

**FREEBIE FRIDAYS | MIDWINTER MEETING PREVIEW | BRANCH NEWS**

JANUARY/FEBRUARY 2009

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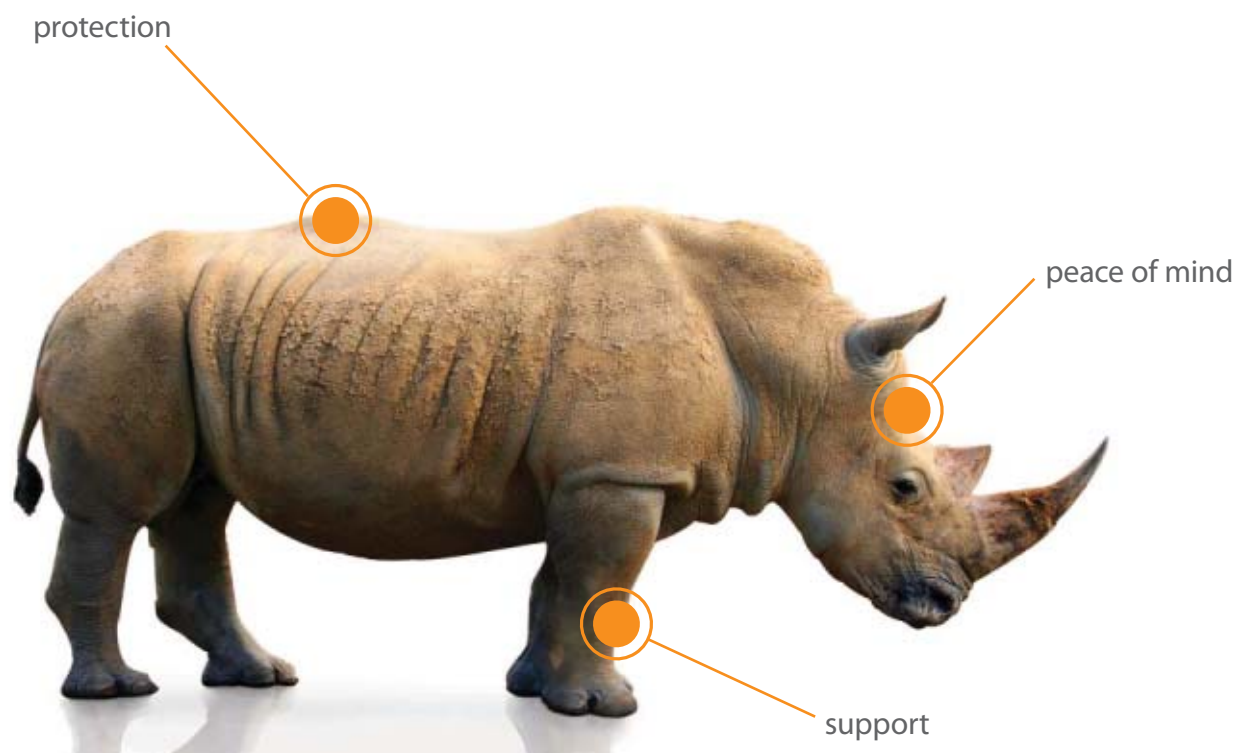


# REVIEW

The Official Publication of the Chicago Dental Society

A group of five men in business suits standing in front of a city skyline, likely Chicago. They are smiling and looking towards the camera. The background shows several tall buildings under a clear sky.


## Introducing the **2009** **CDS Officers**



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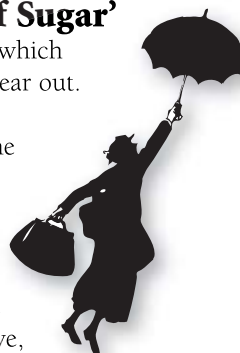


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## CDS Special Events to feature 'A Spoonful of Sugar'

Your Chicago Dental Society membership offers many benefits, which include an outstanding schedule of Special Events year in and year out. This year will not be different.

The CDS Special Events schedule starts with an evening at the Cadillac Palace Theatre for the 6:30 p.m. Sunday, May 17 performance of *Mary Poppins*, an Academy Award winning musical. The stage production has been created, in collaboration with Cameron Mackintosh, by Academy Award-winning screenwriter Julian Fellowes, who has written the book, and the Olivier Award-winning team of George Stiles and Anthony Drewe, who have composed new songs and additional music and lyrics.



Ticket value is \$92 for main floor seating; CDS members price is \$72. Tickets will go on sale online only at [cds.org](http://cds.org) starting at 9 a.m. Wednesday, March 4.

The Special Events schedule also includes two Cubs home games and one White Sox home game. Dates and games are to be announced. Member ticket price will be \$10. Ticket sales will start at 9 a.m. Friday, May 1 online only at [www.cds.org](http://www.cds.org).

Two other special events are being planned for 2009. Details will be posted on [www.cds.org/tickets](http://www.cds.org/tickets) as they become available.

## CDS members: Last chance to qualify for Rebate Coupons

CDS Regular Members and Associate Members who pre-register for the Midwinter Meeting will be awarded rebate coupons, included with their registration materials, which can be redeemed after the purchase of goods or services at the Midwinter Meeting from a 2009 Midwinter Meeting exhibitor. Restrictions apply. Read the front of the coupon carefully. Coupons are mailed to attendees with registration materials and are not available to those who register on site at McCormick Place. Coupons are not valid for any other group that pre-registers for the meeting. CDS strictly adheres to the deadline.

To redeem your rebate after the meeting, simply submit your rebate coupon with receipts from purchases, which include the amount of the purchases, made on the 2009 exhibit floor totaling an amount of or greater than the value of your rebate coupon to:

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We'll mail you a check. Rebates must be postmarked no later than March 31, 2009. This rebate cannot be applied to registration fees, courses/events or dues.

In addition, everyone who pre-registers for the meeting is automatically entered into a raffle and is eligible to win \$500 in CDS Cash good toward the purchase of goods or services from an exhibitor at the meeting. Three winners will be chosen from those who pre-register (by mail, fax or online) and their names will be published in the Thursday edition of the *Daily Review* during the Midwinter Meeting.

## It is now even easier for members to keep in touch

There is now another easy way to stay connected with CDS. The ADA has an option on its Web site for you to create an [@adamember.net](mailto:@adamember.net) e-mail address. This is not a conventional e-mail system; once you have the ADA e-mail address, your mail just gets forwarded to whatever personal e-mail address you specify.



It's a simple way to avoid giving out your personal e-mail address but still receive your mail there. Plus, if your personal e-mail changes, all you have to do is go to the ADA e-mail forwarding registration page and update your forwarding address. It eliminates the hassle of letting everyone know you've changed addresses and it is helpful for CDS when you can just maintain one address.

Please promptly contact CDS at [mwm@cds.org](mailto:mwm@cds.org) or call 312.836.7300 with any e-mail address changes so we can continue to keep in touch with you.

For information on setting up your [@adamember.net](mailto:@adamember.net) account today, log in at [www.ada.org/members/e\\_forward/index.asp](http://www.ada.org/members/e_forward/index.asp).

## Download MWM course handouts at [www.cds.org](http://www.cds.org)

Course handouts for scientific programs for the 2009 Midwinter Meeting will be available online only. To download PDF files of course handouts prepared by participating speakers, please visit [www.cds.org/mwm](http://www.cds.org/mwm) through the end of March. Plan ahead. **Please note there will be no printing stations available on site at McCormick Place, nor will printed handouts be available in the class rooms.**

Download and print your own copy of the handouts of those courses for which you pre-registered while at home or in the office and bring them with you. ■

Time is running out to pre-register for the 2009 Midwinter Meeting. Visit [WWW.CDS.ORG](http://WWW.CDS.ORG) today!



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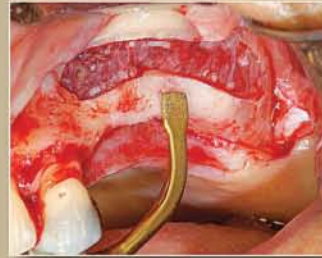
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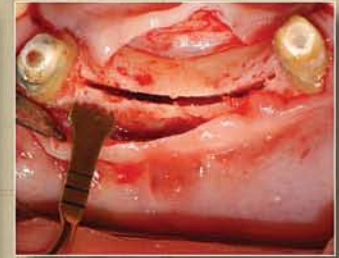
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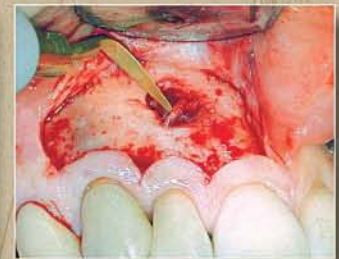
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CDS members, \$17 (US and Canada);  
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 Institutions, \$30 (US/Canada); Foreign, \$45.  
 Single copies \$4, except Preliminary Program issue  
 \$10 domestic, \$20 (U.S. funds) foreign.

**Circulation:** 8,150. Periodicals postage paid at  
 Chicago, IL, and at additional mailing offices.

**Postmaster:** Send address changes to:

Chicago Dental Society  
 Member Services  
 401 N. Michigan Ave.  
 Suite 200  
 Chicago, IL 60611-5585

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 CDS Review (USPS 573-520) January/February 2009,  
 Vol. 102, No. 1. CDS Review is published seven  
 times a year by the Chicago Dental Society.  
 Opinions and statements expressed, however, are  
 those of the writer and not necessarily those of CDS.

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# Vox Pop

comments from our readers

## Rigorous standards, training are right route

I read the fine column "Tummy-tucks," December 2008, written by CDS Review Editor Walter Lamacki, with interest, as it followed a recent case study reported by The Dentist's Insurance Company (TDIC) involving an adverse outcome situation following lip augmentation treatment by a general dentist. I, too, have had concerns with this new "frontier" in dentistry. However, I feel that the proper response is to advocate more rigorous standards and training rather than to restrict the services that we can provide to our patients.

It was an interesting coincidence that, immediately following my reading the column, I read the recent issue of the American Association of Oral and Maxillofacial Surgeons (*AAOMS Surgical Update*, Volume 21, Issue 2), which addressed both Botox treatment and Injectable Facial Fillers. It does not

**I do feel that standards can and should be established that would allow my fellow doctors, who are interested, to obtain the skills and training necessary to provide expanded services to their patients.**

since "cosmetic facial surgery is taught in contemporary OMS training programs," your comment urging dentists to "go to medical school" does not appear to recognize oral surgeons' abilities in this area.

My last point would be to argue that training, education and the establishment of standards for dentists could easily be accomplished. After all, if non-dentists can be trained in New Zealand to perform extractions and op-

erative procedures, if non-dentists are allowed to provide complete and partial dentures in many states, if hygienists can be taught to administer local anesthesia, and if emergency room technicians can perform suture procedures, then dentists can be trained to provide minor plastic surgery procedures in the head and neck region safely and skillfully. Additionally, as individual states' dental practice acts can and have been changed to accommodate the above inroads into traditional dental practice, changes can be made to accommodate new services and procedures for dentists as well.



Incidentally, I personally have no interest in pursuing an expansion of my practice into plastic surgery. However, I do feel that standards can and should be established that would allow my fellow doctors—who are interested—to obtain the skills and training necessary to provide expanded services to their patients.

—William W. Weller, DDS  
Jacksonville, IL



## Say what's on your mind

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## President's Perspective by David Kumamoto, DDS

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# Our dental network

The following text is excerpted from the speech Dr. Kumamoto delivered at the Installation of Officers Nov. 9.

**O**n the behalf of the Officers, Board of Directors, and staff of the Chicago Dental Society, I would like to welcome you all to this Installation of Officers for 2009.

You might wonder why I chose to hold this event at the Hilton. This hotel has a history with my family. My mother, Ayako, worked in this hotel upon her release from an internment camp after World War II. At that time this hotel was called the Stevens Hotel and she worked as a maid. This hotel also has memories for me as a dental student attending the Midwinter Meeting here and across the street before the big move to McCormick Place.

"A Dental Symphony," "Make Me Smile," "The Spirit of Generosity. . . The Generosity of Spirit" and "Charting Dental Success" are the themes of the four preceding Midwinter Meetings. Each officer selected his theme after much thought. If you knew each officer, you would know that his theme was a small reflection of his personality.

The theme of this year's Midwinter Meeting is "The World of Dental Networking." What does this mean? Dental networking can mean the nervous system and the 12 cranial nerves. Dental networking can refer to the office computer system or

even the communication between dental offices. Dental networking may refer to the various dental groups and their relationship to each other.

Dental networking could affect us on a personal level. Some of us are lucky enough to have a family member who is or was a dentist. This person served as a role model, mentor and parent who influenced our decision to become a member of the dental profession. Fathers and sons, fathers and daughters,

mothers and sons, mothers and daughters, all are the lucky ones. On the screen are just some of the CDS members who have been officers and the parent of a dentist. There are many other CDS members who also share in this special relationship. These individuals make up the dental network that is the Chicago Dental

Society. If you are really special, you get a street named after you. Jim and Joe Discipio, Dick and Paul Fischl, Mike and Sam Cascio, Jamie and Irwin Robinson. Paul and Carol Landman, Ron and Rebecca Testa, Dave and Dave Fulton Jr., Joe and Bob Unger, all are members of the dental network.

Other members of the dental network are faculty members from our dental schools. It is important for us to support our dental schools because this is where our profession begins.

Faculty teach students the basics and more. As role models and teachers, faculty prepare our students for future practice, and students are the future of our profession. Faculty and students together help make the dental network even stronger and larger.

Our political groups form the intricate network that makes the CDS run. Each group prepares the leaders within the group who will some day be the officers of our dental society. Some of these individuals go on to serve at the state level with the Illinois State Dental Society and some at the national level with the American Dental Association, thus expanding our dental network.

Over the years, the different groups have become more diverse. Today there are more women and underrepresented minorities in each group. In the not so distant future, our dental society will have other officers who will represent all of the different minority groups making our dental network even larger.

Our political system has been called antiquated, exclusionary and unnecessary. However, this old system has produced one of the best and strongest component societies in the world. Our system allows for new people to continually move through our society hierarchy, bringing along with them new ideas. In contrast, there are many societies where the leadership remains the same year after year, discouraging change and innovation. As CDS enters into its 144th year, the political tripartite system remains an oddity and controversial, but it has proved to be a catalyst in providing leadership and promoting "friendly" competition within our dental community.

There are several special interest groups that contribute to the CDS network. Two of these groups are the Arcolians and the Polish Dental Arts Club. Both of these groups have produced individuals who have become constructive leaders within CDS. It is no small wonder that my general chair, Lou Imburgia, and my program chair, Jim Bryniarski, are both past presidents of their respective groups.

Recently CDS was criticized by another group with respect to "issues prevalent in our communities that are not on the forefront of the agenda for organizations like Chicago Dental Society." I would point out that the Board and individual mem-



bers of CDS have worked tirelessly with the Illinois State Dental Society on the Bridge to Healthy Smiles initiative. This program seeks to obtain funding for increased Medicaid reimbursement rates, establish dental clinics for Illinois' underserved, and obtain student loan forgiveness for new graduates willing to work in underserved areas. This initiative would benefit all Hispanics, African Americans, Asians, whites or any individual who could not afford to pay for dental treatment. These programs would benefit all needy persons and not just those who belong to a specific racial, ethnic or special interest group. To those who would criticize the community conscience of CDS, I have just two words: "join up."

To paraphrase the words of John F. Kennedy, I would also say, ask not what your dental society can do for you, ask what you can do for your dental society.

My branch, the Northwest Side Branch, was my first contact with organized dentistry. I will always remember attending meetings at the Lido with my brother and father. This is really where leadership training begins in the Chicago Dental Society. The same is true for the other eight branches, which include South Suburban, Kenwood/Hyde Park, North Side, Northwest Suburban, West Side, West Suburban, North Suburban and Englewood, the oldest branch in the Chicago Dental Society. It is from the branches that CDS recruits the majority of its volunteers for the Midwinter Meeting. Without our branch members, the CDS network would fail to exist.

As our network reaches out, we intersect with the Illinois State Dental Society. Many members of CDS also serve as committee members, trustees and officers for our state society. ISDS acts as our direct connection to state government. Dent-IL-PAC monitors legislation and works with state representatives to ensure that we can practice autonomously without government interference.

Our past presidents of both CDS and ISDS have laid the foundation for our dental networks to work efficiently. Some have been controversial, some have been entertaining, all have worked to improve our organizations. To paraphrase the words

of General Douglas MacArthur, past presidents never die, they just fade away.

If our dental network is like a spider's web, then our CDS staff is the glue that holds everything together. In 2008, the CDS Midwinter Meeting had a record attendance of 34,500 attendees while the ADA had about 30,000 participants. We had over 1,200 international visitors from 82 countries compared to about 450 at the ADA Annual Session.

The Midwinter Meeting is one of the most respected meetings in the world. Because of our success, we have working relationships with the Yankee Dental Congress in Boston, the Greater New York Dental Meeting, Associazione Italiana Odontoiatri, Asociacion Dental Mexicana, and Journées Dentaire de Nice. Other meetings that have shown an interested in creating a relationship with CDS include Poland, the Ukraine, Russia, Beijing and Federation Dentaire Internationale.

It is hard to believe that CDS has accomplished all of this with just the 17 smiling faces on the screen! Randy, Barry, Al, Wally, Lisa, Joanne, Lennoree, Lisa, Rachel, Tom, Will, Angela, Keri, Joanna, Helen, Mo and Erin. If only government could be so efficient!

Before you are some of the organizations that make up the dental network. The ADA, Pierre Fauchard, the American College of Dentists, the International College of Dentists, Omicron Kappa Upsilon and so on. As you have seen, many of the faces I have shown you appear on more than one slide. This is because we all have many interests and we are all connected by one central organization.

This Installation of Officers is nearly concluded, but this day is not about me, it is about all of you who make up the Chicago Dental Society. I promise that in 2009 I will lead this organization to another great and successful Midwinter Meeting, confront the perpetual problem of Access to Care, help promote our new CDS Foundation, and strengthen and expand the CDS network locally, nationally and internationally.

