

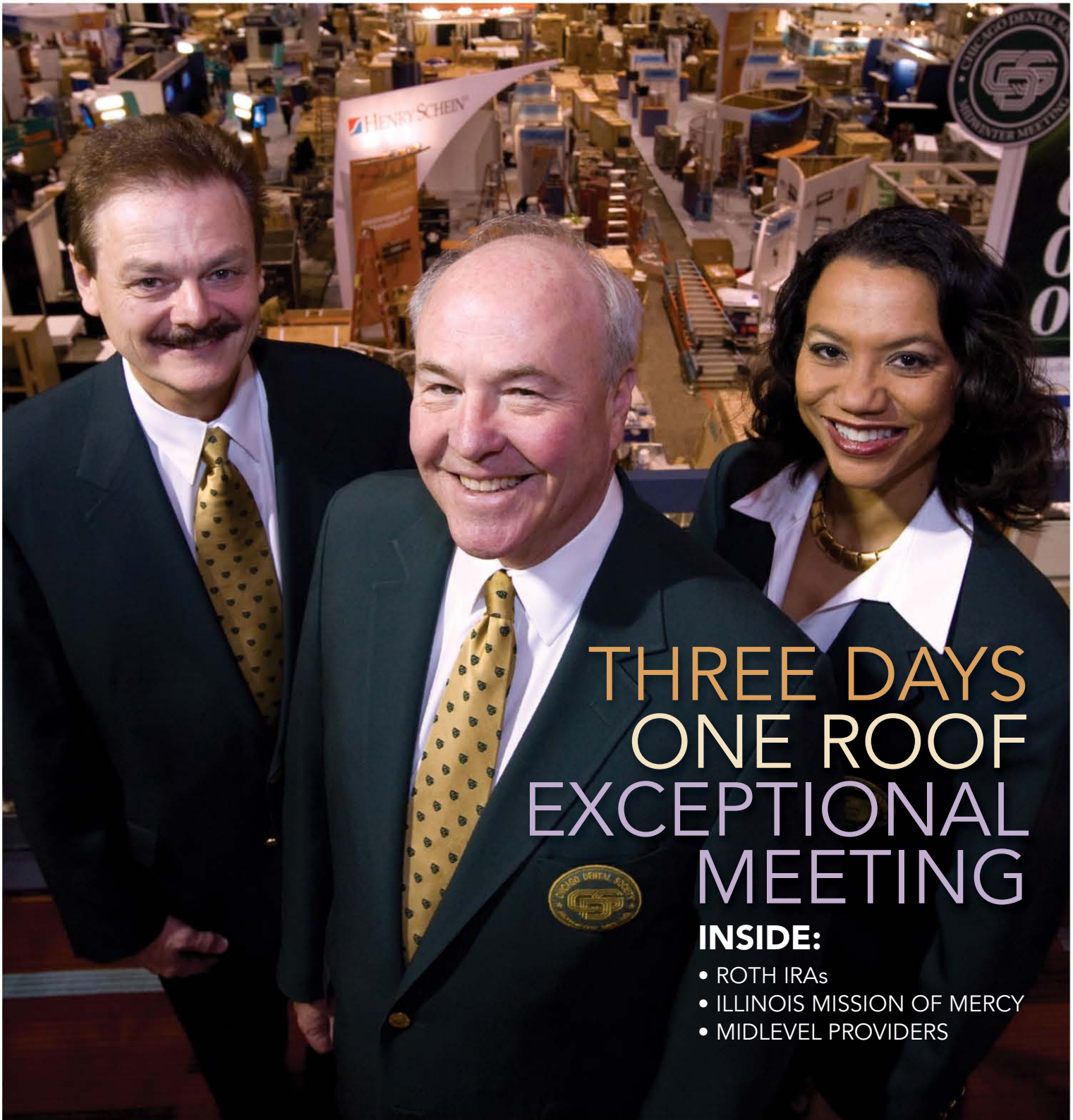
MARCH/APRIL 2010

WWW.CDS.ORG



# REVIEW

The Official Publication of the Chicago Dental Society



## THREE DAYS ONE ROOF EXCEPTIONAL MEETING

### INSIDE:

- ROTH IRAs
- ILLINOIS MISSION OF MERCY
- MIDLEVEL PROVIDERS



**"We're really able to keep our patients within our family of doctors for continuity of care."**

*"I've worked in a small boutique practice and all that we were able to provide [patients] was basic dentistry and a lot of cosmetic dentistry. But then a patient would have to leave our practice for gum treatment, gum recontouring, or extractions and implants – the great thing about keeping it within Manus is that I know each of these doctors personally. With us working side by side, we're able to have that consultation with the patient, the specialist and myself -- together we plan what we want the final outcome to be."*

Dr. Sara Rudolph  
Hyde Park, IL

*Dr. Sara B. Rudolph*

Collaboration • Quality of Life • Ownership

Manus Dental Professionals retain ownership of their practices and enjoy the freedom to run it the way they want, care for their patients according to their individual beliefs, and enjoy many benefits such as free continuing education seminars at the Manus Institute. Become a part of the growing Manus collective today. Become a Manus Dental Professional. For more information visit us on the web at [manushealth.com/professionals](http://manushealth.com/professionals) or contact Justin Wolfe at [wolfe@manushealth.com](mailto:wolfe@manushealth.com).

➤ Go to [www.manushealth.com/professional](http://www.manushealth.com/professional) to read more stories from our Dental Practitioners.



➤ The Dawson Academy now in Chicago. Visit [www.thedawsonacademy.com](http://www.thedawsonacademy.com) for a list of 2010 Chicago courses.



Manus is a proud partner of **The Dawson Academy**

676 N. Michigan Avenue, Suite 3500 • Chicago, IL 60611 • 312-274-3333 • [www.manushealth.com](http://www.manushealth.com)  
Manus Health Systems, Inc.

# Page One

## January 13 Regional Meeting minutes

The Regional Meeting of the Chicago Dental Society convened Jan. 13 at the Drury Lane, Oak Brook Terrace, with CDS President Michael Stablein presiding.

Dr. Stablein called the meeting to order at 9:05 a.m.

Attention was directed to the minutes of the meeting of Sept. 16. Inasmuch as the official minutes of this meeting were published in the December 2009 issue of the *CDS Review*, a motion was entertained to dispense with reading them.

MOVED by Philip Schefke, seconded by Daniel Berman, and carried to dispense with reading the Sept. 16, 2009, minutes at this time.

MOVED by David J. Fulton, Jr., seconded by Dr. Schefke and carried to accept the minutes of the meeting of Sept. 16, 2009.

Attention was directed to the minutes of the meeting of Nov. 15. Inasmuch as the official minutes of this meeting were published in the January/February 2010 issue of the *CDS Review*, a motion was entertained to dispense with reading them.

MOVED by Dr. Fulton, seconded by John Gerding, and carried to dispense with reading the Nov. 15, 2009, minutes at this time.

MOVED by Ian Elliott, seconded by Dr. Fulton, and carried to accept the minutes of the meeting of Nov. 15, 2009.

Attention was directed to the minutes of the meeting of Nov. 18. Inasmuch as the official minutes of this meeting were published in the January/February 2010 issue of the *CDS Review*, a motion was entertained to dispense with reading them.

MOVED by Dr. Fulton, seconded by Dr. Gerding, and carried to dispense with reading the minutes of the meeting of Nov. 18, 2009.

MOVED by Dr. Gerding, seconded by Dr. Elliott, and carried to accept the minutes of the meeting of Nov. 18, 2009.

There were no reports of the Board, Standing Committees or Special Committees. There was no unfinished business to report, nor any new business to present.

With no further business, Dr. Stablein called upon Michelle Jennings to introduce William Blatchford, DDS, who presented the program entitled "Financial Management: The Ultimate – Money in Your Pocket."

The meeting was adjourned at 1:45 p.m.

## UIC alumni reunion to recognize local dentists April 23

Several CDS members will receive awards from the University of Illinois at Chicago College of Dentistry at the 2010 Reunion celebration Friday, April 23.

Among them, D. Milton Salzer will receive the Distinguished Dental Alumnus Award; and Gary Drahos will receive the E. Lloyd Du Brul Faculty Achievement Award.

Cheryl Watson-Lowry and George Zahak will jointly receive the F. William Towner Organized Dentistry Activity Award. Loyola University Chicago alumnus Walter Lamacki will receive the Raffaele Suriano Award. And Kapil Vij will receive the President's Leadership Award.

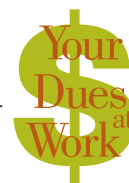
For more information visit <http://dentistry.uic.edu> and click on the Dental Alumni Reunion 2010 link.

## Online CE

Couldn't make it to the Midwinter Meeting in February? Not to worry, because CDS is now offering online CE to both members and nonmembers.

CDS offers its members courses at a reduced fee.

Members need to log in with their five-digit member numbers and passwords to view the reduced prices.



A select number of Midwinter Meeting courses will be offered in the online CE library. Once you have paid for a class, you may go back to that class as many times as you want. At the end of each class, there is a quiz you need to pass to receive your CE credits; upon passing the quiz you will immediately be able to print your CE certificate.

Check out the new CE classes at [www.cds.org/for\\_your\\_practice/continuing\\_education/index.html](http://www.cds.org/for_your_practice/continuing_education/index.html).

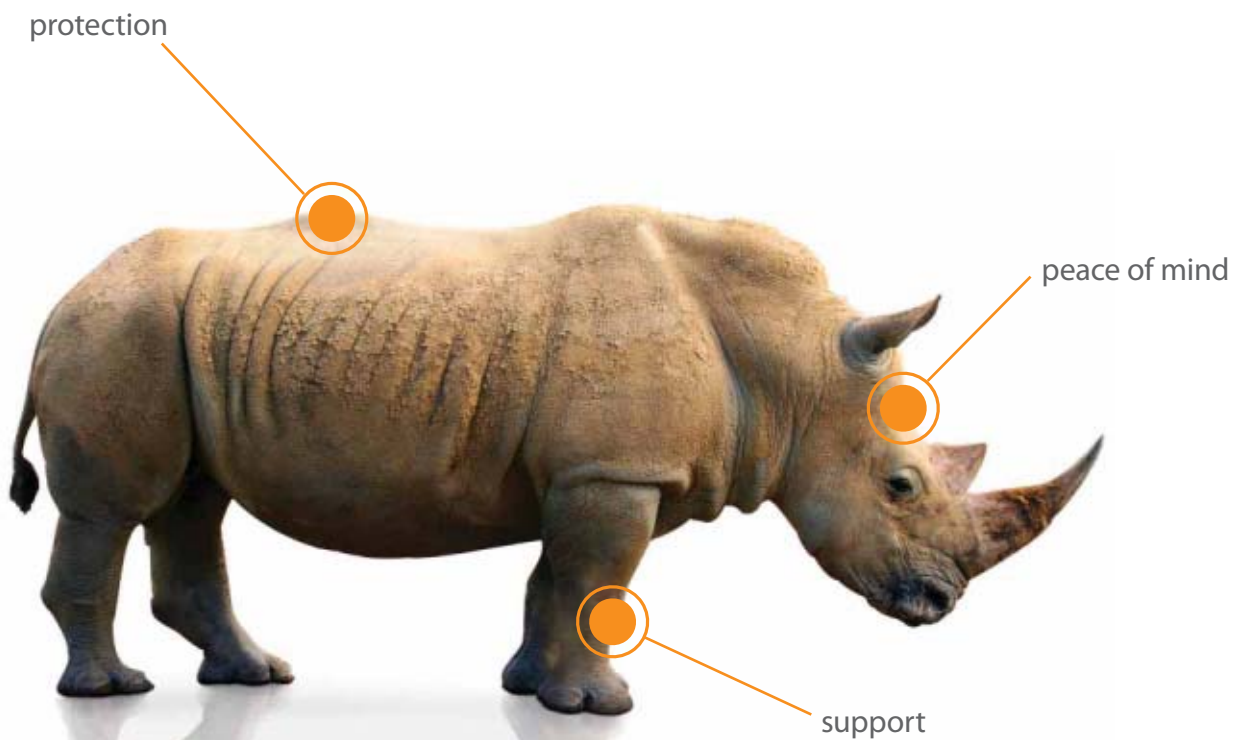
## CDS Web site introduces two new columnists

CDS welcomes two new columnists to the cache of experts you can find online at [www.cds.org](http://www.cds.org).

Debuting in 2010, Peter Ackerman, CPA, presents information on selling your practice in Buy/Sell. Mr. Ackerman is a licensed real estate and business broker and a national speaker on business issues affecting dentists.

Also new in 2010, John Green, DDS, JD, will address legal matters affecting your dental practice in his column, Making the Case. Dr. Green is a practicing dentist and a defense attorney who has been representing dentists and dental specialists for 17 years.

These gentlemen join longtime columnists Mary Byers, CAE, and Janyce Hamilton, who will continue to address issues of practice management. If you've missed a column or two, CDS maintains an archive of their work at [www.cds.org/for\\_your\\_practice/professional\\_news\\_articles](http://www.cds.org/for_your_practice/professional_news_articles). ■



Providing everything you expect  
All in one place



Professional Liability | Employment Practices Liability | Office Property

[thedentists.com](http://thedentists.com) | A dentist-focused company | TDIC is endorsed by



For a quote, call TDIC Insurance Solutions at 800.733.0633.

# Contents

## REVIEW

### STAFF

**Editor:** Walter F. Lamacki, DDS  
**Director of Publications and Managing Editor:** Will Conkis  
**Publications Coordinator/Designer:** Tom Long  
**Senior Writer:** Joanna Brown  
**Editorial Assistant:** Rachel Azark

### CORRESPONDENCE & CONTRIBUTIONS

Address editorial correspondence to:  
 Chicago Dental Society  
 CDS Review  
 401 N. Michigan Ave., Suite 200  
 Chicago, IL 60611-5585  
**Phone:** 312.836.7300  
**Fax:** 312.836.7337  
**e-mail:** [review@cds.org](mailto:review@cds.org)  
**Dr. Lamacki's e-mail:** [wlamacki@aol.com](mailto:wlamacki@aol.com)  
**Web site:** [www.cds.org](http://www.cds.org)

All material submitted for publishing consideration must be e-mailed or typewritten, not hand-written. Original articles published herein become the property of the publication.

### ADVERTISING

**National Sales:**  
 Dean Mather  
 M.J. Mrvica Associates, Inc.  
 2 West Taunton Ave.  
 Berlin, NJ 08009  
**Phone:** 856.768.9360  
**Fax:** 856.753.0064  
**e-mail:** [dmather@mrivica.com](mailto:dmather@mrivica.com)

**For advertising specifications and information:**  
 Tom Long: 312.836.7326; fax: 312.836.7337

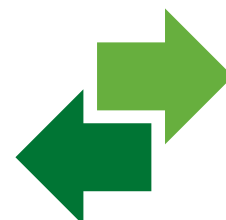
### SUBSCRIPTIONS

CDS members, \$17 (US and Canada);  
 Nonmembers, \$25 (US/Canada); Schools and  
 Other Institutions, \$30 (US/Canada); Foreign, \$45.  
 Single copies \$4, except Preliminary Program issue  
 \$10 domestic, \$20 (U.S. funds) foreign.

**Circulation:** 8,150. Periodicals postage paid at  
 Chicago, IL, and at additional mailing offices.

**Postmaster:** Send address changes to:  
 Chicago Dental Society  
 Member Services  
 401 N. Michigan Ave., Suite 200  
 Chicago, IL 60611-5585

**Copyright 2010** by the Chicago Dental Society.  
 CDS Review (USPS 573-520) March/April 2010,  
 Vol. 103, No. 2. CDS Review is published seven  
 times a year by the Chicago Dental Society.  
 Opinions and statements expressed, however, are  
 those of the writer and not necessarily those of CDS.



Page 20

## FEATURES

### 10 The New West

Senior Writer Joanna Brown recaps the 145th Midwinter Meeting.

### 20 Should you make the conversion to a Roth IRA?

Contributors Andrew Scheidel and Steve Kula discuss the benefits.

## COLUMNS

- 8 **President's Perspective:** You choose how much you want to participate
- 22 **In Other Words:** Survey says. . .
- 23 **It's the Law:** It's good to be president (of your corporation or limited liability company)
- 48 **Final Impressions:** Shift



## DEPARTMENTS

4 .....	Directory	32 .....	Meeting Place
24 .....	Going Local	34 .....	Applicants & Deceased Members
26 .....	Your Health	38 .....	Classified Advertising
28 .....	Snap Shots	47 .....	Advertising Index
30 .....	Dental Dateline		

**COVER PHOTO:** John McNulty; **COVER DESIGN:** Tom Long.

# Directory

## CDS Officers

**President:** Michael Stablein; 9 Nottingham, Lincolnshire 60069; 847.317.9127, [mstablein@aol.com](mailto:mstablein@aol.com)  
**President-elect:** Ian Elliott; 1315 Macom Dr., Suite 106, Naperville 60564; 630.862.3600, [iedds@aol.com](mailto:iedds@aol.com)  
**Secretary:** John Gerding; 24W500 Maple Ave., Suite 101, Naperville 60540; 630.369.2020, [jgerdingdds@msn.com](mailto:jgerdingdds@msn.com)  
**Vice President:** David Fulton Jr.; 1308 Sunset Ave., Waukegan 60087; 847.249.2621, [iamdocjr@hotmail.com](mailto:iamdocjr@hotmail.com)  
**Treasurer:** Richard Holba; 1700 Ravinia Pl., Orland Park 60462; 708.349.3637, [rsh.kmh@sbcglobal.net](mailto:rsh.kmh@sbcglobal.net)

## Branch Officers

### ENGLEWOOD

**Director:** John Moore (2010); 4550 W. 103rd St., Oak Lawn 60453; 708.425.5290, [periodoctor@comcast.net](mailto:periodoctor@comcast.net)  
**President:** Carlo Pagni; 4435 W. 95th St., Oak Lawn 60453; 708.423.5990, [qubdent@comcast.net](mailto:qubdent@comcast.net)  
**Correspondent:** Thomas Remijas; 9761 Southwest Hwy., Oak Lawn 60453; 708.422.8222, [tpzl@hotmail.com](mailto:tpzl@hotmail.com)

### KENWOOD/HYDE PARK

**Director:** Melanie Watson-Montgomery (2011); 3330 W. 177th St., Unit 1G, Hazel Crest 60429; 708.798.7400, [melrozdental1@yahoo.com](mailto:melrozdental1@yahoo.com)  
**President:** Reuben Collins; 222 W. Huron St., Suite 4002, Chicago 60654; 312.573.2000, [rcqdent@aol.com](mailto:rcqdent@aol.com)  
**Correspondent:** Sherece Thompson; 9127 S. Western Ave., Chicago 60643; 773.238.9777, [sthompsondds@sbcglobal.net](mailto:sthompsondds@sbcglobal.net)

### NORTH SIDE

**Director:** John Hagopian (2012); 9101 N. Greenwood Ave., Suite 302, Niles 60714; 847.296.4030, [johnmh919@aol.com](mailto:johnmh919@aol.com)  
**President:** Genaro Romo Jr.; 4148 S. Archer Ave., Chicago 60632; 773.247.3345, [drgeneromo@aol.com](mailto:drgeneromo@aol.com)  
**Correspondent:** Alice Boghosian; 9101 N. Greenwood Ave., Suite 302, Niles 60714; 847.296.4030, [agbdds@hotmail.com](mailto:agbdds@hotmail.com)

### NORTH SUBURBAN

**Director:** Susan Becker Doroshow (2010); 3901 W. Howard St., Skokie 60076; 847.677.2774, [sbddd@aol.com](mailto:sbddd@aol.com)  
**President:** Mark Jacob; 4119 Dundee Rd., Northbrook 60062; 847.564.2180, [markjacob1@comcast.net](mailto:markjacob1@comcast.net)  
**Correspondent:** Kyint Chwa; 9229 Natchez Ave., Morton Grove 60053; 847.272.0600, [kyinthchwa@ameritech.net](mailto:kyinthchwa@ameritech.net)

