

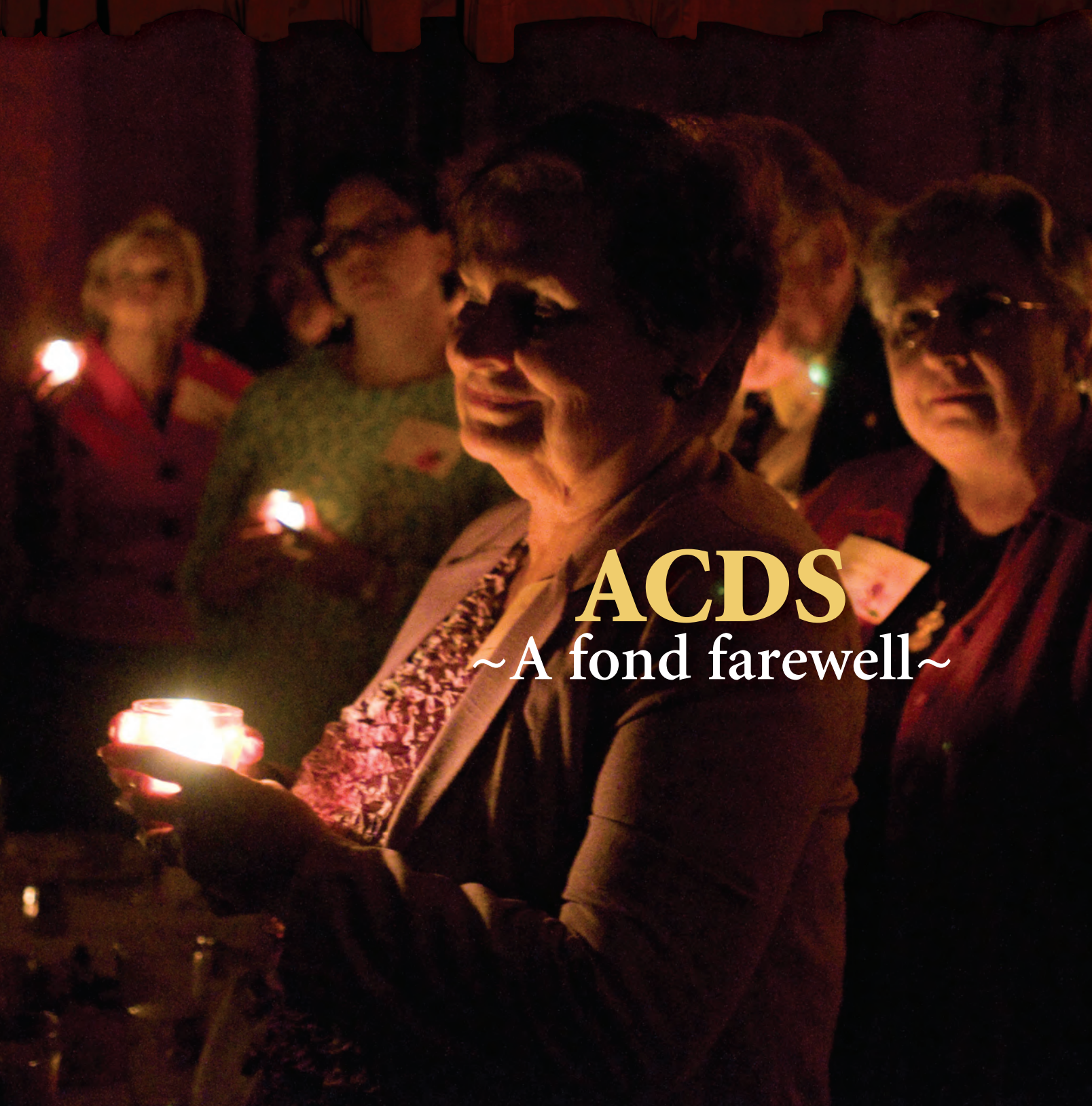
DECEMBER 2008

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REVIEW

The Official Publication of the Chicago Dental Society

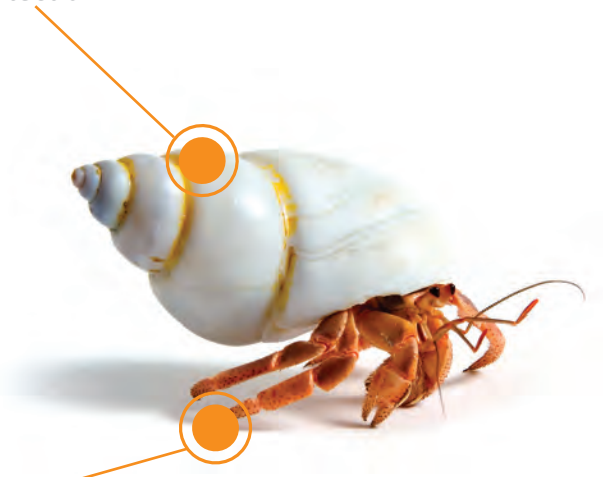


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September 24 Regional Meeting minutes

The Sept. 24 Regional Meeting of the Chicago Dental Society convened at the Drury Lane, Oakbrook Terrace, at 9:05 a.m., local time, with CDS President H. Todd Cubbon presiding.

Attention was directed to the minutes of the meeting of Wednesday, April 23. Inasmuch as the official minutes of the meeting of Wednesday, April 23 were published in the May/June issue of the *CDS Review*, a motion was entertained to dispense with reading them.

MOVED by Dr. Barbara Mousel, seconded by Dr. Thomas Machnowski, and carried to dispense with reading the Wednesday, April 23 minutes at this time.

MOVED by Dr. William Kort, seconded by Dr. Alan Shapiro, and carried to accept the minutes of the meeting of Wednesday, April 23.

There were no reports of the Board, Standing or Special Committees. There was no Unfinished Business to report. There was no New Business to report.

With no further business, Dr. Cubbon called upon Dr. Hugo Bertagni to introduce Edwin T. Parks, DMD, MS, who presented a program entitled "Mold and Maggots 101: An Introduction to Forensic Dentistry."

The meeting was adjourned at 1:45 p.m.

Dr. Sullivan wins election to ADA second vice president

CDS member Tom Sullivan was elected and installed as second vice president of the American Dental Association (ADA) during the Annual Session in San Antonio in October.



Tom Sullivan

Dr. Sullivan served as president of the Illinois State Dental Society in 2003 and has been active in both ISDS and the ADA as a volunteer. He practices general dentistry in Westchester.

As second vice president, Dr. Sullivan will serve on the ADA Board of Trustees, which formulates and reviews policies and programs and makes recommendations to the members of the Association's governing body, the House of Delegates.

"My goal is to work closely with (ADA First Vice President) Andy Elliott to set up a communication system or network with dental leaders from the House of Delegates in all the 17 Districts," Dr. Sullivan said, explaining his goals for 2009. "Expansion of the ADA's electronic Delegates Digest tool is another goal; keeping members of the House of Delegates informed as to the association's business is the paramount goal.

"We don't want anyone to be able to say that they didn't know what was going on at the ADA Board level. That will be a tough task, but one we'll take one step at a time."

Upon completion of his term as second vice president, Dr. Sullivan will automatically become first vice president in October 2009.

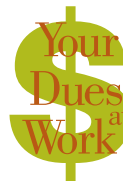
"Going through the process of a national ADA election is stressful and exhausting. Even after 16 years of experience, it is very humbling to stand in front of 464 delegates and address them," Dr. Sullivan said. "I am forever thankful that this journey was a team effort. The 8th District of Illinois is a great group of professional colleagues. To represent ALL of the ADA's House of Delegates at the Board level is a great honor and a responsibility I will not take lightly."

CDS members named to ADA leadership positions

The ADA announced that CDS member and North Suburban Branch Director Susan Becker Doroshov will chair the Council on Membership. In addition, CDS associate members Drs. Joseph Hagenbruch and Brandon Maddox will serve as chairs of the Council on Dental Benefit Programs and the Council on New Dentists, respectively. Their terms will conclude at the end of the 2009 annual session.

Renew your membership, attend MWM for free

Don't forget that 2009 is a re-licensure year in Illinois, and Illinois dentists are required to obtain 48 hours of continuing education credit by September. The 2009 Midwinter Meeting is a great way to grab those last few credits you need before the deadline.



CDS urges you to renew your 2009 dues online before pre-registration for the Midwinter Meeting

closes. (CDS tripartite members can visit www.isds.org to renew; CDS Associate Members can visit www.cds.org to renew their membership.)

By renewing your membership for 2009 it enables you to be eligible to pre-register for the 2009 Midwinter Meeting in Category A (free registration). When you pre-register online, you can register for your classes and special events happening during the Midwinter Meeting. In addition, by pre-registering you are entitled to receive the rebate coupon, which can be submitted after the meeting with proof of purchase from a 2009 Midwinter Meeting exhibitor at the 2009 meeting.

Download MWM course handouts at www.cds.org

Course handouts for scientific programs for the 2009 Midwinter Meeting will be available online only. To download PDF files of course handouts prepared by participating speakers, please visit www.cds.org/mwm from Nov. 1 through the end of March. Plan ahead.

Download and print your own copy of the handouts of those courses for which you pre-registered while at home or in the office, review them, and bring them with you. Please note there will be no printing stations available on site at McCormick Place, nor will printed handouts be available in the classrooms.

November 5 Regional Meeting minutes

The Nov. 5 Regional Meeting of the Chicago Dental Society convened at the Drury Lane in Oakbrook Terrace at 9:08 a.m., local time, with CDS President H. Todd Cubbon presiding.

Attention was directed to the minutes of the meeting of Wednesday, Sept. 24. Inasmuch as the official minutes of the meeting of Wednesday, Sept. 24 had not yet been published in the *CDS Review*, a motion was entertained to dispense with reading and approving them until everyone has had the opportunity to review them.

MOVED by Dr. Thomas Machnowski, seconded by Dr. James Discipio, and carried to dispense with reading the Wednesday, Sept. 24 minutes at this time.

There were no reports of the Board, Standing or Special Committees.

There was no Unfinished Business to report.

Dr. Cubbon introduced Dr. Loren

Feldner, who spoke to the group about the importance of DENT-IL-PAC and that contributions to the PAC are needed. He noted that the voluntary contribution to DENT-IL-PAC will be included in the dues statement from ISDS.

Dr. Cubbon reported that the nominating petitions for the 2009 officers had been duly filed in the CDS central office, and their names duly published in the May/June 2008, July/August 2008, and September/October 2008 issues of the *CDS Review*, in accordance with the bylaws.

He further reported that since not more than one candidate had been nominated for each elective office, in accordance with CDS Bylaws, the secretary would cast a single unanimous ballot on behalf of all the respective candidates for office.

MOVED by Dr. Walter Lamacki, seconded by Dr. William Kleiber, and carried that a single unanimous ballot be

cast on behalf of all the respective candidates for office.

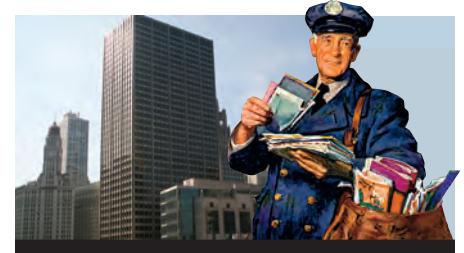
Dr. Cubbon then congratulated Treasurer-elect David Fulton Jr., Vice President-elect John Gerding, Secretary-elect Ian Elliott and Michael Stablein who will become president-elect.

He noted that these officers would be installed Sunday, Nov. 9, along with, Dr. David Kumamoto, who will assume the office of the president. These officers will assume their respective duties Jan. 1 and will continue through Dec. 31, 2009, in accordance with the fiscal year. Dr. Cubbon noted that the Chicago Dental Society's 50-year graduates will also be recognized at that time.

Dr. Cubbon extended an open invitation to all CDS members, their families and friends to join them on this occasion at the Chicago Hilton & Towers Hotel, to personally congratulate them and wish them well while enjoying refreshments.

With no further business, Dr. Cubbon called upon Dr. Hugo Bertagni to introduce Mr. Gary Zelesky, who presented a program entitled "The Passion-Driven Practice."

The meeting was adjourned at 1:45 p.m. ■



Say what's on your mind


Fax: 312.836.7337

E-mail: review@cds.org

Dr. Lamacki: wlamacki@aol.com

Snail mail: Chicago Dental Society,
401 N. Michigan Ave., Suite 200,
Chicago, IL 60611-5585.

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CORRESPONDENCE & CONTRIBUTIONS

Address editorial correspondence to:
 Chicago Dental Society
 CDS Review
 401 N. Michigan Ave.
 Suite 200
 Chicago, IL 60611-5585
Phone: 312.836.7300
Fax: 312.836.7337
e-mail: review@cds.org
Dr. Lamacki's e-mail: wlamacki@aol.com
Web site: www.cds.org

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National Sales:
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Phone: 856.768.9360
Fax: 856.753.0064
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For advertising specifications and information:
 Tom Long: 312.836.7326; fax: 312.836.7337

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Directory

CDS Officers

President: H. Todd Cubbon; 24560 S. Kings Rd. at Exchange, Crete 60417; 708.672.6612, htoddcubbon@aol.com
President-elect: David Kumamoto; 6424 N. Northwest Hwy., Chicago 60631; 773.763.5030, sportdds@uic.edu
Secretary: Michael Stablein; 9 Nottingham, Lincolnshire 60069; 847.317.9127, mstablein@aol.com
Vice President: Ian Elliott; 1315 Macom Dr., Suite 106, Naperville 60564; 630.862.3600, iedds@aol.com
Treasurer: John Gerding; 24W500 Maple Ave., Suite 101, Naperville 60540; 630.369.2020, jgerdingdds@msn.com

Branch Officers

ENGLEWOOD

Director: John F. Moore (2010); 11675 Valley Brook Dr., Orland Park 60467; 708.479.4225, periodoctor@comcast.net
President: Robert Michet; 9541 S. Pulaski Rd., Evergreen Park 60805; 708.424.2220, rsm514@comcast.net
Correspondents: Thomas Remijas; 9761 Southwest Hwy., Oak Lawn 60453; 708.422.8222, tpzl@hotmail.com

KENWOOD/HYDE PARK

Director: Sharon Lyn-Malinowski (2008); 11000 S. Pulaski Rd., Oak Lawn 60453; 708.422.5200, teeth4ever@aol.com
President: Lena Casimir; 10409 White Oak Ln., Munster, IN 46321; 219.730.6265, drlena_2@sbcglobal.net
Correspondent: Sherece Thompson; 9127 S. Western Ave., Chicago 60620; 773.238.9777, sthompsondds@sbcglobal.net

NORTH SIDE

Director: James Robinson (2009); 25 E. Washington St., Suite 1211, Chicago 60602; 312.263.5090, tntdds1@aol.com
President: Daniel Berman; 8 S. Michigan Ave., Suite 1306, Chicago 60603; 312.332.4003, dcbdmd1@aol.com
Correspondent: David Behm; 5600 N. Sheridan Rd., Suite 15, Chicago 60660; 773.561.7729, westiebrothers@comcast.net

NORTH SUBURBAN

Director: Susan Becker Doroshow (2010); 3901 W. Howard St., Skokie 60076; 847.677.2774, sbddd@sbcglobal.net
President: Maria Fe Corpuz-Bato; 495 N. Riverside Dr., Suite 211, Gurnee 60031; 847.336.3770, mariafecbato@comcast.net
Correspondent: Yendis Gibson-King; 315 Woodlawn Ave., Glencoe 60022; 847.568.1337, gibsonyl@sbcglobal.net

NORTHWEST SIDE

Director: Mary Starsiak (2009); 5754 W. Irving Park Rd., Chicago 60634; 773.545.0057, drmtstarsiak@yahoo.com
President: Russell Cecala; 7447 W. Talcott Ave., Suite 227, Chicago 60631; 773.631.0344, rc3@periocare.com
Correspondent: Spencer Bloom; 5530 W. Montrose Ave., Chicago 60641; 773.777.3309, wecatertocowards@sbcglobal.net

NORTHWEST SUBURBAN

Director: Theodore Borris (2010); 411 W. Walnut St., Mount Prospect 60056; 847.253.3203, tjbor@comcast.net
President: Edward Segal; 1500 Shermer Rd., Suite 340W, Northbrook 60062; 847.498.5630, care@perioonline.com
Correspondent: William Perkinson; 10 N. Ridge Ave., Mount Prospect 60056; 847.255.7080, perkinsonw@yahoo.com

SOUTH SUBURBAN

Director: Robert Manasse (2008); 4440 W. Lincoln Hwy., Suite 300, Matteson 60443; 708.481.6086, drrjm4440@aol.com
President: D. Spencer Pope; 19815 Governors Hwy., Suite 1, Flossmoor 60422; 708.799.0060, spope@oa-ltd.com
Correspondent: Joseph Noetzel; 20200 S. Ashland Ave., Chicago Heights 60411; 708.755.1333, joai71@aol.com

WEST SIDE

Director: Gary Alder (2008); 1725 W. Harrison St., Suite 717, Chicago 60612; 312.829.4208, gfalder@comcast.net
President: Kamal Vibhakar; 3902 S. Harlem Ave., Lyons 60534; 708.442.1900, vibhakar@comcast.net
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WEST SUBURBAN

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President: James Maragos; 4727 Willow Springs Rd., LaGrange 60525; 708.352.7358, jmm4727@ameritech.net
Correspondent: Douglas Kay; 1200 S. York Rd., Suite 3110, Elmhurst 60126; 630.834.7446, dkbusters@aol.com

American Dental Association

211 E. Chicago Ave., Chicago 60611; 312.440.2500 or 800.621.8099; Fax: 312.440.7494; www.ada.org

Illinois State Dental Society

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Contact CDS

Send comments and suggestions to:
Chicago Dental Society
401 N. Michigan Ave., Suite 200
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Web site: www.cds.org

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CDS Staff

Executive Director:

Randall Grove
312.836.7308, rgrove@cds.org

Associate Executive Director:

Barry Ranallo
312.836.7314, branallo@cds.org

Director of Communications:

Keri Kramer
312.836.7330, kkramer@cds.org

Director of Exhibit Services:

Lisa Girardi
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Director of Member Services:

Joanne Girardi
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Director of Publications:

William Conkis
312.836.7325, wconkis@cds.org

Director of Scientific Programs:

Aloysius Kleszynski, DDS
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Manager, Financial and

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Mohammed Adil
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President's Perspective by H. Todd Cubbon, DDS

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'Groupness'

In my installation speech a year ago, I said that change is a constant we must recognize and work with and around. Your CDS Board changes four of its 14 members every year. Is this a good or bad system? The lack of continuity of a long-term unified voice can, at times, equally stall change and force a greater dependence on staff for decision making instead of decision assisting. This is an organizational weakness, in my eyes. However, a board without change can lead to an "if it ain't broke don't fix it" mentality, the opposite type of weakness that can be fatal to the organization.

