

July/August 2013

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- * Anthony Cardoza, DDS
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- * Mary Govoni, CDA, RDH, MBA
Dental Assisting
- * Kirk Behrendt
Practice Management
- * Doreen Johnson, RDH, MA
Non-Surgical Periodontal Anesthesia Options *(sponsored by Dentsply Professional)*

A complete list of exhibitors will be announced online later this summer.

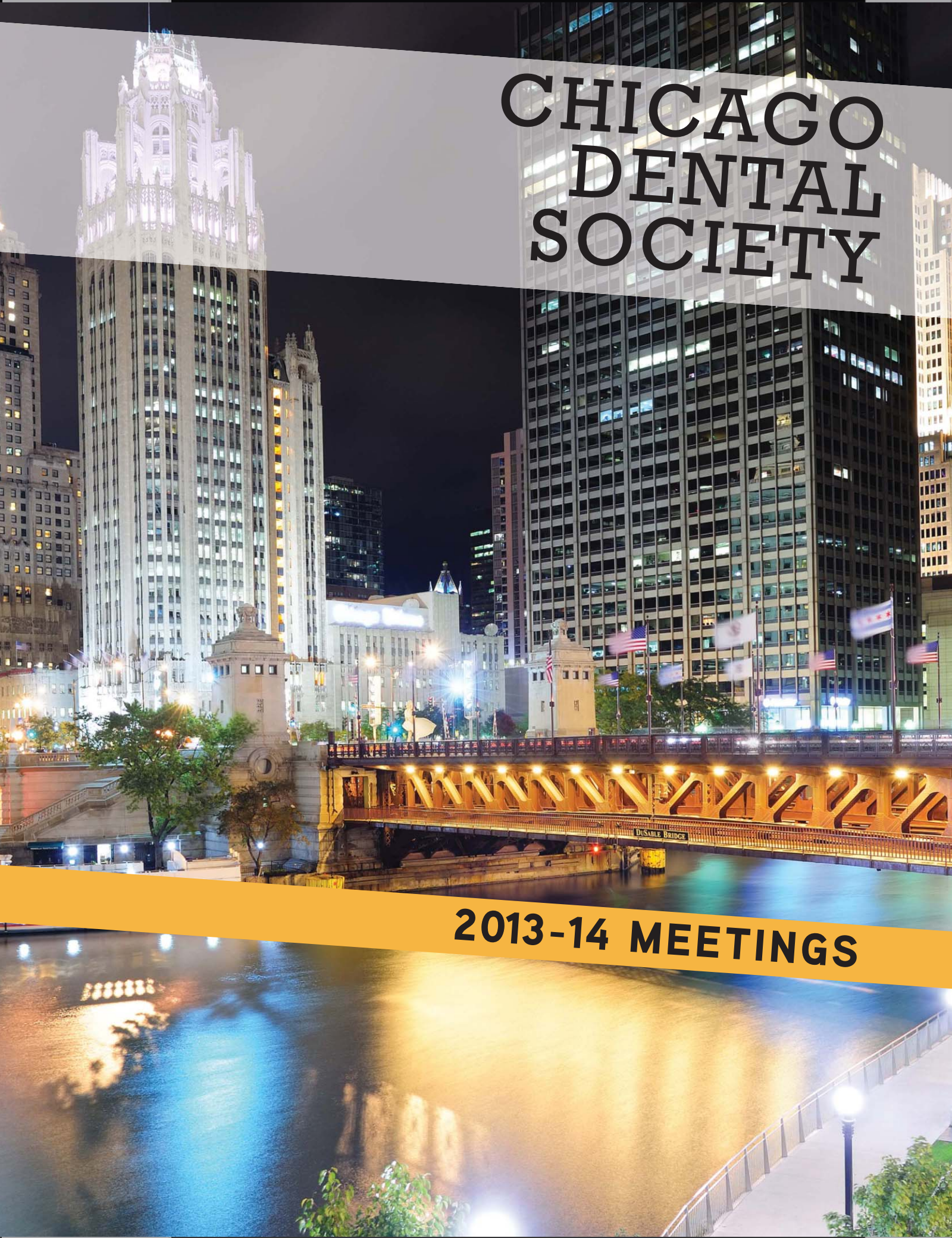
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CHICAGO DENTAL SOCIETY



2013-14 MEETINGS

Chicago Dental Society Meetings

Unless otherwise noted, Regional Meetings are held Wednesdays, 9 a.m.-2:30 p.m., Drury Lane, 100 Drury Lane, Oakbrook Terrace. Regional Meetings are free to all CDS members and their auxiliaries, as well as dental hygienist members of the Illinois State Dental Society. A fee of \$250 is charged to dentists who are not ADA members. The fee may be applied to membership for the current year. Registration is not required to attend. Webinars are free to CDS members; \$30 for nonmembers.

Registration for Regional Meetings ends 30 minutes after the start of the program. Attendees will receive barcoded badges that capture the time of entry. Badges will be scanned at the end of the program as attendees leave. No partial credit will be issued. CE credit forms will be emailed/mailed after the meeting.

Regional Meetings

November 13	Finances	William Blatchford, DDS
January 15, 2014	Nutrition	David Meinz
April 2, 2014	Restorative Care	Todd Snyder, DDS
November 5, 2014	Social Media	Brad Neuman

Webinar

May 14, 2014 Speaker and topic TBA

Virtual Reality Meeting

September 25	Implants	Richard Sullivan, DDS <i>(Sponsored by Nobel Biocare)</i>
	Lasers	Anthony Cardoza, DDS <i>(Sponsored by Technology 4 Medicine)</i>
	Dental Assisting	Mary Govoni, CDA, RDH, MBA
	Practice Management	Kirk Behrendt
	Non-Surgical Periodontal Anesthesia Options	Doreen Johnson, RDH, MA <i>(Sponsored by Dentsply Professional)</i>

Register at <http://on.cds.org/vrm92513>

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CDS designates Regional Meetings for 5 continuing education credit hours and webinars for 1 CE credit hour.

2013-14 Branch Meetings

Englewood

Meetings are at Francesca's Vicinato, 12960 S. LaGrange Rd., Palos Park, unless otherwise noted.

Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:30 p.m. For information, contact Andrew Moormann, 630.850.7799 or andrew.moormann@yahoo.com.

October 8	Staff and Vendor Night @ Ridge Country Club, 10522 S. California Ave., Chicago	
November 12	Web Design and Media Management	Andrea Fox
December 8	Christmas Brunch @ Edgewood Valley Country Club, 7500 S. Willow Springs Rd., LaGrange	
January 7, 2014	Digital DNA	Brian Currier
March 11, 2014	Patient Risk Management	Rennie Holmes, DMD
April 8, 2014	TMJ Management Through Physical Therapy	Jennifer Flage Hobson, PT, DPT, MTC, CFC
May 2014	Installation of Officers	Date and location TBA
June 2014	Englewood Branch Golf Outing	Date and location TBA

Kenwood/Hyde Park

Meetings are at Norman's Bistro, 1001 E. 43rd St., Chicago, unless otherwise noted.

Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Jason Grinter, 773.369.5428 or jgrinter@gmail.com.

October 1	Latest Advancements in Restorative Dentistry	Tim Basic, MBA
November 12	Restorative Materials: Adhesives Through Nanotechnology	Bradley Craig, PhD
December 3	Smile Your Way to Better Health	Kara Davis, MD
March 4, 2014	CPR Training (Location TBA)	Katherine Brown, MD
April 1, 2014	Past Presidents Perio Perspectives	Stephen Towns, DDS, MS, and Yetta McCullom, DDS, MS
May 6, 2014	Installation of Officers	Location TBA

North Side

Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact John Hagopian, 847.296.4030 or johnmh919@aol.com.

September 10	Your Heart and Your Health: What You Can Do For You and Your Patients @ McCormick and Schmick's Restaurant, Old Orchard Mall, Skokie	Matthew Sorrentino, MD
November 12	Tripartite Night @ Petterino's, 150 N. Dearborn St., Chicago	ADA Executive Director Kathleen O'Loughlin and ISDS Executive Director Greg Johnson
January 7, 2014	(Panel Discussion) Implants vs. Endo: Torque or File? @ McCormick and Schmick's Restaurant, Old Orchard Mall, Skokie	Alan Boghosian, DDS; Paul Bery, DDS; Nolen Levine, DDS; and Sergio Rubinstein, DDS
March 11, 2014	Flossing and Flowing: The Seemingly Strange Relationship Between Yoga and the Dental Profession @ The Parthenon, 314 S. Halsted Ave., Chicago	Christy White
May 2014	Installation of Officers	Date and location TBA

North Suburban

Meetings are at Green Acres Country Club, 916 Dundee Rd., Northbrook, unless otherwise noted.

Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:45 p.m. For information, contact Michael Gaynor, 847.446.6200 or mkgaynor@sbcglobal.net.

October 8	Marketing Mastery: "What Are You Broadcasting?" Networking — Traditional and Social Media	Shawne Duperon, 6-time Emmy Award winner
November 12	The Failing Implant: Strategies for Treating Peri-Implantitis	Andrew Browar, DDS
December 3	Current Updates Related to Pharmacology and Dentistry	Michael Gaynor, DDS
January 7, 2014	Current Concepts in Endodontics	Martin Rogers, DDS
March 11, 2014	Ortho-Perio-Implant-Restorative Symbiosis: Planning and Treating the Adverse Case	Sergio Rubinstein, DDS
April 12, 2014	Installation of Officers and Dinner Dance. (Theme: Saturday Night Fever)	
May 2014	Suburban Scramble 2014: Annual Branch Golf Outing	Date TBA

Northwest Side

Meetings are at Rosewood Restaurant, 9421 W. Higgins Rd., Rosemont, unless otherwise noted.

Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Richard Stiles, 847.299.4811 or rstiles@gmail.com.

October 1	Current Endodontic Topics	Brett Gilbert, DDS
November 5	IT: Best Practices	Bryan Currier, president, Advance Technologies
March 4, 2014	Medical Emergencies in the Dental Office	Michael S. Higgins, DDS
April 1, 2014	Social Networking for Dentists: How to Build an Effective Strategy for Your Practice	Glenn Lombardi, president, Officite



Northwest Suburban

Meetings are at European Crystal Banquet and Conference Center, 519 W. Algonquin Rd., Arlington Heights, unless otherwise noted.

Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:45 p.m. For information, contact Joseph Baldassano, 847.359.6979 or baldassano-endo@att.net.

October 8	Legislative Night	Dave Marsh and state legislators
November 12	Changing Concepts: TMDs, Bruxism and Oral Appliances	Charles S. Greene, DDS
January 7, 2014	Occlusion Confusion	M. Nader Sharifi, DDS, MS
March 4, 2014	Biomechanical Risk Factors in Dentistry	André Blom, PT, STC
April 22, 2014	Installation of Officers and Spouses Night @ <i>Maggiano's Little Italy, 901 E Woodfield Rd., Schaumburg</i>	
May 2014	Suburban Scramble 2014: Annual Branch Golf Outing	Date TBA

South Suburban

Meetings are at Olympia Fields Country Club, 2800 Country Club Dr., Olympia Fields, unless otherwise noted.

Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Thomas Sarna at 708.423.5990 or thomasasarna@gmail.com.

October 8	Rapid Graftless Reconstruction of the Edentulous Arch	Kerry Voit, DDS
November 12	Immediate Implants for Optimal Esthetic Results	Matthew Hallas, DMD
January 14, 2014	How to Increase the Value of Your Dental Practice	Speaker from McGill and Hill Group, LLC
March 4, 2014	The Science of Addiction: Genetics and the Brain	Richard Ready, MD
April 1, 2014	Endo vs. Implant: Which Has Better Long-term Success?	Michael Engleman, DDS
May 2014	Installation of Officers	Date and location TBA
June 2014	Annual Fishing Trip	Date and location TBA

West Side

Meetings are at Barclay's American Grille at The Carleton of Oak Park, 1110 Pleasant St., Oak Park, unless otherwise noted.

Cocktails: 6:15 p.m.; Dinner and Program: 7 p.m. For information, contact Shafa Amirsoltani, 708.383.3377 or shafa92@msn.com.

September 10	Esthetic Surgical Periodontics and Your Practice	Constantine Politis, DDS
October 8	Do Not Sign Any Agreement Unless You Fully Comprehend All Its Language	Steven Jesser, JD
November 12	Public Health/Legislators Night	Larry Williams, DDS, and state legislators
December 10	Oral Ulcerative Lesion: Clinical Approach and Patient Management	Reza Mostofi, DDS
January 14, 2014	Phase 1 Orthodontics: Why It Needs to be Done, When to Refer, and More	Neil Warshawsky, DDS, MS, PC
March 11, 2014	Medical Emergencies in the Dental Office	Shuaib Malik, DDS
May 2014	Installation of Officers	Date and location TBA
June 2014	Annual Golf Outing	Date and location TBA

West Suburban

Meetings are at Maggiano's Little Italy, 1847 Freedom Dr., Naperville, unless otherwise noted.

Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:45 p.m. For information, contact Mary Ann Hollis, 630.627.4680 or ddshollis@comcast.net.

October 8	The Virtual Restorative Patient: Are You Impressed Yet?	David Gratton, DDS, MS
November 12	How the New Tax and Healthcare Laws Will Impact Our Practices and Lives	Daniel Pesavento, MBA, FA
January 14, 2014	Occlusal Loading and Prosthetic Complications: Incidence, Rationale, Resolution	Kent Knoernschild, DDS, MS
March 11, 2014	Clinic Night @ <i>Naperville Country Club, 25W570 Chicago Ave., Naperville</i>	
April 8, 2014	Spelunking 101 for Dentists: To the Apex and Back!	Stephen Weeks, DDS, MS
May 2014	Installation of Officers	Date and location TBA
June 2014	Annual Golf Outing	Date and location TBA

Find branch program updates throughout the year at <http://on.cds.org/branches>



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Minutes of the April 24 Regional Meeting

The Chicago Dental Society Regional Meeting convened April 24 at the Drury Lane Oak Brook, Oakbrook Terrace, with CDS President David Fulton Jr. presiding.

Dr. Fulton called the meeting to order at 9:05 a.m.

Attention was directed to the minutes of the meeting of Jan. 9. Inasmuch as the official minutes of the meeting of Jan. 9 were published in the March/April 2013 issue of the *CDS Review*, a motion was entertained to dispense with reading them.

MOVED by Richard Holba, seconded by Susan Becker Doroshow and carried to dispense with reading the Jan. 9 minutes.

MOVED by Ilie Pavel, seconded by Phillip Fijal and carried to accept the minutes of the meeting of Jan. 9.

There were no reports of the Board or Standing Committees.

There were no reports of Special Committees.

There was no Unfinished Business to report.

NEW BUSINESS: Proposed Change to the CDS Constitution and Bylaws

Dr. Fulton reported that the Chicago Dental Society, as part of tripartite dentistry, uses the *Sturgis Code of Parliamentary Procedure* to govern the deliberations of the Society. At the 2011 American Dental Association House of Delegates, a change from *Sturgis* to the *American Institute of Parliamentarians (AIP) Standard Code of Parliamentary Procedures* (formally *Sturgis Standard Code*) was adopted. The Illinois State Dental Society will also make this governance change effective in 2013. The *AIP* publication provides important new motions and protocols pertaining to electronic meetings, discipline, and finance and audit committees. It is therefore proposed that CDS change its Constitution and Bylaws to reflect its governance under this new parliamentary procedures publication and to remain in compliance with the ADA and the ISDS.