### NORTHWEST SIDE

**Director:** Louis Imburgia (2012); 1416 S. Canfield Rd., Park Ridge 60068; 847.698.0888, [drimburgia@att.net](mailto:drimburgia@att.net)  
**President:** Samuel Grandinetti; 6322 N. Cicero Ave., Chicago 60646; 773.736.8070, [samgrandinetti@yahoo.com](mailto:samgrandinetti@yahoo.com)  
**Correspondent:** Chester Klos; 5841 W. Belmont Ave., Chicago 60634; 773.622.3454, [ck50dk@aol.com](mailto:ck50dk@aol.com)

### NORTHWEST SUBURBAN

**Director:** Theodore Borris (2010); 411 W. Walnut St., Mount Prospect 60056; 847.253.3203, [tjbor@comcast.net](mailto:tjbor@comcast.net)  
**President:** Matthew Gauthier; 1600 W. Central Rd., Arlington Heights 60005; 847.392.6220, [info@nwoms.com](mailto:info@nwoms.com)  
**Correspondent:** Angie Willox; 201 N. Arlington Heights Rd., Arlington Heights 60004; 847.670.9020, [angiewillox@hotmail.com](mailto:angiewillox@hotmail.com)

### SOUTH SUBURBAN

**Director:** Philip Schefke (2011); 9611 W. 165th St., Suite 14, Orland Park 60467; 708.460.1818, [drplsdds@aol.com](mailto:drplsdds@aol.com)  
**President:** Kevin Patterson; 61 W. 144th St., Riverdale 60827; 708.849.8627, [kpattersondds@aol.com](mailto:kpattersondds@aol.com)  
**Correspondent:** Keyur Shah; 4440 Lincoln Hwy., Suite 300, Matteson 60443; 708.481.6086, [k\\_shah66@hotmail.com](mailto:k_shah66@hotmail.com)

### WEST SIDE

**Director:** Donald Tuck (2011); 1121 Warren Ave., Suite 120, Downers Grove 60515; 630.969.0654, [dntuck@comcast.net](mailto:dntuck@comcast.net)  
**President:** Gary Clemens; 3340 S. Oak Park Ave., Suite 301, Berwyn 60402; 708.795.1255, [gclm14714@ameritech.net](mailto:gclm14714@ameritech.net)  
**Correspondent:** Charles Thometz; 7351 W. North Ave., River Forest 60305; 708.366.2300, [lkegeneva1@gmail.com](mailto:lkegeneva1@gmail.com)

### WEST SUBURBAN

**Director:** Andrew Browar (2012); 40 S. Clay St., Suite 111W, Hinsdale 60521; 630.655.3737, [healthysmile@msn.com](mailto:healthysmile@msn.com)  
**President:** Mark Ploskonka; 1818 Kelly Ct., Darien 60561; 773.846.6000, [ploskonka@msn.com](mailto:ploskonka@msn.com)  
**Correspondent:** Kenneth Korpan; 6827 Church Ct., Woodridge 60517; 630.879.2011, [kidak@aol.com](mailto:kidak@aol.com)

## CDS Foundation

401 N. Michigan Ave., Suite 200, Chicago 60611; 312.836.7301; Fax: 312.836.7337; [www.chicagodentalsocietyfoundation.org](http://www.chicagodentalsocietyfoundation.org)

## American Dental Association

211 E. Chicago Ave., Chicago 60611; 312.440.2500 or 800.621.8099; Fax: 312.440.7494; [www.ada.org](http://www.ada.org)

## Illinois State Dental Society

1010 S. Second St., P.O. Box 376, Springfield 62705; 217.525.1406 or 800.475.4737; Fax: 217.525.8872; [www.isds.org](http://www.isds.org)



## Contact CDS

**Send comments and suggestions to:**  
 Chicago Dental Society  
 401 N. Michigan Ave., Suite 200  
 Chicago, IL 60611-5585

[review@cds.org](mailto:review@cds.org)

**Web site:** [www.cds.org](http://www.cds.org)

The CDS Review reserves the right to edit or reject any letter submitted to the editor. All submissions are edited for grammar and style in accordance with the Associated Press Stylebook and Briefing on Media Law.

## CDS Staff

### Executive Director:

Randall Grove  
 312.836.7308, [rgrove@cds.org](mailto:rgrove@cds.org)

### Associate Executive Director:

Barry Ranallo  
 312.836.7314, [branallo@cds.org](mailto:branallo@cds.org)

### Director of Communications:

Keri Kramer  
 312.836.7330, [kkramer@cds.org](mailto:kkramer@cds.org)

### Director of Exhibit Services:

Lisa Girardi  
 312.836.7327, [lgirardi@cds.org](mailto:lgirardi@cds.org)

### Director of Member Services:

Joanne Girardi  
 312.836.7320, [jgirardi@cds.org](mailto:jgirardi@cds.org)

### Director of Publications:

William Conkis  
 312.836.7325, [wconkis@cds.org](mailto:wconkis@cds.org)

### Director of Scientific Programs:

Aloysius Kleszynski, DDS  
 312.836.7312, [akleszynski@cds.org](mailto:akleszynski@cds.org)

### Manager, Financial and

**Information Services:**  
 Mohammed Adil  
 312.836.7316, [mkadil@cds.org](mailto:mkadil@cds.org)

### Manager, Mediation and

**Peer Review:**  
 Helen Rabitoy  
 312.836.7331, [mediation@cds.org](mailto:mediation@cds.org)

### PHONE DIRECTORY

CDS Review.....312.836.7325  
 Communications .....312.836.7330  
 Classified advertising 312.836.7323  
 Display advertising ....312.836.7326  
 Membership .....312.836.7321  
 Peer Review .....312.836.7331  
 Referrals .....312.836.7305  
 Scientific Programs....312.836.7312

# When It Comes To Health Insurance ...



## Being A Physician or Dentist Gives You A Distinct Advantage – Now More Than Ever Before

Call today for details on two new individual health plan options that could benefit you!



Because you can get your health insurance from Physicians' Benefits Trust, including two new individual health plan options!

Offering a diverse portfolio of health insurance plans to meet the needs of individual physicians, dentists, their families, and group practices.

Our coverage is designed exclusively for physicians and dentists, so we know what you're looking for in your health insurance. Take advantage of our:

- ✓ **COMPETITIVE RATES – backed by an initial 12-MONTH RATE GUARANTEE\***
- ✓ **PROMPT AND COURTEOUS SERVICE**
- ✓ **PORTABLE COVERAGE for physicians and dentists**

That's not all! To find out more:

ISMS/CMS Members call **1-800-621-0748** or visit [www.pbtinsurance.com](http://www.pbtinsurance.com)

ISDS Members call **1-866-898-0926** or visit [www.isdsinsurance.com](http://www.isdsinsurance.com)

\*For the Preferred Choice Indemnity and Preferred PPO Plan, your rate is guaranteed for 12 months; however, your rate may change if you move into a new age bracket during your first year of coverage. For the PBT Value PPO Plan and PBT Value HSA Plan your rate is also guaranteed for 12 months even if your next birthday occurs during the 12 month guaranteed rate period.

Sponsored by:



PBTLIC is a wholly owned subsidiary of:



# Vox Pop

comments from our readers

## Dentists should control the future of the profession

The Final Impressions column by CDS Review editor Walter Lamacki published in the September/October issue ("Mid-level providers offer a hollow promise to the underserved") shed light upon two issues important to contemporary dentistry in the United States.

I agree wholeheartedly that the access to care issue (some would say access to "free" care) will not be going away anytime soon.

There are special interest groups, politicians and bureaucrats who feel that the dental profession is more interested in profits than public service, and they believe organized dentistry exists to protect the dentists' economic interests. They also feel that they have a better idea of not only how dental care should be provided to the public, but also how the work force



should be constituted.

In Minnesota, the mid-level provider (MLP) was a "fait accompli" because the Minnesota Dental Association (MDA) lost the political initiative in the State House and in the media to these groups. A number of models were introduced via legislation in the Minnesota legislature. Among them was a bill promoting the advanced

dental hygiene practitioner (ADHP), the brainchild of the American Dental Hygienists' Association. The ADHA bill would not permit the American Dental Association's (ADA) Commission on Dental Accreditation to examine and accreditate any of the ADHP's training.

This concept was ultimately rejected, and the MLP emerged as a compromise. The University of Minnesota School of Dentistry will supervise the training of both the bachelor's and master's degrees in dental therapy. A Registered Dental Hygienist degree is not a prerequisite for either degree. Ten students were enrolled in the bachelor's dental therapy program in September; they will graduate in 40 months.

MDA should be commended for keeping both the MLPs' training and work under the control and supervision of dentists.

*"If you're not providing implant treatment, you're not providing the standard of care."*

Gordon Christensen

## Implant Education and Practice Support

**Russell A. Baer, DDS**

**Two Day Surgical and Restorative Program:  
Hands-on/Live Surgery/14 CE Credits**

**May 14 ~ 15 • Sept 24 ~ 25**

[rabaer@uadchicago.com](mailto:rabaer@uadchicago.com)

[uadchicago.com](http://uadchicago.com)

**312.704.5511**

**Dental Implant Institute of Chicago**

**UAD**

UNIVERSITY  
ASSOCIATES  
IN DENTISTRY

Supported by:





The idea that MLPs will increase access to care in underserved areas is indeed a fallacy. More likely, the majority of them will end up being employed by corporate mega-chains in urban areas. One licensed dentist could supervise a multitude of therapists. The urban and rural poor, the patients the activists so much want to protect, will ultimately become their victims.

The ADA and our state and local societies must be proactive and work together in the forefront of the access to care discussion. The Minnesota controversy has the potential to be a Pyrrhic victory for the dental profession; a temporary roadblock for activists bent on wresting control of the dentistry from the hands of the dentists who have made it the outstanding profession it is today. It is imperative that dentists remain in control of the destiny of our profession.


—Vincent Rapini, DDS  
2009 President  
Greater St. Louis Dental Society

### Bring back closed circuit TV

I read with great interest the Looking Back column in the January/February issue of the *CDS Review* (“Watson, come here!”). Sadly, Editor Walter Lamacki did not give much ink to live closed circuit television and the impact this teaching method had on the Midwinter Meeting.

I remember watching Leonard Linkow place blade implants live on television while sitting next to my late father (Loyola Class of 1935). I also remember people lining up to enter the room





**ACOA LTD.**  
Construction Company Designers & Builders


# Specialists in Dental Office Build-Outs

**Architecture • Interior Design**  
**Financial Services**  
**Millwork • Custom Cabinetry**  
 (Operatories, Steri, Labs, Business Offices)  
**Reception Desk Units**  
**Painting & Wallpaper • Floor Treatments**  
**Licensed Installers - Dental Gas Lines**

**Jason Stulberger • Darek Olszewski**  
**Peter Lewis Stulberger**  
**Office: 847-229-8414**

**“Experience Matters”**

See our work at ... [www.acodental.com](http://www.acodental.com)



whenever Gordon Christensen gave a live television program. One other memory that stands out is when an oral surgeon was extracting some teeth and broke off some root tips. The audience at McCormick Place saw how the surgeon removed the root tips and carried on with the rest of the presentation. Another very popular aspect of the broadcasts was the ability of the audience to ask questions of the clinician live while he/she worked on their patients.

As a long-standing member of the CDS Television Committee and, if I recall correctly, one of the last chairpersons, I was sad to see this excellent teaching method fade away into the history of the Chicago Dental Society. As I traveled this last year as the International President of Alpha Omega, I had the opportunity to visit about a dozen dental schools in North America, England and Israel. Many of the schools had closed circuit television systems so that live patient demonstrations could be broadcast throughout the school. Even

the American Dental Association uses live closed circuit television at the Annual Session. Apparently they see a value to this teaching method that the Chicago Dental Society does not.

While I have no argument with PowerPoint, DVDs and video clips, nothing, in my opinion, holds a candle to live closed circuit television.

—Daniel Uditsky, DDS  
Schaumburg



### Say what's on your mind

E-mail: [review@cds.org](mailto:review@cds.org)  
 Dr. Lamacki: [wlamacki@aol.com](mailto:wlamacki@aol.com)  
 Fax: 312.836.7337  
 Chicago Dental Society  
 401 N. Michigan Ave., Suite 200  
 Chicago, IL 60611-5585



## President's Perspective by Michael Stablein, DDS, PhD

Write to Dr. Stablein at [mstablein@aol.com](mailto:mstablein@aol.com).

# You choose how much you want to participate

**A** number of complex and, at times, perplexing issues face our profession, which isn't particularly new. In every decade, dentistry has faced a set of challenges. And just like today, organized dentistry has been there to help the dentists deal with the challenges, which taken on solely by each practitioner would be overwhelming.

And wouldn't that make you feel powerless?

I have an old, good friend with whom I work and occasionally have lunch. We have animated "discussions" during lunch; many times our chats focus on the profession and the business of dentistry.

My friend has many good ideas about the business of dentistry. He has long voiced frustration about his inability to change how the business of dentistry is done. He is knowledgeable on this topic and others; he presents good ideas on what should be done, and he is passionate about the subject.

can choose to be the left fielder, who participates more than the observer in the outcome of the game. Or you might become a shortstop and participate in the game at a higher level than the outfielder. And if you want be heavily involved in the game's outcome, you are a pitcher and involved in every play.

You choose your level of participation in baseball or organized dentistry. And, up to a point, your level of participation is the key to your ability to affect change in government or politics or dentistry or access to care or any number of issues.

Lack of participation by members in their organization amazes me.

Within the defined district of the Chicago Dental Society, there are more than 4,200 members; yet only 20 percent – at most – go to branch meetings. One-third of the membership does not attend the Midwinter Meeting, even though free registration is a member benefit!



**You can be . . . in the left field bleachers watching others play. . . or you can choose to be the left fielder, who participates more than the observer in the outcome of the game.**

My friend's frustration is not unique. Many dentists are frustrated by the perception that they lack a personal impact on a system that causes many struggles for them.

Patients and dentistry do not generate the frustration my friend, a busy and productive dentist, and many of our colleagues feel, nor do my colleagues lack a sense of reward from their work. But in the face of the issues confronting dentistry, it seems to me they have a feeling of powerlessness which causes their frustration. I think he, and others, have not used organized dentistry as a means to translate their knowledge and passion into changes in the system.

During one of our many discussions, I made an analogy of participation in organized dentistry to a Cubs game at Wrigley Field. You can be sitting on Waveland Avenue, totally out of the park and out of the game, or in the left field bleachers watching others play and enjoying some participation; or you

In regard to my friend, I suggested he get into the game by going to a branch meeting. Once you attend some branch meetings, you will have ample opportunity to be involved and improve the art and science of dentistry through participation in organized dentistry.

It is said that a journey of a thousand miles begins with a single step. You can't solve a problem until you take that step toward finding a solution.

Take the first step and be a player, not an observer.

Participate. ■

# Chicago Dental Society SPECIAL EVENTS

ANOTHER GREAT REASON TO BE A MEMBER

2010

Another year of outstanding Special Events is planned for CDS members.

All tickets are sold online and online only at [www.cds.org/tickets](http://www.cds.org/tickets).

Check our Web site regularly for additional Special Events information.

## CDS PICNIC

Tickets go on sale Wednesday, March 31, 9 a.m.

### CDS Picnic at Ravinia

Sunday, July 11, 3 p.m.

Ravinia Festival, 200 Ravinia Park Rd., Highland Park

Celebrate summer at Ravinia Festival, Highland Park, when the Chicago Symphony Orchestra presents the American Masters: Berstein/Copland. This performance commemorates the 20th anniversary of the deaths of Leonard Bernstein and Aaron Copland.

CDS members and their guests will gather under Ravinia's UBS Tent at 3 p.m. for a light supper followed by the concert in the pavilion with dessert back at the UBS tent from 7 to 8 p.m.

**Ticket prices do not include parking fees.** For information on getting to Ravinia, visit [www.ravinia.org/GettingToRav/](http://www.ravinia.org/GettingToRav/). CDS members are limited to a total of two reduced-price tickets to this event. To purchase additional tickets, please see the next event listing, "CDS Picnic at Ravinia – Extra Guests."

**CDS Member price: \$50; Ticket Face Value: \$115**  
A maximum of two tickets per member is allowed.

### CDS Picnic at Ravinia – Extra Guests

Extra tickets are available for this event at full price.

**All seats: \$115**

## MLB BASEBALL

CDS Members are limited to a total of four baseball tickets for this season. Tickets go on sale at [www.cds.org/tickets](http://www.cds.org/tickets) Wednesday, April 7, at 9 a.m.

### Cubs vs. Milwaukee Brewers

Wednesday, Aug. 4; Start time: 1:20 p.m.

Wrigley Field

Is this finally The Year for the Chicago Cubs? All seats are in the Terrace Reserve section.

**CDS Member Price: \$26**

**Ticket Face Value: \$36**

### Cubs vs. New York Mets

Sunday, Sept. 5; Start time: 1:20 p.m.

Wrigley Field

This game between divisional rivals is likely to have playoff implications. All seats are in the Terrace Reserve section.

**CDS Member Price: \$26**

**Ticket Face Value: \$36**

### White Sox vs. New York Yankees

Sunday, Aug. 29; Start time: 1:05 p.m.

U.S. Cellular Field

Be a witness as the White Sox retire #35, the number worn by Frank Thomas while he became the greatest hitter in the team's history.

**CDS Member Price: \$28**

**Ticket Face Value: \$38**

\* Game times for all MLB games are subject to change.

\* CDS IS NOT RESPONSIBLE FOR LOST TICKETS \* NO REFUNDS \* NO EXCHANGES \*

# THE NEW WEST

Move to a bright new venue and three-day program make for a successful 145th Midwinter Meeting

by Joanna Brown



The 145th Midwinter Meeting – held for the first time at McCormick Place’s West Building – brought together more than 31,000 dental professionals for three days of continuing education and product exploration. They paused each evening to celebrate their accomplishments and advances in their shared profession.

Following are some of the weekend’s highlights. Mark your calendars and plan to join us at McCormick Place West for the 146th Midwinter Meeting, Feb. 24-26, 2011.

## Opening Session

CDS President Michael Stablein welcomed hundreds of guests to the Opening Session Thursday, Feb. 25, signaling the official start of the 145th Midwinter Meeting.

“I hope that you find the Midwinter Meeting as exciting as I do and that you find a program or two that will help your practice reach added success,” he told the crowd gathered in the Skyline Ballroom. “We believe the Midwinter

Meeting will once again afford you the opportunity to learn, see new products, meet with old friends and make new friends – in essence, present the feeling of collegiality.”

Before the evening’s featured performer took the stage, CDS honored several guests.

General Chair George Zehak called famed lecturer and honorary CDS member Gordon Christensen to the stage to honor Samuel Low with the Gordon J. Christensen Recognition Lecturer Award. The award was established in 1990 to acknowledge outstanding contributions made to the dental profession and particularly to the Midwinter Meeting.

Dr. Zehak later presented the George H. Cushing Award to Illinois State Rep. Cynthia Soto. The Cushing Award is presented by CDS’s Communications Committee annually to recognize an individual or group that has raised public awareness about the importance of oral health.

Also recognized were two ADA/DENTSPLY Student Clinician Research Award winners: Todd Walker, of Tufts University, and Jeremy Zuniga, of Columbia University.

The audience then paused to recog-

nize Samuel Prophete, president of the Haitian Dental Society. After a moment of silence to honor the lives lost in the Jan. 12 earthquake, Dr. Prophete said the people of Haiti look forward to rebuilding.

“We have to move forward and make this tragic event an opportunity to do things differently. That is the best way to honor the dead.”

The final guest called to the stage was Rita Rudner, whose comedy has been featured on television programs hosted by Johnny Carson, David Letterman, Jay Leno, Conan O’Brien and Oprah Winfrey. She has also hosted her own comedy specials, and is routinely voted “Best Comedian in Las Vegas” by the *Las Vegas Review-Journal*.

## Fashion Show and Luncheon

The atmosphere was hot at the Hilton and Towers Friday, Feb. 26, when Fashionistas took to the runway for the annual CDS Fashion Show and Luncheon.

