



September/October 2013

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September 25

All Day — Starting at 9 a.m. (CST)

Schedule of presentations

9:15-10:15 a.m.

Kirk Behrendt

Bridging a New Reality for Your Future (Practice Management)

10:30-11:30 a.m.

Richard Sullivan, DDS

Aspects of Implant Dentistry *(sponsored by Nobel Biocare)*

11:45 a.m.-12:45 p.m.

Mary Govoni, CDA, RDH, MBA

10 Things Every Dental Assistant Needs to Know

1-2 p.m.

Doreen Johnson, RDH, MA

Assessing Anesthesia Options for Non-Surgical Periodontal Therapy

(sponsored by Dentsply Professional)

2:15-3:15 p.m.

Anthony Cardoza, DDS

New Advancements in Lasers *(sponsored by Technology 4 Medicine)*

3:30-4:30 p.m.

Sam Weisz, DDS

Social Media Marketing in a Dental Practice

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ASDA to host leadership conference Nov. 15-17

The American Student Dental Association will host its National Leadership Conference Nov. 15-17 in Chicago at the Holiday Inn Chicago Mart Plaza.

The conference is designed to help dental students develop skills not always taught in dental school, including how to be a successful business owner, people manager, public speaker and team motivator.

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- Group discussions about licensure and other issues affecting dentists, how to balance school and life, and strategies to market yourself as a young dentist.
- Networking with other students and leaders within organized dentistry.
- An exhibit fair featuring more than 70 companies showcasing products and services.

Register online before Oct. 1. For details, visit <http://asdanet.org/nlc>.

CDS Officers election set for November 13

The 2014 CDS Election of Officers will be held Wednesday, Nov. 13, during the Regional Meeting at Drury Lane, 100 Drury Lane, Oakbrook Terrace. The nominees are:

- President: Richard Holba
- President-elect: Susan Becker Doroshow
- Secretary: George Zehak
- Vice President: Phillip Fijal
- Treasurer: Louis Imburgia

The Installation of Officers will take place Sunday, Nov. 17, at the Palmer House, 17 E. Monroe St., Chicago. ■

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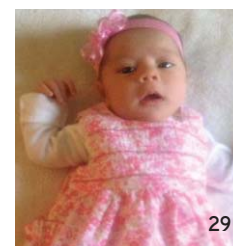
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PRESIDENT'S PERSPECTIVE

by David Fulton Jr., DDS

Write to Dr. Fulton at iamdocrjr@hotmail.com.

Old age. . . lessness

"Youth is full of sport, age's breath is short; youth is nimble, age is lame; youth is hot and bold, age is weak and cold; youth is wild, and age is tame."

— William Shakespeare

If you study Shakespeare, you'll find he seldom has anything good to say about old age and the aging process. In fact, quote after quote depicts the ritual and passage from youth to old age as nothing too wonderful. Perhaps it reflects a sign of the time in which Shakespeare lived; the average life span was about 40.

Dental hygiene was very poor except for the most affluent members of society — and even then most developed severe oral health problems. In fact, it is fair to say that most of Shakespeare's contemporaries left the world as they came into it: without teeth. I think the health issues of the time — oral or others — directly affected his reflections on youth and age.

"A man loves the meat in his youth that he can not endure in his age."

— Much Ado about Nothing

Yes, knowledge and medicine have carried us far from the primitive times that cloaked Elizabethan England. We expect so much more from life as a result. As dental professionals, we have been afforded the opportunity to provide patients beautiful, healthy, functioning dentition right up to the day they leave their earthly bounds.

I just completed an initial new patient exam on a delightful lady who is 90 years young. She told me that 20 years ago, while being both a smoker and a diabetic, she had a conversation with herself. She argued back and forth that day on the merits of giving up certain bad habits in order to extend both the quantity and quality of years she had remaining. In the end she quit smoking, changed her diet and has worked out regularly for the past 20 years. You would never guess her to be a day over 75.

Part of her attraction to this youthful attitude on health was how she cared for her teeth. She never let age become a factor in choosing her treatment plan for her teeth. We as caring professionals should always provide all options in preparing a treatment plan for the elderly. This includes cosmetics and



fixed tooth replacement options such as implants. You would be surprised how many patients thought that, because of age alone, they were not candidates for some of the finest prosthetic options available to them. Agelessness is all about perspective.

I have a friend with whom I am very close. She provides for me a great example of how one defines agelessness. She is 98 years old and I don't think she will live much longer, so I have cherished the time that I

could spend with her this summer.

For years, she helped to watch our sons and has been fortunate to see them grow into the young men they are today. She taught them to be gentle, caring and responsible. She still loves walks and manages to care for herself the best she can. When she was young, she would run for hours and hours; perhaps her attitude on exercise has helped her along her long life's path. She always loved the outdoors and accompanied me on many a hunting trip.

She possesses the ability to look you in the eye and let you know exactly what she is thinking. Although her dental hygiene has slipped, she still has nearly all of her teeth.

Yes, I am speaking of my beloved Labrador, Chloe.

Whether dog or human, good health, good diet and good teeth can go hand-in-hand toward a long life of agelessness. It is a mindset that we can help our patients achieve if they aren't already there. I think Shakespeare surmises it best:

"I always feel happy, you know why? Because I don't expect anything from anyone; expectations always hurt. Life is short. So love your life. Be happy. And keep smiling. Just live for yourself and always remember: Before you speak. . . listen. Before you write. . . think. Before you spend. . . earn. Before you pray. . . forgive. Before you hurt. . . feel. Before you hate. . . love. Before you die. . . live. That's life. . . feel it, live it and enjoy it!"

Well-spoken, William. I think Chloe would agree. ■



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Where is dentistry going?

by Stephanie Sisk

Surveys, reports and forecasts all hint at a shifting, sometimes confusing, landscape for dentistry:

- The outlook for dentists is strong, so say forecasts including that from the U.S. Bureau of Statistics. Between 2010 and 2020, dentistry is expected to grow by some 32,200 jobs, a 21 percent increase.
- Retirements will be on the rise during that time; the average dentist's age today is almost 54, up from 47 in 1990, according to surveys by the American Dental Association (ADA). Though economic uncertainty plays a big role, forecasts show that the number of retirees could exceed the number of graduates entering the profession by nearly 700 each year.
- Enrollment in dental schools is at 20,352, down from a peak of 22,842 in 1981. But the number of schools, both public and private, has grown to 66 from 55 since 2000. There are 2.6 applicants for every opening at dental schools.
- Women in dentistry have increased substantially, to nearly 46 percent for the 2010-11 school year from nearly 37 percent in 1995.
- Education debt load has hit a staggering average of \$180,557 in 2011, up from \$164,000 in 2009 and \$54,550 in 1990, ADA surveys show. Using 2011 constant dollars, that dental school education in 1990 would have cost \$93,882 when average homes cost \$122,000, average U.S. cars were \$14,489 and gas was about \$1.20 a gallon.
- The portion of dentists out of school 10 years or less and in solo practice in 2009 was nearly 46 percent, dramatically down from 67 percent in 1990. The numbers for employee dentists: nearly 28 percent in 2009, more than doubling since 1990 when the number was 13 percent.



DENTAL TRENDS

AVERAGE AGE OF DENTISTS	AVERAGE DENTAL EDUCATION DEBT	% OF DENTISTS IN SOLO PRACTICES	% OF DENTISTS AS EMPLOYEES	% OF WOMEN IN DENTAL SCHOOL
2013: 54 1990: 47	2011: \$180,557 2009: \$164,000 1990: \$54,550	2009: 46 percent 1990: 67 percent	2009: 28 percent 1990: 13 percent	2011: 46 percent 1995: 37 percent

What's next?

With an unsettling gumbo of educational debt load, inexperience and weighty career decisions to make, who can blame new dental school graduates for their apprehension?

Most juggle short- and longer-term plans as associates or even as employees in various flavors of corporate-run businesses before eventually launching their career as solo practitioners.

And yet. . .

Dental operations with different models — large group practices and for-profit, corporate-owned dental service operations like Aspen Dental, Pacific Dental and Heartland Dental Care — continue to notch dramatic growth, though the overall share is still small.

Overwhelmingly, the face of dentistry today is still the solo practitioner. Dental school graduates surveyed by the American Dental Education Association (ADEA) continue to indicate a strong entrepreneurial drive and desire to be self-employed, but academic leaders and others point to a subtle and growing shift among younger dentists interested in choice and lifestyle.

Among students he talks to today, “the gold standard is not their own solo practice,” said Frank Licari, associate dean of academic affairs at Midwestern University’s College of Dental Medicine in Downers Grove.

“I’d agree with that,” seconded Richard Valachovic, president and CEO of Washington, DC-based ADEA, who studies trends among dental students and educators. “People are thinking of options other than the solo practice.”

Both Drs. Licari and Valachovic point to burdens new grads face, like student loan repayment and economic uncertainty and their desire for a stable paycheck and work flexibility as big factors in choosing a direction after school. Other grads feel unprepared to juggle business responsibilities like hiring, billing and scheduling along with the tasks of financing and building a new practice.

Rather than stress the solo practice as the go-to model, “we tell students that you have to find out yourself what you want to do,” Dr. Licari said. “We say that you shouldn’t let other people make you feel like a second-class citizen for the practice decision you choose.”

“The reality is, some grads, given their experience as care providers, are not necessarily also small business own-

profession, where is dentistry headed?

Large group practices, some with and without outside investment, and other provider models are the future, at least according to a 2012 report from global dental product giant Straumann.

There will be a “steady” decrease in the number of solo practices by 2020, Straumann reported, as well as “efforts to boost efficiency and capacity.

“As the cost of equipping and running surgeries increases, single-dentist practices will become less common as practitioners join group practices and chains,” reads its *Vision 2020* report released in May 2012.

Straumann also sees the rise of women in the field, as females overtake males in enrollment. “As this trend continues it is also expected that a growing

Some worry the future of dentistry will follow the footsteps of physicians, who have consolidated into group practices particularly in urban areas, and pharmacists, who have largely disappeared in favor of a retail presence at giants like Target, Walgreens and CVS Pharmacy, where they also sometimes stock store shelves.

ers,” Dr. Valachovic said. Working as an employee seems a more tenable path, at least for the short term, in this generation of dental students, he said.

Still, only 5-10 percent of students choose to be employees. “Yes, it’s a trend,” Dr. Valachovic said, “but nothing substantial.”

And so, what to make of it? As a

proportion of female dentists will work part-time, for family reasons — which in turn will accelerate the trend toward group practices.”

Similarly Deloitte, the U.S. consulting company, has gotten in the act, forecasting dental workforce trends in a report last year that predicted the rise of practice “variations,” “non-traditional

health providers,” and a reboot of “traditional work roles and responsibilities” in dentistry.

To be sure, economic pressures, government policy on health care and education funding changes affect dentistry’s outlook. Add to the debate who can and should be trained to provide dental care (dental therapists), the cost of increasingly expensive digitized dental equipment, and a shift in the attitudes and lifestyle choices of dental students, and the question over dentistry’s future is wide open.

One area that is sure to stay and grow is dental service operations, owned by corporate entities that serve their investors. So-called corporate dentistry has grown dramatically in the last 10 years, to growing scrutiny and criticism.

These companies often tout their abili-

ty to ensure standardized procedures as well as reduce costs through efficiencies.

However, they’ve also suffered black eyes from federal and congressional investigations spotlighting pressure tactics used by a minority of these companies, aimed at patients and doctors to provide unneeded treatment, overbilling

“As the cost of equipping and running surgeries increases, single-dentist practices will become less common as practitioners join group practices and chains.”

schemes, and heated questions over whether licensed dentists are owners and managers of the operations as required by most states.

Some worry the future of dentistry will follow the footsteps of physicians, who have consolidated into group practices particularly in urban areas, and

pharmacists, who have largely disappeared in favor of a retail presence at giants like Target, Walgreens and CVS Pharmacy, where they also sometimes stock store shelves.

“I don’t think dentists are heading down that road,” said Darryl Pendleton, associate dean for student and diversity affairs at the University of Illinois at Chicago College of Dentistry. “Patients are looking for a personal relationship” with their dentist, he said.

“We’ve always had (patients’) respect and expectation” for prevention and wellness care that just isn’t shared in the same way by the revolving door that is a visit to a physician today, added Dr. Valachovic.

Dr. Pendleton agrees that the corporate entities continue to take market share and that some grads choose that

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route. “We’re seeing more and more (students) willing to go the corporate route than four or five years ago.” Those grads work hard, increase their speed, improve their hand skills and pay down their debt with a steady salary for a few years in a safer transition.

“But then they move on,” he said.

For many, the interest in calling their own shots in a solo practice is the irresistible aspiration.

Whatever the eventual goal, said Dr. Valachovic, dental schools should prepare their students to cope with an explosion of information, technology and experiences ahead of them.

Dr. Licari has a similar goal of stressing critical assessment and analytical skills as the foundation for Midwestern students. As business demands and cultural forces evolve, schools and staffs can’t “accurately predict the future over a 30-year career to make traditional instruction useful,” he said. With change inevitable, students are told, “we

can’t give you all the answers.”

“Instead of memorizing facts and techniques,” said Dr. Valachovic, “we need to create students who are critical thinkers and life-long learners.”

“If you’re going to be a contemporary practitioner, and you want efficiencies and technology, you have to bring people together,” he said, citing a growing movement toward collaborative practice.

An example of the dentist-focused collaborative approach is the Minneapolis-area based Park Dental. Starting with two dentists and an idea in 1972, Park Dental has grown to a group of 26 offices. Of the group’s 95 dentists, 60 are owners, with the remaining staff working as associates on an eventual path to ownership. There are no outside investors.

“We are one of the few practices doctor-owned and managed,” explained John Gulon, who has worked at Park Dental for 26 years and currently serves as president.

Park Dental dentists concentrate on patients while the group hires accountants and other personnel to handle business duties, Dr. Gulon explained. The group practice offers professional development, a collaborative spirit, and a laser focus on patient care rather than business issues. He describes Park Dental’s goal of offering a dental home not only for patients but also for its dentists.

“We don’t want swinging doors at our office,” he said.

The script for dentistry’s future is still being written, and the forces that mold it will continue to evolve. A useful game plan for today’s dentist? Flexibility, dedication and careful deliberation. ■

Stephanie Sisk is a veteran reporter and editor who brings two decades of experience in journalism. Read Front Desk, her monthly online column addressing problems dentists and staff members experience in the office, at CDS.org.

Illustration: © Mark Boardman / offset.com

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A Chicago Dental Society

Summer

MEMBERS ENJOY CUBS ROOFTOP AND GREAT AMERICA SPECIAL EVENTS

by Joanna Brown

It was the summer of CDS.

Members and their guests enjoyed two sunny afternoons of family fun and professional camaraderie, organized by the Chicago Dental Society.

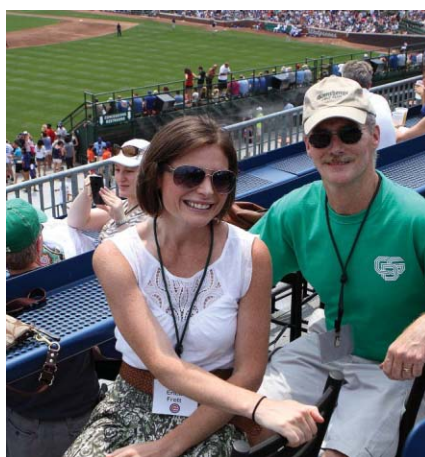
In July, members raced for the rooftop on Waveland Avenue, and cheered for the Cubs in their 4-3 win over the Pittsburgh Pirates. Guests enjoyed barbecue fare and cold drinks, as well as the bird's eye view of the game.

And in August, members trekked north for the thrills of Six Flags Great America. Food hot off the grill, followed by chilly ice cream treats, topped off their picture-perfect day at the park. Members dined together in a private picnic grove, but also sought thrills together at some unofficial take-over times on different rides throughout the day.

CDS president David Fulton Jr. met up with colleagues at both events.

"The members of the Chicago Dental Society had two wonderful opportunities to share in both fun and camaraderie this summer season. Both the Cubs rooftop event and the Great America outing provided ample moments of both to our members," he said. "It was great to see our colleagues and their families outside of the formal settings of dinners and continuing education lectures, which are the usual keys to bringing us all together. All in all, a great success for a summer of fun."

Dr. Fulton encouraged more members — especially his youngest colleagues — to take advantage of the CDS



Special Events in the future.

"I was encouraged to see members of CDS (at the 2013 outings) who I did not recognize. One of the major charges that the Board of Directors brings to our Special Events Committee is to reach

out and involve members who may not otherwise regularly participate in our programs." ■

Great America photos by Tricia Koning.
Rooftop photos by Andrew Campbell





IT'S THE LAW

by John M. Green, DDS, JD

Contact Dr. Green at 312.676.5980 or jgreen@greenlawoffice.net.

