

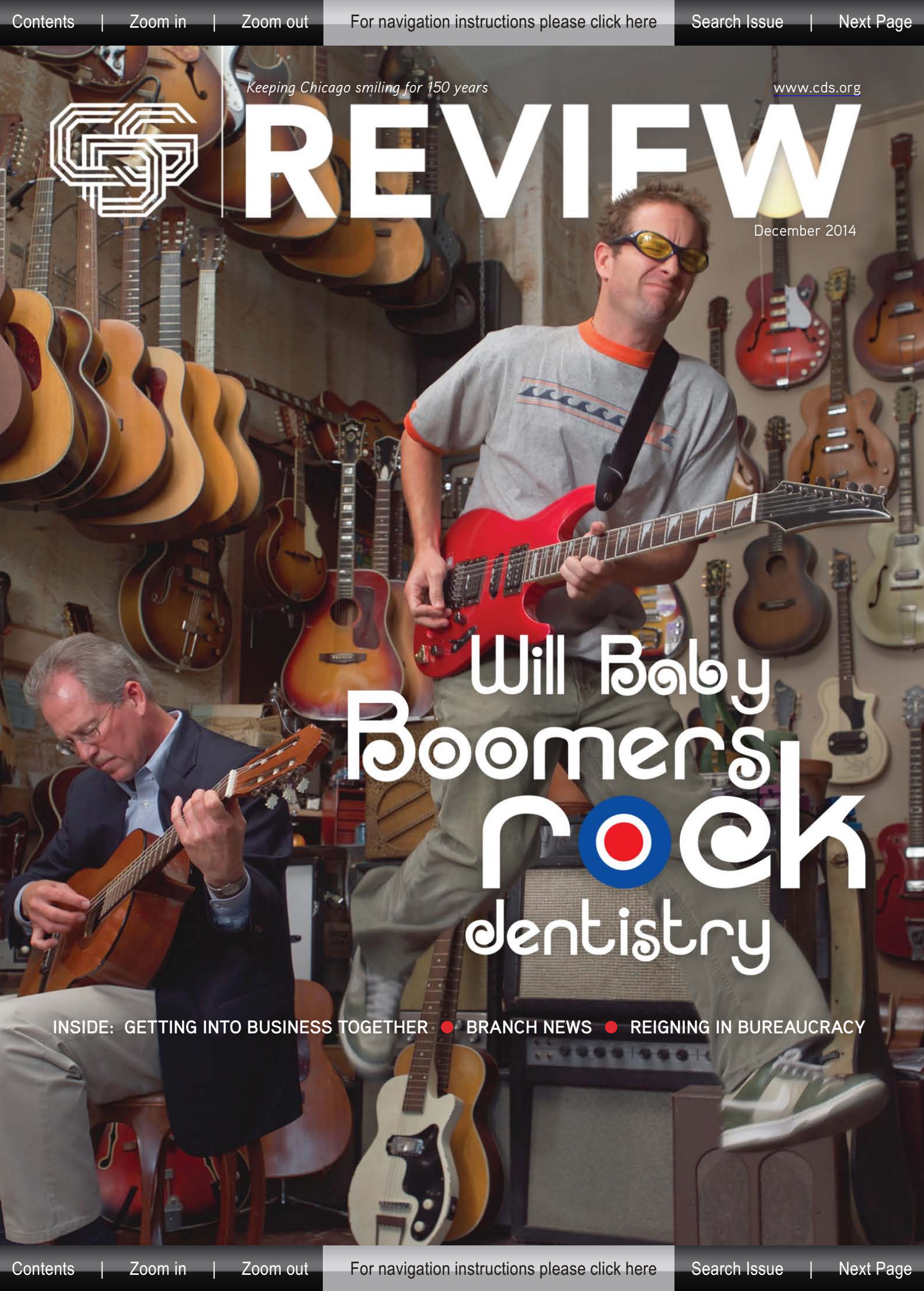
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# REVIEW

December 2014



## Will Baby Boomers rock dentistry

INSIDE: GETTING INTO BUSINESS TOGETHER ● BRANCH NEWS ● REIGNING IN BUREAUCRACY



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# PAGE 1

## November 5 Regional Meeting minutes

The Chicago Dental Society Nov. 5 Regional Meeting convened at the Drury Lane Oak Brook, Oak Brook Terrace, with President Richard Holba presiding. Dr. Holba called the meeting to order at 9:10 a.m.

Attention was directed to the minutes of the meeting of Sept. 24. Inasmuch as the official minutes of the Sept. 24 Regional Meeting had not yet been published, Dr. Holba said he would forego the reading and approving of the minutes at this time until everyone had an opportunity to review them.

There were no reports of the Board, Standing or Special committees. There was no New or Unfinished Business to report.

Dr. Holba reported that the ISDS Allied Dental Personnel Committee is investigating changing duties of auxiliary staff and that Gary Alder, as chair of the committee, would appreciate comments from anyone who has an opinion. He provided Dr. Alder's email address: [gfalder@comcast.net](mailto:gfalder@comcast.net).

ADPAC Chair Loren Feldner shared that Dent-IL-PAC had 34 percent participation. He encouraged everyone to join and get involved in Dent-IL-PAC.

Dr. Holba reported that nominating petitions for the 2015 officers have been duly filed in the CDS central office, and the candidates' names duly published in previous issues of the *CDS Review*, including the digital version of the magazine, in accordance with the bylaws.

Since not more than one candidate has been nominated for each elective office, in accordance with CDS Bylaws, Dr. Holba entertained a motion to direct the secretary to cast a single unanimous ballot on behalf of all the respective candidates for office.

**MOVED** by D. Milton Salzer, seconded by Walter Lamacki, and carried, that a single unanimous ballot be cast on behalf of all the respective candidates for office.

Dr. Holba then congratulated Cheryl Watson-Lowry, treasurer-elect; Louis Imburgia, vice president-elect; Phillip Fijal, secretary-elect; and George Zehak, who will become president-elect.

Dr. Holba noted that these officers would be installed Nov. 9 along with Susan Becker Doroshov, who will assume the office of the president. All officers will assume their respective duties Jan. 1 and will continue through Dec. 31, 2015, in accordance with the fiscal year. Dr. Holba noted that the Society's 50-year graduates would also be recognized at that time.

Dr. Holba extended an open invitation to all CDS members, their families and friends to join them on this occasion at the Hotel InterContinental, to personally congratulate them and wish them well while enjoying refreshments.

Dr. Holba announced that there would not be a Regional Meeting in January. The 2015 Regional Meeting dates are April 15, Sept. 16 and Oct. 28.

Dr. Holba then announced that Aloysius F. Kleszynski, director of scientific programs, would be retiring at the end of 2014. He thanked Dr. Kleszynski for his assistance in selecting such great speakers.

With no further business, Dr. Holba called upon Regional Meeting Program Chair Hugo Bertagni to introduce Brad Neuman, who presented a program entitled "Social Media for Dentists." The meeting adjourned at 1:30 p.m.

## September 24 Regional Meeting minutes

The CDS Sept. 24 Regional Meeting convened at the Drury Lane Oak Brook, Oak Brook Terrace, with President Richard Holba presiding. Dr. Holba called the meeting to order at 9:05 a.m.

Attention was directed to the minutes of the meeting of Jan. 15. Inasmuch as the official minutes of the meeting of Jan. 15 were published in the March/April issue of the *CDS Review*, a motion was made to dispense with reading them.

**MOVED** by Phillip Fijal, seconded by David Kumamoto, and carried to dispense with reading the Jan. 15 minutes.

**MOVED** by Dr. Fijal, seconded by Robert Bara, and carried to accept the minutes of the meeting of Jan. 15.

Attention was directed to the minutes of the meeting of April 2. Inasmuch as the official minutes of the meeting of April 2 were published in the May/June 2014 issue of the *CDS Review*, a motion was entertained to dispense with reading them.

**MOVED** by Dr. Fijal, seconded by Dr. Kumamoto, and carried to dispense with reading the April 2 minutes at this time.

**MOVED** by Dr. Fijal, seconded by David Fulton Jr., and carried to accept the minutes of the meeting of April 2.

There were no reports of the Board, Standing or Special committees. There was no Unfinished Business to report. And there was no New Business to present.

With no further business, Dr. Holba called upon the Regional Meeting Program Chair Hugo Bertagni to introduce James Bahcall, DMD, and Juzer Chinnwalla, DDS, who presented a program entitled "Endodontics vs. Implants."

The meeting adjourned at 2 p.m.

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- Calendar of Upcoming Events .....<http://on.cds.org/calendar>
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**STAFF**

**Editor:** Walter F. Lamacki, DDS  
**Director of Publications and  
 Managing Editor:** Will Conkis  
**Publications Coordinator/Designer:** Tom Long  
**Senior Writer:** Joanna Brown  
**Manager of Communications:** Rachel Azark

**CORRESPONDENCE & CONTRIBUTIONS**

Address editorial correspondence to:  
 Chicago Dental Society  
 CDS Review  
 401 N. Michigan Ave., Suite 200  
 Chicago, IL 60611-5585  
**Phone:** 312.836.7300  
**Fax:** 312.836.7337  
**Email:** [review@cds.org](mailto:review@cds.org)  
**Dr. Lamacki's email:** [wlamacki@aol.com](mailto:wlamacki@aol.com)  
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Chicago Dental Society  
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Email: [review@cds.org](mailto:review@cds.org)

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## Phone directory

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Communications.....	312.836.7330
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Scientific Programs.....	312.836.7312

## Staff directory

### Executive Director

Randall Grove, 312.836.7308, [rgrove@cds.org](mailto:rgrove@cds.org)

### Associate Executive Director

Barry Ranallo, 312.836.7314, [branallo@cds.org](mailto:branallo@cds.org)

### Director of Exhibit Services

Lisa Girardi, 312.836.7327, [lgirardi@cds.org](mailto:lgirardi@cds.org)

### Director of Member Services

Joanne Girardi, 312.836.7320, [jgirardi@cds.org](mailto:jgirardi@cds.org)

### Director of Publications

William Conkis, 312.836.7325, [wconkis@cds.org](mailto:wconkis@cds.org)

### Director of Scientific Programs

Aloysius Kleszynski, DDS; 312.836.7312,

[akleszynski@cds.org](mailto:akleszynski@cds.org)

### Manager of Communications

Rachel Azark, 312.836.7330, [razark@cds.org](mailto:razark@cds.org)

### Manager of Financial and Information Services

Mohammed Adil, 312.836.7316, [mkadil@cds.org](mailto:mkadil@cds.org)

### Manager of Mediation and Peer Review

Helen Rabitoy, 312.836.7331, [hrabitoy@cds.org](mailto:hrabitoy@cds.org)

## Affiliated organizations

### American Dental Association

312.440.2500 or 800.621.8099; [www.ada.org](http://www.ada.org)

### Chicago Dental Society Foundation

Kristen Weber, Executive Director, 312.836.7301,

[kweber@cdsfoundation.org](mailto:kweber@cdsfoundation.org); Fax: 312.836.7337;

[www.cdsfoundation.org](http://www.cdsfoundation.org)

### Illinois State Dental Society

217.525.1406 or 800.475.4737; [www.isds.org](http://www.isds.org)

## CDS Officers

**President:** Richard Holba, 708.349.3637, [rsh.kmh@sbcglobal.net](mailto:rsh.kmh@sbcglobal.net)

**President-elect:** Susan Becker Doroshow, 847.677.2774, [sbadds@aol.com](mailto:sbadds@aol.com)

**Secretary:** George Zehak, 708.484.0235, [grcenterprises@comcast.net](mailto:grcenterprises@comcast.net)

**Vice President:** Phillip Fijal, 847.824.5252, [pjfltp@aol.com](mailto:pjfltp@aol.com)

**Treasurer:** Louis Imburgia, 847.698.0888, [drimburgia@att.net](mailto:drimburgia@att.net)

## Branch Officers

### ENGLEWOOD

**Director:** John Kozal, 708.458.8585, [jkozaldds@aol.com](mailto:jkozaldds@aol.com)

**President:** Alex Haralampopoulos, 708.799.2550, [aleco2994@yahoo.com](mailto:aleco2994@yahoo.com)

**Correspondent:** Denise Hale, 708.599.7090, [denise.haledds@yahoo.com](mailto:denise.haledds@yahoo.com)

### KENWOOD/HYDE PARK

**Director:** Jack Liu, 773.674.3992, [jackliudds@gmail.com](mailto:jackliudds@gmail.com)

**President:** Ozzie Smith, 773.493.1663, [oz3dds@yahoo.com](mailto:oz3dds@yahoo.com)

**Correspondent:** Sherece Thompson, 773.238.9777, [stthompsondds@sbcglobal.net](mailto:stthompsondds@sbcglobal.net)

### NORTH SIDE

**Director:** Ilie Pavel, 773.739.2800, [docpavel@yahoo.com](mailto:docpavel@yahoo.com)

**President:** Lynse Briney, 708.848.0528, [brineydds@gmail.com](mailto:brineydds@gmail.com)

**Correspondent:** Richard Leyba, 773.539.0077, [rgleyba@sbcglobal.net](mailto:rgleyba@sbcglobal.net)

### NORTH SUBURBAN

**Director:** Astrid Schroetter, 312.372.7752, [schroetterdental@sbcglobal.net](mailto:schroetterdental@sbcglobal.net)

**President:** John Vickery, 847.480.9141, [nbperia@comcast.net](mailto:nbperia@comcast.net)

**Correspondent:** Ingrid Schroetter, 312.372.7752, [ingridschroetter@att.net](mailto:ingridschroetter@att.net)

### NORTHWEST SIDE

**Director:** Thomas Schneider Jr., 773.794.1332, [ipperio@aol.com](mailto:ipperio@aol.com)

**President:** Spencer Bloom, 773.777.3309, [bloomdds@sbcglobal.net](mailto:bloomdds@sbcglobal.net)

**Correspondent:** Olga Gonzalez, 847.663.1244, [omgnzls@yahoo.com](mailto:omgnzls@yahoo.com)

### NORTHWEST SUBURBAN

**Director:** Renee Pappas, 847.253.8501, [reneeppd@wideopenwest.com](mailto:reneeppd@wideopenwest.com)

**President:** J. Travis Thompson, 847.381.0106, [jtrthomp@aol.com](mailto:jtrthomp@aol.com)

**Correspondent:** Maria Fournier, 847.255.3374, [endo@mjfournier.com](mailto:endo@mjfournier.com)

### SOUTH SUBURBAN

**Director:** Loren Feldner, 708.349.1515, [lorenfeldner@gmail.com](mailto:lorenfeldner@gmail.com)

**President:** Keyur Shah, 708.481.6086, [k\\_shah66@hotmail.com](mailto:k_shah66@hotmail.com)

**Correspondent:** Natacha Herard-Exorphe, 708.849.8627, [exorphe.dds@gmail.com](mailto:exorphe.dds@gmail.com); and Crystal Patel, 708.849.8627, [crystalpatel@gmail.com](mailto:crystalpatel@gmail.com)

### WEST SIDE

**Director:** James Bryniarski, 773.586.9700, [jhb@uic.edu](mailto:jhb@uic.edu)

**President:** Shafa Amirsooltani, 708.383.3377, [shafa92@msn.com](mailto:shafa92@msn.com)

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**Correspondent:** Alex Figueroa, 630.778.7198, [westsubcds@gmail.com](mailto:westsubcds@gmail.com); and Leslie Sanders, 630.620.0929, [lesliesandersdds@gmail.com](mailto:lesliesandersdds@gmail.com)



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**PRESIDENT'S PERSPECTIVE**

by Richard Holba, DDS

Write to Dr. Holba at [rsh.kmh@sbcglobal.net](mailto:rsh.kmh@sbcglobal.net).

# We have come a long way

**A**s I contemplate a topic for my last perspective, on this eve of all hallows, I wonder if it should be the obligatory “Thank You” or something a little more controversial.

For example, a controversial topic would be advertisements for dental services for \$1 or for free.

For years, we have strived to be equals with our medical colleagues. Now the University of Illinois at Chicago College of Dentistry has even changed its degree program from DDS to DMD. And since its inception, the Southern Illinois University School of Dental Medicine has offered a DMD degree. Yet one does not see an ophthalmologist advertising lasik surgery offering one eye free.



I could go on, but I prefer to discuss one of the more pleasant changes in the landscape of dentistry today: the rise of our female colleagues to positions of leadership in organized dentistry. This became clearly evident during the planning phase of the 150th anniversary celebration of the Chicago Dental Society.

As we looked back at our founders, we saw men with beards, mustaches and stiff collars. Now, 150 years later, we look around and see more women who have broadened our perspectives and strengthened our society and its leadership team.

I know it has been awhile — 23 years since Juliann Bluitt served — but as of Jan. 1, CDS will have its second female president, Susan Becker Doroshow. I am not sure if the so-called glass ceiling is completely broken, but it sure is shattered. And joining Dr. Doroshow on the Board as treasurer will be Cheryl Watson-Lowry. In 2015, two of the five officers and four of the nine directors will be women. For the first time in the history of the American Dental Association, both the president and president-elect will be female. I believe the Chicago Dental Society will have that same combination in the near future.

In 2017, the Illinois State Dental Society will install its second female president, Barbara Mousel. As the old advertising slogan says, “You have come a long way, baby.” Perhaps it should be updated to reflect the times to, “We have come a long way, ladies.”

I realize that all the barriers have not been removed for women dentists. But I do believe that the equality in leadership benefits dentistry.



I would be remiss if I did not say thank you to all the people who have helped me these past years and especially this last year, for which I am very grateful.

Thanks for the memories. ■

**For the first time in the history of the American Dental Association, both the president and president-elect will be female.**



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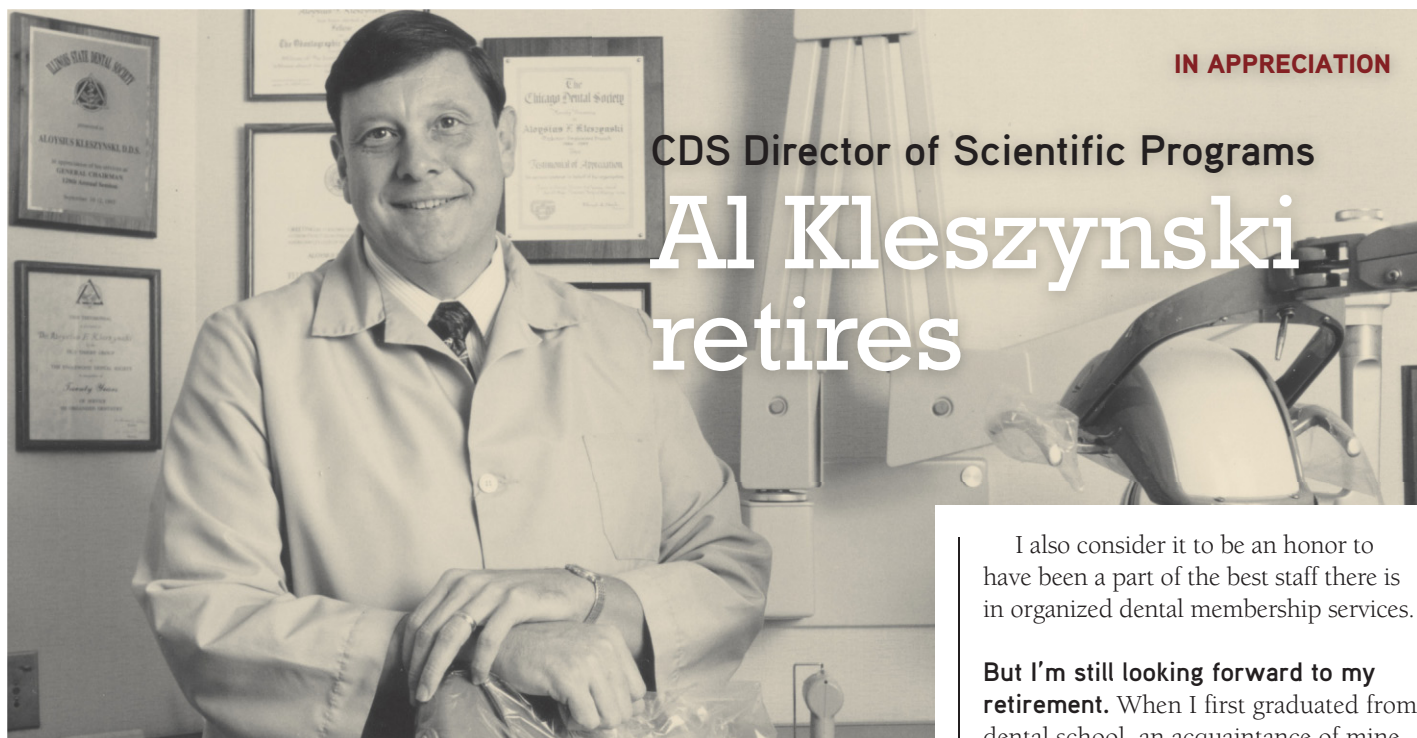
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IN APPRECIATION

## CDS Director of Scientific Programs Al Kleszynski retires

by Joanna Brown

**A**s the year winds down, so too does the tenure of Director of Scientific Programs Al Kleszynski. Dr. Kleszynski will retire Dec. 31, after more than 12 years in his position — and 42 years in dentistry.