Dr. Fulton reported that the proposed change to the CDS Constitution and Bylaws was published in the January/February and the March/April issues of the *CDS Review* in accordance with Article 24 of the CDS Bylaws, requiring a two-thirds affirmative vote of the active members present.

Dr. Fulton inquired if anyone wished to discuss the proposal. Seeing none, Dr. Fulton called for the vote on the proposed change to the Constitution and Bylaws. CDS members each received a colored voting card at Registration when picking up their badges. Members were asked to raise the voting card to indicate whether a vote of "yes" to approve the change or "no" to reject the change.

The following change to Page 19, ARTICLE XXII, Rules of Order, passed unanimously:

The current edition of the American Institute of Parliamentarians Standard Code of Parliamentary Procedures shall govern the deliberations of this Society in all cases to which they are applicable and consistent with these bylaws.

With no further business, Dr. Fulton called upon Regional Meeting Program Chair Maria Fe Corpuz-Bato to introduce Suzanne Bozwell, the speaker. She presented the program "The Cohesive Team: Developing a Confident Team to Manage Daily Challenges."

The meeting was adjourned at approximately 1:30 p.m.



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Keep Chicago smiling for another 150 years

The Chicago Dental Society's sesquicentennial — our 150th anniversary — is rapidly approaching, and your society is still running strong. However, we need your help to continue to grow the membership.



Your CDS dues do not exceed \$125, and have not increased in the past 25 years.

With a central office staff of 15, CDS continues to supply members with great continuing education venues, discounted insurance programs, special events programs, networking opportunities, local and national advocacy awareness, and practice support and incentive programs.

CDS members truly get more than their dollar's worth of membership. Please spread the word and help build our membership base to keep the Chicago Dental Society strong for another 150 years. Contact non-member dentists today and encourage them to join at www.cds.org.

CDS Officers election set for November 13

The 2014 CDS Election of Officers will be held Wednesday, Nov. 13, during the Regional Meeting at Drury Lane, 100 Drury Lane, Oakbrook Terrace. The nominees are:

- President: Richard Holba
- President-elect:
Susan Becker Doroshow
- Secretary: George Zehak
- Vice President: Phillip Fijal
- Treasurer: Louis Imburgia

The Installation of Officers will take place Sunday, Nov. 17, at the Palmer House, 17 E. Monroe St., Chicago. ■

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Illinois State Dental Society

1010 S. Second St., P.O. Box 376, Springfield 62705; 217.525.1406 or 800.475.4737; Fax: 217.525.8872; www.isds.org

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**PRESIDENT'S PERSPECTIVE**

by David Fulton Jr., DDS

Write to Dr. Fulton at iamdocjr@hotmail.com.

To boldly go. . .

I can remember that evening like it was yesterday: the first time I heard those words, “To boldly go where no man has gone before.”

It was fall 1966 and I was a wide-eyed 5-year-old boy dreaming of flying into outer space with the crew of the Starship Enterprise. The first episode of the soon-to-be epically successful *Star Trek* series had just aired, and my mind was implanted with limitless thoughts of the future, space travel and the yet-to-be-discovered technological miracles on the horizon.

With the Space Race heating up, it would be only three short years before some of those dreams were realized — again in front of my black and white television as I watched Neal Armstrong take those first steps on the moon. It was right about then that a couple of guys from California named Wozniak and Jobs dropped out of college to begin work on what would eventually become the first Apple computer.

Technological achievements don't happen overnight. They begin with foresight, vision and certainly the added spice of a dream or two. It then takes time for humanity to recognize the value created by these advances and subsequently implement them.

Five years ago in the summer before my installation as your CDS treasurer, I made the conscious decision to catalyze the board and staff into taking these technological marvels handed to us and use them to the advantage of CDS. Within three years, the first Virtual Reality Meeting was born and CDS proudly became the first dental organization to present it.

Your board and staff have shown the foresight to take the careful steps required to carry your CDS into the next era of scientific exhibitions and professional education.

After two Virtual Reality Meetings (2011 and 2012), this space traveler has yet to be overly excited by the groundswell of participants taking advantage of this technological marvel.

I knew in advance that it would take time for the concept of holding an entire scientific meeting online to gain traction. Each of the past two years, we have had slightly more than 1,000 registrants, with 900 hundred coming from 28 states; the remainder represented 11 other countries.

It remains my hope that the youngest of our colleagues, those most comfortable with a keyboard and computer screen, will jump at the opportunity to navigate the halls of a virtual exhibit floor and ask questions online to a live lecturer. I still firmly believe the newest generation of dentists will drive this format successfully into the future.

The speed at which we move forward is carefully crafted, so as not to endanger the present modalities of learning to which we have become accustomed. Your CDS has, is and always will be charged with continuing to maintain its status as *The Respected Leader in Scientific Dental Meetings*.

I ask each of you to take a few moments to go online at <http://on.cds.org/2013VRM> and register yourself and your staff for the Virtual Reality Meeting to be held Wednesday, Sept. 25. Let's take this exciting journey together and enjoy this glimpse we have been given into the future of dental education courtesy of the Starship CDS.

Keeping William's words in mind, I believe we are moving at just the right speed.

“Too swift arrives as slow as too tardy.”

— William Shakespeare, *Romeo and Juliet* ■

Technological achievements don't happen overnight. They begin with foresight, vision and certainly the added spice of a dream or two. It then takes some time for humanity to catch on.

ANNOUNCEMENTS

Information we couldn't fit anywhere else

Odontographic Society statements go digital

The Odontographic Society of Chicago is going green. Beginning this year, dues statements will only be sent by email via Sendomatic. Odontographic Society fellows: please watch your email for your next notice. If you have not received your statement, please feel free to email me at dcbdmd1@aol.com or call 312.332.4003.

— Daniel Berman, DMD
Secretary
Odontographic Society of Chicago

Tooting our horns

CDS received three awards recognizing exemplary work this spring.

A Silver Trumpet Award was presented by the Publicity Club of Chicago honoring the 2012 Midwinter Meeting public relations campaign. Assisting CDS with the work was Chicago-based communications agency Grisko.

Two silver EXCEL Awards from Association Media and Publishing's annual excellence in editorial contest for association publishing recognized the efforts of the CDS publications staff.



The 2012 *Daily Review*, which is distributed at the Midwinter Meeting, was recognized for general excellence.

Our cover story in the May/June 2012 *CDS Review*, "Grow your practice with social media," was also recognized. Read the article at <http://on.cds.org/excel2013>.

Honorees were chosen from more than 900 entries. ■

CDS seeks Windy City Lecturers for 2015 MWM

Have you found a better way to treat tough cases?

Have you developed a new technique you want to share with colleagues?

Do you want to share your insight with others?

CDS seeks local members to present brief lectures for the Windy City Lecture Series during the 150th Midwinter Meeting.

Presentations should be 50 minutes long and may cover a wide variety of subjects.

The Windy City Lecture Series is scheduled for Friday and Saturday, during the 2015 Midwinter Meeting.

CDS members who wish to present a Windy City Lecture should submit an outline of their presentation along with their CV.

CONTACT:

Chicago Dental Society
Al Kleszynski, DDS, Director of Scientific Programs
401 N. Michigan Ave., Suite 200
Chicago, IL 60611-5585
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The North Suburban Branch presents

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WITH SHAWNE DUPERON

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October 8, 2013

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Six-Time EMMY® award winning media coach Shawne Duperon has trained thousands across the globe. She's worked with hundreds of celebrities and has been featured in numerous media outlets including CNN, CBC, ABC, NBC, Inc. Magazine and USA Today, to name a few. This PhD candidate in gossip (yes, gossip) knows marketing. Her little 5-minute video for Project: Forgive went viral, garnering tens of thousands of views around the world.

Cocktails: 6 p.m. Dinner: 7 p.m. Program: 7:45 p.m.

Green Acres Country Club 916 Dundee Rd., Northbrook 847.291.2200

For more information, contact Dr. Michael Gaynor, 847.446.6200 or mkgaynor@sbcglobal.net

Caring

for the aging patient

by Leigh Page

The number of people older than 65 years is rising, and those more than 85 years old are the fastest growing subset in the population. But dentists often lack special expertise in treating them, according to Janet Yellowitz, director of geriatric dentistry at the University of Maryland.

Although many seniors don't have any special needs, quite a few are medically complex or cognitively impaired, she said. They may have conditions or medications that affect oral health, or have physical or cognitive disabilities that make them more challenging to treat.

"This requires patience," Dr. Yellowitz said. For example, it takes longer to interview people with cognitive impairments, and regular tooth brushing can be hard for them to remember.

This group of patients often has significant dental problems. A 2000 study by researchers at the University of Iowa, reported in the *Journal of the American Dental Association*, found that in a cohort of people 79 years old and older, nearly all of them had experience with coronal decay, and one in four had untreated root caries.

Further highlighting their need for care, a separate, longitudinal study by the U.S. Centers for Disease Control and Prevention (the Third National Health and Nutrition Examination Survey) showed that 24 percent of people in the United States ages 65-74 have lost all



their teeth. Among those over 75, nearly a third had lost all their teeth, researchers reported in the June 2012 issue of the *Journal of the American Dental Association*.

Dr. Yellowitz offered some tips for treating older patients:

Urge regular checkups. Many elderly people grew up in a time when regular dental checkups were rare: you

only went to the dentist when you were in pain. But as people age, their teeth have fewer nerves and they are less sensitive to pain; they may not even notice serious dental problems. Seniors should visit the dentist at least once a year, getting a complete oral assessment, an oral cancer screening and, if applicable, a denture check.

Identify impairments. Physical disabilities like arthritis make it harder to brush and floss. Dementias, including Alzheimer's disease, impede regular oral hygiene and make it harder to communicate with the patient. Diabetes slows the healing process, so it may take longer to treat gum disease. A senior may take many medications, and some of them can cause dry mouth.

Ask about dry mouth. Some geriatric conditions and hundreds of medications can cause dry mouth. Identify the source of older patients' dry mouth and help them deal with it. Recommendations might include sipping water, sucking on sugarless candies, and using an alcohol-free mouthwash.

Include caregivers in the visit. Family members and other caregivers may not know how to help elderly people with their regular dental care. Show them how to brush someone else's teeth and care for dentures.

Suggest changing toothbrushes. Some elderly patients can't use a regular toothbrush as well as a knife and fork. An electric toothbrush has a thicker handle that is easier to pick up. Also, they should be brushing their gums as well as their teeth. Suggest these changes tactfully, such as by saying "Let's try something a little bit different."

Be respectful. Communicate clearly, using a tone of respect and reassurance. Speak slowly and directly, and be considerate of patients who have hearing problems.

Decide which patients you'll need to refer. If you're not comfortable treating impaired elderly patients, refer them to dentists who see geriatric patients. ■

Mr. Page is a freelance reporter specializing in healthcare. Find more information on him at <http://www.writestuffwizard.com>.

Illustration: © Neil Webb / theisport.com

7

Steps to prepare your practice for geriatric patients

With the projected rise in the number of U.S. seniors, it's a good time to make sure your practice can serve the needs of this population. Dr. Yellowitz suggested a few ways to prepare your practice for geriatric patients.

Take courses in dental geriatrics. The American Dental Association and many local professional organizations, including CDS, offer continuing education courses on geriatric dentistry for all members of the dental team.

Understand medical-dental links. Be aware of the relationship of dental health to the rest of the body, and the effect of medications on dental health. When there seems to be a problem with your patient's health status, contact his or her primary care physician.

Include geriatrics-related questions on your health history form. On the form your patients fill out before the visit, ask about medications and dry mouth, for example. Sample questions: "Do you need to drink fluids in order to swallow?" or "Is your mouth dry most of the time?"

Plan more time for appointments. Longer appointments may be needed to accommodate the slower pace and special needs of geriatric patients. Use the extra time to gain knowledge of the patient's dental history, medications, physical health and care-giving arrangements.

Provide regular oral cancer screenings. An oral cancer screening is important for all patients, but it is especially important for the elderly, who have higher risks of oral cancer. The screening includes a visual inspection of the mouth and palpation of the jaw and neck. While most dentists provide oral screenings on the initial visit, many do not provide regular exams after that, Dr. Yellowitz said.

Address proper denture care. Make sure dentures fit well. Some older patients may be wearing dentures that were put in decades ago. Remember that dentures may cause pain or fall out easily due to weight changes. Discuss with patients and care-givers proper denture care, including use of a non-abrasive toothpaste and overnight soaking.

Consider providing care in nursing homes. There is a great need for dental care in nursing homes. Providing on-site care there can be a great practice-builder.

When there seems to be a problem with your patient's health status, contact his or her primary care physician.

OBITUARY



Edwin Troutt (center) cuts the ribbon opening the Exhibit Hall for the 1978 Midwinter Meeting at the Conrad Hilton Hotel.

Edwin Troutt, DDS • 114th CDS PRESIDENT

Dr. Edwin Troutt, who served the Chicago Dental Society as its 114th president, died June 27 in Pompano Beach FL. He was 84 years old.

A native of Ponca City, OK, Dr. Troutt graduated from the University of Oklahoma and the Northwestern University Dental School, graduating in 1954. He served as Program Chair of the 1969 Midwinter Meeting, and the following year he was on the Reception Committee. He served many years on CDS's Public Relations Committee. He was also a delegate to the American Dental Association.

Leading up to his term as CDS president in 1977-78, Dr. Troutt was a member of the North Suburban Branch; he served as treasurer, secretary, vice president and president-elect. But when the Northwest Suburban Branch was organized, Dr. Troutt moved over and served

as its first president in 1972-73. Dr. Troutt's legacy continues, as his son-in-law, Jeffrey Eaton, and granddaughter, Rebecca Montgomery, are members of CDS's Northwest Suburban Branch today.

Celebrating his inauguration May 19, 1977, Dr. Troutt told the crowd gathered at the Conrad Hilton Hotel that he was proud to be part of such a large component society.

"But numbers alone don't make for a good society," he continued. "Chicago Dental Society is good because of the people in it. Also, Chicago Dental Society is good because of the legacy of the people who have served it in years past..."

Among the benefits that I treasure most are the friendships I have made during my 20-year membership in the Chicago Dental Society. It hasn't been all work and no play."

A year later, he reflected on his term in the pages of the *CDS Review*, and offered advice to those dentists who would hold office in the years and decades to come.

"It is my hope that this willingness to change and to innovate will continue to be a dominant factor in Chicago Dental Society growth. We need to be flexible to maintain and improve the position of the dental profession within the rapidly shifting framework of our modern but still developing world."

Walter Lamacki, editor of the *CDS Review*, who was a freshman member of the Board of Directors during Dr. Troutt's presidency, recalled, "He was a very organized and focused individual. He had goals for his presidency and made his goals."

Dr. Troutt is survived by his wife of 61 years, Muriel. ■

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OPEN HOUSE

CDSF Clinic opens doors to dignitaries, dental community

by Rachel Azark and Joanna Brown

Nearly 200 people gathered in Wheaton Sunday, June 9, to celebrate the Chicago Dental Society Foundation Clinic.