One need look no further than the words of Ralph Burger who headed The Great Atlantic and Pacific Tea Company (A&P) from the 1930s until after World War II. A&P grew to become one of the largest companies in the world on his philosophy, "You can't argue with 100 years of success." What Burger failed to understand was the changed economy and attitude of the American consumer after the war. A&P, from the 1960s to the 1980s declined to virtual nonexistence. Constant,

stable leadership doomed the company.¹ Oxford University psychologist, Henri Tajfel, called this "groupness." It is the tendency of animals (yes, humans) to form "in groups," which, when encountering individuals from outside the group, default to hostility toward the outsiders. NASA fell into this trap. After the two Shuttle disasters, the official report read, "External criticism and doubt reinforced

the will to 'impose the party line vision on the environment, not to reconsider it.' This in turn led to 'flawed decision making, self deception, introversion and diminished curiosity about the world outside the Perfect Place (NASA).'²

With the CDS Board's constant turnover, our potential weakness may be our strength. It may be, at least partially, responsible for CDS's and our Midwinter Meeting's phenomenal success. Our system helps defuse groupness.

Our editor, Walter Lamacki, in his October editorial, questioned aspects of the three party Coalition that CDS utilizes to select its leadership. Has the Coalition run its course? Is it a dinosaur? I don't think so. The Coalition is similar to the familiar "primary" process used in American politics, except we have three equal parties (groups). Each year one of the groups (Independent Dental Organization, Members Group, Progressive

Club), in a three-year rotation, votes for a candidate for the general election. This candidate has to be confirmed for candidacy by the other two groups, sort of like the Electoral College—a bit of a stretch. Having received the endorsement of all three groups, this candidate is voted on by the general membership at the November CDS Regional Meeting.

Is there a need for change? Yes, we need to change the percentage of the membership that participates in the "groups." Increasing numbers will strengthen CDS. Let me stress that all the groups are open and welcome new members, you only need to sign up. And "no," I don't advocate elimination of the Coalition process. It provides three steady streams of the volunteers required to meet the manpower demands of our Midwinter Meeting and to have it remain the global leader in educational dental meetings that it is. As with the CDS Board this also helps to ward off "groupness."

As my term as your president ends, I want to thank you for giving Pat and me the extraordinary opportunity to represent the Chicago Dental Society. A year ago I outlined several goals for 2008. First was "not to run CDS's ship onto a shoal." I think, and I hope you agree, that CDS's ship is afloat and upright. Another was to make the MWM more user friendly for our changing demographics. 2009 will see the institution of a child day care program at the MWM. I recommended that we obtain outside professional evaluation to assist in positioning CDS for the future. This analysis is underway. I also promised to follow the advice of Bill Parcells and to, "Don't let good enough be good enough." The 2008 Midwinter Meeting set an all-time attendance record and was, indisputably, the best-attended dental meeting in North America this year. This was accomplished not by me, but with the leadership of General Chair Rich Holba and Program Chair Phil Fijal, CDS's incredibly dedicated staff, the tireless work of your Board of Directors and the member volunteers that the Coalition provides. Thank you, thank you, thank you.

Finally, I am happy to report that I've . . . GONE FISHING. ■

Fast facts

- Sox: 3, 4
- Cubs: 100, 101

References

1. *Good to Great*, Jim Collins, Harper Collins, 2002
2. "Mob Mentality," National Geographic Adventure, October 2008



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Final curtain comes down on Alliance

In a bittersweet moment, ACDS writes the final line to its history of service

by Joanna Brown

Johanna Manasse describes herself as a doer and a joiner. So it only made sense that when she married Robert Manasse—a man who has long been involved in organized dentistry—she found herself studying up on oral health and patient education.

But it was at the urging of Pat Cubbon—whose husband Todd is another veteran of organized dentistry—that Mrs. Manasse joined the Alliance of the Chicago Dental Society (ACDS) in 2001. The group of dental spouses was dedicated to promoting oral health and well being through dental education, scholarships for dental and dental hygiene students, and legislative support for dental political action groups.

“I’m of the belief that when you are blessed with talent and intelligence and the wherewithal to make a difference, you are joyfully obligated to share that



CDS President H. Todd Cubbon reminisces with ACDS members at the farewell luncheon. He is pictured with his wife, Pat, and ACDS President Johanna Manasse.

All photos © Mary Hanlon 2008

blessing and pass it on,” Mrs. Manasse explained. “That’s what I do with the Alliance, I pass on the blessings Robert and I have received as members of the greater dental family in the best way I know how.”

She started by attending meetings, and took the office of historian in 2003 as a way to learn more about the organization. She attended state and national conferences, sought grants for social service projects, and called legislators when political issues stirred her soul.

“The more involved I became, the more educated I was about the legislative impact I could have to ensure my spouse’s chosen profession,” she said. “I’m confident enough to call my legislators about issues that concern me.”

Mrs. Manasse rose to the presidency in 2007, and took on the unusual task of leading ACDS members in a self-evaluation. Membership was shrinking, especially in relation to the number of members of the Chicago Dental Society. Alliance members’ needs and wants had changed over the years, as the demands on their time increased exponentially.

Mrs. Manasse challenged members to examine what the organization meant to them, what they had to contribute to the group, how and when they would be able to convene a meeting, and other logistical concerns.

“Rather than expending our energies in perpetuating ‘what we have always done,’ this year we explore our options,” she said in May 2007. “We begin by honoring the charter members and the vision they turned into action. We formulate the questions that must be answered in order to make informed decisions. We make decisions on what is best for the Alliance and its membership. We advocate and educate and engage our fellow members in those decisions, and then we implement.”

And so it was a bittersweet moment Sunday, Sept. 7, when Mrs. Manasse called for a vote to dissolve the Alliance.

Moved by Mary Higgins, ACDS president 2004-05, seconded by Norine Bertagni, president 2002-03, and passed, “In accordance with its Constitution and Bylaws, be it resolved that: the dissolution of the Alliance of the Chicago Dental Society will be effective Dec. 31,



TOP: Nancy Kort
LEFT: Gracia Battistoni and Norine Bertagni
ABOVE: Sherie Shapiro and Shirley Gerding
BOTTOM: (L-R) Dorothy Kopperud, Eunice Warda, Eleanor Bonk, Dorothy Unger, Charlotte Sisson, Florence Gasior and Joan Ashby



Excerpts from the President's Report ~ Presented by ACDS President Johanna Manasse

Sept. 7, 2008

When I began this journey 16 months ago I still had high hopes and a fierce determination to give it one last shot—without ever really processing then that it would indeed be the last shot. I challenged each one of the members to Just Do It, the Nike slogan of being victorious.

As the year progressed, there were moments when indeed we just did it and moments when we didn't. But in putting together a retrospective of this year, I realized something wonderful. Despite this being our last year, we really did it, and we did it stupendously.

Here are some highlights:

We delivered 1,500 oral care kits for Senior Smiles in nursing homes throughout the greater Chicagoland area—and if we'd had 50,000 kits we could have delivered them, too.

We were awarded another Senior Smiles grant for this year, another 100 kits, to be distributed in collaboration with the DuPage Community Clinic.

We grew adept at e-mailing our members to keep them up-to-the-minute with important information, especially on the legislative front. As a result, more of us are involved in Dent-IL-Pac and AdPac. Frankly, some of us inform our dental spouses what's happening and which legislator to call to support a particular bill.

At the Holiday Party, we raised \$1,100 for our chosen charity, Restoration Ministries.

In January, after distributing thousands of flyers, we held our Dental Health Fair both to recruit more members and to complete our Keep Smiling Project. First started by Joan Ashby and Sherie Shapiro, that project has truly taken off. We had a team of 40 Alliance members and a Girl Scout troop filling bags, assembly-line fashion, with toothbrushes, toothpaste, floss, rinse, toys, crayons, coloring pages, socks, Beanie Babies, lip gloss, pens, nail polish—you name it we had it. We stuffed over 1,200 goody bags, which were distributed in February to emergency family crisis shelters.

We again awarded scholarships to a UIC dental student and four dental hygiene students.

Yet underneath all our activities there was a conversation that would not cease. Fewer and Fewer members came to meetings or volunteered to participate in a task. Even fewer were willing to accept a leadership position. We even had dropouts. We lost members. The conversation grew stronger, until it could not be silenced anymore.

On March 31, 2008, the ACDS Board met, per conference call, because trying to get everyone in one place at the same time has been a major challenge for several years already. And we reluctantly came to the conclusion that the time had come to close the ACDS doors and concentrate our Alliance activities on a statewide level.

I know we are still worthwhile. We still make a difference. We will still advocate for our husbands and wives in their pursuit of excellence in dentistry. We will still call (actually, we e-mail) our legislators to express our views and register our voting clout. We will still, when and where we can, bring educational materials to schools and childcare programs to encourage lifelong habits of brushing and flossing and rinsing. We will still pull out our checkbooks to make contributions and provide scholarships and give to community clinics.

We will still take care of the office payroll and the holiday staff gifts and we will listen when our partner recounts a particularly harrowing day in the clinic. We will still read the professional journals and the monthly ADA updates and the CDS Review. We know how to respond to our neighbors' comments about amalgams and fluoridation and the pros and cons of sedation. We have learned the intricacies of dental insurance claim forms and how to give gentle responses to the public perception that all dentists are rich.

We will still pay our Alliance dues to the state and national Alliance and participate in those activities near and dear to our individual hearts. We are not quitters. We do see the world more expansively and acknowledge our changing roles in that world. We are agents of change.

Our world is much bigger now than it was 40 years ago when the Auxiliary came into existence. But our hearts are the same. That will never change.

Dear fellow Alliance members, thank you for touching my heart and being who you are.

2008; Any monies remaining after all expenses are paid are to be designated for Dental Health Education as approved by the ACDS Board of Directors."

Though the vote was far from unanimous, the ayes had it.

"It's bittersweet. No one likes to see one of our oldest and largest local components close," said Krystine Hansen, executive director of the Alliance of the American Dental Association. But, she

explained, the large geographic area that ACDS covers, combined with the competing demands on members' time, make it difficult for large groups of people to get together. "The life cycle of the organization is inevitable."

Once the difficult vote was decided, members of the Alliance continued their celebration of nearly four decades of activities related to the promotion of oral health in their communities and the

enduring friendships that grew out of their work.

"I think we've made a remarkable bit of history, and I think we'll go down in history. People will always remember what we did," said past president (1974-75) Dorothy Unger.

Members of the Alliance recalled many years of service, with projects centered on dental health education, legislative action and community service.

Dental spouses joined and chose to lead the organization over the years because of their passion for these varied causes.

Many agreed that a long running puppet show was the Alliance's most successful project. The story of Good King Sweettooth was written and presented by ACDS members in schools throughout the Chicago area to teach children about the dangers of eating too many sweets and not taking care of their teeth. Host schools received a book about oral health for their libraries and handouts for children to learn more about their teeth and gums.

"Those kids were so mesmerized by the story that when they would see us pack the puppets back into the suitcase they would worry that we were hurting them," recalled Florence Gaisor, a charter member of the Alliance and one of the infamous "Golden Girls." Mrs. Gaisor, along with Charlotte Sisson and the late Bernice Kolodzieczyk, traveled the country selling dental-themed items to raise money for scholarships and other oral health education activities.

"It was the camaraderie. We had so much fun," Mrs. Gaisor said of her participation in Alliance activities. She and her friends anticipate monthly lunch dates to keep their relationships strong after the Alliance disbands.

Nancy Kort, who served as president of ACDS in 1987-88, vividly remembers why she joined the Alliance many years ago.

"Gwen Muller sat next to me at the first meeting I attended and invited me to join," she said. "I enjoyed the meetings and the projects we took on and we had a good time. It made me feel welcome and everyone was kind."

Karen Mantoan has only been active with the Alliance for a few years, but said she will miss the friendships she has made during that time. She currently leads ACDS' Public Relations Committee.

"I joined because I was so impressed with the scholarships the Alliance offered and the money that was raised. All of the presidents have worked so hard," she said. "But I will miss the friendships that develop. I feel like I learned a lot about dentistry from this group."

Gracia Battistoni, who served as president in 1982-83, joined the Alliance



TOP: The final gathering past-presidents of the Alliance of the Chicago Dental Society
LEFT: Alfred Kosel and his wife, State Rep. Renée Kosel
RIGHT: Linda Manning and Eunice Warda

because she believed in the mission: to augment the dentists' efforts to provide dental education to the public. She said that performing with the puppet show took her to neighborhoods she would never have ventured into on her own, but the experience of working with the young audiences brought her tremendous satisfaction.

Joan Ashby, ACDS president in 1999-2000, echoed the importance of the Alliance's mission. She has always found the dental education presentations she made most gratifying, and which she will continue to do even after the Alliance ceases. Her most recent educational effort in a shelter for battered women was personally fulfilling.

"Those women needed extra knowledge, and they were very appreciative of learning about how to care for their children better," she said.

Sherie Shapiro, who served as presi-

dent in 1996-97 and received the Kathryn Dundon Award at the Last Luncheon, said the event brought back a flood of memories. But she was especially proud of how the group had rallied to communicate with state legislators over the years.

Linda Manning found her interaction with young dental spouses most enjoyable.

"They are the future, and they will make the most impact," said the 2003-04 president. "But their lives get very busy with dual careers and children. They are all so involved in so many things."

While that is certainly the case, Ms. Hansen encouraged Alliance members to remain active with their state and national organizations.

"I'm hoping this is not the end," she said. "At some point, a hearty group of people may decide to get together and do something again." ■

A family affair

This ISDS presidential installation was one for the history books

by Joanna Brown

Several Chicago Dental Society members were honored at the Illinois State Dental Society's 144th Annual Session in St. Louis Sept. 11-14. Among them, Dr. Joseph Unger was sworn in as president.

But there was also work to be done, as delegates from throughout Illinois voted on several measures; actions taken by the delegates included approval of a \$20 increase in annual dues for ISDS members, bringing the total to \$330 for 2009.

Before considering the increase, delegates approved the 2009 budget with an estimated deficit of \$220,680. The dues increase will close the budget gap by \$97,750, reducing the deficit to \$123,150.

ISDS officials hope that unanticipated revenues and responsible spending will close the gap further.

"Budgeted deficits and actual year end deficits are often entirely

different and difficult to accurately predict," said CDS President H. Todd Cubbon, also an ISDS delegate. "The information provided did seem to justify a dues increase, in that there

would have likely been an actual 2009 year end deficit without the increase, and the House agreed. It is my hope that, in these tough economic times, this increase will not adversely affect membership."

In addition, delegates voted to make the Speaker of the House a delegate to the American Dental Association, ex-officio, as are the president, president-elect,

vice president and secretary of ISDS.

Once the business was behind them, delegates celebrated the accomplishments of outgoing ISDS President Keith Dickey, as well as the inauguration of Dr. Unger.

Dr. Unger is a 1985 graduate of the Loyola University College of Dental Surgery. He served as Englewood Branch president in 1995, and Program Chair of the 2001 Midwinter Meeting.

Dr. Unger chose "Our Dental Family" as the theme for his presidential year, alluding to both the tradition of dentistry in his family and also the connection among all dental health professionals in Illinois.

Dr. Unger's father, Robert, and father-in-law, the late C.L. Friend Jr., served as presidents of ISDS in 1973 and 1986, respectively. Dr. Unger's inauguration in September marked the first time in 100 years that a father and

We are a fortunate group of people, and we as healthcare professionals have a responsibility to report suspected case of abuse and/or neglect. That is part of the deal we have for the privilege of being granted a license to practice in Illinois.

son have both been president of ISDS. Prior to that, G.V. (1871) and Arthur Black (1909) both served as president. Past presidents G.W. Dittmar (1920) and Peter Roberson (1999), his grandson, round out the list of first families.

"All of us in the Illinois State Dental Society are a family," Dr. Unger said in his inaugural address. "We are a very diverse family composed of dental tech-

nicians, dental hygienists, dentists, dental students and dental hygiene students. We are some 7,600 strong and we have common goals as all families do and ours are to 'encourage the improvement of the health of the public, to promote the art and science of dentistry and to represent the interest of the members of the profession and the public which we serve.'"

Dr. Unger urged all of his colleagues to recommit to the PANDA program—Prevent Abuse and Neglect through Dental Awareness. He asked members to care for the children, adults and senior citizens who need them most, both in the dental office and in their communities.

ISDS became part of the PANDA coalition in 1995, and members worked to make sure dental offices statewide received information on recognizing and reporting abuse. Reports by dentists increased for the period of 1996-2006.

"We are a fortunate group of people, and we as healthcare professionals have a responsibility to report suspected case of abuse and/or neglect," Dr.

Unger said. "That is part of the deal we have for the privilege of being granted a license to practice in Illinois."

Thirteen ISDS members statewide have been trained as PANDA spokespeople and will be speaking at branch and component society meetings this year. To schedule a PANDA trainer, contact ISDS at 800.475.4737.

Also taking office at the Annual Ses-

sion were CDS members Michael Durbin, of Des Plaines, and Denise Hale, of Palos Hills, who were installed as ISDS trustees. Robert Bitter, of Glenview, was elected secretary. Paul Kattner, of Waukegan, was installed as speaker of the House.

CDS member Mary Hayes declared her candidacy for ISDS treasurer. Dr. Hayes has served CDS in several capacities, most recently as a member of the Communications Committee.

Dr. Hayes will face at least three other candidates in the 2009 race. Christopher Larsen, of Moline, Tim Schwartz, of Pekin, and Brian Soltys, of Rockford, also declared their candidacies at the Annual Session.