While still a practicing dentist and educator, Dr. Kleszynski was elected by his peers to serve as president of the Chicago Dental Society in 1999. Leading up to that, Dr. Kleszynski served in several Englewood Branch committee posts and offices, and on many Midwinter Meeting committees. He served as Englewood Branch president in 1984-85 and director in 1987-89.

He left private practice and joined the CDS staff June 24, 2002.

“Dr. Kleszynski transitioned from Board member to staff member seamlessly, due in large part to his personality and the ease with which he works with everyone,” said CDS Executive Director Randy Grove. “He is trusted and respected by meeting planners across the country, representing our organization extremely well and reflecting wonderfully on our Midwinter Meeting and our Society.

“He will be missed in our office.”

And Dr. Kleszynski admitted that he’ll miss the office, too.

“Having had the privilege of having multiple careers in a profession that I truly love has been more than I could ever have hoped for,” he said. “I will still be around, and I look forward to spending time with those many colleagues that I have worked and served with.”

Before he left the building, Dr. Kleszynski reflected further on his experience:

**In my tenure on the CDS staff, I have much to be proud of.** I had the privilege to work with 14 presidents and their teams, and I think that we created 14 excellent (Midwinter Meeting) scientific programs. Maintaining the reputation of the Chicago Dental Society was always first on our minds and I believe that we were able to do that by bringing the best speakers and consistently presenting new and innovative programs.

We’ve also worked to maintain relationships with speakers and meeting planners from all around the country. I attended a luncheon at the Greater New York Dental Meeting several years ago, at which Gordon Christensen received an award. As he thanked many of the people in attendance, he looked at a table filled with CDS representatives and stated that, “CDS knows how to do it right.” I will always remember that.

I also consider it to be an honor to have been a part of the best staff there is in organized dental membership services.

**But I’m still looking forward to my retirement.** When I first graduated from dental school, an acquaintance of mine had just retired. A few months after he retired I met him and asked him what was the greatest thing about being retired. He thought for a moment and then said, “when I get up in the morning, I don’t have to get out of bed if I don’t want to.” That didn’t mean much to me at that time, but it is a luxury I have not had in quite some time.

Nancy and I would also like to spend a little time in that cold month of January in a place that is nice and warm. Finally, spending more time with my four grandchildren is also very important.

**In my 42-year career, I’ve had several positions within dentistry.** And because of my experiences I believe that the greatest strength of our organization is the member services that we provide.

I served as the CDS staff liaison to our Academic Chapter — a committee of local dental students — and I’ve tried to constantly remind students that by joining organized dentistry, they will always have some organization or entity that they will be able to turn to in times of need.

Providing legislative assistance, educational activities and camaraderie are only a few of the things that organized dentistry offers to its members. As a member you will always be sure that there is someone on your side whenever things get difficult. ■

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# Will Baby Boomers Rock dentistry

## FROM ROCK AND ROLL TO IMPLANTS AND DRY MOUTH

by Stephanie Sisk

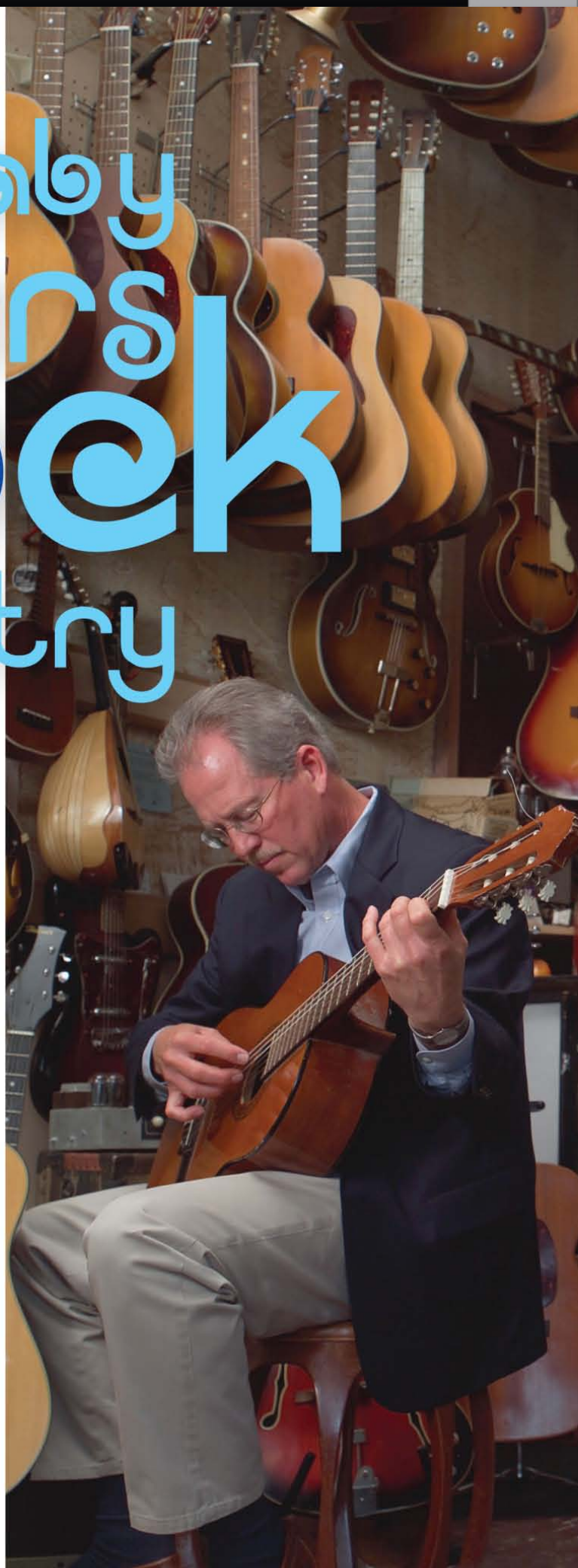
**T**hat's right, that demographic behemoth known as the Baby Boomer generation is joining the ranks of AARP right before our eyes and shifting the balance of patient bases across the country.

Is dentistry ready?

To be sure, the scramble is underway, with dental schools casting or re-casting curricula with an eye to the older patient. And there's some good news in the scenario: today's aging patients generally are healthier, and dentists can assume this group raised with stronger oral health habits is likely to maintain its commitment.

Historically, the older patient meant dentures, gum disease and a stew of serious oral and medical conditions. However, most Boomers represent the first generation to grow up with fluoridated water, marking a sea change in the presence of decay.

"This group is part of the Crest generation," said Peter Kawamura, a dentist in private practice in San Francisco and fellowship co-chair of the American Society for Geriatric Dentistry. Boomers also tend to be more informed about and dedi-





As Boomers retire, some 60 percent with dental benefits will face loss of coverage or reduced benefits. Medicare doesn't cover dental care and treatment except in rare circumstances, and even most Medicare supplement plans don't include dental coverage.

cated to health and mental wellness and more vested in keeping their teeth and their smile looking attractive and healthy.

“I can’t say 70 is the new 50,” said Caswell Evans, associate dean for prevention and public health sciences at the University of Illinois at Chicago College of Dentistry, “but what was an advanced age a few years ago, (this generation) is now more active and involved.”

Still, Boomers are getting older, and an aging population will have dental issues.

As people age, the likelihood grows of losing one or more teeth due to an accident, gingival disease, failed root canals or tooth decay. The lion’s share of patients, nearly 15 million, get crown and bridge replacements for missing teeth. But Boomers, concerned about image and their youthful, attractive appearances, are interested in alternatives, too.

Implants have improved technically, are more widely marketed, and their popularity is rising, despite the roughly \$3,000 - \$5,000 cost. An estimated 3 million people have implants each year — a number growing by 500,000 annually — with the estimated U.S. market for dental implants projected to reach \$5 billion by 2018, according to the American Academy of Implant Dentistry.

For image-conscious Boomers, the most common treatments are cosmetic procedures (bleaching, veneers and orthodontics), followed by oral surgery (gum grafting to improve appearance), laser surgery, endodontics, implants, fixed and hybrid bridge work and overdentures, according to a recent report by *Inside Dental Technology*.

Despite better oral care habits than earlier generations, time will catch up with Boomers, who will become more susceptible to cavities, dry mouth (exacerbated by medications), oral cancers, receding gums and tooth sensitivity as they age and their physical health changes.

“It’s a tricky group,” Dr. Evans said. “They are healthier and not as debilitat-

## BOOMERS BY THE NUMBERS

### THE STATS

Statisticians are downright gleeful to parse the Baby Boomer generation.

Some numbers, courtesy of government and marketing surveys and federal census reports:

- **THERE ARE NEARLY 77 MILLION BABY BOOMERS**, born between 1946 and 1964, according to 2011 census data. Boomers make up nearly 25 percent of the nation’s population today.
- **EVERY 8.5 SECONDS A BOOMER TURNS 50**. In 2011 the first of the Boomers turned 65. For the next 18 years, they will turn 65 at a rate of 8,000 a day, and by 2030, there will be 71.5 percent of Americans 65 and older.
  - According to an American Community Survey data in 2012, about **68 PERCENT OF BABY BOOMERS ARE STILL IN THE LABOR FORCE** (including the Armed Forces).
  - **BOOMERS ARE A POWERFUL ECONOMIC ENGINE**, accounting for nearly half of all U.S. consumer spending, marketing trackers say. Expectations are that they will remain a powerful consumer group for the next 30-40 years.

ed, but they have more chronic diseases” like high blood pressure, diabetes and heart disease. “An older patient is a more complex patient, compared to a 25-year-old patient.”

Treatments for Boomers may be clinically straightforward, but dentists should expect a more hands-on patient.

As a high-performance, high-expectations cohort, Boomers want information — and lots of it. Dentists are likely to spend extra time explaining procedures and outcomes with this group, possibly in longer scheduled appointments or in follow-up consultations. As Boomer patients continue to age, dentists should slow down, use clear and simple (non-technical) speech, and make eye contact (especially important if the patient has hearing loss).

In what might be an unsettling part of the picture, Boomers might be drivers in consumer spending, but many are not wealthy and most do not have dental insurance.

As they turn 65 and retire, Boomers will find themselves on fixed and reduced incomes. Their retirement plans may not have dental coverage or it might be reduced.

According to a 2013 survey by Wellpoint, a managed health care company under the Blue Cross Blue Shield umbrella, only 41 percent of adults older than 45 have dental insurance. For older Americans, 53 percent who have dental insurance worry about how they will afford coverage upon retirement. And 32 percent of those without insurance admit to forgoing dental benefits because they have other expenses to worry about.

It’s a worrisome scenario that has the giant stirring.

The American Association of Retired Persons — the best organized and most influential leader and lobbyist on issues facing older people — is carefully watching medical and oral healthcare issues.

As Boomers retire, some 60 percent with dental benefits will face loss of coverage or reduced benefits. Medicare doesn't cover dental care and treatment except in rare circumstances, and even most Medicare supplement plans don't include dental coverage, AARP reports.

The American Dental Association and many of its 158,000 members have cast a suspicious eye on joining with insurers to provide broader dental coverage.

Leary of strict government regulation and insurance company oversight, fearful the profession will degrade and worried the patient will suffer in profit-driven decisions made by third-parties, organized dentistry has responded with committees to study what can be done about access to care issues.

Some see the situation deteriorating before it improves.

As younger dentists start out, most with sizeable levels of dental school debt, their business and revenue model may likely squeeze out the older, more complex, more time-consuming patient.

Dr. Kawamura said he believes today's nuclear, individualistic culture doesn't value older people, "although we give it tremendous lip service."

"While dentists are empathetic (to the aging)," said Dr. Kawamura, "they have a business, which is dentistry. The paradigm enables the dentist and the staff to run smoothly (to maximize revenue). It doesn't allow for complicated, older patients to disrupt the flow."

He has hopes pockets of like-minded advocates for the geriatric care around the country, in concert with forward-thinking dental societies and dental schools, can spark a broader, more meaningful response to the dental needs of the aging.

"We need to take it on, build interest, and see the need and urgency about access to care," he said. ■

Mr. Sisk is a freelance journalist working in the metropolitan Chicago area.

Photo: © [Masterfile.com](http://Masterfile.com)

## OFF THE CHARTS

EDUCATION

Jill York is a leader in the field of geriatric dentistry and a player in developing geriatric curriculum for dental schools. As assistant dean for extramural clinics at the Rutgers School of Dental Medicine in New Jersey and director of the Geriatric Fellowship Program at the New Jersey Institute for Successful Aging, Dr. York said "there's a great need for geriatric academicians" who, in turn, prepare student dentists for the future.

Fellowships in geriatric dentistry got their start in the late 1980s and early 1990s in recognition of the coming population tilt, she said. But today, "there is no specific curriculum for geriatrics" and, while there are some standards, curricula "are all over the place."

"In academics, everybody is doing their own thing," Dr. York said.

One important tool she and others working with dental students and dentists are encouraging is chart stimulated recall, she said. All of a patient's vital components can be corralled, starting with treatment but incorporating valuable information about the patient's living conditions, financial considerations, support systems, physical limitations, social functionality and more.

"You're really trying to paint a picture of the patient that goes beyond the chart," Dr. York said.

Peter Kawamura, who specializes in geriatric dental care, agrees that a complete picture of the aging patient is crucial.

Another advantage, he said, is simple experience. As dentists gain knowledge and insights treating aging patients, they'll become more comfortable and less ruffled by dementia or other debilitating conditions their patients develop, Dr. Kawamura said.

"I do think the Baby Boom population will push geriatric interprofessional education" as Boomers' oral and health care needs become more complex, Dr. York added.

## 'I'M GROWING OLD WITH THEM'

THE NEXT GENERATION

Brian Balda is a Boomer treating Boomers. "I'm growing old with them," said the 55-year-old owner of Balda Dental Office in downstate Effingham, IL. For the most part, Boomers have been an established and stable part of his patient base for many years. "They already know what they want, so it's not so hard to treat them," he said.

Engaging with older patients hasn't been difficult for 27-year-old old Chris Balda, who joined his father in the practice after graduating last year from Southern Illinois University's School of Dental Medicine.

Not only did he have an entire class devoted to geriatrics, he said, students' clinical time also was spent mostly with older patients. "We had plenty of practice," he said. Students were instructed to assess the entire patient, from physical health and emotional well-being to family support.

"We talked a lot about (assessing) their mental capabilities, that you need to explain things differently, and it might take more time. They might not grasp concepts right away."

"It's a different skill set to talk to the elderly," agreed Caswell Evans of the University of Illinois at Chicago College of Dentistry. He said dentists often need to "re-educate" themselves and learn "to speak in terms that you haven't been educated in."

American Dental Association 2014 House of Delegates



San Antonio, TX

# ADA turns its focus on membership

by Will Conkis

**T**he hallmark of the 2014 American Dental Association House of Delegates (HOD) can be described with one word: membership.

From the Opening Session in San Antonio Oct. 10 to the last session Oct. 14, the focus of the HOD was retaining and growing membership.

This was not a House embroiled in controversies or marked by regional differences. Comments to the House by volunteer and administrative leadership

were in agreement with comments from House members that the slipping market share of the ADA, down to 65 percent this year from 66 percent in 2013, needs to be addressed sooner than later. The ADA boasted of a dominant market share of 71 percent in 2007.

While it still remains the largest and most influential dental association in the world, ADA statistics presented to the House show the largest segment of the membership is comprised of dentists who graduated from dental school in the 1980s.

Executive Director Kathleen O’Laughlin in her address to the House said that while the ADA must be relevant to all members, it must increase its efforts to reach out to new dentists and involve them, especially the so-called millennials. She pointed out that 50 percent of all new dentists who join the ADA following graduation drop out within five years.

President-elect Carol Summerhays, of California, in her candidate’s statement printed in the *ADA News Convention Daily* said:

“The ADA has been losing relevancy, measured in member market share. We are losing dentists within the first five

Chicago Dental Society member Robert Bitter, a periodontist, was installed as a trustee of the American Dental Association. His installation took place in San Antonio during the annual House of Delegates in October.

## Robert Bitter installed as 8th District Trustee



Robert Bitter

Dr. Bitter will represent the 8th District (Illinois) on the Board of Trustees.

“The ADA Board formulates and reviews policies and programs and makes recommendations to the members of the ADA’s governing body, the House of Delegates. As a member of the ADA Board, Dr. Bitter will play a major role in the

organization’s objective of being America’s leading advocate for oral health,” an ADA statement about his election said.

Dr. Bitter was the North Suburban Branch Director on the CDS Board of Directors from 1999-2001. He also served as the general chair of the 2005 Midwinter Meeting. Dr. Bitter was also a member of several Midwinter Meeting committees.

Dr. Bitter served as president of the North Suburban Branch and held other branch offices.

Dr. Bitter was president of the Illinois State Dental Society from 2011-2012. He held other ISDS offices as well.

Dr. Bitter is an assistant professor of periodontics at the Southern Illinois University School of Dental Medicine.



years after graduation. Local engagement with dental students well before graduation and helping bridge them from school to practice will increase their perceived value of the ADA. The top priorities for the new dentists are managing high student debt, finding a job and licensure.”

As if to stress the importance of new dentists to the future of the ADA, Dr. O’Laughlin told the House that the members should not fear “young leadership” but should fear “losing our organization.”

Adding emphasis to that thought, she noted in her remarks that the Board of Trustees is enhancing its working relationship with the New Dentist Committee (NDC), a committee of the Board.

“The NDC serves as the voice of the new dentist within the American Dental Association, representing new dentists’ views to the ADA Board of Trustees and other agencies,” an ADA description of the committee states. Its responsibilities include the NDC’s annual major project, the New Dentist Conference; the mission of that highly regarded member-benefit event includes offering new dentists opportunities to develop leadership skills.

With concerns about membership highlighting the meeting, the conference was in the spotlight briefly when 8th District (Illinois) delegate Barbara Mousel submitted a resolution calling on the House to maintain the conference as a standalone event.

The Board in July at the 28th ADA New Dentist Conference in Kanas City told the NDC the three-day conference would be no longer be a standalone meeting, according to the background statement in Dr. Mousel’s resolution.

