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page one

October 28 Regional Meeting minutes

The Chicago Dental Society convened its Regional Meeting Oct. 28 at the Drury Lane Oak Brook in Oakbrook Terrace, with CDS President Susan Becker Doroshow presiding. Dr. Doroshow called the meeting to order at 9:03 a.m.

Attention was directed to the minutes of the meeting of Sept. 16. Inasmuch as the official minutes of the meeting of Sept. 16 had not yet been published, Dr. Doroshow said she would forgo the reading and approving of the minutes at this time until everyone had an opportunity to review them.

MOVED by Roger Pardon, seconded by Dorothy Anasinski and carried to forgo the reading and approving of the minutes of the Sept. 16 Regional Meeting at this time as they had not yet been published.

There were no reports of the Board, Standing or Special committees. There was no Unfinished Business to report.

NEW BUSINESS: Dr. Doroshow reported that nominating petitions for the 2016 officers have been duly filed in the CDS central office, and their names duly published in previous issues of the *CDS Review* in both print and digital formats, in accordance with the bylaws.

Since not more than one candidate has been nominated for each elective office, in accordance with CDS Bylaws, Dr. Doroshow entertained a motion to direct the secretary to cast a single unanimous ballot on behalf of all the respective candidates for office.

MOVED by Dr. Pardon, seconded by Dr. Anasinski, and carried, that a single unanimous ballot be cast on behalf of all the respective candidates for office.

Dr. Doroshow then congratulated Terri Tiersky, treasurer-elect; Cheryl Watson-Lowry, vice president-elect; Louis Imburgia, secretary-elect; and Phillip Fijal, who

will become president-elect.

She noted that these officers would be installed Nov. 15 along with George Zehak, who will assume the office of president. These officers will assume their respective duties Jan. 1, 2016, and will continue through Dec. 31 in accordance with the fiscal year. Dr. Doroshow noted that the Society's 50-year graduates would also be recognized at that time.

Dr. Doroshow extended an open invitation to all CDS members, their families and friends to join them on this occasion at The Drake Hotel, to personally congratulate them and wish them well while enjoying refreshments.

With no further business, Dr. Doroshow called upon Dr. Anasinski, the Regional Meeting program chair, to introduce David Resch, DDS, who presented a program entitled "Teach Me How to OSHA!"

The meeting was adjourned at approximately 1:55 p.m. ■

September 16 Regional Meeting minutes

The Chicago Dental Society convened its Regional Meeting Sept. 16 at the Drury Lane Oak Brook in Oakbrook Terrace, with CDS President Susan Becker Doroshow presiding. Dr. Doroshow called the meeting to order at 9:08 a.m.

Attention was directed to the minutes of the meeting of April 15. Inasmuch as the official minutes of the April 15 Regional Meeting were published in the May/June 2015 issue of the *CDS Review*, a motion was entertained to dispense with reading them.

MOVED by Roger Pardon, seconded by Jill Baskin and carried to dispense with reading the April 15 minutes at this time.

MOVED by John Kozal, seconded by Walter Lamacki and carried to accept the minutes of the meeting of April 15.

There were no reports of the Board,

Standing or Special committees. There was no Unfinished Business to report and there was no New Business to present.

Dr. Doroshow reported that the election of the 2016 Chicago Dental Society Officers will take place at the next Regional Meeting on Oct. 28.

Dr. Doroshow announced that the Installation of CDS Officers will take place Sunday, Nov. 15 at The Drake Hotel, 140 E. Walton Pl. in Chicago.

With no further business, Dr. Doroshow called upon the Regional Meeting Program Chair Dorothy Anasinski to introduce Aldo Leopardi, BDS, DDS, MS, who presented a program entitled "Dental Implants Aesthetic Zone Complications."

The meeting was adjourned at approximately 2:05 p.m.

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inside

FEATURES

Build a better dental team.....10
Stephanie Sisk looks at what it takes to build a top-notch practice.

CDS Foundation Clinic gets back to work.....14
The Chicago City Council voted May 6 to expand the student dental program at the Chicago Public Schools. Joanna Brown reports.

House votes to streamline ADA membership process.....16
Will Conkis reports on ADA House of Delegates actions.

Gun violence.....18
Gregory Thomas is not sitting idle while there is an epidemic in Chicago.

COLUMNS

President's Perspective.....8
Susan Becker Doroshov, DDS: Foul air and (un)fair play?

Practice Smarts.....20
Joanna Brown: Having a real estate attorney is a good insurance policy

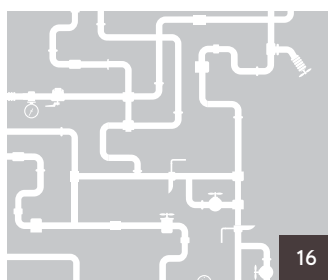
It's the Law.....22
Petra von Heimburg, DDS, JD: A short brief on conflicts of interest

From the Ground Up.....23
Mary Hayes, DDS, MS: 'What a Diff'rence a Day Makes'

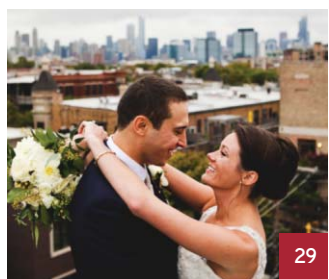
Final Impressions.....56
Walter Lamacki, DDS: If you have no plan, you have a plan to fail



8



16



29

DEPARTMENTS

- Directory.....4
- Access to Care.....24
- Snap Shots.....26
- Meeting Place.....28
- Branch News.....29
- New Members.....42
- Classified Advertising.....44



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ADVERTISING INDEX

- ACOA Ltd. Construction Co.....6
- AFTCO.....9
- Apex Design Build.....9
- Chicago Dental Broker.....5, 21
- Dental Post.....39
- Haupers Consulting.....47
- Manus Dental.....49
- North Bank.....25
- Office Anesthesiology and
Dental Consultants, PC.....33
- Standard Bank and Trust.....15
- TDIC – The Dentists Insurance
Company.....2
- Wells Fargo Practice Finance.....27





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Comments from our readers

States have the power to solve licensure dilemma

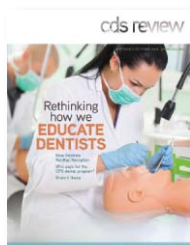
I APPLAUD OUR EDITOR Walter Lamacki for his attempt to share the challenges of universal licensure in an ever-changing landscape (September/October *CDS Review* "It's time for a universal licensure exam"). I wish to add to the conversation.

Initially, all five regional testing agencies came to the table for a collaborative discussion on licensure examinations. The construct included: content of the exam based on an occupational analysis, criteria for evaluation of procedures and

scoring of the components in a psychometrically sound examination.

As often happens, politics, personal agendas and – ultimately – philosophical differences caused the collaboration to deteriorate.

Currently, three testing agencies develop and administer exams and two testing agencies administer the exam developed by the American Board of Dental Examiners. The Objective Structured



Clinical Examination (OSCE) is administered in two U.S. schools because Canadian citizens are members of the student body in those institutions. The OSCE,

along with the New York and California models for initial licensure, have extremely limited portability in most instances.

Testing agency activity is at the behest of state dental boards and their regulations. Their regulations are not uni-

form in either initial licensure, nor licensure by credential, thereby creating a portability issue.

Each agency develops its exam to meet as many of the state requirements for licensure as possible. All states could accept all exams, which could solve the dilemma.

It is critical that as we discuss licensure as we consider the consequences for our increasingly mobile colleagues. We owe it to the newest members of our profession.

– Barbara Mousel, DDS
Chicago

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Purchase tickets online at www.cds.org. Tickets may also be purchased on site Thursday morning at McCormick Place West at the Special Events ticket counter in the Registration Area, Level 3, Concourse, subject to availability.

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PRESIDENT'S PERSPECTIVE by Susan Becker Doroshow, DDS

 Write to Dr. Doroshow at sbdds@aol.com.

Foul air and (un)fair play?

SINCE THE 2009 DEBUT OF ITS TDI CLEAN DIESEL engine, Volkswagen has been enjoying record sales in the United States. Elsewhere in the industry, CEOs and marketing heads watched helplessly as VW gained diesel dominance in the American marketplace. Engineers at other automakers struggled to answer the question of how? “How is the VW engine able to outperform ours?” engineers asked themselves.

I’ve been asking myself a similar “how” every time a Preferred Dentist Plan schedule of allowances and sample contract lands on my office desk. How? How can other dentists comply with all of the terms of this plan and still earn a fair income?

The “secret” to VW’s success became public in September: Clean diesel supremacy was not due to an engineering feat proven on the test track, but was a result of creative computer codes cooked up by information technologists. Because passenger vehicles equipped with the new engine could not meet federal Environmental Protection Agency emissions standards, VW resorted to cheating.

By the time the news of VW’s digital shenanigans came to light, it’s likely industry insiders suspected for years that something fishy was going on. After all, “defeat” devices to trick emissions tests have been around for almost as long as the *Clean Air Act* of 1963.

A plausible answer to my how came just weeks earlier, when this headline appeared on the front page of the Aug.15 issue of *ADA News*: “United Concordia to deny claims with routine radiographs on patients without symptoms.” UC would now require narrative statements and submissions of the periapical X-rays taken during periodic exams; in the absence of signs and symptoms, payments would be denied.

Aha! Could it be that preferred providers as a group were billing a greater number of periapical X-rays than non-participating dentists? Was all of this new red tape due to suspicion, or even to conclusive evidence at UC, of gaming or outright fraud? It’s hard to believe that a colleague would risk license and livelihood for less than the cost of a few McDonald’s Extra Value

Meals, but UC’s demand for the actual X-rays is cause to believe some billed for radiographs that had never been taken or were coded inaccurately.

VW’s market success came at an environmental cost that we’ll all have to pay. By the same token, the cost of the clinically questionable, or downright fraudulent, periapical X-rays will be borne by every contracted dentist and every covered patient. As a result of

UC’s reimbursement policy, will some indicated radiographs be bypassed? Taken, but not billed for? Or will the extra clerical time involved be simply one additional burden for a dentist who is already finding it a challenge to cover her expenses and leave the office each week with enough to pay the bills at home?

Two different industries, two sides of the same coin: In an intensely competitive marketplace, it is fair to do anything to gain market share. No matter what the game, there are always players who choose bending the rules over fair play, and, as much as the idealist in me would like to believe otherwise, dentistry is no different. Insurance gaming and fraud are nothing new and have been around for as long as there have been third-party payers.

Just as no one forced VW to bring to the market a product that wouldn’t be profitable if it were re-engineered to meet the requirements of the *Clean Air Act*, no dentist is compelled to enter into a preferred provider agreement if they believe that its terms make it impossible to earn an acceptable income.

I’m sick of watching from the sidelines of what looks to me like an uneven playing field. So be angry, if you’d like, about United Concordia’s new X-ray policy, but I’m not. If any of my colleagues in this game are playing along by cheating, it’s about time that someone cried, “foul!” ■

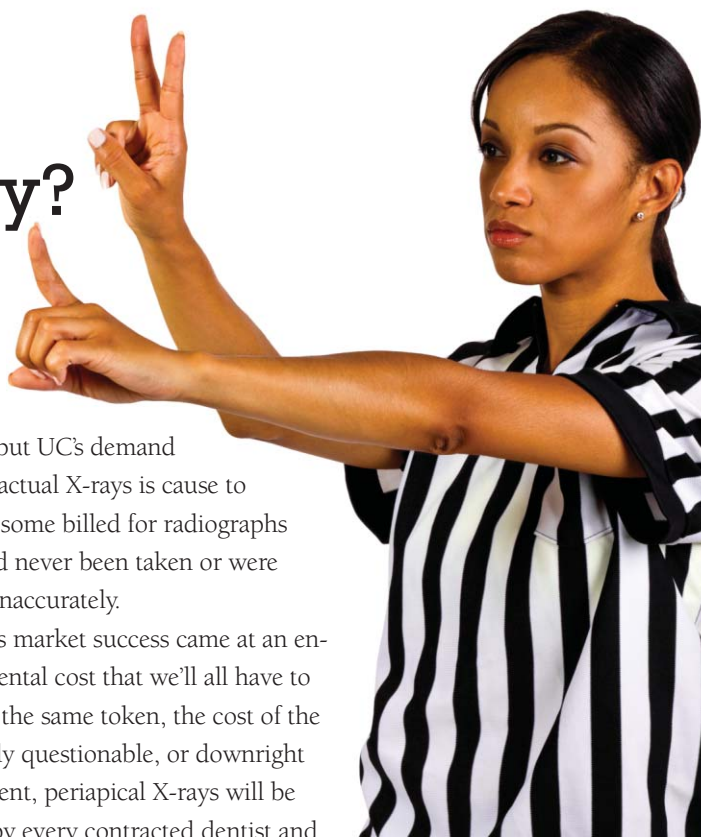


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BUILD A BETTER DENTAL TEAM

by Stephanie Sisk

Ms. Sisk is a freelance journalist working in the Chicago metropolitan area. Illustration: Andy Baker / Ikon Images

YOU WANT TO BUILD A TOP-NOTCH DENTAL PRACTICE WITH A "ROCK STAR" TEAM. It doesn't happen by accident.

To create the exceptional practice a dentist envisions, several crucial components must come together. The task requires investing time, setting priorities and making a commitment to build and maintain the best possible office and team.

While it is true that a dentist's highest priority – his or her calling, really – is the patient, putting together a recipe for success means first defining the office culture, then hiring the right players for the right positions and finally cultivating those rock stars with respect, recognition and compensation.

DEFINE THE OFFICE CULTURE

The place to start is with a definition of the dental practice culture, envisioned by the dentist and, later, polished in collaboration with the team.

While an office manual will cover the nuts and bolts of routing paperwork and ordering supplies, an office culture guidebook will focus on "soft skills," explained Judy Kay Mausolf, a dental management consultant based in Minnesota, including behavior expectations, leadership and communication channels. Descriptions should be specific, not only to improve accountability but also to head off misunderstandings, disputes or obstacles, she said.

"Set standards, don't allow double standards; live and maintain those standards," advised Ms. Mausolf. Living and acting with integrity, setting the bar high with positive inspiration, and forgiving yourself and others creates a tone for the office that will have employees working up to their personal as well as professional potential.

While it would seem natural for a

new dentist to set his or her office culture vision from the start, Ms. Mausolf said she most often is called about 10 to 15 years into a dentist's practice to help reorganize the culture and clarify standards. Typically some bad habits have to be broken, but she said in that time of reorganization, the dentist and office need to set the past aside and say, "Let's move forward."

"It comes down to making that commitment," she said. "It's prioritizing what's important."

Calling in the team to help refine the culture helps to give everyone "ownership" in the success of the office, Ms. Mausolf said. It also is a tangible way for the dentist to show the staff respect, incorporate their ideas and allow feedback on matters of importance.

HIRE THE BEST PEOPLE

With a vision defined for the office culture, dentists must stock their practice with the right people; those who have the professional skills as well as the personality and character that will con-

tribute to helping an office thrive.

There are many resources to tap for advice on hiring, but the ultimate mantra should be to hire for character, attitude and initiative. While employees can be trained or their skills enhanced, essential character traits and values can not be taught on the job.

According to health care consultant Penny Limoli of Limoli and Associates in Tennessee, "most of the issues we see and coach in clients' offices have to do with attitudes, immaturity or an inability to connect and communicate with others."

That's why the interview process should be thorough and unhurried. Recruiters advise that candidates should fill out an application, then be interviewed in person with an important follow-up interview by telephone. Continuing the interview by phone may seem superfluous, but listening to a candidate on the phone presents an invaluable opportunity to assess tone, poise, phone skills and the ability to think and respond quickly.

An easy extra step here to remind those employees, new and veteran, of their appreciated roles is to record their hiring dates. On their anniversary dates, dentists can take them out to lunch, give them a unique gift and let them know how much they're appreciated.

An office culture defined, check. A top-notch staff assembled, check. It's off to the races.

Not so fast; there's more.

LEAD by example

In setting the standards for the practice, dental consultant Judy Kay Mausolf said dentists should be willing to lead by example:

- Be willing to roll your sleeves up and do it together.
- If you ask a co-worker to do something, make sure you'd be willing to do it yourself.
- If you implement new rules for the office, then follow those rules just as closely as you expect everyone else to follow them.

- Enlist the help of others in making difficult decisions.
- Acknowledge mistakes, apologize and make amends.
- Develop a work and home environment that supports the personal integrity of others.
- Keep your word.

- Let your actions speak louder than words.
- Keep a smile and spread the positive atmosphere around with tangible reminders like signs or notes with inspirational quotes.
- Listen, discuss and agree on how to avoid disputes or misunderstandings in the future.

- Tell them you are sorry if you caused them any discomfort or hurt feelings.
- Tell them you forgive them and you would like to start fresh and move forward.

NURTURE AND RETAIN THE STAFF

Developing and keeping that ace staff requires personal investment along with a step-by-step “treatment plan” for ensuring those great employees continue to grow and shine. But one hitch to that plan is complacency, the impulse to slide into “autopilot” with a high-performance team.

“All too often,” cautioned consultants with the Washington, DC-based The Management Center, “managers don’t pay a lot of attention to developing and retaining their high performers – because, after all, their work is going smoothly and isn’t demanding immediate attention – and then are blindsided when a rock star announces that she’s accepted another offer.”

Standout employees, particularly those in high-demand jobs, can also be enticed away by another office.

“Different people will be more motivated by some than others, so it’s important for managers to really understand what their employees care about,” explained Alison Green of The Management Center. “For example, one person might especially care about professional growth and feeling their role allows for real responsibility, whereas another person might be much more motivated by salary, and another might care most about really feeling appreciated. Smart managers will get a sense of what matters most to staff who they value. One easy way to do that, of course, is to directly ask people about it — sit down with your best people periodically and ask what it will take to keep them on.”

One might think the close working conditions that prevail in a dental office satisfies the employee’s need for feedback and one-on-one time. Not true.

“Even when you’re working closely with an employee on a regular basis, it’s still valuable to have regular one-on-one check-ins,” Green said, “because that’s a structured time where you can be deliberate about stepping back and reflecting on how things are going, giving feedback, talking about any big-picture issues and finding out how the employee is doing. Those items often get lost in the rush of day-to-day work, so it’s really helpful to have a set time where you’re specifically charged with doing that.”



Strategies for **BUILDING** a **SUCCESSFUL TEAM**

RECOGNIZING THE VALUE TOP-PERFORMING EMPLOYEES ADD to the business – as well as the cost to find and train a replacement – prompted the

Washington, DC-based The Management Center to outline some strategies:

- **Help her grow in her role.** Almost by definition, great employees want to continually learn and expand their skills and responsibilities. “To make sure your staff member doesn’t need to seek growth somewhere else, work with her to set stretch goals that will move her out of her comfort zone, add new responsibilities to her plate when she’s ready for them and talk explicitly with her about how she can continue to grow. (Of course, make sure your high performer wants this. Not everyone is excited about increased responsibilities, and you don’t want to push a high performer into something that feels like a burden. So know her preferences – and ask if you’re not sure.)”

- **Involve her in discussions about the evolution of her role.** “Talk with your staff member about how what she’ll accomplish in the next year ties to what the organization is trying to achieve. Make sure she understands how crucial her work is and how it fits in with the whole.”

- **Make sure she knows how much she’s appreciated.** “Too often, high performers leave because they don’t feel recognized or valued, so make sure she knows how much you appreciate her contributions and talk explicitly with her about the impact her work has had on your team or organization. This means more than the regular ‘great job’; it means being specific about why it was a ‘great job.’”

