

cds review

JANUARY/FEBRUARY 2016 WWW.CDS.ORG



George Zehak

CDS President for 2016

Meet your 2016 CDS Officers

Coming attractions: 151st Midwinter Meeting

Branch News

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Sunday, April 3

Chicago Blackhawks vs. Boston Bruins

The puck drops at 11:30 a.m. (may be subject to change)

Join your friends and colleagues from the Chicago Dental Society for a special matinee game at the United Center featuring the Stanley Cup Champion Chicago Blackhawks and one of their Original Six rivals. CDS has reserved two non-adjacent suites stocked with food and refreshments.

Price: \$175/each

Limit: Two tickets per member

Tickets go on sale online only at www.cds.org starting February 1.

Phone and fax orders will not be accepted.



The United Center is located at 1901 W. Madison St., Chicago. ● Parking is not included.



A dental force awakens



CDS members make plans for National Children's Dental Health Month

AN EFFORT TO IMPROVE THE ORAL HEALTH OF CHILDREN has once again been unleashed for February, and many CDS members are doing their part to aid the cause.

February is National Children's Dental Health Month (NCDHM) and many CDS members are participating in the American Dental Association Foundation's Give Kids a Smile program to bring oral health services to underserved children. This year's theme for the effort is *Sugar Wars*, a nod to the latest installment of the *Star Wars* movie franchise that was released this winter.

A number of CDS member dentists are participating in the event in different ways. Among them:

- Brian Baptist planned a Give Kids a Smile Day (Feb. 5) event and will provide free cleanings and exams.
- Sheila Hall of Lake Zurich, who volunteers at the Infant Welfare Society of Chicago, reports that dental supplies will be distributed to patients who participate in a Children's Dental Health Care Week. Oral health care demonstrations are also planned.
- William Simon said his Little Village Medicaid practice will have an open house to educate children in the community about dental health.

- Robert Starvel II of Elmhurst will use donated dental supplies for a presentation at a school and give out packages at Kids Korner, a children's waiting room at the Lake County Courthouse.

- Tania Thao Bui of Chicago participated in free screenings when she was a child. Dr. Bui will offer free screenings and preventative care to participants.

- Harold Wyckoff Jr. of Des Plaines will provide free dental exams, cleanings, X-rays and fluoride treatment to underserved children on Give Kids a Smile Day.

- Lindsey Yates, a general dentist working at the Hillman Health Centre, a non-for-profit organization providing health and dental care to underserved populations, said the center encourages adult patients to bring in their children to the clinic in January and February for no-cost exams, low-cost hygiene, nutritional counseling and to get a free toothbrush and toothpaste supplied by CDS.

"We do a NCDHM event to educate the residents, both young and old, of the communities that our practices serve," Dr. Simon said. "Our mission is to teach the importance of early examination and preventative care to promote a proper approach to dental healthcare for a lifetime."

He said the great benefit of such an outreach to youngsters is that the dentist and patient establish a relationship, "which can create a partnership early in life working toward a common goal, that of optimal oral health."

Dr. Simon has been in practice for slightly more than 30 years and has participated every year in NCDHM. ■

— by Joseph DeRosier

New dentists: Enjoy these member benefits for 2016

The Chicago Dental Society offers many member benefits for new dentists, including exclusive Midwinter Meeting courses and special events.

If you are a new dentist – one who has been in practice 10 years or less – then be sure to check out these courses offered for new dentists only on Friday, Feb. 26:

- **C269ND:** Positioned for Success: Adapting Ergonomics & Practice Management
- **C270ND:** Macro/Micro Ergonomics in the Dental Office
- **C271ND:** What a Dentist Should Know about Liability Law

After a day of meeting other new dentists in classes, come together and network at the New Dentist Reception Friday evening in Restaurant 270, Level 2 from 5-6:30 p.m.

Enjoy cocktails and food and mingle with your contemporaries. Tickets are \$15 in advance and \$25 on site. Pre-register for \$5 when registering for the meeting.

And mark your calendars for the New Dentist Networking Night scheduled for Thursday, Aug. 25 from 6-9 p.m. on the Streeterville Terrace of the LOEWS Chicago Hotel in downtown Chicago.





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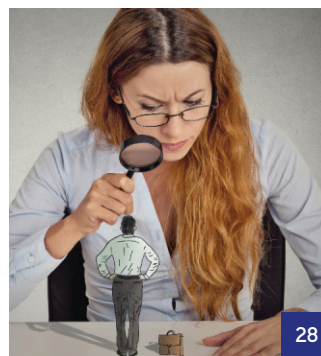
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Submit meeting information to be included in Meeting Place and our online calendar at on.cds.org/MyEvent.

CDS provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations. The publication of such notices is at the sole discretion of CDS. Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. The editor reserves the right to edit material for space and style.

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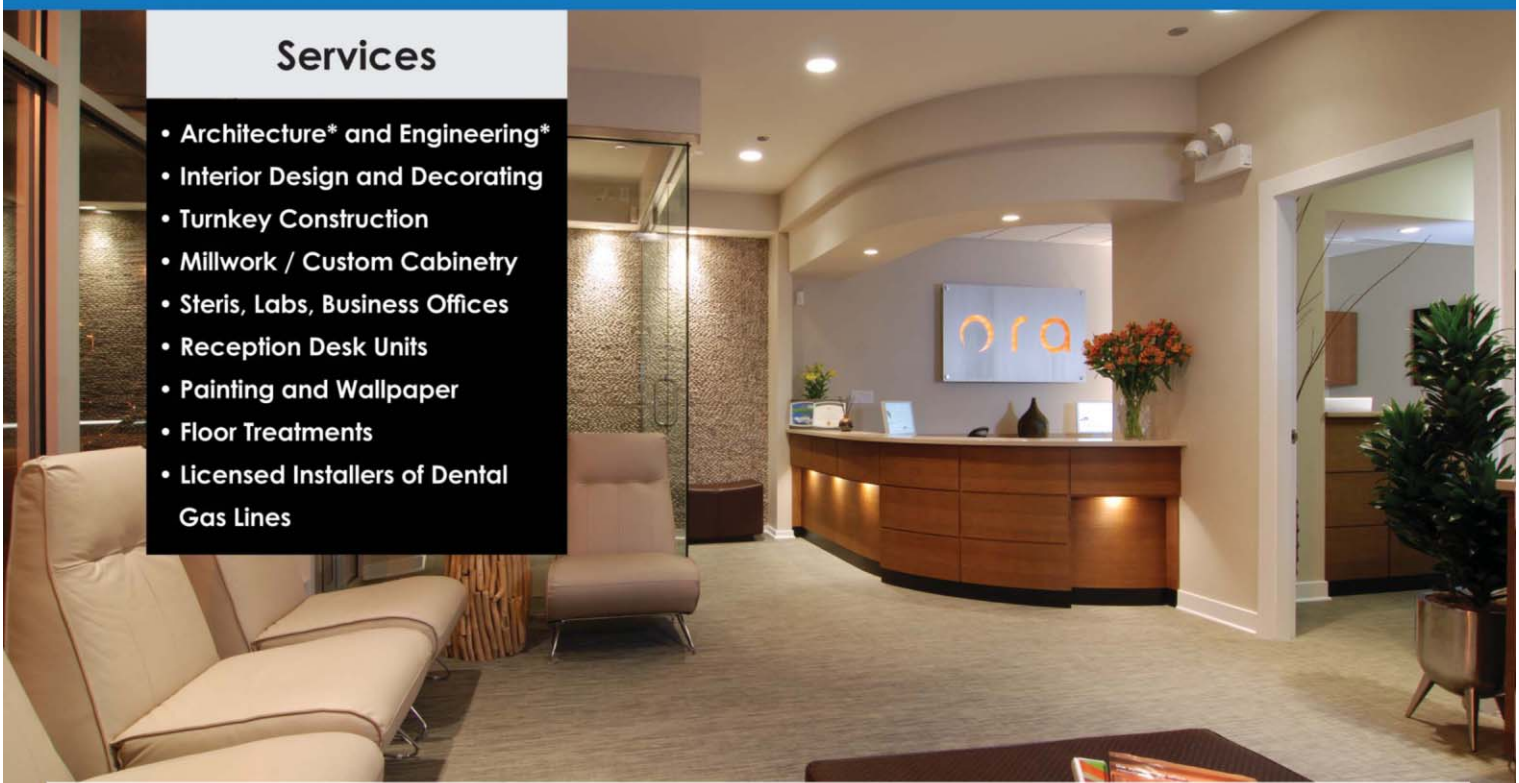
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Comments from our readers

Wrong solution proposed for our X-ray conundrum

AS A LONGTIME MEMBER OF THE PROFESSION and reader of the *CDS Review*, I feel obligated to refute the President's Perspective column by Susan Becker Doroshow (December 2015), regarding United Concordia's new X-ray policy.

The assumption she has made is that United Concordia has instituted the demand for explanation of clinical symptoms before paying for periapical X-rays because of rampant fraud in taking and billing for this procedure.

Although certainly possible, I doubt that many dentists have embraced the concept of taking needless X-rays because of the financial benefit.

First of all, most patients are not going to be receptive to having an X-ray taken of a random tooth for no particular reason.

Secondly, if one were to fraudulently bill for an X-ray that was never taken, there is an obvious risk that patients will notice it on their copy of the EOB. They may not recall

many details of treatment rendered, but they will likely remember that there was no lead apron, no uncomfortable device in their mouth and no beep.

So why is there an increased burden of proof?

Excuse my cynicism, but I suspect that insurance companies will happily embrace any excuse they can find to avoid paying for a procedure.

Over my career, I have had numerous insurance claims denied because they required an X-ray for:

- occlusal restorations
- gingival grafts
- excision of soft tissue lesions on the cheek or lip
- and frenotomies.

Interesting that the indus-



I would ask that organized dentistry acknowledge this problem and work to minimize the logistic and financial burdens that are being imposed on us by the insurance industry.

try that does not want to pay for X-rays that we deem necessary will require them for procedures for which they have absolutely no value. The only common denominator here is money and the motivation to avoid or delay provider payment.

United Concordia may be the first, but it will not be the last to institute X-ray policies. We were recently informed that Principal will

now only pay for four periapical X-rays on a patient during a 12-month period. I suspect this is a totally random number determined by some back office actuary who doesn't know the difference between a root canal and a square root. It does, however, add one more financial

control over us.

As troubled as I am by the insurance companies' actions, I understand their motivation.

I am confounded by Dr. Doroshow embracing their actions instead of confronting them in the interest of the dental community.

I think it is unrealistic and naive – especially for our heavily indebted newer doctors – to simply advise that if they don't like the insurance programs just don't sign up for them.

Like it or not, most of our fates are tied to the policies of our patients' insurance coverage. The carriers will continue to exploit us with decreased payments and increased limitations as they strive to improve their own balance sheets.

I would ask that organized dentistry acknowledge this problem and work to minimize the logistic and financial burdens that are being imposed on us by the insurance industry.

– Harry Kiriluk, DDS
Schaumburg



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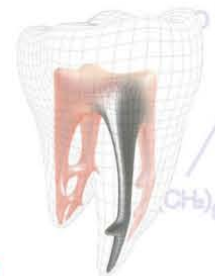
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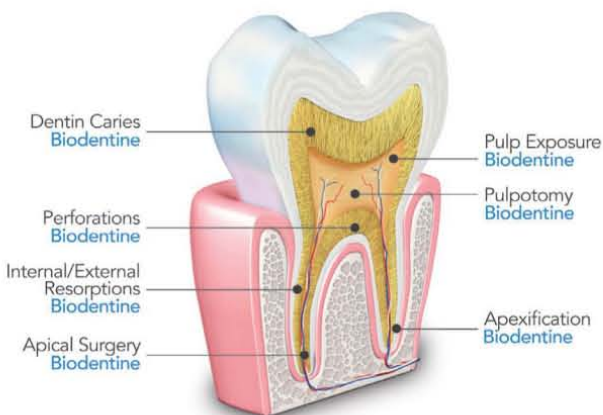
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PRESIDENT'S PERSPECTIVE by George Zehak, DDS

Write to Dr. Zehak at grzenterprises@comcast.net.

Make plans for your Midwinter vacation

IN MY FIRST COLUMN AS PRESIDENT, I THANK YOU FOR THE CONFIDENCE YOU HAVE SHOWN IN ME by selecting me to lead the Chicago Dental Society. Now, let's march forth into another productive year.

First and foremost, *save the date* for your perfect February vacation – the Midwinter Meeting – Thursday - Saturday, Feb. 25 - 27.

Am I seriously suggesting you spend three days of your best vacation time in Chicago in February? Yes, I am.

If you haven't been to the Midwinter Meeting recently – or ever – you have been missing the *Greatest Dental Show on Earth*. Like CDS, the Midwinter Meeting is constantly evolving to help you keep abreast of not only the latest dental treatment but technology as well. Attending the Midwinter Meeting will help you be more efficient and effective, and help you keep your practice in line with current standards of care.

But there are other compelling reasons for you to attend the Midwinter Meeting, as well.

- **Free or low-cost, top-level continuing education:** More than 50 percent of the classes that the Midwinter Meeting offers are gratis, and the rest are a bargain. You can fulfill many of your continuing education requirements in a friendly, interpersonal environment. The Midwinter Meeting is one of the world's leaders in scientific education, and it features highly renowned lecturers. Many courses sell out quickly, especially the free lectures. Several international speakers will present courses in their native language with translation into English provided. You have a golden opportunity to learn from international speakers without traveling to distant locations.

- **Hands-on viewing of the latest and best technology:** At the Midwinter Meeting, exhibitors showcase their latest, greatest and newest products for you. We have a great Exhibit Hall, where you get to view the latest products in-person and try products on the spot to be able to compare what works best in your practice. This allows you to do side-by-side comparisons of competing products without having multiple meetings with different representatives, which is efficient and time-saving.



CDS members who register for the Midwinter Meeting by Jan. 31 earn a Midwinter Meeting Rebate Coupon to be used to offset some of the cost for orders made in the Exhibit Hall. After you make a purchase, you must redeem your rebate coupon on site. Only purchases from exhibitors during the 2016 Midwinter Meeting in the amount of or greater than the value of the rebate coupon are eligible.

And you can get one CE hour of credit by visiting the Exhibit Hall, because you will learn so much in trying out and comparing exhibitors' products.

- **Entertainment and fun on the floor:** We have added live entertainment in the Exhibit Hall in the afternoon, and we will be handing out delicious ice cream treats to please your palate. In keeping with our show theme – *iMeeting* – we'll also have a Tesla car on the floor. The Tesla will not be at the Chicago Auto Show, but you can see it at the Midwinter Meeting.

- **Special events will be truly "A" type:** Thursday evening the Opening Session features the No. 1 Michael Jackson impersonator, from England, Navi. He is the only Jackson impersonator to have performed for Michael, who reportedly gave him a standing ovation.

By popular demand, CDS is bringing back Stayin' Alive, the premier Bee Gees' tribute band, to the Park West Friday night. The annual fashion show and luncheon will have a lively, high-tech theme Friday afternoon at the Hyatt Regency Chicago. And there are many other exciting special events.

We have other events and surprises up our sleeves for you. I encourage you to come to the Midwinter Meeting and join us to have one of your "best three-day vacations" this winter.

You still have time to register in advance of the meeting's opening day. I look forward to seeing you in February! ■

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Pictured from left: Michael, Mark, Mohammed, Kevin and Kelly

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A conversation with

2016 CDS President

George Zehak

CDS REVIEW EDITOR WALTER LAMACKI SPOKE WITH 2016 CDS PRESIDENT GEORGE ZEHAK. THEY DISCUSSED THE ROLE OF ORGANIZED DENTISTRY AND THE CHALLENGES FACING THE PROFESSION, AS WELL AS PLANS FOR THE 151st MIDWINTER MEETING.