“This decision comes as a surprise to many new dentist ADA members, as the conference is overwhelmingly regarded

as a very worthwhile event and receives consistent positive and enthusiastic evaluations from its attendees. Attendees value the small setting, the leadership programming and interactions, socializing with and learning from peers, and attending quality, affordable CE with others in the same career stage,” the resolution background stated.

The Board comment on the resolution said: “The Board appreciates the sentiment and concern of the delegate and others regarding the ADA New Dentist Conference. New dentists are a key mem-

ber segment and critical to the future of the ADA; the Board is very focused on meeting the needs and exceeding the expectations of new dentists. The Board carefully weighed the options for the New Dentist Conference prior to deciding to move the event to America’s Dental Meeting, beginning in 2015, with a focus on preserving the unique value and intimacy of the standalone conference. Engaging significantly more new dentists and exposing new dentist members to ADA’s premier dental meeting were also critical decision criteria.

“In the past five years, the New Dentist

Conference engaged 220 new dentists on average per year. The annual meeting touched more than 1,300 new dentists on average per year during the same period.”

While there was voluminous testimony pro and con on the resolution at the Membership Reference Committee hearing, a substitute reference committee resolution replaced the original and easily passed the House with no debate.

The resolution called on the Board to monitor and evaluate the conference as a meeting coinciding with the annual sessions in 2015, 2016 and 2017 with reports from the Board to the House in 2016 and 2017.

Based on the reports, the conference

**While it still remains the largest and most influential dental association in the world, ADA statistics presented to the House show the largest segment of the membership is comprised of dentists who graduated from dental school in the 1980s.**

## ADA election results

Carol Summerhays, of California, won election as president-elect of the American Dental Association over Steve Gounardes, of New York, in San Antonio in October.

Dr. Summerhays’s election marks the first time the ADA will have a woman as president — Maxine Feinberg of New Jersey — and a woman serving as president-elect.

While the ADA does not publicly release election results, sources said Dr. Summerhays easily won the election.

Drs. Summerhays and Gounardes stressed many challenges facing dentistry, including the cost of dental school, student debt and regaining a significant share of the marketplace. Latest ADA figures put its market share at approximately 65 percent, one percentage less than the previous year. ADA market share was 71 percent in 2007.

Both candidates served as members of the ADA Board of Trustees.

In an uncontested election, Thomas Gamaba, of Pennsylvania, was elected second vice president.

There were three announced candidates for president-elect next year when the House meets in Washington, DC.

They are: Hilton Israelson, ADA trustee for the 15th District; Gary Roberts, ADA trustee for the 12th District; and Gary Yonemoto, ADA trustee for the 14th District.

Only members of the House of Delegates are allowed to vote in officer elections.

would either continue as a coinciding meeting with the Annual Session or be reinstated as a stand-alone conference.

In its final action, the House approved a budget that called for no increase in ADA dues. Dues are \$522 for ADA regular members. Budgeted spending totaled approximately \$128 million; budgeted revenue for the 2015 is approximately \$136 million. ■

Illinois State Dental Society Annual Session | Schaumburg

# Illinois wrap up

by Joanna Brown

**T**he Illinois State Dental Society's 150th Annual Session in Schaumburg Sept 18-20 was a time of celebration. With a rich history to bolster current activities, the future looks bright.

"Change is occurring in dentistry at an ever increasing rate," said Edward Segal, upon his installation as president of ISDS. "Our profession, while maintaining its independence, is becoming more significant in overall health care. The oral-systemic link is becoming more important and evident every day. Technology is rapidly expanding our diagnostic capabilities, the services we provide, and the efficiency with which we provide them.

"We are the leaders in providing the best dental care to the citizens of Illinois. And we will continue to be in the future."

Outgoing President Brian Soltys pointed to several successes in 2014, including passage of the so-called Vaccine Bill, allowing dentists to administer flu vaccines to patients; the restoration of basic adult dental services in the Medicaid program; and the June Illinois Mission of Mercy, at which \$1.1 million of care was administered to 2,000 patients through the service of 1,000 volunteers.

And yet, Dr. Soltys explained, membership continues to trend down.

"It is incumbent upon all of us to do our part in our membership efforts and before all of our local and state leaders here today, I challenge you once again to do so as we move forward to the next 150 years," he said.

The House of Delegates also convened that weekend to review several resolutions. Among them:

- A 2015 budget of \$2,817,271 was adopted. It includes a projected \$3,996 surplus.
- A 3 percent dues increase, equal to \$11 per member, will fund the ISDS operating budget. This brings the ISDS dues for 2015 to \$373. ISDS treasurer Barbara Mousel reported in a memo to delegates that ISDS was the fourth largest state dental association in 2014, and posted the ninth lowest dues. Average state association dues in 2014 were \$521.

The Annual Session also included several honors:

- Past president and dental educator

Keith Dickey received the Distinguished Member Award.

- Lindsey Yates received the Greek Leadership Award.
- President's Awards were given to Michael Durbin and Timmothy Schwartz.

Dr. Segal looked forward to the projects that await him during his presidential year.

"As your new president, I will dedicate myself to foster an atmosphere of cooperation and support, so that we may continue to identify and tackle our profession's challenges and issues together."

"Change is occurring in dentistry at an ever increasing rate. Our profession, while maintaining its independence, is becoming more significant in overall health care. The oral-systemic link is becoming more important and evident every day."

## CDS members take office

Two CDS members were installed as officers of the Illinois State Dental Society during its 150th Annual Session.

Edward Segal took office as president. His responsibilities include serving as an official representative of ISDS in its contacts with government, civic, business and professional organizations.



Edward Segal

CDS members recognize Dr. Segal, of Northbrook, from his service as program chair for the 2012 Midwinter Meeting, past president of the Northwest Suburban Branch, and several CDS committees. Dr. Segal previously served as president of the Illinois Society of Periodontists, ISDS Trustee, and on numerous ISDS committees. He has lectured internationally and taught for six years at the University of Illinois at Chicago College of Dentistry.

Also taking office was CDS member Barbara Mousel. As treasurer of ISDS, her responsibilities will include overseeing fiscal activities such as record keeping, meeting with the Finance and Planning Committee, and reporting audit results.



Barbara Mousel

Dr. Mousel is a past director of CDS and has served as chair of the CDS Foundation. She has also served on several committees. She is active within the Illinois State Dental Society, which honored her with the President's Award in 2007, and is also the Illinois section chair for the American College of Dentists and an Illinois Board of Dentistry Member. The American Association of Women Dentists recognized her with the Lucy Hobbs Taylor Award and twice honored her with the President's Award. She practices in Chicago.

Other newly elected officers are: CDS associate members Bradley Barnes, President-elect (Normal); Terry Barnfield, Vice President (Salem); and Randall Markarian, Secretary (Swansea). Newly installed Board of Trustees members include: CDS member James Benz, (Skokie); CDS member Philip Schefke, (Woodridge); Steven Seibert, (Champaign); and CDS associate member Stacey Van Scoyoc, (Bloomington). ■

## Dental Office Designers & Builders



- Architecture\* and Engineering\*
- Interior Design and Decorating
- Turnkey Construction
- Millwork / Custom Cabinetry
- Steris, Labs, Business Offices
- Reception Desk Units
- Painting & Wallpaper
- Floor Treatments
- Licensed Installers of Dental Gas Lines

\*Architecture services provided by Licensed Architects  
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## IT'S THE LAW

by Petra von Heimburg, DDS, JD

Contact Dr. von Heimburg at 847.382.2832 or [ceprof@aol.com](mailto:ceprof@aol.com).



# Getting into business together

**W**hether your business is growing rapidly — requiring another pair of dental hands — or you would like to slow down and have another dentist take on a portion of your patient load, the situation calls for choosing the right person to associate with. This is a challenging task and requires a structured, thoughtful process. In my almost 20 years as attorney for the dental profession, I have come across working relationships which were successes, and others which were dismal failures.

Working with someone else — in particular when you have always practiced as a solo dentist — is not easy and requires adjustment. The process of choosing a compatible practice partner, whether precipitated by circumstances or by choice, should be undertaken methodically and with an analysis of the goals, the practice philosophy and the personality of the dentists involved.

Goals and expectations should be stated clearly and up front. It is best to find out early to what degree the long term vision of the two parties coincide; “early” means before either party invests money and time into a mutual venture. Do both parties envision an eventual equal ownership or a full buy-out of one dentist in the future? If so, has an option been negotiated to facilitate a buy-in or a buy-out, and is this financially feasible for the potential buyer? These and other questions need to be addressed as early as possible.

Becoming involved in a shared dental practice demands the adjusting of differing philosophies of practice — but they should not be worlds apart. Do both dentists place the same importance on preventative care of their patients? Are both

conservative practitioners? Do both possess similar levels of expertise and ability? Do both dentists share a similar work philosophy? Will the financial compensation package of the joint practice reflect the respective work contribution of either party or will it generate resentment by one party who perceives it as “inequitable”? While practitioners’ interests in different areas of general dentistry might be complimentary in a practice, different qualities of care, even if perceived, might cause serious disagreements in a close practice environment. Such differences do not bode well for a successful relationship.

Both dentists will most likely spend significant amounts of time working together, in close proximity, at times serving the same patients. This demands not just similar treatment philosophies and abilities, but also compatible personalities. Patients, while not always able to judge the quality of care, are usually sensitive to disagreements and strife occurring in the dental office. Personal tensions also spill over into the behavior and attitudes of the staff. These occurrences might doom the dental relationship and the practice.

While a solid contract is the basis for a successful joint venture, it can not address all problems which might arise — technical, human or otherwise. Solid planning, self-awareness and communication are required to prepare for a joint future. ■

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**Editor’s note:** The preceding article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required.

Dr. von Heimburg is a dentist and an attorney practicing in the Chicago area. She represents, advises and educates dental professionals, exclusively, in all matters relating to the practice of dentistry. For more information, visit [www.petravonheimburgddsjd.com](http://www.petravonheimburgddsjd.com).

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THAT IS OPERATED BY A DENTIST AND CDS MEMBER.

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## Featured listings

### South Side Jewels

- **FOUR-OP BEAUTY.** All FFS grossing \$580,000+ and much room to grow. Gorgeous office, real estate also for purchase.
- **THREE OPS AND ROOM FOR MORE.** Collecting \$400,000 and all Crown and Bridge and partials referred out. A mix of HMO, PPO and Public Aid.
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**FROM THE GROUND UP** A column about the CDS Foundation.

by Mary Hayes, DDS, MS

For more information, visit [www.cdsfound.org](http://www.cdsfound.org)

# Welcome new developments

**I**n a dental practice, it doesn't take too long to recognize the cycle of the year. From Halloween to New Year's, the kids are revved up with candy and excitement, and the adults are overwhelmed with year-end chores and preparing for all the holidays.

At the Chicago Dental Society Foundation, we, too, are wrapping up another year. One of the most recent accomplishments was a successful Evening of Wine and Roses fund- (and friend-) raiser, held at the Hu-Friedy Manufacturing Performance Center. Attendees enjoyed sampling wines from Germany, Australia, Chile and other parts of the world while browsing and bidding on more than 50 silent auction and raffle items. This fun event garnered more than \$15,000 to support the many CDS Foundation projects that strive to improve the oral health of the communities we serve.

In CDS Foundation headquarters news, I am happy to announce the appointment of Kristen Weber as the organization's new executive director. A University of Iowa graduate, Ms. Weber brings a strong background of foundation and association expertise to the CDS Foundation, having served most recently as chief development officer at the Neurosurgery Research and Education Foundation, the philanthropic arm of the American Association of Neurological Surgeons.

Ms. Weber's experience is characterized by numerous achievements, including fundraising growth, major donor giving and grants. She has a personal commitment to philanthropy as a volunteer, board member and donor, and she has already proven to be a quick study of CDS Foundation business. Ms. Weber will be visiting the branches over the next few months to better familiarize herself with CDS and the CDS Foundation.

## YEAR END APPEAL

Before the start of the new year, we all take stock of our charitable giving. As you undertake your 2015 financial planning, please keep in mind that charitable contributions are an excellent way to reduce your tax burden.



Mary Hayes, Louis Imburgia, Mark Humenik and Susan Becker Doroshow at the Evening of Wine and Roses fundraiser in October. Photo by Tricia Koning



Kristen Weber

The CDS Foundation is a charitable 501(c)3 tax-exempt organization. For donations to be considered for 2014, a cash or credit card contribution must be received by Dec. 31.

If you wish to make a contribution, visit [www.cdsfound.org](http://www.cdsfound.org) or contact Kristen Weber at [kweber@cdsfound.org](mailto:kweber@cdsfound.org) or 312.836.7301.

## PAINLESS GIVING: AMAZON SMILE

Please consider the CDS Foundation while you do your holiday shopping. Amazon Smile is a simple, easy and automatic way for you to support the CDS Foundation. Every time you shop, at no cost to you, Amazon will donate 0.5 percent of the price of your eligible purchase to the CDS Foundation.

Simply go to [smile.amazon.com](http://smile.amazon.com), select Chicago Dental Society Foundation as your charity of choice, and then enjoy the shopping experience at [Amazon.com](http://Amazon.com), knowing that your purchases provide resources for dental education and access to care.

## END OF THE YEAR GOODBYES

As we wrap up 2014, special thanks goes out to Kathy Bell who served as interim executive director of the CDS Foundation for the past 11 months; she has been a rock star in our organization. Her dedication, leadership and direction provided solid footing for the next stage of the CDS Foundation's growth.

We are grateful to Ms. Bell for sharing her expertise with us and we wish her the very best in her next endeavor. ■

Mary Hayes, DDS, MS, is the Chair of the Chicago Dental Society Foundation. She is a partner in Pediatric Dental Health Associates, Ltd., in Chicago. Contact Dr. Hayes at [maryhayes737@gmail.com](mailto:maryhayes737@gmail.com).



# friday night

## YOUR GENERATION™ IN CONCERT FEATURING FIFTY AMP FUSE

Make a point to attend a very exciting Midwinter Meeting Friday Night when Your Generation™ in Concert featuring **FIFTY AMP FUSE** celebrates six decades of American and British pop and rock music in spectacular style. This multimedia event, led by a nine-piece band, will transport you through a musical journey.

Purchase tickets online at [www.cds.org](http://www.cds.org). Tickets may also be purchased on site Thursday morning at McCormick Place West at the Special Events ticket counter in the Registration Area, Level 3, Concourse, subject to availability.

### FRIDAY, FEB. 27

- Doors open at 8 p.m., performance starts at 9 p.m.
- Park West, 322 W. Armitage, Chicago
- \$50 per ticket; ticket required for entry
- **EVENT NUMBER: SE3**



# Looking Back

# 1984

Celebrating 150 years of the Chicago Dental Society

Vol. 107, No. 7

## Midwinter Meeting Opens to Soggy Start

Cloudy skies and a misty drizzle could not dampen the excitement of the opening day of the 119th Midwinter Meeting of the Chicago Dental Society.

By 5 p.m., 15,607 meeting attendees had registered, with about 12,000 more expected to register in the next two days.



At the 119th Midwinter Meeting, CDS President Irwin Robinson presented Chicago Mayor Harold Washington with a giant inscribed toothbrush. Mayor Washington signed a proclamation heralding Children's Dental Health Month. Also pictured are Public Relations Commission Chair Jane Selbe and President-elect Robert Kimbrough.

## Tips for Speakers: How to Make the Right Impression

Many CDS members will be speaking to various groups in the next few months regarding dentistry. For Project Smile Bright, many will be going to the public schools. Because we want to put our best face forward in these opportunities, here are some tips for our speakers:

1. Always first identify yourself as a representative of the Chicago Dental Society.

## Malpractice Prevention: Lesson of Mock Trial

On Monday, Feb. 20, 1984, prevention took on a new and different meaning to the 500 people who witnessed the mock trial of a general dentist at the Midwinter Meeting.

Those present began to think of prevention in terms of "How can I prevent becoming part of this unfolding scenario?"

Milt Salzer played the role of the general dentist defendant, and the roles of expert witnesses were played by Erwin Barrington and Zigmond Porter. California periodontist and practicing attorney Edwin Zinman played the prosecutor.

The trial accomplished its purpose in pointing out the complex issues involved in malpractice litigation. Many important lessons were learned, including:

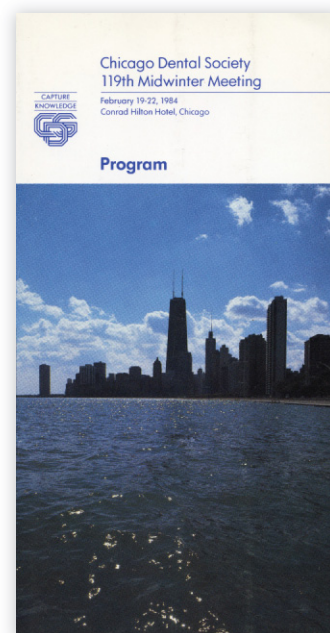
- Keep detailed and accurate records;
- Follow treatment sequence carefully, noting progress or lack of it;
- For new patients, take accurate diagnostic radiographs;
- Treat staff and patients respectfully;
- Use clinically acceptable procedures and, whenever possible, offer treatment options to the patient;
- Explain these alternatives and their consequences prior to treatment.

## CDS Salutes Bozo the Clown, Others at Media Luncheon

A video salute to Bob Bell, who recently retired as WGN-TV's Bozo the Clown, highlighted CDS's recent media "thank you" luncheon.

Bozo served as CDS's honorary chairman of Children's Dental Health Month for the past several years.

At the June luncheon the Public Relations Commission honored 38 media people who had covered dental health during the past year.







## Larry Lujack is Honorary Children's Dental Health Month Chairman

WLS Radio personality Larry Lujack will be taping public service announcements to be played on radio and television, using his off-beat inimitable style which has great appeal to young people. In addition, he'll convey the "good dental health" message during the month of February on his morning drive show.

## Year-End Report Shows Lessons Learned

In round figures, the Chicago Dental Society received approximately 500 complaints against members and non-members. Over 400 of these complaints were resolved by the branch (Mediation) committee person. Some were even solved by the committee person without the dentist ever knowing about the complaint.

## Free Enterprise, Free Choice: The Best Dental Delivery System

More than at any other time in recent years, this country's free enterprise system of dental care is being challenged by various other dental care delivery systems.

Bureaucrats, politicians, and third parties are destroying our present system under the weight of rules and regulations in the name of quality and cost control.

## EDITORIAL

by Tope Maxson, DDS

## Television Program Exploits Effects of Mercury

One of the sidelights of our recent Midwinter Meeting was the presence of investigative reporter Steve Wilson and a camera crew gathering material for a television series on the controversial question, "Is it possible the mercury fillings in your mouth could be poisoning you?" The series "Breakaway" aired March 5-7. Its star was Hal Huggins, a Colorado Springs dentist.

We were shown a clip from the the tea party scene in "Alice in Wonderland" with reporter Wilson explaining the expression "mad as a hatter."

All the evidence presented shows is there are three people who are most likely hypersensitive to mercury. I believe that over 100 years clinical experience with dental amalgam and extensive research verifies the safety of the material for the vast majority of patients.

Huggins is a bright, articulate student of dentistry. I want to believe he is sincere in his concerns. He does, however, have an obligation to publish all his data in scientific journals and allow other concerned dentists to substantiate or invalidate his conclusions. This controversy does not belong on the TV tube or lay press.

## Dentists asked for a computer book, not gobbledegook.

Here it is.

The Dentist's Guide to In-Office Computers was produced for the specific needs of the dental practice. To give you, in the shortest possible time, the answers you need to make the right decision about a computer for your office.

Here is good basic information, written in plain English. The advantages of having your own computer. How to finance it. Purchasing versus leasing. Hardware components and what they do. The importance of software. How to avoid installation and maintenance problems. Tips on selecting your supplier and answers to questions you now have, and to some you may not have thought of — yet.