- **Use “stay interviews.”** “Instead of worrying about whether a high performer is happy in her role and planning to stay long-term, you can simply ask directly: ‘You’re crucial to our work. How can we make sure that you stay for the next two (five or 10) years?’ You might do this over coffee or lunch, or as part of a performance evaluation discussion. And even if you don’t get a clear commitment, having an explicit discussion and showing that you care enough to be thinking about it can make a big impression that will factor into her thinking about her role with you.”

- **Don’t forget about money.** “While great employees generally aren’t motivated primarily by money, we’ve been surprised by how much it can help. While organizations understandably often want to put as much money as possible into direct program work, the reality is that without the best possible people to execute those programs well, your results will suffer. After all, one high performer will generally get better outcomes than several so-so performers combined, so if you have an opportunity to differentiate your best people’s pay, do it – you should find that they’re worth every penny and then some.”

Leadership and vision on the part of a dentist – that is, combining technical and administrative skills with intangibles like trust, vision, empathy and honesty – are key in establishing a top-notch practice,

not only one that inspires pride for the dentist but also gives employees a sense of fulfillment and common purpose. To be sure, the result will be exceptional service for patients. ■

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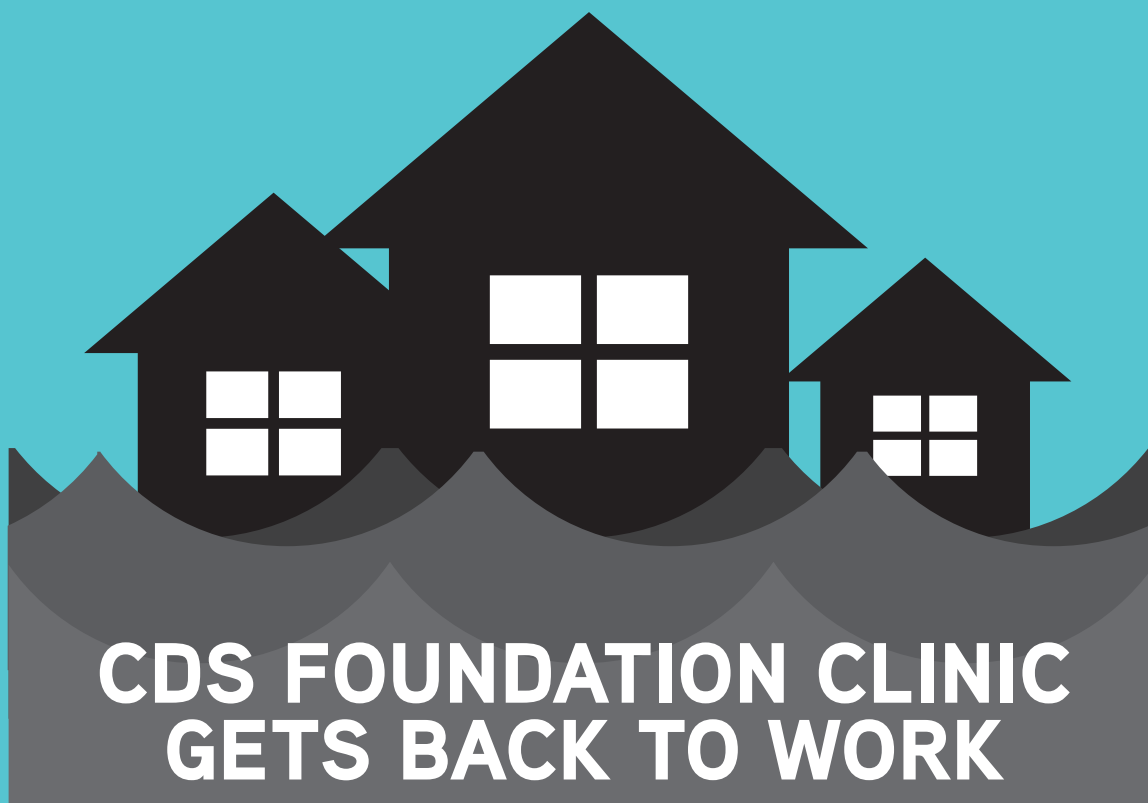
To volunteer, please contact the clinic. Call 630.260.8530; Email CDS.Foundation.Clinic@gmail.com.



Foundation

Dental Clinic

416 E. Roosevelt Rd., Suite 102, Wheaton, IL 60187



by Joanna Brown

A SUMMER FLOOD WAS A TEMPORARY SETBACK FOR THE CHICAGO DENTAL SOCIETY FOUNDATION CLINIC, which welcomed patients into its fully restored operatories Sept. 28. Eager volunteers, tireless staff and committed patients ensured the damage done by a June 15 storm was mediated and the clinic was back to business as usual in three months' time.

"Even while the space was under construction, patients were stopping by to inquire about the progress. It was very encouraging," said Robin Gathman, trade show and special events manager at Planmecca USA Inc. who also serves as the CDS Foundation Clinic Board of Managers' vice president of marketing.

Their job was not easy. Carpeting, drywall, equipment and supplies had been damaged by water that seeped into the Wheaton office complex during a weekend storm in June, making the three-operator, free clinic unsuitable for patient care. While clinic staff members Dottie Mackie and Melissa Simon cleared the schedule of patients and volunteers, the clinic's Board of Managers, foundation leaders, the clinic's landlord and insurance officials got to work, too, so that the clinic might reopen quickly.

CDS Foundation Executive Director Kristen Weber said work began immediately to restore the damaged areas of the clinic, and make a few other desired improvements. Among them, Operatory Two, which had been left behind by the

"We had some challenges during the restoration, but I am most proud of how we took matters into our own hands as a team of volunteers and got things done."

previous tenant for clinic use prior to the flood, was stripped and made to look more like Operatories One and Three with a common tile, paint color and other décor. The floor in the reception area was replaced. And a second Volunteer Tree – a wall decal on which volunteers are encouraged to write their names on the leaves – was added in the hall.

"We can not grow the clinic without our volunteers. It's exciting to see, too, how our trees are growing with our volunteers' support," Ms. Gathman said.

Staff members used the down time this summer to make operational improvements. Ms. Simon established an inventory system so that volunteers can easily find their preferred materials for use in the operatory, and donors know what is most needed.

"It increases our volunteers' comfort level when they can see what's in stock that matches their preferences, and not just use whatever's in the drawers," Ms. Gathman said.

CDS member Glenn DeWeirdt, vice

chair of the clinic's Board of Managers, explained that these small efforts have big effects.

"Dottie and Melissa, each of our core volunteers on the Board of Managers, as well as the volunteers in the clinic – especially those who served at the old DuPage Health Department Clinic – their passion comes through and has really helped to guide us. It's kept us motivated to resurrect this clinic for what feels like a second time," he said. "There is more need out there than we can ever possibly meet."

The clinic's production reflects that. The clinic passed the \$1 million mark this spring – a measure of how much free dental care volunteer dentists and hygienists have provided since the clinic opened in 2013. October production neared \$47,000, just short of the clinic's \$50,000 monthly goal.

Ms. Gathman and Ms. Weber credit-

ed the eager return of the clinic's volunteer staff for the October numbers. Northwest Suburban and North Side branches were the first to step up, with members filling most every volunteer slot on the calendar during their appointed weeks.

Now that things are back to normal, Ms. Gathman looks at the clinic with great satisfaction.

"We had some challenges during the restoration, but I am most proud of how we took matters into our own hands as a team of volunteers and got things done," Ms. Gathman said. "We delegated when we needed to, and worked together as a cohesive group to make things come alive in a timely manner despite the obstacles that we faced. We stayed focused and got the work done the way we wanted it to be done – and

To volunteer, call 630.260.8530 or email cds.foundation.clinic@gmail.com.

better than it was before the flood."

The next challenge for clinic leaders is to connect with more volunteer hygienists and assistants, so that the clinic can become a dental home for patients. Dentists and surgeons are always in need, especially during the holiday season. To volunteer, email cds.foundation.clinic@gmail.com or call 630.260.8530. ■

Ms. Brown is a freelance journalist working in the Chicago metropolitan area.

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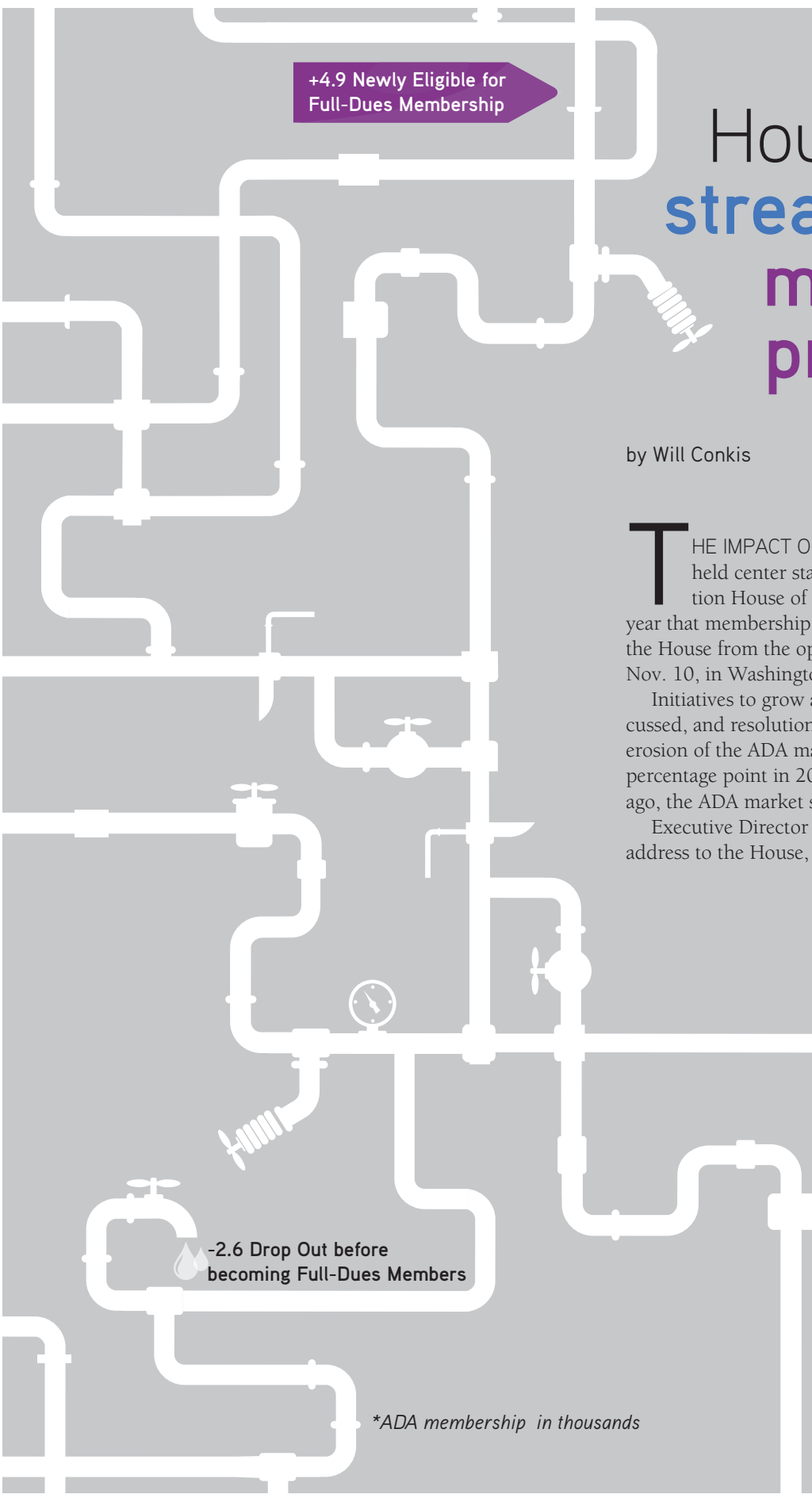
Pictured from left: Michael, Mark, Mohammed, Kevin and Kelly

<p>Michael J. Helsdingen Senior Vice President 708.398.3536</p>	<p>Mohammed S. Abunada Vice President 708.870.2789</p>	<p>Kelly E. Ryan Loan Officer 708.218.4476</p>
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House votes to streamline ADA membership process

by Will Conkis

THE IMPACT OF A DECLINING MEMBERSHIP BASE held center stage at the 2015 American Dental Association House of Delegates. It was the second consecutive year that membership growth and retention issues dominated the House from the opening gavel, Nov. 6, to the closing gavel, Nov. 10, in Washington, DC.

Initiatives to grow and retain membership to-date were discussed, and resolutions were presented to do more to stop the erosion of the ADA market share, which went down another percentage point in 2015, from 65 to 64 percent. Eight years ago, the ADA market share was at 71 percent.

Executive Director Kathleen O'Laughlin, in her annual address to the House, said membership growth would require

the ADA to use more innovative measures to attract members. The association has to continue to be relevant as well “inclusive and welcoming” to all members, she said. She added that joining organized dentistry at all levels could not continue to be a cumbersome, time-consuming process.

Resolutions were put forth and approved by the House designed to eliminate red tape and streamline the process, making it less complicated and less time consuming to become a new member.

Outgoing President Maxine Feinberg told the House measured progress has been made on many shared goals of organized dentistry at all levels, including membership, but much more still needs to be done.

No delegates took issue with the idea that more needs to be done in recruiting and retaining members, even though ADA remains the largest and most influential dental association in the world.

Membership demographics still show the largest segment of the membership remains dentists who graduated from dental school in the 1980s.

That situation has implications in

many ways for the ADA, including in the budget and what the ADA will be able to do for members and the profession, according to Ronald Lemmo, who was uncontested in his re-election to a three-year term as treasurer during the annual House meeting.

The ADA’s financial footing is sound going into 2016, with more than 50 percent of the operating budget in reserves, Dr. Lemmo told the House. But, he added, the association “finances are overly dependent on the baby boomer dentist.”

That is not a positive omen for the ADA, constituents or components, Dr. Lemmo told the House.

With many baby boomers retiring or retired, revenue from dues is decreasing. And, he added, non-dues revenue lines, significant sources of funding, are in decline because retired dentists do not purchase ADA products, Dr. Lemmo said.

Referring to a chart on the flow of members in and out of full dues status, included in the budget report to the House, Dr. Lemmo pointed out approximately 5, 000 student members would be eligible to become full dues members

next year following graduation. However, based on previous years, ADA projects more than half will drop out of organized dentistry before reaching full dues status.

If such trends are not altered, he said, future Houses will be choosing between budget cuts and raising dues.

The 2015 House began with projected total revenue of \$131,788,000, prior to the transfer of \$6.5 million in insurance royalty income to the insurance royalty reserve, a policy created by the House. Budgeted expenditures totaled \$125,725,000 before any House actions. After transfer of the insurance royalty funds to reserves, the budget had a \$437,000 deficit. By the end of the House, delegates added \$797,260 in new spending. The total deficit ended up at \$1.2 million.

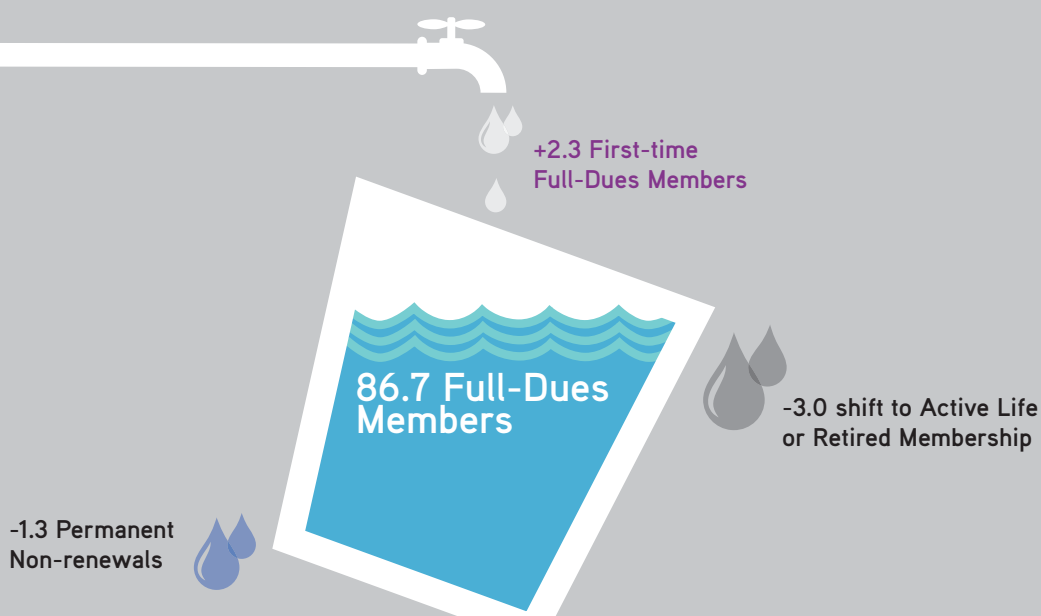
However, dues will remain at \$522. Funds from the reserves will be used to offset the deficit.

That deficit could have been larger.

However, the Board of Trustees trimmed \$540,000 from proposed expenditures. ■

Mr. Conkis is the CDS director of publications.

Membership demographics still show the largest segment of the membership remains dentists who graduated from dental school in the 1980s.



GUN VIOLENCE

One member does what he can to help stop the epidemic in Chicago

by Stephanie Sisk

IT IS NEARLY IMPOSSIBLE NOT TO BE MOVED BY THE HEARTBREAKING IMAGES WROUGHT BY GUN VIOLENCE IN CHICAGO – young mothers or fathers killed, families grieving, young children lifeless, horrifying injuries.

Whether those killed have gang or drug ties or are simply innocents in the wrong place at the wrong time, the instability the violence creates, the holes in families and neighborhoods, and the psychological damage to the fabric of the community at large weigh heavily.

For Gregory Thomas, the world opened up the night of Nov. 15, 2014, when the oral surgeon was called to the emergency room at Northwestern Memorial Hospital to stabilize a woman who suffered gunshot wounds to her body, face and jaw. The off-duty Chicago police officer had been shot in a domestic dispute with the boyfriend of her daughter.

Her condition stabilized and follow-up surgery scheduled, Dr. Thomas realized that he could no longer stand by. He had to stand up and do what he could to tackle gun violence in Chicago, one step at a time.

“If she had the courage to survive what she went through, I thought, where can I be helpful to stop this,” recalled Dr. Thomas, who is working pro bono on follow-up surgeries and reconstruction along with another doctor.

It had been two years since Dr. Thomas had moved his family back to the Chicago area after a 10-year hiatus on the West Coast. Originally from California, he had enjoyed Chicago as a dental student at Northwestern Univer-

sity, and his wife’s family is from the area, so their return in 2011 was a welcome move. A staff member at Northwestern Memorial Hospital, he also joined a Near North Side oral and maxillofacial surgery practice.

During that 10-year absence, much had changed in Chicago: the Cabrini Green housing project came down, displacing its residents; gentrification renewed many neighborhoods but drove out the poor; many lost jobs in the 2008 recession and left already economically fragile residents adrift; the city’s public schools continued to decline, the drug trade exploded; poverty rates grew more entrenched in some of the city’s poorest neighborhoods

marked by the city’s highest minority concentration – Riverdale, Englewood and North Lawndale – and the highest rates of violence.