Dr. Zehak, you and your team chose *iMeeting* as the 2016 theme of the MWM. Could you explain the origin of that choice?

That is a great question. We chose *iMeeting* because we want everyone to understand that when you ask the question, "Whom is this meeting for?" The answer is it is for "I" or "me."

We want everyone to understand that *iMeeting* has something for them, including but not limited to those in dental school, those first entering practice, in their middle years of practice, later years of practice, staff, lab technicians, exhibitors, everyone!

What are your plans to increase CDS membership?

Our membership is the lifeblood of our organization. So, retaining members is extremely important, while also making the effort to increase the membership.

We must be very active at all of the dental schools, because these dental students are future members and leaders. It is easier to recruit someone in school, who is about to enter the wonderful world of dentistry.

Secondly, we must work hard to stay relevant and keep in step with the times or we will lose the reason for anyone to join or remain as a member.

And we must be user-friendly and continue to remain relevant to our members.

Why should a current member retain her or his affiliation with organized dentistry?

Organized dentistry is our "union;" it's our "voice." Without it, we no longer have an "organized voice" that allows us input with the government at all levels regarding how we practice dentistry and how we keep the practice of dentistry safe for our patients.

What do you view as dentistry's greatest challenges?

Frankly, there are many challenges. In the interest of brevity, I will list just a few.

Many perceive dentistry as not serving the poor or the working poor, and it is considered an expensive needed health service. We must keep the public informed that this is not the case, and that our profession is a giving one. With that in mind, as great as we serve the public, we must never rest on our laurels, but keep adding new ways to address the public's oral health needs.

Also we must stay relevant in everything we do. As the world keeps changing, dentistry must change with it and not fall behind. This is a huge challenge. We must never stop learning and changing with the times.



“Organized dentistry is our ‘union;’ it’s our ‘voice.’ Without it, we no longer have an ‘organized voice’ that allows us input with the government at all levels regarding how we practice dentistry and how we keep the practice of dentistry safe for our patients.”

What is new for the 2016 Midwinter Meeting?

We have several new things for the 2016 Midwinter Meeting. I will endeavor to list a few.

Most if not all of the scientific meetings are looking alike with many of the same speakers at each meeting. So this year, we recruited speakers from other areas of the country and other countries; some courses will be presented in other languages, as our meeting is truly international. You will be able to expand your knowledge and learn how dentists practice in other countries.

We are also bringing in some speakers that do not present at every meeting in the United States. We also added a reception for hygienists on Friday evening.

Yes, we offer outstanding CE opportunities, but we also have an outstanding exhibit floor, where you can learn and try new items to make your practice more effective and efficient.

To enhance your exhibit floor experience, we have added entertainment and free, light snacks. We will also have giveaways of iPads, GoPro cameras and Apple Watches if you download and log in to the Midwinter Meeting mobile app.

Like all of the dental associations are important to us, the dental schools are very important to us, too. This year we have three dental schools giving an excellent, mini-course series that should not be missed.

I know you will want to come and experience *iMeeting* and the future of dental meetings firsthand. Please invite your friends – especially if they have not experienced a Midwinter Meeting or have not attended one recently. I’m sure they will enjoy the meeting. ■



The Zehak family: Connor, Maria, George and Natalie. (Not pictured, David)

PROFILE

Education: Dr. Zehak earned his dental degree from the University of Illinois at Chicago College of Dentistry in 1977.

Family: Dr. Zehak and his wife, Maria, have three children: David, Natalie and Connor.

My favorite place in the world to vacation is: Europe in general and Italy in particular.

But when tourists come to Chicago I am most proud to show them: our beautiful skyline and Millennium Park, especially “The Bean” (Cloud Gate).

At the Midwinter Meeting, I never miss: the whole show. The education is top-notch, the exhibits are a great way to see the new technology, and the entertainment is on par with Las Vegas without actually going there.

In my experience, the connections I’ve made through organized dentistry and the Midwinter Meeting: are priceless. The colleagues, family and friends you meet are precious, and the ties last a lifetime, not just professionally but also socially.



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George Zehak, Susan Becker Doroshow and Maria Zehak.

CDS honors its members

by Will Conkis

MORE THAN 400 CDS MEMBERS ATTENDED the annual Installation of Officers Nov. 15 at the Drake Hotel in Chicago and witnessed the installation of George Zehak as the 152nd president of the Chicago Dental Society.

In his acceptance speech, which followed his installation, Dr. Zehak told the crowd that filled the Grand Ballroom of the hotel that he “will concentrate on energizing the Midwinter Meeting, networking in dentistry. . .

We must embrace change with the times. That will keep us relevant and meaningful to our members. This is important both to retain current members and to recruit members.

CDS also needs to continue to expand its efforts of helping and doing for others. We need to, in effect, brand the Chicago Dental Society as an outstanding humanitarian organization in the Chicagoland area.”

[For the full text of Dr. Zehak’s speech, please visit on.cds.org/address2016.]

In addition to Dr. Zehak’s installation, CDS installed its officers and new branch directors for 2016.

The 2016 CDS officers are:

- Terri Tiersky, treasurer
- Cheryl Watson-Lowry, vice president
- Louis Imburgia, secretary
- Phillip Fijal, president-elect

The new members of the Board of Directors for this year are:

- Cissy Furusho, North Side
- Charles DiFranco Sr., Northwest Side
- Mark Ploskonka, West Suburban

The annual Installation provides an opportunity for CDS to recognize the contributions of its members and thank them for their membership.

The 2014-15 branch presidents were honored at the ceremonies:

- Alex Haralampopoulos, Englewood
- Ozzie Smith III, Kenwood/Hyde Park
- Lynse Briney, North Side
- John Vickery, North Suburban
- Spencer Bloom, Northwest Side
- John Travis Thompson, Northwest Suburban
- Keyur Shah, South Suburban
- Shafa Amirsoltani, West Side
- Douglas Kay, West Suburban
- Gordon Barkley III, Academic Chapter

The 2013-15 branch directors are:

- Ilie Pavel, North Side
- Thomas Schneider Jr., Northwest Side
- Dean Nicholas, West Suburban

In addition to the officers and branch leaders, CDS hosted its 2015 class of Jubilarians – 50-year members who graduated from dental school in 1965 and have been members since.

The honored jubilarians included:

- Paul Ashkenaz
- Hugo Bertagni
- Richard Cahill
- Joseph Caruso
- Daniel Chin
- Steven Collins
- Evan Goodman
- Robert Gordon
- Michael Hayward
- Irving Hornstein
- Ernst Janzen
- George Kagan
- Michael Karakourtis
- Frank Kerous
- John Kolodziej
- John Krischke
- James Kwasek
- Peter Lagios
- Ralph Laurell Jr.
- Jack Litz
- Allen Marks
- Melecio Ouano
- John Parzakonis
- James Paul
- James Pavlatos
- Richard Pena
- Anthony Polito
- Edward Ryan
- Michael Ryan
- Steven Sanders
- John Schmeda
- Jeffrey Socher
- Gerald Spinazze
- Ronald Stanczak
- Lamberto Torno Jr.
- William Zizic
- Joseph Zuffante

Bradley Barnes, president of the Illinois State Dental Society, served as the installing officer.

Photography by Tricia Koning.



ISDS President Bradley Barnes, Cissy Furusho, Charles DiFranco Sr. and Mark Ploskonka.



Ilie Pavel, Tom Schneider Jr. and Dean Nicholas.



(Left) John Travis Thompson, Susan Becker Doroshow and Spencer Bloom.



(Right) George Zehak and Sy Wachtenheim

2016 CDS Officers

Phil Fijal PRESIDENT-ELECT



Education: Dr. Fijal earned his dental degree from the Loyola University School of Dentistry in 1986.

Family: Dr. Fijal and his wife of 31 years, Jan, have two children: Phillip (27) and Kristie (23).

My favorite place in the world to vacation is: anywhere in Italy.

But when tourists come to Chicago, I am most proud to show them: the Mag Mile and the lakefront.

At the Midwinter Meeting, I never miss: the entire meeting. From walking the exhibit floor, to hearing the best speakers in the world, to enjoying the closest camaraderie anyone could find, the meeting has so much to offer. No one should miss it.

In my experience, the connections I've made through organized dentistry and the Midwinter Meeting: have made my career more fulfilling. I can't imagine my practice career, or my life, without the friendships I have made through organized dentistry. And I can't imagine not having the wonderful experiences I have had through my participation in the Midwinter Meeting.

Louis Imburgia SECRETARY



Education: Dr. Imburgia earned his dental degree from the Loyola University School of Dentistry in 1984.

Family: Dr. Imburgia and his wife, Rosemary, have three children: Michelle (married to Scott), Anthony and Sean.

My favorite place in the world to vacation is: Italy

But when tourists come to Chicago, I am most proud to show them: Downtown, especially Michigan Avenue.

At the Midwinter Meeting, I never miss: it.

In my experience, the connections I've made through organized dentistry and the Midwinter Meeting: foster the kinds of relationships that grow year after year – yet another great reason to attend the Midwinter Meeting.

Cheryl Watson-Lowry VICE PRESIDENT



Education: Dr. Watson-Lowry earned her dental degree from the University of Illinois at Chicago College of Dentistry in 1987.

Family: Dr. Watson-Lowry and her husband, William A. Lowry Sr., Esq., have two sons, William Jr. and Evan, and a daughter, Clarke.

My favorite place in the world to vacation is: Italy for the culture, Mexico for the relaxation, and Disneyland for the fun!

But when tourists come to Chicago, I am most proud to show them: the beautiful lakefront and amazing Chicago skyline. It's like nothing else in the world.

At the Midwinter Meeting, I never miss: the Opening Session and the Friday Night concert. Both are entertaining and fun!

In my experience, the connections I've made through organized dentistry and the Midwinter Meeting: are remarkable. My husband and I have made lifelong friends with people we would not have normally met, from around the Chicago area and around the world.

Terri Tiersky TREASURER



Education: Dr. Tiersky earned a dental degree from the Loyola University School of Dentistry in 1986 and a law degree from The John Marshall Law School in 1991.

Family: Dr. Tiersky and her husband, Roland Davidson, have one daughter, Devin.

My favorite place in the world to vacation is: Napa Valley and San Francisco. We have been there several times but keep going back because we love it so much!

But when tourists come to Chicago, I am most proud to show them: the lakefront, the museums and the Art Institute, and of course our vast array of great restaurants.

At the Midwinter Meeting, I never miss: a day of it. I have been attending and volunteering for years and can't remember the last time that I didn't attend the entire meeting.

In my experience, the connections I've made through organized dentistry and the Midwinter Meeting: are the most gratifying aspect of my career. I have learned so much, have made lifelong friends, and now have the honor of serving the Chicago Dental Society as an officer.

2016-18 Branch Directors



Cissy Furusho
NORTH SIDE BRANCH

Education: Dr. Furusho attended the University of Illinois at Chicago College of Dentistry, where she earned a dental degree in 1996, a certificate in pediatric dentistry in 1998 and a master's degree in oral biology in 2000.

Family: Dr. Furusho and her husband, Greg Itahara, have one son, Ryan, and a dog named Snoopy.

My favorite place in the world to vacation is: anywhere.

But when tourists come to Chicago, I am most proud to show them: all of downtown Chicago, from our beautiful skyline as we drive down Lake Shore Drive to the Mag Mile and Grant Park. The best way to see Sweet Home Chicago is through the eyes of a tourist.

At the Midwinter Meeting, I never miss: walking the Exhibit Hall. There is always something new!

In my experience, the connections I've made through organized dentistry and the Midwinter Meeting: have helped me be a better practitioner, mentor and resource for others. I know where to go when I need help or have a question.



Charles DiFranco Sr.
NORTHWEST SIDE BRANCH

Education: Dr. DiFranco earned his dental degree (1981) and a certificate in periodontics (1983) from the Loyola University School of Dentistry.

Family: Dr. DiFranco and his wife, Kim, have three sons: Paul, Chuck, and Chris. He also has four granddaughters; Chuck and Paul each have two daughters.

My favorite place in the world to vacation is: Italy.

But when tourists come to Chicago, I am most proud to show them: the lakefront and Millennium Park.

At the Midwinter Meeting, I never miss: the exhibitors.

In my experience, the connections I've made through organized dentistry and the Midwinter Meeting: have created lifelong friendships.



Mark Ploskonka
WEST SUBURBAN BRANCH

Education: Dr. Ploskonka earned his dental degree from the University of Iowa College of Dentistry in 1989.

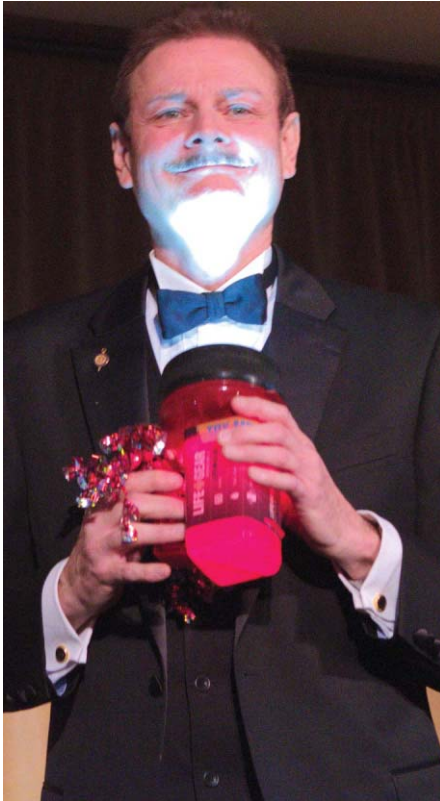
Family: Dr. Ploskonka and his wife, Tracey, have been married for 22 years. They have a daughter Lindsey, 19, a sophomore at the University of Alabama; and a son Mark Ryan, 17, a senior at Downers Grove South High School.

My favorite place in the world to vacation is: Las Vegas.

But when tourists come to Chicago, I am most proud to show them: the Willis Tower observation deck.

At the Midwinter Meeting, I never miss: Doug Kay's morning pep talk to the members of the Course Committee.

In my experience, the connections I've made through organized dentistry and the Midwinter Meeting: are the best benefit of becoming a CDS member. I have received so many great practice tips from both my peers who attend the monthly branch meetings and the internationally renowned speakers I've heard at the Midwinter Meeting. ■



Keep Organized

with the

2016 Midwinter Meeting Mobile App

Available to download at app.cds.org, the Apple App Store or Google Play.

Make the most of your experience by downloading the 2016 Midwinter Meeting mobile app!

Our mobile app is compatible with all smartphones and tablets and enables you to:

- **Navigate 170,000 square feet of exhibit space** and plot your route to visit any of the more than 600 exhibitors with the Way Finder
- **Access your course schedule** by logging in and registering your badge number with the app after you have registered for the meeting
- **View PDF handouts from speakers** presenting more than 200 courses on topics of interest to the whole dental team
- **Plan to participate in any of the several networking opportunities**, including the New Dentist Reception, Hygienists Reception and the Friday Night Concert
- **and NEW for 2016 – The Virtual Tradeshow Bag** with special offers for you to take advantage of when you visit the Exhibit Hall.

Additional features allow you to take and download notes, evaluate courses and speakers, and access the online CE Certification form to help you track your CE.

Download the app, update your profile and you will be automatically entered into a raffle to win valuable prizes – including a GoPro camera, iPad and Apple Watch.



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2016 Midwinter Meeting

P R E V I E W

by Joseph DeRosier

AS THE CHICAGO DENTAL SOCIETY'S MIDWINTER MEETING MARCHES TOWARD THE SECOND HALF OF ITS SECOND CENTURY, CDS President George Zehak says he selected this year's theme, *iMeeting*, to signal that the gathering is on the cutting edge and expects it to "raise the bar" for others to follow.

The 151st Midwinter Meeting opens at McCormick Place West on Thursday, Feb. 25, and continues until Saturday, Feb. 27.