The Guide provides answers to specific problems faced by dentists and practice administrators. It tells how you can use computer technology to improve cash flow, answer patient questions faster and with more complete information, spend less time on administration and management. And whether an in-house computer is right for you at all.

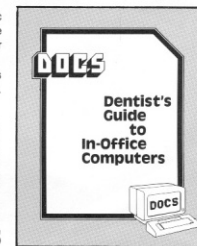
You'll find out how an effective dental computer can help with everyday practice tasks. Like insurance billing. Scheduling. Credit and collections.

And how you can use your computer to answer questions about your practice. For example: analyses of production, services rendered, billings and payments, and revenue. You can get this data immediately, on demand.

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# @CDS.ORG

A peek at your Society online

**FRONT DESK** An online column by Stephanie Sisk  
<http://on.cds.org/FrontDesk>

October 9

## Dental tourism is a growing trend

It would be easy to dismiss the numbers of those traveling abroad for dental and medical treatment as inconsequential and label those shoppers as eccentric, but the ADA and leading dentists warn the numbers are on the rise and encourage dentists to take the offensive.

Riffing on the Doctors Without Borders model, the seven-year-old Patients Beyond Borders steers Americans looking for less expensive dental and medical treatment to doctors out of the country.

Here's the pitch from the group's website:

"Last year, more than 900,000 Americans packed their bags and headed overseas for nearly every imaginable type of medical treatment: tummy tucks in Brazil, heart valve replacements in Thailand, hip resurfacing surgeries in India, addiction recovery in Antigua, fertility diagnosis and treatments in South Africa, thalassotherapy in Hungary, or restorative dentistry in Mexico."

Zero in on that last one: the website has a link for people looking for dental work, everything from whitening to restorative procedures. (Interestingly, it was "sticker shock" related to treatment of a "complex dental condition" that inspired Josef Woodman to found Patients Beyond Borders.)

Dentistry, the group notes, attracts what it calls the "incidental traveler," someone who works "affordable dental care" into their vacation and holiday plans, and business travelers who arrange for dental treatment while on a business trip, "saving on both oral treatment and travel costs."

What's a home-grown dentist to do?

Software Advice, which researches and advises clients on software purchases and medical trends, has some insight and answers.

According to the group's research, it's a small percentage of people looking elsewhere for dental treatment. But those people are middle class, have dental insurance, and respond to cost when considering treatment, which can be priced at an average of two-thirds less out of the country than at home.

"For American dentists," the group cautions, "the 17 percent of respondents who expressed an interest in dental work abroad represents a growing trend that should be closely monitored. Since the average dental tourist does have insurance and the funds to afford treatment, it falls to dentists to persuade patients that the long-term value of American dental care is superior to cheaper care abroad."

In the end, the patient relationship is paramount and the dentist's best defense.

"When patients have confidence in the doctor, feel they are treated well by the team, and believe they are already receiving excellent dental care for their money," dental consultant and dentist Roger Levin told Software Advice, "they will have no reason to look elsewhere."



ON FACEBOOK

[Facebook.com/chicagodentalsociety](https://www.facebook.com/chicagodentalsociety)

October 13

## Member Ted Borris joins CDS staff

Theodore Borris will serve as Director of Scientific Programs beginning Jan. 5.

Current Director of Scientific Programs Aloysius Kleszynski previously announced plans to retire Jan. 1.

14 Likes, 2 Shares



Ted Borris

**Kimberley Bolden:** Congratulations!

**Larry Kolar:** Congratulations, Ted!

Ted is a classmate. UIC COD, 1982.

**Phil Schefke:** Congrats Ted!

All the best!

**Sharon Lyn-Malinowski:** Congrats Ted!

## Stay connected with your CDS 24/7

- Like us on *Facebook*
- Follow us on *Twitter*
- Read Stephanie Sisk's monthly column available exclusively online at [CDS.org](http://CDS.org)
- Find out about CDS news and events through our *Open Wide* blog





TWEETS

[Twitter.com/Chicago\\_Dental](https://twitter.com/Chicago_Dental)

October 8 @Chicago\_Dental  
Our friends at @AAAASF have advice for healthcare providers who are worried about the spread of ebola in the U.S. [cds.org/news.blog.aspx](http://cds.org/news.blog.aspx)

September 29 @Chicago\_Dental  
The FDA wants to be sure your patients are receiving safe and effective prescriptions. Visit [www.fda.gov/knowyoursource](http://www.fda.gov/knowyoursource) for more information

September 26 @PeterKicsDDS  
It's #JohnnyAppleseedDay. Apples are fantastic for cleaning off plaque and freshening your breath. Have an apple today!  
Retweeted by @Chicago\_Dental

September 26 @SinkinFeeling  
Did you know? In 1994 a prison inmate in West Virginia braided floss into a rope, scaled the wall and escaped.  
Retweeted by @Chicago\_Dental

September 9 @ChooseChicago  
Do you have a #Chicago visit on the mind? Check out our free Visitors Guide to show you what we have coming up! <http://ow.ly/tnaE7>  
Retweeted by @Chicago\_Dental

September 8 @OralB  
#DidYouKnow that the Statue of Liberty's mouth is 3 feet wide? She'd need a big toothbrush for those chompers!  
Retweeted by @Chicago\_Dental

September 8 @ForWomenHealth  
If you don't suffer the pain of hard work now, you will suffer the pain of regret later.  
Retweeted by @Chicago\_Dental

OPEN WIDE BLOG

[@cds.org/news/blog](http://cds.org/news/blog)

September 26

## Image Gently campaign offers advice on pediatric X-rays

The American Dental Association has partnered with more than 80 professional healthcare organizations — including nine other dental organizations — to encourage safe pediatric imaging during medical exams.

The Image Gently campaign has developed educational and scientific materials to help dental professionals optimize radiation doses during these pediatric exams. Image Gently has also produced downloadable materials to help parents ask more informed questions of their dental providers whenever scans are recommended for their children.

Imaging has an important role in improved dental health — but children are, in general, more sensitive to radiation than adults. As such, healthcare providers should reduce radiation doses used in children's imaging and avoid unwarranted imaging. The Image Gently campaign

encourages dental providers to consider the following guidelines:

- **Select X-rays for individual needs, not as a routine.** Use X-rays only when essential for diagnosis and treatment — based on a review of the patient and their dental history.
- **Use the fastest image receptor available.** When film X-ray is used, select E- or F-speed. Set exposure parameters as low as possible for diagnostic digital imaging.
- **Use cone-beam CT (CBCT) only when necessary.** CBCT should be restricted in children to cases in which it is essential for diagnosis and treatment planning.
- **Collimate beam to area of interest.** For intraoral X-rays, collimation should be rectangular to match recording area of detector. For extraoral X-rays, including cone-beam CT, restrict beam to the area needed for diagnosis.
- **Always use a thyroid shield.** The thyroid gland in children is particularly sensitive to radiation.
- **Child-size the exposure time.** Less exposure time is needed for children as oral structures are smaller than in adults.

Dental professionals are also urged to visit [www.imagegently.org](http://www.imagegently.org) and pledge to image gently. ■



# ACCESS TO CARE

A look at the challenges facing our profession

# Community Service

Grants provide direct access to care and education

by Joanna Brown

**W**orking in partnership with the Wrigley Company Foundation, the CDS Foundation distributed nearly \$30,000 in Community Service Grants this year. The 10 awards support the efforts of Chicago Dental Society member dentists and fourth-year dental students who are working to promote oral health education and care in underserved communities.

Said Maureen Jones, Manager and Executive Director of the Wrigley Company Foundation at the Wm. Wrigley Jr. Company, "This program allows the dental community to provide direct access to care and education in communities where they live and work. The care and education is being provided by recognized experts and provides a very needed service to the communities, especially to populations that may not have access to either."

Ten programs received funding:

## COMMUNITY CARE CLINIC AT THE FIRST EVANGELICAL FREE CHURCH OF CHICAGO

Sponsored by CDS member Jun Lim

### \$636 grant

Clinicians provide exams and health education to the underserved in their neighborhood. Grant funding will support dental services provided at the clinic. In 2013, the clinic served 700 guests including 100 seeking dental care.

## COMMUNITY NURSE HEALTH CENTER, LAGRANGE

Sponsored by CDS member Anthony Lumpkin

### \$5,000 grant

The dental clinic provides comprehensive preventive care, education and restorative care to more than 2,000 patients annually. Patients come from 19 communities in Chicago's western suburbs.



© Crystal Eye Studio / shutterstock.com

**DENTAL ACCESS DAYS IN ELK GROVE VILLAGE**

Sponsored by CDS member Paul Fischl

**\$4,000 grant**

This bi-annual event provides complete care and oral health education to people in need at a mobile clinic site.

**GOLDIE'S PLACE STUDENT-RUN DENTAL CLINIC, CHICAGO**

Sponsored by dental student Kenneth Negro

**\$5,000 grant**

The dental clinic at Goldie's Place serves homeless people working to better themselves and secure employment. Students from the University of Illinois at Chicago College of Dentistry operate the clinic under a dentist's supervision three days each month.

**HOLY TRINITY LUTHERAN CHURCH SUNDAY SCHOOL, CHICAGO DENTAL SOCIETY**

Sponsored by CDS member Amy VanFossen

**\$500 grant**

A project called Love in a Ziplock, students annually assemble 250-500 care kits for the homeless, including toothbrushes, toothpaste, hats, gloves, lip balm and a few snacks. Grant funds will offset the costs of the oral care items in these care kits.

**KIDS 1ST HEALTH FAIR, NORTH CHICAGO**

Sponsored by CDS member Gerald Mackey

**\$1,500 grant**

This 22-year-old event provides children in low-income families from throughout Lake County with the medical exams and immunizations they need in order to start the school year on time. While on site, they also receive health education, home care supplies and school supplies.

**MY ORAL HEALTH COUNTS: TAKE TIME OUT CARE, A PROGRAM AT THE FAMILY CHRISTIAN HEALTH CENTER, HARVEY**

Sponsored by CDS member Shandra Bundy-Smith

**\$3,000 grant**

Working through homeless shelters, medical offices and daycare centers, parents and children will receive dental care products, instruction on healthy home-care practices, resources for professional care, a health literacy survey and an invitation to a health fair in their neighborhood.

**RACING INDUSTRY CHARITABLE FOUNDATION, MELROSE PARK**

Sponsored by CDS member Paula Rosenberger

**\$2,500 grant**

This foundation provides comprehensive care to backstretch racetrack workers statewide. The dental clinic is open at each site on a weekly or monthly basis. Grant funding will provide oral care supplies and educational materials at upcoming health fairs.

**SMILES ORAL HEALTH PROGRAM AT RAVENSWOOD COMMUNITY SERVICES**

Sponsored by CDS member Sue Etminan

**\$4,914.90 grant**

Participants improve their oral health awareness and improve oral hygiene habits in practices surrounding the acronym SMILES: Soft bristles, Morning and evening, Inner and outer, Lower and upper, Everyday, Smile! Grant funds will provide supplies and oral care products.

**UCP SEGUIN SERVICES, CICERO**

Sponsored by CDS member Robert Rada

**\$2,500 grant**

Dr. Rada works with dental students to provide care to individuals with intellectual and developmental disabilities at the Illinois Center for Rehabilitation and Education. Grant funds will enable the team to purchase a portable electric handpiece for the provision of restorative care at the center and other sites.

"I am continually amazed at the generous and caring services our members provide for the needy and underserved populations of our communities," said Trucia Drummond, chair of the CDS Foundation Grants Committee. "I am so grateful to the Wrigley Company Foundation for focusing on our members and their personal endeavors to improve the oral health and the oral health literacy of our most vulnerable citizens." ■



# GOING LOCAL

News from the dental community

## ELIZABETH RAZDOLSKY EARNS NIH RESEARCH FELLOWSHIP

UIC College of Dentistry student Elizabeth Razdolsky earned a research fellowship from the National Institutes of Health.

Working in the Center for Wound Healing and Tissue Regeneration, Ms. Razdolsky is studying a protein called pigment epithelium-derived factor (PEDF), “which plays a role in many cell processes in the human body,” Ms. Razdolsky said. “This research award involved PEDF’s effect on the wound healing process.”

Working with her mentor Luisa DiPietro, associate vice chancellor for research, Ms. Razdolsky hopes to discover how PEDF regulates blood vessel formation and scar formation in wounds. “These studies may suggest future therapeutic options for tissue regeneration, fibrosis and cancer. This work can hopefully be translated into the oral cavity in the future.”

Ms. Razdolsky plans to continue doing research as well as dentistry, which would possibly involve a post-doctoral research and specialty program.

## AMATUL SALMA WINS DENTSPLY/CAULK COMPETITION

UIC College of Dentistry third-year student Amatul Salma won first place in the Basic Sciences category of the DENTSPLY/Caulk Competition at the American Association of Dental Research

**T**he University of Illinois at Chicago (UIC) College of Dentistry Predoctoral Implant Program (PIP), directed by Judy Yuan, Assistant Professor, Department of Restorative Dentistry, has been chosen to receive the 2014 Departmental Teaching Excellence Award. This annual award is sponsored by the Council for Excellence in Teaching and Learning (CETL) at UIC. In recognition of its commitment to excellent performance in teaching, the PIP will receive a \$20,000 one-time award.

## UIC implant program earns teaching award

Upon the CETL’s call for applications, the College’s core PIP faculty submitted a portfolio for consideration of the honor. A complete portfolio related to excellence in teaching includes: methods the department uses to achieve excellence in teaching and learning and methods to measure the effectiveness of those methods; evidence-based statement of teaching and learning outcomes; support letter from the head/chair of department; support letter from the dean; support letters from current and past students; and a description of how the award proceeds will be used.

The one-time \$20,000 accolade will be used to enhance student learning experiences and patient education in implant dentistry in the following areas: (1) introduction of multi-media resources demonstrating several clinical and laboratory techniques used for single tooth implant and implant supported overdenture implant therapy; (2) development of a website specific to PIP to inform Chicagoland residents of the implant services provided at UIC and the discounted fees relative to private practice; (3) update of brochures on implant supported restorations, which help to educate UIC patients of the intricacies of implant treatment; and (4) implementation of a community outreach program that includes implant education and restorative options to patients and health care providers at community-based organizations including retirement homes and healthcare offices.

For more information about the Council for Excellence in Teaching and Learning at UIC, visit [www.cetl.uic.edu](http://www.cetl.uic.edu).

(AADR) meeting in Charlotte, NC.

Ms. Salma’s research focused on molecular targeted chemotherapy for head and neck cancers, involving telomeres: DNA-protein structures at the ends of chromosomes which shorten throughout life.

“In order to compensate for telomere loss, head and neck cancer cells overexpress the telomerase reverse transcriptase enzyme which maintains telomeres in rapid-

ly dividing cells, thus contributing to the difficulty in killing these cells,” she explained.

Ms. Salma tested the effects of two different telomere targeted chemotherapy drugs on human head and neck squamous cell carcinoma lines, and discovered that, “cells treated with both drugs stopped growing,” she said.

Since many patients who receive traditional chemotherapy may have a

recurrence of their cancer, “the application of this project allows us to specifically target cancer cells at the molecular level and diminish their ability to recur, thus improving the success of chemotherapy for patients,” Ms. Salma said.

## UIC announces new faculty additions

### IMPLANT EXPERT TOLGA TOZUM JOINS PERIODONTICS DEPARTMENT

Tolga Tozum joined the Department of Periodontics at the UIC College of Dentistry as a clinical associate professor. Dr. Tozum is originally from Turkey.



Tolga Tozum

A highly regarded researcher, Dr. Tozum has published “around 80 manuscripts including original articles, review papers, and case reports in international scientific and medical journals—some in Europe and some in the United States,” he explained.

His research mostly has focused on implant dentistry, including implant stability — resonance frequency and analysis, damping capacity assessment, and insertion torque values; marginal bone loss and gain around implants; and peri-implant crevicular fluid evaluation (nitric oxide, myeloperoxidase, ICTP, and osteocalcin) for the long term.

Dr. Tozum earned the Travel Award in Implant Dentistry from the International Association of Dental Research-Continental European Division in 2004, and the Platinum Award from the World Congress of International Oral Implantologists in 2006. He also earned an award from Acta Odontologica Scandinavica for an article about graft materials used in periodontics in 2009.

Dr. Tozum is a Fellow of the Academy of Osseointegration and of the International Congress of Oral Implantologists, and an honorary member of the Mefert Implant Institute. He also acts as the ambassador of Turkey in the Alliance of Oral Health Across Borders.

He is a member of the European Federation of Periodontology, Turkish Association of Oral Implantology, and Turkish Association of Periodontology. He currently holds member positions in two committees of the Academy of Osseointegration: the Osseointegration Fund Research Grant and Website Education committees.

Dr. Tozum is an editorial board member of 12 international journals, and serves as an ad hoc reviewer for 35 international journals.

### PREVENTION AND PUBLIC HEALTH SCIENCES DIVISION ADDS DARIEN WEATHERSPOON

Darien Weatherspoon has joined the faculty within the Division of Prevention and Public Health Sciences at the UIC College of Dentistry as an assistant professor of pediatric dentistry.



Darien Weatherspoon

Upon graduation from the University of Maryland College of Dental Surgery, Dr. Weatherspoon went on to complete the Advanced Education in General Dentistry Residency Certificate program at the School of Dentistry at the University of Michigan. He then earned a Master of Public Health in epidemiology from the University of Michigan School of Public Health.

Just prior to joining UIC, Dr. Weatherspoon completed a Dental Public Health Residency at the National Institute of Dental and Craniofacial Research at the National Institutes of Health.

His research focus is on using epidemiologic methods to understand the determinants of oral health disparities. Dr. Weatherspoon has additional interest in health literacy, including the role of provider communication in improving health literacy. He expects to engage in research with the ultimate goal of improving oral health at the population level. ■

## NORTH BANK HELPS DENTISTS CREATE A LIFETIME OF SMILES

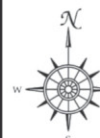


Dr. John M. Domanico, Oral & Maxillofacial Surgeon, in his office at 30 N. Michigan Avenue with Charlie Soria, Vice President of North Bank.

“North Bank’s financing gave me the opportunity to open my practice in 1993, and they continue to serve my banking needs today... everything from credit facilities to online banking,” says Dr. Domanico.

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# MEETING PLACE

Dental meetings and CE opportunities

## January

### 6: Northwest Suburban Branch

David Landwehr, DDS, MS: Differential Diagnosis of Periapical Radiolucencies: A Case-Based Review. Meridian, 1701 Algonquin Rd., Rolling Meadows. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:30 p.m. Contact: J. Travis Thompson, 847.381.0106 or [jtrthomp@aol.com](mailto:jtrthomp@aol.com).

### 13: Englewood Branch

Speaker and topic TBA. Louie's Chophouse, 4642 W. 103rd St., Oak Lawn. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:30 p.m. Contact: Alex Haralampopoulos, 708.799.2550 or [aleco2994@yahoo.com](mailto:aleco2994@yahoo.com).

### 13: North Side Branch

Mona VanKanegan, DDS, MA: The State of Oral Health for Vulnerable Populations. The Bristol, 2152 N. Damen Ave., Chicago. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Chelsea Jones, 727.424.6571 or [chelseaj290@gmail.com](mailto:chelseaj290@gmail.com).

### 13: South Suburban Branch

Bruce Lowy: Practice Transitions: Developing an Intelligent Exit Strategy. Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Joe Baptist, 708.945.1455 or Keyur Shah, [k\\_shah66@hotmail.com](mailto:k_shah66@hotmail.com).

### 13: West Side Branch

Marie Apke, CEO, Bensinger, DuPont and Associates: Can We Really Change Our Patients' Behavior? Barclay's American Grille at the Carleton of Oak Park, 1110 Pleasant St., Oak Park. Cocktails: 6:15 p.m., Dinner and Program: 7 p.m. Contact: Michael Tauber, [michaeltauber@sbcglobal.net](mailto:michaeltauber@sbcglobal.net) or 708.528.8833.

