dentistry1199@gmail.com).

FULL-/PART-TIME general dentist: \$5,000-\$6,000 signing bonus with competitive pay structure. Modern, busy and growing practice located in Franklin Park (five minutes south of O'Hare). Excellent support and amazing environment to grow your skills. [myntdentalmanagement@gmail.com](mailto:myntdentalmanagement@gmail.com).

DENTIST WANTED: Experienced dentist wanted for immediate opening (full- or part-time). 12 ops, great compensation, digital, north side. 3435 W. Irving Park Rd., Chicago. Email [ipfd3435@yahoo.com](mailto:ipfd3435@yahoo.com).

ORTHODONTIST NEEDED: Busy dental company with four Chicagoland locations is seeking a part-time orthodontist to serve our patients in our established HFS, PPO and fee-for-service practices. Please send résumé to [jobsfordentalprofessionals@gmail.com](mailto:jobsfordentalprofessionals@gmail.com).

DENTIST IN NORTHWEST SUBURBS: Part-time position with a potential to be full-time for a dentist with a minimum experience of two years. Please send résumé to [me.hammered@gmail.com](mailto:me.hammered@gmail.com).

ENDODONTIST needed for busy multi-specialty office in western suburbs. Referral base in place. Send your CV to [dentaljobssds@gmail.com](mailto:dentaljobssds@gmail.com) for consideration.



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## FINAL IMPRESSIONS by Walter Lamacki, DDS

Write to Dr. Lamacki at [wlamacki@gmail.com](mailto:wlamacki@gmail.com).

# Things ain't as bad as you think

IF YOU'VE BEEN READING THE BUSINESS SECTION OF YOUR FAVORITE NEWSPAPER, YOU MAY BE AWARE OF THE RUSH OF PHYSICIANS tripping over themselves to sell their practices to hospitals and other medical entities. Self-appointed “futurists” intone, “As medicine goes, so goes dentistry.”

Maybe not.

The rapid rise of large multi-establishment corporate dental practices has caused hand-wringing among many in the profession who fear that they and their practices will be swallowed up by these entities. There is no doubt that the practice of dentistry is undergoing consolidation and transformation, mirroring – to a limited extent – the consolidation in the medical profession.

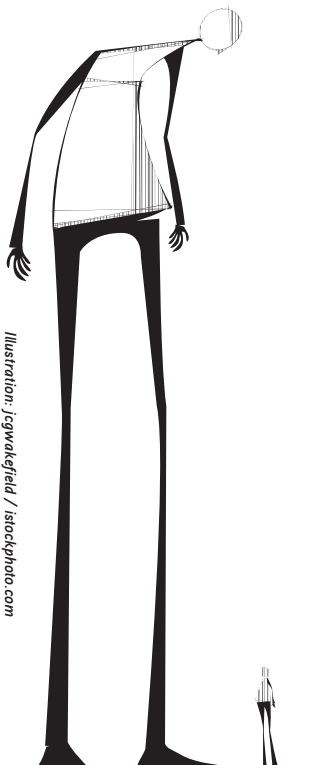


Illustration: jgwakefield / istockphoto.com

On April 15, the American Dental Association Health Policy Institute released a research brief, *Considering Large Group Dental Practices as a Vehicle for Consolidation in Dentistry*, authored by Albert Guay, chief policy advisor emeritus, and Thomas Wall, ADA manager of statistical research, that shows the growth of large practices (those with at least 20 employees) increased their market share, while those with fewer than five employees saw their market share decline.

It all sounds ominous for traditional practices. But is it?

There is a chink appearing in the armor of the mega-practices that share similarities with a Ponzi scheme that crumbles under its

own weight. During the Great Recession of 2007 through 2009, the number of firms continued to grow. However, the period from 2010 to 2012 saw a decrease in the number of large group

practices. The authors of the survey said this phenomenon might be due to difficulty finding new markets and the potential emergence of diseconomies of scale as they grow.

What interested me most were the conclusions drawn by Dr. Guay and Mr. Wall from their research. They said dentistry has unique aspects that preclude the kind of consolidations occurring in medicine. The principal reason is that small dental offices usually correlate with the location of dental patients, facilitating strong dentist-patient relationships. Dentistry is the foster child in the *Affordable Care Act* and government has little incentive to regulate the dental care industry through consolidation.

No doubt mega-practices have economic advantages due to economies of scale. They can buy technology and hire specialized personnel. They can employ recent dental graduates by offering an immediate paycheck and perks a small practice cannot.

However, large practices experience higher overhead such as high rents, real estate taxes, employee and advertising costs. They have a high turnover rate of new dentists, who seek their own practice as soon as it's economically feasible. The sheer size of mega-practices works against them. When they reach a critical mass of patients, they must find ways to keep the turnstiles continually rotating.

Today's traditional-practice dentists do have some advantages. They often are a part of the community and many times are the neighbors of their patients. They often grew up and went to the schools in the area in which they practice; they're local folks.

Traditional-practice dentists are trusted in their communities and frequently serve as leaders on school boards, not-for-profit service organizations and religious institutions.

Yes, I know that some of these endeavors are common to those who practice in mega-practices, too. But I suspect staff turnover at mega-practices precludes the forming of lasting patient-doctor relationships, which is inherent to the traditional practice.

You see, I think that things ain't as bad as they seem. The rumor of the death of traditional dental practice is greatly exaggerated. ■

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presented by

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**About our speaker**

Dr. Fagin is a prosthodontist in private practice in upstate New York. He is a national and international lecturer and educator on the topics of cosmetic and reconstructive dentistry. His program is designed for general dentists who are looking for ways to improve productivity, efficiency and control over fixed prosthetic outcomes.

**About CDS meetings**

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Each attendee is issued a badge with a barcode that captures the time of entry. Badges are scanned at the end of the program as attendees leave. No partial credit will be issued. CE credit forms will be emailed to registered attendees after each meeting.





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