It is an honor to serve as your president for the next year. Thank you for allowing me to represent you. ■

2009

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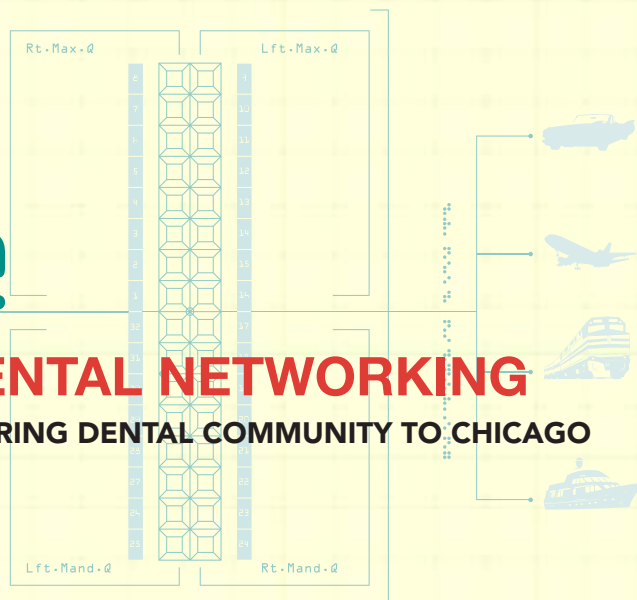
2009 Midwinter Meeting Preview

# Explore

## THE WORLD OF DENTAL NETWORKING

### 144th MIDWINTER MEETING TO BRING DENTAL COMMUNITY TO CHICAGO

by Joanna Brown



**A**s we usher in a new year, resolve to be a part of the Chicago Dental Society’s 144th Midwinter Meeting. Dentists, auxiliaries, lab technicians, students and exhibitors annually convene at McCormick Place to better themselves as professionals and to grow their businesses.

This year will be no exception.

“Our Midwinter Meeting has everything—from great speakers every day to fantastic dining and entertainment every night. The exhibit floor has every piece of dental equipment and supply that anyone would ever need,” said David Kumamoto, president of the Chicago Dental Society. “There are very few meetings in the U.S. that can compare to what we have at the Midwinter Meeting.”

Pre-registration continues online through Jan. 31, at [www.cds.org](http://www.cds.org). It’s the fastest and easiest way to ensure you have access to the top quality speakers and exhibitors we’ve lined up for the meeting.

The Scientific Program includes more than 100 courses on the latest technologies, as well as updates on tried and true methodologies and best practices in business management. Speakers are coming from around the world to share their knowledge with our Midwinter Meeting guests.

#### Scientific courses

“Our main goal in creating a program is to have as much diversity as possible. We would like to cover as many different dental disciplines as possible—a little something for everyone,” said Al Kleszynski, director of scientific programs. “We have covered all of the major areas of dentistry and have also included more programs for dental staffs than ever before. We have more specific programs for hygienists and assistants than we have ever placed on one program. We have also included programs for office personnel, in the

areas of communications and proper telephone etiquette, for example.”

Dr. Kumamoto collaborated with his leadership team—General Chair Louis Imburgia and Program Chair James Bryniarski—to assemble the Scientific Program. Of note, more than 30 of the speakers slated for the upcoming meeting will be making their first appearances on a Midwinter Meeting program. But Dr. Kumamoto assured attendees that this does not make them inexperienced.

“We made it a point to make sure each speaker was current with their subject matter and that their presentation materials were of the highest quality,” he said. “Many of the speakers have an academic background that contributes to the credibility of their lectures.”

Dr. Kumamoto is especially proud of the panel of experts in sports dentistry that has been assembled for the 144th Midwinter Meeting. Brett Dorney, Stephen Mills and Ray Padilla will present courses individually, as well.

“With the prospect of hosting the 2016 Olympic Games in Chicago, I thought this group of three could lecture extensively on different aspects of sports dentistry, including pediatric



sports trauma, mouth guard fabrication and being a team dentist,” Dr. Kumamoto said.

Scientific courses will be offered Thursday through Sunday, Feb. 26-March 1. Pre-registered attendees will receive tickets to all courses, including F (free) courses, in advance of the meeting.

### Come ready to shop

Also at McCormick Place, Midwinter Meeting attendees will find the familiar filled-to-the-gills Exhibit Hall. Nearly 600 exhibiting companies will be on hand to showcase the newest and best tools they have to keep your business strong.

Director of Exhibit Services Lisa Girardi said space on the exhibit floor sold out in September.

“We will have a full complement of products and services directly related to the practice of dentistry, just as our attendees are used to,” she said.

The Exhibit Hall opens at 9 a.m. Friday, Feb. 27, and company representatives will be on hand through 3 p.m. Sunday, March 1. Show our appreciation for the exhibitors’ continued support of the Midwinter Meeting through your business.

### Download course handouts at home

In our continued effort toward going green, course handouts will not be provided in Midwinter Meeting course rooms.

Instead, course handouts as prepared by our scientific clinicians for their courses are available for participants online, at [www.cds.org/mwm](http://www.cds.org/mwm). View course descriptions online—the red Acrobat logo next to the course title indicates that the clinician has provided a course handout for attendees to download and review prior to class. Please bring it with you when you arrive for the course.

No printing stations will be available at McCormick Place this year, nor will printed handouts be available in the classrooms. Plan ahead and support the Chicago Dental Society’s efforts at going green.

### Entertainment

When your work is done, we hope you unwind at one of our Special Events. Each event brings local talent to the center stage.

The Opening Session features comedian Tom Dreesen, a Chicago native who has made more than 500 appearances on television. He also toured with Frank Sinatra for 13 years, during which time he earned the title “Master of Ceremonies” from the much-loved star. Mr. Dreesen will perform Thursday, Feb. 26, in the McCormick Place Vista Ballroom. The reception begins at 4:30 p.m., followed by the program. Tickets are required for admission.

Friday afternoon brings Fashion Fusion, a fashion show and luncheon at the Fairmont Hotel International Ballroom. ZZAZZ productions has again

assembled a taste of Chicago’s finest stores and designers to accompany a delightful menu in this premier location. The reception begins at 11:30 a.m., followed by the program at noon. Tickets are required for admission.

Friday evening, join your colleagues at the Park West when *CSI: New York’s* Gary Sinise and the Lt. Dan Band are scheduled to perform. Mr. Sinise is another Chicago native who has been recognized for his work on television and film. He also established Chicago’s famed Steppenwolf Theatre Group shortly after graduating from suburban Highland Park High School. The doors open at 8 p.m. Tickets are required for admission.

Saturday night offers another elegant affair, the President’s Dinner Dance. Join us in honoring Dr. Kumamoto and dance to the music of The Steve Edwards Orchestra Feb. 28, beginning with a reception at 7 p.m. Black tie is optional. Tickets are required for admission.

For those who will be in Chicago but not attending courses at the Midwinter Meeting, Chicago Is. . . Inc. has assembled a full palate of tours that highlight our great city. Take in a play, tour architect Frank Lloyd Wright’s home, or investigate whether Chicago really is haunted.

You’ll find additional information about all of the Midwinter Meeting’s offerings and registration materials at [www.cds.org/mwm](http://www.cds.org/mwm). Pre-register to make the most of the your MWM experience. ■



# We welcome 2009 CDS president David Kumamoto



## CDS Review Editor Walter Lamacki spoke with 2009 CDS President David Kumamoto to discuss his goals.

*Chicago is blessed to have a number of ethnic dental societies. What can they do to become leaders in organized dentistry?*

There are several ethnic dental groups that have already made a huge impact in organized dentistry within the Chicago Dental Society. Some of the more prominent societies include the Arcolians (Italian), Dental Arts (Polish), Hellenic (Greek), Alpha Omega and the Lincoln Dental Society (African American). Each of these groups has already had many members who have been presidents of the Chicago Dental Society and the Illinois State Dental Society.

Other special interest societies include the Hispanic Dental Society, the Philippine American Dental Society of the Midwest, the Chinese Dental Society, the Korean Dental Society, the American Association of Women Dentists, the Southeast Asian Dental Society, and all the specialty group societies. Each society has a hierarchy of officers that acts as a training ground for future leadership in the Chicago Dental Society, ISDS and ADA.

The problem is how to attract these individual leaders into the CDS system. Many times people feel more comfortable within their own select group and they are hesitant to become involved in CDS politics. Although there are many

criticisms of the political tripartite system of the Chicago Dental Society, it does serve as a further proving ground for those who would like to be an officer of CDS. Presently each of the three "political" groups has members of most of the minority ethnic and special interest group societies. Hopefully, in the near future, all groups will be represented by CDS leaders who are also members of the ethnic dental societies.

*As a pioneer in sports dentistry, how can we raise awareness of the profession and of its importance?*

Many dentists already are aware of sports dentistry and the use of protective mouthguards by athletes. Sports dentists are not as noticeable as cosmetic dentists, but there are many dentists working with athletic teams in the Chicago area and throughout the state. The general public is resistant to making mouthguards mandatory for all sports because of cost and inconvenience in having a custom mouthguard made. If the dental society campaigns to make mouthguards mandatory for all sports, people will believe the dentists are being self-serving. Rules will have to come from the coaches, parents, sports organizations and athletes if they are to be effective.

The Academy for Sports Dentistry will be holding its annual meeting in Chicago next May. Anyone interested in making mouthguards and sports den-

**“Without the support of the existing dental organizations and individual dentists, dental schools will not thrive in the future. There will be no one to run the dental society or dental meetings, or to watch over the problems that threaten the practice of dentistry as we know it.”**







Photography by John Mulrhy

The Kumamotos. (L-R) Ken Yamamoto, Teresa Yamamoto, Lynn Yamamoto Dalman, Tom Dalman, David Kumamoto, Steven Kumamoto, Masa Yamamoto, Dan Miyasaki, Beverly Miyasaki, Fusan Yamamoto and Chikako Kumamoto.

tistry in general should attend this conference. There also will be a sports dentistry panel at the Midwinter Meeting in February.

The prospect of holding the 2016 Olympic Games in Chicago could also have a huge impact on sports dentistry. Over the past several Olympics, the utilization of the dental clinic by athletes and officials has steadily increased. It would be expected that the volunteer dental clinic, if the Olympics are held in Chicago, will be visited more than the clinics at other Olympic Games because of the high standards of dental treatment practiced in the United States. We will find out what happens next October when the International Olympic Committee announces the winner city to host the 2016 Games.

**You were a long-time educator. Do you feel there is a disconnection between organized dentistry and the educational community?**

Yes.

**How can we improve our interaction?**

Most full-time faculty are primarily concerned with teaching—as well they should be. Most faculty belong to the ADA/ISDS/CDS tripartite and there are some who do not belong. Many member faculty do not understand the relationship of the ADA and Commission on Dental Accreditation. Some do not understand the relationship between the ISDS and CDS with the dental school. While the cost of tripartite membership has gone up over the years, most non-members do not understand nor do they care about the benefits of being a member dentist, or they know how to access ADA/ISDS/CDS resources without being a member.

Lowering dues for faculty has been suggested several times by the ADA but probably would not decrease the number of non-member faculty. The result would be a loss of dues revenue from faculty who already belong. Some faculty are two-dentist families, which also limits the membership of faculty. It is

hard to sell membership in the dental society when a faculty member is getting paid sick and vacation time, medical insurance and a pension plan.

Perhaps it would be more meaningful if faculty went to Springfield on their own vacation time to lobby the State for support for the dental school, rather than have dental society members do their bidding. They could also attend hearings dealing with the Bridge to Healthy Smiles initiative. Faculty members need to be educated with respect to how the state legislature prioritizes funding for higher education.

**Why should the profession financially support dental schools?**

The dental schools are the future of the profession. Without dental schools, the profession would cease to exist as we know it. New graduates have the potential to become the new leaders of the CDS, ISDS and ADA of tomorrow. Without the support of the existing dental organizations and individual dentists,



dental schools will not thrive in the future. There will be no one to run the dental society or dental meetings, or to watch over the problems that threaten the practice of dentistry as we know it.

While dental supply companies produce new products every day, it is the dental schools that test the new items in an objective manner. Dental schools also make many new contributions to the profession through research. Dental schools also are centers for treatment for the underserved and leaders in the arena of public health issues for their respective regions. If dental school scholars cannot develop the solutions to our problems within the profession, it is unlikely that any progress will be made in dealing with issues that dentistry faces on a day-to-day basis.

### What's new at the Midwinter Meeting?

This year the MWM will have a sports dentistry panel with three members of the Academy for Sports Dentistry. These speakers are experts in the field of sports trauma, mouthguard fabrication and team sports in general, including the Olympic Games.

We will have two courses only in Spanish dealing with endodontics and restorative dentistry. Hopefully, these courses will interest some of our international visitors as well as local dentists and staff members.

Our meeting planning team has added several additional courses for dental hygienists, dental assistants and other office staff. We offer a couple of classes in yoga so people can learn how to loosen up in the office and work out some of the tight muscles.

For the first time, we will be offering day care service for those dental families who would like to drop their children off while they attend courses or walk the exhibit floor.

We will have Tom Dreesen for the Opening Session for the first time and Gary Sinise (*Forrest Gump*, *CSI: New York*) and the Lt. Dan Band on Friday night.

### What do you hope to accomplish during your year as president?

Besides having another great Midwinter Meeting, there are several areas that the officers and Board of Directors will address this year. We will have to decide the direction in which the CDS will go in the future. The dental profession has become global, so we must consider other means to improve our meeting for visiting dentists and exhibitors. If we want to be considered a truly international meeting, then our focus will have to change to meet the demand. We will be working on a comprehensive strategic plan over the next year and a half.

With the formation of the new CDS Foundation, we will have to coordinate efforts to promote the new organization so it can become self supporting. Hopefully, some of the existing CDS events can be cosponsored by the Foundation and some new events can be added to the CDS calendar.

Along with the CDS Foundation, our Board and Access to Care Committee will look at ways that we can help the underserved in a meaningful way. The City of Chicago, Cook County Board, and Illinois General Assembly have continued to reduce funding for dental services for the underserved for the past 30 years. CDS, along with the UIC College of Dentistry, will look at some ways in which dental students can help with treating the underserved in community clinics. If we cannot find some solutions in treating underserved populations, dentistry may ultimately suffer with government intervention. ■

## Profile

### Education:

Dr. Kumamoto earned several degrees from the University of Illinois at Chicago College of Dentistry: LAS, 1971; BSD, 1974; DDS, 1976; MS, 1978.

### Cubs or Sox?

Cubs. I grew up on the Northwest Side of Chicago.

### Chocolate or vanilla?

Neopolitan

### Flip-flops or running shoes?

Nike running shoes

### Vacation: On a beach or in the city?

Honolulu—a beach in the city

### The worst job I ever had was:

Working at a plastic factory during the summer

### The last book I really enjoyed was:

*The Bourne Legacy* by Eric Van Lustbader

### Three items I would take to a deserted island:

My laptop computer (to stay in contact with civilization), a large beach umbrella and a Weber grill

### A perfect day off would have to include:

75-degree weather with no long waits on the golf course

### My advice to new dentists:

Attend the Midwinter Meeting every year to fill in the gaps in knowledge that weren't learned in school.

### I would encourage new dentists to get involved in organized dentistry because:

It is a great way to meet other dentists who have similar interests in practice in the area and/or a way to keep in touch with classmates after graduation.



# On board

## CDS installs new officers for 2009

by Will Conkis

**M**ore than 400 guests attended the Nov. 9 installation of David Kumamoto as president of the Chicago Dental Society.

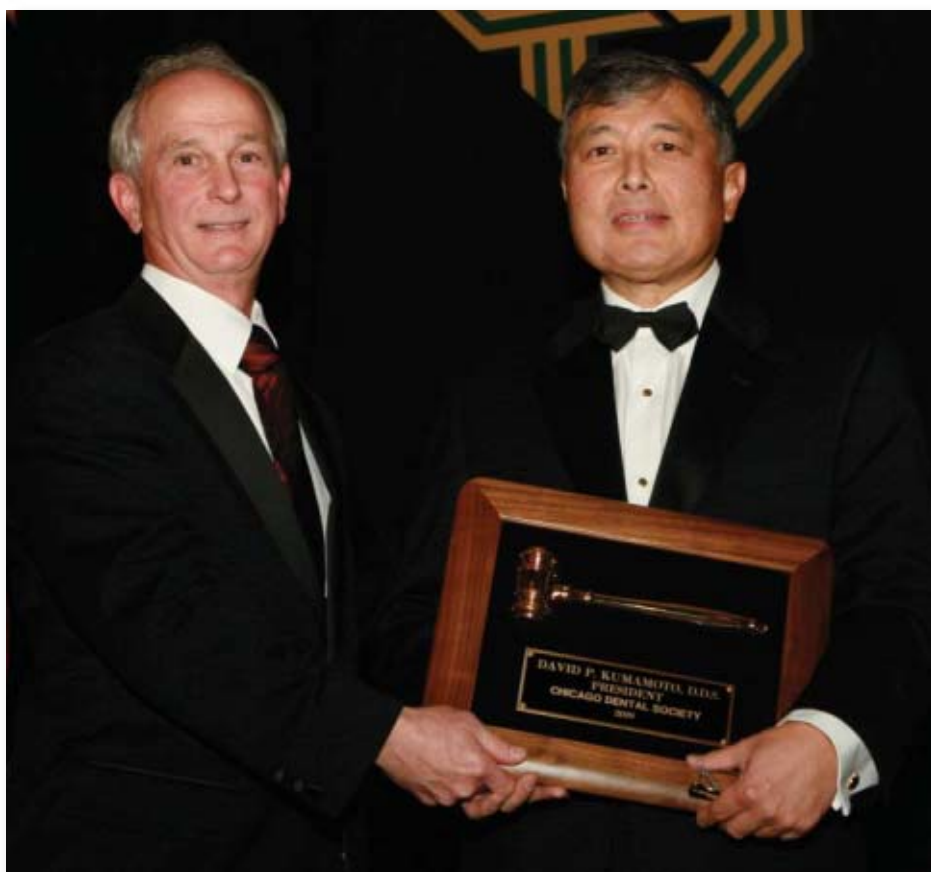
The ceremonies took place at the Chicago Hilton & Towers; in his inaugural address, Dr. Kumamoto said the hotel was selected as the site of the installation for sentimental reasons.

“You might wonder why I chose to hold this event at the Hilton,” he said. “This hotel has a history with my family. My mother, Ayako, worked in this hotel upon her release from an internment camp after World War II. At that time this hotel was called the Stevens Hotel, and she worked as a maid. This hotel also has memories for me as a dental student attending the Midwinter Meeting here and across the street before the big move to McCormick Place [as the site of the Midwinter Meeting].”

After recognizing several members of his family who traveled from California to attend the ceremonies, Dr. Kumamoto addressed the theme of the 144th Midwinter Meeting.

“The theme of this year’s Midwinter Meeting is ‘The World of Dental Networking.’ What does this mean? Dental networking can mean the nervous system and the 12 cranial nerves. Dental networking can refer to the office computer system or even the communication between dental offices. Dental networking may refer to the various dental groups and their relationship to each other.