## Study clubs

### Central Lake County Dental Study Club

Meets third Tuesday of every month at noon, January-November, Grandma V's Pancakes, 10 E. Maple Ave., Mundelein. For information, contact Paul Showers, 847.816.3636.

### Chicago Aesthetic Masters, a Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. For information, call 312.644.4321 or email [smilechicago2@aol.com](mailto:smilechicago2@aol.com).

### Chicago Dental Study Club

Information: [www.chicagodentalstudyclub.com](http://www.chicagodentalstudyclub.com) or call Forrest Tower at 708.423.0610. Newcomers are free. Please RSVP.

### Greater Evanston Dentists Association

Meets first Monday of every month, noon-1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. For information, contact Roger Nouneh, 847.475.7754.

### Hellenic American Dental Society

The Hellenic American Dental Society (HADS) holds several dinner CE seminars throughout the year. Visit [www.hads.com](http://www.hads.com) for more info.

### Uptown Dental Forum

Meets every Friday, 12:30-2 p.m., Via Veneto Restaurant, 6340 N. Lincoln Ave., Chicago. Academy of General Dentistry sponsorship approved. For information, contact Steven Pearl, 773.262.4544.

### Waukegan Dental Study Group

Semi-monthly meeting, noon-2 p.m., Waukegan Ramada, 200 Green Bay Rd., Waukegan. For information, contact Robert Stanuch, 847.336.8080, or Ellis Neiburger, 847.244.0292.

### 13: West Suburban Branch

Cindy Satko, DDS, MS: Office Oral Surgery: Pearls, Perils, Pitfalls and the Promised Land. Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. Contact: Marmar Modarressi, 630.571.3430 or [drmmarmar77@gmail.com](mailto:drmmarmar77@gmail.com).

### 15: North Suburban Branch

Robert Vogel, DDS: Precision, Productivity and Profitability of Implant Prosthetics in Private Practice. Green Acres Country Club, 916 Dundee Rd., Northbrook. Cocktails: 6 p.m., Dinner: 7 p.m. Contact: John Vickery, 847.480.9141 or [nbperio@comcast.net](mailto:nbperio@comcast.net).



## Submit your information online

using our form at <http://on.cds.org/MyEvent> or fax it to 312.836.7337.

The Chicago Dental Society provides the free publication of meeting announcements for dental study clubs and not-for-profit organizations. The publication of such notices is at the sole discretion of CDS. Be sure to include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. The editor reserves the right to edit material for space and style.





# BRANCH NEWS

News from the home front

## Englewood Branch

by Denise Hale, DDS

Congratulations to **John Kozal**. His daughter Natasha was chosen again to be in the Joffrey Ballet's *Nutcracker* this holiday season.

**John Brendich, John Kozal, Wally Lamacki and Joe Unger** have returned from the Lone Star State of Texas following the ADA Annual Session in San Antonio.

**Dennis Nowak** and his wife, Lynn, have been jetsetting around Europe again. They recently returned from two weeks visiting Germany, Switzerland

and Austria. They went to Murren in the Swiss Alps, Munich, Salzburg (Mozart's birthplace) and Vienna. Dennis's summation of the trip: "German beer is good!"

A warm Englewood welcome to two new dentists who joined us for Staff/Vendor Night at Ridge Country Club: **Stephanie Colletta** and Robin Gillardi. Robin is joining us from Canada; she should have no problem with our midwestern winters!

And I wish everyone a Merry Christmas, Happy Hanukkah, Happy Kwanzaa and a Happy New Year!

## Correspondents

From birth and wedding announcements to the opening of a new office, submit news and photos to your branch correspondent.

### ENGLEWOOD

Denise Hale  
708.599.7090, [denise.haledds@yahoo.com](mailto:denise.haledds@yahoo.com)

### KENWOOD/HYDE PARK

Sherree Thompson  
773.238.9777, [sthompsondds@sbcglobal.net](mailto:sthompsondds@sbcglobal.net)

### NORTH SIDE

Richard Leyba  
773.539.0077, [rgleyba@sbcglobal.net](mailto:rgleyba@sbcglobal.net)

### NORTH SUBURBAN

Ingrid Schroetter  
312.372.7752, [ingridschroetter@att.net](mailto:ingridschroetter@att.net)

### NORTHWEST SIDE

Olga Gonzalez  
847.663.1244, [omgnzlz@yahoo.com](mailto:omgnzlz@yahoo.com)

### NORTHWEST SUBURBAN

Maria Fournier  
847.255.3374, [endo@mjfournier.com](mailto:endo@mjfournier.com)

### SOUTH SUBURBAN

Natacha Exorphe  
708.849.8627, [exorphe.dds@gmail.com](mailto:exorphe.dds@gmail.com)  
Crystal Patel, 708.849.8627,  
[crystalpatel@gmail.com](mailto:crystalpatel@gmail.com)

### WEST SIDE

Richard Kohn  
708.579.0488, [drrichardkohn@sbcglobal.net](mailto:drrichardkohn@sbcglobal.net)  
Michael Santucci  
815.621.1605, [msantucc@uic.edu](mailto:msantucc@uic.edu)

### WEST SUBURBAN

Alex Figueroa  
630.778.7198, [westsubcds@gmail.com](mailto:westsubcds@gmail.com)  
Leslie Sanders  
630.620.0929, [lesliesandersdds@gmail.com](mailto:lesliesandersdds@gmail.com)



ENGLEWOOD BRANCH:  
(Left) Dennis Nowak and his wife, Lynn, in front of the Berg Eltz Castle in Bavaria, the oldest castle in Europe still used as a private residence.

(Above) Steve Nicorata, Nick Cudney and Shane Doot at our Staff/Vendor Night.



KENWOOD/HYDE PARK BRANCH:  
Mark Robinson, James Harris and Ozzie Smith.

**Kenwood/Hyde Park Branch**  
by Sherece Thompson, DDS

Congratulations to **Bonciel Griffin-Burress**, who opened an ortho-pedo practice in Kenwood. Ivory Dental is located 1040 E. 47th St. This is her second specialty practice.

Birthday greetings to **Mark Robinson**, who turned 77 Sept. 9. He is proud to be the oldest practicing dentist in our branch. Mark began practicing dentistry in 1968 at his current location. He was also the winner of the iPad Mini raffle by U.S. Bank at our October meeting

Mark reports that his granddaughter, Rebecca Robinson, is an exchange student at Oxford University in London. She began her program in October. She is a junior and plans to become an international lawyer. Rebecca will spend Christmas in Germany with her host family. We wish her much success!



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**NORTH SIDE BRANCH**  
**SEPT. 23 MEETING**

(Top left) Melissa Connell, Marilia Montero, Joanne Oppenheim and Keta Radich.

(Top right) Alice Boghosian, Terri Tiersky and Rob Wilkin.

(Below left) John Hagopian and Trucia Drummond.

(Below) Janet Kuhn, Harvey Mahler and Renee Pappas.

(Left) Ilie Pavel, Bill Simon and Ron Jacobson.

(Bottom left) Samia Rageb, Wanda Laszez and Kimberly Dyoco.

(Bottom right) Agata Skiba, Loren Feldner (South Suburban Branch) and Chelsea Jones.



## North Side Branch

by Richard Leyba, DDS

**Jeff Kramer** and **Janet Kuhn** happily announce the September marriage of their daughter, Jessica, to Kevin Halpin. Since both the bride and the groom are engineers, the event was very well planned down to the last detail.

**Neal Nealis** enjoyed hiking in Yosemite in September with wife, brother and future sister-in-law; up next is a river cruise in Bordeaux. At home, Neal delivered a lecture to the North Michigan Avenue Study Club in October on esthetics and tooth proportion.

**Fred Margolis** received the 2014 Leon Goldman Award for Clinical Excellence from the Academy of Laser Dentistry. He also presented at the ADA Annual Session in San Antonio, TX.

**Scott Miller** has moved his practice to a brand new office at 5550 W. Touhy Ave, Suite 304, in Skokie.

**CONDOLENCES:** Freda Shulruff, mother of **Charles Shulruff** and wife of former branch member **Walter Shulruff**, died in August. Also, long-time member **Jules Hazelkorn** recently died.

On a lighter note, Charles' older daughter, Molly, just started in the pre-veterinary medicine program at North-eastern Illinois University.

**William Simon** and all of the doctors and staff at City Smiles and Sonrisa



**NORTH SUBURBAN BRANCH:**

(Top) Marie Fischl, Paul Fischl, Chris Culp and Dave Lewis watched Notre Dame beat North Carolina. (Left) Megan Ratliff, Nila Galvez and Astrid Schroetter at the Oct. 7 branch meeting. (Right) Lindsey and Mart McClellan are proud of their son, who was named the MVP as a freshman on the St. John's Northwestern Military Academy swim team

Urbana welcome new associates **Anjali Talwar** and **Julie Davis** into the practice. They are excited to work with these rising stars. Bill wishes his former associate **Lance Skinkys** much success and happiness as a new owner of his own practice in Plainfield.

**David Behm** is the drummer for Kiss Kiss Cabaret, which has moved to the Uptown Underground — a new theater in the Uptown neighborhood. David also has four grandchildren!



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## President Profile

**J. Travis Thompson, DDS** | NORTHWEST SUBURBAN BRANCH

**Education:** Travis Thompson earned his dental degree in 1997 from the University of Illinois at Chicago College of Dentistry. He went on to earn his specialty in oral and maxillofacial surgery. Dr. Thompson also served in the U.S. Army for 11 years, achieving the rank of major.

**Family and Practice:** Dr. Thompson and his wife, Jennifer, have three children: Ryan, Lauren and Connor. He practices in Deer Park.

**Outside of dentistry, my interests include:** trapshooting, weightlifting and the Boy Scouts. I am also a lifelong science geek.

**My goal for our branch in the coming year is:** to increase branch membership, facilitate communication between the ADA and state with local branch members, and foster fellowship among members.



The Thompson family: (Clockwise) Jennifer, Ryan, Travis, Conner and Lauren.

## North Suburban Branch

by Ingrid Schroetter, DDS

**Marie Fischl, Paul Fischl, Chris Culp** and **Dave Lewis** visited South Bend to watch Notre Dame beat North Carolina. For Marie (St. Mary's) and Dave (ND), it was a great trip back to their alma maters.

**Lindsey McClellan** and **Mart McClellan** congratulate their son, who was named MVP of the St. John's Northwestern Military Academy swim team as a freshman.

Our branch kicked off our exciting educational season with President **John Vickery** introducing David Schwartz, of the Center for Sleep Medicine, to speak about Sleep Apnea at Green Acres Country Club in Northbrook.

### NEW BOARD MEMBERS ELECTED

**Jacqueline Rosen** will serve as our secretary and **Ted Constantine** will serve as our vice president for this season.

North Suburban Branch Director **Astrid Schroetter** welcomed season ticketholders **Megan Ratliff**, of Glenview, and **Nila Galvez**, of Gurnee, at our Oct. 7 branch meeting.



**NORTHWEST SIDE BRANCH:**  
 (Top) Branch Members visited the Hu-Friedy Manufacturing facility in September.  
 (Left) Larisa Spirtovic and Renata Johnson.  
 (Right) Members brought in old documents for the annual Shred-A-Thon.

**Cheryl Mora** will complete her term as president of the Illinois Academy of General Dentistry in December. She also serves as chair of the Membership Council of the Academy of General Dentistry.

### Northwest Side Branch

by Olga Gonzalez, DDS

In August, **Sam Cascio** celebrated his 90th birthday at the Butterfield Country Club. His children, their spouses, and 9 grandchildren enjoyed the festivities. Sam was our 1978 branch president and the 1990 president of the Illinois State Dental Society. The Northwest Side Branch extends its heartfelt best wishes to Sam.

In September, more than two dozen branch members toured the Hu-Friedy Mfg. Co. plant on the north side of Chicago. They were fascinated by the steps involved in processing metal blanks into hand tools. It was a real learning experience and all agreed the tours added value to branch membership.

Later in September, our branch — joined with the Northwest Suburban and West Suburban branches — organized a New Dentist Event at the Mars Gallery. The event attracted more than 60 new dentists and senior dental students from the University of Illinois and Midwestern University dental schools. Henry Schein was one of the evening's sponsors. Dental practice brokers and transition specialists were on hand to speak with the attendees, as well.

**Daniel Janowski** proudly announced the addition of a new associate, **Neil Singh**, to Endodontic Associates Ltd. Neil returns to Illinois after 10 years in Florida. He earned his undergraduate degree in biology at the University of Miami. He attended Nova Southeastern University Dental School, where he earned his dental degree and completed a post-graduate endodontic residency. Daniel believes Neil will provide incredible care of the highest quality, and will be a great fit in CDS.



**NORTHWEST SIDE BRANCH:** Sam Cascio celebrated his 90th birthday. He is pictured with Elizabeth Zawislanski, and the Northwest Suburban Branch's Vicki Ursitti.

Proud papa **Russ Cecala** regaled us with his children's individual pursuits. His oldest son, Russell (Rosario) Jr., is a senior at Marquette University. He worked as an intern for the Milwaukee Brewers this summer, and will pursue employment with Major League Baseball's front office upon graduation. Daughter Christa, a senior at Prospect High School, has been accepted into an Italian exchange program. The Cecala family will host two Italian students in the fall and Christa will stay with their families in the spring. Youngest son Dante is an honor student at Prospect High School and a starting running back for the sophomore football team. Go Knights!

Our first branch meeting of the season Oct. 7 began with a Shred-A-Thon in the parking lot. The Paper Tiger shredding truck disposed of hundreds of pounds of old documents.

We collected donations benefitting the Chicago Dental Society Foundation. And the incoming CDS officers (the co-called Green Coats) visited and addressed our members. Congratulations to **Susan Becker Doroshow** and the rest of the team on another exciting year.

# What's your story?



Do you have an unusual hobby or avocation?

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Do you have an interesting tale to share?

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The CDS Review is looking for members with a passion outside of dentistry to feature in our Snap Shots section.

Contact Rachel Azark at [razark@cds.org](mailto:razark@cds.org) or call 312.836.7323.

## Northwest Suburban Branch

by Maria Fournier, DDS

Congratulations to **Jessica Bertoglio** who recently opened a new office — The Toothery in Hoffman Estates. After a lot of time and hard work, she celebrated the grand opening Sept. 18. Jessica was so proud to have her three daughters take part in the ribbon cutting ceremony. We wish you success!

**Ed Segal** was installed as the 151st president of the Illinois State Dental Society in September. He gave a riveting and very emotional acceptance speech that left us laughing, crying and overall very excited to have him at the helm. Congratulations, Ed!

Another one of our branch members, **Ted Borris**, has joined the CDS staff as director of scientific programs.

**Vicki Ursitti** attended the Illinois State Dental Society Annual Session along with others from our branch; among them were past president **Mike Higgins** and Dent-IL-PAC president **Mike Durbin**.

**Joe Baldassano** volunteered for the 2014 Mission of Mercy in Peoria. He performed root canal therapy in the volunteer endodontic department.

We are saddened by the passing of **Marvin Schumer** Sept. 5.



Marvin was a 1957 graduate from the University of Illinois and opened an office in Elk Grove Village in October 1959. He retired in 1993 after practicing with his son, David, for nine years.

Marvin was thrilled to know that in two years, David's son, Stefan, would be graduating from Midwestern University College of Dental Medicine and joining David in the practice.



**NORTHWEST SUBURBAN BRANCH:** (Above) Joe Baldassano (left) participated in the 2014 Mission of Mercy at the Peoria Civic Center. He joined the endodontic unit led by Keith Evans (pictured in green shirt).

(Right) Jessica Bertoglio recently opened a new office in Hoffman Estates.



**SOUTH SUBURBAN BRANCH:** Dan Proft with Generand Algenio.

## South Suburban Branch

by Natacha Exorphe, DDS, and Crystal Patel, DDS

We started off another great season with our first meeting at the Olympia Fields Country Club Oct. 7, where we were fortunate to hear Dan Proft speak on the political climate in Illinois and how it affects dentistry and small businesses. Our November meeting featured Brian Currier, discussing Digital DNA: Effective IT in Your Office.

We thank **George Morris** and **Michael Mintz** for hosting a CPR recertification class in September at Idlewild Country

Club in Flossmoor. George and Michael took time from their busy schedules to help their colleagues get recertified.

**Kevin Patterson** is making news again! He was recently inducted as a Fellow of the International College of Dentists. Kevin was awarded the honor during the ADA Annual Session in San Antonio, TX. Congratulations, Kevin!

Congratulations, too, to **Tom Sarna** on his new position in Arkansas. We are sad to see you leave, but we wish you and your family the best of luck. Thank you for your time and participation in our South Suburban Branch activities.

Happy Birthday and congratulations to Branch President **Keyur Shah**! Keyur and his wife, Neha, welcomed twins Anika and Arjun into the world Sept. 19. He tells us that everyone is healthy and doing well. Best wishes to Keyur and his wife!



SOUTH SUBURBAN BRANCH:  
Keyur Shah and his wife, Neha, announced the birth of twins Anika and Arjun Sept. 19.

**Crystal Patel** got engaged over Labor Day weekend in Lake Geneva. Congratulations and best of luck with your wedding planning!

Have news to share? Email **Natacha Exorphe**, [exorphe.dds@gmail.com](mailto:exorphe.dds@gmail.com), or **Crystal Patel**, [crystalpatel@gmail.com](mailto:crystalpatel@gmail.com).



and he was also a good plane traveler.

**Michelle Jennings** and **Richard Kohn** attended the American Academy of Periodontology meeting in San Francisco in September. Learning was supplemented with some sightseeing, including China Town, Fisherman's Wharf, Ghirardelli Square and wine tasting in Napa.

Our Sept. 9 branch meeting was a terrific start to the season. **Mark Lingen** presented the topic "Recent Advances in the Detection and Prevention of Oral Cancer."

We held a 50/50 raffle benefitting the CDS Foundation. **Michelle Jennings** won. She then generously donated her winnings back to the CDS Foundation. That could have bought a lot more wine in Napa, Michelle!

**Rick Battistoni** and his family participated in the Chicagoland Out of the Darkness walk Sept. 20 in Grant Park. This is the largest fundraising event in the country supporting suicide prevention and research into mental health. More than 5,000 people participated in this event sponsored by the American Foundation for Suicide Prevention, raising \$700,000.

Our Oct. 14 meeting was well attended, with Mathew Sorrentino, MD, FACC, FASH, presenting "The Prevention of Heart Disease: What Everyone Should Know."



WEST SIDE BRANCH:  
Gina Orland with her son Joseph in Sarasota.

### West Side Branch

by Richard Kohn, DDS, and Michael Santucci, DDS

**Becky Egolf** attended a family reunion in Jacksonville in central Illinois, the town where **G.V. Black** practiced.

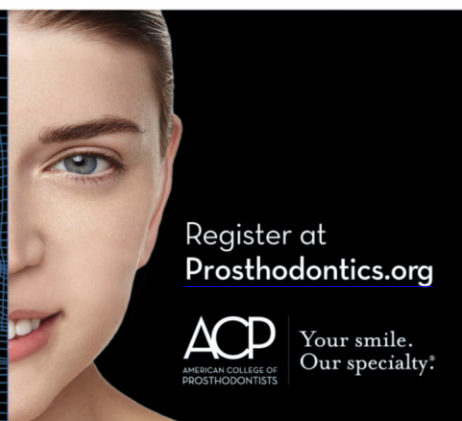
**Carla Orland** and **Gina Orland** visited with friends in Sarasota, FL, this September. They enjoyed taking Gina's son, Joseph, to the beach for the first time,

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**WEST SIDE BRANCH:**  
 (Top left) Rick Battistoni and his family participated in the Out of Darkness walk raising money for the American Foundation for Suicide Prevention.  
 (Above) Richard Kohn and Michelle Jennings visited Yosemite.  
 (Left) Loyola Alumni Paul Smulson, Sam Cascio, John Gerding and Joe Discipio reminisced at the CDS 150th Anniversary Gala in August.

