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REVIEW

September/October 2014

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150 YEARS

INSIDE

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MYSTERY WRITER
BY NIGHT

BRANCH NEWS

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YOUR DUES AT WORK

2015 Midwinter Meeting app will help keep you organized

Be on the look out because in November the new 2015 Midwinter Meeting mobile app is coming! The app is compatible with smart phones and tablets and will help attendees organize their Midwinter Meeting experience with ease.

With the Midwinter Meeting app you can navigate 170,000 square feet of exhibit space and plot a route to any of more than 600 exhibitors with the Way Finder; find handouts from speakers presenting more than 100 courses on topics of interest to the whole dental team; and plan to participate in any of several networking opportunities, including the New Dentist Reception and the Friday Night concert event.

Other features include being able to take downloadable notes in the classroom, evaluate your courses and speakers on screen, and download your course schedule just by registering your badge number with the app after registering for the meeting.



CDS to host two webinars on recruitment and retention of members in the fall

The Chicago Dental Society is celebrating its sesquicentennial thanks to the efforts of members like you who took the time and made the effort to retain and recruit members over our first 150 years.

To continue the tradition of dedicated volunteer retention and recruitment of members, CDS is presenting two webinars. The first webinar is scheduled for 2 p.m. Oct. 29 on retention of members; the second webinar on recruitment will begin at 2 p.m. Nov. 12. Register online at www.cds.org.

Both webinars will be presented by Steve Fretzin. Driven, focused and passionate about helping business professionals reach their full potential, Mr. Fretzin is a Chicago-area business coach, speaker and author. He recently authored a new book entitled *Sales-Free Selling: The Death of Sales and the Rise of a New Methodology*. His expertise in business development has been documented in articles in the *Chicago Tribune*, *Crain's Chicago Business* and Entrepreneur.com.

The two webinars aim to aid member volunteers in their mission to help grow membership in CDS.

ASDA to host National Leadership Conference in Chicago Oct. 31 - Nov. 2

The American Student Dental Association (ASDA) will host its National Leadership Conference Oct. 31 - Nov. 2 at the Fairmont Hotel, 200 N. Columbus Dr., Chicago.

The National Leadership Conference bridges the gap between the classroom

and the real world by providing leadership training to dental students across all years, and pre-dental students. The conference will focus on the life skills needed to become a successful business owner, leader and manager. All ASDA members are invited.

The three-day program will cover:

- Career Planning
- Business and Financial Leadership
- Advocacy and Professional Issues
- Chapter Leadership and Management

Find more information and register at <http://www.asdanet.org/nlc>. ■

Election of CDS officers to be held Nov. 5

The CDS Election of Officers will be held Nov. 5 during the Regional Meeting at the Drury Lane in Oakbrook Terrace.

The 2015 officer nominees are:

- Susan Becker Doroshow: President
- George Zehak: President-elect
- Phillip Fijal: Secretary
- Louis Imburgia: Vice President
- Cheryl Watson-Lowry: Treasurer

The Installation of Officers will take place Sunday, Nov. 9 at the Hotel Inter-Continental, 505 N. Michigan Ave., Chicago. Champagne Reception: 7 p.m., Installation of Officers: 7:30 p.m. and Gala Dessert Reception: 8:30 p.m.

Quick links

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 CDS Review (USPS 573-520) September/October 2014,
 Vol. 107, No. 5. The CDS Review is published
 seven times a year by the Chicago Dental Society.

STAFF

Editor: Walter F. Lamacki, DDS
**Director of Publications and
 Managing Editor:** Will Conkis
Publications Coordinator/Designer: Tom Long
Senior Writer: Joanna Brown
Manager of Communications: Rachel Azark

CORRESPONDENCE & CONTRIBUTIONS

Address editorial correspondence to:
 Chicago Dental Society
 CDS Review
 401 N. Michigan Ave., Suite 200
 Chicago, IL 60611-5585
Phone: 312.836.7300
Fax: 312.836.7337
Email: review@cds.org
Dr. Lamacki's email: wlamacki@aol.com
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SUBSCRIPTIONS

CDS members, \$17 (US/Canada); Nonmembers,
 \$25 (US/Canada); Schools and Other Institutions,
 \$30 (US/Canada); Foreign, \$45. Single copies: \$5
 domestic, \$8 foreign; except Preliminary Program issue:
 \$10 domestic, \$20 foreign (payable in U.S. funds).

Circulation: 7,800. Periodicals postage paid at
 Chicago, IL, and at additional mailing offices.

Postmaster: Send address changes to:

Chicago Dental Society
 Member Services
 401 N. Michigan Ave., Suite 200
 Chicago, IL 60611-5585

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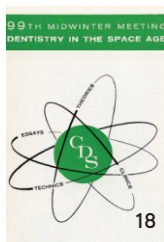
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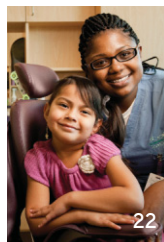
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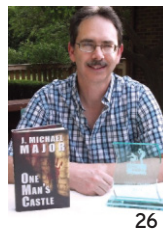
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 Susan Ryan



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Contact CDS

Mail comments to:

Chicago Dental Society
401 N. Michigan Ave., Suite 200
Chicago, IL 60611-5585

Email: review@cds.org**Website:** www.cds.org

The CDS Review reserves the right to edit or reject any letter submitted to the editor.

All submissions are edited for grammar and style in accordance with the *Associated Press Stylebook and Briefing on Media Law*.

Phone directory

CDS Review	312.836.7325
Communications.....	312.836.7330
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Member Services	312.836.7321
Peer Review	312.836.7331
Scientific Programs.....	312.836.7312

Staff directory

Executive Director

Randall Grove, 312.836.7308, rgrove@cds.org

Associate Executive Director

Barry Ranallo, 312.836.7314, branallo@cds.org

Director of Exhibit Services

Lisa Girardi, 312.836.7327, lgirardi@cds.org

Director of Member Services

Joanne Girardi, 312.836.7320, jgirardi@cds.org

Director of Publications

William Conkis, 312.836.7325, wconkis@cds.org

Director of Scientific Programs

Aloysius Kleszynski, DDS; 312.836.7312,

akleszynski@cds.org

Manager of Communications

Rachel Azark, 312.836.7330, razark@cds.org

Manager of Financial and Information Services

Mohammed Adil, 312.836.7316, mkadil@cds.org

Manager of Mediation and Peer Review

Helen Rabitoy, 312.836.7331, hrrabitoy@cds.org

Affiliated organizations

American Dental Association

312.440.2500 or 800.621.8099; www.ada.org

Chicago Dental Society Foundation

Kathy Bell, Interim Executive Director, 312.836.7301,

kbell@cdsfound.org; Fax: 312.836.7337; www.cdsfound.org

Illinois State Dental Society

217.525.1406 or 800.475.4737; www.isds.org

CDS Officers

President: Richard Holba, 708.349.3637, rsh.kmh@sbcglobal.net**President-elect:** Susan Becker Doroshov, 847.677.2774, sbdds@aol.com**Secretary:** George Zehak, 708.484.0235, grzenterprises@comcast.net**Vice President:** Phillip Fijal, 847.824.5252, pjflpt@aol.com**Treasurer:** Louis Imburgia, 847.698.0888, lrimburgia@att.net

Branch Officers

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VOX POP

comments from our readers

Anti-gun signs offer little protection

I would like to comment on the article, "Who's packing," in the May/June issue of the *CDS Review*.

The assumption I make after having read the article is that the *CDS Review* presumes that posting a sign prohibiting concealed carry is something dentists would probably want to do.



I realize that the publication addresses readership primarily in the Chicago area. However, many downstate dentists, like me, are members of the Chicago Dental Society and may not hold the view the publication may assume we share. Additionally, there are, undoubtedly, some Chicago-area dentists who are not pro forma anti-concealed carry.

A point that I often make to those who espouse to be anti-concealed carry is that they are, in reality, actually anti-legal concealed carry.

Believe it or not, many people, even

some of our patients, have been and will continue to illegally carry concealed weapons. This new law, in addition to affirming a constitutional right, establishes training, background checks and screening for those who wish to legally exercise their right. The sign the article seems to promote will only be effective, if at all, against those possessing firearms legally.

Those possessing firearms illegally will not be deterred by a sign.

My other point is that almost all of the publicized incidents involving criminal and tragic use of weapons against innocents occur in "prohibited places." Criminals are usually savvy to avoid committing their crimes if the potential exists that someone might be capable and inclined to defend him/herself.

I will not be posting a sign at my office.

— William Weller, DDS
Jacksonville, IL

Editor's note: The Chicago Dental Society and *CDS Review* have taken no position on concealed carry legislation.

Analysis is limited to specific contracts

We wish to thank *CDS Review* Editor Walter Lamacki for his kind words ("Final Impressions," May/June) characterizing the American Dental Association Contract Analysis Service as "one of the most valuable benefits of membership" that the ADA Contract Legal Division provides to members.

In that piece, Dr. Lamacki stated "I strongly suggest you request an analysis of any contract offered to you before you sign." While we appreciate Dr. Lamacki's positive referral, and certainly wish that we could offer the breadth of service for which he gives us credit, we should clarify that the ADA Contract Analysis Ser-

vice is specifically limited to certain kinds of proposed contracts, including dental provider contracts with third party payers.

For a list of the types of contracts for which analysis is provided, and for the process to have your contract analyzed, see <http://on.cds.org/ADAcontracts>.

Once again, the ADA Legal Division is grateful to the *CDS Review* and Dr. Lamacki for the kind words, and for his assistance in spreading the word about this service.

— J. Craig Busey
General Counsel
American Dental Association

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PRESIDENT'S PERSPECTIVE

by Richard Holba, DDS

Write to Dr. Holba at rsh.kmh@sbcglobal.net.

Mid-terms, Medicare, Medicaid and misinformation

The days are getting shorter, and Mother Nature is starting to paint the area trees an assortment of brilliant colors. Fall is here, school begins, football starts, the World Series debates begin.

As harvest season approaches, it's time to attend your local Chicago Dental Society branch meeting.

With this season in mind, rather than commenting on one issue, I want to discuss a cornu-

copia of issues that I believe are important — especially this fall.

With the mid-term elections looming, let's discuss the recent anti-fluoridation outbreaks. It seems that this battle is like trying to control dandelions in your lawn. Just when you think they are gone, one or two pop up again, as they have in Elgin; Traverse City, MI; and Portland, OR.

I thank our members Bryan Blair and Victoria Ursitti for being our American Dental Association fluoride spokespersons. They are available to help you inform the public and your patients on this critical issue.

Next are the obnoxious twins: Medicare and Medicaid. Beginning June 1, every dentist will have to choose to either opt in or out as a

provider of Medicare. This has become necessary as a result of a section in the *Affordable Care Act* (ACA).

When you write a prescription for a patient who is covered by Medicare Part D, and if you have opted in, the patient and pharmacist will be compensated; if you opt out, neither will be compensated. The application form is very lengthy.

Medicaid is just too complicated for this column; however, a new Medicaid issue — Medicaid Recovery Audit Contractor, or RAC audits — is too important not to be mentioned. Again, because of the ACA, these audits were created to identify overpayment and underpayment. You can find detailed information in the Aug. 4 issue of the *ADA News*.

Another issue is flu vaccine and your practice. SB 3409 (vaccine bill) was signed into law, but a state-approved training course is not in place. Gary Alder, a member of the CDS Government Affairs and Access Advocacy Committee, has attended a vaccine training seminar and will be working in conjunction with the Illinois State Dental Society Dental Education Committee to develop and recommend a training course.

These are just a few of the important issues facing you, your practice and the patients you serve.

There is no better way to keep up on these issues and many others facing dentistry than by attending your branch meetings regularly. There you will be able to discuss these issues with your colleagues and receive more up-to-date information from your Dent-IL-PAC representative. Hopefully, this will enable you to stay informed and be involved. You can support the profession and our patients by contacting your state and federal lawmakers and any member of Dent-IL-PAC and ADPAC.

Sit back and enjoy the upcoming World Series and the football season. But I urge you to become informed and involved with the issues that impact our practice of dentistry. ■

With the mid-term elections looming, let's discuss the recent anti-fluoridation outbreaks. It seems that this battle is like trying to control dandelions in your lawn. Just when you think they are gone, one or two pop up again

REMEMBRANCE

David J. Fulton, DDS • 1998 CDS President

by Walter F. Lamacki, DDS

Dr. David J. Fulton, 74, past president of the Chicago Dental Society, died July 5, comforted by his family at his side.

Dr. Fulton was a proud 1965 graduate of The Ohio State University College of Dentistry. He served in the U.S. Army Dental Corps as a captain from 1965-67 at Fort Hood, TX.

After serving his country, he returned to his boyhood home, Waukegan, where he would practice dentistry for the next 47 years — the last 27 with his son and partner, David Jr.

David Fulton Jr. said of his father in his eulogy, “. . . I did notice an underlying theme: a theme of gentleness, of kindness, of humility, of intelligence, of professional ethics, of both mentor and friend, of compassion, of immense love and respect, and certainly of natural leadership — the kind of leadership which was by example and not dictation.”

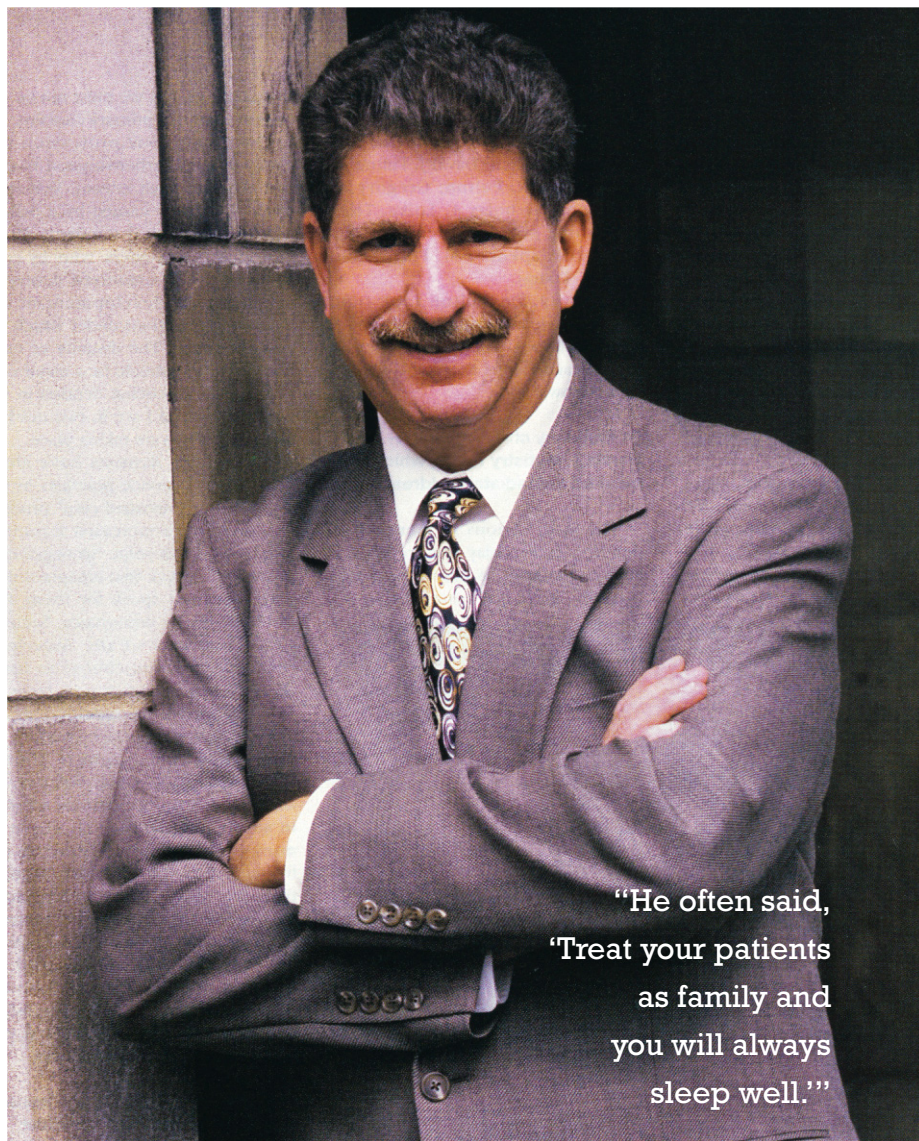
Dr. Fulton served as president of the Waukegan Dental Study Club, the Lake County Dental Society and the North Suburban Branch of CDS; he served most proudly as president of CDS in 1998. He was elected to the American Dental Association's Council on Annual Sessions in 1997; he served as chair of the council in 2001.

Many of his colleagues remember him as the roving photographer at dental society meetings; each passing year his cameras grew in complexity and expense, and his efforts were a labor of love. At Christmastime, thick packets of photographs would arrive in his friends' mail, memorializing their appearances at some dental event.

Dr. Fulton Jr. went on to say in his eulogy, “One of the greatest moments I had with my father occurred in November of 2012, when my dad was honored with being allowed to come onto the stage in Chicago and install me as the 148th president of the Chicago Dental Society. This was the first time a son has followed his father as president of CDS. That particular night he was beaming.

“He often said, ‘Treat your patients as family and you will always sleep well.’”

Dr. Fulton is survived by his loving wife, Laura; His sons,



“He often said,
“Treat your patients
as family and
you will always
sleep well.””

David Jr. (Kimberly) and James (Lindy); stepsons Gregory (Jennifer) and Nicholas (Paige); grandchildren David III, Spencer, Lucas and Reed; and his sister, Mary Kay (Manoo) Kazemzadeh.

In lieu of flowers, donations in Dr. Fulton's name may be made to The Annunciation of Our Lady at 5725 Sterns School Rd., Gurnee, or to the CDS Foundation. ■



Nearly 200 members and honored guests gathered at the Shedd Aquarium Saturday, Aug. 16, for the Chicago Dental Society's Sesquicentennial Gala. They celebrated the many ways in which their shared organization has been *Keeping Chicago Smiling for 150 Years*.

Participants enjoyed a cocktail hour in the Abbott Oceanarium, with opportunities to mingle with otters, dolphins, beluga whales and sea lions. Dinner tables surrounded the Caribbean Reef for guests to enjoy the view while dinner was served.

Past president H. Todd Cubbon, who also served as chair of the Sesquicentennial Committee, and longtime CDS member Paul Kattner offered brief remarks to welcome guests. They offered encouraging words to the



next generations of dentists who would lead the Society for the next 150 years.

Honored guests that night included: American Dental Association Executive Director Kathleen O'Loughlin and President Charles Norman; Illinois State Dental Society



President Brian Soltys; and many past presidents of the Chicago Dental Society.