“Dental networking could affect us



Photography by John McNulty

**A smooth handoff: David Kumamoto accepts the ceremonial gavel from outgoing CDS President H. Todd Cubbon at the Installation of Officers.**

on a personal level. Some of us are lucky enough to have a family member who is or was a dentist. This person served as a role model, mentor and parent who influenced our decision to become a member of the dental profession. Fathers and sons, fathers and daughters, mothers and sons, mothers and daughters, all are the lucky ones,”

he said. [For the full text of Dr. Kumamoto’s speech, please see page 7.]

Preceding his remarks, Dr. Kumamoto and other officers and new directors for 2009 were installed.

The other officers are: David Fulton Jr., treasurer; John Gerding, vice president; Ian Elliott, secretary; and Michael Stablein, president-elect.

The new members of the Board of Directors for 2009 are: Melanie Watson-Montgomery, Kenwood/Hyde Park; Philip Schefke, South Suburban; and Donald Tuck, West Side.

During the ceremonies, the jubilarians, retiring directors and retiring branch presidents were recognized for their contributions.

The jubilarians, members who graduated from dental school in 1958 and have been members since graduating, include: Alexander Artisuk, Stan Blair, Richard Blecha, James Caldwell, Irwin Chaiken, Rosecrain Collins Jr., Jose Diokno, Delia Fernald, S. Sol Flores, Seymour Gottlieb, Nathaniel Hamilton, Robert Hoehne, Thomas Horrigan, Charles James, Cornelius Knowles, Bart Kostrubala, Choon Lee, John Lee, G. Donald Magnes, John Magon, John McMahon, Floyd Mix, Abraham Neiman, Tadashi Okamoto, Mitar Ostojic, Fred Pacer, Eugene Prystalski, John Recktenwall, Thomas Rogers, John Sachs, Melvin Sered, Thomas Thanasouras, Charles Thometz, John Thorpe, James Waldman Sr., Arnold Wax and Richard Woods.

Retiring branch presidents honored at the installation were: Jeffrey Walker, Englewood; Eric Barnes, Kenwood/Hyde Park; Cissy Furusho, North Side; Michael Gaynor, North Suburban; Salvatore Storniolo, Northwest Side; Daniel Greising, Northwest Suburban; Loren Feldner, South Suburban; Gregory Matke, West Side; Patrick Pendleton, West Suburban; and Edward Cheng, Academic Chapter.

Retiring directors who were acknowledged included: Sharon Lyn-Malinowski, Kenwood/ Hyde Park; Robert Manasse, South Suburban; and Gary Alder, West Side.

H. Todd Cubbon, CDS president 2008, delivered a farewell speech in which he recognized the efforts of the members, officers, directors and staff for their efforts on behalf of CDS. He also acted as master of ceremonies for the evening.

Joseph Unger, president of the Illinois State Dental Society, served as installing officer and administered the oath of office to incoming CDS branch directors and officers. ■



**TOP:** CDS honored those branch directors whose terms expired in December. Pictured with then-CDS President H. Todd Cubbon are Kenwood/Hyde Park Branch Director Sharon Lyn-Malinowski, Edward Malinowski, Johanna Manasse, South Suburban Branch Director Robert Manasse and West Side Branch Director Gary Alder.

**MIDDLE:** CDS recognized those branch presidents whose terms expired in 2008. Pictured with Dr. Cubbon are Edward Cheng, Academic Chapter; Patrick Pendleton, West Suburban; Salvatore Storniolo, Northwest Side; Cissy Furusho, North Side; Eric Barnes, Kenwood/Hyde Park; Jeffrey Walker, Englewood; Daniel Greising, Northwest Suburban; Loren Feldner, South Suburban and then-CDS Secretary Michael Stablein. Not pictured: Michael Gaynor, North Suburban, and Gregory Matke, West Side

**BOTTOM:** CDS paid tribute to its Jubilarians, those members in practice for 50 years. Pictured are S. Sol Flores, Irwin Chaiken, John Sachs, John Magon, Abraham Neiman, John Recktonwall, ISDS President Joseph Unger, Delia Fernald, John Thorpe, visiting classmate Dan Miyasaki, Thomas Rogers, Charles Thometz and Cornelius Knowles. Jose Diokno was present but not included in the picture.



## Profiles of the CDS Officers for 2009



### Michael Stablein, DDS, PhD • PRESIDENT-ELECT

**Education:** Dr. Stablein earned a BA from Knox College in 1971, and an MS from the University of Dayton in 1973. He moved on to the University of Illinois at Chicago College of Dentistry, where he earned a DDS in 1978, a Certificate in Periodontics in 1983, and a PhD in Pathology in 1987.

**Spouse:** Carolina Scholtz

**Children:** They have four children: Michael (17), Gabriela (15), Andrew (12) and Amelia (10).

**Cubs or Sox?** Cubs

**Chocolate or vanilla?**

Chocolate

**Flip-flops or running shoes?** Running shoes

**Vacation: On a beach or in the city?** City

**The worst job I ever had was:** I worked on a tie gang for the railroad

**The last book I really enjoyed was:** *Kitchen Confidential* by Anthony Bourdain

**Three items I would take to a deserted island:** A hammer, a knife and fire

**A perfect day off would have to include:** My family

**My advice to new dentists:** Find a level of involvement in your profession that you are comfortable with.

**I would encourage new dentists to get involved in organized dentistry because:** Organized dentistry is committed to looking out for your interests and those of your patients. Organized dentistry also hosts continuing education and other activities that provide interaction with colleagues.

### Ian Elliott, DDS • SECRETARY

**Education:** Dr. Elliott graduated from UCLA in 1975 and the Loyola University School of Dentistry in 1980. He earned a Certificate in Periodontics from Northwestern University Dental School in 1982.

**Spouse:** Jan

**Children:** Dr. Elliott has two adult children, Courtney and Nathan.

**Cubs or Sox?** Cubs

**Chocolate or vanilla?**

Chocolate

**Flip-flops or running shoes?** Flip-flops

**Vacation: On a beach or in the city?** Beach

**The worst job I ever had was:** I worked at a factory in which I operated a plastic mold injection machine which produced 50 Flair pens every 30

seconds. It was hot, smelly and, I know it's hard to believe, BORING.

**The last book I really enjoyed was:** *His Excellency: George Washington* by Joseph J. Ellis

**Three items I would take to a deserted island:** A sea kayak (with paddle), a large knife and a flint

**A perfect day off would have to include:** A very early tee time then hanging out with Jan

**My advice to new dentists:** Appreciate and value your education. Be passionate about what you do and your profession. Be compassionate to your patients. Respect your peers. Always make time for your family.

**I would encourage new dentists to get involved in organized dentistry because:**

Organized dentistry is the gatekeeper for what lies ahead in your dental career. By joining organized dentistry you have the opportunity to become involved starting out at the branch level. The branch meetings are for renewing old friendships and making new ones. They also serve as an important source of information that relates to specific issues that CDS, ISDS or ADA may have. Those who aspire to leadership positions will have the opportunity hone their skills in their branch.



Joining organized dentistry is the first step in realizing there is a lot more to dentistry than clinical practice. Become involved. Make a difference.





**John Gerding, DDS • VICE PRESIDENT**

**Education:** Dr. Gerding graduated from the Loyola University School of Dentistry in 1970.

**Spouse:** Shirley

**Children:** They have four adult children: John, Joe, Chris and Julie.

**Cubs or Sox?** Growing up on the North Side, is there any doubt? Cubs!

**Chocolate or vanilla?** Vanilla, though a chocolate sundae is hard to beat.

**Flip-flops or running shoes?** Definitely running shoes with my track and cross-country background, but flip-flops are feeling better every year.

**Vacation: On a beach or in the city?** Beach, since those flip-flops are feeling better every year.

**The worst job I ever had was:** I worked as a janitor at May Co. Department Store in California after my freshman year in dental school. It wasn't the job so much as the 4 a.m.-noon shift.

**The last book I really enjoyed was:** *The Devil in the White City* by Erik Larson

**Three items I would take to a deserted island:** After 25 years in Scouting, I would be remiss if I didn't say a two-way radio, Swiss

Army knife and water-proof matches.

**A perfect day off would have to include:** A round of bogey golf. (I'm beyond dreaming about par golf.)

**My advice to new dentists:** Treat your patients as you would like to be treated. (Sounds like the Golden Rule, doesn't it?)

**I would encourage new dentists to get involved in organized dentistry because:** They are the future of dentistry, and it is never too soon to get involved if they wish to control their own destiny.

**David Fulton Jr., DDS • TREASURER**

**Education:** Dr. Fulton graduated from Miami University in Ohio in 1983 and The Ohio State University School of Dentistry in 1987.

**Spouse:** Kimberly

**Children:** They have three children: David III (18), Spencer (16), and Lucas (13).

**Cubs or Sox?** Cubs. Sox are for feet.

**Chocolate or vanilla?** Twist

**Flip-flops or running shoes?** Flip-Flops. There's nothing like letting the toes go free!

**Vacation: On a beach or in the city?** Beach. Bring on the Sunshine and H<sub>2</sub>O.

**The worst job I ever had was:** Being locked into a K-Mart at 10 p.m. each night to wash and wax all the floors and not being "released" until 7 a.m. the next morning.

**The last book I really enjoyed was:** *Twilight* by Stephenie Meyer

**Three items I would take to a deserted island:** A wine glass, a cork screw and any 1961 first growth Bordeaux.

**A perfect day off would have to include:** An early morning walk with my labs and an afternoon ride on my Harley, finished off by steaks on the grill and a bottle of wine to share with my honey.

**My advice to new dentists:** Treat your patients like family and you'll always sleep well at night.

**I would encourage new dentists to get involved in organized dentistry because:** One reason you became a dentist is to be your own boss and control your own destiny. Get INVOLVED so that you truly can!



### New Branch Directors



**Melanie Watson-Montgomery, DDS**

KENWOOD/HYDE PARK BRANCH

**Education:** Dr. Watson-Montgomery graduated from Fisk University in Nashville in 1983, and the Meharry Medical College School of Dentistry in Nashville in 1987.

**Spouse:** Charles Montgomery Jr.

**Children:** Dr. Watson-Montgomery has two sons: Charles III (11) and Joel (2).

**Cubs or Sox?** Sox

**Chocolate or vanilla?** Chocolate with almonds

**Flip-flops or running shoes?** Flip-flops

**Vacation: On a beach or in the city?** Beach

**The worst job I ever had was:** Selling Cutco knives

**The last book I really enjoyed was:** *The Celestine Vision* by James Redfield

**Three items I would take to a deserted island:** The *Holy Bible* with flints, a fishing net or pole and a heavy duty Swiss Army knife.

**A perfect day off would have to include:** A gourmet lunch with champagne, spa treatments and a nap.

**My advice to new dentists:** Focus on the basics: a) Practice with compassion and integrity, b) 'Do it all' mastery comes with repetition, c) structure your life for maximum harmony (home/office) and productivity.

**I would encourage new dentists to get involved in organized dentistry because:** It provides unity for the profession. Branch or component meetings offer an opportunity to meet colleagues from all related disciplines in dentistry (with continuing education credits). Dent-IL-PAC and Governor's Club provide access to law and political processes that affect dentists in Illinois.



**Philip Schefke, DDS**

SOUTH SUBURBAN BRANCH

**Education:** Dr. Schefke graduated from DePaul University in 1983, and the University of Illinois at Chicago College of Dentistry in 1987

**Spouse:** Karen

**Children:** Their children are Claudia (15), Madeline (13), and Luke (9).

**Cubs or Sox?** You're kidding, right? Sox all the way!

**Chocolate or vanilla?** Vanilla with lots and lots of peanuts

**Flip-flops or running shoes?** Running shoes

**Vacation: On a beach or in the city?** Neither. Walt Disney World from open to close!

**The worst job I ever had was:** In college, I had a job painting yellow lines on the oily floors in the CTA bus barns.

**The last book I really enjoyed was:** *The Dream Manager* by Matthew Kelly

**Three items I would take to a deserted island:** A photo of my family, an endless supply of Corona, and Gior-dano's deep dish spinach and mushroom pizza

**A perfect day off would have to include:** A cup of coffee and the newspaper on the back porch, a round of golf in the morning, a Sox game in the afternoon, and a Springsteen concert at night.

**My advice to new dentists:** Don't sell out. Success takes time.

**I would encourage new dentists to get involved in organized dentistry because:** It provides for communication and fellowship among our peers and gives us a unified voice in the legislature. It's the right thing to do.



**Donald Tuck, DDS • WEST SIDE BRANCH**

**Education:** Dr. Tuck graduated from the University of Illinois at Chicago College of Dentistry in 1969.

**Spouse:** Lynne

**Children:** They have four adult children, Jennifer (Dan), Amanda (Jeff), Katherine (Joe), and Melissa (Clint), as well as three grandchildren: twins Chloe and Isabel and Samantha. Two more grandchildren are expected this month.

**Cubs or Sox?** St. Louis Cardinals

**Chocolate or vanilla?**

Vanilla

**Flip-flops or running shoes?** Flip-flops

**Vacation: On a beach or in the city?** Beach

**The worst job I ever had was:** I worked

unloading box cars full of grain

**The last book I really enjoyed was:** *Step on a Crack* by James Patterson

**Three items I would take to a deserted island:** The sand wedge

from my golf bag, swim trunks and beer.

**A perfect day off would have to include:** Sun, warmth, golf, gardening and family.

**My advice to new dentists:** Get involved in your dental societies. It is time well-spent.

**I would encourage new dentists to get involved in organized dentistry because:** Get involved because it's your profession. Look out for its well being.

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## In Other Words by Mary M. Byers, CAE

Read Mary Byers' online column, The Front Desk, at [www.cds.org](http://www.cds.org).

# Marketing in a tough economy

**W**e've all heard it: the economy most likely won't recover until at least 2010. If that's the case, we're in for a long ride.

How can you respond in a proactive way in your office? Focus on turning patient needs into wants.

There's a funny thing about money: People don't always have money for what they need, but somehow they find it for what they want. That's why cell phone bills get paid before the rent or couples are able to justify a Caribbean vacation even as they face having a car repossessed. It all comes down to wants.

Understanding the wants vs. needs issue can be tricky. Take some time at your next staff meeting to discuss it in order to

help your staff come to a new understanding about what this really means for your practice and how you can capitalize on the concept to help market your services in a down economy. It's important that you do this as a team in order to be certain you're all on the same page. By carefully considering the wants vs. needs issue, staff members will be better prepared to

respond to it when working with patients. Then, utilize the following suggestions to address the power of fulfilling wants for your patients.

**Focusing on wants instead of needs and learning to identify and verbalize benefits for patients are the best ways to survive in a tough economy.**

**Change the terminology in your practice.** Change the phrase "you need" to "I'm sure you want" when discussing treatment plans. Instead of noting a need for an amalgam, say, "I'm sure you want your smile to be as beautiful and healthy as possible. With that in mind, I believe you'd want. . ." Positioning the treatment plan as the fulfillment of a want (vs. a need) helps peg the expenditure in the patient's mind. Though patients will still have questions, positioning your recommendation as a fulfilled want more easily enables patients to move from wrestling with the "Do I need this?" question to "How can I afford this?"

**Provide financing alternatives.** This step is more important than ever. When the economy turns bad, service professionals across the board take a hit. Individuals will examine their checkbooks to identify luxury services that can be replaced with "do-it-yourself" efforts.

Thankfully, dentistry doesn't lend itself easily to the "do-it-yourself" mindset. But you may notice patients cancelling recall visits or putting off more expensive services, unless you make it easy for them to pay for what they want. Whether you align yourself with a finance company or provide payment plans through your office, make sure patients know these options are available. If a patient leaves without scheduling the recommended procedure, follow up with a personalized letter and additional information about payment plans. This reminds patients that they have options for getting what they want.

A note about finance companies: patients can now easily find them online and apply directly with them. Even if you choose not to offer the option in your office, you can still provide information about options for your patients, saving them legwork and possibly increasing your case acceptance rate.

**Focus on benefits, not features.** Features are a factual statement about a service; benefits answer the "What's in it for me?" question. Benefits are the results. Your case acceptance will be higher if you can master the art of focusing on benefits rather than features. Here's an example. Whitening leads to a brighter smile. That's a feature. The benefit is renewed confidence, a more noticeable smile, and the possibility of increased personal and professional opportunities. Patients are more likely to want (and be willing to pay for) the latter.

Focusing on wants instead of needs and learning to identify and verbalize benefits for patients are the best ways to survive in a tough economy. Wants can be a powerful ally. ■

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society.



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# Promote your practice the legal way

**I**t must be the economy. Everyone is feeling the pinch of fewer dollars going around, and dentistry is no exception.

In fact, dentistry is hit hard: companies that need to scale back will divest themselves of dental and vision plans before curtailing basic medical coverage for their employees. Patients left without dental coverage will often delay getting a needed bridge, whitening their teeth or opting for other "elective" procedures. Endodontists are telling me that more patients are choosing an extraction over the more costly procedures of root canal and a crown.

The competition for paying patients is heating up; dentists are getting innovative when attempting to attract new patients, retain good patients and convince them to spend money on dental work. However, we have to be aware that certain rules have to be followed, and some ideas, which promise increased revenue might get the practitioner in trouble.

### Idea 1: Giving someone who refers a new patient to the office a gift card, cash, etc.

It appears like a nice gesture and a way to promote your business. However, this should not be attempted. You may not "pay" a person for a referral to your dental practice. The one exception is the use of a commercial referral service when all

**Anything of value you give to a referral source may be considered either a gift as an inducement to secure dental patronage or a fee splitting arrangement; it's illegal.**

parties know that the referral is based on a fee payment. Otherwise, anything of value you give to a referral source may be considered either a gift as an inducement to secure dental patronage or a fee splitting arrangement; it's illegal. This regulation pertains to any referral source, be it a patient, another dentist or a member of the public. The prohibition is grounded in the concept that any referral should be based on the

honest evaluation and recommendation of the referring person and not on a "purchased" opinion.

This restriction does not prevent you from offering a free service to the new patient, provided that at that appointment you limit the patient's treatment to the free service offered.

—The Illinois Dental Practice Act, 225 ILCS 23.5.; 25/45 (h)(3),(4)

### Idea 2: Rewarding a patient who has had a significant amount of dental work done with a discount, a cash rebate, etc.