## President Profile

**Shafa Amirsoltani, DDS | WEST SIDE BRANCH**

**Education:** Shafa Amirsoltani earned her dental degree from Northwestern University Dental School in 1992.

**Family and Practice:** Dr. Amirsoltani practices in Oak Park. Her extended family includes her daughter Laden, son-in-law Kevin Jamali, granddaughter Aryana, son Hadi Saeid and daughter-in-law Julia Saeid.

**Outside of dentistry, my interests include:** exercise, cooking and family. I enjoy spending time traveling with my granddaughter.

**My goal for our branch in the coming year is:** I would like to acknowledge that the West Side Branch is my family and that I am proud to be a part of it. I plan to grow the family by welcoming young dentists and recent graduates. I want to establish a mentoring relationship with them. And our branch will continue to offer news and relevant topics for our lectures.



The Amirsoltani family: (L-R) Daughter Laden, granddaughter Aryana, Shafa, daughter-in-law Julia Saeid and son Hadi Saeid.



## President Profile

**Douglas Kay, DDS | WEST SUBURBAN BRANCH**

**Education:** Douglas Kay earned his dental degree in 1981 from the Université de Paris Diderot (Paris 7): UFR d'Odontologie.

**Family and Practice:** Dr. Kay and his wife, Laura, have an extended family that includes sons Mike (married to Danielle) and Phil (married to Anne) and daughters Amanda, Kayla, Brianna and Natalie. The Kays have four grandchildren: Micah, Cooper, Carson and Mackenzie.

**Outside of dentistry, my interests include:** world travel with my family, keeping up with my international friends, languages and history. I am also interested in World War II sport vehicles.

**My goal for our branch in the coming year is:** to increase the value of our branch activities in order to retain our current members and attract many new members to organized dentistry.



The Kay family:  
(L-R) Kayla, Brianna, Laura, Douglas, Natalie, Micah and Amanda.

**Neil Singh**, one of our newest branch members, just moved back to the area from south Florida. Neil attended the University of Miami for his undergraduate studies and received his dental and endodontic specialty degrees from Nova Southeast University in Ft. Lauderdale. He decided to move back up to the cold north to be closer to his family.

For all those thinking of joining the West Side Branch or any other CDS branch, please come join us. The lectures are stimulating, the dinners delicious and the camaraderie is priceless.

### West Suburban Branch

by Alex Figueroa, DMD, and Leslie Sanders, DDS

The year is just a few short weeks from ending and another great season of West Suburban meetings has begun. This year's program has some heavy-hitting lectures from local branch members and also nationally known dental superstars. We hope to see as many of you as we can over the year.

West Suburban Branch members discussed and voted on a number of important issues pertaining to dentistry

at the Illinois State Dental Society's 150th Annual Session. The West Suburban Branch is the largest delegation in the state with 12 delegates in attendance. At the meeting, our very own **Jim Maragos** announced his candidacy for secretary of ISDS in 2015.

Proud papa **Fred Stroner** is pleased to announce that his son, Brian, has achieved the rank of Eagle Scout, the highest honor a Boy Scout may earn. Only 4 percent of all boys who enter Scouting achieve this distinction.

Brian has been involved in scouting for the past 12 years. A community ser-



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**Zak Messieha, DDS**  
Dentist Anesthesiologist



**WEST SUBURBAN BRANCH:**  
 (Clockwise) Timothy Robieson enjoyed his retirement party at Santiago's in LaGrange. Bryan Bauer, his wife, Danielle Bauer, and their entire dental team announce their new practice name, Bauer Dental and Orthodontics. Winners of the October meeting's vendor appreciation raffle: Robert Malenius, Martin Sanders and Alvaro Figueroa flanked by Derrick Williamson and Doug Kay. Fred Stroner's son, Brian, is a newly appointed Eagle Scout.

vice project is one of the many requirements required to earn the status of Eagle Scout. For his project, Brian chose to construct two slow-graze hay feeders for the Ray Graham Center.

The Ray Graham Center focuses on children and adults with primarily intellectual and developmental disabilities. One of their modes of treating autistic children is equine therapy. The Center's Hinsdale/Burr Ridge stable is home to eight horses that are used in various ways to stimulate the mental and motor skills of these children. Brian is currently a freshman at the University of Illinois studying business and computer science.

With great pleasure, **Zach Hernann** (UIC Class of 2013) has joined the Naperville practice of **Paul Caputo** (UIC Class of 1983).

**Bryan Bauer** recently completed the purchase of the Wheaton practice for-

merly owned by **Marty Dettmer**.

Bryan joined Marty in 2008 and they have practiced as Dettmer & Bauer since November 2010. Bryan and his wife, orthodontist **Danielle Bauer**, will continue to practice as Bauer Dental and Orthodontics.

**Timothy Robieson** announced that he has retired as of Sept. 30. We wish Tim well in all his future endeavors and hope he enjoys all that life has to bring him.

We had an excellent first meeting under President **Doug Kay**. West Suburban Program Chair **Marmar Modarressi** presented the topic "Periodontal Plastic Surgery." The lecture was very informative and increased our knowledge of what is possible with today's periodontal techniques and technology. At the completion of the meeting, Doug presented Marmar with a plaque of appreciation.

Like all of our meetings, we had three lucky winners for the vendor appreciation raffle. Congratulations to **Alvaro Figueroa, Robert Malenius** and **Martin Sanders** who each won Garmin GPS systems. We hope you never get lost.

If you are counting, this is Martin's second win (he won an iPod at the final meeting of last year). Apparently all you need to do to win is sit near to Martin and hope his luck rubs off on you; this strategy worked for Alvaro!

It is truly amazing how time flies when you are having fun. As you can see, our members have a great time at our branch meetings. From all of us at the West Suburban Branch, we hope that you have had a prosperous and fulfilling 2014 and wish that next year is even better. Join us Jan. 13 for an evening with West Suburban's very own **Cindy Satko** as she presents a the topic "Office Oral Surgery." ■



# APPLICANTS

and deceased members

## Applicants

**Al Dallal, Amjad**

International Dental School, 2002  
1900 W. 47th St., Chicago  
Kenwood/Hyde Park Branch

**Ali, Hussain**

University of Illinois, 2014  
1850 W. Golf Rd., Mount Prospect  
Northwest Suburban Branch

**Avenetti, David**

University of California  
Los Angeles, 2010  
30 E. Huron St., Chicago  
West Side Branch

**Bacalar, Steven**

Midwestern University-AZ, 2014  
1636 N. Wells St., Chicago  
North Side Branch

**Danielewicz, Brian**

University of California  
Los Angeles, 2011  
740 Florsheim Dr., Libertyville  
North Suburban Branch

**Fukushima, Naoko**

University of Michigan, 2001  
2941 W. Addison St., Chicago  
North Side Branch

**Gallardi, Robin**

University of Western Ontario,  
2000  
8505 Wabash Ave., Chicago  
Kenwood/Hyde Park Branch

**Hafeez, Sabeen**

Tufts University, 2014  
1304 Macom Dr., Naperville  
West Suburban Branch

**Ho, WeiTing**

China Medical University, 2002  
25 E. Washington St., Chicago  
Kenwood/Hyde Park Branch

**Hsu, Rona**

Tufts University, 2014  
208 N. Dunton Ave.,  
Arlington Heights  
Northwest Suburban Branch

**Kadziela, Kenneth**

Loyola University, 1986  
3450 Lacey Rd., Downers Grove  
West Suburban Branch

**Karamagianis, Emily**

New York University, 2005  
14040 Selva Ln., Orland Park  
South Suburban Branch

**Kawalski, Monica**

Arizona School of Dentistry, 2014  
566 E. Northwest Hwy., Palatine  
Northwest Suburban Branch

**Khan, Shaheen**

University of Louisville, 2010  
1555 W. Howard St., Chicago  
North Side Branch

**Kim, Richard**

Northwestern University, 1997  
1126 Westgate Ter., Oak Park  
West Side Branch

**Klein, Mark**

University of Illinois, 1977  
958 Elk Grove Town Ctr.,  
Elk Grove Village  
Northwest Suburban Branch

**Konior, Kristyna**

Midwestern University, 2014  
10401 S. Kedzie Ave., Chicago  
Englewood Branch

**Lenz, Kristin**

Midwestern University-AZ, 2012  
6631 Grand Ave., Gurnee  
North Suburban Branch

**LeRose, Catherine**

University of Pittsburgh, 2014  
1900 Hollister Dr., Libertyville  
North Suburban Branch

**Lieberman, Michael**

University of Michigan, 2012  
2800 N. Lake Shore Dr., Chicago  
North Side Branch

**Limperis, Jim**

University of Louisville, 1994  
3207 Lake Ave., Wilmette  
North Suburban Branch

**Martella, Alexandra**

University of Detroit Mercy, 2014  
212 W. Washington St., Chicago  
Kenwood/Hyde Park Branch

**Moorad, Phillip**

University of Oklahoma, 1996  
939 W. North Ave., Chicago  
Northwest Side Branch

**Partridge, Andrew**

Marquette University, 2014  
690 First Ave., Des Plaines  
Northwest Suburban Branch

**Quinlin, Kate**

University of Pittsburgh, 2011  
939 W. North Ave., Chicago  
Northwest Side Branch

**Reganato, Anthony**

New York University, 2005  
1501 W. Dundee Rd., Buffalo Grove  
North Suburban Branch

**Rudolph, Sara**

University of Illinois, 2003  
4910 W. Catalpa Ave., Chicago  
Kenwood/Hyde Park Branch

**Saeed, Reem**

University of Illinois, 2014  
530 E. 5th Ave., Naperville  
West Suburban Branch

**Sandhu, Preetinder**

Columbia University, 2011  
4261 Galway Dr., Lake in the Hills  
Northwest Suburban Branch

**Tham, Patrick**

Loma Linda University, 2013  
355-59th St., Willowbrook  
Englewood Branch

**Theobald, Timothy**

Southern Illinois University, 2014  
2045 N. Nicole Ln., Round Lake  
North Suburban Branch

**Unruh, Benjamin**

University of Missouri, 2008  
225 E. Chicago Ave., Chicago  
North Side Branch

**Wang, Weifei**

Harvard University, 2012  
121 N. Cross St., Wheaton  
West Suburban Branch

**Wojcicki, Elizabeth**

Creighton University, 2014  
One Tiffany Pointe, Bloomingdale  
West Suburban Branch

## Deceased members

**Berenson, Ralph**

University of Illinois at Chicago  
College of Dentistry, 1955  
1775 Sherwood Rd.,  
Highland Park, IL  
North Suburban Branch  
Died Oct. 27, 2009.

**Goslin, Paul**

International Dental School  
Proteus, Back Street, West Camel,  
Yeovil, Somerset BA22 7QF, U.K.  
Associate Member Branch  
Died May 16.

**Hansen, Robert**

Northwestern University, 1977  
2S-113 Willow Creek Dr., Elburn, IL  
West Side Branch  
Died Oct. 4.

**Harrington, Rosanne**

University of New Jersey, 1988  
1105 Four Seasons Ln.,  
Bolingbrook, IL  
West Suburban Branch  
Died Sept. 10.

**Slovick, Jerome**

Chicago College of Dental  
Surgery, 1952  
400 W. Butterfield Rd., Apt. 516  
Elmhurst, IL  
West Suburban Branch  
Died Aug. 20.





# CLASSIFIEDS

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## DEADLINES

March/April.....February 3, 2015  
 May/June.....April 10, 2015  
 July/August.....June 10, 2015  
 September/October.....August 10, 2015  
 November.....September 10, 2015  
 December.....November 10, 2015  
 January/February.....December 10, 2015

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue.

## PAYMENT

Advance payment must accompany your ad.  
**Make checks payable to Chicago Dental Society.**

## RATES

**Standard Classified:** \$95 for the first 30 words plus \$3 for each additional word.

**Display Classified:** \$115 per column inch. Minimum ad size is one column inch.

**Premium Standard Classified:** \$105 for the first 30 words plus \$3 per each additional word.

**Member discount:** CDS members are entitled to a 10% discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.

**Changes or edits to ads:** \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

## PRACTICES FOR SALE

Dental practices listed for sale within this section of the *CDS Review* are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

## DISCLAIMER

Although CDS believes that advertisements published in the *CDS Review* are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

## For Rent

**DOWNTOWN DENTAL OFFICE:** Rental/space sharing opportunity, Sears/Willis Tower. Hours 8 a.m. - 4 p.m., Monday - Friday. One operatory Monday, Thursday, Friday. Two operatories Tuesday, Wednesday. Dental assistant, Front office, insurance, billing, supplies included. Excellent equipment, ICAT, digital X-rays, friendly staff. Call Karen or Gloria 312.993.0260 or [seniordoc@gmail.com](mailto:seniordoc@gmail.com).

**DENTAL OPERATORIES FOR RENT:** Modern, large dental office creates a warm and professional atmosphere for both patients and staff. Located in Lincolnwood with more than enough free parking and handicap accessible. Two operatories and a possible third are available to rent. Please contact our office either by phone 847.674.6100 or via email [rkdds1@gmail.com](mailto:rkdds1@gmail.com).

**DENTAL OFFICE FOR LEASE IN LISLE:** 1,500 - 1,800 square feet. Build to suit. All build-out to be paid by landlord. Reserved parking. Significant exterior signage. Free rent. JW Realty, Mr. Basil 630.852.4125.

**1,151 SQUARE FEET, FOR LEASE OR SALE:** Space available in Aurora (far West side) for lease or purchase. 1,151 square feet, in the Aurora Dental Arts Building. Building consists of 11 individual suites, all dental, 18 doctors including GPs, oral surgeons, periodontists, and a dental lab. Empty suite was occupied by an orthodontist who recently retired. Would prefer an orthodontist, but will consider any dental practice. Please contact Dr. James C. Pauly for viewing or any details at [info@paulydental.com](mailto:info@paulydental.com).

**START YOUR OWN PRACTICE:** Excellent location for satellite office or start-up practice in Grayslake. Low overhead office, two ops (expandable to four), private office, lab, sterilization. Can come equipped. Current office is relocating. Email [elitedentalchicago@gmail.com](mailto:elitedentalchicago@gmail.com) for showings.

## Space Sharing

**SPACE SHARING/SATELLITE OFFICE:** Beautiful downtown GP office with ideal location, six state-of-the-art operatories, 2,000+ square feet. Perfect opportunity for suburban practice needing downtown presence, downtown practice wanting to decrease overhead, or specialist/GP starting their own practice. Inquiries [drbahu@drbahu.com](mailto:drbahu@drbahu.com) or 312.943.4376.

**NAPERVILLE AREA SPACE SHARING:** Beautiful state-of-the-art facility in wooded setting ideal for general DDS or specialist. Six fully equipped treatment rooms, including surgical suite. All digital paperless practice. Two Zeiss microscopes and CBCT in office. Staffing available. Available Wednesday, Friday, two Saturdays. Email [glennedeweidt@yahoo.com](mailto:glennedeweidt@yahoo.com).

**DOWNTOWN CHICAGO MILLENNIUM PARK SPACE SHARING:** Starter opportunity or satellite location in modern two-chair boutique office overlooking Millennium Park. One - three days per week available. Please text 312.505.2918 to learn more.

**HIGHLAND PARK:** Spaceshare three-four days or fewer/week. Modern office. Has chairs. Bring your own instruments, hand pieces, supplies and consumables. Call/text 847.942.8814.

**SPACE SHARING/SATELLITE OFFICE:** Grayslake. New office in highly visible shopping center. 2,500 plus square feet with four ops and future expansion. Flexible on sharing arrangements. Contact [dralpy@comcast.net](mailto:dralpy@comcast.net) for more information.

## Miscellaneous

**ORDER school excusal forms for your student-age patients.** CDS sells packages of 250 blue forms at a cost of \$15.95 per package (includes shipping). Visa, Mastercard and American Express orders are accepted. Order online at [www.cds.org](http://www.cds.org).



## Positions Wanted

**GP SEEKS PART-TIME POSITION:** I recently sold my dental practice and am available for part-time position and/or for temporary coverage of your practice. My years of practice experience can benefit your practice. Contact me at [hwolf600@yahoo.com](mailto:hwolf600@yahoo.com).

## Looking to Purchase

**LOOKING TO PURCHASE GP OFFICE:** I am looking to buy PPO/DHMO/ALL KIDS offices in the Chicago metro area. Must be within 30 miles of downtown Chicago and close by end of 2014. Flexible terms. Email [elitedentalchicago@gmail.com](mailto:elitedentalchicago@gmail.com).

**LOOKING TO PURCHASE:** GP practice or patient records of practice in northern Chicago or northern suburbs. Cash available for quick transaction. Phone 773.414.4029 for immediate response.

**LOOKING TO PURCHASE PRACTICE:** We are an energetic team seeking to purchase a five -six ops fee-for-service/PPO practice in Chicago and near suburbs. Email us at [artofhappysmile@gmail.com](mailto:artofhappysmile@gmail.com).

## For Sale by Broker

**CHICAGO DENTAL BROKER:** Chicago's fastest growing dental brokerage. The only dental brokerage that is owned and operated by a local dentist, and represents dentists. Contact Robert Uhland at 847.814.4149, [www.chicagodentalbroker.net](http://www.chicagodentalbroker.net).

**NORTH SIDE JEWEL:** Three-op practice grossing \$280,000 on three short days/week. Mostly fee-for-service.

**SOUTH SIDE:** Four-op cash cow grossing \$300,000 on two day/week schedule. Well established, low overhead.

**SOUTH SUBURBAN:** Five ops. Mostly PPO. Busy practice. \$500,000 gross.

**WESTERN SUBURBAN:** Six ops, all fee-for-service. \$460,000 plus on three days/week. Huge growth potential.

**ORAL SURGERY:** Doing \$600,000 plus on three days/week.

**ORTHODONTICS:** Beautiful new office. \$500,000 plus and can grow.

Call me for more information and for private listings.

**HENRY SCHEIN PROFESSIONAL PRACTICE** Transitions: Associateships; equity buy-ins; practice sales; practice valuations; we have qualified buyers for Chicago and suburbs. Interested sellers call or email in confidence. Contact Al Brown at 800.853.9493, 630.781.2176 or [al.brown@henryschein.com](mailto:al.brown@henryschein.com).

**CENTRAL IL MAJOR CITY #IL104:** Endo practice, four treatment rooms, \$860,000 gross. Very profitable, updated technology, nice office with room to grow.

**WESTERN SUBURBS OF CHICAGO #IL107:** Four-op practice and building for sale in ideal downtown location on main street. Has specialists coming into practice and separate residential apartments, provide good rental income.

**NORTHWEST SUBURBS OF CHICAGO #IL105:** Beautiful, five-op, fee-for-service, state-of-the-art practice in high growth area. Desirable location with real estate. Gross revenue \$475,000. Asking \$322,000.

**CHICAGO PRACTICE SALES:** 773.502.6000, [www.chicagopracticesale.com](http://www.chicagopracticesale.com)

**BUYERS:** Chicago Practice Sales can help you assess a practice being sold by another broker or owner dentist. Second opinions are our specialty. Can't find a practice to buy? Consider a start up! We have helped hundreds of dentist to build, grow, and transition successful new locations. To learn more, visit our sister site at [www.cuttingedgepractice.com](http://www.cuttingedgepractice.com)

**SELLERS:** We offer the lowest brokerage rates in Chicago and the suburbs. If you list your office for sale, there are no fees unless we sell your office.