© kubais / Shutterstock Images

A dentist's guide to the National Practitioner Data Bank

Congress established the National Practitioner Data Bank (NPDB) in 1986 as part of the *Healthcare Quality Improvement Act*. The Data Bank serves as a flagging system to alert qualified entities — state licensing boards, hospitals, and other healthcare entities involved in either discipline, licensing or credentialing — to search the Data Bank for negative information regarding a healthcare practitioner.

WHO MUST REPORT AND WHAT MUST BE REPORTED?

- Payment made by dental malpractice insurance companies resulting from a written claim, settlement or a jury verdict;
- State dental licensing boards that discipline dentists based on professional competence or conduct;
- Hospitals or other healthcare entities must report dentists who have been subject to discipline (such as revocation of or restrictions on hospital privileges);
- Professional societies must report dentists based on professional competence or conduct adversely affecting membership.

WHAT IS NOT REPORTABLE?

Individual dentists who pay out of personal funds or payments made solely on behalf of a dental corporation are not reportable; a dentist who refunds a patient money for a dental procedure is not required to report such a payment to the NPDB.

WHO HAS ACCESS TO NPDB?

- Individual dentists may self-query;
- State dental licensing boards;

- Hospitals;
- Other healthcare entities involved in either discipline, licensing, credentialing or peer review.

The public does not have access to NPDB.

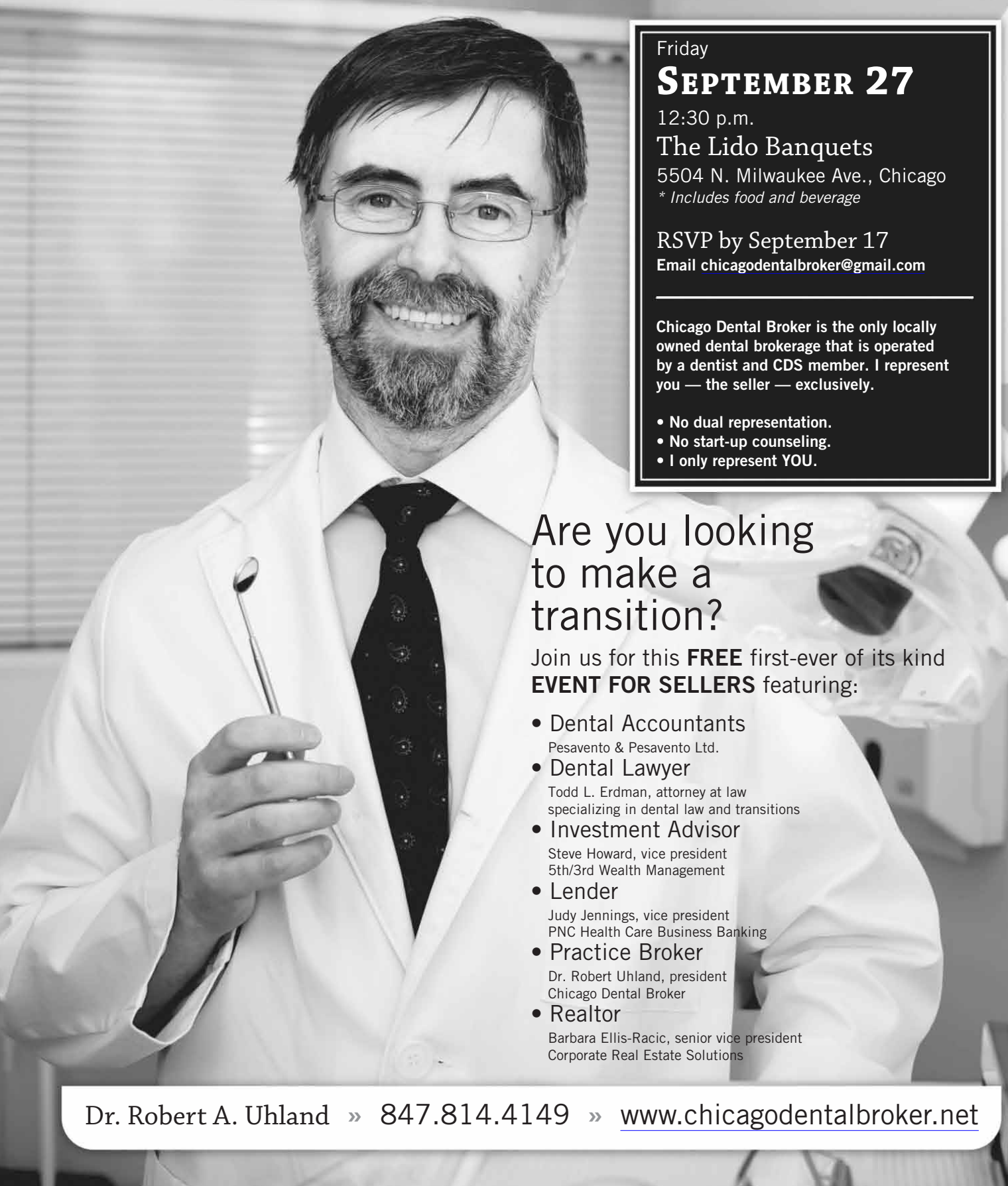
If a dentist is subject to a reportable incident, the dentist is permitted to submit up to a 4,000-character statement that provides his or her side of the story. It is important that a dentist takes advantage of this provision because information in the NPDB will remain in existence for the remainder of the dentist's career. In addition, the NPDB does not expressly equate payment from a malpractice insurance carrier to an actual deviation from the standard of care.

However, having your name listed in the NPDB may have an impact on one's career, especially when applying for hospital privileges or when seeking a dental license in another state. It is exceedingly important for dentists to be aware of what events may result in being reported to the NPDB. ■

Editor's note: The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society.

Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for 20 years. Find more information on Dr. Green at www.greenlawoffice.net.

» » » **Chicago Dental Broker** presents
A DENTAL TRANSITION SYMPOSIUM



Friday

SEPTEMBER 27

12:30 p.m.

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** Includes food and beverage*

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FROM THE GROUND UP

A column about the CDS Foundation.

by Milly Goldstein

For more information, visit www.cdsfound.org

Encourage your employees to give back

A recent column in the *Chicago Tribune* had me doing a little research of my own not long ago, with the most interesting results.

Business columnist Rex Huppke wrote July 22 about the staff at the James Chicago hotel and their employee-funded charity that makes money available to staff members hit by family and medical emergencies. Their goal was to get a lot of people donating a little bit of money, thus creating a big net for colleagues facing dire straits.

The fund has helped people buy plane tickets to visit sick relatives, offset medical expenses, and recover from other day-to-day emergencies.

A spokesperson for the James hotels told Mr. Huppke, “Sometimes it’s not just what you give somebody, but more the atmosphere you create. This is not just a place where you come and do your deeds, it’s a place where you can be a human.”

In addition to the generous gifts the hotel staff has provided, these colleagues are building a tremendous team. Many professionals make efforts to strengthen their workplace teams, but doing so with a philanthropic goal is especially notable.

Everyone benefits. A 2010 survey of 4,582 adults by UnitedHealthcare found that 76 percent of workers who volunteer felt better about their employers because of their organizations’ involvement in volunteer activities. Twenty-one percent of employees said they would not have volunteered if it weren’t for their employers’ encouragement.

The Society of Human Resource Management added that volunteering in the community builds your company’s brand. The business with a philanthropic reputation makes customers feel more confident about its products and services. Philanthropic businesses also attract high caliber candidates for employment and enjoy increased employee retention.

I thought immediately about all the generous dentists and hygienists who volunteer at our CDS Foundation Clinic. And when I queried my colleagues I found that many dental companies encourage philanthropy by employees — often without a formal policy in place.

Delta Dental of Wisconsin is currently developing a policy, but has long encouraged employees to participate in major

events like the Mission of Mercy and Special Olympics without docking them for a day off. They also match employee donations to the United Way.

Whip Mix similarly encourages staff to participate in events like Give Kids a Smile Day at the University of Louisville. They also annually adopt two local homes for company-sponsored “Repair Affair” days. I can only imagine how much laughter and learning goes on there.

Delta Dental of Illinois matches employee donations, too — but they also match volunteer hours with a monetary gift. In 2012 the company “adopted” 15 families in DuPage County to make sure their holidays were special.

The Patterson Companies are committed to charitable causes across all of their regions and industries; they support organizations in oral health, animal health and occupational and physical rehabilitation. They also work company-wide each fall to support breast cancer research. It’s great fun for all involved.

And then there is Henry Schein, which encourages staff to volunteer both individually and through company-sponsored activities. I hear that when they announce plans for a company-sponsored volunteer project, they receive more volunteers than

they can accommodate. This sounds a lot like Midmark Corporation, where they have employee teams for the Relay for Life, March for Babies, World Vision Caregiver Kits build, United Way and Habitat for Humanity.

Team building and philanthropy go hand-in-hand, and I encourage you to find ways to fit them into your own schedule. I’d love to hear about an established dental team “taking over” the CDS Foundation Clinic for an afternoon. If that doesn’t work, spend a few hours stuffing envelopes for your favorite charity or organizing the supply closet at a local clinic.

Many members of the Chicago Dental Society’s Members Group collaborated to memorialize the late Dr. Hannelore Loevy Taschini through their donation to the CDS Foundation. Your office can organize your patients in a food drive to restock your local food pantry or collect school supplies at back-to-school time.

Or, join our team at the CDS Foundation through your service on one of our committees. Through your efforts, everybody wins. ■

Team building and philanthropy go hand-in-hand, and I encourage you to find ways to fit them into your own schedule.

Ms. Goldstein is the chair of the CDS Foundation. She is also the president of Harry J. Bosworth Company, a Skokie-based manufacturer of dental materials.

AN EVENING OF *Wine & Roses*

THURSDAY NOVEMBER 7
 Serving from 5 to 8:30 p.m.

Baker and McKenzie Conference Center
 300 E. Randolph St., 50th Floor, Chicago

Join the Chicago Dental Society Foundation for a special wine tasting and auction to benefit access to care and dental education in Chicagoland.

More than 20 wines will be available to sample. Guests will also enjoy hors d'oeuvres and sweets while they browse the auction table.

Tickets are \$100 per guest.

Purchase your tickets today!

<http://on.cds.org/wineRoses>

Parking is available (\$14) in the Millennium Park Garage, accessible from South Columbus Drive between Monroe and Randolph streets.

Building security requires the names of all guests in advance of the event. Please email the names of all your guests to Carolyn Van Eck, carolyn@cdsfound.org, within 48 hours of purchasing tickets.

Please be prepared to show photo ID when you enter the building.



LEND US A HAND
 Make a donation today!

www.cdsfound.org

 **Foundation**

ACCESS TO CARE

A look at challenges facing our profession.

Dentistry's cancer

by Joanna Brown

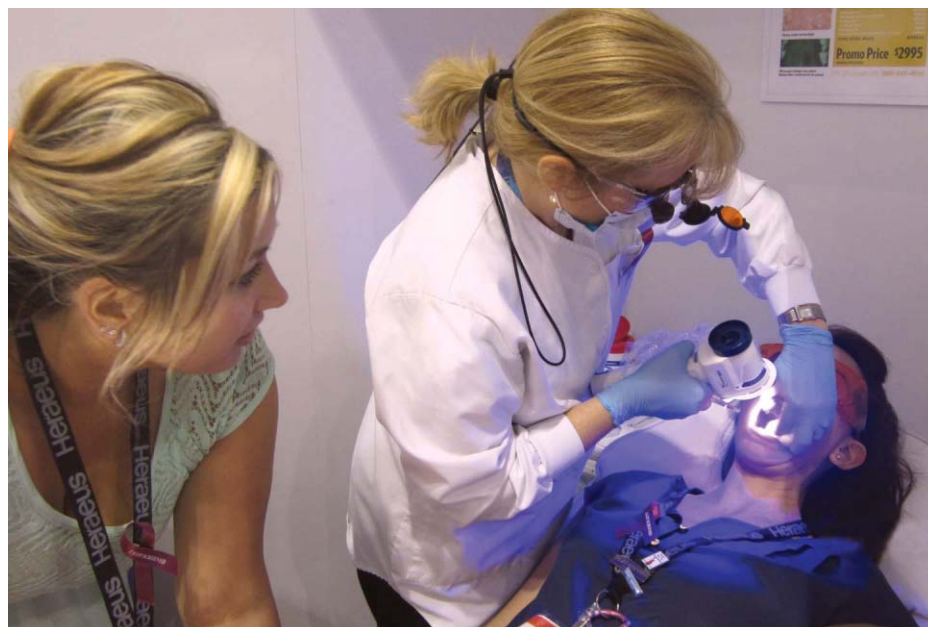
Mount Prospect hygienist Alison Stahl will not be a needle in a haystack. Impassioned by the rate of oral cancer diagnosis — and the pain felt by those who have been diagnosed — Ms. Stahl is working with the Oral Cancer Foundation to educate and screen more Chicagoans.

“This is dentistry’s cancer. This is a cause we should be getting behind,” said Ms. Stahl, who also teaches at Harper College. She’s long been doing oral cancer screenings for the patients she sees at a Glenview dental office, but a speaker who addressed her component of the Illinois Dental Hygienists’ Association in 2011 inspired her to take greater action. Current research shows there is one death every hour attributable to oral cancer, 100 cases are diagnosed each day, and 60 percent of new diagnosis of oral, head and neck cancers are related to HPV (human papilloma virus).

“If we miss a calculus there are some effects and the gums might be red or swollen, but we’ll get it next time. If I miss a lesion, it’s the difference between life and death in five years,” Ms. Stahl explained. “We’re all taught how to do the screenings in school, and there is no excuse not to do them today. It only takes a couple of minutes.”

She even filmed an 8-minute video for working professionals to refresh their skills.

Dentist YiHsiung Huang has done oral cancer screenings in his Westmont practice since 1988, and referred more than one patient to a physician during his summer shifts at the CDS Foundation Clinic in Wheaton. In one case, Dr. Huang



Online resources

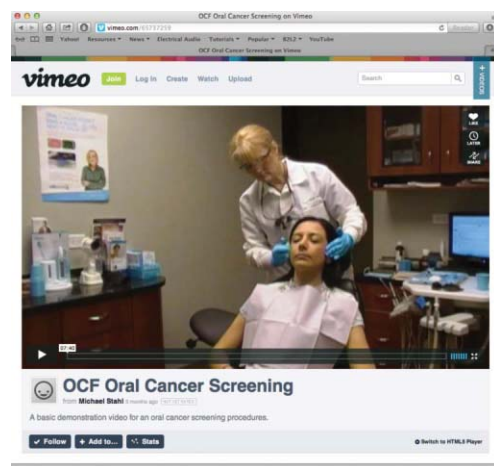
ORAL CANCER SCREENING VIDEO

View the 8-minute video to refresh your skills.

<http://vimeo.com/65737259>

ORAL CANCER FOUNDATION

<http://oralcancerfoundation.org>



detected differences between the right and left sides of the patient’s jawbone.

“We see patients more often than their physicians, so we’re in a good position to do it,” Dr. Huang said of cancer screening. “You can change a person’s life. You might not be able to tell exactly what’s

happening (in the mouth or neck), but you have a sense of what’s normal and not normal and you can tell the patient to seek further treatment.”

Not long after she left that 2011 component meeting, Ms. Stahl connected with the national Oral Cancer Found-

DENTAL DATELINE

Provided by your Chicago Dental Society member dentists.

Know the facts about oral cancer

According to the Oral Cancer Foundation (OCF), 42,000 Americans will be diagnosed with oral or pharyngeal cancer this year and it will cause more than 8,000 deaths.

OCF — a nonprofit whose mission is to contribute to the reduction of suffering, permanent physical damage and disfigurement, and death caused by oral cancer through sponsoring research, increasing public and professional awareness, education and prevention through lifestyle changes — has gathered useful information about oral cancer online. Read on for more important facts about this disease.

WHAT IS ORAL CANCER?

Oral cancer is part of a group of cancers that includes both the head and the neck. Brain cancer is in a category all by itself, and thus is not included. Within the oral cancers, there are several different types, but almost 90 percent are squamous cell carcinomas.

Cancer happens when there are changes or mutations in the genes, which control cell behaviors. A mutated gene can result in cells that grow at uncontrolled rates, cells that are unable to repair DNA damage within themselves, or a cell that refuses to die. It takes more than one mutation to turn a cell cancerous.

These genetic errors can be inherited, caused by viruses or develop as a result of exposure to chemicals or radiation. OCF says that our bodies normally have mechanisms that destroy the abnormal cells, and that researchers are now discovering some of the reasons why this fails to take place and cancer occurs.