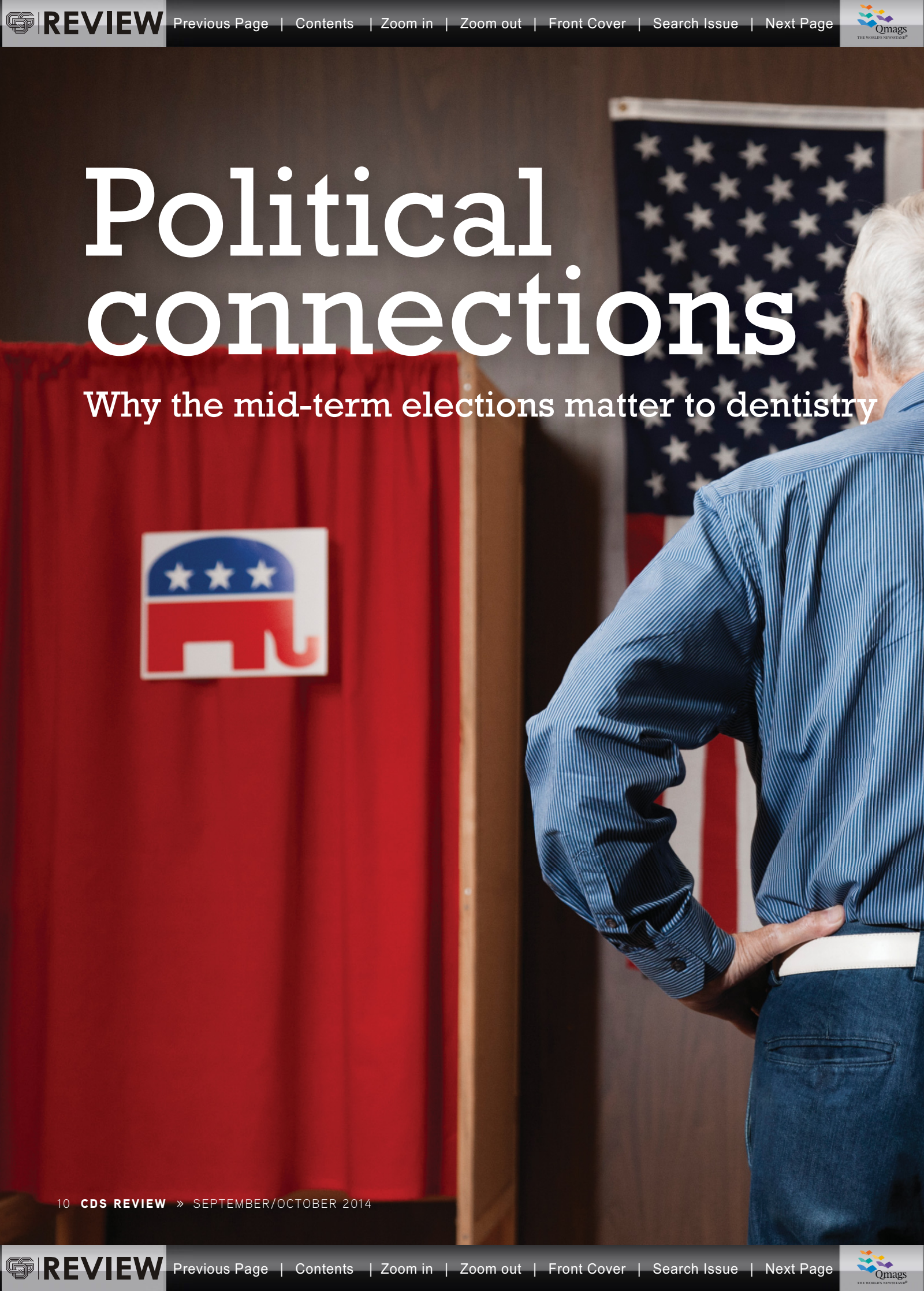
The evening ended with a bang, as guests were invited to the outdoor terrace to view fireworks over Navy Pier. ■





Political connections

Why the mid-term elections matter to dentistry





by Joanna Brown

It's no secret that there is an election this fall. Turn on the television, scan your caller ID, or watch a few minutes of the evening news for a glimpse of the choices that await Illinoisans in the voting booth Nov. 4.

Tempting though it may be to tune out all the stump-ing, leaders in dentistry agree that this election is important for dentistry. They're counting on members of organized dentistry to be active voters and engage with their candidates

"They're all important elections for dentistry," said Dave Marsh, Director of Government Relations at the Illinois State Dental Society. "Whoever has control dictates the regulatory policies, licensing, insurance issues and really the direction of health care. Topics like Access to Care will always be an issue, and dentistry will always be at odds with the hygienists' lobby as it fights for unsuper-vised practice laws."

Chicago Dental Society member Loren Feldner, immediate past chair of the American Dental Political Action Committee (ADPAC), agreed.

“Every moment of every day, the government is your partner in practice, whether you like it or not,” he explained. “From OSHA, to the IRS to the EPA, you work with them like you do your practice partner.”

As members of the bipartisan so-called Dental Party, their priorities are two fold: those related to health care, and those affecting small businesses. Cheryl Watson-Lowry, who chairs the CDS Government Affairs and Access Advocacy Committee, explained.

“Many of us are business owners,” she said. “We have to look at how local regulations affect our businesses.” Fees for services like trash and infectious waste removal, scheduled construction on the roads surrounding the practice, and taxes affect the dentist’s business and therefore the cost of dental care.

“We’re also healthcare providers,” Dr. Watson-Lowry continued, “and we have to consider what it means to us when patients lose their jobs and their insurance. Taxes affect our business, legislation affects our employees, and our bottom lines affect our families.”

The first step, of course, is for voters to arm themselves with facts. Ignore the political ads that tout the opponent’s missteps and faults, Mr. Marsh advised; instead, seek out objective reports on voting records and position statements, and opportunities to interact directly with the candidates and their staffs.

“I like to say that if you’re not at the table when decisions are being made, you’re probably on the menu, so you’ve got to get out and be politically active.”

“If you like to watch the news, you almost need to watch CNN and Fox and PBS to get all the different slants on the same topic,” Mr. Marsh said. “If you read the *Chicago Tribune*, you’ve got to read the *Sun-Times*, too, and *Crain’s* for

★ Low turnout in mid-term elections

The state Board of Elections has reported low voter turnout for elections without a presidential race. Consider these recent reports, and the importance your vote has Nov. 4.

- ☑ In Illinois, **7,483,050 voters registered** for the March 2014 primary election.
- ☑ In that election, **just 16 percent of registered voters in Chicago** — about 221,000 people — **cast a ballot**. The turnout was well below the previous lowest turnout in Chicago history: about 24 percent of voters participated in the 2012 primary.
- ☑ In suburban Cook County, about 230,000 people — a comparable 16 percent of registered voters — made it to the ballot box. **New Trier Township had the highest showing with about 23 percent**, while Hanover Township posted the lowest with about 11 percent.
- ☑ **Figures often spike for a general election when the president is elected.** The number of registered voters for the November 2008 general election was 7,789,500, of which 5,577,509 (71 percent) turned out to vote.
- ☑ In contrast, at the most recent general election without a race for president **in November 2010, 50 percent of voters went to the booth.**

the business perspective in order to decide what the truth is.”

In the case of the Illinois governor’s race, Mr. Marsh knows the job is not easy. Republican challenger Bruce Rauner has no record in elected office, while Pat Quinn’s is extensive. Mr. Marsh recommended that voters do their research at objective sites like www.politifact.com and www.realclearpolitics.com.

“Yes, Mr. Rauner is new and he has no track record, but we have made contact with his staff and his healthcare team and we’re starting a conversation to be sure that dentists are treated fairly and the insurance markets are handled fairly,” Mr. Marsh said. “I like to say that if you’re not at the table when decisions are being made, you’re probably on the menu, so you’ve got to get out and be politically active.”

There are countless ways to get involved in local races, too. Dr. Watson-Lowry explained that reaching out to the municipal officials or township offi-

cial in the community where you practice is important — even if you are registered to vote outside that district.

“Having a vibrant business district and jobs in the community is important, and that means that the alderman or whoever you’re calling has a vested interest in making sure your business succeeds,” she said. “Go in person. Write a letter. Send an email. Ask what they are prepared to do to assist businesses and keep our doors open. If you don’t get a response, try another avenue.”

Before you call, make a short list of the points you want to make. Gather a small amount of factual information to support each of your points if your candidate asks questions.

“Write a concise letter,” Dr. Watson-Lowry said. “These folks get a lot of information and read a lot of stuff, so make your points clear, quickly. Lead with your bullet points and use the body of the letter to explain further, in case they stop reading at the top.”

And when voters feel strongly that their candidate is the best for the job, Drs. Feldner and Watson-Lowry encouraged contributions of time or money to their campaigns.

“Money helps candidates get their message out; without the money, they can’t get their ads in the newspapers or television or the radio,” Dr. Watson-Lowry said. “So if you’re behind someone, act on it. Ask for a yard sign or donate your time. Don’t let the other candidate define the political arena.”

Dr. Feldner suggested that dentists could position themselves as expert advisors when issues affecting small businesses and health care arise in their communities.

“Awareness is always an issue. Read the journals, because there is something on advocacy in each one. Go to your councilman and offer to provide information on fluoride in the water. Know the facts, and set yourself up as an educated, informed source so that they can



Rep. Peter Roskam (R-Hinsdale) spoke with Robert Banks and Loren Feldner during a recent visit to the CDS Foundation Clinic in Wheaton.

make their decision based on the facts.

“All of our issues are complex and complicated: things like business taxes and student financing and Medicaid,” Dr. Feldner continued. “But by being

active in politics, this is how we make relationships so that we can explain our issues to our leaders later on.” ■

Ms. Brown is CDS senior writer.

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IT'S THE LAW

by Petra von Heimbürg, DDS, JD

Contact Dr. von Heimbürg at 847.382.2832 or ceprof@aol.com.

The new frontier: restrictive covenants

What is a dentist's most valuable practice asset?

Equipment will age or even become obsolete; supplies must be renewed continually. But goodwill, cultivated carefully, will stay.

It takes a long time to establish a loyal patient base and a good reputation in a community. When a practice is bought and sold, the goodwill of the practice may indeed be the most valuable asset in the appraisal; most dentists are aware of this and attempt to protect this asset. In the past, Illinois courts have supported this thinking with laws that protect an established patient base from "poachers" through upholding restrictive covenants in sales contracts, employment contracts and independent contractor agreements. The underlying reasoning, as often cited, is the durable relationship a dentist/healthcare professional may have developed with his patients, and the effort it took to develop this relationship.

When I draft an employment or independent contractor agreement, a restrictive covenant plays a prominent role in the arrangement. In exchange for a position in the practice, the new associate accepts restrictions that prevent him from soliciting patients and staff and from establishing a practice within a certain mile radius of the practice which hires him. This understanding is designed to prevent the new associate from becoming acquainted with the patients of the practice, subsequently stripping the practice of its most valuable assets (the patients and the staff) and setting up a competing business next door.

Well, things have changed.

In his holding in *Instant Technology, LLC v. DeFazio et al.*, No. 12-c-491 (N.D. Ill. May 2, 2014), U.S. District Judge James Holderman severely limited the enforceability of restrictive covenants in Illinois. He held that various restrictive covenants lacked adequate consideration for associates working for less than two years. While he took other aspects into account, such as the relationship between the business and clients and the compa-

ny's business interest, Judge Holderman basically established a bright line in his ruling that makes the enforcement of restrictive covenants within the first two years of hire difficult if not impossible. However, the main focus regarding non-enforceability was the consideration, i.e. the value given in exchange for the adherence to the restrictive covenant.

By contrast, in a practice sales contract, a restriction would still be enforceable because a definite monetary amount is allocated to the restrictive covenant in a practice sale/purchase contract.

With regard to working relationships, the promise of hire and the opportunity to work have, in the past, been considered sufficient to enforce the restrictions. In Judge Holderman's holding, this might not be sufficient in the future, unless the practice owner can point to a continuous two-year working relationship with the associate.

Based on this new holding, where do we go from here? How does a practice owner cover the first two years, which leave his practice exposed and without protection? How can he prevent an associate from leaving the practice after 15 months and take patients and staff with him?

The judge's decision will push legal counsel to devise language and conditions in an attempt to protect the owner's assets and soften the blow of this new ruling.

We will have to concentrate on appropriate consideration specifically addressing the restrictive covenant. And the court made it clear the consideration should be in line with the actual value of the restriction to the business owner. A signing bonus for the new associate, specifically tied to the adherence of the restrictive covenant, might be a solution, albeit an expensive one. The possibility to tie a portion of the associate's remuneration to the adherence to the restrictions might be another.

The implications of this ruling will take some time to become clear. But one thing is certain: a new frontier was opened. ■

The judge's decision will push legal counsel to devise language and conditions in an attempt to protect the owner's assets and soften the blow of this new ruling.

Editor's note: The preceding article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required.

Dr. von Heimbürg is a dentist and an attorney practicing in the Chicago area. She represents, advises and educates dental professionals, exclusively, in all matters relating to the practice of dentistry. For more information, visit www.petravonheimburgddsjd.com.



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FROM THE GROUND UP A column about the CDS Foundation.

by Mary Hayes, DDS, MS

For more information, visit www.cdsfound.org

Cultivate a balanced life in your community

Selfless acts of quiet kindness occur every day, especially in our world of dentistry.

But there is only so much time in the day and as one person I (and you) can only do so much. There are days when, I admit, I have had enough; I just can not see one more molar.

When I need to regroup, I think back to the advice of my first mentor in private practice: Sam Marcus, of the Northwest Suburban Branch. Dr. Marcus told me the world of dentistry is larger than an 8' x 10' operator; being a dentist is a privilege and an honor, and to cultivate a balanced life one must be involved in the community.

As a young dentist, it can be surprising when patients actually come to you and pay for services. Dental school gives skills, but confidence comes as one matures in our profession. Then, there appear many patients and suddenly, one day, the realization occurs that not only is it impossible to see all the patients who need service, but that it is really too much work for any one of us.

Participating in the Illinois Mission of Mercy (IMOM) in Peoria in June certainly demonstrated to me the tremendous need for dental care for those who have had difficulty finding access to care. As the volunteers assembled, the operator was HUGE: the entire Peoria Civic Center. It was clearly an honor and a privilege being part of this dental community and doing good work by bringing relief from pain to so many.

Appropriately, the CDS Foundation supported IMOM with a \$10,000 grant to the Illinois State Dental Society Foundation. Even better, the Chicago Dental Society Foundation gave two rounds of grants in 2014: the CDS Foundation grants and the Wrigley Company Foundation/CDS Foundation Community Service Grants.

Altogether, the CDS Foundation awarded and then administered approximately \$90,000 to projects designed to improve the oral health of our community; in Cook, Lake and DuPage counties, 11 clinics and/or non-profits will use CDS Founda-

Joining forces

The mission of the Wrigley Company Foundation is to improve the health of people and our planet through various initiatives, including those focused on oral health and those that further local needs that ensure healthy communities.

While the Wrigley Company Foundation partners with national dental associations in four countries around the world, this is the first time we have partnered with a dental society in a major city. With a long history in Chicago, it is great to be able to join forces to help support the oral health efforts of those in our own city.

— Maureen Jones
Manager, Wrigley Company Foundation

tion Grant monies to improve patient care, as well as IMOM in Peoria. The Wrigley Company Foundation grants specifically helped eight CDS members in their philanthropic activities (<http://on.cds.org/cdsfGRANTS>).

The consideration of grants, non-profit groups and the population is sometimes difficult to put in perspective. So what does funding these larger scale grants and projects mean on a human, personal scale?

More than 30,000 patients will be treated this year because of CDS Foundation grants. The effect is impressive.

The need is way beyond the physical ability of any one dentist to effectively care for all those patients. But by carefully focusing financial aid efforts, the CDS Foundation is expanding each dentist's reach to address access to care.

I am personally relieved to know that I have helped others take care of some of those endless molars.

DONORS AND THE NORTHWEST SUBURBAN BRANCH

Many thanks to all those who have given financial assistance to the CDS Foundation; you directly contributed to this grants process. I wish to give a special shout out to the Northwest Suburban Branch, which won the CDS Branch Giving Campaign of 2013-14. Of the nine branches, the Northwest Suburban Branch came up with the largest percentage of donors to the CDS Foundation, 12 percent. The campaign totaled \$30,000 when matching funds from CDS and the Harry J. Bosworth Company were tallied.

The 2014-15 CDS Branch Giving Campaign kicked off Sept. 1. Let's see what we can do again in the coming year to extend the CDS Foundation's reach to even more patients through the grants program. Make a year-end donation, apply for a grant yourself, attend a CDS Foundation event, and talk up this good work of the CDS Foundation. The world is so much larger than one operator. ■

Mary Hayes, DDS, MS, is the Chair of the Chicago Dental Society Foundation. She is a partner in Pediatric Dental Health Associates, Ltd., in Chicago. Contact Dr. Hayes at maryhayes737@gmail.com.



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LOOKING BACK

VOL. 107 — NO. 5 Celebrating 150 years of the Chicago Dental Society **1964**

Aids in the Taking of Oral (Pap) Smears

The response received from metropolitan Chicago dentists indicates that the Early Detection of Oral Cancer Program, conducted by the Chicago Board of Health, the College of Dentistry, University of Illinois, and the Chicago Dental Society is proving to be a material asset to the dental health service being rendered in the Chicago area.

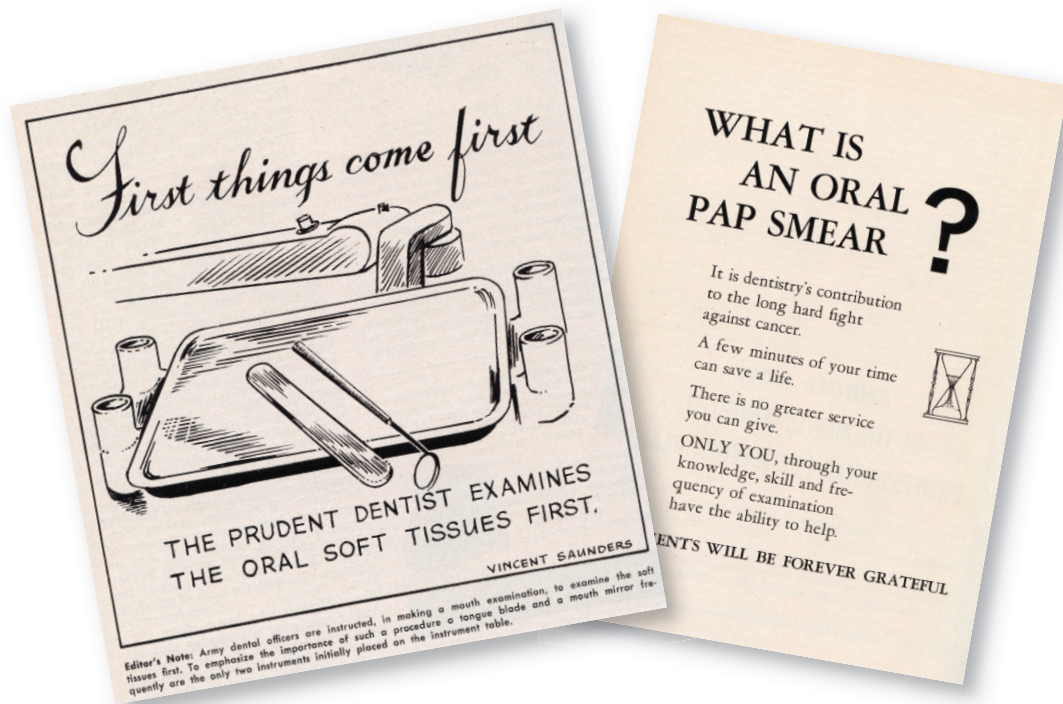
Each week finds an increase in the number of oral (pap) smears submitted for cytologic study and each week finds an improvement in the quality of the smears.



Joseph Zielinski

JOSEPH ZIELINSKI ELECTED ADA FIRST VICE PRESIDENT

Dr. Joseph B. Zielinski, a member of the Northwest Side Branch and Past President of the Chicago Dental Society and the Illinois State Dental Society, was elected First Vice President of the American Dental Association on Thursday, November 12th at the annual meeting of the association in San Francisco.



Smoking and Oral Cancer

“The causal relationship of the smoking of pipes to the development of cancer of the lip appears to be established. Although there are suggestions of relationships between cancer of other specific sites of the oral cavity and the several forms of tobacco use, their causal implications cannot at present be stated.”

— Government Committee Report on Smoking and Health
January 11, 1964.

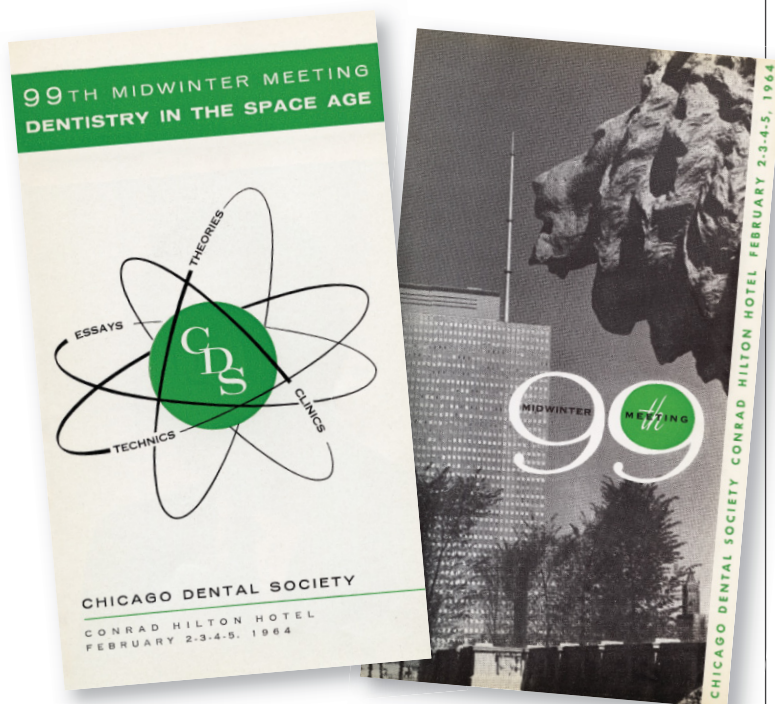
Despite this overly cautious statement both the incidence of oral cancer and the incidence of smoking are rapidly increasing. Every dentist, therefore, should raise his index of suspicion when examining the mouths of his tobacco-using patients.