Ten local boutiques and designers offered the Chicago Dental Society’s 300 guests an exclusive look at this spring’s offerings. Local designers included Soledad Designs, Nora Del Busto, Clau-

Photography by John McNulty

dia Kleiner, Hector Javier Mon Arrez, Caroline Rose, Escada, Contessa Botesa, Luca Luca, James de Colon and Elda de la Rosa. Jewelry was provided by Swarovski, with menswear by Mark Shale.

Applause showing appreciation for the models and designers is always abundant, but the loudest praise was reserved for the final models: the CDS officers who walk the runway at the conclusion of the show. Treasurer Richard Holba, Vice President David Fulton Jr., Secretary John Gerding and President-elect Ian Elliott donned tuxedos to escort models in similarly formal attire.

**Friday Night Concert**

The Park West rocked Friday, Feb. 26, when Blood, Sweat & Tears and Chuck Negron took the stage for a Midwinter Meeting exclusive concert. More than 500 guests packed the concert venue – and at times the dance floor – to sing along with hits like “Spinning Wheel,” “Hi-De-Ho,” “You’ve Made Me So Very Happy,” “Joy to the World” and “Pieces of April.”

**President’s Dinner Dance**

The Grand Ballroom at the Hilton and Towers embodied elegance Saturday night for the President’s Dinner Dance, honoring CDS President Dr. Stablein and his wife, Dr. M. Caroline Scholtz.

“Of course, we hope that affording you opportunities like this to be with friends from around the globe has only enhanced the collegiality of the Midwinter Meeting,” Entertainment Chair Sharon Lyn-Malinowski explained to

**2010 MWM Attendance**

Dentists . . . . .	6,922
Graduate students/Residents . . . . .	249
Dental Students . . . . .	905
Hygienists . . . . .	3,784
Assistants . . . . .	2,987
Office Personnel . . . . .	2,032
Lab Technicians . . . . .	311
Hygiene/Assistant Students . . . . .	1,910
Guests . . . . .	1,702
Press . . . . .	127
Trade . . . . .	1,125
Exhibitors . . . . .	9,319
<b>TOTAL . . . . .</b>	<b>31,373</b>

guests. “As we close our meeting with the theme of ‘Go West, CDS,’ we are again honored to have with us so many friends from various dental meetings around the world.

**“CHICAGO HAS A REPUTATION FOR BEING THE PLACE TO DEBUT NEW PRODUCTS, AND THIS YEAR APPEARS TO BE NO DIFFERENT.”**

“They represent how the Midwinter Meeting brings people to Chicago to exchange ideas with other dental meetings. It also points out how through the practice of dentistry friends are made throughout the world.”

Honored guests represented the Sao Paulo Brazil Dental Meeting, the Associazione Italiana Odontoiatri, the Asocacion Dental Mexicana, The Asociacion Dental Del Distrito Federal, the Federation Dentaire Internationale, the Hispanic Dental Association, the American Dental Society of Europe, and various

dental societies and meetings from across the United States.

The evening ended with dancing to the sounds of the Don Cagen Orchestra.

**Exhibit Hall**

Board members gathered with Drs. Stablein and Zehak and Program Chair Cheryl Watson-Lowry outside the Exhibit Hall Thursday morning, Feb. 25, to cut the ribbon and officially open the floor to business. Just inside, exhibitors hurried to put the finishing touches on their finest wares – both those that are new in 2010 and those that Midwinter Meeting attendees have long relied on for their practices of the art and science of dentistry.

“The exhibit floor is just spectacular,” Dr. Stablein said that morning, describing the efforts of the more than 600 exhibiting companies. “Chicago has a

reputation for being the place to debut new products, and this year appears to be no different.”

While browsing the exhibit floor, MWM attendees found the Table Clinics and Scientific Exhibits to arouse their interest. The CDS Wellness Center welcomed attendees for health screenings that included an array of diagnostic tests. And The Spot enabled visitors to catch up with old friends and meet new contacts they had previously known only through CDS’s social media outlets on *Twitter* and *Facebook*. ■



Midwinter Meeting attendees gathered at the back of the Exhibit Hall for the first-ever CDS Meet Up.

OPENING SESSION



1.



2.



5.



3.



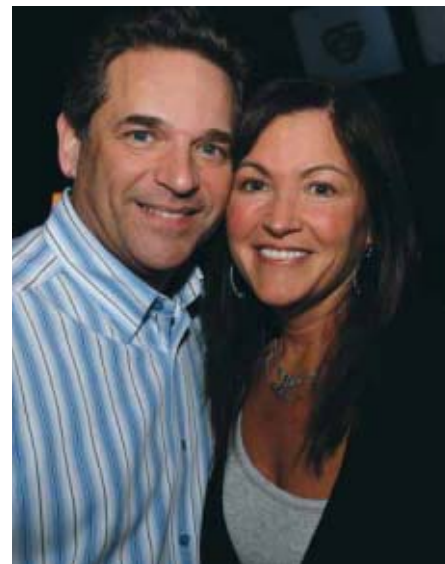
4.

1. Gordon Christensen presented the award which bears his name to Samuel Low, with an assist from CDS President Michael Stablein.
2. Comedian Rita Rudner kept the crowd in stitches with her observational humor.
3. The George H. Cushing Award was presented to State Rep. Cynthia Soto for her efforts to create dental clinics in Chicago.
4. CDS President Michael Stablein and MWM General Chair George Zehak flank ADA/DENTSPLY Student Clinician Research Award winners Todd Walker, of Tufts University, and Jeremy Zuniga, of Columbia University.
5. Samuel Prophete, president of the Haitian Dental Society, spoke of his experience following the earthquake that rocked the country in January.

FASHION SHOW & LUNCHEON

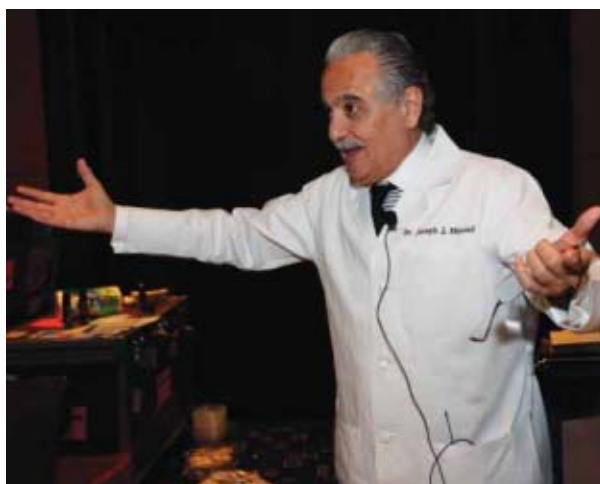


FRIDAY NIGHT CONCERT featuring Blood Sweat & Tears with Chuck Negron \_\_\_\_\_





AROUND McCORMICK PLACE WEST



What they were Tweeting

The Chicago Dental Society and its friends Twittered live from the 145th Midwinter Meeting. Here's some of the conversation that you might have missed:

**IDAJAY** I am loving my resin bonding, implant placing, edentulous world here at the chicago midwinter #cds10



**socialwendy** did you know that a dentist who tweets could be called a twentist? So many dentists tweeting- wow! #cds10

**AspenDentalJobs** #cds10 show is in west wing of McCormick Center. New spot from previous years. Looks great.

**BrookeBeckner** Just arriving to #cds10 in #Chicago - wearing flats (the only way to go @ McCormick)

**Chicago\_Dental** "When life is a grind, teeth suffer." United Press story on #CDS10 survey: <http://bit.ly/9rMhbj>

**AlyssaBecthold** For a second, thought I had a tooth in my shoe. Just a rock. Whew

**stilesdentistry** In Chicago for the 2010 Chicago Midwinter Meeting. Learning about new technology in dentistry & high quality esthetic dentistry!

**kgH23** It's Day 2 of the Chicago Midwinter Meeting. Plenty of new products being introduced today at #cds10

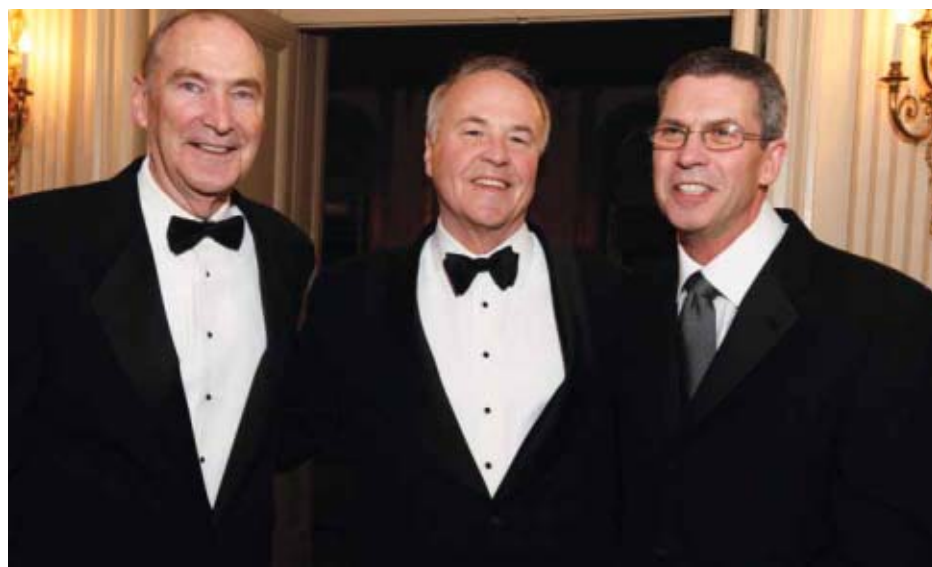


## PRESIDENT'S DINNER-DANCE





PRESIDENT'S DINNER-DANCE continued





**Once inspired by MWM lecture, college instructor returns a winner**

The 1984 Midwinter Meeting was the first dental meeting Lesa Crane, of Locust Grove, VA, ever attended. As a dental hygienist, she was inspired by one of the lecturers whose course she attended.

Two decades later she returned to the Midwinter Meeting with a similar sense of awe at the spectacle she found. Now a full-time community college instructor, Ms. Crane sought new information on the development of caries to take back to her students at Germanna Community College and her associates at the Virginia HeadStart network.

“Working with students has really motivated and guided me,” she said. “It’s one of the most rewarding things you can do; there’s a light bulb that goes on in their heads, and you can see it and get excited when it happens.”

Ms. Crane and Debby Kurtz-Weidinger, of Phoenix, both attended the Midwinter Meeting as guests of Hu-Friedy. Theirs were two of more than 100 250-word essays submitted at the dental manufacturer’s online networking site for dental hygienists and students. A committee of Hu-Friedy staff selected their essays as winners, and paid their travel expenses to attend the Midwinter Meeting in February.

Ms. Kurtz-Weidinger wrote about her experience working with dental patients at a VA clinic. Providing them with routine care and a friendly ear, she said, is an underrated part of the veterans healing process.

“I have seen what war does to the body,” she explained. “They come to me with lists of medications and lists of injuries, show me their scars and tell me their stories.”

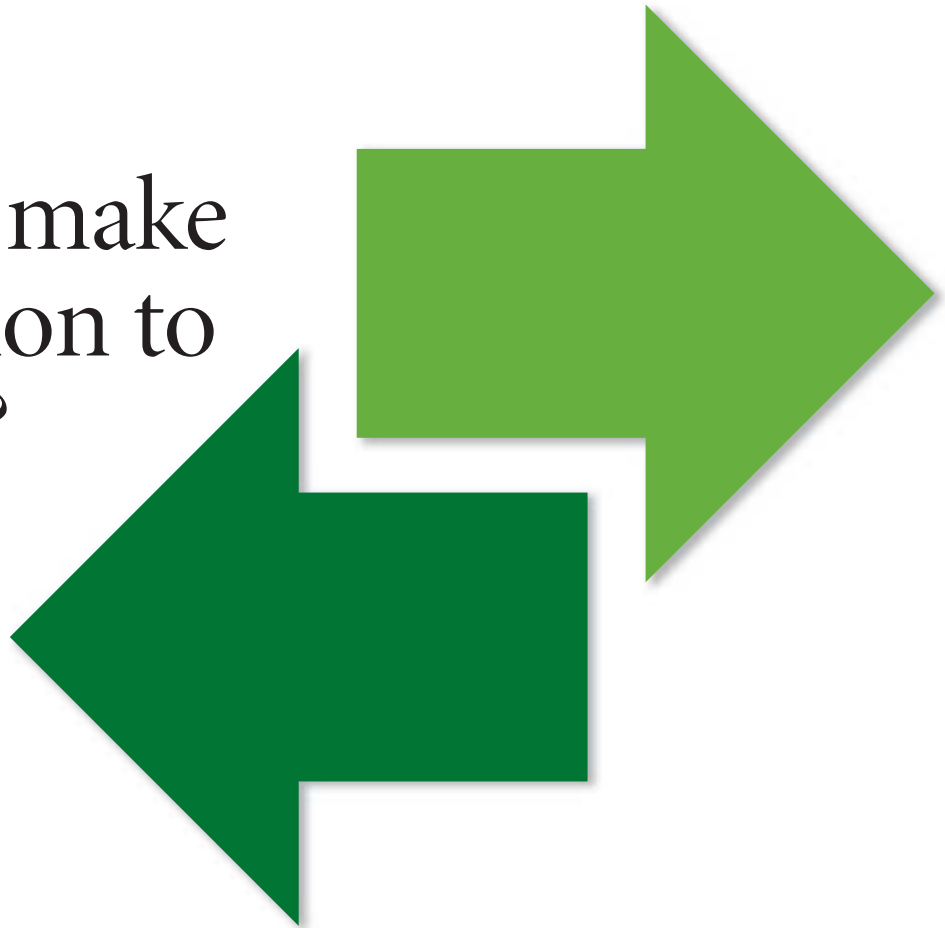
She came to the Midwinter Meeting for information on oral cancer and oral pathology in anticipation of a spring mission trip to Vietnam.

The hygienists also had plans for their free time in the city. Ms. Crane hit the Michigan Avenue shopping district, while Ms. Kurtz-Weidinger was headed for the Art Institute and the Shedd Aquarium.

— Joanna Brown



# Should you make the conversion to a Roth IRA?



by Andrew Scheidel and Steve Kula

**If** you've been unable to take advantage of Roth IRA benefits because of your income level, 2010 could be your year. Beginning in 2010, you will be able to convert a traditional IRA to a Roth IRA since the \$100,000 income limit will be eliminated.

With no income eligibility limits for after-contributions to traditional IRAs, even high-income investors can make such contributions.

Even though you have to pay income tax on the taxable portion of the traditional IRA account being converted to a Roth IRA in 2010, you can stretch your tax liability over the next two tax years: 2011 and 2012.

Although the income limits for contributing to a Roth IRA are scheduled to continue, you should be able to make a traditional IRA contribution and then convert it to a Roth IRA in the same year.

Benefits of Roth conversions include:

- Building a tax-free retirement nest

egg that can keep growing for life.

- Effective strategy for highly compensated employees and individuals with non-working spouses.

annual after-tax contribution, starting immediately. In 2010, if you are retiring or leaving a job or if you are able to take in-service non-hardship withdrawal,

**If you are operating your own practice or you are employed and able to participate in your employer's qualified plan, consider making the maximum annual after-tax contribution, starting immediately.**

- No required minimum distribution (RMD) for the account holder and potentially for a spousal beneficiary, as well.

- Generally tax-free RMDs for a non-spouse beneficiary that can be stretched over his or her lifetime.

If you are operating your own practice or you are employed and able to participate in your employer's qualified plan, consider making the maximum

you will be allowed to roll the plan distribution over directly into a Roth IRA.

You may obtain more information from your financial consultant. However, if you have tax and/or legal questions, consult with your tax and/or legal advisors. ■

Mr. Scheidel and Mr. Kula are part of The Greene, Kula Financial Group at UBS Financial Services, 312.683.6351.

ALL CDS MEMBERS ARE INVITED TO JOIN THE  
**NORTH SUBURBAN BRANCH**

TO CELEBRATE

*Lights of Vegas*



**CASINO**

**NIGHT**

*April 24*

FEATURING THE MUSIC OF

**SWAY CHICAGO**

LIVE & SILENT AUCTIONS

6:30 p.m.-midnight

**GREEN ACRES COUNTRY CLUB**

916 Dundee Rd., Northbrook

Ticket Price: \$90  
Includes dinner, dancing and \$500 in casino money  
Installation ceremonies begin at 7 p.m.

Gaming proceeds will be donated to  
Operation Smile. For more information about  
Operation Smile, visit [www.operationsmile.org](http://www.operationsmile.org).

RSVP Dr. Ben LoGiudice, 847.945.6700 or [benlogiudice@sbcglobal.net](mailto:benlogiudice@sbcglobal.net), by April 10.

**INSTALLATION OF OFFICERS**



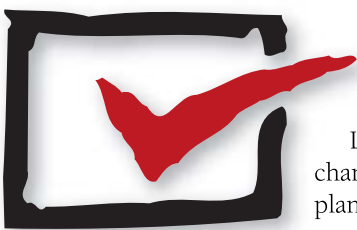
## In Other Words by Mary M. Byers, CAE

Read Mary Byers' online column, The Front Desk, at [www.cds.org](http://www.cds.org).

# Survey says. . .

**W**ant to know what your patients think after they leave your office? There's a variety of online survey resources that enable you to collect valuable information from patients at no cost to you. And the best part is that you can be up and running with a personalized survey in less than 10 minutes – with no training required!

Web sites such as [surveymonkey.com](http://surveymonkey.com) or [zoomerang.com](http://zoomerang.com) allow you to join as a basic member for free. The former allows you to collect up to 100 responses on a 10-question survey, while the latter allows the same number of responses on a 30-question survey, at no charge. Longer surveys querying more respondents can be done for less than \$20 a month, and some sites offer pay-as-you go plans, allowing you to join when you have a survey to send and to cancel your membership after your survey is completed. The



**Surveying prior to making a change helps avoid unpopular decisions and provides insights regarding how to communicate when you find changes are unwanted.**

bottom line: collecting patient and/or employee feedback and easier and less expensive than ever!

Let's say you're thinking about changing your employee benefit plan. You can create a quick survey to find out which benefits employees value the most and collect feedback to help you determine which of the changes that you're considering would be the most acceptable to your team. The value of surveying is that employees can answer honestly without having to share their feelings in front of other employees. After surveying, you have specific data to work from rather than trusting your gut instinct or guessing how staff will respond to changes. Sur-

veying prior to making a change helps avoid unpopular decisions and provides insights regarding how to communicate when you find changes are unwanted.

In addition to being affordable, online survey software is easy to use. Step-by-step survey creation makes the process manageable for novice users. Sites offer free training, demonstrations and tutorials, as well as customer service hotlines and online chats to answer user questions. Despite the available help, it's possible to design a simple survey in minutes without taking the time for training due to the ease and intuitive nature

of the software. Most sites also have templates available that make it simple to create a survey for your practice in just minutes. Whether you use a template or not, surveys are customizable by color, use of your logo, and page layout.

Once a survey is created, you can import e-mail addresses and send an invitation to complete the survey. Or, you can send a survey link via e-mail to participants. You can control how long the survey will remain open and the manner in which the results are reported back to you.

Possible applications with patients include requesting feedback on office hours, satisfaction levels, and the introduction of new services. You can survey all patients at once if you desire general feedback, survey patients after they leave the office, or conduct a special survey for new patients only. The possibilities are limited only by your imagination – and your database.

Online surveys require e-mail addresses to reach patients and employees. If you're not currently collecting addresses, now is a good time to start. (Though not all of your patients have an e-mail address or will be willing to share it with you, it's still valuable to collect those you can.) Not only do e-mail addresses allow you to survey patients easily and quickly, they also provide you with an easy way to market to your current patients via contact management software, a topic I will discuss in the next issue of the *CDS Review*. ■

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society.

**Do you have a question you would like the CDS Review columnists to address?** Send it to [review@cds.org](mailto:review@cds.org).