© Alexandra Kirilov / Shutterstock Images

Oral cancer may appear as a white or red patch of tissue in the mouth. Or it might be a small indurated ulcer, which looks like a canker sore.

POSSIBLE SIGNS AND SYMPTOMS

Unfortunately, oral cancer in its early stages can be hard to detect because it is painless and physical changes are less obvious. However, your physician and dentist in many cases can see or feel early tissue changes.

Oral cancer may appear as a white or red patch of tissue in the mouth. Or it might be a small ulcer, which looks like a canker sore. If you have a sore in your mouth that does not heal within 14 days, it is important to make an appointment to see a professional.

Other symptoms include:

- A lump or mass that can be felt inside the mouth or neck
- Pain or difficulty swallowing, speaking or chewing

- Any wart-like masses
- Hoarseness that lasts for a long time
- Numbness in the oral/facial region
- Unilateral persistent earache

RISK FACTORS

There are a few factors that can put you at risk for developing oral cancer:

- People over 50 who heavily drink and smoke
- Human papilloma virus (HPV) version 16, which is sexually transmitted, is related to the increased risk in non-smoking patients
- Exposure to UV radiation
- Having a diet low in fruits and vegetables

Find more information on oral cancer online at <http://oralcancerfoundation.org/facts/index.htm>



LEND US A HAND



The CDS Foundation Dental Clinic is now open.

We are looking for volunteer dentists, hygienists and assistants to care for patients, as well as oral surgeons to accept referrals. We also need in-kind donations of supplies and consumables.

Located in Wheaton, the CDS Foundation Dental Clinic offers free basic dental care to uninsured residents of Cook, Lake and DuPage counties whose incomes are at or below 200% of the poverty level. The brand new three-operator clinic is modern and professional. All qualified patients are scheduled ahead of time. All a volunteer needs is the desire to help.

Come in and do what you do best — provide excellent dental care!

To volunteer, please contact the clinic:

Call 630.260.8530

Email CDS.Foundation.Clinic@gmail.com.



Foundation
Dental Clinic

416 E. Roosevelt Rd., Suite 102, Wheaton, IL 60187

@CDS.ORG

A peek at the conversation online

ONLINE COLUMN

<http://on.cds.org/FrontDesk>

by Stephanie Sisk

'They said what?'

A nice online review of your dental practice is a many-splendored thing.

"Look, they like me!" "Wow! This should bring in business!" "Hey, this Internet thing could work to my advantage!"

On the other hand, nothing deflates the day quite like a bad review posted online.

Reactions range from worry to fury, and an overwhelming sense of helplessness. While there's not much to help that wounded feeling, you can ease the sting with some strategic thinking.

First, be proactive about monitoring your online reputation. Consulting firm Modern Dental Practice Marketing (MDPM) advises setting up an email alert — search as Google Alert — for your name as well as your practice's name. You will receive emails whenever your name and other phrases you've identified are used online.

Second, and probably most importantly, take a deep breath and think carefully about your next move.

"If you find a negative online review," recommends MDPM, "the best way to address it is to first post a level-headed reply, backed by facts and steeped in compassion." Hire someone if you can't summon the right language and tone.

Finally, look to replace bad with good. Court positive reviews from satisfied customers, as described last month. Good reviews not only will counterbalance a rogue negative review but will also push down the posting on websites.

Negative reviews are simply part of the online landscape now. With a plan and a cool head, they can be overcome.



OPEN WIDE BLOG

[@cds.org/news/blog](http://cds.org/news/blog)

Ad Council develops spots for National Brush Day

Do you remember the Ad Council? They were responsible for all the Public Service Announcements we remember from childhood:

- "Friends Don't Let Friends Drive Drunk,"
- "A Mind is a Terrible Thing to Waste"
- and, more recently, "I am an American."

The Ad Council has turned its attention to National Brush Day, which will be celebrated Nov. 1. The day after Halloween will be an ideal time to remind parents and children about the importance of good habits for healthy teeth.

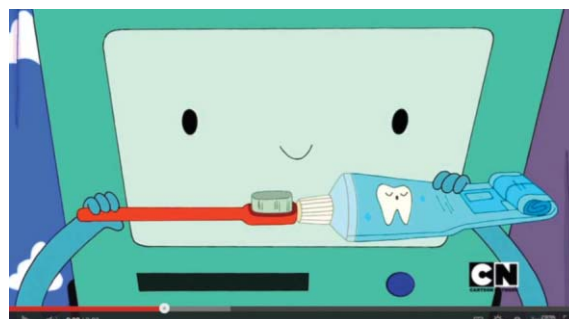
The Ad Council is armed with facts like these:

- Dental decay is the most common chronic childhood disease
- Less than half of children brush their teeth twice a day
- In the United States, oral disease causes kids to miss 51 million school hours and their parents to lose 25 million work hours annually
- Dental decay affects 16.5 million children in the United States.

To combat these trends, the Ad Council is working with the Partnership for Healthy Mouths, Healthy Lives to supply parents with simple ways to improve their children's oral health. They're the same recommendations you give your own patients about how much toothpaste to use and when to start taking a child to the dentist. But they've also built a website.

2min2x.org offers a collection of free, two-minute videos — featuring characters from *Sesame Street*, Cartoon Network and *My Kazoo* — which kids can watch while brushing. The two-minute clips also help parents easily measure the amount of brushing time that is recommended by leading dental health experts.

Find your child's favorite character there today.



2min2x.org offers free videos featuring characters from *Sesame Street*, Cartoon Network and *My Kazoo*.



ON FACEBOOK

[Facebook.com/chicagodentalsociety](https://www.facebook.com/chicagodentalsociety)

Comments, likes and more from social media

August 6

This dentist practices at the airport. What unconventional place would you like to have an office? (We vote for the beach)

19 people like this.

Phil Schefke: A European cruise ship would be nice.

Lady Ruby Bacsil: in every mall in america!!!

Lubna Khadeer: this is cool

Bononia Globalfacecenter: in front of a lake, in between a wood, An office with one directional glass

July 12

We talk a lot about the “art and science of dentistry” around here, but are YOU one of our creative members?

7 people like this.

Becky Cleghorn: I think art and dentistry goes hand in hand. You cannot have one without the other. A good clinician is a good artist!!

June 11

When patients compliment your staff for a job especially well done (maybe they call you or post something on your FB page), how do you acknowledge it?

5 people like this.

Cathy Hoffman: I work for the Department of the Army as a civilian RDH and when a patient (we only see active duty military patients) takes the time to write a compliment about a staff member, the leadership gives us a 15 minute paid time off award. We can save them up and use only 4 of these awards at a time, so no greater than an hour.

Stay connected with Chicago Dental Society

- Like us on *Facebook*
- Follow us on *Twitter*
- Read Stephanie Sisk’s monthly column available exclusively online at CDS.org
- Find out about CDS news and events through our blog — *Open Wide*



TWEETS

[Twitter.com/Chicago_Dental](https://twitter.com/Chicago_Dental)

The dental world in 140 characters or less

August 7 @teresaduncan

Your patients can tell when there’s tension in the office.

Foster an atmosphere of fun and quality care - your patients will appreciate it!

Retweeted by Chicago Dental Soc



August 5 @DrDanSindelar

The American College of Obstetricians & Gynecologists recommends physicians discuss oral health with all patients, <http://ow.ly/nxE8q>

Retweeted by Chicago Dental Soc

July 26 @choucair

Thanks @ChicagosMayor for taking a BOLD step toward lower youth smoking rates. #NoMoreMenthol <http://ow.ly/nkfbH>

Retweeted by Chicago Dental Soc

July 25 @SunstarGUM

The most valuable tooth belonged to Sir Isaac Newton. In 1816 one of his teeth was sold in London for \$3633. The tooth was set in a ring!

Retweeted by Chicago Dental Soc

July 24 @StPeteDentists

#DYK? 1 out of 5 children do not have dental insurance. & #dental problems take almost 51 million school hours each year. #dentistry

Retweeted by Chicago Dental Soc

July 10 @EJacksonDDS

If #Superman has impenetrable skin, wouldn't he be impervious to #cavities and #GumDisease?? ■

Retweeted by Chicago Dental Soc

GOING LOCAL

News from the dental community

A glass of milk after eating sugary cereals may prevent cavities

Washing down sugary breakfast cereal with milk after eating reduces plaque acid levels and may prevent damage to tooth enamel that leads to cavities, according to new research at the University of Illinois at Chicago College of Dentistry.

Dry ready-to-eat, sugar-added cereals combine refined sugar and starch. When those carbohydrates are consumed, bacteria in the dental plaque on tooth surfaces produce acids, said Christine Wu, professor of pediatric dentistry and director of cariology, who served as principal investigator of the study. The research was published in the July issue of the *Journal of The American Dental Association*.

Reports have shown that eating carbohydrates four times daily, or in quantities greater than 60 grams per person per day, increases the risk of cavities.

The new study, performed by Dr. Wu's former graduate student Shilpa Naval, involved 20 adults eating 20 grams of dry Froot Loops cereal, then drinking different beverages: whole milk, 100 percent apple juice or tap water.

Plaque pH, or acidity, was measured with a touch micro-electrode between the pre-molar teeth before eating; at two and five minutes after eating;



© Craig Wactor / Shutterstock Images

and then two to 30 minutes after drinking a liquid.

The pH in plaque dropped rapidly after consuming cereal alone, and remained acidic at pH 5.83 at 30 minutes. A pH below 7 is acidic; a pH greater than 7 is basic. Pure water has a pH close to 7.

Participants who drank milk after eating sugary cereal showed the highest pH rise, from 5.75 to 6.48 at 30 minutes. Those who drank apple juice remained at pH 5.84 at 30 minutes, while water raised the pH to 6.02. Fruit juices are considered healthy food choices, but the added sugar can be a risk to dental health, Dr. Wu said.

"Our study results show that only milk was able to reduce acidity of dental plaque resulting from consuming sugary Froot Loops," said Dr. Naval, who is currently a fellow at the Centers

for Disease Control and Prevention in Atlanta. "We believe that milk helped mitigate the damaging effect of fermentable carbohydrate and overcome the previously lowered plaque pH."

Milk, with a pH ranging from 6.4 to 6.7, is considered to be a functional food that fights cavities because it promotes tooth remineralization and inhibits the growth of plaque, Dr. Wu said.

Dr. Wu says most consumers think that since milk is considered to be cavity-fighting, acid production by plaque bacteria can be minimized by mixing it with cereal. However, in an unpublished study in her lab, it was discovered that the combination of Froot Loops and milk became syrupy.

Eating cereal combined with milk lowered plaque

pH to levels similar to that obtained after rinsing with a 10 percent sugar solution.

Eating sugar-added cereal with milk, followed by drinking fruit juice is thus a highly cavity-causing combination, Dr. Wu said.

Diet plays an important role in oral health, Dr. Wu said. Studies of food intake and cavities have focused mainly on the sugar, or carbohydrate, content. Fewer studies have looked at how combinations of food, and the order in which they are eaten, may help fight cavities.

"Results from a previous study suggested that the last food item consumed exerts the greatest influence on subsequent plaque pH," she said. For example, eating cheese after a sugary meal reduces acid production, and consumers can modify their diet in such a way as to prevent the cavity-causing effects of sugary foods."

"If understood and implemented properly, food sequencing can be used as a public health educational tool to maintain and preserve good oral health," said Dr. Naval.

Other contributors included Anne Koerber, Larry Salzman, Indru Punwani and Bradford Johnson, all of the dentistry faculty at UIC. The research was supported by the college's pediatric dentistry department.

Ana Bedran-Russo elected 2013 DMG president

Ana Bedran-Russo, associate professor of restorative dentistry at the University of Illinois at Chicago College of Dentistry, has been elected president of the International Association for Dental Research (IADR) Dental Materials Group (DMG) for 2013-14.

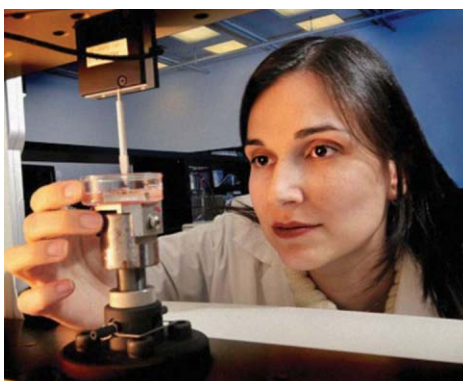
“As president, I’ll oversee all the DMG organization for the IADR and AADR meetings.” Dr. Bedran-Russo said. “That includes selection of reviewers for abstract review, and sponsoring and co-sponsoring scientific programs. Between the IADR and AADR events we are planning to organize 18 lunch and learning sessions, five-to-six symposia, and two workshops.

“Also, I’ll assist in the process of selecting recipients of two awards sponsored by the DMG group — the Peyton-Skinner Award for Clinical Research and the Ryge-Mahler Award for Innovation in Dental Materials, as well as the IADR Souder Award,” she said.

Dr. Bedran-Russo noted she hopes to “continue the intensive work of past DMG presidents in actively participating in the DMG-related scientific and social events for the AADR and IADR meetings, and to continue to advocate for the group to the IADR/AAADR leaders.

“During this year we will also review the scientific group bylaws and work on a student research sub-organization within the DMG,” she explained. “This is important because there are so many students presenting and attending DMG-related activities.”

With more than 2,000 members, the DMG is the largest IADR scientific group and represents 25 percent of all the scientific abstracts accepted and presented yearly.



Ana Bedran-Russo

UIC’s James Buckman installed as AES president

James Buckman, professor of restorative dentistry at the University of Illinois at Chicago College of Dentistry, is serving as president of the American Equilibration Society (AES) for 2013. His one-year term began when he was installed at the society’s annual meeting in February.

The AES was founded in 1955 and is among the largest organizations in the world that deals with diagnosis and treatments of diseases of dental occlusion and disorders of the temporomandibular joint and its associated muscles.

Dr. Buckman has been a member of AES for about 27 years.

“During my term as president,” Dr. Buckman said, “I would like to update our procedural guidelines and, with the assistance of our past-president, develop a new leadership program. Externally, I would like to promote AES within the dental profession.” ■



James Buckman

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SNAP SHOTS

Profiles of people in our profession



Lawrence Muller finds there is no place to go but up

by Rachel Azark

In 1963, *National Geographic* published an article on the first Americans to summit Mount Everest. Lawrence Muller, then age 11, read the article and felt a strange desire to climb mountains one day. Sixty years later, this 1987 graduate of the University of Illinois at Chicago College of Dentistry said that “somehow the bug came back to do it.”

Now a practicing dentist in Woodbridge, VA, Dr. Muller and his wife ventured to Washington’s Mount Rainier National Park in 2010. On their vacation, they saw hikers leaving for treks up Mount Rainier and thought that would be a great next step; their normal hiking and backpacking was getting a little boring.

The two of them researched three services that lead treks up Mount Rainier, and then began their strict training regimen to prepare for the three-day trek.

For six months, Dr. Muller and his wife adhered to a training program that was seven days a week with no breaks. Three days during the week they would

do the StairMaster with a weighted backpack. Alternating days they would do weights and flexibility. And one day per week they would do a local climb for 8-10 miles. Their diets consisted of eating a lot of calories to replenish what they burned off during their training.

This past July, loaded down with mountaineering gear consisting of helmets, harnesses, carabiners, poles, ice axes, boots and crampons, Dr. Muller

and his wife made their way back to Washington. Upon arrival, the guides looked at all of their personal equipment to make sure it was ok for the ascent.

On Day 1 they stayed at Base Camp at 10,000 feet. By Day 2, they reached High Camp at 11,500 feet.

“The most exciting part was ascending a 40-foot vertical ice step,” said Dr. Muller. “It required a great deal of focus, not looking down, a firm grip on the

CDS members reach new heights

Dr. Muller isn’t the only CDS member to set his sights on Mount Rainier. In June 2010, CDS past-president Ian Elliott and current president David Fulton Jr. traveled to Mount Rainier to attempt to summit the mountain, but due to blizzard-like weather conditions turned back at 12,500 feet.

Undeterred, they returned in June 2012 with Michael Durbin, Loren Feldner, Fabian LaTocha and Thomas Schweitzer. This time they reached 12,800 feet before having to turn back due to 50 mph winds and ice-covered snow.

While both climbs coincided with the Pacific Northwest Dental Meeting, there is clearly something about the mental and physical challenge that draws dentists. Dr. Fulton believes that “most dentists are cut from the same mold and want to test themselves constantly.”

On his experience of climbing it twice, Dr. Fulton said, “Some men look up at the majesty of Mount Rainier and stand there in awe and think, ‘what a spectacular mountain.’ I look at it and say, ‘wow, what a spectacular view from the top it will be!’”

rope and the ice ax and making sure your crampons were stuck in the wall.”