**ILLINOIS PRACTICES FOR SALE:**

**AURORA AREA:** Data pending. Four ops, \$440,000 collections, FFS with a few PPOs.

Newer build, Panorex. Great location!

**CHICAGO LOGAN SQUARE:** Sold!

**CHICAGO LINCOLN PARK:** Four ops, \$640,000 collections, 100% FFS, Panorex. Great hygiene program!

**CHICAGO NORTH SIDE:** Data pending. Call for details. Three ops, \$550,000 collections. FFS and PPO. Building available for purchase.

**HEBRON:** Leasehold improvements and equipment only. Building available for purchase.

**LaGRANGE:** Three ops, \$240,000 collections.

100% FFS. Seller retiring. Building for purchase.

Motivated seller!

**McHENRY COUNTY:** New! Three ops with a fourth to build, \$600,000 collections. FFS and PPO.

Great staff, associates in place.

**PALATINE:** New! Three ops, \$190,000 collections, great location. FFS and PPO.

**WAUKEGAN:** Three ops, \$180,000 collections, FFS and PPO. Well-established office.

**WHEELING:** New! Three ops, \$200,000 collections.

Modern build-out, strip mall location, busy area.

**WORTH:** Sold!

**ADS MIDWEST:** Endorsed by the Illinois State Dental Society for dental practice brokerage and appraisal. Contact Peter J. Ackerman, CPA, at 312.240.9595 or [adsmidwest.com](http://adsmidwest.com)

**SELLERS NEEDED.** Never has the market been stronger! Call for a free consultation if you are considering a transition or sale!

**ORTHO:** \$2 million. Sold!

**CHICAGO NORTHWEST:** Sold!

**CHICAGO SOUTHWEST:** Two ops, \$300,000, low overhead, real estate available. Asking \$100,000.

**LaGRANGE:** \$350,000, four digital ops, real estate available.

**WESTERN SUBURB:** \$550,000, two high traffic locations. Seller moving

**FAR WESTERN SUBURBS:** \$1.5 million, FFS, quality restorative/preventative practice. Seven digital operatories. Low overhead, incredible net income.

**NILES:** Four-op facility. Priced to sell.

**NORTHWESTERN SUBURB:** Great starter practice excellent visibility, digital with Cerec. Free-standing building for sale.

**NORTHWESTERN SUBURB:** \$650,000, 100% FFS, quality restorative/preventative practice. Three digital operatories in a free-standing building for sale with practice.

**NORTHWESTERN SUBURB:** \$1.5 million. Sold!

**NORTHWESTERN SUBURB:** \$800,000. Sold!

**NORTHBROOK:** New, two-operatory facility, 250 active patients. Great starter.

**NORTH SHORE:** \$1.4 million, FFS, strong hygiene, beautiful facility.

**NORTHERN SUBURB:** \$1.5 million, Sold!

**PALOS AREA:** Starter practice with free-standing building for sale.

**ALGONQUIN:** \$200,000, high visibility. Retiring dentist.

**ROCKFORD:** \$200,000 collections, part time priced to sell.

## For Sale by Owner

**BUILDING FOR SALE IN OAK PARK AREA:** Property has three units. First floor unit was formerly a dental office. Second floor has two units used for rental income. For further details, please call Andrea Routen at 708.544.8440.

**TURNKEY OFFICE SPACE AVAILABLE:** Arlington Heights, fully equipped office, new A-dec chairs, Planmeca digital Panorex, NSK electric handpieces. Newly renovated, very modern with computers and flat screen TVs. Office only, no patients. Three ops, 900 square feet in medical office building. Great starter, satellite or specialty office. Low rent/overhead, \$140,000. Email [cerecdmd@gmail.com](mailto:cerecdmd@gmail.com).

DEXIS UNIT FOR SALE: Unit two years old, under full warranty for sale. Warranty is transferable. Doctor sold practice, new doctor already had digital unit. Price negotiable. Call 312.945.9563.

ARLINGTON HEIGHTS PRACTICE FOR SALE: Retiring doctor, two days a week, in a beautiful atrium medical building. Four equipped ops, central nitrous, intraoral camera, three X-ray units, Eagle-soft. Tasteful decor, fee-for-service. Let's make a deal. [turnberry75@hotmail.com](mailto:turnberry75@hotmail.com).

SOUTHWEST MICHIGAN PRACTICE: Small private practice, three ops, lone standing building. Gross \$180,000 three and half days, asking \$250,000 for practice and building. Contact [jmlj5@frontier.com](mailto:jmlj5@frontier.com).

DES PLAINES PRACTICE FOR SALE: Modern, fully digital office, \$300,000 with two ops. Shared space with busy medical practice. High visibility corner lot off I-90. Room to expand, add ops. Negotiable lease terms. Owner relocating out-of-state. Email [desplainedental@gmail.com](mailto:desplainedental@gmail.com).

PRACTICE FOR SALE: Dental office/practice for sale. Western suburbs. Two ops. \$300,000, four days/week. Owner retiring. Call 630.920.4061 after 6 p.m.

1,151 SQUARE FEET, FOR SALE OR LEASE: Space available in Aurora (far West) for lease or purchase. 1,151 square feet, in the Aurora Dental Arts Building. Building consists of 11 individual suites, all dental. 18 doctors including GPs, oral surgeons, periodontists, and a dental lab. Empty suite was occupied by an orthodontist who recently retired. Would prefer an orthodontist, but will consider any dental practice. Please contact Dr. James C. Pauly for viewing or any details at [info@paulydental.com](mailto:info@paulydental.com).

LISLE: Established general practice with strong community support and referrals seeks dentist to purchase practice. Office condominium also available for purchase. Owner is open to flexible short-term phased transition. Please reply in confidence with your Curriculum Vitae and written goals to Contact: The Sletten Group, Inc. 303.699.0990, fax 303.699.4863, email [suzanne@lifetransitions.com](mailto:suzanne@lifetransitions.com).

NEAR NORTHWEST SUBURBAN PRACTICE for sale: Terrific opportunity. Modern, neighborhood general practice. Approximately \$1 million gross. High net. One doctor. Large office. Seven ops. Eight plumbed. Digital X-rays. A-dec equipment. Pan/Ceph. Remodeled professional building with great parking. Practice evaluation by Pesavento & Pesavento Ltd. No associates. Serious inquiries only. [bota59611@mypacks.net](mailto:bota59611@mypacks.net).

SALE/RENT BUILDING/DENTAL OFFICE: Northwest suburb. New buildout, five ops, three baths, separate lab and central sterile. Free-standing building with two apartments and large, heated garage with rental potential. 50 plus year dental practice closed. No other practice in town. Please email all inquiries to [eschultz@innovativehousing.org](mailto:eschultz@innovativehousing.org).

NORTHWEST INDIANA PRACTICE FOR SALE: Fee-for-service only, paperless, digital radiology, Gallileos CT, Cerec Omni, five ops., top-of-the-line Adec and P&C chairs and new cabinets. Stand-alone building, 60 years of good-well and excellent experienced staff, production average \$800,000 per year. Email [indianadentalpractice2014@gmail.com](mailto:indianadentalpractice2014@gmail.com).

DENTAL OFFICE MOVING SALE: Three ADEC dental units with light attachments and three ADEC dentist/assistant chairs for sale. They are in working condition and units will be professionally uninstalled. Office is located in downtown Chicago, price is negotiable. Serious inquiries only. Contact us at [ramin.medhat@yahoo.com](mailto:ramin.medhat@yahoo.com), 312.726.5204.

## Opportunities

WELL-ESTABLISHED DENTAL CLINIC in Chicago seeks experienced dentist in extractions and root canals. Part-time. If you are available, please call the office at 773.376.2777.

ORAL SURGEON NEEDED for a group practice with several offices in Chicago. One or two days a month. Please email inquiries to [aqel4@msn.com](mailto:aqel4@msn.com).

PART-TIME PEDIATRIC DENTIST: Seeking a pediatric dentist for our growing practice in Arlington Heights. Newly renovated, state-of-the-art facility. Please send cover letter and resume to [maryellen@allaboutkidsdentistry.com](mailto:maryellen@allaboutkidsdentistry.com).

CHICAGO-BASED GROUP PRACTICE has position for enthusiastic, personable individual with IV sedation experience. The ability to grow with a quality-oriented group of general dentists and specialists. Excellent compensation. Please respond to [toothgroup@comcast.net](mailto:toothgroup@comcast.net).

ASSOCIATE OPPORTUNITY: Our Cerec/3D scanner office in the Naperville area has full-/part-time opportunity for a dedicated individual who is looking to become part of our caring team. Experience with molar endo and surgical extractions a plus. Definite partnership potential. Please forward resume to [doctorsws@gmail.com](mailto:doctorsws@gmail.com).

GENERAL DENTIST NEEDED: Part-time dentist needed for Mondays, two Fridays (first and third), and two Saturdays (second and fourth). Can add one or two more days at the other location if needed. Mixture of fee-for-service, PPO and Medicaid. Office is in Alsip. Good opportunity for a hardworking dentist. Send resume or questions to [atocd1@yahoo.com](mailto:atocd1@yahoo.com).

LOCUM TENENS/FLEXIBLE OPPORTUNITY: Passionate for patient care and want a flexible schedule? We seek experienced dentists to fill daily/weekly/monthly locum tenens needs to cover leaves and extended vacations. Perfect for dentists wanting to pick up extra hours. May involve travel with overnight stays. Typically includes 32-36 hours/week when needed. Competitive pay. You have complete freedom to work as many or as few locum sessions as you'd like. Opportunities available with Midwest Dental (WI, MN, IA, IL, KS, MO), Mountain Dental (CO, NM) and Merit Dental (PA, OH, MI). Contact Laura Anderson Laehn, 715.225.9126, [landerson@midwest-dental.com](mailto:landerson@midwest-dental.com). Learn more about us: [www.midwest-dental.com](http://www.midwest-dental.com), [www.mountain-dental.com](http://www.mountain-dental.com), [www.meritdental.com](http://www.meritdental.com).

FULL-TIME GENERAL DENTIST: Outstanding opportunity. State-of-the-art digital practice in DeKalb needs a motivated dentist. Lots of new patients. Excellent compensation including daily guaranty and joining bonus. Email resume to [dmddd007@gmail.com](mailto:dmddd007@gmail.com).

ORTHODONTIST: Elmhurst Dental Group is looking for a part-time experienced orthodontist three days/week to help grow our already booming ortho area. Well-established, fee-for-service practice with large patient base for referrals. Trained knowledgeable ortho staff in place to assist in all types of ortho procedures. Send CV to [hr@elmhurstdental.com](mailto:hr@elmhurstdental.com) or fax 630.833.0458.

ORAL SURGEON: Part-time oral surgeon needed in the western suburbs. One day a week, paid off of production, well-trained staff and friendly environment. Please contact [vuse@yahoo.com](mailto:vuse@yahoo.com).

ASSOCIATE GENERAL DENTIST: Progressive group practice in Rockford is looking for a full-time associate. We are a privately owned, comprehensive group practice with part-time specialists. We have a great support staff and an in-house dental lab. Excellent wage and benefit package, may lead to partnership. Please call Carol at 815.397.4280 ext 110 or send resume to [admin@rockforddental.net](mailto:admin@rockforddental.net).



Visit [www.DentalPost.net](http://www.DentalPost.net) to learn more

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- Use our metrics to ensure a better fit!

**PEDIATRIC DENTIST — NAPERVILLE:** Busy multi-specialty office needs pediatric dentist Monday, Wednesday, Thursday, Friday. Looking for long-term commitment, earning potential over \$250,000/year. Great working environment, state-of-the-art office. [www.woodlakefamilydental.com](http://www.woodlakefamilydental.com). Email CV to [drsud.dds@gmail.com](mailto:drsud.dds@gmail.com).

**GENERAL DENTIST:** Full-time position for a personable, hard-working, energetic and dynamic general dentist in a well-established and organized practice in the far western suburbs. We offer all phases of dentistry and would like to expand our orthodontic and pediatric departments. Your approach must be centered on customer service and team unity. Exceptional opportunity for income and a monthly bonus. For the right individual there is a buy-in and purchase opportunity. [amandab@pesaventocpas.com](mailto:amandab@pesaventocpas.com).

**ORAL SURGEON WANTED:** Our well-established, state-of-the-art dental office in Naperville is seeking a part-time oral surgeon. Applicant should be board certified and experienced in all areas of oral and maxillofacial surgery. One Friday a month to start, increasing over time. If interested, please contact [whiteaglefamilydentistry@gmail.com](mailto:whiteaglefamilydentistry@gmail.com), attn: Sarah.

**DENTIST — SCHAUMBURG:** Our exceptional, fast-growing dental practice is looking for an outstanding candidate for our location in Schaumburg. This person should have excellent communication skills with an incredible ability to build relationships with team members and patients. Whether you are a recent dental school graduate or currently working in another practice joining our team is a great step in securing a successful future. We have a time-tested and proven career path that provides training and expertise guaranteed to build your patient base and skills. We offer a competitive compensation package which includes the following benefits: \$100,000 guarantee, incentive bonuses, life insurance coverage, long-term disability coverage, 401(k) savings plan, paid continuing education credits. [dental129@gmail.com](mailto:dental129@gmail.com).

**ASSOCIATE DENTIST:** General practice in north side Chicago is in need of part-time general dentist. Multiple days available. New graduates welcome. Please contact Youbert at 312.671.3375.

**GENERAL DENTIST NEEDED:** Our growing practices in McHenry and Grayslake area has an immediate opening for a full-time or part-time dentist who is looking to be part of a growing team. Email us your resume to [lakemoordental@gmail.com](mailto:lakemoordental@gmail.com).

**UNLIMITED INCOME, FLEXIBILITY:** Join a high-quality, fee-for-service practice offering with the opportunity to capitalize on unlimited earnings. The team at Midwest Dental has two new practices and we'd love to talk with dentists looking to join a successful team. We have new openings in the Chicagoland market as well as throughout Illinois. Contact Andrew at 715.579.4076 or [alockie@midwest-dental.com](mailto:alockie@midwest-dental.com) to confidentially inquire. We'd love to learn what you are looking for in a practice and make it a reality.

**SEEKING PART-TIME DENTIST:** General dentist needed for Fridays and alternating Saturdays in our clinic located in Joliet. Please email your resume to [samysamaan@gmail.com](mailto:samysamaan@gmail.com).

**ARE YOU AN ORAL SURGEON OR PEDODONTIST** looking for a rewarding position with a fast-growing, high-tech, fun group of professionals? Our fee-for-service, premier Chicago south suburban group practice is looking for a few good men and women. Do you have a good understanding of customer service? Would you like to be a part of a fast-growing company and be on the leading edge in your profession? If so, the next phase of your career starts now. Please email your resume to [ddsjob123@gmail.com](mailto:ddsjob123@gmail.com).

**PRACTICE OPPORTUNITIES:** Feeling limited by your location, competition or earnings? We can offer you a productive, financially rewarding and flexible career opportunity. Midwest Dental is seeking dentists for busy practice locations throughout Illinois. The team at Midwest Dental supports your traditional private practice allowing you the freedom to focus on your patients and clinical skills. We offer a variety of programs that cater to your individual career goals, including our partner doctor, profit sharing and advanced learning and mentoring programs. Our generous compensation includes a full benefit package and unlimited internal continuing education. For more information, please contact Derek Lindholm at 715.577.4551 or email [dlindholm@midwest-dental.com](mailto:dlindholm@midwest-dental.com). Visit our website at [www.midwest-dental.com](http://www.midwest-dental.com).

**GENERAL DENTIST (ASSOCIATE):** Immediate associate positions available at a Chicago clinic. Great support staff. This is a great opportunity for a clinician who wants to work in a professional environment with well-trained staff. Office hours are 9 a.m. - 7 p.m., with various days during the week available. Candidate must have excellent chair side manner. New grads welcome, Spanish speaking preferred however not required. Please forward your resume/CV for consideration to [dentaljobs123@gmail.com](mailto:dentaljobs123@gmail.com).

**DENTAL DREAMS:** Earn \$230,000/year on average plus benefits while providing general family dentistry in a technologically advanced setting. Dental Dreams desires motivated, quality-oriented associate dentists for its offices in Chicago and surrounding suburbs, DC, LA, MA, MD, MI, NM, PA, SC, TX, and VA. New grads encouraged, great place to start your career. We have full-time, part-time, and Saturday only schedules available. Call 312.274.4524, email [dtharp@kosservices.com](mailto:dtharp@kosservices.com), or fax CV to 312.464.9421.

**DEKALB/SYCAMORE ASSOCIATE DENTIST:** Full-time to take over existing patient load for retiring dentist. Top end, 100% fee-for-service (no networks), private group practice. View our new, state-of-the-art, stand-alone facility at [www.collinsdentalgroup.com](http://www.collinsdentalgroup.com). Email resume to Kelly at [kbuhk@collinsdentalgroup.com](mailto:kbuhk@collinsdentalgroup.com), 815.758.3666.

**ORTHODONTIST NEEDED:** Full-time for busy, well-established, growing fee-for-service office located in northern Illinois. Excellent opportunity to work autonomously in a privately owned group practice environment. Email your CV/resume to [illinoisorthodontist@yahoo.com](mailto:illinoisorthodontist@yahoo.com).

## ASSOCIATE DENTIST EXPANDING DIGITAL DENTAL OFFICE

We are an established, high-tech quality dental practice located in growing Yorkville. We are located in a busy Jewel shopping center, 20 minutes from Naperville. PPO and traditional insurance. Partnership potential for a motivated dentist. Must have at least one year experience. Must be good at molar endo. Need minimum of 20 hours per week commitment (solo). Excellent income potential. Partnership track if person has drive and desire.

Email resume to [dds96@sbcglobal.net](mailto:dds96@sbcglobal.net)

<http://ytdental.com>

## WEBSTER DENTAL CARE SEEKING:

SKOKIE: Cerec-trained dentist  
Thursday to Sunday.

ORAL SURGEON: One day per week.

MUNDELEIN: Orthodontist two days per month, periodontist two days per month.

LaGRANGE PARK: Orthodontist two days per month.

CICERO: Oral surgeon two days per month.

Contact Dr. Steve Rempas at  
[webdental@aol.com](mailto:webdental@aol.com).

## GENERAL DENTIST WANTED

A modern, fully digital and fast-growing practice in northwest suburb is looking for part-time, possible full-time, general dentist.

Please email resume to [dentalvue@gmail.com](mailto:dentalvue@gmail.com)

**PART-TIME ASSOCIATE GENERAL DENTIST** needed for western suburbs of Chicago. Well-established, multi-site group practice with solid patient base needs a professional experienced in all phases of general dentistry. Knowledgeable staff with state-of-the-art equipment. Email CV to [dental2848@gmail.com](mailto:dental2848@gmail.com).

**DENTIST WANTED:** Our family practice is auditioning for a dentist to join our dynamic team. If you want to practice in a state-of-the-art facility with the newest technology and within an environment that is the most fun and friendly you've seen, then we are the group for you. We have four practice locations and offer excellent compensation packages with associateships leading to equity ownership. Don't wait, email us today at [rosenberg@magicdentist.com](mailto:rosenberg@magicdentist.com).

## Looking for a rewarding ASSOCIATESHIP?

Offices in Chicago, south, far north, and west suburbs. Our valued dentists earn on average \$230,000/year with benefits. New grads encouraged. We have full-time, part-time and Saturday-only schedules available.

**CALL: 312.274.4524**

**EMAIL: [dtharp@kosservices.com](mailto:dtharp@kosservices.com)**

**FAX: CV to 312.464.9421**

## Associate Dentist

Northwest suburban dental practice seeking part-time associate dentist. Must have good communication skills and ability to form relationships with patients and team. Excellent dental skills and experience with all aspects of dental care required.