## It's the Law by Petra von Heimburg, DDS, JD

Contact Dr. von Heimburg at 847.382.2832 or [ceprof@aol.com](mailto:ceprof@aol.com), or visit [www.petravonheimburgddsjd.com](http://www.petravonheimburgddsjd.com).

# It's nice to be president (of your corporation or limited liability company)

There are many reasons to incorporate your business.

Here are just a few: protecting your personal assets (except in malpractice litigation), making pension plans available to yourself and your staff, affiliating with another health professional, and taking advantage of tax laws, if appropriate to your personal situation.

Establishing a new business entity such as a Professional Corporation, a Limited Liability Company (LLC), or another such vehicle permitted under the Illinois Dental Practice Act is a little bit like having a new baby: it demands attention and care and is an independent entity in its own right.

I get frequent calls from professionals who have just dusted off their office shelves and found long-forgotten corporate books which no one has opened for years. Yet, for your corporation or limited liability company to perform according to its original intent and provide you with the intended protection and other benefits, the corporate or company book has to be kept updated, and actions and decisions have to be ratified and authorized by those in charge of the business entity.

When establishing a new entity, the appropriate paperwork has to be filed and recorded, and the corporate or LLC book must be compiled. The entity needs to obtain a federal tax ID number, choose a banking facility, open an account and be funded. Documentation regarding all steps should be retained. And during the life of the entity, a certain amount of corporate care is required to ensure that the integrity of its structure is maintained.

Here are areas that require your attention:

- It is imperative that you have a corporate or LLC book in place which is kept current. At a minimum, this requires recording of annual meetings and documenting, authorizing and ratifying important decisions the entity makes. While annual meetings can be dealt with in standard format, more complex undertakings, such as the assumption of debt, sale of shares or certificates, and other actions outside the usual realm of business operations all need to be memorialized in the corporate or LLC book.

- Every entity has to have a registered agent. The agent can be a director of the corporation or another trusted person who will accept communications for the entity, such as the corporate annual report, service of process and other important information. The agent may then deal with issues confronting the business entity or involve an attorney, accountant or other person who will assist.

- One very important obligation of a business entity is to adhere to deadlines imposed by the various government agencies, since an oversight can easily translate into fines or even result in the involuntary dissolution of the entity.

- Equally important is preserving the financial soundness of the business entity. This entails avoidance of insolvency, where business debt exceeds business assets in any significant way.

- While the establishment of a business entity affords substantial protection against personal liability, it requires in return a strict separation of personal and business funds.

For example, if you want to spend money on personal activities, have the business entity pay you a salary or authorize the business entity to permit a draw, deposit this into your personal account and then go spend it. Do not allow the entity to pay for personal matters directly. Keep clear records to substantiate your transactions. Ensure that the entity is treated in all respects as a separate structure, which pays taxes and pays you proper compensation. Not observing the boundaries between business and personal matters can backfire and undo the entity structure.

In addition, no director should divert funds from the entity in order to evade creditors or give the appearance thereof. This situation sometimes arises when shareholders anticipate that the entity will be facing a lawsuit. Even though the personal assets of the shareholders and directors might be protected, the tendency to strip the entity of excess monies in order to plead insolvency is tempting.

The directors of a corporation and the managers and/or members of a LLC should play an active role in the running of the business. They owe the entity a fiduciary duty and the entity should not be a façade for the actions of the main interested party or parties; rather, the entity is entitled to further its own interests.

The above issues came to the forefront in a 2005 in the 2nd District Court, Illinois Appellate Court, in which the court allowed the “piercing of the corporate veil” and even held a non-shareholder of the corporation (who was the main “operator”) personally liable for wrongdoings. *Fontana v. TLD Builders, Inc., 840 N.E.2d 767 (Ill.2005)*. In the Fontana case, a homeowner sued the builder for inferior workmanship of a new home. The court, finding for the homeowner, allowed the plaintiff permission to ignore the defendant’s corporate structure and attach the assets of directors and/or shareholders and, in the above case, even a non-shareholder. This “piercing of the corporate veil” undoes the protection that the corporate or LLC structure normally provides. However, such a drastic step may sometimes be permitted when the formalities of the business entity have not been observed.

This case outlines very clearly the steps a corporation has to take in order to safeguard its existence. With being president comes responsibility. ■

---

**Editor's note:** The above article does not constitute legal advice but is for educational purposes only. In order to obtain legal advice, a personal consultation with an attorney is required. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society.

# Going Local

a look at what's happening in our community

## Celebrate Lilac Mass

The 2010 Lilac Mass will be celebrated Sunday, May 2, at Madonna della Strada on the Loyola University Chicago Lake Shore Campus. This is an opportunity for Loyola University Dental School alumni and local dentists to reunite and celebrate the dental profession.

Mass will be followed by brunch. Visit [www.luc.edu/alumni/dental](http://www.luc.edu/alumni/dental) for more information.

## DyKnow awards software grant to UIC dental school

DyKnow, an Indianapolis-based interactive education and classroom management software and products company, has provided the University of Illinois at Chicago (UIC) College of Dentistry and nine other colleges and universities in the U.S. and Canada with collaborative software grants.

Grant writer Charlotte Briggs, the College's Director of Curriculum Development, plans to use the grant to help faculty members transform traditional lecture-based teaching and learning to facilitate active learning.

"UIC and other dental schools across North America are engaged in wide-spread reform to increase active learning," said Dr. Briggs. "However, due to a long tradition of lecturing and the high cost of clinical education, dental schools are struggling to find ways to economically incorporate small group learning into their biomedical science curricula. In our current curriculum, DyKnow will allow our instructors to interact more effectively with break-out groups in large lectures, and once we fully implement small group learning into our curriculum, it will help instructors manage multiple small groups at once when they hold plenary sessions with subject experts."

Grant recipients will receive software, server hosting, self-paced Internet training tutorials, and deployment strategy consultation, as well as support and product updates.

## CDS Foundation helps fund UIC, SIU dental schools

The Chicago Dental Society Foundation Board of Trustees and the CDS Board of Directors gathered at the University of Illinois at Chicago College of Dentistry in December to award the first installment of a five-year, \$500,000 grant for the Chicago Dental Society Endowed Fellowship Fund. The Southern Illinois University School of Dental Medicine similarly received a three-year, \$250,000 grant for the Chicago Dental Society Professorship in Clinical Dentistry Endowment Fund. Ten other local agencies also received grants from the CDS Foundation in 2009.



(Top, L-R) Theodore Borris, Mary Starsiak, John Hagopian, Barbara Mousel, George Zehak, Carolyn Van Eck, Joel Laudenbach, David Kumamoto, John Moore, Priscilla Chang, Jeffrey Socher and Milly Goldstein.

(Bottom, L-R) Terri Tiersky, Jamie Robinson, Barbara Mousel, Ann Boyle, Jeffrey Socher, David Fulton Jr., Mary Starsiak and Susan Becker Doroshov.

## UIC announces research breakthrough in enamel

A simple amino acid that is repeated in the center of proteins found in tooth enamel makes teeth stronger and more resilient, according to new research at the University of Illinois at Chicago (UIC) College of Dentistry.

Researchers compared proline repeats in amphibian and animal models and discovered that when the repeats are short, such as in frogs, teeth will not have the enamel prisms that are responsible for the strength of human enamel. In contrast, when the proline repeats are long, they contract groups of molecules that help enamel crystals grow.

The findings were published in the Dec. 21 online version of *PLoS Biology*. "Proline repeats are amazing," said

Tom Diekwisch, Professor and Head of Oral Biology in the UIC College of Dentistry, director of the Brodie Laboratory, and lead researcher on the study. "They hold the key to understanding the structure and function of many natural proteins, including mucins, antifreeze proteins, Alzheimer amyloid and prion proteins."

When tooth enamel is grown it is bathed in bubble-shaped groupings of proteins, Dr. Diekwisch noted. The size of the protein bubbles varies in different animals, from five nanometers in cows to 20 nanometers in mice and 40 nanometers in frogs.

Dr. Diekwisch's team discovered that the longer the stretch of proline repeats, the more the protein bubbles contracted. The study also showed that the

smaller protein bubbles were associated with longer enamel crystals, he said.

The new discovery, Dr. Diekwisch said, will give new clues to engineer tooth enamel.

"We hope that one day these findings will help people replace lost parts of the tooth with a healthy layer of new enamel."

Co-authors on the study are Tianquan Jin, Research Assistant Professor of Oral Biology; Yoshihiro Ito, Research Specialist in Oral Biology; and Xiubei Liao, Associate Professor of Biochemistry and Molecular Genetics.

For more information, visit [www.uic.edu](http://www.uic.edu). ■

## Raffaele Suriano, former Loyola dental school dean, dies

Raffaele Suriano, Loyola '44, former dean of the Loyola University Chicago School of Dentistry, passed away Oct 7.

A native of Kenosha, WI, Dr. Suriano graduated from Loyola's College of Arts and Sciences in 1941 and from its dental school in 1944.

He proceeded to become active with the Department of the Army and attained the position of Director of Continuing Education for the Office of the Surgeon General. His teaching career included positions at the U.S. Medical Services School at Brooke Medical Center in Texas and at the U.S. Institute of Dental Research at Walter Reed Medical Center in Washington, DC. He reached the rank of Colonel and served as Deputy Hospital Commander in the Munich Service Area of Germany, in the Chief Directorate in the Office of the Surgeon General, Personnel and Training, in Washington, and as Deputy Chief of Staff for the Health Services Command at Brooke Medical Center.

Dr. Suriano received the Legion of Merit with Oak Leaf Cluster, the Meritorious Service Medal, and the U.S. Army Commendation Medal. After his military career, Dr. Suriano was selected to become dean of the Loyola School of Dentistry in 1973, and served in that role until 1984. He was honored by Loyola with a Man of the Year Award.

In 2007, UIC and its Alumni Association established the Raffaele Suriano Award for important contributions to dentistry in the Chicago area on the part of a faculty member or alumnus of a Chicago area dental school or friend of dentistry.

Dr. Suriano is survived by his wife, Victoria; daughters Patricia Gronkiewicz, Peggy Trossen, and Mary Moore; and six grandchildren. Memorials may be made to the Army Women's Foundation, P.O. Box 5030, Ft. Lee, VA 23801.



Raffaele Suriano (right) is pictured with Bruce Graham, dean of the UIC College of Dentistry.

# Your Health

a discussion on health-related topics



## Attention: Brown-baggers

by Joanna Brown

**If leftovers are your bag, make sure you reheat them to an internal temperature of 165 degrees to ensure their safety the second time around.**

**I**f your New Year's Resolutions (or have you abandoned those already?) included eating better or spending less money, then your mornings have gotten a whole lot busier; packing a lunch to eat at work, rather than ordering out, will help you achieve both those goals.

But be careful about how you handle your brown bag, as improper food storage can easily spoil your good intentions. Here's some advice on "desktop dining" from the American Dietetic Association (ADA).

### Keep your cool

More than two out of three desktop diners bring perishable food items (including sandwiches, fruits, vegetables and last night's leftovers) which can spoil if left unrefrigerated for more than two hours. Stay safe by storing your lunch in the office fridge as soon as you get to work.

No fridge at work? Pack your lunch in an insulated lunch bag and throw in an ice pack to keep foods cold. An alternative is to use a frozen water bottle; it works just as well as an ice pack and doubles as a refreshing noontime drink.

### Manage the microwave

More than half of all employees said in an ADA survey that the office microwave is cleaned only once a month or less – possibly leaving dried-up, splattered sauces on the inside walls.

Be courteous when microwaving meals by keeping food containers covered. And if food splatters, wipe down the microwave immediately, while the food is still easy to remove.

### Never go in "cold"

Since most Americans can't find time to sit down and eat a meal, odds are they have trouble making time to reheat meals, too.

If leftovers are your bag, make sure you reheat them to an internal temperature of 165 degrees to ensure their safety the second time around – whether you're heating them up in a microwave or in a conventional oven.

### Get hands-on experience

Fewer than half of all Americans say they always wash their hands before eating lunch. The rule of thumb: always wash hands before, during and after handling food.

No time to wash with soap and water? Keep your desk stocked with moist towelettes or hand sanitizer.

### Be proactive

The average office refrigerator is cleaned only once every six weeks – more than enough time for its contents to spoil. Don't wait for the office clean-up crew; toss your leftovers within three to five days. ■

Find more information about safe food handling at [www.homefoodsafety.org](http://www.homefoodsafety.org).

The 28th Moscow International Dental Forum

# Moscow 2010

The 28th Moscow International Dental Forum



## Dental-Expo

international dental fair

# September 20-23

Crocus Expo exhibition grounds

more than  
**450**  
exhibitors

more than  
**25000**  
attendees

more than  
**35**  
countries



[www.dental-expo.com](http://www.dental-expo.com)

## DENTALEXPO®

# Snap Shots

profiles of the profession

## Mark Humenik is on a mission

by Rachel Azark

It's not every weekend that 1,500 people line up outside of The LaCrosse Center in La Crosse, WI. But for two days last June the Mission of Mercy (MOM), a national organization that assists states in providing free dental care to residents who otherwise are unable to receive treatment, partnered with the Wisconsin Dental Association (WDA) and the Wisconsin Dental Association Foundation to host an event that would offer free dental care to everyone in such a line.

Mark Humenik, a 1988 graduate of the University of Illinois at Chicago College of Dentistry, was one of more than 900 volunteers who cared for patients at the LaCrosse Center.

A year earlier, the Illinois State Dental Society had asked Dr. Humenik to explore the options of Illinois hosting its first MOM event. After his initial research, ISDS committed to hosting an event and Dr. Humenik became co-chair, along with ISDS Trustee Brad Barnes. Dr. Humenik participated in Wisconsin's MOM to learn more about what it takes to host an event of this proportion in his home state.

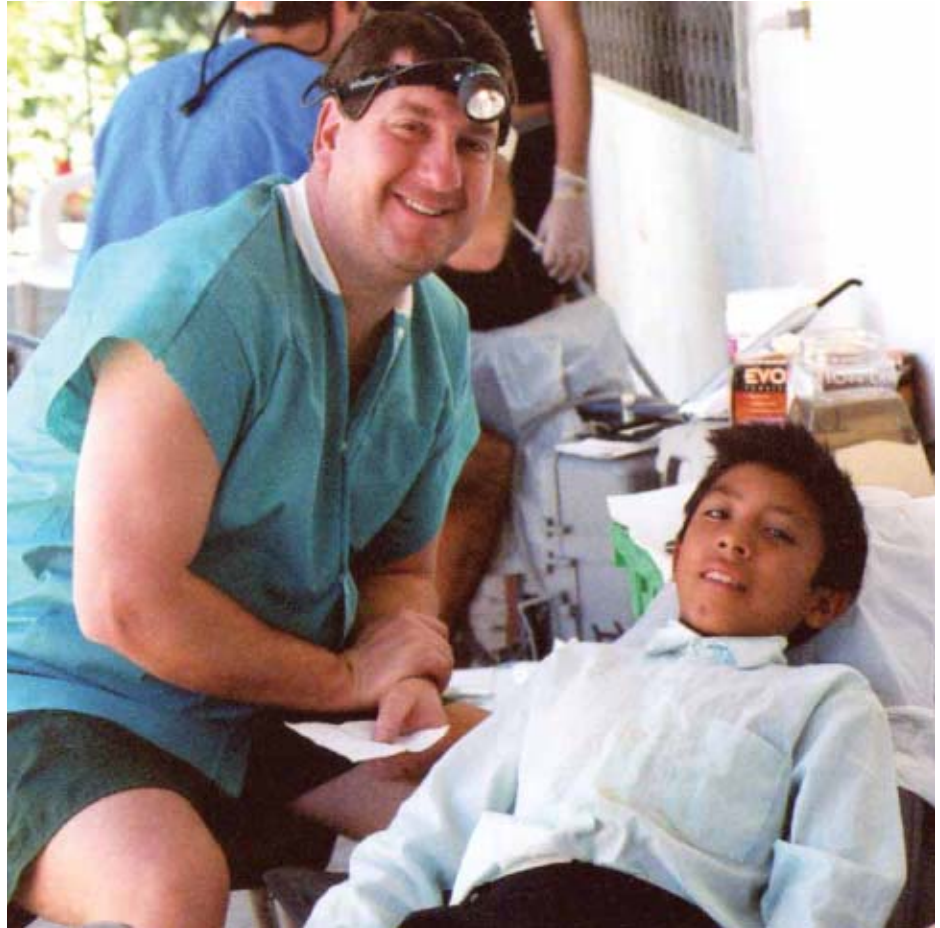
"The MOM last June was a terrific learning experience. The team in Wisconsin orchestrated a well-organized, high-energy event. Serving 1,500 patients in one weekend is a great achievement," said Dr. Humenik.

While at the Wisconsin event, Dr. Humenik worked as a member of the Dental Triage Team. The team looked at patients' mouths after they had gone through a medical check-in, determined a treatment plan, and then directed patients to various areas where they would receive care.

"It is one of the most critical areas," Dr. Humenik said.

People had many reasons for coming to the MOM, but some of the most prominent reasons were lost jobs, lack of insurance, not being able to afford care and having no other place to go.

One patient who arrived at the center was a 26-year-old for-



Mark Humenik treats a patient during an El Niño Rey Mission trip in central Mexico.

mer crystal meth user who sought help for his deteriorating mouth.

"He had destroyed his entire dentition and required full-mouth extractions. He sobbed as he realized the consequences of his actions. I spent a lot of time consoling and reassuring him that this was a necessary step in resuming a healthy life," Dr. Humenik said. "It was an intense experience, but ultimately uplifting. When he accepted treatment, he was relieved of pain and was helped."

Oral surgeons gave the patient their numbers and local dentists and laboratories offered to make him a denture at no cost.

"It broke my heart when I saw him. Being in Northbrook, it's not something that I normally see and I had never seen it first hand," Dr. Humenik said.

Stories like this are commonly heard by volunteers at

MOM's two-day events, and serve as reminders of the great need for dental care in their communities. That is why Illinois will be the 12th state to host a MOM event in Bloomington June 11-12. This event will organize 600 volunteer dentists, assistants, hygienists, and other interested people to help hundreds of people with their oral healthcare needs.

**'It was an intense experience, but ultimately uplifting.'**

As co-chair of Illinois' MOM event, Dr. Humenik has a few goals. They are: providing free access to dental care while placing a high priority on patients suffering from dental infections and pain; raising public awareness of the increasing difficulty low-income adults and children face in accessing critical dental care; and challenging Medicaid patients, policy makers and dental professionals to work together to improve the oral health of those who have been promised care by the state.

Dr. Humenik hopes to see 1,500 patients at the Illinois event and to provide care in the areas of oral surgery, restorative dentistry, pediatric dentistry, and hygiene and laboratory services. Volunteers will also educate patients about the importance of proper oral care.

"The feeling you get from working there is an overall good feeling," said Dr. Humenik. ■

To volunteer for the Illinois Mission of Mercy and to learn more about the event, visit [www.isds.org/ISDSFoundation/imom.asp](http://www.isds.org/ISDSFoundation/imom.asp).

Learn more about the Wisconsin Mission of Mercy at [www.wda.org/categories/46-mission-of-mercy](http://www.wda.org/categories/46-mission-of-mercy).

Ms. Azark is the editorial assistant for the Chicago Dental Society.

### **Help wanted: Illinois Mission of Mercy needs volunteers**

The Illinois Mission of Mercy, organized by the Illinois State Dental Society and the Illinois State Dental Society Foundation, is scheduled for June 11-12 at the Interstate Center in Bloomington.

Event officials expect to treat 1,500 patients over two days, delivering more than \$900,000 in donated dental care.

This event will require help from more than 600 volunteers. ISDS is looking for volunteer dentists, dental hygienists and assistants, lab technicians and lay persons from throughout Illinois to participate. Help is needed especially in the area of basic dental care such as fillings, extractions and cleanings. Limited lab work will be offered. Specialists' services will also be needed in the areas of oral surgery, restoratives, dental hygiene, pediatric care and laboratory services.