The Open House allowed guests to tour the new facility and learn about the free clinic that serves uninsured patients from DuPage, Cook and Lake counties.

“Our guests had a first-hand look at the three-operatory facility where our patients make appointments with a regularly scheduled dentist and arrive as any other patient would visit their dental office,” said Carolyn Van Eck, interim executive director of the CDS Foundation. “Our patients can take pride in calling the CDS Foundation Clinic their dental home.”

Among the notable guests to tour the clinic was Cook County Board President Toni Preckwinkle, as well as those representing local businesses, colleges and the DuPage Department of Public Health, and longtime CDS members who support access to care.

“What was wonderful was that there was not a person who came through who wasn’t blown away by how lovely and professional the atmosphere in the office is,” said Keith Suchy, president of the clinic’s Board of Managers.

“Our expectations were more than met,” added CDS Foundation Board chair Milly Goldstein. “Not only did we have more than the expected visitors, they visited and stayed, asking questions about how we put it together, what do we need, and how can they volunteer.”

Active clinic volunteers had much to tout at the Open House. They’ve delivered more than \$110,000 worth of dental treatment to 242 patients of record in their first four months of business.



Top: CDS Foundation Board Chair Milly Goldstein shows off the new dental clinic to Cook County Board President Toni Preckwinkle. Also pictured are Carolyn Van Eck and Cheryl Watson-Lowry. **Bottom left:** CDS Foundation Treasurer Jeffrey Socher speaks with CDS Treasurer Phillip Fijal. **Bottom right:** Mike Durbin and his mother, Mary Ellen Durbin, show off one of the dental clinic’s three operatories.

Moving forward, Dr. Suchy said the Board of Managers will stay its course.

“We are determined to offer care five days a week, 9 a.m. – 5 p.m. We’re proud of the progress we’re making, but we’re still coming up to speed.”

A few specialists have volunteered their services to the CDS Foundation

Clinic. The Board of Managers will work in the coming months to incorporate them and some basic lab services into the clinic’s menu of services. ■

Learn more about the CDS Foundation Clinic at www.cdsfound.org, or call 630.260.8530.

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Volunteers bring smiles to Special Olympians

by Joanna Brown ✨ Photography by Tricia Koning

The 2013 Special Olympics Special Smiles drew hundreds of people with a common goal: to improve oral health.

Volunteers from the Midwestern University College of Dental Medicine-Illinois, Advocate Illinois Masonic Medical Center, the University of Illinois, Loyola University and the Grottoes of Illinois gathered in a clearing beside the excitement of the Special Olympics May 8 to screen and educate the athletes on the importance of oral health.

Among the volunteers were Chicago Dental Society member Larry Williams, an assistant professor at Midwestern University, and 16 of his students. While Dr. Williams performed oral health screenings, his students worked at the registration table, directed athletes to the screening area, provided support to the examining dentists, and helped to educate the athletes.

After a high-five for the good work the athletes do to keep their teeth and bodies healthy, the volunteers sent them back to the games with a few home care supplies

“There is a great sense of excitement in the students who participate,” said longtime Special Smiles co-chair Ricardo Mendoza. “They appreciate the opportunity to ask questions of more experienced dental professionals, and they especially enjoyed the professional networking opportunities.”

And even though he’s a veteran of this event, Dr. Mendoza finds the event similarly invigorating.

“I feel extremely passionate about this group of individuals,” he said of the athletes with special needs. “The satisfaction on their faces when you treat them with compassion is very rewarding. I see a great number of patients with special dental needs in my practice, but this rewarding feeling never gets old, for sure.” ■







IT'S THE LAW

by John M. Green, DDS, JD

Contact Dr. Green at 312.676.5980 or jgreen@greenlawoffice.net.

If you offer Botox, don't skimp on training

Ten percent of the dental profession is providing Botox treatment. A segment of dentists believe that Botox treatment, when used properly, enhances facial esthetics in conjunction with cosmetic dentistry. Whether you provide Botox therapy or you are thinking about adding it to your practice, be aware that there are considerations at both the state dental board and risk management levels.

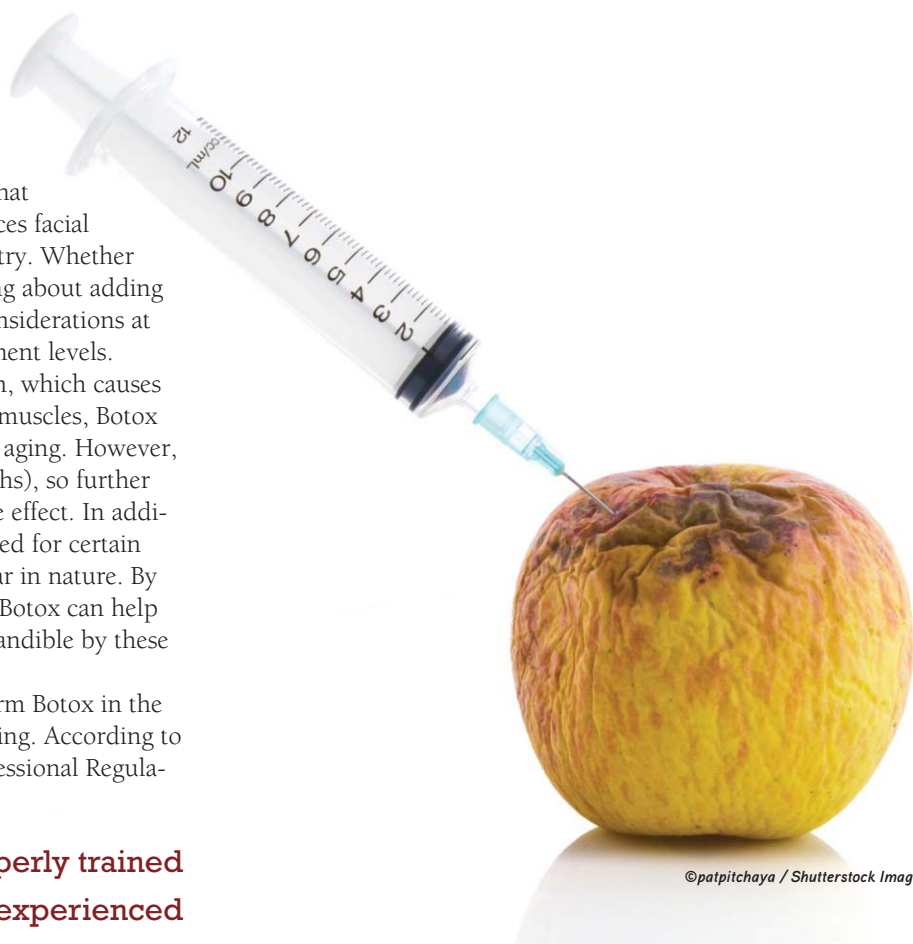
Botox is a brand name for Botulinum toxin, which causes muscle paralysis. By paralyzing certain facial muscles, Botox can prevent wrinkles and the visual effects of aging. However, the effects are temporary (generally 4-6 months), so further injections are needed in order to continue the effect. In addition to its cosmetic effects, Botox has been used for certain types of TMJ disorders that are more muscular in nature. By causing certain masticatory muscles to relax, Botox can help relieve the clenching and stress put on the mandible by these muscles.

Most states allow general dentists to perform Botox in the oral and maxillofacial areas with proper training. According to the Illinois Department of Financial and Professional Regulation, "The use of Botox and other injectable cosmetic treatments falls within the scope of dentistry as long as it involves conditions within 'the human oral cavity and its adjacent tissues and structures.'" However, properly trained and experienced dentists must administer these treatments. The key phrase is "properly trained."

The second element that the dental professional must consider before adding Botox to his or her practice is whether their malpractice carrier will cover the procedure. There are already documented cases in Illinois and the surrounding states of patients sustaining significant injuries from an improper administration of Botox, including necrosis of the lip, nerve injury, infections, and permanent alteration of the facial muscles.

If you decide to offer Botox to your patients, check with the dental board in your state to see if it permits such treatment.

Properly trained and experienced dentists must administer these treatments. The key phrase is "properly trained."



©patpitchaya / Shutterstock Images

And if your state dental board does permit the use of Botox, then make sure to obtain the proper training (not a weekend course). Also, be sure that your Botox treatment has some connection to your dental treatment plan. In addition to state dental board permission and adequate training, the dentist must also make sure that his or her dental malpractice carrier covers the use of Botox. ■

Editor's note: The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society.

Dr. Green is a practicing dentist and defense attorney who has been representing dentists and dental specialists for 20 years. Find more information on Dr. Green at www.greenlawoffice.net.



FROM THE GROUND UP A column about the CDS Foundation.

by Milly Goldstein

For more information, visit www.cdsfound.org

Follow those who lead by example



© Chepko Danil Vitalevich / Shutterstock Images

The CDS Foundation received a most delightful gift in May: a donation to our CDS Foundation Clinic from the College of DuPage's Dental Hygiene Class of 2013. The gift was a significant one, and will allow us to do much dentistry for uninsured patients at the Wheaton facility. But the gift was meaningful beyond its value because it came from the 28 newest members of the oral health professions. With their gift, they solidified their commitment to access to care, and they are to be commended for leading by example. They have been educated and trained to care for patients, and they are committed to furthering access to care in their community. Their class gift was a powerful public statement.

It's hard to inspire others to do what you don't do yourself. Volunteer with an access program or get involved with the CDS Foundation.

I thank them all from the bottom of my heart and wish them the best in their careers. I also thank the College of DuPage faculty for developing such honorable professionals.

That gift echoed the message heard at the Erie Family Health Center's Annual Luncheon, where the federally qualified health center honored its greatest supporters. Among them was John Sachs, DDS, who served Erie Family Health Center as an advisor during the development of its dental program (see page 22).

Lee Francis, CEO of Erie Family Health Centers, explained to the audience that Dr. Sachs treated many patients during his career as an oral surgeon, but also worked to develop young medical professionals through friendship and mentoring that can not be quantified; he also advised Dr. Francis when Erie Family added dentistry to its menu of services in 2005.

Dr. Francis told the *CDS Review* after the luncheon, "The world and status of oral health would be a lot more advanced if we had more people like Dr. Sachs lending their experience and sage advice."

Hear, hear, Dr. Francis, and thank you for shining your spotlight on Dr. Sachs. The CDS Foundation does the same with the Vision Award we present annually at the Midwinter Meeting, and we hope that our honorees inspire greater leadership, just as Dr. Sachs has done. (Nominations for the 2013 Vision Award are currently being accepted at www.cdsfound.org)

I recently came across an article at *Inc.com* that outlined seven ways to lead by example (<http://on.cds.org/7ways2lead>). Not everyone has the time or disposition to work as tirelessly as Dr. Sachs and our 2012 Vision Award recipient, Ed Schaaf, DDS, but *Inc.com* presented options that fit into most every lifestyle.

My favorites are:

Get your hands dirty. It's hard to inspire others to do what you don't do yourself. Spend an afternoon in our CDS Foundation Clinic and get to know a few patients who need your care. Volunteer with an access program or get involved with the CDS Foundation.

Watch what you say. Actions speak louder than words, for sure. But if you can't make it out to Wheaton, read up on our activities and be an advocate at the next business or social event you attend. There's lots to see at www.cdsfound.org.

Let the team do its thing. There are stages in life when free time is a scarce resource. That's why the CDS Foundation Grants Committee carefully evaluates a tall stack of grant applications each summer and distributes funds in the best way it can. It's quick and easy to make your donation today, and let us do the legwork for you. Or, let your family know that you'd like to establish a memorial fund at the CDS Foundation, and let us know how you'd like us to distribute the accumulated funds.

Be the example for your dental team and family. Decide today how you will lead the profession forward. ■

Ms. Goldstein is the chair of the Chicago Dental Society Foundation. She is also the president of Harry J. Bosworth Company, a Skokie-based manufacturer of dental materials.

SNAP SHOTS

Profiles of people in our profession



Kelly Skerrett finds her outlet through abstract art

by Rachel Azark

As a child, Kelly Skerrett loved creating art. But as a young adult, she saw her creativeness evolve when she began to paint.

“I use a lot of colors and textures, and I usually just paint and see what happens with whatever comes to mind,” said Dr. Skerrett, a 2008 graduate of the University of Buffalo School of Dental Medicine who practices in Chicago.

“I like to allow the people who view the paintings to see whatever they want. I want the person to use the painting as a way for them to see something I don’t see or to lose themselves in it and connect with it.”

Dr. Skerrett originally wanted to be an art major, but she also had an interest in medicine. She decided on dental school, and now finds painting is a great release after a long day of practicing dentistry.

“Art is still my first love. I use art as an outlet to relieve stress and to be creative overall,” said Dr. Skerrett.

Dr. Skerrett paints on canvas using various media, including acrylics, spray paint and different types of oil markers. Sometimes she doesn’t even use paintbrushes; she’ll use other objects, including her fingers, wood and sponges, to create texture.

While some artists paint landscapes, portraits or still lifes, Dr. Skerrett likes to paint abstracts. Some of her greatest influences are local artists and the late Jean-Michel Basquiat, the Neo-expres-



sionist painter from New York.

This spring, Dr. Skerrett jumped on an opportunity to showcase her work for the first time at a friend’s bar, Parlour on Clark. The venue allows local artists to display their work in its gallery space. To celebrate, Parlour hosted a gallery opening for Dr. Skerrett with a champagne reception.

“I was really excited, but shy about it. I’m usually very private about my work, but I thought it was a step forward for me to show people what I can do,” she said.

Dr. Skerrett hopes to present another show in the future. In the meantime, she

is working on new paintings while she continues to practice dentistry.

“I think that painting has actually helped me become a better dentist because of the dexterity and creativity,” said Dr. Skerrett. “For me, personally, it has helped me look at things more artistically in someone’s mouth rather than always scientifically.

“I’m going to keep going with (painting) and see where it takes me. Even if it doesn’t go anywhere, I just have fun with it.” ■

Ms. Azark is the CDS manager of communications.

LEND US A HAND



The CDS Foundation Dental Clinic is now open.

We are looking for volunteer dentists, hygienists and assistants to care for patients, as well as oral surgeons to accept referrals. We also need in-kind donations of supplies and consumables.

Located in Wheaton, the CDS Foundation Dental Clinic offers free basic dental care to uninsured residents of Cook, Lake and DuPage counties whose incomes are at or below 200% of the poverty level. The brand new three-operator clinic is modern and professional. All qualified patients are scheduled ahead of time. All a volunteer needs is the desire to help.

Come in and do what you do best — provide excellent dental care!

To volunteer, please contact the clinic:

Call 630.260.8530

Email CDS.Foundation.Clinic@gmail.com.



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A peek at the conversation online

ONLINE COLUMN<http://on.cds.org/FrontDesk>

by Stephanie Sisk

How happy is your office?

Is it a calmer, more pleasant place than it was 10 years ago?

Chances are, you and your staff are working toward that goal. Consultant Mary O'Neill has worked with dental practices for about 15 years and is finding more and more often that doctors and their staffs are looking for tips to create a more cohesive, happier office. The California-based consultant and trainer said while there is still a need for consulting on management, leadership and conflict resolution, doctors and their staffs today are branching out and looking for different kinds of solutions, too.