Exploring the city’s high murder rate in a July 2012 article in *Crain’s Chicago Business*, Arthur Lurigio, a professor of criminal justice and psychology at Loyola University Chicago, found 52 percent of murders in Chicago in 2010 occurred in just six of the city’s 25 police districts, areas “plagued by intergenerational poverty, gang infestation, single-parent households, social disorder, and economic blight.”

While exploring various factors for the violence, Dr. Lurigio argued, “the city must come to understand that violence is both a public health and criminal justice problem.”

For Dr. Thomas, that call resonated even louder as he worked on his patient last fall and through 2015.

“What am I doing,” he said he asked



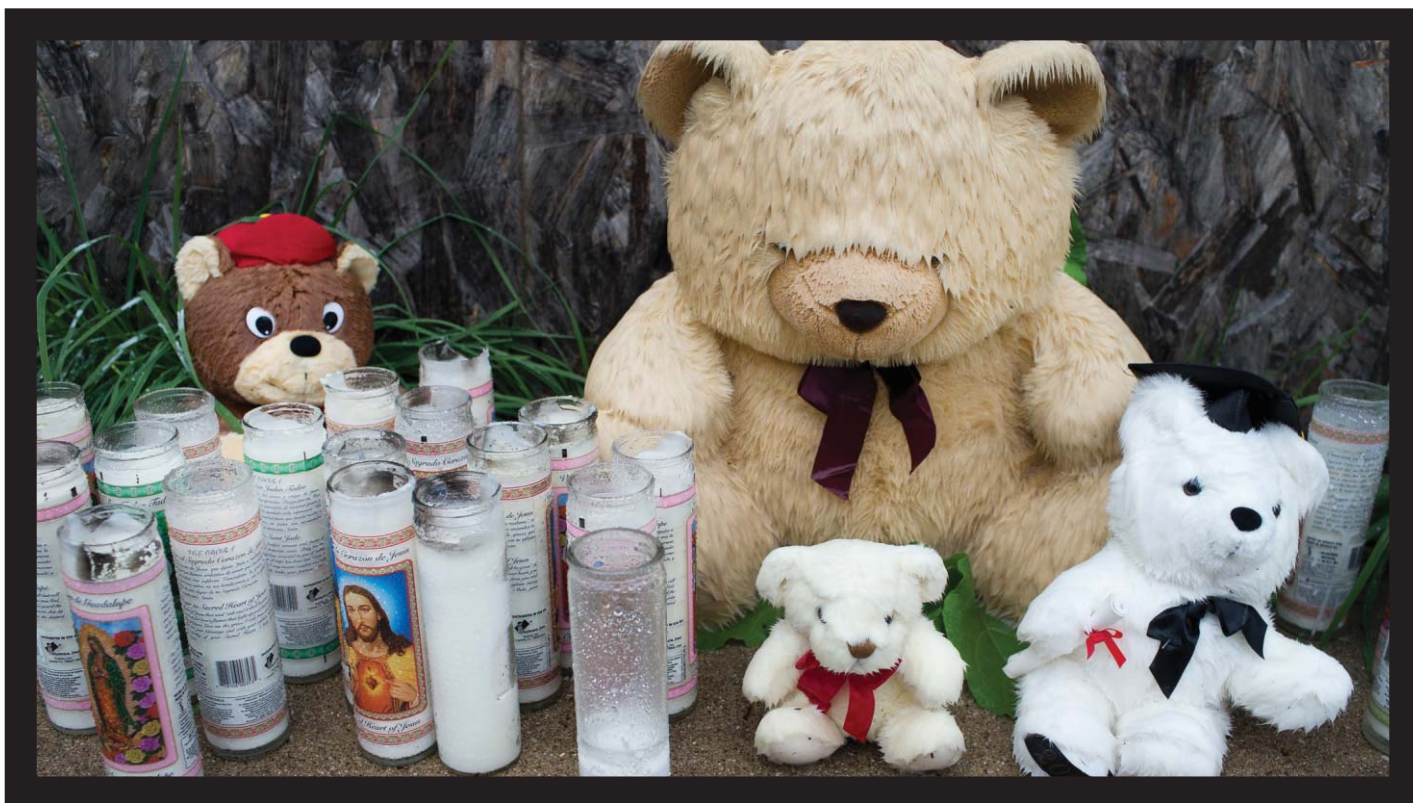


Photo by Scott Olson/Getty Images

A makeshift memorial sits along the sidewalk in the Lawndale neighborhood where a 22-year-old man was shot and killed over the Labor Day weekend on Sept. 8 in Chicago. The murder was one of nine reported in Chicago over the long weekend, with another 46 shot and wounded. Many major U.S. cities, including Chicago, are experiencing a surge in homicides and other violent crimes this year.

himself, “to stop people from getting to guns?”

Moved by his patient’s tenacious will to go on, Dr. Thomas started making his own rounds to churches, organizations and dentist colleagues to start the push to raise awareness of the city’s troubles and to spark a desire to act.

He met with leaders of several churches, notably Dr. Wayne Gordon, pastor of Lawndale Community Church on the west side, and Joel Hamernick, executive director of Sunshine Gospel Ministries on the South Side. He sought a foothold to do what he could to make a difference. “Where can we be helpful to stop this?” he said, looking back at those meetings.

Lawndale Community Church has redeveloped blocks around the church, creating health and dental clinics and rehab units to transform that neighborhood. When Dr. Thomas heard about

Dr. Gordon’s work, he said, “That’s the man I want to get in touch with.”

Dr. Gordon said the problems facing the poor might seem insurmountable, and the steady drumbeat of murder and shootings statistics might leave most people “callous” to the problems.

Lawndale, where Dr. Gordon, who is white, raised his three children with his wife, is a community of about 60,000 people – and as of Nov. 1 logged 30 murders this year. “If a community like Wheaton or Evanston had that kind of murder rate, people would be up in arms,” Dr. Gordon said.

Dr. Gordon praised Dr. Thomas’ persistence, his heart and desire to contribute, and his willingness to listen to the problems and pledge action are welcome.

“If everybody in Dr. Thomas’ position would call somebody and ask, ‘What can I do to help?’ How wonderful

would that be?” Dr. Gordon asked.

“The bottom line,” he said, “is when a person cares enough to get involved – even a little bit – what an encouragement that is. We need others to come alongside with us.”

One of his strategies, Dr. Thomas said, is to raise the profile of groups that are making a difference to make Chicago’s troubles more visible to those who live or work in the city. “Awareness is a huge thing,” he said.

He is working on developing a “roundtable,” a group of like-minded people who can brainstorm ideas, find funding sources and start the meaningful conversations, “then we can have a real impact.”

While the challenge is large, Dr. Thomas remains committed to the cause.

“I can’t fix it,” he said, “but let’s see what we can do.” ■

Ms. Sisk is a freelance journalist working in the Chicago metropolitan area.

Illustration: FrankRamspott/iStockphotos.com.



PRACTICE SMARTS by Joanna Brown

Write to Ms. Brown at joanna@tjbrown.com.

Having a real estate attorney is a good insurance policy

NO PROFESSIONAL WANTS TO THINK ABOUT THE POSSIBILITY OF A SUMMER FLOOD like the one the Chicago Dental Society Foundation Clinic experienced in June. Carpeting, drywall, equipment and supplies were damaged, and the three-operator clinic closed for several weeks.

One of the most important assets in the clinic's arsenal – alongside its talented staff and passionate volunteers – was a real estate attorney. Executive Director Kristen Weber said the attorney helped clinic leaders understand the landlord and tenant responsibilities as spelled out in the lease, and aided in expediting the clinic's reopening.

A Chicago Bar Association spokesman likened it to driving a car. "Would you drive without insurance? Because that's what attorneys are for," said Solomon Gutstein, who has worked in real estate law for the past 60 years. "Everyone thinks in rational terms, but if a problem arises that is not in the normal mode of thinking and you are already locked into a lease, you can be badly hurt. Attorneys are trained to look for the problems that could arise and protect you against the future.

"We're not 100 percent, but we try."

Among the areas Mr. Gutstein pointed to were zoning laws, tax payments, insurance to be carried and responsibility for common areas of the building.

"I'm willing to bet that most professionals never bother checking the zoning for the property they intend to lease," Mr. Gutstein said. But in his career he has seen cases when inappropriate zoning has shut down a practice that was locked into a long-term lease. "The probability that something like that happens is very small, but if something like a zoning dispute does arise, it's devastating."

Another area of concern for Mr. Gutstein is that of property taxes. First, there is the question of how taxes will be paid: by the landlord or by the renter. If it is to be paid by the renter, how is the tax bill divided among all tenants (in the case of a mixed-used building) and who is responsible for the building's common area? Add to those questions Cook County's system of paying this year for the previous year's taxes in installments. It can be overwhelming.

"It's not a matter of being a professional," Mr. Gutstein said. "These are the specifics that a real estate attorney is trained to look for. This is just another one of the major problems to be addressed by an attorney because if a dispute pops up, it can be expensive to resolve down the road."

A tax delinquency is just one reason why the building might change ownership during the term of a lease; other reasons include foreclosure or other judgement against the landlord. Especially in the course of negotiating a long-term lease, a real estate attorney can secure a letter from the mortgagee ensuring that the lease will be honored in case of foreclosure.

Finally, Mr. Gutstein said a real estate attorney who is familiar with your lease could advise on insurance purchases. The lease should enumerate what the landlord is required to carry and what coverage is expected of the renter. Additional coverage may be advisable.

A business attorney has a general, invaluable body of knowledge, Mr. Gutstein added, but clients should not assume that every business attorney can negotiate their new lease. He encouraged dentists to question their attorneys.

"Ask, 'are you familiar with dental leases?' If they say they've done leases but not dental specifically, that's a solvable problem," he said. "If they tell you that they don't normally handle commercial leases, that's a danger sign."

Just as the Chicago Dental Society maintains a dental referral network, the Chicago Bar Association has panels for legal referrals. Find more information about supplementing your legal team at www.chicagobar.org. ■

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society. CDS presents Practice Smarts, a column addressing practice management issues dentists and staff members experience in the office. Practice Smarts is prepared by Joanna Brown, a freelance journalist. Email suggestions for topics to be covered to joanna@tjbrown.com. Photo: Filipe Frazao / Shutterstock.com.

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IT'S THE LAW by Petra von Heimburg, DDS, JD

Write to Dr. von Heimburg at ceprof@aol.com.

A short brief on conflicts of interest

A CONFLICT OF INTEREST IS SERIOUS BUSINESS; it undermines trustworthiness and ethical obligations and is to be avoided. And we are not just talking about an actual conflict, but also the appearance of a conflict.

Conflicts of interest arise in the work of many professionals; dentists are no exception. The American Dental Association has long recognized the existence of such conflicts of interest. For example, the *ADA Principle of Ethics and the Code of Professional Conduct* states that a “dentist who presents educational or scientific information in an article, seminar or other program, shall disclose to the readers or participants any monetary or other special interest the dentist may have with a company, whose products are promoted or endorsed in the presentation. Disclosure shall be made in any promotional material and in the presentation itself (5.C.)”

Many of us are called upon to share our years of experience in the profession with our colleagues. That is, at least, one of the bright sides in getting older: one’s opinions and counsel may be in high demand. And yes, very often the speaker may charge for his or her presentation.

However, on occasion, speakers appear to be no more than advertisers for companies, and no heed is given to a fair and even-handed presentation of competitors’ products. And not all speakers disclose financial or other incentives they receive for their presentation.

The discussion of conflicts of interest is not mentioned just once in the ADA Code; it is embedded in the entire document. For instance, it reminds us that a dentist rendering a “second opinion should not have a vested interest in the ensuing recommendation” (2.B.1. Advisory Opinion), a dentist may not “agree to a fee contingent upon the favorable outcome of the litigation in exchange for testifying as a dental expert” (4.D.1. Advisory Opinion), a dentist, in recommending a product to a patient, should disclose “whether there are any financial incentives for the dentist to recommend the product that would not be evident to the patient” (5.D.2. Advisory Opinion). These and other conflict of interest situations are described in the code and should be our guiding light in dealing with the public, our patients and our colleagues. ■

The discussion of conflicts of interest is not mentioned just once in the ADA Code; it is embedded in the entire document. For instance, it reminds us that a dentist rendering a “second opinion should not have a vested interest in the ensuing recommendation”



Photo: © Kerstin Waurick / Stockphotos.com

The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and are not necessarily the opinions of the Chicago Dental Society.

Dr. von Heimburg is a practicing dentist and a practicing attorney in the Chicago area. She represents, advises and educates dental professionals exclusively in all matters relating to the practice of dentistry. Contact her at 847.382.2832 or ceprof@aol.com or visit www.petravonheimburgddsjd.com.

FROM THE GROUND UP A column about the CDS Foundation by Mary Hayes, DDS, MS


For more information about the CDS Foundation, visit www.cdsfound.org.

‘What a Diff’rence a Day Makes’

ONCE IN A WHILE, A SONG JUST STICKS and goes around and around in your head. The melody and the message repeat at will.

Finishing my term as Chicago Dental Society Foundation chair, I can not help hearing “What a Diff’rence a Day Makes” in my head. The song may be old-fashioned, but it is personally appropriate as I complete two years serving as chair of the CDS Foundation. As the song continues:

*What a diff’rence a day makes
Twenty-four little hours
Brought the sun and the flowers
Where there used to be rain. . .*

For me, it has been 24 months in which I have seen the CDS Foundation move out of the rainy days to sunny ones. It continues to mature as an important non-profit and the future looks bright. On Jan. 1 Mike Durbin will ably lead the CDS Foundation, which will no doubt continue to enjoy organizational and philanthropic successes.

When I became chair in January 2014, the CDS Foundation was looking for an executive director. The search process found Kristen Weber for us; she brings professionalism to our headquarters by shoring up the internal and external processes of the CDS Foundation.

THE CDS FOUNDATION CLINIC AND GRANTS

The CDS Foundation Clinic began seeing patients Feb. 14, 2013. Since it opened, several hundred people have been involved in this project: generous dentists, hygienists and assistants as well as members of the dental industry and the community. The Clinic Board of Managers announced recently that now, two years later – including coping with a flood that shut the doors for three months – the clinic’s production is close to \$500,000 of dental services to people who needed our help.

All CDS members can be proud of this accomplishment. The CDS Foundation Clinic changes lives. Take a look for yourself at on.cds.org/cdsclinic.

Our two grants programs – the CDS Foundation Grants Program and the Wrigley Company Foundation Oral Health Community Service Grants – have been very active since January 2014. Over these past two years, funds approaching \$155,000 were partnered and leveraged into close to \$3.5 million of oral health care for patients in need. That’s an impressive return on investment!

MAKING A DIFFERENCE

Clearly, generosity is a recurrent theme for so many who have taken the time to make a difference.

As I wrap up, thanks are due to the CDS Foundation board and officers. Their advice, common sense and business acumen has been invaluable. The Board of Managers, led by Keith Suchy, continues to rise to the occasion.

Most of all I wish to thank each CDS Foundation donor. You give your time and talent, your money and your enthusiasm. You make me proud to have been your representative as foundation chair. ■

Guests peruse items available during the silent auction at the Wine and Roses fundraising event in October.



Photo by Tricia Koning



A look at the challenges facing our profession

Photo: © Nagel Photography / Shutterstock.com

Changes are coming to the Illinois Dental Practice Act

44 Yes
8 No
4 Present

The vote on the amended act in the Senate.

by Stephanie Sisk

ALL EYES WILL BE ON SPRINGFIELD THE NEXT FEW WEEKS as the General Assembly considers the extension of the *Illinois Dental Practice Act*, House Bill 500.

The act sunsets on Dec. 31, and the 10-year extension typically is a non-event, but two amendments offered to this year's legislation have provoked heated debate.

The Illinois Senate voted Nov. 10 to approve extending the Practice Act as amended. The amended legislation was scheduled for a vote Dec. 2 in the House of Representatives to concur with what the Senate passed.

The vote on the amended act in the Senate was 44 Yes, 8 No and 4 Present.

Early negotiations among the Illinois State Dental Society, the Illinois Dental Hygienists Association, the Illinois Public Health Association and Pew Charitable Trust looked at avenues to improve access to care, particularly among low-income populations and Medicaid recipients.

As the amendment took shape, part of it addressed an expansion of treatments trained dental hygienists can perform on low-income/Medicaid patients in public and school-based health centers and facilities. The treatments covered in the bill include cleanings,

fluoride and sealants without a dentist first examining the patient, a provision long sought by hygienists. The hygienists must complete 72 additional hours of training and have an agreement with a dentist who will supervise and approve the services to be performed and provide the follow-up care.

to work on older patients and more complex cases. The end result would be better access to care with more “complete preventative services” to low-income patients, he said. While the Illinois Dental Hygienists Association backs broadening its members’ duties in public health centers in the first part of

.....

Early negotiations among the Illinois State Dental Society, the Illinois Dental Hygienists Association, the Illinois Public Health Association and Pew Charitable Trust looked at avenues to improve access to care.

.....

ISDS insisted this provision be a five-year pilot program, which will sunset if not renewed.

The second part of the amendment would allow dental assistants, with additional state-approved training, to provide above-gumline scaling to children 12-years-old and under who are identified as low-income or Medicaid recipients. The provision is voluntary, and individual dentists would decide whether to allow their assistants to do the supervised work.

Hygienists complete a two- to four-year training program and are licensed by the state; assistants complete a one-year program or receive on-the-job training and are not licensed in Illinois.

According to Dave Marsh, director of government relations for the ISDS, the dental assistant amendment grew out of change sought by dentists to use their staff most efficiently, economically and productively, especially in light of low reimbursement rates for Medicaid.

“This provides a working model,” Mr. Marsh said. Dentists who may have avoided Medicaid patients could maximize the work of their employees, expand services to those in need and perhaps “break even” with the reimbursement. The above-gumline cleaning on children is a “simple” procedure, he said, that would free up office hygienists

the amendment, expanding the purview of dental assistants was not supported by IDHA, which sought dropping the assistants provision from the amended legislation.

“It’s absolutely unacceptable,” said Sherri Lukes, whose term as IDHA president expired mid-November.

That effort to kill expansion of dental assistant duties by IDHA failed.

Dental hygienists are at a premium in the Chicago area, according to records maintained by the Department of Financial and Professional Regulation. In Cook County, there are 4,184 licensed dentists while there are only 1,860 licensed hygienists.

This has led to an increase in demand for their services and an increase in wages, which can up to \$45 per hour, Mr. Marsh said in a conversation with CDS members.

Many dentists working in economically stressed areas can’t afford to pay that rate, he pointed out. Because of the shortage of hygienists, hygienists will not work for less in these areas, he said.

The dental assistant solution gives the dentist an alternative that can provide the needed services to the children residing in such areas, he said. ■

Ms. Sisk is a freelance journalist working in the Chicago metropolitan area.

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Profiles of people in our profession

Try to keep up with Sharon Horwitz

by Stephanie Sisk

SHARON HORWITZ IS ON THE RUN – LITERALLY.

Dr. Horwitz keeps a busy Oak Park practice, but what keeps her on the go is a training schedule of running, swimming and bicycling to stay in shape for triathlon races.

Most recently, Dr. Horwitz completed the Illinois Olympic Distance Triathlon Championship in Crystal Lake – finishing 5th in her 35-39 age group. She then topped it off with a grueling half-Ironman 70.3 mile competition in Racine, WI, that included a 1.2-mile swim in Lake Michigan, a 56-mile bike ride and concluded with a 13.1-mile run.

Tired yet?

“I’m constantly trying to challenge myself,” said Dr. Horwitz, who lives in Elmhurst with her husband.