We see this idea in commerce all the time: the valued customer gets a rebate or a coupon. However, the healthcare professions are not considered part of commerce and thus different and more stringent regulations apply. Rewarding a patient who spends a significant amount of money on dental work with a cash rebate or another "thank you" of value may have a different impact depending on your practice set-up.

#### Accepting no payments under an insurance contract:

If you do not accept insurance reimbursements, have no contracts in place with third party payers and accept direct reimbursement from patients, you have very few restrictions on the fees you charge or the rebates you give.

The situation changes dramatically if you are a provider with a contractual relationship with a dental plan.

#### Giving a rebate before the service has been billed to an insurer:

You may offer an insured patient a rebate. However, the rebate has to be reflected in the submission to the insurance carrier. That is, if you want to reduce your fee for a crown, you have to submit the reduced fee to the third party payor and accept their reduced percentage compensation for the service, after which you have to attempt to collect the appropriate, but also reduced, co-pay from the patient.

Even though you intended to offer the reduced fee benefit only to the patient, it has to be extended to the insurance carrier as well, reducing the direct benefit to the patient. In addition, you should be aware whether your contractual arrangement with the insurer includes a "Favored Nation Clause." This clause obligates you to grant the insurer the lowest fee which you charge for a particular service. Once you rebate a service, you might have obligated yourself to charge the reduced fee for every insured.

#### Giving a rebate after the service has been billed to an insurer:

While there is no explicit legal prohibition of this activity, the argument can be made that charging a patient for a bridge, submitting it to the patient's insurance carrier for payment of their percentage share and then, after the fact, offering something of value to the patient as a rebate has the effect of charging the patient a lower fee than was submitted to the



insurer. Since you have an obligation to submit the actual fee you charge the patient to the third party payer, such activity can be viewed as insurance fraud. I cannot advise you to engage in such an activity. The intent of your actions would point to intentionally circumventing the spirit of the law. You might not want to be the test case to see where the chips fall.

—The Illinois Dental Practice Act 225 ILCS 23.5.,23.11.; ADA Principles of Ethics and Code of Professional Conduct 5.B.1.

### Conclusion

While the pressures of a slower economy are upon us, it should not justify throwing a careful approach to practice promotion to the wind and engaging in risky behavior—which can ultimately cost you more in financial and legal terms than you thought. It behooves you to discuss any new office promotions with an attorney to ensure that you are on safe ground. ■

Dr. von Heimburg is a practicing dentist and a practicing attorney in the Chicago area. She represents, advises and educates dental professionals, exclusively, in all matters relating to the practice of dentistry.

This article does not constitute legal advice but is for educational purposes only. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society.

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# Going Local

a look at what's happening in our community

## UIC to host dental student research conference in April

The University of Illinois at Chicago College of Dentistry (UIC) will host the Midwest Regional Dental Student Research Conference Saturday, April 18.

This annual conference brings together student researchers from dental schools throughout the Midwest, including UIC, The Ohio State University, Marquette University, the University of Michigan and Southern Illinois University.

The core function of the conference is to allow students to present research projects they have conducted. The conference gives student researchers a chance to meet and learn from each other during three poster sessions.

Their individual institutions select student participants based on their research projects.

The conference will also feature guest speakers, including presentations by James Swift, immediate past president of the American Dental Education Association, and Sumita Mitra, of 3M.

For more information, contact Katherine Long, project coordinator, Office of the Associate Dean for Research, UIC, at [longka@uic.edu](mailto:longka@uic.edu).

## UIC appoints Dr. Volk as clinical associate professor

The University of Illinois at Chicago College of Dentistry welcomes 2008 graduate Tonya Volk back to campus.

Dr. Volk was recently named a clinical associate professor. She also practices orthodontics in Skokie, South Elgin and Algonquin. Her research is in spontaneous Class II correction with maxillary expansion, and centric relation vs. centric occlusion. Dr. Volk earned her DDS from the University of Nebraska Medical Center College of Dentistry in Lincoln, NE, and a certificate in Orthodontics from UIC.

## State initiative speeds up license renewal process

One million professionals, including those in the healthcare field, have been able to receive their new and renewal licenses more quickly because of Illinois' License Streamline initiative launched in 2006. Processing time for new licenses has dropped from an average of 34 days to 17 days, according to a State of Illinois news release.



Historically, the Illinois Department of Financial and Professional Regulations (IDFPR) had a chronic backlog in license renewals for the one million professionals it regulates. Today, license renewals average less than 14 days once all of the information has been provided.

According to the release, state leaders asked healthcare providers how they could better compete with nearby states in their recruiting efforts, and found that licensing in Illinois took too long and presented a serious barrier to competitiveness. State officials responded by streamlining the process and implementing improvements aimed at upgrading customer service and reducing errors that hurt the professionals who are licensed to work in Illinois.

The License Streamline Initiative arose from specific concerns raised as part of the comprehensive efforts to reduce the nursing shortage in Illinois. Many of the comments received from nurses working in or seeking work in Illinois cited the slow licensing process as one reason to take jobs in other states that processed licenses quickly.

For instance, in March 2004, nurse applications were backlogged 8-10 weeks before an initial file review was conducted. The result was an estimated 10-12 week average for issuance of a nursing license. Both the Department and various industry groups and stakeholders deemed this timeframe unacceptable.

"By reducing the reliance on paper renewal and encouraging online renewals and credit card fee payments, we have not only cut renewal time dramatically, we have reduced errors and improved customer satisfaction with the process," said Dean Martinez, the former secretary of IDFPR who was appointed Deputy Governor of the State of Illinois Dec. 1.

The initiative's comprehensive approach included additional staff, implementation of new computer systems, technical and process changes, reductions in application paperwork and better communication with applicants. IDFPR met its initial goal of having an initial review of all applications within 7-14 days in the fall of 2006.

The licensing reform initiative helps professionals in Illinois with their licensing applications by:

- Expediting delivery of notices for incomplete applications by using e-mail and fax, rather than regular mail
- Encouraging licensees to use the faster online renewal system. Postcards asking professionals to renew their licenses online are mailed instead of paper applications.
- Allowing applicants to check the status of license applications online
- Eliminating the superfluous "work history form" from applications
- Requiring applicants to submit one complete application upfront instead of waiting for institutions to submit necessary documentation.

For more information about licensing at IDFPR, visit [www.idfpr.com](http://www.idfpr.com). ■





# Your Health

a discussion on health-related topics



## Tea-totaling may just be all its cracked up to be

by Joanna Brown

**J**anuary is National Hot Tea Month—and this is certainly one observance worth celebrating. Research shows that adding tea to your diet may bolster your efforts toward many of your other New Year's Resolutions.

“Adding tea to a healthy diet may be one of the easiest and healthiest resolutions to start the New Year out right,” President of the Tea Council of the USA Joe Simrany said in a prepared release. “Given that tea is the most widely consumed beverage in the world next to water, why not fully embrace it all year round?”

Did you resolve to be more productive every day? Research suggests that drinking four to five cups of tea daily can help you stay focused.

The results of a new human, placebo-controlled trial published in the Proceedings of the Fourth International Scientific Symposium on Tea and Human Health and reported in the August issue of the *Journal of Nutrition* found that theanine, an amino acid present almost exclusively in the tea plant (including black, green and oolong varieties) actively alters the attention networks of the brain.

“Our results show that after having theanine, individuals had significant improvements in tests for attention, and that activity in cortical regions responsi-

ble for attention functions was enhanced,” said author John Foxe, PhD, Professor of Neuroscience, Biology and Psychology at City College of the City University of New York, in a prepared release. The results from Dr. Foxe's laboratory, the Cognitive Neurophysiology Laboratory at the Nathan S. Kline Institute for Psychiatric Research in Orangeburg, New York, supported by the Lipton Institute of Tea, suggest that the effects of theanine in combination with caffeine are even greater than with either one alone in improving attention. Theanine may work synergistically with caffeine to help induce a more calming, relaxed state, but one that allows the mind to focus and concentrate better on tasks.

If you resolved to lose 10 pounds this year, tea might help with that, too. The existing scientific literature on tea, weight maintenance and metabolism supports the role of tea in weight management. In particular, some studies suggest that catechin-rich green tea may reduce body fat and in particular visceral fat, possibly through increased resting energy expenditure and fat oxidation.

Since green and black tea can be enjoyed without added calories, tea drinkers may find that they can eliminate liquid calories in their diet by drinking tea in lieu of sugar-laden beverages that are nutrient-poor but calorie-rich.

Not only does tea lack detriments to your diet but, the United Kingdom Tea Council reports, tea has many benefits. Like fruit and vegetables, tea is a natural source of flavonoids that generate antioxidant activity. In fact, many scientific papers suggest that as part of a healthy lifestyle, four cups of tea a day could help to protect your body against the damaging effects of free radicals.

Flavonoid antioxidants are a group of compounds that occur in most fruits and vegetables, as well as in tea. Flavonoid antioxidants may help to protect the body's cells against damage and assist with arterial function.

### And it's relaxing

Trying to relax more? Tea might be your answer. A study in 2006 by UCL (University College London) researchers, published in the journal *Psychopharmacology*, found that drinking tea can help you recover more quickly from stress. The evidence showed that black tea has an effect on stress hormone levels in the body, with people drinking tea able to de-stress more quickly than their non tea-drinking counterparts.

If you worry about restlessness, don't. Tea contains half the caffeine of most of the beverages your physician might have warned you about. As determined by the United Kingdom's Food Standards Agency, tea has 50 mg of caffeine per 190 ml (6.4 oz); the same amount of brewed coffee has 100-115 mg of caffeine, and decaffeinated coffee has 4 mg.

Up to 300 mg of caffeine per day (6 cups of tea) is considered moderate, with no evidence of harmful effects in the vast majority of the adult population, the Tea Council reports. Some individuals are sensitive to caffeine and will feel effects at smaller doses than do individuals who are less sensitive.

Find information about tea, its health benefits, and how to brew a proper “cuppa” at [www.tea.co.uk](http://www.tea.co.uk). ■

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## Snap Shots

profiles of people in the profession

# Dr. Sullivan presents Freebie Fridays

by Rachel Azark

*"In the end, though, maybe we must all give up trying to pay back the people in this world who sustain our lives. In the end, maybe it's wiser to surrender before the miraculous scope of human generosity and to just keep saying thank you, forever and sincerely, for as long as we have voices."*

—Elizabeth Gilbert, author of *Eat, Pray, Love*

In the beginning of his career, Michael Sullivan took Fridays off so he could spend more time with his children. He wanted to see them during school and sporting events. Then Friday became more of a catch-up day at the Elmhurst office, and as the children grew older spending every other Friday in the office became normal.

Thus, Freebie Fridays became the two days each month when Dr. Sullivan, a 1984 graduate of the Loyola University School of Dentistry, provided free dental care to patients who could not otherwise afford it.

"There are so many people in the community that don't have dental insurance," Dr. Sullivan said.

During Freebie Fridays, Dr. Sullivan offers nearly all the dental services that are needed. Many patients come for just a cleaning or a filling, but he will also do extractions, root canals and crowns, and fix dentures.

"I even got letters from two different labs to do pro bono work," he added.

It seems that everybody is coming together to help those in need. Other than people passing on his name by word of mouth, there are also two organizations that Dr. Sullivan works with. The DuPage County Health Department prescreens people in need of dental work. Dr. Sullivan's name is on a list with other dentists in DuPage, and the department sends patients to randomly selected dentists on the list.

"We're supposed to charge [the patients]. We don't charge them anything," Dr. Sullivan says.

Donated Dental Services (DDS), another organization Dr. Sullivan works with, is strictly pro bono. People who come to the dentists are prescreened. According to its Web site, DDS works with "disabled, elderly or medically-compromised individuals who cannot afford necessary treatment or get public aid." Nationwide, more than 13,000 dentists and 3,000 dental laboratories are a part of DDS.

At Dr. Sullivan's office, "all walks of life" come through his doors every other Friday for dental work. Aside from the elderly and people who have lost their jobs or their benefits, he sees

students from the local college. He tries to get to know everyone on a personal level and see what their situation is.

"I give people the benefit of the doubt. I'd rather give more than I receive," he commented.

In his 10-12 years of offering these services, he has never denied anyone.

"I don't want to deny anyone because it's every other Friday. I may have to cancel a Friday, but I try not to."



Michael Sullivan with his family.

Since he gives his Friday services to people for free, he sometimes receives heartfelt gifts in return. One woman even wrote him a poem that is now framed and hangs in the office. Even just a heartfelt thank you means a lot to Dr. Sullivan.

"It's the best day of the week," Dr. Sullivan mentions as he describes that the office is fully staffed that day. He usually orders a pizza for the staff lunch.

And in the end, Dr. Sullivan believes that he is truly blessed to be doing what he does.

"Giving back to others, it's something we all need to do." ■

To learn more about Donated Dental Services and to volunteer, visit [http://nfdh.org/joomla\\_nfdh/index.php](http://nfdh.org/joomla_nfdh/index.php).



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The Chicago Dental Society, Southpoint Insurance Agency and Accident Fund Insurance Company of America have partnered to offer a workers compensation Group Program.

The program offers:

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For more information about the Chicago Dental Society workers compensation program, please contact Cassandra Dust at Southpoint Insurance Agency (708) 478-3440, ext. 717 or [sdust@sthpoint.com](mailto:sdust@sthpoint.com).

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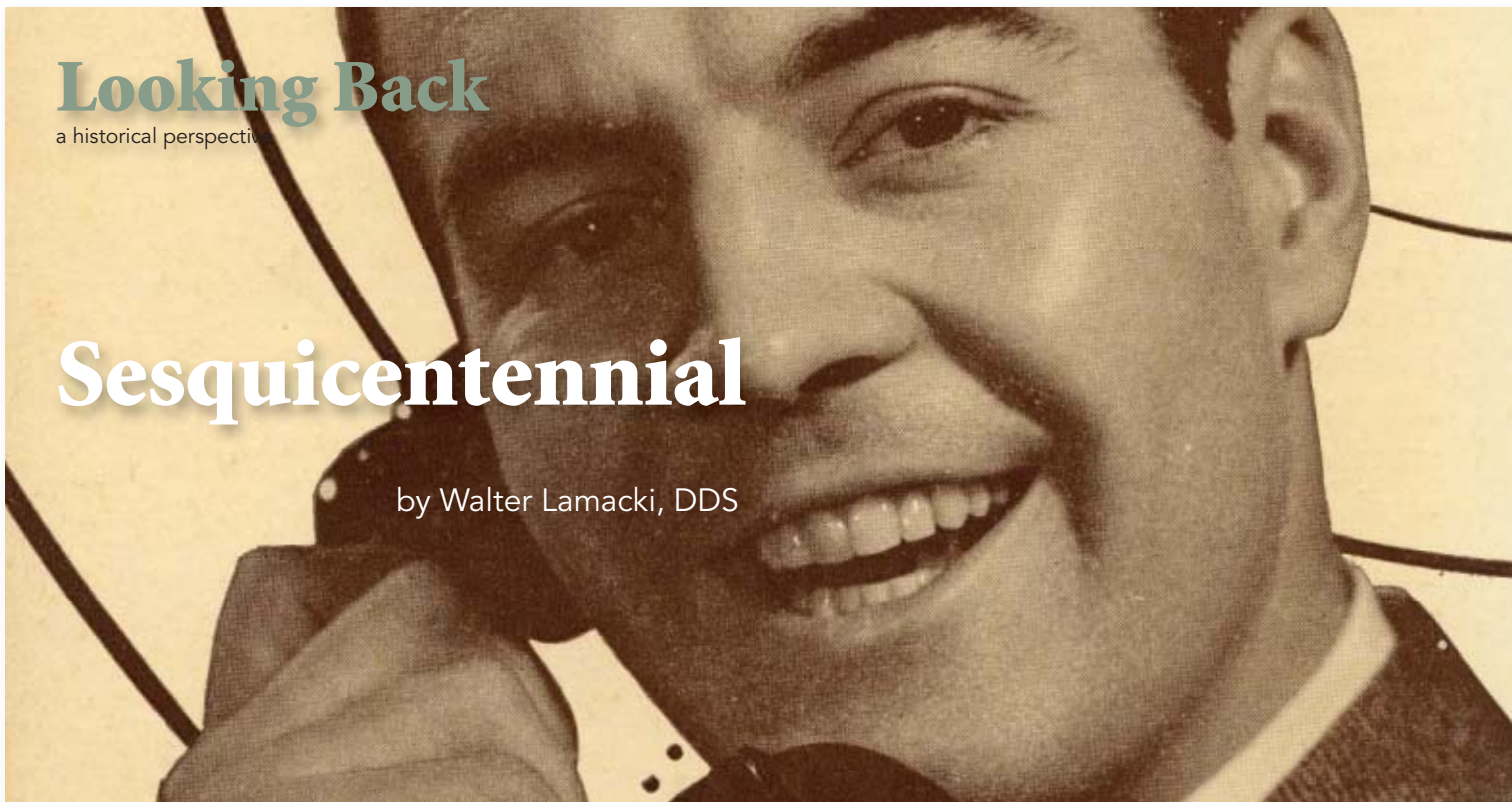
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# Looking Back

a historical perspective

## Sesquicentennial

by Walter Lamacki, DDS



**T**wo French brothers, the Crawcours arrived in New York City in 1834 with their new dental filling material: Royal Mineral Succedaneum. The brothers, given to elegance in dress and speech, more charlatans than scientists, demonstrated the crude application of what became known as amalgam to “plug” teeth. Not only was decay left in the tooth, but the material was poorly placed without matrix bands and used varying amounts of mercury.

The Crawcours started to attract the patients of the city’s best dentists by promising to fill their teeth in a “few moments reclining in a luxurious chair.” The brothers opened dental parlors, staffed by ill-trained personnel, not only in the city but in the outlying countryside.

Genuinely alarmed by the proliferation of substandard treatment, 15 leaders of dentistry formed the Society of Surgeon Dentists of the City and State of New York. Little history of the society exists, but it was the first attempt by dentists to organize.

In 1840, Drs. Horace A. Hayden and Chapin A. Harris founded the world’s first dental school, The Baltimore College of Dental Surgery. The college not only leant prestige to the emerging profession, but also gave impetus to a dozen new dental schools over the next 20 years.

Dr. Harris, a born organizer, was one of the founders of the American Society of Dental Surgeons (ASDS), the first national dental society. Unfortunately, the society became embroiled in a controversy soon after its establishment. Although the Crawcours’ influence had considerably diminished, amalgam still was the subject of vigorous debate. The inclusion of mercury—a known poison—and the hit or miss success of the amalgam

fillings escalated into a major schism in ASDS. It would become the first of several “amalgam wars.” Sound familiar?