But climbing a mountain doesn't come without its scary parts as well. There were three ladders put in place throughout the trek that the group needed to cross to make it over gaping crevasses.

“Everybody is wearing a harness and connected with a rope,” said Dr. Muller. “There is one hand rope at each ladder and the guides advise you not to look down and just concentrate on foot placement. Looking down causes a bit of disorientation.”

On Day 3 (technically still Day 2), the group left their tents at 11 p.m. to begin the summit approach. They approached the summit by 6 a.m. at 14,410 feet.

Upon reaching the summit, Dr. Muller thought the universal, “Wow, this is what it's all about.” And then he asked himself, “Why did I wait so long to do this?”

Dr. Muller said, “The view is hard to describe. You're 5,000-6,000 feet above the clouds. There are adjacent peaks poking through the cloud layer. We only spent 10 minutes up there, as it was 25 degrees with a 35 mph wind. It was very difficult to stay warm.”

They descended the mountain and arrived at the base at 3 p.m. — 16 hours of straight hiking.

“After a 16-hour day, it was the best cheeseburger and beer I'll ever have,” joked Dr. Muller.

The six months of training paid off though, as Dr. Muller was the oldest person in the group and out-climbed some of the people in their 30s.

“(Climbing Mount Rainier) changes your life,” said Dr. Muller.

While Dr. Muller is still in shape from this climb, he plans on tackling Mount Aconcagua in Mendoza, Argentina, next. Aconcagua is the highest mountain in the Western and Southern hemispheres at 22,841 feet. ■

Ms. Azark is the CDS manager of communications.

What's your story?



*Do you have an unusual hobby
or avocation?*

*Do you enjoy a creative outlet
away from dentistry?*

*Do you have an interesting
tale to share?*

Tell us all about it

The CDS Review is looking for members
with a passion outside of dentistry to
feature in our **SNAP SHOTS** section.

Contact Rachel Azark at razark@cds.org
or call 312.836.7323.

The Chicago Dental Society Officers and Directors cordially invite you and your spouse/guest to attend the

Installation of Officers

SUNDAY

November 17

Palmer House • 17 E. Monroe St., Chicago

Reception: 6:15 p.m. | Installation: 7 p.m. | Dessert: 8 p.m.



The 2014 CDS Officer Nominees

President • Richard Holba, DDS
President-elect • Susan Becker Doroshow, DDS
Secretary • George Zehak, DDS
Vice President • Phillip Fijal, DDS
Treasurer • Louis Imburgia, DDS

CDS Election

The election will be held Wednesday, November 13, during the Regional Meeting at the Drury Lane in Oakbrook Terrace.

BRANCH NEWS

News from the home front

Englewood Branch

by Denise Hale, DDS

I can't believe the summer is coming to a close, the kids have gone back to school, and another "dental" year is underway. My husband, Rob, and I made time for a long-needed vacation to Punta Cana in the Dominican Republic. We took our two teenagers hostage!

Lou Antonacci is enjoying his semi-retirement, spending much time with the grand-kids' activities, baby-sitting, and some traveling.

Dorothy and **Bob Unger** celebrated their 64th wedding anniversary, and celebrate their 90th birthdays this year (in August and November).

Sue and **Joe Unger** celebrated their 29th wedding anniversary. Joe was named vice-chair of the Council on Dental Practice at the American Dental Association.



ENGLEWOOD:
(Top) Joe and Sue Unger were in a celebratory mood. They celebrated their 29th anniversary over the summer. They are pictured with Roxanne and John Kozal. John will be installed as the Englewood Branch director in November.

(Left) Brian Karshen was installed as branch president in May. He is pictured with his wife, Kim.

Correspondents

Do you have news that you would like to share with your colleagues? From birth and wedding announcements to the opening of a new office, submit your news and photos to your branch correspondent.

ENGLEWOOD

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708.599.7090, denise.haledds@yahoo.com

KENWOOD/HYDE PARK

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773.238.9777, sthompsondds@sbcglobal.net

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Lindsey Yates
ljkdss@gmail.com

NORTH SUBURBAN

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312.854.0806, nikishajodhan@yahoo.com
Ingrid Schroetter
312.372.7752, ingridschroetter@att.net

NORTHWEST SIDE

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847.253.8501, robert.busan@gmail.com

NORTHWEST SUBURBAN

Maria Fournier
847.255.3374, endo@mjfournier.com

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Kenneth Coffey
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WEST SIDE

Michelle Jennings
708.354.4545, lagrangeperio@yahoo.com
Michael Santucci
815.621.1605, msantucc@uic.edu

WEST SUBURBAN

Alex Figueroa
630.778.7198, alexfigueroamd@gmail.com



Kenwood/Hyde Park Branch by Sherece Thompson, DDS

Congratulations to **Eric Barnes** and **Adrienne Barnes** on the graduation of daughter **Ashley** from the University of Wisconsin Dental School. She is in the orthodontic residence program.

North Suburban Branch

by Nikisha Jodhan, DDS, and Ingrid Schroetter, DDS

Joseph Silberman shared some news about his family: they have three recent graduates!

His oldest son, **Donny**, graduated from Cornell University's School of Architecture and will be working in Manhattan.

Son **Ricky** graduated from Princeton University and will be in Poland next year on a Fulbright scholarship. He plans on attending medical school the following year.

And youngest son **Matthew** graduated high school and will be attending Princeton University in the fall.

Son **Jason** will be a junior at Washington University in St. Louis. Joe says he won't be retiring too soon!



North Side Branch by Lindsey Yates, DDS

Lindsey Yates and her husband, **Michael**, welcomed their first child **Eli Zachary Yates** July 14. **Eli Zachary Yates** was born at 11:13 a.m., weighing in at 7 pounds, 10 ounces, and measuring 20 inches. Everyone is happy and healthy.

Lynse Briney and her husband, **Brent Widler**, welcome another son into this world July 3. **Zackary Donald Widler** joined us at 1:58 am. He was 6 pounds, 1 ounce, and 20 inches long. Their son **Lucas** is excited to be a big brother.

President Profile

Dorothy Anasinski, DDS | NORTH SUBURBAN BRANCH

Education: Dorothy Anasinski

earned her dental degree in 1993 from the Loyola University School of Dentistry. In 1995, she completed her specialty training in periodontics at the Northwestern University Dental School.

Practice: Dr. Anasinski

practices in Niles.

Outside of dentistry, I enjoy:

reading, fitness, gardening, cooking and travel.

My goal for the coming year is: to continue to provide meaningful programs that highlight the careers of our members. Our meetings take place in a beautiful country club with great food, dynamic speakers and educational topics. Attendees engage in dialogue with peers — young and old colleagues — make new friends and enjoy camaraderie.



Dorothy Anasinski (center) with her staff at the time: (L-R) Jolanta Ufnal, Renata Adamiec, Samantha Chou, Dorothy Anasinski (in the middle), Kasia Maryniuk, Anna Lewandowski, Dena Bither and Dagmara Kapustka.

Northwest Side Branch

by Robert Busan, DDS

A summer meeting of the officers of the Northwest Side Branch was held at Affresco in Park Ridge. We look forward to a productive year!

The office of **Richard Stiles** in Des Plaines suffered significant flooding this past spring. Remodeling went remarkably quickly, and was completed in less than a month.

Richard says special thanks go out to **John Kaminski** and **Robert Gordon** for providing temporary office space for Parkside Dental while the office was being remodeled.

Robert Busan and his wife, Alice, welcomed their first child this summer, a boy named Finneus. He weighed 7 pounds, 15 ounces and was 22 1/2 inches long.



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President Profile

Brett Gilbert, DDS | NORTHWEST SIDE BRANCH

Education: Brett Gilbert earned his dental degree in 2001 from the University of Maryland School of Dentistry. He earned his certificate in endodontics in 2003.

Family and Practice:

Dr. Gilbert and his wife, Kari, have two daughters: Josie and Carly. Dr. Gilbert practices in Niles.

Outside of dentistry, I enjoy:

sports, fitness, music and books.



The Gilberts: Brett, Kari, Carly and Josie.

My goal for the coming year is: to continue to foster the growth of our branch and to encourage our members to participate in meetings and the continuing education program. This year, our program will cover the important clinical topics along with a better understanding of the responsibilities and liabilities of our practice management systems. Our programs will also enlighten members on the benefits and risks of social media in our practices.

Northwest Suburban Branch by Angela Willox, DDS

The Northwest Suburban Branch held its Installation of Officers Night April 9 at the Makray Memorial Golf Club.

We welcomed the following officers for the 2013-2014 term:

- President **Renee Pappas**
- President-elect **Travis Thompson**
- Secretary **Victoria Ursitti**
- Treasurer **Ahmed El-Maghraby**
- Vice President **Joe Baldassano**.

Outgoing branch president **Will Perkinson** was presented with a plaque for his service. We give a special thank you to **Julie Parry** for her hard work and dedication to the branch throughout the year.

Congratulations to **Scott Smoron** and his wife, Katie, on their recent wedding. Scott and Katie, a hygienist, were married May 11.

Scott has also been busy running recently. In April he ran 100 miles at



NORTHWEST SUBURBAN:
Scott and Katie Smoron were married May 11.

the Potawatomi Trail Races, and in July he ran 420 miles over a one-week period. The Illinois South to North Run raised money for Chicago Run, a charity that promotes the health and wellness of Chicago children.

Ahmed El-Maghraby and his wife welcomed triplets! The babies, born in December, were finally able to come home in March and have been keeping Mom and Dad busy ever since! Welcome to little Mohammed, Khaled and Dahlia!

Anjali Talati and **Angie Willox** volunteered with Team Smile and the Chicago Bears to provide dental treatment and preventative care to underprivileged children July 27. The event was held at the Bears' training camp in Bourbonnais, and more than 200 children from Catholic Charities received treatment.

Be sure to check out the schedule for our upcoming branch meetings and plan to join us for some great presentations, discussions, meals and CE!

It has been a great pleasure to relay the branch news to you over the last few years, and I thank you for the privilege. I would like to welcome **Maria Fournier** as our new branch correspondent going forward. Please feel free to submit future branch news to her at endo@mjffournier.com.



South Suburban Branch by Kenneth Coffey, DDS

April 9 was Clinic Night featuring the graduating dental hygiene Class of 2013 from Prairie State College. The class split into groups and gave table clinic presentations concerning oral health conditions.

Megan Ratliff was our featured speaker for Clinic Night. She specializes in periodontology, and gave an outstanding presentation with detailed visuals relating to soft tissue grafting and root coverage.

Also present were Marie Hansel, director of nursing, Dolores Ickis, Barbara Kelly-Gorbitz, and **Phil Schefke**, the newest addition to the Dental Hygiene teaching staff.

Rick Bona will follow in the footsteps of **Ron Waryjas** and **Bernie Murray** when he is installed as president of the Dental Arts Club of Chicago Oct. 5.

The installation and dinner will be at the Olympia Fields Country Club and will also include the installation of **Bob Moll** as president-elect. If interested in attending, contact Rick for info or consult the Dental Arts Club website.

Rick Bona is proud to announce the marriage of his daughter, Maureen, and the birth of his grandson to his son and daughter-in-law, Andrea.

Additionally, Rick volunteered with **Ron Testa** at a Team Smile event at the Bears' training camp. They monitored UIC students providing sealants and restorative dentistry at a health fair supported by Bear Care.



NORTHWEST SUBURBAN:
(Top) The Northwest Suburban Branch officers were installed in May. Pictured (L-R) are Joe Baldassano, vice president; Victoria Ursitti, secretary; Travis Thompson, president-elect; and Renee Pappas, president.

(Left) Pediatric dentists Angie Willox, Mira Albert and Anjali Talati volunteered with Team Smile and the Chicago Bears to provide treatment to underserved children during training camp July 27 in Bourbonnais.



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Zak Messieha, DDS
Dentist Anesthesiologist



SOUTH SUBURBAN: (Top) The dental hygiene Class of 2013 from Prairie State College. (Left) Staff members from Clinic Night at Prairie State College (L-R): Carol Braun, Sue Biegel, Marie Hansel, Dolores Ickis, Barbara Kelly-Gorbitz and Phil Schefke, the newest addition to the Dental Hygiene teaching staff. (Right) Amber Wishnevski is proud to announce the birth of her first child, Harper Kate.

Amber Wishnevski and her husband, Shaun, welcomed their first child, Harper Kate, April 28. Amber works at the Palos Hills branch of Performance Dental Care with **Warren Fatland**.

West Side Branch
by Michelle Jennings, DDS, and Michael Santucci, DDS

The West Siders did some traveling this year — and the place to be Italy.

In April, Barb and **Mike Santucci** spent a week in Italy, first visiting a group of

five cities called the Cinque Terre. They hiked between each city and at the end of the day enjoyed a meal and a bottle of wine. Assisi was the last city on the list, where they stayed in a convent for two days. The nuns can really cook.

In May, **Michelle Jennings** celebrated her 50th birthday in Italy. She spent a week in Rome taking in all the sights; included was an audience with Pope Francis! The food was fantastic — not to mention the gelato. From Rome she travelled to Sorrento, with day trips to Pompeii and Capri. There she indulged in more wonderful food, gelato and home-

made limoncello. But all good things must come to an end. . . Maybe a return trip in the future would be in order.

Dick Perry had a busy summer, starting with travel to Boston to attend the graduation of his grandson Andrew from Boston College. Andrew will be returning to complete work on his Masters degree in Education. Dick and wife Eleanor also traveled to Toronto to attend the North American Festival of Wales and explore that wonderful city over the Labor Day weekend. After all of the traveling, Ellie and Dick quietly celebrated their 47th wedding anniversary by revis-



WEST SIDE: Michelle Jennings celebrated her birthday with a trip to Rome.

iting some of their nearby favorite places.

George Zehak attended the AGD Annual session in Nashville as a delegate in June, and vacationed with his daughter, Natalie, and son, Connor, in Savannah, GA, in July. He really enjoyed his summer.

On July 12 **Mike Tauber** swam over a mile in the morning, went to the office to mount casts, then home to mow the lawn. To celebrate the triathlon he went to Madison for drinking and dancing. Great job Mike, what was your time?

West Suburban Branch

by Alex Figueroa, DDS

Raj Puri, his wife, Shannon, and 4-year-old son, Shawn, are pleased to announce the latest addition to the family with the birth of Lilly Annika Puri.

Gregory L. Lane is proud of son Gregory D. Lane, who graduated from Tufts University School of Dental Medicine in May. They were joined at the ceremony by Gregory D. Lane's wife, Lauren Price, a 2012 graduate.

Douglas Chang and his family were fortunate to have his 98-year-old grandfather visit for the summer from Hong Kong. Doug's grandfather was in good health and thankful to stay with Doug's parents, **Barbara Chang** and her husband, Bill, as

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WEST SUBURBAN:
(Top left) Lilly Annika Puri.

(Above) Douglas Chang and his family welcomed his 98-year-old grandfather from Hong Kong for the summer.

(Bottom left) Gregory L. Lane, Lauren Price and Gregory D. Lane at the Tufts University School of Dental Medicine graduation.

their house was much more quiet.

Derrick Williamson was installed as president by **John Gerding** May 14 at the Cooper's Hawk Winery. All in attendance were treated to good food, good wine and a funny magic show by Dennis DeBondt. ■

President Profile

Derrick Williamson, DDS, MS
WEST SUBURBAN BRANCH

Education: Derrick Williamson earned his dental degree in 1985 from the Howard University College of Dentistry. He went on to complete certification in prosthodontics and earned a Master of Science degree in 2003 from the University of Iowa College of Dentistry.

Family and Practice: Dr. Williamson and his wife, Linda Ricks-Williamson, have two sons: Derrick and Justin. Dr. Williamson practices in Naperville.

Outside of dentistry, I enjoy: exercising, photography, reading and travel.

My goal for the coming year is: first and foremost, I would like to acknowledge my current board and past presidents for their contributions. Working with them created a smooth transition to president for me. It has been a pleasure working with a dedicated group



Derrick Williamson, Linda Ricks-Williamson, Derrick Brandon Williamson and Justin Williamson.

of people. I thank them personally for all their support. My primary goals are to increase enrollment of new members, focusing on young dentists and/or recent graduates, and to present clinically relevant lectures. My plans are to establish a mentoring relationship for new dentists with established dentists. I will feature faculty members from the dental schools at the University of Iowa and University of Illinois presenting lectures that are current and evidence-based. There will also be a lecture on the new healthcare law's impact on our profession.