"I'm surprised at the level of interest in just wanting to be happy," said Ms. O'Neill.

There may be many reasons for such introspection, but Ms. O'Neill wonders if the effects of the economic downturn may have caused doctors and staffs to look inward — do a little self-examination about their motivations and take stock of their workplace satisfaction.

"It seems people lost their mojo," she said. "They were not feeling happy and content." As a result, a new focus on values has emerged in her work. "There was interest and desire in creating a harmonious and emotionally healthy team" and a calm, productive work environment.

Making sure the right people are in the right jobs puts the focus on what's positive, Ms. O'Neill said. "When you encourage the heart — what's focusing on what's 'good' and 'right' — people love it."

Both the doctor and staff respond by working harder, giving their best effort and, happily, enjoying their work. And isn't that what we all want?

OPEN WIDE BLOG[@cds.org/news/blog](http://cds.org/news/blog)**Celebrate 150 years of CDS; sponsor an Anniversary Molar**

Founded in 1864, the Chicago Dental Society celebrates 150 years of serving the profession and the community in 2014-2015. Join the fun and make an impression at the Midwinter Meeting and beyond by sponsoring a limited edition 150th Anniversary Molar.

CDS will manufacture up to 12 undecorated giant molar displays. The sponsor may either decorate its own tooth or contract with our vendor to have it decorated. For complete information, visit

<http://on.cds.org/150molar>.

To reserve your 150th Anniversary Molar, email Lisa Girardi at lgirardi@cds.org or call 312.836.7327.

**TWEETS**[Twitter.com/Chicago_Dental](https://twitter.com/Chicago_Dental)**Dentistry in 140 characters or less**

June 5 @howardfarran

According to the American Dental Hygienists' Association 1 in 4 seniors have not been to the dentist in last 5 years.

Retweeted by Chicago Dental Soc

June 5 @DentalProGo

#MouthGuards are such a great idea, mostly because broken teeth are such a bad idea. Please ask your #dentist about the best one to use.

Retweeted by Chicago Dental Soc

May 30 @DrLowenberg

"Smile in the mirror. Do that every morning and you'll start to see a big difference in your life." Yoko Ono

Retweeted by Chicago Dental Soc

May 29 @TanyaRoseS

Volunteer work can stimulate enterprising ideas that may be applicable to your business someday, says Richard Branson <http://ow.ly/lveHm>

Retweeted by Chicago Dental Soc

May 28 @Chicago_Dental

We can't endorse the shoes; otherwise, good advice: RT @DaveKerpen 6 secrets to successful networking at conferences <http://ow.ly/lse8P>

May 21 @Chicago_Dental

If you plan to be in New Orleans for the #ADA's Annual Session this fall, save time for this, too: <http://ADA.org/MOM>



ON FACEBOOK

[Facebook.com/chicagodontalsociety](https://www.facebook.com/chicagodontalsociety)

Comments, likes and more from social media

May 31

You're going to HOW MANY graduation parties? Bring a gift that benefits the CDS Foundation, too! www.giftsthatgive.com
4 people like this.

May 30

We still laugh at one CDS member's post-Halloween rant, "Who thought it was a good idea to put a Charleston Chew in the freezer?" Tell us today: what snack causes your patients the most damage?
7 people like this.

Joanie Lynch: Lately it has been almonds.

Sunaina Sharma Sahgal: Mentos and tootsie rolls are tied!

May 29

A good point to share with your competitive patients: MLB pitcher Patrick Corbin says his mouthguard improves his performance on the mound.
<http://on.cds.org/MLBmouthguard>
11 people like this.

May 28

The Oklahoma Dental Association has information about how you can help colleagues affected by last week's storms. www.okda.org
9 people like this.

May 8

Special Smiles 2013: Volunteers and athletes alike enjoyed this beautiful day — at Eckersall Stadium.
28 people like this.

Maria Celeste Forzani: It is great!!! Congratulations, prevention is more important than cure!!! Excellent work!

Larry Williams: Great event. The Midwestern College of Dental Medicine-Illinois students greatly appreciated the opportunity to serve this special community. ■



Volunteers at the Special Olympics Special Smiles event in May.

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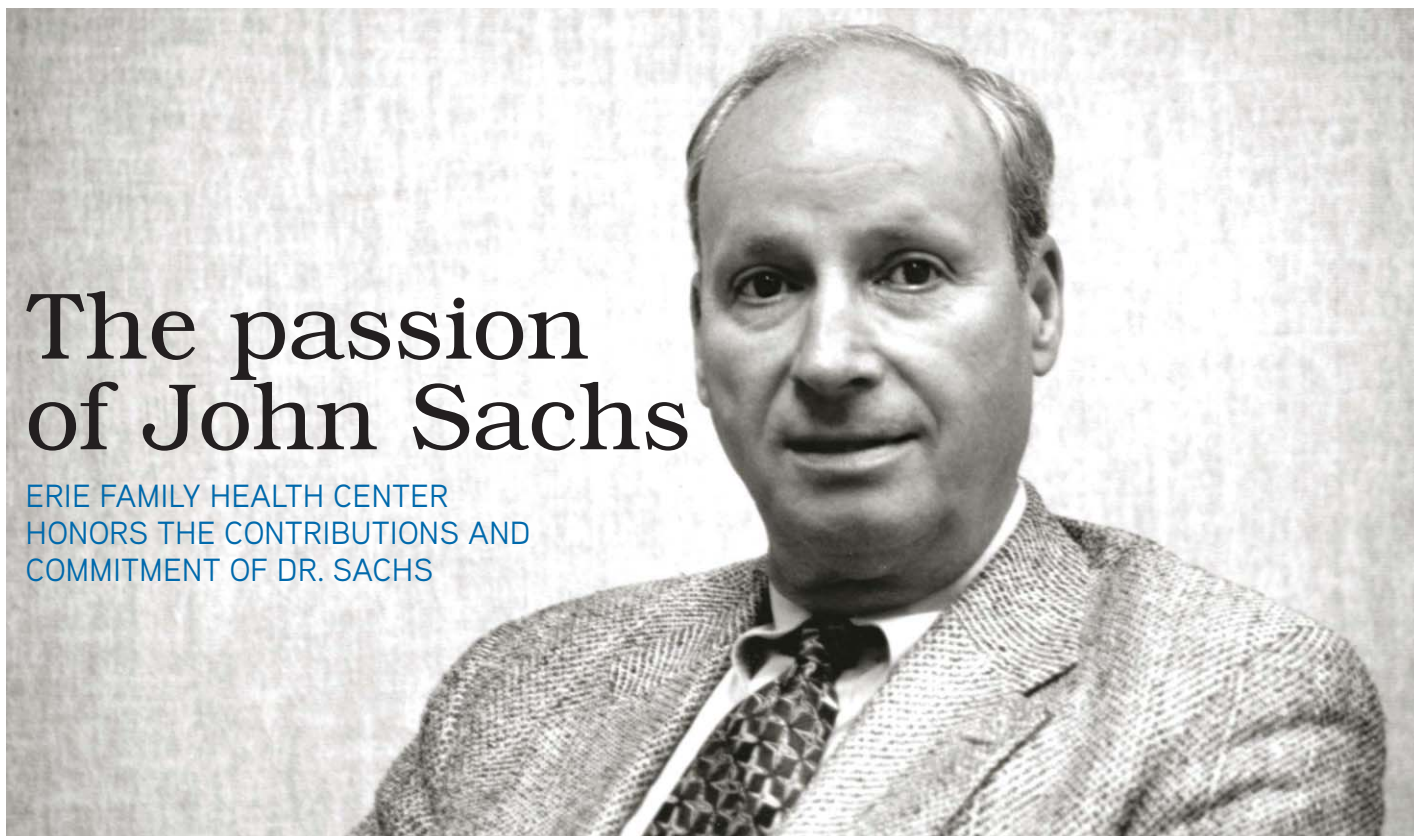
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ACCESS TO CARE

A look at challenges facing our profession.



The passion of John Sachs

ERIE FAMILY HEALTH CENTER
HONORS THE CONTRIBUTIONS AND
COMMITMENT OF DR. SACHS

by Joanna Brown

As an oral surgeon in the northwest suburbs, John Sachs for decades worked to restore his patients' oral health. But his free time was dedicated to early intervention that would keep the Erie Family Health Center's dental patients out of the oral surgeon's office.

Dr. Sachs was honored in May with the Erie Family Health Center's Golden Toothbrush Award for his commitment to oral healthcare as a provider and an advocate for access to care. Erie Family Health Center provides affordable, accessible care to patients in need.

"He helped Erie as an early advisor to our dental program, and demonstrated his life-long commitment to respectful, high-quality care," said president and CEO Lee Francis, reflecting on his calls to Dr. Sachs when Erie was developing an oral health program in 2005.

FACTOIDS



Erie Family Health Center has 13 locations throughout Chicago and the suburbs, including two dental clinics. Four more health centers will be added in Evanston, Waukegan, Mundelein and Chicago.



Erie Family Health Center provided basic, dental and behavioral health services through 150,000 visits in 2012, including 40,000 patients.

"He had all sorts of ideas. As an oral surgeon I think he had seen the end stages of disease and patients go through a lot of treatment that could have been prevented through early intervention. The world and status of oral health would be a lot more advanced if we had more people like Dr.

Sachs lending their experience and sage advice."

Dr. Sachs escaped Germany for the safety of Holland in 1935, and arrived in the U.S. in 1941. He entered medicine after serving in the U.S. Army. According to Melissa Hilton, vice president for development and communica-

tions at Erie Family Health Center, Dr. Sachs's commitment to the organization is two-fold: there's his enthusiasm for supporting the growth and development of professionals in medicine, and also his deep commitment to patient access to quality care that is delivered with dignity and respect.

That's exactly the kind of care that Erie aims to provide through its network of 13 centers (including two dental clinics), which serve 40,000 patients in Chicago and the suburbs. Since 1857 Erie Family Health Center has focused on preventive care that reduces health-care costs, improves health outcomes and reduces health disparities. Clinics offer vaccines, chronic disease management, health education, school check-ups, prenatal care and dentistry, among other services.

With a staff of 425, Erie Family Health Center provided primary, dental and behavioral healthcare through 150,000 visits in 2012. Erie Family Health Center will add four more centers to the mix by the end of 2014, in Evanston, Waukegan, Mundelein and Chicago, on the campus of Swedish Covenant Hospital.

Also honored by Erie Family Health Center in May were Evanston Mayor Elizabeth Tisdahl and Skokie Mayor George van Dusen, with the Health Innovator Award. Dr. Francis lauded their work to bring affordable health services to their communities via a new Erie Family Health Center facility. This site will include a dental center, in addition to primary care and behavioral health services.

"Some of our primary advisors are our own patients, and more than 50 percent of our Board of Directors is patients and users of our health services," Dr. Francis described. "Talk about great advice: we don't have to guess what happens on our front lines." ■

For more information about Erie Family Health Center and to volunteer, visit eriefamilyhealth.org.

Ms. Brown is the CDS senior writer.

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GOING LOCAL

News from the dental community

MIDWEST SOCIETY OF PERIODONTOLOGY ELECTS OFFICERS

CDS member Beth Grys of Brookfield was elected president of the Midwest Society of Periodontology. The other officers elected include:

- Paul Ricchetti, president-elect, Mayfield Heights, OH;
- Diego Velasquez, vice president, Fenton, MI;
- Paula Weistroffer, secretary, Iowa City;
- Tae-Ju Oh, treasurer, Ann Arbor, MI;
- Peter Cabrera (CDS member), immediate past president, Chicago.

OHSU DENTAL SCHOOL NAMES NEW DEAN

Following a national search, Chicago Dental Society member Phillip Marucha has



Phillip Marucha

been named dean of the Oregon Health and Science University's School of Dentistry. Dr. Marucha is expected to join OHSU in September.

He will lead the school as it moves into its new home, the Skourtes Tower, which is scheduled to open in 2014. As the only dental school in the state, the OHSU School of Dentistry plays a vital role in the region's dental health and education.

Dr. Marucha currently serves as associate dean for research and director of graduate studies at the University of Illinois at Chicago (UIC) College of Dentistry.

"I am very excited about the opportunity to work with the many excellent faculty,

Surgeon General endorses community water fluoridation

U.S. Surgeon General Regina Benjamin April 22 officially endorsed community water fluoridation as "one of the most effective choices communities can make to prevent health problems while actually improving the oral health of their citizens."

Dr. Benjamin made her endorsement in a letter sent to the National Oral Health Conference held in Huntsville, AL. Attendees heard the letter read aloud at the Opening Ceremony.

"Fluoridation's effectiveness in preventing tooth decay is not limited to children, but extends throughout life, resulting in fewer and less severe cavities," Dr. Benjamin wrote. "In fact, each generation born since the implementation of water fluoridation has enjoyed better dental health than the generation that preceded it."

Every surgeon general for the past 50 years has endorsed fluoridation of community water supplies as a safe and effective weapon in the war against tooth decay.

The American Dental Association has supported fluoridation since 1950.

"The ADA's policies regarding community water fluoridation are based on the best available science showing that fluoridation is a safe, effective way to prevent dental decay," said ADA President Robert Faiella. "The ADA, along with state and local dental societies, continues to work with federal, state and local agencies to increase the number of communities benefiting from this very effective public health measure."

Dr. Benjamin's letter to the National Oral Health Conference is available online at ADA.org.

students, staff and alumni that make up the OHSU community," said Dr. Marucha. "As we complete the new building, I would like to see us build on the history of outstanding clinical education to become extraordinary in all facets of dental education and research."

Prior to his associate deanship at the University of Illinois, Dr. Marucha served as professor and head of the periodontics department in the UIC College of Dentistry. He also was a professor of periodontology and director of the comprehensive training in craniofacial sciences program at The Ohio State University.

Dr. Marucha earned his dental medicine degree from the University of Connecticut School of Dental Medicine, as well as a certificate in periodontology and a doctoral degree in immunology. In 2007, he became an American Dental Education Association Leadership Institute Fellow.

Dr. Marucha is an active researcher with nearly 200 publications, abstracts and invited presentations.



DALE EISENMANN, 72, PAST UIC INTERIM DEAN OF DENTAL SCHOOL

Dale Eisenmann, who served as interim dean of the UIC College of Dentistry from 1999-2000, died April 23. He was 72.

Dr. Eisenmann served as head of the Department of Histology from 1973-1991, head of the Histology section of the Department of Oral Biology from 1991-1994, and associate dean for academic affairs from 1994-1999, before becoming interim dean. He was succeeded by the cur-

rent dean, Bruce Graham.

A member of the Apostolic Christian Church for 59 years, Dr. Eisenmann served as a minister and elder until retiring from that post in 2010 with the Apostolic Christian Church of Chicago in Hillside.

Dr. Eisenmann lived in Darien. He is survived by his wife, Judith; son Bradley, husband of Cynthia; son Todd; daughter Luann; and four grandchildren.

SATISH ALAPATI NAMED NEW UIC ENDODONTIC CLINIC DIRECTOR

Satish Alapati, assistant professor of Endodontics, assumed the duties of endodontic clinic operations director and consultant to the managing partners at the UIC College of Dentistry May 6.



Satish Alapati

ADA report: National dental spending flat since 2008

New analysis released by the American Dental Association indicates that overall spending on dental care has remained flat in recent years, despite the fact that per patient dental spending by Baby Boomers and seniors increased.