Volunteers may sign up in half-day increments. All members of the dental team are welcome to participate and requests for professional teams to work together are being accepted.

To participate in the Illinois Mission of Mercy or to make a donation, visit [www.isds.org/ISDSFoundation/imom.asp](http://www.isds.org/ISDSFoundation/imom.asp). Volunteer registration will continue until all positions have been filled.



## **A blog for dentists by the Chicago Dental Society**

Open Wide, the Chicago Dental Society's official blog, is a great resource for you to interact with your fellow members, get a quick chuckle or find out what's happening at CDS.

Visit our Web site, [www.cds.org](http://www.cds.org), and click on the Blog tab in the top navigation bar to view the latest posts.

Members who would like to contribute to the blog should e-mail Keri Kramer, CDS Director of Communications, at [kkramer@cds.org](mailto:kkramer@cds.org).

# Dental Dateline

Dental Dateline is provided by your Chicago Dental Society member dentists.

## Be prepared for spring fever

**S**pring fever abounds! Be prepared for accidents that happen when you – or your little ones – reclaim your favorite outside activities. Knowing how to react to injuries may save your tooth.

**Knocked out tooth.** Rinse a dirty tooth gently in running water, but don't scrub it or remove any tissue that is still attached. Try to insert the tooth and hold it in its socket. If you can't, put the tooth in a cup of milk or cool water and get to the dentist as soon as possible. Within 30 minutes is best.

**Broken tooth.** Gently clean any dirt from the injured area with warm water. Soothe the effected area and reduce swelling by applying cold compresses to your face around the area that has been injured. Call your dentist right away.

**Bitten tongue or lip.** Use a clean cloth to apply pressure to the bleeding area, and use cold compresses to reduce swelling. If your lip or tongue doesn't stop bleeding, visit a hospital emergency room.

**Think you broke your jaw?** Apply cold compresses to control the swelling and get to a doctor's office or the emergency room as soon as possible.

Also be aware of these remedies for more common dental distress:

**Objects caught between your teeth.** Use floss to try to remove the object – but slide the floss gently between your teeth to avoid cutting into your gums. If you can't solve the problem yourself, call a dentist. Do not try to remove the object with anything sharp or pointy.



**Toothache.** Rinse your mouth with warm water to gently clean it out. Use dental floss to remove any food or other substances that might be trapped between your teeth, and see your dentist as soon as possible. Never place aspirin or another pain killer on your aching tooth or gums because it could burn your gum tissue.

**Problems with braces and retainers.** If a wire is irritating some area of your mouth, cover it with a cotton ball, a piece of gauze or beeswax until you can get to a dentist. If a wire gets stuck inside your cheek, tongue or gum tissue, do not try to remove it. See a dentist immediately. If an appliance becomes loose or falls off, take it to your dentist for a repair. ■



Find more information about treating dental injuries online at [www.ada.org](http://www.ada.org).



# ENGLEWOOD BRANCH

## ANNUAL GOLF OUTING

WEDNESDAY  
**JUNE 9**

### COG HILL

GOLF & COUNTRY CLUB COURSES 1 & 3  
12294 ARCHER AVE. • LEMONT • 630.257.5872

TEE TIMES: Noon to 1 p.m.

**FEES:**

- Golf/cart rental/dinner:.....\$96/player
- Golf & cart rental only: .....\$56/player
- Dinner only: .....\$42/person  
(at 6:30 p.m., choice of steak or fish)



## \*RSVP

Please complete and return this reservation form by Wednesday, May 26.

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_ Preferred Tee Time: \_\_\_\_\_

**Your foursome (check all that apply)** .....

- Player 1: \_\_\_\_\_  Golf/cart rental/dinner  Golf/cart rental only  Dinner only  Steak  Fish
- Player 2: \_\_\_\_\_  Golf/cart rental/dinner  Golf/cart rental only  Dinner only  Steak  Fish
- Player 3: \_\_\_\_\_  Golf/cart rental/dinner  Golf/cart rental only  Dinner only  Steak  Fish
- Player 4: \_\_\_\_\_  Golf/cart rental/dinner  Golf/cart rental only  Dinner only  Steak  Fish

**Total amount enclosed:** \_\_\_\_\_

Send checks payable to **ENGLEWOOD DENTAL BRANCH** to: Michael Meehan, DDS, 6745 W. 127th St., Palos Heights, IL 60463  
708.448.3131 • fax: 708.448.3412 • [info@meehanorthodontics.com](mailto:info@meehanorthodontics.com) • You may pick up your receipt for participation at the sign-in table.

# Meeting Place

dental meetings and CE opportunities

**Tell us about your meeting** Fax: 312.836.7337 • e-mail: [review@cds.org](mailto:review@cds.org)  
 Include the subject, date, time, location and speaker's name and degree, as well as the name and phone or e-mail of your contact person.

## Upcoming events

### MARCH

#### 23: North Side Branch

Mark Rosen, DDS, and Jill Doan, DDS, MS: Implant Prosthetic Treatment Planning for the Posterior Maxilla. Wildfire, 159 W. Erie St., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Cissy Furusho, [bbyteeth@cs.com](mailto:bbyteeth@cs.com) or 773.545.0007.

### APRIL

#### 6: Kenwood/Hyde Park Branch

Brooke Benson, DDS: Endo: When to Refer. Rumba, 351 W. Hubbard St., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Kimberley Bolden, 312.372.7874 or [kmhbolden@aol.com](mailto:kmhbolden@aol.com).

#### 6: Northwest Side Branch

John Sisto, DDS: Common Medical Problems in the Dental Practice. Colletti's Restaurant, 5707 N. Central Ave., Chicago. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Patrick Fitzgerald, 847.823.4161 or [drfitz11@hotmail.com](mailto:drfitz11@hotmail.com).

#### 6: Northwest Suburban Branch

Installation of Officers. Location and time TBA. For information, contact Will Perkinson, [a4oms@sbcglobal.net](mailto:a4oms@sbcglobal.net) or 847.255.7080.

#### 13: Englewood Branch

Speaker from ISDS TBA: Legal Issues in Dentistry. Nikos Restaurant, 7600 S. Harlem Ave., Bridgeview. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7 p.m. For information, contact Brian Karshen, 708.361.1770 or [karshen@msn.com](mailto:karshen@msn.com).

#### 13: South Suburban Branch

Alan Boghosian, DDS: Predictable Impressions-Detection and Prevention of Oral Cancer. Bala-gio Ristorante, 17501 Dixie Hwy., Homewood. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Monil Shah, [monilshah76@yahoo.com](mailto:monilshah76@yahoo.com) or 708.849.8627.

#### 13: West Side Branch

Organizational Meeting. Philander's at The Carleton of Oak Park, 1120 Pleasant St., Oak

## April 21 Regional Meeting



#### Gail Molinari, DDS, MS: Pediatric Dentistry Potpourri

9 a.m.-2:30 p.m. at Drury Lane, 100 Drury Lane, Oakbrook Terrace.

#### CDS designates Regional Meetings for 5 continuing education credits.

Regional Meetings are free to all CDS members and their auxiliaries, as well as dental hygienist members of the Illinois State Dental Society. A \$250 fee is charged to dentists and their staffs who are not ADA members, which may be applied to membership for the current year. Advance registration is not required, but CDS encourages you to pre-register online at [www.cds.org](http://www.cds.org).



CDS is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.

## Study clubs

#### Central Lake County Dental Study Club

Meets third Tuesday of every month at noon, January-November, Grandma V's Pancakes, 10 E. Maple Ave., Mundelein. Contact Paul Showers, 847.816.3636.

#### Chicago Aesthetic Masters, a Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. Call 312.644.4321 or e-mail [smilechicago2@aol.com](mailto:smilechicago2@aol.com) for information.

#### Chicago Dental Study Club

Visit [www.chicagodentalstudyclub.com](http://www.chicagodentalstudyclub.com) for information, or call Forrest Tower, 708.423.0610. Newcomers are free. Please RSVP.

#### Greater Evanston Dentists Association

Meets first Monday of every month, noon-1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact Roger Nouneh, 847.475.7754.

#### Uptown Dental Forum

Meets weekly, 12:30-2 p.m., at Via Veneto Restaurant, 6340 N. Lincoln Ave., Chicago. AGD sponsorship approved. Contact Marshall Dolnick, 773.588.3880.

#### Waukegan Dental Study Group

Semi-monthly meeting, noon-2 p.m., Waukegan Ramada, 200 Green Bay Rd., Waukegan. Contact Rob Bard, 847.244.0155, or Rod Morrow, 847.689.1213.

Park. Cocktails: 6:15 p.m.; Dinner: 7 p.m.; Program: 7 p.m. For information, contact Donald Bennett, 312.642.5253 or [dben692756@aol.com](mailto:dben692756@aol.com).

#### 13: West Suburban Branch

Derrick Williamson, DDS: Interdisciplinary Management of Simple and Complex Prosthodontic Dilemmas. Naperville Country Club, 25W570 Chicago Ave., Naperville. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Dou-

glas Chang, [doug@changdentalcenter.com](mailto:doug@changdentalcenter.com) or 630.963.4306.

#### 24: North Suburban Branch

Casino Night/Installation of Officers. See ad in this issue for more information. Green Acres Country Club, 916 Dundee Rd., Northbrook. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. For information, contact Ted Constantine, [drconstantine@comcast.net](mailto:drconstantine@comcast.net) or 847.272.6466.

**2010** NORTH SUBURBAN BRANCH  
NORTHWEST SUBURBAN BRANCH

# Suburban Scramble

**WEDNESDAY**

**May 19**

**Green Acres  
Country Club**

916 Dundee Rd., Northbrook

**\*8 A.M. SHOTGUN START**

**RESERVATIONS:**

- Priority given to branch members who register before April 1.
- Registration will be open to all others after May 1 on a first-come, first-served basis.

**FEES\*:**

- \$150 for North and Northwest Suburban Branch members
- \$160 for other CDS branch members and nonmembers
- Includes greens fees, golf cart, lunch and a chance to putt for \$5,000 prize

**\* Fees increase by \$25 if you register after April 1**

**FOR MORE INFORMATION:**

Dr. John Vickery, 847.480.9141, or  
Dr. Jeff Kemp, 847.255.3020



## Reservations

Name: _____	Foursome: _____
Office address: _____	_____
City/State/Zip: _____	_____
Office phone: _____	_____
CDS branch: _____	Amount enclosed: \$ _____

Send check made payable to **NORTH SUBURBAN DENTAL SOCIETY** to:  
Dr. John Vickery, 1290 Shermer Rd., Suite 3, Northbrook, IL 60062

# Applicants & Deceased Members

## Applicants

**Abdullah-Ewing, Ayesha**

University of Illinois, 2006  
3210 W. 63rd St., Chicago  
Englewood Branch

**Abrams, Sean**

University of Illinois, 2006  
4 S. Northwest Hwy., Palatine  
Northwest Suburban Branch

**Amiran, Sanaz**

Indiana University, 2008  
467 W. Dempster St.,  
Des Plaines  
Northwest Suburban Branch

**Baker, Chernara**

University of Illinois, 2008  
11700 S. Western Ave.,  
Chicago  
Kenwood/Hyde Park Branch

**Bicknell, Michael**

University of Illinois, 1999  
275 N. York, Elmhurst  
West Suburban Branch

**Blau, Robert**

Indiana University, 2001  
774 N. Bartlett Rd., Bartlett  
West Suburban Branch

**Brand, Nechama**

University of Medicine &  
Dentistry of New Jersey, 2008  
264 Hawthorn Village Commons,  
Vernon Hills  
North Suburban Branch

**Caringella, Richard R.**

Loyola University, 1985  
7041 Higgins Ave., Chicago  
Northwest Side Branch

**Chan, Ashley**

University of Michigan, 2005  
2143 N. Oakley Ave., Chicago  
North Side Branch

**Chan, Kimberly K.**

University of Illinois, 2009  
2833 N. Milwaukee Ave., Chicago  
North Side Branch

**Chen, Yen-Chen J.**

Northwestern University, 1992  
363 E Bailey Rd., Naperville  
West Suburban Branch

**Clinton, Megan E.**

University of Illinois, 2009  
2004 Oakton St., Park Ridge  
Northwest Side Branch

**Cuarto, Valentin III**

University of Illinois, 1993  
2215 14th St., North Chicago  
North Suburban Branch

**Dobрева, Nina**

University of Illinois, 2009  
70 Stratford Dr., Bloomingdale  
Northwest Suburban Branch

**Dobrin, Dennis**

University of Illinois, 2001  
101 S. Greenleaf, Gurnee  
North Suburban Branch

**Drahos, Peter**

University of Illinois, 2009  
6800 W. Archer Ave., Chicago  
Englewood Branch

**Gandhi, Manisha**

University of Illinois, 2006  
2626 N. Lakeview Ave., Chicago  
North Side Branch

**Garcia, Gandy**

University of Illinois, 2009  
3915 W. 26th St., Chicago  
West Side Branch

**Gehrig, Theodore**

Indiana University, 1974  
2551 N. Clark St., Chicago  
North Side Branch

**Gierman, Melissa**

University of Illinois, 2002  
430 S. Main St., Lombard  
West Suburban Branch.

**Gonzalez, Basilee**

Marquette University, 2006  
3337 N. Harlem Ave., Chicago  
Northwest Side Branch

**Guzman, Marcella R.**

University of Illinois, 1994  
3236 W. Fullerton Ave., Chicago  
North Side Branch

**Ha, Mary**

University of Illinois, 1988  
1873 Shermer Rd., Northbrook  
North Suburban Branch

**Halim, Mireille C.**

University of Michigan, 2005  
157 Kenilworth Ave., Kenilworth  
North Suburban Branch

**Hariri, Shahram R.**

University of Detroit Mercy, 2008  
1350 E. Chicago St., Elgin  
Northwest Suburban Branch

**Hoffman, Nathan S.**

University of Iowa, 2009  
6735 W. 95th St., Oak Lawn  
Englewood Branch

**Hollis, Mary Ann**

Loyola University, 1986  
2 E. 22nd St., Lombard  
West Suburban Branch

**Homb, Kurt**

University of Illinois, 2008  
365 Surreys Rd., Lake Zurich  
Northwest Suburban Branch

**Horbal, Kerstin**

University of Illinois, 2009  
6033 N. Sheridan Rd., Chicago  
North Side Branch

**Huang, David L.**

University of Illinois, 1999  
1354 W. Army Trail Rd.,  
Carol Stream  
West Suburban Branch

**Izzo, James**

Loyola University, 1979  
7765 W. North Ave.,  
River Forest  
West Side Branch

**Jagadeesh, Akhil V.**

Tufts University, 1995  
2424 N. Ashland Ave., Chicago  
North Side Branch

**Jodhan, Nikisha**

New York University, 2002  
900 Chicago Ave., Evanston  
North Side Branch

**Karagiannis, Thomas V.**

Washington University, 1987  
211 W. Chicago Ave., Hinsdale  
Englewood Branch

**Khan, Ali**

University of Southern  
California, 2005  
1744 Dipper Ct., Naperville  
West Suburban Branch

**Khan-Alsikafi, Fauzia**

Northwestern University, 1999  
320 Lake St., Oak Park  
West Side Branch

**Kim, Dae Ho**

University of Illinois, 2009  
10536 S. Ewing Ave., Chicago  
Kenwood/Hyde Park Branch

**Korompilas, Louis**

Loyola University, 1986  
10713 W. 159th St.,  
Orland Park  
South Suburban Branch

**Kunelis, Connie**

Indiana University, 2006  
939 W. North Ave., Chicago  
Northwest Side Branch

**Levy, John**

University of Illinois, 1979  
305 E. Rollins Rd.,  
Round Lake Beach  
North Suburban Branch

**Lewis, Steven G.**

University of Pennsylvania, 1981  
200 S. Michigan Ave., Chicago  
Kenwood/Hyde Park Branch

**Lopez, Esther**

University of Illinois, 2008  
715 Lake St., Oak Park  
West Side Branch

**Lu, Jeff Y.**

New York University, 2006  
211 E. Ohio St., Chicago  
North Side Branch

**Lyushkova, Yana**

University of Illinois, 2009  
5917 S. Pulaski St., Chicago  
Englewood Branch

**Maggio, Ann Marie**

University of Detroit Mercy, 2009  
732 Elm St., Winnetka  
North Suburban Branch

**Mariscal, Jose M.**

University of Illinois, 2009  
3514 N. Lincoln Ave., Chicago  
North Side Branch

**Mashnouk, Bana A.**

University of Illinois, 1999  
210 N. Cass Ave., Westmont  
West Suburban Branch

**Mataria, Ahmed R.**

University of Detroit Mercy, 2009  
2240 S. Cicero Ave., Cicero  
West Side Branch

**Medynskj, Celeste**

University of Illinois, 2009  
1830 N. 74th Ave.,  
Elmwood Park  
West Side Branch

**Miller, Andrea M.**

University of Illinois, 1988  
116 W. Hubbard St., Chicago  
Kenwood/Hyde Park Branch

**Miller, Miloslava**

University of Illinois, 2009  
4751 N. Kedzie Ave., Chicago  
North Side Branch

**Moustis, Tara**

Northwestern University, 1997  
17037 S. Oak Park Ave.,  
Tinley Park  
South Suburban Branch

**Murad, Sandy**

University of Illinois, 2008  
1235 N. Rand Rd.,  
Arlington Heights  
Northwest Suburban Branch

**Naem, Islam S.**

University of Detroit Mercy, 2009  
6636 S. Pulaski Rd., Chicago  
Englewood Branch

**Nourahmadi, Milad**

University of Illinois, 2009  
3210 W. 63rd St., Chicago  
Englewood Branch

**Obaisi, Reem M.**

University of Illinois, 2008  
4516 S. Damen Ave., Chicago  
Kenwood/Hyde Park Branch

**Patel, Chirag N.**

New York University, 2009  
295 Dover Ln., Des Plaines  
Northwest Side Branch

**Patel, Mitali**

Columbia University, 2008  
2246 E. Grand Ave.,  
Lindenhurst  
North Suburban Branch

**Patel, Rajul**

New York University, 2008  
2821 Grand Ave., Waukegan  
North Suburban Branch

**Petroselli, David A.**

University of Illinois, 1972  
640 E. St. Charles Rd.,  
Carol Stream  
West Suburban Branch

**Pettit, Jennifer**

University of Texas, 2000  
160 Commerce Dr., Grayslake  
North Suburban Branch

**Poulos, James**

University of Illinois, 1986  
5470 W. Madison St., Chicago  
West Side Branch

**Rao, Chaitra G.**

University of Illinois, 2009  
135 W. Johnson St., Palatine  
Northwest Suburban Branch

**Roeder, Troy J.**

University of Iowa, 1993  
25 E. Washington St., Chicago  
Kenwood/Hyde Park Branch

**Rudolph, Sara B.**

University of Illinois, 2003  
1646 E. 55th St., Chicago  
Kenwood/Hyde Park Branch

**Rustad, Jessica M.**

University of Minnesota, 2009  
2859 S. Pulaski Rd., Chicago  
West Side Branch

**Sangani, Anjali**

Nova University, 2005  
195 Arlington Heights Rd.,  
Buffalo Grove  
North Suburban Branch

**Scharfenberg, Carly**

University of Illinois, 2009  
135 D Addison Ave., Elmhurst  
West Suburban Branch

**Schuppert, Henry C.**

University of Missouri/KC, 1985  
2835 N. Sheffield Ave., Chicago  
North Side Branch

**Sessa, Angela C.**

West Virginia University, 2006  
6000A Six St., Great Lakes  
North Suburban Branch

**Sharaf-Eldeen, Elly**

University of Florida, 2006  
1152 W. Fulton Market,  
Chicago  
West Side Branch

**Sheth, Neha**

University of Illinois, 2004  
3020 Bluestem Ct., Naperville  
West Suburban Branch

**Shin, Hyun Sam**

New York University, 2008  
4039 W. North Ave., Chicago  
Kenwood/Hyde Park Branch

**Siddiqui, Fariha**

University of Illinois, 2009  
4516 S. Damen Ave., Chicago  
Kenwood/Hyde Park Branch

**Sirin, Steven**

Northwestern University, 1998  
1339 S. Michigan Ave., Chicago  
Kenwood/Hyde Park Branch

**Skale, Ryan**

The Ohio State University, 2008  
1220 Meadow Rd., Northbrook  
North Suburban Branch

**Soh, Jennifer**

University of Illinois, 2004  
1015 W. Lawrence Ave., Chicago  
North Side Branch

**Stein, James A.**

University of Illinois, 1982  
1640 N. Wells St., Chicago  
North Side Branch

**Sulaiman, Shaltoni**

University of Illinois, 2009  
1726 W. 18th St., Chicago  
West Side Branch

**Thupvong, Thuptara**

Boston University, 2000  
2632 W. Division St., Chicago  
West Side Branch

**Totonchi, Summer K.**

Southern Illinois University, 2008  
1235 N. Rand Rd.,  
Arlington Heights  
Northwest Suburban Branch

**Turnwald, Benjamin**

University of Detroit Mercy, 2009  
2246 E. Grand Ave.,  
Lindenhurst  
North Suburban Branch

**Turok, David R.**

Virginia University, 2008  
625 N. Michigan Ave., Chicago  
North Side Branch

**Urzua, Fernando R.**

University of Michigan, 2007  
1960 Lincoln Park West, Chicago  
North Side Branch

**Villari, Courtney R.**

University of Illinois, 2009  
7702 W. North Ave.,  
Elmwood Park  
West Side Branch

**Walsh, Christopher R.**

University of Michigan, 2008  
3600 W. Fullerton Ave., Chicago  
North Side Branch

**Yeung, Priscilla**

Tufts University, 1999  
671 N. State St., Chicago  
Kenwood/Hyde Park Branch

**Yonker, Christine M.**

Indiana University, 2009  
1324 W. Sherwin Ave., Chicago  
North Side Branch

**Zayzafoon, Nada**

Boston University, 2004  
450 E. Waterside Dr., Chicago  
Kenwood/Hyde Park Branch

**Deceased members****Brosnan, James G.**

Georgetown University, 1965  
8860 S. Hamilton Ave., Chicago  
Englewood Branch  
Passed away Dec. 25, 2008.