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Applicants

Al-Aish, Sandy

Case Western Reserve University,
2008
4830 N. Pulaski Rd., Chicago
Northwest Side Branch

Alexander, Jada

MeHarry Medical College, 1984
1634 E. 53rd St., Chicago
Kenwood/Hyde Park Branch

Bennett, Michael

Marquette University, 2012
2717 35th St., Oak Brook
West Suburban Branch

Cheethirala, Vijaya

Boston University, 2011
4445 N. Pulaski Rd., Chicago
Northwest Side Branch

Cheng, Michael

University of Illinois, 2012
1275 Butterfield Rd., Wheaton
West Suburban Branch

Cudney, Nicholas

University of Michigan, 2007
7400 W. College Dr., Palos Heights
South Suburban Branch

Dave, Abdul

University of Detroit Mercy, 2012
15 W. Fullerton Ave.
Glendale Heights
West Suburban Branch

Daye, Jazmine

University of Illinois, 2013
1521 Brummel St., Evanston
North Side Branch

Gan, Yu

University of Nevada, 2011
1255 S. State St., Chicago
Kenwood/Hyde Park Branch

Gibbs, Jessica

University of Illinois, 2013
6020 Oakwood Dr., Lisle
West Suburban Branch

Ha, Martha

University of Southern California,
2013
300 N. Canal St., Chicago
Kenwood/Hyde Park Branch

Jaamour, Najwa

University of Michigan, 2011
6508 W. Archer Ave., Chicago
Englewood Branch

Jabbar, Mohammed

University of Illinois, 2013
5352 N. California Ave., Chicago
North Side Branch

Kerger, Danielle

Creighton University, 2012
9101 S. Cicero Ave., Oak Lawn
Englewood Branch

Lane, Gregory

Tufts University, 2013
940 W. Army Trail Rd.
Carol Stream
West Suburban Branch

Latif, Hussein

Southern Illinois University, 2013
15930 75th Ct., Tinley Park
South Suburban Branch

Padron, Fernando

Nova Southeastern University, 2012
4905 Old Orchard Rd., Skokie
North Side Branch

Pang, Ruoyu

University of Illinois, 2013
340 S. Austin Blvd., Oak Park
West Side Branch

Pham, Virginia

University of California-
San Francisco, 2010
830 W. End Ct., Vernon Hills
North Suburban Branch

Sardhara, Mrugank

University of Michigan, 2013
2555 Victor Ave., Glenview
West Suburban Branch

Sharma, Anuj

University of Colorado, 2012
3210 W. 63rd St., Chicago
Englewood Branch

Shinozaki, Kent

University of the Pacific, 2004
304 E. Rand Rd., Arlington Heights
Northwest Suburban Branch

Tchinibekova, Zarina

University of Michigan, 2013
6560 W. Diversey Ave., Chicago
West Side Branch

Tincher, Monika

University of California-
Los Angeles, 2013
121 W. Wing St., Arlington Heights
Northwest Suburban Branch

Deceased members

Masters, Charles

University of Illinois, 1953
1766 Peregrine Point Dr.
Sarasota, FL
North Suburban Branch
Died July 10.



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September

18: Chicago Medical Society

OSHA Training: Bloodborne Pathogens and Beyond. Doubletree By Hilton Hotel, 1909 Spring Rd., Oak Brook. Presented by the Chicago Medical Society in collaboration with the Chicago Dental Society. 10 a.m. - noon. CDS members and their staffs: \$99 per person. Register online at <http://www.cmsdocs.org>. For information, call 312.670.2550, ext. 338.

10: North Side Branch

Matthew Sorrentino, MD: Your Heart and Your Health: What You Can Do For You and Your Patients. McCormick and Schmick's Restaurant, Old Orchard Mall, Skokie. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. For information, contact Agata Skiba, 773.294.3869 or atward2@uic.edu.

10: West Side Branch

Constantine Politis, DDS: Esthetic Surgical Periodontics and Your Practice. Barclay's American Grille at the Carleton of Oak Park, 1110 Pleasant St., Oak Park. Cocktails: 6:15 p.m., Dinner and Program: 7 p.m. For information, contact Shafa Amir-soltani, 708.383.3377 or shafa92@msn.com.

October

1: Northwest Side Branch

Brett Gilbert, DDS: Current Endodontic Topics. Rosewood Restaurant, 9421 W. Higgins Rd., Rosemont. Cocktails: 6:30 p.m., Dinner: 7 p.m., Program: 8 p.m. For information, contact Richard Stiles, 847.299.4811 or rstiles@gmail.com.

1: Kenwood/Hyde Park Branch

Tim Brasic, MBA: Latest Advancements in Restorative Dentistry. Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m., Dinner: 7 p.m., Program: 8 p.m. For information, contact Jason Grinter, 773.369.5428 or jgrinter@gmail.com.

8: Englewood Branch

Staff and Vendor Night. Ridge Country Club, 10522 S. California Ave., Chicago. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:30 p.m. For information, contact Andrew Moormann, 630.850.7799 or andrew.moormann@yahoo.com.

8: North Suburban Branch

Shawne Duperon, 6-time Emmy Award winner: Marketing Mastery: "What Are You Broadcasting?" Networking — Traditional and Social Media. Green Acres Country Club, 916 Dundee Rd., Northbrook. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:45 p.m. For information, contact Michael Gaynor, 847.446.6200 or mkgaynor@sbcglobal.net.

8: Northwest Suburban Branch

Dave Marsh and state legislators: Legislative Night. European Crystal Banquets, 519 W. Algonquin Rd., Arlington Heights. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:45 p.m. For information, contact Joseph Baldassano, 847.359.6979 or baldassano-endo@att.net.

8: South Suburban Branch

Kerry Voit, DDS: Rapid Graftless Reconstruction of the Edentulous Arch. Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. For information, contact Thomas Sarna, 708.423.5990 or thomasasarna@gmail.com.

8: West Side Branch

Steven Jesser, JD: Do Not Sign Any Agreement Unless You Fully Comprehend All Its Language. Barclay's American Grille at the Carleton of Oak Park, 1110 Pleasant St., Oak Park. Cocktails: 6:15 p.m., Dinner and Program: 7 p.m. For information, contact Shafa Amir-soltani, 708.383.3377 or shafa92@msn.com.

8: West Suburban Branch

David Gratton, DDS, MS: The Virtual Restorative Patient: Are You Impressed Yet? Maggiano's Little Italy, 1847 Freedom Dr., Naperville. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:45 p.m. For information, contact Mary Ann Hollis, 630.627.4680 or ddshollis@comcast.net.

11: Chicago Medical Society

OSHA Training: Bloodborne Pathogens and Beyond. Chicago Downtown Marriott, 540 N. Michigan Ave., Chicago. Presented by the Chicago Medical Society in collaboration with the Chicago Dental Society. 10 a.m. - noon. CDS members and their staffs: \$99 per person. Register online at <http://www.cmsdocs.org>. For information, call 312.670.2550, ext. 338.

Study clubs

Central Lake County Dental Study Club

Meets third Tuesday of every month at noon, January-November, Grandma V's Pancakes, 10 E. Maple Ave., Mundelein. For information, contact Paul Showers, 847.816.3636.

Chicago Aesthetic Masters, a Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. For information, call 312.644.4321 or email smilechicago2@aol.com.

Chicago Dental Study Club

For information, visit www.chicagodentalstudyclub.com or call Forrest Tower, 708.423.0610. Newcomers are free. Please RSVP.

Greater Evanston Dentists Association

Meets first Monday of every month, noon-1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. For information, contact Roger Nouneh, 847.475.7754.

Uptown Dental Forum

Meets every Friday, 12:30-2 p.m., Via Veneto Restaurant, 6340 N. Lincoln Ave., Chicago. Academy of General Dentistry sponsorship approved. For information, contact Steven Pearl, 773.262.4544.

Waukegan Dental Study Group

Semi-monthly meeting, noon-2 p.m., Waukegan Ramada, 200 Green Bay Rd., Waukegan. For information, contact Robert Stanuch, 847.336.8080, or Ellis Neiburger, 847.244.0292.



PUBLICIZE YOUR EVENT

Submit your information using our online form at <http://on.cds.org/MyEvent> or fax it to 312.836.7337. CDS provides the free publication of meeting announcements for dental study clubs and other not-for-profit organizations. The publication of such notices is at the sole discretion of CDS. Include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. The editor reserves the right to edit material for space and style.

25: Chicago Medical Society
 OSHA Training: Bloodborne Pathogens and Beyond. Hilton Chicago Oak Lawn, 9333 S. Cicero Ave., Oak lawn. Presented by the Chicago Medical Society in collaboration with the Chicago Dental Society. 10 a.m. - noon. CDS members and their staffs: \$99 per person. Register online at <http://www.cmsdocs.org>. For information, call 312.670.2550, ext. 338.

November

5: Northwest Side Branch
 Bryan Currier, president, Advance Technologies: IT Best Practices. Rosewood Restaurant, 9421 W. Higgins Rd., Rosemont. Cocktails: 6:30 p.m., Dinner: 7 p.m., Program: 8 p.m. For information, contact Richard Stiles, 847.299.4811 or rstiles@gmail.com.

8: Illinois AGD — Chicago Component
 Glenn van As, DMD: Laser Dentistry. Rosewood Restaurant, 9421 W. Higgins Rd., Rosemont. 8 a.m. - 4 p.m. Register online at www.iaqd.org or call William Kisker at 847.918.0001 for course information/registration.

12: Englewood Branch
 Andrea Fox: Web Design and Media Management. Francesca's Vicinato, 12960 S. LaGrange Rd., Palos Park. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:30 p.m. For information, contact Andrew Moormann, 630.850.7799 or andrew.moormann@yahoo.com.

12: Kenwood/Hyde Park Branch
 Bradley Craig, PhD: Restorative Materials: Adhesives Through Nanotechnology. Norman's Bistro, 1001 E. 43rd St., Chicago. Cocktails: 6:30 p.m., Dinner: 7 p.m., Program: 8 p.m. For information, contact Jason Grinter, 773.369.5428 or jgrinter@gmail.com.

12: North Side Branch
 ADA Executive Director Kathleen O'Loughlin and ISDS Executive Director Greg Johnson: Tripartite Night. Petterino's, 150 N. Dearborn St., Chicago. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. For information, contact Agata Skiba, 773.294.3869 or atward2@uic.edu.

November 13 CDS Regional Meeting



William Blatchford, DDS: Ten Steps to Grow Your Practice
 9 a.m.-2:30 p.m.
 Drury Lane, 100 Drury Lane, Oakbrook Terrace

CDS designates Regional Meetings for 5 continuing education credits. Regional Meetings are free to all CDS members and their auxiliaries, as well as dental hygienist members of the Illinois State Dental Society.

A \$250 fee is charged to dentists and their staffs who are not CDS members, which may be applied to membership for the current year. Advance registration is not required, but CDS encourages you to **register online in advance** at <http://on.cds.org/regional>.

ADA CER-P® Continuing Education Recognition Program

CDS is an ADA CER-P Recognized Provider. ADA CER-P is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CER-P does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to ADA CER-P at www.ada.org/cerp.

12: North Suburban Branch
 Andrew Browar, DDS: The Failing Implant: Strategies for Treating Peri-Implantitis. Green Acres Country Club, 916 Dundee Rd., Northbrook. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:45 p.m. For information, contact Michael Gaynor, 847.446.6200 or mkgaynor@sbcglobal.net.

12: Northwest Suburban Branch
 Charles S. Greene, DDS: Changing Concepts: TMDs, Bruxism and Oral Appliances. European Crystal Banquets, 519 W. Algonquin Rd., Arlington Heights. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:45 p.m. For information, contact Joseph Baldassano, 847.359.6979 or baldassano-endo@aatt.net.

12: South Suburban Branch
 Matthew Hallas, DMD: Immediate Implants for Optimal Esthetic Results. Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 8 p.m. For information, contact Thomas Sarna, 708.423.5990 or thomasarna@gmail.com.

12: West Side Branch
 Larry Williams, DDS, and state legislators: Public Health/Legislators Night. Barclay's American Grille at the Carleton of Oak Park, 1110 Pleasant St., Oak Park. Cocktails: 6:15 p.m., Dinner and Program: 7 p.m. For information, contact Shafa Amirsoftani, 708.383.3377 or shafa92@msn.com.

12: West Suburban Branch
 Daniel Pesavento, MBA, FA: How the New Tax and Healthcare Laws Will Impact Our Practices and Lives. Maggiano's Little Italy, 1847 Freedom Dr. Naperville. Cocktails: 6 p.m., Dinner: 7 p.m., Program: 7:45 p.m. For information, contact Mary Ann Hollis, 630.627.4680 or ddshollis@comcast.net.

15: Chicago Medical Society
 OSHA Training: Bloodborne Pathogens and Beyond. Advocate Lutheran General Hospital, 1775 Dempster St., Park Ridge. Presented by the Chicago Medical Society in collaboration with the Chicago Dental Society. 2 - 4 p.m. CDS members and their staffs: \$99 per person. Register online at <http://www.cmsdocs.org>. For information, call 312.670.2550, ext. 338.

CLASSIFIED ADS

Place your ad online at CDS.org

DEADLINES

DecemberNovember 1, 2013
 January/FebruaryDecember 10, 2013
 March/AprilFebruary 3, 2014
 May/JuneApril 10, 2014
 July/AugustJune 10, 2014
 September/OctoberAugust 1, 2014
 NovemberSeptember 1, 2014

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue.

PAYMENT

Advance payment must accompany your ad. **Make checks payable to Chicago Dental Society.**

RATES

Standard Classified: \$95 for the first 30 words plus \$2 for each additional word.

Display Classified: \$115 per column inch. Minimum ad size is one column inch.

Premium Standard Classified: \$105 for the first 30 words plus \$2 per each additional word.

Member discount: CDS members are entitled to a 10% discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.

Changes or edits to ads: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

PRACTICES FOR SALE

Dental practices listed for sale within this section of the *CDS Review* are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

REPLY BOX NUMBERS

For an additional \$30, CDS will issue a confidential reply box number for your ad. These numbers ensure the privacy of our advertisers. All unopened responses are mailed to the advertiser weekly.

Address your replies to CDS Review reply box number ads as follows:

Box Number
Classified Advertising
Chicago Dental Society
401 N. Michigan Ave., Suite 200
Chicago, IL 60611

Although CDS believes that advertisements published in the *CDS Review* are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

For Rent

DENTAL OFFICE FOR RENT NORTHWEST suburb and Chicago: Four dental rooms, each room with X-ray/Digital Pan. Mint condition will rent (one to seven) days a week from 7 a.m. - 8 a.m. Also, with parking up to 600 cars. Also, two locations (Belmont and Central in northwest Chicago with two dental rooms and with X-ray/Digital Pan.) Rent or buy option is open. Call 847.493.9328. Will include front desk within the rent and billing.

BEAUTIFUL MICHIGAN AVENUE DENTAL OFFICE with six operatories overlooking Millennium Park and near transportation. Great for part-time dentist, satellite office, retiring dentist, starting dentist or dentist looking to decrease overhead. ddschicago@live.com.

NAPERVILLE: 2,000 square foot dental suite in a medical/dental office building located next to Edward Hospital. Great location and opportunity to establish a thriving dental practice. Call 630.420.7444.

SPACE FOR SPECIALIST: Brand new, stand alone office building. Premier building in Plainfield with ample parking. Located in an out-parcel of Meijer's with high inherent traffic. Directly facing Route 59 with easy access. Half occupied by a general practice. dentalrentplainfield@yahoo.com.

SUITE AVAILABLE IN AURORA: Far west side, in 12-suite, 20 plus doctor/dental building. This suite is 1,151 square feet and available immediately. The Aurora Dental Arts Building is at 1940 W. Galena Blvd., Aurora. The building is a partnership-owned agreement with all the dentists in the building also participating as owners. Rent is \$2,262/month for this suite. Please contact Dr. J. Pauly for further details and terms at info@paulydental.com.

DENTAL OFFICE SPACE FOR RENT: Perfect for periodontist or oral surgeon. In beautiful 1,300 square foot space with high-referral base in Beverly neighborhood in Chicago. Perfect for periodontist or oral surgeon. Next door to endodontist. Has dental office floor plan. Needs dental plumbing, will give credit for plumbing work. Call 773.998.2341 or email dentalspacerental@gmail.com.

LOOP DENTAL SUITE FOR SUBLEASE

1,600 square feet, highly upgraded, move-in ready dental suite located in the Garland Building. Floor plan and pricing available upon request.

**Valentine Ecker Klutznick
Howard Ecker and Company
312.870.9015
valentine@howardecker.com**

DOWNTOWN WINNETKA PROFESSIONAL Center: Approximately 1,000 square feet. Large shared reception area, three operatories and private office. Excellent satellite office opportunity. Call 847.446.0970.

DENTAL SPACE AVAILABLE FOR SPECIALIZED practice: Great for orthodontist or oral surgeon. General dental practice in same building. Three plumbed operatories, lab, sterilization area, panoramic X-ray space, natural light in offices. 5127 W. Devon. Call 312.350.0501 or email aimee@margolininc.com.