The society dissolved in 1856 and was replaced by the American Dental Convention three years later. Twenty-six men, many of whom were members of the two aforementioned societies, met in Niagara Falls Aug. 3, 1859, to draw up a preliminary constitution for the American Dental Association, choosing Chicagoan Walter Webb Allport as its first president.

(There is some dispute that he was elected chairman of the committee and not president. *The History of the American Dental Association 1859-1959* by H.W. McClugage lists his picture first.

I choose, for obvious reasons, to believe the historian.)

The New Year kicks off a number of events to commemorate and celebrate our ADA’s sesquicentennial. A cocktail table book that

will be a proud edition to any doctor’s waiting room, chock full of photographs and interesting sidebars, is nearing completion. The *Journal of the American Dental Association* will publish a special supplement highlighting our dedication to the health of the American public. In June, banners will grace light poles in Chicago west from the ADA building on Chicago Avenue and turn north on Michigan Avenue. Outreach programs are ready to launch and the Association will be a sponsor of the Special Olympics.

The ADA Annual Session in Hawaii will have a number of surprises to be enjoyed by all attendees.

In commemorating the ADA’s sesquicentennial, the *CDS Review* will use the ADA 150th anniversary logo in this column throughout the year to highlight our shared history. ■



# Dental Dateline

Dental Dateline is provided by your Chicago Dental Society member dentists.

## Your baby and fluoride

**F**luoride. It's something found in the water you drink, many of the toothpastes we use, and even in some foods and beverages. However, in the first year of a baby's life, scientists suggest parents and caregivers limit the amount of fluoride babies get in order to protect their developing teeth.

### What is fluoride?

Fluoride is a mineral that is present in all natural water sources in small amounts. Some foods and drinks also contain fluoride which has been placed there to help prevent cavities in your teeth. There are some dental products like mouthwash and toothpaste that contain fluoride.

### Fluoridated water and infant formula

Because babies are of a smaller size than an adult, they need smaller quantities of certain things; this includes their exposure to fluoride. By adding water with fluoride (in most of Illinois, there is fluoride in tap water) to infant formula, whether powdered or liquid, a baby that is under one year might be getting too much fluoride. Sometimes getting more fluoride than is needed can lead to a condition called enamel fluorosis.

### What is enamel fluorosis?

Enamel fluorosis is a condition that only affects the way your teeth look, and sometimes it's barely even noticeable except by a dentist. Faint white lines or streaks may appear on the teeth, but the condition does not affect the health or function of the teeth. It



Sometimes getting more fluoride than is needed can lead to a condition called enamel fluorosis.

only occurs when baby or adult teeth are forming underneath the gums. Once the baby's teeth have grown in, they cannot get enamel fluorosis.

### Will fluoridated water hurt my baby's teeth?

It is important to note that if you have been mixing formula with fluoridated water it doesn't mean your baby will get enamel fluorosis, it just means that they might. New research has suggested that exposure to fluoride in the baby's first year may play a bigger role in developing enamel fluorosis than scientists once thought.

### Will being pregnant or breastfeeding hurt my baby's teeth?

If you are pregnant or breastfeeding and drinking water with fluoride, you do not pass large amounts of fluoride to your baby. There is very little fluoride in breast milk. ■

For more information on ways to keep your baby's teeth healthy, visit [www.ada.org/public/topics/fluoride/infantsformula\\_faq.asp](http://www.ada.org/public/topics/fluoride/infantsformula_faq.asp)



# Meeting Place

a guide to dental meetings and CE opportunities

## Regional Meeting

**APRIL 29**

**Anastasia Turchetta, RDH**  
**A Combination of Senior Moments and Know Pain, Know Gain**



CDS Regional Meetings are 9 a.m.-2:30 p.m. at Drury Lane, 100 Drury Lane, Oakbrook Terrace. The presentation is worth 5 CE hours.

Educational meetings are free to all CDS members and their auxiliaries, as well as dental hygienist members of the Illinois State Dental Society. A \$250 fee is charged to dentists and their staff who are not ADA members, which may be applied to membership for the current year. Advance registration is not required, but CDS encourages you to pre-register online at [www.cds.org](http://www.cds.org).

## Study clubs

### Central Lake County Dental Study Club

Meets third Tuesday of every month at noon, January-November, Grandma V's Pancakes, 10 E. Maple Ave., Mundelein. Contact Paul Showers, 847.816.3636.

### Chicago Aesthetic Masters, a Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. Contact Sandra Lopez, 312.644.4321 or [smilechicago2@aol.com](mailto:smilechicago2@aol.com), for future dates.

### Greater Evanston Dentists Association

Meets first Monday of every month, noon-1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact Roger Nouneh, 847.475.7754.

### Uptown Dental Forum

Meets weekly, 12:30-2 p.m., at Sauganash Restaurant, 4732 W. Peterson Ave., Chicago. AGD sponsorship approved. Contact Marshall Dolnick, 773.588.3880.

### Waukegan Dental Study Group

Semi-monthly meeting, noon-2 p.m., Waukegan Ramada, 200 Green Bay Rd. Waukegan. Contact Rob Bard, 847.244.0155, or Rod Morrow, 847.689.1213.

## Upcoming events

### JANUARY

#### 27: Dental Arts Club of Chicago

Chester Handelman, DDS: Orthodontics Today. Bohemian Crystal Restaurant, 630 N. Blackhawk, Westmont. Cocktails: 6:30 p.m. Contact Joseph Sodini at 847.676.9292.

### FEBRUARY

#### 26-March 1: Chicago Dental Society

144th Midwinter Meeting: The World of Dental Networking, McCormick Place Lakeside Center, Chicago.

### MARCH

#### 3: Kenwood/Hyde Park Branch

Tyran Johnson, DDS: Bisphosphonate Drugs: Guidelines for Dental Treatment. Rumba, 351 W. Hubbard St., Chicago. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Kimberley Bolden, 312.372.7874 or [kmhbolden@aol.com](mailto:kmhbolden@aol.com).

#### 3: Northwest Side Branch

Michael Vold, DDS: The Issues of Standards of Care and Dental Regulations. Colletti's Restaurant, 5707 N. Central Ave., Chicago. Cocktails: 6:30 p.m.; Dinner: 7:30 p.m.; Program: 8:45 p.m. Contact Brett Gilbert, 773.775.3663 or [kingendo@sbcglobal.net](mailto:kingendo@sbcglobal.net).

#### 4: Northwest Side Branch

CPR Class for Dentists and Staff. Colletti's Restaurant, 5707 N. Central Ave., Chicago. Cocktails: 6:30 p.m.; Dinner: 7:30 p.m.; Program: 8:45 p.m. Contact Brett Gilbert, 773.775.3663 or [kingendo@sbcglobal.net](mailto:kingendo@sbcglobal.net).

#### 10: Englewood Branch

Concepts in Implant Dentistry presented by Artistic Dental Studio. Nikos' Restaurant, 7600 S. Harlem Ave., Bridgeview. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 7 p.m. For information, contact Aaron Tucke, 708.423.5990 or [atucke@yahoo.com](mailto:atucke@yahoo.com).

#### 10: North Suburban Branch

Robert Rechner, ISDS Executive Director: ISDS Update. Maggiano's Little Italy, 175 Old Orchard Shopping Center, Skokie. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:45 p.m. Contact Susan Graber, 847.729.7711, [drgraberdds@aol.com](mailto:drgraberdds@aol.com); or Maria Fe Corpuz-Bato, 847.336.3770, [mariafecbato@comcast.net](mailto:mariafecbato@comcast.net).

#### 10: Northwest Suburban Branch

Gary Morris, DDS: The Re-restoration of the Existing Implant Patient. The Wellington, 2121 S. Arlington Heights Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Petra von Heimbürg, 847.382.2832 or [ceprof@aol.com](mailto:ceprof@aol.com).

#### 10: South Suburban Branch

Edward Schoen Jr., CPA, Esq.: Program title TBA. Idlewild Country Club, 19201 Dixie Hwy., Flossmoor. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Eric Kosel at 708.532.0091 or [koseldental@netzero.com](mailto:koseldental@netzero.com).

#### 10: West Side Branch

Rolando Nunez, DDS, MSc: Direct Posterior Composites. Philanders at The Carleton of Oak Park, 1110 Pleasant St., Oak Park. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:45 p.m. Contact Gary Clemens, 708.795.1255 or [gcclem14714@ameritech.net](mailto:gcclem14714@ameritech.net).

#### 10: West Suburban Branch

Case Presentation Night. Oak Brook Hills Marriott Resort, 3500 Midwest Rd., Oak Brook. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 8 p.m.

#### 13: Illinois AGD—Chicago

Steven Steinberg, DDS: Modern Medical Management of the Treatment of Caries, 8 a.m.-4 p.m. Maggiano's Little Italy, 240 Oakbrook Center, Oak Brook. Contact Maryam Hafezi at 630.400.4938 or [hmaryam@yahoo.com](mailto:hmaryam@yahoo.com).

#### 17: North Side Branch

Howard Spector, DDS: The Use of Temporary Anchorage Devices and Implant Anchorage in Contemporary Orthodontic Treatment. Ben Pao Chinese Restaurant, 52 W. Illinois St., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Sheldon Seidman, 312.644.4321 or [seidmandds@aol.com](mailto:seidmandds@aol.com).

**31: Dental Arts Club of Chicago**

Richard Wenzel, PharmD: Treatment of Migraines Using Botox. Bohemian Crystal Restaurant, 630 N. Blackhawk, Westmont. Cocktails: 6:30 p.m. Contact Joseph Sodini at 847.676.9292.

**APRIL**

**7: Kenwood/Hyde Park Branch**

Michael Colvard, DDS, MS: Disaster Emergency Response Training: How Dentists Can Respond in a Crisis. Rumba, 351 W. Hubbard St., Chicago. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Kimberley Bolden, 312.372.7874 or [kmhbolden@aol.com](mailto:kmhbolden@aol.com).

**7: North Suburban Branch**

Ira Shapira, DDS: Diagnosis and Treatment of Sleep Apnea in Relation to TMJ Disorder. Maggiano's Little Italy, 175 Old Orchard Shopping Center, Skokie. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:45 p.m. Contact Susan Graber, 847.729.7711, [drgraberdds@aol.com](mailto:drgraberdds@aol.com); or Maria Fe Corpuz-Bato, 847.336.3770, [mariafecbato@comcast.net](mailto:mariafecbato@comcast.net).

**7: Northwest Side Branch**

Mart McClellan, DDS: Wealth Building in Uncertain Times From a Dentist's Perspective. Colletti's Restaurant, 5707 N. Central Ave., Chicago. Cocktails: 6:30 p.m.; Dinner: 7:30 p.m.; Program: 8:45 p.m. Contact Brett Gilbert, 773.775.3663 or [kingendo@sbcglobal.net](mailto:kingendo@sbcglobal.net).

**14: Englewood Branch**

Infant Oral Healthcare presented by a representative of the Illinois Society of Pediatric Dentistry. Nikos' Restaurant, 7600 S. Harlem Ave., Bridgeview. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 7 p.m. For information, contact Aaron Tucke, 708.423.5990 or [atucke@yahoo.com](mailto:atucke@yahoo.com).

**14: South Suburban Branch**

John Dzakovich, DDS: Abfraction or Abfriction? In Vitro Reproduction of the Non-carious Cervical Lesion. Idlewild Country Club, 19201 Dixie Hwy., Flossmoor. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Eric Kosel at 708.532.0091 or [koseldental@netzero.com](mailto:koseldental@netzero.com).

**14: West Side Branch**

Organizational meeting. Philanders at The Carleton of Oak Park, 1110 Pleasant St., Oak Park. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:45 p.m. Contact Gary Clemens, 708.795.1255 or [gclen14714@ameritech.net](mailto:gclen14714@ameritech.net).

**14: West Suburban Branch**

Speaker/Program title TBA. Oak Brook Hills Marriott Resort, 3500 Midwest Rd., Oak Brook. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 8 p.m.

**28: Dental Arts Club of Chicago**

David Barack, DDS: Implants and Occlusion. Bohemian Crystal Restaurant, 630 N. Blackhawk, Westmont. Cocktails: 6:30 p.m. Contact Joseph Sodini at 847.676.9292.

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**Tell us about your meeting**

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Please include the subject, date, time, location and speaker's name and degree, as well as the name and phone number or e-mail of your contact person.

The CDS Review publishes meeting listings for free as space permits. Only those meetings open to all CDS members may be listed.

Be sure to send us your information at least 60 days prior to your meeting. Meeting listings will also appear online at [www.cds.org/for\\_your\\_practice/continuing\\_education/courses.html](http://www.cds.org/for_your_practice/continuing_education/courses.html).

# CDS Regional Meeting



## A Combination of Senior Moments and Know Pain, Know Gain

Featuring **Anastasia Turchetta, RDH**



### PRE-REGISTER ONLINE!

We encourage you to reserve your spot at the next CDS Regional Meeting by visiting [www.cds.org](http://www.cds.org).

## Wednesday, April 29

9 a.m.-2:30 p.m. • Drury Lane, 100 Drury Lane, Oakbrook Terrace

### About our program:

By 2011, nearly 10,000 Americans a day will turn 65. Ms. Turchetta will deliver an enlightening program to prepare you and your staff to overcome many of the challenges associated with treating the elderly and build a better patient relationship.

How many of your patients are enduring some degree of pain or discomfort before, during or after a dental appointment? In the second part of her lecture, Ms. Turchetta will tackle the issues of dentin hypersensitivity and dental anxiety. The team-oriented program will introduce pain-free solutions you and your staff can use to foster improved patient care.

### About our speaker:

Ms. Turchetta has been a practicing clinical hygienist for nearly 20 years. She is an energetic speaker who has lectured internationally and has been published in numerous magazines, including *Dental Practice Report*, *RDH* and *Modern Hygienist*. She is also the creator of *Just A Cleaning?* an interactive assisted hygiene guide.

**CE credits:** 5 CE hours

**Target audience:** Dentists, dental hygienists and dental assistants

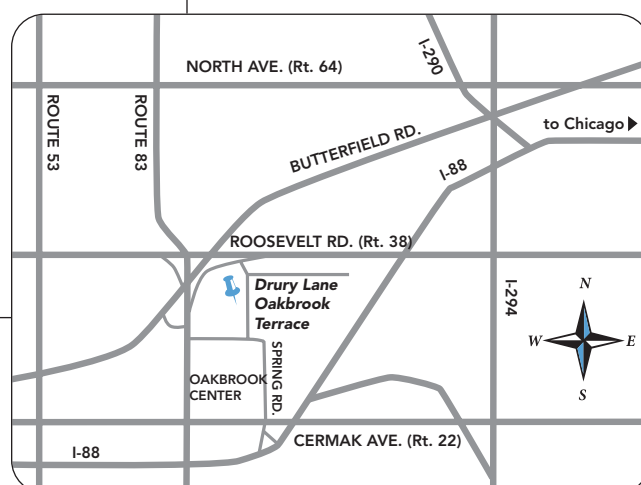
**Directions to Drury Lane:** Call 630.530.8300.

### About CDS meetings:

Regional Meetings are FREE to all CDS members and their staffs, as well as dental hygienist members of the Illinois State Dental Society.

A fee of \$250 is charged to dentists who are not CDS members and their staffs, which may be applied to membership for the current year. Advance registration is not required, but CDS encourages you to pre-register online at [www.cds.org](http://www.cds.org).

CDS Regional Meetings are recognized by the ADA CERP as a provider of continuing education





# Branch News

news from the home front

## Englewood

Thomas Remijas, DDS

The Englewood Branch recently held its Old Timers Night and the following members were recognized for their respective years of membership: **John Brendich**, **Denise Hale**, **Carlo Pagni** and **Gene Walchirk**, 20 years; **Andy Sampalis**, **Mike Kowalik** and **Shamkant Sheth**, 35 years; and **Bart Kostrubala**, 50 years.

**Glenn Bailey** would like to nominate his hygienist as Englewood's toughest! Mary Bailey, Glenn's wife, broke her leg Nov. 1. After having her leg casted Monday morning, Nov. 3, she saw her afternoon patients as scheduled.

**Kathy Bielek** took her husband, Neil, to Napa Valley to celebrate his 50th with friends and family. The highlight of the trip was the selection of grapes to produce their own barrel of wine. They will

return next year to do the blending and have the final product for 2010.

**Larry Michet Jr.** recently vacationed in Costa Rica with his Pickadilly Ski Club. But we have to ask: warm weather = sunshine = beaches = Ski Club?

## Branch Correspondents

### ENGLEWOOD

**Thomas Remijas**

9761 Southwest Hwy., Oak Lawn 60453; 708.422.8222, [tpzl@hotmail.com](mailto:tpzl@hotmail.com)

### KENWOOD/HYDE PARK

**Sherece Thompson**

9127 S. Western Ave., Chicago 60620; 773.238.9777, [sthompsondds@sbcglobal.net](mailto:sthompsondds@sbcglobal.net)

### NORTH SIDE

**David Behm**

5600 N. Sheridan Rd., Suite 15, Chicago 60660; 773.561.7729, [westiebrothers@comcast.net](mailto:westiebrothers@comcast.net)

### NORTH SUBURBAN

**Yendis Gibson-King**

315 Woodlawn Ave., Glencoe 60022; 847.568.1337, [gibsonyl@sbcglobal.net](mailto:gibsonyl@sbcglobal.net)

### NORTHWEST SIDE

**Spencer Bloom**

5530 W. Montrose Ave., Chicago 60641; 773.777.3309, [wecateretocowards@sbcglobal.net](mailto:wecateretocowards@sbcglobal.net)

### NORTHWEST SUBURBAN

**William Perkinson**

10 N. Ridge Ave., Mount Prospect 60056; 847.255.7080, [perkinsonw@yahoo.com](mailto:perkinsonw@yahoo.com)

### SOUTH SUBURBAN

**Joseph Noetzel**

20200 S. Ashland Ave., Chicago Heights 60411; 708.755.1333, [joai71@aol.com](mailto:joai71@aol.com)

### WEST SIDE

**Charles Thometz**

7351 W. North Ave., River Forest 60305; 708.366.2300, [lkegeneva@sbcglobal.net](mailto:lkegeneva@sbcglobal.net)

### WEST SUBURBAN

**Douglas Kay**

1200 S. York Rd., Suite 3110, Elmhurst 60126; 630.834.7446, [dkbusters@aol.com](mailto:dkbusters@aol.com)

## President Profile

**Robert Michet, DDS** | ENGLEWOOD

Dr. Michet earned his dental degree in 1978 from the University of Illinois at Chicago College of Dentistry.