**Ford, William F.**

Northwestern University, 1945  
982 Hill Rd., Winnetka  
North Suburban Branch  
Passed away Nov. 2.

**Hewitt, Jerry**

University of Illinois, 1973  
9957 S. Roberts Rd., Palos Hills  
Englewood Branch  
Passed away June 6.

**Laverty, Hubert**

University of Illinois, 1967  
20346 Castlemaine Ave.,  
Estero, FL  
South Suburban Branch  
Passed away Oct. 30.

**McClure, William H.**

Northwestern University, 1950  
13801 E. Yale Ave., Unit 201,  
Aurora, CO  
West Suburban Branch  
Passed away Dec. 5.

**Olson, Thomas J.**

Northwestern University, 1956  
560 Lakeview Ct., Roselle  
Northwest Suburban Branch  
Passed away Oct. 13.

**Portman, Seymour S.**

Chicago College of Dental  
Surgery, 1945  
1977 Richfield, Highland Park  
Northwest Side Branch  
Passed away Aug. 8.



# Online CE is here!

~ Chicago Dental Society ~  
Your resource for

## Continued Excellence in Dentistry

Download lectures and earn up to 4 CE hours per course.

We currently offer three online courses, with more to come.

**Visit [www.cds.org](http://www.cds.org) for more information.**

West Suburban Branch ★ West Side Branch

# Golf Outing

## Wednesday, June 2

### Old Oak Country Club

14200 Parker Rd., Homer Glen  
(View the course at [www.oldoakcc.com](http://www.oldoakcc.com))

**TEE: 8 a.m. shotgun start – "Best Ball" event**  
(7 a.m. registration)

**FEE: \$85 per golfer**

- Includes golf cart rental
- Mesquite BBQ lunch
- Prizes for everyone

**AWARDS for each:**

- 4 Closest to the Pin holes
- 2 Longest Drive holes

## RSVP by May 26

Send a check payable to **WEST SUBURBAN DENTAL SOCIETY** and the names in your foursome to:  
Dr. Brian Del Carlo, 1043 Curtiss St., Downers Grove, IL 60515

Name: \_\_\_\_\_ Foursome: \_\_\_\_\_

Office address: \_\_\_\_\_

Office phone: \_\_\_\_\_

For more information, please call Dr. Del Carlo @ 630.969.4413.

**Deadlines**

May/June .....April 10, 2010  
 July/August.....June 10, 2010  
 September/October .....August 3, 2010  
 November .....September 10, 2010  
 December.....November 2, 2010  
 January/February.....December 10, 2010  
 March/April.....February 1, 2011

All advertisements, changes and extensions must be submitted in writing. No ads, changes or confirmations will be taken by phone. Although every effort is made to place ads received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The ad will appear in the following issue.

**Payment**

Advance payment must accompany your advertisement. **Make checks payable to Chicago Dental Society.**

**Rates**

**Standard Classified:** \$85 for the first 30 words plus \$2 for each additional word.

**Display Classified:** \$100 per column inch. Minimum ad size is one column inch.

**Member discount:** CDS members are entitled to a 10% discount. Your CDS membership number must be provided as proof of membership when placing the classified ad to qualify.

**Changes or edits to ads:** \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

**Practices for Sale**

Dental practices listed for sale within this section of the *CDS Review* are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Ads from all others may not be accepted.

**Reply Box Numbers**

For an additional \$30, CDS will issue a confidential reply box number for your ad. These numbers ensure the privacy of our advertisers. All unopened responses are mailed to the advertiser once a week.

**Address your replies to CDS Review reply box number ads as follows:**

Box Number  
 Classified Advertising  
 Chicago Dental Society  
 401 N. Michigan Ave., Suite 200  
 Chicago, IL 60611

Although CDS believes that advertisements published in the *CDS Review* are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.

# Classifieds

place your ads online at [WWW.CDS.ORG](http://WWW.CDS.ORG)

**For Rent**

**OAK BROOK AREA:** Excellent location for dentist or dental specialist. Modern building with atrium, 1,100 and 2,000 sq. ft. available. Landlord will assist in build-out and remodeling cost. Call 630.279.5577 or visit [www.brit-tanyoffices.com](http://www.brit-tanyoffices.com).

**NEW PALATINE OFFICE SPACE TO RENT/merge/buy-in:** Beautiful new office with plenty of room for another general or specialty practice to work along with existing practice. Rent as independent space share or potential to merge practices with option to buy into building. Seven ops equipped with two more plumbed. Full computer network. Busy road frontage with excellent signage. Call 847.359.7520 or e-mail [drunti@earthlink.net](mailto:drunti@earthlink.net).

**DENTAL OFFICE IN GLENVIEW/Northbrook area:** State-of-the-art and fully equipped beautiful dental office in prime location. Rent full- or part-time. Call Ann Koenig at 708.710.8640.

**SCHAUMBURG DENTAL OFFICES** for lease: 500-3,000 square feet available in a like-new 12,000-square-foot dental building. Four operatories, fully plumbed. View Web site at [www.postlets.com/rts/2205514](http://www.postlets.com/rts/2205514) or call 714.717.6914.

**NAPERVILLE/PLAINFIELD:** Space available for dental specialists. A brand new building in south Naperville facing Route 59, with excellent traffic flow. 1,000-5,000 square feet available for rent. Landlord will assist in build out cost. This is an extremely fast growing neighborhood with an attractive demographic profile. For more info, please e-mail [tshah\\_13@hotmail.com](mailto:tshah_13@hotmail.com).

**OLD TOWN, DOWNTOWN DENTAL** office for lease: 3,500 square feet. Ready to move in. Fully equipped, beautiful finishes, large reception, waiting area, free parking. Next to Brown Line (North Avenue/Sedgwick stop), immense footage, vehicle traffic, signage available. Contact Sam, 847.989.7007.

**HINSDALE DENTAL OFFICE FOR RENT**

Great location near downtown Hinsdale. Hinsdale medical/dental office complex has rare upcoming availability. Approximately 1,400 square feet with up to three operatories. Available May 1.

Call 773.255.6993

**~DENTAL OFFICE SPACE FOR LEASE~  
1605 S. Michigan Ave.****Dramatic reduction!**

All built out. Ready to move in. Five to six operatories, two consultation rooms, doctor's office, two waiting rooms, two business areas, separate checkout desks, break room, parking.

**CALL LEILA KEENE FOR INFO,  
312.953.6161.**

**GLENVIEW – IN THE GLEN:** Two fully equipped dental operatories, lab, reception, lunch room and doctor private office available for rent three to four days/week. New building and top of the line dental equipment. Call 773.267.5515.

**SKOKIE DENTAL SUITE FOR LEASE:** Fully plumbed with electricity for four operatories, two washrooms, 1,377 square feet with labs, large reception area, office/records, lunchroom, private entrance, on-site parking. Will divide. Let's talk. [agoldberg@hallmark-johnson.com](mailto:agoldberg@hallmark-johnson.com) or call 847.982.3211.

**LINCOLN PARK: PROFESSIONAL** building has 1,000-2,200 square feet ideal for dental office. Building has doorman and valet parking. Call Matt at 312.953.1798.

**Space Sharing**

**SPACE SHARING: BEVERLY/BLUE ISLAND** area. Stand alone dental building with four fully equipped operatories, private offices, consultation room, kitchen etc. Ideal for part-time specialist. Experienced staff available. Visit [www.mysmiledocs.com](http://www.mysmiledocs.com).

**SPACE SHARING – NORTHWEST SUBURBS:** Ideal office, excellent location. Next door to Northwest Community Hospital. To share space two days a week. Call 847.846.2340.



### ELGIN / ST. CHARLES / RANDALL CORRIDOR

Opportunity for an adult practice or specialist wishing to establish practice in a new impressive equipped office. This space-share projects an image of high quality, attention to detail and is centrally located to Elgin and St. Charles markets.

**Call 847.757.2038.**

**LOOKING TO RENT:** One-two chairs/ops two days a week in the Chicago area. Preferably Saturdays and Mondays. Please call 312.386.9484.

**SPACE SHARING:** Ideal situation for dentist to share space in our new state-of-the-art Oak Lawn office. Six operatories, two-three days a week in addition to two Saturdays a month with no overlap of hours. Equipment includes Pano, sterilizer, developer, spacious lab, digital X-rays, electric handpieces and sterilization area. This is a great opportunity to cut your overhead. Call 708.423.1417.

**FRIENDLY, COMFORTABLE, TWO-CHAIR office** in Skokie available three days/week. You would have full use of the office these days. Great for starting a practice or as a satellite office. Please call 773.505.4915.

**SPACE SHARING:** Excellent opportunity for general dentist or specialist with established or developing patient base. Beautiful Wilmette office with fully equipped treatment rooms available or can equip own already plumbed/lit treatment room. A great opportunity to cut your overhead. Call 847.287.8298.

### Positions Wanted

**BOARD-CERTIFIED PERIODONTIST SEEKS** part-time position or associateship. Has own equipment. Experienced with many implant systems, soft-tissue and bone grafting, extractions, perio sx and surgical exposures. Call 847.512.7410 or e-mail [njperiodoc@yahoo.com](mailto:njperiodoc@yahoo.com).

### Opportunities

**PEDODONTIST NEEDED:** Pedodontist needed ASAP, full- or part-time, Lincoln Park and Skokie locations. Please e-mail [webdental@aol.com](mailto:webdental@aol.com), if interested.

**PART-TIME DENTIST:** Needed in the town of Mundelein. Long-term association possible. Fee-for-service dentistry. Call 847.362.6099.

**PERSONABLE, SELF-MOTIVATED DENTIST:** Wanted for full-time/part-time position in established fee-for-service Evanston office. Competence in endo and extractions a plus. Partnership potential. Call 312.332.6097.

**DENTIST:** Chicago-based group practice has a position for enthusiastic, personable individual, ability to grow with quality operated group of general dentists and specialists. Excellent compensation. Please respond to [toothgroup@comcast.net](mailto:toothgroup@comcast.net).

**DENTIST WANTED:** Part-time, self-motivated, general dentist wanted in Niles dental office. One year experience needed. Fax résumé to 847.297.5274.

**GENERAL DENTIST PART-/FULL-TIME needed:** High quality care southwest suburban multi-specialty modern practice looking for enthusiastic dentist. Wonderful staff and positive environment with efficient systems in place. Send your résumé to [drapg8@gmail.com](mailto:drapg8@gmail.com).

**NORTHERN ILLINOIS – ORAL SURGEON:** Established multi-specialty group practice is looking for a part-time oral surgeon. Hours and days are negotiable. Contact Carol at 815.397.4280, ext. 110, or [admin@rockford-dental.net](mailto:admin@rockford-dental.net).

**GENERAL DENTIST PART-TIME or full-time:** Good compensation. We see Medicaid and PPO insurance. Call 630.229.5469. Location West Chicago and Waukegan.

**NEW POSITIONS:** Do you have a passion for patient care? Do you enjoy new challenges and desire a flexible work environment? We want to talk with you! Our team is looking for doctors with an open personality who are interested in covering maternity leaves, military leaves, and extended vacations in our fee-for-service practices. If you've ever considered the benefits of locum tenen work, give us a call. With us, you can work as much or as little as desired. We have practices located in various communities throughout IL, WI, MN and IA. To learn more, please call 715.926.5050 or e-mail [development@mid-west-dental.com](mailto:development@mid-west-dental.com). Visit us online at [www.mid-west-dental.com](http://www.mid-west-dental.com).



**PARAGON**  
DENTAL PRACTICE TRANSITIONS

**Boris Kaltchev, D.M.D.**  
has acquired the practice of  
**Timothy J. Kiczenski, D.D.S.**  
Wood Dale, Illinois

We are proud to have represented both parties in this Illinois transaction.

PARAGON has closed thousands of transactions for our clients. Let us help you reach your professional goals, whether it be purchasing, selling or evaluating your practice.



**Call 866.898.1867 or visit [PARAGON.US.COM](http://PARAGON.US.COM) to sign up for our free newsletter.**



**LOOKING FOR A  
REWARDING ASSOCIATESHIP?  
MAKE DENTAL DREAMS A REALITY!**

Dental Dreams desires a motivated, quality-oriented associate dentist Offices in Chicago, southwest, far north, and northwest suburbs. Our valued dentists earn \$240,000/year with health insurance, malpractice insurance, vacation and more.

We have full-time, part-time and Saturday only schedules available.

Please call 312.274.0308 ext. 324.  
E-mail [hr@dentaldreams.org](mailto:hr@dentaldreams.org) or fax CV to 312.944.9499 to join our team.

**WELL-ESTABLISHED  
DENTAL CLINIC IN CHICAGO**

Seeks experienced dentist in extractions and root canals Monday-Friday, 2-10 p.m. If you are available, please fax your résumé to **630.794.9162**.

**ORAL SURGEON: Full- or Part-time**

Busy multi-specialty practice looking for an oral surgeon to join our established practice. We offer state-of-the-art facilities with a generous compensation package. E-mail [lpdentalspecialists@hotmail.com](mailto:lpdentalspecialists@hotmail.com) or fax info 773.327.3208.

**DENTIST WANTED**

**Extremely busy fee-for-service practice is looking for a full-time/part-time associate to join our team. We average 120+ new patients per month. While the rest of the industry was down 15-25%, we were up 20% in net collections in 2009. We are looking to fill this position ASAP.**

Interested candidates please e-mail résumé to [profitablehelp@yahoo.com](mailto:profitablehelp@yahoo.com). Resume must include a cover letter. [www.dyerfamilydentistry.com](http://www.dyerfamilydentistry.com)

**ORAL SURGEON  
NEEDED PART-TIME**

**Downers Grove**

Cosmetic dental practice looking for an oral surgeon to join our dedicated and caring team. We offer a state-of-the-art facility with a great compensation package.

Visit our web site:

[www.downersdental.com](http://www.downersdental.com)

Contact Donna Marie, office administrator, to schedule an appointment to interview at **630.241.3737**.

**QUALITY GENERAL DENTIST NEEDED**

**\* Northern Suburbs – Vernon Hills \***

State-of-the-art paperless practice looking for quality-oriented, general dentist part-time/full-time. Great team, multi-doctor, multi-specialty practice. Winning staff, the latest equipment and a fantastic facility. We are looking for a confident dentist who wants to be associated with a great office. E-mail us today!

Send résumés to

[drjeff@metro dental.com](mailto:drjeff@metro dental.com).

**ENDODONTIST**

**\* SPECIALTY DENTAL PRACTICE \***

Endodontist needed full-/part-time for large multi-Dr./multi-specialty practice. Existing endodontist is leaving. Excellent opportunity.

Send résumés to [drjeff@metro dental.com](mailto:drjeff@metro dental.com).

DENTALCARE PARTNERS is an established practice management development company operating in nine states (Illinois, Indiana, Michigan, Ohio, Pennsylvania, Wisconsin, Kentucky, Tennessee and North Carolina). We are currently seeking highly motivated general dentists as well as specialty dentists and orthodontists for full- and part-time positions. The ideal candidate must be concerned with quality patient care, be a team player and have a strong desire to learn, grow personally and professionally. Benefits will include a guaranteed salary with attractive earning potential, partnership opportunity, 401(k), health insurance, term life and vision insurance, short- and long-term disability, malpractice insurance, paid vacations and continuing education. Interested candidates please contact Deborah Hammert at 800.487.4867, ext. 2047, fax résumé to 440.684.6942, or e-mail her at [dhammert@dcpartners.com](mailto:dhammert@dcpartners.com).

GENERAL DENTIST: Family Dental Care. Full- or part-time. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95% fee-for-service. No Public Aid. Family Dental Care. 773.978.1231 or 773.978.7801 (ask for Tony or Niko) or e-mail [fdc92@hotmail.com](mailto:fdc92@hotmail.com). [www.familydentalcare.com](http://www.familydentalcare.com).

ASSOCIATE NEEDED: Part-time associate needed for a busy Berwyn/Oak Park area digital dental office. No HMOs and will accommodate your schedule. Please fax your résumés to 708.788.3666 or call 630.854.9408.

IDEAL LOCATION FOR A YOUNG dentist for the spring or summer 2010. We are a privately owned group practice in a stable, nice, small town. There is a buy-in for a full partnership, fully financed by the practice. Excellent mentoring available in all aspects of dentistry, including ortho, oral surgery and perio. This is a good place to raise a family, near urban areas and excellent income potential. Send résumé to Box J0709-A3, CDS Review.

DENTIST WANTED: New office in Palatine two days (Tuesday and Thursday) and one Saturday with potential to add more days for the right candidate. State-of-the-art office with trained staff. We accept PPOs and Medicaid. Fax résumé to 847.358.9881 or e-mail [stevejones\\_ss@yahoo.com](mailto:stevejones_ss@yahoo.com).

DENTAL DREAMS desires a motivated, quality-oriented associate dentist for its offices in Chicago and suburbs. We provide quality general family dentistry in a technologically advanced setting. Our valued dentists earn \$240,000/year, with health insurance, three weeks vacation, CE and malpractice insurance. We have full-time, part-time and Saturdays-only schedules available. Call 312.274.0308, ext. 324, e-mail [hr@dentaldreams.org](mailto:hr@dentaldreams.org) or fax CV to 312.944.9499 to join our team.

SMALL TOWN, VERY PROSPEROUS GROUP practice in North Central Illinois. Progressive town with strong economy. New community center with lots of recreational facilities. No commuting. Near big city universities for cultural events. Excellent opportunity to do good, mostly fee-for-service dentistry in modern office with excellent staff support. We will finance a buy-in. Reply to box M0310-B2, CDS Review.

FULL-TIME ASSOCIATE WANTED: Established, busy Naperville practice seeks experienced general dentist. Desire DDS to perform general, Nobel Biocare Implant placement and oral surgery procedures. Please e-mail CV to [office@naperdentalcenter.com](mailto:office@naperdentalcenter.com) or fax 630.369.7067.