Two research briefs released by the ADA's Health Policy Resources Center (HPRC) bolster previous statistics showing that adult dental visits have been declining from 2000-2010, leading to less spending on dentistry and oral care. Significantly, the declines in both dental spending and visits predate the economic crisis of 2008.

"Our results suggest very strongly that the dental economy is in a major transition," wrote Marko Vujcic, managing vice president of the HPRC and lead author of the briefs. "Dental spending has not rebounded since the end of the Great Recession and has been stagnant, on a per capita basis, since 2008."

In 2011, dental spending accounted for 4 percent of overall national health expenditures, down from 4.5 percent in 2000, according to HPRC analysis of data gathered from the Center for Medicare and Medicaid Services, the Bureau of Economic Analysis and the U.S. Census Bureau.

The rate of growth of dental spending has also slowed in recent years. Between 1990 and 2002, per capita dental spending grew by 3.9 percent per year after adjusting for inflation, a rate that fell to 1.8 percent between 2002 and 2008. Since 2008, the per capita dental expenditure growth rate declined 0.3 percent while overall health spending grew by 1.6 percent.

According to a previous HPRC brief, in 2003 41 percent of adults reported going to the dentist during the prior year. That figure declined to 37 percent in 2010. Children, however, visited dentists more often between 2003 and 2010, but since their dental care tends to be less expensive than adults', it did not result in greater dental spending overall.

While overall dental expenditures have remained flat, the HPRC analysis shows there's more to the story — spending by Baby Boomers and the elderly is on the rise. Between 2000 and 2010, seniors' annual spending on their dental care increased from \$655 to \$796. The HPRC credits the increase to advances in preventive and restorative dental care, leading to greater numbers of elderly retaining their teeth.

"Thanks to greater understanding of the importance of oral health and mouth healthy measures such as water fluoridation, the dental well-being of Americans has improved in recent decades," said ADA President Robert Faiella. "According to the Centers for Disease Control, the number of adults missing all or some of their teeth dropped from 50.2 percent in 1999 to 43.6 percent in 2010. But as positive as this trend is, the fact that fewer adults are utilizing dental care jeopardizes that progress. Financial barriers to care are up among young adults, and the number of people who visit the ER for their dental care is rising. We need to find creative solutions to improve access to care for millions of Americans and reverse these recent trends."

To read the full research briefs, visit www.ada.org/1442.aspx.

Dr. Alapati is a clinician-scientist, researcher, and educator. He succeeds the retiring Michael Barrows.

Dr. Alapati earned his BDS degree in India. He continued his education in the United States at a hospital-based general practice residency program in Kansas City, MO. Subsequently, he received his MS in Dental Materials Science and a PhD in Oral Biolo-

gy from The Ohio State University in 2006. He earned his Certificate in Endodontics from the UIC College of Dentistry in 2011.

SEEMA ASHRAFI NAMED CDSF CLINICAL FELLOW

UIC College of Dentistry clinical associate professor in Periodontics Seema Ashrafi was named a Chicago Dental Soci-

ety Foundation Clinical Fellow.

Dr. Ashrafi serves as director of the predoctoral periodontics program and is responsible for the periodontics curriculum. She was instrumental in the development of the new DMD case-based curriculum.



Seema Ashrafi

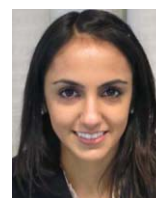
UIC STUDENTS NAMED SCHWEITZER FELLOWS

UIC College of Dentistry students Somayah Jahedi and Nisha Mehta have been selected for prestigious Schweitzer Fellowships.

The Chicago Area Schweitzer Fellows Program was founded in 1996 to develop methods for future professionals to find solutions to unmet health needs. Students in graduate programs may submit a written application with references.

Ms. Jahedi's project is to expand access to dental care for special needs individuals at the Illinois Center for Rehabilitation-Roosevelt by coordinating a service event in which dental students will provide oral health instruction and nutritional counseling for fellow students and their caretakers, while dentists provide oral healthcare.

Ms. Mehta is working to improve the oral health status of children at La Rabida Children's Hospital with lifelong medical conditions, including chronic medical illnesses, developmental disabilities and special needs, by educating and training primary care providers, hospital staff and children on the importance of good oral hygiene and maintaining optimal oral health. ■



Somayah Jahedi



Nisha Mehta

MEETING PLACE

Dental meetings and CE opportunities

Study clubs

Central Lake County Dental Study Club

Meets third Tuesday of every month at noon, January-November, Grandma V's Pancakes, 10 E. Maple Ave., Mundelein. For information, contact Paul Showers, 847.816.3636.

Chicago Aesthetic Masters, a Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. For information, call 312.644.4321 or email smilechicago2@aol.com.

Chicago Dental Study Club

For information, visit www.chicagodentalstudyclub.com or call Forrest Tower, 708.423.0610. Newcomers are free. Please RSVP.

Greater Evanston Dentists Association

Meets first Monday of every month, noon-1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. For information, contact Roger Nouneh, 847.475.7754.

Uptown Dental Forum

Meets every Friday, 12:30-2 p.m., Via Veneto Restaurant, 6340 N. Lincoln Ave., Chicago. Academy of General Dentistry sponsorship approved. For information, contact Steven Pearl, 773.262.4544.

Waukegan Dental Study Group

Semi-monthly meeting, noon-2 p.m., Waukegan Ramada, 200 Green Bay Rd., Waukegan. For information, contact Robert Stanuch, 847.336.8080, or Ellis Neiburger, 847.244.0292.

July

17: Chicago Medical Society

OSHA Training: Bloodborne Pathogens and Beyond. Loyola University Medical Center, 2160 S. 1st Ave., Maywood. Presented by the Chicago Medical Society in collaboration with the Chicago Dental Society. 8:30 - 10:30 a.m. CDS members and their staffs: \$99 per person. Register online at <http://www.cmsdocs.org>. For more information, call 312.670.2550, ext. 338.

August

4: Chicago Dental Society

CDS Summer Event at Six Flags Great America. TICKETS WILL NOT BE MAILED. You must pick them up at Will Call, located at the Grand Hotel and Suites, 5520 Grand Ave., Gurnee.

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CDS provides the free publication of meeting announcements for dental study clubs and other not-for-profit organizations. The publication of such notices is at the sole discretion of CDS. Include the following: subject, date, time, location and speaker's name and degree, as well as the name and phone or email of your contact person. All information must be submitted in writing. The editor reserves the right to edit material for space and style.

14: Chicago Medical Society

OSHA Training: Bloodborne Pathogens and Beyond (Webinar). Presented by the Chicago Medical Society in collaboration with the Chicago Dental Society. 10 a.m. - noon. CDS members and their staffs: \$99 per person. Register online at <http://www.cmsdocs.org>. For more information, call 312.670.2550, ext. 338.

September

18: Chicago Medical Society

OSHA Training: Bloodborne Pathogens and Beyond. Doubletree By Hilton Hotel, 1909 Spring Rd., Oak Brook. Presented by the Chicago Medical Society in collaboration with the Chicago Dental Society. 10 a.m. - noon. CDS members and their staffs: \$99 per person. Register online at <http://www.cmsdocs.org>. For more information, call 312.670.2550, ext. 338.

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- Anthony Cardoza, DDS: Lasers (sponsored by Technology 4 Medicine)
- Mary Govoni, CDA, RDH, MBA: Dental Assisting
- Kirk Behrendt: Practice Management
- Doreen Johnson, RDH, MA: Non-Surgical Periodontal Anesthesia Options (sponsored by Dentsply Professional)

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Bringing up baby

Binky. Paci. Mimi. Boppy. Whatever you may call your child's pacifier, the American Dental Association has released new data about it. A study recently published in *Pediatrics*, the journal of the American Academy of Pediatrics, said that licking your child's pacifier to clean it is acceptable. However, the ADA feels that adult saliva may contain a variety of microorganisms which may be harmful to an infant's health and may increase the baby's chance of developing tooth decay.

The ADA suggests just rinsing a paci-

fier that has dropped on the ground with soap and water or running it through the dishwasher. It also advises against sugar coating a pacifier with sweeteners such as sugar, honey, juice or sweetened drinks, as this can increase the risk of cavities.

Remember to also not put the baby's feeding spoon in your mouth, as this can also pass bacteria to the baby.

The ADA also suggests some other ways to help develop a child.

- Breast milk is a good immunity builder as well as a complete form of nutrition for infants.

- Promote a healthy diet and monitor their food and drink.
- Brush your child's teeth or wipe their gums after mealtimes.
- Give infants their naptime or bedtime bottle before going to bed.
- Children should see a dentist for the first time no later than 12 months of age.

For information healthy habits from the ADA go to <http://on.cds.org/babyTEETH>, or view the ADA press release on pacifiers at <http://www.ada.org/8578.aspx>.

APPLICANTS & DECEASED MEMBERS

Applicants

Bacos, Nicholas

Boston University, 2012
2254 S. Cicero Ave., Cicero
West Side Branch

Berdelle, Scott

Marquette University, 1978
990 Grand Canyon Pkwy.,
Hoffman Estates
Northwest Suburban Branch

Foxson, Joshua

New York University, 2008
405 S. Main St., Naperville
West Suburban Branch

Marquez Correa, Ignacio

National University of Mexico, 1975
555 31st St., Downers Grove
West Suburban Branch

Przyszlak, Anna

Marquette University, 2012
8269 Golf Rd., Niles
West Suburban Branch

Sheen, Hyun

New York University, 2012
540 N. State St., Chicago
South Suburban Branch

Stolarz, Suzanne

Indiana University, 1995
55 S. Main St., Naperville
West Suburban Branch

Deceased members

Bosack, S. Richard

Chicago College of Dental Surgery,
1944

350 W. Kensington Rd., Apt. 113,
Mount Prospect
Englewood Branch
Died May 21, 2011.

Brackett, Robert

University of Texas, 1967
1560 Aberdeen Ct., Naperville
Northwest Side Branch
Died March 11.

Brezinski, Stanley

Chicago College of Dental Surgery,
1947
3247 Woodhaven Dr.,
Bourbonnais
Northwest Side Branch
Died July 12, 2012.

Druck, Charles

Chicago College of Dental Surgery,
1935
3864 W. Fargo Ave., Skokie
North Side Branch
Died Nov. 11.

Dziarski, Agnes

University of Pennsylvania, 1986
2010 Collett Ln., Flossmoor
South Suburban Branch
Died Aug. 4, 2012.

Genaze, Melvin

University of Illinois, 1952
5927 Hillcrest Ct., Downers Grove
West Suburban Branch
Died June 29.

Harkensee, Henry Jr.

Chicago College of Dental Surgery,
1951
1731 Walnut St., Park Ridge
West Suburban Branch
Died Jan. 26.

Laskowski, Edward

Northwestern University, 1949
183 Stonegate Rd., Cary
Northwest Suburban Branch
Died May 7, 2008.

O'Donnell, James

Loyola University, 1964
1134 Bull Valley Dr., Woodstock
West Suburban Branch
Died April 13.

Toton, Chester

University of Illinois, 1951
323 Basswood Dr., Northbrook
West Suburban Branch
Died March 15, 2012.

Trout, Edwin

Northwestern University, 1954
3701 W. McNab Rd., Apt. 131,
Pompano Beach, FL
Northwest Suburban Branch
Died June 27.

Williams, Lafayette

McHarry Medical College, 1968
415 S. Ashley St., Valdosta, GA
Associate Member Branch
Date of death unknown.

Zuckerman, Howard

McGill University (Canada), 1960
7374 Clunie Pl., Apt 13104,
Delray Beach, FL
West Suburban Branch
Died Aug. 31, 2011.



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OAK BROOK AREA: Excellent location for dentist or dental specialist. Modern building with atrium, 1,100 and 3,000 square feet available. Landlord will assist in build-out and remodeling cost. Call 630.279.5577 or visit <http://galleryoffices.com>.

NAPERVILLE DENTAL OFFICE SPACE: 920 and 1,360 square foot office space in dental building in downtown. Great location close to trains and schools. Suites are ready to go. Call 708.610.8606.

SPACE FOR SPECIALIST: Brand new, stand alone office building. Premier building in Plainfield with ample parking. Located in an out-parcel of Majer's with high inherent traffic. Directly facing Route 59 with easy access. Half occupied by a general practice. dentalrentplainfield@yahoo.com.

AURORA: Fully equipped orthodontic clinic available to rent three-four days per week. Owner focusing on main location and not taking new patients here. Great opportunity to build practice. Recall list and new patients available N/C. Call 563.244.2987.

DOWNTOWN WINNETKA PROFESSIONAL Center: Approximately 1,000 square feet. Large shared reception area, three operatories and private office. Excellent satellite office opportunity. Call 847.446.0970.

ORLAND/MOKENA: BUILT-OUT dental suite for rent: Great traffic, exposure, parking, in fully occupied retail/professional stunning new building with two restaurants and much more. Dental suite has: four windows and two patios overlooking two waterfalls/terraced landscape; large reception desk, private office, operatories, labs, utility room. Super opportunity. Upper income community. reasonable rent. 708.945.2228.

TINLEY PARK: Dental office for rent for dental specialist. 1,575 square feet. Five plumbed ops, sterilization, lab, office, reception and waiting area. Ample parking. Great location and good opportunity for new grad or experienced dentist. Call Kevin List 708.369.0916, kevin.list@svn.com.

SHARE/RENT BUSY OFFICE: Seeking dentist share/rent in my 1,830 square feet, modern, four operatories. New graduate. Northwest suburbs, Elgin. Could be benefiting both parties. Let's talk: tangobas@aol.com or call 847.695.7100.

Space Sharing

SPACE SHARING/SATELLITE OFFICE: Beautiful downtown GP office with ideal location, six state-of-the-art operatories, 2000+ square feet. Perfect opportunity for suburban practice needing downtown presence, downtown practice wanting to decrease overhead, or specialist/GP starting their own practice. Inquiries: 312.943.4376 or info@startmyownpractice.com.

SHARE/RENT: State-of-the-art GP office, centrally located near Oakbrook and Villa Park. Available for space share/rent. Great opportunity for general dentist or specialist starting their own practice. Email dds dental3@gmail.com.

SPACE SHARING: North side office in Chicago, Milwaukee and Pulaski area. Street level welcoming for space sharing. Three ops, great for starters. Possible sublease. Contact 847.559.2400.

SPACE SHARING: Beautiful east Lakeview Chicago GP office, 30 years established, 2,000 square feet. Available for space share/rent. Ideal for general dentist starting their own practice. Interested in an orthodontist, periodontist, and oral surgeon integrating into practice. Contact ashlanddds@aol.com.

SPACE SHARE — HINSDALE: Ideal first floor. Easy access. Free parking. Three operatories, expandable to five. Great for start-up or existing practice. Flexible terms. Possible buy-out. Email sharehinsdale@gmail.com.

Positions Wanted

EXTRACTIONS: For the comfort of your patients, I do surgical and partial bony extractions for a general office. Ten years experience. General residency training. Will do other dental work. Email fftruth@yahoo.com.

DENTIST LOOKING PART-TIME/FULL-TIME: I am a general dentist with seven years experience. Looking to grow in a practice. North suburbs only. Call 847.571.0167. Please mention you saw ad.