**Family:** Dr. Michet lives in Homer Glen with his wife, Susan, and son, Ryan (10).

**Hobbies:** His one and only outdoor hobby is golf. He also collects coins.



THE MICHETS: Susan, Ryan and Robert

**What is the role of branch president?** "Having joined the Englewood Branch right out of dental school, I've been attending meetings now for 30 years. My role as branch president is basically to maintain the order and to keep fulfilling the expectations of our members at our meetings. Our officers are on the Board for five years before becoming president. We've learned along the way to provide members with interesting speakers and informative discussions. I've been able to get to know most of our members by taking this 'ladder' to president. Bringing old and new members together is also a primary responsibility."

Branch News



**Kenwood/Hyde Park**

Sherece Thompson, DDS

Kenwood/Hyde Park Branch members welcome our newest members: **Danielle McCarron, Theresa Miller and Sheila Vacendak.**

It's twins (again) for the Kenwood/Hyde Park Branch! **Kineshia Roark** (above) and spouse **Everett Roark** are proud parents of a boy and a girl: **Jacob Allen**, 6 pounds, 2 ounces, and **Kathryne Ann**, 6 pounds, 3 ounces, born July 28. Congratulations! Dr. Roark is a 2002 graduate of the University of Alabama School of Dentistry. Her husband is in the final year of completing his PhD in microbiology at Northwestern University.

**North Side**

David Behm, DDS

**Jamie Robinson** was inducted into the American College of Dentists during the ADA Annual Session in San Antonio in October. His father, **Irwin**, was his sponsor.

Congratulations to **Gene Romo** and his wife, **Sandy**, on the birth of their third child, **Evan**. **Evan** weighed in at 9 pounds, 5 ounces. He joins sister **Alyssa**, 4, and brother **Nicolas**, 2.

**Rebecca Prescott** (2005 UIC Dental School, 2007 UIC endo grad) recently opened an endodontic office on Pulaski Road near Montrose Avenue in Chicago. The office is open four days a week and on-call for emergencies during non-office hours.

**Jun Lim** presented a seminar titled "Gum Disease and Dental Implants-What You Need To Know" to the Alumni Association of Seoul National University at the Wingate Hotel in Prospect Heights.



**NORTH SIDE: Milt Salzer and Sheldon Seidman at the November branch meeting.**

**Elizabeth Wilschke** visited South America last August on a Medical Mission. Along with one other dentist, they extracted more than 400 teeth in four days during their stay in the interior of Paraguay.

**Bruce Douglas**, 60 years out of dental school, is still going strong in the practice of oral and maxillofacial surgery in Waukegan and at Vista Medical Center. He returned to practice five years ago at the request of the Department of Public Aid because of the absence of oral surgeons who would treat Public Aid patients in Lake and McHenry counties. Bruce says, "I have a growing practice and am looking for a young oral surgeon to take it over."

**Adam Jordan** and his wife, **Ragne**, welcomed a baby girl, **Emma Digre**, Aug. 3.

**Marvin Greene** of The Lincoln Park Institute will be giving a full day course titled "Economic Implant Solutions for the Edentulous Patient" April 22.

**Fred Margolis** has received a Mastership in Laser Dentistry. The certificate was presented to 21 individuals worldwide. They have attained this recognition from the Academy of Laser Dentistry.

# President Profile

## Daniel Berman, DMD | NORTH SIDE

Dr. Berman is a 1987 graduate of the Temple University Kornberg School of Dentistry.

**Hobbies:** Dr. Berman is a sports enthusiast (but he does not cheer for the team on the North Side). He also enjoys music and reading biographies of historical figures.



**What is the role of branch president?** "My role as branch president is more than just orchestrating and presiding over dinner meetings. Being president of the North Side Branch is another vehicle for me to be an ambassador to organized dentistry. Being president allows me to further promote and propagate the ideals of dentistry and encourage others to become more involved at the branch level. That is where everything begins."

**Sheri Doniger's** son, Ryan Pollyea, earned his first Emmy at the Chicago Midwest Emmy Awards. He was nominated in two categories. He won for his tongue-in-cheek webisodes *Tales From The Tower*, about what it's like behind the scenes at NBC. To view these webisodes, visit [www.nbcchicago.com](http://www.nbcchicago.com) and search for *Tales From The Tower*.

Ryan is a 2006 graduate of Northwestern University. He has been working at NBC5 since his internship for Don Lemon during his senior year. In his acceptance speech, Ryan did thank his mom and dad.

**Mark your calendars for our next meeting:** Tuesday, March 17. See you there!

**Anything special going on in your life?** E-mail your news to Dr. David Behm at [westiebrothers@comcast.net](mailto:westiebrothers@comcast.net) or mail those blue post cards to 5600 N. Sheridan Rd. Chicago, IL 60660.



**NORTH SIDE:** (Left) Alice Boghosian with two illustrious North Side Branch members at a recent Halloween party. Can you guess who is who? (Above) Ilie Pavel, Elliot Becker, Janet Kuhn, Jeff Kramer and Kirk Kollmann at the November branch meeting.



Branch News

North Suburban

Yendis Gibson-King, DDS

Our November branch meeting was a Veterans Day celebration. The Great Lakes Color Guard opened the meeting, followed by a spoken tribute to active duty and veteran military members in attendance, presented by David Simone. Special recognition was given to branch member Joseph Schwarz, a World War II veteran who practiced dentistry for 60 years. We were honored to welcome military dentists stationed at Naval Hospital Great Lakes to the meeting. The finale of the evening was an informative presentation by Petra von Heimburg, DDS, JD, entitled "Fraud in the Office."

Congratulations to our branch members. David Fulton Jr. was installed as CDS treasurer and Susan Becker Doroshow was appointed the new chair of the ADA Council on Membership.

Jane Graber and Mark Humenik are pleased to welcome Brent Agran to their Northbrook practice. Brent is a 2008 graduate of the University of Illinois at Chicago College of Dentistry.

Vince Chiara reports, "I retired!" He plans to concentrate on racing on his friend's sail boat on Lake Michigan. Eva Korzeniowski Lyon takes over the helm at her former office in Deerfield.

Paul Fischl completed the Accenture Chicago Triathlon-Olympic Distance in August. He accomplished his goal: he was on time for his first patient the next day!

Dave Simone is slated with current Northbrook Village President Gene Marks for election to the Northbrook Village Board in April. His national radio show, The Cutting Edge, on the Nova M Radio Network, airs locally Sundays 11 a.m.-noon on WCPT 820 AM and 92.7 FM. His guests have included John Podesta (co-chair of the Obama-Biden transition team), Alexi Giannoulas (Illinois treasurer), Col. Jill Morgenthaler (Illinois Homeland Securi-



NORTH SUBURBAN: (Above) North Suburban Branch President Maria Fe Corpuz-Bato with the Great Lakes Color Guard.

(Left) Astrid Schroetter, Joseph Schwarz and Micheal Gaynor at the November branch meeting.

(Below) CDS Past President David Fulton, CDS Treasurer David Fulton Jr. and ISDS Speaker of the House Paul Kattner at the November branch meeting.



# President Profile

## Russell Cecala, DDS | NORTHWEST SIDE

Dr. Cecala is a 1990 graduate of the University of Illinois at Chicago College of Dentistry. He went on to earn an MS and Certificate in Periodontics from the University of Iowa Medical Center and Clinics in 1997.

**Family:** Dr. Cecala lives in Mount Prospect with his wife, Shaun, and children, Russell Jr. (16), Christa Rose (11) and Dante (9).

**Hobbies:** Dr. Cecala spends the majority of his "hobby time" consumed with attending the numerous activities his children are involved in. Together, they all enjoy sports, music and traveling. When he has down time, Dr. Cecala loves to play guitar and, on occasion, do a little golfing.

**What is the role of branch president?** "The primary role of the branch president is to be a liaison for the CDS president and the members of the branch that he represents. The branch president is the conduit to the membership and should provide information, guidance and representation in the interest of his branch. One of the most important contributions a dentist can make to the community and the profession is to become involved in organized dentistry. The branch president should act as an example of how important this is for new members and reinforce the impact senior members have had on organized dentistry in the past."



**THE CECALAS:** (clockwise) Shaun, Russell Jr., Russell, Christa Rose and Dante.

ty advisor), author Vincent Bugliosi, William Van Den Heuvel (diplomat) and many others.

**Yan Razdolsky** is proud to announce the addition of **Kapil Vij** to his Forever

Smiles team in Grayslake. Kapil earned his Certificate in Pediatric Dentistry at the UIC College of Dentistry in 2001, and a Master of Science degree in Oral Sciences in 2004. After practicing pediatric dentistry for several years, he pur-

sued his orthodontic specialty certificate from the Department of Orthodontics at Jacksonville University. Welcome, Kapil.

## Northwest Side Spencer Bloom, DDS

**Kevin King** is very proud of his daughter, Loryn King, who finished as the 51st woman in the Chicago Marathon. She qualified for the Boston Marathon and hopes to get a chance to run there.

Kevin traveled to Ireland in October and met with many of his relatives. He reports it was great fun, and even though he had not seen them for years, it was like old home week.

**Patrick Fitzgerald** married his sweetheart, Lindsay, in Telluride, CO. Lindsay went to college in Boulder and is an avid skier. Their rehearsal dinner was at Allred's, which is at the peak of a mountain and is accessible only by gondola.

Meanwhile, back at the ranch, Patrick and **Ray Pollina** built out a new office space around the corner from their Park Ridge endodontics office. That project trumped the honeymoon, which was delayed until the end of January.

**Michele Bogacki's** family moved back into their house after a major rehab project. They built an entirely new second story and expanded the bedrooms for the kids. Natalie (8) is a wonderful ice skater and Olivia (6) participates in competitive gymnastics. Both are doing great in school and are active in Irish dancing and skiing in their spare time.

**Jeff Wittmus** is continuing his Gordon Christensen fellowship program in Scottsdale, AZ. He attended the Bears game in St. Louis in November and watched them rout the Rams handily.

**Larry Kolar** has been a CRDTS examiner for two years. He recently received a letter of acceptance to begin examining for NERB, starting in June. He is looking

Branch News

forward to visiting east coast schools to see some interesting places like Harvard, Boston University and the like.

Kelli and Sam Grandinetti had professional pictures taken to celebrate Kelli's grandparents' 75th birthday. They were blessed with beautiful weather for the party!

David Wojtowicz advanced his second career of singing by performing in Chamber Opera Chicago's production of Amahl and the Night Visitors at the Pritzker Auditorium. This is Dave's fourth production with the COC.

Dave previously appeared in Vanessa (a Chicago premier), Carmen and the 2007 production of Amahl and the Night Visitors. Other performances this fall in the Chicago area included roles in Li'l Abner (Dr. Finsdale), Pirates of Penzance (Samuel), The Crucible (Rev. Parris),



NORTHWEST SUBURBAN: Branch President Edward Segal presented a lecture on periodontally accelerated osteogenic orthodontics at the Israel Societies of Orthodontics and Periodontics meeting in Dead Sea, Israel.

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Street Scene (Steve Sankey) and Die Fledermaus (Dr. Blind). Also, in the ballet Mary Poppins, Dave performed as the Banker.

At the Park Ridge Community Church, Dave is a tenor soloist and the assistant section leader and he will tour with the choir next fall in Vienna. Upcoming shows include Man of la Mancha and Into the Woods. Dave's composition, Isola Bella had its debut this December at Northeastern Illinois University.


"I am always amazed at our dental profession," says Dave. "We are cyclists, skiers, pole vaulters, swimmers, scuba divers, readers, teachers, mayors, leaders and performers. We maintain our busy dental schedules and then load on even more activities, all to exacting professional standards. And that's the key—the professionalism, the energy and focus, the high quality standards that we bring to the task at hand—no wonder dentists are in constant demand to wear several hats. Parenthetically, there is a tremendous (and overlooked?) dental outreach in the world of opera, music and theater. As often as we focus our outreach toward the underclass of society, and rightly so, it is easy to lose track of the other majority that falls through the cracks, the survivors who juggle two and three part-time jobs to make ends meet and for whom teeth are an afterthought. In my experience, one out of three performers fit this profile and I do what I can to be of service and to be a spokesman for dental care."

### Northwest Suburban

William Perkinson, DDS

The Northwest Suburban Branch of CDS is excited about activities and events planned for 2009.

President Ed Segal lectured in Israel on periodontal accelerated osteogenic orthodontics or Wilckodontics in a joint meeting of the Israel Societies of Orthodontists and Periodontists. The tech-



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Branch News

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Ed stated that it was a terrific trip and had a terrific exchange of ideas.

Jim Frett, ISDS trustee, has just completed his 11th year of coaching 8th grade girls volleyball at Our Lady of the Wayside School in Arlington Heights. The team finished in first place (13-1) in the Northwest Girls Catholic Conference, which has 15 grade schools.

Jim coached his daughters (who have both graduated from college) his first

three years and has continued coaching.

“You need to teach the players how to win, how to lose, respect for each other, and good sportsmanship at all times,” he said. “That is always my message for the team.”

The team’s conference record is 115-4 over 11 seasons (finishing in first place six times and second place twice). Great job, Jim!

Of course all golfers should keep an eye on the calendar for the annual Suburban Scramble golf outing this spring. As usual, it should bring out some of the best and worst players the northwest suburbs have to offer. Jeff Kemp will keep us posted.

If you have any news or information that you would like to share with your Northwest Suburban colleagues, please call me at 847.255.7080 or e-mail [perkinsonw@yahoo.com](mailto:perkinsonw@yahoo.com).

South Suburban

Joseph Noetzel, DDS

The holiday season has come and gone so quickly! The South Suburban Branch would like to extend a sincere wish that all its members and their families have a healthy and prosperous new year!

Neelima Chiru has moved to Atlanta! Neelima was the secretary for the South Suburban Branch, hence her absence will create a void in the officers’ positions. Therefore, Dominik Dubravec and LeRoy Weathersby will fill the secretary and treasurer positions. Neelima, thank you for all your hard work. All the best to you and your family! Your cheerful spirit will be missed!

So far, our member turnout for the branch meetings has been exceptional. We thank Eric Kosel and Keyur Shah for their work and input for the meet-

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**SOUTH SUBURBAN:** This past July, Branch President Spencer Pope climbed to the top of Mt. Kilimanjaro in Tanzania. Mt. Kilimanjaro is one of the seven tallest summits of the world and is the tallest mountain in Africa at 19,340 feet high. The trek was extra special because Spencer reached the top along with his father, Ken. Afterwards they rejuvenated with a three-day safari, seeing all of the "Big 5" big game animals as well as many others.

ings. Mark you calendars, because the next branch meeting is March 10, when Edward Schoen Jr., CPA, Esq., will be the featured speaker.

**Robert Bosack** presented a lecture on office emergencies during our Jan. 13 branch meeting at the Idlewild Country Club. ISDS President **Joe Unger** also addressed members.

Happy New Year everyone. Be safe.

### West Side

Charles Thometz, DDS

Greetings. Here's hoping you all had a most healthy and happy holiday season and that the warm feelings carry over to comfort you during the winter cold.

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**Branch News**

held Nov. 9 at the Chicago Hilton & Towers. The occasion was extremely well organized, informative and emotionally moving. Among West Side Branch members honored were retiring branch president **Greg Matke**, retiring branch director **Gary Alder**, retiring CDS Secretary **Michael Stablein** and jubilarian **Chuck Thometz**. **Donald Tuck** was installed as West Side Branch director and **Michael Stablein** was installed as president-elect.

**Todd Cubbon's** farewell address as retiring president of CDS was inspirational and moving, and **David Kumamoto's** address as the new CDS president was most informative and warm. Kudos to CDS staff for all their hard work and behind the scenes efforts to make certain the event went smoothly.

Our September branch meeting provided a timely update on CPR and automatic defibrillator usage. Quite likely, in-office availability of such equipment and awareness of proper delivery technique will become mandatory in Illinois dental offices in the near future.

Our October meeting featured the presentation "Malignant Tumors of the Maxilla and Soft Palate." The program was informative and at the same time sobering and a reminder that routine thorough dental exams are the first line of defense against this dread disease.

Our November meeting was actually a doubleheader. The featured presentation was "Retirement Planning and Spending"—a very timely topic during these financially troubling times. The second part of the doubleheader was a most informative and timely discussion of "Medicaid in Illinois" by our own West Side Branch member **Henry Lotsof**.

With Access to Care being such a pertinent and germane issue from both a humanitarian and political standpoint, increased knowledge and usage of this program would be something to be considered by each of us.

I strongly encourage everyone to



**WEST SIDE:** The 1958 Class of Loyola University Dental School was recognized during the November Installation of Officers. Pictured are Tom Rogers, Dan Miyasaki, John Sachs, John Thorpe, Chuck Thometz and John Magon.

attend our branch meetings not only for their educational value but also so that we are better informed regarding issues which affect organized dentistry and how we may continue to be proactive in making certain that any changes which occur are to the benefit of our profession and our patients and are not dictated by less knowledgeable outside interest groups. United we stand—divided we fall. See you at our next branch meeting.

Speaking of meetings, we look forward to seeing all of you at the best dental meeting of all—the Midwinter Meeting. Many of our West Side Branch members are once again very active in working on this meeting. The program chair is our own **Jim Bryniarski**.

Other West Side Branch committee members include **Richard Caraba**, general arrangements vice chair, and **George Zehak**, vice general chair. Other West Side Branch committee members include **Carol Everett**, **Michelle Jennings**, **Martin Karwowski**, **Donald Bennett**, **Edward Walsh**, **Leona Hubatch Bryniarski**, **Tim Thometz**, **Russ Umbricht** and **Sue Zelazo-Smith**. Sorry if any omissions.

I asked CDS President-elect **Mike Stablein** for information on his activities; however Mike (who I know is extremely busy and involved) would only provide me with the following information on his children: Mike Jr. (17) plays soccer for Stevenson High School and is now applying to colleges; Gabriel (16) plays volleyball for Stevenson High School and is also playing club volleyball; Andrew (12) plays basketball for the junior high and also for his dad; and Amelia (10) plays house basketball for her dad.

**Michelle Jennings** reported a very busy September during which she attended the American Academy of Periodontology meeting in Seattle, and also the Illinois State Dental Society meeting in St. Louis. In addition, both of her children celebrated birthdays in September. Her daughter, Nicole, turned 11 and is involved in competitive dance (jazz-lyrical-hip hop and tap). Her son, Mike, turned 15 and Lockport is now on alert since he got his driving permit.