Are You "In The Know"?

You're in the know if you're talking about: Dentistry in the Space Age as presented by the Chicago Dental Society at its 99th Midwinter Meeting; the scientific program composed of 450 clinicians from throughout the United States; the 41 scientific exhibits and the 275 technical exhibits; the daily breakfast conference; the symposia and panels and the dental forums; the program of informational and scientific motion pictures; you're in the know, that is, if you were part of this great meeting at the Conrad Hilton Hotel in Chicago Feb. 2-5.

1964 Industrial Exhibit Biggest Ever

A new high total of exhibitors, exhibitor guests, dealers, suppliers, and others in those industries serving the dental profession will register at the 99th Midwinter Meeting. According to Dr. Nathan S. Dubrow, Chairman of the Exhibit Registration Committee, the 1964 exhibits total 395 spaces in which 276 firms will present their wares.



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What about the Cute Blond in the Real Estate Office Next Door?

Any chance you are bombarding her daily with radiation from the operation of your X-ray machine? Structural shielding as well as proper protection for patients, personnel and the operator himself are all part of the program to be discussed at the March Monthly Meeting.

What Effect Do Irritants Have on the Pulp of a Tooth? How Does the Pulp React?

At the monthly meeting November 17th, members of the Chicago Dental Society will have the privilege of seeing actual, visual demonstrations on film, of the reactions to irritants by the dental pulp.

@CDS.ORG

A peek at your Society online

FRONT DESK

online column by Stephanie Sisk
<http://on.cds.org/FrontDesk>

August 6

Back to school

Whether you've been out of school 10, 15 or even 40 years, the approach of the "new school year" is always palpable — and with it comes a chance to hit the reset button and tackle new challenges or rededicate yourself to goals and tasks not yet complete in 2014.

In the spirit of the new school year, let me channel your sixth-grade teacher:

GET ORGANIZED

Maybe that means pulling out your list of goals from January to assess what you can check off and what still needs attention. Maybe that means dashing off a short list of what needs doing before year's end. With thoughtful preparation and a renewed commitment and realistic goals, you can still close out the year with a sense of accomplishment and satisfaction.

HAVE YOUR MATERIALS READY TO GO

Part of the fun of starting school is assembling needed pens, paper and other supplies. The same goes for the workplace. Did you plan on training your staff in a new oral cancer screening protocol or maybe a new accounting program this year? Did you order the necessary materials and set aside a half-day for training? It's tough to get your classwork done if you lack the right supplies.

DO YOUR HOMEWORK

Before buying that new intraoral camera you became enamored with during a CE weekend, do your homework. Will you use it? Will it pay off for your practice? Would a different equipment purchase provide better dividends in the long run? Grades improve when you put the time in and study before the big test.



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OPEN WIDE BLOG

[@cds.org/news/blog](http://cds.org/news/blog)

August 6

AAO now taking applications for Donated Orthodontic Services

CDS was recently reminded by our colleagues at the American Association of Orthodontists (AAO) that its members are eager to work! Orthodontists are accepting patients in its Donated Orthodontic Services program. The volunteer program provides free care to children whose families can not afford needed orthodontic treatment.

The eligibility requirements are few:

- Patients must be residents of the state of Illinois;
- Patients must not currently be in braces or in between phases of treatment;
- Patients must be between the ages of 11 and 18;
- In general, families must be "working poor" and/or Medicaid eligible;
- Patients must be ineligible for orthodontic treatment through insurance or public aid, such as the All Kids program.

Since 2009, 113 Illinois children have received \$542,136 in orthodontic treatments through the Donated Orthodontic Services program.

If you know of some families in your practice who can not afford orthodontic treatment for their children or have Medicaid that will not cover such services, share with them an application for the Donated Orthodontic Services program, found at www.isortho.org, or call Kizzly Blue at 720.287.6183.

The fee to participate is \$200 once the patient has been accepted into the program.

Stay connected with your CDS

- Like us on *Facebook*
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- Read Stephanie Sisk's monthly column available exclusively online at CDS.org
- Find out about CDS news and events through our *Open Wide* blog



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Say farewell to our anniversary teeth



Members of the Sesquicentennial Committee with two of the four Anniversary Molars that were on display on Michigan Avenue this summer. Pictured are John Moore, Terri Tiersky, H. Todd Cubbon, Walter Lamacki, Susan Becker Doroshow and Joseph Discipio.

August 7

Our Anniversary Molars won't be on Michigan Avenue much longer! Did you make it downtown to see them this summer? What did you think?

79 Likes, 11 Shares

Kathy Ridley: I did! Love the display!

Janet Yeatts Ackerman: Dr. Discipio!!!! Someone greet him with a kiss for me!

Adriana Velázquez Moreno: Llevame a ver eso molares sobre Michigan Av. Rogelio. lloro y sufro!!

Rogelio Cejudo: Si te llevo *Adriana Velázquez Moreno*, lo prometo!, se ve bien padre!

Ibtihal Sa: I love it. Can u post other picture i can't go there. . .thx.

Michele Howard Lowe: Love them! I noticed them last week during my recent trip to Chicago.

Phil Schefke: The 150th sesquicentennial committee did an excellent job!

Agnieszka Iwaszczyszyn: Cool!!!!

Chicago Dental Society: *Ibtihal Sa* there is a whole album of the installation of the teeth on our Facebook page.

Des Des: Wonderful.

Ibtihal Sa: Thx i feel like i'm in museum



TWEETS

[Twitter.com/Chicago_Dental](https://twitter.com/Chicago_Dental)

August 13 @biolaseinc

Did someone say #SharkWeek? Here's a fun fact: The shape of a shark's tooth is largely dependent on its diet.

Retweeted by Chicago Dental Soc

August 12 @Hu_friedy

59,277. That's how many instruments were redeemed through <http://Envirodent.com> in 2013 <http://ow.ly/i/6qtXs> #greendentistry

Retweeted by Chicago Dental Soc

August 4 @MallGADentistry

How much do you think is spent on toothpaste annually in the U.S.? How does \$1.8 billion sound?!

Retweeted by Chicago Dental Soc

July 28 @SinkinFeeling

Did you know? 80% of Americans are not happy with their smile

Retweeted by Chicago Dental Soc

July 13 @DPRlive

Why the @Chicago_Dental Society Midwinter Meeting is the #dental industry's 'must-attend' event <http://hubs.ly/q0fYR0>

#dentalinnovators

Retweeted by Chicago Dental Soc

June 4 @mouthwatchpro

#DentalFacts: If you're right handed, you'll chew your food on the right side. If you're left handed, you'll chew your food on the left side

Retweeted by Chicago Dental Soc

June 4 @Chicago_Dental

Looking for a good book on this rainy morning? Online Columnist Stephanie Sisk found a few written by/about dentists!

<http://on.cds.org/books>

May 15 @DeltaDentallL

Don't forget SPF lip balm to go with your sunscreen. This can help lower your risk for oral cancer.

Retweeted by Chicago Dental Soc

ACCESS TO CARE

A look at the challenges facing our profession



Yolanda Hendrix cares for patients at Erie Family Health Center's new facility in Waukegan.

Erie HealthReach opens Waukegan facility to treat underserved patients

by Stephanie Sisk

A fresh health care alternative is available for underserved Lake County residents with the opening of Erie HealthReach Health Center in Waukegan July 1.

Dental services, along with primary care and mental health services, are available under one roof in an office near downtown Waukegan.

HealthReach, which ran medical/dental clinics in Mundelein and Waukegan for more than 20 years, found itself at a crossroads after the *Affordable Care Act* (ACA) launched late last year. As patients enrolled in ACA, HealthReach

found its operation model and staffing by volunteer dentists, physicians and nurses upended, described Gerry Linda, Erie Family Health Center's director of marketing.

"HealthReach was a wonderful organization," Mr. Linda said, with its volunteers providing mostly immediate/emergency care to some 7,000 of Lake County's poor. But as ACA took hold, HealthReach reached out to Erie, which agreed to absorb the organization in an effort to "better serve those in Lake County." HealthReach closed its two offices this summer as part of the transi-

tion to Erie HealthReach.

"We want to provide treatment quickly, as well as provide continuity of care," said Lisa Kearney, clinical director of oral health for Erie and a member of the Chicago Dental Society. "We want patients to find a dental home at Erie."

Erie has deep roots in Cook County, managing dental, primary care and mental health services at 12 clinics mostly in Chicago for the past 57 years. The Waukegan office marks its first Lake County presence, Mr. Linda said.

Nearly 20 percent of households in the county live on an annual wage of \$35,000 or less, in contrast to about 18 percent of households that earn between \$100,000 and \$150,000. With a county population of 703,000, an estimated 150,000 are considered medically underserved. The Lake County Health Department's six locations serve about 50,000, but that still leaves 100,000 in search of affordable dental and primary care.

A former bank building in Waukegan

has been transformed, remodeled as a “state-of-the-art medical facility,” said Mr. Linda, with the idea that its patients, most of whom are at poverty level, “deserve the same quality environment” enjoyed by others.

The office has five dental operatories as well as 20 medical offices. Erie’s hallmark is offering integrated and coordinated services — dental, primary care and mental health services, prenatal and pediatric care, along with health education and teen counseling — all under one roof. Patients range in age from infants to seniors.

“We want to provide treatment quickly, as well as provide continuity of care.”

By offering that scope of care, “our goal is to be their health home,” said Vicki Whildin, Erie’s director of dental and health operations. “We want to work side by side (with patients) to keep them healthy.”

When Erie HealthReach is operating at capacity, according to Mr. Linda, the office will be able to serve 10,000-14,000 people.

Erie’s CEO Lee Francis laid down the challenge during the grand opening of the Waukegan office, Dr. Kearney remembered. While Erie HealthReach will make a difference for Lake County’s poor, there are still many more in need of dental and primary care services. “Other organizations have to follow suit,” she recalled him saying.

Right now, Mr. Linda said, the office is “getting up to speed,” but will be working with its traditional audience of mostly Medicaid patients, children and pregnant women, adults with diabetes and some self-payers.

“We want to provide more access to our new patients,” Dr. Kearney said, “as well as grow and expand access in Lake County.” ■

Erie HealthReach Health Center is at 2323 Grand Ave., Waukegan, IL 60085. For information call 847.666.3494.



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GOING LOCAL

News from the dental community

UIC FACULTY MEMBERS HONORED FOR TEACHING EXCELLENCE

Two University of Illinois at Chicago (UIC) College of Dentistry faculty members were recently honored for their teaching.

Alison Doubleday, assistant professor, Oral Biology; and Fatemeh Afshari, clinical assistant professor, Restorative Dentistry; were selected by their peers through UIC's Council for Excellence in Teaching and Learning (CETL) to receive 2013-14 Teaching Recognition Awards.

A total of 32 faculty applied for the award this year. In determining recipients, a CETL subcommittee of nine previous UIC faculty award recipients considered candidate statements, student feedback, peer reviews, course materials, mentoring of students, curriculum development and implementation of new pedagogies and methods. The council was impressed with Dr. Doubleday's and Dr. Afshari's range of teaching activities and program development.

UIC STUDENT EARNS NIDCR FELLOWSHIP

The National Institute of Dental and Craniofacial Research (NIDCR) of the National Institutes of Health has awarded student Marybeth Francis, of the University of Illinois at Chicago College of Dentistry's DMD/PhD program, an NIH F30 Predoctoral Dentist Scientist Fellowship.

According to a new report published in *Medical Care*, some young adults are enjoying extended dental coverage under the health care policies of their parents, whose employers are voluntarily expanding dental coverage in conjunction with expanded medical coverage. Although the *Affordable Care Act* (ACA) allows parents to keep their children on their medical plans up to age 26, there is no similar requirement for dental coverage.

Dental coverage rate rising for young adult dependents

Analyzing two years of post-reform data, the report's authors found that the ACA's expanded dependent coverage provision increased access to dental care for young adults ages 19-25 by 6.9 percentage points. Given that the pre-reform coverage rate for this group was 38 percent, this is a significant increase. Utilization of dental services had also increased by 3.3 percentage points. Finally, the study showed that the ACA policy led to a 2.0 percentage point decrease in the likelihood of this age group experiencing financial barriers to dental care.

Authors Marko Vujicic, PhD; Cassandra Yarbrough, MPP; and Kamyar Nasseh, PhD, examined the impact of the ACA policy on three outcomes: dental benefits coverage, dental care utilization, and financial barriers to dental care. All three authors are researchers with the American Dental Association Health Policy Institute. Dr. Vujicic heads the institute.

The ACA medical coverage expansion's effect on dental coverage could slow a trend in recent years that has seen fewer

young adults seeking and receiving routine dental care.

ADA President Charles Norman praised the report.

"Given that the ACA fell far short of what it should have done for adult dental coverage, this at least is encouraging news," he said.

"The fact remains that this segment of the population is just that — only a segment. Millions of Americans continue to face barriers to dental care, which is why the ADA created Action for Dental Health, a nationwide, community-based movement designed to ensure that everyone, including the most vulnerable among us, have access to the best quality of dental care that America's dentists can provide."

Medical Care is a journal of the American Public Health Association.

"This prestigious award will support Marybeth's training as a clinician scientist at the college," said David Crowe, interim associate dean for research.

The goal of Ms. Francis's research is to elucidate the mechanism of exacerbated periodontitis in diabetic patients and to identify possible treatments. The chronic inflammatory diseases dia-

betes and periodontitis have a significant effect on public health, and periodontal disease is greatly exacerbated in diabetic patients.

"The interdisciplinary nature of my project will give me the perfect chance to work with experts in periodontitis, diabetes, and epigenetics and will provide opportunities to contribute to advances in dental medi-

cine, and also to collaborate across several disciplines," Ms. Francis explained. "The translational implications of this project are appropriate to the pursuit of both clinical and scientific training during this award."

Ms. Francis's mentor is Dr. Xianghong Luan, assistant professor, oral biology.

ISPD HONORS TWO RESIDENTS FOR THEIR RESEARCH

The Illinois Society of Pediatric Dentists (ISPD) recently awarded the Dr. Indru C. Punwani Graduate Student Research Award to Jillian Gray and Asim Muhammad. This is the award's inaugural year.

Dr. Punwani has been a longtime Executive Director of the ISPD, and had urged the organization to become more involved in research and academics. "They not only agreed, but they surprised me by naming the award for me," Dr. Punwani said. "I was greatly honored."

"We wanted the award to reflect the dedication of Dr. Punwani to training pediatric dental residents in research, and we look forward to continuing the award into the future," said ISPD President A. Melissa Lopez.

This year, two Illinois pediatric dental residents were honored for their excellence in dental research. They each receiving a certificate and cash prize to help alleviate the costs of presenting their research at a vetted national or international dental meeting.



Ashlee Vorachek, Asim Muhammad, Jillian Gray and Indru Punwani.

Applicants for the award were required to submit a research abstract along with a personal statement about how the research process has enhanced their development as a pediatric dentist. ISPD committee members Mary Hayes, Victoria Ursitti and Ashlee Vorachek chose the winners.

The 2014 recipients of the award were Jillian Gray — a 2014 graduate of the UIC College of Dentistry's Pediatric Dentistry Residency

program — and Asim Muhammad — a 2014 resident of Ann and Robert H. Lurie Children's Hospital of Chicago. Dr. Gray's research title was "Pediatric Oncologists' Comfort with Recognition of Oral Health Effects of Cancer Therapy." Dr. Muhammad's research title was "Investigation into Gluten Metabolizing Bacterial Species and Their Inhibition."

Both awardees presented posters at the 2014 American

Academy of Pediatric Dentistry's Annual Session in Boston.

Dr. Vorachek said, "We hope that this award will highlight the importance of not only being a superb clinician, but also the importance of continuing education and research to support advancements in our field." ■



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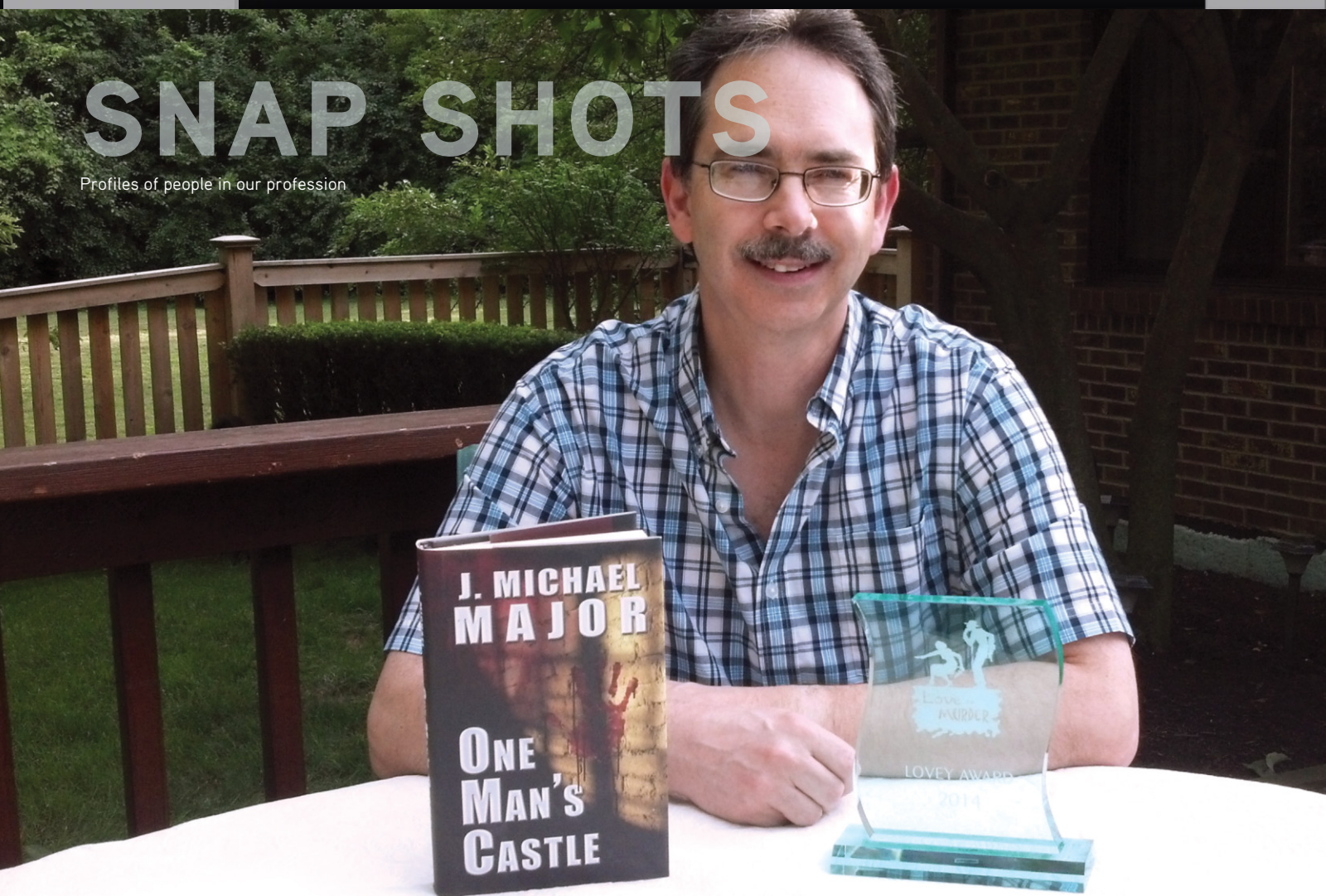
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SNAP SHOTS

Profiles of people in our profession



Dentist by day, mystery writer by night

by Stephanie Sisk

Shhhhh! Don't tell anyone, but J. Michael Major knows "whodunnit."