Opportunities

SCHOOL DENTIST NEEDED: Dentist needed for school-based dental sealant program in LaSalle/Henry County Mondays and Fridays. Exams only. \$500-\$600 plus/day. Please fax résumé to 708.226.0248.

ORAL SURGEON: Great opportunity for an oral surgeon to join our endo-perio practice (Chicago north side). Please send your résumé to dentaspec.care@gmail.com.

GENERAL DENTIST: North side, community-based dental group has position available for personable general dentist with skills and interest in treating oral surgery patients. Very busy practice with excellent earning potential. Please send CV to toothgroup@comcast.net.

GENERAL DENTIST: Family Dental Care. Full- or part-time. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95 percent fee-for-service. No Public Aid. 773.978.7801 (ask for Irene or Laura) or email fdc92@hotmail.com. www.familydentalcare.com

ORTHODONTIST NEEDED for part-time position in a group practice with more than 10 GP offices in the Chicago area. Please contact or email résumé to aqel4@msn.com.

LOOKING FOR PART-TIME DENTIST

North side practice looking for experienced dentist to work part-time and possibly late evenings. Please email resume to maricela@kedziedental.com.

WEBSTER DENTAL CARE IS EXPANDING

We are seeking to fill the following positions: general dentist, three days, for our Portage Park location; periodontist (part-time) for our Mundelein and Portage Park locations; oral surgeon (part-time) for our Skokie location; pedodontist (part-time) for Hoffman Estates and Mundelein; Orthodontist (part-time) for Mundelein.

Contact Dr. Steve Rempas at webdental@aol.com.

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Offices in Chicago, southwest, far north, and west suburbs. Our valued dentists earn on average \$230,000/year with benefits.

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EMAIL: dtharp@kosservices.com
FAX: CV to 312.944.9499

ENDODONTIST OR RCT-PROFICIENT GENERAL DENTIST NEEDED

Part-time position with excellent financial compensation at our digital office conveniently located at the intersection of I-90 and Randall Road in the northwest suburbs.

Email CV to dmddds007@gmail.com.

SPECIALISTS NEEDED

Seeking specialists to join the Professionals at ProCare Dental Group, P.C. Positions available for oral surgeons and endo in either city or suburban locations.

Contact Kathy Hammers at 847.621.7229. Email resumes to khammers@procaresdentalgroup.com. Fax to 847.510.0616.

GENERAL DENTIST WANTED

Busy, modern office in northwest suburbs looking for part-time/full-time associate. PPO/Fee-for-service/All Kids. Call 847.465.0800.

Fax CV to 847.465.0053 or email: office@ModernArtofDentistry.com

ENDODONTIST NEEDED

Dental Salon is an established group practice with two locations and a large patient base. We need a quality-oriented endodontist to work one-two days in Chicago and one day in Schaumburg per week. Guaranteed to be busy from day one, we pay on production and take care of our specialists.

Apply with this online form: <http://bit.ly/TQqcHP>

GENERAL DENTIST/ORTHODONTIST WANTED

A modern, full digital and fast growing practice in northwest suburb, looking for part-time, possibly full-time general dentist and orthodontist. Email to info@dental-vue.com.

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Tired of administrative headaches? Maybe we should talk. Large group practice can provide everything you need, front desk, clerical, hygienist, assistant, lab on site. You provide the patients. Work days/hours you want. Located far north side Chicago.

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sjf3075@aol.com

PART-TIME GENERAL DENTIST WANTED

Shining Smiles in Bolingbrook needs an associate for Tuesday, Friday, and every other Saturday and Sunday. Lots of growth opportunities and possible partnership.

Send resume to milad312@gmail.com.

DENTAL ASSOCIATE OPPORTUNITY

Progressive and friendly family dental practice seeking a progressive, friendly and quality-minded, full-time or part-time associate. There is no capitation or Public Aid. Our offices are modern and equipped for comprehensive dentistry including endodontic, oral surgery, restorative and implants. Locations in the western suburbs.

Please fax CV to 888.724.8580.

ENDODONTIST OR ENDO RESIDENT NEEDED one day a month at a north side Chicago location. Please email résumé to aqel4@msn.com.

PERIODONTIST WANTED: Our quality northwest suburban practice is in need of an individual with high standards and good people skills to join our team. The ideal candidate will have a minimum of two years of experience and be proficient in periodontics. This is a part-time position. We offer a pleasant working environment and a great staff. Please send your résumé and letters of recommendation, if available, for consideration. Reply to Box M0313-U2, *CDS Review*.

PEDIATRIC DENTIST NEEDED for multi-location group practices. Please email résumé to aqel4@msn.com.

MICHIGAN (KALAMAZOO): Fee-for-service contemporary boutique dental practice, focusing on family, cosmetic/esthetic, contemporary, implant and reconstruction dentistry, seeking dentist leading to buy-in/buy-out. Our practice was established in 1978, currently with 1,940 active patients. Our facility is 2,300 square feet with seven operatories. We have recently remodeled with digital X-ray including PanX. Our current staff consists of two hygienists; two assistants with expanded functions; one scheduling coordinator; one financial coordinator; one office manager. Our modern, high-tech office is located in Kalamazoo. A small metropolitan area, Kalamazoo is well known for its diverse and extensive business base, arts, thriving entertainment district, higher education opportunities (Kalamazoo College, Western Michigan University and Kalamazoo Valley Community College) and the Kalamazoo Promise. Located midway between Chicago and Detroit, Kalamazoo is surrounded by inland lakes and 35 minutes to the beautiful Lake Michigan shoreline. Minimum of one-year post graduation experience is required. Visit our website www.magnusondentaldesign.com. Please send CV to brett@mdentaldesign.com.

CHICAGO-BASED GROUP PRACTICE has position for enthusiastic, personable individual with IV sedation experience. The ability to grow with a quality-oriented group of general dentists and specialists. Excellent compensation. Please respond to toothgroup@comcast.net.

PEDIATRIC DENTIST: We are seeking a pediatric dentist to treat children in our North Shore location. Times/days are flexible. Fee-for-service, PPO, All Kids. Compensation based on collection with guaranteed minimum. Email resume to mmarjc@aol.com.

ENDODONTIST NEEDED: Our endodontist is retiring, so we are looking for an energetic, highly motivated one to replace him for our busy multi-specialty dental practice in our North Shore office. Our area and the surrounding townships currently have an extensive need for endodontists, as most patients wait several weeks for an appointment. We have a brand new, state-of-the-art, attractive office with the latest technology and full friendly staff making it the perfect environment for growth. The practice pays immediately upon your production. An ideal candidate will be professional, communicative, patient friendly, and caring. Please send resume to nouria@sbcglobal.net.

DENTAL DREAMS: Earn \$230,000/year on average plus benefits while providing general family dentistry in a technologically advanced setting. Dental Dreams desires motivated, quality-oriented associate dentists for its offices in Chicago and surrounding suburbs, DC, LA, MA, MD, MI, NM, PA, SC, TX, and VA. New grads encouraged, great place to start your career. We have full-time, part-time, and Saturday only schedules available. Call 312.274.4524, email hr@dentaldreams.org, or fax CV to 312.464.9421.

PART-TIME/FULL-TIME DENTISTS NEEDED for Chicago area dental clinics. Convenient locations from the city. Base salary and percentage of productivity. Good supporting staff. Work comfortably while making \$200,000 annually. Patient base and fairly new dental equipment. For foreign-trained dentists, we can sponsor visa status change and permanent residency. Please email résumé to aqel4@msn.com.

ASSOCIATE OPPORTUNITY: Established and growing, two-location practice (<http://vvdental.com>) seeking an outstanding dentist with a minimum of three years experience. Full-time position. Please forward CV/résumé to ddswws@gmail.com.

ENDODONTIST NEEDED: We are a busy group practice with both general dentists and specialists located in downtown Chicago. At this time, we are looking for a quality-oriented endodontist to join our team. This position is for one day per week. Please respond with your résumé and CV to dentalofficedowntownchicago@gmail.com.

GENERAL/COSMETIC DENTIST: High-tech practice in Glenview seeks full- or part-time dentist with a thrust for learning and in-depth experience with crowns, bridges, endo, veneers, implants, nitrous, Invisalign, etc. Must be available some weekends and evenings. Send résumé to yourfantasticsmile@gmail.com.

ORTHODONTIST NEEDED: For busy multi-specialty office in Naperville. Please contact Dr. Sud at drsud.dds@gmail.com. PPO insurances accepted. Must have IL specialty license. Visit www.woodlakefamilydental.com.

ENDODONTIST NEEDED IN WESTMONT: Specialists office looking for endodontist to practice. Current periodontist and orthodontist are partners. Office is paperless and digital, all endo equipment in office. Experience preferred. Questions, interest, and resume to dentaljobs015@gmail.com.

ASSOCIATE OPPORTUNITY: Established and growing, two-location practice (<http://vvdental.com>) seeking an outstanding dentist with a minimum of three years experience, bilingual helpful. Full-time position. Please forward CV/résumé to ddswws@gmail.com.

AN ENTIRELY NEW APPROACH TO DENTISTRY: We've developed a unique practice model designed to change the perception of dentistry. This practice will be high profile, expected to experience rapid growth and be largely fee-for-service. A new suburban practice is being readied. If you are prepared to have a practice you can call your own, have three or more years of experience and are known for your compassionate quality care, please visit <http://mypleasantdental.com>, and click on Opportunities.

GENERAL DENTIST FULL-TIME: Looking for a compassionate and skilled full-time general dentist that is able to do extractions and molar RCTs. Office is a paperless office with the latest technology in Bolingbrook. Large existing patient base with a mix of PPO/FFS/All Kids patients. Please send CV to dentalpointe@gmail.com.

LOOKING FOR A DENTIST: Our thriving group dental practice is looking for an enthusiastic and motivated general dentist in the northwest suburbs of Chicago. We have some of the newest dental technologies to assist you in providing the highest standard of care and excellent customer service. Compensation is extremely competitive. If you have the skills and desire to lead a team, email your resume to dental129@gmail.com.

ESTABLISHED DENTAL OFFICE looking for a dentist. Please fax resume to 773.376.2736.

FAST GROWING DENTAL PRACTICE in need of caring dentist to help treat patients in Rockford and Freeport offices. Opportunities are also available in our school-based mobile preventative and restorative programs throughout northern Illinois. Part- and full-time opportunities available to the right person. This opportunity may be of interest to general dentists who like to work with kids as well as pediatric dentists. Extremely competitive salary options as well as benefits to full-time dentist available. Student loan repayment available. Visit www.parkcitydentalrockford.com or www.onsite-dental-services.com for more information. Email questions and/or resume to drgrinter@onsite-dental-services.com.

WELL-ESTABLISHED DENTAL CLINIC in Chicago seeks experienced dentist in extractions and root canals. Part-time. If you are available, please call the office at 773.376.2777.

GENERAL DENTIST PART-TIME, FULL-TIME: Our busy office in West Chicago needs a full-time or part-time general dentist. Excellent working environment, trained staff. Great income potential as compensation is based on production. Must be able to perform molar endo and extractions. Accepting PPO, All Kids, fee-for-service. Email pristinedental@live.com or fax 630.428.2182.

PART-TIME ENDODONTIST wanted in busy south suburbs office once a month. Flexible days or evenings. Please email resume to appdentistry@doctor.com or fax to 708.895.0757.

ENERGETIC FULL- OR PART-TIME DENTIST: Looking to hire general dentist to work at one or two offices located in south suburb of Chicago, Alsip and Dolton. Must be proficient in all phases of general dentistry including molar RCT. Immediate position at both locations. Send resume to atocd1@yahoo.com.

ORTHODONTIST, PART-TIME — LOMBARD: Our long established group practice has a fine opportunity for a part-time orthodontist who would be assuming an established practice in west suburban Lombard. There already is an excellent patient base, and our three GPs and two pediatric dentists are enthusiastic referral sources. Couple that with appreciative adult and youthful patients (and parents), a well-trained staff, and a beautiful state-of-the-art office, and you'll find this an exciting opportunity to expand your professional career. For more information and to schedule an interview, please contact Dr. Robert Hurdle at sailor3739@comcast.net.



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EXPERIENCED, PART-TIME DENTIST for Chicago office. Please fax resume to 630.794.9162.

FULL-TIME OR PART-TIME DENTIST: Heartland Dental Care is seeking affiliate opportunities for a general dentist in the Schaumburg area. If you're an outgoing, positive dentist looking for career satisfaction and continuing education opportunities, join the HDC family. For more information on affiliate opportunities, call 866.903.6426 or email mrjansen@heartlanddentalcare.com.

GENERAL DENTIST NEEDED: Webster Dental Care is seeking a general dentist with strong cosmetic and Cerac background for our Skokie office. Four days, Thursday through Sunday. Contact Dr. Rempas, webdental@aol.com.

FULL-TIME OR PART-TIME ORAL SURGEON: Heartland Dental Care is seeking affiliate opportunities for an oral surgeon in the Schaumburg area. If you're an outgoing, positive oral surgeon looking for career satisfaction and continuing education opportunities, join the HDC family. For more information on affiliate opportunities, call 866.903.6426 or email mrjansen@heartlanddentalcare.com.

SEARS/WILLIS TOWER: Downtown Chicago office seeking entrepreneurial enthusiastic dentist. Potential for ownership/partnership. Excellent opportunity to develop and learn advanced diagnostic and treatment skills and grow professionally. Email CV and short note: 1. What are you looking for now and in five years? 2. What entrepreneurial and marketing ideas you have for yourself? 3. What do you bring to the table? seniordoc@gmail.com.

OPEN POSITION: Successful dental practice in Irving Park and Harlem area desires dentist part-time or full-time with good interpersonal skills who may be interested in management and or some hands on as desired. Contact at 630.743.1551 and leave a message with your contact information.

GENERAL DENTIST NEEDED: Seeking a compassionate and motivated general dentist for an established Chicago clinic. Must possess excellent chair-side manner, have patience for children, be able to work independently and offer Saturday hours. This is an excellent opportunity to work with well-trained staff. For consideration, please forward your CV or resume to dentalexerts2001@gmail.com.



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Chicago Component

<p>Dr. Farran's One Day Dental MBA Speaker: Howard Farran, DDS, MBA Wednesday, September 11, 2013 8:00 am to 4:00 pm Double Tree Hotel, Oak Brook, IL 7 hours CE</p>	<p>Laser Dentistry! Speaker: Glenn Van As, DDS  Friday, November 8, 2013 8:00 am – 4:00 pm Rosewood Restaurant, Rosemont, IL 7 hours CE</p>
<p>Be Very Afraid... (introduction to modern cariology) Speaker: Brian Novy, DDS Friday, March 14, 2014 8:00 am – 4:00 pm Maggiano's Little Italy, Oak Brook, IL 7 hours CE</p>	<p>Whats Hot and What's Getting Hotter!! Speaker: Howard S. Glazer, DDS Friday, May 16, 2014 8:00 am – 4:00 pm Rosewood Restaurant, Rosemont, IL 7 hours CE</p>



Visit www.iagd.org to learn more & register for the events

GENERAL DENTIST: Multi-location, multi-function group practice looking for a general dentist that enjoys all phases of dentistry and has a desire to expand their knowledge. Due to decades of treating patients and extensive marketing campaigns, there is a large patient base of existing and new patients to treat. Comp. compensation, state-of-the-art equipment and highly trained staff. Please email CV to katie@advancedfamilydental.com or fax 815.483.2298.