PERIODONTIST NEEDED: Southwest suburban, high quality care, multi-specialty, modern practice looking for skilled and personable periodontist. Competent staff and positive environment with well-organized systems in place. Send your résumé to [drapg8@gmail.com](mailto:drapg8@gmail.com).

**DENTIST – FULL-TIME, PART-TIME:** Come join our beautiful, flourishing practice in Joliet. Work with diverse patient base in all phases of dentistry. Earn \$200,000 with malpractice paid. Call: 815.726.6000, fax: 815.726.8613, e-mail: [krishandental@yahoo.com](mailto:krishandental@yahoo.com).

**DENTIST NEEDED:** Busy dental practice on the north side of Chicago is looking for quality-oriented dentist with at least three years of experience in fee-for-service private practice. Please call Anna at 773.271.5596.

**OPPORTUNITY:** CHICAGO-BASED GROUP practice has position for enthusiastic, personable individual with IV experience. Excellent compensation. FT/PT available. Respond to [toothgroup@comcast.net](mailto:toothgroup@comcast.net).

**CHICAGO AREA DENTISTS NEEDED:** Full- or part-time. Our associates earned over \$200,000 and have become partners. We love to teach you comprehensive pedo, surgical extractions, fillings, etc. You must be confident, willing to learn, and not afraid to work. Malpractice paid. Recent grads welcomed too. E-mail résumé and any questions to [dimitri\\_h@hotmail.com](mailto:dimitri_h@hotmail.com).

**GENERAL DENTIST WANTED** for part-time associate in our new high-tech Oak Lawn office. An ideal candidate would bring their own patient following in addition to seeing our PPO patients, but we will consider a highly motivated and energetic individual. Please fax résumé to 708.423.3076.

**GENERAL DENTIST WANTED:** Experience preferred in restorative and cosmetic dentistry. Our continually growing office needs to add general dentists to our staff at our beautiful and modern Chicago office. We are looking for an energetic and motivated doctor who enjoys practicing fine dentistry, working with a great staff and using all the latest technology. For consideration please fax résumé to 866.755.2432.

**GENERAL DENTIST:** Full-time/part-time for busy Chicago/Midway Airport area office. International and new grads are welcome. Please call Linda at 708.299.5499 or e-mail [123909@sbcglobal.net](mailto:123909@sbcglobal.net).

**PART-TIME GENERAL DENTIST:** Needed to perform surgical extractions. Fax résumé to 773.353.2102.

**\*\*\*ASSOCIATE\*\*\***

For general practice in LaSalle/Peru, IL. Experienced team, excellent growth potential. Looking for a motivated dentist to practice quality dentistry in our fun, friendly atmosphere. Income potential \$200,000. No PPO/HMO. Send résumé to [edmonroe@comcast.net](mailto:edmonroe@comcast.net).

**GENERAL DENTIST**

Full-/part-time far west suburb. Must have at least two years of experience and excellent communication skills. Must be confident with molar endo. And be self-motivated. This is an opportunity to be the senior associate in a fast growing, all digital, and established practice. Potential to buy-in. A productive dentist can easily make \$250,000/year. No HMOs. Need an energetic person who wants to work with an experienced and friendly staff.

For consideration please e-mail résumé to [yorkdds@gmail.com](mailto:yorkdds@gmail.com).

**GENERAL DENTIST WANTED  
\*\*\*SERIOUS APPLICANTS\*\*\***

Progressive Lansing Illinois office seeking committed associate two-three days, with possible buy in. Fax résumé to **708.895.6527**.

**AFTCO**  
TRANSITION CONSULTANTS

- FREE PRACTICE APPRAISALS
- PRACTICE SALES / MERGERS
- PRE-SALE PROGRAM
- STOCKHOLDER PROGRAM

AFTCO is the oldest and largest dental practice transition consulting firm in the United States. AFTCO assists dentists with associateships, purchasing and selling of practices, and retirement plans. We are much more than a practice broker, we are there to serve you through all stages of your career. Call us at 1-800-232-3826.

*Helping dentists buy & sell practices for over 40 years.*      >>> [WWW.AFTCO.NET](http://WWW.AFTCO.NET)

**Periodontist, Pedodontist and Endodontist to join our Professional Condominium Association: ~1275 E. Belvidere Rd., Grayslake~**

**Contact:**  
**Lou Kahn**  
**Zifkin Realty**  
**Office: 312.624.7754**  
**Mobile: 312.391.6262**  
**E-mail: [lkahn@zifkinrealty.com](mailto:lkahn@zifkinrealty.com)**

**Current owners include: Dr. Yan Razdolsky, orthodontist; Drs. German, dentists; Dr. Steven Oltean, oral surgeon; Drs. Kim, physicians.**

## ~GENERAL DENTIST~

Family practice in Chicago seeks part-time associate. Please fax CV to 773.375.9526.

## PERIODONTIST NEEDED ~Evanston Dental Spa~

Our small North Shore practice seeks a periodontist to join our office on a two day a month basis. Dates are flexible.

**Dr. Deborah Tekdogan, DDS**  
**2805 Central St.**  
**Evanston**  
**847.328.8500**

## ENDODONTIST

Seeking endodontist to join established perio practice in north side of Chicago. Great growth potential. Will accommodate working arrangements to fit your needs and goals. Establish your own endo practice or work as an independent contractor.

E-mail your résumé to [periohealthcare@aol.com](mailto:periohealthcare@aol.com) or fax it to 773.769.1370.

AVAILABLE IMMEDIATELY: Progressive private practice in exploding southwest corridor seeks endodontist, orthodontists and oral surgeon, two to three days per week. GP will provide patients and make scheduling available. Newly built-out space available. Please fax CV to Best Image Dental, 815.727.2133.

GENERAL DENTIST NEEDED FOR TWO locations: Seeking enthusiastic dentist for Orland Park and Lombard offices. Fun and energetic staff to work with. Call Nicole at 708.364.8900 or e-mail résumé to [dentaloffice87@yahoo.com](mailto:dentaloffice87@yahoo.com).

ASSOCIATE DENTIST: Lindenhurst, very fast growing, very flexible on hours, fee-for-service and some PPOs only. Competitive pay, patient-focused/friendly modern practice. Partnership potential. New graduates welcome. Contact or send résumé to [bgniadek20@aol.com](mailto:bgniadek20@aol.com).

PEDODONTIST NEEDED: Upscale North Shore family and cosmetic dental practice seeks quality-oriented pediatric dentist. For details e-mail [mmarjc@aol.com](mailto:mmarjc@aol.com) or fax résumé to 847.835.0628.

DENTIST – PART-TIME: Two to three days, including Saturday. General dentist needed for established, Chicago neighborhood practice. Hours and salary negotiable. Fax résumé to 773.378.4332 or e-mail [austindental@aol.com](mailto:austindental@aol.com).

GENERAL DENTIST OR PEDODONTIST wanted: Our well-established, constantly growing group is seeking a full-time general dentist or pedodontist for its offices in Chicago and suburbs. Competitive pay, patient-focused/friendly environment. New graduates welcome. Send résumé to [vesna@1fd.org](mailto:vesna@1fd.org).

NEW PRACTICE OPPORTUNITIES: Midwest Dental is seeking candidates for Illinois. Since 1968, our philosophy of supporting doctors and staff has lead to unmatched consistency and paved the way for future growth. Our team is committed to supporting doctors focused on providing optimal patient care. We pride ourselves on providing doctors the ability to practice in a traditional non-HMO practice environment coupled with the flexibility and rewards that a group can offer. Throughout 2010, we will be working on new opportunities in the Rockford market. We'd enjoy the opportunity to learn about your practice philosophy along with your career goals and expectations. Please consult our website at [www.midwest-dental.com](http://www.midwest-dental.com) for more specific background on our support team. For a direct contact, call 715.926.5050 or e-mail [development@midwest-dental.com](mailto:development@midwest-dental.com).

GENERAL DENTIST: Busy dental offices in northwest and southwest suburbs seek full-time/part-time general dentist. Experience with molar endo is preferred. Compensation based on production. Potential of making \$900-1500 per day, excellent working environment, accepting PPO/FFS/Medicaid/all kids. Fax 630.562.2501, e-mail [pridentalpractice@live.com](mailto:pridentalpractice@live.com).

ASSOCIATE DENTIST for a state-of-the-art, modern dental office in Rolling Meadows starting part-time and expanding to full-time. Please e-mail résumé to [drsouri@comcast.net](mailto:drsouri@comcast.net).

GENERAL DENTIST: With a minimum of four years experience in cosmetic dentistry, N<sub>2</sub>O, posterior composite restorations, crown and bridge, dentures, root canal, patient management, case presentations needed for fabulous office near downtown. Office is fee-for-service only, has complete staff including hygienist, office manager etc., is fully computerized, and has CAESY educational monitors in each treatment room. This is a great opportunity for a very positive, quality-orientated dentist. Excellent compensation. E-mail [chicagolandsmiles@yahoo.com](mailto:chicagolandsmiles@yahoo.com).

PERIODONTIST NEEDED: We are a busy group practice with several locations in and around the western suburbs and are looking for a periodontist to work in our practices two to three times a week. If interested please e-mail résumés to [applydds@gmail.com](mailto:applydds@gmail.com) or fax to 630.596.5019.

PART-TIME ENDODONTIST WANTED: State-of-the-art, multi-specialty office seeks part-time endodontist in our south suburbs office. Days and times flexible. E-mail [appleden-tistry@doctor.com](mailto:appleden-tistry@doctor.com) or fax résumé 708.895.0757.

FULL-TIME/PART-TIME ELGIN: Daily 12-6 p.m. Dentist competent in rotary endo. 6-12 month commitment and able to work two-three rooms. \$800-\$1,500 per day net possible. Fax or e-mail [ludford1@sbcglobal.net](mailto:ludford1@sbcglobal.net) or fax 847.695.3351. Or associate to buy full-time. Berwyn, Tuesdays, 1-7 p.m. Additional days possible.

ASSOCIATE DENTIST: Five operatory chairs located in Belvidere, IL (east of Rockford). Accept insurances and all kids. General dentistry including implants and orthodontics. Part-time on Monday, Wednesday, and Friday. One year experience preferred. Send résumé to [belvideredental@gmail.com](mailto:belvideredental@gmail.com).

PEDODONTIST: Woodstock general dentistry practice with two dentists and nine operatories. Busy office seeks part-time, board-certified pedodontist. Great and fun support staff that has been with us for a long time. Contact us at [lowerfortyh@sbcbglobal.net](mailto:lowerfortyh@sbcbglobal.net).

**PART-TIME DENTAL ASSOCIATE:** Two locations on the Chicago north side. Position available immediately. Please contact Mr. Youbert at 312.671.3375.

**PROGRESSIVE OFFICE – AURORA:** Part-time associate needed. Established private family practice. No HMO/PPO. Great working environment/staff. Two days a week and every other Saturday (half-day). Fax résumé to 630.892.8935.

**NORTHWEST CHICAGO SUBURB:** General dentist sought for part-time (to start) one week day plus two-three Saturdays/month. Must do molar endo, kids, simple extractions. Paid on 35% of collections. E-mail to [iguanafoto@sbcglobal.net](mailto:iguanafoto@sbcglobal.net).

**GENERAL DENTIST OR PEDODONTIST** wanted for our Morton Grove practice, only one day a week, Saturday, 10 a.m.-4 p.m. Please call 847.663.1196.

**PART-TIME GENERAL DENTIST NEEDED** in near west suburb to treat PPO, HMO and Public Aid patients. Please e-mail CV to [patriciap773@aol.com](mailto:patriciap773@aol.com).

**ELGIN DENTIST NEEDED:** 10-20 days per year. A substitute dentist for days off and sickness. Six hour shifts. \$300+ daily. On a short notice. [ludford1@sbcglobal.net](mailto:ludford1@sbcglobal.net) or fax 847.695.3351.

**GENERAL DENTIST PART-TIME** or full-time: Busy dental practice on the north side of Chicago is looking for full-time/part-time dentist. International and new grads are welcome. Call 773.267.2671 or fax résumé to 630.214.5100 or e-mail at [dentalwish@hotmail.com](mailto:dentalwish@hotmail.com).

**GENERAL DENTIST PART-TIME/FULL-TIME** needed: Multi-specialty practice in the north side of Chicago looking for part-time/full-time dentist with minimum two years experience. Must feel comfortable with all aspects of dentistry including surgical extractions, molar root canal etc. No HMO. Fax CV to 773.583.8986.

**WANTED DENTAL ASSISTANT:** Good compensation for immediate dental assistant job with front desk skills. Experience preferred. Practice located in southwest suburbs, greater Naperville area. Call 630.453.8515 or fax resume to 630.960.9352.

### For Sale by Owner

**BRAND NEW CEREC AC/MC XL SYSTEM** and Suni digital X-ray system: Brand new, never used Cerec AC with Bluecam and MC XL milling unit. If you are thinking of adding a new Cerec or just purchasing for the first time, save on the \$120,000 cost. Also selling brand new SUNI digital X-ray system with two sensors. If interested e-mail [midwest4444@aol.com](mailto:midwest4444@aol.com).

**ESTABLISHED, 27-YEAR-OLD PRACTICE** located in Midway Airport area. Options include immediate or transition buy-in/ buy-out. No temporary associates. Doctor transitioning to teaching career. Call 708.424.5700 or e-mail [doctorwhy@sbcglobal.net](mailto:doctorwhy@sbcglobal.net). Visit [www.yerkesdental.com](http://www.yerkesdental.com).

**FOR SALE: K7 Machine.** Opened, used once. Equipment in perfect working order. Best offer. E-mail [christine@chicagolanddentists.com](mailto:christine@chicagolanddentists.com).

**EQUIPMENT FOR SALE:** Planmeca PM 2002 CC Proline Pan-Ceph unit. Great condition. \$8000 or best offer. Will deliver (no setup) in Chicago metro area. Send requests for photos to [drtooth81@comcast.net](mailto:drtooth81@comcast.net).

## BRUCE J. LOWY TRANSITION SPECIALIST

(847) 677-6000 • [www.brucelowy.com](http://www.brucelowy.com)



Contact us today for current listings!

- Practice sales
- Practice acquisitions
- Practice appraisals
- Partnership development
- Associate integration
- Transition planning
- Practice management

Seminars approved for AGD Continuing Education credits

*“When Experience Counts” — Since 1976*

*Our goal is to provide you with a seamless practice transition — coordinating every aspect of your practice sale or acquisition*

**Service includes:**

- Document review
- Tax planning
- 100% secured financing

**Commission- or fee-based representation**

**FOR SALE IN SOUTH SHORE:** Long-established family practice. Equipment, inventory, building and attached heated garage for sale. Three ops. Excellent opportunity for new or established dentist. Adjoining space next to office with separate street entrance. Potential second business. Call 312.750.1065 for more information.

**LINCOLN PARK DENTAL OFFICE FOR SALE:** Save yourself the headaches of doing a build-out. High-traffic, southeast, Lincoln Park, street-level storefront, beautiful office. Three ops, brand new state-of-the-art equipment, digital X-ray, Eaglesoft, panoramic, great signage/visibility. E-mail for photos [lpdentist@gmail.com](mailto:lpdentist@gmail.com).

**PRACTICE FOR SALE – JOLIET:** Owner retiring after 32 years. Collecting \$250,000 from 98% fee-for-service. Patients at a relaxed pace schedule. Three fully functional ops with modern cabinetry. Reply [rsampat50@aol.com](mailto:rsampat50@aol.com).

**AT 2000 AIR TECHNIQUES:** Automatic X-ray processor machine in excellent shape with hundreds of films including Pan, cephalometric, film holders and more. \$2,000. Call 847.858.1726.

**EQUIPMENT/FURNISHINGS SALE:** Six A-dec Decade chairs, DCI Dual Belmont Clesta ceiling lights, L/R base cabinets sinks. Granite look cherry wood receptionist desk, seating, blinds, tables. Glass cabinets. D/W W/D. [smxppt@gmail.com](mailto:smxppt@gmail.com).

**NORTHWEST CHICAGO PRACTICE:** Great opportunity. Low price. Owner relocating to another state. Consistent \$260,000 income working 26 hours. 70% fee-for-service. Very profitable. 1,500 square feet of renovated building along with customer parking for lease or sale. Two operatories equipped, third available. 312.215.7331. [logzgo@gmail.com](mailto:logzgo@gmail.com).

**EQUIPMENT FOR SALE**  
*Equipment in excellent condition.*  
Slightly used A-dec lights and  
Air Techniques compressor.  
**847.677.0250 or**  
**[ragdmd@yahoo.com](mailto:ragdmd@yahoo.com)**  
**Dr. Garcia**

**PRACTICE FOR SALE:** North side Chicago. \$135,000 collections on two days. Great potential, busy street storefront. Digital X-ray, practice management software. Most equipment new, office renovated. Doctor moving out of state. [dentalrich@gmail.com](mailto:dentalrich@gmail.com).

**TURNKEY OFFICE AVAILABLE IN GROWING** community of Gurnee: Busy periodontist is building a new office and is selling his current practice equipment and furniture. This is a true turnkey opportunity. All you need is your supplies and a new autoclave. Save \$150,000-\$200,000 in build-out costs. Landlord will extend very favorable lease terms. Ample parking and great visibility on a busy street. 1,400 square feet. Three treatment rooms with piezoscalers and Kavo electric handpieces. Treatment rooms are wired for computers for digital X-rays. Office furniture, file cabinets and private furniture stay. Available fourth quarter 2009. For more information please call Dr. Peter Domagala 847.662.3414.

**LIVE AND WORK, SAME PLACE; PRACTICE** and real estate: General Practice and 3-op store-front condo located on Ogden/First in Lyons. Great opportunity for established practitioner or recent grad! Call 708.448.3355. Financing available. Practice and office space: \$249,000. Residential condo price: \$119,000.

**ORLAND PARK DENTAL OFFICE FOR SALE**  
*Four-operatory Orland Park office.*  
*Fully equipped, Great turnkey space.*  
*Great visible location close to mall. 1,200 square feet. Perfect for satellite, speciality, or start-up. No patients.*  
For information call 708.203.4046 or e-mail [dsg@silverlakefamilydental.net](mailto:dsg@silverlakefamilydental.net).

**NAPERVILLE PREMIER OFFICE CONDO**  
*IDEAL FOR ORAL SURGEON, ORTHO OR ENDO*

Beautiful new brick and stone medical office condo for sale, lease, or option. Family dentist will be occupying one of only two condos in this building, the remaining condo has up to 3,000 square feet available and its own private entrance. Lease rates are below market and the location is ideal.

**ANTHONY @ MAPLE PARK DENTAL CARE**  
**630.226.9292**

**Classified Ad  
Deadline  
APRIL 10**

**ELGIN HIGH NET:** Four operatories grossing \$360,000-400,000 with 55+% net. Priced at 70% of gross. Serious buyers only. 25-40+ new patients/month. No cap. 65% PPO, 35% FFS. Can net \$250,000+ on 20 hours per week. Great practice, great staff. Fax questions to 847.695.3351. [cowboy3368@sbcglobal.net](mailto:cowboy3368@sbcglobal.net) Additional income from orthodontist and oral surgeon. Possible associate leading to purchase. Some creative financing.



**Office Anesthesiology & Dental Consultants, PC**

Providing State of the art Anesthesia care in your office  
General Anesthesia and Sedation  
Pediatric and Adult patients  
For Fearful and Special Needs Patients

For more information contact us at [ga4dds@yahoo.com](mailto:ga4dds@yahoo.com) or call us at (630) 620-9199  
Visit us at <http://www.officeanesthesiology.com> - For urgent contact (630) 290-8624



**Zak Messieha, DDS**  
Dentist Anesthesiologist

I-CAT MACHINE: Interested in selling a fairly new I-cat machine and Simplant Master software program. Please fax your information to 866.755.2432.

OFFICE FOR SALE: Two fully equipped operatories and one office room in the medical/dental building on northwest side of Chicago. Great location, parking on premises, low price (\$40,000). Please call 773.458.4870.