“It sounds wild, but all the years in gymnastics made me rock solid for dental school and for (triathlon) training.”

Dr. Horwitz said she has always been an athlete, starting at age 4 when she began gymnastics. She competed in gymnastic competitions throughout the Midwest then transitioned to running and track and field events in high school. It wasn’t until 2005, when she graduated from the University of Illinois at Chicago College of Dentistry, that she set her sights on a new

goal: “I thought, let’s try a triathlon.”

She didn’t post a great finish, but it was enough to whet her appetite for a new challenge.

With some 30 events under her belt since then, “I feel like a seasoned competitor,” Dr. Horwitz said.

For summertime events, she begins her training regimen in January with before- or after-work runs and visits to the gym – alternating running, bicycling and swimming – six days a week.

“It sounds wild, but all the years in gymnastics made me rock solid for dental school and for (triathlon) training,” she said. “It has helped me all my life, giving me a great foundation.”

Dr. Horwitz’s grandfather helped plant the seed for her dentistry career, approaching a good friend who owned a dental lab in Chicago to hire on the young Sharon for whatever needed doing. It was a job that lasted 10 years – through dental school – and gave her invaluable insight into the materials component of dentistry.

She credits her grandfather’s role, as well as encouragement from her parents, in her accomplishments. Looking back, “it makes me more grateful and appreciative toward my parents who have always been so supportive,” she said. “They literally have never missed any race or event where I was involved or being recognized for something.” And she still visits her grandfather, now 94, every Wednesday.



Sharon Horwitz crossing the finish line at Ironman 70.3 Racine in July.

The camaraderie that develops among fellow runners has had professional consequences as well, Dr. Horwitz said. Several people she has met in different racing circuits have become patients. “They really understand me,” she said with a laugh.

After taking some time off to recharge her battery, Dr. Horwitz said

she’s not sure what race is next, though another Ironman competition is a “definite possibility.”

“They say you peak in your early 40s,” said Dr. Horwitz, age 36. “We’ll see.” ■

Ms. Sisk is a freelance journalist working in the Chicago metropolitan area.

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meeting place

 Dental meetings and CE opportunities

December

8: West Side Branch

Clark Stanford, DDS, PhD: Management of Missing Teeth in the Transitional Adult. Barclay's American Grille at the Carleton of Oak Park, 1120 Pleasant St., Oak Park. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact: Larry Williams, lwilli@midwestern.edu or 630.515.6448.

10: North Side Branch

Holiday Sweater Party. McGee's Tavern and Grille, 950 W. Webster Ave., Chicago. 6-9 p.m. Email Ashley Kauffman, northsidersvp@gmail.com, or call Amy Van Fossen, 312.263.5090

13: Englewood Branch

Holiday Magic Champagne Brunch and Fun. Brookfield Zoo, 3300 Golf Rd., Brookfield. 11 a.m.-2 p.m.. Contact: Bill Hajiharis, 708.423.5990 or hajiharisddsmd@gmail.com.

January

5: Northwest Suburban Branch

New Dentist Event. An Evening with the Executive Directors Kathleen O'Laughlin, American Dental Association, and Greg Johnson, Illinois State Dental Society. Meridian, 1701 Algonquin Rd., Rolling Meadows. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Bryan Nakfoor, bryannakfoor@gmail.com or 847.392.0330.

12: Englewood Branch

Barbara Ellis-Racic: There's No Place Like Home: Site Selection Principles for Dentists. Louie's Chophouse, 4642 W. 103rd St., Oak Lawn. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:30 p.m. Contact: Robin Gallardi, 708.349.4000 or drgallardi@rogers.com.

12: North Side Branch

Mohamed Fayad, DDS, MS, PhD: 3D Imaging in Dentistry: A New Era in Diagnosis and Treatment. McCormick and Schmick's, 4999 Old Orchard Shopping Center, Skokie. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Email Ashley Kauffman, northsidersvp@gmail.com, or call Amy Van Fossen, 312.263.5090

Study clubs

Central Lake County Dental Study Club

Meets the third Tuesday of every month at noon, January-November, Grandma V's Pancakes, 10 E. Maple Ave., Mundelein. For information, contact Paul Showers, 847.816.3636.

Chicago Aesthetic Masters, a Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. For information, call 312.644.4321 or email smilechicago2@aol.com.

Chicago Dental Study Club

Information: www.chicagodentalstudyclub.com or call Forrest Tower at 708.423.0610. Newcomers are free. Please RSVP.

Greater Evanston Dentists Association

Meets the first Monday of every month, noon-1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. For information, contact Roger Nouneh, 847.475.7754.

Hellenic American Dental Society

The Hellenic American Dental Society (HADS) holds several dinner CE seminars throughout the year. Visit www.hads.com for more info.

Uptown Dental Forum

Meets every Friday, 12:30-2 p.m., Whistlers Restaurant, 3420 W. Devon Ave., Lincolnwood. Academy of General Dentistry sponsorship-approved. For information, contact Steven Pearl, 773.262.4544.

Waukegan Dental Study Group

Semi-monthly meeting, noon-2 p.m., Waukegan Ramada Inn, 200 Green Bay Rd., Waukegan. For information, contact Robert Stanuch, 847.336.8080, or Ellis Neiburger, 847.244.0292.

STUDY CLUBS AND NON-PROFITS: Submit your meeting information online at on.cds.org/MyEvent

12: North Suburban Branch

Matthew Davis, DDS: Implant vs. Endo: What Does the Evidence Say?. Green Acres Country Club, 916 Dundee Rd., Northbrook. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact: David Rosenbaum, 847.480.1578 or dsrosenbaum@gmail.com.

12: South Suburban Branch

Staff and Spouse Night. Nadine Kelly, MD, E-RYT200, R-CYT: Practical Yoga Tools to Improve Health and Effectiveness in the Workplace. Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact: Natacha Herard-Exorphe, exorphe.dds@gmail.com, or Crystal Patel, crystalpatel@gmail.com, or call 708.849.8627.

12: West Side Branch

Bruno Jham, DDS, MS, PhD: Common Oral Lesions – Diagnosis and Management. Barclay's American Grille at the Carleton of Oak Park, 1120 Pleasant St., Oak Park. Cocktails: 6 p.m.; Dinner and Program: 7 p.m. Contact: Larry Williams, lwilli@midwestern.edu or 630.515.6448.

12: West Suburban Branch

John Cordes: OSHA and HIPAA Pearls for Your Office. Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. Contact: Andy Wiers, 630.369.2020 or andywiers@yahoo.com.

branch news

Reports from our nine branches

Englewood Branch

by Denise Hale, DDS

Ken Grebliunas, Denise Hale, Peggy Richardson and John Brendich attended the Oct. 7 Mediation and Peer Review meeting at Maggiano's. Dionne Haney, Illinois State Dental Society director of professional services discussed Medicare opt-in/opt-out decisions. Katy Straub, an enforcement attorney for the Illinois Department of Financial and Professional Regulation, also gave an interesting presentation on licensure.

Our women dentists event at Pots and Paints in Mokena was a blast! We're all ready with our crafts for the holidays. A straw poll of attendees voted for a cooking class for our next women's event.

Carlo Pagni recently returned from a trip to his homeland of Ireland to visit his parents in Belfast. He said he also visited "Jack" but the photo he sent looked like a donkey to me!

Robin Gallardi was in Toronto to help out in a clinic. Kudos to her for her pro bono work.

Brian Karshen, his wife Kim, and their boys, Jackson and Tyler, went to Los Angeles for Brian's sister's wedding. I asked Brian if Los Angeles was his hometown to which he replied, "I'm from the south suburbs. She was smart and moved somewhere warm!"

Carlos Diaz-Albertini changed his practice name to Contemporary Endodontics. He has two new doctors – **Richard J. Pasiewicz**, who trained at the University of Illinois at Chicago College of Dentistry, and **Neil Singh**, who trained at Nova Southeastern University College of Dental Medicine.



ENGLEWOOD: (Top) Brian Karshen and his family attended his sister's wedding in Los Angeles. Pictured (L-R) are Jackson, Brian, Kim and Tyler.

(Left) Marilyn Michet-Apolon, Robin Gallardi, Kathy Bielik and Sharon Lyn-Malinowski enjoyed themselves at our branch's women dentists event at Pots and Paints in Mokena.

(Right) Denise Hale (center) was joined by her office manager Bernie Bilder and assistant Aneta Kotlarz at the Staff Appreciation Night event Oct. 13.

Peggy Richardson's daughter, Carrie, recently married Andy Dilger. They moved to Baltimore in July so Carrie could complete a fellowship in rheumatology at Johns Hopkins Hospital.

President Profile

V. Bill Hajiharis, DDS, MD



ENGLEWOOD BRANCH

Education: V. Bill Hajiharis earned his dental degree in 2001 from the University of Illinois at Chicago College of Dentistry. He went on to earn his medical degree from Wayne State University School of Medicine in 2005.

Family and Practice: Dr. Hajiharis is married to Tammy and has three children, Harisen, Elianna and Hayden. He practices at Midland Oral and Maxillofacial Surgery in Tinley Park.

Outside of dentistry, my interests

include: traveling, golf and racing.

When I proudly talk about our

branch with new members, I tell

them: the Englewood Branch is the

oldest branch of the Chicago Dental

Society. We always welcome new

members and dental students to our

meetings. We hold numerous events

throughout the year, including our

annual golf outing at Cog Hill and

Christmas Brunch with Santa Claus.



Kenwood/Hyde Park Branch
by Sherece Thompson, DDS

Mark Robinson won an iPad at the Oct. 6 Kenwood/Hyde Park Branch meeting

North Side Branch

by Agata Skiba, DDS

Kate Quinlin celebrated her first anniversary in practice with **Peter Cabrera** in Lincoln Park. They have been busy working with and educating hygienists in their *Perio Mastery for Hygienists* lecture series. The two have also been developing several innovative, minimally invasive approaches for managing recession.

In addition to the exciting things happening in the practice, Kate welcomed her first child, Samantha, in April (pictured right).

Bill Simon, Gina Rotkovich, Kinnery Patel, Anjali Talwar and the City Smiles/Sonrisa Urbana team enjoyed their summer event, which included a cooking class and Chicago River architectural cruise, followed by an





NORTH SIDE: Bill Simon, Gina Rotkvich, Kinnery Patel, Anjali Talwar and the City Smiles/Sonrisa Urbana dental team enjoyed a summer visit to Chicago.

Marvin Berman (pictured left) was presented with a Distinguished Member Award at the Illinois State Dental Society Annual Session in September. He was nominated by Cissy Furusho and Kirk Kollmann (not pictured).



impromptu visit to the CDS headquarters office on Michigan Avenue. Many thanks to Nathan Pease at CDS for giving us the grand tour.

Cissy Furusho was honored to be the keynote speaker at the Southern Illinois University School of Dental Medicine Class of 2019 White Coat ceremony.

At the Illinois State Dental Society Annual Session, **Marvin Berman** was awarded the ISDS Distinguished Member Award. He has contributed to the service of mankind by extending the profession of dentistry into civic, cultural, religious and humanitarian areas.

Marvin has exceeded the ordinary with outstanding contributions, enhancing the impact of organized dentistry. He was nominated by **Cissy Furusho** and **Kirk Kollmann**.

Terri Tiersky was installed as CDS Treasurer Nov. 15 at the CDS Installation of Officers at the Drake Hotel.

Susana Torres participated in the ADA Institute for Diversity in Leadership. The ADA Institute for Diversity in Leadership is designed to enhance the leadership skills of dentists who belong to racial, ethnic and/or gender backgrounds that have been traditionally underrepresented in leadership roles.

Howard Weisbart's son Trevor will be getting married to **Zarina Tchinibekova**. At last, a new dentist in the family – three generations!

Mary Hayes received a Community Service Award from Lurie Children's Hospital for excellence in education. Mary teaches second-year pediatric residents about oral health and caries in a small seminar format. She is encouraged by these new physicians paying attention to rejoining the health of the teeth and mouth to the health of the whole body!

Barry Cherny, Leo Dumanis, Bruce Hochstadter, Richard Isaacson and

Emily Smythe hosted a full-day seminar Oct. 28 at Maggiano's in Skokie. Michael Fling, a course director at the L.D. Pankey Institute, was the guest speaker. The symposium was entitled, "The Balance of Occlusion and Aesthetics."

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North Suburban Branch

by Maria Fe Corpuz-Bato, DDS

Christine Lee ran her second Chicago Marathon with her 17-year-old son Brian. It was his first. She ran for Special Olympics of Chicago, which provides year-round sports training for people with intellectual disabilities. Christine says it was an amazing experience and she thanks their many supporters and donors.

John Vickery's daughter Emma qualified for State Finals in golf Oct. 12. Congratulations, Emma.

Jackie Rosen celebrated her birthday in September in Las Vegas with her husband Bill Sakas.

Ray Sanai rejoined the University of Illinois at Chicago College of Dentistry. He is a faculty member in the periodontics department.

David Williams presided over the Oct. 13 branch meeting, which featured a very informative lecture about oral cancer from **Mark Lingen**.



NORTH SUBURBAN: (Top left) Julie Davis, daughter of members Jim Davis and Arlene Engert, married John Wolf Oct. 3 at St. James Lutheran in Chicago (Top right) Christine Lee ran in the Chicago Marathon with her son Brian. (Left) Yendis Gibson, Mark Humenik, John Vickery and Susan Becker Doroshow at the Illinois State Dental Society Annual Session House of Delegates meeting.

President Profile

Amy Van Fossen, DDS • NORTH SIDE BRANCH

Education: Amy Van Fossen earned her dental degree in 2003 from the University of Maryland School of Dentistry. She performed her General Practice Residency at Northwestern Memorial Hospital in 2004.

Family and Practice: Dr. Van Fossen is married to Kirk Wojak. They have 4-year-old twins, Luke and Mary-Kate. She practices downtown at Chicago Dental 312.

Outside of dentistry, my interests include: reading, gardening, spending time with family, watching Chicago sports and seeing live music.

When I proudly talk about our branch with new members, I tell them: you are bigger than just yourself and your practice. Camaraderie and friendship are essential to a successful dental career. We have an eclectic branch with a wide range of members, from students to long-time established dentists.



Northwest Side Branch

by Chuck DiFranco, DDS

The Northwest Side Branch mourns the loss of our dear friend and colleague **Fred Purcell**. Fred lost his battle with ALS on Sept. 19. Our thoughts and prayers are with his family.

Gordon Ziols recently helped his brother Ron celebrate his 65th birthday by riding their bikes 440 miles from St. Paul, MN, to Park Ridge. They completed the trip in six days and especially enjoyed the ride along the scenic Mississippi River Trail.

Tom Schneider spent most weekends this summer in Door County with his two girls, Sarah and Margaret, enjoying the great weather, boating and fishing. Tom also had a chance to meet one of the greatest hockey goalies of all time – Tony Esposito.

Bruce Swantek is enjoying the good life living at The Villages in Orlando, FL. How could he not? There are 500 holes of golf to play.

Bruce is proud of his son Jason, an oral surgeon in Janesville, WI, who married Sarah Stuntebeck on June 3 in Minocqua, WI, at the Coons Lodge. Congratulations to the Swantek family!

The last official Dental Arts Club function for outgoing president **Robert Moll** was held Aug. 2 at the Polish Museum of America. In attendance from our branch were **Chester Klos** with his wife Dagmar, **Daniel Janowski** and his wife Candice,



NORTHWEST SIDE: Gordon Ziols celebrated his brother Ron's 65th birthday with a 440-mile bike ride from St. Paul, MN, to Park Ridge.

and **Mary Starsiak** and her family. If you have not been to a Dental Arts Club function, put it high on your to-do list. The Starsiaks had a special reason to celebrate. Their mother Virginia celebrated her 95th birthday the day before!

Later in August at the Central Regional Dental Testing Service (CRDTS) annual meeting, **Mary Starsiak** was elected its next president-elect. CRDTS is a testing

service made up of 19 state boards of dentistry.

Not stopping there, Mary is also the new vice regent of the International College of Dentists for Illinois. Way to go, Mary!

Bisco Inc. hosted a factory tour for Northwest Side Branch members at its Schaumburg facility. **Spencer Bloom**, **Larisa Spirtovic** and **Dave Wojtowicz** were



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Zak Messieha, DDS
Dentist Anesthesiologist



NORTHWEST SIDE: (Above) Paul DiFranco and his wife Alison have their hands full with twin daughters Zoe and Lexi.

(Top right) Chuck and Marissa DiFranco announced the birth of a baby girl, as well. Their eldest daughter Siena shows off her kid sister Liana.

(Middle right) Larry Kolar with the Maine South High School mascot, Harley Hawk.

(Bottom right) Mary Starsiak and her family at the Polish Museum of America.



among the many members who toured the facility.

George Frayn attended the International Academy of Gnathology meeting in September at the Langham Huntington Hotel in Pasadena, CA. The meeting featured three days of evidence-based presentations on a variety of advanced restorative topics, many by dental school department heads. Great social events followed each evening, including a gala with live music.

Robert Busan and his wife Alice celebrated their 10th wedding anniversary in Mexico by relaxing at the enchanting Riviera Maya.

Jeff Ruttencutter and **Priscilla Chang** recently celebrated the birth of their

daughter, Harper Chang Ruttencutter.

Larry Kolar has enjoyed volunteering for Maine South High School's local music programs. His daughter Stephanie pulls double duty, performing on the J.V. Hawkettes competitive dance team and playing clarinet with the school marching band! Larry was recently inducted into the International College of Dentists at the American Dental Association Annual Session in November.

It was a busy October for the DiFranco family. **Paul DiFranco** and his wife Alison welcomed twin girls Zoe and Lexi. Meanwhile, **Chuck DiFranco** and his wife Marissa brought home a new baby girl Liana to be the kid sister to their 18-month-old daughter Siena!



Michele Bogacki, her husband John, and daughters Olivia and Natale were spotted in Evanston at Ryan Field as her alma mater, the University of Iowa Hawkeyes, trounced the Northwestern University Wildcats 40-10. Rumor has it that John and Michele are looking for a bigger house on Como Lake.

Northwest Suburban Branch

by Sylvia Deek, DDS

Our branch kicked off the season with a wonderful meeting Oct. 6 at Meridien Banquets in Rolling Meadows. The first meeting was Past President's Night, honoring all past branch presidents. Also in attendance was CDS President **Susan Becker Doroshow** and President-elect **George Zehak**.

Jeff Bonk brought his GPR residents from Loyola to the meeting for Robert Lowe's lecture, "What's New in Restorative Dentistry" and to also meet our branch president, **Vicki Ursitti**.

James Wiese and **Bob Ryan** attended the American Academy of Implant Dentistry's annual conference in Las Vegas for some continuing education and fun. Exciting new technology was rolled out at the meeting, including real-time guided surgical instrumentation. Frequent Midwinter Meeting speaker Carl Misch was presented with a Lifetime Achievement Award for his numerous contributions to implant dentistry. Bob and his wife Nancy followed up the meeting with a short trip to Zion National Park to wind down on some hiking trails.

As the American Dental Association Principles of Ethics and Code of Professional Conduct celebrates its 150th year in 2016, we congratulate **Petra von Heimburg** on her appointment to the ADA Council on Ethics, Bylaws and Judicial Affairs. The council promotes ethics to member dentists and the public.

Paul Litvin toured Europe back in late August on an educational and fun trip to Munich, Prague, Budapest, Vienna and Salzburg. Paul enjoyed spending time learning the unique qualities that each city has to offer.