Outgoing ISDS President Dickey and past president Joseph Hagenbruch announced plans to run for ADA trustee. A new ADA trustee will be elected in 2009 to succeed Dennis Manning when his term ends at the conclusion of the 2010 ADA Annual Session. ■

CDS Editor Walter F. Lamacki contributed to this report.

Dr. Cascio honored with Distinguished Member Award

Lifetime member of the Chicago Dental Society and past president of the Northwest Side Branch, Sam Cascio was honored with the Distinguished Member Award at the Illinois State Dental Society's Annual Session in September.

The Distinguished Member Award recognizes significant civic, cultural, religious and other worthy humanitarian service to mankind and the profession.

A semi-retired dentist whose career has spanned 56 years, Dr. Cascio has devoted his free time to the causes he holds most dear.

Dr. Cascio served as general chair of the capital fund drive and on the Board of Trustees for his alma mater, St. Mary's University in Winona, MN. The school honored him with the LaSalle Award.

Dr. Cascio was also president of the Loyola Dental Alumni Association. When the school closed, he established a scholarship fund at the University of Illinois at Chicago (UIC) College of Dentistry.

Dr. Cascio also served in leadership positions for numerous dental organizations, but turned his attention to ophthalmology when his late wife developed diabetic retinopathy and sought treatment at the UIC Eye Center. He has served on the Eye Fund Board since 1989.



Sam Cascio

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- Scott McClain, DDS
Florissant, MO



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8th District plays significant role in dues, budget debate

Fill in the blank. It's the economy

by Will Conkis

The 149th House of Delegates filled in that blank and did more in American Dental Association's Annual Session in San Antonio in October, against the backdrop of a Presidential election year, this fall's erratic stock market, the credit crisis, a housing bubble burst and public concern about a worsening economy, which may be sinking into a deep recession.

Add to the mixture a record number of home foreclosures and the growing federal budget deficit and higher personal debt for Americans and it's pretty obvious why the delegates made short work of a proposal to increase ADA spending in 2009 and paying for it with a dues increase.

In a 50.5 Yes to 49.5 No vote Oct. 20 in the Second Session of the House, the Preliminary Budget was sent back to the Board of Trustees to reduce spending and avoid a proposed dues increase of \$14, from \$498 to \$512 per year for membership in the ADA.

In the end at the final session the following day and with the House clearly against the proposed budget, the Board reduced the budget by \$1.9 million through cuts in the operating budget, which killed the need for a dues increase.

Long-time House observers said it's been at least 15 years since a budget was sent back to the Board to be trimmed. Among the many District Delegations leading the effort to reject the proposed budget was the 8th District. H. Todd Cubbon, Chicago Dental Society president, made the motion to send the bud-



TOP: Associate Member Joseph Hagenbruch asks a question during a reference committee meeting. **BOTTOM:** The House welcomes ADA President-elect Ronald Tankersley of Virginia.

get back to the Board.

"I think the House made a giant leap toward regaining its rightful control of the ADA. Those interested in the budget were in contact for most of 2008 and came to the House well informed and with a plan of action that we felt reflected the will of the membership and were successful in gaining majority support in the House," Dr. Cubbon said, commenting on the 149th House.

The 2.8 percent dues increase was being proposed for dues stabilization and to help fund a proposed budget of \$117,427,200 in expenses and estimated revenue of \$115,927,850—leaving a shortfall of \$1,499,350. Edward Leone Jr., ADA treasurer, commenting on the budget in the First House Session Oct. 17, said the dues increase was \$1 less than the rate of inflation. The proposed budget expenditures were 2 percent

higher than in 2008. Membership dues represent 47.3 percent of the revenue budget, according to the ADA.

Budget information supplied to delegates warned that reserves, down to a 35 percent level because of market fluctuation, could not be used to fund the increased spending and cover the deficit, a tactic used in previous years when dues increases were rejected by the House.

The opposition to the proposed budget and the dues increase surfaced after the First House Session at the Reference Committee on Budget, Business and Administrative Matters hearing on Oct. 18.

As testimony opened on Resolution 14, the budget resolution, and Resolution 15, the dues resolution, it quickly became apparent that a significant number of delegates were not inclined to just accept the budget and dues as presented by the Board.



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Drs. Cubbon and Ron Testa, past CDS president, both of who took the point for the 8th District's efforts against the proposed budget and dues increase, were among the overwhelming number of delegates to urge the Budget Reference Committee to recommend sending the budget back to the Board for revamping.

More than one delegate, including Drs. Cubbon and Testa, said it was inappropriate to increase spending and raise dues, what with dentists and their patients facing a worsening economy. Many of those same delegates described holding the line on dues and spending as symbolic, showing ADA will "tighten its belt just as the rank and file members must do in hard economic times."

While urging the committee to oppose the dues increase, dentists from California reported 20-40 percent drops in their business.

Mark Feldman, outgoing ADA president and a past treasurer for the organization, told the committee the budget was responsible and included valuable programs that members need. He added that the dues increase was necessary to retain the programs and maintain "dues stabilization," a philosophy of using predictable dues increases to avoid needing steeper catch-up raises.

While outnumbered by opponents of the proposed budget during the hearing, Dr. Feldman and other delegates supporting it and a dues hike apparently persuaded the committee, which recommended approval of the budget and the dues increase to the House.

"The Reference Committee deliberated the budget at length. The committee believes that the Board of Trustees presented a fiscally responsible budget with limited spending increases that provides great value to membership," the committee stated in its report to the House.

In previous years with a favorable committee recommendation and the active support of the trustees, the proposed budget and the dues increase would have been carried in the House.

But this is no ordinary year.

"The Board had less influence on the House this year. This is largely due to the history of heavy handed treatment from the dais microphone," Dr. Cubbon said. ■

8th District resolution sets benchmark for ADA dues

Resolutions presented by the 8th District in the 149th House of Delegates enjoyed success at the American Dental Association's Annual Session in San Antonio.

Among the success stories was Resolution 17RC, adopted in the 2nd Session of the House Oct. 20 by an overwhelming majority. The resolution established a benchmark for dues stabilization by tying increases to the prior three-year average of the Consumer Price Index.

The resolution directs the Board of Trustees to develop budgets and manage the ADA's finances and reserves in accordance with the long-term financial strategy of dues stabilization, which is designed to avoid steep raises in dues through predictable increases at or below inflation.

The strategy has never been a green light for automatic inflationary dues increases; adding the index provides the Board a standard for determining a proposed dues increase. The House is required to establish dues for the coming year at the final session of the legislative body by a two-thirds vote of the delegates voting.

The other successful 8th District initiative was Resolution 44B. It calls for the ADA to identify the various impediments at federal and state levels that make it difficult for facilities to bill for services provided by dentists who volunteer their services in public clinics and similar facilities, and then work to make necessary legislative or regulatory adjustments to remove the impediments.

Other ADA House actions

Resolution 37RC

Called on the ADA Commission on Dental Accreditation to accept and implement the Report of the Task Force on CODA and report back to the House in 2209 detailing progress on the implementation of the recommendations of the Task Force on the accreditation process. **House action:** approved

Resolution 39RCS-1

Supports a pilot program for Community Dental Health Coordinators under supervision of dentists and authorizes up to \$5 million in funding, although that funding is expected to come from outside sources and not the ADA. **House action:** approved

Resolution 51RC

Urges ADA to take all necessary steps to lobby Congress and Department of Agriculture to institute a ban on the use of food stamps to purchase soda pop and other sugar based beverages, which derive more than 51 percent of their calories from sugar or natural sweeteners. **House action:** approved

Resolution 69B

Directs the Council on Access, Prevention and Interprofessional Relations to assess ADA programs, projects and activities specific to access to care and similar activities conducted outside of the ADA and develop a draft access Strategic to be presented to the 2009 House. **House action:** approved

Resolution 70RCS-1

Urged the Joint Commission on National Dental Examinations to modify or replace the current examination to make it secure and to validate its use for quantitative scoring or before Nov. 1, 2011. **House action:** approved

Resolution 80

Allows a member to access Survey Center results on the ADA web site at no charge to members. **House action:** approved

A Spooky Zoo spectacle



The rain held off Oct. 25, giving way to another Spooky Zoo Spectacular at the Lincoln Park Zoo. The zoo, which holds the event for Chicago children to have a safe place to trick-or-treat, hosted nearly 35,000 people that afternoon.

The Lincoln Park Zoo took a more healthy twist on treats and education this year than in the past. Amongst the fall-colored trees, CDS and Crest Oral-B teamed up for their 12th year to provide oral care products and health tips to zoo guests.

Bundled under their winter coats, trick-or-treaters dressed as cowgirls, animals and superheroes and braved the cold to learn healthy habits and pick up a few Halloween treats along the way.

Students from the University of Illinois at Chicago College of Dentistry and the Kennedy-King College dental hygiene program volunteered to distribute toothbrushes and toothpaste. ■

—Rachel Azark



Photography by Andrew Campbell

Eight dental New Year's resolutions

by Rachel Azark

While most of your New Year's resolutions probably consist of getting more exercise and kicking a bad habit, maintaining a healthy smile should be at the top of your list. Below are eight ways to kick-start a new or improved oral health routine.

1. Know your oral health needs.

Maintaining knowledge of the medicines you take, the foods you eat most frequently, and your daily habits are all important to your oral health. Changes in your overall health can affect your oral health, so make sure to notify your dentist of any differences from your last visit.

2. Commit to a daily routine.

After considering what your health habits are, talk to your dentist about an effective routine to do every day to take care of your teeth.

3. Use products with fluoride.

Fluoride strengthens children's teeth, and in adults it helps prevent tooth decay. Fluoride can be found in many toothpastes and mouthwashes, so read the labels.

4. Brush and floss. You should brush your teeth at least twice a day and floss at least once a day. Not brushing and flossing can lead to plaque buildup on teeth, which can lead to gum disease and cavities.



5. Limit sugary snacks.

Try to limit your intake of sugary snacks to limit the exposure your teeth get from the acid that breaks down the enamel surface of the tooth. If you do eat something sugary, make sure to brush your teeth or chew sugarless gum afterward.

6. Quit using tobacco in any form. Using tobacco products stains your teeth and can cause bad breath, not to mention the longer-term diseases that can occur like oral cancer, gingivitis, periodontitis and tooth decay.

7. Examine your mouth weekly.

Even if you visit your dentist twice a year, it is important to look at your own mouth weekly to spot changes. Look for swollen gums, chipped teeth, discolored teeth and sores or lesions on your gums, cheeks and tongue. This is especially important to do if you use tobacco products.

8. Visit your dentist regularly.

It is recommended you see your dentist at least two times a year; however, some people with a history of cavities or gum disease, smokers and people with suppressed immune systems are more likely to have dental problems. Discuss with your dentist how often you should visit the office. ■

Changes in your overall health can affect your oral health, so make sure to notify your dentist of any differences from your last visit.



In Other Words by Mary M. Byers, CAE

Read Mary Byers' online column, The Front Desk, at www.cds.org.

Let the numbers talk

Averages. For more than 25 years, Mark Petersen, a partner in a large Moline accounting firm, has been using them to enable his dentist clients to become above average in their individual practices. Using income and expense data submitted by nine dental clients, Mr. Petersen prepares average receipt and expense information for distribution to those participating. He also ranks each dentist in terms of how they compare in four general categories, providing practical and relevant numerical data designed to help contributors evaluate their practice in relation to local colleagues.

And help it does. One participating dentist, who has been a part of the co-op since its inception, uses the information annually to evaluate his practice and if he needs to refine his practice. In particular, he watches the line items for overhead and salaries most closely. Though his goal for overhead is predictable (keeping it as low as possible) he uses the salary data in an unexpected way. With salaries averaging 25-30 percent of net patient receipts, he aims to insure his salary line is higher than average in order to keep his staff happy and from moving to another practice. The strategy seems to work; some staff members have been with the practice for more than 20 years. The stability has contributed to the overall health of the practice and its number one ranking in gross income per hours of production for many years.

Mr. Petersen's report provides specific data in four general expense areas: compensation and benefits; general operations (supplies, lab fees, insurance, and equipment rental and repairs); occupancy (rent, depreciation, interest); and administration (phone, dues and subscriptions, promotion, travel, auto expense). Each general expense area is broken into subcategories

One of the keys to making a co-op like this work is to ensure that the practices represented in the date survey are comparable.

(indicated in parentheses), totaled and shown as a percentage of net patient receipts. By comparing their own financial data to the averages provided by Mr. Petersen, participating dentists can quickly see where their own numbers are out of line and move to do something about it.

In addition to individual line items, the report also includes the average hours of production for all nine practices enabling Mr. Peterson to easily determine the average gross income per hours of production, average



expenses per hour of production and average net income per hour of production. These bottom line figures provide additional benchmarking data for participating dentists.

Mr. Petersen notes that one of the keys to making a co-op like this work is to ensure that the practices represented in the date survey are comparable. All are general dentistry practices and up until recently, all were solo practitioners. The addition of associates to several practices is beginning to change the dynamics of the collective and Mr. Petersen is considering how to keep gross receipts from these practices from skewing the overall averages.

Mr. Petersen's original efforts for the group were captured manually on ledger sheets. Now, with the advent of spreadsheets and computing technology, the task takes less time and simply requires plugging in current figures each year. The ease of preparing the data belies its usefulness. What one dentist sees as simply an average number, another may see as an indicator that his or her internal practices need to change. For others, the annual comparison leads to clarifying practice management goals. One practitioner confided that he aims to "be the most productive in the fewest number of hours." Regardless of how the figures are used, there's no doubt they are useful.

How could you benefit from a similar set of numbers developed for your local area? Think about it. Then, ask your accountant if she has enough dentist clients to consider starting something similar. Numbers do talk. But you have to have access to them to be able to listen. ■

The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society.



It's the Law by Petra von Heimburg, DDS, JD

Contact Dr. von Heimburg at 847.382.2832 or ceprof@aol.com, or visit www.petravonheimburgddsjd.com.

The office lease: A practice asset often overlooked

Most dentists, whether they start a practice or buy an existing one, have to contend with a landlord and thus a lease. The focus, when a decision is made to open a dental office, is squarely on geographic location, equipment cost, staffing, future revenue and other dental related issues. Too often the lease becomes an aside and gets signed without close scrutiny.

Let us assume you have done your market research and have decided that space in a particular office building or shopping center would be perfect to attract the patients you desire. You've spoken to the landlord or leasing agent of the building or shopping center, and he offers you a lease for the space that you intend to occupy over a significant number of years and to equip with the latest technology to help you develop a financially rewarding practice. The money you are investing either by establishing a practice or through the purchase of an existing practice is a significant investment.

The immediate question that arises is whether you should retain an attorney to review the lease, advise you on its implications for your future business and negotiate changes. Well, should an attorney come to you when he or she needs a crown?

There are valid reasons why you should invest in a legal review of your lease and pay close attention to what you are about to sign:

- Monthly rent payments are a sizable overhead expense in any office—it behooves you to reign in unexpected and future costs as much as possible;
- When it comes time to sell your practice, an unfavorable lease depresses the value of the practice; a favorable one increases the value. Any smart buyer will take the lease terms into account when making an offer to purchase your practice;
- The lease terms are a reflection of the landlord's attitude toward his tenants, his building and his way of doing business—the lease terms presented often tell you in no uncertain terms if the landlord you are contemplating doing business with over a long period of time is reasonable and takes care of his tenants and his building.

Monthly rent payments

Even though you have negotiated monthly rent payments, you need to look very closely at the additional lease costs for which you will be responsible. If possible, they should be capped at fixed yearly percentage increases. Without caps—or at least the demand that the landlord adhere to reasonable upkeep fees and your right to inspect the landlord's books to ensure their reasonableness—you are exposed to the whim of the landlord. If you, as

the tenant, are obligated to pay all overhead costs such as maintenance fees, janitorial services, etc. without there being any controls in place, the landlord has no incentive to reign them in.

Sale of the practice

At one point or another you will have to market your practice. You might arrive at this decision in a reasoned manner or circumstances might force you into the decision—but it will happen. You should ensure that the lease you sign is not only assignable but reasonable. Normally, the landlord will insist on a clause ensuring that he has a say in who the lease will be assigned to, but that his consent to such an assignment cannot be unreasonably withheld. This stipulation makes sense since the landlord wants to ensure that the new assignee has the financial wherewithal to pay the rent and meet other lease obligations.

However, assignability of the lease will not be a positive for the sale of your practice unless the potential buyer is satisfied with its terms.

Landlord attitude

We all want to be able to work with people. A lease that gives the landlord all the rights (leaving you none) or states other unreasonable terms is indicative of a less than amicable future landlord/tenant relationship. Such a situation does not bode well for your enjoyment of your office, nor for attracting a future buyer for the office. Such a lease needs to be reevaluated.

Conclusion

A lease is an intricate part of the valuation of your practice. Because of the long term lease arrangements which are typical for dental practice set ups, the cost of equipping a dental practice and the difficulty in moving a dental practice, you should carefully evaluate a proposed lease, get legal advice and negotiate the terms diligently.

Your lease should be an asset that enhances the value of your practice, not a detriment. I have seen anticipated practice sales/purchases fail due to an unacceptable lease and the landlord's unwillingness to negotiate more accommodating terms. ■

Dr. von Heimburg is a practicing dentist and a practicing attorney in the Chicago area. She represents, advises and educates dental professionals, exclusively, in all matters relating to the practice of dentistry.

This article does not constitute legal advice but is for educational purposes only. The views expressed in this column are those of the writer and not necessarily the opinions of the Chicago Dental Society.

Going Local

a look at what's happening in our community

UIC honors Dr. Towns

CDS member Clarence Towns Jr., who practices in Chicago's Chatham community, received the Distinguished Dental Alumnus Award at the recent University of Illinois at Chicago (UIC) College of Dentistry Reunion—the College's highest award.

Dr. Towns is a 1945 DDS graduate of the College. He earned his endodontics certificate from the College in 1965 and his MS in histology from UIC in 1975. As a faculty member from 1979 to 1988, Dr. Towns received a Golden Apple Award for teaching excellence.



Clarence Towns Jr.

UIC Oral Pathology Biopsy Service stresses diagnostics, speedy communication

The University of Illinois at Chicago has a new Oral Pathology Biopsy Service, which offers electronic communication, pick-up service, and diagnostic excellence.