### Looking to Purchase

LOOKING TO PURCHASE PRACTICE – general dentistry: Interested in purchasing practice. City of Chicago or North Shore. Looking for immediate sale or transition buy-in/out. Contact Andy at [chicagodds@gmail.com](mailto:chicagodds@gmail.com) or 608.395.1991.

### ORAL SURGEON – Board Certified

Experienced surgeon seeks practice for purchase in Chicagoland area.

Write:

P.O. Box 2552, Orland Park, IL 60462  
or e-mail [oralsurg32@comcast.net](mailto:oralsurg32@comcast.net).

NEED TWO DIGITAL PAN/CEPH MACHINES: Looking to purchase two digital pan/ceph machines. (If only selling one, we are also interested) Please call Ashley at 847.215.9971.

LOOKING TO PURCHASE: General dentistry practice in the near west suburbs preferably LaGrange, Westchester, Elmhurst, Oak Park areas. Confidential. Please write: Dental 159 N. Marion St, Suite 338, Oak Park, IL 60301.

PURCHASING OFFICES/PARTNERSHIP opportunities: Family Dental Care. The service to our patients and the workability of our management systems are second to none. Call us if you: A) are interested in selling your practice (preferably south of the Loop and south suburbs); B) would like to remain as an owner but want us to manage your practice; or C) want to grow with us as an employee or a partner. Call Tony at 773.978.7801 and visit us at [www.familydentalcare.com](http://www.familydentalcare.com).

LOOKING TO PURCHASE: General dentistry practice. Three chairs minimum. Office must be within 25 minute drive of Glenview. We are willing to have the selling doctor stay on part-time. Leave the management stress to us if you desire. Ready for quick transition. Contact Steve at 224.616.1471 or [adjuster90@aol.com](mailto:adjuster90@aol.com).

### For Sale by Broker

CHICAGO PRACTICE SALES: For more information on any of our listings, please call 773.502.6000 or visit our web home at [www.chicagopracticesales.com](http://www.chicagopracticesales.com). Interested in learning more about buying, selling, or starting up in a challenging economy? Attend our annual practice sales seminar on April 30, 9 a.m.-3 p.m., at 5600 N. River Rd., #800, Rosemont, IL. Morning session will discuss buying and starting up. Afternoon session will discuss forward planning the sale of your practice. For more information or to register please call 773.502.6000 or [wendy@chicagopracticesales.com](mailto:wendy@chicagopracticesales.com).

COMING: Bartlett, Chicago

ILLINOIS PRACTICES FOR SALE:

CALUMET CITY: Four ops in a stand alone building. Collections: \$600,000. 100% FFS. Building available for purchase.

CHICAGO WEST: Sold!

CHICAGO DOWNTOWN: 2 ops in a building at street level. FFS and PPO. Collections: \$120,000.

CICERO: Five ops on a busy corner. Collections: \$970,000. Building available for sale.

NAPERVILLE: Two ops expandable to three. Collections: \$310,000. Highly visible location.

OAK BROOK: Two ops in a professional building. 100% FFS. Collections: \$80,000.

PARK RIDGE: Two ops in a professional building. Collections: \$140,000.

LAKE GENEVA AREA: Sold!

OTHER OPPORTUNITIES with no patients:

WHEATON: Two ops in a converted home in downtown Wheaton. Ready to go!

GLENVIEW: Medical building for sale on busy street.

HENRY SCHEIN PROFESSIONAL PRACTICE Transitions: Associateships; equity buy-ins; practice sales; practice valuations; we have qualified buyers. Contact Al Brown at 800.853.9493/630.781.2176 or [al.brown@henryschein.com](mailto:al.brown@henryschein.com).

CHICAGO #22121: Doctor/owner retiring from well-established \$2 million, multi-specialty, 14-op practice a block from beautiful Millennium Park and Michigan Avenue! Tremendous growth opportunity for business-oriented GP or specialist. On-site lab is also for sale.

CHICAGO #22126: Four operatories. Gross \$700,000+. Excellent location on high traffic main street.

ONE HOUR SOUTHWEST OF CHICAGO #22123: LaSalle County. Beautifully appointed five op general dental office located about 80 miles southwest of Chicago off I-80. Doctor is retiring from this solid, 28-year-old practice that averaged approximately \$550,000 production last five years.

WESTERN SUBURBS #22120: Gross approximately \$1.5 million. Five operatories. Two 2,000 square foot condo buildings also available. Excellent location.

CHICAGO #22119: Very profitable practice grossing approximately \$45,000 month on only three days. Excellent location on busy street in growing area of the city with high net worth individuals.

ADS Midwest/THE DENTAL MARKETPLACE: Practice sales, appraisals and consulting. Contact Peter J. Ackerman, CPA, at 312.240.9595 or [www.adsmidwest.com](http://www.adsmidwest.com).

SELLERS NEEDED: We have qualified buyers for your practice!

ROUND LAKE: Three operatories. \$425,000, fee-for-service, digital. Priced to sell now!

NORTH SHORE: Five-operatory quality practice. \$430,000, fee-for-service.

NORTH SHORE: Three operatories. Great location, digital, \$570,000, fee-for-service. Seller will stay.

NORTHBROOK: Two operatories with room to expand, \$150,000.

WESTERN SUBURB: Three operatories. \$500,000+, FFS/PPO. Located in a high-traffic area.

WESTERN SUBURB: Three operatories with plenty of room to grow. \$500,000+, FFS, highly desirable suburb. R/E included.

NAPERVILLE: \$2 million: Sold!

FRANKFORT: Beautiful facility. High tech. Real estate available.

SOUTH SUBURB: \$1.3 million, fee-for-service. Eight new ops, digital, 40% hygiene.

CHICAGO, SOUTHWEST SIDE: \$1.4 million, fee-for-service. Great location.

CHICAGO, NORTH SIDE: \$300,000. Nice space. Inexpensive starter.

DEKALB: Sold!

NORTH CENTRAL ILLINOIS: \$360,000, fee-for-service with building.

PEDO: \$2 million, FFS, no evenings, no weekends. Seller will stay.

MILWAUKEE: Ideal North Side location, \$450,000. Real estate available.

## Services

LAW OFFICES OF DONALD A. LEVY, LTD.  
Representing dentists for over 20 years. Contracts, corporations, partnerships, tax returns and tax matters, estate planning, wills and trusts, real estate, business litigation.  
847.568.1300.

FOR THE COMFORT of your patients: General dentist is available to work in your office, performing surgical extractions and removal of impacted third molars. Fax inquiries to 847.940.9885.

ENDODONTICS IN YOUR OFFICE: Experienced general dentist with over 4,000 treated root canals will perform endo in your office. Fees are based on your zip code UCR. If keeping more of your endodontic cases in-house seems to be an intriguing option or if you would simply like more information, contact: Ron Baran DDS, MBA, MA, at [drronbaran@hotmail.com](mailto:drronbaran@hotmail.com) or call 630.325.9857. <http://drronbaran.com>.

QUANTIFY YOUR PEACE OF MIND: Confidential, full-value transitions. Midwest Dental provides a unique transition alternative for established dentists by unlocking the equity value they've created in their practice while providing the option of continued clinical leadership. Supporting doctors since 1968, we appreciate the value of healthy dental practices and offer sellers a confidential, non-auction process designed to minimize stress and unwanted disclosure. We charge no fees and are happy to work either directly with doctors or with their advisors. To learn more, please contact Sean Epp at 715.579.4188 or [sepp@midwest-dental.com](mailto:sepp@midwest-dental.com). Visit us online at [www.midwest-dental.com](http://www.midwest-dental.com). We look forward to hearing from you!

GENERAL DENTIST AVAILABLE FOR ORAL surgery at your office: General dentist with extensive OMFS experience available to do impacted third/surgical extractions, implant placement, sinus augmentation, and other advanced procedures at your office eliminating the need for OS referrals. Please call 847.858.3690 for more information.

**REPRESENTING DENTISTS FOR OVER 30 YEARS!**

PRACTICE SALES & PURCHASES  
CONTRACTS • REAL ESTATE  
LIMITED LIABILITY COMPANIES  
BUSINESS SUCCESSION PLANNING

**PHONE: 847-279-8521**  
**WWW.R-CRANELAW.COM**

**Dental Start - Ups**  
**Post-Transition Consulting**  
**Practice Management**  
**Modular Consulting**  
*For General Dentists and Dental Specialists*

Learn About Our Programs  
[www.CuttingEdgePractice.com](http://www.CuttingEdgePractice.com)

Call Wendy Pesavento (773) 502-6000  
Sharon Kantor Bogetz (847) 370-9131

See Our Dental Design Portfolio at  
[www.MidwestDentalSolutions.com](http://www.MidwestDentalSolutions.com)

**MILLER DENTAL UPHOLSTERY**

**All work done in your office.**  
**Serving IL, IN and WI.**  
**630.761.1450**  
**Work guaranteed. Referrals available.**

**\* IN-HOUSE PERIO AND EXTRACTIONS \***

In your office, perio surgery and multiple extraction cases including placement of your immediate denture (thousands placed). American Academy of Periodontology, 25 years experience, gentle approach. Serving Kane, DeKalb, McHenry counties.  
**CALL 847.757.2038**

**Dental Staff Placement, Inc**  
**Chicago's Premier Staffing Firm Since 1984**

*We Place Temporary Staff as Our Employees—Handling All Taxes and Payroll—or as Independent Contractors. You Make the Choice!*

**We Accept Visa & MasterCard**

- Hygienists    ■ Assistants
- Business Staff    ■ Dentists

*Temporary 847.298.7779*  
*Permanent 847.824.3560*

**Bruce Lowy & Kathleen Uebel**  
70 Years Combined Experience

[www.dentalstaffplacement.com](http://www.dentalstaffplacement.com)

**MEDICAL GAS & VACUUM**  
• LICENSED CONTRACTOR •

Medical gas and vacuum installations per NFPA '99, outlets, new lines, plumbing for your new or existing office, annual RPZ testing, equipment installations, vacuum pumps and compressors.

**George Schmidt, plumbing contractor and medical gas installer.**  
**773.306.8732, [geokowal@yahoo.com](mailto:geokowal@yahoo.com).**

**SK&W**  
**Schneiderman, Kohn & Winston, Ltd.**  
*Certified Public Accountants*

SKW LTD. provides quality accounting, tax services, as well as practice evaluation for your dental practice. We also provide a personalized approach for your financial needs. With over 30 years of experience, SKW can help you focus on the financial health of your practice.

**Call Lawrence R. Erlich, 773.631.3055**  
**or e-mail [lerlich@skwcpa.com](mailto:lerlich@skwcpa.com).**

*Member: Dental Advisory Network (DAN), American Institute of CPAs and Illinois CPA Society.*

**DENTISTS' ATTORNEY**  
**STEVEN H. JESSER**

Affordable dentists' legal services, including practice purchases and sales, other contracting, collections, licensing and disciplinary problems.  
Representing practitioners since 1980.

**800.424.0060 » Mobile: 847.212.5620**  
**[shj@sjesser.com](mailto:shj@sjesser.com) » [www.sjesser.com](http://www.sjesser.com)**  
790 Frontage Road, Suite 110, Northfield, IL 60093





### DENTAL AUXILIARY PLACEMENT SERVICE, INC.

Trusted by our clients since 1989.

- Dentists
- Registered Dental Hygienists
- Chair Side Assistants
- Receptionists
- Office Managers
- Exhibitor Booth Personnel

Permanent Placement – Temporary Personnel

**847.696.1988**  
**www.daps-inc.com**

View the latest  
Classified Ads  
**24/7/365**  
**WWW.CDS.ORG**

### ACCOUNTING, TAX and FINANCIAL PLANNING

## PESAVENTO & PESAVENTO LTD. • CPAs

Focused on the dental industry with over 33 years experience in providing quality accounting, tax planning, practice management and financial planning.

**SEE US AT BOOTH 4506**

We are *The Professional's Professional.*

Call us at **708.447.8399** to arrange a consultation.

Member: Quickbooks® Professional Advisors Program

### Crane Cabinet Company



**Custom Dental Cabinetry**  
Over 13 years experience.

15 East Palatine Rd., Suite 114 **847.459.8181**  
Prospect Heights, IL 60070 Fax: 847.459.9306

### Advertising Index

ACOA Ltd. Construction Company .....7  
 AFTCO .....41  
 Dental Expo .....27  
 Manus Dental .....inside front cover  
 OADC.....44  
 Paragon, Inc. ....39  
 Physicians' Benefit Trust.....5  
 Progressive Management.....43  
 TDIC, The Dentists Insurance Co. ....2  
 University Associates in Dentistry.....6

The publication of an advertisement in the *CDS Review* is not to be construed as an endorsement or approval of the product or service being offered.

### Miscellaneous

ORDER SCHOOL EXCUSAL FORMS for your student-patients. Packages of 250 cost \$12.95 per package (includes shipping). All order must be prepaid. Send a check payable to Chicago Dental Society, Excusal Forms, 401 N. Michigan Ave., Suite 200, Chicago, IL 60611.



# Looking for a dental hygienist?

### The CDS online Job Board helps connect dentists with dental hygienists

CDS members may post positions available; dental hygienists seeking jobs may post their résumés; and each may browse the other's postings. It is a great way to connect the job seekers with the job posters. And it is FREE! For more information on the Job Board visit [www.cds.org/jobboard](http://www.cds.org/jobboard).



## Final Impressions by Walter F. Lamacki, DDS

Write Dr. Lamacki at [wlamacki@aol.com](mailto:wlamacki@aol.com).

# Shift

In 1991, Israeli military historian Martin van Creveld accurately predicted that the West would face future danger by insurgents other than state armies who would use repulsively violent and indiscriminate means to obtain their objectives.

I read an engrossing book last summer by Thomas X. Hammes, retired colonel, USMC, entitled *The Sling and The Stone*. Col. Hammes runs with Mr. van Creveld's thesis, telling us that no longer will there be decisive battles with armies facing off, but hit-and-run tactics, sabotage and suicide attacks, among other strategies. He advocates for the United States to use more agile, autonomous and intellectually prepared groups to counteract insurgents in a variety of ways. He posits that we should forget the battles and win the war.

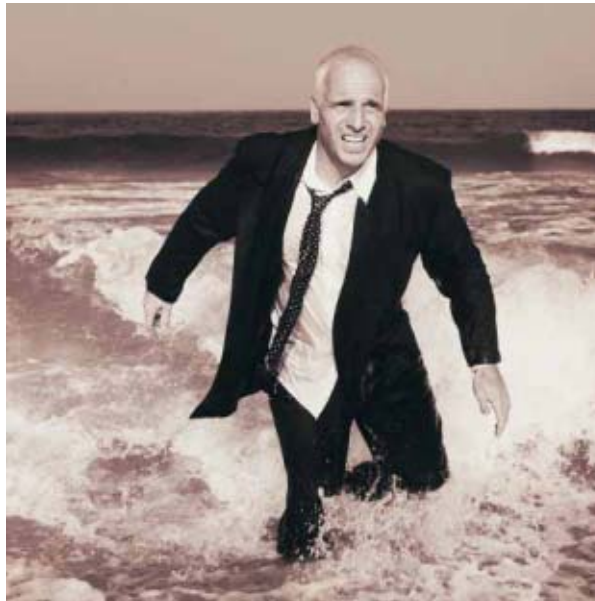
Organized dentistry would be wise to adopt this idea of winning the war and forget the battles when it comes to facing the blitz of calls for midlevel providers as a cure for lack of access to care.

The exploding growth of midlevel provider proposals in state legislatures and even the halls of congress continues. Recently the prestigious Kellogg Foundation in a sweeping report recommended creating new classes of dental providers.

I believe that most clichés should meet a fiery death, but a paradigm shift (a cliché in itself) is a path that organized dentistry should explore in dealing with this watershed movement. Intoning the mantra of patient safety with lawmakers gains no traction with them.

There is another, equally powerful dynamic. The American Dental Hygienists' Association has cleverly exploited the public perception of its members as a beleaguered minority that can provide dental care more cheaply and just as well as the big bad dentists. Public opinion counts, even with our elected officials.

I have no illusions that we can stop the onslaught in its



**I believe that most clichés should meet a fiery death, but a paradigm shift (a cliché in itself) is a path that organized dentistry should explore in dealing with this watershed movement.**

tracks, but I believe we can at least shape and influence legislation to preserve standards that are not negotiable. Any new legislation should have language preserving supervision of a midlevel provider by a dentist, be it direct or indirect in certain defined situations; the legislation should prohibit surgery performed by this new class of practitioners and, most importantly, their training programs must be accredited by the American Dental Association's Commission on Accreditation.

These are reasonable restrictions and are doable objectives if we change our tactics in influencing legislation. We have to engage the public in this debate. A good place to start is to engage the American Association of Retired Persons; another, a nontraditional ally, organized labor; also, the National Educational Association and the American Federation of Teachers. These organizations are

potent voting blocs, a fact not lost on politicians.

At least three times that I recall, the ADA wrestled with advertising proposals to increase the "busyness" of dentists, only to see the House of Delegates defeat the proposals. Forget that, it's self-serving.

I remember a generation ago the wonderful informative ads of David Ogilvy, the genius of Madison Avenue. One was for Rolls Royce; I learned that the car's grill was an example of entasis, the gentle curving of a vertical column to give the visual illusion that the shaft was straight (the principle was used by the Greeks to construct the Parthenon). What was important to me was that the ads were informative and dignified. ADA must bite the bullet and spend significant monies to hire an agency in the mould of Ogilvy to tell our compelling story to those organizations I've mentioned along with others they can identify. Our war should be for the hearts and minds of our patients; that is our mission.

After all, haven't we kept America smiling for 150 years? ■

# CDS Regional Meeting



## Pediatric Dentistry Potpourri



Featuring **Gail Molinari, DDS, MS**

**PRE-REGISTER ONLINE!**

We encourage you to reserve your spot at the next CDS Regional Meeting by visiting [www.cds.org](http://www.cds.org).

### Wednesday, April 21

9 a.m.-2:30 p.m. • Drury Lane, 100 Drury Lane, Oakbrook Terrace

#### About our program:

This course will review basic principles and provide updates of clinical pediatric dentistry, including behavior management techniques, restorative and pulpal therapy options for primary teeth, and prevention and radiographic evaluation techniques for young children. Emphasis will be placed on infant dental examinations, caries risk assessment of children, and parental involvement in their child's oral healthcare.

Participants should gain an understanding of:

- the timing and components of a child's first dental examination
- why some children develop dental caries and others are caries-free
- how risk factors for future oral disease are determined
- individualized preventive programs for pediatric dental patients, and
- treatment options for carious primary teeth.

#### About our speaker:

Dr. Molinari graduated from The Ohio State University School of Dentistry in 1984 and earned a Master's degree in Pediatric Dentistry from OSU and Columbus Children's Hospital in 1986. She was a full-time faculty member in the Department of Pediatric Dentistry at the University of Detroit Mercy for 20 years and chair of the department for 17 years while maintaining a part-time private practice limited to pediatric dentistry. Presently, she practices in two locations in the Detroit area and works with local Head Start programs. Dr. Molinari is a diplomate of the American Board of Pediatric Dentistry and has been actively involved in leadership roles with the American Academy of Pediatric Dentistry, the American Dental Education Association and the Michigan Academy of Pediatric Dentistry.

**Target audience:** Dentists and staff

**Directions to Drury Lane:** Call 630.530.8300

#### About CDS meetings:

Regional Meetings are FREE to all CDS members and their staffs, as well as dental hygienist members of the Illinois State Dental Society.

A fee of \$250 is charged to dentists who are not CDS members and their staffs, which may be applied to membership for the current year. Advance registration is not required, but CDS encourages you to pre-register online at [www.cds.org](http://www.cds.org).

**ADA CERP**® | Continuing Education Recognition Program

**CDS is an ADA CERP Recognized Provider.**

ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.

**CDS designates this activity for 5 continuing education credits.**

 Foundation

# Dedicated to improving oral health in our community

[www.chicagodentalsocietyfoundation.org](http://www.chicagodentalsocietyfoundation.org)