The three-day event mixes plenty of camaraderie with numerous continuing education courses and commercial exhibitions that show the latest in dental science and technology.



CDS President George Zehak (center) and his team of Jun Lim, general chair, and Melanie Watson, program chair, invite you to experience *iMeeting*, the 151st Midwinter Meeting.

Dr. Zehak worked with Jun Lim, general chair; Melanie Watson, program chair; as well as Ted Borris, CDS director of scientific programs, to assemble a program that Dr. Zehak says "will appeal to every dental team member."

In all there are more than 138 speakers with more than 230 courses, including 32 participation courses. And again this year, more than half the courses are free. The Exhibit Hall also features over 600 exhibitors showing the latest in dental technology.

Online registration continues at www.cds.org through Friday, Feb. 19. Registrants can reserve a spot so they may "spend the Three Best Vacation days of winter at Midwinter's *iMeeting*," Dr. Zehak said.

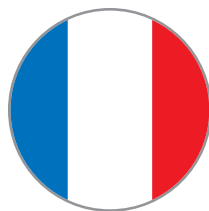
INTERNATIONAL FLAIR

The meeting will have an international feel as a number of programs are offered in foreign languages with English translation. The offerings open an opportunity to learn how dentists in other parts of the world deal with the issues patients present to them daily in their offices, Dr. Zehak said.

Seven instructors will present courses in Italian, Spanish and Portuguese, with English translation available.

"Come and see how dentists are practicing in other countries and expand your knowledge," Dr. Zehak advises.

Besides foreign-language courses, CDS Scientific Programs Director Ted Borris said there will be several notable



international instructors presenting in English at the meeting including Newton Fahl Jr. DDS, MS, from Curitiba, Brazil, who will present a Thursday morning session on restorative and esthetics issues and an afternoon restorative workshop with attendees required to bring magnification loupes.

“Dr. Fahl is a worldwide expert on esthetics,” Dr. Borris said. “His work is beyond beautiful.”

Guy-Michel Kadouch, DDS, from Nice, France, a visiting professor at New York University and vice president of Journées Dentaire de Nice, will speak Saturday morning about prosthodontics and implants and in the afternoon will discuss prosthodontics and implants in France. Both will be in English.

Another innovation this year is a series of talks on Saturday, open to everyone, that showcases faculty members from the Midwestern University

College of Dental Medicine in Downers Grove, Southern Illinois University School of Dental Medicine in Carbondale, and University of Illinois Chicago College of Dentistry.

“We are fortunate to have two great dental schools in the Chicago area and another fantastic school in southern Illinois,” Dr. Zehak said. “We know that one way to get continuing education is to put together three 45-minute fast track courses where you can learn so much from fantastic faculty in a short time.”

Each school will offer talks with topics that include new U.S. Centers for Disease Control guidelines on infection control, heroin addiction and dental implications, implants and CAD/CAM technology.



EXHIBIT EXPLORATION

Learning doesn't only take place in the classroom at the Midwinter Meeting, your meeting badge is also your ticket to the Exhibit Hall where more than 600 exhibitors show the latest in dental equipment and technological advances.

“The Exhibit Hall is one of the most beautiful dental exhibitions on this planet,” Dr. Zehak said. “And on this

2016 Midwinter Meeting Mobile App

This year at the Midwinter Meeting there is no need to try and keep track of those special offers you accumulate while visiting the Exhibit Hall – that is if you use the Virtual Tradeshow Bag.

The bag will be emailed to the primary Midwinter Meeting registrant beginning Monday, Feb. 22. With the bag attendees can take advantage of special offers.

All attendees can access the Virtual Tradeshow Bag via the Midwinter Meeting Mobile App on their smartphone or tablet on Monday, Feb. 22.

Those who download the app and log in with their badge number will automatically be entered into a drawing with a chance to win valuable prizes – including a GoPro Camera, iPad or Apple Watch. Download at app.cds.org.

The app's Way Finder feature also helps you plot your route to visit any of the more than 600 exhibitors while navigating the 170,000 square feet of exhibit space.

And the app is also a must-have to get the most out of courses. Users can access their course schedule by logging in and registering their badge number, and view PDF course handouts from speakers.

The app also allows users to take and download notes, evaluate courses and speakers and access the online Continuing Education Certification form to help keep track of your CE.



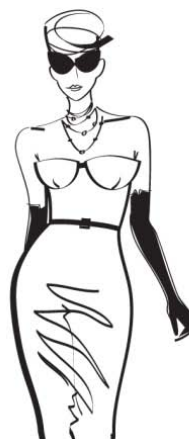
Celebrate iMeeting at these Special Events

Tickets are required for admission to all Midwinter Meeting Special Events and can be purchased at www.cds.org.



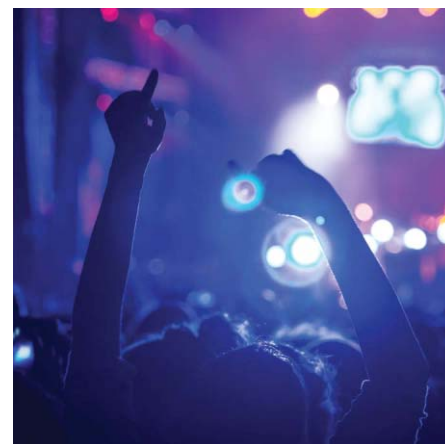
Get revved up at the Opening Session Thursday, Feb. 25, with a high-energy show that features the music and dance of the legendary Michael Jackson. Navi, one of the world's top Michael Jackson impersonators, presents King of Pop — the Legend Continues (Event SE1).

Held at the McCormick Place West Ballroom, doors open at 5 p.m. and the program begins at 5:30 p.m. Tickets are required and are \$15. Following the performance, guests can enjoy light food and refreshments while mingling in the reception area adjoining the ballroom.



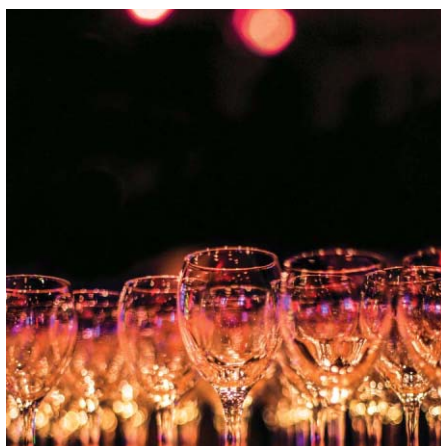
The popular Fashion Show and Luncheon will again be a part of this year's Midwinter Meeting with an Eye On Fashion (Event SE2), which mixes haut couture with haut cuisine.

The presentation of high fashion and fine dining takes place 11:30 a.m. - 2:30 p.m. Friday, Feb. 26, at the Hyatt Regency Chicago's Crystal Ballroom. Tickets are \$75 each with tables of 10 available.



Another musical adventure is the Friday night performance of Stayin' Alive, One Night of The Bee Gees (Event SE3), a musical tribute to the popular chart-topping Gibbs brothers trio who defined the Disco era.

The concert takes place at the Park West, 322 W. Armitage Ave. The intimate setting at the 700-seat former vaudeville venue and movie theater offers a close-up experience for reliving the sights and sounds of one of the top bands in music history. Tickets are required and are \$50 a piece. Doors open at 8 p.m. for the 9 p.m. performance.



A first-ever Hygienists Reception (Event SE6) is planned from 5 - 6:30 p.m. Friday, Feb. 26., at the McCormick Place Hyatt. This event will give hygienists a chance to converse with colleagues while enjoying cocktails and munchies.

Tickets are \$15 with advanced registration, or may be bought on site Thursday morning at McCormick Place West at the Special Events ticket counter for \$25 - subject to availability.



New dentists - those who have been a dentist for 10 years or less - are also invited to enjoy cocktails, food and conversation at the New Dentist Reception (Event SE5), 5 - 6:30 p.m. Friday, Feb. 26., at the 270 Restaurant on Level 2 at McCormick Place West.

Tickets are \$15 in advance and \$25 on site, available Thursday morning at the Special Events ticket counter.



Cap off your Midwinter vacation dancing to the Don Cagen Orchestra at the President's Dinner Dance (Event SE4), our annual black-tie affair held Saturday, Feb. 27, in the Regency Ballroom of the Hyatt Regency Chicago.

Tickets are \$125 and tables of 10 are available. A limited number of tickets may be available for purchase on site at the Midwinter Meeting Thursday morning.

high-tech floor, you will learn so much from so many exhibitors representing the U.S. and international companies. This is a place where you can see, touch and kern all of the latest technologies right at your fingertips that will expand your knowledge, enlighten your practice and improve your production in both better dentistry and efficiency.”

Plus, CDS member dentists registering for the Midwinter Meeting by the end of January can turn in their rebate coupons for a chance to walk away from the Exhibit Hall knowing a check for them will soon be in the mail.

Rebate amounts are higher for earlier dates of registration, notes CDS Director of Member Services Joanne Girardi. Current CDS member dentists who registered in November received a rebate coupon for up to \$75; the possible rebate amount decreases by \$25 for each subsequent month of registration. Those signing up in February lose out on the rebate deal.

The rebates are good on purchases made from commercial exhibitors on the exhibit floor. Checks for the rebate amount are mailed to the current member dentists after the meeting.

“It’s a win-win situation,” Ms. Girardi said of the rebate coupons. “The dentist maximizes their CDS membership benefits and the exhibitors connect with the members and build their customer base. Dentists who don’t use the rebate coupon are leaving money on the table.”

REFUELING

Courses and walking the exhibit floor takes work, and time for refueling as well as relaxing is needed.

Taking the time to share a well-balanced and good-tasting meal with acquaintances, both old and new, can be a tough task, but this year CDS is making it easier with the debut of the Midwinter Bistro in addition to the regular food offerings.

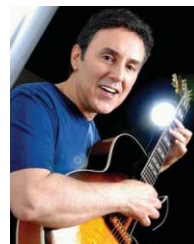
With two convenient locations, in the Food Court and in the Exhibit Hall, the Bistro offers ample seating for guests and a healthy, all-inclusive meal at a fixed price.

The concept is simple, preorder lunch tickets for one, two or all three days. Individual tickets are \$24 per person. Options include the purchase of a small table for 10 diners or a large table for 20 diners.

A limited number of openings will be set aside for walk-up diners so purchasing tickets ahead of time is encouraged. The menu varies daily.

This year, Mrs. Fields chocolate chip cookies will be handed out each afternoon. And free ice cream treats will be available on the exhibit floor while supplies last.

Free entertainment is on tap at the Hospitality Hub behind the Overlook Cafe on the exhibit floor. Chicago’s own



Ronnie Rice, a member of the group New Colony Six and musician, actor and comedian Skip Griparis perform from 2-3:30 p.m. Thursday, Feb. 25, and Friday, Feb. 26 during which time beer, wine, soft drinks and small plate food will be available for purchase.

“People learn and remember better in a fun environment, so we added fun!” Dr. Zehak said. “We will refresh you with some ice cream while you are learning the latest in dentistry on the floor, and later in the afternoon, we will have a lounge for you to catch your breath, revive your energy while you listen to some great Oldies music. Then you are off again, learning so much on the exhibit floor and getting the best deals for supplies and equipment to bring back to your office.”

Another high-tech diversion will be the chance to checkout the all-electric Tesla Model S automobile. ■

Mr. DeRosier is the CDS staff writer.

**3 = 1
FREE**

Here’s a math quiz, when does $1 + 1 + 1 = 4$? Answer: when you take advantage of our special offer allowing the fourth member of a dental team to register for free.

CDS makes it easy for dental teams to participate in the 2016 Midwinter Meeting with a special 3 = 1 FREE offer. When signing up and paying for three dental team members, the fourth member (a dental assistant, hygienist, lab tech or office personnel) is registered for free. The free registration does not include course fees or special event tickets.

The offer is good for the entire registration period, even on-site registration. But pre-registering will keep the cost of bringing team members at the lowest possible rate. It will also save time by letting attendees avoid the sometimes lengthy on-site registration lines and letting them immediately take advantage of the Midwinter Meeting offerings, Joanne Girardi, CDS director of member services, said.

MIDWINTER BISTRO

THE BEST WAY TO EAT, MEET, & NETWORK AT THE 151ST MIDWINTER MEETING

We know it can be difficult to find a quick, well-balanced meal or a place to sit and meet during a busy convention. Midwinter Bistro provides a comfortable place to eat, meet, and network with colleagues.

Midwinter Bistro is the ideal lunch destination for attendees. Two dining locations will be open during the 151st Midwinter Meeting, in the **W375 Food Court** and the **CDS Exhibit Hall, Booth B3243**. The Bistro will offer ample seating for guests and a healthy, all-inclusive meal at \$24 per diner.

PURCHASE LUNCH TICKETS

To avoid lunch lines and receive express entree, purchase tickets at our online store or on site at the Bistro concierge desk. Limited space will be saved at the Bistro for walk-up diners.

Visit www.bistrotickets.com/cds for complete details, to view menus, and to purchase lunch tickets.

WHAT GUESTS ARE SAYING

"Having a reasonable lunch without having to leave the Convention Center allowed me to attend several extra classes. This is a great convenience."

"I was pleasantly surprised at the ease of the process, the available seating, and the quality of food. I think it was an excellent value. Thank you."

MAKE PLANNING FOR CHICAGO EASIER & MORE ENJOYABLE

As an added value, the Bistro team provides free concierge services online and on site. Complete our quick Concierge Survey for advanced recommendations and private party bookings. A member of our team will respond to your request within 24 hours.

Dining Locations: W375 Food Court & CDS Exhibit Hall, Booth B3243

Dates: Thursday, February 25, from
11 a.m. – 2:30 p.m.

Friday, February 26, from
11 a.m. – 2:30 p.m.

Saturday, February 27, from
11 a.m. – 2:30 p.m.

Price: \$24 / Lunch Ticket

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PRACTICE SMARTS by Joanna Brown

 Write to Ms. Brown at joanna@tjbrown.com.

Skip reference checks at your own peril

THERE'S AN OLD RULE IN JOURNALISM: IF YOUR MOTHER SAYS SHE LOVES YOU, CHECK IT OUT. It means that a healthy dose of skepticism will keep good reporters and their publications out of trouble.

The same rule is true for any professional looking to hire a new employee. It's nice to think that every candidate who wants to work in your office is honest and their resume truthful, but experience suggests otherwise. Smart professionals invest the time it takes to check references before hiring a new staff member.

"Absolutely invest yourself in reference checks," said Tom Anderson, a Houston-based director of employee relations and a spokesperson for the Society for Human Resource Management. "If you get a good hire, it's worth the time you put into it, and if you find yourself with a potentially bad hire, there's no loss to you.

"Hiring someone without checking their references can be a critical mistake, especially in health care, where they'll potentially be working with money and children and pharmaceuticals in the office," Mr. Anderson said.

Consider this: a 2014 CareerBuilder/Harris Poll survey of 2,188 hiring managers and human resources professionals across industries found that 58 percent of hiring managers have caught a lie on a resume. In health care specifically, 63 percent of employers reported catching a lie.

The survey results, available at <http://on.cds.org/liars>, include some of the most ridiculous lies caught on a resume, such as the applicant who claimed to be the assistant to the prime minister of a country that doesn't have a prime minister, and the guy who claimed 25 years of work experience – although he was only 32 years old.



Smart employers ignore the references section of the resume and instead confirm an applicant's employment history.

But the five most common lies are telling:

- Embellishing a skill set (57 percent)
- Embellishing responsibilities (55 percent)
- Dates of employment (42 percent)
- Job titles (34 percent)
- Academic degrees (33 percent).

Just as interesting, only 51 percent of employers said they would automatically dismiss a candidate if they caught a lie on his or her resume, and 40 percent said it would depend on what the candidate lied about. Seven percent of employers would be willing to overlook the lie if they liked the candidate.