The service, based at the UIC College of Dentistry, diagnoses conditions of the oral cavity, jaws, and surrounding areas by examining biopsy material submitted by clinicians. It serves dentists throughout the region and all the clinics at UIC.

"We save time for the busy clinician by using modern technology to streamline processes," said director Dr. Sara Gordon, Associate Professor of Oral Pathology, Department of Oral Medicine and Diagnostic Sciences.

Within the UIC, clinicians page the service to pick up biopsies directly from the clinic, and biopsy results are posted directly into the patients AxiUm chart.

Outside UIC, a free courier service picks up cases and the dentist can receive the report via fax, e-mail or mail. All data is kept in a specially designed electronic database that can also keep

track of digital radiographs and photos, as well as microscopic photographs of the cases. Dr. Gordon and Dr. Joel Schwartz in OMDS are the diagnosticians for the service.

"The College of Dentistry is a great place for the new service," Dr. Gordon said. "A number of oral conditions are truly unique, particularly odontogenic and salivary gland lesions. There is special expertise that only a clinically experienced dentist trained in oral pathology can bring to oral biopsies. Because this is an academically based service, we are current in advances in the understanding of oral and maxillofacial disease, and share this knowledge with the clinicians."

The new service is also beneficial for students. "We are able to sit down at the microscope with students, residents, and clinicians at the University to personally review interesting specimens, bringing another dimension to the education in oral pathology at UIC," Dr. Gordon said.

A professional pathology billing service bills the services directly to the patient and/or the patient's medical insurance. "Many patients have medical insurance but not dental insurance," noted Dr. Gordon. "We hope that this will help them be reimbursed to a better degree. The billing service knows pathology billing and insurance claims inside out. We also accept Medicare and Medicaid."

For information or to request a free biopsy kit, visit www.uicoralpath.com.



The fact is it's gonna snow

December in Chicago guarantees only one thing: snow. We can expect 38 inches of the stuff this season, according to the National Weather Service, though the *Farmers Almanac* predicts we will see more than that this winter (cross your fingers that it's not the record 89.7 inches the National Weather Service measured in 1978-79).

In the meantime, enjoy these unusual facts from the National Snow and Ice Data Center (www.nsidc.org):

- Each year an average of 105 snow-producing storms affect the continental United States. A typical storm will have a snow-producing lifetime of two to five days and will bring snow to portions of several states.

- In the early 1900s, skiers created their own terminology to describe types of snow, including the terms "fluffy snow," "powder snow," and "sticky snow." Later, the terminology expanded to include descriptive terms such as "champagne powder," "corduroy," and "mashed potatoes."

- Practically every location in the United States has seen snowfall. Even most portions of southern Florida have seen a few snow flurries.

- Snow kills hundreds of people in the United States each year. The primary snow-related deaths are from traffic accidents, overexertion and exposure, but deaths from avalanches have been steadily increasing.

- The greatest snowfall officially reported at the Phoenix, AZ, National Weather Service Office was one inch. That occurred twice. The first time was Jan. 20, 1933. It happened again four years later on the same date.

- In the western U.S., mountain snow pack contributes up to 75 percent of all year-round surface water supplies.

- The commonly used 10-to-one ratio of snowfall to water content is a myth for much of the United States. This ratio varies from as low as 100-to-one to as high as about three-to-one depending on the meteorological conditions associated with the snowfall. ■

Your Health

a discussion on health-related topics

Did you wash your hands?

by Joanna Brown

December 7-13 is National Hand Washing Awareness Week—a practice that is especially important during the holiday party season and the winter cold season.

“Washing your hands is the most important thing you can do to stop the spread of germs and keep from getting sick,” said Sharon Canariato, a registered nurse and director of nursing practice at the Illinois Nurses Association. She offered several strategies for staying healthy this winter.

When should people wash their hands? Ms. Canariato said, “before making or eating food, when you’ve handled animal waste, when you’ve used the restroom, when you’ve handled trash, if you’ve changed a diaper, if you’ve blown your nose, and when you’re tending to any opening in the skin’s surface—even changing an earring.”

Visit www.henrythehand.com for more help to “spread the word, not the germs.”

The U.S. Centers for Disease Control and Prevention lists more information at www.cdc.gov/od/oc/media/pressrel/fs021025.htm.

Washing your hands requires a little effort, but it’s worth it. Ms. Canariato says to wash your hands with soap and clean running water for 20 seconds—about the time it takes to sing “Happy Birthday” twice. If you are in a place where soap and water are not readily available, use an alcohol-based hand sanitizing gel.

As proof of the products’ worth, Ms. Canariato said that an increasing number of hospitals are using them in treatment and exam rooms. Several political candi-



dates were spotted using sanitizing gels—discreetly—during the campaign season.

“Studies have proven that alcohol-based sanitizing gels are effective in decreasing the number of germs present, across different types of bacteria,” Ms. Canariato said. “What many people forget is that you have to keep rubbing it on your hands until your hands are dry.”

The most effective sanitizing solutions are those that contain at least 60 percent alcohol. They are safe to carry with you and safe for use by children as long as they do not digest the solution.

Non-alcohol-based sanitizing gels contain ammonia, which is not effective against the rhinovirus or norovirus, Ms. Canariato said.

Some users complain that alcohol gels dry out their skin. If you haven’t tried a sanitizing gel product lately, give them a second chance. Newer products are more gentle than previous formulas and contain more moisturizers than ever before.

If you’re a current user with dry skin, Ms. Canariato recommended going back to soap and water periodically, or else carrying lotion along with your hand sanitizing gel.

When you’re at a holiday party, make washing your hands—and staying healthy—a priority. There will be an inevitable amount of hand-shaking as you greet your guests or hosts, meet new people and catch up with old friends. Who knows when all those

hands were last washed.

Ms. Canariato offered several strategies for successful party-going:

- Do not touch your face or mouth. In fact, hold your drink away from the mouthpiece (such as by the stem on a wine glass) to ensure your hands stay away from your mouth.

- When you arrive at a party, first greet everyone in the room. Then wash your hands. And then head for the appetizers so that you are not contaminating the food you will enjoy.

- Avoid picking up food with your hands, both at the buffet and while you are eating. If you use a spoon to serve yourself, and then a fork or toothpick to feed yourself, the food you enjoy will remain clean—even after you shake hands to greet your spouse’s coworkers.

- If you are hosting children in your home over a break from school, make hand washing a game before a snack or meal.

“Use every opportunity you have to educate and reeducate,” Ms. Canariato said. “What they’ll do is hold their hands up and say, ‘but look! My hands are clean!’ That’s when you talk about the tiny, tiny microscopic bugs that can make them sick.”

Schools now teach children to sneeze into the inside of their elbows—not their hands—to keep germs at bay. If you can’t get to a tissue in time to catch a sneeze, follow your child’s lead and bury your nose in your arm. ■

Snap Shots

profiles of people in the profession

Florrie and the King

by Rachel Azark

“Once upon a time, many years ago, in a far away kingdom, there lived a very silly king. The people of his kingdom call him ‘King Silly’. He was a really good king. . . did all the kingly things a king should do. . . in a kingly manner, of course. He had a weakness though. . . he loved sweets.”

In the early '70s, Florrie Mathews, the first Dental Health Education chair, was asked by the president of the Alliance of the Chicago Dental Society (previously known as the Auxiliary) to prepare a program for the group to promote dental health in the local schools. She decided that a puppet show for kids would be a great tool to promote dental health. And so she and her husband, Henry Mathews, searched for a local puppeteer, who could develop an oral health education show. They found one based near Dr. Mathews' office.

“[The puppeteer] was very excited because he had never done anything in an educational way,” Mrs. Mathews said.

Mrs. Mathews gave the puppeteer materials from the ADA, and he prepared a puppet show for the ACDS. The show included eight characters ranging from a king with a sweet tooth to a talking toothbrush. The premise of the story was that the king's tooth aches from eating too many sweets so Merlin the wizard makes a dentist appear from another time to teach the King about good oral health and attend to his tooth ache.

In order to learn how to work the puppets, Alliance members had training sessions with the puppeteer. They also had a rehearsal session almost every week in a dentist's office to practice the 30-minute play. After Mrs. Mathews scheduled a few appointments, the Alliance started presenting the show in schools.

Before too long, many local schools had heard about the CDS's puppet show teaching children about dental health.

“Not much was taught [about oral health] in the schools. There was a unit on teeth, but that wasn't very in-depth at all,”



(L-R) Florrie Mathews and Charlotte Sisson with Good King Sweet Tooth.

Mrs. Mathews said. The puppet show was both educational and entertaining, so it was popular with educators and pupils alike. The Alliance received interesting replies from the schools and kids would send in dental-related artwork.

“[The teachers] were very impressed with the puppet show,” she commented. “It gave the message about brushing teeth, and how often you should brush, and all the answers to what children ask.”

Mrs. Mathews was the president of the Alliance for 1975-76. Her predecessor was Dorothy Unger, whose example served Mrs. Mathews well during her presidency, she said.

“[Dorothy] was very forceful and so I learned in order for people to really want to do something like this, it's important to have some very good plans. She seemed to know how to run a meeting and I picked up a few of her skills,” Mrs. Mathews said.

Her main goal while president was to promote dental health in other ways than what they had been doing, something she had already been doing while chairman of Dental Health Education.

“I think I did accomplish that. I felt that I had accomplished that at the end of my year,” Mrs. Mathews stated.

The puppet show was presented in schools for almost 20 years and taught many children the benefits of good oral health before the puppet characters retired. ■

Our History

a look at people who influenced dentistry

Walter Webb Allport

An exceptional man leads an exceptional meeting for an exceptional organization

by Walter F. Lamacki, DDS

In 1859, 26 distinguished American dentists gathered at Niagara Falls, NY, for a conference, which led to the formation of the American Dental Association. The men selected prominent Chicago dentist Walter Webb Allport to chair the historic meeting.

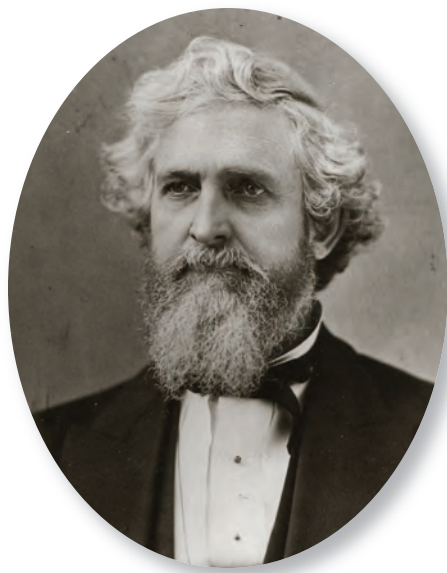
Dr. Allport was born in Lorain, NY, in 1824. His family scratched out a meager living from a small farm, which they lost when Dr. Allport was 14 years old. With two silver dollars in his pocket, he struck out on his own and went to Watertown, NY, where he became an apprentice tailor. His kindly preceptor

told him he had little talent for needle and scissors.

After hearing that comment he was absent a few days, but he returned to the shop and declared, "I am going to learn the dental business."

Dr. Allport arrived in Chicago in 1854 and opened a practice in an office where he shared space with a physician. He rented a barber chair, nailed a board to the wall and began his practice.

He studied medicine for two years in the office of a noted physician and in 1846 he entered the offices of Drs. Dunning and Randolph to study dentistry. In a short time, he became a partner of Dr. Randolph. He bounced across the state, opening offices as one might shed his clothes. Eventually he entered the



New York Dental College, receiving a degree in 1853.

Dr. Allport arrived in Chicago in 1854 and opened a practice in an office where he shared space with a physician. He rented a barber chair, nailed a board to the wall and began his practice. He prospered and moved to a larger and more opulent office, as his practice drew the cream of Chicago society.

Dr. Allport's work with gold foil was recognized nationally, and it was said that he was the first to use the material for the restoration of anterior teeth. Such was his reputation among his colleagues that they believed he received \$200-\$600 per restoration. Examination of his ledgers told a different story; his fees ranged from \$10 to \$60. Dentists from around the city would come to observe his techniques, which included holding his cotton pliers between his

teeth. Where was OSHA when we needed them?

He was an early proponent of preventative dentistry, writing a number of pamphlets that were printed and distributed by this Chicago Dental Society. He received an honorary medical degree from Rush Medical College for his initiative to have physicians educate their patients in the importance of oral health. He taught operative dentistry at Rush and eventually at the Chicago College of Dentistry for a number of years.

Dr. Allport holds the distinction of being the ADA's first president. And in 1886 he was elected president again, the only person to achieve that distinction.

Dr. Allport died in his home on Maple Street in the spring of 1893, while preparing a dental exhibit for the Colombian Exposition. He had organized the World's Colombian Dental Congress, which was held in conjunction with the Colombian Exposition that summer.

ADA to celebrate 150 years

In 2009, the ADA will mark its sesquicentennial. Participants will commemorate, celebrate and communicate the ADA's 150 year commitment to the health of the American public. Read the *ADA News* for special events and activities throughout the year and then come to Hawaii and be part of "a work so nobly begun.*" ■

* J. Foster Flagg, ADA presentation, 1860

Photo courtesy of the American Dental Association

Looking Back

a historical perspective

Oh, those crazy kids

by Joanna Brown

It was two vigilant volunteer teachers—who happened to also be studying dentistry at Northwestern University—who first noticed the severe lack of oral hygiene among their students at Chicago’s Fourth Presbyterian Church School in 1969.

Their concern, transformed into action, “became the legacy of succeeding junior and senior classes in the form of People’s Clinic,” reported the September 1973 issue of the *CDS Review*.

On Saturday mornings from September through June, two dozen children ages 3-15 trekked to the 13th floor of Northwestern’s Ward Building with a parent in one hand and \$1 in the other. The parent was required to sign consent forms; the \$1 illustrated that the care the children would receive was worth something and therefore important—though the fee was frequently waived.

“Neither the most abject poverty nor some dependence on public assistance dictates dental indigence,” Then-Northwestern University Dental School Associate Dean Juliann Bluitt said at the time. “Rather, it’s the product of a sharply limited budget coupled with a sort of innocent ignorance about the dangers of total oral neglect.” Dr. Bluitt served as president of the Chicago Dental Society in 1992-93.

The magazine reported: “People’s Clinic’s big accomplishment. . . is a consciousness of preventative oral hygiene instilled by the friendly visit to the dentist who teaches proper brushing. To make the point stick, children who return for additional care displaying neglected mouths encounter a week’s delay while they reapply the brushing techniques they’ve been taught.”

The dental students who taught these lessons at the People’s Clinic were organized by a board of seven student leaders. Volunteers spent Saturday mornings working in junior-senior pairs to provide radiographic exams, fluoride treatments and prophylaxis on a patient’s first visit. Subsequent visits could be



scheduled for more extensive care.

Dr. Bluitt explained that student volunteers found a rich clinical experience, personal satisfaction and “a dimension of unique independence and opportunities to reach, motivate and educate people. We can evaluate our own effectiveness and see our successes and failures realistically.”

Chicago area dentists continue to give their time and talents to caring for Chicago’s youngest patients, especially during February, National Children’s Dental Health Month. The month-long celebration is the most popular community program run by the Chicago Dental Society, with hundreds of dentists and schools signing up each year to provide dental education, treatment and supplies to children. A centerpiece of the month is Give Kids a Smile Day, when dentists band together to care for children most at risk for dental disease. ■

Branch News

news from the home front

Englewood

Thomas Remijas, DDS

Congratulations to **Joseph Unger**, who was installed as Illinois State Dental Society (ISDS) president at the Annual Session in September. Not since G.V. Black (1871) was followed by his son Arthur (1909) has ISDS had a father-son duo. Dorothy and **Robert Unger** (1973) are very proud of Joe's accomplishments.

Brad Wright participated in the 2008 Chicago Accenture Triathlon. It was Brad's first triathlon and his training paid off, with a finish of 17th of the 62 competitors in his class. Brad's daughter Leslie also participated, finishing 10th of 79 in her class as a prelude to beginning law school at the University of Chicago in September.

Jim McCormick and **Carlos Diaz-Albertini** have welcomed Lora Chow into their endodontic practice. Lora received her DMD from the Tufts University School of Dental Medicine in 2006 and went on to do a post-graduate endodontics program at the University of Illinois at Chicago College of Dentistry (UIC). Jim and Carlos also announced the opening of their new Frankfort office.

Rick Schuberth is happy to announce that his daughter Jennifer has completed the dental hygiene program at Kennedy-King College. Anyone looking for a hygienist, call Rick.

Warren Fatland and **Jerry Hewitt** are happy to welcome Amber Wickstrom to their practice. Amber is a 2008 graduate

Branch Correspondents

ENGLEWOOD

Thomas Remijas

9761 Southwest Hwy., Oak Lawn 60453;
708.422.8222, tpzl@hotmail.com

KENWOOD/HYDE PARK

Sherree Thompson

9127 S. Western Ave., Chicago 60620;
773.238.9777, sthompsondds@sbcglobal.net

NORTH SIDE

David Behm

5600 N. Sheridan Rd., Suite 15, Chicago 60660;
773.561.7729, westiebrothers@comcast.net

NORTH SUBURBAN

Yendis Gibson-King

315 Woodlawn Ave., Glencoe 60022;
847.568.1337, gibsonyl@sbcglobal.net

NORTHWEST SIDE

Spencer Bloom

5530 W. Montrose Ave., Chicago 60641;
773.777.3309, wecateretocowards@sbcglobal.net

NORTHWEST SUBURBAN

William Perkinson

10 N. Ridge Ave., Mount Prospect 60056;
847.255.7080, perkinsonw@yahoo.com

SOUTH SUBURBAN

Joseph Noetzel

20200 S. Ashland Ave., Chicago Heights
60411; 708.755.1333, joai71@aol.com

WEST SIDE

Charles Thometz

7351 W. North Ave., River Forest 60305;
708.366.2300, lkegeneva@sbcglobal.net

WEST SUBURBAN

Douglas Kay

1200 S. York Rd., Suite 3110, Elmhurst 60126;
630.834.7446, dkbusters@aol.com



ENGLEWOOD:

The Oct. 14 meeting kicked off the 2008-09 schedule.