In June, **Jim Frett** and his wife Jackie went to Walt Disney World with their children Erica, Leslie, Daniel and Nicholas. While there, they celebrated the last college graduation of their four children. Jim also attended the Florida Dental Convention.



NORTHWEST SUBURBAN: (Top) Jeff Bonk (left) brought his GPR residents to the first branch meeting of the year for Robert Lowe's lecture. (Above left) Jim Frett and his son Nicholas got a chance to see the Stanley Cup on its 2015 tour. (Above right) In July, Scott Smoron and his wife Katie celebrated the first birthday of their son Ryan.

Jim had a brush with glory in October. His son Nicholas works for the business management consulting firm North American Corporation in Glenview. The company hosted a visit by the Stanley Cup. Nicholas was able to bring one guest, and Jim was the lucky one!

Renee Pappas and **Mike Durbin** spent a weekend in October visiting their daughter Kristen in Providence, RI. They attended Kristen's white coat ceremony at Brown University's Alpert Medical School, where she is a first-year student.

NORTHWEST SUBURBAN BRANCH**Alan Shapiro, DDS, 76**

We are saddened to report the death of long-time CDS member Alan Shapiro on Sept. 16. Alan was a very active and involved CDS member for the past 50 years. He held all office chairs of the CDS Northwest Suburban Branch and served as Branch Director of CDS from 1989-92.

Alan was also an integral part of the Midwinter Meeting having served for more than 20 years on the Exhibit Registration Committee and also on the Registration and Credentials Committee.

At the state level, Alan was Trustee to the Illinois State Dental Society from 1994 to 1997 and served on the State Board of Dentistry from 1996-2004, serving as Chairman in 2003.

Alan graduated from the University of Illinois at Chicago College of Dentistry in 1964 and joined CDS in 1965. He is survived by his loving wife of 52 years, Sherie, his three children Jeffrey (Susan), David and Michael (Jill), and eight grandchildren.

Alan was an avid golfer and life-time Cubs fan, staunch supporter of the Chicago Blackhawks and long-time season ticketholder of the Chicago Bears. Alan was honest, caring, passionate, and devoted to his family, friends and patients.



As a respected member of the dental community, Alan Shapiro was interviewed for the "Couples in Dentistry" article in the December 2007 issue of the *CDS Review*.



SOUTH SUBURBAN: Brent Stanford's daughter Maddi went to Japan this past fall on a music outreach tour with The Young Americans.

Bill Slavin joined other Southern Illinois University School of Dental Medicine alumni for a 40th anniversary trip to London and Zurich, followed by a boat trip up the Rhine River.

Bill's whirlwind tour led him to Florence to meet up with his children, their spouses and grandchildren. The family enjoyed their week-long stay in a villa, taking a 12-mile bike ride one day and riding Vespa scooters another day. The next stops were Rome, Paris and then back to London.

Bill returned home for one day for a Leo High School golf outing before flying off to Palm Desert, CA, for a week to rest. He's having lots of fun doing it while he can!

Brent Stanford and his wife Sharon recently visited with their son Sean in Montana and enjoyed a trip to Yellowstone National Park.

Sharon had an amazing experience at the beginning of October. She traveled to the Tohoku region of Japan to visit their daughter Maddi, who was on tour with The Young Americans through the end of November.

During the drive from Tokyo to the region, Sharon encountered a country trying to rebuild from the tsunami and the Fukushima nuclear disaster in 2011. The Tohoku region has many villages that were evacuated due to the high levels of radiation. The inhabitants are just

**South Suburban Branch**

by W. Brent Stanford, DDS

Phil Schefke reports that his oldest daughter, Claudia, recently graduated from Elmhurst College. She spent time immediately after graduation being an intern at Marineland Dolphin Adventure in St. Augustine, FL, where she is pursuing her dream of being a dolphin trainer.

Phil has started his second year as a full-time assistant professor on the clinic floor at Midwestern University College of Dental Medicine in Downers Grove.



SOUTH SUBURBAN: (Top left) Bill Slavin and his family enjoyed riding Vespas in Italy. (Bottom left) Bill Slavin (center) met up with Richard Holba and Robert Bitter while traveling in Europe.



SOUTH SUBURBAN: Brent Stanford in Yellowstone National Park.

and conducted workshops to help the children and families affected by the disaster. The participants are taught to sing, dance and act. At the end of the day, they take part in a show that is performed to family and friends. Each day the group goes to a new school and does it all over again. Sharon had the experience to travel with this incredible group of young people for a couple days on this life-changing trip.

West Side Branch

by Richard Kohn, DDS, and Michael Santucci, DDS

We ventured to WhirlyBall in Lombard for a fun-filled outing Sept. 27. For the uninitiated, WhirlyBall is a combination of basketball and lacrosse while driving bumper cars.

West Side Branch president **Michael Tauber** had a blast, saying that playing WhirlyBall was one of the items on his bucket list.

The games were heated, but for some reason the younger members seemed to have the advantage. Everyone enjoyed the competition and refreshments, then returned home to nurse their bruises and sore muscles.

now starting to be allowed to return as each village is slowly being cleaned up.

Lining the road on the drive north (which was newly opened above the previously existing roads) there were rows upon rows of black bags containing the contaminated top layers of dirt.

Workers dressed in white hazmat suits were diligently removing the dirt from the fields with bulldozers. There were also periodic electronic signs on the road – not noting your speed limit, but the radiation levels.

The Young Americans visited schools

WEST SIDE BRANCH

James Buckman, DDS, 75

On Oct. 24, West Side Branch member James Buckman died. He was a leading educator for 50 years. Jim began his 50-year academic career in 1965. He was one of our own, graduating from the University of Illinois at Chicago College of Dentistry (UIC) in 1964. He subsequently completed specialty training at UIC in fixed prosthodontics in 1975.

Jim had a distinguished career of teaching and service excellence. He was widely regarded within the College of Dentistry as a model dental educator. During his 50-year academic career he maintained and helped lead a commitment of graduating the best of oral health clinicians. He served as a full- and part-time faculty member for 30 years from 1965 through 1995. He subsequently continued to teach part-time following his retirement in 1995, encompassing the past 20 years. During this entire period, he maintained a private practice.

Jim served as Interim Head of the Department of Fixed Partial Prosthodontics, 1987-91. He also served in various other leadership roles including the Director of Fixed Partial Prosthodontics, and the Director of Preclinical Section for the Department of Restorative Dentistry. As Director of the Preclinical Section for the Department of Restorative Dentistry, he helped lead the transformation of UIC's pre-patient care curriculum that continues today. He taught and directed a long list of courses including fixed prosthodontics, occlusion, complete dentures and clinical patient care. He received numerous teaching awards.



George Zehak attended the Southern Illinois University School of Dental Medicine White Coat ceremony Oct. 2. He reports that it is inspiring to see all of our future dentists (Class of 2019). We thank George for representing our branch at the ceremony

Bob Deaver reports that he is being a good grandparent and is spoiling his 9-month-old grandson, Will.

Bob tells us his wife Karla is doing well fighting a three-year battle with cancer.

Bob recently returned from a trip to Istanbul, where he was working with Médecins Sans Frontières (aka Doctors Without Borders) to provide aid to Syrian refugees. Bob says it was even worse than he imagined. A typical day's work was 16 hours and his assignment was for five days. This has been Bob's mission every year since he graduated from dental school in 1982. He has made 51 trips so far. He is grateful to be in this country with all of the blessings that we have.

Patrick Angelo, John Hartman, Frank Trocchio and Marie Walsh celebrated their 35th anniversary graduating from Loyola University School of Dentistry with a trip to the Marina Grand Resort in New Buffalo, MI. They look like they just graduated yesterday!



WEST SIDE: (Top) George Zehak, Anne Fabricus, Michael Tauber, Olivia Lares, Michelle Jennings, Courtney Botica and Jeff Lares enjoyed the Sept. 27 WhirlyBall outing in Lombard. (Bottom) Loyola University Dental School alumni celebrated 35 years of practice in New Buffalo, MI.

Got news worth sharing?



From birth and wedding announcements to the opening of a new office, we want to hear from you.

Submit news and photos to your branch correspondent. **The deadline for the January/February edition of Branch News is Dec. 9.**

ENGLEWOOD

Denise Hale, denise.haledds@yahoo.com

KENWOOD/HYDE PARK

Sherree Thompson, sthompsondds@sbcglobal.net

NORTH SIDE

Agata Skiba, askibadds@gmail.com

NORTH SUBURBAN

Maria Fe Corpuz-Bato, mfcbato@icloud.com

NORTHWEST SIDE

Charles DiFranco, chuckdifranco@gmail.com

NORTHWEST SUBURBAN

Sylvia Deek, drsdeek@gmail.com

SOUTH SUBURBAN

W. Brent Stanford, 1wbstanford@comcast.net

WEST SIDE

Richard Kohn, drrichardkohn@sbcglobal.net

Michael Santucci, msantucc@uic.edu

WEST SUBURBAN

Daniela Brzozowski, westsubcdds@gmail.com



Rick Munaretto, Stephen Soppet and Jerry Udelson went to Unalakleet, AK, to do some fly fishing. They tell us they caught quite a few fish. Sounds like we don't have to eat salmon at the next meeting.

Good news for **Ahmed Masoud**. He passed the qualifying exam for his neuroscience PhD.

Ahmed also took a course on scoring sleep. He is a clinical assistant professor in the Department of Orthodontics at the University of Illinois at Chicago College of Dentistry.

Mike Santucci will have another dentist in the family. His daughter, Beth Pfohl is a D1 at the University of Iowa College of Dentistry.

WEST SIDE: Kamal Vibhakar went to Scotland and golfed at the legendary St. Andrews. We know they only let the very best play there!

West Suburban Branch

by Daniela Brzozowski, DDS

Fall is coming to a close and we are moving headlong into our El Niño winter. The forecasted warmer, drier weather will hopefully allow for our members to attend more meetings and get there more easily! We've enjoyed welcoming many new members and dental students to our branch over the past few meetings. Cross our fingers that this mild weather encourages the trend.

Doug Chang presided over our first meeting of the season, and it was a huge success. We were regaled by our branch director **Dean Nicholas** as he introduced our speaker, **Peter Hasiakos**.

Veteran dentists and student members alike were able to appreciate the breadth of the lecture "A New Look at Dental Caries." Joining us in attendance were Peter's son, Spyridon – a D3 at the University of Illinois at Chicago College

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Tonya Lanthier, RDH
CEO, DentalPost.net



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of Dentistry – and friend, Susan Keenan.

We continued our tradition of raffling off the vendor appreciation prizes. This meeting’s winners were **Taisa Szeremeta-Browar, Ryan Vahdani and Robin Blakkolb.**

Nolen Levine and the crew of the yacht *Challenge* earned their seventh trophy in nine years at the Chicago Yacht Club’s Race to Mackinac awards ceremony. This was Nolen’s 40th Mac race. Nolen’s crew has previously won the prestigious Fastest Goat to the Island award. Racers who compete in 25 Mackinac races are invited to join the exclusive Island Goats Sailing Society. Congrats, Nolen.



Sharon Szeszycki incorporated her practice in January 2014 under the name Park Blvd Dentistry. She is proud of her staff (Susan, Cindy, Jenny and Kim) and thanks everyone involved in showing their support as she approaches her two-year anniversary in her new location in Glen Ellyn.

Alvaro Figueroa is proud of his youngest son, Aaron, who is currently in his last year of the oral and maxillofacial surgery residency program at the University of Iowa College of Dentistry.

Aaron was accepted to the prestigious one-year fellowship at the Oral and Facial Surgery Institute in St. Louis. He is excited to expand his surgical skills and will gain advanced experience in facial reconstruction, TMJ surgery and treating trauma.



WEST SUBURBAN: (Top) Nolen Levine (sixth from left) and the crew of *Challenge* earned their seventh trophy in nine years at the Chicago Yacht Club’s Race to Mackinac. (Above left) Alvaro and Alex Figueroa are pictured with Isabelle, the winner of their Smile Train fundraiser. With her help, Figueroa Orthodontics was able to raise more than \$5,200. (Middle right) Alvaro Figueroa and his son Aaron volunteered at a surgical mission in Mexico. (Bottom right) The staff of the newly rebranded Park Blvd Dentistry (Susan, Cindy, Jenny and Kim) with their enterprising leader, Sharon Szeszycki.

Figueroa Orthodontics held a fundraiser to support Cleft and Craniofacial Awareness and Prevention Month this past July. **Alex Figueroa and Alvaro Figueroa** thank all West Side Branch and CDS members and their patients who helped them raise more than \$5,200 for Smile Train. Smile Train is an international charitable organization that trains and funds doctors and hospitals around the world to treat under-

privileged children with cleft lips and palates and craniofacial maladies. Smile Train provides approximately 350 free cleft surgeries every day and has helped children in more than 87 countries.

At our Nov. 10 meeting at Maggiano’s, **John Pawluk** presented the lecture

“Treatment of Traumatic Dental Injuries.”

We hope to see you at our next meeting on Jan. 12. John Cordes will present some important information for you and your office during his lecture “OSHA and HIPPA Pearls for Your Office.” I look forward to seeing you there! ■

STAYIN' ALIVE

ONE NIGHT OF THE BEE GEES AT THE PARK WEST



You can make your Friday Night at the 2016 Midwinter Meeting very special by seeing Stayin' Alive, One Night of The Bee Gees pay tribute to THE disco band.

The Bee Gees dazzled the international music scene with their incredible music for decades. Stayin' Alive, One Night of The Bee Gees, is a unique recreation of one of the top groups in music history. Don't miss this opportunity to enjoy this fabulous band pay tribute to The Bee Gees Feb. 26 at the Park West.

Purchase tickets online at www.cds.org. Tickets may also be purchased on site Thursday morning at McCormick Place West at the Special Events ticket counter in the Registration Area, Level 3, Concourse, subject to availability.

FRIDAY, FEB. 26

- Doors open at 8 p.m., performance starts at 9 p.m.
- Park West, 322 W. Armitage Ave.
- \$50 per ticket; ticket required for entry
- **Event number: SE3**

Sponsorships are available

new members

The Chicago Dental Society welcomes you

Burton, Melisa

University of Mexico, 2001
3450 Lacey Rd., Downers Grove
West Suburban Branch

Choi, Jun Hyeok

Midwestern University Illinois, 2015
1123 Fairview Ave., Westmont
West Suburban Branch

Finlay, Colleen

Marquette University, 2015
5955 W. Irving Park Rd., Chicago
Northwest Side Branch

Gayed, Paul

University of Illinois, 2015
3305 N. Central Ave., Chicago
Northwest Side Branch

Guloy, Robertzon

University of the East, Philippines,
2003
1514 Torrence Ave., Calumet City
South Suburban Branch

Guzman, Jasmin

University of Illinois, 2015
3750 W. Ogden., Chicago
West Side Branch

Harmon, J. Lauren

University of Texas, 2007
5702 S. Walnut Ave., Downers Grove
Englewood Branch

Kanellos, James

University of Illinois, 1992
6223 Dempster St., Morton Grove
North Suburban Branch

Kibler, Rebecca

Harvard University, 2012
6901 W. Stanley Ave., Berwyn
West Side Branch

Korolyov, Mikhail

Midwestern University Illinois, 2015
6554 W. Higgins Ave., Chicago
Northwest Side Branch

Langefeld, Jeff

University of Illinois, 2015
1469 Ring Rd., Calumet City
South Suburban Branch

Lee, Juliana

University of Illinois, 2015
3750 W. Ogden Ave., Chicago
West Side Branch

MacNaughton, James

Loyola University, 1979
71 Waukegan Rd., Lake Bluff
North Suburban Branch

Majeed, Syed

University of Illinois, 2015
705 N. Tamarac Blvd., Addison
West Suburban Branch

Saaduddin, Fatima

University of Illinois, 2015
608 E. Veterans Pkwy., Yorkville
Englewood Branch

Waheed, Mohamed

University of Illinois, 2012
516 W. Lake St., Addison
West Suburban Branch

Willoughby, Lindsey

University of Kentucky, 2013
1029 E. 130th St., Chicago
Kenwood/Hyde Park Branch

Wolski, Joseph

Midwestern University Illinois, 2015
14811 Founder's Crossing,
Homer Glen
South Suburban Branch

VanderWaal, Arthur

University of Illinois, 2012
4039 W. North Ave., Chicago
Northwest Side Branch

Deceased members**Block, Jack**

Chicago College of Dental
Surgery, 1941
9251 N. Lowell., Skokie
North Side Branch
Died Dec. 31, 2010.

Buckman, James

University of Illinois, 1964
2317 MacDonald Ln., Flossmoor
West Side Branch
Died Oct. 24.

Burke, Richard

Chicago College of Dental
Surgery, 1941
31 E. Grove St., Lombard
Northwest Side Branch
Died April 18, 2014.

Coglianese, Benjamin

Chicago College of Dental
Surgery, 1947
10000 S. Seeley Ave., Chicago
Englewood Branch
Died Feb. 14, 2012.

DeSalvo, Robert

Chicago College of Dental
Surgery, 1950
315 N. LaGrange Rd.,
LaGrange Park
West Suburban Branch
Died Nov. 5.

Doner, Allen

Northwestern University, 1935
119 Bessemer Cir., Brandon, FL
Northwest Side Branch
Died Aug. 22, 2010

Freeman, Arthur

Northwestern University, 1944
61 Knox Cir., Evanston
North Suburban Branch
Died Oct. 24, 2010.

Gambla, Anthony

Loyola University, 1959
14400 Lake Ridge Rd., Orland Park
Englewood Branch
Died June 30, 2013.

Gasbarra, Gary

University of Illinois, 1964
25420 Spring St., Manhattan
South Suburban Branch
Died Oct. 18, 2013.

Haimes, Harlan

Northwestern University, 1972
975 Brittany Rd., Highland Park
North Suburban Branch
Died Nov. 7.

Hamilton, Nathaniel

University of Illinois, 1958
6716 S. Cregier, Chicago
Kenwood/Hyde Park Branch
Died Dec. 31, 2011.

Hazelkorn, Jules

University of Illinois, 1946
238 Lorraine Blvd.,
San Leandro, CA
North Side Branch
Died Sept. 3, 2014.

Klassen, Victor

University of Illinois, 1969
210 Ashland Ct., Vernon Hills
North Suburban Branch
Died Aug. 21, 2012.

Kolenskyj, Miroslau

Northwestern University, 1963
1140 39th St., Downers Grove
West Suburban Branch
Died Aug. 24.

Kottemann, George

University of Illinois, 1955
3300 N. Bigelow, Peoria
Associate Member
Died June 1.

Kuffel, Kevin

Marquette University, 1978
915 Egan Rd., Brookfield, WI
Associate Member
Died Aug. 19.

Lemon, Donald

Northwestern University, 1937
6410 21st Ave., W. Bradenton, FL
West Suburban Branch
Died Jan. 2.

Lerman, Martin

University of Illinois, 1944
7860 E. Camelback Rd.,
Scottsdale, AZ
North Suburban Branch
Died April 26, 2013.

Medenis, Aija

University of Illinois, 1954
57081 Sigulda Rd.,
Three Rivers, MI
West Suburban Branch
Died July 18, 2014.

Meekma, John

Northwestern University, 1950
9810 S. Turner Ave.,
Evergreen Park
South Suburban Branch
Died Jan. 9, 2013.

Meilach, Melvin

University of Illinois, 1941
574 Black Bear Rd. NE.,
Albuquerque, NM
Englewood Branch
Died March 28, 2013.