For savvy employers looking to do a reference check on their next applicant, Mr. Anderson said it doesn't matter if the resume lists three references or states that "references are available upon request." Smart employers ignore the references section of the resume and instead confirm an applicant's employment history.

"Most people are going to list friends and other people who will say nice things about them in their references," he explained. "Instead, look for previous employers to confirm dates of employment and that the applicant didn't embellish their job responsibilities." Confirm also job titles and rates of pay, Mr. Anderson advised.

Many past employers will divulge only that the candidate worked at that job from the dates listed. But if allowed the opportunity, Anderson advised, ask questions that will tell you if the candidate is dependable; ask about their attendance for example.

"You can ask very general, generic things," he said. "But this isn't another job interview. Chances are you're not checking references unless you're pretty close to making someone a job offer. When you call past employers, you just want to be sure that the information the candidate has given is correct." ■

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. CDS presents Practice Smarts, a column addressing practice management issues dentists and staff members experience in the office. Practice Smarts is prepared by Joanna Brown, a freelance journalist. Email suggestions for topics to be covered to joanna@tjbrown.com. Photo: PathDoc / Shutterstock.com.

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**IT'S THE LAW** by John M. Green, DDS, JDWrite to Dr. Green at jgreen@greenlawoffice.net.

Avoid creating a tangled web(site)

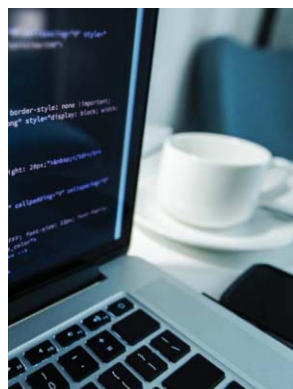
MANY DENTAL PRACTICES THESE DAYS HAVE WEBSITES TO INTRODUCE THEIR PRACTICE to new patients and to provide useful information for current patients. There are a number of legal issues that one must examine when setting up and operating a website, including avoiding possible trademark and copyright violations and protecting patient privacy. However, this article is narrowed to the issue of how a dental website can affect the defensibility in a dental malpractice case.

First of all, a dentist whose practice has a website must be cognizant of the information that the website contains so that the information is accurate. For instance, a website should avoid making any guarantees of success of dental implants or root canals.

Moreover, the website should advise patients of the risks of procedures – particularly surgical procedures – so that a plaintiff can not argue at deposition or trial that the website contained misleading information about the treatment. (Proper informed consent must still be obtained on an individual basis.)

In this day and age when a lawsuit is filed, the patient's attorney will routinely check the defendant dentist's website and closely examine its content, looking for anything that could be used against the dentist. For example, if the dentist provides inflated professional credentials, such misstatements can erode the dentist's credibility.

Another potentially embarrassing and problematic aspect in the defense of a case would be if the dentist admits at his or her deposition that he or she was unaware of or did not agree with the content of the website regarding issues related to the treatment at issue in the lawsuit. For instance, there was a case in which the defendant dentist gave testimony about the



Make sure to regularly update your website by taking down information that is no longer correct, such as the changing protocol of providing prophylactic antibiotics to patients with certain medical conditions

percentage of success of conventional root canal treatment, yet his website provided a different percentage of success.

Make sure to regularly update your website by taking down information that is no longer correct, such as the changing protocol of providing prophylactic antibiotics to patients with certain medical conditions.

Finally, archive your site so that you can later produce proof as to what was on it if you are sued.

In summary, make sure:

- The dentist knows what is on his or her website and that any claims about treatment are accurate, giving both the general benefits and risks of a procedure;
- If one uses a service to provide content to the website, make sure that the material is approved by the dentist before it is posted;
- Make sure the website contains accurate and up-to-date information; and
- A dentist should not exaggerate his or her professional credentials, as it is not only unethical, but can also later prove to be quite embarrassing in front of a jury. ■

Editor's note: The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society.

Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for more than 23 years. Find more information on Dr. Green at www.greenlawoffice.net. Photo: Welcomia / Shutterstock.com.

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FROM THE GROUND UP Inside the CDS Foundation by Michael Durbin, DDS, MS

For more information about the CDS Foundation, visit www.cdsfound.org.

Let's rise to the challenge

THIS WILL BE THE FIRST OF ABOUT A DOZEN TIMES THAT I WILL HAVE AN OPPORTUNITY TO WRITE ABOUT PHILANTHROPY and, more specifically, our Chicago Dental Society Foundation. Fittingly, due to holiday and editorial schedules, I am writing this column on Giving Tuesday – a charitable respite from Black Friday and Cyber Monday and an excellent time to take a moment to reflect on the many ways that we can continue giving back in our communities.

By the time you are reading this, I will have finished off my first month as chair of the CDS Foundation and preparations for the CDS Foundation's Midwinter Meeting activities will be well underway.

I thank our previous chair, Mary Hayes, for two years of outstanding leadership that resulted in continued awareness of the oral health needs of the underserved in the Chicago area and growth in the services provided at the CDS Foundation Dental Clinic in Wheaton. Dr. Hayes' contributions were great and I am happy that she will continue serving on the CDS Foundation Board.

George Zehak, president of the CDS and a past chair of the CDS Foundation, has chosen *iMeeting* for his Midwinter Meeting theme, acknowledging the enormous impact that technology has had on society and dentistry in particular. The dental education I received almost 30 years ago is completely different from that which my son, Peter, is receiving today as a first-year dental student. These advances in technology have also had a profound impact on philanthropy.

The growth of social media and crowdsourcing initiatives has changed the approach to giving for both the donor and recipient. Who would have thought that people dumping buckets of ice water over their heads would raise more than \$115 million for the ALS Association?

A worthy cause is obviously important to raising awareness and funding for programs and research. But is a worthy cause enough?

The keys to the success of a campaign like the 2015 ALS Ice

Bucket Challenge included not just a worthy cause, but also the element of a challenge to friends and neighbors using social media to spark a fire that spread across the globe. It was innovative, fun and hugely successful.

The CDS Foundation continues to explore ways to use technology more effectively in raising funds and cultivating friendships, but we need your help too. Come work with us at the CDS Foundation Clinic in Wheaton and challenge a friend to come along and spend the day with you. I promise that you will have an experience that will leave you fulfilled and re-energized.

Post pictures of yourself at the clinic on Instagram and let your friends see the difference you are making. "Like" the CDS Foundation on Facebook, follow us on Twitter and encourage your colleagues to do the same. Our message is strong but our message will be louder and heard by more people with your help.

CDS FOUNDATION AT THE MIDWINTER MEETING

We have a number of activities planned for the 2016 Midwinter Meeting, including our Trivia Game and Wine Pull. Please visit the CDS Foundation at Booth 3803 for your Trivia Game card and participate in the Wine Pull.

Additionally, I want to call attention to two presentations related to the CDS Foundation. Keith Suchy and Kevin King – CDS Foundation Clinic Board of Managers members – will present "CDS Foundation Clinic: Our Response to Help the Underserved" (F156) an informative look at our CDS Foundation Clinic and the unique operational model upon which it is built. This is a great opportunity to learn more about the many ways that you can give back at the clinic.

CDS member Mart McClellan and his speaking partner Tim Streid will present "You Can Enhance Your Wealth While You Support Charity" (F249), outlining the many benefits of charitable giving. Dr. McClellan and Mr. Streid have generously donated their time and expertise for this presentation.

I thank you for supporting the CDS Foundation and look forward to seeing you at the Midwinter Meeting. ■

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Profiles of people in our profession

Ann Mazzotti finds her creative outlet on stage

by Joseph DeRosier

BY ALL ACCOUNTS ANN MAZZOTTI IS PERFECTLY HAPPY BEING HERSELF, a successful dentist who likes going to the gym for an aerobics or spin class, or maybe just meeting up with friends for a night out. But sometimes, just for fun, she enjoys pretending she's someone else.

Dr. Mazzotti is a frequent sight on community theater stages, performing in productions at The Drama Group in Chicago Heights and the Beverly Theatre Guild in Chicago, among others.

"Regional theater in Chicago is very strong," she said. "People will come for shows from all over."

Performing in some form of creative outlet has been a part of Dr. Mazzotti's life for a long time. Growing up in the small, central Illinois town of Taylorville, Dr. Mazzotti was playing classical piano by the age of 5.

And when she was 16, she toured Europe playing jazz piano as part of the American Music Abroad exchange program that took her to Germany, France and Belgium and even included a performance at the renowned Montreux Jazz Festival on the shores of Lake Geneva in Switzerland.

She started out as a music and dance major at Illinois State University in Bloomington-Normal, but soon realized she didn't want to pursue a performing arts career and switched majors.

"I decided I didn't want to wait on tables while trying to make it as a performer," she said.

She graduated with a bachelor's degree in biology with a minor in chemistry, and then earned her dental degree at the University of Illinois at Chicago College of Dentistry in 1989.

Active for a number of years in pageants, she was crowned Mrs. Illinois International in 1999.

A subsequent divorce left Dr. Mazzotti as a single mother to daughters Kiersten and Kendall Riechman. Dentistry offered her the flexibility to raise her daughters, but there was only time for about one play a year, she said.

In 2006, she played her favorite role, Bombalurina, in *Cats*.

"As a dancer it was my dream show," she said of the Andrew Lloyd Webber musical. "I got a great part."

Two years later she was cast as Sheila Bryant, the sassy, elegant dancer in *A Chorus Line*. She also danced in the musical revue *Smokey Joe's Cafe: The Songs of Leiber and Stoller* in 2011.

Last year, she performed as Velma Von Tussle in the musical *Hairspray* (portrayed by Debbie Harry and Michelle Pfeiffer in the two film adaptations).

There are a couple of musicals that so far have eluded her.

"I never did *Sweet Charity* or *Chicago*," she lamented, "those are two musicals that I'd love to be in at some point."

But lately she has been gravitating toward less physically taxing roles. In 2013/14 she played Caroline Cushing in the drama *Frost/Nixon*, and played Julia Farnsworth, the murderous wife in the

play *Heaven Can Wait* for the Drama Group's December production. (Dyan Cannon played the role of Julia in the 1978 film.)

Dr. Mazzotti says she has ambitions of more challenging roles, especially since selling her Homewood-Flossmoor area practice to DecisionOne Dental Partners in late 2014 and having her adult daughters out of the house.

This spring she will audition for the part of Mrs. Robinson in the stage adaptation of the book and movie *The Graduate*.

Although *The Graduate* is a comedy, the Mrs. Robinson role – played by

Anne Bancroft in the 1967 movie, depicting an alcoholic, spiteful, sharp-tongued seductress – would give Dr. Mazzotti plenty of opportunity to display her acting skills.

Her passion for performing is appreciated by others.

"A lot of patients love to come see me perform," Dr. Mazzotti said. "It's good just being out on the stage letting people know dentists are real people too." ■

Mr. DeRosier is the CDS staff writer.

Photos of Dr. Mazzotti performing in *Heaven Can Wait* courtesy of Karen Forsythe Photography.



Dr. Mazzotti is a frequent sight on community theater stages, performing in productions at The Drama Group in Chicago Heights and the Beverly Theatre Guild in Chicago.

meeting place

Dental meetings and CE opportunities

March

1: Kenwood/Hyde Park Branch

Vesna Sutter, DDS, and Frank Chambers: Lasers 101 and Detection of Oral Cancer. Hyatt Place Chicago – South/University Medical Center, 5225 S. Harper Ave., Chicago. Cocktails: 6:30 p.m.; Dinner and Program: 7 p.m. Contact: Kim Bolden, 312.372.7874 or kmholden@aol.com.

1: Northwest Side Branch

Charles Czerepak, DMD, MS: New Tools to Treat Primary Teeth. Gibsons Steakhouse, 5464 N. River Rd., Rosemont. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact: Larisa Spirtovic, 773.465.2600 or lsprtovic@gmail.com.

8: Englewood Branch

Ed Motto: How to deal with Collection. Louie's Chophouse, 4642 W. 103rd St., Oak Lawn. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:30 p.m. Contact: Robin Gallardi, 708.349.4000 or drqallardi@rogers.com.

8: North Side Branch

Walter Janczewski, EA, CHBC: Maximizing Your Marketing ROI and Profit in Today's Competitive Landscape. Devon Seafood Grill, 39 E. Chicago Ave., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Email Ashley Kauffman, northsidersvp@gmail.com, or call Amy Van Fossen, 312.263.5090

8: North Suburban Branch

Rolando Nuñez, DDS: Advances in Adhesive Dentistry. Green Acres Country Club, 916 Dundee Rd., Northbrook. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact: David Rosenbaum, 847.480.1578 or dsrosenbaum@gmail.com.

8: Northwest Suburban Branch

Master's Night. Tricia Crosby, DDS, MS, and Martin Kolinski, DDS: Narrow Diameter Implants with Emphasis on Treatment of the Adolescent Patient. Meridian, 1701 Algonquin Rd., Rolling Meadows. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Bryan Nakfoor, bryannakfoor@gmail.com or 847.392.0330.

Study clubs

Central Lake County Dental Study Club

Meets the third Tuesday of every month at noon, January–November, Grandma V's Pancakes, 10 E. Maple Ave., Mundelein. For information, contact Paul Showers, 847.816.3636.

Chicago Aesthetic Masters, a Hornbrook Group Study Club

Meets monthly, 6:30–8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. For information, call 312.644.4321 or email smilechicago2@aol.com.

Chicago Dental Study Club

Information: www.chicagodentalstudyclub.com or call Forrest Tower at 708.423.0610. Newcomers are free. Please RSVP.

Greater Evanston Dentists Association

Meets the first Monday of every month, noon–1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. For information, contact Roger Nouneh, 847.475.7754.

Hellenic American Dental Society

The Hellenic American Dental Society (HADS) holds several dinner CE seminars throughout the year. Visit www.hads.com for more info.

Uptown Dental Forum

Meets every Friday, 12:30–2 p.m., Whistlers Restaurant, 3420 W. Devon Ave., Lincolnwood. Academy of General Dentistry sponsorship-approved. For information, contact Steven Pearl, 773.262.4544.

Waukegan Dental Study Group

Semi-monthly meeting, noon–2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd., Waukegan. For information, contact Robert Stanuch, 847.336.8080, or Ellis Neiburger, 847.244.0292.

STUDY CLUBS AND NON-PROFITS: Submit your meeting information online at on.cds.org/MyEvent

8: South Suburban Branch

Branch Service Awards Night. Robert Lowe, DDS: What's New in Restorative Dentistry? Hitting the Highlights. Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact: Natacha Herard-Exorphe, exorphe.dds@gmail.com, or Crystal Patel, crystalpatel@gmail.com, or call 708.849.8627.

8: West Side Branch

Marsha Babka, DDS: It's a Small World: Using Magnification in Restorative Dentistry. Barclay's American Grille at the Carleton of Oak Park, 1120 Pleasant St., Oak Park. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact: Larry Williams, lwilli@midwestern.edu or 630.515.6448.

8: West Suburban Branch

Clinic Night. Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact: Andy Wiers, 630.369.2020 or andywiers@yahoo.com.



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branch news

Reports from our nine branches

Englewood Branch

by Denise Hale, DDS

Beth Damas, her husband Scott Kaspar, and their children Caroline and Caden spent Thanksgiving in Disneyland. Beth got to hobnob with *The Black List* actor Harold Cooper on the flight to L.A. Any spoiler alerts Beth? Congratulations to Beth also for being named to the *Chicago Magazine's* Top Dental Specialists for 2016.

Dennis Nowak retired Oct. 27 after 44-and-a-half years of treating patients. He and his wife celebrated by taking their extended family to Disneyworld and on the Disney Cruise for three days. A wonderful time was had by all. The girls were all in awe at seeing the Disney princesses!