After he hangs up his handpiece for the day, the Clarendon Hills dentist heads into a world of crime, suspense and horror as a writer of short stories and the recently published novel, *One Man's Castle*.

Dr. Major described his 2013 book as a cross between *The Fugitive* and *Death Wish*, a "gray and ambiguous" story that has garnered enthusiastic reviews and the 2014 Lovey Award for Best First Novel at last winter's Love is Murder Midwest conference.

"It's such a huge thrill," Dr. Major says of his award, reviews and growing reputation.

A love of reading and writing started in childhood for Dr. Major, who grew up in Schaumburg. He churned through the classics alongside the books of favorite authors Agatha Christie and Erle Stanley Gardner (the *Perry Mason* series), then turned to science fiction. Inspired and looking to develop his skills, he began writing short stories for high school assignments.

Undergrad work at the University of Arizona and then dental school at Northwestern University were demanding and time-consuming and took a toll on his writing muse. But after finishing his boards, Dr. Major itched to return to writing. He sold his first science fiction short story to a magazine four years later. He honed his writing skills and published some three dozen short stories over the years, then found himself ready to tackle a novel, a work six years in the making.

One Man's Castle is the suspenseful story of Walter Buczyno, who is left angry and bereft after his wife is killed by a burglar. When the murderer returns for him, Walter

avenges his wife's death and kills the man. He feels a sense of justice until police discover the bodies of the dead man as well as other burglars in his crawlspace, sending Walter on the run, "a wanted man hunted by the very authorities that had let him down before." The book also explores the lives and foibles of the two police detectives who work on Walter's case.

Quiet and reserved, Dr. Major said he sometimes surprises himself at his interest in crime and violence. "But a lot of what I write comes from combining some (news) event that bothers me . . . with some other unrelated item, and the idea is a reaction to this combination. I never know where an idea will come from or what it will involve." Scenes he recalls from nightmares further inspire plot twists.

Dr. Major said he's drawn to exploring questions and ethical dilemmas that gnaw at him, the motivations or sparks that lead to criminal activities. "I'm

"One Man's Castle" is the suspenseful story of Walter Buczyno, who is left angry and bereft after his wife is killed by a burglar.

always interested in, Why does this have to be like this?"

He's a member of the Horror Writers Association and the Chicago chapter of the Mystery Writers of America, whose members have cheered his successes and offered guidance. They encouraged him to begin a second novel based on the two detectives from *One Man's Castle*, now in its early stages.

Dr. Major prefers to keep his dental and writing lives separate. He vetoed an idea to put a poster up in his office of his newly minted book after the publisher used a bloody hand on the cover. "You can't put up a poster (like that) in

a dental office," he said, chuckling.

The seed for his day job — dentistry — also was planted in childhood. An accidental collision with a neighbor during a game of catch led to a broken tooth, Dr. Major said. As his family dentist — "always a great guy" — repaired the tooth, his interest was piqued. The dentist continued to explain his work during visits and finally encouraged the young Dr. Major to consider dentistry.

"I often wonder what would have happened if I hadn't broken my front tooth," he said.

Dr. Major lives in Willowbrook with his wife, Eileen, a pharmacist. They have a son, Derek, who is studying accounting and finance at Drake University in Iowa, and a daughter, Colleen, who attends Hinsdale Central High School with an eye to study elementary education after graduation. ■

Ms. Sisk is a freelance journalist working in the Chicago metropolitan area.

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MEETING PLACE

Dental meetings and CE opportunities

September

23: North Side Branch

Michael Graham, ADA senior vice president, Government and Public Affairs: Advocacy: Protecting Dental Practices and Patients. Devon Seafood Grill, 39 E. Chicago Ave., Chicago. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Chelsea Jones, 727.424.6571 or chelsea290@gmail.com.

24: Chicago Dental Society

Regional Meeting. James Bahcall, DMD, and Juzer Chinwalla, DDS: Endodontics vs. Implants. Drury Lane, 100 Drury Lane, Oakbrook Terrace. On-site registration: 8 a.m., meeting and program: 9 a.m.-2:30 p.m. Register online at CDS.org.

25: Northwest Side Branch

New Dentist Event, 6:30 p.m., Mars Gallery, 1139 W. Fulton Market, Chicago. RSVP Larisa Spirtovic, lspirtovic@gmail.com.

30: Englewood Branch

Staff and Vendor Night. Ridge Country Club, 10522 S. California Ave., Chicago. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:30 p.m. Contact: Alex Haralampopoulos, 708.799.2550 or aleco2994@yahoo.com.

October

3: Chicago Medical Society and Chicago Dental Society

OSHA Training: Bloodborne Pathogens and Beyond. Hilton Oak Lawn, 9333 S Cicero Ave., Oak Lawn. 10 a.m. - noon. Contact: Education Department, 312.670.2550, ext. 338; or emedrano@cmsgdocs.org. Register online at www.cmsgdocs.org.

7: Kenwood/Hyde Park Branch

Kipp Imel, CPA: Current Year-end Tax Planning. Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Reuben Collins, 312.573.2000 or rcqdent@aol.com.

7: North Suburban Branch

David Schwartz, DDS. Center for Sleep Medicine: Wake Up and Smell the Coffee: Sleep Apnea 101. Green Acres Country Club, 916 Dundee Rd., Northbrook. Cocktails: 6 p.m., Dinner: 7 p.m. Contact: John Vickery, 847.480.9141 or nbperio@comcast.net.

7: Northwest Side Branch

Penny Boyle, ADA librarian: Traveling the Dental Literature Road in the Online Age: ADA Library and Archives Resources on Your Computer. Rosewood Restaurant, 9421 W. Higgins Rd., Rosemont. Cocktails: 6:30 p.m., Dinner: 7 p.m., Program: 7:30 p.m. Before the dinner meeting Shred-A-Thon, 5 - 7:30 p.m., southeast corner of Rosewood Restaurant. Contact: Peter DiChristofano, 708.453.0777 or modblx32@aol.com.

7: Northwest Suburban Branch

Hygiene Night. Mark Lingen, DDS, PhD: Oral Cancer Screening. Meridian, 1701 Algonquin Rd., Rolling Meadows. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:30 p.m. Contact: J. Travis Thompson, 847.381.0106 or jtrlthomp@aol.com.

7: South Suburban Branch

Dan Proft: Current Political Climate in Illinois and How it Affects Dentistry and Small Businesses. Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Joe Baptist, 708.945.1455 or Keyur Shah, k_shah66@hotmail.com.

14: West Side Branch

Matthew Sorrentino, MD: The Prevention of Heart Disease: What Everyone Should Know. Barclay's American Grille at the Carleton of Oak Park, 1110 Pleasant St., Oak Park. Cocktails: 6:15 p.m., Dinner and Program: 7 p.m. Contact: Michael Tauber, michaeltauber@sbcbglobal.net or 708.528.8833.

14: West Suburban Branch

Marmar Modarressi, DDS, MS: Plastic and Reconstructive Periodontal Surgery to Enhance Restorative Outcomes. Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Marmar Modarressi, 630.571.3430 or drmmarmar77@gmail.com.

22-25: DenTech China 2014

The 18th China International Exhibition and Symposium on Dental Equipment, Technology and Products. Find info at www.dentech.com.cn.



Submit your information using our online form at <http://on.cds.org/MyEvent> or fax it to 312.836.7337.

CDS provides the free publication of meeting announcements for dental study clubs and other not-for-profit organizations. The publication of such notices is at the sole discretion of CDS. Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. The editor reserves the right to edit material for space and style.



Study clubs

Central Lake County Dental Study Club

Meets third Tuesday of every month at noon, January-November, Grandma V's Pancakes, 10 E. Maple Ave., Mundelein. For information, contact Paul Showers, 847.816.3636.

Chicago Aesthetic Masters, a Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. For information, call 312.644.4321 or email smilechicago2@aol.com.

Chicago Dental Study Club

Information: www.chicagodentalstudyclub.com or call Forrest Tower at 708.423.0610. Newcomers are free. Please RSVP.

Greater Evanston Dentists Association

Meets first Monday of every month, noon-1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. For information, contact Roger Nouneh, 847.475.7754.

Uptown Dental Forum

Meets every Friday, 12:30-2 p.m., Via Veneto Restaurant, 6340 N. Lincoln Ave., Chicago. Academy of General Dentistry sponsorship approved. For information, contact Steven Pearl, 773.262.4544.

Waukegan Dental Study Group

Semi-monthly meeting, noon-2 p.m., Waukegan Ramada, 200 Green Bay Rd., Waukegan. For information, contact Robert Stanuch, 847.336.8080, or Ellis Neiburger, 847.244.0292.

23: North Side Branch

(New Dentist Event) Practice Ownership 101: Everything You Need to Know Before Buying or Starting a Practice, featuring a roundtable discussion with dental service industry leaders. Marcello's, 645 W. North Ave., Chicago. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Chelsea Jones, 727.424.6571 or chelseaj290@gmail.com.

November

4: Kenwood/Hyde Park Branch

Gena Jones, JD: Keeping the IRS Off Your Back. Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Reuben Collins, 312.573.2000 or rcqdent@aol.com.

4: North Suburban Branch

Jeff Field, CPA, Alliance Pension Consultants: How to Absolutely, Positively Have Enough Money to Retire: Guaranteed!. Green Acres Country Club, 916 Dundee Rd., Northbrook. Cocktails: 6 p.m., Dinner: 7 p.m. Contact: John Vickery, 847.480.9141 or nbperio@comcast.net.

4: Northwest Side Branch

David Schwartz, DDS, and Andrew Mouton, PhD: How to Work with a Medical Sleep Center. Rosewood Restaurant, 9421 W. Higgins Rd., Rosemont. Cocktails: 6:30 p.m., Dinner: 7 p.m., Program: 7:30 p.m. Contact: Peter DiChristofano, 708.453.0777 or modblx32@aol.com.

5: Chicago Dental Society

Regional Meeting. Brad Newman: Social Media for Dentists. Drury Lane, 100 Drury Lane, Oakbrook Terrace. On-site registration: 8 a.m., meeting and program: 9 a.m.-2:30 p.m. Register online at CDS.org.

11: Englewood Branch

David Marsh, ISDS Director of Government Relations: Current Dental Issues. Louie's Chophouse, 4642 W. 103rd St., Oak Lawn. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:30 p.m. Contact: Alex Haralampopoulos, 708.799.2550 or aleco2994@yahoo.com.

11: Northwest Suburban Branch

Masters Night. Bill Michael, Vice President, Tenant Advisors, Inc.: Medical/Dental Office Leasing, Purchasing and Contract Negotiation. Meridian, 1701 Algonquin Rd., Rolling Meadows. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:30 p.m. Contact: J. Travis Thompson, 847.381.0106 or jtrlthomp@aol.com.

11: South Suburban Branch

Bryan Currier: Digital DNA: Effective IT in Your Office. Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Joe Baptist, 708.945.1455 or Keyur Shah, k_shah66@hotmail.com.

11: West Side Branch

Larry Williams, DDS; Lynse Briney, DDS; and state legislators: Public Health/Legislators Night. Barclay's American Grille at the Carleton of Oak Park, 1110 Pleasant St., Oak Park. Cocktails: 6:15 p.m., Dinner and Program: 7 p.m. Contact: Michael Tauber, michaeltauber@sbcglobal.net or 708.528.8833.

11: West Suburban Branch

Ross Nash, DDS: Direct and Indirect Anterior Esthetic and Cosmetic Dentistry. Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Marmar Modarressi, 630.571.3430 or drmmarmar77@gmail.com.

14: Chicago Medical Society and Chicago Dental Society

OSHA Training: Bloodborne Pathogens and Beyond. Chicago Medical Society Building, 33 W. Grand Ave., Chicago. 10 a.m. - noon. Contact: Education Department, 312.670.2550, ext. 338; or emedrano@cmsdocs.org. Register online at www.cmsdocs.org.

18: North Side Branch

Brian Carlson, CFP, CLU, CLTC; GCG Financial: The Market and Marketplace: Financial Planning and the Affordable Care Act. McCormick and Schmick's Restaurant, Old Orchard Mall, Skokie. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Chelsea Jones, 727.424.6571 or chelseaj290@gmail.com.



APPLICANTS

and deceased members

Applicants

Abadia, Juan

University of Illinois, 2014
234 W. Court of Shorewood,
Vernon Hills
North Suburban Branch

Akhter, Nida

University of Illinois, 2014
1264 N. Lake St., Aurora
West Suburban Branch

Balich, Alexandria

University of Illinois, 2014
2266 N. Lincoln Ave., Chicago
North Side Branch

Bansal, Ashu

University of Illinois, 2014
933 W. Van Buren St., Chicago
West Side Branch

Bhansali, Namrata

University of Illinois, 2014
1 E. Scott St., Chicago
North Side Branch

Brodala, Nadine

International Dental University, 1996
25 E. Washington St., Chicago
Kenwood/Hyde Park Branch

Brown, Marie

University of Illinois, 2014
1721 N. Wood St., Chicago
West Suburban Branch

Davis, Julie

University of Illinois, 2014
2033 N. Racine St., Chicago
North Side Branch

Elkhadra, Hala

University of Illinois, 2014
2138 S. Indiana Ave., Chicago
Kenwood/Hyde Park Branch

Gandhi, Akshi

University of Illinois, 2014
30W160 Whitney Rd.,
West Chicago
West Suburban Branch

Goetz, Dustin

University of Illinois, 2014
25460 W. Scott Rd., Barrington
Northwest Side Branch

Gordon, William

University of Illinois, 2014
635 Chicago Ave., Evanston
North Side Branch

Green, Gavin

Temple University, 2014
1224 Princeton Pl., Wilmette
North Suburban Branch

Hosseini, Arash

University of Illinois, 2014
2215 W. Addison St., Chicago
North Side Branch

Jamali, Jason

Columbia University, 2006
737 N. Michigan Ave., Chicago
North Side Branch

Kalinowski, Monica

University of Illinois, 2014
3319 N. Wolcott Ave., Chicago
North Side Branch

Karagiannis, Thomas

Washington University, 1987
211 W. Chicago Ave., Hinsdale
Englewood Branch

Keller, Meggan

University of Illinois, 2014
1560 N. Sandburg Ter., Chicago
North Side Branch

Kendrick, Rebecca

University of Illinois, 2014
236 S. Madison St., LaGrange
Englewood Branch

Koch, Lauren

University of Michigan, 2014
4410 S. Pulaski Ave., Chicago
Englewood Branch

Koopahi, Aita

University of Illinois, 2014
222 N. Columbus Dr., Chicago
Kenwood/Hyde Park Branch

Lee, Hyuni

Loma Linda University, 2012
4730 N. Kimball Ave., Chicago
Englewood Branch

Lee, Karrie

University of Southern California,
2010
3500 N. Lincoln Ave., Chicago
North Side Branch

Mehta, Nisha

University of Illinois, 2014
933 W. Van Buren St., Chicago
West Side Branch

Nguyen, Kha

Southern Illinois University, 2011
162 Melrose Ave., Elmhurst
West Suburban Branch

Oweis, Tamara

University of Jordan, 2008
4901 N. Kedzie Ave., Chicago
North Side Branch

Owusu, Yaa

Southern Illinois University, 2014
4902 S. Vincennes Ave., Chicago
Kenwood/Hyde Park Branch

Patel, Hiren

Temple University, 2014
400 Manda Ln., Wheeling
Northwest Suburban Branch

Patel, Keyur

University of Illinois, 2014
1601 W. Cottonwood Ln.,
Mount Prospect
Northwest Suburban Branch

Pavel, Cristian

University of Illinois, 2014
420 E. Waterside Dr., Chicago
Kenwood/Hyde Park Branch

Philip, Jacob

University of Illinois, 2014
1481 W. Autumn Trl., Addison
West Suburban Branch

Pollock, Kathleen

University of Detroit-Mercy, 2013
567 W. 14th St., Chicago Heights
South Suburban Branch

Pope, Daniel

University of Illinois, 1999
445 W. Jackson Ave., Naperville
West Suburban Branch

Razdolsky, Laniel

University of Illinois, 2014
227 Brampton Ln., Lake Forest
North Suburban Branch

Reynolds, Pamela

Ohio State University, 1981
101 W. Madison St., Oak Park
West Side Branch

Rosenblatt, Brian

Southern Illinois University, 2011
966 Kensington Dr., Northbrook
North Suburban Branch

Ruiz, Vivianna

University of Illinois, 2014
115 Marengo Ave., Forest Park
West Side Branch

Saeed, Mariam

University of Illinois, 2014
221 Forest Trl., Oak Brook
West Suburban Branch

Sindelar, Jeffrey

Marquette University, 2013
567 S. Washington St., Naperville
West Suburban Branch

Valle, Jose

New York University, 1991
5118 S. Archer Ave., Chicago
Englewood Branch

Wertz, Jacob

University of Illinois, 2014
1929 Grove Ave., Berwyn
West Side Branch

Ziliute, Simona

University of Illinois, 2014
2909 Brentwood Ct., Woodridge
Englewood Branch

Deceased members

Drazba, John (April 19)

Loyola University, 1953
4646 RFD, Long Grove
Northwest Suburban Branch

Karr, Walter (June 26)

University of Illinois, 1954
1336 Edgewood Ln., Northbrook
Northwest Side Branch

Larson, Kurtis (July 26)

Midwestern University, 2015
35 W. Oakley Ct., Apt. 110,
Westmont
Student Member

Linnik, Thomas (May 8, 2013)

Loyola University, 1957
6932 Milner Mountain Ranch Rd.,
Fort Collins, CO
West Suburban Branch

Modesto, Edward (August 2014)

Indiana University, 1972
10713 W. 159th St., Orland Park
South Suburban Branch





BRANCH NEWS

News from the home front

Englewood Branch

by Denise Hale, DDS

Welcome back to a new branch year and I hope everyone had a great summer! First up our venue will be changing to Louie's Chophouse at 4642 W. 103rd St., Oak Lawn. Please take note when you receive your first branch mailing with dinner information.



ENGLEWOOD: (Left) Alex Haralampopoulos welcomed his sister, Stella, and her husband, Chris Ullmann, during the installation of officers. (Right) John Kozal, Denise Hale and Joe Unger volunteered at the Illinois Mission of Mercy in Peoria.

Congratulations to our new branch leaders: Englewood Branch Director **John Kozal**, President-elect **Bill Hajiharis**, Secretary **Ammar Adam**, Treasurer **Andy Moormann** and Vice President/Program Chair **Nick Cudney**.

Congratulations to **Steve Nicorata**. His son, Dan, and daughter-in-law, Erin, made him a new grandfather: a new Nicorata boy, Dominic!

Andy Moormann has been busy rehabbing a wheelchair accessible van into a mobile dental unit. He's using an elec-

tric wheelchair designed for people with spinal cord injuries as a dental chair, whereby he can transport the patient into the unit if the procedure requires; he has a portable bedside unit for those too ill to be transported. Most of these patients are seen after hours and many are patients of record or family members of such persons. Kudos to you, Andy!



The Kozal clan was on hand for Mission of Mercy: **John Kozal**; wife Roxanne; and daughters Katarina, Anastasia and Tatiana! Our own Younger Unger, **Joe Unger**, was also present, as was yours truly.

Wally Lamacki performed the honors for his granddaughter, Amanda, who was sworn in May 16 as a second lieutenant in the U.S. Army. She graduated the next day from Case Western Reserve University as a nurse. I know two very proud grandparents!

Correspondents

Do you have news that you want to share? From birth and wedding announcements to the opening of a new office, submit news and photos to your branch correspondent.