PROFESSIONAL OFFICE SPACE FOR RENT: 5400 N. Milwaukee Avenue, Chicago. Plumbed for prior dental offices (620 to 2,800 square feet). Three existing dental practices in building. Large space amenable to multi-specialty practice. Call Steve at 773.835.8855.

LINDENHURST: 1,100 square foot office space for rent. General dentist looking to rent to specialist in two-office professional building. Waterfront location, ample parking, excellent traffic flow. Very well-maintained. Call for details. Laura McHugh Century 21 Roberts & Andrews, 847.514.1398.

NORTHWEST INDIANA: Fully equipped, four-operatorial dental office available one or more days per week in LaPorte, IN. Ideal for a new dentist or satellite office. Dedicated dental building with three separate practices. Off street parking. One hour from downtown Chicago. staff_infection@frontier.com.

NAPERVILLE ORTHODONTIC OFFICE: 1,360 square feet. In a professional building with four dentists and an orthodontic lab. Walking distance to schools, train, and downtown. This has been an orthodontic office for many years. Great location for an auxillary office. Call 708.610.8606.

Space Sharing

SPACE SHARE — SOUTH ARLINGTON HEIGHTS: Easy access. Free parking. Three ops (two furnished, one plumbed) Great opportunity for start-up or existing practice. Flexible terms. Potential for future associate/partner/buy-out. Owner to emphasize sleep dental medicine. 847.361.8748 or sunshinedental@att.net.

SPACE SHARING: North side office in Chicago, Milwaukee and Pulaski area. Street level welcoming for space sharing. Three ops, great for starters. Possible sublease. Contact 847.559.2400.

SPACE SHARING IN CICERO: Modern office on busy street has wing available for sharing with dentist/specialist. Three ops fully built-out with cabinetry. Clinic has digital PAN/Ceph. Email asamee7@hotmail.com. Call 630.670.7770.

BEAUTIFUL, STATE-OF-THE-ART FACILITY in west suburbs: Beautiful, six-chair SOA facility overlooking forest preserve. Turnkey, just bring staff. Fully digital office with lasers, microscopes, Cerec, full lab, N₂O, and surgical operatory equipped for IV sedation. Available Tuesday PM, Wednesdays, Fridays and two Saturdays/month. Ideal for general DDS or specialist. Reply to Box #S0913-D2, *CDS Review*.

DOWNTOWN OAK PARK: Two-operatory office available to share two-three days per week. Flexible terms. Possibly cover during doctor's sabbatical; leading to buy-out. Close to trains, patient parking lot. Option to expand space. Email oakparkdds@gmail.com.

SPACE SHARING/SATELLITE OFFICE: Beautiful downtown GP office with ideal location, six state-of-the-art operatories, 2000+ square feet. Perfect opportunity for suburban practice needing downtown presence, downtown practice wanting to decrease overhead, or specialist/GP starting their own practice. Inquiries: 312.943.4376 or info@startmyownpractice.com.

Positions Wanted

INCREASE PRODUCTIVITY: Make it rain dollar bills, and take your practice to the next level with the addition of a board-certified periodontist. Highly proficient in the art of gum gardening, implant and bone seeding, and wisdom tooth harvesting. Anthony Reganato, google me, enough said. Email perio.tutor@gmail.com.

PANKEY-EDUCATED: MAGD, MBA, GP available to move to your urban or rural, Illinois or Indiana location for association or partnership. Will consider phase-in. Email ep5638@yahoo.com.

Opportunities

PART-TIME EXPERIENCED DENTIST: Heartland Dental Care is seeking affiliate opportunities for an experienced general dentist in the Schaumburg area. If you're an outgoing, positive dentist looking for career satisfaction, continuing education opportunities, and enjoy implant placement, come join the HDC family. For more information on affiliate opportunities in Schaumburg, call 866.903.6426 or email mrjansen@heartlanddentalcare.com.

PEDIATRIC DENTIST needed to join our busy, well-established practice in Glenview. Part-time (Tuesdays and Thursdays). New grads welcome. Please email résumé to allaaverdds@yahoo.com.

GENERAL DENTIST: North side, community-based dental group has position available for personable general dentist with skills and interest in treating oral surgery patients. Very busy practice with excellent earning potential. Please send CV to toothgroup@comcast.net.

GENERAL DENTIST: Family Dental Care. Full- or part-time. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95 percent fee-for-service. No Public Aid. 773.978.7801 (ask for Irene or Laura) or email fdc92@hotmail.com. www.familydentalcare.com

ORTHODONTIST NEEDED for part-time position in a group practice with more than 10 GP offices in the Chicago area. Please contact or email résumé to aqel4@msn.com.

WELL-ESTABLISHED DENTAL CLINIC in Chicago seeks experienced dentist in extractions and root canals. Part-time. If you are available, please call the office at 773.376.2777.

ENDODONTIST NEEDED

Dental Salon is an established group practice with two locations and a large patient base. We need a quality-oriented endodontist to work one-two days in Chicago and one day in Schaumburg per week. Guaranteed to be busy from day one, we pay on production and take care of our specialists.

Apply with this online form: <http://bit.ly/TQqcHP>

GENERAL DENTIST/ORTHODONTIST WANTED

A modern, full digital and fast growing practice in northwest suburb, looking for part-time, possibly full-time general dentist and orthodontist. Email to info@dental-vue.com.

Looking for a rewarding ASSOCIATESHIP?

Offices in Chicago, southwest, far north, and west suburbs. Our valued dentists earn on average \$230,000/year with benefits.

New grads encouraged.

We have full-time, part-time and Saturday-only schedules available.

CALL: 312.274.4524

EMAIL: dtharp@kosservices.com

FAX: CV to 312.944.9499

GENERAL DENTIST

Fee-for-service office

Full-time opening for a GP who is well-versed in all phases of adult dentistry for growing south side high-end restorative practice.

Must possess good communication skills and positive attitude toward work.

Fax résumé to 708.590.0743.

ENDODONTIST OR ENDO RESIDENT NEEDED one day a month at a north side Chicago location. Please email résumé to aqel4@msn.com.

CHICAGO-BASED GROUP PRACTICE has position for enthusiastic, personable individual with IV sedation experience. The ability to grow with a quality-oriented group of general dentists and specialists. Excellent compensation. Please respond to toothgroup@comcast.net.

DENTIST WANTED: Busy, high-end, fee-for-service, downtown Chicago office is looking for a part-time dentist and oral surgeon to join our team. Must be comfortable with implant placement and restoration. Part-time position available in our busy, high-end northwest Indiana dental office. Completely fee-for-service, no HMO/PPO practice with emphasis on the all-on-four procedure and implants. If interested please email résumé to teethforyou@gmail.com. Immediate availability.

DENTAL DREAMS: Earn \$230,000/year on average plus benefits while providing general family dentistry in a technologically advanced setting. Dental Dreams desires motivated, quality-oriented associate dentists for its offices in Chicago and surrounding suburbs, DC, LA, MA, MD, MI, NM, PA, SC, TX, and VA. New grads encouraged, great place to start your career. We have full-time, part-time, and Saturday only schedules available. Call 312.274.4524, email hr@dentaldreams.org, or fax CV to 312.464.9421.

PEDIATRIC DENTIST: Full-time needed for very busy, multi-specialty practice in Naperville. Opportunity to be filled immediately. PPO/fee-for-service office. Mondays 9 a.m. - 7 p.m., Tuesdays 9 a.m. - 7 p.m., Wednesdays 9 a.m. - 5 p.m., Fridays 8 a.m. - 2 p.m., one Saturday a month 8 a.m. - 3 p.m. Digital, state-of-the-art office. New graduates welcome. Health care benefits available. Email résumé to drsud.dds@gmail.com. Visit www.woodlakefamilydental.com.

PART-TIME/FULL-TIME DENTISTS NEEDED for Chicago area dental clinics. Convenient locations from the city. Base salary and percentage of productivity. Good supporting staff. Work comfortably while making \$200,000 annually. Patient base and fairly new dental equipment. For foreign-trained dentists, we can sponsor visa status change and permanent residency. Please email résumé to aqel4@msn.com.

GENERAL DENTIST: Associate wanted at a busy, fee-for-service, southwest suburban Chicago practice. Evening and Saturday hours mandatory. Looking for ambitious, friendly, motivated individual who would like a permanent dental home. Reply to Box J0713-C3, *CDS Review*.

GENERAL/COSMETIC DENTIST: High-tech practice in Glenview seeks full- or part-time dentist with a thrust for learning and in-depth experience with crowns, bridges, endo, veneers, implants, nitrous, Invisalign, etc. Must be available some weekends and evenings. Send résumé to yourfantasticsmile@gmail.com.

EXPERIENCED, PART-TIME DENTIST for Chicago office. Please fax résumé to 630.794.9162.

IMMEDIATE OPPORTUNITY — LAKE IN THE HILLS: Midwest Dental is seeking a full-time dentist to join our long standing, fee-for-service practice. We offer the opportunity to lead your own clinical team while shedding the administrative and financial burdens. Our philosophy of preserving and supporting the traditional private practice setting provides a great work-life balance, excellent compensation and benefits, and unlimited opportunity for professional growth. If you possess a passion for providing quality care and are looking for a rewarding practice opportunity in Lake in the Hills, please contact Derek Lindholm at dlindholm@midwest-dental.com or call 715.577.4551. Visit our website or apply online at www.midwest-dental.com.

PEDIATRIC DENTIST: Seeking new grads and experienced part-time or full-time licensed pediatric dentist to join a well-established pediatric practice that is located in the northwest suburbs of Chicago. We have two locations and we offer a very competitive compensation package. Please send CV and picture to nwlittleteethbigteeth@gmail.com.

ESTABLISHED DENTAL OFFICE looking for a dentist. Please fax résumé to 773.376.2736.

PART-TIME ORAL SURGEON: Heartland Dental Care is seeking affiliate opportunities for an oral surgeon in the Schaumburg area. If you're an outgoing, positive oral surgeon looking for career satisfaction and continuing education opportunities, join the HDC family. For more information on affiliate opportunities in Schaumburg, call 866.903.6426 or email mrjansen@heartlanddentalcare.com.

GENERAL DENTIST: Looking for quality-oriented, friendly, caring general dentist to help our modern, progressive family practice continue to grow. Comprehensive esthetic dentistry with excellent staff in northwest suburbs. Bilingual helpful. Experience and Saturdays/evenings required. Email Dr. Neu at gregneu@neufamilydental.com.

DENTIST WANTED: Our thriving group dental practice is looking for an enthusiastic and motivated general dentist in the northwest suburbs of Chicago. We have some of the newest dental technologies to assist you in providing the highest standard of care and excellent customer service. Compensation is extremely competitive. If you have the skills and desire to lead a team, email your résumé to dental129@gmail.com.

DENTISTS WANTED PART-TIME OR FULL-TIME: (Chicago and suburbs). Gain lots of great experience and increase your speed. We love to teach comprehensive pedo, surgical extractions, etc. to the right associates. Are you confident, willing to learn and not afraid to work? Malpractice paid if full-time. Recent grads and H1 visas welcomed. Offices in Chicago, Franklin Park, Aurora, Joliet, Blue Island. Associates have become partners and we are looking for more. Full timers usually earn \$200,000. Please email résumé to dimitri_h@hotmail.com.

GENERAL DENTIST NEEDED: Seeking a compassionate and motivated general dentist for an established Chicago clinic. Must possess excellent chair-side manner, have patience for children, be able to work independently and offer Saturday hours. This is an excellent opportunity to work with well-trained staff. For consideration, please forward your CV or résumé to dentalexerts2001@gmail.com.

ORTHODONTIST WANTED: Orthodontist wanted for busy orthodontic practice. Full-time or part-time. Easy drive from city, so no terrible commute if you live downtown. Must practice with straight wire method. Twin brackets .022 slot. You will be paid well. Email CV: chicago braces@gmail.com.

PEDIATRIC DENTIST — PALATINE: We are a successful multi-specialty group practice serving the Palatine area for over 50 years, looking to add a pediatric dentist to our practice. We have a 16-operator, free-standing building in a residential area situated near several schools and the train station. Join our five general dentists, orthodontist, and periodontist. Great potential for the right person. Email us at info@plumgrovedental.com or call 847.359.4700 and ask for Deb.

ORAL SURGEON: We have an expanding office and place a high volume of implants. Starting two-three days a week with opportunity to be full-time. We have two locations — one in downtown Chicago and one in northwest Indiana, 30 minutes from Chicago. Email résumé to teethforyou@gmail.com today.

SOUTH SIDE CHICAGO: Outstanding general dentists needed to treat our fee-for-service and PPO patients. Comfortable with endodontics, extractions and all restorative procedures. Our offices are modern and well-appointed with highly trained staff. Three days a week. Recent grads welcome. 30% collections plus bonus. Fax CV to 773.375.9018. Email stonyislanddental@gmail.com.

ASSOCIATE GENERAL DENTIST: Needed full-time in established Arlington Heights family practice. One evening per week and two Saturdays per month required. Fee-for-service and select PPO practice. Beautiful facility with digital radiography. Looking for the right individual that is not only a good dentist, but someone with strong interpersonal skills, computer knowledge, marketing ideas, etc. Email résumé and cover letter to teeth1000@yahoo.com.

GREAT OPPORTUNITY FOR A PEDODONTIST and/or orthodontist to work independently in a state-of-the-art office, located in Plainfield. Build to suit your needs. Unlimited referral potential. Possible buy-in opportunity. ftdentaljob@yahoo.com.

WISCONSIN DENTIST NEEDED: Partners in Care, LLC is expanding in southeastern Wisconsin. We are looking for an associate general dentist for our newest location in Beloit. Established practice in place. Minimum experience of three years required. We offer excellent benefits and a minimum pay guarantee. Please forward résumé/CV to hr@elmhurstdental.com.

GENERAL DENTIST (FULL-TIME/PART-TIME): State-of-the-art practice in near west Chicago suburb seeks motivated candidate. Looking for recent graduate or experienced dentist to perform bridges, crowns, endo, implants, Invisalign and implants. Call 708.749.1844 to inquire.

PART-TIME ORAL SURGEON: Needed for established office in the western suburbs of Chicago. Great opportunity for an energetic, motivated oral surgeon with superior people skills to be part of a dedicated team of dental professionals. Fax résumé to 847.228.4919.

ORTHODONTIST — PART-TIME IN OUR BUSY northwest suburban practice: An excellent opportunity for an orthodontist in our well-established, busy family practice. No HMO, very little PPO participation. Existing patient base includes children and adults. Beautiful, modern office with excellent supportive staff and doctors one day a week and one Saturday a month. Please email CV with cover letter to needortho@gmail.com.

DENTIST: Good with children. Part-time. Please call 773.375.2433.

PART-TIME ASSOCIATE wanted for Loop practice Mondays, Thursdays and Fridays with potential to add Wednesdays. One Saturday a month. Highly progressive office with great team spirit. Please send résumé to christina1921@sbcglobal.net.



OUR PRACTICE IS LOOKING TO GROW!

LOOKING TO RETIRE OR SELL?

Manus would like to talk to you about purchasing your practice. Our goal is to see that you are financially rewarded for all your years of hard work, while simultaneously ensuring a smooth transition for your staff and your patients.

NOT READY TO RETIRE OR SELL?

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CRYSTAL LAKE: General dentist needed Tuesdays with fast growing office. Molar endo two-five years experience a plus. Doctor will earn \$1,000+/day, 32%, 50/50 lab. Newer office \$30,000-\$40,000+, up/month. Buy-in possible, Mondays possible down the road. Also offices in Berwyn and Merrillville, IN. Email cowboy3368@att.net or call Sally the office manager at 847.532.5151. Pedodontist, periodontist, endodontist needed in Crystal Lake, Berwyn, and Merrillville, IN. One-two days a month. Call 815.814.1313. Pedito to do hospital cases too. Merrillville, IN - partnership. Dentist will make \$300,000-\$400,000+ net on 20-25 hour work week. Three-four weeks vacation. Buy-in is \$700,000+/- . We will aid in financing doctor. Please only serious partners and producers need apply. This is a high-paying job in the Chicago area. Way better than any chain.

ORAL SURGEON: Rockford Dental Care, PC is currently looking for a part-time (two days per week) oral-maxillofacial surgeon to join our group practice in northern Illinois. This is an excellent opportunity to join a continually growing practice with an established patient base. Call Carol at 815.397.4280 or email admin@rockforddental.net.

GENERAL DENTIST OPPORTUNITY: Highly successful northwest suburbs, state-of-the-art clinic. Phenomenal staff support and excellent patient base. Part-time. Must be proficient in RCT. Russian speaking a plus. Please call 847.353.8050, email artesafamilydental@yahoo.com.