Robin Gallardi visited friends in Miami Beach, FL, after Thanksgiving. She's apparently quite the art connoisseur, as she visited several galleries with friends, as well as, music venues. No wonder she had the best painting at our Women's Paint and Pour Party!

Joe Unger, wife Sue, and his daughters did a little tailgating at Soldiers Field for the Illini Game. Go Hawks! Wink, wink!

I hope everyone had a Happy Hanukkah, a Merry Christmas and a Happy Kwanzaa!



ENGLEWOOD: (Top) Members of the Englewood Branch gathered at Beth Damas's Christmas party at the Midlothian Country Club. Pictured (L-R) are Steve Nicorata and his wife Peggy, daughter-in-law Erin Nicorata and son Dan Nicorata – both are dentists. (Left) Carlo Pagni and his wife, Eilis Ryan, MD, and their guest, Cora Borealis. (Right) Beth Damas and her husband, Scott Kaspar.

Got news worth sharing? Submit news and photos to your branch correspondent by April 14 for May/June edition.

ENGLEWOOD

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KENWOOD/HYDE PARK

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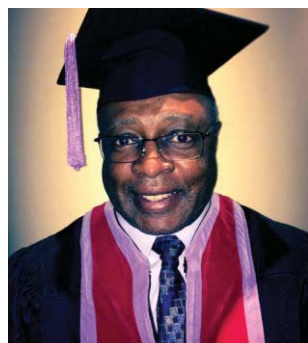


Kenwood/Hyde Park Branch

by Sherece Thompson, DDS

The Kenwood/Hyde Park Branch gathered Dec. 28 at Macy's historic Walnut Room in downtown Chicago for its holiday party.

Darryl Pendleton (left) was inducted into the American College of Dentists at the American Dental Association's annual meeting in November.



North Side Branch

by Agata Skiba, DDS

Alan Boghosian and his wife, Karen Frye, announced the Dec. 2 birth of their grandson, Pearson Marcus Gebauer. The proud parents are Jessica and Marcus Gebauer.



North Suburban Branch
by Maria Fe Corpuz-Bato, DDS

Our branch president **David Williams** (right) received his American College of Dentist Fellowship this past November at the ADA Annual Session in Washington, DC.

Richard Janson was happy to host a full family reunion this past November. It was special to have his daughter from Australia, son from Denver and another daughter from Downers Grove along with six of nine grandchildren all together in one place.

Arash Hosseini recently held a ribbon cutting ceremony for his newly owned practice.

“After a year and a half following my graduation from UIC College of Dentistry, I was fortunate enough to partner up with Dr. Bato at a nice practice in my own



hometown of Gurnee. Dr. Bato served the community well the past 26 years and I look forward to continuing her legacy in this great community. It has been an exciting transition as I eventually formally took over the practice and began rebranding this great practice into Ariata Dental, my vision for the future of dental care.”



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President Profile

David Williams, DDS • NORTH SUBURBAN BRANCH

Education: David Williams earned his bachelor's degree in zoology from Michigan State University and continued on to earn his dental degree from the Case Western Reserve University School of Dental Medicine.

Family and Practice: Dr. Williams and his wife, Diane, live in Evanston. He served as a dental officer in the U.S. Navy Dental Corps at the Great Lakes Naval Training Center and Glenview Naval Air Station. He maintains a private practice in Northbrook.

Outside of dentistry, my interests include: cycling, sailing and gardening.

When I proudly talk about our branch with new members, I tell them:

we consistently have great speakers and you will appreciate the camaraderie at our meetings. We foster both an educational experience and a great social experience.

You will also learn about the most current issues that affect your practice and our profession. One final great opportunity – you can network with colleagues of all ages.



NORTHWEST SIDE: (Top) Josie DiFranco-Bordignon and Niki Rimbis Laskaris enjoyed bowling during the holiday party at Kings Rosemont.

(Bottom) Michelle Bogacki and her staff enjoyed shooting pool.



Northwest Side Branch by Chuck DiFranco, DDS

It was a pleasure to have **Russell Baer** give a presentation on dental implant placement timing and immediate implant restorations at our November meeting. His lecture was rich with clinical and scientific information, and nothing is more exciting than dental implants alongside a steak dinner at Gibsons!

Mark Storer (pictured left) traveled to Lake Placid, NY, to play hockey with members of the 1980 U.S. Olympic Hockey Team that beat the Soviet Union in the "Miracle on Ice" game and went on to win the gold medal. No word on whether he lit the lamp or not, but Mark said it was a blast!

We held our branch holiday party at Kings Rosemont. We enjoyed great food and competitive bowling and billiards.

Congratulations to Kathy Isherwood who retired in December! She worked as a hygienist for **Dave Amedeo** and **Bernie Colonna**, and they wish her all the best.

Sam Grandinetti's four children, Evan, Charlotte, Ben and Violet were all out to support Evan and his football team that won their fall tournament. Evan's impressive skills earned him MVP honors!

Jeff Wittmus recently completed a surgical fellowship at the Misch International Institute of Implantology, calling it his greatest achievement of his 25-year career. Jeff had the honor and privilege to



NORTHWEST SIDE: Nolen Levine with Jeff Wittmus.

have **Nolen Levine** as one of his mentors for the course.

Sal Storniolo has a lot to be proud of. His 18-year-old son Anthony became an Eagle Scout. The ceremony will be in April. His 16-year-old son Frank recently became a black belt in Shotokan Karate, a skill he's been mastering since the tender age of 5!

I'm sure the boys are proud of their dad, too, as Sal was inducted into the American College of Dentists in November during the ADA Annual Session.

Janice Genovese was honored by the Arcolian Dental Arts Society as its Arcolian of the Year at its Christmas party. The event was held at the Park Ridge Country Club. **Kevin King** and **Tony Parker** were there to support their classmate.

President Profile

Chester Klos, DDS • NORTHWEST SIDE BRANCH



Education: Chester Klos graduated in 1976 from the Loyola University School of Dentistry.

Family and Practice: Dr. Klos and his wife, Dagmar, live in Chicago. Dr. Klos served in the U.S. Army for nine years and was stationed in Alaska, Washington and Texas.

He held positions as chief of restorative dentistry, dental company commander, CPR instructor, and was promoted to major. He maintains a private practice with Larisa Spirtovic called Kiss Dental in the Belmont Central neighborhood of Chicago.

Outside of dentistry, my interests include: biking, hiking, my dogs and photography.

I post my photos on Instagram as *@chetkl*.

When I proudly talk about our branch with new members, I tell them: that our branch is very friendly and our membership includes a lot of recent graduates who are finding the benefits of being active in the Society. I am particularly excited about our lecture program and am most pleased it will be at Gibsons. Additionally, a significant number of our members are involved in organized dentistry, the State Board and dental education. These contacts have been invaluable to me over the years.



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**VISIT US AT BOOTH 1336
CDS MIDWINTER MEETING**



Michele Bogacki's daughter Natalie completed another successful sailing season this fall for the JV Sailing team at Loyola Academy. She competed in regattas in Chicago, Michigan, Wisconsin and San Diego. Natalie's sister Olivia is finishing up 8th grade at St. Juliana's and looking forward to attending Loyola Academy as well next fall. The family spent the Christmas holiday soaking up the sun in Ambergris Caye in Belize. Nice way to relax and recharge!

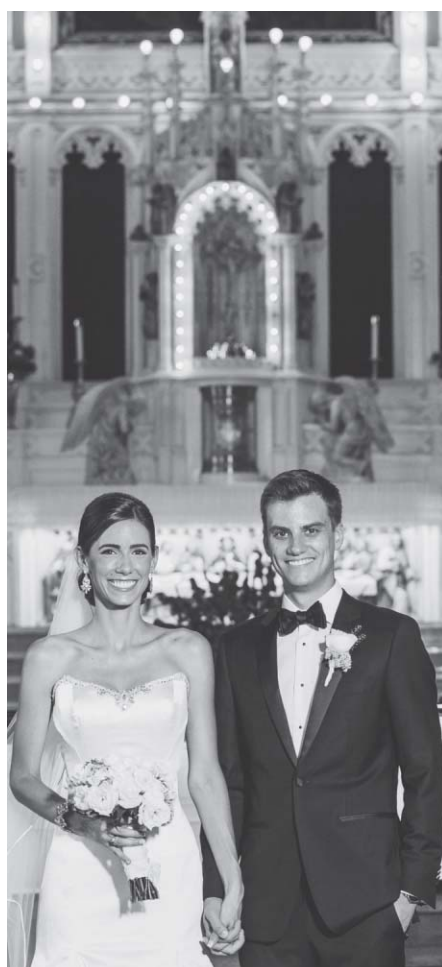
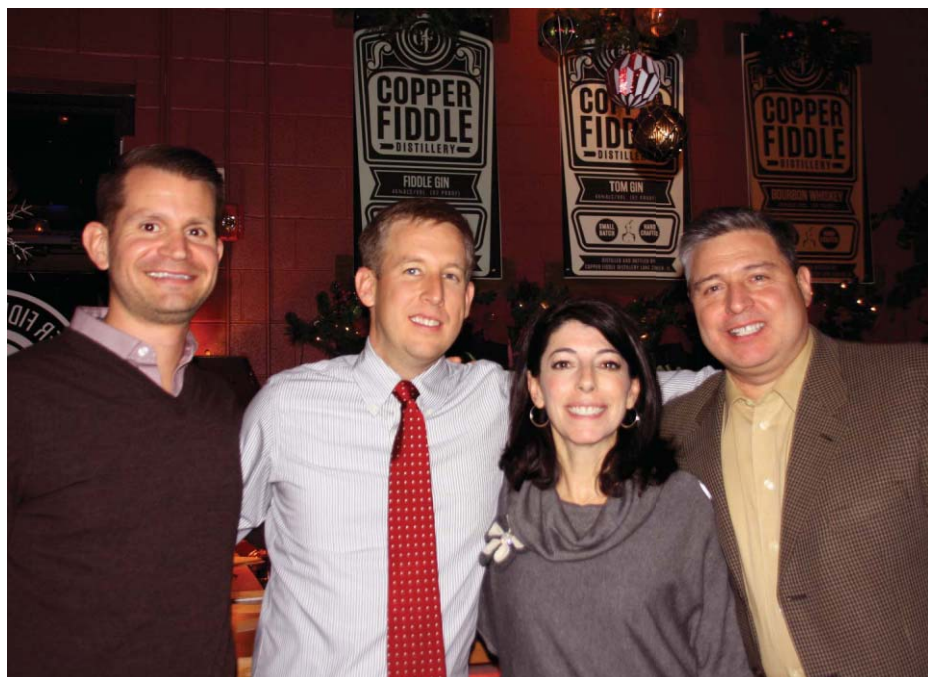
We are saddened to hear of the passing of **Joseph Gowgiel**. He will be remembered as one of the most revered instructors at the Loyola University School of Dentistry.

Northwest Suburban Branch by Sylvia Deek, DDS

We gathered Dec. 3 for some holiday cheer with our Bourbon and BBQ Event at the Copper Fiddle Distillery in Lake Zurich. Members were given a tour of the facility, where we learned how they distill bourbon and gin. The tour was capped off with a tasting of their products and a delicious down-home barbeque from Rock n' Ribs.

To pay it forward, members brought in non-perishable food items for the Lake County Caring Women's Connection Holiday Food Drive! This was a good warm up for the holidays.

Melissa Davis and **Jeff Langefeld** were married Sept. 6 at Holy Family Church in Chicago. They celebrated with family and friends at a reception at the Palmer House Hilton. Both are recent graduates of The University of Illinois at Chicago College of Dentistry and are active branch members.



NORTHWEST SUBURBAN: The branch holiday party was held at Cooper Fiddle Distillery in Lake Zurich. Pictured (top) are Bryce Larson, Chris Hall, Vicki Ursitti and Joe Baldassano.

(Above) Sylvia Deek with her husband Samer Zabaneh.

(Left) Melissa Davis and Jeff Langefeld were married in Chicago's Holy Family Church.

South Suburban Branch

by W. Brent Stanford, DDS

Best wishes for a happy and prosperous New Year.

Crystal Patel and **Natacha Exorphe** recently traveled to Carlsbad, CA, to attend a dental implant seminar at the invitation of South Suburban oral surgeon **Joe Baptist**. They enjoyed both the seminar and the weather.

Kevin Patterson and his wife, Jean, are now empty-nesters, but were delighted to have both sons home over the holidays. Son Mark is a junior at the University of Illinois and son Scott has been living and working in Germany near Frankfurt.

Pediatric dentist **Generand Algenio** spent his holiday with family at Walt Disney World in Florida.

Loren Feldner enjoyed the holidays in Vail, CO, where his daughter Alexandra taught him how to ride a snowmobile.

And finally **Robert Manasse's** wife, Johanna, reports that Bob has really started to unwind since retiring to Asheville, NC, but that he misses the snow and cold runs along the lake.



SOUTH SUBURBAN: (Top) Loren Feldner and his daughter Alexandra.

(Bottom) Professor Phil Schefke with recent Midwestern University graduates Kristin Zivrev, Samantha Kufta, Elena Zakharian and Anna LaFuente at a holiday party at Greek Islands.

West Side Branch

by Richard Kohn, DDS, and Michael Santucci, DDS

In November, **Sharon Horwitz** was on the NPR hit podcast *How to Do Everything*. She answered dental questions from listeners. Thank you Sharon for your time and talent.

Gary Alder said his grandson Mathew was keeping the Turkey Bowl tradition alive. The Alder family enjoyed great food and conversation followed by one of the few Bears victories – over Green Bay. Can it get any better?

Michelle Jennings and **Richard Kohn** celebrated Rick's birthday recently by

each creating a glass art piece under the guidance of artist Robert Fritz at his private studio in Lombard.

The glass pieces are heated to a molten stage of around 2,000 degrees Fahrenheit and then color and design have to be fashioned and shaped. The completed pieces are then annealed for 24 hours before you have your creation in hand.

This was the third session Michelle and Rick have completed and they have seen a definite improvement in their technique.

Barb and **Mike Santucci** shared in the baptism of their grandson Renny Mick. He didn't care much for the water over his head, but did very well after that.

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President Profile

Douglas Chang, DDS
WEST SUBURBAN
BRANCH



Education: Douglas Chang earned his dental degree in 2006 from the University of Iowa College of Dentistry.

Family and Practice: Dr. Chang and his wife Kristin have quadruplets – Annabelle, Elliott, Emma and Grace. He practices at Chang Dental Center in Lisle.

Outside of dentistry, my interests

include: cooking, skiing, golf and beautiful, warm beaches. But I spend most of my time picking up after my four kids.

When I proudly talk about our

branch with new members, I tell

them: ours is the largest and fastest growing branch. We have excellent programs every year and we get together to enjoy delicious meals and camaraderie. Our members are welcoming and caring and supportive of organized dentistry. Due to our size, we have a great mix of GPs, specialists and educators, as well as a great diversity of age, ethnicity and gender. This makes for a unique and exciting experience.



WEST SIDE: (Top photos) Michelle Jennings and Richard Kohn worked together to create a glass art piece at artist Robert Fritz's studio in Lombard.

(Bottom) Mike Santucci (third from right) and his family celebrated the baptism of Mike's grandson.

West Suburban Branch by Daniela Brzozowski, DDS

After our short holiday hiatus, we look forward to a new year of exciting events. Doubtless you will meet many branch members at the Midwinter Meeting.

Our upcoming Clinic Night organized by **Alex Figueroa** is sure to be entertaining and informative. Clinic Night always provides an interesting interactive modality for our CE.

Bill Hamel's son Phillip was honored in the fall of 2014 White Coat Ceremony at Midwestern University. He is currently in his second year of dental school and plans to join Bill in practice upon graduation and licensure.