ENGLEWOOD

Denise Hale
708.599.7090, denise.haledds@yahoo.com

KENWOOD/HYDE PARK

Sherece Thompson
773.238.9777, sthompsondds@sbcglobal.net

NORTH SIDE

Richard Leyba
773.539.0077, rleyba@sbcglobal.net

NORTH SUBURBAN

Ingrid Schroetter
312.372.7752, ingridschroetter@att.net

NORTHWEST SIDE

Olga Gonzalez
847.663.1244, omqnlz@yahoo.com

NORTHWEST SUBURBAN

Maria Fournier
847.255.3374, endo@mifournier.com

SOUTH SUBURBAN

Natacha Herard-Exorphe
708.849.8627, exorphe.dds@gmail.com
Crystal Patel, 708.849.8627,
crystalpatel@gmail.com

WEST SIDE

Richard Kohn
708.579.0488
Michael Santucci
815.621.1605, msantucc@uic.edu

WEST SUBURBAN

Alex Figueroa
630.778.7198, westsubcds@gmail.com
Leslie Sanders
630.620.0929, lesliesandersdds@gmail.com



Kenwood/Hyde Park Branch

by Sherece Thompson, DDS

Yetta McCullom and **Cornell McCullom** accompanied their youngest daughter, Noelle, to her college campus in July, when Noelle began her training for the Bison soccer team at Howard University. She began her freshman year this fall, majoring in biology. We wish her well on the soccer field and in her studies.

Cheryl Watson-Lowry and her husband, Bill Lowry, were featured in the *Hyde Park Herald* and *WGN News* discussing the anti-violence program called TITO (The It's Time Organization) they helped to organize after Hadiya Pendleton was shot and killed near their home.

Sherece Thompson attended the Class of 2014 Pinning Ceremony for the Kennedy-King College dental hygiene program May 9. She is an adjunct professor in the program. This is the second class to achieve an average of 100 percent on the National Board Exam.



KENWOOD/HYDE PARK BRANCH: (Top: Sherece Thompson (center) enjoyed some summer fun in South Haven, MI, with her staff and family. Left: Sherece Thompson with graduates from the Kennedy-King College hygiene program. Right: Yetta and Cornell McCullom are proud of their daughter Noelle, who is playing soccer for the Howard University team this fall.

We welcome **Dana Fort** as our New Dentist Network Leader. We all look forward to seeing her at our branch meetings. Now let the branch year begin!

Lastly, big congratulations to our new prez, **Alex Haralampopoulos!** On hand for the installation were his beautiful sister, Stella Haralampopoulos, and her husband, **Chris Ullmann**. Stella and Chris were both students of mine at Loyola!



NORTH SIDE: Condolences to the family of Alvin Atlas, who died in April. He is pictured with his wife, B.J.

North Side Branch

by Richard Leyba, DDS

Our thoughts and condolences go out to the family of **Alvin Atlas**. He was an active part of our branch and will be greatly missed.

Ilie Pavel is proud to announce the addition of a new dentist in his office: his son **Cristian Pavel**. Welcome and good luck.

We celebrated our Installation of Officers May 3 at The Boarding House. The evening was filled with great food and drink and of course fun! We honored **Alice Boghosian** as outgoing president. **Cissy Furusho** and **Mary Hayes** installed our board, sharing with us inspirational quotes and fun prizes that will help us in the upcoming year.

President Profile

Lynse Briney, DDS | NORTH SIDE BRANCH

Education: Lynse Briney earned her dental degree from the University of Illinois at Chicago College of Dentistry in 2005.

She went on to be certified in pediatric dentistry in 2011 and completed her master's degree in oral sciences in 2012.

Family and Practice: Dr. Briney is married to Brent Widler. They have two sons, Lucas and Zack.

Outside of dentistry, I enjoy: spending time with my family, traveling and gardening.

My goal for the coming year is: to engage and welcome new members while keeping things fresh and exciting for existing members.

I've tried to put together a program that features aspects of dentistry that are near and dear to my heart. I hope that by sharing some of my passions with my colleagues, it will spark their interest in these areas or help them realize their own passions.



Lynse Briney with her husband, Brent Widler, and sons, Lucas and Zack.

Our board for the upcoming year is: **Lynse Briney**, president; **Amy VanFossen**, president-elect; **Josh Ries**, vice president; **Lindsey Yates**, recording secretary; **Richard Leyba**, branch correspondent; and **Agata Skiba**, treasurer.

Our board is gearing up for an exciting year! We have quite a lineup this year for dinner meetings, with topics ranging from advocacy to access to care to pediatric dentistry.

We also have an event for new dentists planned for Oct. 23 that focuses on practice ownership. Please join us for the season! Contact our dinner chair, **Chelsea Jones**, for more information at chelseaj290@gmail.com.

North Suburban Branch

by Ingrid Schroetter, DDS

Sergio Rubinstein relocated his practice in August from the Old Orchard Professional Building to a new state-of-the-art facility at One Concourse Plaza in Skokie. This beautiful, expanded office is just two minutes away from Sergio's previous location and offers generous park-



NORTH SUBURBAN BRANCH:
(Top left) Dorothy Anasinski with John Vickery at his organizational meeting in June.

(Top right) Georgia Williams visited with Jules Altenberg in Florida.



NORTH SIDE BRANCH:
Ilie Pavel is proud to announce the addition of a new dentist in his office: his son Cristian.

ing. His new website is www.drcpia.com. We wish Sergio continued success in his new locale.

Georgia Williams recently visited retired CDS member **Jules Altenberg** while on vacation in Sarasota, FL. Jules and his wife, Elaine, send greetings to all his northern Illinois friends.

Northwest Side Branch

by Olga Gonzalez, DDS

Our branch officers met this summer at Bogart's restaurant to plan this season's programs and events. The schedule includes something for everyone:

- We have arranged tours of the Hu-Friedy Mfg. Co., familiar to us for its production of quality dental instruments.
- We will conduct a Shred-A-Thon in the parking lot before the Oct. 7 meeting. For a nominal fee you can destroy a file box of unwanted papers. Proceeds will benefit the CDS Foundation.

• **Larisa Spirtovic** has organized a New Dentist Event at the chic Mars Gallery, in downtown Chicago.

In addition, our continuing education programs will be both interesting and informative. Full details are presented at www.cds.org.

On a more personal note, **John Kaminski** and his wife, Ann, traveled to Granada, Spain, to visit their daughter Natalie. She is a Spanish major at the University of Illinois and spent a semester studying abroad.

Peter DiChristofano celebrated the wedding of his son, Peter, to Erica in June.

Lou Imburgia also celebrated the June wedding of his daughter, Michelle, to Scott Camp. The ceremony was at the Loyola University Madonna Della Strada with the reception at the Knickerbocker Hotel. The couple honeymooned in Hawaii. Michelle is an assistant attorney general in Lisa Madigan's office and Scott works at a private law firm in Chicago.



NORTHWEST SIDE BRANCH:
(Left) Melissa Connell announced the March birth of her son, James.

(Above) Mary Starsiak, pictured with Frank Maggio, received the UIC College of Dentistry's Raffaele Suriano Award.

John and Ann Kaminski travelled to Granada, Spain, to visit with their daughter Natalie.



Tom Schneider and **Tim Tishler** went fishing in Canada with their sons, Peter and Peter. Tim took the best catch, a 48-inch muskie. Tom and his wife, Sarah, have enjoyed the summer in Door County, where their daughter Margaret worked prior to beginning her studies at St. Louis University this fall.

Spencer Bloom and his wife, Kimbra,

were in Detroit for the Academy of General Dentistry's Annual Session. Both donated art projects to the silent auction, which benefited the AGD Foundation.

Congratulations to **Mary Starsiak**, recipient of the Raffaele Suriano Award from the University of Illinois at Chicago. Mary just completed her term as chair of the Illinois State Board of Den-



NORTHWEST SUBURBAN BRANCH:

(Top) Victoria Ursitti and her staff celebrated the grand re-opening of her office. She is pictured untying the ribbon with her son, Gianni, and Arlington Heights Mayor Tom Hayes.



(Left) Joseph Baldassano (second from left) is the 2014-15 president of the Edgar D. Coolidge Study Club.

Northwest Suburban Branch

by Maria Fournier, DDS

Congratulations to **Mike Durbin**, who was recently installed as president of the Illinois Society of Orthodontists. Mike will also be traveling to New Orleans to serve as a delegate for the American Association of Orthodontists House of Delegates. This will be his third year as a delegate and the first year that he serves as the vice chair of the Midwestern Society of Orthodontists delegation.

We are saddened to learn of the passing of our long standing colleague **Petar Milenkovich**, 80, in September 2013. He was a graduate of the University of Belgrade (Serbia) Dental School in 1961.

Upon his arrival in the U.S., Petar attended the University of Illinois at Chicago (UIC) College of Dentistry and graduated in 1969. While at UIC, he was an associate professor in the Cleft Palate Department, where he pursued his passion for orthodontics in the field of orthodontic-prosthodontic collaboration for the treatment of craniofacial anomalies. For the remainder of his 50 years in practice, he was devoted to his private dental practice in the northwest suburbs. Our condolences go to his family.

tistry. Mary also headed the medical triage for the Mission of Mercy in Peoria, as well as traversed the United States to oversee the administration of NERB, CRDTS, and WREB exams.

Congratulations also to **Melissa Connell** on the March birth of her son, James Robert Burger. Sisters Stella (4) and Zoe

(2) are thrilled with their baby brother.

Our sincerest best wishes go out to **Kevin King**, who retired this year after 36 years of practice. He and his wife, Jackie, will enjoy time with their children and grandchildren. Kevin will also spend time enjoying golf, gardening and photography.

Congratulations to **Joseph Baldassano**, who was installed as president of the Edgar D. Coolidge Endodontic Study Club for the 2014-15 year.

It has been an exciting year for **Victoria Ursitti**. For spring break, she went to Deer Valley, UT, with her son, Gianni,

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and husband, Patrick. They enjoyed great skiing and went dogsledding. They each took turns leading the team and while mushing, they met up with lots of native wildlife: moose, deer, hawks and wild turkeys. However, none was as interesting as meeting Mitt Romney in the local supermarket.

After a lot of time and hard work, Victoria celebrated the grand re-opening of her beautiful new office space May 29. Her practice worked with Domani Builders and was very proud that they did not hire a decorator, but chose all the décor and finishes themselves. One of the special moments was having her son, Gianni, be a part of the ribbon untying ceremony with the mayor of Arlington Heights, Tom Hayes. It was a great party and a wonderful office!

A warm welcome to **Mary Hupers**, who acquired Richard Butterly's practice after he retired. She has been very busy remodeling and creating her unique office.

This summer, **Maria Fournier** attended the Joint Symposium hosted by the American Association of Endodontists, American Association of Periodontists and the American College of Prosthodontists. Speakers and attendees from all over the world gathered at the Swisôtel in Chicago for a very informative two day seminar titled "Teeth for a Lifetime: Interdisciplinary Evidence for Clinical Success." Preservation of the natural dentition continues to be the ultimate goal!

I hope everyone had a great summer. Please forward any news to me by email at endo@mjfournier.com.

South Suburban Branch

by Natacha Herard-Exorpe, DDS, and Crystal Patel, DDS

We hope everyone had a great summer! We look forward to seeing everyone at the first meeting of the season Oct. 7. Meetings are held at Olympia Country Club in Olympia Fields. Dinner will be served while our speaker, Dan Proft, discusses the Current Political Climate



SOUTH SUBURBAN BRANCH:
(Top) Mike Durbin (Northwest Suburban), joined Loren Feldner, Generand Algenio, John Moore (Englewood) and Spencer Pope on the annual South Suburban Branch Fishing Trip, organized by Kevin Patterson.

(Bottom) The branch held a Women's Event earlier this year at Bottle and Bottega in LaGrange.

in Illinois and How it Affects Dentistry and Small Business.

The dates for future branch meetings are Nov. 11, Jan. 13, March 10 and April 14. We hope to see everyone there.

Congratulations to **Joseph Baptist** and his wife, Takumi, on their new addition to the family. Baby Jane was born Aug. 8,

a healthy 7 pounds, 10.8 ounces, and 22 inches long.

Earlier this year our branch held its first ever Women's Event at Bottle and Bottega in LaGrange. The ladies braved the snow to make this evening a great success. We look forward to planning our next event. If you have ideas please do not hesitate to contact **Crystal Patel**,

President Profile

Keyur Shah, BSc, DDS, MSc | SOUTH SUBURBAN BRANCH

Education: Keyur Shah earned his dental degree in 2001 from the University of Toronto Faculty of Dentistry. He completed his GPR in hospital dentistry at Loyola University Medical Center and earned a master's degree in orthodontics and dentofacial orthopedics from the University of Manitoba.

Family and Practice: Dr. Shah's wife is named Neha.

Outside of dentistry, I am: an avid fan of the Bears, Bulls, Blackhawks and Toronto Mapleleaves. I also enjoy exercising and playing basketball. I love vacationing and spending time with my wonderful family and friends.

My goal for the coming year is: to elevate the camaraderie among dental colleagues in our branch. I want to encourage membership in our branch by illustrating the benefits of organized dentistry to new and younger members. I hope to uphold the values and integrity of my position that have been set forth by the past presidents and members who have come before me.



Neha and Keyur Shah.

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crystalpatel@gmail.com, or **Natacha Exorphe**, exorphe.dds@gmail.com.

Natacha Exorphe, Loren Feldner, Joe Noetzel, Kevin Patterson, Spencer Pope, Tom Sarna, Monil Shah and Ron Waryjas all donated their time and skills at the CDS Foundation Clinic in Wheaton during the week of July 21. This was the first time a branch dedicated an entire week to volunteer. Way to go, South Suburban Branch! We thank all who volunteered. Special thanks to Spencer for organizing the successful week.

In June, **Kevin Patterson** planned another successful branch fishing trip at Burnham Park Harbor. The anglers caught 68 fish during the annual outing. Kevin caught the biggest one — a 15.5 pound king salmon. **Spencer Pope** happily passed the Fishing Champion mantle along to Kevin.

Finally, after a weekend of donating their time at Mission of Mercy, **Kevin Patterson, Phil Schefke and Spencer Pope** went bowfishing for Asian carp on the Illinois River. It is now official that Spencer can be called the Carp King for his prowess with a bow.

Phil Schefke has accepted a full-time teaching position at Midwestern University Dental School. He became an Illinois State Dental Society trustee in September. Phil is currently the chair of the CDS and ISDS Communications Committees. His oldest daughter, Claudia, interned at the Shedd Aquarium this summer. She plans to become a marine mammal trainer.

Sue Biegel's daughter, Katie, is a freshman at Purdue University Lafayette, where she plans on studying animal science. Congratulations, Katie.

West Side Branch

by Richard Kohn, DDS, and Michael Santucci, DDS

George Zehak was busy in May scouting the Annual Spring Dental Meeting in Toronto and the California Dental Association Meeting in Anaheim.

In June, George participated in the Mission of Mercy in Peoria. He then headed to Detroit for the annual Academy of General Dentistry meeting, where he served as an alternate delegate. And in mid-July, George helped photograph his nephew's wedding.

Richard Perry's grandson Evan graduated from Fenwick High School in May and will be attending the Carroll School of Management at Boston College this fall. Evan's brother Andrew is completing his second year of graduate school at Boston College.

Richard's daughter Teresa has joined a group practice at Kosair Children's Hospital in Louisville and has invited all of the family for a week vacation in Traverse City, MI. It should be a fun week with all the grandchildren!

In August, Richard and Eleanora celebrated their 48th wedding anniversary and traveled to Minneapolis over Labor Day weekend to attend the North American Festival of Wales.

Christopher Wenckus has retired as head of the Department of Endodontics at the University of Illinois at Chicago College of Dentistry, but returned in a part-time capacity this fall. **Brad Johnson** has taken over as the new head of the department.

Love is in the air at Cameo Endodontics. **Richard Munaretto** is engaged to marry Mary Therese Giragosian. And **Mike Munaretto** is engaged to **Marta Demski**, a Northwest Side Branch general dentist. Both couples have wedding plans for this fall. We wish them all the best of everything.

Jim Bryniarski and his wife, Leona, enjoyed a busy summer of destination weddings. In June they attended the wedding of a friend's daughter atop Vail Mountain in Colorado. In July, they visit-



WEST SIDE BRANCH: We mourn the passing of Louis Zelazo (left), pictured in this undated photo with Ed Rus Jr. discussing the issues at a West Side Branch meeting. Lou and Ed were classmates at the Loyola University School of Dentistry, Class of 1952.

ed Seattle for their nephew's wedding on a ferry boat. A week later, another friend's daughter exchanged vows at the top of Willis Tower here in Chicago.

Michelle Jennings spent a week in the Wisconsin Dells attending her daughter Nicole's Rainbow National Dance Competition. Nicole and fellow dancers won numerous awards and Nicole won a second place overall award in her solo dance competition. Congratulations to Nicole! All that hard work does pay off.

Barb and **Mike Santucci** spent much of the summer with family. They started off with a trip to Wild Summer Dunes in South Carolina. Each morning a three-mile run was followed by a walk on the beach. The Isle of Palms has a seven-mile beachfront, just perfect for a casual stroll. Barb and Mike ate fresh fish daily, with the exception of a pasta dinner prepared by chef Mike one evening. With one daughter in Appleton, WI, and the other in Iowa City, they were constantly traveling on the weekends to visit the grandchildren.

The West Side Branch mourns the passing of **Louis Zelazo**. Lou was a graduate of the Chicago College of Dentistry (which later became the Loyola School of Dentistry), Class of 1952, and was a credit to our profession.

Lou was a dentist in the Korean War, serving with the U.S. Air Force. He returned to the Chicago area and was an

active West Side Branch member, holding various positions including branch president. Lou served on the General Arrangements Committee for the CDS for many years.

Lou was a clinical instructor at the University of Illinois at Chicago College of Dentistry and practiced in the Chicago area, eventually joined by his daughter, **Susan Zelazo-Smith**. He was passionate about dentistry and loved the patient interactions. Lou's most recent position with our branch was serving as the dinner chair and it still brings a smile to our faces remembering his friendly reminder: "If you don't RSVP for dinner, then you get pasta!"

He will be greatly missed.

West Suburban Branch

by Alex Figueroa, DMD, and Leslie Sanders, DDS

It's frightening to think that in just a few short months, we may be worrying about another snowmageddon or polar vortex. But as the seasons change and the summer runs down, our West Suburban meeting schedule ramps up!

We have a fantastic set of meetings lined up for the year (and delicious Maggiano's food as well). There will be a little something for everybody, from cosmetic dentistry to periodontal surgery and many things in between.

We will also be holding a fantastic social event for member and non-member dentists at Pinstripes (a bowling and games bar and restaurant). We hope to grow our robust branch membership, so be sure to bring your colleagues and show them what a good time we have as a branch.

This spring was very busy for our branch, as we combined our May meeting with our Installation of Officers. Illinois State Dental Society President **Brian Soltys** graciously accepted an invitation to install our new board. **Doug Kay** is now our fearless leader. We wish him much success and sanity over the coming year, and thank outgoing president **Derrick Williamson** for the excellent job he did.



WEST SUBURBAN BRANCH: Martin Sanders, Edward Kasper and Bob Banks won a raffle for an iPod Touch at the May branch meeting.

Congratulations to **Edward Kasper**, **Bob Banks** and **Martin Sanders**, who won the iPod Touch raffle at our May 13 meeting!

Barb Chang and her husband, Bill, spent six days in China in early May volunteering on their fifth dental mission trip with Education, Medical Aid and Service (EMAS). EMAS is the Cana-

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dian affiliate of the Christian Medical and Dental Society. The seven-member team included three dentists. They served the Hmong farming community in three villages near the city of Kunming.

Aaron Figueroa, Alex Figueroa and Alvaro Figueroa (along with their significant others) had a great time visiting with family and exploring Guatemala this past spring. It is a rare occasion to get the whole Figueroa family together, as Alvaro's youngest son, Aaron, is an oral maxillofacial surgery resident at the University of Iowa and doesn't have much free time.

Our annual golf outing at Old Oak Country Club in Homer Glen was a big hit despite the rainy weather. A good

WEST SUBURBAN BRANCH:
Barb Chang performs a dental procedure during her recent mission trip to China.