DENTIST WANTED: Our family practice is auditioning for a dentist to join our dynamic team. If you want to practice in a state-of-the-art facility with the newest technology and within an environment that is the most fun and friendly you've seen, then we are the group for you. We have four practice locations and offer excellent compensation packages with associateships leading to equity ownership. Don't wait, email us today. srosenberg@magicdentist.com.

ORTHODONTIST WANTED: Orthodontist wanted for busy orthodontic practice. Full-time or part-time. Easy drive from city, so no terrible commute if you live downtown. Must practice with straight wire method. Twin brackets .022 slot. You will be paid well. Email CV: chicagobraces@gmail.com.

DENTIST WANTED: Dentist needed starting off one day a week. Wednesdays 7 a.m. - 2 p.m. Please call Dr. James Orrington at 773.651.8700.

PEDIATRIC DENTIST NEEDED: For part-time, far West Aurora office. State-of-the-art technology. Excellent opportunity. Well-established dental practice. New graduates welcome. Email resume to nokavityclub@sbcglobal.net.

ENDODONTIST OR RCT-PROFICIENT general dentist needed: Part-time position with decent compensation at our clinic located in Bartlett area in the northwest suburbs. Please send your resume to jobatdentist@gmail.com or fax to 630.540.1243.

INDEPENDENT AND MOTIVATED: General dentist wanted for three days per week to start. Office is modern, clean, high-tech and located in the recently built MayFair Plaza on the corner of Lawrence and Pulaski in Chicago. Office operates efficiently, is fully digital and paperless with knowledgeable and well-trained staff. Great income potential in a well-organized environment. Providing comprehensive treatment: molar endo, surgical extractions, implants and orthodontics. Some experience required. Thank you and please email resume to pd4614@yahoo.com.

GENERAL DENTIST: Our group practice, based out of the western suburbs of Chicago is looking for a full-time or part-time associate dentist. We offer a friendly environment with state-of-the-art equipment and a great income potential. Please email resumes to applydds@gmail.com or fax to 630.596.5019.

IMMEDIATE OPENING for an associate dentist in one of our three locations in Chicago. Part-time or full-time. High commission based compensation. Fax resume to 888.395.0463 or email hanadentalcenter@hotmail.com.

GENERAL DENTIST: Rapidly growing solo dental practice located in the south suburb of Chicago is looking for a dentist. All procedures are done on-site including implants. We treat all age groups from babies to seniors. Please email cover letter and resume to atozdentalcare@hotmail.com.

LOOKING FOR A FULL-TIME DENTIST: Our busy, modern dental practice is looking for a motivated general dentist in the southwest suburbs of Chicago. Good supporting staff. Accepting fee-for-service, Public Aid and PPO patients. Digital office with excellent earning potential. Please send CV to dentalclinic333@gmail.com.

Digital Impression Shootout

September 13, 2013 at the Marriott Hotel – Schaumburg, IL

Doctor,

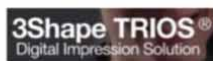
If you are considering purchasing a digital intra-oral impression system, here is your opportunity to compare and actually operate dentistry's best digital scanners in a 1st time ever format.

Course Description

- How is their system different and/better than the other systems on the market
- Which system can scan for custom implant abutments, implant bars and bridges, removable partials and Invisalign
- Which have model-less capability and virtual articulators
- Which system is capable of milling both monolithic emax and monolithic zirconia
- What partnerships and marketing back up is provided
- What are the costs - including system, licenses, dongle, software updates, model fees, maintenance and warranties
- Open questions from attendees with live demonstrations

8:00 am – Registration • 8:30 am – Presentation • Shootout ends at high noon with live demonstrations and lunch.

\$99 Doctors only • Register online at www.heritagedentallab.com or call Anna at 847-690-1810



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PART-TIME GENERAL DENTIST NEEDED for busy Lindenhurst office. Days needed are Monday and Friday. The ideal candidate will be a team player, and must be comfortable working on children. Position available immediately. Please email resume to melissa@ariadental.net.

ASSOCIATE GENERAL DENTIST: Needed full-time in established Arlington Heights family practice. One evening per week and two Saturdays per month required. Fee-for-service and select PPO practice. Beautiful facility with digital radiography. Looking for the right individual that is not only a good dentist, but someone with strong interpersonal skills, computer knowledge, marketing ideas, etc. Email resume and cover letter to teeth1000@yahoo.com.

ASSOCIATE GENERAL DENTIST NEEDED on western edge of Aurora in practice that has been thriving for over 90 years. Digital, state-of-the-art office to perform all aspects of dentistry. Half-time position available Mondays and Wednesdays and every other Saturday, some flexibility in week days. Practice in building of 10 separate dental practices, individual suites, over 20 doctors. Two years experience preferred and partnership opportunity to the right individual. Send resume to Jane at info@paulydental.com.

PEDIATRIC DENTIST: Needed for multi-specialty practice in Naperville. PPO/Fee-for-service office. Hours and days are flexible. Position needs to be filled as soon as possible. Please email Dr. Sud at drsud.dds@gmail.com. Visit www.woodlakefamilydental.com.

ASSOCIATE DENTIST WANTED for busy suburban Oswego office. High quality, two-dentist practice with excellent facility and no managed care. Initial position is part-time but has the potential to rapidly develop into a full-time opportunity with future buy-in potential for the right person. Ideal candidate should have 3-5 years of experience and/or exceptional clinical and communication skills. Send resume or curriculum vitae to the following email address, associatedentist13@gmail.com.

PROSTHODONTIST/GENERAL DENTIST: Chicago office seeking prosthodontist/experienced general dentist for serious dentistry for one or two days leading to full-time. Please email resume to chicagodds10@gmail.com.

ORTHODONTICS: A busy, large group practice located in western suburbs is looking for an orthodontist. Friendly environment with great income potential. Email resume to applydds@gmail.com or fax to 630.596.5019.

LAKE COUNTY HEALTH DEPARTMENT and Community Health Center in Waukegan is seeking an experienced dental director. Community health center experience is preferred. Adkisson Search Consultants; 866.311.0000, ext. 105; shannon@adkissonsearch.com.

GENERAL DENTIST FULL-TIME: Looking for a compassionate and skilled, full-time general dentist. Office is a paperless office in Aurora. Large existing patient base with a mix of PPO/FFS/All Kids patients. Please fax resume to 630.892.9902 or email ngdental.radiographs@gmail.com.

GENERAL DENTIST: Rapidly growing dental practice located in Lombard is looking for a dentist. All procedures are done including implants. Molar endo skill required. Please email cover letter and resume to gloria@smilemoredental.com.

PART-TIME DENTIST WANTED: Looking for part-time dentist in Wheeling office. No Medicaid. Please fax resume to 847.850.5045 or email to ygsf@hotmail.com.

ORTHODONTIST NEEDED: Multi-specialty, ortho-equipped office has part-time position available immediately. Dolphin and digital pan cep present. Please email resume to wingfolk66@gmail.com.

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GREAT OPPORTUNITY FOR A PEDODONTIST and/or orthodontist to work independently in a state-of-the-art office, located in Plainfield. Build to suit your needs. Unlimited referral potential. Possible buy-in opportunity. ftdentaljob@yahoo.com.

PEDIATRIC/GENERAL DENTIST: Established practice in the northwest suburbs seeking pediatric/general dentist to join our team. Experience in practice is preferred but new graduates welcome. Interested individuals please email ortho40sr1@gmail.com.

ORTHODONTIST: Part-time orthodontist needed for a busy office located in the southwest suburbs of Chicago. Great opportunity for motivated practitioner who wants to build on an existing practice. Reply to Box J0713-K4, *CDS Review*.

PERIODONTIST/ORAL SURGEON NEEDED: Part-time opportunity to join our amazing team. Very well-established and well-managed practice in western suburbs, state-of-the-art facility. We will keep you busy. Fee-for-service and PPO. Reply to vrrj10@gmail.com.

PART-TIME GENERAL DENTIST WANTED TO cover maternity leave. Chicago West Loop/Medical District. Needed 8 a.m. - 3 p.m. Select Wednesday/Friday/Saturday, July through October. Offering flat hourly rate. Email lyatesdds@cmrjb.org.

GENERAL DENTIST (FULL-TIME/PART-TIME): State-of-the-art practice in near west Chicago suburb seeks motivated candidate. Looking for recent graduate or experienced dentist to perform bridges, crowns, endo, implants, Invisalign and implants. Call 708.749.1844 to inquire.

TEMPORARY DENTIST OPPORTUNITY: Greater Elgin Family Care Center is seeking a temporary dentist to provide pediatric dentistry within their Joint Commission Accredited dental facility located in Elgin. Position offers digital charting and digital X-rays, along with flexible hours and a competitive salary. Visit www.gefcc.org for more information about GEFCC. Interested candidates should submit their CV to mnevarez@gefcc.org.

GENERAL DENTIST OPPORTUNITY: Highly successful northwest suburbs, state-of-the-art clinic. Phenomenal staff support and excellent patient base. Part-time. Must be proficient in RCT. Russian speaking a plus. Please call 847.353.8050, email artesafamilydental@yahoo.com.

PERIODONTIST NEEDED: Opportunity to join our group practice downtown Chicago one day a week. Our office has state-of-the-art facilities and equipment. All resources provided allowing you to focus completely on patient care. Outstanding staff trained and rewarded for keeping the dentist productive. tina@artofmoderndentistry.com.

GENERAL DENTIST: Associate wanted at a busy, fee-for-service, southwest suburban Chicago practice. Evening and Saturday hours mandatory. Looking for ambitious, friendly, motivated individual who would like a permanent dental home. Reply to Box J0713-C3, *CDS Review*.

ASSOCIATE DENTIST NEEDED: Glen Ellyn general dentist office looking for the right, part-time associate dentist. Fridays and one Saturday per month. Mainly fee-for-service. Please send resume to dentalge@comcast.net.

PART-TIME DENTIST: Flexible days for Chicago office. Please fax to 773.375.9526.

PERIODONTIST/ORAL SURGEON NEEDED: For a brand new state-of-the-art facility conveniently located on Roosevelt Rd servicing patients from Villa Park, Oak Brook, Addison, Elmhurst, Lombard. Please email CV to dds dental1@gmail.com.

ENDODONTIST NEEDED PART-TIME: Looking for an endodontist two days per month to perform endodontic services in a general practice in downtown Chicago. Favorable compensation for the right professional. Please submit your letter of interest to brighteremail@gmail.com.

GENERAL DENTIST NEEDED: Practice in Morton Grove needs a friendly dentist immediately. Part-time opportunity (one day a week — no weekends, no nights). No PPO/HMO, no Public Aid. Email resume and cover letter to ddsjob1234@gmail.com.

GENERAL DENTIST NEEDED: Northwest suburbs. Ideal candidate should be patient-centric and loves working with children and adults. Spanish a plus. New grads and international dentists are welcome. Send resume to gdsdental76@gmail.com.

PART-TIME GENERAL DENTIST WANTED: Our modern dental office in Lakeview is looking for an experienced part-time general dentist. Position is part-time with the potential for full-time. Email resume to sdiroff@modern dentalchicago.com.

ORAL SURGEON WANTED: Multi-specialty office in southwest side of Chicago seeks oral surgeon for one-two days/month to perform surgical extractions and place implants. Please email hr@completecaredental.com.

PART-TIME ENDODONTIST NEEDED: We are seeking an experienced, quality-oriented endodontist to join our team. Our office is located in the west suburbs of Chicago. Please respond with resume and CV to customercaresd@sbcglobal.net

PART-TIME ORTHODONTIST NEEDED: We are seeking an experienced, quality-oriented orthodontist to join our team. Our office is located in the west suburbs of Chicago. Please respond with resume and CV to customercaresd@sbcglobal.net.

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Tonya Lanthier, RDH

SEEKING: State-of-the-art dental center, located in Deerfield, looking for pediatric or pediatric practitioner and general dentist with experience in implant placement and restoration. Working time is flexible. Please submit resume to info@fhpdental.com.

ASSOCIATE NEEDED: Part-time associate with three years experience or GPR to practice two-three days per week. Practice is in the near west suburbs. Opportunity to purchase in 6 to 12 months. Wonderful patients, fee-for-service and great location. Reply to Box J0713-M2, *CDS Review*.

GENERAL DENTIST WANTED: South Chicago office looking for full-time associate. Digital and excellent staff. Must have interest with extractions and pedo. Compensation based on collections. Contact amitdds@hotmail.com.

DENTIST: Good with children. Part-time. Please call 773.375. 2433.

ASSOCIATE NEEDED: Near Chicago west suburb office looking for a part-time associate (including Saturdays) for two locations. PPO/Public Aid kids offices with digital X-rays. Please send your resumes to ddsresume1@gmail.com.

DENTIST POSITION: Full-time/part-time dentist. Northwest Chicago area. All phases of dentistry. Spanish plus. Send resume to bandcdental@sbcglobal.net.

Miscellaneous

ORDER SCHOOL EXCUSAL FORMS FOR YOUR student-age patients. CDS sells packages of 250 blue forms at a cost of \$12.95 per package (includes shipping). Visa, Mastercard and American Express orders are accepted. Order online at CDS.org.

Looking to Purchase

READY TO RETIRE OR JUST WORK LESS? Experienced general dentist looking to purchase a practice in western suburbs. All sale options to be considered. Reply to chicagodds96@gmail.com.

ENERGETIC AND PASSIONATE GP SEARCHING for ownership: Preventive and restorative dentist focused on occlusion, esthetics, and rehabilitation. Extensive CE background, committed to excellence in practice. Entertaining all opportunities. Contact icehockeydoc@gmail.com.

SEEKING PRACTICE PURCHASE: Credible, qualified buyer looking to purchase dental practice and/or dental office in Chicago and suburban areas. Buyer is a licensed dentist in Illinois and not represented by a broker. Contact "Dentist" at P.O. Box 750, Arlington Heights, IL 60006. All inquiries confidential.

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24/7

For Sale by Broker

GP PRACTICES FOR SALE: 1. Mount Prospect: \$150,000 plus in production, mostly fee-for-service. 2. Northern Chicago: \$100,000 plus in production, mostly fee-for-service. Both possible buy-to-merge opportunities. Interested? Email abigg.pm@gmail.com.

ALL FEE-FOR-SERVICE IN LIBERTYVILLE: Three-operator facility in professional building. Collections average \$250,000 annually. Seller is ready for retirement and will not be involved post-transition. Plenty of work being referred out monthly, great growth potential. Contact Beth Benkert of Legacy Practice Transitions at 224.238.7260 or beth@legacypracticetransitions.com for more details.

CHICAGO PRACTICE SALES: 773.502.6000, www.chicagopracticesales.com, wendy@chicagopracticesales.com.

BUYERS: Can't find a practice to buy? Starting up a new office is a viable option! A busy, visible location can be built out and producing revenue in six months. Your patients, your staff, your office design. Average first year revenues \$300,000 - \$600,000. Visit our sister site at www.cuttingedgepractice.com.