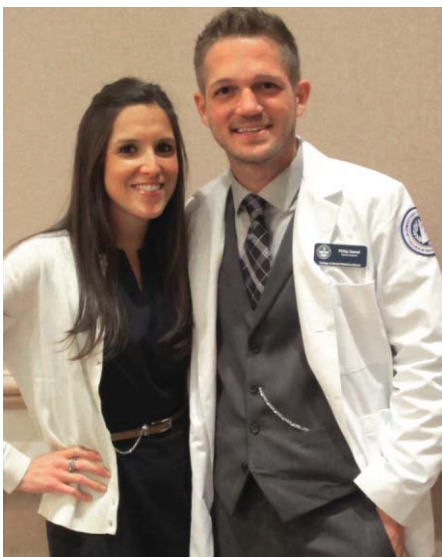
Patrick Blaney completed his 18th dental mission trip this past summer to Baudin, Haiti.



The Baudin Haiti Fund – a non-profit started by **Dave Schubert** of Plainfield – runs a well-equipped clinic called Gras a Dieu. Typically four mission trips are organized per year.

If you are interested in participating or want to learn more about this exceptional service opportunity, please email Patrick at blaneydds@yahoo.com or call 630.969.1901. Patrick will be heading back to Haiti June 2-10.

Pamela Johnson recently accepted the position of vice president of the Illinois Orthodontic Alumni Association. Congratulations!



WEST SUBURBAN: Bill Hamel's son Phillip Hamel with his girlfriend, Josephine O'Hagan.

Marge and **Don Kipper** have been busy lately. After a busy 2015 in which they served as dinner dance co-chairs for the ISDS 150th Annual Session, Don also was the entertainment chair for the 150th CDS Midwinter Meeting.



WEST SUBURBAN: (Left) Patrick Blaney went on his 18th dental mission trip to Baudin, Haiti in June. Pictured from left are Gaelle (a Haitian citizen the group is sponsoring for dental school), Teresa Hummel (Patrick's hygienist), Laura Schubert, Dave Schubert, Pat Blaney, Laraque St. Louise (interpreter), Tony (a Haitian citizen the group is sponsoring and a sophomore in dental school) and Wilbert Duvalage.

(Above) Patrick Blaney with dental assistant Kelsey Marks.

The Kippers then scouted ADA meetings in San Antonio and Washington, DC, and the Hinman and Greater New York dental meetings. They also traveled to Savannah, GA, for their dental hygienist's destination wedding. All provided memories to last a lifetime!

Stephen Sum had an interesting foray into the world of canine dentistry.

About a year ago his yellow lab, Zoomer, had fractured his third premolar. This led to an acute abscess that manifested itself as a swollen area under his left eye. At Steve's dental office, he taped two human X-rays together, held it in Zoomer's mouth, and his assistant shot a PA.

Steve found the PARL to confirm the tooth. Zoomer's vet prescribed him clindamycin for five days prior to his extraction. Meanwhile, Steve's great friend **Greg Stevens** provided him with desolvable sutures (Would you want to take the sutures out of an awake dog's mouth?) and a large burr (typically for third molars) to section Zoomer's third premolar. The vet put him under IV sedation and Steve proceeded to section, extract, curette, trim the bone and suture. It was quite an adventurous afternoon.

Zoomer is doing great today with no ill effects. Steve's friends ask about possibly placing an implant to replace the missing tooth. The dog has thirty-eight teeth, he can do without one.

Thanks for making 2015 an amazing year of dental camaraderie. I look forward to seeing you all in 2016! ■



WEST SUBURBAN: (Top) Stephen Sum removed the fractured third premolar on his yellow lab, Zoomer, with the help of Greg Stevens and Zoomer's veterinarian.

Paulina Sawicki and Dean Nicholas – faculty at the Midwestern University College of Dental Medicine – introduced their students Kristen Gable, Mohammad Dogar and Huy Tran to fellow branch members, including Keith Guzaitis.

Follow the Chicago Dental Society at the Midwinter Meeting online and in social media

CDS encourages all members to watch our social media channels in the days and weeks leading up to the Midwinter Meeting for news and tips that will affect your experience at McCormick Place. The 2016 Midwinter Meeting app includes direct links to all six of our channels, or you can follow them individually:

- Read about meeting features on our blog, Open Wide: www.cds.org/blog
- Look for announcements on Facebook: facebook.com/ChicagoDentalSociety
- View event photos on Flickr: on.cds.org/CDSflickr
- Learn about your colleagues and speakers on LinkedIn: on.cds.org/linkedin
- Find and post meeting updates on Twitter, using #cds16: twitter.com/Chicago_Dental
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new members

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Gniadek, Brian

University of Illinois, 1991
2056 E. Grand Ave.
Lindenhurst
North Suburban Branch

Haxhia, Enida

University of Missouri, 2014
183 S. Bloomingdale Rd.
Bloomingdale
West Suburban Branch

Hong, Sung

University of North Carolina, 2010
278 Spring Creek Cir.
Schaumburg
Northwest Suburban Branch

Deceased members**Chaiken, Irwin**

University of Illinois, 1958
400 E. Randolph St.
Unit 1403
Chicago
South Suburban Branch
Died Jan. 9.

Sherwood, William

University of Illinois, 1950
563 Pheasant Ct.
Grayslake
North Suburban Branch
Died March 2.

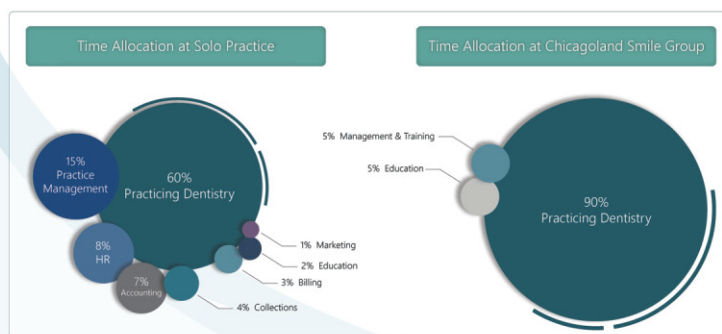
Correction

In the December 2015 issue of the *CDS Review*, incorrect information was pulled from the ADA database that listed Englewood Branch member Anthony Gambra as deceased. CDS regrets this error.

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DENTAL OFFICE FOR RENT on Ogden Avenue in Naperville at River Valley Plaza. 1,617 square feet, newly remodeled. Beautiful view of the Naperville bicycle path at the DuPage River. Call Basil, 630.852.4125.

HIGHLAND PARK: prestigious Ravinia area. Two-story dental-professional building for sale, great for dentist user with great income. Or equipped dental office for lease, reasonable rent, with possible option to buy building. 847.502.3671.

ARLINGTON HEIGHTS FOR RENT: Dental office for 36 years in a very visible, free-standing building opposite the park with year-round swimming pools and school. Walking distance to the post office, library, racetrack, court house and Metra with on/off street parking. Updated in 2014. Turnkey ready. 847.392.1213 or ahpodiatrycenter@comcast.net.

For Sale by Owner

MILWAUKEE –GREAT OPPORTUNITY: Partner motivated to sell his portion of well-established up-to-date practice. \$280,000 valuation. \$190,000 asking price. Selling partner is starting endo residency in July. Paperless, Digital PAN, Dexis, and Dentrax. Four-day work week. Potential for complete buyout of other partner in very near future. Please contact drkugla@hotmail.com or call 414.559.5350.

WEST SUBURBAN ENDODONTIC PRACTICE for sale. Owner willing to stay for transition period. Excellent referral base with large draw from surrounding communities. Five operatories with scope, digital radiographs, new equipment and cabinets. Contact Mark Pesavento 708.447.8399.





GORGEOUS OFFICE
GROSSING \$900,000 FOR SALE
 Eight-op office in a busy strip mall. Beautiful modern build-out and equipment. North side of Chicago. This is the one you've been waiting for. Won't last long.
 Email toothdocrv@gmail.com

HIGHLAND PARK PRACTICE FOR SALE: Located in a modern office building in this upscale North Shore city. Equipped and furnished. Owner is retiring. Email lermandds@aol.com.

YORKVILLE OFFICE FOR SALE: Dentist relocating. Three chairs. Digital pan, cephalometer and sensor. Turnkey with recall parts. Very visible and great location. Three year ave. Collection is \$234,000. Please email yorkvilledentist@gmail.com.

PRACTICE FOR SALE: Well-established northwest suburban dental office. Very busy, visible location. Seven operators. Grossing \$550,000+ on three days per week and one Saturday per month. PPO/fee-for-service. Call 630.825.8252.

MODERN OFFICE BUILDOUT FOR SALE: Upscale office space (without patients), professional building, north Chicago suburb. Includes newer autoclave and two dental units, suction and compressor. Asking \$35,000 or best offer. Call 847.942.8814.

ELGIN OFFICE: Beautiful dental office in Elgin located in a busy location with great visibility. Office has five plumped operatories. Grossing over \$220,000. Great starter practice with huge income potential. Ideal office for a young graduate or a specialty practice. For information, email dmdpractice4sale@gmail.com or call 630.842.3705.

BUILD-OUT FOR SALE: Beautiful, equipped, spacious three ops in the center of Glenview. Great visibility, Gendex X-ray unit and digital Panorex, sterilization, lab and doctor's office. Great practice to start new or transfer existing patients. Contact via email: allaaverdds@yahoo.com.

WEST SUBURBAN OFFICE FOR SALE: West suburban two-operator office for sale. Good location with parking. Average \$475,000 per year. Good existing patients. Call between 7 p.m. and 10 p.m. for details. 630.418.9055.

WAUKEGAN PRACTICE FOR SALE: Near Gurnee. Two ops, ready for a third. Two day practice for 20+ years. All digital. Very low rent. Motivated seller. Email jooplant@gmail.com.

For Sale by Broker

WESTERN SUBURBS OF CHICAGO: Two practices, one dentist/owner with high-growth potential due to current part-time hours. Both in high-traffic locations. Won't last, call for more details. Contact representative Al Brown at 630.781.2176 or email al.brown@henryschein.com. #IL108 and #IL109.

ADS MIDWEST – ENDORSED BY ILLINOIS and Missouri State Dental Societies. Contact Peter J. Ackerman, CPA, CVA, at 312.240.9595, peter@adsmidwest.com or adsmidwest.com.

SELLERS NEEDED. Never has the market been stronger! Call for a free consultation if you are considering a transition or sale!

ORTHO: Two locations, \$1.2 million collections. Excellent opportunity with upside.

CHICAGO, NEAR MIDWAY: \$350,000, high-visibility strip center. Strong hygiene. Significant growth potential.

CHICAGO BRIDGEPORT: \$300,000, three newer ops. Great starter. \$150,000 sales price.

ORLAND PARK: Four ops, \$500,000. Sold!

SOUTH SUBURB: \$580,000, mostly FFS. Beautifully equipped, free-standing building.

FAR SOUTH SUBURB: \$1.2 million, 50% overhead. Strong hygiene. \$450,00 net after debt. Net 60% of doctor production after debt service.

SOUTHWESTERN SUBURBS: \$850,000. Pending.

WEST CHICAGO: Pending.

WESTERN SUBURBS: \$350,000, beautiful three-op digital practice for sale with condo.

WESTERN SUBURBS: \$500,000 FFS collections, three ops. Excellent hygiene program, conservative/preventative.

WESTERN SUBURBS: FFS, \$2.4 million. Pending.

DEKALB: New four-op facility. \$500,000 collections. Fantastic upside potential.

NILES: Four-op facility. Priced to sell.

PROSPECT HEIGHTS: Desirable location, \$250,000. Four ops, 2,000 square feet in a busy strip center. Must sell now!

NORTH SHORE: \$1.5 million. Sold!

EVANSTON: Beautiful two-op, newly equipped and built-out facility only.

ROCKFORD: \$350,000, digital office. Condo for sale with practice.

UNIQUE DENTAL OFFICE OPPORTUNITY: Dental building in Mid-Metro (\$380,000) Peoria with 13 plumbed operatory spaces. Perfect for specialist, multi-specialty or dental group offices. If you are creative and see yourself as more than a lone dental practitioner this is the building and location for you. Chicago and St. Louis only 2+ hour drives. See: <http://www.crelisting.net/LMe9SAw8Q>.

SOUTHWEST SUBURB OF CHICAGO: OMS practice grossing \$556,000 per year with limited hours. It is located in highly populated area with well-established referral base. Excellent growth opportunities. Contact Henry Schein Professional Practice Transitions representative Al Brown at al.brown@henryschein.com or call 630.781.2176. #IL110.

PRACTICE FOR SALE – WESTERN SUBURBS of Chicago: Four-op practice and building for sale in ideal downtown location on main street. Has specialists coming into practice and separate residential apartments, provide good rental income. Contact Henry Schein Professional Practice Transitions representative Al Brown at 630.781.2176 or email al.brown@henryschein.com. #IL107.

NAPERVILLE PRACTICE FOR SALE: Dentist is retiring and motivated to sell. Established practice with two treatment rooms. Great location in downtown Naperville. \$300,000 average gross. Contact: Jim Plescia, 630.890.6074, jplescia@e-ppc.com, www.e-ppc.com. Professional Practice Transitions.

CHICAGO HEIGHTS PRACTICE FOR SALE: Four modern treatment rooms, digital X-rays. Can expand to five. Free-standing building. Average gross \$440,000. Contact: Jim Plescia, 630.890.6074, jplescia@e-ppc.com, www.e-ppc.com. Professional Practice Transitions.

CHICAGO/NORTHSIDE, PRACTICE FOR SALE: Great Location with store front visibility. Three good size treatment rooms with Eaglesoft/digital. Average gross: \$476,000. Please contact: Jim Plescia, 630.890.6074, jplescia@e-ppc.com, www.e-ppc.com. Professional Practice Transitions.

SOUTH HOLLAND PRACTICE FOR SALE: Well-established. Four nice size equipped operatories, fifth one is plumbed. Great location and office design. \$350,000 collections, part-time. Please contact: Jim Plescia, 630.890.6074, jplescia@e-ppc.com, www.e-ppc.com. Professional Practice Transitions.



CHICAGO PRACTICE SALES: 773.502.6000 or www.chicagopracticesale.com. Visit us at the Mid-winter Meeting in Booths 1614 and 1615!

LOOKING FOR A SECOND OPINION ON A PRACTICE PURCHASE? We love to help buyers with due diligence! Email us at www.chicagopracticesale.com for more info!

ILLINOIS PRACTICES FOR SALE:

CHICAGO, PILSEN : Two ops on a corner at street level. Very low rent. Adjacent space available for expansion. Owner retiring.

CHICAGO, STREETERVILLE: Great marketing location. Four ops, plumbed for two more. Newer build, low rent. Stunning build! 100% FFS. Have to see it!

CHICAGO, NORTH: Three ops on a busy street. Collections: \$650,000. Mainly PPO/FFS, a few DMO plans. Newer build-out. Digital and paperless. Building available for purchase.

CHICAGO, ROGERS PARK: Two ops plus a full lab on a busy street.

CHICAGO – NEW! Three ops in a stand-alone building. Bilingual Polish-speaking doctor preferred, but not necessary.

CRYSTAL LAKE: New price! Four ops, expandable to six. \$270,000 collections. FFS and PPO. Street level condo for sale. Sleek cherry and white décor with Adec equipment.

FAR NORTHWEST SUBURBS: Newly renovated stand-alone dental building for sale. Great price. Move-in ready!

GLENVIEW: Three-op build-out. Move-in ready. Equipment stays. No patients.

HINSDALE: Four ops in a professional building. Ready to start working tomorrow! Great natural sunlight. Clean and neat!

NAPERVILLE: Four ops in a stand-alone building. Specialists on staff. Collections: \$1 million. Turnkey.

LAKE IN THE HILLS: Sold!

MT. PROSPECT: New! Two ops at street level. Clean and neat. Collections: \$270,000. Condo available for purchase. Very reasonable!

SOUTH ELGIN: New listing! Four ops in an upscale strip center. Beautiful build-out. 100% FFS. Adec equipment. Large windows in each op!