Top: Richard Schuberth, Alexander Haralampopoulos, Jeffery Walker and Brian Karshen.

Left: Branch Director John Moore and Kathryn Bielik.

Right: Denise Hale and Alexander Haralampopoulos.

Branch News

of the Indiana University School of Dentistry. Also, the practice has taken on a name change: 7-7 Dental of Palos.

Please welcome **Sunil Sinha** to Englewood. Sunil purchased Arnold Moroff's practice in April. Dr. Sinha received his dental degree from the New York University College of Dentistry and completed an oral surgery residency program at the University of Cincinnati.

George Lingen Jr. survived three hours a day for two weeks of horseback riding with his grandchildren without any saddle burns. His gait does seem to be a little off after all that riding, though. George is also happy to report that his daughter, Joan, who owns Holly Grove Vineyards, earned a gold medal for best chardonnay at a recent event in Virginia, where the winery is located.

Glenn Bailey is proud to welcome his son **Brian** into his practice. Brian completed his dental training at Southern Illinois University School of Dental Medicine.

Congratulations to **Dennis Bartz**, whose daughter Jenna received her medical degree from Loyola and is now doing her residency in Emergency Medicine at the University of Michigan Medical Center.

Margie and **Bill Heaton** spent 10 days traveling through Italy. Their trip included Rome, the Amalfi Coast, Pompeii, Venice, Florence, Tuscany and Pisa, with a few well-planned stops in the wine country. Bill can afford the time off because his oral surgery group welcomes Bill Hajharis to the ever-expanding practice—which will soon include a new office in Frankfort. Bill received his dental degree from UIC and his medical degree from the Wayne State University School of Medicine. He completed an oral surgery rotation at St. John's Hospital in Detroit.

Kenwood/Hyde Park

Sherece Thompson, DDS

GRAND OPENINGS: The Kenwood/Hyde Park Branch would like to congratulate the following doctors on the grand opening of their new offices:

De'Avlin Olguin, periodontist (South Loop), 850 S. Wabash, Suite 240;

Bonciel Griffin-Washington, orthodontist (North Beverly), 10019 S. Western Ave., Chicago.

WELCOME: We welcome **Theresa Miller** to the branch. Dr. Miller is a general dentist and a 1993 graduate of the University of Louisville School of Den-

tristry. Her husband, Richard, is a retired Major in the U.S. Army. He was recently appointed principal at the Chicago Military Academy in Bronzeville for the 2008-09 school year. He is committed to preparing students for admission to college and post secondary education programs.

BICYCLING TOUR #25: Ed Schaaf completed another bicycle trip, this time in Connecticut in late September. He had an opportunity to visit his grandchildren and attend the Big E State Fair (The Eastern States Exposition). Dr. Schaaf has been bicycling extensively in the Midwest for more than 30 years.

President Profile

Lena Casimir, DDS | KENWOOD/HYDE PARK

Dr. Casimir earned her dental degree from the University of Iowa College of Dentistry in 2003.

Hobbies: She enjoys running, walking and raquetball.

What is the role of branch president? "The branch president's role is to provide motivation and guidance while unifying her branch. I hope to bring a positive energy to the leadership of our branch and to make a greater impact on our dental community, as well as the individual communities where we practice."



Lena Casimir

North Side

David Behm, DDS

Alvin Atlas went to Lake Long Lodge with wife, B.J., and children Brian, Rachel and Brook. The family boated and just plain relaxed. Alvin and B.J. also attended the ISDS Board of Trustees retreat at Starved Rock.

Bill Cohen and his wife, Eileen, traveled to Israel in honor of the state's 60th anniversary. They have been blessed with three grandchildren: Ryan, Brandon and Dylan.

Trucia Drummond took a primate trip to Rwanda. There she experienced the sightings of silverback gorillas and chimpanzees.

Jack Horbal is eagerly waiting for his daughter **Kerstin** to join him in his practice in June, after she graduates from the University of Illinois at Chicago College of Dentistry.

Marv Berman continues his speaking activities in Wichita, KS; Albany, NY; Charlotte, NC; and Thunder Bay, Ontario. Marv and his wife, Joyce, just celebrated their 50th anniversary, and they are very proud of their 10-year-old grandson, Jonah, who is starring at the Goodman Theater's production of "Turn of the Century," directed by Tommy Tune.

Marvin Greene has been appointed Chief of Dentistry at St. Joseph Hospital. **David Hanson** lectured on the topic of socket



NORTH SIDE:

Left: Lynse Briney is the North Side Branch Dinner Chair.

Top: William Behm and Alice Boghosian share a laugh at the Sept. 23 branch meeting.

preservation to 20 dentists. Marvin and David are partners at the Lincoln Park Institute for oral and cosmetic surgery.

Steve Herzog, a partner from Oral Surgery Associates, just hired a new associate, Michael Papadimitriou. Congratulations!

Fred Margolis presented a lecture to the Russian American Dental Association in Boston. He also lectured on traumatic injuries to the North Suburban branch of CDS. Fred and his wife, Sue, were the hosts of Dr. Travel's cruise to the Mediterranean in October.

Gilbert Parrott, on Sept. 11, went to St. Louis to accept an award from ISDS in recognition of outstanding program-

ming and community service for Give Kids a Smile Day activities. The event was held in his office.

Joy Poskozim, says: "I am now a CRDTS board examiner. It has been a great experience and I look forward the years to come."

Our next branch dinner meeting will be Tuesday, January 13. **Nolen Levine** will speak on the topic of periodontics and implantology. It will take place at Wildfire, 159 W. Erie St., at 6 p.m.

Anything special going on in your life? E-mail your news to **David Behm** at wesliebrothers@comcast.net or mail those blue post cards to 5600 N. Sheridan Rd. Chicago, IL 60660.



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Zak Messieha, DDS
Dentist Anesthesiologist

North Suburban

Yendis Gibson-King, DDS

Special thank you to **Fred Margolis** for his informative presentation, "Traumatic Injuries to Tots and Teens," at the branch's 2008-09 inaugural season dinner/lecture.

Congratulations to **Dorothy Anasinski** on being appointed assistant clinical professor for the UIC Department of Periodontics. Her expertise in periodontal surgical procedures will be her instructional focus for the department residents. Additionally, Dr. Anasinski has been elected vice president of the Polish American Medical Society (PAMS), and appointed chair of the Dental Study Club of the PAMS.

Toni Wolf is an "empty nester" since her daughter went off to Iowa State University. Her biggest challenge now, is what to do with her daughter's bedroom—after she cleans it out. Good luck!



NORTH SUBURBAN: (L-R) Branch Correspondent Yendis Gibson, Program Chair Susan Graber, Vice President Marita Janzen, Treasurer James Benz, President-elect Mark Jacob, President Maria Fe Corpuz-Bato and Secretary Astrid Schroetter.

Mart McClellan recently gave the keynote address to the Graduate Orthodontic Residents Program (GORP) at the University of Michigan in Ann Arbor. He spoke to more than 500 people on

the topic of "Change in an Ever-Changing World." It was the 20th anniversary of GORP, and it is the largest event for orthodontic residents in the country.

The **North Suburban Branch** **2008-09 BRANCH MEETING** **SEASON TICKET PLAN**

**Introducing a special half-price season ticket offer of \$147.50
for dental school graduates from the class of 2004-08**

Season Ticket Plan benefits:

- Six continuing education programs
- Networking opportunities
- All meetings include dinner and cocktails

Meetings are held at

Maggiano's Little Italy, 175 Old Orchard Shopping Center, Skokie. Cocktails: 6 p.m. • Dinner: 6:45 p.m. • Meeting: 7:45 p.m.

For more information

- Dr. Maria Fe Corpuz-Bato, president, 847.336.3770 or mariafecbato@comcast.net
- Dr. Susan Becker-Doroshov, director, 847.677.2774 or sbdds@aol.com

We welcomed U.S. Navy dentists from Naval Station Great Lakes at our branch's Oct. 7 meeting. A heartfelt thank you to Captains David Rickey and Neil Lynch, and Lieutenants Katherine Cheng, Katherine Davis, **Peter Hammes**, James O'Brien, Andrea Sarge and **Angela Sessa** for coming. Here's hoping you become regular attendees.

Northwest Side

Spencer Bloom, DDS

In July, **Michele Bogacki** took her family on an Alaskan cruise. They took a trip aboard the *F/V Aleutian Ballad*, the same boat that took a rogue wave in the Discovery Channel's *Deadliest Catch*. In addition to enjoying the amazing landscape, whales and American eagles, Michele was able partake in a pharmacology update course sponsored by her alma mater, the University of Iowa.

Jeff Wittmus again traveled to Armenia near the Iranian border to care for orphaned children who were enjoying the improved conditions and safety thanks to our troops and the great job they are doing in the Middle East. On the return trip, Jeff visited friends in Rome. Since returning to the USA, Jeff has traveled twice to the Scottsdale Center for Dentistry to continue his two-year Christenson Fellowship program.

Eva Fortsas wants everyone to know that for the past three years she has been busy raising a family and taking care of her two beautiful girls, Anna (3) and Katie (1). Hopefully she will soon be able to rejoin and participate in the branch meetings like she used to do.

Tom Schneider and his son Peter, 16, were in Door County the weekend after Labor Day. They completed the Door County Century, an organized 100-mile bicycle ride which tours the county. They were in the saddle for seven hours, making four rest stops along the way. Congratulations to Tom and Peter for



NORTHWEST SIDE:

Top: Michele Bogacki took her family on an Alaskan cruise in July. They are pictured in Ketchikan with an Alaskan King Crab aboard the *F/V Aleutian Ballad*. Pictured (L-R) are John, Natalie, Olivia and Michele.



Left: Eva Fortsas has been busy raising her two daughters, Anna and Katie.

Bottom: CDS President-elect David Kumamoto and CDS Secretary Michael Stablein of the West Side Branch network with Illinois Lt. Gov. Pat Quinn





completing that 100-mile trek.

Kimbra and **Spencer Bloom** went to the ADA meeting in San Antonio where they took CE courses and visited with Kimbra's family.

Northwest Suburban

William Perkinson, DDS

As the business of dentistry keeps us busy throughout the fall, there is news to report from the Northwest Suburban Branch. On the business front, **Russ Pollina** proudly announces his new associate, Joyce Koh. Joyce is a recent UIC graduate and is also a pediatric dentist. Welcome aboard, Joyce.

NORTHWEST SUBURBAN: Alan Moltz took his family to Hawaii this past summer. Pictured (L-R) are Lindsey Moltz and her friend Nicole Knecht, Alan, Linda and Eric.

President Profile

Edward Segal, DDS | NORTHWEST SUBURBAN

Dr. Segal earned his dental degree in 1990 from the State University of New York at Buffalo. He completed his specialty degree in periodontics in 1994 at the University of Maryland at Baltimore.

Family: Dr. Segal lives in Buffalo Grove with his wife, Michelle, and two sons, Joshua (10) and Noah (7).

Hobbies: He enjoys coaching baseball, working with computers, sailing and skiing.

What is the role of branch president? "As branch president, my role is to help maintain current friendships and foster new relationships between branch members, as well as provide excellent continuing education programs at the local level, which is a great benefit of CDS membership. I also want to provide a venue where members can hear from leaders in organized dentistry and have an opportunity to respond."



Edward Segal with his sons, Noah and Joshua, and wife, Michelle.

In golf news, perennial Suburban Scramble golf outing powerhouse **Tim Brouder** tied for the club championship at Mount Prospect Golf Club. All the Northwest Suburban Branch golfers should keep an eye out for Tim next summer at the annual golf outing.

A couple of members took some interesting vacations over the summer. **Jeff Eaton** and his wife vacationed in Northern California. They rode through San Francisco and the California coast on their bicycles. Jeff says it was a vacation he will never forget.

Alan Moltz, his wife, Linda, and the children, Lindsey and Eric, traveled to Hawaii. They enjoyed a two-week, three-island memorable get-away. Maui was the overwhelmingly favorite island during the Moltz family adventure.

Congratulations to **Jack Lane** on the birth of another grandchild. Evan James Lane was born in May. Jack loves

spending time with his grandchildren and says they have been keeping him busy.

If you are a Northwest Suburban Branch member and have any news you want to share with our colleagues, please notify me at 847.255.7080 or send an e-mail to perkinsonw@yahoo.com.

South Suburban

Joseph Noetzel, DDS

The South Suburban Branch held its first meeting of the fall Oct. 14 at Idlewild County Club. The course title was "Political Night: Legislative Update with Illinois State Representatives." We had such a positive response from our branch members when we hosted the meeting last fall that we wanted to host it again. Representatives Renée Kosel (R-Mokena), **David Miller** (D-Dolton) and

George Scully Jr. (D-Crete) were present! Rep. Kosel is the wife of **Alfred Kosel** and the mother of **Eric Kosel** (both of whom are branch members) providing her with, shall we say, "close to home exposure and experience" when it comes to some of the issues facing dentistry today. On behalf of the South Suburban Branch, I thank the Kosel family for all their efforts and dedication to organized dentistry!

The meeting provided a unique opportunity for our members to interact with these local politicians regarding issues that affect us not only as small business owners and dentists but as citizens of Illinois, as well.

The meeting reminds all of us how important organized dentistry is to the vitality and future of our profession. Organized dentistry is what allows us to have a voice when it comes to policy and regulation changes that could affect our ability to provide excellent care for our patients.



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Gordon Christensen

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THE RESPECTED LEADER IN SCIENTIFIC DENTAL MEETINGS.

Scientific Program: February 26 - March 1, 2009

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Volunteers needed!

EARN CASH!

In order to maintain the level of excellence for which the Midwinter Meeting has become known, we ask every regular and associate CDS member to please consider volunteering your time as a Room Chair, Presiding Chair, or if you are a dental student, consider becoming a Student Chair.

PRESIDING CHAIRS: The primary responsibility of our Presiding Chairs is to introduce the course speakers. Presiding Chairs greet our speakers in our registration office, escort them to breakfast and then to the rooms where they will lecture. They then escort the speakers to lunch and back for their afternoon programs.

ROOM & STUDENT CHAIRS: The primary responsibility of our Room Chairs is to verify tickets, distribute course handouts and help with crowd control.

THE ASSIGNMENTS ARE NOT DIFFICULT.

CDS will provide volunteers with all of the information and support needed to fulfill their missions. In addition to complimentary amenities, Presiding, Room and Student Chair volunteers get a unique opportunity to develop up-close and personal relationships with some of the country's most outstanding clinicians.

VOLUNTEER TODAY!

The CDS Midwinter Meeting is widely regarded as one of the best dental meetings in the country, earning a reputation as the respected leader in scientific dental meetings. Our meeting has gained this reputation through the dedication and hard work of our members who volunteer their time and energy.

Earn money when you volunteer!

SIGN-UP ONLINE TO PARTICIPATE AS STUDENT, ROOM OR PRESIDING CHAIRS.

TO PARTICIPATE, PLEASE VISIT WWW.CDS.ORG/MWM.

For more information, contact Dr. Al Kleszynski, Director of Scientific Programs, at 312.836.7312 or akleszynski@cds.org.

Rep. Scully had nothing but positive things to say when he addressed the group regarding the way our profession is viewed in Springfield. He mentioned that every time an issue is brought to the legislature on behalf of dentistry it is one of "good public policy issues" and not one of the typical "pocketbook" issues.

This is a topic we hope to cover at a branch meeting every year! Mark your calendar for next year's Capital Conference in Springfield, April 22-23.

The South Suburban Branch Board of Directors reached a unanimous decision to elect **Dominik Dubravec** as the new secretary and **LeRoy Weathersby** as the new treasurer to replace **Neelima Chiru**, who is moving to Atlanta and resigning her position as secretary.

Also in October, **Ron Testa**, **Rich Holba** and CDS President **Todd Cubbon** served in the House of Delegates at the ADA Annual Session in San Antonio. **Rob Manasse** represented CDS by doing PR with exhibitors to help expand the CDS Midwinter Meeting.

In late July, **Rich Mantoan** and his wife, Karen, and son Adam all traveled to Urbana, Italy, for nine days to visit his daughter Kathryn, who is a graduate student at Roosevelt University's Chicago College of Performing Arts. She was participating in a five-week "Italian Operatic Experience" program. Rich and Karen saw her perform in several opera scenes, and the finale was a performance of *La Bohème*. Rich and his family also made day trips to Assisi, Gubbio, San Marino and San Benedetto del Tronto, a great Adriatic beach town from where Karen's family hails.

Also in July, Branch President **Spencer Pope** climbed to the top of Mt. Kilimanjaro in Tanzania. Mt. Kilimanjaro is one of the top seven summits of the world, and is the tallest mountain in Africa at 19,340 feet. It was especially memorable because Spencer reached the top along with his father, Ken. Afterward, they



WEST SIDE:

Left: The Smulson family celebrates three generations of dentists. (L-R) Paul practices oral surgery. His daughter Randi is a recent UIC graduate. Family patriarch Marshall is a retired professor of endodontics from Loyola University School of Dentistry.

Top: Kamal and Charu Vibhakar traveled to China this past summer to attend the Summer Olympics in Beijing.

rejuvenated with a three-day safari, seeing all of the "Big 5" big game animals, as well as many others.

Beth Damas and her husband, Scott Kasper, just had their first baby on Oct. 2. Her name is Caroline Elizabeth Kasper. She was a stunning 7 pounds, 3 ounces and 20 inches. The baby is healthy and doing great, but grandpa **John Damas** is already spoiling her.

Fellow member **Richard Stiles** married his beautiful wife Shannon Reidy Sept. 6 right here in Chicago. Congratulations Richard and Shannon. Now remember: marriage is when two become one. The only problem sometimes is determining which one.

If anyone has any news or photos that they would like to submit, please e-mail me at joai71@aol.com.

West Side

Charles Thometz, DDS

As I write this column, the fall color change is rapidly upon us, bringing with it a beautiful palette of colors. I always have mixed feelings at this time of year: I love the season but I know what awaits not far ahead.

Leading off, the West Side Branch extends kudos to **Gary Clemens** for his many years of outstanding and tireless service as Dinner Chair. Gary took over in September 2002 and has held this position ever since, while our meetings have been held at The Homestead, Brunetti's, and now for several years at the Carleton. His position is vital to the smooth operation of our branch meetings, but at the same time demanding and rather thankless. Gary has handled things smoothly and efficiently for these

many years. Hats off to Gary for a job well done!