PART-TIME DENTIST: Flexible days for Chicago office. Please fax to 773.375.9526.

PEDIATRIC DENTIST needed to join our busy west suburban office. Part-time/full-time. Experience preferred but new grads welcome. Nitrous oxide equipment available. Please fax résumé to 630.579.4789 or email metrachicago1@gmail.com.

PEDIATRIC DENTIST: Our large, multi-specialty practice has an opportunity for a pediatric dentist who will provide dental care for infants, children, and adolescence. The pediatric dentist should be comfortable working with young patients and enjoy providing excellent patient care to children in a loving comforting way. The parents in our practice are as equally important and must have a full understanding of the treatment being provided to their child. Part-time to start. Reply to hrdental@aol.com.

PART-TIME GENERAL DENTIST: Located in Belvidere (East of Rockford). Accepts insurance and Kids Care with five operatories. New dental school graduates welcome. If you are interested in observing and start cases with implant and orthodontic patients this associate position is for you. Send résumé to belvideredental@gmail.com.

ORAL SURGEON WANTED: Looking for an oral surgeon to join our established northwest Indiana general practice on a part-time basis. We are a fee-for-service office with excellent facilities and staff. We provide a high quality of care. Oral surgeon would add implants and general oral surgical procedures to our practice. We provide a variety of complex restorative services for our patients. Please contact chicagodds1@gmail.com.

EXCELLENT OPPORTUNITY FOR AN associate dentist to work in our offices in Lakeview and Lincoln Park in Chicago. Modern facility, excellent support staff and great income potential for the right candidate. At least three years private practice experience. Self-motivated, have good communications skills and works efficiently with emphasis on superior dental care. Proficiency in molar RCT, wisdom teeth extractions, implant placement and Invisalign preferred. Please email your résumé and references to ddsopportunity@gmail.com.

GENERAL DENTIST PART-TIME needed in a well-established practice in Plainfield. Latest technologies, beautiful facilities, great staff support. ptdentaljob@yahoo.com.

ORAL SURGEON NEEDED: We are looking for an energetic, highly motivated oral surgeon to accommodate our busy multi-specialty dental practice in our North Shore office. We have a brand new, state-of-the-art, attractive office with the latest technology and full friendly staff making it the perfect environment for growth. The practice pays immediately upon your production. An ideal candidate will be professional, communicative, patient friendly, and caring. Please send résumé to nouria@sbcglobal.net.

GENERAL DENTIST: Our busy office in Belvidere seeks full-time or part-time general dentist. Excellent working environment, trained staff, digital X-rays, extremely high income potential as compensation is based on production. We are looking for a highly motivated, enthusiastic team player to join our team. Foreign trained dentists with a valid Illinois license are welcome to apply. Accepting Medicaid/All Kids/PPO/Fee-for-service. Prodenalpractice@live.com. Fax 630.428.2182.

PEDIATRIC DENTIST NEEDED: Very busy pediatric practice located just east of Rockford. Brand new wing recently added to office. 11 dental units. Fantastic staff. Great opportunity. Call Dr. Andy Malcolm, 815.544.0909.

PART-TIME ASSOCIATE: Immediate position for general practice associate in Lombard for three days. Existing and new patient ready. Buy-in possibilities, Cerec and Periolase technology. Email résumé to picchettidental@sbcglobal.net.

PART-TIME GENERAL DENTIST NEEDED to join our team in Lindenhurst two-three days a week. Must be available evenings, be a team player and be comfortable working on children. Please email résumé to melissa@ariadental.net.

PART-TIME ASSOCIATE NEEDED: Two-three days per week. Excellent compensation. Fee-for-service only. Office located near Cicero and Peterson. Great staff and well-equipped office. Experience preferred, new grads considered reply to 79dental79@gmail.com.

SEEKING ASSOCIATE DENTIST for established Aurora and Elgin practices. Family dentistry environment. Experience or GPR preferred. Flexible days and hours including some evenings. Email résumé to pkddds12@gmail.com.

GENERAL DENTIST: Looking for a part-time associate for a busy practice in Joliet. Diverse patient population. Fee-for-service, PPO, Medicaid and All Kids. Email jfdental825@gmail.com. Fax 815.726.8613.

SEEKING ORTHODONTIST, PERIODONTIST and endodontist: Need specialists for downtown Des Plaines office. Flexible days and hours. Please email lpdentalcenter@gmail.com if interested or call 847.532.8990.

PEDIATRIC DENTIST: Needed for part-time in our Chicago office. Excellent opportunity. Well-established dental practice. New graduates welcome. Email résumé to dentaloffice7011@yahoo.com.

GENERAL DENTISTS AND SPECIALISTS: At Dental Associates, you'll have more reasons to smile. Our well-established Wisconsin group practice is growing again. In our multi-specialty dental centers you don't have to keep up with the day-to-day business tasks, just put all of your focus back on your patients and you will enjoy more of those rewarding moments. We'd love to have you join us. Call Susan Bullen at 800.315.7007 for more information.

IMMEDIATE OPPORTUNITIES: WATSEKA, Decatur: Midwest Dental is seeking dental candidates for practice opportunities in Watseka and Decatur. We offer the opportunity to lead your own clinical team while shedding the administrative and financial burdens. Our philosophy of preserving and supporting the traditional private practice setting provides a great work-life balance, excellent compensation and benefits, and unlimited opportunity for professional growth. If you possess a passion for providing quality care and are looking for a rewarding practice opportunity in any of these communities, please email Derek Lindholm at dlindholm@midwest-dental.com or call 715.577.4551. Visit our website or apply online at www.midwest-dental.com.

IMMEDIATE PART-TIME, TEMPORARY DENTIST wanted for three months with possible permanent position option. Must be experienced, able to multi-task, and a people person. Must be competent in all aspects of dentistry. Fax résumé to 708.895.0757 or email marybethappled@gmail.com.

PEDIATRIC/GENERAL DENTIST needed to join our busy North Shore office to provide quality care to pediatric patients. Experience preferred, but new grads welcome. Fee-for-service, PPO and All Kids. 45% of collections with high daily minimum. Please fax résumé to 847.835.0628 or email mmarjca@aol.com.

DENTIST POSITION: We are looking for a general dentist to join our growing practice in our Des Plaines location. We see patients of all ages and it is very important we find the ideal candidate. Sponsor for HIB and Green Card. icyangdds@yahoo.com.

ENDODONTIST NEEDED: Multi-specialty practice in Roscoe Village seeking endodontist. Position is for one day a week, Tuesday or Wednesday. Current endodontist relocating. PPO and fee-for-service. Contact info@brushinonbelmont.com for more information.


PART-TIME GENERAL DENTIST NEEDED: Looking for part-time general dentist in all digital office. Some private practice experience required. Come work in an organized environment with trained and motivated staff. Learn to work efficiently and satisfy the needs and desires of patients. Improve your clinical as well as practice management skills. Need someone who is able to do/learn rotary molar endo, surgical extractions, implants, and ortho. Please email precision4317@gmail.com or fax 773.579.0412. Income based on production with incentives for efficiency.



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<p>Dr. Farran's One Day Dental MBA Speaker: Howard Farran, DDS, MBA Wednesday, September 11, 2013 8:00 am to 4:00 pm Double Tree Hotel, Oak Brook, IL 7 hours CE</p>	<p>Laser Dentistry! Speaker: Glenn Van As, DDS  Friday, November 8, 2013 8:00 am – 4:00 pm Rosewood Restaurant, Rosemont, IL 7 hours CE</p>
<p>Be Very Afraid... (introduction to modern cariology) Speaker: Brian Novy, DDS Friday, March 14, 2014 8:00 am – 4:00 pm Maggiano's Little Italy, Oak Brook, IL 7 hours CE</p>	<p>Whats Hot and What's Getting Hotter!! Speaker: Howard S. Glazer, DDS Friday, May 16, 2014 8:00 am – 4:00 pm Rosewood Restuarant, Rosemont, IL 7 hours CE</p>



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GENERAL DENTIST: We are a thriving general practice in Arlington Heights. Our office is growing and we need help. This is a great opportunity for someone who loves to treat people. We offer great income potential and a terrific office to excel in dentistry. Saturdays and some evenings are required. Interested dentists should contact Dr. Kics at drkics@westgatedentalcare.net.

DENTAL POSITION AVAILABLE IN KENOSHA, WI: ForwardDental seeks exceptional general dentist in southeast Wisconsin. Competitive compensation, enhanced benefits and ownership opportunity. PPO/Fee-for-service mix with established patient base. Contact kfredrick@amdpi.com.

GENERAL DENTIST NEEDED: Compassionate, motivated part-time general dentist needed for a west suburban clinic. Experience preferred but new grads welcome. Part-time. Please fax résumé to 630.579.4789 or email metrochicago1@gmail.com.

PEDIATRIC DENTIST: Our successful northwestern suburban group practice is looking for a pediatric dentist to join our team. We're looking for someone skilled and motivated. Interested? Please email abigg.pm@gmail.com.

GENERAL DENTAL PRACTICE located in the far northwest suburbs is seeking an associate general dentist to work two-three days per week. Must be a skilled diagnostician, have good interpersonal/case presentation skills, and stay on schedule while working with one hygienist. We offer competitive wages, modern attractive all-digital office, skilled attentive support staff, busy patient schedule. Fee-for-service and PPO insurances accepted. No Medicaid and no DMO. Please email current résumé to bestdentalad@sbcglobal.net. All inquires are confidential and you can feel confident that we are not your current employer.

ENDODONTIST: A large group practice located in western suburbs with multiple locations is looking for an endodontist to work two days a week. Friendly staff, busy schedule and a great income potential. Email résumé to applydds@gmail.com or fax to 630.596.5019.

FULL-TIME DENTIST: Experience preferred. Come work in a small, organized environment with a motivated staff. Looking for a dentist to work efficiently and satisfy the needs of our patients. Must be comfortable to do endo and extractions. Forward résumé to belladental2211@gmail.com.

ENDODONTIC ASSOCIATE OPPORTUNITY: Established and expanding endo practice with two locations in the northwestern suburbs is looking to fill an available associate position. Only latest technology used — all digital, including microscopes and CBCT. Email jzumma@gmail.com.

GENERAL DENTIST: Our successful, growing, multi-location practice in northwest Indiana needs an aggressive part-time associate. We have an excellent staff and an unlimited opportunity for the right person. Recent grads welcome. Send résumé/CV to nwisedationdds@yahoo.com.

PART-TIME DENTIST Arlington Dental Care is looking for aggressive part-time, two-four days per week, associate to work in high-tech office in Arlington Heights to do cosmetic, endo, implants, Cerec and more. We speak Russian, Polish and Ukrainian. Email to alexkletsel@gmail.com.

PART-TIME ASSOCIATE: Looking for a part-time associate for our Lombard location. Endo and extraction experience required. Modern office treating patients of all ages. Email résumé and a brief summary about yourself to gloria@smilemoredental.com.

GENERAL DENTIST NEEDED: Busy, westside Joliet office is looking for a quality and caring dentist. Please fax résumé to 815.725.4269.

PEDIATRIC DENTIST needed to join our multi-specialty group practice in Chicago (part-time) to replace our current pediatric dentist who needs to relocate. New graduates welcome. Interested? Please email sreddy@3020dental.com.

Miscellaneous

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Looking to Purchase

LOOKING TO PURCHASE: Looking for a fee-for-service/PPO office in northwest Indiana or south suburbs of Chicago. Office should be well-established. Existing owner or associates may stay on after transition. Collections above \$500,000. Please email chicagodds1@gmail.com.

For Sale by Owner

NEW DENTAL OFFICE/SATELLITE IN LISLE: Terrific opportunity. Excellent location on main, busy street. Plenty of parking. Makes ideal starter or second office. Three ops, plumbed for four. Collecting \$130,000 plus on 10 hrs/week. Great potential for growth. Please call 847.834.9505.

BUILDING FOR SALE IN OAK PARK AREA: Property has three units. First floor unit was formerly a dental office. Second floor has two units used for rental income. Oak Park is a great suburban location for a dental office. Please call 708.261.6989.

DENTAL OFFICE IN BLOOMINGTON: Great location next to State Farm headquarters. Retiring periodontist with active practice for 35 years, looking for general dentist to take over. Four beautifully designed operatories, great following, low overhead, equipment can be easily updated. One of the most acceptable locations for dental practice in the area. For further details contact Paul Naik at 309.826.2832.

MELROSE PARK PRACTICE FOR SALE: Modern all digital office. Ops two - hygiene, three - doctors, three - un-furnished. Lab, kitchen, office, large reception area, bathroom. General dentistry, 25+ years in same location. szat5@yahoo.com.

WELL-ESTABLISHED DES PLAINES OFFICE for sale: Great opportunity for a new graduate or experienced dentist. Office has three fully equipped operatories, doctors room and reception area. Office has lot of growth potential. \$72,000. Please call 630.935.0268 or email metrochicago1@gmail.com.

ELGIN PRACTICE FOR SALE: Great, modern four-chair rooms, able to expand. 25 year established. Fee-for-service, PPO, no HMO. Ample parking. Four X-ray machines, Panorex. Average \$600,000/year. Sell by owner. tangobsas@aol.com.

NORTH SUBURBAN MULTI-DOCTOR OFFICE: General/cosmetic restorative multi-doctor practice in very modern setting. Everything digital, great location, beautiful build-out. Patients are fee-for-service. This is a wonderful opportunity for one or two experienced doctors. Please write makeoverdoc@sbcbglobal.net for all the details.

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FOR SALE, PARTNERSHIP BUY-IN, OR associate opportunity: 25-plus-year-old established general practice for sale \$350,000, or partnership buy-in, or associate opportunity with buy-in at 12 months. Melrose Park professional building. Digital X-ray, updated décor. Serious qualified inquiries only please. mouser27@earthlink.net.

DENTAL BUILDING FOR SALE: Dental building is located in southwest suburbs. Ideal for specialist or large general practice. Large parking lot. Plenty of room for expansion. Priced to sell. For more details, call 708.562.3334.

PRACTICE FOR SALE: Northwest of Chicago near Golf Mill area. 25 years of practice. Two equipped treatment rooms with waiting room, lab, Pan X-ray, and private room. Owner retiring. prospect01dental@aol.com.

REMODELING OFFICE: Selling two complete, used units; complete, very good condition cabinets; and more. Call 773.590.4200.

PRACTICE FOR SALE: Southeast Chicago dental office for sale. Three ops, single-story building. Would make ideal starter or second office. Collecting \$100,000 plus on 12 hours/week, all private, fee-for-service. Practice and building available. Great opportunity for young dentist, or for supplemental income. Contact ms_betty_22@comcast.net.

EQUIPMENT FOR IMMEDIATE SALE: Three Marus chairs full units, two Progeny X-ray heads, cabinets, one compressor, one vacuum. Will accept any reasonable offer. Please contact dentalhealthcntr@yahoo.com.

DENTAL PRACTICE OPPORTUNITY: Well-established practice in Naperville area. It would be a perfect opportunity for a starting dentist. Are you interested? pbmemail@pbminc.net. Attention Brianna.

FOR SALE BY OWNER: Dental office with a beautiful view of north Michigan Avenue and Lake Michigan. Ideal for GP and specialists, convenient location to public transportation and parking. If you are interested, please contact me by email, dds4health@gmail.com.

DENTAL CABINETS: Moving out of seven-op office. Four ops open concept, three private rooms. Custom made, in excellent condition. Please email for pictures. vmf33@yahoo.com.

For Sale by Broker

FOR SALE — GP PRACTICES: Marquette Park: Part-time practice, large patient base, established community practice. Northern Chicago: Quality patient base for sale, 100% fee-for-service, great transition options. Interested? Email abigg.pm@gmail.com.

CHICAGO DENTAL BROKER: The only dental brokerage that is owned and operated by a local dentist, and represents dentists. Contact Robert Uhland at 888.688.8441 or 847.814.4149. www.chicagodentalbroker.net. NILES: Start-up practice ready to go. Four ops, beautiful finish out, low rent. Doctor retiring immediately. Priced to sell.

NORTH SHORE: Fantastic office, new technology, great location and staff. \$300,000 plus collections on two days/week. Huge growth potential. SOUTHWEST SUBURBAN: Beautiful office. Very busy and very profitable. \$700,000 on a 32-hour work week. High volume requires an experienced dentist. Huge growth potential and located on a very busy street. Prefer buyer for real estate and practice. Serious inquiries only.

ADS MIDWEST: Endorsed by the Illinois State Dental Society for dental practice brokerage and appraisal. Contact Peter J. Ackerman, CPA, at 312.240.9595 or adsmidwest.com.