WHEELING: Four ops in a stand-alone building, expandable. Collections: \$1 million. Newer build-out and equipment. Building available for purchase. Seller will associate post-sale.

CHICAGO BRIGHTON PARK: New listing! Five ops, plumbed for three more. Collections: \$750,000+, Pan/ceph, FFS/PPO. Building available for purchase. Mortgage payment less than rent. Bilingual Spanish-speaking staff. Great opportunity!

This ad continues at top of next column »

INDIANA:

DYER: 10 ops in a street-level stand-alone building. Collections: \$1.5 million. Pan/ceph and iCat Cone Beam 3D Scanner. Building available for sale. High new patient flow.

CAN'T FIND AN OFFICE TO BUY? A start-up can be a great alternative. Visit our portfolio of successful, customized start-ups at www.cuttingedgepractice.com or call Wendy at 773.502.6000 or Sharon at 847.370.9131.

CHICAGO DENTAL BROKER: Call now for details. Many new and also private sales. Dr. Rob Uhland 847.814.4149. The only dental brokerage locally owned and operated by a dentist and CDS member. www.chicagodentalbroker.net.

FEATURED LISTINGS:

- Northwest Suburban:
- Four-op power-house, \$1,000,000 per year. Low overhead. Won't last.
- West Suburbs:
- Three-op money-maker. Great location, overhead is low.
- North Shore opportunities. All new: Office sharing. Cut your overhead and headaches. Work smarter with a buyer that is built in.
- Starter practice, three ops, mostly pedo. \$250,000 gross
 - Starter practice/chart sale. Doctor to stay on for a year.
 - Combination- North Shore/Chicago offices. Doing \$330,000+ fee-for-service. Upside huge.
 - All fee-for-service and four ops. Doctor wants to stay o with work agreement. Oral surgery. Great location and \$\$\$. Real estate also.
- Northwest Suburban: four-op power-house, \$1,000,000 per year. Low overhead. Won't last.

Positions Wanted

GENERAL DENTIST SEEKS PART-TIME POSITION: Five years of experience, great work ethic and quality-oriented. Interested in working one-two Saturdays per month. CV and further information available upon request at mr1887@nyu.edu.

GENERAL DENTIST: Over 20 years experience. Illinois license. Invisalign-certified, oral sleep appliances, molar endodontics, Dawson-trained Phases 1 and 2. Looking for associateship/buy in. Email br47114@gmail.com.

Opportunities

ORAL SURGEON: Unique opportunity to practice at state-of-the-art comprehensive care facility in Glenview. Fee-for-service/PPO only. Needed three to four times per month (Wednesdays/Saturday) with significant growth potential. Compensation: 50 percent. Email glenviewdmds@gmail.com.

DENTAL DREAMS: Earn \$230,000/year on average plus benefits while providing general family dentistry in a technologically advanced setting. Dental Dreams desires motivated, quality-oriented associate dentists for its offices in Chicago and surrounding suburbs, DC, LA, MA, MD, MI, NM, PA, SC, TX, and VA. New grads encouraged, great place to start your career. We have full-time, part-time, and Saturday only schedules available. Call 312.274.4524, email dtharp@kosservices.com, or fax CV to 312.464.9421.

GENERAL DENTIST: Family Dental Care. Full- or part-time. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95 percent fee-for-service. No Public Aid. 773.978.7801 (ask for Laura) or email personnel@familydentalcare.com. familydentalcare.com.

GENERAL DENTIST: North side, community-based dental group has position available for personable general dentist with skills and interest in treating oral surgery patients. Very busy practice with excellent earning potential. Please send CV to toothgroup@comcast.net.

GENERAL DENTIST NEEDED at our Kenwood office 4-6 days per month. We are a newly constructed state-of-the-art office. Applicant should have at least two years of experience after dental school or residency. Applicant must have great clinical and communication skills along with a welcoming chairside disposition. Please send résumé to ivorydentaldocs@gmail.com.

PEDIATRIC DENTIST NEEDED for multi-location group practices. Please email résumé to aqel4@msn.com.

ORTHODONTIST NEEDED: Must be board eligible. Established part-time suburban orthodontic practice. Reply in confidence to dentistresumes3@gmail.com.

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Tonya Lanthier, RDH
CEO, DentalPost.net



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ORAL SURGEON WANTED for West Town-located dental group treating management problem patients and those needing oral surgery with IV sedation and general anesthesia. Busy practice with statewide referral base. We accept most insurances, including managed care plans and Medicaid. If you have an interest in treating a highly underserved community as well as excellent compensation, please send your CV to Nidza at toothgroup@comcast.net.

ORTHODONTIC ASSISTANT WANTED: Very busy Arlington Heights practice looking for experienced orthodontic assistant three Sundays a month. Spanish speaking preferred. Call Dr. Oscar at 224.764.2611.

ORAL SURGERY AND ENDODONTIST: Associates wanted. Excellent opportunity to join an established multi-specialty practice with offices in Chicago and southwest Chicago suburbs. The right candidate will enjoy a guaranteed lucrative compensation package plus bonus, malpractice, 401(k) and health insurance. You will work out of both locations giving you an opportunity to develop advanced diagnostic and treatment skills while growing professionally. Email résumé for consideration to mandy8jones@gmail.com.

ORTHODONTIC ASSISTANT / BILLING specialist needed for north and south side Chicago locations. Please email résumé to aqel4@msn.com.

GP ASSOCIATE IN PLAINFIELD: We have a great opportunity for a doctor, who would like to provide quality care, using latest technology and support from a well-trained team. Part-time/full-time. pdentaljob@yahoo.com.

FULL-TIME DENTISTS WANTED: Chicago, Aurora, Joliet and Blue Island. Gain experience and increase your speed. Owners love to teach how you can do exam and fillings well (and in a timely, efficient manner), comprehensive pedo, surgical extractions and more. Work on patients who appreciate you by treating Medicaid, PPO, fee-for-service mix. Associates make average of \$200,000 and several have become partners. The owners are pretty cool and very supportive of their associates, no matter your skill level. Don't believe it?...ask the associates. Owners treat associates and staff like family; offices are clean and organized. We pay malpractice insurance. Recent graduates welcome too. Please email résumé (as Word or PDF attachment only or paste résumé in email message). Please email résumé to dimitri_h@hotmail.com.

LOCUM TENENS/FLEXIBLE OPPORTUNITY: Passionate for patient care and want a flexible schedule? We seek experienced dentists to fill daily/weekly/monthly locum tenens needs to cover leaves and extended vacations. Perfect for dentists wanting to pick up extra hours. May involve travel with overnight stays. Typically includes 32-36 hours/week when needed. Competitive pay. You have complete freedom to work as many or as few locum sessions as you'd like. Opportunities available with Midwest Dental (WI, MN, IA, IL, KS, MO), Mountain Dental (CO, NM) and Merit Dental (PA, OH, MI). Contact Carly Ruffedt, 715.225.9126, cruffedt@midwest-dental.com. Learn more about us: www.midwest-dental.com; www.mountain-dental.com, or www.mymertidental.com.

ENDODONTIST OR ENDO RESIDENT NEEDED one day a month at south side Chicago location. Please email résumé to aqel4@msn.com.

PART-TIME DENTIST: Long-term growth position. Opportunity to practice fine dentistry, be mentored and build a practice in the northwest suburbs. Multi-specialty group practice seeks generalist to grow into full-time within three years. Send résumé to dentistresumes3@gmail.com.

ASSOCIATE DENTIST NEEDED

We are looking for a full-time, enthusiastic dentist to join our state-of-the-art facility in Rockford. We are a private practice, and as an associate dentist you will work with full autonomy. We are offering a very aggressive compensation package.

Saima Yusaf, DDS
607.425.8450 • oyusaf@gmail.com

PART-TIME ORTHODONTIST OPPORTUNITY

Looking for an orthodontist looking to join our growing group in the South Loop of Chicago. We have active patients and plenty of patients waiting to start ortho. We look forward to hearing from you.

Please email
areznikov@dentalgroupofchicago.com.

WELL-ESTABLISHED DENTAL CLINIC in Chicago seeks experienced dentist in extractions and root canals. Part-time.

If you are available, please call us at
773.376.2777.

GENERAL DENTIST – PART-TIME: A fast-growing practice with strong patient base located in Aurora is looking for part-time general dentist. We offer great working environment with state-of-the-art equipment. Accepting PPOs/All Kids/fee-for-service/Medicaid. Will sponsor H1 Visa and Green Card for right candidates. Email résumé to dentalresume303@gmail.com.

ORTHODONTIST NEEDED: Wonderful northwest suburb clinic. Excellent staff support and large patient base (PPO, fee-for-service, Medicaid). Must be an existing PPO, Medicaid provider. One to two days per week. Please email onedentalcareer@yahoo.com.

ENDODONTIST – CHICAGO: Family Dental Care. Full- or part-time. Seeking endodontist or endodontist resident. Very high-income potential. Currently five locations and growing. 95 percent fee-for-service. No Public Aid. Call 773.978.7801 (ask for Laura) or email personnel@familydentalcare.com. www.familydentalcare.com.

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Offices in Chicago, south, far north, and west suburbs. Our valued dentists earn on average \$230,000/year with benefits. New grads encouraged. We have full-time, part-time and Saturday-only schedules available.

CALL: 312.274.4524
EMAIL: dtharp@kosservices.com
FAX: CV to 312.464.9421

PEDODONTIST NEEDED

Webster Dental Care, a *Chicago Tribune* Top Workplace five years in a row, is seeking a pedodontist four days a week to work in our Lakeview, Portage Park and LaGrange Park offices. \$800 per day guarantee.

Reply to: **Dr. Steven Rempas,**
webdental@aol.com.

ENDODONTIST: Busy state-of-the-art multi-specialty practice in Chicago's western suburbs requires endodontist (currently with two endodontists and one periodontist) on a full-time or part-time basis. Office is equipped with CBCT and microscopes in every operatory. Good compensation and opportunity for future ownership. Please email dentaljob87@gmail.com, if interested.

PART-TIME OR FULL-TIME DENTISTS NEEDED for a Chicago dental office. Convenient location in the city. Base salary or percentage of productivity. Please email résumé to aqel4@msn.com.

ASSOCIATES WANTED: Are you an orthodontist, a general dentist or a pediatric dentist looking for a rewarding position with a fast-growing, high-tech fun group of professionals? Our fee-for-service premier south suburban Chicago group practice is looking for just the right people to join our team as we expand our current location to better serve our patients and our community. Positive caring attitudes, exceptional communication skills and the desire to make a difference are a must. Please email your résumé to ddsjob456@gmail.com.

ASSOCIATE / PARTNER

Outstanding opportunity for a quality focused general dentist to buy into a fee-for-service practice in the western suburbs. Established patient based, well-trained team, \$1 million+ practice.

Owner plans to move into partial retirement in 2018, and full retirement in 2020. State-of-the-art facility, uncompromising care and a veteran DDS willing to mentor. Forward your CV for consideration.

dentalapplications6448@gmail.com

DENTIST NEEDED – FULL-TIME

Webster Dental Care is seeking a general dentist for our newest office in Highland Park. Four days, including Saturdays.

Send résumé to **Dr. Steven Rempas:**
webdental@aol.com

DENTIST: Established Chicago community-based group practice has position available for enthusiastic, personable individual. Someone who enjoys working with a diverse population and is comfortable with oral surgery on adults. Multi-doctor office and large, friendly staff. Send CV to Nidza at toothgroup@comcast.net.

ORTHODONTIST WANTED: Ethical and charismatic orthodontist wanted two days per week in Crystal Lake and Rockford. You must practice using straight-wire technique and be efficient with your mechanics. \$1,250 per day compensation plus production bonus. Please email your résumé to chicagoorthojob@gmail.com.

SOUTHWEST MICHIGAN – ASSOCIATE POSITION. Full-time opportunity at a brand new facility. This fee-for-service position will be available starting July 1. Please submit your résumé to 2015dentaljob@gmail.com.

PART-TIME AND FULL-TIME ASSOCIATE: Vernon Hills. Family dental practice seeks full-time and part-time associate general dentist. 50 percent PPO, 50 percent fee-for-service. Schedule negotiable, but must include Saturdays. Submit CV to recruitment@dentalcareproviders.org.

ASSOCIATE DENTIST WANTED NEAR GRAND Rapids, MI. We are seeking a third associate dentist for our busy and growing 34-year practice near Grand Rapids, MI (the city of Wyoming). Must be competent and proficient in restorative dentistry, including root canals. Our established and growing practice is in a new facility situated in an ideal location overlooking a golf course in a mature, growing suburb. The city is known for being conservative, clean and economically thriving. We believe in only win-win relationships. We are open to all financial arrangements, including ownership. All inquiries will be kept strictly confidential and we will respond within 48 hours. My references from local dental specialists are available upon request. Contact Rich Despres, DDS for more information. Email: richdespres@yahoo.com. Cell: 616.813.2556.

ASSOCIATE DENTIST: General practice in Andersonville (Chicago) is in need of part-time general dentist. Flexible days available. High-income potential. Fully computerized, PPO office. New graduates welcome. Please contact Mr. Alexan at 312.671.3375. Email your résumé to youbertalexan@att.net.

PART-TIME GENERAL DENTIST POSITION: Established modern practice looking for a part-time associate. Fully digital paperless in the near-north suburb. PPO and fee-for-service, looking for an experienced dentist, comfortable with all aspects of dentistry, Polish speaking is a plus. Please contact us at dentalofficechicago@gmail.com.

DENTIST – THREE-DAY WORK WEEK: Earn up to \$250,000+ per year. Want to work three days and get paid equivalent of five? Seeking associate dentist Tinley Park. Work 6 a.m. to 8 p.m., with four days off. We are a fast-growing, privately owned, seeking a talented and enthusiastic associate dentist. Your income potential is essentially limitless. Fast-growing. Enjoyable, respectful and professional environment. Newest, most advanced instruments. Your role will be vitally important to keeping our practice running smoothly and maintaining the patients highest level of dental health. Email performancedentalcare@gmail.com.

ASSOCIATE DENTIST – PEORIA: Full-time opportunity in Peoria. Modern facility with well-established client base. Excellent earnings, great benefits and relocation assistance. Email résumé bames@dentalcarealliance.com, learn more at www.dentalcarealliance.com.



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Contact us at careers2@manushealth.com or call Skip Heizer at 847.283.8700 ext 200

GENERAL DENTIST WANTED: Our general dentist practice in Spring Grove is looking for an immediate part-time general dentist for a couple days a week, possibly every other Saturday. Please email your résumé to idealacctg1@gmail.com.

GENERAL DENTIST: Private fee-for-service practice seeks outstanding dentist to join excellent team. Thursdays and/or Fridays with potential additional days/hours, Rockford. Send your CV, practice philosophy and future goals to health1stds@gmail.com

GENERAL DENTIST: Hiring full-time dentist, Monday to Thursday. Located in south suburb of Dolton. Must be energetic and be able to do molar endodontics and extractions. Diverse patient base, PPO, Medicaid, HMO. Great opportunity to gain experience as a sole provider. Send résumé to atocd1@yahoo.com.

ORTHODONTIST NEEDED: Wonderful northwest suburb clinic. Excellent staff support and established multicultural patient base (PPO, fee-for-service, Medicaid). Must be an existing PPO, Medicaid provider. One day per week to start. Please email onedentalcareer@yahoo.com.

ENDODONTIST: Our state-of-the-art office is looking for an associate for part-time position to join our Chicago location. We are expanding and need team members who compliment our existing fantastic team. Please email résumé to dentaloffice7011@yahoo.com.

FULL-TIME GP: General dentist wanted for brand new digital/paperless offices in Chicago. All Kids/fee-for-service/PPO. \$115,000 salary, 401(k), health insurance, 4.5 days per week. Excellent administration and support staff. Send CV to elitedentalchicago@gmail.com.