Speaking of Gary, he and his wife, Connie, are proud to announce that their daughter Erin is now a freshman at Marquette University School of Dentistry. Erin is settling in nicely and states that a good number of her classmates are also the sons and daughters of Illinois dentists. Gary says that summer vacation this year consisted of finding good housing in close proximity to the school, and then getting Erin settled in prior to the start of classes.

Speaking of freshman dental students, Christine and **Henry Fung** are pleased to announce that their daughter Stephanie is a member of the freshman dental class at the University of the Pacific in San Francisco. Stephanie already has her sights set on becoming

Branch News

an orthodontist. It is wonderful to see the proud tradition of dentistry being carried on in our families.

Henry also reports that he and Christine attended the annual meeting of the American Association of Oral and Maxillofacial Surgeons held in September in Seattle. Henry reports that the meeting was excellent and they also briefly checked out a few of the city's highlights.

Charu and Kamal Vibhakar traveled to Beijing on a six-day adventure to attend the Olympics. The hotel they stayed at also housed some of the U.S. athletes, so they had the opportunity to meet and speak with several Olympians. While in China, Kamal and Charu also visited the Great Wall of China and the Forbidden City.

Kamal traveled west in September to Mt. Daniels (8,000 feet) in the Cascade Mountain Range, about an hour out of Seattle, where he participated in an intense four-day program of mountain climbing. Kamal had previously hiked trails leading to the summit of Mt. Kilimanjaro and to base camp at Mt. Everest—however, he said that this climbing adventure on rocks and snow was the most demanding yet!

Sue and **Chuck Thometz** also traveled west in September to attend the 50th reunion of Chuck's dental school graduating class in Portland, OR. The reunion was very special and a wonderful spirit of warmth and camaraderie prevailed. Inasmuch as Chuck and Sue celebrated part of their honeymoon in Seattle 46 years ago, they took the opportunity to spend a couple of days revisiting Seattle, as well as checking out the spectacular Oregon Coast.

Jim Bryniarski is and has been very busy as the Program Chair for the 2009 Midwinter Meeting and is currently on tour with **Dave Kumamoto** visiting the other branches and talking up the Midwinter Meeting. Thus we will not see Jim at any of our own branch meetings until March.

Jim was recently honored by UIC as

the recipient of the 2007 F. William Towner Award, which is given annually to one individual for significant and meritorious activities for organized dentistry.

At the same time, **Mike Stablein** was honored as the recipient of the 2006 F. William Towner Award, one year late. Our man Mike is so busy these days he can't find time to receive his own awards.

Jim and his wife, Leona, tell us that their son Jeff is currently in Galveston, TX, working as an environmental engineer to assist in the cleanup following the significant damage to the area inflicted by Hurricane Ike. Jeff is employed by Weston Solutions and is working in connection with the Federal Environmental Protection Agency to assist in this massive undertaking.

Jim also reports that their daughter Emilia has begun her veterinary technician education at Fox College. Her position when her education is completed will be comparable in veterinary medicine to the position of a dental hygienist in dental medicine.

Dean Politis traveled to San Antonio in May for the Texas State Dental Meeting. While there, he gave a two-day presentation on periodontics, including a half-day hands-on course on surgical/periodontic techniques. Dean and his wife, Georgia, also proudly announce that their daughter Christine graduated in May with honors in biology from Oberlin College. Christine is currently working at Hines VA Hospital in Maywood, in the Neuro-Biology Department doing stem cell research.

Organized dentistry was saddened by the death of **Seymour Yale** Aug. 28. Dr. Yale served as dean of the UIC College of Dentistry for 22 years, from 1965 to 1987. Dr. Yale remained active in a variety of capacities after his retirement as dean. His contributions to dentistry, medicine and public health, as well as the many awards he received, are too numerous to mention here. However, perhaps his most notable contribution was in obtaining the federal funding

necessary for construction of the present dental school. He also participated in the design of and the oversight of the actual construction of the dental school, which took place in 1972, during his tenure as Dean.

As a testimonial to Dr. Yale I quote from **George Zehak**: "I will miss all of the wonderful luncheons and times I was allowed to spend with my dean, my mentor and my beloved friend. He inspired me greatly and always taught me to reach for a higher star and to never give up and keep going for my dreams."

I strongly encourage all of our members old and new alike to come to our monthly meetings. In addition to keeping current, we are able to rekindle old friendships, make new friendships and, at the same time, help satisfy our continuing education requirements.

With the wonderful holiday season fast approaching here is wishing all of you good cheer, good health and much happiness during this special time of year.

Auf wiedersein for now.

West Suburban

Douglas Kay, DDS

Beginning with ancient history, a number of West Suburban Branch members braved the sweltering temperatures of the South, the remnants of Hurricane Ike, and baseball's Cardinal fans to be delegates to the ISDS House of Delegates in St. Louis, Sept. 12-14. Our own branch president, **Jim Maragos**, seemed to be popping up all over: at the ballgame before the Annual Session, running the meet-the-legislators lunch, being a member of Reference Committee A, and staying awake during the House of Delegates meetings. CDS Vice President **Ian Elliott** chaired Reference Committee A. **Andy Brower** and **Don Kipper** represented the Chicago District as trustees. Former ISDS president and

President Profile

James Maragos, DDS | WEST SUBURBAN

Dr. Maragos earned his dental degree in 1981 from the Loyola University School of Dentistry. He completed his General Practice Residency at Loyola Hospital in 1982.

Family: Dr. Maragos lives in Western Springs with his wife, Mary, and son Andrew (16). He has two sons in college: Michael (18) is a freshman at the University of Miami in Florida; Nick (22) is a first-year student at the DePaul University College of Law in Chicago.

Hobbies: He enjoys golf, tennis, bicycling, singing in his church choir and politics.

What is the role of branch president? "I view my role as branch president is to bring people together to learn and share information in order to help us perfect our knowledge and skills and to enjoy our profession. I want to act as an ambassador to represent dentistry to the public and to our government officials. I encourage all our dental colleagues to join our dental society and our political action committees."



The Maragos family: Andrew, Nick, Michael, James and Mary.

bon vivant **Dean Nicholas** regaled the masses with his customary humor.

From the ISDS headquarters hotel you could walk literally across the street to the St Louis Arch, and those who are not claustrophobic not only got a great

view from on top but also found that the lower level has a very informative museum with lots of exhibits and historical information about the U.S. from the time of the Louisiana Purchase to the present. Just beyond the Arch in the

shadow of the old bridge and on the cobblestoned bank of the Mississippi River there is a small memorial to the explorers, Lewis and Clark.

Rounding out the delegates in the largest CDS branch were **Bob Banks**, Branch Clinic Night Chair **Doug Chang**, CDS Treasurer **John Gerding**, **Pete Hasiakos**, Branch Treasurer **Paul Kempf**, Branch Director **Bill Kleiber**, **Diane Kleiber**, Branch President-elect **Mark Ploskonka**, **Dan Weber**, Branch Librarian **Derrick Williamson** and your correspondent.

During the Legislative Sessions there were a lot of internal housekeeping issues; some public relations and promotional incentives passed, but we heard only two votes against the \$20 ISDS dues increase for 2009.

Our branch's first meeting at the Marriott Oak Brook Hills was held Oct 14. Legislators' Night was a great success. It was comforting to see all the regulars, some new faces, some we haven't seen for a while and promising dental students already benefitting from organized dentistry.

Four west suburban legislators attended. State Rep. Betty Bellock (R-Westmont) spoke early and left for a previous commitment. Then-State Senators Christine Radogno (R-Lamont) and Kirk Dillard (R-Westmont) and State Rep. Sandra Pihos (R-Glen Ellyn) engaged in a question-and-answer session with branch members. By the end of the evening it felt more like the proverbial kitchen table give-and-take, but without the yelling. It appears we all learned what the other side didn't know. We dentists were encouraged to follow up and keep our senators and representatives informed.

In other news, **Douglas Chang** and his staff traveled to Salt Lake City for a four-day UltraDent hands-on seminar series. They also got to see summertime ski jumpers at the Olympic Park in Park City.

Brian Del Carlo cooled off in Cabo San Lucas by catching 16 tuna and dorado

Branch News

in three hours. He said it was just too hot there—even in the beginning of October—to stay on land.

Bill and Diane Kleiber are happy to report that their newly graduated son Grant (MD from the University of Southern California) has married his classmate, Bethany, and has returned to Chicago. Grant is in a plastic surgery residency at the University of Chicago and Bethany is a Northwestern psychiatry resident.

In the soon to be more dentists news, **Marty Sanders** of Lombard reports that his son David will (hopefully) be graduating next summer from the UIC College of Dentistry and his daughter Leslie participated in a “White Coat Ceremony” as an inauguration into the University of Texas Dental School. Leslie was evacuated and the school was closed for 10 days due to Hurricane Ike.

Be sure to call our dinner chair, Dottie Mackie, at 630.515.1414 to reserve your place at future meetings

Keep sending me your news, otherwise I've got to make it up. E-mail news and photos to dkbusters@aol.com or mail it to 1200 S. York Rd., Suite 3110, Elmhurst, IL 60126. ■



WEST SUBURBAN:

Top: Several state legislators spoke with members at the Oct. 14 branch meeting. Pictured (L-R) are James Maragos, State Rep Sandra Pihos, Mark Ploskonka, State Sen. Kirk Dillard and State Sen. Christine Radogno.

Bottom: West Suburban Branch members at the ISDS Annual Sessions: (L-R) Paul Kempf, Bill and Diane Kleiber, Jim Maragos, Dottie Mackie, Dean Nicholas, Peter Hasiakos, Doug Chang, Tom Sullivan, Andy Bowar, Doug Kay and Don Kipper.

Deceased members

Cohen, Norman

Chicago College of Dental Surgery, 1938
3180 N. Lake Shore Dr., Chicago
Kenwood/Hyde Park Branch
Passed away June 29.

DePaz, Roberto A.

International Dental School, 1970
2814 Perry Rd., Flossmoor
South Suburban Branch
Passed away June 10.

Eckert, Elmer A.

University of Illinois, 1941
492 Parkview St., Elmhurst
West Suburban Branch
Passed away May 4.

Juel, Robert P.

Northwestern University, 1952
2781 Arbor Dr., Sister Bay, WI
West Side Branch
Passed away Aug. 18.

Pauly, Michael H.

University of Illinois, 1932
1834 N. Lincoln Ave., Chicago
North Suburban Branch
Passed away Nov. 3, 2007.

Rudnick, Roland

University of Illinois, 1958
3256 Via Zamora, Escondido, CA
North Suburban Branch
Passed away Dec. 13, 2007.

Turski, Ben C.

St. Louis University, 1954
1105 E. Bailey Rd., Naperville
West Suburban Branch
Passed away Jan. 14.

Vanoucek, Jr., Harry L.

Northwestern University, 1954
580 Old Barn Rd., Lake Barrington
Northwest Suburban Branch
Passed away May 11.

Woods, Richard L.

St. Louis University, 1958
191 N. Green Bay Rd., Waukegan
North Suburban Branch
Date of passing is unknown.

Milestones

Applicants

Adam, Ammar

Case Western Reserve, 2000
18130 S. Halsted St., Homewood
South Suburban Branch

Agran, Brent E.

University of Illinois, 2008
1220 Meadow Rd., Northbrook
North Suburban Branch

Angelova, Dilyana

Boston University, 2005
5305 W. Diversey Ave., Chicago
Northwest Side Branch

Atmadja, Katharina

University of Illinois, 2007
1246 S. State St., Chicago
Kenwood/Hyde Park Branch

Barton, Thomas P.

University of Minnesota, 1970
3001A 6th St., Great Lakes
North Suburban Branch

Bidva, Daiva

University of Michigan, 2007
10 S. 640 Kingery Hwy., Willowbrook
Englewood Branch

Cabana, Mark

University of Illinois, 1996
6800 Main St., Downers Grove
Englewood Branch

Cheong, Christine K.

University of Iowa, 2005
990 Grand Canyon Pkwy., Hoffman Estates
Northwest Suburban Branch

Crisham, Meghan G.

University of Illinois, 2005
10735 S. Cicero Ave., Oak Lawn
Englewood Branch

Cushing, Jaime B.

University of Illinois, 2007
2419 N. Clark St., Chicago
North Side Branch

Douvas, Alexandra N.

Loyola University, 1991
20180 Governors Hwy., Olympia Fields
South Suburban Branch

Glud, Julie A.

University of Michigan, 2005
939 W. North Ave., Chicago
West Side Branch

Houston, Nichol D.

Southern Illinois University, 2000
416 E. Ogden Ave., Westmont
West Suburban Branch

Johnson, Tyran E.

University of Iowa, 2002
105 E. First St., Hinsdale
Englewood Branch

Johnson, Robert V.

University of Pennsylvania, 1977
3633 W. Lake Ave., Glenview
North Suburban Branch

Kim, Yoonju

University of Illinois, 2008
1145 W. Taylor St., Chicago
West Side Branch

Koh, Joyce J.

University of Michigan, 2005
18 E. Dundee Rd., Barrington
Northwest Suburban Branch

Kwon, James I.

Northwestern University, 2001
7345 W. 25th St., North Riverside
Northwest Suburban Branch

Laudando, Carl J.

Loyola University, 1976
7600 College Dr., Palos Heights
South Suburban Branch

McCullough, Kristin M.

University of Illinois, 2006
1309 N. Wells St., Chicago
North Side Branch

Phillips, Katherine S.

University of Detroit Mercy, 2008
4410 S. Pulaski Rd., Chicago
Englewood Branch

Radulovacki, Liliana

International Dental School, 1994
2806 W. Devon Ave., Chicago
Northwest Side Branch

Rafieian, Soudabeh

University of Iowa, 1992
1920 N. Lincoln Ave., Chicago
North Side Branch

Romero, Regina H.

Universidade Federal da Bahia, Brazil, 1996
801 S. Paulina St., Chicago
West Side Branch

Schwartz, Joel

Tufts University, 1976
600 N. Lake Shore Dr., Chicago
North Side Branch

Shaikh, Sobia

New York University, 2008
724 Greenwood Cir., Naperville
West Suburban Branch

Sheppard, Kimberly D.

University of Iowa, 2001
990 Grand Canyon Pkwy., Hoffman Estates
Northwest Suburban Branch

Smith, Patrick D.

Harvard University, 2006
1457 E. Hyde Park Blvd., Chicago
Kenwood/Hyde Park Branch

Tujetsch, Mary A.

University of Iowa, 1989
122 S. Michigan Ave., Chicago
Kenwood/Hyde Park Branch

Wardell, Brian S.

University of Louisville, 2002
522 Chestnut St., Hinsdale
Englewood Branch

Wickstrom, Amber J.

Indiana University, 2008
9957 S. Roberts Rd., Palos Hills
South Suburban Branch

Wos-Kolodziejczyk, Anna

University of Illinois, 1999
1332 W. Irving Park Rd., Bensenville
West Suburban Branch

Meeting Place

a guide to dental meetings and CE opportunities

Regional Meeting

JANUARY 21

Harold Crossley, DDS, PhD
A Potpourri of Dental

Pharmacology

CDS Regional Meetings are 9 a.m.-2:30 p.m. at Drury Lane, 100 Drury Lane, Oakbrook Terrace. The presentation is worth 5 CE hours.



Educational meetings are free to all CDS members and their auxiliaries, as well as dental hygienist members of the Illinois State Dental Society. A \$250 fee is charged to dentists and their staff who are not ADA members, which may be applied to membership for the current year. Advance registration is not required, but CDS encourages you to pre-register online at www.cds.org.

Study clubs

MONDAYS

Greater Evanston Dentists Association

Meets first Monday of every month, noon-1 p.m., Gio Restaurant, 1631 Chicago Ave., Evanston. Contact Roger Nouneh, 847.475.7754.

TUESDAYS

Central Lake County Dental Study Club

Meets third Tuesday of every month at noon, January-November, Grandma V's Pancakes, 10 E. Maple Ave., Mundelein. Contact Paul Showers, 847.816.3636.

THURSDAYS

Chicago Aesthetic Masters, a Hornbrook Group Study Club

Meets monthly, 6:30-8:30 p.m. at the office of Sheldon Seidman, 410 N. Michigan Ave., Suite 1014, Chicago. Contact Sandra Lopez, 312.644.4321 or smilechicago2@aol.com, for future dates.

FRIDAYS

Uptown Dental Forum

Meets weekly, 12:30-2 p.m., at Sauganash Restaurant, 4732 W. Peterson Ave., Chicago. AGD sponsorship approved. Contact Marshall Dolnick, 773.588.3880.

Waukegan Dental Study Group

Semi-monthly meeting, noon-2 p.m., Waukegan Ramada, 200 Green Bay Rd. Waukegan. Contact Rob Bard, 847.244.0155, or Rod Morrow, 847.689.1213.

Upcoming events

DECEMBER

9: North Suburban Branch

Nadir Sharifi, DDS, MS: A Huge Surprise in Posts and Cores. Maggiano's Little Italy, 175 Old Orchard Shopping Center, Skokie. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:45 p.m. Contact Susan Graber, 847.729.7711, drgraberdds@aol.com; or Maria Fe Corpuz-Bato, 847.336.3770, mariafecbato@comcast.net.

9: West Side Branch

Don Bennett, DDS: Computer-aided Design and Manufacture of Dental Restorations. Philanders at The Carleton of Oak Park, 1110 Pleasant St., Oak Park. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:45 p.m. Contact Gary Clemens, 708.795.1255 or gclen14714@ameritech.net.

14: Englewood Branch

Christmas Party. Edgewood Valley Country Club, 7500 S. Willow Springs Rd., LaGrange. Cocktails: 6:30 p.m.; Meeting: 7 p.m.; Dinner: 7 p.m. Contact Aaron Tucke, 708.423.5990 or atucke@yahoo.com.

JANUARY

13: Englewood Branch

Eugene Klein: Risk Management and Asset Protection. Nikos' Restaurant, 7600 S. Harlem Ave., Bridgeview. Cocktails: 6:30 p.m.; Meeting: 7 p.m.; Dinner: 7 p.m. Contact Aaron Tucke, 708.423.5990 or atucke@yahoo.com.