All dentists and their spouses/guests in the West Suburban Branch area are invited to

West Suburban Branch ▾ Community Connections

Saturday, November 22

PINSTRIPES – BOCCE, BOWLING & BISTRO

7 Oakbrook Center Mall, Oak Brook

Registration: 6:15 p.m. ▾ Bar, food, games: 6:30 – 8:30 p.m.

\$10 ▾ Includes bocce, bowling, appetizers and drinks

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Register at
www.isds.org or
call 800.475.4737
for Community
Connection.



time was had by all and we hope that many more of you will join us next year on June 10. Mark your calendars now!

We look forward to seeing you at our next meeting. Don't forget to send us updates and photos to westsubcds@gmail.com so we can share all the fun and interesting things you all do! ■



WEST SUBURBAN BRANCH: (Left) Doug Chang and Andy Wiers waited for the rain to subside before hitting the links at the annual West Suburban golf outing. (Above) Alvaro, Alex, and Aaron Figueroa visited Antigua, Guatemala, enjoying the beauty of the Easter alfombras (sawdust art).



2014-2015 Chicago IAGD Seminar Series

Register at www.ILAGD.org



"The Clear facts on Orthodontics: When, Why, and How to React"

Speaker: Neil Warshawsky, DDS, MS
 Wednesday, September 10, 2014
 8:00 am to 4:00 pm (Registration at 7:30am)
 7 CE Lecture Credits

"Emergency Medicine for the Dental Office & CPR Recertification"

Speakers: Mohamed Harunani, DDS, MAGD & Mr. Michael Egan
 Friday, March 13, 2015
 8:00 am to 4:00 pm (Registration at 7:30am)
 7 CE Lecture Credits

"Immediate Provisionalization and Loading of Dental Implants at Placement: Keys to achieving natural soft tissue esthetics around dental implants while minimizing conventional treatment times"

Speaker: Paul Petrunaro, DDS, MS
 Friday, October 24, 2014
 8:00 am to 4:00 pm (Registration at 7:30am)
 7 CE Lecture Credits

"Ten Things That Will Help My General Practice, Without Breaking the Bank: Overview of New Technologies with a Clear ROI"

Speaker: Parag Kachalia, DDS
 Friday, May 8, 2015
 8:00 am to 4:00 pm (Registration at 7:30am)
 7 CE Lecture Credits

All four seminars will be held at
 Ditka's Restaurant
 2 Mid America Plaza #100, Oakbrook Terrace, IL 60181





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DEADLINES

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All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue.

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Advance payment must accompany your ad. **Make checks payable to Chicago Dental Society.**

RATES

Standard Classified: \$95 for the first 30 words plus \$3 for each additional word.

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Premium Standard Classified: \$105 for the first 30 words plus \$3 per each additional word.

Member discount: CDS members are entitled to a 10% discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.

Changes or edits to ads: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

PRACTICES FOR SALE

Dental practices listed for sale within this section of the *CDS Review* are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

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Although CDS believes that advertisements published in the *CDS Review* are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

REPLY BOX NUMBERS

CDS has discontinued its reply box service effective with the January/February 2014 issue.

Address your replies to the remaining CDS Review reply box number ads as follows:

Classified Advertising, Box Number
Chicago Dental Society
401 N. Michigan Ave., Suite 200
Chicago, IL 60611

Positions Wanted

ENDODONTIST: 30 plus years clinical experience currently with practice in another state. Seeks to return home to Chicago and to join suburban practice. Holds Illinois licenses for general and endodontics with clean professional history. Fellow in American College of Dentists and Pierre Fauchard Academy. In confidence, reply to rgb7782@gmail.com.

For Rent

NAPERVILLE: 2,000 square foot dental suite with an open and efficient layout located in a medical/dental office building next to Edward Hospital. Great location and opportunity for a pedodontist, periodontist or orthodontist or as a satellite office. Call 630.420.7444.

LINDENHURST: Looking for a specialist to rent 1,100-square-foot front suite in a modern, well-maintained lakefront professional building. Busy traffic flow and good visibility. Contact Laura, Century 21 at 847.514.1398.

BEAUTIFUL THREE-OP SPACE FOR RENT: 1,320-square-foot office space for rent in Winfield. Fully plumbed, X-ray, nitrous chairs and delivery systems. Sublease available until August 2016 with renewal option. Close to Central DuPage Hospital. Highly desirable location in building. 630.728.1151 to request additional information.

RENTING IN SKOKIE: New state-of-the-art office with in-house lab technician. Renting one operator. Contact oralrehab1@gmail.com.

DOWNTOWN ELMHURST: 1,121 square feet dental suite for rent. Complete build-out exists for four ops and lab with all electrical, plumbing and cabinetry in established professional building with parking. Call 630.279.9500.

DENTAL OFFICE FOR LEASE IN LISLE: 1,500 – 1,800 square feet. Build to suit. All build-out to be paid by landlord. Reserved parking. Significant exterior signage. Free rent. JW Realty, Mr. Basil 630.852.4125.

Space Sharing

SPACE-SHARING AVAILABLE FOR orthodontists: Oral surgery-trained dentist (wisdom tooth removal and expose/bond of canines, IV sedation) offering Naperville office space with digital pan/ceph and three ops. Interested orthodontists, please email wizziesnsedation@gmail.com.

SPACE SHARING — LAKEVIEW: Beautiful, loft style office with parking lot, close to Diversey L stop. Three operatories, Scan-X intraoral and Panoramic, Dentrrix, intraoral camera, E4D (with training) and more. Contact bitedoc@comcast.net.

SPACE SHARING/SATELLITE OFFICE: Beautiful downtown GP office with ideal location, six state-of-the-art operatories, 2,000+ square feet. Perfect opportunity for suburban practice needing downtown presence, downtown practice wanting to decrease overhead, or specialist/GP starting their own practice. Inquiries drbahu@drbahu.com or 312.943.4376.

NORTHBROOK: Central Business District. Retirement of long-time associate dentist opens my prime downtown location to share with another dentist. My 2,300-foot, modern office suite has six operatories, Panorex, nitrous, private doctor offices, reception/secretarial stations, large waiting room, sterilization and lab areas. We are open to discuss your preferred occupancy needs. Call 847.498.5330 or email admin@vgcnorthbrook.com.

BRAND NEW, STATE-OF-THE-ART OFFICE in Schaumburg area: Ideal set up for specialist looking to share space with general dentist in great location on main street in populated area. Has five ops, Dexis X-rays, digital Pano, Dentrrix software. If interested, please call 630.803.7772. Thank you.

SPACE SHARING — CROWN POINT/Schererville: Beautiful, 4,000 square foot office available. Share seven well-equipped operatories, digital X-ray, Pan, Cep. Perfect opportunity for GP starting their own practice without the start-up debt. Contact hoasiersmiles@gmail.com.



Looking to Purchase

LOOKING TO PURCHASE: Experienced dentist looking for buy-in or purchase of established family practice within 45 miles of Naperville. Experienced with implants, endo, ortho and previous practice ownership. Email sgpdds73@gmail.com.

LOOKING TO PURCHASE OFFICE: I am looking to purchase/buy-in a general practice office in the southwestern suburbs. Prefer to have four or more ops. Please email kpsdental@gmail.com.

LOOKING TO PURCHASE OFFICE IN ELK GROVE VILLAGE: I am looking to purchase/merge GP office in Elk Grove Village. Currently own an office in Elk Grove Village and looking to purchase an office from a retiring dentist. Part-time associateship position also available after merge (if desired). Email advanidds@gmail.com.

LOOKING TO PURCHASE GP OFFICE: I am looking to buy PPO/DHMO/ALL KIDS offices in the Chicago metro area. Must be within 30 miles of downtown Chicago and close by end of 2014. Flexible terms. Email elitedentalchicago@gmail.com.

GROUP PRACTICE EXPANDING: Considering near-term retirement or partnership opportunities? We have finance available to acquire dental practices in the city and within two-three miles of our existing north, northwest and western suburb locations. All proposals considered. Contact drmulvaney@nwdgimplants.com.

For Sale by Owner

OAK PARK/RIVER FOREST PRACTICE FOR SALE: Established fee-for-service practice for sale by merger. Emphasis on preventative and restorative with endo, os, ortho referred. Retiring after 34 years due to health. Serious and financially qualified buyers contact oprfdentist@hotmail.com. Brokers welcome and may consider experienced associate position and help in the transition of a move.

OFFICE FOR SALE: Unique opportunity to own a completely equipped dental office in Highwood. Located between Highland Park and Lake Forest. Paperless and fully digital. No patient records. \$65,000. Call 847.207.6576.

PRACTICE/BUILDING FOR SALE: Chicago (northwest side), multi-specialist practice plus building for sale. Owner financing available. Available for GD or specialist. No brokers. Email danwebdds@gmail.com.

CEREC UNIT: For immediate sale, Cerec Unit in mint condition. Great opportunity for a fraction of the cost of buying a new one. Sale price \$23,000 or best offer. If interested, please email Dr. Atcha at teethforyou@gmail.com or call 312.961.7990.

NEAR NORTHWEST SUBURBAN PRACTICE for sale: Terrific opportunity. Modern, neighborhood general practice. Approximately \$1 million gross. High net. One doctor. Large office. Seven ops. Eight plumbed. Digital X-rays. Adec equipment. Pan/Ceph. Remodeled professional building with great parking. Practice evaluation by Pesavento & Pesavento Ltd. No associates. Serious inquiries only. bota59611@mypacks.net.

EQUIPMENT FOR SALE: ProCartII portable unit like new \$6,500, nitrous oxide unit, curing lights, Pelton Crane chair with traverse older, ceiling lights, ultrasonic cleaner, lab equipment and Accu-cam intraoral cameras, Engle over the patient unit, cabinets, surgical instruments, Progeny X-ray, compressors/vac. Call 708.848.4488.

GLENVIEW: Beautiful office build-out with three operatories for sale. Newly renovated. Move-in ready. Street location with unlimited parking and public access. Contact Dr. Aver at 224.595.8888 or allaaverdds@yahoo.com for details.

INSTRUMENTARIUM OP-200 WITH 3D Volumetric Tomography: 2008 Instrumentarium OP-200 with 3D Volumetric Tomography. In ready-to-move condition by Patterson. Sample Pan and VTs available. Glen Ellyn, \$18,000. Call 630.858.8800.

PANORAMIC X-RAY BELMONT BEL-CYPHER: Manufactured April 2010. Great condition, rarely used. \$16,900. For sale by general dentist. Email dentalsolution@comcast.net.

BUILDING FOR SALE IN OAK PARK AREA: Property has three units. First floor unit was formerly a dental office. Second floor has two units used for rental income. Oak Park is a great suburban location for a dental office. Please contact Andrea Routen at 708.544.8440 or 708.261.6989 for details.

TURNKEY OFFICE AVAILABLE IN ARLINGTON Heights: Located in a busy medical office building, low rent/overhead. Beautiful build-out, fully equipped, three operatories, new ADEC chairs, digital pan, digital X-rays, instruments, supplies, computers, etc. Great endo practice in area of need, or great starter office. 100% financing available. Email cerecdmd@gmail.com.

PRACTICE FOR SALE — OSWEGO: Doctor has practiced dentistry for forty years in the Oswego area. Established a new office five years ago with five operatories, paperless practice, digital X-rays, all new equipment. Owner retiring will stay for transition. Excellent location in good growth area. Collecting \$700,000-plus a year. Fax inquiries to 630.554.5487.

PRACTICE FOR SALE: Southeast Chicago dental office for sale. Three ops, single story building. Would make ideal starter or second office. Could also be a profitable ACA office. Collecting \$100,000 plus on 12 hours/week, all private, fee-for-service. Building and/or practice available. Great opportunity for young dentist, or for supplemental income. Price reduced for quick sale. Highly motivated. Best offers evaluated. Some owner financing is a possibility. Contact ms_betty_22@comcast.net.

OFFICE FOR SALE: Nice opportunity to own a completely equipped dental office in north side of Chicago. Located between Narragansett and Belmont. Paperless and fully digital. With all patient records. For more information, email rabeh0398@yahoo.com.

DENTAL OFFICE FOR SALE - ST. CHARLES: Fully equipped including digital X-rays, digital pan/ceph, Velscope, Isolight, etc. Away from competition. Fully digital. Photos available upon request. chicagodentist2000@gmail.com.

PRACTICE FOR SALE: Dental office/practice for sale. Western suburbs. Two ops. \$300,000, four days/week. Owner retiring. Call 630.920.4061 after 6 p.m.

DENTAL OFFICE WITH BUILDING FOR SALE: Berwyn, North Riverside area. Great location. Three operatories fully equipped. Parking in rear. No records included. Email amvo24@gmail.com.

CBCT FOR SALE: ICAT Next Generation unit. Asking \$77,000 or best offer. Located in downtown Chicago. Contact dentalcarevernonhills@gmail.com.

Miscellaneous

ORDER SCHOOL EXCUSAL FORMS for your student-age patients. CDS sells packages of 250 blue forms at a cost of \$15.95 per package (includes shipping). Visa, Mastercard and American Express orders are accepted. Order online at CDS.org.

For Sale by Broker

HENRY SCHEIN PROFESSIONAL PRACTICE Transitions: Associateships; equity buy-ins; practice sales; practice valuations; we have qualified buyers for Chicago and suburbs. Interested sellers call or email in confidence. Contact Al Brown at 800.853.9493, 630.781.2176 or email al.brown@henryschein.com.

CHICAGO #IL103: Very desirable Wicker Park/Bucktown area. Gross \$360,000 with three ops. CENTRAL IL — MAJOR CITY #IL104: Endo practice, four treatment rooms, \$860,000 gross. Very profitable, updated technology, nice office with room to grow.

THREE MEDICAL PROPERTIES FOR SALE:

4475 Lawn Ave. building and 20 spots, downtown Western Springs; 215 Remington Blvd., Bolingbrook, Condo G, six new ops. Perfect Mokena condo, eight ops. Contact pat@lmteam.com, 708.655.8480.

CHICAGO PRACTICE SALES: For more info on any of our practices for sale, contact Wendy at 773.502.6000 or visit www.chicagopracticesales.com.

SELLERS: We offer the lowest brokerage rates in Chicago!

BUYERS: Can't find a practice to buy? Starting up a new office is a viable option! A busy, visible location can be built out and producing revenue in six months. Your patients, your staff, your office design. Average first-year revenues \$300,000 - \$600,000. Visit our sister site at www.cuttingedgepractice.com; 312.502.4053.

ILLINOIS DENTAL PRACTICES FOR SALE:

CALUMET CITY: Six ops plus building. Collecting \$280,000. Seller retiring.

CHICAGO GOLD COAST: Partnership opportunity. 100% FFS practice, cosmetic focus.

CHICAGO, LINCOLN PARK: Four ops, 100% FFS, low overhead. Collecting \$620,000.

CHICAGO, LOGAN SQUARE: Three ops, street level storefront. Collecting \$600,000.

FAR NORTHWEST: Newer dental facility and building available. No patients. Very low dentist/patient ratio.

LAGRANGE: Three ops, 100% FFS. Building available for purchase. Ample free parking adjacent. Seller retiring.

PALATINE: Sale pending!

WAUKEGAN: Three ops in a professional high-rise. Great views. Collecting \$200,000. Great second office!

PALOS HEIGHTS: Oral surgery practice for sale. Seller retiring. Please call for more info!

CHICAGO DENTAL BROKER: Chicago's fastest growing dental brokerage. The only dental brokerage that is owned and operated by a local dentist, and represents dentists. Contact Robert Umland at 847.814.4149. www.chicagodentalbroker.net.

HUGE GENERAL PRACTICE: Northwest side of Chicago. \$1.2 million, eight ops, 75% fee-for-service. Beautiful new office. Won't last.

SOUTH SIDE PRACTICES: 1. Grossing \$700,000. All fee-for-service. Four ops and a knock-out office. Hurry. 2. Cash is king here. Grossing \$300,000-plus, net over 50%. Only two days/week. Room to grow.

NORTH SHORE JEWEL: \$280,000-plus on three short days/week. This is a great starter or satellite close to home. It will steal your heart.

ORTHODONTICS AND ORAL SURGERY: Very profitable specialty practices. Call for details.

WESTERN SUBURBS: Six ops and ready to grow. Doing \$450,000 and all fee-for-service. Great location on busy street. Will help with transition. SOUTHWEST SUBURBS: Five ops and fantastic. Mix of fee-for-service and PPO. \$500,000. A beauty.

SELLERS: Practices have never been worth more. Now is the time to sell. Call for a private consultation and market analysis.

I have many other private practices available. Call me for details. Many more practices will soon be listed. Don't be left behind. Call me today.

ILLINOIS DENTAL PRACTICE FOR SALE: Will County. Five fully equipped ops, 390 patients per month. 2013 gross \$934,000. Asking only \$698,000. 100% financing available. Call ProMed 888.277.6633, email info@promed-financial.com [Ref#D226]

Opportunities

ORAL SURGEON: Rockford Dental Care, P.C. is currently looking for an oral-maxillofacial surgeon to join our practice in northern Illinois. Hours and days are negotiable. This is an excellent opportunity to join a continually growing practice. We offer excellent compensation. If you are interested, please call Carol at 815.397.4280 ext 110 or email to admin@rockforddental.net.

GENERAL DENTIST: North side, community-based dental group has position available for personable general dentist with skills and interest in treating oral surgery patients. Very busy practice with excellent earning potential. Please send CV to toothgroup@comcast.net.

ADS MIDWEST: Endorsed by the Illinois State Dental Society for dental practice brokerage and appraisal. Contact Peter J. Ackerman, CPA, at 312.240.9595 or adsmidwest.com.

SELLERS NEEDED. Never has the market been stronger! Call for a free consultation if you are considering a transition or sale!

ORTHO: \$2 million. Sold!

PEDO: \$2 million, FFS. No evenings, no weekends. Seller would stay.

CHICAGO NORTHWEST: \$270,000, high visibility. Building for sale.

CHICAGO NORTHWEST: Four-op facility. Priced to sell.

CHICAGO SOUTHWEST: Two ops, \$300,000, low overhead. R/E available.

NEAR WESTERN SUBURB: \$1.1 million. Sold!

NEAR WESTERN SUBURB: \$330,000, four digital ops. R/E available.

WESTERN SUBURB: \$900,000. Sold!

WESTERN SUBURB: \$550,000, two high traffic locations. Seller moving

NORTHWESTERN SUBURB: Four ops, perfect location. Pending!

NORTHWESTERN SUBURB: \$1.5 million, FFS.

Pending!

NORTHWESTERN SUBURBS: \$800,000. Pending!

GLENVIEW: Sold!

EVANSTON: Sold!

NORTH SHORE: \$1.4 million, FFS. Strong hygiene, beautiful facility.

NORTHERN SUBURB: \$1.5 million. Sold!

ALGONQUIN: \$200,000, high visibility. Retiring dentist.

ROCKFORD: \$200,000 collections, part-time.

Priced to sell.

HYGIENIST WANTED: Bolingbrook. Hygienist needed Thursdays. 10 a.m. - 5 p.m. Please fax resume to 630.739.7220.

ASSOCIATE WANTED: We are looking for a motivated, enthusiastic professional to join our team as a part-time associate. We are a well-established practice, in a beautiful office with digital technology and excellent support staff located 30 miles northwest of Chicago and looking to expand. Seven ops, rotary endo, diode laser, pan/ceph, air abrasion. Fee-for-service, PPOs; no Public Aid. Must do molar root canals and surgical extractions; be proficient in diagnosis and treatment. Future move to full-time; partnership possible. Salary based on collections, negotiable. New graduates welcome. Fax Curriculum Vitae: 847.426.4399.

GENERAL DENTIST WANTED

A modern, fully digital and fast-growing practice in northwest suburb is looking for part-time, possible full-time, general dentist. Please email resume to dentalvue@gmail.com.

ORAL SURGEON NEEDED

~ DOWNTOWN CHICAGO ~

Oral surgeon wanted for busy Loop group practice. One-two days per week. State-of-the-art dental office with cone beam. New grads welcome.

<http://downtown-dental.com>

Email interest to

info@downtown-dental.com.