PEDIATRIC SPECIALIST: State-of-the-art growing practice is looking for a part-time associate for our Chicago location. We are expanding and need team members who compliment our existing fantastic team. Please email résumé to dentaloffice7011@yahoo.com.

GENERAL DENTIST: Part-time dentist needed for busy, well-established Lake county practice. Would be offering 12-14 hours per week including one evening per week and two Saturdays per month. Experience preferred. Please contact 847.546.5550 if interested.

GENERAL DENTIST PART-TIME: Our busy office in northwest suburban location seeks a part-time general dentist. Excellent working environment, digital X-rays, phenomenal staff support. Great income potential as compensation is based on percent of production and a guaranteed base salary, whichever is higher. Paid malpractice, signing bonus and no lab fees. Accepting most insurances. No HMOs. onesmiledentalpc@yahoo.com. One smile at a time.

GENERAL DENTIST WANTED: Seeking associate for growing north suburban practice. PPO/fee-for-service/Medicaid practice for all ages. Must be motivated, comfortable with extractions, endodontics, children. Spanish-speaking preferred. Excellent income/growth potential. Contact smilejobs123@gmail.com with résumé.

DENTIST NEEDED IN WISCONSIN: Full-time general dentist needed for office in southeast Wisconsin. Experienced in all phases of general dentistry and able to lead a team of approximately 10 committed staff in offering the highest quality care to our loyal patients. Family atmosphere in newly renovated surroundings are waiting for the right dentist to join us. Competitive compensation and benefit package available. Send CV to dental0821@gmail.com.

PART-TIME ASSOCIATE DENTIST: Immediate position for part-time associate in general dental practice in Lombard. Must have Cerec, extraction and dental implant experience. Needed 1-2 Saturdays with potential for growth. Send résumé to picchettidental@sbcbglobal.net.

GENERAL ASSOCIATE DENTIST needed for privately owned busy practice in Richton Park. No need to refer out as implant surgeries, Fastbraces, periodontal surgeries, restorative and cosmetic procedures, endodontics (Wave One), impacted wisdom teeth extractions and pediatric dentistry are done on-site. Each operatory has digital X-ray and computer. Panoramic X-ray. PPO and fee-for-service patient base. Experienced support staff. We also have offices in Chicago Heights and Cicero. Email CV to atozdentalcare@hotmail.com.

PART-TIME GENERAL DENTIST: Part-time experienced general dentist needed for well-established Plainfield office. Mondays and Wednesdays, 1-8 p.m. Please respond to jocdoc2002@aol.com for immediate consideration.

GENERAL DENTAL ASSOCIATE: We are a thriving general practice in Arlington Heights. Our office is growing and we need help. This is a great opportunity for someone who loves to treat people. We offer great income potential and a terrific office to excel in dentistry. Full-time opportunity. Email us at mrssilunqan@gmail.com.

PARTNERSHIP POTENTIAL: Seeking an experienced and motivated dentist. Full- or part-time position. West suburban high-tech office that is well-staffed. Recently expanded to approximately 3,600 square feet. PPO and fee-for-service. Located in busy shopping plaza on Route 34. Partnership track for the right skilled and motivated candidate. Email CV to uicdds@gmail.com.

AURORA OFFICE: Looking for a dentist to provide high-quality dental care, Medicaid and PPOs, Tuesdays and Fridays. Busy office in Aurora, must be highly energized. Great compensation with advanced commission as a starting salary. Position available immediately. Fax résumé to 630.375.0037.

GENERAL DENTIST WANTED: Part-/full-time general dentist to join our two successful and growing practices in Bartlett and Wood Dale. Very modern digital offices with experienced and friendly staff. Competitive compensation with days negotiable. PPO/Medicaid/fee-for-service/no HMOs. New graduates welcome. Contact rp315@yahoo.com with résumé, CV and questions.

GENERAL DENTIST FULL-TIME: Growing PPO/fee-for-service Chicago-based dental group seeking a minimum 2+ years graduated general dentist to join us on a part-time or full-time basis. Office is in Westmont. We will provide you with a pleasant working environment, a highly trained staff and in-house dental specialists as well. We offer a comprehensive benefits package (health care insurance and 401(k)). Please email your cover letter and CV to chicagolanddentist@gmail.com.

BUSY DENTAL PRACTICES: Looking for general dentist with 2+ years experience. Candidate must be well versed with all phases of dentistry and eager to continue progressing with the latest techniques and technology. Highly trained staff, state-of-the-art equipment. Comp has proven track record of success. Excellent compensation and benefits. Email CV to katie@advancedfamilydental.com.

GENERAL DENTIST: Looking for a part-time general dentist for our rapidly growing Des Plaines office. Diverse patient population. Fully digital, modern practice with great staff. Need dentist as soon as possible. Please email résumé to spdm09@gmail.com.

ASSOCIATE NEEDED: Dentist needed in southwest suburb of Chicago. Seeking an enthusiastic, personable individual. The ability to grow with a quality-oriented group of general dentists and specialists. Candidates with GPR or IV sedation experience are encouraged to apply. Send CV to cleicht59@aol.com.

DENTIST WANTED: Associate dentist is needed for multiple high-tech offices at Gold Coast in downtown. Candidate must have a good doctor-patient relationship, ability to diagnose, treat and manage patient in all general dental aspects. Potential partnership available. Please email your résumé to csmilecenter@yahoo.com. You can call 847.220.3034.

PEORIA, ASSOCIATE GENERAL DENTIST full- or part-time, needed for established fee-for-service private practice of 35 years. Five operatories, three with right or left handed Adec Radius units. Sixth room available for Panorex, Eaglesoft. Excellent staff. No weekends. Buy-in or buy-out available. Send résumé to: Attn: Randy, 3100 N. Dries Ln., Peoria, IL 61604.

GENERAL DENTIST - FULL-TIME for growing LaGrange practice. Seeking an enthusiastic and motivated individual dedicated to delivering the highest quality care. We are fully digital and paperless, and have a wonderful team. PPO and fee-for-service only. Please email your CV to dentaloftdds@gmail.com. We look forward to hearing from you. Check out our website: www.thedentaloft.com.

GENERAL DENTIST: International Dental Center is looking for full-time general dentist to work at Rockford location. This is an established full-service general dentistry practice. Please send résumé to 815.227.1057.

ORTHODONTIST: A multi-location group practice located in the western suburbs of Chicago is looking for an orthodontist. Great income potential with friendly staff. Email résumé to applydds@gmail.com.

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DENTIST WANTED: Busy, state-of-the-art, full fee-for-service practices in Indiana and Illinois looking for a part-time dentist with excellent communication and clinical skills. Email résumé to newteethdental@gmail.com.

ORAL SURGEON FOR BUSY DENTAL OFFICE: Oral surgeon wanted to perform surgical extractions, impactions and implants for busy dental office in Cicero. Preferably one or two Friday/Saturday per month. Compensation on collection. Email monilshah14@gmail.com.

PEDIATRIC DENTIST: Careers for pediatric dentist in a multi-specialty dental practice in Naperville. The pediatric dentist will provide dental care for infants, children and adolescents. The pediatric dentist should be comfortable working with young patients and enjoy providing excellent patient care to children in a loving comforting way. Enjoy an internal referral network. Guaranteed salary. Send CV to ndsmartyt@aol.com.

ASSOCIATE TO OWNER: Unique opportunity. General dentist seeks associate for buy-out in two years. Family practice, digital, paperless. Long-term friendly staff and patients. No managed care so no discounted fees. Must be honest, skilled, caring and capable of eventual ownership. Located in St. Charles – a great, friendly community. Email lookingfordds@gmail.com.

GENERAL DENTIST NEEDED PART-TIME for our high-tech offices in Chicago and Glenview. We are looking for the right person to join our team of pediatric and orthodontic specialists. Our team is highly trained and motivated. We are fee-for-service and we have wonderful patients. Doctor should have 2+ years experience in private practice environment, with excellent technical skills and patient communication. Please send résumé to yumdds@gmail.com.

GENERAL DENTIST WANTED: Full-time/part-time. Seeking associate for Joliet practice. PPO/fee-for-service/Medicaid practice for all ages. Must be motivated. Excellent income/growth potential. Email dsofjoliet@gmail.com.

POLISH-SPEAKING DENTIST WANTED: O'Hare area. Excellent compensation. Flexible hours. Busy, modern fee-for-service office. Focus on quality and patient comfort. New graduates considered. 2-4 days per week. Email 79dental79@gmail.com.

PART-TIME ORTHODONTIST: Join our team at Forever Dental in the southwest side of Chicago one day per week. We have an established ortho patient schedule and an experienced friendly team. We accept Medicaid/PPO/fee-for-service. Email résumé to rdhake@forever-dental.com.

GP GRAYSLAKE/WAUKEGAN: Full-time GP needed 4.5 days per week. \$125,000 salary guaranteed plus bonus. 401(k), health insurance. All Kids and PPO patients. Please send CV to hrent1@gmail.com.

SMILE LEE FACES, PC: Orthodontist position available immediately. Looking for part-time orthodontist to join our well-established practice located in the Brighton Park area. Please submit résumé to smileleefaces@att.net or call 312.316.2135.

ENDODONTIST: Multi-specialty practice seeks board certified endodontist to join our established dental team. Assume quality of care for patients with endodontic problems while adhering to the highest standard of dental practice ethics and professionalism. Part-time position available. We are equipped with state-of-the-art equipment, including digital imaging and will supply a microscope. Enjoy an internal referral network. Located in Naperville. Send CV: ndsmartyt@aol.com.

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GENERAL DENTIST: Modern, established general practice is interested in adding a part-time associate to join our team. We offer above market pay, convenient hours, long-term staff, no Medicaid, free parking and a busy schedule of patients. Please email résumé to drmhnanley@yahoo.com. Position available immediately.

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2016 Midwinter Meeting



Be wowed at the Opening Session

After a busy day hearing lectures and visiting the Exhibit Hall, finish your day by attending the Opening Session, in the McCormick Place West Ballroom, W375E, where you will be wowed by Navi, the number one Michael Jackson impersonator, of the United Kingdom, who will perform King of Pop – the Legend Continues. Stay after the performance and enjoy refreshments and camaraderie with old and new friends in the reception area adjoining the ballroom.

THURSDAY, FEB. 25

- Doors open at 5:30 p.m.
- Light food and refreshments provided at the conclusion of the event
- Ballroom (W375E) McCormick Place West
- \$15 per ticket; ticket required for entry
- **Event number: SE1**



STAYIN' ALIVE

ONE NIGHT OF THE BEE GEES AT THE PARK WEST



You can make your Friday Night at the 2016 Midwinter Meeting very special by seeing Stayin' Alive, One Night of The Bee Gees pay tribute to THE disco band.

The Bee Gees dazzled the international music scene with their incredible music for decades. Stayin' Alive, One Night of The Bee Gees, is a unique recreation of one of the top groups in music history. Don't miss this opportunity to enjoy this fabulous band pay tribute to The Bee Gees Feb. 26 at the Park West.

Purchase tickets online at www.cds.org. Tickets may also be purchased on site Thursday morning at McCormick Place West at the Special Events ticket counter in the Registration Area, Level 3, Concourse, subject to availability.

FRIDAY, FEB. 26

- Doors open at 8 p.m., performance starts at 9 p.m.
- Park West, 322 W. Armitage Ave.
- \$50 per ticket; ticket required for entry
- **Event number: SE3**

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Attend Dr. Uhland's Windy City Lecture "Practice Transitions: Ending the Rat Race" (Course F365WC), 2:30-3:30 p.m. Saturday, Feb. 27. You must register as a Midwinter Meeting attendee.



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FINAL IMPRESSIONS by Walter Lamacki, DDS

 Write to Dr. Lamacki at wlamacki@aol.com.

Time to teach senior patient care in school

AMERICA IS GETTING OLDER AND DENTISTS WILL NEED MORE AND BETTER INFORMATION to treat the ever-growing number of senior citizens.

According to the U.S. Census Bureau data released in 2010, there were more than 40 million people age 65 or older in the country. There are projections that say that number will grow to more than 53 million in 10 years. More importantly, the population of those 85 years old or older will grow from 5.7 million to 6.6 million over the same period of time. In 20 years, that population will grow to 8.7 million, according to Census Bureau projections.

Clearly Americans are living longer. That's the upside; they will have teeth and demand dental services now usually reserved for the young and the middle aged.

Unfortunately, seniors will also have more chronic disease, take more medication, have artificial joints, heart interventions and organ transplants.

There is a dearth of continuing education and peer-reviewed articles on elder care. In the future, more formal education, possibly school-based, will be needed.

We will have to better educate our future dentists in treating this growing segment of the populace.

Nearly a generation ago, the oral maxillofacial surgeon community recognized the growing complexity of surgical practice by creating the double degree of dentist/physician; it is a six-year program instead of the conventional eight years. There are 46 such programs, but most accept only a few students.

There are scores of such innovative programs. Common examples in other disciplines include master of business/doctor of jurisprudence, which are four- to five-year programs.

I believe that a three-year, pre-dental undergraduate program

Americans are living longer. That's the upside . . . Unfortunately, seniors will also have more chronic disease . . .

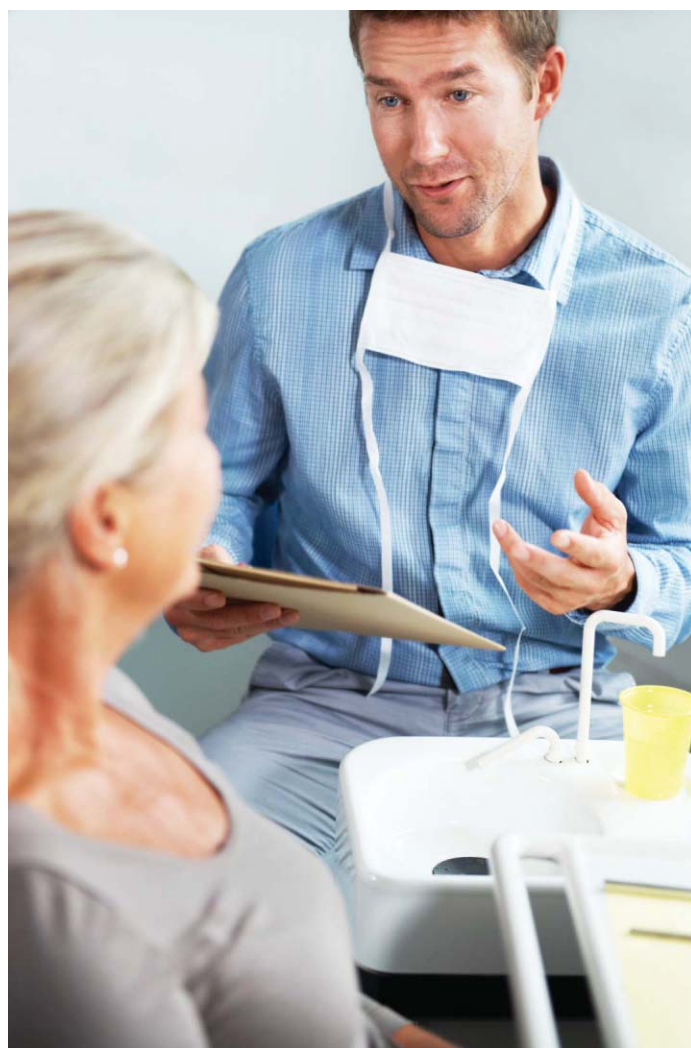


Photo: iStockphoto.com

followed by a five-year dental education is doable. Perhaps it could even be reduced to two, three-year programs.

But the wheels of academia grind slowly and, once they have a matrix before them, I'm concerned that dental administrators (possibly sensing a loss of revenue) will study to death every option under the sun related to shortening the time in school.

But one should hope for the best. Isn't that right? ■



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