13: North Side Branch

Nolen Levine, DDS: Contemporary Thoughts on Implantology and Periodontology. Wildfire, 159 W. Erie St., Chicago. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Sheldon Seidman, 312.644.4321 or seidmandds@aol.com.

13: North Suburban Branch

Terry Sellke, DDS, MS: The Hollywood Smile. Maggiano's Little Italy, 175 Old Orchard Shopping Center, Skokie. Cocktails: 6 p.m.; Dinner: 6:45 p.m.; Program: 7:45 p.m. Con-

tact Susan Graber, 847.729.7711, drgraberdds@aol.com; or Maria Fe Corpuz-Bato, 847.336.3770, mariafecbato@comcast.net.

13: Northwest Suburban Branch

Gary Klasser, DMD: Methamphetamines: Recognizing and Understanding the Epidemic from a Dental Perspective. The Wellington, 2121 S. Arlington Heights Rd., Arlington Heights. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Petra von Heimbürg, 847.382.2832 or ceprof@aol.com.

13: South Suburban Branch

Robert Bosack, DDS: Office Emergencies: Are You Really Prepared? Idlewild Country Club, 19201 Dixie Hwy., Flossmoor. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Eric Kosel at 708.532.0091 or koseldental@netzero.com.

13: West Side Branch

Bruce Tuck: The Latest in Porcelain Veneers. Philanders at The Carleton of Oak Park, 1110 Pleasant St., Oak Park. Cocktails: 6 p.m.; Dinner: 7 p.m.; Program: 7:45 p.m. Contact Gary Clemens, 708.795.1255 or gclen14714@ameritech.net.

13: West Suburban Branch

Jeffrey Bonk, DDS: Comprehensive Esthetic Treatment Planning. This branch meeting is also a Loyola University Dental School reunion for classes graduating in 1980-1982. Oak Brook Hills Marriott Resort, 3500 Midwest Rd., Oak Brook. Cocktails: 6:30 p.m.; Dinner: 7 p.m.; Program: 8 p.m. Contact Jiten Patel, 630.655.3636 or jitenbp@yahoo.com.

Tell us about your meeting

Fax: 312.836.7337 • e-mail: review@cds.org
Include the subject, date, time, location and speaker's name and degree, as well as the name and phone number or e-mail of your contact person. The CDS Review publishes meeting listings for free as space permits. Only meetings open to all CDS members may be listed. Be sure to send us your information at least 60 days prior to your meeting. Meeting listings will also appear online at www.cds.org/for_your_practice/continuing_education/courses.html.

Are you looking for a dental hygienist?

The CDS online Job Board helps connect dentists with dental hygienists

If you are looking to hire a dental hygienist, the online Job Board is the place to start your search. CDS offers this new service to members and dental hygienists. CDS members may post positions available; dental hygienists seeking jobs may post their résumés; and each may browse the other's postings. It is a great way to connect the job seekers with the job posters. And it is FREE!

Check out the newest addition to your Web site and don't forget to tell your fellow members about it. Looking for a new dental hygienist just got really easy. For more information on the Job Board visit www.cds.org/jobboard.



Chicago Dental Society

The respected leader in scientific dental meetings

www.cds.org

Delivery

The *CDS Review* is published seven times annually. The magazine mails the middle of the first month the issue covers. For example, the January/February 2008 issue mailed January 15, 2008.

January/February	December 15, 2008
March/April	January 15, 2009
May/June	April 15, 2009
July/August	June 15, 2009
September/October	August 17, 2009
November	September 15, 2009
December	October 30, 2009

All advertisements, changes and extensions must be submitted in writing. **No advertisements, changes or confirmations will be taken over the telephone.** Although every effort is made to place advertisements received after the deadline in a specific issue, we cannot guarantee that late advertising will appear in the issue requested. The advertisement will appear in the following issue. Advance payment covering the number of insertions must accompany your written advertisement.

Rates

Standard Classified: \$85 for the first 30 words plus \$2 for each additional word.

Display Classified: \$100 per column inch. Minimum ad size is one column inch.

Member discount: CDS members are entitled to a 10% discount. You must provide your CDS membership number as proof of membership when placing your classified ad, otherwise you will be charged the non-member rate.

Changes or edits to ads: \$10 per ad for any edit or change that an advertiser asks CDS to make prior to the ad's expiration.

Payment

Make checks payable to: Chicago Dental Society. Classified ads must be paid for in advance.

Practices for Sale

Dental practices listed for sale within this section of the *CDS Review* are limited to practices that are being sold either by a dentist or a management company hired by the dentist to sell the practice. Advertisements from all others may not be placed in the *CDS Review*.

Reply Box Numbers

For an additional \$30, CDS will issue a confidential reply box number for your ad. These numbers ensure the privacy of our advertisers. All unopened responses are mailed to the advertiser once a week.

Replies to CDS Review box number ads should be addressed as follows: Box Number, Classified Advertising, Chicago Dental Society, 401 N. Michigan Ave., Suite 200, Chicago 60611-5585. (An example of a *CDS Review* reply box number is A0104-A1, *CDS Review*. **Any classified ads with numbers that do not follow this sequence are not CDS Review reply boxes.**)

Send all correspondence, including advertisements and payments to: Chicago Dental Society, Classified Advertising, 401 N. Michigan Ave., Suite 200, Chicago, IL 60611-5585.

Although CDS believes that advertisements published in the *CDS Review* are from reputable sources, CDS neither investigates the offers nor assumes responsibility for them. **CDS reserves the right to edit, decline, accept and withdraw advertisements at its discretion.**

Classifieds

place your ads online at WWW.CDS.ORG

For Rent

OAK BROOK AREA: Excellent location for dentist or dental specialist. Modern building with atrium, 1,100 and 2,000 square feet available. Landlord will assist in build-out and remodeling cost. Call 630.279.5577 or visit www.brittanyoffices.com.

ORLAND/TINLEY PARK MEDICAL SPACE for lease/rent: Excellent for specialist, orthodontist/periodontist/etc. Newly renovated, busy road frontage with excellent signage and ample parking. First floor 1,300-1,500 square feet with basement storage and large reception area. Available immediately \$2,000 per month. Call now 312.399.8877.

BEAUTIFUL OAK BROOK OFFICE FOR RENT with option to buy: 1,750 square feet, five operatories, with central Nitrous/O2, twin-headed lights, five Siemens intraoral and one Siemens Orthopan. Well-known practice in area for over 25 years. Location, location, location with ample parking. Golden opportunity for group or enterprising solo practices. Owner flexible on win-win basis. Please e-mail for further info: wwkwandsmd@aol.com or 312.805.0101 for appointment.

LINCOLN PARK: PROFESSIONAL building has 1,000-2,200 square feet ideal for dental office. Building has doorman and valet parking. Call Matt at 312.953.1798.

DENTAL OFFICE FOR LEASE: BUFFALO Grove/Long Grove area. Excellent visibility. Up to five operatories, fully plumbed; two lab areas; private office; large reception area. Available immediately. Call Susan at 847.913.1400.

NEW PALATINE OFFICE SPACE TO RENT/ merge/buy-in: Beautiful new office with plenty of room for another general or specialty practice to work along with existing practice. Rent as independent space share or potential to merge practices with option to buy into building. Seven ops equipped with two more plumbed. Full computer network. Busy road frontage with excellent signage. Call 847.359.7520 or e-mail drunti@earthlink.net.

MT. PROSPECT DENTAL OFFICE SPACE for rent: First floor, 1,200 square feet, handicap accessible, four operatories, three with nitrous. Separate lab and sterilization, basement storage. Ready to move in. Newly renovated. Available at end of 2008. Please contact Bob Parrilli at bob@bobparrilli.com.

GRAYSLAKE—EXCELLENT OPPORTUNITY for a specialist: Professional building in excellent location. (Great visibility on busy Route 83, across from Grayslake Middle School, two blocks from the elementary school, next to the library, Aqua Park and senior citizens' residence.) Has space available (five operatories, office, lab), shared beautifully furnished reception area with established general dentist. Also available up to 3,000 square feet on a ground floor (elevator, 9' ceilings, large windows). E-mail mari-nee24@yahoo.com or call 773.807.9083.

EXCELLENT LOCATION TO SUBLEASE dental office: Highest growth area, New Lenox, in southwest suburbs. Next to Jewel. Great opportunity to sublease space for dental office. Call Dr. Spyratos at 630.699.8112 or Theresa 708.732.2162.

GLENVIEW—IN THE GLEN: Two fully equipped dental operatories, lab, reception, lunch room and doctor's private office available for rent three to four days/week. Associateship also possible. New building and top-of-the-line dental equipment. Call 773.267.5515.

FULLY PLUMBED DENTAL OFFICE in Palatine: 1,200 square feet for lease. Neighborhood center with many amenities. Labs, private offices, exam rooms and reception area. Please call Bob at 312.810.7203.

NILES/PARK RIDGE: FULLY EQUIPPED modern office space for rent. Four operatories. Premier location inside enclosed mall. Great for recent graduate, part-timer, specialist, satellite office or retirement overhead reduction. Reasonable. 847.885.6555.

CHICAGO PORTAGE PARK dental office space for rent: First floor, 1,500+ square feet, seven plumbed operatories, reception, lobby, bathroom, lab, office and parking lot. Preferably a specialist. Willing to separate space. Rent negotiable. Leave message: 847.729.7702.

Space Sharing

CHICAGO NORTHWEST SIDE SPACE sharing: Your patients will love the location! Excellent opportunity for dentist who is either retiring or wants to reduce overhead to share space. Excellent location on Milwaukee Avenue near Devon. Office open Monday-Saturday. Fully staffed and state-of-the-art equipped, digital, Cerec office. Call and speak with Anna or Gayle at 773.774.4611.

SPACE SHARING, NORTHBROOK: Ideal location for satellite or new graduate, with future buy-out assured. Your place with no start-up costs. Flexible hours. Phone 847.564.0084.

NORTH MICHIGAN AVENUE SPACE sharing: Dental office for lease or rent. Fully equipped, modern operatory with private reception area. Ideal for start-up practice, part-time or specialist. Excellent condition and ready to be used. Welcoming atmosphere and 24-hour security doorman. Call Cathy at 773.369.2252 for more information. dental816@yahoo.com

FOUR-OPERATORY PRACTICE in Arlington Heights/Buffalo Grove: Available immediately. Monday through Friday (2 p.m.). Provide your own management, staff and supplies. Reasonable rent. Option to purchase. Contact Dr. Obeng for details and pictures at michael@obeng.net.

SPACE SHARING: I am seeking a general dentist or specialist with an established or developing patient base to share space in my Wilmette office. Equipment includes pano, sterilizer, developer, spacious lab and sterilization area. A great opportunity to cut your overhead. Call 847.256.0019.

SPACE SHARING/GENERAL DENTIST wanted: Michigan Avenue/Loop practice. New office with six operatories. Looking to share two to three days a week. Excellent for part-time, new graduate, or overhead reduction. Fax resume to 312.346.5681.

Opportunities

DENTIST: CHICAGO-BASED GROUP practice has a position for enthusiastic, personable individual, ability to grow with quality operated group of general dentists and specialists. Excellent compensation. Please respond to toothgroup@comcast.net.

GENERAL FAMILY DENTIST: PT/FT in high-tech and state-of-art facility in NW suburbs. Excellent opportunity and growth potential to develop in all phases of dentistry within our established group practice. Must work some evenings and Saturdays. Fax resume to 847.426.5964.

DENTIST: FULL-TIME/PART-TIME, 10 a.m. to 7 p.m. Experienced in all phases of dentistry. Work at 1950 W. Cermak, Chicago. Thirty years, busy practice, five operatories. Please call Dr. Subbaraju at 773.376.2777.

ASSOCIATE DENTIST WANTED for quality fee-for-service general practice in Oak Lawn. Needed Mondays, Wednesdays and Saturdays. Experienced staff provides excellent support. Call 708.423.5155 for details.

ASSOCIATE NEEDED PART-TIME/full-time in growing Plainfield practice. Experienced preferred. Fax 815.439.1196 or e-mail vmf33@yahoo.com.

ASSOCIATE DENTIST: Outstanding opportunity for a holistic-minded associate with a busy, west suburban FFS holistic dental practice. Salary/percentage arrangements with intent for partnership. Experienced holistic dentists or those committed to practicing holistically. Fax CV to 630.836.1618 or e-mail kba2007@comcast.net.

PART-TIME DENTIST—BILINGUAL: Spanish speaking. Saturdays in Addison, Tuesdays in Aurora. FFS, some PPO, insurance, KidsCare. Fax resume to 630.892.7967 or e-mail to mfrddspc@yahoo.com.

GENERAL DENTISTS NEEDED to work in busy practice in Chicagoland area. Earn approximately \$250,000 annually while working in a great environment. Excellent patient flow, paid malpractice, health and vacation benefits. Please call 312.274.0308 ext. 320 or 324. E-mail CVs to hr@dentaldreams.org or fax to 312.944.9499.



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Please contact Andrea Lipson at 630.359.0105 and fax resume to 630.516.0246.

~GENERAL DENTIST NEEDED~

DES PLAINES OFFICE

General dentist needed immediately for office in Des Plaines. Part-time. Must speak Polish or Bulgarian.

E-mail resume to mncntrrs@yahoo.com.

ASSOCIATE WANTED

***** FT/PT DENTIST *****

Thriving fee-for-service practice located 30 minutes from downtown Chicago seeks an associate dentist. Practice averages 100+ new patients/month. Please check us out at www.dyerfamilydentistry.com and www.bestindianadentist.com.

E-mail resume to profitablehelp@yahoo.com or fax 219.322.9986

*** DENTISTS ***

Manus Health Systems, Inc. is currently seeking experienced general dentists and specialists for full-/part-time positions. This unique opportunity allows each professional to practice dentistry in state-of-the-art facilities without the concerns of dental management.

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For more information please e-mail resumes to rgs246@sbcglobal.net.

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We are seeking an associate excited to work in a progressive practice. Intelligent staff and office providing the most advanced treatment. Five years experience preferred.

E-mail clinical manager at john@drmarinic.com.

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Endodontist needed full-/part-time for large group practice in Vernon Hills. Beautiful facility. Trained staff, latest materials and equipment. Flexible hours.

Send resume to drjeff@metro dental.com or call 847.680.7171. No GPs, please.

*** GENERAL DENTIST ~ VERNON HILLS ***

Comprehensive dentistry with priority on quality and excellent patient care. Experience necessary. Excellent long-term potential.

Great opportunity in a large multi-doctor, multi-specialty practice. Part-time/full-time.

Send resume to drjeff@metro dental.com.

OPPORTUNITY: CHICAGO-BASED GROUP practice has position for enthusiastic, personable individual with IV experience. Excellent compensation. F/PT available. Respond to toothgroup@comcast.net.

ORAL SURGEON: Established multi-specialty group practice in northern Illinois seeks oral surgeon one to two days per week. Flexible schedule and competitive salary. Write box N1108-Z3, CDS Review.

GENERAL DENTIST: Full- or part-time. Several of our associates have become partners. Come and talk to them. Very high income potential. Specialists on staff. Currently four locations and growing. 95% fee-for-service. No Public Aid. Family Dental Care. Call 773.978.1231 or 773.575.7660 (ask for Harry), e-mail fdc92@hotmail.com, or visit www.familydentalcare.com.

ENDODONTIST WANTED: Northwest suburban group practice desires to add an endodontist to our established endodontic department. Excellent opportunity for the right individual. Please call 847.882.8770 or e-mail dnu@aol.com.

DENTALCARE PARTNERS is an established practice management development company operating in nine states (Illinois, Indiana, Michigan, Ohio, Pennsylvania, Wisconsin, Kentucky, Tennessee and North Carolina). We are currently seeking highly motivated general dentists as well as specialty dentists and orthodontists for full- and part-time positions. The ideal candidate must be concerned with quality patient care, be a team player and have a strong desire to learn, grow personally and professionally. Benefits will include a guaranteed salary with attractive earning potential, partnership opportunity, 401(k), health insurance, term life and vision insurance, short- and long-term disability, malpractice insurance, paid vacations and continuing education. Interested candidates please contact Deborah Hammert at 800.487.4867, ext. 2047, e-mail her at dhammert@dcpartners.com, or fax resume to 440.684.6942.

CHICAGO NORTHWEST SIDE SPACE sharing: Your patients will love the location! Excellent opportunity for dentist who is either retiring or wants to reduce overhead to share space. Excellent location on Milwaukee Avenue near Devon. Office open Monday-Saturday. Fully staffed and state-of-the-art equipped, digital, Cerec office. Call and speak with Anna or Gayle at 773.774.4611.

GENERAL DENTIST AND ENDODONTIST: Great rewarding opportunity for general dentist to work 1-2 days/week in progressively growing busy practice in Joliet. Mondays/Thursdays preferred. Also looking for endodontist to perform RCTs in modern and completely digital practice. Please e-mail resume to mydental53@yahoo.com or fax 815.727.7260.

ASSOCIATE DENTIST WANTED: Chicago office seeks P/T dentist. Digital, paperless facility. Competitive pay offered; new grads encouraged to apply. Complete freedom with your treatment plan. E-mail resume to amitdds@hotmail.com.

GENERAL DENTIST: GREAT OPPORTUNITY for a full-/part-time dental associate to work in a busy, state-of-the-art dental practice in Bolingbrook. E-mail resumes to apply-dds@gmail.com or fax to 630.596.5019.

LOOKING FOR ASSOCIATE DENTISTS: Spanish-speaking, bilingual dentist in Belvidere (near Rockford) and Korean-speaking, bilingual dentist in Chicago (Albany Park). Comprehensive general dentistry. Please contact 773.988.8971 or fax resume 773.539.1036.

ORTHODONTIST WANTED: Established, high production, Lockport practice seeks orthodontist one day/week to join current part-time orthodontist. High growth area in great location. Must have excellent clinical/communication skills and friendly personality that sells cases. E-mail resume to healydental@yahoo.com or fax to 815.836.0003.

ASSOCIATE DENTIST NEEDED: Established group practice in Rockford seeks full-/part-time associate for busy fee-for-service practice. Excellent opportunity for the right individual to provide ethical, conscientious, comprehensive treatment to patients. Fax resume to 815.637.4295.