ASSOCIATE / BUY-IN OPPORTUNITY

~ DECATUR ~

Well-established associate position in a fully digital dental office. Digital X-rays, Cone Beam, crown and bridge lab and CAD/CAM. No PPOs or HMOs. Fee-for-service. Compensations Negotiable.

wjeseke@aol.com, 217.864.4494

SUCCESSFUL PRACTICE**SEEKING ENTHUSIASTIC DENTIST**

Family cosmetic implant practice in southwest suburbs; modern advanced technology; amazing staff; beautiful eco-friendly environment.

Looking for full-time and part-time dentist that wants to be part of a successful team where growth and self-development are important.

Attractive salary plus incentive program.

Please email to highpointdental5x@gmail.com.

WELL-ESTABLISHED DENTAL CLINIC in Chicago seeks experienced dentist in extractions and root canals. Part-time. If you are available, please call the office at 773.376.2777.

CHICAGO-BASED GROUP PRACTICE has position for enthusiastic, personable individual with IV sedation experience. The ability to grow with a quality-oriented group of general dentists and specialists. Excellent compensation. Please respond to toothgroup@comcast.net.

PEDIATRIC DENTIST AND PERIODONTIST wanted: Mature, growing office, southwest suburbs, multi-specialty, awesome staff and equipment. Two days per month to start. Great opportunity. dental979@gmail.com.

ASSOCIATE POSITIONS AVAILABLE**SECURE DENTAL IN PEORIA AND MOLINE**

Noel Liu, DDS is looking to place competent, enthusiastic and energetic associates for his dental office located in Peoria and Moline. Dentist needs to be strong in clinical skills and be motivated to grow with the practice. Must be a team player and have a positive attitude. Great compensation and benefits provided. Full-time positions preferred but part-time position also available. Scope of practice is general dentistry and implant dentistry. New grads welcome. **If interested please send your resume to noelliudds@gmail.com or you may contact Dr. Liu at 815.670.2923.**

GENERAL DENTIST OPPORTUNITY

Join the *Chicago Reader's* best dental office five years running! Dental Salon Chicago is looking for a personable and enthusiastic dentist to join our elite group of providers. Unique three-and-a-half days/week schedule options offer excellent work-life balance while still providing the evening and weekend availability that today's patients have come to expect. **Follow the link to interview now!** <http://goo.gl/ugBoRp>

DENTIST WANTED for full-time position in busy, two-doctor practice located 65 miles southwest of Chicago in Morris. Associate position with partnership opportunity for the right individual. Please send resume to Keith W. Jaeschke, DDS, 1545 Creek Dr., Morris, IL 60450.

PART-TIME PEDIATRIC DENTIST: Seeking a pediatric dentist for our growing practice in Arlington Heights. Newly renovated, state-of-the-art facility. Please send cover letter and resume to maryellen@allaboutkidsdentistry.com.

DENTIST WANTED: Bolingbrook. Dentist wanted to work two-three days a week. Thursday, Friday and possibly Saturdays. Private, PPO, All Kids patients. All areas of general practice. Fax resume to 630.739.7220.

Looking for a rewarding ASSOCIATESHIP?

Offices in Chicago, southwest, far north, and west suburbs. Our valued dentists earn on average \$230,000/year with benefits.

New grads encouraged.

We have full-time, part-time and Saturday-only schedules available.

CALL: 312.274.4524

EMAIL: dtharp@kosservices.com

FAX: CV to 312.464.9421

SPECIALISTS WANTED

Specialists needed one-two days per month at our northwest Indiana practice. Our practice is busy and well-established. We would like to keep what we can in house. Relationship structure open for discussion.

Contact chicagodds1@gmail.com.

Dental Opportunities BEAUTIFUL SOUTHERN ILLINOIS

Come join our top notch, innovative, patient-centered Community Health Center team in beautiful southern Illinois. Shawnee Health Service is seeking DMD or DDS for Carbondale, Marion and Murphysboro locations. Excellent benefits, small town living with metropolitan amenities, above-standard compensation, low cost of living.

- JoAnn Rice, 618.956.9517
- Details at www.shsdc.org

ORAL SURGEON: Seeking an oral surgeon to join an established endo/perio practice on the north side of Chicago. Two equipped and ready to use operatories. Please email resume to dentaspec.care@gmail.com.

DENTIST NEEDED: School-based dental sealant program. Exams only. Guaranteed minimum of \$600 plus/day. Danville, Jacksonville and Champaign areas. Four days/week: Mondays - Thursdays. Please fax résumé to 708.226.0248. Must be willing to travel. School hours only.

CEREC DENTIST WANTED: Webster Dental Care is seeking a Cerec-trained dentist to work Thursday through Sunday at our busy Skokie office, a *Chicago Tribune* Top Workplace. Contact Dr. Rempas, webdental@aol.com.

LOCUM TENENS/FLEXIBLE OPPORTUNITY:

Passionate for patient care and want a flexible schedule? We seek experienced dentists to fill daily/weekly/monthly locum tenens needs to cover leaves and extended vacations. Perfect for dentists wanting to pick up extra hours. May involve travel with overnight stays. Typically includes 32-36 hours/week when needed. Competitive pay. You have complete freedom to work as many or as few locum sessions as you'd like. Opportunities available with Midwest Dental (WI, MN, IA, IL, KS, MO), Mountain Dental (CO, NM) and Merit Dental (PA, OH, MI). Contact Laura Anderson Laehn, 715.225.9126, landerson@midwest-dental.com
Learn more about us: www.midwest-dental.com, www.mountain-dental.com, www.mymeritdental.com.

ENDODONTIST: A large group practice, located in the western suburbs, is looking for an experienced endodontist to work two-four days a month. Please email resume to applydds@gmail.com or call 630.596.5018.

ASSOCIATE OPPORTUNITY: Fast-growing, comprehensive dental office. Beautiful facility located in southwest suburb just 45 minutes from downtown Chicago. Need energetic dentist willing to learn and grow with the practice. Fax résumé to 815.730.0955.

ASSOCIATE GENERAL DENTIST: Progressive group practice in Rockford is looking for a full-time associate. We are a privately owned, comprehensive group practice with part-time specialists. We have a great support staff and in-house dental lab. Excellent wage and benefit package. This position may lead to partnership. Please call Carol at 815.397.4280 x110 and send resume to admin@rockforddental.net.

IMMEDIATE OPPORTUNITY – ROCKFORD: Midwest Dental is seeking dental candidates for a practice opportunity in Rockford. Our philosophy of preserving and supporting the traditional private practice setting provides a great work-life balance, excellent compensation and benefits and unlimited opportunity for professional development. Our comprehensive support team takes care of the administrative details, providing you the freedom to lead your team while focusing on your patients and skills. If you possess a passion for providing quality care and are looking for a rewarding practice opportunity in Rockford, please contact Derek Lindholm at 715.577.4551 or email dlindholm@midwest-dental.com. Visit our website at www.midwest-dental.com.

PEDIATRIC DENTIST: Needed for Berwyn location. Three days a week. Great office with friendly staff and patients. Fee-for-service/PPO/ Pubic Aid accepted. Daily guarantee, flexible schedule, state-of-the-art office. Email Dr. Sud at drsud.dds@gmail.com. Visit www.woodlakefamilydental.com. Position needs to be filled immediately.

CAREER OPPORTUNITY: Well-established, downtown Chicago family practice looking for full-time candidate who ultimately wishes more than an associate but to be on a partnership/owner track. Must have Illinois license. Fax 630.416.3128.

DENTIST WANTED for children's non-for-profit dental clinic in Zion to work Tuesdays 9 a.m. - 2 p.m. and possibly Mondays. Must be good with kids. Please fax resume to 847.872.9226 or call 847.872.9227.

SEEKING GENERAL DENTIST: Midwest suburban, a state-of-the-art dental office is seeking an experienced part-time general dentist to work two days a week. We are looking for an energetic, ethical, personable and compassionate associate to join our new, paperless office. The office prides itself on an active periodontal program, performing most facets of general dentistry. Our team is excited to welcome the right person into our practice. Reply to perio1976@gmail.com.

ORTHODONTIST WANTED: Seeking orthodontist to work part-time in my busy orthodontic practices. Most offices are within a reasonable commute from downtown. New graduates welcome. Compensation is generous with production incentive. This employment opportunity is with an orthodontist that understands the needs of orthodontists. Please email CV/resume to chicagoorthojob@gmail.com.

FULL-TIME PEDIATRIC DENTIST: Incredible opportunity. Associate needed to take over 1.1 million fee-for-service pediatric practice in Wheaton and Lombard. Well-equipped facilities, experienced and friendly staff in place and appreciative patients. Send resume to Dr. Sue Carney at suecarney@sbcglobal.net.

FULL-TIME OR PART-TIME GENERAL DENTIST: Our partners earn twice the national average. Come and join them. They all started right after dental school. Come talk to them. We have the best management system around. Visit us at www.familydentalcare.com. Call Laura at 773.978.7801 or email resume to personnel@familydentalcare.com.

DENTIST OPPORTUNITY: We are currently seeking a general dentist in Rockford. We are located one hour outside of the Chicago suburbs. This professional should have the desire to impact our community with their skills taking care of our children, along with adults and seniors, while grasping the concept of building the dental practice with the ability to produce dentistry. This is a lucrative opportunity for the right individual. This opportunity has two dental practices and both are staffed with highly trained and motivated staff. We are not a corporate facility. If you currently feel that it is time to make a difference in your career and add to your resume, please send us your CV to info@parkcitydentalrockford.com.

GENERAL DENTIST (ASSOCIATE): Immediate associate positions available at a Chicago clinic. Great support staff. This is a great opportunity for a clinician who wants to work in a professional environment with well-trained staff. Office hours are 9 a.m. - 7 p.m., with various days during the week available. Candidate must have excellent chair side manner. New grads welcome, Spanish speaking preferred however not required. Please forward your resume/CV for consideration to dentaljobs123@gmail.com.

ASSOCIATE GENERAL DENTIST — PEORIA: Full- or part-time. Needed for established fee-for-service private practice of 34 years. Excellent staff. No weekends. Buy-in or buy-out available. Send resume to: Attention: Randy, 3100 N. Dries Ln., Peoria, IL. 61604.

DENTIST/ORAL SURGERY: GP with experience in surgical extractions to do minor oral surgery in far northwest suburbs two Wednesday mornings/month. Compensation on production. Fee-for-service and PPO. Fax to 847.697.0308.

IMMEDIATE OPPORTUNITY – KEWANEE: Midwest Dental is seeking dental candidates for an immediate practice opportunity in Kewanee. Our philosophy of preserving and supporting the traditional private practice setting provides a great work-life balance, excellent compensation and benefits, and unlimited opportunity for professional development. Our comprehensive support team takes care of the administrative details, providing you the freedom to lead your team while focusing on your patients and skills. If you possess a passion for providing quality care and are looking for a rewarding practice opportunity in Kewanee, please contact Brad Smith by phone at 715.590.2467 or email bsmith@midwest-dental.com. Visit our website www.midwest-dental.com.

PEDODONTIST: Full-time immediate opening in Chicagoland suburbs. Looking for the ideal practice opportunity? Stop and join our team. Well-established, state-of-the-art, digital, paperless practice looking for caring, compassionate, pediatric dentist. Excellent team, well-organized office, providing quality care. Family friendly environment. Requires compassion and customer service. Excellent compensation. Potential partnership for right person. Email CV to psjobs@comcast.net.

DENTIST WANTED FULL-TIME: Some experience preferred. Make \$200,000/year. Modern family cosmetic offices Tinley/Flossmoor/Palos. Are you great with people and want to make good money? This could lead to ownership. Email us. performancedentalcare@gmail.com.

PRACTICE OPPORTUNITIES: Feeling limited by your location, competition or earnings? We can offer you a productive, financially rewarding and flexible career opportunity. Midwest Dental is seeking dentists for busy practice locations throughout Illinois. The team at Midwest Dental supports your traditional private practice allowing you the freedom to focus on your patients and clinical skills. We offer a variety of programs that cater to your individual career goals, including our partner doctor, profit sharing and advanced learning and mentoring programs. Our generous compensation includes a full benefit package and unlimited internal continuing education. For more information, please contact Derek Lindholm at 715.577.4551 or email dindholm@midwest-dental.com. Visit our website at www.midwest-dental.com.

SOUTHEASTERN WISCONSIN: Growing and busy dental office is seeking the right candidate for a full-time dentist associate. Candidate must have a good work ethic, excellent dental skills and good chairside manners. Dentist will be rewarded with an excellent compensation package. Full benefits are given, including 401k and malpractice coverage. A future buy-in is also available. An experienced and caring staff are available to help the right dentist to accomplish their goals. This is a great opportunity for an experienced dentist or a dentist just starting out. New graduates are welcomed to apply. Email resume to dldntdental@yahoo.com.

GENERAL DENTIST NEEDED: PPO/fee-for-service dental office in northwest suburbs, by Crystal Lake, is looking for a dentist for two Saturdays a month and some Fridays. Must be proficient in surgical extractions. Minimum two years of experience preferred. Email your resume to ddsjob01@gmail.com.

DENTAL OFFICE LOOKING FOR A DENTIST on Mondays, Wednesdays and Saturdays. Good to have experience. Call 773.745.7188, ask for Grace.

PART-TIME GENERAL DENTIST OPPORTUNITY: Well-established, state-of-the-art clinic in Wheeling. Wonderful supportive staff in place. Looking for Tuesdays and every other Friday for now. Well-rounded experience in most dental procedures needed. Accepting PPO, Medicaid, fee-for-service. Email at vgonza2@hotmail.com.

ASSOCIATE DENTIST: General practice in north side Chicago is in need of part-time general dentist (every Monday and Saturday). New graduate. Please contact Youbert at 312.671.3375.

DENTAL DREAMS: Earn \$230,000/year on average plus benefits while providing general family dentistry in a technologically advanced setting. Dental Dreams desires motivated, quality-oriented associate dentists for its offices in Chicago and surrounding suburbs, DC, LA, MA, MD, MI, NM, PA, SC, TX, and VA. New grads encouraged, great place to start your career. We have full-time, part-time, and Saturday only schedules available. Call 312.274.4524, email dtharp@kosservices.com, or fax CV to 312.464.9421.

PEDIATRIC DENTIST: Southwest Chicago suburb, state-of-the-art office seeking two pediatric dentists. Guaranteed salary. Expanding, opening third practice. Send resume to hrdental@aol.com.

PART-TIME OR FULL-TIME DENTISTS NEEDED for a Chicago dental office. Convenient location in the city. Base salary or percentage of productivity. Please email resume to aqel4@msn.com.

ASSOCIATE OPPORTUNITY IN CHICAGO: Established practice in Lincoln Park in Chicago needs an ambitious practitioner who enjoys the rewards of quality service and dental care. At least three years private practice experience. Able to perform molar RCT, some wisdom teeth extractions, place and restore implants, an Invisalign provider and proficient in cosmetic dentistry. Modern facility, excellent support staff and great income potential awaits for the right candidate. PPO practice. Starting hours Wednesdays and Thursdays, 12 - 8 p.m., and Saturdays, 8 a.m. - 4 p.m. Please email your resume and references to ddsopportunity@gmail.com.

GENERAL DENTIST: We are looking for a full-time general dentist at our Rockford office. Please send us an email to rabeh0398@yahoo.com or by fax 815.227.1057.

GENERAL DENTIST WANTED

A modern, fully digital and fast-growing practice in northwest suburb is looking for part-time, possible full-time, general dentist. Please email resume to dentalvue@gmail.com.

GENERAL DENTIST IN CALUMET CITY and South Chicago Heights: We are in search of dentists to join our fast growing corporation. Base pay for the first three months guaranteed and we sponsor the H1-B Visa. For further consideration, please submit resume to icyangdds@yahoo.com.

ROCKFORD: Park City Dental is currently seeking a general dentist and pediatric dentist in Rockford. We are located one hour outside of the Chicago suburbs. This professional should have the desire to impact our community with their skills taking care of our children, along with adults and seniors, while grasping the concept of building the dental practice with the ability to produce dentistry. This is a lucrative opportunity for the right individual. This opportunity has two dental practices and both are staffed with highly trained and motivated staff. We are not a corporate facility. If you currently feel that it is time to make a difference in your career and add to your resume, please send us your CV to info@parkcitydentalrockford.com.

GENERAL DENTIST OR ORAL SURGEON NEEDED to perform dental extractions two Fridays per month in the northwest suburbs. Excellent compensation. Contact dmdds007@gmail.com.

DENTIST — CHICAGO: Our exceptional, fast-growing dental practice is looking for an outstanding candidate for our location in Chicago. This person should have excellent communication skills with an incredible ability to build relationships with team members and patients. Whether you are a recent dental school graduate or currently working in another practice, joining our team is a great step in securing a successful future. We have a time-tested and proven career path that provides training and expertise guaranteed to build your patient base and skills. We offer a competitive compensation package which includes the following benefits: \$100,000 guarantee, incentive bonuses, life insurance coverage, long-term disability coverage, 401(k) savings plan, paid continuing education credits. Email dental129@gmail.com.

IMMEDIATE OPPORTUNITY: Looking for general dentist to work full- or part-time in Oak Lawn dental office. Please email resume to oaklawndentalcenter@gmail.com.

PRACTICE OPPORTUNITY: Midwest Dental is seeking dental candidates for a practice opportunity in Lincoln. Our philosophy of preserving and supporting the traditional private practice setting provides a great work-life balance, excellent compensation and benefits, and unlimited opportunity for professional development. Our comprehensive support team takes care of the administrative details, providing you the freedom to lead your team while focusing on your patients and skills. If you possess a passion for providing quality care and are looking for a rewarding practice opportunity in Lincoln, please contact Derek Lindholm at 715.577.4551 or email

dlindholm@midwest-dental.com. Visit our website at www.midwest-dental.com.

ORAL SURGEON: Part-time oral surgeon wanted for well-established, state-of-the-art, multi-site group practice in the northwest suburbs of Chicago. Board certified, experienced in all areas of oral and maxillofacial surgery required. Well-trained staff in place to assist. Email CV to dental2848@gmail.com.

GENERAL DENTIST — HINSDALE: GP seeks GP for Hinsdale office. Must know you want Hinsdale area for primary focus. Looking to expand hours and services. Fax CV to 630.323.9545.

GENERAL DENTIST — CALUMET CITY/South Chicago Heights: We are seeking dental associates to join our growing practices. We have part-time and full-time available at this time. Please submit your resume for further consideration to icyangdds@yahoo.com.

ASSOCIATE OPPORTUNITY: Associate wanted part-time to full-time, with good surgical and endo skills. Beautiful, well-established office in south suburbs experiencing significant growth. Fee-for-service. Good people and communication skills a must. Contact southlandsmiles@gmail.com.

PART-TIME FOR GENERAL DENTIST — ROSELLE: Three-four days available. New, digital, fee-for-service/PPO office. Growing patient base with partnership opportunity. Must have great communication skills and chairside manners. Please email mirusoralhealth@gmail.com.

GENERAL DENTIST WANTED: Looking for an experienced, motivated general dentist for a busy state-of-the-art clinic located in Aurora on Thursdays and Fridays. Initially part-time eventually moving to a full-time position. Please send resume to drksamantha@yahoo.com.

GENERAL DENTIST NEEDED: Seeking a part-time dentist to join our well-established practice in the Oak Lawn area. Hours include 9 a.m. - 6 p.m. on Wednesday and 9 a.m. - 2 p.m. on Saturday with the opportunity for additional days if desired. Great patients and a friendly, highly trained staff. Looking for a highly motivated individual with good patient skills. Please fax resume to 708.423.0719 or email to asbin@aol.com.

ASSOCIATE GENERAL DENTIST: Full- or part-time associate general dentist wanted for western suburbs of Chicago. Well-established, multi-site group practice with solid patient base needs a professional experienced in all phases of general dentistry. Knowledgeable staff with state-of-the-art equipment. Email CV to dental2848@gmail.com.

PART-TIME DENTIST WANTED: Arlington Dental Care located on Arlington Heights Rd. just south of Dundee is looking for motivated dentist to work part-time. We are high-tech office performing all kind of dentistry. We speak Russian, Ukrainian, Polish. Please call 847.222.0003 or send resume to alexkletsel@gmail.com.