**Tim Thometz** recently had a fisherman's equivalent of hitting a walk-off home run to win the final game of the World Series. Over a two-day span he



WEST SIDE: Angler Tim Thometz caught six muskies this past fall.

caught and released six very large muskies, five of them in the 43-46-inch range and one “little one” of only 38 inches. For those of you who are non-fisherman, a muskie is the most prized of fresh water game fish and many muskie fisherman spend a lifetime fishing for them without ever catching one. Tim has pictures of all his catches to prove that this story is not “fishy.”

JoAnn and **Greg Matke** are proud to announce the birth of daughter, Julia Clare, Sept. 20, weighing in at 8 pounds, 2 ounces. Greg humbly states Julia Clare is the most beautiful baby girl ever. Her 3-year-old big brother, Wyatt, is likewise thrilled with the new addition. Our congratulations and best wishes to the Matke family.

**Brian Caraba** recently spent six days in Mexico, in Playa del Carmen and Cozumel. Five phenomenal days were spent scuba diving in the ocean and one fascinating day spent fresh water diving in the Cenotes. While there, Brian also visited the Mayan ruins above ground. Brian’s only regret was that the six days went too fast.

Well I guess that’s all there is for now, so I’ll say “auf wiedersein.” Stay warm!

### West Suburban

Douglas Kay, DDS

The Moveable Feast that is the monthly meeting of the West Suburban Branch of CDS is now going to be held at Cucina Roma for the April 14 meeting. We also met there Jan. 13. Please make note of the changed location. Cucina Roma is located in the St. James Crossing shopping center at 800 E. Ogden Ave. in Westmont, at the northwest corner of Route 83 and Ogden Avenue. Cucina Roma is a country Italian bistro serving since 1993 which was chosen as the #2 Best Italian Restaurant in the November/December 2008 issue of *Suburban Focus*. Check it out at [www.cucina-roma.com](http://www.cucina-roma.com).

Our speakers for these meetings graciously moved to the new location with us. Jan. 13 was a doubleheader featuring **Jeffrey Bonk** on his specialty “Comprehensive Esthetic Treatment Planning,” and the 1980-82 classes of Loyola University School of Dentistry reunion. The April 14 branch meeting topic is certainly relevant to all of us since the ADA has committed \$8 million in the name of it: “Doing Your Share for Access to Care.”

Clinic Night is still Tuesday, March 10, at the Naperville Country Club, as previously announced.

On the personal travel front, not only did we send Barack Obama to Washington, DC. but some of our members have been going there as well. Former CDS president and man-about-town **Tom Machnowski** and spouse Nancy had a guided tour of the State Capitol last October through the efforts of Rep. Judy Biggert and picked out (but did not keep) their favorites from the gem collection at the Natural History Museum of the Smithsonian. They also took in the Paula Deen cooking show *Paula’s Home Cooking* in Savannah, GA, and viewed the renovated but well-preserved Charleston, SC. Lastly, it appears that they did not leave all of it at the tables of Atlantic City.

Connie and **Don Sandell** also travelled to Washington, DC. over the Thanksgiving Holiday.

In other news, energetic **Paulina Brzozowski-Sawicki** bought another practice in Arlington Heights to add to the one she already runs in Oak Brook.

There is the One Year Anniversary of Moving Your Practice List which includes **Steve Slomski** in Oakbrook Terrace and the “separate but co-mingled practice” of **Heidi Novack** and **Bob Shanahan** in Indian Head Park. They all report on doing well in their transplanted locations.

Finally, an official congratulations is in order for **Tom Sullivan** for moving up the ladder at the American Dental Association. ■

# Milestones

## Applicants

**Ahmed, Ilyas M.**

University of Illinois, 2005  
75 W. North Ave., Northlake  
West Side

**Amin, Maleeha S.**

University of Minnesota, 2008  
1941 Orrington Ave., Evanston  
North Side

**Anderson, Brynne C.**

University of Colorado, 2006  
233 S. Wacker Dr., Chicago  
Kenwood/Hyde Park

**Arain, Nadia A.**

University of Illinois, 2004  
2515 S. Cass Ave., Darien  
Englewood

**Ariaban, Nanna**

University of Pennsylvania, 2008  
1255 S. State St., Chicago  
Kenwood/Hyde Park

**Arora, Nina**

University of Illinois, 2008  
5050 S. Kedzie Ave., Chicago  
Englewood

**Baltierres, Gabriela**

University of Illinois, 1996  
4900 S. Archer Ave., Chicago  
Englewood

**Barstad, Danielle N.**

University of Illinois, 2004  
1038 N. Wood St., Chicago  
West Side

**Bence, Aurora J.**

University of Illinois, 2008  
4441 S. Kedzie Ave., Chicago  
Englewood

**Cagle, Lisa A.**

Southern Illinois University, 1979  
3153 W. Fullerton Ave., Chicago  
North Side

**Chou, Wenchi**

Nova Southeastern University,  
2005  
625 N. Michigan Ave., Chicago  
North Side

**Chunprapaph, Kabil**

Southern Illinois University, 2002  
1304 Macom Dr., Naperville  
West Suburban

**Espindola, Fabiana M.**

Nova Southeastern University,  
2007  
5202 S. Drexel Ave., Chicago  
Kenwood/Hyde Park

**Gallegos, Alicia**

University of Illinois, 2008  
3443 S. Halsted Ave., Chicago  
West Side

**Han, Joon H.**

University of Illinois, 2004  
129 White Oak Ct., Schaumburg  
Northwest Suburban

**Honey, David W.**

University of Louisville, 2006  
1137 N. Iola Rd., Aurora  
West Suburban

**Honey, Oana B.**

University of Louisville, 2006  
12721 S. Harlem St.,  
Palos Heights  
South Suburban

**Kishta-Derani, Maryam**

University of Michigan, 2007  
7895 W. 159th St., Tinley Park  
South Suburban

**Kong, Tae-Sok**

University of Missouri, 2005  
7600 W. College Dr.,  
Palos Heights  
South Suburban

**Kurup, Sunil**

University of Illinois, 2008  
4638 Jerome Ave., Skokie  
North Side

**Miloro, Mary B.**

University of Iowa, 1992  
201 E. Huron St., Chicago  
North Side

**Miloro, Michael**

Tufts University, 1988  
801 S. Paulina St., Chicago  
West Side

**Moss, Kevin T.**

Southern Illinois University, 2003  
6800 S. Main St.,  
Downers Grove  
Englewood

**Murillo, Blanca**

University of Illinois, 2004  
3939 W. Fullerton Ave., Chicago  
Kenwood/Hyde Park

**Nicholas, Loree S.**

Northwestern University, 1988  
386 Pennsylvania Ave.,  
Glen Ellyn  
West Suburban

**Novick, Darshana S.**

University of Illinois, 2005  
1950 W. Cermak Rd., Chicago  
West Side

**Patel, Sejal, G.**

University of Illinois, 2008  
1533 Ellinwood Ave.,  
Des Plaines  
Northwest Suburban

**Riccolo, Lora L.**

Loyola University, 1992  
2009 Warrenville Rd., Lisle  
West Suburban

**Ritsert, Ronald C.**

University of Illinois, 1984  
120 Oakbrook Center Mall,  
Oak Brook  
West Suburban

**Rodriguez, Amarilys**

University of Puerto Rico, 2003  
25 E. Washington St., Chicago  
Kenwood/Hyde Park

**Saguil, Cristina**

University of the East,  
Philippines, 1988  
3337 N. Harlem Ave., Chicago  
Northwest Side

**Salmon, Linda**

University of Illinois, 1996  
4801 W. Peterson Ave., Chicago  
Northwest Side

**Sandhu, Varinder**

Howard University, 2006  
401 N. Wabash Ave., Chicago  
North Side

**Scharfenberg, Jerald W.**

University of Illinois, 1974  
135 Addison Ave., Elmhurst  
West Suburban

**Tan, Francis T.**

University of Illinois, 2008  
2 River Oaks Center,  
Calumet City  
South Suburban

**Tismensky, Vladimir**

University of Detroit, 1999  
15300 West Ave., Orland Park  
South Suburban

**Tofovic, Petar**

University of Pittsburgh, 2007  
25 E. Washington St., Chicago  
North Side

**Tomaselli, Peter M.**

Loyola University, 1986  
437 W. North Ave., Chicago  
North Side

**Tucker, Moniave C.**

University of Illinois, 1994  
2133 S. 17th Ave., Broadview  
West Side

**Vizgirda, Paul J.**

University of Illinois, 1991  
9535 W. 144th Pl., Orland Park  
South Suburban

**Wiers, Andrew P.**

Marquette University, 2006  
11041 179th St., Orland Park  
South Suburban

**Williams, Jennifer N.**

University of Illinois, 2008  
1443 W. Schaumburg Rd.,  
Schaumburg  
Northwest Suburban

**Yasin, Hibah H.**

University of Illinois, 2008  
4408 W. Lawrence Ave.,  
Chicago  
Northwest Side

## Deceased members

**Schumacher, Vincent J.**

Loyola University, 1955  
1381 Lincoln Ave. South,  
Highland Park  
North Suburban  
Passed away Dec. 7. ■



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The CDS Review is published seven times annually. The magazine mails the middle of the first month the issue covers. For example, the January/February 2008 issue mailed January 15, 2008.

May/June	April 15, 2009
July/August	June 15, 2009
September/October	August 17, 2009
November	September 15, 2009
December	October 30, 2009
January/February	December 15, 2009
March/April	January 15, 2010

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PERIODONTICS AND IMPLANT DENTISTRY: For the comfort of your patients, highly trained periodontist is available to provide all aspects of periodontal treatment and modern implant dentistry in your office. If interested contact 312.343.0568 or [bsabdds@yahoo.com](mailto:bsabdds@yahoo.com).

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I will perform endodontic procedures in your office. Flexible with hours and locations.

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KEEP YOUR ROOT CANAL PROFITS in house: Experienced general dentist will perform all types of non-surgical root canal therapy in your northern suburb office. Will supply own equipment. Call Michael at 847.650.4177 or e-mail [telukdds@hotmail.com](mailto:telukdds@hotmail.com).

**Opportunities**

ORAL SURGEON WANTED: Oral surgeon needed for busy Downers Grove practice once a week. Well versed in implant surgeries. Fax: 630.241.6894 E-mail: [drgulati@downersdental.com](mailto:drgulati@downersdental.com).

DENTIST: CHICAGO-BASED GROUP practice has a position for enthusiastic, personable individual, ability to grow with quality operated group of general dentists and specialists. Excellent compensation. Please respond to [toothgroup@comcast.net](mailto:toothgroup@comcast.net).

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GP with post-grad training in oral surgery will come to your office to do impactions, expose and bonds, surgical extractions and pre-prosthetic surgeries. My own equipment and materials. 50/50 split. Sedation available.  
Fax 866.472.9549  
or e-mail [wizzie106@gmail.com](mailto:wizzie106@gmail.com)

ORTHODONTIST WANTED: Established, high production, Lockport practice seeks orthodontist one day/week to join current part-time orthodontist. High growth area in great location. Must have excellent clinical/communication skills and friendly personality that sells cases. E-mail resume to [healydental@yahoo.com](mailto:healydental@yahoo.com) or fax to 815.836.0003.

CHICAGO NORTHWEST SIDE SPACE sharing: Your patients will love the location! Excellent opportunity for dentist who is either retiring or wants to reduce overhead to share space. Excellent location on Milwaukee Avenue near Devon. Office open Monday-Saturday. Fully staffed and state-of-the-art equipped, digital, Cerec office. Call and speak with Anna or Gayle at 773.774.4611.

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Periodontist needed full-/part-time for large group practice in Vernon Hills. Take over a thriving periodontal practice. Beautiful facility. Trained staff, latest materials and equipment. Flexible hours. **Send resume to [drjeff@metro dental.com](mailto:drjeff@metro dental.com) or call 847.680.7171.**

DENTALCARE PARTNERS is an established practice management development company operating in nine states (Illinois, Indiana, Michigan, Ohio, Pennsylvania, Wisconsin, Kentucky, Tennessee and North Carolina). We are currently seeking highly motivated general dentists as well as specialty dentists and orthodontists for full- and part-time positions. The ideal candidate must be concerned with quality patient care, be a team player and have a strong desire to learn, grow personally and professionally. Benefits will include a guaranteed salary with attractive earning potential, partnership opportunity, 401(k), health insurance, term life and vision insurance, short- and long-term disability, malpractice insurance, paid vacations and continuing education. Interested candidates please contact Deborah Hammert at 800.487.4867, ext. 2047, e-mail her at [dhammert@dcpartners.com](mailto:dhammert@dcpartners.com), or fax resume to 440.684.6942.

PARTNERSHIP AVAILABLE FOR POLISH speaking dentist. Established Northwest Side Chicago dental clinic. Flexible terms. Latest in dental technology, digital X-rays, etc. Fee-for-service. Send resume to: P.O. Box 56026, Chicago, IL 60656.

ASSOCIATE DENTIST: Outstanding opportunity for a holistic-minded associate with a busy, west suburban FFS holistic dental practice. Salary/percentage arrangements with intent for partnership. Experienced holistic dentists or those committed to practicing holistically. Fax CV to 630.836.1618 or e-mail [kba2007@comcast.net](mailto:kba2007@comcast.net).

GENERAL DENTISTS NEEDED to work in busy practice in Chicagoland area. Earn approximately \$250,000 annually while working in a great environment. Excellent patient flow, paid malpractice, health and vacation benefits. Please call 312.274.0308 ext. 320 or 324. E-mail CVs to [hr@dental dreams.org](mailto:hr@dental dreams.org) or fax to 312.944.9499. Stop by our booth, #663, at the Midwinter Meeting.

**\* GENERAL DENTIST ~ VERNON HILLS \***

Comprehensive dentistry with priority on quality and excellent patient care. Experience necessary. Excellent long-term potential. Great opportunity in a large multi-doctor, multi-specialty practice. Part-time/full-time. **Send resume to [drjeff@metro dental.com](mailto:drjeff@metro dental.com).**

**PART-TIME ASSOCIATE DENTIST WANTED**

for busy, modern practice located 45 minutes southwest of Chicago. Office is open evenings and weekends, providing state-of-the-art dental care. Experience is preferred, but not necessary. **Please fax resume/CV to 815.725.1983 or e-mail [sfdc@comcast.net](mailto:sfdc@comcast.net).**

GENERAL DENTIST NEEDED: Part-time, state-of-the-art dental office in The Glen in Glenview. Please fax resume to 847.998.0258.

THE ILLINOIS STATE DENTAL SOCIETY IS seeking candidates for the position of executive director/CEO of this 6,600 member association located in Springfield. Candidates must meet minimum requirements of a baccalaureate degree and at least five years experience in a management position. Applicants must possess abilities to manage a 15-20 person staff, coordinate professional relations and maintain the business of the society. Ideal candidate must be a person with excellent verbal and interpersonal skills. Preference is given to candidates with an advanced degree in a related area, knowledge of the health care industry or familiarity with association work. Some travel is required; weekend and evening work also. Salary is commensurate with qualifications and experience. Applicants should submit a resume and cover letter to: Elizabeth A. Shapiro, DDS, at P.O. Box 240, Waterman, IL 60556 or at [easdds@verizon.net](mailto:easdds@verizon.net). A summary of the Society's bylaws duties and further information available upon request. Deadline for applications: Feb. 15.

OPPORTUNITY: CHICAGO-BASED GROUP practice has position for enthusiastic, personable individual with IV experience. Excellent compensation. F/PT available. Respond to [toothgroup@comcast.net](mailto:toothgroup@comcast.net).

GENERAL FAMILY DENTIST: PT/FT in high-tech and state-of-art facility in NW suburbs. Excellent opportunity and growth potential to develop in all phases of dentistry within our established group practice. Must work some evenings and Saturdays. Fax resume to 847.426.5964.

**LOOKING FOR CLINICAL COORDINATOR FOR HOMELESS AGENCY DENTAL CLINIC**

\$10-\$13 dollars/hour.

Depends on experience.

Coordinator will be responsible for ensuring day-to-day operation of the clinic. He or she will act as the liaison with the clinical director and will oversee all non-dentist staff members.

~ Esther Lopez, DDS ~

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Incredible opportunity for general dentist to run brand new practice that shares space with busy multidisciplinary medical clinic.

Buy-in opportunity exists for the right candidate. Bilingual english/polish preferred. **Please forward CV to [tnarantic@e-ppc.com](mailto:tnarantic@e-ppc.com).**

ORAL SURGEON: Established multi-specialty group practice in northern Illinois seeks oral surgeon one to two days per week. Flexible schedule and competitive salary. Write box N1108-Z3, *CDS Review*.

ASSOCIATE WITH OPTION TO BUY: Wanted for established northwest Chicago practice. Experience preferred. Comfortable with rotary endo. PPO and fee-for-service. One to three days including Saturday. Polish speaking would help. 847.212.2077.

GENERAL DENTIST: Full- or part-time. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95% fee-for-service. No Public Aid. Family Dental Care. Call 773.978.1231 or 773.978.7801 (ask for Tony or Niko), e-mail [fdc92@hotmail.com](mailto:fdc92@hotmail.com), or visit [www.familydentalcare.com](http://www.familydentalcare.com).

SPECIALISTS POSITIONS: Multi-specialty group with offices in Lincoln Park and Orland Park looking for periodontists, oral surgeons and endodontists to join our established group practice. Fantastic earning potential in an established, modern, fully supported environment. E-mail your resume to [lpdentalspecialists@hotmail.com](mailto:lpdentalspecialists@hotmail.com) or fax 773.327.3208.

DENTAL CLINIC located south of downtown Chicago seeks a general dentist. Must be comfortable with children. Excellent opportunity for the right individual. Established and growing patient bases, well-equipped with the latest technology and dedicated employees. Fax resumes to 773.962.4620 or e-mail [dental@stbh.org](mailto:dental@stbh.org).

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General Dentists needed to work in busy practices in Chicago, Southwest, Far North and Northwest Suburbs. Excellent minimum guarantee of \$120,000-\$150,000 with paid malpractice, health benefits and vacation. Visa sponsorship assistance is available. Earn \$250,000 to \$350,000 while working in a great environment with excellent patient flow and friendly, supportive staff. Full-time and part-time opportunities are available.

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Please call 312.274.0308 ext. 320 or 324.  
E-mail CVs to [hr@dentaldreams.org](mailto:hr@dentaldreams.org)  
or fax to 312.944.9499.

GENERAL DENTIST NEEDED part-time, three or four days. Public Aid ID# helpful. Root canal and denture experience required. Call after 12 p.m. 773.745.7188. Ask for Grace.