Newman, Thomas

Loyola University, 1956
120 S. Spruce., Wood Dale
West Suburban Branch
Died Dec. 4, 2012.

Shapiro, Alan

University of Illinois, 1964
517 Grosvener Ct.,
Elk Grove Village
Northwest Suburban Branch
Died Sept. 16.

Tomaras, Andrew

Loyola University, 1945
95 Carleton Ave., Glen Ellyn
West Suburban Branch
Died Sept. 4, 2013.

Underwood, Robert

University of Illinois, 1944
400 Butterfield Rd., Elmhurst
West Suburban Branch
Died Nov. 19, 2014.

Venikour, Ben

Chicago College of Dental
Surgery, 1940
608 N. Maple St., Prospect Heights
Northwest Suburban Branch
Died Nov. 13, 2008.

Welker, Rodger

Marquette University, 1965
1420 Gormican Ln., Naples
North Suburban Branch
Died Aug. 17, 2011.

WHAT'S YOUR STORY?



Do you have an unusual hobby or avocation?
Do you enjoy a creative outlet away from dentistry?
Do you have an interesting tale to share?

The CDS Review is looking for members with a passion outside of dentistry to feature in our SNAP SHOTS section. Contact Rachel Schafer at rschafer@cds.org or call 312.836.7330.



classifieds

Place your ad online at CDS.org

DEADLINES

January/FebruaryDecember 14, 2015
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 May/JuneApril 11, 2016
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 September/OctoberAugust 10, 2016
 NovemberSeptember 21, 2016
 DecemberNovember 9, 2016

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue. Ads are charged by the word, not letter or character. Submit your ad using the complete word. Do not assume everyone knows what your abbreviation means. All ad content is subject to editing and approval by CDS.

PAYMENT

Advance payment must accompany your ad. **Make checks payable to Chicago Dental Society.**

RATES

Standard Classified: \$95 for the first 30 words plus \$3 for each additional word.
Display Classified: \$115 per column inch. Minimum ad size is one column inch.
Premium Standard Classified: \$105 for the first 30 words plus \$3 per each additional word.
Member discount: CDS members are entitled to a 10 percent discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.
Changes or edits to ads: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

RESTRICTIONS

For Sale ads: Dental practices listed for sale within this section of the *CDS Review* are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.
Disclaimer: Although CDS believes that advertisements published in the *CDS Review* are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

For Rent

MEDICAL OFFICE AVAILABLE: Chicago's Beverly neighborhood. Plus or minus 2,050 square feet. Five exam rooms with sink, one without, reception, waiting, four restrooms and business office, nicely built. On-site parking. Contact Mark, First In Realty Executives, 773.779.3473.

FOR RENT: Built-out dental suite in upper income area (Orland/Mokena). Huge lighted dental signage (in direct view of high-traffic count at stop-light). Larger fully-occupied upscale retail/professional center (waterfalls, chiropractor, health spa, restaurants, etc.) Super opportunity. Reasonable rent. 708.945.2228.

O'HARE AREA: 1,800 square feet available for rent. Highly accessible, high-profile location. By Rivers Casino. Set up for two chairs, three more can be added. Call 847.910.0947.

SPACE FOR RENT: 1,600+ square-foot dental office plus additional storage space in Crystal Lake/College Hill professional building. Four operatories, lab, sterilization, patient bathroom, private office, reception room, staff lounge with private bathroom. Available Feb. 1. For more information and photos call 815.354.8774 or email peddds@comcast.net.

FOR RENT: Easy startup for specialist/GD in Morton Grove. 1,500 square feet with two fully equipped dental operatories, expandable to five. Full cabinetry, two X-rays, waiting, reception area, bathroom, full finished basement with offices, kitchen and lunchroom. Excellent location on busy street with ample parking. Available immediately. Call 847.769.5916 or email dentaloffice175@gmail.com.

PROFESSIONAL OFFICE FOR RENT: First floor partially furnished dental/surgical office for rent in custom Des Plaines medical dental building. Private office, lavatory, waiting room and three operatories plumbed and ready for equipment. Large private parking. Additional equipment storage in basement. Equivalent to 1,000 square feet. Located on major thoroughfare (Oakton near Lee street in Des Plaines.) 847.593.1577. David.

GRAYSLAKE DENTAL OFFICE for rent. Great opportunity for new graduate or associate. Two ops, expandable to six. Full cabinetry, two X-rays. Available immediately. High-traffic area. Call 847.274.0857 or email docjeff750@gmail.com.

HIGHLAND PARK: prestigious Ravinia area. Two-story dental-professional building for sale, great for dentist user with great income. Or equipped dental office for lease, reasonable rent, with possible option to buy building. 847.502.3671.

NORTH CHICAGO SPACE SHARING

Newly renovated state-of-the-art-office. Space sharing/satellite office. GP office with ideal location in shopping plaza with parking. Six state-of-the-art operatories 2,600+ square feet. Great opportunity for a practice needing to share overhead, reduce cost and to utilize a highly skilled support staff. Perfect for a dentist slowing down, a new dentist starting their own practice or specialist.

Irene Gula, DDS • 773.631.6802
cityedgedental@gmail.com

Space Sharing

NORTH SUBURBAN SPACE SHARING: Brand new state-of-the-art-office. Space sharing/satellite office. Beautiful north suburban GP office with ideal location. Seven state-of-the-art operatories. 2,800+ square feet. Perfect opportunity for suburban practice needing to share overhead, reduce cost and to utilize a highly skilled support staff. Can be perfect for a dentist either slowing down or a new dentist starting his/her own practice. Inquiries Earl Schneider, DDS at 224.622.7216 or email ddsifil2@aol.com.





EVANSTON SUBLEASE: Fully equipped with new buildout for sublease at 500 Davis Street. Perfect for existing practice to lower overhead or new start-up. Bruce J. Lowy, 847.677.6000.

SPACE SHARING DOWNTOWN CHICAGO Michigan Avenue practice: Well-established general practice looking for a general dentist or specialist, who has a patient following, to join with us to help reduce overhead. Seeking long-term associateship. New patient referrals available. Beautiful office. Nine operatories. Contemporary appointed and equipped. If interested please call Shanta at 312.922.9595.

SPACE SHARING/ FOR RENT - TWO locations: northwest side of Chicago and northern suburbs. Bring own patients. We provide everything else. Great terms. For more information email nojgomez@gmail.com.

Looking to Purchase

LOOKING TO BUY OFFICES: Webster Dental Care is looking for offices doing \$1 million or more in the northern to western portions of the metro area, or smaller merger offices near Berwyn, Portage Park or Mundelein. Dr. Steve Rempas, webdental@aol.com.

For Sale by Owner

DENTAL PRACTICE FOR SALE: Well-established dental practice for sale. Contemplating retirement. \$300,000 four-day work week. Call 630.920.4061 after 6 p.m.

OFFICE AVAILABLE: Michigan Avenue office available for sale. Three treatment rooms. Call 312.505.0252.

PRACTICE FOR SALE: Chicago North. Four chairs, digital panoramic X-ray and sensor. Very cheap rent and low overhead. Desirable location and clean. Average collections of \$275,000 in past three years with just one-and-half-day's work a week. Asking \$195,000. Motivated to sell. Contact janeta@att.net.

PRACTICE FOR SALE: Southwest Michigan. Solo practice, near South Bend. Three ops, lone-standing building, owner willing to finance. Would be a good place to start a career. Contact jmlj5@frontier.com.

MILWAUKEE -GREAT OPPORTUNITY: Partner motivated to sell his portion of well-established up-to-date practice. \$280,000 valuation. \$190,000 asking price. Selling partner is starting endo residency in July. Paperless, Digital PAN, Dexis, and Dentrax. Four-day work week. Potential for complete buyout of other partner in very near future. Please contact drkugla@hotmail.com or call 414.559.5350.

WEST SUBURBAN ENDODONTIC PRACTICE for sale. Owner willing to stay for transition period. Excellent referral base with large draw from surrounding communities. Five operatories with scope, digital radiographs, new equipment and cabinets. Contact Mark Pesavento 708.447.8399.

GLENVIEW: Build-out for sale. Beautiful ready to move in and practice. Three operatories. Fully equipped office. DR office, sterilization, lab, X-ray unit, Gendex digital PANO and built-in N₂O included. Great street exposure, close to public transport. Please email to officeinglenview2@yahoo.com or call 224.595.8888.

YORKVILLE OFFICE FOR SALE: Dentist relocating. Three chairs. Digital pan, cep and sensor. Turnkey with recall parts. Very visible and great location. Three year ave. Collection is \$234,000. Please email yorkvilledentist@gmail.com.

FOR SALE: Well-established Bloomingdale dental office. Three ops, move-in ready. Owner is retiring and working four days a week. Grossing \$270,000 fee-for-service and PPO. Reduced new negotiable price. For more information, please contact the 630.885.0108 or email evedds@comcast.net.

DENTAL EQUIPMENT: Dental wall cabinet with sink, Peripro X-ray processors, dental J-chair, post light vacuum system and more. Make an offer. Call 847.955.2331 or email roselesniak@yahoo.com.

TURNKEY HINSDALE OFFICE: Modern, four-operatory dental office in upscale suburb of Hinsdale for sale completely equipped and furnished. Great location. Easy start up for new grad, satellite for an experienced practitioner or additional location for specialist. Approximately 1,500 square feet. Free parking. Facility only. Patient base not for sale. New lease can be negotiated with building owner. Walk in and start practicing Monday in an upscale Chicago suburb. Email bcm4441@yahoo.com.

HIGHLAND PARK PRACTICE FOR SALE: Located in a modern office building in this upscale North Shore city. Equipped and furnished. Owner is retiring. Email lermandds@aol.com.

PRACTICE FOR SALE, CHICAGO - MIDWAY general dentist practice. Two chairs with room for third. Gross \$255,000. Motivated to sell as soon as possible. Make an offer. Email 123909@sbcglobal.net.

ROUND LAKE OFFICE: Dentist working more hours in Chicago office and can't commute. Three-year-old office with everything brand new. Four ops. Fully equipped and stocked. Looking for \$300,000. Email johnkor@att.net.

For Sale by Broker

GURNEE PRACTICE FOR SALE: Practice was established in 1995. Excellent office design with five treatment rooms. Three are equipped. Average gross is \$364,000. Mostly private insurance. www.e-ppc.com. Contact Jim Plescia, 630.890.6074. Email jplescia@e-ppc.com.

PRACTICE FOR SALE: \$150,000 for a four-year-old practice in the suburb of West Chicago built as a second practice for \$400,000 in 2011. Beautiful, modern décor and technology, fully equipped, four ops and room plumbed for fifth op. Must see opportunity. \$2,400 square feet, TVs on op ceilings and in waiting room, beautiful signage, on busy Route 59. Great start up for a young graduate, second practice or for a group. Doctor/owner needs shoulder surgery and needs to reduce overhead. Office has performed over \$40,000 a month in past, but we have been unable to secure a great full-time dentist associate since then. Currently open five days a month and billing \$21,000 per month. Please email peter@adsmidwest.com.

SUPPORTED PRACTICE OWNERSHIP in Norton Shores, Michigan. Supported ownership with percentage buy-in. Eight-operatory private practice producing \$1,200,000 in annual revenue on four days per week. For more details contact Zac at 770.710.3042 or zrhinesmith@benevis.com.

PEDO PRACTICE: West suburbs. Modern established quality focused pedo practice in exceptional location with long-term trained staff. Highly profitable. 100% financing available. Confidential. Contact Bruce Lowy 847.677.6000.





CHICAGO PRACTICE SALES: 773.502.6000 or www.chicagopracticesale.com.

ILLINOIS PRACTICES FOR SALE:

CHICAGO, PILSEN: Two ops on a corner at street level. Very low rent. Adjacent space available for expansion. Owner retiring.

CHICAGO, NORTH SIDE: Sold!

CHICAGO, NORTH: Three ops on busy street. Collections: \$650,000. Mainly PPO/FFS, a few DMO plans. Newer build-out. Digital and paperless. Building available for purchase.

CHICAGO, ROGERS PARK: Two ops plus a full lab on busy street.

CHICAGO – NEW! Three ops in a stand-alone building. Bilingual Polish-speaking doctor preferred, but not necessary.

CRYSTAL LAKE – NEW PRICE! Four ops, expandable to six. \$270,000 collections. FFS and PPO. Street level. Condo for sale. Sleek cherry and white décor with A-dec equipment.

FAR NORTHWEST SUBURBS: Newly renovated stand-alone dental building for sale. Great price. Move-in ready!

GLENVIEW: Three-op build-out, move-in ready. Equipment stays. No patients.

HINSDALE: Four ops in a professional building. Ready to start working tomorrow! Great natural sunlight. Clean and neat!

LAKE IN THE HILLS: Sold!

PALATINE: Three ops, expandable. Collections: \$340,000, well-established practice. 100% FFS. Seller willing to transition. Great views.

SUGAR GROVE: Sold!

WHEELING: Three ops in a strip mall. Collections: \$100,000, FFS and PPO, part-time schedule, under-utilized. Panoramic included!

WHEELING: Four ops in a stand-alone building, expandable. Collections: \$1 million. Newer build-out and equipment. Building available for purchase. Seller will associate post sale.

CHICAGO, BRIGHTON PARK: New listing! Six+ ops, expandable. Collections: \$750,000+, pano/ceph, FFS/PPO/MED. Building available for purchase. Great opportunity!

INDIANA:

DYER: Data pending. Call for details!

MICHIGAN:

NEW BUFFALO: Data pending. Call for details!

CAN'T FIND AN OFFICE TO BUY? Start up can be a great alternative. Visit our portfolio of successful, customized start-ups at

www.cuttingedgepractice.com or call

Wendy, 773.502.6000, or Sharon, 847.370.9131.

NORTHWEST SUBURBS: Holistic practice for sale.

Dentist is retiring. \$930,000 gross. Fee-for-service/insurance. Four treatment rooms with conebeam, laser. Dentist owns the building.

Contact: Jim Plescia, jplescia@e-ppc.com,

630.890.6074, www.e-ppc.com.

Professional Practice Transitions.

CHICAGO DENTAL BROKER: The only dental brokerage owned and operated by a local dentist and CDS member! Many private sales. Call for details. www.chicagodentalbroker.net. Call Dr. Uhland at 847.814.4149.

FEATURED LISTINGS:

NORTH SUBURBAN PRACTICES:

- Three-op beauty. Mostly pedo. Priced to sell!
- Three-op, in great location. \$320,00+
- North Shore–Chicago office bundle. Awesome upside! All fee-for-service, \$320,000+

WEST SUBURBAN PRACTICES:

- \$520,000+ powerhouse. All fee-for-service. Many patients.
- Well-established, three-op practice. \$400,000 and low overhead.

NORTHWEST SUBURBAN GIANT: Doing

\$1,000,000 and low overhead! Won't last!

PRACTICE FOR SALE – WESTERN SUBURBS of

Chicago: Four-op practice and building for sale in ideal downtown location on main street. Has specialists coming into practice and separate residential apartments, provide good rental income.

Contact Henry Schein Professional Practice Transitions representative Al Brown at 630.781.2176 or email al.brown@henryschein.com. #IL107.

NORTHWEST MICHIGAN – GENERAL DENTISTRY:

Ready for calm lake life? Northwest Lake Michigan resort town. Modern, fee-for-service, general dental practice with average revenues of \$680,000 annually with solid net income on three-and-a-half days per week. Three spacious operatories with space for a fourth. Digital radiology, E4D, laser, implant and more. Remodeled building also available for purchase. Contact Phil Stark, Peak Practice Transitions. philstark@peakdental.com.

CHICAGO PRACTICE FOR SALE: Excellent location. Great street visibility. Three modern treatment rooms. Grossing over \$500,000. Mainly PPO/fee-for-service. Closing could happen before year end. Please contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074, www.e-ppc.com, Professional Practice Transitions.

ADS MIDWEST – ENDORSED BY ILLINOIS and Missouri State Dental Societies. Contact Peter J. Ackerman, CPA, CVA, at 312.240.9595, peter@adsmidwest.com or adsmidwest.com.

SELLERS NEEDED. Never has the market been stronger! Call for a free consultation if you are considering a transition or sale!

ORTHO: Two locations, \$1.2 million collections. Excellent opportunity with upside.

CHICAGO, NEAR MIDWAY: \$350, high-visibility strip center. Strong hygiene. Significant growth potential.

CHICAGO, BRIDGEPORT: \$300,000, three newer ops. Great starter. \$150,000 sales price.

ORLAND PARK: Four ops, \$500,000. Sold!

SOUTH SUBURB: \$580,000, mostly FFS. Beautifully equipped, free-standing building.

FAR SOUTH SUBURB: \$1.2 million, 50% overhead. Strong hygiene. \$450,000 net after debt. Net 60% of doctor production after debt service.

SOUTHWESTERN SUBURBS: \$850,000. Pending!

WEST CHICAGO: Four-year-old, four-op digital/paperless office at one-third cost. Highly visible strip center. \$250,000 collections

WESTERN SUBURBS: \$350,000. Beautiful, three-op digital practice for sale with condo.

WESTERN SUBURBS: \$500,000 FFS collections, three ops, excellent hygiene program. Conservative/preventative.

WESTERN SUBURBS: FFS, \$2.4 million. Pending! **DEKALB:** New four-operator facility. \$500,000 collections. Fantastic upside potential.

NILES: Four-op facility. Priced to sell.

PROSPECT HEIGHTS: Desirable location, \$250,000. Four ops, 2,000 square feet in busy strip center. Must sell now! \$125,000 sales price.

NORTH SHORE: \$1.5 million. Sold!

EVANSTON: Beautiful, two ops. Newly equipped and built-out facility only.

ROCKFORD: \$350,000, digital office. Condo for sale with practice.

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CLASSIFIED ADVERTISING 24/7 WWW.CDS.ORG**



SOUTH HOLLAND PRACTICE: For sale. Well-established since 1979. Great office design with four treatment rooms. Fifth one plumbed. \$385,000 collections part-time. Contact: Jim Plescia 630.890.6074 or email jplescia@e-ppc.com. Professional Practice Transitions.

BUY-TO-MERGE SALE: Great opportunity to merge active patient base into your practice. North side Chicago GP desires to sell and relocate practice with transfer assistance of patients. 1,600 active patients and 100 recall patients per month. Contact Bruce Lowy, 847.677.6000.

CHICAGO HEIGHTS: Practice for sale. Four treatment rooms. Newly remodeled. Can expand to five. Free-standing building with basement. Average gross is \$440,000 working part-time. Practices uses Dentrix Software and is digitized. Contact James Plescia, jplescia@e-ppc.com.

NORTHWEST SUBURBAN: Multi-specialty practice for sale. Producing over \$1,000,000. This high-end modern office has seven treatment rooms. Great location and opportunity positioned for future growth. Contact: Jim Plescia, jplescia@e-ppc.com, 630.890.6074, www.e-ppc.com.

WESTERN SUBURBS OF CHICAGO: Two practices, one dentist/owner with high-growth potential due to current part-time hours. Both in high-traffic locations. Won't last, call for more details. Contact representative Al Brown at 630.781.2176 or email al.brown@henryschein.com. #IL108 and #IL109.

SOUTHWEST SUBURB OF CHICAGO: OMS practice grossing \$556,000 per year with limited hours. It is located in highly populated area with well-established referral base. Excellent growth opportunities. Contact Henry Schein Professional Practice Transitions representative Al Brown at al.brown@henryschein.com or call 630.781.2176. #IL110.