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ORTHO: \$900,000 fantastic location, \$250,000 net after debt on part-time schedule.

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NORTHWEST CHICAGO: \$775,000, FFS, low overhead.

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NORTH SIDE CHICAGO: Premier practice collecting \$1.8 million.

NORTH SIDE CHICAGO: Two ops, great starter. Belmont/Pulaski.

SOUTHWEST SUBURBS: Four ops, FFS, \$600,000. Beautiful office. Great location.

WESTERN SUBURB: Four ops, digital, 100% FFS \$600,000. All specialties referred.

NORTHERN SUBURBS: Three ops, room to grow. Low cost.

NORTHERN SUBURBS: Two ops, FFS, \$250,000. Strong hygiene.

NORTH SHORE: High-end restorative/cosmetic. Beautiful office. \$1.5 million collections.

NORTH SHORE: \$575,000, FFS. Three ops, low overhead, outstanding cash flow.

NORTH SHORE: Three ops, FFS, digital, \$550,000 collections.

FAR NORTHWEST SUBURB: \$200,000, high visibility. Retiring dentist.

ROCKFORD: \$300,000 collections, free standing building.

ROCKFORD: \$600,000, FFS, strong hygiene, low overhead.

ROCKFORD: \$200,000 collections, part-time. Priced to sell.

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DOWNTOWN CHICAGO #22134: Qualified buyer seeks to buy or merge practice/charts. All types of situations will be considered.

WESTERN SUBURBS OF CHICAGO #22135: Qualified buyer seeks practice to buy or merge. All types of situations considered.

NORTH CENTRAL #22141: Beautiful modern office, four operatories, gross receipts \$850,000.

KANKAKEE COUNTY #22143: Four ops, nice location, annual gross \$250,000.

SOUTHWEST SUBURB OF CHICAGO #22145: Four ops in strip center at high traffic intersection. Collections \$450,000.

BUREAU COUNTY, NEAR PRINCETON #22148: \$400,000 collections, three ops, plus building for sale.

CHICAGO #IL501: High volume, nine-op practice in Chicago area. Newer equipment and technology.

FAR WEST — CHICAGO SUBURBS #IL502: Four ops, \$560,000 gross, desired downtown location in high growth area.

BERWYN/CICERO #IL503: Chicago area west. Five ops, \$660,000 gross with growth potential.

NAPERVILLE #IL506: Beautiful 4-5 op office on major street. \$435,000 gross.

WESTERN — NORTHWEST SUBURBS #IL507: Beautiful new office in great location.

CHICAGO #IL508: Five ops, \$690,000 gross, high traffic street.

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BUFFALO GROVE: Patient base or practice sale. Collections: \$225,000.

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CHICAGO LAKEVIEW: Four ops expandable to six. Newer build. Collections: \$300,000. FFS and PPO.

CHICAGO LAKEVIEW: Sold!

CHICAGO GOLD COAST: Pending Patient base for sale. Call for details.

CHICAGO LOOP: Established practice in high-rise building. Collections: \$350,000. FFS and PPO. Seller relocating.

OAK LAWN AREA: New Listing! General practice with specialists on staff. FFS and PPO. Seller willing to transition or retire. Building for Sale. Collections: \$750,000.

PALATINE: New listing! Highly efficient, well established, long-term 100% FFS practice in a professional building. Collections: \$400,000.

WISCONSIN PRACTICE FOR SALE:

MILWAUKEE: New practice coming!

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Tonya Lanthier, RDH

DON'T MISS OUT

The next classified advertising deadline is November 1

Place your ad in the December issue at CDS.org

CHICAGO MEDICAL SOCIETY'S OSHA TRAINING WORKSHOPS

Can **YOUR** office afford OSHA's stiff penalties?

OSHA requires annual training for all healthcare workers with potential occupational exposure to bloodborne pathogens. Attend the 2-hour training course, update your exposure control plan and satisfy most of your yearly OSHA regulations.

All seminars are taught by specialists in exposure control. The course is designed for clinicians and their staff. At the conclusion of this activity, participants should be able to:

- Recognize occupational safety and health hazards within your facility.
- Comply with OSHA regulations that pertain to medical and dental facilities.
- Identify current emerging infectious diseases
- Prevent nosocomial infections to healthcare workers.

Register for upcoming training online at www.cmsdocs.org

Friday, October 11: Chicago Marriott Downtown, 10 a.m. - noon.

Friday, November 15: Advocate Lutheran General Hospital, Park Ridge, 2 - 4 p.m.

Chicago Dental Society members and their staffs can register for the discounted rate of \$99 per person.

For more information, call the CMS offices at 312.670.2550, ext. 338, or visit www.cmsdocs.org.



THE CHICAGO MEDICAL SOCIETY

in collaboration with the Chicago Dental Society



FINAL IMPRESSIONS

by Walter F. Lamacki, DDS

Contact Dr. Lamacki at wlamacki@aol.com.

You might say they're 'kissin' cousins'

Dr. Oz's relationship with junk science is called into question

Dr. Mehmet Oz, a distinguished cardiac surgeon and member of Columbia University's medical faculty, appeared on *The Oprah Winfrey Show* in 2004 and the skies opened up, raining manna on him beyond his wildest dreams.

Oprah's imprimatur propelled him to his own show, *The Dr. Oz Show*, in 2009. He dispensed health advice in a charming and entertaining manner. In the same year, he co-founded Sharecare, Inc., an interactive Q&A website that allows the public to interact with health care experts. He is a best selling author of health books and a frequent guest on radio and television; he became a brand in four short years.

And so the American Dental Association climbed aboard his train.

It was a fruitful affiliation at first; in one six month period, 155,000 visitors to Sharecare.com viewed 1.4 million pages of ADA content. However, storm clouds were brewing. Dr. Oz seemed drawn to controversial subjects like a bee to honey, often with scant scientific evidence.

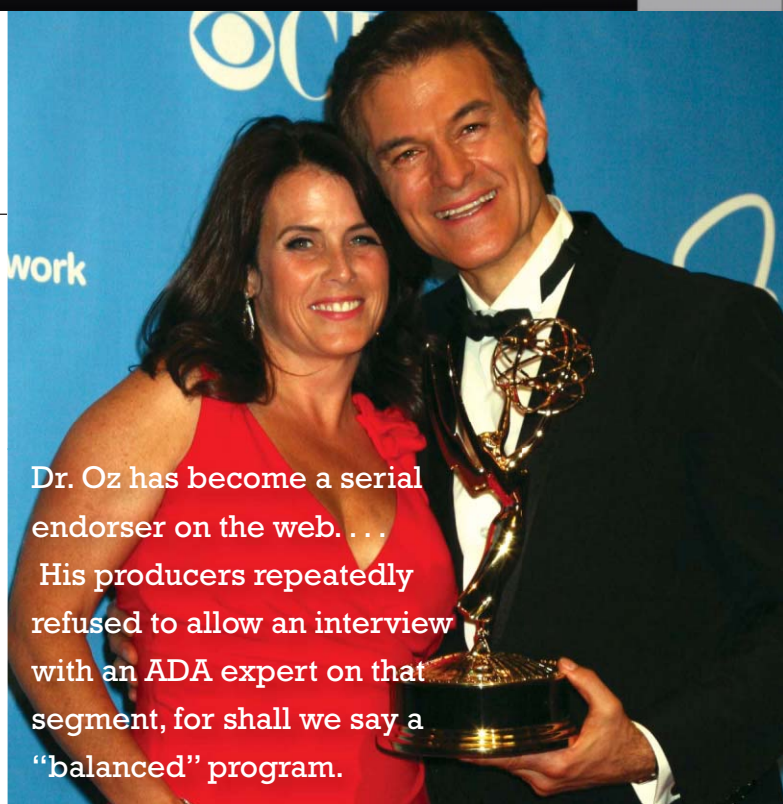
On one show, he promoted homeopathy as an adjunct therapy for headaches — ignoring the general scientific view that homeopathy is worthless. He has supported other dubious medical treatments, i.e. "integrative medicine" that combines conventional therapies with hypnosis, energy healing and prayer.

Dr. Oz has become a serial endorser on the web, shilling for "miracle" diet supplements; his latest recommendations are Garcinia Cambogia, a subtropical plant, and raspberry ketones. Both herbals have shown little or no therapeutic value in scientific testing.

This spring, an episode of his television show beat on that old whipping boy, the safety of dental amalgam, ignoring abundant scientific evidence to the contrary. His producers repeatedly refused to allow an interview with an ADA expert on that segment, for shall we say a "balanced" program. The ADA promptly severed all ties with him and Sharecare; rightly so!

Unfortunately, Dr. Oz is a formidable adversary. In 2011 he was voted the most trusted voice in daytime television. *Time* magazine ranked him 44th of the 100 Most Influential People in the World in 2008.

And while he has no connection to the recent wave of anti-fluoridationists, his questionable reporting and their junk sci-



Dr. Oz has become a serial endorser on the web. . . . His producers repeatedly refused to allow an interview with an ADA expert on that segment, for shall we say a "balanced" program.

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ence are definitely cousins.

Since 1990, nine American cities have defeated measures to fluoridate their drinking water. The latest and largest is Portland, OR. The city council unanimously approved a fluoridation plan in December, but the anti-fluoridationists mounted a successful petition to get the issue on the ballot. The civic debate was highly charged and, of course, emotional. The opponents of fluoridating Portland's water supply framed the debate as a green issue (glossing over the little fact that more than 3,000 American communities have naturally occurring fluoride at optimal levels in their water). One hundred community organizations raised \$850,000 for the initiative, outspending Clean Water Portland (an organization defined by its name) by nearly \$600,000. When the dust settled, the proponents of fluoridation lost, 60 percent to 40 percent.

In the case of Dr. Oz, his irresponsible endorsements are being held up to the light of day: The James Randi Educational Foundation has bestowed their Pigasus Award on him for promoting "nonsense" for the second year. The Independent Investigations Group gave Oz and Oprah The Truly Terrible Award for their contributions to scientific illiteracy and pervasive fear mongering.

The anti-fluoridationists crafting persuasive messages is one thing; it's another thing creating facts were none exist. Junk and pseudo-science often trump established science with sensationalism, half-truths and emotions.

Our ADA consistently counters the loony claims of the scaremongers with hard facts and acts as a respected resource for the public and the media. Although nine communities have relatively recently voted down fluoridation, 73.9 percent of Americans have access to fluoridated water, in no small part thanks to the ADA.

Mark Twain tells us, "Truth is putting on its pants while a lie is halfway around the world." ■



REGIONAL MEETING



CHICAGO DENTAL SOCIETY The respected leader in scientific dental meetingsSM

Ten Steps to Grow Your Practice

Presented by

William Blatchford, DDS

Wednesday, November 13

9 a.m.-2:30 p.m. • Drury Lane, 100 Drury Lane, Oakbrook Terrace

About our program

New dentists have choices; they need to make decisions and act on those choices. Dr. Blatchford can help you create a plan of action based on your personal vision.

This program will cover the following:

- Where to start
- Why leadership plays a key role in your success
- How to become a stronger leader
- How to create balance and how that helps your practice thrive
- Why you must know your numbers
- The eight sales skills needed to grow your practice
- How to put the steps in place to achieve your goals

5 CE hours

Register online at <http://on.cds.org/regional>

Target audience

Dentists and staff

About our speaker

A popular Midwinter Meeting speaker, Dr. Blatchford has coached more than 1,800 dental practices to reach their goals.

Dr. Blatchford has authored two books, *Playing Your A Game: Inspirational Coaching to Profitability* and *Blatchford Blueprints: The Art of Creating Dental Practice Success*. In addition, he writes a monthly column for *Dental Economics* called "Flourishing in Changing Times."

About CDS meetings

Regional Meetings are **FREE** to all CDS members and their staffs, as well as dental hygienist members of the Illinois State Dental Society.

A fee of \$250 is charged to dentists who are not CDS members and their staffs, which may be applied to membership for the current year. Advance registration is not required, but CDS encourages you to register online at <http://on.cds.org/regional>.

How to earn CE credit

Regional Meeting registration will end 30 minutes after the actual start of the program. Attendees will receive bar coded badges that capture their time of entry. Badges will be scanned as attendees leave at the end of the program. No partial credit will be issued. Continuing Education credit forms will be mailed to attendees after the meeting.

Directions to Drury Lane

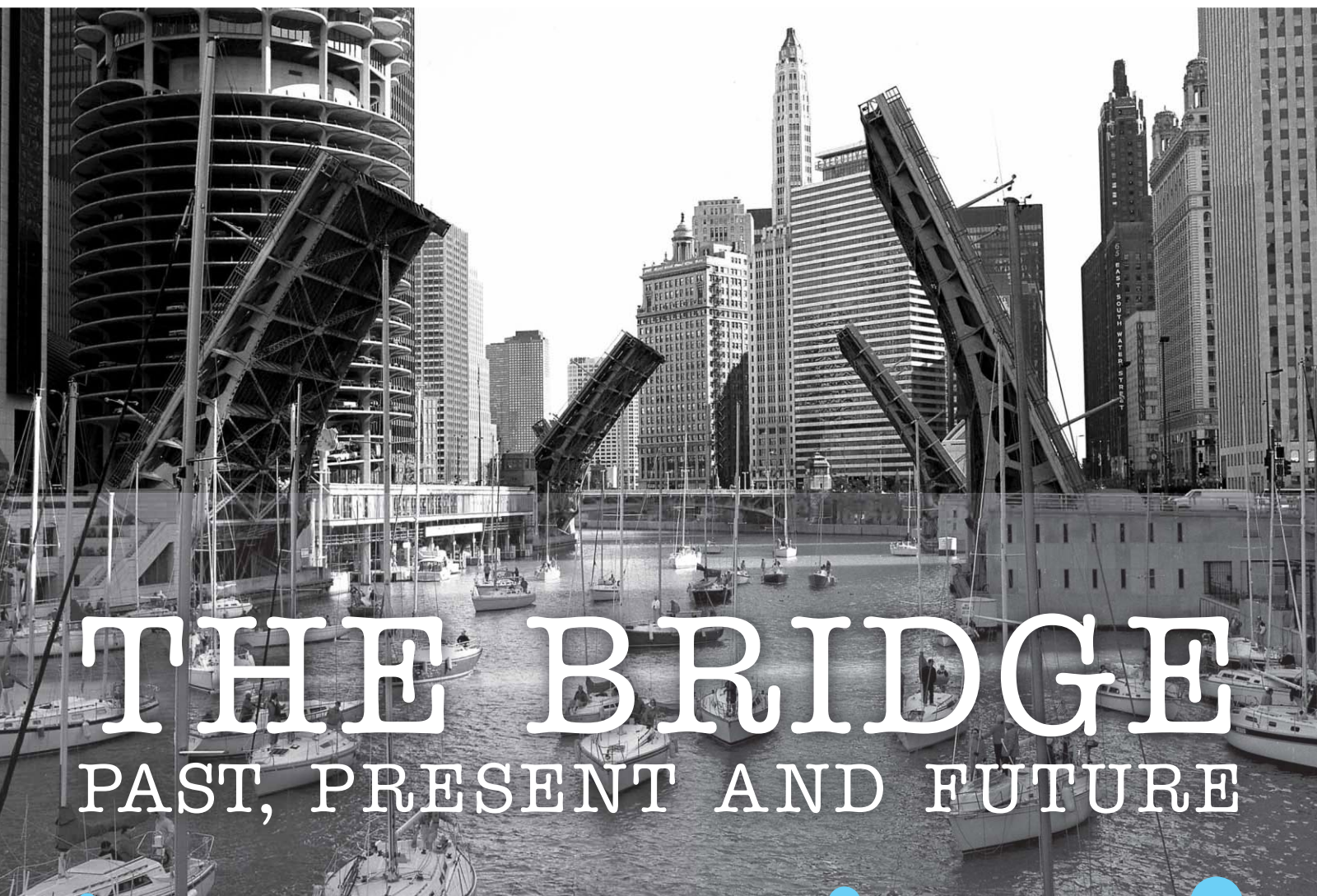
Call 630.530.8300

ADA CERP® Continuing Education Recognition Program

CDS is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to ADA CERP at www.ada.org/cerp.



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THE BRIDGE

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149th midwinter meeting
CHICAGO DENTAL SOCIETY
The Respected Leader in Scientific Dental MeetingsSM
february 20 - 22, 2014

Registration is just around the corner. Avoid lines, guarantee the courses you want and save money by registering early.

Registration begins November 1 at WWW.CDS.ORG.

WE WANT YOU ONLINE,
NOT IN LINE

Online registration deadline

February 14

Mailed and faxed

registration deadline

January 18

**DON'T RISK MISSING THE
COURSES YOU WANT TO ATTEND!**

Register online. Courses may be sold out by the time your registration arrives.

Registration by mail and fax takes longer.