**Please fax cover letter/resume  
847.465.0053, or call 847.465.0800**

## ASSOCIATE WANTED EXCELLENT OPPORTUNITY

Independent and motivated associate wanted for established, modern office in west suburbs.

Fee-for-service/PPO/All Kids.

Well-trained staff. Should be able to perform all aspects of dentistry including extractions and molar endo. Full-time and part-time. High income potential. **Please send your CV to [glenwood10@gmail.com](mailto:glenwood10@gmail.com).**

**PEDIATRIC DENTIST:** Golden opportunity. North suburban, growing practice needs pediatric dentist. Full-time. Excellent opportunity for the right candidate. State-of-the-art offices and excellent staff. Earning potential over \$250,000/year. Email CV and cover letter to [drdental280@hotmail.com](mailto:drdental280@hotmail.com).

**NORTHWEST SUBURBS:** Experienced dentist needed. Please submit resume to [nojgomez@gmail.com](mailto:nojgomez@gmail.com).

**LOOKING FOR PART-TIME GENERAL DENTIST:** Great opportunity at a busy general/multi-specialty PPO office in southwest suburbs. High monthly NP and great working environment with potential to grow into full-time. Three plus years preferred but will consider new grad. Email resume to [dental979@gmail.com](mailto:dental979@gmail.com).



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[bryanabauer@yahoo.com](mailto:bryanabauer@yahoo.com)

**OMFS OR PERIODONTIST NEEDED:** Family general dental office in need of surgeon to do wisdom teeth, hard and soft tissue grafting, etc. Can line up patients on one day to make it productive for you, willing to purchase equipment. Please call 630.803.7772.

**ORAL SURGEON:** Part-time needed for an established dental office in North Shore. Brand new, state-of-the-art practice with the latest technology and full professional staff making it the perfect environment for growth. The practice pays immediately upon your production. Please send resume to [vhdental6945@sbcglobal.net](mailto:vhdental6945@sbcglobal.net).

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**GENERAL DENTIST WANTED:** Full- or part-time to join our multi-site group practice in southeast WI. Fee-for-service practice. State-of-the-art including fully digital equipment, knowledgeable staff and solid patient base will allow the right dentist to smoothly step into this role. Comprehensive benefit package available. Minimum two years experience required to join our dedicated team of professionals. Experienced in all restorative procedures, implant restorations, cosmetic procedures and comfortable with extractions. Must be licensed and credentialed in WI. Great opportunity. Qualified candidates only need apply with CV to [dental2848@gmail.com](mailto:dental2848@gmail.com).

**GENERAL DENTIST NEEDED:** Full- or part-time to join our multi-specialty group practice in Westmont, Hyde Park Chicago and Munster, IN locations. Minimum one year experience required to join our dedicated team of professionals. Candidate should be comfortable with all restorative procedures, implant restorations and cosmetic procedures. Please apply confidentially to [rajan1@aol.com](mailto:rajan1@aol.com).



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**PART-TIME ASSOCIATE GENERAL DENTIST:** Needed for a state-of-the-art practice in Palatine for Wednesdays to start and may add days later. Patient base already established, guaranteed daily minimums, new grads welcome. Please email resume for interview, [newhire1329@gmail.com](mailto:newhire1329@gmail.com).

**GENERAL DENTIST NEEDED:** Northwest suburban dental practice seeking part-time associate dentist. PPO/fee-for-service office (no Medicaid). Excellent dental skills, communication skills and experience with all aspects of dental care required. Two days a week and alternating Saturdays with full-time potential. Please email cover letter and resume to [dentineer@gmail.com](mailto:dentineer@gmail.com).

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**DENTIST WANTED:** We are looking for full-time general dentist to work at Rockford location. Please send your resume to [rabeh0398@yahoo.com](mailto:rabeh0398@yahoo.com) or to 815.227.1057.

**DENTIST NEEDED:** General and cosmetic dental office in the western suburbs of Chicago is seeking an experienced general dentist, interested in becoming a partner. We are looking for an outgoing, personable dentist who is motivated to grow with our busy practice. Please email resume to [1generaldentist@gmail.com](mailto:1generaldentist@gmail.com).

**DENTAL ASSOCIATE:** General dentist needed for Thursdays in our fully digital brand new practice in Grayslake. Hours 10 a.m. - 6 p.m., compensation \$100 per hour. Interested candidates should email CV to [hrdent1@gmail.com](mailto:hrdent1@gmail.com).

**PART-TIME OR FULL-TIME DENTISTS NEEDED** for a Chicago dental office. Convenient location in the city. Base salary or percentage of productivity. Please email resume to [aqel4@msn.com](mailto:aqel4@msn.com).

**ORAL SURGEON /GENERAL DENTIST:** Needed oral surgeon one-two days a month for growing practice in western suburbs. Needed general dentist one-two days a week and two Saturdays a month. Email [smile4us96@gmail.com](mailto:smile4us96@gmail.com).

**BELVIDERE — GENERAL DENTIST:** Our established office in Belvidere needs a full-time general dentist. Great working environment, trained staff, digital X-rays, solid patient base. Great income potential as compensation is based on percentage of production and a guaranteed base salary. True \$250,000 potential. [onesmiledentalpc@yahoo.com](mailto:onesmiledentalpc@yahoo.com).

**PEDODONTIST AND/OR ORTHODONTIST** needed in Plainfield: Great opportunity for specialist to practice in a newly established practice. Get in on the ground floor with unlimited potential. [fidentaljob@yahoo.com](mailto:fidentaljob@yahoo.com).

**GENERAL DENTIST:** Full-time position between Lombard and Addison locations. Practice since 1984. Only seven miles apart. Please call 630.627.5400 or email at [mjain@aol.com](mailto:mjain@aol.com).

**ASSOCIATE DENTIST WANTED:** Immediate opening for an associate to work in one of our three clinics. Excellent commission-based compensation. Experience with Public Aid a plus. Send resume to [sharafats@hotmail.com](mailto:sharafats@hotmail.com).

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**ORTHODONTIST OPPORTUNITY AVAILABLE:** Successful northwest suburbs state-of-the-art clinic. Phenomenal staff support and excellent patient base (Medicaid PPO, fee-for-service) Part-time. Email resume to [artesafamilydental@yahoo.com](mailto:artesafamilydental@yahoo.com).

**ASSOCIATE NEEDED:** Private practitioner of 33 years seeking associate. Beautiful, modern, thriving practice. Four fully equipped state-of-the-art ops. Excellent opportunity with high earnings potential. Buy-out possible. Lovely rural setting in northwest Illinois close to Mississippi and Rock rivers with year round recreation — fishing, hunting, four-wheeling, snowmobiling. 40 minutes to Quad Cities, 90 minutes to Chicago suburbs. Base of 2,800 established, quality patients. Call 815.631.6104.

**SEEKING ASSOCIATE DENTIST:** Modern practice in north Aurora is seeking general dentist for part-time position Tuesday, Friday, Saturday. PPO/fee-for-service practice. New graduates welcome. Email [bzaun@orchardfamilydental.com](mailto:bzaun@orchardfamilydental.com).

**PEDIATRIC DENTIST:** Northwest Indiana. New, beautiful, pediatric private practice seeking the right peds doctor to help with expanding office. Three-five days available. 25 minutes from downtown. Great staff. Email CV to [lynn@karrdds.com](mailto:lynn@karrdds.com).

**ASSOCIATE DENTIST — NAPERVILLE:** We are looking for an exceptional general dentist to join our multi-specialty practice. Candidate must be an outgoing and personable team player. Send resume and references to [jenniferg@wheatlanddental.com](mailto:jenniferg@wheatlanddental.com) or fax 630.388.5364.

**GENERAL DENTIST:** Our growing dental group is looking for a general dentist to join our locations located in South Chicago Heights and Calumet City. We sponsor H1B Visa. Please send resume to [icyangdds@gmail.com](mailto:icyangdds@gmail.com).

**PART-TIME DENTIST NEEDED:** A well-established practice near Chicago west suburbs is looking for a well-trained, motivated dentist to work with fee-for-service/PPO/Medicaid patients for Tuesdays/Thursdays and every other Saturday. Send your resume to [ddsresume1@gmail.com](mailto:ddsresume1@gmail.com).

**PART-TIME GENERAL DENTIST** needed for Tuesdays to start. Comfortable to work with kids, nitrous and extractions. Office in Chicago. New grads welcome. Please send resume to [lincoln@familydentaloflincoln.com](mailto:lincoln@familydentaloflincoln.com).

**GREAT OPPORTUNITY:** Buy/share/rent my great modern office, established 25 years, northwest suburbs (Elgin). Want to bring your own patients, open a satellite? New graduate with also associateship opportunities etc. I am open to ideas. Just contact me, [tangobsas@aol.com](mailto:tangobsas@aol.com).

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**ASSOCIATE DENTIST:** General practice in north side Chicago is in need of part-time general dentist. Multiple days available. Medicare office. Compensation is 40% of daily collection. New graduates welcome. Please contact Youbert at 312.671.3375.

**DENTAL ASSOCIATE:** Full-time or part-time opportunity in a busy, well-established office in Joliet. Earn well over \$225,000/year. Email [jfdental825@gmail.com](mailto:jfdental825@gmail.com), fax 815.726.8613, call 773.742.8471.

**PEDIATRIC DENTIST WANTED:** We are in need of an experienced pediatric dentist who loves what they do. Ortho experience is a plus but not necessary. We are a growing company and have a brand new facility in Glenview with plenty of parking and existing patient base. We are a digital practice with nitrous plumbed in. The position is part-time with an opportunity to join the city location. We are a fee-for-service office with a great patient base and wonderful staff. Compensation is competitive. Please send CV to [yumdds@gmail.com](mailto:yumdds@gmail.com).

**ORTHODONTIST NEEDED** for two, busy offices in northwest suburban offices. Large patient base (Medicaid, PPO, fee-for-service), great staff and friendly work environment. Part-time. Please email resume to [sood@advfamilydentalcare.com](mailto:sood@advfamilydentalcare.com).

**ORAL SURGEON:** Part-time oral surgeon wanted for well-established, state-of-the-art, multi-site group practice in the northwest suburbs of Chicago. Board certified, experienced in all areas of oral and maxillofacial surgery required. Solid referral base and top notch staff in place to assist. Email CV to [dental2848@gmail.com](mailto:dental2848@gmail.com).

**GENERAL DENTIST:** A well-established practice near northern suburbs is looking for a well-trained, motivated dentist to work with fee-for-service/PPO/Medicaid patients. Full-time/part-time. Send your resume to [ajithap2003@gmail.com](mailto:ajithap2003@gmail.com).

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The CDS Dental Careers Forum connects dentists with dental hygienists and assistants

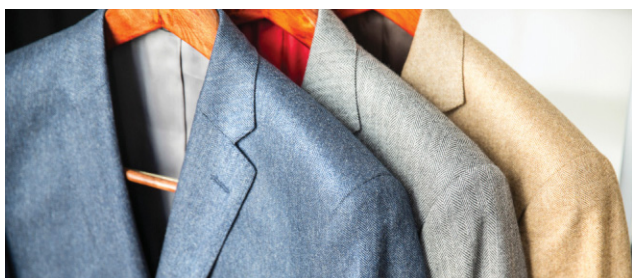
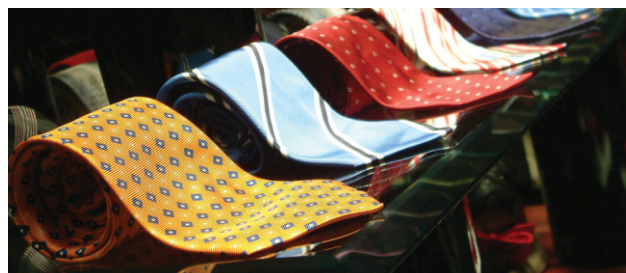
The **Dental Careers Forum** is the place to start your search. CDS offers this online service FREE to member dentists, dental hygienists and dental assistants.

Members may post positions available; dental hygienists and dental assistants seeking jobs may post résumés; and each may browse the other's postings. It is a great way to connect job seekers with job posters.

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# fashion workshop

## FRIDAY FASHION WORKSHOP AND LUNCHEON featuring amy salinger



**Amy Salinger**, nationally recognized fashion maven featured on the Lifetime series *Million Dollar Shoppers*, will present her special workshop designed to provide both women and men with budget-proof style options that fit any age or body type. She will help Midwinter Meeting attendees to better use items in their existing wardrobe and identify sensibly priced additions that can help their style evolve. Attendees will receive a booklet with Ms. Salinger's style tips and advice. Brand yourself with successful style and have more confidence to present yourself.

- Identify your style and develop your current look
- Tips to show off your best assets
- "The Rules" – Dos and Don'ts of Styling & Shopping
- Foundation pieces: Build and make the most of your wardrobe

Register online at [www.cds.org](http://www.cds.org). Tickets may also be available on site on Thursday morning at McCormick Place at the Special Events ticket counter in the Registration Area, Level 3, Concourse, and subject to availability.

### FRIDAY, FEB. 27

- McCormick Place West, W375E
- Doors open at 10:30 a.m.
- Luncheon at 11 – 11:45 a.m.
- Workshop at 11:45 a.m. – 12:45 p.m.
- Question/Answer Session at 12:45 – 1:15 p.m.
- \$65 per ticket, OPEN SEATING

### • EVENT NUMBER: SE2

*Inclusive of workshop and lunch.*

*You must be a registered Midwinter Meeting attendee in order to purchase tickets to this event.*



## FINAL IMPRESSIONS

by Walter F. Lamacki, DDS

Contact Dr. Lamacki at [wlamacki@aol.com](mailto:wlamacki@aol.com).

# So you want to rein in bureaucracy?



**T**his spring the United States Department of Health and Human Services (HHS) promulgated a rule that seeks to require dentists to enroll or opt out of the Medicare Program. Why do I have to enroll in Medicare when Medicare doesn't cover routine dental treatment? A fair enough question, but I don't see a simple answer.

In the past three months, the Illinois State Dental Society has sent emails to all of its members to let us know what to do. I thank them for the help. The October issue of the *Illinois Dental News* reprinted an American Dental Association Q&A on the Medicare situation. Find more information at <https://success.ada.org/en/practice/medicare>.

But no matter how much help you receive from our organizations you still have paperwork to do, thanks to government created by bureaucracy.

More bureaucracy is evident when you look at any state let alone the federal government. The folks who run the country's regulatory agencies seem to believe in waterboarding small businesses and professions, possibly as a pastime. Unfortunately, there are far too many Kafkaesque examples of an unbridled bureaucracy, but this Medicare enrollment regulation should suffice to get your dander up for now.

So what are our societies doing to counteract the bureaucracies' "March to the Sea?"

Nationally, the Council on Governmental Affairs (CGA) and ADPAC advocates for you in Washington, DC. Among many initiatives, they spearheaded a coalition of professional societies and small business groups to pass the bipartisan *Regulatory Flexibility Improvement Act of 2013* that ensures that all federal agencies appropriately consider the impact of their rules on small businesses across America. They petitioned the House of

**Your representatives  
in political action  
have done their part.**

**It's time you  
step up to the plate  
to do yours.**

**Your contribution to  
Dent-IL-PAC and  
ADPAC protect you  
and the public we  
serve.**

Representatives's Small Business Committee to ask HHS to postpone implementation of the Medicare opt in, out rule in order to do a cost-benefit study that is required by law.

The CGA, ADPAC and our professional staff in Washington are an invaluable asset in reining in the more onerous rulings by the alphabet soup regulatory agencies. The bottom line is that bureaucracies live and die based on appropriations doled out by Congress; cut off the head of. . . (you know the rest).

Nearly five years ago, CDS formed a Government Affairs Committee to monitor and influence Cook, DuPage and Lake Counties' law and rule making actions. The results have been noteworthy. Their efforts are part of your CDS dues (which have not risen in 28 years). CDS has contributed \$75,000 annually to Dent-IL-PAC since 2011.

ISDS has had a governmental committee since its inception in 1864. In 1961, it formed the political action committee, Dent-IL-PAC. ISDS-sponsored legislation — which always has a public benefit component — has never been defeated in the Illinois Assembly. The giving levels for Dent-IL-PAC start at \$125, \$50 of which goes to ADPAC. Individual Club levels range from \$250 to \$500, and reaching \$1,500 for spouse and member.

Your representatives in political action have done their part. It's time you step up to the plate to do yours. Your contribution to Dent-IL-PAC and ADPAC protect you and the public we serve. Yet only 28 percent of CDS members have joined a PAC. THAT'S a CRIME. Get involved! At least write a check, as that single piece of paper could help outweigh the reams of bureaucratic forms we are now facing.

Thomas Sowell tells us, "That you will never understand bureaucracies, until you understand that for bureaucrats procedure is everything and outcomes are nothing." ■

# opening session

# MO5AIC

FIVE VOICES. NO INSTRUMENTS.



## MO5AIC: VOCALLY DRIVEN MUSIC

Treat yourself to a very special Midwinter Meeting Opening Session featuring MO5AIC, five voices and no instruments. The five members of MO5AIC create “vocally driven” music, which sonically can hold its own with any full instrumentation. This isn’t just another band. MO5AIC has worked with the likes of Jay Leno, Prince and Tony Bennett. Don’t miss MO5AIC’s interactive and finely tuned performance.

Purchase tickets online at [www.cds.org](http://www.cds.org). Tickets may also be purchased on site Thursday morning at McCormick Place West at the Special Events ticket counter in the Registration Area, Level 3, Concourse, subject to availability.

**THURSDAY, FEB. 26**

- General seating
- Doors open at 5 p.m.
- Program at 5:30 p.m.
- Light food and refreshments presented at the conclusion of the event
- Ballroom (375E) McCormick West
- \$15 per ticket; ticket required for entry
- Event number: SE1



# NEW DENTIST RECEPTION: Socializing & Networking

New dentists (those who have been in practice for 10 years or less) are invited to enjoy cocktails and conversation with your contemporaries during the Midwinter Meeting at the New Dentist Reception. Food will also be served.

Purchase tickets online at [www.cds.org](http://www.cds.org). Tickets may also be purchased on site Thursday morning at McCormick Place West at the Special Events ticket counter in the Registration Area, Level 3, Concourse, subject to availability.

**FRIDAY, FEB. 27**

- Level 2, 270 restaurant, McCormick Place West
- 5 – 6:30 p.m.
- \$15 per ticket advanced registration, \$25 on site
- **EVENT NUMBER: SE5**





# dinner dance



PRESIDENT'S DINNER DANCE, 1932

## 150TH ANNIVERSARY PRESIDENT'S DINNER DANCE



Join CDS President Dr. Susan Becker Doroshow and her husband, William, in celebrating the Sesquicentennial of the Midwinter Meeting at the President's Dinner Dance.

The Hyatt Regency Chicago will provide a perfect setting for exquisite cuisine, and dancing to the music of the High Society Orchestra. It will be a memorable evening and a fitting conclusion to a landmark Midwinter Meeting.

Purchase tickets online at [www.cds.org](http://www.cds.org).

Tickets may also be purchased on site Thursday morning at McCormick Place West at the Special Events ticket counter in the Registration Area, Level 3, Concourse, subject to availability.

**SATURDAY, FEB. 28**

Hyatt Regency Chicago (151 E. Wacker Dr.), Crystal Ballroom, West Tower

Reception: 7-7:30 p.m.

Dinner Seating: 7:30 p.m.

Black Tie Optional

\$115 per ticket, tables of 10 available

**EVENT NUMBER: SE4**

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 **Foundation**

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Founded in 2007, the CDS Foundation is a charitable 501(c)(3) tax-exempt organization through which 100% of all gifts benefit access to care programs and dental education initiatives.