Positions Wanted

SEEKING FULL-TIME OPPORTUNITY: Experienced Air Force dentist seeks full-time position beginning spring 2016. AEGD-trained. Knowledgeable in all facets of dentistry. CV available upon request. Please contact bryanblazer@yahoo.com.

LOOKING FOR PART-TIME POSITION: Restorative, cosmetic general dentist with 20 years experience is looking for a part-time position. 847.707.7210.

Opportunities

GENERAL DENTIST NEEDED for newer, successful practice in the far south suburbs of Chicago. We offer a competitive compensation package. Please email your résumé to dental129@gmail.com.

ORAL SURGEON: Unique opportunity to practice at state-of-the-art comprehensive care facility in Glenview. Fee-for-service/PPO only. Needed three to four times per month (Wednesdays/Saturday) with significant growth potential. Compensation: 50 percent. Email glenviewdmds@gmail.com.

DENTAL DREAMS: Earn \$230,000/year on average plus benefits while providing general family dentistry in a technologically advanced setting. Dental Dreams desires motivated, quality-oriented associate dentists for its offices in Chicago and surrounding suburbs, DC, LA, MA, MD, MI, NM, PA, SC, TX, and VA. New grads encouraged, great place to start your career. We have full-time, part-time, and Saturday only schedules available. Call 312.274.4524, email dtharp@kosservices.com, or fax CV to 312.464.9421.

GENERAL DENTIST: Family Dental Care. Full- or part-time. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95 percent fee-for-service. No Public Aid. 773.978.7801 (ask for Laura) or email personnel@familydentalcare.com. familydentalcare.com.

GENERAL DENTIST: North side, community-based dental group has position available for personable general dentist with skills and interest in treating oral surgery patients. Very busy practice with excellent earning potential. Please send CV to toothgroup@comcast.net.

PERIODONTIST AND ORAL SURGEON WANTED: Southwest suburbs. Very successful high-quality, multi-specialty dental office looking to expand and add an oral surgeon and periodontist to the practice. Candidate must be a contracted provider for PPO insurance plans (already in network preferred). Please email your CV to dental979@gmail.com.

PEDIATRIC DENTIST NEEDED for multi-location group practices. Please email résumé to aqel4@msn.com.

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ORTHODONTIST NEEDED: Must be board eligible. Established part-time suburban orthodontic practice. Reply in confidence to dentistresumes3@gmail.com.

ORAL SURGEON WANTED for West Town-located dental group treating management problem patients and those needing oral surgery with IV sedation and general anesthesia. Busy practice with statewide referral base. We accept most insurances, including managed care plans and Medicaid. If you have an interest in treating a highly underserved community as well as excellent compensation, please send your CV to Nidza at toothgroup@comcast.net.

ENDODONTIST FOR BUSY WEST suburban practice: Well-established three office practice with a highly skilled team is looking for an energetic associate ready to step into a busy practice. Offices are equipped with the latest technology, including JMorita CBCT, Dexis, Zeiss and Global scopes, and TDO. We seek an ethical associate with a focus on patient care and comfort, as well as a strong desire to foster referral relationships. Reply with letter of interest and CV to dental specialistoffice@gmail.com.

• GENERAL DENTIST AND STAFF •

A modern, fully digital, fast-growing practice in northwest suburb is looking for part-time and full-time general dentists, office and clinical staff.

Email résumé to dentalvue@gmail.com.

GENERAL DENTIST**IMMEDIATE OPENING**

Part-time and full-time GP needed immediately for south side of Chicago high-end restorative dental practice. Two locations. Great guaranteed minimum salary plus bonus on production is offered. Experience is needed in restorative crown and bridges.

Apply with references at swdentaljob52@gmail.com.

GENERAL DENTIST, FULL-TIME

Webster Dental Care, named top workplace by the *Chicago Tribune*, is expanding to Highland Park and has an opening for a full-time family dentist. Hours to include Saturdays, 8 a.m.-2 p.m.

Reply to Dr. Steve Rempas:
webdental@aol.com

DENTISTS NEEDED

Immediate need for dentists in Illinois Nov. 7-8 to perform exams for military readiness. Give back to our service members while getting paid.

Call 877.837.1918, ext. 207
www.completemobiledentistry.com

GENERAL DENTIST WANTED: Southwest suburbs. Very successful high-quality, multi-specialty dental office looking to expand and add a general dentist to the practice. This is a part-time position starting with one day a week with the potential for additional days in the future. Candidate must be a contracted provider for PPO and All Kids insurance plans (already in network preferred). Please email your CV to dental979@gmail.com.

DENTAL HYGIENIST: We are looking for a part-time licensed dental hygienist with experience. Tuesdays and Fridays, 2 - 6 p.m., and Saturdays, 10 a.m. - 2 p.m. Pay rate is \$40 per hour. The position is available immediately. Please send résumé by fax to 815.227.1057 or by email to rabeh0398@yahoo.com.

Looking for a rewarding ASSOCIATESHIP?

Offices in Chicago, south, far north, and west suburbs. Our valued dentists earn on average \$230,000/year with benefits. New grads encouraged. We have full-time, part-time and Saturday-only schedules available.

CALL: 312.274.4524
EMAIL: dtharp@kosservices.com
FAX: CV to 312.464.9421

GENERAL DENTIST WANTED

Associate general dentist wanted for successful, quality-oriented downtown Chicago dental practice. Part-time to start.

Please email résumé to rajrbase@yahoo.com.

WORK AT SHINING SMILES

Be a part of the best. Work at our beautiful modern office in Bolingbrook.

Email résumé to milad312@gmail.com.

Also include your availability please. General dentist wanted for full-time or part-time.

ORTHODONTIST: Looking for a part-time orthodontist. Very busy office. Will be very productive. Send résumé to chicagodentist2000@gmail.com.

ORAL SURGERY AND ENDODONTIST: Associates wanted. Excellent opportunity to join an established multi-specialty practice with offices in Chicago and southwest Chicago suburbs. The right candidate will enjoy a guaranteed lucrative compensation package plus bonus, malpractice, 401(k) and health insurance. You will work out of both locations giving you an opportunity to develop advanced diagnostic and treatment skills while growing professionally. Email résumé for consideration to mandy8jones@gmail.com.

PEDIATRIC DENTIST: Modern Lakeview office looking to add a pediatric dentist. PPO office. Open to moonlighting pediatric residents. Email info@polishedchicago.com.

GENERAL DENTIST FOR GROWING PRACTICE:

Eight+ practice needs general dentists. State-of-the-art modern clinics, all digital, clean, professional. Production: \$2,500-\$6,000 daily. Inquire today.

E: lauren.zawilenski@sonrisafamilydental.com
P: 312.291.9388.

GENERAL DENTIST NEEDED

Looking for part-time or full-time associate for our modern fully digital, fast-growing practice located in Dekalb. Great compensation package. We offer great working environment with state-of-the-art equipment.

Send résumé to dclinic33@gmail.com.

ASSOCIATE DENTIST NEEDED

We are looking for a full-time, enthusiastic dentist to join our state-of-the-art facility in Rockford. We are a private practice, and as an associate dentist you will work with full autonomy. We are offering a very aggressive compensation package.

Saima Yusuf, DDS
607.425.8450 • oyusaf@gmail.com

WELL-ESTABLISHED DENTAL CLINIC

in Chicago seeks experienced dentist in extractions and root canals. Part-time.

If you are available, please call us at
773.376.2777.

ORTHODONTIC ASSISTANT / BILLING specialist needed for north and south side Chicago locations. Please email résumé to aqel4@msn.com.

FULL-TIME POSITION - FLOSSMOOR. Tru Family Dental seeks a dentist practitioner that embodies integrity, professionalism and strong desire to produce high-quality patient care at our Flossmoor practice. This modern six-chair office sees about 50 new patients per month. Looking for two+ experienced, highly motivated doctors to join this successful practice. Opportunity to grow with Tru Family Dental and earn additional incentives/benefits. Candidates must have exceptional clinical skills, a personable chair side manner, team skills and a commitment to excellence. Please submit résumé to talent@trufamilydental.com.

DENTIST: A busy dental office, located in close suburbs of Chicago, is looking for a full-/part-time dentist. Excellent income potential and friendly staff. Please email résumé to applyyds@gmail.com.

FULL-TIME DENTISTS WANTED: Chicago, Aurora, Joliet and Blue Island. Gain experience and increase your speed. Owners love to teach how you can do exam and fillings well (and in a timely, efficient manner), comprehensive pedo, surgical extractions and more. Work on patients who appreciate you by treating Medicaid, PPO, fee-for-service mix. Associates make average of \$200,000 and several have become partners. The owners are pretty cool and very supportive of their associates, no matter your skill level. Don't believe it?...ask the associates. Owners treat associates and staff like family; offices are clean and organized. We pay malpractice insurance. Recent grads welcome too. Please email résumé (as Word or PDF attachment only or paste résumé in email message). Please email résumé to dimitri_h@hotmail.com.

PEDIATRIC DENTIST: Join one of Northern Illinois' most prestigious dental group practices. Our group is looking for a full-time pediatric associate to join our team. You will be provided with high technology in a state-of-the-art facility. This position offers exceptional compensation and independent clinical control to oversee patient care along with flexible input to direct your support team. Please contact us if you are interested in this rare opportunity. Confidentiality is assured. Please send your résumé along with a letter of introduction to peditricddsresumes@gmail.com.

LOCUM TENENS/FLEXIBLE OPPORTUNITY: Passionate for patient care and want a flexible schedule? We seek experienced dentists to fill daily/weekly/monthly locum tenens needs to cover leaves and extended vacations. Perfect for dentists wanting to pick up extra hours. May involve travel with overnight stays. Typically includes 32-36 hours/week when needed. Competitive pay. You have complete freedom to work as many or as few locum sessions as you'd like. Opportunities available with Midwest Dental (WI, MN, IA, IL, KS, MO), Mountain Dental (CO, NM) and Merit Dental (PA, OH, MI). Contact Carly Ruffedt, 715.225.9126, cruffedt@midwest-dental.com. Learn more about us: www.midwest-dental.com; www.mountain-dental.com, or www.mymertidental.com.



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LOOKING TO RETIRE OR SELL?

Manus would like to talk to you about purchasing your practice. Our goal is to see that you are financially rewarded for all your years of hard work, while simultaneously ensuring a smooth transition for your staff and your patients.

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At Manus, we are looking for doctors who want to continue building upon their success by joining one of the Manus Dental practices. We can provide you with practice management support and facilities; and you can continue to own and grow your patient base.

Top Quality Clinical Care • The Highest Professional Standards • Rewarding Work/Life Balance

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IN RIVER NORTH/GOLD COAST, HYDE PARK & YORKVILLE.





Contact us at careers2@manushealth.com or call Skip Heizer at 847.283.8700 ext 200

PEDODONTIST: Opportunity to join an established dental practice in our Merrillville, Indiana office, asking for one to possibly two days per week. Position open immediately. Long-term growth position. We have solid existing pediatric patients. We accept all PPOs and Indiana Medicaid. Please send your résumé to dentistryone@yahoo.com.

LACROSSE, WI: Dental position available. RLJ Dental is seeking an outstanding general dentist to join our successful LaCrosse practice. This is a great full-time practice opportunity in a modern facility with a wonderful experienced staff. RLJ Dental believes in a patient relationship based practice philosophy, focused on patient care. RLJ is offering an excellent salary and executive benefit package. Immediate opening. Please send résumé to mdavis@rljdental.com.

ENDODONTIST – CHICAGO: Family Dental Care. Full- or part-time. Seeking endodontist or endodontist resident. Very high-income potential. Currently five locations and growing. 95 percent fee-for-service. No Public Aid. Call 773.978.7801 (ask for Laura) or email personnel@familydentalcare.com. www.familydentalcare.com.

UNIQUE OPPORTUNITY: Seeking a general dentist who would like to grow their patient base in downtown Chicago. Owner started the practice five years ago and is looking for the right partner to help run this growing business. Part-time to start, with the intent to become full-time. Must be motivated, independent and work well in a team setting. If interested in growing your patient base with our assistance and need a dental office space to start, please send your CV/references to smilejob77@gmail.com.

DENTIST NEEDED – EXAMS ONLY: Dentist needed for school-based dental sealant program. Exams only. Guaranteed \$100 per hour or \$500+ per day. Can make \$600+ per day depending on production. School hours/school year. One-two days per week. Travel required. LaSalle, McLean, Henry and a few surrounding counties. Please fax résumé to 708.226.0248.

PEDIATRIC DENTIST – GRAYSLAKE: Immediate opening for a pediatric specialist to take over existing pediatric dentist schedule. \$1,250 per day compensation plus production bonus. One day per week/flexible and every third Saturday. Please send CV to elitedentalchicago@gmail.com.

ORTHODONTIST: Looking for full-time orthodontist. Patient base (PPO, fee-for-service, Medicaid). Please send résumé to rabe0398@yahoo.com.

ORAL SURGEON AND ORTHODONTIST: Immediate opening for oral surgeon, oral surgery resident or general dentist for extractions of wisdom teeth and implant placement. One day per month in south-west suburbs. Also in need of orthodontist for 1-2 days per month. Email mydental53@yahoo.com.

ENDODONTIST: Busy state-of-the-art multi-specialty practice in Chicago's western suburbs requires endodontist (currently with two endodontists and one periodontist) on a full-time or part-time basis. Office is equipped with CBCT and microscopes in every operator. Good compensation and opportunity for future ownership. Please email dentaljob87@gmail.com, if interested.

PART-TIME OR FULL-TIME DENTISTS NEEDED for a Chicago dental office. Convenient location in the city. Base salary or percentage of productivity. Please email résumé to aqel4@msn.com.

ORTHODONTIST NEEDED: Wonderful northwest suburb clinic. Excellent staff support and large patient base (PPO, fee-for-service, Medicaid). Must be an existing PPO, Medicaid provider. One to two days per week. Please email onedentalcareer@yahoo.com.

ENDODONTIST OR ENDO RESIDENT NEEDED one day a month at south side Chicago location. Please email résumé to aqel4@msn.com.

GENERAL DENTIST - FULL-TIME: A modern fully digital and fast-growing practice with strong patient base located in Aurora and Carol Stream is looking for full-time general dentist. We offer great working environment with state-of-the-art equipment. Our successful practice has a great opportunity for a dentist with excellent compensation from \$240,000 to \$300,000 per year. Accepting PPOs/All Kids/fee-for-service. We can help sponsor H1 Visa and Green Card. Email résumé to dentalassociates05@gmail.com.

ORTHODONTIC OPPORTUNITY: Orthodontist needed, two to three days per month, for multi-specialty practice on the north side of Chicago. Established orthodontic component, plus pediatric, general and cosmetic. Please send résumé to drgovani@gmail.com.

DENTAL ASSOCIATE: General dentist. Four day work week. Immediate opening for office located in Cissna Park. \$120,000-\$200,000 with bonuses and commission. For someone looking to get away from the corporate stress, our office is a fee-for-service and accepts only one PPO. Please email your résumé to windingroaddental@gmail.com.

ASSOCIATE DENTIST OPPORTUNITY: We are a well-established, multi-dentist group practice with progressive patient care as our primary focus. We are growing at a rapid pace and are looking to develop a long-term relationship with an associate dentist who has an enthusiastic, go-getter attitude and great communication skills. We offer competitive compensation packages with benefits. We also provide mentorship and training to help you thrive, and you will have the benefit of a highly trained support team. Send résumé to karen@allsmilesdental.com.

GENERAL DENTIST: Fast-growing, fully digital practice. Able to work evenings and Saturdays. Proficient in molar endodontics, extractions, crowns. Some Public Aid. Modern facility with excellent support staff. Endless potential for growth and compensation. Please include your résumé and reference on your email. Respond to medgjob@gmail.com. Good luck.

PLYMOUTH, WI: Dentist position available. RLJ Dental is seeking an outstanding general dentist to join our successful Plymouth practice. This is a great full-time practice opportunity in a modern facility with a wonderful experienced staff. RLJ Dental believes in a patient relationship based practice philosophy, focused on patient care. RLJ is offering an excellent salary and executive benefit package. Immediate opening. Please send résumé to mdavis@rljdental.com.

PART-TIME GENERAL DENTIST: Immediate opening in growing fee-for-service, multi-specialty group practice for experienced associate in Bolingbrook. Six days a month – Thursdays and Saturdays. State-of-the-art facilities, camaraderie and consultation of other experienced GPs and outstanding specialists. Excellent opportunity. Send résumé to suecarney@sbcglobal.net.

GENERAL DENTIST WANTED in Wicker Park, Chicago. For part-time position at a modern, digital, fast-growing practice for Mondays, Tuesdays, Thursdays and Saturdays. Email résumé to sdiroff@modern dentalchicago.com.

GENERAL DENTIST: Looking for part-time/full-time experienced dentist to join our successful practice. This is a great opportunity in a modern facility with a wonderful experienced staff. GPR preferred. Must be comfortable with children. Days negotiable. Please email CV to dentalclinic2009@hotmail.com.

GENERAL DENTIST: Looking for full-time general dentist to work at Rockford location. This is an established full-service general dentistry practice. We seek to add a confident, compassionate and personable dentist with excellent clinical skills to join our team. Whether you are a recent dental school graduate or currently working in another practice, joining our team is a great step in securing a successful future. If you feel you are a qualified candidate please send your résumé to rabe0398@yahoo.com.

GENERAL DENTIST: Busy family practice in north-west suburb looking for full-/part-time GP to cover for maternity leave Dec. 1 - Feb. 1. Position may lead to part-time associateship. Fee-for-service and PPO office. Please email CV/résumé to rpoposhi@gmail.com.

GENERAL DENTIST FULL-TIME: Growing PPO/fee-for-service Chicago-based dental group seeking a minimum two plus years graduated general dentist to join us on a part-time or full-time basis. Offices in Palos Hills, Willowbrook, Midway Airport and others as well. We will provide you with a pleasant working environment, a highly trained staff and in-house dental specialists as well. We offer a comprehensive benefits plan as well as a 401(k). Please email your cover letter and CV to chicagolanddentist@gmail.com.

ORTHODONTIC ASSISTANT WANTED: Very busy Arlington Heights practice looking for experienced orthodontic assistant three Sundays a month. Spanish speaking preferred. Call Dr. Oscar at 224.764.2611.

GENERAL DENTIST – WAUKEGAN: Busy, friendly dental office with seven operatories and great staff. Seek committed and experienced dentists to join our team. Candidate should be comfortable treating adults and kids and doing all phases of general dentistry. Candidate should also be motivated, able to work with a team and provide good patient care. Should have DEA number, active dental Illinois licenses and malpractice insurance. Email familydentalcarekaren@gmail.com.



PART-TIME PEDIATRIC DENTIST: Modern, well-established, fee-for-service/PPO, general dental practice in Northcenter, Chicago is seeking a pediatric dentist for one week day and one to two Saturdays a month. We are high-tech and have an experienced, friendly team. Please email résumé to chi.general.dentist@gmail.com.

ENDODONTIST/PEDODONTIST NEEDED: Busy, multi specialty dental office located in north shore area is looking for a part-time endodontist and part-time pedodontist. Email agnes.oldorcharddentalgroup@gmail.com.

GENERAL DENTIST: Full-time in Aurora office. Looking for friendly, outgoing person to work in a high-tech modern office. Please send résumé to belani12@aol.com.