ILLINOIS PRACTICES FOR SALE:

BUFFALO GROVE: Patient base or practice sale. Collections: \$225,000. Good opportunity to add \$225,000 in collections to your Buffalo Grove practice!

CHICAGO: Six ops. Beautiful build in a busy mall. FFS and PPO. Collections: \$565,000.

CHICAGO, LAKEVIEW: Four ops, expandable to six. Newer build. Collections \$300,000. FFS and PPO.

CHICAGO, LAKEVIEW: Pending.

CHICAGO, GOLD COAST: Patient base for sale. Call for details. 100% FFS.

CHICAGO, LOOP: Established practice in high-rise building. Collections: \$350,000. FFS and PPO.

OAK LAWN AREA: General practice with specialists on staff. FFS and PPO. Building for sale. Collections: \$665,000.

PALATINE: New listing! 100% FFS practice in a professional building. Collections: \$400,000, part-time schedule. Seller retiring.

WISCONSIN PRACTICES FOR SALE:

MILWAUKEE: Pending. Call for details.

CHICAGO DENTAL BROKER: The only dental brokerage that is owned and operated by a local dentist, and represents dentists.

Contact Robert Uhland at 888.688.8441 or 847.814.4149. www.chicagodentalbroker.net.

NILES: Start-up practice ready to go. Four ops, beautiful finish out, low rent. Doctor retiring immediately. Priced to sell.

NORTH SHORE: Fantastic office, new technology, great location and staff. \$300,000 plus collections on two days/week. Huge growth potential.

SOUTHWEST SUBURBAN: Beautiful office. Very busy and very profitable. \$700,000 on a 32-hour work week. High volume requires an experienced dentist. Huge growth potential and located on a very busy street. Prefer buyer for real estate and practice. Serious inquiries only.

HENRY SCHEIN PROFESSIONAL PRACTICE

Transitions: Associateships; equity buy-ins; practice sales; practice valuations; we have qualified buyers for Chicago and suburbs. Interested sellers call or email in confidence. Contact Al Brown at al.brown@henryschein.com, 800.853.9493 or 630.781.2176.

DOWNTOWN CHICAGO #22134: Qualified buyer seeks to buy or merge practice/charts. All types of situations will be considered.

WESTERN SUBURBS OF CHICAGO #22135: Qualified buyer seeks practice to buy or merge. All types of situations considered.

NORTH CENTRAL #22141: Beautiful modern office, four operatories, gross receipts \$850,000.

KANKAKEE COUNTY #22143: Four ops, nice location, annual gross \$250,000.

SOUTHWEST SUBURB OF CHICAGO #22145: Four ops in strip center at high traffic intersection. Collections \$450,000.

BUREAU COUNTY, NEAR PRINCETON #22148: \$400,000 collections, three ops, plus building for sale.

CHICAGO #IL501: High volume, nine-op practice in Chicago area. Newer equipment and technology.

FAR WEST CHICAGO SUBURBS #IL502: Four ops, \$560,000 gross, desired downtown location in high growth area.

BERWYN/CICERO #IL503: Chicago area west. Five ops, \$660,000 gross with growth potential.

NAPERVILLE #IL506: Beautiful 4-5 op office on major street. \$435,000 gross.

ADS MIDWEST — Endorsed by the Illinois State Dental Society for dental practice brokerage and appraisal. Contact Peter J. Ackerman, CPA, at 312.240.9595 or adsmidwest.com.

SELLERS NEEDED. Never has the market been stronger! Call for a free consultation if you are considering a transition or sale!

ORTHO: \$900,000, fantastic location. \$250,000 net after debt on part-time schedule.

PEDO: \$2 million FFS. No evenings, no weekends. Seller would stay.

NORTHWEST CHICAGO: Two ops, \$150,000. 100% FFS.

NORTHWEST CHICAGO: \$775,000, FFS, low overhead.

NORTH SIDE CHICAGO: Three ops, space-share to own. Nicely equipped.

NORTH SIDE CHICAGO: Premier practice collecting \$1.8 million.

NORTH SIDE CHICAGO: Two ops, great starter, Belmont/Pulaski.

NORTHERN SUBURBS: Three ops, room to grow. Low cost.

NORTHERN SUBURBS: Two ops, FFS \$250,000, strong hygiene.

NORTH SHORE: High-end restorative/cosmetic. Beautiful office, \$1.5 million collections.

NORTH SHORE: \$575,000, FFS. Three ops, low overhead, outstanding cash flow.

NORTH SHORE: Three ops, FFS, digital, \$550,000 collections.

FAR NORTHWEST SUBURB: \$200,000, high visibility. Retiring dentist.

WESTERN SUBURB: High visibility. Three ops, \$200,000, FFS. All specialties referred.

NEAR WESTERN SUBURB: Two ops, condo available. Priced for immediate sale.

ROCKFORD: \$300,000 collections, free-standing building.

ROCKFORD: \$600,000, FFS, strong hygiene, low overhead.

ROCKFORD: \$200,000 collections, part-time. Priced to sell.

FULLY BUILT OUT MEDICAL OFFICE for sale: \$265,000. Approximately 2,000 square feet of partially equipped medical office space. Beautifully finished with cherry wood cabinetry throughout, waiting room, reception area with back office, nine exam rooms with sinks, private office, lab room, lots of storage and a 6- to 8-car parking lot in rear of building. Located in Archer Heights neighborhood near high-traffic Kedzie and West 55th (West 55th Street averages 33,800 vehicles per day). The property is situated next to 12 public parking spaces along the east side of the building and has B3-1 zoning. Contact laurie.ramirez@svn.com

Next classified advertising deadline: August 2

Place your ad in the September/October issue at www.cds.org

For Sale by Owner

ORAL SURGERY PRACTICE PURCHASE opportunity: Downtown Chicago, great location, premier, high-quality practice collecting \$800,000. 100% fee-for-service, fantastic net. Contact Mark S. Pesavento, CPA at 708.447.8399 or email markp@pesaventocpas.com.

DENTAL PRACTICE OPPORTUNITY: Well-established practice in Naperville area. It would be a perfect opportunity for a starting dentist. Are you interested? pbmemail@pbminc.net. Attention Brianna.

DENTAL BUILDING FOR SALE: Dental building is located in southwest suburbs. Ideal for specialist or large general practice. Large parking lot. Plenty of room for expansion. Priced to sell. For more details, call 708.562.3334.

TWO PRACTICES FOR SALE: Evergreen Park: 10 years old, Collections: (2011) \$320,000, (2012) \$450,000 on 12 doctor-hours per week. Westmont: Over 20 years old. 2012 collections \$335,000 on 12 doctor-hours. Owner willing to assist/stay on. No Public Aid. Each office is open approximately 12-15 hours per week. Email wesleycampin@yahoo.com.

NEW DENTAL OFFICE plus property for sale with four operatory rooms. Custom made dental cabinets. Excellent location. Please call 847.470.0905. Address 9219 N. Waukegan Rd., Morton Grove, IL 60053.

NORTH SUBURBAN MULTI-DOCTOR OFFICE: General/cosmetic restorative multi-doctor practice in very modern setting. Everything digital, great location, beautiful build-out. Patients are fee-for-service. This is a wonderful opportunity for one or two experienced doctors. Please write makeoverdoc@sbcglobal.net for all the details.

NEAR NORTHWEST SUBURBAN PRACTICE for sale: New listing. Terrific opportunity. Modern neighborhood general practice. Average \$1 million gross. Low overhead. Seven ops. Eight plumbed. Digital X-rays. Adec equipment. Pan/Ceph. Remodeled professional building with great parking. Transition possible. Serious inquiries only. agdmembers@sbcglobal.net.

EQUIPMENT FOR SALE: Two-chair office. Units, chairs, X-ray machines, cabinets, compressor, sterilizer plus miscellaneous equipment. Will accept any reasonable offer. 773.735.3445 or 773.582.0478.

ZEISS OPMI PICO SCOPE: Scope is 2 years old, in excellent condition with extended warranty. MSRP is \$18,000, mobile stand included. Willing to negotiate and provide excellent deal. Please email dentaljobs015@gmail.com.

USED DIGITAL PAN/CEPH MACHINE FOR SALE: Kodak 8000c. 6-7 years old. New generator from last year. Paid \$85,000 new, asking \$30,000. Email ddsph.lin@gmail.com for pictures and information.

DENTAL CABINETS: Moving out of seven-op office. Four ops open concept, three private rooms. Custom made, in excellent condition. Please email for pictures. vmf33@yahoo.com.

FOR SALE BY OWNER: Three-operatory dental office in Cicero. Low overhead. Low rent. Priced for quick sale. Call 630.915.4010.

FOR SALE, PARTNERSHIP BUY-IN, OR associate opportunity: 25-plus-year-old established general practice for sale \$350,000, or partnership buy-in, or associate opportunity with buy-in at 12 months. Melrose Park professional building. Digital X-ray, updated décor. Serious qualified inquiries only please. mouser27@earthlink.net.

SATELLITE FOR SALE: Far southeast Chicago office for sale on main street. Three ops, single-story building with private parking. Would make ideal starter or second office. Collecting \$100,000 plus on 12 hours/week, all private, fee-for-service. Practice and building available. Great opportunity for young dentist, or a perfect satellite for supplemental income. Only three other dental offices in the entire neighborhood. On busy street with bus route. Very low utilities, taxes. Contact ms_betty_22@comcast.net.

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all about it

The CDS Review is looking for members with a passion outside of dentistry to feature in our **SNAP SHOTS** section.

Contact Rachel Azark at razark@cds.org or call 312.836.7323.



FINAL IMPRESSIONS

by Walter F. Lamacki, DDS

Contact Dr. Lamacki at wlamacki@aol.com.

Is ownership 9/10 of the law?

Forty years ago, the Illinois State Dental Society had a committee called Protection of Public Health. The committee's task was to identify and take legal action against unlicensed persons practicing dentistry. While the committee no longer exists, its work has been taken over by a professional investigator employed by the state.

At the time the committee was established, non-dentist owners hired dentists to front their operations and legitimize their unlicensed businesses. Thanks to the legal actions taken by the committee, the courts handed down severe fines against the operators and the Dental Examining Board suspended the straw man's dental license. These actions upheld the *Dental Practice Act's* ownership provision, which states that only a licensed dentist can own a dental practice in Illinois. Nearly all states' dental practice acts have similar language.

Today that ownership regulation is allegedly being broken by some dental management companies (more commonly known as corporate dentistry) that have sprung up like dandelions in the last decade. Their websites tout their support services that purportedly streamline a dental practice. However, some management companies have been accused by North Carolina and other states of violating their ownership clauses. Accusations of overtreatment and insurance and Medicaid fraud fill the blogosphere.

A crescendo of allegations has reached the floor of the Senate. Sen. Charles Grassley (R- IA) demanded an accounting of ownership, parental notification and participation in Medicaid from Kool Smiles, Small Smiles and ReachOut Healthcare America; all three treat Medicaid children almost exclusively. Sen. Grassley said, "You have dentists under pressure to perform more services than may be necessary. . ."

Parents of children treated by these companies have reportedly complained that treatment involves cruel and abusive physical restraint by the overuse of papoose boards. However, none of the companies has been charged with violations of any laws because of their treatment methods.

Although Aspen Dental Management Inc. doesn't accept Medicaid cases, it, too, has come under scrutiny by the senator for alleged promotion of unnecessary treatment plans which

have, he said, ". . .exorbitantly expensive credit arrangements." Aspen is associated with 300 clinics in 22 states.

In September, a North Carolina State Board of Dental Examiners won a consent order against Heartland Dental Care, a dental management company, and an individual dentist for violation of the state's *Dental Practice Act* ownership provisions. The dentist received a two-year suspension, but it may be stayed if he follows a list of conditions, including not having



Some management companies have been accused by North Carolina and other states of violating their ownership clauses. Accusations of overtreatment and insurance and Medicaid fraud fill the blogosphere.

any contact with Heartland. Heartland was assessed \$36,818 by the examining board, the cost of the investigation

Heartland's majority owner at the time was Rick Workman, DDS, of Effingham. According to the company's website, it provides administrative support to 500 dentists in 21 states. On Nov. 5, Dr. Workman sold a majority interest in Heartland to the Ontario Teacher's Pension Plan for \$1.3 billion; he retains a significant position in the stock. The plan has assets of \$117 billion and Heartland is one of only three investments that have more than \$1 billion in its portfolio.

There is no doubt "dental management" by third parties is big business. Will the teachers' pension plan — with its major investment in Heartland and its deep pockets — appeal the North Carolina court's decision to protect its investment? I think so.

That's their business.

Our business is to make sure that a dentist owns his practice and treats patients fairly and ethically, and that only the dentist and patient make treatment decisions. Our code of ethics demands no less. That defines the profession. ■

The Chicago Dental Society Officers and Directors cordially invite you and your spouse/guest to attend the

Installation of Officers

SUNDAY

November 17

Palmer House • 17 E. Monroe St., Chicago

Reception: 6:15 p.m. | Installation: 7 p.m. | Dessert: 8 p.m.



The 2014 CDS Officer Nominees

President • Richard Holba, DDS
President-elect • Susan Becker Doroshow, DDS
Secretary • George Zehak, DDS
Vice President • Phillip Fijal, DDS
Treasurer • Louis Imburgia, DDS

CDS Election

The election will be held Wednesday, November 13, during the Regional Meeting at the Drury Lane in Oakbrook Terrace.

REGIONAL MEETING

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Ten Steps to Grow Your Practice

Presented by
William Blatchford, DDS

Wednesday, November 13

9 a.m.-2:30 p.m. • Drury Lane, 100 Drury Lane, Oakbrook Terrace

About our program

New dentists have choices; they need to make decisions and act on those choices. Dr. Blatchford can help you create a plan of action based on your personal vision.

This program will cover the following:

- Where to start
- Why leadership plays a key role in your success
- How to become a stronger leader
- How to create balance and how that helps your practice thrive
- Why you must know your numbers
- The eight sales skills needed to grow your practice
- How to put the steps in place to achieve your goals

5 CE hours

Register online at <http://on.cds.org/regional>

Target audience

Dentists and staff

About our speaker

A popular Midwinter Meeting speaker, Dr. Blatchford has coached more than 1,800 dental practices to reach their goals.

Dr. Blatchford has authored two books, *Playing Your A Game: Inspirational Coaching to Profitability* and *Blatchford Blueprints: The Art of Creating Dental Practice Success*. In addition, he writes a monthly column for *Dental Economics* called "Flourishing in Changing Times."

About CDS meetings

Regional Meetings are **FREE** to all CDS members and their staffs, as well as dental hygienist members of the Illinois State Dental Society.

A fee of \$250 is charged to dentists who are not CDS members and their staffs, which may be applied to membership for the current year. Advance registration is not required, but CDS encourages you to register online at <http://on.cds.org/regional>.

How to earn CE credit

Regional Meeting registration will end 30 minutes after the actual start of the program. Attendees will receive bar coded badges that capture their time of entry. Badges will be scanned as attendees leave at the end of the program. No partial credit will be issued. Continuing Education credit forms will be mailed to attendees after the meeting.

Directions to Drury Lane

Call 630.530.8300

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CDS is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. Concerns or complaints about a CE provider may be directed to the provider or to ADA CERP at www.ada.org/cerp.