DENTISTS, PEDIATRIC DENTIST: Our DuPage County complete service group practice needs to add an exceptional and enthusiastic pediatric dentist to meet the needs of our fast growing patient population. Our staff of general dentists and specialists includes five pediatric dentists. We just celebrated our 40th anniversary and now you could enjoy our new state-of-the-art facilities, the camaraderie and consultation of our talented and experienced dentists and staff, and all the professional growth benefits of a true group practice. Our completely fee-for-service group provides appreciative patients, an excellent, well-trained staff and fine compensation and benefits. This is an outstanding opportunity for the right doctor. We are accepting both full-time (four days) or part-time (two days) inquiries. A full-time schedule would include every other Saturday. For more information, please e-mail Dr. Robert Hurdle at sailor3739@comcast.net and attach your resume.

POLISH SPEAKING DENTIST WANTED part-time in a friendly and modern digital office near Oak Park, close to Harlem and North avenues. Experience preferred. Fax resume to 773.237.1609 or e-mail chaedent@yahoo.com.

ASSOCIATE TREATED LIKE A PARTNER in new office: Treat patients from diagnosis to completion. You operate by yourself, no other dentists in practice. Two to three days per week. Earnings limited only by your ability. Qualifying required. Southern suburbs. Fax resume to 630.206.1276.

PERIODONTIST, ENDODONTIST, oral surgeon wanted to join our Schaumburg group practice as an associate or space sharing. Excellent opportunity for recent graduate or satellite office. Fee-for-service, one PPO, friendly staff. E-mail smiles2009@sbcglobal.net.

ENDODONTIST: Busy Norridge group practice seeks to replace our caring, quality-oriented endodontist who is moving out of the area. Four to six days a month. Digital X-rays. Please call 847.477.6443 or e-mail wtpdds@earthlink.net.

DENTAL SALON IN LINCOLN PARK is looking for part-time and full-time associates with at least two years experience. Pay based on production in a fast paced environment. Staff, equipment, and facilities are as good as it gets. See us at www.dentalsalon.com. E-mail resume to dentist@dentalsalon.com.

**LOOKING FOR A REWARDING ASSOCIATESHIP?
MAKE DENTAL DREAMS A REALITY!**

General Dentists needed to work in busy practices in Chicago, Southwest, Far North and Northwest Suburbs. Excellent minimum guarantee of \$120,000-\$150,000 with paid malpractice, health benefits and vacation. Visa sponsorship assistance is available. Earn \$250,000 to \$350,000 while working in a great environment with excellent patient flow and friendly, supportive staff. Full-time and part-time opportunities are available.

Please call 312.274.0308 ext. 320 or 324. E-mail CVs to hr@dentaldreams.org or fax to 312.944.9499.

**ASSOCIATE DENTIST IN
MCHENRY COUNTY**

Brand new large nine OP dental office with two dentists seeking dentist to join a wonderful staff. Must enjoy working with children. Fee-for-Service. No DMO. Medical Benefits. Fax: 847.362.3213 e-mail: lowerfortyhc@sbcglobal.net

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ORTHODONTIST FOR LINCOLN PARK: Part-time orthodontist needed to join our large group practice and team of dentists and specialists. Two days a month to start with a mostly adult patient base. Facilities and staff are of the highest caliber. E-mail resume to drmorris@dentalsalon.com or fax to 312.642.6311.

DENTAL CLINIC located south of downtown Chicago seeks a general dentist. Must be comfortable with children. Excellent opportunity for the right individual. Established and growing patient bases, well-equipped with the latest technology and dedicated employees. Fax resumes to 773.962.4620 or e-mail dental@stbh.org.

ORAL SURGEON, PERIODONTIST: Busy Norridge group practice seeks a part-time oral surgeon and periodontist two to four days/month to expand our care of our patients. Digital X-rays, Nobel implant system. Active perio program. Please call 847.477.6443 or e-mail wtpdds@earthlink.net.

SPECIALISTS POSITIONS: Multi-specialty group with offices in Lincoln Park and Orland Park looking for periodontists, oral surgeons and endodontists to join our established group practice. Fantastic earning potential in an established, modern, fully supported environment. E-mail your resume to lpdentalspecialists@hotmail.com or fax 773.327.3208.

GENERAL DENTIST NEEDED part-time, three or four days. Public Aid ID# helpful. Root canal and denture experience required. Call after 12 p.m. 773.745.7188. Ask for Grace.

ASSOCIATE DENTIST: Established group practice is looking for a caring, energetic dentist for our Bloomingdale location. Our well-trained and experienced staff has the practice administration and clinical skills to complement your commitment to excellence. Established and growing patient base, dedicated employees and proven practice administration for over 30 years. This is an outstanding opportunity for an enthusiastic and motivated dentist. Fax resume/CV to 630.539.1681.

Positions Wanted

FOR THE COMFORT of your patients: General dentist is available to work in your office, performing surgical extractions and removal of impacted third molars. Fax inquiries to 847.940.9885.

ENDODONTICS IN YOUR OFFICE. General dentist with over 4,000 treated root canals will perform endo on your patients at your location. I can usually treat your patients within 2-3 days of their complaint or of your diagnosis and can do most cases in one visit. 50/50 split. For more information contact Ron Baran, DDS, MBA, MA at drronbaran@hotmail.com, fax 847.895.8543 or call 630.325.9857.

GENERAL DENTIST SEEKING PART-TIME position: General dentist looking for part-time associate position preferably in north/northwest suburbs. 14 years experience in all phases of dentistry. 847.738.8353.

ORAL SURGEON SEEKING PART-TIME opportunity: Board certified, experienced oral surgeon seeking part-time employment in group dental practice or multispecialty practice in north/northwest Chicago and suburbs. k-andrus@northwestern.edu, 312.909.1343.

Looking to Purchase

DENTURE PRACTICE: Dentist interested in purchasing denture-based practices with on-site labs. Confidentiality maintained. Call 630.779.6249.

WANTED: Used Cephalostat or used Pano Ceph X-ray machine. Call 847.695.3370.

PRACTICE WANTED TO PURCHASE: General dentist seeking to purchase a practice in the Skokie, Lincolnwood or northern Chicago area to merge with an existing practice. Call 773.414.4029.

PURCHASING OFFICES/PARTNERSHIP opportunities: Family Dental Care. The service to our patients and the workability of our management systems are second to none. Call us if you: A) are interested in selling your practice. (preferably south of the Loop and south suburbs) B) would like to remain as an owner but want us to manage your practice. C) want to grow with us as an employee or a partner. Call Niko at 773.978.7801 and visit us at www.familydentalcare.com.

For Sale by Owner

CHICAGO—NORTH SIDE: FULLY EQUIPPED dental office for sale: Three operatories, in a high quality professional building in a prime north side location. Call Jan 773.604.4619.

NAME YOUR PRICE
~ **FULLY EQUIPPED 4-OP OFFICE** ~
Arlington Heights/Bufalo Grove area
Fully furnished, 1,500-square-foot, 4-op
practice available immediately.
Sale is for equipment and leaseholds
with a few patient charts. Located along
Dundee Road. Assume rent.
Contact Dr. Obeng for details, pictures
and make an offer. Asking \$28,000.
michael@obeng.net

ESTABLISHED FAMILY PRACTICE for sale in Northwest Indiana. Are you looking for a fabulous dental practice? Do you want to have a great lifestyle away from the hectic traffic and hassle of a big city, yet live only an hour away from one of the best big cities in the world? Do you want an established practice that could nearly catapult you to your ideal income? I am now interviewing applicants to take over this love of mine - the practice that has been in my family for nearly 50 years. I will lend that good name to the qualified applicant who is committed to doing dentistry the right way and serving my practice members the right way. I am here to help as much as you need. You'll benefit from my nearly 30 years of training in clinical and management of private care practice - both Pankey and Misch-trained. The natural question is: If it's so good, why are you leaving? There's a simple answer: I have decided to commit myself to a full-time implant surgical practice in another location. This practice could be just the thing you are looking for right now, but not just anyone will do. It's a small town setting with big city advantages - a great place to raise a family, like I did. The potential in this practice is great as I have only been running it three days a week. (\$710K in collection with a five-week vacation) This is going to be a real sweetheart of a deal for the right applicant. Are you the one? E-mail me at langlis@xvi.net.

HIGHLY SUCCESSFUL \$1.2 million plus cosmetic practice in southwest lower Michigan. Beautiful lakeside community. Nine ops, two dentists and two hygienists five days per week. Web site: www.redarrowdentistry.com. E-mail: ykieft@aol.com.

LIVE AND WORK, SAME PLACE; practice and real estate: General practice and three-op storefront condo located on Ogden/First in Lyons. Great opportunity for established practitioner or recent grad! Call 708.448.3355. Financing available. Practice and office space: \$289,000. Residential condo price: \$149,000.

ESTABLISHED, 26-YEAR-OLD PRACTICE located in Midway Airport area. Options include immediate or transition buy-in/buy-out. No temporary associates. Doctor transitioning to teaching career. Call 708.424.5700 or e-mail doctorwhy@sbcglobal.net. Visit www.yerkesdental.com.

NEWER DENTAL OFFICE located near Loop and Michigan Avenue area. Just went digital. Selling: Perio Pro II with daylight loader; PC 1000 panoramic machine; Royal patient chair with pole and overhead light. Everything in working order. Best offer. Call 312.346.5661.

IDEAL SOUTH NAPERVILLE LOCATION: 1,400 square feet with three functional operatories. Lease hold improvements and existing equipment for sale. Office produces over \$1 million. Great location for start-up, satellite or specialist. Patients are not included. Call today 630.212.7187.

DENTAL OFFICE FOR SALE by owner: new, only two years old. New equipment, good starter practice. \$250,000. Single building with parking for eight cars. \$3,500 monthly rent. Please contact Youbert at 312.671.3375.

FOR SALE: Northfield/Glenview/Northbrook area. Start your own practice or second office. Take over the lease and all major equipment and existing build-out is free. Call 847.274.4281.

FOR SALE: NORTHWEST SUBURBS. Perfect practice, three operatories. Grossing \$1 million. Call 630.229.5469.

EQUIPMENT FOR SALE: Classic Pelton Chairman (with traverse) and track light, along with A-dec rear delivery, real hickory cabinets, Panorex and intraoral X-ray, compressor, vacuum and more. All in mint condition. Call 847.966.1700.

TWO ELITY 70KVP X-RAY UNITS FOR SALE: Auto exposure, excellent for film use, not digital. 76-inch reach. Easy installation. White. Less than one year old. \$1,300 at \$2,500 pr. Call 512.264.9102 for details.

FOR SALE: Best Offer. 2003 Pan/Ceph digital X-ray machine (PC-1000) with 2005 Denoptix scanner and PSP Pan/Ceph imaging plates. Contact Kelly at 630.887.1188 for more information.

EQUIPMENT FOR SALE: Two A-dec 6300 track lights—like new. Two Pelton Crane LFT II track lights—excellent condition. Apollo air compressor ALC SL21. Please call 815.932.5221.

INTRAORAL CAMERAS: WELCH ALLYN Reveal 2 light boxes. Equips two operatories, S-video, two foot pedals, two extra bulbs, six lenses. \$1500 obo. Telicam S-video, hand focus and capture. Excellent image. \$795. Call 630.279.7135.

FOR SALE—WATERLASE MD LASER: Biolase Waterlase MD hard and soft tissue laser for sale. Purchased March 2007. Rarely used. Excellent condition. Comes with two handpieces and all accessories. Save thousands over new. Make me an offer. 847.738.8353.

USED DENTAL EQUIPMENT: Excellent condition. Great prices for used equipment! Two ASI medical self-contained units (\$1,900/each); two P&C Chairman chairs (\$1,900/each); two P&C track lights (\$1,000/each); Belmont PAX unit (\$1,000); and Biotech center cabinet with sink (\$900); handpieces, ultrasonic, autoclave, etc. Call Tom 847.774.6084 or e-mail tomdewesdental@comcast.net.

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CALUMET CITY: Four operatories. Collections: \$600,000. 100% FFS. Part-time.
FOREST PARK: Under contract! Three operatories. Newly renovated. Collections: \$200,000.
HOMWOOD: New! Three operatories. Collections: \$330,000. FFS/PPO. Busy area.
OAK BROOK: Two operatories. 100% FFS. Collections: \$100,000.
OAK LAWN: New! Four operatories. 100% FFS. Collections: \$1.2 million. Good location.
SCHAUMBURG: Under contract! Three operatories. 100% FFS. Collections: \$300,000.
SOUTH LOOP: Two operatories. FFS/PPO. Collections: \$150,000. Owner relocating.
WOODSTOCK AREA: New! Four ops. New equipment/build-out. FFS/PPO. Collections \$371,000.
INDIANA:
HAMMOND: Four operatories. Collections: \$600,000. Part-time. 100% Medicaid. Building available.
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NORTH SHORE: Three operatories. Great location. \$120,000.
NORTH SHORE: Five-operatory cosmetic practice. Great location. \$430,000. Fee-for-service.
NORTH SUBURBS: \$450,000+ digital office, three operatories, five plumbed.
OAK PARK: Sold!
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LISLE: Great starter just east of downtown Naperville. Real estate for sale with practice.
FOX RIVER VALLEY: Four-operatory digital office. Great visibility, \$550,000 collections.
FOX RIVER VALLEY: Pending.
SOUTH CHICAGO: Great starter.
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NORTH CENTRAL ILLINOIS: \$150,000 with building.
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Final Impressions by Walter F. Lamacki, DDS

Write Dr. Lamacki at wlamacki@aol.com.

Tummy-tucks

I thought I had seen it all. . .

that is, until a new (?) wrinkle (pun intended) reared its ugly head.

Two ads for dental seminars on injectible botulinum toxin (Botox) therapeutics recently crossed my desk.

The subjects cited in the ads included: how to smooth lines and eliminate wrinkles; lip sculpting; volume enhancement and lifting the corners of the mouth, among a litany of other questionable treatments.

One course offers direction on how to partner with a physician in a medical-dental spa and “legally” bill through a medical corporation. Another promises help in securing liability insurance. And another guarantees making the practice compliant with the Dental Practice Act.

You are promised a 156-page manual, handy detailed technique sheets to use during procedures and a telephone number to call if you get stuck in the middle of a procedure.

You can tape the assembly (oops I meant treatment sheets) on a nearby wall in the operatory to refer to during procedures. I would also suggest that you wear a Bluetooth telephone while

blissfully injecting because you may need to be talked down, reminiscent of bad movies in which an airport traffic controller safely talks down a hysterical passenger thrown into the pilot’s seat by fate.

The courses don’t come cheap. They range from \$2,195 to \$4,580. But again, it’s less costly than a medical education, not to mention specialty training.

All of this would be laughable if it were not for these courses receiving Program Approval for Continuing Education (PACE) from the

Academy of General Dentistry (AGD). I am assured by Illinois leaders of AGD that they are addressing the problem.

Barbara Mousel, State of Illinois Dental Examiner and a CDS member, cautions that course instructors may not demonstrate on live patients unless they hold a valid Illinois license. The



state of California Dental Board ruled that the use of Botox was illegal by dentists. They have since modified their ruling to allow the use of Botox by oral surgeons in certain instances, especially trauma.

The course guides the participants in how to comply with practice acts, how to bill through medical

plans and how to file insurance claims; that implicitly tells me there are serious legal problems with this practice. There is no point mentioning those nits, morality and ethics; it’s likely the entrepreneurs are not familiar with either of them.

Besides offering Botox, aromatherapy, massages, chiropractics and voodoo, I wouldn’t be surprised if dental-medical spas are soon offering tummy-tucks. I await anxiously the next exciting expansion of the dental practice.

By the way, there is a moral and ethical pathway to doing plastic surgery: go to medical school. ■

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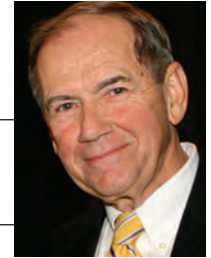
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Wednesday, January 21

9 a.m.-2:30 p.m. • Drury Lane, 100 Drury Lane, Oakbrook Terrace

About our program:

Dr. Crossley will provide the nuts and bolts of practical pharmacology that is useful to the dental practice. Using the top 50 most prescribed drugs as a template, Dr. Crossley will discuss the control of post-operative pain, the drug of choice for orofacial infections, the prophylaxis guidelines for cardiac and/or orthopedic prosthesis patient, the current information on bisphosphonate-induced osteonecrosis, as well as potentially harmful drug interactions. Dr. Crossley will also discuss the most commonly abused prescription and street drugs.

About our speaker:

Dr. Crossley is a professor emeritus at the University of Maryland Dental School. He has co-authored numerous articles as well as four books covering a variety of topics within the field of pharmacology. A consultant to law enforcement agencies since 1974, including the U.S. Drug Enforcement Agency, Dr. Crossley is an internationally recognized expert on street drugs and chemical dependency, as well as the clinical pharmacology of dental drugs.

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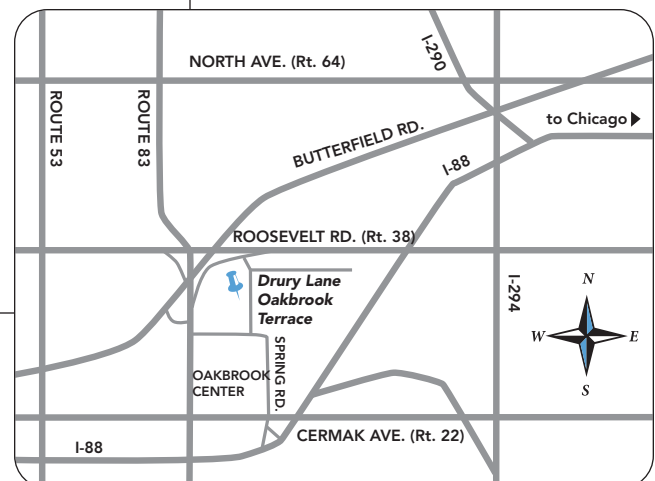
About CDS meetings:

Regional Meetings are FREE to all CDS members and their staff, as well as dental hygienist members of the Illinois State Dental Society.

A fee of \$250 is charged to dentists who are not CDS members and their staff, which may be applied to membership for the current year. Advance registration is not required, but CDS encourages you to pre-register online at www.cds.org.

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