CARING PROFESSIONALS WANTED: Progressive practice in Flossmoor seeks exceptional orthodontist and general and pediatric dentists to join our fast-growing, high-tech group of professionals as we expand our current location. Positive caring attitudes, exceptional communication skills and the desire to make a difference are a must. Please email your résumé to ddsjob456@gmail.com.

PEDIATRIC DENTIST: Opportunity to join an established pediatric practice in Arlington Heights two days per week and Grayslake two days per week. Excellent compensation, strong recall program. Position open immediately. Send CV to elitedentalchicago@gmail.com.

GENERAL DENTIST NEEDED - TINLEY PARK: Fantastic opportunity to work in a nice practice, work with a nice team and work on nice and appreciative patients, paying our full fee. We are a very busy, 100 percent fee-for-service practice, all digital, with many high-tech toys. Eight beautiful ops, newer equipment. We pay 35 percent of production. Please send an email of introduction to tjrdds@gmail.com. Include your résumé if you have one. If not, no problem. Check us out at www.windycitydentist.com, or call Dr. Ryan at 708.305.0729.

ORTHODONTIC ASSOCIATE: Looking for an energetic and compassionate orthodontist. Orthodontic group in the suburbs of Chicago. Excellent compensation and an option for partnership for the ideal individual. Email résumé to chicago.ortho.associate@gmail.com.

HYGIENIST NEEDED: Licensed dental hygienist needed three to four Saturdays per month. 8 a.m.-1 p.m. One year experience required. Please send résumé to silvadental@um.att.com.

AMAZING SUCCESSFUL PRACTICE in southwest suburbs looking for experienced Periodontist who looks forward to working with trained dedicated staff. Please email highpointdental5x@gmail.com.

DENTIST POSITION AVAILABLE: RLJ Dental is seeking an outstanding general dentist to join our successful Janesville practice. This is a great full-time practice opportunity in a modern facility with a wonderful experienced staff. RLJ Dental believes in a patient relationship based practice philosophy, focused on patient care. RLJ is offering an excellent salary and executive benefit package. Immediate opening. Please send résumé to mdavis@rljdental.com.

FULL-TIME ORAL SURGEON: Multi-dentist oral surgery practice located just outside of Chicago is seeking a full-time board certified oral surgeon. We have a long-standing history of serving the local communities and need to add another surgeon in order to keep pace with the large volume of referrals we receive. Highly qualified staff with six fully equipped operatories. Send CV for consideration to dental0821@gmail.com.

PEDIATRIC DENTIST: Our highly trained staff at Smile Dental Care is seeking a part-time pediatric dentist who is enthusiastic, motivated and comfortable working in a busy environment. If interested, email your résumé to dentaloffice7011@yahoo.com.

ASSOCIATE DENTIST: Busy, friendly dental office seeks dentist associate to join our team. Must be available to work three days. Monday and Friday evening hours, third day is negotiable. Candidate should be able to do pediatric dentistry as well as nitrous oxide treatment, oral surgery and all other general dentistry. Office is in a Spanish area and all dental insurance is accepted including All Kids insurance. Submit your résumé if you meet our qualifications to dentalofficechicago2@gmail.com.

PEDIATRIC DENTIST: Looking for part-time/full-time independent contractor pediatric dentist in a hospital-based clinic, located in Englewood community. Days negotiable. You should be enrolled with Medicaid and other HFS programs. Please email CV to dental@stbh.org.

GENERAL DENTIST: Looking for part-time/full-time independent contractor dentist in a hospital-based clinic, located in Englewood community. Must be comfortable with children and special needs patients. Days negotiable. You should be enrolled with Medicaid and other HFS programs. Proficiency in endodontics and oral surgery is preferred. Please email CV to dental@stbh.org.

GENERAL DENTIST WANTED: Seeking associate for growing, north suburban practice. PPO, fee-for-service and Medicaid practice. Must be motivated, comfortable with extractions, endo, children. Spanish speaking preferred. Excellent income/growth potential. Contact smilejobs123@gmail.com with résumé.

FULL-TIME GENERAL DENTIST: Needed for one doctor office in southeast WI. Experienced in all phases of general dentistry and able to lead a team of 10 committed staff in offering the highest quality care to our loyal patients. Family atmosphere in newly renovated surroundings are waiting for the right dentist to join us. Competitive compensation and benefit package available. Send CV to dental0821@gmail.com.

PART-TIME GENERAL DENTIST: Modern, well-established dental practice is looking for an experienced dentist to join our practice. This position is for Saturdays only, but may lead to additional days. Please call Shanta at 312.922.9595 or fax your résumé to 312.922.9599.

ORTHODONTIST: Immediate hire opportunity for a motivated orthodontist to join a highly successful, growing dental organization. Chicago area affiliated practices seek an orthodontist to expand specialty service line. Call 972.755.0807 to learn more. Send résumé to whitney.schemmel@dentalonpartners.com.

PART-TIME ASSOCIATE wanted in southwest suburbs. General dentist sought for Mokena dental office. Hours include Fridays, two Saturday mornings per month and Tuesday afternoon/evenings. Pay based on adjusted production with guaranteed minimum daily pay. Please send résumé/CV to mokenadentaljob@gmail.com.

PEDIATRIC DENTIST WANTED: Thriving state-of-the-art North Shore pedo/ortho practice is looking for a part-time moving to full-time pediatric associate. Fun and committed staff. Competitive salary package. Please submit your CV to lynnk@forestorthopedo.com.



DENTIST NEEDED PART-TIME: Dental center with lab is looking for a dentist with advanced prosthodontics experience. North suburbs. Some evenings and one Saturday per month. Send detailed résumé to dentalexerts7@yahoo.com.

GENERAL DENTIST: Our fast-paced office near Rockford needs a full-time general dentist. Great working environment, trained staff, digital X-rays. Phenomenal income potential as compensation is based on percentage of production and a fixed-base salary, whichever is higher. Paid malpractice, signing bonus. No lab fees. Accepting Medicaid/PPO/fee-for-service patients. No HMOs. Email CV to accuratedentalpc@gmail.com.

DENTIST: Established Chicago community-based group practice has position available for enthusiastic, personable individual. Someone who enjoys working with a diverse population and is comfortable with oral surgery on adults. Multi-doctor office and large, friendly staff. Send CV to Nidza at toothgroup@comcast.net.

GENERAL DENTIST NEEDED on part-time basis (alternating Friday/Saturday) in DeKalb. Full-time possibility in future. Modern, digital office with strong patient base. Work hard in busy, yet friendly, office and enjoy excellent compensation that includes daily guaranty. Email dmdds007@gmail.com.

GENERAL DENTIST WANTED: Associate dentist needed for our busy PPO/fee-for-service practice in far northwest suburbs. Modern facility equipped with digital X-rays. Perio to be completed by hygienists. Generous compensation. Part-time flexible schedule with option of full-time in the future. Must be available Thursdays, Saturdays and some evenings. Please email cchdentists@gmail.com for more information.

GENERAL DENTIST – PART-TIME: A fast-growing practice with strong patient base located in Aurora is looking for part-time general dentist. We offer great working environment with state-of-the-art equipment. Accepting PPOs/All Kids/fee-for-service/Medicaid. Will sponsor H1 Visa and Green Card for right candidates. Email résumé to dentalresume303@gmail.com.

ORTHODONTIST: Seeking an orthodontist for a large practice with established patient base. Long-term commitment with possibility of buyout. Email ortho40sr1@gmail.com.

MOTIVATED AND INDEPENDENT: General dentist wanted for office on Chicago's north side (60630 zip code). Some private practice experience preferred. Office is modern and clean (fully digital and "paperless") with well-trained and efficient staff. Compensation is production based with guaranteed minimum. Thank you. Please email pd4614@yahoo.com.

ASSOCIATE DENTIST: Private office in Channahon focused on comprehensive family care seeking an associate two days a week with the potential to become full-time. Office uses the latest technology including E4D CAD/CAM and Cone Beam. Fee-for-service/PPO only. Compensation based on guaranteed salary and percentage of collections. Email CV to completecomfortdental@gmail.com.

ORTHODONTIST WANTED: Ethical and charismatic orthodontist wanted two days per week in Crystal Lake and Rockford. You must practice using straight-wire technique and be efficient with your mechanics. \$1,250 per day compensation plus production bonus. Please email your résumé to chicagoorthojob@gmail.com.

ORAL SURGEON NEEDED: One to two days a week oral surgeon needed for a multi-location dental organization. Please send résumé or CV to lakemoordental@gmail.com.

PART-TIME AND FULL-TIME ASSOCIATE: Vernon Hills. Family dental practice seeks full-time and part-time associate general dentist. 50 percent PPO, 50 percent fee-for-service. Schedule negotiable, but must include Saturdays. Submit CV to recruitment@dentalcareproviders.org.

ORTHODONTIST: Busy GP office looking for part-time orthodontist immediately at two locations. We have solid existing ortho patient pool with trained staff and very flexible schedule. If interested, contact dk3y34@gmail.com.

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GENERAL DENTIST: Looking for full-time or part-time experienced dentist to join our successful practice. Must be comfortable with children. Days negotiable. Please fax your résumé to 630.293.7778 or 847.244.7778 or email tsdental2014@gmail.com.

ORAL SURGEON needed for busy multi-specialty office Naperville. Must be licensed in the state of Illinois. State-of-the-art office with CT on site. Fee-for-service/PPO. Position needs to be filled as soon as possible. Please send CV to drsud.dds@gmail.com or fax 630.753.9966. www.woodlakefamilydental.com.

PART-TIME DENTIST: Long-term growth position. Opportunity to practice fine dentistry, be mentored and build a practice in the northwest suburbs. Multi-specialty group practice seeks generalist to grow into full-time within three years. Send résumé to dentistresumes3@gmail.com.

CHICAGO PRACTICE looking for a motivated, compassionate general dentist. Work in a practice that is state of the art with highly trained staff. High volume of patients to be treated. Pedo doctor on staff as well. Part-time or full-time available. Excellent compensation with benefit package. Send CV to katie@advancedfamilydental.com.

GENERAL DENTIST: Joliet west side office looking for a personable and enthusiastic associate to join our dedicated staff. Please fax résumé to 815.725.9363.

GENERAL DENTIST NEEDED: Located in downtown Des Plaines near metra station. In need of a part-time general dentist. Must be able to work two of the following days: Monday, Thursday, Friday or Saturday. We accept PPO/fee-for-service/Medicaid. Email your CV to lpdentalcenter@gmail.com.

GENERAL DENTIST: Established, expanding multi-specialty practice. Southwest suburbs, high-tech office seeking providers for immediate opening. Send résumé to hiringteam2014@aol.com.

PPO/DMO INSURANCE NETWORK SERVICES needed. Have you worked successfully with dental insurance fee schedules? General dentist seeks new and existing PPO/DMO network optimization services. Email drpurvib@gmail.com. Call 847.863.0807.



ASSOCIATE DENTIST: General practice in Andersonville (Chicago) is in need of part-time general dentist. Flexible days available. High-income potential. Fully computerized, PPO office. New graduates welcome. Please contact Mr. Alexan at 312.671.3375. Email your résumé to youbertalexan@att.net.

SEEKING DENTIST: Dental office in Gurnee seeking a part-time dentist with potential full-time. Please email résumé to grandsmile14@yahoo.com.

ORAL MAXILLOFACIAL SURGEON: One to two days per week. Rockford Dental Care, P.C. is looking for an oral maxillofacial surgeon to join our established group practice in northern Illinois. We currently have six general dentists, four specialists and a full-service dental lab. We are a privately owned practice with one location. This is an excellent opportunity to join a continually growing practice with an established patient base. Compensation is negotiable. Please contact Carol at 815.397.4280, ext. 110, or email admin@rockforddental.net.

PART-TIME GENERAL DENTIST: Busy office in Chicago looking for an associate Tuesdays, Thursdays and at least one Saturday a month. Please send résumé to lakeshoredentalcare@gmail.com.

GENERAL DENTIST, FULL-TIME: A modern fully digital and fast-growing practice with strong patient base located in Aurora and Carol Stream is looking for full-time general dentist. We offer great working environment with state-of-the-art equipment. Our successful practice has a great opportunity for a dentist with excellent compensation from \$240,000 to \$300,000 per year. Accepting PPOs/All Kids/fee-for-service. We can help sponsor H1 Visa and Green Card. Email résumé to dentalassociates05@gmail.com.

PEDIATRIC DENTIST: Tinley Park. One day per week to start. More days available at a later date. \$100 per hour guarantee or 35 percent of production, whichever is higher. Call Dr. Tatel at 847.494.6462.

ORAL SURGEON: Full-time opportunity for a board certified oral surgeon to join an established group practice in the western suburbs of Chicago. Referral base of loyal patients. Knowledgeable staff in place to assist. Submit CV to dental2848@gmail.com. Equal opportunity employer.

PROSTHODONTIST: Seeking a prosthodontist and/or general dentist with strong prosthodontic background. Some general dentistry will be required. In northwest suburbs of Chicago. Please call Michael at 847.687.7599.

GENERAL DENTIST: Looking for a part-time or full-time dentist to join our growing practice in Des Plaines. Modern practice with a diverse patient base. Great pay and hours. Looking for someone as soon as possible. Please email résumé to lpdentalcenter@gmail.com.

ENDODONTIST NEEDED for busy GP three to four days a month. Contact us at 773.415.1820 or send résumé to rkhaghani1@sbcglobal.net.

GP ASSOCIATE IN PLAINFIELD: We have a great opportunity for a doctor, who would like to provide quality care, using latest technology and support from a well-trained team. Part-time/full-time. ptdentaljob@yahoo.com.

ENDODONTIST: Board certified endodontist needed for specialty office in Aurora. Part-time hours with the possibility of full-time in the future. Large referral base in place. Competitive compensation. Send CV for consideration to dental2848@gmail.com. Equal opportunity employer.

DENTAL ASSOCIATE: Looking to add a full-time/part-time associate in our thriving Joliet office. Practice all phases of dentistry on a diverse patient population. Email krishandental@gmail.com or call 773.742.8471.

DENTAL ASSOCIATE: Busy dental office looking for a motivated dentist. We see children and adults, treatment includes most phases of general dentistry. Daily minimum \$750. Immediate opening available. Submit your résumé to chicagodentist2000@gmail.com.

ASSOCIATE GENERAL DENTIST: Experienced dentist needed for southwest suburban office two evenings a week, no weekends. Monday is mandatory. Please email résumé to trekdoc53@gmail.com.

GENERAL DENTIST: Seeking a motivated general dentist as a co-owner in a west suburban established practice with a solid hygiene program. Excellent income potential. Email esoxdental@yahoo.com.

DENTAL ASSOCIATE – South Chicago Heights: Our rapidly growing dental group is looking for a general dentist to join our team. Full-/part-time. We see kids and adults. Offers great benefits. Please email your résumé to icyangdds@gmail.com.

ASSOCIATE DENTIST: Busy Wheeling office is looking for a part-time associate dentist with knowledge in all facets of dentistry. Please email résumé to office@modernartofdentistry.com or fax to 847.465.0053.

DENTOLOGIE IS SEEKING a forward thinking, enthusiastic and empathetic general dentist for a full-time position. Looking for two+ years of experience in all phases of dentistry. Oral surgery/endodontics preferred. We see swarms of new patients at our south loop office and are looking for someone to grow with us. Highly lucrative position for the right fit. Email résumé to drk@dentologie.com.

PART-TIME GENERAL DENTIST – Growing GP in Andersonville. Excellent team looking for confident, compassionate, reliable dentist with three years experience. Mondays and some Saturdays to start, opportunity to grow. info@northsidesmiles.com.

\$200,000+ PER YEAR doing endodontics, oral surgery, orthodontics, etc. Full-time opportunity starting in January for dentist that wants to learn to do more than basic fillings/crowns/simple extractions. Chance to expand your skills, refer less and become a better practitioner. Email precision4317@gmail.com or fax 773.284.5904.

PEDIATRIC DENTAL ASSOCIATE WANTED: Newly remodeled, all digital, high-tech Arlington Heights fee-for-service office is looking for a part-time, long-term associate to join our busy, enthusiastic team. Please submit CV/résumé to alicia@allaboutkidsdentistry.com.

HIRE IMMEDIATELY: Part-/full-time general dentist to join our two successful and growing practices in Palatine and/or Chicago. Modern offices with experienced and friendly staff. Dentist comfortable working with children is preferred. New graduates welcome. Please, forward your résumé to obeiddental@yahoo.com.



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2016 Midwinter Meeting



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THURSDAY, FEB. 25

- Doors open at 5:30 p.m.
- Light food and refreshments provided at the conclusion of the event
- Ballroom (W375E) McCormick Place West
- \$15 per ticket; ticket required for entry
- **Event number: SE1**





FINAL IMPRESSIONS by Walter Lamacki, DDS

Write to Dr. Lamacki at wlamacki@aol.com.

Photo: duncan1890 / iStockphoto.com

If you have no plan, you have a plan to fail

APPROACHES TO SOLVE THE CHRONIC LACK OF DENTAL ACCESS for the needy boil down to the creation of more providers and more free or low-cost treatment.

The Pew and W.K. Kellogg foundations promote a mid-level provider to alleviate a perceived shortage of dentists. And some hygienists clamor for expanded duties to solve the problem, altruistically of course.

Others think more and more free or low-cost treatment is the solution.

There are numerous initiatives – including free and low-cost clinics – that attempt to address the lack of access to care. They seal, scale, drill and fill and yet an ocean of unmet dental need persists.

The energy, time and money expended to treat dental disease by creating new providers and offering free treatment is analogous to the U.S. government's War on Drugs that relies on interdiction to cure the country's drug habit. How's that working? (It's like nailing up wall studs in a burning house)

The truth is we can't treat our way out of the crisis no matter how many new providers are created or access programs are initiated.

An item in the August issue of the *Illinois Dental News* highlighting members' contributions to Dental Health Month struck a chord with me. One dentist offered an afternoon of free dental care for children who were direct referrals from their school nurse: only one came.

A study in the January 2005 issue of *JADA* entitled "A Comparison of Dental Services Received by Medicaid and Privately Insured Adult Populations," concluded that privately insured enrollees were more likely to use dental services than were Medicaid enrollees. But the Medicaid users had nearly twice the number of endodontic procedures than the privately insured users and were nearly four times as likely to have an extraction than the privately insured group. Other utilization studies demonstrate similar patterns.

So what's going on here?

There are many factors that contribute to low utilization by Medicaid recipients: Transportation to and from clinics, proximity of dentists who accept Medicaid, social/cultural customs, language and fear all play a role. However, I believe what we have here is a failure to communicate.

Dentistry has long preached that prevention is the way out of the morass of lack of access. But there is no one unified program to disseminate the value of dental care and the methods to prevent dental disease in the United States.

Brazil is the only country with a population of more than 200 million that has universal health care. Ten years ago Brazil faced similar access and prevention problems that grip America. In 2004, a nationwide plan – Smile Brazil – was initiated. Oral health is one of the four priorities of the Brazilian unified health system. A 10-year assessment of the program showed that Brazil is well on the way to eliminating health care disparities and provide all its citizens with access. Brazilian officials caution that this is an ongoing process and not inexpensive.

But there is a plan and the country is pursuing a goal.

If you have no plan, you have a plan to fail. To continue on our current path is madness.

Einstein is said to have described insanity as doing the same thing over and over again, and expecting a different result. We must stop this insanity or else dental disease among our population will continue to soar. ■



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Dates: Thursday, February 25, from 11 a.m. – 2:30 p.m.

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Price: \$24 / Lunch Ticket