GENERAL DENTIST NEEDED due to growth and expansion. Practices located in the southwest suburbs. If you are a doctor that enjoys surgical extractions, fixed/removable prosthetics and implant dentures, we have the patients for you. Competitive compensation, highly trained staff. Please fax resume to 815.483.2298 or email katie@advancedfamilydental.com.

GENERAL DENTIST: Bilingual (English/Spanish) but not necessarily. Practice is focused in full and partial dentures, crowns and fixed bridges, extractions and periodontics. But is open for general dentistry. Great location very close to Orange Train (Pulaski and Archer) southwest area. Excellent commission and bonus. Owner is close to retirement, practice will be for sale or lease in the future. Call 773.931.6787 or resume to jlvl@hotmail.com.

IMMEDIATE OPENING: Full-time associate position in well-established practice in Joliet. Practice all phases of dentistry on diverse patient population. Potential to earn well over \$200,000. Email krishandental@gmail.com or call 773.742.8471.

ASSOCIATE DENTIST: Full-/part-time dentist needed to work in our state-of-the-art office in northern suburbs of Chicago. New graduates are welcome to apply. Please email resume to applydds@gmail.com or fax to 630.596.5019.

DENTIST — JOLIET: State-of-the-art dental office seeks a part-time general dentist to work two-three days a week. We are looking for an energetic, ethical, personable and compassionate associate to join our digital, paperless office. Our team is excited to welcome the right person into our practice. Reply to dentalmilesofjoliet@gmail.com.

IMMEDIATE OPPORTUNITY — LINCOLN: Midwest Dental is seeking dental candidates for a practice opportunity in Lincoln. Our philosophy of preserving and supporting the traditional private practice setting provides a great work-life balance, excellent compensation and benefits, and unlimited opportunity for professional development. Our comprehensive support team takes care of the administrative details, providing you the freedom to lead your team while focusing on your patients and skills. If you possess a passion for providing quality care and are looking for a rewarding practice opportunity in Lincoln, please contact Derek Lindholm at 715.577.4551 or email dlindholm@midwest-dental.com. Visit our website at www.midwest-dental.com.

ENDODONTIST PART-TIME: Established Park Ridge dental office is looking for an endodontist to join us twice a month. Very busy office, plenty of work. Please send resume to prda@sbcglobal.net.

ORAL SURGEON PART-TIME: Established Park Ridge dental office looking for oral surgeon twice a month. Must have deep sedation equipment. Start ASAP. Send resume to prda@sbcglobal.net.

GENERAL DENTIST: Seeking part-time, versatile, experienced dentist. State-of-the-art office located in northwest suburbs. Seeking dentist to work two-three days a week and at least two Saturdays a month. Please send CV to dentalon45@gmail.com.

GENERAL DENTIST — CALUMET CITY, South Chicago Heights, Logan Square): Are you looking to be part of a growing organization? Our offices have great opportunities. Our Calumet City location is now in search of a part-time Dentist. Our South Chicago Heights and Logan Square locations have part-time or full-time available. Please submit your resume to icyangdds@yahoo.com. We provide sponsorship for H1B and permanent residency.

LONG-TERM GP TEMP NEEDED: Dental group in Naperville/Woodridge needs long-term, GP temp for Monday-Friday. PPO/HMO/fee-for-service, multi-spec practice on Eaglesoft and digital X-rays. Email vgroup.staffing@gmail.com for information.

GENERAL DENTIST NEEDED: Two-three days a week. All aspects of dentistry. Polish speaking a plus. 6033 W. Belmont, Chicago. Evening hours. Call 847.212.2077.

GENERAL DENTIST WANTED: Minimum one year experience required. All phases of dentistry, in two busy practices. Part-time leading to full-time. Chicago Loop practice and near suburb. Please send resume to akush20@sbcglobal.net.

ORTHODONTIST NEEDED: Smile Lee Faces, well-established pediatric dental office in Chicago is looking for an orthodontist that likes working with children and is willing to take Public Aid and insurance. For more information and to schedule an interview, please contact our office at 773.376.9999.

SATURDAY ONLY DENTIST WANTED: A busy practice in Palatine is looking for a motivated dentist to work two or three Saturdays a month. Compensation is 35% of production. Please email your resume to tkdds78@yahoo.com.

PEDIATRIC DENTIST: Associate needed for our well-equipped and established facility in Chicago. Experienced and friendly staff in place. Send resume to dentaloffice7011@yahoo.com.

GENERAL DENTIST WANTED: Full- or part-time to join the newest addition to our multi-site group practice in southeast WI. Fee-for-service practice. State-of-the-art including fully digital equipment, knowledgeable staff, and solid patient base will allow the right dentist to smoothly step into this role. Comprehensive benefit package available. Minimum two years experience required to join our dedicated team of professionals. Experienced in all restorative procedures, implant restorations, cosmetic procedures and comfortable with extractions. Must be licensed and credentialed in WI. Great opportunity. Qualified candidates only need apply with CV to dental2848@gmail.com.

PERIODONTIST/ORAL SURGEON: We are looking for an experienced periodontist/oral surgeon to join our thriving practice. Offering three-four days a week to practice in our three locations. Please email your resume to dentaloffice7011@yahoo.com.

PART-TIME GENERAL DENTIST: Quality-oriented associate needed for our Tinley Park practice. State-of-the-art equipment and experienced team. Flexible schedule. Some evening hours needed. Graduates welcome. Fax CV to 708.781.9758 or email afd-office@afdotp.com.

PART-TIME GENERAL DENTIST: Growing fee-for-service, multi-specialty group practice needs experienced associate to assume existing practice in Wheaton. Two days per week, Monday, Friday; Thursday, Saturday on a two-week rotation. State-of-the-art facilities, camaraderie and consultation of other experienced GPs and outstanding specialists. This is an excellent opportunity for the right doctor. Send resume to suecarney@sbcglobal.net.

ENDODONTIST WANTED: Established northwest suburban general practice is seeking an experienced endodontist to join us on a part-time basis. We will provide you with a pleasant working environment, a trained staff, the appropriate equipment and supplies including an endodontic microscope. Please email your resume and letters of recommendation (if available) to ddsschaumburg@aol.com.

DEKALB/SYCAMORE ASSOCIATE DENTIST: Full-time to take over existing patient load for retiring dentist. Top end, 100% fee-for-service (no networks), private group practice. View our new, state-of-the-art, stand-alone facility at www.collinsdentalgroup.com. Email resume to Kelly at kbuhk@collinsdentalgroup.com, 815.758.3666.

GENERAL DENTIST NEEDED: Office with multiple locations. Looking for experienced dentist to work two days, Monday and Tuesday at our Morton Grove location, and two days Wednesday and Thursday at our Skokie location. Office hours are 11 a.m. - 7 p.m. kpapaz3@gmail.com.

ENDODONTIST NEEDED in specialty practice in western suburbs. One day/week. Will provide patients and basic supplies. You will need to bring endodontic specific instruments. Please send resume to ddspecialty@yahoo.com.

ORAL SURGEON: Part-time. The Lombard office of Grove Dental Associates invites a licensed oral surgeon to join our team four days a month. Days available include Monday, Friday and Saturday. Our GPs and other specialists will keep you busy with a variety of cases for your skills. We offer a well-equipped office, experienced and friendly staff, and appreciative patients. Please contact Dr. Sue Carney at suecarney@sbcglobal.net for more information.

TEMPORARY PART-TIME GP NEEDED for modern, busy Island Lake office, could lead to a permanent position. Excellent compensation, friendly staff, with great patient base. Please email resume to lakelanddental@yahoo.com.

ENDODONTIST needed for progressive, state-of-the-art practice in Plainfield. Large group practice with high volume of in-house referral base. Highly trained staff, excellent compensation. Submit resume to katie@advancedfamilydental.com or fax to 815.483.2298.

ENDODONTIST/GP PART-TIME — TINLEY PARK: Endodontist/GP. Tinley Park. Part-time. Dental office looking for dentist with experience to do endos one day a week. Please call 708.691.3735.

ASSOCIATE POSITION: Our growing company in northwest suburbs is yet again adding an associate position. We are looking for a motivated individual with good hand skills and excellent customer service/people skills. Polish speaking preferred. Please email your resume to searching4associate@gmail.com.

PERIODONTIST WANTED for a well-established practice in the southwest suburbs, part-time. Large in-house patient base for direct referrals. State-of-the-art equipment with highly trained support staff. Excellent compensation. Submit CV to katie@advancedfamilydental.com or fax to 815.483.2298.

PART-TIME PEDIATRIC DENTIST: Our practice is seeking a pediatric dentist for our growing practice in Arlington Heights. Newly renovated, state-of-the-art facility. Please send cover letter and resume to maryellen@allaboutkidsdentistry.com.

PART-TIME ASSOCIATE WANTED: Our growing, modern dental office is looking to add another associate. Office is PPO/fee-for-service with advanced technology. Mondays, Wednesdays, Fridays and two Saturdays/month. Prefer two years experience. Email CV to moderndentalhr@gmail.com.

PART-TIME ASSOCIATE GENERAL DENTIST needed for western suburbs of Chicago. Well-established, multi-site group practice with solid patient base needs a professional experienced in all phases of general dentistry. Knowledgeable staff with state-of-the-art equipment. Email CV to dental2848@gmail.com.

ASSOCIATE DENTIST OPPORTUNITY: We are a thriving general practice in Arlington Heights. Our office is growing and we need help. This is a great opportunity for someone who loves to treat people. We offer great income potential and a terrific office to excel in dentistry. Full-time opportunity. Send your resume to drkics@westgatedentalcare.net.

PART-TIME ASSOCIATE DENTIST: Busy family dental office located in Oswego. Part-time dentist is needed for one-two days/week. Excellent compensation based on production. New grads welcome. Submit your CV to info4smiles@gmail.com.

INDEPENDENT AND MOTIVATED general dentist wanted: Associate needed for minimum four days per week (three weekdays plus Saturdays). Prefer some private practice experience. Office located in Chicago's 60618 zip code and is organized, fully digital and paperless. Excellent, well-trained and efficient staff. Comprehensive treatment currently offered by qualified general dentists (owners) including implants, ortho, endo, oral surgery, etc. Compensation is production based with guaranteed minimum. Quality patient care is our number one priority. Thank you and please email resume to midwestfamilydental@yahoo.com.

GENERAL DENTIST: Seeking part-time, experienced dentist. Modern, digital office located in Elgin. Friendly, well-trained staff. Please send CV to elginpractice@yahoo.com.

PART-TIME DENTIST: Joliet office needing dentist Fridays, every other Saturday and possible adding one week day. Need to be comfortable doing hygiene as well as restorative. All digital. Very casual office setting. Send resume to dentalsmilesofjoliet@gmail.com.

PART-TIME DENTIST: Oswego office needing dentist Tuesday and Thursday 8 a.m. - 7 p.m. or 1 - 7 p.m. Need to be comfortable doing hygiene as well as restorative. Generous salary. Very casual office setting. Send resume and salary requirements to oswegodentist1@aol.com.

ORTHODONTIST NEEDED: Full-time for busy, well-established, growing fee-for-service office located in northern Illinois. Excellent opportunity to work autonomously in a privately owned group practice environment. Email your CV/resume to illinoisorthodontist@yahoo.com.

DENTIST NEEDED: General dentist needed for Tuesday and/or Thursday part-time in the area of Wheaton/Carol Stream. With experience, exceptional clinical skills. Please send resume to rcacer1@yahoo.com.

GENERAL DENTIST NEEDED in McHenry County. Part-time schedule. Two - three days per week. Excellent compensation, including daily guaranty. Beautiful, digital, modern office. Email dmddd007@gmail.com.

ORAL SURGERY ASSOCIATE: Oral surgery associate wanted for a two-practice office in Chicago area. Seeking a professional, hardworking person with a strong work ethic. Partnership track available. Email lakeviewsurgery@yahoo.com.

ORAL SURGEON: The College of Dental Medicine-Illinois at Midwestern University is seeking a full-time oral surgeon to serve as a faculty member in the oral surgery clinic. Submit an application letter, CV and three professional references to Dr. Darryn Weinstein, Midwestern University, 3450 Lacey Rd., Downers Grove, IL 60515 and apply on-line at <http://on.cds.org/MUDSjob>. Midwestern University is an Equal Opportunity/Affirmative Action employer that does not discriminate against an employee or applicant based upon race, color, religion, gender, national origin, disability or veterans status, in accord with 41 C.F.R. 60-1.4(a), 250.5(a), 300.5(a) and 741.5(a).

ASSOCIATE DENTIST: Part-time general dentist needed to work two-three days a week in our Lombard office. Please email your resume to dentaloffice88@yahoo.com.

LOOKING FOR PART-TIME GENERAL DENTIST: Great opportunity at a busy general/multi-specialty PPO office in southwest suburbs. High monthly NP and great working environment with potential to grow into full-time. Three plus years preferred but will consider new grad. Email resume to dental979@gmail.com.

GENERAL DENTIST WANTED: We are looking for full-time general dentist to join our team in our office in Rockford. Please send your resume to rabeh0398@yahoo.com.

ASSOCIATE DENTIST needed for northwest suburban office two - three days per week. Well-trained and organized staff. All digital. Guaranteed salary plus production bonus. Some All Kids. Reply to vrrj10@gmail.com.

FULL-TIME/PART-TIME GENERAL DENTIST: Our established office near Rockford/Belvidere area seeks a full-time general dentist. Friendly working environment, trained staff, digital X-rays. Phenomenal income potential as the compensation is based on production and a fixed-base salary. Full-time doctor will receive paid malpractice, paid holidays, paid vacation and there is a potential for a cash bonus every month. True \$250,000 plus potential. We offer medical insurance. We can sponsor H-1 Visa. Please email your resume to onesmiledentalpc@yahoo.com. One smile at a time.

LOOKING FOR A FULL-TIME DENTIST: Our busy, state-of-the-art, digital dental practice is looking for a full-time general dentist in Aurora. Excellent earning potential. Minimum daily guarantee plus percentage of production. Accepting fee-for-service, Public Aid and PPO patients. Brand new equipment, good supporting staff. Please email CV to dentalclinic333@gmail.com.

DENTIST WANTED: Fast-paced, rapidly expanding, full fee-for-service dental office is looking for an associate to join our team. Some hygiene required. We are located in northwest Indiana, 30 minutes from downtown Chicago. If interested, please email resume to teethforyou@gmail.com.

GENERAL DENTIST WANTED: Immediate full-time associate position available. Looking for a general dentist with implant placement and surgical experience for a growing, state-of-the-art, Naperville practice. Please send resume to sue@naperdentalcenter.com.

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FINAL IMPRESSIONS

by Walter F. Lamacki, DDS

Contact Dr. Lamacki at wlamacki@aol.com.

Health care integration: It's not imminent; it's already here

In the spring of 2013, the Illinois State Dental Society supported legislation that would allow dentists to administer flu shots. The legislation never made it out of committee due to stiff opposition from the Illinois State Medical Society.

If I was an officer of the medical society, I, too, would have opposed it.

In fact, I was skeptical of the measure, believing it was more about creating a profit center than service to the public. But recently the experience of a friend made me rethink my position. . . somewhat.

My friend, a hard-driving executive in his mid-50s, was habituated to business dinners of steak and all the trimmings, sloshed down by copious amounts of vodka. A couple of months ago he had to see his dentist for a fractured tooth. She routinely takes her patients' blood pressure. She loudly gasped when she saw his numbers.

"What, what's the matter?" my friend asked.

"Your blood pressure is 200 over 110; go see your internist immediately."

"He retired two years ago."

"Then let me recommend mine."

After a thorough exam by the physician, not only did my friend have alarmingly high blood pressure, but also his cholesterol and triglyceride levels were off the charts. He was frightened into action: he began to take his prescribed medication, started to exercise and altered his diet. The changes in him after a few months were dramatic.

His dentist saved his life.

Which brings me back to flu shots.

In May, the Illinois General Assembly passed the flu vaccine legislation, allowing appropriately trained dentists to administer the flu vaccine to their patients. Gov. Pat Quinn signed the bill into law June 20 at the Illinois Mission of Mercy in Peoria.

So am I on board?

My ambivalence has been mollified, not 180 degrees, but nudged some 90 degrees by the fact that 27 million Americans visit their dentist but not their physician in a given year. But my ambivalence is only partially resolved.

Yes, I know you can visit your local drug store chain to get a

flu shot, but you can also get a quart of milk there and soon, a set of tires. That's not the professional image I would like to present to the public.

CDS and ISDS have a record for sponsoring legislation that improves the health of our patients and not necessarily the health of our pocketbook. To me, this bill tries to do both and still appear altruistic. However, on balance, I support the legislation; certainly a dentist's education and familiarity with injections trumps the experience of pharmacists.

But it should not be just about administering flu shots; it can be so much more. A recent study by the the ADA Health Policy Resources Center showed increased screening for diabetes, hypertension and high cholesterol by dentists of their patients would save the health care system \$102.6 million per year. The report added that dentists can play an even a bigger role by detecting and managing other chronic diseases of the public.

There are cogent reasons why screenings have a place in the dental office: \$153 billion is lost in workforce productivity each year due to chronic disease, nearly 80 percent of the American public has undetected hypertension, and more than 80 percent has high cholesterol.

Those 27 million Americans that visit a dentist but not a physician each year are an opportunity for dentists to offer a wider range of health care services.

The landscape for dental practice is dramatically changing, driven in large part by the *Affordable Care Act*. Collaboration, not only with physicians, but also with accountable-care organizations, hospital groups and large multidisciplinary practices will only grow in the future. Integration of health care is not imminent; it's here.

ISDS has dipped its toe in the eddy of change with its flu shot initiative. Now it is jumping in with both feet by introducing a resolution to the ADA House of Delegates that calls for the association to encourage dentists to screen their patients for chronic diseases.

Maybe we won't save a patient's life by screening him for chronic systemic disease, but we can and should improve his quality of life. ■

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REGIONAL MEETING

Social Media for Dentists

Presented by Brad Newman
Wednesday, November 5

9 a.m.-2:30 p.m. • Drury Lane, 100 Drury Lane, Oakbrook Terrace
5 CE hours | Register online at <http://on.cds.org/regional>

About our program

This interactive presentation teaches dental practices the most effective ways to market themselves online using a variety of social media sites. This program will discuss platforms including blogs, Facebook, Google+, LinkedIn, Pinterest, Twitter, Yelp, YouTube and others. Coupled with a solid strategy and execution, participants will learn to use social media as a game changer.

Participants will learn how to maintain an online conversation that is fresh, relevant and targeted to the right audience. We will cover the most powerful and user-friendly social media sites for dentists that allow you to present your unique personality while remaining professional at all times.

About our speaker

Brad Newman is founder and Chief Buzz Officer for Dentainment. He created his first business when he was only 14 years old. Since then, Mr. Newman has created a number of successful ventures across multiple platforms, including consumer products, summer hockey camps and a variety of Internet properties.

About CDS meetings

Regional Meetings are **FREE** to all CDS members and their staffs, as well as dental hygienist members of the Illinois State Dental Society.

A fee of \$250 is charged to dentists who are not CDS members and their staffs, which may be applied to membership for the current year. Advance registration is not required, but CDS encourages you to register online. On-site registration begins at 8:30 a.m.

How to earn CE credit

Regional Meeting registration will end 30 minutes after the actual start of the program. Attendees will receive bar coded badges that capture their time of entry. Badges will be scanned as attendees leave at the end of the program. No partial credit will be issued. Continuing Education credit forms will be mailed to attendees after the meeting.



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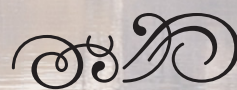
Installation of Officers

SUNDAY, NOVEMBER 9

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Champagne Reception / 7 p.m. / Grand Ballroom Balcony
Installation of Officers / 7:30 p.m. / Grand Ballroom
Gala Dessert Reception / 8:30 p.m. / Renaissance Ballroom



2015 Officer Nominees

Susan Becker Doroshov, DDS: President
George Zehak, DDS: President-elect
Phillip Fijal, DDS: Secretary
Louis Imburgia, DDS: Vice President
Cheryl Watson-Lowry, DDS: Treasurer

CDS Election

The election will be held
Wednesday, November 5,
during the Regional Meeting
at the Drury Lane in
Oakbrook Terrace.



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