ASSOCIATE DENTIST NEEDED: For an office in Beach Park. Experience preferred. Two to three days/week. Serious inquiries only. Fax resume to 847.872.1683.

**ENDODONTIST—Specialty Practice**

Endodontist needed full-/part-time for large group practice in Vernon Hills. Beautiful facility. Trained staff, latest materials and equipment. Flexible hours.  
**Send resume to [drjeff@metro dental.com](mailto:drjeff@metro dental.com) or call 847.680.7171. No GPs, please.**

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\$200,000+. Fully digital Chicago office seeks full-time self-motivated dentist. Molar endo, implants, C&B, dentures. Competent staff/priority on quality.  
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ASSOCIATE DENTIST NEEDED: Established group practice in Rockford seeks full-/part-time associate for busy fee-for-service practice. Excellent opportunity for the right individual to provide ethical, conscientious, comprehensive treatment to patients. Fax resume to 815.637.4295.

PART-TIME DENTIST POSITION: Our office, located in the Loop area, is looking for a part-time dentist to work on Fridays, and possibly one other day, to do cleanings and emergencies. If interested please contact Dr. Robert Deaver at [doctrbob1@aol.com](mailto:doctrbob1@aol.com).

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CHICAGO • FULL-TIME/PART-TIME

General dentist position available at a busy family practice in Chicago. Great patient flow. Digital paperless office. Great opportunity to get quick experience for new grads. Full-time or part-time with opportunity in another state-of-the-art office opening soon in a northwest suburb. Experience is a plus.  
**Call 847.414.3573 or e-mail: [vichkhan@yahoo.com](mailto:vichkhan@yahoo.com)**

IMMEDIATE OPENING: General dentist for one of our three locations in Chicago. Excellent percentage-based pay. Great opportunity for the right individual. Call 630.888.8084 or e-mail details to [taylor\\_dental@yahoo.com](mailto:taylor_dental@yahoo.com).

DENTIST: PART-TIME GENERAL DENTIST needed to join our busy west suburban office. Please fax resume to 630.628.1104 or e-mail [accessdentalcenter@live.com](mailto:accessdentalcenter@live.com).

GENERAL DENTIST PART-TIME: Need GP to work part-time in Crystal Lake office. Fee-for-service/PPO/and Medicaid pts. Please fax resume to 847.884.3660.

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PEDIATRIC DENTIST: Hate being an associate? Call now 630.848.2010. We are immediately looking for a pediatric dentist to pediatric doctors to start working part-time leading to full-time with huge future potentials. We are looking for the right person to fulfill our long-term goals and become part of a growing, beautifully designed, brand new, state-of-the-art practice. If you are caring, energetic, compassionate, love dentistry and are willing to always learn more and make yourself a better dentist then this could be the position for you. Please call 630.848.2010 or e-mail [ndsmarty@aol.com](mailto:ndsmarty@aol.com).

GENERAL DENTIST: Join our beautiful, modern office in northwest suburbs. Looking for experienced dentist for part-time/full-time position. Production based pay. Great team and work environment. E-mail resume to [sd.dental@yahoo.com](mailto:sd.dental@yahoo.com).

GENERAL DENTIST: With experience in cosmetic dentistry, N<sub>2</sub>O, posterior composite restorations, crown and bridge, dentures, root canal, patient management, case presentations needed for fabulous office near downtown. Office is fee-for-service only, has complete staff including hygienist, office manager etc., is fully computerized and has Caesy educational monitors in each treatment room. This is a great opportunity for a very positive, quality-orientated dentist. Excellent compensation. E-mail [chicagolandsmiles@yahoo.com](mailto:chicagolandsmiles@yahoo.com).

HIRING FULL-TIME DENTIST: Looking for a dentist with some experience with Medicaid insurance. Office is located in Dolton. Treats private, PPO and Medicaid. No HMO. Clean and modernized. Compensation is based on percent of production. Fax resume to 708.481.8210.

ORAL SURGEON WANTED: Two days per month for our primary office in Morton Grove. We have offices in Skokie and Palatine as well, which will add significantly to your referral base. Please reply via e-mail to [ddt6@comcast.net](mailto:ddt6@comcast.net) or fax resumes to 847.967.0760.

\$180,000+ FOR THE RIGHT DENTIST: Looking for an independent and self-motivated general dentist with at least one year of private practice experience. Salary based on production with guaranteed minimum. Office located in Chicago. E-mail [pdc4614@yahoo.com](mailto:pdc4614@yahoo.com) or fax 773.202.1333.

AVAILABLE IMMEDIATELY: Progressive private practice in exploding southwest corridor seeks endodontist, orthodontists and oral surgeon, two to three days per week. GP will provide patients and make scheduling available. Newly built-out space available. Please fax CV to Best Image Dental, 815.727.2133.

GENERAL DENTIST: NAPERVILLE associate leading to possible partnership. Looking for a chance to practice in a multispecialty group? We are looking for the right person to fulfill our long-term goals and become part of a growing, beautifully designed, brand new state-of-the-art practice. If you are caring, energetic, compassionate, love dentistry, and are willing to see children, to always learn more and to make yourself a better dentist - then this could be the position for you. Please call Mary at 630.848.2010 or e-mail [ndsmarty@aol.com](mailto:ndsmarty@aol.com).

FULL-TIME/PART-TIME DENTIST: Dentist competent in endo and some molars (Tulsa) rotary (will teach) make \$800-1,500 daily, three- to 12-month commitment (or temporary daily position available too) and be able to work two to three rooms. Producers fax resume to 847.695.3351. [cowboy3368@sbcglobal.net](mailto:cowboy3368@sbcglobal.net).

DENTIST NEEDED IMMEDIATELY IN Des Moines, IA: Guaranteed base plus commission. Must be very comfortable with molar endo, surgical extractions and clinical presentations. Fee-for-service practice; very well compensated. Contact Dr. Obeng at [michael@obeng.net](mailto:michael@obeng.net).

LOOKING FOR GENERAL DENTIST part-time or full-time: For northwestern suburbs and Lake County. Please call 630.229.5469.

DOWNTOWN CHICAGO OFFICE associate opportunity: Growing Bucktown practice seeks a part-time associate. Friendly team committed to excellence. State-of-the-art Cerec, Dexis, Caesy technology and more. Experience is preferred. Please e-mail resumes to [kimberly@kimberlysmiles.com](mailto:kimberly@kimberlysmiles.com).

GENERAL DENTIST NEEDED FOR MODERN office located in west suburbs. Office is completely digital and paperless. Part-time to start leading to full-time and buy-in. Must have at least two years experience with GP preferred and able to perform all phases of dentistry including molar root canal. Candidate needs to have good treatment planning/communication skills and be ambitious. E-mail resume to [swsdoctor@gmail.com](mailto:swsdoctor@gmail.com).

ASSOCIATE DENTIST PART-TIME for Downers Grove fee-for-service practice. Two years minimum experience. Mondays/Wednesdays. Excellent opportunity for the right person. Please fax resume to 630.968.6037.

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DENTURE PRACTICE: Dentist interested in purchasing denture-based practices with on-site labs. Confidentiality maintained. Call 630.779.6249.

PURCHASING OFFICES/PARTNERSHIP opportunities: Family Dental Care. The service to our patients and the workability of our management systems are second to none. Call us if you: A) are interested in selling your practice. (preferably south of the Loop and south suburbs) B) would like to remain as an owner but want us to manage your practice. C) want to grow with us as an employee or a partner. Call Niko at 773.978.7801 and visit us at [www.familydentalcare.com](http://www.familydentalcare.com).

PRACTICE WANTED TO PURCHASE: General dentist seeking to purchase a practice in Oak Park, River Forest, Riverside or near west suburb to merge with an existing practice. Write The Dental Office, 159 N. Marion St., #338, Oak Park, IL 60301.

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INTRAORAL CAMERAS: WELCH ALLYN Reveal 2 light boxes. Equips two operatories, S-video, two foot pedals, two extra bulbs, six lenses. \$1500 obo. Telicam S-video, hand focus and capture. Excellent image. \$795. Call 630.279.7135.

WATERLASE (HARD AND SOFT) in excellent condition for sale: Rarely used. Just been calibrated and maintained by Biolase. Includes hand pieces, tips and all accessories. \$6,000. Schaumburg. Call 847.619.0100.

**ELGIN HIGH NET:** Four operatories grossing \$450,000-\$480,000 with 55+% net. Priced at 70% of gross. Serious buyers only. 25-40+ new patients/month. No cap. 65% PPO, 35% FFS. Can net \$250,000+ on 20 hours per week. Great practice, great staff. Fax questions to 847.695.3351. [cowboy3368@sbcglobal.net](mailto:cowboy3368@sbcglobal.net). Additional income from orthodontist.

**EQUIPMENT FOR SALE:** Two A-dec 6300 track lights—like new. Two Pelton Crane LFT II track lights—excellent condition. Apollo air compressor ALC SL21. Please call 815.932.5221.

**IDEAL SOUTH NAPERVILLE LOCATION:** 1,400 square feet with three functional operatories. Lease hold improvements and existing equipment for sale. Office produces over \$1 million. Great location for start-up, satellite or specialist. Patients are not included. Call today 630.212.7187.

**HIGHLY SUCCESSFUL \$1.2 million+ cosmetic practice** in southwest lower Michigan. Beautiful lakeside community. Nine ops, two dentists and two hygienists five days per week. [www.red-arrowdentistry.com](http://www.red-arrowdentistry.com). E-mail: [ykleft@aol.com](mailto:ykleft@aol.com).

**ESTABLISHED, 26-YEAR-OLD PRACTICE** located in Midway Airport area. Options include immediate or transition buy-in/buy-out. No temporary associates. Doctor transitioning to teaching career. Call 708.424.5700 or e-mail [doctorwhy@sbcglobal.net](mailto:doctorwhy@sbcglobal.net). Visit [www.yerkesdental.com](http://www.yerkesdental.com).

**USED DENTAL EQUIPMENT:** Excellent condition. Great prices for used equipment! Two ASI medical self-contained units (\$1,900/each); two P&C Chairman chairs (\$1,900/each); two P&C track lights (\$1,000/each); Belmont PAX unit (\$1,000); and Biotech center cabinet with sink (\$900); handpieces, ultrasonic, autoclave, etc. Call Tom 847.774.6084 or e-mail [tomdewes-dental@comcast.net](mailto:tomdewes-dental@comcast.net).

**DENTAL CLINIC/OFFICE FOR SALE or lease:** Dental clinic/office for sale or lease, in a busy Spanish area, Chicago. Dentist moving to another state. Very reasonable price. Contact 847.477.4452 or 847.477.9769.

**PANOREX FOR SALE:** OrthoPantomograph OP 100 (panoramic and tomograph), including Scan-X Digital Sensor. Excellent condition. Contact: [info@cpi-dent.com](mailto:info@cpi-dent.com).

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**LIVE AND WORK, SAME PLACE;** practice and real estate: General practice and three-op storefront condo located on Ogden/First in Lyons. Great opportunity for established practitioner or recent grad! Call 708.448.3355. Financing available. Practice and office space: \$289,000. Residential condo price: \$149,000.

**EXCELLENT CONDITION:** 2003 DIGITAL pan/ceph X-ray machine: (PC-1000) with 2005 Denoptix Scanner and PSP Pan/Ceph Imaging Plates. Contact Kelly at 630.887.1188.

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Contact Peter J. Ackerman, CPA at 312.240.9595 or [www.adsmidwest.com](http://www.adsmidwest.com).

SELLERS NEEDED: We have qualified buyers for your practice!

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NORTH SHORE: 3 ops, great location. \$120,000.

NORTH SHORE: Five-operator cosmetic practice, great location, \$430,000. Fee-for-service.

NORTH SUBURB: New digital office, three operatories, five plumbed.

OAK PARK: Sold!

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FOX RIVER VALLEY: Four-operator digital office, great visibility, \$550,000 collections.

FOX RIVER VALLEY: Sold!

SOUTH CHICAGO: Great starter.

DEKALB: Great starter, \$150,000, very low overhead, two operatories.

NORTH CENTRAL ILLINOIS: \$550,000, 100% fee-for-service 3-4 days per week. Spectacular building for sale with practice. Five operatories with incredible views. 90 minutes from the Loop.

NORTH CENTRAL IL: \$150,000 with building.

NORTH CENTRAL IL: \$400,000+, 100% FFS, with building. Located outside Chicago suburbs off I-80. Priced under 50% collections.

HENRY SCHEIN PROFESSIONAL PRACTICE Transitions: Associateships; equity buy-ins; practice sales; practice valuations; we have qualified buyers. Contact Al Brown at 800.668.0629 or [al.brown@henryschein.com](mailto:al.brown@henryschein.com).

CHICAGO #22119: Very profitable practice grossing approximately \$45,000 per month on only three days. Excellent location on a busy street in a growing area of the city, with high net worth individuals.

NAPERVILLE #22120: Five ops. 4,000-sq.-ft. building available. Gross receipts over \$1 million. CHICAGO #22121: Doctor/owner retiring from well-established \$2 million, multi-specialty, 14-op practice a block from beautiful Millennium Park and Michigan Avenue! Tremendous growth opportunity for business-oriented GP or specialist. On-site lab is also for sale.

CHICAGO #22114: Three ops with up to eight available in this \$575,000 gross practice. Located on a busy street near a major intersection.

WESTERN COOK COUNTY #22117: Four ops, two hygiene. Plenty of windows in this nicely appointed practice producing \$725,000 annually.

SOUTHERN INDIANA #23105: For sale. Well-established FFS, four-op practice in county of 28,000 people. Growth opportunity as retiring doctor reduced time to only three days a week yet still grossed approximately \$325,000.

ST. JOSEPH COUNTY, IN #23109: New listing! Great income and growth potential, as selling dentist is producing almost \$270,000 on only 3 1/2 days with very low overhead. Well established practice with excellent visibility on a high traffic main street.

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ILLINOIS:

BERWYN: Under contract! Two operatories, plumbed for third. Collections = \$331,000.

BUFFALO GROVE: New price! Three operatories. 100% FFS. Collections = \$220,000. Digital.

CALUMET CITY: Four operatories. Collections = \$600,000. 100% FFS. Part-time.

FOREST PARK: Three operatories. Newly renovated. Collections = \$200,000.

HOMEWOOD: NEW! Three operatories. Collections = \$330,000. FFS/PPO. Busy area.

OAK BROOK: Two operatories. 100% FFS. Collections = \$100,000.

OAK LAWN: Under contract! Four ops. 100% FFS. Collections = \$1.2 million. Good location.

OAK PARK: New listing! Four operatories of equipment. No patients. Reasonable rent.

SCHAUMBURG: Under contract! Three operatories. 100% FFS. Collections = \$300,000.

SOUTH LOOP: Two operatories. FFS/PPO. Collections = \$150,000. Owner relocating.


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## Final Impressions by Walter F. Lamacki, DDS

Write Dr. Lamacki at [wlamacki@aol.com](mailto:wlamacki@aol.com).

# CDHCs are a rubberband solution— too little, too late

**E**very candidate for president-elect of the American Dental Association (ADA) over the last 30 years has promised to be proactive. In reality, events that impact dentistry move too fast and are too volatile to plan effective strategic responses.

Such is the case for the push by the American Dental Hygienists' Association (ADHA) for a mid-level provider (hygienists with "advanced training") to ostensibly alleviate the Access to Care problem in Minnesota and Maine. It is more likely the ADHA plan will simply feather the nests of its members. Similar initiatives are under consideration in other states.

The ADA Board of Trustees (BOT), hoping to block a runaway truck rambling downhill, formed a committee to devise an alternative to a mid-level provider, perversely avoiding the term when creating the committee. I guess if you ignore something it doesn't exist. Starting a study without everything on the table is hiding your head in the sand.

In the Oct. 6 issue of *ADA News*, former ADA president and chair of the ADA Workforce Models National Coordinating and Development Committee Bob Brandjord tells us: "Working with other dental team members under the remote supervision of a dentist, Community Dental Health Coordinators (CDHCs) will increase access for underserved people by coordinating their dental needs, triaging care based on emergent or urgent needs, and organizing transportation and other logistical or social support as needed." He went on to assure ADA delegates that the CDHCs will neither substitute for dentists nor perform irreversible procedures. Nevertheless

they would be trained to excavate sufficient decay to place sedative fillings, I presume without anesthetic. Three pilot training sites have been selected.

**They have created a camel that can't navigate the desert.**

The 2008 ADA House of Delegates (HOD) passed a resolution to fund the CDHC, committing \$5 million to the project with the proviso that the BOT actively pursue outside funding. D'oh!

I have a few questions: Who will pay for the education of CDHCs? Will ADA accredit the programs? How will CDHCs be paid, and by whom? Will they need malpractice insurance? Triage dentistry: what's that about? What is the definition of remote supervision?

The *ADA News* article went on to report, "If the demonstration projects prove effective, CDHCs could be recognized by a state board of dentistry."

Last time I looked, the dental practice acts of each state are modified by legislatures. Is there a federal legislative plan in place to change 52 dental practice acts? How will the development of CDHCs convince legislatures that this plan will be better than the relentless strategy of ADHA? Will the legislatures look at the Dental Health Aide Therapists (DHAT) of Alaska? Will our legislative efforts for a "caregiver" that provides little care and adds a layer of cost resonate with legislatures?

It's no more than a rubberband solution—too little, too late. They have created a camel that can't navigate the desert.

So is there a better way? In an article in the same issue of the *ADA News*, then-ADA Vice President Jane Grover testifying before a Congressional committee outlined Michigan's Healthy Kids dental program, which dramatically improved access for underprivileged children. The key to improvement was the state dental society's hard work convincing its legislature to raise Medicaid fees to the level of a Delta PPO. Participation shot up from 25 to 90 percent. Other states have introduced similar programs with the same results. It's a sellable idea: dentists doing dentistry.

The ADA should aid states in passing this type of legislation. We pay lip service to the concept that the Association works best from the bottom up. Well, prove it: expand the concept. A good part of the Access to Care issue would be moot if we focused on this proven solution.

ISDS has taken the concept further by advocating it for all age groups eligible for Medicaid. It leads a coalition of diverse organizations in its Bridge to Healthy Smiles program, which urges our legislature to enact a bill to raise Medicaid reimbursement to reasonable levels. Their first go before the legislature was a no-go.

I think it's prudent to scale down the campaign. No bill in Springfield is passed on its merits; it passes on the politics. Let's advocate for eldercare and pediatric care first. Adding seniors will add senior groups to the coalition. Even our most myopic lawmakers can spot a voting block a mile away. ■

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